

*Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.*

# **SANDS CHINA LTD.**

## **金沙中國有限公司**

*(Incorporated in the Cayman Islands with limited liability)*

**(Stock Code: 1928 and Note Stock Codes: 5140, 5141, 5142, 5725, 5727, 5733)**

### **INSIDE INFORMATION**

## **RESULTS OF OUR CONTROLLING SHAREHOLDER, LAS VEGAS SANDS CORP., FOR THE FISCAL SECOND QUARTER ENDED JUNE 30, 2019**

This announcement is issued by Sands China Ltd. (“SCL” or our “**Company**” or “**Sands China**”) pursuant to Part XIVA of the Securities and Futures Ordinance and Rule 13.09(2)(a) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. Capitalized terms used but not defined herein shall have the meanings ascribed to them in our 2018 Annual Report.

Our Company’s controlling shareholder, Las Vegas Sands Corp. (“LVS” or “**Las Vegas Sands**”), is a company listed on the New York Stock Exchange (the “**NYSE**”) in the United States. As at the date of this announcement, LVS beneficially owns approximately 70% of the issued share capital of our Company.

LVS files quarterly and annual reports, including quarterly and annual financial information and certain operating statistics under Form 8-K, Form 10-Q and Form 10-K, respectively, with the United States Securities and Exchange Commission (the “**SEC**”), in accordance with the ongoing disclosure obligations applicable to a publicly traded NYSE-listed company. Such filings include segment financial information about the Macao operations of LVS, which Macao operations are owned by our Company, and the filings are available in the public domain.

LVS has, on or about July 25, 2019 (4 a.m. Hong Kong time), announced its financial results for the fiscal second quarter ended June 30, 2019 (the “**Quarterly Financial Results**”), held its second quarter 2019 Earnings Conference Call (the “**Earnings Call**”) and posted a second quarter earnings call presentation and supplemental materials on its website (the “**Presentations**”). If you wish to review the Quarterly Financial Results prepared by LVS, which were filed with the SEC, please visit [https://s21.q4cdn.com/635845646/files/doc\\_financials/2019/Q2/LVS-2Q19-Earnings-Release.pdf](https://s21.q4cdn.com/635845646/files/doc_financials/2019/Q2/LVS-2Q19-Earnings-Release.pdf) or [https://www.sec.gov/Archives/edgar/data/1300514/000130051419000072/lvs\\_ex991x06302019.htm](https://www.sec.gov/Archives/edgar/data/1300514/000130051419000072/lvs_ex991x06302019.htm). If you wish to review the Presentations, please visit [https://s21.q4cdn.com/635845646/files/doc\\_financials/2019/Q2/LVS-2Q19-Final-Presentation-Deck.pdf](https://s21.q4cdn.com/635845646/files/doc_financials/2019/Q2/LVS-2Q19-Final-Presentation-Deck.pdf) and [https://s21.q4cdn.com/635845646/files/doc\\_financials/2019/Q2/LVS-2Q19-Final-Supplemental-Deck.pdf](https://s21.q4cdn.com/635845646/files/doc_financials/2019/Q2/LVS-2Q19-Final-Supplemental-Deck.pdf).

The financial results of LVS and its consolidated subsidiaries, including those contained in the Quarterly Financial Results, the Earnings Call and the Presentations have been prepared in accordance with the generally accepted accounting principles of the United States (“**US GAAP**”), which are different from the International Financial Reporting Standards (“**IFRS**”) that we are subject to when preparing and presenting our stand-alone financial results and related financial information. However, following the substantial convergence of the IFRS and US GAAP accounting standards on revenue recognition with effect from January 1, 2018 onwards, the previous differences in the accounting treatment of revenue recognition between those two accounting frameworks applicable to the Company have been eliminated. Nevertheless, holders of and potential investors in our Company’s securities should consult their own professional advisers for an understanding of the difference between IFRS and US GAAP.

To ensure that all holders of and potential investors in our Company’s securities have equal and timely access to the information pertaining to our Company, set forth below are extracts and key highlights of the financial results and related financial information published by LVS in the Quarterly Financial Results and the Earnings Call that relate to our Company and our operations in Macao:

## **QUARTERLY FINANCIAL RESULTS EXTRACTS**

### **Second Quarter Overview**

Mr. Sheldon G. Adelson, chairman and chief executive officer of LVS, said, “We (LVS) delivered solid financial results in the quarter, with hold-normalized adjusted property EBITDA reaching nearly US\$1.3 billion. We remain enthusiastic about our future growth opportunities in Asia, which will be enhanced through the introduction of our Four Seasons Tower Suites Macao later this year and The Londoner Macao throughout 2020 and 2021. Finally, we remain deeply committed to maintaining our industry-leading financial strength while continuing to return capital to shareholders.”

### **Sands China Ltd. Consolidated Financial Results**

On a US GAAP basis, total net revenues for SCL increased 1.4%, compared to the second quarter of 2018, to US\$2.14 billion. Net income for SCL increased 19.7% to US\$511 million.

## **Other Factors Affecting Earnings**

Depreciation and amortization expense was US\$289 million in the second quarter of 2019, compared to US\$274 million in the second quarter of 2018. The increase relates to the acceleration of depreciation expense for certain Sands Cotai Central assets as it is converted into The Londoner Macao.

Interest expense, net of amounts capitalized, was US\$143 million for the second quarter of 2019, compared to US\$93 million in the prior-year quarter. The increase resulted from increased level of borrowings from the Senior Notes issued in August 2018 and our weighted average borrowing cost in the second quarter of 2019 increasing to 4.7%, compared to 3.5% during the second quarter of 2018.

## **Capital Expenditures**

Capital expenditures during the second quarter totaled US\$213 million, including construction, development and maintenance activities of US\$99 million in Macao.

**Supplemental Data**  
(Unaudited)

<b>The Venetian Macao</b> <i>(US\$ in millions)</i>	<b>Three Months Ended</b> <b>June 30,</b>		<b>\$ Change</b>	<b>Change</b>
	<b>2019</b>	<b>2018</b>		
Revenues:				
Casino	\$ 698	\$ 677	\$ 21	3.1%
Rooms	53	52	1	1.9%
Food and Beverage	17	18	(1)	(5.6)%
Mall	62	56	6	10.7%
Convention, Retail and Other	24	27	(3)	(11.1)%
Net Revenues	\$ 854	\$ 830	\$ 24	2.9%
Adjusted Property EBITDA	\$ 336	\$ 331	\$ 5	1.5%
EBITDA Margin %	39.3%	39.9%		(0.6)pts
<b>Gaming Statistics</b> <i>(US\$ in millions)</i>				
Rolling Chip Volume	\$ 6,444	\$ 7,464	\$ (1,020)	(13.7)%
Rolling Chip Win % <sup>(1)</sup>	3.53%	3.10%		0.43pts
Non-Rolling Chip Drop	\$ 2,346	\$ 2,245	\$ 101	4.5%
Non-Rolling Chip Win %	24.7%	25.1%		(0.4)pts
Slot Handle	\$ 1,021	\$ 819	\$ 202	24.7%
Slot Hold %	4.4%	4.5%		(0.1)pts
<b>Hotel Statistics</b> <i>(US\$)</i>				
Occupancy %	93.9%	95.6%		(1.7)pts
Average Daily Rate (ADR)	\$ 221	\$ 217	\$ 4	1.8%
Revenue per Available Room (RevPAR)	\$ 208	\$ 208	\$ —	—%

(1) This compares to our expected Rolling Chip win percentage of 3.0% to 3.3% (calculated before discounts, commissions, deferring revenue associated with the company's loyalty programs and allocating casino revenues related to goods and services provided to patrons on a complimentary basis).

<b>Sands Cotai Central</b> <i>(US\$ in millions)</i>	<b>Three Months Ended</b>			
	<b>June 30,</b>			
	<b>2019</b>	<b>2018</b>	<b>\$ Change</b>	<b>Change</b>
<b>Revenues:</b>				
Casino	\$ 358	\$ 386	\$ (28)	(7.3)%
Rooms	77	78	(1)	(1.3)%
Food and Beverage	24	23	1	4.3%
Mall	16	15	1	6.7%
Convention, Retail and Other	8	7	1	14.3%
<b>Net Revenues</b>	<b>\$ 483</b>	<b>\$ 509</b>	<b>\$ (26)</b>	<b>(5.1)%</b>
<b>Adjusted Property EBITDA</b>	<b>\$ 165</b>	<b>\$ 176</b>	<b>\$ (11)</b>	<b>(6.3)%</b>
EBITDA Margin %	34.2%	34.6%		(0.4)pts
<b>Gaming Statistics</b> <i>(US\$ in millions)</i>				
Rolling Chip Volume	\$ 1,272	\$ 2,592	\$ (1,320)	(50.9)%
Rolling Chip Win % <sup>(1)</sup>	2.56%	3.24%		(0.68)pts
Non-Rolling Chip Drop	\$ 1,627	\$ 1,635	\$ (8)	(0.5)%
Non-Rolling Chip Win %	21.7%	21.0%		0.7pts
Slot Handle	\$ 1,014	\$ 1,236	\$ (222)	(18.0)%
Slot Hold %	4.4%	4.1%		0.3pts
<b>Hotel Statistics</b> <i>(US\$)</i>				
Occupancy %	94.8%	93.0%		1.8pts
Average Daily Rate (ADR)	\$ 155	\$ 150	\$ 5	3.3%
Revenue per Available Room (RevPAR)	\$ 147	\$ 140	\$ 7	5.0%

(1) This compares to our expected Rolling Chip win percentage of 3.0% to 3.3% (calculated before discounts, commissions, deferring revenue associated with the company's loyalty programs and allocating casino revenues related to goods and services provided to patrons on a complimentary basis).

<b>The Parisian Macao</b> <i>(US\$ in millions)</i>	<b>Three Months Ended</b>		<b>\$ Change</b>	<b>Change</b>
	<b>2019</b>	<b>2018</b>		
<b>Revenues:</b>				
Casino	\$ 343	\$ 308	\$ 35	11.4%
Rooms	32	28	4	14.3%
Food and Beverage	17	16	1	6.3%
Mall	15	15	—	—%
Convention, Retail and Other	7	4	3	75.0%
<b>Net Revenues</b>	<b>\$ 414</b>	<b>\$ 371</b>	<b>\$ 43</b>	<b>11.6%</b>
<b>Adjusted Property EBITDA</b>	<b>\$ 139</b>	<b>\$ 114</b>	<b>\$ 25</b>	<b>21.9%</b>
EBITDA Margin %	<b>33.6%</b>	30.7%		2.9pts
<b>Gaming Statistics</b> <i>(US\$ in millions)</i>				
Rolling Chip Volume	\$ 4,146	\$ 4,479	\$ (333)	(7.4)%
Rolling Chip Win % <sup>(1)</sup>	<b>3.39%</b>	3.76%		(0.37)pts
Non-Rolling Chip Drop	\$ 1,136	\$ 1,057	\$ 79	7.5%
Non-Rolling Chip Win %	<b>22.9%</b>	19.6%		3.3pts
Slot Handle	\$ 1,016	\$ 1,173	\$ (157)	(13.4)%
Slot Hold %	<b>3.9%</b>	2.4%		1.5pts
<b>Hotel Statistics</b> <i>(US\$)</i>				
Occupancy %	<b>95.8%</b>	96.4%		(0.6)pts
Average Daily Rate (ADR)	\$ 157	\$ 149	\$ 8	5.4%
Revenue per Available Room (RevPAR)	\$ 150	\$ 143	\$ 7	4.9%

(1) This compares to our expected Rolling Chip win percentage of 3.0% to 3.3% (calculated before discounts, commissions, deferring revenue associated with the company's loyalty programs and allocating casino revenues related to goods and services provided to patrons on a complimentary basis).

<b>The Plaza Macao</b> <i>(US\$ in millions)</i>	<b>Three Months Ended</b> <b>June 30,</b>		<b>\$ Change</b>	<b>Change</b>
	<b>2019</b>	<b>2018</b>		
<b>Revenues:</b>				
Casino	\$ <b>162</b>	\$ 136	\$ 26	19.1%
Rooms	<b>10</b>	10	—	—%
Food and Beverage	<b>7</b>	7	—	—%
Mall	<b>31</b>	33	(2)	(6.1)%
Convention, Retail and Other	<b>1</b>	—	1	N.M.
<b>Net Revenues</b>	<b>\$ 211</b>	\$ 186	\$ 25	13.4%
<b>Adjusted Property EBITDA</b>	<b>\$ 83</b>	\$ 72	\$ 11	15.3%
EBITDA Margin %	<b>39.3%</b>	38.7%		0.6pts
<b>Gaming Statistics</b> <i>(US\$ in millions)</i>				
Rolling Chip Volume	\$ <b>3,238</b>	\$ 2,649	\$ 589	22.2%
Rolling Chip Win % <sup>(1)</sup>	<b>4.19%</b>	3.75%		0.44pts
Non-Rolling Chip Drop	\$ <b>331</b>	\$ 318	\$ 13	4.1%
Non-Rolling Chip Win %	<b>23.5%</b>	27.0%		(3.5)pts
Slot Handle	\$ <b>132</b>	\$ 135	\$ (3)	(2.2)%
Slot Hold %	<b>7.7%</b>	7.8%		(0.1)pts
<b>Hotel Statistics</b> <i>(US\$)</i>				
Occupancy %	<b>89.9%</b>	86.8%		3.1pts
Average Daily Rate (ADR)	\$ <b>335</b>	\$ 310	\$ 25	8.1%
Revenue per Available Room (RevPAR)	\$ <b>301</b>	\$ 269	\$ 32	11.9%

N.M. Not Meaningful

- (1) This compares to our expected Rolling Chip win percentage of 3.0% to 3.3% (calculated before discounts, commissions, deferring revenue associated with the company's loyalty programs and allocating casino revenues related to goods and services provided to patrons on a complimentary basis).

<b>Sands Macao</b> <i>(US\$ in millions)</i>	<b>Three Months Ended</b>			
	<b>June 30,</b>			
	<b>2019</b>	2018	<b>\$ Change</b>	<b>Change</b>
<b>Revenues:</b>				
Casino	\$ 141	\$ 166	\$ (25)	(15.1)%
Rooms	5	4	1	25.0%
Food and Beverage	7	7	—	—%
Mall	1	2	(1)	(50.0)%
Convention, Retail and Other	1	1	—	—%
<b>Net Revenues</b>	<b>\$ 155</b>	<b>\$ 180</b>	<b>\$ (25)</b>	<b>(13.9)%</b>
<b>Adjusted Property EBITDA</b>	<b>\$ 43</b>	<b>\$ 52</b>	<b>\$ (9)</b>	<b>(17.3)%</b>
EBITDA Margin %	27.7%	28.9%		(1.2)pts
<b>Gaming Statistics</b> <i>(US\$ in millions)</i>				
Rolling Chip Volume	\$ 1,261	\$ 1,374	\$ (113)	(8.2)%
Rolling Chip Win % <sup>(1)</sup>	1.90%	4.48%		(2.58)pts
Non-Rolling Chip Drop	\$ 699	\$ 659	\$ 40	6.1%
Non-Rolling Chip Win %	17.3%	18.6%		(1.3)pts
Slot Handle	\$ 691	\$ 641	\$ 50	7.8%
Slot Hold %	3.1%	3.3%		(0.2)pts
<b>Hotel Statistics</b> <i>(US\$)</i>				
Occupancy %	99.5%	99.0%		0.5pts
Average Daily Rate (ADR)	\$ 170	\$ 159	\$ 11	6.9%
Revenue per Available Room (RevPAR)	\$ 169	\$ 158	\$ 11	7.0%

(1) This compares to our expected Rolling Chip win percentage of 3.0% to 3.3% (calculated before discounts, commissions, deferring revenue associated with the company's loyalty programs and allocating casino revenues related to goods and services provided to patrons on a complimentary basis).



## Asian Retail Mall Operations

	For the Three Months Ended June 30, 2019					Trailing Twelve Months June 30, 2019
	Gross Revenue <sup>(1)</sup>	Operating Profit	Operating Profit Margin	Gross Leasable Area (sq. ft.)	Occupancy % at End of Period	Tenant Sales Per Sq. Ft. <sup>(2)</sup>
<i>(US\$ in millions except per square foot data)</i>						
Shoppes at Venetian	\$ 62	\$ 56	90.3%	812,966	91.3%	\$ 1,688
Shoppes at Four Seasons						
Luxury Retail	20	19	95.0%	125,566	100.0%	6,247
Other Stores	11	10	90.9%	115,982	94.9%	2,186
Total	31	29	93.5%	241,548	97.6%	4,505
Shoppes at Cotai Central <sup>(3)</sup>	16	13	81.3%	523,511	91.3%	967
Shoppes at Parisian	14	11	78.6%	295,915	89.9%	650
Total Cotai in Macao	123	109	88.6%	1,873,940	91.9%	1,743
The Shoppes at Marina Bay Sands <sup>(4)</sup>	42	37	88.1%	601,313	94.7%	1,945
Total	\$ 165	\$ 146	88.5%	2,475,253	92.6%	\$ 1,791

Note: This table excludes the results of our mall operations at Sands Macao.

- (1) Gross revenue figures are net of intersegment revenue eliminations.
- (2) Tenant sales per square foot reflect sales from tenants only after the tenant has been open for a period of 12 months.
- (3) The Shoppes at Cotai Central will feature up to an estimated 600,000 square feet of gross leasable area at completion of all phases of Sands Cotai Central's renovation, rebranding and expansion to The Londoner Macao.
- (4) Marina Bay Sands is not part of the SCL group.

## EARNINGS CALL SUMMARY

### **A summary of the statements of Mr. Robert Glen Goldstein, President and Chief Operating Officer of LVS:**

We had another strong quarter across all of our markets. In Macao, adjusted property EBITDA was US\$765 million dollars, up 2% over the prior year. We grew our mass table and slot revenues by 6% over the prior year, with record volumes in the base mass table segment.

Our market share for the quarter was approximately 23%, consistent with prior year. More importantly, our profitability continues to lead the industry, with EBITDA margin at 35.6%, up another 20 basis points year-on-year.

The Parisian Macao had another strong quarter, with adjusted EBITDA of US\$139 million, with mass win per day growing by 27% year-on-year, aided by the introduction of our new suites.

During the quarter we celebrated the 15th anniversary of the Sands Macao opening, which really marked the beginning of Macao's amazing transformation. Sheldon's vision more than a decade ago to create the critical mass of integrated resorts on Cotai, with hotel, entertainment, retail and MICE facilities, positions us well for the future.

There is no better market in the world than Macao with regard to the continued deployment of our capital. We look forward to making additional investments in Macao as we contribute to Macao's diversification and evolution into Asia's leading leisure and business tourism destination. With the opening of the Hong Kong-Zhuhai-Macao Bridge, and the ongoing development of the Greater Bay initiatives, we truly believe Macao has the potential to become the MICE capital of Asia, and we fully intend to contribute to that goal, both through our existing assets and future investments.

## FORWARD-LOOKING STATEMENTS

This announcement contains forward-looking statements. Forward-looking statements involve a number of risks, uncertainties or other factors beyond the Company's control, which may cause material differences in actual results, performance or other expectations. These factors include, but are not limited to, general economic conditions, competition, new development, construction and ventures, substantial leverage and debt service, fluctuations in currency exchange rates and interest rates, government regulation, tax law changes, legalization of gaming, natural or man-made disasters, terrorist acts or war, outbreaks of infectious diseases, insurance, gaming promoters, risks relating to our gaming licenses and subconcession, infrastructure in Macao, our subsidiaries' ability to make distribution payments to us, and other factors detailed in our Company's prospectus dated November 16, 2009 and our 2018 Annual Report. We are under no obligation to (and expressly disclaim any such obligation to) update the forward-looking statements as a result of new information, future events or otherwise.

Holders of our Company's securities, potential investors and readers are advised not to place undue reliance on the LVS Quarterly Financial Results, the Earnings Call and the Presentations and to exercise caution in dealing in securities in our Company.

By order of the Board  
**SANDS CHINA LTD.**  
**Dylan James Williams**  
*Company Secretary*

Macao, July 25, 2019

As at the date of this announcement, the directors of the Company are:

*Executive Directors:*

Sheldon Gary Adelson  
Wong Ying Wai

*Non-Executive Directors:*

Robert Glen Goldstein  
Charles Daniel Forman

*Independent Non-Executive Directors:*

Chiang Yun  
Victor Patrick Hoog Antink  
Steven Zygmunt Strasser  
Kenneth Patrick Chung

*In case of any inconsistency between the English version and the Chinese version of this announcement, the English version shall prevail.*