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JIA YAO HOLDINGS LIMITED

嘉耀控股有限公司

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 01626)

INTERIM RESULTS ANNOUNCEMENT FOR THE SIX MONTHS ENDED 30 JUNE 2019

FINANCIAL HIGHLIGHTS

- Revenue for the six months ended 30 June 2019 increased by approximately 0.2% or RMB0.6 million to approximately RMB254.8 million as compared with the corresponding period in 2018.
- Gross profit for the six months ended 30 June 2019 decreased by approximately 13.1% or RMB8.3 million to approximately RMB55.2 million as compared with the corresponding period in 2018.
- Gross profit margin for the six months ended 30 June 2019 decreased by approximately 3.3% from approximately 24.9% to approximately 21.6% as compared with the corresponding period in 2018.
- Profit attributable to owners of the Company decreased from approximately RMB16.1 million for the six months ended 30 June 2018 to loss attributable to owners of the Company of approximately RMB7.8 million for the six months ended 30 June 2019.
- The Board does not recommend the payment of an interim dividend for the six months ended 30 June 2019 (for the six months ended 30 June 2018: nil).

The board (the “**Board**”) of directors (the “**Directors**”) of Jia Yao Holdings Limited (the “**Company**” or “**Jia Yao**”) is pleased to announce the unaudited condensed consolidated interim results of the Company and its subsidiaries (collectively, the “**Group**”) for the six months ended 30 June 2019 together with the comparative figures for the corresponding period in 2018. The results for the current interim period have been reviewed by the audit committee of the Company and the auditor, PricewaterhouseCoopers, in accordance with Hong Kong Standard on Review Engagements 2410 “Review of Interim Financial Information Performed by the Independent Auditor of the Entity” issued by the Hong Kong Institute of Certified Public Accountants.

Unless otherwise stated, the financial information of the Company in this announcement was stated in Renminbi (“**RMB**”).

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six months ended 30 June 2019

		Six months ended 30 June	
		2019	2018
	<i>Note</i>	Unaudited RMB'000	Unaudited RMB'000
Revenue	3	254,832	254,274
Cost of sales	4	(199,677)	(190,838)
Gross profit		55,155	63,436
Distribution costs	4	(23,313)	(20,207)
Administrative expenses	4	(33,572)	(27,631)
Net impairment losses on financial assets		(223)	(26)
Other income		2,817	9,288
Other losses		(7,603)	(1,249)
Operating (loss)/profit		(6,739)	23,611
Finance income		810	649
Finance costs		(2,562)	(3,877)
Finance costs (net)		(1,752)	(3,228)
(Loss)/profit before income tax		(8,491)	20,383
Income tax credit/(expense)	5	480	(2,048)
(Loss)/profit for the period		(8,011)	18,335
(Loss)/profit attributable to:			
— Owners of the Company		(7,836)	16,051
— Non-controlling interests		(175)	2,284
(Loss)/profit for the period		(8,011)	18,335

		Six months ended 30 June	
		2019	2018
		Unaudited	Unaudited
		RMB'000	RMB'000
<i>Note</i>			
<i>Items that may not be reclassified to profit or loss</i>			
	Currency translation differences	(339)	47
	Total comprehensive (loss)/income for the period	(8,350)	18,382
	Total comprehensive (loss)/income for the period attributable to:		
	— Owners of the Company	(8,175)	16,098
	— Non-controlling interests	(175)	2,284
	Total comprehensive (loss)/income for the period	(8,350)	18,382
	(Loss)/earnings per share from operations attributable to owners of the Company		
	— Basic (loss)/earnings per share	6 (0.026)	0.054
	— Diluted (loss)/earnings per share	6 (0.026)	0.021

CONDENSED CONSOLIDATED BALANCE SHEET

As at 30 June 2019

		As at 30 June 2019 Unaudited RMB'000	As at 31 December 2018 Audited RMB'000
	Note		
ASSETS			
Non-current assets			
Land use rights		56,346	20,883
Property, plant and equipment		124,105	130,358
Prepayment for property, plant and equipment		330	3,956
Prepayment for land use rights		–	34,640
Deferred income tax assets		6,074	5,593
Right-of-use assets		2,133	–
		<u>188,988</u>	<u>195,430</u>
Current assets			
Inventories		121,113	154,984
Trade and other receivables	8	126,993	133,908
Restricted cash		82,516	86,121
Cash and cash equivalents		123,896	212,527
		<u>454,518</u>	<u>587,540</u>
Total assets		<u>643,506</u>	<u>782,970</u>
EQUITY			
Equity attributable to the owners of the Company			
Share capital		2,382	2,382
Other reserves		168,611	168,950
Retained profits		30,214	38,050
		<u>201,207</u>	<u>209,382</u>
Non-controlling interests		43,917	44,092
Total equity		<u>245,124</u>	<u>253,474</u>

		As at 30 June 2019 Unaudited RMB'000	As at 31 December 2018 Audited RMB'000
	<i>Note</i>		
LIABILITIES			
Non-current liabilities			
Lease liabilities, non-current		<u>1,309</u>	<u>–</u>
Current liabilities			
Trade and other payables	9	260,040	384,891
Income tax payable		1,775	3,803
Borrowings		25,000	35,000
Convertible notes		109,417	105,802
Lease liabilities, current		<u>841</u>	<u>–</u>
		<u>397,073</u>	<u>529,496</u>
Total liabilities		<u>398,382</u>	<u>529,496</u>
Total equity and liabilities		<u><u>643,506</u></u>	<u><u>782,970</u></u>

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

For the six months ended 30 June 2019

1 GENERAL INFORMATION

Jia Yao Holdings Limited (the “**Company**”) was incorporated as an exempted company with limited liability in the Cayman Islands under the Companies Law of the Cayman Islands on 5 August 2013. The Company was formerly known as Tourism International Holdings Limited and the name of the Company was changed to its current name on 19 June 2019.

The Company and its subsidiaries (together, the “**Group**”) are engaged in the design, printing and sales of paper cigarette packages and social product paper packages in Hubei Province, the People’s Republic of China (the “**PRC**”).

The Company’s registered office is located at P.O. Box 10008, Willow House, Cricket Square, Grand Cayman KY1-1001, Cayman Islands, and the address of the principal place of business is No. 6 Qingdao Road, Dongshan Economic Developing District, Yichang, Hubei Province, the PRC.

The Company’s ordinary shares was listed on the main board of The Stock Exchange of Hong Kong Limited on 27 June 2014.

This condensed consolidated interim financial information is presented in Renminbi, (“**RMB**”), rounded to the nearest thousand, unless otherwise stated.

This condensed consolidated interim financial information has not been audited.

2 BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

This condensed consolidated interim financial information for the six months ended 30 June 2019 has been prepared in accordance with HKAS 34, ‘Interim financial reporting’.

This condensed consolidated interim financial information has been prepared on an accrual basis and under the historical cost convention except for certain financial instrument that have been measured at fair value.

The condensed consolidated interim financial information should be read in conjunction with the annual consolidated financial statements for the year ended 31 December 2018, and any public announcements made by the Group during the interim reporting period.

Except as described below, the Group’s accounting policies applied in preparing the condensed consolidated interim financial information are consistent with those policies applied in preparing the 2018 annual consolidated financial statements.

2.1 Standards, amendments and interpretations effective in 2019

On 1 January 2019, the Group adopted the following new standards, amendments and interpretations. The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

HKFRS 16	Leases
HK(IFRIC) 23	Uncertainty over Income Tax Treatments
Amendments to HKFRS 9	Prepayment Features with Negative Compensation and Modifications of Financial Liabilities
HKAS 28 (Amendments)	Long-term interests in associates and joint venture
HKAS 19	Plan Amendment, Curtailment or Settlement
Amendments to HKFRS 3, HKFRS 11, HKAS 12 and HKAS 23	Annual Improvements to HKFRSs 2015–2017 cycle

Except for the impact of adoption of HKFRS 16 set out in note 2.3 below, the adoption of other applicable new and amended standards and interpretations did not have any material impact on the condensed consolidated interim financial information of the Group.

2.2 Standards, amendments and interpretations that are not yet effective and have not been early adopted by the Group in 2019

The following new standards and amendments to standards and interpretations have been issued but are not effective for the financial year beginning 1 January 2019 and have not been early adopted:

Standards	Key requirements	Effective for annual periods beginning on or after
HKAS 1 and HKAS 8 (Amendment)	Definition of material	1 January 2020
HKFRS 3 (Amendment)	Definition of a business	1 January 2020
HKFRS 17	Insurance Contracts	1 January 2021
Amendments to HKFRS 10 and HKAS 28	Sale or Contribution of Assets between An Investor and Its Associate or Joint Venture	To be determined

The above new standards, amendments to existing standards and interpretations are effective for annual periods beginning on or after 1 January 2020 and have not been applied in preparing this condensed consolidated interim financial information. The impact of new standards and amendments to standards and interpretations above is still under assessment by the Group.

2.3 Change in Accounting Policies

HKFRS 16, Leases

This note explains the impact of the adoption of HKFRS 16 Leases on the Group's financial statements and discloses the new accounting policies that have been applied from 1 January 2019.

The Group has adopted HKFRS 16 from its mandatory adoption date of 1 January 2019. The Group has applied the simplified transition approach and has not restated comparative amounts for the 2018 reporting period. Right-of-use assets will be measured at the amount of the lease liability on adoption. The Group applied the exemption for short-term leases that with lease term of 12 months or less. On the initial application date of HKFRS 16, all of the leases are short-term leases thus no impact to the financial statements as at 1 January 2019 for transition to HKFRS 16.

The Group's leasing activities and how these are accounted for

The Group leases only offices for long-term contracts. Rental contracts are typically made for fixed periods of 2 to 3 years. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants, but leased assets may not be used as security for borrowing purposes.

Until the 2018 financial year, leases of properties were classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) were charged to profit or loss on a straight-line basis over the period of the lease.

From 1 January 2019, leases are recognised as right-of-use assets and corresponding liabilities at the date at which the leased asset is available for use by the Group. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable,
- variable lease payment that are based on an index or a rate,
- amounts expected to be payable by the lessee under residual value guarantees,
- the exercise price of a purchase option if the lessee is reasonably certain to exercise that option, and
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be determined, the lessee's incremental borrowing rate is used, being the rate that the lessee would have to pay to borrow the funds necessary to obtain an asset of similar value in a similar economic environment with similar terms and conditions.

Right-of-use assets represent leased properties under long term contracts and are measured at cost comprising the following:

- the amount of the initial measurement of lease liability,
- any lease payments made at or before the commencement date less any lease incentives received,
- any initial direct costs, and
- restoration costs.

Payments associated with short-term leases and leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less.

3 REVENUE AND SEGMENT INFORMATION

Segment information

The Group manages its businesses by divisions. In a manner consistent with the way in which information is reported internally to the Group's most senior executive management, being the chief operation decision maker, for the purposes of resource allocation and performance assessment, the Group's reportable and operating segments are as follows:

Paper cigarette packages	— design, printing and sale of paper cigarette packages
Social product paper packages	— design, printing and sale of social product paper packages (including packages for alcohol, medicines and food)
Trading	— Trade sale of goods

Revenue

Sales between segments are carried out at arm's length and are eliminated on consolidation. The revenue from external parties is measured in the same way as in the condensed consolidated statement of comprehensive income.

The segment results for the six months ended 30 June 2019:

	Six months ended 30 June 2019			
	Paper cigarette packages RMB'000	Social product paper packages RMB'000	Trading RMB'000	Total RMB'000
Segment revenue	242,527	5,254	7,051	254,832
Gross profit/(loss)	56,105	(1,129)	179	55,155
Distribution costs	(22,562)	(751)	–	(23,313)
Segment results	33,543	(1,880)	179	31,842
Administrative expenses				(33,572)
Net impairment losses on financial assets				(223)
Other income				2,817
Other losses				(7,603)
Finance costs (net)				(1,752)
Loss before income tax				(8,491)

The segment results for the six months ended 30 June 2018:

	Six months ended 30 June 2018			
	Paper cigarette packages RMB'000	Social product paper packages RMB'000	Trading RMB'000	Total RMB'000
Segment revenue	240,480	13,794	–	254,274
Gross profit	63,113	323	–	63,436
Distribution costs	(19,125)	(1,082)	–	(20,207)
Segment results	43,988	(759)	–	43,229
Administrative expenses				(27,631)
Net impairment losses on financial assets				(26)
Other income				9,288
Other losses				(1,249)
Finance costs (net)				(3,228)
Profit before income tax				20,383

Segment assets and liabilities

The total of non-current assets other than financial instruments and deferred tax assets, broken down by location of the assets, is shown as follows:

	As at 30 June 2019 Unaudited RMB'000	As at 31 December 2018 Audited RMB'000
Mainland China	180,781	189,834
Hong Kong	2,133	3
	<u>182,914</u>	<u>189,837</u>

4 EXPENSE BY NATURE

	Six months ended 30 June 2019 Unaudited RMB'000	2018 Unaudited RMB'000
Operating (loss)/profit for the period has been arrived at after charging:		
Staff costs:		
Directors' emoluments	510	372
Salaries and other benefits	32,152	38,419
Contributions to retirement benefits scheme, excluding those of Directors	2,803	2,810
	<u>35,465</u>	41,601
Cost of inventories	178,622	157,784
Depreciation of property, plant and equipment	7,058	8,321
Transportation cost	8,841	9,296
Energy and water expense	4,890	6,093
Social entertainment expense	11,418	8,273
Real estate tax, stamp duties and other taxes	2,232	2,835
Professional service expense	1,614	1,192
Office expense	1,807	1,060
Operating lease rentals in respect of rented premises	903	706
Auditors' remuneration	765	752
Amortisation of land use rights	603	302
Other operating expenses	2,344	461
	<u>221,097</u>	197,075
Total expense	<u>256,562</u>	238,676

5 INCOME TAX CREDIT/(EXPENSE)

	Six months ended 30 June	
	2019	2018
	Unaudited	Unaudited
	RMB'000	RMB'000
Current income tax		
— PRC corporate income tax (i)	—	(1,905)
Deferred income tax		
— Deferred tax assets	480	(143)
Income tax credit/(expense)	480	(2,048)

(i) PRC corporate income tax (“CIT”)

The Company is not subject to any taxation in the Cayman Islands.

Hong Kong subsidiaries are subject to Hong Kong profits tax at the rate of 16.5% (2018: 16.5%). Hong Kong profits tax has not been provided for subsidiaries incorporated in Hong Kong as these subsidiaries did not have estimated assessable profit for the period.

Hubei Golden Three Gorges Printing Industry Co., Ltd. (“**Hubei Golden**”), a subsidiary of the Company, was established in the PRC and has been recognised as the High New Tech Enterprises in 2015. According to the tax incentives of the Corporate Income Tax Law of the PRC (the “**CIT Law**”) for High New Tech Enterprises, Hubei Golden is subject to a reduced corporate income tax rate of 15% in 2019 (2018: 15%).

Dangyang Golden Three Gorges Printing Industry Co., Ltd., another subsidiary of the Company established in the PRC, is subject to the PRC corporate income tax, which has been calculated based on the corporate income tax rate of 25% (2018: 25%).

(ii) PRC withholding income tax

Under relevant tax laws and regulations, dividends distributed from the Company’s subsidiaries established in the PRC (the “**PRC subsidiaries**”) to non-PRC tax resident Group entities shall be subject to the withholding income tax at 10%. The Group plans to use the unremitted earnings of the PRC subsidiaries up to 30 June 2019 and 2018 for reinvestment. No PRC withholding income tax was provided for unremitted earnings of the PRC subsidiaries as at 30 June 2019 and 2018.

6 (LOSS)/EARNINGS PER SHARE

(a) Basic

Basic (loss)/earnings per share is calculated by dividing the (loss)/profit attributable to the owners of the Company by the weighted average number of ordinary shares in issue during the period.

	Six months ended 30 June	
	2019	2018
	Unaudited	Unaudited
(Loss)/profit attributable to the owners of the Company (RMB'000)	(7,836)	16,051
Weighted average number of ordinary shares in issue ('000)	300,000	300,000
Basic (loss)/earnings per share (RMB)	(0.026)	0.054

(b) Diluted

Diluted loss per share for the six months end 30 June 2019 has not been presented as the Company's outstanding convertible notes had no dilutive effect for the six months ended 30 June 2019.

7 DIVIDEND

The Board of the Company does not recommend the payment of an interim dividend for the six months ended 30 June 2019 (six months ended 30 June 2018: nil).

8 TRADE AND OTHER RECEIVABLES

	As at 30 June 2019 Unaudited RMB'000	As at 31 December 2018 Audited RMB'000
Trade receivables	63,422	113,883
Less: allowance for doubtful debts	(313)	(90)
	63,109	113,793
Note receivables	29,500	8,000
Deposits paid	4,470	5,476
Advance to employees	5,187	1,485
Payments in advance	24,685	5,069
Others	42	85
	63,884	20,115
Total trade and other receivables	126,993	133,908

As at 30 June 2019, trade receivables with net book value of RMB18,938,591 have been pledged as securities for the Group's bank borrowings of RMB25,000,000. As at 31 December 2018, no trade receivables has been pledged as security for bank borrowings of the Group.

The ageing analysis of the trade receivables based on invoice date is as follows:

	As at 30 June 2019 Unaudited RMB'000	As at 31 December 2018 Audited RMB'000
0 to 90 days	48,365	101,390
91 to 180 days	14,047	9,743
181 to 360 days	277	1,590
Over 360 days	733	1,160
	63,422	113,883

9 TRADE AND OTHER PAYABLES

	As at 30 June 2019 Unaudited RMB'000	As at 31 December 2018 Audited RMB'000
Trade payables	86,603	189,434
Note payables	164,000	175,390
Salary payables	5,764	9,214
Taxes payable	203	7,667
Others	3,470	3,186
	<u>173,437</u>	<u>195,457</u>
Total trade and other payables	<u><u>260,040</u></u>	<u><u>384,891</u></u>

The ageing analysis of trade payables based on invoice date is as follows:

	As at 30 June 2019 Unaudited RMB'000	As at 31 December 2018 Audited RMB'000
Up to 6 months	82,364	171,660
6 months to 1 year	1,687	17,774
1 year to 2 years	2,552	–
	<u>86,603</u>	<u>189,434</u>

10 CAPITAL COMMITMENT

	As at 30 June 2019 Unaudited RMB'000	As at 31 December 2018 Audited RMB'000
Property, plant and equipment	<u>4,333</u>	<u>6,188</u>

11 SUBSEQUENT EVENTS

As from 30 June 2019 to the date of this announcement, save as disclosed in this announcement, the Board is not aware of any significant events requiring disclosure that have occurred.

MANAGEMENT DISCUSSION AND ANALYSIS

MARKET REVIEW

Uncertainties regarding the trade dispute between China and the U.S. continued to undermine the performance of the global and Chinese economy. Alongside with the debt cleanup in China, the Chinese economy was loomed so it merely grew by 6.2%, being the slowest pace in 27 years. Inevitably, it damaged the confidence of consumers, and the performance of China tobacco industry was impeded.

Furthermore, since the launch of the “Healthy China 2030” initiative, the Chinese government was expected to further reduce the number of young smokers by slashing the size of smoking population among people over the age of 15 to 20%. With the increasingly strict tobacco control policies and regulations, China’s cigarette consumption fell by 37% last year; the State Tobacco Monopoly Administration (“**STMA**”) continued to emphasize the structural upgrading of the industry, which included promoting the marketization of cigarette, energy conservation and emission reduction in the production chain. Such policy posed tough challenges to the operating environment of the China tobacco industry during the period under view.

In response to the national policies and challenging market condition, Jia Yao has adopted a flexible approach and constantly adjusted its product mix to seize new opportunities and satisfy the dynamic change of consumer’s demand.

BUSINESS REVIEW

The Group is principally engaged in the design, printing and distribution of paper cigarette packages in China and to a lesser extent, social product paper packages in the PRC. Hubei Golden Three Gorges Printing Industry Co., Ltd* (湖北金三峽印務有限公司) (“**Hubei Golden Three Gorges**”), the Group’s primary subsidiary, has been established in China for over 20 years. The Group provides paper cigarette packaging services for key cigarette brands designated by the STMA. The Group has also diversified its business to social product paper packages such as packaging for medicines, wines, food and other consumer goods by leveraging its extensive experience and know-how in the cigarette packaging industry.

The Group strived to seek new business and development opportunities, and launched the international trading operation. The operation established in Xiamen, Fujian Province mainly focused on trading of cell phone accessories in Asia. We believe its promising market potential and long-term return will become a new growth driver for our future profits.

Sales and Distribution

The Group places great emphasis on product design and technology development, striving to enhance its technological competitiveness by leveraging its design and development capabilities. As at 30 June 2019, the Group's clients included major provincial tobacco industrial companies and non-provincial tobacco companies under China Tobacco Industry Development Center* (中國煙草實業發展中心), which are located in Hubei, Sichuan, Yunnan, Shaanxi, Henan and other provinces in China. For those existing clients, the Group will strive, by taking advantage of its current status as an approved supplier, to expand to other cigarette brands or sub-brands manufactured by those clients currently not designed and/or printed by the Group into the Group's product portfolio.

To promote the Group's business strategy, the Group intends to set up sales offices in cities where these major customers are located if there appears to be significant business potential. Setting up sales offices near the Group's major customers will enable the Group to maintain good relationships with them and improve the Group's after-sales service to enhance customer satisfaction.

Product Development and Design

The Group will continue to invest in machinery and equipment to upgrade its production plants and ensure the productivity is up to international standards. The management strives to pursue cutting-edge technology in order to reduce production costs while maintaining or even improving product quality.

Technology Development and Quality Control

The Group attaches high importance on product design and technology development, striving to enhance its technological competitiveness by leveraging its design and development capabilities, and continuing to commit resources to the upgrading of its product research and development capabilities. During the period under review, the Group carried out regulated operation in strict compliance with the ISO9000 quality system standards. Equipped with state-of-the-art and comprehensive inspection equipment and devices, the Group has formulated a complete institutional system that covers every single process for its products in terms of the production flow, standards, record and appraisal for the quality management of imported materials, processes as well as inspection of finished products and product delivery, which in turn assures the continuous enhancement of product quality.

Cost Control

Due to the impact of the current rising prices of raw materials for paper packaging in the industry, in order to keep the fluctuations in the prices of packaging raw materials under effective control, the Group further improved the bidding process by selecting the top-ranking suppliers with strength in the industry during the period under review for carrying out strategic cooperation with the Group to hedge against price fluctuations together.

The Group prepares the budget at the beginning of each year based on the sales forecast, performs evaluation with reference to budget targets, determines standard costs of products based on the actual costs, and formulates applicable procedures and workflows for regulation purposes in order to implement cost control.

FINANCIAL REVIEW

Turnover

For the six months ended 30 June 2019, the turnover of the Group was approximately RMB254.8 million, representing an increase of approximately 0.2% over the corresponding period in 2018. Revenue from paper cigarette packages segment, social product paper packages segment and trading business segment accounted for approximately 95.2%, 2.1% and 2.7%, respectively. In order to diversify the Group's business and broaden its revenue base, the Group started the new business on trading of goods (e.g. mainboards of cell phones) of approximately RMB7.1 million during the period under review.

The following table sets forth the breakdown of the Group's sales for the six months ended 30 June 2019:

	For the six months ended		
	30 June		
	2019	2018	Change (%)
	<i>RMB'000</i>	<i>RMB'000</i>	(approximate)
	(Unaudited)	(Unaudited)	
Paper cigarette packages segment	242,527	240,480	+0.9%
Social product paper packages segment	5,254	13,794	-61.9%
Trading business segment	7,051	–	N/A

Gross Profit

The Group's gross profit decreased by approximately 13.1% from approximately RMB63.4 million for the six months ended 30 June 2018 to approximately RMB55.2 million for the six months ended 30 June 2019. The Group's gross profit margin decreased by approximately 3.3% from approximately 24.9% to approximately 21.6% as compared with the corresponding period in 2018. The decrease in gross profit margin was primarily due to the increase in costs of major raw materials of paper cigarette packages during the period under review.

Distribution Costs

For the six months ended 30 June 2019, distribution costs comprise: (i) delivery expenses for the transportation of the Group's products to customers; (ii) staff costs and benefits relating to the Group's sales and marketing personnel; (iii) expenses incurred in customer hospitality activities during the Group's normal course of business; (iv) travelling expenses of the staff incurred for the sales and distribution activities; (v) administrative expenses; and (vi) other selling and distribution related expenses. The Group's distribution costs increased by approximately 15.4% from approximately RMB20.2 million for the six months ended 30 June 2018 to approximately RMB23.3 million for the six months ended 30 June 2019. The increase of distribution costs was mainly due to the increase of expenses incurred in customer hospitality activities during the Group's marketing activities on expansion of new market in China during the period under review.

Administrative Expenses

For the six months ended 30 June 2019, administrative expenses consist of (i) staff costs and benefits relating to the Group's administrative personnel; (ii) travelling expenses of administrative staff; (iii) depreciation expenses; (iv) entertainment expenses of administrative staff; (v) research and development expenses; (vi) office expenses; (vii) regulatory expenses; and (viii) other expenses incurred in relation to the Group's administrative operations. The expenses increased by approximately 21.5% from approximately RMB27.6 million for the six months ended 30 June 2018 to approximately RMB33.6 million for the six months ended 30 June 2019. The increase of administrative expenses was mainly due to the increase of research and development costs for new products during the period under review.

Other Income

For the six months ended 30 June 2019, other income mainly consists of non-recurring government grant and change in fair value of financial liability at fair value through profit or loss. The Group's other income decreased by approximately RMB6.5 million to approximately RMB2.8 million during the period under review. The decrease in other income was mainly due to the recognition of fair value gain on convertible notes of approximately RMB8.4 million in the corresponding period in 2018 but no such gain during the period under review.

Other Losses

For the six months ended 30 June 2019, other losses mainly consists of losses on disposal of production scrap and change in fair value of financial liability at fair value through profit or loss. The Group's other losses increased by approximately RMB6.4 million to approximately RMB7.6 million during the period under review. The increase in other losses was mainly due to the recognition of fair value loss on convertible notes of approximately RMB3.1 million during the period under review and increase on loss arising from disposal of production scrap of approximately RMB3.5 million during the period under review.

Finance Costs (net)

For the six months ended 30 June 2019, net finance costs primarily consist of interest income on bank deposits, interest payments on interest-bearing obligations, finance costs arising on early redemption of note receivables when the Group sells its note receivables to the banks and other financial institutions at a discount in exchange for immediate cash and bank fees and charges. The net finance costs decreased by approximately 45.7% from approximately RMB3.2 million for the six months ended 30 June 2018 to approximately RMB1.8 million for the six months ended 30 June 2019. The decrease in net finance costs was mainly due to the decrease of bank interest expenses because of reducing bank borrowings during the period under review.

Income Tax Credit/(Expense)

The Group recorded an income tax credit of approximately RMB0.5 million for the six months ended 30 June 2019 as compared to the income tax expense of approximately RMB2.0 million for the six months ended 30 June 2018 mainly due to the net loss incurred by a PRC subsidiary during the period under review.

(Loss)/Profit Attributable to Owners of the Company

As a result of the foregoing, the group recorded loss attributable to owners of the Company of approximately RMB7.8 million for the six months ended 30 June 2019 as compared to the profit attributable to owners of the Company of approximately RMB16.1 million for the six months ended 30 June 2018.

Trade and Other Receivables

Trade and other receivables decreased by approximately 5.2% from approximately RMB133.9 million as at 31 December 2018 to approximately RMB127.0 million as at 30 June 2019. The decrease was mainly due to the net effect of: (1) decrease of trade receivables from approximately RMB113.8 million as at 31 December 2018 to approximately RMB63.1 million as at 30 June 2019; (2) increase of note receivables from approximately RMB8.0 million as at 31 December 2018 to approximately RMB29.5 million as at 30 June 2019; and (3) increase of payments in advance from approximately RMB5.1 million as at 31 December 2018 to approximately RMB24.7 million as at 30 June 2019.

Trade and Other Payables

Trade and other payables decreased by approximately 32.4% from approximately RMB384.9 million as at 31 December 2018 to approximately RMB260.0 million as at 30 June 2019. The decrease was mainly due to the net effect of: (1) decrease of trade payables from approximately RMB189.4 million as at 31 December 2018 to approximately RMB86.6 million as at 30 June 2019; (2) decrease of note payables from approximately RMB175.4 million as at 31 December 2018 to approximately RMB164.0 million as at 30 June 2019; (3) decrease of salary payables from approximately RMB9.2 million as at 31 December 2018 to approximately RMB5.8 million as at 30 June 2019; and (4) decrease of taxes payable of approximately RMB7.7 million as at 31 December 2018 to approximately RMB0.2 million as at 30 June 2019.

LIQUIDITY AND FINANCIAL RESOURCES

The Group recorded net current assets of approximately RMB57.4 million as at 30 June 2019, compared with net current assets of approximately RMB58.0 million as at 31 December 2018. The Group maintained a healthy liquidity position during the six months ended 30 June 2019. The Group's operations were principally financed by internal resources and interest-bearing borrowings during the period under review.

As at 30 June 2019, the Group's cash and cash equivalents, which were held mainly in Renminbi and Hong Kong dollars, were approximately RMB123.9 million, compared with approximately RMB212.5 million as at 31 December 2018.

Borrowings and Gearing Ratio

The Group's interest-bearing borrowings (including convertible notes issued on 18 October 2017) were approximately RMB134.4 million as at 30 June 2019 (as at 31 December 2018: approximately RMB140.8 million). The Group's interest-bearing borrowings were mainly denominated in Renminbi and Hong Kong dollars as at 30 June 2019 and 31 December 2018. The Group's interest-bearing borrowings was repayable within one year. This ratio is calculated as net debt divided by total capital. The gearing ratios are as follows:

	As at 30 June 2019 <i>RMB'000</i> (Unaudited)	As at 31 December 2018 <i>RMB'000</i> (Audited)
Total borrowings	134,417	140,802
Less: cash and cash equivalents	<u>(123,896)</u>	<u>(212,527)</u>
Net debt	10,521	(71,725)
Total equity	<u>245,124</u>	<u>253,474</u>
Total capital	<u>255,645</u>	<u>181,749</u>
Gearing ratio (%)	<u>4.1</u>	<u>Not applicable</u>

It is the policy of the Group to adopt a consistently prudent financial management strategy, hence sufficient liquidity is maintained with appropriate levels of borrowings to meet the funding requirements of the Group's investments and operations.

Capital Expenditure

During the six months ended 30 June 2019, the Group's total capital expenditure amounted to approximately RMB1.4 million (for the six months ended 30 June 2018: RMB0.5 million), which was mainly used in purchase of plant and machineries.

Treasury Policies

The Group adopted a prudent strategy towards the treasury and funding policies, and attached high importance to the risk control and transactions directly related to the Group's principal business. Funds, primarily denominated in Renminbi and Hong Kong dollars, are normally placed with banks in short or medium term deposits for working capital of the Group.

Charge of Assets

The Group's assets with the following carrying amounts have been pledged to secure general banking facilities granted to the Group (including note payables and borrowings of the Group):

	As at 30 June 2019 <i>RMB'000</i> (Unaudited)	As at 31 December 2018 <i>RMB'000</i> (Audited)
Land use rights	7,988	1,297
Property, plant and equipment	20,238	30,921
Trade receivables	18,939	—
Pledged bank deposits	82,516	86,121
	<u>129,681</u>	<u>118,339</u>

Significant Investments, Material Acquisitions and Disposals of Subsidiaries and Associated Companies

There are no significant investments, material acquisition and disposal of subsidiaries and associated companies by the Group for the six months ended 30 June 2019.

Contingent Liabilities

As at 30 June 2019, the Group did not have any significant contingent liabilities (as at 31 December 2018: nil).

Foreign Exchange Risks

The Group's transactions were mainly conducted in Renminbi, and the major receivables and payables are denominated in Renminbi. Following the launch of international trading operation in 2019, the Group has a relatively small amount of transactions conducted in US dollars.

The Group's exposure to foreign currency risk related primarily to certain bank balances and cash, trade and other receivables and trade and other payables maintained in Hong Kong Dollars and US dollars. The Group did not use derivative financial instruments to hedge against the volatility associated with foreign currency transactions and other financial assets and liabilities arising in the ordinary course of business during the six months ended 30 June 2019. However, the Directors will continue to monitor foreign exchange risks and will take prudent measure to minimise the same. The Group will consider hedging significant foreign currencies when the need arises.

PLACING OF CONVERTIBLE NOTES

On 15 September 2017, the Company entered into the placing agreement (the “**Placing Agreement**”) with First Shanghai Securities Limited (the “**Placing Agent**”) pursuant to which the Company conditionally agreed to issue, and the Placing Agent conditionally agreed to procure placees (the “**Placees**” and each a “**Placee**”), on a best efforts basis, to subscribe for convertible notes with the principal amount of up to HK\$120,000,000 (the “**Convertible Notes**”) at a consideration equal to the aggregate principal amount of the Convertible Notes, and at the initial conversion price of HK\$2.00 to HK\$2.10 per Share (the “**Placing**”). The initial conversion price was subsequently agreed by the Company and the Placing Agent to be HK\$2.025 per Share pursuant to the Placing Agreement (the “**Conversion Price**”).

The Conversion Shares shall be allotted and issued under the general mandate granted by the shareholders of the Company to the Directors at the annual general meeting of the Company held on 9 June 2017.

The noteholder will have the right to convert the whole or part of the principal amount of the Convertible Notes into shares of the Company at the Conversion Price at any time from the date following 180 days or half year after of issue of Convertible Notes and up to the fourteenth (14th) day prior to and exclusive of the Maturity Date, and shall bear interest from the date of issue of the Convertible Notes at 4.80% per annum and is payable annually.

The Convertible Notes shall mature on the date falling 24 months from the date of the issue of the Convertible Notes (the “**Maturity Date**”). Any Convertible Notes which remains outstanding on the Maturity Date shall be redeemed by the Company at the then outstanding principal amount together with any interest accrued but has not been paid.

Completion of the placing of Convertible Notes took place on 18 October 2017 pursuant to which the Convertible Notes in the principal amount of HK\$120,000,000 were issued to not less than six Placees. To the best of the Directors' knowledge, information and belief having made all reasonable enquiries, each Placee and its ultimate beneficial owners is Independent Third Parties. The net proceeds from the Placing, after the deduction of related expenses, were approximately HK\$117.0 million. The net proceeds from the Placing were intended to be used as to approximately not more than 20% for general working capital of the Group, and as to approximately not less than 80% for the Group's development purposes in order to expand into new areas including asset management and hospitality related businesses. Further details of the placing of the Convertible Notes are as set out in the announcements of the Company dated 17 September 2017, 26 September 2017, 4 October 2017 and 18 October 2017.

As disclosed in the announcement of the Company dated 23 April 2019, the net proceeds from the placing of the Convertible Notes of approximately HK\$17.3 million had been applied by the Group as general working capital of the Group as of 23 April 2019. The remaining proceeds in the amount of approximately HK\$99.7 million remain unutilised (the “**Unutilised Proceeds**”) as of 23 April 2019. In light of the contemplated expansion into new business area of trading and related investment, the Board has resolved to reallocate the use of the Unutilised Proceeds such that approximately 80% of which would be used for expansion into new business area of trading and related investment while the remaining 20% would continue to be used for general working capital of the Group.

As at the date of this announcement, the net proceeds from the placing of the Convertible Notes of approximately HK\$19.3 million and HK\$2.8 million had been applied by the Group as general working capital of the Group and expansion into trading business, respectively, which is consistent with the aforementioned intended use of proceeds. The remaining proceeds in the amount of approximately HK\$94.9 million remain unutilised as at the date of this announcement.

HUMAN RESOURCES AND REMUNERATION

As at 30 June 2019, the Group employed 571 employees (as compared with 850 employees as at 31 December 2018) with total staff cost of approximately RMB35.5 million incurred for the six months ended 30 June 2019 (as compared with approximately RMB41.6 million for the corresponding period of 2018). The Group’s remuneration packages are generally structured with reference to market terms and individual performance. The Company adopted a share option scheme as incentive to its Directors and eligible employees. In relation to staff training, the Group also provides different types of programs for staff to improve their skills, develop their respective expertise and showcase their potentials.

INTERIM DIVIDEND

The Board does not recommend the payment of an interim dividend for the six months ended 30 June 2019 (for the six months ended 30 June 2018: nil).

FUTURE OUTLOOK

As the Chinese government is doubling its efforts in regulation of prohibiting smoking in public and indoor areas and reducing cigarette consumption, designs of cigarette paper package become more important for cigarette brands to attract consumers and increasing sales. In preparation for the traditional peak season of tobacco in the second half of the year, the Group will step up its efforts in developing products and creating design that appeal to young consumers, and to innovate its products in order to draw greater brand distinction and uniqueness.

In the second half of 2019, the industry will continue to deepen structural reform, by establishing green supply chains which enforce a higher environmental standard, enhancing brand promotion, and adjusting product structures to propel middle to high-end cigarette consumption. The Group will devote tremendous efforts in its product development to shift its product mix towards middle to high-end cigarette packages and thus turn them into a major source of revenue and safeguard profit. We believe the Group can exert its competitive edge in design, printing and sales and consolidate its leading position in the tobacco industry.

The Group will employ effective development strategy and gradually expand its business from the cigarette industry into new areas including international trading. The Group believes the future growth driver will depend on the development of new products and outreach to new markets, as well as joint venture processing. The Group is confident that it will add greater flexibility to operations for generation of substantial and sustainable profit for the shareholders of the Company.

CORPORATE GOVERNANCE AND OTHER INFORMATION

Competing Business and Conflicts of Interests

None of the Directors is engaged in any business which competes or is likely to compete with the business of the Group, and none of them has any other conflicts of interests with the Group.

Purchase, Sales or Redemption of the Company's Listed Securities

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the listed securities of the Company throughout the six months ended 30 June 2019.

Corporate Governance

The Directors recognise the importance of good corporate governance in management and internal procedures so as to achieve effective accountability. The Company has adopted the Corporate Governance Code contained in Appendix 14 the Listing Rules (the “**Corporate Governance Code**”) as its own code on corporate governance and had complied with the Corporate Governance Code for the six months ended 30 June 2019.

Model Code for Securities Transactions by Directors of Listed Issuers

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the “**Model Code**”) set out in Appendix 10 to the Listing Rules as the code of conduct regarding directors' securities transactions. Having made specific enquiries of all Directors, all Directors confirmed that they have complied with the code of conduct and the required standard set out in the Model Code regarding directors' securities transactions for the six months ended 30 June 2019.

Audit Committee and Review of Interim Results

The Company has established an audit committee (the “**Audit Committee**”) with terms of reference aligned with the Corporate Governance Code as set out in Appendix 14 to the Listing Rules for the primary duties of reviewing and providing supervision on the financial reporting process, internal controls and risk management systems of the Company. The Audit Committee consists of three independent non-executive Directors, namely Mr. Wang Ping (as Chairman), Mr. Zeng Shiquan and Mr. Gong Jinjun.

The interim financial results of the Group for the six months ended 30 June 2019 is unaudited but have been reviewed by the Audit Committee, which was of the opinion that the preparation of such results complied with the applicable accounting standards and requirements as well as the Listing Rules and that adequate disclosures have been made. The Audit Committee has also reviewed this announcement.

The results for the current interim period have been reviewed by the auditors of the Company, PricewaterhouseCoopers, in accordance with Hong Kong Standard on Review Engagements 2410 “Review of Interim Financial Information Performed by the Independent Auditor of the Entity” issued by the HKICPA.

PUBLICATION OF THE INTERIM RESULTS AND INTERIM REPORT

The announcement is published on the respective websites of the Stock Exchange (www.hkexnews.hk) and the Company (www.jiayaoholdings.com). The Company’s interim report for the six months ended 30 June 2019 will be despatched to the shareholders of the Company and published at the aforementioned websites in due course.

By Order of the Board
Jia Yao Holdings Limited
Yang Yoong An
Chairman of the Board and Executive Director

Hong Kong, 29 August 2019

As at the date of this announcement, the Board comprises six Directors, namely: Mr. Yang Yoong An as executive Director; Mr. Feng Bin and Mr. Yang Fan as non-executive Directors; Mr. Gong Jinjun, Mr. Zeng Shiquan and Mr. Wang Ping as independent non-executive Directors.

If there is any inconsistency between the Chinese names of the entities or enterprises established in the PRC and their English translations, the Chinese names shall prevail.

* For identification purposes only