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### SANY HEAVY EQUIPMENT INTERNATIONAL HOLDINGS COMPANY LIMITED

#### 三一重裝國際控股有限公司

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 631)

# INSIDE INFORMATION UNAUDITED FINANCIAL DATA FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2019 AND

#### FOR THE THREE MONTHS ENDED 30 SEPTEMBER 2019

#### **SUMMARY**

This announcement is made by Sany Heavy Equipment International Holdings Company Limited pursuant to Rule 13.09(2) of the Listing Rules and the Inside Information Provisions (as defined in the Listing Rules) under Part XIVA of Securities and Future Ordinance (Chapter 571, Laws of Hong Kong).

For the nine months ended 30 September 2019

- Unaudited consolidated revenue for the Period amounted to approximately RMB4,356,487,321, representing an increase of approximately 29.2% as compared to approximately RMB3,371,414,010 for the corresponding period of 2018.
- Unaudited consolidated gross profit\* for the Period amounted to approximately RMB1,332,046,424, representing an increase of approximately 43.5% as compared to approximately RMB928,438,033 for the corresponding period of 2018.
- Unaudited consolidated net profit for the Period amounted to approximately RMB789,596,427, representing an increase of approximately 54.4% as compared to approximately RMB511,294,413 for the corresponding period of 2018.

For the three months ended 30 September 2019

Unaudited consolidated revenue for the three months ended 30 September 2019 amounted to approximately RMB1,312,781,517, representing an increase of approximately 12.9% as compared to approximately RMB1,162,533,863 for the corresponding period of 2018.

- Unaudited consolidated gross profit\* for the three months ended 30 September 2019 amounted to approximately RMB388,053,519, representing an increase of approximately 36.0% as compared to approximately RMB285,282,940 for the corresponding period of 2018.
- Unaudited consolidated net profit for the three months ended 30 September 2019 amounted to approximately RMB237,126,737, representing an increase of approximately 55.3% as compared to approximately RMB152,642,863 for the corresponding period of 2018.

Shareholders of the Company and potential investors should exercise caution when dealing in the securities of the Company.

This announcement is made by Sany Heavy Equipment International Holdings Company Limited (the "Company" and together with its subsidiaries, the "Group") pursuant to Rule 13.09(2) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") and the Inside Information Provisions (as defined in the Listing Rules) under Part XIVA of Securities and Future Ordinance (Chapter 571, Laws of Hong Kong). In order to update the shareholders and investors of the Group's information, the board (the "Board") of directors (the "Directors") of the Company hereby announces the unaudited financial data of the Group for the nine months ended 30 September 2019 (the "Period") and the three months ended 30 September 2019, respectively.

The information below was extracted from the unaudited management accounts of the Group for the Period and the three months ended 30 September 2019 together with the comparative figures for the corresponding period in 2018, respectively:

	(Unaudited) For the nine months ended 30 September 2019	(Unaudited) For the nine months ended 30 September 2018	Growth rate
	RMB '000	RMB'000	(%)
Revenue	4,356,487	3,371,414	29.2%
Gross profit*	1,332,046	928,438	43.5%
Profit before tax	908,500	614,055	48.0%
Net profit	789,596	511,294	54.4%
	(Unaudited) For the three months ended 30 September 2019	(Unaudited) For the three months ended 30 September 2018	Growth rate
	RMB '000	RMB'000	(%)
Revenue	1,312,782	1,162,534	12.9%
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Gross profit*	388,054	285,283	36.0%
Profit before tax	268,217 237,127	285,283 169,396	58.3% 55.3%

<sup>\*</sup> Classification of transportation costs from selling and distribution expenses to cost of sales for the nine months and three months ended 30 September 2019, respectively and the corresponding periods in 2018 was adjusted accordingly.

During the Period, the Company's revenue and profit increased significantly against those for the same period last year. The Board considered that such increase was primarily attributable to the following reasons:

- (1) The Company constantly increased the investment in R&D and launched numerous new products in the market, bringing new profit growth, of which the increased sales of SKT90S widebody vehicles have motivated the sales of mining vehicles to increase by approximately 300% as compared to the same period last year.
- (2) The Company actively developed overseas market. The significant increase in international sales of coal machinery products, mining vehicles and small port equipment drove the significant increase in revenue.
- (3) By enhancing the level of intelligent manufacturing, optimizing product design and process flow, as well as controlling costs, the gross profit margin increased as compared to the same period last year.
- (4) By improving the efficiency of its internal operations through the transformation of digitalization, the management expense against revenue ratio (excluding R&D expenses) dropped constantly.

The Board and management of the Group will try best efforts to maintain continuous increase in the business of the Group.

Please be reminded that the information contained in this announcement is only based on the Board's preliminary assessment of the unaudited consolidated management accounts of the Group for the Period and for the three months ended 30 September 2019, respectively and the information currently available to the Group which has not been audited or reviewed by the auditors of the Company.

Shareholders of the Company and potential investors should exercise caution when dealing in the securities of the Company.

## By the order of the Board Sany Heavy Equipment International Holdings Company Limited Liang Zaizhong

Chairman

Hong Kong, 22 October 2019

As at the date of this announcement, the executive Directors are Mr. Liang Zaizhong, Mr. Qi Jian, Mr. Fu Weizhong and Mr. Zhang Zhihong, the non-executive Directors are Mr. Tang Xiuguo and Mr. Xiang Wenbo, and the independent non-executive Directors are Mr. Ng Yuk Keung, Mr. Poon Chiu Kwok and Mr. Hu Jiquan.