

## 中國工商銀行股份有限公司

## INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED

(a joint stock limited company incorporated in the People's Republic of China with limited liability)

Stock Code: 1398 USD Preference Shares Stock Code: 4603 **EUR Preference Shares Stock Code: 4604** RMB Preference Shares Stock Code: 84602

## Supplemental Proxy Form for Holders of H Shares for the Second Extraordinary General Meeting of 2019 to be held on 22 November 2019

| I/We                                       | Note 1)  |  |  |  |
|--|--|--|--|--|
| of   |  |  |  |  |
| being                                      | the registered holder(s) of (Note 2) H shares of RMB1.00 each in th  | e capital of In                                  | dustrial and Com   | mercial Bank of  |
| China                                      | Limited (the "Bank"), hereby appoint the Chairman of the meeting or (Note 3)   |  |  |  |
| to act Bank t on Fric out in respec Unless | as my/our proxy to attend and vote for me/us and on my/our behalf at the Second Extraordinary to be held at the head office of Industrial and Commercial Bank of China Limited, No. 55 Fuxing day, 22 November 2019 at 2:30 p.m. or any adjournment thereof, for the purpose of considering the supplemental notice of the EGM dated 7 November 2019, and voting on behalf of me/us under of the resolutions to be proposed at the EGM and any of its adjournment. | nennei Avenue<br>g and if thoug<br>der my/our na | e, Xicheng Distri<br>ht fit, passing th<br>me(s) as indicate | ct, Beijing, PRC<br>e resolutions set<br>d below (Note 4) in |
|  | Ordinary Resolutions   | For <sup>(Note 4)</sup>                          | Against (Note 4)   | Abstained <sup>(Note 4)</sup>                                |
| 5.   | Proposal on the Election of Ms. Cao Liqun as Non-executive Director of Industrial and Commercial Bank of China Limited   |  |  |  |
| 6.   | Proposal on the Election of Mr. Feng Weidong as Non-executive Director of Industrial and Commercial Bank of China Limited  |  |  |  |
| Notes:                                     | Signature of holders of H shares of the Sank dated 26 September 2019 and the supplemental circular of the Bank dated 7 Nove  |  |  |  |

- Please insert full name(s) and address as registered in the register of members in BLOCK CAPITALS.
- Please insert the number of shares registered in your name(s) relating to this supplemental proxy form. If no number is inserted, this supplemental proxy form will be deemed to relate to all shares registered in your name(s).
- If a proxy other than the Chairman of the meeting is preferred, cross out the words "the Chairman of the meeting or" and insert the full name and address of the proxy (or proxies) desired in the space provided. If you are a shareholder of the Bank who is entitled to attend and vote at the EGM convened by the aforementioned notice, you are entitled to appoint one or more proxies to attend and vote on your behalf. A proxy need not be a shareholder of the Bank. ANY CHANGES TO THIS SUPPLEMENTAL PROXY FORM SHOULD BE INITIALLED BY THE PERSON WHO SIGNS IT. 3.
- PERSON WHO SIGNS IT.

  IMPORTANT: IF YOU WISH TO VOTE FOR A RESOLUTION, PLEASE TICK THE APPROPRIATE BOX MARKED "FOR". IF YOU WISH TO VOTE AGAINST A
  RESOLUTION, TICK THE BOX MARKED "AGAINST". IF YOU WISH TO VOTE ABSTAINED A RESOLUTION, TICK THE BOX MARKED "ABSTAINED". If no direction is
  given, the proxy will be entitled to vote or abstain as he thinks fit. Your proxy will also be entitled to vote at his discretion on any resolution properly put to the EGM other than that referred to
  in the supplemental notice of the Bank dated 7 November 2019.

  This supplemental proxy form must be signed by you, or your attorney duly authorised in writing or, if you are a corporation, must either be executed under the common seal or under the hand
  must be notarised.

  In the case of injust helders of any choice any case of south believes of any choice and the proxy of the supplemental proxy form is signed by an attorney of a shareholder, the power of attorney or other authority (if any) under which it is signed 4.
- 5.
- must be notarised.

  In the case of joint holders of any share, any one of such persons may vote at the EGM, either personally or by proxy, on such share as if he were solely entitled thereto; but if more than one of such joint holders are present at the EGM whether attending in person or by proxy, the vote of the person, whose name stands first on the register of members of the Bank on such share (in person or by proxy) shall be accepted to the exclusion of the vote(s) of the other joint holder(s).

  To be valid, this supplemental proxy form together with the power of attorney or other authorisation document (if any) must be deposited at the H share registrar of the Bank by hand, by post or by fax not less than 24 hours before the time fixed for the holding of the EGM or any adjournment thereof (as the case may be). Completion and delivery of this supplemental proxy form will not preclude shareholders from attending and voting at the EGM if she/he so wishes. In such event, the instrument appointing a proxy shall be deemed to be revoked. The H share registrar of the Bank is Computershare Hong Kong Investor Services Limited, whose address is at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong (Tel: (852) 2862 8555, Fax: (852) 2865 0990).
- Identification documents must be shown by shareholder(s) or proxies to attend the EGM.

  Shareholders are entitled to appoint one or more proxies to attend the EGM, but only one of the proxies can be designated to vote at the EGM.
- 10.
- Shareholders are entitled to appoint one or more proxies to attend the EGM, but only one of the proxies can be designated to vote at the EGM.

  This proxy form is the supplemental proxy form for the purpose of the resolutions set out in the supplemental notice of the EGM dated 7 November 2019 (the "Supplemental Notice") and only serves as a supplement to the original proxy form for the EGM (the "Original Proxy Form").

  This supplemental proxy form will not affect the validity of any proxy form duly completed and delivered by you in respect of the resolutions set out in the notice of the EGM dated 26 September 2019 (the "Original Notice"). If you have validly appointed a proxy to attend and act for you at the EGM but do not duly complete and deliver this supplemental proxy will be entitled to vote at the discretion on the ordinary resolutions 5 and 6 set out in the Supplemental Notice of the EGM dated 7 November 2019. If you do not duly complete and delivered this supplemental proxy form and validly appointed a proxy to attend and act for you at the EGM, your proxy will be entitled to vote at the discretion on the resolutions set out in the Original Notice of the EGM dated 26 September 2019.

  If the proxy being appointed to attend the EGM under this supplemental proxy form is different from the proxy appointed under the Original Proxy Form and more than one proxies attended the EGM, the proxy validly appointed under the Original Proxy Form shall be designated to vote at the EGM.