

DEFINITIONS

In this document, unless the context otherwise requires, the following terms shall have the following meanings. Certain technical terms are explained in the section headed “Glossary of Technical Terms” in this document.

“2019 FIL”	means the Foreign Investment Law of the PRC (中華人民共和國外商投資法) promulgated by the National People’s Congress on March 15, 2019 and will be effective on January 1, 2020
“Allianz Chengdu”	means Allianz Worldwide Partners Commercial Service (Beijing) Co., Ltd. Chengdu Branch, a branch of the insurance solutions provider Allianz Worldwide Partners and is one of our clients
	[REDACTED]
“Articles” or “Articles of Association”	means the articles of association of our Company conditionally adopted on [●], 2019 with effect from the [REDACTED], as amended from time to time, a summary of which is set out in Appendix III to this document
“associate(s)”	has the meaning ascribed to it under the Listing Rules
“Audit Committee”	means the audit committee of the Board
“Awards”	the award which may be granted by the Board under the [REDACTED] Share Award Scheme, the details of which are set forth in the section headed “Statutory and General Information — E. [REDACTED] Share Award Scheme” in Appendix IV to this document
“Beijing Ruilian”	means Beijing Ruilian Internet Technology Co., Ltd. (北京瑞聯網絡科技有限公司), a company established in the PRC with limited liability on November 26, 2013 and is one of our Consolidated Affiliated Entities
“BNP” or “Sole Sponsor” or [REDACTED]	means BNP Paribas Securities (Asia) Limited, a licenced corporation under the SFO and permitted to carry out Type 1 (dealing in securities), Type 2 (dealing in futures contracts), Type 4 (advising on securities) and Type 6 (advising on corporate finance) of the regulated activity as defined under the SFO, acting as the sole sponsor to the [REDACTED]
“Board”	means the board of Directors

DEFINITIONS

“BPO”	means business process outsourcing
“Business Day”	means a day (other than a Saturday, Sunday or public holiday in Hong Kong) on which banks in Hong Kong are generally open for normal banking business
“BVI”	means the British Virgin Islands
“ByteDance”	means Beijing ByteDance Technology Co., Ltd. (北京字節跳動技術有限責任公司) and its subsidiaries, an internet technology company established in the PRC in March 2012, operating a numerous software products including the content platform Toutiao (今日頭條) and the video sharing platform TikTok (抖音) and is one of our clients
“Catalogue”	means the Guiding Catalogue of Industries for Foreign Investment (revised in 2017) (外商投資產業指導目錄 (2017年修訂)) which was promulgated jointly by the MOFCOM and the National Development and Reform Commission on June 28, 2017 and became effective on July 28, 2017
“Cayman Companies Law” or “Companies Law”	means the Companies Law, Cap 22 (law 3 of 1961) as consolidated and revised from time to time of the Cayman Islands

[REDACTED]

“Chengdu HRSS”	means the Human Resources and Social Security Bureau of Chengdu (成都市人力資源和社會保障局)
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DEFINITIONS

“Chengdu Qicheng WFOE”	means Chengdu Renrui Qicheng Education Consultation Co., Ltd. (成都人瑞啟程教育諮詢有限公司), a company established in the PRC with limited liability on February 29, 2012 and an indirect wholly-owned subsidiary of our Company
“Chengdu Tianfu”	means Chengdu Tianfu Renrui Education Consultation Co., Ltd. (成都天符人瑞教育諮詢有限公司), a company established in the PRC with limited liability on February 2, 2010 and is one of our Consolidated Affiliated Entities
“China” or “PRC”	means the People's Republic of China, except where the context requires otherwise, references in this document to “China” or “PRC” do not include Hong Kong, the Macau Special Administrative Region and Taiwan
“CIC”	means China Insights Industry Consultancy Limited, an independent market research expert
“CIC Report”	means the industry report prepared by CIC and commissioned by our Company, the content of which is quoted in this document
“Client-imposed Licence Requirement”	means the requirement imposed by certain clients of our Group, as set out in the relevant client contracts, tender documents, and/or as confirmed by these clients, that the relevant contracting entity of our Group which provides Client Service Representative Flexible Staffing Services to such clients must be a holder of the VATS Call Center Licence
“Client Service Representative BPO Services”	means a specific type of BPO services catered for the clients’ needs for client service call center representatives whereby the contract employees work at our Group’s premises under our Group’s direct supervision
“Client Service Representative Flexible Staffing Services”	means a specific type of flexible staffing services catered for the clients’ needs for client service call center representatives whereby the contract employees work at the clients’ premises pursuant to work assignments set by the clients
“Companies Ordinance”	means the Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, modified and supplemented from time to time

DEFINITIONS

“Companies (Winding Up and Miscellaneous Provisions) Ordinance”	means the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong), as amended, modified and supplemented from time to time
“Company” or “our Company”	means Renrui Human Resources Technology Holdings Limited (人瑞人才科技控股有限公司), an exempted company incorporated in the Cayman Islands on October 14, 2011 with limited liability
“connected person(s)”	has the meaning ascribed to it under the Listing Rules
“Consolidated Affiliated Entities”	means the entities we control through the Modified Contractual Arrangements, namely Chengdu Tianfu, Shanghai Renrui, Liaoning Renrui, Beijing Ruilian and Guiyang Renrui
“contract employees”	means employees who are employed by our Group to fulfill the staffing requirements of our clients, namely those employees who are flexible staffing employees, labor dispatch employees, or BPO employees
“Controlling Shareholders”	has the meaning ascribed to it under the Listing Rules, and, in the context of our Company, means the Founders, Ming Feng, Wu Fu Min Feng and Lin Feng
“core connected person”	has the meaning ascribed to it under the Listing Rules
“CPCC”	means the Copyright Protection Center of China (中國版權保護中心)
“Deed of Indemnity”	means the deed of indemnity dated [●], 2019 entered into by our Controlling Shareholders in favour of our Company (for itself and the other members of our Group) pursuant to which our Controlling Shareholders have given certain tax and other indemnities in favour of our Company, further particulars of which are set out in the section headed “Statutory and General Information — F. Other Information — 2. Tax and other indemnities” in Appendix IV to this document
“DHL Chengdu”	means DHL Global Forwarding (China) Co. Ltd. Chengdu Branch and is one of our clients
“Director(s)”	means the director(s) of our Company

DEFINITIONS

“Exclusive Business Operation Agreement”	has the meaning ascribed thereto in the section headed “Contractual Arrangements — Modified Contractual Arrangements” in this document
“Exclusive Option Agreement”	has the meaning ascribed thereto in the section headed “Contractual Arrangements — Modified Contractual Arrangements” in this document
“Exclusive Services Agreement”	has the meaning ascribed thereto in the section headed “Contractual Arrangements — Modified Contractual Arrangements” in this document
“Extreme Conditions”	extreme conditions caused by super typhoons, including but not limited to serious disruption of public transport services, extensive flooding, major landslides or large-scale power outage after super typhoons, as announced by the government of Hong Kong
“First-level service locations”	means Chengdu, Beijing, Shanghai, Guangzhou and Wuhan, according to our categorisation
“Founders”	means Mr. JG Zhang, Mr. F Zhang and Ms. JM Zhang

[REDACTED]

“generation Z”	means individuals born in the mid-1990s and up to mid-2000s
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[REDACTED]

“Government Authority”	means any governmental, regulatory, or administrative commission, board, body, authority, or agency, or any stock exchange, self-regulatory organization, or other non-governmental regulatory authority, or any court, judicial body, tribunal, or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign, or supranational
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[REDACTED]

DEFINITIONS

“Group”, “our Group”, “we”, “us” means our Company and its subsidiaries or, where the context otherwise requires, in respect of the period before our Company becoming the holding company of our present subsidiaries, the present subsidiaries of our Company and the businesses carried on by them or their predecessors (as the case may be)

“Guiyang Renrui” means Guiyang Renrui Services Outsourcing Co., Ltd. (貴陽人瑞服務外包有限公司), a company established in the PRC with limited liability on February 28, 2019 and is one of our Consolidated Affiliated Entities

[REDACTED]

“HK\$” or “HK dollar(s)” or “HKD” and “cent(s)” means Hong Kong dollar(s) and cent(s) respectively, the lawful currency of Hong Kong

“HKFRS” means the principal accounting policies applied in the preparation of the Historic Financial Information which are in accordance with the Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants

“HR” means human resources

“HR Services Licence” means the licence for HR services (人力資源服務許可証)

[REDACTED]

“Hong Kong” or “HK” means the Hong Kong Special Administrative Region of the People’s Republic of China

DEFINITIONS

[REDACTED]

“Hong Kong Share Registrar” means [REDACTED]

[REDACTED]

“iKang Healthcare Guangzhou” means Guangzhou iKang Junan Outpatient Department Co., Ltd. (廣州愛康君安門診部有限公司) and Guangzhou iKang Guobin Health Check Co., Ltd. (廣州愛康國賓健康檢查有限公司) the Guangzhou branches under iKang Healthcare Group which are our clients

“Independent Third Party(ies)” means individual(s) or company(ies) who/which, to the best knowledge of our Directors having made due and careful enquiries, is(are) not a connected person(s) of our Company within the meaning ascribed under the Listing Rules

“information verification BPO services” means a specific type of BPO services which includes reviewing, labelling and handling of texts, pictures and videos provided by the clients, whereby the contract employees work at our Group’s premises under our Group’s direct supervision

DEFINITIONS

“internal employee” means employees that are on our Group’s payroll but are not a contract employee

[REDACTED]

“IT” means information technology

“Jiayuan” means Shanghai Huaqianshu Information Technology Co., Ltd. Beijing Branch (上海花千樹信息科技有限公司北京分公司), a branch of Shanghai Huaqianshu Information Technology Co., Ltd. which operates the dating online platform Jiayuan (世紀佳緣) and is one of our marketing partners

“Latest Practicable Date” means [October 30], 2019, being the latest practicable date prior to the printing of this document for ascertaining certain information referred to in this document

“Liaoning Corporate” Liaoning Renrui Corporate Services Outsourcing Co., Ltd. (遼寧人瑞企業服務外包有限責任公司), a company established in the PRC with limited liability on September 10, 2019, which is an indirect wholly-owned subsidiary of our Company

“Liaoning Renrui” means Liaoning Renrui Services Outsourcing Co., Ltd. (遼寧人瑞服務外包有限公司), a company established in the PRC with limited liability on August 4, 2017 and is one of our Consolidated Affiliated Entities

DEFINITIONS

“Lin Feng”	means Lin Feng Holdings Limited (菱豐控股有限公司), a limited liability company incorporated in the BVI on January 7, 2019, which is wholly owned by Ms. JM Zhang and is one of our Controlling Shareholders
	[REDACTED]
“Listing Rules”	means the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, as amended, supplemented and/or otherwise modified from time to time
“Lychee FM”	means Guangzhou Lizhi Network Technology Co., Ltd. (廣州荔支網絡技術有限公司) which operates an online radio platform Lychee FM (荔枝FM) and is one of our clients
“Main Board”	means the stock market (excluding the option market) operated by the Stock Exchange, which is independent from and operated in parallel with GEM
“Majority PRC Subsidiaries”	means all of our Group’s subsidiaries incorporated in the PRC before the Reorganization except the Consolidated Affiliated Entities
“Memorandum” or “Memorandum of Association”	means the amended and restated memorandum of association of the Company adopted on [●], 2019, a summary of which is set out in Appendix III to this document, and as amended from time to time
“Mid-senior Level Management [REDACTED] SOS”	means the [REDACTED] share option scheme predominantly for certain mid-senior level management members of our Group adopted on March 12, 2019, the principal terms of which are set forth in the section headed “Statutory and General Information — D. Share Option Schemes — 1. [REDACTED] Share Option Schemes — Mid-senior Level Management [REDACTED] SOS” in Appendix IV to this document

DEFINITIONS

“MIIT”	means the Ministry of Industry and Information Technology of the People’s Republic of China (中華人民共和國工業和信息化部) (formerly known as the Ministry of Information Industry (信息產業部))
“MIIT Consultations”	has the meaning ascribed thereto in the section headed “Contractual Arrangements — PRC Laws and Regulations relating to Foreign Ownership Restrictions — Restrictions on foreign ownership in Shanghai Renrui Recruitment Services and Client Service Representative BPO Services” in this document
“millennials”	means individuals born in the early 1980s and up to mid-1990s
“Ming Feng”	means Ming Feng Holdings Limited (名豐控股有限公司), a limited liability company incorporated in the BVI on July 19, 2011, which was owned as to 80% by Mr. JG Zhang, 10% by Mr. F Zhang and 10% by Ms. JM Zhang prior to the Reorganization, and is wholly owned by Mr. JG Zhang upon completion of the Reorganization and is one of our Controlling Shareholders
“Mobike”	means Beijing Mobike Technology Co., Ltd. (北京摩拜科技有限公司) and its subsidiaries, a station-less bicycle-sharing system operator headquartered in Beijing and is one of our clients
“Modified Contractual Arrangements”	means the modified series of contractual arrangements entered into by, among others, Chengdu Qicheng WFOE, Chengdu Tianfu, its subsidiaries and the Registered Shareholders, which superseded the Old Contractual Arrangements, the details of which are described in the section headed “Contractual Arrangements” in this document
“MOFCOM”	means the Ministry of Commerce of the People’s Republic of China (中華人民共和國商務部)
“MOHRSS”	means the Ministry of Human Resources and Social Security of the People’s Republic of China (中華人民共和國人力資源和社會保障部)
“Mr. F Zhang”	means Mr. ZHANG Feng (張峰) (former names: Zhang Haifeng (張海峰) and Zhang Feng (張鋒)), one of our Founders, an executive Director and one of our Controlling Shareholders

DEFINITIONS

“Mr. JG Zhang”	means Mr. ZHANG Jianguo (張建國), one of our Founders, an executive Director and one of our Controlling Shareholders
“Mr. Li”	means Mr. Li Wenjia (李文佳), the chief financial officer of our Group and one of our joint company secretaries
“Ms. JM Zhang”	means Ms. ZHANG Jianmei (張健梅), one of our Founders, an executive Director and one of our Controlling Shareholders
“Ms. Siu”	means Ms. Siu Pui Wah (蕭佩華), one of our joint company secretaries
“NetEase”	means Guangzhou Boguan Information Technology Co., Ltd. (廣州博冠信息科技有限公司) a subsidiary of NetEase.com, Inc (網易) and is one of our clients
“New Negative List”	means the Special Administrative Measures (Negative List) for the Access of Foreign Investment (2019) (外商投資准入特別管理措施(負面清單)(2019年版)) issued by the MOFCOM and the National Development and Reform Commission on June 30, 2019, which took effect on July 30, 2019
“Nomination Committee”	means the nomination committee of the Board
“Non-managerial Employee [REDACTED] SOS”	means the [REDACTED] share option scheme predominantly for certain non-managerial employees of our Group adopted on March 12, 2019, the principal terms of which are set out in the section headed “Statutory and General Information — D. Share Option Schemes — 1. [REDACTED] Share Option Schemes — Non-managerial Employee [REDACTED] SOS” in Appendix IV to this document
“Non-Shanghai Renrui Recruitment Services”	means the professional recruitment services provided by all of the applicable PRC Subsidiaries, except Shanghai Renrui, through the use of the Xiang Recruitment App

[REDACTED]

DEFINITIONS

“Old Contractual Arrangements”	has the meaning ascribed thereto in the section headed “Contractual Arrangements — Background of the Contractual Arrangements” in this document
“Old Negative List”	means the Special Administrative Measures (Negative List) for the Access of Foreign Investment (2018) (外商投資准入特別管理措施(負面清單)(2018年版)) issued by the MOFCOM and the National Development and Reform Commission on June 28, 2018, which took effect on July 28, 2018
	[REDACTED]
“Ping An Financial Chengdu”	means Shenzhen Ping An Integrated Financial Services Co., Ltd. Chengdu Branch (深圳平安綜合金融服務有限公司成都分公司), a subsidiary of Ping An Bank Co., Ltd. and is one of our clients
“[REDACTED] Share Award Scheme”	means the share award scheme conditionally adopted by our Company on [●], 2019, a summary of the principal terms of which is set forth in the section headed “Statutory and General Information — E. [REDACTED] Share Award Scheme” in Appendix IV to this document
“[REDACTED] Share Option Scheme”	means the share option scheme conditionally adopted by our Company on [●], 2019, a summary of the principal terms of which is set forth in the section headed “Statutory and General Information — D. Share Option Schemes — 2. [REDACTED] Share Option Scheme” in Appendix IV to this document
“Powers of Attorney”	has the meaning ascribed thereto in the section headed “Contractual Arrangements — Modified Contractual Arrangements” in this document
“PRC Subsidiaries”	means all our Group’s subsidiaries incorporated in the PRC from time to time
“PRC Legal Advisor”	means Haiwen & Partners, our legal advisor as to PRC laws

DEFINITIONS

“Preferred Shares”	means Series A Preferred Shares, Series B1 Preferred Shares, Series B2 Preferred Shares, Series D1 Preferred Shares and Series D2 Preferred Shares
“[REDACTED] Investments”	means Series A Investment, Series B1 Investment, Series B2 Investment, Series C Investment, Series D1 and Series D2 Investment
“[REDACTED] Investors”	means LC Fund V, L.P., LC Parallel Fund V, L.P., Macquarie Corporate Holdings Pty Limited, Ma’anshan Zijinghua Shareholding Investment Partnership Corporation (Limited Partnership), VMS Strategic Investment Fund, L.P. and North Sea Investment Company Limited
“[REDACTED] Share Option Schemes”	means the Mid-senior Level Management [REDACTED] SOS and the Non-managerial Employee [REDACTED] SOS
	[REDACTED]
“Provinces”	means 34 provincial-level divisions in the PRC including provinces, autonomous regions, municipality, and special administrative regions
“questionnaire survey BPO services”	means a specific type of BPO services which includes assisting with the telephone survey, verification and update of information as designated by the clients, whereby the contract employees work at our Group’s premises under our Group’s direct supervision
“Qunar”	means Beijing Qunar Software Technology Co., Ltd. (北京趣拿软件科技有限公司) which operates an online travel agency search and booking platform Qunar (去哪儿) and is one of our clients
“R&D”	means research and development
“Registered Shareholders”	means Mr. JG Zhang, Mr. F Zhang and Ms. JM Zhang, as the registered shareholders of Chengdu Tianfu, each a “Registered Shareholder”
	[REDACTED]

DEFINITIONS

“Relevant Businesses”	has the meaning ascribed thereto in the section headed “Contractual Arrangements — Background of the Contractual Arrangements” in this document
“Remuneration Committee”	means the remuneration committee of the Board
“Renrui (HK)”	means Renrui Education (Hong Kong) Limited, a company incorporated in Hong Kong with limited liability on November 4, 2011 and a direct wholly-owned subsidiary of our Company
“Reorganization”	means the reorganization arrangements undertaken by the Group in preparation for the [REDACTED], details of which are set out in the section headed “History, Reorganization and Corporate Structure — Corporate Restructuring” in this document
“RMB” or “Renminbi”	means the lawful currency of China
“SAFE”	means the State Administration for Foreign Exchange of the People’s Republic of China (中華人民共和國國家外匯管理局)
“SAMR”	means the State Administration for Market Regulation (中華人民共和國國家市場監督管理總局), formerly known as the State Administration of Industry and Commerce of the People’s Republic of China (中華人民共和國國家工商行政管理總局)
“Second-level service locations”	means Xian, Chongqing, Tianjin, Hangzhou, Nanjing, Shenzhen, Yingkou, according to our categorisation
“Series A Investment”	means the investment(s) in our Company undertaken pursuant to a preferred share purchase agreement entered into by LC Fund V, L.P., LC Parallel Fund V, L.P., Ming Feng, our Company, Renrui (HK), Chengdu Qicheng WFOE, Chengdu Tianfu and the Founders dated March 23, 2012, the details of which are set out in the section headed “History, Reorganization and Corporate Structure — [REDACTED] Investments — Overview — Series A Investment” in this document
“Series A Preferred Shareholders”	means the holder(s) of Series A Preferred Shares
“Series A Preferred Shares”	means the series A convertible preferred share(s) of our Company with a par value of US\$0.00005 each

DEFINITIONS

“Series B Preferred Shareholders”	means the holder(s) of Series B1 Preferred Shares and Series B2 Preferred Shares
“Series B1 Investment”	means the investment(s) in our Company undertaken pursuant to a share subscription agreement entered into by Macquarie Corporate Holdings Pty Limited (previously known as Macquarie Capital Group Limited), Ming Feng, our Company, Renrui (HK), Chengdu Qicheng WFOE, Chengdu Tianfu and the Founders dated February 27, 2014, and the investment(s) in our Company undertaken pursuant to a share purchase agreement entered into by our Company, Macquarie Corporate Holdings Pty Limited and VMS Strategic Investment Fund, L.P. dated July 16, 2018, the details of which are set out in the section headed “History, Reorganization and Corporate Structure — [REDACTED] Investments — Overview — Series B1 Investment” in this document
“Series B1 Preferred Shares”	means the series B1 convertible preferred share(s) of our Company with a par value of US\$0.00005 each
“Series B2 Investment”	means the investment(s) in our Company undertaken pursuant to a convertible note purchase agreement entered into by our Company, Ming Feng, the Founders, Macquarie Corporate Holdings Pty Limited, LC Fund V, L.P., and LC Parallel Fund V, L.P. dated March 24, 2015, the details of which are set out in the section headed “History, Reorganization and Corporate Structure — [REDACTED] Investments — Overview — Series B2 Investment” in this document
“Series B2 Preferred Shares”	means the series B2 convertible preferred share(s) of our Company with a par value of US\$0.00005 each
“Series C Investment”	means the investment(s) in our Company undertaken pursuant to two convertible loan investment agreements entered into by Ma’anshan Zijinghua Shareholding Investment Partnership Corporation (Limited Partnership), Chengdu Qicheng WFOE, Chengdu Tianfu and the Founders dated September 28, 2015 and January 3, 2017, respectively, the details of which are set out in the section headed “History, Reorganization and Corporate Structure — [REDACTED] Investments — Overview — Series C Investment” in this document

DEFINITIONS

“Series D1 and D2 Investment”	means the investment(s) in our Company undertaken pursuant to a share subscription agreement entered into by VMS Strategic Investment Fund, L.P., North Sea Investment Company Limited, Ming Feng, our Company, Renrui (HK), Chengdu Qicheng WFOE, Chengdu Tianfu and the Founders dated July 16, 2018, the details of which are set out in the section headed “History, Reorganization and Corporate Structure — [REDACTED] Investments — Overview — Series D1 and D2 Investment” in this document
“Series D Preferred Shareholders”	means the holder(s) of Series D1 Preferred Shares and Series D2 Preferred Shares
“Series D1 Preferred Shares”	means the series D1 convertible preferred share(s) of our Company with a par value of US\$0.00005 each
“Series D2 Preferred Shares”	means the series D2 convertible preferred share(s) of our Company with a par value of US\$0.00005 each
“SFC”	means the Securities and Futures Commission of Hong Kong
“SFO”	means the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), as amended, modified and supplemented from time to time
“Shanghai Renrui”	means Shanghai Renrui Internet Technology Co., Ltd. (上海人瑞網絡科技有限公司), a company established in the PRC with limited liability on October 24, 2012 and is one of our Consolidated Affiliated Entities
“Shanghai Renrui Recruitment Services”	means the professional recruitment services provided by Shanghai Renrui through the use of the Xiang Recruitment App
“Share Option Schemes”	means the [REDACTED] Share Option Schemes and the [REDACTED] Share Option Scheme
“Share Pledge Agreement”	has the meaning ascribed thereto in the section headed “Contractual Arrangements — Modified Contractual Arrangements” in this document
“Share(s)”	means the ordinary share(s) of nominal value of US\$0.00005 each in the share capital of our Company
“Shareholder(s)”	means holder(s) of the Share(s)

DEFINITIONS

“SPD Bank credit card center”	means Shanghai Pudong Development Bank credit card center (上海浦東發展銀行股份有限公司信用卡中心) which is one of our clients
“Spouses’ Undertakings”	has the meaning ascribed thereto in the section headed “Contractual Arrangements — Modified Contractual Arrangements” in this document
“Stock Exchange”	means The Stock Exchange of Hong Kong Limited
“subsidiary(ies)”	has the meaning ascribed to it under the Listing Rules
“substantial shareholder(s)”	has the meaning ascribed to it under the Listing Rules
“Takeovers Code”	means the Codes on Takeovers and Mergers and Share Buy-backs, as amended, modified and supplemented from time to time
“Tencent”	means Shenzhen Tencent Computer Systems Company Limited (深圳市騰訊計算機系統有限公司) and its subsidiaries and is one of our clients
“Third-level service locations”	means Qingdao, Jinan, Hefei, Ningbo, Suzhou, Quzhou, Shangrao, Foshan, Guiyang, according to our categorisation
“TMT”	means technology, media and telecom
“Track Record Period”	means the years ended December 31, 2016, 2017 and 2018 and the six months ended June 30, 2019

[REDACTED]

“United States” or “U.S.”	means the United States of America
“US\$” or “US dollars” or “USD”	means United States dollars, the lawful currency of the United States
“Vanke Wuhan”	means Wuhan Liantou Vanke Property Co., Ltd. (武漢聯投萬科房地產有限公司), a property developer established in Wuhan, PRC and is one of our clients

DEFINITIONS

“VATS”	has the meaning ascribed thereto in the section headed “Contractual Arrangements — Background of the Contractual Arrangements” in this document
“VATS Call Center Licence”	has the meaning ascribed thereto in the section headed “Contractual Arrangements — PRC Laws and Regulations relating to Foreign Ownership Restrictions — Restrictions on foreign ownership in Shanghai Renrui Recruitment Services and Client Service Representative BPO Services” in this document
“VATS Call Center Licence Application”	has the meaning ascribed thereto in the section headed “Contractual Arrangements — PRC Laws and Regulations relating to Foreign Ownership Restrictions — Subsequent Development in Response to the New Negative List” in this document
“VATS Licence”	has the meaning ascribed thereto in the section headed “Contractual Arrangements — Background of the Contractual Arrangements” in this document
“VATS Qualification Requirement”	has the meaning ascribed thereto in the section headed “Contractual Arrangements — PRC Laws and Regulations relating to Foreign Ownership Restrictions — Restrictions on foreign ownership in Shanghai Renrui Recruitment Services and Client Service Representative BPO Services” in this document
“Vienna Hotel”	means Shenzhen Vienna International Hotel Management Co., Ltd. (深圳市維也納國際酒店管理有限公司) and is one of our clients

[REDACTED]

“Wu Fu Min Feng”	means Wu Fu Min Feng Holdings Limited (物阜民豐控股有限公司), a limited liability company incorporated in the BVI on January 4, 2019, which is wholly owned by Mr. F Zhang and is one of our Controlling Shareholders
“Xiaohongshu”	means Xingyin Information Technology (Wuhan) Co., Ltd. (行吟信息科技(武漢)有限公司), a branch of Xingyin Information Technology (Shanghai) Co., Ltd., which operates the social media and e-commerce platform Xiaohongshu (小紅書) and is one of our clients

DEFINITIONS

“Xinan Renrui” means Chengdu Xinan Renrui Human Resources Services Co., Ltd. (成都西南人瑞人力資源服務有限公司), a company established in the PRC with limited liability on March 9, 2017, which is an indirect wholly-owned subsidiary of our Company

[REDACTED]

“%” per cent.

Unless otherwise specified, all references to any shareholdings in our Company following the completion of the [REDACTED] assume that the [REDACTED] is not exercised, the options which have been or may be granted under the Share Option Schemes are not exercised and no Shares are issued pursuant to the grant of the Awards under the [REDACTED] Share Award Scheme.

The English names of the PRC nationals, PRC entities, PRC laws or regulations, PRC governmental authorities, PRC facilities, PRC certificates, PRC titles and the like referred to in this document are translations from their Chinese names and are for identification purposes. If there is any inconsistency, the Chinese names shall prevail.

Certain amounts and percentage figures included in this document have been subject to rounding adjustments. Accordingly, figures shown as totals in certain tables may not be an arithmetic aggregation of the figures preceding them.