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Everbright Securities Company Limited

光大證券股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 6178)

2020 FIRST QUARTERLY REPORT

This announcement is made pursuant to Rules 13.09 and 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong).

Set out below is the 2020 first quarterly report of Everbright Securities Company Limited (the “**Company**”) and its subsidiaries as of March 31, 2020. The financial report contained herein is prepared under the General Accepted Accounting Principles of the People's Republic of China and has not been audited.

This report is prepared in both Chinese and English languages. In the event of any inconsistency between these two versions, the Chinese version shall prevail.

By order of the Board
Everbright Securities Company Limited
Yan Jun
Chairman

Shanghai, the PRC
April 28, 2020

As at the date of this announcement, the Board of the Company comprises Mr. Yan Jun (Chairman, Executive Director), Mr. Liu Qiuming (Executive Director), Mr. Song Bingfang (Non-executive Director), Mr. Yin Lianchen (Non-executive Director), Mr. Chan Ming Kin (Non-executive Director), Mr. Xue Keqing (Non-executive Director), Mr. Meng Xiangkai (Non-executive Director), Mr. Xu Jingchang (Independent Non-executive Director), Mr. Xiong Yan (Independent Non-executive Director), Mr. Li Zheping (Independent Non-executive Director), Mr. Au Sing Kun (Independent Non-executive Director) and Mr. Wang Yong (Independent Non-executive Director).

I. IMPORTANT NOTICE

- 1.1** The board of directors, the supervisory committee, directors, supervisors and senior management of the Company warrant the truthfulness, accuracy and completeness of the contents in this quarterly report and there is no misrepresentation, misleading statement or material omission from this quarterly report and accept joint and several responsibilities for the truthfulness, accuracy and completeness of the contents contained herein.
- 1.2** All directors of the Company attended the Board meeting to review the quarterly report.
- 1.3** Mr. Yan Jun, the person-in-charge of the Company and Mr. Liu Qiuming, the person-in-charge of accounting affairs, and Mr. He Mannian, the head of accounting department (accounting head), declare that they warrant the truthfulness, accuracy and completeness of the financial statements contained in this quarterly report.
- 1.4** The first quarterly report of the Company has not been audited.

II. BASIC INFORMATION OF THE COMPANY

2.1 Key Financial data

Unit: Yuan Currency: RMB

	As at March 31, 2020	As at December 31, 2019	Variance as Compared to the end of last year (%)
Total assets	216,269,713,092.33	204,090,346,890.27	5.97
Net assets attributable to shareholders of the listed company	48,458,814,785.01	47,444,724,840.21	2.14
	January to March 2020	January to March 2019	Variance as compared to the corresponding period of last year (%)
Net cash flow generated from operating activities	23,283,803,730.02	24,929,118,469.53	(6.60)

	January to March 2020	January to March 2019	Variance as compared to the corresponding period of last year (%)
Operating income	2,818,272,421.03	3,421,048,826.60	(17.62)
Net profit attributable to shareholders of the listed company	1,103,792,187.00	1,317,249,830.09	(16.20)
Net profit attributable to shareholders of the listed company after deducting non-recurring profit or loss	970,925,446.94	1,230,631,433.52	(21.10)
Weighted average returns on net assets (%)	2.30	2.75	Decreased by 0.45 percentages points
Basic earnings per share (<i>Yuan/share</i>)	0.24	0.29	(16.20)
Diluted earnings per share (<i>Yuan/share</i>)	0.24	0.29	(16.20)

Non-recurring profit or loss items and amounts

√ Applicable □ Not Applicable

Unit: Yuan Currency: RMB

Items	January to March 2020	Description
Gains or losses from disposal of non-current assets	72,505.28	
Government grants recognized in current profit or loss, excluding those closely related to the Company's normal operations and granted on an ongoing basis under the state's policies according to certain quota of amount or volume	190,528,580.65	Fiscal aid mainly
Other non-operating income and expenses except items above	(4,972,205.53)	
Effect of minority interests (net of tax)	(6,354,538.37)	
Effect of income tax	(46,407,601.97)	
Total	<u>132,866,740.06</u>	

2.2 Total number of shareholders and shareholding of top ten shareholders and top ten shareholders of tradable shares (or shareholders holding shares without selling restrictions) as of the end of the reporting period

Unit: share

Total number of shareholders	104,052, among which 103,869 are A shareholders and 183 are registered H shareholders					
	Shareholding of top ten shareholders					
Name of shareholder (full name)	Shareholding at the end of the period	Shareholding (%)	Number of shares held subject to selling restrictions	Pledged or frozen Share state	Number	Nature of shareholder
China Everbright Group Corporation Limited	1,159,456,183	25.15	–	none	–	State-owned legal person
China Everbright Limited	982,250,000	21.30	–	none	–	Foreign legal person
HKSCC Nominees Limited	703,639,100	15.26	–	unknown	–	unknown
Pingan Dahua Fund – Pingan Bank – Ping An Bank Company Limited	147,518,447	3.20	–	none	–	Others
China Securities Finance Corporation Limited	137,863,472	2.99	–	none	–	Others
Hong Kong Securities Clearing Company Limited	72,215,537	1.57	–	none	–	Others
China Great Wall Asset Management Co., Ltd.	54,978,619	1.19	–	none	–	State-owned legal person
Central Huijin Asset Management Ltd.	37,568,900	0.81	–	none	–	State-owned legal person
China Construction Bank Corporation – Guotai CSI All Share Securities Company Trading Index Securities Investment Open-ended Fund (中國建設銀行股份有限公司 – 國泰中證全指證券公司交易型開放式指數證券投資基金)	29,385,594	0.64	–	None	–	Others
ICBC Credit Suisse Fund – Agricultural Bank – ICBC Credit Suisse CSI Financial Assets Management Scheme	24,431,977	0.53	–	none	–	Others

Shareholding of top ten shareholders holding shares without selling restrictions

Name of shareholder	Number of tradable shares held without selling restrictions	Class and number of shares	
		Class	Number
China Everbright Group Corporation Limited	1,159,456,183	RMB ordinary shares	1,159,456,183
China Everbright Limited	982,250,000	RMB ordinary shares	982,250,000
HKSCC Nominees Limited	703,639,100	Overseas listed foreign shares	703,639,100
Pingan Dahua Fund – Pingan Bank – Ping An Bank Company Limited	147,518,447	RMB ordinary shares	147,518,447
China Securities Finance Corporation Limited	137,863,472	RMB ordinary shares	137,863,472
Hong Kong Securities Clearing Company Limited	72,215,537	RMB ordinary shares	72,215,537
China Great Wall Asset Management Co., Ltd.	54,978,619	RMB ordinary shares	54,978,619
Central Huijin Asset Management Ltd.	37,568,900	RMB ordinary shares	37,568,900
China Construction Bank Corporation	29,385,594	RMB ordinary shares	29,385,594
– Guotai CSI All Share Securities Company Trading Index Securities Investment Open-ended Fund (中國建設銀行股份有限公司國泰中證全指證券公司交易型開放式指數證券投資基金)			
ICBC Credit Suisse Fund – Agricultural Bank			
– ICBC Credit Suisse CSI Financial Assets Management Scheme	24,431,977	RMB ordinary shares	24,431,977

Description of the connected relationships or actions in concert of the above shareholders

Central Huijin Asset Management Ltd. is a wholly-owned subsidiary of Central Huijin Investment Ltd., which holds 55.67% shares in China Everbright Group Corporation Limited. China Everbright Limited is a controlled subsidiary of China Everbright Holdings Company Limited, a wholly-owned subsidiary of China Everbright Group Corporation Limited.

Save for the above, the Company is unaware of whether the above shareholders are connected to each other or are parties acting in concert.

Note 1: HKSCC Nominees Limited is the nominee holder for the shares of the non-registered H shareholders of the Company.

Note 2: Hong Kong Securities Clearing Company Limited is the nominal holder of the SSE securities of the Company.

2.3 Total number of shareholders of preference shares and shareholding of top ten shareholders of preference shares and top ten shareholders of preference shares not subject to selling restrictions as at the end of the reporting period

☐ Applicable ☒ Not Applicable

3. MAJOR EVENTS

3.1 Substantial changes in major accounting statement items and financial indicators of the Company and the reasons for such changes

√Applicable □ Not Applicable

Unit: '0,000 Currency: RMB

Items	As at March 31, 2020	As at December 31, 2019	Increase/ Decrease (%)	Major reasons for the change
Cash and bank balances	6,666,691	4,901,181	36.0	Increase in cash deposits from customers
Clearing settlement funds	636,654	368,857	72.6	Increase in clearing settlement funds held on behalf of brokerage clients
Financial assets held under resale agreements	467,991	828,581	(43.5)	Decrease in scales of the bond repurchase
Short-term debt instruments	833,526	448,938	85.7	Increase in balance of short-term debt
Placements from other institutions	924,613	606,371	52.5	Increase in placements from banks
Derivative financial liabilities	20,749	10,368	100.1	Increase in equity derivatives liabilities

Items	January to March 2020	January to March 2019	Increase/ Decrease (%)	Major reasons for the change
Net fee and commission income	192,133	146,203	31.4	Increase in net fee income from brokerage business, investment banking business and asset management business
Investment gains	46,503	30,644	51.8	Increase in investment gains of financial assets
Other income	19,146	12,566	52.4	Increase in fiscal aid
Gain arising from fair value changes	(13,897)	108,867	N/A	Decrease in gains arising from fair value changes of financial assets
Foreign exchange gains	(427)	(77)	N/A	Change in foreign exchange exposures
Credit impairment losses	(1,240)	3,673	N/A	Reversal of impairment losses on bond investments
Impairment losses on other assets	539	–	N/A	Provisions for decline in value of inventories made by subsidiaries of Everbright Futures
Other operating cost	1,297	852	52.3	Increase in cost of futures warehouse receipts business
Non-operating expenses	673	8	8,312.5	Increase in donation costs

3.2 Progress of major events and analysis on their impact and solutions

☐ Applicable ☒ Not Applicable

3.3 Commitments not fulfilled during the reporting period

☐ Applicable ☒ Not Applicable

3.4 Warnings on any potential loss in accumulated net profit for the period from the beginning of the year to the end of the next reporting period or any material changes from the corresponding period last year and the reasons thereof

☐ Applicable ☒ Not Applicable

Name of the Company	Everbright Securities Company Limited
Legal representative	Liu Qiuming
Date	April 28, 2020

4. APPENDIX

4.1 Financial statements

Consolidated Balance Sheet

March 31, 2020

Prepared by: Everbright Securities Company Limited

Unit: Yuan Currency: RMB Type of Audit: Unaudited

Items	March 31, 2020	December 31, 2019
Assets:		
Cash and bank balances	66,666,911,496.75	49,011,813,511.90
Including: Cash deposits from customers	42,810,722,412.69	37,971,941,336.33
Clearing settlement funds	6,366,544,288.94	3,688,567,655.10
Including: Settlement funds held on behalf of brokerage customers	5,725,089,564.13	1,965,549,374.87
Margin accounts receivable	34,838,575,836.96	34,118,659,152.14
Derivative financial assets	11,907,492.62	9,239,091.67
Refundable deposits	4,492,286,044.93	4,415,527,843.67
Accounts receivables	3,123,199,031.61	3,077,872,474.26
Financial assets held under resale agreements	4,679,913,429.73	8,285,807,368.53
Financial investments:		
Financial assets held for trading	59,642,597,274.32	65,403,593,689.97
Debt investments	6,912,214,990.30	7,205,865,812.64
Other debt investments	13,637,873,212.03	12,552,867,665.11
Other equity instrument investments	4,897,416,410.03	5,072,521,594.63
Long-term equity investments	1,050,081,996.81	1,039,416,216.45
Fixed assets	829,340,379.56	825,705,310.52
Construction in progress	3,105,418.20	3,105,418.20
Right-of-use asset	687,107,994.87	755,776,122.81
Intangible assets	274,749,868.52	314,058,497.22
Goodwill	1,045,418,914.49	1,016,192,826.14
Long-term deferred expenses	84,511,532.77	100,417,584.03
Deferred income tax assets	1,656,065,347.95	1,618,157,266.89
Other assets	5,369,892,130.94	5,575,181,788.39
Total assets	216,269,713,092.33	204,090,346,890.27

Items	March 31, 2020	December 31, 2019
Liabilities:		
Short-term borrowings	4,722,508,174.93	5,424,945,317.15
Short-term debt instruments	8,335,262,255.02	4,489,382,551.45
Placements from other financial institutions	9,246,127,521.17	6,063,705,400.67
Financial liabilities held for trading	804,296,185.84	893,217,959.39
Derivative financial liabilities	207,494,557.70	103,677,498.23
Financial assets sold under repurchase agreements	27,256,171,165.01	24,636,109,604.48
Accounts payable to brokerage customers	51,481,729,110.82	45,379,568,827.57
Employee benefit payable	1,712,706,247.20	1,558,272,175.42
Taxes payable	995,576,091.09	848,014,798.19
Accounts payable	1,382,073,576.55	1,355,795,685.22
Contract liabilities	33,816.13	64,890.29
Accrued liabilities	3,003,319,636.98	3,010,922,390.27
Long-term borrowings	5,315,687,339.93	6,255,246,402.77
Bonds payables	45,909,389,314.11	47,356,464,737.30
Lease liabilities	684,010,338.86	744,847,932.80
Deferred income tax liabilities	114,056,671.69	128,461,905.83
Other liabilities	5,004,385,313.31	6,822,841,004.99
Total liabilities	166,174,827,316.34	155,071,539,082.02
Equity or shareholders' equity:		
Paid-in capital or shares capital	4,610,787,639.00	4,610,787,639.00
Capital reserve	23,192,398,505.41	23,278,784,166.60
Other comprehensive income	(73,370,235.34)	(70,053,654.33)
Surplus reserve	2,971,443,494.20	2,971,443,494.20
General risk reserve	6,897,361,409.18	6,868,588,464.56
Retained profits	10,860,193,972.56	9,785,174,730.18
Total equity attributable to the owners of the parent company or shareholders' equity	48,458,814,785.01	47,444,724,840.21
Minority interests	1,636,070,990.98	1,574,082,968.04
Total equity or shareholders' equity	50,094,885,775.99	49,018,807,808.25
Total liabilities and equity or shareholders' equity	216,269,713,092.33	204,090,346,890.27

<i>Legal representative:</i> Liu Qiuming	<i>Person-in-charge of accounting affairs:</i> Liu Qiuming	<i>Head of accounting department:</i> He Mannian
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Balance Sheet of the Parent Company
March 31, 2020

Prepared by: Everbright Securities Company Limited

Unit: Yuan Currency: RMB Type of Audit:: Unaudited

Items	March 31, 2020	December 31, 2019
Assets:		
Cash and bank balances	44,524,556,753.30	28,475,977,038.67
Including: Cash deposits from customers	27,281,421,212.90	23,807,749,535.46
Clearing settlement funds	8,591,246,949.14	5,220,663,566.39
Including: Settlement funds held on behalf of brokerage clients	5,725,089,564.13	3,525,230,404.57
Margin accounts receivable	28,526,120,341.06	27,424,757,226.61
Derivative financial assets	4,628,340.00	18,544.94
Refundable deposits	530,029,364.79	475,700,307.38
Accounts receivables	509,696,560.18	429,119,629.68
Financial assets held under resale agreements	4,470,233,429.73	7,795,745,333.69
Financial investments:		
Financial assets held for trading	49,521,539,917.80	54,281,984,640.31
Debt investments	6,709,354,859.31	7,006,225,172.62
Other debt investments	13,658,073,247.77	12,573,976,642.10
Other equity instrument investments	4,809,866,204.63	4,984,971,389.23
Long-term equity investments	7,150,075,539.68	7,136,427,918.50
Fixed assets	681,283,063.03	678,822,649.21
Construction in progress	3,105,418.20	3,105,418.20
Right-of-use asset	563,161,314.33	604,784,880.86
Intangible assets	84,267,212.35	85,292,321.88
Long-term deferred expenses	79,597,623.80	85,835,921.95
Deferred income tax assets	1,417,329,867.83	1,357,472,744.04
Other assets	1,389,352,368.70	1,253,445,169.16
Total assets	<u>173,223,518,375.63</u>	<u>159,874,326,515.42</u>

Items	March 31, 2020	December 31, 2019
Liabilities:		
Short-term debt instruments	8,335,262,255.02	4,489,382,551.45
Placements from other financial institutions	9,246,127,521.17	6,063,705,400.67
Derivative financial liabilities	63,701,142.23	62,562,289.79
Financial assets sold under repurchase agreements	26,747,631,425.53	23,744,699,470.31
Accounts payable to brokerage customers	31,644,695,392.53	26,726,954,546.19
Employee benefit payable	1,015,262,368.55	939,242,743.11
Taxes payable	835,252,046.37	606,376,580.54
Accounts payable	386,949,917.04	408,275,851.25
Contract liabilities	33,816.13	64,890.29
Bonds payables	44,080,160,846.08	44,939,489,518.46
Lease liabilities	556,031,575.59	592,648,661.12
Other liabilities	1,224,538,371.27	3,160,103,739.20
Total liabilities	124,135,646,677.51	111,733,506,242.38
Equity or shareholders' equity:		
Paid-in capital or shares capital	4,610,787,639.00	4,610,787,639.00
Capital reserve	25,138,970,656.74	25,138,970,656.74
Other comprehensive income	130,217,488.24	151,438,500.49
Surplus reserve	2,971,443,494.20	2,971,443,494.20
General risk reserve	5,821,920,448.00	5,821,920,448.00
Retained profits	10,414,531,971.94	9,446,259,534.61
Total equity or shareholders' equity	49,087,871,698.12	48,140,820,273.04
Total liabilities and equity or shareholders' equity	173,223,518,375.63	159,874,326,515.42
<i>Legal representative:</i> Liu Qiuming	<i>Person-in-charge of accounting affairs:</i> Liu Qiuming	<i>Head of accounting department:</i> He Mannian

Consolidated Income Statement*January to March 2020*

Prepared by: Everbright Securities Company Limited

Unit: Yuan Currency: RMB Type of Audit: Unaudited

Items	January to March 2020	January to March 2019
I. Total operating income	2,818,272,421.03	3,421,048,826.60
Net interest income	352,890,569.90	406,389,079.21
Including: Interest income	1,415,872,311.21	1,570,741,265.89
Interest expenses	1,062,981,741.31	1,164,352,186.68
Net fee and commission income	1,921,329,109.14	1,462,031,637.23
Including: Net fee income from brokerage business	888,230,543.94	686,344,811.60
Net fee income from investment banking business	627,547,506.74	401,980,009.47
Net fee income from asset management business	273,110,634.86	224,877,006.93
Investment gains	465,034,743.14	306,437,458.24
Including: Gains attributable to investment in associates and joint ventures	18,173,874.88	19,470,920.15
Gains arising from derecognition of financial assets carried at amortised cost	316,743.47	(9,494,511.70)
Other income	191,456,362.84	125,658,553.19
Gain arising from fair value changes	(138,966,991.35)	1,088,669,217.19
Foreign exchange gains	(4,265,215.01)	(767,642.34)
Other operating income	30,793,842.37	32,630,523.88
II. Total operating expenses	1,318,305,098.38	1,607,001,277.97
Tax and surcharges	18,310,976.10	14,295,072.30
General and administrative expenses	1,294,031,122.53	1,547,456,198.06
Credit impairment losses	(12,403,518.27)	36,731,646.29
Impairment losses on other assets	5,393,487.58	–
Other operating cost	12,973,030.44	8,518,361.32
III. Operating profit	1,499,967,322.65	1,814,047,548.63
Add: Non-operating income	901,776.05	971,653.24
Less: Non-operating expenses	6,729,258.49	78,629.62

Items	January to March 2020	January to March 2019
IV. Gross profit	1,494,139,840.21	1,814,940,572.25
Less: Income tax expense	347,161,480.73	457,828,223.80
V. Net profit	1,146,978,359.48	1,357,112,348.45
(I) Classified by ownership		
1. Net profit from continued operation	1,146,978,359.48	1,357,112,348.45
(II) Classified by ownership		
1. Net profit attributable to shareholders of the listed Company	1,103,792,187.00	1,317,249,830.09
2. Gain/loss attributable to minority interests	43,186,172.48	39,862,518.36
VI. Other comprehensive income, net of tax	15,485,269.45	216,172,584.39
Other comprehensive income, net of tax, attributable to owners of the parent company	(3,316,581.01)	235,327,326.78
(I) Other comprehensive income that will not be reclassified to profit or loss	(130,729,277.45)	281,492,730.31
1. Changes in fair value of other equity instruments investment	(130,729,277.45)	281,492,730.31
(II) Other comprehensive income that may be reclassified to profit or loss	127,412,696.44	(46,165,403.53)
1. Other comprehensive income under equity method that can be reclassified into profit and loss	400,432.02	2,847,489.74
2. Change in fair value of other debt investments	120,482,195.68	(21,725,301.10)
3. The financial assets reclassified into other comprehensive income	-	5,755,197.99
4. Credit impairment provisions for other debt investments	(11,374,362.50)	12,800,417.54
5. Currency translation difference	17,904,431.24	(45,843,207.70)
Other comprehensive income, net of tax, attributable to the minority interests	18,801,850.46	(19,154,742.39)
VII. Total comprehensive income	1,162,463,628.93	1,573,284,932.84
Total comprehensive income attributable to owners of the listed company	1,100,475,605.99	1,552,577,156.87
Total comprehensive income attributable to the minority interests	61,988,022.94	20,707,775.97
VIII. Earnings per share:		
(I) Basic earnings per share (<i>Yuan/share</i>)	0.24	0.29
(II) Diluted earnings per share (<i>Yuan/share</i>)	0.24	0.29

<i>Legal representative:</i> Liu Qiuming	<i>Person-in-charge of accounting affairs:</i> Liu Qiuming	<i>Head of accounting department:</i> He Mannian
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Income Statement of the Parent Company
January to March 2020

Prepared by: Everbright Securities Company Limited

Unit: Yuan Currency: RMB Type of Audit: Unaudited

Items	January to March 2020	January to March 2019
I. Total Operating Income	2,042,103,779.86	2,561,332,267.77
Net interest income	287,766,329.95	232,005,096.90
Including: Interest income	1,143,951,952.52	1,151,310,155.03
Interest expenses	856,185,622.57	919,305,058.13
Net fee and commission income	1,336,488,143.85	938,419,698.75
Including: Net fee income from brokerage business	708,987,908.23	534,504,245.27
Net fee income from investment banking business	614,427,536.13	389,552,779.14
Investment gains	457,695,059.35	239,589,065.01
Including: Gains attributable to investment in associates and joint ventures	13,247,189.16	8,824,906.99
Gains arising from derecognition of financial assets carried at amortised cost	316,743.47	(9,494,511.70)
Other income	170,557,445.62	101,058,553.19
Gain arising from fair value changes	(227,367,242.92)	1,038,044,713.90
Foreign exchange gains	5,288,501.48	(5,546,617.71)
Other operating income	11,675,542.53	17,761,757.73
II. Total operating expenses	799,558,408.64	1,009,756,787.02
Tax and surcharges	15,360,807.98	12,355,082.98
General and administrative expenses	794,556,383.15	957,069,809.21
Credit impairment losses	(12,400,435.49)	37,999,356.83
Other operating cost	2,041,653.00	2,332,538.00
III. Operating profit	1,242,545,371.22	1,551,575,480.75
Add: Non-operating income	865,015.57	652,406.90
Less: Non-operating expenses	1,599,745.14	6,746.58

Items	January to March 2020	January to March 2019
IV. Gross profit	1,241,810,641.65	1,552,221,141.07
Less: Income tax expense	273,538,204.32	376,634,300.66
V. Net profit	968,272,437.33	1,175,586,840.41
(I) Net profit from continued operation	968,272,437.33	1,175,586,840.41
VI. Other comprehensive income, net of tax	(21,221,012.25)	281,170,534.48
(I) Other comprehensive income that will not be reclassified to profit or loss	(130,729,277.45)	281,492,730.31
1. Changes in fair value of other equity instruments investment	(130,729,277.45)	281,492,730.31
(II) Other comprehensive income that may be reclassified to profit or loss	109,508,265.20	(322,195.83)
1. Other comprehensive income under equity method that can be reclassified into profit and loss	400,432.02	2,847,489.74
2. Change in fair value of other debt investments	120,482,195.68	(21,725,301.10)
3. The financial assets reclassified into other comprehensive income	–	5,755,197.99
4. Credit impairment provisions for other debt investments	(11,374,362.50)	12,800,417.54
VII. Total comprehensive income	947,051,425.08	1,456,757,374.89

<i>Legal representative:</i> Liu Qiuming	<i>Person-in-charge of accounting affairs:</i> Liu Qiuming	<i>Head of accounting department:</i> He Mannian
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Consolidated Statement of Cash Flows

January to March 2020

Prepared by: Everbright Securities Company Limited

Unit: Yuan Currency: RMB Type of Audit: Unaudited

Items	January to March 2020	January to March 2019
I. Cash flows generated from operating activities:		
Cash received from interests, fees and commissions	3,402,928,097.88	3,258,912,576.05
Net increase in placements from other financial institutions	3,182,422,120.50	–
Net increase in disposal of financial assets held for trading	6,660,162,164.71	7,797,314,923.79
Net increase in financial assets sold under repurchase agreements	6,219,176,334.61	8,629,436,434.39
Net cash received from securities trading agency services	6,157,069,796.12	13,799,747,960.84
Decrease in finance lease receivables	338,134,329.29	232,444,660.12
Cash received relating to other operating activities	218,195,513.30	800,100,252.36
Sub-total of cash inflows from operating activities	26,178,088,356.41	34,517,956,807.55
Net increase in margin accounts receivable	717,411,255.17	4,488,325,976.33
Net decrease in placements from other financial institutions	–	2,612,182,458.67
Cash payment of interest, fees and commissions	647,460,064.60	192,482,309.14
Cash paid to and on behalf of employees	702,335,680.53	741,612,188.36
Payment for taxes and levies	403,656,162.31	260,636,986.29
Cash paid relating to other operating activities	423,421,463.78	1,293,598,419.23
Sub-total of cash outflows from operating activities	2,894,284,626.39	9,588,838,338.02
Net cash flows generated from operating activities	23,283,803,730.02	24,929,118,469.53
II. Cash flows generated from investing activities:		
Cash received from sales of investments	2,009,713,609.65	4,205,798,696.00
Cash received from return on investments	209,476,718.66	48,424,527.74
Net cash recovered from disposal of fixed assets, intangible assets and other long-term assets	17,042,428.05	3,545.34
Sub-total of cash inflows from investing activities	2,236,232,756.36	4,254,226,769.08
Cash paid for acquisition of investments	1,519,302,644.26	4,473,199,868.86
Cash paid for acquisition of fixed assets, intangible assets and other long-term assets	37,171,330.63	79,812,225.23
Sub-total of cash outflows from investing activities	1,556,473,974.89	4,553,012,094.09
Net cash flows generated from investing activities	679,758,781.47	(298,785,325.01)

Items	January to March 2020	January to March 2019
III. Cash flows generated from financing activities:		
Cash received from borrowings	3,311,320,000.00	5,563,760,070.81
Cash received from issuance of bonds	17,006,300,000.00	18,515,705,872.00
Sub-total of cash inflows from financing activities	20,317,620,000.00	24,079,465,942.81
Cash paid for repayment of debts	16,504,125,423.19	19,892,316,032.54
Cash paid for repayment of borrowings	5,010,590,491.42	7,276,268,784.12
Cash paid for distribution of dividends, or profits or for interest expenses	703,340,385.07	936,217,933.32
Cash paid for repayment of rental principals and interests	74,371,526.79	—
Sub-total of cash outflows from financing activities	22,292,427,826.47	28,104,802,749.98
Net cash flows generated from financing activities	(1,974,807,826.47)	(4,025,336,807.17)
IV. Effects of changes in foreign exchange rates on cash and cash equivalents	(4,265,215.01)	(767,642.34)
V. Net increase in cash and cash equivalents	21,984,489,470.01	20,604,228,695.01
Add: Balance of cash and cash equivalents at the beginning of the period	48,127,755,020.57	38,937,006,077.53
VI. Balance of cash and cash equivalents at the end of the period	70,112,244,490.58	59,541,234,772.54

<i>Legal representative:</i> Liu Qiuming	<i>Person-in-charge of accounting affairs:</i> Liu Qiuming	<i>Head of accounting department:</i> He Mannian
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Cash Flow Statement of Parent Company
January to March 2020

Prepared by: Everbright Securities Company Limited

Unit: Yuan Currency: RMB Type of Audit: Unaudited

Items	January to March 2020	January to March 2019
I. Cash flows generated from operating activities:		
Cash received from interests, fees and commissions	2,569,541,359.52	2,380,672,089.49
Net increase in placements from other financial institutions	3,182,422,120.50	–
Net increase in disposal of financial assets held for trading	4,953,553,569.52	9,901,564,340.04
Net increase in financial assets sold under repurchase agreements	6,321,664,694.46	6,165,223,485.32
Net cash received from securities trading agency services	4,823,433,283.99	12,560,282,387.52
Cash received relating to other operating activities	779,050,925.92	730,085,259.83
Sub-total of cash inflows from operating activities	22,629,665,953.91	31,737,827,562.20
Net increase in margin accounts receivable	1,096,404,631.48	4,852,096,789.89
Net decrease in placements from other financial institutions	–	2,612,182,458.67
Cash payment of interest, fees and commissions	514,788,229.18	301,224,508.45
Cash paid to and on behalf of employees	505,489,689.27	410,749,186.97
Payment for taxes and levies	227,418,698.81	116,360,580.52
Cash paid relating to other operating activities	204,901,374.13	392,446,113.51
Sub-total of cash outflows from operating activities	2,549,002,622.87	8,685,059,638.01
Net cash flows generated from operating activities	20,080,663,331.04	23,052,767,924.19
II. Cash flows generated from investing activities:		
Cash received from sales of investments	930,395,713.94	2,750,896,623.84
Cash received from return on investments	271,076,286.64	30,071,163.57
Net cash recovered from disposal of fixed assets, intangible assets and other long-term assets	16,949,334.45	3,545.34
Sub-total of cash inflows from investing activities	1,218,421,335.03	2,780,971,332.75
Cash paid for acquisition of investments	1,519,502,680.00	4,478,449,868.86
Cash paid for acquisition of fixed assets, intangible assets and other long-term assets	35,570,803.88	19,473,625.86
Sub-total of cash outflows from investing activities	1,555,073,483.88	4,497,923,494.72
Net cash flows generated from investing activities	(336,652,148.85)	(1,716,952,161.97)

Items	January to March 2020	January to March 2019
III. Cash flows generated from financing activities:		
Cash received from issuance of bonds	17,006,300,000.00	18,367,070,000.00
Cash received from borrowings	17,006,300,000.00	18,367,070,000.00
Cash paid for repayment of debts	16,057,050,000.00	19,950,980,000.00
Cash paid for distribution of dividends, or profits or for interest expenses	463,468,780.45	605,544,213.39
Cash paid for repayment of rental principals and interests	61,650,738.44	—
Sub-total of cash outflows from financing activities	16,582,169,518.89	20,556,524,213.39
Net cash flows generated from financing activities	424,130,481.11	(2,189,454,213.39)
IV. Effects of changes in foreign exchange rates on cash and cash equivalents	5,288,501.48	(5,546,617.71)
V. Net increase in cash and cash equivalents	20,173,430,164.78	19,140,814,931.12
Add: Balance of cash and cash equivalents at the beginning of the period	32,931,128,537.66	25,221,724,072.04
VI. Balance of cash and cash equivalents at the end of the period	53,104,558,702.44	44,362,539,003.16

Legal representative: *Person-in-charge of accounting affairs:* *Head of accounting department:*
Liu Qiuming **Liu Qiuming** **He Mannian**

4.2 Information on making adjustment on implementation of related items in the financial statement at the beginning of such year for the first time in 2020 against initial application of the new revenue standards and the new lease standards

☐ Applicable ☒ Not Applicable

4.3 Description of retrospective adjustment on the comparative figures in the previous period against initial application of the new revenue standards and the new lease standards since 2020

☐ Applicable ☒ Not Applicable

4.4 Audit Reports

☐ Applicable ☒ Not Applicable