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## DIRECTORS AND PARTIES INVOLVED IN THE GLOBAL OFFERING

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### Directors

Name	Address	Country of Nationality
Richard Qiangdong Liu (劉強東) . . . . <i>Chairman of the Board of Directors and Chief Executive Officer</i>	902, Unit 2, Building 3 Hechengjingyuan 3 Sanyang North Street Daxing District, Beijing People's Republic of China	Chinese
Martin Chi Ping Lau (劉熾平) . . . . .	10A Block 3, Beverly Villas 16 La Salle Road, Kowloon Hong Kong	Chinese (Hong Kong)
Ming Huang . . . . .	13 Bai He Lu – Shadow Creek Shunyi District Beijing People's Republic of China	United States
Louis T. Hsieh . . . . .	Tower 2, Unit 37-B, The Harbourside 1 Austin Road West Kowloon Hong Kong	United States
Dingbo Xu (許定波) . . . . .	Room 401, Unit 3, Building 13 Qiushuiyuan, Tianxiu Garden Xiaojiahe Haidian District Beijing People's Republic of China	Chinese

Further information about the directors and other senior management members are set out in the section headed “Directors and Senior Management” in this document.

### Parties Involved in the Global Offering

#### Joint Sponsors

#### **Merrill Lynch Far East Limited**

55/F Cheung Kong Center  
2 Queen's Road Central  
Central  
Hong Kong

#### **UBS Securities Hong Kong Limited**

52/F Two International Finance Centre  
8 Finance Street  
Central  
Hong Kong

#### **CLSA Capital Markets Limited**

18/F, One Pacific Place  
88 Queensway  
Hong Kong

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**DIRECTORS AND PARTIES INVOLVED IN THE GLOBAL OFFERING**

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**Joint Representatives****Merrill Lynch (Asia Pacific) Limited**

55/F Cheung Kong Center  
2 Queen's Road Central  
Central  
Hong Kong

**UBS AG Hong Kong Branch**

52/F Two International Finance Centre  
8 Finance Street  
Central  
Hong Kong

**CLSA Limited**

18/F, One Pacific Place  
88 Queensway  
Hong Kong

**Joint Global Coordinators****Merrill Lynch (Asia Pacific) Limited**

55/F Cheung Kong Center  
2 Queen's Road Central  
Central  
Hong Kong

**UBS AG Hong Kong Branch**

52/F Two International Finance Centre  
8 Finance Street  
Central  
Hong Kong

**CLSA Limited**

18/F, One Pacific Place  
88 Queensway  
Hong Kong

*(in alphabetical order as follows)*

**BOCI Asia Limited**

26/F, Bank of China Tower  
1 Garden Road  
Central  
Hong Kong

**CCB International Capital Limited**

12/F, CCB Tower  
3 Connaught Road Central  
Central  
Hong Kong

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**DIRECTORS AND PARTIES INVOLVED IN THE GLOBAL OFFERING**

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**China Renaissance Securities (Hong Kong) Limited**

Units 8107-08, Level 81  
International Commerce Centre  
1 Austin Road West  
Kowloon  
Hong Kong

**Jefferies Hong Kong Limited**

Suite 2201, 22/F, Cheung Kong Center  
2 Queen's Road Central  
Hong Kong

**Joint Bookrunners****Merrill Lynch (Asia Pacific) Limited**

55/F Cheung Kong Center  
2 Queen's Road Central  
Central  
Hong Kong

**UBS AG Hong Kong Branch**

52/F Two International Finance Centre  
8 Finance Street  
Central  
Hong Kong

**CLSA Limited**

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Central  
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**China Renaissance Securities (Hong Kong) Limited**

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International Commerce Centre  
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Kowloon  
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**Jefferies Hong Kong Limited**

Suite 2201, 22/F, Cheung Kong Center  
2 Queen's Road Central  
Hong Kong

*(in alphabetical order as follows)*

**ABCI Capital Limited**

11/F, Agricultural Bank of China Tower  
50 Connaught Road Central  
Hong Kong

**BOCOM International Securities Limited**

9/F, Man Yee Building  
68 Des Voeux Road Central  
Hong Kong

**CMB International Capital Limited**

45/F, Champion Tower  
3 Garden Road  
Central  
Hong Kong

**Guotai Junan Securities (Hong Kong) Limited**

27/F., Low Block, Grand Millennium Plaza  
181 Queen's Road Central  
Hong Kong

**Haitong International Securities Company Limited**

22/F Li Po Chun Chambers  
189 Des Voeux Road Central  
Hong Kong

**Huatai Financial Holdings (Hong Kong) Limited**

62/F, The Center  
99 Queen's Road Central  
Central  
Hong Kong

**ICBC International Capital Limited**

37/F, ICBC Tower  
3 Garden Road  
Hong Kong

**Mizuho Securities Asia Limited**

14-15/F K11 Atelier  
18 Salisbury Road  
Tsim Sha Tsui, Kowloon  
Hong Kong

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**DIRECTORS AND PARTIES INVOLVED IN THE GLOBAL OFFERING**

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**Joint Lead Managers****Nomura International (Hong Kong) Limited**

30/F, Two International Finance Centre  
8 Finance Street  
Central  
Hong Kong

**Merrill Lynch (Asia Pacific) Limited**

55/F Cheung Kong Center  
2 Queen's Road Central  
Central  
Hong Kong

**UBS AG Hong Kong Branch**

52/F Two International Finance Centre  
8 Finance Street  
Central  
Hong Kong

**CLSA Limited**

18/F, One Pacific Place  
88 Queensway  
Hong Kong

*(in alphabetical order as follows)*

**BOCI Asia Limited**

26/F, Bank of China Tower  
1 Garden Road  
Central  
Hong Kong

**CCB International Capital Limited**

12/F, CCB Tower  
3 Connaught Road Central  
Central  
Hong Kong

**China Renaissance Securities (Hong Kong) Limited**

Units 8107-08, Level 81  
International Commerce Centre  
1 Austin Road West  
Kowloon  
Hong Kong

**Jefferies Hong Kong Limited**

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2 Queen's Road Central  
Hong Kong

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## DIRECTORS AND PARTIES INVOLVED IN THE GLOBAL OFFERING

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*(in alphabetical order as follows)*

**ABCI Securities Company Limited**

10/F, Agricultural Bank of China Tower  
50 Connaught Road Central  
Hong Kong

**BOCOM International Securities Limited**

9/F, Man Yee Building  
68 Des Voeux Road Central  
Hong Kong

**CMB International Capital Limited**

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Central  
Hong Kong

**Guotai Junan Securities (Hong Kong) Limited**

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Hong Kong

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Hong Kong

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Hong Kong

**ICBC International Securities Limited**

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Hong Kong

**Mizuho Securities Asia Limited**

14-15/F K11 Atelier  
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Hong Kong

**Nomura International (Hong Kong) Limited**

30/F, Two International Finance Centre  
8 Finance Street  
Central  
Hong Kong

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## DIRECTORS AND PARTIES INVOLVED IN THE GLOBAL OFFERING

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### Our Legal Advisers

As to Hong Kong and U.S. laws:

**Skadden, Arps, Slate, Meagher & Flom and affiliates**  
42nd Floor, Edinburgh Tower  
The Landmark  
15 Queen's Road Central  
Hong Kong

As to PRC law:

**Shihui Partners**  
Suite 1606, Tower A, Borui Plaza  
No. A26 East 3rd Ring North Road  
Chaoyang District  
Beijing 100026  
PRC

As to Cayman Islands law:

**Maples and Calder (Hong Kong) LLP**  
26th Floor, Central Plaza  
18 Harbour Road  
Wanchai  
Hong Kong

### Legal Advisers to the Joint Sponsors and the Underwriters

As to Hong Kong and U.S. laws:

**Clifford Chance and affiliates**  
27/F, Jardine House  
One Connaught Place  
Central, Hong Kong

As to PRC law:

**Han Kun Law Offices**  
9/F, Office Tower C1  
Oriental Plaza, 1 East Chang An Avenue  
Beijing  
China

### Auditor\*

#### **Deloitte Touche Tohmatsu Certified Public Accountants LLP**

12/F China Life Financial Center  
No. 23 Zhenzhi Road  
Chaoyang District  
Beijing 100026, PRC

**Deloitte Touche Tohmatsu**  
*Certified Public Accountants*  
*Registered Public Interest Entity Auditor*  
35/F One Pacific Place  
88 Queensway  
Hong Kong

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## DIRECTORS AND PARTIES INVOLVED IN THE GLOBAL OFFERING

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### Reporting Accountant

#### **Deloitte Touche Tohmatsu**

*Certified Public Accountants*

*Registered Public Interest Entity Auditor*

35/F One Pacific Place

88 Queensway

Hong Kong

### Reporting Accountant

#### **PricewaterhouseCoopers**

*Certified Public Accountants*

*Registered Public Interest Entity Auditor*

22/F Prince's Building

Central

Hong Kong

### Receiving Banks

#### **Bank of China (Hong Kong) Limited**

1 Garden Road

Hong Kong

#### **Standard Chartered Bank (Hong Kong) Limited**

15/F Standard Chartered Tower

388 Kwun Tong Road

Kowloon

Hong Kong

#### **Industrial and Commercial Bank of China (Asia) Limited**

16/F, Tower 1, Millennium City 1

388 Kwun Tong Road

Kowloon

Hong Kong

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*Note:*

- \* Deloitte Touche Tohmatsu Certified Public Accountants LLP is currently the auditor of the Company's consolidated financial statements that are prepared in conformity with U.S. GAAP. After the Listing, Deloitte Touche Tohmatsu in Hong Kong will be engaged by the Company to be the auditor of the Company's U.S. GAAP financial statements, which will be included in the annual report to be filed with the SEC and the annual report to be published in Hong Kong.