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## THE WHARF (HOLDINGS) LIMITED

(Incorporated in Hong Kong with limited liability)
(Stock Code: 4)

## Interim Results Announcement for the half-year period ended 30 June 2020

#### Pandemic Left Economies Stranded

#### HIGHLIGHTS

- Port activities slowed with no recovery in sight yet.
- First Quarter was a washout; recovery in the Mainland only started in Second Quarter.
- Mainland DP sales and recognition were stalled.
- HK\$2.9 billion provision for Hong Kong DP put Underlying Net Profit into Loss.
- Mainland IP growth momentum was disrupted.
- Hotel occupancy plummeted as travelers stayed home.

#### **GROUP RESULTS**

The Group reported a loss attributable to shareholders of HK\$1,741 million (2019: profit of HK\$2,450 million) after Development Properties ("DP") impairment loss and Investment Properties ("IP") revaluation deficit for the six months ended 30 June 2020. Excluding IP revaluation deficit, underlying net loss was HK\$1,132 million (2019: profit of HK\$2,236 million).

#### INTERIM DIVIDEND

A first interim dividend of HK\$0.20 (2019: HK\$0.25) per share will be paid on 3 September 2020 to Shareholders on record as at 6:00 p.m., 19 August 2020. This will absorb a total amount of HK\$610 million (2019: HK\$762 million).

#### **BUSINESS REVIEW**

#### HONG KONG PROPERTIES

#### The Peak Portfolio

Highly sought-after by discerning residents, majority of the houses and apartments at Mount Nicholson have been sold and broke some records in the region. During the period, an apartment was contracted for sale for HK\$533 million or HK\$116,000 per square foot.

The redevelopment of 11 Plantation Road and 77 Peak Road is progressing well. The exclusive and ultra-luxury residences are set to provide seven and eight houses respectively. 1 Plantation Road is under re-development to provide 20 houses.

#### **Kowloon Tong Residential Project**

Lying adjacent to the traditional luxury residential cluster of Beacon Hill, the residential land site with a developable gross floor area ("GFA") of 436,000 square feet commands an exclusive location and a spectacular view. Approval has been granted to build four blocks of 13-storey residential buildings. Foundation work is in progress.

#### **Kowloon East**

Kowloon East's vibrant transformation continues to accelerate. Embracing the lucrative opportunities offered, the Group added a harbourfront site on the runway at the former Kai Tak airport. The 30%-owned site allows a total developable GFA of 1.2 million square feet.

The portfolio also includes Kowloon Godown and the massive residential Yau Tong Bay joint-venture project. Kowloon Godown comprises a warehouse and an open yard. Different re-development options are under evaluation.

#### MAINLAND CHINA DEVELOPMENT PROPERTIES

Due to severe disruption caused by COVID-19, the timing of sales launch and project recognition had been distorted with sales and construction activities mostly frozen in the first quarter of 2020. Positive momentum gradually emerged in the second quarter but remained falling behind the planned schedule.

Inclusive of joint ventures and associates on an attributable basis, revenue recognised in the first half of 2020 decreased by 18% to HK\$4,275 million and operating profit by 36% to HK\$1,172 million. 182,600 square metres of GFA were completed and recognised during the period (2019: 105,200 square metres).

Attributable contracted sales increased by 24% to RMB8.1 billion for 1,815 units totalling 241,500 square metres. As at the end of June, the net order book increased to RMB31.4 billion for 1.0 million square metres.

The Group did not make any land purchase during the period. Total land bank as at the end of June stood at 3.3 million square metres.

#### MAINLAND CHINA INVESTMENT PROPERTIES

Despite the robust domestic consumer sentiment in the start of 2020, the IP performance was hurt by the lockdown of various cities subsequent to the increased severity of COVID-19 outbreak. Rental reliefs were granted to certain tenants in the first quarter to offer immediate support under the unprecedented difficult time.

Moreover, the Group responded proactively through investment in marketing and promotion, as well as curation of innovative programmes to tide over the tough time with tenants and capitalise on the delayed spending power. Those efforts started to bear fruits in the second quarter with retail demand showing sequential month-on-month improvements and restoring on par with the pre-pandemic level since May.

Leasing activities in the office market slowed across the country and led to increased oversupply in certain cities.

As a result, revenue decreased by 5% to HK\$1,851 million, yet operating profit increased by 2% to HK\$1,183 million.

#### **Changsha International Finance Square ("IFS")**

As the new landmark in central China, Changsha IFS combines entertainment, dining, lifestyle, retail and culture into a one-stop destination in the heart of the Hunan capital. In spite of the pandemic, revenue increased by 6% and operating profit by 51%.

The mega mall housing over 370 brands reached full occupancy at the end of June with positive retail sales growth. City-wide government orders closed the mall for 11 days shortly after Chinese New Year. Effective sales-driving initiatives once lockdown was eased led to a sharp rebound in tenant sales. An impressive double-digit sales growth was achieved in May and June, mainly driven by the luxury segment.

The 452-metre Tower 1, the tallest in Hunan province, is an office address highly favoured by financial institutions and major corporations. Tower 2 is scheduled for completion in phases from 2022.

Niccolo Changsha offers contemporary chic rooms and spectacular suites at the top of Tower 1 to set a new benchmark for luxury and ultra-exclusive accommodation and dining experiences. A little more than one year after opening, it has already established itself as the city's top hotel and runaway leader in RGI (revenue generationed index).

#### **Chengdu IFS**

Outstanding market position helped Chengdu IFS to soften the blow of the pandemic. Revenue decreased by 8% and operating profit increased by 4%.

Ranked among the top 10 highest sales generating malls in Mainland China, this retail destination boasts an impressive collection of over 600 top-tier international brands, including 30 new brands, to deliver trend-setting shopping experiences. Mall occupancy was maintained high at 98% with mild slowdown in sales during the pandemic, followed by double-digit growth in May and June.

Housing the tallest twin office towers in the city that form the new skyline in the Jinjiang District and located at the epicenter of the city, the three premium Grade A office towers command among the highest rental rates in Chengdu with occupancy rate of 83%.

The deluxe, contemporary chic Niccolo Chengdu, inspired by luxury fashion and the first of the internationally acclaimed collection of luxury Niccolo hotels, continued to command leadership position. Business flow returned sharply in the second quarter.

#### Chongqing IFS (50% owned)

Located in the heart of Jiangbeizui core business district, Chongqing IFS introduces immersive experiences in luxury shopping, dining, entertainment and lifestyle.

The premier 3-storey shopping mall is home to over 170 internationally renowned labels, and features a blast of 30 exclusive and debut brands that were never seen before in Chongqing. Due to COVID-19, it was closed by city-wide government order for a month shortly after Chinese New Year. Occupancy was 92% at the end of June.

#### Shanghai Wheelock Square

Commanding a prime location in Puxi with unparalleled accessibility, it remains among the most preferred office addresses in Shanghai for multinationals and major corporations, resulting in a consistently high occupancy rate of 91%.

#### WHARF HOTELS

Hospitality is one of the sectors hardest hit by the unprecedented pandemic. Travels were sharply curtailed around the world, particularly cross border travels.

Currently, the Group manages 17 hotels in Mainland China, Hong Kong and the Philippines, including 13 under the classic brand of Marco Polo and four contemporary chic hotels under the sophisticated Niccolo brand. These hotels comprise a total of almost 6,000 rooms.

During the period, the Group has focused on health and safety initiatives and lessons learnt from Marco Polo Wuhan, which provided a comfortable, temporary home for over 200 elite emergency medical workers from Beijing for over 2 months in March and April. In addition, cost containment measures have been a key focus while concurrently preparing for the reopening of borders and travel resumption.

Business flow started to regain momentum among the Niccolo hotels in Mainland China in the second quarter.

Niccolo Suzhou is scheduled for opening in the first half of 2021.

#### **LOGISTICS**

With the pandemic causing severe disruptions to the global supply chain, together with escalating geopolitical tension and global economic slowdown, the logistics industry suffered during the first half of the year. As a result, segment revenue decreased by 4% to HK\$1,202 million and operating profit by 13% to HK\$196 million.

#### **Modern Terminals ("MTL")**

Throughput handled in Hong Kong fell by 5% to 2.4 million TEUs. In Shenzhen, throughput at DaChan Bay (MTL's stake: 65%) fell by 11% to 0.6 million TEUs, while that at Shekou Container Terminals (MTL's stake: 20%) declined by 12% to 2.5 million TEUs and Chiwan Container Terminal (MTL's stake: 8%) recorded a throughput of 1.1 million TEUs.

Implementation of the joint operation of 23 berths in the Kwai Tsing Container Terminals under Hong Kong Seaport Alliance commenced on 1 April 2019, aiming to enhance operational efficiency and resources utilisation of Hong Kong's port. Efficiency gains have been realised as planned and further improvements are expected to continue.

#### **Hong Kong Air Cargo Terminals ("HACTL")**

As a leading air cargo terminal operator in Hong Kong, HACTL (21%-owned by the Group) benefited from market opportunities peculiar to the COVID-19 environment and handled 0.7 million tonnes in the first half of 2020.

#### FINANCIAL REVIEW

#### (I) Review of 1H 2020 results

Amid the severe disruptions caused by COVID-19 to the Group's operating performance of all segments and avoidably the valuation of its investment properties ("IP") and development properties ("DP"), the Group turned into losses attributable to shareholders of HK\$1,741 million (2019: profit of HK\$2,450 million), including DP impairment provision of HK\$2,864 million and IP revaluation deficit of HK\$641 million. Excluding IP revaluation deficit, the Group's underlying loss was HK\$1,132 million (2019: profit of HK\$2,236 million).

#### Revenue and Operating Profit ("OP")

Group revenue decreased by 31% to HK\$5,551 million (2019: HK\$8,064 million) with all segments declining, particularly Mainland DP reporting about 60% lower revenue recognition. OP decreased by 32% to HK\$2,517 million (2019: HK\$3,701 million) accordingly.

IP revenue decreased by 5% to HK\$1,932 million (2019: HK\$2,040 million) mainly resulting from the rental concessions made to retail tenants and collapse in turnover rent with sharp decline in sales as impacted by the wide spreading of COVID-19 in the first quarter of the year. This unfavorable impact was partly compensated by increase in rental revenue from the Group's expanding office areas available for leasing. OP maintained at HK\$1,227 million (2019: HK\$1,220 million) with lower running expenses.

DP owned by subsidiaries recorded decline in both revenue and OP by about 60% to HK\$1,176 million (2019: HK\$3,092 million) and HK\$486 million (2019: HK\$1,311 million), respectively. DP owned by joint ventures are equity-accounted with share of results included in associates/joint ventures.

Hotel revenue decreased by 54% to HK\$123 million (2019: HK\$267 million) with low occupancy and depressed room rates, which mainly caused by travel restrictions imposed and consequently cancellation of bookings after the virus outbreak. Operating loss was HK\$49 million (2019: profit of HK\$31 million), resulting from substantial decrease in revenue which were unable to cover operating cost. Hotel management fees also decreased under the extreme market conditions.

Logistics revenue decreased by 4% to HK\$1,202 million (2019: HK\$1,253 million) and OP by 13% to HK\$196 million (2019: HK\$224 million), mainly resulting from lower throughput handled by Modern Terminals Limited in Hong Kong.

Investment and other revenue decreased by 21% to HK\$1,118 million (2019: HK\$1,412 million) and OP by 28% to HK\$888 million (2019: HK\$1,226 million) for lower interest income. This was partly compensated by increase in dividends from the enlarged investment portfolio.

#### DP Sales and Net Order Book

Inclusive of joint venture projects on an attributable basis, total DP contracted sales was managed to reach HK\$9,120 million (2019: HK\$9,204 million).

Mainland contracted sales increased by 24% to RMB8,060 million (2019: RMB6,498 million) despite the severe disruptions caused by COVID-19. Revenue recognised (on attributable basis) declined by 18% to HK\$4,275 million (2019: HK\$5,232 million) and OP by 36% to HK\$1,172 million (2019: HK\$1,828 million). Net order book increased by 14% to RMB31,366 million (2019: RMB27,411 million).

In Hong Kong, one apartment of Mount Nicholson was sold for HK\$533 million with 50% attributable to the Group. Attributable sales recognition increased to HK\$631 million (2019: HK\$280 million), which contributed an OP of HK\$283 million (2019: HK\$178 million).

#### Fair Value Loss of Investment Properties

The Group's IP portfolio as at 30 June 2020 was HK\$73.2 billion (2019: HK\$74.8 billion), stating at fair value based on independent valuation with an attributable net revaluation loss of HK\$641 million (2019: gain of HK\$91 million), after related deferred tax and non-controlling interests, debited to the consolidated income statement.

#### Other Net Charge

Other net charge was HK\$2,940 million (2019: HK\$288 million), mainly included impairment provision of HK\$2,864 million made for a Hong Kong DP project.

#### **Finance Costs**

Finance costs increased by 39% to HK\$594 million (2019: HK\$427 million), which included an unrealised mark-to-market loss of HK\$75 million (2019: HK\$22 million) on cross currency and interest rate swaps in accordance with prevailing accounting standards.

The effective borrowing rate for 2020 slightly increased to 3.4% (2019: 3.3%). Excluding the unrealised mark-to-market gain/loss, finance costs before capitalisation were HK\$762 million (2019: HK\$648 million), representing a 18% increase. Finance costs after capitalisation was HK\$519 million (2019: HK\$405 million).

#### Share of Results (after tax) of Associates and Joint Ventures

Associates' attributable profit decreased by 20% to HK\$222 million (2019: HK\$277 million) during the period.

Joint ventures attributable profit increased by 131% to HK\$372 million (2019: HK\$161 million) mainly due to higher profit recognised from Mount Nicholson and Mainland DP.

#### Income Tax

Taxation charge decreased by 75% to HK\$352 million (2019: HK\$1,429 million) for the period, which included a deferred taxation credit of HK\$339 million (2019: tax charge of HK\$388 million) on revaluation deficit of Mainland IP.

Excluding the above deferred taxation, the tax charge was HK\$691 million (2019: HK\$1,041 million), decreasing by 34% for lower operating profits from both Mainland IP and DP.

#### Loss to Shareholders

The Group recorded underlying net loss (a performance indicator of the Group's major business segments and arrived at after excluding the attributable net IP revaluation loss, mark-to-market and exchange gain/loss on certain financial instruments and exceptional items) of HK\$1,132 million (2019: profit of HK\$2,236 million) with IP decreasing by 5% to HK\$694 million (2019: HK\$733 million), DP turning to loss HK\$2,329 million (2019: profit of HK\$1,142 million) and Logistics decreasing by 8% to HK\$155 million (2019: HK\$169 million).

All-inclusively, Group loss attributable to equity shareholders amounted to HK\$1,741 million (2019: profit of HK\$2,450 million). Basic loss per share was HK\$0.57, based on weighted average of 3,049 million shares (2019: basic earnings per share of HK\$0.80 based on 3,047 million shares).

#### (II) Liquidity, Financial Resources and Capital Commitments

#### Shareholders' and Total Equity

As at 30 June 2020, shareholders' equity decreased by 2% to HK\$139.9 billion (2019: HK\$142.9 billion), equivalent to HK\$45.87 per share based on 3,049 million issued shares (2019: HK\$46.86 per share based on 3,049 million issued shares). The decrease was mainly due to the combined effect of the reporting loss for the period and the exchange deficit of HK\$1.1 billion on translation of RMB net assets as at period end.

Total equity including non-controlling interests of HK\$3.4 billion (2019: HK\$3.4 billion) decreased by 2% to HK\$143.3 billion (2019: HK\$146.3 billion).

#### <u>Assets</u>

Total assets, excluding bank deposits and cash, increased by 1% to HK\$217.4 billion (2019: HK\$214.9 billion). Properties, Logistics, Investments and other assets accounting for around 73%, 7%, 19% and 1% of the Group total, respectively.

Total business assets, excluding bank deposits and cash, financial and deferred tax assets, decreased by 4% to HK\$174.5 billion (2019: HK\$182.3 billion). Geographically, Mainland business assets, mainly comprising properties and terminals, amounted to HK\$125.2 billion (2019: HK\$130.5 billion), representing 72% (2019: 72%) of total business assets.

#### <u>Investment properties</u>

IP portfolio stated at valuation of HK\$73.2 billion (2019: HK\$74.8 billion), representing 42% (2019: 41%) of total business assets. This portfolio comprised Mainland IP of HK\$52.2 billion (2019: HK\$54.0 billion) and Hong Kong IP of HK\$21.0 billion (2019: HK\$20.8 billion).

#### Properties for sale

DP assets amounted to HK\$40.7 billion (2019: HK\$44.1 billion), comprising Mainland DP of HK\$29.8 billion (2019: HK\$30.6 billion) and Hong Kong DP of HK\$10.9 billion (2019: HK\$13.5 billion).

#### <u>Interests in associates and joint ventures</u>

Interests in associates and joint ventures decreased to HK\$40.1 billion (2019: HK\$43.1 billion).

#### Long term investments

Long term investments amounted to HK\$46.0 billion (2019: HK\$36.5 billion), including mainly the Group's equity investment in Greentown China Holdings Limited ("Greentown") of HK\$4.3 billion and a portfolio of blue chips of HK\$41.7 billion held for long term growth and reasonable dividend return. The portfolio performed overall in line with the relevant markets. Each investment within which is individually not material to the Group's total assets. Marking these investments to market produced a net surplus of HK\$0.1 billion (2019: surplus HK\$6.3 billion) as reflected in the Other Comprehensive Income Statement.

#### Deposits from sale of properties

Deposits from sale of properties amounted to HK\$13.1 billion (2019: HK\$11.3 billion) pending for recognition in the coming years.

#### Net Debt and Gearing

Net debt as at 30 June 2020 increased by 25% to HK\$23.9 billion (2019: HK\$19.0 billion), mainly resulting from net purchases of long-term investments partly offset by DP sales for the period. The net debt comprised of HK\$18.3 billion in bank deposits and cash and HK\$42.2 billion in debts. It includes Modern Terminals' net debt of HK\$5.8 billion (2019: HK\$5.9 billion), which is non-recourse to the Company and its other subsidiaries. Excluding non-recourse debts, the Group's net debt was HK\$18.1 billion (2019: HK\$13.1 billion). At 30 June 2020, the ratio of net debt to total equity rose to 16.7% (2019: 13.0%).

#### Finance and Availability of Facilities

Total available loan facilities and issued debt securities as at 30 June 2020 amounting to HK\$75.5 billion, of which HK\$42.2 billion had been utilised, are analysed as below:

	Available Facility HK\$ Billion	Utilised Facility HK\$ Billion	Un-utilised Facility HK\$ Billion
Company/wholly-owned subsidiaries			
Committed and uncommitted bank facilities	51.6	24.2	27.4
Debt securities	11.8	11.8	-
	63.4	36.0	27.4
Non-wholly-owned subsidiaries			
Committed and uncommitted			
- Modern Terminals	12.1	6.2	5.9
Group total	75.5	42.2	33.3

Of the above debts, HK\$8.1 billion (2019: HK\$7.0 billion) was secured by mortgages over certain IP, DP and other properties, plant and equipment with total carrying value of HK\$26.7 billion (2019: HK\$29.4 billion).

The Group's debt portfolio comprised primarily United States dollar ("USD"), Hong Kong dollar ("HKD") and Renminbi. Funds sourced from such debt portfolio were mainly used to finance IP, DP and port investments.

The use of derivative financial instruments is strictly monitored and controlled. The majority of the derivative financial instruments entered into are primarily used for management of interest rate and currency exposures.

The Group continued to maintain a strong financial position with ample surplus cash and undrawn committed facilities to facilitate business and investment activities. In addition, the Group also maintained a portfolio of liquid listed investments with an aggregate market value of HK\$42.9 billion (2019: HK\$34.2 billion), which is available for use if necessary.

#### Cash Flows for the Group's Operating and Investing Activities

For the period under review, the Group's net cash inflows of HK\$2.0 billion (2019: HK\$2.8 billion) together with increase in working capital resulting from increase in trade and other payables and deposits from sales of properties generated a total net inflow from operating activities of HK\$2.8 billion (2019: HK\$4.9 billion). For investing activities, the Group recorded a net outflow of HK\$4.8 billion (2019: HK\$2.8 billion) mainly for purchases of other long term investments.

#### Major Capital and Development Expenditures

Major expenditures incurred in 2020 are analysed as follows:

		Mainland	
	Hong Kong HK\$ Million	China HK\$ Million	Total HK\$ Million
Properties	HK\$ Million	HK\$ Million	HK\$ Million
IP	140	24	164
DP	143	3,177	3,320
	283	3,201	3,484
Others	59	15	74
Group total	342	3,216	3,558

- i. IP expenditure was mainly for construction costs of Peak Properties.
- ii. DP and IP expenditures included HK\$1.1 billion for property projects undertaken by associates and joint ventures.
- iii. Other expenditure was mainly related to Modern Terminals' terminal equipment.

#### Commitment

As at 30 June 2020, major expenditures to be incurred in the coming years was estimated at HK\$20.6 billion, of which HK\$12.7 billion was committed. They are analyzed by segment as below:

	Committed HK\$ Million	Uncommitted HK\$ Million	Total <b>HK\$ Million</b>
IP			
Hong Kong	1,005	-	1,005
Mainland China	197	81	278
	1,202	81	1,283
DP			
Hong Kong	776	-	776
Mainland China	8,049	7,789	15,838
	8,825	7,789	16,614
Others	2,635	38	2,673
Group total	12,662	7,908	20,570

Properties commitments are mainly for land cost and construction cost, inclusive of attributable commitments to associates and joint ventures, to be incurred by stages.

These expenditures will be funded by internal financial resources including surplus cash, cash flows from operations, as well as bank and other borrowings and pre-sale proceeds. Other available resources include listed equity investments available for sale.

#### (III) Human Resources

The Group had approximately 7,700 employees as at 30 June 2020, including about 1,900 employed by managed operations. Employees are remunerated according to their job responsibilities and the market pay trend with a discretionary annual performance bonus as variable pay for rewarding individual performance and contributions to the respective group's achievement and results.

# **CONSOLIDATED INCOME STATEMENT**For The Six Months Ended 30 June 2020 - Unaudited

	Six months ended 30		
		2020	2019
	Note	HK\$ Million	HK\$ Million
Revenue	2	5,551	8,064
Direct costs and operating expenses		(1,895)	(3,092)
Selling and marketing expenses		(239)	(269)
Administrative and corporate expenses		(549)	(638)
Operating profit before depreciation,			
amortisation, interest and tax		2,868	4,065
Depreciation and amortisation		(351)	(364)
Operating profit	2 & 3	2,517	3,701
(Decrease)/increase in fair value of investment			
properties		(946)	478
Other net charge	4	(2,940)	(288)
		(1,369)	3,891
Finance costs	5	(594)	(427)
Share of results after tax of:			
Associates		222	277
Joint ventures		372	161
(Loss)/profit before taxation		(1,369)	3,902
Income tax	6	(352)	(1,429)
(Loss)/profit for the period		(1,721)	2,473
(Loss)/profit attributable to :			
Equity shareholders		(1,741)	2,450
Non-controlling interests		20	23
		(1,721)	2,473
(Loss)/earnings per share	7		
Basic		(HK\$0.57)	HK\$0.80
Diluted		(HK\$0.57)	HK\$0.80

## **CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME** For The Six Months Ended 30 June 2020 - Unaudited

	Six months ended 30 June		
	2020	2019	
	HK\$ Million	HK\$ Million	
(Loss)/profit for the period	(1,721)	2,473	
Other comprehensive income			
Items that will not be reclassified to profit or loss:			
Fair value changes on equity investments	79	6,341	
Items that may be reclassified subsequently to profit or loss:			
Exchange difference on translation of foreign operations	(983)	(426)	
Share of other comprehensive income of			
associates/joint ventures	(189)	(144)	
Other comprehensive income for the period	(1,093)	5,771	
Total comprehensive income for the period	(2,814)	8,244	
Total comprehensive income attributable to:			
Equity shareholders	(2,782)	8,312	
Non-controlling interests	(32)	(68)	
	(2,814)	8,244	

## **CONSOLIDATED STATEMENT OF FINANCIAL POSITION As At 30 June 2020 - Unaudited**

		30 June 2020	31 December 2019
	Note	HK\$ Million	HK\$ Million
Non-current assets	1,000	222¢ 1/2111/	TITE TYTHION
Investment properties		73,171	74,811
Property, plant and equipment		12,711	13,056
Interest in associates		16,786	18,718
Interest in joint ventures		23,362	24,367
Other long term investments		45,992	36,531
Goodwill and other intangible assets		298	298
Deferred tax assets		418	752
Derivative financial assets		337	240
Other non-current assets		22	21
		173,097	168,794
Current assets		40.602	44.092
Properties for sale Trade and other receivables	9	40,692	44,083
Derivative financial assets	9	3,467 185	1,987
		18,339	62
Bank deposits and cash			27,292
		62,683	73,424
Total assets		235,780	242,218
Non-current liabilities			
Derivative financial liabilities		(638)	(397)
Deferred tax liabilities		(12,023)	(12,539)
Other non-current liabilities		(15)	(18)
Bank loans and other borrowings		(35,802)	(35,689)
		(48,478)	(48,643)
Current liabilities			
Trade and other payables	10	(23,189)	(22,517)
Deposits from sale of properties		(13,110)	(11,273)
Derivative financial liabilities		(76)	(165)
Taxation payable		(1,209)	(2,630)
Bank loans and other borrowings		(6,413)	(10,647)
		(43,997)	(47,232)
Total liabilities		(92,475)	(95,875)
NET ASSETS		143,305	146,343
Capital and reserves			
Share capital		30,226	30,221
Reserves		109,642	112,653
Shareholders' equity		139,868	142,874
Non-controlling interests		3,437	3,469
TOTAL EQUITY		143,305	146,343
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#### NOTES TO THE UNAUDITED INTERIM FINANCIAL INFORMATION

#### 1. PRINCIPAL ACCOUNTING POLICIES AND BASIS OF PREPARATION

This unaudited interim financial information has been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" ("HKAS 34") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The preparation of the unaudited interim financial information in conformity with HKAS 34 requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

The unaudited interim financial information contains condensed consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the annual financial statements for the year ended 31 December 2019. The unaudited interim financial information and notes thereon do not include all of the information required for a full set of financial statements prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs").

The accounting policies and methods of computation used in the preparation of the unaudited interim financial information are consistent with those used in the annual financial statements for the year ended 31 December 2019 except for the changes mentioned below.

The Group has applied the following amendments to HKFRSs issued by the HKICPA to this interim financial information for the current accounting period:

Amendments to HKFRS 3 Definition of a business Amendments to HKAS 1 and HKAS 8 Definition of material

The Group has assessed the impact of the adoption of the above amendments and considered that there was no significant impact on the Group's results and financial position or any substantial changes in the Group's accounting policies for the current and prior periods have been prepared or presented.

The Group has not applied any new standards or interpretation that is not yet effective for the current accounting period.

The financial information relating to the financial year ended 31 December 2019 that is included in the unaudited interim financial information as comparative information does not constitute the Company's statutory annual financial statements for that financial year but is derived from those financial statements. Further information relating to these statutory financial statements disclosed in accordance with section 436 of the Hong Kong Companies Ordinance (Cap. 622) is as follows:

## 1. PRINCIPAL ACCOUNTING POLICIES AND BASIS OF PREPARATION (continued)

The Company has delivered the financial statements for the year ended 31 December 2019 to the Registrar of Companies in accordance with section 662(3) of, and Part 3 of Schedule 6 to, the Companies Ordinance. The Company's auditor has reported on those financial statements. The auditor's report was unqualified; did not include a reference to any matters to which the auditor drew attention by way of emphasis without qualifying its report; and did not contain a statement under section 406(2), 407(2) or (3) of the Companies Ordinance.

#### 2. SEGMENT INFORMATION

The Group manages its diversified businesses according to the nature of services and products provided. Management has determined four reportable operating segments for measuring performance and allocating resources. The segments are investment property, development property, hotels and logistics. No operating segments have been aggregated to form the reportable segments.

Investment property segment primarily includes property leasing operations. The Group's properties portfolio, which mainly consists of retail, office and serviced apartments is primarily located in Mainland China.

Development property segment encompasses activities relating to the acquisition, development, design, construction, sales and marketing of the Group's trading properties primarily in Hong Kong and Mainland China.

Hotel segment includes hotel operations in the Asia Pacific region. The Group operates 17 hotels in the Asia Pacific region, four of which owned by the Group.

Logistics segment mainly includes the container terminal operations in Hong Kong and Mainland China undertaken by Modern Terminals Limited, and Hong Kong Air Cargo Terminals Limited.

Management evaluates performance primarily based on operating profit as well as the equity share of results of associates and joint ventures of each segment. Inter-segment pricing is generally determined on an arm's length basis.

Segment business assets principally comprise all tangible assets, intangible assets and current assets directly attributable to each segment with the exception of bank deposits and cash, certain financial investments, deferred tax assets and other derivative financial assets.

Revenue and expenses are allocated with reference to sales generated by those segments and expenses incurred by those segments or which arise from the depreciation of assets attributable to those segments.

### 2. SEGMENT INFORMATION (continued)

## a. Analysis of segment revenue and results

	Revenue	profit / (loss)	(Decrease)/ increase in fair value of investment properties	charge	Finance costs	Share of results after tax of associates	Share of results after tax of joint ventures	(Loss) / profit before taxation
For the six months and ad	HK\$		HK\$	HK\$	HK\$	HK\$	HK\$	HK\$
For the six months ended	Million	Million	Million	Million	Million	Million	Million	Million
30 June 2020								
Investment property	1,932		(946)	19	(148)	-	(8)	144
Hong Kong	81		(17)	22	<b>(17)</b>	-	-	32
Mainland China	1,851	1,183	(929)	(3)	(131)	-	(8)	112
Development property	1,176		-	(3,084)	(45)	122	386	(2,135)
Hong Kong	-	(3)	-	(2,864)	(44)	(1)	242	(2,670)
Mainland China	1,176	489	-	(220)	(1)	123	144	535
Hotels	123	(49)	_	-	-	-	(4)	(53)
Logistics	1,202		-	(22)	(89)	100	(2)	183
Terminals	1,196	190	-	(1)	(89)	59	(2)	157
Others	6	6	-	(21)	•	41	-	26
Segment total	4,433	1,860	(946)	(3,087)	(282)	222	372	(1,861)
Investment and others	1,118	888	-	147	(312)	-	-	723
Corporate expenses	-	(231)	-	-	-	-	-	(231)
Group total	5,551	2,517	(946)	(2,940)	(594)	222	372	(1,369)
30 June 2019								
Investment property	2,040	1,220	478	2	(118)	-	30	1,612
Hong Kong	82	58	82	-	(16)	-	-	124
Mainland China	1,958	1,162	396	2	(102)	-	30	1,488
Development property	3,092	1,311	-	(371)	(67)	162	129	1,164
Hong Kong	-	(2)	-	-	(40)	1	149	108
Mainland China	3,092	1,313	-	(371)	(27)	161	(20)	1,056
Hotels	267	31	-	2	-	-	1	34
Logistics	1,253	224	-	(27)	(101)	115	1	212
Terminals	1,247	218	-	(6)	(101)	79	1	191
Others	6	6	-	(21)	-	36	_	21
Segment total	6,652		478	(394)	(286)	277	161	3,022
Investment and others	1,412	1,226	-	106	(141)	-	-	1,191
Corporate expenses	-	(311)	-	-	-	-	-	(311)
Group total	8,064	3,701	478	(288)	(427)	277	161	3,902

## 2. SEGMENT INFORMATION (continued)

## b. Analysis of inter-segment revenue

		2020			2019	
		Inter-			Inter-	
		segment	Group	Total	segment	Group
	Revenue		Revenue		revenue	Revenue
	HK\$ Million	HK\$ Million	HK\$ Million	HK\$ Million	HK\$ Million	HK\$ Million
	MIIIION	MIIIION	MIIIION	MIIIIOII	MIIIIOII	MIIIIOII
Six months ended 30 June						
Investment property	1,932	-	1,932	2,040	-	2,040
Development property	1,176	-	1,176	3,092	-	3,092
Hotels	123	-	123	267	-	267
Logistics	1,202	-	1,202	1,253	-	1,253
Investment and others	1,118	-	1,118	1,412	-	1,412
Group total	5,551		5,551	8,064		8,064
c. Disaggregation of revenue					20	2019
C' 41 1 - 1 20 I				HK\$ Mill	ion Hk	X\$ Million
Six months ended 30 June	EDC 45					
Revenue recognised under HK	FRS 15					
Sale of development properties				1,1	76	3,092
Management and services incon	ne				22	228
Hotels					23	267
Logistics			_	1,2		1,253
			_	2,7	23	4,840
Revenue recognised under oth Rental income under investment		O	ards			
Fixed		Č		1,2	62	1,346
Variable					48	466
Investment and others				1,1	18	1,412
			_	2,8	28	3,224
			_			

5,551

8,064

Group total

## 2. SEGMENT INFORMATION (continued)

## d. Geographical information

	Revenue		Operatii	ng profit
	2020	2019	2020	2019
	<b>HK</b> \$ Million	HK\$ Million	<b>HK</b> \$ Million	HK\$ Million
Six months ended 30 June				
Hong Kong	1,571	1,627	890	767
Mainland China	3,934	6,420	1,586	2,919
Others	46	17	41	15
Group total	5,551	8,064	2,517	3,701

## 3. OPERATING PROFIT

## **Operating profit is arrived at:**

	Six months ended 30 June		
	2020	2019	
	<b>HK\$ Million</b>	HK\$ Million	
After charging:-			
Depreciation and amortisation on			
<ul> <li>Hotel and other property, plant and equipment</li> </ul>	297	314	
<ul><li>leasehold land</li></ul>	35	31	
– right-of-use assets	19	19	
Total depreciation and amortisation	351	364	
Staff cost	824	975	
Cost of trading properties for recognised sales	591	1,684	
Direct operating expenses of investment properties	630	835	
After crediting:-			
Gross rental revenue from investment properties	1,932	2,040	
Interest income	303	877	
Dividend income from other long term investments	548	348	

#### 4. OTHER NET CHARGE

Other net charge for the period amounted to HK\$2,940 million (2019: HK\$288 million) mainly comprises:

- a. An impairment provision of HK\$2,864 million made for a development property in Hong Kong (2019: HK\$357 million for certain development properties in Mainland China).
- b. Net foreign exchange loss of HK\$200 million (2019: gain of HK\$128 million), including impacts of foreign exchange contracts.
- c. Net fair value gain of HK\$132 million (2019: loss of HK\$38 million) on other long term investments which classified as financial assets at fair value through profit or loss.

#### 5. FINANCE COSTS

	Six months ended 30 June		
	2020	2019	
	<b>HK</b> \$ Million	HK\$ Million	
Interest charged on:			
Bank loans and overdrafts	493	306	
Other borrowings	241	315	
Total interest charge	734	621	
Other finance costs	28	27	
Less : Amount capitalised	(243)	(243)	
	519	405	
Fair value loss/(gain):		<u> </u>	
Cross currency interest rate swaps	50	32	
Interest rate swaps	25	(10)	
	75	22	
Group total	594	427	

Note: The Group's average effective borrowing rate for the period was 3.4% p.a. (2019: 3.3% p.a.).

#### 6. INCOME TAX

Taxation charged / (credited) to the consolidated income statement represents:

	Six months ended 30 June		
	2020	2019	
	<b>HK</b> \$ Million	HK\$ Million	
Current income tax			
Hong Kong			
- provision for the period	59	86	
- overprovision in respect of prior years	(6)	(8)	
Outside Hong Kong			
- provision for the period	275	723	
- (over)/ under provision in respect of prior years	(65)	47	
-	263	848	
Land appreciation tax ("LAT") in China	121	38	
Deferred tax			
Change in fair value of investment properties	(339)	388	
Origination and reversal of temporary differences	307	189	
Benefit of previously unrecognised tax losses now			
recognised	-	(34)	
-	(32)	543	
Group total	352	1,429	

- **a.** The provision for Hong Kong profits tax is based on the profit for the period as adjusted for tax purposes at the rate of 16.5% (2019: 16.5%).
- **b.** Income tax on profits assessable outside Hong Kong is mainly corporate income tax and withholding tax in Mainland China, calculated at a rate of 25% (2019: 25%) and up to 10%, respectively.
- c. Under the Provisional Regulations on LAT, all gains arising from transfer of real estate property in Mainland China are subject to LAT at progressive rates ranging from 30% to 60% on the appreciation of land value, being the proceeds of sales of properties less deductible expenditures including cost of land use rights, borrowings costs and all property development expenditures.
- **d.** Tax attributable to associates and joint ventures for the six months ended 30 June 2020 of HK\$219 million (2019: HK\$192 million) is included in the share of results of associates and joint ventures.

#### 7. (LOSS) / EARNINGS PER SHARE

The calculation of basic (loss) / earnings per share is based on the loss attributable to ordinary equity shareholders for the period of HK\$1,741 million (2019: profit of HK\$2,450 million) and the weighted average of 3,049 million ordinary shares in issue during the period (2019: 3,047 million ordinary shares).

The calculation of diluted (loss) / earnings per share is based on the loss attributable to ordinary equity shareholders for the period of HK\$1,741 million (2019: profit of HK\$2,450 million) and the weighted average of 3,050 million (2019: 3,050 million) ordinary shares which is the weighted average number of ordinary shares in issue during the period after adjusting for the effect of deemed issue of shares under the Company's share option scheme. For the current period, the effect of all share options was excluded from the calculation of diluted loss per share as the conversion of potential ordinary shares in relation to the outstanding share options would have an anti-dilutive effect.

#### 8. DIVIDENDS ATTRIBUTABLE TO EQUITY SHAREHOLDERS

	Six months ended 30 June			
	2020	2020	2019	2019
	HK\$ per share	HK\$ Million	HK\$ per share	HK\$ Million
First interim dividend				
declared after the end				
of the reporting period	0.20	610	0.25	762

- **a.** The first interim dividend based on 3,049 million issued ordinary shares (2019: 3,047 million shares) declared after the end of the reporting period has not been recognised as a liability at the end of the reporting period.
- **b.** The second interim dividend of HK\$229 million for 2019 was approved and paid in 2020.

#### 9. TRADE AND OTHER RECEIVABLES

Included in this item are trade receivables (net of allowance for bad and doubtful debts) with an ageing analysis based on the invoice date as at 30 June 2020 as follows:

	30 June	31 December
	2020	2019
	<b>HK</b> \$ Million	<b>HK</b> \$ Million
Trade receivables		
0 - 30 days	69	143
31 – 60 days	27	24
61 – 90 days	22	20
Over 90 days	234	112
	352	299
Other receivables and prepayments	3,115	1,688
Group total	3,467	1,987

The Group has established credit policies for each of its core businesses. The general credit terms allowed range from 0 to 60 days, except for sale of properties the proceeds from which are receivable pursuant to the terms of the agreements. All the receivables are expected to be virtually recoverable within one year.

#### 10. TRADE AND OTHER PAYABLES

Included in this item are trade payables with an ageing analysis based on the invoice date as at 30 June 2020 as follows:

	30 June	31 December
	2020	2019
	HK\$ Million	<b>HK</b> \$ Million
Trade payables		
0 - 30 days	471	486
31 - 60 days	79	274
61 - 90 days	37	32
Over 90 days	124	72
	711	864
Rental and customer deposits	1,165	1,150
Construction costs payable	5,744	7,898
Amounts due to associates	5,418	4,869
Amounts due to joint ventures	6,470	4,602
Other payables	3,681	3,134
Group total	23,189	22,517

#### 11. REVIEW OF UNAUDITED INTERIM FINANCIAL INFORMATION

The unaudited interim financial information for the six months ended 30 June 2020 has been reviewed with no disagreement by the Audit Committee of the Company.

#### CORPORATE GOVERNANCE CODE

During the financial period under review, all the code provisions set out in the Corporate Governance Code in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited were met by the Company, with one exception as regards Code Provision A.2.1 providing for the roles of the chairman and chief executive to be performed by different individuals.

Such deviation is deemed appropriate as it is considered to be more efficient to have one single person to be Chairman of the Company as well as to discharge the executive functions of a chief executive thereby enabling more effective planning and better execution of long-term strategies. The Board of Directors believes that the balance of power and authority is adequately ensured by the operations and governance of the Board which comprises experienced and high calibre individuals, with half of them being Independent Non-executive Directors.

#### PURCHASE, SALE OR REDEMPTION OF SECURITIES

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any listed securities of the Company during the financial period under review.

#### RELEVANT DATES FOR INTERIM DIVIDEND

Ex-entitlement date 18 August 2020 (Tue)

Latest time to lodge share transfer 4:30 p.m., 19 August 2020 (Wed)

Record date/time 6:00 p.m., 19 August 2020 (Wed)

Payment Date 3 September 2020 (Thu)

In order to qualify for the above-mentioned interim dividend, all transfers, accompanied by the relevant share certificates, must be lodged with the Company's Registrars, Tricor Tengis Limited, at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong, not later than 4:30 p.m. on Wednesday, 19 August 2020.

By Order of the Board of The Wharf (Holdings) Limited Kevin C. Y. Hui Company Secretary

Hong Kong, 3 August 2020

As at the date of this announcement, the Board of Directors of the Company comprises Mr. Stephen T. H. Ng, Mr. Andrew O. K. Chow, Ms. Doreen Y. F. Lee, Mr. Paul Y. C. Tsui and Mr. Kevin K. P. Chan, together with five Independent Non-executive Directors, namely, Professor Edward K. Y. Chen, Mr. Vincent K. Fang, Mr. Hans Michael Jebsen, Ms. Elizabeth Law and Mr. David Muir Turnbull.