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# vanke

## CHINA VANKE CO., LTD.\*

### 萬科企業股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability)  
(Stock Code: 2202)

## UPDATE REGARDING SALES AND NEWLY ADDED DEVELOPMENT PROJECTS FOR THE MONTH ENDED 31 JULY 2020

The board of directors of China Vanke Co., Ltd.\* (the "Company") hereby announce that for the month ended 31 July 2020, the Company achieved a contract sales area of 3,940,000 sq. m., with a contract sales amount of RMB59.02 billion. From January to July of 2020, the Company achieved an accumulated contract sales area of 24,710,000 sq. m. and a contract sales amount of RMB379.50 billion. Due to existence of various uncertainties in the sales process, the abovementioned sales figures may differ from the figures to be disclosed in regular reports. Therefore, the relevant figures are periodical data for investors' reference only.

The Company has acquired 29 new development projects since the disclosure of the sales update for the month ended 30 June 2020. Details of the projects are as follows:

No.	City	Name of the Project	Location	Percentage Interest Attributable to the Company	Land Area (Unit: '000 sq m)	Comprehensive Plot Ratio	Plot Ratio-based Gross Floor Area ("GFA") (Unit: '000 sq m)	GFA Attributable to the Company's Equity Holding (Unit: '000 sq m)	Land Premium Attributable to the Company's Equity Holding (RMB million)
1	Huizhou	Ma'an Avenue Project	Huicheng District	40.80%	112	3.1	346	141	832
2	Zhuhai	2020-20 Land Lot Project	Jinwan District	100%	165	1.6	261	261	2,414
3	Hangzhou	Guniangqiao Upper Cover Area Land Lot	Xiaoshan District	51%	107	1.6	170	87	1,538
4		Dongzhou 1-2-B Land Lot	Fuyang District	50%	92	1	93	47	507
5	Shaoxing	Land Lot by Keqiao Experimental School (R-24)	Keqiao District	70%	37	1.6	59	42	614
6	Ningbo	Kongpu Project	Jiangbei District	50%	74	1.9	143	72	775
7	Nanchang	Jiulong Lake 48 Mu	Honggutan District	24.50%	33	2.5	82	20	143
8	Suzhou	High-speed Railway New Town Land Lot	Xiangcheng District	45%	57	2.2	125	56	990
9	Kunshan	Longboshi Land Lot	Hi-tech Zone	51%	74	2.5	186	95	903
10	Hefei	N1902 Land Lot	Luyang District	33%	25	2.2	54	18	153

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11	Changzhou	Huangliangbang No.2 Land Lot	Zhonglou District	100%	64	1.8	116	116	1,339
12	Suqian	2020 (Eco) A Development Zone 01 Land Lot	Economic and Technological Development Area	40%	36	2.5	89	36	160
13	Jiaxing	Land Lot South to Ziyuanshangchen in Yaojiadang	Economic Development Zone	30%	41	2.2	90	27	272
14	Nantong	Land Lot North to Manyuewan	Haimen District	100%	35	1.8	64	64	836
15		CR2019-015 Land Lot for Hantong Project	Tongzhou District	40%	183	2.2	393	157	461
16	Shijiazhuang	Tatan Project	Qiaoxi District	51%	57	2.5	142	72	425
17		Mechanical Technician School Project	Xinhua District	70%	14	2.3	32	22	169
18		Zhengding Culture Village Phase II	Zhengding New District	85%	44	2	88	75	396
19	Shenyang	Land Lot North to Yuanda Company in Economic Development Zone	Tiexi Distric	100%	149	1.8	269	269	1,155
20	Qingdao	Taihang Gardens Land Lot	Western Coast New District	49%	20	2.5	50	25	165
21		Dongxifeng Project Phase II Land Lot	Western Coast New District	51%	87	2.7	235	120	303
22	Tangshan	New Oriental Mansion Phase II Land Lot	Fengrun District	48%	47	1.1	52	25	122
23		Future City Project Phase II	Hi-tech Industrial Development Zone	60%	140	2.5	351	211	502
24	Ji'nan	Jinseyuecheng Xinzhu Project	Tianqiao District	100%	57	2.6	148	148	638
25	Changchun	Xingguangcheng Project	Jingyue District	100%	307	2.2	686	686	2,239
26	Yichang	Gangyao Road 185 Mu Project	Xiling District	100%	123	2.4	299	299	1,376
27	Chongqing	Central Park Congyan Temple Metro Station 72 Mu Project	Yubei District	100%	48	1.5	72	72	660
28		Shuitu 110 Mu Project	Liangjiang New District	100%	73	2.5	184	184	1,035
29	Zhengzhou	Bagua Temple Project	Erqi District	40%	23	3	70	28	111
<b>Total</b>					<b>2,324</b>	<b>-</b>	<b>4,949</b>	<b>3,475</b>	<b>21,233</b>

The Company has not acquired any new logistic development projects since the disclosure of the sales update for the month ended 30 June 2020.

The Company's equity interests in the abovementioned projects may change as a result of introduction of cooperation parties for joint development of certain of these projects. The percentages of shareholdings disclosed above are for investors' reference only at current stage.

By order of the Board  
**China Vanke Co., Ltd. \***  
**Zhu Xu**  
Company Secretary

Shenzhen, the PRC, 4 August 2020

*As at the date of this announcement, the Board comprises Mr. YU Liang, Mr. ZHU Jiusheng and Mr. WANG Haiwu as executive directors; Mr. XIN Jie, Mr. HU Guobin, Mr. TANG Shaojie and Mr. LI Qiangqiang as non-executive directors; and Mr. KANG Dian, Ms. LIU Shuwei, Mr. NG Kar Ling, Johnny and Mr. ZHANG Yichen as independent non-executive directors.*

*\* For identification purpose only*