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**CHINA SCE GROUP HOLDINGS LIMITED**

**中駿集團控股有限公司**

*(Incorporated in the Cayman Islands with limited liability)*

**(Stock Code: 1966)**

**INTERIM RESULTS ANNOUNCEMENT  
FOR THE SIX MONTHS ENDED 30 JUNE 2020**

**FINANCIAL HIGHLIGHTS**

- Contracted sales amount increased by 8.2% to approximately RMB40,075,525,000.
- Revenue increased by 45.2% to approximately RMB15,135,207,000.
- Profit for the period increased by 14.7% to approximately RMB2,516,639,000.
- Core profit attributable to owners of the parent<sup>1</sup> increased by 19.2% to approximately RMB1,840,936,000.
- Gross profit margin was 27.9%.
- Cash and bank balances increased by 4.5% to approximately RMB24,981,810,000 as at 30 June 2020.
- Net gearing ratio was 68.3% as at 30 June 2020.
- The Board declared an interim dividend of HK11 cents per ordinary share.

<sup>1</sup> It represents profit attributable to owners of the parent excluding the post-tax net changes in fair value of investment properties of subsidiaries and joint ventures, fair value gain of derivative financial instruments — transactions not qualifying as hedges, net fair value gain/loss of financial assets at fair value through profit or loss, net loss on disposal of subsidiaries and equity-settled share option expenses.

The board (the “**Board**”) of directors (the “**Directors**”) of China SCE Group Holdings Limited (the “**Company**”) is pleased to announce the unaudited consolidated interim results of the Company and its subsidiaries (collectively, the “**Group**”) for the six months ended 30 June 2020, together with the comparative figures for the corresponding period in 2019, as follows:

**CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME**

*For the six months ended 30 June 2020*

|                                                                                               |              | <b>Six months ended 30 June</b> |                    |
|-----------------------------------------------------------------------------------------------|--------------|---------------------------------|--------------------|
|                                                                                               | <i>Notes</i> | <b>2020</b>                     | <b>2019</b>        |
|                                                                                               |              | <b>(Unaudited)</b>              | <b>(Unaudited)</b> |
|                                                                                               |              | <b>RMB’000</b>                  | <b>RMB’000</b>     |
| <b>REVENUE</b>                                                                                | 4            | <b>15,135,207</b>               | 10,422,829         |
| Cost of sales                                                                                 |              | <b>(10,910,258)</b>             | (7,412,249)        |
| Gross profit                                                                                  |              | <b>4,224,949</b>                | 3,010,580          |
| Other income and gains                                                                        | 4            | <b>624,719</b>                  | 759,796            |
| Changes in fair value of investment properties, net                                           |              | <b>462,241</b>                  | 732,250            |
| Selling and marketing expenses                                                                |              | <b>(311,609)</b>                | (231,294)          |
| Administrative expenses                                                                       |              | <b>(1,029,044)</b>              | (628,687)          |
| Other expenses                                                                                |              | <b>(156,174)</b>                | –                  |
| Finance costs                                                                                 | 5            | <b>(248,720)</b>                | (266,873)          |
| Share of profits and losses of:                                                               |              |                                 |                    |
| Joint ventures                                                                                |              | <b>16,964</b>                   | (117,468)          |
| Associates                                                                                    |              | <b>(23,490)</b>                 | (16,668)           |
| <b>PROFIT BEFORE TAX</b>                                                                      | 6            | <b>3,559,836</b>                | 3,241,636          |
| Income tax expense                                                                            | 7            | <b>(1,043,197)</b>              | (1,047,616)        |
| <b>PROFIT FOR THE PERIOD</b>                                                                  |              | <b>2,516,639</b>                | 2,194,020          |
| <b>OTHER COMPREHENSIVE LOSS:</b>                                                              |              |                                 |                    |
| Other comprehensive loss that may be reclassified to profit or loss in subsequent periods:    |              |                                 |                    |
| Share of other comprehensive loss of joint ventures                                           |              | <b>(3,596)</b>                  | (53)               |
| Share of other comprehensive loss of associates                                               |              | <b>(10)</b>                     | –                  |
| Exchange differences on translation of foreign operations                                     |              | <b>(405,665)</b>                | (52,073)           |
| Net other comprehensive loss that may be reclassified to profit or loss in subsequent periods |              | <b>(409,271)</b>                | (52,126)           |
| <b>OTHER COMPREHENSIVE LOSS FOR THE PERIOD</b>                                                |              | <b>(409,271)</b>                | (52,126)           |
| <b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>                                              |              | <b>2,107,368</b>                | 2,141,894          |

**CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER  
COMPREHENSIVE INCOME (Continued)**

*For the six months ended 30 June 2020*

|                                                                                         | <i>Note</i> | <b>Six months ended 30 June</b> |                      |
|-----------------------------------------------------------------------------------------|-------------|---------------------------------|----------------------|
|                                                                                         |             | <b>2020</b>                     | 2019                 |
|                                                                                         |             | <b>(Unaudited)</b>              | (Unaudited)          |
|                                                                                         |             | <b>RMB'000</b>                  | <b>RMB'000</b>       |
| Profit attributable to:                                                                 |             |                                 |                      |
| Owners of the parent                                                                    |             | <b>2,114,397</b>                | 1,916,809            |
| Holders of perpetual capital instruments                                                |             | –                               | 31,850               |
| Non-controlling interests                                                               |             | <b>402,242</b>                  | 245,361              |
|                                                                                         |             | <u><b>2,516,639</b></u>         | <u>2,194,020</u>     |
| Total comprehensive income attributable to:                                             |             |                                 |                      |
| Owners of the parent                                                                    |             | <b>1,751,996</b>                | 1,866,493            |
| Holders of perpetual capital instruments                                                |             | –                               | 31,850               |
| Non-controlling interests                                                               |             | <b>355,372</b>                  | 243,551              |
|                                                                                         |             | <u><b>2,107,368</b></u>         | <u>2,141,894</u>     |
| <b>EARNINGS PER SHARE ATTRIBUTABLE TO<br/>ORDINARY EQUITY HOLDERS<br/>OF THE PARENT</b> | <b>9</b>    |                                 |                      |
| Basic                                                                                   |             | <u><b>RMB50.6 cents</b></u>     | <u>RMB46.5 cents</u> |
| Diluted                                                                                 |             | <u><b>RMB49.6 cents</b></u>     | <u>RMB45.6 cents</u> |

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

30 June 2020

|                                                       | <i>Notes</i> | <b>30 June<br/>2020<br/>(Unaudited)<br/>RMB'000</b> | <b>31 December<br/>2019<br/>(Audited)<br/>RMB'000</b> |
|-------------------------------------------------------|--------------|-----------------------------------------------------|-------------------------------------------------------|
| <b>NON-CURRENT ASSETS</b>                             |              |                                                     |                                                       |
| Property and equipment                                |              | <b>808,373</b>                                      | 827,422                                               |
| Investment properties                                 |              | <b>27,143,443</b>                                   | 22,631,743                                            |
| Intangible asset                                      |              | <b>3,069</b>                                        | 3,153                                                 |
| Properties under development                          |              | <b>10,879,952</b>                                   | 13,248,794                                            |
| Contract in progress                                  |              | <b>344,968</b>                                      | 343,244                                               |
| Investments in joint ventures                         |              | <b>12,330,839</b>                                   | 8,863,038                                             |
| Investments in associates                             |              | <b>1,084,091</b>                                    | 1,036,532                                             |
| Prepayments and other assets                          |              | <b>1,128,729</b>                                    | 4,969,729                                             |
| Deferred tax assets                                   |              | <b>704,876</b>                                      | 714,805                                               |
| Total non-current assets                              |              | <b>54,428,340</b>                                   | 52,638,460                                            |
| <b>CURRENT ASSETS</b>                                 |              |                                                     |                                                       |
| Properties under development                          |              | <b>54,686,717</b>                                   | 49,136,052                                            |
| Completed properties held for sale                    |              | <b>9,508,292</b>                                    | 8,021,749                                             |
| Trade receivables                                     | 10           | <b>591,646</b>                                      | 782,142                                               |
| Prepayments, other receivables and other assets       |              | <b>11,194,371</b>                                   | 8,449,634                                             |
| Financial assets at fair value through profit or loss |              | <b>752,467</b>                                      | 665,070                                               |
| Due from related parties                              |              | <b>3,726,696</b>                                    | 4,379,165                                             |
| Prepaid income tax                                    |              | <b>1,711,956</b>                                    | 1,411,122                                             |
| Restricted cash                                       |              | <b>4,035,775</b>                                    | 4,297,558                                             |
| Pledged deposits                                      |              | <b>207,966</b>                                      | 450,253                                               |
| Cash and cash equivalents                             |              | <b>20,738,069</b>                                   | 19,150,849                                            |
| Total current assets                                  |              | <b>107,153,955</b>                                  | 96,743,594                                            |
| <b>CURRENT LIABILITIES</b>                            |              |                                                     |                                                       |
| Trade and bills payables                              | 11           | <b>17,767,383</b>                                   | 14,959,698                                            |
| Other payables and accruals                           |              | <b>16,880,439</b>                                   | 12,433,555                                            |
| Contract liabilities                                  |              | <b>34,401,611</b>                                   | 34,902,065                                            |
| Interest-bearing bank and other borrowings            |              | <b>9,534,808</b>                                    | 8,858,490                                             |
| Senior notes and domestic bonds                       |              | <b>11,184,977</b>                                   | 3,436,692                                             |
| Due to related parties                                |              | <b>9,169,362</b>                                    | 7,505,159                                             |
| Tax payable                                           |              | <b>3,424,220</b>                                    | 2,953,045                                             |
| Total current liabilities                             |              | <b>102,362,800</b>                                  | 85,048,704                                            |
| <b>NET CURRENT ASSETS</b>                             |              | <b>4,791,155</b>                                    | 11,694,890                                            |
| <b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>          |              | <b>59,219,495</b>                                   | 64,333,350                                            |

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION (Continued)***30 June 2020*

|                                                    | <b>30 June<br/>2020<br/>(Unaudited)<br/>RMB'000</b> | <b>31 December<br/>2019<br/>(Audited)<br/>RMB'000</b> |
|----------------------------------------------------|-----------------------------------------------------|-------------------------------------------------------|
| <b>NON-CURRENT LIABILITIES</b>                     |                                                     |                                                       |
| Interest-bearing bank and other borrowings         | <b>13,707,940</b>                                   | 12,401,766                                            |
| Senior notes and domestic bonds                    | <b>11,080,123</b>                                   | 17,380,134                                            |
| Lease liabilities                                  | <b>177,176</b>                                      | 186,421                                               |
| Deferred tax liabilities                           | <b>4,122,081</b>                                    | 4,026,165                                             |
| Provision for major overhauls                      | <b>60,526</b>                                       | 52,677                                                |
|                                                    | <hr/>                                               | <hr/>                                                 |
| Total non-current liabilities                      | <b>29,147,846</b>                                   | 34,047,163                                            |
|                                                    | <hr/>                                               | <hr/>                                                 |
| Net assets                                         | <b>30,071,649</b>                                   | 30,286,187                                            |
|                                                    | <hr/>                                               | <hr/>                                                 |
| <b>EQUITY</b>                                      |                                                     |                                                       |
| <b>Equity attributable to owners of the parent</b> |                                                     |                                                       |
| Issued capital                                     | <b>361,497</b>                                      | 361,497                                               |
| Reserves                                           | <b>18,197,431</b>                                   | 17,217,513                                            |
|                                                    | <hr/>                                               | <hr/>                                                 |
|                                                    | <b>18,558,928</b>                                   | 17,579,010                                            |
| <b>Non-controlling interests</b>                   | <b>11,512,721</b>                                   | 12,707,177                                            |
|                                                    | <hr/>                                               | <hr/>                                                 |
| Total equity                                       | <b>30,071,649</b>                                   | 30,286,187                                            |
|                                                    | <hr/>                                               | <hr/>                                                 |

## NOTES:

### 1. BASIS OF PREPARATION

The Company is incorporated in the Cayman Islands as an exempted company with limited liability and whose shares are publicly traded on The Stock Exchange of Hong Kong Limited (the “**Hong Kong Stock Exchange**”). The principal activities of the Group are described in note 3 below.

The unaudited interim condensed consolidated financial statements of the Group have been prepared in accordance with Hong Kong Accounting Standard (“**HKAS**”) 34 *Interim Financial Reporting* issued by the Hong Kong Institute of Certified Public Accountants (the “**HKICPA**”) and the disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on the Hong Kong Stock Exchange (the “**Listing Rules**”).

The unaudited interim condensed consolidated financial statements do not include all the information and disclosures required in the annual consolidated financial statements, and should be read in conjunction with the Group’s annual consolidated financial statements for the year ended 31 December 2019.

The accounting policies and basis of preparation adopted in the preparation of these unaudited interim condensed consolidated financial statements are consistent with those adopted in the Group’s annual consolidated financial statements for the year ended 31 December 2019, which have been prepared in accordance with Hong Kong Financial Reporting Standards (“**HKFRSs**”) (which include all Hong Kong Financial Reporting Standards, HKASs and Interpretations) issued by the HKICPA, accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance, except for the adoption of the revised HKFRSs as disclosed in note 2 below. The Group has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

These unaudited interim condensed consolidated financial statements have been prepared under the historical cost convention, except for investment properties, financial assets at fair value through profit or loss and derivative financial instruments, which have been measured at fair value. These unaudited interim condensed consolidated financial statements are presented in Renminbi (“**RMB**”) and all values are rounded to the nearest thousand except when otherwise indicated.

### 2. CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

The Group has fully assessed and adopted, to the extent that is relevant to the Group, the following revised HKFRSs for the first time for the current period’s unaudited interim condensed consolidated financial statements.

|                                            |                                       |
|--------------------------------------------|---------------------------------------|
| Amendments to HKFRS 3                      | <i>Definition of a Business</i>       |
| Amendments to HKFRS 9, HKAS 39 and HKFRS 7 | <i>Interest Rate Benchmark Reform</i> |
| Amendments to HKAS 1 and HKAS 8            | <i>Definition of Material</i>         |

Except for Amendments to HKFRS 3 *Definition of a Business* and Amendments to HKAS 1 and HKAS 8 *Definition of Material*, other amendments and interpretations are applied for the first time in 2020, but do not have significant impact on the unaudited interim condensed consolidated financial statements.

The nature and impact of the revised HKFRSs are described below:

Amendments to HKFRS 3 clarify and provide additional guidance on the definition of a business. The amendments clarify that for an integrated set of activities and assets to be considered a business, it must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output. A business can exist without including all of the inputs and processes needed to create outputs. The amendments remove the assessment of whether market participants are capable of acquiring the business and continue to produce outputs. Instead, the focus is on whether acquired inputs and acquired substantive processes together significantly contribute to the ability to create outputs. The amendments have also narrowed the definition of outputs to focus on goods or services provided to customers, investment income or other income from ordinary activities. Furthermore, the amendments provide guidance to assess whether an acquired process is substantive and introduce an optional fair value concentration test to permit a simplified assessment of whether an acquired set of activities and assets is not a business. The Group has applied the amendments prospectively to transactions or other events that occurred on or after 1 January 2020. The amendments did not have any significant impact on the financial position and performance of the Group.

Amendments to HKAS 1 and HKAS 8 provide a new definition of material. The new definition states that information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements. The amendments clarify that materiality will depend on the nature or magnitude of information. The amendments did not have any significant impact on the Group's unaudited interim condensed consolidated financial statements.

### **3. OPERATING SEGMENT INFORMATION**

The Group is principally engaged in the businesses of property development, property investment, property management, land development and project management. For management purposes, the property development and property investment businesses are monitored as one operating segment on a project basis to allocate resources and assess performance. For financial reporting purposes, the property management segment, land development segment and project management segment are combined with the property development and investment segment as its reported revenue, reported results and assets are less than 10% of the consolidated revenue, consolidated profit and consolidated assets of the Group.

The Group's revenue from external customers from each product or service is set out in note 4 below.

The Group's revenue from external customers is derived solely from its operations in the People's Republic of China (the "PRC"), and the non-current assets of the Group are substantially located in the PRC.

During the period, no revenue from transactions with a single external customer amounted to 10% or more of the Group's total revenue.

#### 4. REVENUE, OTHER INCOME AND GAINS

An analysis of the Group's revenue, other income and gains is as follows:

|                                                                                                | Six months ended 30 June<br>2020<br>(Unaudited)<br>RMB'000 | 2019<br>(Unaudited)<br>RMB'000 |
|------------------------------------------------------------------------------------------------|------------------------------------------------------------|--------------------------------|
| <b>Revenue from contracts with customers</b>                                                   |                                                            |                                |
| Sales of properties                                                                            | 14,686,375                                                 | 10,066,254                     |
| Property management fees                                                                       | 233,061                                                    | 159,177                        |
| Project management income                                                                      | 61,326                                                     | 64,006                         |
| <b>Revenue from other sources</b>                                                              |                                                            |                                |
| Gross rental income from investment property operating leases:                                 |                                                            |                                |
| Variable lease payments that do not depend on an index or a rate                               | 3,562                                                      | —                              |
| Other lease payments, including fixed payments                                                 | 150,883                                                    | 133,392                        |
|                                                                                                | <u>15,135,207</u>                                          | <u>10,422,829</u>              |
|                                                                                                |                                                            |                                |
|                                                                                                | Six months ended 30 June<br>2020<br>(Unaudited)<br>RMB'000 | 2019<br>(Unaudited)<br>RMB'000 |
| <b>Other income and gains</b>                                                                  |                                                            |                                |
| Bank interest income                                                                           | 83,382                                                     | 81,724                         |
| Consultancy service income                                                                     | 90,532                                                     | —                              |
| Gain on disposal of items of property and equipment, net                                       | 99                                                         | 76                             |
| Fair value gain on financial assets at fair value through profit or loss, net                  | 56,511                                                     | —                              |
| Fair value gain of derivative financial instruments — transactions<br>not qualifying as hedges | —                                                          | 15,300                         |
| Fair value gain on remeasurement of investment in joint ventures                               | 151,560                                                    | —                              |
| Gain on bargain purchase                                                                       | 33,673                                                     | 563,844                        |
| Gain on disposal of a joint venture                                                            | —                                                          | 14,046                         |
| Gain on disposal of investment properties                                                      | 11,157                                                     | —                              |
| Foreign exchange differences, net                                                              | 17,102                                                     | —                              |
| Others                                                                                         | 180,703                                                    | 84,806                         |
|                                                                                                | <u>624,719</u>                                             | <u>759,796</u>                 |

## 5. FINANCE COSTS

An analysis of finance costs is as follows:

|                                                                                                   | Six months ended 30 June |                  |
|---------------------------------------------------------------------------------------------------|--------------------------|------------------|
|                                                                                                   | 2020                     | 2019             |
|                                                                                                   | (Unaudited)              | (Unaudited)      |
|                                                                                                   | RMB'000                  | RMB'000          |
| Interest on bank and other borrowings, senior notes and domestic bonds                            | 1,612,469                | 1,406,794        |
| Interest on lease liabilities                                                                     | 9,053                    | 9,924            |
| Increase in a discounted amount of provision for major overhauls arising from the passage of time | 2,548                    | 2,208            |
|                                                                                                   | <u>1,624,070</u>         | <u>1,418,926</u> |
| Total interest expense on financial liabilities not at fair value through profit or loss          | (1,375,350)              | (1,152,053)      |
| Less: Interest capitalised                                                                        |                          |                  |
|                                                                                                   | <u>248,720</u>           | <u>266,873</u>   |

## 6. PROFIT BEFORE TAX

The Group's profit before tax is arrived at after charging/(crediting):

|                                                                                             | Six months ended 30 June |                |
|---------------------------------------------------------------------------------------------|--------------------------|----------------|
|                                                                                             | 2020                     | 2019           |
|                                                                                             | (Unaudited)              | (Unaudited)    |
|                                                                                             | RMB'000                  | RMB'000        |
| Cost of properties sold                                                                     | 10,800,553               | 7,295,841      |
| Cost of services provided                                                                   | 109,622                  | 116,325        |
| Depreciation of property and equipment                                                      | 22,018                   | 28,030         |
| Depreciation of right-of-use assets                                                         | 24,167                   | 30,036         |
| Amortisation of an intangible asset                                                         | 83                       | 83             |
| Lease payments not included in the measurement of lease liabilities                         | 4,658                    | —              |
| Employee benefit expenses (including directors' remuneration):                              |                          |                |
| Salaries and other staff costs                                                              | 728,600                  | 389,591        |
| Equity-settled share option expenses                                                        | 21,429                   | 71,048         |
| Pension scheme contributions                                                                | 73,929                   | 92,335         |
| Less: Amount capitalised                                                                    | (196,677)                | (174,382)      |
|                                                                                             | <u>627,281</u>           | <u>378,592</u> |
| Foreign exchange differences, net                                                           | (17,102)                 | 18,313         |
| Fair value gain of derivative financial instruments — transactions not qualifying as hedges | —                        | (15,300)       |
| Fair value loss/(gain) of financial assets at fair value through profit or loss, net        | (56,511)                 | 18,536         |
| Fair value gain on remeasurement of investment in joint ventures                            | (151,560)                | —              |
| Gain on disposal of investment properties                                                   | (11,157)                 | —              |
| Gain on disposal of items of property and equipment, net                                    | (99)                     | (76)           |
| Loss on disposal of subsidiaries, net                                                       | <u>156,174</u>           | <u>—</u>       |

## 7. INCOME TAX

No provision for Hong Kong profits tax has been made as the Group did not generate any assessable profits arising in Hong Kong during the period (six months ended 30 June 2019: Nil). Taxes on profits assessable in Mainland China have been calculated at the rates of tax prevailing in the cities in which the Group's subsidiaries operate.

|                                                | <b>Six months ended 30 June</b> |                    |
|------------------------------------------------|---------------------------------|--------------------|
|                                                | <b>2020</b>                     | <b>2019</b>        |
|                                                | <b>(Unaudited)</b>              | <b>(Unaudited)</b> |
|                                                | <b>RMB'000</b>                  | <b>RMB'000</b>     |
| Current charge for the period:                 |                                 |                    |
| PRC corporate income tax                       | <b>894,972</b>                  | 685,072            |
| PRC land appreciation tax                      | <b>182,903</b>                  | 188,147            |
| Under-provision in prior years, net:           |                                 |                    |
| Mainland China                                 | <b>29,797</b>                   | 18,176             |
|                                                | <b>1,107,672</b>                | 891,395            |
| Deferred tax charged/(credited) for the period | <b>(64,475)</b>                 | 156,221            |
| Total tax charge for the period                | <b>1,043,197</b>                | 1,047,616          |

## 8. DIVIDENDS

|                                                                                        | <b>Six months ended 30 June</b> |                    |
|----------------------------------------------------------------------------------------|---------------------------------|--------------------|
|                                                                                        | <b>2020</b>                     | <b>2019</b>        |
|                                                                                        | <b>(Unaudited)</b>              | <b>(Unaudited)</b> |
|                                                                                        | <b>RMB'000</b>                  | <b>RMB'000</b>     |
| Interim — HK11 cents (six months ended 30 June 2019:<br>HK10 cents) per ordinary share | <b>419,414</b>                  | 362,770            |

## 9. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of the basic earnings per share amount is based on the profit for the period attributable to owners of the parent, and the weighted average number of ordinary shares of 4,182,133,380 (six months ended 30 June 2019: 4,123,576,711) in issue during the period.

The calculation of the diluted earnings per share amount is based on the profit for the period attributable to owners of the parent, and the weighted average number of ordinary shares. The weighted average number of ordinary shares used in the calculation is the number of ordinary shares in issue during the period, as used in the basic earnings per share calculation, and the weighted average number of ordinary shares assumed to have been issued at no consideration on the deemed exercise of all the dilutive potential ordinary shares into ordinary shares.

The calculations of the basic and diluted earnings per share are based on:

|                                                                                                                          | <b>Six months ended 30 June</b> |                             |
|--------------------------------------------------------------------------------------------------------------------------|---------------------------------|-----------------------------|
|                                                                                                                          | <b>2020</b>                     | <b>2019</b>                 |
|                                                                                                                          | <b>(Unaudited)</b>              | <b>(Unaudited)</b>          |
|                                                                                                                          | <b>RMB'000</b>                  | <b>RMB'000</b>              |
| <b>Earnings</b>                                                                                                          |                                 |                             |
| Profit attributable to owners of the parent used in the basic and diluted earnings per share calculations                | <u><b>2,114,397</b></u>         | <u><b>1,916,809</b></u>     |
|                                                                                                                          | <b>Number of shares</b>         |                             |
|                                                                                                                          | <b>Six months ended 30 June</b> |                             |
|                                                                                                                          | <b>2020</b>                     | <b>2019</b>                 |
|                                                                                                                          | <b>(Unaudited)</b>              | <b>(Unaudited)</b>          |
| <b>Shares</b>                                                                                                            |                                 |                             |
| Weighted average number of ordinary shares in issue during the period used in the basic earnings per share calculation   | <b>4,182,133,380</b>            | <b>4,123,576,711</b>        |
| Effect of dilution — weighted average number of ordinary shares:                                                         |                                 |                             |
| Share options                                                                                                            | <u><b>83,149,916</b></u>        | <u><b>77,151,142</b></u>    |
| Weighted average number of ordinary shares in issue during the period used in the diluted earnings per share calculation | <u><b>4,265,283,296</b></u>     | <u><b>4,200,727,853</b></u> |

## 10. TRADE RECEIVABLES

The Group's trade receivables arise from the sales of properties, leasing of investment properties and provision of property management services.

Consideration in respect of properties is payable by the purchasers in accordance with the terms of the related sale and purchase agreements. The Group normally requires its customers to make payment of monthly/quarterly charges in advance in relation to the leasing of investment properties and provision of property management services. The Group generally grants a rent-free period for three months to the lessees of the Group's investment properties, extending up to six months for major customers.

Since the Group's trade receivables are related to a number of diversified customers, there is no significant concentration of credit risk. The Group does not hold any collateral or other credit enhancements over its trade receivables balances. All trade receivables are non-interest-bearing.

An ageing analysis of the trade receivables as at the end of the reporting period, based on the revenue recognition date and invoice date, is as follows:

|                    | <b>30 June<br/>2020<br/>(Unaudited)<br/>RMB'000</b> | <b>31 December<br/>2019<br/>(Audited)<br/>RMB'000</b> |
|--------------------|-----------------------------------------------------|-------------------------------------------------------|
| Current to 90 days | <b>524,502</b>                                      | 697,530                                               |
| 91 to 180 days     | <b>60,527</b>                                       | 76,036                                                |
| 181 to 365 days    | <b>19</b>                                           | 123                                                   |
| Over 365 days      | <b>6,598</b>                                        | 8,453                                                 |
|                    | <b><u>591,646</u></b>                               | <b><u>782,142</u></b>                                 |

## 11. TRADE AND BILLS PAYABLES

An ageing analysis of the trade and bills payables as at the end of the reporting period, based on the invoice date, is as follows:

|               | <b>30 June<br/>2020<br/>(Unaudited)<br/>RMB'000</b> | <b>31 December<br/>2019<br/>(Audited)<br/>RMB'000</b> |
|---------------|-----------------------------------------------------|-------------------------------------------------------|
| Within 1 year | <b>17,531,672</b>                                   | 14,702,354                                            |
| Over 1 year   | <b>235,711</b>                                      | 257,344                                               |
|               | <b><u>17,767,383</u></b>                            | <b><u>14,959,698</u></b>                              |

The trade and bills payables are unsecured and non-interest-bearing and are normally settled based on the progress of construction.

## **MANAGEMENT DISCUSSION AND ANALYSIS**

### **MARKET REVIEW**

In the first half of 2020, the COVID-19 pandemic spread around the world, having a huge impact on the world's economy. The pandemic also had an enormous impact on land transactions and sales volume for China's real estate industry in the first quarter. In order to stimulate economic growth, the Chinese central government adopted proactive fiscal policies and suitably eased monetary policies in the first quarter, maintaining a high level of market liquidity. Interest rates for loans have been lowered in light of the relatively looser real estate financing environment, and home-buyers' confidence has increased since China started to get the pandemic under control in March. At the same time, real estate policies for different tiers of cities have become more flexible, and many local governments have increased supply and demand side policy stimulus. Additionally, pent-up housing demand in the first quarter was being released, and by the second quarter, the real estate market continued to get back on track. Transaction amounts and area for May and June this year showed breakthrough growth compared to previous months. Overall, the first half of 2020 exhibited initial lows followed by highs, and transactions shrank slightly compared to the same period last year. Data from the National Bureau of Statistics shows that in the first half of 2020, the sales amount of commodity house was approximately RMB6,689.5 billion, representing a decrease of 5.4% compared with the same period last year, including a 2.8% drop in residential sales. The sales area of commodity house was approximately 694 million sq.m., dropping 8.4% compared to the same period last year, including a 7.6% drop in residential housing sales area.

### **BUSINESS OVERVIEW**

#### **Contracted Sales**

In the six months ended 30 June 2020, the Group together with its joint ventures and associates achieved a contracted sales amount reaching approximately RMB40.076 billion (including the contracted sales amount of approximately RMB22.561 billion from the joint ventures and associates), and contracted sales area was about 2.73 million sq.m., (including the contracted sales area of approximately 1.18 million sq.m. from the joint ventures and associates), representing a year-on-year growth of 8.2% and decrease of 8.0%, respectively. The average selling price of properties during the period was RMB14,680 per sq.m., representing an increase of 17.6% compared with the same period last year. With regards to its sales strategy, the Group requires all project companies have a profound understanding of the market and their customer base, and have a handle on inherent practices and logic, ensuring that the right judgements and policy decisions are made. They shall also take advantage of pent-up purchasing power accumulated in the market during the pandemic and ample saleable products in the second quarter to accelerate sales and to shore up cash flow as top priority.

In the first half of 2020, the Group together with its joint ventures and associates had an aggregate of over 100 projects for sale in 45 cities, mainly in second-tier and strong third-tier cities. Among them, 15 projects were newly launched in the year, details of which are listed as follows:

| <b>City</b>  | <b>Project Name</b> |
|--------------|---------------------|
| Zhangzhou    | Cloudview Palace    |
| Zhangzhou    | Parkview Palace     |
| Heyuan       | Funworld            |
| Shanwei      | Century Palace      |
| Xiamen       | The Regent          |
| Shangrao     | Cloudview Terrace   |
| Shangqiu     | Imperial Manor      |
| Qingdao      | Parkview Palace     |
| Taizhou (泰州) | Parkview Mount      |
| Lishui       | Mansion Park        |
| Yiwu         | Garden Mansion      |
| Jiaxing      | Parkview Palace     |
| Taizhou (台州) | Powerlong Plaza     |
| Suqian       | Sky Mansion         |
| Hangzhou     | China Chic          |

The contracted sales realised by the Group together with its joint ventures and associates during the period are set out below:

*By City*

| <b>City</b>  | <b>Contracted<br/>Sales Area<br/>(sq.m.)</b> | <b>Contracted<br/>Sales Amount<br/>(RMB Million)</b> | <b>Percentage of<br/>Contracted<br/>Sales Amount<br/>(%)</b> |
|--------------|----------------------------------------------|------------------------------------------------------|--------------------------------------------------------------|
| Beijing      | 54,413                                       | 2,551                                                | 6.4                                                          |
| Chongqing    | 299,611                                      | 2,434                                                | 6.1                                                          |
| Tianjin      | 134,098                                      | 1,781                                                | 4.4                                                          |
| Nanjing      | 123,740                                      | 2,573                                                | 6.4                                                          |
| Hangzhou     | 81,999                                       | 1,590                                                | 4.0                                                          |
| Suzhou       | 78,420                                       | 2,131                                                | 5.3                                                          |
| Xiamen       | 130,573                                      | 6,716                                                | 16.8                                                         |
| Kunming      | 196,931                                      | 2,397                                                | 6.0                                                          |
| Wuxi         | 79,989                                       | 1,210                                                | 3.0                                                          |
| Quanzhou     | 240,033                                      | 2,192                                                | 5.5                                                          |
| Xuzhou       | 184,989                                      | 1,793                                                | 4.5                                                          |
| Lishui       | 73,905                                       | 1,295                                                | 3.2                                                          |
| Taizhou (台州) | 67,952                                       | 1,415                                                | 3.5                                                          |
| Others       | 983,346                                      | 9,998                                                | 24.9                                                         |
| <b>Total</b> | <b>2,729,999</b>                             | <b>40,076</b>                                        | <b>100.0</b>                                                 |

An analysis of distribution across cities shows that contracted sales in the second-tier cities of Xiamen, Nanjing, Chongqing and first-tier city of Beijing, have performed the best at approximately RMB6.716 billion, RMB2.573 billion, RMB2.434 billion and RMB2.551 billion, respectively. These cities have given our Group an exceptional sales record. In addition, Quanzhou exhibited the best performance amongst third-tier cities, with a contracted sales amount of approximately RMB2.192 billion, representing 5.5% of total contracted sales amount.

*By Region*

| <b>Region</b>                                     | <b>Contracted<br/>Sales Area<br/>(sq.m.)</b> | <b>Contracted<br/>Sales Amount<br/>(RMB Million)</b> | <b>Percentage of<br/>Contracted<br/>Sales Amount<br/>(%)</b> |
|---------------------------------------------------|----------------------------------------------|------------------------------------------------------|--------------------------------------------------------------|
| Yangtze River Delta Economic Zone                 | 956,115                                      | 15,782                                               | 39.4                                                         |
| West Taiwan Strait Economic Zone                  | 571,654                                      | 10,531                                               | 26.3                                                         |
| Central Western Region                            | 789,046                                      | 6,720                                                | 16.8                                                         |
| Bohai Rim Economic Zone                           | 327,437                                      | 5,696                                                | 14.2                                                         |
| Guangdong — Hong Kong<br>— Macao Greater Bay Area | 85,747                                       | 1,347                                                | 3.3                                                          |
| <b>Total</b>                                      | <b>2,729,999</b>                             | <b>40,076</b>                                        | <b>100.0</b>                                                 |

Due to the large number of new projects for sale in the West Taiwan Strait Economic Zone and Yangtze River Delta Economic Zone, the majority contracted sales amount of the Group together with its joint ventures and associates are concentrated in these two regions at 26.3% and 39.4%, respectively. This represents an increase of 106.3% and 15.8%, and contracted sales amount of RMB10.531 billion and RMB15.782 billion, respectively. Contracted sales amount of Central Western Region also reached a new high this half year, at RMB6.720 billion, representing 16.8% of total contracted sales amount.

*By City Tier*

| <b>City Tier</b>              | <b>Contracted<br/>Sales Area<br/>(sq.m.)</b> | <b>Contracted<br/>Sales Amount<br/>(RMB Million)</b> | <b>Percentage of<br/>Contracted<br/>Sales Amount<br/>(%)</b> |
|-------------------------------|----------------------------------------------|------------------------------------------------------|--------------------------------------------------------------|
| First-tier cities             | 68,790                                       | 2,979                                                | 7.4                                                          |
| Second-tier cities            | 1,359,746                                    | 24,326                                               | 60.7                                                         |
| Third- and fourth-tier cities | 1,301,463                                    | 12,771                                               | 31.9                                                         |
| <b>Total</b>                  | <b>2,729,999</b>                             | <b>40,076</b>                                        | <b>100.0</b>                                                 |

An analysis of different tiers of cities shows that the popularity of new projects in Xiamen and our development of second-tier cities in previous years have caused contracted sales amount in second-tier cities to continue to reach new highs, contributing approximately 60.7% of sales amount, an increase of 56.6% from the same period last year, with a worth of RMB24.326 billion. Contracted sales amount reached RMB2.979 billion for first-tier cities, and RMB12.771 billion for third- and fourth-tier cities.

## Recognised Property Sales Income

During the period, the Group recognised a property sales income of approximately RMB14.686 billion and delivered property area of 1,974,545 sq.m., representing a year-on-year increase of 45.9% and 109.3%, respectively. The average selling price of properties was approximately RMB7,438 per sq.m. Details of the Group's recognised property sales income are as follows:

### *By City*

| <b>City</b>  | <b>Recognised<br/>Property Sales<br/>Area<br/>(sq.m.)</b> | <b>Recognised<br/>Property Sales<br/>Income<br/>(RMB Million)</b> | <b>Percentage of<br/>Recognised<br/>Property Sales<br/>Income<br/>(%)</b> |
|--------------|-----------------------------------------------------------|-------------------------------------------------------------------|---------------------------------------------------------------------------|
| Shenzhen     | 43,286                                                    | 1,376                                                             | 9.4                                                                       |
| Kunming      | 175,618                                                   | 1,239                                                             | 8.4                                                                       |
| Tianjin      | 89,861                                                    | 692                                                               | 4.7                                                                       |
| Quanzhou     | 507,800                                                   | 3,993                                                             | 27.2                                                                      |
| Xuzhou       | 260,802                                                   | 1,843                                                             | 12.6                                                                      |
| Dezhou       | 160,913                                                   | 1,108                                                             | 7.5                                                                       |
| Shangqiu     | 127,267                                                   | 753                                                               | 5.1                                                                       |
| Shangrao     | 108,945                                                   | 709                                                               | 4.8                                                                       |
| Other        | 500,053                                                   | 2,973                                                             | 20.3                                                                      |
| <b>Total</b> | <b>1,974,545</b>                                          | <b>14,686</b>                                                     | <b>100.0</b>                                                              |

### *By Region*

| <b>Region</b>                                     | <b>Recognised<br/>Property Sales<br/>Area<br/>(sq.m.)</b> | <b>Recognised<br/>Property Sales<br/>Income<br/>(RMB Million)</b> | <b>Percentage of<br/>Recognised<br/>Property Sales<br/>Income<br/>(%)</b> |
|---------------------------------------------------|-----------------------------------------------------------|-------------------------------------------------------------------|---------------------------------------------------------------------------|
| Bohai Rim Economic Zone                           | 381,256                                                   | 2,866                                                             | 19.5                                                                      |
| West Taiwan Strait Economic Zone                  | 679,247                                                   | 5,104                                                             | 34.8                                                                      |
| Guangdong — Hong Kong — Macao<br>Greater Bay Area | 43,286                                                    | 1,376                                                             | 9.4                                                                       |
| Yangtze River Delta Economic Zone                 | 296,953                                                   | 2,024                                                             | 13.8                                                                      |
| Central Western Region                            | 573,803                                                   | 3,316                                                             | 22.5                                                                      |
| <b>Total</b>                                      | <b>1,974,545</b>                                          | <b>14,686</b>                                                     | <b>100.0</b>                                                              |

*By City Tier*

| <b>City Tier</b>         | <b>Recognised<br/>Property Sales<br/>Area<br/>(sq.m.)</b> | <b>Recognised<br/>Property Sales<br/>Income<br/>(RMB Million)</b> | <b>Percentage of<br/>Recognised<br/>Property Sales<br/>Income<br/>(%)</b> |
|--------------------------|-----------------------------------------------------------|-------------------------------------------------------------------|---------------------------------------------------------------------------|
| First-tier cities        | 48,657                                                    | 1,526                                                             | 10.4                                                                      |
| Second-tier cities       | 431,269                                                   | 3,041                                                             | 20.7                                                                      |
| Third-fourth-tier cities | 1,494,619                                                 | 10,119                                                            | 68.9                                                                      |
| <b>Total</b>             | <b>1,974,545</b>                                          | <b>14,686</b>                                                     | <b>100.0</b>                                                              |

**Land Bank**

During the first quarter of 2020, under the impact of the COVID-19 pandemic, land auctions of most cities had been delayed, and land transactions volume fell noticeably. Some cities allowed property developers to delay payments for land, extended the completion time allowed for construction projects, and introduced other support policies. At the same time, the central bank reduced reserve requirements ratio and interest rates, along with other measures. These measures improved corporate cash reserves, and since the second quarter, property developers ramped up their eagerness on land investments. During this period, the Group continued to uphold the “One Body Two Wings” development model, focusing on the West Taiwan Strait Economic Zone, Central Western Region, and Guangdong-Hong Kong-Macao Greater Bay Area. The Group will adhere to its two-pronged approach, namely the development of shopping centres and long-term rental apartments, forming a synergy with the property development business. This strategy assists the Group to acquire prime land at a low price and improves property development operations. In the first half of 2020, the Group together with its joint ventures and associates were proactive in expanding their land reserves, adding a total of 10 new projects located across eight cities, including Xiamen, Fuzhou, Weifang, Xuchang and others. The aggregate land cost was approximately RMB19.431 billion (the Group’s attributable land cost was approximately RMB15.354 billion), and the aggregate above-ground buildable area was approximately 3.32 million sq.m.

The new land acquisitions were as follows:

| City                                                  | Project Name   | Type of Property           | Above-ground GFA<br>(sq.m.) | Land Cost<br>(RMB Million) | Average Land Cost<br>(RMB per sq.m.) | Percentage of Interest<br>Attributable to the Group<br>(%) |
|-------------------------------------------------------|----------------|----------------------------|-----------------------------|----------------------------|--------------------------------------|------------------------------------------------------------|
| <b>Bohai Rim Economic Zone</b>                        |                |                            |                             |                            |                                      |                                                            |
| Weifang                                               | Funworld       | Commercial                 | 97,634                      | 67                         | 682                                  | 100%                                                       |
| Weifang                                               | Parkview Mount | Residential                | 293,868                     | 309                        | 1,050                                | 100%                                                       |
| <b>Yangtze River Delta Economic Zone</b>              |                |                            |                             |                            |                                      |                                                            |
| Zhangjiagang                                          | Imperial Manor | Residential and commercial | 324,797                     | 748                        | 2,304                                | 90%                                                        |
| <b>West Taiwan Strait Economic Zone</b>               |                |                            |                             |                            |                                      |                                                            |
| Xiamen                                                | The Skyland    | Residential and commercial | 210,000                     | 10,355                     | 49,310                               | 65%                                                        |
| Fuzhou                                                | Imperial Manor | Residential and commercial | 330,062                     | 4,560                      | 13,816                               | 99%                                                        |
| <b>Guangdong — Hong Kong — Macao Greater Bay Area</b> |                |                            |                             |                            |                                      |                                                            |
| Jieyang                                               | Funworld       | Residential and commercial | 501,874                     | 690                        | 1,375                                | 53%                                                        |
| Shaoguan                                              | Royal Bay      | Residential                | 457,612                     | 900                        | 1,968                                | 100%                                                       |
| <b>Central Western Region</b>                         |                |                            |                             |                            |                                      |                                                            |
| Xiangtan                                              | Funworld       | Residential and commercial | 741,812                     | 1,321                      | 1,780                                | 100%                                                       |
| Xuchang                                               | Parkview Mount | Residential                | 167,188                     | 221                        | 1,322                                | 100%                                                       |
| Xuchang                                               | Imperial Manor | Residential                | 195,199                     | 260                        | 1,334                                | 100%                                                       |
|                                                       |                |                            | <u>3,320,046</u>            | <u>19,431</u>              | <u>5,853</u>                         |                                                            |

As at 30 June 2020, the Group together with its joint ventures and associates had a land bank with an aggregate planned GFA of approximately 33.03 million sq.m. (the aggregate planned GFA attributable to the Group was 20.06 million sq.m.), distributing in 54 cities. From the perspective of geographic distribution, the land bank costs (excluding investment properties) of the Group together with its joint ventures and associates located in the Yangtze River Delta Economic Zone, the Bohai Rim Economic Zone, the West Taiwan Strait Economic Zone, Guangdong — Hong Kong — Macao Greater Bay Area and Central Western Region accounted for 32.9%, 20.4%, 26.9%, 6.2% and 13.6% respectively. Considering the city tier, the land bank costs (excluding investment properties) of the Group together with its joint ventures and associates located in first-tier, second-tier as well as third- and fourth-tier cities accounted for 8.9%, 68.5% and 22.6% respectively.

## Debt Management

The capital market was volatile due to the spread of the COVID-19 pandemic in the first half of 2020. Despite this, the Group was able to take advantage of the windows to complete certain financing and refinancing activities, successfully extending average tenor and lowering financing costs. In January 2020, the Company successfully issued additional offshore senior notes due 2024 with aggregate principal amount of US\$150,000,000 at yield of 6.5%. The additional senior notes have been consolidated and formed a single class with the senior notes at coupon rate of 7.375% with aggregate principal amount of US\$350,000,000 issued in April 2019. Moreover, the Company has utilised a dual tranche term facility with principal amounts of HK\$516,000,000 and US\$180,000,000 in the first quarter of 2020. The loan matures in three years and six months and the annual interest rate is the Hong Kong Interbank Offered Rate or the London Interbank Offered Rate plus 3.6%. In the domestic capital market, the Group successfully issued the domestic corporate bonds of RMB1,460,000,000 in July 2020 at a coupon rate of 5.5% and matures in four years. At the end of the second year subsequent to the inception date, the Group is entitled to adjust the interest rate and the holders of the domestic bonds may at their options sell back the bonds to the Group.

As at 30 June 2020, the coverage ratio of cash and bank balances to short-term loans was 1.2 times, showing that the Group had ample funds and liquidity. In the first half of 2020, average financing costs was 6.7%, which is similar to that of the same period last year.

## OUTLOOK

Our Group believes that the worst of the COVID-19 pandemic in China is over, and the Chinese economy will slowly recover over the latter half of the year. But as there are more and more uncertainties in the wider scheme of things both domestically and abroad, there will still be burdens to economic growth. We believe that the government will continue its proactive fiscal policies and relatively relaxed monetary policies into the latter half of the year, in order to maintain market liquidity. A relatively relaxed financial environment can benefit the real estate industry. The central government will continue its stance that “No Speculation of Residential Properties”, as well as its principle of tailoring real estate policies to different cities. Therefore, we anticipate that the real estate market will remain stable for the latter half of the year.

As new types of urbanisation strategies are implemented, cities and city clusters in the east, central, and western parts of the country will continue to have a developmental advantage, as they are attractive destinations for talents. The Group will pay close attention to information concerning land in the West Taiwan Strait Economic Zone, Yangtze River Economic Zone, and Guangdong-Hong Kong-Macao Greater Bay Area. However, we will not get ahead of ourselves in an attempt to be at the top of the pack. Our Group will continue to implement the “One Body Two Wings” development plan, helping our Group to acquire land at a reasonable price, and providing stable rental income and asset management income. In the latter half of 2020, the Group plans to launch a large number of new projects in the West Taiwan Strait Economic Zone, Bohai Rim Economic Zone, and Central Western Region, with the intent of improving residential accommodations. With ample and balanced saleable resources, the Company is confident we can achieve the RMB93 billion contracted sales goal for this year that we set at the beginning of the year.

## FINANCIAL REVIEW

### Revenue

The revenue of the Group is mainly derived from sales of properties, rental income, property management fees and project management income.

The revenue increased significantly by 45.2% from approximately RMB10,422,829,000 in the first half of 2019 to approximately RMB15,135,207,000 in the first half of 2020, which was attributable to the increase in property sales income.

- *Sales of properties*

Income from property sales increased significantly by 45.9% from approximately RMB10,066,254,000 in the first half of 2019 to approximately RMB14,686,375,000 in the first half of 2020. Delivered property area increased significantly by 109.3% from 943,545 sq.m. in the first half of 2019 to 1,974,545 sq.m. in the first half of 2020. The average unit selling price decreased from RMB10,669 per sq.m. in the first half of 2019 to RMB7,438 per sq.m. in the first half of 2020.

- *Rental income*

Rental income increased by 15.8% from approximately RMB133,392,000 in the first half of 2019 to approximately RMB154,445,000 in the first half of 2020, which was mainly attributable to the larger contribution of rental income from the office buildings of SCE Plaza in Shanghai and the shopping mall of World City in Nan'an.

- *Property management fees*

Property management fees increased significantly by 46.4% from approximately RMB159,177,000 in the first half of 2019 to approximately RMB233,061,000 in the first half of 2020, which was mainly attributable to the increase in number and floor area of properties under the management.

- *Project management income*

The project management income decreased by 4.2% from approximately RMB64,006,000 in the first half of 2019 to approximately RMB61,326,000 in the first half of 2020, which was attributable to the income from the project management service and other property related service provided to joint ventures.

### Gross Profit

Gross profit increased significantly by 40.3% from approximately RMB3,010,580,000 in the first half of 2019 to approximately RMB4,224,949,000 in the first half of 2020. Gross profit margin decreased from 28.9% in the first half of 2019 to 27.9% in the first half of 2020. The decrease in gross profit margin was attributable to the impact on average unit selling price of projects as result of price restriction policy.

## **Changes in Fair Value of Investment Properties**

The fair value gains of investment properties decreased significantly by 36.9% from approximately RMB732,250,000 in the first half of 2019 to approximately RMB462,241,000 in the first half of 2020. The fair value gains of investment properties during the period were mainly attributable to the value appreciation of certain shopping malls and long-term rental apartments.

## **Selling and Marketing Expenses**

Selling and marketing expenses increased significantly by 34.7% from approximately RMB231,294,000 in the first half of 2019 to approximately RMB311,609,000 in the first half of 2020. The increase in selling and marketing expenses was mainly attributable to the significant increase in the number of projects for sale during the period.

## **Administrative Expenses**

Administrative expenses increased significantly by 63.7% from approximately RMB628,687,000 in the first half of 2019 to approximately RMB1,029,044,000 in the first half of 2020. The increase in administrative expenses was mainly attributable to the increase in administrative staff costs to cope with the needs for business expansion.

## **Finance Costs**

Finance costs decreased by 6.8% from approximately RMB266,873,000 in the first half of 2019 to approximately RMB248,720,000 in the first half of 2020. Finance costs mainly represented partial borrowing costs which have not been capitalised as certain funds were not used for project developments. Due to the increase in bank and other borrowings (including senior notes and domestic bonds), total interest expense increased by 14.5% from approximately RMB1,418,926,000 in the first half of 2019 to approximately RMB1,624,070,000 in the first half of 2020.

## **Share of Profits and Losses of Joint Ventures and Associates**

Share of losses of joint ventures and associates decreased significantly by approximately 95.1% from approximately RMB134,136,000 in the first half of 2019 to approximately RMB6,526,000 in the first half of 2020. The losses were mainly attributable to the operating expenses of projects under development of joint ventures and associates during the period.

## **Income Tax Expense**

Income tax expense amounted to approximately RMB1,043,197,000 in the first half of 2020, which was approximately RMB1,047,616,000 in the first half of 2019. The income tax expense charged for the period as a percentage of profit before tax decreased from approximately 32.3% in the first half of 2019 to approximately 29.3% in the first half of 2020. The decrease was mainly due to the decrease in gross profit margin.

## Profit Attributable to Owners of the Parent

Profit attributable to owners of the parent increased by 10.3% from approximately RMB1,916,809,000 in the first half of 2019 to approximately RMB2,114,397,000 in the first half of 2020. Basic earnings per share amounted to approximately RMB50.6 cents in the first half of 2020. Core profit attributable to owners of the parent increased by 19.2% from approximately RMB1,543,997,000 in the first half of 2019 to approximately RMB1,840,936,000 in the first half of 2020.

## LIQUIDITY, FINANCIAL AND CAPITAL RESOURCES

### Cash Position

As at 30 June 2020, the Group's cash and bank balances were denominated in different currencies as set out below:

|                              | <b>30 June<br/>2020<br/>RMB'000</b> | <b>31 December<br/>2019<br/>RMB'000</b> |
|------------------------------|-------------------------------------|-----------------------------------------|
| Renminbi                     | <b>20,148,285</b>                   | 20,974,502                              |
| Hong Kong dollars            | <b>1,917,188</b>                    | 1,837,305                               |
| US dollars                   | <b>2,916,337</b>                    | 1,086,853                               |
| Total cash and bank balances | <b><u>24,981,810</u></b>            | <b><u>23,898,660</u></b>                |

According to the relevant laws and regulations of the PRC, certain property development companies of the Group are required to place certain amounts of cash and bank deposits into designated bank accounts to provide guarantees for the development of the relevant properties. The Group also places certain deposits in banks in the PRC to secure certain bills issued from banks in the PRC. As at 30 June 2020, the amount of restricted cash and pledged deposits were approximately RMB4,035,775,000 (31 December 2019: approximately RMB4,297,558,000) and approximately RMB207,966,000 (31 December 2019: approximately RMB450,253,000), respectively.

## Borrowings and Pledged Assets

The maturity of the borrowings of the Group as at 30 June 2020 is as follows:

|                                        | <b>30 June<br/>2020<br/>RMB'000</b> | <b>31 December<br/>2019<br/>RMB'000</b> |
|----------------------------------------|-------------------------------------|-----------------------------------------|
| Bank and other borrowings:             |                                     |                                         |
| Within one year or on demand           | <b>9,534,808</b>                    | 8,858,490                               |
| In the second year                     | <b>6,193,280</b>                    | 6,529,786                               |
| In the third to fifth years, inclusive | <b>6,488,711</b>                    | 4,761,871                               |
| Beyond fifth years                     | <b>1,025,949</b>                    | 1,110,109                               |
|                                        | <b>23,242,748</b>                   | 21,260,256                              |
| Senior notes and domestic bonds:       |                                     |                                         |
| Within one year or on demand           | <b>11,184,977</b>                   | 3,436,692                               |
| In the second year                     | <b>3,512,640</b>                    | 7,574,832                               |
| In the third to fifth years, inclusive | <b>7,567,483</b>                    | 9,805,302                               |
|                                        | <b>22,265,100</b>                   | 20,816,826                              |
| Total borrowings                       | <b>45,507,848</b>                   | 42,077,082                              |

The borrowings were denominated in different currencies as set out below:

|                                  | <b>30 June<br/>2020<br/>RMB'000</b> | <b>31 December<br/>2019<br/>RMB'000</b> |
|----------------------------------|-------------------------------------|-----------------------------------------|
| Bank and other borrowings:       |                                     |                                         |
| Renminbi                         | <b>18,010,587</b>                   | 17,846,768                              |
| Hong Kong dollars                | <b>3,933,984</b>                    | 3,351,778                               |
| US dollars                       | <b>1,298,177</b>                    | 61,710                                  |
|                                  | <b>23,242,748</b>                   | 21,260,256                              |
| Senior notes and domestic bonds: |                                     |                                         |
| Renminbi                         | <b>3,980,842</b>                    | 3,976,692                               |
| US dollars                       | <b>18,284,258</b>                   | 16,840,134                              |
|                                  | <b>22,265,100</b>                   | 20,816,826                              |
| Total borrowings                 | <b>45,507,848</b>                   | 42,077,082                              |

As at 30 June 2020, approximately RMB18,546,435,000 (31 December 2019: approximately RMB18,043,449,000) of bank and other borrowings was secured by the Group's bank deposits, property and equipment, investment properties, properties under development and completed properties held for sale with a total carrying value of approximately RMB51,924,658,000 (31 December 2019: approximately RMB44,342,558,000), and capital stocks of certain subsidiaries. The senior notes of US\$500,000,000 at a coupon rate of 5.875% due 2022 issued in March 2017 and April 2017 (the “**2017 Senior Notes**”), the senior notes of US\$600,000,000 at a coupon rate of 7.45% due 2021 issued in April 2018 (the “**2018 Senior Notes**”), the senior notes of US\$500,000,000 at a coupon rate of 8.75% due 2021 issued in January 2019 (the “**2019 January Senior Notes**”), the senior notes of US\$500,000,000 at a coupon rate of 7.375% due 2024 issued in April 2019 and January 2020 (the “**2019 April Senior Notes**”), the senior notes of US\$500,000,000 at a coupon rate of 7.25% due 2023 issued in July 2019 (the “**2019 July Senior Notes**”) and approximately RMB4,340,750,000 (31 December 2019: approximately RMB2,868,147,000 ) of bank and other borrowings were guaranteed by certain subsidiaries of the Company and secured by pledges over their capital stocks.

As at 30 June 2020, except for certain bank and other borrowings of approximately RMB3,360,620,000 (31 December 2019: approximately RMB5,961,790,000) bearing interest at fixed interest rates, all the Group's bank and other borrowings bear interest at floating interest rates. The 2017 Senior Notes, the 2018 Senior Notes, the 2019 January Senior Notes, the 2019 April Senior Notes, the 2019 July Senior Notes, the domestic corporate bonds of RMB1,974,058,000 at an adjusted coupon rate of 7.6% due 2020 issued in October 2015, the domestic corporate bonds of RMB1,470,200,000 at an adjusted coupon rate of 7.6% due 2020 issued in December 2015 and the domestic corporate bonds of RMB540,000,000 at a coupon rate of 6.95% due 2023 issued in August 2019 bear interest at fixed interest rates.

### **Gearing Ratio**

The net gearing ratio was calculated by dividing the net amount of borrowings (including bank and other borrowings, senior notes and domestic bonds after deduction of cash and cash equivalents, restricted cash and pledged deposits) by total equity. As at 30 June 2020, the net gearing ratio was 68.3% (31 December 2019: 60.0%).

### **Exchange Rate Fluctuation Exposures**

The Group's businesses are located in the PRC and all of the Group's revenue and substantially all of the Group's operating expenses are denominated in RMB. The majority of the Group's assets and liabilities are denominated in RMB. As at 30 June 2020, except for certain bank deposits, financial assets at fair value through profit or loss, bank and other borrowings, the 2017 Senior Notes, the 2018 Senior Notes, the 2019 January Senior Notes, the 2019 April Senior Notes and the 2019 July Senior Notes which were denominated in foreign currencies, exchange rate changes of RMB against foreign currencies will not have material adverse effect on the results of operations of the Group.

No foreign currency hedging arrangement was made as at 30 June 2020. The Group will closely monitor its exposure to fluctuation in foreign currency exchange rates.

## CORPORATE GOVERNANCE

During the six months ended 30 June 2020, save as disclosed below, the Company and the Board had been in compliance with the code provisions set out in the Corporate Governance Code (the “**CG Code**”) contained in Appendix 14 to the Listing Rules.

Under provision A.2.1 of the CG Code, the roles of the chairman and the chief executive should be separate and should not be performed by the same individual. During the period under review, Mr. Wong Chiu Yeung performed his duties as both the chairman and the chief executive officer of the Company. The Board believes that serving by the same individual as chairman and chief executive officer during the rapid development of the business is beneficial to the consistency of business plans and decision-making of the Company.

## AUDIT COMMITTEE AND REVIEW OF FINANCIAL STATEMENTS

According to the provision of the CG Code, the Company established the audit committee (the “**Audit Committee**”) on 6 January 2010. Under Rule 3.21 of the Listing Rules, the audit committee of issuers must comprise non-executive directors only. The Audit Committee comprises three independent non-executive Directors, with Mr. Ting Leung Huel Stephen as the chairman, and Mr. Lu Hong Te and Mr. Dai Yiyi as members.

Mr. Ting Leung Huel Stephen, chairman of the Audit Committee, has considerable experience in accounting and financial management, which is in line with the requirement of Rule 3.10(2) of the Listing Rules which requires that at least one of the independent non-executive directors must have appropriate professional qualifications or accounting or related financial management expertise.

During the period under review, the Audit Committee oversaw the Company’s financial reporting system, risk management and internal control system; and discussed the accounting principles and policies adopted by the Group together with the management. The Audit Committee has reviewed the unaudited interim condensed consolidated financial statements of the Group for the six months ended 30 June 2020 and had no disagreement with the accounting treatment adopted by the Group.

## MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the “**Model Code**”) set out in Appendix 10 to the Listing Rules as its code of conduct for securities transactions by Directors.

The Company has made specific enquiries of all the Directors and all the Directors confirmed that they have strictly complied with the required standards set out in the Model Code during the period under review.

## **PURCHASE, REDEMPTION OR SALE OF LISTED SECURITIES OF THE COMPANY**

Neither the Company, nor any of its subsidiaries, purchased, redeemed or sold any of the Company's listed securities during the period.

## **INTERIM DIVIDEND**

The Board resolved to declare an interim dividend of HK11 cents per ordinary share for the six months ended 30 June 2020 (six months ended 30 June 2019: HK10 cents). The interim dividend will be payable on or about 8 October 2020 to shareholders whose names appear on the register of members of the Company on 11 September 2020.

## **CLOSURE OF REGISTER OF MEMBERS**

The register of members of the Company will be closed on Friday, 11 September 2020, when no transfer of shares will be registered. In order to qualify for entitlement to the interim dividend for the six months ended 30 June 2020, all transfer documents should be lodged for registration with Company's Hong Kong share registrar, Computershare Hong Kong Investor Services Limited at Shops 1712–1716, 17/F., Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong not later than 4:30 p.m. on Thursday, 10 September 2020.

## **PUBLICATION OF INTERIM RESULTS AND INTERIM REPORT**

This interim results announcement is published on the websites of the Company ([www.sce-re.com](http://www.sce-re.com)) and the Hong Kong Stock Exchange ([www.hkexnews.hk](http://www.hkexnews.hk)). The 2020 interim report of the Group containing the relevant information required by the Listing Rules will be dispatched to the shareholders of the Company and published on the websites of the Company and of the Hong Kong Stock Exchange in due course.

By order of the Board  
**China SCE Group Holdings Limited**  
**Wong Chiu Yeung**  
*Chairman*

Hong Kong, 19 August 2020

*As at the date of this announcement, the executive Directors are Mr. Wong Chiu Yeung, Mr. Chen Yuanlai, Mr. Cheng Hiu Lok, Mr. Huang Youquan and Mr. Wong Lun, and the independent non-executive Directors are Mr. Ting Leung Huel Stephen, Mr. Lu Hong Te and Mr. Dai Yiyi.*