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山東新華製藥股份有限公司

**Shandong Xinhua Pharmaceutical Company Limited**

(a joint stock company established in the People's Republic of China with limited liability)

(Stock Code: 00719)

## **2020 INTERIM RESULTS ANNOUNCEMENT**

The board of directors (the “**Board**”) and directors (“**Directors**”) of Shandong Xinhua Pharmaceutical Company Limited (the “**Company**”) hereby announce the unaudited interim results of the Company and its subsidiaries (collectively referred to as the “**Group**”) for the six months ended 30 June 2020 (the “**Reporting Period**”). The following financial information has been prepared in accordance with China Accounting Standards for Business Enterprises (“**CASBE**” as defined under the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “**Listing Rules**”).

This announcement is published in Chinese and English. If there are any discrepancies between the Chinese version and the English version, the Chinese version shall prevail.

### **I. COMPANY INFORMATION**

Chinese Name of the Company: 山東新華製藥股份有限公司

English Name of the Company: SHANDONG XINHUA PHARMACEUTICAL  
COMPANY LIMITED

Legal Representative: Mr. Zhang Daiming

Secretary to the Board: Mr. Cao Changqiu

Telephone Number: 86-533-2196024

Facsimile Number: 86-533-2287508

E-mail Address of the Secretary to the Board: [cqcao@xhzy.com](mailto:cqcao@xhzy.com)

Registered Address: Chemical Industry Area of Zibo Hi-tech Industry Development Zone, Zibo City, Shandong Province, the People's Republic of China (the “**PRC**”)

Office Address: No. 1 Lutai Ave., Hi-tech Industry Development Zone, Zibo City, Shandong Province, the PRC

Postal Code: 255086

Website of the Company: <http://www.xhzy.com>

E-mail Address of the Company: [xhzy@xhzy.com](mailto:xhzy@xhzy.com)

PRC newspaper for information disclosure: Securities Times

PRC Website for the publication of the interim report: <http://www.cninfo.com.cn>

Listing Information:

H Shares: The Stock Exchange of Hong Kong Limited (the “**SEHK**”)

Stock Short Name: Shandong Xinhua

Stock Code: 00719

A Shares: Shenzhen Stock Exchange

Stock Short Name: Xinhua Pharm

Stock Code: 000756

## II. SUMMARY OF PRINCIPAL FINANCIAL DATA (PREPARED IN ACCORDANCE WITH CASBE)

Unit: Renminbi Yuan (“RMB”)

| Item                                                                                                        | Six months ended 30 June 2020 | Six months ended 30 June 2019 |                  | Change as compared to the same period last year |
|-------------------------------------------------------------------------------------------------------------|-------------------------------|-------------------------------|------------------|-------------------------------------------------|
|                                                                                                             | (unaudited)                   | (unaudited)                   |                  |                                                 |
|                                                                                                             |                               | before adjustment             | after adjustment | after adjustment                                |
| Operating income                                                                                            | 3,285,772,716.57              | 3,099,899,621.95              | 3,122,647,157.46 | 5.22%                                           |
| Total profits                                                                                               | 231,016,986.90                | 196,820,708.40                | 200,812,483.61   | 15.04%                                          |
| Income tax expense                                                                                          | 42,980,002.53                 | 36,048,980.47                 | 37,349,250.63    | 15.08%                                          |
| Net profits                                                                                                 | 188,036,984.37                | 160,771,727.93                | 163,463,232.98   | 15.03%                                          |
| Minority interest income                                                                                    | 15,725,122.80                 | 13,297,712.76                 | 14,350,931.59    | 9.58%                                           |
| Net profits attributable to shareholders of listed company                                                  | 172,311,861.57                | 147,474,015.17                | 149,112,301.39   | 15.56%                                          |
| Net profits attributable to shareholders of listed company after deduction of non-recurring profit and loss | 154,280,634.28                | 135,785,046.70                | 137,468,287.98   | 12.23%                                          |
| Net cash flow from operating activities                                                                     | 200,601,673.34                | 151,855,922.52                | 156,539,749.26   | 28.15%                                          |
| Basic earnings per share                                                                                    | 0.28                          | 0.24                          | 0.24             | 16.67%                                          |
| Diluted earnings per share                                                                                  | 0.28                          | 0.24                          | 0.24             | 16.67%                                          |
| Return on equity                                                                                            | 5.68%                         | 5.31%                         | 5.34%            | Increased by 0.34 percentage points             |

| Item                                                                | As at 30 June 2020 | As at 31 December 2019   |                  | Change as compared to the End of Last Year |
|---------------------------------------------------------------------|--------------------|--------------------------|------------------|--------------------------------------------|
|                                                                     | (unaudited)        | (the “End of Last Year”) |                  |                                            |
|                                                                     |                    | before adjustment        | after adjustment | after adjustment                           |
| Total assets                                                        | 6,795,793,778.14   | 6,436,024,609.48         | 6,436,024,609.48 | 5.59%                                      |
| Total liabilities                                                   | 3,642,977,155.99   | 3,325,495,154.66         | 3,325,495,154.66 | 9.55%                                      |
| Minority shareholders’ equity                                       | 129,310,870.27     | 141,501,384.01           | 141,501,384.01   | (8.62%)                                    |
| Total net assets attributable to the shareholders of listed company | 3,023,505,751.88   | 2,969,028,070.81         | 2,969,028,070.81 | 1.83%                                      |

Notes: The Company has made retrospective adjustments to the previous financial year’s data due to the merger of enterprises under common control in October 2019.

### III. CHANGES IN SHARE CAPITAL STRUCTURE AND INFORMATION ON SHAREHOLDERS

#### 1. Share capital structure

Unit: share

| Item                                                              | 30 June 2020       |                                          | 1 January 2020     |                                          |
|-------------------------------------------------------------------|--------------------|------------------------------------------|--------------------|------------------------------------------|
| Class of shares                                                   | Number of shares   | Percentage of the total share capital(%) | Number of shares   | Percentage of the total share capital(%) |
| <b>1. Total number of conditional tradable shares</b>             | <b>27,364,370</b>  | <b>4.400</b>                             | <b>27,364,370</b>  | <b>4.400</b>                             |
| State-owned shares                                                | -                  | -                                        | -                  | -                                        |
| Shares owned by domestic legal persons                            | 27,352,768         | 4.398                                    | 27,352,768         | 4.398                                    |
| Conditional tradable shares owned by senior management (A shares) | 11,602             | 0.002                                    | 11,602             | 0.002                                    |
| Others                                                            | -                  | -                                        | -                  | -                                        |
| <b>2. Total number of unconditional tradable shares</b>           | <b>594,495,077</b> | <b>95.600</b>                            | <b>594,495,077</b> | <b>95.600</b>                            |
| Renminbi-denominated                                              |                    |                                          |                    |                                          |
| ordinary shares (A shares)                                        | 399,495,077        | 64.242                                   | 399,495,077        | 64.242                                   |
| Overseas listed foreign shares (H shares)                         | 195,000,000        | 31.358                                   | 195,000,000        | 31.358                                   |
| <b>3. Total number of shares</b>                                  | <b>621,859,447</b> | <b>100.00</b>                            | <b>621,859,447</b> | <b>100.00</b>                            |

#### 2. Shareholders' information

(1) As at 30 June 2020, the Company had on record a total of 40,224 shareholders (the "Shareholders"), including 48 holders of H Shares and 40,176 holders of A Shares.

(2) As at 30 June 2020, details of the ten largest Shareholders that held the Company's shares were as follows:

Unit: share

| Name of Shareholders                                                     | Nature of Shareholders | % of the total share capital | Number of shares held as at the end of the Reporting Period |
|--------------------------------------------------------------------------|------------------------|------------------------------|-------------------------------------------------------------|
| 華魯控股集團有限公司<br>(Hualu Holdings Group Co. Ltd.*) <sup>(i)</sup><br>(“HHC”) | State-owned            | 32.94                        | 204,864,092                                                 |

|                                                                                                                                                           |             |       |             |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|-------|-------------|
| 香港中央結算（代理人）有限公司<br>HKSCC Nominees Limited                                                                                                                 | Others      | 31.04 | 193,050,427 |
| 巨能資本管理有限公司－山東聚贏產業<br>基金合夥企業（有限合夥）<br>Ju Neng Capital Management Company<br>Limited – Shandong JuYing Industrial<br>Fund Partnership (Limited Partnership) | Others      | 3.75  | 23,310,176  |
| 香港中央結算有限公司<br>HKSCC Limited                                                                                                                               | Others      | 0.96  | 5,956,862   |
| 華魯投資發展有限公司<br>Hualu Investment Development Co., Ltd<br>（“ <b>Hualu Investment</b> ”）                                                                      | State-owned | 0.67  | 4,143,168   |
| 山東新華製藥股份有限公司－第一期員<br>工持股計劃<br>Shandong Xinhua Pharmaceutical<br>Company Limited– Phase I of Employee<br>Stock Ownership Scheme                            | Others      | 0.65  | 4,042,592   |
| 交通銀行股份有限公司－長信量化先鋒<br>混合型證券投資基金<br>Bank of Communications Co., LTD. –<br>Chang Xin Quantitative Pioneer Hybrid<br>Securities Investment Fund               | Others      | 0.38  | 2,389,567   |
| 黃佩玲<br>Huang Peiling                                                                                                                                      | Others      | 0.34  | 2,108,217   |
| 中國建設銀行股份有限公司－華安生態<br>優先混合型證券投資基金<br>China Construction Bank Co., LTD. –<br>Hua An Ecological Priority Hybrid<br>Securities Investment Fund                | Others      | 0.24  | 1,518,932   |
| 林穗賢<br>Lin Suixian                                                                                                                                        | Others      | 0.23  | 1,417,344   |

(3) As at 30 June 2020, the ten largest Shareholders of the unconditional tradable shares of the Company were as follows:

Unit: share

| Name of Shareholders                                                                                                                        | Number of unconditional listed shares as at the end of the Reporting Period | Class of shares                 |
|---------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|---------------------------------|
| 華魯控股集團有限公司<br>HHC (i)                                                                                                                       | 204,864,092                                                                 | RMB-denominated ordinary shares |
| 香港中央結算（代理人）有限公司<br>HKSCC Nominees Limited                                                                                                   | 193,050,427                                                                 | Overseas listed foreign shares  |
| 香港中央結算有限公司<br>HKSCC Limited                                                                                                                 | 5,956,862                                                                   | RMB-denominated ordinary shares |
| 華魯投資發展有限公司<br>Hualu Investment                                                                                                              | 4,143,168                                                                   | RMB-denominated ordinary shares |
| 交通銀行股份有限公司－長信量化先鋒<br>混合型證券投資基金<br>Bank of Communications Co., LTD. -<br>Chang Xin Quantitative Pioneer Hybrid<br>Securities Investment Fund | 2,389,567                                                                   | RMB-denominated ordinary shares |
| 黃佩玲<br>Huang Peiling                                                                                                                        | 2,108,217                                                                   | RMB-denominated ordinary shares |
| 中國建設銀行股份有限公司－華安生態<br>優先混合型證券投資基金<br>China Construction Bank Co., LTD. - Hua<br>An Ecological Priority Hybrid Securities<br>Investment Fund  | 1,518,932                                                                   | RMB-denominated ordinary shares |
| 林穗賢<br>Lin Suixian                                                                                                                          | 1,417,344                                                                   | RMB-denominated ordinary shares |
| 楊大宇<br>Yang Dayu                                                                                                                            | 1,100,000                                                                   | RMB-denominated ordinary shares |
| 交通銀行－華安創新證券投資基金<br>Bank of Communications - Hua An                                                                                          | 958,000                                                                     | RMB-denominated ordinary shares |

|                                       |  |  |
|---------------------------------------|--|--|
| Innovation Securities Investment Fund |  |  |
|---------------------------------------|--|--|

Notes:

- i. Such figure excludes the 4,143,168 A shares held by Hualu Investment, a direct wholly owned subsidiary of HHC. As of 30 June 2020, Hualu Investment and Well Bring Limited (“**Well Bring**”) are a direct wholly owned subsidiary and an indirect wholly owned subsidiary of HHC, respectively. Well Bring owns 18,991,800 H shares of the Company (being overseas listed foreign shares), representing approximately 3.05% of the issued share capital of the Company. Hualu Investment owns 4,143,168 A shares of the Company, representing approximately 0.67% of the issued share capital of the Company.
- ii. The following is a description of any association relationship or concerted actions of the above Shareholders under applicable PRC laws and regulations: Except for Hualu investment which is a subsidiary of HHC, to the best of their knowledge, the Directors are not aware as to whether there is any Association Relationship (as defined in the Rules Governing Listing of Stocks On Shenzhen Stock Exchange) amongst the remaining of the abovementioned Shareholders, nor if any of them is a person acting in concert as defined in the Measures for the Administration of the Takeover of Listed Companies (“**Administration Measures for Takeover**”) issued by the China Securities Regulatory Commission (the “**CSRC**”). In addition, the Directors are not aware of whether there is any association amongst the Shareholders of H Shares of the Company or if any of them is a person acting in concert as defined in the Administration Measures for Takeover. The Directors are not aware of whether there is any association amongst the other above-mentioned Shareholders of unconditional tradable shares of the Company, or any association between the other Shareholders of unconditional tradable shares and the other Shareholders, or if any of them is a person acting in concert as defined in the Administration Measures for Takeover.
- iii. Save as disclosed above, the only domestic Shareholder directly holding more than 5% of the total issued shares of the Company is HHC.
- iv. Save as disclosed above and so far as the Directors are aware, as at 30 June 2020, no other person (other than the Directors, supervisors of the Company (the “**Supervisors**”), chief executive (if applicable) or members of senior management of the Company) had an interest or short position in the Company’s shares or underlying shares (as the case may be) which would fall to be disclosed to the Company and the SEHK under the provisions of Divisions 2 and 3 of Part XV of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) (“**SFO**”) and as recorded in the register required to be kept under section 336 of the SFO, or was otherwise a substantial Shareholder (as defined in the Listing Rules) of the Company.

**3. Change of controlling Shareholder (as defined under the Listing Rules) of the Company during the Reporting Period.**

There was no change in the controlling Shareholder and actual controller of the Company during the Reporting Period.

#### IV. DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT OF THE COMPANY

Changes of Directors, Supervisors and senior management (“Senior Management”) and the number of shares of the Company (“Shares”) held by them were as follows:

Unit: share

| Name                                | Position                               | Number of Shares<br>as at 30 June 2020 | Number of Shares<br>as at 1 January<br>2020 |
|-------------------------------------|----------------------------------------|----------------------------------------|---------------------------------------------|
| <b>Directors:</b>                   |                                        |                                        |                                             |
| Mr. Zhang Daiming                   | Chairman                               | 15,470 (note 2)                        | 15,470                                      |
|                                     |                                        | 174,888 (note 3)                       | 174,888                                     |
| Mr. Ren Fulong                      | Non-executive Director                 | 58,296 (note 3)                        | 58,296                                      |
| Mr. Du Deping                       | Executive Director,<br>General Manager | 151,568 (note 3)                       | 151,568                                     |
| Mr. Xu Lie                          | Non-executive Director                 | 81,614 (note 3)                        | 81,614                                      |
| Mr. Du Guanhua                      | Independent<br>non-executive Director  | Nil                                    | Nil                                         |
| Mr. Li Wenming                      | Independent<br>non-executive Director  | Nil                                    | Nil                                         |
| Mr. Lo Wah Wai                      | Independent<br>non-executive Director  | Nil                                    | Nil                                         |
| <b>Supervisors:</b>                 |                                        |                                        |                                             |
| Mr. Li Tianzhong                    | Chairman of Supervisory<br>Committee   | 93,272 (note 3)                        | 93,272                                      |
| Mr. Tao Zhichao                     | Independent Supervisor                 | Nil                                    | Nil                                         |
| Ms. Hu Yanhua                       | Employee Supervisor                    | 34,977 (note 3)                        | 34,977                                      |
| Mr. Wang Jianping                   | Employee Supervisor                    | Nil                                    | Nil                                         |
| Mr. Xiao Fangyu                     | Independent Supervisor                 | Nil                                    | Nil                                         |
| <b>Other Senior<br/>Management:</b> |                                        |                                        |                                             |
| Mr. Wang Xiaolong                   | Deputy General Manager                 | 81,614 (note 3)                        | 81,614                                      |
| Mr. Du Deqing                       | Deputy General Manager                 | 81,614 (note 3)                        | 81,614                                      |
| Mr. He Tongqing                     | Deputy General Manager                 | 116,592 (note 3)                       | 116,592                                     |
| Mr. Hou Ning                        | Financial Controller                   | 116,592 (note 3)                       | 116,592                                     |

|                    |                        |                  |                  |
|--------------------|------------------------|------------------|------------------|
| Mr. Zheng Zhonghui | Deputy General Manager | 23,318 (note 3)  | 23,318           |
| Mr. Cao Changqiu   | Secretary to the Board | 2,331 (note 3)   | 2,331            |
| <b>Total</b>       |                        | <b>1,032,145</b> | <b>1,032,145</b> |

Notes:

- i. All interests in the securities of the Company owned by the Directors, Supervisors and Senior Management of the Company are long position in A Shares.
- ii. Mr. Zhang Daiming personally holds 15,470 A Shares.
- iii. The relevant shares held under the Employee Share Ownership Scheme of the Company of which the relevant person is a participant.
- iv. So far as the Directors, the senior management and Supervisors are aware, save as disclosed above, as at 30 June 2020, no Director, Senior Management and Supervisor had any interest or short position in the shares, underlying shares and /or debentures (as the case may be) of the Company or any of its associated corporations (as defined in Part XV of the SFO (Chapter 571 of the Laws of Hong Kong)) which was required to be notified to the Company and the SEHK pursuant to Divisions 7 and 8 of Part XV of the SFO (including any interest or short position which any such Director, Senior Management or Supervisor is taken or deemed to have under such provisions of the SFO) or which was required to be entered in the register required to be kept by the Company pursuant to section 352 of the SFO or which was otherwise required to be notified to the Company and the SEHK pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers as contained in Appendix 10 to the Listing Rules.

## V. CHAIRMAN'S STATEMENT

### **To all Shareholders:**

We hereby report to the Shareholders on the operation results of the Company for the first half of the year 2020.

In the first half of the year 2020, the operating income of the Group prepared under the CASBE was RMB3,285,773,000, representing an increase of 5.22% as compared with the same period last year. The Group recorded its net profits attributable to the Shareholders as RMB172,312,000, representing an increase of 15.56% as compared with the same period last year.

The Board did not recommend the declaration of any interim dividends for the first half of the year 2020.

### **Business Review**

In the first half of the year, the Group overcame the impact of various factors, such as the epidemic COVID-19 and global economic downturn, seized opportunities, expanded markets, promoted innovation, developed projects and solidified the foundation to achieve steady development of the enterprise. All production and operation indicators reached a new historical high.

#### 1. Exert all efforts to seize market opportunities and achieve stable sales growth

To proactively respond to the rapid changes in the global economic and foreign trading conditions, the Group realised a foreign exchange gain of USD174 million in the first half of the year, representing a year-on-year increase of 11.89% and a growth in exports contrary to the trend.

Seizing opportunities in the domestic bulk drugs market and laying good foundation for the sales of key products and featured bulk drugs, the Company actively expanded the market of veterinary drugs, and realised sales revenue of RMB393 million for domestic sales of bulk drugs in the first half of the year, representing a year-on-year increase of 11.88%.

By integrating various channel resources, strengthening online services and vigorously developing cross-border export business, the Company realised sales revenue of RMB140 million for e-commerce business in the first half of the year, representing a year-on-year increase of 90.81%.

The Company actively participated in national procurements with target quantity and local biddings to lay foundation for the advancement of preparations strategy. In the first half of the year, the sales volume of the top ten strategic preparations products reached 636 million tablets/bottles, realising sales revenue of RMB248 million, representing a year-on-year increase of 34.4% and 8.37% respectively, and the market share was further increased.

#### 2. Step up efforts in technological innovation to attain remarkable achievements in innovation

The Company continuously increased its investment in research and development, in which the Company realised a year-on-year increase of 24.60% in the first half of the year. The Company's

Advanced Manufacturing Engineering Research Center for Antipyretic and Analgesic Drugs was recognized as the Shandong Engineering Research Center.

In the first half of the year, the Company was granted the qualification for Edaravone bulk drugs to be launched in the market, obtained the registration approval for Edaravone injection from the State Food and Drug Administration. Three products, namely, cephalexin capsules, ibuprofen tablets and clarithromycin tablets (with five specifications) passed the quality and efficacy consistency evaluation for generic drugs.

A number of key automatic and intelligence projects were carried out steadily. The Integrated Power Intelligence Project of No. 2 sub-factory of the Company was in the installation stage. Four key automatic control projects were implemented as scheduled. The whole life management system for equipment entered the sites for inspection and installation.

### 3. Accelerate the facilitation of key projects construction, and add momentum to enterprise development

Phase II of the International Cooperation Center for Modern Medicine completed system commissioning and commenced trial production of certain products; the tenders for purification and decoration and certain equipment were completed for the high-end injection project; continuation projects for key products were under civil construction and the tenders for automatic control system and certain equipment were completed; the hydroxyiminobarbituric acid project and acetyl acetone (calcium) project commenced construction, and tenders for certain equipment were completed; and the veterinary drug preparation project completed the capping of civil construction, and started purification and decoration work.

### 4. Strengthen basic management and seize the lifeline projects

The Company steadily promoted the “Four Major Plans” for annual hidden risks investigation, emergency drills, safety technical measures as well as education and training, carried out various monthly activities for production safety, and successfully completed the replacement of production safety permits for hazardous chemical enterprises. The Company was recognised by the National Emergency Management Department as a pilot unit for the construction of a dual prevention system.

Key environmental protection measures, such as RTO devices, were carried out in an orderly manner as scheduled; the anaerobic ammonia oxidation project was in the commissioning stage; the MVR project in Workshop 207 of No. 2 sub-factory of the Company was officially put into operation; and the data digitalization work for 11 sets of VOC online surveillance was completed.

In the first half of the year, the Company successfully passed 19 official and customer audits; Phase I of the International Cooperation Center for Modern Medicine passed the FDA certification with zero defect and the inspection by German company STADA. The Company completed the work of order No. 62 to export 15 products to the EU as scheduled. Seven products passed GMP compliance confirmation, and seven DMF registrations were newly added. The Company completed the production of ANDA ibuprofen tablets for validation and registration use, completed the transfer of ibuprofen capsules production sites for the UK and Ireland markets, and completed the commercial validation for Xinhua-Perrigo products.

## 5. Deepen internal reform and strengthen incentive and restrictive mechanism

The Company speeded up the reform of the departmental system through functional integration and institutional streamlining.

The Company formulated the Sunshine Procurement Management Measures, and established the office for tender, aiming to optimize and improve the procurement process of the Company, further standardize the procurement management, and make the procurement process more scientific, reasonable, efficient and transparent.

The Company implemented contract management for managers, and entered into the engagement agreements on contract management with 41 managers of 11 subsidiaries.

## **Prospects**

Currently, COVID-19 is spreading continuously, and anti-globalization such as trade protectionism and unilateralism is being intensified. Under such circumstances, companies are facing increasingly obvious uncertainties in relation to the external environment and are under great pressure in respect of pharmaceutical export. The in-depth promotion of certain national policies such as “4+7” procurement with target quantity, consistency assessment and introduction of imported generic drugs, has posed great challenges to the implementation of the Group’s preparation strategy. With the increase in rigid investments in research and development, labour costs, safety and environmental protection, the growth of the Group’s profits has been under great pressure.

In this regard, the key tasks of the Group in the second half of 2020 are as follows:

### 1. Cautiously normalize the epidemic prevention and control measures to ensure smooth progress of production and operation

Aiming at different scenarios of production, operation, R&D and management, the Company will accurately customize prevention and control measures, strictly implement disinfection, isolation, inspection, reporting and other measures, strengthen publicity and education, and eliminate the mindset of stolidity and laxity to ensure that no impediment shall arise in the prevention and control work while safeguarding the steady commencement of production and operation.

### 2. Actively respond to market changes and seize the opportunities of market development

The Company will pay close attention to market changes, especially the international market, formulate proper response plans in advance and avoid operational risks. In the meantime, the Company will seize market opportunities, continue to implement the “Three Stabilisations” strategy, i.e. stabilising key products, stabilising key markets and stabilising key customers. Taking advantage of exclusive bulk drugs and featured bulk drugs, the Company will focus on the marketing of its new products such as glimepiride. The Company will carry out the business negotiation work for the next year’s orders in advance.

In response to the new circumstances, the Company will continue to push forward the “Preparations Strategy”, study specific measures, formulate plans, make full efforts in market access such as tendering, secure the production of bid-winning products and make more efforts on sales. The Company will maintain the market contribution of strategic preparations products, vigorously cultivate hundreds of millions of product types, and put more efforts to develop preparations products with economic benefits.

The Company will focus on promoting the strategic cooperation model of “Internet + Healthcare”, build closed-loop Internet healthcare services, and accelerate the development of two-way cross-border e-commerce business. The Company will strengthen cooperation with more international brands, expand and strengthen international cooperation in “Big Health” sector, actively negotiate with more domestic distributors of high-quality brands, and lay a solid foundation for the subsequent rapid development of e-commerce business.

### 3. Push forward the “Big R&D Strategy” and accelerate scientific and technological innovation

The Company will speed up the implementation of the “Big R&D Strategy”, establish a joint R&D base outside the province, expand the R&D team, and further accelerate the progress of R&D. The Company will strive to obtain other 3 to 5 consistency assessment approvals in the second half of the year.

The Company will accelerate the R&D of bulk drugs and key preparations products, and strive to submit the registration and reporting documents of 1 new preparations product and 4 new bulk drugs products.

### 4. Promote project construction steadily to build a foundation for large-scale development

The Company will speed up the commercialisation of internationally cooperated preparation projects, strive to expand the scale of production and sales, and give full play to the production capacity advantages of the Modern Pharmaceutical International Cooperation Center as soon as possible.

The Company will complete purification and decoration of the injection project, commence installation of equipment, and make full preparation for subsequent cooperation.

In the second half of the year, the Company will strive to complete the construction of the violuric acid project and the acetylacetone (calcium) project, with the conditions for industrialisation.

The Company will complete the purification, decoration and equipment installation for the veterinary drug preparation project, and strive to pass the GMP on-site inspection for veterinary drugs.

### 5. Promote the implementation of internationalization strategies and accelerate the implementation of international cooperation projects

In the second half of the year, there will still be uncertainties in respect of the epidemic factors, and adequate preparation will need to be made for production to ensure that international OEM products will meet market demand.

The Company will speed up the registration application for the commissioned processing of Roche Metopa tablets, and meet the conditions for commercialised production as soon as possible. At the same time, the Company will make every effort to introduce more international cooperation projects.

The Company will speed up the commercialisation of Xinhua-Perrigo's certified preparations products.

#### 6. Strengthen basic management and earnestly grasp the “Lifeline Project”

The Company will solidly carry out the three-year special rectification action for safety production, continue to carry out the construction of the “Dual Preventive System”, continue to strengthen the Company's basic safety management, put forward the work of 7S-CTPM, speed up the implementation of projects on safety measures, and strive to improve the intrinsic safety level of the enterprise.

The Company will speed up the implementation of annual key environmental projects, strictly operate existing environmental protection facilities, as well as ensure that the discharge of waste water and waste gas reaches standard stably, with standardized management of hazardous waste.

The Company will ensure that 2 products in Hutian Park pass the European GMP certification inspection, accelerate the registration of products abroad as planned, complete the CTD registration of 7 domestic products, and complete 6 key quality research projects.

Chairman

Zhang Daiming

21 August 2020

## **VI. MANAGEMENT DISCUSSION AND ANALYSIS**

The Group is principally engaged in the development, manufacture and sale of chemical bulk drugs, preparations, medical intermediates and other products. The Group's profits are mainly attributable to its principal operations.

### **Analysis of financial conditions and operating results in accordance with CASBE**

The Group's total assets as at 30 June 2020 were RMB6,795,794,000, representing an increase of 5.59% compared with the beginning of the year. The increase in total assets was mainly due to profits from operation in the Reporting Period. As at 30 June 2020, the Group's total liabilities were RMB3,642,977,000, representing an increase of 9.55% compared with the beginning of the year. The main reasons for the rise are that during the Reporting Period, in order to further reduce financing costs and optimize the debt structure, the Company borrowed from the controlling Shareholder RMB600 million.

As at 30 June 2020, the total equity attributable to the Shareholders of the Company was RMB3,023,506,000, increasing by 1.83% compared with the beginning of the year. The increase was mainly attributable to the operating profits generated in the Reporting Period.

As at 30 June 2020, the Group's monetary funds were RMB1,114,374,000, increasing by 61.39% compared with the beginning of the year. The main reason for the increase was that the Company borrowed from the controlling Shareholder RMB600 million in order to further reduce financing costs and optimize the debt structure.

As at 30 June 2020, the Group's accounts receivable of the Group were RMB602,359,000, increasing by 94.74% compared with the beginning of the year, mainly because of the expanded scale of sales and that payments for part of the sales business had not yet been due during the Reporting Period.

As at 30 June 2020, the Group's prepayments were RMB63,056,000, increasing by 111.78% compared with the beginning of the year, mainly because of the increase in the procurement prepayments to ensure normal production and operation during the Reporting Period.

As at 30 June 2020, the Group's other accounts receivable were RMB27,222,000, increasing by 38.35% compared with the beginning of the year, mainly because of the increase in the sales and leaseback business margin and sales margin during the Reporting Period.

As at 30 June 2020, the Group's inventories were RMB788,306,000, decreasing by 30.26% compared with the beginning of the year. The main reason for the decrease was that the Company seized market opportunities and actively consumed the inventory during the Reporting Period.

As at 30 June 2020, the Group's other current assets were RMB62,663,000, representing a decrease of 39.10% over the beginning of the year. The decrease was mainly due to reduction of the prepaid income tax and value-added tax allowance at the end of the Reporting Period.

As at 30 June 2020, the Group's short-term borrowing was RMB230,000,000, representing a decrease of 57.41% compared with the beginning of the year. Non-current liabilities due within one year was RMB517,364,000, representing an increase of 48.24% compared with the beginning of the year. Long-term loans were RMB485,508,000, representing a decrease of 17.68% compared with the beginning of the year. Long-term payables were RMB660,800,000, representing a substantial increase compared with the beginning of the year. The main reason for the changes was detailed in the reasons for changes in total liabilities.

As at 30 June 2020, the Group's notes payable were RMB224,414,000, representing a decrease of 38.37% compared with the beginning of the year. The main reason for the decrease was that the bank acceptance bills were due for payment during the Reporting Period.

As at 30 June 2020, the Group's tax payable was RMB27,875,000, representing an increase of 45.34% compared with the beginning of the year. The main reason for the increase was the increase in value-added tax and income tax payable at the end of the Reporting Period.

The Group's operating profits amounted to RMB232,721,000, increasing by 14.37% compared with the same period last year. The total profits amounted to RMB231,017,000, increasing by 15.04% compared with the same period last year. The net profits attributable to Shareholders of the Company amounted to RMB172,312,000, increasing by 15.56% compared with the same period last year. The main reason for the increase was that the Company seized market opportunities and expanded the scale of sales, actively adjusted the product structure, and continued to facilitate cost reduction and efficiency enhancement during the Reporting Period.

The Group's sales expenses amounted to RMB326,650,000 for the first half of 2020, representing a decrease of 26.91% compared with the same period last year. The decrease was mainly attributable to the Company's continued strengthening of sales expenses control and the decrease in market development efforts and terminal sales costs.

The Group's administration expenses amounted to RMB155,101,000 for the first half of 2020, representing an increase of 4.49% compared with the same period last year. The increase was

mainly attributable to the increase of depreciation and amortization expenses.

The Group's research and development expenses amounted to RMB157,167,000 for the first half of 2020, representing an increase of 18.51% compared with the same period last year. The main reason for the increase was that the Company has strengthened scientific and technological advancement, and continued to increase investment in research and development.

The Group's financial expenses amounted to RMB30,154,000 for the first half of 2020, representing an increase of 11.56% compared with the same period last year. The increase was mainly attributable to the increase in interest expenses due to the increase in the borrowing scale during the Reporting Period.

The Group's assets impairment losses amounted to RMB5,369,000 for the first half of 2020, representing a decrease of 39.25% as compared with the same period last year. The decrease was mainly attributable to the decrease of assets impairment losses accrued during the Reporting Period.

For the first half of 2020, the net cash inflow from the Group's operating activities was RMB200,602,000, representing an increase of RMB44,062,000 compared with the same period last year. The main reason for the increase was the expansion of the sales scale, the increase in sales revenue and the continuous strengthening of inventory management, as well as active consumption of inventory during the Reporting Period.

For the first half of 2020, the net cash outflow from the Group's investment activities was RMB106,496,000, representing a decrease of RMB110,677,000 compared with the same period last year. The main reason for the decrease was the payment for 30% equity interest of Cansheng Pharmaceutical (Zibo) Co., LTD. in the same period last year.

For the first half of 2020, the net cash inflow from the Group's financing activities was RMB294,171,000, representing a substantial increase compared with the same period last year. The reason for the increase was mainly due to the Company's obtaining of the loan RMB600,000,000 from the controlling Shareholder and the reduction in loan repayments during the Reporting Period.

The Group's main operations classified by industry, product and geographical location in accordance with CASBE are as follows (RMB):

| Item                                                        | Operating income | Operating costs  | Gross profit rate | Change in operating income as compared to the same period last year | Change in operating costs as compared to the same period last year | Change in gross profit rate as compared to the same period last year |
|-------------------------------------------------------------|------------------|------------------|-------------------|---------------------------------------------------------------------|--------------------------------------------------------------------|----------------------------------------------------------------------|
| <b>By industry</b>                                          |                  |                  |                   |                                                                     |                                                                    |                                                                      |
| Chemical bulk drugs                                         | 1,538,952,813.09 | 1,010,529,763.98 | 34.34%            | 10.55%                                                              | 10.94%                                                             | Decreased by 0.23 percentage points                                  |
| Preparations                                                | 1,344,752,815.46 | 993,976,942.77   | 26.08%            | (4.23%)                                                             | 3.72%                                                              | Decreased by 5.67 percentage points                                  |
| Medical intermediates and other products                    | 402,067,088.02   | 359,321,162.72   | 10.63%            | 23.17%                                                              | 33.63%                                                             | Decreased by 6.99 percentage points                                  |
| <b>Total</b>                                                | 3,285,772,716.57 | 2,363,827,869.47 | 28.06%            | 5.22%                                                               | 10.56%                                                             | Decreased by 3.47 percentage points                                  |
| <b>By product</b>                                           |                  |                  |                   |                                                                     |                                                                    |                                                                      |
| Antipyretic and analgesic active pharmaceutical ingredients | 1,538,952,813.09 | 1,010,529,763.98 | 34.34%            | 10.55%                                                              | 10.94%                                                             | Decreased by 0.23 percentage points                                  |
| Preparations such as tablets, injections, capsules etc.     | 1,344,752,815.46 | 993,976,942.77   | 26.08%            | (4.23%)                                                             | 3.72%                                                              | Decreased by 5.67 percentage points                                  |
| Medical intermediates and others                            | 402,067,088.02   | 359,321,162.72   | 10.63%            | 23.17%                                                              | 33.63%                                                             | Decreased by 6.99 percentage points                                  |
| <b>Total</b>                                                | 3,285,772,716.57 | 2,363,827,869.47 | 28.06%            | 5.22%                                                               | 10.56%                                                             | Decreased by 3.47 percentage                                         |

points

**By geographical location**

|                             |                  |                  |        |          |          |                                              |
|-----------------------------|------------------|------------------|--------|----------|----------|----------------------------------------------|
| PRC(including<br>Hong Kong) | 1,948,474,947.43 | 1,367,944,132.95 | 29.79% | (5.42%)  | (1.48%)  | Decreased<br>by 2.80<br>percentage<br>points |
| Americas                    | 526,156,055.65   | 394,305,467.75   | 25.06% | 12.13%   | 23.19%   | Decreased<br>by 6.73<br>percentage<br>points |
| Europe                      | 550,175,286.48   | 406,527,858.35   | 26.11% | 173.96%  | 179.02%  | Decreased<br>by 1.35<br>percentage<br>points |
| Others                      | 260,966,427.01   | 195,050,410.42   | 25.26% | (33.52%) | (31.29%) | Decreased<br>by 2.43<br>percentage<br>points |
| <b>Total</b>                | 3,285,772,716.57 | 2,363,827,869.47 | 28.06% | 5.22%    | 10.56%   | Decreased<br>by 3.47<br>percentage<br>points |

**Analysis of profit composition as compared to 2019 is as follows:**

| Items                           | Amount<br>(RMB Yuan)             |                | Percentage of the total profit<br>(%) |        |
|---------------------------------|----------------------------------|----------------|---------------------------------------|--------|
|                                 | Six months ended<br>30 June 2020 | 2019           | Six months<br>ended 30 June<br>2020   | 2019   |
| <b>Operating profits</b>        | 232,720,933.35                   | 387,436,288.68 | 100.74                                | 101.58 |
| <b>Net non-operating income</b> | (1,703,946.45)                   | (6,043,667.75) | (0.74)                                | (1.58) |
| <b>Total profits</b>            | 231,016,986.90                   | 381,392,620.93 | 100.00                                | 100.00 |

There was no significant change in the profit composition in the Reporting Period compared to the same period last year.

## Liquidity and analysis of financial resources and capital structure

As at 30 June 2020, the Group's current ratio was 122.65%; the quick ratio was 88.25%; the turnover rate of accounts receivable (annualized operating revenue/average net accounts receivable $\times$ 100%) and the rate of inventory turnover (annualised operating costs/average net inventories $\times$ 100%) were 1,441.66% and 492.81% respectively.

The current ratio and the quick ratio increased from the end of the previous year respectively, primarily because the increase of monetary funds and the optimization of debt structure reduced current liabilities during the Reporting Period. The Group's working capital need did not show significant seasonal fluctuation.

The Group's main sources of funds were loans and operating profits. As at 30 June 2020, the Group's total borrowing was RMB1,880,793,000. The Group's monetary funds amounted to RMB1,114,374,000. The Group is in good credit condition and has sufficient bank credit line available to meet the demand for working capital at any time.

As at 30 June 2020, the Company's subsidiary Xinhua (Zibo) Real Estate Co., Ltd., had a mortgage deposit of RMB702,000 and received in advance regulated payments of RMB26,703,000 for property sales. The Company and Shandong Zibo XinCat Pharmaceutical Co., Ltd., the Company's subsidiary, pledged the monetary funds of RMB101,320,000 and RMB19,709,000 respectively to the bank for arrangement of bank acceptance bills. Besides, the ownership of the Company's fixed assets of RMB100,589,000 and the right-of-use assets of RMB1,471,000 does not belong to the Group. Save as disclosed, the Group did not have other assets mortgaged.

On 20 April 2020, the Company acquired 27% equity interest of Shandong Xinhua Wanbo Chemical Industrial Co., Ltd. ("**Wanbo Chemical**") with a listing price of RMB15,906,834 and the Company's shareholding in Wanbo Chemical increased from 73% to 100%. Wanbo Chemical has become a wholly-owned subsidiary of the Company. As at 30 June 2020, the total assets of Wanbo Chemical was RMB78,233,000, and the Shareholders' equity was RMB51,692,000. From January to June 2020, the operating income was RMB60,208,000, representing an increase of 16.12% compared with the same period last year. The net profits of Wanbo Chemical was RMB3,943,000, representing a slight increase compared with that of last year. Wanbo Chemical is operating in good condition.

Save as disclosed, the Group did not have any material investment, acquisitions or any disposals of assets during the Reporting Period.

The breakdown of the Group's results is set out in the section headed "Analysis of financial conditions and operating results in accordance with CASBE".

As at 30 June 2020, the number of the Group's employees was 6,305. The total employee salaries in the first half of 2020 amounted to RMB288,809,000.

As at 30 June 2020, the Group's asset-liability ratio was 53.61% (total liabilities / total assets ×100%).

The Group's current bank deposits will mainly be used as working capital for project construction, production and operation.

As at 30 June 2020, the Group had a gross gearing ratio (ie, gross liabilities divided by adjusted capital) of 62.21%, and a net gearing ratio (ie, net liabilities divided by adjusted capital) of 25.35%. For this purpose, "gross liabilities" is defined as total borrowings and "net liabilities" is defined as total borrowings less cash and cash equivalents, and "adjusted capital" is defined as all components of equity attributable to Shareholders other than designated reserves.

The Group's assets and liabilities were recorded in Renminbi. In the first half year of 2020, the Group's export revenue was USD173,687,000, which exposed the Group to the risks associated with exchange rate fluctuations. Therefore, the Group has taken the following major measures to lower the risks of exchange rate fluctuations: (1) the Group has increased export prices to reduce the risks of exchange rate fluctuations; (2) when entering into material export contracts, the Group has made in advance arrangements with parties that the risks associated with fluctuations in exchange rates shall be borne by both parties if the fluctuations exceed the range mutually agreed.

## VII. IMPORTANT MATTERS

### Save as disclosed herein:

1. The Company has generally complied with the relevant PRC regulatory documents in respect of corporate governance applicable to listed companies.
2. The Plan for Profit Distribution for Year 2019 has been approved at the Annual General Meeting for year 2019.
3. During the Reporting Period and the six months ended 30 June 2019, the Board has not recommended any interim dividend or interim conversion of capital reserve into share capital.
4. The Group was not involved in any material litigation or arbitration, whether pending or threatened during the Reporting Period.
5. Save as disclosed under the section headed “Liquidity and analysis of financial resources and capital structure”, the Group did not have any material acquisitions or disposals of assets or mergers during the Reporting Period.
6. In the Reporting Period, there was no trust or subcontracting of assets between the Company and other companies. During the Reporting period, the Company leased assets of RMB1,471,000 from other companies; and the other companies leased assets of RMB52,136,000 from the Company.
7. The specific illustration and independent opinions of the independent non-executive Directors in respect of the use of funds by related parties and external guarantee provided are as follows:

During the Reporting Period, there was no appropriation of the Company’s funds for non-operating uses by the controlling Shareholder and other related parties.

The Company did not provide guarantee in favour of the controlling Shareholder, non-legal entities or individuals, and this was not prejudicial to the interests of the Company and its Shareholders, in particular the minority Shareholders. As of 30 June 2020, there was no overdue debt of which the Company has made external guarantee and the Company had no liability arising from any guarantee due to the default of a guaranteed party.

8. Disclosures that the Company or Shareholders holding more than 5% of the total number of issued shares has/have committed to make: Nil
9. Purchase, sale and redemption of shares:

During the Reporting Period, neither the Company nor its subsidiaries has purchased, sold or redeemed any of the Company's listed shares.

10. Entrusted management of funds

During the Reporting Period, the Company has not proceeded with any entrusted management of funds. There was no entrusted management of funds that was made before the Reporting Period and was carried over to the Reporting Period.

11. Information on the equity interest in financial institutions (RMB)

| Stock Code | Stock short name        | Initial investment amount | Proportion of equity interest in investee | Book value at the end of the Reporting Period | Profit/loss over the Reporting Period | Change in shareholder's equity over the Reporting Period |
|------------|-------------------------|---------------------------|-------------------------------------------|-----------------------------------------------|---------------------------------------|----------------------------------------------------------|
| 601601     | China Pacific Insurance | 7,000,000.00              | 0.06%                                     | 136,250,000.00                                | 6,000,000.00                          | (45,007,500.00)                                          |
| 601328     | BANKCOMM                | 14,225,318.00             | 0.01%                                     | 42,164,496.00                                 | -                                     | (3,493,160.00)                                           |
| Total      |                         | <b>21,225,318.00</b>      | -                                         | 178,414,496.00                                | 6,000,000.00                          | (48,500,660.00)                                          |

12. There was no penalty or remedial action imposed on the Company during the Reporting Period.
13. Please refer to the Company's announcements dated 25 March 2020 on <http://www.cninfo.com.cn> for the details of research, communication and interview activities during the Reporting Period.

## **VIII. CORPORATE GOVERNANCE**

### **COMPLIANCE WITH THE CODE ON CORPORATE GOVERNANCE PRACTICES**

The Directors confirmed that the Company was in compliance with the Corporate Governance Code (the “**Code**”) and has not deviated from the Code during the Reporting Period. The Code includes the provisions contained in Appendix 14 to the Listing Rules.

### **AUDIT COMMITTEE**

The Company has established an audit committee under the Board in accordance with Rule 3.21 of the Listing Rules.

The audit committee along with the management of the Company has reviewed the accounting standards, principles and methods adopted by the Group, and considered matters regarding auditing, internal control and financial reporting including the unaudited interim accounts for the six months ended 30 June 2020.

The audit committee agreed to the accounting standards, principles and methods adopted by the Group for the unaudited interim accounts for the six months ended 30 June 2020 and that sufficient disclosures have been made.

### **INDEPENDENT NON-EXECUTIVE DIRECTOR**

The Company has complied with Rules 3.10(1), 3.10(2) and 3.10A of the Listing Rules relating to the appointment of a sufficient number of independent non-executive Directors and at least one independent non-executive Director with appropriate professional qualifications, or accounting or related financial management expertise. The Company has appointed three independent non-executive Directors including one with financial management expertise, of whom the biographical details were set out in the 2019 Annual Report of the Company .

### **MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS OF LISTED ISSUERS (“MODEL CODE”)**

During the Reporting Period, the Company has adopted a code of conduct regarding transactions by Directors on terms no less exacting than the required standards set out in the Model Code. After having made specific enquiries to the Directors and the Supervisors, the Company confirms that during the Reporting Period, all Directors and Supervisors have complied with the required standard set out in the Model Code in relation to securities transactions and they did not have any non-compliance with the Model Code.

## IX. FINANCIAL REPORTS PREPARED IN ACCORDANCE WITH CASBE

### Consolidated Balance Sheet

Unit: RMB Yuan

| Assets                             | Notes | 30 June 2020<br>(unaudited) | 31 December 2019<br>(audited) |
|------------------------------------|-------|-----------------------------|-------------------------------|
| <b>Current assets:</b>             |       |                             |                               |
| Monetary funds                     |       | 1,114,374,375.14            | 690,469,765.67                |
| Accounts receivable                | 3     | 602,358,591.15              | 309,307,455.92                |
| Receivables financing              |       | 152,826,381.97              | 145,924,204.55                |
| Prepayments                        |       | 63,055,571.01               | 29,773,518.97                 |
| Other accounts receivable          | 4     | 27,221,887.76               | 19,676,461.89                 |
| Including: Dividends receivable    |       |                             | 29,660.75                     |
| Inventories                        |       | 788,305,949.81              | 1,130,342,789.68              |
| Other current assets               |       | 62,663,182.36               | 102,892,339.63                |
| <b>Total current assets</b>        |       | <b>2,810,805,939.20</b>     | <b>2,428,386,536.31</b>       |
| <b>Non-current assets:</b>         |       |                             |                               |
| Long-term equity investment        |       | 58,528,956.37               | 60,774,211.24                 |
| Other equity instrument investment |       | 178,414,496.00              | 235,474,096.00                |
| Investment real estate             |       | 52,136,030.61               | 72,811,661.10                 |
| Fixed assets                       |       | 2,745,378,521.51            | 2,806,949,444.22              |
| Projects under construction        |       | 505,018,924.89              | 392,135,611.07                |
| Right-of-use assets                |       | 1,471,096.33                | 1,892,241.67                  |
| Intangible assets                  |       | 412,881,629.42              | 411,593,975.21                |
| Deferred income tax assets         |       | 31,158,183.81               | 26,006,832.66                 |
| <b>Total non-current assets</b>    |       | <b>3,984,987,838.94</b>     | <b>4,007,638,073.17</b>       |
| <b>Total assets</b>                |       | <b>6,795,793,778.14</b>     | <b>6,436,024,609.48</b>       |

# Consolidated Balance Sheet (Continued)

Unit: RMB Yuan

| Liabilities and Shareholders' Equity        | Notes | 30 June 2020<br>(unaudited) | 31 December 2019<br>(audited) |
|---------------------------------------------|-------|-----------------------------|-------------------------------|
| <b>Current liabilities:</b>                 |       |                             |                               |
| Short-term borrowing                        |       | 230,000,000.00              | 540,000,000.00                |
| Notes payable                               |       | 224,414,431.10              | 364,123,575.62                |
| Accounts payable                            | 5     | 458,035,924.61              | 434,388,662.65                |
| Contract liability                          |       | 330,486,893.71              | 364,947,071.21                |
| Payroll payable                             | 6     | 73,535,280.69               | 79,834,732.56                 |
| Taxes and dues payable                      |       | 27,874,927.17               | 19,178,538.68                 |
| Other payables                              |       | 430,106,796.26              | 334,043,971.20                |
| Including: Interest payable                 |       | 8,792,482.26                | 4,253,876.86                  |
| Dividends payable                           |       | 94,903,733.17               | 5,310,599.53                  |
| Non-current liabilities due within one year |       | 517,364,183.51              | 348,997,921.06                |
| <b>Total current liabilities</b>            |       | <b>2,291,818,437.05</b>     | <b>2,485,514,472.98</b>       |
| <b>Non-current liabilities:</b>             |       |                             |                               |
| Long-term borrowings                        |       | 485,508,474.38              | 589,779,008.96                |
| Lease liabilities                           |       | 459,739.33                  | 855,959.44                    |
| Long-term payables                          |       | 660,799,702.12              | 50,286,746.46                 |
| Deferred income                             |       | 149,760,542.80              | 141,673,879.14                |
| Deferred income tax liabilities             |       | 51,068,760.31               | 53,823,587.68                 |
| Other non-current liabilities               |       | 3,561,500.00                | 3,561,500.00                  |
| <b>Total non-current liabilities</b>        |       | <b>1,351,158,718.94</b>     | <b>839,980,681.68</b>         |
| <b>Total liabilities</b>                    |       | <b>3,642,977,155.99</b>     | <b>3,325,495,154.66</b>       |
| <b>Shareholders' equity:</b>                |       |                             |                               |
| Capital Stock                               |       | 621,859,447.00              | 621,859,447.00                |
| Capital reserve                             | 7     | 636,097,641.57              | 634,142,967.70                |
| Other comprehensive income                  | 8     | 134,047,026.85              | 182,008,870.59                |

|                                                                 |   |                         |                         |
|-----------------------------------------------------------------|---|-------------------------|-------------------------|
| Special reserve                                                 |   | 5,346,705.05            | 1,436,261.16            |
| Surplus reserve                                                 |   | 278,949,576.01          | 278,949,576.01          |
| Undistributed profits                                           | 9 | 1,347,205,355.40        | 1,250,630,948.35        |
| Total equity attributable to the shareholders of parent company |   | 3,023,505,751.88        | 2,969,028,070.81        |
| Minority shareholders' equity                                   |   | 129,310,870.27          | 141,501,384.01          |
| <b>Total shareholders' equity</b>                               |   | <b>3,152,816,622.15</b> | <b>3,110,529,454.82</b> |
| <b>Total of liabilities and shareholders' equity</b>            |   | <b>6,795,793,778.14</b> | <b>6,436,024,609.48</b> |

### Consolidated Income Statement

Unit: RMB Yuan

| Item                                                                         | Notes | Six months ended 30 June |                     |
|------------------------------------------------------------------------------|-------|--------------------------|---------------------|
|                                                                              |       | 2020<br>(unaudited)      | 2019<br>(unaudited) |
| <b>I. Gross revenue</b>                                                      | 10    | 3,285,772,716.57         | 3,122,647,157.46    |
| Including: Operating revenue                                                 |       | 3,285,772,716.57         | 3,122,647,157.46    |
| <b>II. Total operating costs</b>                                             |       | 3,065,966,315.61         | 2,924,331,367.91    |
| Including: Operating costs                                                   | 10    | 2,363,827,869.47         | 2,138,113,852.29    |
| Taxes and surcharges                                                         | 11    | 33,066,486.57            | 31,225,907.54       |
| Selling expenses                                                             |       | 326,650,283.59           | 446,911,864.33      |
| Administration expenses                                                      |       | 155,101,017.99           | 148,430,407.74      |
| R&D cost                                                                     |       | 157,166,732.04           | 132,619,075.23      |
| Financial expenses                                                           |       | 30,153,925.95            | 27,030,260.78       |
| Including: Interest expenses                                                 |       | 31,476,188.17            | 28,097,193.31       |
| Interest income                                                              |       | 2,101,311.70             | 1,864,104.60        |
| Add: Other income                                                            |       | 16,171,604.82            | 16,083,994.50       |
| Investment income (losses to be listed with brackets)                        |       | 3,754,745.13             | (694,074.12)        |
| Including: Investment return from associated corporations and joint ventures |       | (2,245,254.87)           | (694,074.12)        |

|                                                                                                       |    |                 |                |
|-------------------------------------------------------------------------------------------------------|----|-----------------|----------------|
| (losses to be listed with brackets)                                                                   |    |                 |                |
| Income from fair value changes (losses to be listed with brackets)                                    |    | -               | -              |
| Credit impairment loss (losses to be listed with brackets)                                            |    | (1,431,451.78)  | (1,661,768.44) |
| Assets impairment loss (losses to be listed with brackets)                                            | 12 | (5,369,396.50)  | (8,837,908.34) |
| Gains from asset disposal (losses to be listed with brackets)                                         |    | (210,969.28)    | 276,072.47     |
| <b>III. Operating profits (losses to be listed with brackets)</b>                                     |    | 232,720,933.35  | 203,482,105.62 |
| Add: non-operating income                                                                             |    | 774,125.65      | 1,545,298.01   |
| Less: non-operating expenditure                                                                       |    | 2,478,072.10    | 4,214,920.02   |
| <b>IV. Total profits (total loss to be listed with brackets)</b>                                      |    | 231,016,986.90  | 200,812,483.61 |
| Less: income tax expenses                                                                             | 13 | 42,980,002.53   | 37,349,250.63  |
| <b>V. Net profits (net loss to be listed with brackets)</b>                                           |    | 188,036,984.37  | 163,463,232.98 |
| <b>(I) According to operation continuity</b>                                                          |    |                 |                |
| 1. Net profits from continued operations (net losses to be listed in brackets)                        |    | 188,036,984.37  | 163,463,232.98 |
| 2. Net profits from discontinued operations (net losses to be listed in brackets)                     |    | -               | -              |
| <b>(II) According to ownership</b>                                                                    |    |                 |                |
| 1. Net profits attributable to shareholders of parent company                                         |    | 172,311,861.57  | 149,112,301.39 |
| 2. Minority interest income or loss                                                                   |    | 15,725,122.80   | 14,350,931.59  |
| <b>VI. Net amount of other comprehensive income after tax</b>                                         |    | (47,811,421.41) | 36,712,253.53  |
| Net amount of other comprehensive income after tax attributable to the shareholders of parent company |    | (47,961,843.74) | 36,698,417.78  |

|                                                                                              |                       |                       |
|----------------------------------------------------------------------------------------------|-----------------------|-----------------------|
| (I) Other comprehensive income not subject to reclassification into profit or loss           | (48,500,660.00)       | 36,645,485.60         |
| Changes in fair value of other equity instruments investment                                 | (48,500,660.00)       | 36,645,485.60         |
| (II) Other comprehensive income to be reclassified into profit or loss                       | 538,816.26            | 52,932.18             |
| Conversion difference of foreign currency statement                                          | 538,816.26            | 52,932.18             |
| Net amount of other comprehensive income after tax attributable to the minority shareholders | 150,422.33            | 13,835.75             |
| <b>VII. Total comprehensive income</b>                                                       | <b>140,225,562.96</b> | <b>200,175,486.51</b> |
| Total comprehensive income attributable to the shareholders of parent company                | 124,350,017.83        | 185,810,719.17        |
| Total comprehensive income attributable to the minority shareholders                         | 15,875,545.13         | 14,364,767.34         |
| <b>VIII. Earnings per share:</b>                                                             | <i>14</i>             |                       |
| (I) Basic earnings per share                                                                 | 0.28                  | 0.24                  |
| (II) Diluted earnings per share                                                              | 0.28                  | 0.24                  |

## SUMMARY NOTES TO THE FINANCIAL STATEMENTS PREPARED IN ACCORDANCE WITH CASBE

### NOTES:

#### 1. Preparation basis of the financial statements

##### Preparation basis

On a going-concern basis, the financial statements of the Company have been prepared based on transactions and items that have actually occurred and in accordance with the Accounting Standards for Business Enterprises issued by the Ministry of Finance of the PRC, and other relevant regulations (hereinafter referred to as “ASBE”), and the disclosure requirements stipulated under the *Preparation Convention of Information Disclosure by Companies Offering Securities to the Public No. 15 — General Rules on Financial Reporting* (2014 revised) issued by the China Securities Regulatory Commission and related provisions, relevant disclosures required by the Hong Kong Companies Ordinance and the Listing Rules, and the Company’s accounting policies and accounting estimates.

## **Going concern**

The Group has evaluated the continuing of operation for 12 months from the end of the Reporting Period and has not found any matter or situation raising significant doubts of its ability to operate as a going concern. Accordingly, the financial statements are prepared on a going concern basis.

## **2. Segment information**

### **(a) Description of segments**

The Group determines business segments based on the structure of internal organisation, management requirements and internal reporting system and determines reporting segments for disclosure purposes based on business segments. Business segment refers to each different business unit within the Group which satisfies the following conditions: (1) the business unit should be able to generate income and incur expenses in its regular operation; (2) the management of the Group would be able to evaluate the operating results of such business unit at regular intervals so as to decide resources allocation and conduct performance evaluation; (3) the Company would be able to obtain the relevant accounting information of such business unit, such as financial position, operating results and cash flow. If two or more business units share similar economic characteristics and meet certain conditions, these business segments would be merged into one business segment.

The Group's reporting segments are as follows:

|                                         |                                                                                 |
|-----------------------------------------|---------------------------------------------------------------------------------|
| Chemical bulk drugs                     | Development, production and sales of chemical bulk drugs                        |
| Preparations                            | Development, production and sales of preparations (e.g. tablets and injections) |
| Medical intermediate and other products | Production and sales of medical intermediate and other products                 |

Information regarding the abovementioned segments is as below.

**(b) Segment information for six months ended 30 June 2020 and six months ended 30 June 2019 are as follows (unaudited):**

**Six months ended 30 June 2020 (unaudited)**

Unit: RMB Yuan

| Item                                            | Chemical bulk<br>drugs | Preparations     | Medical<br>intermediate<br>and other<br>products | Unallocated      | Offset               | Total            |
|-------------------------------------------------|------------------------|------------------|--------------------------------------------------|------------------|----------------------|------------------|
| Operating income                                | 1,546,337,290.98       | 1,748,653,348.89 | 813,936,041.31                                   | -                | ( 823,153,964.61 )   | 3,285,772,716.57 |
| Include : Revenue<br>from external<br>customers | 1,538,952,813.09       | 1,344,752,815.46 | 402,067,088.02                                   | -                | -                    | 3,285,772,716.57 |
| Inter-segment<br>transaction<br>income          | 7,384,477.89           | 403,900,533.43   | 411,868,953.29                                   | -                | ( 823,153,964.61 )   | -                |
| Operating costs                                 | 1,090,990,352.94       | 1,342,526,321.81 | 707,419,460.75                                   | -                | ( 777,108,266.03 )   | 2,363,827,869.47 |
| Cost<br>elimination                             | 80,460,588.96          | 348,549,379.04   | 348,098,298.03                                   | -                | ( 777,108,266.03 )   | -                |
| Expenses for the<br>period                      | 262,908,856.51         | 347,224,563.22   | 58,938,539.84                                    | -                | -                    | 669,071,959.57   |
| Total operating<br>profit ( loss )              | -                      | -                | -                                                | 324,003,415.14   | ( 91,282,481.79 )    | 232,720,933.35   |
| Total assets                                    | 3,555,043,281.39       | 1,753,681,581.17 | 1,172,047,772.04                                 | 2,140,219,149.80 | ( 1,825,198,006.26 ) | 6,795,793,778.14 |
| Total liabilities                               | 970,429,122.62         | 866,335,374.47   | 730,098,284.61                                   | 2,200,575,140.61 | ( 1,124,460,766.32 ) | 3,642,977,155.99 |

**Six months ended 30 June 2019 (unaudited)**

Unit: RMB Yuan

| Item                                           | Chemical bulk<br>drugs | Preparations     | Medical<br>intermediate<br>and other<br>products | Unallocated      | Offset               | Total            |
|------------------------------------------------|------------------------|------------------|--------------------------------------------------|------------------|----------------------|------------------|
| Operating income                               | 1,397,106,920.39       | 1,694,090,841.77 | 693,253,005.52                                   | -                | ( 661,803,610.22 )   | 3,122,647,157.46 |
| Include: Revenue<br>from external<br>customers | 1,392,041,059.08       | 1,404,184,796.94 | 326,421,301.44                                   | -                | -                    | 3,122,647,157.46 |
| Inter-segment<br>transaction<br>income         | 5,065,861.31           | 289,906,044.83   | 366,831,704.08                                   | -                | ( 661,803,610.22 )   | -                |
| Operating costs                                | 915,828,582.45         | 1,234,990,827.49 | 590,451,067.81                                   | -                | ( 603,156,625.46 )   | 2,138,113,852.29 |
| Cost<br>elimination                            | 4,919,412.07           | 276,676,813.39   | 321,560,400.00                                   | -                | ( 603,156,625.46 )   | -                |
| Expenses for the<br>period                     | 233,925,170.61         | 472,022,102.10   | 49,044,335.37                                    | -                | -                    | 754,991,608.08   |
| Total operating<br>profit ( loss )             | -                      | -                | -                                                | 264,518,208.40   | ( 61,036,102.78 )    | 203,482,105.62   |
| Total assets                                   | 3,593,763,209.81       | 1,721,714,549.56 | 1,314,874,799.17                                 | 1,386,650,548.27 | ( 1,580,978,497.33 ) | 6,436,024,609.48 |
| Total liabilities                              | 1,051,366,014.88       | 965,364,634.23   | 647,413,957.22                                   | 1,596,991,919.29 | ( 935,641,370.96 )   | 3,325,495,154.66 |

**3. Accounts receivable**

| Item                                                  | <b><u>30 June 2020</u></b>   | <b><u>31 December 2019</u></b> |
|-------------------------------------------------------|------------------------------|--------------------------------|
|                                                       | <b>RMB Yuan</b>              | <b>RMB Yuan</b>                |
|                                                       | <b>(unaudited)</b>           | <b>(audited)</b>               |
| Accounts receivable                                   | 662,548,005.25               | 367,788,176.75                 |
| Less: provision for bad debts for accounts receivable | <u>60,189,414.10</u>         | <u>58,480,720.83</u>           |
| <b>Total</b>                                          | <b><u>602,358,591.15</u></b> | <b><u>309,307,455.92</u></b>   |

Aging analysis of accounts receivable based on transaction date is as follows:

| <b>Account age</b>                         | <b><u>30 June 2020</u></b>   | <b><u>31 December 2019</u></b> |
|--------------------------------------------|------------------------------|--------------------------------|
|                                            | <b>RMB Yuan</b>              | <b>RMB Yuan</b>                |
|                                            | <b>(unaudited)</b>           | <b>(audited)</b>               |
| 0-1 year (including 1 year)                | 600,958,716.50               | 307,376,759.68                 |
| Over 1 year to 2 years (including 2 years) | <u>1,399,874.65</u>          | <u>1,930,696.24</u>            |
| <b>Total</b>                               | <b><u>602,358,591.15</u></b> | <b><u>309,307,455.92</u></b>   |

#### 4. Other accounts receivable

| <b>Item</b>                                                       | <b><u>30 June 2020</u></b>  | <b><u>31 December 2019</u></b> |
|-------------------------------------------------------------------|-----------------------------|--------------------------------|
|                                                                   | <b>RMB Yuan</b>             | <b>RMB Yuan</b>                |
|                                                                   | <b>(unaudited)</b>          | <b>(audited)</b>               |
| Other accounts receivable                                         | 42,803,080.51               | 35,534,896.13                  |
| <i>Less: provision for bad debts of other accounts receivable</i> | <u>15,581,192.75</u>        | <u>15,858,434.24</u>           |
| <b>Total</b>                                                      | <b><u>27,221,887.76</u></b> | <b><u>19,676,461.89</u></b>    |

Aging analysis of other receivables based on transaction date is as follows:

| <b>Account age</b>                          | <b><u>30 June 2020</u></b>  | <b><u>31 December 2019</u></b> |
|---------------------------------------------|-----------------------------|--------------------------------|
|                                             | <b>RMB Yuan</b>             | <b>RMB Yuan</b>                |
|                                             | <b>(unaudited)</b>          | <b>(audited)</b>               |
| 0-1 year (including 1 year)                 | 16,790,355.07               | 9,195,696.10                   |
| Over 1 year to 2 years (including 2 years)  | 396,168.69                  | 10,432,241.79                  |
| Over 2 years to 3 years (including 3 years) | <u>10,035,364.00</u>        | <u>48,524.00</u>               |
| <b>Total</b>                                | <b><u>27,221,887.76</u></b> | <b><u>19,676,461.89</u></b>    |

## 5. Accounts payable

| Item             | <u>30 June 2020</u>          | <u>31 December 2019</u>      |
|------------------|------------------------------|------------------------------|
|                  | RMB Yuan                     | RMB Yuan                     |
|                  | (unaudited)                  | (audited)                    |
| Accounts payable | <u>458,035,924.61</u>        | <u>434,388,662.65</u>        |
| <b>Total</b>     | <b><u>458,035,924.61</u></b> | <b><u>434,388,662.65</u></b> |

Aging analysis of accounts payable based on transaction date is as follows:

| Account age                                 | <u>30 June 2020</u>          | <u>31 December 2019</u>      |
|---------------------------------------------|------------------------------|------------------------------|
|                                             | RMB Yuan                     | RMB Yuan                     |
|                                             | (unaudited)                  | (audited)                    |
| 0-1 year (including 1 year)                 | 443,648,097.64               | 421,318,881.87               |
| Over 1 year to 2 years (including 2 years)  | 6,330,911.99                 | 5,644,612.66                 |
| Over 2 years to 3 years (including 3 years) | 1,428,721.45                 | 1,705,476.96                 |
| Over 3 years                                | <u>6,628,193.53</u>          | <u>5,719,691.16</u>          |
| <b>Total</b>                                | <b><u>458,035,924.61</u></b> | <b><u>434,388,662.65</u></b> |

## 6. Payroll payable

(1) Classification of payroll payable

| Item                        | <u>31 December 2019</u>     | <u>Increase during<br/>the first half of<br/>2020</u> | <u>Decrease during<br/>the first half of<br/>2020</u> | <u>30 June 2020</u>         |
|-----------------------------|-----------------------------|-------------------------------------------------------|-------------------------------------------------------|-----------------------------|
|                             | RMB Yuan                    | RMB Yuan                                              | RMB Yuan                                              | RMB Yuan                    |
|                             | (audited)                   | (unaudited)                                           | (unaudited)                                           | (unaudited)                 |
| Short-term remuneration     | 79,834,732.56               | 341,203,114.99                                        | 347,502,566.86                                        | 73,535,280.69               |
| Post-employment welfare     |                             |                                                       |                                                       |                             |
| - Defined contribution plan | -                           | 18,360,912.52                                         | 18,360,912.52                                         | -                           |
| Dismissal welfare           | -                           | -                                                     | -                                                     | -                           |
| <b>Total</b>                | <b><u>79,834,732.56</u></b> | <b><u>359,564,027.51</u></b>                          | <b><u>365,863,479.38</u></b>                          | <b><u>73,535,280.69</u></b> |

(2) Short-term remuneration

| Item                                                | Increase during             |                              | Decrease during              |                             |
|-----------------------------------------------------|-----------------------------|------------------------------|------------------------------|-----------------------------|
|                                                     | the first half of           |                              | the first half of            |                             |
|                                                     | 31 December 2019            | 2020                         | 2020                         | 30 June 2020                |
|                                                     | RMB Yuan                    | RMB Yuan                     | RMB Yuan                     | RMB Yuan                    |
|                                                     | (audited)                   | (unaudited)                  | (unaudited)                  | (unaudited)                 |
| Salaries, bonuses, allowances and subsidies         | 75,526,091.94               | 282,828,665.78               | 288,809,422.72               | 69,545,335.00               |
| Employee welfare expenses                           | -                           | 11,306,983.76                | 11,306,983.76                | -                           |
| Social insurance premiums                           | -                           | 14,149,644.88                | 14,149,644.88                | -                           |
| Including: Medical insurance premiums               | -                           | 13,160,163.26                | 13,160,163.26                | -                           |
| Work-related injury insurance premiums              | -                           | 989,481.62                   | 989,481.62                   | -                           |
| Housing provident fund                              | -                           | 20,300,132.82                | 20,300,132.82                | -                           |
| Labour union expenditure & personnel education fund | 4,196,640.62                | 5,391,481.75                 | 5,737,376.68                 | 3,850,745.69                |
| Labour costs                                        | <u>112,000.00</u>           | <u>7,226,206.00</u>          | <u>7,199,006.00</u>          | <u>139,200.00</u>           |
| <b>Total</b>                                        | <b><u>79,834,732.56</u></b> | <b><u>341,203,114.99</u></b> | <b><u>347,502,566.86</u></b> | <b><u>73,535,280.69</u></b> |

(3) Defined contribution plan

| Item                           | Increase during   |                             | Decrease during             |                 |
|--------------------------------|-------------------|-----------------------------|-----------------------------|-----------------|
|                                | the first half of |                             | the first half of           |                 |
|                                | 31 December 2019  | 2020                        | 2020                        | 30 June 2020    |
|                                | RMB Yuan          | RMB Yuan                    | RMB Yuan                    | RMB Yuan        |
|                                | (audited)         | (unaudited)                 | (unaudited)                 | (unaudited)     |
| Basic endowment insurance      | -                 | 17,593,512.87               | 17,593,512.87               | -               |
| Unemployment insurance premium | <u>-</u>          | <u>767,399.65</u>           | <u>767,399.65</u>           | <u>-</u>        |
| <b>Total</b>                   | <b><u>-</u></b>   | <b><u>18,360,912.52</u></b> | <b><u>18,360,912.52</u></b> | <b><u>-</u></b> |

## 7. Capital reserve

| Item                   | 31 December 2019      | Increase during<br>the first half of<br>2020 | Decrease during<br>the first half of<br>2020 | 30 June 2020            |
|------------------------|-----------------------|----------------------------------------------|----------------------------------------------|-------------------------|
|                        | RMB Yuan<br>(audited) | RMB Yuan<br>(unaudited)                      | RMB Yuan<br>(unaudited)                      | RMB Yuan<br>(unaudited) |
| Capital stock premium  | 451,740,429.79        | -                                            | 2,227,674.13                                 | 449,512,755.66          |
| Other capital reserves | 182,402,537.91        | 4,182,348.00                                 | -                                            | 186,584,885.91          |
| <b>Total</b>           | <b>634,142,967.70</b> | <b>4,182,348.00</b>                          | <b>2,227,674.13</b>                          | <b>636,097,641.57</b>   |

## 8. Other comprehensive income

| Item | Other comprehensive income under income statement for the six months ended 30 June 2020 (unaudited) |                                                          |                                                                                                                          |                                  |                                                     |                                                        |
|------|-----------------------------------------------------------------------------------------------------|----------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------|----------------------------------|-----------------------------------------------------|--------------------------------------------------------|
|      |                                                                                                     |                                                          | Less:                                                                                                                    |                                  |                                                     |                                                        |
|      |                                                                                                     |                                                          | Amount Included in other comprehensive income in previous period and carried over into profit and loss in current period |                                  | After-tax amount attributable to the parent company | After-tax amount attributable to minority shareholders |
|      | <u>31 December 2019</u>                                                                             | <u>Incurred income tax amount for the current period</u> | <u></u>                                                                                                                  | <u>Less: income tax expenses</u> | <u></u>                                             | <u></u>                                                |
|      | RMB Yuan (audited)                                                                                  | RMB Yuan                                                 | RMB Yuan                                                                                                                 | RMB Yuan                         | RMB Yuan                                            | RMB Yuan                                               |
|      |                                                                                                     |                                                          |                                                                                                                          |                                  |                                                     |                                                        |
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|                                                                           |                       |                        |          |                       |                        |                   |                       |
|---------------------------------------------------------------------------|-----------------------|------------------------|----------|-----------------------|------------------------|-------------------|-----------------------|
| (2) Other comprehensive income to be reclassified into profit or loss     | (102,590.71)          | 689,238.59             | -        | -                     | 538,816.26             | 150,422.33        | 436,225.55            |
| Including: Translation difference of foreign currency financial statement | (102,590.71)          | 689,238.59             | -        | -                     | 538,816.26             | 150,422.33        | 436,225.55            |
| Total of other comprehensive income                                       | <u>182,008,870.59</u> | <u>(56,370,361.41)</u> | <u>-</u> | <u>(8,558,940.00)</u> | <u>(47,961,843.74)</u> | <u>150,422.33</u> | <u>134,047,026.85</u> |

## 9. Undistributed profits

| Item                                                                                     | Six months ended 30<br>June 2020 | Six months ended 30<br>June 2019 |
|------------------------------------------------------------------------------------------|----------------------------------|----------------------------------|
|                                                                                          | RMB Yuan                         | RMB Yuan                         |
|                                                                                          | (unaudited)                      | (unaudited)                      |
| Ending balance of previous year                                                          | 1,250,630,948.35                 | 1,035,690,153.67                 |
| Add: Beginning adjustment for undistributed profits                                      | -                                | -                                |
| Including: Change of consolidation scope under common control                            | -                                | -                                |
| Beginning balance of the current period                                                  | 1,250,630,948.35                 | 1,035,690,153.67                 |
| Add: Net profits attributable to the parent company's shareholders in the current period | 172,311,861.57                   | 149,112,301.39                   |
| Less: Appropriation of statutory surplus reserve                                         | -                                | -                                |
| Appropriation of discretionary surplus reserve                                           | -                                | -                                |
| Appropriation of provision for general risks                                             | -                                | -                                |
| Common stock dividends payable                                                           | 74,623,133.64                    | 62,185,944.70                    |
| Others                                                                                   | 1,114,320.88                     |                                  |
| Ending balance of current period                                                         | <u>1,347,205,355.40</u>          | <u>1,122,616,510.36</u>          |

## 10. Operating income and costs

### (1) Operating revenue and costs

| Item            | <u>Six months ended 30 June 2020</u> |                                | <u>Six months ended 30 June 2019</u> |                                |
|-----------------|--------------------------------------|--------------------------------|--------------------------------------|--------------------------------|
|                 | RMB Yuan                             |                                | RMB Yuan                             |                                |
|                 | (unaudited)                          |                                | (unaudited)                          |                                |
|                 | Revenue                              | Cost                           | Revenue                              | Cost                           |
| Main operation  | 3,259,378,950.67                     | 2,315,358,600.32               | 3,088,313,085.72                     | 2,096,322,418.11               |
| Other operation | <u>26,393,765.90</u>                 | <u>48,469,269.15</u>           | <u>34,334,071.74</u>                 | <u>41,791,434.18</u>           |
| <b>Total</b>    | <b><u>3,285,772,716.57</u></b>       | <b><u>2,363,827,869.47</u></b> | <b><u>3,122,647,157.46</u></b>       | <b><u>2,138,113,852.29</u></b> |

### (2) Revenue from contracts

Unit: RMB Yuan

| Classification of contract                 | Chemical bulk drugs            | Preparations                   | Medical Intermediates and other products | Total                          |
|--------------------------------------------|--------------------------------|--------------------------------|------------------------------------------|--------------------------------|
| <b>Commodity type</b>                      |                                |                                |                                          |                                |
| Among :                                    |                                |                                |                                          |                                |
| Chemical bulk drugs                        | 1,538,952,813.09               | -                              | -                                        | 1,538,952,813.09               |
| Preparations                               |                                | 1,344,752,815.46               | -                                        | 1,344,752,815.46               |
| Medical intermediates and other products   | <u>-</u>                       | <u>-</u>                       | <u>402,067,088.02</u>                    | <u>402,067,088.02</u>          |
| <b>Total</b>                               | <b><u>1,538,952,813.09</u></b> | <b><u>1,344,752,815.46</u></b> | <b><u>402,067,088.02</u></b>             | <b><u>3,285,772,716.57</u></b> |
| <b>Classification by operating regions</b> |                                |                                |                                          |                                |
| Where :                                    |                                |                                |                                          |                                |
| China (including Hong Kong)                | 386,300,267.47                 | 1,297,078,869.18               | 265,095,810.78                           | 1,948,474,947.43               |
| Americas                                   | 482,145,629.38                 |                                | 44,010,426.27                            | 526,156,055.65                 |
| Europe                                     | 420,888,313.19                 | 47,673,946.28                  | 81,613,027.01                            | 550,175,286.48                 |
| Others                                     | <u>249,618,603.05</u>          | <u>-</u>                       | <u>11,347,823.96</u>                     | <u>260,966,427.01</u>          |

| Classification of contract                               | Chemical bulk drugs            | Preparations                   | Medical Intermediates and other products | Total                          |
|----------------------------------------------------------|--------------------------------|--------------------------------|------------------------------------------|--------------------------------|
| <b>Total</b>                                             | <b><u>1,538,952,813.09</u></b> | <b><u>1,344,752,815.46</u></b> | <b><u>402,067,088.02</u></b>             | <b><u>3,285,772,716.57</u></b> |
| <b>Classification by contract performance obligation</b> |                                |                                |                                          |                                |
| Among :                                                  |                                |                                |                                          |                                |
| Recognition of revenue at a certain point in time        | 1,538,952,813.09               | 1,344,752,815.46               | 402,067,088.02                           | 3,285,772,716.57               |
| Recognition of revenue within a certain period           | -                              | -                              | -                                        | -                              |
| <b>Total</b>                                             | <b><u>1,538,952,813.09</u></b> | <b><u>1,344,752,815.46</u></b> | <b><u>402,067,088.02</u></b>             | <b><u>3,285,772,716.57</u></b> |

### (3) Information related to performance of contractual obligations

According to the stipulations in contracts, the Group, being the main responsible person, fulfills its supply obligations in accordance with the categories and standards required by the customers. For sales contracts in China, when the Group delivers the goods to the customer or the carrier, the contractual obligation is deemed to be fulfilled, and the customer obtains control of the relevant goods; for overseas sales contract in China, the contractual obligation is fulfilled when the goods are issued and shipped at the port of shipment and the customer has control over the relevant goods.

The payment terms of different customers and products are different. Some sales of the Group are carried out in the form of advance receipts, while the rest of the sales are granted a credit period of a certain duration.

### (4) Information related to the transaction price allocated to residual performance obligations

At the end of the Reporting Period, the amount of revenue where contracts were signed but unfulfilled or with uncompleted performance obligation was RMB 303,928,854.89, and of this amount RMB 292,114,851.22 is expected to be recognized from July 2020 to June 2021; RMB 11,814,003.67 is expected to be recognized from July 2021 to June 2022.

(5) The income amount including the book value of the contract liabilities recognized by the Group from January to June 2020 is RMB140,737,606.43.

## 11. Taxes and surcharges

| Item                                  | Six months ended<br>30 June 2020 | Six months ended 30<br>June 2019 |
|---------------------------------------|----------------------------------|----------------------------------|
|                                       | RMB Yuan                         | RMB Yuan                         |
|                                       | (unaudited)                      | (unaudited)                      |
| City maintenance and construction tax | 9,570,399.08                     | 10,566,243.47                    |
| Land use tax                          | 7,493,337.04                     | 4,507,745.44                     |
| Property tax                          | 7,916,671.97                     | 7,317,081.37                     |
| Educational surcharges                | 6,785,994.38                     | 7,547,316.74                     |
| Stamp duty                            | 584,953.36                       | 495,191.10                       |
| Local water conservancy fund          | 678,599.38                       | 753,821.66                       |
| Vehicle and vessel use tax            | <u>36,531.36</u>                 | <u>38,507.76</u>                 |
| <b>Total</b>                          | <b><u>33,066,486.57</u></b>      | <b><u>31,225,907.54</u></b>      |

## 12. Assets impairment loss

| Item                      | Six months ended 30 June<br>2020 | Six months ended 30 June 2019 |
|---------------------------|----------------------------------|-------------------------------|
|                           | RMB Yuan                         | RMB Yuan                      |
|                           | (unaudited)                      | (unaudited)                   |
| Inventory impairment loss | <u>(5,369,396.50)</u>            | <u>(8,837,908.34)</u>         |
| <b>Total</b>              | <b><u>(5,369,396.50)</u></b>     | <b><u>(8,837,908.34)</u></b>  |

### 13. Income tax expenses

#### (1) Income tax expenses

| Item                                                                                     | Six months ended<br>30 June 2020 | Six months ended<br>30 June 2019 |
|------------------------------------------------------------------------------------------|----------------------------------|----------------------------------|
|                                                                                          | RMB Yuan                         | RMB Yuan                         |
|                                                                                          | (unaudited)                      | (unaudited)                      |
| The current income tax calculated in accordance with the tax law and related regulations | 42,006,507.14                    | 42,684,671.04                    |
| -PRC enterprise income tax                                                               | 40,874,511.91                    | 42,560,486.32                    |
| -Hong Kong profits tax return                                                            | -                                | -                                |
| -USA federal and state tax                                                               | 28,835.47                        | 124,184.72                       |
| -Dutch corporation tax                                                                   | 1,103,159.76                     | -                                |
| -Deferred income tax expenses                                                            | 652,761.48                       | (5,726,352.06)                   |
| Lesser (Excess) amount in prior years                                                    | <u>320,733.91</u>                | <u>390,931.65</u>                |
| <b>Total</b>                                                                             | <b><u>42,980,002.53</u></b>      | <b><u>37,349,250.63</u></b>      |

#### (2) Adjustment process between accounting profits and income tax expenses

| Item                                                                             | Six months ended 30 June 2020 |
|----------------------------------------------------------------------------------|-------------------------------|
|                                                                                  | RMB                           |
|                                                                                  | (unaudited)                   |
| Total consolidated profits for the current period                                | 231,016,986.90                |
| Income tax expenses calculated in accordance with statutory /applicable tax rate | 34,558,700.29                 |
| Effect of different tax rate applicable to subsidiaries                          | 8,663,780.11                  |
| Effect of adjustments to previous years' income tax                              | 320,733.91                    |
| Effect of non-assessable income                                                  | (563,211.78)                  |
| <b>Income tax expenses</b>                                                       | <b><u>42,980,002.53</u></b>   |

#### 14. Earnings per share

The basic earnings per share are calculated by dividing the net profit attributable to the shareholders of the parent company, RMB 172,311,861.57 (2019: RMB 149,112,301.39), by the weighted average of outstanding ordinary shares issued by the Company, 621,859,447 shares (2019: 621,859,447 shares).

| Item                                                                  | Six months ended 30<br>June 2020 | Six months ended 30<br>June 2019 |
|-----------------------------------------------------------------------|----------------------------------|----------------------------------|
|                                                                       | RMB Yuan                         | RMB Yuan                         |
|                                                                       | (unaudited)                      | (unaudited)                      |
| Net profits attributable to shareholders of the parent company        | 172,311,861.57                   | 149,112,301.39                   |
| Weighted average of outstanding ordinary shares issued by the Company | 621,859,447.00                   | 621,859,447.00                   |
| Basic earnings per share                                              | 0.28                             | 0.24                             |

Basic earnings per share and diluted earnings per share are the same as there were no events that would have a possible dilutive impact during the six months ended 30 June 2019 and six months ended 30 June 2020.

#### 15. Dividends

The Board of the Company did not recommend payment of an interim dividend for the six months ended 30 June 2020 (2019: nil).

| Item                                                                                      | 2020                 | 2019                 |
|-------------------------------------------------------------------------------------------|----------------------|----------------------|
| Dividends recognised as distribution in the current financial statements during the year: |                      |                      |
| 2018 final dividend: RMB 0.10 per share                                                   | -                    | 62,185,944.70        |
| 2019 final dividend: RMB 0.12 per share                                                   | 74,623,133.64        | -                    |
| <b>Total</b>                                                                              | <b>74,623,133.64</b> | <b>62,185,944.70</b> |

## **X. DOCUMENTS AVAILABLE FOR INSPECTION AND PLACE FOR INSPECTION**

### **(1) DOCUMENTS AVAILABLE FOR INSPECTION**

- i. The Company's 2020 interim results announcement signed by the chairman of the Board.
- ii. Financial reports signed and stamped by the legal representative, the financial controller and the manager of the finance department of the Company.

### **(2) PLACE FOR INSPECTION**

Office of the secretary to the Board of the Company.

By Order of the Board

**Shandong Xinhua Pharmaceutical Company Limited**

**Zhang Daiming**

*Chairman*

21 August 2020, Zibo, PRC

As at the date of this announcement, the Board comprises:

Executive Directors:

Mr. Zhang Daiming (Chairman)

Mr. Du Deping

Independent Non-executive Directors:

Mr. Li Wenming

Mr. Du Guanhua

Mr. Lo Wah Wai

Non-executive Directors:

Mr. Ren Fulong

Mr. Xu Lie