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**REDCO PROPERTIES GROUP LIMITED**

**力高地產集團有限公司**

*(incorporated in the Cayman Islands with limited liability)*

**(Stock Code: 1622)**

**ANNOUNCEMENT OF INTERIM RESULTS  
FOR THE SIX MONTHS ENDED 30 JUNE 2020**

**FINANCIAL HIGHLIGHTS**

- Contracted sales of properties for the Group's subsidiaries, associates and joint ventures for the six months ended 30 June 2020 increased by 19.3% to RMB13,018.2 million
- Revenue for the six months ended 30 June 2020 increased by 345.9% to RMB6,703.0 million
- Profit for the six months ended 30 June 2020 increased by 95.7% to RMB736.7 million
- Profit attributable to owners of the Company for the six months ended 30 June 2020 increased by 56.9% to RMB445.1 million
- Basic earnings per share was RMB12.53 cents for the six months ended 30 June 2020 (30 June 2019: RMB7.99 cents)
- Land bank increased by 22.6% to 17.9 million sq. m. as at 30 June 2020 (31 December 2019: 14.6 million sq.m.)
- Cash and cash equivalents and restricted cash as at 30 June 2020 amounted to RMB14,380.9 million (31 December 2019: RMB15,059.5 million) and the net debt to equity ratio was 37.1% as at 30 June 2020 (31 December 2019: 17.9%)

The board (the “**Board**”) of directors (the “**Directors**”) of Redco Properties Group Limited (the “**Company**”) is pleased to announce the unaudited condensed consolidated results of the Company and its subsidiaries (collectively, the “**Group**”) for the six months ended 30 June 2020, together with comparative figures, as follows:

**CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS**  
FOR THE SIX MONTHS ENDED 30 JUNE 2020

|                                                                                                       |             | <b>Six months ended 30 June</b> |                    |
|-------------------------------------------------------------------------------------------------------|-------------|---------------------------------|--------------------|
|                                                                                                       | <i>Note</i> | <b>2020</b>                     | <b>2019</b>        |
|                                                                                                       |             | <i>RMB'000</i>                  | <i>RMB'000</i>     |
|                                                                                                       |             | <i>(Unaudited)</i>              | <i>(Unaudited)</i> |
| Revenue                                                                                               | 4           | 6,702,984                       | 1,503,382          |
| Cost of sales                                                                                         |             | (5,302,020)                     | (875,096)          |
| <b>Gross profit</b>                                                                                   |             | 1,400,964                       | 628,286            |
| Other gains, net                                                                                      | 5           | 293,721                         | 247,616            |
| Selling and marketing expenses                                                                        |             | (247,382)                       | (173,652)          |
| General and administrative expenses                                                                   |             | (354,113)                       | (246,939)          |
| Fair value gain on investment properties                                                              |             | 1,635                           | 47,673             |
| Fair value gain on investment properties upon transfer<br>from properties under development for sales |             | —                               | 62,432             |
| <b>Operating profit</b>                                                                               |             | 1,094,825                       | 565,416            |
| Finance income                                                                                        | 6           | 62,239                          | 63,913             |
| Finance costs                                                                                         | 6           | (12,499)                        | (9,088)            |
| Finance income, net                                                                                   |             | 49,740                          | 54,825             |
| Share of loss of investments accounted for using the<br>equity method, net                            |             | (16,338)                        | (25,989)           |
| <b>Profit before income tax</b>                                                                       |             | 1,128,227                       | 594,252            |
| Income tax expense                                                                                    | 7           | (391,491)                       | (217,768)          |
| <b>Profit for the period</b>                                                                          |             | 736,736                         | 376,484            |
| <b>Profit attributable to:</b>                                                                        |             |                                 |                    |
| Owners of the Company                                                                                 |             | 445,093                         | 283,654            |
| Non-controlling interests                                                                             |             | 291,643                         | 92,830             |
|                                                                                                       |             | 736,736                         | 376,484            |
| <b>Earnings per share for profit attributable to<br/>owners of the Company</b>                        |             |                                 |                    |
| – Basic and diluted (expressed in RMB cents<br>per share)                                             | 10          | 12.53                           | 7.99               |

# **CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

FOR THE SIX MONTHS ENDED 30 JUNE 2020

|                                                                   | <b>Six months ended 30 June</b> |                    |
|-------------------------------------------------------------------|---------------------------------|--------------------|
|                                                                   | <b>2020</b>                     | <b>2019</b>        |
|                                                                   | <i>RMB'000</i>                  | <i>RMB'000</i>     |
|                                                                   | <i>(Unaudited)</i>              | <i>(Unaudited)</i> |
| <b>Profit for the period</b>                                      | 736,736                         | 376,484            |
| <b>Other comprehensive (loss)/income</b>                          |                                 |                    |
| Item that may not be reclassified to profit or loss               |                                 |                    |
| – Currency translation differences                                | (141,075)                       | 22,859             |
| <b>Other comprehensive (loss)/income for the period</b>           | (141,075)                       | 22,859             |
| <b>Total comprehensive income for the period</b>                  | <u>595,661</u>                  | <u>399,343</u>     |
| <b>Total comprehensive income for the period attributable to:</b> |                                 |                    |
| – Owners of the Company                                           | 304,603                         | 306,641            |
| – Non-controlling interests                                       | 291,058                         | 92,702             |
| <b>Total comprehensive income for the period</b>                  | <u>595,661</u>                  | <u>399,343</u>     |

# CONDENSED CONSOLIDATED BALANCE SHEET

AS AT 30 JUNE 2020

|                                                   |             | 30 June<br>2020<br>RMB'000<br>(Unaudited) | 31 December<br>2019<br>RMB'000<br>(Audited) |
|---------------------------------------------------|-------------|-------------------------------------------|---------------------------------------------|
|                                                   | <i>Note</i> |                                           |                                             |
| <b>ASSETS</b>                                     |             |                                           |                                             |
| <b>Non-current assets</b>                         |             |                                           |                                             |
| Property, plant and equipment                     |             | 264,269                                   | 259,152                                     |
| Investment properties                             |             | 1,026,639                                 | 1,025,004                                   |
| Intangible assets                                 |             | 328,512                                   | 332,252                                     |
| Investments accounted for using the equity method |             | 559,101                                   | 654,872                                     |
| Deferred income tax assets                        |             | 1,100,086                                 | 834,614                                     |
|                                                   |             | <u>3,278,607</u>                          | <u>3,105,894</u>                            |
| <b>Current assets</b>                             |             |                                           |                                             |
| Completed properties held for sale                |             | 4,816,639                                 | 3,037,052                                   |
| Properties under development for sale             |             | 37,308,399                                | 30,969,759                                  |
| Contract assets                                   |             | 700,000                                   | 700,000                                     |
| Trade and other receivables and deposits          | 8           | 2,816,137                                 | 2,595,926                                   |
| Prepayments                                       | 8           | 2,666,595                                 | 1,858,769                                   |
| Amounts due from joint ventures                   |             | 113,616                                   | 59,949                                      |
| Amounts due from associates                       |             | 309,786                                   | 482,845                                     |
| Amounts due from non-controlling interests        |             | 3,965,599                                 | 3,951,248                                   |
| Income tax recoverable                            |             | 623,630                                   | 788,393                                     |
| Restricted cash                                   |             | 4,295,370                                 | 3,965,210                                   |
| Cash and cash equivalents                         |             | <u>10,085,532</u>                         | <u>11,094,295</u>                           |
|                                                   |             | <u>67,701,303</u>                         | <u>59,503,446</u>                           |
| <b>Total assets</b>                               |             | <u><u>70,979,910</u></u>                  | <u><u>62,609,340</u></u>                    |

|                                                     |             | <b>30 June</b>     | <b>31 December</b> |
|-----------------------------------------------------|-------------|--------------------|--------------------|
|                                                     | <i>Note</i> | <b>2020</b>        | <b>2019</b>        |
|                                                     |             | <i>RMB'000</i>     | <i>RMB'000</i>     |
|                                                     |             | <i>(Unaudited)</i> | <i>(Audited)</i>   |
| <b>EQUITY</b>                                       |             |                    |                    |
| <b>Equity attributable to owners of the Company</b> |             |                    |                    |
| Share capital                                       |             | 139,632            | 139,632            |
| Reserves                                            |             | 5,241,044          | 5,041,820          |
|                                                     |             | 5,380,676          | 5,181,452          |
| <b>Non-controlling interests</b>                    |             | 5,628,453          | 4,453,096          |
| <b>Total equity</b>                                 |             | <u>11,009,129</u>  | <u>9,634,548</u>   |
| <b>LIABILITIES</b>                                  |             |                    |                    |
| <b>Non-current liabilities</b>                      |             |                    |                    |
| Borrowings                                          |             | 8,655,564          | 4,694,786          |
| Deferred income tax liabilities                     |             | 1,066,298          | 634,906            |
|                                                     |             | 9,721,862          | 5,329,692          |
| <b>Current liabilities</b>                          |             |                    |                    |
| Trade and other payables                            | 9           | 12,491,977         | 12,020,186         |
| Borrowings                                          |             | 9,808,814          | 12,087,907         |
| Amounts due to non-controlling interests            |             | 5,187,717          | 5,146,101          |
| Amounts due to associates                           |             | 723,841            | 485,280            |
| Amounts due to joint ventures                       |             | 48,037             | 50,776             |
| Contract liabilities                                |             | 19,591,190         | 15,552,490         |
| Income tax liabilities                              |             | 2,397,343          | 2,302,360          |
|                                                     |             | 50,248,919         | 47,645,100         |
| <b>Total liabilities</b>                            |             | <u>59,970,781</u>  | <u>52,974,792</u>  |
| <b>Total equity and liabilities</b>                 |             | <u>70,979,910</u>  | <u>62,609,340</u>  |

## NOTES:

### 1 General information

Redco Properties Group Limited (the “**Company**”) was incorporated in the Cayman Islands on 14 July 2008 as an exempted company with limited liability under the Cayman Companies Law. The address of its registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands.

The Company is an investment holding company and its subsidiaries (together with the Company, referred to as the “**Group**”) are principally engaged in property development, property management services, property investment, project management services and healthcare services in the People’s Republic of China (the “**PRC**”). The Company is listed on the Main Board of The Stock Exchange of Hong Kong Limited (“**SEHK**”).

This condensed consolidated financial information is presented in Renminbi (“**RMB**”), unless otherwise stated.

The condensed consolidated financial information have not been audited.

### 2 Basis of preparation

This condensed consolidated financial information for the six months ended 30 June 2020 has been prepared in accordance with Hong Kong Accounting Standard (“**HKAS**”) 34 “Interim Financial Reporting” issued by the Hong Kong Institute of Certified Public Accountants (the “**HKICPA**”). The condensed consolidated interim financial information should be read in conjunction with the annual financial statements of the Company for the year ended 31 December 2019, which have been prepared in accordance with Hong Kong Financial Reporting Standards (“**HKFRSs**”) issued by the HKICPA.

### 3 Accounting policies

The accounting policies applied to this condensed consolidated interim financial information are consistent with those of the annual financial statements for the year ended 31 December 2019, as described in those annual financial statements, except for the estimation of income tax using the tax rate that would be applicable to expected total annual earnings and the adoption of amendments to HKFRSs and annual improvement effective for the financial year beginning on or after 1 January 2020.

- (a) The following new standard, amendments to standards and annual improvements are mandatory for the first time for the financial year beginning 1 January 2020 and currently relevant to the Group:

|                                                   |                                                      |
|---------------------------------------------------|------------------------------------------------------|
| Amendments to HKFRS 3                             | Definition of a Business                             |
| Amendments to HKAS 1 and HKAS 8                   | Definition of Material                               |
| Conceptual framework for financial reporting 2018 | Revised Conceptual Framework for Financial Reporting |
| Amendments to HKFRS 39, HKAS 7 and HKFRS 9        | Hedge Accounting                                     |

The Group has adopted these amendments of standards and annual improvements and the adoption of these amendments of standards and annual improvements do not have significant impacts on the Group's condensed consolidated interim financial information.

- (b) The following new standards and amendments to standards have been issued but are not effective for the financial year beginning 1 January 2020 and have not been early adopted by the Group:

|                                    |                                                                                       | <b>Effective for<br/>accounting periods<br/>beginning on or after</b> |
|------------------------------------|---------------------------------------------------------------------------------------|-----------------------------------------------------------------------|
| HKFRS 17                           | Insurance Contracts                                                                   | 1 January 2023                                                        |
| Amendments to HKFRS 16             | Covid-19 Related Rent Concession                                                      | 1 June 2020                                                           |
| Amendments to HKAS 1               | Classification of Liabilities as Current or Non-current                               | 1 January 2023                                                        |
| Amendments to HKAS 3               | Update Reference to the Conceptual Framework                                          | 1 January 2022                                                        |
| Amendments to HKAS 16              | Proceeds before Intended Use                                                          | 1 January 2022                                                        |
| Amendments to HKAS 37              | Onerous Contracts – Costs of Fulfilling a Contract                                    | 1 January 2022                                                        |
| Amendments to HKFRS 10 and HKAS 28 | Sale or Contribution of Assets between an investor and its Associate or Joint Venture | To be determined                                                      |

The directors of the Group are in the process of assessing the financial impact of the adoption of the above new standards and amendments to standards. The Group will adopt the new standards and amendments to standards when they become effective.

#### **4 Revenue and segment information**

The Executive Directors have been identified as the chief operating decision-maker. Management determines the operating segments based on the Group's internal reports, which are submitted to the Executive Directors for performance assessment and resources allocation.

The Executive Directors consider the business from a geographical perspective and assess the performance of property development in five reportable operating segments, namely Greater Western Taiwan Straits Economic Zone, Central and Western Regions, Bohai Economic Rim, Greater Bay Area and Others. The Group's construction and sea reclamation services are considered together with the property development segments and included in the relevant geographic operating segment. "Others" segment represents provision of design services to group companies, corporate support functions, property management services (services provided to both internal or external customers), rental income and investment holdings business.

The Executive Directors assess the performance of the operating segments based on a measure of segment results. This measurement basis excludes the effects of depreciation, share of loss of investments accounted for using the equity method, net, finance income, finance costs and income tax expense. Other information provided, except as noted below, to the Executive Directors is measured in a manner consistent with that in the condensed consolidated financial statements.

|                                                                                  | <b>Greater<br/>Western<br/>Taiwan<br/>Straits<br/>Economic<br/>Zone<br/>RMB'000</b> | <b>Central<br/>and<br/>Western<br/>Regions<br/>RMB'000</b> | <b>Bohai<br/>Economic<br/>Rim<br/>RMB'000</b> | <b>Greater<br/>Bay Area<br/>RMB'000</b> | <b>Others<br/>RMB'000</b> | <b>Total<br/>RMB'000</b> |
|----------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|------------------------------------------------------------|-----------------------------------------------|-----------------------------------------|---------------------------|--------------------------|
| <b>Six months ended</b>                                                          |                                                                                     |                                                            |                                               |                                         |                           |                          |
| <b>30 June 2020 (Unaudited)</b>                                                  |                                                                                     |                                                            |                                               |                                         |                           |                          |
| Revenue from contracts                                                           |                                                                                     |                                                            |                                               |                                         |                           |                          |
| – recognised at a point in time                                                  | 2,246,787                                                                           | 3,416,030                                                  | 705,027                                       | 233,770                                 | —                         | 6,601,614                |
| – recognised over time                                                           | 1,554                                                                               | —                                                          | 668                                           | —                                       | 143,866                   | 146,088                  |
| – others                                                                         | —                                                                                   | —                                                          | —                                             | —                                       | 6,061                     | 6,061                    |
| Less: Inter-segment revenue                                                      | —                                                                                   | —                                                          | (650)                                         | —                                       | (50,129)                  | (50,779)                 |
| Revenue (from external customers)                                                | <u>2,248,341</u>                                                                    | <u>3,416,030</u>                                           | <u>705,045</u>                                | <u>233,770</u>                          | <u>99,798</u>             | <u>6,702,984</u>         |
| Segment results                                                                  | 351,839                                                                             | 574,136                                                    | 118,598                                       | 39,281                                  | 22,413                    | 1,106,267                |
| Depreciation                                                                     | <u>(1,854)</u>                                                                      | <u>(2,615)</u>                                             | <u>(914)</u>                                  | <u>(291)</u>                            | <u>(5,768)</u>            | <u>(11,442)</u>          |
| Operating profit                                                                 | 349,985                                                                             | 571,521                                                    | 117,684                                       | 38,990                                  | 16,645                    | 1,094,825                |
| Share of (loss)/profit of investments accounted for using the equity method, net | (11,506)                                                                            | (4,853)                                                    | —                                             | (353)                                   | 374                       | (16,338)                 |
| Finance income                                                                   | 18,084                                                                              | 16,159                                                     | 6,619                                         | 478                                     | 20,899                    | 62,239                   |
| Finance costs                                                                    | —                                                                                   | —                                                          | —                                             | —                                       | (12,499)                  | (12,499)                 |
| Income tax expense                                                               | <u>(17,101)</u>                                                                     | <u>(244,759)</u>                                           | <u>(112,977)</u>                              | <u>(6,454)</u>                          | <u>(10,200)</u>           | <u>(391,491)</u>         |
| Profit for the period                                                            | <u><u>339,462</u></u>                                                               | <u><u>338,068</u></u>                                      | <u><u>11,326</u></u>                          | <u><u>32,661</u></u>                    | <u><u>15,219</u></u>      | <u><u>736,736</u></u>    |

|                                                                                  | Greater<br>Western<br>Taiwan<br>Straits<br>Economic<br>Zone<br>RMB'000 | Central<br>and<br>Western<br>Regions<br>RMB'000 | Bohai<br>Economic<br>Rim<br>RMB'000 | Greater<br>Bay<br>Area<br>RMB'000 | Others<br>RMB'000 | Total<br>RMB'000 |
|----------------------------------------------------------------------------------|------------------------------------------------------------------------|-------------------------------------------------|-------------------------------------|-----------------------------------|-------------------|------------------|
| <b>Six months ended</b>                                                          |                                                                        |                                                 |                                     |                                   |                   |                  |
| <b>30 June 2019 (Unaudited)</b>                                                  |                                                                        |                                                 |                                     |                                   |                   |                  |
| Revenue from contracts                                                           |                                                                        |                                                 |                                     |                                   |                   |                  |
| – recognised at a point in time                                                  | 169,010                                                                | 819,252                                         | 182,530                             | 67,487                            | 1,187             | 1,239,466        |
| – recognised over time                                                           | 1,031                                                                  | —                                               | 256,647                             | —                                 | 3,415             | 261,093          |
| – others                                                                         | —                                                                      | —                                               | —                                   | —                                 | 2,985             | 2,985            |
| Loss: Inter-segment revenue                                                      | —                                                                      | —                                               | —                                   | —                                 | (162)             | (162)            |
| Revenue (from external customers)                                                | 170,041                                                                | 819,252                                         | 439,177                             | 67,487                            | 7,425             | 1,503,382        |
| Segment results                                                                  | 131,038                                                                | 179,810                                         | 206,770                             | (1,349)                           | 58,134            | 574,403          |
| Depreciation                                                                     | (1,331)                                                                | (1,274)                                         | (836)                               | (346)                             | (5,200)           | (8,987)          |
| Operating profit/(loss)                                                          | 129,707                                                                | 178,536                                         | 205,934                             | (1,695)                           | 52,934            | 565,416          |
| Share of (loss)/profit of investments accounted for using the equity method, net | (18,105)                                                               | (9,342)                                         | —                                   | —                                 | 1,458             | (25,989)         |
| Finance income                                                                   | 18,570                                                                 | 16,594                                          | 6,797                               | 491                               | 21,461            | 63,913           |
| Finance costs                                                                    | —                                                                      | —                                               | —                                   | —                                 | (9,088)           | (9,088)          |
| Income tax expense                                                               | (14,814)                                                               | (96,773)                                        | (63,050)                            | (4,208)                           | (38,923)          | (217,768)        |
| Profit/(loss) for the period                                                     | <u>115,358</u>                                                         | <u>89,015</u>                                   | <u>149,681</u>                      | <u>(5,412)</u>                    | <u>27,842</u>     | <u>376,484</u>   |

|                                                         | Greater<br>Western<br>Taiwan<br>Straits<br>Economic<br>Zone<br>RMB'000 | Central<br>and<br>Western<br>Regions<br>RMB'000 | Bohai<br>Economic<br>Rim<br>RMB'000 | Greater<br>Bay Area<br>RMB'000 | Others<br>RMB'000   | Total<br>RMB'000    |
|---------------------------------------------------------|------------------------------------------------------------------------|-------------------------------------------------|-------------------------------------|--------------------------------|---------------------|---------------------|
| <b>As at 30 June 2020 (Unaudited)</b>                   |                                                                        |                                                 |                                     |                                |                     |                     |
| Total segment assets                                    | <u>22,805,717</u>                                                      | <u>20,562,454</u>                               | <u>18,809,247</u>                   | <u>1,420,108</u>               | <u>7,195,919</u>    | 70,793,445          |
| Other unallocated corporate assets                      |                                                                        |                                                 |                                     |                                |                     | <u>186,465</u>      |
| Total assets                                            |                                                                        |                                                 |                                     |                                |                     | <u>70,979,910</u>   |
| Investments accounted for<br>using the equity method    | <u>237,890</u>                                                         | <u>173,388</u>                                  | <u>—</u>                            | <u>14,212</u>                  | <u>133,611</u>      | <u>559,101</u>      |
| Additions to:                                           |                                                                        |                                                 |                                     |                                |                     |                     |
| Property, plant and equipment                           | 4,325                                                                  | 1,450                                           | 3,596                               | 225                            | 7,472               | 17,068              |
| Investments accounted for<br>using the equity method    | <u>4,000</u>                                                           | <u>—</u>                                        | <u>—</u>                            | <u>—</u>                       | <u>—</u>            | <u>4,000</u>        |
| Total segment liabilities                               | <u>(17,435,971)</u>                                                    | <u>(14,343,475)</u>                             | <u>(15,718,217)</u>                 | <u>(823,218)</u>               | <u>(11,649,900)</u> | <u>(59,970,781)</u> |
| <b>At 31 December 2019 (Audited)</b>                    |                                                                        |                                                 |                                     |                                |                     |                     |
| Total segment assets                                    | 15,838,618                                                             | 20,855,984                                      | 15,949,653                          | 1,705,719                      | 8,080,099           | 62,430,073          |
| Other unallocated corporate assets                      |                                                                        |                                                 |                                     |                                |                     | <u>179,267</u>      |
| Total assets                                            |                                                                        |                                                 |                                     |                                |                     | <u>62,609,340</u>   |
| Investments accounting for<br>using the equity method   | <u>299,811</u>                                                         | <u>208,901</u>                                  | <u>—</u>                            | <u>14,565</u>                  | <u>131,595</u>      | <u>654,872</u>      |
| Additions to:                                           |                                                                        |                                                 |                                     |                                |                     |                     |
| Property, plant and equipment                           | 11,334                                                                 | 3,801                                           | 9,425                               | 589                            | 19,583              | 44,732              |
| Investments accounted for<br>using the equity method    | —                                                                      | 184,200                                         | —                                   | 14,900                         | —                   | 199,100             |
| Acquisition of subsidiaries                             |                                                                        |                                                 |                                     |                                |                     |                     |
| – Property, plant and equipment                         | —                                                                      | 21,131                                          | 6                                   | —                              | 3,462               | 24,599              |
| – Intangible assets                                     | —                                                                      | —                                               | —                                   | —                              | 335,992             | 335,992             |
| – Investments accounting for<br>using the equity method | <u>—</u>                                                               | <u>—</u>                                        | <u>—</u>                            | <u>—</u>                       | <u>474</u>          | <u>474</u>          |
| Total segment liabilities                               | <u>(12,791,738)</u>                                                    | <u>(14,558,290)</u>                             | <u>(12,083,355)</u>                 | <u>(930,501)</u>               | <u>(12,610,908)</u> | <u>(52,974,792)</u> |

|                                                    | Six months ended 30 June |                  |
|----------------------------------------------------|--------------------------|------------------|
|                                                    | 2020                     | 2019             |
|                                                    | RMB'000                  | RMB'000          |
|                                                    | (Unaudited)              | (Unaudited)      |
| <b>Breakdown of revenue</b>                        |                          |                  |
| Sales of properties                                | 6,601,614                | 1,239,466        |
| Construction services and sea reclamation services | —                        | 256,491          |
| Property management services                       | 64,731                   | —                |
| Project management services                        | 29,006                   | 3,253            |
| Rental income                                      | 6,061                    | 2,985            |
| Healthcare service                                 | 1,572                    | 1,187            |
|                                                    | <u>6,702,984</u>         | <u>1,503,382</u> |

## 5 Other gains, net

|                                                                                      | Six months ended 30 June |                |
|--------------------------------------------------------------------------------------|--------------------------|----------------|
|                                                                                      | 2020                     | 2019           |
|                                                                                      | RMB'000                  | RMB'000        |
|                                                                                      | (Unaudited)              | (Unaudited)    |
| Gains on bargain purchase arising from acquisition of subsidiaries                   | —                        | 12,032         |
| Gains on disposal of subsidiaries                                                    | —                        | 112,778        |
| Gain on disposal of an associate                                                     | 46,355                   | —              |
| Re-measurement gain on interest in investments accounted for using the equity method | 233,725                  | 123,192        |
| Gains on disposal of property, plant and equipment                                   | 106                      | 88             |
| Exchange gains                                                                       | 8,276                    | 571            |
| Realised gain/(loss) on foreign exchange forward contracts                           | 5,727                    | (44,531)       |
| Commission                                                                           | —                        | 39,836         |
| Others                                                                               | (468)                    | 3,650          |
|                                                                                      | <u>293,721</u>           | <u>247,616</u> |

## 6 Finance income and costs

|                                                                      | Six months ended 30 June |                  |
|----------------------------------------------------------------------|--------------------------|------------------|
|                                                                      | 2020                     | 2019             |
|                                                                      | RMB'000                  | RMB'000          |
|                                                                      | (Unaudited)              | (Unaudited)      |
| Finance income from bank deposits                                    | 37,538                   | 27,496           |
| Finance income from loans to an associates                           | —                        | 12,500           |
| Finance income from loans to non-controlling interests               | 24,701                   | 12,627           |
| Finance income from loans to independent third parties               | —                        | 11,290           |
|                                                                      | <u>62,239</u>            | <u>63,913</u>    |
| Finance costs on borrowings                                          | 786,737                  | 618,018          |
| Less: Finance costs capitalised in qualifying assets                 | <u>(774,238)</u>         | <u>(608,930)</u> |
|                                                                      | <u>12,499</u>            | <u>9,088</u>     |
| Weighted average interest rate on capitalised borrowings (per annum) | <u>8.78%</u>             | <u>9.27%</u>     |

## 7 Income tax expense

Subsidiaries established and operating in the PRC are subject to PRC enterprise income tax at the rate of 25% for the six months ended 30 June 2020 (six months ended 30 June 2019: 25%).

No provision has been made for Hong Kong profits tax as the companies in Hong Kong did not generate any assessable profits for the six months ended 30 June 2020 (six months ended 30 June 2019: Nil).

PRC land appreciation tax is levied at progressive rates ranging from 30% to 60% on the appreciation of land value, being the proceeds of sales of properties less deductible expenditures including costs of land and development and construction expenditures.

|                                                       | Six months ended 30 June |                |
|-------------------------------------------------------|--------------------------|----------------|
|                                                       | 2020                     | 2019           |
|                                                       | RMB'000                  | RMB'000        |
|                                                       | (Unaudited)              | (Unaudited)    |
| Current income tax                                    |                          |                |
| – PRC enterprise income tax                           | 627,662                  | 260,989        |
| – PRC land appreciation tax                           | 289,443                  | 130,739        |
| PRC enterprise income tax on disposal of subsidiaries | —                        | 22,000         |
| Deferred income tax                                   | (525,614)                | (195,160)      |
|                                                       | <u>391,491</u>           | <u>217,768</u> |

## 8 Trade receivables, other receivables, deposits and other prepayments

|                                                                  | 30 June<br>2020<br>RMB'000<br>(Unaudited) | 31 December<br>2019<br>RMB'000<br>(Audited) |
|------------------------------------------------------------------|-------------------------------------------|---------------------------------------------|
| Trade receivables, other receivables and deposits:               |                                           |                                             |
| Trade receivables (Note a, b and c)                              | 167,714                                   | 359,763                                     |
| Other receivables                                                | 2,122,219                                 | 1,770,236                                   |
| Loan receivables                                                 | 12,017                                    | 20,744                                      |
| Deposits with local real estate associations                     | 522,768                                   | 401,940                                     |
| Deposits with labour department                                  | 19,872                                    | 19,112                                      |
| Deposits with treasury bureau                                    | 59,360                                    | 89,391                                      |
|                                                                  | 2,736,236                                 | 2,301,423                                   |
| Less: Provision for impairment on other receivables and deposits | (87,813)                                  | (65,260)                                    |
|                                                                  | 2,648,423                                 | 2,236,163                                   |
|                                                                  | 2,816,137                                 | 2,595,926                                   |
| Prepayments:                                                     |                                           |                                             |
| Prepaid other taxes                                              | 2,060,517                                 | 661,907                                     |
| Prepayments for construction costs                               | 292,958                                   | 77,658                                      |
| Prepayments for land use rights                                  | 73,000                                    | 924,184                                     |
| Prepayments for acquisition of subsidiaries                      | 240,120                                   | 195,020                                     |
|                                                                  | 2,666,595                                 | 1,858,769                                   |

Note:

- (a) Trade receivables mainly arise from sales of properties. Proceeds in respect of sales of properties are to be received in accordance with the terms of the related sales and purchase agreements. Credit terms are generally granted to certain customers and the customers are required to settle the receivables according to the terms of the sales and purchase agreements.
- (b) The ageing analysis of trade receivables at the balance sheet dates based on revenue recognition date was as follows:

|               | <b>30 June</b>     | <b>31 December</b> |
|---------------|--------------------|--------------------|
|               | <b>2020</b>        | <b>2019</b>        |
|               | <i>RMB'000</i>     | <i>RMB'000</i>     |
|               | <i>(Unaudited)</i> | <i>(Audited)</i>   |
| 0 - 30 days   | 99,052             | 233,732            |
| 31 - 60 days  | 29,021             | 73,831             |
| 61 - 90 days  | 9,629              | 669                |
| 91 – 180 days | 3,506              | 511                |
| Over 180 days | 26,506             | 51,020             |
|               | <u>167,714</u>     | <u>359,763</u>     |

The Group applies the simplified approach to provide for expected credit losses prescribed by HKFRS 9. The expected losses rate is minimal, given there is no history of significant defaults from customers and insignificant impact from forward-looking estimates. No provision was made against the gross amount of trade receivables (31 December 2019: Nil).

- (c) Trade receivables are secured by the properties sold. The carrying amounts of trade receivables approximate their fair values and are interest-free.

## 9 Trade and other payables

|                             | <b>30 June</b>     | <b>31 December</b> |
|-----------------------------|--------------------|--------------------|
|                             | <b>2020</b>        | <b>2019</b>        |
|                             | <i>RMB'000</i>     | <i>RMB'000</i>     |
|                             | <i>(Unaudited)</i> | <i>(Audited)</i>   |
| Trade payables (Note a)     | 2,757,818          | 3,421,830          |
| Accruals and other payables | 7,410,369          | 7,069,553          |
| Other taxes payables        | 2,094,967          | 1,254,228          |
| Dividend payables           | 123,103            | 36,392             |
| Salary payables             | 5,948              | 13,909             |
| Interest payables           | 96,315             | 219,623            |
| Rental deposits received    | 3,457              | 4,651              |
|                             | <u>12,491,977</u>  | <u>12,020,186</u>  |

Note:

(a) The ageing analysis of the trade payables based on invoice date was as follows:

|              | <b>2020</b>        | <b>2019</b>      |
|--------------|--------------------|------------------|
|              | <i>RMB'000</i>     | <i>RMB'000</i>   |
|              | <i>(Unaudited)</i> | <i>(Audited)</i> |
| 0 - 30 days  | 2,452,890          | 2,979,396        |
| 31 - 60 days | 22,996             | 61,965           |
| 61 - 90 days | 32,057             | 94,626           |
| Over 90 days | 249,875            | 285,843          |
|              | <u>2,757,818</u>   | <u>3,421,830</u> |

(b) The carrying amounts of the Group's trade and other payables approximate their fair values due to their short maturities.

## 10 Earnings per share

The basic earnings per share for the six months ended 30 June 2020 and 2019 is calculated based on the profit attributable to owners of the Company.

|                                                        | Six months ended 30 June |                      |
|--------------------------------------------------------|--------------------------|----------------------|
|                                                        | 2020<br>(Unaudited)      | 2019<br>(Unaudited)  |
| Profit attributable to owners of the Company (RMB'000) | <u>445,093</u>           | <u>283,654</u>       |
| Weighted average number of shares in issue             | <u>3,551,609,322</u>     | <u>3,551,609,322</u> |
| Basic earnings per share (RMB cents)                   | <u>12.53</u>             | <u>7.99</u>          |

Diluted earnings per share is equal to basic earnings per share as there was no dilutive potential share outstanding for the six months ended 30 June 2020 and 2019.

## 11 Dividend

The directors did not recommend the declaration and payment of any interim dividends in respect of the six months ended 30 June 2020.

A final dividend of RMB 3.0 cents per share for the year ended 31 December 2019 were payable to shareholders who were on the register at 26 June 2020. This final dividend, amounting to approximately RMB106,548,000 had been recognised in shareholders' equity during the six months ended 30 June 2020.

## 12 Subsequent events

On 30 July 2020, the Company issued 11.0% senior notes due 2022 with an aggregate nominal value of US\$220,000,000 at 96.784% of the principal amount of the Notes (the "11.0% Senior Notes due 2022"). The interest is payable semi-annually in arrears. The net proceeds, after deducting the direct issuance costs, amounted to approximately US\$210,000,000. The 11.0% Senior Notes due 2022 will mature on 6 August 2022, unless redeemed earlier.

On 11 August 2020, the Company issued 8.5% senior notes due 2021 with an aggregate nominal value of US\$300,000,000 at 98.885% of the principal amount of the Notes (the "8.5% Senior Notes due 2021"). The interest is payable semi-annually in arrears. The net proceeds, after deducting the direct issuance costs, amounted to approximately US\$294,000,000. The 8.5% Senior Notes due 2021 will mature on 19 August 2021, unless redeemed earlier.

## **BUSINESS OVERVIEW**

The Group has been upholding the brand philosophy of signature architecture for innovation and enjoyable life (精端著造, 創享生活) and has adopted our global strategy of “3+N+1” through its sound and pragmatic approach to business, the forward-looking plans for strategic investment, quality products and operational efficiency. As at the date of this report, the Group has become a large-scale comprehensive enterprise focusing on real estate development and integrating diversified business in its operations including health care, commerce, technology, property management, cultural tourism and education.

In the first half of 2020, in the face of the new market situation in the real estate industry, the Group achieved high-quality leapfrog development by bolstering its strategic determination, focusing on product quality and services, and continuously improving its core competitiveness. During the interim period, the Group attained a revenue of approximately RMB6,703.0 million, a year-on-year increase of 345.9%; net profit reached approximately RMB736.7 million, a year-on-year increase of 95.7%; gross profit was RMB1,401.0 million, representing a year-on-year increase of 123.0%; contracted sales was approximately RMB13,018.2 million, a year-on-year increase of 19.3%.

### **Dual-drivers lead to rapid development of diversified business**

In recent years, while intensively working on real estate, the Group has followed industry development trends to promote diversified business layout, extend its business value chain and incubate a complete closed-loop business chain. Its diversified investment arms embraced the principle of providing all-round lifestyle services and nurtured diversified businesses of “healthcare, commerce, technology, property management, cultural tourism, education” and so on. Among them, UG Property Management Co., Ltd (the “UG Property Management”) has exceeded in growth and the service quality as the number of projects for management services doubled. In the “2020 Top 100 Property Management Service Enterprises in the PRC” rankings evaluated by the China Index Academy, UG Property Management has been ranked among the top 100 for three consecutive years, it has also formed strategic cooperation with Totalbuild Investments Group (共創投集團) and Gold Medal City (金牌市政) to achieve mutual benefit.

## **Global layout and expansion of high-quality land reserves**

Adhering to a proactive expansion strategy and a prudent investment strategy, the Group acquired 14 new parcels of land in the first half of 2020. In recent years, we have adopted the 3+N+1 global layout strategy, focusing on land investment in the three core economic circles of the Bohai Rim, the Yangtze River Delta, and the Guangdong-Hong Kong-Macao Greater Bay Area, as well as high-value and high-growth cities such as Nanchang and Wuhan, and actively expanding overseas markets. On 18 February 2020, the Group officially announced that it would invest US\$112 million in the Makati Metro Superstructure Property Development Project and participate in the development of a total area of approximately 32 hectares of land Makati City, Philippines. As of 30 June, 2020, the total land bank of the Group was approximately 17.9 million square meters, providing a solid foundation for future development.

## **Quality-oriented, to be the forerunner of healthy buildings**

In the post-epidemic era, consumers have new requirements for living condition such as community management, property services and epidemic prevention functions of buildings, ushering in a major development opportunity for “Healthy Buildings”. As a forerunner of health-oriented architecture, the Group takes Oriental living aesthetics by heart and combines it with modern technology for healthy residence, forming a distinctive New Oriental Green Building style through continuous innovation. Redco defines healthy buildings by three aspects: healthy environment, health-care facilities and healthy community management, these ideas are complemented by 36 health-related measures in more than 100 living scenarios, and more than 500 health-related techniques. In addition, the Group focuses on product quality, and its four major product lines “villa”, “grand”, “joy” and “mansion” series have fully met the needs of various types of home buyers.

## **Financially sound and well recognized by the capital market**

Relying on good corporate governance and prudent financial management, the Group successfully issued US\$150 million 13.0% senior notes due 2023 on 19 May 2020. At the same time, the Group attaches great importance to cash flow management by adopting a reasonable financing structure and a robust balance sheet. As of 30 June 2020, the Group's cash and bank balance including (cash and cash equivalents and restricted cash) were RMB14.38 billion, and the net debt-to-equity ratio was 37.1%. The international rating agencies Fitch and Standard & Poor's both gave the Group a rating of B with stable outlook, which fully reflects their recognition of the comprehensive strength and future growth of the Group. Consequently, Fitch upgraded the Group's outlook from stable to positive in July.

## **Advancing with honor and strengthening the brand recognition**

In the first half of 2020, the rapid development and outstanding comprehensive strength of the Group has been widely recognized by the industry and the public. It has won numerous awards and its reputation has grown significantly. The Group has performed well in the ranking lists of various authoritative evaluation institutions. It has been rated as a "real estate company worthy of the capital market's attention in 2020", a "leading company in product strength of China's listed real estate companies in 2020-healthy housing", an "outstanding enterprise in China's real estate products in 2020", and named "Annual Innovative Real Estate Enterprise" in the Boao 2020 China Real Estate Fashion Awards, UG Property Management, a subsidiary of the Group, was listed as one of the "Top 100 Property Management Service Enterprises in the PRC in 2020". Our President Mr. Huang Ruoqing was honoured as one of the "2020 Top 10 CEO of China's Listed Real Estate Enterprises" and "Influential Real Estate Person of the Year" in the Boao 2020 China Real Estate Fashion Awards. Royal International in Shenzhen and Royal Family in Xianyang, both projects invested and managed by the Group, won the awards of "2020 China Five-star Property Service Community".

## PROPERTY DEVELOPMENT AND INVESTMENT PROJECTS

As at 30 June 2020, the Group's property portfolio comprised 102 property development and investment projects with an aggregate GFA of 17,878,920.0 square metres under various stages of development remaining unsold in various cities in the PRC and Australia. The following table sets forth a summary of our property development and investment projects as at 30 June 2020:

| Project                         | Site area <sup>(1)</sup><br>(sq. m.) | Total GFA <sup>(2)</sup><br>(sq. m.) | Total GFA<br>under various<br>stages of<br>development<br>remaining<br>unsold <sup>(3)</sup><br>(sq. m.) |
|---------------------------------|--------------------------------------|--------------------------------------|----------------------------------------------------------------------------------------------------------|
|                                 |                                      |                                      |                                                                                                          |
| NANCHANG REGION                 |                                      |                                      |                                                                                                          |
| Spain Standard<br>力高國際城         | 466,665.3                            | 861,274.2                            | 4,055.6                                                                                                  |
| Riverside International<br>濱江國際 | 37,346.0                             | 163,999.9                            | 1,900.9                                                                                                  |
| Bluelake County<br>瀾湖郡          | 135,285.0                            | 286,794.7                            | 15,119.9                                                                                                 |
| Riverlake International<br>濱湖國際 | 68,373.0                             | 168,752.5                            | 5,626.4                                                                                                  |
| Imperial Mansion<br>君御華府        | 41,993.3                             | 103,594.8                            | 7,470.3                                                                                                  |
| Imperial Metropolis<br>君御都會     | 84,093.3                             | 210,142.7                            | 37,777.4                                                                                                 |
| Bluelake International<br>瀾湖國際  | 47,151.0                             | 113,323.0                            | 5,696.7                                                                                                  |
| The Garden of Spring<br>十里春風    | 30,378.0                             | 15,278.0                             | 12,613.3                                                                                                 |

| <b>Project</b>                          | <b>Site area<sup>(1)</sup><br/>(sq. m.)</b> | <b>Total GFA<sup>(2)</sup><br/>(sq. m.)</b> | <b>Total GFA<br/>under various<br/>stages of<br/>development<br/>remaining<br/>unsold<sup>(3)</sup><br/>(sq. m.)</b> |
|-----------------------------------------|---------------------------------------------|---------------------------------------------|----------------------------------------------------------------------------------------------------------------------|
|                                         |                                             |                                             |                                                                                                                      |
| <b>Scenery Bay</b><br>麗景灣               | 51,919.0                                    | 177,985.0                                   | 177,985.0                                                                                                            |
| <b>Delight Scenery</b><br>悅景臺           | 62,455.0                                    | 123,856.6                                   | 29,671.3                                                                                                             |
| <b>YONG Lake Scenic Center</b><br>雍湖景畔  | 132,505.0                                   | 412,507.2                                   | 412,507.2                                                                                                            |
| <b>Life Sunshine Town</b><br>生命陽光城      | 33,396.4                                    | 50,181.8                                    | 50,181.8                                                                                                             |
| <b>The Phoenix – Phase I</b><br>鳳凰新天一期  | 16,295.3                                    | 78,177.8                                    | 17,849.3                                                                                                             |
| <b>The Phoenix – Phase II</b><br>鳳凰新天二期 | 39,030.5                                    | 155,617.8                                   | 155,617.8                                                                                                            |
| <b>Eastern Imperial Garden</b><br>東方璽園  | 49,225.0                                    | 165,979.0                                   | 165,979.0                                                                                                            |
| <b>Eastern Exquisite</b><br>東方玲瓏園       | 23,209.0                                    | 75,630.6                                    | 75,630.6                                                                                                             |
| <b>Golden Mansion</b><br>金尊府            | 92,314.0                                    | 240,346.0                                   | 240,346.0                                                                                                            |
| <b>Royal City</b><br>君譽城                | 225,296.0                                   | 642,093.3                                   | 642,093.3                                                                                                            |
| <b>Sunshine Capital</b><br>陽光首府         | 93,824.1                                    | 208,170.4                                   | 208,170.4                                                                                                            |
| <b>Eastern Harmony</b><br>東方和園          | 31,422.0                                    | 97,757.0                                    | 97,757.0                                                                                                             |
| <b>Eastern Crystal</b><br>東方璞園          | 57,876.0                                    | 177,645.0                                   | 177,645.0                                                                                                            |

| Project                                    | Site area <sup>(1)</sup><br>(sq. m.) | Total GFA <sup>(2)</sup><br>(sq. m.) | Total GFA<br>under various<br>stages of<br>development<br>remaining<br>unsold <sup>(3)</sup><br>(sq. m.) |
|--------------------------------------------|--------------------------------------|--------------------------------------|----------------------------------------------------------------------------------------------------------|
|                                            |                                      |                                      |                                                                                                          |
| <b>One Riverside Glory</b><br>君譽濱江一期       | 52,896.0                             | 158,124.3                            | 158,124.3                                                                                                |
| <b>Two Riverside Glory</b><br>君譽濱江二期       | 42,301.0                             | 100,623.2                            | 100,623.2                                                                                                |
| <b>Eastern Grand</b><br>東方博園               | 66,667.0                             | 214,244.0                            | 214,244.0                                                                                                |
| <b>Fifth Avenue</b><br>贛州第五大道              | 107,814.9                            | 642,971.9                            | 532,214.5                                                                                                |
| <b>Leisure's Mansion</b><br>君逸府            | 49,335.6                             | 135,797.5                            | 135,797.5                                                                                                |
| <b>Rivera Mansion</b><br>雍江府               | 101,008.5                            | 312,544.0                            | 312,544.0                                                                                                |
| <b>TIANJIN REGION</b>                      |                                      |                                      |                                                                                                          |
| <b>Sunshine Coast</b><br>陽光海岸              | 481,394.0                            | 1,445,893.2                          | 1,011,944.0                                                                                              |
| <b>Land Lot Nos. A1 and A2</b><br>A1及A2號地塊 | 69,336.2                             | 55,469.0                             | 55,469.0                                                                                                 |
| <b>Perfection Ocean</b><br>理想海             | 159,465.9                            | 316,654.0                            | 316,654.0                                                                                                |
| <b>Luminescence Ocean</b><br>拾光海           | 68,827.0                             | 130,921.7                            | 130,921.7                                                                                                |
| <b>Eastern Aesthetics</b><br>悦麓蘭庭          | 105,115.2                            | 310,991.2                            | 310,991.2                                                                                                |

| <b>Project</b>                       | <b>Site area<sup>(1)</sup><br/>(sq. m.)</b> | <b>Total GFA<sup>(2)</sup><br/>(sq. m.)</b> | <b>Total GFA<br/>under various<br/>stages of<br/>development<br/>remaining<br/>unsold<sup>(3)</sup><br/>(sq. m.)</b> |
|--------------------------------------|---------------------------------------------|---------------------------------------------|----------------------------------------------------------------------------------------------------------------------|
| <b>CHANGSHA REGION</b>               |                                             |                                             |                                                                                                                      |
| <b>Changsha Phoenix</b><br>長沙鳳凰新天    | 18,002.1                                    | 128,168.2                                   | 128,168.2                                                                                                            |
| <b>Yuelu Green Town</b><br>岳麓青城      | 215,333.0                                   | 753,667.0                                   | 753,667.0                                                                                                            |
| <b>Yuelu Celebrity Town</b><br>岳麓名城  | 140,000.0                                   | 350,000.0                                   | 350,000.0                                                                                                            |
| <b>ZHEJIANG &amp; JIANGSU REGION</b> |                                             |                                             |                                                                                                                      |
| <b>Cloud Metropolis</b><br>雲都會       | 132,701.0                                   | 411,708.1                                   | 411,708.1                                                                                                            |
| <b>Peaceful Sea</b><br>靜海府           | 56,499.6                                    | 108,074.0                                   | 24,238.1                                                                                                             |
| <b>Riviera One</b><br>環頤灣            | 223,245.0                                   | 645,806.7                                   | 645,806.7                                                                                                            |
| <b>Peach Creek Villa</b><br>桃溪雲廬     | 25,475                                      | 61,679.8                                    | 61,679.8                                                                                                             |
| <b>YuYao Project</b><br>余姚項目         | 78,512.0                                    | 242,818.0                                   | 242,818.0                                                                                                            |
| <b>JINAN REGION</b>                  |                                             |                                             |                                                                                                                      |
| <b>Bluelake County</b><br>瀾湖郡        | 68,066.0                                    | 256,658.6                                   | 2,844.9                                                                                                              |
| <b>Royal Family</b><br>君御世家          | 30,682.0                                    | 131,919.7                                   | 21,239.4                                                                                                             |
| <b>Imperial Mansion</b><br>君御華府      | 44,966.0                                    | 125,742.3                                   | 14,622.6                                                                                                             |

| Project                                       | Site area <sup>(1)</sup><br>(sq. m.) | Total GFA <sup>(2)</sup><br>(sq. m.) | Total GFA<br>under various<br>stages of<br>development<br>remaining<br>unsold <sup>(3)</sup><br>(sq. m.) |
|-----------------------------------------------|--------------------------------------|--------------------------------------|----------------------------------------------------------------------------------------------------------|
|                                               |                                      |                                      |                                                                                                          |
| <b>Redco Visionary</b><br>力高未來城一期             | 90,616.9                             | 311,327.2                            | 93,374.0                                                                                                 |
| <b>Redco Visionary II</b><br>力高未來城二期          | 236,992.1                            | 607,995.8                            | 607,995.8                                                                                                |
| <b>Spring Villa</b><br>雍泉府                    | 268,113.0                            | 596,669.4                            | 596,669.4                                                                                                |
| <b>Jiyang II</b><br>濟陽大二期                     | 166,967.4                            | 389,510.0                            | 389,510.0                                                                                                |
| <b>Grand Mansion</b><br>君悅首府                  | 60,940.0                             | 175,440.0                            | 175,440.0                                                                                                |
| <b>Leisure's Mansion</b><br>君逸府               | 34,290.0                             | 111,702.9                            | 111,702.9                                                                                                |
| <b>YANTAI REGION</b>                          |                                      |                                      |                                                                                                          |
| <b>Sunshine Coast - Phase I</b><br>陽光海岸－第一期   | 51,693.7                             | 93,512.7                             | 8,699.3                                                                                                  |
| <b>Sunshine Coast - Phase II</b><br>陽光海岸－第二期  | 21,371.0                             | 34,388.3                             | 1,721.4                                                                                                  |
| <b>Sunshine Coast - Phase III</b><br>陽光海岸－第三期 | 33,142.0                             | 81,358.2                             | 3,933.8                                                                                                  |
| <b>Sunshine Coast - Phase IV</b><br>陽光海岸－第四期  | 63,411.0                             | 213,814.7                            | 213,814.7                                                                                                |
| <b>Sunshine Coast - Phase V</b><br>陽光海岸－第五期   | 99,194.0                             | 199,574.0                            | 199,574.0                                                                                                |
| <b>Cathay Palace</b><br>泰和府                   | 57,991.0                             | 182,230.0                            | 182,230.0                                                                                                |

| Project                              | Site area <sup>(1)</sup><br>(sq. m.) | Total GFA <sup>(2)</sup><br>(sq. m.) | Total GFA<br>under various<br>stages of<br>development<br>remaining<br>unsold <sup>(3)</sup><br>(sq. m.) |
|--------------------------------------|--------------------------------------|--------------------------------------|----------------------------------------------------------------------------------------------------------|
|                                      |                                      |                                      |                                                                                                          |
| <b>Ruilon Project</b><br>瑞龍項目        | 100,511.8                            | 279,024.0                            | 279,024.0                                                                                                |
| <b>Delight Mansion</b><br>清悅華府       | 133,352.0                            | 375,577.5                            | 375,577.5                                                                                                |
| <b>HEFEI REGION</b>                  |                                      |                                      |                                                                                                          |
| <b>Mix Kingdom Redco</b><br>力高 • 共和城 | 395,596.4                            | 823,818.0                            | 67,837.1                                                                                                 |
| <b>Prince Royal Family</b><br>君御世家   | 88,025.5                             | 300,887.9                            | 32,505.2                                                                                                 |
| <b>Royal International</b><br>君御國際   | 43,873.0                             | 114,894.0                            | 22,295.6                                                                                                 |
| <b>Bluelake City</b><br>瀾湖前城         | 76,058.8                             | 229,941.8                            | 40,143.9                                                                                                 |
| <b>Majestic Residence</b><br>天悅府     | 67,931.0                             | 198,138.0                            | 198,138.0                                                                                                |
| <b>Huaan Southern City</b><br>南華安城   | 165,601.7                            | 496,943.5                            | 496,943.5                                                                                                |
| <b>Scholar Residence</b><br>狀元府      | 56,722.2                             | 184,894.4                            | 26,455.9                                                                                                 |
| <b>Cloud Terrace</b><br>雲湖印          | 47,925.5                             | 130,636.2                            | 130,636.2                                                                                                |
| <b>Royal Universe</b><br>君御天下        | 83,478.3                             | 125,217.5                            | 125,217.5                                                                                                |
| <b>Golden County</b><br>金色南郡         | 83,966.0                             | 250,019.3                            | 25,662.4                                                                                                 |

| Project                                       | Site area <sup>(1)</sup><br>(sq. m.) | Total GFA <sup>(2)</sup><br>(sq. m.) | Total GFA<br>under various<br>stages of<br>development<br>remaining<br>unsold <sup>(3)</sup><br>(sq. m.) |
|-----------------------------------------------|--------------------------------------|--------------------------------------|----------------------------------------------------------------------------------------------------------|
|                                               |                                      |                                      |                                                                                                          |
| <b>Bauhinia Residence</b><br>紫荊府              | 56,185.5                             | 140,610.5                            | 140,610.5                                                                                                |
| <b>Virtuous City</b><br>毅德城                   | 363,736.9                            | 880,110.0                            | 689,910.0                                                                                                |
| <b>Leisure's Mansion</b><br>君逸府               | 47,098.0                             | 117,827.3                            | 117,827.3                                                                                                |
| <b>WUHAN REGION</b>                           |                                      |                                      |                                                                                                          |
| <b>Redco Courtyard</b><br>雍湖灣                 | 100,411.0                            | 112,217.4                            | 92,543.3                                                                                                 |
| <b>Youthfulness</b><br>雍華年                    | 61,450.2                             | 113,693.4                            | 113,693.4                                                                                                |
| <b>Golden Bridge Horizon</b><br>金橋新天地         | 30,364.0                             | 91,046.9                             | 91,046.9                                                                                                 |
| <b>Intelligence City</b><br>智慧城               | 31,696.3                             | 118,039.0                            | 118,039.0                                                                                                |
| <b>Redco Majestic Residence</b><br>力高天悦府一期    | 53,392.4                             | 198,071.9                            | 56,680.4                                                                                                 |
| <b>Redco Majestic Residence II</b><br>力高天悦府二期 | 42,512.8                             | 157,435.2                            | 157,435.2                                                                                                |
| <b>Fortune East</b><br>瑞錦東城                   | 46,666.9                             | 71,815.0                             | 71,815.0                                                                                                 |
| <b>Scenery Mansion</b><br>山水華府                | 47,012.0                             | 201,516.0                            | 201,516.0                                                                                                |
| <b>Delight Dragon City</b><br>悦禧龍城            | 158,891.0                            | 556,118.5                            | 556,118.5                                                                                                |

| Project                          | Site area <sup>(1)</sup><br>(sq. m.) | Total GFA <sup>(2)</sup><br>(sq. m.) | Total GFA<br>under various<br>stages of<br>development<br>remaining<br>unsold <sup>(3)</sup><br>(sq. m.) |
|----------------------------------|--------------------------------------|--------------------------------------|----------------------------------------------------------------------------------------------------------|
|                                  |                                      |                                      |                                                                                                          |
| XI'AN REGION                     |                                      |                                      |                                                                                                          |
| Royal City - Phase I<br>御景灣- 第一期 | 69,466.8                             | 205,541.0                            | 9,690.6                                                                                                  |
| Majestic Mansion<br>天悅華府         | 88,319.8                             | 171,000.0                            | 117,964.4                                                                                                |
| Royal Family<br>君御世家             | 27,588.1                             | 78,431.6                             | 78,431.6                                                                                                 |
| Royal Redco<br>力高君樾              | 46,855.5                             | 90,131.7                             | 90,131.7                                                                                                 |
| SHENZHEN REGION                  |                                      |                                      |                                                                                                          |
| Royal International<br>力高君御花園    | 33,035.3                             | 138,833.9                            | 11,360.1                                                                                                 |
| GUANGDONG REGION                 |                                      |                                      |                                                                                                          |
| Royal Family<br>君御世家             | 30,819.6                             | 95,493.7                             | 17,975.3                                                                                                 |
| Bluelake Landmark<br>瀾湖峯景        | 28,113.0                             | 69,275.2                             | 19,656.7                                                                                                 |
| Center Mansion<br>君熙府            | 17,428.0                             | 74,617.7                             | 74,617.7                                                                                                 |

| Project                                     | Site area <sup>(1)</sup><br>(sq. m.) | Total GFA <sup>(2)</sup><br>(sq. m.) | Total GFA<br>under various<br>stages of<br>development<br>remaining<br>unsold <sup>(3)</sup><br>(sq. m.) |
|---------------------------------------------|--------------------------------------|--------------------------------------|----------------------------------------------------------------------------------------------------------|
|                                             |                                      |                                      |                                                                                                          |
| <b>Royal Mansion</b><br>君譽府                 | 13,611.1                             | 36,217.4                             | 36,217.4                                                                                                 |
| <b>Bluelake Mansion</b><br>瀾湖公館             | 12,543.8                             | 41,452.0                             | 41,452.0                                                                                                 |
| <b>Sky Palace</b><br>雲築花園                   | 48,179.0                             | 220,954.9                            | 220,954.9                                                                                                |
| <b>Sky Terrace</b><br>雲峰閣                   | 27,820.0                             | 85,791.7                             | 85,791.7                                                                                                 |
| <b>Huizhou Leisure's Mansion</b><br>惠州君逸府   | 24,956.0                             | 100,123.0                            | 100,123.0                                                                                                |
| <b>Blissful Bay</b><br>悅璟灣                  | 71,946                               | 262,489.7                            | 262,489.7                                                                                                |
| <b>Jiangmen Leisure's Mansion</b><br>江門君逸府  | 65,359.0                             | 231,427.0                            | 231,427.0                                                                                                |
| <b>QUANZHOU REGION</b>                      |                                      |                                      |                                                                                                          |
| <b>Putian Causeway Bay Plaza</b><br>莆田銅鑼灣廣場 | 170,330.7                            | 450,075.0                            | 450,075.0                                                                                                |
| <b>Bayview</b><br>觀悅灣                       | 18,306.0                             | 53,034.1                             | 3,802.8                                                                                                  |
| <b>Enjoy Peak</b><br>悅峰臺                    | 13,336.0                             | 58,647.7                             | 58,647.7                                                                                                 |
| <b>Leisure's Mansion</b><br>君逸府             | 40,279.0                             | 151,406.0                            | 151,406.0                                                                                                |
| <b>Mount Yuelan</b><br>樾瀾山                  | 186,656                              | 458,808.6                            | 458,808.6                                                                                                |

| Project                | Site area <sup>(1)</sup><br>(sq. m.) | Total GFA <sup>(2)</sup><br>(sq. m.) | Total GFA<br>under various<br>stages of<br>development<br>remaining<br>unsold <sup>(3)</sup><br>(sq. m.) |
|------------------------|--------------------------------------|--------------------------------------|----------------------------------------------------------------------------------------------------------|
|                        |                                      |                                      |                                                                                                          |
| Royal Central<br>君譽中央  | 15,376.0                             | 48,596.1                             | 48,596.1                                                                                                 |
| <b>OVERSEAS REGION</b> |                                      |                                      |                                                                                                          |
| Prime                  | 15,830.0                             | 56,579.0                             | 18,948.0                                                                                                 |
| <b>TOTAL</b>           |                                      |                                      | <b><u>17,878,920.0</u></b>                                                                               |

1. Information for “site area” is based on relevant land use rights certificates, land grant contracts, tender documents, or other relevant agreements (as the case may be).
2. “Total GFA” is based on surveying reports, construction works commencement permits and/or construction works planning permits or the relevant land grant contract and/or public tender, listing-for-sale or auction confirmation letter.
3. “Total GFA under various stages of development remaining unsold” includes the GFA of the completed projects remaining unsold, GFA of projects under development and the GFA of projects for future development.

## Financial Review

### *Revenue*

Revenue for the six months ended 30 June 2020 increased by 345.9% to RMB6,703.0 million from RMB1,503.4 million for the six months ended 30 June 2019. Such increase was primarily attributable to the increase in our GFA delivered for the residential property for Fifth

Avenue and The Phoenix in Nanchang, Bluelake City in Hefei , Redco Visionary in Jinan and Peaceful Sea in Jiangsu. Total GFA delivered increased by 256.5% to 620,736 sq.m for the six months ended 30 June 2020 from 174,111 sq. m for the six months ended 30 June 2019. The increase in our total revenue was also contributed by the increase in the recognised average selling price (the “ASP”) for the properties delivered in the six months ended 30 June 2020. The ASP for properties delivered increased to RMB10,635 for the six months ended 30 June 2020 from RMB7,118 for the six months ended 30 June 2019, representing a 49.4% increase which was primarily due to the increase in GFA delivered in Fifth Avenue in Nanchang and Peaceful Sea in Jiangsu, which recognised a relatively higher ASP, as compared with other property development projects of the Group.

The following table sets out a breakdown of the Group’s revenue, GFA delivered and recognised ASP by geographical segments:

|                                     | For the six months ended 30 June |                  |                      |                |                         |              |
|-------------------------------------|----------------------------------|------------------|----------------------|----------------|-------------------------|--------------|
|                                     | 2020                             | 2019             | 2020                 | 2019           | 2020                    | 2019         |
|                                     | <i>Revenue</i>                   |                  | <i>GFA Delivered</i> |                | <i>Recognised ASP</i>   |              |
|                                     | <i>(RMB'000)</i>                 |                  | <i>(sq. m.)</i>      |                | <i>(RMB per sq. m.)</i> |              |
|                                     | <i>(Unaudited)</i>               |                  |                      |                |                         |              |
| <b>Greater Western</b>              |                                  |                  |                      |                |                         |              |
| <b>Taiwan Straits</b>               |                                  |                  |                      |                |                         |              |
| <b>Economic Zone</b>                | 2,246,787                        | 170,041          | 169,043              | 28,506         | 13,291                  | 5,965        |
| <b>Central and Western</b>          |                                  |                  |                      |                |                         |              |
| <b>Regions</b>                      | 3,416,030                        | 819,252          | 314,092              | 110,222        | 10,876                  | 7,433        |
| <b>Bohai Economic Rim</b>           |                                  |                  |                      |                |                         |              |
| – Construction service*             | —                                | 256,647          | —                    | —              | —                       | —            |
| – Properties sales                  | 705,027                          | 182,530          | 112,312              | 27,811         | 6,277                   | 6,563        |
| <b>Greater Bay Area</b>             | 233,770                          | 67,487           | 25,289               | 7,572          | 9,244                   | 8,913        |
| <b>Others</b>                       |                                  |                  |                      |                |                         |              |
| – Healthcare service                | 1,572                            | 1,187            | —                    | —              | —                       | —            |
| – Property management services      | 64,731                           | 6,238            | —                    | —              | —                       | —            |
| – Trading of construction materials | —                                | —                | —                    | —              | —                       | —            |
| – Project management services       | 29,006                           | —                | —                    | —              | —                       | —            |
| – Rental income                     | 6,061                            | —                | —                    | —              | —                       | —            |
| <b>Total</b>                        | <u>6,702,984</u>                 | <u>1,503,382</u> | <u>620,736</u>       | <u>174,111</u> | <u>10,635</u>           | <u>7,118</u> |

\* Construction service represents the construction service provided by the Group in Jinan

A summary of the segment results set forth below:

- Greater Western Taiwan Straits Economic Zone: segment revenue for the Greater Western Taiwan Straits Economic Zone increased significantly by 1,221.6% to RMB2,246.8 million for the six months ended 30 June 2020 from RMB170.0 million for the six months ended 30 June 2019. Such increase was primarily attributable to the increase in GFA delivered for Fifth Avenue and The Phoenix in Nanchang.
- Central and Western Regions: segment revenue for the Central and Western Regions increased significantly by 316.9% to RMB3,416.0 million for the six months ended 30 June 2020 from RMB819.3 million for the six months ended 30 June 2019. Such increase was primarily attributable to the increase in the GFA delivered for Bluelake City in Hefei and Peaceful Sea in Jiangsu.
- Bohai Economic Rim: segment revenue for the Bohai Economic Rim increased by 60.52% to RMB705.0 million for the six months ended 30 June 2020 from RMB439.2 million for the six months ended 30 June 2019. Such increase was primarily due to the increase in the GFA delivered in Redco Visionary in Jinan.
- Greater Bay Area: segment revenue for the Greater Bay Area increased a 246.4% to RMB233.8 million for the six months ended 30 June 2020 compared to RMB67.5 million for the six months ended 30 June 2019. Such increase was mainly due to the increase in GFA delivered for Royal Family in Zhongshan.
- Others: It mainly represents property management services provided by our subsidiary, UG Property Management, which was mainly to provide property management services to our group projects and project management services at our headquarters in Shenzhen. The project management services income mainly refers to the acquisition advisory service and financing service to our joint venture project company.

### ***Cost of sales***

Cost of sales increased by 505.9% to RMB5,302.0 million for the six months ended 30 June 2020 from RMB875.1 million for the six months ended 30 June 2019. Such increase was primarily due to the increase in GFA delivered to 620,736 sq. m. for the six months ended 30 June 2020 from 174,111 sq. m. for the six months ended 30 June 2019; and also increased by the increase in average land acquisition cost per sq. m. delivered amounted to RMB4,522 for the year ended 30 June 2020 from RMB1,829 for the year ended 30 June 2019. Such increase in average land acquisition cost per sq. m. delivered was primarily due to the increase in the GFA delivered for Fifth Avenue in Nanchang and Peaceful Sea in Jiangsu with a relatively high land acquisition costs.

### ***Gross profit***

Gross profit increased by 123.0% to RMB1,401.0 million for the six months ended 30 June 2020 from RMB628.3 million for the six months ended 30 June 2019. Our gross profit margin decreased to 20.9% for the six months ended 30 June 2020 from 41.8% for the six months ended 30 June 2019. The decrease was primarily attributable to the increase in average land acquisition cost during the same period from RMB1,829 per sq.m. to RMB4,531 per sq.m. and netting off by the increase in ASP from RMB7,118 to RMB10,635 for the same period in 2019 and 2020.

### ***Other gains, net***

Other gains, increased 18.6% to RMB293.7 million for the six months ended 30 June 2020 from RMB247.6 million for the six months ended 30 June 2019. The increase was primarily attributable to the increase of gain on re-measurement gain from RMB123.2 million in six months ended 30 June 2019 to RMB233.7 million for the six months ended 30 June 2020 and change of the realised loss on the foreign exchange contracts for RMB44.5 million in six month ended 30 June 2019 to gain RMB5.7 million for the six months ended 30 June 2020 and net-off by the decrease of gain on disposal of subsidiaries from RMB112.8 million for the six months ended 30 June 2019 to nil for the six months ended 30 June 2020.

### ***Selling and marketing expenses***

Selling and marketing expenses increased by 42.5% to RMB247.4 million for the six months ended 30 June 2020 from RMB173.7 million for the six months ended 30 June 2019. Selling and marketing expenses mainly represent expenses incurred in the promotion of our properties and the sales commission to the sales agents. Such increase was mainly due to the increase in the marketing promotion activities for the projects and the increase in the sales agency fee as there was an increase in the contracted sales.

### ***General and administrative expenses***

General and administrative expenses increased by 43.4% to RMB354.1 million for the six months ended 30 June 2020 from RMB246.9 million for the six months ended 30 June 2019. Such increase was primarily due to the increase in salary expenses, legal and consultancy expenses and office and travelling expenses because of the increase in the number of projects located in different cities.

### ***Fair value gain on investment properties***

The fair value gain on investment properties represents the increase in the value on the commercial portion of the culture park in Tianjin and a portion of the Redco Building in Shenzhen which is held for rental. The fair value gain decreased by 96.6% to RMB1.6 million for the six months ended 30 June 2020 from RMB47.7 million for the six months ended 30 June 2019.

### ***Fair value gain on investment properties upon transfer from properties under development for sales***

The fair value gain on investment properties upon transfer from properties under development for sales represents the valuation gain for the commercial properties of Sunshine Coast in Tianjin when it changed from the properties under development for sales to investment properties. The amount is zero during this period as it is only an one-off event.

### ***Operating profit***

As a result of the foregoing, operating profit increased by 93.6% to RMB1,094.8 million for the six months ended 30 June 2020 from RMB565.4 million for the six months ended 30 June 2019.

### ***Finance income***

Finance income decreased by 2.6% to RMB62.2 million for the six months ended 30 June 2020 from RMB63.9 million for the six months ended 30 June 2019. Such decrease was primarily attributable to the decrease in the interest income from the loan to independent person and net-off by the increase in bank deposit interest during the period.

### ***Finance costs***

Finance costs increased by 37.5% to RMB12.5 million for the six months ended 30 June 2020 from RMB9.1 million for the six months ended 30 June 2019. Such increase was mainly due to the increase in interest expense which is not eligible to be capitalised to projects under development.

### ***Share of loss of investments accounted for using the equity method, net***

Share of profit of investments accounted for using the equity method, net reported a loss of RMB16.3 million for the six months ended 30 June 2020 from profit of RMB26.0 million for the six months ended 30 June 2019, which mainly due to the completion of GFA delivery of Prime in Australia, delivery of which was started in the second half of 2019.

### ***Profit before income tax***

As a result of the foregoing, profit before income tax for the six months ended 30 June 2020 increased 89.9% to RMB1,128.2 million from RMB594.3 million for the six months ended 30 June 2019.

### ***Income tax expense***

Income tax expense increased by 79.8% to RMB391.5 million for the six months ended 30 June 2020 from RMB217.8 million for the six months ended 30 June 2019. Such increase was primarily the increase in PRC enterprise income tax (“**EIT**”) for RMB366.7 million as a result of increased profit of the Group and increase in the PRC land appreciation tax for RMB158.7 million due to the increase in the gross profit for the GFA delivered, netted off by the decrease in deferred income tax for the Group.

### ***Profit for the six months ended 30 June 2020***

As a result of the foregoing, profit for the six months ended 30 June 2020 increased by 95.7% to RMB736.7 million from RMB376.5 million for the six months ended 30 June 2019. The profit for the six months ended 30 June 2020 was mainly attributable to the profit in the Greater Western Taiwan Straits Economic Zone of RMB339.5 million, Central and Western Regions of RMB338.1 million, Bohai Economic Rim of RMB11.3 million, Greater Bay Area of RMB32.6 million and the others segment for RMB15.2 million.

### ***Profit for the six months ended 30 June 2020 attributable to owners of the Company***

As a result of the foregoing, profit for the six months attributable to owners of the Company increased by 56.9% to RMB445.1 million for the six months ended 30 June 2020 from RMB283.7 million for the six months ended 30 June 2019. Profit attributable to non-controlling interests increased to RMB291.6 million for the six months ended 30 June 2020 as compared with RMB92.8 million for the six months ended 30 June 2019 which was mainly due to the increase in the profit from property development projects with other investors.

## **Liquidity and Capital Resources**

### ***Cash Position***

The Group had cash and cash equivalents of approximately RMB10,085.5 million (31 December 2019: RMB11,094.3 million) and restricted cash of RMB4,295.4 million (31 December 2019: RMB3,965.2 million) as at 30 June 2020. As at 30 June 2020, the Group’s cash and cash equivalents were mainly denominated in Hong Kong dollar (“**HK\$**”), RMB and United States dollar (“**US\$**”).

## Borrowings

As at 30 June 2020, the Group had borrowings of approximately RMB18,464.4 million (31 December 2019: RMB16,782.7 million).

|                                                                                   | 30 June<br>2020<br>RMB'000<br>(Unaudited) | 31 December<br>2019<br>RMB'000<br>(Audited) |
|-----------------------------------------------------------------------------------|-------------------------------------------|---------------------------------------------|
| Long-term bank borrowings                                                         | 7,629,883                                 | 3,451,066                                   |
| 13% Senior Notes due 2023                                                         | 1,025,681                                 | —                                           |
| 9.875% Senior Notes due 2021                                                      | —                                         | 1,243,720                                   |
|                                                                                   | <u>8,655,564</u>                          | <u>4,694,786</u>                            |
| Non-current borrowings                                                            |                                           |                                             |
| Short-term bank and other borrowings                                              | 775,484                                   | 3,152,063                                   |
| 9.875% Senior Notes due 2021                                                      | 1,273,240                                 | —                                           |
| 11% Senior Notes due 2020                                                         | 1,332,512                                 | 2,150,741                                   |
| 13.5% Senior Notes due 2020                                                       | —                                         | 1,746,112                                   |
| 11.5% Senior Notes due 2020                                                       | 1,773,612                                 | 1,733,549                                   |
|                                                                                   | <u>5,154,848</u>                          | <u>8,782,465</u>                            |
| Portion of long-term bank borrowings                                              |                                           |                                             |
| – due for repayment within one year                                               | 4,519,696                                 | 3,173,759                                   |
| – due for repayment within one year<br>which contain a repayment on demand clause | <u>134,270</u>                            | <u>131,683</u>                              |
| Current borrowings                                                                | <u>9,808,814</u>                          | <u>12,087,907</u>                           |
| Total borrowings                                                                  | <u>18,464,378</u>                         | <u>16,782,693</u>                           |

The amounts based on the scheduled repayment dates set out in the loan agreements and the maturities of the Group's total borrowings at the respective balance sheet dates (i.e. ignoring the effect of any repayment on demand clause) are shown below:

|                                           | <b>30 June<br/>2020</b> | <b>31 December<br/>2019</b> |
|-------------------------------------------|-------------------------|-----------------------------|
|                                           | <i>RMB'000</i>          | <i>RMB'000</i>              |
|                                           | <i>(Unaudited)</i>      | <i>(Audited)</i>            |
| Amounts of borrowings that are repayable: |                         |                             |
| – Within 1 year                           | 9,808,814               | 12,087,907                  |
| – Between 1 and 2 years                   | 4,888,663               | 2,558,545                   |
| – Between 2 and 5 years                   | 3,550,039               | 2,136,241                   |
| – Over 5 years                            | 216,862                 | —                           |
| Total borrowings                          | <u>18,464,378</u>       | <u>16,782,693</u>           |

The carrying amounts of the Group's bank borrowings approximate their fair values as the impact of discounting is not significant or the borrowings carrying floating rate of interests.

## ***Other performance indicators***

### **Net debt to equity ratio**

As at 30 June 2020, the Group's net debt to equity ratio was 37.1% (31 December 2019: 17.9%). It is calculated as net debt divided by total equity. Net debt is calculated as total borrowing less cash and bank balance (including cash and cash equivalents and restricted cash). Total equity is as shown in the condensed consolidated balance sheet.

### **Net current assets and current ratio**

As at 30 June 2020, the Group's net current assets amounted to approximately RMB17,452.4 million (31 December 2019: RMB11,858.3 million). The Group's current ratio, which is calculated as current assets divided by current liabilities, was approximately 1.35 times as at 30 June 2020 (31 December 2019: 1.25 times).

### ***Cost of borrowings***

The Group's average cost of borrowings (calculated by dividing total interest expenses incurred, including interest capitalised by average borrowings during this period) decreased to 8.78% for the six months ended 30 June 2020 from 9.27% for the six months ended 30 June 2019.

### ***Contingent liabilities***

The Group had the following contingent liabilities in respect of financial guarantees on mortgage facilities as at the dates below:

|                                                                                               | <b>30 June<br/>2020</b> | <b>31 December<br/>2019</b> |
|-----------------------------------------------------------------------------------------------|-------------------------|-----------------------------|
|                                                                                               | <b>RMB'000</b>          | <b>RMB'000</b>              |
| Guarantees in respect of mortgage facilities for certain purchasers of the Group's properties | <u>11,200,348</u>       | <u>9,001,924</u>            |

The Group has arranged bank financing for certain purchasers of the Group's properties and provided guarantees to secure their obligations of such purchasers for repayment. Such guarantees will terminate upon the earlier of (i) the transfer of the real estate ownership certificates to the purchasers which will generally occur with the period ranging from six months to three years from the completion of the guarantee registration; or (ii) the satisfaction of mortgage loans by the purchasers of the properties.

Pursuant to the terms of the guarantees, upon default of mortgage payments by these purchasers, the Group is obliged to repay the outstanding mortgage principal together with accrued interest and penalties owed by the defaulting purchasers to the banks and the Group is entitled to retain the legal title and to take over the possession of the related properties. The Group's guarantees period starts from the date of grant of mortgage. The Directors consider that the carrying values of the financial guarantees is immaterial.

There are certain corporate guarantees provided by the Group's subsidiaries for each other in respect of borrowings as at 30 June 2020 and 31 December 2019. The Directors consider that the subsidiaries are sufficiently financially resourced to fulfil their obligations.

As at 31 December 2019, the Company provides a corporate guarantee of AUD70,000,000 to a subsidiary of Power Out International Ltd., a joint venture of the Group, for a loan facility which was fully utilised by the joint venture. The loan has been fully paid during the period. The directors of the Company are of the opinion that the carrying value of the guarantee is immaterial.

Save as disclosed above, the Group and the Company had no other significant contingent liabilities as at 30 June 2020.

## **Employees and Remuneration policies**

As at 30 June 2020, the Group had approximately 2,688 employees (31 December 2019: 2,966 employees). For the six months ended 30 June 2020, the remuneration of the Group's employees (including directors' emoluments) amounted to approximately RMB191.7 million. The remuneration of the Group's employees includes basic salaries, allowances, bonus and other employee benefits. The Group's remuneration policy for the Directors and senior management members was based on their experience, level of responsibility and general market conditions. Any discretionary bonus and other merit payments are linked to the profit performance of the Group and the individual performance of the Directors and senior management members. Further, the Group adopted a share option scheme on 14 January 2014. Further information of such share option scheme is available in the interim report of the Company for the six months ended 30 June 2020. The Company provided on-the-job training, induction courses together with other training programmes for the employees at different positions to raise their professionalism during the six months ended 30 June 2020.

## **Charge on assets**

As at 30 June 2020, the Group had aggregate banking facilities of approximately RMB15,988.1 million (31 December 2019: RMB11,969.4 million) for overdrafts and bank loans. The unutilised banking facilities as at 30 June 2020 amounted to RMB2,928.8 million (31 December 2019: RMB2,060.8 million).

As at 30 June 2020 and 31 December 2019, the borrowings of the Group were secured by (i) corporate guarantees of the Company; (ii) certain land and properties under development for sale provided by the Group's subsidiaries; (iii) an investment property; (iv) bank deposits; and (v) the Group's equity interests in certain subsidiaries.

The Group's senior notes are guaranteed by the Company and secured by shares of certain subsidiaries of the Company which are incorporated outside the PRC.

## **Significant investments held, material acquisitions and disposals of subsidiaries and associated companies**

Save as disclosed, no other significant investments held, nor were there any material acquisitions or disposals of subsidiaries and associated companies during the six months ended 30 June 2020.

## **Future plans for material investments or capital assets**

The Company will continue to purchase land located in the strategically selected cities. It is expected that the Group's internal resources and bank borrowings will be sufficient to meet the necessary funding requirements. Save as disclosed in this announcement, the Company did not have any plans of significant investments or capital assets as at the date of this announcement.

## **Important event affecting the Group after 30 June 2020**

On 30 July 2020, the Company issued 11.0% senior notes due 2022 with an aggregate nominal value of US\$220,000,000 at 96.784% of the principal amount of the Notes (the "11.0% Senior Notes due 2022"). The interest is payable semi-annually in arrears. The net proceeds, after deducting the direct issuance costs, amounted to approximately US\$210,000,000. The 11.0% Senior Notes due 2022 will mature on 6 August 2022, unless redeemed earlier.

On 11 August 2020, the Company issued 8.5% senior notes due 2021 with an aggregate nominal value of US\$300,000,000 at 98.885% of the principal amount of the Notes (the "8.5% Senior Notes due 2021"). The interest is payable semi-annually in arrears. The net proceeds, after deducting the direct issuance costs, amounted to approximately US\$294,000,000. The 8.5% Senior Notes due 2021 will mature on 19 August 2021, unless redeemed earlier.

## OUTLOOK

In the first half of 2020, in response to the central government's overall requirements of "no speculation in housing" and promoting stable and healthy development of the real estate market, the Group actively handled the sudden outbreak of the Covid-19 epidemic by launching an online home purchase platform "Redco UG" to explore new business channels. We also created differentiated products for healthy buildings, achieved rapid growth in various performance indicators, and kept a steady growth in profitability.

As the epidemic is gradually brought under control, China's economy has shown signs of recovery. At the same time, with the steady release of the pent-up housing demand, the real estate industry also ushered in a recovery period in the second quarter. Having a forward-looking mindset, the Group will use "innovation + openness" to break through and to upgrade company strategies. From product innovation, to model innovation and to innovation in mindset, we aim to operate the company with an open mind and to achieve a win-win situation with partners and stakeholders of the Group.

Affected by the 2020 epidemic and the government's development plan for healthy building strategy, the Group strives to produce the product to meet customers' needs and values. We will take the lead to create harmonious New Oriental healthy buildings. In the second half of the year, we will maintain our original intention of providing excellent products and services, apply our research on New Oriental healthy buildings to enhance the competitiveness of differentiated products, give our customers the best and show the beauty of outstanding residences.

At the same time, the Group adheres to the dual-driven development model of "real estate + diversification", and will continue to develop in real estate, cultural tourism, education, technology, healthcare and other fields. In the next five years, the Group will make every effort to build the New Oriental Health Building IP, which improves the Group's position in the industry. Moreover, the Group expects to launch more subdivided IP contents to promote our diversified business.

On this common ground, the Group will build a platform of “land + capital + talents” to achieve win-win cooperation. Our property business will continue to focus on high value and high growth core regions such as the Yangtze River Delta, the Pearl River Delta and Bohai Rim, while actively focus on expanding a number of key cities in Midwest China, supplemented with opportunities in overseas markets such as Australia and the Philippines. Furthermore, the Group has always valued the nurturing of corporate culture and will continue to do so. In the future, the Group will continue to implement and inherit the concept of “pragmatic endeavor, quality-oriented and win-win sharing” for the purpose of high-quality development.

Looking back on the 28 years that Redco has gone through, we are pleased to have created value for shareholders and provide customers with a healthy living environment. Looking forward, we will take each step mindfully. We will continue to prioritize product quality, and improve our operational competitiveness to achieve stable and solid growth. We shall edge ahead, one steady step at a time. We will continue to be competitive and further invest in China’s strongest city clusters and major cities in order to attain stable and sustainable growth.

## **THE CORPORATE GOVERNANCE CODE**

The Company has complied with all the code provisions of the Corporate Governance Code (the “**Corporate Governance Code**”) contained in Appendix 14 to the Listing Rules for the six months ended 30 June 2020.

## **MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS**

The Company has adopted a code of conduct regarding securities transactions by the Directors on terms no less exacting than the required standard set out in the Model Code for Securities Transactions by Directors of Listed Issuers (the “**Model Code**”) set out in Appendix 10 to the Listing Rules. On specific enquiries made, all Directors have confirmed that they have complied with the Model Code for the six months ended 30 June 2020.

## **PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES**

On 19 May 2020, the Company issued US\$150 million 13.0% senior notes due 2023 (the “**Notes Due 2023**”). The Notes Due 2023 are listed on the Singapore Exchange Securities Trading Limited. Details of the issue of the Notes Due 2023 were disclosed in the announcements of the Company dated 19 May 2020 and 20 May 2020.

On 28 May 2020, the Company has accepted the tender of the Company's 11.0% senior notes due 2020 of principal amount of US\$138.6 million (the “**Relevant Notes due 2020**”) with the consideration of US\$138.6 million, pursuant to the terms of the offer to purchase for cash by the Company (the “**Offer**”). The Company has subsequently cancelled the Relevant Notes due 2020 on 1 June 2020. Details of the Offer were disclosed in the announcements of the Company dated 19 May 2020, 20 May 2020, 28 May 2020 and 2 June 2020.

Save as disclosed in this announcement, neither the Company nor any of its subsidiaries had purchased or sold or redeemed any of the Company's listed securities for the six months ended 30 June 2020.

## **REVIEW OF FINANCIAL STATEMENTS**

The Audit Committee of the Company has reviewed the financial statements of the Company for the six months ended 30 June 2020. PricewaterhouseCoopers as the Company's auditor has reviewed the unaudited interim results of the Group for the Period under review in accordance with Hong Kong Standard on Review Engagements 2410 “Review of Interim Financial Information Performed by the Independent Auditor of the Entity” issued by the Hong Kong Institute of Certified Public Accountants.

## **PUBLICATION OF THE 2020 INTERIM RESULTS ANNOUNCEMENT AND 2020 INTERIM REPORT**

This announcement is published on the websites of the Hong Kong Stock Exchange ([www.hkexnews.hk](http://www.hkexnews.hk)) and the Company ([www.redco.cn](http://www.redco.cn)). The interim report of the Company for the six months ended 30 June 2020 containing all the information required by the Listing Rules will be despatched to the shareholders of the Company and published on the respective websites of the Hong Kong Stock Exchange and the Company in due course.

By Order of the Board  
**Redco Properties Group Limited**  
**Wong Yeuk Hung**  
*Chairman*

Hong Kong, 28 August 2020

*As at the date of this announcement, the executive Directors are Mr. Wong Yeuk Hung, Mr. Huang Ruqing and Mr. Tang Chengyong and the independent non-executive Directors are Dr. Wong Yau Kar, David GBS, BBS, JP, Mr. Chau On Ta Yuen SBS, BBS, and Mr. Yip Tai Him.*