

ANNOUNCEMENT OF OFFER PRICE AND ALLOTMENT RESULTS

SUMMARY

Offer Price

The Offer Price has been determined at HK\$21.50 per Offer Share (excluding brokerage of 1.0%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%).

Net Proceeds from the Global Offering

- Based on the Offer Price of HK\$21.50 per Offer Share, the net proceeds from the Global Offering to be received by the Company, after deduction of the underwriting commission and other estimated expenses payable by the Company in connection with the Global Offering, are estimated to be approximately HK\$8,149 million. The Company intends to apply such net proceeds in accordance with the purposes set out in the section headed “Future Plans and Use of Proceeds” in the Prospectus.
- If the Over-allotment Option is exercised in full, we will receive additional net proceeds of approximately HK\$1,227 million for 58,234,600 H Shares to be issued upon the exercise of the Over-allotment Option.

Applications and Indications of Interest Received

- A total of 707,532 valid applications have been received pursuant to the Hong Kong Public Offering on **WHITE** and **YELLOW** Application Forms, through giving **electronic application instructions** to HKSCC via CCASS and through the **White Form eIPO** for a total of 31,206,556,600 Hong Kong Offer Shares, representing approximately 1,148.3 times of the total number of 27,176,400 Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering.
- As the number of Offer Shares validly applied for under the Hong Kong Public Offering represents more than 94 times of the total number of Offer Shares initially available for subscription under the Hong Kong Public Offering, the reallocation procedure as disclosed in the section headed “*Structure of the Global Offering – The Hong Kong Public Offering – Reallocation and Clawback*” in the Prospectus has been applied and 77,646,200 Offer Shares have been reallocated from the International Offering to the Hong Kong Public Offering. The final number of Offer Shares under the Hong Kong Public Offering is 104,822,600 Offer Shares, representing approximately 27% of the total number of Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option).

- The Offer Shares initially offered under the International Offering have been oversubscribed at approximately 60 times. 77,646,200 Offer Shares have been reallocated from the International Offering to the Hong Kong Public Offering and there has been an over-allocation of 58,234,600 Offer Shares. The final number of Offer Shares allocated to the placees under the International Offering is 283,409,200 Offer Shares, representing approximately 73% of the total number of Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option). The total number of the placees under the International Offering is 554.

International Employee Preferential Offering

21,413,200 Offer Shares have been placed to 352 Eligible Employees pursuant to the International Employee Preferential Offering, representing approximately 5.5% of the total number of Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option).

Connected Client Placees with Consent under the Placing Guidelines

We have applied to the Stock Exchange for, and the Stock Exchange has granted us, a consent under Paragraph 5(1) of Appendix 6 to the Listing Rules (the “**Placing Guidelines**”) to permit the Company to allocate Offer Shares in the International Offering to the placees set out in the section headed “International Offering – Connected Client Placees with Consent under the Placing Guidelines”.

Over-allotment Option

In connection with the Global Offering, we have granted the Over-allotment Option to the International Underwriters, exercisable by the Joint Global Coordinators (on behalf of the International Underwriters), at any time from the Listing Date to Sunday, September 27, 2020, being the 30th day after the last day for lodging applications under the Hong Kong Public Offering, to require us to allot and issue up to an aggregate of 58,234,600 additional Offer Shares, representing not more than 15% of the total number of Offer Shares initially available under the Global Offering, at the Offer Price under the International Offering to cover the over-allocations in the International Offering. There has been an over-allocation of 58,234,600 Offer Shares in the International Offering and such over-allocation will be covered by delayed delivery arrangement with investors who have been offered Offer Shares under the International Offering. In the event the Over-allotment Option is exercised, an announcement will be made on the websites of the Company and the Stock Exchange at www.nongfuspring.com and www.hkexnews.hk, respectively.

Cornerstone Investors

- Pursuant to the Cornerstone Investment Agreements with the Cornerstone Investors, the number of Offer Shares subscribed for by the Cornerstone Investors has been determined. Fidelity International subscribed for 36,048,400 H Shares, Coatue subscribed for 28,838,600 H Shares, GIC subscribed for 25,233,800 H Shares, China Structural Reform Fund and CCT-CITIC Agriculture Fund subscribed for 15,140,200 H Shares and 2,883,800 H Shares, respectively, and ORIX Asia Consumer Trend subscribed for 7,209,600 H Shares, in all totaling 115,354,400 H Shares, representing in aggregate (i) approximately 1.03% of the Company's total issued share capital following the completion of the Global Offering; and (ii) approximately 29.71% of the number of Offer Shares under the Global Offering, assuming the Over-allotment Option is not exercised. Please refer to the section headed "Cornerstone Investors" in the Prospectus for further details relating to the Cornerstone Investors.
- To the best knowledge of the Company, each of the Cornerstone Investors is an Independent Third Party, and none of the Cornerstone Investors is a core connected person of the Company, an existing shareholder of the Company or its close associate. The Offer Shares to be subscribed by the Cornerstone Investors will rank pari passu in all respects with the fully paid Shares in issue. Immediately following the completion of the Global Offering, none of the Cornerstone Investors will have any Board representation in the Company, nor will any of the Cornerstone Investors become a substantial shareholder (as defined under the Listing Rules) of the Company. The Cornerstone Investors do not have any preferential rights in the Cornerstone Investment Agreements compared with other public Shareholders other than the preferential treatment of assured entitlement under a cornerstone investment following the principles set out in HKEx-GL51-13.

Results of Allocations

- The final Offer Price, the level of indications of interest in the International Offering, the level of applications in the Hong Kong Public Offering and the basis of allocations of the Hong Kong Offer Shares are also published on Monday, September 7, 2020 on the websites of the Company and the Stock Exchange at www.nongfuspring.com and www.hkexnews.hk, respectively.
- The results of allocations of the Hong Kong Offer Shares under the Hong Kong Public Offering successfully applied for under the **WHITE** and **YELLOW** Application Forms and by giving **electronic application instructions** to HKSCC or through the **White Form eIPO**, including the Hong Kong identity card numbers, passport numbers or Hong Kong business registration numbers of successful applicants (where supplied) and the number of Hong Kong Offer Shares, successfully applied for, will be made available at the times and dates and in the manner specified below:
- in the announcement to be posted on the websites of the Company and the Stock Exchange at www.nongfuspring.com and www.hkexnews.hk, respectively, by no later than 9:00 a.m. on Monday, September 7, 2020;

- from the designated results of allocations website at www.iporesults.com.hk (alternatively: English <https://www.eipo.com.hk/en/Allotment>; Chinese <https://www.eipo.com.hk/zh-hk/Allotment>) with a “search by ID” function on a 24-hour basis from 8:00 a.m. on Monday, September 7, 2020 to 12:00 midnight on Sunday, September 13, 2020;
- from the allocation results telephone enquiry line by calling +852 2862 8555 between 9:00 a.m. and 6:00 p.m. from Monday, September 7, 2020 to Thursday, September 10, 2020; and
- in the special allocation results booklets which will be available for inspection during the opening hours of the receiving bank’s designated branches referred to below from Monday, September 7, 2020 to Wednesday, September 9, 2020.

Dispatch/Collection of H Share Certificates/e-Refund Payment Instructions/Refund Cheques

- Applicants who applied for 1,000,000 Hong Kong Offer Shares or more on a **WHITE** Application Form or through the **White Form eIPO** and who have been successfully or partially successfully allocated Hong Kong Offer Shares and are eligible to collect H Share certificates in person may collect H Share certificates from the H Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Monday, September 7, 2020, or any other place or date notified by the Company in the newspapers.
- H Share certificates for Hong Kong Offer Shares allocated to applicants who applied on a **WHITE** Application Form or through the **White Form eIPO** which are either not eligible for personal collection or which are eligible but are not collected in person by 1:00 p.m. on Monday, September 7, 2020, are expected to be dispatched by ordinary post to those entitled to them at their own risk on or before Monday, September 7, 2020.
- Wholly or partially successful applicants who applied on a **YELLOW** Application Form or who applied by giving **electronic application instructions** to HKSCC will have their H Share certificates issued in the name of HKSCC Nominees Limited and deposited into CCASS for credit to their CCASS Investor Participant stock accounts or the stock accounts of their designated CCASS Participants who gave **electronic application instructions** on their behalf or as instructed by them in their **YELLOW** Application Form on Monday, September 7, 2020.
- Applicants who applied through a designated CCASS Participant (other than a CCASS Investor Participant) should check the number of Hong Kong Offer Shares allocated to them with that CCASS Participant.

- Applicants who applied for 1,000,000 Hong Kong Offer Shares or more on a **WHITE** or **YELLOW** Application Form and have provided all information required by their **WHITE** and **YELLOW** Application Forms may collect their refund cheque(s) (where applicable) from the H Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong from 9:00 a.m. to 1:00 p.m. on Monday, September 7, 2020, or any other place or date notified by the Company in the newspapers.
- Refund cheques in respect of wholly or partially unsuccessful applications using **WHITE** or **YELLOW** Application Forms which are either not eligible for personal collection or which are eligible but are not collected in person by 1:00 p.m. on Monday, September 7, 2020, are expected to be dispatched by ordinary post to those entitled at their own risk on or before Monday, September 7, 2020.
- For applicants who applied through the **White Form eIPO** and paid the application monies from a single bank account, refund monies (if any) will be dispatched to their application payment account in the form of e-Refund payment instructions on Monday, September 7, 2020. For applicants who applied through the **White Form eIPO** and paid the application monies from multiple bank accounts, refund monies (if any) will be dispatched to the addresses specified on their **White Form eIPO** applications in the form of refund cheque(s) by ordinary post at their own risk on or before Monday, September 7, 2020.
- Refund monies for applicants who have applied by giving **electronic application instructions** to HKSCC via CCASS are expected to be credited to the relevant applicants’ designated bank accounts or the designated bank account of their broker or custodian on Monday, September 7, 2020.
- H Share certificates will only become valid at 8:00 a.m. on the Listing Date which is expected to be Tuesday, September 8, 2020, provided that the Global Offering has become unconditional in all respects at or before that time and the right of termination described in the section headed “*Underwriting – Underwriting Arrangements and Expenses – Hong Kong Public Offering – Grounds for Termination*” in the Prospectus has not been exercised.
- The Company will not issue any temporary documents of title in respect of the Offer Shares. No receipt will be issued for application monies received.

“Full Circulation” of H Shares

We have appointed China Securities Depository and Clearing (Hong Kong) Company Limited (中國證券登記結算(香港)有限公司) (“**CSDC Hong Kong**”) as the nominee holder of a total of 4,588,200,000 unlisted domestic shares (each with a par value of RMB0.1) to be converted into H shares held by the 70 shareholders of the Company (the “**Domestic Participating Shareholders**”). On Monday, September 7, 2020, Computershare Hong Kong Investor Services Limited will issue an H share certificate under the name of “CSDC (Hong Kong)” for the 4,588,200,000 shares to be converted into H Shares, and will centrally deposit such shares into HKSCC on the same date. These H Shares will be listed on the Stock Exchange at 9:00 a.m. on September 8, 2020, and could be traded upon the completion of the domestic procedures as disclosed in the “Share Capital – Domestic Procedures” of the Prospectus after one year of the listing date of the Company (i.e. after September 8, 2021).

Lock-up Undertakings

The Company, Mr. Zhong Shanshan, Yangshengtang, the Domestic Participating Shareholders and the Cornerstone Investors are subject to certain lock-up undertakings as set out in the paragraph headed “Lock-up Undertakings” in this announcement.

Commencement of Dealings

Dealings in the H Shares on the Main Board of the Stock Exchange are expected to commence at 9:00 a.m. on Tuesday, September 8, 2020. The H Shares will be traded in board lots of 200 H Shares each. The stock code of the Shares is 9633.

OFFER PRICE

The Offer Price has been determined at HK\$21.50 per Offer Share (excluding of brokerage of 1.0%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%).

NET PROCEEDS FROM THE GLOBAL OFFERING

Based on the Offer Price of HK\$21.50 per Offer Share, the net proceeds from the Global Offering to be received by the Company, after deduction of the underwriting fees and commissions and estimated expenses payable by the Company in connection with the Global Offering, are estimated to be approximately HK\$8,149 million. The Company intends to apply such net proceeds for the following purposes:

- (i) approximately 25%, or HK\$2,037 million, will be used for brand building;
- (ii) approximately 25%, or HK\$2,037 million, will be used for purchasing equipment such as refrigerators, warm cabinets and smart retail equipment to expand our sales capabilities;

- (iii) approximately 20%, or HK\$1,630 million, will be used for capital expenditure for increasing the production capacity;
- (iv) approximately 10%, or HK\$815 million, will be used for strengthening fundamental capabilities in business operations;
- (v) approximately 10%, or HK\$815 million, will be used for repaying bank loans; and
- (vi) approximately 10%, or HK\$815 million, will be used for working capital and other general corporate purposes.

If the net proceeds from the Global Offering exceed the above funding requirements and, to the extent permitted by applicable laws and regulations, we will use the surplus funds for working capital. If we urgently need the funds for the above purposes, but cannot immediately obtain the net proceeds from the Global Offering, we will use self-raised funds to meet the relevant funding requirements and replace these self-raised funds with the net proceeds from the Global Offering when the proceeds become available to us. If the net proceeds of the Global Offering are not immediately applied to the above purposes, we will deposit those net proceeds into interest-bearing bank accounts only.

If the Over-allotment Option is exercised in full, we will receive additional net proceeds of approximately HK\$1,227 million for 58,234,600 H Shares to be issued upon the exercise of the Over-allotment Option.

APPLICATIONS AND INDICATIONS OF INTEREST RECEIVED

Hong Kong Public Offering

The Company announces that at the close of the application lists at 12:00 noon on Friday, August 28, 2020, a total of 707,532 valid applications have been received pursuant to the Hong Kong Public Offering on **WHITE** and **YELLOW** Application Forms, by giving **electronic application instructions** to HKSCC via CCASS and through the **White Form eIPO** for a total of 31,206,556,600 Hong Kong Offer Shares, representing approximately 1,148.3 times of the total number of 27,176,400 Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering.

- 680,580 valid applications in respect of a total of 6,935,773,000 Hong Kong Offer Shares were for the Hong Kong Public Offering with an aggregate subscription amount based on the maximum Offer Price of HK\$21.50 per Offer Share (excluding brokerage of 1.0%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%) of HK\$5 million or less, representing approximately 510.43 times of the 13,588,200 Hong Kong Offer Shares initially comprised in Pool A; and
- 26,952 valid applications in respect of a total of 24,270,783,600 Hong Kong Offer Shares were for the Hong Kong Public Offering with an aggregate subscription amount based on the maximum Offer Price of HK\$21.50 per Offer Share (excluding brokerage of 1.0%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%) of more than HK\$5 million, representing approximately 1,786.17 times of the 13,588,200 Hong Kong Offer Shares initially comprised in Pool B.

8 applications have been identified and rejected for not being completed in accordance with the instructions set out in the Application Forms. 1,381 multiple or suspected multiple applications have been identified and rejected. 15 applications have been rejected due to bounced cheques. No application for more than 13,588,200 Hong Kong Offer Shares (being 50% of the Hong Kong Offer Shares initially available under the Hong Kong Public Offering) has been identified.

As the number of Offer Shares validly applied for under the Hong Kong Public Offering represents more than 94 times of the total number of Offer Shares initially available for subscription under the Hong Kong Public Offering, the reallocation procedure as disclosed in the section headed “*Structure of the Global Offering – The Hong Kong Public Offering – Reallocation and Clawback*” in the Prospectus has been applied and 77,646,200 Offer Shares have been reallocated from the International Offering to the Hong Kong Public Offering. The final number of Offer Shares under the Hong Kong Public Offering is 104,822,600 Offer Shares, representing approximately 27% of the total number of Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option).

The Hong Kong Offer Shares offered in the Hong Kong Public Offering were conditionally allocated on the basis set out in the paragraph headed “Basis of allocation under the Hong Kong Public Offering” below.

International Offering

The Offer Shares initially offered under the International Offering have been over-subscribed at approximately 60 times. 77,646,200 Offer Shares have been reallocated from the International Offering to the Hong Kong Public Offering and there has been an over-allocation of 58,234,600 Offer Shares. The final number of Offer Shares allocated to the placees under the International Offering is 283,409,200 Offer Shares, representing approximately 73% of the total number of Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option). The total number of the placees under the International Offering is 554.

INTERNATIONAL EMPLOYEE PREFERENTIAL OFFERING

21,413,200 Offer Shares have been placed to 352 Eligible Employees pursuant to the International Employee Preferential Offering, representing approximately 5.5% of the total number of Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option).

CONNECTED CLIENT PLACEDS WITH CONSENT UNDER THE PLACING GUIDELINES

We have applied to the Stock Exchange for, and the Stock Exchange has granted us, consent under Paragraph 5(1) of the Placing Guidelines to permit the Company to allocate Offer Shares in the International Offering to the following placees:

Connected clients holding Offer Shares on a discretionary basis:

Placee	Connected Joint Bookrunner	Relationship with the Connected Joint Bookrunner	Number of Offer Shares placed	Approximate percentage of Offer Shares in the Global Offering ⁽¹⁾	Approximate percentage of the H Shares held in the total issued share capital immediately following completion of the Global Offering ⁽¹⁾
CICC Capital Management Co., Ltd. ("CICC Capital")	CICC International Capital Corporation Hong Kong Securities Limited	CICC Capital is a member of the same group of CICC International Capital Corporation Hong Kong Securities Limited CICC Capital will subscribe the Offer Shares through an independent QDII manager, Rongtong Fund Management Co., Ltd. on a discretionary basis.	360,400	0.0928%	0.0032%
CITIC Securities Co., Ltd. ("CITIC SECURITIES")	CLSA Limited	CLSA is a wholly-owned subsidiary of CITIC SECURITIES	216,200	0.0557%	0.0019%
China Asset Management Co., Ltd. ("China AMC")	CLSA Limited	China AMC is a member of the same group of companies as CLSA Limited	216,200	0.0557%	0.0019%

Connected clients holding Offer Shares on a non-discretionary basis:

Placee	Connected Joint Bookrunner	Relationship with the Connected Joint Bookrunner	Number of Offer Shares placed	Approximate percentage of Offer Shares in the Global Offering ⁽¹⁾	Approximate percentage of the H Shares held in the total issued share capital immediately following completion of the Global Offering ⁽¹⁾
CICC Wealth Investment Ltd (“CICC WI”)	CICC International Capital Corporation Hong Kong Securities Limited	CICC WI is a member of the same group of CICC International Capital Corporation Hong Kong Securities Limited	3,568,800	0.9192%	0.0319%
CSI Capital Management Limited (“CSI”)	CLSA Limited	CSI is a member of the same group of CLSA Limited	144,000	0.0371%	0.0013%

Note:

(1) Assuming the Over-allotment Option is not exercised.

The Offer Shares placed to the above placees are in compliance with all the conditions under the consent granted by the Stock Exchange. There is no restriction on disposal of the Offer Shares allocated to each of such connected clients.

Save as disclosed above, the International Offering is in compliance with the Placing Guidelines. We confirm that, to the best of our knowledge, information and belief, no Offer Shares placed by or through the Joint Global Coordinators, the Joint Bookrunners or the Underwriters under the Global Offering have been placed with (i) any core connected persons of the Company, or (ii) any of our existing Shareholders of the Company or (iii) their respective close associates whether in their own names or through nominees.

The Directors confirm that (a) no placee will, individually, be placed more than 10% of the enlarged issued share capital of the Company immediately after the Global Offering, (b) there will not be any new substantial shareholder (as defined in the Listing Rules) of the Company immediately after the Global Offering, (c) the number of H Shares in public hands will satisfy the minimum percentage as approved by the Stock Exchange, (d) the three largest public shareholders of the Company do not hold more than 50% of the H Shares in public hands at the time of Listing in compliance with Rules 8.08(3) and 8.24 of the Listing Rules and (e) there will be at least 300 H Shareholders at the time of Listing in compliance with Rule 8.08(2) of the Listing Rules.

The Directors confirm that, to the best of their knowledge, information and belief, none of the Offer Shares subscribed by the placees and the public has been financed directly or indirectly by any of the Directors, chief executive of the Company, substantial Shareholders, existing Shareholders of the Company or any of its subsidiaries or their respective close associates, and none of the placees and the public who has subscribed the Offer Shares is accustomed to taking instructions from any of the Directors, chief executive of the Company, substantial Shareholders, existing Shareholders of the Company or any of its subsidiaries or their respective close associates in relation to the acquisition, disposal, voting or other disposition of H Shares registered in his/her/its name or otherwise held by him/her/it.

Over-allotment Option

In connection with the Global Offering, we have granted the Over-allotment Option to the International Underwriters, exercisable by the Joint Global Coordinators (on behalf of the International Underwriters), at any time from the Listing Date to Sunday, September 27, 2020, being the 30th day after the last day for lodging applications under the Hong Kong Public Offering, to require us to allot and issue up to an aggregate of 58,234,600 additional Offer Shares, representing not more than 15% of the total number of Offer Shares initially available under the Global Offering, at the Offer Price under the International Offering to cover the over-allocation in the International Offering. There has been an over-allocation of 58,234,600 Offer Shares in the International Offering and such over-allocation will be covered by delayed delivery arrangement with investors who have been offered Offer Shares under the International Offering. As of the date of this announcement, the Over-allotment Option has not been exercised. In the event the Over-allotment Option is exercised, an announcement will be made on the websites of the Company and the Stock Exchange at [**www.nongfuspring.com**](http://www.nongfuspring.com) and [**www.hkexnews.hk**](http://www.hkexnews.hk), respectively.

CORNERSTONE INVESTORS

Based on the Offer Price of HK\$21.50 per Offer Share (exclusive of brokerage of 1.0%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%) and pursuant to the Cornerstone Investment Agreements with the Cornerstone Investors as disclosed in the section headed “*Cornerstone Investors*” in the Prospectus, the number of Offer Shares subscribed for by the Cornerstone Investors has now been determined as set out below:

	Number of Offer Shares placed	Approximate percentage of the Offer Shares initially available under the Global Offering ⁽¹⁾	Approximate percentage of the total issued share capital of the Company immediately following the completion of the Global Offering ⁽¹⁾
Fidelity International	36,048,400	9.29%	0.32%
Coatue	28,838,600	7.43%	0.26%
GIC	25,233,800	6.50%	0.23%
China Structural Reform Fund and CCT-CITIC Agriculture Fund	15,140,200 and 2,883,800	3.90% and 0.74%	0.14% and 0.03%
ORIX Asia Consumer Trend Investment	7,209,600	1.86%	0.06%
Total	115,354,400	29.71%	1.03%

Note:

(1) Assuming that the Over-allotment Option is not exercised.

To the best knowledge of the Company, each of the Cornerstone Investors is an Independent Third Party, and none of the Cornerstone Investors is a core connected person of the Company, an existing Shareholder of the Company or its close associate. The Offer Shares to be subscribed by the Cornerstone Investors will rank pari passu in all respects with the fully paid Shares in issue. Immediately following the completion of the Global Offering, none of the Cornerstone Investors will have any Board representation in the Company, nor will any of the Cornerstone Investors become a substantial shareholder (as defined under the Listing Rules) of the Company. The Cornerstone Investors do not have any preferential rights in the Cornerstone Investment Agreements compared with other public Shareholders other than the preferential treatment of assured entitlement under a cornerstone investment following the principles set out in HKEx-GL51-13.

If there is over-allocation in the International Offering, there may be delayed delivery of the Offer Shares to be subscribed by the Cornerstone Investors under the Cornerstone Placing. If there is delayed delivery, the Cornerstone Investors have agreed that they shall nevertheless pay for the relevant Offer Shares on the Listing Date, therefore there will be no deferred settlement. There will be no deferred settlement if there is no over-allocation in the International Offering.

None of the Cornerstone Investors are accustomed to take instructions from the Company, the Directors, the chief executive of the Company, the Controlling Shareholders or the existing Shareholders or any of its subsidiaries or their respective close associates, in relation to the acquisition, disposal, voting or other disposition of securities of the Company registered in their name or otherwise held by them; and none of the subscription of the Offer Shares by the Cornerstone Investors is financed by the Company, the Directors, the chief executive of the Company, the Controlling Shareholders, or the existing Shareholders or any of its subsidiaries or their respective close associates. The H Shares to be held by the Cornerstone Investors will count towards the public float of the Company.

Each of the Cornerstone Investors has agreed, covenanted with and undertaken to the Company, the Joint Global Coordinators and/or the Joint Sponsors that, among other things, without the prior written consent of each of the Company, the Joint Global Coordinators and/or the Joint Sponsors, the Cornerstone Investor will not, whether directly or indirectly, at any time during the period of six (6) months from the Listing Date (the “**Lock-up Period**”), directly or indirectly, dispose of, in any way, any H Shares to be subscribed by the Cornerstone Investors pursuant to the respective cornerstone investment agreement (the “**Relevant Shares**”) or any interest in any company or entity holding any Relevant Shares; or enter into any transactions directly or indirectly with the same economic effect as any aforesaid transaction.

Cornerstone Investors (or certain of them) may transfer or enter into specific transactions in relation to the H Shares so subscribed for in certain limited circumstances as permitted in the relevant cornerstone investment agreement, such as transfer to a wholly-owned subsidiary or an affiliate of such Cornerstone Investor, provided that prior to such transfer, such wholly-owned subsidiary or affiliate undertakes, and such Cornerstone Investor undertakes to procure, that such wholly-owned subsidiary or affiliate agrees to be bound by such Cornerstone Investor’s obligations under the relevant cornerstone investment agreement and subject to the restrictions on disposals imposed on the Cornerstone Investor.

BASIS OF ALLOCATION UNDER THE HONG KONG PUBLIC OFFERING

Subject to the satisfaction of the conditions set out in the paragraph headed “*Structure of the Global Offer – Conditions of the Hong Kong Public Offering*” in the Prospectus, valid applications made by the public on **WHITE** and **YELLOW** Application Forms and through giving **electronic application instructions** to HKSCC via CCASS and to the **White Form eIPO** service Provider under the **White Form eIPO** service will be conditionally allocated on the basis set out below:

Pool A

Number of H Shares applied for	Number of valid applications	Basis of allocation/ballot	Approximate percentage allotted of the total number of H Shares applied for
200	215,510	25,861 out of 215,510 to receive 200 Shares	12.00%
400	66,251	10,203 out of 66,251 to receive 200 Shares	7.70%
600	29,924	5,027 out of 29,924 to receive 200 Shares	5.60%
800	24,985	4,817 out of 24,985 to receive 200 Shares	4.82%
1,000	34,316	6,863 out of 34,316 to receive 200 Shares	4.00%
1,200	12,060	2,533 out of 12,060 to receive 200 Shares	3.50%
1,400	7,045	1,529 out of 7,045 to receive 200 Shares	3.10%
1,600	5,810	1,301 out of 5,810 to receive 200 Shares	2.80%
1,800	8,704	1,958 out of 8,704 to receive 200 Shares	2.50%
2,000	46,385	10,669 out of 46,385 to receive 200 Shares	2.30%
3,000	14,944	4,035 out of 14,944 to receive 200 Shares	1.80%
4,000	23,009	6,544 out of 23,009 to receive 200 Shares	1.42%
5,000	19,302	6,273 out of 19,302 to receive 200 Shares	1.30%
6,000	11,130	3,840 out of 11,130 to receive 200 Shares	1.15%
7,000	7,069	2,722 out of 7,069 to receive 200 Shares	1.10%
8,000	8,092	3,237 out of 8,092 to receive 200 Shares	1.00%
9,000	15,353	6,771 out of 15,353 to receive 200 Shares	0.98%
10,000	40,203	19,297 out of 40,203 to receive 200 Shares	0.96%
20,000	24,599	19,679 out of 24,599 to receive 200 Shares	0.80%
30,000	10,881	200 Shares	0.67%
40,000	10,553	200 Shares plus 2,111 out of 10,553 to receive additional 200 Shares	0.60%
50,000	9,588	200 Shares plus 3,835 out of 9,588 to receive additional 200 Shares	0.56%
60,000	4,564	200 Shares plus 2,830 out of 4,564 to receive additional 200 Shares	0.54%
70,000	3,021	200 Shares plus 2,477 out of 3,021 to receive additional 200 Shares	0.52%
80,000	2,403	400 Shares	0.50%

Number of H Shares applied for	Number of valid applications	Basis of allocation/ballot	Approximate percentage allotted of the total number of H Shares applied for
90,000	2,582	400 Shares plus 529 out of 2,582 to receive additional 200 Shares	0.49%
100,000	13,920	400 Shares plus 5,568 out of 13,920 to receive additional 200 Shares	0.48%
200,000	8,377	600 Shares	0.30%
Total	<u>680,580</u>		

Pool B

Number of H Shares applied for	Number of valid applications	Basis of allocation/ballot	Approximate percentage allotted of the total number of H Shares applied for
300,000	13,224	800 Shares plus 3,392 out of 13,224 to receive additional 200 Shares	0.28%
400,000	2,824	1,000 Shares	0.25%
500,000	2,817	1,200 Shares	0.24%
600,000	1,042	1,400 Shares	0.23%
700,000	729	1,600 Shares	0.23%
800,000	505	1,800 Shares	0.23%
900,000	683	2,000 Shares	0.22%
1,000,000	2,452	2,200 Shares	0.22%
2,000,000	965	4,400 Shares	0.22%
3,000,000	441	6,600 Shares	0.22%
4,000,000	280	8,800 Shares	0.22%
5,000,000	250	10,800 Shares	0.22%
6,000,000	108	12,800 Shares	0.21%
7,000,000	95	13,800 Shares	0.20%
8,000,000	73	15,800 Shares	0.20%
9,000,000	70	16,800 Shares	0.19%
10,000,000	96	17,800 Shares	0.18%
13,588,200	298	18,800 Shares	0.14%
Total	<u>26,952</u>		

As the number of Offer Shares validly applied for under the Hong Kong Public Offering represents more than 94 times of the total number of Offer Shares initially available for subscription under the Hong Kong Public Offering, the reallocation procedure as disclosed in the section headed “*Structure of the Global Offering – The Hong Kong Public Offering – Reallocation and Clawback*” in the Prospectus has been applied and 77,646,200 Offer Shares has been reallocated from the International Offering to the Hong Kong Public Offering. The final number of Offer Shares comprising the Hong Kong Public Offering is 104,822,600 Offer Shares, representing approximately 27% of the total number of Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option).

Results of Allocations

- The results of allocations of the Hong Kong Offer Shares under the Hong Kong Public Offering successfully applied for under the **WHITE** and **YELLOW** Application Forms and by giving **electronic application instructions** to HKSCC or through the **White Form eIPO**, including the Hong Kong identity card numbers, passport numbers or Hong Kong business registration numbers of successful applicants (where supplied) and the number of Hong Kong Offer Shares, successfully applied for, will be made available at the times and dates and in the manner specified below:
- in the announcement to be posted on the websites of the Company and the Stock Exchange at www.nongfuspring.com and www.hkexnews.hk, respectively, by no later than 9:00 a.m. on Monday, September 7, 2020;
- from the designated results of allocations website at www.iporesults.com.hk (alternatively: English <https://www.eipo.com.hk/en/Allotment>; Chinese <https://www.eipo.com.hk/zh-hk/Allotment>) with a “search by ID” function on a 24-hour basis from 8:00 a.m. on Monday, September 7, 2020 to 12:00 midnight on Sunday, September 13, 2020;
- from the allocation results telephone enquiry line by calling +852 2862 8555 between 9:00 a.m. and 6:00 p.m. from Monday, September 7, 2020 to Thursday, September 10, 2020; and
- in the special allocation results booklets which will be available for inspection during the opening hours of the receiving bank’s designated branches referred to below from Monday, September 7, 2020 to Wednesday, September 9, 2020.

Bank of China (Hong Kong) Limited

District	Branch Name	Address
Hong Kong Island	Bank of China Tower Branch	1 Garden Road, Hong Kong
	North Point (King's Centre) Branch	193-209 King's Road, North Point, Hong Kong
Kowloon	Tsim Sha Tsui Branch	24-28 Carnarvon Road, Tsim Sha Tsui, Kowloon
New Territories	Tseung Kwan O Plaza Branch	Shop 112-125, Level 1, Tseung Kwan O Plaza, Tseung Kwan O, New Territories
	Castle Peak Road (Yuen Long) Branch	162 Castle Peak Road, Yuen Long, New Territories

The final Offer Price, the level of indications of interest in the International Offering, the level of applications in the Hong Kong Public Offering and the basis of allocations of the Hong Kong Offer Shares are also published on Monday, September 7, 2020 on the websites of the Company and the Stock Exchange at www.nongfuspring.com and www.hkexnews.hk, respectively.

SHAREHOLDING CONCENTRATION ANALYSIS

Set out below is a summary of allotment results under the Global Offering:

Top 1, 5, 10, 20 and 25 placees in the International Offering

Placee	Subscription in the International Offering	Subscription as % of International Offer Shares (assuming no exercise of the Over-allotment Option)	Subscription as % of International Offer Shares (assuming full exercise of the Over-allotment Option)	Subscription initially available under the Global Offering (assuming no exercise of the Over-allotment Option)	Subscription as % of total Offer Shares (assuming full exercise of the Over-allotment Option)	Shares held immediately following the Global Offering	% of the Company's enlarged total issued share capital (assuming no exercise of the Over-allotment Option)	% of the Company's enlarged total issued share capital (assuming full exercise of the Over-allotment Option)
Top 1	36,048,400	12.7%	10.6%	9.3%	8.1%	36,048,400	0.3%	0.3%
Top 5	130,243,000	46.0%	38.1%	33.5%	29.2%	130,243,000	1.2%	1.2%
Top 10	182,512,600	64.4%	53.4%	47.0%	40.9%	182,512,600	1.6%	1.6%
Top 20	247,759,400	87.4%	72.5%	63.8%	55.5%	247,759,400	2.2%	2.2%
Top 25	265,783,400	93.8%	77.8%	68.5%	59.5%	265,783,400	2.4%	2.4%

Top 1, 5, 10, 20 and 25 Shareholders upon Listing

Shareholder	Subscription in the Global Offering	Subscription as % of total Offer Shares initially available under the Global Offering (assuming no exercise of the Over-allotment Option)	Subscription as % of total Offer Shares (assuming full exercise of the Over-allotment Option)	Shares held immediately following the Global Offering	% of the Company's enlarged total issued share capital (assuming no exercise of the Over-allotment Option)	% of the Company's enlarged total issued share capital (assuming full exercise of the Over-allotment Option)
Top 1	–	0.0%	0.0%	9,444,301,650	84.4%	84.0%
Top 5	–	0.0%	0.0%	10,062,984,450	89.9%	89.5%
Top 10	–	0.0%	0.0%	10,450,648,080	93.4%	92.9%
Top 20	130,243,000	33.5%	29.2%	10,723,815,760	95.8%	95.4%
Top 25	151,871,800	39.1%	34.0%	10,787,429,830	96.4%	95.9%

Top 1, 5, 10, 20 and 25 of all the holders of the H Shares of the Company (the “H Shareholders”) upon Listing

H Shareholder	Subscription in the Global Offering	Approximate aggregate % of the total number of H Shares allocated under the Global Offering (assuming no exercise of Over-allotment Option)	Approximate aggregate % of the total number of H Shares allocated under the Global Offering (assuming full exercise of Over-allotment Option)	H Shares held immediately following the Global Offering	% of the total number of H Shares immediately following the Global Offering (assuming no exercise of Over-allotment Option)	% of the total number of H Shares immediately following the Global Offering (assuming full exercise of Over-allotment Option)	% of the Company's enlarged total issued share capital (assuming no exercise of the Over-allotment Option)	% of the Company's enlarged total issued share capital (assuming full exercise of the Over-allotment Option)
Top 1	–	0.0%	0.0%	3,232,501,650	65.0%	64.2%	28.9%	28.7%
Top 5	–	0.0%	0.0%	3,851,184,450	77.4%	76.5%	34.4%	34.2%
Top 10	–	0.0%	0.0%	4,238,848,080	85.2%	84.2%	37.9%	37.7%
Top 20	130,243,000	33.5%	29.2%	4,512,015,760	90.7%	89.6%	40.3%	40.1%
Top 25	151,871,800	39.1%	34.0%	4,575,629,830	91.9%	90.9%	40.9%	40.7%

In view of the high concentration of shareholding in a small number of Shareholders, Shareholders and prospective investors should be aware that the price of the Shares could move substantially even with a small number of Shares traded, and should exercise extreme caution when dealing in the Shares.