# ANNOUNCEMENT OF OFFER PRICE AND ALLOTMENT RESULTS

#### **SUMMARY**

## **OFFER PRICE**

• The Offer Price has been determined at HK\$13.46 per Offer Share (exclusive of brokerage of 1%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%).

#### NET PROCEEDS FROM THE GLOBAL OFFERING

• Based on the Offer Price of HK\$13.46 per Offer Share, the net proceeds from the Global Offering to be received by the Company, after deduction of the underwriting fees and other related expenses payable by the Company in connection with the Global Offering, are estimated to be approximately HK\$1,168 million. The Company intends to apply such net proceeds in accordance with the purposes as set out in the section headed "Net Proceeds from the Global Offering" in this announcement.

## APPLICATIONS AND INDICATIONS OF INTEREST RECEIVED

# **Hong Kong Public Offering**

- The Offer Shares initially offered under the Hong Kong Public Offering have been well over-subscribed. A total of 26,091 valid applications have been received pursuant to the Hong Kong Public Offering on WHITE and YELLOW Application Forms and through giving electronic application instructions to HKSCC via CCASS and under the HK eIPO White Form service for a total of 62,229,500 Hong Kong Offer Shares, representing approximately 6.62 times of the total number of 9,400,000 Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering.
- As the over-subscription in the Hong Kong Public Offering is less than 15 times of the total number of Offer Shares initially available under the Hong Kong Public Offering, no reallocation procedure as disclosed in the section headed "Structure of the Global Offering Reallocation and Clawback" in the Prospectus has been applied. The final number of Offer Shares under the Hong Kong Public Offering is 9,400,000 Offer Shares, representing 10% of the total number of Offer Shares initially available under the Global Offering.

# **International Offering**

- The Offer Shares initially offered under the International Offering have been moderately over-subscribed, representing 1.94 times of the total number of Offer Shares initially available for subscription under the International Offering. The final number of Offer Shares allocated to the places under the International Offering is 84,600,000 Offer Shares, representing approximately 90% of the total number of Offer Shares initially available under the Global Offering (before the exercise of the Over-allotment Option).
- The total number of placees under the International Offering is 169. A total number of 79 and 108 placees has been allotted one board lot of H Shares and five board lots of H Shares or less, respectively, representing approximately 46.5% and 63.5% of total number of placees under the International Offering, respectively. These placees have been allotted 74,500 International Offering Shares, representing approximately 0.08% of the total International Offering Shares before any exercise of the Over-allotment Option.

# **Over-allotment Option**

In connection with the Global Offering, the Company has granted the Over-allotment Option to the International Underwriters exercisable by the Sole Global Coordinator (for itself and on behalf of the International Underwriters) at any time from the Listing Date until the 30th day after the last day for lodging applications under the Hong Kong Public Offering (the last day for exercise of the Over-allotment Option being Sunday, February 7, 2021) to require the Company to issue up to and not more than 14,100,000 additional H Shares, representing 15% of the number of the Offer Shares initially available under the Global Offering, at the Offer Price, to cover over-allocations in the International Offering, if any. There has been an over-allocation of 14,100,000 Shares in the International Offering and such over-allocation may be covered by exercising the Over-allotment Option or by making purchases in the secondary market at prices that do not exceed the Offer Price or through delayed delivery arrangement with investors who have been offered Offer Shares under the International Offering, or a combination of these means. In the event that the Over-allotment Option is exercised, an announcement will be made by the Company, and be available on the website of the Stock Exchange at www.hkexnews.hk and the Company's website at www.roiserv.com. As of the date of this announcement, the Over-allotment Option has not been exercised.

# Placees with the Consent under Paragraph 5(1) of the Placing Guidelines

- Under the International Offering, a total of 6,516,000 Offer Shares, representing approximately 6.93% of the Offer Shares initially available under the Global Offering (assuming the Over-allotment Option is not exercised), were placed to Huatai Capital Investment Limited ("HTCI"), which is a connected client of Huatai Financial Holdings (Hong Kong) Limited ("HTFH"), being the Sole Sponsor, the Sole Global Coordinator, one of the Joint Bookrunners and Joint Lead Managers, pursuant to paragraph 13(7) of the Placing Guidelines.
- The Company has applied to the Stock Exchange for, and the Stock Exchange has granted to the Company, the consent under Paragraph 5(1) of the Placing Guidelines to permit the Company to allocate H Shares in the International Offering to HTCI as placee. HTCI will hold the Offer Shares on a non-discretionary basis as the single underlying holder of a backto-back total return swap (the "Back-to-back TRS") to be entered by HTCI in connection with a total return swap order (the "Client TRS") placed by and fully funded by ultimate clients (the "Ultimate Clients"), by which, HTCI will pass the full economic exposure of the Offer Shares to the Ultimate Clients, which in effect, HTCI will hold the beneficial interest of the Offer Shares on behalf of the Ultimate Clients. The Ultimate Clients may exercise an early termination right to terminate the Client TRS at any time from the issue date of the Client TRS which should be on or after the date on which the Offer Shares are listed on the Stock Exchange. Upon the termination upon maturity or early termination of the Client TRS by the Ultimate Clients, HTCI will dispose relevant portion of the Offer Shares on the secondary market and the Ultimate Clients will receive an applicable termination amount of the Back-to-back TRS which should have taken into account all the economic returns or economic loss in relation to the Offer Shares. HTCI will hold the legal title and the voting right of the Offer Shares by itself, and pass through the economic exposure to the Ultimate Clients. Due to its internal policy, HTCI will not exercise the voting right of the Offer Shares during the tenor of the Back-to-back TRS. To the best of HTCI's knowledge, after making all reasonable inquiries, each of the Ultimate Clients is an independent third party, and is not a connected person (as defined in the Listing Rules) of the Company or their respective associates (as defined in the Listing Rules) and are in compliance with all the conditions under the consent granted by the Stock Exchange.
- Under the International Offering, 5,721,000 Offer Shares, representing up to approximately 6.1% of the total number of Offer Shares initially available under the Global Offering (assuming the Over-allotment Option is not exercised), were placed to a qualified domestic institutional investor fund account (the "QDII Account") managed by CCB Principal Asset Management (Hong Kong) Co., Limited ("CCBPAM"), which is a connected client of CCB International Capital Limited ("CCBI"), being one of the Joint Bookrunners and Joint Lead Managers, pursuant to paragraph 13(7) of the Placing Guidelines.

- The Company has applied to the Stock Exchange for, and the Stock Exchange has granted a consent under paragraph 5(1) of the Placing Guidelines to permit the Company to allocate H Shares in the International Offering to CCBPAM as placee. The Offer Shares placed to CCBPAM for the QDII Account will not be for the proprietary account(s) of CCBPAM and will be held by CCBPAM on behalf of the independent third party. To the best of the knowledge of CCBPAM, after making all reasonable inquiries, the ultimate investor of the QDII Account is an independent third party, and is not a connected person (as defined in the Listing Rules) of the Company or their respective associates (as defined in the Listing Rules) and are in compliance with all the conditions under the consent granted by the Stock Exchange.
- Under the International Offering, a total of 12,237,000 Offer Shares, representing approximately 13.02% of the total number of Offer Shares initially available under the Global Offering (assuming the Over-allotment Option is not exercised), were placed to the aforementioned connected clients.
- Save as disclosed in this announcement, to the best knowledge of the Directors, none of the Sole Sponsor, the Sole Global Coordinator, the Joint Bookrunners, the Joint Lead Managers, the Underwriters and/or their respective affiliated companies and connected clients of the lead broker or of any distributors (as defined in Appendix 6 to the Listing Rules) has taken up any Offer Shares for its own benefit under the Global Offering. The Directors confirm that no Offer Shares under the International Offering have been allocated to applicants who are (i) core connected persons (as defined in the Listing Rules) of the Company, (ii) directors or existing shareholders or existing beneficial owners or their respective close associates (as defined in the Listing Rules) of the Company and/or any of the Company's subsidiaries, or (iii) the respective close associates (as defined in the Listing Rules) of (i) and/or (ii) above, whether in their own names or through nominees. The International Offering has been conducted in compliance with the Placing Guidelines and no Offer Shares placed by or through the Sole Global Coordinator and the Underwriters under the Global Offering have been placed with any core connected person (as defined in the Listing Rules) of the Company, or persons set out in paragraph 5(1) the Placing Guidelines, whether in their own names or through nominees.
- To the best knowledge of the Directors, none of the Offer Shares subscribed by the placees or the public has been financed directly or indirectly by any of the directors, supervisors, chief executive, controlling shareholders, substantial shareholders, existing shareholders of the Company or any of its subsidiaries or their respective close associates, and none of the placees and the public who has subscribed the Offer Shares is accustomed to taking instructions from any of the directors, supervisors, chief executive, controlling shareholders, substantial shareholders, existing shareholders of the Company or any of its subsidiaries or their respective close associates in relation to the acquisition, disposal, voting or other disposition of Shares registered in his/her/its name or otherwise held by him/her/it. The Directors confirm that no placee will, individually, be placed more than 10% of the enlarged issued share capital of the Company immediately after the Global Offering.

• The Directors confirm that (a) there will not be any new substantial shareholder (as defined in the Listing Rules) of the Company immediately after the Global Offering, (b) the number of H Shares in public hands will satisfy the minimum percentage at the time of Listing in compliance with Rules 8.08(1) and 8.24 of the Listing Rules, (c) the three largest public shareholders of the Company do not hold more than 50% of the shares in public hands at the time of Listing in compliance with Rule 8.08(3) of the Listing Rules, and (d) there will be at least 300 Shareholders at the time of the Listing in compliance with Rule 8.08(2) of the Listing Rules.

## LOCK-UP UNDERTAKINGS

• The Company and the Controlling Shareholders are subject to certain lock-up undertakings as set out in the paragraph headed "Lock-up Undertakings" in this announcement.

## RESULTS OF ALLOCATIONS

- The final Offer Price, the indication of the level of interest in the International Offering, the results of applications in the Hong Kong Public Offering and the basis of allocation of the Hong Kong Offer Shares will be published on Thursday, January 14, 2021 on the Company's website at www.roiserv.com and the website of the Stock Exchange at www.hkexnews.hk.
- The results of allocations of the Hong Kong Offer Shares under the Hong Kong Public Offering successfully applied for under WHITE and YELLOW Application Forms and by giving electronic application instructions to HKSCC or through the HK eIPO White Form service, including the Hong Kong identity card numbers, passport numbers or Hong Kong business registration numbers of successful applicants (where supplied) and the number of the Hong Kong Offer Shares successfully applied for, will be made available at the times and dates and in the manner specified below:
  - in the announcement to be posted on the Company's website at **www.roiserv.com** and the Stock Exchange's website at **www.hkexnews.hk** by no later than 9:00 a.m. on Thursday, January 14, 2021;
  - from the "IPO Results" function in the **IPO App** or the designated results of allocations website at **www.tricor.com.hk/ipo/result** (alternatively: **www.hkeipo.hk/IPOResult**) with a "search by ID/Business Registration Number" function on a 24-hour basis from 8:00 a.m. on Thursday, January 14, 2021 to 12:00 midnight on Wednesday, January 20, 2021;
  - by telephone enquiry line by calling +852 3691 8488, between 9:00 a.m. and 6:00 p.m. from Thursday, January 14, 2021 to Tuesday, January 19, 2021 (excluding Saturday and Sunday); and
  - in the special allocation results booklets which will be available for inspection during opening hours from Thursday, January 14, 2021 to Saturday, January 16, 2021 at all the receiving banks' designated branches.

# DISPATCH/COLLECTION OF H SHARE CERTIFICATES AND REFUND CHEQUES/ e-AUTO REFUND PAYMENT INSTRUCTIONS

- Applicants who have applied for 1,000,000 Hong Kong Offer Shares or more on WHITE Application Forms or through the HK eIPO White Form service and who have been successfully or partially successfully allocated Hong Kong Offer Shares and are eligible to collect H Share certificates in person may collect their H Share certificate(s) in person from the H Share Registrar, Tricor Investor Services Limited at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Thursday, January 14, 2021 or such other date as notified the Company.
- H Share certificates for Hong Kong Offer Shares allotted to applicants who applied on WHITE Application Forms or through the HK eIPO White Form service, which are either not eligible for personal collection, or which are eligible but are not collected in person within the time specified for collection, are expected to be despatched by ordinary post to those entitled to the addresses specified in the relevant Application Forms at their own risk on Thursday, January 14, 2021.
- Wholly or partially successful applicants who applied on YELLOW Application Forms or by giving electronic application instructions to HKSCC will have their H Share certificate(s) issued in the name of HKSCC Nominees and deposited directly into CCASS for the credit of their CCASS Investor Participant stock accounts or the stock accounts of their designated CCASS Participant as instructed by the applicants in their YELLOW Application Forms or any designated CCASS Participants giving electronic application instructions on their behalf on Thursday, January 14, 2021.
- Applicants who applied through a designated CCASS Participant (other than a CCASS Investor Participant) should check the number of Hong Kong Offer Shares allocated to them with that CCASS Participant.
- Applicants who applied for 1,000,000 Hong Kong Offer Shares or more on **WHITE** or **YELLOW** Application Forms and have provided all information required by their **WHITE** or **YELLOW** Application Forms may collect their refund cheque(s) from the H Share Registrar, Tricor Investor Services Limited at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Thursday, January 14, 2021 or such other date as notified by the Company.
- Refund cheque(s) in respect of wholly or partially successful or unsuccessful applicants using **WHITE** or **YELLOW** Application Forms, which are either not eligible for personal collection or which are eligible but are not collected in person, are expected to be despatched by ordinary post to those entitled at their own risk on or before Thursday, January 14, 2021. No interest will be paid thereon.
- For applicants who have applied for the Hong Kong Offer Shares through the **HK eIPO White Form** service and paid the application monies from a single bank account, any refund monies will be despatched to that bank account in the form of e-Auto Refund payment instructions on Thursday, January 14, 2021. For applicants who have applied for the Hong Kong Offer Shares through the **HK eIPO White Form** service and paid the application monies from multiple bank accounts, any refund monies will be despatched to the addresses specified on the **HK eIPO White Form** applications in the form of refund cheque(s) by ordinary post and at their own risk on Thursday, January 14, 2021.

- Refund monies for applicants who applied by giving **electronic application instructions** to HKSCC via CCASS are expected to be credited to the relevant applicants' designated bank accounts or the designated bank accounts of their broker or custodian on Thursday, January 14, 2021.
- H Share certificates will only become valid certificates of title at 8:00 a.m. on Friday, January 15, 2021 provided that the Global Offering has become unconditional in all respects at or before that time and the right of termination as described in the paragraph headed "Underwriting Underwriting Arrangements and Expenses Hong Kong Public Offering Grounds for termination" in the Prospectus has not been exercised.
- The Company will not issue any temporary documents of title in respect of the Offer Shares. No receipt will be issued for application monies paid.

#### COMMENCEMENT OF DEALINGS

• Dealings in the H Shares on the Main Board of the Stock Exchange are expected to commence at 9:00 a.m. on Friday, January 15, 2021. The H Shares will be traded in board lots of 500 H Shares each. The stock code of the H Shares is 2146.

In view of the high concentration of shareholding in a small number of Shareholders, Shareholders and prospective investors should be aware that the price of the Offer Shares could move substantially even with a small number of Offer Shares traded, and should exercise extreme caution when dealing in the Offer Shares.

#### **OFFER PRICE**

The Offer Price has been determined at HK\$13.46 per Offer Share (exclusive of brokerage of 1%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%).

## NET PROCEEDS FROM THE GLOBAL OFFERING

Based on the Offer Price of HK\$13.46 per Offer Share, the net proceeds from the Global Offering to be received by the Company, after deduction of the underwriting fees and other related expenses payable by the Company in connection with the Global Offering, are estimated to be approximately HK\$1,168 million. The Company intends to apply such net proceeds for the following purposes:

- approximately 60.0% or HK\$700.8 million, will be used to pursue selective strategic investment and acquisition opportunities to further expand the Company's business scale and geographic coverage and broaden the Company's service offerings;
- approximately 15.0% or HK\$175.2 million, will be used to enrich the Company's community value-added service offerings;
- approximately 15.0% or HK\$175.2 million, will be used to upgrade the Company's information technology infrastructure and promote smart community management; and
- approximately 10.0% or HK\$116.8 million, will be used for general business purpose and working capital.

Please refer to the sections headed "Future Plans and Use of Proceeds" and "Business – Business strategies" in the Prospectus for further details.

#### APPLICATIONS AND INDICATIONS OF INTEREST RECEIVED

# **Hong Kong Public Offering**

The Company announces that the Offer Shares initially offered under the Hong Kong Public Offering have been well over-subscribed. At the close of the application lists at 12:00 noon on Friday, January 8, 2021, a total of 26,091 valid applications pursuant to the Hong Kong Public Offering on WHITE and YELLOW Application Forms, by giving electronic application instructions to HKSCC via CCASS and through the HK eIPO White Form service for a total of 62,229,500 Hong Kong Offer Shares were received, representing approximately 6.62 times of the total number of 9,400,000 Hong Kong Offer Shares initially offered for subscription under the Hong Kong Public Offering.

- 26,066 valid applications in respect of a total of 45,229,500 Hong Kong Offer Shares were for the Hong Kong Public Offering with an aggregate subscription amount based on the maximum Offer Price of HK\$18.36 per Offer Share (excluding brokerage of 1.0%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%) of HK\$5 million or less, representing approximately 9.62 times of the 4,700,000 Hong Kong Offer Shares initially comprised in Pool A of the Hong Kong Public Offering; and
- 25 valid applications in respect of a total of 17,000,000 Hong Kong Offer Shares for the Hong Kong Public Offering with an aggregate subscription amount based on the maximum Offer Price of HK\$18.36 per Offer Share (excluding brokerage of 1.0%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%) of more than HK\$5 million, representing approximately 3.62 times of the 4,700,000 Hong Kong Offer Shares initially comprised in Pool B of the Hong Kong Public Offering.

Applications not completed in accordance with the instructions set out in the Application Forms have been rejected. 68 multiple or suspected multiple applications have been identified and rejected. 2 applications have been rejected due to dishonored payments. No application has been rejected due to invalid application. No application for more than 50% of the Hong Kong Offer Shares initially available under the Hong Kong Public Offering (that is, more than 4,700,000 Hong Kong Offer Shares) has been identified.

As the over-subscription in the Hong Kong Public Offering is less than 15 times of the total number of Offer Shares initially available under the Hong Kong Public Offering, no reallocation procedure as disclosed in the section headed "Structure of the Global Offering – Reallocation and Clawback" in the Prospectus has been applied. The final number of Offer Shares under the Hong Kong Public Offering is 9,400,000 Offer Shares, representing 10% of the total number of Offer Shares initially available under the Global Offering.

The Offer Shares offered in the Hong Kong Public Offering were conditionally allocated on the basis set out in the paragraph headed "Basis of Allocation under the Hong Kong Public Offering" below.

## **International Offering**

The Offer Shares initially offered under the International Offering have been moderately oversubscribed, representing 1.94 times of the total number of Offer Shares initially available for subscription under the International Offering. The final number of Offer Shares allocated to the places under the International Offering is 84,600,000 Offer Shares, representing approximately 90% of the total number of Offer Shares initially available under the Global Offering (before the exercise of the Over-allotment Option).

The total number of placees under the International Offering is 169. A total number of 79 and 108 placees has been allotted one board lot of H Shares and five board lots of H Shares or less, respectively, representing approximately 46.5% and 63.5% of total number of placees under the International Offering, respectively. These placees have been allotted 74,500 International Offering Shares, representing approximately 0.08% of the total International Offering Shares before any exercise of the Over-allotment Option.

# **Over-allotment Option**

In connection with the Global Offering, the Company has granted the Over-allotment Option to the International Underwriters, exercisable by the Sole Global Coordinator (for itself and on behalf of the International Underwriters at any time from the Listing Date until the 30th day after the last day for lodging applications under the Hong Kong Public Offering (the last day for exercise of the Over-allotment Option being Sunday, February 7, 2021) to require the Company to issue up to and not more than 14,100,000 additional H Shares, representing 15% of the Offer Shares initially available under the Global Offering, at the Offer Price, to cover over-allocations in the International Offering, if any. There has been an over-allocation of 14,100,000 Shares in the International Offering and such over-allocation may be covered by exercising the Over-allotment Option or by making purchases in the secondary market at prices that do not exceed the Offer Price or through delayed delivery arrangement with investors who have been offered Offer Shares under the International Offering, or a combination of these means. In the event that the Over-allotment Option is exercised, an announcement will be made by the Company, and be available on the website of the Stock Exchange at www.hkexnews.hk and the Company's website at www.roiserv.com. As of the date of this announcement, the Over-allotment Option has not been exercised.

# PLACEES WITH THE CONSENT UNDER PARAGRAPH 5(1) OF THE PLACING GUIDELINES

Under the International Offering, a total of 6,516,000 Offer Shares, representing approximately 6.93% of the Offer Shares initially available under the Global Offering (assuming the Over-allotment Option is not exercised) were placed to HTCI, which is a connected client of HTFH, being the Sole Sponsor, the Sole Global Coordinator, one of the Joint Bookrunners and Joint Lead Managers, pursuant to paragraph 13(7) of the Placing Guidelines.

The Company has applied to the Stock Exchange for, and the Stock Exchange has granted to the Company, the consent under Paragraph 5(1) of the Placing Guidelines to permit the Company to allocate H Shares in the International Offering to HTCI as placee.

HTCI will hold the Offer Shares on a non-discretionary basis as the single underlying holder under the Back-to-back TRS to be entered by HTCI in connection with the Client TRS placed by and fully funded (i.e. with no financing provided by HTCI) by the Ultimate Clients, by which, HTCI will pass the full economic exposure of the Offer Shares to the Ultimate Clients, which in effect, HTCI will hold the beneficial interest of the Offer Shares on behalf of the Ultimate Clients. HTFH, the Sole Sponsor, Sole Global Coordinator, one of the Joint Bookrunners and Joint Lead Managers, and HTCI are indirectly wholly-owned subsidiaries of Huatai Securities Co., Ltd. ("HTSC").

The Ultimate Clients may exercise an early termination right to terminate the Client TRS at any time from the issue date of the Client TRS which should be on or after the date on which the Offer Shares are listed on the Stock Exchange. Upon the termination upon maturity or early termination of the Client TRS by the Ultimate Clients, HTCI will dispose relevant portion of the Offer Shares on the secondary market and the Ultimate Clients will receive an applicable termination amount of the Back-to-back TRS which should have taken into account all the economic returns or economic loss in relation to the Offer Shares. If upon the maturity of the Client TRS, the Ultimate Clients intend to extend the investment period, subject to further agreement between HTSC and the Ultimate Clients, the term of the Client TRS could be extended by way of a new issuance or a tenor extension. Accordingly, HTSC will extend the term of the Back-to-back TRS by way of a new issuance or a tenor extension.

HTCI will hold the legal title and the voting right of the Offer Shares by itself, and pass through the economic exposure to the Ultimate Clients, each being an onshore client who places a Client TRS order with HTSC in connection with the initial public offering of the Company. Due to its internal policy, HTCI will not exercise the voting right of the Offer Shares during the tenor of the Back-to-back TRS.

To the best of HTCI's knowledge, after making all reasonable inquiries, each of the HTCI ultimate clients is an independent third party, and is not a connected person (as defined in the Listing Rules) of the Company or their respective associates (as defined in the Listing Rules) and are in compliance with all the conditions under the consent granted by the Stock Exchange. The Directors confirmed that each of the directors, supervisors, chief executive, controlling shareholders, substantial shareholders, existing shareholders of the Company or any of its subsidiaries or their respective close associates has no investment in the Ultimate Clients.

Under the International Offering, 5,721,000 Offer Shares, representing up to approximately 6.1% of the total number of Offer Shares initially available under the Global Offering (assuming the Over-allotment Option is not exercised), were placed to the QDII Account managed by CCBPAM, which is a connected client of CCBI, being one of the Joint Bookrunners and Joint Lead Managers, pursuant to paragraph 13(7) of the Placing Guidelines.

The Company has applied to the Stock Exchange for, and the Stock Exchange has granted a consent under paragraph 5(1) of the Placing Guidelines to permit the Company to allocate H Shares in the International Offering to CCBPAM as placee. The Offer Shares placed to CCBPAM for the QDII Account will not be for the proprietary account(s) of CCBPAM and will be held by CCBPAM on behalf of the independent third party. To the best of the knowledge of CCBPAM, after making all reasonable inquiries, the ultimate investor of the QDII Account is an independent third party, and is not a connected person (as defined in the Listing Rules) of the Company or their respective associates (as defined in the Listing Rules) and are in compliance with all the conditions under the consent granted by the Stock Exchange.

Under the International Offering, a total of 12,237,000 Offer Shares, representing approximately 13.02% of the total number of Offer Shares initially available under the Global Offering (assuming the Over-allotment Option is not exercised), were placed to the aforementioned connected clients.

Save as disclosed in this announcement, to the best knowledge of the Directors, none of the Sole Sponsor, the Sole Global Coordinator, the Joint Bookrunners, the Joint Lead Managers, the Underwriters and/or their respective affiliated companies and connected clients of the lead broker or of any distributors (as defined in Appendix 6 to the Listing Rules) has taken up any Offer Shares for its own benefit under the Global Offering. The Directors confirm that no Offer Shares under the International Offering have been allocated to applicants who are (i) core connected persons (as defined in the Listing Rules) of the Company, (ii) directors or existing shareholders or existing beneficial owners or their respective close associates (as defined in the Listing Rules) of the Company and/or any of the Company's subsidiaries, or (iii) the respective close associates (as defined in the Listing Rules) of (i) and/or (ii) above, whether in their own names or through nominees. The International Offering has been conducted in compliance with the Placing Guidelines and no Offer Shares placed by or through the Sole Global Coordinator and the Underwriters under the Global Offering have been placed with any core connected person (as defined in the Listing Rules) of the Company, or persons set out in paragraph 5(1) the Placing Guidelines, whether in their own names or through nominees.

To the best knowledge of the Directors, none of the Offer Shares subscribed by the placees or the public has been financed directly or indirectly by any of the directors, supervisors, chief executive, controlling shareholders, substantial shareholders, existing shareholders of the Company or any of its subsidiaries or their respective close associates, and none of the placees and the public who has subscribed the Offer Shares is accustomed to taking instructions from any of the directors, supervisors, chief executive, controlling shareholders, substantial shareholders, existing shareholders of the Company or any of its subsidiaries or their respective close associates in relation to the acquisition, disposal, voting or other disposition of Shares registered in his/her/its name or otherwise held by him/her/it. The Directors confirm that no placee will, individually, be placed more than 10% of the enlarged issued share capital of the Company immediately after the Global Offering.

The Directors confirm that (a) there will not be any new substantial shareholder (as defined in the Listing Rules) of the Company immediately after the Global Offering, (b) the number of H Shares in public hands will satisfy the minimum percentage at the time of Listing in compliance with Rules 8.08(1) and 8.24 of the Listing Rules, (c) the three largest public shareholders of the Company do not hold more than 50% of the shares in public hands at the time of Listing in compliance with Rule 8.08(3) of the Listing Rules, and (d) there will be at least 300 Shareholders at the time of the Listing in compliance with Rule 8.08(2) of the Listing Rules.

## BASIS OF ALLOCATION UNDER THE HONG KONG PUBLIC OFFERING

Subject to the satisfaction of the conditions set out in the paragraph headed "Structure of the Global Offering – Conditions of the Global Offering" in the Prospectus, valid applications made by the public on WHITE and YELLOW Application Forms and through giving electronic application instructions to HKSCC via CCASS and to the HK eIPO White Form Service Provider under the HK eIPO White Form service will be conditionally allocated on the basis set out below:

## Pool A

**Total** 

Number of H Shares applied for	Number of valid applications	Basis of allocation/ballot	Approximately percentage allotted of the total no. of Hong Kong Offer Shares applied for
500	20,258	3,647 out of 20,258 applicants to receive 500 H Shares	18.00%
1,000	1,476	414 out of 1,476 applicants to receive 500 H Shares	14.02%
1,500	524	203 out of 524 applicants to receive 500 H Shares	12.91%
2,000	538	261 out of 538 applicants to receive 500 H Shares	12.13%
2,500	647	382 out of 647 applicants to receive 500 H Shares	11.81%
3,000	332	232 out of 332 applicants to receive 500 H Shares	11.65%
3,500	132	106 out of 132 applicants to receive 500 H Shares	11.47%
4,000	95	86 out of 95 applicants to receive 500 H Shares	11.32%
4,500	76	500 H Shares	11.11%
5,000	782	500 H Shares plus 71 out of 782 applicants to receive an additional 500 H Shares	10.91%
6,000	161	500 H Shares plus 48 out of 161 applicants to receive an additional 500 H Shares	10.82%
7,000	59	500 H Shares plus 29 out of 59 applicants to receive an additional 500 H Shares	10.65%
8,000	76	500 H Shares plus 51 out of 76 applicants to receive an additional 500 H Shares	10.44%
9,000	47	500 H Shares plus 40 out of 47 applicants to receive an additional 500 H Shares	10.28%
10,000	422	1,000 H Shares	10.00%
15,000	86	1,000 H Shares plus 35 out of 86 applicants to receive an additional 500 H Shares	8.02%
20,000	105	1,000 H Shares plus 80 out of 105 applicants to receive an additional 500 H Shares	6.90%
25,000	50	1,500 H Shares	6.00%
30,000	51	1,500 H Shares plus 25 out of 51 applicants to receive an additional 500 H Shares	5.82%
35,000	9	2,000 H Shares	5.71%
40,000	18	2,000 H Shares plus 9 out of 18 applicants to receive an additional 500 H Shares	5.63%
45,000	2	2,500 H Shares	5.56%
50,000	38	2,500 H Shares plus 16 out of 38 applicants to receive an additional 500 H Shares	5.42%
60,000	13	3,000 H Shares	5.00%
70,000	6	3,000 H Shares plus 3 out of 6 applicants to receive an additional 500 H Shares	4.64%
80,000	9	3,500 H Shares	4.38%
90,000	9	3,500 H Shares plus 4 out of 9 applicants to receive an additional 500 H Shares	4.14%
100,000	35	4,000 H Shares	4.00%
200,000	10	5,000 H Shares	2.50%

26,066

Total number of Pool A successful applicants: 7,395

Pool B

Number of H Shares applied for	Number of valid applications	Basis of allocation/ballot	Approximately percentage allotted of the total no. of Hong Kong Offer Shares applied for
300,000	14	83,500 H Shares	27.83%
400,000	1	111,000 H Shares	27.75%
500,000	1	138,500 H Shares	27.70%
600,000	1	166,000 H Shares	27.67%
700,000	1	193,500 H Shares	27.64%
900,000	1	248,500 H Shares	27.61%
1,000,000	5	276,000 H Shares	27.60%
4,700,000	1	1,293,500 H Shares	27.52%
Total	25	Total number of Pool B successful applicants: 25	

The final number of Offer Shares under the Hong Kong Public Offering is 9,400,000 Offer Shares, representing 10% of the total number of the Offer Shares initially available under the Global Offering.

## SHAREHOLDING CONCENTRATION ANALYSIS

Set out below is a summary of allotment results under the Global Offering:

• Top 1, 5, 10, 15, 20 and 25 of the placees out of the International Offering, total Offer Shares and total issued Shares of the Company upon Listing:

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Placee	Subscription in Global Offering	Aggregate number of Shares held following the Global Offering	as % of International Offering (assuming the Over-allotment Option is not exercised)	as % of International Offering (assuming the Over-allotment Option is exercised in full)	Option is not	Subscription as % of total Offer Shares (assuming the Over-allotment Option is exercised in full)	% of the total issued Shares (assuming the Over-allotment Option is not exercised)	% of the total issued Shares (assuming the Over-allotment Option is exercised in full)
Top 1	22,918,500	22,918,500	27.1%	23.2%	24.4%	21.2%	6.1%	5.9%
Top 5	60,879,500	60,879,500	72.0%	61.7%	64.8%	56.3%	16.2%	15.6%
Top 10	78,654,500	78,654,500	93.0%	79.7%	83.7%	72.8%	20.9%	20.2%
Top 15	86,484,500	86,484,500	102.2%	87.6%	92.0%	80.0%	23.0%	22.2%
Top 20	91,899,000	91,899,000	108.6%	93.1%	97.8%	85.0%	24.4%	23.6%
Top 25	95,398,000	95,398,000	112.8%	96.7%	101.5%	88.2%	25.4%	24.5%

• Top 1, 5, 10, 15, 20 and 25 of all the Shareholders out of the International Offering, total Offer Shares and total issued Shares of the Company upon Listing:

			Subscription	Subscription as % of				
		Aggregate number of	as % of International Offering	International Offering (assuming the	Subscription as % of total Offer Shares	Subscription as % of total Offer Shares	% of the total issued Shares	% of the total issued Shares
	Subscription in Global	Shares held	(assuming the Over-allotment Option is not	Over-allotment Option is exercised	(assuming the Over-allotment Option is not	(assuming the	(assuming the Over-allotment Option is not	(assuming the Over-allotment Option is
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Shareholder	Offering	Offering	exercised) (Note 2)	in full) (Note 2)	exercised)	exercised in full)	exercised)	exercised in full)
Shareholder Top 1	Offering 0	Offering 235,527,000	<b>exercised</b> ) (Note 2) 0.0%	in full) (Note 2) 0.0%	exercised) 0.0%	exercised in full) 0.0%	exercised) 62.6%	exercised in full) 60.4%
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Top 1	0	235,527,000	0.0%	0.0%	0.0%	0.0%	62.6%	60.4%
Top 1 Top 5	0 34,438,000	235,527,000 316,438,000	0.0% 40.7%	0.0% 34.9%	0.0% 36.6%	0.0% 31.9%	62.6% 84.2%	60.4% 81.1%
Top 1 Top 5 Top 10	0 34,438,000 70,016,000	235,527,000 316,438,000 352,016,000	0.0% 40.7% 82.8%	0.0% 34.9% 70.9%	0.0% 36.6% 74.5%	0.0% 31.9% 64.8%	62.6% 84.2% 93.6%	60.4% 81.1% 90.2%

• Top 1, 5, 10, 15, 20 and 25 of all the holders of the H Shares of the Company (the "H Shareholders") out of the International Offering, total Offer Shares and total issued Shares of the Company upon Listing:

				Subscription				
			Subscription	as % of				
			as % of	International	Subscription	Subscription		
		Aggregate	International	Offering	as % of total	as % of total	% of the total	% of the total
		number of	Offering	(assuming the	Offer Shares	Offer Shares	issued Shares	issued Shares
		Shares held	(assuming the	Over-allotment	(assuming the	(assuming the	(assuming the	(assuming the
	Subscription	following	Over-allotment	Option is	Over-allotment	Over-allotment	Over-allotment	Over-allotment
H	in Global	the Global	Option is not	exercised	Option is not	Option is	Option is not	Option is
Shareholder	Offering	Offering	exercised) (Note 2)	in full) (Note 2)	exercised)	exercised in full)	exercised)	exercised in full)
Shareholder Top 1	Offering 22,918,500	Offering 22,918,500	<b>exercised</b> ) (Note 2) 27.1%	in full) (Note 2) 23.2%	exercised)	exercised in full) 21.2%	exercised)	exercised in full) 5.9%
	Ü	Ü	,	,	,	,	,	,
Top 1	22,918,500	22,918,500	27.1%	23.2%	24.4%	21.2%	6.1%	5.9%
Top 1 Top 5	22,918,500 60,879,500	22,918,500 60,879,500	27.1% 72.0%	23.2% 61.7%	24.4% 64.8%	21.2% 56.3%	6.1% 16.2%	5.9% 15.6%
Top 1 Top 5 Top 10	22,918,500 60,879,500 78,654,500	22,918,500 60,879,500 78,654,500	27.1% 72.0% 93.0%	23.2% 61.7% 79.7%	24.4% 64.8% 83.7%	21.2% 56.3% 72.8%	6.1% 16.2% 20.9%	5.9% 15.6% 20.2%

## Notes:

- 1. Include a public shareholder who subscribed 1,293,500 H Shares under the Hong Kong Public Offering, of which the number of Shares held following the Global Offering is 1,293,500.
- 2. Only include the shareholders that subscribed H Shares under the International Offering.

In view of the high concentration of shareholding in a small number of Shareholders, Shareholders and prospective investors should be aware that the price of the Offer Shares could move substantially even with a small number of Offer Shares traded, and should exercise extreme caution when dealing in the Offer Shares.

## LOCK-UP UNDERTAKINGS

Each of the Company and the Controlling Shareholders is subject to lock-up undertakings in relation to the issue or disposal of Shares (the "Lock-up Undertakings"). The major terms of the Lock-up Undertakings are set out as follows:

Name	Number and class of Shares held in the Company subject to the Lock-up Undertakings upon Listing	Corresponding approximate percentage of shareholding in the Company subject to the Lock-up Undertakings upon Listing Note 1	Last day subject to the Lock-up Undertakings
The Company (subject to lock-up obligations pursuant to the Listing Rules and the Underwriting Agreements)	N/A	N/A	July 15, 2021 Note 2
The Controlling Shareholders (subject to lock-up obligations pursuant to the Listing Rules) (including Mr. Geng, RiseSun Holdings, RiseSun Construction Engineering and RiseSun Real Estate Development)	235,527,000 Domestic Shares	62.64%	July 15, 2021 (First Six Month Period) January 15, 2022 (Second Six Month Period) Note 3

#### Notes:

- 1. Assuming that the Over-allotment Option is not exercised
- 2. The Company may not issue Shares prior to the indicated date except otherwise permitted by the Listing Rules.
- 3. The Controlling Shareholders stated herein shall not dispose of, nor enter into any agreement to dispose of or otherwise create any options, rights, interests or encumbrances in respect of, any of the securities any of the securities of the Company in respect of which it is shown by the Prospectus to be the beneficial owners if, immediately following such disposal or upon the exercise or enforcement of such options, rights, interests or encumbrances, it would then cease to be a group of controlling shareholders of the Company for the purposes of the Listing Rules.

#### RESULTS OF ALLOCATIONS

The results of allocations of the Hong Kong Offer Shares under the Hong Kong Public Offering successfully applied for under WHITE and YELLOW Application Forms and by giving electronic application instructions to HKSCC or through the HK eIPO White Form service, including the Hong Kong identity card numbers, passport numbers or Hong Kong business registration numbers of successful applicants (where supplied) and the number of the Hong Kong Offer Shares successfully applied for, will be made available at the times and dates and in the manner specified below:

- in the announcement to be posted on the Company's website at **www.roiserv.com** and the Stock Exchange's website at **www.hkexnews.hk** by no later than 9:00 a.m. on Thursday, January 14, 2021;
- from the "IPO Results" function in the **IPO App** or the designated results of allocations website at **www.tricor.com.hk/ipo/result** (alternatively: **www.hkeipo.hk/IPOResult**) with a "search by ID/Business Registration Number" function on a 24-hour basis from 8:00 a.m. on Thursday, January 14, 2021 to 12:00 midnight on Wednesday, January 20, 2021;
- by telephone enquiry line by calling +852 3691 8488, between 9:00 a.m. and 6:00 p.m. from Thursday, January 14, 2021 to Tuesday, January 19, 2021 (excluding Saturday and Sunday); and
- in the special allocation results booklets which will be available for inspection during opening hours from Thursday, January 14, 2021 to Saturday, January 16, 2021 at all the receiving banks' designated branches.

# Bank of China (Hong Kong) Limited

District	Branch Name	Address
Hong Kong Island	North Point (King's Centre) Branch	193-209 King's Road, North Point, Hong Kong
Kowloon	Castle Peak Road (Cheung Sha Wan) Branch	365-371 Castle Peak Road, Cheung Sha Wan, Kowloon
<b>New Territories</b>	Fanling Centre Branch	Shop 2D-E & H, Fanling Centre, Fanling, New Territories
	Tuen Mun Town Plaza Branch	Shop 2, Tuen Mun Town Plaza phase II, Tuen Mun, New Territories

# CMB Wing Lung Bank Limited

District	Branch Name	Address
Hong Kong Island	Kennedy Town Branch	28 Catchick Street
Kowloon	Mongkok Branch	B/F, CMB Wing Lung Bank Centre, 636 Nathan Road

The final Offer Price, the indication of the level of interest in the International Offering, the results of applications in the Hong Kong Public Offering and the basis of allocation of the Hong Kong Offer Shares are also published on Thursday, January 14, 2021 on the Company's website at **www.roiserv.com** and the website of the Stock Exchange at **www.hkexnews.hk**.