Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") and Hong Kong Securities Clearing Company Limited ("HKSCC") take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.

This announcement is for information purposes only and does not constitute an invitation or offer to acquire, purchase or subscribe for any securities. This announcement is not a prospectus. Potential investors should read the Hong Kong prospectus dated March 12, 2021 (the "**Prospectus**") issued by Baidu, Inc. (the "**Company**") for detailed information about the Global Offering described below before deciding whether or not to invest in the Offer Shares.

This announcement is not for release, publication, distribution, directly or indirectly, in or into the United States (including its territories and possessions, any state of the United States and the District of Columbia). This announcement does not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States. Securities may not be offered or sold in the United States absent registration or an exemption from registration under the U.S. Securities Act of 1933 as amended from time to time (the "U.S. Securities Act"). Any public offering of our securities to be made in the United States will be made by means of a prospectus that may be obtained from us and that will contain detailed information about us and our management, as well as financial statements. We are conducting a public offering of the securities described herein in the United States pursuant to our shelf registration statement on Form F-3ASR filed with the United States Securities and Exchange Commission on March 9, 2021.

Unless otherwise defined in this announcement, capitalized terms used herein shall have the same meanings as those defined in the Prospectus.

In connection with the Global Offering, Merrill Lynch (Asia Pacific) Limited through its affiliates as stabilizing manager (the "Stabilizing Manager"), its affiliates or any person acting for it, on behalf of the Underwriters, may effect transactions with a view to stabilizing or supporting the market price of the Class A ordinary shares at a level higher than that which might otherwise prevail for a limited period on and after the Listing Date. However, there is no obligation on the Stabilizing Manager, its affiliates or any person acting for it, to conduct any such stabilizing action, which, if commenced, will be done at the sole and absolute discretion of the Stabilizing Manager, its affiliates or any person acting for it, and may be discontinued at any time. Any such stabilizing activity is required to be brought to an end on the 30th day after the last day for the lodging of applications under the Hong Kong Public Offering. Such stabilization action, if taken, may be effected in all jurisdictions where it is permissible to do so, in each case in compliance with all applicable laws, rules and regulatory requirements, including the Securities and Futures (Price Stabilizing) Rules (Cap. 571W of the Laws of Hong Kong), as amended, made under the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong).

Potential investors should be aware that stabilizing action cannot be taken to support the price of the Shares for longer than the stabilization period which begins on the Listing Date and is expected to expire on April 16, 2021, being the 30th day after the last day for the lodging of applications under the Hong Kong Public Offering. After this date, no further stabilizing action may be taken, demand for the Shares, and therefore the price of the Shares, could fall.

The Company is controlled through weighted voting rights. Prospective investors should be aware of the potential risks of investing in a company with a WVR structure, in particular that the WVR beneficiary, whose interests may not necessarily be aligned with those of our Shareholders as a whole, will be in a position to exert significant influence over the outcome of Shareholders' resolutions, irrespective of how other Shareholders vote. For further information about the risks associated with our WVR structure, please refer to the section headed "Risk Factors — Risks Related to Our Shares, ADSs and the Listing" of the Prospectus. Prospective investors should make the decision to invest in the Company only after due and careful consideration.



#### **GLOBAL OFFERING**

000,000 Shares (subject to the Over- otment Option)
50,000 Shares (subject to adjustment)
250,000 Shares (subject to adjustment
d the Over-allotment Option)
<b>(\$295.00 per Offer Share, plus brokerage</b>
1.0%, SFC transaction levy of 0.0027%
1 the Hong Kong Stock Exchange trading
of 0.005% (payable in full on application
Hong Kong dollars and subject to refund)
\$0.00000625 per Share
38

Joint Sponsors, Joint Global Coordinators, Joint Bookrunners and Joint Lead Managers (In alphabetical order)

BofA SECURITIES 🥐 🗰 CITIC SECURITIES	foldman Sachs
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Joint Global Coordinators, Joint Bookrunners and Joint Lead Managers CICC 能提用目际

Joint Bookrunners and Joint Lead Managers Print Sendesonce NOMURA CIT ICBC 国 工銀国际 (学) BOC INTERNATIONAL (学) 農 銀 國際 (新語語) 語言 INTERNATIONAL (学) 農 銀 國際 (新語語) (新語

# **IMPORTANT NOTICE TO INVESTORS: FULLY ELECTRONIC APPLICATION PROCESS**

We have adopted a fully electronic application process for the Hong Kong Public Offering. We will not provide printed copies of the Prospectus or printed copies of any application forms to the public in relation to the Hong Kong Public Offering.

The Prospectus is available at the website of the Hong Kong Stock Exchange at <u>www.hkexnews.hk</u> under the "*HKEXnews* > *New Listings* > *New Listing Information*" section, and our website at <u>http://ir.baidu.com/</u>. If you require a printed copy of the Prospectus, you may download and print from the website addresses above.

To apply for the Hong Kong Offer Shares, you may:

- (1) apply online through the **White Form eIPO** service at <u>www.eipo.com.hk</u>; or
- (2) apply through the **CCASS EIPO** service to electronically cause HKSCC Nominees to apply on your behalf, including by:
  - (i) instructing your **broker** or **custodian** who is a CCASS Clearing Participant or a CCASS Custodian Participant to give **electronic application instructions** via CCASS terminals to apply for the Hong Kong Offer Shares on your behalf; or
  - (ii) (if you are an existing CCASS Investor Participant) giving electronic application instructions through the CCASS Internet System (<u>https://ip.ccass.com</u>) or through the CCASS Phone System by calling +852 2979 7888 (using the procedures in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC can also input electronic application instructions for CCASS Investor Participants through HKSCC's Customer Service Centre at 1/F, One & Two Exchange Square, 8 Connaught Place, Central, Hong Kong by completing an input request.

If you have any question about the application for the Hong Kong Offer Shares, you may call the enquiry hotline of our Hong Kong Share Registrar and **White Form eIPO** Service Provider, Computershare Hong Kong Investor Services Limited, both at +852 2862 8648 on the following dates:

Friday, March 12, 2021	— 9:00 a.m. to 9:00 p.m.
Saturday, March 13, 2021	— 9:00 a.m. to 6:00 p.m.
Sunday, March 14, 2021	— 9:00 a.m. to 6:00 p.m.
Monday, March 15, 2021	— 9:00 a.m. to 9:00 p.m.
Tuesday, March 16, 2021	— 9:00 a.m. to 9:00 p.m.
Wednesday, March 17, 2021	— 9:00 a.m. to 12:00 noon

We will not provide any physical channels to accept any application for the Hong Kong Offer Shares by the public. The contents of the electronic version of the Prospectus are identical to the printed Prospectus as registered with the Registrar of Companies in Hong Kong pursuant to Section 342C of the Companies (Winding Up and Miscellaneous Provisions) Ordinance.

If you are an **intermediary**, **broker** or **agent**, please remind your customers, clients or principals, as applicable, that the Prospectus is available online at the website addresses above.

Please refer to the section headed "How to Apply for Hong Kong Offer Shares" in the Prospectus for further details of the procedures through which you can apply for the Hong Kong Offer Shares electronically.

Your application must be for a minimum of 50 Hong Kong Offer Shares and in one of the numbers set out in the table. You are required to pay the amount next to the number you select.

No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$	No. of Hong Kong Offer Shares applied for	Amount payable on application HK\$
50	14,898.64	1,000	297,972.72	20,000	5,959,454.30	700,000	208,580,900.50
100	29,797.28	1,500	446,959.08	30,000	8,939,181.45	800,000	238,378,172.00
150	44,695.90	2,000	595,945.43	40,000	11,918,908.60	900,000	268,175,443.50
200	59,594.54	2,500	744,931.79	50,000	14,898,635.75	1,000,000	297,972,715.00
250	74,493.18	3,000	893,918.15	60,000	17,878,362.90	1,500,000	446,959,072.50
300	89,391.82	3,500	1,042,904.51	70,000	20,858,090.05	2,000,000	595,945,430.00
350	104,290.45	4,000	1,191,890.86	80,000	23,837,817.20	2,375,000 <sup>(1)</sup>	707,685,198.13
400	119,189.09	4,500	1,340,877.22	90,000	26,817,544.35		
450	134,087.72	5,000	1,489,863.58	100,000	29,797,271.50		
500	148,986.36	6,000	1,787,836.29	200,000	59,594,543.00		
600	178,783.63	7,000	2,085,809.01	300,000	89,391,814.50		
700	208,580.91	8,000	2,383,781.72	400,000	119,189,086.00		
800	238,378.17	9,000	2,681,754.44	500,000	148,986,357.50		
900	268,175.45	10,000	2,979,727.15	600,000	178,783,629.00		

(1) Maximum number of Hong Kong Offer Shares you may apply for.

No application for any other number of the Hong Kong Offer Shares will be considered and any such application is liable to be rejected.

# THE LISTING APPLICATION

We have applied to the Listing Committee of the Hong Kong Stock Exchange for the grant of the listing of, and permission to deal in, our Class A ordinary shares in issue and to be issued pursuant to the Global Offering (including the Class A ordinary shares which may be issued pursuant to the exercise of the Over-allotment Option) and the Class A ordinary shares to be issued pursuant to the Share Incentive Plans, including pursuant to the exercise of options or other awards that have been or may be granted from time to time and the Class A ordinary shares to be issued after the conversion of Class B ordinary shares.

## STRUCTURE OF THE GLOBAL OFFERING

The Global Offering comprises:

- the Hong Kong Public Offering of initially 4,750,000 Shares (subject to adjustment) representing approximately 5% of the total number of Offer Shares initially available under the Global Offering, and
- the International Offering of initially 90,250,000 Shares (subject to adjustment and the Overallotment Option) representing approximately 95% of the total number of Offer Shares initially available under the Global Offering.

The allocation of the Offer Shares between the Hong Kong Public Offering and the International Offering will be subject to reallocation as described in the section headed "Structure of the Global Offering" in the Prospectus.

In particular, the Joint Global Coordinators may, at their sole discretion, reallocate Offer Shares from the International Offering to the Hong Kong Public Offering to satisfy valid applications under the Hong Kong Public Offering. In accordance with Guidance Letter HKEX-GL91-18 issued by the Hong Kong Stock Exchange, if such reallocation is done other than pursuant to the clawback mechanism as described in the section headed "Structure of the Global Offering — the Hong Kong Public Offering — Reallocation" in the Prospectus, the maximum total number of Offer Shares that may be reallocated to the Hong Kong Public Offering following such reallocation shall be not more than double the initial allocation to the Hong Kong Public Offering (i.e. 9,500,000 Shares, representing approximately 10% of the total number of Offer Shares initially available under the Global Offering).

Under the International Underwriting Agreement, we expect to grant to the International Underwriters, exercisable by the Joint Global Coordinators (for themselves and on behalf of the International Underwriters), the Over-allotment Option, exercisable within 30 days after the last day for lodging applications under the Hong Kong Public Offering (the last day for exercise of the Over-allotment Option being April 16, 2021) to require us to issue up to an aggregate of 14,250,000 Shares, representing not more than 15% of the Offer Shares initially available under the Global Offering, at the International Offer Price, to, among other things, cover over-allocations in the International Offering, if any. In the event the Over-allotment Option is exercised, we will make an announcement which will be posted on the website of the Hong Kong Stock Exchange (www. hkexnews.hk) and on our website (http://ir.baidu.com/), respectively.

## PRICING

The Public Offer Price will not be more than HK\$295.00 per Hong Kong Offer Share. Applicants for the Hong Kong Offer Shares are required to pay, on application, the maximum Public Offer Price of HK\$295.00 per Offer Share together with brokerage fee of 1.0%, SFC transaction levy of 0.0027% and the Hong Kong Stock Exchange trading fee of 0.005%, subject to refund if the Public Offer Price as finally determined is less than HK\$295.00 per Offer Share.

### **EXPECTED TIMETABLE**

Hong Kong Public Offering commences	9:00 a.m. on Friday, March 12, 2021
Latest time for completing electronic applications under White Form eIPO service through the designated website <u>www.eipo.com.hk</u>	11:30 a.m. on Wednesday, March 17, 2021
Application lists open	11:45 a.m. on Wednesday, March 17, 2021
Latest time for (a) completing payment for <b>White Form eIPO</b> applications by effecting internet banking transfer(s) or	
PPS payment transfer(s) and (b) <b>giving electronic</b> <b>application instructions</b> to HKSCC	12:00 noon on Wednesday, March 17, 2021
Application lists close	12:00 noon on Wednesday, March 17, 2021
Expected Price Determination Date	Wednesday, March 17, 2021
Announcement of the Public Offer Price and the International Offer Price on our website at <u>http://ir.baidu.com/</u> and the website of the Hong Kong Stock Exchange at <u>www.hkexnews.hk</u> on or around	Wednesday, March 17, 2021
Announcement of the level of indications of interest in the International Offering, the level of applications in the Hong Kong Public Offering and the basis of allocation of the Hong Kong Offer Shares on our website at <u>http://ir.baidu.com/</u> and the website of the Hong Kong Stock Exchange at <u>www.hkexnews.hk</u>	
on or before	Monday, March 22, 2021

The results of allocations in the Hong Kong Public Offering
(with successful applicants' identification document
numbers, where appropriate) to be available through
a variety of channels, including:

 in the announcement to be posted on our website and the website of the Hong Kong Stock Exchange at <u>http://ir.baidu.com/</u> and <u>www.hkexnews.hk</u>, respectively.....

Monday, March 22, 2021

•	from the designated results of allocations website	
	at www.iporesults.com.hk (alternatively:	8:00 a.m. on Monday,
	English https://www.eipo.com.hk/en/Allotment;	March 22, 2021
	Chinese https://www.eipo.com.hk/zh-hk/Allotment)	to 12:00 midnight on
	with a "search by ID" function from	Sunday, March 28, 2021
•	from the allocation results telephone enquiry by calling	Monday, March 22, 2021 to
	+852 2862 8555 between 9:00 a.m. and 6:00 p.m. from	Thursday, March 25, 2021
8	are certificates in respect of wholly or partially successful applications to be dispatched or deposited into CCASS on or before	Monday, March 22, 2021
i (	ite Form e-Refund payment instructions/refund checks n respect of wholly or partially successful applications if applicable) or wholly or partially unsuccessful applications to be dispatched on or around	Monday, March 22, 2021
	alings in the Class A ordinary shares on the Hong Kong	T 1 1 1 22 2021
	Stock Exchange expected to commence at 9:00 a.m. on	Tuesday, March 23, 2021

### SETTLEMENT

Subject to the granting of the approval for listing of, and permission to deal in, the Class A ordinary shares on the Hong Kong Stock Exchange and compliance with the stock admission requirements of HKSCC, the Class A ordinary shares will be accepted as eligible securities by HKSCC for deposit, clearance and settlement in CCASS with effect from the date of commencement of dealings in the Class A ordinary shares on the Hong Kong Stock Exchange or such other date as may be determined by HKSCC. Settlement of transactions between participants of the Hong Kong Stock Exchange is required to take place in CCASS on the second business day after any trading day. All activities under CCASS are subject to the General Rules of CCASS and CCASS Operational Procedures in effect from time to time. All necessary arrangements have been made to enable the Class A ordinary shares to be admitted into CCASS.

## **ELECTRONIC APPLICATION CHANNELS**

#### White Form eIPO

You may submit your application through the **White Form eIPO** service through the designated website at <u>www.eipo.com.hk</u> (24 hours daily, except on the last day for applications) 9:00 a.m. on Friday, March 12, 2021 until 11:30 a.m. on Wednesday, March 17, 2021 and the latest time for completing full payment of application monies in respect of such applications will be 12:00 noon on Wednesday, March 17, 2021, the last day for applications, or such later date as described in the section headed "How to Apply for Hong Kong Offer Shares — C. Effect of Bad Weather and Extreme Conditions on the Opening and Closing of the Application Lists" in the Prospectus.

#### **CCASS EIPO**

CCASS Clearing/Custodian Participants can input **electronic application instructions** at the following times on the following dates:

Friday, March 12, 2021 — 9:00 a.m. to 8:30 p.m. Monday, March 15, 2021 — 8:00 a.m. to 8:30 p.m. Tuesday, March 16, 2021 — 8:00 a.m. to 8:30 p.m. Wednesday, March 17, 2021 — 8:00 a.m. to 12:00 noon

CCASS Investor Participants can input **electronic application instructions** from 9:00 a.m. on Friday, March 12, 2021 until 12:00 noon on Wednesday, March 17, 2021 (24 hours daily, except on Wednesday, March 17, 2021, the last day for applications).

The latest time for inputting your **electronic application instructions** will be 12:00 noon on Wednesday, March 17, 2021, the last day for applications, or such later time as described in the section headed "How to Apply for Hong Kong Offer Shares — Effect of Bad Weather and Extreme Conditions on the Opening and Closing of the Application Lists" in the Prospectus.

The times in this sub-section are subject to change as HKSCC may determine from time to time with prior notification to CCASS Clearing/Custodian Participants and/or CCASS Investor Participants.

If you are instructing your **broker** or **custodian** who is a CCASS Clearing Participant or a CCASS Custodian Participant to give **electronic application instructions** via CCASS terminals to apply for the Hong Kong Offer Shares on your behalf, you are advised to contact your **broker** or **custodian** for the latest time for giving such instructions which may be different from the latest time as stated above.

The application monies (including the brokerage fees, SFC transaction levy and the Hong Kong Stock Exchange trading fee) will be held by the receiving bank and on behalf of the Company after the closing of the application lists and the refund monies, if any, will be returned to the applicants without interest on or before Monday, March 22, 2021.

Please refer to the sections headed "Structure of the Global Offering" and "How to Apply for Hong Kong Offer Shares" of the Prospectus for details of the conditions and procedures of the Hong Kong Public Offering.

# **PUBLICATION OF RESULTS**

We expect to announce the level of indications of interest in the International Offering, the level of applications in the Hong Kong Public Offering and the basis of allocation of the Hong Kong Offer Shares on Monday, March 22, 2021 on our website at <u>http://ir.baidu.com/</u> and the website of the Hong Kong Stock Exchange at <u>www.hkexnews.hk</u>.

The results of allocations and the Hong Kong identity card/passport/Hong Kong business registration numbers of successful applicants (where applicable) under the Hong Kong Public Offering will be available through a variety of channels at the times and date and in the manner specified in the section headed "How to Apply for Hong Kong Offer Shares — Publication of Results" in the Prospectus.

If an application is rejected, not accepted or accepted in part only, or if the Public Offer Price as finally determined is less than the maximum Public Offer Price of HK\$295.00 per Offer Share (excluding brokerage, SFC transaction levy and the Hong Kong Stock Exchange trading fee thereon), or if the conditions of the Hong Kong Public Offering are not fulfilled in accordance with "Structure of the Global Offering — Conditions of the Global Offering" in the Prospectus or if any application is revoked, the application monies, or the appropriate portion thereof, together with the related brokerage, SFC transaction levy and the Hong Kong Stock Exchange trading fee, will be refunded, without interest.

No temporary documents of title will be issued in respect of the Shares and no receipt will be issued for sums paid on application. Share certificates will only become valid at 8:00 a.m. on Tuesday, March 23, 2021, provided that the Global Offering has become unconditional and the right of termination described in the "Underwriting — Underwriting Arrangements and Expenses — Hong Kong Public Offering — Grounds for Termination" section in the Prospectus has not been exercised.

Dealings in the Class A ordinary shares are expected to commence at 9:00 a.m. on Tuesday, March 23, 2021. The Class A ordinary shares will be traded in board lots of 50 Class A ordinary shares each.

The stock code of the Class A ordinary shares is 9888.

By order of the Board Baidu, Inc. Robin Yanhong Li Chairman of the Board and Chief Executive Officer

Hong Kong, March 12, 2021

As at the date of this announcement, the board of directors of the Company comprises Mr. Robin Yanhong Li as director, and Mr. James Ding, Mr. Brent Callinicos, Mr. Yuanqing Yang and Mr. Jixun Foo as independent directors.

Please also refer to the published version of this announcement in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese).