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## MGM CHINA HOLDINGS LIMITED

# 美高梅中國控股有限公司

(incorporated in the Cayman Islands with limited liability) (Stock Code: 2282 and Debt Stock Codes: 6026, 6028, 40258, 40634)

#### INSIDE INFORMATION

# UNAUDITED RESULTS FOR THE FIRST QUARTER ENDED MARCH 31, 2021 OF MGM RESORTS INTERNATIONAL, OUR CONTROLLING SHAREHOLDER

This is an announcement made pursuant to the Inside Information Provisions under Part XIVA of the Securities and Futures Ordinance (Cap. 571) and Rules 13.09 and 37.47B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

Our controlling shareholder, MGM Resorts International, has, on or about April 28, 2021 (4:30 p.m., New York time), released its unaudited results for the first quarter ended March 31, 2021 which contain financial information about MGM China Holdings Limited prepared and presented herein under Generally Accepted Accounting Principles of the United States.

This is an announcement made by MGM China Holdings Limited ("MGM China") pursuant to the Inside Information Provisions under Part XIVA of the Securities and Futures Ordinance (Cap. 571) and Rules 13.09 and 37.47B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("HKSE").

MGM China's controlling shareholder, MGM Resorts International, is a company listed on the New York Stock Exchange in the United States. As at the date of this announcement, MGM Resorts International beneficially owns approximately 56% of the issued share capital of MGM China.

MGM Resorts International has, on or about April 28, 2021 (4:30 p.m., New York time), released its unaudited results for the first quarter ended March 31, 2021 (the "Earnings Release"). If you wish to review the Earnings Release prepared by MGM Resorts International and as filed with the United States Securities and Exchange Commission, please visit http://www.sec.gov/cgi-bin/browse-edgar?action=getcompany&CIK=0000789570&owner=exclude&count=40&hidefilin gs=0. The Earnings Release contains financial information about MGM China and its subsidiaries ("we", "our" or "Group") which is available in the public domain.

The unaudited consolidated financial results of MGM Resorts International, including those contained in the Earnings Release, have been prepared in accordance with the Generally Accepted Accounting Principles of the United States ("US GAAP"), which are different from International Financial Reporting Standards ("IFRS"), which, as a company listed on the Main Board of HKSE, we use to prepare and present our financial information.

The unaudited consolidated financial results of MGM Resorts International for the first quarter ended March 31, 2021 included in the Earnings Release include the effect of its consolidation of MGM China, including purchase price adjustments and certain other adjustments to reflect the financial information of the Group in accordance with US GAAP. As such, our financial information in the Earnings Release is not directly comparable to our unaudited consolidated financial results prepared in accordance with IFRS.

Our shareholders and potential investors are advised that the financial results in the Earnings Release are unaudited and have not been prepared or presented by MGM China and there is no indication or assurance from MGM China that our financial results will be the same as that presented in the Earnings Release.

The following table summarizes the Group's financial information under IFRS for the first quarter ended March 31, 2021.

	<b>Three Months Ended</b>	
	March 31	
	2021	2020
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
Revenue:		
MGM Macau	1,318,121	1,128,806
MGM Cotai	980,703	984,255
Total Revenue	2,298,824	2,113,061
Adjusted EBITDA <sup>(1)</sup> :		
MGM Macau	169,973	34,121
MGM Cotai	(85,610)	(156,800)
Total Adjusted EBITDA	84,363	(122,679)

Adjusted EBITDA is profit/loss before finance costs, income tax expense/benefit, depreciation and amortization, gain/loss on disposal/write-off of property and equipment and other assets, interest income, net foreign currency difference, share-based payments, pre-opening costs and corporate expenses which mainly include administrative expenses of the corporate office and license fee paid to a related company. Adjusted EBITDA is used by management as the primary measure of the Group's operating performance and to compare our operating performance with that of our competitors. Adjusted EBITDA should not be considered in isolation, construed as an alternative to profit or operating profit as reported under IFRS or other combined operations or cash flow data, or interpreted as an alternative to cash flow as a measure of liquidity. Adjusted EBITDA presented in this announcement may not be comparable to other similarly titled measures of other companies operating in the gaming or other business sectors.

Our shareholders and potential investors are advised that the financial information of MGM China under IFRS presented herein relating to MGM China has not been audited or reviewed by MGM China's auditor.

### **Summary Statistics**

The following tables present certain selected income statement line items and certain other data of MGM Macau and MGM Cotai.

MGM Macau	Three Months Ended March 31	
	2021	2020
(in thousands, except for number of gaming units,	HK\$'000	HK\$'000
percentage and revenue per available room ("REVPAR"))	(unaudited)	(unaudited)
VIP table games turnover	10,398,589	15,792,808
VIP gross table games win (1)	368,985	502,552
VIP table games win percentage		
(calculated before commissions,		
complimentaries and other incentives)	3.55%	3.18%
Average daily gross win per VIP gaming table	60.6	111.5
Main floor table games drop	4,672,214	3,413,565
Main floor gross table games win (1)	980,622	744,335
Main floor table games win percentage	21.0%	21.8%
Average daily gross win per main floor gaming table	50.5	55.0
Slot machine handle	3,527,202	3,324,631
Slot machine gross win (1)	142,756	113,114
Slot hold percentage	4.0%	3.4%
Average daily win per slot	2.4	1.8
Commissions, complimentaries and other incentives (1)	(307,695)	(332,258)
Room occupancy rate	81.1%	44.0%
REVPAR	961	881

# As At March 31

Caming Units:   Tables   287   285     Slot machines   287   285     Slot machines   30   694   575     Three Months Ended   March 31     2021   2020     (in thousands, except for number of gaming units, percentage and REVPAR)   (unaudited)     VIP table games turnover   8,007,850   10,823,869     VIP gross table games win   340,911     2021   2020     (unaudited)   237,200   340,911     Comparison of the comparison of t
Gaming Units:       287       285         Slot machines (3)       694       575         Three Months Ended         MGM Cotai       March 31         2021       2020         (in thousands, except for number of gaming units, percentage and REVPAR)       HK\$'000       HK\$'000         VIP table games turnover       8,007,850       10,823,869
Tables (2) Slot machines (3)  Three Months Ended  MGM Cotai  March 31  2021  2020  (in thousands, except for number of gaming units, percentage and REVPAR)  WIP table games turnover  8,007,850  10,823,869
Tables (2) Slot machines (3)  Three Months Ended  MGM Cotai  March 31  2021  2020  (in thousands, except for number of gaming units, percentage and REVPAR)  WIP table games turnover  8,007,850  10,823,869
Three Months Ended  MGM Cotai  March 31  2021  2020  (in thousands, except for number of gaming units, percentage and REVPAR)  VIP table games turnover  8,007,850  10,823,869
MGM Cotai  2021 2020 (in thousands, except for number of gaming units, percentage and REVPAR)  WIP table games turnover  March 31  PROPRING THE STORY (unaudited)  Unaudited (unaudited)  8,007,850  10,823,869
(in thousands, except for number of gaming units, percentage and REVPAR)  WIP table games turnover  2021  4020  4030  40
(in thousands, except for number of gaming units, percentage and REVPAR)  WIP table games turnover  8,007,850  HK\$'000  Unaudited)  10,823,869
percentage and REVPAR) (unaudited) (unaudited)  VIP table games turnover 8,007,850 10,823,869
VIP table games turnover <b>8,007,850</b> 10,823,869
VIP gross table games win (1) 237 200 340 911
VII gloss table games win 251,200 540,711
VIP table games win percentage
(calculated before commissions,
complimentaries and other incentives) 2.96% 3.15%
Average daily gross win per VIP gaming table 51.2 92.8
Main floor table games drop 3,427,066 2,628,142
Main floor gross table games win (1) <b>803,010</b> 713,537
Main floor table games win percentage 23.4% 27.1%
Average daily gross win per main floor gaming table 41.6 56.4
Slot machine handle <b>3,992,534</b> 3,397,889
Slot machine gross win (1) <b>93,604</b> 111,598
Slot hold percentage 2.3% 3.3%
Average daily win per slot 1.5
Commissions, complimentaries and other incentives (1) (289,225) (328,406)
Room occupancy rate 47.0% 33.2%
REVPAR 469 585

As At		
March 31		

	Maich 31	
	2021	2020
	(unaudited)	(unaudited)
Coming Units		
Gaming Units:		
Tables (2)	265	267
Slot machines (3)	662	462

Note: Due to the COVID-19 pandemic, the Macau Government asked that all gaming operators in Macau suspend casino operations for a 15-day period that commenced on February 5, 2020. As a result, all operations at MGM Macau and MGM Cotai were suspended, other than operations that were necessary to provide sufficient non-gaming facilities to serve any remaining hotel guests. Although operations at MGM Macau and MGM Cotai resumed on February 20, 2020, certain health safeguards, such as limiting the number of gaming tables allowed to operate and the number of seats available at each table game, slot machine spacing, temperature checks, mask protection and the need to present health declarations submitted through the Macau Health Code system remained in effect at March 31, 2021. At the date of this announcement, several travel and entry restrictions in Macau, Hong Kong and mainland China remain in place (including the temporary suspension of ferry services from Hong Kong to Macau, the nucleic acid test result certificate, mandatory quarantine requirements for visitors from Hong Kong and Taiwan, and bans on entry or enhanced quarantine requirements on other visitors). To mitigate the impact of the COVID-19 pandemic, while trying to preserve local jobs in response to requests of the Macau Government, a number of initiatives including reduction of payroll expenses and deferral of certain capital expenditures have been undertaken since the outbreak of COVID-19 pandemic.

- The total of "VIP gross table games win", "main floor gross table games win" and "slot machine gross win" is different to the casino revenue because casino revenue is reported net of commissions and certain sales incentives including the allocation of casino revenue to hotel rooms, food and beverage and other revenue for services provided to casino customers on a complimentary basis.
- Permanent table count as at March 31, 2021 and 2020.
- Due to social distancing measures as a result of the COVID-19 pandemic, the slot machines were operated at a reduced capacity.

With a view to ensuring that all shareholders and potential investors of MGM China have equal and timely access to the information pertaining to the Group, set forth below are the key highlights of financial information relevant to the Group published by MGM Resorts International in the Earnings Release. (<u>Unless otherwise provided</u>, all dollar amounts in the Earnings Release are denominated in United States dollars):

Extracts from the Earnings Release:

#### "First Quarter 2021 Financial Highlights:

#### MGM China

- Net revenues of \$296 million, an increase of 9% compared to the prior year quarter as the prior year quarter was negatively affected by property closures and was more significantly impacted by travel restrictions to Macau than in the current quarter;
- VIP Table Games Hold Adjusted MGM China Net Revenues of \$294 million, an increase of 7% compared to the prior year quarter;
- Adjusted Property EBITDAR of \$5 million compared to Adjusted Property EBITDAR loss of \$22 million in the prior year quarter; and
- VIP Table Games Hold Adjusted MGM China Adjusted Property EBITDAR of \$5 million compared to VIP Table Games Hold Adjusted MGM China Adjusted Property EBITDAR loss of \$17 million in the prior year quarter.

#### MGM China

*Key first quarter results for MGM China include:* 

- *Net revenues of \$296 million, an increase of 9% compared to the prior year quarter;*
- *Main floor table games win increased 23% compared to the prior year quarter;*
- VIP table games win decreased 28% compared to the prior year quarter; and
- Adjusted Property EBITDAR of \$5 million compared to Adjusted Property EBITDAR loss of \$22 million in the prior year quarter. License fee expense was \$5 million in each of the current and prior year quarters.

### The following table shows key gaming statistics for MGM China:

	Three Mont	hs Ended	
	March 31		
	2021	2020	% change
	(Dollars in	millions)	
VIP Table Games Turnover	2,373	3,425	(31)%
VIP Table Games Win	78	109	(28)%
VIP Table Games Win %	3.3%	3.2%	
Main Floor Table Games Drop	1,044	777	34%
Main Floor Table Games Win	230	188	23%
Main Floor Table Games Win %	22.0%	24.1%	

# MGM Resorts International and Subsidiaries Supplemental Data — Net Revenues and Adjusted Property EBITDAR

(In thousands)
(Unaudited)

	Three Months Ended March 31	
	2021	2020
MGM China net revenues	296,354	271,887
MGM China Adjusted Property EBITDAR	4,775	(21,990)

# MGM Resorts International and Subsidiaries Reconciliations of MGM China Net Revenues and MGM China Adjusted Property EBITDAR to

# VIP Table Games Hold Adjusted MGM China Net Revenues and VIP Table Games Hold Adjusted MGM China Adjusted Property EBITDAR

(In thousands)
(Unaudited)

	Three Months Ended	
	March 31	
	2021	2020
MGM China Net Revenues	296,354	271,887
Hold Adjustment (1)	(2,742)	2,902
VIP Table Games Hold Adjusted		
MGM China Net Revenues	293,612	274,789
MGM China Adjusted Property EBITDAR	4,775	(21,990)
Hold Adjustment (2)	291	5,276
VIP Table Games Hold Adjusted		
MGM China Adjusted Property		
EBITDAR	5,066	(16,714)

<sup>(1)</sup> For MGM China, hold adjustment represents the estimated incremental VIP table games win or loss related to VIP Rolling Chip volume play had the Company's win percentage equaled the mid-point of the expected normal range of 2.6% to 3.3%. Amounts include estimated commissions and other incentives related to increases or decreases in VIP table games win.

These amounts include estimated incremental expenses (gaming taxes and bad debt expense) that would have been incurred or avoided on the incremental VIP table games win or loss calculated in (1) above.

#### Non-GAAP financial measures

"VIP Table Games Hold Adjusted MGM China Net Revenues" is an additional supplemental non-GAAP financial measure that is presented to adjust MGM China net revenues for the impact of certain variances in VIP table games win percentages compared to the mid-point of the expected range. VIP Table Games Hold Adjusted MGM China Net Revenues is also adjusted for the VIP commissions and other incentives that would have been incurred or avoided when applying the win percentages noted below to the respective gaming volumes. Management believes VIP Table Games Hold Adjusted MGM China Net Revenues presents a consistent measure in providing period-to-period comparisons and is a useful measure in assisting investors evaluating the Company's operating performance. VIP Table Games Hold Adjusted MGM China Net Revenues should not be construed as an alternative to GAAP net revenues, as an indicator of the Company's performance, or as any other measure determined in accordance with generally accepted accounting principles. A reconciliation of GAAP net revenues to VIP Table Games Hold Adjusted MGM China Net Revenues is included in the financial schedules in this release.

"Adjusted EBITDAR" is earnings before interest and other non-operating income (expense), taxes, depreciation and amortization, preopening and start-up expenses, gain on REIT transactions, net, CEO transition expense, rent expense associated with triple net operating and ground leases, income from unconsolidated affiliates related to investments in real estate ventures, and property transactions, net.

"Adjusted Property EBITDAR" is the Company's reportable segment GAAP measure, which management utilizes as the primary profit measure for its reportable segments and underlying operating segments. Adjusted Property EBITDAR is a measure defined as earnings before interest and other non-operating income (expense), taxes, depreciation and amortization, preopening and start-up expenses, gain on REIT transactions, net, rent expense associated with triple net operating and ground leases, income from unconsolidated affiliates related to investments in real estate ventures, and property transactions, net, and also excludes corporate expense and stock compensation expense, which are not allocated to each operating segment, and before rent expense related to the master lease with MGM Growth Properties that eliminates in consolidation. The Company manages capital allocation, tax planning, stock compensation, and financing decisions at the corporate level. "Adjusted Property EBITDAR margin" is Adjusted Property EBITDAR divided by related segment net revenues.

"VIP Table Games Hold Adjusted MGM China Adjusted Property EBITDAR" is a supplemental non-GAAP financial measure, that, in addition to the reasons described above for the presentation of Adjusted Property EBITDAR, is presented to adjust for the impact of certain variances in VIP table games' win percentages compared to the mid-point of the expected range. VIP Table Games Hold Adjusted MGM China Adjusted Property EBITDAR is based on applying a VIP Rolling Chip win percentage of 2.95% to the VIP Rolling Chip volume, which represents the mid-point of the expected normal range of 2.6% to 3.3% for MGM China. VIP Table Games Hold Adjusted MGM China Adjusted Property EBITDAR is also adjusted for the gaming taxes, VIP commissions, bad debt expense, and other incentives that would have been incurred or avoided when applying the win percentages noted above to the respective gaming volumes.

Adjusted EBITDAR information is a valuation metric, should not be used as an operating metric, and is presented solely as a supplemental disclosure to reported GAAP measures because management believes this measure is widely used by analysts, lenders, financial institutions, and investors as a principal basis for the valuation of gaming companies. Management believes that while items excluded from Adjusted EBITDAR may be recurring in nature and should not be disregarded in evaluation of the Company's earnings performance, it is useful to exclude such items when analyzing current results and trends. Also, management believes excluded items may not relate specifically to current trends or be indicative of future results. For example, preopening and start-up expenses will be significantly different in periods when the Company is developing and constructing a major expansion project and will depend on where the current period lies within the development cycle, as well as the size and scope of the project(s). Property transactions, net includes normal recurring disposals, gains and losses on sales of assets related to specific assets within the Company's resorts, but also includes gains or losses on sales of an entire operating resort or a group of resorts and impairment charges on entire asset groups or investments in unconsolidated affiliates, which may not be comparable period over period. In addition, management excludes rent expense associated with triple net operating leases and ground leases. Management believes excluding rent expense associated with triple net operating leases and ground leases provides useful information to analysts, lenders, financial institutions, and investors when valuing the Company, as well as comparing the Company's results to other gaming companies, without regard to differences in capital structure and leasing arrangements since the operations of other gaming companies may or may not include triple net operating leases or ground leases. However, as discussed herein, Adjusted EBITDAR should not be viewed as a measure of overall operating performance, considered in isolation, or as an alternative to net income, because this measure is not presented on a GAAP basis and exclude certain expenses, including the rent expense associated with the Company's triple net operating and ground leases, and are provided for the limited purposes discussed herein.

Adjusted EBITDAR and VIP Table Games Hold Adjusted MGM China Adjusted Property EBITDAR should not be construed as alternatives to operating income or net income, as indicators of the Company's performance; or as alternatives to cash flows from operating activities, as measures of liquidity; or as any other measure determined in accordance with generally accepted accounting principles. The Company has significant uses of cash flows, including capital expenditures, interest payments, taxes, real estate triple net lease and ground lease payments, and debt principal repayments, which are not reflected in Adjusted EBITDAR or VIP Table Games Hold Adjusted MGM China Adjusted Property EBITDAR. Also, other companies in the gaming and hospitality industries that report Adjusted EBITDAR or VIP Table Games Hold Adjusted MGM China Adjusted Property EBITDAR information may calculate Adjusted EBITDAR or VIP Table Games Hold Adjusted MGM China Adjusted Property EBITDAR in a different manner and such differences may be material."

Our shareholders and potential investors are advised not to place undue reliance on the Earnings Release and are reminded that certain financial information of the Group presented herein has not been audited or reviewed by our auditor. Our shareholders and potential investors are advised to exercise caution in dealing in securities in MGM China.

By Order of the Board

MGM China Holdings Limited

Antonio MENANO

Company Secretary

Hong Kong, April 29, 2021

As at the date of this announcement, our directors are William Joseph HORNBUCKLE, Pansy Catilina Chiu King HO, Chen Yau WONG and John M. MCMANUS as executive directors, Kenneth Xiaofeng FENG, James Armin FREEMAN, Daniel J. TAYLOR and Ayesha Khanna MOLINO as non-executive directors and Zhe SUN, Sze Wan Patricia LAM, Russell Francis BANHAM and Simon MENG as independent non-executive directors.