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## SANDS CHINA LTD. 金沙中國有限公司

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 1928 and Note Stock Codes: 5140, 5141, 5142, 5725, 5727, 5733, 40246, 40247, 40584, 40585)

#### INSIDE INFORMATION

# RESULTS OF OUR CONTROLLING SHAREHOLDER, LAS VEGAS SANDS CORP., FOR THE FISCAL SECOND QUARTER ENDED JUNE 30, 2021

This announcement is issued by Sands China Ltd. ("SCL" or our "Company" or "Sands China") pursuant to Part XIVA of the Securities and Futures Ordinance and Rule 13.09(2)(a) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. Capitalized terms used but not defined herein shall have the meanings ascribed to them in our 2020 Annual Report.

Our Company's controlling shareholder, Las Vegas Sands Corp. ("LVS"), is a company listed on the New York Stock Exchange (the "NYSE") in the United States. As at the date of this announcement, LVS beneficially owns approximately 70% of the issued share capital of our Company.

LVS files quarterly and annual reports, including quarterly and annual financial information and certain operating statistics under Form 8-K, Form 10-Q and Form 10-K, respectively, with the United States Securities and Exchange Commission (the "SEC"), in accordance with the ongoing disclosure obligations applicable to a publicly traded NYSE-listed company. Such filings include segment financial information about the Macao operations of LVS, which Macao operations are owned by our Company, and the filings are available in the public domain.

LVS has, on or about July 22, 2021 (4 a.m. Hong Kong time), announced its financial results for the fiscal second quarter ended June 30, 2021 (the "Quarterly Financial Results"), held its second quarter 2021 Earnings Conference Call (the "Earnings Call") and posted a second quarter earnings call presentation on its website (the "Presentation"). If you wish to review the Quarterly Financial Results prepared by LVS, which were filed with the SEC, please visit https://investor.sands.com/files/doc\_financials/2021/q2/LVS-2Q21-Earnings-Release.pdf or https://www.sec.gov/Archives/edgar/data/1300514/000130051421000111/lvs\_ex991x06302021.htm. If you wish to review the Presentation, please visit https://investor.sands.com/files/doc\_financials/2021/q2/LVS-2Q21-Presentation-Deck.pdf.

The financial results of LVS and its consolidated subsidiaries, including those contained in the Quarterly Financial Results, the Earnings Call and the Presentation have been prepared in accordance with the generally accepted accounting principles of the United States ("US GAAP"), which are different from the International Financial Reporting Standards ("IFRS") that we are subject to when preparing and presenting our financial results and related financial information. However, following the substantial convergence of the IFRS and US GAAP accounting standards on revenue recognition and leases, the previous material differences between the two accounting frameworks applicable to the Company have been eliminated. Nevertheless, holders of and potential investors in our Company's securities should consult their own professional advisers for an understanding of the differences between IFRS and US GAAP.

To ensure that all holders of and potential investors in our Company's securities have equal and timely access to the information pertaining to our Company, set forth below are extracts and key highlights of the financial results and related financial information published by LVS in the Quarterly Financial Results that relate to our Company and our operations in Macao:

#### **QUARTERLY FINANCIAL RESULTS EXTRACTS**

#### **Second Quarter Overview**

Mr. Robert G. Goldstein, chairman and chief executive officer of LVS, said, "We remain enthusiastic about the opportunity to welcome more guests back to our properties as greater volumes of visitors are eventually able to travel to Macao and Singapore. We also remain deeply committed to supporting our team members and to helping those in need in each of our local communities as they recover from the impact of the COVID-19 pandemic.

We remain confident in the eventual recovery in travel and tourism spending across our markets. Demand for our offerings from customers who have been able to visit remains robust, but pandemic-related travel restrictions in both Macao and Singapore continue to limit visitation and hinder our current financial performance.

Our industry-leading investments in our team members, our communities, and our market-leading integrated resort offerings position us exceedingly well to deliver growth as these travel restrictions eventually subside and the recovery comes to fruition. We are fortunate that our financial strength supports our investment and capital expenditure programs in both Macao and Singapore, as well as our pursuit of growth opportunities in new markets."

#### Sands China Ltd. Consolidated Financial Results

On a US GAAP basis, total net revenues for SCL increased to US\$849 million for the second quarter of 2021, compared to US\$40 million in the second quarter of 2020. Net loss for SCL was US\$166 million for the second quarter of 2021, compared to US\$549 million in the second quarter of 2020.

SCL's adjusted property EBITDA was US\$132 million for the second quarter of 2021, compared to an adjusted property EBITDA loss of US\$312 million for the second quarter of 2020.

#### **Other Factors Affecting Earnings**

Interest expense<sup>(1)</sup>, net of amounts capitalized, was US\$158 million for the second quarter of 2021, compared to US\$114 million in the prior year quarter. Our weighted average borrowing cost in the second quarter of 2021 was 4.4%, compared to 3.6% during the second quarter of 2020, while our weighted average debt balance increased compared to the prior year quarter due to the issuance of US\$1.50 billion of senior notes by SCL in June 2020 and borrowings of US\$505 million under the SCL Credit Facility in the first quarter of 2021.

#### **Capital Expenditures**

Capital expenditures<sup>(1)</sup> during the second quarter totaled US\$157 million, primarily including construction, development and maintenance activities of US\$129 million in Macao.

### **Supplemental Data** (Unaudited)

The Venetian Macao	T			
(US\$ in millions)	2021		2020	 Change
Revenues:				
Casino	\$	307	\$ 5	\$ 302
Rooms		24	1	23
Food and Beverage		7	1	6
Mall		49	18	31
Convention, Retail and Other		4	 3	 1
Net Revenues	\$	391	\$ 28	\$ 363
Adjusted Property EBITDA	\$	108	\$ (97)	\$ 205
EBITDA Margin %		27.6%		
Gaming Statistics (US\$ in millions)				
Rolling Chip Volume	\$	1,510	\$ 108	\$ 1,402
Rolling Chip Win % <sup>(1)</sup>	·	4.91%	1.48%	3.43 pts
Non-Rolling Chip Drop	\$	999	\$ 16	\$ 983
Non-Rolling Chip Win %		27.6%	24.8%	2.8 pts
Slot Handle	\$	551	\$ 58	\$ 493
Slot Hold %		3.7%	2.5%	1.2 pts
Hotel Statistics (US\$)				
Occupancy %		58.6%	2.1%	56.5 pts
Average Daily Rate (ADR)	\$	159	\$ 220	\$ (61)
Revenue per Available Room (RevPAR)	\$	93	\$ 5	\$ 88

Note: Due to social distancing measures and travel restrictions as a result of the COVID-19 pandemic, the property operated at a reduced capacity, with some operations temporarily closed during the quarters ended June 30, 2021 and 2020. During the quarter ended June 30, 2020, rooms utilized to house team members due to travel restrictions were excluded from the calculation of hotel statistics above.

The Londoner Macao	T				
(US\$ in millions)	2021		2020		Change
Revenues:					
Casino	\$	133	\$ 1	\$	132
Rooms		28			28
Food and Beverage		9	1		8
Mall		16	7		9
Convention, Retail and Other		3	 1	_	2
Net Revenues	\$	189	\$ 10	\$	179
Adjusted Property EBITDA EBITDA Margin %	\$	(5)	\$ (79)	\$	74
Gaming Statistics (US\$ in millions)					
Rolling Chip Volume	\$	1,126	\$ 	\$	1,126
Rolling Chip Win % <sup>(1)</sup>		4.76%	—%		4.76 pts
Non-Rolling Chip Drop	\$	551	\$ 6	\$	545
Non-Rolling Chip Win %		21.0%	6.9%		14.1 pts
Slot Handle	\$	286	\$ 11	\$	275
Slot Hold %		3.8%	3.3%		0.5 pts
Hotel Statistics $(US\$)$					
Occupancy %		44.2%	1.1%		43.1 pts
Average Daily Rate (ADR)	\$	152	\$ 144	\$	8
Revenue per Available Room (RevPAR)	\$	67	\$ 2	\$	65

Note: Due to social distancing measures and travel restrictions as a result of the COVID-19 pandemic, the property operated at a reduced capacity, with some operations temporarily closed during the quarters ended June 30, 2021 and 2020. Rooms utilized for government quarantine purposes during the quarters ended June 30, 2021 and 2020, and to provide lodging for team members due to travel restrictions, as well as the hotel tower consisting of rooms under the Conrad brand that remained closed for a portion of time during the quarter ended June 30, 2020, were excluded from the calculation of hotel statistics above.

The Parisian Macao	Three Months Ended June 30,					
(US\$ in millions)		2021	_	2020	_	Change
Revenues:						
Casino	\$	69	\$	(30)	\$	99
Rooms		17		1		16
Food and Beverage		4		1		3
Mall		10		4		6
Convention, Retail and Other		1		1	_	
Net Revenues	\$	101	\$	(23)	\$	124
Adjusted Property EBITDA EBITDA Margin %	\$	_	\$	(81)	\$	81
Gaming Statistics (US\$ in millions)						
Rolling Chip Volume	\$	32	\$	382	\$	(350)
Rolling Chip Win % <sup>(1)</sup>	Ψ	8.24%	4	(6.40)%	-	14.64 pts
Non-Rolling Chip Drop	\$	358	\$	6	\$	352
Non-Rolling Chip Win %		20.6%		20.4%		0.2 pts
Slot Handle	\$	244	\$	19	\$	225
Slot Hold %		3.0%		4.7%		(1.7) pts
Hotel Statistics $(US\$)$						
Occupancy %		58.4%		3.5%		54.9 pts
Average Daily Rate (ADR)	\$	119	\$	148	\$	(29)
Revenue per Available Room (RevPAR)	\$	70	\$	5	\$	65

Note: Due to social distancing measures and travel restrictions as a result of the COVID-19 pandemic, the property operated at a reduced capacity, with some operations temporarily closed during the quarters ended June 30, 2021 and 2020. During the quarter ended June 30, 2020, rooms utilized to house team members due to travel restrictions were excluded from the calculation of hotel statistics above.

The Plaza Macao	Т					
(US\$ in millions)	2021			2020		Change
Revenues:						
Casino	\$	74	\$	8	\$	66
Rooms		12		1		11
Food and Beverage		5		1		4
Mall	_	34		9	_	25
Net Revenues	\$	125	\$	19	\$	106
Adjusted Property EBITDA	\$	44	\$	(18)	\$	62
EBITDA Margin %	Ψ	35.2%	Ψ	(10)	Ψ	02
BBITE I Wargin //		33.2 70				
Gaming Statistics (US\$ in millions)						
Rolling Chip Volume	\$	529	Φ	563	Φ	(34)
Rolling Chip Win % <sup>(1)</sup>	Ψ	4.42%	φ	2.42%	φ	2.00 pts
Roming Chip Will 10		7.72 /0		2.72/0		2.00 pts
Non-Rolling Chip Drop	\$	350	\$	19	\$	331
Non-Rolling Chip Win %	7	21.4%	7	6.5%	7	14.9 pts
						1
Slot Handle	\$	18	\$		\$	18
Slot Hold %		3.5%		<u> </u> %		3.5 pts
Hotel Statistics (US\$)						
Occupancy %		48.4%		6.2%		42.2 pts
Average Daily Rate (ADR)	\$	445	\$	358	\$	87
D (D D A D)	¢.	215	Φ	22	Φ	102

Note: Due to social distancing measures and travel restrictions as a result of the COVID-19 pandemic, the property operated at a reduced capacity, with some operations temporarily closed during the quarters ended June 30, 2021 and 2020. During the quarter ended June 30, 2020, rooms utilized to house team members due to travel restrictions were excluded from the calculation of hotel statistics above.

\$

215 \$

22 \$

193

Revenue per Available Room (RevPAR)

Sands Macao	T					
(US\$ in millions)		2021		2020	_	Change
Revenues:						
Casino	\$	37	\$	5	\$	32
Rooms		2		1		1
Food and Beverage		1				1
Mall		1		1		
Convention, Retail and Other		1			_	1
Net Revenues	\$	42	\$	7	\$	35
Adjusted Property EBITDA EBITDA Margin %	\$	(13)	\$	(31)	\$	18
Gaming Statistics (US\$ in millions)						
Rolling Chip Volume	\$	332	\$	219	\$	113
Rolling Chip Win % <sup>(1)</sup>	Ψ	6.51%	Ψ	0.78%	Ψ	5.73 pts
Non-Rolling Chip Drop	\$	131	\$	28	\$	103
Non-Rolling Chip Win %		16.9%		10.2%		6.7 pts
Slot Handle	\$	161	\$	77	\$	84
Slot Hold %		3.3%		3.3%		— pts
Hotel Statistics $(US\$)$						
Occupancy %		71.1%		10.6%		60.5 pts
Average Daily Rate (ADR)	\$	141	\$	153	\$	(12)
Revenue per Available Room (RevPAR)	\$	100	\$	16	\$	84

Note: Due to social distancing measures and travel restrictions as a result of the COVID-19 pandemic, the property operated at a reduced capacity, with some operations temporarily closed during the quarters ended June 30, 2021 and 2020. During the quarter ended June 30, 2020, rooms utilized to house team members due to travel restrictions were excluded from the calculation of hotel statistics above.

#### **Asian Retail Mall Operations**

	For the Three Months Ended June 30, 2021								June 30, 2021		
(US\$ in millions except per square foot data)	Re	Gross venue <sup>(1)</sup>	Ор	erating Profit	Operating Profit Margin	Gross erating Leasable Profit Area		_	Tenant Sales Per Sq. Ft. <sup>(2)</sup>		
Shoppes at Venetian	\$	49	\$	44	89.8%	814,731	79.2%	\$	1,227		
Shoppes at Four Seasons Luxury Retail Other Stores		21		20 12	95.2% 92.3%	125,466 118,638	100.0% 87.5%		7,627 2,353		
Total		34		32	94.1%	244,104	93.9%		5,389		
Shoppes at Londoner <sup>(3)</sup>		15		12	80.0%	520,941	60.9%		1,058		
Shoppes at Parisian		10		8	80.0%	296,145	78.1%		593		
Total Cotai in Macao		108		96	88.9%	1,875,921	75.9%		1,793		
The Shoppes at Marina Bay Sands <sup>(4)</sup>		39		34	87.2%	620,427	98.2%		1,366		
Total	\$	147	\$	130	88.4%	2,496,348	81.4%	\$	1,671		

Trailing Twelve Months

Note: This table excludes the results of our mall operations at Sands Macao. As a result of the COVID-19 pandemic, tenants were provided rent concessions of US\$10 million at our Macao properties.

<sup>(1)</sup> Gross revenue figures are net of intersegment revenue eliminations.

<sup>(2)</sup> Tenant sales per square foot reflect sales from tenants only after the tenant has been open for a period of 12 months.

<sup>(3)</sup> The Shoppes at Londoner will feature up to an estimated 600,000 square feet of gross leasable area upon completion of all phases of the renovation, rebranding and expansion to The Londoner Macao.

<sup>(4)</sup> Marina Bay Sands is not part of the SCL group.

#### FORWARD-LOOKING STATEMENTS

This announcement contains forward-looking statements. Forward-looking statements involve a number of risks, uncertainties or other factors beyond the Company's control, which may cause material differences in actual results, performance or other expectations. These factors include, but are not limited to: the uncertainty of the extent, duration and effects of the COVID-19 pandemic and the response of governments and other third parties, including government-mandated property closures, increased operational regulatory requirements or travel restrictions, on our business, results of operations, cash flows, liquidity and development prospects; risks relating to our gaming licenses and subconcession, including the renewal or extension of the subconcession in Macao that expires on June 26, 2022; general economic conditions; disruptions or reductions in travel and our operations due to natural or man-made disasters, pandemics, epidemics, or outbreaks of infectious or contagious diseases; our ability to invest in future growth opportunities; execute our previously announced capital expenditure programs in Macao, and produce future returns; new development, construction and ventures; government regulation; our subsidiaries' ability to make distribution payments to us; substantial leverage and debt service; fluctuations in currency exchange rates and interest rates; gaming promoters; competition; tax law changes; transportation infrastructure in Macao; political instability, civil unrest, terrorist acts or war; legalization of gaming; insurance; and other factors detailed in our Company's prospectus dated November 16, 2009 and our 2020 Annual Report. We are under no obligation to (and expressly disclaim any such obligation to) update the forward-looking statements as a result of new information, future events or otherwise.

Holders of our Company's securities, potential investors and readers are advised not to place undue reliance on the LVS Quarterly Financial Results, the Earnings Call and the Presentation and to exercise caution in dealing in securities in our Company.

By order of the Board SANDS CHINA LTD.

Dylan James Williams

Company Secretary

Macao, July 22, 2021

As at the date of this announcement, the directors of the Company are:

Executive Directors:
Robert Glen Goldstein
Wong Ying Wai
Chum Kwan Lock, Grant

Non-Executive Director: Charles Daniel Forman

Independent Non-Executive Directors:
Chiang Yun
Victor Patrick Hoog Antink
Steven Zygmunt Strasser
Kenneth Patrick Chung

In case of any inconsistency between the English version and the Chinese version of this announcement, the English version shall prevail.