



首創置業股份有限公司

BEIJING CAPITAL LAND LTD.

(A joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 2868)

Proxy Form for H Share Class Meeting to be held on 23 September 2021 (or at any adjournment thereof)

No. of shares to which this Proxy relates ¹	
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I/We² _____
(of _____)

being the registered holder(s) of H share(s) of Beijing Capital Land Ltd. (the “Company”) HEREBY APPOINT the Chairman of the H share class meeting of the Company or³ _____

(of _____)

as my/our proxy at the H share class meeting of the Company (or at any adjournment thereof) (the “H Share Class Meeting”) to be held at Block A, Fucheng Building, No. 98, Beilishi Road, Xicheng District, Beijing, the People's Republic of China on Thursday, 23 September 2021 at 9:30 a.m. (or immediately after the conclusion of the extraordinary general meeting) for the purpose of considering and, if thought fit, passing the special resolution as set out in the Notice of the H Share Class Meeting dated 27 August 2021 and at the H Share Class Meeting to vote on my/our behalf in respect of resolution as directed below:

Special Resolution		For ⁴	Against ⁴
1.	(a) To consider and, if thought fit, to approve, confirm and ratify the Merger Agreement dated 9 July 2021 entered into between the Company and the Offeror and the Merger and the transactions contemplated under the Merger Agreement.		
	(b) To consider and, if thought fit, to approve that any director of the Company be authorised to do all such acts and things, to sign and execute all such other documents, deeds and instruments, to make applications to the relevant regulatory authorities and to take such steps as he may consider necessary, appropriate, expedient and in the interest of the Company to give effect to and in connection with any transactions contemplated under the Merger Agreement.		

Signed this day of _____ 2021 Signature(s) _____
Holder(s) of H shares

Notes:

- Please insert the number of H shares relating to this proxy form. If no number is inserted, this proxy form will be deemed to relate to all such shares in the capital of the Company registered in your name(s).
- Please insert full name(s) (in Chinese and English) and registered address(s) (as shown in the register of members of the Company) in **BLOCK LETTERS**.
- A proxy need not be a member of the Company. A holder of H shares is entitled to appoint a proxy to attend and vote in his/her stead. If such an appointment is made, you may delete the words “the chairman of the H Share Class Meeting of the Company or” and insert the name and address of the person appointed as proxy in the space provided. **ANY ALTERATION MADE TO THIS PROXY FORM MUST BE INITIALLED BY THE PERSON(S) WHO SIGN(S) IT.**
- Please indicate with a “✓” in the appropriate space how you wish the proxy to vote on your behalf on a poll. If this form is returned duly signed, but without any such indication, the proxy will vote or abstain at his/her discretion. Your proxy will also be entitled to vote at his/her discretion on any resolution properly put to the H Share Class Meeting other than those referred to in the Notice of H Share Class Meeting.
- In the case of joint holders, the vote of the senior who tenders as vote, whether in person or by proxy or by representative, will be accepted to the execution of the votes of the other joint holder(s). For this purpose, seniority is determined by the order in which the names stand in the register of members of the Company in respect of the joint holding.
- This proxy form must be signed by you or your attorney duly authorized in writing or, in the case of corporation, must be under its common seal or under the hand of an officer or attorney duly authorised. If the proxy form is signed by your attorney, the written authorization or other authorization documents of such attorney should be notarized.
- In order to be valid, the written authorization or authorization documents which have been notarized, if any, together with this completed proxy form must be delivered by the holders of H shares to the H Share registrar of the Company, Computershare Hong Kong Investor Services Limited at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong, not less than 24 hours before the time of the holding of the H Share Class Meeting.
- Completion and delivery of the proxy form will not preclude you from attending and voting at the H Share Class Meeting if you so wish.