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This announcement is for information purposes only and does not constitute an invitation or offer to acquire, purchase or subscribe for securities. This announcement does not constitute or form a part of any offer of securities for sale in the United States. The securities referred to herein and the guarantee of the securities have not been and will not be registered under the U.S. Securities Act of 1933 (the **Securities Act**) or with any securities regulatory authority of any state of the United States and may not be offered or sold in the United States (as such term is defined in Regulation S under the Securities Act) or, if applicable, delivered in the United States except pursuant to an exemption from the registration requirements of the Securities Act. No public offering of the Securities (as defined below) will be made in the United States.

This announcement and the listing document referred to herein have been published for information purposes only as required by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and do not constitute an offer to sell nor a solicitation of an offer to buy any securities. Neither this announcement nor anything referred to herein (including the listing document) forms the basis for any contract or commitment whatsoever. For the avoidance of doubt, the publication of this announcement and the listing document referred to herein shall not be deemed to be an offer of securities made pursuant to a prospectus issued by or on behalf of the Issuer and the Guarantor (each as defined below) for the purposes of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong nor shall it constitute an advertisement, invitation or document containing an invitation to the public to enter into or offer to enter into an agreement to acquire, dispose of, subscribe for or underwrite securities for the purposes of the Securities and Futures Ordinance (Cap. 571) of Hong Kong.

Notice to Hong Kong investors: The Issuer and the Guarantor confirm that the Securities are intended for purchase by Professional Investors (as defined in Chapter 37 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited) only and have been listed on The Stock Exchange of Hong Kong Limited on that basis. Accordingly, the Issuer and the Guarantor confirm that the Securities are not appropriate as an investment for retail investors in Hong Kong. Investors should carefully consider the risks involved.

## PUBLICATION OF THE OFFERING CIRCULAR PANTHER VENTURES LIMITED

(incorporated with limited liability in the British Virgin Islands)
(the Issuer)

## S\$300,000,000 3.38 per cent. Guaranteed Senior Perpetual Capital Securities

(Stock Code: 40872)

(the Securities)

guaranteed by



(An exempted company incorporated with limited liability in the Cayman Islands) (Stock Code: 1113)

(the Guarantor)

This announcement is issued pursuant to Rule 37.39A of the Rules Governing the Listing of Securities (the **Listing Rules**) on The Stock Exchange of Hong Kong Limited (the **Hong Kong Stock Exchange**).

Please refer to the offering circular dated 23 September 2021 (the **Offering Circular**) appended herein in relation to the issuance of the Securities. As disclosed in the Offering Circular, the Securities are intended for purchase by Professional Investors (as defined in Chapter 37 of the Listing Rules) only and have been listed on the Hong Kong Stock Exchange on that basis.

The Offering Circular does not constitute a prospectus, notice, circular, brochure or advertisement offering to sell any securities to the public in any jurisdiction, nor is it an invitation to the public to make offers to subscribe for or purchase any securities, nor is it circulated to invite offers by the public to subscribe for or purchase any securities.

#### Hong Kong, 4 October 2021

As at the date of this announcement, the Directors of the Issuer are Mr. IP Tak Chuen, Edmond, Ms. PAU Yee Wan, Ezra, Mr. Neil Douglas MCGEE, Mr. Christian Nicolas Roger SALBAING, Mr. Richard Waichi CHAN and Mr. HO Wai Leung Edmond.

As at the date of this announcement, the Directors of the Guarantor are Mr. LI Tzar Kuoi, Victor (Chairman and Managing Director), Mr. KAM Hing Lam (Deputy Managing Director), Mr. IP Tak Chuen, Edmond (Deputy Managing Director), Mr. CHUNG Sun Keung, Davy, Mr. CHIU Kwok Hung, Justin, Mr. CHOW Wai Kam, Raymond, Ms. PAU Yee Wan, Ezra and Ms. WOO Chia Ching, Grace as Executive Directors; and Mr. CHEONG Ying Chew, Henry, Mr. CHOW Nin Mow, Albert, Ms. HUNG Siu-lin, Katherine, Mr. Colin Stevens RUSSEL, Mr. Donald Jeffrey ROBERTS and Mr. Stephen Edward BRADLEY as Independent Non-executive Directors.

#### IMPORTANT NOTICE

IMPORTANT: You must read the following disclaimer before continuing. The following disclaimer applies to the offering circular (the "Offering Circular") attached to this e-mail. You are therefore advised to read this disclaimer carefully before reading, accessing or making any other use of the attached Offering Circular. In accessing the attached Offering Circular, you agree to be bound by the following terms and conditions, including any modifications to them from time to time, each time you receive any information from us as a result of such access. You acknowledge that the access to the attached Offering Circular is intended for use by you only and you agree you will not forward or otherwise provide access to any other person.

NOTHING IN THIS ELECTRONIC TRANSMISSION CONSTITUTES AN OFFER OF SECURITIES FOR SALE IN ANY JURISDICTION WHERE IT IS UNLAWFUL TO DO SO.

Confirmation of Your Representation. You have accessed the attached document on the basis that you have confirmed to Oversea-Chinese Banking Corporation Limited (the "Lead Manager") that: (1) you are not in the United States AND (2) you consent to the delivery of this document by electronic transmission. This document has been made available to you in electronic form. You are reminded that documents transmitted via this medium may be altered or changed during the process of transmission and consequently none of Panther Ventures Limited (the "Issuer"), CK Asset Holdings Limited (長江實業集團有限公司) (the "Guarantor" or the "Company") or the Lead Manager, nor any of their respective affiliates, accept any liability or responsibility whatsoever in respect of any difference between the document distributed to you in electronic format and the hard copy version.

Restrictions: Except with respect to eligible investors in jurisdictions where such offer is permitted by law, nothing in this electronic transmission constitutes an offer or an invitation by or on behalf of either the Issuer, the Guarantor or the Lead Manager to subscribe for or purchase any of the securities described therein. Any securities to be issued will not be registered under the United States Securities Act of 1933, as amended (the "Securities Act") and may not be offered or sold in the United States unless registered under the Securities Act or pursuant to an exemption from such registration. Access has been limited so that it shall not constitute a general advertisement or solicitation in the United States or elsewhere. If a jurisdiction requires that the offering be made by a licensed broker or dealer and the Lead Manager or any affiliate of the Lead Manager is a licensed broker or dealer in that jurisdiction, the offering shall be deemed to be made by the Lead Manager or such affiliate on behalf of the Issuer in such jurisdiction.

You are reminded that you have accessed the attached Offering Circular on the basis that you are a person into whose possession this Offering Circular may be lawfully delivered in accordance with the laws of the jurisdiction in which you are located and you may not nor are you authorised to deliver this document, electronically or otherwise, to any other person. If you have gained access to this transmission contrary to the foregoing restrictions, you will be unable to purchase any of the securities described therein.

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The materials relating to the offering do not constitute, and may not be used in connection with, an offer or solicitation in any place where offers or solicitations are not permitted by law.

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#### PANTHER VENTURES LIMITED

(incorporated with limited liability in the British Virgin Islands)

### S\$300,000,000 3.38 per cent. Guaranteed Senior Perpetual Capital Securities Guaranteed by



#### CK ASSET HOLDINGS LIMITED 長江實業集團有限公司

(An exempted company incorporated with limited liability in the Cayman Islands) (Stock Code: 1113)

Issue Price: 100.00 per cent.

The 3.38 per cent. Guaranteed Senior Perpetual Capital Securities (the "Securities") will be issued in an initial aggregate principal amount of \$\$300,000,000 by Panther Ventures Limited (the "Issuer") and the due and punctual payment of all sums payable by the Issuer in respect of the Securities will be unconditionally and irrevocably guaranteed (the "Guarantee" of the Securities") by CK Asset Holdings Limited (E IT ## METER ## ME

The Issuer may, at its sole discretion, elect to defer a Distribution which is otherwise scheduled to be paid on a Distribution Payment Date to the next Distribution Payment Date by providing holders of the Securities ("Holders") with not more than 10 nor less than five Business Days (as defined in "Terms and Conditions of the Securities") notice prior to a scheduled Distribution Payment Date provided that such election to defer may only be made if, during the three months ending on the day before that scheduled Distribution Payment Date no discretionary dividend, distribution or other discretionary payment has been paid or declared by the Guarantor on or in respect of its Junior Securities (as defined in "Terms and Conditions of the Securities") or its Parity Securities (as defined in "Terms and Conditions of the Securities") (except (i) in relation to Parity Securities of the Guarantor, on a pro-rata basis, or (ii) in connection with any employee benefit plan or similar arrangements with or for the benefit of employees, officers, directors or consultants). Any Distribution so deferred shall constitute "Arrears of Distribution". Each amount of Arrears of Distribution shall bear interest as if it constituted the principal of the Securities at the Distribution Rate and the amount of such interest payable thereon shall be calculated by applying the Distribution Rate to the amount of the Arrears of Distribution as described in "Terms and Conditions of the Securities — Distribution Payment Date to the number of times Distribution and Arrears of Distribution can be deferred. See "Terms and Conditions of the Securities" — Distribution Deferral".

The Securities are perpetual securities and have no fixed redemption date. The Issuer may redeem the Securities in whole or in part on the Distribution Payment Date falling on 30 September 2024 or on any day thereafter at 100 per cent. of their prevailing principal amount together with all outstanding Arrears of Distribution (if any), Additional Distribution Amounts (as defined in "Terms and Conditions of the Securities") (if any) and Distribution (if any) accrued to the date fixed for redemption on the Issuer's giving not less than 30 nor more than 60 days' notice to the Holders (which notice shall be irrevocable and shall oblige the Issuer to redeem the Securities on the relevant date for redemption) provided that, in the case of a partial redemption of Securities, the aggregate principal amount of the Securities on the relevant date for redemption) provided that, in the case of a partial redemption of Securities, the aggregate principal amount together with all outstanding Arrears of Distribution (if any), Additional Distribution (if any), accrued to the date fixed for redemption upon the occurrence of: (i) any changes or amendments to the Relevant Accounting Standard (as defined in "Terms and Conditions of the Securities") such that the Securities and/or the Guarantee of the Securities must not or must no longer be recorded as "equity" of the Guarantor pursuant to the Relevant Accounting Standard; (ii) any change in, or amendment to, the laws or regulations of the Cayman Islands, the British Virgin Islands or any political subdivision or any authority thereof or therein having power to tax, or any change in the application or official interpretation of such laws or regulations, which change or amendment becomes effective on or after 23 September 2021 such that the Issuer or the Guarantor would be required to pay additional amounts in respect of the Securities or the Guarantee of the Securities and such obligation cannot be avoided by the Issuer or the Guarantor, as the case may be, taking reasonable measure

Application will be made to The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange" or the "HKSE") for the listing of the Securities by way of debt issues to professional investors (as defined in Chapter 37 of the Rules Governing the Listing of Securities on Hong Kong Stock Exchange) ("Professional Investors") only. This document is for distribution to Professional Investors only.

Notice to Hong Kong investors: The Issuer and the Guarantor confirm that the Securities are intended for purchase by Professional Investors only and will be listed on the Hong Kong Stock Exchange on that basis. Accordingly, the Issuer and the Guarantor confirm that the Securities are not appropriate as an investment for retail investors in Hong Kong. Investors should carefully consider the risks involved.

The Hong Kong Stock Exchange has not reviewed the contents of this document, other than to ensure that the prescribed form disclaimer and responsibility statements, and a statement limiting distribution of this document to Professional Investors only have been reproduced in this document. Listing of the Securities on the Hong Kong Stock Exchange is not to be taken as an indication of the commercial merits or credit quality of the Securities or the Issuer and the Guarantor or quality of disclosure in this document. Hong Kong Exchanges and Clearing Limited and the Hong Kong Stock Exchange take no responsibility for the contents of this document, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this document.

This Offering Circular includes particulars given in compliance with the Rules Governing the Listing of Securities on Hong Kong Stock Exchange for the purpose of giving information with regard to the Issuer and the Guarantor. Each of the Issuer and the Guarantor accepts full responsibility for the accuracy of the information contained in this Offering Circular and confirms, having made all reasonable enquiries, that to the best of its knowledge and belief there are no other facts the omission of which would make any statement herein misleading.

Investing in the Securities involves certain risks. Investors should be aware that the Securities are perpetual in tenor and that they have no right to require redemption, that Distributions may be deferred in the circumstances set out in "Terms and Conditions of the Securities — Distribution — Distribution Deferral", that there are limited remedies for default under the Securities and that there are various other risks relating to the Securities, the Issuer, the Guarantor and its subsidiaries, their business and their jurisdictions of operations which investors should familiarise themselves with before making an investment in the Securities. See "Risk Factors" beginning on page 16.

The Securities and the Guarantee of the Securities have not been and will not be registered under the United States Securities Act of 1933, as amended (the "Securities Act") and may not be offered or sold within the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. For a description of these and certain further restrictions on offers and sales of the Securities and the distribution of this Offering Circular, see "Subscription and Sale".

The Securities are expected to be rated "A2" by Moody's Investors Service Hong Kong Limited. ("Moody's"), and the Guarantor has been rated "A2" by Moody's and "A" by S&P Global Ratings ("S&P"). A security rating is not a recommendation to buy, sell or hold securities and may be subject to revision, suspension or withdrawal at any time by the assigning rating agency. Such ratings should be evaluated independently of any other rating of the other securities of the Issuer and/or the Guarantor.

The Securities will be represented by beneficial interests in the global certificate (the "Global Certificate") in registered form which will be registered in the name of, and will be deposited on or about 30 September 2021 with, The Central Depository (Pte) Limited ("CDP"). Beneficial interests in the Global Certificate will be shown on, and transfers thereof will be effected only through, records maintained by CDP. Except as described herein, certificates for Securities will not be issued in exchange for beneficial interests in the Global Certificate.

Sole Bookrunner and Lead Manager

**OCBC Bank** 

Offering Circular dated 23 September 2021

#### TABLE OF CONTENTS

	Page
IMPORTANT NOTICE	1
PRESENTATION OF FINANCIAL INFORMATION	4
FORWARD-LOOKING STATEMENTS	5
CERTAIN DEFINED TERMS AND CONVENTIONS	6
SUMMARY OF THE OFFERING	7
CONSOLIDATED FINANCIAL INFORMATION OF THE GUARANTOR	12
INFORMATION INCORPORATED BY REFERENCE	15
RISK FACTORS	16
TERMS AND CONDITIONS OF THE SECURITIES	42
THE GLOBAL CERTIFICATE	54
CLEARANCE AND SETTLEMENT UNDER THE DEPOSITORY SYSTEM	56
USE OF PROCEEDS	57
CAPITALISATION AND INDEBTEDNESS OF THE GUARANTOR	58
DESCRIPTION OF THE ISSUER	59
DESCRIPTION OF THE GUARANTOR	60
SCHEDULE OF MAJOR PROPERTIES	80
TAXATION	85
SUBSCRIPTION AND SALE	91
GENERAL INFORMATION	95

#### **IMPORTANT NOTICE**

This Offering Circular includes particulars given in compliance with the Rules Governing the Listing of Securities on the HKSE (the "Listing Rules") for the purpose of giving information with regard to the Issuer, the Guarantor, the Securities and the Guarantee of the Securities.

The Issuer accepts responsibility for the information contained in the sections entitled "Terms and Conditions of the Securities" and "Description of the Issuer" but has not separately verified, and accordingly does not accept responsibility for, any other information contained in this Offering Circular. The Guarantor, having made all reasonable enquiries, confirms that (i) this Offering Circular contains all material information with respect to the Guarantor, and the Guarantor's subsidiaries taken as a whole (the Guarantor and its subsidiaries collectively, the "Group"), and to the Securities and the Guarantee of the Securities (including all information which, according to the particular nature of the Guarantor, the Group, the Securities and of the Guarantee of the Securities, is necessary to enable investors to make an informed assessment of the assets and liabilities, financial position, profits and losses and prospects of the Guarantor and of the rights attaching to the Securities), (ii) all statements of fact relating to the Guarantor, the Group and to the Securities and the Guarantee of the Securities contained in this Offering Circular are in every material particular true and accurate and not misleading in any material respect, and that there are no other facts in relation to the Guarantor, the Group and to the Securities and the Guarantee of the Securities the omission of which would in the context of the issue of the Securities and the Guarantee of the Securities make any statement in this Offering Circular misleading in any material respect, (iii) the statements of intention, opinion, belief or expectation with regard to the Guarantor and the Group contained in this Offering Circular are honestly made or held and have been reached after considering all relevant circumstances and have been based on reasonable assumptions at the material time and (iv) all reasonable enquiries have been made by the Guarantor to ascertain such facts and to verify the accuracy of all such statements.

This Offering Circular has been prepared by the Issuer and the Guarantor solely for use in connection with the proposed offering of the Securities described in this Offering Circular. The distribution of this Offering Circular and the offering of the Securities in certain jurisdictions may be restricted by law. Persons into whose possession this Offering Circular comes are required by the Issuer, the Guarantor and the Lead Manager (as defined herein) to inform themselves about and to observe any such restrictions. No action is being taken to permit a public offering of the Securities or the distribution of this document in any jurisdiction where action would be required for such purposes. There are restrictions on the offer and sale of the Securities, and the circulation of documents relating thereto, in certain jurisdictions and to persons connected therewith. For a description of certain further restrictions on offers, sales and resales of the Securities and distribution of this Offering Circular, see "Subscription and Sale".

No person has been or is authorised to give any information or to make any representation concerning the Issuer, the Guaranter and the Group, the Securities or the Guarantee of the Securities other than as contained herein and, if given or made, any such other information or representation should not be relied upon as having been authorised by the Issuer, the Guarantor, the Lead Manager or the Agents (as defined in the Terms and Conditions of the Securities (the "Conditions")). Neither the delivery of this Offering Circular nor any offering, sale or delivery made in connection with the issue of the Securities shall, under any circumstances, constitute a representation that there has been no change or development reasonably likely to involve a change in the affairs of the Issuer, the Guarantor, the Group or any of them since the date hereof or create any implication that the information contained herein is correct as at any date subsequent to the date hereof. This Offering Circular does not constitute an offer of, or an invitation by or on behalf of the Issuer, the Guarantor, the Lead Manager or the Agents to subscribe for or purchase any of the Securities and may not be used for the purpose of an offer to, or a solicitation by, anyone in any jurisdiction or in any circumstances in which such offer or solicitation is not authorised or is unlawful.

No representation or warranty, express or implied, is made or given by the Lead Manager or the Agents as to the accuracy, completeness or sufficiency of the information contained in this Offering Circular, and nothing contained in this Offering Circular is, or shall be relied upon as, a promise, representation or warranty, express or implied, by the Lead Manager or the Agents. The Lead Manager have not independently verified any of the information contained in this Offering Circular and can give no assurance that this information is accurate, truthful or complete. This Offering Circular is not intended to provide the basis of any credit or other evaluation nor should it be considered as a recommendation by the Issuer, the Guarantor, any member of the Group, the Lead Manager or the Agents that any recipient of this Offering Circular should purchase the Securities. Each potential purchaser of the Securities should determine for itself the relevance of the information contained in this Offering Circular and its purchase of the Securities should be based upon such investigations with its own tax, legal and business advisers as it deems necessary.

To the fullest extent permitted by law, none of the Lead Manager, the Agents or any of their respective affiliates, directors or advisers accepts any responsibility for the contents of this Offering Circular. The Lead Manager and the Agents and their respective affiliates, directors or advisers accordingly disclaims all and any liability, whether arising in tort or contract or otherwise, which it might otherwise have in respect of this Offering Circular or any such statement. None of the Lead Manager, the Agents or any of their respective affiliates, directors or advisers undertakes to review the results of operations, financial condition or affairs of the Issuer or the Guarantor during the life of the arrangements contemplated by this Offering Circular nor to advise any investor or potential investor in the Securities of any information coming to the attention of the Lead Manager or the Agents.

Singapore SFA Product Classification: In connection with Section 309B of the Securities and Futures Act (Chapter 289) of Singapore (the "SFA") and the Securities and Futures (Capital Markets Products) Regulations 2018 of Singapore (the "CMP Regulations 2018"), the Issuer has determined, and hereby notifies all relevant persons (as defined in Section 309A(1) of the SFA), that the Securities are 'prescribed capital markets products' (as defined in the CMP Regulations 2018) and Excluded Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).

PROHIBITION OF SALES TO EEA RETAIL INVESTORS – The Securities are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (the "EEA"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "MiFID II"); or (ii) a customer within the meaning of Directive (EU) 2016/97 (the "Insurance Distribution Directive"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently no key information document required by Regulation (EU) No 1286/2014 (as amended, the "PRIIPs Regulation") for offering or selling the Securities or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Securities or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

**PROHIBITION OF SALES TO UK RETAIL INVESTORS** – The Securities are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the United Kingdom ("UK"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 ("EUWA"); or (ii) a customer within the meaning of the provisions of the FSMA and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the EUWA. Consequently no key information document required by Regulation (EU) No 1286/2014 as it forms part of

domestic law by virtue of the EUWA (the "**UK PRIIPs Regulation**") for offering or selling the Securities or otherwise making them available to retail investors in the UK has been prepared and therefore offering or selling the Securities or otherwise making them available to any retail investor in the UK may be unlawful under the UK PRIIPs Regulation.

Hong Kong Exchanges and Clearing Limited and the Hong Kong Stock Exchange take no responsibility for the contents of this Offering Circular, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this Offering Circular. Listing of the Securities on the Hong Kong Stock Exchange is not to be taken as an indication of the merits of the Issuer, the Guarantor, the Group or the Securities. In making an investment decision, investors must rely on their own examination of the Issuer, the Guarantor, the Group and the Conditions, including the merits and risks involved. See "Risk Factors" for a discussion of certain factors to be considered in connection with an investment in the Securities. Each person receiving this Offering Circular acknowledges that such person has not relied on the Lead Manager or any person affiliated with the Lead Manager in connection with its investigation of the accuracy of such information or its investment decision.

IN CONNECTION WITH THE ISSUE OF THE SECURITIES, THE LEAD MANAGER AS STABILISING MANAGER (THE "STABILISING MANAGER") (OR ANY PERSON ACTING ON BEHALF OF THE STABILISING MANAGER) MAY OVER-ALLOT THE SECURITIES OR EFFECT TRANSACTIONS WITH A VIEW TO SUPPORTING THE MARKET PRICE OF THE SECURITIES AT A LEVEL HIGHER THAN THAT WHICH MIGHT OTHERWISE PREVAIL. HOWEVER, THERE IS NO ASSURANCE THAT THE STABILISING MANAGER (OR ANY PERSON ACTING ON BEHALF OF THE STABILISING MANAGER) WILL UNDERTAKE STABILISATION ACTION. ANY STABILISATION ACTION MAY BEGIN ON OR AFTER THE DATE ON WHICH ADEQUATE PUBLIC DISCLOSURE OF THE TERMS OF THE OFFER OF THE SECURITIES IS MADE AND, IF BEGUN, MAY BE ENDED AT ANY TIME, BUT IT MUST END NO LATER THAN THE EARLIER OF 30 DAYS AFTER THE ISSUE DATE OF THE SECURITIES ANY STABILISATION ACTION OR OVER-ALLOTMENT MUST BE CONDUCTED BY THE RELEVANT STABILISING MANAGER (OR ANY PERSON ACTING ON BEHALF OF THE STABILISING MANAGER) IN ACCORDANCE WITH ALL APPLICABLE LAWS AND RULES.

#### PRESENTATION OF FINANCIAL INFORMATION

The Issuer is a special purpose financing vehicle and it has no historical published financial statements.

The financial information in this Offering Circular relating to the Guarantor (i) for the years ended 31 December 2020 and 2019 was extracted from the audited consolidated financial statements of the Guarantor for the financial year ended 31 December 2020 (the "2020 Financial Statements"); and (ii) for the six months ended 30 June 2021 and 2020 was extracted from the unaudited consolidated financial statements of the Guarantor for the six months ended 30 June 2021 (the "2021 Interim Financial Statements"), where both (i) and (ii) have been prepared in accordance with International Financial Reporting Standards ("IFRS").

The 2021 Interim Financial Statements have not been audited or reviewed by Deloitte Touche Tohmatsu. Consequently, the 2021 Interim Financial Statements should not be relied upon by potential investors to provide the same quality of information associated with financial statements that have been subject to an audit or review. Potential investors must exercise caution when using such data to evaluate the Guarantor's financial condition, results of operations and results. None of the Lead Manager, the Agents or any of their respective affiliates, directors, officers or advisers makes any representation or warranty, express or implied, regarding the sufficiency of such consolidated interim financial results for an assessment of, and potential investors must exercise caution when using such data to evaluate, the Guarantor's financial condition and results of operations. The 2021 Interim Financial Statements should not be taken as an indication of the expected financial condition or results of operations of the Guarantor for the full financial year ending 31 December 2021.

The Guarantor's financial year ends on 31 December, and references in this Offering Circular to any specific year are to the 12-month period ended on 31 December of such year.

#### FORWARD-LOOKING STATEMENTS

Certain statements under "Risk Factors", "Description of the Issuer", "Description of the Guarantor" and elsewhere in this Offering Circular constitute "forward-looking statements". The words including "believe", "expect", "plan", "anticipate", "schedule", "estimate" and similar words or expressions identify forward-looking statements. In addition, all statements other than statements of historical facts included in this Offering Circular, including, but without limitation, those regarding the financial position, business strategy, prospects, capital expenditure and investment plans of the Group and the plans and objectives of the Group's management for its future operations (including development plans and objectives relating to the Group's operations), are forwardlooking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause actual results or performance of the Group to differ materially from those expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding the Group's present and future business strategies and the environment in which the Group will operate in the future. The Issuer, the Guarantor and the directors, employees and agents of the Issuer and the Guarantor, respectively do not assume (a) any obligation or undertaking to release any updates or revisions to any forward-looking statements contained herein to reflect any change in the Issuer's or the Guarantor's expectations with regard thereto or any change of events, conditions or circumstances, on which any such statements were based or (b) any liability in the event that any of the forward-looking statements does not materialise or turns out to be incorrect. This Offering Circular discloses, under "Risk Factors" and elsewhere, important factors that could cause actual results to differ materially from the Issuer's or the Guarantor's expectations. All subsequent written and forward-looking statements attributable to the Issuer or the Guarantor or persons acting on behalf of the Issuer or the Guarantor are expressly qualified in their entirety by such cautionary statements.

#### **CERTAIN DEFINED TERMS AND CONVENTIONS**

This Offering Circular has been prepared using a number of conventions, which investors should consider when reading the information contained here. Capitalised terms which are used but not defined in any particular section of this Offering Circular will have the meaning attributed to them in "*Terms and Conditions of the Securities*" or any other section of this Offering Circular. Unless indicated otherwise, in this Offering Circular all references to (i) the "Issuer" are to Panther Ventures Limited, (ii) the "Guarantor" or the "Company" are to CK Asset Holdings Limited (長江實業集團有限公司), and (iii) the "Group" are to CK Asset Holdings Limited (長江實業集團有限公司) and its direct and indirect subsidiaries, taken as a whole unless the context otherwise indicated.

In this Offering Circular, unless otherwise specified or the context requires, all references to "Hong Kong" are to the Hong Kong Special Administrative Region of the People Republic of China, all references to the "PRC" or to the "Mainland" are to the People's Republic of China, excluding Hong Kong, the Macau Special Administrative Region and Taiwan, all references to "Singapore dollars", "SGD" or "S\$" are to the lawful currency of Singapore, all references to "U.S." are to the United States of America, all references to "Hong Kong dollars", "HK dollars", "HK\$" or "cents" are to the lawful currency of Hong Kong, all references herein to "U.S. dollars" or "US\$" are to the lawful currency of the U.S., all references to "RMB" are to the lawful currency of the PRC and all references to "Canadian dollars" or "C\$" are to the lawful currency of Canada.

In this Offering Circular, where information has been presented in thousands or millions of units, amounts may have been rounded up or down. Accordingly, totals of columns or rows of numbers in tables may not be equal to the apparent total of the individual items and actual numbers may differ from those contained herein due to rounding. References to information in billions of units are to the equivalent of a thousand million units.

#### SUMMARY OF THE OFFERING

The following is a summary of the terms and conditions of the Securities. For a more complete description of the Securities, see "Terms and Conditions of the Securities". Terms used in this summary and not otherwise defined shall have the meanings given to them in "Terms and Conditions of the Securities".

**Issuer** Panther Ventures Limited.

**Guarantor** CK Asset Holdings Limited (長 江 實 業 集 團 有 限 公 司).

Issue S\$300,000,000 3.38 per cent. guaranteed senior perpetual capital

securities.

**Guarantee** The Guarantor has, in the Deed of Guarantee, unconditionally

and irrevocably guaranteed the due and punctual payment of all

sums payable by the Issuer in respect of the Securities.

Status of the Securities The Securities constitute direct, unsecured, unconditional and

unsubordinated obligations of the Issuer which rank *pari passu* and without any preference among themselves and at least *pari passu* with all other present and future unsecured and unsubordinated obligations of the Issuer, save for such

exceptions as any be provided by applicable legislation.

Status of the Guarantee of the The Guarantee of the Securities constitutes a direct, unsecured,

Securities

unconditional and unsubordinated obligation of the Guarantor which ranks at least *pari passu* with all other present and future unsecured and unsubordinated obligations of the Guarantor, save

for such exceptions as any be provided by applicable legislation.

**Issue Price** 100.00 per cent.

Form and Denomination The Securities will be issued in registered form in denominations

of S\$250,000.

**Distributions** Subject to Condition 4(c), the Securities confer a right to receive

distribution (each a "**Distribution**") from 30 September 2021 (the "**Issue Date**") at the Distribution Rate payable semiannually in arrear on 30 March and 30 September of each year, with the first Distribution Payment Date falling on 30 March

2022.

**Distribution Rate** The Distribution Rate shall be 3.38 per cent. per annum.

Optional Deferral of Distributions

The Issuer may, at its sole discretion, elect to defer Distributions

The Issuer may, at its sole discretion, elect to defer Distribution which is otherwise scheduled to be paid on a Distribution Payment Date to the next Distribution Payment Date by giving notice to the Holders not more than 10 nor less than five Business Days prior to a scheduled Distribution Payment Date provided that such election to defer may only be made if, during the 3 months ending on the day before that scheduled Distribution Payment Date no discretionary dividend, distribution or other discretionary payment has been paid or declared by the Guarantor on or in respect of its Junior Securities or its Parity Securities, except (i) in relation to the Parity Securities of the Guarantor, on a *pro rata* basis, or (ii) in connection with any

employee benefit plan or similar arrangements with or for the benefit of employees, officers, directors, or consultants (an "Optional Deferral Event"). Any Distribution so deferred shall bear interest as if it constituted the principal of the Securities at the Distribution Rate. The Issuer may further defer any Arrears of Distribution by complying with the foregoing notice requirement. The Issuer is not subject to any limit as to the number of times Distributions and Arrears of Distribution can be deferred.

**Arrears of Distribution** 

Any Distribution not paid on a Distribution Payment Date shall constitute an "Arrears of Distribution". Arrears of Distribution (a) may be satisfied by the Issuer (in whole or in part) at any time by giving notice of such election to Holders and the Fiscal Agent not more than 20 nor less than 10 Business Days prior to the relevant payment date specified in such notice (which notice is irrevocable and shall oblige the Issuer to pay the relevant Arrears of Distribution on the payment dates specified in such notice) and (b) must be satisfied in certain other circumstances in accordance with Condition 4(c)(vi)(B).

Restrictions in the case of a Deferral

If on any Distribution Payment Date, payment of all Distribution payments scheduled to be made on such date is not made in full by reason of Condition 4(c), the Issuer and the Guarantor shall not:

- (1) declare or pay any discretionary dividends or distributions or make any other discretionary payment on, and will procure that no discretionary dividend, distribution or other discretionary payment is made on any of its Junior Securities or (except on a pro-rata basis) its Parity Securities, provided that such restriction shall not apply to payments declared, paid or made in respect of an employee benefit plan or similar arrangement with or for the benefit of employees, officers, directors, or consultants; or
- (2) redeem, reduce, cancel, buy-back or acquire for any consideration any of its Junior Securities or its Parity Securities on a discretionary basis, provided that such restriction shall not apply to an exchange of any of the Parity Securities in whole for Junior Securities,

in each case unless and until (i) the Issuer or the Guarantor has satisfied, in full all outstanding Arrears of Distribution; or (ii) the Issuer and the Guarantor have been permitted to do so by an Extraordinary Resolution (as defined in the Agency Agreement) of the Holders.

**Expected Closing Date** 

**Maturity Date** 

Redemption at the Option of the Issuer

30 September 2021.

There is no maturity date.

The Issuer may at its option redeem the Securities in whole or in part, on the Distribution Payment Date falling on 30 September 2024 or on any day thereafter (each, a "Call Settlement Date")

**Tax Redemption** 

**Redemption for Accounting Reasons** 

Redemption for Tax Deductibility Event

on the Issuer's giving not less than 30 nor more than 60 days' notice to the Holders (which notice shall be irrevocable and shall oblige the Issuer to redeem the Securities on the relevant Call Settlement Date at their prevailing principal amount plus Distribution accrued to such date (including any Arrears of Distribution and any Additional Distribution Amount)) provided that, in the case of a partial redemption of Securities, the aggregate principal amount of the Securities outstanding is no less than S\$200,000,000.

The Issuer may at its option redeem the Securities in whole, but not in part, at any time, on giving not less than 30 nor more than 60 days' notice to the Holders (which notice shall be irrevocable), the Registrar and the Fiscal Agent at their principal amount together with Distribution accrued to the date fixed for redemption (including any Arrears of Distribution and any Additional Distribution Amount), if, as a result of a change in, or amendment to, the laws or regulations of the Cayman Islands, the British Virgin Islands or any political subdivision or any authority thereof or therein having power to tax, or any change in the application or official interpretation of such laws or regulations, which change or amendment becomes effective on or after 23 September 2021 the Issuer or the Guarantor would be required to pay additional amounts in respect of the Securities or the Guarantee of the Securities, as the case may be, and such obligation cannot be avoided by the Issuer or the Guarantor, as the case may be, taking reasonable measures available to it.

The Issuer may redeem the Securities in whole, but not in part, at any time, on giving not less than 30 nor more than 60 days' notice to the Holders (which notice shall be irrevocable), the Registrar and the Fiscal Agent at their principal amount, together with Distribution accrued to the date fixed for redemption (including any Arrears of Distribution and any Additional Distribution Amount), if, as a result of any changes or amendments to the Relevant Accounting Standard (as defined in Condition 5(c)), the Securities and/or the Guarantee of the Securities must not or must no longer be recorded as "equity" of the Guarantor pursuant to the Relevant Accounting Standard.

The Issuer may at its option redeem the Securities in whole, but not in part, at any time, on giving not less than 30 nor more than 60 days' notice to the Holders (which notice shall be irrevocable), the Registrar and the Fiscal Agent at their principal amount together with Distribution accrued to the date fixed for redemption (including any Arrears of Distribution and any Additional Distribution Amount), if, as a result of:

(i) any amendment to, or change in, the laws (or any rules, regulations, rulings or other administrative pronouncements promulgated or practice related thereto or thereunder) of Singapore or any political subdivision or any taxing authority thereof or therein which is enacted, promulgated, issued or becomes effective on or after the Issue Date:

- (ii) any amendment to, or change in, the application or official interpretation of any such laws, rules, regulations, rulings or other administrative pronouncements promulgated or practice related thereto by any legislative body, court, governmental agency or regulatory authority (including the enactment of any legislation and the publication of any judicial decision or regulatory determination) which is enacted, promulgated, issued or becomes effective on or after the Issue Date; or
- (iii) any applicable official interpretation or pronouncement (which, for the avoidance of doubt, includes any ruling) that provides for a position with respect to such laws or regulations or practice related thereto that differs from the previously generally accepted position which is issued or announced on or after the Issue Date,

payments by the Issuer or the Guarantor which would otherwise have been tax deductible to the Issuer or the Guarantor, as the case may be, would no longer, or within 90 days of the date of the opinion referred to in paragraph (B) below would not be fully deductible by the Issuer or the Guarantor, as the case may be, for Singapore income tax purposes ("Tax Deductibility Event").

The Issuer may redeem the Securities in whole, but not in part, at any time, on giving not less than 30 nor more than 60 days' notice to the Holders (which notice shall be irrevocable), the Registrar and the Fiscal Agent at their principal amount, together with Distribution accrued to the date fixed for redemption (including any Arrears of Distribution and any Additional Distribution Amount) if prior to the date of such notice at least 80 per cent. in principal amount of the Securities originally issued (including any further Securities issued pursuant to Condition 13 (*Further Issues*) and consolidated and forming a single series with the Securities) has already been redeemed or purchased and cancelled.

The Securities and the Guarantee of the Securities will be governed by, and construed in accordance with, English law.

The Securities will be represented by beneficial interests in the Global Certificate, which will be registered in the name of, and deposited on the Issue Date with, CDP. Beneficial interests in the Global Certificate will be shown on and transfers thereof will be effected only through records maintained by CDP. Except as described herein, certificates for Securities will not be issued in exchange for beneficial interests in the Global Certificate.

The Securities have been accepted for clearance by CDP under the following codes:

ISIN: SGXF25764691

Redemption for Minimum Outstanding Amount

**Governing Law** 

**Clearing Systems** 

Clearance and Settlement

Common Code: 239097090

Legal Entity Identifier (LEI) 2549002Y472ADOL5ED56.

Fiscal Agent, Paying Agent, Transfer

**Agent and Calculation Agent** 

The Hongkong and Shanghai Banking Corporation Limited,

Singapore Branch.

Registrar The Hongkong and Shanghai Banking Corporation Limited,

Singapore Branch.

**Listing** Application will be made to the Hong Kong Stock Exchange for

the listing of, and permission to deal in, the Securities by way of

debt issues to Professional Investors only.

Ratings The Securities are expected to be rated "A2" by Moody's, and

the Guarantor has been rated "A2" by Moody's and "A" by S&P. A security rating is not a recommendation to buy, sell or hold the Securities and may be subject to revision, suspension or withdrawal at any time by the assigning rating agency. Such ratings should be evaluated independently of any other rating of

the other securities of the Issuer and/or the Guarantor.

**Use of Proceeds** See "Use of Proceeds".

#### CONSOLIDATED FINANCIAL INFORMATION OF THE GUARANTOR

The consolidated financial information of the Guarantor set out below for the years ended 31 December 2020 and 2019, was extracted from the 2020 Financial Statements audited by Deloitte Touche Tohmatsu. The consolidated financial information of the Guarantor set out below for the six months ended 30 June 2021 and 2020, was extracted from the 2021 Interim Financial Statements.

The 2021 Interim Financial Statements have not been audited or reviewed by Deloitte Touche Tohmatsu. Consequently, the 2021 Interim Financial Statements should not be relied upon by potential investors to provide the same quality of information associated with financial statements that have been subject to an audit or review. Potential investors must exercise caution when using such data to evaluate the Guarantor's financial condition, results of operations and results. None of the Manager or the Agents or any of their respective affiliates, directors, officers or advisers makes any representation or warranty, express or implied, regarding the sufficiency of such consolidated interim financial results for an assessment of, and potential investors must exercise caution when using such data to evaluate, the Guarantor's financial condition and results of operations. The 2021 Interim Financial Statements should not be taken as an indication of the expected financial condition or results of operations of the Guarantor for the full financial year ending 31 December 2021.

## Consolidated Income Statement of the Guarantor for the years ended 31 December 2020 and 2019 and the six months ended 30 June 2021 and 2020

and the six months ended 30 June 2		Year ended 31 December		Six months ended 30 June	
	2020	2019	2021	2020	
	(Audii	(Audited)		(Unaudited)	
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	
Group revenue	59,825	82,382	24,264	29,248	
Share of revenue of joint ventures	14,327	13,937	10,055	7,075	
Total	74,152	96,319	34,319	36,323	
Group revenue	59,825	82,382	24,264	29,248	
Interest from joint ventures	1,918	1,966	1,049	915	
Investment and other income	3,072	3,122	920	1,596	
Operating costs					
Property and related costs	(19,612)	(42,546)	(6,911)	(10,377)	
Pub product and related costs	(5,853)	(1,763)	(2,172)	(3,700)	
Salaries and related expenses	(6,973)	(4,452)	(2,908)	(2,884)	
Interest and other finance costs	(1,689)	(1,291)	(746)	(921)	
Depreciation	(3,445)	(2,192)	(1,717)	(1,651)	
Other expenses	(804)	(896)	(284)	(237)	
	(38,376)	(53,140)	(14,738)	(19,770)	
Gain (loss) on financial instruments	190	2,190	1,460	(254)	
Change in fair value of investment properties	(1,106)	228	121	(809)	
Impairment loss on fixed assets	(1,024)	-	-	-	
Share of profit of joint ventures	518	587	699	571	
Share of profit of associates	189	175	153	99	
Profit before taxation	25,206	37,510	13,928	11,596	
Taxation	(7,417)	(7,464)	(5,084)	(4,137)	
Profit after taxation	17,789	30,046	8,844	7,459	
Profit attributable to					
Non-controlling interests	(957)	(371)	(377)	(833)	
Perpetual capital securities	(500)	(541)	(112)	(266)	
Profit attributable to shareholders	16,332	29,134	8,355	6,360	
Earnings per share	HK\$4.42	HK\$7.89	HK\$2.25	HK\$1.72	
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## Consolidated Statement of Financial Position of the Guarantor as at 31 December 2020 and 2019 and 30 June 2021

and 50 June 2021	31 Decei	31 December		
	2020			
	(Audit		(Unaudited)	
	HK\$ million	HK\$ million	HK\$ million	
Non-current assets				
Fixed assets	95,101	97,519	94,536	
Investment properties	128,683	119,832	130,037	
Joint ventures	62,467	59,371	85,434	
Associates	7,077	7,000	7,118	
Investments	16,787	16,924	11,192	
Goodwill	6,655	6,492	6,743	
Deferred tax assets	3,102	2,688	3,563	
Other non-current assets	8,096	7,716	7,457	
	327,968	317,542	346,080	
Current assets				
Properties for sale	121,737	121,930	133,992	
Debtors, prepayments and others	10,414	6,754	10,578	
Loan receivables	1,065	1,527	837	
Bank balances and deposits	59,519	60,304	43,945	
	192,735	190,515	189,352	
Current liabilities				
Creditors, accruals and others	21,336	21,970	21,945	
Bank and other loans	22,887	6,841	23,665	
Customers' deposits received	22,303	15,459	19,942	
Provision for taxation	4,297	5,488	3,972	
	70,823	49,758	69,524	
Net current assets	121,912	140,757	119,828	
Non-current liabilities				
Bank and other loans	55,006	73,241	69,506	
Deferred tax liabilities	14,938	13,836	16,993	
Lease liabilities	6,980	6,636	5,917	
Derivative financial instruments	5,568	3,218	3,990	
Pension liabilities	170	136	175	
	82,662	97,067	96,581	
Net assets	367,218	361,232	369,327	
Representing:				
Share capital and share premium	245,639	245,639	242,622	
Reserves	109,000	98,614	113,636	
Shareholders' funds	354,639	344,253	356,258	
Perpetual capital securities	6,200	11,670	6,200	
Non-controlling interests	6,379	5,309	6,869	
Total equity	367,218	361,232	369,327	
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#### INFORMATION INCORPORATED BY REFERENCE

The audited consolidated financial statements of the Guarantor for the financial year ended 31 December 2019 (the "2019 Financial Statements"), 2020 Financial Statements and the 2021 Interim Financial Statements are incorporated by reference in this Offering Circular. Copies of these documents are publicly available on the website of the Hong Kong Stock Exchange.

#### **RISK FACTORS**

Prospective investors should carefully consider all information in this Offering Circular to reach their own views prior to making any investment decision. Such information includes the risks and uncertainties relating to the Issuer and the Guarantor, their industry and the Securities as described below. These risks are risks that each of the Issuer and the Guarantor believes to be the most essential to an assessment by a prospective investor in relation to whether to invest in the Securities. However, the risks which the Issuer and/or the Guarantor face relate to events and depend on circumstances that may or may not occur in the future.

The Guarantor believes that the factors described below represent the principal risks inherent in investing in the Securities, but the inability of the Issuer or the Guarantor to pay principal, distributions or other amounts or fulfil other obligations on or in connection with the Securities or the Guarantee of the Securities may occur for other reasons and the Issuer and the Guarantor do not represent that the statements below regarding the risks in connection with holding the Securities are exhaustive. Terms used in this section and otherwise not defined shall have the meanings given to them in "Terms and Conditions of the Securities".

#### RISKS RELATING TO THE BUSINESS

### Local, regional and global economic developments and changes in market conditions may adversely affect the Group's businesses and its income from finance and treasury operations.

Local, regional and global economic developments and changes in market conditions and the capital markets and currency environment, including changes to monetary policy, fiscal policy, interest rates, stock market indices, exchange rates, taxation rates and inflation, could adversely affect the Group's overall businesses and its income from finance and treasury operations. The Group is exposed to economic cycles and market volatility and the trends in the industries in which the Group operates. Since the global financial crisis, global credit markets have experienced, and may continue to experience, significant dislocations and liquidity disruptions which have originated from the liquidity disruptions in the U.S. and the European Union ("EU") credit and subprime residential mortgage markets. In addition, the slower economic growth of the Mainland, the enhanced market volatility stemming from Brexit and other events in emerging markets may also increase global economic uncertainty.

The ongoing COVID-19 pandemic and associated community shutdowns have a widespread and severe impact on worldwide economic activity. Despite gradual relaxation or lifting of most lockdown measures in certain nations, the pace of recovery is constrained by the spread of new COVID-19 variants and uneven vaccination across countries. The global economic outlook still depends on the development of the health crisis, including the duration, spread, severity and any recurrence of the COVID-19 pandemic, the efficacy and availability of vaccines, and the nature and severity of measures adopted by governments. International trade relations, uncertainties following Brexit, the fluctuation of major currencies, the increasing geopolitical tensions, as well as the development of global inflation, interest rate and oil prices, all have created uncertainties in the world economy and global financial market. A severe slowdown in global economic growth could lead to economic contractions in certain markets, commercial and consumer delinquencies, weakened consumer confidence and increased market volatility. The Group is a leading multinational corporation with businesses in Hong Kong, the Mainland, Singapore, the UK, continental Europe, Australia, Canada and the Republic of Ireland. Any adverse economic conditions in those countries and places in which the Group operates may potentially impact on the Group's businesses, financial conditions, results of operations or growth prospects.

#### The global economy is facing significant uncertainties and disruptions caused by COVID-19.

The continuing COVID-19 pandemic in different parts of the world, including the places of businesses at which the Group operates, has a significant adverse impact on most economies due to the community standstill, disruption of business activities, behavioural change, weakened sentiment in consumption and tourism related sectors, restricted labour supply and production, and confidence effects. The situation of COVID-19 pandemic

has stabilised following the rollout of vaccines, but the development of the COVID-19 pandemic remains highly volatile and unpredictable. The rapid spread of new COVID-19 variants and any resurgence of the COVID-19 pandemic may cause disruption of operational activities and loss of life, and may pose a negative impact on the Group's businesses, financial conditions, results of operations or growth prospects. There can be no assurance that there will not be another significant global outbreak of a severe communicable disease, and if such an outbreak were to occur, it may have an adverse impact on the operations of the Group and its results of operations may suffer.

Governments and central banks around the globe have introduced or are planning fiscal and monetary stimulus measures including tax cuts, direct subsidies, rates cut, bond repurchase programs and suspension or relaxation of prudential bank capital requirements. These measures aim to contain the economic impact of the COVID-19 pandemic, stabilise the markets and provide liquidity easing to the markets. There is no assurance that such measures may be introduced in time or will be sufficient or effective in delivering their policy objectives, or will be successful in containing the economic impact of the COVID-19 pandemic or stabilising the markets.

As a result, the global economy is facing significant uncertainties and the global financial markets are experiencing significant volatilities. If this persists or if the Hong Kong or the Mainland economy continues to slow down, the Group's businesses, financial conditions, results of operations or growth prospects may be adversely affected.

### The outbreak of highly contagious diseases and other epidemics could adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.

Any outbreaks of health epidemics and contagious diseases, including COVID-19 may adversely affect the Group's businesses, financial conditions, results of operations or growth prospects. Possible force majeure events may give rise to additional costs to be borne by the Group and have adverse effects on the quality of its assets, businesses, financial conditions and results of operations. An outbreak of a health epidemic or contagious disease could result in a widespread health crisis and restrict the level of business activity in affected areas, which may in turn adversely affect the Group's businesses. There is no assurance that the outbreak will not lead to a decreased demand for services the Group provides; nor is there assurance that the outbreak's adverse impact on the economy of countries and regions in which the Group operates. The outbreak may also adversely affect the Group's ability to keep normal operations. There can be no guarantee that any future occurrence of natural disasters or outbreak of avian influenza, severe acute respiratory syndrome, H1N1 Flu, COVID-19 or other epidemics, or the measures taken by the governments of countries and regions in which the Group operates in response to a future outbreak of such or other epidemics, will not seriously interrupt the Group's operations or those of its customers, which may have an adverse effect on its businesses, financial conditions and results of operations. Please also see "Risk Factors – Risks relating to the business - The global economy is facing significant uncertainties and disruptions caused by COVID-19".

#### Potential risks in relation to Brexit.

The UK voted in 2016 to leave the EU, resulting in financial market volatility and a fall in the value of the British pound. The UK ceased to be a member state of the EU on 31 January 2020 and the transition period ended on 31 December 2020, formalising the separation of the UK from the EU and opened a new page in the relationship with the EU. Although the Trade and Cooperation Agreement made between the UK and the EU in December 2020 sets out preferential arrangements in various areas, further negotiations are expected to continue to fill the gaps and the arrangements remain uncertain. In any event, Brexit has created significant uncertainty about the future relationship between the UK and the EU.

The Group has expanded its presence in the UK through investments in the property, infrastructure and pub businesses, and is, and may increasingly become, exposed to changes in the local political, economic, and regulatory conditions. While the long-term implication of Brexit remains to be seen, the continuing uncertainties following Brexit could adversely affect the UK economy and the strength of the British pound, which may in

turn potentially impact on the Group's businesses, asset values and reported profits derived from its operations in the UK.

#### Industry trends and interest rates.

The trends in the industries in which the Group operates, including the market sentiment and conditions, asset values, the mark to market value of investment securities, the currency environment and interest rate cycles, may pose significant risks to the Group's businesses, financial conditions, results of operations or growth prospects. There can be no assurance that the combination of industry trends and interest rates the Group experiences in the future will not adversely affect its businesses, financial conditions, results of operations or growth prospects.

In particular, income from finance and treasury operations is dependent upon the capital markets, interest rate and currency environment, and the worldwide economic and market conditions, and therefore there can be no assurance that changes in these conditions will not adversely affect the Group's businesses, financial conditions, results of operations or growth prospects. The volatility in the financial markets may also adversely affect the income to be derived by the Group from its finance and treasury activities.

### The Group is subject to currency fluctuation risks and may suffer losses from fluctuations in exchange rates.

The Group is a leading multinational corporation with businesses in Hong Kong, the Mainland, Singapore, the UK, continental Europe, Australia, Canada and the Republic of Ireland, and is exposed to potential currency fluctuations in these countries and places in which the Group operates. The results of the Group are reported in Hong Kong dollars but its various subsidiaries, associates and joint ventures may receive revenue and incur expenses in other currencies. Any currency fluctuations on translation of the accounts of these subsidiaries, associates and joint ventures and also on the repatriation of earnings, equity investments and loans may therefore impact on the Group's financial conditions, results of operations, asset values or liabilities.

To minimise currency risk exposure in respect of its investments in other countries, the Group generally hedges those investments with (a) currency swaps and (b) appropriate level of borrowings denominated in the local currencies. The Group has not entered into any speculative derivative transaction.

Although currency exposures have been managed by the Group, a depreciation or fluctuation of the currencies in which the Group conducts operations relative to the Hong Kong dollars could adversely affect its businesses, financial conditions, results of operations or growth prospects.

### The Group's businesses are subject to various laws and regulations which may result in additional expenses to comply with such requirements.

The local business risks in different countries and cities in which the Group operates could have a material impact on the businesses, financial conditions, results of operations or growth prospects. The Group has investments in different countries and cities around the world and the Group is, and may increasingly become, exposed to different and changing political, social, legal, tax, regulatory and environmental requirements at the local, national or international level. Also, new guidelines, directives, policies or measures by governments, whether fiscal, tax, regulatory, environmental or other competitive changes, may lead to an increase in additional or unplanned operating expenses and capital expenditures, increase in market capacity, reduction in government subsidies, pose a risk to the overall investment return of the Group's businesses and may delay or prevent the commercial operation of a business with resulting loss of revenue and profit, which may adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.

From time to time, changes in law and regulations or the implementation thereof may require the Group to obtain additional approvals and licences from the relevant authorities for the conduct of its operations in Hong Kong, the Mainland or overseas. In such event, the Group may incur additional expenses to comply with such requirements which increases the Group's business costs.

Furthermore, there can be no assurance that such approvals or licences will be granted to the Group promptly or at all. If the Group experiences delays in obtaining, or is unable to obtain, such required approvals or licences, it may have a material adverse impact on the Group's businesses, financial conditions, results of operations or growth prospects.

#### Compliance with personal data protection legislation.

In the ordinary course of its operations, various businesses of the Group collect, store and use data that is protected by personal data protection laws in the different countries in which they operate. As regulatory focus on privacy issue continues to increase and worldwide laws and regulations concerning the handling of personal information expand and become more complex, potential risks related to personal data collection and use within the Group's businesses are expected to intensify. In the event that any relevant business of the Group is unable to meet its obligations under applicable data protection laws, it may be subject to regulatory action or civil claims. The cost of regulatory or legal action, and any monetary and/or reputational damage suffered as a result of such action, could have a material adverse effect on the Group's financial conditions and results of operations.

#### The Group may be exposed to cybersecurity risks.

With the fast expanding adoption of internet and networking operational technology, cyberattacks around the world are occurring at a higher frequency and intensity. The Group's critical utility and information assets are exposed to attack, damage or unauthorised access in the cyberworld. Cybersecurity risks could have material adverse effect on the operational and business performance, as well as the business reputation of the Group.

Although the Group has not experienced any major damage to its assets or activities from cyberattacks to date, there can be no assurance that future cyberattacks or breaches of the Group's cybersecurity will not occur and result in significant impact on the Group's reputation, businesses, financial conditions, results of operations or growth prospects.

### The adoption of new accounting standards could have a significant impact on the Group's financial conditions or results of operations.

The International Accounting Standards Board has from time to time issued new and revised International Financial Reporting Standards ("IFRS"). As accounting standards continue to develop, the International Accounting Standards Board may in the future issue new and revised IFRS and the Group may be required to adopt new accounting policies which might or could have a significant impact on the Group's financial position or results of operations.

### The occurrence of social incidents and terrorist threat could adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.

The Group is a leading multinational corporation with businesses in Hong Kong, the Mainland, Singapore, the UK, continental Europe, Australia, Canada and the Republic of Ireland. In recent years, a series of social incidents and terrorist activities occurred across the globe that resulted in economic losses and multiple deaths and casualties. There can be no assurance that countries in which the Group operates will not have any social incidents or they will be immune from terrorist threat, and if these events occur, they may have an adverse impact on the Group's businesses, financial conditions, results of operations or growth prospects.

### Climate change could materially and adversely affect the Group's financial condition and results of operations.

Some of the Group's assets and businesses, and many of the Group's customers and suppliers are located in areas that would be affected in the medium to long term by climate change. Climate change may increase the frequency and intensity of extreme weather events, some of which can result in natural disasters. It could disrupt supply chains, interrupt business operations and cause financial and physical damages. Alternation in weather patterns, such as typhoons, droughts, or rain amount may cause shortage of crops for food and other natural

resources. The harsher temperatures in some locations may also pose increased risk for colleagues working in those locations. Changes in microclimates for certain locations may render certain businesses obsolete. Some governments are also beginning to introduce legislations or requirements to restrict emissions and other environmental protective measures. Regulations, disruption and damage arising from climate change could have a material impact on the Group's businesses and adversely affect the Group's financial conditions and results of operations.

Although the Group has not experienced any significant disruption or damage from climate change thus far, there can be no assurance that climate change and its impact including rising sea levels, prolonged droughts or heat waves and other extreme weather patterns will not occur and result in major disruption or damage to the Group's assets and businesses, which could materially and adversely affect the Group's financial conditions and results of operations.

#### The Group's operations are subject to external risks such as natural disasters.

Some of the Group's assets and businesses, customers and suppliers are located in areas at risk of damage from earthquakes, floods, drought, fire, frost and similar disasters and the occurrence of any of these disasters could disrupt the Group's businesses and materially and adversely affect the Group's businesses, financial conditions, results of operations or growth prospects. There can be no assurance that earthquakes, floods, drought or other natural disasters will not occur and result in major damage to the Group's property development projects, infrastructure and utility assets, or assets or facilities, or on the general supporting infrastructure facilities in the vicinity which could adversely impact the Group's businesses, financial conditions, results of operations or growth prospects.

### The Group's indebtedness could have an adverse effect on its financial conditions, diminish its ability to raise additional capital to fund its operations and limit its ability to explore business opportunities.

The Group's ability to generate sufficient cash to satisfy its outstanding and future debt obligations will depend upon its future operating performance, which will be affected by, among other things, prevailing economic conditions, governmental regulations, the demand for properties in the places the Group operates, the occupancy rates of hotels, the demand for aircraft leasing, and other factors, many of which are beyond the Group's control. The Group may not generate sufficient cash flow to pay its anticipated operating expenses and to service its debts, in which case the Group will be forced to adopt an alternative strategy that may include actions such as reducing or delaying capital expenditures, disposing of its assets, restructuring or refinancing its indebtedness or seeking equity capital. These strategies may not be implemented on satisfactory terms, or at all, and, even when implemented, may result in an adverse effect on the Group's businesses, financial conditions or results of operations.

Furthermore, the Group's inability to meet payment obligations or to comply with affirmative covenants or required financial ratios or the violation of any restrictive covenants may constitute an event of default under the terms of the Group's borrowings. If an event of default occurs, the Group's lenders would be entitled to accelerate payment of all or any part of the Group's outstanding indebtedness.

The occurrence of any of these events of default would materially and adversely impact the Group's businesses, financial conditions, results of operations or growth prospects.

### The Group is subject to risks relating to accidents or other hazards which may not be covered by insurance.

Accidents or incidents may expose the Group to liability or other claims by its customers and other third parties. Although the Group believes that it has adequate insurance arrangements in place to cover such eventualities, it is possible that accidents or incidents could occur which are not covered by these arrangements. It is also possible that litigants may seek to hold the Group responsible for the actions of its independent contractors. The occurrence of any such accidents or incidents could lead to litigation or otherwise.

Any of the foregoing may adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.

If the Issuer, the Guarantor or any other member of the Group are unable to comply with the restrictions and covenants in their respective debt agreements, there could be a default under the terms of these agreements, which could cause repayment of relevant debt to be accelerated.

The Issuer, the Guarantor and other members of the Group from time to time and during its ordinary course of business enter into financing agreements or investment arrangements with financial institutions and relevant parties. There can be no assurance that non-compliance or disputes will not occur under such agreements or arrangements, or if they occur, they will be properly rectified.

For example, due to the economic consequences of the recent travel restrictions and lockdown measures imposed by the governments of various countries and regions in response to the COVID-19 pandemic, there may be potential covenant breaches under limited recourse loan facilities entered into in relation to its aircraft leasing business and there were covenant breaches under non-recourse debt-financings in relation to its pub operations. In relation to non-recourse debt financing, the Group has obtained waivers from the relevant creditors (except for one debenture) in respect of covenant breaches as a result of COVID-19. However, there is no assurance that such waivers could always be obtained in the future.

If the Issuer, the Guarantor or any other member of the Group are unable to comply with its current or future debt obligations and other agreements, there could be a default under the terms of these agreements. In the event of a default under these agreements which are not rectifiable, or rectifiable but not rectified, unless the Guarantor or the relevant subsidiaries, as the case may be, are able to obtain timely waivers or otherwise remedy such breaches, the creditors of the debt could terminate their commitments to lend to the Issuer, the Guarantor or any other relevant member of the Group, accelerate repayment of the debt, declare all amounts borrowed due and payable or terminate the agreements, as the case may be. Furthermore, some of the Group's debt agreements contain (or may in the future contain) cross-acceleration or cross-default provisions. As a result, any default by the Issuer, the Guarantor or any other member of the Group under one debt agreement may cause the acceleration of repayment of debt or result in a default under its other debt agreements. If any of these events occur, there can be no assurance that the assets and cash flows of the Guarantor or its subsidiaries would be sufficient to repay in full all of their respective debts as they become due, or that the Guarantor or its subsidiaries would be able to find alternative financing. Even if the Guarantor and its subsidiaries could obtain alternative financing, there can be no assurance that such financing would be on terms that are favourable or acceptable to the Guarantor or, as the case may be, its subsidiaries.

### Some of the Group's revenue is derived from countries, individuals or entities that are targets of sanctions imposed by the U.S., the EU and other government authorities.

The U.S. currently imposes various economic sanctions, which are administered by the U.S. Treasury Department's Office of Foreign Assets Control ("OFAC") and which apply only to U.S. persons and, in certain cases, to foreign subsidiaries of U.S. persons or to transactions involving certain items subject to U.S. jurisdiction. Similar sanctions are administered by the UK, the EU, United Nations Security Council and other applicable jurisdictions. These sanctions are intended to address a variety of policy concerns and national security goals. Countries which are currently subject to sanctions for different reasons include but are not limited to Crimea region of Ukraine, Cuba, Iran, North Korea, Syria and Sudan.

The Group has been leasing one out of its 126 aircraft to Smartavia, an airline operator which has been operating flights in Russia with Simferopol in Crimea also one of its flight destinations. ista, in which the Group has an indirect 65% joint venture interest, had entered into a joint venture entity in Iran, which has been made dormant and does not conduct an active business. In addition, ista derived a small part of its income from operations in Russia and Belarus.

There can be no assurance that in the future the Group will not continue doing business with countries, regions, individuals or entities that are targets of sanctions imposed by the U.S., the EU or other government authorities. While the Group does not believe that these sanctions are applicable to any of the Group's activities, if the Group engages in any prohibited transactions by any means or it was otherwise determined that any of the Group's transactions violated applicable sanctions regulations, the Group could be subject to penalties and its reputation and ability to conduct future business in the U.S. or other relevant jurisdictions or with U.S. persons or other relevant persons could be adversely affected. As a result, the Group's businesses, financial conditions and results of operations may be adversely affected.

### The Group's property related businesses' performance is dependent on the real estate markets in Hong Kong and the Mainland.

Most of the Group's properties are located in Hong Kong and the Mainland. The Group's property related businesses and prospects therefore principally depend on the performance of the real estate markets in Hong Kong and the Mainland. Any adverse change in the demand for properties and any measures that the relevant governments may take to restrict the growth of the property market, or control the prices of properties or rental values in the places that the Group operates, particularly where the Group has or plans to develop properties, may materially and adversely impact the Group's businesses, financial conditions, results of operations or growth prospects.

The property markets in Hong Kong and the Mainland are affected by many factors, including changes in the social, political, economic and legal environment and changes in the government's fiscal and economic policies. The Group is also sensitive to changes in economic conditions, interest rates, credit availability from banks, consumer confidence, consumer spending and consumer preferences. Other factors beyond its control, such as levels of personal disposable income, may also affect consumer confidence in its geographic markets and demand for properties.

The property markets in Hong Kong and the Mainland have experienced fluctuations in recent years in response to government policies and trends in the Hong Kong economy, the Mainland's economy and other global economies. Any slowdown in the Hong Kong economy, the Mainland's economy and other global economies or financial turmoil in the future may materially and adversely affect the potential purchasers and tenants of the Group's properties, which may lead to a decrease in the general demand for its properties and a decrease in the selling prices or rents of its properties.

Any of the foregoing may materially and adversely impact the Group's businesses, financial conditions, results of operations or growth prospects.

#### The Group may not always be able to obtain sites that are suitable for development.

The Group derives a substantial part of its revenue from sales or lease of properties that it develops. This revenue stream depends on the completion of, and the Group's ability to sell or lease, its property development projects. In order to maintain and grow its business in the future, the Group will be required to replenish its land reserve with suitable sites for development. The Group's ability to identify and acquire suitable sites is subject to a number of factors that are beyond its control. The Group's businesses, financial conditions or results of operations may be adversely affected if it is unable to obtain sites for development at prices that allow it to achieve reasonable returns upon sale or lease to its customers.

Supply of land is subject to the development of land policies in different markets. Acquisition of land in Hong Kong, the Mainland and overseas markets may be subject to various regulatory requirements or restrictions as well as changes in demand and supply dynamics. Future growth prospects of the property development business are therefore affected by the availability and price levels of prime sites in Hong Kong, the Mainland and overseas markets.

Any of the foregoing may materially and adversely impact the Group's businesses, financial conditions, results of operations or growth prospects.

### The Group's results of operations may be materially and adversely impacted by labour shortages and/or the rising cost of construction materials and labour.

Prices for construction materials, wages for construction workers and labour costs may increase. Increases in the costs of construction materials and labour will likely prompt the Group's contractors to increase their charges for its new property development projects. Furthermore, as the Group typically pre-sells its properties prior to their completion, the Group may not be able to pass the increased costs onto the purchasers of its properties if costs of construction materials and labour increase subsequent to the pre-sale. Any of the foregoing may materially and adversely impact the Group's businesses, financial conditions, results of operations or growth prospects.

## The Group relies on third party contractors for the construction of its property developments and other services and the Group cannot assure investors that third party contractors will always meet the Group's quality standards and provide services in a timely manner.

The Group relies on third party construction companies for construction of buildings for its property development projects. The Group also engages third party contractors to carry out various works, including, but not limited to, design, structural engineering, internal decoration, landscaping, and electrical and mechanical engineering. The Group generally selects third party contractors through competitive bids and evaluates them based on factors including their competence, market reputation and the Group's prior relationship with them, if any. Completion of the Group's projects is subject to the satisfactory performance by these third party contractors of their contractual obligations, including their adherence to the Group's quality and safety standards and the pre-agreed schedule for completion. The Group also strictly monitors the progress and quality of the contractors. However, the Group cannot assure investors that the services provided by any of these third party contractors will be satisfactory or will meet the Group's requirements for quality and safety, or that its services will be completed on time. If the performance of any third party contractor proves unsatisfactory, or if any of them is in breach of its contractual obligations due to its financial difficulties or other reasons, the Group may need to replace such contractor or take other actions to remedy the situation, which could materially and adversely impact the Group's costs and the progress of construction of the Group's projects. Any of the foregoing may materially and adversely impact the Group's businesses, financial conditions, results of operations or growth prospects.

### The Group is exposed to risks associated with property development and the operation of the properties, property investment and property related businesses.

There exist general risks inherent in property developments and in the ownership of properties, including, among other things, (a) rising construction costs; (b) financing for developments may not be available on favourable terms; (c) construction may not be completed on schedule or within budget especially due to issues such as inclement weather, aging workforce, labour shortage, skills mismatch and succession gap as well as the escalation of material prices; (d) long-term financing may not be available on completion of construction; (e) developed properties may not be sold or leased on profitable terms; (f) intense competition from other developers or property owners may lead to vacant properties or an inability to sell or rent properties on favourable terms; (g) purchasers or tenants may default; (h) products may face recall or loss in customer confidence due to contractor's failure in meeting product quality requirement; (i) properties held for rental purpose will need to be renovated, repaired and re-let on a periodic basis; (j) it may not be possible to renew

leases or re-let spaces when existing leases expire; and (k) the property market conditions are subject to changes in environmental laws and regulations and zoning laws and other governmental rules and fiscal policies.

Property values and rental values are also affected by factors such as the changes in the relationships between countries or sovereign states, the state of the local economy, political and societal developments, governmental regulations and changes in planning or tax laws, levels of interest rates and consumer prices, the overall supply of properties, and the imposition of governmental measures to dampen property prices. Taxes, levies, stamp duties and similar taxes or charges payable for the vacancy of first-hand private residential units, the property management services, the sale or transfer of residential properties, as well as policies and rules on profit repatriation may be imposed by the relevant authorities from time to time. Investment in property is generally illiquid, which may limit the ability of the Group to timely monetise property assets.

In addition, the Group's businesses and results of operations are dependent, in part, on the availability of land suitable for development and the Group's ability to replenish its land bank at favourable cost. The limited supply of land can make it difficult to replenish land in Hong Kong at economical prices for development.

The properties owned or invested in by the Group comprise real estate used for residential and commercial projects and their operations are subject to general and local economic conditions, competition, desirability of their locations and other factors relating to the operation of the properties. The success of such properties is dependent upon their ability to compete on the basis of accessibility, location and quality of tenants among other factors.

In particular, the revenue stream and value of the properties of the Group is subject to a number of factors, including:

- vacancies following expiry or termination of leases that lead to reduced occupancy levels as this
  reduces rental income and the ability to recover certain operating costs such as service charges;
- increases in the costs of providing adequate management, maintenance or insurance;
- defaults by the Group's buyers, tenants and strategic partners;
- tenants failing to comply with the terms of their leases or commitments to lease;
- tenants seeking the protection of bankruptcy laws which could result in delays in receipt of rent
  payments, or which could hinder or delay the sale of a property, or inability to collect rentals at all or
  the termination of the tenant's lease;
- the amount and extent to which the Group is required to revise rental rates due to market pressure and competition;
- increased legal and regulatory compliance costs; and
- inadequacies or failures of internal processes, people and systems or other external factors.

There can be no assurance that rental income and property values will not decline and that such decline will not have an adverse effect on the Group's businesses, financial conditions, results of operations or growth prospects.

#### The Group is exposed to risks associated with the illiquidity of real estate developments and investments.

Real estate developments and investments are relatively illiquid in nature. Such illiquidity may affect the Group's ability to vary its development or investment portfolio or its hotel and serviced suite operation or liquidate part of its assets, in each case quickly, in response to changes in economic, financial, real estate market or other conditions. For instance, the Group may be unable to liquidate its development or investment properties or hotel and serviced suite properties on short notice, or may be forced to give a substantial reduction in the

price that may otherwise be sought for such assets if it is under pressure for a quick sale. These factors could have an adverse effect on the Group's businesses, financial conditions, results of operations or growth prospects.

### The Group may be subject to fines or sanctions if it does not pay land premiums or does not develop properties according to the terms of the land grant documents.

Under the Mainland laws and regulations relating to idle land, if a developer fails to develop land according to the terms of the land grant contracts (including but not limited to, the payment of fees, the designated uses of land and the time for commencement and completion of development of the land), the relevant authorities may issue a warning to or impose a fine on the developer or require the developer to forfeit the land use rights. Any violation of the terms of the land grant contracts may also restrict a developer's ability to participate, or prevent it from participating, in future land bidding. Furthermore, there are specific requirements regarding idle land and other aspects of land use rights grant contracts in many cities on the Mainland, and the local authorities are expected to enforce such rules in accordance with the instructions from the central government of the Mainland.

Circumstances leading to the repossession of land or delays in the completion of a property development may arise, in particular, in view of the increasing complications in governmental approval process and if the Group's land is repossessed, the Group will not be able to continue its property development on the forfeited land, recover the costs incurred for the initial acquisition of the repossessed land or recover development costs and other costs incurred up to the date of the repossession. Furthermore, regulations relating to idle land or other aspects of land use rights may become more restrictive or punitive in the future.

If the Group does not comply with the terms of any land use rights grant contracts as a result of delays in project development, or as a result of other factors, the Group may lose the opportunity to develop the project, as well as its past investments in the land, which may materially and adversely impact its businesses, financial conditions, results of operations or growth prospects.

#### The Group's property businesses require substantial capital investment.

The Group may require additional financing to fund its capital expenditures, to support the future growth of its business and/or to refinance existing debt obligations. The Group's ability to arrange for external financing and the cost of such financing is dependent on numerous factors, including general economic and capital market conditions, interest rates, credit availability from banks or other lenders, investors' confidence in the Group, success of the Group's businesses, provisions of tax and securities laws that may be applicable to the Group's efforts to raise capital and political and economic conditions in Hong Kong and the Mainland. There can be no assurance that additional financing, either on a short-term or a long-term basis, will be made available or, if available, that such financing will be obtained on terms favourable to the Group. Any of the foregoing may materially and adversely impact the Group's businesses, financial conditions, results of operations or growth prospects.

### The appraised value of the Group's properties may be different from the actual realisable value and is subject to change.

The appraised values of the Group's properties are based on assumptions that include elements of subjectivity and uncertainty and may be subject to substantial fluctuations. The appraised value of the Group's investment properties is based on key assumptions including their market position, levels of yield, rent and/or price. Even though the Group's property valuers adopted valuation methodologies used in valuing similar types of properties when preparing the property valuation reports, the assumptions adopted may prove to be incorrect. As a result, the appraised values of the Group's properties may differ materially from the price the Group could receive in an actual sale of the properties in the market and should not be taken as their actual realisable value or an estimation of their realisable value. Unforeseeable changes in the development of property development projects, as well as national and local economic conditions, may affect the value of the Group's properties. In particular, the valuation of the Group's investment properties could stagnate or even decrease if the market for comparable properties in the places where the Group operates experiences a downturn as a result of government

austerity measures with respect to the property sector, any deterioration in the macroeconomic environment or for other reasons.

Any of the foregoing may materially and adversely impact the Group's businesses, financial conditions, results of operations or growth prospects.

### The property development sector of the Group is subject to risks relating to accidents or other hazards which may not be covered by insurance.

Properties could suffer physical damage by fire or other causes and the Group may be exposed to any potential risks associated with public liability claims, resulting in losses (including loss of rent and value of properties) which may not be fully compensated for by insurance proceeds, and such events may in turn impact the Group's financial condition and/or results of operations. There is also the possibility of other losses for which the Group may not obtain insurance at a reasonable cost or at all. Should an uninsured loss or a loss in excess of insured limits occur, payment of compensation may be required and this may affect the returns on capital invested in that property. The Group would also remain liable for any debt or other financial obligation, such as committed capital expenditures, related to that property. In addition, insurance policies will have to be renewed every year and acceptable terms for coverage will have to be negotiated, thus exposing the Group to the volatility of the insurance markets, including the possibility of rate increases. Any such factors may adversely impact the Group's businesses, financial conditions, results of operations or growth prospects.

### Potential liability for environmental problems arising from the property development sector could result in significant costs to the Group.

The Group is subject to various laws and regulations concerning the protection of health and the environment, particularly the property development sector. For instance, the particular environmental laws and regulations which apply to any given project development site vary greatly according to the site's location, its environmental condition, the present and former uses of the site, as well as any adjoining properties. Environmental laws and conditions may result in delays to the Group's property development projects, may cause the Group to incur compliance, other costs and/or environmental liabilities and can prohibit or severely restrict project development activity in environmentally-sensitive regions or areas.

### The Group may experience schedule delays or budget overruns in completing the Group's property development projects.

Property development projects typically require substantial capital outlay and may take months or years before positive cash flows can be generated by pre-sales or sales of completed property developments, if at all. The time and costs required in completing a property development project may be subject to substantial increases due to many factors, including shortages of materials, equipment, technical skills and labour, adverse weather conditions, natural disasters, labour disputes, disputes with contractors, accidents, changes in government priorities and policies, changes in market conditions, delays in obtaining the requisite licences, permits and approvals from the relevant authorities and other unforeseeable problems and circumstances. Any of these factors may lead to delays in, or prevention of, the completion of a property development project and result in costs substantially exceeding those originally budgeted. Furthermore, any failure to complete a property development project according to its original specifications or schedule may cause adverse impact on the Group's return on investments and the Group may not achieve the expected return on investment.

### Cooling measures on the property market introduced by the government of Hong Kong may affect the Group's financial conditions and results of operations.

On 4 November 2016, the government of Hong Kong (the "Hong Kong Government") announced cooling measures in the form of an increase to stamp duty payable on property transactions to 15 per cent., effective from 5 November 2016 and applying to all residential property acquisitions by individuals or companies with the exception of first time home buyers who are Hong Kong permanent residents. The new 15 per cent. rate

replaces the maximum 8.5 per cent. double ad valorem stamp duty on non-first time home purchases by Hong Kong permanent residents that had been in place since February 2013. On 12 April 2017, this increased stamp duty was extended to apply to first-time Hong Kong permanent resident property buyers acquiring multiple properties under a single contract. As the introduction of such measures are subject to policy changes reflecting domestic political or economic circumstances, there is no assurance that the Hong Kong Government will not introduce further cooling measures in the future that may have a significant impact on the property market, which may in turn affect the Group's financial conditions and results of operations.

### Measures proposed by the Hong Kong Government to expedite the supply of first-hand private residential units may have a negative impact on the Group.

On 29 June 2018, the Hong Kong Government proposed introducing a tax on vacant first-hand private residential units at two times the annual rateable value of the units (the "Vacancy Tax") to encourage developers to release residential units more quickly into the market. Under the proposal, developers of first-hand private residential units with an occupation permit issued for 12 or more months will be required to make annual returns disclosing the occupancy status of their units. Units that have not been occupied or rented out for more than six of the past 12 months will be considered vacant and subject to the Vacancy Tax, which will be collected annually. On 13 September 2019, the Hong Kong Government gazetted an amendment bill to implement the proposed Vacancy Tax at the Legislative Council. If implemented, the Vacancy Tax may present a financial burden to the Group, which may have an adverse effect on its businesses, financial conditions or results of operations. On 16 October 2019, the Hong Kong Government announced plans to expand the eligibility under the Mortgage Insurance Programme of the Hong Kong Mortgage Corporation Limited. For a first-time home buyer, the cap on the value of property eligible for a mortgage loan with a maximum cover of 90 per cent. loan-to-value ratio will be raised from the existing HK\$4 million to HK\$8 million. The cap on the value of property eligible for a mortgage loan with a maximum cover of 80 per cent. loan-to-value ratio will also be raised from HK\$6 million to HK\$10 million. As the introduction of these measures are subject to policy changes reflecting domestic political or economic circumstances and even though the Hong Kong Government has shelved plans to implement the Vacancy Tax in June 2020 due to the lack of time to vet the proposal, there can be no assurance that the Hong Kong Government will not introduce further measures in the future that may have a significant impact on the property market, which may in turn affect the Group's financial conditions and results of operations.

## The Group is subject to regulations implemented by the PRC government, which may adopt further measures intended to curtail the overheating of property development in the Mainland.

The Group's business is subject to extensive governmental regulation. Like other property developers involved in the Mainland property market, the Group must comply with various requirements mandated by PRC laws and regulations, including the policies and procedures established by local authorities designed to implement such laws and regulations. In particular, the PRC government exerts considerable direct and indirect influence on the development of the Mainland property sector by imposing industry policies and other economic measures, such as control over the supply of land for property development, foreign exchange, property financing, taxation and foreign investment.

In response to concerns over the scale of the increase in property investment and the overheating of the property sector in the Mainland, the PRC government introduced a number of policies to restrict development in the property sector. These policies include suspending or restricting land grants and development approvals, charging idle land fees for land, usage and unit size restrictions, tightening availability of bank loans, imposing or increasing taxes for certain types of properties and implementing property purchase restrictions. Furthermore, various regional, provincial and local governments have also implemented municipal specific policies to respond to the perceived overheating of the Mainland property sector.

In 2013, the State Council announced a series of policies to limit property speculation. Such policies include setting pricing targets for newly developed properties, requiring provincial governments to impose purchase limits and credit restrictions, expanding the scope of experimental property taxes, increasing the supply of land and residential units and tightening market regulations. On 1 March 2013, the General Office of the State Council further announced the Notice on Further Regulation on Real Estate Market (《國務院辦公廳關於繼 續做好房地產市場調控工作的通知》). The notice requires provincial and municipal governments to strengthen their regulation and administration of property markets, including increasing the supply of properties and setting price control targets in cities experiencing demand over supply and rapidly rising housing prices. The notice also requires local governments to continue to strictly implement existing purchase restriction limits. In the event that property prices in any city rises too quickly and there is no purchase limit policy in place yet, the relevant provincial government is required to ensure that the relevant city promptly adopts a suitable purchase limit policy. The notice requires financial institutions to implement the down payment ratio and mortgage interest rate policy for first home loans, strictly implement the second housing credit policy and conduct more rigorous background checks on mortgage applicants. The local offices of the PBOC may also increase the interest rate and the down payment ratio for second housing mortgages if the property prices in any city rises too quickly. The notice also requires taxation, building and construction authorities to cooperate closely to ensure the 20 per cent. individual income tax is strictly levied on any income from the sale of secondhand properties. Aside from these restrictive measures, the notice also encourages governments to increase the supply of land for the construction of residential units and affordable housing. Relevant authorities are required to speed up the approval processes for property developments with small to medium sized units. Similarly, financial institutions are required to prioritise property development loan applications for projects in which small to medium sized units account for more than 70 per cent. of the total units in the development.

Since 2016, when the property market in the Mainland was soaring, several national and regional rules and policies have been introduced to cool down the market. For example, the Ministry of Land and Resources of the People's Republic of China (中華人民共和國國土資源部) (the "MLR") and the Ministry of Housing and Urban-Rural Development (中華人民共和國住房和城鄉建設部) (the "MOHURD") issued the Circular on Tightening the Management and Control over Intermediate Residential Properties and Land Supply (《關於加強近期住房及用地供應管理和調控有關工作的通知》) on 1 April 2017 to strengthen and improve the management of the supply of housing land, including increasing the supply of housing land in cities facing serious demand oversupply, and to stabilise market expectations. Since September 2016, several major cities, including Beijing, Shanghai and Guangzhou, have issued tightened policies in respect of real property transactions such as further increasing the minimum down payment for residential properties, broadening the definition of "second property" such that purchasers with a previous property mortgage loan record would be deemed to be second-home buyers and restricting individuals from purchasing properties for commercial use.

The PRC government may adopt additional and more stringent measures in the future, which may limit the Group's access to capital resources, reduce market demand for the Group's products and increase the Group's operating costs in complying with these measures. There can be no assurance that the Mainland's government will not adopt additional or more stringent measures which could further slowdown property development in the Mainland and adversely affect the Group's business and prospects.

# Gains or losses arising from changes in the fair value of the Group's investment properties are likely to fluctuate from time to time, and gains may decrease significantly and losses may rise significantly in the future.

The Group is required to reassess the fair value of its investment properties at every balance sheet date for which it issues financial statements. Under IFRS, gains or losses arising from changes in the fair value of the Group's investment properties are included in its income statement for the period in which they arise. Based on the valuations provided by its independent property valuer, the Group recognised the aggregate fair market value of its investment properties and relevant deferred tax on its consolidated statement of financial position

and increases or decreases in fair value of investment properties and movements of the relevant deferred tax on its consolidated income statement.

Fair value gains or losses are not cash items and, as a result, do not correspondingly increase or decrease the Group's cash and cash equivalents despite the increase or decrease in profit. The amount of revaluation adjustments has been, and will continue to be, subject to market fluctuations. As a result, the Group cannot assure investors that changes in market conditions will, in the future, create gains arising from changes in fair value of the Group's investment properties at similar levels or at all, or that the fair value of the Group's investment properties will not decrease in the future. In particular, the fair value of the Group's investment properties could decline if the property markets in the regions where it operates experience a slowdown. Any such decrease in the fair value of the Group's investment properties could materially and adversely affect its profitability.

The fair value of each of the Group's investment properties is likely to fluctuate with political, economic and market conditions and other risks factors in the future, and the Group's historic results, including the fair value gains should not be regarded as an indicator of its future profit.

# The Group may be unable to renew tenancies or re-lease space at rental rates equal to or above the current rental rates or at all for investment and rental properties when tenancies expire and may not receive rent payments in a timely manner.

A portion of the Group's turnover from property investment and development is derived from income from renting office space and from renting retail and residential properties held as investment and rental properties. Financial performance may be materially and adversely affected in the event of a decline in rental or occupancy levels, or difficulties in securing lease renewals or obtaining new tenants, or if existing tenants reduce the amount of space that they occupy, or fail to comply with the terms of their lease or commitment to lease, or seek the protection of bankruptcy laws delaying or preventing receipt of rent payments, for any reason. The Group cannot be assured that existing tenants will renew their leases upon expiration or that the Group will be able to find replacement tenants at rental rates equal to or higher than those of the expiring tenancies. Moreover, the Group may be unable to obtain replacement tenants in a timely manner so as to minimise vacancy periods in between tenancies or to obtain rental rates equal to or above the current rental rates for tenancies. Furthermore, if vacant space cannot be leased out for a significant period of time, the market value of the Group's investment and rental properties may be adversely affected. Any of the foregoing may materially and adversely impact the Group's businesses, financial conditions, results of operations or growth prospects.

# The results of operations of the Group's property rental and property management businesses may be materially and adversely impacted by the lack of effective management of the Group's investment properties and development properties.

The Group's results of operations depend, to a certain extent, on rental income from its investment properties, which in turn is dependent upon the effective management of these properties. The Group relies primarily on services from the property management division to provide property management services to its investment properties. However, the Group cannot assure investors that its investment properties will continue to be effectively managed and maintained. If the Group's investment properties are not maintained in a manner consistent with the required quality standards, it may not be able to retain its existing tenants and may also be unable to attract prospective quality tenants. The inability of the Group to manage its investment properties in an efficient, effective and professional manner could therefore have a material and adverse effect on the Group. In addition, the Group considers property management to be an important element of after-sales services provided to its customers with respect to properties that the Group has sold. Ineffective property management in this regard may also result in damage to the Group's overall brand and reputation.

Any of the foregoing may materially and adversely impact the Group's businesses, financial conditions, results of operations or growth prospects.

### The Group incurs high maintenance and operating costs in operating its investment properties and hotels, and these costs may increase.

The Group's investment properties and hotel businesses consume a large quantity of utilities such as gas, water and electricity. The Group is generally not able to influence the prices which utility providers charge, nor can the Group easily switch to different utility providers. Any price increase or change in pricing structure from these utility providers could have an adverse effect on its operating costs. In addition, increases in the prices of other products and services which the Group procures to maintain its services to its tenants and guests could increase its operating costs. If the Group is not able to pass these higher operating costs on to its customers, the Group's businesses, financial conditions, results of operations or growth prospects may be materially and adversely impacted.

In addition, operating investment properties and hotels involves a significant amount of fixed costs, including maintenance costs as well as employee and staff salaries and expenses. These fixed costs limit the Group's ability to respond to adverse market conditions by minimising costs. Such costs may have an adverse impact on its profitability when the property rental and hotel industries experience a downturn and may exacerbate a decline in occupancy rates, rental rates or room rates.

Any significant increase in maintenance costs may materially and adversely impact the Group's businesses, financial conditions, results of operations or growth prospects.

# The hotel and serviced suite industry is cyclical and subject to seasonal volatility and macroeconomic and other factors beyond the Group's control can have a material and adverse impact on the demand for the Group's hospitality products and services.

The Group owns and operates hotels in Hong Kong and the Mainland. As a result, the operations of the Group's hotel and serviced suite business depend, to a large extent, on the performance of these economies and their real estate market conditions. Historically, the hotel and serviced suite industry has been cyclical and affected by, amongst other factors, supply of and demand for comparable properties, the rate of economic growth, interest rates, inflation and political, economic developments, seasonal factors and the nature of the hotel business. During periods of economic decline or uncertainty, including the COVID-19 pandemic and the corresponding quarantine and traffic-flow control measures adopted by the Hong Kong Government, the Group's hotel and serviced suite operations could be vulnerable to reduced business and leisure travel, decreased consumer spending and reduced disposable income, all of which may result in reduced demand for hotel rooms and serviced suites and downward pressure on the Group's daily room rates. There can be no assurance that the economies of the jurisdictions in which the Group operates will improve or that hotel and serviced suite property values and rates will not decline or that interest rates will not rise in the future. Hotel guests are short-term occupants of the hotel rooms and as a result, hotel occupancy rates and room rates are subject to a high degree of variability. Its customers' confidence, desire, willingness and ability to travel may also be affected by travel disruptions caused by extreme weather conditions, other natural disasters or epidemics. An economic decline generally, or a decline in the hotel and serviced suite industry, could have an adverse effect on the Group's hotel and serviced suite business and therefore may materially and adversely impact on the Group's businesses, financial conditions, results of operations or growth prospects.

In addition, a significant portion of the Group's hotel revenue is generated by its food and beverage services, including banqueting services. As part of the measures adopted by the Hong Kong Government with respect to the COVID-19 pandemic, wedding banquets and catering banquets at catering premises are subject to requirements on the utilisation of seating capacity and maximum number of people seated per table. As a result, its customers' confidence, desire, willingness and ability to host such banquets may be hampered and may have an adverse impact on the demand for its banqueting services. Separately, demand for its banqueting services typically increases on holidays, festivals and dates that are believed to be auspicious under the Chinese lunar calendar. While measures have been taken to address the seasonal fluctuations for the Group's hotel business, including its food and beverage business, such measures may be ineffective and therefore comparisons of results

of operations between different periods within a single financial year may not be meaningful and should not be relied upon as indicators of the Group's performance.

### The Group's aircraft leasing business may be affected by the general financial conditions of and other factors affecting the commercial airline industry.

The financial conditions of the commercial airline industry generally may have an impact on the Group's businesses, financial conditions, results of operations or growth prospects. Business and leisure travelling has been reduced sharply given the contingent measures including travel restrictions and new border control measures implemented in many countries or places to prevent the spread of COVID-19. Severe fallout has been witnessed in the aviation industry as a large number of airlines have significantly cut flights and grounded planes. If the situation continues, the Group may experience (a) a higher incidence of lessee defaults, lease restructurings, repossessions and airline bankruptcies and restructurings, resulting in lower lease rates and effective margins and/or increased costs due to maintenance, insurance, storage and legal costs associated with the repossession, as well as lost revenue for the time the aircraft are off lease; (b) an inability to lease aircraft on commercially acceptable terms, or at all, upon repossession, resulting in lower lease margins due to aircraft not earning revenue and resulting in maintenance, insurance and storage costs; and (c) downward pressure on demand for the aircraft in the Group's fleet and reduced market lease rates and effective lease margins, as well as reduced aircraft values. Any such factors may adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.

The commercial jet aircraft leasing and sales industry has periodically experienced cycles of aircraft oversupply and undersupply. The oversupply of a specific type of aircraft in the market is likely to depress aircraft lease rates and values of that type of aircraft.

The supply and demand of aircraft is affected by various cyclical factors that are not under the Group's control include:

- (a) passenger air travel demand,
- (b) airline profitability,
- (c) fuel costs and general economic condition,
- (d) geopolitical events,
- (e) outbreaks of infectious, pandemic diseases and natural disasters,
- (f) governmental regulations, including new Airworthiness Directives and environmental and safety regulations,
- (g) interest rates,
- (h) airline restructurings and bankruptcies,
- (i) cancellation or deferral of orders for aircraft,
- (j) delays in delivery by manufacturers,
- (k) the cost and availability of credit,
- (l) manufacturer production levels and technological innovation, including introduction of new generation aircraft,
- (m) retirement and obsolescence of aircraft models,
- (n) manufacturers merging or exiting the industry or ceasing to produce aircraft or engine types,
- (o) accuracy of estimates relating to future supply and demand made by manufacturers and airlines,

- (p) re-introduction into service of aircraft previously in storage; and
- (q) airport and air traffic control infrastructure constraints.

Any such factors may produce sharp decreases or increases in aircraft values and lease rates, which may adversely affect the businesses, financial conditions, results of operations or growth prospects of the Group.

The business of aircraft leasing is also highly dependent on aircraft and engine manufacturers. The supply of large passenger jet aircraft is dominated by a small number of airframe manufacturers, and a limited number of engine manufacturers. The Group therefore depends on these manufacturers' success in remaining financially stable, producing aircraft and related components that meet technical and regulatory requirements and airlines' demands and providing ongoing and reliable customer support. Should the manufacturers fail to respond appropriately to market changes, or to fulfil their contractual obligations or to produce aircraft or components that meet technical or regulatory requirements, the Group may experience (a) poor customer support from the manufacturers of aircraft and components resulting in reduced demand for a particular manufacturer's product, creating downward pressure on demand for those aircraft and components of those types in the Group's fleet and reduced market lease rates for aircraft of those types; (b) a reduction in the Group's competitiveness due to deep discounting by the manufacturers, which may lead to reduced market lease rates and may adversely affect the value of the Group's portfolio and the Group's ability to remarket or sell some of the aircraft; and (c) poor customer support from the manufacturers of associated components resulting in disruption to the lessees' operations and consequent loss of revenue for the lessees. Any such factors may adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.

#### Aircraft Repossession Rights and Other Remedies.

In the event that an aircraft lessee defaults on its obligations under an aircraft lease, the lessor will be entitled to exercise certain remedies, including the right to terminate the leasing of the aircraft, take possession and control of the aircraft, and procure the de-registration, exportation and physical transfer of the aircraft from the territory in which it is located. The lessor's ability to exercise such remedies in a cost effective and timely manner will vary significantly depending upon the jurisdiction in question and whether the aircraft is returned voluntarily by the lessee through negotiation. If the lessor cannot obtain the lessee's co-operation, enforcement of the lessor's rights under the lease may need to be sought through the courts, which may be difficult, expensive and time-consuming, particularly if the proceedings are contested by the lessee.

Increased lessee defaults as a result of the COVID-19 pandemic may require the lessor to exercise its remedies earlier than anticipated. In the current environment, it is more difficult, expensive and time-consuming for the lessor to repossess aircraft and procure its de-registration, exportation and physical transfer. This could result in increased risk to the aircraft's value where its maintenance condition deteriorates while repossession, de-registration and exportation of the aircraft are being pursued, and increased costs and expenses due to unexpected maintenance, insurance, storage and legal costs, as well as lost revenue for the time the aircraft are off lease. Additionally, the return condition of repossessed aircraft may not be as expected and maintenance costs associated with bringing the aircraft to airworthiness may need to be incurred. Any of the foregoing may adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.

Furthermore, the COVID-19 pandemic and current market conditions have increased the likelihood that lessees encountering financial difficulties may initiate or enter into a bankruptcy, insolvency or similar proceeding. Any such proceeding may result in the aircraft being grounded or the lease being restructured or rejected, which could result in lower effective margins and/or higher maintenance, insurance, storage and legal costs, as well as lost revenue for the time the aircraft are off lease, all of which may depress the aircraft's market value and adversely affect the ability to re-lease the aircraft on commercially acceptable terms, and adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.

Where the lessee is the subject of bankruptcy, insolvency or similar proceedings, the lessor's ability to exercise its remedies under the lease will be affected by the insolvency laws of the jurisdiction in question, which may not have an equivalent of the protections provided by Section 1110 of the U.S. Bankruptcy Code in U.S. domestic airline bankruptcies. Moreover, the recent introduction of insolvency and restructuring reforms in a number of jurisdictions has increased the likelihood of a lessee seeking to implement a balance-sheet restructuring enforceable against its creditors under the insolvency laws of a jurisdiction other than its own. Remedies under the Cape Town Convention on International Interests in Mobile Equipment and the related Protocol to the Convention on International Interests in Mobile Equipment on Matters Specific to Aircraft Equipment (collectively, the "Cape Town Convention"), which include the ability to obtain possession of aircraft after a prescribed stay period, mitigate some of these risks. However, there are many jurisdictions in the world that have not ratified and fully implemented the Cape Town Convention.

In jurisdictions that have newly enacted insolvency laws, or that have recently adopted the Cape Town Convention, there may be limited experience in their application and limited jurisprudence that would indicate how such insolvency laws or the Cape Town Convention (or any inconsistencies between existing law and such insolvency laws or the Cape Town Convention) will be implemented, interpreted, applied or enforced by the courts or government agencies, and there can be no assurance that any court or government agency interpreting the Cape Town Convention will do so in a manner that maximises the benefits of the Cape Town Convention for the lessor. Any application of such insolvency laws in an adverse manner, and any interpretation of the Cape Town Convention by a court or government agency in a manner that does not maximise the benefits of the Cape Town Convention with respect to the lessor, may materially and adversely affect the lessor's ability to exercise its remedies under the lease and present significant and firm hurdles to effect repossession, de-registration and exportation of the aircraft, which will have an impact on the Group's businesses, financial conditions, results of operations or growth prospects.

#### The Group is exposed to risks relating to the business of commercial airline operators.

Fuel costs represent a major expense to companies operating within the airline industry. Fuel prices fluctuate widely depending primarily on international market conditions, geopolitical and environmental events, natural disasters, outbreaks and spreads of epidemics, as well as regulatory changes and currency exchange rates. Significant changes in fuel prices could have a material adverse impact on airline profitability (including the profitability of the initial lessees) and may adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.

Many aspects of commercial airlines' operations are subject to increasingly stringent federal, state, local and foreign laws protecting the environment, including the imposition of additional taxes on airlines or their passengers. Regulatory actions that may be taken in the future by the relevant governments and authorities may have a materially adverse impact on the airline industry, particularly if regulators were to conclude that emissions from commercial aircraft cause significant harm to the upper atmosphere or have a greater impact on climate change. Potential actions may include the imposition of requirements to purchase emission offsets or credits, which could require participation in emission trading, substantial taxes on emissions and growth restrictions on airline operations, among other potential regulatory actions. Any such factors may adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.

The risks of terrorist attacks and geopolitical conditions may also negatively affect the airline industry due to various factors, including:

- (a) higher costs to airlines due to the increased security measures,
- (b) losses in passenger revenue due to a decrease in travel,
- (c) the price and availability of jet fuel and the ability to obtain fuel hedges under current market conditions,

- (d) higher financing costs and difficulty in raising financing; and
- (e) special charges recognised by some airlines, such as those related to the impairment of aircraft and other long lived assets stemming from the grounding of aircraft as a result of terrorist attacks.

There may also be significantly higher costs of aircraft insurance coverage for future claims caused by acts of war, terrorism, sabotage, hijacking and other similar perils, and the extent to which such insurance will continue to be available or may exclude events such as radioactive dirty bombs, bio-hazardous materials and electromagnetic pulsing, which may damage or destroy aircraft. Ultimately, the inability of airlines to reduce their operating costs and conserve financial resources will affect their profitability and in turn, the Group's aircraft leasing business.

## Potential liability for environmental problems arising from aircraft leasing business could result in significant costs to the Group.

The Group is subject to various laws and regulations concerning the protection of health and the environment, particularly the aircraft leasing business. Many aspect of commercial airlines' operations are subject to increasingly stringent federal, state, local and foreign laws protecting the environment, including the imposition of additional taxes on airlines or their passengers. Regulatory actions that may be taken in the future by the relevant governments and authorities may have a materially adverse impact on the airline industry, particularly if regulators were to conclude that emissions from commercial aircraft cause significant harm to the upper atmosphere or have a greater impact on climate change. Potential actions may include the imposition of requirements to purchase emission offsets or credits, which could require participation in emission trading, substantial taxes on emissions and growth restrictions on airline operations, among other potential regulatory actions. Any such factors may adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.

## The Group's UK pub operation may be adversely impacted by a deterioration in market condition and change of consumer demand.

Various control measures may be implemented by the UK government to contain the spread of COVID-19 and its new variants, including but not limited to the statutory business closure of all pubs and restaurants temporarily and social distancing which, to a great extent, restricts dine-in patronage and social gatherings. This may result in a sudden tremendous plunge in consumption of products and services provided by the pubs and restaurants in the UK. In view of the uncertainty over the nature and duration of such control measures, the resulting effect on the industry is unpredictable and may pose significant adverse impact on the Group's business, financial conditions, results of operations or growth prospects. The pace of recovery depends on the development of COVID-19 situation and mass vaccination programmes. In relation to non-recourse debt financing, the Group has obtained waivers from the relevant creditors (except for one debenture) in respect of covenant breaches as a result of COVID-19. There is no assurance that such waivers could always be obtained in the future.

Brexit and the knock-on effects cast another layer of uncertainty and it remains unclear how consumer confidence will be impacted upon as Brexit unfolds. The Group's business operates in a market where consumer behaviour may change from time to time. The use of digital media, including the expanding food delivery market, also adds to the competition. Failure to respond to increased competition, to refine segmentation and adopt branding effectively, to price products appropriately and to align the portfolio of product offerings to meet the demand of consumers could all lead to reduced revenue, profitability and lower than anticipated market share and growth rates.

#### The Group's pub operations rely on third party suppliers and distributors along the supply chain.

The footprint of the Group's pub operations covers most parts of England, Wales and Scotland. The Group manages the supply chain by a combination of internal logistic resources and also by relying on a number of

key suppliers and third party distributors to supply and deliver goods, including in particular food and drinks. These suppliers also provide raw materials to the breweries operated by the Group to produce and package beers under the brands owned by the Group. Short term or prolonged disruption of such suppliers and distributors caused by events such as outbreaks of epidemic could lead to interruption of delivery of products or services to customers, resulting in a loss of revenue. Long term failure or withdrawal of key suppliers or distributors could, in addition, lead to significantly increased costs in procuring alternatives. Moreover, failure to brew, package and distribute beers for extended periods could also have long term adverse effects on revenue and profitability.

#### The Group's pub operations are subject to cost pressures.

The Group continues to face cost headwinds amongst some significant areas of expenditure for pubs managed by the Group, including pressure from increasing food prices, the National Living Wage/National Minimum Wage, the Apprenticeship Levy, business rates, utilities taxes as well as costs of additional safety and hygiene measures in response to COVID-19. A lot of these cost factors are beyond the control of the Group. Failure to mitigate effectively against them could lead to reduced revenue, profitability and lower growth rates. Apart from pubs managed by the Group, any difficulties the licensees in tenanted pubs face may also impact on their ability to keep up with their rental payments and to pay for their purchases from the Group. Whilst the long term impact of the Brexit negotiations is yet to be fully understood, there has been reduced migration of working population from the EU to the UK. This could add to the cost and challenges in recruiting and retaining enough talented people. Similar issues are faced by the licensees in tenanted pubs.

# The Group's pub operations are subject to various health, safety, employment and data protection laws and regulations which may result in additional expenses to comply with such requirements.

Failure to comply with major health and safety legislation and the causing of serious injury or loss of life to any customers, employees or tenants in the pubs managed by the Group or pubs tenanted by licensees, offices or breweries could have a significant impact on the reputation of the Group. It could further lead to investigations by relevant authorities and potentially significant financial loss. If there is an issue in the food supply chain, including the provision of incorrect allergen information, that leads to serious illness or loss of life to any customer, it could also lead to a significant impact on the reputation of the Group, restrictions in supply, potential increases in the cost of goods, reduced sales revenue and profitability.

Failure to comply with employment-related legislation such as those relating to the National Living Wage/National Minimum Wage and right to work could lead to HM Revenue and Customs fines, additional expense and reduced profitability and an adverse impact on the Group's reputation and ability to recruit and retain talented people.

A significant personal data breach through failure to comply with the UK Data Protection Act 2018 and UK version of the General Data Protection Regulation could impact the Group's ability to do business and reputation, leading to loss of revenue and potentially significant risk of financial damage from fines or compensation.

#### The Group's investments in the infrastructure market is exposed to regulatory and external risks.

Some of the investments owned by the Group (for example, gas and electricity) are subject to regulatory pricing and strict adherence must be made to the licence requirements, codes and guidelines established by the relevant regulatory authorities from time to time. Failure to comply with these licence requirements, codes or guidelines may lead to penalties, or in extreme circumstances, amendment, suspension or cancellation of the relevant licences by the authorities. Many of these regulated businesses have recently or will soon be undergoing challenging regulatory resets. Against an environment of ultra-low interest and inflation rates as well as tougher stances adopted by regulators, the outcome is expected to be lower revenues arising from lower allowed returns. Any operational practices that are significantly out of step with community expectations can lead to brinkmanship, concerns being raised with regulators or even the local Government directly, and may ultimately

lead to more stringent regulatory resets as well as bad publicity that could also have a reputational impact. Infrastructure projects are capital intensive, and with only a few major players in the market, there can be no assurance of ready buyers on disposal.

The distribution and transmission networks of the Group's utilities investments are also exposed to supply interruptions. If a severe earthquake, storm, flood, fire, sabotage, terrorist attack, outbreaks of epidemics or other unplanned event interrupts service, the loss of cash flow resulting from the interruption and the cost of recovery from network damage could be considerable and potentially cause poor customer perception and may also lead to claims and litigations. Moreover, some losses from events such as terrorist attacks may not be recoverable. Increases in the number or duration of supply interruptions could result in material increases in the costs associated with the operation of the distribution and transmission networks. All of these uncertain factors could have a material adverse effect on the Group's businesses, financial conditions, results of operations or growth prospects.

#### The Group's business operations face significant competition across the markets in which they operate.

New market entrants and intensified price competition among existing market players could adversely affect the Group's businesses, financial conditions, results of operations or growth prospects. Competition risks faced by the Group include (a) an increasing number of developers undertaking property investment and development in Hong Kong, the Mainland and in other overseas markets, which may affect the market share and returns of the Group; and (b) significant competition and pricing pressure from other competitors, which may adversely affect the Group's businesses, financial conditions, results of operations or growth prospects.

#### There can be no assurance that the Group's new business ventures and investments will be successful.

To balance and mitigate the inherent risks associated with the cyclical nature of property development, or generally, the Group is committed to balancing and strengthening its business portfolio through global quality investments to enhance its recurrent income base and quality of earnings. The Group has taken steps to create and will continue to explore ways to create new sources of recurring revenue by investing into new business sectors and geographical regions if appropriate in respect of investments that meet its criteria. However, there can be no assurance that the Group will implement its business expansion strategies successfully or that its strategies will be able to deliver the results as anticipated. In pursuit of new business opportunities, the Group is experiencing more intense competition where competing bidders are more aggressive in the valuation of the assets on the back of abundant market liquidity and lower return requirements. Also, expansion into new sectors and markets may expose the Group to new uncertainties, including but not limited to, risks relating to insufficient operating experience in certain sectors and markets, changes in governmental policies and regulations and other adverse developments affecting such sectors and markets. There is also no assurance that all investors would favour the new ventures or investments that may be made by the Group.

## The Group may be exposed to risks associated with conducting local and international acquisition activities.

The Group has undertaken acquisition activities in the past and may continue to do so if there are appropriate acquisition opportunities in the market. Although due diligence and detailed analysis are conducted before acquisition activities are undertaken, there can be no assurance that these can fully expose all hidden problems, potential liabilities and unresolved disputes that the target company may have. In addition, valuations and analyses on the target company conducted by the Group and by professionals alike are based on numerous assumptions, and there can be no assurance that those assumptions are correct or appropriate or that they will receive universal recognition. Relevant facts and circumstances used in the analyses could have changed over time, and new facts and circumstances may come to light as to render the previous assumptions and the valuations and analyses based thereon obsolete. The COVID-19 pandemic has introduced more market uncertainty and has also imposed logistical restrictions on the ability to conduct due diligence according to the Group's usual procedures. Some of these acquisition activities are subject to regulatory approvals in overseas

countries and there can be no assurance that such approvals will be obtained, and even if granted, that there will be no burdensome conditions attached to such approvals. The Group may not necessarily be able to successfully integrate the target business into the Group and may not be able to derive any synergy from the acquisition, leading to an increase in costs, time and resources. For acquisition activities undertaken overseas, the Group may also be exposed to different and changing political, social, legal and regulatory requirements at the local, national and international level. The Group may also need to face different cultural issues when dealing with local employees, customers, governmental authorities and pressure groups.

## Certain businesses of the Group are conducted through non-wholly owned subsidiaries, joint ventures and associates.

Some of the businesses of the Group are conducted through non-wholly owned subsidiaries, associates and joint ventures in which the Group shares control (in whole or in part) and strategic alliances have been formed by the Group with other strategic or business partners. There can be no assurance that any of these strategic or business partners will continue their relationships with the Group in the future or that the Group will be able to pursue its stated strategies with respect to its non-wholly owned subsidiaries, associates and joint ventures and the markets in which they operate. Furthermore, the joint venture partners may (a) have economic or business interests or goals that are inconsistent with those of the Group; (b) take actions contrary to the Group's policies or objectives; (c) undergo a change of control; (d) experience financial and other difficulties; or (e) be unable or unwilling to fulfil their obligations under the joint ventures, which may affect the Group's businesses, financial conditions, results of operations or growth prospects.

On the Mainland, property investment and development may often involve the participation of local and foreign partners, and there may be additional risks or problems associated with joint ventures and associates on the Mainland. For instance, guarantees given by parties from the Mainland in relation to joint ventures on the Mainland may be difficult to enforce as their validity may depend on the financial and legal qualifications of the guarantors and the appropriate approvals having been obtained. If the Group experiences any significant problems with respect to its partners in the future, it could have a material adverse effect on the Group's businesses, financial conditions, results of operations or growth prospects.

### The Group may be subject to connected transaction risk due to its relationship with other listed entities.

Each of CK Hutchison Holdings Limited ("CK Hutchison") and the Guarantor is listed on the Hong Kong Stock Exchange. CK Hutchison has been deemed by the Hong Kong Stock Exchange to be a connected person of the Guarantor under the HKSE Rules. Although the Group believes that its relationship with CK Hutchison provides it with significant business advantages, the relationship results in various connected transactions under the HKSE Rules and accordingly any transactions entered into between the Group and CK Hutchison or its subsidiaries are connected transactions, which, unless one of the exemptions is available, will be subject to compliance with the applicable requirements of the HKSE Rules, including the issuance of announcements, the obtaining of independent shareholders' approval at general meetings and disclosure in annual reports and financial statements. Independent shareholders' approval requirements may also lead to unpredictable outcomes causing disruptions to as well as an increase in the risks of the Group's business activities. Independent shareholders may also take actions that are in conflict with the interests of the Group.

#### RISKS RELATING TO THE SECURITIES

### The Securities are perpetual securities and investors have no right to require redemption.

The Securities are perpetual and have no maturity date. The Issuer is under no obligation to redeem the Securities at any time and the Securities can only be disposed of by sale. Holders who wish to sell their Securities may be unable to do so at a price at or above the amount they have paid for them, or at all, if insufficient liquidity exists in the market for the Securities.

#### The Issuer and the Guarantor may raise other capital which affects price of the Securities.

The Issuer and/or the Guarantor may raise additional capital through the issue of other securities or other means. There is no restriction, contractual or otherwise, on the amount of securities or other liabilities which the Issuer and the Guarantor may issue or incur which rank *pari passu* with, the Securities. The issue of any such securities or the incurrence of any such other liabilities may reduce the amount recoverable by Holders on a Winding-Up of the Issuer and/or the Guarantor and/or may increase the likelihood of a deferral of Distribution under the Securities. The issue of any such securities or the incurrence of any such other liabilities might also have an adverse impact on the trading price of the Securities and/or the ability of Holders to sell their Securities.

# Holders may not receive Distribution payments if the Issuer elects to defer Distribution payments, and any decision to elect to defer Distribution may be influenced by the Guarantor.

The Issuer may, at its sole discretion, elect to defer any scheduled Distribution on the Securities for any period of time provided that such election to defer may only be made if, during the three months ending on the day before that scheduled Distribution Payment Date no dividend, distribution or other payment has been paid or declared by the Guarantor on or in respect of its Junior Securities (as defined in "Terms and Conditions of the Securities") or its Parity Securities (as defined in "Terms and Conditions of the Securities") (except (i) in relation to Parity Securities of the Guarantor, on a pro-rata basis, or (ii) in connection with any employee benefit plan or similar arrangements with or for the benefit of employees, officers, directors or consultants). Each of the Issuer and the Guarantor is subject to certain restrictions in relation to the payment of dividends on its Junior Securities and Parity Securities (as described in the Conditions) and the redemption and repurchase of its Junior Securities and Parity Securities until all outstanding Arrears of Distribution are satisfied. The Issuer is not subject to any limits as to the number of times Distributions can be deferred pursuant to the Conditions subject to compliance with the foregoing restrictions. Although Distributions are cumulative, the Issuer may defer their payment for an indefinite period of time by delivering the relevant deferral notices to the Holders, and Holders have no rights to claim any Distribution, Arrears of Distribution or Additional Distribution Amount if there is such a deferral.

Any deferral of Distribution will likely have an adverse effect on the market price of the Securities. In addition, as a result of the Distribution deferral provision of the Securities, the market price of the Securities may be more volatile than the market prices of other debt securities on which original issue discount or interest accrues that are not subject to such deferrals.

The Issuer's decision to defer Distribution on the Securities will be dictated by the direction of the Guarantor.

# The Securities may be redeemed at the Issuer's option at any time on or after three years after the Issue Date or upon the occurrence of certain other events.

The Conditions provide that the Securities are redeemable at the option of the Issuer in whole or in part, on the date which is three years after the Issue Date or any day thereafter at their principal amount together with all outstanding Arrears of Distribution (if any), Additional Distribution Amounts (if any) and Distribution (if any) accrued to the date fixed for redemption.

In addition, the Issuer also has the right to redeem the Securities at 100 per cent. of their principal amount together with all outstanding Arrears of Distribution (if any), Additional Distribution Amounts (if any) and

Distribution (if any) accrued to the date fixed for redemption if (a) there are any amendments or changes to the Relevant Accounting Standard such that the Securities and/or the Guarantee of the Securities must not or must no longer be recorded as "equity" of the Guarantor pursuant to the Relevant Accounting Standard, (b) there are any changes to the laws or regulations of the British Virgin Islands (in the case of the Issuer) or the Cayman Islands (in the case of the Guarantor) or any political subdivision or any authority thereof or therein having power to tax such that the Issuer or the Guarantor has or will become obliged to pay additional amounts in respect of tax on the Securities or the Guarantee of the Securities as referred to in the Conditions, (c) at least 80 per cent. in principal amount of the Securities originally issued has already been redeemed or purchased and cancelled prior to the date of the Issuer giving notice or (d) a Tax Deductibility Event occurs.

The date on which the Issuer elects to redeem the Securities may not accord with the preference of individual Holders. This may be disadvantageous to Holders in light of market conditions or the individual circumstances of the Holder of Securities. In addition, an investor may not be able to reinvest the redemption proceeds in comparable securities at an effective distribution rate at the same level as that of the Securities.

#### There are limited remedies for default under the Securities and the Guarantee of the Securities.

Any scheduled Distribution will not be due if the Issuer elects to defer that Distribution pursuant to the Conditions. Notwithstanding any of the provisions relating to non-payment defaults, the right to institute Winding-Up proceedings is limited to circumstances where payment has become due and the Issuer (failing which, the Guarantor) fails to make the payment when due. The only remedy against the Issuer and the Guarantor available to any Holder of Securities, for recovery of amounts in respect of the Securities and/or the Guarantee of the Securities following the occurrence of a payment default after any sum becomes due in respect of the Securities and/or the Guarantee of the Securities will be proving in such Winding-Up and/or claiming in the liquidation of the Issuer and/or the Guarantor in respect of any payment obligations of the Issuer and/or the Guarantor arising from the Securities and/or the Guarantee of the Securities. In order to exercise such a remedy, Holders of not less than 15 per cent. in aggregate principal amount of the Securities will be required to take action collectively, and individual Holders holding less than such amount will not be able to proceed without the support of other Holders.

## The Securities contain provisions regarding modification and waivers which may affect the rights of Holders.

The Conditions contain provisions for calling meetings of Holders to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Holders, including Holders who did not attend and vote at the relevant meeting and Holders who voted in a manner contrary to the majority. In addition, an Extraordinary Resolution in writing signed by or on behalf of the Holders of not less than 90 per cent. of the aggregate principal amount of Securities outstanding shall for all purposes be as valid and effective as an Extraordinary Resolution passed at a meeting of Holders duly convened and held.

The Conditions also provide that the Conditions, the Deed of Covenant, the Agency Agreement and the Deed of Guarantee may be amended without the consent of the Holders to correct a manifest error. Any such modification shall be binding on the Holders.

#### An active trading market for the Securities may not develop.

The Securities are a new issue of securities for which there is currently no trading market. Application will be made to the Hong Kong Stock Exchange for the listing of, and permission to deal in, the Securities by way of debt issues to Professional Investors only. No assurance can be given that the application for the listing will be successful or that an active trading market for the Securities will develop or as to the liquidity or sustainability of any such market, the ability of Holders to sell their Securities or the price at which Holders will be able to sell their Securities. The Lead Manager is not obliged to make a market in the Securities and any such market making, if commenced, may be discontinued at any time at the discretion of the Lead Manager.

## Investors in the Securities may be subject to foreign exchange risk.

The Securities are denominated and payable in U.S. dollars. An investor who measures investment returns by reference to a currency other than U.S. dollars will be subject to foreign exchange risks by virtue of an investment in the Securities, due to, among other things, economic, political and other factors over which neither the Issuer nor the Guarantor has any control. Depreciation of the U.S. dollar against such currency could cause a decrease in the effective yield of the Securities for an investor and could result in a loss when the return on the Securities is translated into such currency. Conversely, there may be tax consequences for investors as a result of any foreign currency gains resulting from any investment in the Securities in the event of an appreciation.

### The credit ratings assigned to the Securities may not reflect all risks.

The Securities are expected to be rated "A2" by Moody's, and the Guarantor has been rated "A2" by Moody's. The ratings may not reflect the potential impact of all risks related to structure, market, additional factors discussed above and other factors that may affect the value of the Securities. A credit rating is not a recommendation to buy, sell or hold securities and may be revised or withdrawn by the rating agency at any time. There can be no assurance that the ratings assigned to any Securities will remain in effect for any given period or that the ratings will not be revised or withdrawn by the rating agencies in the future if, in their judgement, the circumstances so warrant. The Group has no obligation to inform holders of the Securities of any such suspension, revision, downgrade or withdrawal. A suspension, downgrade or withdrawal of the ratings of any Securities at any time may adversely affect the market price of the Securities.

## An adverse change in the credit rating of the Guarantor is likely to adversely affect the trading price of the Securities.

There is a risk that the credit rating of the Guarantor may change as a result of changes in the Group's operating performance or capital structure, or for some other reason. No assurance can be given that a credit rating will remain for any given period of time or that a credit rating will not be lowered or withdrawn by the relevant rating agency if, in its judgement, circumstances in the future so warrant or if a different methodology is applied to derive such credit ratings. Any lowering or withdrawal of a credit rating of the Guarantor could, notwithstanding that it is not a rating of the Securities or the Guarantee of the Securities, adversely impact the market price and the liquidity of the Securities.

#### The Securities may be subject to Singapore taxation risk

The Securities to be issued are intended to be issued as "qualifying debt securities" for the purposes of the Income Tax Act, Chapter 134 of Singapore ("ITA") subject to the fulfilment of certain conditions more particularly described in the section "Taxation – Singapore Taxation".

However, there is no assurance that the Securities will be or will continue to be "qualifying debt securities" or that the tax concessions in connection therewith will apply throughout the tenure of the Securities should the relevant tax laws be amended or revoked at any time.

In addition, the tax concessions for qualifying debt securities may not be available for the Securities if the Inland Revenue Authority of Singapore ("IRAS") does not regard such Securities as debt securities for Singapore income tax purposes.

#### The tax treatment of the Securities is unclear

It is not clear whether the Securities, which are intended to be "qualifying debt securities" for the purposes of the ITA, will be regarded as debt securities by the IRAS for the purposes of the ITA or that distribution payments (including, without limitation, the Distributions, Arrears of Distribution and Additional Distribution Amounts) made under the Securities will be regarded as interest payable on indebtedness and whether the tax concessions

available for qualifying debt securities under the qualifying debt securities scheme (as set out in the section "*Taxation – Singapore Taxation*") would apply to such Securities.

If the Securities are not regarded as "debt securities" for the purposes of the ITA and holders thereof are not eligible for the tax concessions under the qualifying debt securities scheme, the tax treatment to holders may differ. Holders of Securities should consult their own accounting and tax advisors regarding the Singapore income tax consequences of their acquisition, holding and disposal of such Securities.

For further details of the tax treatment of the Perpetual Securities, please see the section on "*Taxation – Singapore Taxation*" herein.

#### TERMS AND CONDITIONS OF THE SECURITIES

The following, other than the words in italics is the text of the terms and conditions of the Securities which will appear on the reverse of each of the definitive certificates evidencing the Securities.

The S\$300,000,000 3.38 per cent. guaranteed senior perpetual capital securities (the "Securities", which expression includes any further securities issued pursuant to Condition 13 (Further issues) and forming a single series therewith) of Panther Ventures Limited (the "Issuer") are constituted by a deed of covenant dated 30 September 2021 (as amended or supplemented from time to time, the "Deed of Covenant") entered into by the Issuer and are the subject of (a) a deed of guarantee dated 30 September 2021 (as amended and supplemented from time to time, the "Deed of Guarantee") entered into by CK Asset Holdings Limited (the "Guarantor") and (b) a fiscal agency agreement dated 30 September 2021 (as amended or supplemented from time to time, the "Agency Agreement") between the Issuer, the Guarantor, The Hongkong and Shanghai Banking Corporation Limited, Singapore Branch as registrar (the "Registrar", which expression includes any successor registrar appointed from time to time in connection with the Securities), The Hongkong and Shanghai Banking Corporation Limited, Singapore Branch as fiscal agent (the "Fiscal Agent", which expression includes any successor fiscal agent appointed from time to time in connection with the Securities) and calculation agent (the "Calculation Agent"), the transfer agent named therein (the "Transfer Agent", which expression includes any successor or additional transfer agent appointed from time to time in connection with the Securities) and the paying agents named therein (together with the Fiscal Agent, the "Paying Agents", which expression includes any successor or additional paying agents appointed from time to time in connection with the Securities). References herein to the "Agents" are to the Registrar, the Fiscal Agent, the Transfer Agent, the Calculation Agent and the Paying Agents and any reference to an "Agent" is to any one of them. Certain provisions of these terms and conditions (the "Conditions") are summaries of the Agency Agreement, the Deed of Guarantee and the Deed of Covenant and subject to their detailed provisions. The Holders (as defined in Condition 3(a) (Register, Title and Transfers - Register)) are bound by, and are deemed to have notice of, all the provisions of the Agency Agreement, the Deed of Guarantee and the Deed of Covenant applicable to them. Copies of the Agency Agreement, the Deed of Guarantee and the Deed of Covenant are available for inspection by Holders with prior written notice during normal business hours at the principal office for the time being of the Fiscal Agent, being at the date hereof 10 Marina Boulevard, Marina Bay Financial Centre Tower 2, #45-01, Singapore 018983 or by email upon proof of holding and at the Specified Offices (as defined in the Agency Agreement) of each of the Agents, the initial Specified Offices of which are set out below.

#### 1. Form and Denomination

The Securities are in registered form in denominations of \$\$250,000 (an "Authorised Denomination").

#### 2. Status of the Securities and the Guarantee of the Securities

- (a) **Status of the Securities**: The Securities constitute direct, unsecured, unconditional and unsubordinated obligations of the Issuer which rank *pari passu* and without any preference among themselves and at least *pari passu* with all other present and future unsecured and unsubordinated obligations of the Issuer, save for such exceptions as may be provided by applicable legislation.
- (b) Guarantee of the Securities; Status of the Guarantee of the Securities: The Guarantor has, in the Deed of Guarantee, unconditionally and irrevocably guaranteed the due and punctual payment of all sums payable by the Issuer in respect of the Securities. This guarantee (the "Guarantee of the Securities") constitutes a direct, unsecured, unconditional and unsubordinated obligation of the Guarantor which ranks at least *pari passu* with all other present and future unsecured and unsubordinated obligations of the Guarantor, save for such exceptions as may be provided by applicable legislation.

### 3. Register, Title and Transfers

(a) Register: The Registrar will maintain a register (the "Register") in respect of the Securities outside the United Kingdom in accordance with the provisions of the Agency Agreement. In these Conditions, the "Holder" of a Security means the person in whose name such Security is for the time being registered in the Register (or, in the case of a joint holding, the first named thereof). A certificate (each, a "Certificate") will be issued to each Holder in respect of its registered holding. Each Certificate will be numbered serially with an identifying number which will be recorded in the Register.

Upon issue, the Securities will be represented by a global certificate (the "Global Certificate") deposited with, and representing the Securities registered in the name of, and held on behalf of The Central Depository (Pte) Limited ("CDP"). The Conditions are modified by certain provisions contain in the Global Certificate. See "Summary of Provisions Relating to the Securities in Global Form".

Except in the limited circumstances described in the Global Certificate, owners of interests in the Securities represented by the Global Certificate will not be entitled to receive definitive Certificates in respect of their individual holdings of the Securities. The Securities are not issuable in bearer form.

- (b) **Title**: The Holder of each Security shall (except as otherwise required by law) be treated as the absolute owner of such Security for all purposes (whether or not it is overdue and regardless of any notice of ownership, trust or any other interest therein, any writing on the Certificate relating thereto (other than the endorsed form of transfer) or any notice of any previous loss or theft of such Certificate) and no person shall be liable for so treating such Holder. No person shall have any right to enforce any term or condition of the Securities under the Contracts (Rights of Third Parties) Act 1999.
- (c) **Transfers**: Subject to paragraphs (g) (Closed periods) and (h) (Regulations concerning transfers and registration) below, a Security may be transferred upon surrender of the relevant Certificate, with the endorsed form of transfer duly completed, at the Specified Office of the Registrar or any Transfer Agent, together with such evidence as the Registrar or (as the case may be) such Transfer Agent may reasonably require to prove the title of the transferor and the authority of the individuals who have executed the form of transfer; **provided, however, that** a Security may not be transferred unless the principal amount of Securities transferred and (where not all of the Securities held by a Holder are being transferred) the principal amount of the balance of Securities not transferred are Authorised Denominations. Where not all the Securities represented by the surrendered Certificate are the subject of the transfer, a new Certificate in respect of the balance of the Securities will be issued to the transferor.

Transfers of interests in the Securities evidenced by the Global Certificate will be effected in accordance with the rules of CDP.

- (d) Registration and delivery of Certificates: Within five business days of the surrender of a Certificate in accordance with paragraph (c) (*Transfers*) above, the Registrar will register the transfer in question and deliver a new Certificate of a like principal amount to the Securities transferred to each relevant Holder at its Specified Office or (as the case may be) the Specified Office of any Transfer Agent or (at the request and risk of any such relevant Holder) by uninsured first class mail (airmail if overseas) to the address specified for the purpose by such relevant Holder. In this paragraph, "business day" means a day, excluding a Saturday and a Sunday, on which commercial banks are open for general business (including dealings in foreign currencies) in the city where the Registrar or (as the case may be) the relevant Transfer Agent has its Specified Office.
- (e) **Registration of transfer upon partial redemption**: In the event of a partial redemption of Securities under Condition 5(d), the Issuer shall not be required to register the transfer of any Security called for partial redemption.
- (f) **No charge:** The transfer of a Security will be effected without charge by or on behalf of the Issuer, the Registrar or any Transfer Agent but against such indemnity as the Registrar or (as the case may be) such Transfer Agent may require in respect of any tax or other duty of whatsoever nature which may be levied or imposed in connection with such transfer.
- (g) Closed periods: Holders may not require transfers to be registered during (i) the period of 15 days ending on the due date for any payment of principal or Distribution (as defined in Condition 4(a) (Distribution Accrual of Distribution)) in respect of the Securities or (ii) during the period of 15 days ending on (and including) any date on which the Securities may be called for redemption by the Issuer at its option pursuant to Condition 5 (Redemption and Purchase).

(h) Regulations concerning transfers and registration: All transfers of Securities and entries on the Register are subject to the detailed regulations concerning the transfer of Securities scheduled to the Agency Agreement. The parties to the Agency Agreement may agree, without the consent of the Holders, to any modifications to any provisions thereof (including the regulations concerning the transfer of Securities). A copy of the current regulations will be mailed (free of charge) by the Registrar to any Holder who requests in writing a copy of such regulations.

#### 4. **Distribution**

(a) Accrual of Distribution: Subject to Condition 4(c) (Distribution – Distribution Deferral), the Securities confer a right to receive distribution (each a "Distribution") from 30 September 2021 (the "Issue Date") at the Distribution Rate in accordance with this Condition 4. Subject to Condition 4(c) (Distribution – Distribution Deferral), Distribution shall be payable on the Securities semi-annually in arrear on 30 March and 30 September of each year (each, a "Distribution Payment Date"), with the first Distribution Payment Date falling on 30 March 2022. Each period beginning on (and including) the Issue Date or any Distribution Payment Date and ending on (but excluding) the next Distribution Payment Date is herein called a "Distribution Period".

Unless otherwise provided for in these Conditions, each Security will cease to confer the right to receive any Distribution from the due date for redemption unless, upon due presentation, payment of the full amount due is improperly withheld or refused. In such latter event, Distribution will continue to accrue at the applicable Distribution Rate (after as well as before any judgment) up to but excluding whichever is the earlier of (a) the date on which all sums due in respect of any Security are received by or on behalf of the relevant Holder and (b) the day which is seven days after the Fiscal Agent has notified the Holders that it has received all sums due in respect of the Securities up to such seventh day (except to the extent that there is a failure in the subsequent payment to the relevant Holders under these Conditions).

Distribution in respect of any Securities shall be calculated per Calculation Amount. The amount of distribution payable per Calculation Amount (the "Distribution Amount") shall be calculated by multiplying the Distribution Rate (as defined in Condition 4(b)), the Calculation Amount and the actual number of days elapsed in such Distribution Period and then dividing the product thereof by 365, and rounding the resulting figure to the nearest S\$0.01 (S\$0.005 being rounded upwards), where "Calculation Amount" means S\$250,000. The Fiscal Agent shall notify the Issuer, the Guarantor, the Paying Agents and the Holders, of the Distribution Amount payable in respect of the Securities on the business day prior to the relevant Distribution Payment Date for each Distribution Period.

Distribution payable under this Condition will be paid in accordance with Condition 6 (Payments).

(b) **Rate of Distribution**: The rate of distribution ("**Distribution Rate**") applicable to the Securities shall be 3.38 per cent. per annum.

#### (c) **Distribution Deferral**:

(i) Optional Deferral: The Issuer may, at its sole discretion, elect to defer Distribution which is otherwise scheduled to be paid on a Distribution Payment Date to the next Distribution Payment Date by giving notice (an "Optional Deferral Notice") to the Holders (in accordance with Condition 14 (Notices)) not more than 10 nor less than five Business Days prior to a scheduled Distribution Payment Date provided that such election to defer may only be made if, during the three months ending on the day before that scheduled Distribution Payment Date no discretionary dividend, distribution or other discretionary payment has been paid or declared by the Guarantor on or in respect of its Junior Securities or its Parity Securities (except (i) in relation to Parity Securities of the Guarantor, on a pro rata basis, or (ii) in connection with any employee benefit plan or similar arrangements with or for the benefit of employees, officers, directors or consultants) (an "Optional Deferral Event").

- (ii) No obligation to pay: The Issuer shall have no obligation to pay any Distribution (including any Arrears of Distribution and any Additional Distribution Amount) on any Distribution Payment Date if it validly elects not to do so in accordance with Condition 4(c)(i) (Distribution Distribution Deferral Optional Deferral) and any failure to pay Distribution shall not constitute a default of the Issuer in respect of the Securities or of the Guarantor in respect of the Guarantee of the Securities.
- (iii) Requirements as to Notice: Each Optional Deferral Notice shall be accompanied by a certificate in the form scheduled to the Agency Agreement signed by any two authorised signatories of the Guarantor confirming that an Optional Deferral Event has occurred and is continuing.
- (iv) Cumulative Deferral: Any Distribution deferred pursuant to this Condition 4(c) shall constitute "Arrears of Distribution". The Issuer may, at its sole discretion, elect to further defer any Arrears of Distribution by complying with the foregoing notice requirement applicable to any deferral of an accrued Distribution. The Issuer is not subject to any limit as to the number of times Distributions and Arrears of Distribution can or shall be deferred pursuant to this Condition 4(c) except that Condition 4(c)(v) (Distribution Distribution Deferral Restrictions in the case of Deferral) shall be complied with until all outstanding Arrears of Distribution have been paid in full.

Each amount of Arrears of Distribution shall bear interest as if it constituted the principal of the Securities at the Distribution Rate and the amount of such interest (the "Additional Distribution Amount") with respect to Arrears of Distribution shall be due and payable pursuant to this Condition 4 and shall be calculated by applying the Distribution Rate to the amount of the Arrears of Distribution and otherwise *mutatis mutandis* as provided in the foregoing provisions of this Condition 4. The Additional Distribution Amount accrued up to any Distribution Payment Date shall be added for the purpose of calculating the Additional Distribution Amount accruing thereafter, to the amount of Arrears of Distribution remaining unpaid on such Distribution Payment Date so that it will itself become Arrears of Distribution.

- (v) Restrictions in the case of Deferral: If on any Distribution Payment Date, payment of all Distribution payments scheduled to be made on such date is not made in full by reason of this Condition 4(c), the Issuer and the Guarantor shall not:
  - (A) declare or pay any discretionary dividends, distributions or make any other discretionary payment on, and will procure that no discretionary dividend, distribution or other discretionary payment is made on any of its Junior Securities or (except on a pro-rata basis) its Parity Securities, provided that such restriction shall not apply to payments declared, paid or made in respect of an employee benefit plan or similar arrangement with or for the benefit of employees, officers, directors or consultants; or
  - (B) redeem, reduce, cancel, buy-back or acquire for any consideration any of its Junior Securities or its Parity Securities on a discretionary basis, provided that such restriction shall not apply to an exchange of any Parity Securities in whole for Junior Securities,

in each case unless and until (i) the Issuer or the Guarantor has satisfied in full all outstanding Arrears of Distribution; or (ii) the Issuer and the Guarantor have been permitted to do so by an Extraordinary Resolution (as defined in the Agency Agreement) of the Holders.

- (vi) Satisfaction of Arrears of Distribution by payment: The Issuer:
  - (A) may satisfy any Arrears of Distribution (in whole or in part) at any time by giving notice of such election to the Holders (in accordance with Condition 14 (*Notices*))

and the Fiscal Agent not more than 20 nor less than 10 Business Days prior to the relevant payment date specified in such notice (which notice is irrevocable and shall oblige the Issuer to pay the relevant Arrears of Distribution on the payment date specified in such notice); and

(B) in any event must satisfy any outstanding Arrears of Distribution (in whole but not in part) on the earlier of (1) the date of redemption of the Securities in accordance with Condition 5(b) (Redemption and Purchase – Redemption for tax reasons), 5(c) (Redemption and Purchase – Redemption for accounting reasons), 5(d) (Redemption and Purchase – Redemption at the option of the Issuer), 5(e) (Redemption for tax deductibility event) or 5(f) (Redemption and Purchase – Redemption for minimum outstanding amount); (2) the next Distribution Payment Date on the occurrence of a breach of Condition 4(c)(v) (Distribution – Distribution Deferral – Restrictions in the case of Deferral) and (3) the date such amount becomes due under Condition 8 (Non-payment).

Any partial payment of outstanding Arrears of Distribution by the Issuer shall be shared by the Holders of all outstanding Securities on a *pro rata* basis.

- (vii) No default: Notwithstanding any other provision in these Conditions, the deferral of any Distribution payment in accordance with this Condition 4(c) shall not constitute a default for any purpose (including, without limitation, pursuant to Condition 8 (Non-payment)) on the part of the Issuer or the Guarantor.
- (viii) *Definitions*: For the purposes of these Conditions:

"Business Day" means any day, excluding a Saturday and a Sunday, on which banks are open for general business (including dealings in foreign currencies) in Hong Kong and Singapore;

"HKFRS" means Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants;

"IFRS" means International Financial Reporting Standards issued by the International Accounting Standards Board;

"Junior Security" means, (i) in relation to the Issuer, (a) any class of the Issuer's share capital (including preference shares) qualifying as equity under HKFRS, (b) any instrument or security issued or entered into by or other obligation of the Issuer which ranks, or is expressed to rank, junior to the Issuer's obligations under the Securities and (c) any security or other obligation guaranteed by the Issuer where the Issuer's obligations under the relevant guarantee rank or are expressed to rank junior to the Issuer's obligations under the Securities; and (ii) in relation to the Guarantor, (a) any class of the Guarantor's share capital (including preference shares) qualifying as equity under IFRS, (b) any instrument or security issued or entered into by or other obligation of the Guarantor which ranks, or is expressed to rank junior to the Guarantor's obligations under the Guarantor where the Guarantor's obligations under the relevant guarantee by the Guarantor where the Guarantor's obligations under the relevant guarantee rank or are expressed to rank junior to the Guarantor's obligations under the Guarantee of the Securities; and

"Parity Security" means, in relation to the Issuer or the Guarantor, as the case may be, any instrument or security issued, entered into or guaranteed by the Issuer or the Guarantor (i) which ranks or is expressed to rank, by its terms or by operation of law, *pari passu* with the Securities (in the case of the Issuer) or the obligations of the Guarantor under the Guarantee of the Securities (in the case of the Guarantor) and (ii) the terms of which provide that the making of payments thereon or distributions in respect thereof are fully at the discretion of the Issuer or, as the case may be, the Guarantor.

#### 5. Redemption and Purchase

- (a) **No fixed redemption date**: The Securities are perpetual securities in respect of which there is no fixed redemption date and the Issuer shall (subject to the provisions of Condition 2 (*Status of the Securities and the Guarantee of the Securities*) and without prejudice to Condition 8 (*Non-payment*)), only have the right to redeem or purchase them in accordance with the following provisions of this Condition 5.
- (b) **Redemption for tax reasons**: The Securities may be redeemed at the option of the Issuer in whole, but not in part, at any time, on giving not less than 30 nor more than 60 days' notice to the Holders (which notice shall be irrevocable), the Registrar and the Fiscal Agent at their principal amount, together with Distribution accrued to the date fixed for redemption (including any Arrears of Distribution and any Additional Distribution Amount), if:
  - (i) (A) the Issuer has or will become obliged to pay additional amounts as provided or referred to in Condition 7 (*Taxation*) as a result of any change in, or amendment to, the laws or regulations of the British Virgin Islands or any political subdivision or any authority thereof or therein having power to tax, or any change in the application or official interpretation of such laws or regulations (including a holding by a court of competent jurisdiction), which change or amendment becomes effective on or after 23 September 2021; and (B) such obligation cannot be avoided by the Issuer taking reasonable measures available to it; or
  - (ii) (A) the Guarantor has or (if a demand was made under the Guarantee of the Securities) would become obliged to pay additional amounts as provided or referred to in Condition 7 (*Taxation*) or the Guarantee of the Securities, as the case may be, as a result of any change in, or amendment to, the laws or regulations of the Cayman Islands or any political subdivision or any authority thereof or therein having power to tax, or any change in the application or official interpretation of such laws or regulations (including a holding by a court of competent jurisdiction), which change or amendment becomes effective on or after 23 September 2021 and (B) such obligation cannot be avoided by the Guarantor taking reasonable measures available to it;

**provided, however, that** no such notice of redemption shall be given earlier than 90 days prior to the earliest date on which the Issuer or the Guarantor would be obliged to pay such additional amounts if a payment in respect of the Securities were then due or (as the case may be) a demand under the Guarantee of the Securities were then made.

Prior to the publication of any notice of redemption pursuant to this Condition 5(b), the Guarantor shall deliver or procure that there is delivered to the Fiscal Agent:

- (A) a certificate, signed by one director of the Issuer, stating that the circumstances referred to in (i)(A) and (i)(B) above prevail and setting out the details of such circumstances or (as the case may be) a certificate signed by two directors of the Guarantor stating that the circumstances referred to in (ii)(A) and (ii)(B) above prevail and setting out details of such circumstances; and
- (B) an opinion of independent legal advisers of recognised standing to the effect that the Issuer or (as the case may be) the Guarantor has or will become obliged to pay such additional amounts as a result of such change or amendment, provided that the Fiscal Agent shall be protected and incur no liability to any Holder or any other person for so accepting and relying on such certificate or opinion without further investigation or enquiry.

Upon the expiry of any such notice as is referred to in this Condition 5(b), the Issuer shall be bound to redeem the Securities in accordance with this Condition 5(b).

(c) **Redemption for accounting reasons**: The Securities may be redeemed at the option of the Issuer in whole, but not in part, at any time, on giving not less than 30 nor more than 60 days' notice to the Holders (which notice shall be irrevocable), the Registrar and the Fiscal Agent at their principal

amount, together with Distribution accrued to the date fixed for redemption (including any Arrears of Distribution and any Additional Distribution Amount), if, as a result of any changes or amendments to IFRS or any other accounting standards that may replace IFRS for the purposes of the consolidated financial statements of the Guarantor (the "Relevant Accounting Standard"), the Securities and/or the Guarantee of the Securities must not or must no longer be recorded as "equity" of the Guarantor pursuant to the Relevant Accounting Standard.

Prior to the publication of any notice of redemption pursuant to this Condition 5(c), the Guarantor shall deliver or procure that there is delivered to the Fiscal Agent:

- (A) a certificate, signed by two directors of the Guarantor, stating that the circumstances referred to above prevail and setting out the details of such circumstances; and
- (B) an opinion of the Guarantor's independent auditors stating that the circumstances referred to above prevail and the date on which the relevant change or amendment to the Relevant Accounting Standard is due to take effect,

**provided that** the Fiscal Agent shall be protected and incur no liability to any Holder or any other person for so accepting and relying on such certificate or opinion without further investigation or enquiry and **provided**, **however that** no notice of redemption may be given under this Condition 5(c) earlier than 90 days prior to the date on which the relevant change or amendment to the Relevant Accounting Standard is due to take effect in relation to the Issuer and/or the Guarantor.

Upon the expiry of any such notice as is referred to in this Condition 5(c), the Issuer shall be bound to redeem the Securities in accordance with this Condition 5(c) provided that such date for redemption shall be no earlier than the last day before the date on which the Securities and/or the Guarantee of the Securities must not or must no longer be so recorded as "equity" of the Guarantor pursuant to the Relevant Accounting Standard.

- (d) Redemption at the option of the Issuer: The Securities may be redeemed at the option of the Issuer in whole or in part, on the Distribution Payment Date falling on 30 September 2024 or on any day thereafter (each, a "Call Settlement Date") on the Issuer giving not less than 30 nor more than 60 days' notice to the Holders (which notice shall be irrevocable and shall oblige the Issuer to redeem the Securities on the relevant Call Settlement Date at their prevailing principal amount plus Distribution accrued to such date (including any Arrears of Distribution and any Additional Distribution Amount)) provided that, in the case of a partial redemption of Securities, the aggregate principal amount of the Securities outstanding is no less than \$\$200,000,000.
- (e) **Redemption for tax deductibility event:** The Securities may be redeemed at the option of the Issuer in whole, but not in part, at any time, on giving not less than 30 nor more than 60 days' notice to the Holders (which notice shall be irrevocable), the Registrar and the Fiscal Agent at their principal amount, together with Distribution accrued to the date fixed for redemption (including any Arrears of Distribution and any Additional Distribution Amount), if as a result of:
  - (i) any amendment to, or change in, the laws (or any rules, regulations, rulings or other administrative pronouncements promulgated or practice related thereto or thereunder) of Singapore or any political subdivision or any taxing authority thereof or therein which is enacted, promulgated, issued or becomes effective on or after the Issue Date;
  - (ii) any amendment to, or change in, the application or official interpretation of any such laws, rules, regulations, rulings or other administrative pronouncements promulgated or practice related thereto by any legislative body, court, governmental agency or regulatory authority (including the enactment of any legislation and the publication of any judicial decision or regulatory determination) which is enacted, promulgated, issued or becomes effective on or after the Issue Date; or
  - (iii) any applicable official interpretation or pronouncement (which, for the avoidance of doubt, includes any ruling) that provides for a position with respect to such laws or regulations or practice related thereto that differs from the previously generally accepted position which is issued or announced on or after the Issue Date,

payments by the Issuer or the Guarantor which would otherwise have been tax deductible to the Issuer or the Guarantor, as the case may be, would no longer, or within 90 days of the date of the opinion referred to in paragraph (B) below would not be fully deductible by the Issuer or the Guarantor, as the case may be, for Singapore income tax purposes ("Tax Deductibility Event"), provided that no notice of redemption may be given earlier than 90 days prior to the effective date on which payments on the Securities would not be fully tax deductible by the Issuer or the Guarantor, as the case may be, for Singapore income tax purposes.

Prior to the publication of any notice of redemption pursuant to this Condition 5(e) (*Redemption for tax deductibility event*), the Issuer shall deliver or procure that there is delivered to the Fiscal Agent:

- (A) a certificate signed by two authorised signatories of the Issuer or of the Guarantor stating that the circumstances referred to above prevail and setting out the details of such circumstances; and
- (B) an opinion of independent tax or legal advisers of recognised standing stating that the circumstances referred to above prevail and the date on which the relevant change or amendment to the tax regime is due to take effect,

**provided that** the Fiscal Agent shall be protected and incur no liability to any Holder or any other person for so accepting and relying on such certificate or opinion without further investigation or enquiry.

- (f) Redemption for minimum outstanding amount: The Securities may be redeemed at the option of the Issuer in whole, but not in part, at any time on the Issuer giving not less than 30 nor more than 60 days' notice to the Holders (which notice shall be irrevocable), the Registrar and the Fiscal Agent at their principal amount, together with Distribution accrued to the date fixed for redemption (including any Arrears of Distribution and any Additional Distribution Amount) if prior to the date of such notice at least 80 per cent. in principal amount of the Securities originally issued (including any further Securities issued pursuant to Condition 13 (Further Issues) and consolidated and forming a single series with the Securities) has already been redeemed or purchased and cancelled.
- (g) **No other redemption**: The Issuer shall not be entitled to redeem the Securities and shall have no obligation to make any payment of principal in respect of the Securities otherwise than as provided in Conditions 5(b) (*Redemption for tax reasons*) to 5(f) (*Redemption for minimum outstanding amount*) above.
- (h) **Purchase**: The Issuer, the Guarantor or any of their respective subsidiaries may at any time purchase Securities in the open market or otherwise and at any price.
- (i) Cancellation: All Securities so purchased by the Issuer, the Guarantor or their respective subsidiaries may be held, resold, or cancelled. All Securities redeemed by the Issuer (pursuant to Conditions 5(b) (*Redemption for tax reasons*) to 5(f) (*Redemption for minimum outstanding amount*) above) shall be cancelled.
- (j) Calculation: The Agents shall not be responsible for calculating or verifying the calculations of any amount payable under any notice of redemption and shall not be liable to the Holders or any other person for not doing so, apart from where performing the role of Calculation Agent.

#### 6. **Payments**

- (a) **Principal:** Payments of principal shall be made in Singapore dollars upon application by a Holder of a Security to the Specified Office of the Fiscal Agent not later than the fifteenth day before the due date for any such payment, by transfer to a Singapore dollar account (in the case of redemption) upon surrender (or, in the case of part payment only, endorsement) of the relevant Certificates at the Specified Office of any Paying Agent.
- (b) **Distribution**: Payments of Distribution (including any Arrears of Distribution and any Additional Distribution Amount) shall be made in Singapore dollars upon application by a Holder of a Security to the Specified Office of the Fiscal Agent not later than the fifteenth day before the due date for

any such payment, by transfer to a Singapore dollar account (in the case of Distribution payable on redemption) upon surrender (or, in the case of part payment only, endorsement) of the relevant Certificates at the Specified Office of any Paying Agent.

- (c) **Payments subject to fiscal laws**: All payments in respect of the Securities are subject in all cases to (i) any applicable fiscal or other laws and regulations in the place of payment, but without prejudice to the provisions of Condition 7 (*Taxation*) and (ii) any withholding or deduction required pursuant to an agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986 (the "**Code**") or otherwise imposed pursuant to Sections 1471 through 1474 of the Code, any regulations or agreements thereunder, any official interpretations thereof, or (without prejudice to the provisions of Condition 7 (*Taxation*)) any law implementing an intergovernmental approach thereto. No commissions or expenses shall be charged to the Holders in respect of such payments.
- (d) **Payments on business days:** Where payment is to be made by transfer to a Singapore dollar account, payment instructions (for value the due date, or, if the due date is not a business day, for value the next succeeding business day) will be initiated (i) (in the case of payments of principal and Distribution payable on redemption) on the later of the due date for payment and the day on which the relevant Certificate is surrendered (or, in the case of part payment only, endorsed) at the Specified Office of a Paying Agent and (ii) (in the case of payments of Distribution payable other than on redemption) on the due date for payment. A Holder of a Security shall not be entitled to any Distribution or other payment in respect of any delay in payment resulting from (A) the due date for a payment not being a business day or (B) a cheque mailed in accordance with this Condition 6 (*Payments*) arriving after the due date for payment or being lost in the mail. In this paragraph, "business day" means any day, other than a Saturday and a Sunday, on which banks are open for general business (including dealings in foreign currencies) in Hong Kong and Singapore and, in the case of surrender (or, in the case of part payment only, endorsement) of a Certificate, in the place in which the Certificate is surrendered (or, as the case may be, endorsed).
- (e) **Partial payments:** If a Paying Agent makes a partial payment in respect of any Security, the Issuer shall procure that the amount and date of such payment are noted on the Register and, in the case of partial payment upon presentation of a Certificate, that a statement indicating the amount and the date of such payment is endorsed on the relevant Certificate.
- (f) **Record date**: Each payment in respect of a Security will be made to the person shown as the Holder in the Register at the opening of business in the place of the Registrar's Specified Office on the fifteenth day before the due date for such payment (the "**Record Date**"). Where payment in respect of a Security is to be made by cheque, the cheque will be mailed to the address shown as the address of the Holder in the Register at the opening of business on the relevant Record Date.

So long as the Securities are represented by the Global Certificate, each payment will be made to, or to the order of, the person whose name is entered on the Register on the date falling five business days prior to the relevant payment date (or such other date as may be prescribed by CDP).

#### 7. Taxation

All payments of principal and Distribution (including any Arrears of Distribution and any Additional Distribution Amount) in respect of the Securities by or on behalf of the Issuer or the Guarantor shall be made free and clear of, and without withholding or deduction for or on account of, any present or future taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or on behalf of the British Virgin Islands or the Cayman Islands or any political subdivision thereof or any authority therein or thereof having power to tax, unless the withholding or deduction of such taxes, duties, assessments or governmental charges is as required by law. In that event the Issuer or (as the case may be) the Guarantor shall pay such additional amounts as will result in receipt by the Holders of such amounts after such withholding or deduction as would have been received by them had no such withholding or deduction been required, except that no such additional amounts shall be payable in respect of any Security:

(a) held by a Holder which is liable to such taxes, duties, assessments or governmental charges in respect of such Security by reason of its having some connection with the jurisdiction by which

such taxes, duties, assessments or charges have been imposed, levied, collected, withheld or assessed other than the mere holding of the Security; or

(b) where (in the case of a payment of principal or Distribution on redemption) the relevant Certificate is surrendered for payment more than 30 days after the Relevant Date except to the extent that the relevant Holder would have been entitled to such additional amounts if it had surrendered the relevant Certificate on the last day of such period of 30 days.

In these Conditions, "Relevant Date" means whichever is the later of (1) the date on which the payment in question first becomes due and (2) if the full amount payable has not been received in Singapore by the Fiscal Agent on or prior to such due date, the date on which (the full amount having been so received) notice to that effect has been given to the Holders.

Any reference in these Conditions to principal, Distribution, Arrears of Distribution or Additional Distribution Amount shall be deemed to include any additional amounts in respect of principal, Distribution, Arrears of Distribution or Additional Distribution Amount (as the case may be) which may be payable under this Condition 7 (*Taxation*).

If the Issuer or the Guarantor becomes subject at any time to any taxing jurisdiction other than the British Virgin Islands or the Cayman Islands, respectively, references in these Conditions to the British Virgin Islands or the Cayman Islands shall be construed as references to the British Virgin Islands or (as the case may be) the Cayman Islands and/or such other jurisdiction.

The Agents shall not be responsible for paying any tax, duty, charges, withholding or other payment referred to in this Condition 7 or for determining whether such amounts are payable or the amount thereof, and none of them shall be responsible or liable for any failure by the Issuer, the Guarantor, any Holder or any third party to pay such tax, duty, charges, withholding or other payment in any jurisdiction or to provide any notice or information to any Agent that would permit, enable or facilitate the payment of any principal, premium (if any), interest or other amount under or in respect of the Securities without deduction or withholding for or on account of any tax, duty, charge, withholding or other payment imposed by or in any jurisdiction.

#### 8. Non-payment

- (a) **Non-payment when due**: Notwithstanding any of the provisions below in this Condition 8, the right to institute Winding-Up (as defined in Condition 8(e) (*Non-payment Definitions*)) proceedings is limited to circumstances where payment has become due. In the case of any Distribution, such Distribution will not be due if the Issuer has elected to defer that Distribution in accordance with Condition 4(c) (*Distribution Distribution Deferral*).
- Proceedings for Winding-Up: If (i) an order is made or an effective resolution is passed for the Winding-Up of the Issuer or the Guarantor or (ii) the Issuer or the Guarantor shall not make payment in respect of the Securities or the Guarantee of the Securities, as the case may be, for a period of ten days or more after the date on which such payment is due, the Issuer and the Guarantor shall be deemed to be in default under the Securities (in the case of the Issuer) and the Guarantee of the Securities (in the case of the Guarantor) and Holders holding not less than 15 per cent. of the aggregate principal amount of the outstanding Securities may institute proceedings for the Winding-Up of the Issuer, the Guarantor or both of them (as applicable) and/or prove in the Winding-Up of the Issuer, the Guarantor or both of them (as applicable) and/or claim in the liquidation of the Issuer, the Guarantor or both of them (as applicable) for such payment.
- (c) Enforcement: Without prejudice to Condition 8(b) (Non-payment Proceedings for Winding-Up), Holders holding not less than 15 per cent. of the aggregate principal amount of the outstanding Securities may without further notice to the Issuer and/or the Guarantor institute such proceedings against the Issuer, the Guarantor or both of them (as applicable) as it may think fit to enforce any term or condition binding on the Issuer and/or the Guarantor under the Securities or the Guarantee of the Securities (other than any payment obligation of the Issuer or the Guarantor under or arising from the Securities or the Guarantee of the Securities, including, without limitation, payment of any principal or premium or satisfaction of any Distributions (including any Arrears of Distribution and any Additional Distribution Amount) in respect of the Securities or the Guarantee of the

Securities, including any damages awarded for breach of any obligations) and in no event shall the Issuer or the Guarantor, by virtue of the institution of any such proceedings, be obliged to pay any sum or sums, in cash or otherwise, sooner than the same would otherwise have been payable by it.

- (d) **Extent of Holders' remedy**: No remedy against the Issuer or the Guarantor, other than as referred to in this Condition 8, shall be available to the Holders, whether for the recovery of amounts owing in respect of the Securities or the Guarantee of the Securities or in respect of any breach by the Issuer of any of its other obligations under or in respect of the Securities or the Guarantee of the Securities.
- (e) **Definitions**: In these Conditions, "**Winding-Up**" means, with respect to the Issuer or the Guarantor, a final and effective order or resolution for the bankruptcy, winding up, liquidation, receivership or similar proceedings in respect of the Issuer or the Guarantor, as the case may be.

#### 9. Prescription

Claims for principal and Distribution on redemption shall become void unless the relevant Certificates are surrendered for payment within ten years of the appropriate Relevant Date.

#### 10. **Replacement of Certificates**

If any Certificate is lost, stolen, mutilated, defaced or destroyed, it may be replaced at the Specified Office of the Registrar, subject to all applicable laws and stock exchange requirements, upon payment by the claimant of the expenses incurred in connection with such replacement and on such terms as to evidence, security, indemnity and otherwise as the Issuer may reasonably require. Mutilated or defaced Certificates must be surrendered before replacements will be issued.

#### 11. Agents

In acting under the Agency Agreement and in connection with the Securities, the Agents act solely as agents of the Issuer and the Guarantor and do not assume any obligations towards or relationship of agency or trust for or with any of the Holders.

The initial Agents and their initial Specified Offices are listed below. The Issuer and the Guarantor reserve the right at any time to vary or terminate the appointment of any Agent and to appoint a successor registrar, fiscal agent, agent bank and additional or successor paying agents and transfer agent; **provided**, **however**, **that** the Issuer and the Guarantor shall at all times maintain a fiscal agent and a registrar.

Notice of any change in any of the Agents or in their Specified Offices shall promptly be given to the Holders.

## 12. Meetings of Holders; Modification

Meetings of Holders: The Agency Agreement contains provisions for convening meetings of (a) Holders to consider matters relating to the Securities, including the modification of any provision of these Conditions. Any such modification may be made if sanctioned by an Extraordinary Resolution. Such a meeting may be convened by the Issuer and the Guarantor (acting together) and shall be convened by them upon the request in writing of Holders holding not less than one tenth of the aggregate principal amount of the outstanding Securities. The quorum at any meeting convened to vote on an Extraordinary Resolution will be two or more persons holding or representing one more than half of the aggregate principal amount of the outstanding Securities or, at any adjourned meeting, two or more persons being or representing Holders whatever the principal amount of the Securities held or represented; provided, however, that certain proposals (including any proposal to change any date fixed for payment of principal or Distribution (including any Arrears of Distribution and any Additional Distribution Amount) in respect of the Securities, to reduce the amount of principal or Distribution (including any Arrears of Distribution and any Additional Distribution Amount) payable on any date in respect of the Securities, to alter the method of calculating the amount of any payment in respect of the Securities or the date for any such payment, to change the currency of payments under the Securities, to amend the terms of the Guarantee of the Securities or to change the quorum requirements relating to meetings or the majority required to pass an Extraordinary Resolution (each, a "Reserved Matter")) may only be

sanctioned by an Extraordinary Resolution passed at a meeting of Holders at which two or more persons holding or representing not less than three quarters or, at any adjourned meeting, one quarter of the aggregate principal amount of the outstanding Securities form a quorum. Any Extraordinary Resolution duly passed at any such meeting shall be binding on all the Holders, whether present or not.

In addition, a resolution in writing signed by or on behalf of Holders of not less than 90 per cent. of the aggregate principal amount of Securities for the time being outstanding will take effect as if it were an Extraordinary Resolution, whether contained in one document or several documents in the same form, each signed by or on behalf of one or more Holders (a "Written Resolution") in each case whether or not relating to a Reserved Matter. A Written Resolution will be binding on all Holders whether or not they participated in such Written Resolution, as the case may be.

(b) **Modification**: The Securities, these Conditions, the Deed of Covenant and the Deed of Guarantee may be amended without the consent of the Holders to correct a manifest error. In addition, the parties to the Agency Agreement may agree to modify any provision thereof, but the Issuer shall not agree without the consent of the Holders to any such modification unless it is of a formal, minor or technical nature or it is made to correct a manifest error.

#### 13. Further Issues

The Issuer may (with the prior written consent of the Guarantor) from time to time, without the consent of the Holders, create and issue further securities having the same terms and conditions as the Securities in all respects (or in all respects except for the first payment of Distribution) so as to form a single series with the Securities.

#### 14. Notices

Notices to the Holders will be sent to them by first class mail (or its equivalent) or (if posted to an overseas address) by airmail at their respective addresses on the Register. Any such notice shall be deemed to have been given on the fourth day after the date of mailing.

So long as the Securities are represented by the Global Certificate and the Global Certificate is held on behalf of CDP, any notice to the Holders shall be validly given by (i) publication of the relevant notice on the website of The Stock Exchange of Hong Kong Limited ("HKSE") for so long as the Securities are listed on HKSE or (ii) by first class mail (or its equivalent) or (if posted to an overseas address) by airmail at the respective addresses of the Holders who are for the time being shown in the records of CDP or, if the rules of CDP so permit, delivered to CDP for communication by it to the Holders.

### 15. Governing Law and Jurisdiction

- (a) **Governing law**: The Securities and any non-contractual obligations arising out of or in connection with the Securities are governed by, and construed in accordance with, English law.
- (b) **Jurisdiction**: The Issuer (i) agrees for the benefit of the Holders that the courts of England shall have exclusive jurisdiction to settle any dispute (a "**Dispute**") arising out of or in connection with the Securities (including any non-contractual obligation arising out of or in connection with the Securities); (ii) agrees that those courts are the most appropriate and convenient courts to settle any Dispute and, accordingly, that it will not argue that any other courts are more appropriate or convenient; and (iii) has designated a company in England to accept service of any process on its behalf.

#### THE GLOBAL CERTIFICATE

The Global Certificate contains provisions which apply to the Securities in respect of which the Global Certificate is issued, some of which modify the effect of the Conditions set out in this Offering Circular. Terms defined in the Conditions have the same meaning in the paragraphs below. The following is a summary of those provisions:

The Securities will be represented by a Global Certificate which will be registered in the name of and deposited with The Central Depository (Pte) Limited ("CDP").

Under the Global Certificate, the Issuer, for value received, promises to pay distributions on such principal sum in arrear on the dates and at the rate specified in the Conditions, together with any additional amounts payable in accordance with the Conditions, all subject to and in accordance with the Conditions.

The Global Certificate will become exchangeable in whole, but not in part, for individual certificates ("Individual Certificates") if (a) CDP is closed for business for a continuous period of 14 days (other than by reason of legal holidays) or announces an intention permanently to cease business or (b) upon a Winding-Up (as defined in the Conditions) of the Issuer or the Guarantor.

Whenever the Global Certificate is to be exchanged for Individual Certificates, such Individual Certificates will be issued in an aggregate principal amount equal to the principal amount of the Global Certificate within five business days of the delivery, by or on behalf of the registered Holder of the Global Certificate, CDP to the Registrar of such information as is required to complete and deliver such Individual Certificates (including, without limitation, the names and addresses of the persons in whose names the Individual Certificates are to be registered and the principal amount of each such person's holding) against the surrender of the Global Certificate at the Specified Office of the Registrar. Such exchange will be effected in accordance with the provisions of the Agency Agreement and the regulations concerning the transfer and registration of Securities scheduled thereto and, in particular, shall be effected without charge to any Holder or the Agents, but against such indemnity as the Registrar may require in respect of any tax or other duty of whatsoever nature which may be levied or imposed in connection with such exchange.

In addition, the Global Certificate will contain provisions which modify the Conditions as they apply to the Securities evidenced by the Global Certificate. The following is a summary of certain of those provisions:

**Distribution:** So long as this Global Certificate is held on behalf of CDP, Distribution shall be payable on and calculated by reference to the outstanding principal amount of the Securities evidenced by this Global Certificate and the "Calculation Amount" shall be the outstanding principal amount of the Securities evidenced by this Global Certificate.

**Record date**: Notwithstanding Condition 6(f) (*Record date*), so long as the Global Certificate is held on behalf of CDP or any other clearing system (an "Alternative Clearing System"), each payment in respect of the Global Certificate will be made to the person shown as the Holder in the Register at the close of business (of the relevant clearing system) on the Clearing System Business Day before the due date for such payments, where "Clearing System Business Day" means a day on which each clearing system for which this Global Certificate is being held is open for business.

**Notices**: Notwithstanding Condition 14 (*Notices*), so long as the Global Certificate is held on behalf of CDP or an Alternative Clearing System, notices to Holders of Securities represented by the Global Certificate may be given by (i) publication of the relevant notice on the website of the HKSE for so long as the Securities are listed on the HKSE or (ii) by first class mail (or its equivalent) or (if posted to an overseas address) by airmail at the respective addresses of the Holders who are for the time being shown in the records of CDP or (as the case may be) such Alternative Clearing System or, if the rules of CDP so permit, delivered to CDP for communication by it to the Holders.

**Determination of entitlement**: The Global Certificate is evidence of entitlement only and is not a document of title. Entitlements are determined in accordance with the Register and only the Holder is entitled to payment in respect of the Global Certificate.

#### Direct Rights in respect of Securities cleared through CDP.

If (i) an order is made or an effective resolution is passed for the Winding-Up (as defined in the Conditions) of the Issuer or the Guarantor, or (ii) the Issuer or the Guarantor shall not make payment in respect of the Securities or the Guarantee of the Securities, as the case may be, for a period of ten days or more after the date on which such payment is due, or (iii) Holders institute proceedings for the Winding-Up of the Issuer, the Guarantor or both of them (as applicable) and/or prove in the Winding-Up of the Issuer, the Guarantor or both of them (as applicable) and/or claim in the liquidation of the Issuer, the Guarantor or both of them (as applicable) for such payment or to enforce any term or condition binding on the Issuer and/or the Guarantor under the Securities or the Guarantee of the Securities, then the holder of the Securities represented by the Global Certificate may (subject as provided below) elect that direct rights ("Direct Rights") under the provisions of the CDP deed of covenant dated on or about 30 September 2021 (the "CDP Deed of Covenant") shall come into effect in respect of a principal amount of Securities up to the aggregate principal amount in respect of its holding.

Such election shall be made by notice to the Fiscal Agent and the Registrar and presentation of the Global Certificate, to or to the order of the Fiscal Agent or the Registrar, as the case may be, for reduction of the nominal amount of Securities represented by the Global Certificate by such amount as may be stated in such notice and by endorsement of the appropriate schedule to the Global Certificate of the nominal amount of Securities in respect of which Direct Rights have arisen under the CDP Deed of Covenant. Upon each such notice being given, the Global Certificate shall become void to the extent of the nominal amount stated in such notice, save to the extent that the appropriate Direct Rights shall fail to take effect. No such election may however be made on or before the Exchange Date or the date of transfer unless the holder elects in such notice that the exchange for such Securities shall no longer take place.

## CLEARANCE AND SETTLEMENT UNDER THE DEPOSITORY SYSTEM

The Securities have been accepted for clearance by CDP in Singapore, and clearance will be effected through an electronic book-entry clearance and settlement system for the trading of debt securities (the "**Depository System**") maintained by CDP.

CDP, a wholly-owned subsidiary of Singapore Exchange Limited, is incorporated under the laws of Singapore and acts as a depository and clearing organisation. CDP holds securities for its accountholders and facilitates the clearance and settlement of securities transactions between accountholders through electronic book-entry changes in the securities accounts maintained by such accountholders with CDP.

The entire issue of the Securities is to be held by CDP in the form of a Global Certificate for persons holding the Securities in securities accounts with CDP ("**Depositors**"). Delivery and transfer of Securities between Depositors is by electronic book-entries in the records of CDP only, as reflected in the securities accounts of Depositors.

Settlement of over-the-counter trades in the Securities through the Depository System may only be effected through securities sub-accounts held with corporate depositors ("**Depository Agents**"). Depositors holding the Securities in direct securities accounts with CDP, and who wish to trade Securities through the Depository System, must transfer the Securities to a securities sub-account with a Depository Agent for trade settlement.

CDP is not involved in money settlement between the Depository Agents (or any other persons) as CDP is not a counterparty in the settlement of trades of debt securities. However, CDP will make payment of distribution and repayment of principal on behalf of issuers of debt securities. Although CDP has established procedures to facilitate transfer of interests in the Securities in global form among Depositors, it is under no obligation to perform or continue to perform such procedures, and such procedures may be discontinued at any time. None of the Issuer, the Guarantor, the Lead Manager or the Agents will have the responsibility for the performance by CDP of its obligations under the rules and procedures governing its operations.

## **USE OF PROCEEDS**

The net proceeds from the issue of Securities will be for the general corporate purposes of the Guarantor and its subsidiaries.

## CAPITALISATION AND INDEBTEDNESS OF THE GUARANTOR

The following table sets out the consolidated capitalisation and indebtedness of the Guarantor as at 30 June 2021 on an actual basis<sup>(1)</sup> and as adjusted<sup>(2)</sup> to give effect to the issuance of the Securities:

Δc	af	30	June	20	121	

	Actual (1)	As adjusted (2)	
	HK\$ million		
Short-term loans:			
Bank and other loans	23,665	23,665	
Long-term loans:			
Bank and other loans	69,506	69,506	
Shareholders' funds:			
Share capital and share premium	242,622	242,622	
Reserves	113,636	113,636	
	356,258	356,258	
Perpetual capital securities	6,200	6,200	
Securities to be issued in this offering (2)	_	1,731	
Total	455,629	457,360	

#### Notes:

There has been no significant change to the total consolidated capitalisation and indebtedness of the Guarantor since 30 June 2021.

<sup>(1)</sup> The amounts are extracted from the 2021 Interim Financial Statements.

<sup>(2)</sup> Assuming the Securities to be issued in this offering in the total amount of S\$300,000,000 had been issued as at 30 June 2021 and Singapore dollars is translated into Hong Kong dollars at the rate of HK\$5.77 to S\$1.

#### **DESCRIPTION OF THE ISSUER**

#### HISTORY AND INTRODUCTION

The Issuer was incorporated as a company with limited liability in the British Virgin Islands on 7 August 2020. The Issuer was established to raise finance for the Guarantor and its subsidiaries. The Issuer will not conduct any other business, except relating to the offering, sale and issuance of indebtedness and the lending of the proceeds thereof to the Guarantor and/or member(s) of the Guarantor. The registered office of the Issuer is at Vistra Corporate Services Centre, Wickhams Cay II, Road Town, Tortola, VG1110, British Virgin Islands. As at the date of this Offering Circular, the issued and paid-up share capital of the Issuer is US\$1.00 of one ordinary share. The Issuer is a wholly-owned, direct subsidiary of the Guarantor. On 17 September 2020, the Issuer issued US\$300,000,000,000 3.80 per cent. guaranteed senior perpetual capital securities as guaranteed by the Guarantor. On 22 December 2020, the Issuer issued US\$500,000,000,000 3.50 per cent. guaranteed senior perpetual capital securities as guaranteed by the Guarantor. As at the date of this Offering Circular and except as disclosed in this Offering Circular, the Issuer had no borrowings, indebtedness in the nature of borrowings, loan capital outstanding or created (including term loans), hire purchase commitments, guarantees or material contingent liabilities. As at the date hereof, the Issuer has no subsidiaries.

#### MANAGEMENT

The directors of the Issuer as at the date of this Offering Circular are:

IP Tak Chuen, Edmond

PAU Yee Wan, Ezra

Neil Douglas MCGEE

Christian Nicolas Roger SALBAING

Richard Waichi CHAN

HO Wai Leung Edmond

Mr. IP Tak Chuen, Edmond and Ms. PAU Yee Wan, Ezra are also directors of the Guarantor.

Mr IP Tak Chuen, Edmond, in his capacity as a beneficial owner had, as at 30 June 2021, personal interest in 300,000 ordinary shares, representing approximately 0.008227 per cent. of the then issued share capital in the Guarantor.

Mr. HO Wai Leung Edmond in his capacity as a beneficial owner had, as at 30 June 2021, personal interests in 3,420 ordinary shares, representing approximately 0.000094 per cent. of the then issued share capital in the Guarantor.

Mr. Christian Nicolas Roger SALBAING in his capacity as a beneficial owner had, as at 30 June 2021, personal interests in 9,576 ordinary shares, representing approximately 0.000263 per cent. of the then issued share capital in the Guarantor.

As at 30 June 2021, the directors of the Issuer have no other interest or short position in the shares, underlying shares or debentures of the Guarantor or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance).

The correspondence address of each of the directors of the Issuer for the purposes of his or her directorship in the Issuer is 7th Floor, Cheung Kong Center, 2 Queen's Road Central, Hong Kong.

The Issuer has no employees.

#### DESCRIPTION OF THE GUARANTOR

#### INTRODUCTION

The Guarantor is an exempted company with limited liability incorporated in the Cayman Islands on 2 January 2015 and its shares were listed on the Hong Kong Stock Exchange (stock code: 1113) in June 2015. The Guarantor is a leading multinational corporation committed to achieving long-term sustainable growth through continual strengthening of its existing property businesses and steady enhancement of its recurrent income base via a prudent global investment strategy. The Guarantor's predecessor, Cheung Kong (Holdings) Limited (**Cheung Kong**), became listed in Hong Kong in 1972 and the Group benefits from a long and successful track record of over 40 years. Based on the closing price of its shares on 30 July 2021, the Guarantor had a market capitalisation of approximately HK\$193 billion.

The Guarantor's registered office is at PO Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands and its principal place of business is at 7th Floor, Cheung Kong Center, 2 Queen's Road Central, Hong Kong.

For the year ended 31 December 2019, the aggregate of the Group's revenue and the share of revenue of joint ventures, and profit attributable to shareholders were HK\$96,319 million and HK\$29,134 million, respectively. For the year ended 31 December 2020, the aggregate of the Group's revenue and the share of revenue of joint ventures, and profit attributable to shareholders were HK\$74,152 million and HK\$16,332 million, respectively.

For the six months ended 30 June 2020, the aggregate of the Group's revenue and the share of revenue of joint ventures, and profit attributable to shareholders were HK\$36,323 million and HK\$6,360 million, respectively. For the six months ended 30 June 2021, the aggregate of the Group's revenue and the share of revenue of joint ventures, and profit attributable to shareholders were HK\$34,319 million and HK\$8,355 million, respectively.

As at 30 June 2021, the Group reported consolidated total assets of HK\$535,432 million.

#### The Group's Principal Activities

The Group has diverse capabilities with activities encompassing property development and investment, hotel and serviced suite operation, property and project management, aircraft leasing, pub operation and investment in infrastructure and utility asset operation, as well as interests in three listed real estate investment trusts.

**Property development**, which include properties for and under development (including completed properties held for sale) and properties in which the Group has a development interest. As at 30 June 2021, the Group had a development land bank (including developers' interests in joint development projects but excluding agricultural land and completed properties) of approximately 80 million square feet (**sq.ft.**), of which 6 million sq.ft., 70 million sq.ft. and 4 million sq.ft. were located in Hong Kong, on the Mainland and overseas respectively. In the first six months of 2021, the Group's revenue of property sales (including share of joint ventures) recognised for the period was HK\$14,789 million, a decrease of HK\$4,695 million from HK\$19,484 million in the first half of 2020.

The property market in Hong Kong was supported by improved purchase sentiment which was driven by solid demand, low interest rate and bolstered by easing of the local COVID-19 pandemic situation. The Group's residential development Sea to Sky was sold out during the six months ended 30 June 2021, and sales of 21 Borrett Road Phase 1, El Futuro and Seaside Sonata were well-received. Contribution to profit is expected when the sales are completed and recognised. The Group recorded a lower contribution from property sales in Hong Kong during the six months ended 30 June 2021 as compared to the same period in 2020, since the contracted sales of various projects had not yet been recognised. The Group acquired a site in Kai Tak waterfront area in February 2021 earmarked for residential and retail development, and reached a land exchange agreement with the Hong Kong Government in respect of a site at Kam Tin, Yuen Long in May 2021 designated for residential development. The Group will continue to assess prime sites with growth potential for future development when suitable opportunities arise, and will also strategically redevelop certain properties to enhance its portfolio.

Property sales on the Mainland during the six months ended 30 June 2021 were in line with expectations. The property market on the Mainland remained stable and is expected to maintain steady and healthy development with the policy support of the Central Government of the Mainland.

**Property investment**, which include office, retail and industrial properties and car park spaces, mostly located in Hong Kong. As at 30 June 2021, the Group had an investment property portfolio of approximately 17.4 million sq.ft. (including share of joint ventures but excluding car parking spaces), of which 13.0 million sq.ft., 1.9 million sq.ft. and 2.5 million sq.ft. were located in Hong Kong, on the Mainland and overseas respectively.

The overall contribution from property rental during the six months ended 30 June 2021 was affected by weak leasing momentum, as the pandemic continued to dampen the confidence of business and consumers. The redevelopment of Hutchison House into Cheung Kong Center II was on track and is expected to complete in 2023. The Group will continue to monitor the operating environment and prepare itself for the recovery in the property rental market.

Hotel and serviced suite operation, rigorous border restrictions were still in force and the Group strategically repositioned its hospitality service to domestic customers to retain market share. Performance of the Group's hotel operation improved while hotel rooms operating as serviced suites with occupancies on a longer term basis remained stable, and a slight increase in contribution was recorded for the Group's overall hotel and serviced suite operation during the six months ended 30 June 2021. The food and beverage section of Hotel Alexandra in North Point commenced operation in the first half of 2021 and is expected to provide additional contribution to the Group in due course. The Group will continue to mitigate the impact of the pandemic by safeguarding the wellbeing of the hotel guests, and by increasing its focus on the domestic leisure and dining experience as well as the long stay business.

**Property and Project Management**, as at 30 June 2021, approximately 274 million sq.ft. of completed properties were managed by the Group and this is expected to grow steadily following gradual completion of the Group's property development projects in the years ahead. The Group is committed to providing high quality services to the properties under its management.

Aircraft leasing, COVID-19 travel restrictions and quarantine requirements continued to stall rebound in the aviation industry. AMCK Aviation negotiated lease restructuring or rent deferral arrangements with certain lessees on a case-by-case basis to protect cash flow and mitigate future remarketing or repossession risk. Profit contribution from aircraft leasing for the six months ended 30 June 2021 decreased by 18%, excluding the aircraft disposal gain recognised in the same period in 2020. AMCK Aviation's investment approach focuses on young and in demand aircraft, with over 95% of its fleet being narrowbody aircraft. These are mostly used for domestic and regional travel, which have proven relatively resilient amid the pandemic. AMCK Aviation will continue to prepare for the post-COVID environment and seek further development opportunities. As at 30 June 2021, the Group (including interest in joint ventures) owned 120 narrowbody aircraft and 5 widebody aircraft with an average age of 7.3 years and an average remaining lease term of 4.8 years, and had a total commitment of HK\$10.5 billion for acquisition of 22 aircraft.

**Pub operation**, following the rollout of the national vaccination programme in the UK, Greene King had re-opened part of its estate with outdoor space in mid-April 2021 and resumed indoor trading in mid-May 2021 pursuant to the government roadmap. Greene King incurred a loss of HK\$1,072 million before interest and taxation during the six months ended 30 June 2021 as pubs were substantially closed or trading under restrictions during most of the six months ended 30 June 2021. Following the lifting of most restrictions in mid-July 2021, and with the support of the Group and a significant freehold asset base, Greene King is well-positioned to emerge from the COVID-19 pandemic and return back to normalised revenue over time as consumer sentiment improves. The safety of customers and staff remain a top priority for Greene King and its unwavering commitment to delivering great value in a Pub Safe way will be maintained.

Infrastructure and utility asset operation, infrastructure and utility asset operation is a key contributor of steady recurrent income to the Group. In May 2021, the Group completed the acquisition of (i) a 20% equity interest in UK Power Networks; (ii) a 20% equity interest in Northumbrian Water; (iii) a 10% equity interest in Wales & West Utilities; and (iv) a 10% equity interest in Dutch Enviro Energy from Li Ka Shing Foundation Limited for a total consideration of HK\$17 billion. Following the acquisition, the equity interests in Northumbrian Water, Wales & West Utilities and Dutch Enviro Energy are amalgamated with the Group's economic interests in these entities.

The Group has interests in the following joint ventures which operate infrastructure and utility asset businesses: (i) CK William JV – an owner and operator of energy utility assets in Australia, the U.S., Canada and the UK, (ii) CKP (Canada) JV – a building equipment and service provider under the consumer brand identity of "Reliance Home Comfort" in Canada, (iii) Sarvana JV – a fully integrated energy management service provider operated by ista Group in Europe, (iv) UK Power Networks JV – a power distributor that serves London, the South East and East of England, (v) Northumbrian Water JV – a regulated water and sewerage company in England and Wales, (vi) Dutch Enviro Energy JV – an energy-from-waste company in the Netherlands, and (vii) Wales & West Utilities JV – a gas distributor that serves Wales and the South West of England. As at 30 June 2021, the Group had interests in CK William JV, CKP (Canada) JV, Sarvana JV, UK Power Networks JV, Northumbrian Water JV, Dutch Enviro Energy JV and Wales & West Utilities JV of 40 per cent., 75 per cent., 65 per cent., 20 per cent., 36 per cent., 24 per cent. and 22 per cent., respectively.

The Group has interests in the economic benefits of the following infrastructure and utility asset businesses: (i) Park'N Fly – an off-airport car park provider in Canada, (ii) UK Rails – a rolling stock operating company in the UK and (iii) Australian Gas Networks – a distributor of natural gas in Australia. As at 30 June 2021, the Group's interests in the economic benefits of Park'N Fly, UK Rails and Australian Gas Networks were 20 per cent., 20 per cent. and 11 per cent., respectively.

Due to the stable nature of infrastructure and utility assets, the sector remained resilient. The four European infrastructure assets acquired from Li Ka Shing Foundation Limited provided an immediate contribution to the Group. The infrastructure and utility asset operation recorded an increase in contribution during the six months ended 30 June 2021 as compared to the same period last year. CK William Group contributed HK\$629 million during the six months ended 30 June 2021 from its businesses comprising electricity distribution, gas transmission and distribution, as well as the provision of electricity generation solutions for remote customers in Australia and other countries. Reliance Home Comfort contributed HK\$638 million from its building equipment and services business in Canada. ista contributed HK\$863 million from its fully integrated energy management services business in Europe. Other infrastructure and utility assets, including the infrastructure businesses under an economic benefits agreement and the assets acquired from Li Ka Shing Foundation Limited during the six months ended 30 June 2021, made a total contribution of HK\$1,190 million. The Group will continue to source high quality global infrastructure and utility assets and related investment opportunities.

**Interests in Real Estate Investment Trusts (REITs)**, which include interests in three listed REITs, namely Hui Xian REIT, Fortune REIT and Prosperity REIT.

The Group will continue to identify quality investments with recurring income to generate long-term value for shareholders in line with its business development and investment strategy.

### HISTORY

The Guarantor's predecessor, Cheung Kong, became listed in Hong Kong in 1972, and the Group benefits from a long and successful track record of over 40 years. Through investment in the Cheung Kong Group and the Hutchison Group, Mr. Li Ka-shing, the Group's founder, Senior Advisor and former Chairman, expanded the Group's property development business in Hong Kong. With over 40 years of refinement, the Group has become one of the largest developers of residential, office, retail, industrial and hotel properties in Hong Kong. Whilst

maintaining a strategic focus on property development projects in Hong Kong, the Group expanded its presence to the Mainland in the 1980s and to overseas markets in the 1990s. The Group has also developed a property and project management business to support its development and investment properties. With its expertise and strength in property development and investment, the Group also developed its business scope to include hotel and serviced suite operation and interests in listed REITs. Driven by the strategic objective to generate stable, quality returns for shareholders through diversification and globalisation, the Group has been actively pursuing new growth opportunities to diversify globally in accordance with its stated target to invest in areas beyond property development.

Following the merger of the Cheung Kong Group<sup>1</sup> and the Hutchison Group<sup>2</sup>, the property businesses of the Cheung Kong Group and the property businesses of the Hutchison Group were combined (the "**Property Businesses Combination**") and reorganised to form part of the Group, and shares of the Guarantor were issued to the shareholders of CK Hutchison by way of capitalisation of share premium established pursuant to the Property Businesses Combination. The completion of the Property Businesses Combination took place on 3 June 2015 and the listing of the shares of the Guarantor on the Hong Kong Stock Exchange became effective on the same date.

Since late 2016, the Group's footprint has been extended to the infrastructure and utility asset sector and aircraft leasing to enhance its recurring revenue streams and mitigate the cyclical nature of cash flows associated with property development. In October 2019, the Group acquired Greene King, a leading integrated brewer and pub retailer in the UK which, prior to acquisition, was listed on the London Stock Exchange. In May 2021, the Group successfully completed the acquisition of interests in UK Power Networks, Northumbrian Water, Wales & West Utilities and Dutch Enviro Energy from Li Ka Shing Foundation Limited.

With a view to aligning the Guarantor's name with the name of other listed companies within the CK Group, and to better reflect the Guarantor's strategy to achieve long-term sustainable business growth and value creation for shareholders through property businesses and the pursuit of quality investments worldwide with stable recurring revenue, the English name of the Guarantor has been changed to "CK Asset Holdings Limited" from "Cheung Kong Property Holdings Limited", and the Chinese name of the Guarantor has been changed to "長江實業集團有限公司" from "長江實業地產有限公司" (the "Change of Name") with effect from 24 August 2017 following the approval of the Change of Name at the extraordinary general meeting held on the same day and the approval of the new name of the Guarantor by the Registrar of Companies in the Cayman Islands. The Certificate of Registration of Alteration of Name of Registered Non-Hong Kong Company was issued by the Registrar of Companies in Hong Kong on 15 September 2017.

#### COMPETITIVE STRENGTHS

The Directors consider that the Group's key competitive strengths include:

#### Strong market share in property development in Hong Kong and the Mainland

The Group has a strong market share in property development in Hong Kong and the Mainland and an international presence through its operations in Singapore and the UK.

With its long history of property development expertise, the Group has built many of Hong Kong's most notable landmark buildings and complexes, some of which form parts of its core asset holdings. Key landmark projects developed include Kingswood Villas, Tierra Verde, Ocean Pride, Harbour Glory and Hotel Alexandra, Cheung Kong Center, The Center, 1881 Heritage and 21 Borrett Road in Hong Kong, and Beijing Oriental Plaza on the Mainland.

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<sup>&</sup>lt;sup>1</sup> "Cheung Kong Group" refers to CK Hutchison and its subsidiaries before 3 June 2015.

<sup>&</sup>lt;sup>2</sup> "Hutchison Group" refers to Hutchison Whampoa Limited and its subsidiaries before 3 June 2015.

#### Diversified business mix

The Group has extensive expertise in developing, investing in and managing properties across different asset classes, including residential, office, retail, industrial, car parks and hotel properties, either as standalone developments or large scale mixed-use projects, solely or through joint ventures and other arrangements.

The Group is committed to developing new growth through geographic diversification. Historically, the Group has successfully diversified into other geographical regions outside of Hong Kong and the Mainland, in particular through its premium commercial and residential developments in Singapore and the UK. Key landmark projects developed or under development by the Group on a sole basis or as a key joint venture partner include Stars of Kovan, The Marina Bay Financial Centre and One Raffles Quay in Singapore, and Albion Riverside and Chelsea Waterfront in London.

By building on a diversified operating base both in terms of asset type and geographical locations, the Group believes it will be able to further enhance its operational efficiency and effectiveness, and strengthen its risk management capacity to deal with unforeseen market changes.

#### Strong recurring income

The Group has in recent years pursued quality investment opportunities in and outside of Hong Kong with stable recurring revenue and growth potential in order to enhance the quality of earnings as well as cash flow, and increase the proportion of recurrent income contribution. Recurring revenue contributed 47.9 per cent. of total revenue for the year ended 31 December 2020 and 56.9 per cent. of total revenue for the six months ended 30 June 2021.

The Group benefits from strong and stable recurring income from its property asset portfolio including:

- Rental income from investment properties;
- Income from hotels and serviced suites; and
- Distributions from its interests in listed REITs.

Most of the Group's investment properties, hotels and serviced suites are self-developed.

The Group has demonstrated a strong performance in its portfolio of investment properties, hotels and serviced suites where it has provided active asset management through its experienced property and hotel management teams. The Group has also undertaken renovations and refurbishments periodically to optimise the performance of its investment properties, hotels and serviced suites.

The Group has historically utilised REIT platforms to support its overall business strategy. The three REITs it has sponsored are managed by dedicated and professional asset managers to maximise returns and value for their respective unitholders. On the other hand, the Group continues to manage the properties within the REITs as property and leasing manager. The Group is the largest unitholder in each of these REITs, and benefits from both the recurring distribution income and any long term capital appreciation.

In addition to the property businesses, the Guarantor has diversified globally through quality investments with stable recurring revenue on a worldwide basis. Overseas operations contributed to 39.1 per cent. of total revenue for the year ended 31 December 2020 and 44.0 per cent. of total revenue for the six months ended 30 June 2021. It has extended its reach to the sector of aircraft leasing, pub operation as well as infrastructure and utility assets, with investments and operations now spanning continental Europe, Australia, Canada, the UK and the Republic of Ireland.

The Group's aircraft leasing investments are managed by AMCK Aviation Holdings Ireland Limited. With a disciplined investment approach and an experienced local team, the Group aims to invest primarily in more liquid narrowbody Airbus and Boeing aircraft to generate steady income streams on a medium to long term basis.

The Group's wholly-owned subsidiary Greene King is an integrated brewer and pub retailer operating about 2,700 pubs, restaurants and hotels across England, Wales and Scotland.

The Group's infrastructure and utility assets include the CK William Group, which owns and operates energy utility assets in Australia, namely Multinet Gas, Dampier Bunbury Pipeline, United Energy, and Energy Developments, which is one of the world's leading fully integrated energy management services providers with strong market positions in European countries such as Germany, the Netherlands and France; and Reliance Home Comfort, which is principally engaged in the building equipment services sector mainly in Canada. All businesses provide the Group with a solid platform for generation of stable revenue and cashflows.

The Group will continue to identify quality investments with recurring income to generate long-term value for shareholders in line with its business development and investment strategy and adhere to the motto "Advancing Without Forgoing Stability" in its prudent strategy of global business expansion, ensuring that the guiding principal of future investments is focused on asset value growth that results from ongoing enhancement of quality earnings.

#### Disciplined investment approach and prudent financial management

The Group has demonstrated resilience during the past recessions and the current COVID-19 pandemic. Despite various uncertainties and unfavourable conditions, its sound foundation and strong financial position will enable the Group to maintain stability and advance with its prudent investment policy. The Group has ample liquidity for investing in significant projects, and will closely monitor the situation and prepare itself to capture new opportunities. The Group is determined to generate value by expanding its property development portfolio, enhancing its recurrent income base and improving the quality of earnings. The Group aims to regain momentum of growth once normality returns and the global business environment improves.

As at 30 June 2021, the Group had ample cash on hand with a net debt to net total capital ratio of approximately 11.8%, and maintained "A/Stable" and "A2/Stable" credit ratings from Standard & Poor's and Moody's respectively, demonstrating its stable financial profile.

# Highly experienced and professional management with a global vision and strong commitment to robust corporate governance

The global vision and leadership of the Li family has been a core strength of the Group. Such vision is supported by a dedicated professional management team with deep industry experience that has been instrumental to the success of the Group. The Group believes that the skills and experience of the management team provide the Group with a competitive advantage by allowing it to identify and capture global business opportunities at the right time in business cycles while prudently managing risk exposure.

The professional management of the Group is committed to robust corporate governance and risk management practices, and will continue to apply the same rigorous approach to internal controls and corporate governance within the Group.

#### **BUSINESS STRATEGIES**

The Guarantor is a leading multinational corporation committed to long-term value creation for its shareholders and stakeholders. The Group aims to achieve sustainable growth through continual strengthening of its existing property businesses and steady enhancement of its recurrent income base via a prudent global investment strategy. The Group has diverse capabilities with activities encompassing property development and investment, hotel and serviced suite operation, property and project management, aircraft leasing, pub operation and investment in infrastructure and utility asset operation, as well as interests in three listed real estate investment trusts.

#### **Enhance the Property Development Portfolio**

The Group has a strong market share in property development in Hong Kong and the Mainland, and an international presence through its operations in Singapore and the UK. To support long-term stable growth, the Group will continue to enhance its property development portfolio in and outside of Hong Kong by pursuing quality investments in varying ways as suitable opportunities arise.

#### **Broaden the Quality Recurrent Income Base**

With a view to delivering sustainable shareholder returns, the Group is actively pursuing attractive investments with stable revenue to improve the quality of earnings and cash flow, and to increase the proportion of recurrent income contribution. The Group has established a diversified investment portfolio with stable recurring revenue through a number of quality investments and acquisitions across sectors and geographies. By utilising the Group's market strengths and financial resources effectively, the Group will continue to explore sound investment opportunities both locally and globally in order to broaden further our recurrent income base and to generate sustainable.

# Balance growth and stability against an optimal capital structure and investment grade credit ratings

The Group will adhere to the motto "Advancing Without Forgoing Stability" in its prudent strategy of global business expansion, ensuring that the guiding principal of future investments is focused on asset value growth that results from ongoing enhancement of quality earnings. The Group places emphasis on the fundamentals, growth prospects and sustainability performance of potential investments, and takes into consideration the market conditions and project risks. All investment decisions are made for the long-term interests of shareholders and stakeholders, and should meet the Group's stringent investment criteria. The Group will further strengthen its risk management capacity to deal with unforeseen economic challenges and market changes, and will continue to enhance its operational efficiency and effectiveness. Through the Group's fundamental policy of maintaining an optimal capital structure and investment grade credit ratings, and seeking access to diversified global funding sources, the Group has stable liquidity to make quality investments for driving business growth and creating value sustainably.

#### Embrace Sustainability for Long-term Growth

The Group recognises the importance of sustainability in driving corporate values, and strives to actively respond to environmental, social, and governance issues through its sustainability-focused management. The Group takes people, the community and the environment into consideration, and upholds robust corporate governance practices to create long-term value for stakeholders. The Group's corporate governance and sustainability policies are in place to provide guidance on the integration of purposeful governance and sustainability across businesses. A board-level Sustainability Committee was set up to reinforce the work of the Sustainability Working Group and to assist the directors of the Guarantor in overseeing the Group's overall sustainability strategy, building a closer connection to stakeholders and addressing key sustainability risks and opportunities systematically.

#### NEW ACQUISITIONS AND JOINT DEVELOPMENTS AND OTHER MAJOR EVENTS

- **February 2021**: A wholly owned subsidiary of the Group was awarded a Government tender for a site, New Kowloon Inland Lot No. 6604, Kai Tak Area 4E Site 2, Kai Tak, Kowloon. With an area of approximately 117,843 sq.ft. (approximately 10,948 square metre (**sq.m.**)), the site is designated for a residential/retail development estimated to have a developable gross floor area of approximately 648,137 sq.ft. (approximately 60,214 sq.m.).
- March 2021: The Guarantor announced on 18 March 2021 (the "Announcement") the proposal (the "Proposal") which comprised: (a) the proposed acquisition (the "Proposed Acquisition") of minority

shareholding interests in four infrastructure companies from Li Ka Shing Foundation Limited (the "LKSF") for a total purchase price of HK\$17 billion, which would be satisfied by the issue to LKSF (or its affiliate) of 333,333,333 shares of the Guarantor (the "Consideration Shares"); (b) the share buyback proposal which comprised (i) a conditional cash offer to buy-back up to 380,000,000 shares (the "Maximum Number of Shares", which was revised from 333,333,333 shares, as announced by the Guarantor on 14 April 2021) for cancellation at an offer price of HK\$51 per share (the "Offer Price") from all qualifying shareholders of the Guarantor (the "Share Buy-back Offer"), and (ii) the possible on-market buy-backs of any shortfall at a price not exceeding the Offer Price following completion of the Share Buy-back Offer if valid acceptances received under the Share Buy-back Offer was less than the Maximum Number of Shares by utilising the proposed general mandate to buy-back shares (if approved by the shareholders at the 2021 annual general meeting of the Guarantor); and (c) the application for the Whitewash Waiver (as defined in the Announcement) to waive any obligation on the part of LKSF to make a mandatory general offer for all of the shares not already owned or agreed to be acquired by the Controlling Shareholder Group (as defined in the Announcement) as a result of the allotment and issue of the Consideration Shares to LKSF (or its affiliate) and the Share Buy-back Offer. The Proposal was approved by the independent shareholders of the Guarantor at the extraordinary general meeting of the Guarantor held on 13 May 2021. The Proposed Acquisition was completed in May 2021 and the Share Buy-back Offer was completed in June 2021.

- May 2021: A wholly owned subsidiary of the Group reached a land exchange agreement with the Government in respect of a site at Kam Tai Road, Kam Tin, Yuen Long, New Territories (Lot No. 2206 in D.D. 109) for an area of approximately 171,986 sq.ft. (approximately 15,978 sq.m.). The site is designated for residential development and estimated to have a gross floor area of approximately 137,584 sq.ft. (approximately 12,782 sq.m.).
- June 2021: The Guarantor bought back a total of 3,150,000 shares on the Hong Kong Stock Exchange with the aggregate consideration paid (before expenses) amounting to HK\$163,423,500. All the shares bought back were cancelled on 2 July 2021.
- **June 2021**: A wholly owned subsidiary of the Group, namely, CK Property Finance (MTN) Limited, issued notes in aggregate nominal amounts of (i) US\$250 million at a fixed interest rate of 0.75% per annum with 3-year term; and (ii) US\$350 million at a fixed interest rate of 1.375% per annum with 5-year term under its US\$5,000,000,000 Euro Medium Term Note Programme, which is guaranteed by the Guarantor (the "**June Notes**"). The June Notes were sold to professional investors only and were listed on the Hong Kong Stock Exchange on 2 July 2021.
- August 2021: A wholly owned subsidiary of the Group was awarded a Government tender for a site at junction of Lau Yip Street and Chung Yip Road, Yuen Long, New Territories (Lot No. 1677 in D.D. 115). With an area of approximately 163,698 sq.ft. (approximately 15,208 sq.m.), the site is designated for residential development estimated to have a developable gross floor area of approximately 78,574 sq.ft. (approximately 7,299.8 sq.m.).

# **BUSINESS**

The following table sets forth certain ratios and performance indicators for the Group for the years ended 31 December 2019 and 31 December 2020 and the six months ended 30 June 2021:

	As at 31 December 2019	As at 31 December 2020	<b>As at 30 June 2021</b>
Total Debt <sup>(1)</sup>	HK\$80.1 billion	HK\$77.9 billion	HK\$93.2 billion
Total Assets <sup>(2)</sup>	HK\$508.1 billion	HK\$520.7 billion	HK\$535.4 billion
Total Debt/ EBITDA <sup>(3)</sup> ratio	2.1x	2.4x	$2.9x^{(10)}$
Net Debt <sup>(4)</sup> / EBITDA ratio	0.5x	0.6x	$1.5x^{(10)}$
Total Debt/ Total Capital <sup>(5)</sup>	18.1%	17.5%	20.1%
Net Debt/ Net Total Capital <sup>(6)</sup>	5.2%	4.8%	11.8%
Total Debt / Total Assets Ratio	15.8 %	15.0%	17.4%
Net Debt / Total Assets Ratio	3.9%	3.5%	9.2%
EBITDA / Interest <sup>(7)</sup> Ratio	19.4x	16.5x	19.1x
Recurring Revenue <sup>(8)</sup> / Interest Ratio	16.2x	18.1x	25.2x
Cash Coverage of Debt Ratio <sup>(9)</sup>	75.3%	76.4%	47.2%

- (1) Total Debt is the sum of bank and other loans (current) and bank and other loans (non-current).
- (2) Total Assets is the sum of current assets and non-current assets.
- (3) EBITDA is calculated as profit after taxation (attributable to shareholders and non-controlling interests), adding back taxation of the Group and joint ventures, depreciation, interest and other finance costs, impairment losses on fixed assets, less increase in fair value of investment properties of the Group and joint ventures, profit on disposal of property development joint ventures, gain on financial instruments, surplus on disposal of investment properties, and profit on disposal of hotel properties.
- (4) Net Debt is calculated by deducting bank balances and deposits from bank and other loans.
- (5) Total Capital is the sum of total equity and total debt.
- (6) Net Total Capital is the sum of total equity and net debt.
- (7) Interest refers to gross interest before capitalisation, changes in fair value of derivatives and hedge accounting and lease obligations have not been included.
- (8) Recurring revenue is the sum of revenue from property rental, hotel and serviced suite operation, property and project management, aircraft leasing, pub operation, and infrastructure and utility asset operations.
- (9) Cash coverage of debt ratio is calculated as bank balances and deposits divided by Total Debt.
- (10) The ratio is calculated by EBITDA for the twelve months ended 30 June 2021.

# PROPERTY DEVELOPMENT

The Group's property development process involves property acquisition, project design and management as well as sales and marketing. Each function is performed by a team of experienced professional staff headed by an executive director of the Guarantor.

On project management, each project has a designated project manager who is responsible for the construction work which is awarded to external contractors through a well-established tender process. The Group's projects are relatively large in size which provides economies of scale and enables the Group to have stronger bargaining power with contractors. On sales and marketing, the Group, with its long established track record, will continue to focus on achieving a high asset turnover rate, particularly for its mass market projects.

# Developments completed during 2020

The table below as extracted from the annual report of the Guarantor published on 12 April 2021 (the **2020 Annual Report**) sets out the Group's developments completed during the year ended 31 December 2020:

		Gross	
		Floor Area	Group's
Name	Location	(sq.ft.)	Interest
Yuhu Mingdi Phase 3 (2)	Huangpu District, Guangzhou	120,187	80%
Upper West Shanghai	Putuo District, Shanghai	1,136,766	60%
Phase 2 Tender 3 and			
Phase 4 Tender 2			
(Residential)			
Regency Hills	Yangjiashan, Nanan District,	299,538	95%
Land No. 14 (Block 14)	Chongqing		
Laguna Verona	Hwang Gang Lake, Dongguan	1,883,984	99.8%
Phases D2c1 and			
G2b Zone 1			
Noble Hills	Zengcheng, Guangzhou	799,080	100%
Phase 3A			
Emerald Cove	Wuguishan, Zhongshan	676,005	100%

# Developments completed and scheduled for completion in 2021

The table below as extracted from the interim report of the Guarantor published on 19 August 2021 (the **2021 Interim Report**) sets out the Group's developments which are completed and scheduled for completion in the year ending 31 December 2021:

		Gross	
		Floor Area	Group's
Name	Location	(sq.ft.)	Interest
Seaside Sonata	New Kowloon Inland Lot No. 6506	595,701	Joint Venture
Sea to Sky	Site H of The Remaining Portion of Tseung Kwan O Town Lot No. 70	1,044,104	Joint Venture
Yuhu Mingdi Phase 3 (3)	Huangpu District, Guangzhou	333,349	80%
La Grande Ville Phase 5	Shun Yi District, Beijing	487,766	100%
Upper West Shanghai Phase 4 Tender 2 (T14)	Putuo District, Shanghai	403,216	60%
Laguna Verona Phases D2c2 and G1b/G2a Zone 3	Hwang Gang Lake, Dongguan	1,788,960	99.8%
Noble Hills Phases 3B and 3C	Zengcheng, Guangzhou	619,107	100%
Emerald Cove Phases 1 and 2	Daya Bay, Huizhou	2,511,842	100%

		Gross		
		Floor Area	Group's	
Name	Location	(sq.ft.)	Interest	
Regency Garden Phase 5B-1	Pudong New District, Shanghai	334,806	85%	
Regency Cove Phase 2B	Caidian District, Wuhan	651,621	100%	

# **PROPERTY SALES**

Revenue of property sales (including share of joint ventures) recognised for the year ended 31 December 2020 was HK\$38,670 million (2019 — HK\$64,108 million), comprising mainly (i) sales of the remaining units and carparks of projects completed previously in Hong Kong; (ii) sales of various development projects on the Mainland – Upper West Shanghai and Hupan Mingdi in Shanghai, Regency Hills in Chongqing, Le Parc in Chengdu and Noble Hills in Guangzhou; (iii) sales of Chelsea Waterfront in the UK; and (iv) sales of Stars of Kovan in Singapore.

Revenue of property sales (including share of joint ventures) recognised for the six months ended 30 June 2021 was HK\$14,789 million (30 June 2020 — HK\$19,484 million), comprising mainly (i) sales of the remaining residential units of various projects completed in Hong Kong; and (ii) sales of various projects on the Mainland – Laguna Verona in Dongguan, Noble Hills in Guangzhou, Upper West Shanghai and Regency Garden in Shanghai. Such revenue is summarised by location as follows:

	Year ended 31 December		Six months en	ded 30 June
	2020	2019	2021	2020
Location	HK\$ million	HK\$ million	HK\$ million	HK\$ million
Hong Kong	8,941	50,020	609	6,116
The Mainland	27,114	13,059	14,036	10,929
Overseas	2,615	1,029	144	2,439
	38,670	64,108	14,789	19,484

Contribution for the year ended 31 December 2020 was HK\$19,112 million (2019 — HK\$21,372 million). Contribution for the six months ended 30 June 2021 was HK\$7,917 million (30 June 2020 — HK\$9,004 million). Such contribution is summarised by location as follows:

	Year ended 31 December		Six months end	ended 30 June	
	2020	2019	2021	2020	
Location	HK\$ million	HK\$ million	HK\$ million	HK\$ million	
Hong Kong	3,880	18,982	112	1,768	
The Mainland	14,626	2,074	7,787	6,638	
Overseas	606	316	18	598	
	19,112	21,372	7,917	9,004	

During the six months ended 30 June 2021, in Hong Kong, all residential units of Sea to Sky have been presold. The presales of residential units of Seaside Sonata and El Futuro as well as the sales of residential units of 21 Borrett Road Phase 1, a luxury project at Mid-levels West, have been well received. Contribution to Group profit is expected in the second half year when sales are recognised upon completion. On the Mainland, the sales of residential and

commercial units of various projects including Laguna Verona in Dongguan, Upper West Shanghai in Shanghai, Noble Hills in Guangzhou and Emerald City in Nanjing are ongoing, whereas the sales of residential units of Chelsea Waterfront in the UK slowed down amid the COVID-19 pandemic.

Property sales contracted but not yet recognised at 30 June 2021 are as follows:

## **Schedule for Sales Recognition**

	2021	After 2021	Total
ocation	HK\$ million	HK\$ million	HK\$ million
Iong Kong	11,830	18,860	30,690
he Mainland	7,913	2,788	10,701
Overseas	83	32	115
	19,826	21,680	41,506

As at 30 June 2021, the Group had a development land bank (including developers' interests in joint development projects but excluding agricultural land and completed properties) of approximately 80 million sq.ft., of which 6 million sq.ft., 70 million sq.ft. and 4 million sq.ft. were located in Hong Kong, on the Mainland and overseas respectively.

# PROPERTY RENTAL

Revenue of property rental (including share of joint ventures) for the year ended 31 December 2020 was HK\$6,751 million (2019 — HK\$7,450 million). Revenue of property rental (including share of joint ventures) for the six months ended 30 June 2021 was HK\$3,353 million (30 June 2020 — HK\$3,453 million). Such revenue comprised rental income derived from leasing of retail, office, industrial and other properties as follows:

	Year ended 31 December		Six months en	ed 30 June	
	2020	2019	2021	2020	
Use of Property	HK\$ million	HK\$ million	HK\$ million	HK\$ million	
Retail	2,733	3,357	1,319	1,441	
Office	2,840	2,926	1,339	1,439	
Industrial	725	736	358	365	
Others	453	431	337	208	
	6,751	7,450	3,353	3,453	

The Group's investment properties are primarily located in Hong Kong including Cheung Kong Center, China Building and Hutchison House (currently under redevelopment) in Central, 1881 Heritage in Tsimshatsui, Whampoa Garden in Hunghom, OP Mall in Tsuen Wan, Hutchison Logistics Centre in Kwai Chung and others.

Contribution for the year ended 31 December 2020 amounted to HK\$5,935 million (2019 — HK\$6,897 million). Contribution for the six months ended 30 June 2021 amounted to HK\$2,894 million (30 June 2020 — HK\$3,169 million), a decrease of HK\$275 million when compared with the same period in 2020, mainly due to a decrease in occupancy of retail and office properties in Hong Kong under the pandemic. Such contribution is summarised by location as follows:

	Year ended 31 December		Six months en	ded 30 June
	2020	2019	2021	2020
Location	HK\$ million	HK\$ million	HK\$ million	HK\$ million
Hong Kong	4,880	5,466	2,241	2,634
The Mainland	510	649	295	281
Overseas	545	782	358	254
	5,935	6,897	2,894	3,169

As at 30 June 2021, the Group had an investment property portfolio of approximately 17.4 million sq.ft. (including share of joint ventures but excluding car parking spaces) as follows:

	Retail	Office	Industrial	Others	Total
Location	million sq.ft.				
Hong Kong	3.2	3.9	5.9	-	13.0
The Mainland	1.5	0.4	-	-	1.9
Overseas	0.1	1.4	-	1.0	2.5
	4.8	5.7	5.9	1.0	17.4

A decrease of HK\$1,106 million (2019 — increase of HK\$228 million) in fair value of investment properties was recorded at 31 December 2020, and an increase of HK\$121 million (30 June 2020 — decrease of HK\$809 million) in fair value of investment properties was recorded at 30 June 2021, based on a professional valuation using capitalisation rates ranging from approximately 4 per cent. to 8 per cent..

# HOTEL AND SERVICED SUITE OPERATION

Revenue of hotel and serviced suite operation (including share of joint ventures) for the year ended 31 December 2020 was HK\$2,055 million (2019 — HK\$4,185 million), a decrease of HK\$2,130 million when compared with 2019 as hotel businesses in Hong Kong were severely hit by the COVID-19 pandemic. During the year ended 31 December 2020, the operation of Harbour Grand Hotels, Harbour Plaza Hotels & Resorts and other hotels of the Group reported on average a low occupancy rate of 20.1% under the COVID-19 pandemic situation whereas Horizon Hotels & Suites and other serviced suite operations managed to maintain an average occupancy rate of 86.7% with long stay guests.

Revenue of hotel and serviced suite operation (including share of joint ventures) for the six months ended 30 June 2021 was HK\$1,190 million (30 June 2020 — HK\$992 million), and below pre-COVID-19 level when hotel operation continued to be adversely impacted by the pandemic. During the six months ended 30 June 2021, the operation of Harbour Grand Hotels, Harbour Plaza Hotels & Resorts and other group hotels reported on average a slightly improved occupancy rate of 30%, whereas Horizon Hotels & Suites and other serviced suite operations managed to maintain an average occupancy rate of 90% with long stay guests.

Contribution of hotel and serviced suite operation for the year ended 31 December 2020 declined to HK\$260 million (2019 — HK\$1,345 million), a decrease of HK\$1,085 million when compared with 2019 due to operating losses incurred by the hotels. Contribution for the six months ended 30 June 2021 was HK\$124 million (30 June 2020 — HK\$33 million), as serviced suite contributions offset hotel losses. Such contribution is summarised by location as follows:

	Year ended 31 December		Six months en	ded 30 June
	2020	2019	2021	2020
Location	HK\$ million	HK\$ million	HK\$ million	HK\$ million
Hong Kong	361	1,371	162	90
The Mainland	(101)	(26)	(38)	(57)
	260	1,345	124	33

The Group's hotel and serviced suite properties are mostly located in Hong Kong and provide approximately 15,000 rooms for guest accommodation.

# PROPERTY AND PROJECT MANAGEMENT

Revenue of property and project management (including share of joint ventures) for the year ended 31 December 2020 was HK\$836 million (2019 — HK\$868 million). Revenue of property and project management (including share of joint ventures) for the six months ended 30 June 2021 was HK\$432 million (30 June 2020 — HK\$403 million) and mainly comprised management fees received for provision of property management and related services to properties developed by the Group.

Contribution for the year ended 31 December 2020 was HK\$355 million (2019 — HK\$362 million). Contribution for the six months ended 30 June 2021 was HK\$186 million (30 June 2020 — HK\$173 million). Such contribution is summarised by location as follows:

	Year ended 31 December		Six months ended 30 June	
	2020	2019	2021	2020
Location	HK\$ million	HK\$ million	HK\$ million	HK\$ million
Hong Kong	275	277	137	138
The Mainland	58	61	36	23
Overseas	22	24	13	12
	355	362	186	173

As at 30 June 2021, approximately 274 million sq.ft. of completed properties were managed by the Group and this is expected to grow steadily following gradual completion of property development projects in the years ahead. The Group is committed to providing high quality services to the properties under its management.

# AIRCRAFT LEASING

Revenue of aircraft leasing (including share of joint ventures) for the year ended 31 December 2020 was HK\$2,820 million (2019 — HK\$3,192 million), a decrease of HK\$372 million when compared with 2019 mainly due to the disposal of a few aircraft during the year, and comprised income derived from leasing of narrowbody aircraft and widebody aircraft to airlines.

Revenue of aircraft leasing (including share of joint ventures) for the six months ended 30 June 2021 was HK\$1,256 million (30 June 2020 — HK\$1,520 million), a decrease of HK\$264 million when compared with the same period in 2020, and comprised income derived from leasing of narrowbody aircraft and widebody aircraft to airlines. During the six months ended 30 June 2021, the Group strived to restructure lease terms with airline lessees to maintain aircraft on lease when airlines operated under difficult conditions.

Contribution for the year ended 31 December 2020 (including share of joint venture) amounted to HK\$1,119 million (2019 — HK\$1,515 million), including a gain of HK\$201 million on disposal of aircraft and after provisions of HK\$136 million and HK\$70 million made for aircraft impairment and lease receivables respectively.

Contribution for the six months ended 30 June 2021 (including share of joint venture) amounted to HK\$440 million (30 June 2020 — HK\$733 million), a decrease of HK\$293 million when compared with the same period in 2020, in the absence of aircraft disposal gain (30 June 2020 — HK\$195 million) and a decline in leasing income due to impacts of the pandemic. Contribution with reference to lessee's location of operation is summarised as follows:

	Year ended 31	1 December	Six months ended 30 June		
	2020	2019	2021	2020	
Location	HK\$ million	HK\$ million	HK\$ million	HK\$ million	
Asia	388	481	99	256	
Europe	266	438	87	164	
North America	471	388	227	256	
Latin America	(6)	208	27	57	
	1,119	1,515	440	733	

As at 30 June 2021, the Group (including interest in joint ventures) owned 120 narrowbody aircraft and 5 widebody aircraft with an average age of 7.3 years and an average remaining lease term of 4.8 years, and had a total commitment of HK\$10.5 billion for acquisition of 22 aircraft.

### **PUB OPERATION**

As at 30 June 2021, the Group's pub businesses comprised 2 breweries and about 2,700 pubs, restaurants and hotels operated by Greene King across England, Wales and Scotland.

In October 2019, the Group completed the acquisition of Greene King, a leading integrated brewer and pub retailer. Unfortunately, pub businesses in the UK have been badly hammered by lockdown measures imposed by the government to counteract the COVID-19 pandemic since March 2020. The pub operation has been severely impacted by the mandated closure requirements of pubs and restaurants in the UK. Significant operating losses, mainly on payroll, were incurred during 2020 and impairment was recognised for certain pub property assets which had been underutilised in the pandemic situation.

Notwithstanding the lifting of lockdown measures in July 2021, the prolonged closures and curfew on pubs and restaurants in the first half 2021 had a significant adverse impact on pub operation and profitability. During the six months ended 30 June 2021, the Group's pub businesses continued to be impacted and still operated at below pre-COVID-19 levels. An operating loss of HK\$1,072 million (30 June 2020 — HK\$1,938 million) was reported for the six months ended 30 June 2021. Revenue and operating loss by division of pub operation is as follows:

	Year ended 31 December				Six months ended 30 June			
		2020	2019		2021		2020	
	Revenue	Operating loss	Revenue	Contribution	Revenue	Operating loss	Revenue	Operating loss
Division	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million
Pub Company	7,636	(3,105)	2,933	418	2,724	(922)	3,078	(1,574)
- operates food-led and drink-led destination pubs and restaurants and community-focused local pubs								
Pub Partners	734	5	297	119	349	4	310	(35)
- owns a portfolio of mainly drink- led pubs which are run as franchised or leased pubs								
Brewing & Brands								
- sells and distributes a wide range of beers including ale brands brewed in own breweries	1,160	(362)	381	18	562	(154)	474	(329)
Total	9,530	(3,462)	3,611	555	3,635	(1,072)	3,862	(1,938)

# INFRASTRUCTURE AND UTILITY ASSET OPERATION

In May 2021, the Group completed the acquisition of (i) a 20% equity interest in UK Power Networks; (ii) a 20% equity interest in Northumbrian Water; (iii) a 10% equity interest in Wales & West Utilities; and (iv) a 10% equity interest in Dutch Enviro Energy from Li Ka Shing Foundation Limited for a total consideration of HK\$17 billion. Following the acquisition, the equity interests in Northumbrian Water, Wales & West Utilities and Dutch Enviro Energy are amalgamated with the Group's economic interests in these entities, and the Group has interests in infrastructure and utility asset businesses operated through joint ventures as follows as at 30 June 2021:

	Principal Activity	Interest in Joint Venture
CK William JV	An owner and operator of energy utility assets in Australia, the U.S., Canada and the UK	40%
CKP (Canada) JV	A building equipment and service provider under the consumer brand identity of "Reliance Home Comfort" in Canada	75%
Sarvana JV	A fully integrated energy management service provider operated by ista Group in Europe	65%
UK Power Networks JV	A power distributor that serves London, the South East and East of England	20%
Northumbrian Water JV	A regulated water and sewerage company in England and Wales	36%
Dutch Enviro Energy JV	An energy-from-waste company in the Netherlands	24%
Wales & West Utilities JV	A gas distributor that serves Wales and the South West of England	22%

Revenue of the joint venture operations was shared by the Group as follows:

	Year ended 31	1 December	Six months ended 30 June		
	2020	2019	2021	2020	
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	
CK William JV	4,332	4,158	2,048	2,020	
CKP (Canada) JV	3,749	3,542	2,063	1,782	
Sarvana JV	5,409	5,205	3,146	2,807	
UK Power Networks JV	-	-	962	-	
Northumbrian Water JV	-	-	936	-	
Dutch Enviro Energy JV	-	-	193	-	
Wales & West Utilities JV	-	-	316	-	
	13,490	12,905	9,664	6,609	

Furthermore, the Group has interests in the economic benefits of the following infrastructure and utility asset businesses as at 30 June 2021:

	Principal Activity	Economic Benefit
Park'N Fly	An off-airport car park provider in Canada	20%
UK Rails	A rolling stock operating company in the UK	20%
Australian Gas Networks	A distributor of natural gas in Australia	11%

Profit contribution for the year ended 31 December 2020 amounted to HK\$4,488 million (2019 — HK\$4,524 million), and is summarised by location as follows:

				Year ended 31 December		
	Australia	Europe	North America	2020 Total	2019 Total	
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	
CK William JV	1,279	27	63	1,369	1,548	
CKP (Canada) JV	-	-	1,159	1,159	1,086	
Sarvana JV	-	1,322	-	1,322	1,260	
Other investments	147	491	-	638	630	
	1,426	1,840	1,222	4,488	4,524	

Profit contribution for the six months ended 30 June 2021 amounted to HK\$3,320 million (30 June 2020 — HK\$2,456 million), and is summarised by location as follows:

Six months	ended	30	June
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	Australia	Europe	North America	2021 Total	2020 Total
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million
CK William JV	596	19	14	629	707
CKP (Canada) JV	-	-	638	638	553
Sarvana JV	-	863	-	863	890
UK Power Networks JV	-	521	-	521	-
Northumbrian Water JV	-	246	-	246	-
Dutch Enviro Energy JV	-	46	-	46	-
Wales & West Utilities JV	-	142	-	142	-
Others	37	198	-	235	306
	633	2,035	652	3,320	2,456

# INTERESTS IN REAL ESTATE INVESTMENT TRUSTS

The Group's interests in listed real estate investment trusts as at 30 June 2021 were as follows:

	Principal Activity	Interest
Hui Xian REIT	Investment in hotels and serviced suites, office and retail properties on the Mainland	32.5%
Fortune REIT	Investment in retail properties in Hong Kong	26.8%
Prosperity REIT	Investment in office, retail and industrial properties in Hong Kong	18.0%

Hui Xian REIT is an associate. It made a contribution of HK\$189 million (2019 — HK\$175 million) to group profit for the year ended 31 December 2020, whereas distributions received during the year amounted to HK\$235 million (2019 — HK\$517 million). It made a contribution of HK\$153 million (30 June 2020 — HK\$99 million) to group profit for the six months ended 30 June 2021 whereas the Group received a distribution of HK\$152 million (30 June 2020 — HK\$190 million) during the period.

Distributions received from Fortune REIT and Prosperity REIT during the year ended 31 December 2020 amounted to HK\$300 million (2019 — HK\$319 million). Distributions received from Fortune REIT and Prosperity REIT during the six months ended 30 June 2021 amounted to HK\$154 million (30 June 2020 — HK\$157 million). These distributions were recognised as investment income.

A decrease of HK\$1,067 million (2019 — increase of HK\$85 million) in fair value of the Group's investments in Fortune REIT and Prosperity REIT was recorded for the year ended 31 December 2020 based on the market closing price at 31 December 2020. An increase of HK\$640 million (30 June 2020 — decrease of

HK\$1,318 million) in fair value of the Group's investments in Fortune REIT and Prosperity REIT was recorded for the six months ended 30 June 2021 based on the market closing price at 30 June 2021.

# LIQUIDITY AND FINANCING

The Group monitors its liquidity requirements on a short to medium term basis and arranges bank and other borrowings accordingly.

As at 30 June 2021, the Group's bank and other loans amounted to HK\$93.2 billion, an increase of HK\$15.3 billion when compared with bank and other loans at 31 December 2020. The maturity profile was spread over a period of 15 years, with HK\$23.7 billion repayable within 1 year, HK\$52.7 billion within 2 to 5 years and HK\$16.8 billion beyond 5 years.

The Group's net debt to net total capital ratio at 30 June 2021 was approximately 11.8 per cent.. Net debt is arrived at by deducting bank balances and deposits of HK\$43.9 billion from bank and other loans, and net total capital is the aggregate of total equity and net debt.

With plenty of cash on hand as well as available banking facilities, the Group's liquidity position remains strong and the Group has sufficient financial resources to satisfy its commitments and working capital requirements.

# **COMPETITION**

The Group competes with other property developers in Hong Kong, the Mainland and overseas for the acquisition of suitable development sites and available investment properties. Although the Group has a number of strategic joint venture arrangements with some of its competitors, such arrangements are typically project based only and do not restrict joint venture partners from competing on other project developments. The Guarantor believes that its extensive experience in property development, investment, leasing and management enables the Group to compete effectively with its competitors. Furthermore, the Guarantor believes that its strategy of assessing cost against expected yield, the development of working relationships with local governments and industry participants, its continuous focus on the development of quality properties and the provision of premium customer service will continue to enable it to maintain its reputation as a developer and landlord of quality properties.

# **INSURANCE**

The Group is covered by insurance policies arranged with reputable insurance agents which cover loss of rental, fire, flood, strike, malicious damage, other material damage to property and development sites, business interruption and public liability.

The Group believes that its properties are covered with adequate insurance provided by reputable independent insurance companies and with commercially reasonable deductibles and limits on coverage. Notwithstanding the Group's insurance coverage, damage to the Group's buildings, facilities, equipment, or other properties as a result of occurrences such as fire, floods, water damage, explosion, typhoons and other natural disasters could nevertheless have a material adverse effect on the Group's financial conditions or results of operations.

# LAWS, RULES & REGULATIONS

The operations of the Group are subject to various laws and regulations, including environmental laws and regulations, of Hong Kong, the Mainland and the other countries and regions in which it has operations. The Group's activities conducted on its development properties and investments are governed by relevant statues, rules and regulations. The Group's developments and investments may require government permits, some of which may take longer to obtain than others. From time to time, governments may impose new regulations on

businesses which the Group operates in. In addition, the Group's properties are subject to inspections by certain governmental departments with regard to various safety and environmental issues if warranted by the circumstances.

#### MANAGEMENT

The Directors of the Guarantor are:

LI Tzar Kuoi, Victor Chairman and Managing Director and Executive Director

KAM Hing Lam Deputy Managing Director and Executive Director

IP Tak Chuen, Edmond Deputy Managing Director and Executive Director

CHUNG Sun Keung, Davy

CHIU Kwok Hung, Justin

Executive Director

CHOW Wai Kam, Raymond

Executive Director

PAU Yee Wan, Ezra

Executive Director

WOO Chia Ching, Grace

Executive Director

CHEONG Ying Chew, Henry

CHOW Nin Mow, Albert

Independent Non-executive Director

HUNG Siu-lin, Katherine

Independent Non-executive Director

Stephen Edward BRADLEY

Independent Non-executive Director

The correspondence address of the Directors is 7th Floor, Cheung Kong Center, 2 Queen's Road Central, Hong Kong.

# **EMPLOYEES**

As at 30 June 2021, the Group employed approximately 55,000 employees. The related employees' costs for the six months ended 30 June 2021 (excluding directors' emoluments), before employment support subsidies from governments and other reimbursements, amounted to approximately HK\$5,576 million. The Group ensures that the pay levels of its employees are competitive and employees are rewarded on a performance related basis, together with reference to the profitability of the Group, remuneration benchmarks in the industry, and prevailing market conditions within the general framework of the Group's salary and bonus system. The Group does not have any share option scheme for employees.

# **SCHEDULE OF MAJOR PROPERTIES**

The Group's schedule of major properties as at 31 December 2020 is as follows:

# A. PROPERTIES FOR/UNDER DEVELOPMENT

Description	Lot Number/ Location	Group's Interest	Approx. Site Area (sq. ft.)	Approx. Floor Area Attributable to the Group (sq. ft.)	Existing Land Use	Stage of Completion	Estimated Date of Completion
Hong Kong							
21 Borrett Road, Mid-level	I.L.8949	100.0%	112,892	286,163	Residential	Completed	Completed
				149,123	Residential	Interior finishing	September, 2022
El Futuro, Sha Tin	S.T.T.L. 614	100.0%	67,802	244,084	Residential	Superstructure in progress	January, 2022
A site at Yuen Long	Lot 4328 in D.D. 124	100.0%	110,222	138,876	Residential	Foundation work	November, 2022
A site at Tuen Mun	T.M.T.L. 463	40.9%	266,945	142,073	Residential	Foundation work	June, 2024
Two sites at Yau Tong	Y.T.I.L. 45	100.0%	83,668	418,339	Residential	Foundation work	June, 2024
A site at Kwun Tong	Lot No. 1069 in Survey District No. 3	100.0%	217,076	1,089,145	Residential	Planning	June, 2025
A site at Fung Yuen, Tai Po	Various lots in D.D. 11	100.0%	747,564	_	Agricultural land	Planning	_
A site at Yuen Long	Lot 1457 R.P. in D.D. 123 Y.L.	60.0%	8,610,937	_	Agricultural land	Planning	_
A site at North District	Various lots	100.0%	1,206,353	_	Agricultural land	Planning	_
Various sites at Yuen Long	Various lots	100.0%	2,095,602	_	Agricultural land	Planning	_
Various sites at Tai Po	Various lots	100.0%	133,472	_	Agricultural land	Planning	_
The Mainland							
La Grande Ville	Beijing	100.0%	560,283	487,766	Residential	Interior finishing	June, 2021
The Greenwich	Beijing	100.0%	1,052,720	2,814,114	Residential/ Commercial	Superstructure in progress	December, 2022
Beixinjiayuan	Beijing	100.0%	2,759,132	861,112	Residential	Planning	_
Noble Hills	Changsha	100.0%	543,878	1,065,626	Residential	Planning	September, 2023
Regency Hills	Chongqing	95.0%	9,062,440	189,401	Commercial	Superstructure in progress	June, 2022
				3,335,073	Residential/ Commercial	Site formation	September, 2023
				3,587,556	Residential/ Commercial	Site formation	June, 2024
				4,099,229	Residential/ Commercial	Site formation	June, 2025
				16,080,544	Residential/ Commercial	Planning	_
The South Bay	Dalian	100.0%	3,007,111	1,911,453	Residential	Planning	December, 2023
				977,050	Residential	Planning	June, 2024
				762,569	Commercial	Planning	-

Approx. Floor Area Attributable

Description	Lot Number/ Location	Group's Interest	Approx. Site Area (sq. ft.)	Attributable to the Group (sq. ft.)	Existing Land Use	Stage of Completion	Estimated Date of Completion
Laguna Verona	Dongguan	99.8%	7,760,923	1,230,876	Residential	Superstructure completed	January, 2021
				554,918	Residential	Superstructure in progress	May, 2021
				930,536	Residential	Foundation work	March, 2022
				898,989	Residential	Planning	November, 2022
				1,793,036	Residential	Planning	September, 2023
				1,965,845	Residential	Planning	June, 2024
				1,094,298	Residential/ Commercial	Planning	June, 2025
Yuhu Mingdi	Guangzhou	80.0%	639,776	266,795	Residential	Superstructure completed	March, 2021
				479,603	Residential	Superstructure in progress	September, 2023
Noble Hills	Guangzhou	100.0%	3,476,740	495,538	Residential	Superstructure in progress	June, 2021
				123,569	Residential	Superstructure in progress	December, 2021
				1,088,112	Residential	Planning	September, 2023
				268,667	Residential	Planning	_
Emerald Cove	Huizhou	100.0%	861,672	2,511,842	Residential/ Commercial	Superstructure in progress	June, 2021
Upper West Shanghai	Shanghai	60.0%	754,019	1,779,550	Commercial/ Hotel	Completed	Completed
				241,930	Commercial	Superstructure in progress	April, 2021
				719,853	Commercial	Superstructure in progress	June, 2022
Regency Garden	Shanghai	85.0%	326,792	284,068	Residential	Superstructure in progress	March, 2021
				220,343	Residential	Planning	March, 2023
				326,045	Residential	Planning	March, 2024
Regency Cove	Wuhan	100.0%	6,882,319	657,620	Residential/ Commercial	Superstructure in progress	October, 2021
				566,633	Residential	Planning	September, 2022
				1,661,677	Residential/ Commercial	Planning	June, 2023
				2,852,434	Residential	Planning	March, 2024
				4,399,507	Residential/ Commercial	Planning	June, 2025
				4,373,437	Residential/ Commercial/ Hotel	Planning	
Horizon Costa	Zhuhai	100.0%	2,152,780	1,202,801	Residential/ Commercial	Planning	June, 2024
				1,354,314	Residential	Planning	June, 2025

Floor Area Attributable Approx. Site to the Estimated Lot Number/ **Existing Land** Date of Group's Area Group Stage of Completion Description Interest (sq. ft.) Completion Location (sq. ft.) Use Overseas Chelsea Waterfront, Chelsea London, the 95.0% 237,979 134,214 Residential/ Facade & August, 2022 UK interior Commercial finishing 4,468 Commercial Superstructure November, 2022 in progress 103,987 Residential Superstructure January, 2023 in progress 124,784 Residential Superstructure September, in progress 2023 Superstructure January, 2024 127,120 Residential/ Commercial in progress 100.0% 1,742,400 A site at Convoys Wharf London, the 7,320 Commercial Planning November, UK 2022 415,383 Planning December, Residential/ Commercial 2024 226,082 Residential/ March, 2025 Planning Commercial 222,772 Residential/ December, Planning 2025 Commercial 2,189,149 Residential/ Planning Commercial/ Hotel A site at Teversham Road, Cambridgeshi-100.0% 737,327 35,532 Residential Planning April, 2023 Fulbourn re, the UK 55,668 Residential Planning December, 2023

Approx.

# B. PROPERTIES IN WHICH THE GROUP HAS A DEVELOPMENT INTEREST

104,532

241,470

Residential

Planning

May, 2024

100.0%

A site at Bukit Timah Road

Singapore

Description	Lot Number/ Location	Approx. Site Area (sq. ft.)	Approx. Floor Area of the Development (sq. ft.)	Existing Land Use	Stage of Completion	Estimated Date of Completion
Hong Kong						
Seaside Sonata, Sham Shui Po	N.K.I.L 6506	80,805	595,702	Residential/ Commercial	Interior finishing	March, 2021
Sea to Sky, Tseung Kwan O	T.K.O.T.L. 70 R.P., Site H	179,090	1,044,104	Residential	Interior finishing	March, 2021
Wong Chuk Hang Station Package 3, Aberdeen	A.I.L. 467, Site C	240,928	505,903	Commercial	Foundation work	June, 2023
			999,966	Residential	Foundation work	December, 2024

# C. PROPERTIES FOR INVESTMENT/OWN USE

Approx.
Floor Area
Attributable
to the
Group

Description	Lot Number/ Location	Group's Interest	to the Group		
			(sq. ft.)	Existing Use	Lease Term
Hong Kong					
Cheung Kong Center, Central	I.L. 8887	100.0%	1,289,356	Office/Retail	Medium Term Lease
One and Two Harbourfront, Hung Hom	Sections A, B & R.P. of H.H.M.L. 6 & Extension	100.0%	938,308	Office/Retail	Long Lease
Hutchison House, Central	I.L. 8286	100.0%	493,577	Under redevelopment	Long Lease
THE HUB, Aberdeen	A.I.L. 399	100.0%	342,868	Office	Long Lease
Hutchison Telecom Tower (portion), Tsing Yi	T.Y.T.L. 139 section A	100.0%	300,268	Office	Medium Term Lease
China Building, Central	I.L. 2317	100.0%	258,751	Office/Retail	Long Lease
Whampoa Garden (portion), Hung Hom	K.I.L. 10750 sections A to H & J to L	100.0%	1,713,990	Retail	Long Lease
OP Mall, Tsuen Wan	T.W.T.L. 401	100.0%	436,476	Retail	Medium Term Lease
Aberdeen Centre (portion), Aberdeen	A.I.L. 302 & 304	100.0%	345,026	Retail	Long Lease
Victoria Mall, Tsim Sha Tsui	K.I.L. 11086 R.P.	85.0%	143,040	Retail	Medium Term Lease
1881 Heritage, Tsim Sha Tsui	K.I.L. 11161 R.P.	100.0%	140,180	Retail/Hotel	Medium Term Lease
Harbourview Horizon All-Suite Hotel, Hung Hom Bay	K.I.L. 11103	100.0%	1,283,918	Hotel	Medium Term Lease
Harbourfront Horizon All-Suite Hotel and Kowloon Harbourfront Hotel, Hung Hom Bay	K.I.L. 11110	100.0%	1,156,516	Hotel	Medium Term Lease
Harbour Plaza Resort City, Tin Shui Wai	T.S.W.T.L. 4	98.5%	651,990	Hotel	Medium Term Lease
Horizon Suite Hotel at Tolo Harbour, Ma On Shan	S.T.T.L. 461	100.0%	602,778	Hotel	Medium Term Lease
Harbour Grand Kowloon, Hung Hom	Sections A, B & R.P. of H.H.M.L. 6 & Extension	100.0%	633,487	Hotel	Long Lease
Harbour Plaza Metropolis, Hung Hom	K.I.L. 11077	100.0%	461,309	Hotel	Medium Term Lease
Harbour Grand Hong Kong, North Point	I.L. 7106 s.A & Extension	Development interest	444,988	Hotel	Medium Term Lease
Harbour Plaza North Point	I.L. 8885	100.0%	343,078	Hotel	Medium Term Lease
The Kowloon Hotel, Tsim Sha Tsui	K.I.L. 10737	100.0%	329,486	Hotel/Retail	Medium Term Lease
Hotel Alexandra, North Point	I.L. 8920	100.0%	322,917	Hotel	Medium Term Lease

Approx.
Floor Area
Attributable
to the
Group

Description	Lot Number/ Location	Group's Interest	Group		
			(sq. ft.)	<b>Existing Use</b>	Lease Term
Sheraton Hong Kong Hotel & Towers, Tsim Sha Tsui	K.I.L. 9172	39.0%	260,061	Hotel/Retail	Long Lease
Harbour Plaza 8 Degrees, Kowloon City	K.I.L. 4013 R.P.	100.0%	230,565	Hotel	Long Lease
The Apex Horizon, Kwai Chung	K.C.T.L. 467 R.P.	100.0%	228,087	Hotel	Medium Term Lease
Rambler Oasis Hotel, Tsing Yi	T.Y.T.L. 140	100.0%	213,233	Hotel	Medium Term Lease
Rambler Garden Hotel, Tsing Yi	T.Y.T.L. 140	100.0%	211,111	Hotel	Medium Term Lease
Hutchison Logistics Centre (portion), Kwai Chung	K.C.L. 4 & Extension	100.0%	4,705,141	Industrial/ Office	Medium Term Lease
Watson Centre, Kwai Chung	K.C.T.L. 258	100.0%	687,200	Industrial	Medium Term Lease
Conic Investment Building, Hung Hom	Subsection 1 of section O of K.M.L. 40	100.0%	508,888	Under redevelopment	Medium Term Lease
The Mainland					
Century Place	Shenzhen	80.0%	454,346	Retail	Medium Term Lease
Westgate Mall	Shanghai	60.0%	659,611	Retail/Office	Short Lease
Kerry Everbright City	Shanghai	24.8%	112,978	Retail/Office	Medium Term Lease
The Great Wall Hotel Beijing	Beijing	49.8%	437,393	Hotel	Short Lease
Sofitel Shenyang Lido	Shenyang	29.0%	252,090	Hotel	Medium Term Lease
Overseas					
5 Broadgate	London, the UK	100.0%	1,171,348	Office	Long Lease
1 & 2 Heuston South Quarter	Dublin, Ireland	100.0%	242,115	Office	Freehold
Various premises at England, Wales and Scotland	The UK	100.0%	873,570	Residential	Freehold
Various premises at England, Wales and Scotland	The UK	100.0%	24 million	Pub operation	Freehold
			2 million	Pub operation	Long and Medium Term Lease

Notes to Schedule of Major Properties:

- (1) Properties which are insignificant, including overseas properties, agricultural land and completed properties for sales, are not included.
- (2) Properties owned by associates are not included.
- (3) For properties in which the Group has a development interest, other parties provide the land whilst the Group finances the construction costs and occasionally also the land costs, and is entitled to a share of the revenue/development profits/properties after completion in accordance with the terms and conditions of the joint development agreements.

## **TAXATION**

The following summary of certain Cayman Islands, the British Virgin Islands and Hong Kong consequences of the purchase, ownership and disposition of the Securities and certain other relevant issues are based upon applicable laws, regulations, rulings and decisions in effect as at the date of this Offering Circular, all of which are subject to change (possibly with retroactive effect). This summary does not purport to be a comprehensive description of all the tax considerations that may be relevant to a decision to purchase, own or dispose of the Securities and does not purport to deal with consequences applicable to all categories of investors, some of which may be subject to special rules. Neither these statements nor any other statements in this Offering Circular are to be regarded as advice on the tax position of any holder of the Securities or any persons acquiring, selling or otherwise dealing in the Securities or on any tax implications arising from the acquisition, sale or other dealings in respect of the Securities.

Prospective investors considering the purchase of the Securities should consult their own tax advisers concerning the possible tax consequences of buying, holding or selling any Securities under the laws of their country of citizenship, residence or domicile.

# **BRITISH VIRGIN ISLANDS**

Under Existing British Virgin Islands laws:

Payments of interest and principal on the Securities will not be subject to taxation in the British Virgin Islands and no withholding will be required on the payment of interest and principal to any holder of the Securities nor will gains derived from the disposal of the Securities be subject to British Virgin Islands income or corporation tax, provided that the payments are made to persons who are not resident in the British Virgin Islands.

No estate, inheritance, succession or gift tax, rate, duty, levy or other charge is payable by persons who are not resident in the British Virgin Islands with respect to the Securities.

There are currently no withholding taxes or exchange control regulations in the British Virgin Islands applicable to the Issuer.

If neither the Issuer nor any subsidiary holds an interest in real estate in the British Virgin Islands, no stamp duty is payable in respect of the issue of the Securities or on an instrument of transfer in respect of the Securities.

# **CAYMAN ISLANDS**

Under existing Cayman Islands laws:

Payments of principal or Distribution in respect of the Securities will not be subject to taxation in the Cayman Islands and no withholding will be required on the payment of principal or Distribution to any Holders nor will gains derived from the redemption of the Securities be subject to Cayman Islands income or corporation tax. The Cayman Islands currently have no income, corporation or capital gains tax and no estate duty, inheritance tax or gift tax; and

No stamp duty is payable in respect of the issue of the Securities although the Securities themselves will be subject to stamp duty if they are executed in or brought into the Cayman Islands.

## HONG KONG

## Withholding tax

No withholding tax is payable in Hong Kong in respect of payments of principal or distributions on the Securities or in respect of any capital gains arising from the sale of the Securities.

#### **Profits tax**

Hong Kong profits tax is chargeable on every person carrying on a trade, profession or business in Hong Kong in respect of profits arising in or derived from Hong Kong from such trade, profession or business (excluding profits arising from the sale of capital assets).

Distribution on the Securities may be deemed to be profits arising in or derived from Hong Kong from a trade, profession or business carried on in Hong Kong in the following circumstances:

- (i) distribution on the Securities is derived from Hong Kong and is received by or accrues to a corporation carrying on a trade, profession or business in Hong Kong;
- (ii) distribution on the Securities is derived from Hong Kong and is received by or accrues to a person, other than a corporation, carrying on a trade, profession or business in Hong Kong and is in respect of the funds of that trade, profession or business;
- (iii) distribution on the Securities is received by or accrues to a financial institution (as defined in the Inland Revenue Ordinance (Cap. 112) of Hong Kong (the "**IRO**")) and arises through or from the carrying on by the financial institution of its business in Hong Kong; or
- (iv) distribution on the Securities is received by or accrues to a corporation, other than a financial institution, and arises through or from the carrying on in Hong Kong by the corporation of its intra-group financing business (within the meaning of section 16(3) of the IRO).

Sums received by or accrued to a financial institution by way of gains or profits arising through or from the carrying on by the financial institution of its business in Hong Kong from the sale, disposal or redemption of the Securities will be subject to Hong Kong profits tax. Sums received by or accrued to a corporation, other than a financial institution, by way of gains or profits arising through or from the carrying on in Hong Kong by the corporation of its intra-group financing business (within the meaning of section 16(3) of the IRO) from the sale, disposal or other redemption of Securities will be subject to Hong Kong profits tax.

Sums derived from the sale, disposal or redemption of Securities will be subject to Hong Kong profits tax where received by or accrued to a person, other than a financial institution, who carries on a trade, profession or business in Hong Kong and the sum has a Hong Kong source unless otherwise exempted. The source of such sums will generally be determined by having regard to the manner in which the Securities are acquired and disposed of.

In certain circumstances, Hong Kong profits tax exemptions (such as concessionary tax rates) may be available. Investors are advised to consult their own tax advisors to ascertain the applicability of any exemptions to their individual position.

# Stamp duty

No Hong Kong stamp duty will be chargeable upon the issue or transfer of a Security.

# Proposed Financial Transactions Tax ("FTT")

On 14 February 2013, the European Commission published a proposal (the "Commission's Proposal") for a Directive for a common FTT in Belgium, Germany, Estonia, Greece, Spain, France, Italy, Austria, Portugal, Slovenia and Slovakia (the "participating Member States"). However, Estonia has since stated that it will not participate.

The Commission's Proposal has very broad scope and could, if introduced, apply to certain dealings in the Securities (including secondary market transactions) in certain circumstances. The issuance and subscription of Securities should, however, be exempt.

Under the Commission's Proposal, the FTT could apply in certain circumstances to persons both within and outside of the participating Member States. Generally, it would apply to certain dealings in the Securities where at least one party is a financial institution, and at least one party is established in a participating Member State. A financial institution may be, or be deemed to be, "established" in a participating Member State in a broad range of circumstances, including (a) by transacting with a person established in a participating Member State or (b) where the financial instrument which is subject to the dealings is issued in a participating Member State.

However, the FTT proposal remains subject to negotiation between the participating Member States. It may therefore be altered prior to any implementation, the timing of which remains unclear. Additional EU Member States may decide to participate.

Prospective holders of the Securities are advised to seek their own professional advice in relation to the FTT.

# **FATCA Withholding**

Pursuant to certain provisions of the U.S. Internal Revenue Code of 1986, commonly known as FATCA, a "foreign financial institution" may be required to withhold on certain payments it makes ("foreign passthru payments") to persons that fail to meet certain certification, reporting or related requirements. The Issuer may be a foreign financial institution for these purposes. A number of jurisdictions (including the Cayman Islands) have entered into, or have agreed in substance to, intergovernmental agreements with the U.S. to implement FATCA ("IGAs"), which modify the way in which FATCA applies in their jurisdictions. Under the provisions of IGAs as currently in effect, a foreign financial institution in an IGA jurisdiction would generally not be required to withhold under FATCA or an IGA from payments that it makes. Certain aspects of the application of the FATCA provisions and IGAs to instruments such as Securities, including whether withholding would ever be required pursuant to FATCA or an IGA with respect to payments on instruments such as Securities, are uncertain and may be subject to change. Even if withholding would be required pursuant to FATCA or an IGA with respect to payments on instruments such as Securities, such withholding would not apply prior to the date that is two years after the date on which final regulations defining foreign passthru payments are published in the U.S. Federal Register and Securities characterised as debt (or which are not otherwise characterised as equity and have a fixed term) for U.S. federal tax purposes that are issued on or prior to the date that is six months after the date on which final regulations defining "foreign passthru payments" are filed with the U.S. federal Register generally would be grandfathered for purposes of FATCA withholding unless materially modified after such date. However, if additional Securities (as described under "Terms and Conditions — Further Issues") that are not distinguishable from previously issued Securities are issued after the expiration of the grandfathering period and are subject to withholding under FATCA, then withholding agents may treat all Securities, including the Securities offered prior to the expiration of the grandfathering period, as subject to withholding under FATCA. Holders should consult their own tax advisers regarding how these rules may apply to their investment in Securities.

# **Singapore Taxation**

The statements below are general in nature and are based on certain aspects of current tax laws in Singapore and administrative guidelines and circulars issued by the Inland Revenue Authority of Singapore ("IRAS"), the Monetary Authority of Singapore ("MAS") and other relevant authorities in force as of the date of this Offering Circular and are subject to any changes in such laws, administrative guidelines or circulars, or the interpretation of those laws, administrative guidelines or circulars occurring after such date, which changes could be made on a retroactive basis. These laws, administrative guidelines and circulars are also subject to various interpretations and the relevant tax authorities or the courts could later disagree with the explanations or conclusions set out below. Neither these statements nor any other statements in this Offering Circular are intended or are to be regarded as advice on the tax position of any holder of Securities or of any person acquiring, selling or otherwise dealing with the Securities or on any tax implications arising from the acquisition, sale or other dealings in respect

of the Securities. The statements made herein do not purport to be a comprehensive or exhaustive description of all the tax considerations that may be relevant to a decision to subscribe for, purchase, own or dispose of the Securities and do not purport to deal with the tax consequences applicable to all categories of investors, some of which (such as dealers in securities or financial institutions in Singapore which have been granted the relevant Financial Sector Incentive(s)) may be subject to special rules or tax rates. The statements should not be regarded as advice on the tax position of any person and should be treated with appropriate caution. Prospective holders and holders of the Securities are advised to consult their own professional tax advisors as to the Singapore or other tax consequences of the acquisition, ownership of or disposal of the Securities, including, in particular, the effect of any foreign, state or local tax laws to which they are subject. It is emphasised that none of the Issuer, the Guarantor, the Lead Manager and any other persons involved in the issuance of the Securities accepts responsibility for any tax effects or liabilities resulting from the subscription for, purchase, holding or disposal of the Securities.

In addition, the disclosure below is on the assumption that the IRAS regards the Securities, which are intended to be "qualifying debt securities" ("QDS") for the purposes of the ITA, as "debt securities" for the purposes of the ITA and that distribution payments made under the Securities (including, without limitation, the Distributions, Arrears of Distribution and Additional Distribution Amounts) will be regarded as interest payable on indebtedness and holders thereof may therefore enjoy the tax concessions and exemptions available for qualifying debt securities, provided that the other conditions for the qualifying debt securities scheme are satisfied. If the Securities is not regarded as "debt securities" for the purposes of the ITA or payments made under the Securities (including, without limitation, the Distributions, Arrears of Distribution and Additional Distribution Amounts) are not regarded as interest payable on indebtedness or holders thereof are not eligible for the tax concessions under the qualifying debt securities scheme, the tax treatment to holders may differ. Investors and holders of any Securities should consult their own accounting and tax advisers regarding the Singapore income tax consequences of their acquisition, holding and disposal of any Securities.

# Interest and Other Payments

As the issue of the Securities is lead-managed by Oversea-Chinese Banking Corporation Limited which is a Financial Sector Incentive (Standard Tier) Company (as defined in the ITA) and Financial Sector Incentive (Capital Market) Company (as defined in the ITA) at such time and the Securities are issued as debt securities prior to 31 December 2023, the Securities would be QDS for the purposes of the ITA, to which the following treatments shall apply:

Subject to certain conditions having been fulfilled (including the furnishing by the Company, or such other person as the relevant authorities may direct, of a return on debt securities for the Securities in the prescribed format within such period as the relevant authorities may specify and such other particulars in connection with the Securities as the relevant authorities may require to MAS and such other relevant authorities as may be prescribed), interest, discount income (not including discount income arising from secondary trading), prepayment fee, redemption premium and break cost (collectively, the "Qualifying Income") from the Securities paid by the Company and derived by any company or body of persons (as defined in the ITA) in Singapore is subject to tax at a concessionary rate of 10% (except for holders of the relevant Financial Sector Incentive(s) who may be taxed at different rates).

# Notwithstanding the foregoing:

- (a) if during the primary launch of the Securities, the Securities are issued to fewer than four persons and 50% or more of the issue of the Securities are beneficially held or funded, directly or indirectly, by related parties of the Company, the Securities would not qualify as QDS; and
- even though the Securities are QDS, if 50% or more of the issue of the Securities which are outstanding at any time during the life of their issue is beneficially held or funded, directly or indirectly, by any related party(ies) of the Company, Qualifying Income derived from the Securities held by:
  - (i) any related party(ies) of the Company; or
  - (ii) any other person where the funds used by such person to acquire the Securities are obtained, directly or indirectly, from any related party(ies) of the Company,

shall not be eligible for the tax exemption or concessionary rate of tax as described above.

The term "related party", in relation to a person, means any other person who, directly or indirectly, controls that person, or is controlled, directly or indirectly, by that person, or where he and that other person, directly or indirectly, are under the control of a common person.

The terms "prepayment fee", "redemption premium" and "break cost" are defined in the ITA as follows:

"prepayment fee", in relation to debt securities and qualifying debt securities, means any fee payable by the issuer of the securities on the early redemption of the securities, the amount of which is determined by the terms of the issuance of the securities;

"redemption premium", in relation to debt securities and qualifying debt securities, means any premium payable by the issuer of the securities on the redemption of the securities upon their maturity; and

"break cost", in relation to debt securities and qualifying debt securities, means any fee payable by the issuer of the securities on the early redemption of the securities, the amount of which is determined by any loss or liability incurred by the holder of the securities in connection with such redemption.

References to "prepayment fee", "redemption premium" and "break cost" in this Singapore tax disclosure have the same meaning as defined in the ITA.

All foreign-sourced income received in Singapore on or after 1 January 2004 by Singapore tax-resident individuals will be exempt from income tax, provided such foreign-sourced income is not received through a partnership in Singapore.

Where interest, discount income, prepayment fee, redemption premium or break cost (i.e. the Qualifying Income) is derived from the Securities by any person who is not resident in Singapore and who carries on any operations in Singapore through a permanent establishment in Singapore, the tax exemption available for QDS under the ITA shall not apply if such person acquires such Securities using the funds and profits of such person's operations through a permanent establishment in Singapore. Any person whose interest, discount income, prepayment fee, redemption premium or break cost (i.e. the Qualifying Income) derived from the Securities is not exempt from tax is required to include such income in a return of income made under the ITA.

# Singapore Tax Classification of Hybrid Instruments

The ITA currently does not contain specific provisions on how financial instruments that exhibit both debt-like and equity-like features, i.e. hybrid instruments, should be treated for income tax purposes. However, the IRAS has published the e-Tax Guide: Income Tax Treatment of Hybrid Instruments (Second Edition) on 21 October 2019 (the "Hybrid Instruments e-Tax Guide") which sets out the income tax treatment of hybrid instruments, including the factors that the IRAS will generally use to determine whether such instruments are debt or equity instruments for income tax purposes.

Among others, the IRAS has stated in the Hybrid Instruments e-Tax Guide that:

- (a) whether or not a hybrid instrument will be treated as debt or equity security for income tax purposes will firstly depend on its legal form, to be determined based on an examination of the legal rights and obligations attached to the instrument;
- (b) a hybrid instrument is generally characterised as equity if the legal terms of the instrument indicate ownership interests in the issuer. If the legal form of a hybrid instrument is not indicative of or does not reflect the legal rights and obligations, the facts and circumstances surrounding the instrument and a combination of factors, not limited to the following, would have to be examined to ascertain the nature of the instrument for income tax purposes.

These factors include (but are not limited to):

- (i) nature of interest acquired;
- (ii) investor's right to participate in issuer's business;
- (iii) voting rights conferred by the instrument;

- (iv) obligation to repay the principal amount;
- (v) payout
- (vi) investor's right to enforce payment;
- (vii) classification by other regulatory authority; and
- (viii) ranking for repayment in the event of liquidation or dissolution;
- (c) if a hybrid instrument is characterised as a debt instrument for income tax purposes, distributions from the issuer to the investors are regarded as interest; and
- (d) if a hybrid instrument issued by a company is characterised as an equity instrument for income tax purposes, distributions from the issuer to the investors are regarded as either dividends or distributions.

# Capital Gains

Any gains considered to be in the nature of capital made from the sale of the Securities will not be taxable in Singapore. However, any gains derived by any person from the sale of the Securities which are gains from any trade, business, profession or vocation carried on by that person, if accruing in or derived from Singapore, may be taxable as such gains are considered revenue in nature.

Holders of Securities who apply or are required to apply Singapore Financial Reporting Standard ("FRS") 39, FRS 109 or Singapore Financial Reporting Standard (International) 9 ("SFRS(I) 9") (as the case may be), may for Singapore income tax purposes, be required to recognise gains or losses (not being gains or losses in the nature of capital) on the Securities, irrespective of disposal, in accordance with FRS 39, FRS 109, or SFRS(I) 9 (as the case may be). Please see the section below entitled "Adoption of FRS 39, FRS 109 or SFRS(I) 9 for Singapore Income Tax Purposes."

# Adoption of FRS 39, FRS 109 or SFRS(I) 9 for Singapore Income Tax Purposes

Section 34A of the ITA provides for the tax treatment for financial instruments in accordance with FRS 39 (subject to certain exceptions and "opt-out" provisions) to taxpayers who are required to comply with FRS 39 for financial reporting purposes. The IRAS has issued a circular entitled "Income Tax Implications Arising from the Adoption of FRS 39 - Financial Instruments: Recognition and Measurement."

FRS 109 or SFRS(I) 9 (as the case may be) is mandatorily effective for annual periods beginning on or after 1 January 2018, replacing FRS 39. Section 34AA of the ITA requires taxpayers who comply or who are required to comply with FRS 109 or SFRS(I) 9 for financial reporting purposes to calculate their profit, loss or expense for Singapore income tax purposes in respect of financial instruments in accordance with FRS 109 or SFRS (I) 9 (as the case may be), subject to certain exceptions. The IRAS has also issued a circular entitled "Income Tax: Income Tax Treatment Arising from Adoption of FRS 109 – Financial Instruments."

Holders of Securities who may be subject to the tax treatment under Sections 34A or 34AA of the ITA should consult their own accounting and tax advisors regarding the Singapore income tax consequences of their acquisition, holding or disposal of the Securities.

# Estate Duty

Singapore estate duty has been abolished with respect to all deaths occurring on or after 15 February 2008.

# SUBSCRIPTION AND SALE

The Issuer and the Guarantor have entered into a subscription agreement with the Lead Manager dated 23 September 2021 (the "Subscription Agreement"), pursuant to which and subject to certain conditions contained therein, the Issuer agreed to sell to the Lead Manager, and the Lead Manager has agreed to subscribe and pay for, or to procure subscribers to subscribe and pay for, the Securities at an issue price of 100.00 per cent. of their principal amount (the "Issue Price").

The Issuer and the Guarantor have agreed with the Lead Manager that certain private banks will be paid a commission in connection with the distribution of the Securities to their clients. This commission will be based on the principal amount of the Securities so distributed, and may be deducted from the purchase price for the Securities payable by such private banks upon settlement.

The Subscription Agreement provides that each of the Issuer and the Guarantor will indemnify the Lead Manager against certain liabilities in connection with the offer and sale of the Securities. The Subscription Agreement provides that the obligations of the Lead Manager are subject to certain conditions precedent, and entitles the Lead Manager to terminate it in certain circumstances prior to payment being made to the Issuer.

The Lead Manager and certain of its respective affiliates may have performed certain investment banking and advisory services for the Guarantor and/or its affiliates from time to time for which it has received customary fees and expenses and may, from time to time, engage in transactions with and perform services for the Guarantor and/or its affiliates in the ordinary course of their business.

The Lead Manager or certain of its respective affiliates may purchase the Securities and be allocated the Securities for asset management and/or proprietary purposes but not with a view to distribution.

The Lead Manager or its respective affiliates may purchase the Securities for its own account and enter into transactions, including credit derivatives, such as asset swaps, repackaging and credit default swaps relating to the Securities and/or other securities of the Issuer or the Guarantor or their respective subsidiaries or associates at the same time as the offer and sale of the Securities or in secondary market transactions. Such transactions would be carried out as bilateral trades with selected counterparties and separately from any existing sale or resale of the Securities to which this Offering Circular relates (notwithstanding that such selected counterparties may also be purchasers of the Securities).

In connection with the issue of the Securities, the Lead Manager as the Stabilising Manager or any person acting on behalf of the Stabilising Manager may, to the extent permitted by applicable laws and directives, over-allot the Securities or effect transactions with a view to supporting the price of the Securities at a level higher than that which might otherwise prevail, but in so doing, the Stabilising Manager or any person acting on behalf of the Stabilising Manager shall act as principal and not as agent of the Issuer or the Guarantor. However, there is no assurance that Stabilising Manager or any person acting on behalf of the Stabilising Manager will undertake stabilisation action. Any stabilisation action may begin on or after the date on which adequate public disclosure of the terms of the Securities is made and, if begun, may be ended at any time, but it must end no later than the earlier of 30 days after the issue date of the Securities and 60 days after the date of the allotment of the Securities. Any loss or profit sustained as a consequence of any such over-allotment or stabilisation shall be for the account of the Stabilising Manager.

The distribution of this Offering Circular or any offering material and the offering, sale or delivery of the Securities is restricted by law in certain jurisdictions. Therefore, persons who may come into possession of this Offering Circular or any offering material are advised to consult with their own legal advisers as to what restrictions may be applicable to them and to observe such restrictions. This Offering Circular may not be used for the purpose of an offer or invitation in any circumstances in which such offer or invitation is not authorised.

# **GENERAL**

No action has been or will be taken in any jurisdiction by the Issuer, the Guarantor or the Lead Manager that would permit a public offering of the Securities, or possession or distribution of this Offering Circular or any other offering or publicity material relating to the Securities, in any country or jurisdiction where action for that purpose is required.

#### **UNITED STATES**

The Securities have not been and will not be registered under the Securities Act and may not be offered or sold within the U.S. except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. The Lead Manager has represented, warranted and undertaken that it has not offered or sold, and will not offer or sell, any Securities constituting part of its allotment within the U.S. except in accordance with Rule 903 of Regulation S under the Securities Act and, accordingly, that neither it nor any of its affiliates (including any person acting on behalf of the Lead Manager or any of its affiliates) has engaged or will engage in any directed selling efforts with respect to the Securities.

Terms used in this paragraph have the meanings given to them by Regulation S.

#### PROHIBITION OF SALES TO EUROPEAN ECONOMIC AREA RETAIL INVESTORS

The Lead Manager has represented and agreed that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Securities to any retail investor in the European Economic Area. For the purposes of this provision, the expression "**retail investor**" means a person who is one (or more) of the following:

- 1. a retail client as defined in point (11) of Article 4(1) of MiFID II; or
- 2. a customer within the meaning of the Insurance Distribution Directive, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II.

# UNITED KINGDOM

# PROHIBITION OF SALES TO UNITED KINGDOM RETAIL INVESTORS

The Lead Manager has represented and agreed that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Securities to any retail investor in the United Kingdom. For the purposes of this provision, the expression "**retail investor**" means a person who is one (or more) of the following:

- 1. a retail client as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 ("EUWA"); or
- 2. a customer within the meaning of the provisions of the FSMA and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the EUWA.

# OTHER UK REGULATORY RESTRICTIONS

The Lead Manager has represented, warranted and agreed that:

 it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of Section 21 of the Financial Services and Markets Act 2000 (the "FSMA") received by it in connection with the issue or sale of the Securities in which Section 21(1) of the FSMA does not apply to the Issuer or the Guarantor; and

2. it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to the Securities in, from or otherwise involving the UK.

# HONG KONG

The Lead Manager has represented, warranted and agreed that:

- 1. it has not offered or sold and will not offer or sell in Hong Kong, by means of any document, any Securities other than (a) to "professional investors" as defined in the Securities and Futures Ordinance (Cap. 571) of Hong Kong (the "SFO") and any rules made under the SFO; or (b) in other circumstances which do not result in the document being a "prospectus" as defined in the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong (the "C(WUMP)O") or which do not constitute an offer to the public within the meaning of the C(WUMP)O; and
- 2. it has not issued or had in its possession for the purposes of issue, and will not issue or have in its possession for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the Securities, which is directed at, or the contents of which are likely to be accessed or read by, the public of Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Securities which are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" as defined in the SFO and any rules made under the SFO.

# **SINGAPORE**

The Lead Manager has acknowledged that this Offering Circular has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, the Lead Manager has represented, warranted and agreed that it has not offered or sold any Securities or caused the Securities to be made the subject of an invitation for subscription or purchase and will not offer or sell any Securities or cause the Securities to be made the subject of an invitation for subscription or purchase, and has not circulated or distributed, nor will it circulate or distribute, this Offering Circular or any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of the Securities, whether directly or indirectly, to any person in Singapore other than (i) to an institutional investor (as defined in Section 4A of the SFA pursuant to Section 274 of the SFA, (ii) to a relevant person (as defined in Section 275(2) of the SFA) pursuant to Section 275(1) of the SFA, or any person pursuant to Section 275(1A) of the SFA, and in accordance with the conditions specified in Section 275 of the SFA, or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where the Securities are subscribed or purchased under Section 275 of the SFA by a relevant person which is:

- (a) a corporation (which is not an accredited investor (as defined in Section 4A of the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or
- (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor,

securities or securities-based derivatives contracts (each term as defined in Section 2(1) of the SFA) of that corporation or the beneficiaries' rights and interest (howsoever described) in that trust shall not be transferred

within six months after that corporation or that trust has acquired the Securities pursuant to an offer made under Section 275 of the SFA except:

- (1) to an institutional investor or to a relevant person, or to any person arising from an offer referred to in Section 275(1A) or Section 276(4)(i)(B) of the SFA;
- (2) where no consideration is or will be given for the transfer;
- (3) where the transfer is by operation of law;
- (4) as specified in Section 276(7) of the SFA; or
- (5) as specified in Regulation 37(A) of the Securities and Futures (Offers of Investments) (Securities and Securities-based Derivatives Contracts) Regulations 2018.

Singapore SFA Product Classification: In connection with Section 309B of the SFA and the CMP Regulations 2018, the Issuer has determined, and hereby notifies all relevant persons (as defined in Section 309A(1) of the SFA), that the Securities are 'prescribed capital markets products' (as defined in the CMP Regulations 2018) and Excluded Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).

#### **JAPAN**

The Securities have not been and will not be registered under the Financial Instruments and Exchange Act of Japan (Act No. 25 of 1948, as amended, the "Financial Instruments and Exchange Act"). Accordingly, the Lead Manager has represented, warranted and undertaken that it has not, directly or indirectly, offered or sold and will not, directly or indirectly, offer or sell any Securities in Japan or to, or for the benefit of, any resident of Japan (which term as used herein means any person resident in Japan, including any corporation or other entity organised under the laws of Japan) or to others for re-offering or re-sale, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan except pursuant to an exemption from the registration requirements of, and otherwise in compliance with the Financial Instruments and Exchange Act and other relevant laws and regulations of Japan.

# **TAIWAN**

The Lead Manager has represented, warranted and agreed that the Securities have not been and will not be registered with the Financial Supervisory Commission of Taiwan pursuant to relevant securities laws and regulations and may not be sold, issued or offered within Taiwan through a public offering or in circumstances which constitute an offer within the meaning of the Securities and Exchange Act of Taiwan that requires a registration or approval of the Financial Supervisory Commission of Taiwan. No person or entity in Taiwan has been authorised to offer, sell, give advice regarding or otherwise intermediate the offering and sale of the Securities in Taiwan.

# **BRITISH VIRGIN ISLANDS**

The Lead Manager has represented, warranted and agreed that it has not made and will not make any offer to the public or any person in the British Virgin Islands to purchase or subscribe for any of the Securities and the Securities may not be offered or sold, directly or indirectly, in the British Virgin Islands.

# **CAYMAN ISLANDS**

The Lead Manager has represented, warranted and agreed that the public in the Cayman Islands may not be invited directly or indirectly to subscribe for the Securities.

# **GENERAL INFORMATION**

#### Authorisation

The issue of the Securities has been duly authorised by a resolution of the Board of Directors of the Issuer dated 17 September 2021 and the giving of the Guarantee has been duly authorised by a resolution of the Board of Directors of the Guarantor dated 17 September 2021.

# Listing of Securities on the Hong Kong Stock Exchange

Application will be made to the Hong Kong Stock Exchange for the listing of the Securities.

The issue price of listed Securities on the Hong Kong Stock Exchange will be expressed as a percentage of their nominal amount. Transactions will normally be effected for settlement in the relevant specified currency and for delivery by the end of the second trading day after the date of the transaction. It is expected that dealings will, if permission is granted to deal in and for the listing of such Securities, commence on or about the date of listing of the relevant Securities.

### **Documents Available**

For the period of 12 months following the date of this Offering Circular, copies of the following documents will, when published, be available for inspection from the principal place of business of the Guarantor and from the specified office of the Paying Agent for the time being in Hong Kong:

- (i) the Amended and Restated Memorandum and Articles of Association of the Guarantor;
- (ii) the Memorandum and Articles of Association of the Issuer;
- (iii) the 2019 Financial Statements and the 2020 Financial Statements, together with their respective audit report prepared in connection therewith. The Guarantor currently prepares audited consolidated accounts on an annual basis;
- (iv) the 2021 Interim Financial Statements. The Guarantor currently prepares unaudited consolidated interim accounts on a half-yearly basis;
- (v) the Agency Agreement, the Deed of Guarantee and the Deed of Covenant; and
- (vi) a copy of this Offering Circular.

# **Clearing Systems**

The Securities have been accepted for clearance through CDP under Common Code number 239097090 and the ISIN for the Securities is SGXF25764691.

# **Significant or Material Change**

Except as disclosed in this Offering Circular, there has been no significant change in the financial or trading position of the Group since 30 June 2021 and there has been no material adverse change in the financial position or prospects of the Group since 30 June 2021.

# Litigation

Neither the Issuer nor the Guarantor nor any other member of the Group is or has been involved in any governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened

of which the Issuer or the Guarantor is aware) in the 12 months preceding the date of this document which may have or have in such period had a significant effect on the financial position or profitability of the Issuer, the Guarantor or the Group.

# **Auditors**

The Issuer has not published and do not propose to publish accounts. The auditors of the Guarantor are Deloitte Touche Tohmatsu, 35/F One Pacific Place, 88 Queensway, Hong Kong, independent Certified Public Accountants and Registered Public Interest Entity Auditors, who have audited the Guarantor's accounts, without qualification, in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants for the financial years ended on 31 December 2020 and 2019. The auditors of the Guarantor have no financial interests in the Guarantor.

The auditor's report on the consolidated financial statements of the Guarantor for each of the years ended 31 December 2020 and 2019 is incorporated in the form and context in which it is included or incorporated, with the consent of the auditors who have authorised the contents of that part of this Offering Circular.

# **ISSUER**

#### **Panther Ventures Limited**

Vistra Corporate Services Centre Wickhams Cay II, Road Town, Tortola VG1110, British Virgin Islands

#### **GUARANTOR**

# CK Asset Holdings Limited (長江實業集團有限公司)

PO Box 309, Ugland House Grand Cayman, KY1-1104 Cayman Islands

# AUDITORS TO THE GUARANTOR

#### **Deloitte Touche Tohmatsu**

Registered Public Interest Entity Auditors 35/F One Pacific Place 88 Queensway Hong Kong

# FISCAL AGENT, PAYING AGENT, TRANSFER AGENT AND CALCULATION AGENT

#### REGISTRAR

The Hongkong and Shanghai Banking Corporation Limited, Singapore Branch

> 10 Marina Boulevard Marina Bay Financial Centre Tower 2, #45-01 Singapore 018983

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# LEGAL ADVISERS

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To the Guarantor as to Cayman Islands law

To the Lead Manager as to English law

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