GUOTAI JUNAN SECURITIES CO., LTD.
國泰君安証券股份有限公司
(A joint stock company incorporated in the People's Republic of China with limited liability)
(Stock Code: 02611)

2021 THIRD QUARTERLY REPORT

This announcement is made pursuant to Rules 13.09 and 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and Part XIVA of the Securities and Futures Ordinance (Chapter 571, Laws of Hong Kong).

Set out below is the 2021 third quarterly report of Guotai Junan Securities Co., Ltd. (the "**Company**") and its subsidiaries as of 30 September 2021. The financial report contained therein is prepared pursuant to the China Accounting Standards for Business Enterprises and has not been audited.

This announcement is prepared in both Chinese and English languages. In the event of any inconsistency between these two versions, the Chinese version shall prevail.

By order of the Board
Guotai Junan Securities Co., Ltd.
HE Qing
Chairman

Shanghai, the PRC
29 October 2021

As at the date of this announcement, the executive directors of the Company are Mr. HE Qing, Mr. WANG Song and Mr. YU Jian; the non-executive directors of the Company are Mr. LIU Xinyi, Ms. GUAN Wei, Mr. ZHONG Maojun, Mr. CHEN Hua, Mr. WANG Wenjie, Mr. ZHANG Zhan and Mr. AN Hongjun; and the independent non-executive directors of the Company are Mr. XIA Dawei, Mr. DING Wei, Mr. LI Renjie, Mr. BAI Wei and Mr. LEE Conway Kong Wai.

I. Important Notice

1.1 The board of directors, supervisory committee and the directors, supervisors and senior management of the Company warrant the truthfulness, accuracy and completeness of the contents of this quarterly report which does not contain any false information, misleading statements or material omissions, and severally and jointly accept legal responsibility for the contents thereof.

1.2 The person in charge of the Company, and the person in charge of accounting affairs and the person in charge of the accounting department (head of the accounting department) of the Company warrant the truthfulness, accuracy and completeness of the financial statements contained in this quarterly report.

1.3 The third quarterly report of the Company has not been audited.

I. KEY FINANCIAL INFORMATION

(1) Key Accounting Data and Financial Indicator

Unit: Yuan Currency：RMB

Item	The reporting period	Extent of increase/ decrease of the reporting period as compared with the corresponding period of last year (%)	January to September 2021	Extent of increase/ decrease of January to September 2021 as compared with the corresponding period of last year (%)
Operating revenue	9,988,408,254	0.64	31,906,608,416	23.97
Net profit attributable to equity holders of the parent company	3,622,076,958	3.53	11,635,277,608	29.97
Net profit attributable to equity holders of the parent company after deducting non-recurring gains and losses	3,596,807,221	3.00	10,062,622,413	17.56
Net cash flow generated from operating activities	18,305,496,122	Not applicable	-553,167,142	Not applicable
Basic earnings per share (RMB/share)	0.40	2.56	1.29	32.99
Diluted earnings per share (RMB/share)	0.39	5.41	1.26	32.63
Weighted average return on net assets (%)	2.67	Decreased by 0.06 percentage points	8.62	Increased by 1.73 percentage points

	As at the end of the reporting period	As at the end of last year	Extent of increase/ decrease at the end of the reporting period as compared with the end of last year (%)
Total assets	771,009,150,806	702,899,172,246	9.69
Total equity attributable to equity holders of the Company	143,739,890,595	137,353,259,463	4.65

Note: The "reporting period" hereafter refers to the 3 months period from the beginning to the end of the quarter.

(2) Items and Amounts of Non-recurring Profit and Loss

Unit: Yuan Currency: RMB

Item	Amount of the reporting period	Amount from January to September 2021	Notes
Profits and losses on disposal of non-current assets (including the write off of asset impairment accrued)	25,852	1,168,650,590	Mainly consists of investment gains arising from the revaluation of the equity interests in Shanghai Securities held by the Company at fair value following the solution for the same industry competition with Shanghai Securities
Government grants recognized in current profit or loss (excluding those closely related to the Company's normal operations and granted on an ongoing basis under the State's policies according to certain quota of amount or volume)	26,589,208	537,813,420	Mainly consists of special financial support funding
Other non-operating income and expenditure besides the above items	8,555,455	10,696,645	
Less: Effect of income tax	8,235,530	144,875,723	
Effect of non-controlling interest (net of tax)	1,665,248	-370,263	
Total	**25,269,737**	**1,572,655,195**	

Note on defining the non-recurring profit and loss items stated in the "Explanatory Announcement on Information Disclosure for Companies Offering Securities to the Public No.1 – Extraordinary Profit and Loss" as recurring profit and loss items

☐ Applicable ✓ Not applicable

(3) Changes in key accounting data and financial indicators and the reasons thereof

✓ Applicable ☐ Not applicable

Item	Change(%)[Note]	Major Reason
Net profit attributable to equity holders of the parent company	29.97	Mainly attributable to the year-on-year increase in operating revenue of the Company and the major items that recorded increment included: a year-on-year increase of 206.88% in gains from changes in fair value due to fluctuation in the securities market; a year-on-year increase of 19.35% in investment gains due to increase in investment gains from financial assets held for trading and the gains arising from the revaluation of the equity interests in Shanghai Securities; a year-on-year increase of 8.28% in net fee and commission income due to the increase in income from the brokerage business and the increase in fee income from the asset management business
Net cash flow generated from operating activities	Not applicable	A year-on-year decrease in net cash outflow from operating activities was mainly due to increase in deposits received from customers of futures and net increase in funds of the repurchase business
Basic earnings per share (RMB/share)	32.99	Same reason as "Net profit attributable to equity holders of the parent company"
Diluted earnings per share (RMB/share)	32.63	Same reason as "Net profit attributable to equity holders of the parent company"

Note: The percentages refer to the extent of increase/decrease for the period from January to September 2021 as compared with the corresponding period of last year.

Unit: Yuan Currency: RMB

Balance Sheet Items	As at the end of the reporting period	As at the end of last year	Increase/ decrease at the end of the reporting period as compared with the end of last year (%)	Reasons for changes
Refundable deposits	44,749,356,023	29,415,401,446	52.13	Increase in refundable deposits due to changes in market conditions
Accounts receivable	13,616,098,642	9,290,306,343	46.56	Mainly due to the increase in accounts receivable from settlement of investments and accounts receivable from brokers and securities dealers resulting from the increased business scale of subsidiaries in Hong Kong
Other equity instrument investments	2,869,726,398	17,637,062,448	-83.73	Mainly due to the decrease in the scale of investment resulting from the impacts of the external environment
Long-term equity investment	11,601,058,716	4,014,543,183	188.98	Mainly due to the fact that the financial statements of Shanghai Securities ceased to be incorporated into that of the Company
Placements from other financial institutions	5,149,440,230	13,810,629,516	-62.71	Decrease in interbank lending according to the operating needs of the Company
Accounts payable	111,760,824,932	76,177,164,135	46.71	Mainly due to the increase in deposits payable by futures companies
Non-controlling interests	3,586,340,423	8,884,557,751	-59.63	Mainly due to the fact that the financial statements of Shanghai Securities ceased to be incorporated into that of the Company

Income statement and cash flow statement items	January to September 2021	January to September 2020	Increase/ decrease for the reporting period as compared with the corresponding period of last year (%)	Reasons for changes
Gains from changes in fair value	3,148,422,609	1,025,953,625	206.88	Changes in fair value of the relevant financial assets due to the volatility in the securities market
Other operating revenue	6,091,498,794	3,692,826,977	64.95	Mainly due to the increase in income in relation to the futures and commodities business
Other operating expenses	5,975,864,078	3,691,849,409	61.87	Mainly due to the increase in costs in relation to the futures of commodities business
Net cash flow generated from investing activities	-25,711,359,103	-10,234,202,708	Not applicable	Mainly due to the outflow in cash and cash equivalents incurred as the financial statements of Shanghai Securities ceased to be incorporated into that of the Company
Net cash flow generated from financing activities	25,596,849,213	47,924,622,535	-46.59	Mainly due to the increase in cash paid for the repayment of debts for the period

II. SHAREHOLDERS' INFORMATION

(1) Statement of the total number of shareholders of ordinary shares and shareholders of preferred shares with resumed voting rights and the shareholdings of the top 10 shareholders

Unit: share

The total number of shareholders of ordinary shares as at the end of the reporting period (Note 1)	179,303	The total number of shareholders of preferred shares with resumed voting rights as at the end of the reporting period				Not applicable
Shareholdings of the Top 10 Shareholders						
Name of shareholders	Nature of shareholders	Number of shares held	Percentage of shareholding(%)	Number of shares subject to selling restriction (Note 2)	Pledged,marked or frozen	
					Status	Number
Shanghai State-owned Assets Operation Co., Ltd. (Note 3)	State-owned legal person	1,900,963,748	21.34	–	Nil	–
HKSCC Nominees Limited (Note 4)	Overseas legal person	1,391,750,920	15.62	–	Unknown	–
Shanghai International Group Co., Ltd. (Note 5)	State-owned legal person	682,215,791	7.66	–	Nil	–
Shenzhen Investment Holding Co., Ltd. (Note 6)	State-owned legal person	609,428,357	6.84	–	Nil	–
China Securities Finance Corporation Limited	Domestic non-state-owned legal person	260,547,316	2.92	–	Nil	–
Shanghai Municipal Investment (Group) Corporation	State-owned legal person	246,566,512	2.77	–	Nil	–
Shenzhen Energy Group Co., Ltd.	Domestic non-state-owned legal person	154,455,909	1.73	–	Nil	–
Hong Kong Securities Clearing Company Limited (Note 7)	Overseas legal person	151,931,976	1.71	–	Nil	–
China Construction Bank Corporation –Guotai CSI All Share Securities Company Trading Index Securities Investment Open-ended Fund	Others	87,508,039	0.98	–	Nil	–
China National Nuclear Corporation	State-owned legal person	76,292,793	0.86	–	Nil	–

Shareholdings of the Top 10 Shareholders without Selling Restriction			
Name of shareholders	Number of shares without selling restriction	Class and number of shares	
		Class of shares	Number
Shanghai State-owned Assets Operation Co., Ltd.	1,900,963,748	RMB-denominated ordinary shares	1,900,963,748
HKSCC Nominees Limited	1,391,750,920	Overseas listed foreign shares	1,391,750,920
Shanghai International Group Co., Ltd	682,215,791	RMB-denominated ordinary shares	682,215,791
Shenzhen Investment Holding Co., Ltd.	609,428,357	RMB-denominated ordinary shares	609,428,357
China Securities Finance Corporation Limited	260,547,316	RMB-denominated ordinary shares	260,547,316
Shanghai Municipal Investment (Group) Corporation	246,566,512	RMB-denominated ordinary shares	246,566,512
Shenzhen Energy Group Co., Ltd.	154,455,909	RMB-denominated ordinary shares	154,455,909
Hong Kong Securities Clearing Company Limited	151,931,976	RMB-denominated ordinary shares	151,931,976
China Construction Bank Corporation– Guotai CSI All Share Securities Company Trading Index Securities Investment Open-ended Fund	87,508,039	RMB-denominated ordinary shares	87,508,039
China National Nuclear Corporation	76,292,793	RMB-denominated ordinary shares	76,292,793
Description of the relations or acting-in-concert arrangements among the abovementioned Shareholders	Shanghai State-owned Assets Operation Co., Ltd. is a wholly-owned subsidiary of Shanghai International Group Co., Ltd. HKSCC Nominees Limited and Hong Kong Securities Clearing Company Limited are both wholly owned subsidiaries of The Stock Exchange of Hong Kong Limited, holding H Shares and A Shares of the Company for H shares investors and Shanghai Connect investors, respectively. Save as disclosed herein, the Company is not aware of any other relations or acting-in-concert arrangements.		
Top 10 shareholders and top 10 shareholders not subject to selling restrictions engaging in margin financing and securities lending, and margin financing borrowing	At the end of the reporting period, the number of securities held in the credit securities account of the top 10 shareholders and the top 10 shareholders of A shares without selling restrictions was 0. Apart from the above, the Company was not aware of the engagement status of the top 10 shareholders and the top 10 shareholders without selling restrictions in respect of margin financing and securities lending, and margin financing borrowing.		

Note 1: The total number of shareholders of the Company included shareholders of ordinary A Shares and registered shareholders of H Shares. As at the end of the reporting period, there were 179,122 shareholders of A Shares and 181 registered shareholders of H Shares.

Note 2: The shares and the shareholders subject to selling restrictions as referred to herein were those as defined under the Rules Governing the Listing of Stocks on the Shanghai Stock Exchange.

Note 3: In the above table of top 10 shareholders, the number of shares held by Shanghai State-owned Assets Operation Co., Ltd. as at the end of the reporting period merely represented the number of A Shares in the Company held by it. Another 152,000,000 H Shares of the Company were held by Shanghai State-owned Assets Operation Co., Ltd. through HKSCC Nominees Limited as the nominee.

Note 4: HKSCC Nominees Limited was a nominee holder of the shares owned by the non-registered holders of the H Shares of the Company.

Note 5: In the above table of top 10 shareholders, the number of shares held by Shanghai International Group Co., Ltd. as at the end of the reporting period merely represented the number of A Shares in the Company held by it. Another 124,000,000 H Shares of the Company were held by Shanghai International Group Co., Ltd. through HKSCC Nominees Limited as the nominee.

Note 6: In the above table of top 10 shareholders, the number of shares held by Shenzhen Investment Holdings Co., Ltd. as at the end of the reporting period merely represented the number of A Shares in the Company held by it. Another 103,373,800 H Shares of the Company were held by Shenzhen Investment Holdings Co., Ltd. through HKSCC Nominees Limited as the nominee.

Note 7: Hong Kong Securities Clearing Company Limited was the nominee of Shanghai Connect investors holding A Shares of the Company.

III. OTHER REMINDERS

Other important information about the Company's operating conditions during the reporting period that investors need to be reminded of and pay attention to.

✓ Applicable ☐ Not applicable

1. Bond issuance

On 14 October 2021, the Company completed the issuance of corporate bonds (Tranche 8) of 2021 with a principal amount of RMB3.3 billion for Type I, a term of 1,130 days and coupon rate of 3.29%, and a principal amount of RMB3.4 billion for Type II, a term of 10 years and coupon rate of 3.99%.

2. Grant of reserved restrictive A Shares

On 19 July 2021, the first extraordinary meeting of the sixth session of the board of directors of the Company considered and approved the "Proposal on Adopting the Resolution on the Grant of Reserved Restricted A Shares to Incentive Participants" (《關於提請審議向激勵對象授予預留 A 股限制性股票的議案》) and determined 19 July 2021 as the grant date of the reserved shares, on which 9,999,990 reserved restricted A Shares were granted to 58 incentive participants at a granting price of RMB8.51 per share. On 24 August 2021, the second meeting of the sixth session of the board of directors of the Company considered and approved the "Proposal on Adopting the Resolution on Adjustment to the Grant Price of the Reserved Restricted A Shares" (《關於提請審議調整預留 A 股限制性股票授予價格的議案》) and adjusted the grant price to RMB7.95 per share. On 29 September 2021, the Company completed the registration of the grant of reserved restricted A Shares.

3. Transfer of part of the equity interests in HuaAn Funds

On 8 October 2021, the third meeting of the sixth session of the board of directors of the Company considered and approved the transfer of 15% equity interests in HuaAn Funds Management Co., Ltd. (華安基金管理有限公司) held by Shanghai SITICO Asset Management Co., Ltd. (上海上國投資產管理有限公司) by way of non-public transfer by way of negotiation at a transaction price of no more than RMB1.812 billion. The Equity Transfer Agreement was executed on 27 October 2021, and the transaction price was $1.812 billion.Shanghai SITICO Asset Management Co., Ltd. (上海上國投資產管理有限公司) is a holding subsidiary of Shanghai International Group Co., Ltd. (上海國際集團有限公司), *de facto* controller of the Company. The transaction constitutes a connected transaction. The proportion of equity interests held by the Company in HuaAn Funds Management Co., Ltd. (華安基金管理有限公司) upon completion of the transaction will be increased from 28% to 43%.

Note: The *de facto* controller as referred to herein are as defined under the Rules Governing the Listing of Stocks on the Shanghai Stock Exchange.

IV. QUARTERLY FINANCIAL STATEMENTS

(1) Types of Audit Opinion

☐ Applicable ✓ Not applicable

(2) FINANCIAL STATEMENTS

Consolidated Balance Sheet
30 September 2021

Prepared by: Guotai Junan Securities Co., Ltd.

Unit: Yuan Currency: RMB Audit type: Unaudited

Items	30 September 2021	31 December 2020
Assets:		
Cash and bank balances	168,551,620,724	152,769,037,734
Including: cash held on behalf of customers	142,599,783,095	127,493,579,529
Clearing settlement funds	22,167,494,177	17,879,557,878
Including: settlement funds held on behalf of customers	16,761,892,629	11,829,860,785
Margin accounts receivable	108,321,665,269	99,429,346,587
Derivative financial assets	3,445,217,015	2,214,225,726
Refundable deposits	44,749,356,023	29,415,401,446
Accounts receivable	13,616,098,642	9,290,306,343
Financial assets held under resale agreements	53,217,488,024	55,861,801,489

Items	30 September 2021	31 December 2020
Financial investments:		
Financial assets held for trading	269,302,401,434	228,726,144,020
Other debt investments	63,327,178,979	72,492,801,329
Other equity instrument investments	2,869,726,398	17,637,062,448
Long-term equity investment	11,601,058,716	4,014,543,183
Fixed assets	3,485,430,045	4,413,200,458
Construction in progress	230,906,337	265,463,000
Right-of-use assets	1,754,034,022	1,743,584,121
Intangible assets	1,327,051,191	2,424,971,818
Goodwill	20,896,184	599,812,570
Deferred tax assets	1,481,411,998	1,761,582,053
Other assets	1,540,115,628	1,960,330,043
Total assets	**771,009,150,806**	**702,899,172,246**
Liabilities:		
Short-term borrowings	5,433,274,333	8,277,759,816
Short-term debt instruments	50,728,678,341	48,724,367,595
Placements from other financial institutions	5,149,440,230	13,810,629,516
Financial liabilities held for trading	51,852,429,359	48,094,458,815
Derivative financial liabilities	6,235,036,106	5,526,472,041
Financial assets sold under repurchase agreements	159,333,146,341	144,721,315,194
Accounts payable to brokerage customers	106,815,529,171	103,581,569,655
Proceeds from underwriting securities received on behalf of customers	2,225,212,627	348,459,144
Employee benefits payable	7,907,412,645	7,568,771,669
Tax payable	1,512,525,150	2,450,134,039
Accounts payable	111,760,824,932	76,177,164,135
Provisions	82,113,719	88,614,171
Long-term borrowings	–	1,491,571,669
Bonds payable	111,391,586,842	91,692,414,451
Lease liabilities	1,926,520,031	1,953,628,341

Items	30 September 2021	31 December 2020
Deferred tax liabilities	322,324,938	139,059,336
Other liabilities	1,006,865,023	2,014,965,445
Total liabilities	**623,682,919,788**	**556,661,355,032**
Equity:		
Share capital	8,908,449,523	8,908,448,211
Other equity instruments	11,071,656,682	11,071,660,717
Including: perpetual bonds	9,943,396,227	9,943,396,227
Capital reserve	45,711,697,316	45,571,239,030
Less: treasury shares	683,059,921	776,909,446
Other comprehensive income	-618,764,457	-548,092,753
Surplus reserve	7,172,530,796	7,172,530,796
General risk reserve	18,956,926,121	19,449,920,430
Retained profits	53,220,454,535	46,504,462,478
Total equity attributable to equity holders of the Company	143,739,890,595	137,353,259,463
Non-controlling interests	3,586,340,423	8,884,557,751
Total equity	**147,326,231,018**	**146,237,817,214**
Total liabilities and equity	**771,009,150,806**	**702,899,172,246**

Person in charge of the Company: HE Qing

Person in charge of accounting affairs: NIE Xiaogang

Person in charge of accounting department: LUAN Jinchang

Consolidated Income Statement
January to September 2021

Prepared by: Guotai Junan Securities Co., Ltd.

Unit: Yuan Currency: RMB Audit type: Unaudited

Items	**The first three quarters of 2021 (January to September)**	**The first three quarters of 2020 (January to September)**
1. Total operating revenue	**31,906,608,416**	**25,736,791,177**
Net fee and commission income	11,271,243,142	10,409,136,971
Including: Net fee income from brokerage business	7,099,823,298	6,496,117,539
Net fee income from investment banking business	2,389,316,188	2,541,885,793
Net fee income from asset management business	1,427,245,562	1,180,941,043
Net interest income	4,378,294,270	4,516,788,842
Including: Interest income	11,808,198,337	10,669,749,975
Interest expenses	7,429,904,067	6,152,961,133
Investment gains	6,506,919,704	5,451,873,756
Including: Gains from investment in associates and joint ventures	388,070,440	70,942,320
Other gains	580,520,630	582,750,052
Gains from changes in fair value	3,148,422,609	1,025,953,625
Foreign exchange gains (losses presented by "-")	-100,270,063	40,683,928
Other operating income	6,091,498,794	3,692,826,977
Gains on disposal of assets	29,979,330	16,777,026

Items	The first three quarters of 2021 (January to September)	The first three quarters of 2020 (January to September)
2. Total operating expenses	**16,980,314,356**	**13,547,506,952**
Tax and surcharges	137,944,171	121,857,645
General and administrative expenses	10,506,948,355	9,392,065,179
Credit loss expense	325,153,412	330,815,734
Other asset impairment loss	34,404,340	10,918,985
Other operating expenses	5,975,864,078	3,691,849,409
3. Operating profit	**14,926,294,060**	**12,189,284,225**
Add: Non-operating revenue	16,582,165	6,146,853
Less: Non-operating expenses	48,690,371	67,575,037
4. Total profit	**14,894,185,854**	**12,127,856,041**
Less: Income tax expense	2,956,956,275	2,657,371,541
5. Net profit	**11,937,229,579**	**9,470,484,500**
(1) Classified by operation continuity		
1. Net profit from continuing operations	11,937,229,579	9,470,484,500
(2) Classified by ownership		
1. Net profit attributable to equity owners of the parent company	11,635,277,608	8,952,127,669
2. Profit or loss attributable to non-controlling interests	301,951,971	518,356,831
6. Other comprehensive income (net of tax)	**-126,135,169**	**-1,052,729,964**
Other comprehensive income attributable to owners of the parent company (net of tax)	-97,319,855	-855,068,854
(1) Other comprehensive income that may not be reclassified into profit or loss	-201,241,251	-297,309,812
1. Other comprehensive income that may not be transferred to profit or loss under equity method	17,857,461	-15,136,176
2. Changes in fair value of other equity instrument investments	-219,098,712	-282,173,636

Items	The first three quarters of 2021 (January to September)	The first three quarters of 2020 (January to September)
(2) Other comprehensive income that will be reclassified into profit or loss	103,921,396	-557,759,042
1. Changes in fair value of other debt investments	152,960,128	-330,480,326
2. Credit loss provision for other debt investments	8,325,496	-28,674,293
3. Exchange differences on translation of financial statements in foreign currencies	-57,364,228	-198,604,423
Other comprehensive income attributable to non-controlling interests (net of tax)	-28,815,314	-197,661,110
7. Total comprehensive income	**11,811,094,410**	**8,417,754,536**
Total comprehensive income attributable to owners of the parent company	11,537,957,753	8,097,058,815
Total comprehensive income attributable to non-controlling interests	273,136,657	320,695,721
8. Earnings per share:		
(1) Basic earnings per share (RMB/share)	1.29	0.97
(2) Diluted earnings per share (RMB/share)	1.26	0.95

Person in charge of the Company: HE Qing

Person in charge of accounting affairs: NIE Xiaogang

Person in charge of accounting department: LUAN Jinchang

Consolidated Cash Flow Statement
January – September 2021

Prepared by: Guotai Junan Securities Co., Ltd.

Unit: Yuan Currency: RMB Audit type: Unaudited

Items	The first three quarters of 2021 (January to September)	The first three quarters of 2020 (January to September)
1. Cash flows from operating activities:		
Net increase in financial liabilities held for trading	2,743,908,488	4,179,655,651
Cash received from interest, fees and commissions	26,517,532,191	23,720,286,564
Net increase in repurchase businesses	16,234,956,009	9,572,321,374
Net cash received from accounts payable to brokerage customers	13,726,646,003	23,046,721,611
Net increase in proceeds from underwriting securities received on behalf of customers	1,876,753,483	–
Cash received from other operating activities	39,636,518,696	14,324,351,667
Sub-total of cash inflows from operating activities	100,736,314,870	74,843,336,867
Net increase in financial assets held for trading	45,970,191,558	22,104,361,239
Net decrease in placements from other financial institutions	8,568,657,200	676,880,221
Net increase in margin accounts receivables	16,581,984,402	22,634,340,781
Cash payment of interest, fees and commissions	5,728,671,547	5,154,339,706
Cash paid to and for employees	6,897,371,246	5,863,675,641
Cash paid for various taxes	4,372,381,121	4,065,384,601
Cash paid for other operating activities	13,170,224,938	18,965,477,379
Sub-total of cash outflows from operating activities	101,289,482,012	79,464,459,568
Net cash flow generated from operating activities	-553,167,142	-4,621,122,701

Items	The first three quarters of 2021 (January to September)	The first three quarters of 2020 (January to September)
2. Cash flows from investing activities:		
Cash received from disposal of investment	85,326,632,042	58,482,199,048
Cash received from return on investments	3,169,344,018	2,677,101,605
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	86,938,260	4,281,192
Net cash received on disposal of subsidiaries and other business units	–	464,145,332
Sub-total of cash inflows from investing activities	88,582,914,320	61,627,727,177
Cash paid for investments	98,041,896,606	71,469,656,909
Cash paid for acquisition of fixed assets, intangible assets and other long-term assets	425,133,781	392,272,976
Cash paid for other investing activities	15,827,243,036	–
Sub-total of cash outflows from investing activities	114,294,273,423	71,861,929,885
Net cash flow generated from investing activities	-25,711,359,103	-10,234,202,708
3. Cash flows from financing activities:		
Cash received from investments	10,468,020,000	5,000,000,000
Including: Cash received from issuing perpetual bonds by a subsidiary	–	5,000,000,000
Cash received from investment from non-controlling interests by a subsidiary	10,468,020,000	–
Cash received from borrowings	22,581,865,154	30,349,159,202
Cash received from issuing bonds	101,450,644,695	100,507,088,314
Cash received from other financing activities	79,499,921	603,560,000
Sub-total of cash inflows from financing activities	134,580,029,770	136,459,807,516
Cash paid for repayment of debt	99,467,499,229	67,638,113,900
Cash paid for redemption of perpetual bonds	–	10,000,000,000
Acquisition of treasury shares	–	1,543,209,446
Cash paid for distribution of dividends, profit or payment of interest	8,973,897,971	8,816,973,000

Items	The first three quarters of 2021 (January to September)	The first three quarters of 2020 (January to September)
Including: Dividend and profit paid by subsidiaries to non-controlling interests and other equity instrument holders	108,803,779	45,932,464
Cash paid for other financing activities	541,783,357	536,888,635
Sub-total of cash outflows from financing activities	108,983,180,557	88,535,184,981
Net cash flow generated from financing activities	25,596,849,213	47,924,622,535
4. Effect on cash and cash equivalents from foreign exchange rate changes	**-194,882,337**	**-418,299,168**
5. Net increase in cash and cash equivalents	**-862,559,369**	**32,650,997,958**
Add: Balance of cash and cash equivalents at the beginning of the period	168,508,513,940	131,964,882,594
6. Balance of cash and cash equivalents at the end of the period	**167,645,954,571**	**164,615,880,552**

Person in charge of the Company: HE Qing

Person in charge of accounting affairs: NIE Xiaogang

Person in charge of accounting department: LUAN Jinchang

Board of Guotai Junan Securities Co., Ltd.

30 October 2021