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# MODERN HEALTHCARE TECHNOLOGY HOLDINGS LIMITED

(Incorporated in the Cayman Islands with limited liability)

(Stock code: 919)

# ANNOUNCEMENT OF INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2021

The Board of Directors (the "Board" or the "Directors") of Modern Healthcare Technology Holdings Limited ("the Company") are pleased to announce the unaudited consolidated results of the Company and its subsidiaries (collectively referred to as "the Group") for the six months ended 30 September 2021 ("the period under review").

#### CONSOLIDATED STATEMENT OF PROFIT OR LOSS

for the six months ended 30 September 2021 – unaudited

	Six months 30 Septer			
		2021	2020	
	Note	HK\$'000	HK\$'000	
Revenue	5	205,396	218,228	
Other income	6	3,526	48,689	
Cost of inventories sold		(7,581)	(4,081)	
Advertising costs		(1,377)	(1,658)	
Building management fees		(5,720)	(5,931)	
Bank charges		(11,277)	(7,337)	
Employee benefit expenses		(148,561)	(88,540)	
Depreciation and amortisation		(46,877)	(58,586)	
Occupancy costs		(847)	(536)	
Other operating expenses	_	(22,056)	(24,671)	

#### 30 September 2021 2020 HK\$'000 HK\$'000 Note (Loss)/profit from operations (35,374)75,577 Interest income **62** 554 Fair value change on investment properties (3,537)(2,413)7 Finance costs (1,230)(2,546)Net loss on disposals of subsidiaries (591)(Loss)/profit before taxation 7 (40,079)70,581 8 Income tax expense (1,544)(4,643)(Loss)/profit for the period (41,623)65,938 **Attributable to:** Equity shareholders of the Company (41,880)65,817 Non-controlling interests 257 121 (Loss)/profit for the period 65,938 (41,623)9 (Loss)/earnings per share (HK cents) Basic (4.63)7.28 Diluted (4.63)7.28

Six months ended

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

for the six months ended 30 September 2021 – unaudited

		Six months ended 30 September	
	Note	2021 HK\$'000	2020 HK\$'000
(Loss)/profit for the period		(41,623)	65,938
Other comprehensive income for the period (after tax and reclassification adjustments):			
Item that may be reclassified subsequently to profit or loss:			
Exchange differences on translation of operations outside Hong Kong	_	(1,091)	2,036
Other comprehensive income for the period	==	(1,091)	2,036
Total comprehensive income for the period	=	(42,714)	67,974
Attributable to:			
Equity shareholders of the Company		(42,971)	67,853
Non-controlling interests	-	257	121
Total comprehensive income for the period	_	(42,714)	67,974

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

at 30 September 2021 – unaudited

	Note	At 30 September 2021 HK\$'000	At 31 March 2021 <i>HK\$'000</i>
Non-current assets Property, plant and equipment		164,279	134,186
Investment properties Deposits and prepayments Deferred tax assets	10	39,653 13,332 902	43,190 11,460 901
		218,166	189,737
Current assets Inventories Trade and other receivables, deposits and		7,922	9,553
prepayments	10	181,960	175,331
Tax recoverable		419	5,695
Pledged bank deposits Bank deposits with original maturity over		47,181	54,385
three months		5,437	5,476
Cash and bank balances		179,031	228,865
		421,950	479,305
Current liabilities			
Trade and other payables, deposits received and accrued expenses	11	74,708	73,363
Deferred revenue	12	217,138	183,446
Finance lease payable		800	_
Lease liabilities		63,740	70,795
Tax payable		4,837	3,695
	:	361,223	331,299
Net current assets	:	60,727	148,006
Total assets less current liabilities		278,893	337,743

		At 30 September 2021	At 31 March 2021
	Note	HK\$'000	HK\$'000
Non-current liabilities			
Lease liabilities		28,090	44,277
Deferred tax liabilities		625	574
		28,715	44,851
NET ASSETS		250,178	292,892
CAPITAL AND RESERVES			
Share capital		90,448	90,448
Reserves		155,948	198,919
Total equity attributable to equity			
shareholders of the Company		246,396	289,367
Non-controlling interests		3,782	3,525
TOTAL EQUITY		250,178	292,892

#### NOTES TO THE ANNOUNCEMENT

(Expressed in Hong Kong dollars unless otherwise indicated)

#### 1 GENERAL INFORMATION

Modern Healthcare Technology Holdings Limited ("the Company") was incorporated in the Cayman Islands with limited liability. The address of its registered office is M&C Corporate Services Limited, PO Box 309 GT, Ugland House, South Church Street, George Town, Grand Cayman, Cayman Islands. The address of its principal place of business is Work Shop Nos. 66-68, 6th Floor, Sino Industrial Plaza, 9 Kai Cheung Road, Kowloon Bay, Kowloon, Hong Kong. The Company's shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited ("the Stock Exchange").

The Company and its subsidiaries ("the Group") are principally engaged in the provision of beauty and wellness services and sales of skincare and wellness products. In the opinion of the directors of the Company, Dr. Tsang Yue, Joyce ("Dr. Tsang"), who is a director of the Company, is the ultimate controlling party of the Company.

#### 2 BASIS OF PREPARATION

The interim results set out in this announcement do not constitute the Group's interim financial report for the six months ended 30 September 2021 but are extracted from the Group's unaudited interim financial report which has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on the Stock Exchange, including compliance with Hong Kong Accounting Standard ("HKAS") 34, *Interim financial reporting*, issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA").

The unaudited interim financial report has been prepared in accordance with the same accounting policies adopted in the annual financial statements for the year ended 31 March 2021, except for the accounting policy changes that are expected to be reflected in the annual financial statements for the year ending 31 March 2022. Details of any changes in accounting policies are set out in note 3.

The preparation of an interim financial report in conformity with HKAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

The unaudited interim financial report contains condensed consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the annual financial statements for the year ended 31 March 2021. The condensed consolidated interim financial statements and notes thereon do not include all of the information required for a full set of financial statements prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs").

The interim financial report is unaudited, but has been reviewed by KPMG in accordance with Hong Kong Standard on Review Engagements 2410, *Review of interim financial information performed by the independent auditor of the entity*, issued by the HKICPA.

The financial information relating to the financial year ended 31 March 2021 that is included in the interim financial report as comparative information does not constitute the Company's statutory annual consolidated financial statements for that financial year but is derived from those financial statements. Statutory financial statements for the year ended 31 March 2021 are available from the Company's registered office. The auditors have expressed an unqualified opinion on those financial statements in their report dated 28 June 2021.

#### 3 CHANGES IN ACCOUNTING POLICIES

The HKICPA has issued the following amendments to HKFRSs that are first effective or available for early adoption for the current accounting period of the Group:

- Amendment to HKFRS 16, Covid-19-related rent concessions beyond 30 June 2021
- Amendments to HKFRS 9, HKAS 39, HKFRS 7, HKFRS 4 and HKFRS 16, Interest rate benchmark reform – phase 2

The Group has early adopted Amendments to HKFRS 16, Covid-19-related rent concessions beyond 30 June 2021 since year ended 31 March 2021. Apart from this, the Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

#### 4 SEGMENT INFORMATION

The Group has two reportable segments as follows:

Beauty and wellness services – Provision of beauty and wellness services

Skincare and wellness products - Sales of skincare and wellness products

The Group's reportable segments are strategic business units that offer different products and services. They are managed separately because each business requires different technology and marketing strategies.

The accounting policies of the operating segments are the same as those described in the Group's annual financial statements for the year ended 31 March 2021. Segment profits do not include other income, interest income, fair value changes on investment properties, unallocated costs, which comprise corporate administrative expenses, and income tax expense. Segment assets do not include properties held for corporate uses, investment properties, intangible assets, goodwill, deferred tax assets, tax recoverable and amounts due from related companies. Segment liabilities do not include dividend payable, tax payable, deferred tax liabilities, amounts due to related companies and the ultimate controlling party.

(a) Information regarding the Group's reportable segments as provided to the Group's most senior executive management for the purposes of resource allocation and assessment of segment performance for the periods is set out below.

	Beauty and wellness services <i>HK\$</i> '000	Skincare and wellness products HK\$'000	Total <i>HK\$'000</i>
For the six months ended 30 September 2021			
Revenue from external customers Reportable segment (loss)/profit	187,556 (36,672)	17,840 9,829	205,396 (26,843)
As at 30 September 2021			
Reportable segment assets Reportable segment liabilities	582,949 (367,407)	16,029 (16,465)	598,978 (383,872)
For the six months ended 30 September 2020			
Revenue from external customers Reportable segment profit	209,447 70,315	8,781 5,417	218,228 75,732
As at 30 September 2020			
Reportable segment assets Reportable segment liabilities	628,553 (439,492)	14,050 (11,468)	642,603 (450,960)

# (b) Reconciliations of reportable segment profit or loss

	Six months ended	
	30 September	
	2021	2020
	HK\$'000	HK\$'000
Reportable segment (loss)/profit	(26,843)	75,732
Other income	2,168	5,528
Interest income	62	554
Fair value changes on investment properties	(3,537)	(2,413)
Net loss on disposals of subsidiaries	_	(591)
Unallocated costs	(11,929)	(8,229)
Income tax expense	(1,544)	(4,643)
Consolidated (loss)/profit for the period	(41,623)	65,938

# 5 REVENUE

The principal activities of the Group are the provision of beauty and wellness services and sales of skincare and wellness products.

The amount of each significant category of revenue recognised during the period is as follows:

	Six months ended 30 September	
	2021	2020
	HK\$'000	HK\$'000
Revenue recognised from provision of beauty and		
wellness services and expiry of prepaid beauty packages	187,556	209,447
Sales of skincare and wellness products	17,840	8,781
	205,396	218,228

# 6 OTHER INCOME

	Six months ended 30 September	
	2021	2020
	HK\$'000	HK\$'000
Government grants (Note)	1,358	43,946
COVID-19-related rent concessions received	77	3,180
Income from provision of domestic helper agency services	1,054	773
Rental income	777	_
Others	260	790
	3,526	48,689

Note: They are benefited from governments and other authorities under COVID-19 related support schemes.

#### 7 (LOSS)/PROFIT BEFORE TAXATION

(Loss)/profit before taxation is arrived at after charging/(crediting):

	Six months ended 30 September	
	2021	2020
	HK\$'000	HK\$'000
Directors' remuneration	6,310	4,083
Depreciation		
<ul> <li>Owned property plant and equipment</li> </ul>	7,608	18,266
- Right-of-use assets	39,269	40,320
Foreign exchange (gain)/loss, net	(16)	115
Finance costs – interest on lease liabilities	1,230	2,546

#### 8 INCOME TAX EXPENSE

	Six months ended 30 September	
	2021	2020
	HK\$'000	HK\$'000
Current tax – Hong Kong Profits Tax	381	670
Current tax – Overseas	1,110	1,472
Deferred taxation	53	2,501
Income tax expense	1,544	4,643

The provision for Hong Kong Profits Tax is calculated by applying the estimated annual effective tax rate of 16.5% (30 September 2020: 16.5%) to the six months ended 30 September 2021, except for one subsidiary of the Group which is a qualifying corporation under the two-tiered Profits Tax rate regime.

For this subsidiary, the first HK\$2 million of assessable profits are taxed at 8.25% and the remaining assessable profits are taxed at 16.5%. The provision for Hong Kong Profits Tax for this subsidiary was calculated at the same basis in 2020.

Taxation for overseas subsidiaries is similarly calculated using the estimated annual effective rates of taxation that are expected to be applicable in the relevant jurisdictions.

#### 9 (LOSS)/EARNINGS PER SHARE

The calculation of basic (loss)/earnings per share is based on the loss attributable to ordinary equity shareholders of the Company of HK\$41,880,000 (2020: profit of HK\$65,817,000) and the weighted average number of 904,483,942 ordinary shares (2020: weighted average number of 904,483,942 ordinary shares) in issue during the period. Diluted (loss)/earnings per share is the same as basic (loss)/earnings per share as there were no dilutive potential shares in issue throughout the periods ended 30 September 2021 and 2020.

#### 10 TRADE AND OTHER RECEIVABLES, DEPOSITS AND PREPAYMENTS

	At	At
	30 September	31 March
	2021	2021
	HK\$'000	HK\$'000
Non-current assets		
Deposits and prepayments	13,332	11,460
Current assets		
Trade receivables, net of loss allowance for expected credit loss	17,538	14,394
Trade deposits retained by banks/credit card companies (note)	133,959	134,040
Rental and other deposits, prepayments and other receivables	30,300	26,628
Amounts due from related companies	163	269
	181,960	175,331
	195,292	186,791

Note: Trade deposits represent trade receivables that were retained by the banks/credit card companies in reserve accounts to secure the Group's performance of services to customers who paid for the services by credit cards, in accordance with the merchant agreements entered into between the Group and the respective banks/credit card companies.

At the end of the reporting period, the ageing analysis of trade receivables (net of loss allowance), based on the invoice date, is as follows:

	At	At
	30 September	31 March
	2021	2021
	HK\$'000	HK\$'000
0 – 30 days	10,123	9,665
31 - 60  days	2,735	1,547
61 – 90 days	1,334	134
91 – 180 days	3,346	3,048
	17,538	14,394

The Group's trading terms with its customers are mainly on credit card settlements. The credit period is generally 7 to 180 days (31 March 2021: 7 to 180 days) for the credit card settlement from the respective banks/credit card companies.

# 11 TRADE AND OTHER PAYABLES, DEPOSITS RECEIVED AND ACCRUED EXPENSES

	At	At
	30 September	31 March
	2021	2021
	HK\$'000	HK\$'000
Trade payables	546	525
Other creditors, deposits received and accrued expenses	74,035	72,711
Amount due to the ultimate controlling party	2	2
Amounts due to related companies	125	125
	74,708	73,363
At the end of the reporting period, the ageing analysis of trade follows:	payables, based on the inve	oice date, is as
	A +	Λ÷

	At	At
	30 September	31 March
	2021	2021
	HK\$'000	HK\$'000
Within 90 days	537	515
Over 90 days	9	10
	546	525

# 12 DEFERRED REVENUE

(a) An ageing analysis of deferred revenue, based on the invoice date, is as follows:

	At	At
	30 September	31 March
	2021	2021
	HK\$'000	HK\$'000
Within 1 year	217,138	183,446

# (b) Movement of deferred revenue:

	At	At
	30 September	31 March
	2021	2021
	HK\$'000	HK\$'000
At the beginning of the period/year	183,446	301,822
Gross receipts from sales of prepaid beauty packages	221,055	292,170
Revenue recognised for provision of beauty and		
wellness services and expiry of prepaid beauty packages	(187,556)	(411,713)
Exchange differences	193	1,167
At the end of the period/year	217,138	183,446

# 13 DIVIDENDS

The Board has resolved not to declare an interim dividend for the six months ended 30 September 2021 (2020: Nil).

#### **BUSINESS REVIEW**

# **Hong Kong**

The year 2021 so far has proven to be another challenging period after the outbreak of COVID-19 last year. The Consumer Confidence Index issued as part of the Nielsen Global Survey remained at a low level of 65.70 in the second quarter of 2021 comparing with averaged 82.07 from 2006 until 2021, albeit the consumption voucher scheme offered by the Hong Kong government with the intention to boost up the economy. Nevertheless, leveraging on our excellent service management that facilitate greater quality assurance, our management is confident of the further prospects of our business.

The Group is currently operating 30 beauty and spa service centers with a total gross floor area of approximately 175,000 square feet, decreased by 6.9% when compared with the figure of 188,000 square feet as at 30 September 2020. Various comprehensive high-quality beauty, slimming and facial services are offered to the general public including, inter alia, skincare, slimming, hairstyling, cosmetics, manicures, pedicures, electrology and aesthetics services.

With regard to the sales of skincare and wellness products, as of 30 September 2021, the Group had a total of 8 stores under the names of "be Beauty Shop", locating across Hong Kong, Kowloon and the New Territories. More than 80 varieties of products are available for sale under different series of skincare service, including "Y.U.E", "Advanced Natural", "Bioline", "BeYu", "Malu Wilz", which can fulfill the needs of customers with different skin types.

During the period under review, our service income and receipts from prepaid beauty packages in Hong Kong amounted to HK\$167,863,000 and HK\$198,204,000 respectively, representing a decrease of 9.5% and increase of 55.3% respectively, as compared to the same period last year.

The decrease of revenue is mainly attributable to the decrease in revenue recognised from the deferred revenue which recorded a big drop due to the closure of our shops in compliance of the COVID-19 anti-epidemic measures in Hong Kong last year.

#### **Mainland China**

Our Mainland China operations are conducted through 2 wholly owned foreign enterprises established respectively in Shanghai and Guangzhou in the People's Republic of China. These two wholly owned foreign enterprises operate a total of 3 service centres at the two cities referred to. During the period under review, our service income and receipts from prepaid beauty packages in Mainland China amounted to HK\$3,772,000 and HK\$5,077,000 respectively, representing an decrease of 37.4% and 19.1% respectively, as compared to the same period last year.

### **Singapore**

The Group operates a total of 9 beauty and wellness service centres in Singapore, decreased by 1 center compared with the same period last year. Our Singapore operations reported a revenue of HK\$19,477,000. Receipts from sales of prepaid beauty packages amounted to HK\$17,774,000, while revenue from services rendered amounted to HK\$15,922,000, increased by 47.0% and decreased by 11.1% respectively when compared with the same period last year.

The decrease of revenue is mainly attributable to the decrease in revenue recognised from the deferred revenue which recorded a big drop due to the closure of our shops in compliance of the COVID-19 circuit-breaker measures in Singapore last year.

#### FINANCIAL REVIEW

#### Revenue

Revenue of the Group was mainly contributed by the beauty, facial and slimming services. For the six months ended 30 September 2021, revenue of the Group decreased by 5.9% to HK\$205,396,000 as compared to the same period last year due to the weakened economy in different business regions.

Set out below is a breakdown of the revenue of the Group by service lines and product sales during the period under review:

	For the six months ended 30 September				
	2021		2020		
	Percentage		Percentage		
Sales mix	HK\$'000	of revenue	HK\$'000	of revenue	Change
Beauty & facial	139,057	67.7%	156,469	71.7%	-11.1%
Slimming	38,986	19.0%	41,374	19.0%	-5.8%
Spa and massage	9,513	4.6%	11,604	5.3%	-18.0%
Beauty and wellness services Sales of skincare and	187,556	91.3%	209,447	96.0%	-10.5%
wellness products	17,840	8.7%	8,781	4.0%	+103.2%
Total	205,396	100%	218,228	100%	-5.9%

Compared to the same period last year, the Group's revenue from beauty and facial services for ladies decreased by 11.1% to HK\$134,755,000 (2020: HK\$151,510,000), while revenue from beauty and facial services for men decreased by 13.3% to HK\$4,302,000 (2020: HK\$4,959,000). Revenue from the slimming service decreased to HK\$38,986,000 in the period under review, down by approximately 5.8% from approximately HK\$41,374,000 in the same period of 2020.

Meanwhile, spa and massage revenue for the Group in the period under review decreased by 18.0% to HK\$9,513,000. As for the product revenue, it increased by 103.2% to HK\$17,840,000 as compared to the same period last year, which was mainly attributable to the restructuring of our product portfolio in order to suit the customer needs.

# **Employee benefit expenses**

Employee benefit expenses represent the largest component of the Group's operating expenses, increased by approximately 67.8% to HK\$148,561,000, comparing to HK\$88,540,000 for the same period last year. The total headcount of the Group as at 30 September 2021 decreased by 23.8% to 801, as compared to a headcount of 1,051 for the same period last year. The drop of employee benefits expenses and headcount is mainly due to the continuous cost efficiency that we endeavor to pursue. In order to attract and retain the talents to enhance the competitive advantages of the Group, elite system has been launched since 2010 to provide comprehensive training to improve the staff's customer services skills. Eminent employees with excellent performance will be entitled to discretionary bonuses offered by the management in recognition of their contribution.

# Occupancy costs and depreciation charge of other properties leased for own use

During the period under review, the Group's occupancy costs and depreciation of other properties leases for own use were approximately HK\$40,116,000 (2020: HK\$40,856,000), accounting for approximately 19.5% of our revenue (2020: 18.7%). As of 30 September 2021, the Group operated a total of 33 service centres in Mainland China and Hong Kong with a total weighted average gross floor area of 175,000 square feet, representing a decrease of 6.9% as compared to 188,000 square feet for the same period last year. As of 30 September 2021, the Group had 9 centres (2020: 10 centres) in Singapore, with a total weighted average gross floor area of approximately 19,000 square feet (2020: approximately 20,000 square feet).

# Bank charges, advertising costs and building management fees

Bank charges recorded changes in line with sales of new prepaid beauty packages, which increased by 53.7% to HK\$11,277,000. Advertising costs decreased to HK\$1,377,000 from HK\$1,658,000 for the same period last year. Advertising cost as a percentage of revenue in 2021 was 0.7% which remained stable compared with that of the same period last year. This reflected the Group's ability to enjoy cost advantage in advertising cost as it could spread such cost across an enlarged service centre network that covers Hong Kong, Mainland China and Singapore. Advertising cost is allocated in an effective way to raise brand awareness and capture a greater market share. Building management fees decreased by about 3.6% from HK\$5,931,000 in 2020 to approximately HK\$5,720,000 during the period under review. It accounts for 2.8% of our revenue in 2021, as compared to 2.7% for the same period last year.

# Other operating expenses

Set out below is a breakdown on the other operating expenses of the Group during the period under review (with comparative figures for the same period last year):

	For Six months ended 30 September	
	2021	
	HK\$'000	HK\$'000
Audit Fee	2,076	1,968
Administrative expenses (Note)	3,209	2,821
Cleaning, sanitary and laundry	2,998	1,993
Consultancy fee	1,052	1,160
Government rent and rates	1,461	1,805
Insurance	1,504	1,289
Legal and professional fee	1,522	1,856
Repair and maintenance expenses	2,242	1,453
Utilities	3,670	2,130
Other expenses	2,322	8,196
	22,056	24,671

*Note*: The administrative expenses for each of the periods ended 30 September 2021 and 2020 included motor vehicles expenses, postage and courier expenses, printing and stationary, telephone and fax and transportation expenses.

# **Net loss/profit**

For the six months ended 30 September 2021, the net loss was approximately HK\$41,623,000, as compared to the net profit of HK\$65,938,000 for the same period last year. The Group will continue to expand its business when opportunities arise in order to achieve the long-term value-added objective of maximising shareholders' returns. Loss per share for the period under review was HK4.63 cents as compared to the earnings per share of HK7.28 cent for the same period last year.

#### **Interim dividend**

No interim dividend had been approved by the Board for the six months ended 30 September 2021 (interim dividend for 2020: nil).

### Liquidity, capital structure and treasury policies

During the period under review, we maintained a strong financial position. The total equity of the Group as at 30 September 2021 was HK\$250,178,000. Cash and bank balances as at 30 September 2021 amounted to HK\$184,468,000 (31 March 2021: HK\$234,341,000) with no bank borrowings. The Group generally finances its liquidity requirements through the receipts from sales of prepaid beauty packages and collection of credit card prepayment from banks.

During the period under review, except for the fund required for operation, the majority of the Group's cash was held under fixed and savings deposits in banks at an annualised yield of approximately 0.1%. During the period under review, the Group did not have any other security or capital investments, derivative investments, or hedging on foreign currencies.

# Capital expenditure

The total capital expenditure of the Group during the six months ended 30 September 2021 was approximately HK\$57,666,000, which was mainly used for the addition of property, leasehold improvements and equipment and machinery in connection with the expansion and integration of its service and retail networks in various regions. The capital expenditure for the same period last year was approximately HK\$325,000.

# Contingent liabilities and capital commitment

The Group had capital commitment mainly for the acquisition of property and leasehold improvement. The Board considered that there were no material contingent liabilities as at 30 September 2021. The Group had capital commitment of HK\$19,243,000 as at 30 September 2021 (31 March 2021: HK\$330,000) in respect of the acquisition of property and leasehold improvement.

# Charges on assets

As of 30 September 2021, the Group had pledged bank deposits of HK\$47,181,000 (31 March 2021: HK\$54,385,000) in favour of certain banks to secure banking facilities granted to certain subsidiaries in the Group.

# Foreign exchange risk exposures

The Group's transactions were mainly denominated in Hong Kong Dollars. However, the exchange rates of Hong Kong Dollars against foreign currencies also affected the operating costs as the Group expanded its business to Mainland China, Southeast Asian regions and Australia. Therefore, the management will closely assess the foreign currency risk exposures faced by the Group, and will take the necessary actions to properly hedge such exposures.

### **Human resources and training**

Total employee benefit expenses including directors' emoluments for the period under review amounted to HK\$148,561,000, representing a 67.8% increase as compared to HK\$88,540,000 for the same period last year. The Group had a workforce of 801 staff as of 30 September 2021 (30 September 2020: 1,051 staff), including 636 front-line service centre staff in Hong Kong, 33 in Mainland China and 54 in Singapore. Back office staff totaled 54 in Hong Kong, 5 in Mainland China and 19 in Singapore and Australia. To ensure our service quality, the Group regularly offers appropriate trainings to its staff, including the safe application of the latest beauty technology, exchanging of tips on service techniques, and in-depth introduction of our services and products. The trainings are designed by the Group's senior management, who are also responsible for certain teaching and sharing of experiences. During the training, the Group also encourages its staff to raise questions and express their opinions, which facilitates the interaction between the senior management and the general staff. Meanwhile, the sound communication between the management and the staff enables the management to understand the daily operations of the Group in a more efficient manner.

The Group reviews its remuneration policies on a regular basis with reference to the legal framework, market conditions and performance of the Group and individual employees. The Remuneration Committee also reviews the remuneration policies and packages of executive directors and the senior management. Pursuant to the remuneration policies of the Group, employees' remunerations comply with the legal requirements of all jurisdictions in which we operate, and are in line with the market rates.

#### CORPORATE SOCIAL RESPONSIBILITY

The Group has been providing beauty and facial and slimming services over the years and such extensive experience has guided us to attach great importance to the safety of our services and products. The Group exercises stringent quality control on its products, of which the ingredients and hygienic packaging have all been recognised internationally. The advanced machines used in our services have also passed various safety tests and have attained international safety standards.

In addition, the professionalism of our staff is also a key to service safety. The Group established the Beauty Expert International College in 2002 and our professional teachers have nurtured numerous highly skilled and well-rounded students. The teachers of the college possess years of experience in cosmetology training with different international professional accreditations, while the students can also take a number of internationally recognised examinations in order to acquire experience. The college enables the Group to recruit elites and talents as well as to arrange appropriate trainings or further studies for suitable staff, thus achieve a win-win situation. Upon completing their program, the students not only have the opportunity to join the Group's professional team, but also are able to explore their career path in other beauty businesses and contribute to the industry.

Concerning environmental protection, as part of our effort to provide a comfortable service environment while strongly support environmental protection, the Group has specific policies stipulating how to minimise the use of air conditioning and reduce our water consumption at service centres.

#### **OUTLOOK**

The COVID-19 epidemic was brought under control during the period under review, and Consumption Voucher Scheme was launched by the Hong Kong SAR government in August to stimulate retail spending. While consumer confidence is rising from the very bottom last year, it is still well below the long-term average. People are still quite prudent in spending their money.

On the other hand, Singapore took the policy to live with the virus by easing its strict COVID-19 measures, which induced the soar of its infection rates since August this year. As such, the possibility of another circuit break measures on the salon shops cannot be ruled out, which may affect the performance on our Singapore business in the second half of the financial year.

In spite of the epidemic uncertainty, the Group will continue to leverage on its excellent services, brand visibility and solid customer base in Hong Kong, Mainland China and Singapore to brave the economic headwind.

On the first day of October this year, our Hong Kong salons have launched a cooling-off period policy which means the customer may choose to claim the refund of the unused services within five working days from the date of his/her purchase.

The Group intends to set this as a good example to the beauty industry which is said to have unscrupulous and aggressive commercial practices carried out by a handful of black sheep. In the long run, we hope to restore the customer confidence and build up a healthy long term development of the industry.

During the period under review, we have successfully controlled our operating costs particularly the rental costs, as well as focused on the maintenance of a healthy cash position. Looking ahead, despite of the uncertain business environment we are facing, we are still prudently optimistic about the Group's performance in the future.

# PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the period under review, the Company did not redeem, and neither the Company nor any of its subsidiaries purchased or sold, any of the Company's listed securities.

#### CORPORATE GOVERNANCE PRACTICES

The Company is committed to principles of good corporate governance consistent with prudent management and enhancement of shareholder value, which emphasise transparency, accountability and independence.

The Company has adopted the code provisions ("Code Provisions") set out in the Corporate Governance Code ("the Code") as set out in Appendix 14 to the Rules Governing The Listing of Securities on The Stock Exchange of Hong Kong Limited ("the Listing Rules").

During the period under review, the Company met the Code Provisions in the Code, except for the deviation from Code provision A.2.1 as discussed in the section headed "Chairperson and Chief Executive Officer" below and from Code Provision E.1.2 as set out in the section headed "Non-Compliance with Code Provision E.1.2" below.

# **Chairperson and Chief Executive Officer**

During the period under review, Dr. Tsang Yue, Joyce was both the Chairperson and Chief Executive Officer of the Company. Code provision A.2.1 of the Code stipulates that the role of chairperson and chief executive should be separate and should not be performed by the same individual. After reviewing the management structure, the Board is of the opinion that Board decisions are collective decisions of all Directors made by way of voting and not decisions of the Chairperson of the Board alone. Further, there is a clear division of responsibilities between the management of the Board and the day-to-day management of the business of the Company, which relies on the support of the senior management. As such, the power of management of the Company is not concentrated in any one individual. The Board considers that the present structure will not impair the balance of power and authority between the Board and the senior management of the Group.

# Non-Compliance with Code Provision E.1.2

Code Provision E.1.2 provides that the Chairman of the Board should attend the general meeting. Dr. Tsang Yue, Joyce, the Chairperson of the Board, was absent from the Annual General Meeting of the Company held on 27 August 2021 due to personal reason.

**Model Code for Securities Transactions by Directors** 

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers ("Model Code") set out in Appendix 10 to the Listing Rules as the code of conduct

Issuers ("Model Code") set out in Appendix 10 to the Listing Rules as the code of conduct regarding securities transactions by the directors of the Company ("the Directors"). Having made

specific enquiry of all Directors, all Directors confirmed that they had complied with, and there had been no non-compliance with, the required standard set out in the Model Code and its code of

conduct regarding the Directors' securities transactions during the period under review.

**Board Committees** 

The Board has established the following committees with defined terms of reference, which are on

no less exacting terms than those set out in the Code:

Remuneration Committee

Nomination Committee

Audit Committee

Each Committee has authority to engage outside consultants or experts as it considers necessary to discharge the Committee's responsibilities. Minutes of all committees meetings are circulated to their members. To further reinforce independence and effectiveness, all Audit Committee members

are Independent Non-executive Directors ("INEDs"), and the Nomination and Remuneration

Committees have been structured with a majority of INEDs as members.

**Remuneration Committee** 

The composition of the Remuneration Committee is as follows:

**Independent Non-executive Directors** 

Dr. Wong Man Hin, Raymond (Chairman)

Ms. Liu Mei Ling, Rhoda

Mr. Hong Po Kui, Martin

Executive Director

Dr. Tsang Yue, Joyce

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The responsibilities of Remuneration Committee is set out in its written terms of reference which include reviewing and determining the terms of remuneration packages, bonuses and other compensation payable to the Directors and senior management according to the policies as prescribed. Such policies are to link total compensation for senior management with the achievement of annual and long term performance goals. By providing total compensation at competitive industry levels for delivering on-target performance, the Group seeks to attract, motivate and retain the key executives essential to its long term success.

### **Nomination Committee**

The composition of the Nomination Committee is as follows:

#### Executive Director

Dr. Tsang Yue, Joyce (Chairman)

# Independent Non-executive Directors

Ms. Liu Mei Ling, Rhoda Dr. Wong Man Hin, Raymond Mr. Hong Po Kui, Martin

The Board established the Nomination Committee with written terms of reference which cover recommendations to the Board on the appointment of Directors, evaluation of Board composition, assessment of the independence of INEDs and the management of Board succession.

### **Audit Committee**

The composition of the Audit Committee is as follows:

# **Independent Non-executive Directors**

Ms. Liu Mei Ling, Rhoda (Chairman)

Dr. Wong Man Hin, Raymond

Mr. Hong Po Kui, Martin

The Audit Committee reviews the Group's financial reporting, internal controls and corporate governance issues and makes relevant recommendations to the Board. All Audit Committee members possess appropriate professional qualifications, accounting or related financial management expertise as required under the Listing Rules. The Audit Committee had reviewed and approved the Group's interim results for the period under review prior to their approval by the Board.

# SUBSEQUENT EVENTS

During the last few days of November this year, a new coronavirus variant called Omicron suddenly emerged and there is a lot of remains unknown about this new variant and its severity, ability to bypass immunity and contagiousness, among other things. As such, some countries such as Japan and Israel even take drastic measures to close their borders completely to all foreigners.

Nonetheless, in face of this new coronavirus variant, our Group will keep close watch to this development and make necessary and prompt response to navigate through the challenges.

#### **Publication of the Interim Results and Interim Report**

This results announcement is published on the website of the Hong Kong Exchanges and Clearing Limited at www.hkex.com.hk under "Latest Listed Company Information" and on the website of the Company at www.modernhealthcaretech.com under "Investor Relations – Statutory Announcements". The Interim Report will be despatched to the shareholders on or about 21 December 2021and will be available at the Stock Exchange's and the Company's websites at the same time.

By Order of the Board

Modern Healthcare Technology Holdings Limited

Dr. Tsang Yue, Joyce

Chairperson

Hong Kong, 29 November 2021

As at the date of this announcement, the Board consists of three Executive Directors, Dr. Tsang Yue, Joyce, Mr. Yip Kai Wing and Ms. Yeung See Man and three Independent Non-executive Directors, Ms. Liu Mei Ling, Rhoda, Dr. Wong Man Hin, Raymond and Mr. Hong Po Kui, Martin.