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# 中国南方航空股份有限公司 CHINA SOUTHERN AIRLINES COMPANY LIMITED

*(a joint stock limited company incorporated in the People's Republic of China with limited liability)*  
(Stock Code: 1055)

## ANNOUNCEMENT ON KEY OPERATING DATA

This announcement is made based on the operating data for November 2021 of the Group to be published on the Shanghai Stock Exchange and pursuant to Part XIVA of the Securities and Futures Ordinance.

The relevant key operating data was calculated based on the internal statistics of the Group, which may differ from the data disclosed in the relevant periodic reports. Investors are hereby reminded of the risks which may result from inappropriate reliance upon or utilization of the relevant information.

This announcement is made based on the operating data for November 2021 of China Southern Airlines Company Limited (the “**Company**”) and its subsidiaries (collectively, the “**Group**”) to be published on the Shanghai Stock Exchange and pursuant to Part XIVA of the Securities and Futures Ordinance.

In November 2021, passenger capacity (measured by available seat kilometres (“**ASK**”)) of the Group decreased by 45.42% as compared with the same period last year (a year-on-year (“**YoY**”) basis), of which, passenger capacity for domestic, regional and international routes decreased by 46.27%、31.29%、22.85%, respectively, as compared with the same period last year. Compared with the same period last year, passenger traffic (measured by revenue passenger kilometres (“**RPK**”)) decreased by 53.21%, of which, passenger traffic for domestic, regional and international routes decreased by 53.95%、49.46%、22.62%, respectively, as compared with the same period last year. The passenger load factor was 63.22%, representing a decrease of 10.53 percentage points as compared with the same period last year, of which, the passenger load factor for domestic and regional routes decreased by 10.69 and 7.32 percentage points, respectively, while that for international routes increased by 0.15 percentage points, as compared with the same period last year.

In terms of cargo operations, in November 2021, cargo capacity (measured by available tonne kilometers (“**ATK**”) - Cargo and Mail) decreased by 22.71% as compared with the same period last year. Cargo and mail traffic (measured by revenue tonne kilometres (“**RTK**”) - Cargo and

Mail) decreased by 1.48% as compared with the same period last year. The cargo and mail load factor was 60.85%, representing an increase of 13.11 percentage points as compared with the same period last year.

In November 2021, the Group has newly launched the following major routes: Hangzhou – Wuhan – Luzhou – Wuhan – Hangzhou, Harbin – Hangzhou – Liuzhou – Hangzhou – Harbin, Changsha – Lianyungang – Shenyang – Lianyungang – Changsha, Shenyang – Fuzhou – Sanya – Fuzhou – Shenyang, Dalian – Tianjin – Xining – Tianjin – Dalian (each being seven flights a week).

In November 2021, there is no change in the Group’s fleet. As of the end of November 2021, the Group operated a fleet of 875 aircraft as set out below:

<b>Aircraft Model</b>	<b>Self-owned</b>	<b>Finance Lease</b>	<b>Operating Lease</b>	<b>Subtotal</b>
Airbus 380 Series	4	1	0	5
Airbus 350 Series	0	10	0	10
Airbus 330 Series	4	29	7	40
Airbus 320 Series	103	108	123	334
Boeing 787 Series	4	25	10	39
Boeing 777 Series	8	21	0	29
Boeing 737 Series	161	72	166	399
Boeing 747 Series	2	0	0	2
EMB190 Series	6	0	0	6
ARJ21	1	10	0	11
<b>Total</b>	<b>293</b>	<b>276</b>	<b>306</b>	<b>875</b>

#### **KEY OPERATING DATA OF NOVEMBER 2021**

<b>Traffic</b>	<b>November 2021</b>			<b>Cumulative 2021</b>	
	<b>Amount</b>	<b>Month-on-Month Change (“MoM”) Change (%)</b>	<b>YoY Change (%)</b>	<b>Amount</b>	<b>YoY Change (%)</b>
<b>RPK (in million)</b>					
Domestic	7,290.35	-43.23	-53.95	138,829.72	11.08
Regional	5.73	58.75	-49.46	140.50	-37.96
International	298.21	4.51	-22.62	3,674.53	-70.97
Total	7,594.30	-42.17	-53.21	142,644.74	3.47
<b>RTK (in million)</b>					
Domestic	751.36	-40.02	-51.19	13,442.93	9.77
Regional	1.41	38.53	-31.89	23.35	-16.35

International	622.11	15.37	1.34	6,172.76	-4.86
Total	1,374.89	-23.31	-36.21	19,639.03	4.67
<b>RTK - Cargo and Mail (in million)</b>					
Domestic	98.80	-10.87	-20.98	1,157.21	-4.11
Regional	0.90	29.38	-15.02	10.93	34.57
International	595.62	15.89	2.75	5,846.63	8.55
Total	695.32	11.16	-1.48	7,014.76	6.27
<b>Passengers carried (in thousand)</b>					
Domestic	4,939.71	-42.57	-53.37	91,600.11	9.09
Regional	5.87	62.65	-44.84	135.90	-32.44
International	44.45	6.04	-33.77	585.46	-78.00
Total	4,990.03	-42.29	-53.24	92,321.47	6.32
<b>Cargo and mail carried (in thousand tonnes)</b>					
Domestic	61.17	-10.48	-21.15	700.37	-5.45
Regional	0.92	28.56	-15.13	11.11	40.00
International	62.07	18.35	3.62	603.52	4.25
Total	124.16	2.20	-10.40	1,315.00	-0.95

Capacity	November 2021			Cumulative 2021	
	Amount	MoM Change (%)	YoY Change (%)	Amount	YoY Change (%)
<b>ASK (in million)</b>					
Domestic	11,387.69	-37.68	-46.27	191,112.69	10.63
Regional	28.15	54.09	-31.29	432.64	-14.52
International	596.34	2.48	-22.85	7,357.97	-62.04
Total	12,012.17	-36.36	-45.42	198,903.31	3.26
<b>ATK (in million)</b>					
Domestic	1,285.54	-38.99	-48.34	21,824.88	10.66
Regional	3.95	54.20	-26.37	57.02	-12.10
International	934.21	16.09	-3.17	9,099.59	-15.18
Total	2,223.70	-23.70	-35.71	30,981.48	1.52
<b>ATK - Cargo and Mail (in million)</b>					
Domestic	260.65	-43.66	-55.16	4,624.74	10.74
Regional	1.41	54.39	-15.53	18.08	-6.39
International	880.54	17.04	-1.65	8,437.37	-6.09
Total	1,142.60	-6.03	-22.71	13,080.19	-0.75

Load Factor	November 2021	Cumulative 2021
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	Figure (%)	MoM Change (Percentage Points)	YoY Change (Percentage Points)	Figure (%)	YoY Change (Percentage Points)
<b>Passenger Load Factor (RPK/ASK)</b>					
Domestic	64.02	-6.26	-10.69	72.64	0.29
Regional	20.36	0.59	-7.32	32.47	-12.27
International	50.01	0.98	0.15	49.94	-15.35
Total	63.22	-6.35	-10.53	71.72	0.15
<b>Cargo and Mail Load Factor</b>					
Domestic	37.90	13.94	16.39	25.02	-3.88
Regional	63.93	-12.35	0.39	60.45	18.40
International	67.64	-0.67	2.89	69.29	9.34
Total	60.85	9.41	13.11	53.63	3.54
<b>Overall Load Factor (RTK/ATK)</b>					
Domestic	58.45	-0.99	-3.41	61.59	-0.50
Regional	35.82	-4.05	-2.90	40.95	-2.08
International	66.59	-0.42	2.97	67.84	7.36
Total	61.83	0.32	-0.49	63.39	1.91

Notes:

1. "RPK(s)" refers to the number of passengers carried multiplied by the kilometers flown;
2. "RTK(s)" refers to the load (passenger and cargo) in tonnes multiplied by the kilometers flown;
3. "RTK(s) - Cargo and Mail" refers to the cargo and mail load in tonnes multiplied by the kilometers flown;
4. "ASK(s)" refers to the number of seats available for sale multiplied by the kilometers flown;
5. "ATK(s)" refers to the number of tonnes of capacity available for transportation multiplied by the kilometers flown;
6. "ATK(s) - Cargo and Mail" refers to the number of tonnes of capacity available for the carriage of cargo and mail multiplied by the kilometers flown;
7. "Passenger Load Factor" refers to RPK expressed as a percentage of ASK;
8. "Cargo and Mail Load Factor" refers to RTK- Cargo and Mail expressed as a percentage of ATK - Cargo and Mail;
9. "Overall Load Factor" refers to RTK expressed as a percentage of ATK.

The key operating data above was calculated based on the internal preliminary statistics of the Group, which may be subsequently adjusted or differ from the data disclosed in the relevant periodic reports. Investors are hereby reminded of the risks which may result from inappropriate reliance upon or utilization of the information given above.

By order of the Board  
**China Southern Airlines Company Limited**  
**Xie Bing**  
*Company Secretary*

Guangzhou, the People's Republic of China  
15 December 2021

*As at the date of this announcement, the Directors include Ma Xu Lun and Han Wen Sheng as executive Directors; and Liu Chang Le, Gu Hui Zhong, Guo Wei and Yan Andrew Y as independent non-executive Directors.*