

2021 Corporate Social Responsibility Report

GF

Securities

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2021 CORPORATE SOCIAL RESPONSIBILITY REPORT Gathering the Love From the Bottom of Heart



Definitions

Term	Definition
Reporting Period, This year	Year 2021 (January 1, 2021 to December 31, 2021)
The Company, Company, parent company, GF Securities	GF Securities Co., Ltd.
The Group, Group	the Company and its subsidiaries
GF Foundation	GF Securities Social Charity Foundation in Guangdong Province (廣東省廣發証 券社會公益基金會)
GF Fund	GF Fund Management Co., Ltd. (廣發基金管理有限公司)
GFHK	GF Holdings (Hong Kong) Corporation Limited (廣發控股(香港)有限公司)
GF Futures	GF Futures Co., Ltd. (廣發期貨有限公司)
GF Xinde	GF Xinde Investment Management Co., Ltd. (廣發信德投資管理有限公司)
GF Qianhe	GF Qianhe Investment Co., Ltd. (廣發乾和投資有限公司)
GF Asset Management	GF Securities Asset Management (Guangdong) Co., Ltd. (廣發証券資產管理 (廣東)有限公司)
GFFL	GF Financial Leasing (Guangdong) Co., Ltd. (廣發融資租賃 (廣東) 有限公司)
E Fund	E Fund Management Co., Ltd. (易方達基金管理有限公司)
A Share(s)	domestic shares of the Company with a nominal value of RMB1.00 each,
H Share(s)	which are listed on a domestic stock exchange and traded in Renminbi foreign shares of the Company with a nominal value of RMB1.00 each, which are listed on the Hong Kong Stock Exchange and traded in Hong Kong dollars
Hong Kong Stock Exchange	The Stock Exchange of Hong Kong Limited
SSE	the Shanghai Stock Exchange
SZSE	the Shenzhen Stock Exchange
BSE	the Beijing Stock Exchange
CSRC	the China Securities Regulatory Commission
SFC	the Securities and Futures Commission of Hong Kong
Guangdong Bureau of the CSRC	Guangdong Bureau of the China Securities Regulatory Commission
WIND	A financial terminal developed by Wind Information Co., Ltd, which provides the customers with financial data and analytic tools

Notes on Reporting

and Governance) in 2021. **Reporting Period** \bigcirc 2021. **Reporting Cycle** 12 consecutive years since 2011. **Entities Covered by This Report**

and one associated company (E Fund).

Overview of the Report

Basis of Data

Financial information herein is extracted from the Company's 2021 annual audited financial statements prepared in accordance with the PRC Generally Accepted Accounting Principles/the International Financial Reporting Standards, as audited by Ernst & Young Hua Ming LLP (Special General Partnership) and Ernst & Young respectively, details of which are set out in the 2021 Annual Report of GF Securities Co., Ltd. Other information is mainly for the year of 2021, most of which is derived from the Company's internal statistics. Unless otherwise specified, all monetary figures stated in this report are in Renminbi (RMB).

Basis of Preparation

Principal basis: Environmental, Social and Governance Reporting Guide of the Hong Kong Stock Exchange, the Listed Companies Self-Regulatory Guidance No.1 "Guidelines on Standardized Operation of Listed Companies" on the Main Board of the SZSE.

References: The Sustainability Reporting Guidelines (GRI-standards) and the Supplementary Guidelines on Financial Services issued by Global Reporting Initiative, and the Guidelines on Preparation of CSR Reports of Chinese Enterprises (CASS-CSR4.0) issued by the Chinese Academy of Social Sciences.

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Compliance with the Environmental, Social and Governance Reporting Guide

This report has been prepared in compliance with the requirements of Environmental, Social and Governance Reporting Guide of the Hong Kong Stock Exchange and complied with the "comply or explain" provisions. The report has followed the reporting principles of Materiality, Quantitative, Balance and Consistency.

Report Assurance

This report is currently released on a self-publishing basis, and third-party verification will be done in due course.

Availability

Kong Stock Exchange HKEXnews (www.hkexnews.hk) and the Company (www.gf.com.cn).

This report gives a true view of the performance of GF Securities Co., Ltd. ("GF Securities", "the Company", "Company", or "we") in fulfilling its social responsibility to promote ESG (Environmental, Social

Unless otherwise specified, this report covers the period between January 1, 2021 and December 31,

This report is prepared on an annual basis. The Company has published social responsibility reports for

Unless otherwise specified, this report covers the parent company, 25 branches and 284 securities brokerage branches of GF Securities Co., Ltd.; six tier-1 wholly-owned subsidiaries (including GF Asset Management, GF Futures, GF Xinde, GF Qianhe, GFFL and GFHK), one controlled subsidiary (GF Fund)

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 Stock Exchange for Self-Regulatory Supervision
 of Listed Companies No. 1 Business Handling
 issued by SZSE

Chairman's Statement

Year 2021 was the first year of the implementation of the "14th Five-Year Plan" and the beginning of a new journey to build a modern country. In this year, the Company thoroughly implemented the national development strategy, focused on the goal of "carbon peaking and carbon neutrality", served the high-quality development of the real economy, facilitated the construction of green and low-carbon industries, and continued to improve the level of ESG (Environmental, Social and Governance) management, deeply participated in the rural revitalization and the promotion of common prosperity, and effectively coordinated the Company's economic and social benefits, as well as its own development and social development, and fulfilled the corporate social responsibility of financial institutions with practical actions. The Company realized social contribution value of RMB29.115 billion for the year, representing social contribution of RMB4.74 per share. The Company recorded national taxes in an aggregate of RMB5.423 billion for the year.

In 2021, the Company unswervingly implemented the new development concept of "innovation, coordination, green, openness and sharing", focused on the main responsibility and main business, and gave full play to the role of the capital market in optimizing resource allocation. The Company practiced the concept of ESG responsible investment. We invested in carbon neutral bonds, epidemic prevention and control bonds, poverty alleviation-related bonds and special financial bonds for SMEs. With excellent professional quality and flexible and efficient service capabilities, we made loans and released capital to the real economy. We firmly grasped the strategic basis of expanding domestic demand, adhered to customer-centricity, further built a unique wealth management product supply system, promoted the diversification of residents' asset allocation, and helped build a new development pattern of "domestic and international dual circulation".

In 2021, as one of the first financial institutions to join the ESG Development Alliance of Chinese Enterprises, the Company implemented the green management concept in the whole process of operation and management, promoting the sustainable development among the Company, the environment and society. The Company paid attention to energy conservation and environmental protection, carried out refined management of energy consumption and technological transformation, and achieved significant improvement in environmental performance such as energy conservation and emission reduction. The Company took the "carbon peaking and carbon neutrality" goal as an opportunity to comprehensively improve the service level of green finance in all aspects and provide professional and efficient investment

and financing services for green enterprises. The Group carried out research and made investment in green finance. GF Fund, one of the subsidiaries, issued green index products such as environmental protection ETF links, which effectively guided social capitals to gather in green industries and contributed wisdom to building a green and low-carbon economic development pattern.

In 2021, the Company proactively took advantages of its financial expertise, deeply participated in the public welfare actions of the securities industry to promote rural revitalization, and contributed to the realization of common prosperity in the new era. Inheriting the spirit of poverty alleviation, the Company continued to consolidate and expand the "One Company, One County" support initiative, which carried out public welfare actions in assisting students, elderlies and disabled persons, offering medical help as well as poverty-alleviation, and successfully helped the three national-level poverty-stricken counties in Hainan Province and Tianjinggang Village get rid of poverty. The Company also cooperated with the United Nations Food and Agriculture Organization and the Ministry of Agriculture and Rural Affairs to push forward the "Model Villages for UN Sustainable Development Goals" agricultural industry development project.

In 2021, challenging by the COVID-19 epidemic and natural disasters, the Company made quick responds, actively took relevant preventing and controlling measures and participated in post-disaster relief work. During the year, the whole company donated a total of RMB30 million to fight against the COVID-19 epidemic. After the floods occurred in Henan and Shanxi, the Company donated RMB9 million to such disaster areas as soon as possible to support flood control emergency and post-disaster reconstruction. The Company has coordinated pandemic prevention and control as well as business development, to ensure the health and safety of all employees.

Years change, brilliant chapters change. In 2022, pursuing the general principle of making progress while ensuring stability, China is steadily moving towards the goal of realizing the great rejuvenation of the Chinese nation. On the new journey of building a modern socialist country in an all-round way, the Company will adhere to the mission of "serving the national strategy, serving the real economy, serving the wealth management of residents, and fulfilling social responsibilities." The Company will also strengthen the sense of mission and responsibility, work hard with spirit and perseverance, and strive to write a new chapter in the tide of high-quality development!



Chairman and general manager of GF Securities Co., Ltd. Lin Chuanhui

Company Profile

With the approval of the PBOC, Guangdong Development Bank (廣東發展銀行) (currently known as China Guangfa Bank Co., Ltd.) established a securities department on April 9, 1991. On May 21, 1993, the Guangdong Administration for Industry and Commerce approved the due establishment of the Securities Department of Guangdong Development Bank (廣東發展銀行證券業務部). On January 25, 1994, the Company was converted into Guangdong Guangfa Securities Company (廣東廣發証券公司) whose capital was contributed by Guangdong Development Bank with its own funds.

On December 26, 1996, the Company was converted into a limited liability company and its name was changed to Guangfa Securities Limited Liability Company (廣發証券有限責任公司). On August 26, 1999, the Company was spun off from Guangdong Development Bank as required by the sectoral regulations applicable to the financial industries under the PRC laws. On July 25, 2001, the Company was converted into a joint stock company and its name was changed to GF Securities Co., Ltd. (廣發証券股份有限公司) (the "Original Guangfa").

On February 12, 2010, the Company became listed on the SZSE by completing a reverse takeover of Yan Bian Road Construction Co., Ltd. (延邊公路建設股份有限公司) ("Yan Bian Road"), a company listed on the SZSE with the stock code of 000776 (the "Reverse Takeover"). The key steps of the Reverse Takeover were as follows:

The repurchase by Yan Bian Road of **84,977,833** shares from one of its then shareholders, Jilin Aodong Pharmaceutical Group Co., Ltd. (吉林敖東藥業集團股份有限公司);

The issuance of **2,409,638,554** shares by Yan Bian Road to shareholders of the Original Guangfa in exchange for all the then existing shares of the Original Guangfa;

As a result of the Reverse Takeover, the Original Guangfa transferred all of its assets and employees to Yan Bian Road and was deregistered on February 10, 2010.

As part of the Reverse Takeover, the name of Yan Bian Road was changed to "GF Securities Co., Ltd."

As of December 31, 2021, the registered capital of the Company was RMB7,621,087,664, the consolidated total assets were RMB535.855 billion, the equity attributable to the shareholders of the Company was RMB106.625 billion. The total revenue and other income realized (consolidated basis) in 2021 was RMB41.915 billion, and the net profit attributable to the shareholders of the Company was RMB10.854 billion.

As of December 31, 2021, there were 25 branch companies and 284 securities brokerage branches of the Company, ranking ahead among peers, and covering 31 provinces, municipalities and autonomous regions across China with a focus on the Pearl River Delta, Yangtze River Delta, Bohai Rim and other developed economic regions.

As of the end of the reporting period, then Company had six wholly-owned subsidiaries (including GF Futures, GF Xinde, GF Qianhe, GF Asset Management, GFFL and GFHK), one controlled subsidiary (GF Fund), one associated company (E Fund, as the equal-largest shareholder) and one indirect wholly-owned subsidiaries (GF Financial Markets (UK) Limited).

Major Awards & Recognitions in 2021



Product & Service Awards

National Interbank Lending Centre (Local Currency Trading Center) 2020 Top 300 Interbank Local Currency Market Transactions Active Trader Market Innovation Award
China Government Securities Depository Trust & Clearing Co., Ltd. Top 100 Strong Settlement – Excellent Self-Employed Business
Shanghai Clearing House Outstanding Settlement Business Participant Outstanding Forward Proprietary Liquidation Award of Standard Bonds
SSE 2020 Excellent Participating Institution of Bond Pledge Tripartite Repurchase
Wind Wind 2020 Best Corporate Bond Underwriter
the 10th China Charity Festival 2020 Charity Group Collective Award
Sina Finance Top 10 APP of the Year (Yitaojin) Best Functional Innovation App (Yitaojin) Best Wealth Management Platform App (Yitaojin) 20 Research Fields won the Sina "Golden Kirin" Best Analyst Award, of which 6 Fields Won the First Place
SZSE Excellent ETF Liquidity Service Provider "Outstanding Organization Award of Investment Education Red Road" in the Member Investor Education and Protection Work Training Exchange Meeting and Outstanding Member Investment Education Work Recognition Meeting "Best Investigation and Organization Award" in the Member Investor Education and Protection Work Training Exchange Meeting and Outstanding Member Investment Education Work Recognition Meeting
Guangdong Administration for Market Regulation 2020 Guangdong Province Contract-abiding and Credit-worthy Enterprise
Insurance Asset Management Association of China (IAMAC) IAMAC Most Popular Securities Research Institution for Insurance Funds – Research Services (No.1) IAMAC Most Popular Securities Institution for Insurance Funds
Securities Times Junding Award for All-round Wealth Broker in Securities Industry of China
Junding Award for Wealth Service Brand in Securities Industry of China (Golden Majordomo Wealth) Junding Award for Master Broker in Securities Industry of China Junding Award for Hong Kong Stock Brokers in Securities Industry of China (GF Securities (Hong Kong) Brokerage Limited)
Hong Kong Ta Kung Wen Wei Media Group Limited Best Financial Service Award in Guangdong-Hong Kong-Macao Greater Bay Area
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National Business Daily

2021 Most Comprehensive Wealth Management Broker 2021 Most Popular APP of Users (GF Yitaojin) Fifth Place in the Brand Value List of Listed Companies in Securities Industry of China

Shanghai Securities News

Second Place in the Most Influential Securities Institution A Total of 17 Awards for Best Analyst, Shortlisted for 3 Awards

China Securities Journal

Best Industry Analyst Team: 23 Teams Won the Best Analyst Team Honors, of which 10 Teams Won the First Place First Place in "Top 5 Golden Bull Research Institute" Golden Bull Securities Company Golden Bull Wealth Management Team Securities Company Fintech Award

Securities Market Weekly

23 Research Fields won the Sell-side Analyst Crystal Ball Award, of which 7 Fields Won the First Place

New Fortune Magazine

The 4th New Fortune Best Investment Advisor Selection First Place in "2021 Outstanding Organization Award"

- China Digital Human Resources Association 2021 Campus Recruitment Practice Excellence Award
- Fortune Today Magazine China Wealth Management Investment Advisory Award
- Nanfang Daily 2021 Salute of the South - Innovative Enterprise of the Year
- Information Times Most Competitive Broker
- Southcn.com 2020 FinTech Innovation Award
- China Fund 2020 Best Fund Sales Brokers
- Xinkuaibao Best FinTech Product of the Year
- Finance Outstanding Innovation Award of China Securities Companies
- Guangzhou Daily Golden Financial Services Award 2021 Most Popular Wealth Management Financial Brand



Securities and Futures Industry Science and Technology Award Committee

Securities and Futures Science and Technology Excellence Award (GF Asset Management Intelligent Investment Research System Project ("Zhanxin Investment Research"))

Research and Development Center for Financial Technology in Securities and Futures Industry (Shenzhen) of the SZSE Third Prize in Outstanding Project for 2020 Research Project of Comparative Research and Practice of Macro Policy Reporting Based on Machine Learning

Guangdong Finance Society

Second Prize in Outstanding Financial Research Achievements of Guangdong Province

Research on OTC Wealth Management Products Trading Platform Based on Blockchain Technology and Research on Fraud Risk Identification Method in Financial Report Based on Machine Learning Model

Securities Association of China

2021 Outstanding Project in the Research on Key Projects (Wealth Management Buy-Side Intermediary Positioning, Competitive Advantage and Core Capacity Building of Security Traders – Empirical Test Based on Sensitivity Analysis)





1. 2021 Team Awards of GF Securities 2. 2021 Best Industry Research Team granted in "the 19th New Fortune Best **Analyst Selection**"

Team Awards Ranking New Fortune Best Local Research Team No.1 New Fortune the Most Influential Research Institution No.2

3. 2021 Industry Research Team Awards of GF Securities granted in "the 19th New Fortune Best Analyst Selection"

Team Research Awards	Ranking
Macro Economy	No.1
Real Estate	No.1
Electronics	No.1
Communication and Culture	No.1
Environmental Protection	No.1
Energy Extraction	No.1
Non-bank Finance	No.2
Agriculture, Forestry, Animal Husbandry and Fisheries	No.2
Automobiles & Components	No.2
Non-metallic Building Materials	No.2
Fixed Income Research	No.3
Financial Engineering	No.3
Food and Drink	No.3
Appliances	No.3
Bank	No.4
Computer	No.4
Machinery	No.4
Hong Kong Stocks and Overseas Markets Research	No.4
Strategy Research	No.5
New Energy and Power Equipment	No.5
Metals and Metal New Materials	No.5

Awards of GF Securities granted in "the 19th New Fortune Best Analyst Selection"

•	Team Research Awards	Ranking
	Technology	No.1
	Finance	No.2
	Consumption	No.2
	Manufacturing	No.4
	Energy and Materials	No.4







Major Awards and Recognitions of Subsidiaries

Awards of GF Fund in 2021

- China Securities Journal Golden Bull Fund Management Company Oversea Investment Gold Fund Company
- Shanghai Securities News Gold Fund TOP Company Award Gold Fund Overseas Investment Return Fund Management Company Award
- Securities Times Top 10 Star Fund Company
- Ji'an Financial Information Fund Evaluation Center Ji'an Zhongxing Award

- CBN
 CBN China Corporate Social Responsibility List
 ESG Shared Value Contribution Award
- China Financial Publishing House
 "Annual User Experience Award" in China Financial Annual Brand
 Case Competition
- Panorama Website
 "Best Corporate Image Video of the Year" in 2021 Capital Market
 Corporate Responsibility Short Video Exhibition

Awards of GF Futures in 2021

- China Financial Futures Exchange
 Poverty Alleviation Contribution Award
- China (Guangzhou) International Financial Trading Expo Organizing Committee Office
 "Lingnan Financial Culture Innovation Award" in 2021 Lingnan Financial Culture Ambassador Selection Competition
- Futures Daily, Securities Times
 Best Targeted Poverty Alleviation and Charity Public Welfare
 Award
- International Financial News
 Annual Rural Revitalization Pioneer Enterprise
- Singapore Exchange
 2021 Top 3 Chinese-funded Futures Broker (SGX Iron Ore Derivatives) - GF Futures (Hong Kong)
 2021 Top 3 Chinese-funded Futures Broker (SGX USD/Offshore RMB Derivatives) - GF Futures (Hong Kong)

Awards of GFHK in 2021

- Bloomberg Businessweek
 2021 Excellence Award for "Greater Bay Area Structured Products" and "Greater Bay Area Derivatives Institutions"
- Securities Times
 Junding Award for Hong Kong Stock Brokers in Securities
 Industry of China
- ETnet News Agency
 Outstanding Securities Online Trading Platform Award
- Hong Kong Ta Kung Wen Wei Media Group Limited Best Chinese-funded Broker (GF Hong Kong)

Awards of GF Xinde in 2021

- China Securities Journal
 Golden Brokers Equity Investment Winner
 Golden High-end Manufacturing Field Investment Winner
- Zero2IPO Group
 2021 Top 50 Chinese Private Equity Institutions
- CV Awards
 Top 30 Best Private Equity Institutions in Guangdong-Hong
 Kong-Macau Greater Bay Area

Awards of GF Asset Management in 2021

 Securities Times, China Securities Traders 2021 Junding Award for All-round Asset Management Institutions in Securities Industry of China

2021 Junding Award for Team Participating in Reconstructions of Mutual Funds in Securities Industry of China

 Investment Times Golden Jubilee Award for 2021 Outstanding Securities Asset Management

Awards of GF Qianhe in 2021

- Zero2IPO Group
 2021 Top 100 Private Equity Investment Institutions in China
- China Venture Capital Research Institute (CVCRI)
 2021 Top 50 Influential PE Investment Institutions in China

- Golden Investment Award
 2021 Top 50 Influential PE Investment Institutions in China
- New Fortune Innovative Investment Practice Award for Private Equity Subsidiary of Brokers
- Chinese Venture Magazine
 2021 Top 50 Best Private Equity Investment Institutions in China
 2021 Best Private Equity Subsidiary of Brokers in China
- National Business Daily 2021 China Golden Tripod Award - Best Fixed Income Asset Management Team
- China Fund
 2021 Yinghua Award Best Fixed Income Securities Asset
 Management Agency in China
- China Securities Journal
 2021 Golden Securities Collective Asset Manager
- Chinese Venture Magazine
 2021 Top 100 Best Private Equity Investment Institutions in
 China



Responsible Management:

Improvement of ESG Governance Structure and Practice of Corporate Social Responsibility

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Corporate Culture Outline of GF Securities

- ESG Governance Structure of GF Securities
- Introduction of GF Securities Social Charity Foundation in Guangdong Province

• Communication with Stakeholders

Corporate Culture Outline of GF Securities



ESG Governance Structure of GF Securities

In 2021, GF Securities continuously improved its ESG governance structure and ensured the continuous and effective implementation of social responsibility work by integrating the concept of social responsibility into its development strategy and daily operations. The Board of Directors of the Company participated in the consideration and decision-making of major issues relating to environmental, social and governance (hereinafter referred to as "ESG") of the Company, and assumed overall responsibility for the ESG work of the Company, and the Environmental, Social and Governance (ESG) Committee and Working Taskforce of the Company were responsible for the concrete implementation of ESG matters while strictly complying with the *Environmental, Social and Governance Reporting Guide* of the Hong Kong Stock Exchange and the *Self-Regulatory Guidelines No.* 1 for Companies Listed on the Shenzhen Stock Exchange – Standardized Operation of Companies Listed on the Main Board of the SZSE.

During the Reporting Period, the Environmental, Social and Governance (ESG) Committee of the Company guided and supervised the ESG work of the Company and formulated the ESG report and disclosure document of the Company. The Environmental, Social and Governance (ESG) Working Taskforce of GF Securities takes charge of the organization and preparation of disclosure materials for ESG reports of the Company, organizes internal and external stakeholder communications and conducts risk and opportunity assessments in accordance with laws and regulations, regulatory rules and requirements, and assists in carrying out the interpretation and training in respect of ESG regulations. The Company is committed to giving play to its own professional characteristics, actively practicing the ESG concept, and effectively coordinating the Company's economic and social benefits, as well as its own development and social development; insists on customer-centric, adheres to the core values of client focus and teamwork, and realizes the common growth of the Company and customers through high-quality customer service; attaches great importance to investor protection and shareholder return, builds a standardized corporate governance structure, and realizes the stable appreciation of the Company's assets. The Company is staff-oriented, pays attention to the health and safety of staff, and establishes a sound protection system of employees' rights and interests to promote staff development. The Company persists in green operation, continues to support the epidemic prevention and control and the natural disasters prevention, and is enthusiastic about social welfare activities and devotes to rural revitalization to give back to the society with practical actions.

In 2022, the Company will continue to deepen the ESG management, and enhance the Company's ESG governance capability through assessment, measurement, monitoring, response and reporting.



loin the Chinese Enterprise ESG Development Alliance

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Introduction of GF Securities Social **Charity Foundation in Guangdong Province**

Chairman of GF Foundation: Zhang Shaohua Directors of GF Foundation: Zhao Guiping, Cheng Cailiang, Xiao Xuesheng, Cheng Huaiyuan Secretary-General of GF Foundation: Cheng Huaiyuan Supervisor: Song Hongtao

Overview of GF Foundation

GF Securities Social Charity Foundation in Guangdong Province (hereinafter referred to as "GF Foundation") was co-sponsored by GF Securities Co., Ltd., GF Fund. GF Futures and GF Xinde, approved by Department of Civil Affairs of Guangdong Province, and was formally established on January 21, 2011. GF Foundation is the first foundation in China that takes securities dealers as its main sponsors and has been assessed as the highest level - 5A class foundation by social organizations. The original fund of GF Foundation was RMB43 million.

GF Foundation focuses on education and teaching aid, poverty alleviation, and has successively launched a number of social welfare projects with strong influence, including the "UN Sustainable Development Goals Model Village", "GF Securities University Graduates' Micro-Entrepreneurship Action", "GF Securities Rural Children's Reading Program". "Youth Poverty Alleviation Caring Plan" and "GF Securities Pearl Course", with cumulative public welfare expenditures amounted to approximately RMB160 million since its establishment.

Mission of GF Foundation

Carrying forward the loving gesture of GF Securities; showing concern to livelihood; playing an active role in public welfare, poverty relief, education and environmental protection; promoting the construction of a harmonious society; and contributing to sustainable development. Upholding a public welfare concept of "Gathering the love from the bottom of heart", we make every tiny effort in livelihood from poverty alleviation, disaster relief to education and environmental protection, to convey warmth to more people.



cumulative public welfare expenditures

amounted to approximately

RMB 160 million

since its establishment



Operations of GF Foundation

GF Foundation has the legal person capacity with its property and income completely independent from other entities or individuals. Each year GF Securities donates to and operates through GF Foundation, to carry out activities such as charity, poverty alleviation and donation. With a sound and standardized organization and system, GF Foundation operates in strict accordance with the Regulations on Management of the Foundation and Other Rules. Each year, an accounting firm is engaged to conduct audit on the GF Foundation's operations. Meanwhile, an annual review is made by the Department of Civil Affairs of Guangdong Province. In 2021, the donations received and amounts donated by GF Foundation were as follows:

Donations Received and Amounts Donated by GF Foundation	Unit
Total donations received for the year	RMB10,000
Total amounts donated during the year	RMB10,000

Note: Some total figures may be slightly deviated in the last digit from the sum of direct aggregation of all amounts. Such discrepancy is due to the rounding up calculation of decimal places.





Total donations received for the year



Total amounts donated during the year



Amount

6,481.24

5.634.95

Communication with Stakeholders

In collaboration with third-party ESG consulting agencies, GF Securities has identified its stakeholders according to the actual situation of the Company and industry characteristics, including government and regulators, investors, employees, customers, suppliers and partners, environment and communities, and actively responded to the demands of stakeholders.

Stakeholder	Expectations and Demands	Way of Communication
Government	 Serving the national economic development strategy and promoting the development of China's securities industry 	 Policy documents Work meetings Information distribution Interview
Regulatory Bodies	 Operating in compliance with the law Keeping the bottom line of risk Maintaining the stability and security of the financial system 	 Regulatory policy Survey and research visits Submission of materials Work request and report
Investors	Strict risk controlSatisfactory return on earningsSmooth information communication	Shareholder meetingInvestor roadshowsVisit
Customers	Detailed information on financial productsHigh quality and safe financial servicesFinancial education for inclusion	Service hotlineOn-site research
Employees	 Reasonable remuneration and benefits Good career development Satisfactory working environment Protection of employees' legitimate rights and interests 	 Workers' congress Seminar Questionnaire Visits
Suppliers and partners	Long-term sound cooperationTimely Feedback and quality of materialsFair and good cooperation opportunities	 Phone, Email Bidding Contract, Agreement Negotiation
Environment	Development of responsible investment, green financePromotion of green office	 Investment in environmental protection industry Promotion of green finance leasing Green and low-carbon operations
Community	Engaging in community developmentCommitment to social harmonyPromotion of financial literacy	VisitsCharitable activitiesFinancial literacy promotion activities

Identification and Analysis of Material Issues

In 2021, the Company cooperated with third-party ESG consulting agencies to conduct an assessment of material issues by distributing stakeholder guestionnaires. After the identification, evaluation and sorting of issues, 18 material issues including social responsibility governance structure, anti-corruption, value growth, compliance management, customer service and communication, social responsibility control structure, green finance, customer satisfaction, employee health and safety, and epidemic support, greenhouse gas emissions and prevention were determined as priority areas for the Company's social responsibility management efforts and were highlighted in this report.

Material Issues Matrix



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UNCOMPACT

Value Growth:

Adhering to Compliant Operations, Strengthening Integrity Construction and Maintaining Shareholders' Rights and Interests

GF Securities has always regarded compliant operations and risk management as important works, continuously improved the quality of information disclosure, optimized supply chain management, protected intellectual property rights, and committed to enhancing our corporate governance through a rigorous and systematic management mechanism, in a bid to achieve longterm and stable value growth. As an A+H listed company, the Company attached particular attention to the protection of the interests of small and medium-sized investors, timely and fair information disclosure, continuous improvement of investor relations management, effectively fulfilling its responsibilities to shareholders and other stakeholders.

- Value Growth
- Equity of Shareholders
- Information Disclosure and Investor Relations Management
- Risk and Audit Work Management
- Anti-Money Laundering and Integrity Construction
- Intellectual Property Protection and Brand Building
- Effectiveness Performance of Responsible Procurement

Value Growth



The Company has always adhered to operation principles of steady development and constant innovation. Against the complex industry environment with fierce competition, the Company endeavored to make progress and strived for excellence, and withstood various major challenges in the industry and gradually becoming one of the most influential securities companies in China. The total assets, net assets, net capital, operating revenue, net profit and other main operating indicators of the Company have top rankings in the industry for consecutive years. The details of the operating performance indicators are as follows:

Main Performance Indicators of the Company in the Past Three Years (from Consolidated Financial Statements)

Total revenue and other income (RMB in millions)



Net profit attributable to owners of the Company (RMB in millions)







Return on weighted average net assets



Equity of Shareholders

Dividend Distribution Policy

GF Securities treasures and makes good use of every share of capital, treats every shareholder equally, continuously improves the corporate governance structure of the Company, promotes a continuous growth of the Company's corporate values, and enables shareholders to obtain satisfactory returns. The Company has established a dividend distribution system with well-regulated procedures, reasonable decision-making process and clear rules. The Company clearly stipulated in its Articles of Association the procedures and decision-making process for dividend distribution and clearly stated the cash dividend ratio: "In the event of no significant investment plans or significant cash expenditure, etc., profits accumulatively distributed in cash for each of three consecutive years should be no less than 30% of the average annual distributable profits realized in the three years". The Board of Directors of the Company and the management firmly implemented the dividend distribution policy and system of the Company. Such implementation of the dividend distribution policy and shareholder return plan and the decision-making procedures are all subject to the supervision by the Supervisory Committee of the Company.

Protecting the Rights of Small and Medium Investors

In strict accordance with the requirements of the Guidelines on Articles of Association of Listed Companies, the Company convened general meetings and provided an online voting platform to facilitate shareholders' participation in the meeting. In 2021, the Company held two general meetings, both of which combined on-site voting and online voting. The online voting platform was provided to public shareholders through the SZSE trading system and the Internet. Voting results of the small and medium shareholders (holding less than 5% of the stocks) were disclosed in the announcement on the resolutions of the general meeting to effectively protect the voting rights of small and medium shareholders.

Dividend Distribution Arrangement

Over the years, the Company has

continued to distribute dividends to

shareholders in accordance with internal

policies and external regulations. On

May 13, 2021, the Company held

the 2020 annual general meeting to

consider and approve the 2020 Profit

Distribution Plan of GF Securities.

According to the 2020 Profit Distribution

Plan of the Company, based on the

number of shares held as at the record

date, a cash dividend of RMB4.50

(tax inclusive) for every 10 shares

was distributed to all shareholders by

the Company During the Reporting

Period. Based on the Company's

share capital of 7.621.087.664 shares.

the total cash dividend would be

RMB3,429,489,448.80.

22







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RMB3,429,489,448.80

Information Disclosure and Investor Relations Management

Standardization of Information Disclosure Practice

As a responsible listed company, the Company earnestly protects the rights of shareholders to fully ensure their rights to know and the fairness in its information disclosure. The Company successively made a number of rules and regulations including GF Securities Management System for Information Disclosure, GF Securities Management Measures for Knowers of Inside Information and GF Securities Management Procedures for the Registration of Knowers of Inside Information, etc. The Company appointed the Secretary to the Board and Representative in Securities Matters to take charge of information disclosure, and the Board of Directors' office is the specific executive body for information disclosure of the Company.

During the Reporting Period, the Company convened 2 general meetings, 8 board meetings, 4 supervisory board meetings, 2 annual review work session meetings of independent non-executive directors, 1 meeting of the Strategy Committee, 2 meetings of the Nomination Committee, 1 meeting of the Remuneration and Appraisal Committee, 4 meetings of the Audit Committee and 2 meetings of the Risk Management Committee, for a total of 26 meetings. During the Reporting Period, a total of 200 A-share information and 93 numbered announcements were published in China Securities Journal, Securities Times, Shanghai Securities News and Securities Daily and simultaneously disclosed on CNINFO (www.cninfo.com.cn) by the Company. 180 H-share information and 38 non-overseas regulatory announcements (in traditional Chinese and English) were disclosed on the HKExnews website of the Hong Kong Stock Exchange (www.hkexnews.hk). There was no administrative punishment by the CSRC due to non-compliant information disclosure or criticisms notified by the SZSE, and no criticism from the SFC or the Hong Kong Stock Exchange was received. The Company's information disclosure has strictly met the requirements of both the domestic and Hong Kong regimes.

Investor Relations Management

30

The Company values investor relations management and information disclosure, emphasizes on the truthfulness, accuracy, completeness and timely and fair disclosure of information, actively protects the interest of small and medium investors, listens and replies to proposals and consultative opinions of small and medium investors in the ordinary course of work. The Company maintains smooth integrative communication with institutional investors and individual investors by means of telephone, email, website of the Company or the SZSE, regular or irregular referral conference or roadshow, interviews and research. In 2021, in addition to daily telephone communication with public investors, the Company organised a total of 30 surveys and performance roadshows, and received a total of about 200 investors.



the Company organised a total of

received a total of about **200** investors

surveys and performance roadshows

Risk and Audit Work Management

Risk Management System

The Company has always attached great importance to risk management, taken comprehensive risk management as the supporting system strategy, adhered to the basic management philosophy of prudent risk management, three lines of defense performing their respective duties and people foremost, continuously established and implemented a strong, independent and rigorous management and control system and built an effective comprehensive risk management strategy, organization, system, technology and personnel system to provide support for the steady development of the Group's various businesses. In recent years, the Company has continuously established and improved a comprehensive risk management system in accordance with external regulatory requirements and in conjunction with internal risk management needs. The Company's risk management covers all types of risks, business lines, departments and subsidiaries with effective operation of relevant mechanisms and processes for risk identification and analysis, assessment and measurement, monitoring and reporting, response and disposal. In 2021, the Company continued to improve the risk management system, optimized risk management and control measures, enhanced risk monitoring efficiency, strengthened risk response and disposal and consolidated risk management infrastructure to provide support for the Group's business development.

The Company's risk management organizational structure consists of four levels: The Board of Directors and the Risk Management Committee under the Board, senior management and related professional committees (Risk Control Committee, Investment Banking Kernel Management Committee and Asset Allocation Committee), various control and support departments, and various business departments. Each business department, the control and support departments such as the Compliance and Legal Affairs Department and the Risk Management Department, and the Audit Department constitute the three lines of defence for the Company's risk management, jointly performing the functions of identification and prevention in advance, monitoring and control during the process, and supervision and evaluation afterwards, and collaborating with each other to monitor and manage the various risks faced by the Company in a layered, multifaceted and continuous manner.



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Categories and Content of Risk Management

Risk Management Categories	Risk Management Content
Policy risk management	The Company pays close attention to the change of various policies and makes timely response and corresponding adjustments according to the latest policies to minimize the influence of policy risks on operating activities of all businesses of the Company.
Liquidity risk management	The Company implements prudent liquidity risk preference management strategy to ensure that the Company will have adequate liquidity reserve and fundraising capability under normal situation and stress state through scientific asset-liability management and fund management, multi-level liquidity reserve, effective liquidity emergency response and monitoring and prewarning about liquidity risk index and includes the liquidity risk of the subsidiaries in the Group for centralized management and control to prevent liquidity risk of the Group.
Market risk management	The Company follows the principles of active management and quantitation orientation based on its own risk preference and market risk tolerance, as well as the actual needs of each business line, and adopts a top-down and bottom-up method to formulate and refine the market risk limit of the Group, the parent company and each business unit, to guarantee that the market risk exposure of the Company is within the risk tolerance range set through various measures such as risk identification, evaluation, measurement, monitoring, reporting and disposal.
Credit risk management	The Company implements management of credit risk for the whole process by means of effective risk identification, cautious risk evaluation and decision-making, measuring and monitoring of dynamic risk, timely risk report and settlement to effectively prevent or avoid risk event, reduce loss of the Group due to risk event and achieve income maximization after risk adjustment within the scope that credit risk can be accepted.
Compliance risk management	The Company strictly complies with external legal provisions and regulatory requirements to implement various aspects of compliance management work such as continuously strengthening system establishment, compliance review and consulting, compliance control and examination, staff practice, anti-money laundering management and segregation wall management.
Operational risk management	The Company manages its operational risks mainly through the combination of sound authorization mechanism and segregation of duties, optimized system and process, well established IT system, strict operation discipline, strengthened control before and during the process as well as subsequent supervision and inspection etc
Reputational risk management	In 2021, leveraging on the five-in-one assurance system of "assurance of on-going business, safety assurance, quality assurance, information platform and cloud platform", the Company realized online operation of the assurance system through platform to achieve the close-cycle before-event, event and after-event management of IT risks. The Company increased its IT investment, continued to regulate operation process, strengthened compliance risk control and management, which further improved the security management level for the establishment, operation and maintenance of information system and ensured the safe, reliable and stable operation of the Company's information system, thereby effectively supporting the regulated development of the Company's business.

Internal Auditing Work Mechanism

In 2021, taking into account the business development, the Company conducted risk-orientated internal audits such as regular audit, follow-up audit, special audit and off-office auditing, to strengthen the comprehensive coverage of wholly-owned subsidiaries and various business lines. It focused on the construction and implementation of internal control mechanisms of various business entities of the Company in investor education, investor rights protection, customer suitability management, anti-money laundering management, etc., and also revealed the defects discovered during the auditing process, proposed rectification opinions and requirements and based on a long-term mechanism to urge the implementation of rectification measures to promote the protection of investor rights, customer suitability management.

During the Reporting Period, the Company increased the use of financial technology, innovated audit methods, and optimized internal control evaluation models, to expand audit depth, enhance audit efficiency and improve audit quality through technological empowerment; at the same time, taking into account changes in internal and external environment and business development, the Company correspondingly reviewed and evaluated the internal control process of the key aspects and innovative business the internal control process, improved systems and requirements, refined procedures and measures, and continued to improve the overall internal control of the Company to protect the legitimate rights and interests of investors.

Control	Key Initiatives
Establishment and Improvement of the Auditing System for the Protection of Investors' Rights and Interests	In order to protect the legitimate rights and i of the Protection of the Rights and Interests protection of the rights and interests of the 0
Development of Internal Audit Guidelines on Integrity Practices	In order to strengthen the inspection and su Company formulated the Operation Guidelir organizational system and the division of res audit of integrity practices, to promote the c
Continuous Update and Improvement of the Audit System	In order to standardize the audit process an a number of audit system guidelines, includi Rectification of GF Securities.





Interests of investors, the Company formulated the Regulations on the Audit s of Investors in GF Securities to standardize the audit procedures for the Company's investors in terms of content, procedures and methods of audit.

upervision of the integrity practices of the Company and its staff, the ines on Internal Audit of Integrity Practice of GF Securities to clarify the esponsibilities, and regulate the content, procedures and methods of the compliance practices of employees of the Company.

nd ensure the quality of audit, the Company has formulated and revised ding the Guidelines on Long-term Effective Mechanism for the Audit and

Anti-money Laundering and Integrity Construction

Anti-Money Laundering Measures and Results

In 2021, in accordance with the new regulatory requirements of the People's Bank of China, the Company formulated the Management Measures on Money Laundering and Terrorist Financing Risk Self-Assessment of GF Securities, and completed the revision of the Regulations on the Classification of Risk Levels and Classification Management of Money Laundering of Customers of GF Securities. The Company attached importance to the investment in technology for anti-money laundering, and used information technology to provide strong technical support for, among others, the customer identification, classification of risk levels and classification management of customers, retention of customer identification data and transaction record, money laundering risk assessment, list monitoring, and suspicious transaction monitoring and analysis.

In terms of anti-money laundering system construction, the Company launched a new generation of customer money laundering risk classification system project, completed the framework construction and scheme design, and started the development of the application system; it conducted a comprehensive effectiveness evaluation of the suspicious transaction monitoring indicators and optimized the monitoring indicators. During the Reporting Period, the Company's anti-money laundering system operated steadily throughout the year, and there were no incidents related to data security and confidentiality management, which effectively supported the Company in fulfilling its anti-money laundering obligations as a financial institution.

In terms of anti-money laundering training, the Company organized compliance personnel to participate in anti-money laundering training on a quarterly and annual basis, and carried out various forms of anti-money laundering training and publicity activities to enhance the anti-money laundering awareness of investors and the general public. During the Reporting Period, the Company organized all employees to participate in anti-money laundering training and examinations through the Company's learning system; a total of 2,068 anti-money laundering education and publicity activities were carried out, with a total of 257 online and offline integrity building activities were carried out, with a total of approximately 900,000 employees and customers participated in.



anti-money laundering education and publicity activities were carried out, with a total of 477,9883 participants a total of 2557 online and offline integrity building activities were carried out a total of approximately 9000,0000 employees and customers participated in

Anti-Commercial Bribery and Integrity Building

In 2021, the Company actively implemented the requirements of the Regulations on the Incorrupt Practices of Securities and Futures Business Institutions and Their Staff, the Rules for the Implementation of Integrity Practices of Securities Operating Institutions and Their Employees and other relevant rules.

At the level of system construction, the Company revised the original secondary system of the Management Measures for Integrity Practices of GF Securities into a primary system the Management System for Integrity Practices of GF Securities Co., Ltd., further raising the management level of the system; and formulated the Operation Guidelines on Internal Audit of Integrity Practice of GF Securities, to standardize and strengthen the inspection and supervision of the integrity practice of the Company and its staff.

At the level of system implementation, the Company refined its integrity practice risk assessment, and required all departments to identify and sort out the integrity practice risk points of the relevant business or management line and the corresponding control measures; it organized regular or irregular inspections on the integrity practices of the Company and its staff; in the agreements signed with external parties, the Company also required the addition of anti-business corruption clauses in principle to prevent and combat the use of the Company's platform for improper benefits.

In 2021, the Company launched a total of 51 learning activities related to "Integrity Practice" for employees at all levels, with a total of 13,012 participants, recorded a total of 15,016.40 hours of study and 1.15 hours per capita. In February 2021, the Company analyzed and sorted out cases of violations of laws and regulations on integrity practice in the field of securities and futures and communicated to the entire company, requiring all units of the Company to strictly abide by the regulations and rules related to the integrity practice, continue to strengthen the construction of the integrity practice, and strengthen the management of the integrity practice, strictly observed the bottom line of integrity in daily work, and carry out various tasks in a standardized manner. From July to September 2021, the Company organized all employees to carry out the collective learning project of "Integrity Practice Training in 2021", and the employees' course completion rate and examination pass rate both reached 100%.



GF SECURITIES 2021 Corporate Social Responsibility Report



the Company launched learning activities related to "Integrity Practice" for employees at all levels, with a total of



13,012 participants

the employees' course completion rate and examination pass rate both reached

100%

Intellectual Property Protection and Brand Building

The Effectiveness of Intellectual Property Protection

The Company has strictly abided by the Trademark Law of the People's Republic of China, the Patent Law of the People's Republic of China, the Copyright Law of the People's Republic of China, the Regulations for the Protection of Computer Software and other relevant laws and regulations, and strictly regulated the management of intellectual property rights. During the Reporting Period, the Company actively safeguarded trademark rights, strengthened the protection of the Company's trademarks, completed the recording of the "Common Legal Risks and Prevention in Marketing Promotion" courses of the Company, and guided employees to pay attention to the risks of related intellectual property rights.

Invention Patent and Copyright

In 2021, the Company had in aggregate applied for 7 invention patents and 12 software copyrights; and obtained 6 invention patents and 12 software copyrights.

Company Brand Building

Boosting the Company's Cohesion and Promote the Company's Corporate Culture

2021 is the 30th anniversary of the establishment of GF Securities. The Company released the "History of GF Securities" to relive the entrepreneurial spirit of GF Securities, and distributed anniversary souvenirs to all employees to thank them for growing with the Company. On the day of the celebration, the Company held various exciting activities such as the theme exhibition and the pop-up blessings, to create a strong atmosphere of celebration and enhance employees' sense of honor and belonging.

Establishing Company Image and Enhance the Company's Brand Value

In 2021, a series of feature articles about the Company's 30th anniversary has been published in mainstream media such as the China Securities Journal, and received high attention from all walks of life. To actively spread its professional image, the Company also released articles about scientific and technological financial topics including the AI smart "digital employees" and the smart cockpit securities atomization services, as well as articles about wealth management topics including our investment advisory awards, the Yitaojin upgrades, and the "818 Wealth Management Festival". The Company put 30th anniversary celebration advertisements in domestic and foreign mainstream financial media, to promote the Company's brand image. In order to support customer feedback activities in various business lines, the Company customized a variety of 30th anniversary souvenirs and crossborder co-branded products by customers, which were well received by all walks of life.



advertisement in the Hong Kong Hung Hom Cross-Harbour Tunnel

Contributing to Public Welfare and Demonstrating the Company's Social Responsibility

In 2021, the Company launched a charity bazaar to sell the 30th anniversary series of souvenirs online and offline, with the income of RMB101,300 being used in the "Love Playground" public welfare project. The Company turned the GF Securities Building into a landmark media, not only using it to promote the Company's brand, but also to actively serve the government, regulatory authorities, and public welfare organizations, and having completed the "Adult Oath Day", the "Fire Safety Month", the "Traffic Safety Day" and other public welfare activities in Guangzhou.



Effectiveness Performance of Responsible Procurement

In 2021, the Company adhered to the procurement management tenet of "openness, fairness, impartiality, competition, merit selection, honesty and credit", and implemented procurement policies such as "risk control first, efficiency in mind", selected suppliers and procurement methods in a reasonable manner, and formulated bidding and pricing mechanisms scientifically, as well as standardized the authorization and approval process to strictly manage the procurement. The Company has conducted the annual supplier evaluation, completing the contract performance evaluation of nearly 400 suppliers, and based on the results of the evaluation to classify the suppliers into four categories of excellent, good, qualified and unqualified, which will be used as a reference for subsequent procurement.

During the Reporting Period, the Company fully implemented a new procurement model, with the procurement managementrelated system documents being fully implemented. In the process of supplier selection and assessment, according to the Regulations on the Administration of Suppliers in Centralized Procurement of GF Securities, the Company required suppliers to comply with provisions including "to comply with the requirements of environmental protection, employee occupational health and safety management".



Case study





Serving with Heart:

Customer–Centric, Practicing the Concept of High–Quality Development and Enhancing Core Capacity Building The Company combined financial technology innovation and humanistic care, adhered to the service concept of "Your Attentive, Professional and Dedicated Business Partner", continuously enhanced the construction of digital platform and staff capability training, promoted the wide application of financial technology, and strived to improve customers' various service experiences and overall satisfaction. Through comprehensive risk management and customer suitability management, the Company has strengthened investor communication, provided professional financial services to customers, protected investors' interests and prevented financial risks.

- Professional Platform Empowerment to Enhance Comprehensive Customer Satisfaction
- Strengthen IT Security to Protect Customers' Privacies and Investors' Interests
- Improvement of Suitability Management
- Overall Implementation of Investor Education

Professional Platform Empowerment to Enhance Comprehensive Customer **Satisfaction**

Development of Digital Innovation Service Platforms

In 2021, the Company vigorously promoted digital transformation and developed financial technology to empower its business and facilitate the integration of business and IT. In terms of wealth management, the Company has continuously optimized the Yitaojin APP centered full-process accompanying wealth management platform focusing on a strategic planning of scientific and technological finance. In terms of trading and institutional business, it has continuously improved the speedy trading system of brokerage business and accelerated the digitization of institutional services. The self-developed "GF Touyitong" has provided institutional clients with comprehensive investment and transaction services with GF characteristics, wining the "Yun Ying Award" - the Highest Project Achievement Award of China Computer Users Association. In terms of investment trading. GFQG quantitative strategic platform, which was fully developed independently, has helped the Company to obtain the highest AA rating for all three options varieties in Shanghai and Shenzhen exchanges. In terms of investment banking, the digital management of all business varieties and whole life cycle for investment banking has been effectively supported through continuously building a digital construction supporting system for investment banking, with a new generation of investment banking business management system as the core and supplemented with issuance system, on-going supervision system and intelligent verification system, etc. In terms of **big data**, the Company has actively promoted a data center strategy by establishing a company-level basic data model and an indicator system to support its digital transformation and empower the output of multiple business lines. In terms of artificial intelligence, the Company has actively promoted an intelligent center strategy by building and improving AI services such as intelligent calling and intelligent marketing based on GF-SMART, and optimizing the enterprise financial intelligent warning platform with the use of pre-trained large model technology, winning the 2021 first "digital into gold (點數成金)" top ten financial technology innovation cases award in Guangzhou.



Improvement of the Overall Customer Satisfaction

The Company insists on being customer-centric, understanding customer needs, focusing on customer expectations, and striving to maximize customer benefits; adheres to putting "customer first" in mind and in action, and strives to provide better services than competitors. The Company understands that customers as capital market participants are the cornerstone of market, whose trust is the basis for our survival and development. The Company takes care of every customer, and provides professional solution to meet their needs.

In 2021, the Company attached great importance to customer appeals and complaints, and strengthened the standardized complaint handling process using a top-down organizational system and comprehensive basic rules on complaint handling. We have maintained industry leadership in customer relationship management, with customer service satisfaction of brokerage business exceeding 99% for three years in a row.

In 2021, our 95575 service hotline serviced customers 471,846 times. There were 257,816 participants (person-time) in the customer satisfaction survey and 54.63% respondents provided feedbacks, which accounted for 1.82% of total customers of our brokerage business. The customer satisfaction rate for our customer service reached 99.23%. During the Reporting Period, we handled 81 rational complaints from customers of brokerage business. All complaints were followed up through acceptance, investigation and handling, feedback and return visit. The satisfaction rate in return visit reached 91.48%.

Brokerage Business Customer Rational Complaints

Year	Number of rational complaints	Satisfaction rate in return visits
2019	54	96.44%
2020	189	98.67%
2021	81	91.48%

Brokerage Business Customer Satisfaction Survey

Year	Number of participants (person-time)	Percentage in total customers	Satisfaction rate
2019	267,369	2.56%	99.17%
2020	339,120	2.81%	99.26%
2021	257,816	1.82%	99.23%



The customer satisfaction rate for our customer service reached





Case



The User Experience Research Center of GF Securities was established

- 1. GF Securities has launched a 24/7 online consulting service for customers, which is provided by professional advisors and intelligent customer service systems across China. In January - December 2021, the GF Securities service system completed a total of 3.50 million customer service orders, serving more than 1.27 million users, of which over 1.39 million service calls were made by intelligent customer service, with an answer rate of 98%, and 2.106 million manual service orders were made, with a service satisfaction rate up to 99%.
- In terms of online investing advisory, 46,818 pieces of various information were released 2. through online platform in 2021, with a total of 8.62 million visitors and 160 million active pushes. A new contract-signing business model of "small investing advisory (小投 顧)" was offered through online platform, with a total of 1,814 orders signed, generating additional investing advisory income of RMB4.037 million.
- 3. In 2021, under the premise of compliance with laws and regulations, the Company completed the online migration of 15 counter businesses, including off-site transfer of shareholder accounts, opening of a self-service authentication channel for elderly clients according to their needs, authorization for BSE, authorization for Reits fund, authorization for Shenzhen STs, establishment of a corresponding relationship between TA accounts and on-market accounts, merger of multiple Yimatong (一碼通) accounts, appointment for opening of a new version of margin financing and securities lending account, credit rating of margin financing and securities lending on a self-service basis and other business functions. As of the end of the year, 94 businesses were handled online with an online business processing rate of 99.6%.

with an online business processing rate of

99.6%

Strengthen IT Security to Protect Customers' Privacies and Investors' Interests

In 2021, the Company strictly complied with the Cyber Security Law of the People's Republic of China, the Personal Information Protection Law of the People's Republic of China and other associated national laws, regulations, policies and systems to prohibit illegal collection and illegal use of customer information. To protect customer information, the Company continued to improve its information technology protection and data management system. In 2021, the Company formulated or revised the Detailed Implementing Rules of GF Securities for the Administration of Information Security and other systems to further regulate the security management requirements in system development, operation and maintenance and data governance.

Information Security Assurance

During the Reporting Period, by sticking to "taking information security as the bottom line and business continuity as the lifeline", the Company continued to strengthen the integration of online monitoring and operation and maintenance processes in information system to promote the platform-based operation and maintenance as well as the whole emergency response process online, thereby continuously strengthening the prevention of operation and maintenance risks. Focusing on "strict control of IT risks, agile delivery, improvement of customer experience, data-driven operations and enhancement of technological innovation", the Company has successfully completed its dual-mission goal of "safe and stable operation throughout the year with zero regulatory information security incident" and "supporting business development".

Protection of Customers' Privacies

Protecting customers' right to know



In 2021, main terminal applications for customers such as Yitaojin App and Kaihu App all launched their reminders for privacy protection policy by clearly informing customers of the rules for using personal information in App in a pop-up window, and prominently providing customers with an entry to view the privacy policy, to guarantee customers' right to know about the use of their personal information.



Adhering to a principle of minimization

In 2021, the Company comprehensively investigated and sorted out the authority of various terminal applications to access information, removing all unnecessary authorities to ensure that terminal applications only collect necessary business-related information.



Regular inspections have been carried out on the safety of various terminal application to prevent the leakage of sensitive information through various measures such as minimizing transmission path of customers' sensitive information, clearing the transmission of unnecessary sensitive information, enhancing the security authentication mechanism for customers, etc., thereby strengthening the protection of terminal information level by level and securing its business operation environment.

Restricting the display of key information



The display of key personal information such as customer addresses and ID numbers is restricted in a systematic manner, inquiry for customer account information is authorized based on customer relationships, and request for batch export of customer information must go through the process for approval.

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Implementing protective measures

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Improvement of Suitability Management

In 2021, the Company carried out the investor suitability management on a regular basis to manage the suitability of customers, products and services in hierarchy and classification. Pursuant to the Administrative Measures on Suitability of Securities and Futures Investors, investors are divided into ordinary investors and professional investors. The Company divides ordinary investors into six categories according to their risk tolerance level from low to high: special protected customers, conservative customers, cautious customers, stable customers, proactive customers and aggressive customers, and continuously improves the identification standards and management requirements for professional investors. For ordinary investors, evaluation results are classified based on customer suitability factors, and customer service personnel shall explicitly inform customers in advance of risk characteristics of services provided or products sold while matching their respective suitability, so as to provide customers with services or products within their risk tolerance. For professional investors, unless otherwise stipulated by laws and regulations or corporate systems, they can invest in products of any risk level, variety and duration, and no repeated assessments of suitability are needed in the process of purchasing financial products and opening financial services.

During the Reporting Period, the Company specially formulated the requirements for suitability of REITs public offering business, the detailed rules for the administration of investor suitability on the National Equities Exchange and Quotations, the detailed implementing rules for the administration of investor suitability on BSE and other related systems in respect of public offering of REITs, BSE and other new businesses. The Company's retail business management compliance team at the headquarters continuously conducted compliance training to convey compliance concepts and enhanced compliance culture promotion efforts through establishing the Retail-Compliance (《零售•方圆》) Quarterly, the regular compliance culture training and promotion window, to guide its branches on compliance operations.

Overall Implementation of Investor Education

The Company actively implements relevant requirements of the Guidance to Accelerated Construction of Securities and Futures Investor Education Bases published by CSRC by advancing investor education online and offline to help investors establish a rational investment awareness. In 2021, the Company continued to improve the organizational structure of its investor education work pursuant to the Measures for the Administration of GF Securities Investor Education and the Administrative Provisions for the Education of Retail Business Investors of GF Securities.

In 2021, the Company maintained high-frequency investor education and publicity services throughout the year, and continuously carried out nearly 19 thematic activities on the topic of investor education, including "3.15 Financial Consumer Rights Day", "5.15 National Investor Protection Publicity Day", "Publicity on National Safety Education Day", "Publicity on Prevention of Illegal Fund-Raising", "Beware of Gang Crimes, and Not Fall into a Trap of Illegal Securities Investment", "2021 World Investors' Week", and "Financial Joint Promotion Month of Guangdong Province", to popularize financial knowledge and risk education on an on-going basis.

carried out nearly







The publicity month campaigns 1, 2 and 3 of the Securities Association of China to prevent illegal securities

Case

Case

Pursuant to the Notice on Launching 2021 Publicity Month to Prevent Illegal Fundraising (Guangdong Zhengjianfa [2021] No.69), the Company organized a special Group-wide publicity month campaign to prevent illegal fundraising in June 2021 (the "Guangdong Bureau Illegal Prevention Publicity Month Campaign").

During the campaign, the Company released publicity pictures and texts through online platform with over 26 million clicks in total; sent a total of over 400,000 text messages to customers in batches; produced a total of 145 promotional materials such as posters, banners and display stands; distributed over 7,000 copies of brochures/leaflets; launched 80 publicity activities in villages, communities, factories, etc., covering 5,110 customers.



The publicity month campaign of Guangdong Bureau of the CSRC to prevent illegal fundraising





Pursuant to the Notice on 2021 Work Arrangement of Securities Business Institutions to Participate in the Illegal Securities Prevention Publicity Month issued by Securities Association of China, the Company organized a special Group-wide publicity month campaign to prevent illegal securities from May 15, 2021 to June 15, 2021.

The campaign covered more than 447,700 people with more than 435,000 short messages sent, 105 online and offline thematic activities held, 6,139 investors involved, nearly 9,647 posters, banners, leaflets, brochures and other promotional materials distributed, a total of 26 promotional contents posted on the Company's WeChat and Weibo, WeChat of investor education base, website, Xinhua account, video account and other channels with 47,665 readings.



Case



In 2021, GF Securities focused on the implementation of investor education related to "BSE Securities" and more than 110 issues of articles on BSE investor education were published on its official website, various trading terminals and WeChat public account of investor education with over 2.57 million readings in total. All branches posted propaganda posters and hang propaganda banners in their business premises, played slogans on electronic screens, and posted the BSE suitability and trading rules and other contents through roll screen and investor education garden, to guarantee investor education and risk warning for investors on BSE from various aspects.

The Zhuhai Investor Education Base of GF Securities successfully held the 3rd Investor Education Base Exchange in Guangdong

Case

The Company endeavored to empower its branches with children gamified financial quotient education capabilities by offering "Wealth for Youth" gamified financial quotient education and experience courses for clients and their children. Through the educational and entertaining game format, it helps children aged 6-12 to understand the use and function of money, and plants the seeds of cherishing wealth, serving society and rational investment in children's mind. The activities, combining profession with family affection and interaction, have been warmly received by clients and their children. Over 60 activities were held accumulatively and participated by more than 2,500 persons.







The children financial quotient parent-child experience campaigns 1, 2 and 3



Case

The Company were well prepared to facilitate the four-party cooperation of "SSE + Guangdong Bureau of the CSRC + GF Securities + Universities" in an orderly manner, and implemented the GF Securities national education "entering universities" project by successively organizing a team of experts and lecturers to enter South China University of Technology and Lingnan College of Sun Yat-Sen University to open a series of courses, with a total of 13 courses on promoting investor education into campus implemented, covering 570 students majoring in economics and finance of the two universities.

Case

The Company organized the "shareholders are coming" quiz on investors' interests, with a total of 160,000 registered investors and over 11,653,200 answers. Investors' interests were publicized through quiz.

Case

To popularize the basic knowledge about financial planning and establish a healthy financial management concept for the public, the Asset Management Association of China launched the investor education activity of "one company, one province and one university (一司一省一高校)" in 2021. To respond to the call of the association, GF Fund took "popularization of financial knowledge" and "education of financial fraud prevention" as two principle lines and Guangdong Province as the center, entered various universities, communities and enterprises to launch a series of "Heart Bridge Journey" investor education public welfare campaigns, which is designed with both practicality and pleasure and can improve people's financial literacy and convey the long-termism in fund investment.

GF Fund thoroughly set up a series of fund popularization courses for college students such as "Development and Innovation in Fund Market (《基金市場發展與創新》)" and "COMPASS Fund Selection Guide (《COMPASS選基指南》)". It has successively entered Sun Yat-sen University, South China University of Technology, Zhanjiang Institute of Science and Technology and many other institutions since August. In three cities including Zhanjiang, Zhaoqing and Qingyuan of Guangdong Province, GF Fund delivered 5 special lectures on "Knowing Fund Investments Early (《基金投資早知道》)" for local residents, explaining to hundreds of community residents the misunderstandings in financial management and how ordinary people should use funds to plan their family wealth rationally to make fund management approach residents' daily life. Together with various communities, GF Fund held a total of 8 lectures and publicity/exhibitions on the theme of "How Much Do You Know About Financial Management in Prevention of Illegality (《防非理財知多少》)", where it creatively adopts scenario-based interactive lectures, wealth-themed floricultural activities and other means to promote the education of financial fraud prevention in an entertaining way. GF Fund also leveraged publicits ecurity organs' legal publicity to cooperate with Nanqiao Police Station of Zhanjiang City in a financial anti-fraud publicity and education exhibition in crowded areas of a business district to help residents improve their awareness of risk prevention, covering thousands of people.

The Company held a seminar on "Rational Investment: Staying Away from Illegal Securities and Futures Traps" for community residents. The seminar was based on the courseware provided by Shanghai Stock Exchange. Experienced lecturers used previous cases to heighten the vigilance of middle-aged and elderly people in the community who were less aware of scams and identify financial swindling and fraud and keep away from traps such as illegal stock recommendation. By virtue of professional and patient explanations, the lecturers helped the middle-aged and elderly residents to keep their money in their pockets and brought warmth and care to them. The Company launched 9 in-community activities, with 2,518 residents in attendance.

Green Development:

Serving Green Finance, Actively Addressing Climate Change and Marching towards the Goal of Sustainable Development Lucid waters and lush mountains are invaluable assets. The Company actively responded to the call of the nation, practiced the concept of green development, thoroughly implemented the Guidance on Building a Green Financial System (《關於構建綠色金融體系的指導意見》)

issued by the Central Government, gave full play to the capital market in resource allocation, guided and encouraged more social capital investment in the green industry by underwriting and issuing green bonds and utilizing financial instruments such as green financing leasing to support vigorous development of the green industry. At the same time, the Company practiced the ESG responsible investment philosophy, continued to promote green operation, strove to reduce the impact of business activities on the environment, took the initiative to address climate change, and contributed to promoting the construction of ecological civilization and achieving the goal of "carbon peaking and carbon neutrality".

- Serving Green Finance and the Real Economy
- Performing Green Operation
- Addressing Climate Change

Serving Green Finance and the Real Economy

Supporting green bond issuance

As a direct financing channel, bond financing has played an active role in optimizing the social financing structure and reducing social financing costs. GF Securities actively responded to the call of national policies, underwrote and issued green bonds and other bond varieties for clients, serving clients in key industries such as transportation, energy, and public resources. The proceeds from the issuance were applied in the policy-oriented fields such as new energy development, capacity upgrading, public facilities and rail transit, contributing to promoting the construction of ecological civilization and supporting the development of green industries.

In 2021, the Company invested

a total of

RMB 12.052 billio

in environmental protection-related

corporate bonds

Practising ESG responsible investment philosophy

Since China proposed the strategic goal of "carbon neutrality and carbon peaking", the green financial system has been further improved. Since June 2018, A shares have been officially included in the MSCI Emerging Markets Index and MSCI Global Index, strengthening international investors' awareness of China's capital market.

In 2021, the Company invested a total of RMB12.052 billion in environmental protection-related corporate bonds, covering several fields such as new energy development, waste and sewage treatment, environmental governance, clean energy, energy conservation and emission reduction, efficient energy storage and smart energy. The Company's investment in green bonds was RMB6.511 billion, and the proceeds were exclusively used in green projects such as energy conservation and environmental protection, pollution prevention and control, resource conservation and recycling, among which, carbon-neutral bonds as a sub-type of green debt financing instrument were RMB1.11 billion, which were exclusively used in green projects with carbon emission reduction benefits.

GF Xinde

GF Xinde, a wholly-owned subsidiary of the Company, continued to deepen cultivation in the field of private equity investment, and was committed to serving key industries in relation to the national "14th Five-Year Plan", focusing on the deployment of biomedicine, smart manufacturing, corporate services and other industries. GF Xinde directly served the real economy through capital support and enabling post-investment management to effectively promote the industrial transformation.

GF Qianhe

GF Qianhe, a wholly-owned subsidiary of the Company, actively adhered to the philosophy of "finance serving the real economy", explored high-quality investment projects with growth potential, shared development and growth and created a better future with outstanding enterprises. GF Qianhe actively responded to the national new energy development strategy and deployed the power battery field by successfully investing in a domestic power battery giant, prospectively investing in a manufacturer of fast-charging battery for electric vehicles. Meanwhile, it actively deployed in the field of hydrogen energy by investing in the relevant projects of an energy company. In the future, GF Qianhe will further consolidate its competitive advantage in the field of equity investment, enhance the influence of advanced manufacturing, semiconductor, medical, new consumption, TMT and other sub-sectors, serve the real economy, support emerging industries, and contribute to promoting innovation and development of the real economy.

GF Fund

GF Fund, a holding subsidiary of the Company, actively adhered to the concept of ESG responsible investment, continuously strengthened the construction of ESG investment system, actively conducted research in the field of green finance, and improved the research and development and layout of product lines. The ESG responsible investment approach consists of three pillars:



GF Fund gave full play to the functions of value discovery and asset pricing, strove to promote investee enterprises to improve their development quality, and endeavored to shoulder the historical mission of optimizing financing structure, stimulating economic vitality, and cultivating innovation momentum, so as to promote economic transformation, upgrading and sustainable development in China.

Performing Green Operation

The Company has strictly followed the Environmental Protection Law of the People's Republic of China, Energy Conservation Law of the People's Republic of China, and other laws and regulations, consistently implemented the green management philosophy in the whole process of the operation and management, made continuous efforts to achieve sustainable development goals, so as to achieve the organic combination of social, environmental and economic benefits. The Company has long been actively practicing the philosophy of green operation and has taken various measures to reduce adverse impacts of the Company's operation on the environment and natural resources. 🔅 🐭 🄱 🛷 🎄 😭 🎵

GF Fund has built ESG rating system and investment research integration decision-making process with its own characteristics based on the actual national conditions of China and the current status of ESG development, incorporating key ESG risks and opportunities into fundamental research and investment decision-making processes.

GF Fund integrated ESG issues in the process of communicating with listed companies and bond issuers, increased the attention of investee companies to ESG, optimized the governance structure of investee companies and built a better ecosystem, promoting and optimizing the sustainable development environment in the industry.

GF Fund has issued and operated a number of green index products, including environmental protection ETFs and their feeders, new energy vehicle battery ETFs and their feeders, etc., and has actively guided financial resources to focus on leading environmental protection industries such as



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Case

Energy Saving Measures

- Optimized the elevator riding algorithm;
- Prepared the recreational water replacement plan and adjusted the air conditioning temperature in the infield cabling room. At the same time, after comprehensive assessment, the Company saved 19,000 kWh of electricity each month through the renovation of infield lighting technology;
- Recycled air purifiers in public areas and idle office areas (257 units);
- Performed in-depth night inspection on "Five Switches", with the total number of (over 1,000 • lights) switched off and (150 units) of air purifier turned off every day:
- Carried out the refined energy consumption management, and controlled the disorders in • the on-site energy consumption process through various means such as formulating relevant operational requirements and standards, fixing positions and responsibilities, implementing on-site management signs, carrying out personnel training, and subsequently through daily inspection, to effectively reduce energy consumption rate and avoid the waste of materials.

Case

Water-saving Measures

- Modified drip irrigation and mist irrigation at the first floor of GF Securities Building;
- Modified condensate water recovery in the office premises;
- Adjusted water tap outlet pressure at all pantries and restrooms in the office premises.



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During the Reporting Period, the Company achieved remarkable results in energy conservation, water saving and emission reduction through the refined energy consumption management.

In terms of resource consumption, the total comprehensive energy consumption decreased by 23.60% compared with last year, of which the consumption of indirect energy (mainly purchased electricity) decreased by 33.29% compared with last year. In terms of water resource consumption, water consumption per employee decreased by 4.78% compared with last year; in terms of emissions, the total amount of greenhouse gas emissions decreased by 38.52% compared with last year; recycling amount of waste paper was 7.58 tonnes, representing an increase of 62.00% compared with last year. Hazardous waste generated by per employee decreased by 7.15% compared with last year. Environmental key performance indicator management has been improved.

Resource Consumption and Other Key Performance Indicators of the Group in 2021

1. Energy consumption Total energy consumption ⁽¹⁾⁽²⁾ (Mwh)	2021	2020	Year-on-year
Total energy consumption ⁽¹⁾⁽²⁾ (Mwb)			changes (%)
	38,769.34	50,745.93	-23.60%
Direct energy consumption (Mwh)	12,217.91	10,945.16	11.63%
Indirect energy consumption (Mwh)	26,551.43	39,800.76	-33.29%
Total energy consumption per employee (Mwh/employee)	2.94	4.12	-28.57%
2. Water consumption ⁽³⁾			
Total water consumption (m ³)	151,287.93	148,444.85	1.92%
Water consumption per employee (m ³ /employee)	11.48	12.06	-4.78%
Emiss	ions		
1. Greenhouse Gas (GHG)			
Total GHG emissions $^{(4)}$ (scope 1 and 2) $^{(5)}$ (tonnes)	17,468.64	28,414.96	-38.52%
Direct GHG emissions (scope 1) (tonnes)	2,987.68	2,682.47	11.38%
Indirect GHG emissions (scope 2) (tonnes)	14,480.96	25,732.49	-43.73%
Total GHG emissions (scope 1 and 2) per employee (tonnes/employee)	1.33	2.31	-42.60%
2. Non-hazardous wastes ⁽⁶⁾			
Total production of non-hazardous wastes (tonnes)	101.94	93.60	8.91%
Production of electronics wastes (tonnes)	46.44	41.88	10.89%
Production of paper wastes (tonnes)	55.49	51.73	7.28%
Paper wastes recycled ⁽⁷⁾ (tonnes)	7.58	4.68	62.00%
Production of non-hazardous wastes per employee (kg/employee)	7.74	7.61	1.68%
3. Hazardous wastes			
Total production of hazardous wastes (tonnes)	2.08	2.09	-0.50%
Toner and ink cartridges wastes (tonnes)	1.60	1.62	-0.96%
Fluorescent tube wastes (tonnes)	0.48	0.47	1.08%
Toner and ink cartridges wastes recycled (tonnes)	0.50	0.58	-14.26%
Production of hazardous wastes per employee (kg/employee)	0.16	0.17	-7.15%

Waste Reduction Measures

- Outsourced printing services
- Recycled and reused papers for office meetings •
- Recycled waste batteries from all floors as per national standards •
- Cancelled the supply of non-essentials at the fitness center by distinguishing the purposes of client products



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Key Performance Indicators on Environment of the Group in 2021

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- The direct energy consumed by the Group mainly includes gasoline and diesel; indirect energy is mainly purchased electricity. The scope of energy consumption (1) statistics covers the self-use floors of the parent company and its subsidiaries in the GF Securities Building, as well as the offices premises of each branch and other subsidiaries within the scope of consolidated statements:
- (2) Total energy consumption represents the direct and indirect energy consumption, which is calculated based on the conversion factors as stipulated in the General Principles for Calculation of the Comprehensive Energy Consumption(《 綜合能耗計算通則 》) (GB/T 2589-2008) issued by the national standard of the People's Republic of China:
- Due to its business nature, water resources of GF Securities are all derived from municipal water supply, and the water consumption mainly represents the domestic (3) water used by the staff of GE Securities during office hours:
- Due to its business nature, the significant air emissions of GF Securities are the GHG emissions, arising mainly from the use of electricity and fuels derived from fossil (4) fuels. The GHG inventory includes carbon dioxide, methane, and nitrous oxide, arising mainly from the use of purchased electricity and fuels. GHG emissions data is presented as CO 2 equivalent and calculated based on the "Emission Factors of China's Regional Power Grid Baseline of 2019 Reduction Project" (《 2019年度词排 項目中國區域電網基準線排放因子》) issued by the Ministry of Ecology and Environment of the People's Republic of China and the Revised 2006 IPCC Guidelines for National GHG Inventories in 2019 from the IPCC:
- GHG scope 1 represents GHG emissions generated directly from the operations of the Group; GHG scope 2 represents the "indirect energy" GHG emissions arising (5) from the power consumed (purchased or acquired) internally by the Group:
- Non-bazardous waste and bazardous waste are both disposed of or recycled by a qualified third party or supplier (6)
- The Group's recycling management of paper wastes was handed over to qualified third parties or suppliers for disposal or recycling in 2021.

GF Securities 2022 Annual Energy Conservation and Emissions **Reduction Targets and Measures**

As some departments of the Company relocated the office premises to the GF Securities Building, the office space put into use has gradually increased by approximately 25%. The target of water and electricity consumption per unit area in 2022 is planned to be flat with that in 2021. In order to achieve the above energy saving goals, the Company plans to take the following measures and steps:

- Adjust the air conditioning temperature in the data rooms, UPS rooms and floor cabling rooms according to industry norms (1) subject to the changes in seasonal ambient temperature;
- (2) Adjust the operating hours of the air conditioners to 7*17 hours with the open duration from 6:00 and 23:00 during overtime.
- (3) Add the refrigerant-cooled air conditioner to the air conditioning system of the data center room, which can be switched to and from the water-cooled air conditioner;
- (4) Adjust the lighting levels in the dining room, office area, restrooms, etc., according to WELL standards for reducing cost and increasing efficiency.

Setting and Planning of Goals for e-Waste

In 2022, the Company will implement equipment life cycle management and strictly enforce the regulations on scrapped computers and other equipment; laptops and desktops with high, medium and low-level configurations will be allocated to employees for use according to their needs. Office equipment within the warranty period will be revitalized according to the actual needs of employees to avoid waste of resources. In order to maximize the benefits of computer equipment, the scrapping of computer equipment shall be examined for approval at different levels based on the net asset value and the original value of the asset.

Addressing Climate Change

Measures on Carbon Reduction in 2021

Carbon-cutting Measures

Case

- Promote a paperless conference system; •
- Implement video interview, Al interview technology, and adopt a comprehensive online written test;
- Encourage employees to travel by taking the Company's shuttle bus in priority, and adopting healthy and low-carbon travel modes such as walking, cycling, and carpooling, and advocate the rational and economical use of official vehicles;
- Outsource the printing equipment service and greatly reduce a waste of printing consumables • through refined management.

Addressing Major Climate Change-induced Risks

Addressing climate changes is a global issue mankind is facing. In September 2020, President Xi Jinping delivered an important speech at the General Debate of the 75th United Nations General Assembly, stating that "China will increase its national independent contribution, endeavour to reach a peak in carbon dioxide emissions by 2030, and strive to achieve carbon neutrality by 2060."

As a listed securities, the Company has formed a financial group structure, facing opportunities and risks arising from major climate change, mainly including:

Policy opportunities and risks

With the introduction of relevant policies such as "carbon neutralization and carbon peaking" and green finance, the market may generate demand for ESG-friendly products or services, which will have a direct impact on the business development of the Company and its customers.

Sudden meteorological disasters risk

The sudden and severe climate change, such as drought, cold wave, flood, typhoon, volcanic eruption and other extreme weather or natural disasters, may affect the normal operation of the Company and its customers' offices and production sites, and thus affect the business development of the Company and its customers.

Customer compliance risk

The Company's customers may be subject to the risks of legal liability in accordance with the law, regulatory measures, disciplinary actions, property damage or business reputation loss due to failure to comply with environmental and climate related policies or laws.

The Company is fully aware of the impact of climate change on the global economy and the urgency of addressing climate change, continues to promote green operation and strives to reduce the environmental impact of business activities. By actively serving green industries such as environmental protection, energy conservation and clean energy, the Company will guide and encourage more social capital investment in the green economy and help China achieve the goal of "carbon neutralization and carbon peaking" (please refer to "Serving Green Finance and the Real Economy" and "Performing Green Operation" in this chapter for details).



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05

People-oriented:

Strengthening Corporate Culture Development and Insisting on Stafforiented Initiatives for the Dream of Serving the Country with Financial Services

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We adhere to the staff-oriented principle and proactively support staff growth through a variety of measures, paths and conditions. Under a talent development plan with well-defined direction, tasks and objectives, we maintain a core talent growth plan which is designed to facilitate rapid growth of core talents through systematic training and supports. Training and introduction are combined to consolidate the talent reserves under a well-established and long-effect talent cultivation system, thus promoting employee growth to underpin business development and realize the dream of serving the country with financial services.

- Safeguarding Employees' Rights and Interests
- Focusing on Health Safety
- Training Employee Skills
- Enriching Employees' Life
- Developing Corporate Culture

Safeguarding Employees' Rights and Interests

Sound Protection of Employees' Rights and Interests

In strict compliance with the laws and regulations including the Labor Law and the Labor Contract Law, the Company has established a sound human resources management system and process, including the Administrative Measures on Labor Contracts of GF Securities, the Administrative Measures on Employee Remuneration of GF Securities, the Administrative Measures on Employee Benefits Leave of GF Securities, the Administrative Measures on Welfares of Full-time Employees of GF Securities, to effectively protect employees' vital interests in labor protection, working conditions, salary payment, social insurance, working hours management, rest and leave, rights and interests of female employees.

The Company is committed to establishing an effective compensation incentive and restraint mechanism, fully motivating the enthusiasm and creativity of all employees, and recruiting and retaining key core talents. The basic principles of the Company's remuneration management include performance-oriented, synergy and win-win, external competitiveness, risk matching, diversified incentives.

The remuneration of the Company's employees mainly consists of three parts: fixed salary, performance bonus and welfare. Fixed salary is the relatively stable remuneration that employees can obtain when they meet the requirements of their job duties and work normally, reflecting the basic security and safety. Performance bonus is a variable remuneration set for the purpose of motivating and retaining employees, which is comprehensively determined according to various factors such as company performance, department performance, personal performance, personal ability, compliance performance and external compensation market competitiveness. Benefits include the payment of various statutory insurance and housing provident funds for employees in accordance with external laws and regulations and internal policies, as well as employee benefits, labor protection fees and labor union benefits, which are inclusive benefits.

Labor Contract and Social Security Coverage of the Company Employee



Based on the statistics of the parent company

In order to protect the legal rights and interests of employees in accordance with the law, the Company established the labor union in August 1994. The labor union has 28 branch labor unions with more than 10,000 members, and both the coverage rate and membership rate of the labor union are 100%. The labor union management system includes the Articles of Labor Union of GF Securities Co., Ltd., the Regulations on Employee Representative Conference of GF Securities, the Work Rules for Democratic Election of Branch Labor Union of GF Securities, the Regulations on the Responsibilities of Members of the Standing Committee of Labor Union of GF Securities, and the Administrative Measures on Income and Expenditure of Labor Union of GF Securities. the Implementation Rules for the Management of Expenditure of Labor Union of GF Securities, the Labor Union Members of GF Securities and the Measures for Selection and Commendation of Service Stars of GF Securities.

High Quality Team of Professionals

The Company recruits talents based on its development needs and the principles of open recruitment, fair competition, and merit selection; when recruiting talents, the Company emphasizes not only profession and ability, but also quality and morality; based on the differences between different recruits and job requirements, the Company has comprehensively adopted internal referral, external recruitment, on-campus recruitment, headhunting, and other recruitment methods and channels, to supplement its talents at all levels; the Company encourages its internal employees to recommend talents to the Company and encourages subordinate units to recommend talents to higher-level units; when recruiting and hiring employees, the Company adheres to the principle of avoiding relatives.

In 2021, the Company recruited 1,837 new external employees, including 1,372 new employees with social background and 465 fresh graduates. During the Reporting Period, the Company actively provided internship positions to cultivate the ability of fresh graduates. The headquarter of the Company accepted a total of 1,125 interns. After the interns arrived, the practical level of the fresh graduates was improved through the methods of "job practice" and "apprenticeship". Based on the performance of the interns, we signed labor contracts with 465 fresh graduates.

See the following chart for the diversity of employment during the Reporting Period:

Number of Employees, Professional Composition and Education Level in 2021

Number of employees of the parent company (person)		11,092
Number of employees of principal subsidiaries (person)		2,082
Total number of employees of the Group (person)		
Total number of employees on the payroll of the Group for the Reportin	g Period (person)	
By Prof	essional Structure	
Category of Professional Structure	Number of Employees of Each Professional Structure (Person)	Percentage
Primary Business	10,807	82.03%
Risk Management	110	0.83%
Legal and Compliance	128	0.97%
Information Technology	792	6.01%
Others	1,337	10.15%
Total	13,174	100.00%
B	y Education	
Category of Educational Level	Number (person)	Percentage
Doctorate	146	1.11%
Master Degree	3,790	28.77%
Undergraduate	8,427	63.97%
Junior College or below	811	6.16%
Total	13,174	100.00%
	By Age	
Category of Age Group	Number (person)	Percentage
Aged 30 or below	4,173	31.68%
Aged 31 - 40	6,089	46.22%
Aged 41 - 50	2,164	16.43%
Aged 51 or above	748	5.68%
Total	13,174	100.00%

Note 2: There were no retired employees for whom the Company is required to pay additional cost.

Note 3: Some total figures may be slightly deviated in the last digit from the sum of direct aggregation of all amounts. Such discrepancy is due to the rounding up calculation of decimal places.



In 2021, the Company continued to strengthen the construction of talent development system, and further develop the promotion channel for young cadres in the annual cadre appointment work. During the Reporting Period, the Company formulated the Work Planning Report on Cadre Management and Talent Development, which analysed the problems in the structure, ability and training mechanism of the Company's talent team, and proposed the work plan for the next three years to strengthen the identification and training of talents.



Total Number of Management Personnel and Gender Ratio in 2021

Item(s)	Unit	Number
Total number of employees	persons	11,092
Total number of female employees	persons	5,140
Total number of female management personnel	persons	122
Female management personnel as percentage of the total number of management personnel	%	22.26
Total number of male employees	persons	5,952
Total number of male management personnel	persons	426
Male management personnel as percentage of the total number of management personnel	%	77.74

Based on the statistics of the parent company

Employee Injuries and Work-related Deaths of the Company in 2021

Item(s)	Unit	Number
Lost days due to work injury	day	75
Cumulative number of work-related accidents and work-related fatalities in three consecutive years (the statistical time frame is 2019, 2020 and 2021)	cases, persons	15 cases (no fatalities)
Number of work-related deaths	persons	0
Percentage of work-related deaths	%	0

* Based on the statistics of the parent company

During the Reporting Period, based on the number of employees of the parent company excluding marketing staff, the turnover of employees was 5.25%, of which female employees accounted for 40.75% of the total number of employee turnover, and male employees accounted for 59.25% of the total number of employee turnover.

The Company's Turnover of Employees and as a Percentage of Each Age Group in 2021

Item(s)	Unit	Number
Number of employee turnover	persons	319
Turnover of employees	%	5.25
Among which:		
Number of female employee turnover	persons	130
Percentage of female employee turnover	%	40.75
Number of male employee turnover	persons	189
Percentage of male employee turnover	%	59.25
Number of employee turnover aged 30 or below	persons	123
Turnover rate of employees aged 30 or below	%	2.03
Number of employee turnover aged 31-40	persons	165
Turnover rate of employees aged 31-40	%	2.72
Number of employee turnover aged 41-50	persons	27
Turnover rate of employees aged 41-50	%	0.44
Number of employee turnover aged 51 or above	persons	4
Turnover rate of employees aged 51 or above	%	0.07

Based on the statistics of the parent company, excluding marketing staff



2021 summer internship private session

Case

In 2021, the Company's employer brand work has been continuously recognized by the industry, and the Company won the "2021 Campus Recruitment Excellence Practice Award" and "2021 Chinese College Students' Favorite Employer" award. While developing, the Company also actively undertook its due social responsibilities. During the Reporting Period, the Company set up an education fund of "Love and Gratitude for Alma Mater", and launched a new round of student aid and education activities.

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GF Securities opened a talent recruitment video account to allow candidates to remotely understand the actual business operation and human resources policies of the Company and experience the real work and internship scenes of the Company by shooting and editing videos and VR live promotion. We carried out in-depth cooperation with target colleges and universities. In 2021, we signed strategic cooperation agreements with a number of colleges and universities to strengthen school-enterprise cooperation, and the colleges and universities have responded well. In August 2021, we organized nearly a hundred interns to participate in the summer internship private session activities, to comprehensively introduce the Company's talent team construction philosophy and relevant practical results to the interns, so that the interns can truly experience the Company's corporate culture and development process.

Labor outsourcing

During the Reporting Period, certain departments and branches of our corporate headquarter outsourced non-core, sundry and supporting work to the labor outsourcing agents. The Company signs service agreements with them and regulates their service guality according to the requirements of laws and regulations including the Contract Law.

Focusing on Health Safety

The Company has provided employees with working conditions and environment in line with the national labor health standards. set up a medical clinic and provided employees with a free physical examination once a year as well as provide labor protection supplies, pay labor protection washing fee and summer cooling subsidies, to effectively protect the safety and health of employees at work.

In 2021, in the face of the COVID-19 epidemic, the Company put the safety and health of its employees in the first place. The Company issued the GF Securities Emergency Plan on Preventing and Controlling COVID-19 Epidemic and the GF Securities Administration Guidance on Prevention Materials and Costs for Coping with COVID-19 Epidemic, comprehensively investigated the health status of all employees, set up ledgers as per "one record for one employee", and properly and separately performed work in guidance, isolation and tracking. The Company formulated relevant policies and norms for staff management during the prevention and control of the COVID-19 epidemic, adopted measures such as flexible working system, working from home, adjustment of attendance time, distributed labor protection supplies to employees, disinfected and cleaned the office area, and paid attention to employee health protection.

The Company adhered to the diversified employment policies, actively fulfilled its social responsibility, and provides employment opportunities for the disabled. The Company ensures that the site of the business department is clean, the office building is equipped with elevators, the ground is smooth and non-skid, and the warning signs are set at the glass doors, staircases and passageways with bright colors to meet the basic requirements of the safety, accessibility, availability and convenience of the facilities for the disabled.

In 2021, the Company carried out a total of 174 safety training sessions through the combination of online and offline methods, with 14,211 participants. The training featured various forms with substantial content and closely related to the actual situation, involving fire safety knowledge, emergency evacuation, new safety production law and anti-fraud, and organized many drills such as emergency evacuation, typhoon and flood prevention, and explosion-proof emergency. By organizing regular safety trainings, the Company effectively improved employees' awareness of safety and self-rescue skills.



the Company carried out a total of

safety training sessions through the

combination of online and offline

174

methods



participants

with

Training Employee Skills

GF Securities regards employees as the most precious asset and attaches great importance to talent training and it is committed to realizing the effective unity of business development and employee career development through systematic and targeted training and development system.

As per the ISO9001 quality management training quide, GF Securities has set up the wholeprocess quality management standard, made a total of 14 rules and regulations on four categories, including staff training management, training project management, branches and subsidiaries guidance on the training and learning platform management, built the operation and quality management standards of the new staff training, overseas training, external training, higher education, online learning and other training programs, set up a total of four significant management systems, including the internal training management, project operating management, learning platform management, training fees management and established the whole-process quality management standards, including identifying customer needs, designing training programs, delivering and implementing training programs, and tracking and evaluating training effects at the same time.

The Company closely focuses on the strategic transformation direction of its customercentric approach, provides professional empowerment for key businesses and key employee groups, and supports the Company's core business capability building. In terms of operation mechanism, the Group integrates internal resources through learning projects, extracts and disseminates organizational wisdom and culture, promotes mutual empowerment, and creates an atmosphere conducive to guiding employees to learn and share independently. In terms of learning methods, through the operation of four learning platforms such as Guangfa Aixue APP, we can flexibly coordinate the learning needs of employees in various scenarios, help employees effectively use personal fragmentation time, and guide employees to learn independently, actively share and precipitate in time. The employee trainings meeting the strategic needs support the sustainable and stable development of the Company and achieve a "win-win" for the Company's business development and employee career development.

During the Reporting Period, the Company held 4,193 training sessions throughout the year, with a total of 1,105,306 hours of training; a total of 89,967 persons participating in the training, the training coverage of 100% management members to employees; 329 internal certified lecturers in the Company and investment in staff training of RMB16.21 million.

Offer Key Professional Curriculum System That Is Closely Related to the Company's Strategic Development

- learning projects for key businesses;
- For compliance and risk control manager/specialists, investment advisor, marketing personnel, investment banking staff, and improve business skills through the gualification authentication mechanism.







89.967 persons participating in the training

the training coverage of



management members to employees

Centered on the Company's key tasks such as "transformation of wealth management" and "focusing on core business capability building", the Company strives to consolidate employees' business knowledge and skills, enhance business transformation consensus, and accelerate the pace of business development through various forms such as special learning projects for key business employee groups, hierarchical learning projects for key business lines, and special empowerment

institutional business personnel, asset custodians, securities finance personnel, and other professional positions, the Company acquired the knowledge and experience from the internal business experts to gradually build up the layered training course system the professional positions require, and encouraged employees to actively learn business knowledge

Build a Leadership Development Curriculum System That Fully Covers the Career Development Cycle of Employees

- To establish a leadership training system with five levels including "new employees, core talents, reserve talents, newly hired managers and managers", each with its own focus;
- Based on the Company's leadership model and research results in leadership development field, to identify and define the key areas of leadership development for employees at all levels and provide corresponding training and development programs and various learning resources according to the needs.

Highlights of the Company's Training Work

In 2021, based on the Company's annual key work deployment of "actively transforming, focusing on core capacity building and promoting high-quality development of the Company", and focusing on the three key value areas of empowering business transformation, building talent team and extracting organizational wisdom, the highlights of the Company's Training Work were as follows:



In terms of training content, the Company closely focused on the strategic transformation direction of its customer-centric approach, provides professional empowerment for key businesses and key employee groups, and promoted the improvement of key business capabilities. In the wealth management business line, a series of learning projects were tailored for private wealth teams to build a high-end private wealth talent team that "understands customers, knows products, masters configuration, strictly adheres to risk control and makes good use of technology". In the investment business line, the Company focused on the design and delivery of professional learning programs for the OTC derivatives business and the self-operated team to help achieve breakthroughs in core businesses. In the investment banking business line, the Company focused on strengthening a series of trainings on professional capacity building to enhance the investment banking team's "pricing and contracting" capabilities.



In terms of operation mechanism, the Group integrated internal resources through learning projects, and promoted mutual empowerment. Firstly, the Group gave full play to the professional advantages of the Group's full-licensed business, promoted cross-departmental mutual empowerment through learning projects and sorted out comprehensive service plans for different types of customers by extracting the Company's practical experience in various customer operations, built a professional curriculum system and improved customer service level of professional teams; secondly, the Group promoted the summarization and inheritance of retail business operation and management experience in an organized manner to promote the mutual empowerment of different branches; thirdly, through the continuous construction of internal trainer team, we promoted outstanding employees to take the stage and accumulated organizational wisdom.



In terms of learning methods, we strengthened the in-depth integration of online and offline methods, and efficiently operated to meet the learning needs of business lines in a timely manner. Under the background of normalization of pandemic prevention and control, the Company quickly changed the implementation of training projects, comprehensively adopted combination of online and offline operation strategies and carried out learning activities to meet the various learning needs of employees in a timely manner. As of the end of 2021, the Company's learning platform released a total of 6,204 courses with a total of approximately 4,038 training hours; employees received 682,000 training hours by online learning, and the proportion of hours earned outside working hours reached 45%, representing a year-on-year increase of 6.8%.

According to the Company's practical achievements in learning and talent development, in April 2021, the Company won the "China Talent Development Elite Business Award (中國人才發展菁英獎業務鼎力獎)". During the Reporting Period, 16 internal trainers of the Company actively participated in the design and development of on-site training, live-streaming and remote training courses organized by the Securities Association of China and were acknowledged by letters from the Securities Association of China.



"Star • Private Enjoyment" - Private Wealth Management Talent Training Course (Phase 1)



Skills training for recruiting interviewers of the InformationTraining for new employees of the Investment BankingTechnology Department of the Company in 2021Committee of the Company





Employee Training Performance of the Company in 2021

Indicator	Unit	2021
Staff training		
Number of training for the year	time(s)	4,771
Of which: number of on-site training sessions	time(s)	4,475
Of which: number of online trainings sessions	time(s)	208
Of which: number of external training sessions	time(s)	88
Number of training participants for the year	person-time	89,967
Percentage of female staff under training (number of female staff under training/total number of female staff)	%	100%
Percentage of male staff under training (number of male staff under training/total number of male staff)	%	100%
Percentage of operation managerial staff under training (number of operation managerial staff under training/total number of operation managerial staff)	%	100%
Percentage of other managerial staff under training (number of other managerial staff under training/ total number of other managerial staff)	%	100%
Percentage of non-managerial staff under training (number of non-managerial staff under training/ total number of non-managerial staff)	%	100%
Training hours for the year	hours	1,105,306
Training hours of male staff for the year	hours	598,819
Average training hours of male staff	hours/person	94.5
Training hours of female staff for the year	hours	506,487
Average training hours of female staff	hours/person	95.7
Training hours per employee for the year	hours/person	95.1
Of which: operation managerial staff	hours/person	68.5
Other managerial staff	hours/person	95
Non-managerial staff	hours/person	98.8
Number of internally certified lecturers	persons	329
Amount of training expenditure	RMB10,000	1,685.4
Pass rate of employees participating in the qualification examination (this indicator refers to the proportion of the total number of employees who have passed the national qualification examination as at the end of the Reporting Period to the total number of employees at the end of the Reporting Period)	%	99.07%

* Notes

The data in this table was sourced from the Company's LMS (Learning Management System) training system;

2. "Training hours per employee for the year" in this table represented the data of the training hours completed by employees who were subject to the Company's assessment requirements on training hours

Enriching Employees' Life

The Company is committed to improve the sense of happiness and belonging of employees by advocating a work-life balance, a harmonious and healthy style of work and life.

In 2021, the Company has supported various cultural and sports clubs to plan and hold various cultural and sports activities for more than 356 times, including the "30 Years of Dream Building and Forging Ahead into a New Era" Theatrical Performance to Celebrate the 30th Anniversary of the Founding of GF Securities, the System-wide Health Running Event to Celebrate the 30th Anniversary of the Founding of the Company, the Chinese New Year Online Lucky Draw on the Theme of "Ben Ben to Deliver Blessings, You are the Best", the Comprehensive Skills Competition on Automatic Fund Investment Plan, the Selection of Service Star of GF Securities, the Red Talent Works Collection for Employees' Children on the Theme of "Children's Heart to the CPC" and the Talent Show for Female Staff on the Theme of "Forging Ahead in a New Era, Women Show Their Style" and etc.

Offer Care and Assistance for Employees in Need

In 2021, the Company has conducted in-depth investigation and research at the foundation-level institutions, grasped the situation of employees in time, and offered them care and warmth. The Company has granted subsidies to employees in difficulty to solve their urgent needs in a timely manner. A total of RMB325,100 of subsidies for difficulties was granted to 20 employees. Labor unions at all levels have strengthened their care and condolences to employees and their families, and provided assistance within their capacity.

Care for Employee Well-being

The Company has invited experts to carry out lectures on breast health care, lectures on women's traditional Chinese medicine health, and lectures on pressure management in daily life for employees. In addition, the Company has released the micro-video "Trilogy for Relieving Cervical Spine Fatigue" to provide employees with easy-to-do exercise methods.

Extend Festival Care and Visitation

On the eve of the Spring Festival, the Company distributed New Year benefits such as rice and oil to more than 10,000 people, and visited nearly 500 retired leaders, early retired employees and retired employees. During festivals such as the Dragon Boat Festival, Mid-Autumn Festival, National Day, labor unions at all levels have been organized to carry out various holiday condolence activities, and continuously express condolences for employees' birthdays, weddings, childbirth, hospitalization and etc.

Organize and Carry out Various Forms of Employee Cultural and **Sports Activities**

The Company carried out various regional and cross-regional activities in combination with its 30th anniversary celebration, business, training and other work. The headquarters has set up 25 staff clubs to enrich employees' amateur cultural life. The table tennis club has teamed up to participate in Competition organized by the Guangdong Securities and Futures Association and won the championship.

Basic Information of Labor Union of the Company in 2021

Indicator	Unit	2021
Labor Union		
Members of Labor Union	persons	10,245
Number of Labor Union Branches	/	28
Number of Labor Union Groups	/	323
Labor Union Expenses for the Year	RMB10,000	5,826.23
Number of Activities held by Labor Union	time(s)	356
Club		
Number of Club	/	25
Operating Expenses for the Activities of the Year	RMB10,000	259.74
Number of Club Activities	time(s)	263
Number of Club Activity Participants	persons	2,160

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visited nearly



retired leaders, early retired employees and retired employees

Case



Company's 30th Anniversary Celebration Activities 1 and 2



Concentric Health Running Activities 1, 2, 3, 4

Case







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Case



"30 Years of Building Dreams" GF Securities Shenzhen First Balloon Volleyball Competition



Team Building of Zhejiang Branch Labor Union at Qiandao Lak

Developing Corporate Culture

In 2021, the Company has strengthened the integration of corporate culture construction with labor union work, social responsibility work and popular organization work, and implemented and reflected the value guidelines of corporate culture in specific activities.

Carry out a Series of Labor Union Activities to Celebrate the 100th Anniversary of the Founding of the Communist Party of China (CPC)

The Company organized and carried out the Red Talent Works Collection for Employees' Children on the Theme of "Children's Heart to the CPC", and organized employees to watch patriotic films such as "My Father Jiao Yulu", "An Era of Infinite Possibilities" and "Visible Power". The Company also organized employees to participate in Works Collection of the Financial System of Guangdong Province on the Theme of "Song of a Century-old Magnificent Poem, Grand Plan for the Revival during the 14th Five-Year Plan" to Celebrate the 100th Anniversary of the Founding of the CPC, the 8th Calligraphy and Painting Competition of the Guangdong Financial Industry on the Theme of "Writing a Century of Glorious History, Depicting the Dream of Great Revival", the Photographic Works Collection by Guangdong Securities and Futures Association on the Theme of "Rivers and Mountains in the Painting Shine in the South of Lingnan, Hundreds of Parallel Paintings Eulogize the Kindness of the CPC" for the 100th Anniversary of the Founding of the CPC.

Organize and Carry out a Series of Labor Union Activities for the Anniversary of the Company

In 2021, the Company has held a theatrical performance to celebrate the 30th anniversary of the founding of GF Securities, and organized all employees to watch together through IPTV to celebrate the 30th birthday of the Company. The Company has also organized and carried out the "30 Years of Dream Building and Forging Ahead into a New Era" in tandem with the Concentric Health Run with nearly 10,000 people participating.

Organize and Carry out Labor Union Activities on the Theme of Public Welfare

For the 8th consecutive year, the Company has launched an online charity lucky draw for the Spring Festival, with a total of 58,643 lottery draws and a total donation of RMB54,850. The Company has also organized the majority of labor union members to purchase special agricultural products from the directly aiding targeted regions supported by the Company, with a consumption amount of more than RMB11 million.



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with a consumption amount of more than



Giving Back to the Society:

Serving the Real Economy for Rural Revitalization, Contributing to the Society with Practical Action



GF Securities actively shoulders the mission of "serving the country with finance" and realises its corporate social responsibility in practice. We combine our own characteristics and industry advantages to serve the real economy, actively dedicated to education, and fight against COVID-19. We support rural revitalization, raise the overall happiness index, and give back to society with practical actions.

According to Article 175 of the Articles of Association, the Board's scope of authority for external donation is matters related to external donation by the Company within one financial year in an amount between RMB30 million and RMB100 million. The Company has fulfilled its review procedures and information disclosure obligations regarding donations. During the Reporting Period, the Group had public welfare expenditures totalled RMB63.932 million.

- Social and Economic Contributions
- Serve the Real Economy
- Devotion to Charity Work
- Fight against COVID-19 Epidemic and Natural Disaster
- Serve the Rural Revitalization

Social and Economic Contributions

The Company contributed a total tax including income tax expense and tax and surcharges of RMB3.817 billion, RMB4.936 billion and RMB5.423 billion, respectively from 2019 to 2021. The Company achieved a social contribution per share of RMB4.74 in 2021.

The Company achieved a social contribution per share of

BMB 4.74 in 2021

Social and Economic Contributions of the Company in the Past **Three Years**

Social and Economic Development Contributions	2021	2020	2019
Income Tax Expense (RMB ten thousand)	290,893.95	282,840.23	216,596.11
Tax and Surcharges (RMB ten thousand)	251,402.45	210,743.67	165,062.65
Cash Dividend Distributed/Planned to be Distributed (RMB ten thousand)	381,054.38	342,948.94	419,159.82
Interest Expense (RMB ten thousand)	872,815.08	744,440.47	767,649.47
Interest on Perpetual Bonds Attributable to This Year (RMB ten thousand)	1,266.16	-	-
Securities and Futures Investor Protection Funds (RMB ten thousand)	14,582.30	10,313.54	8,650.82
Donations (RMB ten thousand)	6,393.20	3,560.95	1,250.64
Staff Costs (RMB ten thousand)	1,093,068.59	902,982.95	641,892.10
Total (RMB ten thousand)	2,911,476.12	2,497,830.76	2,220,261.61
Social Contribution Per Share (RMB)	4.74	4.15	3.35

Note 1: Cash dividend distributed/planned being data from the parent company, all the other data listed above are from the consolidated financial statements;

Note 2: The weighted average number of ordinary shares used in the calculation of the social contribution per share is 7,621,087,664 shares;

Note 3: Formula for calculating the social contribution per share: social contribution per share = earnings per share (RMB1.42) + added value per share (RMB3.32). Of which: added value per share = (tax revenue created for the state within the year + salaries to employees + borrowing interest paid to creditors + corporate donations + securities and futures investor protection funds - other social costs resulting from environmental pollution, etc.)/number of shares. In addition, tax created for the state within the year includes income tax expense (including income tax of the current period and deferred income tax), tax and surcharges (including VAT, business tax and other tax and surcharges) on the accrual basis. Staff costs include salary, bonus, welfare expenses, housing funds and other staff cost. For details, please refer to the Annual Report. Interests paid to creditors include interest expense on customers' deposits and interest expenses on interbank borrowing, bond repurchase and issuance of bonds. For details, please refer to the Annual Report. No significant environmental pollution events occurred in 2021. And "other social costs resulting from environmental pollution, etc." is zero.

Serve the Real Economy

In 2021, the Company continued to devote itself to serving the real economy and directing capital under the principle of "avoidance of virtual economies and flow into real economies", and helped enterprises to achieve substantial development by the capital market.

- Company)
- sponsored a total of 33 companies listed on the NEEQ as the lead brokerage. (Source: WIND, Statistics of the Company)
- the Company)
- small and micro enterprises.

Case

In April 2021, GF Securities participated in the agency sale of a special plan for green asset support (specially used for carbon neutrality). The total issuance scale of the special plan was RMB1.286 billion, of which GF Securities sold RMB428 million on an agency basis. More than half of the basic assets in the pool of this special plan are rental claims related to new energy power generation industries such as photovoltaics and landfill gas power generation. The original stakeholders committed that the raised funds will be mainly used for business development in the field of green industry. (Source: Statistics of the Company)





Support enterprises direct financing: During the Reporting Period, the Company continued to promote the transformation of investment banking business, continuously strengthened compliance and risk control management and optimized the operation mechanism of investment banking business. It also gave full play to the advantages of the Group's platform, adhered to customer-centric operation and strengthened customer cultivation and expansion to consolidate business development. In 2021, the Company completed 4 equity financing projects for which the Company acted as a lead underwriter, and the lead underwritten amount was RMB1.425 billion. During the Reporting Period, the Company acted as the lead underwriter for 40 bonds, with a lead underwritten amount of RMB30.995 billion, (Source: WIND, Statistics of the

Support the NEEQ listed companies in financing: During the Reporting Period, the Company adhered to the core principle of discovering value. Leveraging on its outstanding research capabilities, the Company strengthened business synergy and provided high-quality integrated services for valued customers. In 2021, the Company as a lead underwriter completed targeted financing of RMB220 million for companies listed on the NEEQ. As of the end of December 2021, the Company

Provide customer financing services through asset securitization: In 2021, the Company served the development of the real economy through asset securitization and other methods. In particular, it assisted 14 enterprises to realize financing and revitalize stock assets through asset securitization, with a total underwriting scale of RMB4.94 billion. (Source: Statistics of

Support the development of small and micro enterprises: In order to support the development of small and micro enterprises, GF Securities and a number of issuers have successfully issued three tranches of special financial bonds regarding small and micro enterprise loans. The funds raised from the above bonds were specially used to grant loans to small and micro enterprises, which strongly supported the resumption of work and production of small and micro enterprises during the epidemic period, and promoted the steady development of small and micro enterprises. In 2021, the Company invested a total of RMB240 million in special financial bonds for small and micro enterprises to support the development of

Devotion to Charity Work

Rural Children's Reading Program of GF Securities • STARS

In 2021, GF Securities donated RMB150,000 to carry out the "Rural Children's Reading Program of GF Securities • STARS", and established a public welfare library of GF Securities • STARS in the Central Primary School of Shangping Town, Lianping County, Heyuan City, Guangdong Province. The library is equipped with bookshelves, reading tables and chairs that are convenient for children to access books, and has more than 2,108 books. Since its opening in May, 419 readers have registered, with a total of 1,705 borrowings and approximately 4 books per person.



Education Funds of "Love and Gratitude for Alma Mater" of GF Securities

The Company, in tandem with the selection activity of "30 Advanced Model Employees for the 30th Anniversary", set up education funds of "Love and Gratitude for Alma Mater" in a number of colleges, universities and primary and secondary schools across the country to express gratitude to the schools for cultivating talents for the society and the Company.



School Donation by Education Funds of Love and Gratitude for Alma Mater of GF Securities

Specialized Nursing Classes of GF Securities

In 2021, GF Foundation distributed RMB2.205 million of bursaries to 490 poor students (RMB4,500 per student) in the "GF Nursing Class" of Jiangyang Urban Construction Vocational College in Luzhou, Sichuan (of which RMB1 million donated by GF Securities, and RMB1.205 million granted by the school as bursaries).

Small-scale Start-up Support for University Students of GF Securities

GF Foundation will invest no more than RMB4 million to jointly organize the "2021 Small-scale Start-up Support for University Students of GF Securities" with the Shanghai Stock Exchange Foundation and China Youth Daily, encouraging more young students to actively participate in innovation and entrepreneurship projects that face the world's technological frontiers, the main economic battlefield and the major needs of the state, and promoting the integrated development of production, education and research. The event created the "Shanghai Stock Exchange Science and Technology Innovation Star Award" to make full use of entrepreneurial mentor resources from the Shanghai Stock Exchange, so as to increase support for young students' scientific and technological innovation achievements.



Fight against COVID-19 Epidemic and Natural Disaster

Fight against COVID-19 Epidemic

In June 2021, the COVID-19 outbreak in Guangzhou affected people's hearts, and the prevention and control of the epidemic was urgent. After the outbreak of the epidemic, the Company attached great importance to it, immediately held a special meeting on epidemic prevention and control, established a COVID-19 Prevention and Control Fund in Guangzhou, and instantly launched relevant prevention and control measures to fully implement various epidemic prevention and control work. The entire system of the Company has donated a total of RMB30 million (including RMB10 million donated by GF Securities through GF Foundation, RMB10 million donated by GF Fund and RMB10 million donated by E Fund) to fight against COVID-19 epidemic, which was used to purchase materials urgently needed by hospitals for epidemic prevention and treatment, so as to fully support the prevention and control of COVID-19 epidemic.

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2021 Small-scale Startup Support for University Students of GF Securities for Young Students' Innovation and Entrepreneurship

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Case

During the COVID-19 outbreak in Guangzhou, GF Securities took the initiative to submit a "Petition" to Tianhe District, Guangzhou, and quickly organized a volunteer team of nearly 50 people to complete the nucleic acid testing volunteer service for more than 30,000 people in Tianyuan Street. Party members and league members of the Company actively participated in volunteer activities, demonstrated their responsibility, and contributed to the epidemic prevention and control work.

Regardless of exposure to the sun and torrential rain, the volunteers entered information at their desks for 12 consecutive hours, protected the canopy in the rain, maintained order at the nucleic acid testing site, served the public and calmed their emotions, which provided a solid guarantee for the rapid and stable nucleic acid testing and was highly praised by the Youth League Committee of Tianhe District, Tianyuan Street, Neighborhood Committee and residents.

Since the outbreak of epidemic, in the context of nationwide epidemic fighting, the Company has actively responded to the call of the Central Government to further strengthen financial support for epidemic prevention and control work, overcome challenges, acted as fast as possible, fully played the role of financing intermediary, and assisted enterprises to open the green channel of bond financing for epidemic prevention and control. With years of accumulated industry experience and deep understanding of the industries in which clients work, the Company gives full play to the functions of professional investment banks in "value discovery", "value mining" and "value creation". With excellent professional quality and flexible and efficient service ability, the Company works together with customers to fight the epidemic and overcome difficulties, and actively play the supporting role of finance in epidemic prevention and control. During the Reporting Period, the Company responded to the call for targeted poverty alleviation and supporting the fight against the epidemic, and invested a total of RMB790 million in epidemic prevention and control bonds.

Assist in Emergency Protection in Flood Defence and Post-disaster Reconstruction

In 2021, severe floods occurred in Henan and Shanxi provinces one after another. The Company responded quickly, and the entire system (including GF Securities, GF Fund, GF Futures and E Fund) donated a total of RMB9 million to the disaster-stricken areas. Among them, GF Securities and GF Futures donated a total of RMB4 million through GF Foundation to purchase rescue equipment and daily support materials, assisting in emergency protection in flood defense and post-disaster reconstruction, and effectively supporting disaster-stricken areas.



to the disaster-stricken areas



Assist in Emergency Protection in Flood Defence and Post-disaster Reconstruction in Henan Province 1,2,3

Realisation of Regular Management on the Prevention and Control of COVID-19 Epidemic

In 2021, in order to thoroughly implement the spirit of the important instructions of the CPC Central Committee on the prevention and control of the COVID-19 epidemic, and effectively protect the life safety and health of the Company's employees, the COVID-19 Epidemic Response Leading Group of GF Securities has effectively directed the epidemic prevention and control work of the Company, and formulated anti-epidemic policies and measures to ensure the smooth and orderly operation of the Company during the epidemic.

From the perspective of ensuring the health and safety of employees, the headquarters and branches of the Company have strengthened health protection management, regularly disinfected and ventilated all office spaces, and provided epidemic prevention supplies such as masks, disinfectants, temperature measurement equipment and other epidemic prevention supplies. From the perspective of preventing the spread of the epidemic and protecting the health of investors, the Company has reduced on-site customer gathering in the business departments, contacted and notified customers through various channels, and explained patiently and meticulously in this regard. At the same time, under the premise of smooth communication and mutual preparation of key positions, the Company has reasonably arranged most of the employees to work remotely at the workplace, so as to protect employees and ensure normal operations.

In terms of IT support, the Company also actively strengthened the business operations of platforms such as Yitaojin APP and website, and provided online services to meet customer needs more conveniently and quickly in a variety of ways. In accordance with the management requirements of "minimizing on-site employee attendance and offering telecommuting for the rest of staff" by our epidemic response working group, the Company quickly completed the emergency expansion of the capacity and secured entries of the telecommunication system, as well as the operating mode of related information systems, to ensure the smooth progress of customer services and internal operations.

Case

In order to strictly implement COVID-19 epidemic prevention and control measures and improve the ability of emergency response of epidemic prevention and control at the office site of the headquarters, GF Securities carried out emergency evacuation drill training during the epidemic. The Company actively coordinated resources at home and abroad, ensured the orderly supply of key epidemic prevention materials, including face masks and disinfectant, arranged multiple rounds of office cleaning and disinfection in a timely manner, and quickly completed the emergency expansion of the capacity and security entrance of the telecommuting system, to ensure the smooth progress of customer services and internal operations to a maximum extent.

Case

In February 2022, under the severity of the COVID-19 epidemic in Hong Kong, the first batch of anti-epidemic materials urgently purchased by the Company have been sent to Hong Kong in batches and stages through the express emergency channel. Such batch of materials are mainly medicines and testing reagents. At present, they have been distributed to employees in Hong Kong through our subsidiaries, namely GFHK and GF Futures (Hong Kong), and are planned to be donated to the community under the premise of safety.





Serve the Rural Revitalization

Achievements in Supporting Rural Revitalization of the Company in 2021

Indicator	Unit	Amount/Progress	Coverage
Expenditures on Rural Revitalization	RMB10,000	2,226.49	 Baisha Li Autonomous County, Hainan Province Lin'gao County, Hainan Province
Number of participants in rural revitalization	persons	More than 20,000	 Wuzhishan City, Hainan Province Zhen'an Town, Yun'an District, Yunfu City, Guangdong Province

In 2021, the Company continued to consolidate the results in poverty alleviation in the three national-level poverty-stricken counties paired with assistance in Hainan Province, boosted the "United Nations Sustainable Development Demonstration Village" project in an orderly manner, continued to follow up on the development of the demonstration plantation base for hairy mountain fig (五 指毛桃) in Baisha County of Hainan Province, and distributed more than RMB1.5 million to villagers in difficulty; and continued to make donations to the "GF encouragement classes" in the Hainan Health Management Vocational College and provided support for more than 200 students. The Company successfully completed the paired poverty alleviation tasks in Tianjinggang Village, and donated RMB1 million of special funds for rural revitalization to increase the village's collective economic income and consolidate and expand the poverty alleviation results. The Group carried out consumption assistance through trade union organizations, with a cumulative participation of more than 20.000 persons and an amount of over RMB11 million. The Company was awarded the bronze prize of "Guangdong Poverty Alleviation Red Cotton Cup (廣東扶貧濟困紅棉杯)".

The Company donated RMB10 million to support rural revitalization at the "Guangdong Poverty Alleviation Day"; participated in the unification of the village revitalization township and village support team of Guangdong Province as a member unit in the provision of support and alleviation work, by uniting efforts under the leadership of the Development and Research Center of the Municipal Government of Guangdong Province to carry out alleviation work in Zhen'an township in Yunan District of Yunfu city. The Group designated 4 employees to carry out specific assistance works in the township, formulated a five-year assistance work plan and an annual assistance plan, and carried out assistance measures for households under monitoring for returning poverty. The Group introduced various resources for the economic development of Zhen'an, promoted the industrial zone construction plan and the famous agricultural products of Zhen'an township at the Rural Revitalization Exhibition of the Guangzhou Financial Expo, and built a playground of 1,000 square meters for Zhen'an Jinyuan Hope Primary School.

During the Reporting Period, GF Fund, a holding subsidiary of the Company, actively carried out teaching and learning assistance to provide financial support for primary school students with financial difficulties in Fenxi County, Shanxi Province and students in financial distress from Guangdong Women's Polytechnic College to help them successfully complete their studies; improved adolescent reading quality and interests by funding the establishment of public welfare libraries in campus; and vigorously supported rural revitalization by donating funds to help Xinghe County in Inner Mongolia develop special planting projects and supporting various projects to improve local living environment such as the projects to improve the village appearance and education and school conditions of Mabian Yi Autonomous County, Leshan City, Sichuan Province.

During the Reporting Period, GF Futures, a wholly-owned subsidiary of the Company, completed a total of 8 "insurance + futures" projects with a total amount of investment of RMB1.33 million; provided public welfare assistance to the flood-stricken areas in Henan Province, Tongbai County in Henan Province, Jiangcheng County in Yunnan Province, Taihu Country in Anhui Province, Qiubei County of Wenshan Prefecture in Yunnan Province, poor students of Peking University and South China University of Technology; provided support for the sales of agricultural products from Yanchang County in Shaanxi Province; and provided assistance with the sales on e-commerce platforms of agricultural products from Taihu County in Anhui Province, Jiangcheng County in Yunnan Province, Laifeng County in Hubei Province, Zhouzhi County and Yanchang County in Shaanxi Province.



The Group carried out consumption assistance through trade union organizations, with a cumulative participation of more than



and an amount of over





Carlos Watson, the representative of the Food and Agriculture Organization of the United Nations in China, visited the Company



Facilitating rural education GF Securities Charity Playground was completed and put into use 1, 2, 3



GF SECURITIES 2021 Corporate Social Responsibility Report

From 2019 to 2021, GF Foundation, in cooperation with the Food and Agriculture Organization of the United Nations and the Ministry of Agriculture and Rural Affairs, selected four villages for pilot projects in each of the four national povertystricken counties in Longshan County in Hunan Province, Laifeng County in Hubei Province, Meigu County in Sichuan Province and Baisha County in Hainan Province. Starting from the development of the agricultural industry and through the "Internet + Agriculture + Finance" model, 16 pilot villages were given all-round assistance. The assistance measures included carrying out farmer field school training and integrating e-commerce platforms for selling agricultural products. The project is expected to direct benefit more than 1,000 farmers.



Prospects: Reviewing 2021 and Looking into 2022

- Summary and Improvement of Fulfilling Social Responsibilities in 2021
- Social Responsibility Goals for 2022

4-

Summary and Improvement of Fulfilling Social Responsibilities in 2021

The Company reviews and summarizes its social responsibility work, identifies and finds key areas that can be further improved and continuously takes improvement measures in respect of them to practice corporate social responsibility every year.

Summary I:

In recent years, the CSRC, SZSE and Hong Kong Stock Exchange have continuously strengthened the information disclosure requirements for the environment, society and governance of listed companies, and kept raising their expectations for ESGrelated work of listed companies. Global investors have paid more attention to ESG indicators year by year. The performance of corporate social responsibility and environmental performance has gradually become one of the bases for investors to judge the investment value of a company, and ESG has gradually become an important part of a company's competitiveness. GF Securities attaches great importance to environmental protection and ecological development, practices the philosophy of green management and actively contributes to the sustainable development of the society. However, against the background of the ever-changing ESG concept, there is still room for further coordination and improvement in the Company's ESG affairs management.

Improvement measures and their effectiveness during the Reporting Period:

In 2021, GF Securities continued to improve its social responsibility management structure in order to ensure the continuous and effective development of social responsibility work by integrating the social responsibility concept into its development strategy and daily operations. During the Reporting Period, in order to comply with the ESG regulatory rules and requirements of listed companies, the Company continued to improve its ESG management system and social responsibility mechanism, enhanced its core competitiveness and promoted its sustainable development together with the environment and society. Through its Environmental, Social and Governance (ESG) Committee and working teams, the Company continued to deepen its management capabilities of ESG issues, and continuously strengthened the management and control of ESG issues and improved its ESG governance capabilities through assessment, measurement, monitoring, response and reporting.

Summary II:

GF Securities has always adhered to and actively implemented the "customer-centric" service philosophy and is committed to providing customers with high-quality services. Meanwhile, the Company realizes that there is still a large room for its improvement in providing financial technology innovation services to customers.

Improvement measures and their effectiveness during the Reporting Period:

In 2021, the Company made great efforts to promote digital transformation, develop fintech, empower businesses and promote the integration of businesses with IT. The Company built a wealth management system, focused on mobile securities retail business, empowered wealth management transformation and customer operations, completed social fission through WeCom and deepened operational services with new breakthroughs in online account opening, market quotations and trading, smart conditional ordering, online business processing, Internet information and value-added services; strengthened the construction of institutional trading and investment trading systems, actively built an extremely fast trading system, upgraded the PB system, built an institutional investment trading portal with Touyitong as the core and launched multi-level differentiated quantitative services to create industry-leading competitiveness; implemented the investment banking business management system, promoted the intelligent construction of investment banking and facilitated the all-around and whole life cycle management efficiency of investment banking business through refined process management and intelligent auxiliary services; comprehensively build a risk management system, fully improved the systematization, comprehensiveness, timeliness and accuracy of the risk management work of the whole group, strengthened the Company's risk management and provided protection for the construction of the financial system and protection of the rights and interests of investors; and continued to deepen the construction of the information system quality control system to response to challenges arising from market fluctuations and the rapid iteration of business functions to ensure the stable, safe and smooth operation of the system.

Summary III:

In terms of participating in public welfare and facilitating rural revitalization, we have obtained phased achievements. While continuously improving the effectiveness of its own support work, the Company realized that we can further implement industry advantages we possessed into the rural revitalization and share the Company's wisdom and experience in rural revitalization with the whole society.

Improvement measures and their effectiveness during the Reporting Period:

In 2021, the Company took the initiative to give full play to its professional advantages in finance, deeply participate in the public welfare actions of promoting rural revitalization in the securities industry, promoted common prosperity in high-quality development and demonstrated the value of "corporate citizenship". Inheriting the spirit of poverty alleviation, the Company continued to consolidate and expand the "one company, one county" pairing assistance and carried out public welfare actions such as student assistance, elderly assistance, disabled assistance, medical assistance and poverty assistance, and successfully completed the paired assistance with three national-level poverty-stricken counties in Hainan Province and Tianjinggang village; cooperated with the Food and Agriculture Organization of the United Nations and the Ministry of Agriculture and Rural Affairs to promote the "United Nations Sustainable Development Demonstration Village" agricultural industry development project; and created a new model of financial poverty alleviation through financial leasing and promoted the organic combination of social and economic benefits of poverty alleviation work.

Summary IV:

Restricted by some management procedures and limited by statistical means, there is still potential for further improvement for extraction, summary and disclosure of some environmental protection and energy consumption data compared with advanced peers.

Improvement measures and their effectiveness during the Reporting Period:

During the Reporting Period, the Company continuously conducted a group-wide collection and compilation of statistics of companywide environmental indicators and engaged independent thirdparty institutions to provide consultation to us, ensuring that the CSR Report was prepared and disclosed in strict compliance with applicable requirements such as the Environmental, Social and Governance Reporting Guide of the Hong Kong Stock Exchange and the Guidelines for the Self-regulation of Listed Companies on the Shanghai Stock Exchange No. 1 – Standardized Operation of Listed Companies on the Main Board. Subsequently, the Company will enhance its training; extend the frequency and scope of statistics; improve the verifiability of the data; and employ third party to audit the report in due time so as to increase the fairness of the reported data.

Social Responsibility Goals for 2022

Goal 1: To practice the concept of highquality development, adhere to the leadership of corporate culture, strengthen the construction of core capabilities, promote the reform of business models and drive the continuous improvement of the competitiveness of various business segments

In 2022, in line with the general trend of seeking progress while maintaining stability in China's economy, the capital market will be guided by the full implementation of the registration system reform and actively contribute to a virtuous circle of high technology, industry and finance. In this context, the securities industry will continue to usher in new development opportunities and the industry landscape will also move towards a high-level competition under the competitive situation of providing customers with comprehensive and platform-based services across the entire business chain and life cycle. The Company will practice the concept of high-quality development, adhere to the leadership of corporate culture, strengthen the construction of core capabilities, promote the reform of business models and drive the continuous improvement of the competitiveness of various business segments with an aim to creating a high-quality comprehensive financial service platform that brings together "good assets, good products and good customers". Firstly, the Company will firmly focus on the main responsibility and main business, build a "research + N" business model, optimize and strengthen the core business and take the path of professional development. Secondly, the Company will scientifically build the business structure, intensively cultivate advantageous businesses, strengthen the development of capital intermediary, wealth management and other businesses and form a more reasonable, stable and sustainable income structure. Thirdly, the Company will continuously improve the ability to change, promote the financial technology strategy, improve the assessment and incentive mechanism and strengthen the comprehensive risk management capability to ensure the stable and long-term development of the Company.

Goal 2: To adhere to stable and compliant operation, strictly keep the lifeline for risk management and the bottom line for compliance and provide returns to shareholders with satisfactory performance

In 2022, the Company will continue to strengthen the intermediary role of "gatekeeper" in the capital market, implement the requirements of "compliance, integrity, professionalism and prudence" in the construction of industry culture, effectively improve the quality of practice, strictly keep the lifeline for risk management and the bottom line for compliance, and promote the sound development of various businesses of the Company.

The Company will further improve its compliance risk control system and strengthen its belief in standardized development, so as to lay a solid foundation for its long-term, stable and healthy development. On the basis of consolidating the advantages of traditional business, the Company will promote the transformation and upgrading of business model, maintain its position in the industry, enhance the steady growth of performance and contribute value to shareholders.

Goal 3: To give full play to the advantages of financial expertise, actively facilitate rural revitalization and demonstrate the vales of corporate citizenship

In 2022, GF Securities will continue to give full play to its advantages of financial expertise, consolidate the achievements of rural revitalization and take it as its responsibility to promote the development of capital market and the progress of the financial op 🐭 😩 🖉 📩 🕎 🎵

industry to better demonstrate the "corporate citizen" values of actively fulfilling social responsibilities and the sense of mission of "fulfilling the dream of serving the country with finance through value creation". In addition, the Company will resolutely implement the requirements of the Fifth Plenary Session of the 19th CPC Central Committee on consolidating achievements of poverty alleviation and comprehensively promoting the rural vitalization strategy and make its own contribution in the new journey of building a modern socialist country in an all-round way.

Goal 4: To actively address climate change, improve the Company's environmental performance in an all-round way and contribute to the construction of ecological civilization

GF Securities has always integrated green business philosophy into the whole process of operation and management, make continuous efforts to achieve sustainable development goals, actively responded to climate change and move towards the goal of ecological civilization construction and the realization of "carbon neutrality".

In 2022, the Company will continue to practice the concept of green operation and adopt a variety of means to reduce the negative effects of the Company's operations on the environment and natural resources. The Group intends to maintain the target of water consumption and energy consumption per unit area at the level of 2021 in despite of the increase of area of the office space of approximately 25% due to the relocation of the office space of some departments of the parent company to GF Securities Building, and to promote green financial product development and innovation, actively support the development of traditional industries, provide comprehensive financial services for environmental protection, energy conservation and emission reduction for the country and enterprises and contribute positively to the sustainable development of society.

Goal 5: To focus on the essence of finance serving the real economy, uphold the charity spirit of "Gathering the Love from the Bottom of Heart" and actively perform its responsibility as a social citizen

In 2022, the Company will focus on strengthening its mission, responsibility and role in national strategy, actively assume the main responsibility of the capital market, focus on the essence of finance serving the real economy, strongly support the green economy and high-quality innovative enterprise projects, promote real economic development, and contribute to scientific and technological innovation and industrial transformation and upgrading.

The Company has always attached great importance to the fulfillment of its social responsibility as a corporate citizen by adhering to the charity spirit of "Gathering the Love from the Bottom of Heart", enthusiastically participating in public welfare undertakings, positively rewarding our society and the public and actively fulfilling its responsibility as a social citizen. In the face of the long-term challenges of the epidemic, the Company will continue to actively integrate resources, participate in the epidemic prevention materials, financial services, etc., strictly adhere to the first line of epidemic prevention and control in all control, and to build a great wall of solidarity to curb the spread of the epidemic with responsibility.

Appendix I. Hong Kong Stock Exchange, SZSE Required Content Index

Content Index to the "Environmental, Social and Governance Reporting Guide" of the Hong Kong Stock Exchange

Level	Requirements of the Hong Kong Stock Exchange	Relevant Section/Paragraph	
	General Disclosure		
	Information relating to air and greenhouse gas emissions, discharge into water and land, and generation of hazardous and non-hazardous waste on:		
	(a) policies; and		
	(b) compliance with relevant laws and regulations that have a significant impact on the issuer.	IV. Green Development: Serving Green Finance, Actively Addressing Climate Change and Marching towards the Goal of Sustainable Development	
	A1.1 The type of emissions and respective emissions data.	(II) Performing Green Operation Key Performance Indicators on Environment of the Group in 2021	
	A1.2 Direct and energy indirect greenhouse gas emissions and, where appropriate, intensity.		
A1 Emissions	A1.3 Total hazardous waste produced and, where appropriate, intensity.		
	A1.4 Total non-hazardous waste produced and, where appropriate, intensity.	-	
	A1.5 Description of the emissions targets set and steps taken to achieve them.	 IV. Green Development: Serving Green Finance, Actively Addressing Climate Change and Marching towards the Goal of Sustainable Development (III) Addressing Climate Change Measures on Carbon Reduction in 2021 	
	A1.6 Description of how hazardous and non-hazardous wastes are handled and a description of the reduction targets set and the steps taken to achieve them.	IV. Green Development: Serving Green Finance, Actively Addressing Climate Change and Marching towards the Goal of Sustainable Development (II) Performing Green Operation Setting and Planning of Goals for e-Waste	
	General Disclosure		
	Policies on the efficient use of resources.	IV. Green Development: Serving Green Finance, Actively Addressing Climate Change and Marching towards the Goal of Sustainable Development	
	A2.1 Direct and/or indirect energy consumption by type in total and intensity.		
	A2.2 Water consumption in total and intensity.	 (II) Performing Green Operation Key Performance Indicators on Environment of the Group in 2021 GF Securities 2022 Annual Energy Conservation and Emissions Reduction Targets and Measures 	
A2 Use of Resources	A2.3 Description of energy use efficiency targets set and steps taken to achieve them.		
	A2.4 Description of whether there is any issue in sourcing water that is fit for purpose, water efficiency targets set and steps taken to achieve them.		
	A2.5 Total packaging material used for finished products and, if applicable, with reference to per unit produced.	Due to its business nature, the Company's main products were commercial services and it therefore did not engage in the production of physical finished products and the use of packaging materials. Thus this requirement does not apply.	
A3 Environment and Natural Resources	General Disclosure	Due to its business nature, the Company's main operations were office-related activities. Therefore, the impact on environment and natural resources was primarily brought by the emissions and the use of resources in the course of the Company's operations. There was no significant impact on the environment and natural resources; The Company brought positive impact to the protection of environment and natural resources through its green financial services. IV. Green Development: Serving Green Finance, Actively Addressing Climate Change and Marching towards the Goal of Sustainable Development (I) Serving Green Finance and the Real Economy	
	Policies on minimizing the issuer's significant impact on the environment and natural resources.		
	A3.1 Description of the significant impacts of activities on the environment and natural resources and the actions taken to manage them.		

Level	Requirements of the Hong Kong Stock Exchar
	General Disclosure
A4 Climate Change	Policies on identification and mitigation of significant climat that have impacted and those may have impact on, the iss
	A4.1 Description of significant climate-related issues that h and those which may have impact on, the issuers, and the manage them.
	General Disclosure
	Information relating to compensation and dismissal, recruit promotion, working hours, rest periods, equal opportunity, discrimination and other benefits and welfare on:
P1 Employment	(a) policies; and
B1 Employment	(b) compliance with relevant laws and regulations that have impact on the issuer.
	B1.1 Total workforce by gender, employment type, age gro geographical region.
	B1.2 Employee turnover rate by gender, age group and ge
	General Disclosure
	Information relating to provision of a safe working environn protection of employees from occupational hazards:
	(a) policies; and
B2 Health and Safety	(b) compliance with relevant laws and regulations that have impact on the issuer.
,	B2.1 Number and rate of work-related fatalities occurred in three years, including the reporting year.
	B2.2 Lost days due to work injury.
	B2.3 Description of occupational health and safety measure they are implemented and monitored.
	General Disclosure
B3	Policies of improving employees' knowledge and skills for at work. Description of training activities.
Development and Training	B3.1 The percentage of employees trained by gender and category.
	B3.2 The average training hours completed per employee employee category.
	General Disclosure
	Information relating to the preventing child and forced labo
	(a) policies; and
B4 Labor Standards	(b) compliance with relevant laws and regulations that have impact on the issuer.
	B4.1 Description of measures to review employment pract and forced labor.
	B4.2 Description of steps taken to eliminate such practice: discovered.
	General Disclosure
	Policies on management of environment and social risks o
B5 Supply Chain Management	B5.1 Number of suppliers by geographic region.
	B5.2 Description of practices relating to engaging supplier of suppliers where the practices are being implemented, h implemented and monitored.
	B5.3 Description of practices used to identify environment along the supply chain, and how they are implemented an
	B5.4 Description of practices used to promote environmer products and services when selecting suppliers, and how implemented and monitored.

nge	Relevant Section/Paragraph			
te-related issues suers.	 IV. Green Development: Serving Green Finance, Actively Addressing Climate Change and Marching towards the Goal of Sustainable Development (III) Addressing Climate Change Addressing Major Climate Change-induced Risks 			
have impacted, e actions taken to				
itment and				
, diversity, anti-	V. People-oriented: Strengthening Corporate Culture Development and Insisting on Staff-oriented Initiative for the Dream of Serving the Country with Financial Services			
e a significant	(I) Safeguarding Employees' Rights and Interests Sound Protection of Employees' Rights and Interests			
oup and	High Quality Team of Professionals			
eographical region.				
ment and				
	V. People-oriented: Strengthening Corporate Culture Development and Insisting on Staff-oriented Initiatives			
e a significant	for the Dream of Serving the Country with Financial Services			
n each of the past	 (I) Safeguarding Employees' Rights and Interests (II) Focusing on Health Safety 			
ires adopted, how				
discharging duties	V. People-oriented: Strengthening Corporate Culture Development and Insisting on Staff-oriented Initiatives			
l employee	for the Dream of Serving the Country with Financial Services			
by gender and	(III) Training Employee Skills Employee Training Performance of the Company in 2021			
or:	V. People-oriented: Strengthening Corporate Culture			
e a significant	Development and Insisting on Staff-oriented Initiatives for the Dream of Serving the Country with Financial Services			
tices to avoid child	(I) Safeguarding Employees' Rights and Interests Sound Protection of Employees' Rights and Interests			
es when				
of the supply chain.				
rs, number now they are	II. Value Growth: Adhering to Compliant Operations, Strengthening Integrity Construction and Maintaining Shareholders' Rights and Interests (VII) Effectiveness Performance of Responsible			
tal and social risks nd monitored.	Broouromont			
ntally preferable they are				

Level	Requirements of the Hong Kong Stock Exchange	Relevant Section/Paragraph	
	General Disclosure		
	Information relating to health and safety, advertising, labeling and privacy matters relating to products and services provided and methods of redress on:	III. Serving with Heart: Customer-Centric, Practicing the Concept of High-Quality Development and	
	(a) policies; and	Enhancing Core Capacity Building	
	(b) compliance with relevant laws and regulations that have a significant impact on the issuer.	-	
	B6.1 Percentage of total products sold or shipped subject to recalls for safety and health reasons.	Due to its business nature, the Company's main products were commercial services and it therefore was not involved in any return of products by reason of safety and health issues.	
	B6.2 Number of products and services related complaints received and how they are dealt with.	III. Serving with Heart: Customer-Centric, Practicing the Concept of High-Quality Development and Enhancing Core Capacity Building (I) Professional Platform Empowement to Enhance Comprehensive Customer Satisfaction Improvement of the Overall Customer Satisfaction	
B6 Product Responsibility	B6.3 Description of practices relating to observing and protecting intellectual property rights.	II. Value Growth: Adhering to Compliant Operations, Strengthening Integrity Construction and Maintaining Shareholders' Rights and Interests (VI) Intellectual Property Protection and Brand Building	
	B6.4 Description of quality assurance process and recall procedures.	Due to its business nature, the Company's main products were commercial services. III. Serving with Heart: Customer-Centric, Practicing the Concept of High-Quality Development and Enhancing Core Capacity Building (III) Improvement of Suitability Management (IV) Overall Implementation of Investor Education	
	B6.5 Description of consumer data protection and privacy policies, how they are implemented and monitored.	II. Value Growth: Adhering to Compliant Operations, Strengthening Integrity Construction and Maintaining Shareholders' Rights and Interests (IV) Risk and Audit Work Management III. Serving with Heart: Customer-Centric, Practicing the Concept of High-Quality Development and Enhancing Core Capacity Building (II) Strengthen IT Security to Protect Customers' Privacies and Investors' Interests Protection of Customers' Privacies	
	General Disclosure		
	Information relating to bribery, extortion, fraud and money laundering on:		
	(a) policies; and	- Strengthening Integrity Construction and Maintaining Shareholders' Rights and Interests	
B7	(b) compliance with relevant laws and regulations that have a significant impact on the issuer.	 (V) Anti-money Laundering and Integrity Constructio 	
Anticorruption	B7.1 Number and concluded legal cases regarding corrupt practices brought against the issuer or its employees during the Reporting Period and the outcomes of the cases.	There was no concluded litigations in respect of corruptions filed against the Company or by its employees during the Reporting Period.	
	B7.2 Description of preventive measures and whistle-blowing procedures, how they are implemented and monitored.	II. Value Growth: Adhering to Compliant Operations, Strengthening Integrity Construction and Maintaining	
	B7.3 Description of anti-corruption training provided to directors and staff.	 Shareholders' Rights and Interests (V) Anti-money Laundering and Integrity Construction 	
	General Disclosure	VI. Giving Back to the Society: Serving the Real	
B8 Community	Policies on community engagement to understand the needs of the communities where the issuer operates and to ensure its activities take into consideration of the communities' interests.	Economy for Rural Revitalization, Contributing to the Society with Practical Action (I) Social and Economic Contributions (II) Serve the Real Economy	
Investment	B8.1 Concentration on contribution scope.	(III) Devotion to Charity Work (IV) Fight against COVID-19 Epidemic and Natural Disaster	
	B8.2 Resources contributed to the focus area.	(V) Serve the Rural Revitalization	

Content Index to Annex 1 "Disclosure Requirements for Social Responsibility Reports of Listed Companies" of the Guidelines of Shenzhen Stock Exchange for Self-Regulatory Supervision of Listed Companies No. 1 – Business Handling issued by SZSE

Content	
1. General	
A descriptio of its social responsibilit responsibilit Company in	cription of the tenet and philosophy of the company in fulfilling social re- on of the system building and organizational arrangement to ensure the responsibilities as well as the thoughts and plan of the company in fulfi- ties, etc. A description of main activities, work and results achieved in f ties, the awards and recognitions from relevant institutions or authoritie in respect of fulfilling social responsibilities, etc., and the implementation plan in the current year.
2. Fulfillme	ent of social responsibilities
of interests	o the specific provisions on social responsibility, to provide detailed lnfo of employees, protection of interests of suppliers, customers and cons cial charity work and targeted poverty alleviation, etc., which shall inclu
· /	on of interests of shareholders and creditors.
	xplaining the protection of the rights and interests of minority sharehold riateness of the procedures for convening shareholders' general meetir

Focus on explaining the protection of the rights and interests of minority sharehold the appropriateness of the procedures for convening shareholders' general meetin whether there is selective information disclosure, profit distribution, investor relation and etc.

(2) Protection of interests of employees.

Clarify whether the employment system complies with the requirements of the Lal Contract Law and other laws and regulations. Whether the national regulations ar been strictly implemented in terms of labor safety and health system and social se failing to meet the relevant requirements and standards should be truthfully stated specific measures and improvements taken by the company in respect of protect interests, safe production, vocational training, employee benefits and etc.

(3) Protection of interests of suppliers, clients, and consumers.

Focus on explaining the company's specific measures and methods for anti-comm problems are found in anti-commercial bribery, such problems should be truthfully the specific measures taken by the company in terms of product quality and safet major product quality and safety accident occurs, it should be truthfully explained

	Relevant Section/Paragraph	
responsibilities. he fulfillment ulfilling social h fulfilling social ies won by the on of the previous	Major Awards & Recognitions in 2021 I. Responsible Management: Improvement of ESG Governance Structure and Practice of Corporate Social Responsibility (I) Corporate Culture Outline of GF Securities (II) ESG Governance Structure of GF Securities (III) Introduction of GF Securities Social Charity Foundation in Guangdong Province	
nformation on protection of interests of shareholders and creditors, protection nsumers, environmental protection and sustainable development, public lude to the least extent the following:		
olders, including tings, online voting, ions management	 II. Value Growth: Adhering to Compliant Operations, Strengthening Integrity Construction and Maintaining Shareholders' Rights and Interests (I) Value Growth (II) Equity of Shareholders (III) Information Disclosure and Investor Relations Management 	

	·
abor Law, the Labor and standards have security. Those ed. Explain the ction of employees'	 V. People-oriented: Strengthening Corporate Culture Development and Insisting on Staff-oriented Initiatives for the Dream of Serving the Country with Financial Services (I) Safeguarding Employees' Rights and Interests (II) Focusing on Health Safety (III) Training Employee Skills (IV) Enriching Employees' Life (V) Developing Corporate Culture
nmercial bribery. If Ily explained. Explain ety control. If a d.	 II. Value Growth: Adhering to Compliant Operations, Strengthening Integrity Construction and Maintaining Shareholders' Rights and Interests (VII) Effectiveness Performance of Responsible Procurement III. Serving with Heart: Customer-Centric, Practicing the Concept of High-Quality Development and Enhancing Core Capacity Building (I) Professional Platform Empowerment to Enhance Comprehensive Customer Satisfaction (II) Strengthen IT Security to Protect Customers' Privacies and Investors' Interests (III) Improvement of Suitability Management (IV) Overall Implementation of Investor Education



Content

(4) Environmental protection and sustainable development.

(5) Public relation and social charity work.

Explain the specific measures taken by the company in environmental protection investment and technology development, construction and operation of environmental protection facilities, reduction of energy consumption, pollutant discharge, waste recycling and comprehensive utilization, etc., and compare with national standards, industry levels and previous indicators, etc. Use specific numerical indicators to illustrate the current situation and the effect of improvement. If there is any failure to meet the standard, it should be truthfully stated.

Listed companies or their major subsidiaries that are included in the key pollutant discharging units announced by environmental protection authorities shall disclose pollutant discharge information (including but not limited to the names of major pollutants and characteristic pollutants, discharge methods, number and distribution of discharge outlets, discharge concentration and total amount, excessive discharge, implemented pollutant discharge standards and approved total discharge), construction and operation of pollution prevention and control facilities, environmental impact assessment of construction projects, and other environmental protection administrative permits, emergency plans for environmental emergencies, environmental self-monitoring plans, and other environmental information that should be disclosed in accordance with relevant laws and regulations and department rules.

Listed companies or their major subsidiaries that have other major social security problems shall disclose the problems and the impact and rectification thereof; if they are administratively punished during the reporting period, they shall disclose the subject matter of the punishment, punishment measures and the impact and rectification thereof. Companies that do not have major environmental protection or other major social security issues shall clearly disclose that "the company does not have major environmental protection or other major social security issues".

Focus on the works done by the company in disaster relief, donation and post-disaster

reconstruction during the reporting period, and explain whether the review procedures and information disclosure obligations in relation to donations have been performed.

Relevant Section/Paragraph

 IV. Green Development: Serving Green Finance, Actively Addressing Climate Change and Marching towards the Goal of Sustainable Development (I) Serving Green Finance and the Real Economy (II) Performing Green Operation
 (III) Addressing Climate Change

VI. Giving Back to the Society: Serving the Real Economy for Rural Revitalization, Contributing to the Society with Practical Action (I) Social and Economic Contributions (II) Serve the Real Economy (III) Devotion to Charity Work (IV) Fight against COVID-19 Epidemic and Natural Disaster (V) Serve the Rural Revitalization

(II) Social Responsibility Goals for 2022

3. The problems and rectification plans of the Company in the implementation of social res	ponsibility
(1) Explaining the progress of the settlement in the light of the above-mentioned failure, including failing to meet the requirements and standards of national laws and regulations, the emergence of major environmental protection and safety accidents, the inclusion of the list of serious polluting enterprises in the environmental protection department, and the punishment by the environmental protection, labor and other departments.	N/A
(2) Explain other major problems in the implementation of the Company's social responsibility and the impact on its operations and sustainable development, and put forward specific improvement plans and measures.	VII. Prospects: Reviewing 2021 and looking into 2022(I) Summary and Improvement of Fulfilling Social Responsibilities in 2021
4. Industry-specific disclosure requirements	
Companies in biopharmaceutical and food and beverage industries shall disclose the product quality management system, after-sales service system and the construction and implementation of the product recall system; explain whether the company has major product quality liability accidents during the reporting period, the impact and damage caused, and the countermeasures and improvement measures taken.	N/A
Companies in heavily polluting industries (including metallurgy, chemical, petrochemical, coal, thermal power, building materials, papermaking, brewing, pharmaceuticals, fermentation, textiles, tanning, mining and etc.) shall disclose whether the pollutant discharge meets the national or local standards, the investment in and operation of environmental protection facilities, and the prevention and control of employees' occupational diseases; explain whether there are major environmental accidents in the company during the reporting period, the impact and damage caused, and the countermeasures and improvement measures taken.	N/A
Companies prone to major production safety accidents, such as companies engaged in mining and construction, shall disclose the investment in production safety and the education and training of employees in production safety; explain whether there are major production safety accidents during the reporting period, the impact and damage caused, and the countermeasures and improvement measures taken.	N/A
5. The company's work plan in fulfilling social responsibility	
The company shall state the overall goals and specific plans for the next year's social responsibility works in the social responsibility report.	VII. Prospects: Reviewing 2021 and looking into 2022 (I) Summary and Improvement of Fulfilling Social Responsibilities in 2021