GUOTAI JUNAN SECURITIES CO., LTD.
國泰君安証券股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 02611)

2022 FIRST QUARTERLY REPORT

This announcement is made pursuant to Rules 13.09 and 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and Part XIVA of the Securities and Futures Ordinance (Chapter 571, Laws of Hong Kong).

Set out below is the 2022 first quarterly report of Guotai Junan Securities Co., Ltd. (the "**Company**") and its subsidiaries as of 31 March 2022. The financial report contained therein is prepared pursuant to the China Accounting Standards for Business Enterprises and has not been audited.

This announcement is prepared in both Chinese and English languages. In the event of any inconsistency between these two versions, the Chinese version shall prevail.

By order of the Board
Guotai Junan Securities Co., Ltd.
HE Qing
Chairman

Shanghai, the PRC
29 April 2022

As at the date of this announcement, the executive directors of the Company are Mr. HE Qing, Mr. WANG Song and Mr. YU Jian; the non-executive directors of the Company are Mr. LIU Xinyi, Ms. GUAN Wei, Mr. ZHONG Maojun, Mr. CHEN Hua, Mr. WANG Wenjie, Mr. ZHANG Zhan, Mr. ZHANG Yipeng and Mr. AN Hongjun; and the independent non-executive directors of the Company are Mr. XIA Dawei, Mr. DING Wei, Mr. LI Renjie, Mr. BAI Wei, Mr. LEE Conway Kong Wai and Mr. CHAI Hongfeng.

IMPORTANT NOTICE

The board of directors, supervisory committee and the directors, supervisors and senior management of the Company warrant the truthfulness, accuracy and completeness of the contents of this quarterly report which does not contain any false information, misleading statements or material omissions, and severally and jointly accept legal responsibility for the contents thereof.

The person in charge of the Company, the person in charge of accounting affairs and the person in charge of the accounting department (head of the accounting department) of the Company, warrant the truthfulness, accuracy and completeness of the financial statements contained in this quarterly report.

WHETHER THE FIRST QUARTERLY FINANCIAL STATEMENTS HAVE BEEN AUDITED

□ Yes √ No

I. BASIC INFORMATION OF THE COMPANY

(I) Key Financial Data and Financial Indicators

Unit: Yuan Currency: RMB

Item	Reporting Period	Change in the reporting period as compared with the same period of last year (%)
Operating revenue	8,149,548,182	-25.53
Net profit attributable to equity holders of the company	2,518,915,579	-42.90
Net profit attributable to equity holders of the company after deducting non-recurring gains and losses	2,029,315,563	-33.70
Net cash flow generated from operating activities	17,957,075,466	N/A
Basic earnings per share (RMB/share)	0.27	-44.90
Diluted earnings per share (RMB/share)	0.27	-43.75
Weighted average return on net assets (%)	1.75	Decreased by 1.58 percentage points

	As at the end of the Reporting Period	As at the end of last year	Change as at the end of the Reporting Period as compared with the end of last year (%)
Total assets	815,302,811,988	791,272,814,529	3.04
Total equity attributable to equity holders of the company	149,258,438,968	147,123,664,991	1.45

(II) Items and Amounts of Non-recurring Gains and Losses

√ Applicable ☐ Not applicable

Unit: Yuan Currency: RMB

Item	Amount of current period	Explanation
Gains and losses on disposal of non-current assets	-166,831	
Government grants recognized in current profit or loss, excluding those closely related to the Company's normal operations and granted on an ongoing basis under the State's policies according to certain quota of amount or volume	610,296,594	Mainly consists of special financial support funds
Other non-operating income and expenses other than the above items	42,794,668	
Less: Effect of income tax	163,324,415	
Effect of non-controlling interest (net of tax)	–	
Total	**489,600,016**	

Note on defining the non-recurring profit and loss items stated in the "Explanatory Announcement on Information Disclosure for Companies Offering Securities to the Public No. 1 – Extraordinary Profit and Loss" as recurring profit and loss items

☐ Applicable √ Not applicable

(III) Details of and reasons for changes in key accounting data and financial indicators

√ Applicable □ Not applicable

Item	Change in percentage (%)	Main Reasons
Net profit attributable to equity holders of the company	-42.90	Mainly due to the decrease in investment gains from financial assets for trading and the recognition of gains on revaluation of equity interest in Shanghai securities during the same period of last year
Net profit attributable to equity holders of the company after deducting non-recurring gains and losses	-33.70	Mainly due to the decrease in investment gains from financial assets for trading
Net cash flow generated from operating activities	N/A	Mainly due to the increase in size of financial liabilities for trading, decrease in net amount of lending funds and decrease in net outflow of funds from repurchase business
Basic earnings per share (RMB/share)	-44.90	Same as the reasons for "Net profit attributable to equity holders of the company"
Diluted earnings per share (RMB/share)	-43.75	Same as the reasons for "Net profit attributable to equity holders of the company"
Weighted average return on net assets (%)	Decreased by 1.58 percentage points	Same as the reasons for "Net profit attributable to equity holders of the company"

Unit: Yuan Currency: RMB

Items in balance sheet	As at the end of the Reporting Period	As at the end of last year	Change as at the end of the Reporting Period as compared with the end of last y ear	Reasons for changes
Accounts receivable	15,634,782,707	10,974,673,759	42.46	Mainly due to the increase in receivables of investment settlement funds and receivables of brokerage and trading agent amounts of subsidiaries in Hong Kong
Deferred tax assets	1,264,831,211	1,845,464,545	-31.46	Mainly due to the decrease in the Company's deductible temporary differences
Short-term borrowings	5,870,704,569	4,340,789,218	35.25	Increase in short-term borrowings by subsidiaries in Hong Kong according to operation needs
Placements from other financial institutions	6,714,814,256	12,108,832,953	-44.55	Decrease in the size of lending from other financial institution according to the Company's operation needs
Tax payables	1,731,618,881	2,561,636,226	-32.40	Mainly due to the decrease in the balance of income tax payable after prepayment of income tax
Other comprehensive income	-1,286,573,539	-859,766,224	N/A	Mainly due to the increase in losses on fair value changes in other equity instruments caused by fluctuations of the securities market

Items in income statement and cash flow statement	**Reporting Period**	**Same period of last year**	**Change in Reporting Period as compared with the same period of last year (%)**	**Reasons for changes**
Net fee income from investment banking business	999,220,070	679,253,814	47.11	Mainly due to the increase in the underwritten amount of IPO for A shares of the Company
Net fee income from asset management business	309,287,551	507,450,211	-39.05	Mainly due to the decline in performance fee
Investment gains	-681,974,170	3,658,685,795	-118.64	Mainly due to the decrease in investment gains from financial assets for trading and the recognition of gains on revaluation of equity interest in Shanghai securities in the same period of last year
Gains from changes in fair value	960,366,191	560,191,372	71.44	Due to changes in fair value of the relevant financial assets caused by fluctuations of the securities market
Other gains	653,240,316	219,910,690	197.05	Mainly due to the year on year increase in fiscal special supporting funds received by the Company
Other operating income	2,556,207,310	1,757,814,462	45.42	Mainly due to the increase in subsidiaries' transaction volume of commodities

Items in income statement and cash flow statement	Reporting Period	Same period of last year	Change in Reporting Period as compared with the same period of last year (%)	Reasons for changes
Credit loss expense	-236,986,595	26,194,588	-1,004.72	Mainly due to the reversal of impairment provision for lending funds
Other operating expenses	2,426,827,680	1,676,538,083	44.75	Mainly due to increase in subsidiaries' transaction volume of commodities
Other comprehensive income	-485,634,038	-339,417,519	N/A	Mainly due to the increase in losses from changes in fair value of other equity instruments caused by fluctuations of the securities market
Net cash flow from operating activities	17,957,075,466	-13,706,796,896	N/A	Mainly due to an increase in the size of financial liabilities for trading, a decrease in the net amount of lending funds and a decrease in the net outflow of funds from repurchase business
Net cash flow from investing activities	-4,722,394,018	-9,893,408,304	N/A	Mainly due to the de-consolidation of Shanghai securities during the same period of last year resulting in an outflow of cash and cash equivalents
Net cash flow from financing activities	976,083,419	11,293,969,323	-91.36	Year-on-year decrease in net cash inflow from financing activities mainly due to the cash received upon issuance of additional shares by subsidiaries during the same period of last year

II. INFORMATION OF SHAREHOLDERS

(I) The total number of ordinary shareholders and the number of preferred shareholders with resumed voting rights and the shareholdings of the Top 10 shareholders

Unit: share(s)

Total number of ordinary shareholders at the end of the Reporting Period Note 1	180,021	Total number of preferred shareholders with resumed voting rights as at the end of the Reporting Period			N/A	
Shareholdings of the Top 10 Shareholders						
					Pledged, charged or frozen	
Name of shareholders	**Nature of shareholders**	**Number of shares held**	**Shareholding percentage (%)**	**Number of shares held subject to selling restrictions Note 2**	**Status of shares**	**Number**
Shanghai State-owned Assets Operation Co., Ltd Note 3	State-owned legal person	1,900,963,748	21.34	–	Nil	–
HKSCC Nominees Limited Note 4	Overseas legal person	1,391,751,520	15.63	–	Unknown	–
Shanghai International Group Co., Ltd. Note 5	State-owned legal person	682,215,791	7.66	–	Nil	–
Shenzhen Investment Holding Co., Ltd. Note 6	State-owned legal person	609,428,357	6.84	–	Nil	–
China Securities Finance Corporation Limited	Domestic Non-state owned legal person	260,547,316	2.93	–	Nil	–
Shanghai Municipal Investment (Group) Corporation	State-owned legal person	246,566,512	2.77	–	Nil	–
Shenzhen Energy Group Co., Ltd.	Domestic Non-state owned legal person	154,455,909	1.73	–	Nil	–
Hong Kong Securities Clearing Company Limited Note 7	Overseas legal person	138,528,125	1.56	–	Nil	–
China Construction Bank Corporation -Guotai CSI All Share Securities Company Trading Index Securities Investment Open-ended Fund	Others	93,607,576	1.05	–	Nil	–
China National Nuclear Corporation	State-owned legal person	76,292,793	0.86	–	Nil	–

Shareholdings of the Top 10 Shareholders Not Subject to Selling Restriction			
Name of shareholders	Number of shares not subject to selling restriction	Class and number of shares	
		Class	Number
Shanghai State-owned Assets Operation Co., Ltd.	1,900,963,748	RMB-denominated ordinary shares	1,900,963,748
HKSCC Nominees Limited	1,391,751,520	Overseas listed foreign shares	1,391,751,520
Shanghai International Group Co., Ltd.	682,215,791	RMB-denominated ordinary shares	682,215,791
Shenzhen Investment Holding Co., Ltd.	609,428,357	RMB-denominated ordinary shares	609,428,357
China Securities Finance Corporation Limited	260,547,316	RMB-denominated ordinary shares	260,547,316
Shanghai Municipal Investment (Group) Corporation	246,566,512	RMB-denominated ordinary shares	246,566,512
Shenzhen Energy Group Co., Ltd.	154,455,909	RMB-denominated ordinary shares	154,455,909
Hong Kong Securities Clearing Company Limited	138,528,125	RMB-denominated ordinary shares	138,528,125
China Construction Bank Corporation -Guotai CSI All Share Securities Company Trading Index Securities Investment Open-ended Fund	93,607,576	RMB-denominated ordinary shares	93,607,576
China National Nuclear Corporation	76,292,793	RMB-denominated ordinary shares	76,292,793
Description of the relations or acting-in-concert arrangements among the above mentioned	Shanghai State-owned Assets Operation Co., Ltd. is a wholly-owned subsidiary of Shanghai International Group Co., Ltd. HKSCC Nominees Limited and Hong Kong Securities Clearing Company Limited are both wholly-owned subsidiaries of The Stock Exchange of Hong Kong Limited, holding H Shares and A Shares of the Company for H shares investors and Shanghai Connect investors, respectively. Save for the above, the Company is not aware of any other relations or acting-in-concert arrangements.		
Description of Top 10 shareholders and Top 10 shareholders not subject to selling restrictions who have participated in the securities lending and margin financing and refinancing business	As at the end of the Reporting Period, the number of securities held in the credit securities accounts of A Shareholders among the Top 10 shareholders and Top 10 shareholders not subject to selling restrictions of the Company is 0; saved for the above, the Company is not aware of any Top 10 shareholders and Top 10 shareholders not subject to selling restrictions who have participated in other securities lending and margin financing and refinancing business.		

Note 1: The total number of shareholders of the Company included shareholders of ordinary A Shares and registered shareholders of H Shares. As at the end of the Reporting Period, there were 179,843 shareholders of A Shares and 178 registered shareholders of H Shares.

Note 2: The shares and the shareholders subject to selling restrictions as referred to herein were those as defined under the Rules Governing the Listing of Stocks on the Shanghai Stock Exchange.

Note 3: In the above table of Top 10 shareholders, the number of shares held by Shanghai State-owned Assets Operation Co., Ltd. as at the end of the Reporting Period merely represented the number of A Shares in the Company held by it. Another 152,000,000 H Shares of the Company were held by Shanghai State-owned Assets Operation Co., Ltd. through HKSCC Nominees Limited as the nominee.

Note 4: HKSCC Nominees Limited was a nominee holder of the shares owned by the non-registered holders of the H Shares of the Company.

Note 5: In the above table of Top 10 shareholders, the number of shares held by Shanghai International Group Co., Ltd. as at the end of the Reporting Period merely represented the number of A Shares in the Company held by it. Another 124,000,000 H Shares of the Company were held by Shanghai International Group Co., Ltd. through HKSCC Nominees Limited as the nominee.

Note 6: In the above table of Top 10 shareholders, the number of shares held by Shenzhen Investment Holdings Co., Ltd. as at the end of the Reporting Period merely represented the number of A Shares in the Company held by it. Another 103,373,800 H Shares of the Company were held by Shenzhen Investment Holdings Co., Ltd. through HKSCC Nominees Limited as the nominee.

Note 7: Hong Kong Securities Clearing Company Limited was the nominee of Shanghai Connect investors holding A Shares of the Company.

III. OTHER REMINDERS

Other important information about the Company's operating conditions during the reporting period that investors need to be reminded of and pay attention to.

√ Applicable □ Not applicable

1. Redemption and cancellation of part of the restricted A Shares

The Company has considered and approved the Resolution on the redemption and cancellation of the Restricted A Shares by the Company at the general meeting for shareholders' consideration at the first extraordinary general meeting, the first A Share Class Meeting and the first H Share Class Meeting of the Company for 2021 held on 25 November 2021, pursuant to which the Restricted A Shares granted but not yet unlocked to 11 Incentive Participants under the First Grant who are no longer qualified as Incentive Participants shall be redeemed and cancelled by the Company. The Company has redeemed and cancelled 1,778,000 Restricted A Shares in aggregate at the redemption price of RMB7.08/share. The redemption amount is RMB12,588,240.

The redemption and cancellation of 1,778,000 restricted A Shares by the Company was completed on 27 January 2022. Upon completion of the Redemption and Cancellation, there will be 87,221,990 Restricted A Shares remaining under the incentive scheme of the Company.

2. Joint Investment in and establishment of Lingang Technology Frontier Fund

On 1 December 2021, the fourth extraordinary meeting of the sixth session of the board of directors of the Company approved Guotai Junan Innovation Investment Co., Ltd. (國泰君安創新投資有限公司) for the establishment of Shanghai Lingang Guotai Junan Technology Frontier Industrial Private Fund Partnership (Limited Partnership) (上海臨港國泰君安科技前沿產業私募基金合夥企業(有限合夥)) (the "Lingang Technology Frontier Fund") with Shanghai International Group Co., Ltd. (上海國際集團有限公司) and other third parties, pursuant to which Guotai Junan Innovation Investment Co., Ltd. (國泰君安創新投資有限公司) shall contribute RMB2 billion.

On 23 February 2022, the fifth extraordinary meeting of the sixth session of the board of directors of the Company agreed to the adjustments to the plan of the establishment of the Lingang Technology Frontier Fund.

On 24 February 2022, Guotai Junan Innovation Investment Co., Ltd. (國泰君安創新投資有限公司) and its subsidiary, namely Guotai Junan Capital Management Co., Ltd. (國泰君安資本管理有限公司), entered into the partnership agreement in relation to the establishment of the Lingang Technology Frontier Fund with Shanghai International Group Co., Ltd. (上海國際集團有限公司) and other independent third parties.

3. Transfer of a part of equity interests in HuaAn Funds Management Co., Ltd. (華安基金管理有限公司)

In October 2021, the third extraordinary meeting of the sixth session of the board of directors of the Company approved the transfer of 15% equity interests in HuaAn Funds Management Co., Ltd. (華安基金管理有限公司) held by SITICO Asset Management Co., Ltd. (上海上國投資產管理有限公司) through a non-public agreement transfer. The Company has signed the Equity Transfer Agreement and the consideration was RMB1,812 million.

In March 2022, the Company received the Approval on Change in Equity Interest in HuaAn Funds Management Co., Ltd. (Zheng Jian Xu Ke [2022] No. 469) from the CSRC, pursuant to which the CSRC has approved the transfer of the 15% equity interest in HuaAn Funds Management Co., Ltd. (華安基金管理有限公司) held by SITICO Asset Management Co., Ltd. (上海上國投資產管理有限公司) to the Company. As of the date of this report, the transaction is subject to the completion of registration of changes by HuaAn Funds Management Co., Ltd. (華安基金管理有限公司) with the industrial and commercial authorities.

4. Issuance of bonds

On 22 April 2022, the Company completed the issuance of 2022 Corporate Bonds (Second Tranche), Of which, Type I was issued at the scale of RMB2.8 billion with a term of 3 years and a coupon rate of 2.96%; Type II was issued at the scale of RMB2.5 billion with a term of 10 years and a coupon rate of 3.7%.

IV. QUARTERLY FINANCIAL STATEMENTS

(I) Types of Audit Opinion

□ Applicable √ Not applicable

(II) FINANCIAL STATEMENTS

Consolidated Balance Sheet
31 March 2022

Prepared by: Guotai Junan Securities Co., Ltd.

Unit: Yuan Currency: RMB Audit type: Unaudited

Items	31 March 2022	31 December 2021
Assets:		
Cash and bank balances	186,969,505,646	170,178,885,399
Including: cash held on behalf of customers	149,579,787,589	138,522,658,213
Clearing settlement funds	19,073,284,367	19,382,062,128
Including: settlement funds held on behalf of customers	12,436,795,267	12,656,039,933
Margin accounts receivable	100,377,942,293	109,287,306,808
Derivative financial assets	4,661,588,894	4,157,398,604
Refundable deposits	45,426,838,704	40,795,691,594
Accounts receivable	15,634,782,707	10,974,673,759
Financial assets held under resale agreements	67,660,746,979	59,582,753,144

Items	31 March 2022	31 December 2021
Financial investments:	350,768,475,046	353,703,835,615
Financial assets held for trading	281,127,349,382	284,385,061,671
Other debt investments	67,417,315,957	66,838,415,637
Other equity instrument investments	2,223,809,707	2,480,358,307
Long-term equity investment	15,057,491,787	12,927,541,580
Investment property	969,080,463	973,274,843
Fixed assets	2,474,276,716	2,525,493,991
Construction in progress	218,614,719	219,682,597
Right-of-use assets	1,657,293,356	1,758,880,670
Intangible assets	1,375,583,474	1,390,972,444
Goodwill	20,896,184	20,896,184
Deferred tax assets	1,264,831,211	1,845,464,545
Other assets	1,691,579,442	1,548,000,624
Total assets	**815,302,811,988**	**791,272,814,529**
Liabilities:		
Short-term borrowings	5,870,704,569	4,340,789,218
Short-term debt instruments	45,819,846,655	46,021,301,810
Placements from other financial institutions	6,714,814,256	12,108,832,953
Financial liabilities held for trading	58,972,456,688	47,489,532,263
Derivative financial liabilities	6,863,755,002	9,752,873,491
Financial assets sold under repurchase agreements	160,655,860,265	164,884,092,260
Accounts payable to brokerage customers	107,110,953,186	101,026,151,490
Proceeds from underwriting securities received on behalf of customers	811,295,398	471,146,756
Employee benefits payable	6,379,189,809	8,424,174,983
Tax payable	1,731,618,881	2,561,636,226
Accounts payable	130,319,299,516	112,844,203,959
Provisions	225,676,377	225,676,377
Bonds payable	128,207,896,112	126,767,098,217
Lease liabilities	1,840,946,113	1,940,107,787

Items	31 March 2022	31 December 2021
Deferred tax liabilities	72,843,222	111,308,558
Other liabilities	958,829,143	1,667,296,294
Total liabilities	**662,555,985,192**	**640,636,222,642**
Equity:		
Share capital	8,906,671,631	8,908,449,523
Other equity instruments	11,071,656,359	11,071,656,682
Including: perpetual bonds	9,943,396,227	9,943,396,227
Capital reserve	45,864,176,883	45,802,520,197
Less: treasury shares	626,231,680	638,819,920
Other comprehensive income	-1,286,573,539	-859,766,224
Surplus reserve	7,172,530,796	7,172,530,796
General risk reserve	21,544,577,895	21,534,879,883
Retained profits	56,611,630,623	54,132,214,054
Total equity attributable to equity holders of the company	149,258,438,968	147,123,664,991
Non-controlling interests	3,488,387,828	3,512,926,896
Total equity	**152,746,826,796**	**150,636,591,887**
Total liabilities and equity	**815,302,811,988**	**791,272,814,529**

Person in charge of the Company: HE Qing

Person in charge of accounting affairs: NIE Xiaogang

Person in charge of accounting department: DONG Boyang

Consolidated Income Statement
January to March 2022

Prepared by: Guotai Junan Securities Co., Ltd.

Unit: Yuan   Currency: RMB   Audit type: Unaudited

Items	The first quarter of 2022	The first quarter of 2021
1. Total operating revenue	**8,149,548,182**	**10,943,320,576**
Net fee and commission income	3,393,090,045	3,387,037,777
Including: Net fee income from brokerage business	1,946,820,561	2,098,216,256
Net fee income from investment banking business	999,220,070	679,253,814
Net fee income from asset management business	309,287,551	507,450,211
Net interest income	1,249,141,468	1,409,794,579
Including: Interest income	4,048,269,325	3,801,265,732
Interest expenses	2,799,127,857	2,391,471,153
Investment gains (losses presented by "-")	-681,974,170	3,658,685,795
Including: Gains from investment in associates and joint ventures	109,883,472	96,599,210
Gains from changes in fair value	960,366,191	560,191,372
Foreign exchange gains (losses presented by "-")	19,251,889	-50,087,380
Gains on disposal of assets(losses presented by "-")	225,133	-26,719
Other gains	653,240,316	219,910,690
Other operating income	2,556,207,310	1,757,814,462

Items	The first quarter of 2022	The first quarter of 2021
2. Total operating expenses	**4,920,631,810**	**5,439,473,052**
Tax and surcharges	52,262,649	39,779,996
General and administrative expenses	2,675,707,839	3,679,665,730
Credit loss expense	-236,986,595	26,194,588
Other asset impairment loss	2,820,237	17,294,655
Other operating expenses	2,426,827,680	1,676,538,083
3. Operating profit	**3,228,916,372**	**5,503,847,524**
Add: Non-operating revenue	3,173,074	43,433,820
Less: Non-operating expenses	3,714,092	5,959,656
4. Total profit	**3,228,375,354**	**5,541,321,688**
Less: Income tax expense	703,448,712	954,181,933
5. Net profit	**2,524,926,642**	**4,587,139,755**
(1) Classified by operation continuity		
1. Net profit from continuing operations	2,524,926,642	4,587,139,755
(2) Classified by ownership		
1. Net profit attributable to equity holders of the company	2,518,915,579	4,411,319,743
2. Profit or loss attributable to non-controlling interests	6,011,063	175,820,012
6. Other comprehensive income (net of tax)	**-485,634,038**	**-339,417,519**
Other comprehensive income attributable to holders of the company (net of tax)	-456,608,313	-354,412,882
(1) Other comprehensive income that may not be reclassified into profit or loss	-292,647,395	-316,701,751
1. Other comprehensive income that may not be transferred to profit or loss under equity method	-109,756,765	99,136,897
2. Changes in fair value of other equity instrument investments	-182,890,630	-415,838,648

Items	The first quarter of 2022	The first quarter of 2021
(2) Other comprehensive income that will be reclassified into profit or loss	-163,960,918	-37,711,131
1, Other comprehensive income that may be transferred to profit or loss under equity method	-17,751,254	–
2. Changes in fair value of other debt investments	-70,677,975	-48,608,219
3. Credit loss provision for other debt investments	3,532,927	-30,144,033
4. Exchange differences on translation of financial statements in foreign currencies	-79,064,616	41,041,121
Other comprehensive income attributable to non-controlling interests (net of tax)	-29,025,725	14,995,363
7. Total comprehensive income	**2,039,292,604**	**4,247,722,236**
Total comprehensive income attributable to equity holders of the company	2,062,307,266	4,056,906,861
Total comprehensive income attributable to non-controlling interests	-23,014,662	190,815,375
8. Earnings per share:		
(1) Basic earnings per share (RMB/share)	0.27	0.49
(2) Diluted earnings per share (RMB/share)	0.27	0.48

Person in charge of the Company: HE Qing

Person in charge of accounting affairs: NIE Xiaogang

Person in charge of accounting department: DONG Boyang

Consolidated Cash Flow Statement

January – March 2022

Prepared by: Guotai Junan Securities Co., Ltd.

Unit: Yuan   Currency: RMB   Audit type: Unaudited

Items	The first quarter of 2022	The first quarter of 2021
1. Cash flows from operating activities:		
Net decrease in financial assets held for trading	3,310,238,314	–
Net increase in financial liabilities held for trading	11,937,050,671	2,716,579,314
Cash received from interest, fees and commissions	8,251,918,067	7,933,355,659
Net decrease in margin accounts receivables	8,906,220,967	–
Net cash received from accounts payable to brokerage customers	6,084,801,696	4,382,455,239
Cash received from other operating activities	12,718,265,316	13,835,442,224
Sub-total of cash inflows from operating activities	51,208,495,031	28,867,832,436
Net increase in financial assets held for trading	–	6,419,262,627
Net decrease in placements from other financial institutions	5,389,055,600	2,064,569,293
Net decrease in repurchase businesses	10,912,603,067	18,360,884,191
Net increase in margin accounts receivables	–	5,460,806,750
Cash payment of interest, fees and commissions	1,990,657,881	1,724,821,783
Cash paid to and for employees	3,098,192,289	2,850,632,670
Cash paid for various taxes	1,579,109,728	833,212,283
Cash paid for other operating activities	10,281,801,000	4,860,439,735
Sub-total of cash outflows from operating activities	33,251,419,565	42,574,629,332
Net cash flow generated from operating activities	17,957,075,466	-13,706,796,896

Items	The first quarter of 2022	The first quarter of 2021
2. Cash flows from investing activities:		
Cash received from disposal of investment	21,631,235,849	35,173,253,952
Cash received from return on investments	756,753,237	1,368,206,924
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	270,160	–
Sub-total of cash inflows from investing activities	22,388,259,246	36,541,460,876
Cash paid for investments	27,017,538,855	28,212,152,584
Cash paid for acquisition of fixed assets, intangible assets and other long-term assets	93,114,409	166,401,330
Net cash paid on disposal of subsidiaries and other business units	–	18,056,315,266
Sub-total of cash outflows from investing activities	27,110,653,264	46,434,869,180
Net cash flow generated from investing activities	-4,722,394,018	-9,893,408,304
3. Cash flows from financing activities:		
Cash received from investments	–	10,468,020,000
Including: Cash received from issuing additional shares by a subsidiary	–	10,468,020,000
Cash received from borrowings	4,927,986,425	1,668,185,858
Cash received from issuing bonds	16,579,832,689	18,320,150,618
Sub-total of cash inflows from financing activities	21,507,819,114	30,456,356,476
Cash paid for repayment of debt	19,439,561,744	17,846,749,359
Cash paid for distribution of dividends, profit or payment of interest	955,796,633	1,154,926,879
Cash used in other financing activities	136,377,318	160,710,915
Sub-total of cash outflows from financing activities	20,531,735,695	19,162,387,153
Net cash flow generated from financing activities	976,083,419	11,293,969,323

Items	The first quarter of 2022	The first quarter of 2021
4. Effect on cash and cash equivalents from foreign exchange rate changes	**-143,957,151**	**107,757,820**
5. Net increase in cash and cash equivalents	**14,066,807,716**	**-12,198,478,057**
Add: Balance of cash and cash equivalents at the beginning of the period	173,056,223,806	168,508,513,940
6. Balance of cash and cash equivalents at the end of the period	**187,123,031,522**	**156,310,035,883**

Person in charge of the Company: HE Qing

Person in charge of accounting affairs: NIE Xiaogang

Person in charge of accounting department: DONG Boyang

Balance Sheet of the Parent Company
31 March 2022

Prepared by: Guotai Junan Securities Co., Ltd.

Unit: Yuan Currency: RMB Audit type: Unaudited

Items	31 March 2022	31 December 2021
Assets:		
Cash and bank balances	108,215,865,637	98,924,455,384
Including: cash held on behalf of customers	80,070,281,971	76,070,721,207
Clearing settlement funds	19,768,178,206	19,961,270,947
Including: settlement funds held on behalf of customers	12,436,795,267	12,656,039,933
Margin accounts receivable	91,427,461,296	97,149,696,622
Derivative financial assets	4,877,082,369	3,722,087,037
Refundable deposits	11,732,761,801	10,797,557,734
Accounts receivable	2,269,318,125	2,569,782,014
Financial assets held under resale agreements	60,322,423,238	52,740,166,686
Financial investments:	**276,831,793,355**	**283,045,850,593**
Financial assets held for trading	208,464,942,115	215,171,306,406
Other debt investments	66,587,282,118	65,840,056,465
Other equity instrument investments	1,779,569,122	2,034,487,722
Long-term equity investment	28,500,435,841	26,620,931,922
Fixed assets	1,276,561,136	1,311,402,452
Construction in progress	143,469,949	143,278,949
Right-of-use assets	1,290,785,826	1,369,867,019
Intangible assets	594,169,154	603,487,500
Deferred tax assets	364,588,939	1,030,132,689
Other assets	7,462,714,141	4,912,435,332
Total assets	**615,077,609,013**	**604,902,402,880**

Items	31 March 2022	31 December 2021
Liabilities:		
Short-term debt instruments	29,506,050,862	32,360,695,123
Placements from other financial institutions	6,714,814,256	12,108,832,953
Financial liabilities held for trading	26,247,789,282	20,138,351,305
Derivative financial liabilities	8,008,621,459	8,812,779,899
Financial assets sold under repurchase agreements	147,734,835,357	152,586,992,931
Accounts payable to brokerage customers	93,060,125,158	87,610,709,511
Proceeds from underwriting securities received on behalf of customers	760,933,597	415,181,865
Employee benefits payable	4,972,727,626	6,669,415,287
Tax payable	1,181,453,440	1,796,325,000
Accounts payable	38,571,376,257	34,198,092,953
Provisions	193,676,377	193,676,377
Bonds payable	123,064,806,352	114,870,184,878
Lease liabilities	1,427,050,792	1,507,776,450
Other liabilities	106,053,096	315,201,915
Total liabilities	**481,550,313,911**	**473,584,216,447**

Items	31 March 2022	31 December 2021
Equity:		
Share capital	8,906,671,631	8,908,449,523
Other equity instruments	11,071,656,359	11,071,656,682
Including: perpetual bonds	9,943,396,227	9,943,396,227
Capital reserve	44,413,788,784	44,354,201,905
Less: treasury shares	626,231,680	638,819,920
Other comprehensive income	401,522,170	622,205,557
Surplus reserve	7,172,530,796	7,172,530,796
General risk reserve	19,897,883,359	19,897,883,359
Retained profits	42,289,473,683	39,930,078,531
Total equity	**133,527,295,102**	**131,318,186,433**
Total liabilities and equity	**615,077,609,013**	**604,902,402,880**

Person in charge of the Company: HE Qing

Person in charge of accounting affairs: NIE Xiaogang

Person in charge of accounting department: DONG Boyang

Income Statement of the Parent Company

January – March 2022

Prepared by: Guotai Junan Securities Co., Ltd.

Unit: Yuan Currency: RMB Audit type: Unaudited

Items	First quarter of 2022	First quarter of 2021
1. Total operating revenue	**4,793,861,257**	**6,583,681,977**
Net fee and commission income	2,901,699,446	2,557,503,779
Including: Net fee income from brokerage business	1,789,047,003	1,957,064,128
Net fee income from investment banking business	974,884,229	501,821,360
Net interest income	1,058,633,678	1,057,304,959
Including: Interest income	3,475,862,308	3,076,118,660
Interest expenses	2,417,228,630	2,018,813,701
Investment gains (losses presented by "-")	-732,477,084	2,627,840,563
Including: Gains from investments in associates and joint ventures	78,106,223	73,732,710
Gains from changes in fair value	1,066,263,413	355,653,369
Foreign exchange gains (losses presented by "-")	45,596,309	-50,411,148
Gains on disposal of assets	225,133	–
Other gains	450,923,614	33,348,457
Other operating income	2,996,748	2,441,998
2. Total operating expenses	**1,813,056,454**	**2,859,471,534**
Tax and surcharges	42,672,160	27,128,867
General and administrative expenses	1,990,414,093	2,805,947,331
Credit loss expense	-220,029,799	26,395,336

Items	First quarter of 2022	First quarter of 2021
3. Operating profit	**2,980,804,803**	**3,724,210,443**
Add: Non-operating revenue	2,854,759	42,431,322
Less: Non-operating expenses	2,913,428	482,100
4. Total profit	**2,980,746,134**	**3,766,159,665**
Less: Income tax expense	622,810,474	671,854,561
5. Net profit	**2,357,935,660**	**3,094,305,104**
(1) Net profit from continuing operations	2,357,935,660	3,094,305,104
6. Other comprehensive income (net of tax)	**-219,223,895**	**-421,518,910**
(1) Other comprehensive income that may not be reclassified into profit or loss	-181,034,455	-412,839,614
1. Other comprehensive income that may not be transferred to profit or loss under equity method	1,856,175	–
2. Changes in fair value of other equity instrument investments	-182,890,630	-412,839,614
(2) Other comprehensive income that will be reclassified into profit or loss	-38,189,440	-8,679,296
1. Other comprehensive income that may be transferred to profit or loss under equity method	-17,751,254	–
2. Changes in fair value of other debt investments	-23,971,114	-13,012,409
3. Credit loss provision for other debt investments	3,532,928	4,333,113
7. Total comprehensive income	**2,138,711,765**	**2,672,786,194**

Person in charge of the Company: HE Qing

Person in charge of accounting affairs: NIE Xiaogang

Person in charge of accounting department: DONG Boyang

Cash Flow Statement of the Parent Company

January – March 2022

Prepared by: Guotai Junan Securities Co., Ltd.

Unit: Yuan   Currency: RMB   Audit type: Unaudited

Items	First quarter of 2022	First quarter of 2021
1. Cash flows from operating activities:		
Net decrease in financial assets held for trading	775,950,869	480,259,902
Net increase in financial liabilities held for trading	6,840,438,070	2,717,280,310
Cash received from interest, fees and commissions	7,838,950,755	6,351,353,221
Net decrease in margin accounts receivables	5,896,694,046	–
Net cash received from accounts payable to brokerage customers	5,467,701,935	2,462,372,925
Cash received from other operating activities	3,394,475,211	1,955,517,625
Sub-total of cash inflows from operating activities	30,214,210,886	13,966,783,983
Net decrease in repurchase businesses	4,259,739,954	8,516,797,585
Net decrease in placements from other financial institutions	5,389,055,600	1,979,149,200
Net increase in margin accounts receivables	–	1,007,929,051
Cash payment of interest, fees and commissions	1,590,432,839	1,430,739,690
Cash paid to and for employees	2,613,511,609	2,300,069,143
Cash paid for various taxes	1,146,202,389	493,226,432
Cash paid for other operating activities	853,537,574	4,180,107,575
Sub-total of cash outflows from operating activities	15,852,479,965	19,908,018,676
Net cash flow from operating activities	14,361,730,921	-5,941,234,693

Items	First quarter of 2022	First quarter of 2021
2. Cash flows from investing activities:		
Cash received from disposal of investment	10,144,971,794	24,060,654,552
Cash received from return on investments	398,995,128	1,206,694,527
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	225,133	–
Sub-total of cash inflows from investing activities	10,544,192,055	25,267,349,079
Cash paid for investments	11,329,387,157	12,190,318,783
Cash paid for acquisition of fixed assets, intangible assets and other long-term assets	68,338,437	95,618,488
Sub-total of cash outflows from investing activities	11,397,725,594	12,285,937,271
Net cash flow from investing activities	-853,533,539	12,981,411,808
3. Cash flows from financing activities:		
Cash received from issuing of bonds	12,510,000,000	11,525,000,000
Sub-total of cash inflows from financing activities	12,510,000,000	11,525,000,000
Cash paid for repayment of debt	7,871,023,507	16,477,352,016
Cash paid for distribution of dividends, profit or payment of interests	799,433,887	930,742,893
Cash paid for other financing activities	107,840,333	122,089,145
Sub-total of cash outflows from financing activities	8,778,297,727	17,530,184,054
Net cash flow from financing activities	3,731,702,273	-6,005,184,054
4. Effect on cash and cash equivalents from exchange rate movements	**-17,595,323**	**10,483,357**
5. Net increase in cash and cash equivalents	**17,222,304,332**	**1,045,476,418**
Add: Balance of cash and cash equivalents at the beginning of the period	142,330,641,950	123,591,473,648
6. Balance of cash and cash equivalents at the end of the period	**159,552,946,282**	**124,636,950,066**

Person in charge of the Company: HE Qing

Person in charge of accounting affairs: NIE Xiaogang

Person in charge of accounting department: DONG Boyang

Adjustments made to relevant items of the financial statements at the beginning of the current year under the new accounting standards for the first time starting from 2022

☐ Applicable √ Not applicable