

# ANNOUNCEMENT OF OFFER PRICE AND ALLOTMENT RESULTS

## SUMMARY

### OFFER PRICE

- The final Offer Price has been determined at HK\$5.92 per H Share (excluding brokerage of 1%, SFC transaction levy of 0.0027%, Stock Exchange trading fee of 0.005% and FRC transaction levy of 0.00015%).

### NET PROCEEDS FROM THE GLOBAL OFFERING

- Based on the final Offer Price of HK\$5.92 per Offer Share, the net proceeds from the Global Offering to be received by the Company, after deduction of underwriting fees and commission and other estimated total expenses payable by the Company in connection with the Global Offering and assuming that the Over-allotment Option is not exercised, are estimated to be approximately HK\$138.4 million. The Company intends to apply such net proceeds in the manner as set out in the paragraph headed “Net Proceeds from the Global Offering” in this announcement.
- If the Over-allotment Option is exercised in full, the Company will receive additional net proceeds of approximately HK\$28.6 million for 5,001,000 additional H Shares to be issued upon the exercise of the Over-allotment Option. In the event that the Over-allotment Option is exercised in full, the Company intends to apply the additional net proceeds on a pro rata basis according to the use of proceeds as set out in the paragraph headed “Net Proceeds from the Global Offering” in this announcement.

### APPLICATIONS AND INDICATIONS OF INTEREST RECEIVED

#### Hong Kong Public Offering

- The Hong Kong Offer Shares initially offered under the Hong Kong Public Offering have been moderately over-subscribed. A total of 8,437 valid applications have been received pursuant to the Hong Kong Public Offering through the **White Form eIPO** service or through the **CCASS EIPO** service for a total of 24,622,000 Hong Kong Offer Shares, representing approximately 7.39 times of the total number of 3,334,000 Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering.
- As the over-subscription in the Hong Kong Public Offering represents less than 15 times of the total number of Offer Shares initially available under the Hong Kong Public Offering, no reallocation procedure as disclosed in the paragraph headed “Structure of the Global Offering – The Hong Kong Public Offering – Reallocation and Clawback” in the Prospectus has been applied. The final number of Offer Shares under the Hong Kong Public Offering is 3,334,000 Offer Shares, representing 10.0% of the total number of Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option), and being allocated to 3,106 successful applicants under the Hong Kong Public Offering, of which 2,983 have been allocated one board lot of Offer Shares.

## **International Offering**

- The Offer Shares initially offered under the International Offering have been slightly over-subscribed, representing approximately 1.2 times of the total number of Offer Shares initially available under the International Offering. The final number of Offer Shares allocated to the places under the International Offering is 30,006,000 Offer Shares, representing 90.0% of the total number of Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option).
- There has been an over-allocation of 5,001,000 Offer Shares in the International Offering and there are a total of 125 places under the International Offering. A total of 106 places have been allotted five board lots of the Offer Shares or less, representing approximately 84.8% of the 125 places under the International Offering. These places have been allotted 81,000 Offer Shares in total, representing approximately 0.27% of the Offer Shares initially available under the International Offering assuming no exercise of the Over-allotment Option. A total of 104 places have been allotted three board lots of the Offer Shares or less, representing approximately 83.2% of the 125 places under the International Offering. These places have been allotted 76,000 Offer Shares in total, representing approximately 0.25% of the Offer Shares initially available under the International Offering assuming no exercise of the Over-allotment Option. A total of 93 places have been allotted two board lots of the Offer Shares or less, representing approximately 74.4% of the 125 places under the International Offering. These places have been allotted 59,500 Offer Shares in total, representing approximately 0.20% of the Offer Shares initially available under the International Offering assuming no exercise of the Over-allotment Option. A total of 67 places have been allotted one board lot of the Offer Shares, representing approximately 53.6% of the 125 places under the International Offering. These places have been allotted 33,500 Offer Shares in total, representing approximately 0.11% of the Offer Shares initially available under the International Offering assuming no exercise of the Over-allotment Option.

## **Directors' Confirmations**

- To the best knowledge, information and belief of the Directors, no Offer Shares placed by or through the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers or the Underwriters under the Global Offering have been placed with applicants who are core connected persons (as defined in the Listing Rules) of the Company, or to any connected clients (as set out in paragraph 5(1) of the Placing Guidelines), or persons set out in paragraph 5(2) of the Placing Guidelines, whether in their own names or through nominees.

- The Directors confirm that (a) no placee will, individually, be placed more than 10% of the enlarged issued share capital of the Company immediately after the Global Offering; (b) there will not be any new substantial shareholder (as defined in the Listing Rules) of the Company immediately after the Global Offering; (c) the number of H Shares to be held by the public will satisfy the minimum percentage as prescribed by Rule 8.08(1)(a) of the Listing Rules; (d) the three largest public shareholders of the Company do not hold more than 50% of the H Shares held in public hands at the time of the Listing in compliance with Rules 8.08(3) and 8.24 of the Listing Rules; and (e) there will be at least 300 Shareholders at the time of the Listing in compliance with Rule 8.08(2) of the Listing Rules.
- The Directors also confirm that, to the best of their knowledge, information and belief, (i) none of the Offer Shares subscribed by public Shareholders in the Hong Kong Public Offering and placees in the International Offering has been financed directly or indirectly by the Company, the Directors, the Supervisors, chief executive, the Controlling Shareholders, substantial Shareholders, existing Shareholders or any of their subsidiaries or their respective close associates, and (ii) none of the public Shareholders in the Hong Kong Public Offering and placees in the International Offering who has subscribed for the Offer Shares is accustomed to taking instructions from the Company, the Directors, the Supervisors, chief executive, the Controlling Shareholders, substantial Shareholders, existing Shareholders or any of their subsidiaries or their respective close associates in relation to the acquisition, disposal, voting or other disposition of the H Shares registered in their name or otherwise held by them. The International Offering is in compliance with the Placing Guidelines.

### **Over-allotment Option**

- In connection with the Global Offering, the Company has granted the Over-allotment Option to the International Underwriters exercisable by ABCI Capital Limited (for itself and on behalf of the International Underwriters at its sole and absolute discretion) at any time within 30 days after the last day for lodging of applications under the Hong Kong Public Offering (the last day for exercise of the Over-allotment Option being Saturday, July 30, 2022) to require the Company to issue and allot up to an aggregate of 5,001,000 additional H Shares, representing 15% of the total number of Offer Shares initially available under the Global Offering, at the final Offer Price to cover over-allocations in the International Offering, if any.
- There has been an over-allocation of 5,001,000 Offer Shares in the International Offering. Such over-allocation will be covered by delayed delivery arrangement with an investor who has been offered Offer Shares under the International Offering, and the Offer Shares to be delivered to such investor will be covered by H Shares purchased by the Stabilizing Manager (or any person acting for it) in the secondary market, exercising the Over-allotment Option in full or in part at prices that do not exceed the Offer Price or by a combination of these means. In the event the Over-allotment Option is exercised, an announcement will be made on the Stock Exchange's website at [www.hkexnews.hk](http://www.hkexnews.hk) and the Company's website at [www.lushangfuwu.com](http://www.lushangfuwu.com). As of the date of this announcement, the Over-allotment Option has not been exercised.

## LOCK-UP OBLIGATIONS

The Company and the Controlling Shareholders are subject to certain lock-up obligations as set out in the paragraph headed “Lock-up Obligations” in this announcement.

## RESULTS OF ALLOCATIONS

- The final Offer Price, the level of indication of interests in the International Offering, the level of applications in the Hong Kong Public Offering and the basis of allocation of the Hong Kong Offer Shares will be published on Thursday, July 7, 2022 on the Company’s website at [www.lushangfuwu.com](http://www.lushangfuwu.com) and the website of the Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk).
- The results of allocations of the Hong Kong Offer Shares under the Hong Kong Public Offering successfully applied for through the **White Form eIPO** service or through the **CCASS EIPO** service, including and the Hong Kong identity card numbers, passport numbers or Hong Kong business registration numbers of successful applicant (where supplied) and the number of the Hong Kong Offer Shares successfully applied for, will be made available at the times and dates and in the manner specified below
  - in the announcement to be posted on the Company’s website at [www.lushangfuwu.com](http://www.lushangfuwu.com) and the Stock Exchange’s website at [www.hkexnews.hk](http://www.hkexnews.hk) by no later than 8:00 am on Thursday, July 7, 2022;
  - from the designated results of allocations website at [www.iporesults.com.hk](http://www.iporesults.com.hk) (alternatively: English <https://www.eipo.com.hk/en/Allotment>; Chinese <https://www.eipo.com.hk/zh-hk/Allotment>) with a “search by ID” function on a 24-hour basis from 8:00 a.m. on Thursday, July 7, 2022 to 12:00 midnight on Wednesday, July 13, 2022; and
  - from the allocation results telephone enquiry line by calling +852 2862 8555 between 9:00 a.m. and 6:00 p.m. on Thursday, July 7, 2022, Friday, July 8, 2022, Monday, July 11, 2022 and Tuesday, July 12, 2022.
- This announcement contains a list of identification document numbers. Identification document numbers shown in the section headed “Results of Applications Made by **White Form eIPO**” in this announcement refer to the Hong Kong identity card numbers, passport numbers, Hong Kong business registration numbers, certificate of incorporation numbers or beneficial owner identification codes (if such applications are made by nominees as agent for the benefit of another person) whereas those displayed in the section headed “Results of Applications Made by Giving **Electronic Application Instructions** to HKSCC via CCASS” in this announcement are provided by CCASS Participants via CCASS. Therefore, the identification document numbers shown in the two sections are different in nature. Please note that the list of identification document numbers in this announcement is not a complete list of successful applicants since only successful applicants whose identification document numbers are provided by CCASS are disclosed.

- Since applications are subject to personal information collection statements, beneficial owner identification codes displayed in the sections headed “Results of Applications Made by **White Form eIPO**” and “Results of Applications Made by Giving **Electronic Application Instructions** to HKSCC via CCASS” are redacted and not all details of applications are disclosed in this announcement.

#### **DESPATCH/COLLECTION OF H SHARE CERTIFICATES AND REFUND CHEQUES**

- Applicants who applied for 1,000,000 Hong Kong Offer Shares or more through the **WHITE Form eIPO** service and have been successfully or partially successfully allocated Hong Kong Offer Shares and are eligible to collect H Share certificates in person may collect H Share certificate(s) from the H Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Thursday, July 7, 2022 or such other date as notified by the Company in the newspapers as the date of despatch/collection of H Share certificates/e-Refund payment instructions/refund cheques.
- H Share certificates for the Hong Kong Offer Shares allotted to applicants who applied for less than 1,000,000 Hong Kong Offer Shares through the **White Form eIPO** service are expected to be despatched by ordinary post to those entitled to the addresses specified in the relevant application instructions at their own risk on or before Thursday, July 7, 2022.
- H Share certificates for Hong Kong Offer Shares allotted to applicants who applied through the **WHITE Form eIPO** service which are either not eligible for personal collection, or which are eligible but are not collected in person within the time specified for collection, are expected to be despatched by ordinary post to those entitled to the addresses specified in the relevant application instructions at their own risk on or before Thursday, July 7, 2022.
- Wholly or partially successful applicants who applied by giving **electronic application instructions** to HKSCC via CCASS will have their H Share certificate(s) issued in the name of HKSCC Nominees Limited and deposited into CCASS for credit to their CCASS Investor Participant stock accounts or the stock accounts of their designated CCASS Participant who gave **electronic application instructions** on their behalf on Thursday, July 7, 2022.
- Applicants who applied through a designated CCASS Participant (other than a CCASS Investor Participant) should check the number of Hong Kong Offer Shares allocated to them with that CCASS Participant.

- Applicants who applied as a CCASS Investor Participant by giving **electronic application instructions** to HKSCC via CCASS should check and report any discrepancies to HKSCC before 5:00 p.m. on Thursday, July 7, 2022 or such other date as shall be determined by HKSCC or HKSCC Nominees. Applicants who applied as a CCASS Investor Participant by giving electronic application instructions to HKSCC via CCASS may also check the number of Hong Kong Offer Shares allocated to them and the amount of refund monies (if any) payable to them via the CCASS Phone System and the CCASS Internet System (under the procedures contained in HKSCC’s “An Operating Guide for Investor Participants” in effect from time to time). Immediately after the crediting of the Hong Kong Offer Shares to the CCASS Investor Participants stock accounts and the crediting of the refund monies to the CCASS Investor Participants bank accounts. HKSCC will also make available to the CCASS Investor Participants an activity statement showing the number of Hong Kong Offer Shares credited to their stock accounts and the refund amount credited to their respective designated bank accounts (if any).
- Applicants who applied through the **WHITE Form eIPO** service and paid the application monies through a single bank account, refund monies (if any) will be despatched to their application payment bank account in the form of e-Refund payment instructions. Applicants who applied through **WHITE Form eIPO** service and paid the application monies through multiple bank accounts, refund monies (if any) will be despatched to the address specified on the application instructions in the form of refund cheque(s) by ordinary post and at their own risk on Thursday, July 7, 2022.
- Refund monies (if any) for applicants who applied by giving **electronic application instructions** to HKSCC via CCASS are expected to be credited to the relevant applicants’ designated bank accounts or the designated bank accounts of their broker or custodian on Thursday, July 7, 2022.
- H Share certificates will only become valid evidence of title at 8:00 a.m. on Friday, July 8, 2022 provided that the Global Offering has become unconditional in all respects at or before that time and the right of termination described in the paragraph headed “Underwriting — Hong Kong Underwriting Arrangements — Hong Kong Public Offering — Grounds for Termination” in the Prospectus has not been exercised. Investors who trade H Shares prior to the receipt of H Share certificates or prior to the H Share certificates bearing valid evidence of title do so at their own risk. The Company will not issue any temporary documents of title in respect of the Hong Kong Offer Shares. No receipt will be issued for application monies received.

## **PUBLIC FLOAT**

Immediately following completion of the Global Offering and before the exercise of the Over-allotment Option, the number of H Shares in public hands will be 33,340,000 H Shares, representing more than 25% of the total number of issued Shares (before exercise of the Over-allotment Option) which satisfies the minimum percentage as prescribed by Rule 8.08 of the Listing Rules.

## **COMMENCEMENT OF DEALINGS**

Assuming the Global Offering becomes unconditional at or before 8:00 a.m. in Hong Kong on Friday, July 8, 2022, it is expected that dealings in the H Shares on the Stock Exchange will commence at 9:00 a.m. on Friday, July 8, 2022. The H Shares will be traded in board lots of 500 H Shares each. The stock code of the H Shares is 2376.

**In view of the high concentration of shareholding in a small number of Shareholders, Shareholders and prospective investors should be aware that the price of the H Shares could move substantially even with a small number of H Shares traded, and should exercise extreme caution when dealing in the H Shares.**

## **OFFER PRICE**

The final Offer Price has been determined at HK\$5.92 per H Share (excluding brokerage of 1%, SFC transaction levy of 0.0027%, Stock Exchange trading fee of 0.005% and FRC transaction levy of 0.00015%).

## **NET PROCEEDS FROM THE GLOBAL OFFERING**

Based on the final Offer Price of HK\$5.92 per Offer Share, the net proceeds from the Global Offering to be received by the Company, after deduction of underwriting fees and commission and other estimated total expenses payable by the Company in connection with the Global Offering and assuming that the Over-allotment Option is not exercised, are estimated to be approximately HK\$138.4 million. The Company intends to apply such net proceeds for the following purposes:

- approximately 60%, or approximately HK\$83.0 million, will be used for strategic cooperation, acquisitions and investments to expand business scale and diversity property portfolio;
- approximately 15%, or approximately HK\$20.8 million, will be used to enhance property management services and further develop the Group's diversified community value-added services to improve the Group's customers' experience and satisfaction;
- approximately 15%, or approximately HK\$20.8 million, will be used to invest in technology systems and standardized business operations and develop technology-supported community platform; and
- approximately 10%, or approximately HK\$13.8 million, will be used for working capital and other general corporate purposes.

If the Over-allotment Option is exercised in full, the Company will receive additional net proceeds of approximately HK\$28.6 million for 5,001,000 additional H Shares to be issued upon the exercise of the Over-allotment Option. In the event that the Over-allotment Option is exercised in full, the Company intends to apply the additional net proceeds for the above purposes on a pro rata basis.

For further information, please refer to the section headed "Future Plans and Use of Proceeds" in the Prospectus.

## APPLICATIONS AND INDICATIONS OF INTEREST RECEIVED

### Hong Kong Public Offering

The Hong Kong Offer Shares initially offered under the Hong Kong Public Offering have been moderately over-subscribed. At the close of the application lists at 12: 00 noon on Thursday, June 30, 2022, a total of 8,437 valid applications have been received pursuant to the Hong Kong Public Offering through the **White Form eIPO** service or through the **CCASS EIPO** service for a total of 24,622,000 Hong Kong Offer Shares, representing approximately 7.39 times of the total number of 3,334,000 Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering, among which:

- 8,432 valid applications in respect of a total of 21,122,000 Hong Kong Offer Shares were for the Hong Kong Public Offering with an aggregate subscription amount based on the maximum Offer Price of HK\$7.92 per Offer Share (excluding brokerage of 1%, SFC transaction levy of 0.0027%, Stock Exchange trading fee of 0.005% and FRC transaction levy of 0.00015%) of HK\$5 million or less, representing approximately 12.67 times of the 1,667,000 Hong Kong Offer Shares initially comprised in Pool A of the Hong Kong Public Offering; and
- 5 valid applications in respect of a total of 3,500,000 Hong Kong Offer Shares were for the Hong Kong Public Offering with an aggregate subscription amount based on the maximum Offer Price of HK\$7.92 per Offer Share (excluding brokerage of 1%, SFC transaction levy of 0.0027%, Stock Exchange trading fee of 0.005% and FRC transaction levy of 0.00015%) of more than HK\$5 million, representing approximately 2.10 times of the 1,667,000 Hong Kong Offer Shares initially comprised in Pool B of the Hong Kong Public Offering.

No application has been rejected due to invalid application. 2 multiple or suspected multiple applications have been identified and rejected. No application has been rejected due to dishonored payments. No application has been rejected due to invalid application. No application for more than 1,667,000 Hong Kong Offer Shares (being 50% of the Hong Kong Offer Shares initially available under the Hong Kong Public Offering) has been identified.

As the over-subscription in the Hong Kong Public Offering represents less than 15 times of the total number of Offer Shares initially available under the Hong Kong Public Offering, no reallocation procedure as disclosed in the paragraph headed “Structure of the Global Offering – The Hong Kong Public Offering – Reallocation and Clawback” in the Prospectus has been applied. The final number of Offer Shares under the Hong Kong Public Offering is 3,334,000 Offer Shares, representing 10.0% of the total number of Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option), and being allocated to 3,106 successful applicants under the Hong Kong Public Offering, of which 2,983 have been allocated one board lot of Offer Shares.

The Offer Shares offered in the Hong Kong Public Offering were conditionally allocated on the basis set forth in the paragraph headed “Basis of Allotment under the Hong Kong Public Offering” below in this announcement.

## **INTERNATIONAL OFFERING**

The Offer Shares initially offered under the International Offering have been slightly over-subscribed, representing approximately 1.2 times of the total number of Offer Shares initially available under the International Offering. The final number of Offer Shares allocated to the places under the International Offering is 30,006,000 Offer Shares, representing 90.0% of the total number of Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option).

There has been an over-allocation of 5,001,000 Offer Shares in the International Offering and there are a total of 125 places under the International Offering. A total of 106 places have been allotted five board lots of the Offer Shares or less, representing approximately 84.8% of the 125 places under the International Offering. These places have been allotted 81,000 Offer Shares in total, representing approximately 0.27% of the Offer Shares initially available under the International Offering assuming no exercise of the Over-allotment Option. A total of 104 places have been allotted three board lots of the Offer Shares or less, representing approximately 83.2% of the 125 places under the International Offering. These places have been allotted 76,000 Offer Shares in total, representing approximately 0.25% of the Offer Shares initially available under the International Offering assuming no exercise of the Over-allotment Option. A total of 93 places have been allotted two board lots of the Offer Shares or less, representing approximately 74.4% of the 125 places under the International Offering. These places have been allotted 59,500 Offer Shares in total, representing approximately 0.20% of the Offer Shares initially available under the International Offering assuming no exercise of the Over-allotment Option. A total of 67 places have been allotted one board lot of the Offer Shares, representing approximately 53.6% of the 125 places under the International Offering. These places have been allotted 33,500 Offer Shares in total, representing approximately 0.11% of the Offer Shares initially available under the International Offering assuming no exercise of the Over-allotment Option.

### **Directors' Confirmations**

To the best knowledge, information and belief of the Directors, no Offer Shares placed by or through the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers or the Underwriters under the Global Offering have been placed with applicants who are core connected persons (as defined in the Listing Rules) of the Company, or to any connected clients (as set out in paragraph 5(1) of the Placing Guidelines), or persons set out in paragraph 5(2) of the Placing Guidelines, whether in their own names or through nominees.

The Directors confirm that (a) no placee will, individually, be placed more than 10% of the enlarged issued share capital of the Company immediately after the Global Offering; (b) there will not be any new substantial shareholder (as defined in the Listing Rules) of the Company immediately after the Global Offering; (c) the number of H Shares to be held by the public will satisfy the minimum percentage as prescribed by Rule 8.08(1)(a) of the Listing Rules; (d) the three largest public shareholders of the Company do not hold more than 50% of the H Shares held in public hands at the time of the Listing in compliance with Rules 8.08(3) and 8.24 of the Listing Rules; and (e) there will be at least 300 Shareholders at the time of the Listing in compliance with Rule 8.08(2) of the Listing Rules.

The Directors also confirm that, to the best of their knowledge, information and belief, (i) none of the Offer Shares subscribed by public Shareholders in the Hong Kong Public Offering and places in the International Offering has been financed directly or indirectly by the Company, the Directors, the Supervisors, chief executive, the Controlling Shareholders, substantial Shareholders, existing Shareholders or any of their subsidiaries or their respective close associates, and (ii) none of the public Shareholders in the Hong Kong Public Offering and places in the International Offering who has subscribed for the Offer Shares is accustomed to taking instructions from the Company, the Directors, the Supervisors, chief executive, the Controlling Shareholders, substantial Shareholders, existing Shareholders or any of their subsidiaries or their respective close associates in relation to the acquisition, disposal, voting or other disposition of the H Shares registered in their name or otherwise held by them. The International Offering is in compliance with the Placing Guidelines.

### **Over-allotment Option**

In connection with the Global Offering, the Company has granted the Over – allotment Option to the International Underwriters exercisable by ABCI Capital Limited (for itself and on behalf of the International Underwriters at its sole and absolute discretion) at any time within 30 days after the last day for lodging of applications under the Hong Kong Public Offering (the last day for exercise of the Over-allotment Option being Saturday, July 30, 2022) to require the Company to issue and allot up to an aggregate of 5,001,000 additional H Shares, representing 15% of the total number of Offer Shares initially available under the Global Offering, at the final Offer Price to cover over-allocations in the International Offering, if any.

There has been an over-allocation of 5,001,000 Offer Shares in the International Offering. Such over-allocation will be covered by delayed delivery arrangement with an investor who has been offered Offer Shares under the International Offering, and the Offer Shares to be delivered to such investor will be covered by H Shares purchased by the Stabilizing Manager (or any person acting for it) in the secondary market, exercising the Over-allotment Option in full or in part at prices that do not exceed the Offer Price or by a combination of these means. In the event the Over-allotment Option is exercised, an announcement will be made on the Stock Exchange's website at [www.hkexnews.hk](http://www.hkexnews.hk) and the Company's website at [www.lushangfuwu.com](http://www.lushangfuwu.com). As of the date of this announcement, the Over-allotment Option has not been exercised.

## LOCK-UP OBLIGATIONS

The Company and the Controlling Shareholders are subject to certain lock-up obligations in relation to the H Shares (the “**Lock-up Obligations**”). The major terms of the Lock-up Obligations are as follows:

Name	Class of Shares	Number of Shares to be held in the Company subject to the Lock-up Obligations upon the Listing	Percentage of shareholding in the Company subject to the Lock-up Obligations upon the Listing <sup>(1)</sup>	Last day subject to the Lock-up Obligations
<b>The Company</b> <i>(subject to lock-up obligations pursuant to the Listing Rules and the Hong Kong Underwriting Agreement)</i>	N/A	N/A	N/A	January 7, 2023 <sup>(2)</sup>
<b>The Controlling Shareholders</b> <i>(subject to lock-up obligations pursuant to the Listing Rules and the Hong Kong Underwriting Agreement)</i>				
Shandong Lushang Innovation Development Co., Ltd. <b>(“Lushang Innovation”)</b>	Domestic Shares	4,900,000	3.7%	January 7, 2023 (First Six-month Period) July 7, 2023 (Second Six-month Period) <sup>(3)</sup>
Lushang Health Industry Development Co., Ltd. <b>(“Lushang Development”)</b> <sup>(4)</sup>	Domestic Shares	100,000,000	75.0%	January 7, 2023 (First Six-month Period) July 7, 2023 (Second Six-month Period) <sup>(3)</sup>
Shandong Commercial Group Co., Ltd. <b>(“Shandong Commercial”)</b> <sup>(5)</sup>	Domestic Shares	100,000,000	75.0%	January 7, 2023 (First Six-month Period) July 7, 2023 (Second Six-month Period) <sup>(3)</sup>

*Notes:*

- (1) Assuming that the Over-allotment Option is not exercised.
- (2) The Company may not issue Shares prior to the indicated date except otherwise permitted by the Listing Rules.
- (3) The Controlling Shareholders shall not (a) dispose of any Shares in the First Six-month Period; and (b) dispose of Shares in the Second Six-month Period if immediately following such disposal the Controlling Shareholders would cease to be the Controlling Shareholders or a group of Controlling Shareholders for the purpose of the Listing Rules.
- (4) Lushang Development is expected to hold 95,100,000 Shares, representing approximately 71.3% of the Shares in issue immediately following the completion of the Global Offering (without taking into account any Shares which may be issued pursuant to the exercise of the Over-allotment Option). Lushang Innovation is expected to hold 4,900,000 Shares, representing approximately 3.7% of the Shares in issue immediately following the completion of the Global Offering (without taking into account any Shares which may be issued pursuant to the exercise of the Over-allotment Option). Lushang Innovation is wholly owned by Lushang Development. By virtue of the SFO, Lushang Development is deemed to be interested in the Shares held by Lushang Innovation.
- (5) Lushang Innovation is wholly owned by Lushang Development, which is owned as to approximately 52.0% by Shandong Commercial and 1.7% by Lushang Group Co., Ltd., a company owned as to approximately 68.2% by Shandong Commercial. By virtue of the SFO, Shandong Commercial is deemed to be interested in the Shares held by Lushang Development.

Each of the existing Shareholders is subject to a lock-up period of 12 months commencing from the Listing Date (with the last day being July 7, 2023) according to the PRC Company Law. The aggregate number of Shares held by the existing Shareholders subject to the statutory lock-up requirements after Listing is 100,000,000 Shares, representing approximately 75.0% of the total issued share capital of the Company upon Listing (assuming the Over-allotment Option is not exercised).

## **BASIS OF ALLOTMENT UNDER THE HONG KONG PUBLIC OFFERING**

Subject to the satisfaction of the conditions set out in the paragraph headed “Structure of the Global Offering — Conditions of the Global Offering” in the Prospectus, 8,437 valid applications made by the public through giving **electronic application instructions** to HKSCC via CCASS and through the **WHITE Form eIPO** service will be conditionally allocated on the basis set out below:

<b>NUMBER OF H SHARES APPLIED FOR</b>	<b>NUMBER OF VALID APPLICATIONS</b>	<b>BASIS OF ALLOTMENT/BALLOT</b>	<b>APPROXIMATE PERCENTAGE ALLOTTED OF THE TOTAL NUMBER OF H SHARES APPLIED FOR</b>
<b>POOL A</b>			
500	5,552	1,832 out of 5,552 to receive 500 Shares	33.00%
1,000	1,473	502 out of 1,473 to receive 500 Shares	17.04%
1,500	192	69 out of 192 to receive 500 Shares	11.98%
2,000	73	27 out of 73 to receive 500 Shares	9.25%
2,500	111	43 out of 111 to receive 500 Shares	7.75%

NUMBER OF H SHARES APPLIED FOR	NUMBER OF VALID APPLICATIONS	BASIS OF ALLOTMENT/BALLOT	APPROXIMATE PERCENTAGE ALLOTTED OF THE TOTAL NUMBER OF H SHARES APPLIED FOR
3,000	64	25 out of 64 to receive 500 Shares	6.51%
3,500	49	20 out of 49 to receive 500 Shares	5.83%
4,000	32	14 out of 32 to receive 500 Shares	5.47%
4,500	20	9 out of 20 to receive 500 Shares	5.00%
5,000	158	73 out of 158 to receive 500 Shares	4.62%
6,000	315	155 out of 315 to receive 500 Shares	4.10%
7,000	21	12 out of 21 to receive 500 Shares	4.08%
8,000	25	15 out of 25 to receive 500 Shares	3.75%
9,000	12	8 out of 12 to receive 500 Shares	3.70%
10,000	119	81 out of 119 to receive 500 Shares	3.40%
15,000	37	500 Shares	3.33%
20,000	21	500 Shares plus 3 out of 21 to receive additional 500 Shares	2.86%
25,000	61	500 Shares plus 24 out of 61 to receive additional 500 Shares	2.79%
30,000	9	500 Shares plus 5 out of 9 to receive additional 500 Shares	2.59%
35,000	9	500 Shares plus 7 out of 9 to receive additional 500 Shares	2.54%
40,000	6	1,000 Shares	2.50%
45,000	10	1,000 Shares plus 2 out of 10 to receive additional 500 Shares	2.44%
50,000	12	1,000 Shares plus 4 out of 12 to receive additional 500 Shares	2.33%
60,000	11	1,000 Shares plus 7 out of 11 to receive additional 500 Shares	2.20%
70,000	5	1,500 Shares	2.14%
80,000	3	1,500 Shares plus 1 out of 3 to receive additional 500 Shares	2.08%
90,000	2	1,500 Shares plus 1 out of 2 to receive additional 500 Shares	1.94%
100,000	15	1,500 Shares plus 11 out of 15 to receive additional 500 Shares	1.87%
150,000	4	2,000 Shares	1.33%
200,000	3	2,500 Shares	1.25%
250,000	4	3,000 Shares	1.20%
300,000	1	3,500 Shares	1.17%
350,000	1	4,000 Shares	1.14%
500,000	1	5,500 Shares	1.10%
600,000	1	6,500 Shares	1.08%

**8,432** Total number of Pool A successful applicants: 3,101

#### POOL B

700,000	5	333,000 Shares plus 4 out of 5 to receive additional 500 Shares	47.63%
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**5** Total number of Pool B successful applicants: 5

The final number of Offer Shares under the Hong Kong Public Offering is 3,334,000 Offer Shares, representing 10.0% of the total number of Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option).

## RESULTS OF ALLOCATIONS

The final Offer Price, the level of indication of interests in the International Offering, the level of applications in the Hong Kong Public Offering and the basis of allocation of the Hong Kong Offer Shares will be published on Thursday, July 7, 2022 on the Company's website at [www.lushangfuwu.com](http://www.lushangfuwu.com) and the website of the Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk).

The results of allocations of the Hong Kong Offer Shares under the Hong Kong Public Offering successfully applied for through the **White Form eIPO** service or through the **CCASS EIPO** service, including and the Hong Kong identity card numbers, passport numbers or Hong Kong business registration numbers of successful applicant (where supplied) and the number of the Hong Kong Offer Shares successfully applied for, will be made available at the times and dates and in the manner specified below

- in the announcement to be posted on the Company's website at [www.lushangfuwu.com](http://www.lushangfuwu.com) and the Stock Exchange's website at [www.hkexnews.hk](http://www.hkexnews.hk) by no later than 8:00 am on Thursday, July 7, 2022. Applicants with beneficial names only but not identification document numbers are not disclosed due to personal privacy issue as elaborated below. Applicants who applied for the Offer Shares through their brokers can consult their brokers to enquire about their application result;
- from the designated results of allocations website at [www.iporesults.com.hk](http://www.iporesults.com.hk) (alternatively: English <https://www.eipo.com.hk/en/Allotment>; Chinese <https://www.eipo.com.hk/zh-hk/Allotment>) with a "search by ID" function on a 24-hour basis from 8:00 a.m. on Thursday, July 7, 2022 to 12:00 midnight on Wednesday, July 13, 2022; and
- from the allocation results telephone enquiry line by calling +852 2862 8555 between 9:00 a.m. and 6:00 p.m. on Thursday, July 7, 2022, Friday, July 8, 2022, Monday, July 11, 2022 and Tuesday, July 12, 2022.

This announcement contains a list of identification document numbers. Identification document numbers shown in the section headed "Results of Applications Made by **White Form eIPO**" in this announcement refer to the Hong Kong identity card numbers, passport numbers, Hong Kong business registration numbers, certificate of incorporation numbers or beneficial owner identification codes (if such applications are made by nominees as agent for the benefit of another person) whereas those displayed in the section headed "Results of Applications Made by Giving **Electronic Application Instructions** to HKSCC via CCASS" in this announcement are provided by CCASS Participants via CCASS. Therefore, the identification document numbers shown in the two sections are different in nature. Please note that the list of identification document numbers in this announcement is not a complete list of successful applicants since only successful applicants whose identification document numbers are provided by CCASS are disclosed.

Since applications are subject to personal information collection statements, beneficial owner identification codes displayed in the sections headed "Results of Applications Made by **White Form eIPO**" and "Results of Applications Made by Giving **Electronic Application Instructions** to HKSCC via CCASS" are redacted and not all details of applications are disclosed in this announcement.

## SHAREHOLDING CONCENTRATION ANALYSIS

A summary of allotment results under the International Offering is set out below:

- Top 1, 5, 10, 15, 20 and 25 of the places out of the International Offering:

Placee	Subscription in the International Offering	Subscription as % of International Offer Shares (assuming no exercise of the Over-allotment Option)	Subscription as % of International Offer Shares (assuming full exercise of the Over-allotment Option)	Subscription as % of total Offer Shares (assuming no exercise of the Over-allotment Option)	Subscription as % of total Offer Shares (assuming full exercise of the Over-allotment Option)	H Shares held immediately following the Global Offering	% of the Company's total issued share capital (assuming no exercise of the Over-allotment Option)	% of the Company's total issued share capital (assuming full exercise of the Over-allotment Option)
Top 1	6,495,000	21.65%	18.55%	19.48%	16.94%	6,495,000	4.87%	4.69%
Top 5	21,749,500	72.48%	62.13%	65.24%	56.73%	21,749,500	16.31%	15.72%
Top 10	29,653,000	98.82%	84.71%	88.94%	77.34%	29,653,000	22.24%	21.43%
Top 15	34,892,000	116.28%	99.67%	104.66%	91.00%	34,892,000	26.17%	25.22%
Top 20	34,928,500	116.41%	99.78%	104.76%	91.10%	34,928,500	26.20%	25.25%
Top 25	34,937,000	116.43%	99.80%	104.79%	91.12%	34,937,000	26.20%	25.25%

- Top 1, 5, 10, 15, 20 and 25 of all the Shareholders upon Listing:

Shareholders	Subscription of Hong Kong Offer Shares	Subscription of International Offer Shares	Subscription in the Global Offering	Subscription of Hong Kong Public Offering	Subscription of International Offer Shares (assuming no exercise of the Over-allotment Option)	Subscription of International Offer Shares (assuming full exercise of the Over-allotment Option)	Subscription as % of total Offer Shares (assuming no exercise of the Over-allotment Option)	Subscription as % of total Offer Shares (assuming full exercise of the Over-allotment Option)	Shares held immediately following the Global Offering	% of the Company's total issued share capital (assuming no exercise of the Over-allotment Option)	% of the Company's total issued share capital (assuming full exercise of the Over-allotment Option)
Top 1	-	-	-	-	-	-	-	-	95,100,000	71.32%	68.74%
Top 5	-	16,470,000	16,470,000	-	54.89%	47.05%	49.40%	42.96%	116,470,000	87.35%	84.19%
Top 10	-	26,569,000	26,569,000	-	88.55%	75.90%	79.69%	69.30%	126,569,000	94.92%	91.49%
Top 15	-	33,687,000	33,687,000	-	112.27%	96.23%	101.04%	87.86%	133,687,000	100.26%	96.64%
Top 20	1,334,000	34,637,000	35,971,000	40.01%	115.43%	98.94%	107.89%	93.82%	135,971,000	101.97%	98.29%
Top 25	1,667,000	34,923,000	36,590,000	50.00%	116.39%	99.76%	109.75%	95.43%	136,590,000	102.44%	98.73%

- Top 1, 5, 10, 15, 20 and 25 of all the holders of the H Shares of the Company:

H Shareholders	Subscription of Hong Kong Offer Shares	Subscription of International Offer Shares	Subscription in the Global Offering	Subscription of Hong Kong Public Offering	Subscription of International Offer Shares as % of International Offering (assuming no exercise of Over-allotment Option)	Subscription of International Offer Shares as % of International Offering (assuming full exercise of Over-allotment Option)	Subscription as % of total Offer Shares (assuming no exercise of Over-allotment Option)	Subscription as % of total Offer Shares (assuming full exercise of Over-allotment Option)	H Shares held immediately following the Global Offering	H Shares as % of total issued share capital upon Listing (assuming no exercise of the Over-allotment Option)	H Shares as % of total issued share capital upon Listing (assuming full exercise of the Over-allotment Option)
Top 1	-	6,495,000	6,495,000	-	21.65%	18.55%	19.48%	16.94%	6,495,000	4.87%	4.69%
Top 5	-	21,749,500	21,749,500	-	72.48%	62.13%	65.24%	56.73%	21,749,500	16.31%	15.72%
Top 10	-	29,653,000	29,653,000	-	98.82%	84.71%	88.94%	77.34%	29,653,000	22.24%	21.43%
Top 15	333,500	34,637,000	34,970,500	10.00%	115.43%	98.94%	104.89%	91.21%	34,970,500	26.23%	25.28%
Top 20	1,667,000	34,892,000	36,559,000	50.00%	116.28%	99.67%	109.66%	95.35%	36,559,000	27.42%	26.43%
Top 25	1,679,000	34,923,000	36,602,000	50.36%	116.39%	99.76%	109.78%	95.46%	36,602,000	27.45%	26.46%

**In view of the high concentration of shareholding in a small number of Shareholders, Shareholders and prospective investors should be aware that the price of the H Shares could move substantially even with a small number of H Shares traded, and should exercise extreme caution when dealing in the H Shares.**