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China MeiDong Auto Holdings Limited

中國美東汽車控股有限公司

(Incorporated in the Cayman Islands with limited liability)

(Stock code: 1268)

INTERIM RESULTS ANNOUNCEMENT FOR THE SIX MONTHS ENDED 30 JUNE 2022

FINANCIAL HIGHLIGHTS

- For the six months ended 30 June 2022, revenue increased to RMB12,658.4 million, representing a growth of 7.2% as compared to the same period in 2021.
- Revenue of new passenger vehicles sales increased to RMB11,152.2 million, representing a growth of 5.8% as compared to the same period in 2021.
- Revenue of after-sales services increased by 19.2% to RMB1,506.2 million as compared to the same period in 2021.
- For the six months ended 30 June 2022, profit for the period amounted to RMB366.6 million.
- Proposed interim dividend of RMB0.0808 per ordinary share.

RESULTS

The board (the "Board") of directors (the "Directors") of China MeiDong Auto Holdings Limited (the "Company") is pleased to announce the unaudited consolidated results of the Company and its subsidiaries (collectively the "Group") for the six months ended 30 June 2022 (the "Period" or the "Reporting Period").

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six months ended 30 June 2022 — unaudited

| | | Six months ended 30 June | |
|---|------|--------------------------|--------------|
| | Note | 2022 | 2021 |
| | | RMB'000 | RMB'000 |
| Revenue | 4 | 12,658,377 | 11,808,117 |
| Cost of sales | 6 | (11,324,227) | (10,534,501) |
| Gross profit | | 1,334,150 | 1,273,616 |
| Other revenue and other net income | 5 | 109,117 | 122,612 |
| Distribution costs | | (397,834) | (347,655) |
| Administrative expenses | | (377,310) | (277,823) |
| Profit from operations | | 668,123 | 770,750 |
| Finance costs | 6(a) | (127,146) | (64,573) |
| Share of profits of a joint venture | , | 16,531 | 23,070 |
| Profit before taxation | 6 | 557,508 | 729,247 |
| Income tax | 7 | (190,937) | (178,210) |
| Profit for the period | | 366,571 | 551,037 |
| Other comprehensive income for the period (after tax): | | | |
| Items that will not be reclassified to profit or loss: Exchange differences on translation of financial statements of the Company | | 12,899 | _ |
| Items that may be reclassified subsequently to profit or loss: | | | |
| Exchange differences on translation of financial statements of foreign operations | | 12,198 | |
| Other comprehensive income for the period | | 25,097 | _ |
| Total comprehensive income for the period | | 391,668 | 551,037 |
| - | | · | |

| | Six months ended 30 Jun | | ded 30 June |
|---|-------------------------|---------|-------------|
| | Note | 2022 | 2021 |
| | | RMB'000 | RMB'000 |
| Profit attributable to: | | | |
| Equity shareholders of the Company | | 343,223 | 536,522 |
| Non-controlling interests | | 23,348 | 14,515 |
| Profit for the period | | 366,571 | 551,037 |
| Total comprehensive income attributable to: | | | |
| Equity shareholders of the Company | | 368,320 | 536,522 |
| Non-controlling interests | | 23,348 | 14,515 |
| Total comprehensive income for the period | | 391,668 | 551,037 |
| Earnings per share | | | |
| Basic (RMB cents) | 8(a) | 27.02 | 43.11 |
| Diluted (RMB cents) | 8(b) | 26.75 | 42.53 |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 30 June 2022 — unaudited

| | Note | At 30 June 2022 <i>RMB'000</i> | At 31 December 2021 <i>RMB'000</i> |
|---------------------------------------|------|---|---|
| | | 111/12 | 14.72 000 |
| Non-current assets | | | |
| Property, plant and equipment | 9 | 1,838,493 | 1,381,418 |
| Right-of-use assets | 10 | 1,815,826 | 1,568,809 |
| Intangible assets | 11 | 3,568,388 | 546,121 |
| Interest in a joint venture | | 30,580 | 61,942 |
| Other non-current assets | | 73,527 | 422,113 |
| Goodwill | 20 | 1,004,512 | 178,691 |
| Deferred tax assets | - | 132,844 | 80,459 |
| | - | 8,464,170 | 4,239,553 |
| Current assets | | | |
| Inventories | 12 | 1,379,544 | 355,256 |
| Trade and other receivables | 13 | 1,604,422 | 1,817,159 |
| Pledged bank deposits | 14 | 1,664,206 | 768,964 |
| Cash and cash equivalents | 15 | 3,496,358 | 2,621,741 |
| | - | 8,144,530 | 5,563,120 |
| Current liabilities | | | |
| Loans and borrowings | 16 | 1,567,712 | 989,490 |
| Trade and other payables | 17 | 5,488,217 | 2,787,598 |
| Income tax payables | | 149,953 | 179,941 |
| Lease liabilities | - | 159,712 | 132,421 |
| | = | 7,365,594 | 4,089,450 |
| Net current assets | | 778,936 | 1,473,670 |
| Total assets less current liabilities | : | 9,243,106 | 5,713,223 |

| | | At | At |
|--|------|-----------|-------------|
| | | 30 June | 31 December |
| | Note | 2022 | 2021 |
| | | RMB'000 | RMB'000 |
| Non-current liabilities | | | |
| Loans and borrowings | 16 | 392,828 | 299,388 |
| Convertible bonds | 18 | 2,127,634 | |
| Deferred tax liabilities | | 966,691 | 137,270 |
| Lease liabilities | | 1,291,925 | 1,159,972 |
| | | | |
| | | 4,779,078 | 1,596,630 |
| NET ASSETS | | 4,464,028 | 4,116,593 |
| EQUITY | | | |
| Share capital | 19 | 101,785 | 99,520 |
| Reserves | | 4,189,386 | 3,847,104 |
| Total equity attributable to equity shareholders | | 4 201 171 | 2.046.624 |
| of the Company | | 4,291,171 | 3,946,624 |
| Non-controlling interests | | 172,857 | 169,969 |
| TOTAL EQUITY | | 4,464,028 | 4,116,593 |

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

1 GENERAL INFORMATION AND THE BASIS OF PRESENTATION

China MeiDong Auto Holdings Limited (the "Company") was incorporated in the Cayman Islands on 24 February 2012 as an exempted company with limited liability under the Companies Law (2011 Revision) (as consolidated and revised) of the Cayman Islands. Its registered address is Cricket Square, Hutchins Drive, PO Box 2681, Grand Cayman, KY1-1111, Cayman Islands. The Company and its subsidiaries (together, the "Group") are principally engaged in 4S dealership business in the People's Republic of China (the "PRC").

This interim financial report has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, including compliance with Hong Kong Accounting Standard ("HKAS") 34, *Interim financial reporting*, issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). It was authorised for issue on 30 August 2022.

The interim financial report has been prepared in accordance with the same accounting policies adopted in the 2021 annual financial statements, except for the accounting policy changes that are expected to be reflected in the 2022 annual financial statements. Details of any change in accounting policies are set out in note 3.

The preparation of an interim financial report in conformity with HKAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

This interim financial report contains condensed consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the 2021 annual financial statements. The condensed consolidated interim financial statements and notes thereon do not include all of the information required for full set of financial statements prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs").

The interim financial report is unaudited, but has been reviewed by KPMG in accordance with Hong Kong Standard on Review Engagements 2410, *Review of interim financial information performed by the independent auditor of the entity*, issued by the HKICPA.

2 CHANGES IN FUNCTIONAL CURRENCY OF THE COMPANY

In prior years based on the primary source of income from Mainland China, the board of directors regarded RMB as the functional currency of the Company. From 2022, the Company has had more financing activities in the capital market, such as issuing bonds and placing shares which led to substantial increase in the amount of HK\$ denominated transactions while the economic source of dividend revenues is not a key factor in determining the functional currency of the Company which is not merely an investment holding entity. Considering the above reasons, the board of directors have determined to change the functional currency of the Company from RMB to HK\$ from 1 January 2022 accordingly, while the presentation currency of the Company remains unchanged as RMB.

The change in functional currency of the Company was applied prospectively from the date of change in accordance with HKAS 21 "The Effects of Changes in Foreign Exchange Rates".

At the date of the change, the financial position is translated from RMB into the new functional currency (HK\$) using the prevailing exchange rate at that date. From 1 January 2022, the Company's financial statements are prepared with any non-HK\$ transactions translated following the requirements of foreign currency transactions. All resulting exchange differences arising from the translation from functional currency to a different presentation currency of the Company were recognised in other comprehensive income.

3 CHANGES IN ACCOUNTING POLICIES

The Group has applied the following amendments to HKFRSs issued by the HKICPA to this interim financial report for the current accounting period:

- Amendments to HKAS 16, Property, plant and equipment: Proceeds before intended use
- Amendments to HKAS 37, Provisions, contingent liabilities and contingent assets: Onerous contracts cost of fulfilling a contract

None of these amendments have had a material effect on how the Group's results and financial position for the current or prior periods have been prepared or presented in this interim financial report. The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

4 REVENUE AND SEGMENT REPORTING

(a) Disaggregation of revenue

Disaggregation of revenue from contracts with customers by major products or service lines is as follows:

| | Six months ended 30 June | |
|--|--------------------------|------------|
| | 2022 | 2021 |
| | RMB'000 | RMB'000 |
| Revenue from contracts with customers within the scope of HKFRS 15 | | |
| Disaggregated by major products or service lines | | |
| — Sales of passenger vehicles | 11,152,216 | 10,544,079 |
| — After-sales services | 1,506,161 | 1,264,038 |
| | 12,658,377 | 11,808,117 |

All revenue was recognised at a point in time.

(b) Segment reporting

HKFRS 8, Operating Segments, requires identification and disclosure of operating segment information based on internal financial reports that are regularly reviewed by the Group's chief operating decision maker for the purpose of resources allocation and performance assessment. On this basis, the Group has determined that it only has one operating segment which is the sales of passenger vehicles and provision of after-sales services.

(i) Information about geographical area

All of the Group's revenue is derived from the sales of passenger vehicles and provision of after-sales services in mainland China and the principal non-current assets employed by the Group are located in mainland China. Accordingly, no analysis by geographical segments has been provided for the reporting period.

(ii) Information about major customers

The Group's customer base is diversified and no customer with whom transactions have exceeded 10% of the Group's revenues.

5 OTHER REVENUE AND OTHER NET INCOME

| | Six months ended 30 June | |
|---|--------------------------|-----------|
| | 2022 | 2021 |
| | RMB'000 | RMB'000 |
| Other revenue | | |
| Commission income | 64,687 | 62,537 |
| Bank interest income | 18,834 | 9,624 |
| Management service income | 4,210 | 5,799 |
| | 87,731 | 77,960 |
| | Six months ende | d 30 June |
| | 2022 | 2021 |
| | RMB'000 | RMB'000 |
| Other net income | | |
| Net gain on disposal of property, plant and equipment | 14,991 | 16,638 |
| Net foreign exchange loss | (6,093) | (11,265) |
| Gain on a bargain purchase | _ | 29,714 |
| Others | 12,488 | 9,565 |
| | 21,386 | 44,652 |
| | 109,117 | 122,612 |

6 PROFIT BEFORE TAXATION

Profit before taxation is arrived at after charging/(crediting):

| | | | Six months endo 2022 RMB'000 | ed 30 June 2021 <i>RMB</i> '000 |
|-----|--|---------------|--|--|
| (a) | Finance costs: | | | |
| | Interest on: — loans and borrowings — convertible bonds — lease liabilities Total interest expense Other finance costs Total finance costs | (i) | 32,110 44,267 40,876 117,253 9,893 | 20,366 — 39,035 59,401 5,172 64,573 |
| | | | Six months endo 2022 <i>RMB'000</i> | ed 30 June 2021 RMB'000 |
| (b) | Staff costs: Salaries, wages and other benefits Equity settled share-based payment expenses Contributions to defined contribution retirement plans | (ii) (iii) | 439,935 18,347 19,827 478,109 | 419,369 2,668 17,139 439,176 |
| | | | Six months endo 2022 RMB'000 | 2021 RMB'000 |
| (c) | Other items: | | | |
| | Cost of inventories Write-down of inventories Depreciation charge | | 11,210,172 10,764 | 10,444,469 |
| | — owned property, plant and equipment — right-of-use assets Amortisation of intangible assets Lease expenses Net foreign exchange loss | (iv) | 103,105 63,323 40,245 3,651 6,093 | 72,467 51,012 5,369 2,592 11,265 |

⁽i) It represents the interest expenses borne by the Group arising from discount of bills issued to automobile manufacturers.

- (ii) The Group recognised an expense of RMB18,347,000 for the six months ended 30 June 2022 in relation to share options granted to certain employees of the Group pursuant to a share option scheme (six months ended 30 June 2021: RMB2,668,000) (see note 19(b)).
- (iii) Employees of the Group's PRC subsidiaries are required to participate in a defined contribution retirement scheme administered and operated by the local municipal government. The Group's PRC subsidiaries contribute funds which are calculated on certain percentages of the average employee salary as agreed by the local municipal government to the scheme to fund the retirement benefits of the employees.

The Group's contributions made to the defined contribution retirement scheme are non-refundable and cannot be used to reduce the future or existing level of contribution of the Group should any forfeiture be resulted from the schemes.

The Group also operates a Mandatory Provident Fund Scheme (the "MPF scheme") under the Hong Kong Mandatory Provident Fund Schemes Ordinance for employees employed under the jurisdiction of the Hong Kong Employment Ordinance. The MPF scheme is a defined contribution retirement plan administered by independent trustees. Under the MPF scheme, the employer and its employees are each required to make contributions to the plan at 5% of the employees' relevant income, subject to a cap of monthly relevant income of HK\$30,000. Contributions to the plan vest immediately.

The Group has no other material obligation for the payment of retirement benefits associated with the scheme beyond the annual contributions described above.

(iv) The Group recognised administrative expenses of RMB40,245,000 in relation to the amortization of intangible assets for the six months ended 30 June 2022 (six months ended 30 June 2021: RMB5,369,000).

7 INCOME TAX

| | Six months ended 30 June | |
|---|--------------------------|------------------------|
| | 2022 RMB'000 | 2021 <i>RMB'000</i> |
| Current tax: Provision for PRC income tax for the period | 180,230 | 191,034 |
| Deferred tax: Origination of temporary differences | 10,707 | (12,824) |
| | 190,937 | 178,210 |

Pursuant to the rules and regulations of the Cayman Islands and the British Virgin Islands, the Group is not subject to any income tax in the Cayman Islands and the British Virgin Islands.

No provision for Hong Kong Profits Tax was made for the subsidiaries located in Hong Kong as the subsidiaries did not have assessable profits subject to Hong Kong Profits Tax during the reporting period. The payments of dividends by Hong Kong companies are not subject to any Hong Kong withholding tax.

Under the Corporate Income Tax Law of the PRC which was passed by the Fifth Plenary Session of the Tenth National People's Congress, effective from 1 January 2008, the PRC's statutory income tax rate is 25%. The Group's PRC subsidiaries are subject to income tax at the statutory tax rate.

One subsidiary of the Group enjoyed preferential Corporate Income Tax rates which was lower than 25% as it operated in designated areas with preferential CIT policies in the PRC.

Taxation for the Group's PRC subsidiaries is calculated using the estimated annual effective rates of taxation that are expected to be applicable.

8 EARNINGS PER SHARE

(a) Basic earnings per share

The calculation of basic earnings per share for the six months ended 30 June 2022 is based on the profit attributable to equity shareholders of the Company of RMB343,223,000 (six months ended 30 June 2021: RMB536,522,000) and the weighted average of 1,270,474,000 ordinary shares in issue (six months ended 30 June 2021: 1,244,566,000 ordinary shares) during the interim period.

Weighted average number of ordinary shares

| | Six months ended 30 June | |
|---|--------------------------|---------------|
| | 2022 | 2021 |
| Issued ordinary shares at 1 January | 1,247,867,000 | 1,244,521,000 |
| Effect of exercise of share options (note 19(b)) | 853,000 | 45,000 |
| Effect of placement of new shares (note 19(c)) | 21,754,000 | |
| Weighted average number of ordinary shares at 30 June | 1,270,474,000 | 1,244,566,000 |

(b) Diluted earnings per share

The calculation of diluted earnings per share for the six months ended 30 June 2022 is based on the profit attributable to equity shareholders of the Company of RMB343,223,000 (six months ended 30 June 2021: RMB536,522,000) and the weighted average of 1,283,160,000 ordinary shares (six months ended 30 June 2021: 1,261,490,000 ordinary shares) in issue after adjusting for the effect of all dilutive potential ordinary shares under the Company's employee share option scheme during the period ended 30 June 2022.

Weighted average number of ordinary shares (diluted)

| | Six months ended 30 June | |
|--|--------------------------|---------------|
| | 2022 | 2021 |
| Weighted average number of ordinary shares at 30 June Effect of deemed issue of shares under the employee | 1,270,474,000 | 1,244,566,000 |
| share option scheme | 12,686,000 | 16,924,000 |
| Weighted average number of ordinary shares (diluted) | | |
| at 30 June | 1,283,160,000 | 1,261,490,000 |

The computation of diluted earnings per share for the six months ended 30 June 2022 does not assume the conversion of the Group's convertible bonds since its exercise had anti-dilutive effect that would result in an increase in earnings per share for the six months ended 30 June 2022.

9 PROPERTY, PLANT AND EQUIPMENT

During the six months ended 30 June 2022, the Group acquired items of property, plant and equipment with original costs of RMB599,067,000 (six months ended 30 June 2021: RMB224,058,000). This amount included additions to property, plant and equipment through acquisitions of subsidiaries of RMB440,540,000 (see note 20). Items of property, plant and equipment with a net book value of RMB38,887,000 were disposed of during the six months ended 30 June 2022 (six months ended 30 June 2021: RMB59,837,000), resulting in a gain on disposal of RMB14,991,000 (six months ended 30 June 2021: RMB16,638,000).

10 RIGHT-OF-USE ASSETS

During the six months ended 30 June 2022, additions to right-of-use assets were RMB373,033,000 (six months ended 30 June 2021: RMB110,529,000). This amount included the additions to land use rights and capitalised lease payments through acquisitions of subsidiaries of RMB203,309,000 (see note 20) and the rest primarily related to the capitalised lease payments payable under new tenancy agreements.

11 INTANGIBLE ASSETS

During the six months ended 30 June 2022, additions to intangible assets were RMB3,062,512,000 (six months ended 30 June 2021: RMB200,073,000), which were attributable to the addition of 4S car dealerships through acquisitions of subsidiaries (see note 20).

The car dealership arises from the Group's relationship with the automobile manufacturer, with an estimated useful life of 20 years. The fair value of the car dealership as at the acquisition date was determined by using the multiple-period excess earning method.

12 INVENTORIES

(a) Inventories in the consolidated statement of financial position comprised:

| | At 30 June | At 31 December |
|----------------|---------------|----------------|
| | 2022 | 2021 |
| | RMB'000 | RMB'000 |
| Motor vehicles | 1,184,657 | 222,853 |
| Others | 194,887 | 132,403 |
| | 1,379,544 | 355,256 |

(b) The analysis of the amount of inventories recognised as an expense and included in profit or loss is as follows:

| | Six months ended 30 June | |
|-------------------------------------|--------------------------|------------|
| | 2022 | 2021 |
| | RMB'000 | RMB'000 |
| Carrying amount of inventories sold | 11,210,172 | 10,444,469 |
| Write-down of inventories | 10,764 | _ |

13 TRADE AND OTHER RECEIVABLES

As of the end of the reporting period, the ageing analysis of trade receivables (which are included in trade and other receivables), based on the invoice date, is as follows:

| | At 30 June 2022 <i>RMB'000</i> | At 31 December 2021 RMB'000 |
|---|---|--------------------------------------|
| Within 1 month 1 to 2 months 2 to 3 months Over 3 months | 194,028 13,707 6,183 3,371 | 170,114 8,986 1,145 985 |
| Trade debtors Prepayments Other receivables and deposits | 217,289 643,108 740,750 | 181,230 921,918 709,147 |
| Amounts due from third parties Amounts due from related parties | 1,601,147 3,275 | 1,812,295 4,864 |
| Trade and other receivables | 1,604,422 | 1,817,159 |

⁽i) Credit sales are offered in rare cases subject to senior management's approval. Trade receivables balances mainly represent mortgage granted by major financial institutions to customers of the Group, which is normally settled within one month directly by major financial institutions.

14 PLEDGED BANK DEPOSITS

| | At | At |
|--|-----------|-------------|
| | 30 June | 31 December |
| | 2022 | 2021 |
| | RMB'000 | RMB'000 |
| Restricted bank deposits pledged in respect | | |
| of loans and borrowings | 34,815 | 33,729 |
| Restricted bank deposits pledged in respect of bills payable | 1,629,391 | 735,235 |
| | 1,664,206 | 768,964 |

The pledged bank deposits will be released upon the settlement of relevant loans and borrowings and bills payable.

15 CASH AND CASH EQUIVALENTS

| | At | At |
|---------------------------|-----------|-------------|
| | 30 June | 31 December |
| | 2022 | 2021 |
| | RMB'000 | RMB'000 |
| Cash at banks and in hand | 3,496,358 | 2,621,741 |

16 LOANS AND BORROWINGS

(a) At 30 June 2022, loans and borrowings were repayable as follows:

| | At | At |
|----------------------------------|-----------|-------------|
| | 30 June | 31 December |
| | 2022 | 2021 |
| | RMB'000 | RMB'000 |
| Within 1 year or on demand | 1,567,712 | 989,490 |
| After 1 year but within 2 years | 202,749 | 139,881 |
| After 2 years but within 5 years | 190,079 | 159,507 |
| | 392,828 | 299,388 |
| | 1,960,540 | 1,288,878 |

(b) At 30 June 2022, loans and borrowings were secured as follows:

| | At | At |
|--|-----------|-------------|
| | 30 June | 31 December |
| | 2022 | 2021 |
| | RMB'000 | RMB'000 |
| Secured bank loans (i) | 1,913,233 | 1,166,958 |
| Secured borrowings from other financial institutions (i) | 47,307 | 121,920 |
| | 1,960,540 | 1,288,878 |

(i) As at 30 June 2022, loans and borrowings were secured by property, plant and equipment, right-of-use assets, inventories, trade and other receivables and pledged banks deposits of the Group and certain loans and borrowings were also guaranteed by related parties.

17 TRADE AND OTHER PAYABLES

As of the end of the reporting period, the ageing analysis of trade payables and bills payable (which are included in trade and other payables), based on the invoice date, is as follows:

| | At 30 June 2022 <i>RMB'000</i> | At 31 December 2021 RMB'000 |
|---|---|--------------------------------------|
| Within 3 months Over 3 months but within 6 months | 2,685,622 67,739 | 1,603,975 65,305 |
| Total trade payables and bills payable (i) | 2,753,361 | 1,669,280 |
| Contract liabilities Other payables and accruals (ii) | 1,095,162 1,631,620 | 711,100 396,184 |
| Amounts due to third parties | 5,480,143 | 2,776,564 |
| Amounts due to related parties | 8,074 | 11,034 |
| Trade and other payables | 5,488,217 | 2,787,598 |

- (i) As at 30 June 2022, total bills payable amounted to RMB2,545,657,000 (31 December 2021: RMB1,501,292,000) and certain bills payable were guaranteed by a related party.
- (ii) As at 30 June 2022, other payable and accruals included acquisition consideration payable of RMB400 million (note 20) and dividends payable of RMB892 million.
- (iii) All trade and other payables are expected to be settled within one year.

18 CONVERTIBLE BONDS

On 14 January 2022, Sail Vantage Limited, a subsidiary of the Company, issued zero coupon guaranteed convertible bonds ("the Convertible Bonds") with an aggregate principal amount of HK\$2,750,000,000 (equivalent to approximately RMB2,248,263,000) and received cash after deduction of transaction costs of HK\$2,689,517,000 (equivalent to approximately RMB2,198,814,000).

Pursuant to the terms of the Convertible Bonds, the Convertible Bonds will be due in January 2027 and are guaranteed by the Company. The bond holders could convert part of or the entire outstanding bond balances at the holder's option into fully paid ordinary shares of the Company at an initial conversion price of HK\$46.75 per share, subject to the terms and conditions of the Convertible Bonds.

The Convertible Bonds can be settled by exchange of a fixed amount of cash in HK\$ with a fixed number of the Company's equity instruments. In accordance with the Group's accounting policy, the Convertible Bonds are accounted for as compound financial instruments which contain both a liability component and an equity component. At initial recognition, the liability component is measured at fair value using prevailing market rate of interest for similar non-convertible debt instruments. The remainder of the proceeds is allocated to the conversion option as the equity component.

Transaction costs associated with the issuance of the Convertible Bonds are allocated to the liability and equity components in proportion to the allocation of proceeds. The liability component is subsequently carried at amortised cost calculated using the effective interest method. The equity component is recognised in other reserve until either the Convertible Bonds are converted or redeemed.

The movements of the components of the Convertible Bonds during current period are set out below:

| | Liability component (At amortised cost) RMB'000 | Equity component (Residual amount) RMB'000 | Total RMB'000 |
|--|--|--|---------------------|
| At the date of issuance Interest charge (note 6(a)) | 1,990,299 44,267 | 208,515 | 2,198,814 44,267 |
| Exchange adjustment | 93,068 | | 93,068 |
| At 30 June 2022 | 2,127,634 | 208,515 | 2,336,149 |

19 CAPITAL, RESERVES AND DIVIDENDS

(a) Dividends

(i) Dividends payable to equity shareholders of the Company attributable to the interim period.

 2022
 2021

 RMB'000
 RMB'000

Interim dividend declared after the interim period, of RMB0.0808 per ordinary share (six months ended 30 June 2021: RMB0.1293 per ordinary share)

103,054 160,986

The interim dividend proposed after the end of the reporting period has not been recognised as a liability at the end of the reporting period.

(ii) Dividends payable to equity shareholders of the Company attributable to the previous financial year, approved during the interim period.

 2022
 2021

 RMB'000
 RMB'000

Final dividend in respect of the previous financial year, approved during the following interim period, of RMB0.6991 per ordinary share (six months ended 30 June 2021: RMB0.241 per ordinary share)

891,651

299,930

(iii) Other dividends

During the six months ended 30 June 2022, a subsidiary of the Group declared and paid dividends of RMB20,460,000 (six months ended 30 June 2021: RMB5,414,000) in cash to non-controlling interests.

(b) Equity settled share-based transactions

(i) Share options granted on 20 January 2014

Pursuant to a resolution of the board of directors of the Company passed on 20 January 2014, 11,400,000 share options were granted to certain eligible employees of the Group under the share option scheme adopted by the Company on 13 November 2013, to subscribe for 11,400,000 shares of the Company in aggregate with an exercise price of HK\$1.8, among which 2,000,000 and 2,150,000 share options were granted to Mr. Ye Tao and Ms. Liu Xuehua (retired with effect from 25 March 2019), the executive directors of the Company, respectively.

Each option gives the holder the right to subscribe for one ordinary share of HK\$0.1 each of the Company. Each 25% of these share options will vest on 1 January 2015, 1 January 2016, 1 January 2017, and 1 January 2018, respectively, and be exercisable until 12 November 2023.

During the six months ended 30 June 2022, 2,450,000 options were exercised (six months ended 30 June 2021:Nil) at a subscription price of HK\$1.80 per ordinary share for a total consideration of HK\$4,410,000 (equivalent to RMB3,745,000) and consequently, RMB208,000 and RMB3,537,000 was recorded in share capital and share premium account respectively. Accordingly, the fair value of these share options in an aggregate amount of RMB1,449,000 previously recognised in the capital reserve was transferred to the share premium account upon the exercise of share options.

The number of options granted on 20 January 2014 still outstanding at 30 June 2022 is Nil. (31 December 2021: 2,450,000)

(ii) Share options granted on 4 January 2018

Pursuant to a resolution of the board of directors of the Company passed on 4 January 2018, 11,980,000 share options were granted to certain eligible employees of the Group under the share option scheme adopted by the Company on 13 November 2013, to subscribe for 11,980,000 shares of the Company in aggregate with an exercise price of HK\$2.58, among which 2,000,000 and 2,150,000 share options were granted to Mr. Ye Tao and Ms. Liu Xuehua (retired with effect from 25 March 2019), the executive directors of the Company, respectively.

Each option gives the holder the right to subscribe for one ordinary share of HK\$0.1 each of the Company. Each 25% of these share options will vest on 4 January 2018, 4 January 2019, 4 January 2020 and 4 January 2021, respectively, and be exercisable until 3 January 2028.

During the six months ended 30 June 2022, 1,787,500 options were exercised (six months ended 30 June 2021: 537,500) at a subscription price of HK\$2.58 per ordinary share for a total consideration of HK\$4,611,750 (equivalent to RMB3,916,000) and consequently, RMB152,000 and RMB3,764,000 was recorded in share capital and share premium account respectively. Accordingly, the fair value of these share options in an aggregate amount of RMB1,287,000 previously recognised in the capital reserve was transferred to the share premium account upon the exercise of share option.

The number of options granted on 4 January 2018 still outstanding at 30 June 2022 are 3,610,000 (31 December 2021: 5,397,500) which have an exercise price of HK\$2.58 (31 December 2021: HK\$2.58) and a remaining contractual life of 5.51 years (31 December 2021: 6.01 years).

(iii) Share options granted on 18 July 2019

Pursuant to a resolution of the board of directors of the Company passed on 18 July 2019, 9,700,000 share options were granted to certain eligible employees of the Group under the share option scheme adopted by the Company on 13 November 2013, to subscribe for 9,700,000 shares of the Company in aggregate with an exercise price of HK\$6.00, among which 230,000 share options were granted to Ms. Luo Liuyu (appointed as an executive director of the Company with effect from 25 March 2019) and 1,000,000 share options each were granted to Mr. Chen Guiyi, Mr. WANG Michael Chou, and Mr. JIP Ki Chi, the independent non-executive directors of the Company.

Each option gives the holder the right to subscribe for one ordinary share of HK\$0.1 each of the Company. Each 25% of these share options will vest on 18 July 2019, 18 July 2020, 18 July 2021 and 18 July 2022, respectively, and be exercisable until 17 July 2029.

During the six months ended 30 June 2022, 360,000 options were forfeited, and 740,000 options were exercised (six months ended 30 June 2021: Nil) at a subscription price of HK\$6.00 per ordinary share for a total consideration of HK\$4,440,000 (equivalent to RMB3,784,000) and consequently, RMB63,000 and RMB3,721,000 was recorded in share capital and share premium account respectively. Accordingly, the fair value of these share options in an aggregate amount of RMB1,583,000 previously recognised in the capital reserve was transferred to the share premium account upon the exercise of share option.

The Group recorded equity settled share-base payment expenses of RMB610,000 for the six months ended 30 June 2022 (six months ended 30 June 2021: RMB1,975,000) (see note 6(b)(ii)).

The number of options granted on 18 July 2019 still outstanding at 30 June 2022 are 5,363,750 (31 December 2021: 6,463,750) which have an exercise price of HK\$6.00 (31 December 2021: HK\$6.00) and a remaining contractual life of 7.04 years (31 December 2021: 7.54 years).

(iv) Share options granted on 16 January 2020

Pursuant to a resolution of the board of directors of the Company passed on 16 January 2020, 1,940,000 share options were granted to certain eligible employees under the share option scheme adopted by the Company on 13 November 2013, to subscribe for 1,940,000 shares of the Company in aggregate with an exercise price of HK\$10.80.

Each option gives the holder the right to subscribe for one ordinary share of HK\$0.1 each of the Company. Each 25% of these share options will vest on 16 January 2020, 16 January 2021, 16 January 2022 and 16 January 2023, respectively, and be exercisable until 15 January 2030.

During the six months ended 30 June 2022, 27,500 options were forfeited, and 82,500 options were exercised (six months ended 30 June 2021: Nil) at a subscription price of HK\$10.80 per ordinary share for a total consideration of HK\$891,000 (equivalent to RMB756,000) and consequently, RMB7,000 and RMB749,000 was recorded in share capital and share premium account respectively. Accordingly, the fair value of these share options in an aggregate amount of RMB260,000 previously recognised in the capital reserve was transferred to the share premium account upon the exercise of share option.

The Group recorded equity settled share-base payment expenses of RMB265,000 for the six months ended 30 June 2022 (six months ended 30 June 2021: RMB693,000) (see note 6(b)(ii)).

The number of options granted on 16 January 2020 still outstanding at 30 June 2022 are 1,772,500 (31 December 2021: 1,882,500) which have an exercise price of HK\$10.80 (31 December 2021: HK\$10.80) and a remaining contractual life of 7.55 years. (31 December 2021: 8.05 years)

(v) Share options granted on 25 May 2022

Pursuant to a resolution of the board of directors of the Company passed on 25 May 2022, 8,901,000 share options were granted to certain eligible employees under the share option scheme adopted by the Company on 13 November 2013, to subscribe for 8,901,000 shares of the Company in aggregate with an exercise price of HK\$26.20, among which 240,000 share options were granted to Ms. Luo Liuyu, an executive director of the Company.

Each option gives the holder the right to subscribe for one ordinary share of HK\$0.1 each of the Company. Each 25% of these share options will vest on 25 May 2022, 25 May 2023, 25 May 2024 and 25 May 2025, respectively, and be exercisable until 24 May 2032.

The Group recorded equity settled share-base payment expenses of RMB17,472,000 for the six months ended 30 June 2022 (see note 6(b)(ii)).

The number of options granted on 25 May 2022 still outstanding at 30 June 2022 are 8,901,000 which have an exercise price of HK\$26.20 and a remaining contractual life of 9.90 years.

(c) Placement of new shares

On 6 January 2022, the Company placed 22,500,000 new ordinary shares at the subscription price of HK\$34.63 per share. The gross proceeds of HK\$779,175,000 (equivalent to RMB635,460,000), net of direct share placement expenses of HK\$8,148,000 (equivalent to RMB6,645,000), were raised, of which RMB1,835,000 and RMB626,980,000 was credited to share capital and share premium account, respectively.

20 ACQUISITION OF SUBSIDIARIES

On 13 December 2021, the Group entered into a share purchase agreement with a third party, namely Wearnes-StarChase Limited, pursuant to which the Group conditionally agreed to acquire all issued shares of Starchase Motorsports Limited. The Company obtained the control of Starchase Motorsports Limited on 29 April 2022. The maximum consideration payable for the acquisition was RMB3.7 billion in cash and the inputs used in the formula to determine the consideration at the acquisition date are subject to adjustments pursuant to the terms and conditions of the share purchase agreement based on the facts and circumstances that existed as of the acquisition date. The resulting difference in the fair value of acquisition consideration is recognised in goodwill during the measurement period.

By 30 June 2022, the Group has made non-refundable cash payments of RMB3.3 billion to Wearnes-StarChase Limited. As of 30 June 2022, the fair value of remaining consideration payable is RMB0.4 billion, which has been estimated according to the contractual formula with inputs determined on a provisional basis on the acquisition date and is recorded in other payables.

Starchase Motorsports Limited is an investment holding company. Starchase Motorsports Limited and its subsidiaries (together, the "Starchase Group") are principally engaged in 4S dealership business in the PRC. The acquisition was accounted for under the acquisition method. The acquisition of Starchase Group was aimed at allowing the Group to extend its network of high-end dealership business and generate more revenue.

The acquisition had the following effect on the Group's assets and liabilities:

| | Pre-acquisition Carrying amount RMB'000 | Fair value adjustment RMB'000 | Recognised value on acquisition RMB'000 |
|---|--|-------------------------------------|--|
| Car dealerships | | 3,062,512 | 3,062,512 |
| Land use right | 45,606 | 12,594 | 58,200 |
| Property, plant and equipment | 440,540 | _ | 440,540 |
| Other net identifiable assets | 79,256 | | 79,256 |
| Deferred tax assets | 35,931 | _ | 35,931 |
| Deferred tax liabilities | (33,484) | (768,776) | (802,260) |
| Net identified assets | 567,849 | 2,306,330 | 2,874,179 |
| Percentage attributable to the Group | | | 100% |
| Net identified assets attributable to | | | |
| the Group | | | 2,874,179 |
| Goodwill | | | 825,821 |
| Estimated total consideration in cash | | | 3,700,000 |
| Analysis of the net cash flow in respect of the acquisition | | | |
| Less: cash consideration paid in 2021 | | | (350,000) |
| Less: cash consideration payable (<i>note 17</i>) | | | (400,000) |
| Less: cash acquired | | | (690,537) |
| Net cash outflow in acquisition | | | 2,259,463 |

Pre-acquisition carrying amounts were determined based on applicable HKFRSs immediately before the acquisition. The values of assets and liabilities recognised on acquisition are their estimated fair values.

Acquisition-related costs of RMB15,538,000 had been charged to administrative expenses in the consolidated statement of comprehensive income for the six months ended 30 June 2022.

The goodwill recognised is primarily attributed to the expected business synergies arising from the acquisition.

The revenue and profit that Starchase Group contributed to the Group during the six months ended 30 June 2022 are RMB1,631,032,000 and RMB82,334,000 respectively.

Had the acquisition occurred on 1 January 2022, management estimates that the Group's consolidated revenue and consolidated profit for the period would have been RMB14,372,620,000 and RMB390,601,000, respectively.

21 COMMITMENTS

Capital commitments outstanding at 30 June 2022 not provided for in the interim financial report

| | At | At |
|----------------|---------|-------------|
| | 30 June | 31 December |
| | 2022 | 2021 |
| | RMB'000 | RMB'000 |
| Contracted for | 20,352 | 90,965 |

22 NON-ADJUSTING EVENTS AFTER THE REPORTING PERIOD

(a) Interim dividend

After the end of the reporting period, the directors declared an interim dividend. Further details are disclosed in note 19(a).

MANAGEMENT DISCUSSION AND ANALYSIS

In the first half of 2022, amid the volatility of the COVID-19 pandemic and a more severe external environment, China's economy faced downward pressure and consumption of automobile has also been significantly affected. Coupled with the shortage in supply of automobiles of certain brands, traditional premium brands were impacted to varying degrees and performance was not satisfactory both in terms of production and sales volume. According to the data of the China Passenger Car Association, the retail sales volume of premium brand vehicles for the Period was 1.301 million units, representing a decrease of 14% yoy.

Nevertheless, as the COVID-19 pandemic in China showed signs of being contained since late May 2022, combined with multiple impacts of the policies of halving the purchase tax and various promotional charges, sales volume of premium brand vehicles began to rebound. According to the data of the China Passenger Car Association, the retail sales volume of premium brand vehicles in June 2022 was 310 thousand units, representing an increase of 26% yoy. Despite the daunting challenges faced by the domestic automobile industry, the market for premium brand vehicles is expected to gradually recover and commence its next round of growth with the recovering market and imposition of government policies.

BUSINESS AND FINANCIAL REVIEW

During the Period, by leveraging our high operating efficiency as well as the acquisition of 7 Porsche 4S stores, the Group delivered a year-on-year growth in revenue despite the challenging operating environment. Revenue from sales of new vehicles and after-sales services both recorded a growth, whereas the sales contribution of premium brand vehicles also further increased. In particular, Porsche, riding on its strong brand value, has fully demonstrated its resilience and high potential by delivering standout performance against other premium brands. The newly acquired Porsche stores also showed synergies since the Group took over its operation, reporting a rapid growth in business and operating efficiency, which is expected to bring strong momentum to the Group's future growth. Meanwhile, after-sales services was able to maintain a satisfactory growth and profit margin during the pandemic. Although the Group's profit for the Period was adversely impacted by the unfavorable market conditions and additional non-operating expenses such as acquisition charge and associated finance expense, it was nonetheless able to maintain a high efficiency rate. Its operating metrics, including inventory turnover days, were maintained at a satisfactory level. Its balance sheet and cash flow were also fairly stable during the Period.

Revenue for the Period

Revenue for the Period was approximately RMB12,658.4 million, representing an increase of approximately 7.2% yoy (first half of 2021: approximately RMB11,808.1 million). Revenue from new passenger vehicles sales increased by approximately 5.8% yoy to approximately RMB11,152.2 million (first half of 2021: approximately RMB10,544.1 million), accounting for approximately 88.1% (first half of 2021: approximately 89.3%) of the total revenue. Revenue from after-sales services increased by approximately 19.2% yoy to approximately RMB1,506.2 million (first half of 2021: approximately RMB1,264.0 million). Such increase was mainly due to benefits brought by efficient operations and the contributions from the newly acquired Porsche stores.

Cost of Sales

Cost of sales increased by approximately 7.5% from approximately RMB10,534.5 million in the first half of 2021 to approximately RMB11,324.2 million for the Period. The increase in cost of sales was mainly due to the growth of the Group's two major business segments, namely new passenger vehicles sales and after-sales services. Among which, the cost of sales for new passenger vehicles sales and after-sales services increased by approximately 7.3% and 10.3%, respectively.

Gross Profit

During the Period, gross profit increased by approximately 4.8% from approximately RMB1,273.6 million in the first half of 2021 to approximately RMB1,334.2 million, driven by the steady growth in total revenue. Overall gross profit margin remained stable with a slight decrease of 0.3 percentage point to approximately 10.5%. Among which, gross profit margin of new passenger vehicles sales decreased by 1.4 percentage points to approximately 5.2% (first half of 2021: approximately 6.6%) due to the combined effects of weak demand and shortage in supply under the COVID-19 pandemic; gross profit margin of after-sales services increased by 4.0 percentage points from approximately 45.8% for the first half of 2021 to approximately 49.8%, maintaining its upward trajectory in the second half of 2021.

Costs and Expenses

During the Period, the Group incurred the following additional expenses arising from the acquisition of 7 Porsche stores and related financing: 1) amortized cost of approximately RMB44.3 million for the relevant issuance expenses in relation to the HK\$2,750,000,000 convertible bonds due 2027 and the liability portion of the convertible bonds using effective interest method; and 2) an amortized cost of approximately RMB25.6 million for the relevant dealership right, and other one-off expenses of approximately RMB24.6 million arose from the acquisition. In addition, the Group also incurred the following expenses for the Period: 1) an expense of approximately RMB18.3 million in relation to the issuance of share options

of the Company to employees during the Period; and 2) other recurring operating expenses amounted to approximately RMB2.7 million, resulting in an increase in expenses for the Period. Among which, distribution costs were approximately RMB397.8 million, which accounted for approximately 3.1% of total revenue, representing a slight increase by 0.2 percentage point as compared to that of approximately 2.9% for the corresponding period of last year. Administrative expenses were approximately RMB377.3 million, which accounted for approximately 3.0% of total revenue, representing a slight increase by 0.6 percentage point as compared to that of approximately 2.4% for the corresponding period of last year. Finance costs amounted to approximately RMB127.1 million, increased by 0.5 percentage point from approximately 0.5% for the corresponding period of last year to approximately 1.0% as a percentage of total revenue.

Taxation

During the Period, the Group's income tax expenses amounted to approximately RMB190.9 million, representing an increase of approximately 7.1% as compared to approximately RMB178.2 million for the corresponding period of last year. The increase in income tax expenses was mainly due to the withholding deferred income tax provided against the estimated dividend distribution out of earnings of the Group's PRC subsidiaries of RMB600.0 million.

Profit for the Period and Profit attributable to Shareholders

During the Period, the overall sales volume of premium brand vehicles and the gross profit margin of new passenger vehicles sales were impacted by the COVID-19 pandemic. Coupled with the additional non-operating expenses mentioned above, the Group's profit for the Period decreased by approximately 33.5% yoy to approximately RMB366.6 million (first half of 2021: approximately RMB551.0 million) and the profit margin for the Period also decreased by 1.8 percentage points from approximately 4.7% for the corresponding period of last year to approximately 2.9%. The profit attributable to shareholders for the Period decreased from approximately RMB536.5 million for the corresponding period of last year to approximately RMB343.2 million during the Period.

Dividend

The Board recommended an interim dividend of RMB0.0808 per ordinary share of the Company (the "Share") for the Period (first half of 2021: RMB0.1293 per Share), with the payout ratio reaching approximately 30.0% (first half of 2021: payout ratio approximately 30.0%).

Joint Venture Entity

For the Period, share of profit of a joint venture amounted to approximately RMB16.5 million, representing a decrease of approximately 28.3% as compared to approximately RMB23.1 million for the corresponding period of the last year.

New Passenger Vehicles Sales

During the Period, the Group further expanded its store network upon completion of acquisition of 7 Porsche stores. In a market environment full of challenges and uncertainties, new passenger vehicles sales managed to record a stable growth in the first half of 2022 with a revenue of approximately RMB11,152.2 million (first half of 2021: approximately RMB10,544.1 million), representing an increase of approximately 5.8% as compared to the corresponding period of last year. Sales of premium brand vehicles remained as the major revenue source of the Group, accounting for approximately 87.2% of total new passenger vehicles sales. Sales volume of Porsche, BMW, Lexus and Audi during the Period was 20,469 units in aggregate.

After-Sales Services

During the Period, despite the impact of COVID-19 pandemic, the after-sales service segment was able to deliver a sustainable and significant growth. Achieving a rapid growth, the Group recorded a revenue of after-sales services amounted to approximately RMB1,506.2 million, representing a significant increase of approximately 19.2% as compared to that for the corresponding period of last year (first half of 2021: approximately RMB1,264.0 million). The total number of vehicles served was 345,137 units, representing an increase of approximately 13.7% yoy. The gross profit margin from after-sales services recorded a strong increase to 49.8%, driving the gross profit of after-sales service to increase by approximately 29.6% yoy.

Current Network

The Group continues to implement its highly-effective premium brand focus, "Single City Single Store" strategy, and has continuously expanded its distribution network through new store openings and mergers and acquisitions. In the first half of 2022, the Group acquired 7 new stores. As of 30 June 2022, the Group has 77 self-operated stores situated in provinces and cities such as Beijing, Hebei, Hubei, Hunan, Jiangxi, Fujian, Guangdong, Gansu and Anhui, including a joint venture operated by the Group.

As at 30 June 2022, the number of stores operated by the Group was as follows:

| | As of 30 June | | | |
|----------------------------------|---------------|------|--------|--|
| Number of stores under operation | 2022 | 2021 | Change | |
| Porsche | 16 | 8 | +8 | |
| BMW | 27 | 27 | 0 | |
| Lexus | 19 | 17 | +2 | |
| Toyota | 13 | 12 | +1 | |
| Hyundai | 1 | 1 | 0 | |
| Audi | 1 | 1 | 0 | |
| Total | 77 | 66 | +11 | |

Liquidity, Financial Resources and Position

As at 30 June 2022, total equity of the Group amounted to approximately RMB4,464.0 million (31 December 2021: approximately RMB4,116.6 million), current assets amounted to approximately RMB8,144.5 million (31 December 2021: approximately RMB5,563.1 million), and current liabilities amounted to approximately RMB7,365.6 million (31 December 2021: approximately RMB4,089.5 million).

As at 30 June 2022, the Group's loans and borrowings amounted to approximately RMB1,960.5 million, representing an increase of approximately 52.1% as compared to approximately RMB1,288.9 million as of 31 December 2021, out of which short-term loans and borrowings amounted to approximately RMB1,567.7 million, long-term loans and borrowings amounted to approximately RMB392.8 million. As at 30 June 2022, convertible bonds amounted to approximately RMB2,127.6 million.

As at 30 June 2022, cash and cash equivalents and pledged bank deposits amounted to approximately RMB5,160.6 million. Most of the cash and cash equivalents and pledged bank deposits were denominated in Renminbi and Hong Kong dollars. Apart from part of the cash that is denominated in Hong Kong dollars, the Group's business operations are located principally in China and a majority of its transactions are denominated in Renminbi. Therefore, the Group expects that its foreign exchange risks will have minimal effect on the Group and have no material adverse effect on its normal operations. For the six months ended 30 June 2022, the Group did not employ any significant financial instruments such as forward foreign exchange contracts, nor did it employ any major financial instruments for hedging purposes.

The operating and capital expenditure of the Group is funded by cash flow from operations, internal cash flow, financing agreements with banks and financing companies of automobile manufacturers, issuance of convertible bonds and the placement of new shares. The Group has adequate financial resources to meet all contractual obligations and operating requirements.

Change in Functional Currency

The Board has determined to change the functional currency of the Company from RMB to HK\$ with effect from 1 January 2022. Please refer to note 2 of the notes to the unaudited interim financial report in this announcement above for further details. As of 30 June 2022, the translation reserve arising from the change of functional currency recorded in the Group's consolidated statement of comprehensive income was approximately RMB25.1 million.

Contingent Liabilities

As at 30 June 2022, the Group did not have any significant contingent liabilities.

Significant Investments, Material Acquisition and Disposals

Apart from the acquisition of MeiDong Auto Sales Group Limited (formerly known as Starchase Motorsports Limited) (the "Target Company", together with its subsidiaries the "Target Group"), the Group had no significant investments, material acquisitions nor disposals during the Period.

The Target Group is an automobile dealership group in the PRC, which operates the sales and after-sales business of Porsche and has 7 4S dealership stores in seven cities in the PRC, namely, Nanjing, Qingdao, Tianjin, Chongqing, Weifang, Jinan and Zhengzhou. The Target Company has become a wholly-owned subsidiary of the Company upon completion of the acquisition on 29 April 2022 and the financial results of the Target Company has been consolidated into the consolidated financial statements of the Company. See also the paragraph headed "Significant Events" below.

Pledged Assets of the Group

As at 30 June 2022, the Group pledged property, plant and equipment, right-of-use assets, inventories, trade and other receivables, and pledged bank deposits of approximately RMB162.1 million in aggregate (31 December 2021: approximately RMB326.7 million) to secure certain loans and borrowings.

PROSPECTS

Looking forward to the second half of 2022, certain major uncertainties brought by the COVID-19 pandemic, shortages in the automobile supply chain and geopolitical environment are expected to sustain. Upholding its usual prudential approach, the Group will continue to respond to market challenges in a flexible and proactive manner. The Group will further promote integration of the newly acquired Porsche stores, continue to improve operational efficiency and strictly manage its balance sheet as well as cash flow through efficient data management, so as to ensure stable development of the Group. With the rapid progress of the integration, the newly acquired Porsche stores are expected to become a powerful driving force for the Group's business growth and efficiency enhancement. The Group's abundant cash and strong execution capabilities will also contribute to its long-term and sustainable development, allowing it to fully grasp new opportunities arising from various niche markets amidst market adversity.

NON-COMPETITION UNDERTAKING

Each of the controlling shareholders of the Company (the "Controlling Shareholders") has provided to the Company a written confirmation in respect of his/its compliance with the non-compete undertakings dated 13 November 2013 (the "Non-Compete Undertakings") for the Period. The independent non-executive Directors have also reviewed the status of compliance by each of the Controlling Shareholders with the undertakings in the Non-Compete Undertakings and have confirmed that, as far as the Controlling Shareholders can ascertain, there is no breach of the Non-Compete Undertakings.

STAFF TRAINING AND DEVELOPMENT

As at 30 June 2022, the Group had a total of 5,428 employees (31 December 2021: 5,076), the majority of whom are based in the PRC. The total staff costs of the Group for the Period amounted to approximately RMB478.1 million (for the six months ended 30 June 2021: approximately RMB439.2 million). In addition to offering competitive remuneration packages to employees, discretionary bonuses and share options which may be granted to eligible employees based on individual performance, the Group advocates simple, direct and data-oriented corporate culture, which has become one of key elements of attracting talents. The management team of the Group values satisfaction of employees, strives for creating a better working environment and career paths for employees.

STATUS UPDATE FOR RECTIFICATION OF PROPERTIES TITLE DEFECT

As disclosed in the prospectus of the Company dated 22 November 2013 (the "Prospectus"), the Company will provide timely updates on the status of rectifications for properties with title defects with respect to owned and leased properties. The Group has no status update on the property title defect for the six months ended 30 June 2022. The Group will promptly announce the progress of the relevant matters in accordance with relevant regulations.

PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the Period and until the date of this announcement.

STATUS ON USE OF PROCEEDS

In June 2020, the Company placed 81,000,000 new Shares at the subscription price of HK\$15.84 per Share. The Company received approximately HK\$1,262 million after deducting placement cost in respect of it.

In January 2022, the Company issued convertible bonds and shares under the general mandate, and received approximately HK\$3,461 million (with approximately HK\$2,690 million from the issue of Convertible Bonds, and approximately HK\$771 million from the issue of Shares) in aggregate after deducting applicable costs and expenses. See also the paragraph headed "Significant Events" below.

Below sets out the use of proceeds from such issues:

| Intended use of net proceeds | Percentage of total net proceeds of such issue (approximately) | 31 December 2021 | Utilized during the Period (in HK\$ million) | Unutilized proceeds as at 30 June 2022 (in HK\$ million) |
|--|--|------------------|--|--|
| Proceeds from issue in June 2020 | | | | |
| Opportunistic mergers and acquisitions General working capital | 70% 30% | 883 379 | 883 379 | Nil Nil |
| Total | 100% | 1,262 | 1,262 | Nil |
| Proceeds from issue in January 2022 | | | | |
| Business expansion (including strategic investments and acquisitions)* Working capital and other general corporate | 90% | N/A | 3,115 | Nil |
| purposes** | 10% | N/A | 346 | Nil |
| Total | 100% | | 3,461 | Nil |

Notes:

^{*} Including approximately HK\$2,421 million from issue of Convertible Bonds, and approximately HK\$694 million from issue of shares

^{**} Including approximately HK\$269 million from issue of Convertible Bonds, and approximately HK\$77 million from issue of shares

The proceeds have been fully utilized on their intended purposes as previously announced and within the time frame as planned up to the date of this announcement.

CORPORATE GOVERNANCE

The Company has complied with the applicable code provisions as set out in the Corporate Governance Code as contained in Part 2 of Appendix 14 of the Listing Rules during the Period.

MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules (the "Model Code") as the code of conduct regarding securities transactions by the Directors. All Directors have confirmed, following specific enquiries by the Company, that they have complied with the required standards set out in the Model Code throughout the Period.

SIGNIFICANT EVENTS

Issue of Convertible Bonds and Shares under General Mandate

In January 2022, Sail Vantage Limited ("CB Issuer", a wholly-owned subsidiary of the Company) issued zero coupon guaranteed convertible bonds (the "Convertible Bonds") due 2027 to professional investors (as defined in Chapter 37 of the Rules (the "Listing Rules") Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Stock Exchange")) with an aggregate principal amount of HK\$2,750,000,000 (convertible into Shares with an initial conversion price of HK\$46.75 per Share (subject to adjustments)), on the terms and conditions of a subscription agreement dated 6 January 2022 entered into between the CB Issuer, the Company, Goldman Sachs (Asia) L.L.C. and Morgan Stanley & Co. International plc. The Company has agreed to guarantee payment of all sums payable by the CB Issuer in relation to the Convertible Bonds. Assuming full conversion of the Convertible Bonds into Shares at the initial conversion price, 58,823,529 Shares might fall to be issued (with an aggregate nominal value of approximately HK\$5,882,353), and the net price of each conversion Share to the Company based on the net proceeds was approximately HK\$45.72. Listing of the Convertible Bonds commenced on the Stock Exchange on 14 January 2022.

With effect from 5 August 2022, following the determination of the exchange rate of cash distribution of final dividend of the Company for the year 2021, the conversion price has been adjusted to HK\$45.4881 per Share (subject to adjustments) pursuant to the terms and conditions of the Convertible Bonds. With reference to the aggregate outstanding principal amount of HK\$2,750,000,000 as of 5 August 2022 and the date of this announcement and the adjusted conversion price, the maximum number of Shares to be issued upon full conversion of the Convertible Bonds will be 60,455,371 Shares (with an aggregate nominal value of approximately HK\$6,045,537 and a net price of approximately HK\$44.58 per conversion Share to the Company based on the net proceeds), and representing approximately 4.74% and 4.53% of the issued Shares as of the date of this announcement, assuming no and full conversion, respectively). Assuming full conversion of the Convertible Bonds at the adjusted conversion price, the shareholding of Apex Sail Limited ("Apex Sail" a controlling shareholder of the Company) will be changed from approximately 55.10% to 52.50%. Application will be made to the Stock Exchange for the listing of, and permission to deal in, the additional conversion Shares on the Stock Exchange.

On 6 January 2022, the Company, Apex Sail (as vendor of Shares), Goldman Sachs (Asia) L.L.C. and Morgan Stanley & Co. International plc (both as placing agent) entered into a placing and subscription agreement, under which (i) Apex Sail agreed to place 22,500,000 existing Shares at a placing price of HK\$34.63 per Share to not less than six independent third party placees procured by the placing agents, and (ii) the Company agreed to issue 22,500,000 Shares (with an aggregate nominal value of HK\$2,250,000) to Apex Sail at a subscription price of HK\$34.63 per Share. The net price of each Share issued based on the net proceeds was approximately HK\$34.3. The share placement and subscription have been completed in January 2022.

The closing price of the Shares as quoted on the Stock Exchange on 5 January 2022 (the date on which the initial conversion price and issue price were fixed) was HK\$39.35 per Share.

The Directors consider that: (a) the issue of the Convertible Bonds was a cost-efficient way to raise capital to meet the capital need of the intended uses without putting a heavy short-term burden on the liquidity position of the Company; and (b) the share placement and subscription were being undertaken to enlarge the shareholders' equity base of the Company, optimize the capital structure of the Company and support a sustainable overall development and expansion of the Company.

The net proceeds from the issue of Convertible Bonds and the Shares (after deducting applicable costs and expenses, including commission and levies) were approximately HK\$3,461 million in aggregate.

More information is set out in the Company's announcements dated 6 January 2022 and 5 August 2022, respectively.

Acquisition of MeiDong Auto Sales Group Limited

On 13 December 2021, the Company entered into an acquisition agreement with Wearnes-StarChase Limited, pursuant to which the Company agreed to acquire all issued shares of the Target Company for a total cash consideration of RMB3,700,000,000 (less any completion shortfalls), subject to the terms and conditions of the acquisition agreement. The acquisition was completed in April 2022. Upon completion, the Target Company has become a direct wholly-owned subsidiary of the Company and the assets, liabilities and its financial results are being consolidated into the consolidated financial statements of the Group. Further information is set out in the Company's circular dated 6 April 2022.

Grant of share options to employees

During the Period, the Board resolved to offer to grant a total of 8,901,000 share options to a Director and certain eligible employees of the Group under the Company's share option scheme. The grantees are entitled to subscribe for a total of 8,901,000 Shares at an exercise price of HK\$26.2 per Share. Further information is set out in the Company's announcement dated 25 May 2022.

AUDIT COMMITTEE

The Company has an audit committee (the "Audit Committee") which was established in accordance with the requirements of the Listing Rules for the purpose of, among other things, reviewing and providing supervision over the Group's financial reporting process and internal controls.

An Audit Committee meeting was held on 30 August 2022 and the Audit Committee has reviewed the unaudited interim financial report for the Period. KPMG, the Group's external auditor, has carried out a review of the interim financial report for the Period in accordance with the Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the HKICPA.

INTERIM DIVIDEND AND CLOSURE OF THE REGISTER OF MEMBERS

The Board resolved to declare an interim dividend of RMB0.0808 per Share for the six months ended 30 June 2022 (six months ended 30 June 2021: RMB0.1293 per Share). The interim dividend will be paid in cash. Based on the number of Shares in issue as at the date of this announcement, a total amount of dividend of approximately RMB103.1 million will be distributed.

The interim dividend will be distributed to shareholders of the Company whose names appear on the register of members of the Company at the close of business on 26 September 2022 (Monday). The register of members of the Company will be closed to determine the entitlements to the interim dividend from 23 September 2022 (Friday) to 26 September 2022 (Monday) (both days inclusive), during such period no share transfer will be registered. To qualify for the interim dividend, all transfer of shares accompanied by the relevant share certificates must be lodged with the branch share registrar of the Company in Hong Kong, Tricor Investor Services Limited, at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong, no later than 4:30 p.m. on 22 September 2022 (Thursday). The interim dividend is expected to be paid on 28 December 2022 (Wednesday).

The latest time for holders of the Convertible Bonds (Debt stock code: 4401, SAIL VAN B2701) to exercise their conversion rights in order to be entitled to the interim dividend is 4:30 p.m. on 14 September 2022 (Wednesday).

PUBLICATION OF INTERIM REPORT

The interim report of the Company for the six months ended 30 June 2022 containing information required by the Listing Rules will be dispatched to the shareholders of the Company and made available on the website of the Stock Exchange at www.hkexnews.hk and the website of the Company at www.meidongauto.com in due course.

APPRECIATION

On behalf of the Board, I would like to take this opportunity to express my gratitude to all the staff and management team for their contribution during the Period. I would also like to express my appreciation to the continuous support of our shareholders and investors.

By Order of the Board
China MeiDong Auto Holdings Limited
YE TAO

Chief Executive Officer

Hong Kong, 30 August 2022

As at the date of this announcement, the Board comprises:

Executive Directors:

Mr. YE Fan (Chairman)

Mr. YE Tao (Chief Executive Officer)

Ms. LUO Liuyu

Independent Non-executive Directors:

Mr. CHEN Guiyi

Mr. WANG Michael Chou

Mr. JIP Ki Chi