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POP MART INTERNATIONAL GROUP LIMITED

泡泡瑪特國際集團有限公司

(Incorporated in the Cayman Islands with limited liability)
(Stock Code: 9992)

LATEST BUSINESS UPDATE FOR THE THIRD QUARTER OF 2022

This announcement is made by the board of directors (the "Board") of Pop Mart International Group Limited (the "Company", together with its subsidiaries, the "Group") pursuant to Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) and Rule 13.09 of the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited, to provide following update on the Group's business.

Overall Revenue Performance in the Third Quarter of 2022

Overall revenue (unaudited) for the third quarter of 2022 recorded a period-on-period decrease of 5%-10% as compared to the third quarter of 2021, among which, revenue attributed from operations in Mainland China recorded a period-on-period decrease of 10%-15% and revenue attributed from operations in Hong Kong, Macao, Taiwan and overseas recorded a period-on-period increase of 115%-120%.

Revenue Performance by Channel of Mainland China in the Third Quarter of 2022

The revenue (unaudited) attributed from each respective channel of the operations in the Mainland China for the third quarter of 2022 as compared to the third quarter of 2021 is as follows:

- (i) for retail stores operations, a period-on-period decrease of 0%-5% was recorded;
- (ii) for roboshops operations, a period-on-period decrease of 25%-30% was records;
- (iii) for Pop Draw operations, a period-on-period decrease of 25%-30% was recorded;
- (iv) for the operations of e-commerce platforms and other online platforms, a period-on-period decrease of 10%-15% was recorded, of which the operations for Tmall flagship store recorded a period-on-period decrease of 35%-40% and the operations for JD.com flagship store recorded a period-on-period decrease of 20%-25%; and
- (v) for the operations in wholesales and other channels, a period-on-period increase of 5%-10% was recorded.

This announcement is based on the Board's preliminary review of the relevant management accounts of the Group and the information currently available to the Board, and it is not based on any figures and information which have been audited or reviewed by the Group's auditors. The information contained in this announcement may be subject to change and adjustment. Shareholders of the Company and potential investors are advised to exercise caution when dealing in the Company's securities.

By order of the Board POP MART INTERNATIONAL GROUP LIMITED Wang Ning

Executive Director, Chairman of the Board and Chief Executive Officer

Hong Kong, 25 October 2022

As at the date of this announcement, the executive Directors are Mr. Wang Ning, Ms. Yang Tao, Ms. Liu Ran and Mr. Si De, the non-executive Directors are Mr. Tu Zheng and Mr. He Yu, and the independent non-executive Directors are Mr. Zhang Jianjun, Mr. Wu Liansheng and Mr. Ngan King Leung Gary.