

Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.



海通证券股份有限公司
HAITONG SECURITIES CO., LTD.*

(A joint stock limited company incorporated in the People's Republic of China with limited liability)
(Stock Code: 6837)

THE THIRD QUARTERLY REPORT FOR THE YEAR 2022

The board of directors (the “**Board**”) of Haitong Securities Co., Ltd. (the “**Company**”) is pleased to announce the unaudited results of the Company and its subsidiaries (collectively the “**Group**”) for the third quarter ended 30 September 2022, prepared under General Accepted Accounting Principles of the People's Republic of China (“**PRC GAAP**”). This announcement is made pursuant to the Inside Information Provision under Part XIVA of the Securities and Futures Ordinance (Cap 571, Laws of Hong Kong) (as defined in The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “**Hong Kong Stock Exchange**”) (the “**Listing Rules**”)) and Rule 13.09(2) and Rule 13.10B of the Listing Rules.

IMPORTANT NOTICE

The Board, the supervisory committee (the “**Supervisory Committee**”) of the Company and its directors (the “**Director(s)**”), supervisors (the “**Supervisor(s)**”) and senior management warrant the authenticity, accuracy and completeness of contents of this quarterly report and that there is no false representation, misleading statements contained herein or material omission of this quarterly report, for which they will assume joint and several liabilities.

Mr. Zhou Jie, the person in charge of the Company, Mr. Zhang Xinjun, chief financial officer, and Mr. Ma Zhong, the head of the accounting department (the principal officer of accounting), hereby warrant that the financial statements contained in this quarterly report are authentic, accurate and complete.

The 2022 third quarterly financial statements haven't been audited.

I. KEY FINANCIAL DATA

(I) Key accounting data and financial indicators

Unit: Yuan Currency: RMB

Items	Reporting period	Increase/decrease recorded at the reporting period as compared to the corresponding period of the previous year (%)	From the beginning of the year to the end of the reporting period	Increase/decrease recorded from the beginning of the year to the end of the reporting period as compared to the corresponding period of the previous year (%)
Operating income	6,834,058,257.35	-39.88	18,938,408,553.83	-45.64
Net profit attributable to shareholders of the Company	1,317,768,984.04	-63.96	6,075,494,319.11	-48.63
Net profit attributable to shareholders of the Company after deducting non-recurring profit or loss	1,286,757,304.38	-64.75	5,521,438,506.86	-52.18
Net cash flows from operating activities	N/A	N/A	3,883,768,716.16	-93.99
Basic earnings per share (RMB/Share)	0.11	-60.71	0.47	-48.35
Diluted earnings per share (RMB/Share)	0.11	-60.71	0.47	-48.35
Weighted average returns on net assets (%)	0.82	Decreased by 1.52 percentage points	3.70	Decreased by 3.74 percentage points
		As at the end of the reporting period	As at the end of the previous year	Increase/decrease recorded at the end of the reporting period as compared to the end of the previous year (%)
Total assets	742,027,595,908.23	744,925,149,407.62		-0.39
Equity attributable to the shareholders of the Company	164,239,520,235.19	163,137,963,718.18		0.68

Note: "Reporting period" refers to the three months ended 30 September 2022, the same below.

(II) Non-recurring items and amounts

Unit: Yuan Currency: RMB

Items	Amounts for the reporting period	Amounts from the beginning of the year to the end of the reporting period	Explanation
Gains and losses from disposals of non-current assets	-13,486,558.61	-52,564,524.50	
Government grants recognized in current profit or loss, excluding those closely related to the Company's normal operations and granted on an ongoing basis under the State's policies according to certain quota of amount or volume	27,560,388.03	704,872,214.46	Mainly due to government grants
Profit or loss from other contingencies which are not related to the Company's normal operations	—	—	
Other non-operating incomes and expenses except items above	29,072,744.50	115,481,108.58	
Less: Effect of income tax	9,590,722.78	188,311,496.54	
Effect of non-controlling interests (net of tax)	2,544,171.48	25,421,489.75	
Total	<u>31,011,679.66</u>	<u>554,055,812.25</u>	

Explanation of the circumstances in which the non-recurring profit or loss items listed in the Explanatory Announcement No. 1 for Information Disclosure by Public Issuers of Securities – Non-recurring Profit or Loss Items (《公開發行證券的公司信息披露解釋性公告第1號－非經常性損益》) are defined as recurring profit or loss items

☐ Applicable ☒ Not Applicable

(III) Changes in major accounting data and financial indicators and the reasons for such changes

√ Applicable □ Not Applicable

Name of items	Percentage change (%)	Major reason
Operating income from the beginning of the year to the end of the reporting period	-45.64	Mainly due to a decrease in operating income including investment gains, gains arising from fair value changes and other business income
Net profit attributable to shareholders of the Company from the beginning of the year to the end of the reporting period	-48.63	
Net profit attributable to shareholders of the Company after deducting non-recurring profit or loss from the beginning of the year to the end of the reporting period	-52.18	
Net cash flows from operating activities from the beginning of the year to the end of the reporting period	-93.99	Mainly due to an increase in net decrease in cash from repurchase business and net cash paid for securities trading agency services
Basic earnings per share (RMB/Share) from the beginning of the year to the end of the reporting period	-48.35	Mainly due to a decrease in net profit attributable to shareholders of the Company
Diluted earnings per share (RMB/Share) from the beginning of the year to the end of the reporting period	-48.35	

Accounting data of major items in the consolidated financial statements

Unit: Yuan Currency: RMB

Items	As at 30 September 2022	As at 31 December 2021	Change in proportion (%)	Major reason
Derivative financial assets	1,815,804,035.86	1,084,731,024.74	67.40	Mainly due to an increase in derivative financial assets
Investments in other equity instruments	6,317,931,898.63	10,246,870,931.21	-38.34	Mainly due to a decrease in investments in other equity instruments
Finance lease receivables	22,281,721,677.38	33,472,586,720.22	-33.43	Mainly due to a decrease in finance lease receivables
Long-term receivables	74,393,794,822.95	55,088,023,010.62	35.05	Mainly due to an increase in receivables arising from sale and leaseback arrangements
Investment properties	2,802,007,041.29	57,595,407.36	4,764.98	Mainly due to an increase in investment properties
Short-term borrowings	38,954,419,564.99	29,575,032,689.68	31.71	Mainly due to an increase in borrowings
Short-term financing bills payables	16,760,294,527.94	24,986,688,130.95	-32.92	Mainly due to a decrease in short-term financing bills payables
Placements from banks and other financial institutions	10,593,024,535.49	15,664,657,697.33	-32.38	Mainly due to a decrease in placements from banks and other financial institutions
Financial liabilities held for trading	22,711,817,595.94	16,316,217,529.07	39.20	Mainly due to an increase in financial liabilities held for trading
Derivative financial liabilities	268,350,776.52	1,548,316,320.52	-82.67	Mainly due to a decrease in derivative financial liabilities
Funds payable to securities issuers	101,000,000.00	1,601,399,997.46	-93.69	Mainly due to a decrease in funds to securities issuers
Taxes payable	1,774,385,459.56	4,200,007,273.89	-57.75	Mainly due to a decrease in enterprise income tax payable
Deferred tax liabilities	768,349,233.65	1,320,650,854.60	-41.82	Mainly due to a decrease in gains from changes in the fair value of financial instruments
Other comprehensive income	-1,441,824,884.86	-657,678,320.59	–	Mainly due to a decrease in changes in fair value of investments in other equity instruments

Items	January to September 2022	January to September 2021	Change in proportion (%)	Major reason
Investment gains	1,314,280,466.54	8,479,178,651.76	-84.50	Mainly due to a decrease in investment gains from financial instruments
Gains arising from fair value changes	-326,790,207.25	3,146,356,307.62	-110.39	Mainly due to a decrease in gains arising from changes in fair value of financial instruments
Foreign exchange gains	-515,390,837.35	37,721,110.19	-1,466.32	Mainly due to the impacts of movements in foreign exchange rates
Other operating income	3,713,233,175.39	6,940,545,974.58	-46.50	Mainly due to a decrease in sales income of a subsidiary
Credit impairment losses	452,709,448.01	1,518,500,565.74	-70.19	Mainly due to a decrease in impairment losses on financial assets held under resale agreement
Other operating cost	2,453,850,663.84	5,820,396,108.70	-57.84	Mainly due to a decrease in sales cost of a subsidiary
Income tax expense	1,882,513,103.11	4,123,118,942.46	-54.34	Mainly due to a decrease in taxable income
Net cash flows used in investing activities	-5,626,071,347.47	-20,910,718,497.60	–	Mainly due to a decrease in cash paid for investments
Net cash flows from/(used in) financing activities	3,601,797,513.57	-4,225,887,375.88	–	Mainly due to a decrease in cash repayment of borrowings

II. SHAREHOLDER INFORMATION

(I) Number of ordinary shareholders and the preference shareholders with voting rights restored and shareholdings of the top ten shareholders

Unit: Share

Total number of ordinary shareholders as at the end of the reporting period	275,307 shareholders, among whom 275,160 were holders of A Shares and 147 were holders of H Shares	Total number of preference shareholders with voting rights restored as at the end of the reporting period (if any)	Nil
---	---	--	-----

Shareholdings of the top ten shareholders

Name of shareholders	Nature of shareholders	Number of shares	Percentage of shareholding (%)	Number of shares held subject to selling restrictions	Shares pledged, marked or frozen	
					Status of shares	Number
HKSCC Nominees Limited	Foreign legal person	3,408,735,495	26.09	0	Unknown	–
Shanghai Guosheng (Group) Co., Ltd	State-owned legal person	862,489,059	6.60	781,250,000	Nil	0
Shanghai Haiyan Investment Management Company Limited	State-owned legal person	635,084,623	4.86	0	Nil	0
Bright Food (Group) Co., Ltd.	State-owned legal person	480,275,000	3.68	0	Nil	0
Shanghai Electric Holdings Group Co., Ltd	State	341,875,218	2.62	0	Nil	0
Shenergy Group Company Limited	State-owned legal person	322,162,086	2.47	0	Nil	0
China Securities Finance Corporation Limited	Other	258,104,024	1.98	0	Nil	0
Shanghai Guosheng Group Assets Co., Ltd.	State-owned legal person	238,382,008	1.82	0	Nil	0
Shanghai Jiushi (Group) Co., Ltd.	State-owned legal person	234,813,280	1.80	0	Nil	0
Shanghai Bailian Group Co., Ltd.	State-owned legal person	214,471,652	1.64	0	Nil	0

Shareholdings of the top ten shareholders not subject to selling restrictions

Name of shareholders	Number of circulating shares held not subject to selling restrictions	Type and number of shares	
		Type of shares	Number
HKSCC Nominees Limited	3,408,735,495	Overseas listed foreign shares	3,408,735,495
Shanghai Haiyan Investment Management Company Limited	635,084,623	RMB denominated ordinary shares	635,084,623
Bright Food (Group) Co., Ltd.	480,275,000	RMB denominated ordinary shares	480,275,000
Shanghai Electric Holdings Group Co., Ltd.	341,875,218	RMB denominated ordinary shares	341,875,218
Shenergy Group Company Limited	322,162,086	RMB denominated ordinary shares	322,162,086
China Securities Finance Corporation Limited	258,104,024	RMB denominated ordinary shares	258,104,024
Shanghai Guosheng Group Assets Co., Ltd.	238,382,008	RMB denominated ordinary shares	238,382,008
Shanghai Jiushi (Group) Co., Ltd.	234,813,280	RMB denominated ordinary shares	234,813,280
Shanghai Bailian Group Co., Ltd.	214,471,652	RMB denominated ordinary shares	214,471,652
China Construction Bank Corporation – Guotai CSI All Share Securities Company Trading Index Securities Investment Open-ended Fund	211,693,012	RMB denominated ordinary shares	211,693,012
Explanation on the related relationship or concerted action of the above-mentioned shareholders	Shanghai Guosheng Group Assets Co., Ltd. is a wholly-owned subsidiary of Shanghai Guosheng (Group) Co., Ltd. Moreover, the Company is not aware of any related relationship among other shareholders or whether they are parties acting in concert as stipulated in the Measures for the Administration of the Takeover of Listed Companies (《上市公司收購管理辦法》).		
Explanation on the top ten shareholders and the top ten shareholders not subject to selling restrictions participating in margin financing and securities lending and refinancing businesses (if any)	There are no margin financing issues among the top ten shareholders of the Company, and the Company does not know whether there are securities lending and refinancing securities issues among the top ten shareholders of the Company.		

- Notes:*
1. The nature of shareholders of the Company's RMB denominated ordinary shares (A Shares) represents that of accounts registered by such shareholders in Shanghai branch of China Securities Depository and Clearing Corporation Limited.
 2. In the table above, overseas listed foreign shares are H Shares. Among the H shareholders of the Company, HKSCC Nominees Limited held the H Shares on behalf of the non-registered shareholders.
 3. Shanghai Guosheng (Group) Co., Ltd and its wholly-owned subsidiary, Shanghai Guosheng Group Assets Co., Ltd., hold a total of 1,356,327.5 thousand A Shares and H Shares of the Company, representing 10.38% of the total share capital of the Company; Shanghai Electric Holdings Group Co., Ltd holds a total of 644,537.6 thousand A Shares and H Shares of the Company, representing 4.93% of the total share capital of the Company.
 4. As the shares of the Company are subject of margin financing and securities lending, the number of shares held by a shareholder is calculated based on the aggregated number of shares and interests held by such shareholder through ordinary securities accounts and credit securities accounts.

III. OTHER REMINDERS

Other important information about the Company's operating conditions as at the reporting period that need to be reminded of investors

☐ Applicable ☒ Not Applicable

IV. CONTACT METHODS

(I) Contact methods of the Company

Business address	No. 689 Guangdong Road, Shanghai, the PRC
Postal code of business address	200001
Internet website	http://www.htsec.com
Email	haitong@haitong.com

(II) Contact person and contact methods

Contact Person	Secretary to the Board	Representative of Securities Affairs
Name	Jiang Chengjun	Sun Tao
Correspondence address	12/F, Haitong Securities Building, No. 689 Guangdong Road, Shanghai, the PRC (Postal Code: 200001)	12/F, Haitong Securities Building, No. 689 Guangdong Road, Shanghai, the PRC (Postal Code: 200001)
Telephone	8621-23219000	8621-23219000
Facsimile	8621-63410627	8621-63410627
Email	jiangcj@haitong.com	sunt@haitong.com

V. QUARTERLY FINANCIAL STATEMENTS

(I) Type of audit opinion

☐ Applicable ☒ Not applicable

(II) Financial statements

CONSOLIDATED BALANCE SHEET

30 September 2022

Prepared by: Haitong Securities Co., Ltd.

Unit: Yuan Currency: RMB Type of audit: Unaudited

Items	As at 30 September 2022	As at 31 December 2021
Assets:		
Bank and cash balance	164,617,727,774.85	161,482,162,662.33
Including: Cash held on behalf of customers	96,002,026,725.28	106,920,250,703.11
Clearing settlement funds	17,017,553,341.05	16,765,417,520.72
Including: Settlement funds held on behalf of customers	10,267,354,029.50	10,985,677,744.32
Placements to banks and other financial institutions	62,418,017.49	352,928,216.40
Margin loan	68,273,136,811.60	75,223,404,481.86
Derivative financial assets	1,815,804,035.86	1,084,731,024.74
Refundable deposits	20,232,719,097.78	17,655,168,606.23
Accounts receivables	10,807,373,918.84	11,372,016,262.32
Contract assets		
Financial assets held under resale agreement	42,548,525,214.27	39,761,016,348.21
Assets held for sale		
Financial investment:		
Financial assets held for trading	199,891,422,268.18	220,409,748,990.56
Debt investments	5,686,671,632.72	4,725,209,073.62
Other debt investments	47,796,529,273.08	37,052,945,367.77
Investments in other equity instruments	6,317,931,898.63	10,246,870,931.21
Finance lease receivables	22,281,721,677.38	33,472,586,720.22
Long-term receivables	74,393,794,822.95	55,088,023,010.62
Long-term equity investments	6,991,223,862.68	6,454,419,884.32
Investment properties	2,802,007,041.29	57,595,407.36
Fixed assets	14,488,706,445.28	14,272,799,842.14
Construction in progress	434,108,367.45	359,526,093.80
Right-of-use assets	1,018,560,255.26	1,031,842,359.31
Intangible assets	1,192,676,977.14	1,248,785,126.57
Goodwill	3,722,127,228.23	3,365,312,536.77
Deferred tax assets	4,636,252,750.36	5,171,925,443.84
Other assets	24,998,603,195.86	28,270,713,496.70
Total assets	742,027,595,908.23	744,925,149,407.62

CONSOLIDATED BALANCE SHEET (Continued)

Items	As at 30 September 2022	As at 31 December 2021
Liabilities:		
Short-term borrowings	38,954,419,564.99	29,575,032,689.68
Short-term financing bills payables	16,760,294,527.94	24,986,688,130.95
Placements from banks and other financial institutions	10,593,024,535.49	15,664,657,697.33
Financial liabilities held for trading	22,711,817,595.94	16,316,217,529.07
Derivative financial liabilities	268,350,776.52	1,548,316,320.52
Financial assets sold under repurchase agreements	81,441,034,430.33	91,911,952,065.34
Accounts payable to brokerage clients	114,092,325,469.88	123,202,200,376.21
Funds payable to securities issuers	101,000,000.00	1,601,399,997.46
Payroll payable	5,743,916,118.44	7,498,186,828.37
Taxes payable	1,774,385,459.56	4,200,007,273.89
Accounts payable	13,368,644,468.59	11,872,937,682.85
Contract liabilities	25,968,623.86	156,745,966.33
Liabilities held for sale		
Provisions	184,887,229.04	203,799,720.94
Long-term borrowings	55,315,094,459.29	49,579,028,216.06
Bonds payables	179,252,623,419.02	163,586,069,656.61
Including: Preferred shares		
Perpetual bond		
Lease liabilities	1,032,731,570.99	1,047,179,113.49
Deferred tax liabilities	768,349,233.65	1,320,650,854.60
Other liabilities	21,228,855,154.39	22,899,293,194.20
Total liabilities	563,617,722,637.92	567,170,363,313.90
Equity (or shareholders' equity):		
Paid-in capital (or share capital)	13,064,200,000.00	13,064,200,000.00
Other equity instruments		
Including: Preferred shares		
Perpetual bond		
Capital reserve	74,941,389,346.61	74,913,916,184.14
Less: treasury shares		
Other comprehensive income	-1,441,824,884.86	-657,678,320.59
Surplus reserve	8,693,605,698.21	8,693,605,698.21
General risk reserve	19,705,958,566.55	19,619,604,400.72
Retained profits	49,276,191,508.68	47,504,315,755.70
Total equity (or shareholders' equity)		
attributable to the owners of the Company	164,239,520,235.19	163,137,963,718.18
Non-controlling interests	14,170,353,035.12	14,616,822,375.54
Total equity (or shareholders' equity)	178,409,873,270.31	177,754,786,093.72
Total liabilities and equity (or shareholders' equity)	742,027,595,908.23	744,925,149,407.62

Person in charge
of the Company:
Zhou Jie

Chief Financial
Officer:
Zhang Xinjun

Person responsible for
the accounting affairs:
Ma Zhong

CONSOLIDATED INCOME STATEMENT

January to September 2022

Prepared by: Haitong Securities Co., Ltd.

Unit: Yuan Currency: RMB Type of audit: Unaudited

Items	First three quarters of 2022 (January to September)	First three quarters of 2021 (January to September)
I. Total operating income	18,938,408,553.83	34,839,100,000.88
Net interest income	4,736,588,847.24	5,070,379,315.84
Including: Interest income from financial assets	12,706,230,660.72	11,543,609,841.74
Finance lease income	1,777,375,153.28	2,595,482,435.39
Interest expenses	-9,747,016,966.76	-9,068,712,961.29
Net fee and commission income	9,317,868,948.39	10,579,479,271.81
Including: Net fee income from brokerage business	3,629,830,071.62	4,405,671,200.50
Net fee income from investment banking business	3,757,332,561.58	3,454,599,132.22
Net fee income from asset management business	1,687,823,453.15	2,463,231,799.28
Investment gains (losses are denoted by "-")	1,314,280,466.54	8,479,178,651.76
Including: Gains attributable to investment in associates and joint ventures	856,267,552.40	915,938,267.78
Other income	748,747,929.62	651,021,481.84
Gains arising from fair value changes (losses are denoted by "-")	-326,790,207.25	3,146,356,307.62
Foreign exchange gains (losses are denoted by "-")	-515,390,837.35	37,721,110.19
Other operating income	3,713,233,175.39	6,940,545,974.58
Gains from disposal of assets (losses are denoted by "-")	-50,129,768.75	-65,582,112.76
II. Total operating expenses	11,430,799,496.64	17,981,782,504.19
Tax and surcharges	196,442,088.89	216,699,512.09
Business and management expenses	8,288,483,949.84	10,376,613,304.65
Credit impairment loss	452,709,448.01	1,518,500,565.74
Impairment losses on other assets	39,313,346.06	49,573,013.01
Other operating cost	2,453,850,663.84	5,820,396,108.70
III. Operating profit (losses are denoted by "-")	7,507,609,057.19	16,857,317,496.69
Add: Non-operating income	87,543,362.56	57,320,422.38
Less: Non-operating expenses	18,372,724.89	27,166,287.52
IV. Profit before income tax (total losses are denoted by "-")	7,576,779,694.86	16,887,471,631.55
Less: Income tax expense	1,882,513,103.11	4,123,118,942.46
V. Net profit (net losses are denoted by "-")	5,694,266,591.75	12,764,352,689.09
(I) Classified based on continuing operation		
1. Net profit from continuing operation (net losses are denoted by "-")	5,694,266,591.75	12,764,338,438.19
2. Net profit from discontinued operation (net losses are denoted by "-")		14,250.90

CONSOLIDATED INCOME STATEMENT (Continued)

Items	First three quarters of 2022 (January to September)	First three quarters of 2021 (January to September)
(II) Classified based on the nature of ownership		
1. Net profit attributable to shareholders of the Company (net losses are denoted by “-”)	6,075,494,319.11	11,826,274,977.12
2. Profit or loss attributable to non-controlling interests (net losses are denoted by “-”)	-381,227,727.36	938,077,711.97
VI. Other comprehensive income, net of tax	238,122,349.81	428,099,085.72
Other comprehensive income, net of tax, attributable to owners of the Company	-1,075,773,200.34	46,752,810.11
(I) Other comprehensive income that will not be reclassified to profit or loss	-1,336,096,705.65	-213,666,771.92
1. Changes arising from re-measurement of defined benefit obligations	53,501,610.11	46,962,776.81
2. Other comprehensive income that cannot be transferred to profit or loss under the equity method		
3. Changes in fair value of investments in other equity instruments	-1,389,598,315.76	-260,629,548.73
4. Changes in the fair value of the Company’s own credit risk		
(II) Other comprehensive income that will be reclassified to profit or loss	260,323,505.31	260,419,582.03
1. Other comprehensive income that can be transferred to profit or loss under the equity method	147,258.50	9,754.98
2. Changes in fair value of other debt investments	165,041,260.96	639,508,573.40
3. Financial assets reclassified to other comprehensive income		
4. Credit impairment provisions of other debt investments	-35,328,400.53	-393,337,210.47
5. Reserve for cash flow hedging	80,190,190.07	46,303,211.19
6. Exchange differences from translation of financial statements denominated in foreign currencies	50,273,196.31	-32,064,747.07
7. Other		
Other comprehensive income, net of tax, attributable to the non-controlling interests	1,313,895,550.15	381,346,275.61

CONSOLIDATED INCOME STATEMENT (Continued)

Items	First three quarters of 2022 (January to September)	First three quarters of 2021 (January to September)
VII. Total comprehensive income	5,932,388,941.56	13,192,451,774.81
Total comprehensive income attributable to owners of the Company	4,999,721,118.77	11,873,027,787.23
Total comprehensive income attributable to the non-controlling interests	932,667,822.79	1,319,423,987.58
VIII. Earnings per share:		
(I) Basic earnings per share (RMB/Share)	0.47	0.91
(II) Diluted earnings per share (RMB/Share)	0.47	0.91
Person in charge of the Company: Zhou Jie	Chief Financial Officer: Zhang Xinjun	Person responsible for the accounting affairs: Ma Zhong

CONSOLIDATED STATEMENT OF CASH FLOWS

January to September 2022

Prepared by: Haitong Securities Co., Ltd.

Unit: Yuan Currency: RMB Type of audit: Unaudited

Items	First three quarters of 2022 (January to September)	First three quarters of 2021 (January to September)
I. Cash flows from operating activities:		
Net decrease in financial assets held for trading	29,733,456,172.82	3,794,346,095.92
Cash received from interests, fees and commission	23,071,586,540.24	26,355,996,776.10
Net increase in placements from banks and other financial institutions		2,977,175,174.58
Net increase in cash from repurchase business		33,838,668,611.26
Net decrease in margin loan	7,404,235,932.19	
Net cash received from securities trading agency services		18,885,023,914.99
Cash received relating to other operating activities	5,286,782,803.24	25,710,770,114.04
Sub-total of cash inflows from operating activities	65,496,061,448.49	111,561,980,686.89
Net decrease in placements from banks and other financial institutions	5,309,942,042.46	
Net decrease in cash from repurchase business	13,262,212,132.13	
Net increase in margin loan		5,293,045,209.68
Net cash paid for securities trading agency services	10,272,725,807.75	
Cash payment of interest, fees and commissions	6,265,868,248.75	6,107,210,992.24
Cash paid to and on behalf of employee	7,049,700,891.91	6,585,482,795.93
Payment for taxes and levies	5,758,456,948.73	6,036,259,444.82
Cash paid relating to other operating activities	13,693,386,660.60	22,927,956,075.82
Sub-total of cash outflows from operating activities	61,612,292,732.33	46,949,954,518.49
Net cash flows from operating activities	3,883,768,716.16	64,612,026,168.40
II. Cash flows from investing activities:		
Cash received from sales of investments	20,249,126,350.57	15,846,851,179.35
Cash received from return on investment	2,129,024,814.55	1,801,443,335.79
Net cash received from disposal of fixed assets, intangible assets and other long term assets	11,744,093.39	1,353,283.35
Net cash received from disposal of subsidiaries and other operating business units	132,053,369.74	
Cash received relating to other investing activities		
Sub-total of cash inflows from investing activities	22,521,948,628.25	17,649,647,798.49
Cash paid for investments	23,782,530,986.48	37,261,786,768.68
Cash paid for acquisition of fixed assets, intangible assets and other long term assets	4,365,488,989.24	1,294,817,178.53
Net cash payments for acquisition of subsidiaries and other operating business units		3,762,348.88
Cash paid relating to other investing activities		
Sub-total of cash outflows from investing activities	28,148,019,975.72	38,560,366,296.09
Net cash flows used in investing activities	-5,626,071,347.47	-20,910,718,497.60

CONSOLIDATED STATEMENT OF CASH FLOWS (Continued)

Items	First three quarters of 2022 (January to September)	First three quarters of 2021 (January to September)
III. Cash flows from financing activities:		
Cash received from capital injection		295,543,406.11
Including: Cash received from capital injection of non-controlling interests in subsidiaries		295,543,406.11
Cash received from borrowings	60,747,653,227.36	53,253,995,762.77
Cash received from bond issued	85,424,087,426.89	99,230,634,035.07
Cash received relating to other financing activities		
Sub-total of cash inflows from financing activities	146,171,740,654.25	152,780,173,203.95
Cash repayment of borrowings	133,016,734,430.53	148,837,533,841.27
Cash paid for distribution of dividends or profit, or for interest expenses	8,782,931,414.97	7,630,652,733.83
Including: Dividends and profits paid to non-controlling interests by subsidiaries	232,822,348.67	553,133,424.30
Cash paid relating to other financing activities	770,277,295.18	537,874,004.73
Sub-total of cash outflows from financing activities	142,569,943,140.68	157,006,060,579.83
Net cash flows from/(used in) financing activities	3,601,797,513.57	-4,225,887,375.88
IV. Effects of changes in foreign exchange rates on cash and cash equivalents	1,798,805,761.43	115,390,861.36
V. Net increase in cash and cash equivalents	3,658,300,643.69	39,590,811,156.28
Add: Cash and cash equivalents at the beginning of the period	175,257,907,676.68	137,311,262,918.57
VI. Cash and cash equivalents at the end of the period	178,916,208,320.37	176,902,074,074.85
Person in charge of the Company: Zhou Jie	Chief Financial Officer: Zhang Xinjun	Person responsible for the accounting affairs: Ma Zhong

BALANCE SHEET OF THE PARENT COMPANY*30 September 2022*

Prepared by: Haitong Securities Co., Ltd.

Unit: Yuan Currency: RMB Type of audit: Unaudited

Items	As at 30 September 2022	As at 31 December 2021
Assets:		
Bank and cash balance	92,943,038,092.91	93,457,408,323.97
Including: Cash held on behalf of customers	53,415,528,612.75	61,628,757,721.35
Clearing settlement funds	23,839,173,221.70	23,908,471,077.41
Including: Settlement funds held on behalf of customers	8,891,490,746.48	10,067,376,703.10
Placements to banks and other financial institutions		
Margin loan	57,016,030,440.86	67,692,375,195.87
Derivative financial assets	959,291,131.23	354,429,554.46
Refundable deposits	5,220,318,793.71	3,949,884,809.25
Accounts receivables	1,856,056,419.88	1,948,966,490.21
Contract assets		
Financial assets held under resale agreement	35,219,761,590.79	29,337,912,589.23
Assets held for sale		
Financial investment:		
Financial assets held for trading	132,573,890,606.32	147,034,775,156.00
Debt investments		
Other debt investments	45,107,181,472.42	35,177,490,466.24
Investments in other equity instruments	5,187,036,521.59	10,183,589,167.34
Long-term equity investments	39,579,205,421.50	38,855,455,864.40
Investment properties	13,349,928.55	14,155,816.27
Fixed assets	7,474,208,102.49	7,683,889,574.18
Construction in progress	317,642,372.48	230,936,700.53
Right-of-use assets	508,843,325.63	502,623,677.48
Intangible assets	294,870,100.04	324,719,627.89
Deferred tax assets	1,650,172,709.84	2,307,574,317.95
Other assets	5,530,177,635.44	3,683,966,742.96
Total assets	455,290,247,887.38	466,648,625,151.64
Liabilities:		
Short-term borrowings		
Short-term financing bills payables	7,373,450,214.69	13,316,578,061.57
Placements from banks and other financial institutions	7,512,982,638.90	10,015,658,888.89
Financial liabilities held for trading	18,117,838,278.41	6,116,583,145.85
Derivative financial liabilities	60,409,090.16	619,041,884.25
Financial assets sold under repurchase agreements	75,132,107,713.77	89,332,830,556.70

BALANCE SHEET OF THE PARENT COMPANY (Continued)

Items	As at 30 September 2022	As at 31 December 2021
Accounts payable to brokerage clients	65,669,464,887.52	72,910,211,706.45
Funds payable to securities issuers	101,000,000.00	2,061,399,997.46
Payroll payable	3,659,830,271.95	4,606,187,299.51
Taxes payable	36,104,532.14	1,504,640,375.31
Accounts payable	7,046,354,356.73	4,969,686,683.11
Contract liabilities		
Liabilities held for sale		
Provisions		
Long-term borrowings	2,821,652,083.31	2,094,237,277.76
Bonds payables	120,088,496,821.90	113,233,660,700.54
Including: Preferred shares		
Perpetual bond		
Lease liabilities	496,322,547.76	493,775,560.60
Deferred tax liabilities		
Other liabilities	514,663,084.35	864,903,182.79
Total liabilities	308,630,676,521.59	322,139,395,320.79
Equity (or shareholders' equity):		
Paid-in capital (or share capital)	13,064,200,000.00	13,064,200,000.00
Other equity instruments		
Including: Preferred shares		
Perpetual bond		
Capital reserve	74,709,020,563.14	74,772,635,006.20
Less: treasury shares		
Other comprehensive income	-196,571,980.97	411,799,777.79
Surplus reserve	8,693,605,698.21	8,693,605,698.21
General risk reserve	17,387,211,396.42	17,387,211,396.42
Retained profits	33,002,105,688.99	30,179,777,952.23
Total equity (or shareholders' equity)	146,659,571,365.79	144,509,229,830.85
Total liabilities and equity (or shareholders' equity)	455,290,247,887.38	466,648,625,151.64
 Person in charge of the Company: Zhou Jie	 Chief Financial Officer: Zhang Xinjun	 Person responsible for the accounting affairs: Ma Zhong

INCOME STATEMENTS OF THE PARENT COMPANY

January to September 2022

Prepared by: Haitong Securities Co., Ltd.

Unit: Yuan Currency: RMB Type of audit: Unaudited

Items	First three quarters of 2022 (January to September)	First three quarters of 2021 (January to September)
I. Total operating income	12,403,783,932.76	14,438,876,019.57
Net interest income	2,090,576,726.97	2,281,209,336.85
Including: Interest income	7,261,156,533.66	7,076,439,073.11
Interest expenses	-5,170,579,806.69	-4,795,229,736.26
Net fee and commission income	6,622,001,556.74	6,021,141,226.81
Including: Net fee income from brokerage business	3,066,039,193.65	3,508,540,181.44
Net fee income from investment banking business	3,360,407,018.05	2,336,790,291.50
Net fee income from asset management business		
Investment gains (losses are denoted by "-")	1,346,359,081.23	4,825,386,957.34
Including: Gains attributable to investment in associates and joint ventures	436,993,768.53	477,105,062.50
Other income	461,714,456.86	280,406,666.71
Gains arising from fair value changes (losses are denoted by "-")	2,039,017,373.58	906,660,441.07
Foreign exchange gains (losses are denoted by "-")	-164,658,237.90	117,604,723.03
Other operating income	8,436,756.92	6,530,619.36
Gains from disposal of assets (losses are denoted by "-")	336,218.36	-63,951.60
II. Total operating expenses	4,164,104,035.41	5,522,356,569.53
Tax and surcharges	110,168,552.95	141,670,114.48
Business and management expenses	4,772,261,075.97	5,265,537,025.77
Credit impairment loss	-719,131,481.23	114,381,126.37
Impairment losses on other assets		
Other operating cost	805,887.72	768,302.91
III. Operating profit (losses are denoted by "-")	8,239,679,897.35	8,916,519,450.04
Add: Non-operating income	43,721,506.49	23,328,903.10
Less: Non-operating expenses	14,590,010.79	14,035,158.78
IV. Profit before income tax (total losses are denoted by "-")	8,268,811,393.05	8,925,813,194.36
Less: Income tax expense	1,235,597,020.23	2,036,498,458.43
V. Net profit (net losses are denoted by "-")	7,033,214,372.82	6,889,314,735.93
(I) Net profit from continuing operation (net losses are denoted by "-")	7,033,214,372.82	6,889,314,735.93
(II) Net profit from discontinued operation (net losses are denoted by "-")		

INCOME STATEMENTS OF THE PARENT COMPANY (Continued)

Items	First three quarters of 2022 (January to September)	First three quarters of 2021 (January to September)
VI. Other comprehensive income, net of tax	-899,998,394.82	-20,888,871.44
(I) Other comprehensive income that will not be reclassified to profit or loss	-1,086,714,895.19	-248,132,328.20
1. Changes arising from re-measurement of defined benefit obligations		
2. Other comprehensive income that cannot be transferred to profit or loss under the equity method		
3. Changes in fair value of investments in other equity instruments	-1,086,714,895.19	-248,132,328.20
4. Changes in the fair value of the Company's own credit risk		
(II) Other comprehensive income that will be reclassified to profit or loss	186,716,500.37	227,243,456.76
1. Other comprehensive income that can be transferred to profit or loss under the equity method	147,258.50	
2. Changes in fair value of other debt investments	218,905,843.81	608,723,392.31
3. Financial assets reclassified to other comprehensive income		
4. Credit impairment provisions of other debt investments	-32,336,601.94	-381,479,935.55
5. Reserve for cash flow hedging		
6. Exchange differences from translation of financial statements denominated in foreign currencies		
7. Other		
VII. Total comprehensive income	6,133,215,978.00	6,868,425,864.49

Person in charge
of the Company:
Zhou Jie

Chief Financial
Officer:
Zhang Xinjun

Person responsible for
the accounting affairs:
Ma Zhong

STATEMENTS OF CASH FLOWS OF THE PARENT COMPANY

January to September 2022

Prepared by: Haitong Securities Co., Ltd.

Unit: Yuan Currency: RMB Type of audit: Unaudited

Items	First three quarters of 2022 (January to September)	First three quarters of 2021 (January to September)
I. Cash flows from operating activities:		
Net decrease in financial assets held for trading	28,002,876,502.98	
Cash received from interests, fees and commission	14,829,627,049.89	14,499,522,003.92
Net increase in placements from banks and other financial institutions		3,300,000,000.00
Net increase in cash from repurchase business		34,455,529,677.20
Net decrease in margin loan	10,413,476,473.87	
Net cash received from securities trading agency services		9,835,124,735.96
Cash received relating to other operating activities	575,834,611.36	1,042,157,714.79
Sub-total of cash inflows from operating activities	53,821,814,638.10	63,132,334,131.87
Net increase in financial assets held for trading		6,701,341,953.34
Net decrease in placements from banks and other financial institutions	2,500,000,000.00	
Net decrease in cash from repurchase business	20,358,242,730.90	
Net increase in margin loan		7,633,636,108.59
Net cash paid for securities trading agency services	7,239,131,561.88	
Cash payment of interest, fees and commissions	3,137,881,959.58	3,084,798,084.84
Cash paid to and on behalf of employee	4,177,924,741.73	3,762,038,440.84
Payment for taxes and levies	2,881,330,074.15	3,759,046,320.26
Cash paid relating to other operating activities	3,892,838,882.50	3,718,902,082.64
Sub-total of cash outflows from operating activities	44,187,349,950.74	28,659,762,990.51
Net cash flows from operating activities	9,634,464,687.36	34,472,571,141.36
II. Cash flows from investing activities:		
Cash received from sales of investments	15,250,134,468.13	12,505,859,006.81
Cash received from return on investment	2,354,631,412.50	1,831,033,900.91
Net cash received from disposal of fixed assets, intangible assets and other long term assets	11,721,303.22	1,290,691.45
Cash received relating to other investing activities		
Sub-total of cash inflows from investing activities	17,616,487,183.85	14,338,183,599.17
Cash paid for investments	21,790,794,472.12	31,218,998,459.42
Cash paid for acquisition of fixed assets, intangible assets and other long term assets	471,453,490.13	1,893,162,181.41
Cash paid relating to other investing activities		
Sub-total of cash outflows from investing activities	22,262,247,962.25	33,112,160,640.83
Net cash flows used in investing activities	-4,645,760,778.40	-18,773,977,041.66

STATEMENTS OF CASH FLOWS OF THE PARENT COMPANY (Continued)

Items	First three quarters of 2022 (January to September)	First three quarters of 2021 (January to September)
III. Cash flows from financing activities:		
Cash received from capital injection		
Cash received from borrowings		
Cash received from bond issued	47,525,479,100.00	63,902,335,800.00
Cash received relating to other financing activities		
Sub-total of cash inflows from financing activities	47,525,479,100.00	63,902,335,800.00
Cash repayment of borrowings	45,784,689,300.00	44,543,004,300.00
Cash paid for distribution of dividends or profit, or for interest expenses	7,314,527,542.40	5,984,101,283.68
Cash paid relating to other financing activities	138,279,164.76	154,651,840.70
Sub-total of cash outflows from financing activities	53,237,496,007.16	50,681,757,424.38
Net cash flows (used in)/from financing activities	-5,712,016,907.16	13,220,578,375.62
IV. Effects of changes in foreign exchange rates on cash and cash equivalents	134,916,975.62	-8,116,668.87
V. Net increase in cash and cash equivalents	-588,396,022.58	28,911,055,806.45
Add: Cash and cash equivalents at the beginning of the period	117,262,317,533.08	91,698,084,523.06
VI. Cash and cash equivalents at the end of the period	116,673,921,510.50	120,609,140,329.51

Person in charge
of the Company:
Zhou Jie

Chief Financial
Officer:
Zhang Xinjun

Person responsible for
the accounting affairs:
Ma Zhong

Adjustments to financial statements at the beginning of the year upon initial adoption of new accounting standards or interpretation of standards since 2022

☐ Applicable ☒ Not applicable

By Order of the Board
Haitong Securities Co., Ltd.
ZHOU JIE
Chairman

Shanghai, the PRC
28 October 2022

As at the date of this announcement, the executive directors of the Company are Mr. ZHOU Jie, Mr. LI Jun and Mr. REN Peng; the non-executive directors of the Company are Mr. TU Xuanxuan, Mr. ZHOU Donghui, Ms. YU Liping and Mr. XU Jianguo; and the independent non-executive directors of the Company are Mr. ZHANG Ming, Mr. LAM Lee G., Mr. ZHU Hongchao and Mr. ZHOU Yu.

* *For identification purpose only*