

Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.



Twintek Investment Holdings Limited

乙德投資控股有限公司

(Incorporated in the Cayman Islands with limited liability)

(Stock code: 6182)

INTERIM RESULTS ANNOUNCEMENT FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2022

FINANCIAL HIGHLIGHTS

	For the six months ended 30 September	
	2022	2021
	(unaudited)	(unaudited)
Revenue	HK\$118.0 million	HK\$164.3 million
Gross Profit	HK\$14.3 million	HK\$31.7 million
Net (loss) profit after taxation	(HK\$3.0 million)	HK\$9.1 million
Basic (loss) earnings per share	(HK cents 0.38)	HK cents 1.14

INTERIM RESULTS

The board (the “**Board**”) of directors (the “**Directors**”) of Twintek Investment Holdings Limited (the “**Company**”) is pleased to announce the unaudited consolidated interim results of the Company and its subsidiaries (collectively referred to as the “**Group**”) for the six months ended 30 September 2022, together with comparative figures of the corresponding period in 2021 (the “**Previous Period**”) as follows:

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the six months ended 30 September 2022

		Six months ended	
		30 September	
		2022	2021
	Notes	HK\$'000	HK\$'000
		(Unaudited)	(Unaudited)
Revenue	4	117,964	164,269
Cost of sales and services		(103,707)	(132,597)
Gross profit		14,257	31,672
Other income	5	3,110	288
Selling and distribution expenses		(2,480)	(5,641)
Administrative expenses		(16,693)	(16,518)
Finance costs	6	(1,203)	(553)
(Loss) profit before taxation		(3,009)	9,248
Income tax expenses	7	(14)	(130)
(Loss) profit and total comprehensive (expense) income for the period attributable to the owners of the Company	8	(3,023)	9,118
(Loss) earnings per share:			
Basic and diluted (<i>HK cents</i>)	10	(0.38)	1.14

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 September 2022

	<i>Notes</i>	As at 30 September 2022 <i>HK\$'000</i> (Unaudited)	As at 31 March 2022 <i>HK\$'000</i> (Audited)
Non-current assets			
Property, plant and equipment		52,403	53,479
Right-of-use assets		2,543	143
Prepayment and deposits paid for life insurance policies		6,289	6,172
Deposits		235	–
		<hr/> 61,470 <hr/>	<hr/> 59,794 <hr/>
Current assets			
Inventories		7,867	5,836
Contract assets		124,698	117,478
Trade receivables	11	20,291	30,859
Deposits, prepayments and other receivables		5,761	2,405
Pledged bank deposits		8,126	8,096
Bank balances and cash		27,595	28,223
		<hr/> 194,338 <hr/>	<hr/> 192,897 <hr/>
Current liabilities			
Trade and bills payables	12	33,934	31,142
Contract liabilities		8,137	6,506
Retention monies payables		3,063	4,154
Accrual and other payables		2,203	4,610
Bank borrowings		55,316	48,512
Lease liabilities		1,137	146
Tax payable		1,152	1,093
		<hr/> 104,942 <hr/>	<hr/> 96,163 <hr/>

		As at 30 September 2022 HK\$'000 (Unaudited)	As at 31 March 2022 HK\$'000 (Audited)
Net current assets		<u>89,396</u>	<u>96,734</u>
Total assets less current liabilities		<u>150,866</u>	<u>156,528</u>
Non-current liabilities			
Deferred tax liability		194	239
Lease liabilities		<u>1,406</u>	<u>–</u>
		<u>1,600</u>	<u>239</u>
		<u>149,266</u>	<u>156,289</u>
Capital and reserves			
Share capital	13	8,000	8,000
Reserves		<u>141,266</u>	<u>148,289</u>
		<u>149,266</u>	<u>156,289</u>

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30 September 2022

1. GENERAL INFORMATION

Twintek Investment Holdings Limited (the “**Company**”) was incorporated and registered as an exempted company with limited liability in the Cayman Islands under the Companies Act (as revised) of the Cayman Islands on 8 February 2017 and its shares were listed on the Main Board of The Stock Exchange of Hong Kong Limited on 17 January 2018. Its ultimate and immediate holding company is Helios Enterprise Holding Limited (“**Helios**”), a company incorporated in the British Virgin Islands (the “**BVI**”) with limited liability. Its ultimate controlling parties are Mr. Lo Wing Cheung and Ms. Fung Pik Mei. The address of the registered office of the Company is PO Box 309, Uglan House, Grand Cayman, KY1-1104, the Cayman Islands and the principal place of business of the Company is at Room 806, 8/F., Eastern Centre, 1065 King’s Road, Quarry Bay, Hong Kong.

The Company is engaged in investment holding and its major operating subsidiaries are mainly engaged in sales of building materials and provision of construction and engineering services.

The condensed consolidated financial statements are presented in Hong Kong dollars, which is also the functional currency of the Company and its subsidiaries (collectively referred to as the “**Group**”).

2. BASIS OF PREPARATION

The condensed consolidated financial statements of the Group for the six months ended 30 September 2022 have been prepared in accordance with the applicable disclosure provisions of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and Hong Kong Accounting Standard (“**HKAS**”) 34 “Interim Financial Reporting” issued by the Hong Kong Institute of Certified Public Accountants (“**HKICPA**”).

3. PRINCIPAL ACCOUNTING POLICIES

The condensed consolidated financial statements have been prepared on the historical cost basis.

The accounting policies used in the condensed consolidated financial statements are consistent with those followed in the preparation of the Group’s annual consolidated financial statements for the year ended 31 March 2022 except as described below.

In the current interim period, the Group has applied, for the first time, the following amendments to Hong Kong Financial Reporting Standards (“**HKFRSs**”) issued by the HKICPA which are effective for the Group’s financial year beginning on 1 April 2022.

Amendments to HKFRS 3	Reference to the Conceptual Framework
Amendments to HKAS 16	Property, Plant and Equipment: Proceeds before Intended Use
Amendments to HKAS 37	Onerous Contracts – Cost of Fulfilling a Contract
Amendments to HKFRSs	Annual improvements to HKFRSs 2018–2020 cycle

The application of the amendments to HKFRSs in the current interim period has had no material impact on the Group’s financial performance and positions for the current and prior periods and/or on the disclosures set out in these condensed consolidated financial statements.

4. REVENUE AND SEGMENT INFORMATION

Revenue represents revenue arising on sales of building materials and provision of construction and engineering services. An analysis of the Group's revenue for the period is as follows:

	Six months ended 30 September	
	2022	2021
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
Revenue from contracts with customers within the scope of HKFRS 15		
Disaggregation by major products or services lines		
Sales of building materials		
– Gypsum block	14,372	22,169
– Wooden flooring	759	13,665
– Others	371	1,081
Revenue from provision of construction and engineering services		
– Gypsum block	38,200	73,972
– Wooden flooring	60,387	52,257
– Others	3,875	1,125
	117,964	164,269

Disaggregation of the Group's revenue by timing of recognition

	Six months ended 30 September	
	2022	2021
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
At a point in time	15,502	36,915
Over time	102,462	127,354
	117,964	164,269

All revenue are generated in Hong Kong for both periods.

Segment revenues and results

Information reported to the executive directors of the Company, being the chief operating decision maker (the "CODM"), for the purposes of resource allocation and assessment of segment performance focuses on types of goods or services delivered or provided. The directors of the Company have chosen to organise the Group around differences in nature of revenue. No operating segments identified by the CODM have been aggregated in arriving at the reportable segments of the Group.

Specifically, the Group's reportable segments are as follows:

- Sales of building materials – trading of building materials; and
- Construction contracts – provision of construction and engineering services.

The following is an analysis of the Group's revenue and results by reportable and operating segment.

For the six months ended 30 September 2022 (Unaudited)

	Sales of building materials HK\$'000	Construction contracts HK\$'000	Total HK\$'000
Segment revenue			
External sales	<u>15,502</u>	<u>102,462</u>	<u>117,964</u>
Segment profit	<u>5,270</u>	<u>8,628</u>	13,898
Unallocated income			3,110
Unallocated corporate expenses			(18,814)
Unallocated finance costs			<u>(1,203)</u>
Loss before taxation			<u>(3,009)</u>

For the six months ended 30 September 2021 (Unaudited)

	Sales of building materials HK\$'000	Construction contracts HK\$'000	Total HK\$'000
Segment revenue			
External sales	<u>36,915</u>	<u>127,354</u>	<u>164,269</u>
Segment profit	<u>13,828</u>	<u>17,791</u>	31,619
Unallocated income			269
Unallocated corporate expenses			(22,087)
Unallocated finance costs			<u>(553)</u>
Profit before taxation			<u>9,248</u>

The accounting policies of the operating segments are the same as the Group's accounting policies. Segment profit represents the profit earned by each segment without allocation of certain central administration costs and selling and distribution expenses, directors' emoluments, certain other income and finance costs. This is the measure reported to the CODM for the purposes of resource allocation and performance assessment.

5. OTHER INCOME

	Six months ended 30 September	
	2022	2021
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
Bank interest income	30	4
Government grant (<i>note</i>)	1,800	–
Net foreign exchange gain	308	109
Interest income from deposits paid for life insurance policies	121	121
Reversal of impairment loss recognised on contract assets	–	19
Storage fee and transportation income	703	–
Others	148	35
	<u>3,110</u>	<u>288</u>

Note: During the six months ended 30 September 2022, the Group recognised government grants of approximately HK\$1,800,000 in respect of COVID-19 related subsidies related to Employment Support Scheme provided by the Government of the Hong Kong Special Administrative Region under the Anti-epidemic Fund. There are no unfulfilled conditions and other contingencies attached to the receipts of those government grants.

6. FINANCE COSTS

	Six months ended 30 September	
	2022	2021
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
Interest expenses on bank borrowings	1,196	548
Interest expenses on lease liabilities	7	5
	<u>1,203</u>	<u>553</u>

7. INCOME TAX EXPENSES

	Six months ended 30 September	
	2022	2021
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
Current tax:		
Hong Kong Profits Tax	59	76
Deferred taxation	(45)	54
	<u>14</u>	<u>130</u>

Under the two-tiered profits tax rates regime, the first HK\$2 million of assessable profits of qualifying corporation will be taxed at 8.25%, and assessable profits above HK\$2 million will be taxed at 16.5%.

For the periods ended 30 September 2022 and 30 September 2021, Hong Kong Profits Tax of the qualified entity of the Group is calculated in accordance with the two-tiered profits tax rates regime. The profits of other Group entities in Hong Kong not qualifying for the two-tiered profits tax rates regime were taxed at the flat rate of 16.5%.

8. (LOSS) PROFIT FOR THE PERIOD

	Six months ended 30 September	
	2022	2021
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
(Loss) profit for the period has been arrived at after charging (crediting):		
Depreciation of property, plant and equipment	1,476	1,479
Depreciation of right-of-use assets	335	214
Impairment loss recognised on trade receivables	–	72
Amortisation of prepayment paid for life insurance policies	4	3
Loss on write-off of property, plant and equipment	2	–
Impairment loss (reversal of impairment loss) recognised on contract assets	359	(19)
Expense relating to short-term leases	124	–
Amount of inventories recognised as an expense	12,564	30,432
	<u>12,564</u>	<u>30,432</u>

9. DIVIDEND

	Six months ended 30 September	
	2022	2021
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
Dividend paid:		
2021 final dividends – HK1.0 cent per ordinary share	–	8,000
2022 final dividends – HK0.5 cents per ordinary share	4,000	–
	<u>4,000</u>	<u>8,000</u>

No dividend was proposed during the six months ended 30 September 2022, nor has any dividend been proposed by the board of directors since the end of the interim period (six months ended 30 September 2021: interim dividend of HK0.75 cents per ordinary share, amounting to a total of HK\$6,000,000 was resolved and declared by the board of directors).

10. (LOSS) EARNINGS PER SHARE

The calculation of the basic and diluted (loss) earnings per share attributable to the owners of the Company is based on the following data:

	Six months ended 30 September	
	2022	2021
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
(Loss) earnings		
(Loss) earnings for the purpose of basic and diluted (loss) earnings per share, representing (loss) profit for the period attributable to the owners of the Company	(3,023)	9,118
	800,000	800,000
	800,000	800,000

The diluted (loss) earnings per share is the same as the basic (loss) earnings per share as there were no dilutive potential ordinary shares outstanding for the six months ended 30 September 2022 and 2021.

11. TRADE RECEIVABLES

The following is an analysis of trade receivables at the end of each reporting period:

	As at 30 September 2022	As at 31 March 2022
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Trade receivables	22,023	32,591
Less: allowance for impairment loss of trade receivables	(1,732)	(1,732)
	20,291	30,859

The average credit period granted to trade customers ranged from 30 to 60 days.

The following is an aging analysis of trade receivables net of impairment loss of trade receivables presented based on the invoice dates, which approximates the respective revenue recognition dates, at the end of each reporting period.

	As at 30 September 2022 <i>HK\$'000</i> (Unaudited)	As at 31 March 2022 <i>HK\$'000</i> (Audited)
Within 30 days	14,309	18,063
31 to 60 days	4,633	10,311
61 to 90 days	552	653
Over 90 days	797	1,832
	<u>20,291</u>	<u>30,859</u>

12. TRADE AND BILLS PAYABLES

	As at 30 September 2022 <i>HK\$'000</i> (Unaudited)	As at 31 March 2022 <i>HK\$'000</i> (Audited)
Trade payables	10,502	14,225
Bills payables	23,432	16,917
	<u>33,934</u>	<u>31,142</u>

The following is an aging analysis of trade and bills payables presented based on the invoice dates at the end of each reporting period:

	As at 30 September 2022 <i>HK\$'000</i> (Unaudited)	As at 31 March 2022 <i>HK\$'000</i> (Audited)
Within 30 days	12,035	13,018
31 to 90 days	14,807	10,471
91 to 180 days	6,819	7,384
Over 180 days	273	269
	<u>33,934</u>	<u>31,142</u>

The average credit period on purchases of goods is 30 to 60 days. The Group has financial risk management policies in place to ensure that all payables are settled within the credit timeframe.

13. SHARE CAPITAL

	Number of shares	Share capital <i>HK\$'000</i>
Ordinary share of HK\$0.01 each		
<i>Authorised:</i>		
At 1 April 2021, 31 March 2022, 1 April 2022 and 30 September 2022	<u>2,000,000,000</u>	<u>20,000</u>
<i>Issued and fully paid:</i>		
At 1 April 2021, 31 March 2022, 1 April 2022 and 30 September 2022	<u>800,000,000</u>	<u>8,000</u>

MANAGEMENT DISCUSSION AND ANALYSIS

BUSINESS REVIEW AND MARKET PROSPECT

The Group is a building materials contractor providing building materials and the relevant installation services through its wholly-owned subsidiary, Kwan Tai Engineering Co., Limited in Hong Kong. The Group's products mainly consist of (i) timber flooring products; (ii) interior wall-fill materials, in particular, gypsum block products; (iii) interior composite panel lining, in particular, SPC wall panels; (iv) woodwork products; and (v) roof tiles.

The economy of Hong Kong was hit hard by the severe fifth wave of COVID-19 outbreak in Hong Kong in 2022. During the six months ended 30 September 2022, the Group faced several challenges especially delays and temporary suspension to projects, and tightened budget from main developers. As a result, the Group recorded a decrease in revenue to approximately HK\$118.0 million, and a net loss of approximately HK\$3.0 million for the six months ended 30 September 2022, as compared to revenue and net profit of approximately HK\$164.3 million and HK\$9.1 million for the six months ended 30 September 2021, respectively.

The Group noted the increasing competition on timber flooring products with its competitors' aggressive pricing strategy, and the slightly decrease in number of private residential properties completed in 2022, according to the provisional data from the Rating and Valuation Department. In addition, the commencement dates and work programmes of several newly awarded timber flooring projects have been slightly delayed due to the fifth wave of COVID-19 outbreak in Hong Kong. Hence, the Group's revenue generated from timber flooring projects for the six months ended 30 September 2022 has been slightly decreased.

The 10-Year Hospital Development Plan contained in the 2016 Policy Address of the Chief Executive would continue to be the key footprint for the Group to pursue in its business development. Having considered the stringent requirements related to hospitals construction projects, the Group kept up the efforts to improve the technicality of its gypsum block installation system, so as to facilitate compliance with the enhanced construction standards to maintain its competitiveness. In previous years, the Group's efforts have been proven successful by its completion of several large-scale hospital projects in both private and public sectors. The project under the 10-Year Hospital Development Plan is in the final stage of completion as at 30 September 2022. Going onward, the Group trusts it remains well-positioned to take on further potential business opportunities brought by the 10-Year Hospital Development Plan, the implementation of which is being robustly driven by the Hong Kong Government. As of now, the Group has been awarded a Community Health Centre construction project under the 10-Year Hospital Development Plan in supply and installing around 20,000 square meters of gypsum block products, and awarded another supply and installation project in constructing a health centre of a private hospital. For public utilities project, the Group has completed a supply of gypsum block products for a public utilities project during the six months ended 30 September 2022, and has been awarded another public utilities project in supply of around 5,000 square meters of gypsum block products after the reporting date. These are remarkable steps for the Group to demonstrate its high-quality work to developers. Given the risks presented by the COVID-19 pandemic, developers are likely to place more emphasis on the quality of gypsum block products, which could lead to greater business opportunities for the Group as it offers gypsum block products with eco-friendly and radiation protection features that are fit for the current building material specifications.

In 2019, the Group introduced several new products including interior composite panel lining, in particular, the SPC wall panel, a panel lining with anti-bacterial, eco-friendly properties, which provides a quicker and budgeted solution to the Group's customers compared to conventional installation methods. This product started to penetrate the market in 2020 and is especially well-suited to the latest industry trend requiring faster construction. With an increasing awareness about public health and safety amidst the COVID-19 pandemic, the Group foresees an increase in demand for the anti-bacterial SPC wall panels from its customers.

The Group also kept exploring the fitout sector so as to fully utilise its interior installation experience and to achieve vertical integration and diversification of its business segments. The Group has received positive response from its customers.

As supported by the 2022 Policy Address, the Hong Kong Government will continue to develop land resources to satisfy long-term housing demand. Looking forward, the Group will continue to focus on its competitive edge. The Directors believe that the Group will benefit from the promising medium-to-long term outlook of the Hong Kong construction industry. In the long run, the Group will continue to use all endeavors to manage challenges in the fast-changing environment and maintain its leading position among industry players to achieve satisfactory results.

FINANCIAL REVIEW

Revenue

The Group's revenue was generated from two segments: (i) construction contracts; and (ii) sales of building materials. The Group's total revenue decreased by approximately HK\$46.3 million, or approximately 28.2%, from approximately HK\$164.3 million for the six months ended 30 September 2021 to approximately HK\$118.0 million for the six months ended 30 September 2022. Owing to keen competition and tighten budget from main developers, contract sum for projects awarded has been decreased during the six months ended 30 September 2022. The Group will keep its effort in securing projects with considerable contract sum.

The following table sets forth the details of the Group's revenue sources:

	For the six months ended 30 September			
	2022		2021	
	<i>HK\$ million</i>	<i>%</i>	<i>HK\$ million</i>	<i>%</i>
Construction contracts	102.5	86.9	127.4	77.5
Sales of building materials	15.5	13.1	36.9	22.5
Total	118.0	100.0	164.3	100.0

Construction Contracts

The Group's revenue generated from construction contracts decreased by approximately HK\$24.9 million, or approximately 19.5% for the six months ended 30 September 2022 to approximately HK\$102.5 million (six months ended 30 September 2021: approximately HK\$127.4 million). During the six months ended 30 September 2022, as the two major gypsum block projects in previous year, including the project under the 10-Year Hospital Development Plan, were in final stage of completion during the six months ended 30 September 2022, revenue generated from these two projects have been decreased by approximately HK\$30.1 million.

Sales of Building Materials

The Group's revenue generated from sales of building materials decreased by approximately HK\$21.4 million, or approximately 58.0%, from approximately HK\$36.9 million for the six months ended 30 September 2021 to approximately HK\$15.5 million for the six months ended 30 September 2022. With the completion of a supply of timber flooring project during the six months ended 30 September 2021, revenue generated from sales of timber flooring has been decreased by approximately HK\$12.9 million. Owing to keen competition and tighten budget of main developers, contract sum for projects awarded decrease. Hence, revenue recorded from sales of gypsum block products decreased from approximately HK\$22.2 million for the six months ended 30 September 2021 to approximately HK\$14.4 million for the six months ended 30 September 2022.

Cost of Sales and Services

The Group's cost of sales and services amounted to approximately HK\$103.7 million for the six months ended 30 September 2022, decreased by approximately 21.8% (six months ended 30 September 2021: approximately HK\$132.6 million). Cost of sales and services mainly comprised material costs and subcontracting costs.

The Group's material costs mainly comprises timber flooring materials and gypsum block materials. During the six months ended 30 September 2022, the Group recorded a decrease in material costs by approximately HK\$22.4 million, or approximately 28.2%, which was caused by the decrease in revenue generated by gypsum block products owing to the above mentioned.

The Group also recorded a decrease in subcontracting costs under cost of sales and services by approximately HK\$4.0 million, or approximately 7.9% for the six months ended 30 September 2022. As additional costs were incurred towards the completion stage of certain supply and installation projects, decrease in subcontracting costs is less than the decrease in revenue from construction contracts.

Gross Profit and Gross Profit Margin

The Group's gross profit decreased by approximately HK\$17.4 million, or approximately 55.0%, from approximately HK\$31.7 million for the six months ended 30 September 2021 to approximately HK\$14.3 million for the six months ended 30 September 2022, and the Group's gross profit margin decreased from approximately 19.3% for the six months ended 30 September 2021 to approximately 12.1% for the six months ended 30 September 2022.

The gross profit and gross profit margin of the Group's projects are affected by a number of factors, including terms of contract, the length of contractual period, scope of work, technical complexity, variation orders (if any) and/or work programme, and therefore vary from project to project.

With the increase in competition from competitors with aggressive pricing strategies, the Group carefully estimated the gross profit of each project before accepting a new bid.

Other than the abovementioned factors, the decrease in the Group's gross profit margin was attributable to the decrease in proportion of the Group's revenue generated from sales of building materials. In general, the gross profit margin of sales of building materials is higher than that of construction contracts, as the labour cost in Hong Kong is generally much higher than the material cost which lowers the gross profit margin of construction contracts. Given that the sales of building materials has been decreased significantly for the six months ended 30 September 2022 as compared to the six months ended 30 September 2021, the Group's gross profit margin decreased accordingly.

Other Income

The Group's other income increased to approximately HK\$3.1 million for the six months ended 30 September 2022, as compared to approximately HK\$0.3 million for the six months ended 30 September 2021, as the Group received government grant of approximately HK\$1.8 million and storage fee and transportation income of approximately HK\$0.7 million during the six months ended 30 September 2022 (six months ended 30 September 2021: nil).

Selling and Distribution Expenses

The Group's selling and distribution expenses mainly comprised transportation expenses, storage expenses and business development expenses. The total selling and distribution expenses decreased significantly by approximately HK\$3.1 million, or approximately 56.0%, from approximately HK\$5.6 million for the six months ended 30 September 2021 to approximately HK\$2.5 million for the six months ended 30 September 2022. Such decrease is owing to the significant drop in sales of gypsum block products during the six months ended 30 September 2022.

Administrative Expenses

The Group's administrative expenses slightly increased by approximately HK\$0.2 million, from approximately HK\$16.5 million for the six months ended 30 September 2021 to approximately HK\$16.7 million for the six months ended 30 September 2022, which is caused by the increase in staff costs of approximately HK\$0.3 million as the average monthly salary increased.

Finance Costs

With the dual effect of increase in average bank borrowings and increase in effective interest rate for the six months ended 30 September 2022, the Group's finance costs increased by approximately HK\$0.6 million, or approximately 117.5%, from approximately HK\$0.6 million for the six months ended 30 September 2021 to approximately HK\$1.2 million for the six months ended 30 September 2022.

Income Tax Expenses

The Group's recorded income tax expenses of approximately HK\$14,000 for the six months ended 30 September 2022, as compared to income tax expenses of approximately HK\$0.1 million for the six months ended 30 September 2021. During the six months ended 30 September 2022, as the Group recorded a net loss for the six months ended 30 September 2022, therefore, income tax exposure was minimal.

Net (Loss) Profit and Net Profit Margin

The Group recorded a net loss of approximately HK\$3.0 million for the six months ended 30 September 2022, as compared to the net profit of approximately HK\$9.1 million for the six months ended 30 September 2021. The turnaround from net profit to net loss was mainly attributed to the decrease in revenue and gross profit as mentioned above.

The Group's net profit margin was approximately -2.6% and 5.6% for the six months ended 30 September 2022 and 2021, respectively, and such decrease was mainly due to the reasons illustrated above.

LIQUIDITY AND FINANCIAL RESOURCES REVIEW

The Group had normally funded its liquidity and capital requirements primarily through bank borrowings and net cash generated from operating activities.

Total Equity and Net Current Assets

The total equity of the Group mainly comprises share capital, share premium and reserves. The total equity of the Group as at 30 September 2022 was approximately HK\$149.3 million (31 March 2022: approximately HK\$156.3 million).

As at 30 September 2022, the Group's net current assets were approximately HK\$89.4 million (31 March 2022: approximately HK\$96.7 million).

Cash and Cash Equivalents

As at 30 September 2022, the Group had cash and cash equivalents of approximately HK\$27.6 million (31 March 2022: approximately HK\$28.2 million).

Bank Borrowings

As at 30 September 2022, the Group had bank borrowings of approximately HK\$55.3 million carried at floating interest rates (31 March 2022: approximately HK\$48.5 million carried at floating interest rates).

Key Financial Ratios

	30 September 2022	31 March 2022
Gearing ratio	38.8%	31.1%
Current ratio	1.9	2.0

Gearing ratio: Gearing ratio is calculated based on the total debts (including all interest-bearing borrowings and loans, and lease liabilities) divided by the total equity as at the end of the reporting period.

Current ratio: Current ratio is calculated based on the total current assets divided by the total current liabilities.

Going forward, the Group expects to fund its future operations and expansion plans primarily with cash generated from business operations and borrowings.

PLEDGE OF ASSETS

As at 30 September 2022, the Group's banking facilities were secured by properties with net carrying amount of approximately HK\$50.3 million (31 March 2022: approximately HK\$51.1 million), prepayment and deposits paid for life insurance policies of approximately HK\$6.3 million (31 March 2022: approximately HK\$6.2 million) and pledged bank deposits of approximately HK\$8.1 million (31 March 2022: approximately HK\$8.1 million).

CONTINGENT LIABILITIES

The Group provided guarantee of performance bonds in its ordinary course of business. As at 30 September 2022, the Group's contingent liabilities in relation to performance bonds were approximately HK\$12.8 million (31 March 2022: approximately HK\$12.8 million).

CAPITAL COMMITMENTS

The Group has no capital commitment as at 30 September 2022 (31 March 2022: nil).

PRINCIPAL RISKS AND UNCERTAINTIES

Fluctuating Cash Flows Pattern

The Group may incur net cash outflows at the early stage of carrying out works when it is required to pay material costs and/or for subcontractors prior to receiving payment from customers. Customers will pay progress payments after works commenced and after such works have been certified by customers. Accordingly, the Group may experience net cash outflows to pay certain material costs and/or subcontractors' fees while the respective progress payments may not be received in the same periods. If during any particular period of time, there exists too many projects which require substantial cash outflows while the Group has significantly less cash inflows, the Group's cash flow position may be adversely affected.

Inaccurate Estimation on the Cost and Work Programme of Projects

As contracts from customers are normally awarded through successful tendering and acceptance of quotation offer, the Group needs to estimate the time and costs based on the tender documents or quotation requests provided by customers in order to determine the tender price or quotation. There is no assurance that the actual execution time and costs of the project would not exceed the Group's estimation.

The actual time taken and costs involved in completing contracts undertaken by the Group may be adversely affected by a number of factors, such as shortage or cost escalation of materials and labour, adverse weather conditions, additional variations to the work plans requested by customers, delays in obtaining any required permits or approvals, disputes with subcontractors or other parties, accidents, changes in Hong Kong government policies and customers' priorities and any other unforeseen problems and circumstances. Any of the aforementioned factors may give rise to delays in completion of works or cost overspend or even termination of projects by customers, which in turn may adversely affect the Group's profitability and liquidity.

Irregular Profit Margin

The Directors believe that the profit margin of each project significantly depends on various factors, such as the terms of the contracts, the length of the contractual period, scope of work, technical complexity, variation orders (if any), the efficiency of implementation of the contractual works and the general market conditions which are beyond the Group's control. As a result, the income flow and the profit margin of each project, which are largely dependent on the terms of the work contracts, may not be entirely regular and consistent and there is no assurance that the profitability of a project can be maintained or estimated at any level. If the profit margin of the project significantly deviates from the estimation of the Directors, the Group's financial position could be adversely affected.

Failure to Obtain New Projects

The Group provides materials and/or relevant installation services to customers generally on a project-by-project basis. The Group's revenue from projects is non-recurring in nature. It cannot be guaranteed that the Group will continue to secure new projects from customers after the completion of the existing awarded projects.

Currency Risk

Certain transactions of the Group are denominated in currencies which are different from the functional currency of the Group, namely, Hong Kong dollars, and therefore the Group is exposed to foreign exchange risk. Payments made by the Group for the settlement of its cost of sales and services are generally denominated in Hong Kong dollars, RMB, USD and EUR. Payments received by the Group from its customers are mainly denominated in Hong Kong dollars. The Group continues to monitor closely its exposure to currency movement and may take proactive measures where necessary.

Interest Rate Risk

As at 30 September 2022, the Group had interest-bearing bank borrowings of approximately HK\$55.3 million. The Group has not hedged against the respective interest rate risks. All of the Group's current interest-bearing bank borrowings have a floating interest rate. Should there be an increase in interest rate in the future, interest expenses of the Group may increase and cash flows and profitability of the Group may be adversely affected.

Credit Risk – Contract Assets

Contract assets represent a large portion of the Group's assets. The carrying amount of the Group's contract assets of approximately HK\$124.7 million as at 30 September 2022 represents the maximum exposure to credit risk in relation to contract assets (31 March 2022: HK\$117.5 million). In order to minimise the Group's credit risk exposure, the management of the Group is closely monitoring the contract assets and take follow up action if needed.

In assessing credit risk, the Company has taken into the following factors:

1. Recovery history of the counterparties;
2. Credit rating of the counterparties; and
3. Forward-looking factors of the market.

In addition, the Group has appointed an independent professional valuer in assessing the expected credit loss of contract assets as at 30 September 2022 to ensure impairment loss provided is adequate.

Subsequent to 30 September 2022 and up to 22 November 2022, approximately 17.3% of contract assets as at 30 September 2022 have been subsequently billed to the customers and approximately 7.6% of contract assets as at 30 September 2022 have been settled.

Customer Concentration Risk

During the six months ended 30 September 2022, the Group's five largest customers in aggregate accounted for approximately 76.6% (six months ended 30 September 2021: approximately 69.4%) of the Group's total revenue. The largest customer accounted for approximately 37.2% (six months ended 30 September 2021: approximately 27.9%) of the Group's total revenue.

If there is a significant decrease in business engagements with the Group's major customers for whatever reasons, and the Group is unable to obtain comparable business engagements as replacement, the financial conditions and operating results of the Group would be materially and adversely affected. Meanwhile, if any of the Group's five largest customers experiences any liquidity problems, it may result in delay or default of payments to the Group, which in turn would have an adverse impact on the cash flows and financial conditions of the Group.

Uncertainties in Business Environment

The reporting period has been a time of unprecedented changes in Hong Kong's social, political and economic environments which have created negative impact on many business sectors of the local economy including, inevitably, the construction and property development sectors. With the outbreak of the COVID-19 pandemic, the economy was severely disrupted by several waves of COVID-19 pandemic shutdowns. Even with the supportive government policies, such policies are one-off. The Group and its industry peers will face continued uncertainties in the Hong Kong market, as well as continued challenges from aggressive competition and rises in labour costs. Amidst this unusually adverse business landscape, the Group may continue to be adversely affected in terms of profitability and liquidity.

EMPLOYEES AND REMUNERATION POLICY

As at 30 September 2022, including executive Directors, the Group had 32 full-time employees and 2 part-time employees (31 March 2022: 32 full-time employees and 2 part-time employees). The total staff costs incurred by the Group for the six months ended 30 September 2022 were approximately HK\$8.7 million (six months ended 30 September 2021: approximately HK\$8.4 million). The increase in staff costs was mainly due to increase in average monthly salary.

Employees' remuneration packages are determined with reference to the market information and individual performance and will be reviewed on a regular basis. The Group's employees are remunerated according to their job scope, responsibilities, and performance. Employees are also entitled to discretionary bonus depending on their respective performances and the profitability of the Group. Other staff benefits include the provision of retirement benefits and sponsorship of training courses.

SIGNIFICANT INVESTMENTS HELD, MATERIAL ACQUISITIONS OR DISPOSALS OF SUBSIDIARIES AND AFFILIATED COMPANIES, AND PLANS FOR MATERIAL INVESTMENTS OR CAPITAL ASSETS

The Group had no significant investments held, material acquisitions or disposals of subsidiaries and affiliated companies during the six months ended 30 September 2022.

PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

Neither the Company, nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities during the six months ended 30 September 2022.

OTHER INFORMATION

CORPORATE GOVERNANCE PRACTICES

The Group is committed to maintaining high standards of corporate governance to safeguard the interests of the shareholders of the Company and to enhance corporate value and accountability. Save for the deviation from code provision C.2.1 of the Corporate Governance Code (the "**CG Code**") set out in Appendix 14 to the Rules (the "**Listing Rules**") Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "**Stock Exchange**") as disclosed below, the Company has adopted the CG Code as the Group's corporate governance practices. In the opinion of the Directors, the Company has complied with the applicable code provisions under the CG Code during the six months ended 30 September 2022 except the following:

Pursuant to Provision C.2.1 of the CG Code, the roles of chairman and chief executive officer ("**CEO**") should be separate and should not be performed by the same individual. However, the roles of the Group's chairman and CEO are both performed by Mr. Lo Wing Cheung ("**Mr. Lo**"). Mr. Lo is currently the chairman of the Board and the CEO, responsible for strategic planning and management of the Group's overall business and operations. Mr. Lo has been responsible for the overall management of the Group since it was founded in 1980. The Board believes that the current management structure enables the Company to make and implement business decisions swiftly and effectively, which promotes the Group's development in line with its overall business direction. The Board considers that the balance of power and authority, accountability and independent decision-making under the present arrangement will not be impaired due to the diverse background and experience of the non-executive Director and independent non-executive Directors ("**INEDs**"). Further, the audit committee of the Company (the "**Audit Committee**"), which consists of three INEDs and one non-executive Director, has free and direct access to the Company's external auditors and independent professional advisers when it considers necessary.

COMPLIANCE WITH THE MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the “**Model Code**”) set out in Appendix 10 to the Listing Rules as its own code of conduct regarding securities transactions by the Directors. Specific enquiry has been made to the executive Directors, non-executive Director and INEDs, who have confirmed that they have complied with the Model Code during the six months ended 30 September 2022.

EVENTS AFTER THE REPORTING PERIOD

The Board is not aware of any significant event requiring disclosure that has taken place subsequent to 30 September 2022 and up to the date of this interim result announcement.

AUDIT COMMITTEE’S REVIEW

The Company has established the Audit Committee which currently consists of three INEDs and one non-executive Director of the Company with written terms of reference which deal clearly with its authority and duties.

The unaudited condensed consolidated financial statements of the Group for the six months ended 30 September 2022 have been reviewed by the Audit Committee. The Audit Committee was satisfied that the unaudited condensed consolidated financial statements of the Group were prepared in accordance with applicable accounting standards and requirements as well as the Listing Rules and relevant adequate disclosures have been made.

INTERIM DIVIDEND

The Board does not recommend the payment of interim dividend for the six months ended 30 September 2022 (six months ended 30 September 2021: HK0.75 cents per share).

PUBLICATION OF THE RESULTS ANNOUNCEMENT AND INTERIM REPORT

This results announcement is published on the Company’s website (www.kwantaieng.com) and the website of the Stock Exchange (www.hkexnews.hk).

The interim report of the Company for the six months ended 30 September 2022 will also be available at the respective websites of the Company and the Stock Exchange and will be despatched to the shareholders of the Company in due course.

By order of the Board
Twintek Investment Holdings Limited
Lo Wing Cheung
Chairman and executive Director

Hong Kong, 23 November 2022

As at the date of this announcement, the executive Directors are Mr. Lo Wing Cheung (Chairman) and Ms. Fung Pik Mei, the non-executive Director is Mr. Wan Ho Yin, and the independent non-executive Directors are Mr. Shu Wa Tung Laurence, Mr. Tam Wai Tak Victor and Mr. Tam Wing Lok.