

Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.



Tam Jai International Co. Limited

譚仔國際有限公司

(Incorporated in Hong Kong with limited liability)

(Stock Code: 2217)

**INSIDE INFORMATION
UNAUDITED FINANCIAL RESULTS OF
THE CONTROLLING SHAREHOLDER,
TORIDOLL HOLDINGS CORPORATION,
FOR THE NINE MONTHS ENDED 31 DECEMBER 2022**

This announcement is made by Tam Jai International Co. Limited (the “**Company**”, and together with its subsidiaries, the “**Group**”, “**we**” or “**our**”) pursuant to Rule 13.09(2)(a) of the Rules Governing the Listing of Securities (the “**Listing Rules**”) on The Stock Exchange of Hong Kong Limited (the “**Stock Exchange**”) and the Inside Information Provisions under Part XIVA of the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong).

The Company’s controlling shareholder, Toridoll Holdings Corporation (“**Toridoll Japan**”), is listed on the Tokyo Stock Exchange, Inc. in Japan. As at the date of this announcement, Toridoll Japan is interested in approximately 74.59% of the issued share capital of the Company.

Toridoll Japan publishes quarterly and annual financial results announcements pursuant to the applicable disclosure requirements in Japan. Such filing contains, among others, periodic financial information of Toridoll Japan prepared in accordance with the International Financial Reporting Standards (“**IFRS**”) on a consolidated basis, explanatory statements on such financial information, and certain operating statistics and plans about the operation of its business segments. Toridoll Japan’s announcements and financial reports are available in the public domain.

Toridoll Japan has announced and filed its financial results (the “**Toridoll Japan Financial Results**”) for the nine months ended 31 December 2022 (the “**Period**”) on 14 February 2023 (at about 12:10 p.m. Hong Kong time). On the same day, Toridoll Japan has also posted presentation materials in respect of the Toridoll Japan Financial Results on its website (together with the Toridoll Japan Financial Results, the “**Toridoll Japan Disclosures**”). The Toridoll Japan Disclosures include certain financial and operational information and estimates of its overseas business segment which covers the Group. If you wish to review the Toridoll Japan Disclosures, please visit <https://www.toridoll.com/en/ir>.

Toridoll Japan’s financial results were prepared in accordance with IFRS on a consolidated basis without taking into account the impact or effect of any intra-group transactions that are otherwise relevant for the purpose of the Group’s reporting and disclosure under the Hong Kong Financial Reporting Standards and the Listing Rules. As such, the financial results and related information set forth in the Toridoll Japan Disclosures, to the extent that they relate to the Group, are not directly comparable to the financial results and related financial information that the Company will disclose as a company listed on the Main Board of the Stock Exchange.

The Toridoll Japan Disclosures contain forward-looking financial estimates and/or management targets relating to its overseas business segment. Such estimates and targets include, among others, the estimated revenue, profit and profit margin for the year ending 31 March 2023 (“**FY2023**”) and certain plans of Toridoll Japan’s overseas business segment that includes the Group. Toridoll Japan has full and independent discretion as to the determination of such forward-looking information by considering factors which Toridoll Japan considers appropriate and relevant for its reporting and disclosure purposes. Forward-looking information involves important risks and uncertainties that could significantly affect anticipated results in the future and, accordingly, the Company’s financial results may differ from those expressed in any forward-looking statements made by Toridoll Japan (including the Toridoll Japan Disclosures). In light of the risks and uncertainties, the inclusion of forward-looking information in the Toridoll Japan Disclosures should not be regarded as representation by the board (the “**Board**”) of directors (the “**Director(s)**”) of the Company or the Company that the plans and objectives will be achieved.

The following is a summary of (i) the selected financial information of the overseas business segment of Toridoll Japan for the nine months ended 31 December 2022 and 2021 extracted from the Toridoll Japan Financial Results; and (ii) the corresponding consolidated financial information of the Group based on the unaudited management accounts of the Group:

| | For the nine months ended | |
|---|----------------------------------|------------------|
| | 31 December | |
| | 2022 | 2021 |
| | (unaudited) | (unaudited) |
| | <i>JPY</i> | <i>JPY</i> |
| | <i>(million)</i> | <i>(million)</i> |
| Overseas segment of Toridoll Japan | | |
| Revenue | 45,170 | 31,002 |
| Business profit | 1,508 | 2,203 |
| | <i>HK\$</i> | <i>HK\$</i> |
| | <i>(million)</i> | <i>(million)</i> |
| The Group | | |
| Revenue | 1,931 | 1,784 |
| Profit after tax | 111 | 183 |

Shareholders of the Company and potential investors are advised not to place undue reliance on the contents of the Toridoll Japan Disclosures and this announcement and to exercise caution when dealing in the securities of the Company.

PERFORMANCE REVIEW

During the Period, our overall performance in the third quarter of FY2023 was softened from the previous quarter, with Hong Kong continued to be impacted by the lingering effect of the COVID-19 pandemic. The worsening consumer sentiments due to economic downturn and the global inflation also disrupted the recovery of our Hong Kong business, which remained the key driver of the Group's performance.

In the markets outside Hong Kong, the soaring number of COVID-19 cases in the Mainland China during the third quarter of FY2023 had adversely affected our business. After having a 6-month business growth in the previous two quarters, our Singapore business experienced a setback in the third quarter of FY2023 as the retail industry in Singapore struggled with manpower shortage and the increasingly competitive labour market. In Japan, we are in the process of upskilling our restaurant management to improve operation efficiency and service quality, as well as enhancing our brand's

awareness in the market through brand-building activities. However, the improvements were slower than expected. The aforementioned factors have overall pulled down our performance outside Hong Kong.

Since the outbreak of the COVID-19 pandemic, we have shown a high sense of agility by calibrating our operations to mitigate our costs and committed ourselves to investing into brand building and systems enhancement such as supply chain management system and customer relationship management system to optimise our business processes. Together with the infrastructures and foundations we have established outside Hong Kong, we are well-prepared to embrace the path to normalcy in our businesses across regions.

By order of the Board
Tam Jai International Co. Limited
Lau Tat Man

Chairman of the Board and Chief Executive Officer

Hong Kong, 14 February 2023

As at the date of this announcement, the executive Directors are Mr. Lau Tat Man, Ms. Chan Ping, Rita and Ms. Lung Man Wai, the non-executive Directors are Mr. Sugiyama Takashi, and Mr. Tomitani Takeshi and Mr. Someya Norifumi, and the independent non-executive Directors are Mr. Lee Kwok Ming, Mr. Loo Kwok Wing and Mr. Yeung Yiu Keung.