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Under our weighted voting rights structure, our share capital comprises Class A ordinary shares and Class B ordinary shares. Each Class A ordinary share entitles the holder to exercise one vote, and each Class B ordinary share entitles the holder to exercise 10 votes, respectively, on all matters subject to the vote at general meetings of the Company. Shareholders and prospective investors should be aware of the potential risks of investing in a company with a weighted voting rights structure. Our American depositary shares, each representing eight of our Class A ordinary shares, are listed on Nasdaq in the United States under the symbol BIDU.



Baidu, Inc.

百度集團股份有限公司

(A company controlled through weighted voting rights and incorporated in the Cayman Islands with limited liability)

(Stock Code: 9888)

ANNOUNCEMENT OF THE FOURTH QUARTER AND FULL YEAR 2022 RESULTS

We hereby announce our unaudited results for the three months ended and the full year ended December 31, 2022 ("Fourth Quarter and Fiscal Year 2022 Financial Results"). The Fourth Quarter and Fiscal Year 2022 Financial Results are available for viewing on the websites of the Hong Kong Stock Exchange at www.hkexnews.hk and our website at http://ir.baidu.com.

By order of the Board
Baidu, Inc.
Mr. Robin Yanhong Li
Chairman of the Board
and Chief Executive Officer

Hong Kong, February 22, 2023

As at the date of this announcement, the board of directors of the Company comprises Mr. Robin Yanhong Li as director, and Mr. James Ding, Mr. Brent Callinicos, Mr. Yuanqing Yang and Mr. Jixun Foo as independent directors.

Baidu Announces Fourth Quarter and Fiscal Year 2022 Results

BEIJING, China, February 22, 2023 –Baidu, Inc. (NASDAQ: BIDU and HKEX: 9888) ("**Baidu**" or the "**Company**"), a leading AI company with strong Internet foundation, today announced its unaudited financial results for the quarter and fiscal year ended December 31, 2022.

"2022 was a challenging year, but we used this period to prepare the company for better times. In 2023, we believe we have a clear path to reaccelerate our revenue growth, and we are now well positioned to make use of the opportunities that China's economic recovery offers us," said Robin Li, Co-founder and CEO of Baidu. "With our long-term investments in AI, we are poised to capitalize on the imminent inflection point in AI, unlocking exciting new opportunities across our entire business portfolio — from mobile ecosystem to AI Cloud, autonomous driving, smart devices, and beyond."

"We initiated our efforts towards cost optimization and business efficiency at an early stage in the pandemic, creating a stronger, leaner company. In the second half of 2022, Baidu Core non-GAAP operating profit grew 14% year over year. We believe a more streamlined operation will support the sustainable development of our company over the long term," said Rong Luo, CFO of Baidu.

Fourth Quarter and Fiscal Year 2022 Financial Highlights¹

				В	aidu, Inc.				
(In millions except per ADS, unaudited)	Q4 2021	Q3 2022	Q4 20	022	YOY	FY 2021	FY 2	022	YOY
	RMB	RMB	RMB	US\$		RMB	RMB	US\$	
Total revenues	33,088	32,540	33,077	4,796	0%	124,493	123,675	17,931	(1%)
Operating income	1,958	5,317	4,593	666	135%	10,518	15,911	2,307	51%
Operating income (non-GAAP) ²	4,307	7,200	6,497	942	51%	19,030	23,186	3,362	22%
Net income (loss) to Baidu	1,715	(146)	4,953	718	189%	10,226	7,559	1,096	(26%)
Net income to Baidu (non-GAAP) ²	4,084	5,889	5,371	779	32%	18,830	20,680	2,998	10%
Diluted earnings (loss) per ADS Diluted earnings per	4.51	(0.87)	13.59	1.97	201%	28.07	19.85	2.88	(29%)
ADS (non-GAAP) ²	11.60	16.87	15.25	2.21	31%	53.53	58.93	8.54	10%
Adjusted EBITDA ²	5,757	8,879	8,231	1,193	43%	24,914	29,663	4,301	19%
Adjusted EBITDA margin	17%	27%	25%	25%		20%	24%	24%	

Unless otherwise noted, RMB to USD was converted at an exchange rate of RMB6.8972 as of December 30, 2022, as set forth in the H.10 statistical release of the Board of Governors of the Federal Reserve System. Translations are provided solely for the convenience of the reader.

Non-GAAP measures are defined in the Non-GAAP Financial Measures section (see also "Reconciliations of Non-GAAP Financial Measures to the Nearest Comparable GAAP Measures" for more details).

Baidu Core

	Q4	Q3				FY			
(In millions, unaudited)	2021	2022	Q4 20)22	YOY	2021	FY 2	022	YOY
	RMB	RMB	RMB	US\$		RMB	RMB	US\$	
Total revenues	25,978	25,239	25,654	3,719	(1%)	95,163	95,431	13,836	0%
Operating income Operating income	2,958	4,982	3,782	548	28%	15,142	14,534	2,107	(4%)
(non-GAAP) ²	4,847	6,650	5,491	796	13%	22,201	20,948	3,037	(6%)
Net income to Baidu									
Core	2,656	25	4,773	692	80%	13,557	7,551	1,095	(44%)
Net income to Baidu									
Core (non-GAAP) ²	4,625	5,767	4,915	713	6%	21,292	19,935	2,890	(6%)
Adjusted EBITDA ² Adjusted EBITDA	6,210	8,239	7,146	1,036	15%	27,682	27,088	3,927	(2%)
margin	24%	33%	28%	28%		29%	28%	28%	

Operational Highlights

Corporate

- Baidu's board of directors has authorized a new share repurchase program under which the Company may repurchase up to US\$5 billion of its shares, effective through December 31, 2025.
- Baidu received a B rating at the latest CDP climate change scores, making a significant improvement from its D rating in 2021. CDP is a non-profit organization that runs the global disclosure system for investors, companies, cities, states, and regions to manage their environmental impacts.

AI Cloud

- Baidu ACE smart transportation has been adopted by 69 cities, up from 35 cities a year ago, based on contract amounts of over RMB10 million, as of the end of 2022.
- Baidu was once again ranked the No. 1 AI Cloud provider, according to IDC's first half of 2022 report on China's public cloud market for the fourth consecutive year.
- PaddlePaddle developer community has grown to 5.35 million and has served 200,000 businesses, as of the end of 2022. Developers have created 670,000 models on PaddlePaddle by the end of 2022.

Intelligent Driving

- Apollo Go, Baidu's autonomous ride-hailing service, provided 561K rides in the fourth quarter of 2022, up 162% year over year. The cumulative rides provided to the public by Apollo Go exceeded 2 million by the end of January 2023.
- Apollo Go received Beijing's first license to test vehicles with no driver or safety operator in the car on December 30, 2022, taking Baidu one step closer to providing fully driverless ridehailing service on public roads in the capital city.

Other Growth Initiatives

• Xiaodu ranked No.1 in smart display shipments and smart speaker shipments in China for the first nine months of 2022, according to IDC, Strategy Analytics, and Canalys.

Mobile Ecosystem

- In December, Baidu App's MAUs reached 648 million, up 4% year over year.
- Managed Page accounted for 45% of Baidu Core's online marketing revenue in the fourth quarter of 2022. In 2022, revenues from Managed Page accounted for 48% of total online marketing revenue, up from about 40% a year ago.

iQIYI

• iQIYI's average daily number of total subscribing members for the quarter was 111.6 million, compared to 97.0 million for the fourth quarter of 2021 and 101.0 million for the third quarter of 2022.

Fourth Quarter 2022 Financial Results

Total revenues were RMB33.1 billion (\$4.80 billion), which is basically flat from last year.

- Revenue from Baidu Core was RMB25.7 billion (\$3.72 billion), decreasing 1% year over year; online marketing revenue was RMB18.1 billion (\$2.62 billion), down 6% year over year primarily due to the resurgence of Covid-19 in certain cities in China, and non-online marketing revenue was RMB7.6 billion (\$1.10 billion), up 11% year over year, mainly driven by other AI-powered businesses and cloud business.
- **Revenue from iQIYI** was RMB7.6 billion (\$1.10 billion), increasing 3% year over year.

Cost of revenues was RMB16.9 billion (\$2.46 billion), decreasing 2% year over year, primarily due to the reduction in content costs, cost of goods sold and other costs related to new AI business, partially offset by the increase in traffic acquisition costs.

Selling, general and administrative expenses were RMB5.9 billion (\$853 million), decreasing 9% year over year, primarily due to the decrease in personnel-related expenses.

Research and development expense was RMB5.7 billion (\$820 million), decreasing 23% year over year, primarily due to the decrease in personnel-related expenses.

Operating income was RMB4.6 billion (\$666 million). **Baidu Core operating income** was RMB3.8 billion (\$548 million), and Baidu Core operating margin was 15%. **Non-GAAP operating income** was RMB6.5 billion (\$942 million). **Non-GAAP Baidu Core operating income** was RMB5.5 billion (\$796 million), and non-GAAP Baidu Core operating margin was 21%.

Total other income, net was RMB1.8 billion (\$258 million), which mainly included a fair value gain of RMB1.6 billion from long-term investments. A significant portion of long-term investments, including but not limited to investments in equity securities of public and private companies and private equity funds, is subject to quarterly fair value adjustments, which may contribute to net income volatility in future periods. **Total other income, net** was RMB407 million for the same period last year, which mainly included a fair value gain of RMB1.5 billion and an impairment loss of RMB891 million from long-term investments.

Income tax expense was RMB1.3 billion (\$181 million), decreasing 3% year over year.

Net income attributable to Baidu was RMB5.0 billion (\$718 million), and diluted earnings per ADS was RMB13.59 (\$1.97). Net income attributable to Baidu Core was RMB4.8 billion (\$692 million), and net margin for Baidu Core was 19%. Non-GAAP net income attributable to Baidu was RMB5.4 billion (\$779 million). Non-GAAP diluted earnings per ADS was RMB15.25 (\$2.21). Non-GAAP net income attributable to Baidu Core was RMB4.9 billion (\$713 million), and non-GAAP net margin for Baidu Core was 19%.

Adjusted EBITDA was RMB8.2 billion (\$1.19 billion) and adjusted EBITDA margin was 25%. **Adjusted EBITDA for Baidu Core** was RMB7.1 billion (\$1.04 billion) and adjusted EBITDA margin for Baidu Core was 28%.

As of December 31, 2022, cash, cash equivalents, restricted cash and short-term investments were RMB185.3 billion (\$26.87 billion), and cash, cash equivalents, restricted cash and short-term investments excluding iQIYI were RMB177.4 billion (\$25.72 billion). Free cash flow was RMB5.9 billion (\$859 million), and free cash flow excluding iQIYI was RMB5.1 billion (\$736 million).

Fiscal Year 2022 Results

Total revenues were RMB123.7 billion (\$17.93 billion), decreasing 1% year over year.

• **Revenue from Baidu Core** was RMB95.4 billion (\$13.84 billion), which is basically flat from last year; **online marketing revenue** was RMB69.5 billion (\$10.08 billion), decreasing 6% year over year, and **non-online marketing revenue** was RMB25.9 billion (\$3.76 billion), up 22% year over year, mainly driven by cloud and other AI-powered businesses.

• **Revenue from iQIYI** was RMB29.0 billion (\$4.20 billion), decreasing 5% year over year.

Cost of revenues was RMB63.9 billion (\$9.27 billion), decreasing 1% year over year, which is basically flat from last year, primarily due to the increase in traffic acquisition costs, bandwidth costs, cost of goods sold and other costs related to new AI business, offset by the decrease in content costs.

Selling, general and administrative expenses were RMB20.5 billion (\$2.98 billion), decreasing 17% year over year, primarily due to the decrease in channel spending, promotional marketing and personnel-related expenses.

Research and development expenses were RMB23.3 billion (\$3.38 billion), decreasing 7% year over year, primarily due to the decrease in personnel-related expenses.

Operating income was RMB15.9 billion (\$2.31 billion). **Baidu Core operating income** was RMB14.5 billion (\$2.11 billion), and Baidu Core operating margin was 15%. **Non-GAAP operating income** was RMB23.2 billion (\$3.36 billion). **Non-GAAP Baidu Core operating income** was RMB20.9 billion (\$3.04 billion), and non-GAAP Baidu Core operating margin was 22%.

Total other loss, net was RMB5.8 billion (\$841 million), which mainly included a fair value loss of RMB3.9 billion and an impairment loss of RMB3.0 billion from long-term investments. A significant portion of long-term investments, including but not limited to investments in equity securities of public and private companies and private equity funds, is subject to quarterly fair value adjustments, which may contribute to net income volatility in future periods. **Total other income, net** was RMB260 million for 2021, which mainly included a fair value gain of RMB3.1 billion and an impairment loss of RMB4.3 billion from long-term investments.

Income tax expense was RMB2.6 billion (\$374 million), decreasing 19% year over year, primarily due to deferred tax benefit recognized on fair value loss of long-term investments in 2022 whereas the Company had deferred tax expense recognized on fair value gain of long-term investments in 2021.

Net income attributable to Baidu was RMB7.6 billion (\$1.10 billion), and diluted earnings per ADS was RMB19.85 (\$2.88). Net income attributable to Baidu Core was RMB7.6 billion (\$1.10 billion), and net margin for Baidu Core was 8%. Non-GAAP net income attributable to Baidu was RMB20.7 billion (\$3.00 billion), and non-GAAP diluted earnings per ADS amounted to RMB58.93 (\$8.54). Non-GAAP net income attributable to Baidu Core was RMB19.9 billion (\$2.89 billion), and non-GAAP net margin for Baidu Core was 21%.

Adjusted EBITDA was RMB29.7 billion (\$4.30 billion) and **adjusted EBITDA margin** was 24%. **Adjusted EBITDA to Baidu Core** was RMB27.1 billion (\$3.93 billion) and **adjusted EBITDA margin for Baidu Core** was 28%.

Free cash flow was RMB17.9 billion (\$2.59 billion), and free cash flow excluding iQIYI was RMB18.1 billion (\$2.63 billion).

Conference Call Information

Baidu's management will hold an earnings conference call at 7.30AM on February 22, 2023, U.S. Eastern Time (8.30PM on February 22, 2023, Beijing Time).

Please register in advance of the conference call using the link provided below. It will automatically direct you to the registration page of "Baidu Inc. Q4 2022 Earnings Conference Call". Please follow the steps to enter your registration details, then click "Register". Upon registering, you will then be provided with the dial-in number, the passcode, and your unique access PIN. This information will also be emailed to you as a calendar invite.

For pre-registration, please click https://s1.c-conf.com/diamondpass/10028709-re5fs4.html

In the 10 minutes prior to the call start time, you may use the conference access information (including dial-in number(s), the passcode and unique access PIN) provided in the calendar invite that you have received following your pre-registration.

Additionally, a live and archived webcast of this conference call will be available at https://ir.baidu.com.

About Baidu

Founded in 2000, Baidu's mission is to make the complicated world simpler through technology. Baidu is a leading AI company with strong Internet foundation, trading on NASDAQ under "BIDU" and HKEX under "9888". One Baidu ADS represents eight Class A ordinary shares.

Contacts

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Safe Harbor Statement

This announcement contains forward-looking statements. These statements are made under the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. These forwardlooking statements can be identified by terminology such as "will," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates," "confident" and similar statements. Among other things, Baidu's and other parties' strategic and operational plans, contain forward-looking statements. Baidu may also make written or oral forward-looking statements in its periodic reports to the U.S. Securities and Exchange Commission, in announcements made on the website of The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange"), in its annual report to shareholders, in press releases and other written materials and in oral statements made by its officers, directors or employees to third parties. Statements that are not historical facts, including but not limited to statements about Baidu's beliefs and expectations, are forwardlooking statements. Forward-looking statements involve inherent risks and uncertainties. A number of factors could cause actual results to differ materially from those contained in any forwardlooking statement, including but not limited to the following: Baidu's growth strategies; its future business development, including development of new products and services; its ability to attract and retain users and customers; competition in the Chinese Internet search and newsfeed market; competition for online marketing customers; changes in the Company's revenues and certain cost or expense items as a percentage of its revenues; the outcome of ongoing, or any future, litigation or arbitration, including those relating to intellectual property rights; the expected growth of the Chinese-language Internet search and newsfeed market and the number of Internet and broadband users in China; Chinese governmental policies relating to the Internet and Internet search providers, and general economic conditions in China and elsewhere. Further information regarding these and other risks is included in the Company's annual report on Form 20-F and other documents filed with the Securities and Exchange Commission, and announcements on the website of the Hong Kong Stock Exchange. Baidu does not undertake any obligation to update any forward-looking statement, except as required under applicable law. All information provided in this press release and in the attachments is as of the date of the press release, and Baidu undertakes no duty to update such information, except as required under applicable law.

Non-GAAP Financial Measures

To supplement Baidu's consolidated financial results presented in accordance with GAAP, Baidu uses the following non-GAAP financial measures: non-GAAP operating income, non-GAAP operating margin, non-GAAP net income attributable to Baidu, non-GAAP net margin, non-GAAP diluted earnings per ADS, adjusted EBITDA, adjusted EBITDA margin and free cash flow. The presentation of these non-GAAP financial measures is not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with GAAP.

Baidu believes that these non-GAAP financial measures provide meaningful supplemental information regarding its performance and liquidity by excluding certain items that may not be indicative of its recurring core business operating results, such as operating performance excluding non-cash charges or non-operating in nature. The Company believes that both management and investors benefit from referring to these non-GAAP financial measures in assessing its performance and when planning and forecasting future periods. These non-GAAP financial measures also facilitate management's internal comparisons to Baidu's historical performance and liquidity. The Company believes these non-GAAP financial measures are useful to investors in allowing for greater transparency with respect to supplemental information used by management in its financial and operational decision making. A limitation of using these non-GAAP financial measures is that these non-GAAP measures exclude certain items that have been and will continue to be for the foreseeable future a significant component in the Company's results of operations. These non-GAAP financial measures presented here may not be comparable to similarly titled measures presented by other companies. Other companies may calculate similarly titled measures differently, limiting their usefulness as comparative measures to the Company's data.

Non-GAAP operating income represents operating income excluding share-based compensation expenses, amortization and impairment of intangible assets resulting from business combinations and contingent loss pertaining to legal proceeding in relation to former advertising agencies and iQIYI's non-recurring employee severance costs.

Non-GAAP net income attributable to Baidu represents net income attributable to Baidu excluding share-based compensation expenses, amortization and impairment of intangible assets resulting from business combinations, contingent loss pertaining to legal proceeding in relation to former advertising agencies, iQIYI's non-recurring employee severance costs, disposal gain or loss, impairment of long-term investments, fair value change of long-term investments, charitable donation from Baidu, adjusted for related income tax effects. Baidu's share of equity method investments for these non-GAAP reconciling items, amortization and impairment of intangible assets not on the investees' books, accretion of their redeemable non-controlling interests, and the gain or loss associated with the issuance of shares by the investees at a price higher or lower than the carrying value per shares, adjusted for related income tax effects, are also excluded.

Non-GAAP diluted earnings per ADS represents diluted earnings per ADS calculated by dividing non-GAAP net income attributable to Baidu, by the weighted average number of ordinary shares expressed in ADS. Adjusted EBITDA represents operating income excluding depreciation, amortization and impairment of intangible assets resulting from business combinations, contingent loss pertaining to legal proceeding in relation to former advertising agencies, iQIYI's non-recurring employee severance costs, and share-based compensation expenses.

For more information on non-GAAP financial measures, please see the tables captioned "Reconciliations of non-GAAP financial measures to the nearest comparable GAAP measure.

Baidu, Inc.
Condensed Consolidated Statements of (Loss) Income
(In millions except for per share (or ADS) information, unaudited)

		Three Mo	nths Ended	Twelve Months Ended				
	December 31, 2021	September 30, 2022	December 31, 2022	December 31, 2022	December 31, 2021	December 31, 2022	December 31, 2022	
	RMB	RMB	RMB	US\$ ⁽²⁾	RMB	RMB	US\$ ⁽²⁾	
Revenues:								
Online marketing services	20,723	19,943	19,571	2,838	80,695	74,711	10,832	
Others	12,365	12,597	13,506	1,958	43,798	48,964	7,099	
Total revenues	33,088	32,540	33,077	4,796	124,493	123,675	17,931	
Costs and expenses:								
Cost of revenues ⁽¹⁾	17,289	16,273	16,945	2,457	64,314	63,935	9,269	
Selling, general and administrative ⁽¹⁾	6,451	5,193	5,881	853	24,723	20,514	2,975	
Research and development ⁽¹⁾	7,390	5,757	5,658	820	24,938	23,315	3,380	
Total costs and expenses	31,130	27,223	28,484	4,130	113,975	107,764	15,624	
Operating income	1,958	5,317	4,593	666	10,518	15,911	2,307	
Other income (loss):								
Interest income	1,514	1,619	1,647	239	5,551	6,245	905	
Interest expense	(873)		(738)	(107)	(3,421)	(2,913)	(422)	
Foreign exchange (loss) gain, net Share of losses from equity method	(27)	(806)	(338)	(49)	100	(1,484)	(215)	
investments	(773)	(376)	(523)	(76)	(932)	(1,910)	(277)	
Others, net	566	(4,483)	1,733	251	(1,038)	(5,737)	(832)	
Total other income (loss), net	407	(4,770)	1,781	258	260	(5,799)	(841)	
Income before income taxes	2,365	547	6,374	924	10,778	10,112	1,466	
Income tax expense	1,295	908	1,254	181	3,187	2,578	374	
Net income (loss)	1,070	(361)	5,120	743	7,591	7,534	1,092	
Net (loss) income attributable to	1,070	(501)	5,120	1710	1,071	1,557	1,072	
noncontrolling interests	(645)	(215)	167	25	(2,635)	(25)	(4)	
Net income (loss) attributable to Baidu	1 715	(146)	4,953	718	10,226	7,559	1,096	
	1,715	(140)	=====	<u>718</u>				

		Three Mo	nths Ended	Twelve Months Ended					
	December 31, 2021	September 30, 2022	December 31, 2022	December 31, 2022	December 31, 2021	December 31, 2022	December 31, 2022		
	RMB	RMB	RMB	US\$ ⁽²⁾	RMB	RMB	US\$ ⁽²⁾		
Earnings (loss) per ADS (1 ADS									
representing 8 Class A ordinary shares):									
— Basic	4.57	(0.87)	13.73	1.99	28.64	20.02	2.90		
— Diluted	4.51	(0.87)	13.59	1.97	28.07	19.85	2.88		
Earnings (loss) per share for Class A and	1101	(0.07)	10.07	11,77	20.07	17100	2.00		
Class B ordinary shares:									
— Basic	0.57	(0.11)	1.72	0.25	3.58	2.50	0.36		
— Diluted	0.56	(0.11)	1.70	0.25	3.51	2.48	0.36		
Weighted average number of Class A and		(/							
Class B ordinary shares outstanding									
(in millions):									
— Basic	2,780	2,790	2,789	2,789	2,758	2,782	2,782		
— Diluted	2,816	2,790	2,801	2,801	2,814	2,809	2,809		
(1) Includes share-based compe	nsation expen	ises as follows	:						
Cost of revenues	134	84	158	23	399	409	59		
Selling, general and									
administrative	533	480	450	65	1,840	1,750	253		
Research and development	1,426	1,039	1,233	179	4,817	4,629	672		
Total share-based									
compensation expenses	2,093	1,603	1,841	267	7,056	6,788	984		

⁽²⁾ All translations from RMB to U.S. dollars are made at a rate of RMB6.8972 to US\$1.00, the exchange rate in effect as of December 30, 2022 as set forth in the H.10 statistical release of The Board of Governors of the Federal Reserve System.

Baidu, Inc. Condensed Consolidated Balance Sheets (In millions, unaudited)

	•	December 31,	•
	2021	2022 DMD	2022
	RMB	RMB	US\$
ASSETS			
Current assets:			
Cash and cash equivalents	36,850	53,156	7,707
Restricted cash	10,821	11,330	1,643
Short-term investments, net	143,243	120,839	17,520
Accounts receivable, net	9,981	11,733	1,701
Amounts due from related parties	1,368	5,432	788
Other current assets, net	11,052	10,360	1,501
Total current assets	213,315	212,850	30,860
Non-current assets:			
Fixed assets, net	23,027	23,973	3,476
Licensed copyrights, net	7,258	6,841	992
Produced content, net	10,951	13,002	1,885
Intangible assets, net	1,689	1,254	182
Goodwill	22,605	22,477	3,259
Long-term investments, net	59,418	55,297	8,017
Long-term time deposits and			
held-to-maturity investments	7,914	23,629	3,426
Amounts due from related parties	3,487	60	9
Deferred tax assets, net	2,372	2,129	309
Operating lease right-of-use assets	12,065	10,365	1,503
Other non-current assets	15,933	19,096	2,768
Total non-current assets	166,719	178,123	25,826
Total assets	380,034	390,973	56,686

	December 31, 2021	December 31, 2022	December 31, 2022
	RMB	RMB	US\$
LIABILITIES, REDEEMABLE NONCONTRO	LLING INTEREST	S AND EQUIT	Y
Current liabilities:			
Short-term loans	4,168	5,343	775
Accounts payable and accrued liabilities	41,384	38,014	5,512
Customer deposits and deferred revenue	13,706	13,116	1,902
Deferred income	97	72	10
Long-term loans, current portion	2	_	
Convertible senior notes, current portion	_	8,305	1,204
Notes payable, current portion	10,505	6,904	1,001
Amounts due to related parties	1,764	5,067	735
Operating lease liabilities	2,862	2,809	407
Total current liabilities	74,488	79,630	11,546
Non-current liabilities:			
Deferred income	129	159	23
Deferred revenue	223	331	48
Amounts due to related parties	3,268	99	14
Long-term loans	12,629	13,722	1,990
Notes payable	43,120	39,893	5,784
Convertible senior notes	12,652	9,568	1,387
Deferred tax liabilities	3,286	2,898	420
Operating lease liabilities	5,569	4,810	697
Other non-current liabilities	718	2,058	299
Total non-current liabilities	81,594	73,538	10,662
Total liabilities	156,082	153,168	22,208
Redeemable noncontrolling interests	7,148	8,393	1,217
Equity			
Total Baidu shareholders' equity	211,459	223,478	32,401
Noncontrolling interests	5,345	5,934	860
Total equity	216,804	229,412	33,261
Total liabilities, redeemable noncontrolling			
interests, and equity	380,034	390,973	56,686

Baidu, Inc.
Selected Information
(In millions, unaudited)

	Three months ended December 31, 2021 (RMB)			Three months ended September 30, 2022 (RMB)				Three months ended December 31, 2022 (RMB)				Three months ended December 31, 2022 (US\$)			\$)	
	Baidu Core	iQIYI	Elim & adj ⁽²⁾	Baidu, Inc.	Baidu Core	iQIYI	Elim & adj ⁽²⁾	Baidu, Inc.	Baidu Core	iQIYI	Elim & adj ⁽²⁾	Baidu, Inc.	Baidu Core	iQIYI	Elim & adj ⁽²⁾	Baidu, Inc.
Total revenues YOY QOQ	25,978	7,389	(279)	33,088	25,239	7,471	(170)	32,540	25,654 (1%) 2%	7,593 3% 2%	(170)	33,077 (0%) 2%	3,719	1,101	(24)	4,796
Costs and expenses: Cost of revenues (1) Selling, general and	11,017	6,507	(235)	17,289	10,745	5,705	(177)	16,273	11,712	5,405	(172)	16,945	1,699	784	(26)	2,457
administrative (1) Research and development (1)	5,377 6,626	1,093 764	(19) 	6,451 7,390	4,231 5,281	980 476	(18)	5,193 5,757	4,969 5,191	939 467	(27)	5,881 5,658	720 752	136 68	(3)	853 820
Total costs and expenses	23,020	8,364	(254)	31,130	20,257	7,161	(195)	27,223	21,872	6,811	(199)	28,484	3,171	988	(29)	4,130
YOY Cost of revenues Selling, general and administrative Research and development Cost and expenses									6% (8%) (22%) (5%)	(17%) (14%) (39%) (19%)		(2%) (9%) (23%) (8%)				
Operating income (loss) YOY QOQ	2,958	(975)	(25)	1,958	4,982	310	25	5,317	3,782 28% (24%)	782 — 152%	29	4,593 135% (14%)	548	113	5	666
Operating margin	11%	(13%)		6%	20%	4%		16%	15%	10%		14%				
Add: total other income (loss), net Less: income tax expense	1,161	(754)	_	407	(4,108)	(662)	_	(4,770)	2,271	(490)	_	1,781	329	(71)	_	258
(benefit) Less: net income (loss)	1,258	37	_	1,295	866	42	_	908	1,265	(11)	-	1,254	183	(2)	_	181
attributable to NCI	205	10	(860)(3)	(645)	(17)	1	<u>(199</u>) ⁽³⁾	(215)	15	(1)	153(3)	167	2		23(3)	25
Net income (loss) attributable to Baidu	2,656	(1,776)	835	1,715	<u>25</u>	(395)	<u>224</u>	<u>(146)</u>	4,773	<u>304</u>	(124)	4,953	692	44	(18)	<u>718</u>
YOY QOQ Net margin	10%	(24%)		5%	0%	(5%)		(0%)	80% 18992% 19%	_ _ 4%		189% — 15%				

	Three months ended December 31, 2021 (RMB)			(B)	Three months ended September 30, 2022 (RMB)						nths ended , 2022 (RM	B)	Three months ended December 31, 2022 (US\$)			
	Baidu Core	iQIYI	Elim & adj ⁽²⁾	Baidu, Inc.	Baidu Core	iQIYI	Elim & adj ⁽²⁾	Baidu, Inc.	Baidu Core	iQIYI	Elim & adj ⁽²⁾	Baidu, Inc.	Baidu Core	iQIYI	Elim & adj ⁽²⁾	Baidu, Inc.
Non-GAAP financial measures:																
Operating income (loss)																
(non-GAAP)	4,847	(515)		4,307	6,650	525		7,200	5,491	977		6,497	796	141		942
YOY									13%	_		51%				
QOQ									(17%)	86%		(10%)				
Operating margin (non-GAAP)	19%	(7%)		13%	26%	7%		22%	21%	13%		20%				
Net income (loss) attributable to																
Baidu (non-GAAP)	4,625	(1,001)		4,084	5,767	187		5,889	4,915	856		5,371	713	124		779
YOY									6%	_		32%				
<i>Q0Q</i>									(15%)	358%		(9%)				
Net margin (non-GAAP)	18%	(14%)		12%	23%	3%		18%	19%	11%		16%				
Adjusted EBITDA	6,210	(428)		5,757	8,239	615		8,879	7,146	1,056		8,231	1,036	152		1,193
YOY									15%	_		43%				
<i>Q0Q</i>									(13%)	72%		(7%)				
Adjusted EBITDA margin	24%	(6%)		17%	33%	8%		27%	28%	14%		25%				
(1) Includes share-	based	compe	nsation	as follo	ows:											
Cost of revenues	90	44		134	45	39		84	122	36		158	18	5		23
Selling, general and	70	- 11		151	15	3)		01	122	30		150	10	3		23
administrative	396	137		533	375	105		480	355	95		450	51	14		65
Research and	0,0	101		000	0,10	100				,,,			0.1	• •		00
development	1,343	83		1,426	978	61		1,039	1,177	56		1,233	171	8		179
Total share-based																
compensation	1,829	264		2,093	1,398	205		1,603	1,654	187		1,841	240	27		267

⁽²⁾ Relates to intersegment eliminations and adjustments

⁽³⁾ Relates to the net income/(loss) attributable to iQIYI noncontrolling interests

Baidu, Inc.
Selected Information
(In millions except for per ADS information, unaudited)

	Twelve months ended December 31, 2021 (RMB)						nths ended, 2022 (RN		Twelve months ended December 31, 2022 (US\$)			
	Baidu Core	iQIYI	Elim & adj ⁽²⁾	Baidu, Inc.	Baidu Core	iQIYI	Elim & adj ⁽²⁾	Baidu, Inc.	Baidu Core	iQIYI	Elim & adj ⁽²⁾	Baidu, Inc.
Total revenues YOY	95,163	30,554	(1,224)	124,493	95,431 0%	28,998 (5%)	(754)	123,675 (1%)	13,836	4,204	(109)	17,931
Costs and expenses: Cost of revenues ⁽¹⁾ Selling, general and	37,838	27,513	(1,037)	64,314	42,378	22,321	(764)	63,935	6,144	3,236	(111)	9,269
administrative ⁽¹⁾ Research and	20,040	4,725	(42)	24,723	17,103	3,466	(55)	20,514	2,480	503	(8)	2,975
development ⁽¹⁾	22,143	2,795		24,938	21,416	1,899		23,315	3,105	275		3,380
Total costs and expenses	80,021	35,033	(1,079)	113,975	80,897	27,686	(819)	107,764	11,729	4,014	(119)	15,624
YOY Cost of revenues Selling, general and					12%	(19%)		(1%)				
administrative Research and					(15%)	(27%)		(17%)				
development Cost and expenses					(3%) 1%	(32%) (21%)		(7%) (5%)				
Operating income (loss) YOY	15,142	(4,479)	(145)	10,518	14,534 (4%)	1,312 (129%)	65	15,911 51%	2,107	190	10	2,307
Operating margin	16%	(15%)		8%	15%	5%		13%				
Add: total other income (loss), net Less: income tax	1,793	(1,533)	_	260	(4,453)	(1,346)	_	(5,799)	(646)	(195)	_	(841)
expense	3,090	97	_	3,187	2,494	84	_	2,578	362	12	_	374
Less: net income (loss) attributable to NCI	288	61	(2,984)(3)	(2,635)	36	18	(79)(3)	(25)	4	3	(11)(3)	(4)
Net income (loss) attributable to Baidu	13,557	(6,170)	2,839	10,226	<u>7,551</u>	(136)	144	7,559	1,095	(20)	21	1,096
YOY Net margin	14%	(20%)		8%	(44%) 8%	(98%) (0%)		(26%) 6%				

	Twelve months ended December 31, 2021 (RMB)						onths ende , 2022 (RM		Twelve months ended December 31, 2022 (US\$)				
	Baidu Core	iQIYI	Elim & adj ⁽²⁾	Baidu, Inc.	Baidu Core	iQIYI	Elim & adj ⁽²⁾	Baidu, Inc.	Baidu Core	iQIYI	Elim & adj ⁽²⁾	Baidu, Inc.	
Non-GAAP financial measures:													
Operating income (loss) (non-GAAP) YOY Operating margin	22,201	(3,026)		19,030	20,948 (6%)	2,173 —		23,186 22%	3,037	315		3,362	
(non-GAAP)	23%	(10%)		15%	22%	7%		19%					
Net income (loss) attributable to Baidu (non-GAAP) YOY	21,292	(4,487)		18,830	19,935 (6%)	1,284		20,680 10%	2,890	186		2,998	
Net margin (non-GAAP)	22%	(15%)		15%	21%	4%		17%					
Adjusted EBITDA YOY	27,682	(2,623)		24,914	27,088 (2%)	2,510		29,663 19%	3,927	364		4,301	
Adjusted EBITDA margin	29%	(9%)		20%	28%	9%		24%					
(1) Includes share-ba	sed comp	ensation	as follov	vs:									
Cost of revenues Selling, general and	226	173		399	261	148		409	38	21		59	
administrative Research and	1,122	718		1,840	1,326	424		1,750	192	61		253	
development	4,489	328		4,817	4,390	239		4,629	637	35		672	
Total share-based compensation	5,837	1,219		7,056	5,977	811		6,788	867	117		984	

⁽²⁾ Relates to intersegment eliminations and adjustments

⁽³⁾ Relates to the net loss attributable to iQIYI noncontrolling interests

Baidu, Inc. Condensed Consolidated Statements of Cash Flows (In millions, unaudited)

	Three months ended December 31, 2021 (RMB)			Three months ended September 30, 2022 (RMB)			Decen	months nber 31, (RMB)		Three months ended December 31, 2022 (US\$)			
	Baidu excl. iQIYI	iQIYI	Baidu, Inc.	Baidu excl. iQIYI	iQIYI	Baidu, Inc.	Baidu excl. iQIYI	iQIYI	Baidu, Inc.	Baidu excl. iQIYI	iQIYI	Baidu, Inc.	
Net cash provided by (used in) operating activities Net cash (used in) provided	5,809	(1,095)	4,714	8,543	196	8,739	6,999	854	7,853	1,015	124	1,139	
by investing activities Net cash (used in) provided	(50)	2,097	2,047	7,603	407	8,010	(5,902)	579	(5,323)	(856)	84	(772)	
by financing activities Effect of exchange rate changes on cash, cash equivalents and	(4,662)	(5,239)	(9,901)	(5,967)	(106)	(6,073)	(5,124)	2,862	(2,262)	(743)	415	(328)	
restricted cash	(589)	(74)	(663)	1,980	60	2,040	(1,420)	<u>(9)</u>	(1,429)	(206)	(1)	(207)	
Net increase (decrease) in cash, cash equivalents and													
restricted cash Cash, cash equivalents and restricted cash	508	(4,311)	(3,803)	12,159	557	12,716	(5,447)	4,286	(1,161)	(790)	622	(168)	
At beginning of period	44,088	7,386	51,474	50,662	3,019	53,681	62,821	3,576	66,397	9,109	518	9,627	
At end of period	44,596	3,075	47,671	62,821	3,576	66,397	57,374	7,862	65,236	8,319	1,140	9,459	
Net cash provided by (used in) operating activities	5,809	(1,095)	4,714	8,543	196	8,739	6,999	854	7,853	1,015	124	1,139	
Less: Capital expenditures	(4,213)	(24)	(4,237)	(2,140)	(48)	(2,188)	(1,920)	(9)	(1,929)	(279)	(1)	(280)	
Free cash flow	1,596	(1,119)	477	6,403	148	6,551	5,079	845	5,924	736	123	859	

Note: Baidu excl. iQIYI represents Baidu, Inc. minus iQIYI's consolidated cash flows.

Baidu, Inc. Condensed Consolidated Statements of Cash Flows(In millions, unaudited)

	Twelve Dece		e months of mber 31, 2 (RMB)		Twelve months ended December 31, 2022 (US\$)				
	Baidu excl. iQIYI	iQIYI	Baidu, Inc.	Baidu excl. iQIYI	iQIYI	Baidu, Inc.	Baidu excl. iQIYI	iQIYI	Baidu, Inc.
Net cash provided by (used in) operating activities Net cash (used in) provided	26,074	(5,952)	20,122	26,241	(71)	26,170	3,804	(10)	3,794
by investing activities Net cash provided by (used in)	(32,706)	1,262	(31,444)	(4,210)	266	(3,944)	(611)	39	(572)
financing activities Effect of exchange rate changes on cash, cash equivalents and	26,355	(2,959)	23,396	(10,859)	4,469	(6,390)	(1,574)	648	(926)
restricted cash	(726)	(217)	(943)	1,606	123	1,729	233	18	251
Net increase (decrease) in cash, cash equivalents and									
restricted cash Cash, cash equivalents and restricted cash	18,997	(7,866)	11,131	12,778	4,787	17,565	1,852	695	2,547
At beginning of period At end of period	25,599 44,596	10,941 3,075	36,540 47,671	44,596 57,374	3,075 7,862	47,671 65,236	6,466 8,318	446 1,141	6,912 9,459
Net cash provided by (used in)	11,370	3,073	47,071	31,314	7,002	03,230	0,310	1,171	у,туу
operating activities	26,074	(5,952)	20,122	26,241	(71)	26,170	3,804	(10)	3,794
Less: Capital expenditures	(10,634)	(262)	(10,896)	(8,112)	(174)	(8,286)	(1,176)	(25)	(1,201)
Free cash flow	15,440	(6,214)	9,226	18,129	(245)	17,884	2,628	(35)	2,593

Note: Baidu excl. iQIYI represents Baidu, Inc. minus iQIYI's consolidated cash flows.

Baidu, Inc.
Reconciliations of Non-GAAP Financial Measures to the Nearest Comparable GAAP
Measures

(In millions exc	cept for per AD	S information,	unaudited)
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	Three months ended December 31, 2021 (RMB)		Three months ended September 30, 2022 (RMB)				months nber 31, (RMB)		Three months ended December 31, 2022 (US\$)			
	Baidu Core	iQIYI	Baidu, Inc.	Baidu Core	iQIYI	Baidu, Inc.	Baidu Core	iQIYI	Baidu, Inc.	Baidu Core	iQIYI	Baidu, Inc.
Operating income (loss) Add: Share-based compensation	2,958	(975)	1,958	4,982	310	5,317	3,782	782	4,593	548	113	666
expenses Add: Amortization and impairment of intangible	1,829	264	2,093	1,398	205	1,603	1,654	187	1,841	240	27	267
assets ⁽¹⁾ Add: Contingent loss ⁽⁵⁾	60	17	77	56 214	10	66 214	55	8	63	8	1	9
Add: iQIYI non-recurring	_	_	_	21 4	_	Z1 4	_	_	_	_	_	_
employee severance costs ⁽⁶⁾		179	179									
Operating income (loss) (non-GAAP)	4,847	(515)	4,307	6,650	525	7,200	5,491	977	6,497	796	141	942
Add: Depreciation of fixed assets	1,363	87	1,450	1,589	90	1,679	1,655		1,734	240	11	251
Adjusted EBITDA	6,210	(428)	5,757	8,239	615	8,879	7,146	1,056	8,231	1,036	152	1,193
Net income (loss) attributable to Baidu	2,656	(1,776)	1,715	25	(395)	(146)	4,773	304	4,953	692	44	718
Add: Share-based compensation expenses Add: Amortization and	1,805	264	1,941	1,394	205	1,497	1,654	187	1,748	240	27	253
impairment of intangible assets ⁽¹⁾ Add: Disposal (gain) loss	55	17 —	65	50 (6)	10	56 (6)	50 (484)	8 62	55 (453)	7 (70)	1 9	8 (66)
Add: Impairment of long-term investments	752	139	824	1,042	376	1,230	318	271	453	46	39	66
Add: Fair value (gain) loss of long-term investments Add: Reconciling items on equity	(1,339)	2	(1,337)	3,149	(27)	3,135	(1,662)	8	(1,658)	(241)	1	(240)
method investments ⁽²⁾ Add: Charitable donation from	430	177	521	237	16	245	377	18	386	55	3	56
Baidu ⁽⁴⁾ Add: Contingent loss ⁽⁵⁾	50	_	50	<u> </u>	_	<u> </u>	_	_	_	_ _	_ _	_ _
Add: iQIYI non-recurring employee severance costs ⁽⁶⁾ Add: Tax effects on non-GAAP	_	179	92	_	_	_	_	_	_	_	_	_
adjustments ⁽³⁾	216	(3)	213	(338)	2	(336)	(111)	(2)	(113)	(16)		(16)
Net income (loss) attributable to Baidu (non-GAAP)	4,625	(1,001)	4,084	5,767	187	5,889	4,915	856	5,371	713	124	779

	Three months ended December 31, 2021 (RMB)		Three months ended September 30, 2022 (RMB)			Three months ended December 31, 2022 (RMB)			Three months ended December 31, 2022 (US\$)			
	Baidu Core	iQIYI	Baidu, Inc.	Baidu Core	iQIYI	Baidu, Inc.	Baidu Core	iQIYI	Baidu, Inc.	Baidu Core	iQIYI	Baidu, Inc.
Diluted earnings (loss) per ADS Add: Accretion of the redeemable			4.51			(0.87)			13.59			1.97
noncontrolling interests Add: Non-GAAP adjustments			0.36			0.45			0.46			0.07
to earnings per ADS			6.73			17.29						
Diluted earnings per ADS (non-GAAP)			11.60			16.87			15.25			2.21

- (1) This represents amortization and impairment of intangible assets resulting from business combinations.
- (2) This represents Baidu's share of equity method investments for other non-GAAP reconciling items, amortization and impairment of intangible assets not on the investee's books, accretion of their redeemable noncontrolling interests, and the gain or loss associated with the issuance of shares by the investees at a price higher or lower than the carrying value per shares.
- (3) This represents tax impact of all non-GAAP adjustments.
- (4) This represents non-recurring charitable donations to discrete events.
- (5) This represents contingent loss pertaining to legal proceedings involving former advertising agency.
- (6) This represents non-recurring employee severance costs in relation to the iQIYI employee optimization program incurred in 2021.

Baidu, Inc.
Reconciliations of Non-GAAP Financial Measures to the Nearest Comparable GAAP Measures
(In millions except for per ADS information, unaudited)

	Twelve months ended December 31, 2021 (RMB)				e months of mber 31, 2 (RMB)		Twelve months ended December 31, 2022 (US\$)			
	Baidu		Baidu,	Baidu		Baidu,	Baidu		Baidu,	
	Core	iQIYI	Inc.	Core	iQIYI	Inc.	Core	iQIYI	Inc.	
Operating income (loss)	15,142	(4,479)	10,518	14,534	1,312	15,911	2,107	190	2,307	
Add: Share-based compensation expenses Add: Amortization and impairment of	5,837	1,219	7,056	5,977	811	6,788	867	117	984	
intangible assets ⁽¹⁾	246	55	301	223	50	273	32	8	40	
Add: Contingent loss ⁽⁵⁾	976	_	976	214	_	214	31	_	31	
Add: iQIYI non-recurring employee										
severance costs ⁽⁶⁾		179	179							
Operating income (loss) (non-GAAP)	22,201	(3,026)	19,030	20,948	2,173	23,186	3,037	315	3,362	
Add: Depreciation of fixed assets	5,481	403	5,884	6,140	337	6,477	890	49	939	
Adjusted EBITDA	27,682	(2,623)	24,914	27,088	2,510	29,663	3,927	364	4,301	
Net income (loss) attributable to Baidu	13,557	(6,170)	10,226	7,551	(136)	7,559	1,095	(20)	1,096	
Add: Share-based compensation expenses	5,814	1,219	6,444	5,964	811	6,371	865	118	924	
Add: Amortization and	220	55	251	200	50	220	20	7	22	
impairment of intangible assets ⁽¹⁾	220	55 (45)	251	200	50	(700)	29		(101)	
Add: Disposal (gain)	4 144	(45)	(28)	(515)	(368)	(700)	(76)	(53)	(101)	
Add: Impairment of long-term investments Add: Fair value (gain) loss	4,144	170	4,232	2,180	841	2,601	316	122	377	
of long-term investments	(2,734)	(87)	(2,778)	3,977	(18)	3,968	577	(3)	575	
Add: Reconciling items on equity										
method investments ⁽²⁾	1,249	192	1,349	1,473	105	1,548	214	15	224	
Add: Charitable donation from Baidu ⁽⁴⁾	140	_	140	136	_	136	20	_	20	
Add: Contingent loss ⁽⁵⁾	976		976	214	_	214	31	_	31	
Add: iQIYI non-recurring employee		170	02							
severance costs ⁽⁶⁾	(2.074)	179	92	(1.245)	(1)	(1.246)	(101)	_	(101)	
Add: Tax effects on non-GAAP adjustments ⁽³⁾	(2,074)		(2,074)	(1,245)	(1)	(1,246)	(181)		(181)	
Net income (loss) attributable										
to Baidu (non-GAAP)	21,292	(4,487)	18,830	19,935	1,284	20,680	2,890	186	2,998	

	Twelve months ended December 31, 2021 (RMB)			Twelve months ended December 31, 2022 (RMB)			Twelve months ended December 31, 2022 (US\$)		
	Baidu Core	iQIYI	Baidu, Inc.	Baidu Core	iQIYI	Baidu, Inc.	Baidu Core	iQIYI	Baidu, Inc.
Diluted earnings per ADS Add: Accretion of the redeemable			28.07			19.85			2.88
noncontrolling interests Add: Non-GAAP adjustments			1.00			1.68			0.24
to earnings per ADS			24.46			37.40			5.42
Diluted earnings per ADS (non-GAAP)			53.53			58.93			8.54

- (1) This represents amortization and impairment of intangible assets resulting from business combinations.
- (2) This represents Baidu's share of equity method investments for other non-GAAP reconciling items, amortization and impairment of intangible assets not on the investee's books, accretion of their redeemable noncontrolling interests, and the gain or loss associated with the issuance of shares by the investees at a price higher or lower than the carrying value per shares.
- (3) This represents tax impact of all non-GAAP adjustments.
- (4) This represents non-recurring charitable donations to discrete events.
- (5) This represents contingent loss pertaining to legal proceedings involving former advertising agency.
- (6) This represents non-recurring employee severance costs in relation to the iQIYI employee optimization program incurred in 2021.