

# 2022

Corporate Social Responsibility Report and ESG(Environmental , Social and Governance) Report

Guangzhou Baiyunshan Pharmaceutical Holdings Company Limited

# **About This Report**

Guangzhou Baiyunshan Pharmaceutical Holdings Company Limited (GYBYS) has published reports for 15 consecutive years. The Report discloses the ideas, practices and achievements of the Company's undertakings in corporate social responsibility towards the economy, the society, the environment and so on in 2022. We hope to strengthen communication with stakeholders, build consensus and promote sustainable development through the release of this Report.

### Time horizon

From 1 January 2022 to 31 December 2022; part of the content herein with a moderate extension to the year before or after.

### Report scope

"Guangzhou Baiyunshan Pharmaceutical Holdings Company Limited", including its subsidiaries and joint ventures, is the entity. The Company reviews the report scope periodically, so as to achieve the maximum influence inclusive of its entire business portfolio.

Main data scope		
Management	"Guangzhou Baiyunshan Pharmaceutical Holdings Company Limited", including its subsidiaries and joint ventures, is the reporting entity.	
Finance	The financial data is extracted from the 2022 annual report of Guangzhou Baiyunshan Pharmaceutical Holdings Company Limited.	
Employee	All staffs employed of "Guangzhou Baiyunshan Pharmaceutical Holdings Company Limited", including its subsidiaries and joint ventures.	
Environment (emission and energy consumption)	Guangzhou Baiyunshan Pharmaceutical Holdings Company Limited and its subsidiaries.	

### Appellations

- Global Sustainability Standards Council GRI Sustainability Reporting Standards (GRI Standards)
- Hong Kong Stock Exchange Environmental, Social and Governance Reporting Guidelines
- Guidelines for the preparation of the "Report on Corporate Social Responsibility" and Guidelines for Environmental Information Disclosure of Shanghai-listed Companies issued by the Shanghai Stock Exchange
- Guiding Opinions on the Implementation of Corporate Social Responsibility by Central State-Owned Enterprises issued by SASAC
- Guidelines for the Preparation of Corporate Social Responsibility Reports in China (CASS-ESG-5.0)

### Data sources

All the data used in the Report comes from the official documents, statistical reports or relevant public information of the Company.

### **Reliability assurance**

The Company guarantees that the Report is free from any false record, misleading statement or material omission.

### Appellations

For the convenience of expression and reading, in the Report, "stakeholders" are sometimes referred to as "you", and " Guangzhou Baiyunshan Pharmaceutical Holdings Company Limited" is sometimes referred to as "GYBYS", "the Company" or "we (us/our)". The abbreviations used herein have the same meaning as those defined in 2022 Annual Report.

### Access to the Report

The Report is available in printed or electronic form. You can download the electronic version from the Company's website (www.gybys.com.cn), HKEX website (www.HKEX.com.hk) or SSE website (www.sse.com.cn), or get the print version by email (sec@gybys.com.cn) or phone (020-6628 1011).

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# Message from the Chairman



2022 marked the convening of the 20th CPC National Congress, a crucial period for implementing China's 14th Five-year Plan, and also the final year of the three-year action plan for SOE reform. During the year, GYBYS thoroughly studied and implemented the guiding principles of the 20th CPC National Congress, followed the guidance of Xi Jinping Thought on Socialism with Chinese Characteristics for a New Era, and worked conscientiously to implement relevant decisions and plans of the provincial and municipal governments. Focusing on the theme of "the year of developing enterprise by talent management" and upholding the general principle of pursuing progress while ensuring stability, we took solid steps to promote high-quality development, Meanwhile, we strive to contribute our innovation, wisdom and strength to the development of human health based on our commitment to the philosophy of "spreading love all over the world".

### Li Chuyuan, Chairman of GYBYS

Deputy to the 14th National People's Congress Member of the 12th CPC Guangzhou Municipal Committee National Model Worker Top 10 Economic Personages of the Year 2022 in China's Pharma ceutical Industry China's Top 10 Economic Person of the Year Top 10 Innovative Figures of Guangdong Province

### We contributed to the access to health care by improving our scientific R&D and quality management.

Specifically, we kept on improving work efficiency and innovation benefit of scientific research and technology quality and secured a number of breakthroughs and new achievements in scientific R&D through persistent innovation investment and relentless research efforts. BYS10, a self-developed anti-cancer Category I innovative drug, was approved to conduct clinical trial by US FDA. Both of the researches on new indications of Naoxinging tablets and the anti-tumor drug resistance of Ganoderma Lucidum extract were granted international invention patents under PCT(Patent Cooperation Treaty). Ganoderma Lucidum Spore Oil Soft-capsule's "Inheritance and Innovation of Ganoderma, a Traditional Chinese Medicine" project won the Gold Medal of International Exhibition of Inventions of Geneva. In addition, we further improved systems of quality management and pharmacovigilance, actively developed fashionable traditional Chinese medicine (TCM), and strived to provide high-quality medical care to the public.

### Focusing on integrity compliance and moral practice, we strived to co-build transparent business.

To strengthen corporate governance, we improved our capabilities to operate and manage in accordance with laws and regulations by setting up a compliance management system and consolidating lines of defense to control risks. We strictly abided by business ethics and ramped up efforts to build an integrity team through ongoing anti-corruption and anti-bribery trainings as well as integrity education activities. In response to issues in dispute, we fully implemented rectification requirements in an active and quick manner, and enhanced our morality to advance the transparent, process and lean management of supply chain.

### We strengthened environmental protection by lowering carbon emissions and tackling climate change.

Through solid actions of energy saving, carbon emissions reduction and pollution treatment built on our improved environmental management system and resources management capabilities, we strived to mitigate negative impacts on natural environment and elevate green and low-carbon development to a new height. Meanwhile, we actively participated in the global missions on tackling climate changes, strengthened identification of climate change related risks and opportunities, and strictly controlled carbon emissions by applying green operation practices, aspiring to build resource-conserving and environmental-friendly enterprise.

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### 8 Corporate Governance

8 About Us



## Prioritizing employee development and social care, we worked to consolidate the development foundation.

The rights protection and career development of our employees had always been our priority. We strengthened the cultivation of a contingent of young officials and talents, and actively promoted the construction of Guangdong provincial industry employment training base to nurture high-quality talents. We spared no effort to fulfill the social responsibilities as a state-owned enterprise in providing support, medicines and supplies through mobilizing all resources to ensure supply and stabilize production. We dispatched over 20,000 person-times to the anti-pandemic frontlines, urgently resumed production of ibuprofen tablets, and solved the problems of drug purchasing for local residents with our online App "Suikang Medicine". We proactively gave back to society, ramped up efforts to support rural vitalization by leveraging our business strength, and supported the developments of Cili(Prickly Pear)-based industry in Guizhou province and lychee-based industry in Guangdong province. We have engaged in free recycling of household expired drug for 19 consecutive years, and participated in community development to share the gains and benefits with the society.

The report to the 20th CPC National Congress pointed out that we must give strategic priority to ensuring the people's health to advance the Healthy China Initiative. In 2022, we stayed united, actively seized development opportunities, and rose to challenges, so as to write an even more magnificent chapter for high-quality development. In 2023, keeping to the first and foremost mission of pursuing high-quality development and bearing in mind our original aspiration and founding mission, we will press on courageously to exert our industrial advantages in biomedicine and health, and move towards the goal of a world-class biomedicine and health enterprise. We will strive to contribute our share to the high-quality development in medical and health industry and the Healthy China Initiative.



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## **ESG** Management

### **Board Statement**

### Board oversight of ESG

The Board takes responsibility for the oversight and governance of the Company's ESG issues, participates in and takes charge of the formulation of ESG strategies, goals and medium and long-term plans to include ESG strategies in the business decision process. It identifies the potential impacts of ESG issues on our business model, assesses and sorts out corporate risks and opportunities related to ESG, and keeps the corporate development consistent with the expectations and requirements of investors and regulators. At the same time, the Board reviews the Company's CSR and ESG report every year; and supervises the effective implementation of ESG-related management plans and strategies.

Functional departments and our subsidiaries jointly implement relevant ESG strategies, policies and objectives. Functional departments supervise relevant ESG issues and guide the ESG work of subsidiaries. For example, the Technology and Quality Department is responsible for product quality and safety, the Marketing Planning Department takes charge of ethical marketing, the Scientific Research Management Department monitors animal test, and the Discipline Inspection and Supervision Office oversees bribery, corruption and business ethics.

### Board's ESG progress management

We gradually integrate ESG management into all aspects of production and operation of the Company. The Board regularly reviews, examines and takes follow-up actions on material ESG issues to address gaps and opportunities between current progress and future goals. The Board inspects ESG issues related to the Company and reviews the progress of those material ESG issues. It oversees and reviews the following matters, including but not limited to: annual CSR plans, CSR projects, annual CSR plans, progress of CSR projects, annual CSR work summary and CSR plans for the next year.

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### ESG Management

### Corporate Governance

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# Board's ESG management policy and strategy

### Sustainable development goal

Committed to the CSR philosophy of "spreading love all over the world", we keep contributing our intelligence and strength to human health.

### Organizational structure





### **Board's ESG Management**

The Board keeps on integrating the CSR philosophy of "spreading love all over the world" into our medium and long-term development strategies. Relevant work has been included in daily operation based on our sound CSR management system. Now we have formed the CSR roadmap of "strategy in advance – internal practice – external communication".

### **ESG** reporting principles

### Materiality

We invite all stakeholders of the Company to participate in the identification of ESG issues and assess their materiality through employee interviews, questionnaires and other forms. According to the results, we fully understand the sustainability topics concerned by employees and stakeholders.

### Quantitative

We have established and continuously optimized the collection tool of sustainability indicators covering the Company and its subsidiaries, regularly counted the key disclosure indicators in the ESG Reporting Guide, and made semi-annual and annual summary.

### Consistency

According to the updated ESG Reporting Guide, we refine and add relevant indicators to standardize the scope of reporting disclosure.

### Identification of material topics

Based on the disclosure guidelines of regulatory authorities as well as the sustainability topics concerned by capital markets, rating agencies, international report standard bodies and peer companies, we identify highly material topics from the two dimensions of "significance to corporate development" and "significance to stakeholders" in accordance with the path of " identification – prioritization– review –reporting", and then make key disclosures in the report.



### Stakeholder communication

We track the opinions, expectations and demands of stakeholders and strive to form a more harmonious tie to stakeholders through regular communication with various channels and response methods.

the law Paying taxes according to laws	Major Stakeholders	Expectations and Appeals
Financial information Intensified risk control Creation of economic valueShareholder/InvestorFinancial information Intensified risk control 		<ul><li>Paying taxes according to laws</li><li>Supporting local development</li></ul>
Image: Customerand servicesCustomerProtecting information secu- rityImage: CustomerTransparent and honest cooperationImage: Partner/SupplierTransparent and honest cooperationImage: Partner/SupplierSafeguarding basic rights Unblocking career develop- ment channel Balancing work and lifeImage: Partner/SupplierSafeguarding basic rights Unblocking career develop- ment channel Balancing work and lifeImage: Partner/SupplierMitigate impacts on the environment Tackle climate change Biodiversity conservationImage: Promoting regional develop- ment Supporting charityPromoting regional develop- ment Supporting charityImage: Partner with the support of the sup		<ul><li>financial information</li><li>Intensified risk control</li></ul>
Partner/Suppliercooperation Mutual support and win-win developmentDescriptionMutual support and win-win developmentDescriptionSafeguarding basic rights Unblocking career develop- ment channel Balancing work and lifeDescriptionMitigate impacts on the environment Tackle climate change Biodiversity conservationDescriptionPromoting regional develop- ment Supporting charityDescriptionResponsible marketing Open and transparent com-	()) Customer	<ul><li>and services</li><li>Protecting information secu-</li></ul>
Image: Provision of the second sec		<ul><li>cooperation</li><li>Mutual support and win-win</li></ul>
Image: Service of the service of th	हिन् Employee	<ul> <li>Unblocking career develop- ment channel</li> </ul>
Kommunity/Public       ment         • Supporting charity         • Responsible marketing         • Open and transparent com-	Environment	<ul><li>environment</li><li>Tackle climate change</li></ul>
Open and transparent com-	Community/ Public	ment
	() Media	• Open and transparent com-





### Communication and Response

- h Implement policies and pay taxes according to laws
  - Undertake social responsibility actively
  - Anti-corruption and anti-bribery
  - Improve corporate governance and investor relation management
  - Maintain an increase trend in business and profitability; improve industrial status constantly
  - Improve operation transparency
  - Provide quality healthcare products
  - Fair and reasonable pricing
  - Protect customer information
  - Improve supply chain management
  - Build responsible supply chains
  - Provide competitive compensation and benefits, learning and growth opportunities
  - Create favorable working environment
  - Protect employee career health and safety
  - Reduce pollutant emissions and waste discharge
  - Identify climate-related risks and opportunities, reduce carbon emissions
  - Regulate the planting of Chinese medicinal materials
  - Keep recycling expired medicine
  - Encourage employees to participate in voluntary activities
  - Promote the local development of project areas
  - Spread the concept of health
  - Release report periodically

## Corporate Governance

We constantly improve corporate governance structure, standardize the internal structure and procedures of the Board and Supervisory Committee and fully leverage the role of independent directors to improve our risk prevention capabilities, so that we can effectively protect the interests of investors, and achieve sustainable corporate development with high-quality governance.



Sustainable Development Internal Control Award of Caijing Magazine

### General Meeting of Shareholders, Board of Directors and Supervisory Committee

In strict accordance with the Company Law of the People's Republic of China, Securities Law of the People's Republic of China, Code of Corporate Governance for Listed Companies (revised in 2018), and relevant regulations of China Securities Regulatory Commission (CSRC) and listing rules of Shanghai Stock Exchange (SSE) and the Stock Exchange of Hong Kong Limited (HKEX), we have set up a corporate governance structure with complete functions, mutual checks and balances. In 2022, we made revision to relevant clauses in the Company's rules, including Rules of Procedure of General Meeting of Shareholders, Rules of Procedure of Board of Directors, Rules of Procedure of Supervisory Committee and Rules of Independent Directors, etc.



We standardize the assembly, convening and voting procedures of the General Meeting of Shareholders in compliance with the Company's Articles of Association and Rules of Procedure of General Meeting of Shareholders to guarantee shareholders exercise their legitimate rights.

The Company abides by relevant provisions on voting matters and procedures set out in the Company's Articles of Association, Rules of Procedure of Board of Directors and Rules of Independent Directors. All directors perform their duties in accordance with relevant rules and regulations.

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We give full play to the oversight and management roles of the Supervisory Committee according to the Company's Excellent ESG Practical Cases of Listed Companies Association and Rules of Procedure of Supervisory Committee. The supervisors are dedicated to discharging their supervision duties to inspect the Company's finance in accordance with the law, and supervise the performance of the Company's duties by directors, general managers and other senior management personnel, protecting the legitimate rights of the Company and shareholder.

### Corporate Governance

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### General Meeting of Shareholders



General Meetings of Shareholders convened in 2022

**Board of Directors** 

We advance the diversity of board members, and ensure scientific and effective decision of the Board. The Board consists of 11 directors at present, including 4 independent directors and 3 female directors. Two board members are expertise in finance, while five board members have professional background in medicine. The four specialized Board committees, namely Strategic Development and Investment Committee, Audit Committee, Nomination and Remuneration Committee and Budget Management Committee, are all operating well, which further improves the Board's operation efficienIn 2022



Board meetings held

Meetings of Audit Committee held

# 9

Meetings of Strategic Development and Investment Committee held

Meeting of Budget Manahement

## 5

Meetings of Nomination and Remuneration Committee held

Supervisory Committee



Meetings of Supervisory Committee held in 2022

### **Capital Operation Optimization**

In line with our strategic development plan during the 14th Five-year Plan period, we make solid progress in project investment, and implement development strategy of "industry operation + capital driven". Taking the main business as the core, we flexibly use investment tools such as equity investment, fund investment and cooperative investment to constantly optimize strategic industry layout adjustment, so as to realize the stable business performance.

Focusing on equity investments in the field of biomedicine and health through setting up funds, GYBYS has invested RMB 999 million to subscribe for the units of limited partnership of the GP Fund to accelerate the Company's transformation and upgrading in the field of biomedicine and health industry, which largely fulfills the requirements of GYBYS to identify and cultivate market-competitive target projects in line with the development direction of the Company's main business.





To invest in high-quality projects in the industry chain, we invest in equity and use equity investment to cut into the new industry layout, with an aim to consolidate our main business, achieve industrial control, optimize the business structure, and seize the leading track.

We promote the Company and our subsidiaries to partner with local governments on project cooperation, such as the project negotiations with Baiyun, Zengcheng, Nansha and Tianhe districts of Guangzhou, in an attempt to explore opportunities for joint venture and cooperation.

We ramp up efforts on promoting the capital increase and project approval for our subsidiaries, to channel internal and external high-quality resources. We advance the layout in advantageous market segments through enhancing market analysis and research efforts and coordinating internal resources , and accelerate the pace of capital operation.

### **Enterprise Risk Management**

A Message from the Chairman

With the core of "supervision intensification, risk prevention and value improvement", we continuously improve risk management system and risk prevention mechanism based on the working mode of "integration of inspection and audit" and the cooperation mode of "consolidation of risk control and internal audit". We strive to build and improve risk control supervision platform, and establish mechanisms such as routine self-examination and self-correction mechanism, standardized risk control mechanism, and audit risk control assessment mechanism, which will facilitate trade business risk tracking, accounts receivable risk tracking, key enterprise risk tracking, problem rectification tracking and other work. By doing so, we improve the Company's overall risk resistance capabilities.



### **Investor Communication**

We highly value the investor relations. Following the principles of authenticity, accuracy, completeness, fairness and openness, we disclose information and actively arrange investor exchange activities to ensure smooth bilateral communication and continuously improve information disclosure transparency. Activities such as online performance presentation, "online investor exchange day" sponsored by Guangdong Securities Regulatory Bureau and the Listed Companies Association of Guangdong (GDLA), and investor call organized by brokers and investment institutions are held to exchange with investors about the Company's operation and strengthen the communication with them.

To protect shareholders' privacy and interests, we have improved confidentiality mechanism, intensified confidentiality duty and highlighted the confidentiality education of key fields. Meanwhile, we strengthen technical protection to completely eradicate network leaks. We never disclose shareholders' information without permission, unless otherwise specified by laws and regulations.





8 About Us





## **About Us**

### **Company Profile**

Guangzhou Baiyunshan Pharmaceutical Holdings Company Limited [A-Shares 600332, H-Shares 00874] is a company under Guangzhou Pharmaceutical Holdings Limited (GPHL). It is mainly engaged in: the research and development, manufacturing and sales of Chinese patent medicine, Western medicine, chemical raw materials, natural medicine, biological medicine and chemical raw materials intermediates; the wholesale, retail and import and export business of Western medicine, Chinese medicine and medical equipment; the research and development, production and sales of great health products; and the health industry investment in medical care, health management, health maintenance and elderly care, etc.

### **Organizational Structure**

The Company's head office has established 32 functional departments which have 40 branches and subsidiaries directly.



### **Corporate Culture**



8 Message from the Chairman

### **Our Brands**

As one of the largest pharmaceutical conglomerates in China, GYBYS has achieved the overall industrial chain layout of biomedicine and health industry after years of high-quality development, with ever-increasing expansion of scale and benefits. The Company has gradually developed the four business segments of "Great Southern TCM", "Great Health Industry ", "Great Commerce" and "Great Medical Care" and a series of famous brands popular among consumers.





BSG Management Scorporate Governance



A Topic Focus

2022 Corporate Social Responsibility Report and ESG(Environmental , Social and Governance) Report Guangzhou Baiyunshan Pharmaceutical Holdings Company Limited

# The High-quality Conclusion of the **Three-year Action Plan for SOE Reform Delivers New Development Achievement**

Since the full implementation of the three-year action plan for the SOE reform in 2020, the Company has thoroughly studied and implemented President Xi Jinping's important discourse on the reform and development of state-owned enterprises and Party building, to ensure the unity in thinking, the application of what has been learned, and the effective implementation at all levels. We take solid steps in accordance with the requirements of the three-year action plan for the SOE reform, fulfill responsibilities at all levels, and make continuous breakthroughs in key areas, so that the role of reform to boost growth has been highlighted.

### **Improved System and Mechanism**

The Company gives full play to the leading role of the Party Committee to "chart our course, craft overall plans, and promote implementation" and keeps implementing "the commitment to the Party's leadership over state-owned enterprises (SOEs), developing a modern enterprise system and treating it as the direction of SOE reform". We continuously improve modern enterprise system with Chinese characteristics and market-oriented operating mechanism, and strengthen our governance capabilities.

### Standardized operation of the Board

Topic

Focus

The Company actively promotes the selection and appointment of external directors, and encourages the dominance of external directors in subsidiaries, achieving a 100% completion rate for establishing the Board of Directors in subsidiaries which should have established such corporate governance bodies. We promote the establishment of a management system for the Board of Directors to delegate powers to managers, and implement a case-by-case application according to the situation of our subsidiaries. After reviewing the rules of board of directors and the list of powers and responsibilities, we clarify the boundaries of powers and responsibilities between the relevant organizations of the Company and the Board and ensure more standardized decision-making procedures.

### mprove personnel management effectivenes

The Company focuses on establishing a new business operation responsibility system that highlights business performance and rigid rewards and punishments, and actively promotes the reform of professional managers in subsidiaries with mature conditions, by which we keep raising "tenure awareness" and "value awareness" to fully stimulate the vitality of talents. At the same time, we intensify our efforts on the social management of retirees, and have achieved 100% results for three indicators of "retirees transfer rate, retired Party members transfer rate, and personnel file transfer rate".

The tenure system and contractual management facilitate us to aim for the corporate development strategies, objectives and tasks, clarify responsibility, authority and profit, and strive to form a mechanism under which employees can be promoted or demoted, dismissed as well as recruited, and the salary can be adjusted, further expanding unimpeded channels for both promotion and demotion

Li Chuyuan, Chairman of GYBYS



### **Optimized Structure**

The Company continues to optimize the operation of state-owned capital investment, further improves capital operation capabilities and diversifies industrial structure through equity investment, fund investment, venture capital and other means, providing project reserves for sustainable development in the future. At the same time, the Company has deepened the mixed ownership reform, and carried out feasibility study and ongoing counseling on mixed ownership reform and medium and long-term incentive mechanism for its key subsidiaries in accordance with the principle of "applying policies according to local conditions, the targeted industries and enterprises, making independent arrangement, exercising control and joining in where it is feasible to do so, forbidding arbitrary arrangement, full-range coverage, and timetable."

Quality and efficiency improvement of capital operations

### **GYBYS** invested

RMB **9,99** 

on to participate in the establishment of the GP nd accelerate the transformation and upgrading of the biomedicine and health industry

### Higher resource allocation efficiency

The Company promotes the integration of resource elements to forge synergy, implements a centralized procurement model with unified purchase channel to effectively stabilize procurement quality and reduce procurement costs. Meanwhile, the production base and drug marketing authorization holder (MAH) system are given full play through entrusted processing and other activities to advance the integration of production resources and strengthen the overall management of production capacity.

### **More Sufficient Inner Impetus**

The medium and ong-term incentive system

The Company actively plans to advance the formulation of medium and long-term corporate incentive measures, and encourage subsidiaries to design and implement medium and long term incentive mechanism, so as to further motivate employees and provide strong support for the Company to expand new market space.

The "penetratic + coverage" of policy publicity and implementation

The Company actively organizes special training sessions, promotes the preparation of reform briefings and regularly updates the reform column to timely convey the latest policy requirements and guiding principles of reform meetings. We also strengthen communications on reforms and intensify study and discussions on policy trends and excellent reform cases, providing useful reference for our subsidiaries to carry out their relevant reforms.

### A ESG Abou Management A Corporate Abou





**2022** Corporate Social Responsibility Report and ESG(Environmental, Social and Governance) Report Guangzhou Baiyunshan Pharmaceutical Holdings Company Limited

# **Consolidating Frontline through Weaving** a Tight Prevention and Control Network to **Revitalize the City**

In October 2022, under the leadership of the Municipal Party Committee, the Municipal Government and the Municipal State-owned Assets Supervision and Administration Commission of Guangzhou, we activated our 24-hour emergency response mechanism and mobilized a vast number of Party members and other employees to participate the fight. In December 2022, after the optimization of prevention and control policies, the city gradually resumed its hustle and bustle under these optimized control measures. Looking back, we gave full play to the social responsibilities as a SOE, mobilized all possible resources to ensure supply, stabilize production and facilitate anti-pandemic response, and put in our best efforts for the revitalization of the city.

### Going All-out Efforts to Support COVID-19 Response

After the outbreak of COVID-19 in Guangzhou in October 2022, GYBYS dispatched all of its prime resources and took solid actions to build a strong defense line. We facilitated actions like supplies delivery, striving to fulfill the commitment of "we'll be around to cater you needs."

During the COVID-19 outbreak in Guangzhou in October 2022

660,000 +

Ťopic

COVDI-19 testings completed

patients with care

frontlines in 2022 20,000 +

Anti-pandemic volunteers at the

Ongoing donation of anti-pandemic supplies since the COVID-19 outbreak in 2020

кмв 50 million of preventive supplies donation in total at home and

160,000+ nieces of household supplies delivered

One-stop service for drug supply: accurately catering the needs of

in October 2022, GPC Prescription

Pharmacy jointed hands with the Internet Hospital of Guangdong

Second Provincial General Hospital

to provide one-stop services of online consultation, follow-up

consultation and prescription, and

home delivery of drugs, so that patients could consult doctors and

purchase drugs without leaving

home, accurately catering the

healthcare needs of patients at

home for prescription drugs with

participants supporting the COVID-19 frontline

1.800+

participants won praise

Wei Yitong, a post-95 Party member:

an "ferryman" who worked day and

"I love Guangzhou, and I want to do my

part to help the neighbors return to

normal life as soon as possible. As a med-

ical worker and a young Party member, I

should step forward." Wei Yitong, a

post-95 young Party member from Jing

Xiu Tang who was responsible for coordi-

nating and communicating with work

groups of each district and each quaran-

tine hotel and completing transfer and

quarantine tasks, spent countless whole

nights in the working group.

night for the COVID-19 fight

### The "allrounder" Su Fei: An Excellent Volunteer Model in the COVID-19 fight

During the Spring Festival, May 1st Labor Day, Mid-Autumn Festival, National Day, from winter to summer, Su Fei, an employee of Guang Hua, had been sticking to the COVID-19 frontline at the airport all year round, and coordinating with the airport, municipal transportation bureau, coach fleets, passengers and other parties to ensure smooth operation and avoid incidents such as stranded passengers. With a zero-error record for over one year, Su Fei was praised by workmates and leaders of the on-site working group.



GYBYS and our subsidiaries committed to "no price hike and no production halt to ensure product quality and public welfare" and guaranteed the supply of medicine as well as the anti-pandemic supplies in spite of all obstacles and difficulties by balancing both anti-pandemic efforts and production, We ramped up efforts to safeguard the medicine supply to residents in all districts of Guangzhou based on our terminal supply system consisted of chain drugstores, such as "Jian Min", "GPC Prescription Pharmacy", etc.

During the COVID-19 outbreak in Guangzhou in October 2022

Nearly 200 retail drugstores provided 24-hour non-stop drug delivery services

20,000+ pieces of drugs distributed through "Suikang Pharmacy

# 27,000+

kes of anti-pandemic supplies in 181 categories provided to 10 makeshift hospitals and health stations in places such as Haizhu and Zengcheng districts.





care.





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# Access to Health Care

### **Challenges and opportunities**

China's pharmaceutical industry witnesses increasingly stringent policies and strict supervision, which raises higher requirements for pharmaceutical businesses. Thus, the drug quality, drug R&D, industry management and industry development is steadily moving toward high-quality development and the rival for R&D innovation becomes fierce. The development of traditional Chinese medicine (TCM) has drawn more and more national attention due to its more prominently significance in the preventive treatment of diseases, treatment of major diseases and follow-up rehabilitation. In the meantime, Chinese people are attaching greater importance to the safety of life and quality of health, requiring a growing demand for a good health.

### Our actions

Committed to innovation-driven development, we continue to better our scientific and research platform, dedicate to greater self-reliance and strength in science and technology and enhance protection of intellectual property rights. We also endeavor to improve the quality of our products to support disease prevention and control. Furthermore, we continue to deepen the cooperation between the TCM sector and others, follow the changing trend of consumption and champion a healthy life philosophy to safeguard people's well-being.

## Our performance

• about RMB 1,065 million Investment in R&D in 2022

17

8 National scientific research platforms

41

**35** Municipal scientific research plat



18

# More Amicable Medical Services

The Healthy China Initiative continues to proceed and the focus of China's healthcare cause has transformed from disease treatment to people's health. We never stop inheriting the essence and sticking to innovation. Specifically, we constantly increase investment in innovations, reinforce technological breakthrough and continue to improve the quality and efficiency of scientific researches and innovation benefits, striving to promote the high-quality TCM development and its global recognition and better safeguard people's health.

### **Innovation-driven development**

Innovation is the approach to development and the future. We shoulder the mission of scientific and technological innovations unswervingly with full confidence. Committed to developing world-class technologies, serving the economic market, satisfying major national demands and guarding people's life and health, we accelerate self-reliance and strength in science and technology. In 2022, a total of about RMB 1,065 million was invested in R&D innovation.



### R&D management

### Digitalizing R&D management Optimizing the exchange and management Strengthening the compliance manage of technology information and resources ment of outsourced research The Management Measures for Outsourced We have launched the R&D Project Manage-We have released and printed our internal Research of Scientific Research Projects is ment System (Phase II) that realizes overall journal "GYBYS TECH BUZZ" that focuses issued. Based on our new database for R&D improvement and breakthroughs based on on major technology innovation policies, scientific research trend, major technology service providers, hierarchical management Phase I. It offers better user experience and standardized their recruitment based on sound systematic functions and breakthroughs and achievements. The approaches and procedures, we realize better data application, and helps improve journal serves as a driver for the effective systematic and regulatory management of the scientific research project management exchange of technology innovations within outsourced research, thus controlling costs, that will become more informationized, the Company. In the meantime, we lowering risks and improving the quality refined and standardized. By doing so, the standardize the declaration procedures for and efficiency of outsourced research. integration of scientific researches will be intellectual property rights, practice dynamic management of projects and integrate within reach. the information of internal technology professionals, thereby paving the way for the coordinated development of internal and external technology information and resources.

### **Disease prevention and control**

We fully leverage GYBYS's edges as the largest pharmaceutical company and the largest production base for traditional Chinese medicine in China, to conduct disease research and prevention and control work, aiming to minimize the harm of diseases and build a healthy China.

### R&D management line

We advance the internal scientific research projects in an orderly manner and hold experts workshops to bolster the establishment and development of projects in biologics, diagnostic reagents, special medical food, raw materials for high-end reagents and innovative traditional Chinese medicine tablets, which also further diversifies our R&D management line, boost public well-being and guarantee public right to a good health.

# 16

New scientific research projects in 2022

### The Category I innovative drug BYS10 of Guangzhou Baiyunshan Pharma was approved to conduct Case clinical trial by US FDA

The clinical trial application of BYS10, an independent-developed anti-cancer Category I innovative chemical drug project by Baiyunshan General Factory for the treatment of advanced solid tumors such as non-small-cell lung carcinoma, thyroid carcinoma, and medullary thyroid carcinoma, was approved to conduct by US Food and Drug Administration (US FDA). The Category I innovative drug BYS10 project has a novel mechanism with excellent draggability and anti-tumor activity, aiming to address major scientific problems that need to be solved in clinical practice, such as low selectivity of multi-target drugs, significant off-target effects and clinical drug resistance. The BYS10 project strives to become a marketable single-target "basket trial drug" with original research and high selectivity for Chinese enterprises, bringing greater benefits to patients.

### Scientific research platform

We continue to build a high-end strategic innovation platform, with the national platform as its core, the provincial one as its strategic support and several high-level innovation research institutes as its suppliers of technologies. We organize our subsidiaries to declare the licenses of their scientific research platforms at all levels and form an all-round accreditation system with which we can better mobilize external resources and consolidate our platform.



### 19

8

### R&D Breakthrough

8

We build a technology innovation system covering multiple fields such as traditional Chinese medicine, chemical drugs, raw medical materials and medical devices, etc., carry out research and development of major innovative drugs such as anti-tumor and anti-infection drugs, drugs for treatment of immune diseases, drugs for treatment of bone and joint, etc., and safeguard public health with concrete actions.



### International award

yunshan Han Fang /Inheritance and ovation of Ganoderma, a aditional Chinese Medicine/Gold Medal of International Exhibition of Inventions of Geneva

### Provincial awards

Baiyunshan Han Fang/Key Technologies and Industrialization of Full-chain Accurate Analysis and Quality Control for the Famous and ligh-quality Traditional Chinese Medicines in Lingnan/Second Prize of Guangdong Science and Technology Progress Award

Xing Qun/Key Technologies of Mulberry Resources for Food and Medicine and the Invention of Healthcare Products/Second Prize o Guangxi Science and Technology Progress Award



Certificate for the award



Innovation is the primary driver for development and protecting intellectual property rights (IPR) is protecting innovation. China has listed key tasks for further reform of the medical and health care system and for supporting the capability building of pharmaceutical enterprises' independent innovation. Seizing this precious opportunities, we further our IPR management and security mechanisms to enhance all-round IPR protection and integrate it in our corporate operation and development.

### Patent protection

The Company's Intellectual Property Department takes charge of the overall plan on IPR management and operation. In strict compliance with the Patent Law of the People's Republic of China, Rules for the Implementation of the Patent Law of the People's Republic of China and Enterprise Intellectual Property Management, we assist our subsidiaries' IPR work with liaison's guidance.

Besides, we continue to improve our patent management systems such as those for IPR project management, patent classification management and liaison management. Our subsidiaries are organized to engage in our IPR exchange and learning and make the work goes deeper and better.

We also fully support the work of Guangzhou Intellectual Property Development Association including the efforts in building a communication platform for scientific research, teaching, industry, promotion and management. By unblocking the chain channeling the IPR invention, application, protection, management and service, we facilitate the development of intellectual property cause in Guangzhou.



Patents	Winners 47-45
Separation and Purification of the Indexes Component of WLJ Herbal Tea	Guangzhou Wang Lao Ji Pharmaceutical Co., Ltd.
A Temperature and Humidity Set Point Controller and Controlling Method	Guangzhou Baiyunshan Pharmaceutical Holdings Co., Ltd. Baiyun- shan Pharmaceutical General Factory
A DNA Identification Method for Platostoma Palustre and Xi Huang Cao	Guangzhou WLJ Great Health Industry Co., Ltd., Institute of Chinese Materia Medica of China Academy of Chinese Medical Sciences, Guangzhou Wang Lao Ji Pharmaceutical Co., Ltd.
A Chinese Medicinal Materials Shredding and Grinding Device for the convenience of complete unloading	Guangzhou Wang Lao Ji Pharmaceutical Co., Ltd.
A Traditional Chinese Medicine Compound to Treat Child Acute Bronchitis and Its Fabrication Method	Guangzhou Baiyunshan Pan Gao Shou Pharmaceutical Co., Ltd.
A Fabrication Method for Huanggen Tablet	Guangxi Baiyunshan Yingkang Pharmaceutical Company Limited

### **IPR protection training** Case

On October 14, 2022, under the guidance of Guangzhou Municipal Administration for Market Regulation(Intellectual Property Office) and Guangdong Intellectual Property Protection Center, we organized a training session themed "the Retrieval and Application of Patent Information in Pharmaceutical Field" in which the retrieval skills were shared and more accesses to the patent information in pharmaceutical sector were provided to improve the information retrieval capacity. The event provided firm support for the Company and our subsidiaries to get accurate first-hand information about patent protection and new products at home and abroad in time.

Access to Health

Care

### Industry transformation empowerment

With a high sense of responsibility and an international vision, we join hands with our subsidiaries to proactively promote industrial development and transformation and continue to improve the level of strategic coordination with other sectors. In the meantime, we keep exploring new models of and approaches to cooperation to better respond to global challenges.

We actively carry out the construction of the industrial Internet, especially the establishment of Identifier Resolution System, aiming to build an industry-wide unified coding system and specifications for all channels and the whole life cycle of the industry, so as to promote the comprehensive transformation and upgrading and high-quality development of the pharmaceutical industry. In undertaking the task of building a secondary node of industrial Internet identifier resolution in the pharmaceutical industry, we take drug quality traceability and product life cycle management as the entry point, create a typical and exemplary integration and innovative application model for industrial Internet identifier resolution through integration with external application systems of enterprises, and gradually duplicate and promote the model to achieve unified identification management of the core pharmaceutical industry coding system.



8





Access to Health Care

On June 10, 2022, the 14th China Bioindustry Convention was held in Guangzhou International Bio Island. The 1st Prevention and Treatment of Serious Diseases with Traditional Chinese Medicine Forum, as the one of the sub-forums of the Convention, was held in Pazhou, Guangzhou on the same day where the Chairman of GYBYS, Li Chuyuan, delivered a welcoming address.

The Convention witnessed the inauguration of National Engineering Research Center for Traditional Chinese Medicine Pharmaceutical Process Technology and New Drugs Innovation, established by Baiyunshan Han Fang, the only national engineering research center for TCM in Guangdong Province. Besides, we fostered strategic cooperation with the State Key Laboratory of Natural Medicines (China Pharmaceutical University) on it.

The Forum also launched the Youth Research Fund of Huatuo Zaizao Pill for Stroke Prevention and Treatment in Guangdong-Hong Kong-Macao Greater Bay Area. Qi Xing and Russian-Asian Union of Industrialists and Entrepreneurs jointly

launched the Multi-center Evidence-based Medicine Research Project of Huatuo Zaozhai Pill for Cerebral Stroke Treatment. Leveraging the event, we seized the opportunities under the Belt and Road Initiative to develop traditional Chinese medicines with unique features and science-based ingredients, contributing our share to introducing traditional Chinese medicine to the world.

On September 20, 2022, GYBYS led 18 subsidiaries to participate in the 85th PharmChina in which the Company's famous pharmaceuticals such as Ci Ning Ji, Li Xiao Ji, Angong Niuhuang Wan, Sildenafil Citrate Tablets and Xiao Chai Hu Granule, were showcased. The exquisite exhibition by participating subsidiaries conveyed the accurate information about key merchandise to attract investment and find valuable business opportunities to expand the market.



The booths of GYBYS in the 85th PharmChina



The Inauguration Ceremony for National Engineering Research Center for Traditional Chinese Medicine Pharmaceutical Process Technology and New Drugs Innovation



Chairman Li is delivering a speech on 2022 Macao Forum on the Development of Chinese Medicine Industry

# Safer Products

High-quality development has always been the pursuit of the pharmaceutical industry. We set store by the idea of "quality first" and adhere to China's fundamental principle of "dealing with food safety issues with the most rigorous standards, the most stringent supervision, the most severe penalties, and the most serious accountability". Following a science-based management mode, we continue to strengthen our "full life cycle" quality management, the quality control and medicine warning systems and further expand the coverage of our quality activities, thereby fostering a good reputation among consumers with high-quality products and services.

### Product quality management

We fully implement the main responsibility of product quality, strictly abide by the Drug Administration Law of the People's Republic of China, Implementation Regulations for the Drug Administration Law of the People's Republic of China and other laws and regulations, improve the professional skills of employees, enhance their quality awareness, and strive for excellence to ensure product quality.



After specifying the major objectives for Quality Management and Development Plan during the 14th Five-Year Plan period, we nailed down the timetable, approaches and main heads for specific tasks and required all subsidiaries to integrate strategic objectives for quality control into their overall 14th Five-Year Plans. As for various tasks, we have also formulated an all-round implementation plan to guarantee that every enterprise fulfills its responsibility and to make strides in improving quality control.



GYBYS keeps improving our quality and risk control mechanisms. We formulate and update our rules and regulations in line with the latest regulatory situation, standardize procedures accordingly and enhance the quality accountability mechanism; continuously improve the procedures related to risk identification, analysis, response and mitigation, and takes the initiative to surmount challenges rather than passive response to forestall any quality risk. We also carry out special researches on the common or prominent quality issues in the Company and in our subsidiaries. By doing so, a defense line is built to prevent quality risks. Through the public testing platform of Chinese medicinal materials, we have solved the problem of pesticide residue detection of medicinal materials, basically realized the independent testing and batch testing of pesticide residues of Chinese medicinal materials in subsidiaries, and effectively ensured the quality and safety of the medicinal materials required for production.







We held the "Quality Month" themed "Building High-level Quality Control Team, Supplying High-quality Products and Services". To respond to the appeal, our subsidiaries conducted many sub-events, including internal and external quality audit, labor contest on testing skill, quality story soliciting and specialized training on quality regulations, which significantly improved the public quality awareness. We organized quality education training in continued educational training base and rolled out training sessions on product quality enhancement to improve the quality control of subsidiaries.

• Two QC groups from Zhong Yi won the Gold Award of 2022 ICOCC.

"Good Manufacturing Practice" by the Therapeuti Goods Administration (TGA)

'hong Yi won the Certificate o Guangxi Ying Kang won the title of "2022" Model Industrial Ent prorise for Ouality Control in Guangxi".

### Case Tian Xin's "Quality Lecture"

On September 28, 2022, Tian Xin conducted the "Better Quality Driven by Party Building, Better Development Driven by Better Quality" themed events and 2022 Quality Lecture under "Quality Month". During the events, the company lectured on *Good Pharmacovigilance Practices (GVP)* and Post-market Changes and Annual Report and held in-class tests to inspire the employees' desire to learn.



Tian Xin's "Quality Lecture"

### Pharmacovigilance system

Our high-quality development entails to benchmark drug quality management models with international ones. To faster integrate the international and domestic markets, we sustain to be value creation-oriented and make TCM "go global". The Company has included the building of medicine warning system into major projects to fulfill during the 14th Five-Year Plan period.

We held special meetings to review our pharmacovigilance regulations. On-site investigations into the pharmacovigilance work were also conducted in our subsidiaries. We made comprehensive analysis on the documents, cases and data related to the adverse effect of our drugs, and coordinated to establish the pharmacovigilance information system. As a result, we specified four stages for implementation and system development: post-marketing, clinical, real-world research on TCM and function expansion. In 2022, the pharmacovigilance information system initially took shape and entered into the corporate data collecting and testing stage.

### Four phases of pharmacovigilance (PV) information system

Phase I	> Phase II	Phase III	Phase IV
Submitting the ADR Report of the drug that has been marketed	Collecting the drug's clinical data with follow-up research	Conducting TCM real-world research	Exploring extra functions
Building the PV information system in line with the E2B international standard	Seeking proofs that the clinical trial drug is eligible for market	Providing evidence to support TCM's development and promotion	Improving corporate efficiency and compliance level in analyzing and evaluating drug safety issues



GYBYS has formed sound recall procedures and signed *Drug Recall Direction* that is required by the Operating Roles for the Administration of Medicinal Product Recall to ensure drugs can be recalled immediately if necessary. Therefore, the Company's procedures can efficiently recall products with potential quality risks and protect consumers' interests and appeals for health.

On November 1, 2022, the *Measures for the Administration of Medicinal Product Recalls* amended by National Medical Products Administration (NMPA) took effect. To hit the correct policy direction, we organized subsidiaries to probe into the latest and former Measures comparatively to strengthen their understanding of relevant regulation. In the meantime, we have timely update on internal rules and regulations to minimize regulatory risks arising in policy changes.

### Technology application and management

We learn from excellent performance management experience and practices at home and abroad and proactively promote the prominent models. In strict accordance with the requirement in standardized technological transformation project management and "major issues, important appointments and removals, major projects, and the use of large amounts of money" principle, we have made inspections on the necessity and feasibility application of such project in subsidiaries. Furthermore, we carried out field inspection over major projects and offered technical guidance to further improve the standardization management work. Focusing on the popular herbal medicine featuring famous specialty and hit product, we select localized plantation base of Chinese medical materials for large-scale and standardized plantation as well as operation with dynamic risk monitoring.

### **Consumer rights protection**

We fully respect and protect consumers' legitimate rights and interests by abiding by the Law of *the People's Republic of China on the Protection of Consumers' Rights and Interests.* Much attention has also been paid to protecting consumers' privacy, building smooth feedback channels, unblocking complaint path and establishing sound feedback mechanism for customers to ensure timely and effective response to consumer complaints.

### Privacy protection

We have fostered a sound information management system. It clearly defines the scope of confidentiality and confidentiality measures about customer information. Our staff are banned from replicating, downloading and transcribing the information and confidential documents that belong to our customers. As for the information from customer hot line or letters, we will also get them well-protected. All members registered at GPC Prescription Pharmacy should sign a registration agreement, and member archives shall not be established until customers know and agree drugstore to register their specific information. We set review and editing permissions for accessing the information and member management system at each drugstore post. Any modification to customer information needs step-by-step approval. Information must undergo desensitization management of output audit at a unified port to protect customers' privacy.

### Complaint treatment

We have established a well-rounded complaint feedback mechanism that facilitates unimpeded communication channels such as service hot line, bulletin website, WeChat official account, consumer satisfaction survey, Weibo account, direct-sale pharmacies, business workshop and accesses to front-line employees, through which consumer complaints can be handled in time, problems can be resolved effectively and questions can be answered.



8



Cornerstone of Development



enterprises reviewed in 2022



technological transformation projects in 2022



We are committed to developing primary-level healthcare, a fair pricing principle and innovating new marketing models. Our goals are to communicate to the public the idea of a healthy life, improve life quality and contribute to better well-being.

### Support for primary-level healthcare

The online and offline academic exchanges we organize aim to improve the medical literacy of medical workers, so do others including the regular popularization lectures and free expert consultation, which pave the way for the wide coverage of healthcare services in every corner of society.



### Sangongzai · Love Your Children the Right Wayexpert office of Wang Lao Ji

The "Sangongzai · Love Your Children the Right Way", a public welfare project of Wang Lao Ji, introduced an expert office in cooperation with top 10 experts in China. The expert office integrates Internet and child healthcare service to popularize the professional parenting approaches and knowledge on child diseases. The expert office is blessed with the capacity to offer diagnostic care and to provide scientific treatments and around-the-clock online intelligent customer service. Diseases can soon be identified judging from symptoms and conditions with medical advice and knowledge given to patients and their family to raise their disease-prevention awareness, which are part of our efforts to satisfy people's diversified demand for healthcare services. In the meantime, form- and content-rich popularization teaches more vivid and intelligible expertise, which helps improve parents' parenting knowledge and better resolve their problems by lowering the threshold of the expertise.

### Pharmacists' Day in Guangzhou Baiyunshan Hospital

Guangzhou Baiyunshan Hospital held the Pharmacists' Day themed "Caring for Health, Serving Residents" with a free consultation activity. In response to Guangzhou Municipal Health Commission's call, the event aimed to publicize the important role of pharmacists in safe and rational drug use and their strengths to optimize prescripts and minimize drug abuse, which are critical for guaranteeing safe drug use for the public. On that day, through face-to-face communication with patients, doctors and pharmacists practiced diagnosis and body check carefully and gave patients accurate results, treatment suggestions and health guidance. Moreover, their common questions related to drug use, adverse reactions and precautions were answered considering various patient conditions.

### Fair pricing

We abide by the rules and regulations specified in the *Opinions on the Management of Drug Pricing* issued by National Healthcare Security Administration and bear in mind our corporate vision of "an enterprise will get prosperous development when benefiting mankind with one heart". We intensify efforts to lower consumer costs on healthcare by providing high-quality medicines of rational prices and ensuring stable supply and drug prices in the market.

Access to Health

Care

We have formulated "recommended retail price" of medicines and accept price competent department's supervision and management of various provinces, so as to provide medicines for the public at the fair and reasonable price. In accordance with relevant requirements of *the Anti-Monopoly Law of the People's Republic of China*, we never intervene in terminal medicine price, and protect fair market competition as well as consumers' interests.

### Innovative marketing model

We proactively seek breakthroughs in marketing and continue to expand our catering end, ready-to-drink end and e-commerce channels. Given our cross-border cooperation, live commerce and other diversified sales channels for innovative marketing models, we strive to make traditional Chinese medicines more fashionable and form a new trend of consumption.

Ganoderma Lucidum Spore Oil Soft-capsule, a key product, witnesses its sales up more than **30%**, which was promoted by investment agents, direct-sale stores, VIP group purchases and e-commerce platforms.

The "Auspicious Sambo", namely Ci Ning Ji, Li Xiao Ji and WLJ Herbal Tea, seeks to build an example market by shoring up promotion and introducing free taste, gaining impressive market recogni8



Cornerstone of Development





Besides the campaign to recycle expired family drugs, we distribute pharmacy coupons around the China to benefit the ordinary patients duly.

WLJ Herbal Tea, a core product popularized in a variety of publicity events and featuring the "Ji" culture, sees its market share growing up to over 70%.



### Ganoderma Lucidum Spore Oil Soft-capsule wins the "Actual Combat Case for Marketing" of 2022 ADMEN Awards Case



On August 16, 2022, the 11th Ceremony for ADMEN Awards was held in Tianjin. "Bring Force Ingenuity Based on Authority", a case selected by Baiyunshan Han Fang and Yulin Ad. Stood out in the fierce competition among many other brand cases nationwide, and eventually won the "Actual Combat Case for Marketing" of 2022 ADMEN Awards.



### **Ganoderma Lucidum Spore Oil** Soft-capsule

- With 9 national invention patent technologies, selected and appeared in CCTV's "Brand Power Project" for two times
- Awarded China Top 10 Emerging Brand Award of 2021 "China Brand Day
- Ganoderma Lucidum Spore Oil Soft-capsule successfully awarded as "the most valuable single drug for cooperation with chain drugstores in China" in MISH 2022

Baiyunshan Han Fang accurately understands the health needs of consumers. By leveraging the path-breaking edges such as technical advantages, rich brand culture and impressive product utility, cooperating with communication companies to clarify the consumption demand of targeted groups and integrating brand building, advertisement and marketing together, Baiyunshan Han Fang has made great progress in brand exposure and product clout, injects new vitality into brand development, allows brands to form chain interactions with customers, thus realizing the inheritance and innovation of traditional Chinese medicine culture.

Read More

Against the background of the developing global economy and media industry, ADMEN Awards invite a first-class jury in the industry to make a comprehensive, fair and objective evaluation of the participating cases, and to finally select prominent figures, companies and cases in the development of China's advertising industry as the industry benchmark.



### Advocate for the health concept

Traditional Chinese medicine is the treasure of ancient Chinese science and the key to the house of Chinese civilization. GYBYS undertakes the important task of inheriting and carrying forward the TCM culture, and endeavors to protect, explore, develop and inherit it. By cultivating people's self-confidence and pride in TCM culture, the Company hopes to embed TCM culture in people's everyday life and see it practiced as a routine.

> ennong Caotang TCM Museum of HWBYS won the title of ional Science Popularizati and Education Base

Chen Li Ji was selected among the First Batch of Science Popularization Bases of China ciation of Chinese Medic and won the title of 2022

### Case

### Teenagers Share Stories on Time-honored TCM Culture-A Multilingual Program to Communicate TCM Culture

TCM is the valuable legacy of Chinese civilization. To inform more people of TCM, teach more teenagers in the new era to tell the stories of Chinese civilization and make TCM culture go global, GYBYS and Guangzhou Foreign Language School, a state-run school directly under the Education Bureau of Guangzhou Municipality, jointly built a multilingual program to popularize TCM culture, Teenagers Share Stories on Time-honored TCM Culture from Teenagers, aiming to show the world the extensive and profound Chinese civilization in a multilingual form.

### Presence of Xiao Chai Hu Granule, an Intangible Cultural Heritage, in Guangzhou Science and Technology Week

On May 21-22, 2022, Guangzhou Science and Technology Week was held in Guangzhou Yuexiu International Congress Center, in which Yishengtang Science Popularization Base showed the public the fabrication approach for Xiao Chai Hu Granule, an intangible cultural heritage in Guangdong Province. Modern technologies were adopted to give the public a glimpse into the mysterious TCM. For example, a microscope was used to observe the slices of medicinal materials. As a result, people acquired more TCM and pharmaceutical knowledge.











2022 Corporate Social Responsibility Report and ESG(Environmental , Social and Governance) Repor Guangzhou Baiyunshan Pharmaceutical Holdings Company Limited

# Ethics and Transparency

### Challenges and opportunities

Business ethics has become a sharper focus for stakeholders. We not only pay attention to work safety and product quality, but also strictly adhere to the bottom line of business ethics and morality to protect the legitimate rights and interests of patients. In 2022, we encountered an ethical controversy.We will continue to improve our business ethics and strive to build a good corporate image.

### Our actions

We attach great importance to business ethics. Through improving the anti-corruption management system and enhancing supervision and review, we endeavor to advance culture building with operation compliance and continue to strengthen business transparency. Joining hands with suppliers and customers, we build a clean and transparent business ecology together and establish a good corporate image step by step.

### Our performance

· 40,705

Total anti-corruption training hours of employees

151 Anti-corruption and integrity activities



# 50

Guidelines for discipline inspection revised and improved

# 39

Major projects under "item-based" corruption risks prevention and control and supervision

3,834

Risk points investigated in job positions and business operations

## 5

Copies of Proposal on Supervision issued

IZPieces of rectification suggestions

### Integrity management

Through system establishment, reform and abolition, a total of 53 rules and regulations on discipline inspection and supervision, including 20 items of 5 categories in supervision, discipline enforcement and accountability, have been set up. 50 guidelines for discipline inspection have been revised and improved. The assessment methods for disciplinary bodies and secretaries of discipline inspection committees have also been formulat-

ed respectively to lay a more solid institutional foundation for strict self-governance of the Party through annual "Dual Assessment" and "Dual Application" of assessment results.

We keep an eye on the power execution in important positions, key areas and key links. Through corruption risks investigation, we have carried out "item-based" corruption risk response and supervision for 39 major projects and a total of 3,834 corrup-

tion risk points investigated in job position and business operation. We have deepened the analysis and research of high, medium and low corruption risk points to make targeted preventive and control measures and consolidated the defense line of clean business.





We deeply believe in honest business operation. We follow the market rules and business ethics, improve corruption risk management and supervision system and optimize whistle-blowing channels, and strengthen the moral restraint of employees and standardize the ethical professional conduct of employees. We pursue responsible marketing and maintain customer information security to build a favorable trust relationship with customers and boost our sustainable development.

### Anti-corruption and anti-bribery

We continue to strengthen honesty business building. With innovative supervision and monitoring methods, integrity education activities, stricter power regulation and better whistleblower protection mechanisms, we enhance our anti-corruption ability and guarantee honest and compliant business to build up a good image for stakeholders.

Establi

corrupti warnin mechani

In 2022, we established and improved the work methods for corruption analysis to collect, sort and analyze the public complaints and reports, problems, clues and cases received and handled at all levels. Combining with the signs and trends in daily supervision, we release quarter reports on corruption analysis, further enhancing the corruption risks prevention and control during our production and operation in key areas and key links.

Conducting corruption risks vestigatio

Improving the

institutior

al system

We have updated the Employee Handbook to clarify the work rules and code of conduct, strengthen employees' professional ethics building, and raise employees' awareness of professional ethics. To better cultivate a learning, research and compos-

ite talent team, we improve the supervision team in all respects through supervising leaders training, theoretical research and supervising talent pool to improve the competence of supervising leaders of the Company, ensuring sound operation in accordance with law and preventing risks effectively.

### Integrity education

### Implementing routine integrity education

We work to improve conduct and enforce discipline, especially during important holidays and at critical timings. We organize and promote the discipline inspection agencies at all levels to carry out regular corruption warning education to strengthen the education of the Party members. Regarding leading officials, or "key few", we hold activities such as talks on honesty, corruption reminders, case reporting and honesty culture on a regular basis to increase their integrity awareness and strengthen their ability to resist corruption through rich and vivid education. We gathered calligraphy, painting and photography works, microfilm and micro-video on integrity culture to encourage all employees participate in the warning education.

### **Enhancing honesty education and training**

In 2022, We organized the newly promoted middle-level leaders, discipline inspection institutions at all levels and the Party members to watch various warning education videos and anti-corruption feature films, so as to warn, reform and regulate corruption issues through real cases and build up the ideological line of defense for various Party members and officials to resist corruption and prevent deterioration. 937 Party officials were organized to visit Guangzhou discipline and law education base and anti-corruption education base for Party officials. We also launched various honesty training for members of the Company's board and employees and organize discipline inspection committees at all levels to carry out 151 anti-corruption and honesty activities.

281 Discipline Education and Learning Month activities

151

### Ø **Disputes settlement**

Case

Integrity, compliance and observance of business ethics are the basis for the Company to achieve high-quality development and win the trust of stakeholders. Against sudden and major risk events that hamper social stability, we pay high attention and act promptly to set up a leading group and various professional working groups headed by the Secretary of the Company's Party Committee, chairman of the Board and General Manager, with head of Legal Affairs Department participating in the whole process of action. Externally, we strengthen reporting and communication with relevant government departments, take the initiative to report and attend important meetings. Internally, we guide the subordinate enterprises to deal with issues properly according to the law.

### Taking Take corrective actions in a timely manner in response to reported incidents

On August 9, 2022, the National Healthcare Security Administration issued a notice about relevant incidents of certain subsidiaries of the Company. We attached great importance to the notice and ordered the three subsidiaries to stop cooperating with relevant agents and distributors, comprehensively rectify their marketing models, and reduce the prices of related products or withdraw from the distribution networks and outlets nationwide. We resolutely implemented the deployment and policies of the state on the reform of the medical and health system, and we would never cover up any violation or non-compliance of these regulations, instead, we would impose harsh punishment on them. The relevant responsible persons of the three subsidiaries were removed or suspended from their posts, and the rectification measures were actively implemented. Taking this incident as an opportunity, we intensify supervision and inspection, guide the enterprises to carry out risk screening in key links and promptly make it up. With the assistance of audit, risk control, finance, legal affairs and other functional departments, we will avoid the recurrence of similar incidents while ensuring compliant production and operation.



Anti-corruption and honesty activities for disciplinary committees at all levels

Employees participants in ti-corruption training

22

5

113

compliance

62 Pieces of complaints and reporting

Problems and clues handled

People filed cases for review

People handled with the intensified

four forms of oversight over discipline

### Reporting mechanism and whistleblower protection Q

We insist on improving the monitoring and reporting system and dealing with complaints in accordance with the law and regulation. To detect and resolve problems timely, we constantly broaden the supervision and reporting channels by using network platform. At the same time, we strictly keep whistleblowers' information confidential, protect them and effectively safeguard their rights.

In 2022, we formulated the Special Work Plan for Improving Primary-level Supervision Effectiveness with Focus on Solving the Most Pressing Difficulties of Great Concern to the People. We set up the column of "Safeguarding People's Interests" in the Complaint and Reporting module on the Company's official website and our WeChat official account "Clean Guangyao", aligning with discipline supervision information management system to deal with public advice immediately. We also established a work mechanism of honesty liaison to realize the direct reporting of the corruption situation and detect and solve the most pressing difficulties of great concern to the people more effectively.



The Company clarifies to strictly prohibit disclosing reporting contents and whistleblowers' information and forwarding the report materials to the units and person being reported against or irrelevant units and individuals. The Company shall take appropriate ways to contact the whistleblowers and verity the situation without revealing the identity of whistleblowers. In case of real-name whistleblowers being subjected to retaliation, we, in accordance with relevant regulations, will safeguard the legitimate rights and interests and personal and property security of real-name whistleblowers, and investigate and punish the conducts of retaliation.

### **Responsible marketing**

We strictly comply with Chinese laws and regulations, such as the Advertising Law, Drug Administration Law, Provisions for Drug Insert Sheets and Labels and others. We carry out our product distribution in accordance with the Ethical Criteria for Medicinal Drug Promotion of World Health Organization (WHO) and continuously strengthen compliance management of advertising, promotional slogans and official marketing article to ban false or misleading propaganda. We implement latest, accurate and objective promotion requirements without any misleading or false information, building our brand reputation.

### Information security and management

We focus on information security construction and actively enhance cybersecurity defense, monitoring, early warning and emergency response. By improving the information management system, strengthening network equipment configuration and facilitating digitalization projects, we continuously optimize and maintain cyber security to ensure information safer and under control, providing security guarantee for the Company's operation and development.

121 Information management system

To develop "Cybersecurity Work Responsibility System" and facilitate the implementation of cybersecurity system, we organize subsidiaries to complete cyberattack and defense drills, industrial Internet information security and other related inspections conducted by the Ministry of Public Security and the Ministry of Industry and Information Technology. We intro-duce professional audit institutions for informa-tion risk control to carry out special audit and assessment and identify information system risks and vulnerabilities. Through work rectifica-tion, we reduce the risks arising from the construction, implementation, operation and maintenance of the information system and guarantee information compliance.



projects

O Promoting the construction of national and Guangdong industrial Internet innovation projects

We lay out the measures for infor-matization of government-subsid-ed projects to provide standard-ized guidelines for declaration. project establishment, process management, cost management and project acceptance of informa-tization government projects and improve the overall level of informatization government-invested project management. We set up a reconciliation platform and statement reporting platform for centralized procurement and an inter-system and inter-organiza-tional reporting system to meet the needs for statement forms of centralized procurement of the Company and our subsidiaries, realizing information sharing.



8





GP Corp. Passed the national integration of formationization and industrialization management system certification and assessment and was awarded the AAA Integration of Informatization and Industrialization Management System Certificate.



Basic structure construction

With further improvement of the network securi-ty system and optimization of IT infrastructure, the automated and unified operation and main-tenance monitoring and management platform has been put into use. We complete the unified cloud management of the newly-built super-in-tegrated network area to enhance the capability of early warning and rapid fault location. We upgrade the single core network to dual-node core network to further strengthen network security and stability. With a series of measures, we further enhance network security and improve network security in all aspects.

O The electronic platform for centralized procurement optimization and upgrading project (Phase II)

O Mobile workplace optimiza-tion and enhancement project

We facilitate the construction of mobile workplace project (Phase III) – deepening the application, which focuses on system running stability, system security, multi-sys-tem data interaction and other functions. The hardware upgrading and deployment and implementa-tion of network storage device in 2022 have been accomplished.



# Transparent Operation

We constantly improve the compliance management system, strictly adhere to the ethics of clinical trials and regulate laboratory animals management, so that our business operations meet the requirements of compliance, openness and transparency and avoid operational risks.

### **Operation compliance**

We strictly abide by national laws and regulations. We establish a sound compliance management system to strengthen compliance audit, and assess and prevent legal risks of projects. We actively carry out compliance training to enhance employees' legal awareness, and further improve the ability and level of legal operation and management.

### S Compliance management system

We faithfully implement the Notice of State-owned Assets Supervision and Administration Commission of Guangzhou Municipal Government on Supervising Enterprises to Promote the Construction of Compliance Management System and formulate corresponding work plans to gradually establish a sound compliance management system.

481 Economic contracts audited



### S Legal risks prevention and control

*036* 

Pieces of assessment opinions issued

We actively participate in project feasibility demonstration, intervene in project operation in advance and comprehensively assess legal risks of projects. For example, as for bidding projects, we focus on the legal procedures of bidding to avoid invalid bidding due to irregular operation. Regarding project management, we improve the contract terms and conditions, adding clauses related to withdrawal mechanism, contract termination, intellectual property protection and information confidentiality. As for cross-border projects, we learn about the relevant local laws and regulations on conducting business to avoid legal risks caused by asymmetric legal information. By preliminary legal review, we can effectively avoid and control the legal risks of project operation.

### 

We held "Commercial Arbitration in Enterprises – Compliance Management and Commercial Arbitration Salon" training activity, at which experts were invited to share their views on corporate compliance management system building, the pros and cons of commercial arbitration and how to choose a suitable arbitration institution, increasing employees' legal awareness.



ommercial Arbitration in Enterprises – Compliance Management and Com

### **Clinical trial transparency**

We comply with national laws and regulations on clinical trial of pharmaceutical products such as the *Good Clinical Practice and the Guidelines for Ethical Review of Clinical Trials of Drugs*, as well as ICH-GCP guidelines to conduct clinical research based on strict ethical standards. We formulate the code of conduct for R&D personnel and set up a clinical trial ethics review group to regulate, monitor and audit R&D personnel's behavior and the implementation of relevant regulations. We always prioritize the rights and safety of experimental subjects while ensuring the quality of clinical trials and preventing relevant risks.

### Animal welfare protection

We are granted the production license and use license of laboratory animals by the Department of Science and Technology of Guangdong Province. By establishing Laboratory Animal Management Committee and Laboratory Animal Ethnics Committee, we strictly practice several management policies and operational specifications, such as the *Ethical Review Procedures for Laboratory Animal and the Principles of Ethical Review for Laboratory Animal*, to safeguard animal welfare during the production and trading of laboratory animals and pre-clinical animal experiments.

Guangyao General Institute boasts the first international AAALAC-accredited "National (Guangzhou) Key Laboratory of New Drug Safety Evaluation" in South China, as well as a Public Platform for Biomedical Research and Evaluation that meets international standards, the only National Canine Laboratory Animal Resource Center in China, the National Canine Laboratory Animal Seed Center and the leading Laboratory Beagle Breeding Base in China. It not only provides high-quality dogs for research and teaching to animal breeding institutions and various R&D institutions, but also trains and provides quarantine dogs for customs and other related authorities, shouldering the responsibility of the preservation and utilization of canine experimental animal germplasm resources in China.





Cornerstone of Development

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rcial Arbitration Salon

We establish comprehensive procurement and supplier management system to strengthen supplier assessment and review and also carry out supplier training to improve the safety and quality of our suppliers' products. By effectively preventing environmental, social and compliance risks in supply chain and improving supply chain contingency plan, we continuously enhance the stability and resilience of our supply chain.

### Supplier management

We have well-established procurement and supplier management system. With rigorous supplier assessment and performance audit and in-depth supplier communication and training, we are able to regulate suppliers in the whole procedure from access to withdrawal, further improving transparent, process-oriented and lean management of the supply chain.

### Supply management system Ø

We formulate the Measures for Supplier Management, establish the Procurement Management Committee and Supervision and Management Committee, and set up working group to continuously improve the construction of supply chain system and the supervision and management system.

### 

We constantly improve the safety and quality of the suppliers' products by strictly controlling supplier access, signing quality agreement with suppliers, and conducting quality audit.

### Controlling supplier access

Verify suppliers' qualification, certificaand quality assurance system on a scientific basis to assess the risk leve of suppliers' materials on product

### Signing quality agreement

Sign quality agreements with suppliers to clarify the quality responsibilities of materials, process requirements, quali

### Conducting quality audit

Organize professional task force to audit the quality management system ments for suppliers that do not meet the Company's quality standards, and

### Supplier performance evaluation and audit Q

Based on the assessment results, we formulate a grading management plan, which divides suppliers into excellent, qualified, auxiliary and unqualified ones, to intensify supplier "blacklist" management. We adopt centralized auditing for all suppliers, including launching the special on-site audit and centralized audit and centralized procurement supervision platform, holding regular meetings on material quality. We assist suppliers to improve existing problems, rule out unqualified suppliers and optimize the supplier group to ensure the quality and safety of the industrial chain.



### Supplier cooperation and training Ø

We cooperate with suppliers to jointly improve product quality and safety, strengthen supplier capacity building and promote the healthy development of supply chain organizations through project cooperation, technology sharing and policy publicity.

Assisted by the supply chain organizations' respective technology, management and channel strength in different fields in the industry chain, we carry out project cooperation such as planting base construction and scientific research and development to achieve advantages complementing and technology sharing and promote continuous improvement of quality level.

Share the advanced quality management methods and professional production technology with suppliers to continuously improve their capability.



### Handling approach

- Prioritize suppliers for procurement and maintain the strategic cooperation relationship
- Take appropriate auxiliary measures to reduce the procurement volume and find other suppliers

In view of the problems arising from the supplied products or services, the two parties shall jointly organize professional and technical backbone to collaboratively analyze, investigate the causes of the prob-. . . . . . . . lems, screen the risks and hidden dangers, and correct and prevent them.

Conduct training and exchange with upstream suppliers, downstream distributors and dealers on the latest industry policies and regulations, corporate requirements for supply service quality, and updated changes in supply product acceptance standards.



### Supply chain risks prevention

We effectively identify and manage environmental and social risks in the supply chain to eliminate corruption and commercial bribery. By improving supply chain contingency plans, enhancing supply chain resilience and ensuring stable supply, we actively promote green procurement to create a responsible and sustainable supply chain.

### Suppliers' risk awareness enhancement

Through quality training, we establish information exchange mechanisms with suppliers to timely follow up product quality, social and environmental risk considerations and other information exchange. We clarify requirements for quality management and product standard to enhance suppliers' awareness of quality, risks and laws and regulations.

### **Quality risk control**

By sorting out the supply of raw and auxiliary materials and packaging materials, interviewing risky enterprises, suggesting to stop the release of problematic products, conducting self-inspection of materials and supplier management, formulating centralized supplier audit and special inspection program for supplier management, correcting quality hazards etc. to ensure the quality safety of the industrial chain.

### **Corruption risk elimination**

We have revised and improved the Company's procurement management system. The Company develops the Rules for the Implementation of Standardized Procurement Practices of GYBYS, and implements the policies and regulations of transparent procurement. Leveraging procurement information disclosure, we advance the integration and reform of procurement management for subsidiaries to strengthen special supervision and inspection of "Transparent Procurement" and implement risks control and supervision. We sign letter of commitment for integrity with suppliers to prevent corruption risks.

Environmental and social risks identification During supplier review, we adopt more strict

review for the environmental protection and safety production management system of suppliers, requiring suppliers to comply with regulations in environmental protection, emission and production site. We assess suppliers annually and implement information confidentiality policy in procurement to evaluate their environmental and safety risk degrees.

### **Green procurement**

We set up supplier evaluation form with demerit points for environmental performance. We encourage eligible suppliers to build sunshine drying rooms to reduce energy use and power consumption. We also award bonus points for suppliers who implement CO<sub>2</sub> reduction measures.

### **Contingency plan** development

We purchase more materials in harvest years as reserves to cope with the instability of the supply chain caused by the physical risks of climate change. We develop an emergency protection drug catalog including key drugs such as COVID response drugs, commonly used drugs, urgently needed drugs and drugs for chronic diseases of the elderly. With the smooth flow of drug procurement, storage and transportation and sales, we guarantee the unimpeded running of all work links to guarantee drug supply.

### Case

### of Xinjiang

We actively carry out industrial cooperation with Altay Prefecture in Xinjiang. Our first project is to build a large-scale planting base of Banlangen covering 10,000 mu in Habahe County, Xinjiang, which is expected to have an annual production capacity of 2,500 tons of Banlangen medicines after completion, enhancing the medicine supply capacity.

Inauguration ceremony of the Baiyunshan Banlangen (Altay) GAF planting base

41

Ethics and Transparency





### Stable supply guarantee

Focusing on the popular herbal medicine of famous specialty and hit product, we select material planting bases nationwide according to local conditions to control the production and supply of raw materials through large-scale and standardized planting and variety operation.

19

New standardized plantation bases in 2022

## 8

Standardized plantation bases of Chinese medical materials in total

First Baiyunshan Banlangen GAP planting base with an area of 10,000 mu established in Altay Prefecture



2022 Corporate Social Responsibility Report and ESG(Environmental , Social and Governance) Repor Guangzhou Baiyunshan Pharmaceutical Holdings Company Limited

# Environmental Protection

### Challenges and opportunities

Reducing carbon emissions and responding to climate change have become key issues affecting the future development of enterprises. In November 2022, the 27th United Nations Climate Change Conference (COP27) was held to focus on the implementation of United Nations Framework Convention on Climate Change (UNFCCC) and urge countries and enterprises to take practical actions to meet the target of net zero emissions. In response to climate change and to achieve the goals of carbon peaking and carbon neutrality, enterprises need to transform their modes of production at a fast pace, optimize energy mix and strive to effect sustainable development, which brings not only transformation risks but potential business opportunities.

### **Our** actions

Placing climate change response as a high priority to achieve sustainable development, we continue to improve our environmental control system. The assessment of climate change risks and opportunities is conducted in strict compliance with Task Force on Climate-Related Financial Disclosure (TCFD) and follow-up actions are taken to reduce carbon emissions and pollution, improve resource management capacity, lower the adverse impact on environment and boost green development.

### Our performance

**0.07** t/RMB 10,000 Greenhouse gas intensity

Comprehensive energy consumption intensity







# Environmental Control Improvement

We strictly abide by the Environmental Protection Law of the People's Republic of China and other laws and regulations. By optimizing HSE management system, identifying the environmental protection loopholes within enterprises and rectifying them, we strive to effect more science-based, transparent and digitalized environmental protection management. More optimal management objectives and plans have been formulated to improve our internal environmental management system.

### Developing modern solutions for environmental management

To implement the HSE (Health, Safety and Environment) requirements for digitalization, we further develop and expand the digital application of environmental control, and continue to strengthen the hierarchical, grid, regional and structural environmental management of subsidiaries under the "Internet + HSE" innovative mode of coordination. GYBYS started the operation of HSE management system Phase I and established the intelligent system of "big data for safe production". At the same time, the Company completed the development and promotion and application of all modules, including system portal, execution management, file management, equipment management, education and training, and conference management, etc.

### Identifying loopholes to optimize systems

Our environmental protection investigations, combined with the work safety inspection , seek to identify major risks to environmental protection within enterprises and get a glimpse into the progress of their environmental management. Environmental protection files are also combed through to conclude solutions to common problems and prominent ones. By cementing subsidiaries' daily control and overall planning of their environmental protection, and building a mechanism connecting top and bottom departments, we fulfill our green responsibilities to ensure effective environmental protection management and minimal pollution cases.

# Response to Climate Change

We proactively participate in the global campaign to address climate change. The identification of climate change risks and opportunities and disclosure of carbon emissions are further improved. Through green operations, we strictly control carbon emissions and formulate targets and plans to reduce carbon emissions based on the current emission status, which all contribute to China's 30.60 Decarbonization Goal.

### Climate change risk assessment and response

Climate change will have an adverse impact on business market and supply chain, but will also bring potential business opportunities. We assess the climate change risks and opportunities in compliance with the suggestion of Task Force on Climate-Related Financial Disclosure (TCFD) and further analyze the impact on corporate businesses, strategies and finance, thereby better addressing the risks and seizing precious business opportunities.

Transformation riskPolicy and legal risks1) Requirement and regulator context of 30-60 Decarbonization released plans of carbon peaki carbon-trading pilot programs This is expected to impact the urges the Company to acceler for the planting of Chinese me ment's commitment to commitment to company perhaps impact the medicine supply chain, as China accele policies are introduced, enter ment requirements and assum of medical materials. 2) Litigation risk: When corpor losses, or when investment de risks and fail in information di tors, enterprises will face the r ers.Technical riskIn response to climate change green technologies, which will and operating costs.Market riskThe trend of green consum better quality healthcare prod on biodiversity conservation r both TCM and wildlife protec changes and meet customer r performance may be severely in ers.Entity riskAcute riskAn increase in extreme weak damage to business building others, resulting in higher mi typhons are risky to employe also increase. Extreme weak damage to business building others, resulting in higher mi typhons are risky to employe also increase. Extreme weat the stability of raw material supployed to a site or and econsum do material supployed to a site or and econsum do addition, climate change agi therefore businesses building others, resulting in higher mi typhons are risky to employe econsum do material supployed to addition, climate change agi therefore businesses in dy are therefore businesses in dy are th			
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### Environmental Protection



tory risks: In terms of energy use, with national ization Goal, several provinces and cities have aking, mapped out green actions and launched ms, living up to corporate green requirements. he Company's energy use and spending, which erate its green transformation of energy mix. As medical materials and considering the govern- ombating deforestation and preventing land ny's plantation may be restricted, which will ine production and supply. When it comes to elerates the building of green and low-carbon poment system and more stringent rules and terprises may face increasingly strict procure- ume more responsibilities for the supply chain	Medium term (3-10 years)
porate emissions result in climate change and decisions exclude the deliberation of climate disclosure, which harms the benefits of inves- e risk of litigation filed by investors or custom-	Short term (1-3 years)
inge, enterprises will strengthen research on vill certainly contribute to larger research costs	Medium term (3-10 years)
umption requires enterprises to provide oducts and services. In addition, intenser focus in requires enterprises to achieve successes in tection. If enterprises fail to adapt to market er needs, their businesses, financial status and ly impacted.	Medium term (3-10 years)
more attention to climate issues, the insuffi- ate carbon neutrality data or the increase of neffective corporate carbon management will corporate reputation.	Medium term (3-10 years)
eathers due to climate change may cause ings, facilities and equipment, projects and maintenance cost. Furthermore, floods and over safety, therefore employee premiums may others may disrupt the supply chain, affecting supply and product delivery.	Medium term (3-10 years)
sing temperatures, but drug production and peratures. Therefore more energy will be cooler environment, resulting in higher costs. In aggravates the shortage of water resources, areas see their costs rising. Besides, rising sea ness buildings.	Long term (10-30 years)

Opportunity category	Opportunity impact	Impact duration
Resource use efficiency	By developing new technologies such as the intelligent energy management system, enter- prises can improve energy efficiency and lower carbon emissions costs.	Medium term (3-10 years)
Energy source	To reduce carbon emissions, enterprises expand the use of clean energy and reduce that of fossil fuels. In the meantime, new energies such PV generation are developed to optimize the energy mix.	Medium term (3-10 years)
Products and services	By developing, producing and selling medicines treating new diseases and products meet- ing consumer preference, and innovating and developing green products and services, enterprises can build competitive advantages and increase revenues.	Medium term (3-10 years)
Market	New diseases may break out because of climate change, leading to an increase in drug demand. Only by grasping the opportunities brought about by climate change and meeting the changing market demand can enterprises effect diversified operations and serve China's transition to a low-carbon economy.	Medium term (3-10 years)

### Reducing greenhouse gas emissions

We speed up efforts to guide subsidiaries to complete the carbon verification, expand the use of clean energy and reduce greenhouse gas emissions. Measures such as improving facilities and equipment and strengthening compliant emissions management are adopted to constantly improve air quality and fight against air pollution.

We lead subsidiaries to complete their own carbon verification. Our in-depth investigations into subsidiaries'carbon emissions situation and clean energy campaign help boost green development. The biomass-fired boilers in Chemical Pharmaceutical Factory have been replaced by boilers driven by steam clean energy to reduce emissions. Ming Xing has developed and applied air purifiers, reducing CO<sub>2</sub> emissions by 0.8 tons/a. Zhong Yi has installed PV systems on its buildings, which have generated about 4 GWh since it was put into operation, reducing 3,062 tons of CO<sub>2</sub>.

Reducing exhaust emissions

Reducing

green-

house gas

emissions

We continue to strengthen our compliant emissions management. With VOCs Management system, we guide subsidiaries to reduce their emissions of organic exhaust gases and press them to complete transformation to meet the emission standards. According to the latest requirements in Guangzhou, the Nox emissions index for boilers has dropped from 150mg/NM<sup>3</sup> to 50mg/NM<sup>3</sup>. Ming Xing has invested RMB 300,000 in the transformation of its boilers into a new type with fewer Nox emissions, emerging as the first large industrial enterprise in Haizhu District of Guangzhou that has finished the transformation, to help reduce air pollution. Zhong Yi streamlines 40 of its exhaust vents in total down to 10 and rolls out in-depth exhaust governance, and its VOCs emissions are estimated to reduce by 80%.

# Optimization of Resource Usage

By virtue of upgrading technologies and techniques, we have improved our management of energy, water resources and packaging materials. We endeavor to promote energy conservation and consumption reduction, raise water use efficiency and packaging reduction, thereby dedicating to clean production and green ecological environment.

### **Energy management**

We strive to strengthen our management of fossil fuels such as coal, petroleum and natural gas, optimize the energy mix, reduce energy consumption and improve energy efficiency through technological transformation, supporting the corporate goal of energy conservation and emission reduction.

### Case

### An intelligent energy management system developed to address energy leakage

Zhong Yi has built an intelligent energy management system based on Internet and cloud computing. The system whose instruments have been upgraded can real-timely monitor energy use and abnormal events, including electricity, water, steam, natural gas, compressed air, flow rate, pressure, temperature, etc., thereby ensuring the reliability and stability of energy supply, conversion and consumption. The system automatically counts and independently analyzes the consumption and costs of electricity, water, gas and other resources consumed by the production equipment, and can pinpoint energy leakage and other anomalies.

Case Intellig

### Intelligent air-conditioning and variable frequency control system to save a wealth of electricity

Chemical Pharmaceutical Factory has developed and applied the intelligent air-conditioning and variable frequency control system. Three air-conditioning chillers (255 kW) function automatically under Cqi Intelligent Power Safety Management System, with an average power saving rate of about 19.88% and an annual power savings of about 132 MWh. An environmentally friendly roots blower (45 kW) functions under the variable frequency control system, with an average power saving rate of about 30% and an annual power savings of about 97.2 MWh.





Cornerstone of Development

### Water resources management

We urge subsidiaries to transform sewage treatment stations on time to ensure compliant discharge of sewage, reducing water pollution. Advanced technologies are applied to improve the water utilization. We strive to build a water-saving enterprise by continuously reducing potential risks to water use and improving our water resources management capacity.

> Ming Xing has transformed its sewage system, completed comprehensive survey and improvement of all the rainwater and sewage pipelines within the boundary line of its factory and also commissioned professional companies to carry out daily operation and maintenance of the sewage treatment station, which have improved its sewage treatment capacity in all respects. To tackle the abnormal sewage discharge in ranches, Guangyao General Institute organized environmental experts to investigate into the case and find solutions to ensure legal and compliant sewage discharge.

> Ming Xing has developed the liquid ring vacuum pump to improve the recycling of workshop wastewater and clean water, with 30% increase in mid-year water reuse. Xing Oun has completed the transformation project to recycle the cooling water of two liquid ring vacuum pumps in the vacuum station, saving more than 3,000 tons of water each year. Baiyunshan General Factory has installed intelligent water meters that can analyze data automatically and locate abnormal water use, saving 3% of annual water consumption.

> HWBYS has updated its national drainage permit and compiled and submitted the Contingency Plan for Environmental Emergencies. Xing Zhu is working on a a large-scale project to divide rainwater and sewage pipe lines and resolve the abnormal drainage caused by extreme weathers during construction. The project will effectively reduce the potential risks to water use.

### Use of packaging materials

We act in strict compliance with the national standards for green packing. By promoting packaging reduction and recycling with environmental packages, we strive to realize green packaging.



# Lower Environmental Impact

We abide by the relevant laws and regulations on waste management and noise management and adhere to the principles of packaging reduction, resource utilization and harmless treatment to dispose of hazardous waste and reduce their discharge and intensity, striving to minimize our environmental impact and achieve sustainable development.

### Waste management

By tightening source control of waste generation, refined waste management and enhanced compliant discharge, we strive to improve our waste treatment capacity, promote packaging reduction and recycling and minimize the adverse impact of hazardous waste on the environment.

### Recycling of drug residue

The South China Agricultural University uses the residue of WLJ Herbal Tea as pig feed additive, which has improved the pork quality and taste. In the meantime, it effectively reduces energy consumption and emissions, becoming a science-based circular economy.

Guangzhou Bai Di Conducts strict supervision and management of the waste production, collection, classification, labeling, recording, storage, transportation and disposal in accordance with waste management procedures. By cooperating with qualified institutions it strengthens its compliant disposal of hazardous waste. It also promotes the recycling of chemicals and second use of chemical solvents, collects and analyzes data for hazardous waste and continuously improves the treatment processes to reduce hazardous waste.











### Lowering waste intensity

Chemical Pharmaceutical Factory olls out a project to convert crude cephathiamidine bottom liquid into waste residue, and another one to convert 6,600kg of crude dichloromethane bottom liquid HW06 into 1,262.8 kg of waste residue, significantly lowering the waste intensity.

### Disposal of hazardous waste

Compared with 2022, the hazardous waste discharge intensity and the harmless waste discharge intensity in 2023

Emissions in 2022 (kg)	Discharge intensity in 2022 (kg/RMB 10, 000)	Treatment
3,400,364.5		By sanitation department
36,559,705	- 18.05	By sanitation department
460,330	_ 0.40	By sanitation department
422,589.38	0.40	By sanitation department

### Noise management

in l

We place a high priority on noise management and conform to such laws and regulations as *the Noise Pollution Prevention and Control Law of the People's Republic of China and Emission Standard for Industrial Enterprises Noise* at Boundary, aiming to ensure compliant noise emissions and avoid noise pollution to surrounding environment. A noise-free working and living environment for employees and neighboring residents is secured by virtue of measures to reduce machine noise.

### Prevention and control of noise pollution

To address the noise issue plaguing He Ji Gong and Li Wan Factory, we invited external environmental experts to come up with solutions after the on-site investigation. The noise reduction transformation was completed with the help of experts, preventing noise-induced accidents.

### Prompting transformation to reduce noise

Zhong Yi has transformed 3 YUJ-18Z pill machines to reduce the noise and plans to adopt the updated special accessories for low-noise transmission. The noise generated on no load operation after transformation is below 73 dB.

### Goals and Progress

In 2022, the water consumption intensity is 2.04 t / RMB 10,000, the wastewater discharge intensity is 1.30 t / RMB 10,000, the hazardous waste discharge intensity is 0.40 t / RMB 10,000, the harmless waste discharge intensity is 18.05 t / RMB 10,000 and the energy consumption intensity is 0.19 t / RMB 10,000.

We achieved the goal of "reducing the wastewater discharge intensity by 5% in 2022" by optimizing production processes. But due to production volume and the expansion of statistics scope, we failed to achieve the goal of "reducing the water consumption intensity by 5% in 2022", and the goal of "reducing the hazardous waste discharge intensity, harmless wastes discharge intensity and energy consumption intensity by 3% in 2022". In the future, we will strive to achieve our goals by optimizing production processes and enhancing energy efficiency.

# Advocate for the Green Philosophy 🧠

We try to communicate to the public the green philosophy by rolling out relevant activities and organizing a variety of events, such as the recycling of expired drugs, afforestation and waste sorting, to strengthen public green awareness. We also work with employees, consumers, suppliers, industry associations and other stakeholders to facilitate environmental protection.



# Biodiversity Conservation

On December 7, 2022, the second part of COP15 was held in Montreal, Canada, which passed the Kunming-Montreal Global Biodiversity Framework, blazing a new path for global biodiversity governance. We strictly abide by national laws and international conventions such as *the Law of the People's Republic of China on Conservation of Wild Animals* and the Convention on International Trade in Endangered Species of Wild Fauna and Flora and prohibit the production and sale of drugs made from endangered species. With a highlight on plantation recovery and protection, we gather strengths from different parties to reverse the loss and accelerate the recovery of biodiversity, striving for the harmonious coexistence between human and nature by 2050.

### Conforming to international conventions

In refer to GYBYS Notice on Ceasing Production and Sale of Pharmaceuticals Made from Leopard Bone, Antelope Horn, Bear Bile and Cobra issued in 2020, we have summarized some banned animal products and ceased the production and sale of pharmaceuticals made from vulnerable, endangered or critically endangered species listed in CITES Appendix and IUCN Red List. The Notice has been released to prevent such accidents.



The Company continues to tighten the traceability of drug components and withdraw the products violating regulations from the market and cease their production. In the meantime, medical materials from endangered animals are banned from using in scientific research and research on substitute materials is also shored up.





Cornerstone of Development

### Strengthening environmental education

He Ji Gong has been publicizing and implementing the environmental laws and regulations to prevent illegal issues from emerging. In 2022 the enterprise was awarded the Green Card of Environmental Protection Credit Evaluation System of Guangzhou Municipal Ecological Environment Bureau.

### Organizing voluntary tree-planting

Qi Xing organized and participated in the voluntary tree-planting service in the Guangzhou Staff Public Welfare Forest and planted 50 Cerasus yunnanensis 'Guangzhou' in Guangzhou Erlongshan Garden.

### Implementing environmental inspections

Ming Xing keeps strengthening its employee awareness education and formulates regulation and regular inspections to urge employees to care for and improve the

### Protecting and restoring vegetation

The construction of our plantation bases of Chinese medical materials takes account of natural reserves. We adhere to legal plantation and encourage the use of organic fertilizers to protect vegetation. Our strict compliance with the vegetation restoration regulations and restoration efforts in the plantation base of Chinese medical materials have contributed to local ecological conservation.



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# **Cornerstone** of Development

### **Challenges and opportunities**

Pharmaceutical R&D and innovation is the major task in the future and talent is the primary resource of innovation. Lack of talents is the main factor that restricts the efficient and rapid development of pharmaceutical industry, and the current education system is not yet able to meet the actual demand. Therefore, TCM field is attaching more importance to talents training, and efforts are also made to vigorously build grass-root TCM talents team, provid-ing the foundation for the talent pool in pharmaceutical industry.

### **Our actions**

We fully recognize the importance of talent. To empower enterprise by talent management, we tap into the potential of talent by through cultivation, and keep improving talent cultivation system to inject talent vitality to the development of pharmaceutical industry, and boost high quality development of the industry.

# Our performance

. 38.94%

. 100%

.700 million







54

# Employee Rights and Development

In line with the people-oriented principle, we safeguard the legitimate rights of employees, explore their development potential and stimulate their vitality. By caring about the needs of employees and enriching their lives, we are committed to creating a secure, loving and vigorous workplace for employees, thus achieving common progress of employees and the Company.

### **Employee rights**

We are engaging in protecting the legitimate rights of all employees. By treating employees equally, continuously improving employees' incentives such as compensation, leave, etc., deepening democratic management and unblocking communication channels, we create a diversified and inclusive work environment for employees.

### Equal employment Ø

We strictly abide by the laws and regulations, such as the Labor Law, Labor Contract Law and Regulation on Work-Related Injury Insurances and protect employees' right of equal employment. Equal employment opportunities and treatment of employees are not compromised regardless of their religious beliefs, nationality, race, gender and age. In accordance with the Company's sound verification and hiring procedure, we will, as appropriate, verify the former companies and relevant work references of candidates, or by authorizing a third-party institution, to ensure nonoccurrence of child labor, forced labor or other related matters. During the reporting period, no child labor or forced labor were found in each region.





### **Compensation and benefits** $\mathbf{Q}$

We have formulated and implemented the regulations, such as the Management Measures for Performance Assessment and Management Measures for Compensation and Benefits. Based on them, we keep optimizing salary management system and advancing a more comprehensive performance management system, so as to optimize employee performance management and stimulate employees' vitality.





Cornerstone of Development



t insurance, medical insurance, unemployment insurance, work injury
stfeeding leave, high-temperature subsidies (HTSs), only-child allow-
and accidental injury, family medical insurance channels, enterprise bartment, extra paid annual leave and annual physical examination.

### **Employee development**

We attach great importance to talent cultivation and development. By optimizing talent selection, training and promotion mechanism, we build a sound talent cultivation system, broaden the space for employee development and meet their needs of growth, thus improving the professionalism of employees and facilitating all around development of employees.

Based on professional channel promotion system, we carry out declaration, approval, review and certification of intermediate, advanced and senior professional personnel in a standardized way. In 2022, a total of 42 review meetings was held. Over the three years since the professional channel promotion was launched, the Company has held the senior grade review meeting for the first time, which successfully broke through the talent development dilemma caused by limited management positions, unblocked talent development channel and supported the sound development of talent echlon.



With the focus on high-end and urgently needed talents, we build up a workforce in technological and management innovation. To attract talents based on various welfare policies, we build a platform for earnest work and entrepreneurship to pool talents all over the world such as Nobel Prize winners, academicians, masters in TCM and other high level talents, which leads the Company to achieve innovative and high-quality development.



Actively building the build the Guangdong Industrial and Employment Training Base to meet the strategic industrial development needs in Guangdong Province by leveraging our strength of pharmaceutical and health industries. Targeting five vocational types of work, we establish a whole chain of skilled talents training, assessment and supply through school-enterprise cooperation, alternation of work and study and skill alliance to promote the cultivation of industrial skilled personnel, further improve the Company's technical innovation ability and competitiveness, thus speeding up our pace to build a talents center and innovation highland of the pharmaceutical and healthcare industries. The Staff Education and Training Management System to provide training activities for employees at different levels, including new hires and also offer senior management "talent-enable corporate development" management empowerment senior workshops. Our rich and diversified training activities better meet employees' needs of growth and improve their professional knowledge and skills.

### **Employee care**

We provide various activities for employees in their spare time, helping them balance work and family. Employees in difficulty and in special needs are also provided with assistance and convenience to enhance their sense of happiness.

### Colorful employees' life

We actively hold cultural and sports activities such as flower arrangement, handicraft, painting and parent-child activities to meet employees' recreational needs. By creating a harmonious and pleasant workplace, we strive to enhance team cohesion and improve employees' sense of recognition.

Based on our assistance system that clarifies the assistance standards and application procedures, we provide medical and financial assistance to employees in difficulty. Among our regular visits to employees in difficulty in 2022, those suffering from serious illnesses and difficulties as well as those who stay in Guangzhou for the New Year were granted more than RMB 700,000 worth of subsidy and supplies.

Support for employees in difficulty



8 Environmental Protection



Cornerstone of Development

Employee mental health care

We offer regular health exercise, health check, health psychology, health care and other services and organize mental health courses and psychological counseling services for employees.

In order to improve female employees' awareness of self-care, we guide our subsidiaries to hold reproductive health lectures and launch online mommy classes, etc., helping female employees go through pregnancy, delivery and breastfeeding smoothly.

Women's health care

# Occupational Health and Safety

193 Security drills Safety is the first element of production and we always regard employees' health and safety as top priority. With improved HSE management and application system and strict safety control, we advance the health and safety culture development and make every effort to create a healthy, safe and secure workplace for all employees.

568 Investigated risks and hidden dangers

### Work safety

We comply with laws and regulations such as the Law of the People's Republic of China on Work Safety, Law of the People's Republic of China on Prevention and Control of Occupational Diseases, and the Fire Control Law of the People's Republic of China. We constantly improve safety management system, optimize safety control and strengthen supervision and inspection to build a safety culture and safeguard the legitimate rights and interests of employees.

### Safety management system

**Optimize safety** management system

- Improve HSE management, further expand and deepen the digital application of work safety through the "Internet + HSE" collaborative innovation model based on digitalization and big data, and strengthen the hierarchical, grid, regional and structural work safety management of subordinate enterprises.
- Designate safety commissioners to supervise on site and establish safety inspection and supervision team to inspect key construction projects and urge all parties participating in the construction site to implement their accountabilities for workplace safety in accordance with the law, and inspect the implementation of security risks control and hidden dangers screening.



• According to the work requirements of "Red line of not sacrificing human life and investigating, sorting and excluding" of work safety, organize the subordinate enterprises to carefully inspect the workplaces, construction sites, laboratories, the use and storage of hazardous chemicals, rental properties and other key places and densely populated areas, and investigate and rectify key safety hazards.



 Organize target management assessment for work safety of subordinate enterprises, strengthen their management mechanism, and enhance the sense of responsibility and initiative of leaders at all levels for work safety management.

### Safety culture building

We actively organize work safety education and publicity and training activities and launch the Work Safety Month activities as well as work safety knowledge contests to promote safety culture building and strengthen employees' safety awareness.

- and resumption, start operation with safety checked, risks investigated and employees trained
- warning education for each position

- of hidden dangers
- Organize enterprises to carry out special emergency safety drills

- Carry out activities such as safety walking of employees, work safety knowledge contest, and online quiz for Knowledge Contest of Healthy China Initiative
- Participate in the Guangzhou 2022 Emergency Knowledge Contest themed with "Safety for me"

### Case

### Wang Lao Ji conducts knowledge contest to raise safety awareness of employees

In the afternoon of June 23, 2022, Wang Lao Ji organized the 2022 Annual Work Production Knowledge Contest, covering electromechanical safety, occupational health, fire safety, operation in limited space and other basic safety knowledge; the contest questions were comprised of required questions and tie-breaker questions, which not only tested employees' knowledge on safety but also their agility and emergency response. Through the contest, employees were educated professional knowledge of work safety, thus increasing their safety awareness and creating a favorable safety culture atmosphere.



Cornerstone of Development

### Work safety publicity and training

• Organize work safety education and training before and after the Spring Festival, Labor's Day and the National Day. Make solid efforts to conduct safety education and training for production suspension and resumption and overtime work at holidays for all employees, including the leaders of the Company; strictly implement the safety requirements of production

• Conduct accident warning education, learn lessons from various disasters and accidents, and carry out in-depth safety

### Work Safety Month series of activities

• Actively participate in the online activities, such as selection and exhibition of emergency response publicity and snapshot

### Work safety knowledge contest



### **Occupational health**

6,000 Publicity posters formulated and printed

127,387 Participants in safety related trainings We concern about employees' health. We improve the occupational health management system, intensify publicity and education with posters and videos on Prevention of Occupational Injuries and Safe Production to increase employees' health awareness, strengthen the occupational disease prevention and treatment with health examination and labor protection, and effectively guarantee employees' health at work. According to the changes of employees working in positions with occupational hazards, Ming Xing. arranged health examination for employees on and off the job to improve their occupational medical files. RMB 258,300 was invested in purchasing protection supplies for employees exposed to occupational hazards to fully protect the health of employees.

Case

Jing Xiu Tang conducts work-related injuries prevention training

On October 21, 2022, Jing Xiu Tang carried out a special training on work-related injuries prevention. About 150 department heads, managers and personnel from key positions participated in the training. He Zhonglian, Director of Guangzhou Association of Work Safety and Emergency Management, attended the meeting for guidance and Fu Chuandong and Deng Nianhai were invited to give thematic lectures. At the training, with realities combined with relevant regulations in pharmaceutical industry, participants learned about common occupational diseases and prevention measures, as well as the basic knowledge of hazardous chemicals and their management and emergency measures. Through the training, the skilled knowledge of work safety and the ability to prevent work-related injuries of employees were greatly improved, and the awareness of enterprises for work safety was enhanced.



Case Tian Xin receives work safety supervision and inspection

Tian Xin always puts work safety in the first place, and conscientiously implements hazards management, fire control, training and education and emergency management, etc. On April 29, 2022, Wang Shitong, member of the Standing Committee and Head of the United Front Work Department of Guangzhou Municipal Committee of the CPC, Li Chuyuan, Chairman of GYBYS and Hu Wenxin, the Party Secretary and Chairman of Labor Union of Tian Xin, visited the enterprise for work safety supervision and inspection before the Labor's Day and inspected the key areas for safety management of Tian Xin, such as hazards warehouse and boiler room, To raise employees' awareness of work safety and strengthen the capabilities to screen and inspect safety hazards.



# Charity and Community Development

We actively devote ourselves into social welfare undertakings. In response to national strategy of boosting rural vitalization, we play our business to the strength to participate in social services and empower community building. By participating in social services and empowering community construction, we enthusiastically give back to the community and share the fruits of development with the whole society.

### **Rural vitalization**

Answering the national call, we bear the mission of a state-owned enterprise in mind and put our responsibilities into full practice. To actively implement the work plan of helping rural vitalization, we take multiple measures in rural education, industry and culture, consolidate the achievements of the poverty alleviation and promote the construction of beautiful villages. We input RMB 2.5 million in rural vitalization in 2022.

> Helping to increase villagers' income. To this end, we take the initiative to purchase plants from paired-up regions. For example, we purchased rice from Nanxing Town, fresh lychees from three orchards in Conghua and Huadu, as well as other agricultural products from Sandu County (such as Masang mushroom and Baiyu mushroom), helping rural residents increase their income, and boosting the development of rural industries.

up with Nanxing Town, Leizhou City to provide assistance, we established Chinese medicinal materials planting base utilizing local resources; we helped build the Party-Mass Service Center of Zhongluotan Town, Baiyun District of Guangzhou, which has been completed and put into use this year; we paired up with three towns and eight villages in Sandu County, Qiannan Prefecture, Guizhou Province and implemented 11 assistance projects, covering street lights, irrigation ditch construction and roads rehabilitation to boost rural development and build beautiful villages.

Pairing



Cornerstone of Development

Input in the construction of people's livelihood in paired-up towns and villages

Donations to sponsor students in need in Baise City

Input in study environment repair in Nanxing Town, Leizhou city, Zhanjiang

### Actively

undertaking the task of lychee industry development in Guangdong. The Company has developed the lychee product "Lixiaoji" using the special product in Lingnan areas and plans to copy the business model of Ciningji to the vitalization of lychee industry in Guangdong.

### Carrying

out school-enterprise cooperation. We conducted school-enterprise cooperation in Bijie and Qiannan, Guizhou. Guangzhou Pharmaceutical Ciningji Class at Bijie Vocational and Technical College has completed enrollment, admitting 22 students in electrician and maintenance major, which covers 4 filed poor students. The scholarship of the first half semester of 2022 in Qiannan Polytechnic for Nationalities has been granted for local talent cultivation.

Case "Canton Trading – 2022 New Year Online Shopping Festival" helps Tibetan products enter the Greater Bay Area

On January 16, 2022, Beijing Road, Guangzhou City witnessed the grand launching ceremony of Canton Trading 2022 New Year Online Shopping Festival themed with "Lost in the Beauty of Tibet, Select Superior Products from Linzhiyuan". GYBYS with its 8 subsidiaries, including WLJ Great Health, Wang Lao Ji, Chen Li Ji, HWBYS, Pan Gao Shou, Baiyunshan Han Fang, Cai Zhi Lin and Jing Xiu Tang conducts work-related injuries prevention training presented. Apart from anoderma lucidum spores oil and other special products from the Tibetan plateau, Ciningji, Lixiaoji and other quality products from GYBYS were also presented offline at the regular stalls and the on-site livestreaming booths, as well as online through the "Canton Trading + Guangdong Provincial Affairs Platform". With the New Year shopping both online and offline, the special products are promoted in the Guangdong, Hong Kong and Macao Greater Bay Area, helping rural vitalization in Tibet.



### **Expired medicines recycling**

"3·13家庭过期

Implemented for 19

We carry out regular expired drugs recycling campaign. With publicity and education of expired drugs disposal and smooth recycling routes, the problems in recycling expired drugs are resolved properly, unblocking the "last mile" of expired drugs recycling. In this way, we convey the CSR concept of protecting the community and the environment to the public.

On March 13, 2022, GYBYS carried out the "3.13 Household Expired Drug Recycling Campaign". At the event, Accumulatively benefited over the Company presented an immersive whole-process experience of expired drugs recycling and destruction and held the flag-awarding ceremony of the volunteer team of "Household Expired Drug Recycling Nationon person-times wide to Contribute to Rural Vitalization". Meanwhile, the Company and Bank of China Guangzhou Liwan Branch signed a strategic cooperation agreement. Both sides will integrate household expired medicine recycling with the application of digital currency through the leading 5G communication technology of China Unicom, contributing to carbon neutrality through "green finance".

回收活动

启动仪式

More than **1,800+** tons of expired drugs recycled



■ 广药白云山2022年3·13家庭过期药品回收活动启动

### **Community empowerment**

'Wanglaoji Loving Train'' Spring **Festival Travel Campaign** 

Going home during the Spring Festival travel rush is not easy, while traveling with kids makes the trip even tougher. To solve this problem, the 10th "WLJ Loving Train" Spring Festival Travel Campaign, launched by WLJ Great Health, working together with Zhongnanshan Medical Foundation, Sina Guangdong and China Railway Guangzhou Engineering Group, tailor-made the high-speed railway carriages for families with children, the first of its kind nationwide. Free tickets, puzzle games and fun interaction on the train enabled passengers with children have an easy trip.



In the carriage of the Wanglaoji Loving Train

### Support for MSE development

Due to raw material prices keeps rising, market demand is weakening and cost pressure on enterprises increases, leading to mounting difficulties for the operation of micro and small enterprises (MSEs). GYBYS actively responds to the national requirements to extend more support to small and medium-sized enterprises and assist them to survive tough times. In 2022, a total of 306 rental cases for MSEs, individually-owned business and senior care organizations were exempted, covering 232,400 square meters and worth of RMB 47,830,000, which helped them save rentals of more than RMB 50 million. Through lowering or waiving rentals, the cost pressure of MSEs and their operating difficulties have been relieved, promoting the healthy and stable business operation.



### Implanting digital currency models in household expired drug recycling terminals (conceptual diagram)

GYBYS empowers household expired drug recycling activities with digital power, explores the possibility of implanting digital currency models in household expired drug recycling terminals, and promotes the use of digital currency in low-carbon consumption scenarios. The Company further expands the collection of expired household drugs to the vast rural areas to launch "Household Expired Drug Recycling to Help Rural Vitalization" campaign in seven major areas of Northeast, Northwest, Southwest, North China, Central China, East China and South China, and promote the recycling of household expired drugs to villages in many provinces across China to co-build beautiful villages.

The recycling network of GYBYS's household expired drug recycling activities has been expanded from urban to rural areas, upgraded from offline sites to online and mobile Apps, each upgrade of the household expired drug recycling mechanism has brought new changes that are convenient and beneficial to the people.

Cornerstone of Development

### "Gaokao Escorting" Action

During the 2022 National Higher Education Entrance Examination (also known as Gaokao), Wanglaoji Herbal Tea in green package (Qingyuan Office team in Central Guangdong Province) launched the "Gaokao Escorting" Action in Yingde City. The team set up convenient station to send Wanglaoji Herbal Tea to traffic police, SWAT police, volunteers, drivers, candidates and their parents, relieving the summer heat and reassuring candidates to take the exam.





Volunteer answering enquiries from local residents

# Outlook

Looking back, we innovated for transformation and forged ahead to gain new momentum for high-quality development. Going forward, we will press ahead forward with determination and perseverance and make utmost efforts to build a world-class biomedicine and health enterprise with unique industrial characteristics and distinct culture. Specifically, we will facilitate to build a healthy Guangzhou, consolidate the health foundation for modernization with Chinese characteristics, and make new and greater contributions to the value appreciation of state-owned assets and the vitalization of the historical city of Guangzhou with the four-pronged comprehensive strategy for enhancement of urban functions and overall leading position.

### Access to Health Care

We focus on the sustainable development of the industry, we will continue to optimize the pharmaceutical sector, make inclusive healthcare industry strong by seizing the important opportunity to expand domestic demand, and empower industry growth in alignment with the development trend of digital economy. With innovations generated through in-depth industry-universityresearch-hospital collaboration, we will ramp up efforts on R&D of drugs such as traditional Chinese medicines, chemical drugs, biological drugs and innovative drugs, so that high-quality pharmaceutical products can benefit more people.

### **Environmental protection**

We will constantly optimize energy mix, improve resource management capabilities, tackle climate change and protect biodiversity, so as to facilitate the realization of China's 30.60 Decarbonization Goal. We will continue to build the "Green Guangyao" production and manufacturing system, improve HSE management system, further our efforts on green factory, develop circular economy, and effectively control and minimize environmental impact through responsible production and operation.

### **Ethics and Transparency**

We will take the bottom-line thinking as the benchmark and firmly hold the bottom line of safe development to strengthen the prevention and control of corruption risks and create a corporate atmosphere of integrity. We will further advance the building of a robust compliance management system by completing a comprehensive range of tasks such as ensuring workplace safety, cyber security, comprehensive management and stability maintenance, and ideology, maintaining stability through letters and calls and confidentiality, etc. Meanwhile, we will further promote supply chains to fulfill social responsibilities, and strive to develop responsible supply chains.

### **Cornerstone of Development**

We will keep advancing the talent-empowered project, advance the multi-tier and systematic strategic personnel layout to nurture excellent talents in pharmaceutical industry, and actively carry out featured corporate cultural activities to create a safe and healthy workplace and harmonious and aggressive enterprise culture for staff. We will take solid actions to support rural vitalization based on our business strength, keep promoting our charity brand image, facilitate community development and promote social harmony.

# **ESG Indicator Index**

Main Category	Contents	Position
A Environment	t	
Aspect A1:Emission	ıs	
General Disclosure	Information on exhaust and greenhouse gas emissions, pollution to water and land, generation of hazardous and non-hazardous wastes: (a) policies and (b) compliance with relevant laws and regulations that have a significant impact on the issuer	Response to Climate Change、Optimization of Resource Usage、Lower Environmental Impact
A1.1	Emission types and relevant emission data	Response to Climate Change、Optimization of Resource Usage、Lower Environmental Impact、 Table for ESG's Key Performance Indicators
A1.2	Direct (range 1) and energy indirect (range 2) total greenhouse gas emissions (in tons) and (if applicable) density (in units of produc- tion, per facility)	Response to Climate Change、Table for ESG's Key Performance Indicators
A1.3	Total amount of hazardous waste generated (in tons) and (if appli- cable) density (in units of production and facilities)	Waste management 、Table for ESG's Key Perfor- mance Indicators
A1.4	Total amount of harmless waste generated (in tons) and (if applicable) density (in units of production and facilities)	Waste management、Table for ESG's Key Perfor- mance Indicators
A1.5	Describe the emission targets set and the steps taken to achieve them	Response to Climate Change、Optimization of Resource Usage、Lower Environmental Impact
A1.6	Describe the methods for handling hazardous and non-hazardous wastes and the waste reduction goals set and the steps taken to achieve these goals	Waste management
Aspect A2: Use of R	esources	
General Disclosure	Policies for the efficient use of resources (including energy, water and other raw materials)	Optimization of Resource Usage
A2.1	Total direct and / or indirect energy consumption (i.e. electricity, gas or oil) and density (i.e. per unit of production, per facility) by type	Energy management、Table for ESG's Key Performance Indicators
A2.2	Total water consumption and density (i.e. per unit of production, per facility)	Water resources management 、 Table for ESG's Key Performance Indicators
A2.3	Describe the energy efficiency goals set and the steps taken to achieve them	Optimization of Resource Usage、Lower Environmental Impact
A2.4	Describe any issues that may arise in obtaining the applicable water sources, the water use efficiency objectives set and the steps taken to achieve these objectives	Water resources management、Lower Environ- mental Impact
A2.5	The total amount of packaging materials used in the finished product (in tons) and, if applicable, the percentage per production unit	Use of packaging materials、Table for ESG's Key Performance Indicators
Aspect A3 : Environ	ment and Natural Resources	
General Disclosure	Policies to reduce the significant impact of Issuers on the environ- ment and natural resources	Response to Climate Change、Energy manage- ment、Water resources management、Waste management、Noise management、Biodiversity Conservation
A3.1	Describe the significant impacts of business activities on the environment and natural resources and actions taken to manage the impacts	Response to Climate Change、Energy manage- ment、Water resources management、Waste management、Biodiversity Conservation
Aspect A4 : Climate	Change	
General Disclosure	Identify and respond to policies on mitigation measures related to major climate related issues that have and may have an impact on the issuer.	Response to Climate Change. Energy manage- ment, Biodiversity Conservation
A4.1	Description of the significant climate-related issues which have impacted, and those which may impact, the issuer, and the actions taken to manage them	Response to Climate Change、Energy manage- ment、Biodiversity Conservation







Table for ESG's Key Performance Indicators

Main Category	Contents	Position		
B Society				
Employment ar	nd Labour Practices			
Aspect B1:Employment				
General Disclosure	Information on: (1) policies on remuneration and dismissal, recruitment and promotion,working hours, holidays, equal opportunities, diversification, anti-discrimination and other treatment and benefits; and (2) compliance with relevant laws and regulations that have a significant impact on the issuer	Employee rights		
B1.1	Total number of employees by gender, type of employment, age group and region.	Employee rights, Table for ESG's Key Performance Indicators		
B1.2	Turnover rate by gender, age group and region.	Table for ESG's Key Performance Indicators		
Aspect B2: Health a	and Safety			
General Disclosure	Information on: (1) policies for providing a safe working environ- ment and protecting employees from occupational hazards; and (2) compliance with relevant laws and regulations that have a significant impact on the issuer	Occupational Health and Safety		
B2.1	Number and rate of deaths due to work	Table for ESG's Key Performance Indicators		
B2.2	Number of working days lost due to work injury	Table for ESG's Key Performance Indicators		
B2.3	Describe the occupational health and safety measures adopted, as well as relevant implementation and monitoring measures	Occupational Health and Safety		
Aspect B3: Development and Training				
General Disclosure	Policies on improving employees' knowledge and skills in performing their duties. Describe training activities	Employee development		
B3.1	Percentage of trainees by gender and type of employees (i.e. senior management, middle management)	Table for ESG's Key Performance Indicators		
B3.2	Average number of training hours per employee by gender and type of employee	Table for ESG's Key Performance Indicators		
Aspect B4: Labour	Standards			
General Disclosure	Information on: (1) policies to prevent child labor or forced labor; and (2) compliance with relevant laws and regulations that have a significant impact on the issuer	Employee rights		
B4.1	Describe measures to review recruitment practices to avoid child labor and forced labor	Employee rights		
B4.2	Describe the steps taken to eliminate violations when they are identified	Employee rights		

Main Category	Contents	Position
B Society		
Operating Practi	ices	
Aspect B5: Supp	ly Chain Management	
General Disclosure	Manage environmental and social risk policies in the supply chain	Supply chain management
B5.1	Number of suppliers by region	Table for ESG's Key Performance Indicators
B5.2	Describe the practice of employing suppliers, the number of suppliers to whom the practice is implemented, and the imple- mentation and monitoring methods of the practice	Supply chain management
B5.3	Describe the management, implementation and monitoring methods for identifying environmental and social risks in each link of the supply chain	Supply chain management
B5.4	Describe the practices for promoting the use of environmentally friendly products and services when selecting suppliers, as well as the relevant implementation and monitoring methods	Supply chain management
Aspect B6: Product	Responsibility	
General Disclosure	Information on the health and safety, advertising, labeling and privacy of the products and services provided and remedies: (1) policies; and (2) compliance with relevant laws and regulations that have a significant impact on the issuer.	Responsible marketing
B6.1	Percentage of the total number of products sold or delivered that need to be recovered for safety and health reasons	Table for ESG's Key Performance Indicators
B6.2	Number of complaints about products and services received and how to deal with them	Product quality management 、 Table for Key Performance Indicators
B6.3	Describe practices related to the maintenance and protection of intellectual property rights	IPR protection
B6.4	Describe the quality verification process and product recovery procedure	Product quality management
B6.5	Describe the consumer data protection and privacy policy, as well as the relevant implementation and monitoring methods	Consumer rights protection
Aspect B7: Anticorr	uption	
General Disclosure	Prevention of bribery, extortion, fraud and money laundering: (a) policies; and (2) complying with relevant laws and regulations that have a significant impact on the issuer	Anti-corruption and anti-bribery
B7.1	Number and outcome of corruption lawsuits brought and concluded against the issuer or its employees during the report- ing period	Anti-corruption and anti-bribery
B7.2	Describe preventive measures and reporting procedures, as well as relevant implementation and monitoring methods	Anti-corruption and anti-bribery
B7.3	Describe the anti-corruption training provided to directors and employees	Anti-corruption and anti-bribery、 Table for ESG's Key Performance Indicators
Aspect B8:Commur	nity Investment	
General Disclosure	Policy on community involvement to understand the needs of the communities in which they operate and to ensure that the interests of the communities are taken into account in their business activities	Charity and Community Development
B8.1	Focus on areas of contribution (i.e. education, environmental issues, labor needs, health, culture, sports)	Charity and Community Development
B8.2	Resources (such as money or time) used in the area of focus	Charity and Community Development、Tal for ESG's Key Performance Indicators





A Table for ESG's Key Performance Indicators

# Table for ESG's Key Performance Indicators

ESG Indi	cator	Unit	2022
	А	Environment	
	As	spect A1:Emissions	
	Industrial wastewater	ton	2,551,382.96
	Density of industrial wastewater	ton /output value of RMB 10,000	1.15
	Chemical oxygen demand CODCr <sup>1</sup>	ton	181.65
A1.1	Ammonia nitrogen	ton	3.57
	NOX <sub>2</sub>	ton	28.74
	SO <sub>2</sub>	ton	0.39
	Total emission of greenhouse gas	ton	165,023.79
41.2	Emission of Category 1	ton	48,290.80
A1.2	Emission of Category 2	ton	116,732.99
	Emission density of greenhouse gas	ton/output value of RMB 10,000	0.07
	Pharmaceutical waste (HW02) and waste drugs (HW0	03) ton	460.33
A1.3	Other hazardous waste	ton	422.59
	Total quantity of hazardous wastes <sup>3</sup>	ton	882.92
A.1. 4	General industrial wastes	ton	36,559.71
A1.4	Density of general wastes	kg/output value of RMB 10,000	16.51
	Aspe	ect A2: Use of Resources	
	Gasoline	L	468,786.53
	Diesel	L	1,125,768.79
	Coal	ton	0.00
A2.1	Natural gas	10,000 m <sup>3</sup>	1,868.90
	Purchased steam	ton	54,495.20
	Purchased steam	KWh	158,051,123.70
	Comprehensive energy consumption <sup>4</sup>	MWh	410,990.31
12.2	Water consumption	ton	4,525,233.21
42.2	Water consumption density	ton / output value of RMB 10,000	2.04
	Packaging material by weight	ton	40.20
42.5	Packaging materials by number of pieces	piece	9,465.00
	Outsourced carton usage	ton	945.00

<sup>1</sup>Due to the increase of production in 2022, sewage discharge and discharge concentration have increased

<sup>2</sup>Due to the replacement of biomass boilers, resulting in an increase in NO<sub>x</sub> emissions and a decrease in SO<sub>2</sub> emissions

<sup>3</sup> Increased due to process change and processing cycle

<sup>4</sup>The increase resulted from the expansion of production and statistical coverage

ESG Indicat		Unit	2022
	B Society		
	Aspect B1:Employment		
31.1	Total number of employees	person	24,249
Gender	Number of male employees	person	14,807
	Number of female employees	person	9,442
	Number of employees below 30	person	4,955
lge	Number of employees aged 30-50	person	17,767
	Number of employees aged 50 or above	person	1,527
	Postgraduate and above	person	678
ducation	Undergraduate	person	8,194
uucation	Junior college	person	7,176
	High school and below	person	8,201
100	Number of full-time employees	person	24,249
ype	Number of part-time employees	person	0
	Employee turnover rate	%	12.55%
	Turnover rate of male employees	%	17.27%
1.0	Turnover rate of female employees	%	8.95%
1.2	Turnover rate of employees below 30	%	24.76%
	Turnover rate of employees aged 30-50	%	12.13%
	Turnover rate of employees aged 50 or above	%	1.31%
	Aspect B2: Health and S	Safety	
	Work related deaths in 2020	person	0
2.1	Work related deaths in 2021	person	1
	Work related deaths in 2022	person	0
	Proportion of employees died at work	%	0%
2.2	Total loss days due to work reason	day	711
	Aspect B3:Development an	d Training	
	Total person-times of training	person-time	211,853
	Male employees who took part in training	person	11,082
3.1	Female employees who took part in training	person	12,402
	Senior management employees who took part in training	person	194
	Middle management employees who took part in training	person	1,473
	Total training duration of all staff	hour	637,699.16
	Per capita training duration	person/hour	26.30
	Training hours of male employee	hour	168,303.41
B3.2	Average training hours for male employees	person/hour	11.37
	Training hours of female employees	hour	161,419.45
	Average training hours for female employees	person/hour	17.10
	0		
	Training hours of senior management employees	hour	A 11/40
	Training hours of senior management employees The average training hours by senior Management	hour person/hour	8,557.40 44.11





Table for ESG's Key Performance Indicators

ESG India	cator	Unit	2022
	Aspect B3:Development and Training		
	Average training hours for middle management employees	person/hour	34.96
	Relevant safety training times	time	771
	Relevant safety training person-times	person-time	127,387
	Relevant safety training duration	hour	118,861.50
	Safety drill times	time	193
	Aspect B5: Supply Chain Management		
	Number of suppliers	number	6285
	South China	number	2,985
	East China	number	1,623
	North China	number	443
	Central China	number	13
B5.1	Northeast China	number	236
	Northwest China	number	334
	Southwest China	number	640
	Hong Kong, Macao and Taiwan	number	27
	Overseas	number	11
	Number of audits conducted on suppliers this year	time	2,997
	Aspect B6: Product Responsibility		
20.1	Total volume of products that were sold or shipped for safety and health reasons.	box	0
36.1	Percentage of products sold or shipped subject to recalls for safety and health reasons.	%	0
	Total number of customer calls	time	33,329
	Complaint (involving "product quality" and "service quality")	time	2,307
B6.2	The percentage of customer complaint respons	%	100%
	Consumer privacy protection training times	time	5
	Aspect B7: Anticorruption		
1	Number of corruption lawsuits	case	0
37.1	Fines imposed on issuers or employees	RMB	0
	Total number of directors trained in anti-corruption training	person-time	20
	Duration of anti-corruption training for board members	hour	24.5
B7.3	Total duration of anti-corruption training for board members	person-time	10,006
	Employee anti-corruption training duration	hour	40,705
	Aspect B8: Community Investment		
	Fund donation	RMB 10,000	1,046.74
	Article donation value	RMB 10,000	1,564.82
38.2	Number of volunteers	person	11,185
	Volunteering hours	hour	157,071.32

Notes: 1.Both data calculation method and correlation coefficient refer to HKEX How to Prepare Environment, Society and Management Report, unless otherwise noted; 2.Greenhouse gas emission of natural gas was calculated according to Industry other Industries Corporate Greenhouse Gas Emission Calculation Method and Guidance of Report released by National Development and Reform Commission.



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