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# **Huishang Bank Corporation Limited\***

徽商銀行股份有限公司\*

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 3698)

### 2022 ANNUAL RESULTS ANNOUNCEMENT

The board of directors (the "Board") of Huishang Bank Corporation Limited (the "Bank") is pleased to announce the audited annual results of the Bank and its subsidiaries for the year ended 31 December 2022. This announcement, containing the full text of the 2022 Annual Report of the Bank, complies with the relevant content requirements of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited in relation to preliminary announcements of annual results. The printed version of the Bank's 2022 Annual Report will be delivered to the holders of H Shares of the Bank and available for viewing on the websites of Hong Kong Exchanges and Clearing Limited at www.hkexnews.hk and of the Bank at www.hsbank.com.cn in April 2023.

By order of the Board **Huishang Bank Corporation Limited\* Yan Chen** *Chairman* 

Hefei, Anhui Province, the PRC 30 March 2023

As at the date of this announcement, the Board of the Bank comprises Yan Chen as executive director; Ma Lingxiao, Shao Dehui, Wang Zhaoyuan, Wu Tian, Zuo Dunli, Gao Yang, Wang Wenjin and Zhao Zongren as non-executive directors; Dai Peikun, Zhou Yana, Liu Zhiqiang, Yin Jianfeng, Huang Aiming and Xu Jiabin as independent non-executive directors.

\* Huishang Bank Corporation Limited is not an authorized institution within the meaning of the Banking Ordinance (Chapter 155 of the Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorized to carry on banking/deposit-taking business in Hong Kong.

# CONTENTS

|              | Definitions  | 4   |
|--------------|--|-----|
|              |  |     |
| Chapter I    | Corporate Information  | 5   |
|              |  |     |
| Chapter II   | Summary of Accounting Data and Business Data                                     | 9   |
|              |  |     |
| Chapter III  | Chairman's Statement   | 12  |
|              |  |     |
| Chapter IV   | President's Statement  | 15  |
|              |  |     |
| Chapter V    | Management Discussion and Analysis   | 18  |
|              |  |     |
| Chapter VI   | Report of the Board of Directors   | 67  |
|              |  |     |
| Chapter VII  | Changes in Share Capital and Particulars of Shareholders                         | 82  |
| Cl. i VIII   |  | 105 |
| Chapter VIII | Profile of Directors, Supervisors, Senior Management, Employees and Institutions | 105 |
| Chapter IX   | Corporate Governance Report  | 124 |
| Chapter IX   | Corporate dovernance report  | 124 |
| Chapter X    | Internal Control   | 154 |
| Chapter A    |  |     |
| Chapter XI   | Report of the Board of Supervisors   | 157 |
|              |  |     |
| Chapter XII  | Financial Report   | 158 |
|              |  |     |
|              |  |     |









### **Definitions**

In this report, unless the context otherwise requires, the following terms shall have the meanings set out below.

"Bank" or "Huishang Bank" Huishang Bank Corporation Limited, including its subsidiaries and branches

"China" or "PRC" the People's Republic of China

"CBIRC" the China Banking and Insurance Regulatory Commission

"CBRC" or "former CBRC" the former China Banking Regulatory Commission

"CBIRC Anhui Office" the China Banking and Insurance Regulatory Commission Anhui Office
"CBRC Anhui Office" the former China Banking Regulatory Commission Anhui Office

"PBOC" the People's Bank of China

"Domestic Shares" the ordinary shares issued by the Bank in the PRC with a nominal value of RMB1.00 per

share

"H Shares" the ordinary shares issued by the Bank to overseas investors, which are denominated in

RMB, subscribed for in Hong Kong Dollars and listed on the Main Board of the Hong Kong

Stock Exchange

"Hong Kong" Hong Kong Special Administrative Region of the PRC

"Hong Kong Stock Exchange"

The Stock Exchange of Hong Kong Limited

"Hong Kong Listing Rules" the Rules Governing the Listing of Securities on the Hong Kong Stock Exchange

"H Share Listing" the listing of H Shares of the Bank on the Main Board of the Hong Kong Stock Exchange on

12 November 2013

"SFO" Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong)

"Corporate Governance Code" the Corporate Governance Code set out in Appendix 14 to the Hong Kong Listing Rules
"Latest Practicable Date" the latest practicable date for the purpose of ascertaining certain information contained in

this report, i.e. 30 March 2023

"Reporting Period" year 2022 (1 January 2022 to 31 December 2022)

"Rural Issues" abbreviation for issues related to agriculture, rural areas and farmers

"Yuan" or "RMB" Renminbi, the lawful currency of China. Unless otherwise specified herein, the currency

used in this report shall be Renminbi

"US\$" or "U.S. Dollars"

U.S. dollars, the lawful currency of the United States
"HK\$" or "Hong Kong Dollars"

Hong Kong dollars, the lawful currency of Hong Kong

"IFRS" or "International Financial International Financial Reporting Standards

Reporting Standards"

"GDP" Gross Domestic Product

"FVTPL" or "Fair Value through Fair Value through Profit or Loss

Profit or Loss"

"LPR" Loan Prime Rate

#### 1.1 CORPORATE INFORMATION

- 1.1.1 Registered Chinese name: 徽商銀行股份有限公司 <sup>1</sup>
  Registered English name: Huishang Bank Corporation Limited
- 1.1.2 Legal representative: Yan Chen

Authorized representatives: Yan Chen, Ngai Wai Fung Secretary to the Board of Directors: Lian Baohua Company secretary: Ngai Wai Fung

- 1.1.3 Registered and business office address: Huishang Bank Building, No. 1699 Yungu Road, Hefei, Anhui Province, the PRC
- 1.1.4 Contact address: Huishang Bank Building, No. 1699 Yungu Road, Hefei, Anhui Province, the PRC

Tel: +86-551-62667729/62667806

Fax: +86-551-62667661 Postal code: 230092

Bank's website: www.hsbank.com.cn E-mail: 96588@hsbank.com.cn

- 1.1.5 Principal place of business in Hong Kong: 40/F, Dah Sing Financial Centre, No. 248 Queen's Road East, Wanchai, Hong Kong
- 1.1.6 Domestic auditor: Ernst & Young Hua Ming LLP (Special General Partnership)

Office address: Room 01-12, Level 17, Ernst & Young Tower, Oriental Plaza, No. 1 East Chang An Avenue,

Dongcheng District, Beijing, the PRC International auditor: Ernst & Young

Office address: 22/F, Citic Tower, 1 Tim Mei Avenue, Hong Kong

- 1.1.7 Legal advisor as to PRC law: DeHeng Law Offices Legal advisor as to Hong Kong law: Clifford Chance
- 1.1.8 Domestic shares trustee agency: China Securities Depository and Clearing Corporation Limited

H share registrar: Computershare Hong Kong Investor Services Limited

Note: 1 Huishang Bank Corporation Limited is not an authorized institution within the meaning of the Banking Ordinance (Chapter 155 of the Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorized to carry on banking/deposit-taking business in Hong Kong.



#### 1.2 COMPANY PROFILE

Headquartered in Hefei, Anhui Province, Huishang Bank is the first regional joint stock commercial bank in the PRC established through the merger and reorganization of city commercial banks and urban credit cooperatives with the approval of the former CBRC. The Bank was incorporated on 4 April 1997, and changed its name to Huishang Bank Corporation Limited on 30 November 2005. On 28 December 2005, the Bank officially merged with the 5 city commercial banks of Wuhu, Ma'anshan, Anqing, Huaibei and Bengbu and the 7 urban credit cooperatives of Lu'an, Huainan, Tongling, Fuyang Technology, Fuyang Xinying, Fuyang Yinhe and Fuyang Jinda in Anhui Province. The Bank officially opened for business on 1 January 2006. On 12 November 2013, H Shares of the Bank were listed on the Main Board of the Hong Kong Stock Exchange (stock code: 3698). The Bank holds a financial institution license numbered B0162H234010001 from the CBRC Anhui Office and the unified social credit code numbered 913400001489746613 from the Anhui Provincial Market Supervisory Authority. The registered address is Huishang Bank Building, No. 1699 Yungu Road, Hefei, Anhui Province, the PRC. As of the year end of 2022, the registered capital of the Bank was RMB13,889,801,211.

The Bank's principal activities in the PRC include the taking of deposits from corporate and individual customers, the granting of loans using the deposits received, and the conducting of capital business including money market business, investment and trading business and transactions on behalf of customers. As of 31 December 2022, Huishang Bank had 11,190 on-the-job employees. Apart from its headquarter, the Bank has 21 branches, 466 front offices and 552 self-service areas (points). The Bank also has four subsidiaries, namely Huishang Bank Financial Leasing Co., Ltd., HSBank Wealth Management Co., Ltd., Wuwei Huiyin Rural Bank Co., Ltd. and Jinzhai Huiyin Rural Bank Co., Ltd. and owns equity interest in Chery Huiyin Motor Finance Service Co., Ltd. and Mengshang Bank Co., Ltd.

By maintaining its market position as a bank "serving the local economy, serving small and medium enterprises (the "SME(s)") and serving the general public", the Bank has continuously experienced a relatively fast growth in its business development, has gradually strengthened its comprehensive strength, has steadily improved its operational management standards, and has achieved a synergic development of scale, quality and efficiency, thus winning the full recognition and widespread praise from all sectors of society. The Bank was named one of the top 200 in the "Top 1000 World Banks" by The Banker, a UK magazine, with the ranking at No. 128.

### **1.3 AWARDS FOR 2022**

In 2022, the Bank won numerous accolades and rewards in contests organized by domestic and international authorities and organizations:

| Time     | Reward   | Awarding Agencies  |
|----------|--|--|
| January  | Outstanding Issuer in the Issuance, Registration,<br>Custody and Settlement Business in 2021   | Shanghai Clearing House  |
| January  | Provincial Advanced Units in Financial Business Statements Reporting   | Anhui Provincial Department of Finance   |
| February | Top 10 State-owned Enterprises in Terms of Tax<br>Contribution in Anhui  | CPC Anhui Provincial Committee and<br>People's Government of Anhui Province  |
| March    | First Prize for Provincial Non-tax Revenue Agency Bank in 2021   | Anhui Provincial Department of Finance and<br>Hefei Central Sub-branch, The People's<br>Bank of China  |
| March    | Outstanding Dealer and Outstanding Market Institution  | Shanghai Commercial Paper Exchange<br>Corporation Ltd.   |
| April    | Class A Institution in the Comprehensive Evaluation of<br>Macro Control Policies and Business Management<br>Requirements of the PBOC in 2021   | Hefei Central Sub-branch, The People's Bank of China   |
| May      | Provincial May Fourth Red Flag Youth League in 2021 and Provincial May Fourth Red Flag Branch in 2021  | Anhui Provincial Committee of the<br>Communist Youth League  |
| May      | Title "Pioneer Workers in Anhui Province"  | Anhui Labor Competition Committee and<br>Anhui Federation of Trade Unions  |
| May      | "Excellent" Level in the Evaluation on Anhui Financial<br>Institutes Serving the Development of Local Real<br>Economies in 2021  | Financial Work Leading Group of Anhui<br>Province  |
| May      | Class A Taxpayer for Tax Credit Rating in 2021   | Anhui Provincial Tax Service, State Taxation Administration  |
| May      | Second Prize in the Statistics Appraisal of Financial Institutions in Anhui Province and Hefei City in 2021  | Hefei Central Sub-branch, The People's Bank of China   |
| June     | Third Prize for Evaluation on Questionnaires on Bankers in 2021  | Hefei Central Sub-branch, The People's Bank of China   |
| July     | "Outstanding Case for Scenario Financial Innovation"<br>in the Third Session of the Selection of Outstanding<br>Cases of Digital and Intelligent Transformation of<br>Small and Medium-sized Financial Institutions in<br>2022 | Organizing Committee of the Selection of<br>Outstanding Cases of Digital and Intelligent<br>Transformation of Small and Medium-sized<br>Financial Institutions |
| July     | Second Prize at the Competition of Promotion Video on Protecting "Money Bag" in 2022   | Hefei Central Sub-branch, The People's Bank of China   |
|          | on Froteening Moriey bag III 2022  | or Crimia  |



| Time      | Reward   | Awarding Agencies   |
|-----------|--|---|
| August    | Best Foreign Currency Pair Membership Award and<br>Most Improved Currency Pair Membership Award  | China Foreign Exchange Trade System   |
| September | Outstanding Organization for Data Quality in the<br>Credit Reference System (Corporate Business and  | Credit Reference Center, The People's Bank of<br>China  |
|           | Individual Business)   |   |
| September | First Prize of Key Research Projects of Anhui Finance<br>Association for 2021  | Anhui Finance Association   |
| November  | Outstanding Case of Fintech Innovation Application of the 2022 (Second) "Jinxintong"   | China Academy of Information and<br>Communications Technology                                   |
| November  | Annual Development Award for Consumer Finance<br>Business  | Financial Digital Development Alliance  |
| November  | Second Prize of the Team Award at the Anhui Financial<br>Reform and Innovation Business Competition in<br>2022   | Hefei Central Sub-branch, The People's Bank<br>of China and Anhui Federation of Trade<br>Unions |
| December  | "Top 10 Outstanding Cases" and Outstanding Cases<br>of Product Innovation in Urban Financial Services<br>in the Selection of Outstanding Cases of Urban<br>Financial Services in 2022  | City Commercial Banks Clearing Co., Ltd.  |
| December  | Best Personal Mobile Banking Award   | China Financial Certification Authority   |
| December  | "Top Ten Most Satisfactory Enterprises in Fulfilling<br>Social Responsibility", "No. 1 Bank in the Industry"<br>and "Most Satisfactory Bank by Residents" in the<br>Residents' Satisfaction Survey for Anhui Province<br>Service Industry  | Anhui Center for Provincial Survey and Research   |
| December  | Excellent Organization Prize of 2022 Internal Audit<br>Theory Seminar  | Anhui Institute of Internal Audit   |
| December  | Outstanding Case of Marketing Innovation in the<br>Selection of Outstanding Cases of Urban Financial<br>Services in 2022   | City Commercial Banks Clearing Co., Ltd.  |
| December  | Honor "Caring Enterprise" from Anhui Province<br>Foundation for Women and Children Development   | Anhui Province Foundation for Women and<br>Children Development                                 |
| December  | 2022 Influential Award – Currency Market Dealer, Market Innovation Award – Institutional Data Interchange Platform, Annual Core Dealer and Annual Bond Market Dealer, Annual Market Innovation Award – X-bond, Annual Market Innovation Award – X-bargain and Annual Market Innovation Award – iDeal | National Interbank Funding Center   |
| December  | Outstanding Issuer in the Issuance, Registration,<br>Custody and Settlement Business in 2022   | Shanghai Clearing House   |

# **Chapter II** Summary of Accounting Data and Business Data

#### MAIN FINANCIAL INFORMATION 2.1

Unit: RMB million, except for percentages

Changes over

the corresponding

period of last year +/(-)% 2.02 27.91

**Operational results** 2022 2021 Operating income (1) 36,230 35,514 Profit before tax 17,315 13,537 Net profit 13,683 11,785 16.11 Net profit attributable to shareholders of the Bank 13,398 16.91 11,460

Unit: RMB yuan, except for percentages

Changes over

the corresponding

neriod of

|   |      |      | period of        |
|---|------|------|------------------|
| Per ordinary share                              | 2022 | 2021 | last year +/(-)% |
| Basic earnings attributable to shareholders     |      |      |                  |
| of the Bank                                     | 0.93 | 0.76 | 22.37            |
| Diluted earnings attributable to shareholders   |      |      |                  |
| of the Bank                                     | 0.93 | 0.76 | 22.37            |
| Closing net assets attributable to shareholders |      |      |                  |
| of the Bank                                     | 7.89 | 7.10 | 11.13            |

Unit: RMB million, except for percentages

Changes over

|  | 31 December | 31 December | the end of       |
|--|-------------|-------------|------------------|
| Scale indicators                                     | 2022        | 2021        | last year +/(-)% |
| Total assets   | 1,580,236   | 1,383,662   | 14.21            |
| Including: Total loans and advances to customers (2) | 764,309     | 654,795     | 16.72            |
| Total liabilities                                    | 1,457,414   | 1,272,146   | 14.56            |
| Including: Total customer deposits (3)               | 894,156     | 768,668     | 16.33            |
| Equity attributable to shareholders of the Bank      | 119,608     | 108,564     | 10.17            |

Notes: (1) Operating income comprises net interest income, net fee and commission income, net trading income, net income from financial investments, dividend income and other operating income, net.

- Accrued interest and provision for impairment are not included in total loans and advances to customers. (2)
- Accrued interest is not included in total customer deposits.



# **Chapter II** Summary of Accounting Data and Business Data

### 2.2 FINANCIAL RATIOS

|  |             |             | Unit: % Changes over the corresponding |
|--|-------------|-------------|--|
| Profitability indicators               | 2022        | 2021        | period of<br>last year +/(-)           |
| Return on average total assets (ROA)   | 0.92        | 0.89        | 0.03                                   |
| Return on average net assets (ROE)     | 12.77       | 12.33       | 0.44                                   |
| Net interest spread                    | 1.88        | 1.98        | (0.10                                  |
| Net interest margin                    | 2.11        | 2.20        | (0.09                                  |
|  |             |             | Unit: %                                |
|  |             |             | Changes over                           |
|  |             |             | the corresponding                      |
|  |             |             | period of                              |
| Proportion of operating income         | 2022        | 2021        | last year +/(-)                        |
| Net interest income                    | 79.23       | 75.62       | 3.61                                   |
| Net non-interest income                | 20.77       | 24.38       | (3.61                                  |
| Cost-to-income ratio (1)               | 26.15       | 24.45       | 1.70                                   |
|  |             |             | Unit: %                                |
|  |             |             | Changes over                           |
|  | 31 December | 31 December | the end of                             |
| Asset quality indicators               | 2022        | 2021        | last year +/(-)                        |
| Non-performing loan ratio              | 1.49        | 1.78        | (0.29                                  |
| Allowance to non-performing loan ratio | 276.57      | 239.74      | 36.83                                  |
| Allowance to loans ratio               | 4.11        | 4.27        | (0.16                                  |
|  |             |             | Unit: %                                |
|  |             |             | Changes over                           |
|  | 31 December | 31 December | the end of                             |
| Capital adequacy indicators            | 2022        | 2021        | last year +/(-)                        |
| Core Tier 1 capital adequacy ratio     | 8.60        | 8.45        | 0.15                                   |
| Capital adequacy ratio                 | 12.02       | 12.23       | (0.21                                  |
|  |             |             | Unit: %                                |
|  |             |             | Changes over                           |
|  | 31 December | 31 December | the end of                             |
| Other indicators                       | 2022        | 2021        | last year +/(-)                        |
| Equity to total assets (2)             | 7.77        | 8.06        | (0.29                                  |
| Gearing ratio (3)                      | 92.23       | 91.94       | 0.29                                   |

Notes: (1) Cost-to-income ratio = Operating expenses/Operating income, of which operating expenses include tax and surcharges.

- (2) Equity includes minority interests.
- (3) Gearing ratio = Total liabilities/Total assets.

# **Chapter II** Summary of Accounting Data and Business Data

### 2.3 FIVE-YEAR FINANCIAL SUMMARY

|   | 2022          | 2021          | 2020          | 2019          | 2018          |
|---|---------------|---------------|---------------|---------------|---------------|
| Results for the year (RMB thousand)       |               |               |               |               |               |
| Operating income                          | 36,229,641    | 35,514,404    | 32,290,398    | 31,159,318    | 26,950,609    |
| Operating expenses                        | (9,474,462)   | (8,684,416)   | (7,654,324)   | (7,091,775)   | (6,204,914)   |
| Asset impairment loss                     | (9,661,991)   | (13,547,917)  | (12,196,860)  | (11,920,086)  | (10,064,367)  |
| Profit before tax                         | 17,315,141    | 13,537,317    | 12,082,696    | 12,300,817    | 10,820,905    |
| Net profit attributable to                |               |               |               |               |               |
| shareholders of the Bank                  | 13,397,600    | 11,460,383    | 9,569,720     | 9,818,780     | 8,747,031     |
| Per ordinary share (RMB)                  |               |               |               |               |               |
| Dividends                                 | _(1)          | 0.089         | 0             | 0.157         | 0.056         |
| Basic earnings                            | 0.93          | 0.76          | 0.72          | 0.78          | 0.69          |
| Diluted earnings                          | 0.93          | 0.76          | 0.72          | 0.78          | 0.69          |
| Closing net assets attributable to        |               |               |               |               |               |
| shareholders of the Bank                  | 7.89          | 7.10          | 6.27          | 5.86          | 5.12          |
| At year end (RMB thousand)                |               |               |               |               |               |
| Paid-in capital stock (share capital) (2) | 13,889,801    | 13,889,801    | 13,889,801    | 12,154,801    | 12,154,801    |
| Total equity attributable to              |               |               |               |               |               |
| shareholders of the Bank                  | 119,607,642   | 108,563,985   | 103,041,067   | 87,208,997    | 68,212,525    |
| Total liabilities                         | 1,457,414,028 | 1,272,146,180 | 1,166,028,059 | 1,042,227,609 | 980,228,850   |
| Total customer deposits (3)               | 894,156,087   | 768,667,657   | 712,953,097   | 593,834,104   | 565,960,924   |
| Total assets                              | 1,580,235,686 | 1,383,661,831 | 1,271,700,698 | 1,131,721,238 | 1,050,506,309 |
| Total loans and advances to customers (4) | 764,309,054   | 654,795,121   | 572,953,641   | 463,985,119   | 381,765,654   |
| Key financial ratios (%)                  |               |               |               |               |               |
| Return on average total assets            | 0.92          | 0.89          | 0.83          | 0.92          | 0.90          |
| Return on average net assets              | 12.77         | 12.33         | 12.94         | 14.60         | 15.08         |
| Cost-to-income ratio                      | 26.15         | 24.45         | 23.71         | 22.76         | 23.02         |
| Non-performing loan ratio                 | 1.49          | 1.78          | 1.98          | 1.04          | 1.04          |
| Core Tier 1 capital adequacy ratio        | 8.60          | 8.45          | 8.04          | 8.85          | 8.37          |
| Capital adequacy ratio                    | 12.02         | 12.23         | 12.12         | 13.21         | 11.65         |

Notes: (1) Please refer to Section 6.23 "Profit and Dividends" in this annual report for details.

- (2) For details of share capital of the Bank, please refer to the section 7.1 "Changes in Ordinary Shares of the Bank during the Reporting Period" of this annual report and Note 40 to the financial statements.
- (3) Accrued interest is not included in total customer deposits.
- (4) Accrued interest and provision for impairment are not included in total loans and advances to customers.



# **Chapter III Chairman's Statement**

In 2022, the successful convening of the 20th National Congress of the CPC charted a grand blueprint for advancing the rejuvenation of the Chinese nation on all fronts through a Chinese path to modernization, sounding a clarion call of the times for us forging ahead on a new journey and enhancing the confidence and morale of Huishang Bank in building an outstanding local mainstream bank. In the face of various serious challenges in the past year, under the strong leadership of the Provincial Party Committee and the Provincial Government and under the guidance of regulatory authorities and with the great support of shareholders and all sectors of society, all colleagues of Huishang Bank worked together, forged ahead and rose to the challenges, achieving outstanding results with the development quality continuously improved, the operating results hitting a new high and the confidence in transformation and development increasingly boosted.

As at the end of 2022, Huishang Bank recorded total assets in domestic and foreign currency of RMB1,580,236 million, representing an increase of 14.21% from last year; among which, total loans and advances to customers were RMB764,309 million, representing an increase of RMB109,514 million or 16.72%. Total liabilities were RMB1,457,414 million, representing an increase of 14.56%; among which, total customer deposits were RMB894,156 million, representing an increase of RMB125,488 million or 16.33%. Huishang Bank achieved a net profit of RMB13,683 million, representing an increase of RMB1,898 million or 16.11% from last year. Total non-performing loans were RMB11,361 million and the non-performing loan ratio was 1.49%, both achieving decreases.

During the year, Huishang Bank adhered to promoting high-quality development with high-quality Party building. It regarded the study, publicity and implementation of the spirit of the 20th National Congress of the CPC as the primary political task of Huishang Bank in the current and future periods. In combination of the publicity of the spirit of the 20th National Congress of the CPC, field visits, forums and communications and focusing on Party building, strategic development, reform and transformation, operation management and other work, Huishang Bank deeply conducted investigation and research to seize key points in driving high-quality development. It implemented the spirit of the 20th National Congress of the CPC throughout the reform and development of the whole bank, deeply explored principal duties and business, prevented financial risks, deepened financial reform, fulfilled social responsibilities and vigorously promoted tour inspections and rectifications, continuously stimulating the buoyant momentum of Huishang Bank in building an outstanding local mainstream bank with high-quality Party building.

During the year, Huishang Bank adhered to the customer-centric service philosophy in facilitating local economic development, always stayed true to the original aspirations to serve customers and continuously stepped up efforts in serving local real economies. It actively integrated into local economic development and boosted capital supply, ranking the first among commercial banks in Anhui Province in terms of the balance of corporate loans, new corporate loans and market share and facilitating the construction of "Three Places and One District" in Anhui Province. It firmly established the concept of "One Huishang Bank", displayed the advantages in various licenses of the parent and subsidiaries and fully strengthened the cooperation with government and enterprises. It supported the platform construction for the Lingyang Industrial Internet and launched the first online financing product in supply chains on the "Lingyang Platform" in Anhui Province. With the focus on key sectors such as rural revitalization, green finance, strategic and emerging industries, urban renovation, specialized and sophisticated enterprises that produce new and unique products, Huishang Bank studied and formulated action plans on highquality development and boosted financial supports. It concentrated on enhancing inclusive financial services. The balance of loans to inclusive small and micro enterprises increased by over RMB20 billion as compared with the beginning of the year while the weighted average interest rate of loans decreased by 0.28 percentage point. It provided deferred repayment of principal and interest support to over 2,900 medium, small and micro enterprises and actively facilitated enterprises to overcome difficulties. Huishang Bank was awarded "Excellent" grade in the assessment on support for local development by the Anhui Provincial Government for consecutive years.

# **Chapter III Chairman's Statement**

During the year, Huishang Bank guaranteed the steady development on the whole by improving the corporate governance. Based on regulatory regulations, the Bank amended and refined the rules of procedure of the general meeting of shareholders, the rules of procedure of the Board of Directors, the rules on the work of relevant special committees, the systems on the work of independent directors, the management measures for information disclosure, the equity management measures and other systems and further clarified the responsibilities of all governance bodies to guarantee the effective operation of the governance mechanism. It deeply integrated the Party's leadership into all links of corporate governance and provided guarantees to the effective performance of duties by all governance bodies. The Bank continuously communicated with shareholders, carefully responded to concerns of relevant parties, conducted information disclosure in compliance with laws and regulations and guaranteed the right to know of all stakeholders. It strived to work with all parties in unity to support Huishang Bank in firmly promoting reform and transformation and implementing reform measures on high-quality development.

During the year, Huishang Bank resolutely maintained the bottom line of risks by consolidating the risk control systems. It launched plans on improving the comprehensive risk management, implemented consolidated risk management of the Group, solidly carried out risk management and control on non-credit businesses, Internet-based loans and remote credit granting. It established and improved the digital risk control system, strengthened risk management and control on all institutions, all businesses, all processes and all categories and guaranteed all risks generally under control. Through the prudent disposal of risky assets, the Bank achieved improvement in asset quality indicators amid stability and firmly held the bottom line of preventing systematic risks. It actively implemented various decisions and deployments on preventing and dissolving local financial risks and make important contributions to local financial stability. The Bank enhanced the quality and efficiency of internal management, successfully completed the relocation of the office area at the headquarters and significantly improved the hardware and software conditions for fundamental management. Based on the situation of epidemic prevention, it implemented requirements on epidemic prevention and guaranteed continuous and stable financial services. It strengthened internal control and compliance management and became the only corporate bank in Anhui Province with class A appraisal on anti-money laundering regulation granted by the PBOC according to relevant regulations.

During the year, Huishang Bank insisted on promoting reform and innovation with digital transformation. It sped up in advancing the construction of a digital bank, actively propelled the establishment of the cloud platform for Internet-based finance and the platform with the integration of development, operation and maintenance, refined internal processes, improved customer experience and working efficiency and continuously stepped up the pace in transformation and development. It conducted adjustments to the organizational structure of the personal finance segment and accelerated in promoting the digital transformation and development of the retail business. It pushed forward comprehensive services for the corporate business, the online and offline integrated development of SMEs business, the expansion of capabilities of sub-branches at the county level and other key work. It innovatively launched "Lending to Industrial Parks (園區貨)", "Lending to Per-acre Efficiency-based Projects (畝均貨)", "Urban Renovation Lending (城市更新貨)", "Lending to Specialized and Sophisticated Enterprises that Produce New and Unique Products (專精特新貨)" and other financial products and invested in the first technological innovative assetbacked note and issued the first loan to EOD (eco-oriented development model) projects in China to better satisfy differentiated financing demands of customers.



# **Chapter III Chairman's Statement**

2023 is the first year for implementing the spirit of the 20th National Congress of the CPC, a crucial year for promoting the five-year strategic plan of Huishang Bank as well as "a year for breakthroughs in reform" in resolutely advancing innovation and transformation. Under the guidance of Xi Jinping's Thought on Socialism with Chinese Characteristics for a New Era, Huishang Bank will fully implement the spirit of the 20th National Congress of the CPC, give priority to stable growth and make progress amid stability. With the Party's leadership as the guidance and "five vigorously servings" as main operational lines, it will standardize the governance system, improve the conduct of teams, vigorously advance reforms in key sectors and unswervingly "seek development, prevent risks, promote transformation, strengthen management and improve conduct", striving to build Huishang Bank into an outstanding local mainstream bank.

Yan Chen

Executive Director, Chairman

# **Chapter IV** President's Statement

2022 is an extremely important year in the history of the CPC and China as well as a crucial year in the reform and transformation, operation and development of Huishang Bank. During the year, under the guidance of Xi Jinping's Thought on Socialism with Chinese Characteristics for a New Era and the correct leadership of the Board of Directors, the Bank forged ahead with enterprise and fortitude, coordinated development, transformation and innovation and actively responded to various risks, challenges and uncertainties, achieving steady progress on the path of high-quality development.

During the year, we stayed true to our original aspirations and missions, facilitated the stable economic growth and maintained a sound momentum of stable growth. We focused on serving real economies in development, boosted effective credit supply and supported local economic development. As at the end of 2022, the Bank recorded total assets of more than RMB1.58 trillion while the increased amount of total loans and advances to customers were RMB109.51 billion, hitting a historical high. It served the construction of "Three Places and One District". The balance of loans to strategic and emerging industries, technology-based enterprises and green financial enterprises was RMB86.02 billion, RMB58.53 billion and RMB54.58 billion, respectively, representing an increase of over 30% in loans. The international settlement volume amounted to RMB78.18 billion, representing a year-on-year increase of 11.7%. We facilitated the transformation and upgrading of industries and promoted quality improvement, capacity expansion and efficiency enhancement in the manufacturing industry. The balance of loans to the manufacturing industry was RMB84.68 billion, representing an increase of RMB15.06 billion as compared with the end of last year. We cooperated with the platform of the Lingyang (羚羊) Industrial Internet and innovatively launched the Industrial Internetbased loans (工業互聯貸) to serve the digitalization of industries. We boosted supply to key sectors. We promoted the practical cooperation between government and banks. The balance of loans to infrastructure and significant projects was RMB194.03 billion and RMB31.42 billion, respectively, representing an increase of RMB63.83 billion and RMB9.91 billion. We served the strategy of rural revitalization and empowered the high-quality economic development at the county level. The balance of loans to county-level institutions was RMB200.18 billion, representing an increase of RMB42.28 billion as compared with the beginning of the year. We vigorously supported enterprises to overcome difficulties. The balance of inclusive loans to small and micro enterprises was RMB104.56 billion, representing an increase of RMB21.65 billion; and the weighted average interest rate of loans was 4.64%, representing a decrease of 0.28 percentage point. We provided deferred repayment of principal and interest for loans with an amount of RMB13.06 billion to 2,960 medium, small and micro enterprises.

During the year, we focused on core businesses and stepped up efforts in various aspects, writing a splendid chapter in coordinated development. We maintained our market positioning as a city commercial bank and strengthened the coordination and linkage of lines to provide customers with all-dimensional comprehensive financial services and develop differentiated competitive advantages, achieving increase in the market share of deposits and loans in the province. We sped up in the integrated operation of corporate businesses. The number of corporate customers with a daily average deposit of over RMB1 million increased by 1,723 as compared with the beginning of the year and the number of customers of corporate loans increased by 2,812. The customer base was further consolidated. We supported stable industrial chains and supply chains and achieved a year-on-year increase of 35% in core corporate customers. Our Bank achieved a volume of RMB110.26 billion in the investment banking business while lease assets reached RMB60.02 billion. We improved specialized services for personal business. The market share of personal deposits in the province advanced to a new level of 9.32%, representing the highest growth in history. The balance of personal financial assets was RMB649.93 billion; the number of third-generation social insurance cards increased by 1,033,000; and the number of new wealth customers was 161,000, increasingly consolidating the base of personal customers. We deepened the specialized management of interbank business. The total balance of interest rate bonds amortised and products in special accounts for market value was RMB88.6 billion; the volume of the bills reverse repo business was RMB61.3 billion; and the daily average investment size of bonds and monetary funds was RMB60 billion. We achieved a volume of assets under custody of RMB928.82 billion, providing strong support to the stable development of the whole Bank.



## **Chapter IV** President's Statement

During the year, we actively initiated and responded to changes, deepened innovation and transformation and enhanced the strong momentum for transcendence and surpassing. We adhered to the innovation-driven development concept, consolidated fundamentals, deployed on new tracks and continuously built new momentum and advantages for development. Our businesses and products were further diversified. We innovatively launched "Lending to Per-acre Efficiency-based Projects (畝 均項目貸)", "Lending to Equipment Purchase (設備購置貸)", "Urban Renovation Lending (城市更新貸)", "Lending to Specialized and Sophisticated Enterprises that Produce New and Unique Products (專精特新貨)" and other products with a total balance of over RMB35 billion. We underwrote the first carbon neutrality asset-backed note and rural revitalization note of the Bank and Huiyin e-Loan (徽銀 e 貸) granted RMB7.35 billion in half a year since its launching. Technology empowerment gained stronger vigor. We sped up in the construction of the cloud platform for Internet-based finance and risk control models and conducted proprietary controllable development and operation of the individual customer management platform for the first time. We completed the relocation the disaster recovery center in the same city, advanced innovation in the application of information technology, initiated the construction of data middle office and boosted efforts and efficiency in digital transformation. Efforts in reform and transformation were further stepped up. We focused on difficulties and pain points in development, deeply pushed forward comprehensive services for the corporate business, the online and offline integrated development of SMEs business, the expansion of capabilities of sub-branches at the county level and other key work. Our Bank continued to boost industrial park finance and achieved outstanding results in the business pilot in the high and new-tech zone in Hefei. We conducted adjustments to the organizational structure of the personal business segment, unleashing stronger power in retail banking transformation.

During the year, we kept the bottom line firmly in mind, strengthened the risk awareness and established a standard and orderly governance system. We enhanced the sense of responsibility of "always bearing in mind", effectively prevented and dissolved significant risks and firmly held the bottom line of preventing systematic risks. The non-performing loan size and ratio decreased to RMB11,360 million and 1.49%, representing a decrease of RMB299 million and 0.29 percentage point and reaching the best level in recent three years. Our operational exposure management capability was enhanced. We implemented consolidated risk management of the Group, carried out the special activity of "Two Stability and One Promotion", strengthened risk management and control on Internet-based loans, non-credit assets and small corporate customers and coordinated work on stability maintenance through petitions in the form of letters and visits, safety production and ideology, maintaining all risks generally under control. We implemented the optimization of asset quality. Our Bank established the leading group on stopping and recovering losses of risky assets and accelerated in the disposal of existing risky assets. Non-performing assets with a total amount of RMB19.41 billion were disposed. Our Bank's allowance for asset impairment losses was RMB9.66 billion and the provision coverage rate of the non-performing loan was 276.57%. Our ability to resist risks has been increasingly enhanced. We continuously reinforced fundamental management and successfully completed the relocation to the building of the headquarters. We refined and improved internal control and compliance, related party transactions and anti-money laundering systems and established and improved digital internal control systems. Our Bank was awarded the "good" rating for companies under direct provincial supervision in targeted assistance and the class A appraisal granted by the PBOC according to relevant regulations and was awarded the highest appraisal in regulation on the protection of consumers' rights and interests in the banking and insurance industry in Anhui Province. We carried out the establishment of staff teams and continuously improved training and education systems to build compound and agile talent teams. We rationally optimized the allocation of resources and effectively balanced the relationship between asset inputs and capital constraints. The core Tier 1 capital adequacy ratio was 8.6%. We strengthened pricing management and improved the profitability. Our return on average total assets and return on average net assets was 0.92% and 12.77%, respectively. Our Bank achieved net profit of nearly RMB13.7 billion, representing an increase of 16.11% as compared with the last year.

# **Chapter IV** President's Statement

The time is now right for us to set sail and embark on our new journey. 2023 is the first year for implementing the spirit of the 20th National Congress of the CPC. We will adhere to the guidance of Xi Jinping's Thought on Socialism with Chinese Characteristics for a New Era, fully implement the spirit of the 20th National Congress of the CPC, strive in unity, forge ahead with enterprise and fortitude, strengthen our body and wings and lead the digital and intelligent development. We will follow the requirements on professional, standard, coordinated and agile operation, strive to build an outstanding local mainstream bank, return our shareholders, facilitate our customers' success, benefit our employees and contribute to the society with outstanding operating results.

**Kong Qinglong** 

President

(performing the duties on behalf of the President)



#### 5.1 OVERALL BUSINESS REVIEW

In 2022, facing the severe and intricate operation environment, the Bank adhered to the principle of making improvement while maintaining stability, fully served the real economy, prevented financial risks, and coordinately promoted development, transformation and innovation, recording performance highlights, steadily improving its quality of development and taking solid steps to build an outstanding local mainstream bank.

As at the end of 2022, the total assets of the Bank were RMB1,580,236 million, representing an increase of RMB196,574 million or 14.21% as compared with the end of last year. Among them, total loans and advances to customers were RMB764,309 million, representing an increase of RMB109,514 million or 16.72% as compared with the end of last year. Total liabilities were RMB1,457,414 million, representing an increase of RMB185,268 million or 14.56% as compared with the end of last year. Among them, total customer deposits were RMB894,156 million, representing an increase of RMB125,488 million or 16.33% as compared with the end of last year.

In 2022, the Bank realized an operating income of RMB36,230 million, representing an increase of RMB716 million, or 2.02%, as compared with the same period of last year; net profit was RMB13,683 million, representing an increase of RMB1,898 million, or 16.11%, as compared with the same period of last year.

As at the end of 2022, the Bank's non-performing loan balance was RMB11,361 million, representing a decrease of RMB299 million as compared with the end of last year. Non-performing loan ratio was 1.49%, representing a decrease of 0.29 percentage point as compared with the end of last year. Non-performing loan provision coverage ratio was 276.57%, representing an increase of 36.83 percentage points as compared with the end of last year.

#### **5.2 ANALYSIS OF INCOME STATEMENT**

### 5.2.1 Summary of financial performance

In 2022, the Bank realized profit before tax of RMB17,315 million, representing an increase of RMB3,778 million or 27.91% as compared with the same period of last year. The effective income tax rate was 20.98%, representing an increase of 8.04 percentage points as compared with the same period of last year.

|   |        | Unit: RMB million |
|---|--------|-------------------|
|   | 2022   | 2021              |
| Net interest income                                 | 28,705 | 26,856            |
| Net fee and commission income                       | 4,180  | 4,431             |
| Other net income                                    | 3,345  | 4,227             |
| Operating expenses                                  | 9,474  | 8,684             |
| Impairment losses                                   | 9,662  | 13,548            |
| Net income from investment in associates            | 221    | 255               |
| Profit before income tax                            | 17,315 | 13,537            |
| Income tax  | 3,632  | 1,752             |
| Net profit  | 13,683 | 11,785            |
| Net profit attributable to shareholders of the Bank | 13,398 | 11,460            |

### **5.2 ANALYSIS OF INCOME STATEMENT (CONTINUED)**

#### 5.2.2 Net interest income

In 2022, the Bank's net interest income amounted to RMB28,705 million, representing an increase of RMB1,849 million or 6.88% as compared with the same period of last year, among which expansion of the scale drove an increase of RMB4,151 million in net interest income and changes in interest rates resulted in a decrease of RMB2,302 million in net interest income. In 2022, each of the net interest spread and net interest yield of the Bank was 1.88% and 2.11%, representing a decrease of 10 basis points and 9 basis points, respectively, as compared with the same period of last year.

The following table sets forth the average balances, interest income and interest expenses, and annualized average yield and cost ratio of the Bank's interest-earning assets and interest-bearing liabilities for the periods indicated.

Unit: RMB million, except for percentages

|  |                        | 2022     |           |                        | 2021     |           |
|--|------------------------|----------|-----------|------------------------|----------|-----------|
|  | Average                | Interest | Average   | Average                | Interest | Average   |
|  | Balance <sup>(1)</sup> | Income   | Yield (%) | Balance <sup>(1)</sup> | Income   | Yield (%) |
| Interest-earning assets                |                        |          |           |                        |          |           |
| Loans and advances to customers        | 714,253                | 35,224   | 4.93      | 620,804                | 32,644   | 5.26      |
| Securities investments                 | 463,421                | 19,336   | 4.17      | 416,809                | 18,663   | 4.48      |
| Balances with central bank             | 80,454                 | 1,150    | 1.43      | 79,025                 | 1,137    | 1.44      |
| Deposits and placements with banks and |                        |          |           |                        |          |           |
| other financial institutions           | 63,397                 | 1,101    | 1.74      | 62,135                 | 993      | 1.60      |
| Financial leasing                      | 57,955                 | 4,151    | 7.16      | 53,079                 | 3,677    | 6.93      |
| Total interest-earning assets and      |                        |          |           |                        |          |           |
| interest income                        | 1,379,480              | 60,962   | 4.42      | 1,231,852              | 57,114   | 4.64      |

Note: (1) Average balance represents the daily average balance.



### **5.2 ANALYSIS OF INCOME STATEMENT** (CONTINUED)

#### **5.2.2 Net interest income** (Continued)

Unit: RMB million, except for percentages

|  |           | 2022     |                   |           | 2021     |            |  |
|--|-----------|----------|-------------------|-----------|----------|------------|--|
|  |           |          | Average           |           |          | Average    |  |
|  | Average   | Interest | <b>Cost Ratio</b> | Average   | Interest | Cost Ratio |  |
| Items                                  | Balance   | Expenses | (%)               | Balance   | Expenses | (%)        |  |
| Interest-bearing liabilities           |           |          |                   |           |          |            |  |
| Borrowings from central bank           | 63,228    | 1,611    | 2.55              | 66,012    | 1,743    | 2.64       |  |
| Customer deposits                      | 851,473   | 18,711   | 2.20              | 748,863   | 16,098   | 2.15       |  |
| Deposits and placements from banks     |           |          |                   |           |          |            |  |
| and other financial institutions (1)   | 263,512   | 6,809    | 2.58              | 242,542   | 7,019    | 2.89       |  |
| Bonds issued                           | 193,137   | 5,126    | 2.65              | 177,030   | 5,397    | 3.05       |  |
| Total interest-bearing liabilities and |           |          |                   |           |          |            |  |
| interest expenses                      | 1,371,350 | 32,258   | 2.35              | 1,234,447 | 30,257   | 2.45       |  |
| Net interest income                    | -         | 28,705   | -                 | -         | 26,856   | -          |  |
| Net interest spread <sup>(2)</sup>     | -         | -        | 1.88              | _         | -        | 1.98       |  |
| Net interest margin <sup>(2)</sup>     | -         | -        | 2.11              | -         | -        | 2.20       |  |

Notes: (1) Deposits from insurance companies are included in the item of Deposits and placements from banks and other financial institutions for presenting.

(2) After the adoption of new accounting standards for financial instruments, gains from the holding of financial assets at fair value through profit or loss will no longer be recorded as interest income. Net interest spread and net interest margin shall be calculated in accordance with interest income (after adjustment).

### **5.2 ANALYSIS OF INCOME STATEMENT (CONTINUED)**

### **5.2.2 Net interest income** (Continued)

The following table sets forth the changes in interest income and expenses of the Bank caused by the changes in scale and interest rates for the period indicated.

Unit: RMB million

|  | 2022 vs. 2021   |                                 |            |  |  |
|--|-----------------|---------------------------------|------------|--|--|
|  | Increase/(decre | Increase/(decrease) factors (1) |            |  |  |
|  | Scale           | Interest rate                   | (decrease) |  |  |
| Assets                                       |                 |                                 |            |  |  |
| Loans and advances to customers              | 4,914           | (2,334)                         | 2,580      |  |  |
| Securities investments                       | 2,087           | (1,414)                         | 673        |  |  |
| Balances with central bank                   | 21              | (8)                             | 13         |  |  |
| Deposits and placements with banks and other |                 |                                 |            |  |  |
| financial institutions                       | 20              | 88                              | 108        |  |  |
| Financial leasing                            | 338             | 136                             | 474        |  |  |
| Changes in interest income                   | 7,380           | (3,532)                         | 3,848      |  |  |
| Liabilities                                  |                 |                                 |            |  |  |
| Borrowings from central bank                 | (74)            | (58)                            | (132)      |  |  |
| Customer deposits                            | 2,206           | 407                             | 2,613      |  |  |
| Deposits and placements from banks and other |                 |                                 |            |  |  |
| financial institutions                       | 607             | (817)                           | (210)      |  |  |
| Debt securities issued                       | 491             | (762)                           | (271)      |  |  |
| Changes in interest expenses                 | 3,230           | (1,229)                         | 2,001      |  |  |
| Changes in net interest income               | 4,151           | (2,302)                         | 1,849      |  |  |

Note: (1) The changes in scale were measured by the changes in average balances; while changes in interest rates were measured by changes in average interest rates. The changes caused by a combination of scale changes and interest rate changes were included in interest rate changes.



#### **5.2 ANALYSIS OF INCOME STATEMENT (CONTINUED)**

#### 5.2.3 Interest income

In 2022, the Bank's interest income amounted to RMB60,962 million, representing an increase of RMB3,848 million or 6.74% as compared with the same period of last year.

#### Interest income from loans and advances

In 2022, the Bank's interest income from loans and advances to customers amounted to RMB35,224 million, representing an increase of RMB2,580 million or 7.90% as compared with same period of last year, among which expansion of the scale drove an increase of RMB4,914 million in interest income from loans and advances to customers and changes in interest rates resulted in a decrease of RMB2,334 million in interest income from loans and advances to customers.

The following table sets forth the average balances, interest income and annualized average yields on each component of the Bank's loans and advances to customers for the periods indicated.

Unit: RMB million, except for percentages

|                                 |         | 2022     |           |         | 2021     |           |
|---------------------------------|---------|----------|-----------|---------|----------|-----------|
|                                 | Average | Interest | Average   | Average | Interest | Average   |
|                                 | Balance | Income   | Yield (%) | Balance | Income   | Yield (%) |
| Corporate loans                 | 428,279 | 20,610   | 4.81      | 365,292 | 18,243   | 4.99      |
| Personal loans                  | 235,814 | 13,612   | 5.77      | 221,353 | 13,547   | 6.12      |
| Discounted bills                | 50,160  | 1,002    | 2.00      | 34,159  | 854      | 2.50      |
| Loans and advances to customers | 714,253 | 35,224   | 4.93      | 620,804 | 32,644   | 5.26      |

#### Interest income from securities investments

In 2022, the Bank's interest income from securities investments was RMB19,336 million, representing an increase of RMB673 million or 3.61% as compared with the same period of last year, among which expansion of the scale drove an increase of RMB2,087 million in interest income from securities investments and changes in interest rates resulted in a decrease of RMB1,414 million in interest income from securities investments.

#### Interest income from deposits and placements with banks and other financial institutions

In 2022, the Bank's interest income from deposits and placements with banks and other financial institutions was RMB1,101 million, representing an increase of RMB108 million or 10.88% as compared with the same period of last year, among which expansion of the scale drove an increase of RMB20 million in interest income from deposits and placements with banks and other financial institutions while changes in interest rates resulted in an increase of RMB88 million in interest income from deposits and placements with banks and other financial institutions.

#### **5.2 ANALYSIS OF INCOME STATEMENT (CONTINUED)**

#### 5.2.4 Interest expenses

In 2022, the Bank realized interest expenses amounting to RMB32,258 million, representing an increase of RMB2,001 million or 6.61% as compared with the same period of last year, among which expansion of the scale drove an increase of RMB3,230 million in interest expenses while changes in interest rates resulted in a decrease of RMB1,229 million in interest expenses.

#### Interest expense on customer deposits

In 2022, the Bank's interest expense on customer deposits was RMB18,711 million, representing an increase of RMB2,613 million or 16.23% as compared with the same period of last year, among which expansion of the scale drove an increase of RMB2,206 million in interest expense on customer deposits and changes in interest rates drove an increase of RMB407 million in interest expense on customer deposits.

The following table sets forth the average balance, interest expenses and annualized average cost ratio of the Bank's corporate deposits and personal deposits for the periods indicated.

Unit: RMB million, except for percentages

|                         |         | 2022     |                   |         | 2021     |            |
|-------------------------|---------|----------|-------------------|---------|----------|------------|
|                         |         |          | Annualized        |         |          | Annualized |
|                         |         |          | Average           |         |          | Average    |
|                         | Average | Interest | <b>Cost Ratio</b> | Average | Interest | Cost Ratio |
|                         | Balance | Expenses | (%)               | Balance | Expenses | (%)        |
| Corporate deposits      |         |          |                   |         |          |            |
| Demand deposits         | 267,225 | 2,486    | 0.93              | 263,411 | 2,294    | 0.87       |
| Time deposits           | 182,639 | 5,639    | 3.09              | 174,783 | 5,628    | 3.22       |
| Sub-total               | 449,864 | 8,125    | 1.81              | 438,194 | 7,922    | 1.81       |
| Personal deposits       |         |          |                   |         |          |            |
| Demand deposits         | 75,204  | 459      | 0.61              | 70,534  | 487      | 0.69       |
| Time deposits           | 274,757 | 9,088    | 3.31              | 199,363 | 6,962    | 3.49       |
| Sub-total               | 349,961 | 9,547    | 2.73              | 269,897 | 7,449    | 2.76       |
| Others (1)              | 51,648  | 1,039    | 2.01              | 40,772  | 727      | 1.78       |
| Total customer deposits | 851,473 | 18,711   | 2.20              | 748,863 | 16,098   | 2.15       |

Note: (1) Other deposits include margin deposits and credit card deposits, etc.

### Interest expense on deposits and placements from banks and other financial institutions

In 2022, interest expense on deposits and placements from banks and other financial institutions was RMB6,809 million, representing a decrease of RMB210 million or 2.99% as compared with the same period of last year, among which expansion of the scale drove an increase of RMB607 million in interest expense on deposits and placements from banks and other financial institutions while changes in interest rates resulted in a decrease of RMB817 million in interest expense on deposits and placements from banks and other financial institutions.



#### 5.2 ANALYSIS OF INCOME STATEMENT (CONTINUED)

#### 5.2.4 Interest expenses (Continued)

#### Interest expense on bonds issued

In 2022, interest expense on bonds issued was RMB5,126 million, representing a decrease of RMB271 million or 5.02% as compared with the same period of last year, among which expansion of the scale drove an increase of RMB491 million in interest expense on bonds issued while changes in interest rates resulted in a decrease of RMB762 million in interest expense on bonds issued.

#### 5.2.5 Net non-interest income

In 2022, the Bank realized a net non-interest income of RMB7,525 million, representing a year-on-year decrease of RMB1,133 million or 13.09%, which was primarily the decrease in net trading income.

The following table sets forth the principal components of the Bank's net non-interest income for the periods indicated.

Unit: RMB million

|                                       | 2022  | 2021  |
|---------------------------------------|-------|-------|
| Fee and commission income             | 4,583 | 4,841 |
| Settlement fee income                 | 129   | 93    |
| Guarantee and commitment fee income   | 614   | 371   |
| Investment banking fee income         | 616   | 504   |
| Custodian service fee income          | 647   | 622   |
| Bank card fee income                  | 71    | 194   |
| Settlement fees                       | 22    | 32    |
| Agency service fees                   | 2,402 | 2,326 |
| Other fee income                      | 82    | 699   |
| Fee and commission expenses           | (403) | (410) |
| Net fee and commission income         | 4,180 | 4,431 |
| Other net non-interest income         | 3,345 | 4,227 |
| Net trading income                    | 2,119 | 2,984 |
| Net income from financial investments | 746   | 910   |
| Dividend income                       | 6     | 2     |
| Other operating income, net           | 474   | 331   |
| Net non-interest income               | 7,525 | 8,658 |

#### Net fee and commission income

In 2022, net fee and commission income of the Bank was RMB4,180 million, representing a decrease of RMB251 million or 5.66% as compared with the same period of last year.

### **5.2 ANALYSIS OF INCOME STATEMENT (CONTINUED)**

#### **5.2.5** Net non-interest income (Continued)

### Net trading income

In 2022, net trading income of the Bank was RMB2,119 million, representing a decrease of RMB865 million or 28.99% as compared with the same period of last year, which was primarily attributable to the decrease in net gains from interest rate instruments.

#### Net income from financial investments

In 2022, net income from financial investments of the Bank was RMB746 million, representing a decrease of RMB164 million or 18.02% as compared with the same period of last year, which was mainly due to the decrease in the spread income from financial assets at fair value through profit or loss.

#### 5.2.6 Operating expenses

In 2022, the Bank's operating expenses were RMB9,474 million, representing an increase of RMB790 million or 9.10% as compared with the same period of last year.

The following table sets forth the principal components of the Bank's operating expenses for the periods indicated.

Unit: RMB million

|   | 2022    | 2021    |
|---|---------|---------|
| Staff costs   | (5,580) | (4,875) |
| Depreciation and amortization                       | (1,036) | (999)   |
| Lease expenses                                      | (34)    | (68)    |
| Other general operating and administrative expenses | (2,406) | (2,348) |
| Tax and surcharges                                  | (418)   | (394)   |
| Total operating expenses                            | (9,474) | (8,684) |



### **5.2 ANALYSIS OF INCOME STATEMENT (CONTINUED)**

### 5.2.7 Asset impairment losses

In 2022, the Bank's allowance for asset impairment losses was RMB9,662 million, representing a decrease of RMB3,886 million or 28.68% as compared with the same period of last year. As of the end of the Reporting Period, the Bank strengthened credit risk management by reducing existing assets and managing new assets, and significantly improved the quality of assets, thus asset impairment losses decreased as compared with last year.

The following table sets forth the principal components of the Bank's impairment losses for the periods indicated.

|  |         | Unit: RMB million |
|--|---------|-------------------|
| Items  | 2022    | 2021              |
| Loans and advances to customers (1)                    | (5,909) | (10,019)          |
| Financial investments                                  | 250     | (1,878)           |
| Deposits with banks and other financial institutions   | 10      | (4)               |
| Placements with banks and other financial institutions | 3       | (5)               |
| Financial assets held under resale agreements          | (113)   | (23)              |
| Credit commitments                                     | 264     | (670)             |
| Finance lease receivables                              | (1,272) | (1,114)           |
| Foreclosed assets                                      | 0       | 4                 |
| Goodwill   | (2,792) | 0                 |
| Other assets   | (103)   | 161               |
| Total  | (9,662) | (13,548)          |

Note: (1) Loans and advances to customers comprise loans and advances to customers measured at amortised cost and at fair value through other comprehensive income.

### **5.3 BALANCE SHEET ANALYSIS**

### 5.3.1 Assets

As of 31 December 2022, the Bank's total assets amounted to RMB1,580,236 million, representing an increase of RMB196,574 million or 14.21% as compared with the end of last year. The increase in total assets was primarily due to an increase in loans and advances to customers.

Unit: RMB million, except for percentages

|   | 31 Decen  | nber 2022      | 31 Decem  | 31 December 2021 |  |
|---|-----------|----------------|-----------|------------------|--|
| Items   | Amount    | % of the total | Amount    | % of the total   |  |
| Total loans and advances to customers         | 764,309   | 48.37          | 654,795   | 47.32            |  |
| Accrued interest of loans and advances        |           |                |           |                  |  |
| to customers                                  | 1,869     | 0.12           | 1,427     | 0.10             |  |
| Provision for loan impairment                 | (31,380)  | 1.99           | (27,916)  | 2.02             |  |
| Net loans and advances to customers           | 734,798   | 46.50          | 628,306   | 45.41            |  |
| Investments                                   | 597,678   | 37.82          | 543,209   | 39.26            |  |
| Cash and balances with the central bank       | 104,694   | 6.63           | 81,331    | 5.88             |  |
| Deposits with banks and other financial       |           |                |           |                  |  |
| institutions                                  | 10,720    | 0.68           | 12,745    | 0.92             |  |
| Precious metals                               | -         | 0.00           | _         | 0.00             |  |
| Placements with banks and other financial     |           |                |           |                  |  |
| institutions                                  | 20,695    | 1.31           | 15,041    | 1.09             |  |
| Derivative financial assets                   | 130       | 0.01           | 157       | 0.01             |  |
| Financial assets held under resale agreements | 12,659    | 0.80           | 5,452     | 0.39             |  |
| Investments in associates                     | 4,924     | 0.31           | 4,716     | 0.34             |  |
| Fixed assets                                  | 4,626     | 0.29           | 4,703     | 0.34             |  |
| Right-of-use assets                           | 1,127     | 0.07           | 1,130     | 0.08             |  |
| Goodwill                                      | 11,776    | 0.75           | 14,568    | 1.05             |  |
| Deferred income tax assets                    | 13,656    | 0.86           | 12,618    | 0.91             |  |
| Finance lease receivables                     | 57,807    | 3.66           | 54,016    | 3.90             |  |
| Other assets                                  | 4,946     | 0.31           | 5,672     | 0.41             |  |
| Total assets                                  | 1,580,236 | 100.00         | 1,383,662 | 100.00           |  |



### **5.3 BALANCE SHEET ANALYSIS (CONTINUED)**

#### **5.3.1** Assets (Continued)

#### 5.3.1.1 Loans and advances to customers

As of 31 December 2022, the Bank's total loans and advances to customers amounted to RMB764,309 million, representing an increase of RMB109,514 million or 16.72% as compared with the end of last year, and the total loans and advances to customers accounted for 48.37% of the Bank's total assets, representing an increase of 1.05 percentage points from the end of last year.

#### Distribution of loans by product type

The following table sets forth information on the Bank's loans and advances to customers by product type as of the dates indicated.

Unit: RMB million, except for percentages

|                                       | 31 Decer | nber 2022      | 31 December 2021 |                |
|---------------------------------------|----------|----------------|------------------|----------------|
| Items                                 | Amount   | % of the total | Amount           | % of the total |
| Corporate loans                       | 466,717  | 61.06          | 367,952          | 56.19          |
| Discounted bills                      | 43,510   | 5.69           | 49,484           | 7.56           |
| Personal loans                        | 254,082  | 33.24          | 237,359          | 36.25          |
| Total loans and advances to customers | 764,309  | 100.00         | 654,795          | 100.00         |

### **5.3 BALANCE SHEET ANALYSIS (CONTINUED)**

### **5.3.1** Assets (Continued)

#### 5.3.1.2 Investments

Investments of the Bank consist of listed and non-listed securities denominated in both Renminbi and foreign currencies, including financial assets at fair value through profit or loss, financial assets at fair value through other comprehensive income and financial assets at amortised cost.

The following table sets forth the components of the investment portfolio of the Bank by accounting classification.

Unit: RMB million, except for percentages

|  | 31 December 2022 |                | 31 Decem | nber 2021      |
|--|------------------|----------------|----------|----------------|
| Items  | Amount           | % of the total | Amount   | % of the total |
| Financial assets at fair value through profit or loss Financial assets at fair value through | 122,955          | 20.57          | 122,969  | 22.64          |
| other comprehensive income   | 139,941          | 23.41          | 117,930  | 21.71          |
| Financial assets at amortised cost   | 334,782          | 56.02          | 302,310  | 55.65          |
| Investments  | 597,678          | 100.00         | 543,209  | 100.00         |

Note: As the Bank has adopted IFRS 9 – Financial Instruments, the classification and measurement of relevant financial assets are presented in accordance with the requirements of the newly adopted standard.



### **5.3 BALANCE SHEET ANALYSIS (CONTINUED)**

#### **5.3.1** Assets (Continued)

#### **5.3.1.2 Investments** (Continued)

Financial assets at fair value through profit or loss

The following table sets forth the components of financial assets at fair value through profit or loss of the Bank.

|   |             | Unit: RMB million |
|---|-------------|-------------------|
|   | 31 December | 31 December       |
|   | 2022        | 2021              |
| Government bonds  | 5,084       | 3,234             |
| Other bonds   | 20,821      | 16,889            |
| Interbank certificates of deposit                               | 196         | 546               |
| Equity investment   | 993         | 693               |
| Beneficial rights in asset management and trust plan and others | 89,925      | 86,487            |
| Non-guaranteed wealth management products managed               | 4,542       | 14,160            |
| Interest accrued  | 1,394       | 959               |
| Total financial assets at fair value through profit or loss     | 122,955     | 122,969           |

Note: As the Bank has adopted IFRS 9 – Financial Instruments, the classification and measurement of relevant financial assets are presented in accordance with the requirements of the newly adopted standard.

Financial assets at fair value through other comprehensive income

The following table sets forth the components of financial assets at fair value through other comprehensive income of the Bank.

|  |             | Unit: RMB million |
|--|-------------|-------------------|
|  | 31 December | 31 December       |
|  | 2022        | 2021              |
|  |             |                   |
| Debt securities                                    | 137,067     | 115,301           |
| Equity investment                                  | 292         | 225               |
| Interest accrued                                   | 2,582       | 2,403             |
| Total financial assets at fair value through other |             |                   |
| comprehensive income                               | 139,941     | 117,930           |

Note: As the Bank has adopted IFRS 9 – Financial Instruments, the classification and measurement of relevant financial assets are presented in accordance with the requirements of the newly adopted standard.

### **5.3 BALANCE SHEET ANALYSIS (CONTINUED)**

#### **5.3.1** Assets (Continued)

#### **5.3.1.2 Investments** (Continued)

Financial assets at amortised cost

The following table sets forth the components of financial assets at amortised cost of the Bank.

|  |             | Unit: RMB million |
|--|-------------|-------------------|
|  | 31 December | 31 December       |
|  | 2022        | 2021              |
| Debt securities  | 180,858     | 135,780           |
| Beneficial rights in asset management and trust plans and others | 157,538     | 174,785           |
| Interest accrued   | 6,661       | 5,622             |
| Less: provision for impairment                                   | (10,275)    | (13,876)          |
| Net financial assets at amortised cost                           | 334,782     | 302,310           |

Note: As the Bank has adopted IFRS 9 – Financial Instruments, the classification and measurement of relevant financial assets are presented in accordance with the requirements of the newly adopted standard.

### Carrying value and market value

All assets classified as financial assets at fair value through profit or loss or financial assets at fair value through other comprehensive income were recorded at market value or fair value.

The following table sets forth the carrying value and market value of the financial assets at amortised cost in the Bank's portfolio as of the dates indicated.

|                                    |           |         | UI       | nit: RMB million |
|------------------------------------|-----------|---------|----------|------------------|
|                                    | 31 Decemb | er 2022 | 31 Decem | nber 2021        |
|                                    | Carrying  | Fair    | Carrying | Fair             |
|                                    | value     | value   | value    | value            |
| Financial assets at amortised cost | 334,782   | 338,813 | 302,310  | 303,142          |



#### **5.3 BALANCE SHEET ANALYSIS (CONTINUED)**

#### **5.3.1** Assets (Continued)

#### 5.3.1.3 Subsidiaries and major investee companies

|                            |            |               | Number of     |                |                             |                        |
|----------------------------|------------|---------------|---------------|----------------|-----------------------------|------------------------|
|                            | Initial    |               | shares held   | Carrying value | Sources of                  |                        |
| Name                       | investment | Percentage of | at the end of | at the end of  | shares held                 | Remark                 |
|                            | amount     | shareholdings | the period    | the period     |                             |                        |
|                            |            |               | (in thousands |                |                             |                        |
|                            | (RMB'000)  | (%)           | of shares)    | (RMB'000)      |                             |                        |
| Huishang Bank Financial    | 1,020,000  | 54            | 1,620,000     | 1,706,820      | Promotion, participation in | Subsidiary             |
| Leasing Co., Ltd.          |            |               |               |                | capital increase            |                        |
| HSBank Wealth Management   | 2,000,000  | 100           | 2,000,000     | 2,000,000      | Promotion                   | Subsidiary             |
| Co., Ltd.                  |            |               |               |                |                             |                        |
| Wuwei Huiyin Rural Bank    | 40,000     | 40            | 40,000        | 69,513         | Promotion                   | Subsidiary             |
| Co., Ltd. (1)              |            |               |               |                |                             |                        |
| Jinzhai Huiyin Rural Bank  | 32,800     | 41            | 32,800        | 32,800         | Promotion                   | Subsidiary             |
| Co., Ltd. (2)              |            |               |               |                |                             |                        |
| Chery Huiyin Motor Finance | 100,000    | 20            | 300,000       | 1,729,425      | Promotion, participation in | Company in which the   |
| Service Co., Ltd.          |            |               |               |                | capital increase            | Bank has shareholdings |
| Mengshang Bank Co., Ltd.   | 3,600,000  | 15            | 3,000,000     | 3,194,077      | Promotion                   | Company in which the   |
|                            |            |               |               |                |                             | Bank has shareholdings |

#### Notes:

- (1) In 2010, the Bank invested in and established Wuwei Huiyin Rural Bank Co., Ltd. ("Wuwei Huiyin"). Its registered capital was RMB100 million, of which the Bank contributed RMB40 million, accounting for 40% shareholding. Although the Bank has no absolute controlling interest in Wuwei Huiyin, after taking into various factors, the company's operating activities since its incorporation indicated that the Bank has a dominant position over operating activities of Wuwei Huiyin. Therefore, the Bank has de facto control over it. The Bank included Wuwei Huiyin in its consolidated financial statements on 31 December 2014.
- (2) Due to the changes in the shareholding of Jinzhai Huiyin Rural Bank Co., Ltd. ("Jinzhai Huiyin") in May 2017, its shareholders, Anhui GuoYuan Investment Co., Ltd. (holding 10% equity interests in Jinzhai Huiyin) and Zhang Huai'an (holding 10% equity interests in Jinzhai Huiyin) have been acting in concert with the Bank. Such shareholders will agree with the Bank when voting on material decisions regarding financial and operating policies of Jinzhai Huiyin.

For further details of subsidiaries and major investee companies of the Bank, please refer to section 5.9.9 "Subsidiaries and major companies in which the Bank has shareholdings" of this annual report.

### **5.3 BALANCE SHEET ANALYSIS (CONTINUED)**

#### 5.3.2 Liabilities

As of 31 December 2022, total liabilities of the Bank amounted to RMB1,457,414 million, representing an increase of RMB185,268 million or 14.56% as compared with the end of last year. Such increase was mainly due to the growth of customer deposits.

Unit: RMB million, except for percentages

|   | 31 Decer  | nber 2022      | 31 December 2021 |                |  |
|---|-----------|----------------|------------------|----------------|--|
| Items                                     | Amount    | % of the total | Amount           | % of the total |  |
| Borrowings from central bank              | 82,908    | 5.69           | 65,380           | 5.14           |  |
| Deposits from banks and other financial   |           |                |                  |                |  |
| institutions                              | 123,611   | 8.48           | 136,985          | 10.77          |  |
| Placements from banks and other financial |           |                |                  |                |  |
| institutions                              | 43,863    | 3.01           | 43,225           | 3.40           |  |
| Derivative financial liabilities          | 117       | 0.01           | 151              | 0.01           |  |
| Financial assets sold under repurchase    |           |                |                  |                |  |
| agreements                                | 54,476    | 3.74           | 38,499           | 3.03           |  |
| Customer deposits                         | 894,156   | 61.35          | 768,668          | 60.42          |  |
| Accrued interests on customer deposits    | 18,620    | 1.28           | 15,146           | 1.19           |  |
| Taxes payable                             | 2,908     | 0.20           | 3,828            | 0.30           |  |
| Issuance of bonds                         | 218,002   | 14.96          | 182,888          | 14.38          |  |
| Other liabilities                         | 18,753    | 1.29           | 17,377           | 1.37           |  |
| Total liabilities                         | 1,457,414 | 100.00         | 1,272,146        | 100.00         |  |

#### **Customer deposits**

The Bank has been focusing on and actively expanding its deposit business. In 2022, despite an increasingly intense competition among the peers, the Bank managed to maintain a steady growth of customer deposits through various effective measures. As of 31 December 2022, total customer deposits of the Bank amounted to RMB894,156 million, representing an increase of RMB125,488 million or 16.33% as compared with the end of last year, and accounted for 61.35% of total liabilities of the Bank, representing an increase of 0.93 percentage point from the end of last year.



### **5.3 BALANCE SHEET ANALYSIS (CONTINUED)**

#### **5.3.2 Liabilities** (Continued)

### **Customer deposits** (Continued)

The following table sets forth the Bank's customer deposits by product type and customer type as of the dates indicated.

Unit: RMB million, except for percentages

|                             | 31 Decen | nber 2022              | 31 Decem | 31 December 2021 |  |
|-----------------------------|----------|------------------------|----------|------------------|--|
| Items                       | Balance  | Balance % of the total |          | % of the total   |  |
| Corporate deposits          |          |                        |          |                  |  |
| Demand deposits             | 244,866  | 27.39                  | 261,151  | 33.97            |  |
| Time deposits               | 187,973  | 21.02                  | 170,692  | 22.21            |  |
| Subtotal                    | 432,839  | 48.41                  | 431,843  | 56.18            |  |
| Personal deposits           |          |                        |          |                  |  |
| Demand deposits             | 88,530   | 9.90                   | 71,675   | 9.32             |  |
| Time deposits               | 320,201  | 35.81                  | 221,223  | 28.78            |  |
| Subtotal                    | 408,731  | 45.71                  | 292,898  | 38.10            |  |
| Other deposits              | 52,586   | 5.88                   | 43,927   | 5.71             |  |
| Including: Pledged deposits | 52,405   | 5.86                   | 43,666   | 5.68             |  |
| Total customer deposits     | 894,156  | 100.00                 | 768,668  | 100.00           |  |

### 5.3.3 Equity

Unit: RMB million

|   | 31 December | 31 December |
|---|-------------|-------------|
| Items   | 2022        | 2021        |
| Share capital (1)                               | 13,890      | 13,890      |
| Other equity instruments                        | 10,000      | 10,000      |
| Capital reserve                                 | 15,231      | 15,231      |
| Surplus reserve                                 | 17,404      | 15,181      |
| Statutory general reserve                       | 15,598      | 13,531      |
| Other comprehensive income                      | 900         | 1,528       |
| Retained earnings                               | 46,585      | 39,204      |
| Equity attributable to shareholders of the Bank | 119,608     | 108,564     |
| Non-controlling interest                        | 3,214       | 2,952       |
| Total equity                                    | 122,822     | 111,516     |

Note: (1) For details of share capital of the Bank, please refer to the section 7.1 "Changes in Ordinary Shares of the Bank during the Reporting Period" of this annual report and Note 40 to the financial statements.

### **5.4 LOAN QUALITY ANALYSIS**

### 5.4.1 Distribution of loans by the five-category classification

The following table sets forth the distribution of the Bank's loans by the five-category classification as of the dates indicated

|                                       | 31 Decen                                    | nber 2022 | 31 December 2021 |                |  |  |
|---------------------------------------|---|-----------|------------------|----------------|--|--|
|                                       | Amount % of the total Am                    |           | Amount           | % of the total |  |  |
|                                       | (in RMB100 million, except for percentages) |           |                  |                |  |  |
| Pass                                  | 7,425.71                                    | 97.15     | 6,295.06         | 96.14          |  |  |
| Special mention                       | 103.77                                      | 1.36      | 136.29           | 2.08           |  |  |
| Substandard                           | 24.42                                       | 0.32      | 45.25            | 0.69           |  |  |
| Doubtful                              | 18.93                                       | 0.25      | 17.32            | 0.26           |  |  |
| Loss                                  | 70.26                                       | 0.92      | 54.03            | 0.83           |  |  |
| Total loans and advances to customers | 7,643.09                                    | 100.00    | 6,547.95         | 100            |  |  |
| Total non-performing loans            | 113.61                                      | 1.49      | 116.60           | 1.78           |  |  |

Under the five-category classification system of the loan supervision, the non-performing loans ("NPLs") of the Bank include loans of substandard, doubtful and loss categories. Affected by changes of the external business environment, the Bank's asset quality faced serious challenges in 2022. By increasing its efforts to the recovery and disposal, the Bank maintained stable quality of assets. As of the end of the Reporting Period, the NPL ratio of the Bank was 1.49%, representing a decrease of 0.29 percentage point from the end of last year.

### 5.4.2 Distribution of loans and NPLs by product type

The following table sets forth the distribution of loans and NPLs by product type as of the dates indicated.

|                          | 31 December 2022                            |           |         | 31 December 2021 |          |           |         |           |
|--------------------------|---|-----------|---------|------------------|----------|-----------|---------|-----------|
|                          | Amount                                      | % of      | Amount  | NPL              | Amount   | % of      | Amount  | NPL       |
|                          | of loans                                    | the total | of NPLs | ratio (%)        | of loans | the total | of NPLs | ratio (%) |
|                          | (in RMB100 million, except for percentages) |           |         |                  |          |           |         |           |
| Corporate loans          | 4,667.17                                    | 61.06     | 90.74   | 1.94             | 3,679.52 | 56.19     | 97.99   | 2.66      |
| Discounted bills (1)     | 435.1                                       | 5.69      | 0       | 0                | 494.84   | 7.56      | _       | 0.00      |
| Retail loans             | 2,540.82                                    | 33.25     | 22.87   | 0.90             | 2,373.59 | 36.25     | 18.61   | 0.78      |
| Total loans and advances |   |           |         |                  |          |           |         |           |
| to customers             | 7,643.09                                    | 100.00    | 113.61  | 1.49             | 6,547.95 | 100.00    | 116.60  | 1.78      |

Note: (1) Overdue discounted bills are transferred to corporate loans.



# **5.4 LOAN QUALITY ANALYSIS (CONTINUED)**

# 5.4.3 Distribution of loans and NPLs by industry

The following table sets forth the distribution of loans and NPLs by industry as of the dates indicated.

|                          | 31 December 2022 |           |          | 31 December 2021 |                 |           |         |           |
|--------------------------|------------------|-----------|----------|------------------|-----------------|-----------|---------|-----------|
|                          | Amount           | % of      | Amount   | NPL              | Amount          | % of      | Amount  | NPL       |
|                          | of loans         | the total | of NPLs  | ratio (%)        | of loans        | the total | of NPLs | ratio (%) |
|                          |                  |           | (in RMB) | 100 million, ex  | cept for percen | tages)    |         |           |
| Commerce and services    | 842.59           | 11.03     | 17.59    | 2.09             | 591.25          | 9.01      | 32.27   | 5.46      |
| Manufacturing            | 780.68           | 10.21     | 48.41    | 6.20             | 640.88          | 9.79      | 46.7    | 7.29      |
| Public utilities         | 1,959.67         | 25.64     | 1.16     | 0.06             | 1,515.43        | 23.14     | 1.26    | 0.08      |
| Real estate              | 277.39           | 3.63      | 11.12    | 4.01             | 313.34          | 4.79      | 10.00   | 3.19      |
| Construction             | 344.72           | 4.51      | 8.18     | 2.37             | 276.14          | 4.22      | 6.69    | 2.42      |
| Transportation           | 116.08           | 1.52      | 3.32     | 2.86             | 78.34           | 1.20      | 0.43    | 0.55      |
| Energy and chemical      | 219.32           | 2.87      | 0.44     | 0.20             | 169.12          | 2.58      | 0.25    | 0.15      |
| Catering and travelling  | 6.82             | 0.09      | 0.23     | 3.37             | 6.94            | 0.11      | 0.20    | 2.88      |
| Education and media      | 30.64            | 0.40      | 0.08     | 0.26             | 21.76           | 0.33      | 0.08    | 0.37      |
| Financial services       | 57.19            | 0.75      | 0.00     | 0.00             | 58.07           | 0.89      | 0       | 0         |
| Others (1)               | 32.08            | 0.42      | 0.21     | 0.65             | 8.25            | 0.13      | 0.11    | 1.33      |
| Discounted bills         | 435.10           | 5.69      | 0.00     | 0.00             | 494.84          | 7.56      | 0.00    | 0.00      |
| Retail loans             | 2,540.82         | 33.24     | 22.87    | 0.90             | 2,373.59        | 36.25     | 18.61   | 0.78      |
| Total loans and advances |                  |           |          |                  |                 |           |         |           |
| to customers             | 7,643.09         | 100.00    | 113.61   | 1.49             | 6,547.95        | 100.00    | 116.6   | 1.78      |

Note: (1) Others mainly include the planting, forestry, and livestock industry and the fishery industry.

# **5.4 LOAN QUALITY ANALYSIS (CONTINUED)**

# 5.4.4 Distribution of loans and NPLs by geographical segment

The following table sets forth the distribution of loans and NPLs by geographical segment as of the dates indicated.

|                          |          | 31 December 2022                            |         |           | 31 December 2021 |           |         |           |  |  |
|--------------------------|----------|---|---------|-----------|------------------|-----------|---------|-----------|--|--|
|                          | Amount   | % of  | Amount  | NPL       | Amount           | % of      | Amount  | NPL       |  |  |
|                          | of loans | the total                                   | of NPLs | ratio (%) | of loans         | the total | of NPLs | ratio (%) |  |  |
|                          |          | (in RMB100 million, except for percentages) |         |           |                  |           |         |           |  |  |
| Anhui                    | 6,658.59 | 87.12                                       | 75.86   | 1.14      | 5,682.49         | 86.79     | 67.93   | 1.20      |  |  |
| Jiangsu                  | 515.15   | 6.74  | 17.18   | 3.33      | 511.60           | 7.81      | 14.11   | 2.76      |  |  |
| Others                   | 469.35   | 6.14  | 20.57   | 4.38      | 353.86           | 5.40      | 34.56   | 9.77      |  |  |
| Total loans and advances |          |   |         |           |                  |           |         |           |  |  |
| to customers             | 7,643.09 | 100.00                                      | 113.61  | 1.49      | 6,547.95         | 100.00    | 116.60  | 1.78      |  |  |

# 5.4.5 Distribution of loans and NPLs by type of collateral

The following table sets forth the distribution of loans and NPLs by type of collateral as of the dates indicated.

|                          |          | 31 Decemb | ber 2022 |                 |                 | 31 Decemb | per 2021 |           |
|--------------------------|----------|-----------|----------|-----------------|-----------------|-----------|----------|-----------|
|                          | Amount   | % of      | Amount   | NPL             | Amount          | % of      | Amount   | NPL       |
|                          | of loans | the total | of NPLs  | ratio (%)       | of loans        | the total | of NPLs  | ratio (%) |
|                          |          |           | (in RMB) | 100 million, ex | cept for percen | tages)    |          |           |
| Collateralized loans     | 2,236.45 | 29.27     | 20.49    | 0.92            | 2,209.47        | 33.74     | 33.65    | 1.52      |
| Pledged loans            | 1,539.20 | 20.14     | 8.73     | 0.57            | 1,342.54        | 20.50     | 6.92     | 0.52      |
| Guaranteed loans         | 1,752.84 | 22.93     | 34.46    | 1.97            | 1,139.83        | 17.41     | 29.62    | 2.60      |
| Unsecured loans          | 1,679.50 | 21.97     | 49.93    | 2.97            | 1,361.27        | 20.79     | 46.41    | 3.41      |
| Discounted bills         | 435.10   | 5.69      | 0.00     | 0.00            | 494.84          | 7.56      | 0.00     | 0.00      |
| Total loans and advances |          |           |          |                 |                 |           |          |           |
| to customers             | 7,643.09 | 100.00    | 113.61   | 1.49            | 6,547.95        | 100.00    | 116.60   | 1.78      |



# **5.4 LOAN QUALITY ANALYSIS (CONTINUED)**

# 5.4.6 Loans of the top 10 single borrowers

The following table sets forth the Bank's loans of the top 10 single borrowers as of the date indicated.

|           |                              | Amount of     |             |
|-----------|------------------------------|---------------|-------------|
|           |                              | loans as of   |             |
| Top 10    |                              | 31 December   | % of        |
| borrowers | Industry borrower belongs to | 2022          | net capital |
|           |                              | (RMB million) |             |
| A         | Manufacture                  | 3,378         | 2.55        |
| В         | Manufacture                  | 3,320         | 2.49        |
| C         | Energy and chemical          | 2,879         | 2.16        |
| D         | Commerce and services        | 2,495         | 1.87        |
| E         | Public utilities             | 2,437         | 1.83        |
| F         | Manufacture                  | 2,340         | 1.76        |
| G         | Public utilities             | 2,148         | 1.61        |
| Н         | Transportation               | 2,111         | 1.59        |
| I         | Public utilities             | 2,107         | 1.58        |
| J         | Public utilities             | 1,964         | 1.47        |
| Total     |                              | 25,179        | 18.91       |

# 5.4.7 Distribution of loans by overdue period

The following table sets forth the distribution of loans by overdue period as of the dates indicated.

|   | 31 December | 31 December |
|---|-------------|-------------|
|   | 2022        | 2021        |
| Total overdue loans and advances to customers |             |             |
| listed by duration (RMB million)              |             |             |
| Within 3 months                               | 3,717       | 3,805       |
| 3 to 6 months (inclusive)                     | 1,193       | 1,864       |
| 6 to 12 months                                | 1,440       | 1,047       |
| Over 12 months                                | 6,851       | 6,002       |
| Total   | 13,201      | 12,718      |
| Demonstrate (00)                              |             |             |
| Percentage (%)                                | 20.45       | 20.02       |
| Within 3 months                               | 28.15       | 29.92       |
| 3 to 6 months (inclusive)                     | 9.04        | 14.66       |
| 6 to 12 months                                | 10.91       | 8.23        |
| Over 12 months                                | 51.90       | 47.19       |
| Total   | 100.00      | 100.00      |

# 5.4 LOAN QUALITY ANALYSIS (CONTINUED)

# 5.4.8 Restructuring loans

The Bank carried out the restructuring for non-performing loans strictly following the principle of "not reducing guarantees and not increasing risks". During the Reporting Period, the Bank's restructuring NPLs amounted to RMB789,917.6 thousand, representing a decrease of RMB1,911,637.1 thousand from the same period of last year, which included 29 corporate loans amounting to RMB553,736.0 thousand, 50 small corporate loans amounting to RMB235,743.6 thousand and 2 personal loans amounting to RMB438.0 thousand.

#### 5.4.9 Transfer of credit assets

The Bank disposes of its non-performing credit assets by transferring such assets to third parties in its ordinary course of business. Through 2022, the Bank disposed of non-performing assets of the former Baoshang Bank of RMB843 million through transfer.

# 5.4.10 Change of allowances for loan impairment (1)

The Bank adopts the "Expected Credit Loss Model" to assess impairment provision and loss on loans on a regular basis in accordance with the requirements of IFRS 9. In measuring the expected loss, the Bank uses a complex model comprising the future macroeconomic situation and the credit history of borrowers and makes relevant assumptions. After carrying out a forward-looking assessment of the expected credit loss on each loan, the Bank classifies the loans into stage one, two and three accordingly and determines the degree of impairment loss based on the degree of default. The Bank will regularly review the methodology and assumptions such as the criteria for significant increase in credit risk, the definition of credit-impaired assets, the parameters for expected credit loss measurement and forward-looking information to reduce the difference between the estimated impairment loss and the actual impairment loss on loans.

The following table sets forth the changes of allowances for impairment on loans and advances to customers.

|  |         | Unit: RMB million |
|--|---------|-------------------|
| Items  | 2022    | 2021              |
| Balance at the beginning of the period                                     | 27,953  | 20,660            |
| Allowances for the period  | 5,909   | 10,019            |
| Reversal caused by the write-down of interest on impaired loans            |         |                   |
| and advances to customers  | (130)   | (142)             |
| Write-offs and transfer out for the period                                 | (3,619) | (3,438)           |
| Reversal caused by recovery of loans and advances to customers written off | 1,308   | 854               |
|  |         |                   |
| Balance at the end of the period   | 31,421  | 27,953            |

Note: (1) Loans and advances to customers comprise loans and advances to customers measured at amortised cost and at fair value through other comprehensive income.



# 5.5 CAPITAL ADEQUACY RATIO ANALYSIS

The Bank continued to optimize asset structure, enhance capital management, and met the regulatory requirements on capital adequacy ratio set by the CBIRC during the Reporting Period.

The Bank calculated the capital adequacy ratio in accordance with the relevant requirements contained in the "Measures for the Capital Management of Commercial Banks (Trial)". As of 31 December 2022, the Bank's capital adequacy ratio was 12.02%, Tier 1 capital adequacy ratio was 9.53%, and core Tier 1 capital adequacy ratio was 8.60%.

The table below shows information relating to capital adequacy ratios of the Bank as at 31 December 2022:

Unit: RMB million, except for percentages

31 December

|   | 2022      |
|---|-----------|
| Core Tier 1 capital                               | 111,852   |
| Including: Paid-in capital                        | 13,890    |
| Capital reserve                                   | 16,131    |
| Surplus reserve and statutory general reserve     | 33,002    |
| Retained earnings                                 | 46,585    |
| Non-controlling interests                         | 2,244     |
| Regulatory deductions for core Tier 1 Capital     | (16,529)  |
| Core Tier 1 capital, net of deductions            | 95,323    |
| Other Tier 1 capital, net of deductions           | 10,289    |
| Tier 1 capital, net of deductions                 | 105,612   |
| Tier 2 capital                                    | 27,541    |
| Including: Tier 2 capital instruments and premium | 14,000    |
| Surplus loan loss provisions                      | 12,950    |
| Non-controlling interests                         | 591       |
| Total capital, net of deductions                  | 133,153   |
| Credit risk-weighted assets                       | 1,035,975 |
| Market risk-weighted assets                       | 6,946     |
| Operational risk-weighted assets                  | 64,903    |
| Risk-weighted assets                              | 1,107,824 |
| Capital adequacy ratio                            | 12.02%    |
| Tier 1 capital adequacy ratio                     | 9.53%     |
| Core Tier 1 capital adequacy ratio                | 8.60%     |

# 5.5 CAPITAL ADEQUACY RATIO ANALYSIS (CONTINUED)

Pursuant to regulatory requirements, the capital adequacy ratio of the Bank above was calculated after consolidating relevant data of Huishang Bank Financial Leasing Co., Ltd., HSBank Wealth Management Co., Ltd., Wuwei Huiyin and Jinzhai Huiyin.

# Leverage ratio

Unit: RMB million, except for percentages

|   | 31 December | 31 December |
|---|-------------|-------------|
| Item  | 2022        | 2021        |
| Leverage ratio  | 5.90%       | 5.96%       |
| Tier 1 capital, net of deductions                       | 105,612     | 90,579      |
| Adjusted balance of assets on and off the balance sheet | 1,790,414   | 1,520,231   |

Note: Indicators related to leverage ratio are calculated pursuant to the "Administrative Measures for Leverage Ratio of Commercial Banks (Revised)".

# **5.6 SEGMENT PERFORMANCES**

#### **Operating segments**

The Bank provides services through four main business segments: corporate banking, retail banking, treasury and others. The table below sets forth the segment performance of the Bank by business line as at the periods indicated.

|                            | 20                   | 022                  | 202                 | 21        |
|----------------------------|----------------------|----------------------|---------------------|-----------|
|                            | <b>Total profits</b> |                      | Total profits       |           |
|                            | before taking        | taking before taking |                     |           |
|                            | into account         | % of                 | into account        | % of      |
|                            | impairment           | the total            | impairment          | the total |
|                            |                      | (RMB million, excep  | ot for percentages) |           |
| Corporate banking business | 16,109               | 59.71                | 16,811              | 62.07     |
| Retail banking business    | 7,216                | 26.75                | 6,755               | 24.94     |
| Treasury                   | 3,240                | 12.01                | 3,348               | 12.36     |
| Others                     | 412                  | 1.53                 | 171                 | 0.63      |
| Total                      | 26,977               | 100.00               | 27,085              | 100.00    |



# 5.6 SEGMENT PERFORMANCES (CONTINUED)

# **Geographical segments**

Geographically, the Bank's business is mainly in Mainland China. It has set up branches in Anhui Province, Jiangsu region and other areas. The table below lists the Bank's geographical segments performance as at the periods indicated.

|                                      |           | 31 December 2022 |                  |          |               |             |  |  |  |
|--------------------------------------|-----------|------------------|------------------|----------|---------------|-------------|--|--|--|
|                                      | Anhui     | Jiangsu          | Head             | Other    | Inter-segment |             |  |  |  |
|                                      | Province  | region           | office           | areas    | eliminations  | Total       |  |  |  |
|                                      |           |                  | (RMB mil         | lion)    |               |             |  |  |  |
| Segment assets                       | 954,659   | 47,452           | 507,326          | 65,035   | (7,892)       | 1,566,580   |  |  |  |
| Including: investments in associates | -         | -                | 4,924            | -        | -             | 4,924       |  |  |  |
| Deferred income tax assets           | -         | -                | -                | -        | -             | 13,656      |  |  |  |
| Total assets                         | -         | -                | -                | -        | -             | 1,580,236   |  |  |  |
| Segment liabilities                  | (935,816) | (46,667)         | (425,285)        | (53,728) | 4,082         | (1,457,414) |  |  |  |
| Total profits before taking into     |           |                  |                  |          |               |             |  |  |  |
| account impairment                   | 21,361    | 1,470            | 3,855            | 291      | -             | 26,977      |  |  |  |
|                                      |           |                  |                  |          |               |             |  |  |  |
|                                      |           | 3                | 31 December 2021 |          |               |             |  |  |  |
|                                      | Anhui     | Jiangsu          | Head             | Other    | Inter-segment |             |  |  |  |
|                                      | Province  | region           | office           | areas    | eliminations  | Total       |  |  |  |
|                                      |           |                  | (RMB million)    |          |               |             |  |  |  |
| Segment assets                       | 825,653   | 49,270           | 440,346          | 63,410   | (7,635)       | 1,371,044   |  |  |  |
| Including: investments in associates | -         | -                | 4,716            | -        | _             | 4,716       |  |  |  |
| Deferred income tax assets           | _         | -                | -                | -        | -             | 12,618      |  |  |  |
| Total assets                         | -         | -                | -                | -        | -             | 1,383,662   |  |  |  |
| Segment liabilities                  | (813,435) | (48,926)         | (364,364)        | (49,247) | 3,826         | (1,272,146  |  |  |  |
| Total profits before taking into     |           |                  |                  |          |               |             |  |  |  |
| account impairment                   | 18,768    | 1,610            | 5,996            | 711      | _             | 27,085      |  |  |  |

# 5.7 OTHERS

# 5.7.1 Off-balance sheet balances and important circumstances that may have significant impacts on the financial position and operating results of the Bank

The off-balance sheet items of the Bank include letters of bank acceptance, letters of credit, letters of guarantee, credit commitments, capital commitment, and certificate government bond honor commitments. Financial guarantees and credit commitments, other commitments and contingent liabilities can be found in Note 44 to the financial statements.

# 5.7.2 Overdue outstanding debt

As at the end of 2022, the Bank had no overdue outstanding debt.

# 5.8 INFLUENCE OF CHANGE IN OPERATING ENVIRONMENT AND MACRO POLICY AND THE FOCUSES OF THE OPERATION

### 1. Economic growth has recovered amid fluctuations, structural differentiation is evident

In 2022, under the coordinated efforts of epidemic prevention and control and economic development, and through continued efforts to the implementation of such policies for stabilizing the economy, economic growth entered uptrend channel after bottoming out, with an annual GDP growth of 3% achieved, showing a weak recovery on the whole and obvious structural differentiation. Specifically, new-energy vehicles, photovoltaic cells and other new energy products in the manufacturing industry grew rapidly. Consumption had been significantly affected by the epidemic. Investment on the whole was at a low level, the performance of high-tech, infrastructure and other industries were outstanding and the decline in real estate investments continued to increase. Influenced by the weakening external demand, export growth was "high at the beginning and low at the end", and exports of chemicals, photovoltaics and new-energy vehicles grew strongly.

# 2. Social financing and credit loans maintained rapid growth, giving strong support to key sectors

As of the end of 2022, the existing social financing scale was RMB344 trillion, representing a year-on-year increase of RMB668.9 billion, while RMB loans to the real economy achieving a year-on-year increase of RMB974.6 billion. The credit structure was improved ongoingly, and the support for key sectors and weak sectors in the economy kept increased. The credit balance in key sectors such as inclusive loans for small and micro enterprises and industrial loans maintained rapid growth, and the growth rate of the green loans reached a new record. Affected by the downturn in the real estate market and residents' lack of impetus to buy houses, the growth of real estate loans and personal housing loans has declined.

#### 3. Macro policies were flexible and effective, with the combination effect achieved

In 2022, the prudent monetary policies became more flexible and appropriate, with two cuts of the reserve requirement ratio by 0.25 percentage point each and the PBOC turning over RMB1.13 trillion of surplus profit to the Central Government in advance, equivalent to a further cut of about 0.5 percentage point. Financing costs for enterprises remained stable with a slight decline, and in 2022, the interest rate on new loans was 4.51%, down 0.56 percentage point year on year. At the same time, a series of policies such as the "16 Articles" relating to financial support for the steady development of real estate market were released to ensure the steady development of real estate market. Proactive fiscal policies focused on the increase of efficiency, bringing in the implementation of VAT rebates on a large scale and the issuance of special bonds of RMB4 trillion, which strongly boosted the growth of investment.



### 5.9 BUSINESS OPERATION

#### 5.9.1 Corporate banking

#### **Business overview**

The Bank provides a full range of corporate financial products and services to corporations, financial institutions and governmental and institutional customers including corporate loans, corporate deposits, investment banking, transaction banking and a series of fee and commission-based services. In particular, the Bank is committed to providing comprehensive service solutions for all types of corporations.

In 2022, persistently adhering to customer-centric service philosophy, the Bank continuously promoted the transformation to high-quality development, strengthened its ability to provide comprehensive financial services, committed itself to the development of county markets of the corporate businesses, and continued to enhance the endogenous driving force for development of "refined" management and "digital" transformation in terms of the corporate banking business. It continued the innovation of products and services and specifically released the Action Plan for High-quality Development of the Corporate Banking Business of Huishang Bank (2022-2025) 《徽商銀行公司業務高質量發展行動方案(2022-2025 年)》) and various targeted and distinctive financial service plans by firmly focusing on the "14th Five-year Plan" and major national strategic guidance to seize development opportunities in key industries. It constantly expanded the proportions of high-quality assets and businesses and the balance of loans in key sectors such as the manufacturing industry, strategic emerging industries, private enterprises and agriculture-related industries increased rapidly. The Bank strengthened risk management and control, and comprehensively enhanced the profitability of assets, thus significantly promoting the sustainable and high-quality development of the corporate banking business. In 2022, the Bank continued to maintain its leading position in corporate loans and deposits among commercial banks in Anhui Province. Transformationbased business lines including investment banking and transaction banking have all achieved continuous growth and have been widely recognized by the market.

#### **5.9 BUSINESS OPERATION** (CONTINUED)

#### 5.9.1 Corporate banking (Continued)

#### Corporate loans

The Bank's corporate loans mainly include working capital loans, fixed asset loans and other corporate loans. In 2022, the Bank concentrated on key sectors including rural revitalization, urban renewal, green finance, strategic emerging industries, as well as specialized and sophisticated enterprises that produce new and unique products etc., committed itself to the development of county markets, expanded key customer bases such as enterprises in the industry parks, listed companies and companies proposed to be listed, strategic customers and provincial enterprises, and continued to increase financial support for real economy, and achieved a continuous growth in the balance of loans to agriculture-related, manufacturing industry, strategic emerging industries and private enterprises. As of 31 December 2022, the Bank's balance of corporate loans (including discounted bills) was RMB510,227 million, representing an increase of RMB92,792 million from the last year.

# Corporate deposits

The Bank provides corporate customers with corporate deposits products and services, including corporate demand deposits, corporate time deposits, corporate call deposits, corporate agreement deposits, negotiated deposits, corporate large amount certificates of deposit and Caizhi (財智) deposits. Through continuously innovating the corporate deposit products and deepening and promoting comprehensive financial transformation, the Bank leveraged on the advantage on the Group's integrated services and continued to expand the sources of low-cost deposits to promote the optimization of the deposit business structure, maintaining the continuous and high-quality development of the corporate deposit business. The Bank has maintained the leading position of the corporate deposit business in Anhui Province from 2008 to 2022. As of 31 December 2022, the Bank's balance of corporate deposits amounted to RMB432,839 million (excluding margin deposits).



# **5.9 BUSINESS OPERATION (CONTINUED)**

#### 5.9.1 Corporate banking (Continued)

#### Discounted bills

In 2022, based on the overall balance of assets size, liquidity, profitability and risks, the Bank actively responded to the changes in the business environment, scientifically followed the pace of bills business development, enhanced the profitability of bills business, and facilitated the full compliance and healthy development of bills business. As of the end of 2022, the Bank's balance of discounted bills amounted to RMB43,510 million, of which the balance of direct discounted bills and rediscounted bills amounted to RMB13,519 million and RMB29,991 million, respectively.

#### Transaction banking

The Bank deeply implemented the strategic deployment of eight ministries and commissions, including the PBOC, on the development of supply-chain finance and supporting the stable circulation, optimization and upgrading of industrial chains, to penetrate into industrial chain scenarios of the real economy, focus on industrial chain scenarios of the manufacturing, automobile, medical, new energy and other key industries, and core enterprises, promote product innovation with financial technology, accelerate digital transformation and provide a full course of follow-up services for upstream and downstream customers, with the depth and breadth of its supply chain services further enhanced. As of the end of the Reporting Period, the number of core corporate customers of the Bank increased by 35% as compared with the same period of the last year and the number of upstream and downstream customers increased by 81% as compared with the same period of the last year. In addition, relying on the advantages of financial technology, the Bank realised the online management of the whole process of the accounts receivable two-factoring business, which has greatly improved the financing efficiency of core enterprise suppliers. Based on the transaction data of the industry chain, the Bank innovatively launched the "Industrial Internet Loan", an exclusive online financing product of Anhui "Lingyang" Industrial Internet Platform, to provide precise credit support for small and micro enterprises on the platform from the supply-chain finance.

The Bank was committed to building a domestic and foreign currency integrated transaction banking and wealth and asset management platform, to give full play to advantage of professional services of cash management and meet capital management demands of customers during the entire transaction process. The Bank recorded performance highlights in serving the digital transformation of government authorities, establishing regulations on capitals in people's livelihood under multi scenarios and providing resolutions in key industries. In 2022, the Bank has signed contracts with 8,657 customers on cash management, representing an increase of 70.35% from the previous year; the annual transaction amount of the cash management business reached RMB4.99 trillion, representing an increase of 1.22% from the previous year.

In 2022, the Bank continued to accelerate the research and development of innovative products and online upgrades, launched online financing products such as "YI Series (易系列)" products for cross-border settlement, Export E Loan (出口 E 貸) and Electric Letters of Guarantee (電子保函), and enhanced the comprehensive cross-border financial service capabilities, steadily increasing the volume of various businesses.

#### 5.9 BUSINESS OPERATION (CONTINUED)

#### 5.9.1 Corporate banking (Continued)

#### Investment banking business

To promote its business transformation, the Bank focuses on developing investment banking services such as lead underwriting of debt financing instruments, asset securitization, M&A financing, structural financing, and investment and financing consulting. The Bank continually enriches its investment banking products by launching innovative products such as asset-backed notes, green debts and other innovative products. During the Reporting Period, the Bank vigorously promoted the underwriting business of debt financing instruments. The Bank completed the registration of 39 debt financing instruments, with a total registered amount of RMB83,270 million; and completed the issuance of 57 debt financing instruments with an underwriting amount of RMB23,510 million, increasing by 10% as compared to last year. In 2022, the Bank continued to make breakthroughs in the asset securitization and financing debts business, successfully implementing the lead underwriting business of multiple asset securitization products and financial bonds. It also achieved rapid growth in the sector of M&A loan business and further satisfied the diversified corporate financing needs.

#### 5.9.2 Personal finance business

#### **Business overview**

In 2022, through building brands for personal marketing campaigns, such as "Enjoying Huishang Bank in Four Seasons (徽享四季)", "Enjoying Huishang Bank in Wealth Carnival (徽享財富節)", and "Enjoying Huishang Bank's Recommendation Gift (徽享薦面禮)" and continuously conducting people-benefit campaigns in different scenarios such as "Supermarket Carnivals (惠民超市季)", "Fruit Carnivals (惠民水果季)" and "Refueling Carnivals (惠民加油季)", intensifying its efforts in market expansion, enriching marketing campaigns and models, innovating financial products and services and accelerating channel and team building, the Bank continually promoted the dynamics of digital transformation. These efforts have helped lay a solid foundation for personal business development of the Bank and improve the performance indicators and regional competitiveness of its personal business.

In 2022, as the Bank's active customers maintained a continued growth, and the number of medium-to-high-value customers grew steadily, the structure of customer base was further optimized. As of the end of 2022, the number of customers with customer equity of RMB500,000 and above amounted to 277,900, representing an increase of 24.83% as compared with the beginning of the year. The Bank's personal financial assets under management (AUM) reached RMB649,929 million.



# **5.9 BUSINESS OPERATION (CONTINUED)**

#### **5.9.2** Personal finance business (Continued)

#### **Business overview** (Continued)

The scale of deposits and loans of personal customers expanded continuously, market share of personal deposits in Anhui Province has kept rising since the H Share Listing of the Bank. The business scale of personal loans continued to expand.

#### Wealth management business

The Bank's personal wealth management business mainly includes agency service for sales of personal wealth management, agency service for sales of funds, agency service for sales of insurance products, agency service for sales of treasury bonds, agency service for sales of asset management plans of securities traders and agency service for sales of physical precious metal. In 2022, the personal wealth management business amounted to RMB209,964 million, the Bank had 88,100 high-net-worth clients and 809,900 clients of wealth management business.

#### Bank card business

### One card

In 2022, the Bank further deepened the expansion and operation of the customer base of personal business. The Bank proactively carried out various kinds of marketing activities for bank cards, constantly cultivated the cardusing habits of customers and constantly enhanced its customer loyalty, so as to further achieve a steady and continuous growth in Huangshan Debit Cards transactions. As of the end of 2022, the Bank had 18,562,900 debit cards, and 1,901,500 cards newly issued during the year; total deposits of the cards amounted to RMB208,860 million, representing an increase of 34.85% as compared with the same period of the last year, and deposit per card recorded an increase of 28.41 % as compared with the same period of the last year.

# Credit card

Following the "customer-centric" development philosophy, the Bank continuously advanced the building of the digital operation capability, deepened business transformation, and propelled service upgrading and product innovation to promote consumption recovery after the pandemic. Specific measures are as follows: Firstly, it had an insight into market demand, diversified the product spectrum and launched UP-themed cards, constellationthemed cards, Chinese zodiac-themed cards, beauty-themed cards and other products. Secondly, it carried out online and offline integrated operation and to improve customer stickiness. It offered first binding consumption allowances and consumption discounts under life scenarios such as taking buses or metros as well as payment discounts for each transaction on e-commerce platforms. Thirdly, it improved marketing channels and enhanced the customer acquisition capability through digital channels. It cooperated with local governmental affairs platforms in various financial scenarios and extended customer acquisition through the processing of online applications with QR codes or mobile APPs. Fourthly, it strictly complied with the Notice of Further Promoting the Standardized and Sound Development of the Credit Card Business to actively adjust its businesses, so as to proactively respond to the potential fluctuations in business development brought by policy adjustment. Fifthly, it actively responded to poverty-relief policies, offered customer care and provided charges and interest reductions, personalized installment repayment and other exclusive financial service solutions to customers in difficulties as affected by the pandemic.

# **5.9 BUSINESS OPERATION (CONTINUED)**

# 5.9.2 Personal finance business (Continued)

**Bank card business** (Continued)

Credit card (Continued)

As at the end of 2022, the Bank issued 2,437,500 valid credit cards in total. The number of credit cards issued during the Reporting Period was 175,900. In 2022, the transaction amount of credit cards was RMB61,743 million in aggregate. The credit card overdraft amount was RMB23,542 million, representing an increase of RMB1,079 million from the end of the last year. Revenue from the credit card business amounted to RMB1,174 million. The credit card overdraft default ratio was 2.18%.

#### Personal customer loans

In 2022, under the background of the national policies on "ensuring stable growth, stabilizing employment and boosting consumption" and based on its own positioning, the Bank channeled more credit resources into key sectors and weak links in economy, facilitated market entities to overcome difficulties, boosted consumption and smoothened supply. It actively implemented the strategic layout of "One Body with Two Wings" and the target of "striving to be an outstanding mainstream bank in the province", vigorously advanced the implementation of the digital and strategic transformation of the personal loan business and boosted efforts in overcoming the impacts of the macroeconomic situation and the pandemic through shoring up weaknesses, enhancing advantages and promoting improvement, achieving gradual recovery of all businesses.

As of the end of 2022, the total personal loans of the Bank under the headquarters amounted to RMB185.186 billion, representing an increase of RMB8.972 billion as compared with the beginning of the year. As affected by the pandemic and other factors, NPL ratio of personal loan of the Bank under the headquarters was 0.58%, representing an increase of 0.11 percentage point as compared with the beginning of the year.

As of the end of 2022, the balance of personal home loans of the Bank amounted to RMB121.247 billion, representing a decrease of RMB411 million as compared with the beginning of the year; NPL ratio of personal home loans of the Bank was 0.44%, representing an increase of 0.10 percentage point as compared with the beginning of the year. The balance of non-home consumption loans of the Bank amounted to RMB12.553 billion, representing an increase of RMB2.518 billion or 25.10% as compared with the beginning of the year. The NPL ratio of non-home consumption loan of the Bank was 0.90%, representing a decrease of 0.14 percentage point as compared with the beginning of the year. The balance of personal business loans of the Bank amounted to RMB51.386 billion, representing an increase of RMB6.866 billion or 15.42% as compared with the beginning of the year; NPL ratio of personal business loans of the Bank was 0.85%, representing an increase of 0.25 percentage point as compared with the beginning of the year.



# **5.9 BUSINESS OPERATION (CONTINUED)**

#### **5.9.2** Personal finance business (Continued)

#### Personal customer deposits

In 2022, facing the severe and intricate external operation environment, the Bank actively seized personal deposit development opportunities, adhered to the "customer-centric" operation philosophy, deepened the management of the multi-tiered customer groups, accelerated digital transformation by developing individual customer management platform and continued to improve the comprehensive contribution of the payroll customer base, pension customer base, business customer base and wealth customer base, achieving rapid growth in deposits from personal customers. As of the end of 2022, the Bank's personal customer deposits amounted to RMB408,731 million, representing an increase of 39.55% as compared with the end of the last year, among which, the Bank's county-level personal deposits under the headquarters amounted to RMB122,712 million, representing an increase of RMB36,361 million or 42.11% as compared with the beginning of the year. As of the end of 2022, the market share of the Bank's personal deposits under the headquarters in Anhui Province reached 9.32%, representing an increase of 1.32 percentage points from the beginning of the year.

#### 5.9.3 Financial market business

Since 2022, the central bank has adopted flexible and appropriate monetary policies and maintained reasonable and sufficient liquidity. Firstly, the Bank adhered to the principle of serving the real economy and increased the allocation of treasury bonds, local government bonds and credit bonds. Secondly, it closely followed market forecasts and actively participated in swing trading to boost revenue. Thirdly, it improved its market influence and fully performed its obligations as a market maker to provide liquidity to the market, and actively participated in the southbound bond market business. Fourthly, it focused on market and customer expansion, improved customer services, strengthened business innovation and linkage and enhanced its overall advantages.

### 5.9.4 Custody business

In 2022, taking high-quality development as the objective of the custody business, the Bank enhanced the synergy between different business lines, improved technology empowerment, continuously reinforced the foundation of the business, and improved the intelligence level and the customer service capability, realizing the healthy growth of the business scale and revenue from intermediate business. As of the end of 2022, the balance of assets under custody (excluding regulating products of corporate and investment banking) of the Bank amounted to RMB928.824 billion, representing an increase of RMB18.089 billion or 1.99% as compared with the beginning of the year. The Bank's custody asset business (excluding regulating products of corporate and investment banking) generated a custody fee income of RMB547.8721 million, representing an increase of RMB73.1449 million or 15.41% as compared with the corresponding period of the last year.

# **5.9 BUSINESS OPERATION (CONTINUED)**

#### 5.9.5 Distribution channels

The Bank uses a variety of distribution channels to provide products and services. The Bank's distribution channels are mainly divided into physical distribution channels and electronic banking channels.

### Physical distribution channels

As of 31 December 2022, the Bank had a total of 552 self-service banks (including single points) with 1,875 cash self-service equipment (including 1,062 cash recycling machines and 813 smart self-service terminals).

#### Electronic banking channels

Focusing on high-quality development and consistently giving priority to the development of mobile products and services, the Bank accelerated its digital transformation and devoted more efforts to developing online products such as mobile banking and online banking. The Bank also actively expanded its online payment business, enhanced the operation and management of electronic banking channels and empowered its operations with fintech.

#### Mobile banking

As for mobile banking, the Bank profoundly integrated it with intelligent voice search, biological recognition and other technologies, built online channels covering all varieties, all functions and all products, explored the construction of business circles, improved the platform-based ecosystem, and continuously enhanced the customer acquisition and customer activation capability of online channels. During the Reporting Period, the Bank's personal mobile banking maintained rapid development with the customer activity continuously improving. As of the end of 2022, the total number of mobile banking customers of the Bank reached 8,482,700, representing a year-on-year increase of 20.33%. The number of mobile banking transactions reached 226,812,900. The transaction amount accumulated to RMB1,723.699 billion.

# Online banking

In 2022, the Bank's online banking business maintained a steady development. The Bank continued to strengthen the construction of online banking security mechanisms, continuously optimized business processes and customer service experience, as well as improved the deep integration of online banking channels with business. As of the end of the Reporting Period, the Bank's total number of personal online banking customers reached 7,539,400 with 43,260,700 personal online banking transactions, and the transaction amount of personal online banking reached RMB456,383 million. The Bank's total number of corporate online banking customers reached 345,800 with 29,636,200 corporate online banking transactions, representing a year-on-year increase of 8.97%. The transaction amount of corporate online banking accumulated to RMB5.22 trillion, basically remaining flat as compared with the corresponding period of the last year.



# **5.9 BUSINESS OPERATION (CONTINUED)**

#### **5.9.5 Distribution channels** (Continued)

#### Online payment

The Bank actively promotes the rapid development of various online payment services such as fast payment, gateway payment and mobile payment, and continuously provided payment services for government, public welfare and merchants engaging in basic living services to accelerate the process of the mobile payment convenience project and improve the efficiency and level of convenient services. In 2022, the number of online payment transactions amounted to 400,887,300, representing a year-on-year increase of 16.36%, and the amount of which totaled RMB217,032 million, representing a year-on-year increase of 0.25%.

#### Internet-based loan

During the Reporting Period, the Bank's Internet-based loan closely followed the changes in market regulatory policies. The Bank innovated its Internet self-operated loan products from asset investment, core source of profit, risk control model construction and other perspectives, to comprehensively advance the development of the Internet-based loan business. As at the end of 2022, the balance of personal online loans under the management of the Internet-based Loan Centre of the Bank was RMB40,726 million, representing an increase of RMB6,517 million from the end of 2021, and the revenue of the business reached RMB1,548 million. The overdue amount of loans was RMB1,068 million with an overdue payment rate of 2.62%. The balance of NPL was RMB659 million with an NPL ratio of 1.62%.

# 5.9.6 Financial business for small and micro enterprises

In 2022, the Bank continued to implement the decision and deployment of the competent authorities and regulatory authorities on strengthening financial services for small and micro enterprises, and continued to increase the placement of credit loans to further strengthen the financial support for the development of micro and small enterprises. As of the end of 2022, the balance of loans to national-standard small and micro enterprises of the Bank was RMB314,619 million, representing a net increase of RMB58,578 million as compared with the beginning of the year. Among them, the balance of inclusive loans to small and micro enterprises with the credit granted to a single customer less than RMB10 million (inclusive) was RMB104,555 million, representing a net increase of RMB21,650 million or 26.11% as compared with the beginning of the year; the number of accounts was 175,700, achieving a net growth of 48,000 from the beginning of the year; the average interest rate was 4.64%, decreasing by 28 basis points from that in 2021.

#### **5.9 BUSINESS OPERATION** (CONTINUED)

#### 5.9.7 Fintech business

In 2022, the Bank thoroughly implemented the national innovation-driven strategic deployment. With the integration of the Yangtze River Delta, the construction of the G60 Science and Technology Innovation Corridor and the free trade zones, it has taken the initiative to focus on technology-based enterprises, and innovatively develop scientific and technological financial services through the integration of industry and finance, etc., in order to create a scientific and efficient system of scientific and technological financial service. As of the end of 2022, the balance of loans to technology-based enterprises of the Bank amounted to RMB58,530 million, representing a net increase of RMB14,633 million or 33.33% as compared with the beginning of the year. The number of customers from technology-based enterprises loans amounted to 4,306, representing an increase of 28.42%.

#### 5.9.8 Green finance business

Under guidance of the national strategy of "carbon peaking and carbon neutrality", the Bank properly complied with the requirements of the laws and regulations of the state on environmental protection, the industrial policies and the industry access policies, actively advocated green finance and supported the development of green, low-carbon and circular economy. The Bank actively responded to central and local policies on green finance and specified the strategic position of the development of green finance. In 2022, the Bank applied to join the Green Finance Committee of China Society for Finance and Banking and actively participated in relevant research activities of the committee in the capacity of a member. To deepen the work on green finance, the Bank formulated the Action Plan of Huishang Bank on Green Finance (2022-2025), making systematic arrangements on the development of green finance across the Bank and facilitating the battle on alleviating pollution.

The Bank fully displayed its comprehensive financial advantages, established and improved a multi-layered green finance product spectrum with wide coverage, covering green credit, green bonds and green investments, continuously promoted the development of the green finance business and boosted efforts in supporting green industries, providing strong financial support to the construction of demonstration areas for comprehensive and green transformation in economic and social development in Anhui Province.



# **5.9 BUSINESS OPERATION (CONTINUED)**

#### **5.9.8 Green finance business** (Continued)

In 2022, the Bank formulated the Financing Service Plan of Huishang Bank on Supporting Projects with Ecosystem-Oriented Development Model (EOD) with Finance, the Financial Service Plan of Huishang Bank on "Water-Saving Loan", the Financial Service Plan of Huishang Bank on Supporting "National Reserve Forest Projects" with Finance and other financial service plans and guided branches to fully leverage on green finance products to support the construction of green and low-carbon industries; to standardize relevant green finance service on ecological restoration in mines, the Bank formulated the Opinions of Huishang Bank on the Implementation of Green Loan Business on Ecological Protection and Restoration; the Bank released the "Administrative Measures of Huishang Bank for the Financing Business on the Pledge of the Carbon Emission Right (Trial)" and developed a financing product with the pledge of carbon emission right, promoting enterprises to achieve energy saving and emission reduction as well as green transformation and development to the maximum extent with environmental and economic benefits.

As of the end of 2022, the balance of green credit of the Bank totaled RMB54,576 million, representing an increase of RMB22,396 million or 69.59% as compared with the end of 2021. Among it, the balance of green loans in Anhui Province totaled RMB50,209 million, representing an increase of RMB20,153 million or 67.05% as compared with the end of 2021. The balance of corporate green loans accounted for 6.98% of the balance of loans of the Bank in domestic and foreign currencies, representing an increase of 2.15 percentage points as compared with the end of 2021. The balance of investment in green bonds of non-financial enterprises held by the Bank amounted to RMB1,189 million, representing an increase of RMB578 million or 94.58% as compared with the beginning of the year.

# 5.9.9 Subsidiaries and major companies in which the Bank has shareholdings

# Subsidiaries

Huishang Bank Financial Leasing Co., Ltd.

Registered in Hefei, Huishang Bank Financial Leasing Co., Ltd. ("Huishang Bank Financial Leasing") officially commenced its business on 30 April 2015 with an initial registered capital of RMB2,000 million. The Bank contributed RMB1,020 million to the registered capital of Huishang Bank Financial Leasing, accounting for 51% of its shareholding. The registered capital of Huishang Bank Financial Leasing increased to RMB3,000 million in March 2018, to which the Bank contributed RMB1.62 billion, accounting for 54% of its shareholding. As of the end of 2022, the principal balance of lease assets of Huishang Bank Financial Leasing amounted to RMB60,024 million, it had total assets, total liabilities and owners' equity of RMB61.683 billion, RMB54.856 billion and RMB6.827 billion, respectively, achieving net profit of RMB803 million for the year.

# **5.9 BUSINESS OPERATION (CONTINUED)**

# 5.9.9 Subsidiaries and major companies in which the Bank has shareholdings (Continued)

#### **Subsidiaries** (Continued)

HSBank Wealth Management Co., Ltd.

HSBank Wealth Management Co., Ltd. (徽銀理財有限責任公司) ("HSBank Wealth Management") officially commenced business on 28 April 2020. Incorporated in Hefei with a registered capital of RMB2 billion, HSBank Wealth Management was wholly funded by the Bank. As of the end of 2022, HSBank Wealth Management had total assets, total liabilities and owners' equity of RMB4.354 billion, RMB344 million and RMB4.010 billion, respectively.

# Wuwei Huiyin Rural Bank Co., Ltd.

Registered in Wuwei city, Wuwei Huiyin officially commenced its businesses on 8 August 2010. Its registered capital was RMB100 million, to which the Bank contributed RMB40 million, accounting for 40% of its shareholdings. As of the end of 2022, Wuwei Huiyin had total assets, balance of various loans and balance of various deposits of RMB3.928 billion, RMB2.278 billion and RMB3.673 billion, respectively.

# Jinzhai Huiyin Rural Bank Co., Ltd.

Registered in Jinzhai County of Lu'an City, Jinzhai Huiyin officially commenced its businesses on 28 June 2013 with a registered capital of RMB80 million, to which the Bank contributed RMB32.80 million, accounting for 41% of its shareholdings. As of the end of 2022, Jinzhai Huiyin had total assets, balance of various loans and balance of various deposits of RMB2.441 billion, RMB1.703 billion and RMB2.082 billion, respectively.

# Major companies in which the Bank has shareholdings

Chery Huiyin Motor Finance Service Co., Ltd.

Chery Huiyin Motor Finance Service Co., Ltd. ("Chery Huiyin") registered in Wuhu City and was established on 13 April 2009. Its initial registered capital was RMB500 million, to which the Bank contributed RMB100 million, accounting for 20% of its shareholdings. As at December 2012, the registered capital of Chery Huiyin increased to RMB1,000 million, to which the Bank contributed RMB200 million, accounting for 20% of its shareholdings and the registered capital of Chery Huiyin increased to RMB1,500 million in December 2017, in which the Bank held 300 million shares, accounting for 20% of its shareholdings.

### Mengshang Bank Co., Ltd.

Mengshang Bank Co., Ltd. was established on 30 April 2020 in Baotou City. Its registered capital was RMB20 billion, in which the Bank held 3.0 billion shares, accounting for 15% of its shareholdings.



#### **5.10 RISK MANAGEMENT**

Facing the severe situation at home and abroad in 2022, the Bank took digital transformation as the lead, held onto the bottom line of maintaining asset quality and strove to enhance the risk management ability. The Bank practiced the prudent operation philosophy in a drive to ensure the prudence of business development and the objectivity of asset classification and maintain sufficient risk provisions and capital adequacy. In the principle of stable operation, the Bank built a comprehensive, full-process risk management system covering all employees and strove to realize coordinated development that balances scale, quality and efficiency on the premise that risks are under control, so as to realize the value of comprehensive risk management and the strategic objective of transformation and upgrading of the Bank.

#### 5.10.1 Credit risk management

Credit risk refers to the risk of loss due to the default of the debtors or counterparties or the reduction in their credit ratings and performance capabilities. Credit risk is the major risk currently faced by the Bank, mainly involving on— and off-balance credit risk exposures in relation to loans, interbank lending, funds, guarantees, commitments, etc.

In 2022, guided by comprehensive risk management, the Bank formulated risk preference, risk quota, loan credit policy systems on the basis of comprehensive risk management measures. The Bank let policy guide its optimization of the credit structure; continued to promote the construction and application of the internal evaluation system to provide effective support for credit granting, credit use, and risk measurement; and studied and formulated action plans on the "dual control" over key institutions and key projects for the year to improve the quality and efficiency of collection and resolution. During the Reporting Period, the Bank actively carried out the "four batches" project to speed up the disposal of risky assets, the structure and quality of its assets were effectively improved. Please refer to Section 5.4 "Loan Quality Analysis" in this annual report for the distribution structure.

#### 5.10 RISK MANAGEMENT (CONTINUED)

# 5.10.2 Market risk management

Market risk refers to the risk of on- or off-balance-sheet loss caused by changes in interest rates, foreign exchange rates and other market factors

In 2022, in the face of complex and volatile external environment, the Bank focused on improving market risk management tools, optimizing market risk management processes, and promoting daily market risk management in an all-round manner. The Bank continued to measure and analyze market risks, by comprehensively using fair value assessment, sensitivity analysis, stress testing and other methods to measure and analyze market risks. It also continued to carry out market risk limit management, by setting different types of market risk limits based on the nature, scale, complexity and capital strength of the business, strengthening the limit monitoring and early warning and enhancing the market risk control. Under the comprehensive risk management framework, the Bank fully identified, accurately measured and continuously monitored market risks in various business lines to control market risks within a tolerable range.

#### 5.10.3 Operational risk management

Operational risk refers to the risk of loss arising from flawed or problematic internal procedures, personnel, IT systems and external events.

The Bank continued to promote the construction of an operational risk management system, and strengthened the development of three major instruments for operational risk management to improve the key operational risk indicators, optimize the information system for operational risk management, and improve the IT level of operational risk management; and sorted out the key risk points in the business guarantee stage and prevented operational risks therein. The Bank also promoted the application of operational risk management tools and strengthened the data gathered on operational risk losses to realize the informatization of collection and report, and carried out information technology risk assessment, with a view to playing the role of the second line of defense.



#### 5.10 RISK MANAGEMENT (CONTINUED)

#### 5.10.4 Liquidity risk management

Liquidity risk refers to the risk that the Bank is unable to satisfy its customers' needs for repayment of liabilities due, new loans and reasonable financing, or to satisfy these needs at a reasonable cost. The Risk Management Committee under the Board of the Bank and the Assets and Liabilities Management Committee and the Risk and Internal Control Management Committee under the senior management assume joint responsibilities for formulating policies and strategies on overall liquidity risk management.

The Bank's liquidity risk management aims to balance the relationship among "liquidity, safety and profitability", improve the liquidity management level, safeguard the sustainable and healthy development of various businesses, and implement the risk appetite featuring "prudence, rationality and soundness" of the Board of Directors, and to ensure that the Bank has sufficient funds to meet expected and unexpected capital requirements (including loan growth, deposit withdrawals, debt maturity, and changes in off-balance sheet irrevocable commitments) in a normal operating environment or under stress, so as to create a stable liquidity environment for continuing operations and promote positive interaction between liquidity management and business development. The Bank strengthens the liquidity risk management on a forward-looking basis, enhances the anticipation of market situation, and effectively manages and dynamically adjusts its strategies. At the same time, the Bank implements the coordinated management of liquidity and assets and liabilities, makes reasonable adjustments to the scale and structure of assets and liabilities according to changes in market conditions and the development of business needs, to ensure its liquidity while pursuing profit growth and value growth and achieve the goal of "liquidity, safety and profitability" of bank capital in union. In accordance with the requirements of liability quality management and the principle of adapting to business strategy, risk preference and overall business characteristics, the Bank coordinates the systems and procedures of liability quality management and various risk management, and establishes and improves the liability quality management system. The Bank also strengthens the liability quality management on the basis of the "six elements" of the stability of liability sources, the diversity of liability structure, the rationality of the matching between liabilities and assets, the initiative of liability acquisition, the appropriateness of liability costs, and the authenticity of liability items. The Bank emphasizes on risk prevention and mitigation while promoting business development and profit growth. The Bank stresses the importance of "ensuring adequate liquidity" and flexibly manages and controls the percentage of liquidity asset portfolio with the highest efficiency. According to its own characteristics and external market environment, the Bank has formulated liquidity scenarios under stress, and conducted stress tests of liquidity risks regularly to analyze the ability of coping with liquidity risks or shocks. Meanwhile, the Bank has formulated contingency plans to prevent potential liquidity crisis and takes effective emergency measures to control the spread of risks under liquidity crisis scenarios.

# **5.10 RISK MANAGEMENT (CONTINUED)**

#### **5.10.4 Liquidity risk management** (Continued)

According to the business development of assets and liabilities of the Bank and the liquidity position, the Bank kept a close attention on the macro regulatory policies and the situation of fund markets, and adjusted the current management strategy and the pace of funds operation in a dynamic manner in response to the impact related to stage and season factors on the liquidity position, in order to improve the ability of handling current risks. As of the end of 2022, the liquidity coverage ration of the Bank was 292.78%, while the qualified quality liquidity assets amounted to RMB133.287 billion and net cash outflow in the next 30 days was RMB45.525 billion. The net stable capital ratio was 108.63% at the end of September 2022, while the available stable capitals reached RMB954.822 billion and the required stable capitals amounted to RMB878.938 billion. As of the end of 2022, the net stable capital ratio of the Bank was 112.00%, while the available stable capitals reached RMB966.294 billion and the required stable capitals amounted to RMB862.742 billion.

### 5.10.5 Interest rate risk management

Interest rate risk in the banking book refers to the risk that the economic value and overall earnings of the banking book may be subject to loss due to adverse movement in interest rates, term structure and other factors, mainly including gap risk, basis risk, and option risk. The interest rate risk in the banking book to which the Bank is exposed mainly arise from the mismatching of the maturity or repricing term structure of its banking portfolio. To measure such risk, the Bank mainly uses two methods: repricing gap analysis and scenario analysis. The Bank manages its interest rate gap by analyzing how changes in the interest rate curve affect its assets and liabilities and giving consideration to the overall interest rate sensitivity gap.

The Bank's financial assets and liabilities are mainly denominated in RMB. As the benchmark interest rates for RMB deposits and loans are determined by the PBOC and the RMB loan prime rate (LPR) is released by the National Interbank Funding Center upon the authorization of the PBOC, the Bank follows the interest rate policies issued by the PBOC when carrying out deposit taking and lending activities.

In 2022, the Bank vigorously promoted the reform of the LPR interest rate quotation mechanism and implemented a market-based deposit adjustment mechanism to improve the system for the management of the interest rate risk in the banking book, improve its risk pricing capability, and put the interest rate risk within the tolerable range of the Bank. First, the Bank continuously improved the framework and process for the management of the interest rate risk in the banking book, optimized the framework for the management of the interest rate risk in the banking book, and continuously improved the interest rate risk management standard. Second, the Bank strengthened the duration management, established a bank-wide interest rate risk management and optimal allocation of assets and liabilities concept, reasonably arranged asset and liability durations, provided decision-making recommendations for the reasonable adjustment and determination of the pricing methods for investment portfolios and deposit and loan portfolios, and thus ensured the steady growth of the earnings of the Bank. Third, the Bank conducted regular stress tests on the interest rate risk in the banking book, formulated response strategies, and improved its ability to prevent interest rate risks.



# **5.10 RISK MANAGEMENT** (CONTINUED)

#### 5.10.6 Exchange rate risk management

Exchange rate risk is the risk of loss in the Bank's earnings arising from the duration mismatch of over-bought and over-sold positions in a particular foreign currency and non-RMB denominated asset and liability due to adverse changes in exchange rate. The Bank's foreign currency assets and liabilities are mainly denominated in U.S. Dollars, while the rest are denominated in Euros, Hong Kong Dollars, Japanese yen, etc.

The Bank measured its exchange rate risk through qualitative and quantitative analyses. The major methods included gap analysis, duration analysis, exposure analysis, VAR analysis, stress testing and back testing etc. In order to maintain its exchange rate risk within an acceptable range, the Bank implemented stringent limit-based management measures, primarily including trading limits, risk limits, foreign exposure limits and stop loss limits.

The spot and forward foreign exchange transactions of the Bank are mainly transactions conducted on behalf of customers. They are effected by way of "back-to-back" square trading that avoids exchange rate risk to a large extent. Under the new normal of bilateral exchange rate fluctuations of RMB, the Bank will maintain reasonable proprietary position exposures in line with the Bank's limit-based management within the limit of combined exposures approved by Anhui Branch of the State Administration of Foreign Exchange. In addition, the Bank proactively utilized derivatives to prevent exchange rate risk.

# 5.10.7 Reputation risk management

Reputation risk refers to the risk of negative comments to the Bank by relevant stakeholders, the public and the media as a result of the operation and management of the Bank, the behavior of its practitioners or external events, which may damage its brand value, adversely affect the normal operation, or even affect market stability and social stability.

Reputational risk management, as an important part of the Bank's corporate governance and comprehensive risk management systems, covers all behaviors, business activities and business areas of the Bank and its subsidiaries. The Bank has developed reputational risk management measures and requirements to actively and effectively prevent reputational risk and cope with reputation events, with a view to minimizing the resulting losses and negative impacts. The Bank prioritizes risk prevention and focuses on monitoring, analysis and early warning of public opinions in its daily operation, and actively carries out external publicity. In addition, the Bank quickly resolves any misunderstanding or misinterpretation of information with an effective management system. Meanwhile, the Bank actively carries out external publicity and participates in a broad range of social welfare undertakings and public activities to live up to its corporate social responsibility, in an effort to build a sound corporate image. In 2022, the Bank effectively managed its reputation risk. There is no material reputation risk incident occurred throughout the year. The Bank maintained a good relationship with the media, and the media provided favorable overall feedback.

# **5.10 RISK MANAGEMENT (CONTINUED)**

#### 5.10.8 Compliance risk management

Compliance risk refers to the risk that commercial banks may be subject to legal sanctions, regulatory punishments, major financial losses, or reputation damage as a result of their violation of laws and regulations, rules and criteria.

The Board of Directors of the Bank takes the ultimate responsibility for the compliance of the Bank's operation activities. The Risk Management Committee under the Board of Directors monitors compliance risk management effectively. The Board of Supervisors is responsible for supervising the performance of the Board of Directors and the senior management of their duties on compliance management. The senior management is responsible for managing compliance risk, conducting regular assessment on compliance risk and submitting compliance risk management report to the Board. The Bank has established a robust compliance risk management system and organizational structure, forming three defense lines at front, middle and back offices interactive with each other, and the vertical double-line reporting system amongst the head office, branches and sub-branches. It was also able to constantly improve the compliance risk management system and mechanism as well as the risk management level and efficiency so as to ensure effective management and control of compliance risk.

During the Reporting Period, the Bank strived to put internal control as its priority, and established the philosophy of facilitating development through compliance and preventing risks through internal control. The Bank constantly implemented various requirements of external regulatory authorities, and strengthened the establishment of internal control system. Hence, the compliance risk management mechanism operated effectively, with favorable comments coming from external regulatory authorities. In 2022, the Bank conducted the assessment on compliance and risk management, the self-assessment on anti-money laundering and terrorist financing risk work for 2022 and education on case warning, and further carried out internal balanced system construction to actively promote the establishment of compliance culture, and continued to improve its rules and regulations, conduct post system evaluation, optimize the compliance risk identification and assessment process, continuously enhance the quality and efficiency of on-site inspection, intensify the results of issues rectification, strengthen accountability system for non-compliance, improve the authorization management system and play the role of "baton" in compliance performance assessment and increase the support for legal compliance review and product innovation, thereby offering protection for the operation of the Bank in compliance with laws.

#### 5.10.9 Anti-money laundering management

The Bank attached great importance to anti-money laundering and strictly complied with relevant laws and regulations aiming at preventing and controlling money laundering activities, with sound measures vigorously carried out across the Bank.



# **5.10 RISK MANAGEMENT (CONTINUED)**

#### 5.10.9 Anti-money laundering management (Continued)

During the Reporting Period, the Bank put into practice the principle of "laying emphasis on risks, management, quality and effects" by applying it to anti-money laundering as well. With the reform of the operation model of anti-money laundering as the driver, the Bank promoted the intensive, standard and professional operation of anti-money laundering to effectively strengthen concerted efforts in anti-money laundering. Based on the thinking of establishing "systematic models for capturing indicators of the characteristics of cases", the Bank comprehensively analyzed cases reminded in regulatory reports and typical cases of money laundering in the region, judged the latest money laundering trends in its operation areas and the types of major money laundering risks faced by the Bank, sorted out the customer identification characteristics and fund transaction patterns of relevant upstream criminal cases and explored the use of graph computing, machine learning algorithms and other technologies in achieving the exploration of customer related relationship and the optimization of model weights. The Bank continuously developed self-monitoring indicators, verified, assessed and optimized existing monitoring indicators based on its business development to gradually achieve full life cycle management of models for monitoring. The Bank deepened the implementation of the risk-based concept of anti-money laundering management and built a self-assessment system of money laundering and terrorist financing risk comprising four modules including responsibility structure, modeling system, evaluation and result application to scientifically assess the level of residual money laundering risk, comprehensively promote the management improvement in various aspects such as system, process and information system, and realize the early prevention of money laundering risk. The Bank actively participated in anti-money laundering themed publicity activities and anti-money laundering research activities organized by regulatory authorities, and cultivated a group of nationalleading talents on anti-money laundering regulation and policy study, promoting the study results to serve business development and improving the anti-money laundering performance capabilities of all of its employees.

# **5.11 INFORMATION TECHNOLOGY**

During the Reporting Period, in terms of information technology, the Bank centered on the goals of the digital banking system construction and promoted proprietary controllable development of financial technology products based on the positioning of value creation. It focused on the improvement of technological guarantee and support capabilities and provided customers with higher-quality technical services. The number of information technology staff of the Bank was 517, accounting for 4.62% of the total number of employees.

Firstly, promoting the in-depth development of digital transformation of the Bank. The Bank enhanced data governance by formulating enterprise-level data standards, carrying out special campaigns to improve the quality of data in key areas such as customer information, capital business and payment transactions, and implementing classified and hierarchical management of data security, so as to improve the standard of data governance. Leveraging its big data laboratory, the Bank has established standard procedures for the development data analysis models to improve the efficiency of modeling tools, and developed personal online anti-fraud model, customer anti-money laundering prediction model, cloud mortgage and other data application models. In addition, the Bank promoted the establishment of the data middle office by building a data service window, providing whole-process online data services, and launching customized, visualized, and standard data products based on the intelligent analysis cloud platform and thus effectively improved the efficiency of data services.

# **5.11 INFORMATION TECHNOLOGY** (CONTINUED)

Secondly, deepening the technology empowerment with proprietary, controllable, agile and synergistic characteristic. Focusing on the development goal of digital ecological scene in the field of personal finance, the Bank conducted the construction of core Internet platform projects, and promoted the coordination of application structure in the field of personal finance. Focusing on the goal of proprietary, controllable, agile development capability building, the Bank has successfully developed DevOps, a development management platform, and introduced and deployed a series of proprietary and controllable general development platforms, and applied them to proprietary and controllable development projects such as individual customer management and corporate customer management. The Bank actively responded to the strategic actions for digital transformation in various business fields, and provided agile development support in information system for product innovation in personal and corporate business fields such as supply chain finance, international settlement, wealth product marketing, financial convenient services, personal loan and small and micro enterprise loan, as well as management innovation in business operation, internal risk control, data decision-making and other fields.

Thirdly, science and technology support keeping pace with the times. The Bank had a strategic planning project on financial technology to develop an enterprise-level system suitable for the advancement of digital banks, built a security operation center based on threat hunting and continuously improved the security defense system. The Bank also carried out the safe operation and maintenance and green energy efficiency assessment of the infrastructure of the Binhu Data Center to consolidate the supporting environment. Furthermore, the Bank ensured that its information system operated in a safe and stable manner.

#### **5.12 SOCIAL RESPONSIBILITY**

In 2022, the Bank adhered to the values of "treating people with sincerity, upholding justice while pursuing interests", honored the mission of "achieving dreams for customers, creating value for shareholders, promoting employee development and assuming responsibility of citizenship", actively performed social responsibilities of an enterprise, coordinated shareholders, customers, employees and other stakeholders, achieving the full improvement of economic, environmental and social benefits, which have been widely praised by all sectors of society and granted many awards and honors. The Bank actively implemented policies to help ease enterprises' burden, focused on strengthening financial services to support real economic demands, made targeted efforts in promoting inclusive finance to reduce corporate financing costs and support the development of small and micro enterprises, making its contribution to stabilize economic market. The Bank continuously strengthened the role of green credit in leverage adjustment by promoting green credit to support low-carbon economy; broadened the coverage of financial services to support the development of "Three Dimensional Rural Issues" and actively gave play to professional advantages as a financial enterprise, mobilizing and gathered the strength of the whole bank, empowering rural revitalization. The Bank continuously developed a "secure Huishang Bank", focused on the long-term construction of a comprehensive, full-staff and full-process risk management system, and enhanced its risk management and operation capabilities to resolutely maintain the bottom line of nonoccurrence of systemic risks. The Bank advocated green office, energy saving and environmental protection to reduce the negative effects of its daily operation on the environment as much as possible. The Bank actively conveyed public spirit, continuously promoted concepts on people's livelihood, environmental protection and charities and advocated its employees to participate in voluntary activities, and jointly built branded public welfare projects in areas such as caring for the elderly, helping the disabled and the poor, fully displaying the image of the Bank as an excellent corporate resident. Being people-oriented, the Bank paid attention to employee capacity building, cared about the physical and mental health of its employees to create a positive and harmonious corporate culture. The Bank maintained its market positioning as a city commercial bank with aims to build a "mainstream bank, digital bank and value bank" in all respects to serve the economic and social development of Anhui Province. In this way, the Bank strives to be an excellent local mainstream bank with good customer experience, distinctive advantages, solid risk control capability and diversified comprehensive services.



#### **5.13 CONSUMER PROTECTION**

In 2022, the Bank continued to enhance the awareness and service concept on consumer protection, enhanced the organization and leadership in consumer protection and improved the organization structure of consumer protection across the Bank. It identified gaps through comparison with customers' expectations, the competition among the peers and regulatory requirements and further deepened consumer protection in key business sectors. It gradually established a diversified working mechanism on resolving financial disputes, covering reconciliation in the Bank, reconciliations by third-party institutes and pre-litigation mediations, and constantly consolidated the "three-in-one" financial education and publicity system to ensure effective and featured consumer protection in place. Various internal systems on consumer protection was improved by the Bank as evidenced by formulation of two and amendment to three management systems on consumer protection; completed over 1,400 reviews on consumer protection, involving product and service systems and measures, cooperation (outsourcing) agreements and contracts, marketing activities and publicity materials; organized special training on consumer protection covering medium and senior management, grass-roots business staff and new employees, involving over 25,000 participants; and conducted over 4,000 online and offline education and publicity activities with over 19 million participants. As of the end of 2022, the Bank accepted a total of 2,016 customer complaints, representing a year-on-year decrease of 166 or 7.61%, mainly involving the credit card business, agency service for sales of wealth management products and Internet-based loan business. Such complaints were mainly in Hefei, Wuhu, Bengbu and other areas.

#### **5.14 PROSPECTS AND MEASURES**

# 5.14.1 Trend of economic development

#### 1. Prospect on the global economy

Looking ahead into 2023, the global economy will shift from "stagflation" to recession, with developed economies including Europe and the US likely to enter a downturn in the first half of the year. The export growth of Asia-Pacific emerging economies will be under pressure, while global hyperinflation will ease to a certain extent. Countries have limited fiscal space and weakened macro-control capabilities. The Fed will slow down its pace of interest rate hikes, but cross-border capital will still flow back to the US, though at a lower speed and magnitude. In the second half of 2023, after a faster market clearing due to the recession, monetary policies in various countries will reach an inflection point, which will help the global economic recovery.

#### 2. Economic development trend in China

The Chinese economy enjoys strong resilience and tremendous potential. The fundamentals sustaining its long-term growth will remain unchanged. 2023 marks the start of implementing the strategic plans of the 20th National Congress of the CPC. In its economic development, China will seek progress while maintaining stability, fully, accurately, and comprehensively implement the new development concept, accelerate the construction of a new development pattern, enhance macro-control, and strive to promote high-quality development. With the improvement of internal and external conditions and market confidence, it is expected that 2023 will see an overall economic recovery, a gradual recovery of production and life, a sustained release of domestic demand potential, the accelerated development and growth as a result of new drivers, a situation where the domestic and foreign markets can boost each other, and the coordination of various policies, all of which will jointly promote economic development to achieve reasonable improvement in quality and quantity.

#### 5.14 PROSPECTS AND MEASURES (CONTINUED)

#### 5.14.2 Measures of the Bank

In 2023, guiding by the spirits of the 20th National Congress of the CPC and the Central Economic Work Conference, by unswervingly upholding the principle of "seeking development, preventing risks, promoting transformation, strengthening management and improving practices," the Bank will seize the opportunities brought by multiple national strategies, such as the integrated development of Anhui and the Yangtze River Delta, and the acceleration of the rise of Central China, and will strive to promote digital transformation and build itself into an outstanding local mainstream bank with professional, standardized, synergetic and agile development by focusing its operation on serving the development of an innovative, coordinated, beautiful, open, and happy Anhui.

# 1. Focusing on serving the "five major objectives" to support the economic and social development of Anhui

Firstly, the Bank will actively devote to the development of Anhui into an innovative province, and make continuous efforts in bond issuance and underwriting through the channel of providing "comprehensive, specified and chained" services in technological innovation and manufacturing to vigorously contribute to the realization of an "Innovative Anhui". Secondly, the Bank will focus on the key tasks such as the improvement of quality and vitality of urban functions, and the construction of online and offline inclusive finance system, and strive to develop the urban and county markets to contribute to the "Coordinated Anhui". Thirdly, the Bank will enrich the spectrum of green financial products, increase credit investment in the fields of technological innovation in traditional industry, clean energy and ecological restoration, and establish a green operation philosophy to contribute to a "Beautiful Anhui". Fourthly, on the basis of the integration of the Yangtze River Delta and the establishment of the Anhui Free Trade Zone, the Bank will strive to provide industrial park finance and cross-border trade financial services, and promote the steady development of branches outside Anhui to serve an "Open Anhui". Fifthly, with "comprehensive financial asset management" as the core and focusing on wealth and personal asset management business, the Bank will strive to be the leading bank for regional retail business, the preferred bank for wealth management for urban and rural residents, and the "citizen" bank with attentive services, to create a "Happy Anhui".



### **5.14 PROSPECTS AND MEASURES** (CONTINUED)

#### 5.14.2 Measures of the Bank (Continued)

# 2. Accelerating digital transformation and making more efforts to promote high-quality development

Firstly, the Bank will adhere to the customer-centric service philosophy, accelerate the online development of supply chain, small and micro finance, personal loan and other businesses, and promote the integration of science and technology with business, providing more flexible and diversified investment and financing services, and improving customer experience. Secondly, the Bank will accelerate the establishment of digital risk control system to strengthen the deep integration of data and risk management, strengthen the ability to control risks in key aspects such as customer marketing, business access, loan credit review, risk warning, risk resolution and disposal, and improve the comprehensiveness, real time and accuracy of risk control. Thirdly, the Bank will strengthen technology empowerment, promote the implementation of the financial technology plan, and advance the construction of a batch of major science and technology projects and key projects, to enhance data governance and application, and effectively improve the independent and controllable ability to develop science and technology system.

# 3. Consolidating basic management and improving professional management

Firstly, the Bank will continue to promote the implementation of the five-year strategic plan. By focusing on the strategic positioning of building an outstanding local mainstream bank, the Bank will prepare the strategic action plan and the strategic mission report on a regular basis, carry out the monitoring and assessment of the implementation of strategies, and coordinate the strategic implementation management. Secondly, the Bank will accelerate business and management innovation, smooth the innovation chain of R&D, listing, evaluation and optimization, accelerate the development and marketing of new products, accelerate the online and intelligent management, and promote centralized operations, remote banking and process optimization, strengthening the impetus for sustainable development. Thirdly, the Bank will deepen personnel training programs, promote the "Pillars Plan", continue to improve the management trainee system, increase its efforts to the introduction and cultivation of experts, investment research and trading professionals, and improve the normalized and diversified training system, creating a competent and high-quality personnel team.

The Bank presents the annual report and audited financial statements of the Bank and its subsidiaries for the year ended 31 December 2022.

#### 6.1 PRINCIPAL BUSINESS

The Bank's principal activities in the PRC include the taking of deposits from corporate and personal customers, the granting of loans using the deposits received, and the conducting of capital business, which includes money market activities, investment and trading activities and transactions on behalf of customers.

# 6.2 PARTICULARS OF BUSINESS

# 6.2.1 External environment faced by and business and operation development of the Bank

# 1. Analysis of the environment of our main operating areas

In the past five years, the economy of Anhui Province experienced a historical transition from "ranking middle in terms of total GDP but low in terms of per capita GDP" to "ranking top in terms of total GDP and middle in terms of per capita GDP". In 2022, the economy of Anhui sped up the recovery and further gained upward momentum, demonstrating strong resilience and robust vitality. The total GDP of Anhui for the year amounted to RMB4.5 trillion, ranking among the top ten provinces in terms of GDP, with its ranking jumping from the tenth place to the seventh place nationwide in terms of regional innovation capability. The proportion of the added value of equipment and high-tech manufacturing industries over that of the industries above the designated scale increased to 35.2% and 14.2% from 33.8% and 13.6% for 2021, respectively. Automobile manufacturing, photovoltaic, and electronic information industries contributed 50% of the added value of the industries above the designated scale. In respect of the service industry, the growth of operating income from the producer service industries, such as R&D design, e-commerce, business services and human resources management, exceeded 20%. In 2022, 10% of laptops and 20% of liquid crystal displays across the globe were manufactured in Anhui Province; the added value of the digital economy in Anhui Province exceeded RMB1 trillion; and Anhui Province ranked first in China in terms of the high-speed railway operating mileage. Anhui Province's development capacity continued to improve with accelerating industrial transformation, and a great progress was made in the building of a modern and glorious Anhui Province.



# 6.2 PARTICULARS OF BUSINESS (CONTINUED)

#### 6.2.1 External environment faced by and business and operation development of the Bank (Continued)

#### 2. Business performance of the Bank in 2022

Firstly, serving local development delivered fruitful results. Based in Anhui, serving the overall strategy, the Bank newly issued loans of over RMB100 billion in Anhui Province, increasing the balance of loans in the manufacturing industry, the strategic emerging industry, the science and technology innovation industry and the green industry by 23.3%, 31.4%, 33.3% and 69.6%. The Bank financed 963 major projects within the system of Anhui Province and granted loans of RMB20 billion, ranking first and second among the financial institutions in Anhui Province, respectively.

Secondly, comprehensive operating capacities have been steadily boosted. The market share of the Bank's deposit and loan business increased; the Bank ranked first among the financial institutions in Anhui Province in terms of "three metrics" of the balance, addition and market share of corporate loans; the market share of the Bank's personal deposit business increased by 1.32 percentage points to 9.32%, with the growth hitting a record high. The Bank's asset custody business volume and investment banking business volume maintained stable growth.

Thirdly, breakthroughs were achieved in strategic transformation and development. Guided by a new-round five-year strategic plan, the Bank promoted in-depth reform in corporate business integrated with services, the integration of online and offline SME business, ability improvement of county branches and other key fields, and accelerated the construction of cloud platform for Internet finance, customer management platform and risk control model. The Bank cooperated with Ling Yang Industrial Internet platform and innovatively launched industrial Internet loans.

Fourthly, the risk-resistance capacity has been enhanced. Both the Bank's NPLs and the ratio decreased, which was RMB11,360 million and 1.49%, respectively, the best performance over the latest three years. Asset quality indicators maintained stable and improved, and the ability to resist risks have been increasingly enhanced.

# 3. Analysis of key financial performance indicators of the Bank during the year

Key financial data and key regulatory indicators adopted by the Bank reflect the Bank's operating results, profits and risk control level in 2022. During the Reporting Period, the Bank achieved satisfactory performance in its various financial data as compared with the corresponding period of last year, and all of its supervisory indicators met regulatory requirements. See details in Chapter II "Summary of Accounting Data and Business Data" in this annual report.

# 6.2 PARTICULARS OF BUSINESS (CONTINUED)

# 6.2.1 External environment faced by and business and operation development of the Bank (Continued)

#### 4. Environmental policy, performance and compliance with laws and regulations

(1) Environmental policy and performance of the Bank

Guiding by "carbon peaking and carbon neutrality", the Bank faithfully implements national environmental protection laws and regulations, industrial policies, industry access policies and other policies and regulations, as well as the regulatory requirements of regulators, actively pursues green finance, and supports green, low-carbon and recycling economy development. The Bank constantly improves its environmental and social performance, actively fulfills its corporate social responsibility, vigorously promotes the development of a social responsibility system, establishes correct values and business philosophy, builds a corporate culture with a sense of social responsibility, continuously enhances awareness of social responsibility across the Bank, and strengthens the environmental, social and governance information disclosure and communication with stakeholders, conserves resources, protects the environment, advocates sustainable operation, and promotes the sustainable development of the Bank.

#### (2) Compliance with laws and regulations by the Bank

All routine operating activities of the Bank were conducted on the basis of strict compliance with existing laws and regulations and all transactions complied with laws and regulations with the support of the corresponding legal documents. The Bank continued to improve and optimize the rules and regulations of the whole Bank in accordance with external laws and regulations. It always adhered to the concept of compliance operations. The Bank strictly followed regulatory policies in business and operation management activities and implemented regulations and policies in all processes and links of business.



# 6.2 PARTICULARS OF BUSINESS (CONTINUED)

#### 6.2.1 External environment faced by and business and operation development of the Bank (Continued)

- 4. Environmental policy, performance and compliance with laws and regulations (Continued)
  - (3) Relationship between the Bank and its employees
    - a. Remuneration of employees

The Bank has established a unified remuneration management structure and system and continuously optimized management on the remuneration and benefits of employees. Following the principle of prioritizing efficiency while ensuring fairness and highlighting the protection of grassroots and front-line employees with remuneration resources, the Bank has ensured the basic living standards of its employees, and activated the incentive effect of appraisal to maintain the stability of staff teams and enhance external competitiveness and attractiveness of remuneration of the Bank.

# b. Staff employment

The Bank has enhanced staff employment management by formulating a standardized set of recruitment criteria and procedure regulating internal recruitment, deployment and other aspects of internal staff management. The Bank has also expanded efforts in recruiting through external channels such as schools, other industry players and headhunters. The Bank has adopted strict procedures in credential checks, written tests, interviews and background checks to ensure that the recruitment process is open, just and fair.

### c. Staff training and career development

For staff learning and development and the education and training for them, the Bank actively builds a professional training system, to create a good atmosphere of learning from, and catching up with others. Currently, the Bank has established online and offline learning and training platforms covering all scenarios including the PC end and the mobile end, providing employees with diversified learning and promotion opportunities with different categories and levels through various channels. In 2022, the Bank actively responded to the impacts of the epidemic, optimized online training platforms and enriched mobile learning materials. The enrolled individuals through "Zhiniao (知鳥)" mobile learning platform reached 2,173,800 during the year, and the percentage of active users was 98.7%.

# 6.2 PARTICULARS OF BUSINESS (CONTINUED)

# 6.2.1 External environment faced by and business and operation development of the Bank (Continued)

- 4. Environmental policy, performance and compliance with laws and regulations (Continued)
  - (4) Relationship between the Bank and its customers
    See details in section 5.9 "Management Discussion and Analysis Business Operation" in this annual report.

#### 6.2.2 Subsequent events

For subsequent events of the Bank from 1 January 2023 to the Latest Practicable Date, please refer to Note 53 to the financial statements. Save as disclosed above, from 1 January 2023 to the Latest Practicable Date, there has not been any non-financial event that may cause material effects on the results of the Bank.

# 6.2.3 Future business development trends of the Bank

See details in section 5.14 "Management Discussion and Analysis - Prospects and Measures" in this annual report.

#### 6.2.4 Major risks and uncertainties faced by the Bank

See details in section 5.10 "Management Discussion and Analysis – Risk Management" in this annual report.

# 6.3 RESERVES

Please refer to the financial statements for details of the movements in the reserves of the Bank.

# 6.4 RESERVES AVAILABLE FOR DISTRIBUTION

Please refer to the financial statements for details of the reserves available for distribution as at 31 December 2022.

#### 6.5 FIXED ASSETS

Please refer to Note 26 to the financial statements for details of movements in the fixed assets of the Bank as of 31 December 2022.

# 6.6 HOLDING AND TRADING OF SHARES OF OTHER LISTED COMPANIES

During the Reporting Period, due to matters such as corporate bankruptcy and reorganization during the disposal of non-performing assets of the former Baoshang Bank acquired, as ruled by the people's court, the Bank held 13,704,900 shares of Shenzhen Feima International Supply Chain Co., Ltd. (深圳市飛馬國際供應鏈股份有限公司) (stock code: 002210), 12,165,100 shares of Antong Holdings Co., Ltd. (安通控股股份有限公司) (stock code: 600179), 9,646,300 shares of Chenzhou City Jingui Silver Industry Co., Ltd. (郴州市金貴銀業股份有限公司) (stock code: 002716), 12,811,700 shares of Henan Zhongfu Industrial Co., Ltd. (河南中孚實業股份有限公司) (stock code: 600595), 33,032,600 shares of Huachangda Intelligent Equipment Group Co., Ltd. (華昌達智能裝備集團股份有限公司) (stock code: 300278), 198,184,300 shares of Hainan Airlines Holding Co., Ltd. (海南航空控股股份有限公司) (stock code: 600221), 44,266,600 shares of Guangxi Oriental Intelligent Manufacturing Technology Co., Ltd. (廣西東方智造科技股份有限公司) (stock code: 002175), 9,260,200 shares of Jiangsu Guoxin Corporation Limited (江蘇國信股份有限公司) (stock code: 002608) and 15,999,800 shares of Taihai Manoir Nuclear Equipment Co., Ltd. (台海瑪努爾核電設備股份有限公司) (stock code: 002366).

Save as disclosed above, the Bank has not held nor traded shares of other listed companies during the Reporting Period.



#### 6.7 PURCHASE, SALE OR REDEMPTION OF THE BANK'S LISTED SECURITIES

There was no purchase, sale or redemption of listed securities of the Bank by the Bank and its subsidiaries during the Reporting Period.

#### 6.8 PRE-EMPTIVE RIGHTS

The Articles of Association of the Bank does not provide for pre-emptive rights. There are no pre-emptive rights for the shareholders of the Bank.

#### 6.9 RETIREMENT BENEFITS

In addition to these basic social pension schemes, employees of the Bank participate in an enterprise annuity plan established by the Bank according to the state enterprise annuity system. The Bank contributes to the annuity plan based on certain percentages of the employees' gross salaries. Provided that employees are dismissed or cancelled the employment contract due to the violation of laws or disciplines, unvested enterprise annuity contributions will be transferred back to the Bank's enterprise annuity account. The amount of forfeited contributions is not material. Please refer to Note 37 to the financial statements for details of the retirement benefits provided to employees by the Bank.

#### 6.10 MAJOR DEPOSITORS/BORROWERS

The Bank is not dependent too much on a single major depositor/borrower. As of the end of the Reporting Period, the operating income generated from the five largest depositors/borrowers of the Bank represented an amount not exceeding 30% of the total operating income of the Bank. The directors of the Bank and its connected persons did not have any significant interest in the aforementioned five largest depositors/borrowers.

#### 6.11 PROFILE OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

Please refer to Chapter VIII "Profile of Directors, Supervisors, Senior Management, Employees and Institutions" in this annual report.

# 6.12 INTERESTS AND SHORT POSITIONS HELD BY THE DIRECTORS, SUPERVISORS AND CHIEF EXECUTIVES OF THE BANK UNDER HONG KONG LAWS AND REGULATIONS

As at 31 December 2022, the following directors, supervisors and chief executives of the Bank and their respective associates had the interests or short positions in the shares, underlying shares and debentures of the Bank or its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance) as recorded in the register required to be kept under Section 352 of the Securities and Futures Ordinance or as otherwise notified to the Bank and the Hong Kong Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers in Appendix 10 of the Hong Kong Listing Rules. The table below reflects the number of shares, any interests or short positions in underlying shares and debentures held by the directors, supervisors and chief executives of the Bank:

|               |  |                 |                        |                 | Percentage       | Percentage      |
|---------------|--|-----------------|------------------------|-----------------|------------------|-----------------|
|               |  |                 |                        | Number of       | in issued shares | in all issued   |
|               |  |                 |                        | shares (share)  | of relevant      | ordinary shares |
| Name          | Position   | Class of Shares | Status                 | (Long position) | class (%)        | (%)             |
| Dai Peikun    | Independent Non-executive Director                           | Domestic Shares | Interest of the Spouse | 3,079           | 0.0000           | 0.0000          |
| Wang Zhaoyuan | Non-executive Director                                       | Domestic Shares | Beneficial Owner       | 11,811          | 0.0001           | 0.0001          |
| He Jiehua     | Chairman of the Board of Supervisors,<br>Employee Supervisor | Domestic Shares | Interest of the Spouse | 8,928           | 0.0001           | 0.0001          |
| Zhong Qiushi  | Employee Supervisor  | Domestic Shares | Beneficial Owner       | 32,133          | 0.0003           | 0.0002          |
| Sun Zhen      | Employee Supervisor  | Domestic Shares | Beneficial Owner       | 38,085          | 0.0004           | 0.0003          |
| Tang Chuan    | Former Employee Supervisor                                   | Domestic Shares | Beneficial Owner       | 56,009          | 0.0005           | 0.0004          |

Save as disclosed above, as at 31 December 2022, the Bank was not aware of any other directors, supervisors and chief executives of the Bank and their respective associates having any interests or short positions in any shares, underlying shares and debentures of the Bank or its associated corporations.



#### 6.13 DIRECTORS AND SUPERVISORS' RIGHTS TO PURCHASE SHARES OR DEBENTURES

During the Reporting Period, none of the directors, supervisors of the Bank or their respective spouses or children under the age of 18 years acquired any right by the way of purchase of shares or bonds of the Bank or exercised any such related rights; and none of the Bank or any of its subsidiaries had made any arrangements to enable the directors, supervisors of the Bank or their respective spouses or children under the age of 18 years to obtain such rights in any other body corporate.

#### 6.14 DIRECTORS' INTERESTS IN COMPETING BUSINESSES

None of the directors of the Bank had any interest in any business that constitutes or may constitute, directly or indirectly, a competing business of the Bank.

# 6.15 FINANCIAL, BUSINESS AND FAMILY RELATIONSHIPS AMONG DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

Save as disclosed in this annual report, there are, to the knowledge of the Bank, no other relationships among the directors, supervisors and senior management of the Bank, including financial, business, family or other material or related relationships.

#### 6.16 DIRECTORS AND SUPERVISORS' INTERESTS IN CONTRACTS AND SERVICE CONTRACTS

During the Reporting Period, no director or supervisor of the Bank (or its connected entities) had any direct or indirect significant interest in any transaction, arrangement or contract of significance entered into by the Bank or other subsidiaries. None of the directors and supervisors of the Bank has entered into service contracts with the Bank that cannot be terminated by the Bank within one year without payment of compensation (other than statutory compensation). During the Reporting Period, none of the Bank or its subsidiaries had any arrangement that enables the directors and supervisors of the Bank to acquire benefits by acquiring shares in and debentures of companies or any other corporate body.

#### 6.17 PENALTIES AND INVESTIGATIONS OF DIRECTORS AND SUPERVISORS OF THE BANK

During the Reporting Period, no director or supervisor of the Bank has been subject to penalties or investigations by competent authorities causing a material impact on the operations of the Bank.

#### 6.18 RELATED PARTY (CONNECTED) TRANSACTIONS

In the ordinary course of business, the Bank provides commercial banking services and products to the public in China, including the Bank's directors, supervisors and/or their respective associates. During the Reporting Period, connected transactions carried out between the Bank and connected persons (as defined under the Hong Kong Listing Rules) were conducted under normal commercial principles, which were not favorable than the conditions for similar transactions with non-connected persons. The transaction terms were fair and reasonable and in the interests of the Bank and shareholders as a whole. For a series of connected transactions with connected persons conducted by the Bank, all complied with the aforementioned conditions for connected transactions and were exempted from the requirements of reporting, announcement, annual review, circular and independent shareholders' approval under Chapter 14A of the Hong Kong Listing Rules.

The related party (connected) transactions of the Bank mainly refer to the ordinary on- and off-balance sheet businesses, including loans, debt securities, promissory notes, letter of credit, and deposits. As of the end of 2022, the Bank has approximately 5,894 related legal entities and approximately 2,402 related natural persons. The related party transactions of the Bank totaled RMB28,877 million, of which the balance of credit granted in related party transactions amounted to RMB16,517 million (net of margin deposits and pledged certificate of deposit of RMB85 million), and services, deposits and other kinds of related party transactions amounted to RMB12,275 million.

As of the end of 2022, the balance of credit granted to the largest related party as a single customer accounted for 4.8% of the net capital of the Bank under the headquarters; the balance of credit granted to the largest single group customer accounted for 2.38% of the net capital of the Bank under the headquarters; the balance of credit granted to all related parties accounted for 13.68% of the net capital of the Bank under the headquarters, which all complied with the regulatory requirements.

During the Reporting Period, according to the latest regulatory requirements, the Bank promoted the amendment to the management rules of related party (connected) transactions, organized and conducted the collection of information on related parties (connected persons) to comprehensively optimise the archives of related parties (connected persons), strengthen the management and control of related party (connected) transactions systems, and improve the informatization and intelligence of related party (connected) transactions management; continuously strengthened the management of related party (connected) transactions to prevent unfair prices and credit methods of related party (connected) transactions. It strictly performed approval and filing procedures on related party (connected) transactions, regularly organized and conducted special audit on related party (connected) transactions and enhanced the internal supervision mechanism to practically improve the refined management of related party (connected) transactions of the Bank. During the Reporting Period, the Bank's independent non-executive directors issued independent opinions on the Bank's related party (connected) transactions.

The Note 50 to the financial statements discloses the related party transactions of the Bank in accordance with the International Accounting Standards. The transactions disclosed therein between the Bank and Zhongjing Xinhua Asset Investment Management Co., Ltd., and between the Bank and Deposit Insurance Fund Management Co., Ltd., if any, constitute the connected transactions of the Bank under the requirements of Chapter 14A of the Hong Kong Listing Rules and part of the connected transactions conducted by the Bank in the ordinary course of business, and are exempted from compliance with the reporting, announcement, annual review, circular and independent shareholders' approval requirements under Chapter 14A of the Hong Kong Listing Rules.



#### 6.19 MATERIAL LITIGATION AND ARBITRATIONS

Insofar as the Bank is aware, as of the end of December 2022, the Bank, as a plaintiff, was involved in the following litigation proceeding in its regular course of business: the aggregate number of material pending litigation and arbitrations involving the Bank amounted to 54, with a total amount of approximately RMB9,056 million. The number of pending litigation and arbitration, to which the Bank is a defendant, each with an amount of more than RMB0.5 million, amounted to 14, totaling approximately RMB276 million. The Bank made full provisions for doubtful accounts of loans involved in the cases above according to expected losses prudently, which will have no material adverse effect on the Bank's financial position and operating results.

#### 6.20 ASSET ACQUISITION, DISPOSAL AND REORGANIZATION

During the Reporting Period, some assets of the Bank had been pledged to other banks and the Ministry of Finance of the PRC as collaterals for a sale and repurchase agreement and treasury deposits.

Apart from the above, the Bank has no other asset acquisition, disposal or reorganization outside the normal scope of business.

#### 6.21 USE OF FUNDS BY RELATED PARTIES (CONNECTED PERSONS)

During the Reporting Period, neither the major shareholders nor the related parties (connected persons) of the Bank used any funds of the Bank for non-operating purposes, and no proceeds of the Bank were used in any unfair related party (connected) transactions.

#### **6.22 REVIEW OF ANNUAL RESULTS**

The financial report of the Bank prepared under IFRS has been audited by Ernst & Young and a standard audit report with unqualified opinions has been issued. The Bank's Audit Committee of the Board has reviewed the results and the financial reports of the Bank for the year ended 31 December 2022. Any discrepancies between the total amount and percentages and the sum of items shown in the tables in this report are due to rounding.

#### 6.23 PROFIT AND DIVIDENDS

The Board is required to submit the proposals in respect of dividend payments to a shareholders' general meeting for approval. The Board will, according to the relevant laws, regulations and regulatory requirements, consider whether to pay dividends and the amount of dividend payments based on the Bank's results of operations, cash flow, financial condition, capital adequacy ratios, future business prospects, statutory and regulatory restrictions and other factors that the Board of Directors of the Bank deems relevant. The Bank may pay dividends in cash or shares. The Bank's dividend distribution conformed to the Articles of Association and the resolutions of the general meeting of the Bank.

The profit of the Bank for the year ended 31 December 2022 and the Bank's financial position as at that date are set out in the consolidated financial statements section of this annual report.

In accordance with the resolutions passed at the 2021 annual general meeting held on 30 June 2022, the Bank declared a cash dividend of RMB0.089 (tax inclusive) per share to all shareholders based on the 2021 profit distribution plan, in an aggregate amount of approximately RMB1,236 million (tax inclusive), accounting for approximately 12% of the audited net profit of the Bank under the headquarters in 2021. On 25 August 2022, the final dividend for 2021 was paid to shareholders whose name were listed on the register of the Bank as on 12 July 2022. All cash dividends paid, which were denominated in RMB, were distributed to shareholders in RMB or Hong Kong Dollars, respectively. The exchange rate used for calculation of dividends paid in Hong Kong Dollars was based on the average central parity rate of RMB against Hong Kong Dollars announced by the PBOC for the five working days before the 2021 annual general meeting of the Bank (i.e. 23, 24, 27, 28 and 29 June 2022).

On 30 March 2023, the Board of the Bank held a meeting and passed a resolution to postpone the consideration of a resolution in relation to the 2022 profit distribution plan, as it is required to further study the 2022 profit distribution plan. The Bank is expected to hold a separate Board meeting before 30 April 2023 to consider the resolution in relation to the 2022 profit distribution plan. After considering and approving the resolution in relation to the 2022 profit distribution plan, the Board will submit it to the 2022 annual general meeting for approval. The Bank will announce the details of the 2022 profit distribution plan and relevant arrangement on the 2022 annual general meeting in due course.

#### 6.24 ANNUAL GENERAL MEETING AND CLOSURE OF REGISTER OF MEMBERS

In order to determine the list of shareholders who are entitled to attend and vote at the 2022 annual general meeting to be convened on 30 June 2023, the register of members of the Bank will be closed from 31 May 2023 to 30 June 2023 (both days inclusive). In order to be entitled to attending and voting at the 2022 annual general meeting, unregistered H shareholders of the Bank shall lodge relevant share transfer documents for registration with the H Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong for registration no later than 4:30 p.m. on 30 May 2023.



#### 6.25 PUBLIC FLOAT

Based on the public information available to the Bank and to the knowledge of the Board of Directors, from April 2016 to the Latest Practicable Date, the Bank's H Share public float was below 25%, the minimum level as required in Rule 8.08(1)(a) of the Hong Kong Listing Rules. As at the Latest Practicable Date, the Bank's H Share public float maintained at 16.08%.

According to the Board resolutions, the Bank will proactively promote the initial public offering and listing of A Shares so as to restore its public float as soon as practicable. For details on the public float of the Bank's H Shares, please refer to the several announcements published by the Bank since 11 May 2016 in relation to the public float of the Bank's H Shares.

#### 6.26 TAX DEDUCTION

#### 6.26.1 Overseas shareholders

According to the "Notice on the Collection of Personal Income Tax after the Expiration of National Tax Bureau Notice [1993] No. 045" (Guo Shui Han [2011] No. 348), which was released by the State Administration of Taxation on 28 June 2011, the responsible party should withhold personal income tax by law from overseas resident individual shareholders on their dividend income deriving from shares in domestic non-foreign invested companies issued in Hong Kong. However, the overseas resident individual shareholders who hold shares of domestic non-foreign invested companies issued in Hong Kong may be entitled to the relevant favorable tax treatments based on the tax treaties between the countries in which they are domiciled and China and the tax arrangements between Mainland China and Hong Kong (or Macau).

Based on the tax regulation mentioned above, the Bank will withhold personal income tax of the dividend at 10% tax rate for the overseas individual H Shareholders. However, where there are different requirements otherwise specified in relevant tax regulations and tax agreements, the Bank will follow such requirements of the tax authorities.

The Bank will withhold 10% enterprise income tax of the dividend for non-resident corporate overseas H Shareholders based on the "Law of the People's Republic of China on Enterprise Income Tax" and relevant implementation rules which have been effective since 1 January 2008.

If the overseas H Shareholders of the Bank have any queries regarding the tax arrangements mentioned above, please consult your tax consultants regarding the tax implications in Mainland China, Hong Kong and other countries (regions) for holding and disposing the Bank's H Shares.

#### **6.26 TAX DEDUCTION (CONTINUED)**

#### 6.26.2 Mainland's shareholders of Shanghai-Hong Kong stock connect and Shenzhen-Hong Kong stock connect

Pursuant to the "Notice on the Tax Policies Concerning the Pilot Program of the Shanghai-Hong Kong Stock Connect" (Cai Shui [2014] No. 81) and the "Notice on the Tax Policies Concerning the Pilot Program of the Shenzhen-Hong Kong Stock Connect" (Cai Shui [2016] No. 127), which were jointly released by the Ministry of Finance, the State Administration of Taxation and the CSRC on 31 October 2014 and 5 November 2016, respectively, for dividends obtained by the mainland individual investors from H shares listed on the Hong Kong Stock Exchange invested by them through Shanghai-Hong Kong Stock Connect and Shenzhen-Hong Kong Stock Connect, such H Share companies shall apply to China Securities Depository and Clearing Corporation Limited (hereinafter referred to as the "CSDC") for providing the register of mainland individual investors and withhold personal income tax at 20% tax rate from mainland individual investors. While for dividends obtained by the mainland individual investors from non-H Shares listed on the Hong Kong Stock Exchange invested by them through Shanghai-Hong Kong Stock Connect and Shenzhen-Hong Kong Stock Connect, the CSDC will withhold personal income tax at 20% tax rate. Individual investors may, by producing valid tax payment certificates, apply to the competent tax authority under the CSDC for tax credit relating to the withholding tax already paid abroad.

For dividend income obtained by the mainland security investment funds from shares listed on the Hong Kong Stock Exchange invested by them through Shanghai-Hong Kong Stock Connect and Shenzhen-Hong Kong Stock Connect, personal income tax shall be withheld according to the above regulations.

For dividend income obtained by the mainland corporate investors from shares listed on the Hong Kong Stock Exchange invested by them through Shanghai-Hong Kong Stock Connect and Shenzhen-Hong Kong Stock Connect, such income shall be included in their total revenue and enterprise income tax shall be withheld by law. Meanwhile, for dividend income obtained by mainland resident enterprises from holding H shares for 12 consecutive months, enterprise income tax shall be exempted by law. H Share companies listed on Hong Kong Stock Exchange shall apply to the CSDC for providing the register of the mainland enterprise investors. The H-share companies shall not withhold income tax of dividends for mainland enterprise investors and such investors shall declare and pay relevant tax themselves.

The tax deduction mentioned above is a general tax requirement stipulated by the relevant laws and regulations. If the relevant profit distribution plan is considered and approved at the general meeting of the Bank, the Bank will make adjustments according to the actual condition and make further announcement on the specific tax requirements implemented pursuant to the prevailing valid tax regulations at that time.

#### **6.27 PERMITTED INDEMNITY PROVISIONS**

The Bank has maintained appropriate liability insurances for directors, supervisors and senior management to indemnify the directors, supervisors and senior management for their liabilities arising from corporate affairs.

#### 6.28 DONATION

The Bank has continuously fulfilled its social responsibilities, earnestly committed itself to public welfare undertakings, actively helped the disadvantaged groups, and launched relief donations to disaster-affected area areas, designated poverty-alleviation areas, designated assistance areas or the socially disadvantaged groups in difficulty; launched public welfare donations for science, education, culture, health and sports undertakings, environmental protection, energy saving and emission reduction, the construction of social public facilities and other social public welfare undertakings; and launched donations to other social public and welfare undertakings that contribute to social development and progress. In 2022, the Bank made a total donation of approximately RMB2,428,100, providing great support to the COVID-19 pandemic control, flood control and disaster relief and rescue as well as other public welfare undertakings.



#### 6.29 MANAGEMENT CONTRACTS

Except for the service contracts of the management of the Bank, the Bank did not enter into any other contract with any individual, company or body corporate to manage or deal with the whole part or any significant part of the Bank's business.

#### 6.30 STOCK-LINKED AGREEMENTS

The Bank did not enter into any stock-linked agreement in 2022, and there was no stock-linked agreement remaining effective by the end of 2022.

#### 6.31 ISSUE OF DEBENTURES

To supplement capital of the Bank and expand the sources of liabilities of the Bank to enhance the maturity matching of assets and liabilities, the Bank issued various types of debentures, the details of which are presented as follows:

- **6.31.1** The Bank issued RMB9.0 billion of financial bonds on 8 March 2019 in China's inter-bank bond market, with a maturity of 3 years and a fixed coupon rate of 3.52%, payable annually. The bonds were due and redeemed on 8 March 2022.
- **6.31.2** The Bank issued RMB1.0 billion of financial bonds on 8 March 2019 in China's inter-bank bond market, with a maturity of 5 years and a fixed coupon rate of 3.80%, payable annually.
- **6.31.3** The Bank had issued perpetual bonds in China's national inter-bank bond market with an offering size of RMB10.0 billion on 3 December 2019, with a coupon rate of 4.90%, which was payable once a year. The coupon rate of the bonds may be adjusted at different intervals, subject to adjustment in every five years. In any adjusted coupon rate period, the interests of the bonds will be paid at the same prescribed interest rate. The Bank may redeem the bonds in whole or in part on each distribution payment date after 5 years (including the distribution payment date of the fifth year) after the issuance date of the bonds.
- **6.31.4** The Bank issued RMB2.0 billion of financial bonds on 16 April 2020 in China's inter-bank bond market, with a maturity of 3 years and a fixed coupon rate of 2.90%, payable annually.

#### **6.31 ISSUE OF DEBENTURES** (CONTINUED)

- **6.31.5** The Bank issued RMB10.0 billion of financial bonds on 27 April 2020 in China's inter-bank bond market, with a maturity of 3 years and a fixed coupon rate of 2.30%, payable annually.
- **6.31.6** The Bank issued RMB8.0 billion of tier 2 capital bonds on 28 September 2020 in China's inter-bank bond market, with a maturity of 10 years and a fixed coupon rate of 4.50%, payable annually. The Bank has an option to redeem part or all of these bonds at nominal value on the last day of the fifth year of interest accrued of bonds, subject to the approval from relevant regulatory authorities.
  - Tier 2 capital bond's right of recourse is subordinate to depositors and ordinary creditors and is superior to equity capital, other tier 1 capital instruments and mixed capital debts.
- **6.31.7** The Bank issued RMB6.0 billion of tier 2 capital bonds on 26 October 2021 in China's inter-bank bond market, with a maturity of 10 years and a fixed coupon rate of 4.09%, payable annually. The Bank has an option to redeem part or all of these bonds at nominal value on the last day of the fifth year of interest accrued of bonds, subject to the approval from relevant regulatory authorities.
  - Tier 2 capital bond's right of recourse is subordinate to depositors and ordinary creditors and is superior to equity capital, other tier 1 capital instruments and mixed capital debts.
- **6.31.8** The Bank issued RMB10.0 billion of financial bonds on 1 March 2022 in China's inter-bank bond market, with a maturity of 3 years and a fixed coupon rate of 2.83%, payable annually.
- **6.31.9** The Bank issued RMB5.0 billion of green bonds on 9 August 2022 in China's inter-bank bond market, with a maturity of 3 years and a fixed coupon rate of 2.53%, payable annually.
- **6.31.10** In 2022, the Bank issued 179 zero-coupon interbank certificates of deposit in total face value of RMB237,590 million, with maturities ranging from one month to one year. As of 31 December 2022, the aggregate face value of undue interbank certificates of deposit issued of the Bank amounted to RMB175,900 million.

By order of the Board

Yan Chen

Executive Director, Chairman



#### 7.1 CHANGES IN ORDINARY SHARES OF THE BANK DURING THE REPORTING PERIOD

|                 |                |                | Changes during |                |                |
|-----------------|----------------|----------------|----------------|----------------|----------------|
|                 |                |                | the Reporting  |                |                |
|                 | 31 Decen       | nber 2022      | Period         | 31 Decem       | ber 2021       |
|                 | Number of      |                | Number of      | Number of      |                |
| 7 <u>////</u>   | shares (share) | Percentage (%) | shares (share) | shares (share) | Percentage (%) |
| Domestic Shares | 10,411,051,211 | 74.95          | _              | 10,411,051,211 | 74.95          |
| H Shares        | 3,478,750,000  | 25.05          | _              | 3,478,750,000  | 25.05          |
| Total number of |                |                |                |                |                |
| ordinary shares | 13,889,801,211 | 100.00         | _              | 13,889,801,211 | 100.00         |

Note: As of 31 December 2022, the Bank had a total of 17,299 shareholders of ordinary shares, including 1,397 shareholders of H Shares and 15,902 shareholders of Domestic Shares; The Bank had no controlling shareholders or de facto controller. According to the trustee agency, a total of 215,007,123 pledged shares were under judicial freeze or other situation.

#### 7.2 INFORMATION ON THE SHAREHOLDINGS OF THE TOP TEN HOLDERS OF ORDINARY SHARES

As of 31 December 2022, the order of the top ten holders of ordinary shares of the Bank was sorted by: (1) (for H Shares) the aggregate of the H Shares of the Bank held by investors which were deposited into the Central Clearing and Settlement System of the Hong Kong Stock Exchange and registered under the name of HKSCC NOMINEES LIMITED, a wholly-owned subsidiary of the Hong Kong Stock Exchange, representing 25.02% of the total share capital of ordinary shares and representing 99.90% of the total H Shares issued; and (2) for Domestic Shares, the order was based on the number of shares held directly under the domestic shareholders register kept by CSDC.

|     |                                 | Number of      | Percentage     |                | Increase/      |                |
|-----|---------------------------------|----------------|----------------|----------------|----------------|----------------|
|     |                                 | shares held as | to total share |                | decrease       |                |
|     |                                 | at the end of  | capital of     |                | during the     |                |
|     |                                 | the Reporting  | ordinary       | Type of        | Reporting      | Pledged or     |
| No. | Name of shareholder             | Period (share) | shares (%)     | shares         | Period (share) | frozen (share) |
| 1   | HKSCC Nominees Limited          | 3,475,173,858  | 25.02          | H Share        | 262,000        | _(1)           |
| 2   | Deposit Insurance Fund          | 1,559,000,000  | 11.22          | Domestic Share | 0              | 0              |
|     | Management Co., Ltd.            |                |                |                |                |                |
| 3   | Anhui Energy Group Co., Ltd.    | 843,363,819    | 6.07           | Domestic Share | 0              | 0              |
| 4   | Anhui Guoyuan Financial Holding | 837,810,695    | 6.03           | Domestic Share | 0              | 0              |
|     | Group Co., Ltd.                 |                |                |                |                |                |
| 5   | Anhui Credit Financing Guaranty | 827,658,091    | 5.96           | Domestic Share | 0              | 0              |
|     | Group Co., Ltd.                 |                |                |                |                |                |
| 6   | Anhui Transportation Holding    | 705,349,937    | 5.08           | Domestic Share | 13,414,063     | 0              |
|     | Group Co., Ltd.                 |                |                |                |                |                |
| 7   | Zhongjing Sihai Co., Ltd.       | 506,102,476    | 3.64           | Domestic Share | 0              | 368,540,000    |
| 8   | Hefei Xingtai Financial Holding | 378,395,999    | 2.72           | Domestic Share | 0              | 0              |
|     | Group Co., Ltd.                 |                |                |                |                |                |
| 9   | Wuhu Construction Investment    | 294,012,833    | 2.12           | Domestic Share | 0              | 0              |
|     | Co., Ltd.                       |                |                |                |                |                |
| 10  | CCB Trust Co., Ltd.             | 248,102,994    | 1.79           | Domestic Share | 0              | 0              |

Note: (1) The relevant information has not yet been obtained by the Bank, nor can it be verified based on the existing information.



#### 7.3 SUBSTANTIAL SHAREHOLDERS OF ORDINARY SHARES

According to the relevant requirements of the Interim Measures for the Equity Management of Commercial Banks of CBIRC, based on the register of members maintained by trustee agency of ordinary shares of the Bank and the information publicly disclosed and submitted by substantial shareholders to the Bank, etc., the substantial shareholders of ordinary shares of the Bank as at the end of the Reporting Period are as follows:

Increase/

|     |   |                  |              |              | decrease of    |
|-----|---|------------------|--------------|--------------|----------------|
|     |   |                  |              |              | shareholding   |
|     |   |                  | Individual   | Joint        | during the     |
|     |   |                  | shareholding | shareholding | Reporting      |
| No. | Name of substantial shareholder                               | Number of shares | ratio (%)    | ratio (%)    | Period (share) |
| 1   | Deposit Insurance Fund Management Co., Ltd.                   | 1,559,000,000    | 11.22        | 11.22        | 0              |
| 2   | Zhongjing Xinhua Asset Investment Management Co., Ltd.        | 224,781,227      | 1.62         | 10.59        | 0              |
|     | Wealth Honest Limited   | 631,871,000      | 4.55         |              | 41,255,600     |
|     | Golden Harbour Investments Management Limited                 | 440,000,000      | 3.17         |              | 0              |
|     | Zhongjing Xinhua Property Management (Hong Kong) Co., Limited | 173,993,400      | 1.25         |              | (41,255,600)   |
| 3   | Anhui Energy Group Co., Ltd.                                  | 843,363,819      | 6.07         | 9.70         | 0              |
|     | Anhui Wenergy Company Limited                                 | 150,814,726      | 1.09         |              | 0              |
|     | Xing An Holding Limited                                       | 329,973,600      | 2.38         |              | 0              |
|     | Anhui Natural Gas Development Co., Ltd.                       | 23,579,472       | 0.17         |              | 0              |
| 4   | Anhui Credit Financing Guaranty Group Co., Ltd.               | 827,658,091      | 5.96         | 7.27         | 0              |
|     | Anhui Guaranteed Asset Management Co., Ltd.                   | 182,524,326      | 1.31         |              | 180,000,000    |
| 5   | Wkland Finance Holding Company Limited                        | 562,254,000      | 4.05         | 7.00         | 0              |
|     | Wkland Finance Holding II Company Limited                     | 410,130,600      | 2.95         |              | 0              |
| 6   | Anhui Guoyuan Financial Holding Group Co., Ltd.               | 837,810,695      | 6.03         | 6.29         | 0              |
|     | Anhui Guoyuan Trust Co., Ltd.                                 | 35,751,470       | 0.26         |              | 0              |
|     | Anhui Guoyuan Ma'anshan Asset Management Co., Ltd.            | 361,662          | 0.00         |              | 0              |
| 7   | Anhui Transportation Holding Group Co., Ltd.                  | 705,349,937      | 5.08         | 5.10         | 13,414,063     |
|     | Anhui Transportation Holding Group (H.K.) Limited             | 3,299,700        | 0.02         |              | 0              |
| 8   | Hefei Xingtai Financial Holding Group Co., Ltd.               | 378,395,999      | 2.72         | 4.51         | 0              |
|     | CCB Trust Co., Ltd.   | 248,102,994      | 1.79         |              | 0              |
| 9   | Sunshine Life Insurance Corporation Limited                   | 598,094,200      | 4.31         | 4.31         | 0              |
| 10  | Zhongjing Sihai Co., Ltd.                                     | 506,102,476      | 3.64         | 3.64         | 0              |

#### 7.3 SUBSTANTIAL SHAREHOLDERS OF ORDINARY SHARES (CONTINUED)

- (1) Deposit Insurance Fund Management Co., Ltd. was established on 24 May 2019. It was registered in Beijing with a registered capital of RMB10 billion. Its legal representative is Wang Yuling. Its scope of business includes conducting investment in equity, debts, funds, etc.; managing relevant assets of the deposit insurance fund according to law; acquiring, operating, managing and disposing of assets directly or by entrustment; handling deposit insurance related businesses according to law; asset evaluation; as well as other businesses as approved by the relevant state departments. According to the information submitted by shareholders, its controlling shareholder is The People's Bank of China. It has no de facto controller. Its ultimate beneficiary is Deposit Insurance Fund Management Co., Ltd. and it does not have any persons acting in concert. As at the end of the Reporting Period, Deposit Insurance Fund Management Co., Ltd. did not pledge any shares of the Bank. Deposit Insurance Fund Management Co., Ltd. has appointed Ma Lingxiao to the Bank as a director.
- (2) Zhongjing Xinhua Asset Investment Management Co., Ltd. was established on 14 June 2003. It was registered in Huangshan of Anhui Province with a registered capital of RMB2.875 billion. Its legal representative is GAO YANG. Its scope of business includes enterprise investment management; enterprise management, enterprise mergers and acquisitions as well as asset restructuring planning; project investment consultation, economic information consultation, business information consultation, market information consultation and research, asset operation, industrial investment, investment consultation, technology consultation, and technical service. According to the information submitted by shareholders, its controlling shareholder is Jing'An Shanghai Silver Investment Co., Ltd., its de facto controller is Shanghai Soong Ching Ling Foundation. Its ultimate beneficiaries are women and children who received charitable donations from Shanghai Soong Ching Ling Foundation across the country and it does not have any persons acting in concert. As at the end of the Reporting Period, Zhongjing Xinhua Asset Investment Management Co., Ltd. did not pledge any shares of the Bank and 224,781,227 Domestic Shares were judicially frozen.

Wealth Honest Limited was incorporated in British Virgin Islands on 30 March 2006. Its legal representative is GAO YANG. Its scope of business includes investment. According to the information submitted by shareholders, its controlling shareholder is Zhongjing Xinhua Property Management (Hong Kong) Co., Limited, its de facto controller is Shanghai Soong Ching Ling Foundation, its ultimate beneficiaries are women and children who received charitable donations from Shanghai Soong Ching Ling Foundation across the country and it does not have any persons acting in concert. As at the end of the Reporting Period, Wealth Honest Limited did not pledge any shares of the Bank.

Golden Harbour Investments Management Limited was incorporated in British Virgin Islands on 28 October 2016. Its general manager is Zhang Qinbao. Its scope of business includes investment. According to the information submitted by shareholders, its controlling shareholder is Wealth Honest Fund LP, its de facto controller is Shanghai Soong Ching Ling Foundation, its ultimate beneficiaries are women and children who received charitable donations from Shanghai Soong Ching Ling Foundation across the country and it does not have any persons acting in concert. As at the end of the Reporting Period, Golden Harbour Investments Management Limited did not pledge any shares of the Bank.

Zhongjing Xinhua Property Management (Hong Kong) Co., Limited was incorporated in Hong Kong on 28 January 2014. Its legal representative is GAO YANG. Its scope of business includes investment. According to the information submitted by shareholders, its controlling shareholder is Zhongjing Xinhua Asset Investment Management Co., Ltd., its de facto controller is Shanghai Soong Ching Ling Foundation, its ultimate beneficiaries are women and children who received charitable donations from Shanghai Soong Ching Ling Foundation across the country and it does not have any persons acting in concert. As at the end of the Reporting Period, Zhongjing Xinhua Property Management (Hong Kong) Co., Limited did not pledge any shares of the Bank.



#### 7.3 SUBSTANTIAL SHAREHOLDERS OF ORDINARY SHARES (CONTINUED)

(3) Anhui Energy Group Co., Ltd. was established on 9 April 1990. It was registered in Hefei of Anhui Province with a registered capital of RMB10 billion. Its legal representative is Chen Xiang. Its scope of business includes state-owned assets operation, project investment and management, economic and technological cooperation, exchanges and services with foreign countries, business information and investment information consultation services, and investment evaluation of construction projects. According to the information submitted by shareholders, its controlling shareholder is the State-owned Assets Supervision and Administration Commission of Anhui Provincial People's Government, its de facto controller is the State-owned Assets Supervision and Administration Commission of Anhui Provincial People's Government, its ultimate beneficiary is Anhui Energy Group Co., Ltd. and it does not have any persons acting in concert. As at the end of the Reporting Period, Anhui Energy Group Co., Ltd. did not pledge any shares of the Bank. Anhui Energy Group Co., Ltd. has appointed Shao Dehui to the Bank as a director.

Anhui Wenergy Company Limited was established on 13 December 1993. It was registered in Hefei of Anhui Province with a registered capital of RMB2,266,863,331. Its legal representative is Li Ming. Its scope of business includes licensed items: power generation, transmission and supply (distribution) business; construction projects; hydropower generation; general items: heat production and supply; energy management contract; energy-saving management service; research and development of high-efficiency energy-saving technologies in the power industry; intelligent power transmission and distribution and sales of control equipment; technical services for solar power generation; technical services for wind power generation; research and development of wind farm related systems; research and development of emerging energy technologies; technology development of carbon emission reduction, carbon conversion, carbon capture, utilization and storage; research and development of new material technology; application system integration service for the artificial intelligence industry; energy storage technology service; industrial Internet data services; sales of coal and its products; technical service, technology development, technology consultation, technology exchange, technology transfer, technology promotion; investment activities with internal funds. According to the information submitted by shareholders, its controlling shareholder is Anhui Energy Group Co., Ltd., its de facto controller is the State-owned Assets Supervision and Administration Commission of Anhui Provincial People's Government, its ultimate beneficiary is Anhui Wenergy Company Limited and it does not have any persons acting in concert. As at the end of the Reporting Period, Anhui Wenergy Company Limited did not pledge any shares of the Bank.

Xing An Holdings Limited was incorporated in Hong Kong in June 2004. Its legal representative is Li Ming. Its scope of business includes electricity investment. According to the information submitted by shareholders, its controlling shareholder is Anhui Energy Group Co., Ltd., its de facto controller is the State-owned Assets Supervision and Administration Commission of Anhui Provincial People's Government, its ultimate beneficiary is Anhui Energy Group Co., Ltd. and it does not have any persons acting in concert. As at the end of the Reporting Period, Xing An Holdings Limited did not pledge any shares of the Bank.

Anhui Natural Gas Development Co., Ltd. was established on 14 February 2003. It was registered in Hefei of Anhui Province with a registered capital of RMB470,403,266. Its legal representative is Wu Hai. Its scope of business includes construction, operation and management of the natural gas trunk and branch pipeline network in the province; participation in the development, construction, operation and management of urban natural gas pipeline network; purchase of natural gas resources upstream on behalf of Anhui Province, and sale of natural gas to urban pipeline network and major users; development of natural gas and coal seam gas and other energy applications and related projects, including liquefied natural gas (LNG), compressed natural gas (CNG), natural gas vehicle refueling stations; engagement in other businesses related to or supporting the above. According to the information submitted by shareholders, its controlling shareholder is Anhui Energy Group Co., Ltd., its de facto controller is the State-owned Assets Supervision and Administration Commission of Anhui Provincial People's Government, its ultimate beneficiary is Anhui Natural Gas Development Co., Ltd. and it does not have any persons acting in concert. As at the end of the Reporting Period, Anhui Natural Gas Development Co., Ltd. did not pledge any shares of the Bank.

#### 7.3 SUBSTANTIAL SHAREHOLDERS OF ORDINARY SHARES (CONTINUED)

(4) Anhui Credit Financing Guaranty Group Co., Ltd. was established on 25 November 2005. It was registered in Hefei of Anhui Province with a registered capital of RMB18.686 billion. Its legal representative is Wang Zhaoyuan. Its scope of business includes performance guarantee business such as loan guarantee, promissory notes guarantee, trade finance guarantee, project financing guarantee, letter of credit guarantee; re-guarantee and bond issuance guarantee business; procedural preservative guarantee, tender guarantee, prepayment guarantee, project performance guarantee, final payment guarantee, etc.; financing consultancy, financial advisory services and business information consultation relating to the provision of guarantee; investment with self-own capital. According to the information submitted by shareholders, its controlling shareholder is the People's Government of Anhui Province, its de facto controller is the People's Government of Anhui Province, its ultimate beneficiary is Anhui Credit Financing Guaranty Group Co., Ltd. and it does not have any persons acting in concert. As at the end of the Reporting Period, Anhui Credit Financing Guaranty Group Co., Ltd. did not pledge any shares of the Bank. Anhui Credit Financing Guaranty Group Co., Ltd. has appointed Wang Zhaoyuan to the Bank as a director.

Anhui Guaranteed Asset Management Co., Ltd. was established on 9 July 2015. It was registered in Hefei of Anhui Province with a registered capital of RMB1.5 billion. Its legal representative is Xu Wenqing. Its scope of business includes entrusted disposal of guaranteed non-performing assets, acquisition of guaranteed non-performing assets, idle capital operation, house leasing, and guarantee business consulting. According to the information submitted by shareholders, its controlling shareholder is Anhui Credit Financing Guaranty Group Co., Ltd., its de facto controller is the People's Government of Anhui Province, its ultimate beneficiary is Anhui Guaranteed Asset Management Co., Ltd. and it does not have any persons acting in concert. As at the end of the Reporting Period, Anhui Guaranteed Asset Management Co., Ltd. did not pledge any shares of the Bank.

(5) Wkland Finance Holding Company Limited was incorporated in British Virgin Islands on 28 October 2013. It has two directors, namely Zhang Xu and Mo Fan. According to the information submitted by shareholders, its controlling shareholder is Wkland Limited, its de facto controller is China Vanke Co., Ltd., its ultimate beneficiary is China Vanke Co., Ltd. and it acts in concert with Wkland Finance Holding II Company Limited. As at the end of the Reporting Period, Wkland Finance Holding Company Limited did not pledge any shares of the Bank.

Wkland Finance Holding II Company Limited was incorporated in British Virgin Islands on 28 October 2013. It has two directors, namely Zhang Xu and Mo Fan. According to the information submitted by shareholders, its controlling shareholder is Wkland Limited, its de facto controller is China Vanke Co., Ltd., its ultimate beneficiary is China Vanke Co., Ltd. and it acts in concert with Wkland Finance Holding Company Limited. As at the end of the Reporting Period, Wkland Finance Holding II Company Limited did not pledge any shares of the Bank. Wkland Finance Holding II Company Limited has appointed Wang Wenjin to the Bank as a director.



#### 7.3 SUBSTANTIAL SHAREHOLDERS OF ORDINARY SHARES (CONTINUED)

(6) Anhui Guoyuan Financial Holding Group Co., Ltd. was established on 30 December 2000. It was registered in Hefei of Anhui Province with a registered capital of RMB6 billion. Its legal representative is Huang Linmu. Its scope of business includes the operation of all state-owned assets and state-owned shares of state-authorized group companies and their holding companies, capital operations, asset management, mergers and acquisitions, asset restructuring and investment consultation. According to the information submitted by shareholders, its controlling shareholder is the State-owned Assets Supervision and Administration Commission of Anhui Provincial People's Government, its de facto controller is the State-owned Assets Supervision and Administration Commission of Anhui Provincial People's Government, its ultimate beneficiary is the State-owned Assets Supervision and Administration Commission of Anhui Provincial People's Government and it does not have any persons acting in concert. As at the end of the Reporting Period, Anhui Guoyuan Financial Holding Group Co., Ltd. did not pledge any shares of the Bank and has appointed Wu Tian to the Bank as a director.

Anhui Guoyuan Trust Co., Ltd. was established on 14 January 2004. It was registered in Hefei of Anhui Province with a registered capital of RMB4.2 billion. Its legal representative is Xu Zhi. Its scope of business includes fund trusts, movable property trusts, real estate trusts, negotiable securities trusts, other property or property rights trusts, as promoters of investment fund or fund management company to be engaged in investment fund business, restructuring, mergers and acquisitions and project financing of enterprise assets; financial management, financial advisory and other services for companies; entrusted to operate the securities underwriting business approved by the relevant departments of the State Council; handling intermediation, consulting, credit investigation and other business, custody service and safe deposit box service business, utilization of inherent property by way of deposits at banks and other financial institutions, call loans to banks and other financial institutions, loans, leasing and investments, providing guarantees for others with inherent property, engaged in interbank lending, and other business required by the laws and regulations or approved by the CBRC. According to the information submitted by shareholders, its controlling shareholder is Anhui Guoyuan Financial Holding Group Co., Ltd., its de facto controller is the State-owned Assets Supervision and Administration Commission of Anhui Provincial People's Government, its ultimate beneficiary is the State-owned Assets Supervision and Administration Commission of Anhui Provincial People's Government and it does not have any persons acting in concert. As at the end of the Reporting Period, Anhui Guoyuan Trust Co., Ltd. did not pledge any shares of the Bank.

Anhui Guoyuan Ma'anshan Asset Management Co., Ltd. was established on 31 March 2004. It was registered in Ma'anshan of Anhui Province with a registered capital of RMB65 million. Its legal representative is Liu Xiaowei. Its scope of business includes general items: investment activities with self-owned funds; asset management services for investment of self-owned funds; supply chain management service; non-financial guarantee services; business management consulting; information technology consulting services; financial consulting; social and economic consulting services; hospital management; marketing planning; medical research and experimental development; leasing service (excluding licensed leasing service); non-residential real estate leasing; sales of agricultural products; wholesale of edible agricultural products; purchase of aquatic products; wholesale of aquatic products; retail of aquatic products; retail of fresh vegetables; wholesale of fresh fruits; sales of metal materials; sales of metal products; sales of machinery for construction; production of chemical products (excluding licensed chemical products); sales of oil produces (excluding hazardous chemicals); sales of nonferrous metal alloys; sales of metal ore; sales of non-metallic minerals and products; sales of feed raw material; wholesale of auto components; sales of pulps; sales of renewable resources; sales of timber; sales of special equipment for environmental protection; sales of construction materials; sales of machinery for construction; wholesale of hardware products; retail of hardware products; sales of household appliances; sales of daily-use department stores. According to the information submitted by shareholders, its controlling shareholder is Anhui GuoYuan Investment Co., Ltd., its de facto controller is the State-owned Assets Supervision and Administration Commission of Anhui Provincial People's Government, its ultimate beneficiary is the State-owned Assets Supervision and Administration Commission of Anhui Provincial People's Government and it does not have any persons acting in concert. As at the end of the Reporting Period, Anhui Guoyuan Ma'anshan Asset Management Co., Ltd. did not pledge any shares of the Bank.

#### 7.3 SUBSTANTIAL SHAREHOLDERS OF ORDINARY SHARES (CONTINUED)

(7) Anhui Transportation Holding Group Co., Ltd. was established on 27 April 1993. It was registered in Hefei of Anhui Province with a registered capital of RMB16 billion. Its legal representative is Xiang Xiaolong. Its scope of business includes the general items: enterprise management; investment activities with its own funds, asset management services invested with its own funds; construction management services; maintenance of transportation facilities; automobile trailers, rescue, obstacle clearance service; housing leasing; non-residential real estate leasing; and the licensed item: highway management and maintenance. According to the information submitted by shareholders, its controlling shareholder is the State-owned Assets Supervision and Administration Commission of Anhui Provincial People's Government, its de facto controller is the State-owned Assets Supervision and Administration Commission of Anhui Provincial People's Government, its ultimate beneficiary is Anhui Transportation Holding Group Co., Ltd. and it does not have any persons acting in concert. As at the end of the Reporting Period, Anhui Transportation Holding Group Co., Ltd. did not pledge any shares of the Bank and has appointed Zuo Dunli as a director of the Bank.

Anhui Transportation Holding Group (H.K.) Limited was incorporated in Hong Kong in September 2013 with a registered capital of US\$24.80 million. Its legal representative is Tao Wensheng. Its scope of business includes investment, planning, design, construction, supervision, operation, technical consultation and supporting services for high-class highway; investment, development and operation as well as sales of real estate, property management, house rental; import and export of construction materials, automobile spare parts, mechanical equipment and technology, trade agency, warehousing; equity investment, etc. According to the information submitted by shareholders, its controlling shareholder is Anhui Transportation Holding Group Co., Ltd., its de facto controller is the State-owned Assets Supervision and Administration Commission of Anhui Provincial People's Government, its ultimate beneficiary is Anhui Transportation Holding Group Co., Ltd. and it does not have any persons acting in concert. As at the end of the Reporting Period, Anhui Transportation Holding Group (H.K.) Limited did not pledge any shares of the Bank.



#### 7.3 SUBSTANTIAL SHAREHOLDERS OF ORDINARY SHARES (CONTINUED)

(8) Hefei Xingtai Financial Holding Group Co., Ltd. was established on 18 January 1999. It was registered in Hefei of Anhui Province with a registered capital of RMB7 billion. Its legal representative is Cheng Rulin. Its scope of business includes operation of state-owned assets within the authorization, corporate planning, management consultation, financial advisory, corporate wealth management, industrial investment as well as other approved operating activities. According to the information submitted by shareholders, its controlling shareholder is the State-owned Assets Supervision and Administration Commission of Hefei City, its de facto controller is the State-owned Assets Supervision and Administration Commission of Hefei City, its ultimate beneficiary is Hefei Xingtai Financial Holding Group Co., Ltd. and it does not have any persons acting in concert. As at the end of the Reporting Period, Hefei Xingtai Financial Holding Group Co., Ltd. did not pledge any shares of the Bank and has appointed Chen Rui to the Bank as a supervisor.

CCB Trust Co., Ltd. was established on 31 December 2003. It was registered in Hefei of Anhui Province with a registered capital of RMB10,500 million. Its legal representative is Wang Baokui. Its scope of business includes fund trusts, movable property trusts, real estate trusts, negotiable securities trusts, other property or property rights trusts, as promoters of investment fund or fund management company to be engaged in investment fund business, restructuring, mergers and acquisitions and project financing of enterprise assets; financial management, financial advisory and other services for companies; entrusted to operate the securities underwriting business approved by the relevant departments of the State Council; handling intermediation, consulting, credit investigation and other business, custody service and safe deposit box service business, utilization of inherent property by way of deposits at banks and other financial institutions, call loans to banks and other financial institutions, loans, leasing and investments, providing guarantees for others with inherent property, engaged in interbank lending, and other business required by the laws and regulations or approved by the CBRC. According to the information submitted by shareholders, its controlling shareholder is China Construction Bank Corporation, its de facto controller is Central Huijin Investment Co., Ltd, its ultimate beneficiary is CCB Trust Co., Ltd, did not pledge any shares of the Bank.

(9) Sunshine Life Insurance Corporation Limited was established on 17 December 2007. It was registered in Sanya of Hainan Province with a registered capital of RMB18,342.50 million. Its legal representative is Li Ke. Its scope of business includes personal insurance business such as life insurance, health insurance, and accident insurance; re-insurance business of the aforesaid businesses; the scope of use of insurance funds permitted by the national laws and regulations; sales of securities investment funds; other business approved by CBIRC. According to the information submitted by shareholders, its controlling shareholder is Sunshine Insurance Group Corporation Limited, it does not have any de facto controller, its ultimate beneficiary is Sunshine Life Insurance Corporation Limited and it does not have any persons acting in concert. As at the end of the Reporting Period, Sunshine Life Insurance Corporation Limited did not pledge any shares of the Bank and has appointed Zhao Zongren to the Bank as a director.

#### 7.3 SUBSTANTIAL SHAREHOLDERS OF ORDINARY SHARES (CONTINUED)

- (10) Zhongjing Sihai Co., Ltd. was established on 28 June 1995. It was registered in Huangshan of Anhui Province with a registered capital of RMB1,261.9757 million. Its legal representative is Zheng Ju. Its scope of business includes industrial investment, asset management, investment operation management, and investment consultation service; sales of office supplies, hotel supplies, metal materials, and automobile and motorcycle accessories. According to the information submitted by shareholders, as at the end of the Reporting Period, its controlling shareholder is Shanshan Group Co., Ltd., its de facto controller is Zheng Yonggang, its ultimate beneficiaries are natural persons, Zheng Yonggang and Zhou Jiqing, and it does not have any persons acting in concert. On 12 February 2023, Shanshan Group Co., Ltd. disclosed the announcement in relation to the de facto controller. For details, please see the relevant announcement published by Shanshan Group Co., Ltd. on the SSE. As at the end of the Reporting Period, Zhongjing Sihai Co., Ltd. had pledged 368,540,000 Shares, accounting for 72.82% of its holding Shares and accounting for 2.65% of the total share capital of ordinary shares of the Bank. Zhongjing Sihai Co., Ltd. assigned GAO YANG, a director to the Bank.
- Notes: (1) Particulars of substantial shareholders of ordinary shares are based on the information submitted to the Bank or the public disclosure information published by substantial shareholders.
  - (2) The pledge of Domestic Shares of the Bank is based on the relevant information provided by CSDC and the pledge of H Shares is based on the information submitted by the shareholders.
  - (3) For the detailed definitions of substantial shareholders, controlling shareholders, de facto controllers, parties acting in concert and ultimate beneficiaries, please see the relevant requirement of the Interim Measures for the Shareholding Management of Commercial Banks《商業銀行股權管理暫行辦法》)issued by CBIRC.
  - (4) Pursuant to the Enterprise Accounting Standard No. 36 Disclosure of Related Party, related parties refer to the enterprises controlled or jointly controlled by one party or exerting significant influence on the other party, or controlled, jointly controlled or significantly influenced by two or more parties under the same control of the same party, but the enterprises controlled by the state not only have related relationship because they are jointly controlled by the state; the Interim Measures for the Shareholding Management of Commercial Banks requires commercial banks to manage major shareholders, its controlling shareholders, de facto controllers, related parties, parties acting in concert and ultimate beneficiaries as related parties of commercial banks in accordance with the principle of penetration.

As at the end of the Reporting Period, according to the relevant information publicly disclosed and submitted to the Bank by substantial shareholders, the related legal entities and related natural persons of substantial shareholders of the Bank amounts to approximately 5,905 in aggregate. As at the end of the Reporting Period, details of the related parties of substantial shareholders and the related transactions under relevant accounting standards are set out in Note 50 to the financial statements. Due to limitations on space, this annual report does not provide the list of related parties of all substantial shareholders.

(5) Ms. Hu Jing, a supervisor appointed by Anhui Publishing Group Co., Ltd. resigned as a shareholder supervisor and a member of the nomination committee under the Board of Supervisors of the Bank on 4 March 2022. For details, please refer to Section 8.2 "Changes in Directors, Supervisors and Senior Management of the Bank" in this report. Anhui Publishing Group Co., Ltd. ceased to be substantial shareholder of the Bank after the resignation of Ms. Hu Jing. For details, please refer to Section 8.2 "Changes in Directors, Supervisors and Senior Management of the Bank" in this report.



# 7.4 SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES UNDER HONG KONG LAWS AND REGULATIONS

As of 31 December 2022, the following persons (other than the directors, supervisors and chief executive (as defined in the Hong Kong Listing Rules) of the Bank) had interests and short positions in the shares of the Bank as recorded in the register required to be kept by the Bank pursuant to section 336 of the SFO. In view of the Bank's profit distribution plan for 2017, where bonus shares were issued to shareholders on the basis of 1 share for every 10 shares, implemented in 2018, the number of shares held by shareholders in the table below reflects the number of shares held by shareholders after the issue of bonus shares.

| Name of shareholder   | Type of share  | Long/short<br>position | Capacity                           | Number of shares (share) | Percentage of the<br>underlying shares<br>in issue (%) | Percentage of all<br>issued ordinary<br>shares (%) | Note          |
|---|----------------|------------------------|------------------------------------|--------------------------|--|--|---------------|
| Deposit Insurance Fund Management Co., Ltd.                                   | Domestic Share | Long                   | Beneficial owner                   | 1,559,000,000            | 14.97  | 11.22  | 1             |
| Anhui Energy Group Co., Ltd.  | H Share        | Long                   | Interest of controlled corporation | 329,973,600              | 9.49   | 2.38   | 2             |
|   | Domestic Share | Long                   | Interest of controlled corporation | 174,394,198              | 1.68   | 1.26   | 2             |
|   | Domestic Share | Long                   | Beneficial owner                   | 843,363,819              | 8.10   | 6.07   | 2             |
| Xing An Holdings Limited  | H Share        | Long                   | Beneficial owner                   | 329,973,600              | 9.49   | 2.38   | 2             |
| Anhui Credit Financing Guaranty Group Co., Ltd.                               | Domestic Share | Long                   | Interest of controlled corporation | 182,524,326              | 1.75   | 1.31   | 3             |
|   | Domestic Share | Long                   | Beneficial owner                   | 827,658,091              | 7.95   | 5.96   | 3             |
| Anhui Guoyuan Financial Holding Group Co., Ltd.                               | Domestic Share | Long                   | Beneficial owner                   | 837,810,695              | 8.05   | 6.03   | 4             |
|   | Domestic Share | Long                   | Interest of controlled corporation | 36,113,132               | 0.35   | 0.26   | 4             |
| Anhui Transportation Holding Group Co., Ltd.                                  | H Share        | Long                   | Interest of controlled corporation | 3,299,700                | 0.09   | 0.02   | 5             |
|   | Domestic Share | Long                   | Beneficial owner                   | 705,349,937              | 6.78   | 5.08   | 5             |
| China Vanke Co., Ltd.   | H Share        | Long                   | Interest of controlled corporation | 972,384,600              | 27.95  | 7.00   | 6             |
| Wkland Finance Holding Company Limited  | H Share        | Long                   | Beneficial owner                   | 562,254,000              | 16.16  | 4.05   | 6             |
| Wkland Finance Holding II Company Limited                                     | H Share        | Long                   | Beneficial owner                   | 410,130,600              | 11.79  | 2.95   | 6             |
| Sunshine Insurance Group Corporation Limited                                  | H Share        | Long                   | Interest of controlled corporation | 598,094,200              | 17.19  | 4.31   | 7             |
| Sunshine Life Insurance Corporation Limited                                   | H Share        | Long                   | Beneficial owner                   | 598,094,200              | 17.19  | 4.31   | 7             |
| Shanghai Soong Ching Ling Foundation  | H Share        | Long                   | Interest of controlled corporation | 1,245,864,400            | 35.81  | 8.97   | 9, 10, 11, 13 |
|   | Domestic Share | Long                   | Interest of controlled corporation | 224,781,227              | 2.16   | 1.62   | 8             |
| Zhongjing Industry (Group) Limited  | H Share        | Long                   | Interest of controlled corporation | 1,245,864,400            | 35.81  | 8.97   | 9, 10, 11, 13 |
|   | Domestic Share | Long                   | Interest of controlled corporation | 224,781,227              | 2.16   | 1.62   | 8             |
| Modern Innovation Holdings Co., Limited                                       | H Share        | Long                   | Interest of controlled corporation | 1,245,864,400            | 35.81  | 8.97   | 9, 10, 11, 13 |
|   | Domestic Share | Long                   | Interest of controlled corporation | 224,781,227              | 2.16   | 1.62   | 8             |
| Qingtian Anyin Enterprise Management Consulting Co., Ltd.<br>(青田安銀企業管理諮詢有限公司) | H Share        | Long                   | Interest of controlled corporation | 1,245,864,400            | 35.81  | 8.97   | 9, 10, 11, 13 |
|   | Domestic Share | Long                   | Interest of controlled corporation | 224,781,227              | 2.16   | 1.62   | 8             |
| Jing'An Shanghai Silver Investment Co., Ltd.                                  | H Share        | Long                   | Interest of controlled corporation | 1,245,864,400            | 35.81  | 8.97   | 9, 10, 11, 13 |
|   | Domestic Share | Long                   | Interest of controlled corporation | 224,781,227              | 2.16   | 1.62   | 8             |
| Zhongjing Xinhua Asset Investment Management Company Ltd.                     | H Share        | Long                   | Interest of controlled corporation | 1,245,864,400            | 35.81  | 8.97   | 9, 10, 11, 13 |
|   | Domestic Share | Long                   | Beneficial owner                   | 224,781,227              | 2.16   | 1.62   | 8             |

# 7.4 SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES UNDER HONG KONG LAWS AND REGULATIONS (CONTINUED)

|   |                |            |                                    |                | Percentage of the | Percentage of all |            |
|---|----------------|------------|------------------------------------|----------------|-------------------|-------------------|------------|
|   |                | Long/short |                                    | Number of      | underlying shares | issued ordinary   |            |
| Name of shareholder   | Type of share  | position   | Capacity                           | shares (share) | in issue (%)      | shares (%)        | Note       |
| Zhongjing Xinhua Property Management (Hong Kong) Co.,<br>Limited                  | H Share        | Long       | Interest of controlled corporation | 1,071,871,000  | 30.81             | 7.72              | 10, 11, 13 |
|   | H Share        | Long       | Beneficial owner                   | 173,993,400    | 5.00              | 1.25              | 9          |
| Wealth Honest Limited   | H Share        | Long       | Interest of controlled corporation | 440,000,000    | 12.65             | 3.17              | 11, 13     |
|   | H Share        | Long       | Beneficial owner                   | 631,871,000    | 18.16             | 4.55              | 10         |
| Wealth Honest Cayman Holdings Company Limited                                     | H Share        | Long       | Interest of controlled corporation | 440,000,000    | 12.65             | 3.17              | 11, 13     |
| Qingdao State-owned Assets Supervision & Administration Commission (青島市國有資產管理委員會) | H Share        | Long       | Security interest                  | 440,000,000    | 12.65             | 3.17              | 11         |
| Qingdao City Construction Investment (Group) Limited<br>(青島城市建設投資(集團)有限責任公司)      | H Share        | Long       | Security interest                  | 440,000,000    | 12.65             | 3.17              | 11         |
| Qingdao City Construction Financial Holding Group Co., Ltd.<br>(青島城投金融控股集團有限公司)   | H Share        | Long       | Security interest                  | 440,000,000    | 12.65             | 3.17              | 11         |
| China Golden Harbour (Holdings) Group Limited (中國金港(控股)集團有限公司)                    | H Share        | Long       | Security interest                  | 440,000,000    | 12.65             | 3.17              | 11         |
| Golden Harbour Global Holdings Limited<br>(金港國際控股有限公司)                            | H Share        | Long       | Security interest                  | 440,000,000    | 12.65             | 3.17              | 11         |
| Wealth Honest Fund LP   | H Share        | Long       | Interest of controlled corporation | 440,000,000    | 12.65             | 3.17              | 11         |
| Golden Harbour Investments Management Limited                                     | H Share        | Long       | Beneficial owner                   | 440,000,000    | 12.65             | 3.17              | 11         |
| Zheng Yonggang  | Domestic Share | Long       | Interest of controlled corporation | 730,883,703    | 7.02              | 5.26              | 8, 12      |
| Zhou Jiqing   | Domestic Share | Long       | Interest of controlled corporation | 730,883,703    | 7.02              | 5.26              | 8, 12      |
| Ningbo Qinggang Investment Co., Ltd.  | Domestic Share | Long       | Interest of controlled corporation | 730,883,703    | 7.02              | 5.26              | 8, 12      |
| Shanshan Holdings Co., Ltd.   | Domestic Share | Long       | Interest of controlled corporation | 506,102,476    | 4.86              | 3.64              | 12         |
|   | Domestic Share | Long       | Beneficial owner                   | 224,781,227    | 2.16              | 1.62              | 8          |
|   | H Share        | Long       | Interest of acting in concert      | 1,245,864,400  | 35.81             | 8.97              | 14         |
| Shanshan Group Co., Ltd.  | Domestic Share | Long       | Interest of controlled corporation | 506,102,476    | 4.86              | 3.64              | 12         |
| Zhongjing Sihai Co., Ltd.   | Domestic Share | Long       | Beneficial owner                   | 506,102,476    | 4.86              | 3.64              | 12         |
| Dragon Sound Investment Limited   | Domestic Share | Long       | Interest of acting in concert      | 730,883,703    | 7.02              | 5.26              | 14         |
|   | H Share        | Long       | Beneficial owner                   | 273,449,000    | 7.86              | 1.97              | 13         |
| Joy Glory Holdings Limited  | Domestic Share | Long       | Interest of acting in concert      | 730,883,703    | 7.02              | 5.26              | 14         |
|   | H Share        | Long       | Beneficial owner                   | 532,415,400    | 15.30             | 3.83              | 13         |



# 7.4 SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES UNDER HONG KONG LAWS AND REGULATIONS (CONTINUED)

|  |                |            |                                    |                | Percentage of the | Percentage of all |               |
|--|----------------|------------|------------------------------------|----------------|-------------------|-------------------|---------------|
|  |                | Long/short |                                    | Number of      | underlying shares | issued ordinary   |               |
| Name of shareholder                                    | Type of share  | position   | Capacity                           | shares (share) | in issue (%)      | shares (%)        | Note          |
| Superior Logic Investments Limited                     | Domestic Share | Long       | Interest of acting in concert      | 730,883,703    | 7.02              | 5.26              | 14            |
|  | H Share        | Long       | Beneficial owner                   | 440,000,000    | 12.65             | 3.17              | 13            |
| Wang Wenyin  | H Share        | Long       | Interest of controlled corporation | 1,245,864,400  | 35.81             | 8.97              | 9, 10, 11, 16 |
|  | Domestic Share | Long       | Interest of controlled corporation | 224,781,227    | 2.16              | 1.62              | 15            |
| Liu Jiehong  | H Share        | Long       | Interest of the Spouse             | 1,245,864,400  | 35.81             | 8.97              | 9, 10, 11, 16 |
|  | Domestic Share | Long       | Interest of the Spouse             | 224,781,227    | 2.16              | 1.62              | 15            |
| Amer Holdings Group Limited (正威控股集團有限公司)               | H Share        | Long       | Interest of controlled corporation | 1,245,864,400  | 35.81             | 8.97              | 9, 10, 11, 16 |
|  | Domestic Share | Long       | Interest of controlled corporation | 224,781,227    | 2.16              | 1.62              | 15            |
| Shenzhen Amer (Group) Limited (深圳正威(集團)有限公司)           | H Share        | Long       | Beneficial owner                   | 1,245,864,400  | 35.81             | 8.97              | 9, 10, 11, 16 |
|  | Domestic Share | Long       | Beneficial owner                   | 224,781,227    | 2.16              | 1.62              | 15            |
| Guotai Junan Securities Co., Ltd.                      | H Share        | Long       | Interest of controlled corporation | 273,509,400    | 7.86              | 1.97              | 17            |
| Guotai Junan International Holdings Limited            | H Share        | Long       | Interest of controlled corporation | 273,509,400    | 7.86              | 1.97              | 17            |
| Haitong Securities Co., Ltd.                           | H Share        | Long       | Interest of controlled corporation | 210,000,000    | 6.04              | 1.51              | 18            |
| Haitong International Holdings Limited                 | H Share        | Long       | Interest of controlled corporation | 210,000,000    | 6.04              | 1.51              | 18            |
| Haitong International Securities Group Limited         | H Share        | Long       | Interest of controlled corporation | 210,000,000    | 6.04              | 1.51              | 18            |
| Haitong International Securities (Singapore) Pte. Ltd. | H Share        | Long       | Security interest                  | 210,000,000    | 6.04              | 1.51              | 18            |

#### Notes:

- (1) Deposit Insurance Fund Management Co., Ltd. directly holds 1,559,000,000 Domestic Shares (long position) of the Bank.
- (2) Xing An Holdings Limited holds 329,973,600 H Shares (long position) of the Bank. Xing An Holdings Limited is a wholly-owned subsidiary directly controlled by Anhui Energy Group Co., Ltd. As such, Anhui Energy Group Co., Ltd. is deemed to be interested in the shares of the Bank held by Xing An Holdings Limited.
  - At the same time, Anhui Energy Group Co., Ltd. directly holds 843,363,819 Domestic Shares (long position) of the Bank. In addition, Anhui Energy Group Co., Ltd. is deemed to be interested in 150,814,726 Domestic Shares and 23,579,472 Domestic Shares of the Bank that were held by its controlling subsidiaries, Anhui Wenergy Company Limited and Anhui Natural Gas Development Co., Ltd., respectively.
- (3) 182,524,326 Domestic Shares (long position) of the Bank held by Anhui Guarantee Asset Management Co., Ltd. Anhui Guarantee Asset Management Co., Ltd. is a wholly-owned subsidiary of Anhui Credit Financing Guaranty Group Co., Ltd. Anhui Credit Financing Guaranty Group Co., Ltd. is deemed to be interested in the shares of the Bank held by Anhui Guarantee Asset Management Co., Ltd. Meanwhile, Anhui Credit Financing Guaranty Group Co., Ltd. directly holds 827,658,091 Domestic Shares (long position) of the Bank.

# 7.4 SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES UNDER HONG KONG LAWS AND REGULATIONS (CONTINUED)

- (4) Anhui Guoyuan Ma'anshan Asset Management Co., Ltd. and Anhui Guoyuan Trust Co., Ltd. hold 361,662 Domestic Shares (long position) and 35,751,470 Domestic Shares (long position) of the Bank, respectively. Anhui Guoyuan Financial Holding Group Co., Ltd. is deemed to be interested in the Domestic Shares of the Bank that were held by its controlling subsidiaries, Anhui Guoyuan Ma'anshan Asset Management Co., Ltd. and Anhui Guoyuan Trust Co., Ltd. At the same time, Anhui Guoyuan Financial Holding Group Co., Ltd. directly holds 837,810,695 Domestic Shares (long position) of the Bank.
- (5) Anhui Transportation Holding Group (H.K.) Limited holds 3,299,700 H Shares (long position) of the Bank. Anhui Transportation Holding Group (H.K.) Limited is a wholly-owned subsidiary directly controlled by Anhui Transportation Holding Group Co., Ltd. is deemed to be interested in the shares of the Bank held by Anhui Transportation Holding Group (H.K.) Limited. At the same time, Anhui Transportation Holding Group Co., Ltd. directly holds 705,349,937 Domestic Shares (long position) of the Bank.
- (6) China Vanke Co., Ltd. is deemed to be interested in a total of 972,384,600 H Shares (long position) of the Bank by virtue of its control over the following corporations which directly hold interests in the Bank:
  - 6.1 Wkland Finance Holding Company Limited holds 562,254,000 H Shares (long position) of the Bank. Wkland Finance Holding Company Limited is a wholly-owned subsidiary indirectly controlled by China Vanke Co., Ltd.
  - 6.2 Wkland Finance Holding II Company Limited holds 410,130,600 H Shares (long position) of the Bank. Wkland Finance Holding II Company Limited is a wholly-owned subsidiary indirectly controlled by China Vanke Co., Ltd.
- (7) Sunshine Life Insurance Corporation Limited holds 598,094,200 H Shares (long position) of the Bank. Sunshine Life Insurance Corporation Limited is a subsidiary directly controlled by Sunshine Insurance Group Corporation Limited. Sunshine Insurance Group Corporation Limited is deemed to be interested in the shares of the Bank held by Sunshine Life Insurance Corporation Limited.



## 7.4 SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES UNDER HONG KONG LAWS AND REGULATIONS (CONTINUED)

(8) Zhongjing Xinhua Asset Investment Management Co., Ltd. ("Zhongjing Xinhua") directly holds 224,781,227 Domestic Shares (long position) of the Bank. Zhongjing Xinhua is a subsidiary directly controlled by Jing'An Shanghai Silver Investment Co., Ltd. ("Jing'An Silver"). Jing'An Silver is a wholly-owned subsidiary controlled by Qingtian Anyin Enterprise Management Consulting Co., Ltd. (青田安銀企業管理諮詢有限公司, "Qingtian Anyin"). Qingtian Anyin is a wholly-owned subsidiary controlled by Modern Innovation Holdings Co., Limited ("Modern Innovation"). Modern Innovation is a subsidiary directly controlled by Zhongjing Industry (Group) Limited ("Zhongjing Industry"). The 97.5% shares of Zhongjing Industry are held by Shanghai Soong Ching Ling Foundation. Shanghai Soong Ching Ling Foundation, Zhongjing Industry, Qingtian Anyin, Modern Innovation and Jing'An Silver are deemed to be interested in the shares of the Bank held by Zhongjing Xinhua.

Shanshan Holdings Co., Ltd. ("Shanshan Holdings") entered into an agreement with Zhongjing Xinhua on 20 August 2019, pursuant to which Shanshan Holdings acquired 224,781,227 Domestic Shares of Huishang Bank held by Zhongjing Xinhua, which have not been transferred. Pursuant to relevant requirements of the SFO, during the period from the signing of the agreement to prior to the completion of the transfer of shares, both Shanshan Holdings and Zhongjing Xinhua shall be deemed to be interested in such shares acquired or disposed and both of them are beneficial owners. Zheng Yonggang, Zhou Jiqing and Ningbo Qinggang Investment Co., Ltd. ("Ningbo Qinggang") are deemed to be interested in the above shares of the Bank held by Shanshan Holdings.

According to the disclosure of interest forms submitted by Zhongjing Xinhua to the Hong Kong Stock Exchange, "Zhongjing Xinhua Asset Investment Management Co., Ltd., on behalf of all vendors, issued a written notice to Shanshan Holdings Co., Ltd. on 1 June 2020, announcing the termination of the Framework Agreement signed by the parties on 20 August 2019. In this regard, the relevant vendors are not required to transfer the underlying Domestic Shares to Shanshan Holdings Co., Ltd...".

According to the "Announcement of Zhongjing Xinhua Asset Investment Management Company Ltd. Regarding the Company's Material Litigations" issued by Zhongjing Xinhua on the Shanghai Stock Exchange (the "SSE") on 9 July 2020, "... On 1 June 2020, the Company issued to Shanshan Holdings the "Notice on the Termination of the Framework Agreement between Shanshan Holdings Co., Ltd. and Zhongjing Xinhua Asset Investment Management Company Ltd. on the Transfer of Shares of Huishang Bank Corporation Limited and Zhongjing Sihai Co., Ltd." · · · The Company has recently filed a lawsuit with the Intermediate People's Court of Huangshan City, Anhui Province and has been accepted. The filing for the case has now been completed." According to the 2020 Annual Report on Corporate Bonds of Zhongjing Xinhua Asset Investment Management Co., Ltd. published on the SSE by Zhongjing Xinhua on 28 April 2021, "Progress of the dispute on transfer of equity in Huishang Bank with Shanshan Holdings Co., Ltd.: the Company has filed a lawsuit with the Intermediate People's Court of Huangshan City, Anhui Province. As Shanshan Holdings Co., Ltd. prosecuted first, the two cases have been consolidated to Shanghai Financial Court for trial. The above two cases were heard in the Financial Court on 18 January 2021, but pending for judgment as of the date of this report." According to the 2021 Interim Report of Corporate Bonds of Zhongjing Xinhua Asset Investment Management Company Ltd. published on the SSE by Zhongjing Xinhua on 30 August 2021, "The case was later transferred to Shanghai Financial Court and has not been concluded as of the date of this report." According to the "2021 Audit Report and Financial Statements of Zhongjing Xinhua Asset Investment Management Company Ltd." disclosed on the SSE on 28 April 2022, "As of now, the above cases are in progress and pending for judgment." According to the 2022 Interim Report on Corporate Bonds of Zhongjing Xinhua Asset Investment Management Company Ltd. disclosed by Zhongjing Xinhua on the SSE on 30 August 2022, "In the Case (1) and Case (2) regarding disputes on disposal of equity in Zhongjing Sihai, the two cases involve two unlisted equity claims, namely Zhongjing Xinhua's prosecution against Shanshan Holdings for the return of 51.6524% equity in Zhongjing Sihai, and Shanshan Holdings's request to acquire 225,000,000 unlisted domestic shares of Huishang Bank held by Zhongjing Xinhua, which has been withdrawn by Shanshan Holdings due to its adjustment to such request. Since 2021, the court has held several court sessions, and arranged out-of-court evidence exchange and cross-examination for Case (1) and Case (2). The court trial procedures have ended, but the two cases are pending for judgment." For details, please refer to the announcement published by Zhongjing Xinhua on the SSE.

# 7.4 SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES UNDER HONG KONG LAWS AND REGULATIONS (CONTINUED)

#### (8) (Continued)

According to the "Announcement of Shanshan Group Co., Ltd. Regarding the Company's Material Litigations" issued by Shanshan Group Co., Ltd. ("Shanshan Group") on the SSE on 10 July 2020, "... This lawsuit is a case involving Zhongjing Xinhua sued Shanshan Holdings, Shanshan Group, and Zhongjing Sihai for the equity transfer dispute. · · · Shanshan Holdings... filed a lawsuit with Shanghai Financial Court on 2 June 2020 and completed the filing." According to the 2020 Annual Report on Corporate Bonds of Shanshan Group Co., Ltd. published on the SSE by Shanshan Group on 30 April 2021, "Progress of the dispute on transfer of equity interests in the case involving Zhongjing Xinhua Asset Investment Management Co., Ltd. against Shanshan Holdings Co., Ltd., Shanshan Group Co., Ltd. and Zhongjing Sihai Co., Ltd.: the case has been transferred to Shanghai Financial Court for trial with the first trial completed in January 2021, but pending for judgment." According to the 2021 Interim Report on Corporate Bonds of Shanshan Group Co., Ltd. published on the SSE by Shanshan Group on 31 August 2021, "As of the date of this report, the case has been transferred from the Intermediate People's Court of Huangshan City to Shanghai Financial Court. At present, the first instance has been held but pending for judgment." According to the 2021 Annual Report on Corporate Bonds of Shanshan Group Co., Ltd. published on the SSE by Shanshan Group on 29 April 2022, "At present, the case is still in the process of hearing." According to the "Announcement of Shanshan Group Co., Ltd. Regarding Progress of the Company's Material Litigations" issued by Shanshan Group on the SSE on 20 January 2023, "On 17 January 2023, Shanghai Financial Court issued the first instance judgements on the two cases regarding the dispute on transfer of equity interests, namely  $\odot$  the case involving Zhongjing Xinhua v. Shanshan Holdings, Shanshan Group, and Zhongjing Sihai for the dispute on equity transfer contract ([2020] Hu 74 Min Chu No. 1715), and ② the case involving Shanshan Holdings v. Zhongjing Xinhua for the dispute on equity transfer contract ([2020] Hu 74 Min Chu No. 1254) (hereinafter collectively referred to as the "Judgements"), and served the Judgements to Shanshan Holdings, Shanshan Group, and Zhongjing Sihai. Shanshan Group received the Judgements on 18 January 2023. The main content of the two Judgements are summarised as follows: (1) the Framework Agreement on the Transfer of Shares of Huishang Bank Corporation Limited and equity interests of Zhongjing Sihai Co., Ltd. entered into by Zhongjing Xinhua and Shanshan Holdings, the Agreement on Transfer of Equity in Zhongjing Sihai Co., Ltd. entered into by Zhongjing Xinhua and Shanshan Group, the Equity Transfer Contract entered into by Zhongjing Xinhua and Shanshan Holdings were terminated on 2 June 2020; (2) Zhongjing Xinhua shall return the amount equal to the consideration paid by Shanshan Holdings for the equity transfer; (3) Shanshan Group shall return 51.6524% equity interests of Zhongjing Sihai registered under the name of Shanshan Group, and Zhongjing Xinhua shall return the corresponding amount of equity transfer consideration; (4) other claims were rejected." For details, please refer to the announcement published by Shanshan Group on the SSE.

According to the disclosure of interests forms submitted by Zhongjing Xinhua to the Hong Kong Stock Exchange, "Zhongjing Xinhua Asset Investment Management Company Ltd. (hereinafter referred to as "Zhongjing Xinhua"), as considered and approved by its board of directors, agreed to enter into a Letter of Intent for the Transfer of Shares of Huishang Bank Corporation Limited (hereinafter referred to as the "Letter of Intent") with OCI International Holdings Limited (hereinafter referred to as "OCI International") in respect of the disposal of all H Shares and Domestic Shares of Huishang Bank Corporation Limited (hereinafter referred to as "Huishang Bank") held directly and indirectly by the company on 25 June 2021. The Letter of Intent is valid for six months from the date of execution". According to the 2021 Annual Report on Corporate Bonds of Zhongjing Xinhua Asset Investment Management Company Ltd. published on the SSE by Zhongjing Xinhua on 28 April 2022, "Since the Company has not reached any binding agreement with OCI International on the sale of shares in Huishang Bank within the validity period, the Letter of Intent hereby lapsed."



# 7.4 SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES UNDER HONG KONG LAWS AND REGULATIONS (CONTINUED)

#### (8) (Continued)

According to the "Announcement of Zhongjing Xinhua Asset Investment Management Company Ltd. Regarding the Disposal of Asset" issued by Zhongjing Xinhua on the SSE on 9 November 2021, "Zhongjing Xinhua Asset Investment Management Company Ltd. (on behalf of all sellers) entered into an Agreement with Shenzhen Amer (Group) Limited (深圳正威(集團)有限公司) (on behalf of all purchasers) on 6 November 2021, pursuant to which, the sellers shall sell around 1.977 billion shares of Huishang Bank Corporation Limited to the purchasers".

According to the interest form on the Hong Kong Stock Exchange, it has entered in to an agreement to sell the shares it was interested in, which do not need to be delivered within 4 trading days, involving 1,245,864,400 H Shares of the interest of corporation controlled by Zhongjing Xinhua. According to the information available to the Bank, as of the end of the Reporting Period, the delivery of these shares has not yet been completed.

(9) Zhongjing Xinhua Property Management (Hong Kong) Co., Limited ("Zhongjing Xinhua Hong Kong") holds 173,993,400 H Shares (long position) of the Bank. Zhongjing Xinhua Hong Kong is a wholly-owned subsidiary directly controlled by Zhongjing Xinhua. Shanghai Soong Ching Ling Foundation, Zhongjing Industry, Modern Innovation, Jing'An Silver and Zhongjing Xinhua are deemed to be interested in the shares of the Bank held by Zhongjing Xinhua Hong Kong.

According to the interest form on the Hong Kong Stock Exchange, it has entered in to an agreement to sell the shares it was interested in, which do not need to be delivered within 4 trading days, involving 215,249,000 H Shares held directly by and 1,030,615,400 H Shares of the interest of corporation controlled by Zhongjing Xinhua Hong Kong. According to the information available to the Bank, as of the end of the Reporting Period, the delivery of these shares has not yet been completed.

(10) Wealth Honest Limited ("Wealth Honest") holds 631,871,000 H Shares (long position) of the Bank. Wealth Honest is a wholly-owned subsidiary directly controlled by Zhongjing Xinhua Hong Kong, which in turn is a wholly-owned subsidiary directly controlled by Zhongjing Xinhua. Shanghai Soong Ching Ling Foundation, Zhongjing Industry, Modern Innovation, Jing'An Silver, Zhongjing Xinhua and Zhongjing Xinhua Hong Kong are deemed to be interested in the shares of the Bank held by Wealth Honest.

According to the interest form on the Hong Kong Stock Exchange, it has entered in to an agreement to sell the shares it was interested in, which do not need to be delivered within 4 trading days, involving 590,615,400 H Shares held directly by and 440,000,000 H Shares of the interest of corporation controlled by Wealth Honest. According to the information available to the Bank, as of the end of the Reporting Period, the delivery of these shares has not yet been completed.

# 7.4 SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES UNDER HONG KONG LAWS AND REGULATIONS (CONTINUED)

(11) Golden Harbour Investments Management Limited ("Golden Harbour") holds 440,000,000 H Shares (long position) of the Bank. The Bank was further informed by Zhongjing Xinhua by email that Wealth Honest Fund LP (a limited partnership established in the Cayman Islands) holds 100% equity interests in Golden Harbour; and Wealth Honest Cayman Holdings Company Limited (a direct wholly-owned subsidiary of Wealth Honest) is the sole general partner of Wealth Honest Fund LP and has absolute control over the operations of the partnership. Wealth Honest can 100% indirectly control Golden Harbour. For information about Wealth Honest, please refer to note (10) above. Shanghai Soong Ching Ling Foundation, Zhongjing Industry, Modern Innovation, Jing'An Silver, Zhongjing Xinhua, Zhongjing Xinhua Hong Kong, Wealth Honest, Wealth Honest Cayman Holdings Company Limited and Wealth Honest Fund LP are deemed to be interested in the shares of the Bank held by Golden Harbour.

According to the disclosure of interests forms submitted to the Hong Kong Stock Exchange by the State-owned Assets Supervision and Administration Commission of Qingdao City and its subsidiaries, Golden Harbour Global Holdings Limited, a wholly-owned subsidiary directly controlled by China Golden Harbour (Holdings) Group, holds 70% equity interests in Wealth Honest Fund LP; China Golden Harbour (Holdings) Group is a wholly-owned subsidiary directly controlled by Qingdao City Construction Financial Holding Group Co., Ltd.; Qingdao City Construction Financial Holding Group Co., Ltd. is a wholly-owned subsidiary directly controlled by Qingdao City Construction Investment (Group) Limited; Qingdao City Construction Investment (Group) Limited is wholly-owned by the State-Owned Assets Supervision & Administration Commission of Qingdao City, Qingdao City Construction Investment (Group) Limited, Qingdao City Construction Financial Holding Group Co., Ltd., China Golden Harbour (Holdings) Group and Golden Harbour Global Holdings Limited are deemed to be interested in the shares of the Bank held by Golden Harbour.

According to the interest form on the Hong Kong Stock Exchange, it has entered in to an agreement to sell the shares it was interested in, which do not need to be delivered within 4 trading days, involving 440,000,000 H Shares held directly by Golden Harbour. According to the information available to the Bank, as of the end of the Reporting Period, the delivery of these shares has not yet been completed.

(12) Zhongjing Sihai Co., Ltd. ("Zhongjing Sihai") holds 506,102,476 Domestic Shares of the Bank. According to the relevant shareholding table from the Hong Kong Stock Exchange and business registration information publicly disclosed by Zhongjing Sihai:

In August 2019, Zhongjing Xinhua transferred its equity interests of 51.6524% in Zhongjing Sihai to Shanshan Group, upon which Shanshan Group owned 100% equity interests in Zhongjing Sihai. Shanshan Group is the subsidiary of Shanshan Holdings which owns its equity interests of 73.46%, which in turn is the subsidiary of Ningbo Qinggang which holds its equity interests of 48.06%. Zheng Yonggang and Zhou Jiqing hold the equity interests of 51% and 49% in Ningbo Qinggang, respectively. As such, Zheng Yonggang, Zhou Jiqing, Ningbo Qinggang, Shanshan Holdings and Shanshan Group are deemed to be interested in the shares of the Bank held by Zhongjing Sihai.



# 7.4 SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES UNDER HONG KONG LAWS AND REGULATIONS (CONTINUED)

#### (12) (Continued)

According to the "Announcement of Shanshan Group Co., Ltd. Regarding Progress of the Company's Material Litigations" issued by Shanshan Group on the SSE on 20 January 2023, "On 17 January 2023, Shanghai Financial Court issued the first instance judgements on the two cases regarding the dispute on transfer of equity interests, namely  $\odot$  the case involving Zhongjing Xinhua v. Shanshan Holdings, Shanshan Group, and Zhongjing Sihai for the dispute on equity transfer contract ([2020] Hu 74 Min Chu No. 1715), and ② the case involving Shanshan Holdings v. Zhongjing Xinhua for the dispute on equity transfer contract ([2020] Hu 74 Min Chu No. 1254) (hereinafter collectively referred to as the "Judgements"), and served the Judgements on Shanshan Holdings, Shanshan Group, and Zhongjing Sihai. Shanshan Group received the Judgements on 18 January 2023. The main content of the two Judgements are summarised as follows: (1) the Framework Agreement on the Transfer of Shares of Huishang Bank Corporation Limited and Equity Interests of Zhongjing Sihai Co., Ltd. entered into by Zhongjing Xinhua and Shanshan Holdings, the Agreement on Transfer of Equity in Zhongjing Sihai Co., Ltd. entered into by Zhongjing Xinhua and Shanshan Group, the Equity Transfer Contract entered into by Zhongjing Xinhua and Shanshan Holdings were terminated on 2 June 2020; (2) Zhongjing Xinhua shall return the amount equal to the consideration paid by Shanshan Holdings for the equity transfer: (3) Shanshan Group shall return 51.6524% equity interests of Zhongjing Sihai registered under the name of Shanshan Group, and Zhongjing Xinhua shall return the corresponding amount of equity transfer consideration; (4) other claims were rejected." For details, please refer to the announcement published by Shanshan Group on the SSE.

(13) According to the disclosure of interests forms submitted by DRAGON SOUND INVESTMENT LIMITED, JOY GLORY HOLDINGS LIMITED, and SUPERIOR LOGIC INVESTMENTS LIMITED to the Hong Kong Stock Exchange, related parties acquired 273,449,000, 532,415,400 and 440,000,000 H Shares of the Bank, respectively. According to the form of disclosure interest submitted by Zhongjing Xinhua Hong Kong, Wealth Honest and Golden Harbour to the Hong Kong Stock Exchange, related parties entered into an agreement in relation to the disposal of shares in which they were interested. The transfer of such share interests has not been completed. Pursuant to relevant requirements of the SFO, during the period from the entering of the agreement to prior to the completion of the transfer of shares, related purchasers and vendors shall be deemed to be interested in such shares they have purchased or disposed and all of them are beneficial owners.

According to the disclosure of interests forms submitted by Zhongjing Xinhua Hong Kong, Wealth Honest and Golden Harbour to the Hong Kong Stock Exchange, "Zhongjing Xinhua Asset Investment Management Co., Ltd., on behalf of all vendors, issued a written notice to Shanshan Holdings Co., Ltd. on 1 June 2020, announcing the termination of the Framework Agreement signed by the parties on 20 August 2019. In this regard, the relevant vendors are not required to transfer the underlying H Shares to Shanshan Holdings Co., Ltd. ···".

# 7.4 SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES UNDER HONG KONG LAWS AND REGULATIONS (CONTINUED)

#### (13) (Continued)

According to the "Announcement of Zhongjing Xinhua Asset Investment Management Company Ltd. Regarding the Company's Material Litigations" issued by Zhongjing Xinhua on the SSE on 9 July 2020, "... On 1 June 2020, the Company issued to Shanshan Holdings the "Notice on the Termination of the Framework Agreement between Shanshan Holdings Co., Ltd. and Zhongjing Xinhua Asset Investment Management Company Ltd. on the Transfer of Shares of Huishang Bank Corporation Limited and Zhongjing Sihai Co., Ltd." · · · The Company has recently filed a lawsuit with the Intermediate People's Court of Huangshan City, Anhui Province and has been accepted. The filing for the case has now been completed." According to the 2020 Annual Report on Corporate Bonds of Zhongjing Xinhua Asset Investment Management Co., Ltd. published on the SSE by Zhongjing Xinhua on 28 April 2021, "Progress of the dispute on transfer of equity interests in Huishang Bank with Shanshan Holdings Co., Ltd.: the Company has filed a lawsuit with the Intermediate People's Court of Huangshan City, Anhui Province. As Shanshan Holdings Co., Ltd. prosecuted first, the two cases have been consolidated to Shanghai Financial Court for trial. The above two cases were heard in the Financial Court on 18 January 2021, but pending for judgment as of the date of this report." According to the 2021 Interim Report of Corporate Bonds of Zhongiing Xinhua Asset Investment Management Company Ltd. published on the SSE by Zhongjing Xinhua on 30 August 2021, "The case was later transferred to Shanghai Financial Court and has not been concluded as of the date of this report." According to the "2021 Audit Report and Financial Statements of Zhongjing Xinhua Asset Investment Management Company Ltd." disclosed on the SSE on 28 April 2022, "As of now, the above cases are in progress and pending for judgment." According to the 2022 Interim Report on Corporate Bonds of Zhongjing Xinhua Asset Investment Management Company Ltd. disclosed by Zhongjing Xinhua on the SSE on 30 August 2022, "In the Case (1) and Case (2) regarding disputes on disposal of equity in Zhongjing Sihai, the two cases involve two unlisted equity claims, namely Zhongjing Xinhua's prosecution against Shanshan Holdings for the return of 51.6524% equity in Zhongjing Sihai, and Shanshan Holdings' request to acquire 225,000,000 unlisted domestic shares of Huishang Bank held by Zhongjing Xinhua, which has been withdrawn by Shanshan Holdings due to its adjustment to such request. Since 2021, the court has held several court sessions, and arranged out-of-court evidence exchange and cross-examination for Case (1) and Case (2). The court trial procedures have ended, but the two cases are pending for judgment." For details, please refer to the announcement issued by Zhongjing Xinhua on the SSE.

According to the disclosure of interests forms submitted by Zhongjing Xinhua to the Hong Kong Stock Exchange, "Zhongjing Xinhua Asset Investment Management Company Ltd. (hereinafter referred to as "Zhongjing Xinhua"), as considered and approved by its board of directors, agreed to enter into a Letter of Intent for the Transfer of Shares of Huishang Bank Corporation Limited (hereinafter referred to as the "Letter of Intent") with OCI International Holdings Limited (hereinafter referred to as "OCI International") in respect of the disposal of all H Shares and Domestic Shares of Huishang Bank Corporation Limited (hereinafter referred to as "Huishang Bank") held directly and indirectly by the company on 25 June 2021. The Letter of Intent is valid for six months from the date of execution". According to the 2021 Annual Report on Corporate Bonds of Zhongjing Xinhua Asset Investment Management Company Ltd. published on the SSE by Zhongjing Xinhua on 28 April 2022, "Since the Company has not reached any binding agreement with OCI International on the sale of shares in Huishang Bank within the validity period, the Letter of Intent hereby lapsed."



# 7.4 SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES UNDER HONG KONG LAWS AND REGULATIONS (CONTINUED)

(13) (Continued)

According to the "Announcement of Shanshan Group Co., Ltd. Regarding the Company's Material Litigations" issued by Shanshan Group on the SSE on 10 July 2020, "... This lawsuit is a case involving Zhongjing Xinhua sued Shanshan Holdings, Shanshan Group, and Zhongjing Sihai for the equity transfer dispute. ... Shanshan Holdings... filed a lawsuit with Shanghai Financial Court on 2 June 2020 and completed the filing." According to the 2020 Annual Report on Corporate Bonds of Shanshan Group Co., Ltd. published on the SSE by Shanshan Group on 30 April 2021, "Progress of the dispute on transfer of equity interests in the case involving Zhongjing Xinhua Asset Investment Management Co., Ltd. against Shanshan Holdings Co., Ltd., Shanshan Group Co., Ltd. and Zhongjing Sihai Co., Ltd.: the case has been transferred to Shanghai Financial Court for trial with the first trial completed in January 2021, but pending for judgment." According to the 2021 Interim Report on Corporate Bonds of Shanshan Group Co., Ltd. published on the SSE by Shanshan Group on 31 August 2021, "As of the date of this report, the case has been transferred from the Intermediate People's Court of Huangshan City to Shanghai Financial Court. At present, the first instance has been held but pending for judgment." According to the 2021 Annual Report on Corporate Bonds of Shanshan Group Co., Ltd. published on the SSE by Shanshan Group on 29 April 2022, "At present, the case is still in the process of hearing." According to the "Announcement of Shanshan Group Co., Ltd. Regarding Progress of the Company's Material Litigations" issued by Shanshan Group on the SSE on 20 January 2023, "On 17 January 2023, Shanghai Financial Court issued the first instance judgements on the two cases regarding the dispute on transfer of equity interests, namely  $\odot$  the case involving Zhongjing Xinhua v. Shanshan Holdings, Shanshan Group, and Zhongjing Sihai for the dispute on equity transfer contract ([2020] Hu 74 Min Chu No. 1715), and ② the case involving Shanshan Holdings v. Zhongjing Xinhua for the dispute on equity transfer contract ([2020] Hu 74 Min Chu No. 1254) (hereinafter collectively referred to as the "Judgements"), and served the Judgements on Shanshan Holdings, Shanshan Group, and Zhongjing Sihai. Shanshan Group received the Judgements on 18 January 2023. The main content of the two Judgements are summarised as follows: (1) the Framework Agreement on the Transfer of Shares of Huishang Bank Corporation Limited and Equity Interests of Zhongjing Sihai Co., Ltd. entered into by Zhongjing Xinhua and Shanshan Holdings, the Agreement on Transfer of Equity in Zhongjing Sihai Co., Ltd. entered into by Zhongjing Xinhua and Shanshan Group, the Equity Transfer Contract entered into by Zhongjing Xinhua and Shanshan Holdings were terminated on 2 June 2020; (2) Zhongjing Xinhua shall return the amount equal to the consideration paid by Shanshan Holdings for the equity transfer; (3) Shanshan Group shall return 51.6524% equity interests of Zhongjing Sihai registered under the name of Shanshan Group, and Zhongjing Xinhua shall return the corresponding amount of equity transfer consideration; (4) other claims were rejected." For details, please refer to the announcement issued by Shanshan Group on the SSE.

- (14) According to the disclosure of interests forms submitted by companies including Shanshan Holdings to the Hong Kong Stock Exchange, Shanshan Holdings entered into an acting in concert agreement with SUPERIOR LOGIC INVESTMENTS LIMITED, DRAGON SOUND INVESTMENT LIMITED, JOY GLORY HOLDINGS LIMITED, respectively.
- (15) According to the disclosure of interests forms submitted by Shenzhen Amer (Group) Limited ("Amer Group") to the Hong Kong Stock Exchange, Amer Group purchased 224,781,227 Domestic Shares. Amer Group is a wholly-owned subsidiary of Amer Holdings Group Limited (正威控股集團有限公司) ("Amer Holdings"), which in turn is owned as to 90% by Wang Wenyin. Liu Jiehong is the spouse of Wang Wenyin. Wang Wenyin, Liu Jiehong and Amer Holdings therefore are deemed to be interested in the Shares of the Bank held by Amer Group. According to the information available to the Bank, as of the end of the Reporting Period, the delivery of these shares has not yet been completed.

# 7.4 SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES UNDER HONG KONG LAWS AND REGULATIONS (CONTINUED)

- (16) According to the disclosure of interests forms submitted by Amer Group to the Hong Kong Stock Exchange, Amer Group purchased 1,245,864,400 H Shares. Amer Group is a wholly-owned subsidiary of Amer Holdings, which in turn is owned as to 90% by Wang Wenyin. Liu Jiehong is the spouse of Wang Wenyin. Wang Wenyin, Liu Jiehong and Amer Holdings therefore are deemed to be interested in the Shares of the Bank held by Amer Group. According to the information available to the Bank, as of the end of the Reporting Period, the delivery of these shares has not yet been completed.
- (17) According to the disclosure of interests forms submitted by Guotai Junan International Holdings Limited and Guotai Junan Securities Co., Ltd. to the Hong Kong Stock Exchange on 8 March 2022, their controlled corporation, Guotai Junan Securities (Hong Kong) Limited acquired security interests in 483,582,400 H Shares. According to the disclosure of interests forms submitted by Guotai Junan International Holdings Limited and Guotai Junan Securities Co., Ltd. to the Hong Kong Stock Exchange on 28 July 2022, the foresaid security interests decreased to 273,509,400 shares. Guotai Junan International Holdings Limited is indirectly owned as to 73.24% by Guotai Junan Securities Co., Ltd., and Guotai Junan Securities (Hong Kong) Limited is directly owned as to 100.00% by Guotai Junan International Holdings Limited. Guotai Junan Securities Co., Ltd. and Guotai Junan International Holdings Limited therefore are deemed to be interested in such shares.
- (18) According to the disclosure of interests forms submitted by Haitong Securities Co., Ltd, Haitong International Holdings Limited, Haitong International Securities Group Limited and Haitong International Securities (Singapore) Pte. Ltd. to the Hong Kong Stock Exchange, their controlled corporation, Haitong International Securities (Singapore) Pte. Ltd., acquired security interests in 210,000,000 H Shares. Haitong International Holdings Limited is owned as to 100% by Haitong Securities Co., Ltd, and Haitong International Securities Group Limited is owned as to 65% by Haitong International Holdings Limited; Haitong International Securities (Singapore) Pte. Ltd. is owned as to 100% by Haitong International Securities Group Limited, and Haitong International Securities (Singapore) Pte. Ltd. Haitong International Holdings Limited, Haitong International Securities Group Limited and Haitong International Securities (Singapore) Pte. Ltd. therefore are deemed to be interested in such shares.
- (19) The information disclosed above is based on the information available on the website of the Hong Kong Stock Exchange and the information available to the Bank as of the Latest Practicable Date. Pursuant to Section 336 of the SFO, shareholders of the Bank are required to file a disclosure of interests form when certain criteria are fulfilled. When a shareholding in the Bank changes, it is not necessary for the shareholder to notify the Bank and the Hong Kong Stock Exchange unless several criteria have been fulfilled, therefore the shareholder's latest shareholding in the Bank may be different from the shareholding filed with the Hong Kong Stock Exchange.

Save as disclosed above, the Bank is not aware of any other person (other than the directors, supervisors and chief executives (as defined in the Hong Kong Listing Rules) of the Bank) having any interests or short positions in the shares and underlying shares of the Bank as at 31 December 2022 as recorded in the register required to be kept by the Bank pursuant to section 336 of the SFO.



#### 7.5 INITIAL PUBLIC OFFERING OF A SHARES

The 2018 annual general meeting was convened by the Bank on 30 June 2019, at which, among others, the resolution for initial public offering and listing of A shares ("A Share Offering") was considered and approved. The Bank proposed issuing no more than 1.5 billion A shares. The Resolution on the extension of the validity period of the A Share Offering of the Bank and Resolution on the extension of the validity period of the authorization of the Board to deal with specific matters in respect of the A Share Offering were considered and approved at the 2019 annual general meeting held on 30 June 2020, the 2020 annual general meeting held on 30 June 2021 and the 2021 annual general meeting held on 30 June 2022 of the Bank. The Bank will extend the validity period of A Share Offering Plan and the Authorization Resolution for twelve months from the next day immediately after the expiration of original validity period (namely, the extended period will be from 30 June 2022 to 29 June 2023). Other contents as set forth under the A Share Offering Plan and the Authorization Resolution remain unchanged. Please refer to the circulars of the Bank dated 15 May 2019, 15 May 2020, 24 May 2021 and 25 May 2022 for the details of the resolution on the aforesaid A Share Offering.

The Bank will publish announcements, in due course, to give the shareholders and potential investors the updates on the A Share Offering. The A Share Offering may or may not be completed, and the shareholders and potential investors are advised to exercise caution when dealing in the shares of the Bank.

## Chapter VIII Profile of Directors, Supervisors, Senior Management, Employees and Institutions

#### 8.1 DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

Total remuneration from the Bank during the Reporting Period

|                 |        |                |                                    |                  | Reporting Period     |
|-----------------|--------|----------------|------------------------------------|------------------|----------------------|
| Name of current |        |                |                                    | Start of term    | before tax           |
| directors       | Gender | Date of birth  | Position held                      | of office        | (RMB10 thousand) (2) |
| Yan Chen        | Male   | August 1972    | Executive Director                 | 19 December 2019 | 77.3                 |
|                 |        |                | Chairman of the Board              | 30 July 2021     |                      |
| Ma Lingxiao     | Male   | July 1978      | Non-executive Director             | 25 November 2021 |                      |
| Shao Dehui      | Female | December 1963  | Non-executive Director             | 26 October 2022  | -                    |
| Wang Zhaoyuan   | Male   | January 1971   | Non-executive Director             | 28 October 2021  | -                    |
| Wu Tian         | Male   | October 1964   | Non-executive Director             | 28 December 2018 | -                    |
| Zuo Dunli       | Male   | October 1971   | Non-executive Director             | 16 January 2023  | -                    |
| Gao Yang        | Male   | June 1966      | Non-executive Director             | 28 November 2018 | -                    |
| Wang Wenjin     | Male   | December 1966  | Non-executive Director             | 28 December 2018 | -                    |
| Zhao Zongren    | Male   | February 1956  | Non-executive Director             | 28 November 2018 | -                    |
| Dai Peikun      | Male   | April 1953     | Independent Non-executive Director | 28 December 2018 | -                    |
| Zhou Yana       | Female | January 1954   | Independent Non-executive Director | 28 November 2018 | 24                   |
| Liu Zhiqiang    | Male   | September 1956 | Independent Non-executive Director | 28 December 2018 | -                    |
| Yin Jianfeng    | Male   | December 1969  | Independent Non-executive Director | 28 December 2018 | 24                   |
| Huang Aiming    | Female | December 1969  | Independent Non-executive Director | 21 January 2019  | 24                   |
| Xu Jiabin       | Male   | March 1966     | Independent Non-executive Director | 15 June 2022     | 14                   |

Total remuneration from the Bank during the Reporting Period

Name of current Start of term before tax (RMB10 thousand) (2) supervisor Gender Date of birth **Position held** of office He Jiehua Male March 1966 **Employee Supervisor** 13 July 2020 Chairman of the Board of Supervisors 15 July 2020 Zhong Qiushi February 1965 **Employee Supervisor** 26 October 2018 171.9 Male 9 April 2018 General Manager of the Risk Management Department Sun Zhen Male September 1976 **Employee Supervisor** 13 July 2020 165.3 19 December 2022 President of Huaibei Branch Shareholder Supervisor Chen Rui November 1977 28 November 2018 Male Dong Xiaolin September 1963 28 November 2018 18.5 Female **External Supervisor** Zhai Shengbao Male November 1976 **External Supervisor** 30 June 2020 20 Zhou Zejiang Male November 1983 **External Supervisor** 30 June 2020 20



## **Chapter VIII** Profile of Directors, Supervisors, Senior Management, Employees and Institutions

#### **8.1 DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT** (CONTINUED)

Total remuneration from the Bank during the Reporting Period

| Name of current              |        |                |  | Start of term     | before tax           |
|------------------------------|--------|----------------|--|-------------------|----------------------|
| senior management            | Gender | Date of birth  | Position held  | of office         | (RMB10 thousand) (2) |
| Kong Qinglong <sup>(3)</sup> | Male   | May 1976       | President (performing the duties on behalf of the President) | -                 | -                    |
| Yi Feng                      | Male   | August 1963    | Vice President   | 26 September 2019 | 69.4                 |
| Zhang Juzhong                | Male   | March 1969     | Vice President   | 6 May 2021        | 63.9                 |
| Xu Guangcheng                | Male   | August 1969    | Vice President   | 24 November 2022  | 10.9                 |
| Huang Xiaoyan                | Female | December 1971  | Director of Investment and Wealth                            | 30 January 2019   | 199.8                |
| Zhou Tong                    | Female | September 1965 | Director of Compliance and Risk                              | 30 January 2019   | 199.8                |
| Li Dawei                     | Male   | July 1964      | Financial Controller   | 30 January 2019   | 199.8                |
| Lian Baohua                  | Male   | August 1965    | Secretary to the Board                                       | 30 January 2019   | 197.5                |
| Liu Fei                      | Male   | March 1966     | Assistant to President                                       | 2 March 2022      | 203.3                |
|                              |        |                | President of Hefei Branch                                    | 13 June 2022      |                      |

## **Chapter VIII** Profile of Directors, Supervisors, Senior Management, Employees and Institutions

#### 8.1 DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

Total remuneration from the Bank during the Reporting Period

|                  |        |               |                               |                                       | Reporting Period     |
|------------------|--------|---------------|-------------------------------|---------------------------------------|----------------------|
| Name of resigned |        |               |                               | Start of term                         | before tax           |
| personnel        | Gender | Date of birth | Position held                 | of office                             | (RMB10 thousand) (2) |
| Zhang Renfu      | Male   | March 1962    | Former Executive Director     | 28 December 2018-<br>21 December 2022 | 88.2                 |
|                  |        |               | Former President              | 30 January 2019-                      |                      |
|                  |        |               |                               | 21 December 2022                      |                      |
| Zhu Yicun        | Male   | October 1961  | Former Non-executive Director | 28 December 2018-                     | -                    |
|                  |        |               |                               | 28 April 2022                         |                      |
| Qian Dongsheng   | Male   | October 1967  | Former Non-executive Director | 28 December 2018-                     | -                    |
|                  |        |               |                               | 16 May 2022                           |                      |
| Hu Jing          | Female | May 1975      | Former Shareholder Supervisor | 28 November 2018-                     | -                    |
|                  |        |               |                               | 4 March 2022                          |                      |
| Tang Chuan       | Male   | November 1962 | Former Employee Supervisor    | 26 October 2018-                      | 195.1                |
|                  |        |               |                               | 20 March 2023                         |                      |

- Notes: (1) The above descriptions of the positions of directors, supervisors and senior management are the conditions as at the Latest Practicable Date. For details of the changes in positions, please refer to Section 8.2 "Changes in Directors, Supervisors and Senior Management of the Bank" in this annual report.
  - (2) Pursuant to the requirements of the relevant PRC authorities, the remuneration payable to the above is still subject to final confirmation. Further disclosure will be made after the confirmation of the final remuneration. The total remuneration before tax from the Bank during the Reporting Period includes the "five insurances and housing provident fund" and the portion of corporate contribution to enterprise annuity.
  - (3) The Board of the Bank held a meeting on 10 February 2023, at which the resolution regarding the appointment of Mr. Kong Qinglong as the President of the Bank was approved. His qualification as the President is subject to the approval of the CBIRC Anhui Office. Mr. Kong Qinglong will perform the duties of the President on the behalf prior to the approval of his qualification as the President. For details of the change in the position of Mr. Kong Qinglong, please refer to Section 8.2 "Changes in Directors, Supervisors and Senior Management of the Bank" in this annual report.



#### 8.2 CHANGES IN DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT OF THE BANK

- 1. The Board of Directors of the Bank held a meeting on 27 January 2022 to appoint Mr. Liu Fei as the assistant to President of the Bank. His qualification was approved by the CBIRC Anhui Office on 2 March 2022. According to the work requirements, it was decided upon research that Mr. Liu Fei also served as the President of Hefei Branch of the Bank from 13 June 2022.
- 2. On 4 March 2022, the Bank announced that Ms. Hu Jing resigned from the positions as a shareholder supervisor and a member of the Nomination Committee of the Bank due to her heavy business commitment. Her resignation took effect on the same date.
- 3. On 28 April 2022, the Bank announced that Mr. Zhu Yicun resigned from the positions as a non-executive director of the Bank, member of the Strategic Development and Consumer Rights Protection Committee and member of the Risk Management Committee due to his work arrangement. His resignation took effect on the same date.
- 4. On 6 May 2022, the Bank announced that the Board held a meeting on the same date and proposed the election of Ms. Shao Dehui as a non-executive director of the fourth session of the Board of the Bank to the general meeting of the Bank. The Bank made an announcement on 30 June 2022, announcing that the Bank held the 2021 annual general meeting on the same date, at which the election of Ms. Shao Dehui as a non-executive director of the fourth session of the Board of the Bank was considered and approved. On 27 October 2022, the Bank announced that Ms. Shao Dehui's qualification as a non-executive director of the Bank was approved by the CBIRC Anhui Office. On 28 December 2022, the Bank announced that the Board held a meeting on the same date, at which the resolution regarding the appointment of Ms. Shao Dehui as additional member of the Strategic Development and Consumer Rights Protection Committee and member of the Risk Management Committee of the fourth session of the Board of the Bank was approved, which took effect on the same date.

#### 8.2 CHANGES IN DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT OF THE BANK (CONTINUED)

- 5. On 16 May 2022, the Bank announced that Mr. Qian Dongsheng resigned from the positions as a non-executive director of the Bank, member of the Strategic Development and Consumer Rights Protection Committee, member of the Audit Committee and member of the Risk Management Committee due to his work re-designation. His resignation took effect on the same date.
- 6. On 9 June 2022, the Bank announced that the Board held a meeting on the same date and proposed the election of Mr. Zuo Dunli as a non-executive director of the fourth session of the Board of the Bank to the general meeting of the Bank. On 30 June 2022, the Bank announced that the Bank held the 2021 annual general meeting on the same date, at which the election of Mr. Zuo Dunli as a non-executive director of the fourth session of the Board of the Bank was considered and approved, and his qualification as a director is subject to the approval of the CBIRC Anhui Office. On 18 January 2023, the Bank announced that Mr. Zuo Dunli's qualification as a non-executive director of the Bank was approved by the CBIRC Anhui Office. On 10 February 2023, the Bank announced that the Board held a meeting on the same date, at which the resolution regarding the election of Mr. Zuo Dunli as a member of the Strategic Development and Consumer Rights Protection Committee, member of the Audit Committee and member of the Risk Management Committee of the fourth session of the Board of the Bank was approved, which took effect on the same date.
- 7. On 16 June 2022, the Bank announced that Mr. Xu Jiabin's qualification as an independent non-executive director of the Bank has been approved by the CBIRC Anhui Office. On 27 July 2022, the Bank announced that the Board held a meeting on the same date, at which the resolution regarding the appointment of Mr. Xu Jiabin, our independent non-executive director, as additional members of the Nomination and Remuneration Committee and the Risk Management Committee of the fourth session of the Board was approved. Such appointment took effect on the same date.
- 8. On 31 October 2022, the Board of the Bank held a meeting, at which Mr. Xu Guangcheng was appointed as the vice president of the Bank. His qualification was approved by the CBIRC Anhui Office on 24 November 2022.
- 9. On 21 December 2022, the Bank announced that Mr. Zhang Renfu resigned from the positions as an executive director, the President, a member of the Strategic Development and Consumer Rights Protection Committee, member of the Nomination and Remuneration Committee and member of the Related Party Transaction Control Committee of the Bank due to reaching statutory retirement age. His resignation took effect on the same date.
- 10. On 10 February 2023, the Bank announced that the Board held a meeting on the same date, at which the resolution regarding the appointment of Mr. Kong Qinglong as the President of the Bank was approved, and his qualification as the president is subject to the approval of the CBIRC Anhui Office. Mr. Kong Qinglong will perform the duties of the President on the behalf prior to the approval of his qualification as the President. In addition, Mr. Kong Qinglong was proposed to be appointed as an executive director of the fourth session of the Board of the Bank, and the resolution regarding the election of Mr. Kong as an executive director of the Bank is subject to the consideration and approval by the shareholders at the general meeting. His qualification as a director will be submitted to the CBIRC Anhui Office for approve after the resolution is considered and approved at the general meeting.
- 11. The Bank announced on 20 March 2023 that Mr. Tang Chuan resigned from the positions as an employee supervisor and a member of the Nomination Committee under the Board of Supervisors of the Bank due to reaching statutory retirement age. His resignation took effect on the same date.



#### 8.2 CHANGES IN DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT OF THE BANK (CONTINUED)

- 12. Save as disclosed above, pursuant to the requirement of Rule 13.51B(1) of the Hong Kong Listing Rules, the changes in the information of directors, supervisors and senior management of the Bank during the Reporting Period and as of the Latest Practicable Date are as follows:
  - (1) Mr. Wang Zhaoyuan, a non-executive director the Bank, acted as the chairman and general manager of Anhui Credit Financing Guaranty Group Co., Ltd.
  - (2) Mr. Sun Zhen, an employee supervisor of the Bank, acted as the President of Huaibei Branch of the Bank, and ceased to serve as the General Manager of the Compliance Department of the Bank.
  - (3) Mr. Chen Rui, a shareholder supervisor of the Bank, acted as the chairman of the labor union of Hefei Xingtai Financial Holdings (Group) Co., Ltd., and the chairman of Anhui Xingtai Financing Guarantee Group Co., Ltd., and ceased to serve as the deputy general manager of Hefei Xingtai Financial Holdings (Group) Co., Ltd., the chairman of Hefei Xingtai Guarantee Asset Management Co., Ltd., a director of Hefei Xingtai Technology Microfinance Limited, Hefei Xingtai Microfinance Limited and Hefei Xingtai Asset Management Co., Ltd., and a supervisor of Anhui Xingtai Financial Leasing Co., Ltd.
  - (4) Mr. Zhai Shengbao, an external supervisor of the Bank, acted as the vice president of Huaibei Normal University, concurrently served as an executive member of the eighth Council of China Coal Education Association, and an executive member of China Business Accounting Institute, and ceased to serve as the dean of the School of Accounting of Anhui University of Finance and Economics, an executive member and deputy secretary-general of the Financial Cost Branch of the Accounting Society of China, chairman of the board of supervisors of the Anhui Institute of Internal Auditors, and an independent director of Anhui Zhongding Sealing Parts Co., Ltd., Anhui Deli Household Glass Co., Ltd. and Bethel Automotive Safety Systems Co., Ltd.
  - (5) Mr. Zhou Zejiang, an external supervisor of the Bank, acted as a dean of Business School and a director of Accounting and Finance Research Center of Anhui University, concurrently served as an independent director of Anhui Jiuhuashan Tourism Development Co., Ltd., and ceased to serve as the independent director of Earth-Panda Advance Magnetic Material Co., Ltd. and Guoyuan Securities Co., Ltd.

Save as disclosed above, during the Reporting Period and as of the Latest Practicable Date, the Bank was not aware of any change in the information of directors, supervisors or senior management which required to be disclosed pursuant to the requirements of the Rule 13.51B(1) of the Hong Kong Listing Rules.

#### 8.3 PROFILE OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

#### Directors

**Mr. Yan Chen**, joined the Bank in December 2019, and is currently an executive director and the chairman of the Bank. He was a section-chief grade clerk of the planning division of the comprehensive planning bureau, the deputy director of the general division of the propaganda department of the party committee, and the deputy director of the rating methods and standards division of the credit administration bureau of the China Development Bank, the deputy director of the SME Development Bureau of Anhui Province, the deputy director of the Anhui Provincial Economic Commission, the deputy director of the Anhui Economic and Information Technology Commission, a member of the Standing Committee and the deputy mayor of Municipal Committee of Chizhou City, a member of the Standing Committee of the Xuancheng Municipal Committee, a minister of the Organization Department of Xuancheng City, the deputy secretary of the Xuancheng Municipal Committee, the chairman of Anhui Credit Guaranty Group Co., Ltd. and the chairman of Anhui Financing Re-guarantee Co., Ltd., the director of Chery Automobile Co., Ltd. and the non-executive director of the Bank. He holds a doctorate in economics from Renmin University of China, and is an economist.

**Mr. Ma Lingxiao**, joined the Bank in November 2021, and is currently a non-executive director of the Bank. He was formerly the section chief of the financial stabilization division, the director of the financial research division of the People's Bank of China (during the period from August 2009 to July 2012, he joined the Post-Doctoral Mobile Station of the Institute of Finance of the People's Bank of China), and the deputy researcher of the deposit insurance division of the operation management office of the People's Bank of China. He is currently the deputy director of the early correction department of Deposit Insurance Fund Management Co., Ltd. (存款保險基金管理有限責任公司). Mr. Ma, a researcher associate, obtained a doctorate degree in economics from Xi'an Jiaotong University.

**Ms. Shao Dehui**, joined the Bank in October 2022, and is currently a non-executive director of the Bank. She served as the financial accountant and associate chief officer of the Office of the Provincial Textile Bureau, the chief officer of the Audit Department of the Provincial Textile Bureau, an assistant to the investigation special commissioner of the Provincial Government, a deputy divisional full-time supervisor and a divisional full-time supervisor (director) of the Office of the Provincial SASAC Supervisory Committee, and the chief accountant of Anhui Energy Group Co., Ltd. (安徽省能源集團有限公司). She is currently a member of the Party Committee and the chief accountant of Anhui Energy Group Co., Ltd. (安徽省能源集團有限公司). She holds a bachelor's degree in economics and management from the Party School of the Anhui Provincial Party Committee and is a senior accountant.

**Mr. Wang Zhaoyuan**, joined in the Bank in October 2021, and is currently a non-executive director of the Bank. Mr. Wang previously held various positions in Anhui Provincial Department of Finance, including the officer, deputy section chief and section chief of the budget division, the deputy director of the rural tax and fee reform division, the deputy director of the budget division, the deputy director and director of the enterprise division (during the period from December 2009 to December 2010, Mr. Wang practiced as deputy magistrate of Yingshang County), the director of the economic construction division, and the deputy director-general; a director and the general manager of Anhui Credit Financing Guaranty Group Co., Ltd. He is currently the chairman and the general manager of Anhui Credit Financing Guaranty Group Co., Ltd. He obtained a master's degree in economics from Anhui University.

**Mr. Wu Tian**, joined the Bank in December 2018, and is currently a non-executive director of the Bank. His primary working experience includes: the counsellor and deputy secretary of Communist Youth Party Committee at Anhui Technical Institute, the director of the third division of the general office and the deputy chief (director-level) of the second division of the general office of Anhui Provincial Government, the deputy general manager, the general counsel, a director and the general manager of Anhui Expressway Holding Corporation and the deputy general manager of Anhui Guoyuan Holding (Group) Co., Ltd. He is currently the general manager of Anhui Guoyuan Financial Holding Group Co., Ltd. He obtained a master's degree in engineering from Zhejiang University.



#### 8.3 PROFILE OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

**Directors** (Continued)

Mr. Zuo Dunli, joined in the Bank in January 2023, and is currently a non-executive director of the Bank. He served as a secretary of Navigation Management Authority of Mingguang City, a secretary of Chuzhou Shipping Bureau, a secretary of the Water Transport Service Centre of Anhui Province, a secretary, a deputy head of general affairs department, a deputy head of office, a deputy head of office (person-in-charge), a deputy minister of construction management department, a head of chief engineer office of Anhui Provincial Communications Investment Group Co., Ltd. (安徽省交通投資集團有限 責任公司), a head of chief engineer office of Anhui Transportation Construction Management Co., Ltd. (安徽省交建建设管理有限公司) (Highway Construction Division), and a minister of investment development department, an assistant to general manager and a minister of investment development department, an assistant to general manager and the head of strategic investment department of Anhui Transportation Holding Group Co., Ltd. (安徽省交通控股集團有限公司). Mr. Zuo currently serves as the chief economist of Anhui Transportation Holding Group Co., Ltd., the chairman of Wanjiang Financial Leasing Co., Ltd. (皖江金融租賃股份有限公司) and the director of Anhui High-way Real Estate Group Limited (安徽省高速地產集團有限公司). He holds an Executive Master of Business Administration degree from Tianjin University and is a senior economist.

**Mr. Gao Yang**, joined the Bank in December 2009, and is currently a non-executive director of the Bank. Mr. Gao was the chairman of the board of directors of China Strategic Holdings Limited, and the chairman of Zhongjing Sihai Company Ltd. (中靜四海實業有限公司) and Guosheng Huaxing Investment Co., Ltd. He is currently the chairman of Zhongjing Industry (Group) Co., Ltd. and Zhongjing Xinhua Asset Investment Management Co., Ltd., and director of WEALTH HONEST LIMITED and Zhongjing Xinhua Asset Investment Management (Hong Kong) Co., Ltd. Mr. Gao studied hotel management at Meinl Vocational School in Vienna from March 1985 to March 1987 as a guest student.

**Mr. Wang Wenjin**, joined the Bank in December 2018, and is currently a non-executive director of the Bank. Mr. Wang was the general manager of financial management department, the financial controller, the executive vice chairman, the chief financial officer, the chief risk officer, a director and a group partner of China Vanke Co., Ltd. He is currently the chairman of Shenzhen Yingda Investment Fund Management Co., Ltd., a member of Vanke. Mr. Wang, a non-practising member of the Chinese Institute of Certified Public Accountants, obtained a master's degree from Zhongnan University of Economics and Law.

#### 8.3 PROFILE OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

**Directors** (Continued)

**Mr. Zhao Zongren**, joined the Bank in October 2014, and is currently a non-executive director of the Bank. His primary working experience includes: director of the office of Jining Branch, president of Qufu Sub-branch, vice president of Jining Branch, and chief of the planning office and the finance planning office of Shandong Branch of China Construction Bank Corporation Limited, deputy general manager of Shandong Branch and general manager of Guangxi Branch of China Cinda Asset Management Co., Ltd., and assistant to the president and chief supervisor of Sunshine Insurance Group Corporation Limited. Mr. Zhao is currently a vice chairman and executive director of Sunshine Insurance Group Corporation Limited. Mr. Zhao, a senior economist, obtained a master's degree from the investment department of Dongbei University of Finance and Economics.

**Mr. Dai Peikun**, joined the Bank in December 2018, and is currently an independent non-executive director of the Bank. His primary working experience includes: the deputy director (deputy director-level) of industrial economics research division of Anhui Economic and Cultural Research Center, the deputy head, the head, an assistant to the director, the deputy director and an inspector (department level) of the Finance and Trade Economics Division and International Economics Division of the Development Research Center of Anhui Provincial Government. He obtained a master's degree in economics from Peking University.

**Ms. Zhou Yana**, joined the Bank in August 2018, and is currently an independent non-executive director of the Bank. Ms. Zhou was a lecturer, an associate professor and a professor, and the department head, the vice president, the executive vice president of the School of Economics of Anhui University and the dean of the School of Business Administration of Anhui University and a professor of the School of Business of Anhui University. She is currently an independent director of Hefei Urban Construction Development Co., Ltd., Anhui Gourgen Traffic Construction Co., Ltd., Anhui Landun Photoelectron Co., Ltd. and Anhui Transport Consulting & Design Institute Co., Ltd. She obtained a master's degree in accounting from Anhui University.

**Mr. Liu Zhiqiang**, joined the Bank in December 2018, and is currently an independent non-executive director of the Bank. His primary working experience includes: the deputy director and the director of the planning bureau and the statistics and analysis department of the PBOC, and the director of Hong Kong-Macau-Taiwan financial affair office of the PBOC, the deputy head of the economics department of Xinhua News Agency, Hong Kong Branch, the deputy general manager of Guangdong International Trust Investment Corporation, the president of Guangdong Development Bank, the vice president of China CITIC Bank, a director and the vice president of CITIC Holdings, a director of CITIC Group, the chairman of CITIC Asset Management Corporation and the chairman of CITIC Xinbang Asset Management Corporation Ltd. He obtained a doctorate degree in economics from Zhongnan University of Economics and Law.



#### 8.3 PROFILE OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

**Directors** (Continued)

**Mr. Yin Jianfeng**, joined the Bank in December 2018, and is currently an independent non-executive director of the Bank. Mr. Yin was the executive vice president of CEIBS Lujiazui Institute of International Finance, and the deputy director of the Finance Institute of Chinese Academy of Social Sciences. He is currently a professor of the finance department and an instructor of doctorate students (entitled to the "special government allowance" granted by the State Council) at the University of International Business and Economics, the chief economist of China Zheshang Bank Co., Ltd and an independent director of Bank of Wenzhou Co., Ltd. He obtained a doctorate degree in finance from Chinese Academy of Social Sciences.

**Ms. Huang Aiming**, joined the Bank in January 2019, and is currently an independent non-executive director of the Bank. She had worked for Agricultural Bank of China, Shenzhen Branch and Shenzhen Zhuojun Wangcai Investment Management Co., Ltd. She is currently the president of China International Capital Limited and the chairman of Shenzhen Huichuang Equity Investment Fund Management Co., Ltd. She obtained a master's degree in economics at the Department of Political Science of Xiamen University and a Finance EMBA degree from Cheung Kong Graduate School of Business.

**Mr. Xu Jiabin**, joined the Bank in June 2022, and is currently an independent non-executive director of the Bank. Previously, Mr. Xu served as a lecturer, an associate professor and a professor at the School of Business Administration, Renmin University of China, the first batch of members of the National Manufacturing Strategy Advisory Committee, the first batch of expert members of National Industrial Base Expert Committee, and an independent director of Sinotrans Air Transportation Development Co., Ltd. Mr. Xu is currently a professor and a doctoral supervisor at the School of Business, Renmin University of China and an independent director of Inner Mongolia First Machinery Group Co., Ltd. and Jiangsu Haimen Rural Commercial Bank Co., Ltd. He holds a doctorate in industrial economics from Renmin University of China.

#### 8.3 PROFILE OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

#### **Supervisors**

**Mr. He Jiehua**, joined the Bank in March 2019, and is currently an employee supervisor and chairman of the Board of Supervisors of the Bank. He held various positions in the Audit Department of Anhui Province, including the deputy section chief and section chief of the treasury division, the assistant to director (section-chief grade) and deputy director of the finance division, director of the finance and audit division, director of the human resources and education division, and chief of retired cadre office, chief auditor and deputy director-general. He is an executive director of the Bank. He obtained a master's degree in management from Hefei University of Technology. He is a senior auditor and certified public accountant.

Mr. Zhong Qiushi, joined the Bank in January 2002, is currently an employee supervisor and the general manager of the risk management department of the Bank, as well as a supervisor of Huishang Bank Financial Leasing Co., Ltd. and a director of HSBank Wealth Management Co., Ltd. (徽銀理財有限責任公司). He once served as the vice president of Feixi County Sub-branch, vice president (in charge of operations) and person-in-charge of the credit operation department of Hefei branch of China Construction Bank, president of the Sipailou Branch and the Youth Road Branch of Hefei City Commercial Bank, and the general manager of the corporate banking department of the Hefei Branch of the Bank, an assistant to the president of the Huaibei Branch, and the deputy general manager and deputy general manager (in charge of operations) and the general manager of the credit assessment department of the head office, the president of the Bengbu Branch of the Bank. Mr. Zhong, a senior economist, obtained an Executive Master of Business Administration (EMBA) degree from the University of Science and Technology of China.



#### 8.3 PROFILE OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

Supervisors (Continued)

**Mr. Sun Zhen**, joined the Bank in March 1999, and is currently an employee supervisor and the president of Huaibei Branch of the Bank and concurrently a director of Huishang Bank Financial Leasing Co., Ltd. He held various positions, including an assistant to the president of Huangshan Road Sub-branch of Wuhu City Commercial Bank, the deputy manager and manager of remuneration and benefits management of the Human Resources Department of the Bank, an assistant to the president of Huainan Branch, the vice president of Huainan Branch and the secretary of the discipline inspection committee of Chizhou Branch, the general manager of the Compliance Department of the Head Office of the Bank. Mr. Sun, an economist, obtained a master's degree in business administration from Anhui University.

Mr. Chen Rui, joined the Bank in November 2018, is currently a shareholder supervisor of the Bank. He had served as the secretary, the deputy director and the director of the president office, the deputy general manager of Hefei Xingtai Holdings Group Co., Ltd., the deputy general manager, the general manager and the chairman of Hefei Xingtai Asset Management Co., Ltd., the chairman of Hefei Xingtai Guarantee Asset Management Co., Ltd., a director of Hefei Xingtai Technology Microfinance Limited, Hefei Xingtai Microfinance Limited, Hefei Xingtai Asset Management Co., Ltd. and Hefei Department Store Group Co., Ltd. and a supervisor of Anhui Xingtai Financial Leasing Co., Ltd. He is currently a director and the chairman of labor union of Hefei Xingtai Financial Holdings (Group) Co., Ltd., the chairman of Anhui Xingtai Financing Guarantee Group Co., Ltd. (formerly known as Hefei Xingtai Financing Guarantee Group Co., Ltd.), a director of CCB Trust Co., Ltd., Hefei Big Data Asset Operation Co., Ltd. and Hefei Industrial Investment Guidance Fund Co., Ltd. Mr. Chen, a senior economist, obtained a master's degree in political economics from the School of Economics of Anhui University.

Ms. Dong Xiaolin, joined the Bank in November 2018, and is currently an external supervisor of the Bank. Her primary working experience includes: a teaching assistant, a lecturer and an associate professor of Nanjing Agricultural University and an independent director of Jiangsu Gaochun Rural Commercial Bank Co., Ltd., Jiangsu Donghai Rural Commercial Bank Co., Ltd., Jiangsu Lishui Rural Commercial Bank Co., Ltd. and Anhui Langxi Rural Commercial Bank Co., Ltd. She is currently a professor and an instructor of doctorate students in the college of finance in Nanjing Agricultural University, and is concurrently a director of Key Research Base of Philosophy and Society Science in Jiangsu Province, namely, Rural Financial Development Research Center of Jiangsu Province in Nanjing Agricultural University, and she is a member of the Finance Institute of Nanjing City, a member of Expert Committee of Nanjing Finance Promotion Council, an independent director of Nanjing Securities Co., Ltd. and an external supervisor of Wuxi Rural Commercial Bank Co., Ltd. She obtained a doctorate degree majoring in the management of agricultural economy from Nanjing Agricultural University.

#### 8.3 PROFILE OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

Supervisors (Continued)

**Mr. Zhai Shengbao**, joined the Bank in June 2020, and is currently an external supervisor of the Bank. Mr. Zhai served as the dean of the School of Accounting of Anhui University of Finance and Economics, an independent director of Wuxi Smart Auto-control Engineering Co., Ltd., Anhui Zhongding Sealing Parts Co., Ltd., Bethel Automotive Safety Systems Co., Ltd. and Anhui Deli Household Glass Co., Ltd. He is currently the vice president of Huaibei Normal University, and concurrently serves as an executive member of the eighth Council of China Coal Education Association, and an executive member of China Business Accounting Institute. He holds a doctorate degree in Accounting from Dongbei University of Finance and Economics and is a postdoctor in business administration at Peking University.

Mr. Zhou Zejiang, joined the Bank in June 2020, and is currently an external supervisor of the Bank. He served as an independent director of Anhui Annada Titanium Industry Co., Ltd., Anhui Anke Biotechnology (Group) Co., Ltd., Ankai Automobile Co., Ltd., Wuhu Conch Profiles and Science Co., Ltd., Guoyuan Securities Co., Ltd. and Earth-Panda Advance Magnetic Material Co., Ltd. He is currently the dean and a professor of School of Business, a director of Accounting and Finance Research Center, an instructor of postgraduates in accounting, and an instructor of doctoral students in finance (corporate finance and capital market) of Anhui University, and concurrently a communication evaluation expert of projects under the National Natural Science Foundation of China, the National Philosophy and Social Science Foundation and a member of the review committee of senior accountants of Anhui Province. He also serves as an independent director of Anhui Jiuhuashan Tourism Development Co., Ltd. and Anhui Xinhua Media Co., Ltd. He holds a doctorate degree in Accounting from Xiamen University.



#### 8.3 PROFILE OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

#### **Senior management**

Mr. Kong Qinglong, joined the Bank in January 2023, and was appointed as the President of the Bank by the Board in February 2023. His qualification as the President is subject to the approval of the CBIRC Anhui Office. Mr. Kong Qinglong will perform the duties of the President on the behalf prior to the approval of his qualification as the President. Mr. Kong previously served as a business assistant of the Investment Banking Department (Shanghai) and a senior business director (at deputy general manager level) of the Bonds Department of Huaxia Securities Co., Ltd. (華夏證券股份有限公司), the deputy head officer of the board office, the general manager, the assistant to the president, the vice president of the Research and Development Center of China Minzu Securities Co., Ltd. (中國民族證券有限責任公司), a director and the general manager of Great Wall Pan Asia International Investment Co. Ltd. (Hong Kong), a wholly-owned subsidiary of China Great Wall Asset Management Co., Ltd., the deputy general manager of the Investment Banking Department of the Head Office of Industrial and Commercial Bank of China Limited and the general manager of the Private Banking Department of the Head Office and the president of Hefei Branch of China Minsheng Banking Corp., Ltd. He holds a doctorate degree in economics from Renmin University of China, and is a member of the Standing Committees of All-China Youth Federation and National Financial Youth Federation.

**Mr. Yi Feng**, joined the Bank in May 2009, and is currently a vice president of the Bank. His primary working experience includes: deputy director of the administration office of CCB Anhui Branch, president of CCB Huangshan Branch, director of the entrustment loan department of CCB Anhui Branch, general manager of the institution and investment banking department of CCB Anhui Branch, president of CCB Hefei Sanxiaokou Sub-branch, and president of CCB Hefei City West Sub-branch; and president of Hefei Branch, assistant to president and president of Hefei Branch of the Bank and assistant to the president and secretary to the board. Mr. Yi, a senior economist, obtained a master's degree in arts from Xiamen University.

**Mr. Zhang Juzhong**, joined the Bank in January 2021, and is currently a vice president of the Bank. Mr. Zhang previously served as vice president (in charge of work) of Suixi Road Sub-branch of Hefei Branch of the Bank of China, vice president of Anhui Chaohu Branch of the Bank of China, vice president of Hefei Nancheng Sub-branch of the Bank of China, president of Anhui Suzhou Branch of the Bank of China, general manager of the SMEs Department of Anhui Branch of the Bank of China, president of Anhui Maanshan Branch of the Bank of China. Mr. Zhang, an accountant and a certified public accountant, obtained a bachelor's degree in economics from Anhui Institute of Finance & Economics (安徽財貿學院).

#### 8.3 PROFILE OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

**Senior management** (Continued)

**Mr. Xu Guangcheng**, joined the Bank in September 2022, and is currently a vice president of the Bank. Mr. Xu previously served as vice president of Tianchang Sub-branch of Chuzhou Branch of Industrial and Commercial Bank of China (ICBC), the manager of Corporate Business Department and the manager of International Business Department of Chuzhou Branch of the ICBC, the director of Small Enterprise Business Division under the Second Business Division of Anhui Branch of the ICBC, the vice president of Huainan Branch of the ICBC, the vice general manager of Settlement and Cash Management Department of Anhui Branch of the ICBC, the general manager of Credit Card Center of Anhui Branch of the ICBC, the president of Suzhou Branch of the ICBC and the president of Wuhu Branch of the ICBC. Mr. Xu, a senior economist, obtained a bachelor's degree in economics from Anhui Institute of Finance & Economics (安徽財貿學院).

**Ms. Huang Xiaoyan**, joined the Bank in February 1997, is currently the director of investment and wealth management of the Bank. She previously served as the general manager of the capital operation department of Hefei City Commercial Bank; deputy general manager in charge of the work of the capital operation department of the Bank, general manager of the financial market department, general manager of the asset and liability management department and general manager of the financial market department, general manager of the assets management department, and director of investment and wealth management and general manager of the asset and liability management department of the Bank. Ms. Huang, a senior economist, obtained an executive master of business administration (EMBA) degree from the University of Science and Technology of China.

**Ms. Zhou Tong**, joined the Bank in February 1997, is currently the director of compliance and risk management of the Bank. She previously served as director of Treasury Securities Services Department and deputy director of the Finance Bureau of Xishi District, Hefei City; president of Meng Cheng Road Sub-branch of Hefei City Commercial Bank; president of Changjiangxi Road Sub-branch of Hefei Branch of the Bank; an assistant to the president, vice president and president of Anqing Branch; general manager of the Compliance Department and an employee supervisor, director of compliance and risk management and general manager of the compliance department of the Bank. She graduated from University of Science and Technology of China with an EMBA degree, and is an accountant and a senior economist.



#### 8.3 PROFILE OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

Senior management (Continued)

**Mr. Li Dawei**, joined the Bank in February 1997 and is currently the financial controller of the Bank. He previously served as an assistant to the president of Hefei Branch of the Bank, deputy general manager of the planning and finance department, deputy general manager (in charge of work) and general manager of the accounting management department of the Bank, general manager of the accounting management department and general manager of the operations management department as well as general manager of the financial accounting department and general manager of the operations management department, financial controller and general manager of the financial accounting department of the Bank. He obtained a bachelor's degree in economics from Shanghai University of Finance and Economics, and is an accountant and a certified public accountant.

**Mr. Lian Baohua**, joined the Bank in July 2014, and is currently the secretary to the board of the Bank. He previously served as deputy section officer and section officer of the department of industrial economics and an assistant to the director of international economic affairs division of Development Research Center of Anhui Provincial Government; deputy director of the planning committee of Tongling City; director of international economic affairs division and finance division of Development Research Center of Anhui Provincial Government; director of Decision-Making magazine; director and deputy general manager of Anhui BBCA Pharmaceuticals Co., Ltd., general manager of the research and development department, secretary to the board and general manager of the research and development department of the Bank. He obtained a doctorate degree in economics from Nanjing University and is a researcher associate.

**Mr. Liu Fei**, joined the Bank in December 2001, and is currently the assistant to president of the Bank and the president of Hefei Branch. He previously served as deputy officer of accounting division, deputy director of business department and director of planning and financial department of Wuhu Construction Bank; deputy general manager of planning and financial department and general manager of Wuhu Commercial Bank; deputy general manager of human resources department, general manager of financial market department, president of Huainan Branch, general manager of asset and liability management department and the assistant to president of the Bank. He obtained a master's degree in economic management from Party School of Anhui Province.

# 8.4 THE ASSESSMENT INCENTIVE MECHANISM AND ANNUAL REMUNERATION OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

The Bank provides remunerations to independent directors and external supervisors according to the Proposals on Subsidies to Independent Directors of the Bank and Subsidies to External Supervisors of the Bank, and provides remuneration to executive directors, employee supervisors and senior management according to the "Measures of Huishang Bank on Senior Management' Remuneration", the "Measures of Huishang Bank on Performance Appraisal of Senior Management", and the "Measures of Huishang Bank on Performance Appraisal of Supervisors".

The non-executive directors and shareholder supervisors do not receive any remuneration from the Bank.

According to the "Performance Appraisal Measures of Huishang Bank on the Board of Directors and Directors", the "Performance Appraisal Measures of the Board of Supervisors of Huishang Bank on Senior Management and its Members (Amended)", and the "Performance Appraisal Measures on the Board of Supervisors and Supervisors of Huishang Bank", the Board of Supervisors of the Bank assesses annually the duties performance by directors, supervisors and the senior management.

Mr. Dai Peikun and Mr. Liu Zhiqiang, independent non-executive directors of the Bank, voluntarily give up the remuneration from the Bank. Other than Mr. Dai Peikun and Mr. Liu Zhiqiang, no director of the Bank gave up or agreed to give up any remuneration from the Bank during the Reporting Period as described in Rule 24A of Appendix 16 to the Hong Kong Listing Rules. The details of directors, supervisors' and senior management's remunerations received from the Bank for the year are stated in section 8.1 "Directors, Supervisors and Senior Management" of this annual report. The top five highest paid individuals of the year are listed in Note 13 of the financial statements.

#### 8.5 EMPLOYEES

As of 31 December 2022, the Bank had a total of 11,190 employees in service. Academic distribution: The number of employees with master's degrees or above was 2,470, accounting for 22.07%. The number of employees with full-time bachelor's degrees was 5,686, accounting for 50.81%. The number of employees with part-time bachelor's degrees was 2,530, accounting for 22.61%. The number of employees with junior college degrees or below was 504, accounting for 4.51%. Gender ratio of employees (including senior management members) was 49.20% (5,506) of male employees and 50.80% (5,684) of female employees. The Bank attaches great importance to employee diversity, equally treats employees regardless of age, gender, nationality and education background, and fully guarantees employees to have equal rights in recruitment, position adjustment, training and promotion. The Bank respects diversity in the working place and is committed to creating a professional, inclusive and diversified working environment.



#### **8.5 EMPLOYEES** (CONTINUED)

#### Staff remuneration policy

The Bank's remuneration policy aims to establish a well-developed, scientific and efficient incentive and control mechanisms to give full play to the orientation of the remuneration in operation and management and risk control, and stimulate stable operation and sustainable development. The Bank sticks to the management strategy which is conducive to the achievement of strategic goals, the enhancement of competitiveness, talent cultivation and risk control, and regards the efficiency as the paramount role while following the principle of fairness. Within the unified framework, the Bank takes advantages of its initiatives and creativity.

The Bank manages remuneration through three levels, namely the Board of Directors, senior management, and head office and branches. The Board of Directors manages the total amount of remuneration and senior management's remuneration. Under the Board's request, the senior management allocates the total amount of remuneration and drafts policy management of all branches. All branches manage employee salary within the scope of unified rules and framework.

#### Staff training plan

Focusing on the strategic requirements on "digital transformation" and the business development needs for the year, the Bank conducted annual trainings with different categories at different levels to provide guarantees for staff professionalism enhancement and their career development and growth, and to provide talent guarantees and intellectual support for comprehensive construction of a well-developed modern bank. During the Reporting Period, the Bank organized and provided various trainings and the construction of internal trainer teams by making full use of three training channels, namely, the training center, the online training platform "Huiyin Internet School", and the mobile learning platform "Huiyin Academy". In 2022, the Bank organized a total of 1,125 training programs with over 121,000 attendances and 55 public training classes with a total of 168 attendances. The Bank continued to strengthen the leadership of party building and organized special trainings, organized special online training class on the study and implementation of the spirits of the Sixth Plenary Session of the 19th Central Committee of the Communist Party of China with a total of 59,400 participants accepting trainings and 23,700 training hours during the Reporting Period. The Bank organized a selection activity of themed micro party class, and a total of 55 works were received, of which 25 excellent works were selected and recommended to the State-Owned Assets Supervision and Administration Commission (SASAC) of Anhui Province, and were displayed and broadcasted on Zhiniao Huiyin School (知鳥徽銀學堂) with a total of 24,500 views and training hours of 0.21 hours. In order to effectively respond to the COVID-19 pandemic, the Bank actively carried out online training, holding 268 live training sessions, and approximately 133,400 participants participated in the training. There were more than 2,173,800 participants learning the courses on Zhiniao Huiyin School (知鳥徽銀學堂) with a total of 1,707,500 training hours and an average training hour of 142.18 per person.

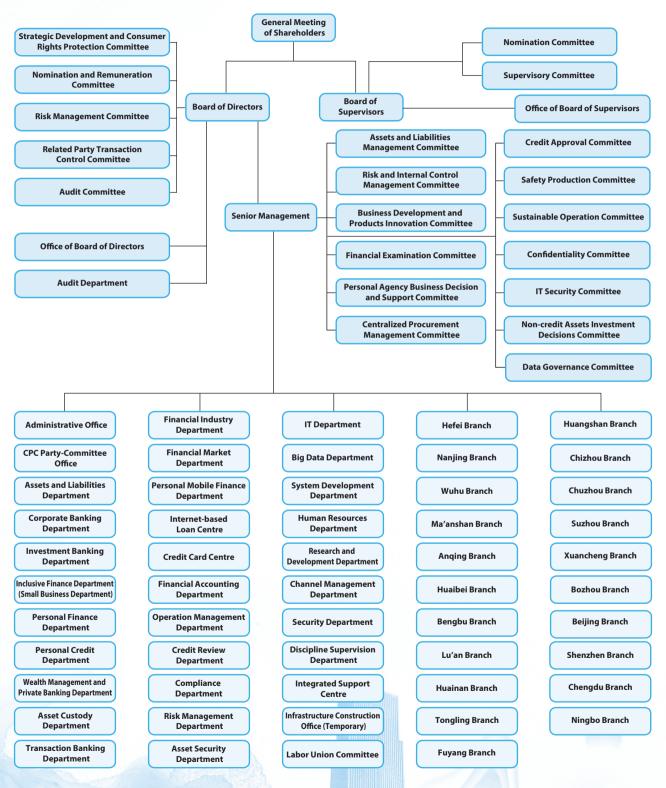
#### 8.6 BRANCHES

As of 31 December 2022, the composition of branches of the Bank is as follows:

|                    | Name of                |  |           | Number of |
|--------------------|------------------------|--|-----------|-----------|
| Region             | the Institution        | Address (China)  | Post Code | Branch    |
| Head Office        | Head Office            | Huishang Bank Building, No. 1699 Yungu Road, Hefei   | 230092    | 1         |
| Anhui Province     | Hefei Branch           | No. 626, Huangshan Road, Gaoxin District, Hefei  | 230001    | 88        |
|                    | Wuhu Branch            | No. 1, Beijing Road, Wuhu  | 241000    | 36        |
|                    | Ma'anshan Branch       | No. 3663, Taibai Road, Yushan District, Ma'anshan  | 243000    | 27        |
|                    | Anging Branch          | No. 528, Renmin Road, Anqing   | 246000    | 28        |
|                    | Huaibei Branch         | No. 253, Renmin Zhong Road, Xiangshan District, Huaibei  | 235000    | 20        |
|                    | Bengbu Branch          | Floor 2-9, Block B, Financial Center Building, No. 1699<br>Tushan East Road, Bengbu  | 233000    | 27        |
|                    | Lu'an Branch           | No. 31, Meishan Middle Road, Yu'an District, Lu'an   | 237000    | 33        |
|                    | Huainan Branch         | Huishang Bank Huainan Branch Office Building, Shungeng<br>West Road, Tianjia'an District, Huainan  | 232000    | 21        |
|                    | <b>Tongling Branch</b> | Yi'an Building, Yi'an South Road, Tongling   | 244000    | 15        |
|                    | Fuyang Branch          | No. 668, West Lake Avenue, Yingzhou District, Fuyang   | 236000    | 28        |
|                    | Huangshan Branch       | No. 2, Tunguang Avenue, Tunxi District, Huangshan  | 245000    | 11        |
|                    | Chizhou Branch         | No. 515, Changjiang Zhong Road, Chizhou  | 247000    | 12        |
|                    | Chuzhou Branch         | No. 95, Longpan Main Road, Chuzhou   | 239000    | 17        |
|                    | Suzhou Branch          | No. 123, Yinheyi Road, Suzhou  | 234000    | 19        |
|                    | Xuancheng Branch       | No. 109, Meiyuan Road, Xuanzhou District, Xuancheng  | 242000    | 14        |
|                    | Bozhou Branch          | Xiangzhang Mansion, West Shaohua Road, Qiaocheng,<br>Bozhou  | 236000    | 14        |
| Jiangsu Province   | Nanjing Branch         | No. 231, Zhongyang Road, Nanjing   | 210000    | 12        |
| Beijing            | Beijing Branch         | Aboveground Portion, Building No. 8, Courtyard No. 115<br>Beisihuan East Road, Chaoyang District, Beijing  | 100101    | 15        |
| Guangdong Province | Shenzhen Branch        | 33-35/F, Building 2, North Central One (Chuangxiang<br>Building), intersection of Mintang Road and Baisong 2nd<br>Road, Longhua District, Shenzhen | 518000    | 10        |
| Sichuan Province   | Chengdu Branch         | No. 365, Jiaozi Avenue, Hi-tech Zone, Chengdu  | 910095    | 19        |
| Zhejiang Province  | Ningbo Branch          | No. 676, Zhongxing Road, No. 787, No. 799 and No. 809<br>Baizhang East Road, Yinzhou District, Ningbo  | 315100    | 16        |
| Total              |                        |  |           | 483       |



#### 9.1 CORPORATE GOVERNANCE STRUCTURE



#### 9.2 CORPORATE GOVERNANCE PRACTICES

The Bank is committed to maintaining a high standard of corporate governance and actively endeavours to adhere to international and domestic corporate governance best practices so as to safeguard the interests of shareholders and enhance corporate value. The Bank established a comparatively comprehensive corporate governance structure through clarifying the responsibilities of general meetings, the Board of Directors, the Board of Supervisors and senior management, and constantly improving the Bank's decision-making, execution and supervision mechanisms to ensure the independent operation of various parties and an effective check and balance.

During the Reporting Period, the Bank has strictly complied with the code provisions of the Corporate Governance Code and conforms to substantially all of the recommended best practices set forth therein.

The Bank has incorporated the Corporate Governance Code and the Corporate Governance Standards of Banking and Insurance Institutions issued by the CBIRC into the Bank's governance structure and policies. The general meeting, Board of Directors, Board of Supervisors and senior management of the Bank performed their respective duties, and formed good corporate governance structure. The Bank ensured regulated operation through this governance structure.

The existing number of the members of the Board of Supervisors is seven, which is in compliance with the statutory minimum quorum but not in compliance with the provisions of article 240 of the Articles of Association of the Bank that "The number of members of the Board of Supervisors shall be nine to eleven". The Bank will make its best efforts to identify a suitable candidate to fill the vacancy of supervisor as soon as possible and to comply with the Articles of Association of the Bank as soon as practicable and will make further announcement(s) in due course. For details, please refer to the announcements of the Bank dated 4 March 2022 and 20 March 2023 and Section 8.2 "Changes in Directors, Supervisors and Senior Management of the Bank" in this report.

The Bank has also strictly complied with the management of insider information required by the relevant laws and regulations and the Hong Kong Listing Rules.

The Bank will review the corporate governance practices and strengthen management constantly to ensure compliance with the Corporate Governance Code and meet the higher expectations from the shareholders and investors.



#### 9.2 CORPORATE GOVERNANCE PRACTICES (CONTINUED)

#### Nomination of directors and Board diversity policy

It is critical to have a diversified Board of Directors for the Bank to achieve sustainable development, achieve its strategies and maintain good corporate governance. In respect of appointing the Board of Directors, the Bank will consider the diversity of the members of the Board in several aspects including but not limited to gender, age, culture, education background, region, professional experience, skills, knowledge, service term and other regulatory requirements, etc.

The Nomination and Remuneration Committee of the Board is responsible for reviewing the structure, number of members, and composition of the Board of Directors. In addition, the Committee makes recommendations to the Board relating to the size and structure of the Board of Directors based on the Bank's strategic plans, business operations, asset size and shareholding structure. The Committee also discusses and reviews the selection standard, the nomination and appointment process of relevant directors, and makes recommendations to the Board of Directors. The candidates will be approved by the Board of Directors.

The Nomination and Remuneration Committee of the Board shall observe and be responsible for monitoring the implementation of this policy and reviewing this policy at the appropriate time to ensure its effectiveness. The Nomination and Remuneration Committee will discuss any amendments when necessary and make recommendations to the Board of Directors for final approval.

This policy was followed when the Nomination and Remuneration Committee made recommendations on the candidates and when the Board made nomination. As at the end of the Reporting Period, the Board of Directors includes 3 female members and 12 male members, ranging in age from 45 to 69. The directors' residences are located in Hefei, Beijing, Shenzhen, Hong Kong and other places, and occupations include senior managers, university professors, think tank experts and other types. These directors have educational background and professional experiences covering management, economics, finance, accounting and other fields, and fully satisfied the requirements of the diversity of board members in terms of gender, age, regional, educational background, professional experiences and other aspects. The Board of the Bank has achieved appropriate gender diversity and the Bank's nomination policy ensures that the Board will maintain the existing gender diversity.

#### 9.3 GENERAL MEETING OF SHAREHOLDERS

The general meeting of shareholders is the body of authority of the Bank and shall exercise the following powers in accordance with the laws: (I) to decide on business policies and major investment plans of the Bank; (II) to elect and replace directors and supervisors who are not employee representatives and to decide on matters relating to the remuneration of directors and supervisors; (III) to consider and approve the reports of the Board of Directors; (IV) to consider and approve the reports of the Board of Supervisors; (V) to consider and approve the annual financial budgets and final accounts of the Bank; (VI) to examine and approve the profit distribution plan and loss recovery plan of the Bank; (VII) to adopt resolutions on the increase or reduction of the registered capital of the Bank; (VIII) to adopt resolutions on the issuance and listing of corporate bonds or other negotiable securities; (IX) to adopt resolutions on the merger, division, dissolution, liquidation or change of corporate form of the Bank; (X) to amend the Articles of Association of the Bank and to consider and approve the rules of procedure of the general meeting of shareholders, the rules of procedure of the Board of Directors and the rules of procedure of the Board of Supervisors; (XI) to resolve on the appointment, dismissal or non-reappointment of accounting firms of the Bank; (XII) to consider proposals put forward by shareholders who individually or jointly hold more than 3% of the voting shares of the Bank (the "Proposing Shareholders"); (XIII) to review matters relating to the purchase or disposal of material assets by the Bank within one (1) year exceeding 30% of the latest audited total assets of the Bank; (XIV) to review external guarantees specified in Article 68 of the Articles of Association of the Bank; (XV) to review related transactions which shall be considered and approved by the general meeting of shareholders as stipulated by the laws, administrative regulations, departmental rules, regulatory documents, the regulations of the relevant regulatory authorities and the Articles of Association of the Bank; (XVI) to consider and approve the changes in the use of proceeds; (XVII) to consider and approve the share incentive plan and employee stock ownership plan; (XVIII) to decide on the issuance of preference shares; to decide or authorize the Board to decide on matters relating to the preference shares issued by the Bank, including but not limited to redemption, conversion and distribution of dividends; (XIX) to consider other matters which shall be decided by the general meeting of shareholder as stipulated by the laws, administrative regulations, departmental rules, the regulations of the relevant regulatory authorities and the Articles of Association of the Bank.

During the Reporting Period, the Bank held 1 general meeting in total.



#### 9.3 GENERAL MEETING OF SHAREHOLDERS (CONTINUED)

On 30 June 2022, the Bank held the 2021 annual general meeting in Hefei, Annui Province, at which the following resolutions were considered and approved:

To consider and approve the final financial accounts for 2021 of the Bank, To consider and approve the financial budget of capital expense for 2022 of the Bank, To consider and approve the profit distribution plan for 2021 of the Bank, To consider and approve the appointment of external auditors of the Bank for 2022, To consider and approve the Work Report of the Board of Directors of the Bank for 2021, To consider and approve the Work Report of the Board of Supervisors of the Bank for 2021, To determine the remuneration standards for executive directors of the Bank for 2019, To determine the remuneration standard for the former chairman of the Board of Supervisors of the Bank for 2019, To consider and approve the Rules of Procedure of the Shareholders' General Meeting of Huishang Bank Corporation Limited (Revised), To consider and approve the Rules of Procedure of the Board of Directors of Huishang Bank Corporation Limited (Revised), To consider and approve the Rules of Procedure of the Board of Supervisors of Huishang Bank Corporation Limited (Revised), To consider and approve the election of Ms. Shao Dehui as a non-executive director of the fourth session of the Board of Directors of the Bank, To consider and approve the election of Mr. Zuo Dunli as a non-executive director of the fourth session of the Board of Directors of the Bank, To consider and approve the resolution on the general mandate for the issuance of shares of the Bank, To consider and approve the resolution on the extension of the validity period of the plan on the initial public offering and listing of A shares of the Bank, To consider and approve the resolution on the extension of the validity period of the authorization of the Board of Directors to deal with specific matters in respect of the A Share Offering and To consider and approve the Articles of Association of the Bank (Revised).

The Bank held the 2021 annual general meeting. The notification, convening, holding and voting procedures of the meeting are in compliance with the Company Law of the PRC, the Articles of Association of the Bank and the Hong Kong Listing Rules. For the details of attendance, main topics and voting of this general meeting, please see the announcement in relation to the poll results of the 2021 annual general meeting dated 30 June 2022, which was published by the Bank on the websites of the Hong Kong Stock Exchange and the Bank, respectively.

#### 9.4 THE BOARD OF DIRECTORS

The Bank adopts the president accountability system under the leadership of the Board of Directors. The Board is core to the corporate governance and the independent decision-making body of the Bank, which is responsible for implementing the resolution of the general meetings, formulating the Bank's major strategy, policy and development plan, approving the Bank's operation plan, investment plan, formulating the annual financial budget, final accounts and profit distribution plan, appointing the senior management. The senior management has the rights to make decision in daily operation independently and the Board of Directors will not intervene specific daily affairs.

With respect to the establishment of the Board's structure, the Bank makes the Board's decision more scientific and reasonable through the establishment of a diversified board structure, and improves the Board's efficiency in decision-making and operation through the efficient operation of the special committees. During the Reporting Period, there were a total of 9 Board meetings convened and 82 resolutions considered. The Board of Directors ensures the rapid, sustainable and sound development of the Bank through the effective management of the strategy, risk, capital, compensation and audit.

#### 9.4.1 Members of the Board of Directors

The Bank elects its directors based on the qualification requirements and election procedures set out in the Articles of Association. As of the Latest Practicable Date, the Board of Directors consists of 15 directors, including 1 executive director, namely Yan Chen (the chairman); 8 non-executive directors, namely Ma Lingxiao, Shao Dehui, Wang Zhaoyuan, Wu Tian, Zuo Dunli, Gao Yang, Wang Wenjin and Zhao Zongren; 6 independent non-executive directors, namely Dai Peikun, Zhou Yana, Liu Zhiqiang, Yin Jianfeng, Huang Aiming and Xu Jiabin. The number of directors and the composition of the Board are in compliance with relevant laws and regulations. The decision making, authorization and voting procedures of the board strictly follow the relevant rules and regulations of regulatory authorities and the Bank's Articles of Association. During the Reporting Period, the Board of Directors discharged its duties diligently, improved the Board operation mechanism, strengthened the corporate governance framework, facilitated scientific decision making, ensured financial stability and protected the interests of the Bank and its shareholders.

#### 9.4.2 Appointment, re-election and removal of directors

According to the Bank's Articles of Association, directors shall be elected or removed from office by shareholders at a general meeting. The term of office of a director shall be three (3) years. A director (including non-executive directors) may be re-elected and re-appointed upon expiry of his/her term of office, provided that such term of office of independent non-executive directors shall not be more than six (6) years on an accumulative basis. Subject to the relevant laws and administrative regulations, a director whose term of office has not expired may be removed by the general meeting, without prejudice to any claim which may be instituted under any contract.



#### 9.4 THE BOARD OF DIRECTORS (CONTINUED)

#### 9.4.2 Appointment, re-election and removal of directors (Continued)

The directors' appointment, re-election and removal procedures of the Bank are set forth in the Articles of Association of the Bank. The Nomination and Remuneration Committee of Board of Directors of the Bank is responsible for discussing and reviewing the qualification and experience of each candidate and recommending the suitable candidates to the Board of Directors. After the approval from the Board of Directors, the selected candidates will be recommended for further approval by the general meeting of shareholders. Except for the independent non-executive directors who have to be treated separately due to the expiration of office, the other new directors will be re-elected by general meeting at the expiration of the term of that Board session, instead of being elected during the first general meeting after his/her appointment.

According to the code provision A.4.2 of the Corporate Governance Code, each director (including directors with a specified term) shall be subject to retirement by rotation at least once every three years. The term of office of the fourth session of the Board of the Bank expired in January 2022 and the current directors shall continue to perform their duties until the completion of the re-election.

#### 9.4.3 Responsibility of directors

During the Reporting Period, all the Bank's directors are earnest, and diligent to exercise their rights granted by the Bank and domestic and overseas regulatory authorities. The Bank's directors have spent adequate time and effort to deal with the Bank's affairs, ensuring the compliance of Bank's operation with the requirement of laws, administrative regulations and the requirements of economic policies. The Bank's directors have treated all the shareholders equally, informed themselves of the status of the Bank's business operation and management in a timely manner, implemented other diligence obligations prescribed by the laws and administrative regulations, departmental rules and the Articles of Association. The directors confirmed that they are responsible for the preparation of the annual financial report for the year ended 31 December 2022.

The independent non-executive directors of the Bank make full use of their respective professional expertise to provide professional and independent advices on the corporate governance, operation and management of the Bank in various Board committees, including the Strategic Development and Consumer Rights Protection Committee, Nomination and Remuneration Committee, Risk Management Committee, Related Party Transaction Control Committee and Audit Committee, ensuring that scientific decision-making could be made by the Board of Directors. The Bank has a number of mechanisms in place to ensure that the Board has access to independent views and opinions, including maintaining an appropriate Board structure, providing necessary conditions for independent non-executive directors to effectively perform their functions and powers, and obtaining independent opinions from independent non-executive directors on the proposals regarding material related party transactions considered by the Board. The Board considers that the above mechanisms implemented are effective.

#### **9.4 THE BOARD OF DIRECTORS (CONTINUED)**

#### **9.4.3 Responsibility of directors** (Continued)

The Bank pays attention to the ongoing training of directors, to make sure they have proper understanding of the operation and business of the Bank and the duties and responsibilities conferred by the relevant laws and regulatory requirements of the CBIRC, the CSRC, the Hong Kong Stock Exchange and the Articles of Association of the Bank. The Bank has bought the director liability insurance for all directors.

During the Reporting Period, the Bank carried out evaluation of the performance of Board of Directors and directors by the Board of Supervisors, evaluation of the performance of senior management and its members by the Board of Supervisors, evaluation of the performance of supervisors by the Board of Supervisors.

#### 9.4.4 The chairman and president

The roles and work of the Chairman and President of the Bank are held by different individuals. Their respective responsibilities are clearly defined and meet the requirements of the Hong Kong Listing Rules. As of the Latest Practicable Date, Mr. Yan Chen, the chairman of the Bank, leading and managing the Board of Directors, is responsible for managing the operation of the Board, ensuring that all directors are aware of the current issues within the Board of Directors meeting. To assist the Board of Directors to discuss all important and other related matters, the chairman of the Board fully communicates with senior management to ensure that all directors receive timely, appropriate, complete and reliable information for their consideration and review. The president of the Bank is responsible for business operations of the Bank, implementing the Bank's strategy and operation plan. The Board of the Bank held a meeting on 10 February 2023, at which a resolution on the appointment of Mr. Kong Qinglong as the President of the Bank was passed, and his qualification is subject to the approval of CBIRC Anhui Office. Before his qualification as the President of the Bank is approved, he shall act on behalf of the President of the Bank. For details of the change in the position of Mr. Kong Qinglong, please refer to Section 8.2 "Changes in Directors, Supervisors and Senior Management of the Bank" in this annual report.



#### **9.4 THE BOARD OF DIRECTORS (CONTINUED)**

#### 9.4.5 Summary of the directors attending the general meetings, board meetings and board committee meetings

| Directors               |                          | General Board of Meeting Director (1)  Attendance of 2021 annual general meeting |                    | Committees under the Board of Directors |                                  |                                 |                                     |                    |
|-------------------------|--------------------------|--|--------------------|---|----------------------------------|---------------------------------|-------------------------------------|--------------------|
|                         |                          |  |                    | Strategic<br>Development                |                                  |                                 |                                     |                    |
|                         |                          |  | and                |   |                                  |                                 | Related                             |                    |
|                         |                          |  |                    | Consumer Rights Protection Committee    | Nomination                       |                                 | Party                               |                    |
|                         |                          |  |                    |   | and<br>Remuneration<br>Committee | Risk<br>Management<br>Committee | Transaction<br>Control<br>Committee | Audit<br>Committee |
|                         |                          |  |                    |   |                                  |                                 |                                     |                    |
|                         |                          |  |                    |   |                                  |                                 |                                     |                    |
|                         |                          |  |                    |   | Actual attendance                | e/Required atten                | dance                               |                    |
| Executive Director      | Yan Chen                 | ✓  | 8/9(2)             | 5/6 <sup>(2)</sup>                      | 6/7 <sup>(2)</sup>               | 5/6 <sup>(2)</sup>              |                                     |                    |
| Non-executive Directors | Ma Lingxiao              |  | 9/9                | 6/6                                     |                                  |                                 |                                     |                    |
|                         | Shao Dehui (4)           |  | 1/1                | 0/0 <sup>(6)</sup>                      |                                  | 0/0 <sup>(6)</sup>              |                                     |                    |
|                         | Wang Zhaoyuan            |  | 7/9 <sup>(2)</sup> | 4/6 <sup>(2)</sup>                      |                                  |                                 |                                     |                    |
|                         | Wu Tian                  |  | 9/9                | 6/6                                     |                                  | 6/6                             |                                     |                    |
|                         | Zuo Dunli <sup>(7)</sup> |  |                    |   |                                  |                                 |                                     |                    |
|                         | Gao Yang                 | ✓  | 7/9 <sup>(2)</sup> | 0/6 <sup>(3)</sup>                      | 0/7 <sup>(3)</sup>               |                                 |                                     |                    |
|                         | Wang Wenjin              |  | 9/9                |   | 7/7                              |                                 |                                     | 2/2                |
|                         | Zhao Zongren             |  | 9/9                | 6/6                                     |                                  |                                 | 7/7                                 |                    |
| Independent             |                          |  |                    |   |                                  |                                 |                                     |                    |
| Non-executive           |                          |  |                    |   |                                  |                                 |                                     |                    |
| Directors               | Dai Peikun               |  | 8/9 <sup>(2)</sup> |   | 6/7 <sup>(2)</sup>               |                                 |                                     | 1/2 <sup>(2)</sup> |
|                         | Zhou Yana                |  | 9/9                |   | 7/7                              |                                 |                                     | 2/2                |
|                         | Liu Zhiqiang             |  | 9/9                |   |                                  | 6/6                             | 7/7                                 |                    |
|                         | Yin Jianfeng             |  | 8/9 <sup>(2)</sup> | 6/6                                     | 6/7 <sup>(2)</sup>               |                                 | 7/7                                 |                    |
|                         | Huang Aiming             | ✓  | 8/9 <sup>(2)</sup> |   | 7/7                              |                                 | 6/7 <sup>(2)</sup>                  | 2/2                |
|                         | Xu Jiabin (5)            | ✓  | 4/4                |   | 2/2                              | 3/3                             |                                     |                    |
| Former Executive        |                          |  |                    |   |                                  |                                 |                                     |                    |
| Director                | Zhang Renfu (4)          | ✓  | 7/8 <sup>(2)</sup> | 5/5                                     | 6/7 <sup>(2)</sup>               |                                 | 5/6 <sup>(2)</sup>                  |                    |
| Former Non-executive    |                          |  |                    |   |                                  |                                 |                                     |                    |
| Directors               | Zhu Yicun (4)            |  | 1/3 <sup>(2)</sup> | 0/2(2)                                  |                                  | 0/2 <sup>(2)</sup>              |                                     |                    |
|                         | Qian Dongsheng (4        | 1)   | 4/4                | 2/2                                     |                                  | 2/2                             |                                     | 1/1                |

#### 9.4 THE BOARD OF DIRECTORS (CONTINUED)

# **9.4.5** Summary of the directors attending the general meetings, board meetings and board committee meetings (Continued)

#### Notes:

- (1) During the Reporting Period, the Bank held 9 Board meetings in total, of which 4 regular Board meetings were held in total, once a quarter. The notification, convening, holding and voting procedures of the Board meetings of the Bank are in compliance with the Company Law of the PRC, the Articles of Association of the Bank and the Hong Kong Listing Rules.
- (2) If the actual attendance is lower than required attendance, it represents the proxy attendance when the above directors are absented from Board meeting in person.
- (3) If the actual attendance is less than required attendance, it means the director is absented from Board meeting. In particular, director, Gao Yang was absented from 6 Strategic Development and Consumer Rights Protection Committee meetings and 7 Nomination and Remuneration Committee meetings.
- (4) For details of the changes in the positions held by Ms. Shao Dehui, Mr. Zhang Renfu, Mr. Zhu Yicun and Mr. Qian Dongsheng, please refer to Section 8.2 "Changes in Directors, Supervisors and Senior Management of the Bank" in this annual report.
- (5) Mr. Xu Jiabin was appointed as a new member of the Nomination and Remuneration Committee and the Risk Management Committee under the fourth session of the Board on 27 July 2022.
- Ms. Shao Dehui was appointed as a new member of the Strategic Development and Consumer Rights Protection Committee and the Risk Management Committee under the fourth session of the Board on 28 December 2022. The Strategic Development and Consumer Rights Protection Committee and the Risk Management Committee under the Board held no meeting from 28 December 2022 to the end of the Reporting Period.
- (7) The appointment of Mr. Zuo Dunli as a director took effect from 16 January 2023, as such, Mr. Zuo Dunli did not attend any general meeting, Board meeting and Board committee meeting held during the Reporting Period.

#### 9.4.6 Securities transaction by directors, supervisors and senior management

The Bank has adopted the Model Code for Securities Transactions by Directors of Listed Issuer set out in Appendix 10 to the Hong Kong Listing Rules as its codes of conduct regulating securities transactions by the directors, the supervisors and the related employees (having the same meaning as defined in Corporate Governance Code) of the Bank. Having made specific enquiry of all directors, supervisors and the staff of senior management, the Bank confirmed that they had complied with the Model Code during the Reporting Period.



#### **9.4 THE BOARD OF DIRECTORS (CONTINUED)**

#### 9.4.7 Performance of the independent non-executive directors

The Bank's Board of Directors consists of 6 independent non-executive directors and the qualification, number and proportion are in accordance with the regulations of the CBIRC and the Hong Kong Listing Rules. The 6 independent non-executive directors of the Bank are not involved in any conflict with the independence issue described in the Rule 3.13 of the Hong Kong Listing Rules. The Bank has received from each of the independent non-executive director the annual independence confirmation in accordance with the Rule 3.13 of the Hong Kong Listing Rules. Therefore, the Bank confirms that all the independent non-executive directors complied with the Hong Kong Listing Rules in respect of their independence. During the Reporting Period, independent non-executive directors represent the majority of the Bank's Audit Committee, Nomination and Remuneration Committee and Related Party Transaction Control Committee under the Board and serve as chairman of these committees. During the Reporting Period, the independent non-executive directors of the Bank kept in touch with the Bank through various means such as attending the meetings and symposiums. They earnestly participated in meetings of the Board of Directors and the Board committees and actively gave their opinions and emphasized on the interests of minority shareholders. The independent non-executive directors have fully discharged their responsibilities. During the Reporting Period, the Bank's independent non-executive directors issued independent opinions on the Bank's related party transactions.

#### 9.5 COMMITTEES UNDER THE BOARD OF DIRECTORS

The Bank's Board of Directors has delegated some of its responsibilities to the different Board committees. The Bank has set up 5 special committees under the Board, including the Strategic Development and Consumer Rights Protection Committee, Audit Committee, Nomination and Remuneration Committee, Risk Management Committee and Related Party Transaction Control Committee according to the relevant PRC laws, regulations, the Bank's Articles of Association and the Hong Kong Listing Rules.

During the Reporting Period, the Board committees of the Bank exercised their respective authorities and powers in an independent, standardized and effective manner. In 2022, they held a total of 28 meetings, at which 103 resolutions that are significant to the sustainable development of the Bank and improvement of corporate governance, were studied and considered, improving the efficiency and scientific decision-making ability of the Board while promoting the sound development of the businesses of the Bank.

#### 9.5.1 Strategic Development and Consumer Rights Protection Committee

As of the end of the Reporting Period, our Strategic Development and Consumer Rights Protection Committee consists of 1 executive director, namely Mr. Yan Chen; 6 non-executive directors, namely Mr. Ma Lingxiao, Ms. Shao Dehui, Mr. Wang Zhaoyuan, Mr. Wu Tian, Mr. Gao Yang and Mr. Zhao Zongren; and 1 independent non-executive director, namely Mr. Yin Jianfeng. Mr. Yan Chen is the chairman of the committee. In addition, on 10 February 2023, the Board elected Mr. Zuo Dunli, a non-executive director, as a member of the Strategic Development and Consumer Rights Protection Committee of the Bank, which took effect on the same date. For details, please refer to Section 8.2 "Changes in Directors, Supervisors and Senior Management of the Bank" in this annual report.

#### 9.5 COMMITTEES UNDER THE BOARD OF DIRECTORS (CONTINUED)

#### 9.5.1 Strategic Development and Consumer Rights Protection Committee (Continued)

The principal responsibilities of the Strategic Development and Consumer Rights Protection Committee include: (I) formulating operational and management goals, medium to long-term development strategy and listing plans of the Bank and making recommendations to the Board; (II) reviewing the strategic capital allocation and management objectives of assets and liabilities and making recommendations to the Board; (III) preparing plans for the overall development of various financial businesses and making recommendations to the Board; (IV) reviewing strategic development plans for human resources and making recommendations to the Board; (V) supervising and examining the implementation of annual operating plans and investment proposals; (VI) reviewing annual financial budgets and final reports and making recommendations to the Board; (VII) considering plans for significant institutional restructuring and re-organization and making recommendations to the Board; (VIII) reviewing the plan of significant investment and financing and relevant proposals submitted by the senior management, and making recommendations to the Board; (IX) reviewing the design of merger and acquisition plans and relevant proposals submitted by the senior management, and making recommendations to the Board; (X) reviewing plans for information technology development and other special strategic development plans and making recommendations to the Board; (XI) reviewing and evaluating the effectiveness of corporate governance structure so as to ensure that the financial reporting, risk management and internal control meet our standards for corporate governance; (XII) formulating the strategy, policy and objective for protection of consumer rights and interests across the whole Bank, and making recommendations to the Board; (XIII) reviewing the organizational structure and operating mechanism of works on protection of consumer rights and interests across the whole Bank, as well as the internal control system, and making recommendations to the Board; (XIV) guiding the senior management in conducting works on protection of consumer rights and interests from the perspective of overall planning, supervising and evaluating the comprehensiveness, promptness and effectiveness of the works on protection of consumer rights and interests across the whole Bank and relevant duty performance of senior management, listening to special reports of senior management in respect of the progress of works on protection of consumer rights and interests on regular basis, and treating relevant works as an important part of information disclosure; (XV) other issues as required by law, regulation and other regulatory documents; and (XVI) other issues authorized by the Board.

During the Reporting Period, our Strategic Development and Consumer Rights Protection Committee held 6 meetings in total, at which resolutions on the annual final financial report, annual financial budget plan and annual general business operation plan, etc. were considered and approved.



#### 9.5 COMMITTEES UNDER THE BOARD OF DIRECTORS (CONTINUED)

#### 9.5.2 Nomination and Remuneration Committee

As of the end of the Reporting Period, our Nomination and Remuneration Committee consists of 1 executive director, namely Mr. Yan Chen; 2 non-executive directors, namely Mr. Gao Yang and Mr. Wang Wenjin; and 5 independent non-executive directors, namely Mr. Dai Peikun, Ms. Zhou Yana, Mr. Yin Jianfeng, Ms. Huang Aiming and Mr. Xu Jiabin. Mr. Dai Peikun is the chairman of the committee.

The principal responsibilities of the Nomination and Remuneration Committee include:

(I) determining the selection and appointment process and standard of directors and senior managements, and making recommendations to the Board; (II) preliminarily reviewing the qualifications of candidates for directors and candidates for senior management, and making recommendations to the Board; (III) making recommendations to the Board on the structure, number, size and composition (including the skills, knowledge and experience) of the Board based on our business operation, asset scale and shareholding structure; (IV) identifying candidates with suitable qualifications to serve as directors and senior management, and establishing a mechanism for key talents pool; (V) evaluating the independence of independent directors; (VI) developing appraisal criteria for directors and senior management, organizing performance appraisals for directors and senior management on a regular basis, and submitting the appraisal results to the Board; (VII) considering our remuneration management system and policies, preparing the appraisal and remuneration proposals for directors and senior management, making recommendations to the Board, and monitoring the implementation of such plans; (VIII) making recommendations to the Board on the remuneration package of executive directors and senior management; (IX) reviewing compensation payable to executive directors and senior management for any loss or termination of office or appointment, and making recommendations to the Board; (X) reviewing and approving compensation arrangements relating to dismissal or removal of directors for misconduct, and making recommendations to the Board; (XI) ensuring that no director or any of his or her associates (defined under the Hong Kong Listing Rules) is involved in deciding his or her own job fulfillment assessment remuneration except for the self-assessment on job fulfillment; (XII) other issues as required by law, regulation and other regulatory documents; and (XIII) other issues authorized by the Board.

During the Reporting Period, our Nomination and Remuneration Committee held 7 meetings in total, at which resolutions on the performance report of directors and senior management by the Board, the annual performance results of executive directors and senior management and review of candidates' qualifications for directors, etc. were considered and approved.

Mr. Xu Jiabin was appointed as a new member of the Nomination and Remuneration Committee under the fourth session of the Board on 27 July 2022. The current composition of the Nomination and Remuneration Committee of the Bank complies with Rule 3.27A of the Hong Kong Listing Rules which requires the Nomination and Remuneration Committee comprising a majority of independent non-executive directors. For details, please refer to the announcement of the Bank dated 27 July 2022.

#### 9.5 COMMITTEES UNDER THE BOARD OF DIRECTORS (CONTINUED)

#### 9.5.3 Risk Management Committee

As of the end of the Reporting Period, our Risk Management Committee consists of 1 executive director, namely Mr. Yan Chen; 2 non-executive directors, namely Ms. Shao Dehui and Mr. Wu Tian; and 2 independent non-executive directors, namely Mr. Liu Zhiqiang and Mr. Xu Jiabin. Mr. Yan Chen is the chairman of the committee. In addition, on 10 February 2023, the Board elected Mr. Zuo Dunli, a non-executive director, as a member of the Risk Management Committee of the Bank, which took effect on the same date. For details, please refer to Section 8.2 "Changes in Directors, Supervisors and Senior Management of the Bank" in this annual report.

The principal responsibilities of the Risk Management Committee include: (I) reviewing our risk management policies to ensure they are in line with our overall strategy, supervising and evaluating their implementation and effectiveness, and making relevant recommendations to our Board. Risk management policies including but not limited to: 1. risk scope intended or confined to involve by the Bank; 2. risk limitations and overall risk tolerance standard, including market risks, credit risks, liquidity risks, operation risks, compliance risks and reputation risks, etc.; 3. risk management skills intended to adopt by the Bank; 4. procedures and standards of risk authorization of the Bank. (II) providing guidance on establishing our risk management systems; (III) supervising and evaluating the establishment, organizational structure, working procedures and effects of the risk management department, and making suggestions for improvement; (IV) considering our risk report, conducting regular assessments on risk policy, management status and risk tolerance of the Bank, and making suggestions on improving our risk management and internal control; (V) supervising and assessing the risk control by our senior management in respect of credit, market and operation risks; (VI) examining and approving significant risk management matters or transaction items that are beyond the license rights of the president or submitted by the president to the Risk Management Committee for consideration, in accordance with the authorization of the Board; (VIII) other issues as required by law, regulation and other regulatory documents; and (VIII) other issues authorized by the Board.

During the Reporting Period, our Risk Management Committee held 6 meetings in total, at which issues related to comprehensive risk management report, asset quality analysis report, compliance risk management report and liquidity stress testing report, etc. were studied.



#### 9.5 COMMITTEES UNDER THE BOARD OF DIRECTORS (CONTINUED)

#### 9.5.4 Related Party Transaction Control Committee

As of the end of the Reporting Period, our Related Party Transaction Control Committee consists of 1 non-executive director, namely Mr. Zhao Zongren, 3 independent non-executive directors, namely Ms. Huang Aiming, Mr. Liu Zhiqiang, and Mr. Yin Jianfeng. Ms. Huang Aiming is the chairwoman of the committee.

The principal responsibilities of the Related Party Transaction Control Committee include: (I) identifying related parties, connected relationships and connected transactions, and controlling risks of connected transactions, timely making announcement on related parties recognized; (II) identifying and reviewing significant related party transactions and submitting the same to the Board for consideration; (III) recording common connected transactions; (IV) formulating our rules for the management of connected transactions, submitting to the Board for consideration and supervising its implementation; (V) submitting to the Board, upon completion of each year, a detailed report on the implementation of connected transaction management system of the Bank for the year and our connected transactions (including overall status, risk analysis and structure) that occurred in the year shall be submitted to the Board; (VI) law, administrative regulations, department regulations and other regulatory documents, and other issues as required by securities supervision authority on which the shares of the Bank listed or as authorized by the Board.

During the Reporting Period, our Related Party Transaction Control Committee held 7 meetings in total, at which it considered resolutions including business plans related to ordinary connected transactions, significant connected transactions and status report of the connected transactions.

#### 9.5 COMMITTEES UNDER THE BOARD OF DIRECTORS (CONTINUED)

#### 9.5.5 Audit Committee

As of the end of the Reporting Period, our Audit Committee consists of 1 non-executive director, namely Mr. Wang Wenjin; and 3 independent non-executive directors, namely Ms. Zhou Yana, Mr. Dai Peikun and Ms. Huang Aiming. Ms. Zhou Yana is the chairwoman of the committee. In addition, on 10 February 2023, the Board elected Mr. Zuo Dunli, a non-executive director, as a member of the Audit Committee of the Bank, which took effect on the same date. For details, please refer to Section 8.2 "Changes in Directors, Supervisors and Senior Management of the Bank" in this annual report.

The principal responsibilities of the Audit Committee include: (I) examining our financial statements, annual report and accounting records, interim report and quarterly reports (if drafted for publication), reviewing significant opinion on financial reporting contained in accounting statements and financial reports and other information related to our business operation, and conducting an audit on our operating efficiency, profit distribution and capital utilization; (II) checking the letter of recommendations for management (or any equivalent document) given by an external auditor to the senior management and ensuring that the Board responds to it in a timely manner, and reviewing any major questions raised by the external auditor to the senior management with respect to our accounting records, financial accounts or monitoring system, and any responses given by the senior management; (III) reviewing our disclosure made at the general meeting and to the public, and verifying the truthfulness, legality, completeness, and accuracy of our financial reports, capital utilization reports and major events; (IV) reviewing our internal control and financial control systems, and auditing our significant related party transactions, monitoring the implementation of our risk management system and its compliance, discussing the internal control system with the senior management and reporting it to the Board. Reviewing major investigation findings on matters relating to the internal control system as delegated by the Board or on its own initiative and the senior management's response to these findings; (V) overseeing the implementation of our internal audit system; (VI) organizing and guiding the internal audit under the authorization of the Board; (VII) taking in charge of our annual audit, making recommendations to the Board on the appointment, reappointment or removal of the external auditor, and preparing reports confirming the truthfulness, accuracy, completeness and timeliness of information contained in the audited financial statements based on its own judgment, and submitting them to the Board for discussion and consideration. The Audit Committee should require the appointed external auditor to give an explanation on their services provided, terms of appointment, fees charged and other relationships or matters that may affect the independence of such external auditor, make an evaluation on the independence of external auditor and submit it to the Board for approval. The Audit Committee should deal with any issue related to the resignation or removal of the external auditor; (VIII) reviewing our financial and accounting policies and practice: (IX) taking charge of the communication and coordination between the internal auditor and external auditor, and ensuring that the internal audit function is adequately resourced and has appropriate standing within the Bank; (X) evaluating the mechanisms for our employees to make whistle blowing on financial statements, internal control or other irregularities, and conducting independent and fair investigations on matters relating to whistle blowing by us, and adopting any mechanism for appropriate actions; (XI) other issues as required by law, regulation and other regulatory documents; (XII) other issues authorized by the Board.



#### 9.5 COMMITTEES UNDER THE BOARD OF DIRECTORS (CONTINUED)

#### **9.5.5 Audit Committee** (Continued)

During the Reporting Period, our Audit Committee held 2 meetings in total, at which it considered resolutions on the 2021 annual report, the 2021 annual profit distribution plan, the 2022 interim report, appointment of external auditors, the 2022 audit plan, etc. The Audit Committee reviewed the 2021 annual report and the 2022 interim report, discussed the key accounting policies, accounting estimates and internal control with the senior management. Besides, it also communicated with the external auditors and the senior management regarding the audit opinion and suggestions for internal control as proposed by the external auditors, reviewed and approved the 2021 annual report and the 2022 interim report of the Bank and then submitted them to the Board for consideration.

#### 9.6 CORPORATE GOVERNANCE FUNCTION

During the Reporting Period, the Board of Directors took the responsibilities of corporate governance, which include:

revising and improving rules and regulations related to the Bank's corporate governance, and making necessary revisions to ensure the effectiveness of the policy; supervising the training of directors and senior management and their sustained performance; supervising the policies and practice of the Bank with respect to the compliance with laws and regulations; supervising the code of conduct and compliance manual applicable to directors and employees; reviewing the Bank's compliance with the Corporate Governance Code and the disclosures set out in the Corporate Governance Report.

#### 9.7 SENIOR MANAGEMENT

The Bank shall have one president and may have several vice presidents and other members of senior management identified by the regulatory authorities. They shall be appointed or dismissed by the Board of Directors. The president shall be accountable to the Board of Directors.

The major functions and powers performed and exercised by the president of the Bank include: take charge of the daily operation and management of the Bank, organize the implementation of the resolutions of the Board of Directors and report the work to the Board of Directors; submit annual business plans and investment proposals to the Board of Directors and organize the implementation upon approval by the Board of Directors; draft proposals on the establishment of the Bank's internal management entities; draft the Bank's basic management system; formulate the Bank's specific regulations; propose to the Board of Directors to engage or dismiss the vice presidents of the Bank and other members of senior management identified by the regulatory authorities; engage or dismiss persons in charge of the internal departments and branches of the Bank other than those to be engaged or dismissed by the Board of Directors; authorize members of senior management and persons in charge of internal departments and branches to conduct operational activities; draw up the Bank's proposals on annual financial budgets and final accounts, profit distribution plan and loss remedial plan, increase or reduction of registered capital, issue and listing of bonds or negotiable securities, and put forward the proposals to the Board of Directors; review and approve general related transactions; decide on the appointment and dismissal of the Bank's staff, and approve proposals on their wages, benefits, rewards and punishment; formulate plans on emergency treatment and risk prevention; adopt emergency measures when any major emergency arises and promptly report them to the Board of Directors, the Board of Supervisors and the banking regulatory authority; and other powers and rights conferred by the laws, administrative regulations, departmental rules, the regulations of the relevant regulatory authorities, the Articles of Association and by the Board of Directors.

#### 9.8 BOARD OF SUPERVISORS

The Board of Supervisors, our supervisory body, aims to guarantee the legitimate interests of the Bank, shareholders, employees, creditors and other stakeholders and has the obligation to oversee our financial activities, risk management and internal control, discharge of duties by the Board and its members and the senior management, and is accountable to the general meeting of shareholders.

#### 9.8.1 Composition of the Board of Supervisors

As of the Latest Practicable Date, our Board of Supervisors consisted of 7 supervisors, of whom 3 are employee supervisors, 1 is shareholder supervisor and 3 are external supervisors. The proportion of employee supervisors and external supervisors at the Board of Supervisors meets the regulatory requirements. The supervisors of the Bank are sufficiently professional and independent to ensure that the Board of Supervisors effectively performs its supervisory role. The term of office of the fourth session of the Board of Supervisors of the Bank expired in December 2021 and the current supervisors shall continue to perform their duties until the completion of the re-election. For the biographical details of members of the Board of Supervisors, please see "Profile of Directors, Supervisors and Senior Management" under section 8.3 of this annual report.

During the Reporting Period, the Board of Supervisors fulfilled its duties diligently, supervised the legal compliance of performance of duties by directors and the senior management. They also performed resignation audit to the executive directors and the senior management as required. They audited and supervised the financial activities, risk management and internal control and investigated any abnormal operating activities.

#### 9.8.2 Responsibilities and operating model of the Board of Supervisors

The principal responsibilities of our Board of Supervisors include: reviewing periodic reports of the Bank prepared by the Board and providing written review opinions; supervising the discharge of duties by the Board of Directors and the senior management; monitoring the due diligence of directors and the senior management and their violation of laws, administrative regulations as well as the Articles of Association when discharging their duties; conducting resignation audits of our executive directors and the senior management when necessary; requesting directors and the senior management to rectify any acts that are detrimental to the interest of the Bank; examining and supervising financial activities of the Bank; supervising and examining our capital management, business decision-making, risk management and internal control and monitoring rectification of the deficiencies; proposing to remove, or instituting proceedings according to law, against directors and the senior management who are in violation of laws, administrative regulations or the Articles of Association or any resolutions adopted by shareholders' general meetings; proposing for an extraordinary meeting of shareholders; convening and presiding over shareholders' general meetings when the Board of Directors fails to perform its duties in accordance with the Company Law; putting forward proposals to shareholders' general meetings; proposing for an extraordinary meeting of the Board; reviewing the financial report, business report and profit distribution plans and other financial information submitted to shareholders' general meetings. The Board of Supervisors may conduct investigation when any question or abnormal operation of the Bank is identified; it may, at the expenses of the Bank, hire an accounting firm, law firm or other professional personnel to assist its investigation when necessary; making remuneration arrangement of supervisors; other functions and powers granted by laws, administrative regulations, departmental rules, relevant regulators and the Articles of Association, as well as the shareholders' general meetings.



#### 9.8 BOARD OF SUPERVISORS (CONTINUED)

#### 9.8.2 Responsibilities and operating model of the Board of Supervisors (Continued)

Our Board of Supervisors fulfils their supervisory responsibilities mainly in the following manners: convening regular supervisor meetings, attending shareholders' general meetings, attending the Board meetings and some Board committee meetings, attending the relevant meetings of the senior management, reviewing various kinds of documents and materials from the senior management, listening to work report and project report of the senior management, evaluating the annual performance of directors and the senior management, conducting resignation audits of our executive directors and the senior management, conducting supervision and inspection of and research on the operation and management of the Bank and its subsidiary institutions. Through the above work, the Board of Supervisors monitors and evaluates our operation and management, risk management and internal control, as well as the performance of directors and the senior management.

During the Reporting Period, the Board of Supervisors assessed the annual performance of the Board of Directors, directors, the senior management and its members and supervisors of the Bank, solicited written evaluation opinions from part of shareholder representatives, heads of branches and sub-branch offices and held the symposiums to elicit various comments and conduct on-site evaluation. Based on the foregoing, the Board of Supervisors prepared a performance evaluation report for the Board of Directors and the senior management as well as relevant banking regulatory bodies.

#### 9.8.3 Meetings of the Board of Supervisors during the Reporting Period

During the Reporting Period, the Board of Supervisors duly fulfilled its duties under the Articles of Association of the Bank and held 6 meetings, including 4 physical meetings and 2 meetings by way of circulating written documents, at which 33 resolutions in relation to strategy implementation, annual reports, profit distribution plans, equity management, comprehensive risk management and protection of consumers' rights and interests were considered, and 42 special reports on annual business plans, capital replenishment plans, liability quality management, asset quality, related party transactions, reputation risk, case prevention and control and evaluation of employees' behavior were reviewed.

During the Reporting Period, there was no objection to the matters concerning the supervision of the Board of Supervisors.

#### The attendance of supervisors at meetings of the Board of Supervisors during the Reporting Period

|                               | Supervisors   | No. of<br>Required<br>Attendance | Attendance<br>in Person | Attendance<br>through Proxy |
|-------------------------------|---------------|----------------------------------|-------------------------|-----------------------------|
| Employee Supervisor           | He Jiehua     | 6                                | 6                       | 0                           |
|                               | Zhong Qiushi  | 6                                | 6                       | 0                           |
|                               | Sun Zhen      | 6                                | 6                       | 0                           |
| Shareholder Supervisor        | Chen Rui      | 6                                | 6                       | 0                           |
| External Supervisor           | Dong Xiaolin  | 6                                | 5                       | 1                           |
|                               | Zhai Shengbao | 6                                | 6                       | 0                           |
|                               | Zhou Zejiang  | 6                                | 6                       | 0                           |
| Former Shareholder Supervisor | Hu Jing       | 0                                | 0                       | 0                           |
| Former Employee Supervisor    | Tang Chuan    | 6                                | 6                       | 0                           |

#### 9.8 BOARD OF SUPERVISORS (CONTINUED)

#### 9.8.4 Attendance at the general meetings during the Reporting Period

During the Reporting Period, the Board of Supervisors designated representatives to attend the general meeting of the Bank. The Board of Supervisors presented its annual report on work and results of performance appraisal of the Board of Directors, directors, Supervisors, senior management and its members, and relevant resolutions were approved at the shareholders' general meeting.

#### 9.8.5 Attendance at the meetings of the Board and the senior management

During the Reporting Period, the Board of Supervisors designated representatives to attend on-site meetings of the Board of Directors of the Bank, and supervised legal compliance of the meetings, procedures of voting, as well as the attendance, speech and voting of directors. The Board of Supervisors also designated representatives to attend the relevant meetings of the senior management and supervised the execution of Board resolutions by the senior management and the operating management activities conducted according to the Articles of Association and the authorization by the Board of Directors.

#### 9.8.6 Operation of the committees of the Board of Supervisors

The Board of Supervisors has a Nomination Committee and a Supervisory Committee. As of the Latest Practicable Date, compositions of the Board of Supervisors of the Bank were as follows:

|     | Committees of the           |               |   |
|-----|-----------------------------|---------------|---|
| No. | <b>Board of Supervisors</b> | Chairman      | Members                                     |
| 1   | Nomination Committee        | Dong Xiaolin  | He Jiehua, Zhou Zejiang                     |
| 2   | Supervisory Committee       | Zhai Shengbao | He Jiehua, Zhong Qiushi, Sun Zhen, Chen Rui |



#### 9.8 BOARD OF SUPERVISORS (CONTINUED)

#### 9.8.6 Operation of the committees of the Board of Supervisors (Continued)

#### Nomination Committee of the Board of Supervisors

The principal responsibilities of the Nomination Committee include: formulating the selection standards and procedures of supervisors, and making recommendations to the Board of Supervisors; preliminarily reviewing the qualifications and conditions of candidates for supervisors and making recommendations to the Board of Supervisors; improving market-oriented selection and appointment mechanism, and making reservation of candidates for supervisors; conducting a comprehensive assessment and evaluation of duties performance of directors and senior management, and reporting it to the Board of Supervisors; supervising the process of election and appointment of directors; supervising the scientificity and reasonableness of the remuneration management system and policies of the Bank and the remuneration proposal for its senior management; determining the remuneration standards for supervisors and subsidy standards for external supervisors, and making recommendations to the Board of Supervisors in respect thereof; establishing and improving the incentive and control system, conducting an assessment and evaluation of duties performance of supervisors, and making recommendations to the Board of Supervisors in respect thereof; ensuring that supervisors shall not participate in the decision-making process in connection with the evaluation of their duties performance and remuneration (or subsidies), save for the self-assessment in the evaluation of duties performance; other matters authorized by the Board of Supervisors.

The Nomination Committee held a total of 5 meetings during the Reporting Period, at which 13 resolutions were considered and approved.

#### Supervisory Committee of the Board of Supervisors

The principal responsibilities of the Supervisory Committee include: formulating plans for supervision of duties performance of Board of Directors and the senior management of the Bank, and supervising the adoption by the Board of Directors of prudent business philosophy, value standards and formulating development strategies that are in line with the actual situations of the Bank; formulating plans for supervision of the due diligence of directors and the senior management of the Bank; formulating plans for resignation audits of executive directors and the senior management of the Bank; formulating plans for the inspection and supervision of financial activities of the Bank; formulating plans for supervision and inspection of the business decision-making, risk management and internal control of the Bank; formulating plans for assessing the scientificity, reasonableness and effectiveness of development strategies set by the Board of Directors; taking charge of the organization and implementation of the above plans; other matters authorized by the Board of Supervisors.

During the Reporting Period, the Supervisory Committee held 5 meetings in total, at which 24 resolutions were considered.

#### 9.8 BOARD OF SUPERVISORS (CONTINUED)

#### 9.8.7 External supervisors work report

Chairman of the Board of Supervisors committees are served by external supervisors, which strengthens the role of external supervisors in performance assessment, internal control and other aspects of independent oversight functions, and plays a positive role in improving the management quality and governance structure of the Bank.

In 2022, external supervisors can exercise the independent supervision function. In performing their duties, the external supervisors took the initiative to know about the Company's operation and management situations by attending meetings of the Board of Supervisors, convening meetings of the special committees under the Board of Supervisors, being present at the general meetings and Board meetings, participating in regulatory consultations, special research or supervision and inspection by the Board of Supervisors. Meanwhile, external supervisors carefully studied and actively participated in discussions and decision-making of each issue, considered each issue from the perspective of the sustainable development of the Bank and protection of all parties' interests, carefully and objectively gave independent opinions, and fulfilled the responsibilities of external supervisors according to laws.

#### 9.9 TRAINING AND RESEARCH OF DIRECTORS AND SUPERVISORS DURING THE REPORTING PERIOD

#### **Training and research of directors**

Some directors took part in enhanced continuing professional development seminars held by The Hong Kong Chartered Governance Institute in November 2022.

Some directors took part in trainings provided by Clifford Chance in November 2022 on directors' responsibility, information disclosure and regulatory summary on Hong Kong listed companies.

Some directors took part in online trainings provided by Clifford Chance in November 2022 on regulatory system of the securities market of Hong Kong and the system of inside information and disclosure.

Some directors took part in an online training on anti-corruption in December 2022.

All directors have participated in part of abovementioned trainings during the Reporting Period.



## **9.9 TRAINING AND RESEARCH OF DIRECTORS AND SUPERVISORS DURING THE REPORTING PERIOD** (CONTINUED)

#### Investigation, research and training of the Board of Supervisors

During the Reporting Period, the Board of Supervisors carried out special supervision and inspection on the Bank efforts on protection of consumer rights and interests in despite of the impact of the COVID-19. Through discussions and exchanges with head office and branches and on-site checks on some branches, the Board of Supervisors comprehensively prepared a special inspection report by sorting out relevant issues. The Board of Supervisors carried out a special survey on the development of digital risk control system by interviewing the departments at head office and branches and subsidiaries and conducting questionnaire surveys on front-line business personnel, front, middle and back-office management personnel of branches. The Board of Supervisors also analyzed and conducted research on the establishment and implementation of digital risk control systems of peers, found out the Bank's shortcomings existing in such aspect with excellent peers, and put forward constructive suggestions.

During the Reporting Period, all supervisors participated in the online training of "Analysis of Key Aspects of Supervision Punishment of Commercial Banks and Risk Tips and Improvement of Supervisors' Ability to Perform Duties", and systematically studied supervision policies, supervision punishment and trend, typical cases of supervision punishment, duties orientation and performance priorities of the Board of Supervisors, thus improving supervisors' daily supervision ability in a more accurate way. According to the regulatory requirements, all supervisors participated in trainings on anti-money laundering, which further improved the supervision and performance ability of the Board of Supervisors in anti-money laundering and anti-terrorist financing.

#### 9.10 COMPANY SECRETARY UNDER HONG KONG LISTING RULES

Dr. Ngai Wai Fung is the Bank's company secretary under the Hong Kong Listing Rules. Dr. Ngai Wai Fung is a director and the chief executive officer of SWCS Corporate Services Group (Hong Kong) Limited. Dr. Ngai took part in relevant professional trainings for no less than 15 hours during the Reporting Period. Mr. Lian Baohua, secretary to the Board of the Bank, was the primary contact of Dr. Ngai during the Reporting Period.

#### 9.11 COMMUNICATION WITH SHAREHOLDERS

#### Investors relationship

We place great importance over the Bank's shareholders' opinions and suggestions. We actively take part in all kinds of communication activities with investors and analysts in order to maintain a good relationship, and meet reasonable requirements by the shareholders in a timely manner. The Bank has established communication channels for investors, including telephone, email and mailing address, to continuously keep the channels smooth, transmit regulatory requirements, listen to suggestions and opinions from stakeholders, and protect the information right of investors and stakeholders. During the Reporting Period, the Bank's communication with investors was smooth and effective.

For investors inquiries, please contact the Board of Directors at:

The Office of the Board of Directors of Huishang Bank Corporation Limited Huishang Bank Building, No. 1699 Yungu Road, Hefei, Anhui Province, PRC

Telephone: +86-551-62667729/62667806

Fax: +86-551-62667661

E-mail: 96588@hsbank.com.cn

Investors can read this annual report from our website (www.hsbank.com.cn) and the website of the Hong Kong Stock Exchange (www.hkexnews.hk).

#### Information disclosure

The Board of Directors and senior management of the Bank place great importance to the information disclosure. They rely on good corporate governance and sound internal control to provide timely, accurate and fair information for the investors. During the Reporting Period, no insider dealing of the Bank's shares was identified.

In accordance with the requirements of the Corporate Governance Standards of Banking and Insurance Institutions, Measures for the Information Disclosure of Commercial Banks and other laws and regulations, the Bank timely revised the systems of information disclosure and management of the Bank, continuously improved the timeliness, accuracy and completeness of the information disclosure. During the Reporting Period, the full texts of the annual report and interim report in both English and Chinese are available on the website of the Bank. Meanwhile, the Chinese and English versions of the annual report and interim report are available for review by the investors and stakeholders in the Board of Directors' office of the Bank.



#### 9.12 SHAREHOLDERS' RIGHTS

#### Convening extraordinary general meetings

When individual or joint shareholders of the Bank who have more than 10% of the total voting right present a written request, the Board of Directors shall hold an extraordinary general meeting within 2 months from the date of the request:

The shareholders who presented such requests shall put forward proposals to the Board in writing. The Board of Directors shall, in accordance with laws, administrative regulations and the Articles of Association of the Bank, give a written feedback expressing an opinion of agreements or disagreements with the convening of an extraordinary general meeting or a class shareholders' meeting within 10 days from the date of receiving the proposal.

If the Board of Directors agrees to convene an extraordinary general meeting or class shareholders' meeting, it should issue a notice to call for a shareholders' general meeting within 5 days from the date on which the relevant Board resolution is made. Any amendments to the original proposal in the notice should obtain the consent from the shareholders of the Bank who initiated such proposals.

#### Proposing resolutions at shareholders' general meeting

Shareholders individually or jointly holding more than 3% of the voting shares of the Bank may make provisional proposal to the shareholders' general meeting and submit written request to the convener 10 days before the meeting. The convener shall issue a supplementary notice of the shareholders' general meeting within 2 days after receiving the proposal. The contents of the provisional proposal shall be announced.

Shareholders individually or jointly holding more than 3% of the total issued voting shares of the Bank may propose candidates for directors to the Board of Directors or to propose candidates for supervisors to the Board of Supervisors.

Shareholders individually or jointly holding more than 1% of the total outstanding voting shares of the Bank may nominate candidates for independent directors to the Board, who can be elected at shareholders' general meeting as independent directors. Those shareholders who have nominated directors shall not nominate independent directors.

#### 9.12 SHAREHOLDERS' RIGHTS (CONTINUED)

#### Proposing resolutions at shareholders' general meeting (Continued)

Shareholders individually or jointly holding more than 1% of the total outstanding voting shares of the Bank may nominate candidates for external supervisors, who will be elected at shareholders' general meeting as external supervisors.

#### **Convening extraordinary Board meetings**

When shareholders individually or jointly holding more than 10% of the total voting shares of the Bank raise a proposal, the chairman of the Board of Directors shall, within 10 days after receiving the proposal, calls for and presides over an extraordinary Board meeting.

#### Making inquiries to the Board

Our shareholders are entitled to supervise the business activities of the Bank, make recommendations or inquiries.

Shareholders of the Bank are entitled to access to the following information in accordance with the laws, administrative regulations, departmental rules, normative documents, relevant regulations of the securities regulatory authorities of the place(s) where the shares of the Bank are listed, and the provisions of the Articles of Association of the Bank, including:

1. Obtaining the Articles of Association of the Bank upon the payment of costs; 2. Inspecting, free of charge, or having the right to inspect and copy the following documents upon the payment of reasonable costs: (1) the register of all shareholders; (2) personal information of directors, supervisors and the senior management of the Bank; (3) the Bank's share capital; (4) report showing the total nominal value, quantity, highest and lowest prices of each class of shares repurchased by the Bank since the previous financial year and all costs paid by the Bank in this regard; (5) minutes of shareholders' general meetings; (6) the latest audited financial statements, and reports of the Board of Directors, auditors and the Board of Supervisors of the Bank.

Shareholders who request to inspect or obtain any such information shall provide written documentation to the Bank, certifying the type of shares they held in the Bank as well as the number of their shareholdings. The Bank shall provide such documentation as required by shareholders after their identities are verified.



#### 9.13 APPOINTMENT OF ACCOUNTING FIRMS

The resolution on the Appointment of External Auditors of the Bank for 2022 was considered and approved at the 2021 annual general meeting held on 30 June 2022. The Bank has reappointed Ernst & Young Hua Ming LLP (Special General Partnership) as our domestic auditor and Ernst & Young as our international auditor for the year of 2022, respectively. The Bank had not changed accounting firms over the past three years.

In 2022, the total remuneration paid to Ernst & Young Hua Ming LLP (Special General Partnership) and Ernst & Young for review of the financial statements and audit of the annual financial statements as agreed by the Bank and the total remuneration from other services (financial investigation on shareholders' eligibility, etc.) amounted to RMB5.15 million and RMB0.2 million, respectively.

#### 9.14 AMENDMENTS TO THE ARTICLES OF ASSOCIATION OF THE BANK

The Bank considered and approved the Resolution of Considering the Articles of Association of Huishang Bank Corporation Limited (Revised) on the 41st meeting of the fourth session of the Board of Directors held on 30 March 2022. The resolution was considered and approved at the 2021 annual general meeting held on 30 June 2022. For details, please refer to the Bank's announcement dated 30 March 2022 and the announcement of poll results of the 2021 annual general meeting dated 30 June 2022.

#### 9.15 CHANGE OF COMPANY DOMICILE

At the 37th meeting of the fourth session of the Board held on 4 November 2021, the Resolution on the Change of Domicile and the Amendment to the Articles of Association was considered and approved. The resolution was considered and approved at the 2021 first extraordinary general meeting held on 30 December 2021. For details, please refer to the Bank's announcement dated 4 November 2021 and the announcement of poll results of the 2021 first extraordinary general meeting dated 30 December 2021. The Bank issued an announcement on 3 March 2022, announcing that the Bank received the "Approval from China Banking and Insurance Regulatory Commission Anhui Office on the Change of Domicile of Huishang Bank" (Wan Yin Bao Jian Fu [2022] No. 36) and the Bank has also made amendments to the corresponding provisions of the Articles of Association in this regard, and went through relevant procedures such as registration (filing) of the change of company domicile and the amendments to the Articles of Association.

#### 9.16 COMPLIANCE AND RISK MANAGEMENT

#### 1. Procedures for identification, evaluation and management of material risks

The Bank has established and improved sound risk management procedures that match its own scale and business complexity, and has made overall identification and measurement of a series of potential quantifiable and non-quantifiable risks arising from the coupled effect of business strategies, product mix, clients' needs and external macro-economy environment combining the Bank's own practices and conducted the corresponding control and mitigation.

Based on capital allocation to risk categories, regulatory identification of potential risks and regulatory requirements on capital for banks and identification and evaluation of risk events, the Bank identifies and evaluates major risks, and makes supplement or revision to relative policies and systems according to the evaluation results. Such key potential risks to identify include credit risk, market risk, liquidity risk, bank account interest rate risk, operational risk, compliance risk, reputation risk, strategic risk and IT risk, which were quantified and evaluated through specific measurement methods and tools.

#### 2. Key features of risk management system of the Bank

#### (I) Systemic structure

The Bank has a comprehensive risk management information system mainly comprised of three layers, namely business application, risk analysis and midway data, which mainly include: 1. The business application includes: the core system, credit management system, credit card related systems, capital transaction system, bills system and risk mitigation management system; 2. The risk analysis includes: the internal rating system on corporate clients, market risk implementation information system, portfolio risk quota management system, debt rating system and tools for measuring associated risks among the systems; and 3. The midway data includes: corporate database for storing and big data platform.

#### (II) Key features

The risk management system of the Bank was designed and developed by customizing practices of advanced domestic banks based on its strategic development planning and practical circumstances, with key features as follows: 1. Sound systems and data supported mechanisms under the comprehensive risk management system to underpin relevant decision-making on risk management of the Bank; 2. Collection, records and storage of relevant data to support internal rating system, risk measurement and calculation of capital and relevant management and regulatory reporting of the Bank; 3. A sound data management system of the Bank to ensure the accuracy and completeness of all kinds of risk management data.



#### 9.16 COMPLIANCE AND RISK MANAGEMENT (CONTINUED)

#### 3. Key features of internal control system of the Bank

The Bank attaches great importance to the implementation of the "Basic Norms of Internal Control for Enterprises" and its relevant guidelines and the "Guidelines for Internal Control of Commercial Banks" in a consistent manner, covering corporate governance, business line management and procedural operation - which horizontally cover our business processes and management activities of various business lines and vertically cover the managing bodies of the head office, branches and sub-branches and all employees. The internal control management structure was equipped with well-defined and reasonable duties and responsibilities which clarified internal control management duties of the Board of Directors, the Board of Supervisors and senior management and three defense lines. Under the structure, the Board of Directors was responsible for ensuring the Bank to establish and implement adequate and effective internal control system, the Board of Supervisors was responsible for overseeing the establishment and implementation of internal control by the Board of Directors and senior management, and the senior management was responsible for organizing the day-to-day internal control operation of the Bank. The Bank fully advanced the establishment of the system of factors on internal balanced control, established a systematic structure on internal balanced control covering internal control standardized system, internal control operation system and internal control evaluation system, and continuously improved and optimized its internal control system so as to support its business development. The Bank has also established an internal control compliance risk management system, which enables the Bank to achieve a compliance management model featured by systems, procedures and information technologies, strongly supporting the breadth and depth of internal control compliance analysis. Meanwhile, based on the strategy of digitalized transformation of the Bank, a new round of construction for risk management system on internal control and compliance was launched in view of consolidating achievements on the construction of system of internal balanced control, continuing to build a digitalized operation system on internal control and compliance as well as management and analysis platform for the transformation of experience-oriented to data-driven.

#### 4. Risk management and internal control duties of the Board

On the basis of the "Guidelines for the Overall Risk Management of Banking Financial Institutions", the "Guidelines for Internal Control of Commercial Banks" and other laws and regulations as well as the relevant requirements of the Hong Kong Stock Exchange, the Board of Directors of the Bank has established and implemented a risk management and internal control system and undertaken annual review of the effectiveness of such systems. The Board of Directors of the Bank is of the view that, the risk management and internal control system established and implemented by the Bank are sufficient and effective. The purpose of the risk management and internal control system of the Bank is to manage rather than eliminate such risks as would prevent the Bank from achieving its business goals, and such system reasonably (rather than absolutely) ensures that there would not be any material misrepresentation or loss.

#### 9.17 PROCEDURES AND SUPERVISORY MEASURES FOR HANDLING INSIDER INFORMATION

The Bank places great importance on insider information management. In order to strengthen relevant confidentiality of insider information and protect the legitimate interests of investors by maintaining fairness with regard to information disclosure, the Bank formulated relevant management systems on insider information and insider management as well as information disclosure, strictly complied with domestic and offshore regulatory requirements, kept strengthening system management and promptly and appropriately disclosed relevant information.

The Insider Information Management System of the Bank expressly provides for the scope of operational, financial or other information that may have a material impact on the market price of securities of the Bank but has not yet been made available on any media for information disclosure designated by securities regulating authorities and the definition of insiders in connection thereof, as well as detailed requirements on management of insiders, confidentiality of such information and punishment measures for divulgence thereof.



## **Chapter X** Internal Control

#### 10.1 INTERNAL CONTROL

#### 10.1.1 Internal control system and operation

Following the operation philosophy of compliant and steady development, the Bank has established a factors of internal balanced process from six dimensions, namely, the decision-making and approval process, hierarchical authorization management and control, separation of department positions, system and procedure control, information system control and internal supervision and rectification, defined the key control points for internal control and implemented dynamic adjustment and optimization according to the provisions under laws and regulations such as the Basic Norms of Internal Control for Enterprises and its relevant guidelines, the Guidelines for Internal Control of Commercial Banks, the relevant requirements of the Hong Kong Stock Exchange as well as the relevant system requirements of the Bank. The Bank has exerted full control over the whole process of various operations and management of the Bank so as to ensure the compliant and steady development of the Bank.

The Bank established a mechanism covering standard segregation of duties and scientific and effective control and balances. In particular, the Board of the Bank takes ultimate responsibility for the establishment of the internal control system as well as the effectiveness of its implementation. The Board of Supervisors is in charge of overseeing the Board and senior management to establish and improve the internal control system; and overseeing the Board and its directors, senior management and senior officers to perform their duties on internal control. Senior management is responsible for the execution of internal control system and policies approved by the Board of Directors. Each functional department of the head office and branches, outlets and the audit department form the "third-line defence of internal control" of the Bank based on the principle of mutual checks and balances and the separation of front, middle and back offices of banking business, building a complete and effective internal control system with clear responsibilities, mutual checks and balances.

During the Reporting Period, the Bank organized and carried out the optimisation of the internal balanced control system on a dynamic basis and pilot work at its branches, to advance the implementation of the internal balanced control system, and continuously improve the internal control system. It continued to conduct the assessment on compliance risk, the self-assessment on money laundering and terrorist financing risks for 2022 and case warning education. Based on regulatory requirements, the Bank carried out rectifications and put regulatory opinions into practice, and further improved the market risk, credit risk and operational risk management mechanisms. Therefore, the internal control system operated effectively. The Bank conducted self-assessment on the internal control for 2022. After inspection by the Board of the Bank, no significant deficiencies regarding the integrity, rationality and effectiveness of the internal control were identified.

## **Chapter X** Internal Control

#### 10.1 INTERNAL CONTROL (CONTINUED)

## 10.1.2 Implementation of the Basic Norms of Internal Control for Enterprises and its relevant guidelines in a consistent manner

The Bank places great importance to the implementation of the Basic Norms of Internal Control for Enterprises and its relevant guidelines in a consistent manner. Firstly, it has defined internal control and management systems and internal control and management duties of the operational department, business lines management department and compliance department. Secondly, the Bank established the internal balanced control system. Based on five elements in internal control, it set up factors of internal balanced process for all business types from six dimensions, including the decision-making and approval process, hierarchical authorization management and control, internal supervision and rectification, to clarify key control points and realize the implementation of internal control methods such as regulatory policies, system management, training management, assessment management, inspection management, rectification and accountability in a logical and closed-loop way. Thirdly, it has improved its internal control system. Through regularly reviewing its directory of effective rules, the Bank has clarified the hierarchy and relations of each rule and developed an articulation with regulatory policies and business types, thus forming a complete set of departmental rules for the whole Bank. Fourthly, it organized and implemented the internal control appraisal for 2022 and set up appraisal indicators from six dimensions, including quality asset, regulation appraisal, implementation of systems, behaviors of employees, information exchange and internal supervision. Based on results of the assessment, the design and execution of the internal control of the Bank were good, with basically sound internal control mechanisms and effective execution of control measures. Fifthly, it conducted inspections on abnormal behaviors of employees, adopted big data and information technology to improve the inspection effect and continuously improved the management system of behaviors of employees based on the inspection results.

#### **10.2 INTERNAL AUDIT**

We have implemented an internal audit system, set up an internal audit department which consists of five audit segments by region, and established an independent and vertical management system for audit as well as the suitable reporting system and lines for internal audit, which enabled the establishment of a complete internal audit system based on the internal audit charters, including specific standards, internal requirements, guide manual, among others. We have established an audit model which combines on-site audit with off-site monitoring, developed annual working plans on auditing and implemented such plans upon consideration and approval by the Board of Directors.

The internal audit department investigated, evaluated and facilitated the business activities, risk profile, internal control and compliance and corporate governance status of the Company through systematic and standardized methods with a view to promoting its sound development and value enhancement. The internal audit department shall report to the Board of Directors, the Board of Supervisors and senior management regularly on audit work.

In 2022, the internal audit department of the Bank continuously intensified its efforts on the supervision over key business and major risks, with focus on credit risk, operational risk, market risk, technology risk, liquidity risk and other key risks. Meanwhile, it continuously enhanced the construction of off-site audit system, and reinforced the supervision and evaluation on the rectification of problems identified in audit, so as to give full play to the positive effect of internal audit on the Bank's strengthening its risk management, improving its internal control and realizing its high-quality development.



## **Chapter X** Internal Control

#### 10.3 EVALUATION ON INTERNAL CONTROL

In 2022, in accordance with relevant requirements on internal control assessment of commercial banks under the Guidelines for Internal Control of Commercial Banks and other systems and provisions and under the guidance of the Audit Committee under the Board, the Bank organized and carried out the annual assessment on internal control. The assessment focused on five elements, namely internal environment, risk assessment, control measures, information and communication and internal supervision to carry out a comprehensive evaluation on the business, institutions, and risk management policies of the Bank.

## **Chapter XI** Report of the Board of Supervisors

During the Reporting Period, the Board of Supervisors supervised the Bank's internal control, risk management, financial activities, legal compliance of operations, as well as the performance of duties of the Board of Directors and senior management in accordance with the Company Law of the People's Republic of China, the Corporate Governance Standards for Banking and Insurance Institutions, the Guidelines for the Work of the Board of Supervisors in Commercial Banks and the responsibilities defined by the Bank's Articles of Association.

The Board of Supervisors has expressed an independent opinion on following matters:

- (I) The operation in compliance with laws. During the Reporting Period, the Board of Directors and senior management of the Bank continued legal compliance of operations and the decision-making procedures complied with laws and regulations and the Articles of Association of the Bank. Members of the Board of Directors and senior management faithfully performed the responsibilities defined by the Bank's Articles of Association, and there was no circumstance where their performance of duties was in violation of the laws and regulations or harmed the interests of the Bank.
- (II) Preparation of financial report. Preparation and review procedures of annual reports of the Bank were in compliance with laws, regulations and regulatory requirements. The contents of the report reflected the Bank's actual conditions in a true, accurate and complete manner. The Board of Supervisors has no objection to the standard unqualified audit report audited and issued by Ernst & Young in accordance with the ISAs.
- (III) Related party transactions. During the Reporting Period, related party transactions of the Bank complied with national laws and regulations and the Articles of Association of the Bank and the Board of Supervisors did not identify any circumstances that harmed the interests of the Bank.
- (IV) Internal control. During the Reporting Period, the Bank strived to put internal control as its priority, enhanced and implemented the system of factors on internal balanced control, earnestly implemented regulatory requirements and continued to strengthen and improve internal control. The Board of Supervisors reviewed the 2022 Internal Control Assessment Report of the Bank, and had no objection to the same.
- (V) Risk management. During the Reporting Period, the Bank continued to promote the establishment of the digital risk control system, strengthened risk management and control in key areas, advanced the disposal of non-performing assets in an orderly manner. Therefore, asset quality and all risk regulatory indicators continued to be improved and the overall risk situation is controllable.
- (VI) Implementation of resolutions of shareholders' general meetings. The Board of Supervisors has supervised the implementation of the resolutions of the shareholders' general meetings, and was of the view that the Board of Directors and senior management have well implemented the relevant resolutions of shareholders' general meetings.
- (VII) Implementation of information disclosure systems. During the Reporting Period, the Bank performed information disclosure obligations and carefully implemented information disclosure management systems in accordance with regulatory requirements. No non-compliance with laws and regulations was identified in information disclosure.

Save as disclosed above, the Board of Supervisors had no objection to any other matters during the Reporting Period.

By Order of the Board of Supervisors **He Jiehua**Chairman of the Board of Supervisors

30 March 2023









# Financial Report Independent Auditor's Report



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#### To the Board of Directors of Huishang Bank Corporation Limited

(Incorporated in the People's Republic of China with limited liability)

#### **OPINION**

We have audited the consolidated financial statements of Huishang Bank Corporation Limited (the "Bank") and its subsidiaries (the "Group") set out on pages 168 to 313, which comprise the consolidated statement of financial position as at 31 December 2022, and the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2022, and of its consolidated financial performance and its consolidated statement of cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board ("IASB") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

#### **BASIS FOR OPINION**

We conducted our audit in accordance with International Standards on Auditing ("ISAs") issued by the International Auditing and Assurance Standards Board. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the *Code of Ethics for Professional Accountants* (the "Code") issued by the Hong Kong Institute of Certified Public Accountants, and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current year. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

# Financial Report Independent Auditor's Report

#### **Key audit matter**

#### How our audit addressed the key audit matter

#### Goodwill impairment assessment

On 23 November 2020, the Bank completed the acquisition of selected businesses of BaoShang bank, which included certain assets, liabilities and personnel of four branches of BaoShang bank at zero consideration. The Bank recognized goodwill of RMB14.57 billion as a result of this acquisition. The Bank assessed and determined that provision for the impairment losses of goodwill is required for RMB2.79 billion as at 31 December 2022.

Under IAS 36, the management of the Bank is required to perform impairment assessment both annually and whenever there is an indication that a group of cash-generating units ("CGUs") to which goodwill has been allocated may be impaired.

The Bank engaged an independent external professional firm to assist in the goodwill impairment testing. The recoverable amount of CGUs to which the goodwill had been allocated was determined based on the higher of the value in use calculated using the discounted future cash flow method and its fair value less costs of disposal. The method involved significant judgements and estimates which included assumptions such as growth rate and discount rate, etc. Goodwill impairment assessment was considered a key audit matter.

Relevant disclosures of the goodwill impairment assessment are included in Note 4 and Note 28 to the financial statements.

Our audit procedures in relation to the goodwill impairment assessment included involving our valuation specialists to assist us in evaluating the assumptions and methodologies used by the Bank, especially the discount rate and the long-term growth rate applied in the discounted cash flow projection method. We assessed the reasonableness of the forecasted earnings of the CGUs' via comparison with comparable peer companies and discussed with the management of the Bank of the business development plan.



# Financial Report Independent Auditor's Report

**Key audit matter** 

How our audit addressed the key audit matter

#### Impairment assessment of loans and advances to customers and financial investments at amortised cost

The Group uses a number of different models and assumptions in the measurement of expected credit losses, for example:

- Significant increase in credit risk The selection of criteria for identifying a significant increase in credit risk is highly dependent on judgement and may have a significant impact on the expected credit losses for loans with longer remaining periods to maturity;
- Model and parameters Inherently complex models are used to measure expected credit losses.
   Modelled parameters have numerous inputs and the parameter estimation involves many judgements and assumptions;
- Forward-looking information Expert judgement is used to create macroeconomic forecasts and to consider the impact on expected credit losses under multiple economic scenarios given different weights; and
- Individual impairment assessment Identifying credit impaired loans requires consideration of a range of factors, and individual impairment assessments are dependent upon estimates of future cash flows.

We evaluated and tested the effectiveness of design and implementation of key controls related to the credit approval process, post approval credit management, loan rating system, collateral monitoring and loan impairment assessment, including relevant data quality and information systems.

We adopted a risk-based sampling approach in our loan review procedures and financial investments at amortised cost. We assessed the debtors' repayment capacity and evaluated the Group's loan grading and financial investments at amortised cost, taking into consideration post-lending investigation reports, debtors' financial information, collateral valuation reports and other available information.

With the support of our internal credit risk modelling experts, we evaluated and tested the important parameters of the expected credit loss model, management's major judgements and related assumptions, mainly focusing on the following aspects:

#### 1. Expected credit loss model:

- Assessed the reasonableness of the expected credit loss model methodology and related parameters, including probability of default, loss given default, risk exposure, and any significant increase in credit risk;
- Assessed the forward-looking information management used to determine expected credit losses, including the forecasts of macroeconomic variables and the assumption of multiple macroeconomic scenarios;

**Key audit matter** 

How our audit addressed the key audit matter

#### Impairment assessment of loans and advances to customers and financial investments at amortised cost (continued)

Since loan impairment assessment involved many judgements and assumptions, and in view of the significance of the amount (as at 31 December 2022, net loans and advances to customers amounted to RMB734.80 billion, representing 46.50% of the total assets; financial investments at amortised cost amounted to RMB334.78 billion, representing 21.19% of total assets; loan impairment amounted to RMB31.38 billion, and allowance for impairment losses on financial investments at amortised cost amounted RMB10.28 billion), impairment of loans and advances and financial investments at amortised cost was considered a key audit matter.

Relevant disclosures are included in Note 4, Note 23, Note 24, Note 52.1.5 and Note 52.1.6 to the consolidated financial statements

- Evaluated the models and the related assumptions used in individual impairment assessment and analysed the amount, timing and likelihood of management's estimated future cash flows, especially cash flows from collateral.
- 2. Design and operating effectiveness of key controls:
  - Evaluated and tested the data and processes used to determine expected credit losses, including loan business data, internal credit rating data, macroeconomic data, computational logic of impairment procedures, as well as data inputs;
  - Evaluated and tested key controls over the expected credit loss models, including approval of model changes, ongoing monitoring model performance, model validation and parameter calibration.



# Financial Report Independent Auditor's Report

#### **Key audit matter**

#### How our audit addressed the key audit matter

#### Consolidation of structured entities assessment

The Group has established various structured entities, such as bank wealth management products, funds, trust plans, in conducting asset management business and investments. The Group determines whether or not to consolidate these structured entities based on the assessment of whether the Group has control over them through taking into consideration the power arising from rights, variable returns, and the link between power and returns.

The assessment of the Group's control over structured entities involves significant judgement and estimation such as the purpose and design of structured entities, its ability to direct relevant activities, interests it holds directly or indirectly, the performance fee obtained, profit and the exposure to loss from providing credit enhancement or liquidity support, etc.

As at 31 December 2022, the carrying value of unconsolidated wealth management products managed by the Group was RMB211.49 billion, and the carrying value of investments in unconsolidated structured entities invested by the Group was RMB236.71 billion. Due to the significance of the unconsolidated structured entities and the complexity of judgement exercised by management, consolidation assessment of structured entities was considered a key audit matter.

Relevant disclosures are included in Note 4 and Note 47 to the consolidated financial statements.

We assessed and tested the design and operating effectiveness of the key controls relating to the Group's assessment of whether it controls a structured entity.

We assessed the Group's analysis and conclusions on whether or not it controls structured entities by reviewing the relevant term sheets to analyse whether the Group has the obligation to absorb any loss of structured entities, as well as the Group's analysis on its power over structured entities, the magnitude and variability of variable returns from its involvement with structured entities. We also assessed whether the Group had provided liquidity support or credit enhancement to structured entities, as well as fairness of transactions between the Group and structured entities.

#### OTHER INFORMATION INCLUDED IN THE BANK'S 2022 ANNUAL REPORT

The directors of the Bank are responsible for the other information. The other information comprises the information included in the Annual Report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### RESPONSIBILITIES OF THE DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Bank are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs issued by the IASB and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors of the Bank are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors of the Bank either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The directors of the Bank are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.

#### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Our report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



## **AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS** (CONTINUED)

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

## **AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS** (CONTINUED)

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Ng Chi Keung.

#### **Ernst & Young**

Certified Public Accountants

Hong Kong 30 March 2023



## **Consolidated Income Statement**

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

|   | Note | 2022         | 2021         |
|---|------|--------------|--------------|
| Interest income                                       | 7    | 60,962,226   | 57,113,918   |
| Interest expense                                      | 7    | (32,257,565) | (30,257,466) |
| Net interest income                                   |      | 28,704,661   | 26,856,452   |
| Fee and commission income                             | 8    | 4,582,789    | 4,840,731    |
| Fee and commission expense                            | 8    | (402,898)    | (410,137)    |
| Net fee and commission income                         |      | 4,179,891    | 4,430,594    |
| Net trading gains                                     | 9    | 2,119,173    | 2,984,094    |
| Net gains on financial investments                    | 10   | 745,599      | 910,383      |
| Dividend income                                       |      | 6,400        | 2,080        |
| Other operating income, net                           | 11   | 473,917      | 330,801      |
| Operating income                                      |      | 36,229,641   | 35,514,404   |
| Operating expenses                                    | 12   | (9,474,462)  | (8,684,416)  |
| Impairment losses on credits                          | 15   | (6,870,241)  | (13,551,546) |
| Impairment losses on assets                           |      | (2,791,750)  | 3,629        |
| Operating profit                                      |      | 17,093,188   | 13,282,071   |
| Investments in associates                             |      | 221,953      | 255,246      |
| Profit before income tax                              |      | 17,315,141   | 13,537,317   |
| Income tax expense                                    | 16   | (3,632,072)  | (1,752,120)  |
| Profit for the year                                   |      | 13,683,069   | 11,785,197   |
| Attributable to:                                      |      |              |              |
| Equity holders of the Bank                            |      | 13,397,600   | 11,460,383   |
| Non-controlling interests                             |      | 285,469      | 324,814      |
| Earnings per share attributable to the ordinary       |      |              |              |
| shareholders of the Bank (expressed in RMB per share) |      |              |              |
| Basic/Diluted   | 17   | 0.93         | 0.76         |

The accompanying notes form an integral part of these consolidated financial statements.

## **Consolidated Statement of Comprehensive Income**

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

|   | Note | 2022       | 2021       |
|---|------|------------|------------|
| Profit for the year   |      | 13,683,069 | 11,785,197 |
| Other comprehensive income:   |      |            |            |
| Items that will not be reclassified to profit or loss                     |      |            |            |
| – Net gains on investments in equity instruments designated at fair value |      |            |            |
| through other comprehensive income  | 42   | 66,751     | (9,397)    |
| – Other comprehensive income that cannot be transferred to profit or loss |      |            |            |
| under the equity method   |      | (22,952)   | -          |
| Less: associated impact of income tax                                     | 42   | (16,689)   | 2,350      |
| Subtotal  |      | 27,110     | (7,047)    |
| Items that may be reclassified subsequently to profit or loss             |      |            |            |
| – Net gains on investments in debt instruments measured at fair value     |      |            |            |
| through other comprehensive income  | 42   | (904,901)  | 780,253    |
| – Other comprehensive income that can be transferred to profit or loss    |      |            |            |
| under the equity method   |      | 23,814     | _          |
| Less: associated impact of income tax                                     | 42   | 226,226    | (195,064)  |
| Subtotal  |      | (654,861)  | 585,189    |
| Other comprehensive income for the year, net of tax                       |      | (627,751)  | 578,142    |
| Total comprehensive income for the year                                   |      | 13,055,318 | 12,363,339 |
| Attributable to:  |      |            |            |
| Equity holders of the Bank  |      | 12,769,849 | 12,038,525 |
| Non-controlling interests   |      | 285,469    | 324,814    |
|   |      | 13,055,318 | 12,363,339 |



## **Consolidated Statement of Financial Position**

As at 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

| Assets         Cash and balances with central bank         18         104,693,610         8           Deposits with banks and other financial institutions         19         10,719,612         1         8           Placements with banks and other financial institutions         20         20,695,386         1         1         1         1         1         20         20,695,386         1         2         10,698,386         1         2         12,658,904         1         2         12,658,904         1         2         12,658,904         1         2         1         12,985,300         1         2         1,2658,904         1         2         13,941,437         60         1         2         1,746,786,375         60         1         2         1,744,798,375         60         1         2         1,744,798,375         60         1         2         1,744,798,375         60         1         2         1,744,798,375         60         1         2         1,744,798,375         60         1         2         1         2,995,300         1         2         1         1,249,593,20         1         1         2         1         1,249,593,20         1         2         1,345,478,1,473         1         3  | As at       |
|--|-------------|
| Cash and balances with central bank         18         104,693,610         8           Deposits with banks and other financial institutions         19         10,719,612         1           Placements with banks and other financial institutions         20         20,695,386         1           Derivative financial assets         21         129,682           Financial assets held under resale agreements         22         12,658,904           Loans and advances to customers, net         23         734,798,375         6.7           Financial assets at fair value through profit or loss         24         122,955,300         1.7           Financial assets at fair value through other comprehensive income         24         139,941,437         1.1           Financial assets at fair value through other comprehensive income         24         139,941,437         1.1           Financial assets at fair value through other comprehensive income         24         139,941,437         1.1           Financial assets at fair value through other comprehensive income         24         139,414,337         3.1           Investments in associates         25         4,923,502         4           Property, plant and equipment         26         4,625,989         8           Right-fuse         27         1,126,784         6 <td>ember 2021</td>   | ember 2021  |
| Deposits with banks and other financial institutions   |             |
| Placements with banks and other financial institutions   20   20,695,386   10     Derivative financial assets   21   129,682     Financial assets held under resale agreements   22   12,658,904     Loans and advances to customers, net   23   734,798,375   66.     Financial Investments   24   122,955,300   12     Financial assets at fair value through profit or loss   24   139,941,437   11     Financial assets at fair value through other comprehensive income   24   139,941,437   11     Financial assets at fair value through other comprehensive income   24   334,781,873   30     Investments in associates   25   4,923,502     Property, plant and equipment   26   4,625,989     Right-of-use assets   27   1,126,784     Goodwill   28   11,776,076   17     Deferred income tax assets   38   13,655,828   17     Finance lease receivables   29   57,807,458   25     Other assets   30   4,945,870   13     Total assets   31,580,235,686   1,38     Liabilities   30   4,945,870   13     Deposits from banks and other financial institutions   32   123,611,239   13     Placements from banks and other financial institutions   33   43,862,693   43     Placements from banks and other financial institutions   34   54,476,425   3     Deposits from customers   35   912,776,127   76     Taxes payable   36   2,907,816   10,905     Debt securities issued   39   218,002,133   18     Other liabilities   37   18,752,836   1     Total liabilities   37   18,752,836   1     Total liabilities   40   9,999,811   1     Capital reserve   40   13,889,801   1     Capital reserve   40   17,404,333   3     General reserves   41   17,404,333   3     General reserves   41   15,597,809   1   | 81,330,606  |
| Derivative financial assets   21   129,682   Financial assets held under resale agreements   22   12,658,904   12,658,904   12,658,904   12,658,904   12,658,905   62,704,708,375   62,704,708,   | 12,745,121  |
| Financial assets held under resale agreements Loans and advances to customers, net Loans and advances to customers, net Financial Investments  - Financial assets at fair value through profit or loss - Financial assets at fair value through other comprehensive income - Financial assets at fair value through other comprehensive income - Financial assets at fair value through other comprehensive income - Financial assets at fair value through other comprehensive income - Financial assets at fair value through other comprehensive income - Financial assets at fair value through other comprehensive income - Financial assets at fair value through other comprehensive income - Financial assets at fair value through other comprehensive income - Financial assets at fair value through other comprehensive income - Financial assets at fair value through other comprehensive income - Financial assets at fair value through other comprehensive income - Financial assets at fair value through other comprehensive income - Financial assets at fair value through other comprehensive income - Financial assets at fair value through other comprehensive income - Financial assets at fair value through other comprehensive income - Financial assets at fair value through other comprehensive income - Financial assets at fair value through other comprehensive income - Financial assets at fair value through other comprehensive income - Financial assets at fair value through other comprehensive income - Financial assets at fair value through other financial institutions - Financial assets at a mortised cost - Financial assets at a mortised cost - Financial assets at a fair value through other financial institutions - Financial assets at a mortised cost - Financial assets at a mortised  | 15,041,312  |
| Loans and advances to customers, net   23   734,798,375   62   | 156,757     |
| Financial Investments - Financial assets at fair value through profit or loss - Financial assets at fair value through other comprehensive income - Financial assets at fair value through other comprehensive income - Financial assets at amortised cost - Financial assets as an an asset asset at amortised agreements - Financial assets as an an asset ass | 5,452,455   |
| - Financial assets at fair value through profit or loss  | 28,305,698  |
| - Financial assets at fair value through other comprehensive income  |             |
| Financial assets at amortised cost   24   334,781,873   30     Investments in associates   25   4,923,502     Property, plant and equipment   26   4,625,989     Right-of-use assets   27   1,126,784     Goodwill   28   11,776,076   1     Deferred income tax assets   38   13,655,828   1     Finance lease receivables   29   57,807,458   2     Other assets   30   4,945,870     Total assets   1,580,235,686   1,38     Liabilities   2   123,611,239   13     Borrowings from central bank   82,907,774   6     Deposits from banks and other financial institutions   32   123,611,239   13     Placements from banks and other financial institutions   33   43,862,693   4     Peroposits from tentral bank   82,907,774   6     Deposits from banks and other financial institutions   32   123,611,239   13     Placements from banks and other financial institutions   34   54,476,425   3     Deposits from customers   35   912,776,127   78     Taxes payable   36   2,907,816     Debt securities issued   39   218,002,133   18     Other liabilities   1,457,414,028   1,27     Total liabilities   1,457,414,028   1,27     Equity   Share capital   40   13,889,801   1     Other equity instruments   40   9,999,811     Capital reserve   40   15,230,704   1     Capital reserves   41   17,404,333   1     General reserves   41   17,404,333   1     General reserves   41   17,404,333   1     General reserves   41   17,404,333   1  | 22,968,563  |
| Investments in associates   25   | 17,929,879  |
| Property, plant and equipment         26         4,625,989           Right-of-use assets         27         1,126,784           Goodwill         28         11,776,076         1           Deferred income tax assets         38         13,655,828         1           Finance lease receivables         29         57,807,458         5           Other assets         30         4,945,870           Total assets         1,580,235,686         1,38           Liabilities         82,907,774         6           Borrowings from central bank         82,907,774         6           Deposits from banks and other financial institutions         32         123,611,239         13           Placements from banks and other financial institutions         33         43,862,693         4           Derivative financial liabilities         21         116,985         1           Financial assets sold under repurchase agreements         34         54,476,425         3           Deposits from customers         35         912,776,127         76           Taxes payable         36         2,907,816           Debt securities issued         39         218,002,133         18           Other liabilities         1,457,414,028         1,27  | 302,310,067 |
| Right-of-use assets       27       1,126,784         Goodwill       28       11,776,076       1         Deferred income tax assets       38       13,655,828       1         Finance lease receivables       29       57,807,458       5         Other assets       30       4,945,870         Total assets       1,580,235,686       1,38         Liabilities       82,907,774       6         Borrowings from central bank       82,907,774       6         Deposits from banks and other financial institutions       32       123,611,239       13         Placements from banks and other financial institutions       33       43,862,693       4         Derivative financial liabilities       21       116,985       3         Financial assets sold under repurchase agreements       34       54,476,425       3         Deposits from customers       35       912,776,127       78         Taxes payable       36       2,907,816         Debt securities issued       39       218,002,133       18         Other liabilities       1,457,414,028       1,27         Equity         Share capital       40       13,889,801       1         Other equity instruments       <   | 4,715,591   |
| Goodwill   | 4,702,588   |
| Deferred income tax assets       38       13,655,828       1         Finance lease receivables       29       57,807,458       2         Other assets       30       4,945,870         Total assets       1,580,235,686       1,38         Liabilities         Borrowings from central bank       82,907,774       6         Deposits from banks and other financial institutions       32       123,611,239       13         Placements from banks and other financial institutions       33       43,862,693       4         Placements from banks and other financial institutions       33       43,862,693       4         Derivative financial liabilities       21       116,985       5         Financial assets sold under repurchase agreements       34       54,476,425       3         Deposits from customers       35       912,776,127       78         Taxes payable       36       2,907,816         Debt securities issued       39       218,002,133       18         Other liabilities       37       18,752,836       1         Total liabilities       40       13,889,801       1         Capital reserve       40       15,230,704       1         Capital reserves   | 1,130,297   |
| Finance lease receivables       29       57,807,458       5         Other assets       30       4,945,870         Total assets       1,580,235,686       1,38         Liabilities       82,907,774       6         Borrowings from central bank       82,907,774       6         Deposits from banks and other financial institutions       32       123,611,239       13         Placements from banks and other financial institutions       33       43,862,693       4         Derivative financial liabilities       21       116,985       5         Financial assets sold under repurchase agreements       34       54,476,425       3         Deposits from customers       35       912,776,127       76         Taxes payable       36       2,907,816       2         Debt securities issued       39       218,002,133       18         Other liabilities       37       18,752,836       1         Total liabilities       1,457,414,028       1,27         Equity         Share capital       40       13,889,801       1         Other equity instruments       40       9,999,811       4         Capital reserve       40       15,230,704       1   | 14,567,826  |
| Other assets         30         4,945,870           Total assets         1,580,235,686         1,38           Liabilities         80rrowings from central bank         82,907,774         60           Deposits from banks and other financial institutions         32         123,611,239         13           Placements from banks and other financial institutions         33         43,862,693         4           Derivative financial liabilities         21         116,985         5           Financial assets sold under repurchase agreements         34         54,476,425         3         3           Deposits from customers         35         912,776,127         78         78           Taxes payable         36         2,907,816         2         2         1         1         1         1         1         1         1         1         1         1         1         1         2         1         1         1         1         1         1         2         1   | 12,617,628  |
| Total assets         1,580,235,686         1,38           Liabilities         82,907,774         6           Borrowings from central bank         82,907,774         6           Deposits from banks and other financial institutions         32         123,611,239         13           Placements from banks and other financial institutions         33         43,862,693         4           Derivative financial liabilities         21         116,985         5           Financial assets sold under repurchase agreements         34         54,476,425         3           Deposits from customers         35         912,776,127         78           Taxes payable         36         2,907,816         2           Debt securities issued         39         218,002,133         18           Other liabilities         37         18,752,836         1           Total liabilities         1,457,414,028         1,27           Equity         5         1         1         1           Share capital         40         13,889,801         1           Other equity instruments         40         9,999,811         1           Capital reserve         40         15,230,704         1           Surplus reserves  | 54,015,776  |
| Liabilities       82,907,774       6         Borrowings from central bank       32       123,611,239       13         Placements from banks and other financial institutions       33       43,862,693       4         Placements from banks and other financial institutions       33       43,862,693       4         Derivative financial liabilities       21       116,985         Financial assets sold under repurchase agreements       34       54,476,425       3         Deposits from customers       35       912,776,127       78         Taxes payable       36       2,907,816       2         Debt securities issued       39       218,002,133       18         Other liabilities       37       18,752,836       1         Total liabilities       1,457,414,028       1,27         Equity       5       1,457,414,028       1,27         Equity       5       1,457,414,028       1,27         Capital reserve       40       13,889,801       1         Capital reserve       40       15,230,704       1         Surplus reserves       41       17,404,333       1         General reserves       41       15,597,809   | 5,671,667   |
| Borrowings from central bank       82,907,774       6         Deposits from banks and other financial institutions       32       123,611,239       13         Placements from banks and other financial institutions       33       43,862,693       2         Derivative financial liabilities       21       116,985         Financial assets sold under repurchase agreements       34       54,476,425       3         Deposits from customers       35       912,776,127       78         Taxes payable       36       2,907,816       2         Debt securities issued       39       218,002,133       18         Other liabilities       37       18,752,836       1         Total liabilities       1,457,414,028       1,27         Equity       5       1,457,414,028       1,27         Equity       5       1,230,704       1         Capital reserve       40       15,230,704       1         Surplus reserves       41       17,404,333       1         General reserves       41       15,597,809       1  | 883,661,831 |
| Deposits from banks and other financial institutions       32       123,611,239       13         Placements from banks and other financial institutions       33       43,862,693       43         Derivative financial liabilities       21       116,985         Financial assets sold under repurchase agreements       34       54,476,425       33         Deposits from customers       35       912,776,127       78         Taxes payable       36       2,907,816       36         Debt securities issued       39       218,002,133       18         Other liabilities       37       18,752,836       1         Total liabilities       1,457,414,028       1,27         Equity       40       13,889,801       1         Other equity instruments       40       9,999,811       1         Capital reserve       40       15,230,704       1         Surplus reserves       41       17,404,333       1         General reserves       41       15,597,809       1   |             |
| Placements from banks and other financial institutions       33       43,862,693       42         Derivative financial liabilities       21       116,985         Financial assets sold under repurchase agreements       34       54,476,425       33         Deposits from customers       35       912,776,127       78         Taxes payable       36       2,907,816       36         Debt securities issued       39       218,002,133       18         Other liabilities       37       18,752,836       1         Total liabilities       1,457,414,028       1,27         Equity       40       13,889,801       1         Other equity instruments       40       9,999,811       1         Capital reserve       40       15,230,704       1         Surplus reserves       41       17,404,333       1         General reserves       41       15,597,809       1  | 65,380,361  |
| Derivative financial liabilities       21       116,985         Financial assets sold under repurchase agreements       34       54,476,425       3         Deposits from customers       35       912,776,127       78         Taxes payable       36       2,907,816       2         Debt securities issued       39       218,002,133       18         Other liabilities       37       18,752,836       1         Total liabilities       1,457,414,028       1,27         Equity       5hare capital       40       13,889,801       1         Other equity instruments       40       9,999,811       1         Capital reserve       40       15,230,704       1         Surplus reserves       41       17,404,333       1         General reserves       41       15,597,809       1  | 36,985,139  |
| Financial assets sold under repurchase agreements       34       54,476,425       33         Deposits from customers       35       912,776,127       78         Taxes payable       36       2,907,816       2         Debt securities issued       39       218,002,133       18         Other liabilities       37       18,752,836       1         Total liabilities       1,457,414,028       1,27         Equity       5hare capital       40       13,889,801       1         Other equity instruments       40       9,999,811       1         Capital reserve       40       15,230,704       1         Surplus reserves       41       17,404,333       1         General reserves       41       15,597,809       1   | 43,224,695  |
| Deposits from customers       35       912,776,127       78         Taxes payable       36       2,907,816       18         Debt securities issued       39       218,002,133       18         Other liabilities       37       18,752,836       1         Total liabilities       1,457,414,028       1,27         Equity       5hare capital       40       13,889,801       1         Other equity instruments       40       9,999,811       1         Capital reserve       40       15,230,704       1         Surplus reserves       41       17,404,333       1         General reserves       41       15,597,809       1   | 150,616     |
| Taxes payable       36       2,907,816         Debt securities issued       39       218,002,133       18         Other liabilities       37       18,752,836       1         Total liabilities       1,457,414,028       1,27         Equity       5hare capital       40       13,889,801       1         Other equity instruments       40       9,999,811       1         Capital reserve       40       15,230,704       1         Surplus reserves       41       17,404,333       1         General reserves       41       15,597,809       1  | 38,498,769  |
| Debt securities issued       39       218,002,133       18         Other liabilities       37       18,752,836       1         Total liabilities       1,457,414,028       1,27         Equity       5hare capital       40       13,889,801       1         Other equity instruments       40       9,999,811       1         Capital reserve       40       15,230,704       1         Surplus reserves       41       17,404,333       1         General reserves       41       15,597,809       1   | '83,813,391 |
| Other liabilities       37       18,752,836       1         Total liabilities       1,457,414,028       1,27         Equity       5hare capital       40       13,889,801       1         Other equity instruments       40       9,999,811       1         Capital reserve       40       15,230,704       1         Surplus reserves       41       17,404,333       1         General reserves       41       15,597,809       1  | 3,827,948   |
| Total liabilities       1,457,414,028       1,27         Equity       5hare capital       40       13,889,801       1         Other equity instruments       40       9,999,811         Capital reserve       40       15,230,704       1         Surplus reserves       41       17,404,333       1         General reserves       41       15,597,809       1  | 82,887,991  |
| Equity         Share capital       40       13,889,801       1         Other equity instruments       40       9,999,811         Capital reserve       40       15,230,704       1         Surplus reserves       41       17,404,333       1         General reserves       41       15,597,809       1   | 17,377,270  |
| Share capital       40       13,889,801       1         Other equity instruments       40       9,999,811         Capital reserve       40       15,230,704       1         Surplus reserves       41       17,404,333       1         General reserves       41       15,597,809       1  | 72,146,180  |
| Other equity instruments       40       9,999,811         Capital reserve       40       15,230,704         Surplus reserves       41       17,404,333         General reserves       41       15,597,809  |             |
| Capital reserve       40       15,230,704       1         Surplus reserves       41       17,404,333       1         General reserves       41       15,597,809       1  | 13,889,801  |
| Surplus reserves       41       17,404,333       1         General reserves       41       15,597,809       1  | 9,999,811   |
| General reserves 41 <b>15,597,809</b>  | 15,230,704  |
| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,  | 15,180,759  |
| Other community in comme   | 13,531,015  |
|  | 1,527,772   |
| Retained earnings 46,585,163   | 39,204,123  |
| Equity attributable to shareholders of the bank 119,607,642  | 08,563,985  |
| Non-controlling interests 3,214,016  | 2,951,666   |
| <b>Total equity</b> 122,821,658  | 11,515,651  |
| Total equity and liabilities 1,580,235,686 1,38  | 83,661,831  |

The accompanying notes form an integral part of these consolidated financial statements.

| Yan Chen | Kong Qinglong  | Li Dawei             | Fang Lixin                 |
|----------|--|----------------------|----------------------------|
| Chairman | President<br>(performing the duties on<br>behalf of the President) | Financial Controller | Head of Finance Department |

Approved and authorized for issue by the Board of Directors on 30 March 2023.

## **Consolidated Statement of Changes In Equity**

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

|       |                                       |                          |  | Equity                        | attributable to sh             | areholders of tl               | ne Bank                                     |                      |                                  |              |
|-------|---------------------------------------|--------------------------|--|-------------------------------|--------------------------------|--------------------------------|---|----------------------|----------------------------------|--------------|
|       |                                       | Share capital<br>Note 40 | Other equity<br>instruments<br>Note 40 | Capital<br>reserve<br>Note 40 | Surplus<br>reserves<br>Note 41 | General<br>reserves<br>Note 41 | Other<br>comprehensive<br>income<br>Note 42 | Retained<br>earnings | Non-<br>controlling<br>interests | Total equity |
| As at | 1 January 2022                        | 13,889,801               | 9,999,811                              | 15,230,704                    | 15,180,759                     | 13,531,015                     | 1,527,772                                   | 39,204,123           | 2,951,666                        | 111,515,651  |
| (1)   | Comprehensive income                  |                          |  |                               |                                |                                |   |                      |                                  |              |
|       | Profit for the year                   | -                        | -                                      | -                             | -                              | -                              | -   | 13,397,600           | 285,469                          | 13,683,069   |
|       | Fair value changes through other      |                          |  |                               |                                |                                |   |                      |                                  |              |
|       | comprehensive income                  | -                        | -                                      | -                             | -                              | -                              | (942,698)                                   | -                    | -                                | (942,698)    |
|       | Asset impairment through other        |                          |  |                               |                                |                                |   |                      |                                  |              |
|       | comprehensive income                  | -                        | -                                      | -                             | -                              | -                              | 314,085                                     | -                    | -                                | 314,085      |
|       | OCI accrued under the equity method   | -                        |  | -                             | -                              | -                              | 862   | -                    | -                                | 862          |
| Tota  | I comprehensive income for the year   | -                        | -                                      | -                             | -                              | -                              | (627,751)                                   | 13,397,600           | 285,469                          | 13,055,318   |
| (2)   | Profit distribution                   |                          |  |                               |                                |                                |   |                      |                                  |              |
|       | Dividends                             | _                        | -                                      | -                             | -                              | -                              | -   | (1,726,192)          | (23,119)                         | (1,749,311)  |
|       | Appropriation to surplus reserve      | _                        | -                                      | -                             | 2,223,574                      | -                              | -   | (2,223,574)          | -                                | -            |
|       | Appropriation to general reserve      | _                        | -                                      | -                             | -                              | 2,066,794                      | -   | (2,066,794)          | -                                | -            |
| (3)   | Changes in share capital              |                          |  |                               |                                |                                |   |                      |                                  |              |
|       | Capital contribution and reduction by |                          |  |                               |                                |                                |   |                      |                                  |              |
|       | other equity instruments holders      | -                        | -                                      | -                             | -                              | -                              | -   | -                    | -                                | -            |
| As at | 31 December 2022                      | 13,889,801               | 9,999,811                              | 15,230,704                    | 17,404,333                     | 15,597,809                     | 900,021                                     | 46,585,163           | 3,214,016                        | 122,821,658  |
| As at | 1 January 2021                        | 13,889,801               | 15,989,901                             | 14,919,197                    | 13,234,045                     | 12,295,832                     | 949,630                                     | 31,762,661           | 2,631,572                        | 105,672,639  |
| (1)   | Comprehensive income                  |                          |  |                               |                                |                                |   |                      |                                  |              |
|       | Profit for the year                   | -                        | -                                      | -                             | -                              | -                              | -   | 11,460,383           | 324,814                          | 11,785,197   |
|       | Fair value changes through other      |                          |  |                               |                                |                                |   |                      |                                  |              |
|       | comprehensive income                  | -                        | -                                      | -                             | -                              | -                              | 454,905                                     | -                    | -                                | 454,905      |
|       | Asset impairment through other        |                          |  |                               |                                |                                |   |                      |                                  |              |
|       | comprehensive income                  | -                        | -                                      | -                             | -                              | -                              | 123,237                                     | -                    | -                                | 123,237      |
| Tota  | I comprehensive income for the year   | _                        | -                                      | _                             | _                              | _                              | 578,142                                     | 11,460,383           | 324,814                          | 12,363,339   |
| (2)   | Profit distribution                   |                          |  |                               |                                |                                |   |                      |                                  |              |
|       | Dividends                             | _                        | -                                      | -                             | -                              | _                              | -   | (837,024)            | (4,720)                          | (841,744)    |
|       | Appropriation to surplus reserve      | _                        | -                                      | _                             | 1,946,714                      | -                              | -   | (1,946,714)          | -                                | -            |
|       | Appropriation to general reserve      | _                        | -                                      | _                             | -                              | 1,235,183                      | -   | (1,235,183)          | -                                | -            |
| (3)   | Changes in share capital              |                          |  |                               |                                |                                |   |                      |                                  |              |
|       | Capital contribution and reduction by |                          |  |                               |                                |                                |   |                      |                                  |              |
|       | other equity instruments holders      | _                        | (5,990,090)                            | 311,507                       | -                              | -                              | -   | -                    | -                                | (5,678,583)  |
|       |                                       |                          |  | •                             |                                |                                |   |                      |                                  | · '          |

The accompanying notes form an integral part of these consolidated financial statements.

9,999,811

15,230,704

15,180,759

13,531,015

1,527,772

39,204,123

2,951,666

13,889,801

As at 31 December 2021

111,515,651



## **Consolidated Statement of Cash Flows**

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

|   | 2022          | 2021         |
|---|---------------|--------------|
| Cash flows from operating activities:   |               |              |
| Profit before income tax  | 17,315,141    | 13,537,317   |
| Adjustments:  |               |              |
| Credit losses on assets   | 6,870,241     | 13,551,546   |
| Impairment losses on assets   | 2,791,750     | (3,629)      |
| Recovery of loans written off   | 1,307,776     | 853,762      |
| Recovery of Financial assets held under resale agreements written off           | 2,000         | 2,000        |
| Recovery of other assets written off  | 27,630        | -            |
| Depreciation and amortization   | 1,035,880     | 999,313      |
| Net (gains)/losses on disposals of property, plant and equipment                | (9,194)       | 12,636       |
| Net gains on de-recognition of investment securities                            | (745,599)     | (910,382)    |
| Fair value changes in financial assets at fair value through profit or loss and |               |              |
| derivatives   | 1,120,320     | 172,789      |
| Share of results of associates  | (221,953)     | (255,246)    |
| Dividend income   | (6,400)       | (2,080)      |
| Interest income from investment securities                                      | (19,336,521)  | (18,663,168) |
| Interest expense from lease liabilities   | 35,041        | 36,862       |
| Interest expense from debt securities issued                                    | 5,126,413     | 5,397,269    |
| Net changes in operating assets:  |               |              |
| Net (increase)/decrease in balances with central bank                           | (6,510,935)   | 5,675,674    |
| Net increase in deposits and placements with banks and                          |               |              |
| other financial institutions  | (6,642,261)   | (8,820,380)  |
| Net decrease in financial assets at fair value through profit or loss           | 30,306,759    | 25,188,133   |
| Net increase in financial assets held under resale agreements                   | (7,321,998)   | (5,217,668)  |
| Net increase in loans and advances to customers                                 | (111,825,128) | (84,425,272) |
| Net increase in finance lease receivables                                       | (4,987,480)   | (5,944,471)  |
| Net increase in other assets  | (4,423,360)   | (4,821,862)  |
| Net changes in operating liabilities:   |               |              |
| Net (decrease)/increase in deposits and placements from banks and               |               |              |
| other financial institutions  | (12,752,955)  | 50,601,364   |
| Net increase/(decrease) in borrowings from central bank                         | 17,570,487    | (4,182,566)  |
| Net increase/(decrease) in financial assets sold under repurchase agreements    | 15,920,788    | (1,893,473)  |
| Net increase in deposits from customers   | 125,488,430   | 55,714,560   |
| Net increase in other liabilities   | 5,455,243     | 4,235,762    |
| Income taxes paid   | (5,402,424)   | (3,825,778)  |
| Net cash flows from/operating activities  | 50,187,691    | 37,013,012   |

The accompanying notes form an integral part of these consolidated financial statements.

## **Consolidated Statement of Cash Flows**

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

|  | 2022          | 2021          |
|--|---------------|---------------|
| Cash flows from investing activities:                                    |               |               |
| Dividends received   | 6,400         | 2,080         |
| Proceeds from disposal of property, plant and equipment,                 |               |               |
| intangible assets and other long-term assets                             | 27,850        | 30            |
| Purchase of property, plant and equipment, intangible assets and         |               |               |
| other long-term assets   | (560,068)     | (820,849)     |
| Cash received from interest income on investment securities              | 19,468,414    | 18,825,475    |
| Cash received from sale and redemption of investment securities          | 90,213,457    | 112,204,824   |
| Purchase of investment securities  | (174,120,786) | (166,401,494) |
| Net cash flows from investing activities                                 | (64,964,733)  | (36,189,934)  |
| Cash flows from financing activities:                                    |               |               |
| Proceeds from issuance of debt securities                                | 251,310,000   | 248,760,000   |
| Cash paid for redemption of preference shares                            | -             | (5,678,583)   |
| Dividends and interests paid on debt issued                              | (6,416,624)   | (5,786,503)   |
| Cash paid relating to lease liabilities                                  | (385,620)     | (381,928)     |
| Cash paid relating to debt repayment                                     | (216,232,268) | (246,226,007) |
| Net cash flows from financing activities                                 | 28,275,488    | (9,313,021)   |
| Impact on cash and cash equivalents resulting from exchange rate changes | 327,749       | (437,468)     |
| Net (increase)/decrease in cash and cash equivalents                     | 13,826,195    | (8,927,411)   |
| Cash and cash equivalents at beginning of year                           | 33,467,968    | 42,395,379    |
| Cash and cash equivalents at end of year (Note 48)                       | 47,294,163    | 33,467,968    |

The accompanying notes form an integral part of these consolidated financial statements.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 1 GENERAL INFORMATION

Huishang Bank Corporation Limited (the "Bank") is a joint stock commercial bank registered in Anhui Province, the People's Republic of China (the "PRC"). The Bank was formerly known as Hefei City Cooperatives Bank, which was established on 4 April 1997, and was renamed as Hefei Commercial Bank Co., Ltd. on 28 July 1998. The Bank was further renamed as Huishang Bank Corporation Limited on 30 November 2005 with the approval of the general office of the former China Banking Regulatory Commission ("CBRC") Anhui Branch. As approved by CBRC Anhui Branch, the Bank acquired five former city commercial banks in Wuhu, Ma'anshan, Anqing, Huaibei and Bengbu and seven city credit cooperatives in Lu'an, Huainan, Tongling and Fuyang Technology, Fuyang Xinying, Fuyang Yinhe and Fuyang Jinda on 28 December 2005. The Bank holds the financial institution licence B0162H234010001 from CBRC Anhui Branch and the business licence of legal enterprise with unified social credit code No. 913400001489746613. The registered address of the Bank is Huishang Bank Building, No. 1699 Yungu Road, Hefei, China. In November 2013, the Bank's H shares were listed on the Hong Kong Stock Exchange (Stock Code: 3698). As at 31 December 2022, the registered and paid-in capital of the Bank was RMB13.89 billion.

The principal activities of the Bank and its subsidiaries (collectively, the "Group") include Renminbi ("RMB") and foreign currency deposits, loans, clearing and settlement services, asset custody services, finance leasing services, asset management and the provision of services as approved by the respective regulators.

Information of the Bank's subsidiaries:

|                                       | Place of       |               |           |            |             |                   |
|---------------------------------------|----------------|---------------|-----------|------------|-------------|-------------------|
|                                       | incorporation  | Date of       | Principal | Registered |             | Legal             |
| Company name                          | and operation  | Incorporation | activity  | capital    | Equity held | category          |
| Jinzhai Huiyin Village and            | Mainland China | 2013/06/28    | Financial | 80,000     | 41%         | Limited liability |
| Township Bank Co., Ltd.(a)            |                |               | services  |            |             | company           |
| Wuwei Huiyin Village and              | Mainland China | 2010/08/08    | Financial | 100,000    | 40%         | Limited liability |
| Township Bank Co., Ltd.(b)            |                |               | services  |            |             | company           |
| Huiyin Financial Leasing Co., Ltd.(c) | Mainland China | 2015/04/29    | Financial | 3,000,000  | 54%         | Limited liability |
|                                       |                |               | services  |            |             | company           |
| Huiyin Wealth Management              | Mainland China | 2020/04/26    | Financial | 2,000,000  | 100%        | Limited liability |
| Co., Ltd.,(d)                         |                |               | services  |            |             | company           |

(a) The Bank invested 41% of the total capital contribution to establish Jinzhai Huiyin Village and Township Bank Co., Ltd. ("Jinzhai Huiyin") on 28 June 2013. The Bank and the other three shareholders who invested a total 30% of the capital contribution signed the Acting in Concert Agreement. These shareholders agreed to act in concert with the Bank when voting for material decisions regarding financial and operation policies. The Bank has control over Jinzhai Huiyin and has consolidated it.

In May 2017, one of the three shareholders who signed the Acting in Concert Agreement transferred its stake to external shareholders, and its Acting in Concert Agreement expired. The Bank and the two remaining shareholders who signed the Acting in Concert Agreement are persons acting in concert, these shareholders agreed to act in concert with the Bank when voting for material decisions regarding financial and operating policies. The Bank has control over Jinzhai Huiyin, so the Bank consolidates Jinzhai Huiyin.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 1 GENERAL INFORMATION (CONTINUED)

- (b) The Bank established Wuwei Huiyin Village and Township Bank Co., Ltd. ("Wuwei Huiyin") in 2010. The registered capital of Wuwei Huiyin is RMB0.1 billion. The Group invested RMB40 million, which is accounted for 40%. Wuwei Huiyin officially commenced its business on 8 August 2010 with the approval of the CBRC. Although the Bank has no absolute controlling interest in Wuwei Huiyin, the company's operating activities in four years after its incorporation indicated that the Bank has a dominant position and control over its operating and financing activities of Wuwei Huiyin by taking into full account various factors. The Bank consolidated Wuwei Huiyin from 31 December 2014.
- (c) The Bank invested 51% to establish Huiyin Financial Leasing Co., Ltd. on 29 April 2015. The Bank has control over Huiyin Financial Leasing Co., Ltd. and consolidates it. In March 2018, the Bank invested RMB687 million to participate in the capital increase and expansion of Huiyin Financial Leasing Co., Ltd., the registered capital of Huiyin Financial Leasing Co., Ltd. increased from RMB2 billion to RMB3 billion, and the Bank's shareholding ratio increased to 54%.
- (d) The Bank invested RMB2 billion on 26 April 2020 to establish Huiyin Wealth Management Co., Ltd., which was included in the consolidated financial statements because it has 100% control.

These consolidated financial statements have been approved by the Board of Directors on 30 March 2023.

#### **2 BASIS OF PREPARATION**

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to the reporting period presented unless otherwise stated.

#### 2.1 Basis of preparation and critical accounting policies

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs") and interpretations promulgated by the IASB and the disclosure requirements of the Hong Kong Companies Ordinance. All IFRSs effective for the accounting period commencing from 1 January 2022, together with the relevant transitional provisions, have been adopted by the Group in the preparation of the financial statements throughout the reporting period.

Financial assets and liabilities at fair value through profit or loss (including derivative financial instruments), financial assets at fair value through other comprehensive income are measured at their fair values in the consolidated financial statements. Assets held for sale are measured at the lower of their fair value less estimated costs and the carrying amount when the conditions for sale are met. Other accounting items are measured at their historical costs. Impairment is recognised if there is objective evidence of impairment of assets. These financial statements are presented in Renminbi ("RMB") and all values are rounded to the nearest thousand except when otherwise indicated.

The preparation of financial statements in conformity with IFRSs requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 4.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 2 BASIS OF PREPARATION (CONTINUED)

#### 2.1 Basis of preparation and critical accounting policies (Continued)

#### 2.1.1 Standards, amendments and interpretations effective in 2022

On 1 January 2022, the Group adopted the following standards, amendments and interpretations.

Amendments to IFRS 3

Reference to the Conceptual Framework

Property, Plant and Equipment:

Proceeds before Intended Use

Amendments to IAS 37

Onerous Contracts – Cost of Fulfilling a

Contract

Annual Improvements to IFRS Standards during 2018-2020

Amendments to IFRS 1, IFRS 9, Illustrative

Examples accompanying IFRS 16,

and IAS 41

The adoption of the above amendments does not have a significant impact on the Group's consolidated financial statements.

Effective for annual

## 2.1.2 Standards, amendments and interpretations that are not yet effective and have not been early adopted by the Group in 2022

|                                  |  | periods beginning  |
|----------------------------------|--|--------------------|
| Standards                        |  | on or after        |
| Amendments to IAS 1 and IFRS     | Disclosure of Accounting Policies              | 1 January 2023     |
| Practice Statement 2             |  |                    |
| Amendments to IAS 8              | Definition of Accounting Estimates             | 1 January 2023     |
| Amendments to IAS 12             | Deferred Tax related to Assets and Liabilities | 1 January 2023     |
|                                  | arising from a Single Transaction              |                    |
| Amendments to IFRS 16            | lease liability in a sale and leaseback        | 1 January 2024     |
| Amendments to IAS 1              | Classification of Liabilities as Current or    | 1 January 2024     |
|                                  | Non-current                                    |                    |
| Amendments to IFRS 10 and IAS 28 | Sale or Contribution of Assets between an      | Effective date has |
|                                  | Investor and its Associate or Joint Venture    | been deferred      |
|                                  |  | indefinitely       |

The amendments to IAS 1 replace the requirement to disclose 'significant' accounting policies with a requirement to disclose 'material' accounting policies. Guidance and illustrative examples are added in the Practice Statement 2 to assist in the application of the materiality concept when making judgements about accounting policy disclosures.

Amendments to IAS 8 introduce a new definition of 'accounting estimates'. Accounting estimates are defined as "monetary amounts in financial statements that are subject to measurement uncertainty". The amendments clarify what changes in accounting estimates are and how these differ from changes in accounting policies and corrections of errors.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 2 BASIS OF PREPARATION (CONTINUED)

#### 2.1 Basis of preparation and critical accounting policies (Continued)

## 2.1.2 Standards, amendments and interpretations that are not yet effective and have not been early adopted by the Group in 2022 (Continued)

Amendments to IAS 12 introduce an exception to the initial recognition exemption in IAS 12 for deferred tax assets and deferred tax liabilities, and clarify the accounting treatment method of deferred income tax for right-of-use assets and lease liabilities, and decommissioning obligations.

The IASB has amended IFRS 16 to specify how a seller-lessee measures the lease liability arising in a sale and leaseback transaction in a way that it does not recognise any amount of the gain or loss that relates to the right of use retained. The amendment does not change the accounting for leases unrelated to sale and leaseback transactions.

The IASB issued amendments to IAS 1 to specify the requirements for classifying liabilities as current or non-current. The amendments clarify: What is meant by a right to defer settlement; That a right to defer must exist at the end of the reporting period; That classification is unaffected by the likelihood that an entity will exercise its deferral right; That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification.

The narrow-scope amendments to IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures" clarify the accounting treatment for sales or contribution of assets between an investor and its associates or joint ventures. They confirm that the accounting treatment depends on whether the non-monetary assets sold or contributed to an associate or joint venture constitute a "business" (as defined in IFRS 3 "Business Combinations"). Where the non-monetary assets constitute a business, the investor will recognise the full gain or loss on the sale or contribution of assets. If the assets do not meet the definition of a business, the gain or loss is recognised by the investor only to the extent of the other investor's investors in the associate or joint venture. The amendments apply prospectively.

The above standards and amendments are expected to have no material impact on the financial statements of the Group.

#### 3 CRITICAL ACCOUNTING POLICIES

#### 3.1 Business Combinations

The Group uses the acquisition method of accounting to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

#### **3.1 Business Combinations** (Continued)

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If this is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in the income statement. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. If there is any indication that goodwill is impaired, recoverable amount is estimated and the difference between carrying amount and recoverable amount is recognised as an impairment charge. Impairment losses on goodwill are not reversed. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

#### 3.2 Subsidiaries

Subsidiaries are all entities (including corporates, divided parts of associates and joint ventures, and structured entities controlled by corporates) over which the Group has control. That is the Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The existence and effect of potential voting rights that are currently exercisable or convertible and rights arising from other contractual arrangements are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases. If the changes of the relevant facts and circumstances resulting in the definition of control involved in the changes of relevant elements, the Group will re-evaluate whether subsidiaries are controlled.

All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation. Where necessary, accounting policies of subsidiaries have been changed to ensure consistency with the policies adopted by the Group.

In the Bank's statement of financial position, investments in subsidiaries are accounted for at cost less impairment. Cost is adjusted to reflect changes in consideration arising from contingent consideration amendments, but does not include acquisition-related costs, which are expensed as incurred. The dividends or profits declared to distribute by the invested entity shall be recognised by the Bank as the current investment income from subsidiaries. The Group assesses at each financial reporting date whether there is objective evidence that investments in subsidiaries are impaired. An impairment loss is recognised for the amount by which the investments in subsidiaries' carrying amount exceeds its recoverable amount. The recoverable amount is the higher of the investments in subsidiaries' fair value less costs to sell and value in use.

The Group treats transactions with non-controlling interests as transactions with equity owners of the Group. For purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

#### 3.2 Subsidiaries (Continued)

When the Group ceases to have control or significant influence, any retained interest in the entity is re-measured to its fair value, with the change in carrying amount recognised in the income statement. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income are reclassified to the income statement.

#### 3.3 Associates

Associates are all entities over which the Group has significant influence but no control or joint control, generally accompanying a shareholding between 20% and 50% of the voting rights.

Joint ventures exist where the Group has a contractual arrangement with one or more parties to undertake economic activities which are subject to joint control.

Investments in associates are initially recognised at cost and are accounted for using the equity method of accounting. The Group's "Investments in associates" includes goodwill.

Unrealised gains on transactions between the Group and its associates are eliminated to the extent of the Group's interests in the associates; unrealised losses are also eliminated unless the transaction provides evidence of impairment of the asset transferred. Accounting policies of associates and have been changed where necessary to ensure consistency with the policies adopted by the Group.

The Group assesses at each financial reporting date whether there is objective evidence that investments in associates and joint ventures are impaired. Impairment losses are recognised for the amounts by which the investments in associates and joint ventures' carrying amounts exceed its recoverable amounts. The recoverable amounts are the higher of investments in associates and joint ventures' fair value less costs to sell and value in use.

#### 3.4 Foreign currency translations

The consolidated financial statements of the Group are presented in RMB, being the functional and presentation currency of the Bank and its subsidiaries.

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions, or the exchange rates that approximate the exchange rates prevailing at the dates of the transaction. Foreign exchange gains and losses resulting from the settlement of such transactions are recognised in the income statement.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

## 3.4 Foreign currency translations (Continued)

Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the foreign exchange rates ruling at that date. Changes in the fair value of monetary securities denominated in foreign currency classified as financial assets at fair value through other comprehensive income are analysed between translation differences resulting from changes in the amortised cost of the security and other changes in the carrying amount of the security. Translation differences related to changes in the amortised cost are recognised in the income statement, and other changes in the carrying amount are recognised in other comprehensive income. Translation differences on all other monetary assets and liabilities are recognised in the income statement.

Non-monetary items that are measured at historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates as at the date when the fair value is determined. Translation differences on non-monetary financial assets at fair value through other comprehensive income are recognised in other comprehensive income. Translation differences on non-monetary financial assets and financial liabilities at fair value through profit or loss are recognised in exchange gains of the income statement.

## 3.5 Cash and cash equivalents

Cash and cash equivalents refer to short term highly liquid assets, which are readily convertible into known amounts of cash and subject to an insignificant risk of changes in value. Cash and cash equivalents comprise cash, unrestricted balances with the central bank, amounts due from banks and other financial institutions and reverse repurchase agreements with original maturity of less than three months.

## 3.6 Financial instruments

## 3.6.1 Initial recognition and measurement

An entity shall recognise a financial asset or a financial liability in its statement of financial position when the entity becomes a party to the contractual provisions of the instrument, which is the trade date.

At initial recognition, an entity shall measure a financial asset or financial liability at its fair value plus or minus, in the case of a financial asset or financial liability not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset or financial liability. For a financial asset or financial liability at fair value through profit or loss, transaction costs are directly recognised in profit or loss.

The fair value of a financial instrument at initial recognition is normally the transaction price. If an entity determines that the fair value at initial recognition differs from the transaction price, and if that fair value is evidenced by a quoted price in an active market for an identical asset or liability or based on a valuation technique that uses only data from observable markets, the entity shall recognise the difference between the fair value at initial recognition and the transaction price as a gain or loss.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

#### **3.6** Financial instruments (Continued)

## 3.6.2 Classification and subsequent measurement

#### 3.6.2.1 Financial assets

An entity shall classify financial assets as at amortised cost, fair value through other comprehensive income or fair value through profit or loss on the basis of both:

- (a) the entity's business model for managing the financial assets; and
- (b) the contractual cash flow characteristics of the financial asset.

#### **Business** models

An entity's business model refers to how an entity manages its financial assets in order to generate cash flows. That is, the entity's business model determines whether cash flows will result from collecting contractual cash flows, selling financial assets or both. If financial assets are not held within a business model whose objective is to hold assets to collect contractual cash flows or within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets, the business model for the financial assets is 'other'. The entity's assessment of the business model is performed on a financial asset portfolio basis, and determined on a reasonable expected scenario, taking into account: how to generate cash flows in the past, how the performance of the business model and the financial assets held within that business model are evaluated and reported to the entity's key management personnel; the risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way in which those risks are managed; and how managers of the business are compensated.

### The contractual cash flow characteristics

The assessment of contractual cash flow characteristics is to identity whether the cash flows are solely payments of principal and interest on the principal amount outstanding. Principal is the fair value of the financial asset at initial recognition. However, that principal amount may change over the life of the financial asset (for example, if there are repayments of principal). Interest consists of consideration for the time value of money, for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs, as well as a profit margin.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

## **3.6** Financial instruments (Continued)

## **3.6.2** Classification and subsequent measurement (Continued)

## 3.6.2.1 Financial assets (Continued)

(1) Financial assets at amortised cost

A financial asset shall be measured at amortised cost if both of the following conditions are

- (a) the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- (b) the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Such financial assets that the Group hold mainly include loans and advances to customers, cash and due from banks and other financial institutions, Placements with and loans to banks and other financial institutions and debt securities, and are subsequently measured at amortised cost.

The amount at which the financial asset is measured at initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that the initial amount and the maturity amount and adjusted for any loss allowance.

(2) Financial assets at fair value through other comprehensive income

A financial asset shall be measured at fair value through other comprehensive income if both of the following conditions are met:

- (a) the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- (b) the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

#### **3.6** Financial instruments (Continued)

## **3.6.2** Classification and subsequent measurement (Continued)

#### 3.6.2.1 Financial assets (Continued)

## (2) Financial assets at fair value through other comprehensive income (Continued)

Such financial assets that the Group hold mainly include bills discounted and debt securities, and are subsequently measured at fair value. A gain or loss on a financial asset measured at fair value through other comprehensive income shall be recognised in other comprehensive income, except for impairment gains or losses and foreign exchange gains and losses. When the financial asset is derecognised, the cumulative gain or loss previously recognised in other comprehensive income is reclassified from equity to profit or loss. Expected credit losses of such financial assets shall be recognised in other comprehensive income. The impairment gain or loss shall not adjust the carrying amount of such financial assets and be recognised in profit or loss.

## (3) Financial assets at fair value through profit or loss

A financial asset shall be measured at fair value through profit or loss unless it is measured at amortised cost or at fair value through other comprehensive income, which includes financial assets held for trading, financial assets designated as at fair value through profit or loss and other financial assets at fair value through profit or loss in accordance with IFRS.

Such financial assets that the Group hold mainly include debt securities and fund investments, and are subsequently measured at fair value. A gain or loss on a financial asset that is measured at fair value shall be recognised in profit or loss unless it is part of a hedging relationship. Qualified dividends generated by such equity instruments, which the Group is entitled to collect, shall be recognised in the income statement.

## (4) Equity instruments

The Group may, at initial recognition, irrevocably designate an equity instrument except trading equity instrument as financial asset measured at fair value through other comprehensive income when it meets the definition of equity instruments under IAS 32 Financial Instruments: Presentation. When the equity instrument is derecognised, the cumulative gain or loss previously recognised in other comprehensive income shall be reclassified from other comprehensive income to undistributed profits under equity. Qualified dividends generated by such equity instruments, which the Group is entitled to collect, shall be recognised in the income statement. Such equity instruments do not recognise impairment losses.

Only if the Group changes the business model for financial assets, the Group shall reclassify the affected financial assets. The reclassification shall be effective from the first day of the first reporting period after the change of its business model.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

#### **3.6** Financial instruments (Continued)

## **3.6.2 Classification and subsequent measurement** (Continued)

#### 3.6.2.2 Financial liabilities

An entity shall classify all financial liabilities as subsequently measured at amortised cost, except for:

- (a) financial liabilities at fair value through profit or loss. Such liabilities, including financial liabilities held for trading and financial liabilities designated as at fair value through profit or loss.
- (b) financial liabilities that arise when a transfer of a financial asset does not qualify for derecognition or when the continuing involvement approach applies.
- (c) Financial guarantee contracts and loan commitments which rates are lower than market's.

Such financial liabilities measured at amortised cost that the Group hold mainly include due to customers, placements from banks and other financial institutions and bonds issued and are subsequently measured at amortised cost.

Such financial liabilities at fair value through profit or loss that the Group hold mainly include Interbank certificates of deposit issued and rental of precious mental and are subsequently measured at fair value. A gain or loss on a financial asset or financial liability that is measured at fair value shall be recognised in profit or loss unless:

- (a) it is part of a hedging relationship;
- (b) it is a financial liability designated as at fair value through profit or loss and the entity is required to present the effects of changes in the liability's credit risk in other comprehensive income; When the financial liability is derecognised the cumulative gain or loss previously recognised in other comprehensive income is reclassified from the other comprehensive income to undistributed profits under equity.

An entity shall not reclassify any financial liability.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

#### **3.6** Financial instruments (Continued)

## **3.6.2** Classification and subsequent measurement (Continued)

## 3.6.2.3 Financial assets and financial liabilities held for trading

An entity shall classify financial assets or liabilities as financial assets or financial liabilities held for trading if one of the following conditions are met:

A financial asset or financial liability that:

- (a) is acquired or incurred principally for the purpose of selling or repurchasing in the near term; or
- (b) on initial recognition, is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking; or
- (c) is a derivative (except for a derivative that is a financial guarantee contract or a designated and effective hedging instrument).

## 3.6.2.4 Financial assets and financial liabilities designated as at fair value through profit or loss

An entity may, at initial recognition, irrevocably designate a financial instrument as measured at fair value through profit or loss when doing so results in more relevant information, because either:

- (a) it eliminates or significantly reduces a measurement or recognition inconsistency (sometimes referred to as 'an accounting mismatch') that would otherwise arise from measuring assets or liabilities or recognising the gains and losses on them on different bases; or
- (b) a Group of financial liabilities or financial assets and financial liabilities is managed and its performance is evaluated on a fair value basis, in accordance with a documented risk management or investment strategy, and information about the Group is provided internally on that basis to the entity's key management personnel; or
- (c) if a contract contains one or more embedded derivatives unless the embedded derivative(s) do(es) not significantly modify the cash flows that otherwise would be required by the contract; or separation of the embedded derivative(s) is prohibited.

According to the above conditions, the financial assets and financial liabilities designated by the Group mainly include debt securities, due to and placements from banks and other financial institutions and bonds issued valued at fair value.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

#### **3.6** Financial instruments (Continued)

## 3.6.3 Financial guarantees and loan commitments

Financial guarantee contracts are contracts that require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due, in accordance with the terms of a debt instrument. Such financial guarantees are given to banks, financial institutions and other bodies to secure customer loans, overdrafts and other banking facilities.

Financial guarantees are initially recognised at fair value on the date the guarantees were given. Subsequent to initial recognition, the Group's liabilities under such guarantees are measured at the higher of the initial measurement less amortisation calculated and the expenditure determined by the expected credit loss model that is required to settle any financial obligation arising at the financial reporting date, and any increase in the liability relating to guarantees is taken to the income statement.

Loan commitment is a commitment provided by the Group to the customers to grant loans under the established contract terms during certain period. The Group generally shall not commit to issuing loans with an interest rate lower than market or providing customers with a loan commitment to pay cash or to settle on a net basis through delivery or issuance of other financial instruments. The impairment losses on loan commitments are measured using the expected credit loss model. The Group discloses the impairment allowances for financial guarantee contracts and loan commitments in the contingent "Provision".

## 3.6.4 Determination of fair value

The fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair values of quoted financial assets and financial liabilities in active markets are based on current bid prices and ask prices, as appropriate. If there is no active market, the Group establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, discounted cash flow analysis and option pricing models, and other valuation techniques commonly used by market participants.

The Group uses the valuation techniques commonly used by market participants to price financial instruments and techniques which have been demonstrated to provide reliable estimates of prices obtained in actual market transactions. The Group makes use of all factors that market participants would consider in setting a price, and incorporates these into its chosen valuation techniques and tests for validity using prices from any observable current market transactions in the same instruments.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

#### **3.6** Financial instruments (Continued)

## 3.6.5 De-recognition of financial instruments

Financial assets are de-recognised when the rights to receive cash flows from the investments have expired, or when the Group has transferred substantially all risks and rewards of ownership, or when the Group neither transfers nor retains substantially all risks or rewards of ownership of the financial asset but has not retained control of the financial asset.

On de-recognition of a financial asset in its entirety, the difference between the carrying amount and the sum of the consideration received and any cumulative gain or loss that had been recognised in equity through other comprehensive income is recognised in the income statement.

Financial liabilities are de-recognised when they are extinguished – that is, when the obligation is discharged, cancelled or expires. The difference between the carrying amount of a financial liability derecognised and the consideration paid is recognised in the income statement.

### 3.6.6 Impairment measurement for losses on assets

On the financial reporting date, the Group evaluates and confirms the relevant impairment provisions for financial assets measured at amortised cost, measured at fair value with changes taken to other comprehensive income, and loan commitments and financial guarantee contracts on the basis of anticipated credit losses. See Note 52.1 for specific information.

## 3.6.7 Offsetting of financial instruments

Financial assets and liabilities are offset and the net amount is reported in the consolidated statement of financial position if, and only if, the Group has a legally enforceable right to offset such amounts with the same counterparty and an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

### 3.7 Derivative financial instruments

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently remeasured at their fair value. Fair values are obtained from quoted market prices in active markets, including recent market transactions, and valuation techniques, including discounted cash flow analysis and option pricing models, as appropriate. The Group adjusts to credit risk of over-the-counter derivatives to reflect credit risk of counterparties and the Group itself. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

#### 3.8 Embedded derivatives

An embedded derivative is a component of a hybrid (combined) instrument that also includes a non-derivative host contract with the effect that some of the cash flows of the hybrid (combined) instrument vary in a way similar to a stand-alone derivative.

If a hybrid contract contains a host that is an asset within the scope of this Standard, the Group applies the requirements of classification and measurement to the entire hybrid contract. If a hybrid contract contains a host that is not an asset within the scope of this Standard, the Group separates embedded derivatives from the host contract and accounts for these as derivatives, if, and only if:

- the economic characteristics and risks of the embedded derivative are not closely related to those of the host contract;
- a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and
- The hybrid (combined) instrument is not measured at fair value with changes in fair value recognised in the income statement.

These embedded derivatives separated from the host contract are measured at fair value with changes in fair value recognised in the income statement.

The Group will regard entire hybrid instrument which cannot be separately measured initially, or subsequently as financial assets or financial liabilities recognized at fair value in profit or loss.

## 3.9 Precious metals and precious metals swaps

Precious metals comprise gold, silver and other precious metals. The Group retains all risks and rewards of ownership related to precious metals deposited with the Group as precious metals deposits, including the right to freely pledge or transfer, and it records the precious metals received as an asset. A liability to return the amount of precious metals deposited is also recognised. Precious metals that are not related to the Group's precious metal market making and trading activities are initially measured at acquisition cost and subsequently measured at the lower of cost and net realisable value. Precious metals that are related to the Group's market making and trading activities are initially recognised at fair value and subsequent changes in fair value included in "Net trading gains" are recognised in the income statement.

Consistent with the substance of the transaction, if the precious metal swaps are for financing purposes, they are accounted for as precious metals subject to collateral agreements. Precious metals collateralised are not de-recognised and the related counterparty liability is recorded in "Placements from banks and other financial institutions". If precious metal swaps are for trading purposes, they are accounted for as derivative transactions.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

## 3.10 Repurchase and reverse repurchase transactions

Repurchase financial assets refer to the funds leased out from the financial assets which are purchased by the Group under agreements and sold at a fixed price. Reverse repurchase financial assets refer to the funds arise from the financial assets which are sold by the Group under agreements and repurchased at a fixed price. The actual payments or cash received in repurchase and reverse repurchase transactions are recognized in consolidated statement of financial position. The target assets purchased in repurchase transactions are not recognized; the target assets sold in reverse repurchase transactions are recognized in consolidated statement of financial position.

The difference between purchase and sale price is recognised as "Interest expense" or "Interest income" in the income statement over the life of the agreements using the effective interest method.

## 3.11 Property, plant and equipment

Fixed assets refer to the tangible assets held by the Group for business management and whose useful life exceeds one fiscal year. Construction in progress refers to the houses, buildings, machinery and equipment that are under construction or being installed, and when they are ready for their intended use, they are transferred to the corresponding fixed assets.

## (a) Cost of fixed assets

Fixed assets are initially recognized at cost. The cost of purchased fixed assets includes the purchase price, related taxes and fees, and the costs attributable to the asset before the asset is ready for its intended use. The cost of self-constructed fixed assets consists of the necessary expenses incurred before the construction of the asset reaches its intended usable condition.

Subsequent expenses for fixed assets, including expenses related to the replacement of a component of fixed assets, are included in the cost of fixed assets when the conditions for recognition of fixed assets are met; at the same time, the carrying amount of the replaced portion is deducted. Expenditure related to the routine maintenance of fixed assets is recognized in profit or loss when incurred.

## (b) Depreciation and impairment of fixed assets

The Group's amount of the original asset's estimated net residual value (if any) is depreciated on the straight-line method over the estimated useful lives of the assets and is recognized in profit or loss. For fixed assets that have been withdrawn for impairment, the accumulated amount of provision for impairment of fixed assets is deducted when depreciation is provided. Construction in progress is not depreciated.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

## 3.11 Property, plant and equipment (Continued)

## **(b) Depreciation and impairment of fixed assets** (Continued)

The estimated useful lives, depreciation rates and estimated residual value rate of fixed assets are as follows:

|                | Estimated    | Estimated           | Annual            |
|----------------|--------------|---------------------|-------------------|
|                | useful lives | residual value rate | depreciation rate |
| Buildings      | 20 years     | 3%                  | 4.85%             |
| Motor vehicles | 5 years      | 3%                  | 19.40%            |
| Equipment      | 5-10 years   | 3%                  | 9.70%-19.40%      |

The residual values and useful lives of assets are reviewed at least annually.

The impairment of the Group's fixed assets is treated in accordance with the accounting policy in Note 3.14.

## (c) Disposal of fixed assets

The gain or loss arising from the retirement or disposal of the fixed assets is the difference between the net disposal proceeds and the carrying amount of the assets and is recognized in profit or loss on the date of retirement or disposal.

## (d) Construction in progress

The cost of construction in progress is determined based on actual project expenditure, including all necessary engineering expenses incurred during construction and other related expenses.

Construction in progress is transferred to fixed assets when it is ready for its intended use.

## 3.12 Intangible assets

Intangible assets mainly include computer software, which is initially recognized at cost. The Group's amount of the intangible asset's estimated net residual value (if any) is amortised on the straight-line method and recognised in profit or loss. When it is amortised, the intangible assets that have been withdrawn for impairment are deducted from the accumulated amount of impairment provision.

The impairment of the Group's intangible assets is treated as described in Note 3.14.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

## 3.13 Repossessed assets

Repossessed assets are initially recognised at fair value plus related costs when they are obtained as the compensation for the loans, advances and interest receivable. When there are indicators that the recoverable amount is lower than carrying amount, the carrying amount is written down immediately to its recoverable amount.

#### 3.14 Impairment of non-financial assets

The Group assesses at the end of each reporting period whether there is any indication that an asset may be impaired. The recoverable amount is estimated for assets with signs of impairment. If there are indications that an asset is impaired, but it is difficult to estimate the recoverable amount of the individual asset, the Group will assess the recoverable amount based on cash-generating unit that the asset belongs to. The cash-generating unit is the smallest portfolio of assets that the Group can identify, and the cash flow generated is essentially independent of other assets or portfolios of assets.

The recoverable amount refers to the higher value between the fair value of the assets (or cash-generating units, cash-generating unit groups) minus the disposal expenses and the present value of the estimated future cash flows of the assets. When estimating the present value of future cash flows of the assets, the Group considers factors such as the estimated future cash flows, useful life spans and discount rates.

## 3.15 Employee benefits

Employee benefits refer to the various forms of remuneration and other relevant payments given to employees due to the services they provide. The Group recognizes the wages payable in operation and management fees during the employees provide service.

## (a) Defined contribution plans and defined benefit plans

In accordance with the policies of relevant state and local governments, employees in Mainland China participate in various defined contribution retirement schemes administered by local labour and social security bureaus. Operations in Chinese mainland contribute to pension and insurance schemes administered by the local pension and insurance agencies using applicable contribution rates stipulated in the relevant local regulations. Above pension and insurance expenses are recognized in current profits and losses in accordance with accrual basis principle. Upon retirement, the local labour and social security bureaus are responsible for the payment of the basic retirement benefits to the retired employees.

In addition to these basic staff pension schemes, employees in Mainland China who retired can also voluntarily participate in a defined contribution plan established by the Bank ("the Annuity Plan"). The Bank contributes to the Annuity Plan based on certain percentages of the employees' gross salaries.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

## **3.15** Employee benefits (Continued)

## (b) Housing funds and other social insurance expenses

The Group pays housing funds, basic medical insurances, unemployment insurances, employment injury insurances and maternity insurance etc. for in-service employees pursuant to relevant laws, regulations and policies. The Group pays housing funds and above social insurance expense monthly based on a certain proportion of payment basis to relevant departments and recognizes them in current profits and losses in accordance with accrual basis principle.

The Group participates social security schemes established by government, such as medical insurances, housing funds and other social security schemes. The Group has also participated medical insurance schemes issued by commercial insurance companies since October 2012.

## (c) Early retirement benefits

Early retirement benefits have been paid to those employees who accept voluntary retirement before the normal retirement date, as approved by management. The related benefit payments are made from the date of early retirement to the normal retirement date. The differences arise from changes in evaluation assumptions and adjustments to benefits standards are recognized in current profits and losses when they occur.

## 3.16 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made. The amount initially recognised as a provision should be the best estimate of the expenditure required to settle the present obligation.

## 3.17 Contingent liabilities

A contingent liability is a possible obligation that arises from past transactions or events and whose existence will only be confirmed by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group. It can also be a present obligation arising from past events that is not recognised because it is not probable that an outflow of economic resources will be required, or the amount of obligation cannot be measured reliably.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

## 3.18 Fiduciary activities

The asset custody services of the Group refer to the service that the Group signs custody agreements with clients such as commercial banks, securities companies, fund companies, insurance companies, and annuity plans, etc. and manage assets for clients as trustee. Since the group gets paid in return of its job as stated by the fiduciary agreement but is not involved with the risk and revenue resulted by the management of the asset being custodied, fiduciary activities of the Group is treated as an off-balance-sheet item. The entrusted loans services refer to the service that the Group signs entrusted loans agreements with clients, and the clients provide fund ("entrusted loans fund") to the Group, and the Group issues loans ("entrusted loans") to the third parties according to the instructions of clients. The assets under custody are recorded as off-balance sheet items as the Group merely fulfils the responsibility as trustee and charges fees in accordance with these agreements without retaining any risks or rewards of the assets under custody.

## 3.19 Dividends

Dividends are recognized as a liability and deducted from equity when they are approved by the Bank's shareholders in general meetings and declared. Interim dividends are deducted from equity when they are approved and declared, and no longer at the discretion of the Bank. Dividend for the year that is approved after the end of the reporting period is disclosed as an event after the reporting period.

## 3.20 Interest income and expense

The "interest income" and "interest expense" in the Group's income statement are the interest income and expense from financial assets using the effective interest rate method at amortised cost, financial assets at fair value with changes recognised through other comprehensive income and financial liabilities at amortised cost.

The effective interest rate method is a method of calculating the amortised cost of a financial asset or a financial liability and allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that discounts estimated future cash flows through the expected life of the financial instrument to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Group estimates future cash flows considering all contractual terms of the financial instrument but does not consider expected credit losses. The calculation includes all amounts paid or received by the Group that are an integral part of the effective interest rate, including transaction costs and all other premiums or discounts.

For the financial assets acquired or originated with credit impairment, the Group calculates the interest income according to the amortized cost of the financial assets and the effective interest rate after credit adjustment since the initial recognition by the Group. The effective interest rate after credit adjustment refers to the estimated future cash flows of the acquired or originated financial assets with credit impairment in the expected duration, which is converted into the interest rate of amortized cost of the financial assets.

For the financial assets acquired or originated without any credit impairment, but incurred credit impairment in the subsequent period, the Group calculates the interest income in accordance with the amortized cost and the effect interest rate of the financial assets.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

#### 3.21 Fee and commission income

The Group earns fee and commission income from a diverse range of services it provides to its customers. For those services that are provided over a period of time, fee and commission income are accrued in accordance with the actual progress. For other services, fee and commission income are recognised when the transactions are completed.

#### 3.22 Current and deferred income tax

Income taxes comprise current income tax and deferred income tax. Tax is recognised in the current income statement as income expense or revenue except to the extent that it relates to transactions or items directly recognised in equity. In these cases, tax is also directly recognised in equity.

Current income tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the financial reporting date, and any adjustment to tax payable in respect of previous years.

Deferred income tax is recognised using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. Deferred income tax is determined using tax rates and laws that have been enacted or substantially enacted by the financial reporting date and are expected to apply when the related deferred income tax asset is realised, or the deferred income tax liability is settled.

The principal temporary differences arise from asset impairment allowances, revaluation of certain financial assets and financial liabilities including derivative contracts, revaluation of investment properties, depreciation of Property, plant and equipment, provisions for pension, retirement benefits and salary payables.

"Deferred income tax assets" are recognised to the extent that it is probable that future taxable profit will be available against which deductible temporary differences can be utilised except the deferred tax asset arises from the initial recognition of an asset or liability in a transaction that is not a business combination and at the time of the transaction, affects neither accounting profit nor taxable profit/(tax loss).

For deductible temporary differences associated with investments in subsidiaries, associates and joint ventures, a deferred tax asset is recognised to the extent that, and only to the extent that, it is probable that the temporary difference will reverse in the foreseeable future; and taxable profit will be available against which the temporary difference can be utilised.

Deferred tax liabilities shall be recognised for all taxable temporary differences, except to the extent that the deferred tax liability arises from the initial recognition of goodwill, or the initial recognition of an asset or liability in a transaction which is not a business combination, and at the time of the transaction, affects neither accounting profit nor taxable profit/(tax loss).

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

## 3.22 Current and deferred income tax (Continued)

Deferred income tax liabilities on taxable temporary differences arising from investment in subsidiaries, associates and joint ventures are recognised, except where the timing of the reversal of the temporary difference can be controlled and it is probable that the difference will not reverse in the foreseeable future.

The tax effects of income tax losses available for carrying forward are recognised as an asset when it is probable that future taxable profits will be available against which these losses can be utilised.

#### 3.23 Leases

The Group assesses at contract inception whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. In order to determine whether the contract transfers the right to control the use of the identified assets within a certain period of time, the Group assesses whether the customers in the contract are entitled to receive almost all of the economic benefits arising from the use of the identified assets and have the right to dominate the use of identified assets during the period of use.

## 3.23.1 Recognition of individual leases

When a contract contains several separate leases, the Group splits the contract and accounts for each lease separately. The right to use an identified asset constitutes a separate lease under the contract if the following conditions are met simultaneously.

- (1) The lessee can profit from the use of the asset alone or in conjunction with other resources that are readily available.
- (2) The asset is not highly dependent or highly related to other assets in the contract.

## 3.23.2 Spin-off of leased and non-leased parts

For a contract that is, or contains, a lease, the Group account for each lease component within the contract as a lease separately from non-lease components of the contract.

## 3.23.3 Evaluation of lease term

The lease term is the period during which the Group is entitled to use the leased asset and the right is irrevocable. If the Group has the option to renew the lease, that is, it has the right to choose to extend the lease and it is reasonably determined that the option will be exercised, the lease term includes the period covered by the renewal option. If the Group has the option to terminate the lease, that is, has the right to choose to terminate the lease of the asset, but it is reasonably expected that the option will not be exercised, the lease period does not exclude the period covered by the termination lease option. The Group has several lease contracts that include extension and termination options. The Group applies judgement in evaluating whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate (e.g., construction of significant leasehold improvements or significant customization to the leased asset).



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

#### **3.23** Leases (Continued)

## 3.23.4 Group as a lessee

## 3.23.4.1 Right-of-use assets

The Group's right-of-use assets consist of buildings, vehicles, electronic and other equipment and land use rights.

Right-of-use assets are recognised at the commencement date of the lease. right-of-use assets are measured at cost, less any accumulated depreciation and any impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Where applicable, the cost of a right-of-use asset also includes an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease terms and the estimated useful lives of the assets. If ownership of the leased asset transfers to the Group by the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.

### 3.23.4.2 Lease liabilities

Lease liabilities are recognised at the commencement date of the lease at the present value of lease payments to be made over the lease term, except short-term leases and leases of low-value assets. In calculating the present value of lease payments, the Group uses internal interest rate, or incremental borrowing rate when internal interest rate is not obtainable. The Group uses fixed interest rate to calculate interest expense on lease liabilities and recognises profit or loss. Variable lease payments, not included in lease liabilities, are recognized as profit or loss when made.

After the commencement date, the carrying amount of lease liabilities is remeasured if there is a change in lease payments, estimated payable amounts of guarantee residual value, discount rate, or situations that influence the Group's decision whether to exercise purchase options, extension options, or termination options.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

#### 3.23 Leases (Continued)

## **3.23.4 Group as a lessee** (Continued)

## 3.23.4.3 Changes in leases

Changes in lease are the changes in the lease scope, lease consideration, and lease duration. Lease changes include the addition or termination of the right to use one or more leased assets, and the extension or shortening of the lease term in the contract.

When the following conditions are met, the Group regards the change as a separate lease change in the process of accounting treatment.

- (1) The lease change expands the scope of the lease by adding the right to use one or more leased assets;
- (2) The increase in consideration is equivalent to the price of the additional part of the lease scope.

If the lease change is not regarded as a separate change, on the effective date of the lease change, the Group re-determines the lease term and calculates the present value of the lease payment to remeasure the lease liability. In the process of calculating the present value of lease payments after the change, the Group refers to the interest rate implicit in lease in the remaining lease period as the discount rate. If the leased interest rate is not available, the Group adopts incremental borrowing rate to calculate the present value of lease payment. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in lease payments (e.g., a change to future lease payments resulting from a change in an index or rate) or a change in assessment of an option to purchase the underlying asset.

Based on the above lease adjustment, the Group distinguishes the following situations for accounting treatment.

- (1) If the lease change leads to a short lease term or small lease scope, the Group reduces the book value of right-of-use assets to represent the partial or complete termination of lease. The relevant gain or loss of termination are included in current profits and losses.
- (2) In terms of other lease changes, the Group adjusts the book value of the right-of-use asset accordingly.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

## 3.23 Leases (Continued)

## **3.23.4 Group as a lessee** (Continued)

## 3.23.4.4 Short-term leases and leases of low-value assets

The Group recognises leases without purchase options that do not exceed 12 months as short-term leases; Leases are regarded as low-value asset leases if the cost of a single leased asset does not exceed RMB30,000. In each period of the lease term, the relevant asset costs or expenses are calculated in accordance with the straight-line method, and the contingent rent is included in the current profit or loss when it actually occurs.

## 3.23.5 Group as a lessor

A lease that essentially transfers almost all the risks and returns associated with the ownership of the leased asset on the start date of the lease is a finance lease. All other leases are operating leases.

## 3.23.5.1As a lessor of financial leases

Rental income is accounted for on a straight-line basis over the lease terms and is included in revenue in the income statement due to its operating nature. Variable lease payments that are not included in lease receivables are recorded in the profit or loss for the period when they actually occur.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

## 3.24 Related parties

A party is considered to be related to the Group if:

- (a) the party is a person or a close member of that person's family and that person
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or of a parent of the Group;

Or

- (b) the party is an entity where any of the following conditions applies:
  - (i) the entity and the Group are members of the same group;
  - (ii) one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or an associate or joint venture of fellow subsidiary of the other entity);
  - (iii) the entity and the Group are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate venture of the third entity;
  - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
  - (vi) the entity is controlled or jointly controlled by a person identified in (a);
  - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity); and
  - (viii) the legal person or other organization which is directly, indirectly or jointly controlled by the board of director, senior management of the Group and their closely related family members, or in which the person identified above is in charge of board of directors or senior management



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 3 CRITICAL ACCOUNTING POLICIES (CONTINUED)

## 3.25 Segment reporting

The Group determines the operating divisions based on the internal organizational structure, management requirements and internal reporting system, and determines the reporting divisions based on the operating divisions and discloses the information of the divisions.

The operating divisions are components in the Group where all of the following conditions apply:

- (1) the division generates income and expense in daily activities;
- (2) the management of the Group decides the resources allocation to the division and assessment of division's performance by regularly evaluating the operating performance;
- (3) the Group has access to relevant accounting information such as financial situation, operating performance, cash flow, etc.;

Two or more operating divisions are able to aggregate if they have similar economic characteristics and satisfy certain conditions.

## 4 SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

In the process of applying the Group's accounting policies, management has used its judgements and made assumptions of the effects of uncertain future events on the financial statements. The most significant use of judgements and key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial period are described below.

## Impairment loss on financial assets

The Group measures the impairment losses on all financial assets in accordance with IFRS 9 including many estimates and judgments in the process, especially in determining the amount of impairment losses, estimating future contractual cash flows, the value of collateral and judging the significant increase in credit risk. The Group is affected by various factors in the measurement of impairment, which will result in different levels of impairment provision.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 4 SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

## Impairment loss on financial assets (Continued)

The Group's expected credit loss calculation is the result of model output, which contains many model assumptions and parameter inputs.

The accounting judgments and estimates used in the expected credit loss model include:

- Criteria for judging significant increases in credit risk
- Definition of credit-impaired financial asset
- Parameters for measuring ECLs
- Forward-looking information
- Modification of contractual cash flows

## Impairment of non-financial assets (Except goodwill)

The Group judges whether there are indications of impairment of non-financial-and-non-current assets at the end of reporting period. Besides annual impairment tests, additional impairment tests will be carried out for intangible assets with indefinite operational life spans where exist indications of impairments. Other non-current assets are tested for impairment when there is an indication that the carrying amounts are not recoverable. When estimating the present value of future cash flows, management must estimate the future cash flows of the asset or asset group and select an appropriate discount rate to determine the present value of future cash flows.

## **Business combinations and goodwill**

The identifiable assets, liabilities and contingent liabilities of the acquiree obtained in the business combination not under the same control are measured at fair value on the combination date. The combination date refers to the date on which the acquirer obtains control of the acquiree's business. The fair value of the acquired assets, the liabilities to be undertaken, the consideration for merger and acquisition, and the estimation should be used when allocating the consideration for merger and acquisition of identifiable assets and liabilities. The fair value of the acquired identifiable assets and liabilities is determined by valuation techniques (including discounted cash flow model). The data used in the model is obtained from the observable market when possible, and judgement and estimation are required to determine the fair value only when it is not feasible. The group shall estimate the future cash flow and discount rate to calculate the fair value.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 4 SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

## Impairment of goodwill

The group tests goodwill for impairment at least annually. This requires that the present value of the future cash flow of the asset group or combination of asset groups to which goodwill is allocated be estimated. When predicting the present value of future cash flow, the group needs to predict the cash flow generated by the future asset group or combination of asset groups, and select the appropriate discount rate to determine the present value of future cash flow. See Note 28 for details.

### Fair value of derivatives and other financial instruments

The Group establishes the fair value of financial instruments with reference to a quoted market price in an active market or, if there is no active market, using valuation techniques. These valuation techniques include the use of recent arm's length transactions, observable prices for similar instruments, discounted cash flow analysis using risk-adjusted interest rates, and commonly used market pricing models. Whenever possible, these models use observable market inputs and data including, for example, interest rate yield curves, foreign exchange rates and option volatilities. The results of using valuation techniques are calibrated against industry practice and observable current market transactions in the same or similar instruments.

The Group assesses assumptions and estimates used in valuation techniques including review of valuation model assumptions and characteristics, changes to model assumptions, the quality of market data, whether markets are active or inactive, other fair value adjustments not specifically captured by models and consistency of application of techniques between reporting periods as part of its normal review and approval processes. Valuation techniques are validated and periodically reviewed and, where appropriate, have been updated to reflect market conditions at the financial reporting date.

With respect to the PRC government obligations related to large-scale policy directed financing transactions, fair value is determined using the stated terms of the related instrument and with reference to terms in similar transactions in which the PRC government engages or which are directed by the PRC government. In this regard, there are no other relevant market prices or yields reflecting arm's length transactions of a comparable size and tenor.

## **Early retirement benefit obligations**

The Bank has established liabilities in connection with benefits payable to early retired employees. These amounts of employee benefit expense and these liabilities are dependent on assumptions used in calculating such amounts. These assumptions include discount rates, inflation rates, and other factors. Actual results that differ from the assumptions are recognized immediately and, therefore, affect recognized expense in the year in which the differences arise. While management believes that its assumptions are appropriate, differences in actual experience or changes in assumptions may affect the Bank's expense related to its employee early retirement benefit obligations.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 4 SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

#### Income tax

Determining income tax provisions requires the Group to estimate the future tax treatment of certain transactions. The Group carefully evaluates tax implications of transactions in accordance with prevailing tax regulations and makes tax provisions accordingly. In addition, deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences can be utilised. This requires significant estimation on the tax treatments of certain transactions and also significant assessment on the probability that whether adequate future taxable profits will be available for the deferred income tax assets to be recovered.

#### **Provisions**

The Group uses judgement to assess whether the Group has a present legal or constructive obligation as a result of past events at each financial reporting date, and judgement is used to determine if it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and to determine a reliable estimate of the amount of the obligation and relevant disclosure in the consolidated financial statements.

#### **Business model**

The classification of financial assets at the time of initial recognition depends on the business model of the group in managing financial assets. When judging the business model, the group considers the ways of enterprise evaluation and reporting the performance of financial assets to key management personnel, the risks affecting the performance of financial assets and their management methods, as well as the ways of relevant business management personnel getting remuneration, etc. When evaluating whether the target is to collect the contract cash flow, the group needs to analyze and judge the reason, time, frequency and value of the sale of financial assets before the maturity date.

#### Characteristics of the contractual cash flow

The classification of financial assets at initial recognition depends on the contractual cash flow characteristics of financial assets. When it is necessary to judge whether the contractual cash flow is only the payment of principal and interest based on outstanding principal, including the correction of time value of money, it is necessary to judge whether there is a significant difference compared with the benchmark cash flow. For financial assets with prepayment characteristics, it is necessary to judge whether the fair value of prepayment characteristics is very small.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 4 SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

## Judgement in assessing control over structured entities

The Group is involved with structured entities in its normal business course, and the Group determines whether or not to consolidate those structured entities depending on whether the Group has control over them. When assessing control over structured entities, the Group takes account of power arising from rights it directly owns or indirectly owns through subsidiaries (including controlled structured entities), variable returns, and link between power and returns.

The variable returns the Group is exposed to from its involvement with structured entities include decision makers' remuneration (such as management fees and performance-related fees), as well as other benefits (such as direct investment income, remuneration and exposure to loss from providing credit enhancement or liquidity support, and variable returns from transactions with structured entities). When assessing whether it controls a structured entity, the Group not only considers applicable legal or regulatory requirements and contractual agreements, but also other circumstances where the Group may have obligation to absorb any loss of the structured entity.

The Group reassesses whether it controls a structured entity if facts and circumstances indicate that there are changes to one or more of the relevant elements of control.

## 5 TAXATION

The principal income and other taxes to which the Group is subject are listed below:

| Taxes                                 | Tax basis   | Statutory rates         |
|---------------------------------------|---|-------------------------|
| Corporate income tax                  | Taxable income  | 25%                     |
| Value-added tax                       | Taxable added value (tax payable is calculated by multiplying taxable sales revenue with applicable tax rate, then deducting input tax that can be credited of this period) | 3% · 5% · 6% · 9% · 13% |
| City construction and maintenance tax | VAT payable   | 5%, 7%                  |
| Education surcharges                  | VAT payable   | 3%                      |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 6 THE BANK'S STATEMENT OF FINANCIAL POSITION AND STATEMENT OF CHANGES IN EQUITY

|   | As at 31      | As at 31      |
|---|---------------|---------------|
|   | December 2022 | December 2021 |
| Assets  |               |               |
| Cash and balances with central bank   | 104,268,932   | 81,067,539    |
| Deposits with banks and other financial institutions                                  | 7,573,430     | 10,388,752    |
| Placements with banks and other financial institutions                                | 23,895,404    | 16,841,372    |
| Derivative financial assets   | 129,682       | 156,757       |
| Financial assets held under resale agreements   | 12,658,904    | 5,452,455     |
| Loans and advances to customers   | 731,031,594   | 625,012,464   |
| Financial Investments   |               |               |
| <ul> <li>Financial assets at fair value through profit or loss</li> </ul>             | 121,900,793   | 121,752,685   |
| <ul> <li>Financial assets at fair value through other comprehensive income</li> </ul> | 136,776,582   | 116,264,101   |
| – Financial assets at amortised cost  | 334,125,407   | 302,310,067   |
| Investments in subsidiaries   | 3,809,133     | 3,809,133     |
| Investments in associates   | 4,923,502     | 4,715,591     |
| Property, plant and equipment   | 4,401,340     | 4,462,295     |
| Right-of-use assets   | 1,107,979     | 1,107,017     |
| Goodwill  | 11,776,076    | 14,567,826    |
| Deferred tax assets   | 12,958,767    | 11,964,032    |
| Other assets  | 4,578,553     | 5,085,574     |
| Total assets  | 1,515,916,078 | 1,324,957,660 |
| Liabilities   |               |               |
| Borrowings from central bank  | 82,846,187    | 65,347,098    |
| Deposits from banks and other financial institutions                                  | 123,929,794   | 137,485,285   |
| Placements from banks and other financial institutions                                | 3,966,949     | 4,802,095     |
| Derivative financial liabilities  | 116,985       | 150,616       |
| Financial assets sold under repurchase agreements                                     | 54,476,425    | 38,498,769    |
| Deposits from customers   | 906,879,117   | 778,793,383   |
| Taxes payable   | 2,798,989     | 3,614,266     |
| Debt securities issued  | 214,948,859   | 180,343,134   |
| Other liabilities   | 10,221,230    | 9,752,146     |
| Total liabilities   | 1,400,184,535 | 1,218,786,792 |
| Equity  |               |               |
| Share capital   | 13,889,801    | 13,889,801    |
| Other equity instruments  | 9,999,811     | 9,999,811     |
| Capital reserve   | 15,221,300    | 15,221,300    |
| Surplus reserve   | 17,404,333    | 15,180,759    |
| General reserve   | 14,408,760    | 12,961,130    |
| Other comprehensive Income  | 886,774       | 1,515,986     |
| Retained earnings   | 43,920,764    | 37,402,081    |
| Total equity  | 115,731,543   | 106,170,868   |
| Total equity and liabilities  | 1,515,916,078 | 1,324,957,660 |

| Yan Chen | Kong Qinglong            | Li Dawei             | Fang Lixin                 |
|----------|--------------------------|----------------------|----------------------------|
| Chairman | President                | Financial Controller | Head of Finance Department |
|          | (performing the duties   | on                   |                            |
|          | behalf of the President) |                      |                            |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

# 6 THE BANK'S STATEMENT OF FINANCIAL POSITION AND STATEMENT OF CHANGES IN EQUITY (CONTINUED)

|      |   |               |              |            |            |            | Other         |             |              |
|------|---|---------------|--------------|------------|------------|------------|---------------|-------------|--------------|
|      |   |               | Other equity | Capital    | Surplus    | General    | comprehensive | Retained    |              |
|      |   | Share capital | instruments  | reserve    | reserve    | reserve    | income        | earnings    | Total equity |
| As a | t 1 January 2022                            | 13,889,801    | 9,999,811    | 15,221,300 | 15,180,759 | 12,961,130 | 1,515,986     | 37,402,081  | 106,170,868  |
| (1)  | Comprehensive income                        |               |              |            |            |            |               |             |              |
|      | Profit for the year                         | -             | -            | -          | -          | -          | -             | 11,916,079  | 11,916,079   |
|      | Other comprehensive income, net of tax      | -             | -            | -          | -          | -          | (943,822)     | -           | (943,822)    |
|      | Asset impairment through other              |               |              |            |            |            |               |             |              |
|      | comprehensive income                        | -             | -            | -          | -          | -          | 313,748       | -           | 313,748      |
|      | OCI accrued under the equity method         | -             | -            | -          | -          | -          | 862           | -           | 862          |
|      | Total comprehensive income for the year     | -             | -            | -          | -          | -          | (629,212)     | 11,916,079  | 11,286,867   |
| (2)  | Profit distribution                         |               |              |            |            |            |               |             |              |
|      | Dividends                                   | -             | -            | -          | -          | -          | -             | (1,726,192) | (1,726,192)  |
|      | Additional capital stock                    | -             | -            | -          | -          | -          | -             | -           | -            |
|      | Perpetual bonds issued                      | -             | -            | -          | -          | -          | -             | -           | -            |
|      | Appropriation to surplus reserve            | -             | -            | -          | 2,223,574  | -          | -             | (2,223,574) | -            |
|      | Appropriation to general reserve            | -             | -            | -          | -          | 1,447,630  | -             | (1,447,630) |              |
| (3)  | Changes in share capital                    |               |              |            |            |            |               |             |              |
|      | Capital contribution and reduction by other |               |              |            |            |            |               |             |              |
|      | equity instruments holders                  | -             | -            | -          | -          | -          | -             | -           |              |
| As a | t 31 December 2022                          | 13,889,801    | 9,999,811    | 15,221,300 | 17,404,333 | 14,408,760 | 886,774       | 43,920,764  | 115,731,543  |
| As a | t 1 January 2021                            | 13,889,801    | 15,989,901   | 14,909,793 | 13,234,045 | 11,877,308 | 949,630       | 30,949,981  | 101,800,459  |
| (1)  | Comprehensive income                        |               |              |            |            |            |               |             |              |
|      | Profit for the year                         | -             | -            | -          | -          | -          | -             | 10,319,660  | 10,319,660   |
|      | Other comprehensive income, net of tax      | -             | -            | -          | -          | -          | 444,047       | -           | 444,047      |
|      | Asset impairment through other              |               |              |            |            |            |               |             |              |
|      | comprehensive income                        | -             | -            | -          | -          | -          | 122,309       | -           | 122,309      |
|      | Total comprehensive income for the year     | -             | -            | -          | -          | -          | 566,356       | 10,319,660  | 10,886,016   |
| (2)  | Profit distribution                         |               |              |            |            |            |               |             |              |
|      | Dividends                                   | -             | -            | -          | -          | -          | -             | (837,024)   | (837,024)    |
|      | Additional capital stock                    | -             | -            | -          | -          | -          | -             | -           | -            |
|      | Perpetual bonds issued                      | -             | -            | -          | -          | -          | -             | -           | -            |
|      | Appropriation to surplus reserve            | -             | -            | -          | 1,946,714  | -          | -             | (1,946,714) | -            |
|      | Appropriation to general reserve            | -             | -            | -          | -          | 1,083,822  | -             | (1,083,822) | -            |
| (3)  | Changes in share capital                    |               |              |            |            |            |               |             |              |
|      | Capital contribution and reduction by       |               |              |            |            |            |               |             |              |
|      | other equity instruments holders            | -             | (5,990,090)  | 311,507    | -          | -          | -             | -           | (5,678,583)  |
| As a | t 31 December 2021                          | 13,889,801    | 9,999,811    | 15,221,300 | 15,180,759 | 12,961,130 | 1,515,986     | 37,402,081  | 106,170,868  |
|      |   |               |              |            |            |            |               |             |              |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 7 NET INTEREST INCOME

|   | 2022         | 2021         |
|---|--------------|--------------|
| Interest income   |              |              |
| Balances with central bank  | 1,149,681    | 1,137,391    |
| Deposits and placements with banks and other financial institutions | 1,100,862    | 992,674      |
| Loans and advances to customers                                     | 35,223,646   | 32,643,593   |
| Investment securities   | 19,336,521   | 18,663,168   |
| Finance lease   | 4,151,516    | 3,677,092    |
| Total   | 60,962,226   | 57,113,918   |
| Unwinding of discount on allowance                                  | 130,041      | 142,074      |
| Interest expense  |              |              |
| Borrowings from central bank (a)                                    | (1,611,147)  | (1,742,832)  |
| Deposits and placements from banks and other financial institutions | (6,809,293)  | (7,019,454)  |
| Deposits from customers   | (18,710,712) | (16,097,911) |
| Debt securities issued  | (5,126,413)  | (5,397,269)  |
| Total   | (32,257,565) | (30,257,466) |
| Net interest income   | 28,704,661   | 26,856,452   |

<sup>(</sup>a) Borrowings from the central bank include general borrowings from the PBOC, rediscounted bills held under repurchase agreements, closed anti-repo, re-lending to support micro and small enterprises and lending facilities with the PBOC.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 8 NET FEE AND COMMISSION INCOME

|                               | 2022      | 2021      |
|-------------------------------|-----------|-----------|
| Fee and commission income     |           |           |
| Settlement and clearing fees  | 128,557   | 92,605    |
| Guarantee and commitment fees | 613,740   | 371,430   |
| Investment banking fees       | 616,139   | 504,206   |
| Custody fees                  | 646,878   | 622,137   |
| Bank card fees                | 70,788    | 193,958   |
| Acquiring business fees       | 21,986    | 31,766    |
| Agency commissions            | 2,401,887 | 2,325,728 |
| Others                        | 82,814    | 698,901   |
| Total                         | 4,582,789 | 4,840,731 |
| Fee and commission expense    | (402,898) | (410,137) |
| Net fee and commission income | 4,179,891 | 4,430,594 |

## 9 NET TRADING GAINS/(LOSSES)

|   | 2022      | 2021      |
|---|-----------|-----------|
| Net (loss)/gain from foreign exchange   | (30,319)  | 67,405    |
| Net gain from interest rate instruments | 2,167,863 | 2,921,601 |
| Net loss from goods traded              | (18,371)  | (4,912)   |
| Total                                   | 2,119,173 | 2,984,094 |

Net gains/(losses) from financial investments mainly include gains arising from fair value changes of financial assets and liabilities at fair value through profit or loss.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 10 NET GAINS/(LOSSES) ON FINANCIAL INVESTMENTS

|   | 2022    | 2021    |
|---|---------|---------|
| Net gains from financial assets at fair value through profit or loss      | 559,307 | 704,883 |
| Net gains from financial assets at fair value through other comprehensive |         |         |
| income  | 164,313 | 184,547 |
| Net gains from financial assets at amortised cost                         | 7,161   | 19,500  |
| Other   | 14,818  | 1,453   |
| Total   | 745,599 | 910,383 |

All the net gains recognised from the derecognition of financial assets measured at amortised cost are resulted from trading for the year ended 31 December 2022.

## 11 OTHER OPERATING INCOME, NET

|                    | 2022    | 2021    |
|--------------------|---------|---------|
| Net gains on bills | 188,168 | 95,416  |
| Government subsidy | 231,969 | 178,092 |
| Others             | 53,780  | 57,293  |
| Total              | 473,917 | 330,801 |

## 12 OPERATING EXPENSES

|  | 2022        | 2021        |
|--|-------------|-------------|
| Staff cost (Note 13)                                     | (5,580,217) | (4,874,548) |
| Business tax and surcharges                              | (418,264)   | (394,333)   |
| General operating and administrative expenses            | (2,283,334) | (2,206,681) |
| Operating lease rental expenses                          | (33,861)    | (68,051)    |
| Depreciation of property, plant and equipment (Note 26)  | (416,016)   | (396,815)   |
| Depreciation for right-of-use assets (Note 27)           | (368,293)   | (363,331)   |
| Amortization expenses for long-term prepaid expenses     | (86,877)    | (101,192)   |
| Amortization expenses for intangible assets (Note 30(b)) | (164,694)   | (137,975)   |
| Auditors' remuneration                                   | (5,350)     | (6,930)     |
| – Audit services   | (5,150)     | (5,150)     |
| – Non-audit services                                     | (200)       | (1,780)     |
| Others   | (117,556)   | (134,560)   |
| Subtotal   | (9,474,462) | (8,684,416) |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 13 STAFF COST

|   | 2022        | 2021        |
|---|-------------|-------------|
| Salaries, bonuses, allowances and subsidies | (4,021,098) | (3,426,229) |
| Pension costs                               | (609,729)   | (570,758)   |
| Labor union fee and staff education fee     | (106,701)   | (96,745)    |
| Other social insurance and welfare costs    | (842,689)   | (780,816)   |
| Subtotal                                    | (5,580,217) | (4,874,548) |

## Five highest paid individuals

The five highest paid individuals of the Group are members of the Bank, who are not the directors or supervisors listed in Note 14(a). Their emoluments are determined by and referred to current market level in the region where the Bank is located. Details of the five highest paid individuals' emoluments are listed below:

|                                   | 2022   | 2021   |
|-----------------------------------|--------|--------|
| Salaries, allowances and benefits | 8,361  | 6,999  |
| Contribution to pension schemes   | 277    | 277    |
| Discretionary bonuses             | 5,387  | 5,189  |
| Subtotal                          | 14,025 | 12,465 |
|                                   | 2022   | 2021   |
| RMB 0-RMB1,000,000                | -      | _      |
| RMB 1,000,001-RMB1,500,000        | -      | _      |
| RMB 1,500,001-RMB2,000,000        | -      | -      |
| RMB 2,000,001-RMB2,500,000        | -      | 3      |
| RMB 2,500,001-RMB3,000,000        | 4      | 1      |
| RMB 3,000,001-RMB3,500,000        | 1      | 1      |
|                                   | 5      | 5      |

No emolument was paid by the Group to any of the directors, supervisors or the five highest paid individuals as an inducement to join or upon joining the Group or as compensation for loss of office.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 14 EMOLUMENTS OF DIRECTORS AND SUPERVISORS

## (a) Details of the directors' and supervisors' emoluments are as follows:

|                                      |       |              | 2022         |               |       |       |
|--------------------------------------|-------|--------------|--------------|---------------|-------|-------|
|                                      |       | Salaries,    |              |               |       |       |
|                                      |       | allowances   | Contribution |               |       |       |
|                                      |       | and benefits | to pension   | Discretionary |       |       |
| Name                                 | Fees  | in kind      | schemes      | bonuses       | Other | Total |
| Executive Directors                  |       |              |              |               |       |       |
| Yan Chen <sup>(1)(*)</sup>           | _     | 677          | 96           | _             | _     | 773   |
| Zhang Renfu <sup>(2)(5)(12)(*)</sup> | -     | 677          | 96           | 109           | -     | 882   |
| Non-executive Directors              |       |              |              |               |       |       |
| Ma Lingxiao <sup>(3)</sup>           | _     | -            | _            | _             | _     | _     |
| Wang Zhaoyuan <sup>(3)</sup>         | _     | -            | -            | -             | _     | -     |
| Zhou Yana <sup>(4)</sup>             | 240   | -            | -            | -             | _     | 240   |
| Zhu Yicun <sup>(5)(13)</sup>         | _     | -            | -            | _             | _     | -     |
| Wu Tian <sup>(5)</sup>               | _     | -            | -            | _             | _     | -     |
| Qian Dongsheng <sup>(5)(14)</sup>    | _     | -            | -            | _             | _     | -     |
| Gao Yang                             | _     | -            | -            | _             | _     | -     |
| Wang Wenjin <sup>(5)</sup>           | _     | -            | -            | _             | _     | -     |
| Zhao Zongren                         | -     | -            | -            | -             | _     | -     |
| Dai Peikun <sup>(5)</sup>            | -     | -            | -            | -             | -     | -     |
| Liu Zhiqiang <sup>(5)</sup>          | -     | -            | -            | -             | -     | -     |
| Yin Jianfeng <sup>(5)</sup>          | 240   | -            | -            | -             | -     | 240   |
| Huang Aiming <sup>(5)</sup>          | 240   | -            | -            | -             | -     | 240   |
| Xu Jiabin <sup>(15)</sup>            | 140   | -            | -            | -             | -     | 140   |
| Shao Dehui <sup>(16)</sup>           | -     | -            | -            | -             | -     | -     |
| Supervisors                          |       |              |              |               |       |       |
| He Jiehua <sup>(11)(*)</sup>         | -     | 678          | 96           | 61            | -     | 835   |
| Tang Chuan <sup>(7)</sup>            | -     | 1,811        | 140          | -             | -     | 1,951 |
| Zhong Qiushi <sup>(8)</sup>          | -     | 1,449        | 117          | 153           | -     | 1,719 |
| Sun Zheng <sup>(11)</sup>            | -     | 1,444        | 117          | 92            | -     | 1,653 |
| Chen Rui <sup>(9)</sup>              | -     | -            | -            | -             | -     | -     |
| Dong Xiaolin <sup>(9)</sup>          | 185   | -            | -            | -             | -     | 185   |
| Zhai Shengbao                        | 200   | -            | -            | -             | -     | 200   |
| Zhou Zejiang                         | 200   | -            | -            | -             | -     | 200   |
| Hu Jing <sup>(9)</sup>               | -     | -            | -            | -             | -     | -     |
| Total                                | 1,445 | 6,736        | 662          | 415           | -     | 9,258 |
|                                      |       |              |              |               |       |       |

<sup>(\*)</sup> The total compensation packages for executive directors and supervisors for the year ended 31 December 2022 including discretionary bonuses have not yet been finalised in accordance with the relevant regulations of the PRC authorities. The amount of the compensation not provided for is not expected to have any significant impact on the Group's 2022 financial statements.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 14 EMOLUMENTS OF DIRECTORS AND SUPERVISORS (CONTINUED)

## (a) Details of the directors' and supervisors' emoluments are as follows: (Continued)

|                                   |       |              | 2021               |               |       |       |
|-----------------------------------|-------|--------------|--------------------|---------------|-------|-------|
|                                   |       | Salaries,    |                    |               |       |       |
|                                   |       | allowances   | Contribution       |               |       |       |
|                                   | Fees  | and benefits | to pension schemes | Discretionary |       | Total |
| Name                              |       | in kind      |                    | bonuses       | Other |       |
| <b>Executive Directors</b>        |       |              |                    |               |       |       |
| Yan Chen <sup>(1)(*)</sup>        | _     | 395          | 64                 | _             | _     | 459   |
| Zhang Renfu <sup>(2)(5)(12)</sup> | -     | 600          | 96                 | -             | -     | 696   |
| Non-executive Directors           |       |              |                    |               |       |       |
| Ma Lingxiao <sup>(3)</sup>        | -     | _            | -                  | -             | _     | -     |
| Wang Zhaoyuan <sup>(3)</sup>      | -     | _            | -                  | -             | -     | -     |
| Zhou Yana <sup>(4)</sup>          | 240   | -            | -                  | -             | -     | 240   |
| Zhu Yicun <sup>(5)(13)</sup>      | -     | -            | -                  | -             | _     | -     |
| Wu Tian <sup>(5)</sup>            | -     | _            | -                  | -             | _     | -     |
| Qian Dongsheng (5)(14)            | -     | _            | -                  | -             | _     | -     |
| Gao Yang                          | -     | _            | -                  | -             | _     | -     |
| Wang Wenjin <sup>(5)</sup>        | -     | _            | -                  | -             | _     | -     |
| Zhao Zongren                      | -     | _            | -                  | -             | -     | -     |
| Dai Peikun <sup>(5)</sup>         | -     | _            | -                  | -             | -     | -     |
| Liu Zhiqiang <sup>(5)</sup>       | -     | _            | -                  | -             | -     | -     |
| Yin Jianfeng <sup>(5)</sup>       | 240   | _            | -                  | -             | -     | 240   |
| Huang Aiming <sup>(5)</sup>       | 240   | _            | -                  | -             | _     | 240   |
| Wu Xuemin <sup>(6)</sup>          | -     | 202          | 32                 | -             | -     | 234   |
| Supervisors                       |       |              |                    |               |       |       |
| He Jiehua <sup>(11)</sup>         | -     | 600          | 96                 | -             | _     | 696   |
| Tang Chuan <sup>(7)</sup>         | -     | 1,802        | 123                | -             | _     | 1,925 |
| Zhong Qiushi <sup>(8)</sup>       | -     | 1,294        | 100                | 116           | _     | 1,510 |
| Sun Zheng <sup>(11)</sup>         | -     | 1200         | 100                | 122           | _     | 1,422 |
| Chen Rui <sup>(9)</sup>           | -     | -            | -                  | -             | _     | -     |
| Dong Xiaolin <sup>(9)</sup>       | 185   | _            | -                  | -             | -     | 185   |
| Zhai Shengbao                     | 200   | -            | -                  | -             | _     | 200   |
| Zhou Zejiang                      | 200   | -            | -                  | -             | _     | 200   |
| Li Ruifeng <sup>(10)</sup>        | -     | -            | -                  | -             | _     | -     |
| Yang Mianzhi <sup>(10)</sup>      | -     | -            | -                  | -             | _     | -     |
| Hu Jing <sup>(9)</sup>            | _     | -            | -                  | _             | _     | _     |
| Total                             | 1,305 | 6,093        | 611                | 238           | -     | 8,247 |
|                                   |       |              |                    |               |       |       |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 14 EMOLUMENTS OF DIRECTORS AND SUPERVISORS (CONTINUED)

## (a) Details of the directors' and supervisors' emoluments are as follows: (Continued)

- (1) The Bank made an announcement on 12 April 2021, announcing that, at the meeting held by the Board on such date, Mr. Yan Chen was elected as the chairman of the Board of the Bank for the same term as the fourth session of the Board, and was re-designated as an executive director from a non-executive director of the Bank. Prior to the approval in respect of his qualification as the chairman of the Board, Mr. Yan Chen temporarily performed the duties of the chairman of the Board. Mr. Yan Chen was elected as the chairman of the Strategic Development and Consumer Rights Protection Committee and the Risk Management Committee of the Bank as well as a new member of the Nomination and Remuneration Committee of the Bank. The above appointments took immediate effect on such date. The Bank made an announcement on 30 July 2021, announcing that the qualification of Mr. Yan Chen as the chairman of the Board was approved by the CBIRC Anhui Office.
- (2) Zhang Renfu resigned as the chairman of the board of supervisors, a member of the nomination committee of the board of supervisors and a member of the supervisory committee of the board of supervisors and the employee supervisor in July 2018.
- (3) The Bank made an announcement on 26 March 2021, announcing that the Board of the Bank held a meeting on such date and proposed the election of Mr. Ma Lingxiao as an additional non-executive director of the fourth session of the Board of the Bank at the shareholders' general meeting of the Bank. The Bank made an announcement on 27 May 2021, announcing that the Board of the Bank held a meeting on such date and proposed the election of Mr. Wang Zhaoyuan as a non-executive director of the fourth session of the Board of the Bank at the shareholders' general meeting of the Bank. The Bank made an announcement on 30 June 2021, announcing that the Bank held a shareholders' general meeting on such date, at which each of Mr. Ma Lingxiao and Mr. Wang Zhaoyuan was elected as a non-executive director of the Bank, respectively. The Bank made an announcement on 29 October 2021 and 26 November 2021, respectively, announcing that the qualification of Mr. Wang Zhaoyuan and Mr. Ma Lingxiao as a nonexecutive director of the Bank was approved by the CBIRC Anhui Office, and their appointment as a director took effect from 28 October 2021 and 25 November 2021, respectively. The Board of the Bank held a meeting on 30 December 2021, at which a resolution on the appointment of Mr. Ma Lingxiao and Mr. Wang Zhaoyuan, both being non-executive directors, as new members of the Strategic Development and Consumer Rights Protection Committee of the fourth session of the Board of the Bank was passed, and their appointment took effect from then on.
- (4) Zhou Yana was elected to be an independent non-executive director effective from August 2018.
- (5) Huishang Bank held an extraordinary general meeting on 28 November 2018. The proposals submitted by the meeting regarding the re-election of the board of directors and the election of members of the fourth board of directors have been passed. Zhang Renfu, Zhu Yicun, Wu Tian, Qian Dongsheng, Wang Wenjin, Dai Peikun, Yin Jianfeng, Huang Aiming, Liu Zhiqiang and Hu Jun were elected to be new directors of the fourth session of the board of directors.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 14 EMOLUMENTS OF DIRECTORS AND SUPERVISORS (CONTINUED)

## (a) Details of the directors' and supervisors' emoluments are as follows: (Continued)

- (6) The Bank made an announcement on 6 April 2021, announcing that, due to work re-designation, Mr. Wu Xuemin resigned as the chairman of the Board, the chairman of the Board Strategic Development and Consumer Rights Protection Committee of the Board and a member of the Nomination and Remuneration Committee of the Board, ceased to be the acting chairman of the Risk Management Committee of the Board and reassigned from executive director to non-executive director. His resignation took effect on such date. The Bank made an announcement on 27 May 2021, announcing that, due to work commitments, Mr. Wu Xuemin resigned as a non-executive director, member of the Strategic Development and Consumer Rights Protection Committee of the Board and member of the Risk Management Committee of the Board. His resignation took effect on such date.
- (7) Tang Chuan was elected to be the employee supervisor of the third board of supervisors on 6 March 2018 in accordance with the democratic election procedure of the Bank.
- (8) Zhong Qiushi was elected to be the employee supervisor of the third board of supervisors on 15 June 2018 in accordance with the democratic election procedure of the Bank.
- (9) Huishang Bank held an extraordinary general meeting on 28 November 2018. The proposals submitted in the meeting regarding the re-election of the board of supervisors and the election of members of the fourth board of supervisors have been passed. Chen Rui and Hu Jing were elected as the new shareholder supervisors of the fourth board of supervisors. Dong Xiaolin was elected as the new external supervisor of the fourth board of supervisors. The Bank made an announcement on 4 March 2022, announcing that Ms. Hu Jing resigned from the positions as a shareholder supervisor and a member of the Nomination Committee of the Bank due to her heavy business commitment. Her resignation took effect on 4 March 2022.
- (10) The Bank made an announcement on 21 January 2021, announcing that Mr. Li Ruifeng resigned from the positions as a shareholder supervisor and a member of the Nomination Committee of the Bank due to work adjustment. Mr. Yang Mianzhi resigned from the positions as an external supervisor, chairman and a member of the Supervision Committee of the Bank due to his heavy business commitment. The resignations of both Mr. Li Ruifeng and Mr. Yang Mianzhi took effect on 21 January 2021.
- (11) The Bank issued an announcement on 10 July 2020. According to its articles of association and rules of procedure of the board of supervisors, the bank worker democracy election. Mr. He Jiehua and Mr. Sun Zhen, who won the election on 13 July 2020, will serve as the employee supervisors from the same day to the expiration of the fourth term of the board of supervisors' transition.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 14 EMOLUMENTS OF DIRECTORS AND SUPERVISORS (CONTINUED)

- (a) Details of the directors' and supervisors' emoluments are as follows: (Continued)
  - The Bank issued an announcement on 21 December 2022, announcing that Mr. Zhang Renfu resigned as an Executive Director, President, member of the Development Strategy and Consumer Protection Committee, member of the Personnel Nomination and Remuneration Committee and member of the Affiliated Transaction Control Committee of the Bank on 21 December 2022, as he has reached the statutory retirement age. His resignation took effect on 21 December 2022.
  - (13) The Bank issued an announcement on 28 April 2022, announcing that Mr. Zhu Yicun, a Non-Executive Director of the Bank, resigned as a Non-Executive Director, a member of the Development Strategy and Consumer Protection Committee and a member of the Risk Management Committee of the Bank due to work commitments. His resignation took effect on 28 April 2022.
  - (14) The Bank issued an announcement on 16 May 2022, announcing that Mr. Qian Dongsheng, a Non-Executive Director of the Bank, resigned as a Non-Executive Director, a member of the Development Strategy and Consumer Protection Committee, a member of the Audit Committee and a member of the Risk Management Committee of the Bank due to job re-allocation. His resignation took effect on 16 May 2022.
  - (15) The Bank issued the announcement dated November 4, 2021 of Huishang Bank Co,. Ltd., the notice and the circular of the 2021 first extraordinary general meeting of the Bank both dated November 15, 2021 and the announcement on the poll results of the EGM dated December 30, 2021 in relation to, among other things, the election of Mr. Xu Jiabin as an independent non-executive director of the fourth session of the board of directors of the Bank. The qualification of Mr. Xu Jiabin as a director is subject to the approval of the China Banking and Insurance Regulatory Commission Anhui Office. The Bank received the Approval of the Qualification of Xu Jiabin by the China Banking and Insurance Regulatory Commission Anhui Office on June 15, 2022, pursuant to which, the qualification of Mr. Xu Jiabin as an independent non-executive director of the Bank was approved by the CBIRC Anhui Office. The appointment of Mr. Xu Jiabin as a director has taken effect from June 15, 2022, until the expiry of the term of the fourth session of the Board.
  - (16) The Bank issued the announcement dated May 6, 2022 of Huishang Bank Co,. Ltd., the notice and the circular of the 2021 annual general meeting of the Bank dated May 13, 2022 and May 25, 2022, respectively and the announcement on the poll results of the AGM dated June 30, 2022 in relation to, among other things, the election of Ms. Shao Dehui as a non-executive director of the fourth session of the board of directors of the Bank. The qualification of Ms. Shao Dehui as a director is subject to the approval of the China Banking and Insurance Regulatory Commission Anhui Office. The Bank received the Approval of the Qualification of Shao Dehui by the China Banking and Insurance Regulatory Commission Anhui Office on October 26, 2022, pursuant to which, the qualification of Ms. Shao Dehui as a non-executive director of the Bank was approved by the CBIRC Anhui Office. The appointment of Ms. Shao Dehui as a director has taken effect from October 26, 2022, until the expiry of the term of the fourth session of the Board.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 14 EMOLUMENTS OF DIRECTORS AND SUPERVISORS (CONTINUED)

#### (b) Retirement benefits for directors and supervisors

For the year ended 31 December 2022, no retirement benefits were paid to the directors or supervisors by a defined benefit pension plan operated by the Group (2021: none).

#### (c) Termination benefits for directors and supervisors

For the year ended 31 December 2022, no early termination compensations were paid to the directors or supervisors by the Group (2021: none).

#### (d) Consideration provided to third parties

For the year ended 31 December 2022, no consideration was paid to third parties that previously hired the Group's current directors and supervisors (2021: none).

#### (e) Material interests in transactions, arrangements or contracts with directors and supervisors.

For the year ended 31 December 2022, the Group has not entered into any significant transactions, arrangements or contracts in which the directors and supervisors of the Group have material interests directly or indirectly in the Group's business (2021: none).

#### 15 IMPAIRMENT LOSSES ON CREDITS

|   | 2022        | 2021         |
|---|-------------|--------------|
| Loans and advances  |             |              |
| – At amortised cost   | (5,904,688) | (9,989,997)  |
| – Stage 1   | (2,565,984) | (2,326,495)  |
| – Stage 2   | (207,141)   | (4,318,584)  |
| – Stage 3   | (3,131,563) | (3,344,918)  |
| – At fair value through other comprehensive income                  | (4,397)     | (29,098)     |
| – Stage 1   | 3,974       | (25,250)     |
| – Stage 2   | (8,371)     | (3,848)      |
| Financial investments   |             |              |
| – Financial assets at amortised cost                                | 664,647     | (1,742,342)  |
| – Financial assets at fair value through other comprehensive income | (414,381)   | (135,219)    |
| Credit commitments  | 263,562     | (669,597)    |
| Deposits with banks and other financial institutions                | 9,800       | (4,216)      |
| Placements with and loans to banks and other financial institutions | 3,356       | (4,795)      |
| Financial assets held under resale agreements                       | (112,709)   | (22,649)     |
| Finance lease receivables (Note 29)                                 | (1,271,723) | (1,113,682)  |
| Other assets  | (103,708)   | 160,049      |
| Total   | (6,870,241) | (13,551,546) |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 16 INCOME TAX EXPENSE

|                               | 2022        | 2021        |
|-------------------------------|-------------|-------------|
| Current income tax            |             |             |
| – Chinese mainland income tax | (4,460,735) | (4,835,011) |
| Deferred tax (Note 38)        | 828,663     | 3,082,891   |
| Total                         | (3,632,072) | (1,752,120) |

The provision for Mainland China income tax includes income tax based on the statutory tax rate of 25% of the taxable income of the Group as determined in accordance with the relevant PRC income tax rules and regulations.

The tax on the Group's profit before tax differs from the theoretical amount that would arise using the taxation rate of 25%. The major reconciliation items are as follows:

|  | 2022        | 2021        |
|--|-------------|-------------|
| Profit before tax  | 17,315,141  | 13,537,317  |
| Tax calculated at the applicable statutory tax rate of 25%               | (4,328,786) | (3,384,329) |
| Tax effect arising from income not subject to tax (a)                    | 2,122,697   | 1,754,399   |
| Tax effect of items such as expenses not deductible for tax purposes (b) | (1,432,179) | (112,425)   |
| Tax filing differences from previous years                               | (841)       | (5,893)     |
| Impact of unrecognized deductible temporary difference and               |             |             |
| deductible tax loss(c)   | _           | (3,872)     |
| Available deductible loss from previous years(d)                         | 7,037       | _           |
| Income tax expense   | (3,632,072) | (1,752,120) |

- (a) Non-taxable income mainly represents interest income arising from PRC treasury bonds and fund dividend income which are tax free according to PRC tax regulations.
- (b) The items that are not deductible for tax purposes mainly represent non-deductible impairment losses, marketing and entertainment expenses deductible loss and non-deductible written off loan in excess of the relevant deductible threshold under the relevant PRC tax regulations.
- (c) The subsidiary of the Group, Wuwei Huiyin Village and Township Bank Co., Ltd. incurred tax losses for the year 2021, and the Group cannot reasonably assess if the subsidiary will have sufficient taxable income to realise the tax loss in the future, so the deferred tax assets of the tax loss are not recognized.
- (d) The subsidiary of the Group, Wuwei Huiyin Village and Township Bank Co., Ltd. had a tax profit for the year and therefore utilized the deductible losses from previous years.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 17 EARNINGS PER SHARE (BASIC AND DILUTED)

(a) Basic earnings per share was computed by dividing the net profit attributable to the ordinary shareholders of the Bank by the weighted average number of ordinary shares in issue during the reporting period.

|   | 2022       | 2021       |
|---|------------|------------|
| Net profit attributable to shareholders of the Bank         |            |            |
| (in RMB thousands)  | 13,397,600 | 11,460,383 |
| Proposed dividends for preference shares (in RMB thousands) | -          | 347,024    |
| Interest payments on perpetual bonds announced for the year | 490,000    | 490,000    |
| Weighted average number of ordinary shares in issue (in RMB |            |            |
| thousands)  | 13,889,801 | 13,889,801 |
| Basic earnings per share (in RMB)                           | 0.93       | 0.76       |

When calculating basic earnings per share for ordinary shares, the dividend of preference shares issued in the current year shall be deducted from the net profit attributable to the shareholders of the Bank. In 2016, the Bank issued non-cumulative preference shares. As at 31 December 2021, the declared dividend of Offshore Preference Shares amounted to USD54.27 million, equivalent to RMB347.02 million before tax. The Bank redeemed all the Offshore Preference Shares in November 2021. In 2019, the Bank issued perpetual bonds, and declared the payment of interest on the perpetual bond for the amount of RMB490 million as at 31 December 2022. (The Bank declared the payment of interest on the perpetual bond for the amount of RMB490 million as of 31 December 2021.)

### (b) Diluted earnings per share

There was no difference between basic and diluted earnings per share as there were no potentially dilutive shares outstanding for the years ended 31 December 2022 and 31 December 2021.

The preference shares are potentially convertible to ordinary shares available. In 2021, the triggering conditions for the conversion had not occurred, and the convertible features of preference shares had no impact on the calculation of basic and diluted earnings per share for year 2021.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 18 CASH AND BALANCES WITH CENTRAL BANK

|                        | As at 31      | As at 31      |
|------------------------|---------------|---------------|
|                        | December 2022 | December 2021 |
| Cash                   | 1,089,606     | 1,186,576     |
| Statutory reserves (a) | 68,086,716    | 61,575,781    |
| Surplus reserves (b)   | 35,477,802    | 18,536,271    |
| Subtotal               | 104,654,124   | 81,298,628    |
| Interest receivable    | 39,486        | 31,978        |
| Total                  | 104,693,610   | 81,330,606    |

(a) The Group places statutory deposit reserves with the People's Bank of China ("the PBOC"). The statutory deposit reserves are not available for use in the Group's daily business.

As at the end of the financial statements year, the statutory deposit reserve rates of the Bank were as follows:

|  | As at 31      | As at 31      |
|--|---------------|---------------|
|  | December 2022 | December 2021 |
| Statutory reserve rate for RMB deposits              | 7.5%          | 8.0%          |
| Statutory reserve rate for foreign currency deposits | 6.0%          | 9.0%          |

As at 31 December 2022, statutory reserve rates for Jinzhai Huiyin Village and Township Bank Co., Ltd. ("Jinzhai Huiyin") and Wuwei Huiyin Village and Township Bank Co., Ltd. ("Wuwei Huiyin") were 5.0% and 5.0% (31 December 2021: 5.0% and 5.0%).

(b) Surplus deposit reserves maintained with the PBOC are mainly for clearing purposes.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 19 DEPOSITS WITH BANKS AND OTHER FINANCIAL INSTITUTIONS

|  | As at 31      | As at 31      |
|--|---------------|---------------|
|  | December 2022 | December 2021 |
| Banks in Mainland China                        | 9,535,443     | 10,976,305    |
| Other financial institutions in Mainland China | 593,716       | 1,538,975     |
| Banks in other countries and regions           | 597,596       | 716,798       |
| Subtotal                                       | 10,726,755    | 13,232,078    |
| Interest receivable                            | 5,976         | 3,522         |
| Less: allowances for impairment losses         | (13,119)      | (490,479)     |
| Total  | 10,719,612    | 12,745,121    |

As at 31 December 2022, deposits with banks and other financial institutions were all in stage 1, and the carrying amount of impairment losses is RMB13.12 million.(31 December 2021: RMB12,764.52 million in Stage 1, RMB467.56 million in stage 3; 31 December 2021: RMB22.92 million in Stage 1, RMB467.56 million in Stage 3).

#### 20 PLACEMENTS WITH BANKS AND OTHER FINANCIAL INSTITUTIONS

|  | As at 31      | As at 31      |
|--|---------------|---------------|
|  | December 2022 | December 2021 |
| Banks in Mainland China                        | _             | 1,000,000     |
| Other financial institutions in Mainland China | 20,600,000    | 14,000,000    |
| Offshore Banks                                 | 61,658        | <u> </u>      |
| Subtotal                                       | 20,661,658    | 15,000,000    |
| Interest receivable                            | 40,702        | 51,642        |
| Less: allowances for impairment losses         | (6,974)       | (10,330)      |
| Total  | 20,695,386    | 15,041,312    |

As at 31 December 2022, placements with banks and other financial institutions were in Stage 1, and allowances for impairment losses were RMB6.97 million (31 December 2021: RMB10.33 million).

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 21 DERIVATIVE FINANCIAL INSTRUMENTS

|   | As at 31 December 2022 |           |             |
|---|------------------------|-----------|-------------|
|   | Notional               |           |             |
|   | Amount                 | Fair valu | ie          |
|   |                        | Assets    | Liabilities |
| Derivative financial instruments held for trading |                        |           |             |
| <ul><li>– Currency forwards</li></ul>             | 596,012                | 9,220     | (8,347)     |
| – Currency swaps                                  | 1,504,914              | 32,466    | (21,291)    |
| – Interest rate swaps                             | 15,120,000             | 87,996    | (87,347)    |
| Total   | 17,220,926             | 129,682   | (116,985)   |

|   | As at 3    | As at 31 December 2021 |             |
|---|------------|------------------------|-------------|
|   | Notional   |                        |             |
|   | Amount     | Fair value             | 2           |
|   |            | Assets                 | Liabilities |
| Derivative financial instruments held for trading |            |                        |             |
| <ul><li>Currency forwards</li></ul>               | 291,209    | 3,835                  | (3,628)     |
| – Currency swaps                                  | 2,384,669  | 8,372                  | (3,021)     |
| – Interest rate swaps                             | 33,410,000 | 144,550                | (143,967)   |
| Total   | 36,085,878 | 156,757                | (150,616)   |
|   |            |                        |             |

#### 22 FINANCIAL ASSETS HELD UNDER RESALE AGREEMENTS

|  | As at 31      | As at 31      |
|--|---------------|---------------|
|  | December 2022 | December 2021 |
| By collateral type:                    |               |               |
| Debt securities                        | 12,793,887    | 2,491,784     |
| Bill                                   | _             | 2,978,105     |
| Subtotal                               | 12,793,887    | 5,469,889     |
| Interest receivable                    | 5,390         | 8,230         |
| Less: allowances for impairment losses | (140,373)     | (25,664)      |
| Total                                  | 12,658,904    | 5,452,455     |

On 31 December 2022, financial assets held under resale agreements were in Stage 1, and allowances for impairment losses were RMB140.37 million (31 December 2021: RMB25.66 million).



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 23 LOANS AND ADVANCES TO CUSTOMERS

## (a) Analysis of loans and advances to customers:

|   | As at 31      | As at 31      |
|---|---------------|---------------|
|   | December 2022 | December 2021 |
| Loans and advances measured at amortised cost                 |               |               |
| – Corporate loans   | 466,717,597   | 367,951,495   |
| – Personal loans  | 254,081,624   | 237,359,461   |
| Subtotal  | 720,799,221   | 605,310,956   |
| Loans and advances measured at fair value through other       |               |               |
| comprehensive income  |               |               |
| - Discounted bills  | 43,509,833    | 49,484,165    |
| Subtotal  | 43,509,833    | 49,484,165    |
| Total   | 764,309,054   | 654,795,121   |
| Interest receivable   | 1,869,038     | 1,426,842     |
| Total loans and advances                                      | 766,178,092   | 656,221,963   |
| Less: allowance for loans at amortised cost                   | (31,379,717)  | (27,916,265)  |
| Loans and advances to customers, net                          | 734,798,375   | 628,305,698   |
| Allowance for loans at fair value through other comprehensive |               |               |
| income  | (41,547)      | (37,150)      |

## (b) Loans and advances to customers are assessed as follows (excluding accrued interest):

|  | Stage 1<br>(12-month<br>ECL) | Stage 2<br>(Lifetime<br>ECL) | Stage 3<br>(Lifetime ECL-<br>impaired) | Total        |
|--|------------------------------|------------------------------|--|--------------|
| <b>As at 31 December 2022</b> Total loans and advances to customers              | 737,938,498                  | 15,009,624                   | 11,360,932                             | 764,309,054  |
| Allowance for impairment losses on loans and advances measured at amortised cost | (11,498,516)                 | (8,968,007)                  | (10,913,194)                           | (31,379,717) |
|  | Stage 1                      | Stage 2                      | Stage 3                                |              |

|   | Stage 1      | Stage 2     | Stage 3        |              |
|---|--------------|-------------|----------------|--------------|
|   | (12-month    | (Lifetime   | (Lifetime ECL- |              |
|   | ECL)         | ECL)        | impaired)      | Total        |
| As at 31 December 2021  |              |             |                |              |
| Total loans and advances to customers                             | 628,082,678  | 15,052,774  | 11,659,669     | 654,795,121  |
| Allowance for impairment losses on loans and advances measured at |              |             |                |              |
| amortised cost  | (10,065,265) | (8,200,128) | (9,650,872)    | (27,916,265) |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 23 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

- (c) Reconciliation of allowance for impairment losses on loans and advances to customers
  - (1) Reconciliation of allowance for impairment losses measured at amortised cost

|                                    | Y           | ear ended 31 | December 2022  |             |
|------------------------------------|-------------|--------------|----------------|-------------|
|                                    | Stage 1     | Stage 2      | Stage 3        |             |
|                                    | (12-month   | (Lifetime    | (Lifetime ECL- |             |
|                                    | ECL)        | ECL)         | impaired)      | Total       |
| As at 1 January 2022               | 10,065,265  | 8,200,128    | 9,650,872      | 27,916,265  |
| Impairment losses for the year     | 2,565,984   | 207,141      | 3,131,563      | 5,904,688   |
| Stage conversion                   |             |              |                |             |
| Transfers to Stage 1               | 182,199     | (76,934)     | (105,265)      | -           |
| Transfers to Stage 2               | (1,081,146) | 1,119,540    | (38,394)       | -           |
| Transfers to Stage 3               | (233,786)   | (481,868)    | 715,654        | -           |
| Write-off and transfer out         | -           | -            | (3,618,971)    | (3,618,971) |
| Recovery of loans and advances     |             |              |                |             |
| written off                        | _           | -            | 1,307,776      | 1,307,776   |
| Unwinding of discount on allowance | -           | -            | (130,041)      | (130,041)   |
| As at 31 December 2022             | 11,498,516  | 8,968,007    | 10,913,194     | 31,379,717  |

This year, the domestic branch adjusted the five-level classification and customer rating of customer loans and advances, and the loan principal of stage 1 which was transferred to stage 2 and stage 3 was RMB4.0 billion, the loan principal from stage 2 to stage 3 was RMB0.8 billion, the principal of the loan transferred from stage 2 to stage 1 was RMB0.1 billion. The principal of the loan transferred from stage 3 to stage 1 and stage 2 was RMB0.2 billion.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 23 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

- (c) Reconciliation of allowance for impairment losses on loans and advances to customers (Continued)
  - (1) Reconciliation of allowance for impairment losses measured at amortised cost (Continued)

|  |                | Year ended 31 I | December 2021  |             |
|--|----------------|-----------------|----------------|-------------|
|  |                |                 | Stage 3        |             |
|  | Stage 1        | Stage 2         | (Lifetime ECL- |             |
|  | (12-month ECL) | (Lifetime ECL)  | impaired)      | Total       |
| As at 1 January 2021                   | 8,182,365      | 3,428,632       | 9,041,137      | 20,652,134  |
| Impairment losses for the year         | 2,326,495      | 4,318,584       | 3,344,918      | 9,989,997   |
| Stage conversion                       |                |                 |                |             |
| Transfers to Stage 1                   | 149,506        | (65,038)        | (84,468)       | -           |
| Transfers to Stage 2                   | (554,354)      | 660,225         | (105,871)      | -           |
| Transfers to Stage 3                   | (38,747)       | (142,275)       | 181,022        | -           |
| Write-off and transfer out             | _              |                 | (3,437,554)    | (3,437,554) |
| Recovery of loans and advances written |                |                 |                |             |
| off                                    | -              | -               | 853,762        | 853,762     |
| Unwinding of discount on allowance     | _              | -               | (142,074)      | (142,074)   |
| As at 31 December 2021                 | 10,065,265     | 8,200,128       | 9,650,872      | 27,916,265  |

This year, the domestic branch adjusted the five-level classification and customer rating of customer loans and advances, and the loan principal of stage 1 which was transferred to stage 2 and stage 3 was RMB5.8 billion, the loan principal from stage 2 to stage 3 was RMB0.5 billion, the principal of the loan transferred from stage 2 to stage 1 was RMB0.1 billion. The principal of the loan transferred from stage 3 to stage 1 and stage 2 was RMB0.5 billion.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 23 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

- (c) Reconciliation of allowance for impairment losses on loans and advances to customers (Continued)
  - (2) Reconciliation of allowance for impairment losses measured at fair value through other comprehensive income:

|                                    | Year ended 31 December 2022  |                              |  |        |  |
|------------------------------------|------------------------------|------------------------------|--|--------|--|
|                                    | Stage 1<br>(12-month<br>ECL) | Stage 2<br>(Lifetime<br>ECL) | Stage 3<br>(Lifetime ECL-<br>impaired) | Total  |  |
| As at 1 January 2022               | 33,302                       | 3,848                        |  | 37,150 |  |
| Impairment losses for the year     | (3,974)                      | 8,371                        | _                                      | 4,397  |  |
| Stage conversion                   |                              |                              |  |        |  |
| Transfers to Stage 1               | _                            | _                            | -                                      | -      |  |
| Transfers to Stage 2               | _                            | -                            | -                                      | -      |  |
| Transfers to Stage 3               | _                            | -                            | -                                      | -      |  |
| Write-off and transfer out         | _                            | -                            | _                                      | -      |  |
| Recovery of loans and advances     |                              |                              |  |        |  |
| written off                        | _                            | -                            | -                                      | -      |  |
| Unwinding of discount on allowance | _                            | -                            | _                                      | _      |  |
| As at 31 December 2022             | 29,328                       | 12,219                       | _                                      | 41,547 |  |

|                                    |           | Year ended 31 | December 2021  |        |
|------------------------------------|-----------|---------------|----------------|--------|
|                                    | Stage 1   | Stage 2       | Stage 3        |        |
|                                    | (12-month | (Lifetime     | (Lifetime ECL- |        |
|                                    | ECL)      | ECL)          | impaired)      | Total  |
| As at 1 January 2021               | 8,052     | _             | _              | 8,052  |
| Impairment losses for the year     | 25,250    | 3,848         | _              | 29,098 |
| Stage conversion                   |           |               |                |        |
| Transfers to Stage 1               | _         |               | _              | -      |
| Transfers to Stage 2               | -         | -             | _              | -      |
| Transfers to Stage 3               | _         |               | _              | -      |
| Write-off and transfer out         | _         |               | _              | -      |
| Recovery of loans and advances     |           |               |                |        |
| written off                        |           |               | _              |        |
| Unwinding of discount on allowance | _         | -             | _              | _      |
| As at 31 December 2021             | 33,302    | 3,848         | _              | 37,150 |
|                                    |           |               |                |        |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## **24 INVESTMENT SECURITIES**

|  | As at            | As at            |
|--|------------------|------------------|
| Financial assets at fair value through profit or loss              | 31 December 2022 | 31 December 2021 |
| Listed in China Mainland   |                  |                  |
| – Government bonds   | 5,084,358        | 3,234,222        |
| – Other debt securities  | 20,820,780       | 16,888,549       |
| – Interbank certificates of deposits                               | 196,078          | 545,705          |
| – Equity   | 993,250          | 693,187          |
| Subtotal   | 27,094,466       | 21,361,663       |
| Unlisted   |                  |                  |
| - Beneficial rights in trust and asset management plans            | 89,925,176       | 86,487,155       |
| – Non-guaranteed wealth management products managed by other banks | 4,541,600        | 14,160,271       |
| Subtotal   | 94,466,776       | 100,647,426      |
| Interest receivable  | 1,394,058        | 959,474          |
| Total  | 122,955,300      | 122,968,563      |

As at 31 December 2022 and 31 December 2021, there was no significant limitation on the ability of the Group and the Bank to dispose of financial assets at fair value through profit or loss.

|   | As at            | As at            |
|---|------------------|------------------|
| Financial assets at fair value through other comprehensive income | 31 December 2022 | 31 December 2021 |
| Debt securities   |                  |                  |
| Listed in China Mainland  |                  |                  |
| – Debt securities   | 137,067,205      | 115,301,407      |
| Subtotal  | 137,067,205      | 115,301,407      |
| Equity securities   |                  |                  |
| Unlisted  |                  |                  |
| – Equity investment   | 292,117          | 225,367          |
| Subtotal  | 292,117          | 225,367          |
| Interest receivable   | 2,582,115        | 2,403,105        |
| Total   | 139,941,437      | 117,929,879      |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 24 INVESTMENT SECURITIES (CONTINUED)

| Financial assets at amortised cost                      | As at 31 December 2022 | As at 31 December 2021 |
|---|------------------------|------------------------|
| Listed in China Mainland                                |                        |                        |
| - Debt securities                                       | 179,080,381            | 135,779,680            |
| Listed in Hong Kong                                     |                        |                        |
| – Debt securities                                       | 1,777,638              | -                      |
| Unlisted  |                        |                        |
| - Beneficial rights in trust and asset management plans | 157,538,068            | 174,784,832            |
| Subtotal  | 338,396,087            | 310,564,512            |
| Interest receivable                                     | 6,661,035              | 5,621,819              |
| Less: allowance for impairment losses                   | (10,275,249)           | (13,876,264)           |
| Financial assets at amortised cost, net                 | 334,781,873            | 302,310,067            |

Beneficial rights in trust and asset management plans invested by the Groupare the usufruct in trusts or asset management plans organized by security companies. The investment decisions of these products are made by the third-party asset managers or custodians. They mainly invest in collective investment products including: (a) liquid assets: deposits, repurchase agreements, money market funds and other cash management products, bond funds; bonds traded in exchange and inter-bank market, convertible bonds, ABS and ABN, or other qualified highly-liquid assets.(b) financing assets: the financing forms including entrusted loans, loan assets bought from other financial institutions, specific asset usufruct and etc. and (c) products issued by other financial institutions mainly including non-cash management fixed return products issued by investment funds, trusts, insurance companies, securities companies, commercial banks and etc. The details of unconsolidated structured entities invested by the Group are set out in Note 47.

Investment securities analyzed by issuer are as follows:

|  | As at            | As at            |
|--|------------------|------------------|
| Financial assets at FVTPL                | 31 December 2022 | 31 December 2021 |
| By issuers                               |                  |                  |
| – Government                             | 5,084,358        | 3,234,222        |
| - Banks and other financial institutions | 101,554,045      | 107,569,662      |
| – Legal entities                         | 14,667,456       | 10,855,650       |
| - Others                                 | 255,383          | 349,555          |
| Subtotal                                 | 121,561,242      | 122,009,089      |
| Interest receivable                      | 1,394,058        | 959,474          |
| Total                                    | 122,955,300      | 122,968,563      |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 24 INVESTMENT SECURITIES (CONTINUED)

|  | As at            | As at            |
|--|------------------|------------------|
| Financial assets at FVOCI                                  | 31 December 2022 | 31 December 2021 |
| <b>Debt instruments</b>                                    |                  |                  |
| By issuers   |                  |                  |
| – Government   | 70,333,278       | 61,586,673       |
| <ul> <li>Banks and other financial institutions</li> </ul> | 17,390,331       | 17,195,932       |
| – Legal entities   | 49,343,596       | 36,518,802       |
| Subtotal   | 137,067,205      | 115,301,407      |
| Equity instruments   | 292,117          | 225,367          |
| Interest receivable  | 2,582,115        | 2,403,105        |
| Total  | 139,941,437      | 117,929,879      |
|  |                  |                  |
|  | As at            | As at            |
| Financial assets at AC                                     | 31 December 2022 | 31 December 2021 |
| By issuers   |                  |                  |
| – Government   | 143,192,504      | 107,561,492      |
| <ul> <li>Banks and other financial institutions</li> </ul> | 174,255,312      | 187,515,212      |
| – Legal entities   | 20,948,271       | 15,487,808       |
| Subtotal   | 338,396,087      | 310,564,512      |
| Interest receivable  | 6,661,035        | 5,621,819        |
| Less: allowance for impairment losses                      | (10,275,249)     | (13,876,264)     |
| Financial assets at AC, net                                | 334,781,873      | 302,310,067      |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 25 INVESTMENTS IN ASSOCIATES

Investments in associates of the Group comprising ordinary shares of unlisted companies are as follows:

| As at 31 December 2022                       | Principal place  | Location of    | Percentage of | Registered |                      |
|--|------------------|----------------|---------------|------------|----------------------|
| Associates                                   | of business      | registration   | shares        | capital    | Principal activities |
| Chery Huiyin Motor Finance Service Co., Ltd. | Anhui Province   | Anhui Province | 20%           | 1,500,000  | Auto financing       |
| Mengshang Bank Co., Ltd                      | Inner Mongolia   | Inner Mongolia | 15%           | 20,000,000 | Commercial           |
|  | Autonomous       | Autonomous     |               |            | banking              |
|  | Region           | Region         |               |            |                      |
| As at 31 December 2021                       | Principal place  | Location of    | Percentage of | Registered |                      |
| Associates                                   | of business      | registration   | shares        | capital    | Principal activities |
| Chery Huiyin Motor Finance Service Co., Ltd. | Anhui Province   | Anhui Province | 20%           | 1,500,000  | Auto financing       |
| Mengshang Bank Co., Ltd                      | Inner Mongolia   | Inner Mongolia | 15%           | 20,000,000 | Commercial banking   |
|  | Autonomous       | Autonomous     |               |            |                      |
|  | Region           | Region         |               |            |                      |
|  |                  |                |               |            |                      |
|  |                  |                | Ye            | ar ended   | Year ended           |
| Investment in Associates                     |                  |                | 31 Decem      | ber 2022 3 | 1 December 2021      |
| Balance at beginning of the year             |                  |                | 4             | ,715,591   | 4,474,260            |
| Additions                                    |                  |                |               | -          | -                    |
| Cash dividends received                      |                  |                |               | (14,904)   | (13,915)             |
| Share of results, net of tax                 |                  |                |               | 221,953    | 255,246              |
| Other changes in equity                      |                  |                |               | 862        |                      |
| Balance at end of the year                   |                  |                | 4             | ,923,502   | 4,715,591            |
|  |                  |                | Vo            | ar ended   | Year ended           |
| The carrying amounts of investmen            | nt in associates |                | 31 Decem      |            | 1 December 2021      |
|  |                  |                |               |            |                      |
| Chery Huiyin Motor Finance Service C         | o., Lta.         |                |               | ,729,425   | 1,535,547            |
| Mengshang Bank Co., Ltd                      |                  |                |               | ,194,077   | 3,180,044            |
| Balance at end of the year                   |                  |                | 4             | ,923,502   | 4,715,591            |

Chery Huiyin Motor Finance Service Co., Ltd. was established in 2009, with a registered capital of RMB500 million, among which the Group accounted for RMB100 million or 20% of 500 million. With the approval of CBRC Anhui Branch on 24 December 2012, the authorised registered capital of Chery Huiyin Motor Finance Service Co., Ltd. was increased to RMB1 billion. As at 31 December 2014, the Group's share in this associate was RMB200 million or 20%. On 30 September 2014, this associate has completed its shareholding reform, and was renamed as Chery Huiyin Motor Finance Service Corporation Limited. In December 2017, the three shareholders of the associate subscribed for 500 million shares in the associate with capital injection of RMB1.52 billion, in proportion to their respective shareholding ratio. After the capital increase, the registered capital of the associate increased from RMB1 billion to RMB1.5 billion, and the remaining 0.02 billion enters into capital reserves. After the capital increase, the Group's share in this associate was RMB300 million or 20% of the total capital.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 25 INVESTMENTS IN ASSOCIATES (CONTINUED)

The Group participated in the establishment of Mengshang Bank Co., Ltd in the first half of 2020. The registered capital of the invested enterprise is RMB20 billion. The Group invested 3.6 billion yuan (of which 3 billion yuan is included in the share capital and 600 million yuan is included in the capital reserve), and the equity accounted for 15% of 20 billion. Mongolia Commercial Bank Co., Ltd. was established on 30 April 2020 in accordance with the law. One of the current board members is nominated by the Group, so that the Group can exert significant influence on the company, so it is accounted as a joint venture enterprise.

#### **26 PROPERTY, PLANT AND EQUIPMENT**

|             |   | Electronic  |   |   |
|-------------|---|---|---|---|
|             | Motor   | and other   | Construction-   |   |
| Buildings   | vehicles  | equipment   | in-progress   | Total   |
|             |   |   |   |   |
| 5,057,738   | 50,557  | 1,940,423   | 288,477   | 7,337,195   |
| 59,890      | 1,422   | 175,708   | 124,941   | 361,961   |
| 34,902      | -   | -   | (43,647)  | (8,745)   |
| (29,913)    | (5,760)   | (80,633)  | -   | (116,306)   |
| -           | -   | -   | (7,053)   | (7,053)   |
| 5,122,617   | 46,219  | 2,035,498   | 362,718   | 7,567,052   |
|             |   |   |   |   |
| (1,176,488) | (45,940)  | (1,412,179)   | -   | (2,634,607)   |
| (233,514)   | (398)   | (182,104)   | -   | (416,016)   |
| 29,015      | 5,588   | 74,957  | -   | 109,560   |
| (1,380,987) | (40,750)  | (1,519,326)   | -   | (2,941,063)   |
| 3,741,630   | 5,469   | 516,172   | 362,718   | 4,625,989   |
|             |   |   |   |   |
|             |   |   |   |   |
|             |   |   |   |   |
| Buildings   | vehicles  | equipment   | in-progress   | Total   |
|             |   |   |   |   |
|             | · ·   |   |   | 6,972,825   |
| •           | 1,732   | •   | •   | 520,483   |
|             | - ()  |   | (933,732)   | (22,442)  |
| (8,669)     | (5,422)   | (87,633)  | (24.047)  | (101,724)   |
|             | -   | _   |   | (31,947)  |
| 5,057,738   | 50,557  | 1,940,423   | 288,477   | 7,337,195   |
|             |   |   |   |   |
| (996,634)   | (46,912)  | (1,291,006)   | -   | (2,334,552)   |
|             |   |   | -   | (396,815)   |
| 8,409       | 5,255   | 83,096  | _   | 96,760  |
| (1,176,488) | (45,940)  | (1,412,179)   | -   | (2,634,607)   |
| 3,881,250   | 4,617   | 528,244   | 288,477   | 4,702,588   |
|             | 5,057,738 59,890 34,902 (29,913) - 5,122,617  (1,176,488) (233,514) 29,015 (1,380,987) 3,741,630  Buildings  3,916,038 239,932 910,437 (8,669) - 5,057,738  (996,634) (188,263) 8,409 (1,176,488) | Buildings         vehicles           5,057,738         50,557           59,890         1,422           34,902         -           (29,913)         (5,760)           -         -           5,122,617         46,219           (1,176,488)         (45,940)           (233,514)         (398)           29,015         5,588           (1,380,987)         (40,750)           3,741,630         5,469           Motor         vehicles           3,916,038         54,247           239,932         1,732           910,437         -           (8,669)         (5,422)           -         -           5,057,738         50,557           (996,634)         (46,912)           (188,263)         (4,283)           8,409         5,255           (1,176,488)         (45,940) | Buildings         Motor vehicles         and other equipment           5,057,738         50,557         1,940,423           59,890         1,422         175,708           34,902         -         -           -         -         -           5,122,617         46,219         2,035,498           (1,176,488)         (45,940)         (1,412,179)           (233,514)         (398)         (182,104)           29,015         5,588         74,957           (1,380,987)         (40,750)         (1,519,326)           3,741,630         5,469         516,172           Buildings         Wehicles         equipment           3,916,038         54,247         1,898,621           239,932         1,732         128,582           910,437         -         853           (8,669)         (5,422)         (87,633)           -         -         -           5,057,738         50,557         1,940,423           (996,634)         (46,912)         (1,291,006)           (188,263)         (4,283)         (204,269)           8,409         5,255         83,096           (1,176,488)         (45,940)         < | Buildings         Motor vehicles         and other equipment         Construction-in-progress           5,057,738         50,557         1,940,423         288,477           59,890         1,422         175,708         124,941           34,902         —         —         (43,647)           (29,913)         (5,760)         (80,633)         —           —         —         —         (7,053)           5,122,617         46,219         2,035,498         362,718           (1,176,488)         (45,940)         (1,412,179)         —           (233,514)         (398)         (182,104)         —           29,015         5,588         74,957         —           (1,380,987)         (40,750)         (1,519,326)         —           3,741,630         5,469         516,172         362,718           Buildings         Motor vehicles         Electronic and other equipment         Construction-in-progress           3,916,038         54,247         1,898,621         1,103,919           239,932         1,732         128,582         150,237           910,437         —         853         (933,732)           (8,669)         (5,422)         (87,633) |

All lands and buildings of the Group are in Chinese Mainland.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## **27 RIGHT-OF-USE ASSETS**

|                                  | Buildings | Motor<br>vehicles | Electronic<br>and other<br>equipment | Land use | Total     |
|----------------------------------|-----------|-------------------|--------------------------------------|----------|-----------|
| Cost                             | Dununigs  | Verneies          | equipment                            | iigiits  | 10141     |
| As at 1 January 2022             | 1,673,666 | 12,731            | 4,803                                | 170,863  | 1,862,063 |
| Additions                        | 379,368   | 8,560             | 949                                  | -        | 388,877   |
| Disposals and transfers out      | (238,517) | (7,014)           | _                                    | _        | (245,531) |
| Revaluation of lease liabilities | 1,911     | _                 | _                                    | _        | 1,911     |
| As at 31 December 2022           | 1,816,428 | 14,277            | 5,752                                | 170,863  | 2,007,320 |
| Accumulated depreciation         |           |                   |                                      |          |           |
| As at 1 January 2022             | (672,749) | (7,377)           | (1,735)                              | (49,905) | (731,766) |
| Depreciation charge              | (351,600) | (5,521)           | (1,632)                              | (9,540)  | (368,293) |
| Transfers out                    | 212,926   | 6,597             | _                                    | -        | 219,523   |
| As at 31 December 2022           | (811,423) | (6,301)           | (3,367)                              | (59,445) | (880,536) |
| Net book value                   | 1,005,005 | 7,976             | 2,385                                | 111,418  | 1,126,784 |
|                                  |           |                   | Electronic                           |          |           |
|                                  |           | Motor             | and other                            | Land use |           |
|                                  | Buildings | vehicles          | equipment                            | rights   | Total     |
| Cost                             | Dananigs  | verneres          | equipment                            | rigitis  | 10141     |
| As at 1 January 2021             | 1,513,282 | 9,245             | 4,248                                | 170,863  | 1,697,638 |
| Additions                        | 330,421   | 4,546             | 555                                  | -        | 335,522   |
| Disposals and transfers out      | (176,862) | (1,060)           | -                                    | _        | (177,922) |
| Revaluation of lease liabilities | 6,825     | _                 | _                                    | _        | 6,825     |
| As at 31 December 2021           | 1,673,666 | 12,731            | 4,803                                | 170,863  | 1,862,063 |
| Accumulated depreciation         |           |                   |                                      |          |           |
| As at 1 January 2021             | (484,442) | (3,853)           | (492)                                | (39,939) | (528,726) |
| Depreciation charge              | (347,538) | (4,584)           | (1,243)                              | (9,966)  | (363,331) |
| Transfers out                    | 159,231   | 1,060             | -                                    | -        | 160,291   |
| As at 31 December 2021           | (672,749) | (7,377)           | (1,735)                              | (49,905) | (731,766) |
| Net book value                   | 1,000,917 | 5,354             | 3,068                                | 120,958  | 1,130,297 |

All lands and buildings of the Group are in Chinese Mainland.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 27 RIGHT-OF-USE ASSETS (CONTINUED)

The net book value of the Group's houses and buildings at the end of each reporting period in terms of the remaining years of leases is as follows:

|                                       | As at            | As at            |
|---------------------------------------|------------------|------------------|
|                                       | 31 December 2022 | 31 December 2021 |
| Medium term lease (10 to 50 Years)    | -                | 40,092           |
| Short-term lease (less than 10 years) | 1,005,005        | 960,825          |
| Total                                 | 1,005,005        | 1,000,917        |

#### 28 GOODWILL

|                                  | 2022        | 2021       |
|----------------------------------|-------------|------------|
| Balance at beginning of the year | 14,567,826  | 14,567,826 |
| Additions/(Reductions)           | -           | -          |
| Balance at end of the year       | 14,567,826  | 14,567,826 |
| Allowance                        | (2,791,750) | _          |
| Net value at end of the year     | 11,776,076  | 14,567,826 |

The Group completed a business combination in November 2020 with resultant goodwill of RMB14.57 billion.

The Group conducted goodwill impairment test at the end of each Financial Year. The Group assessed and determined that provision for the impairment losses of goodwill is RMB2.79 billion as at 31 December 2022.

The Group calculated the recoverable amount of the CGU using the higher of its value in use calculated as cash flow projections based on financial forecasts and the fair value of the CGUs less costs of disposal approved by management covering a ten-year period. The discount rate used in the cash flow forecast is 9.95% and the growth rate to extrapolate cash flows beyond the budget period is 3%. The management of the Group considers this growth rate to be reasonable.

The key assumptions made by management in determining the cash flow forecast for the purpose of the goodwill impairment test are described below:

Operating income – Management sets interest rates and growth rates based on the cash generating units, past performance of regional peers and expectations for market developments.

Discount rate – The discount rate used is before tax after reflecting specific risks of the relevant businesses.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 29 FINANCE LEASE RECEIVABLES

## (a) The Group's finance lease receivables are analyzed by age as follows:

| As at 31 December 2022                | Within 1 year | 1 to 3 years | Over 3 years | Total       |
|---------------------------------------|---------------|--------------|--------------|-------------|
| Finance lease receivables             | 25,568,362    | 32,517,523   | 8,400,147    | 66,486,032  |
| Unearned finance income               | (2,814,272)   | (3,115,676)  | (532,475)    | (6,462,423) |
| Allowance                             | (150,475)     | (2,079,834)  | (817,285)    | (3,047,594) |
| Interest receivable of finance leases | 831,443       | _            | -            | 831,443     |
| Net                                   | 23,435,058    | 27,322,013   | 7,050,387    | 57,807,458  |
|                                       |               |              |              |             |
| As at 31 December 2021                | Within 1 year | 1 to 3 years | Over 3 years | Total       |
| Finance lease receivables             | 26,063,378    | 29,848,201   | 6,564,226    | 62,475,805  |
| Unearned finance income               | (3,200,170)   | (3,103,730)  | (416,340)    | (6,720,240) |
| Allowance                             | (314,661)     | (725,422)    | (1,455,224)  | (2,495,307) |
| Interest receivable of finance leases | 755,518       | _            | _            | 755,518     |
| Net                                   | 23,304,065    | 26,019,049   | 4,692,662    | 54,015,776  |

### (b) The Group's finance lease receivables are analyzed by stages as follows:

|                                     | Stage 1<br>(12-month ECL) | Stage 2<br>(Lifetime ECL) | Stage 3<br>(Lifetime ECL-<br>impaired) | Total      |
|-------------------------------------|---------------------------|---------------------------|--|------------|
| As at 31 December 2022              |                           |                           |  |            |
| The carrying value of finance lease |                           |                           |  |            |
| receivables                         | 56,699,035                | 2,699,247                 | 625,327                                | 60,023,609 |
|                                     |                           |                           |  |            |
|                                     |                           |                           | Stage 3                                |            |
|                                     | Stage 1                   | Stage 2                   | (Lifetime ECL-                         |            |
|                                     | (12-month ECL)            | (Lifetime ECL)            | impaired)                              | Total      |
| As at 31 December 2021              |                           |                           |  |            |
| The carrying value of finance lease |                           |                           |  |            |
| receivables                         | 54,006,176                | 228,737                   | 1,520,652                              | 55,755,565 |
|                                     |                           |                           |  |            |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 29 FINANCE LEASE RECEIVABLES (CONTINUED)

#### (c) The changes of the allowance for the financing lease receivables are as follows:

|                                      |                |                | Stage 3        |           |
|--------------------------------------|----------------|----------------|----------------|-----------|
|                                      | Stage 1        | Stage 2        | (Lifetime ECL- |           |
|                                      | (12-month ECL) | (Lifetime ECL) | impaired)      | Total     |
| As at 1 January 2022                 | 777,871        | 176,919        | 1,540,517      | 2,495,307 |
| Impairment losses for the year       |                |                |                |           |
| (Note 31)                            | (343,194)      | 1,767,261      | (152,344)      | 1,271,723 |
| Stage conversion                     |                |                |                |           |
| Transfers to Stage 1                 | -              | -              | -              | -         |
| Transfers to Stage 2                 | (43,064)       | 109,309        | (66,245)       | -         |
| Transfers to Stage 3                 | -              | (15,477)       | 15,477         | -         |
| Write-off and transfer out           | -              | -              | (727,592)      | (727,592) |
| Recovery of reversals resulting from |                |                |                |           |
| original write-offs                  | _              | _              | 8,156          | 8,156     |
| As at 31 December 2022               | 391,613        | 2,038,012      | 617,969        | 3,047,594 |

| As at 31 December 2021               | 777,871        | 176,919        | 1,540,517      | 2,495,307 |
|--------------------------------------|----------------|----------------|----------------|-----------|
| original write-offs                  | _              | _              | _              | _         |
| Recovery of reversals resulting from |                |                |                |           |
| Write-off and transfer out           | -              | _              | (587,677)      | (587,677) |
| Transfers to Stage 3                 | -              | (198,697)      | 198,697        | _         |
| Transfers to Stage 2                 | (910)          | 910            | -              | _         |
| Transfers to Stage 1                 | 1,114          | (1,114)        | -              | _         |
| Stage conversion                     |                |                |                |           |
| (Note 31)                            | 554,712        | (170,575)      | 729,545        | 1,113,682 |
| Impairment losses for the year       |                |                |                |           |
| As at 1 January 2021                 | 222,955        | 546,395        | 1,199,952      | 1,969,302 |
|                                      | (12-month ECL) | (Lifetime ECL) | impaired)      | Total     |
|                                      | Stage 1        | Stage 2        | (Lifetime ECL- |           |
|                                      |                |                | Stage 3        |           |

The Group's finance lease receivables are all managed by its subsidiary, Huishang Bank Financial Leasing Co., Ltd. For the year ended 31 December 2022, the principal of the Group's five largest finance lease receivables and the related allowance were RMB2,048.06 million and RMB7.96 million, respectively, which accounted for 3.08% and 0.26% of the total balance, respectively (31 December 2021: the principal of the Group's five largest finance lease receivables and the related allowance were RMB2,081.89 million and RMB29.08 million, respectively, which accounted for 3.33% and 1.17% of the total balance, respectively).

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### **30 OTHER ASSETS**

|                                 | As at            | As at            |
|---------------------------------|------------------|------------------|
|                                 | 31 December 2022 | 31 December 2021 |
| Other receivables (a)           | 1,614,145        | 1,608,099        |
| Less: impairment allowance      | (194,525)        | (161,896)        |
| Funds to be settled             | -                | 751,081          |
| Long-term prepaid expenses      | 205,218          | 176,772          |
| Foreclosed assets               | 247,294          | 224,897          |
| Less: impairment allowance      | (93,649)         | (93,649)         |
| Intangible assets (b)           | 472,365          | 478,044          |
| Continued involvement in assets | 2,178,265        | 2,141,179        |
| Others                          | 635,176          | 549,334          |
| Less: impairment allowance      | (118,419)        | (2,194)          |
| Total                           | 4,945,870        | 5,671,667        |

#### (a) Other receivables

The Group's other receivables are analyzed by age as follows:

| As at 31 December 2022          | Within 1 year  | 1 to 3 years  | Over 3 years | Total     |
|---------------------------------|----------------|---------------|--------------|-----------|
| Other receivables               | 1,083,769      | 117,708       | 412,668      | 1,614,145 |
| Allowance for impairment losses | (37,228)       | (69,462)      | (87,835)     | (194,525) |
| Net                             | 1,046,541      | 48,246        | 324,833      | 1,419,620 |
| As at 31 December 2021          | Mishin 1 years | 1 40 2 400 40 | Over 3 veers | Total     |
| As at 31 December 2021          | Within 1 year  | 1 to 3 years  | Over 3 years | Total     |
| Other receivables               | 1,061,844      | 179,272       | 366,983      | 1,608,099 |
| Allowance for impairment losses | (34,954)       | (90,006)      | (36,936)     | (161,896) |
| Net                             | 1,026,890      | 89,266        | 330,047      | 1,446,203 |

On 31st December, the carrying amounts of other receivables in other assets in Stages 1, 2 and 3 were RMB1,083.77 million, RMB117.71 million and RMB412.67 million (31 December 2021: RMB1061.84 million, RMB179.27 million and RMB366.98 million), and the allowances for impairment losses in Stages 1, 2 and 3 were RMB37.23 million, RMB69.46 million and RMB87.84 million (31 December 2021: RMB34.95 million, RMB90.01 million and RMB36.94 million).



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## **30 OTHER ASSETS** (CONTINUED)

## (b) Intangible assets

Intangible assets of the Group are mainly computer software.

|                                    | As at            | As at            |
|------------------------------------|------------------|------------------|
|                                    | 31 December 2022 | 31 December 2021 |
| Cost                               |                  |                  |
| Balance at beginning of the year   | 1,047,743        | 882,607          |
| Additions                          | 150,395          | 143,047          |
| Transfers-construction-in-progress | 8,745            | 22,442           |
| Disposals                          | (1,627)          | (353)            |
| Balance at end of the year         | 1,205,256        | 1,047,743        |
| Accumulated amortisation           |                  |                  |
| Balance at beginning of the year   | (569,699)        | (432,047)        |
| Additions                          | (164,694)        | (137,975)        |
| Disposals                          | 1,502            | 323              |
| Balance at end of the year         | (732,891)        | (569,699)        |
| Net book value                     |                  |                  |
| At end of the year                 | 472,365          | 478,044          |

#### 31 IMPAIRMENT ALLOWANCE (EXCEPT FOR LOANS AND ADVANCES)

|  | As at<br>1 January 2022 | Additions/<br>Deductions | Recovery | Utilised  | As at 31 December 2022 |
|--|-------------------------|--------------------------|----------|-----------|------------------------|
| Deposits with banks and other financial institutions | (490,479)               | 9,800                    | -        | 467,560   | (13,119)               |
| Placements with banks and other financial            |                         |                          |          |           |                        |
| institutions   | (10,330)                | 3,356                    | -        | -         | (6,974)                |
| Financial assets held under resale agreements        | (25,664)                | (112,709)                | (2,000)  | -         | (140,373)              |
| Financial investments measured at fair value         |                         |                          |          |           |                        |
| and whose changes are included in other              |                         |                          |          |           |                        |
| comprehensive income                                 | (419,927)               | (414,381)                | -        | -         | (834,308)              |
| Financial assets at amortised cost                   | (13,876,264)            | 664,647                  | -        | 2,936,368 | (10,275,249)           |
| Finance lease receivables                            | (2,495,307)             | (1,271,723)              | (8,156)  | 727,592   | (3,047,594)            |
| Other assets – bad debts                             | (164,090)               | (103,708)                | (45,882) | 736       | (312,944)              |
| Foreclosed assets                                    | (93,649)                | -                        | -        | -         | (93,649)               |
| Goodwill   | -                       | (2,791,750)              | -        | -         | (2,791,750)            |
| Total  | (17,575,710)            | (4,016,468)              | (56,038) | 4,132,256 | (17,515,960)           |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 31 IMPAIRMENT ALLOWANCE (EXCEPT FOR LOANS AND ADVANCES) (CONTINUED)

|  |                |             |          |          | As at        |
|--|----------------|-------------|----------|----------|--------------|
|  | As at          | Additions/  |          |          | 31 December  |
|  | 1 January 2021 | Deductions  | Recovery | Utilised | 2021         |
| Deposits with banks and other financial institutions | (486,263)      | (4,216)     | -        | -        | (490,479)    |
| Placements with banks and other financial            |                |             |          |          |              |
| institutions   | (5,535)        | (4,795)     | -        | _        | (10,330)     |
| Financial assets held under resale agreements        | (1,015)        | (22,649)    | (2,000)  | _        | (25,664)     |
| Financial investments measured at fair value         |                |             |          |          |              |
| and whose changes are included in other              |                |             |          |          |              |
| comprehensive income                                 | (284,708)      | (135,219)   | -        | _        | (419,927)    |
| Financial assets at amortised cost                   | (12,132,326)   | (1,742,342) | (1,596)  | -        | (13,876,264) |
| Finance lease receivables                            | (1,969,302)    | (1,113,682) | -        | 587,677  | (2,495,307)  |
| Foreclosed assets                                    | (97,278)       | 3,629       | -        | _        | (93,649)     |
| Other assets – bad debts                             | (401,409)      | 160,049     | (18,189) | 95,459   | (164,090)    |
| Total  | (15,377,836)   | (2,859,225) | (21,785) | 683,136  | (17,575,710) |

#### 32 DEPOSITS FROM BANKS AND OTHER FINANCIAL INSTITUTIONS

|  | As at            | As at            |
|--|------------------|------------------|
|  | 31 December 2022 | 31 December 2021 |
| Banks in Mainland China                        | 2,233,638        | 7,054,290        |
| Other financial institutions in Mainland China | 119,665,384      | 128,151,840      |
| Interest payable                               | 1,712,217        | 1,779,009        |
| Total  | 123,611,239      | 136,985,139      |

## 33 PLACEMENTS FROM BANKS AND OTHER FINANCIAL INSTITUTIONS

|                         | As at            | As at            |
|-------------------------|------------------|------------------|
|                         | 31 December 2022 | 31 December 2021 |
| Banks in Mainland China | 43,390,147       | 42,835,994       |
| Interest payable        | 472,546          | 388,701          |
| Total                   | 43,862,693       | 43,224,695       |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 34 FINANCIAL ASSETS SOLD UNDER REPURCHASE AGREEMENTS

|  | As at            | As at            |
|--|------------------|------------------|
|  | 31 December 2022 | 31 December 2021 |
| Securities sold under repurchase agreements      | 30,003,540       | 16,950,308       |
| Bills sold under repurchase agreements           | 2,908,389        | 5,990,910        |
| Precious metals sold under repurchase agreements | 21,315,000       | 15,364,923       |
| Interest payable                                 | 249,496          | 192,628          |
| Total  | 54,476,425       | 38,498,769       |

#### 35 DEPOSITS FROM CUSTOMERS

|  | As at            | As at            |
|--|------------------|------------------|
|  | 31 December 2022 | 31 December 2021 |
| Items                                      |                  |                  |
| Demand deposits                            |                  |                  |
| - Corporate deposits                       | 244,865,979      | 261,151,020      |
| – Personal deposits                        | 88,529,997       | 71,674,825       |
| Time deposits (including deposits at call) |                  |                  |
| - Corporate deposits                       | 187,972,606      | 170,692,004      |
| – Personal deposits                        | 320,201,049      | 221,222,773      |
| Pledged deposits held as collateral        | 52,404,836       | 43,665,900       |
| Remittances payable                        | 163,587          | 107,616          |
| Other deposits                             | 18,033           | 153,519          |
| Interest payable                           | 18,620,040       | 15,145,734       |
| Total                                      | 912,776,127      | 783,813,391      |

## **36 TAXES PAYABLE**

|                             | As at            | As at            |
|-----------------------------|------------------|------------------|
|                             | 31 December 2022 | 31 December 2021 |
| Corporate income tax        | 2,065,084        | 3,006,773        |
| Value-added tax             | 685,404          | 660,167          |
| Business tax and surcharges | 68,674           | 73,579           |
| Others                      | 88,654           | 87,429           |
| Total                       | 2,907,816        | 3,827,948        |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### **37 OTHER LIABILITIES**

|  | As at            | As at            |
|--|------------------|------------------|
|  | 31 December 2022 | 31 December 2021 |
| Dividends payable (a)  | 106,794          | 174,104          |
| Unearned rent and deposits under lease arrangements (b)                | 5,439,217        | 4,588,333        |
| Funds to be settled  | 1,163,364        | 1,153,908        |
| Continued involvement in liabilities                                   | 2,178,265        | 2,141,179        |
| Asset securitisation   | 201,779          | 381,735          |
| Salary and welfare payable (c)   | 2,745,108        | 2,327,135        |
| Entrusted services   | 426,964          | 58,395           |
| Long term suspension of customer deposits                              | 690              | 500              |
| Provision  | 1,147,294        | 1,423,705        |
| - Allowance for litigation losses (Note 44)                            | 267,316          | 267,273          |
| <ul> <li>Provision for impairment of credit commitments (d)</li> </ul> | 827,954          | 1,091,516        |
| Project funds payable  | 48,331           | 50,694           |
| Lease liabilities  | 958,017          | 943,816          |
| L/C financing payable  | 2,297,000        | 1,820,000        |
| Others   | 2,040,013        | 2,313,766        |
| Total  | 18,752,836       | 17,377,270       |

#### (a) Dividends payable

In accordance with the resolution of the 2021 Annual General Meeting of Shareholders held on June 30 2022, the Bank distributed cash dividends to all shareholders. Details are listed in Note 43.

### (b) Unearned rent and deposits under lease arrangements

As at 31 December 2022, the Group's unearned rent and deposits under lease arrangements was all related to its subsidiary, Huishang Bank Financial Leasing Co., Ltd., which included the deposits and deferred income on finance leases.

## (c) Salary and welfare payable

|                              | As at            | As at            |
|------------------------------|------------------|------------------|
|                              | 31 December 2022 | 31 December 2021 |
| Short-term employee benefits | 2,715,103        | 2,270,624        |
| Termination benefits         | 11,850           | 30,886           |
| Defined contribution plans   | 18,155           | 25,625           |
| Total                        | 2,745,108        | 2,327,135        |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 37 OTHER LIABILITIES (CONTINUED)

## (c) Salary and welfare payable (Continued)

#### Short-term employee benefits

|  | A 4            | I            | D !          | As at       |
|--|----------------|--------------|--------------|-------------|
|  | As at          | Increase in  | Decrease in  | 31 December |
|  | 1 January 2022 | current year | current year | 2022        |
| Wages, bonuses, allowances and subsidies | 1,862,490      | 4,021,098    | (3,601,275)  | 2,282,313   |
| Employee benefits                        | -              | 301,265      | (301,265)    | -           |
| Social insurance                         | 3,116          | 213,414      | (213,286)    | 3,244       |
| Including:                               |                |              |              |             |
| Medical insurance                        | 2,969          | 209,504      | (209,375)    | 3,098       |
| Occupational injury insurance            | 82             | 3,910        | (3,911)      | 81          |
| Maternity insurance                      | 65             | -            | -            | 65          |
| Housing fund                             | 727            | 311,809      | (311,815)    | 721         |
| Labour union fee and staff education fee | 90,522         | 106,701      | (85,691)     | 111,532     |
| Other short-term employee benefits       | 313,769        | 5,551        | (2,027)      | 317,293     |
| Total                                    | 2,270,624      | 4,959,838    | (4,515,359)  | 2,715,103   |

## Short-term employee benefits

|  |                |              |              | As at       |
|--|----------------|--------------|--------------|-------------|
|  | As at          | Increase in  | Decrease in  | 31 December |
|  | 1 January 2021 | current year | current year | 2021        |
| Wages, bonuses, allowances and subsidies | 1,962,503      | 3,426,229    | (3,526,242)  | 1,862,490   |
| Employee benefits                        | 16             | 282,846      | (282,862)    | -           |
| Social insurance                         | 2,657          | 207,951      | (207,492)    | 3,116       |
| Including:                               |                |              |              |             |
| Medical insurance                        | 2,490          | 204,371      | (203,892)    | 2,969       |
| Occupational injury insurance            | 82             | 2,218        | (2,218)      | 82          |
| Maternity insurance                      | 85             | 1,362        | (1,382)      | 65          |
| Housing fund                             | 1,351          | 280,281      | (280,905)    | 727         |
| Labour union fee and staff education fee | 71,712         | 96,745       | (77,935)     | 90,522      |
| Other short-term employee benefits       | 313,769        | 45           | (45)         | 313,769     |
| Total                                    | 2,352,008      | 4,294,097    | (4,375,481)  | 2,270,624   |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 37 OTHER LIABILITIES (CONTINUED)

## (c) Salary and welfare payable (Continued)

#### **Defined contribution plans**

|                         | As at<br>1 January 2022 | Increase in current year | Decrease in current year | As at<br>31 December<br>2022 |
|-------------------------|-------------------------|--------------------------|--------------------------|------------------------------|
| Basic pension insurance | 9,023                   | 367,558                  | (367,237)                | 9,344                        |
| Unemployment insurance  | 545                     | 10,650                   | (10,878)                 | 317                          |
| Annuity scheme          | 21,318                  | 242,171                  | (261,300)                | 2,189                        |
| Total                   | 30,886                  | 620,379                  | (639,415)                | 11,850                       |

## **Defined contribution plans**

|                         |                |              |              | As at       |
|-------------------------|----------------|--------------|--------------|-------------|
|                         | As at          | Increase in  | Decrease in  | 31 December |
|                         | 1 January 2021 | current year | current year | 2021        |
| Basic pension insurance | 11,519         | 319,242      | (321,738)    | 9,023       |
| Unemployment insurance  | 370            | 9,693        | (9,518)      | 545         |
| Annuity scheme          | 5,751          | 251,516      | (235,949)    | 21,318      |
| Total                   | 17,640         | 580,451      | (567,205)    | 30,886      |

## (d) Provision - Provision for impairment of credit commitments

|                                | As at 31 December 2022    |                           |  |           |  |  |
|--------------------------------|---------------------------|---------------------------|--|-----------|--|--|
|                                | Stage 1<br>(12-month ECL) | Stage 2<br>(Lifetime ECL) | Stage 3<br>(Lifetime ECL-<br>impaired) | Total     |  |  |
| As at 1 January 2022           | 1,090,687                 | 829                       | -                                      | 1,091,516 |  |  |
| Impairment losses for the year | (650,905)                 | 382,456                   | 4,887                                  | (263,562) |  |  |
| Stage conversion               |                           |                           |  |           |  |  |
| Transfers to Stage 1           | -                         | -                         | -                                      | -         |  |  |
| Transfers to Stage 2           | -                         | -                         | -                                      | -         |  |  |
| Transfers to Stage 3           | (13)                      | _                         | 13                                     | _         |  |  |
| As at 31 December 2022         | 439,769                   | 383,285                   | 4,900                                  | 827,954   |  |  |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 37 OTHER LIABILITIES (CONTINUED)

## (d) Provision – Provision for impairment of credit commitments (Continued)

|                                |                | As at 31 Dece  | mber 2021      |           |
|--------------------------------|----------------|----------------|----------------|-----------|
|                                |                |                | Stage 3        |           |
|                                | Stage 1        | Stage 2        | (Lifetime ECL- |           |
|                                | (12-month ECL) | (Lifetime ECL) | impaired)      | Total     |
| As at 1 January 2021           | 397,810        | 3,170          | 20,939         | 421,919   |
| Impairment losses for the year | 692,311        | (1,865)        | (20,849)       | 669,597   |
| Stage conversion               |                |                |                |           |
| Transfers to Stage 1           | 566            | (566)          | _              | _         |
| Transfers to Stage 2           | -              | 90             | (90)           | _         |
| Transfers to Stage 3           | -              | -              | -              |           |
| As at 31 December 2021         | 1,090,687      | 829            | -              | 1,091,516 |

#### 38 DEFERRED INCOME TAXES

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities related to income taxes levied by the same taxation authority. The movements in the deferred income tax account are as follows:

|  | 2022       | 2021       |
|--|------------|------------|
| Balance at beginning of the year       | 12,617,628 | 9,727,450  |
| Charged to the income statement        | 828,663    | 3,082,891  |
| Credited to other comprehensive income | 209,537    | (192,713)  |
| Balance at end of the year             | 13,655,828 | 12,617,628 |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 38 **DEFERRED INCOME TAXES** (CONTINUED)

Items included in deferred tax assets and liabilities are as follows:

|  | As at            | As at            |
|--|------------------|------------------|
|  | 31 December 2022 | 31 December 2021 |
| Deferred income tax assets   |                  |                  |
| Impairment allowance for assets                                      | 12,166,410       | 11,731,106       |
| Salary and welfare payable   | 575,657          | 473,054          |
| Fair value changes of financial instruments at fair value through    |                  |                  |
| profit or loss and derivative financial instruments                  | 403,986          | 127,638          |
| Impairment of financial assets at fair value through other           |                  |                  |
| comprehensive income   | 208,577          | 104,982          |
| Fair value changes of customer loans and advances made at fair value |                  |                  |
| and whose changes are included in other comprehensive income         | 28,651           | 14,679           |
| Impairment of loans and advances to customers at fair value through  |                  |                  |
| other comprehensive income   | 10,387           | 9,288            |
| Credit commitment impairment   | 206,989          | 272,879          |
| Others   | 383,542          | 407,938          |
| Total deferred income tax assets                                     | 13,984,199       | 13,141,564       |
| Deferred income tax liabilities                                      |                  |                  |
| Fair value changes of financial assets at fair value through other   |                  |                  |
| comprehensive income   | (109,407)        | (409,666)        |
| Impairment of financial assets at fair value through other           |                  |                  |
| comprehensive income   | (208,577)        | (104,982)        |
| Impairment of loans and advances to customer at fair value through   |                  |                  |
| other comprehensive income   | (10,387)         | (9,288)          |
| Total deferred income tax liabilities                                | (328,371)        | (523,936)        |
| Net  | 13,655,828       | 12,617,628       |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 38 **DEFERRED INCOME TAXES** (CONTINUED)

Deferred taxes recorded in the income statement for the year comprise the following temporary differences:

|  | 2022     | 2021      |
|--|----------|-----------|
| Impairment allowance for assets                                      | 435,304  | 2,887,884 |
| Salary and welfare payable   | 102,603  | (24,554)  |
| Fair value changes of financial instruments and derivative financial |          |           |
| instruments at fair value through profit or loss                     | 276,348  | 42,813    |
| Fair value changes of financial assets at fair value through other   |          |           |
| comprehensive income   | 103,595  | 33,805    |
| Fair value changes of loans and advances to customer at fair value   |          |           |
| through other comprehensive income                                   | 1,099    | 7,275     |
| Credit commitment impairment   | (65,890) | 167,399   |
| Others   | (24,396) | (31,731)  |
| Total  | 828,663  | 3,082,891 |

#### 39 DEBT SECURITIES ISSUED

|   | As at            | As at            |
|---|------------------|------------------|
|   | 31 December 2022 | 31 December 2021 |
| 19 Financial bonds 01 <sup>(a)</sup>                    | -                | 9,000,000        |
| 19 Financial bonds 02 <sup>(b)</sup>                    | 1,000,000        | 1,000,000        |
| 20 Small and micro bonds 01 <sup>(c)</sup>              | 9,999,412        | 9,999,348        |
| 20 Tier 2 capital bonds <sup>(d)</sup>                  | 8,000,000        | 8,000,000        |
| 20 Huiyin financial leasing bonds 01 (e)                | 2,000,000        | 1,700,000        |
| 21 Tier 2 capital bonds 01 <sup>(f)</sup>               | 6,000,000        | 6,000,000        |
| 21 Huiyin financial leasing bonds 01 (g)                | 1,000,000        | 800,000          |
| 22 Small and micro bonds 01 <sup>(h)</sup>              | 10,000,000       | -                |
| 22 Green bonds <sup>(i)</sup>                           | 5,000,000        | -                |
| Interbank certificates of deposit issued <sup>(f)</sup> | 174,335,161      | 145,757,493      |
| Interest payable  | 667,560          | 631,150          |
| Total   | 218,002,133      | 182,887,991      |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 39 **DEBT SECURITIES ISSUED** (CONTINUED)

- (a) The Group issued RMB9 billion of financial bonds on 8 March 2019 in China's inter-bank bond market, with a maturity of 3 years and a fixed coupon rate of 3.52%, paid annually. The bond was due for payment on March 8, 2022.
- (b) The Group issued RMB1 billion of financial bonds on 8 March 2019 in China's inter-bank bond market, with a maturity of 5 years and a fixed coupon rate of 3.8%, paid annually.
- (c) The Group issued RMB10 billion of financial bonds on 27 April 2020 in China's inter-bank bond market, with a maturity of 3 years and a fixed coupon rate of 2.3%, paid annually.
- (d) The Group issued RMB8 billion of financial bonds on 28 September 2020 in China's inter-bank bond market, with a maturity of 10 years and a fixed coupon rate of 4.5%, paid annually. The Group has an option to redeem part or all of the bonds at face value on 28 September 2025, subject to regulatory approval. Tier 2 capital bond's right of recourse is subordinate to depositors and ordinary debts and is superior to equity, other tier 1 capital instruments and mixed capital debts
- (e) The Group issued RMB2 billion of financial bonds on 16 April 2020 in China's inter-bank bond market, with a maturity of 3 years and a fixed coupon rate of 2.9%, paid annually.
- (f) The Group issued RMB6 billion of financial bonds on 26 October 2021 in China's inter-bank bond market, with a maturity of 10 years and a fixed coupon rate of 4.09%, paid annually. The Group has an option to redeem part or all of the bonds at face value on 22 October 2026, subject to regulatory approval. Tier 2 capital bond's right of recourse is subordinate to depositors and ordinary debts and is superior to equity, other tier 1 capital instruments and mixed capital debts.
- (g) The Group issued RMB1 billion of financial bonds on 18 August 2021 in China's inter-bank bond market, with a maturity of 3 years and a fixed coupon rate of 3.50%, paid annually.
- (h) The Group issued RMB10 billion of financial bonds on 1 March 2022 in China's inter-bank bond market, with a maturity of 3 years and a fixed coupon rate of 2.83%, paid annually.
- (i) The Group issued RMB5 billion of financial bonds on 9 August 2022 in China's inter-bank bond market, with a maturity of 3 years and a fixed coupon rate of 2.53%, paid annually.
- (j) The Group issued 179 interbank certificates of deposit at discount with a total face value of RMB237.59 billion with maturity ranging from one month to one year. As at 31 December 2022, the total number of immature interbank certificates of deposit was 145, with a total face value of RMB175.9 billion.

As at 31 December 2022, there were no defaults on principal and interest or other breaches to the agreements with respect to these debt securities.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 40 SHARE CAPITAL, OTHER EQUITY INSTRUMENTS AND CAPITAL RESERVE

#### (a) Share capital

The Bank's share capital is comprised of fully paid ordinary shares in issue, with par value of RMB1 per share. The number of shares is as follows:

|  | As at            | As at            |
|--|------------------|------------------|
|  | 31 December 2022 | 31 December 2021 |
| Number of authorized shares fully paid in issue (in thousands) | 13,889,801       | 13,889,801       |

#### (b) Other equity instruments

#### 1. Preference shares outstanding as at 31 December 2022 and 31 December 2021

As at 31 December 2022 and 31 December 2021, Huishang Bank has no outstanding preference shares.

The Announcement on the Redemption of the Offshore Preference Shares was issued by Huishang Bank on 8 October 2021. The Announcement on Completion of Redemption of the Offshore Preference Shares was issued by Huishang Bank on 11 November 2021. Pursuant to the terms and conditions of the Offshore Preference Shares and the reply letter from China Banking and Insurance Regulatory Commission Anhui Office (the "CBIRC Anhui Office"), the Bank intends to redeem all the Offshore Preference Shares on 10 November 2021 (the "Redemption Date"). The aggregate price of the Redemption will be U.S.\$936,840,000 (being the sum of (i) the aggregate liquidation preference of the Offshore Preference Shares in the amount of U.S.\$888,000,000 and (ii) the Dividends in the amount of U.S.\$48,840,000). Upon redemption and cancellation of the outstanding amount of the Offshore Preference Shares on the Redemption Date, there will be no Offshore Preference Shares outstanding.

#### 2. Perpetual bonds issued as at 31 December 2022 and 31 December 2021

|                    |             |                    |                  |             | Amount       |            |               |                   |
|--------------------|-------------|--------------------|------------------|-------------|--------------|------------|---------------|-------------------|
|                    |             |                    | Initial interest | Issue price | (100 million | RMB        |               |                   |
| Perpetual bonds    | Issue date  | Classification     | rate             | (yuan)      | yuan)        | (thousand) | Maturity date | Method            |
| 2019 Huishang Bank | 29 November | Equity instruments | 4.90%            | ¥100/share  | 100          | 10,000,000 | No maturity   | floating interest |
| Perpetual bonds    | 2019        |                    |                  |             |              |            | date          | rates             |
| Total amount       |             |                    |                  |             |              | 10,000,000 |               |                   |
| Less: issuance fee |             |                    |                  |             |              | (189)      |               |                   |
| Carrying amount    |             |                    |                  |             |              | 9,999,811  |               |                   |

Huishang Bank separately obtained approval on August 5 and November 5,2019, from the Anhui office of China Banking and Insurance Regulatory Commission and the People's Bank of China to issue capital bonds with fixed maturities of no more than RMB10 billion in the national interbank bond market; at the end of November 2019, Huishang Bank Successfully issued Huishang Bank Co., Ltd. 2019 No Fixed-Term Capital Bonds, and completed bond registration and custody at the Central Government Bonds Registration and Clearing Co., Ltd. The bond was filed on 29 November 2019, and was issued on 3 December 2019. The bond issuance has a scale of RMB10 billion, and the unit face value is RMB100. It is issued at par with par value and coupon rate is 4.9%.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 40 SHARE CAPITAL, OTHER EQUITY INSTRUMENTS AND CAPITAL RESERVE (CONTINUED)

#### (b) Other equity instruments (Continued)

#### 2. Perpetual bonds issued as at 31 December 2022 and 31 December 2021 (Continued)

The duration of the bond is consistent with the Bank's continuing operations. Five years after the date of issuance, the bank has the right to redeem all or part of the bond at annual interest payment date (including the interest payment date of the fifth year after the date of issuance) on the premise that the redemption prerequisites are met and the CBIRC has approved. When the write-down triggering conditions are met, the bank has the right to write down all or part of the above-mentioned bonds that have been issued and surviving according to the total face value of the bonds if they are reported to the CBRC and agreed, but without the consent of the bondholders. The principal of the bond is settled in the order of depositors, general creditors and subordinated debts higher than the bonds, but before all classes of shares held by shareholders; the bonds are in the same order as other tier 1 capital instruments with the same repayment order be compensated.

The aforesaid bonds are paid by non-cumulative interest, and the Bank has the right to cancel part or all of the dividends of the bonds, which does not constitute a default event. The Bank is free to dispose of the proceeds of the cancellation of dividends for repayment of other due debts, but the Bank will not distribute profits to ordinary shareholders until the full interest payment is resumed.

### Related information attributable to equity instrument holders:

|    |  | As at            | As at            |
|----|--|------------------|------------------|
|    |  | 31 December 2022 | 31 December 2021 |
| 1. | Total equity attributable to equity holders of the Bank        | 119,607,642      | 108,563,985      |
|    | (1) Equity attributable to ordinary equity holders of the Bank | 109,607,831      | 98,564,174       |
|    | (2) Equity attributable to other equity holders of the Bank    | 9,999,811        | 9,999,811        |
| 2. | Total equity attributable to non-controlling interests         | 3,214,016        | 2,951,666        |

#### (c) Capital reserve

Transactions of the following natures are recorded in the capital reserve:

- (1) share premium arising from the issuance of shares at prices in excess of their par value;
- (2) donations received from shareholders; and
- (3) any other items required by the PRC regulations.

Capital surplus can be utilized for the issuance of stock dividends or increasing paid-up capital as approved by the shareholders meeting.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

### 40 SHARE CAPITAL, OTHER EQUITY INSTRUMENTS AND CAPITAL RESERVE (CONTINUED)

#### (c) Capital reserve (Continued)

The Group's capital surplus is as follows:

|               | As at            | As at            |
|---------------|------------------|------------------|
|               | 31 December 2022 | 31 December 2021 |
| Share premium | 14,919,197       | 14,919,197       |
| Others        | 311,507          | 311,507          |
| Total         | 15,230,704       | 15,230,704       |

#### 41 SURPLUS RESERVES AND GENERAL AND REGULATORY RESERVES

|                                       | Surplus reserves (a) | General reserves (b) |
|---------------------------------------|----------------------|----------------------|
| As at 1 January 2021                  | 13,234,045           | 12,295,832           |
| Appropriation to surplus reserves (a) | 1,946,714            | _                    |
| Appropriation to general reserves (b) |                      | 1,235,183            |
| As at 31 December 2021                | 15,180,759           | 13,531,015           |
| Appropriation to surplus reserves (a) | 2,223,574            | _                    |
| Appropriation to general reserves (b) | _                    | 2,066,794            |
| As at 31 December 2022                | 17,404,333           | 15,597,809           |

#### (a) Surplus reserves

Pursuant to the "Company Law of the PRC" and the Group's Articles of Association, the Group is required to appropriate 10% of its net profit in the statutory consolidated financial statements to the non-distributable statutory surplus reserves. Appropriation to the statutory surplus reserves may cease when the balance of such reserves has reached 50% of the share capital. After the withdrawal of statutory surplus reserve, the group can withdraw arbitrary surplus reserve. Subject to the approval of the shareholders' meeting, any surplus reserve can be used to make up the loss of previous years or to increase the share capital.

As at 31 December 2022 and 31 December 2021, the Group's statutory surplus reserve balances were RMB9,507.31 million and RMB8,315.70 million respectively. The others were discretionary surplus reserve.

#### (b) General reserve

Pursuant to Cai Jin [2012] No. 20 "Requirements on Impairment Allowance for Financial Institutions" (the "Requirements") issued by the Ministry of Finance on 20 March 2012, the general reserve should not be less than 1.5% of the aggregate amount of risk assets and shall be raised within five years. The Requirements were effective from 1 July 2012.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 42 OTHER COMPREHENSIVE INCOME

|   | Fair value change of equity I |                      | Fair value change of debt<br>instruments at FVOCI |                      | Impairment change of debt<br>instruments at FVOCI |                      | comprehensive income transferable to profit or loss | comprehensive income income not transferable to |           |  |
|---|-------------------------------|----------------------|---|----------------------|---|----------------------|---|---|-----------|--|
|   | Amount before tax             | Income<br>tax impact | Amount before tax                                 | Income<br>tax impact | Amount before tax                                 | Income<br>tax impact | under the equity method                             | under the equity method                         | Total     |  |
| As at 1 January 2021<br>Changes in amount for | 225,264                       | (56,316)             | 748,150   | (187,037)            | 292,760   | (73,191)             | -   | -   | 949,630   |  |
| the previous year                             | (9,397)                       | 2,350                | 615,936   | (153,984)            | 164,317   | (41,080)             | -   | -   | 578,142   |  |
| As at 31 December 2021                        | 215,867                       | (53,966)             | 1,364,086   | (341,021)            | 457,077   | (114,271)            | -   | -   | 1,527,772 |  |
| Changes in amount for the year                | 66,751                        | (16,689)             | (1,323,679)                                       | 330,919              | 418,778   | (104,693)            | 23,814  | (22,952)  | (627,751) |  |
| As at 31 December 2022                        | 282,618                       | (70,655)             | 40,407  | (10,102)             | 875,855   | (218,964)            | 23,814  | (22,952)  | 900,021   |  |

#### 43 **DIVIDENDS**

#### (a) Dividends for ordinary shares

|                                       | Year ended       | Year ended       |
|---------------------------------------|------------------|------------------|
|                                       | 31 December 2022 | 31 December 2021 |
| Dividends declared for the year       | 1,236,192        | _                |
| Dividends per ordinary share (in RMB) | 0.089            | _                |
| Dividends paid during the year        | 1,303,502        | 102,817          |

It has been approved by the shareholders in a general meeting held on 30 June 2022 that dividends are to be paid for the year ended 31 December 2021 on the basis of shareholders of record on 12 July 2022.

The final dividend of RMB0.089 (including tax) for every share in respect of the year ended 31 December 2021 has been approved by the shareholders in a general meeting.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 43 **DIVIDENDS** (CONTINUED)

#### (a) Dividends for ordinary shares (Continued)

Under the "Company Law of the PRC" and the Bank's Articles of Association, the net profit after tax as reported in the PRC statutory consolidated financial statements can only be distributed as dividends after allowances for the following:

- (i) Making up cumulative losses from prior years, if any;
- (ii) Allocations to the non-distributable statutory reserve of 10% of the net profit of the Bank;
- (iii) Appropriation to general reserve;
- (iv) Payment of preference shares dividends; and
- (v) Allocations to the discretionary reserve with approval from the general meetings of shareholders. These reserves form part of the shareholders' equity.

In accordance with the relevant regulations, the net profit after tax of the Bank for the purpose of profit distribution is deemed to be the lesser of (i) the retained profits determined in accordance with the PRC Generally Accepted Accounting Principles and (ii) the retained profits determined in accordance with IFRS.

#### (b) Profit distribution of perpetual bonds

On 3 December 2022, the Bank distributed interest on the 2020 unfixed term capital bonds (bonds referred to as "2019 Huishang Bank perpetual bonds") of RMB490 million.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

# 44 FINANCIAL GUARANTEES AND CREDIT COMMITMENTS, OTHER COMMITMENTS AND CONTINGENT LIABILITIES

#### (a) Financial guarantees and credit commitments

The following tables indicate the contractual amounts of the Group's financial guarantees and credit commitments:

|   | As at            | As at            |
|---|------------------|------------------|
|   | 31 December 2022 | 31 December 2021 |
| Bank acceptance                                       | 66,038,457       | 50,258,964       |
| Letters of credit issued                              | 24,247,898       | 22,182,617       |
| Letters of guarantee issued                           | 38,563,607       | 31,290,222       |
| Loan commitments                                      | 775,532          | 1,796,963        |
| Unused credit card lines                              | 41,880,342       | 42,585,094       |
| Total   | 171,505,836      | 148,113,860      |
| Impairment allowance for credit commitments (Note 37) | 827,954          | 1,091,516        |

#### (b) Capital commitments

|                                 | As at            | As at            |
|---------------------------------|------------------|------------------|
|                                 | 31 December 2022 | 31 December 2021 |
| Contracted but not provided for | 211,664          | 168,142          |

#### (c) Treasury bond redemption commitments

The Group is entrusted by the Ministry of Finance of the PRC ("MOF") to underwrite certain treasury bonds. The investors of these treasury bonds have a right to redeem the bonds at any time prior to maturity and the Group is committed to redeem these treasury bonds. The redemption price is the principal value of the bonds plus unpaid interest in accordance with the early redemption arrangement. As at 31 December 2022 and 31 December 2021, the nominal values of treasury bonds which the Group was obligated to redeem prior to maturity were RMB5.20 billion and RMB4.82 billion respectively.

#### (d) Legal proceedings

During the reporting year, the Group was involved as defendants/respondents in certain lawsuits arising from its normal business operations. At 31 December 2022, provision for litigation losses as advised by in-house or external legal professionals was RMB0.27 billion (31 December 2021: RMB0.27 billion). Based on legal advice, the management of the Group believes that the final result of these lawsuits will not have a material impact on the financial position or operations of the Group.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### **45 COLLATERAL**

#### (a) Pledged assets

The Group uses the following financial assets as collateral for selling repurchase transactions and borrowing from the Central Bank. At the end of the reporting period, the face value of financial assets used as collateral for a liability or contingent liability is shown below:

|  | As at            | As at            |
|--|------------------|------------------|
|  | 31 December 2022 | 31 December 2021 |
| Fair value changes of financial assets at fair value through |                  |                  |
| other comprehensive income                                   | 55,005,513       | 40,833,576       |
| Financial assets at amortised cost                           | 48,724,203       | 48,951,297       |
| Fair value changes of financial assets at fair value through |                  |                  |
| profit or loss   | 10,789,720       | 7,335,124        |
| Discounted bills   | 2,908,388        | 5,990,910        |
| Total  | 117,427,824      | 103,110,907      |

The carrying value of financial assets sold under repurchase agreements by the Group as at 31 December 2022 was RMB54.5 billion (as at 31 December 2021: RMB38.5 billion) as set out in Note 34. Repurchase agreements are primarily due within 12 months from the effective dates of these agreements.

Part of the sale repurchase transactions are sell-off transactions where the related collateral rights have been transferred to the counterparty and there were no derecognized sell-off sale repurchase transactions as of December 31, 2022 (December 31, 2021: none).

In addition, the Group has no debt securities and deposits with banks and other financial institutions pledged for meeting regulatory requirements or for derivative transactions.

# (b) Collateral accepted

The Group accepted debt securities, bills and other assets as collateral in the purchase of assets under resale agreements. Certain collateral can be resold or re-pledged. The Group had no collateral accepted that can be resold or re-pledged as at 31 December 2022 (31 December 2021: RMB0.1 billion). The Group has no collateral that is re-pledged and obligated to return as at 31 December 2022 (31 December 2021: none).

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 46 CREDIT RISK WEIGHTED AMOUNT OF FINANCIAL GUARANTEES AND CREDIT COMMITMENTS

|   | As at            | As at            |
|---|------------------|------------------|
|   | 31 December 2022 | 31 December 2021 |
| Financial guarantees and credit related commitments | 69,311,358       | 50,215,164       |

The credit risk weighted amount refers to the amount as computed in accordance with the formula promulgated by the CBIRC and depends on the status of the counterparty and the maturity characteristics. The risk weights used range from 0% to 100% for contingent liabilities and credit related commitments.

#### 47 STRUCTURED ENTITIES

#### (a) Unconsolidated structured entities managed by the Group

The unconsolidated structure entities managed by the Group are mainly wealth management products ("WMP") issued and managed by the Bank. The Group had not provided any guarantee or undertaking with regard to principal or returns for these products (non-guaranteed wealth management products). Wealth management products were mainly invested in money market instruments, bonds and loan assets. The raised funds were invested in related financial markets or financial products in accordance with the product contracts. Returns would be allocated to investors based on the performance of the assets. The Group receives a management fee as the manager of these wealth management products. As at 31 December 2022 and 31 December 2021, total wealth commission income the Group received were RMB2,062.33 million and RMB2,189.26 million respectively. The Group considered its variable returns from the structured entities are insignificant and hence they were not consolidated.

As at 31 December 2022, the carrying value of non-guaranteed wealth management products that the Group issued and managed was RMB211.49 billion (31 December 2021: RMB225.23 billion). As at 31 December 2022, the Group's maximum exposure to these unconsolidated structured entities was zero (31 December 2021: none). In 2022, the Group purchased financial assets from wealth management products not included in the scope of consolidation for a total of zero.

There were no contractual liquidity arrangements, guarantees or other commitments among or between the Group, WMP vehicles or any third parties that could increase the level of the Group's risk or reduce its interest in WMP vehicles disclosed above.

#### (b) Unconsolidated structured entities invested by the Group

To maximize the usage of capital, the Group enters into transactions with unconsolidated structured entities which include wealth management products, the trust fund and asset management plan schemes issued and managed by other independent third parties during the years ended 31 December 2022 and 31 December 2021. The Group classifies these assets into "debt instruments classified as receivables" or "available-for-sale financial assets" based on their nature. As the investor of these entities, the Group earns interest from these transactions. The Group has not provided any liquidity support to these unconsolidated structured entities during the years ended 31 December 2022 and 31 December 2021.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

# 47 STRUCTURED ENTITIES (CONTINUED)

# (b) Unconsolidated structured entities invested by the Group (Continued)

The table below shows the carrying value and scale of unconsolidated structured entities invested by the Group, as well as its maximum exposure to loss in relation to those interests.

|                | Maximum   |
|----------------|---|
| Carrying value | exposure to loss  |
|                |   |
| 4,541,600      | 4,541,600   |
| 84,516,787     | 84,516,787  |
|                |   |
| 147,647,500    | 147,647,500   |
| 236,705,887    | 236,705,887   |
|                | Maximum   |
| Carrying value | exposure to loss  |
|                |   |
| 14,160,271     | 14,160,271  |
| 78,288,237     | 78,288,237  |
|                |   |
| 161,222,320    | 161,222,320   |
|                |   |
|                | 4,541,600<br>84,516,787<br>147,647,500<br>236,705,887<br>Carrying value<br>14,160,271<br>78,288,237 |

The information of total size of the unconsolidated structured entities listed above is not readily available.

### (c) Consolidated structured entities

Consolidated structured entities include the beneficial rights in trust and asset management plans over which the Group exercises investment decisions.

The Group did not provide liquidity support to these consolidated structured entities during the year ended 31 December 2022 and the year ended 31 December 2021.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

# 48 CASH AND CASH EQUIVALENTS

# (a) For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise the following balances with an original maturity of less than three months:

|  | As at            | As at            |
|--|------------------|------------------|
|  | 31 December 2022 | 31 December 2021 |
| Cash   | 1,089,606        | 1,186,576        |
| Surplus reserve with the central bank                | 35,477,802       | 18,536,271       |
| Deposits with banks and other financial institutions | 10,726,755       | 13,745,121       |
| Total  | 47,294,163       | 33,467,968       |

# (b) Changes in liabilities arising from financing activities

|   | <b>Debt securities</b> | Dividends   | Lease       |
|---|------------------------|-------------|-------------|
|   | issued                 | payable     | liabilities |
| At 1 January 2022                         | 182,887,991            | 174,104     | 943,816     |
| Proceeds from issuance of debt securities | 251,310,000            | _           | _           |
| Interest paid on debt issued              | (5,090,003)            | _           | _           |
| Cash paid relating to debt repayments     | (216,232,268)          | -           | _           |
| Cash paid for distribution of dividends   | -                      | (1,326,621) | _           |
| Dividends declared on the Bank's common   |                        |             |             |
| stock                                     | -                      | 1,236,192   | _           |
| Dividends declared to non-controlling     |                        |             |             |
| shareholders                              | _                      | 23,119      | _           |
| Interest expense                          | 5,126,413              | -           | 35,041      |
| Cash paid relating to lease liabilities   | -                      | -           | (385,620)   |
| Other changes in lease liabilities        | -                      | -           | 364,780     |
| At 31 December 2022                       | 218,002,133            | 106,794     | 958,017     |
|   |                        |             |             |
|   | Debt securities        | Dividends   | Lease       |
|   | issued                 | payable     | liabilities |
| At 1 January 2021                         | 180,635,695            | 276,921     | 964,166     |
| Proceeds from issuance of debt securities | 248,760,000            | -           | -           |
| Interest paid on debt issued              | (5,678,966)            | -           | -           |
| Cash paid relating to debt repayments     | (246,226,007)          | -           | -           |
| Cash paid for distribution of dividends   | -                      | (107,537)   | -           |
| Dividends declared to non-controlling     |                        |             |             |
| shareholders                              | -                      | 4,720       | -           |
| Interest expense                          | 5,397,269              | -           | 36,862      |
| Cash paid relating to lease liabilities   | _                      | -           | (381,928)   |
| Other changes in lease liabilities        |                        | _           | 324,716     |
| At 31 December 2021                       | 182,887,991            | 174,104     | 943,816     |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 49 CREDIT ASSETS SECURITIZATION TRANSACTIONS

The Group enters into credit asset transfers in the normal course of business during which it transfers credit assets to special purpose entities which in turn issue asset-backed securities or fund shares to investors. The Group may acquire some asset-backed securities and fund shares at the subordinated tranche level and accordingly, may retain parts of the risks and rewards of the transferred credit assets. The Group would determine whether or not to derecognise the associated credit assets by evaluating the extent to which it retains the risks and rewards of the assets.

With respect to the credit assets that were securitised and qualified for derecognition, the Group derecognised the transferred credit assets in their entirety. The corresponding total carrying amount of asset-backed securities held by the Group in the securitisation transactions was RMB0.84 billion as at 31 December 2022 (31 December 2021: RMB0.89 billion), which also approximates the Group's maximum exposure to loss.

For those in which the Group has neither transferred nor retained substantially all the risks and rewards of the transferred credit assets, and retained control of the credit assets, the transferred credit assets are recognised in the statement of financial position to the extent of the Group's continuing involvement. In 2022, the Group is not required to have continuing involvement through acquiring some tranches (for the year ended 31 December 2021: None). As at 31 December 2022, the carrying amount of assets that the Group continues to recognise in the statement of financial position was RMB2.18 billion (31 December 2021: RMB2.14 billion).

#### 50 RELATED PARTY TRANSACTIONS

#### (1) Related parties

The table below lists the major related legal entities of the Group with a shareholding ratio greater than 5% in 2022:

| Major related legal entities with the Group     | Relationship with the Group | Location of registration | Legal<br>representative | Registered capital | Principal activities  | Share percentage (%) |
|---|-----------------------------|--------------------------|-------------------------|--------------------|---|----------------------|
| Deposit Insurance Fund Management Co., Ltd.     | Major shareholder           | Beijing                  | Wang Yuling             | 10,000,000         | Invest in equity, debt, funds, etc.; Manage the relevant assets of the deposit insurance fund in accordance with the law, Directly or on behalf of acquiring, operating, managing and disposing of assets; Handle deposit insurance related business in accordance with the law; asset valuation; Other businesses approved by relevant departments of the State. |                      |
| Zhongjing Xinhua Asset Management Co., Ltd.     | Major shareholder           | Huangshan,<br>Anhui      | GAO YANG                | 2,875,000          | Enterprise investment management,<br>merger and acquisition., etc   | 10.59%               |
| Anhui Province Energy Group Co., Ltd.           | Major shareholder           | Hefei, Anhui             | Chen Xiang              | 10,000,000         | Financing and investment management of energy construction., etc  | 9.70%                |
| Anhui Credit Financing Guaranty Group Co., Ltd. | Major shareholder           | Hefei, Anhui             | Wang Zhaoyuan           | 18,686,000         | Financing guarantee., etc   | 7.27%                |
| China Vanke Co., Ltd.                           | Major shareholder           | Shenzhen, Guangdong      | Yu Liang                | 10,995,210         | Real estate development., etc   | 7.00%                |
| Anhui Guoyuan Financial Holding Group Co., Ltd. | Major shareholder           | Hefei, Anhui             | Huang Linmu             | 6,000,000          | Capital operation and asset management., etc  | 6.29%                |
| Anhui Transportation Holding Group Co., Ltd.    | Major shareholder           | Hefei, Anhui             | Xiang Xiaolong          | 16,000,000         | Infrastructure investment and construction., etc  | 5.10%                |

- Note 1: The substantial shareholder Deposit Insurance Fund Management Co., Ltd. has changed the legal representative to Wang Yuling on 16 November 2022.
- Note 2: The substantial shareholder Anhui Province Energy Group Co., Ltd. has changed the registered capital to RMB10 billion on 26 September 2022.
- Note 3: The substantial shareholder Anhui Credit Financing Guaranty Group Co., Ltd. has changed the legal representative to Wang Zhaoyuan on 20 July 2022.
- Note 4: The substantial shareholder Anhui Guoyuan Financial Holding Group Co., Ltd. has changed the legal representative to Huang Linmu on 14 July 2022.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

### **50 RELATED PARTY TRANSACTIONS (CONTINUED)**

#### (1) Related parties (Continued)

The table below listed major related legal entities of the Group with a shareholding ratio greater than 5% in 2021:

|   | Relationship with | Location of         | Legal          | Registered | Principal                       | Share          |
|---|-------------------|---------------------|----------------|------------|---------------------------------|----------------|
| Major related legal entities with the Group     | the Group         | registration        | representative | capital    | activities                      | percentage (%) |
| Deposit Insurance Fund Management Co., Ltd.     | Major shareholder | Beijing             | Huang Xiaolong | 10,000,000 | Invest in equity, debt, funds,  | 11.22%         |
|   |                   |                     |                |            | etc.; manage the relevant       |                |
|   |                   |                     |                |            | assets of the deposit insurance |                |
|   |                   |                     |                |            | fund in accordance with the     |                |
|   |                   |                     |                |            | law; directly or on behalf of   |                |
|   |                   |                     |                |            | acquiring, operating, managing  |                |
|   |                   |                     |                |            | and disposing of assets;        |                |
|   |                   |                     |                |            | handle deposit insurance        |                |
|   |                   |                     |                |            | related business in accordance  |                |
|   |                   |                     |                |            | with the law; asset valuation;  |                |
|   |                   |                     |                |            | other businesses approved by    |                |
|   |                   |                     |                |            | relevant departments of the     |                |
|   |                   |                     |                |            | State.                          |                |
| Zhongjing Xinhua Asset Management Co., Ltd.     | Major shareholder | Huangshan,          | GAO YANG       | 2,875,000  | Enterprise investment           | 10.59%         |
|   |                   | Anhui               |                |            | management, merger              |                |
|   |                   |                     |                |            | and acquisition., etc           |                |
| Anhui Province Energy Group Co., Ltd. Note 1    | Major shareholder | Hefei, Anhui        | Chen Xiang     | 4,375,000  | Financing and investment        | 9.70%          |
|   |                   |                     |                |            | management of energy            |                |
|   |                   |                     |                |            | construction., etc              |                |
| China Vanke Co., Ltd.                           | Major shareholder | Shenzhen, Guangdong | Yu Liang       | 10,995,210 | Real estate development., etc   | 7.00%          |
| Anhui Guoyuan Financial Holding Group Co., Ltd. | Major shareholder | Hefei, Anhui        | Fang Xu        | 6,000,000  | Capital operation and           | 6.29%          |
|   |                   |                     |                |            | asset management., etc          |                |
| Anhui Credit Guaranty Group Co., Ltd. Note 2    | Major shareholder | Hefei, Anhui        | Wu Xuemin      | 18,686,000 | Financing guarantee., etc       | 5.98%          |
| Anhui Transportation Holding Group Co., Ltd.    | Major shareholder | Hefei, Anhui        | Xiang Xiaolong | 16,000,000 | Infrastructure investment and   | 5.01%          |
|   |                   |                     |                |            | construction., etc              |                |

Note 1: The substantial shareholder Anhui Province Energy Group Co., Ltd. has changed the legal representative to Chen Xiang on 21 April 2021.

Note 2: The substantial shareholder Anhui Credit Guaranty Group Co., Ltd. has changed the legal representative to Wu Xuemin on 11 May 2021 and Anhui Credit Guaranty Group Co., Ltd. has been renamed Anhui Credit Financing Guaranty Group Co., Ltd. on 26 July 2021.

### (2) Related party transactions and balances

Related party transactions of the Group mainly refer to loans and deposits, which are entered into in the normal course and terms of business, with consistent pricing policies as in the transactions with independent third parties.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

# **50 RELATED PARTY TRANSACTIONS (CONTINUED)**

### (2) Related party transactions and balances (Continued)

### (a) Transactions with major shareholders and balances

As at balance sheet date stated below, the balances and interest rate ranges of transactions with major shareholders of the Group are as follows:

|                                    | As at 31 December 2022 |               | As at 31 Dec | ember 2021    |
|------------------------------------|------------------------|---------------|--------------|---------------|
|                                    |                        | Percentage of |              | Percentage of |
|                                    |                        | total similar |              | total similar |
|                                    | Amount                 | transactions  | Amount       | transactions  |
| Placements with and loans to banks |                        |               |              |               |
| and other financial institutions   | 900,000                | 4.35%         | 500,000      | 3.32%         |
| Loans and advances to customers    | 2,323,562              | 0.32%         | 3,287,807    | 0.52%         |
| Financial assets                   | 1,050,000              | 0.18%         | 554,500      | 0.10%         |
| Placements from banks and other    |                        |               |              |               |
| financial institutions             | 32,412                 | 0.03%         | 44,764       | 0.03%         |
| Deposits from customers            | 22,951,563             | 2.51%         | 24,504,067   | 3.13%         |
| Bank acceptance                    | 74,963                 | 0.11%         | 19,700       | 0.04%         |
| Letters of guarantee issued        | 5,234                  | 0.01%         | 22,632       | 0.07%         |
| Letters of credit issued           | 400,000                | 1.51%         | _            | 0.00%         |
| Total                              | 27,737,734             | 1.10%         | 28,933,470   | 1.32%         |

|  | As at            | As at            |
|--|------------------|------------------|
|  | 31 December 2022 | 31 December 2021 |
| Loans and advances to customers                        | 3.00%-6.00%      | 3.85%-6.27%      |
| Placements from banks and other financial institutions | 0.35%-0.72%      | 0.72%-1.01%      |
| Deposits from customers                                | 0.25%-4.18%      | 0.30%-4.18%      |

As for the years stated below, the interest income of loans, the interest income from reverse repos, the interest expense of deposits, management fees and custodian fees with respect to major shareholders are as follows:

|                                    | 2022    |               | 20      | 21            |
|------------------------------------|---------|---------------|---------|---------------|
|                                    |         | Percentage of |         | Percentage of |
|                                    |         | total similar |         | total similar |
|                                    | Amount  | transactions  | Amount  | transactions  |
| Interest income                    | 49,739  | 0.08%         | 172,640 | 0.30%         |
| Interest expense                   | 582,756 | 1.81%         | 870,546 | 2.88%         |
| Management fee of asset management |         |               |         |               |
| plans                              | 11,540  | 2.81%         | 2,052   | 0.50%         |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

# **50 RELATED PARTY TRANSACTIONS (CONTINUED)**

# (2) Related party transactions and balances (Continued)

### (b) Transactions with other related parties and balances

As at the balance sheet date stated below, the balances and interest rate ranges of transactions with other related parties of the Group are as follows:

|                                 | As at 31 December 2022 |               | As at 31 Dec | ember 2021    |
|---------------------------------|------------------------|---------------|--------------|---------------|
|                                 |                        | Percentage of |              | Percentage of |
|                                 |                        | total similar |              | total similar |
|                                 | Amount                 | transactions  | Amount       | transactions  |
| Loans and advances to customers | 2,481,839              | 0.34%         | 2,790,043    | 0.44%         |
| Financial assets                | 245,000                | 0.04%         | 826,940      | 0.15%         |
| Placements from banks and other |                        |               |              |               |
| financial institutions          | 4,482                  | 0.01%         | 3,592        | 0.01%         |
| Deposits from customers         | 2,948,339              | 0.32%         | 11,006,104   | 1.40%         |
| Bank acceptance                 | 373,126                | 0.57%         | 555,018      | 1.10%         |
| Letters of guarantee issued     | 281,476                | 0.73%         | 207,250      | 0.66%         |
| Letters of credit issued        | 262,000                | 0.99%         | 100,000      | 1.11%         |
| Loan commitments                | 85,000                 | 10.96%        | 158,000      | 8.79%         |
| Total                           | 6,681,262              | 0.27%         | 15,646,947   | 0.72%         |

|  | As at            | As at            |
|--|------------------|------------------|
|  | 31 December 2022 | 31 December 2021 |
| Loans and advances to customers                        | 1.80%-5.23%      | 2.90%-5.50%      |
| Placements from banks and other financial institutions | 0.35%-0.35%      | 0.72%-1.35%      |
| Deposits from customers                                | 0.25%-4.18%      | 0.30%-4.18%      |

The interest income of loans, the interest expense of deposits, management fees and custodian fees with respect to other related parties are as follows:

|                             | 2022                    |              | 2021    |               |
|-----------------------------|-------------------------|--------------|---------|---------------|
|                             | Percentage of           |              |         | Percentage of |
|                             | total similar total sim |              |         | total similar |
|                             | Amount                  | transactions | Amount  | transactions  |
| Interest income             | 85,109                  | 0.14%        | 110,610 | 0.19%         |
| Interest expense            | 37,119                  | 0.12%        | 119,650 | 0.40%         |
| Fee and commission expenses | 3,454                   | 0.84%        | 1,529   | 0.37%         |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

# **50 RELATED PARTY TRANSACTIONS (CONTINUED)**

# (2) Related party transactions and balances (Continued)

#### (c) Transactions with associates

As at balance sheet dates stated below, the balances and interest rate ranges of transactions with associates of the Group are as follows:

|                                    | As at 31 Dec                   | ember 2022   | As at 31 December 2021 |                             |  |
|------------------------------------|--------------------------------|--------------|------------------------|-----------------------------|--|
|                                    | Percentage of<br>total similar |              |                        | Percentage of total similar |  |
|                                    | Amount                         | transactions | Amount                 | transactions                |  |
| Placements with and loans to banks |                                |              |                        |                             |  |
| and other financial institutions   | 2,000,000                      | 9.66%        | 1,000,000              | 6.65%                       |  |
| Financial assets                   | 300,000                        | 0.05%        | 171,618                | 0.03%                       |  |
| Placements from banks and other    |                                |              |                        |                             |  |
| financial institutions             | 144,127                        | 0.12%        | 140,042                | 0.10%                       |  |
| Total                              | 2,444,127                      | 0.33%        | 1,311,660              | 0.19%                       |  |

|  | As at 31      | As at 31      |
|--|---------------|---------------|
|  | December 2022 | December 2021 |
| Placements with and loans to banks and other financial |               |               |
| institutions   | 3.00%-3.50%   | 4.05%-4.15%   |
| Placements from banks and other financial institutions | 0.72%-1.08%   | 0.72%-1.08%   |

The interest expense of deposits with respect to associates are as follows:

|                  | 2022          |              | 2021   |               |
|------------------|---------------|--------------|--------|---------------|
|                  | Percentage of |              |        | Percentage of |
|                  | total similar |              |        | total similar |
|                  | Amount        | transactions | Amount | transactions  |
| Interest expense | 144           | 0.01%        | 79     | 0.01%         |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 50 RELATED PARTY TRANSACTIONS (CONTINUED)

#### (2) Related party transactions and balances (Continued)

### (d) Balances and transactions between the Group and the following major shareholders and entities under their control

|  | 2022   | 2021   |
|--|--------|--------|
| Emoluments for directors, supervisors and senior |        |        |
| management                                       | 20,704 | 19,197 |
|  | 2022   | 2021   |
|  | 2022   | 2021   |
| Balances at the end of the year                  |        |        |
| Loans and advances to customers                  | 3,826  | 2,542  |
| Deposits from customers                          | 3,898  | 3,565  |
|  | 2022   | 2021   |
| Transactions during the year                     |        |        |
| Interest income                                  | 237    | 141    |
| Interest expense                                 | 71     | 28     |

### 51 SEGMENT ANALYSIS

The Group manages the business from both the business and geographic perspectives. From the business perspective, the Group provides services through four main business segments listed below:

### **Corporate banking**

Services to corporate customers, government authorities and financial institutions including current accounts, deposits, overdrafts, loans, trade related products and other credit facilities, foreign currency, and wealth management products.

#### **Retail banking**

Services to retail customers including savings deposits, personal loans and advances, credit cards and debit cards, payments and settlements, wealth management products and funds and insurance agency services.

### Treasury

Conducts securities investment, money market and repurchase transactions. The results of this segment include the intersegment funding income and expenses, resulting from interest-bearing assets and liabilities and foreign currency translation gains and losses.

## Others

Comprise investment holding and other miscellaneous activities, none of which constitutes a separately reportable segment.

Geographically, the Group mainly conducts its business in the PRC with its branches in Anhui Province and the Yangtze River Delta area. When presenting information based on geographic areas, revenue is classified by the area where the branches are located; assets and liabilities and capital expense of segments are classified by the branch to which they belong.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

# 51 SEGMENT ANALYSIS (CONTINUED)

| For the | vear | ended 3 | 1 Decem | ber | 2022 |
|---------|------|---------|---------|-----|------|
|---------|------|---------|---------|-----|------|

|                                   |                   | i oi tile yea  | i elided 51 Decellibel 202 |          |              |
|-----------------------------------|-------------------|----------------|----------------------------|----------|--------------|
|                                   | Corporate banking | Retail banking | Treasury                   | Others   | Total        |
| Net interest income from external |                   |                |                            |          |              |
| customers                         | 26,440,610        | 14,084,233     | 20,437,383                 | -        | 60,962,226   |
| Net interest expense to external  |                   |                |                            |          |              |
| customers                         | (9,163,674)       | (9,547,037)    | (13,546,854)               | -        | (32,257,565) |
| Intersegment net interest         |                   |                |                            |          |              |
| income/(expense)                  | (513,544)         | 3,103,835      | (2,590,291)                | -        |              |
| Net interest income               | 16,763,392        | 7,641,031      | 4,300,238                  | -        | 28,704,661   |
| Net fee and commission income     | 2,383,438         | 142,583        | 1,653,870                  | -        | 4,179,891    |
| Net trading gains                 | -                 | -              | 2,119,173                  | -        | 2,119,173    |
| Net gains from investment         |                   |                |                            |          |              |
| securities                        | -                 | -              | 745,599                    | -        | 745,599      |
| Dividend income                   | -                 | -              | 6,400                      | -        | 6,400        |
| Other operating income            | -                 | -              | 201,216                    | 272,701  | 473,917      |
| Operating expenses                | (3,037,428)       | (568,067)      | (5,786,199)                | (82,768) | (9,474,462)  |
| – Depreciation and amortization   | (525,178)         | (246,545)      | (261,332)                  | (2,825)  | (1,035,880)  |
| Impairment losses on credits      | (3,941,382)       | (3,191,834)    | 262,975                    | -        | (6,870,241)  |
| Impairment losses on assets       | -                 | -              | (2,791,750)                | -        | (2,791,750)  |
| Share of profits of associates    | -                 | -              | -                          | 221,953  | 221,953      |
| Profit before income tax and      |                   |                |                            |          |              |
| impairment loss                   | 16,109,402        | 7,215,547      | 3,240,297                  | 411,886  | 26,977,132   |
| Profit before income tax          | 12,168,020        | 4,023,713      | 711,522                    | 411,886  | 17,315,141   |
| Capital expenditure               | 241,808           | 153,643        | 162,857                    | 1,760    | 560,068      |
|                                   |                   |                |                            |          |              |

#### As at 31 December 2022

|                           | Corporate banking | Retail banking | Treasury      | Others      | Total           |
|---------------------------|-------------------|----------------|---------------|-------------|-----------------|
| Segment assets            | 548,057,164       | 290,981,625    | 722,617,567   | 4,923,502   | 1,566,579,858   |
| Including: investments in |                   |                |               |             |                 |
| associates                | -                 | -              | -             | 4,923,502   | 4,923,502       |
| Deferred tax assets       |                   |                |               |             | 13,655,828      |
| Total assets              |                   |                |               |             | 1,580,235,686   |
| Segment liabilities       | (542,773,213)     | (378,376,193)  | (528,982,742) | (7,281,880) | (1,457,414,028) |
| Off-balance sheet credit  |                   |                |               |             |                 |
| commitments               | 129,625,494       | 41,880,342     | -             | -           | 171,505,836     |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

# 51 **SEGMENT ANALYSIS** (CONTINUED)

|                                      |                        | For the ye     | ear ended 31 December 202 | 21          |                 |  |
|--------------------------------------|------------------------|----------------|---------------------------|-------------|-----------------|--|
|                                      | Corporate banking      | Retail banking | Treasury                  | Others      | Total           |  |
| Net interest income from external    |                        |                |                           |             |                 |  |
| customers                            | 23,501,110             | 13,956,966     | 19,655,842                | -           | 57,113,918      |  |
| Net interest expense to external     |                        |                |                           |             |                 |  |
| customers                            | (8,649,004)            | (7,448,908)    | (14,159,554)              | -           | (30,257,466)    |  |
| Intersegment net interest            |                        |                |                           |             |                 |  |
| income/(expense)                     | 382,986                | 629,679        | (1,012,665)               | -           | _               |  |
| Net interest income                  | 15,235,092             | 7,137,737      | 4,483,623                 | _           | 26,856,452      |  |
| Net fee and commission income        | 3,760,054              | 113,850        | 556,690                   | _           | 4,430,594       |  |
| Net trading gains                    | -                      | -              | 2,984,094                 | _           | 2,984,094       |  |
| Net gains from investment securities | -                      | -              | 910,383                   | -           | 910,383         |  |
| Dividend income                      | -                      | -              | 2,080                     | -           | 2,080           |  |
| Other operating income               | -                      | -              | 106,902                   | 223,899     | 330,801         |  |
| Operating expenses                   | (2,183,956)            | (496,445)      | (5,695,498)               | (308,517)   | (8,684,416)     |  |
| - Depreciation and amortization      | (507,392)              | (211,702)      | (277,164)                 | (3,055)     | (999,313)       |  |
| Impairment losses on credits         | (11,197,692)           | (549,926)      | (1,803,928)               | _           | (13,551,546)    |  |
| Impairment losses on assets          | 3,629                  | -              | -                         | -           | 3,629           |  |
| Share of profits of associates       | -                      | -              | -                         | 255,246     | 255,246         |  |
| Profit before income tax and         |                        |                |                           |             |                 |  |
| impairment loss on credits           | 16,814,819             | 6,755,142      | 3,348,274                 | 170,628     | 27,088,863      |  |
| Profit before income tax             | 5,617,127              | 6,205,216      | 1,544,346                 | 170,628     | 13,537,317      |  |
| Capital expenditure                  | 366,225                | 195,651        | 256,150                   | 2,823       | 820,849         |  |
|                                      | As at 31 December 2021 |                |                           |             |                 |  |
|                                      | Corporate banking      | Retail banking | Treasury                  | Others      | Total           |  |
| Segment assets                       | 435,937,075            | 276,648,653    | 653,742,884               | 4,715,591   | 1,371,044,203   |  |
| Including: investments in            |                        |                |                           |             |                 |  |
| associates                           | _                      | _              | _                         | 4,715,591   | 4,715,591       |  |
| Deferred tax assets                  |                        |                |                           |             | 12,617,628      |  |
| Total assets                         |                        |                |                           |             | 1,383,661,831   |  |
| Segment liabilities                  | (506,810,382)          | (285,449,756)  | (473,587,274)             | (6,298,768) | (1,272,146,180) |  |
| Off-balance sheet credit             |                        |                |                           |             |                 |  |
| commitments                          | 105,528,766            | 42,585,094     | -                         | _           | 148,113,860     |  |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

# 51 SEGMENT ANALYSIS (CONTINUED)

| For the year ended | 31 December 2022 |
|--------------------|------------------|
|--------------------|------------------|

|                                      |              | 1,          | or the year chaca s | i December 2022 |              |              |
|--------------------------------------|--------------|-------------|---------------------|-----------------|--------------|--------------|
|                                      | Anhui        | Jiangsu     |                     |                 | Intersegment |              |
|                                      | Province     | Province    | Head Office         | Others          | eliminations | Total        |
| Net interest income from external    |              |             |                     |                 |              |              |
| customers                            | 42,251,905   | 2,788,838   | 13,855,037          | 2,066,446       | -            | 60,962,226   |
| Net interest expense to external     |              |             |                     |                 |              |              |
| customers                            | (21,605,100) | (1,426,045) | (7,084,637)         | (2,141,783)     | -            | (32,257,565) |
| Intersegment net interest income/    |              |             |                     |                 |              |              |
| (expense)                            | 2,429,905    | 160,386     | (3,790,474)         | 1,200,183       | -            | -            |
| Net interest income                  | 23,076,710   | 1,523,179   | 2,979,926           | 1,124,846       | -            | 28,704,661   |
| Net fee and commission income        | 2,815,654    | 185,847     | 923,295             | 255,095         | -            | 4,179,891    |
| Net trading gains                    | 1,637,110    | 108,057     | 536,833             | (162,827)       | -            | 2,119,173    |
| Net gains from investment securities | 534,893      | 35,306      | 175,400             | -               | -            | 745,599      |
| Dividend income                      | 4,591        | 303         | 1,506               | -               | -            | 6,400        |
| Other operating income               | 334,369      | 22,070      | 109,644             | 7,834           | -            | 473,917      |
| Operating expenses                   | (7,042,411)  | (404,395)   | (1,093,373)         | (934,283)       | -            | (9,474,462)  |
| - Depreciation and amortization      | (595,314)    | (39,294)    | (195,212)           | (206,060)       | -            | (1,035,880)  |
| Impairment losses on credits         | (3,364,100)  | (222,048)   | (1,103,139)         | (2,180,954)     | -            | (6,870,241)  |
| Impairment losses on assets          | -            | -           | -                   | (2,791,750)     | -            | (2,791,750)  |
| Share of profits of associates       | -            | -           | 221,953             | -               | -            | 221,953      |
| Profit before income tax and         |              |             |                     |                 |              |              |
| impairment loss                      | 21,360,916   | 1,470,367   | 3,855,184           | 290,665         | -            | 26,977,132   |
| Profit before income tax             | 17,996,816   | 1,248,319   | 2,752,045           | (4,682,039)     | -            | 17,315,141   |
| Capital expenditure                  | 347,548      | 22,940      | 113,966             | 75,614          | -            | 560,068      |
|                                      |              |             |                     |                 |              |              |

#### As at 31 December 2022

|                           | Anhui<br>Province | Jiangsu<br>Province | Head Office   | Others       | Intersegment<br>eliminations | Total          |
|---------------------------|-------------------|---------------------|---------------|--------------|------------------------------|----------------|
| Segment assets            | 954,658,562       | 47,452,023          | 507,325,845   | 65,035,208   | (7,891,780)                  | 1,566,579,858  |
| Including: investments in |                   |                     |               |              |                              |                |
| associates                | -                 | -                   | 4,923,502     | -            | -                            | 4,923,502      |
| Deferred tax assets       |                   |                     |               |              |                              | 13,655,828     |
| Total assets              |                   |                     |               |              |                              | 1,580,235,686  |
| Segment liabilities       | (935,816,401)     | (46,667,160)        | (425,284,877) | (53,728,237) | 4,082,647                    | (1,457,414,028 |
| Off-balance sheet credit  |                   |                     |               |              |                              |                |
| commitments               | 153,172,047       | 19,508,225          | 12,564        | 1,110,000    | (2,297,000)                  | 171,505,836    |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

# 51 SEGMENT ANALYSIS (CONTINUED)

|   | For the year ended 31 December 2021 |              |                |              |              |                |
|---|-------------------------------------|--------------|----------------|--------------|--------------|----------------|
| •                                       | Anhui                               | Jiangsu      |                |              | Intersegment |                |
|   | Province                            | Province     | Head Office    | Others       | eliminations | Total          |
| Net interest income from external       |                                     |              |                |              |              |                |
| customers                               | 38,660,785                          | 3,148,129    | 13,504,969     | 1,800,035    | -            | 57,113,918     |
| Net interest expense to external        |                                     |              |                |              |              |                |
| customers                               | (20,052,840)                        | (1,632,893)  | (7,004,850)    | (1,566,883)  | _            | (30,257,466    |
| Intersegment net interest income/       |                                     |              |                |              |              |                |
| (expense)                               | 936,413                             | 76,252       | (1,837,665)    | 825,000      | -            | -              |
| Net interest income                     | 19,544,358                          | 1,591,488    | 4,662,454      | 1,058,152    | -            | 26,856,452     |
| Net fee and commission income           | 3,003,439                           | 244,569      | 1,049,160      | 133,426      | -            | 4,430,594      |
| Net trading gains                       | 2,082,058                           | 169,541      | 727,303        | 5,192        | -            | 2,984,094      |
| Net gains from investment securities    | 636,299                             | 51,813       | 222,271        | -            | -            | 910,383        |
| Dividend income                         | 1,454                               | 118          | 508            | -            | -            | 2,080          |
| Other operating income                  | 229,419                             | 18,681       | 80,140         | 2,561        | -            | 330,801        |
| Operating expenses                      | (6,728,573)                         | (466,475)    | (1,001,103)    | (488,265)    | -            | (8,684,416     |
| – Depreciation and amortization         | (549,494)                           | (44,745)     | (191,949)      | (213,125)    | -            | (999,313       |
| Impairment losses on credits            | (7,679,653)                         | (625,055)    | (2,681,385)    | (2,565,453)  | -            | (13,551,546    |
| Impairment losses on assets             | 3,629                               | -            | -              | -            | -            | 3,629          |
| Share of profits of associates          | -                                   | -            | 255,246        | -            | -            | 255,246        |
| Profit before income tax and provisions | 18,772,083                          | 1,609,735    | 5,995,979      | 711,066      | -            | 27,088,863     |
| Profit before income tax                | 11,092,430                          | 984,680      | 3,314,594      | (1,854,387)  | -            | 13,537,317     |
| Capital expenditure                     | 555,189                             | 45,209       | 193,939        | 26,512       | -            | 820,849        |
|   |                                     |              | As at 31 Decei | mber 2021    |              |                |
| •                                       | Anhui                               | Jiangsu      |                |              | Intersegment |                |
|   | Province                            | Province     | Head Office    | Others       | eliminations | Total          |
| Segment assets                          | 825,652,967                         | 49,270,343   | 440,345,919    | 63,409,731   | (7,634,757)  | 1,371,044,203  |
| Including: investments in               |                                     |              |                |              |              |                |
| associates                              | -                                   | _            | 4,715,591      | -            | -            | 4,715,591      |
| Deferred tax assets                     |                                     |              |                |              |              | 12,617,628     |
| Total assets                            |                                     |              |                |              |              | 1,383,661,831  |
| Segment liabilities                     | (813,434,696)                       | (48,926,473) | (364,363,774)  | (49,246,861) | 3,825,624    | (1,272,146,180 |
| Off-balance sheet credit                |                                     |              |                |              |              |                |
| commitments                             | 128,418,343                         | 19,552,741   | 12,776         | 130,000      | -            | 148,113,860    |

There were no material transactions with a single external customer that the Group mainly relies on.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT

#### Overview

The Group's activities expose it to a variety of financial risks and those activities involve the analysis, evaluation, acceptance and management of some degree of risks or combination of risks. Taking risk is core to the financial business, and the operational risks are an inevitable consequence of being in the business. The Group's aim is therefore to achieve an appropriate balance between risks and return and minimize potential adverse effects on the Group's financial performance.

The Group's risk management policies are designed to identify and analyze these risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up-to-date information systems.

The most important types of risks are credit risk, liquidity risk and market risk which also includes currency risk and interest rate risk.

The Board of Directors is the responsible for establishing the overall risk appetite of the Group. Management establishes corresponding risk management policies and procedures covering areas of credit risk, market risk and liquidity risk under the risk appetite approved by the Board of Directors.

#### 52.1 Credit risk

The Group takes on exposure to credit risk, which is the risk that counterparty will cause a financial loss for the Group by failing to discharge an obligation. Credit risk increases when counterparties are within similar industry segments or geographical regions. Credit exposures arise principally in loans and advances to banks, customers and securities. There is also credit risk in off-balance sheet financial arrangements: such as loan commitments. The Group mainly conducts its business in Anhui Province of the PRC, indicating a concentration risk in the Group's credit portfolio which makes it vulnerable to economic changes in the region. Management therefore carefully manages its exposure to credit risks. The credit risk management and control are centralized in the Risk Management Department of Head Office and reported to management regularly.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### **52.1** Credit risk (Continued)

#### 52.1.1 Credit risk measurement

The ECL is a weighted average of credit losses on financial instruments weighted at the risk of default. Credit loss is the difference between all receivable contractual cash flows according to the contract and all cash flows expected to be received by the Group discounted to the present value at the original effective interest rate, i.e. the present value of all cash shortfalls.

According to the changes of credit risk of financial instruments since the initial recognition, the Group calculates the ECLs by three stages:

- Stage 1: Financial instruments without significant increases in credit risk after initial recognition are included in Stage 1 to calculate their impairment allowance at an amount equivalent to the ECLs of the financial instrument for the next 12 months;
- Stage 2: Financial instruments that have had a significant increase in credit risk since initial
  recognition but have no objective evidence of impairment are included in Stage 2, with their
  impairment allowance measured at an amount equivalent to the ECLs over the lifetime of the
  financial instruments:
- Stage 3: Financial assets with objective evidence of impairment at the balance sheet date are included in Stage 3, with their impairment allowance measured at the amount equivalent to the ECLs for the lifetime of the financial instruments.

For the previous accounting period, the impairment allowance has been measured at the amount equivalent to the ECLs over the entire lifetime of the financial instrument. However, at the balance sheet date of the current year, if the financial instrument no longer belongs to the situation of there being a significant increase in credit risk since initial recognition, the Group will measure the impairment allowance for the financial instruments on the balance sheet date of the current year according to the ECL in the next 12 months.

The Group shall measure ECLs on a financial instrument in a way that reflects:

- An unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- The time value of money;
- Reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic condition.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 52.1 Credit risk (Continued)

#### 52.1.1 Credit risk measurement (Continued)

When measuring ECLs, an entity need not necessarily identify every possible scenario. However, the Group shall consider the risk or probability that a credit loss occurs by reflecting the possibility that a credit loss occurs and the possibility that no credit loss occurs, even if the possibility of occurrence of a credit loss is very low.

The Group conducts an assessment of ECLs according to forward-looking information and uses complex models and assumptions in its expected measurement of credit losses. These models and assumptions relate to the future macroeconomic conditions and borrower's creditworthiness (e.g., the likelihood of default by customers and the corresponding losses). The Group adopts judgement, assumptions and estimation techniques in order to measure ECLs according to the requirements of accounting standards such as:

- Criteria for judging significant increases in credit risk
- Definition of credit-impaired financial assets
- Parameters for measuring ECLs
- Forward-looking information
- Modification of contractual cash flows

#### Criteria for judging significant increases in credit risk

The Group assesses whether or not the credit risk of the relevant financial instruments has increased significantly since the initial recognition at each balance sheet date. While determining whether the credit risk has significantly increased since initial recognition or not, the Group takes into account the reasonable and substantiated information that is accessible without exerting unnecessary cost or effort, including qualitative and quantitative analysis based on the historical data of the Group, external credit risk rating, and forward-looking information. Based on the single financial instrument or the combination of financial instruments with similar characteristics of credit risk, the Group compares the risk of default of financial instruments on the balance sheet date with that on the initial recognition date in order to figure out the changes of default risk in the expected lifetime of financial instruments.

The Group considers a financial instrument to have experienced a significant increase in credit risk when one or more of the following quantitative, qualitative or backstop criteria have been met:

#### Quantitative criteria

- At the reporting date, the increase in the remaining lifetime probability of default is considered to be significant, compared with the one at initial recognition
- The debtor's contractual payments (including principal or interest) are more than 30 days and no more than 90 days past due

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 52.1 Credit risk (Continued)

#### 52.1.1 Credit risk measurement (Continued)

Criteria for judging significant increases in credit risk (Continued)

#### Qualitative criteria

- Significant adverse change in debtor's operation or financial status
- Be classified into the Special Mention category within the five-tier loan classification
- Be listed on the watch-list
- Debtors with internal ratings of CCC, CC, C

#### Definition of credit-impaired financial assets

The standard adopted by the Group to determine whether a credit impairment occurs under IFRS 9 is consistent with the internal credit risk management objectives of the relevant financial instrument, taking into account quantitative and qualitative criteria. When the Group assesses whether a credit impairment of debtor has occurred, the following factors are mainly considered:

- Significant financial difficulty of the issuer or the debtor;
- Debtors are in breach of contract, such as defaulting on interest or becoming overdue on interest or principal payments overdue;
- The creditor of the debtor, for economic or contractual reasons relating to the debtor's financial difficulty, having granted to the debtor a concession that the creditor would not otherwise consider;
- It is becoming probable that the debtor will enter bankruptcy or other financial restructuring;
- The disappearance of an active market for that financial asset because of financial difficulties;
- The purchase or origination of a financial asset at a deep discount that reflects the incurred credit losses;
- The debtor leaves any of the principal, advances, interest or investments in corporate bonds of the Group overdue for more than 90 days.

The credit impairment on a financial asset may be caused by the combined effect of multiple events and may not be necessarily due to a single event.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

### 52.1 Credit risk (Continued)

#### **52.1.1 Credit risk measurement** (Continued)

Parameters for ECL measurement

According to whether there is a significant increase in credit risk and whether there is an impairment of assets, the Group measures the impairment loss for different assets based on 12-month ECLs or lifetime ECLs. The key measuring parameters of ECL include probability of default (PD), loss given default (LGD) and exposure at default (EAD). Based on the current New Basel Capital Accord used in risk management and the requirements of IFRS 9, the Group takes into account the quantitative analysis of historical statistics (such as ratings of counterparties, manners of guarantees and types of collateral, repayments, etc.) and forward-looking information in order to establish the model of PD, LGD and EAD.

#### The definitions are as follows:

- PD refers to the possibility that the debtor will not be able to fulfil its obligations of repayment over the next 12 months or throughout the entire remaining lifetime. The Group's PD is adjusted based on the results of the Internal Rating-Based Approach under the New Basel Capital Accord, taking into account the forward-looking information and deducting the prudential adjustment to reflect the debtor's point-in-time (PIT) PD under the current macroeconomic environment;
- LGD refers to the Group's expectation of the extent of the loss resulting from the default exposure.
   Depending on the type of counterparty, the method and priority of the recourse, and the type of collaterals, the LGD varies. The LGD is the percentage of loss on risk exposure at the time of default, calculated over the next 12 months or over the entire remaining lifetime;
- EAD is the amount that the Group should be reimbursed at the time of the default in the next 12 months or throughout the entire remaining lifetime.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### **52.1** Credit risk (Continued)

#### **52.1.1 Credit risk measurement** (Continued)

### Forward-looking information

The assessment of a significant increase in credit risk and the calculation of ECLs both involve forward-looking information. Through the analysis of historical data, the Group identifies the key economic indicators that affect the credit risk and ECLs of various business types, such as gross domestic production(seasonal), industrial-value added(monthly), consumer price index, producer price index, private fixed asset investment, total retail sale of consumer goods, measure of money supply, new loans in RMR

The impact of these economic indicators on the PD and the LGD varies according to different types of business. The Group applies experts' judgement in this process, according to the result of experts' judgement. The Group predicts these economic indicators on a quarterly basis and determines the impact of these economic indicators on the PD and the LGD by conducting regression analysis.

In addition to providing a baseline economic scenario, the Group combines statistical analysis with experts' judgement to determine the weight of other possible scenarios. The Group measures the weighted average ECL of 12 months (stage 1) or lifetime (stage 2 and stage 3). The weighted average credit loss above is calculated by multiplying the ECL for each scenario by the weight of the corresponding scenario.

### Modification of contractual cash flows

A modification or re-negotiation of a contract between the Group and a counterparty may result in a change to the contractual cash flows without resulting in the derecognition of the financial assets. Such restructuring activities include extended payment term arrangements, repayment schedule modifications and changes to the interest settlement method. The risk of default of such assets after modification is assessed at the reporting date and compared with the risk under the original terms at initial recognition, when the modification is not substantial and so does not result in the derecognition of the original asset and the book value of the financial asset is recalculated and the related gain or loss is included in current profit or loss. The recalculated book value of the financial asset is determined based on the present value of the contractual cash flows following the renegotiation or modification, as calculated using the original effective interest rate of the financial asset.

The Group monitors the subsequent performance of the modified assets. The Group may determine that the credit risk has significantly improved after restructuring, so that the assets are moved from Stage 3 or Stage 2 (Lifetime ECL) to Stage 1 (12-month ECL), at the same time, the calculation basis of the loss allowance was changed from the expected credit loss of the entire duration to the expected credit loss of 12 months, when the assets have met specific criteria after a period of observation. As at 31 December 2022, the carrying amount of financial assets with such modified contractual cash flows was not significant.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

### 52.1 Credit risk (Continued)

#### **52.1.1 Credit risk measurement** (Continued)

(i) Loans and advances and off-balance sheet commitments

The Group has developed a five-category classification system for credit assets to measure and manage the quality of the Group's credit assets in accordance with the CBRC's guidelines for the classification of loan risks. The five-category classification system and the guidelines for loan risk classification require that credit assets, both within and off the balance sheet, be divided into pass, special mention, sub-standard, doubtful and loss, of which the latter three types of loans are considered non-performing loans.

The core definition of credit asset classification in the guidelines for the classification of loan risks is:

Pass: loans for which borrowers can honor the terms of the contracts, and there is no reason to doubt their ability to repay principal and interest of loans in full and on a timely basis.

Special Mention: loans for which borrowers are still able to service the loans currently, although the repayment of loans might be adversely affected by some factors.

Sub Standard: loans for which borrowers' ability to service the loans is apparently in question and borrowers cannot depend on their normal business revenues to pay back the principal and interest of loans. Certain losses might be incurred by the Group even when guarantees are executed.

Doubtful: The borrower is unable to repay the loan principal and interest in full, and even if the guarantee is executed, it will certainly cause a great loss.

Loss: After all possible measures or all necessary legal proceedings have been taken, the principal and interest remain uncollectible or can only be recovered in very few parts.

#### (ii) Debt securities and other bills

The Group manages the credit risk through restriction on the types of and management of issuers of debt securities and other bills invested. So far, the Group holds no foreign currency bonds.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### **52.1** Credit risk (Continued)

#### **52.1.1 Credit risk measurement** (Continued)

(iii) Deposits with banks and other financial institutions, placements with banks and other financial institutions and financial assets held under resale agreements

The Group's Head Office executes regular review and management of credit risk related to individual financial institutions, and sets credit lines for individual banks and other financial institutions that it conducts business with.

(iv) Other financial assets classified as measured at amortized costs

Other financial assets classified as measured at amortized cost include interbank financial products, fund trust schemes and asset management schemes issued by bank financial institutions. The Group implements a rating access system for cooperating trust companies, securities companies and fund companies, and conducts regular follow-up risk management.

#### 52.1.2 Risk limit control and mitigation policies

The Group manages and controls concentrations of credit risk wherever they are identified – in particular, to individual counterparties and groups, and to industries and regions. The Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower. Such risks are monitored on a revolving basis and subject to an annual or more frequent review.

The Group implements a first-level legal person management system. The Group grants branches and business departments operational authority from Head Office. Based on the status of geographical economy, management level of branches, types of credit products, types of credit rating, collateral type, and scale of customers, Head Office gives dynamic authority to its branches with respect to credit business. Such authorities are monitored on a revolving basis and subject to a regular review to make sure operations of the branches are within limits of authority granted.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 52.1 Credit risk (Continued)

#### **52.1.2 Risk limit control and mitigation policies** (Continued)

### (i) Credit risk mitigation policies

The Group employs a range of policies and practices to mitigate credit risk. The most prevalent practices include the taking of physical or cash collateral, cash deposit and corporate or individual guarantees.

The Group implements guidelines on the acceptability of specific classes of collateral. The principal collateral types are:

- Property and land use rights
- General movable assets
- Time deposit certificates, debt securities and commodity warehouse receipts, etc.

The fair value of collateral should be assessed by professional valuation firms appointed by the Group. The Group has set a maximum loan-to-value ratio (ratio of loan balances against fair value of collateral) for different collateral. The principal collateral types and maximum loan-to-value ratio for corporate and personal loans and advances are as follows:

|   | Maximum loan-to- |
|---|------------------|
| Collateral  | value ratio      |
| Residential property, commercial property, and construction land use rights | 70%              |
| Office buildings  | 60%              |
| General movable assets  | 50%              |
| RMB deposit receipts, bank notes, government bonds                          | 90%              |
| Debt securities issued by financial institutions                            | 80%              |
| Commodity warehouse receipts  | 60%              |

For loans guaranteed by a third-party guarantor, the Group will assess the financial condition, credit history and ability to meet obligations of the guarantor.

#### (ii) Credit-related off-balance sheet commitments

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees are irrevocable commitments made by the Group for which the Group must make payments to the third party when its customers fail to satisfy this obligation. Hence, the Group carries the same credit risks as loans. The Group usually takes cash collateral to mitigate such credit risk. The Group's maximum exposure to credit risk equals the total amount of credit-related off-balance sheet commitments.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

# 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

### **52.1** Credit risk (Continued)

#### 52.1.3 Maximum exposure to credit risk before collateral held or other credit enhancements

|  | As at 31      | As at 31      |
|--|---------------|---------------|
|  | December 2022 | December 2021 |
| Credit risk exposures relating to on-balance sheet             |               |               |
| financial assets are as follows:                               |               |               |
| Balances with the central bank                                 | 103,604,004   | 80,144,030    |
| Deposits with banks and other financial institutions           | 10,719,612    | 12,745,121    |
| Placements with banks and other financial institutions         | 20,695,386    | 15,041,312    |
| Derivative financial assets                                    | 129,682       | 156,757       |
| Financial assets held under resale agreements                  | 12,658,904    | 5,452,455     |
| Loans and advances to customers                                | 734,798,375   | 628,305,698   |
| Investment securities – financial assets at fair value through |               |               |
| profit or loss   | 121,962,050   | 122,275,376   |
| Investment securities – financial assets at fair value through |               |               |
| other comprehensive income                                     | 139,649,320   | 117,704,512   |
| Investment securities – financial assets at amortised cost     | 334,781,873   | 302,310,067   |
| Finance lease receivables                                      | 57,807,458    | 54,015,776    |
| Other financial assets   | 1,498,026     | 2,435,583     |
| Total  | 1,538,304,690 | 1,340,586,687 |
| Credit risk exposures in relation to off-balance sheet         |               |               |
| items are as follows:  |               |               |
| Bank acceptance  | 66,038,457    | 50,258,964    |
| Letters of credit  | 24,247,898    | 22,182,617    |
| Letters of guarantee   | 38,563,607    | 31,290,222    |
| Loan commitments   | 775,532       | 1,796,963     |
| Unused credit card lines                                       | 41,880,342    | 42,585,094    |
| Total  | 171,505,836   | 148,113,860   |

The above table represents the worst-case scenario of credit risk exposure to the Group at 31 December 2022 and 31 December 2021, without taking into account any collateral held or other credit enhancements attached. For on-balance-sheet assets, the exposures set out above are based on net carrying amounts as reported in the consolidated statement of financial position.

As mentioned above, 47.77% of on-balance-sheet exposure is attributable to loans and advances to customers (31 December 2021: 46.84%).



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### **52.1** Credit risk (Continued)

#### 52.1.3 Maximum exposure to credit risk before collateral held or other credit enhancements (Continued)

Management is confident in its ability to continue to control and sustain the Group's minimal exposure to credit risk from its loans and advances portfolio based on the following:

- 97.16% of the loans and advances are categorized as Pass in the five-category system (31 December 2021: 96.14%);
- Collateralized loans and mortgage loans, which represent the largest group in the corporate and retail portfolio respectively, are secured by collateral; and
- 98.19% of the loans and advances are considered to be neither past due nor impaired (31 December 2021: 97.92%)

# 52.1.4 Deposits with banks and other financial institutions, placements with and loans to banks and other financial institutions and financial assets held under resale agreements

Their credit risk can be evaluated based on the credibility of the counterparties.

|  | As at 31      | As at 31      |
|--|---------------|---------------|
|  | December 2022 | December 2021 |
| Commercial banks in Mainland China             | 10,150,830    | 14,837,669    |
| Other financial institutions in Mainland China | 33,265,844    | 17,688,002    |
| Commercial banks outside Mainland China        | 657,228       | 713,217       |
| Total  | 44,073,902    | 33,238,888    |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

# 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

# **52.1 Credit risk** (Continued)

#### 52.1.5 Loans and advances to customers

Three-staging exposure of loans and advances

Loans and advances to customers (excluding interest receivable) are analysed by the five-category loan classification and three-staging exposure as follows:

|                 |                           | As at 31 December 2022    |   |             |  |  |
|-----------------|---------------------------|---------------------------|---|-------------|--|--|
|                 | Stage 1<br>(12-month ECL) | Stage 2<br>(Lifetime ECL) | Stage 3<br>(Lifetime ECL –<br>impaired) | Total       |  |  |
| Pass            | 737,938,498               | 4,632,501                 | _                                       | 742,570,999 |  |  |
| Special-mention | _                         | 10,377,123                | -                                       | 10,377,123  |  |  |
| Impaired        | -                         | -                         | 11,360,932                              | 11,360,932  |  |  |
| Total           | 737,938,498               | 15,009,624                | 11,360,932                              | 764,309,054 |  |  |
|                 |                           | As at 31 Dec              | ember 2021                              |             |  |  |

|                 |                | As at 51 December 2021 |                 |             |  |  |
|-----------------|----------------|------------------------|-----------------|-------------|--|--|
|                 |                |                        | Stage 3         |             |  |  |
|                 | Stage 1        | Stage 2                | (Lifetime ECL – |             |  |  |
|                 | (12-month ECL) | (Lifetime ECL)         | impaired)       | Total       |  |  |
| Pass            | 628,082,678    | 1,423,397              | -               | 629,506,075 |  |  |
| Special-mention | _              | 13,629,377             | -               | 13,629,377  |  |  |
| Impaired        | -              | -                      | 11,659,669      | 11,659,669  |  |  |
| Total           | 628,082,678    | 15,052,774             | 11,659,669      | 654,795,121 |  |  |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

# 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

# **52.1 Credit risk** (Continued)

#### **52.1.5** Loans and advances to customers (Continued)

(a) Analysis of loans and advances to customers by industry

Concentrations of credit risk of loans and advances to customers (excluding accrued interest) by industry are analysed as follows:

|  | As at 31 December 2022 |     | As at 31 December 2021 |     |
|--|------------------------|-----|------------------------|-----|
|  | Amount                 | %   | Amount                 | %   |
| Corporate loans                        |                        |     |                        |     |
| Commerce and service                   | 84,259,164             | 10  | 59,126,225             | 8   |
| Manufacturing                          | 78,067,795             | 9   | 64,088,927             | 10  |
| Public utilities                       | 195,966,928            | 24  | 151,542,692            | 22  |
| Real estate                            | 27,739,152             | 4   | 31,333,676             | 5   |
| Construction                           | 34,472,028             | 5   | 27,613,712             | 4   |
| Transportation                         | 11,607,685             | 2   | 7,833,509              | 1   |
| Energy and chemistry                   | 21,932,132             | 3   | 16,911,675             | 3   |
| Catering and travelling                | 682,344                | 1   | 693,510                | 1   |
| Education and media                    | 3,063,919              | 1   | 2,175,694              | 1   |
| Financial services                     | 5,718,801              | 1   | 5,806,860              | 1   |
| Others                                 | 3,207,649              | 1   | 825,015                | 1   |
| Discounted bills                       | 43,509,833             | 6   | 49,484,165             | 8   |
| Subtotal                               | 510,227,430            | 67  | 417,435,660            | 65  |
| Personal loans and advances            |                        |     |                        |     |
| Mortgages                              | 124,425,045            | 16  | 124,866,488            | 18  |
| Credit cards                           | 23,541,838             | 3   | 3,689,448              | 1   |
| Others                                 | 106,114,741            | 14  | 108,803,525            | 16  |
| Subtotal                               | 254,081,624            | 33  | 237,359,461            | 35  |
| Total loans and advances to customers, |                        |     |                        |     |
| before impairment allowance            | 764,309,054            | 100 | 654,795,121            | 100 |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

# 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

### **52.1** Credit risk (Continued)

#### **52.1.5 Loans and advances to customers** (Continued)

(b) Analysis of loans and advances to customers by collateral type

The contractual amounts of loans and advances to customers (excluding accrued interest) are analysed by security type as follows:

|                                       | As at 31      | As at 31      |
|---------------------------------------|---------------|---------------|
|                                       | December 2022 | December 2021 |
| Unsecured                             | 167,949,745   | 136,126,617   |
| Guaranteed                            | 175,284,041   | 113,982,805   |
| Collateralized                        | 223,644,624   | 220,947,185   |
| Pledged                               | 197,430,644   | 183,738,514   |
| Total loans and advances to customers | 764,309,054   | 654,795,121   |

(c) Analysis of loans and advances to customers (excluding accrued interest) by geographical area

|                          | As at 31 December 2022 |         | As at 3   | 1 December 202 | 21      |           |
|--------------------------|------------------------|---------|-----------|----------------|---------|-----------|
|                          | Total                  | %       | NPL ratio | Total          | %       | NPL ratio |
| Anhui Province           | 665,858,912            | 87.12%  | 1.14%     | 568,249,366    | 86.79%  | 1.20%     |
| Jiangsu Province         | 51,515,358             | 6.74%   | 3.34%     | 51,160,096     | 7.81%   | 2.76%     |
| Others                   | 46,934,784             | 6.14%   | 4.38%     | 35,385,659     | 5.40%   | 9.77%     |
| Total loans and advances |                        |         |           |                |         |           |
| to customers             | 764,309,054            | 100.00% | 1.49%     | 654,795,121    | 100.00% | 1.78%     |

(d) Analysis of loans and advances to customers (excluding accrued interest) by overdue and impaired status

| As at 31 Dec | ember 2022   | As at 31 Dece   | ember 2021  |
|--------------|--|---|---|
| Corporate    | Personal loans   | Corporate   | Personal loans  |
| loans        | and advances   | loans   | and advances  |
|              |  |   |   |
| 500,756,662  | 249,695,215  | 407,242,297   | 233,945,396   |
|              |  |   |   |
| 397,053      | 2,099,192  | 394,696   | 1,553,063   |
| 9,073,715    | 2,287,217  | 9,798,667   | 1,861,002   |
| 510,227,430  | 254,081,624  | 417,435,660   | 237,359,461   |
|              |  |   |   |
| (24,887,267) | (6,492,450)  | (22,252,844)  | (5,663,421)   |
| 485,340,163  | 247,589,174  | 395,182,816   | 231,696,040   |
|              | Corporate loans 500,756,662 397,053 9,073,715 510,227,430 (24,887,267) | loans and advances  500,756,662 249,695,215  397,053 2,099,192 9,073,715 2,287,217  510,227,430 254,081,624  (24,887,267) (6,492,450) | Corporate loans         Personal loans and advances         Corporate loans           500,756,662         249,695,215         407,242,297           397,053         2,099,192         394,696           9,073,715         2,287,217         9,798,667           510,227,430         254,081,624         417,435,660           (24,887,267)         (6,492,450)         (22,252,844) |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

# 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

# **52.1 Credit risk** (Continued)

### **52.1.5 Loans and advances to customers** (Continued)

(e) Loans and advances neither past due nor impaired

### As at 31 December 2022

|                              | Five-category classification |                 |             |  |  |
|------------------------------|------------------------------|-----------------|-------------|--|--|
| Neither overdue nor impaired | Pass                         | Special-mention | Total       |  |  |
| Corporate loans              |                              |                 |             |  |  |
| – Commercial loans           | 448,335,861                  | 8,910,968       | 457,246,829 |  |  |
| – Discounted bills           | 43,509,833                   | _               | 43,509,833  |  |  |
| Subtotal                     | 491,845,694                  | 8,910,968       | 500,756,662 |  |  |
| Personal loans and advances  | 249,566,531                  | 128,684         | 249,695,215 |  |  |
| Total                        | 741,412,225                  | 9,039,652       | 750,451,877 |  |  |

### As at 31 December 2021

|                              | Five-category classification |                 |             |  |  |
|------------------------------|------------------------------|-----------------|-------------|--|--|
| Neither overdue nor impaired | Pass                         | Special-mention | Total       |  |  |
| Corporate loans              |                              |                 |             |  |  |
| – Commercial loans           | 345,414,434                  | 12,343,698      | 357,758,132 |  |  |
| – Discounted bills           | 49,484,165                   | _               | 49,484,165  |  |  |
| Subtotal                     | 394,898,599                  | 12,343,698      | 407,242,297 |  |  |
| Personal loans and advances  | 233,801,138                  | 144,258         | 233,945,396 |  |  |
| Total                        | 628,699,737                  | 12,487,956      | 641,187,693 |  |  |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### **52.1 Credit risk** (Continued)

#### 52.1.5 Loans and advances to customers (Continued)

(f) Loans and advances overdue but not impaired

Analysis of loans and advances overdue but not impaired by overdue days:

#### As at 31 December 2022

|                    | Up to 30 days | 30 to 60 days | 60 to 90 days | Total     |
|--------------------|---------------|---------------|---------------|-----------|
| Corporate loans    | 310,986       | 86,067        | _             | 397,053   |
| Personal loans and |               |               |               |           |
| advances           | 1,413,070     | 686,122       | -             | 2,099,192 |
| Total              | 1,724,056     | 772,189       | -             | 2,496,245 |

#### As at 31 December 2021

|                    | Up to 30 days | 30 to 60 days | 60 to 90 days | Total     |
|--------------------|---------------|---------------|---------------|-----------|
| Corporate loans    | 296,640       | 94,276        | 3,780         | 394,696   |
| Personal loans and |               |               |               |           |
| advances           | 1,002,014     | 548,549       | 2,500         | 1,553,063 |
| Total              | 1,298,654     | 642,825       | 6,280         | 1,947,759 |

The Group is of the opinion that these past due loans can be recovered by the operating income from borrowers, the payment from guarantors or disposal of collateral and are therefore not impaired.

As at 31 December 2022, the fair value of collateral for corporate loans that were past due but not impaired amounted to RMB81,119 thousand (31 December 2021: RMB233,076 thousand). The fair value for retail loans that were past due but not impaired amounted to RMB1,211,102 thousand (31 December 2021 RMB776,142 thousand).

Fair value of collateral was determined by management based on the latest available external valuation results, taking into account experience adjustments for current market conditions and estimated expenses to be incurred in the disposal process.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### **52.1** Credit risk (Continued)

#### 52.1.5 Loans and advances to customers (Continued)

#### (g) Impaired loans and advances

The breakdown of the gross amount of impaired loans and advances by class, along with the fair value of the related collateral held by the Group as security, is as follows:

|                             | As at 31      | As at 31      |
|-----------------------------|---------------|---------------|
|                             | December 2022 | December 2021 |
| Corporate loans             | 9,073,715     | 9,798,667     |
| Personal loans and advances | 2,287,217     | 1,861,002     |
| Total                       | 11,360,932    | 11,659,669    |
| Fair value of collateral    |               |               |
| Corporate loans             | 9,031,373     | 14,315,052    |
| Personal loans and advances | 965,890       | 742,867       |
| Total                       | 9,997,263     | 15,057,919    |

The fair value of collateral is estimated based on the latest external valuations available, considering the liquidity of the current collateral and the market conditions.

### (h) Restructured loans and advances

Restructured loans represent the loans whose original contract repayment terms have been modified as a result of the deterioration of borrowers' financial conditions or inability to repay the loans according to contractual terms. As at 31 December 2022, the carrying value of the restructured loans held by the Group amounted to RMB4.13 billion (31 December 2021: RMB3.71 billion).

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

# 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

# **52.1 Credit risk** (Continued)

### **52.1.5 Loans and advances to customers** (Continued)

(i) Overdue loans and advances by overdue days and collateral type

|                |              | As at 31 December 2022 |             |              |            |  |  |
|----------------|--------------|------------------------|-------------|--------------|------------|--|--|
|                |              | Overdue                | Overdue     |              |            |  |  |
|                | Overdue      | 90 days to             | 1 year to   |              |            |  |  |
|                | 1 to 90 days | 1 year                 | 3 years     | Overdue      |            |  |  |
|                | (inclusive)  | (inclusive)            | (inclusive) | over 3 years | Total      |  |  |
| Unsecured      | 1,287,569    | 962,315                | 368,642     | 3,400,764    | 6,019,290  |  |  |
| Guaranteed     | 851,615      | 527,219                | 1,642,346   | 219,011      | 3,240,191  |  |  |
| Collateralized | 1,441,172    | 1,052,050              | 507,631     | 68,334       | 3,069,187  |  |  |
| Pledged        | 136,407      | 91,855                 | 644,711     | _            | 872,973    |  |  |
| Total          | 3,716,763    | 2,633,439              | 3,163,330   | 3,688,109    | 13,201,641 |  |  |

|                | As at 31 December 2021 |             |             |              |            |
|----------------|------------------------|-------------|-------------|--------------|------------|
|                |                        | Overdue     | Overdue     |              |            |
|                | Overdue                | 90 days to  | 1 year to   |              |            |
|                | 1 to 90 days           | 1 year      | 3 years     | Overdue      |            |
|                | (inclusive)            | (inclusive) | (inclusive) | over 3 years | Total      |
| Unsecured      | 1,134,148              | 664,385     | 3,721,332   | 1,548        | 5,521,413  |
| Guaranteed     | 566,246                | 1,065,858   | 1,105,811   | 33,451       | 2,771,366  |
| Collateralized | 2,104,498              | 605,519     | 946,653     | 76,599       | 3,733,269  |
| Pledged        | _                      | 575,392     | 116,631     | _            | 692,023    |
| Total          | 3,804,892              | 2,911,154   | 5,890,427   | 111,598      | 12,718,071 |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

# 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

# **52.1 Credit risk** (Continued)

#### 52.1.6 Debt securities

The table below presents an analysis of financial investments at amortised cost (excluding interest receivable) by independent credit rating agencies:

|                        |             | As at 31 Decer         | nber 2022    |              |  |
|------------------------|-------------|------------------------|--------------|--------------|--|
|                        | Stage 1     | Stage 2                | Stage 3      | Total        |  |
| AAA                    | 114,225,668 | 118,311                | -            | 114,343,979  |  |
| AA – to AA+            | 7,070,605   | -                      | -            | 7,070,605    |  |
| A – to A+              | 477,964     | -                      | -            | 477,964      |  |
| Unrated <sup>(a)</sup> | 207,238,122 | 3,169,150              | 6,096,267    | 216,503,539  |  |
| Total                  | 329,012,359 | 3,287,461              | 6,096,267    | 338,396,087  |  |
| Less: allowance for    |             |                        |              |              |  |
| impairment losses      | (2,425,938) | (1,861,925)            | (5,987,386)  | (10,275,249) |  |
| Net balance            | 326,586,421 | 1,425,536              | 108,881      | 328,120,838  |  |
|                        |             | As at 31 December 2021 |              |              |  |
|                        | Stage 1     | Stage 2                | Stage 3      | Total        |  |
| AAA                    | 81,018,616  | 176,445                | _            | 81,195,061   |  |
| AA – to AA+            | 6,736,685   | _                      | _            | 6,736,685    |  |
| A – to A+              | 900,000     | _                      | _            | 900,000      |  |
| Unrated <sup>(a)</sup> | 210,961,367 | 387,509                | 10,383,890   | 221,732,766  |  |
| Total                  | 299,616,668 | 563,954                | 10,383,890   | 310,564,512  |  |
| Less: allowance for    |             |                        |              |              |  |
| impairment losses      | (3,516,491) | (247,889)              | (10,111,884) | (13,876,264) |  |
| Net balance            | 296,100,177 | 316,065                | 272,006      | 296,688,248  |  |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

# 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

# **52.1 Credit risk** (Continued)

#### **52.1.6 Debt securities** (Continued)

The movements of financial assets at amortised cost are as follows:

|                            | As at 31 December 2022    |                           |                                       |             |  |
|----------------------------|---------------------------|---------------------------|---------------------------------------|-------------|--|
|                            | Stage 1<br>(12-month ECL) | Stage 2<br>(Lifetime ECL) | Stage 3<br>(Lifetime<br>ECL-impaired) | Total       |  |
| As at 1 January 2022       | 3,516,490                 | 247,889                   | 10,111,885                            | 13,876,264  |  |
| Addition                   | (986,326)                 | 1,543,883                 | (1,222,204)                           | (664,647)   |  |
| Stage conversion           |                           |                           |                                       |             |  |
| Transfers to Stage 1       | -                         | -                         | -                                     | -           |  |
| Transfers to Stage 2       | (104,226)                 | 104,226                   | -                                     | -           |  |
| Transfers to Stage 3       | -                         | (34,073)                  | 34,073                                | -           |  |
| Write-off and transfer out | -                         | -                         | (2,936,368)                           | (2,936,368) |  |
| Recovery of loans and      |                           |                           |                                       |             |  |
| advances written off       | _                         | -                         | _                                     | _           |  |
| At 31 December 2022        | 2,425,938                 | 1,861,925                 | 5,987,386                             | 10,275,249  |  |

This year, the domestic branch adjusted the five-level classification and customer rating of financial assets at amortised cost, and the principal of the financial investments of stage 2 which was transferred to stage 3 was RMB0.09 billion.

| _                              | As at 31 December 2021    |                           |                                       |            |  |
|--------------------------------|---------------------------|---------------------------|---------------------------------------|------------|--|
|                                | Stage 1<br>(12-month ECL) | Stage 2<br>(Lifetime ECL) | Stage 3<br>(Lifetime<br>ECL-impaired) | Total      |  |
| As at 1 January 2021           | 2,391,052                 | 996,204                   | 8,745,070                             | 12,132,326 |  |
| Addition                       | 1,483,588                 | (106,465)                 | 365,219                               | 1,742,342  |  |
| Stage conversion               |                           |                           |                                       |            |  |
| Transfers to Stage 1           | 644,957                   | (644,957)                 | _                                     | _          |  |
| Transfers to Stage 2           | (3,107)                   | 3,107                     | _                                     | -          |  |
| Transfers to Stage 3           | (1,000,000)               | -                         | 1,000,000                             | -          |  |
| Write-off and transfer out     | -                         | -                         | _                                     | -          |  |
| Recovery of loans and advances |                           |                           |                                       |            |  |
| written off                    |                           | -                         | 1,596                                 | 1,596      |  |
| At 31 December 2021            | 3,516,490                 | 247,889                   | 10,111,885                            | 13,876,264 |  |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

# 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

# **52.1 Credit risk** (Continued)

#### **52.1.6 Debt securities** (Continued)

The table below presents an analysis of debt instruments in financial assets at fair value through other comprehensive income (excluding accrued interest) by independent credit rating agencies:

|                          | As at 31 December 2022 |          |         |             |
|--------------------------|------------------------|----------|---------|-------------|
|                          | Stage 1                | Stage 2  | Stage 3 | Total       |
| AAA                      | 36,984,023             | 171,450  | -       | 37,155,473  |
| AA – to AA+              | 14,949,439             | -        | -       | 14,949,439  |
| A-to A+                  | 45,912                 | -        | -       | 45,912      |
| Unrated <sup>(b)</sup>   | 84,916,381             | -        | -       | 84,916,381  |
| Total                    | 136,895,755            | 171,450  | -       | 137,067,205 |
| Allowance for impairment |                        |          |         |             |
| losses                   | (790,053)              | (44,255) | -       | (834,308)   |

|                          | As at 31 December 2021 |         |         |             |
|--------------------------|------------------------|---------|---------|-------------|
|                          | Stage 1                | Stage 2 | Stage 3 | Total       |
| AAA                      | 36,250,253             | _       | _       | 36,250,253  |
| AA – to AA+              | 13,509,999             | -       | _       | 13,509,999  |
| B-to A+                  | 150,280                | _       | _       | 150,280     |
| Unrated <sup>(b)</sup>   | 65,390,875             | -       | _       | 65,390,875  |
| Total                    | 115,301,407            | -       | -       | 115,301,407 |
| Allowance for impairment |                        |         |         |             |
| losses                   | (419,927)              | -       | -       | (419,927)   |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

# 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

# **52.1 Credit risk** (Continued)

#### **52.1.6 Debt securities** (Continued)

The allowance movements of debt instruments of financial assets at fair value through other comprehensive income are as follows:

|                          | As at 31 December 2022    |                           |  |         |
|--------------------------|---------------------------|---------------------------|--|---------|
|                          | Stage 1<br>(12-month ECL) | Stage 2<br>(Lifetime ECL) | Stage 3<br>(Lifetime ECL-<br>impaired) | Total   |
| As at 1 January 2022     | 419,927                   | -                         | _                                      | 419,927 |
| Addition                 | 373,880                   | 40,501                    | -                                      | 414,381 |
| Stage conversion         |                           |                           |  |         |
| Transfers to Stage 1     | -                         | -                         | -                                      | -       |
| Transfers to Stage 2     | (3,754)                   | 3,754                     | -                                      | -       |
| Transfers to Stage 3     | -                         | -                         | -                                      | -       |
| Written and transfer out | -                         | -                         | -                                      | -       |
| Recovery of loans and    |                           |                           |  |         |
| advances written off     | -                         | _                         | _                                      | _       |
| At 31 December 2022      | 790,053                   | 44,255                    | _                                      | 834,308 |

|                          | As at 31 December 2021 |                |                |         |
|--------------------------|------------------------|----------------|----------------|---------|
|                          |                        | Stage 3        |                |         |
|                          | Stage 1                | Stage 2        | (Lifetime ECL- |         |
|                          | (12-month ECL)         | (Lifetime ECL) | impaired)      | Total   |
| As at 1 January 2021     | 216,239                | 68,469         | _              | 284,708 |
| Addition                 | 155,995                | (20,776)       |                | 135,219 |
| Stage conversion         |                        |                |                |         |
| Transfers to Stage 1     | 47,693                 | (47,693)       | _              | -       |
| Transfers to Stage 2     | _                      | _              | _              | _       |
| Transfers to Stage 3     | _                      | -              | -              | -       |
| Written and transfer out | _                      | -              | -              | _       |
| Recovery of loans and    |                        |                |                |         |
| advances written off     | -                      | _              | -              | _       |
| At 31 December 2021      | 419,927                | _              | -              | 419,927 |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 52.1 Credit risk (Continued)

#### **52.1.6 Debt securities** (Continued)

The table below presents an analysis of financial investments at fair value through profit or loss (excluding accrued interest) by independent credit rating agencies:

|                        | As at            | As at            |
|------------------------|------------------|------------------|
|                        | 31 December 2022 | 31 December 2021 |
| AAA                    | 6,183,296        | 2,668,815        |
| AA – to AA+            | 5,543,362        | 2,746,464        |
| A – to A+              | 52,240           | -                |
| C                      | -                | -                |
| Unrated <sup>(c)</sup> | 109,782,344      | 116,593,810      |
| Total                  | 121,561,242      | 122,009,089      |

- (a) The unrated financial assets at amortised cost held by the Group mainly represent investments issued by the MOF, policy banks and creditworthy issuers in the market, etc., as well as investments of asset management schemes, trusts and principal-guaranteed wealth management products issued by other financial institutions.
- (b) The unrated debt instruments of financial assets at fair value through other comprehensive income held by the Group mainly represent investments issued by the MOF, policy banks, other financial institutions.
- (c) The unrated debt instruments of financial assets at fair value through profit or loss held by the Group mainly represent investments and trading securities issued by the MOF, policy banks and creditworthy issuers in the market, etc., as well as investments of asset management schemes, trusts and wealth management products issued by other financial institutions.

#### 52.1.7 Foreclosed collateral

|   | As at 31      | As at 31      |
|---|---------------|---------------|
|   | December 2022 | December 2021 |
| Property and land use rights              | 106,708       | 148,598       |
| Others                                    | 140,586       | 76,299        |
| Total                                     | 247,294       | 224,897       |
| Allowance for impairment losses (Note 31) | (93,649)      | (93,649)      |
| Net balance                               | 153,645       | 131,248       |

Foreclosed properties are sold as soon as practicable with the proceeds used to reduce the outstanding indebtedness. Foreclosed property cannot be used for operating activities. Foreclosed property is classified within other assets at the balance sheet date.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

## **52.1 Credit risk** (Continued)

#### 52.1.8 Concentration of risks of financial assets with credit risk exposure

Geographical sectors

|  | Mainland      |                  |         |               |
|--|---------------|------------------|---------|---------------|
| As at 31 December 2022                             | China         | <b>Hong Kong</b> | Others  | Total         |
| Financial assets                                   |               |                  |         |               |
| Balances with the central bank                     | 103,604,004   | -                | -       | 103,604,004   |
| Deposits with banks and other                      |               |                  |         |               |
| financial institutions                             | 10,124,961    | 21,983           | 572,668 | 10,719,612    |
| Placements with banks and other                    |               |                  |         |               |
| financial institutions                             | 20,632,810    | -                | 62,576  | 20,695,386    |
| Derivative financial assets                        | 129,682       | -                | -       | 129,682       |
| Financial assets held under resale                 |               |                  |         |               |
| agreements   | 12,658,904    | -                | -       | 12,658,904    |
| Loans and advances to customers                    | 734,798,375   | -                | -       | 734,798,375   |
| Financial investments                              |               |                  |         |               |
| <ul> <li>financial assets at fair value</li> </ul> |               |                  |         |               |
| through profit or loss                             | 121,962,050   | -                | -       | 121,962,050   |
| Financial investments                              |               |                  |         |               |
| – financial assets at fair value                   |               |                  |         |               |
| through other comprehensive                        |               |                  |         |               |
| income   | 139,649,320   | -                | -       | 139,649,320   |
| Financial investments                              |               |                  |         |               |
| - financial assets at amortised cost               | 333,039,614   | 1,742,259        | -       | 334,781,873   |
| Finance lease receivables                          | 57,807,458    | _                | _       | 57,807,458    |
| Other financial assets                             | 1,498,026     | -                | -       | 1,498,026     |
| Total  | 1,535,905,204 | 1,764,242        | 635,244 | 1,538,304,690 |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

## **52.1 Credit risk** (Continued)

#### **52.1.8 Concentration of risks of financial assets with credit risk exposure** (Continued)

Geographical sectors (Continued)

The Group's off-balance sheet business credit risk exposures are all concentrated in Chinese Mainland.

|  | Mainland      |           |         |               |
|--|---------------|-----------|---------|---------------|
| As at 31 December 2021                             | China         | Hong Kong | Others  | Total         |
| Financial assets                                   |               |           |         |               |
| Balances with the central bank                     | 80,144,030    | _         | -       | 80,144,030    |
| Deposits with banks and other                      |               |           |         |               |
| financial institutions                             | 12,048,032    | 51,299    | 645,790 | 12,745,121    |
| Placements with banks and other                    |               |           |         |               |
| financial institutions                             | 15,041,312    | -         | _       | 15,041,312    |
| Derivative financial assets                        | 156,757       | -         | -       | 156,757       |
| Financial assets held under resale                 |               |           |         |               |
| agreements   | 5,452,455     | -         | -       | 5,452,455     |
| Loans and advances to customers                    | 628,305,698   | -         | -       | 628,305,698   |
| Financial investments                              |               |           |         |               |
| <ul> <li>financial assets at fair value</li> </ul> |               |           |         |               |
| through profit or loss                             | 122,968,563   | _         | _       | 122,968,563   |
| Financial investments                              |               |           |         |               |
| <ul> <li>financial assets at fair value</li> </ul> |               |           |         |               |
| through other comprehensive                        |               |           |         |               |
| income   | 117,704,512   | -         | -       | 117,704,512   |
| Financial investments                              |               |           |         |               |
| - financial assets at amortised cost               | 302,172,823   | 137,244   | _       | 302,310,067   |
| Finance lease receivables                          | 54,015,776    | -         | -       | 54,015,776    |
| Other financial assets                             | 2,435,583     | _         | -       | 2,435,583     |
| Total  | 1,340,445,541 | 188,543   | 645,790 | 1,341,279,874 |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 52.2 Market risk

#### 52.2.1 Overview

The Group has exposure to market risks, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. It mainly represents volatility risk arising from interest rates, foreign exchange rates, stocks, commodities and their implied volatility.

The Group's market risk mainly includes trading risks arising from trading portfolio and interest rate and foreign exchange rate risks for non-trading portfolio resulting from changes in interest rates, foreign exchange rates and term structures.

The Board of Directors of the Group takes the ultimate responsibility for the oversight of market risk management and is responsible for the identification, measurement, monitoring, control and reporting of market risks on a group basis. Within the authorization of the board of directors, management is fully responsible for implementing the market risk management strategy, policies and decisions that are adopted by the board of directors. The Risk Management Department of the Head Office is the unified management department of market risk, institutionally manages the market risks of the whole bank and supervises the implementation of relevant departments.

#### 52.2.2 Market risk measurement techniques

The Group mainly measures and controls market risk by conducting sensitivity analysis, foreign exchange exposure analysis, gap analysis, duration analysis, stress testing and the VaR (value at risk). The Group establishes strict authorization and exposure limits based on its overall ability to afford market risk, the types of products and the Group's business strategy. The Group sets different exposure limits and takes different quantitative measurements to manage different types of market risk of trading book and banking book. The Group also improves its funding risk management system, adjusts the related risk parameter and refines the risk measurement model in accordance with regulatory requirements.

#### 52.2.3 Interest rate risk

Interest rate risk refers to the risk of fluctuation in interest rates which results in an adverse impact on the financial position of the Bank. Interest rate risk of the Bank's primarily arises from the structural mismatch of maturity or re-pricing periods for the bank's portfolio. Such structural mismatch of durations may cause the Bank's interest income to be affected by changes in the prevailing interest rate. In addition, different pricing benchmarks for different products may also lead to interest rate risk for our assets and liabilities within the same re-pricing period. Currently, the Bank primarily assesses its exposure to interest rate risk through gap analysis, sensitivity analysis and duration analysis. The Bank manages its interest rate risk exposure primarily by adjusting the duration of our banking portfolio based on its assessment of potential changes in the interest rate environment.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

## **52.2** Market risk (Continued)

#### **52.2.3 Interest rate risk** (Continued)

The table below summarizes the Group's exposure to interest rate risk. It includes the Group's on-balance sheet assets and liabilities at carrying amounts, categorized by the earlier of contractual re-pricing and maturity dates.

|  |               |               |                    |              |              | Non-interest- |               |
|--|---------------|---------------|--------------------|--------------|--------------|---------------|---------------|
| As at 31 December 2022                   | Up to 1 month | 1 to 3 months | 3 months to 1 year | 1 to 5 years | Over 5 years | bearing       | Total         |
| Assets                                   |               |               |                    |              |              |               |               |
| Cash and balances with central bank      | 103,564,518   | -             | -                  | -            | -            | 1,129,092     | 104,693,610   |
| Deposits with banks and other financial  |               |               |                    |              |              |               |               |
| institutions                             | 10,503,572    | 80,024        | 130,040            | -            | -            | 5,976         | 10,719,612    |
| Placements with banks and other          |               |               |                    |              |              |               |               |
| financial institutions                   | 699,836       | 5,998,041     | 13,956,807         | -            | -            | 40,702        | 20,695,386    |
| Derivative financial assets              | -             | -             | -                  | -            | -            | 129,682       | 129,682       |
| Financial assets held under resale       |               |               |                    |              |              |               |               |
| agreements                               | 12,653,514    | -             | -                  | -            | -            | 5,390         | 12,658,904    |
| Loans and advances to customers          | 229,985,412   | 249,334,801   | 100,799,762        | 19,890,349   | 133,143,471  | 1,644,580     | 734,798,375   |
| Financial Investments                    |               |               |                    |              |              |               |               |
| – financial assets at fair value through |               |               |                    |              |              |               |               |
| profit or loss                           | 6,681,779     | 2,899,630     | 11,925,581         | 17,358,255   | 5,293,630    | 78,796,425    | 122,955,300   |
| – financial assets at fair value through |               |               |                    |              |              |               |               |
| other comprehensive income               | 3,010,293     | 11,667,470    | 13,006,923         | 79,501,054   | 29,881,464   | 2,874,233     | 139,941,437   |
| – financial assets at amortised cost     | 4,015,444     | 10,966,217    | 33,603,616         | 158,252,287  | 121,283,274  | 6,661,035     | 334,781,873   |
| Finance lease receivables                | 49,738,359    | 308,696       | 7,034,073          | 726,330      | -            | -             | 57,807,458    |
| Other financial assets                   | -             | -             | -                  | -            | -            | 1,498,026     | 1,498,026     |
| Total assets                             | 420,852,727   | 281,254,879   | 180,456,802        | 275,728,275  | 289,601,839  | 92,785,141    | 1,540,679,663 |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

# **52.2** Market risk (Continued)

#### **52.2.3 Interest rate risk** (Continued)

|               |   |   |   |   | Non-interest-   |  |
|---------------|---|---|---|---|---|--|
| Up to 1 month | 1 to 3 months   | 3 months to 1 year  | 1 to 5 years  | Over 5 years  | bearing   | Total  |
|               |   |   |   |   |   |  |
| (24,143,322)  | (8,018,095)   | (50,283,141)  | -   | -   | (463,216)   | (82,907,774)   |
|               |   |   |   |   |   |  |
| (15,392,105)  | (12,146,460)  | (83,060,457)  | (11,300,000)  | -   | (1,712,217)   | (123,611,239)  |
|               |   |   |   |   |   |  |
| (7,019,125)   | (5,296,000)   | (29,075,022)  | (2,000,000)   | -   | (472,546)   | (43,862,693)   |
| -             | -   | -   | -   | -   | (116,985)   | (116,985)  |
|               |   |   |   |   |   |  |
| (37,209,400)  | (3,148,060)   | (13,869,469)  | -   | -   | (249,496)   | (54,476,425)   |
| (399,001,412) | (52,203,627)  | (183,775,113)   | (252,228,116)   | (6,947,820)   | (18,620,039)  | (912,776,127)  |
| (9,838,433)   | (53,983,666)  | (122,512,474)   | (17,000,000)  | (14,000,000)  | (667,560)   | (218,002,133)  |
| (52)          | (2,020)   | (21,334)  | (659,595)   | (275,017)   | (3,971,062)   | (4,929,080)  |
| (492,603,849) | (134,797,928)   | (482,597,010)   | (283,187,711)   | (21,222,837)  | (26,273,121)  | (1,440,682,456)  |
| (71,751,122)  | 146,456,951   | (302,140,208)   | (7,459,436)   | 268,379,002   | 66,512,020  | 99,997,207   |
|               | (24,143,322)<br>(15,392,105)<br>(7,019,125)<br>-<br>(37,209,400)<br>(399,001,412)<br>(9,838,433)<br>(52)<br>(492,603,849) | (24,143,322) (8,018,095)<br>(15,392,105) (12,146,460)<br>(7,019,125) (5,296,000)<br>- (37,209,400) (3,148,060)<br>(399,001,412) (52,203,627)<br>(9,838,433) (53,983,666)<br>(52) (2,020)<br>(492,603,849) (134,797,928) | (24,143,322)     (8,018,095)     (50,283,141)       (15,392,105)     (12,146,460)     (83,060,457)       (7,019,125)     (5,296,000)     (29,075,022)       -     -     -       (37,209,400)     (3,148,060)     (13,869,469)       (399,001,412)     (52,203,627)     (183,775,113)       (9,838,433)     (53,983,666)     (122,512,474)       (52)     (2,020)     (21,334)       (492,603,849)     (134,797,928)     (482,597,010) | (24,143,322)       (8,018,095)       (50,283,141)       -         (15,392,105)       (12,146,460)       (83,060,457)       (11,300,000)         (7,019,125)       (5,296,000)       (29,075,022)       (2,000,000)         -       -       -       -         (37,209,400)       (3,148,060)       (13,869,469)       -         (399,001,412)       (52,203,627)       (183,775,113)       (252,228,116)         (9,838,433)       (53,983,666)       (122,512,474)       (17,000,000)         (52)       (2,020)       (21,334)       (659,595)         (492,603,849)       (134,797,928)       (482,597,010)       (283,187,711) | (24,143,322)       (8,018,095)       (50,283,141)       -       -         (15,392,105)       (12,146,460)       (83,060,457)       (11,300,000)       -         (7,019,125)       (5,296,000)       (29,075,022)       (2,000,000)       -         -       -       -       -       -         (37,209,400)       (3,148,060)       (13,869,469)       -       -         (399,001,412)       (52,203,627)       (183,775,113)       (252,228,116)       (6,947,820)         (9,838,433)       (53,983,666)       (122,512,474)       (17,000,000)       (14,000,000)         (52)       (2,020)       (21,334)       (659,595)       (275,017)         (492,603,849)       (134,797,928)       (482,597,010)       (283,187,711)       (21,222,837) | Up to 1 month         1 to 3 months         3 months to 1 year         1 to 5 years         Over 5 years         bearing           (24,143,322)         (8,018,095)         (50,283,141)         —         —         (463,216)           (15,392,105)         (12,146,460)         (83,060,457)         (11,300,000)         —         (1,712,217)           (7,019,125)         (5,296,000)         (29,075,022)         (2,000,000)         —         (472,546)           —         —         —         —         —         (116,985)           (37,209,400)         (3,148,060)         (13,869,469)         —         —         —         (249,496)           (399,001,412)         (52,203,627)         (183,775,113)         (252,228,116)         (6,947,820)         (18,620,039)           (9,838,433)         (53,983,666)         (122,512,474)         (17,000,000)         (14,000,000)         (667,560)           (52)         (2,020)         (21,334)         (659,595)         (275,017)         (3,971,062)           (492,603,849)         (134,797,928)         (482,597,010)         (283,187,711)         (21,222,837)         (26,273,121) |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

## **52.2** Market risk (Continued)

#### **52.2.3 Interest rate risk** (Continued)

| As at 31 December 2021                   | Up to 1 month | 1 to 3 months | 3 months to 1 year | 1 to 5 years | Over 5 years | Non-interest-bearing | Total         |
|--|---------------|---------------|--------------------|--------------|--------------|----------------------|---------------|
| Assets                                   |               |               |                    |              |              |                      |               |
| Cash and balances with central bank      | 80,112,052    | -             | -                  | -            | -            | 1,218,554            | 81,330,606    |
| Deposits with banks and other financial  |               |               |                    |              |              |                      |               |
| institutions                             | 12,541,510    | 70,031        | 130,058            | -            | -            | 3,522                | 12,745,121    |
| Placements with banks and other          |               |               |                    |              |              |                      |               |
| financial institutions                   | -             | 5,093,762     | 9,895,908          | -            | -            | 51,642               | 15,041,312    |
| Derivative financial assets              | -             | -             | -                  | -            | -            | 156,757              | 156,757       |
| Financial assets held under resale       |               |               |                    |              |              |                      |               |
| agreements                               | 3,374,357     | 99,987        | 1,969,881          | -            | -            | 8,230                | 5,452,455     |
| Loans and advances to customers          | 201,799,413   | 175,952,378   | 91,353,736         | 19,192,599   | 137,884,090  | 2,123,482            | 628,305,698   |
| Financial Investments                    |               |               |                    |              |              |                      |               |
| – financial assets at fair value through |               |               |                    |              |              |                      |               |
| profit or loss                           | 45,208,534    | 4,296,204     | 17,625,471         | 21,763,405   | 3,036,183    | 31,038,766           | 122,968,563   |
| – financial assets at fair value through |               |               |                    |              |              |                      |               |
| other comprehensive income               | 2,692,466     | 5,484,150     | 14,825,492         | 69,775,645   | 22,514,982   | 2,637,144            | 117,929,879   |
| - financial assets at amortised cost     | 954,796       | 5,407,006     | 27,990,749         | 182,345,705  | 79,989,992   | 5,621,819            | 302,310,067   |
| Finance lease receivables                | 40,444,202    | 215,647       | 11,623,233         | 1,732,694    | -            | -                    | 54,015,776    |
| Other financial assets                   | -             | -             | -                  | -            | -            | 2,435,583            | 2,435,583     |
| Total assets                             | 387,127,330   | 196,619,165   | 175,414,528        | 294,810,048  | 243,425,247  | 45,295,499           | 1,342,691,817 |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### **52.2** Market risk (Continued)

#### **52.2.3 Interest rate risk** (Continued)

| As at 31 December 2021                  | Up to 1 month | 1 to 3 months | 3 months to 1 year | 1 to 5 years  | Over 5 years  | Non-interest-bearing | Total           |
|---|---------------|---------------|--------------------|---------------|---------------|----------------------|-----------------|
| Liabilities                             |               |               |                    |               |               |                      |                 |
| Borrowings from central bank            | (5,720,000)   | (4,747,700)   | (50,516,112)       | -             | (3,902,638)   | (493,911)            | (65,380,361)    |
| Deposits from banks and other financial |               |               |                    |               |               |                      |                 |
| institutions                            | (7,574,324)   | (29,698,000)  | (77,051,517)       | (20,882,289)  | -             | (1,779,009)          | (136,985,139)   |
| Placements from banks and other         |               |               |                    |               |               |                      |                 |
| financial institutions                  | (7,390,994)   | (6,895,000)   | (27,724,500)       | (825,500)     | -             | (388,701)            | (43,224,695)    |
| Derivative financial liabilities        | -             | -             | -                  | -             | -             | (150,616)            | (150,616)       |
| Financial assets sold under repurchase  |               |               |                    |               |               |                      |                 |
| agreements                              | (23,330,048)  | (1,821,138)   | (13,154,955)       | -             | -             | (192,628)            | (38,498,769)    |
| Deposits from customers                 | (371,193,566) | (29,575,894)  | (82,636,764)       | (174,996,849) | (110,264,584) | (15,145,734)         | (783,813,391)   |
| Debt securities issued                  | (1,996,129)   | (51,082,142)  | (101,679,222)      | (13,499,348)  | (14,000,000)  | (631,150)            | (182,887,991)   |
| Other financial liabilities             | -             | (644)         | (16,269)           | (636,497)     | (290,406)     | (3,735,716)          | (4,679,532)     |
| Total liabilities                       | (417,205,061) | (123,820,518) | (352,779,339)      | (210,840,483) | (128,457,628) | (22,517,465)         | (1,255,620,494) |
| Total interest rate sensitivity gap     | (30,077,731)  | 72,798,647    | (177,364,811)      | 83,969,565    | 114,967,619   | 22,778,034           | 87,071,323      |

The Group mainly narrows its interest rate sensitivity gap between assets and liabilities through shorter durations for investments and resetting loan price.

The currency for the majority of Group's interest-bearing assets and liabilities is RMB. The potential impact on net interest income as at the balance sheet date stated below with 100 basis points changes along the yield curve is as follows:

#### Estimated changes in net interest income

|                                    | As at 31      | As at 31      |
|------------------------------------|---------------|---------------|
|                                    | December 2022 | December 2021 |
| 100 bps up along the yield curve   | 1,955,117     | 2,132,155     |
| 100 bps down along the yield curve | (1,955,117)   | (2,132,155)   |

The sensitivity analysis on other comprehensive income reflects only the effect of changes in fair value of those financial instruments classified as other comprehensive income, whose fair values changes are recorded as an element of other comprehensive income. The potential impacts are as follows:

|              | Year ended       | Year ended       |
|--------------|------------------|------------------|
|              | 31 December 2022 | 31 December 2021 |
| 100 bps up   | (3,558,508)      | (2,835,368)      |
| 100 bps down | 3,781,307        | 2,990,473        |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### **52.2** Market risk (Continued)

#### 52.2.3 Interest rate risk (Continued)

During the sensitivity analysis, the Group adopts the following assumptions when determining business conditions and financial index:

- The fluctuation rates of different interest-bearing assets and liabilities are the same;
- Demand deposits will not be re-priced;
- All assets and liabilities are re-priced in the middle of relevant periods;
- Analysis is based on static gap on the balance sheet date, regardless of subsequent changes;
- No consideration of impact on customers' behaviour resulting from interest rate changes;
- No consideration of impact on market price resulting from interest rate changes;
- No consideration of actions taken by the Group.

Therefore, the actual changes of net profit may differ from the analysis above.

#### 52.2.4 Exchange rate risk

The Group takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows.

The major principle for controlling the exchange rate risk of the Group is to match assets and liabilities in different currencies and to keep exchange rate risk within limits. Based on the guidelines provided by the Risk Management Committee, relevant laws and regulations as well as evaluation on the current market, the Group sets its risk limits and minimize the possibility of mismatch through more reasonable allocation of foreign currency source and deployment. Authorization management of foreign currency exposure is categorized by business type and traders' limits of authority.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

## **52.2** Market risk (Continued)

#### **52.2.4 Exchange rate risk** (Continued)

The table below summarizes the Group's exposure to foreign currency exchange rate risk at balance sheet date. Included in the table are the Group's assets and liabilities at carrying amounts in RMB, categorized by the original currency:

| As at 31 December 2022                                  | RMB             | USD         | EUR       | Others   | Total           |
|---|-----------------|-------------|-----------|----------|-----------------|
| Assets  |                 |             |           |          |                 |
| Cash and balances with central bank                     | 104,291,692     | 400,822     | 32        | 1,064    | 104,693,610     |
| Deposits with banks and other financial institutions    | 5,793,780       | 1,812,260   | 3,029,881 | 83,691   | 10,719,612      |
| Placements with banks and other financial               |                 |             |           |          |                 |
| institutions  | 20,695,386      | -           | -         | -        | 20,695,386      |
| Derivative financial assets                             | 87,995          | 39,806      | 1,881     | -        | 129,682         |
| Financial assets held under resale agreements           | 12,658,904      | -           | -         | -        | 12,658,904      |
| Loans and advances to customers                         | 731,899,405     | 2,888,568   | 10,402    | -        | 734,798,375     |
| Financial investments                                   |                 |             |           |          |                 |
| – financial assets at fair value through profit or loss | 122,945,030     | 10,270      | -         | -        | 122,955,300     |
| – financial assets at fair value through other          |                 |             |           |          |                 |
| comprehensive income                                    | 139,941,437     | -           | -         | -        | 139,941,437     |
| - financial assets at amortised cost                    | 334,781,873     | -           | -         | -        | 334,781,873     |
| Finance lease receivables                               | 57,807,458      | -           | -         | -        | 57,807,458      |
| Other financial assets                                  | 1,496,999       | 1,027       | -         | -        | 1,498,026       |
| Total assets  | 1,532,399,959   | 5,152,753   | 3,042,196 | 84,755   | 1,540,679,663   |
| Liabilities   |                 |             |           |          |                 |
| Borrowings from central bank                            | (82,907,774)    | -           | -         | -        | (82,907,774)    |
| Deposits from banks and other financial institutions    | (122,414,777)   | (1,196,352) | -         | (110)    | (123,611,239)   |
| Placements from banks and other financial institutions  | (43,206,042)    | (656,651)   | -         | -        | (43,862,693)    |
| Derivative financial liabilities                        | (87,347)        | (6,630)     | (1,717)   | (21,291) | (116,985)       |
| Financial assets sold under repurchase agreements       | (54,476,425)    | -           | -         | -        | (54,476,425)    |
| Deposits from customers                                 | (906,053,848)   | (6,639,651) | (58,654)  | (23,974) | (912,776,127)   |
| Debt securities issued                                  | (218,002,133)   | -           | -         | -        | (218,002,133)   |
| Other financial liabilities                             | (4,929,079)     | (1)         | -         | -        | (4,929,080)     |
| Total liabilities                                       | (1,432,077,425) | (8,499,285) | (60,371)  | (45,375) | (1,440,682,456) |
| Net on-balance sheet financial position                 | 100,322,534     | (3,346,532) | 2,981,825 | 39,380   | 99,997,207      |
| Financial guarantees and credit commitments             | 148,054,531     | 23,063,410  | 374,249   | 13,646   | 171,505,836     |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

## **52.2** Market risk (Continued)

#### **52.2.4 Exchange rate risk** (Continued)

| As at 31 December 2021                                  | RMB             | USD         | EUR       | Others    | Total           |
|---|-----------------|-------------|-----------|-----------|-----------------|
| Assets  |                 |             |           |           |                 |
| Cash and balances with central bank                     | 80,955,528      | 373,654     | 370       | 1,054     | 81,330,606      |
| Deposits with banks and other financial institutions    | 6,559,343       | 3,882,691   | 2,196,381 | 106,706   | 12,745,121      |
| Placements with banks and other financial institutions  | 15,041,312      | -           | -         | -         | 15,041,312      |
| Derivative financial assets                             | 144,550         | 7,175       | 4,497     | 535       | 156,757         |
| Financial assets held under resale agreements           | 5,452,455       | -           | -         | -         | 5,452,455       |
| Loans and advances to customers                         | 624,524,126     | 3,781,572   | -         | -         | 628,305,698     |
| Financial investments                                   |                 |             |           |           |                 |
| – financial assets at fair value through profit or loss | 122,959,407     | 9,156       | -         | -         | 122,968,563     |
| – financial assets at fair value through other          |                 |             |           |           |                 |
| comprehensive income                                    | 117,929,879     | -           | -         | -         | 117,929,879     |
| - financial assets at amortised cost                    | 302,172,823     | 137,244     | -         | -         | 302,310,067     |
| Finance lease receivables                               | 54,015,776      | -           | -         | -         | 54,015,776      |
| Other financial assets                                  | 2,434,945       | 638         | -         | -         | 2,435,583       |
| Total assets  | 1,332,190,144   | 8,192,130   | 2,201,248 | 108,295   | 1,342,691,817   |
| Liabilities   |                 |             |           |           |                 |
| Borrowings from central bank                            | (65,380,361)    | -           | -         | -         | (65,380,361)    |
| Deposits from banks and other financial institutions    | (131,301,292)   | (5,683,734) | -         | (113)     | (136,985,139)   |
| Placements from banks and other financial institutions  | (43,224,695)    | -           | -         | -         | (43,224,695)    |
| Derivative financial liabilities                        | (143,967)       | (5,233)     | (1,416)   | -         | (150,616)       |
| Financial assets sold under repurchase agreements       | (38,498,769)    | -           | -         | -         | (38,498,769)    |
| Deposits from customers                                 | (779,094,757)   | (3,830,938) | (19,907)  | (867,789) | (783,813,391)   |
| Debt securities issued                                  | (182,887,991)   | -           | -         | -         | (182,887,991)   |
| Other financial liabilities                             | (4,678,760)     | (769)       | -         | (3)       | (4,679,532)     |
| Total liabilities                                       | (1,245,210,592) | (9,520,674) | (21,323)  | (867,905) | (1,255,620,494) |
| Net on-balance sheet financial position                 | 86,979,552      | (1,328,544) | 2,179,925 | (759,610) | 87,071,323      |
| Financial guarantees and credit commitments             | 128,523,843     | 18,426,218  | 354,607   | 809,192   | 148,113,860     |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### **52.2** Market risk (Continued)

#### **52.2.4 Exchange rate risk** (Continued)

The Group's foreign currency exposure is not material. The major foreign currency exposure is with USD and EUR. The potential impact on net profits resulted from foreign currency translation gain or loss with 1% fluctuation of foreign currency against RMB is as follows:

|  | Estimated change in net profit/(loss) |               |  |
|--|---------------------------------------|---------------|--|
|  | As at 31 As at                        |               |  |
|  | December 2022                         | December 2021 |  |
| 1% of appreciation of foreign exchange against RMB | 30,626                                | 19,954        |  |
| 1% of depreciation of foreign exchange against RMB | (30,626)                              | (19,954)      |  |

During the sensitivity analysis, the Group adopts the following assumptions when determining the business conditions and financial index, regardless of:

- Analysis is based on static gap on the balance sheet date, regardless of subsequent changes;
- No consideration of impact on the customers' behaviour resulted from interest rate changes;
- No consideration of impact on market price resulted from interest rate changes;
- No consideration of actions taken by the Group.

Therefore, the actual changes of net profit may differ from the analysis above.

#### 52.3 Liquidity risk

#### 52.3.1 Overview

Keeping a match between the maturity dates of assets and liabilities and maintaining an effective control over mismatches is of great importance to the Group. Due to the uncertainty of terms and types of business, it is difficult for banks to keep a perfect match. Unmatched position may increase revenues, but it also exposes the Group to greater risks of losses.

The match between the maturity dates of assets and liabilities as well as a bank's ability to replace due liabilities with acceptable costs are both key factors when evaluating its exposure to liquidity, interest rate and foreign exchange rate risks.

The Group is exposed to daily calls on its available cash resources from overnight deposits, demand accounts, time deposits fall due, debt securities payable, loan drawdowns, guarantees and other calls on cash-settled derivatives. According to previous experience, a large portion of matured deposits is not withdrawn on the maturity date. The Group sets limits on the minimum proportion of funds to be made available to cover different levels of unexpected withdrawals.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

## **52.3** Liquidity risk (Continued)

#### 52.3.2 Cash flows of non-derivatives

The table below presents the cash flows receivable and payable by the Group under non-derivative financial liabilities and assets held for managing liquidity risk by remaining contractual maturities at the balance sheet date. The amounts disclosed in the table are the contractual undiscounted cash flows, and the Group manages the liquidity risk based on the estimation of future cash flows.

| As at 31 December 2022                                  | Up to 1 month | 1 to 3 months | 3 to 12 months | 1 to 5 years  | Over 5 years | Total           |
|---|---------------|---------------|----------------|---------------|--------------|-----------------|
| Liabilities   |               |               |                |               |              |                 |
| Borrowings from central bank                            | (24,328,086)  | (8,215,147)   | (51,780,172)   | -             | -            | (84,323,405)    |
| Deposits from banks and other financial institutions    | (15,493,068)  | (12,264,764)  | (84,976,196)   | (13,341,146)  | -            | (126,075,174)   |
| Placements from banks and other financial               |               |               |                |               |              |                 |
| institutions  | (7,499,489)   | (5,335,069)   | (29,533,800)   | (2,161,588)   | -            | (44,529,946)    |
| Financial assets sold under repurchase agreements       | (37,231,275)  | (3,265,900)   | (14,335,540)   | -             | -            | (54,832,715)    |
| Deposits from customers                                 | (400,309,470) | (54,354,393)  | (193,864,695)  | (277,421,847) | (7,041,145)  | (932,991,550)   |
| Debt securities issued                                  | (9,936,386)   | (54,828,344)  | (124,677,447)  | (17,469,842)  | (14,605,400) | (221,517,419)   |
| Other financial liabilities                             | (3,971,113)   | (2,020)       | (21,334)       | (659,595)     | (275,018)    | (4,929,080)     |
| Total liabilities (contractual maturity)                | (498,768,887) | (138,265,637) | (499,189,184)  | (311,054,018) | (21,921,563) | (1,469,199,289) |
| Assets  |               |               |                |               |              |                 |
| Cash and balances with central bank                     | 104,693,610   | -             | -              | -             | -            | 104,693,610     |
| Deposits with banks and other financial institutions    | 10,510,548    | 80,049        | 130,078        | -             | -            | 10,720,675      |
| Placements with banks and other financial institutions  | 763,649       | 6,125,408     | 14,112,571     | -             | -            | 21,001,628      |
| Financial assets held under resale agreements           | 13,094,911    | -             | -              | -             | -            | 13,094,911      |
| Loans and advances to customers                         | 78,488,903    | 49,756,634    | 169,061,251    | 219,615,075   | 466,047,742  | 982,969,605     |
| Financial investments                                   |               |               |                |               |              |                 |
| – financial assets at fair value through profit or loss | 85,466,135    | 2,943,334     | 12,102,530     | 19,885,787    | 5,743,023    | 126,140,809     |
| - financial assets at fair value through other          |               |               |                |               |              |                 |
| comprehensive income                                    | 6,303,278     | 12,854,293    | 16,000,310     | 91,893,481    | 33,250,527   | 160,301,889     |
| - financial assets at amortised cost                    | 11,997,692    | 13,426,880    | 43,782,133     | 191,018,196   | 138,317,239  | 398,542,140     |
| Finance lease receivables                               | 4,025,734     | 3,953,547     | 17,627,821     | 40,773,962    | 104,968      | 66,486,032      |
| Other financial assets                                  | 673,954       | 110,640       | 359,582        | 353,800       | 50           | 1,498,026       |
| Financial assets held for managing liquidity risk       |               |               |                |               |              |                 |
| (contractual maturity)                                  | 316,018,414   | 89,250,785    | 273,176,276    | 563,540,301   | 643,463,549  | 1,885,449,325   |
| Net liquidity   | (182,750,473) | (49,014,852)  | (226,012,908)  | 252,486,283   | 621,541,986  | 416,250,036     |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

## **52.3** Liquidity risk (Continued)

## **52.3.2 Cash flows of non-derivatives** (Continued)

| As at 31 December 2021                                  | Up to 1 month | 1 to 3 months | 3 to 12 months | 1 to 5 years  | Over 5 years  | Total           |
|---|---------------|---------------|----------------|---------------|---------------|-----------------|
| Liabilities   |               |               |                |               |               |                 |
| Borrowings from central bank                            | (5,887,336)   | (4,934,304)   | (52,106,337)   | -             | (4,941,142)   | (67,869,119)    |
| Deposits from banks and other financial institutions    | (7,579,425)   | (30,120,097)  | (79,680,929)   | (30,192,684)  | -             | (147,573,135)   |
| Placements from banks and other financial institutions  | (7,911,230)   | (7,112,735)   | (28,715,467)   | (888,242)     | -             | (44,627,674)    |
| Financial assets sold under repurchase agreements       | (23,363,696)  | (1,873,557)   | (13,436,598)   | -             | -             | (38,673,851)    |
| Deposits from customers                                 | (371,720,367) | (31,072,686)  | (87,284,009)   | (194,167,051) | (117,880,944) | (802,125,057)   |
| Debt securities issued                                  | (2,039,614)   | (43,683,314)  | (113,643,042)  | (28,254,056)  | -             | (187,620,026)   |
| Other financial liabilities                             | (3,735,716)   | (644)         | (16,269)       | (636,497)     | (290,406)     | (4,679,532)     |
| Total liabilities (contractual maturity)                | (422,237,384) | (118,797,337) | (374,882,651)  | (254,138,530) | (123,112,492) | (1,293,168,394) |
| Assets  |               |               |                |               |               |                 |
| Cash and balances with central bank                     | 81,330,606    | -             | -              | -             | -             | 81,330,606      |
| Deposits with banks and other financial institutions    | 12,546,214    | 70,062        | 130,115        | -             | -             | 12,746,391      |
| Placements with banks and other financial institutions  | 661,964       | 4,620,863     | 10,066,320     | -             | -             | 15,349,147      |
| Financial assets held under resale agreements           | 3,376,682     | 100,600       | 1,979,048      | -             | -             | 5,456,330       |
| Loans and advances to customers                         | 72,954,182    | 47,298,062    | 159,334,850    | 167,828,052   | 412,727,365   | 860,142,511     |
| Financial investments                                   |               |               |                |               |               |                 |
| – financial assets at fair value through profit or loss | 76,295,619    | 4,439,263     | 17,937,199     | 22,536,742    | 3,325,378     | 124,534,201     |
| - financial assets at fair value through other          |               |               |                |               |               |                 |
| comprehensive income                                    | 5,423,379     | 6,525,460     | 17,831,786     | 81,207,689    | 24,860,011    | 135,848,325     |
| - financial assets at amortised cost                    | 7,596,829     | 7,650,536     | 39,343,393     | 223,136,806   | 156,489,888   | 434,217,452     |
| Finance lease receivables                               | 4,398,496     | 3,223,636     | 15,136,482     | 40,449,402    | 23,309        | 63,231,325      |
| Other financial assets                                  | 1,600,112     | 228,050       | 200,646        | 367,022       | 39,753        | 2,435,583       |
| Financial assets held for managing liquidity risk       |               |               |                |               |               |                 |
| (contractual maturity)                                  | 266,184,083   | 74,156,532    | 261,959,839    | 535,525,713   | 597,465,704   | 1,735,291,871   |
| Net liquidity   | (156,053,301) | (44,640,805)  | (112,922,812)  | 281,387,183   | 474,353,212   | 442,123,477     |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### **52.3** Liquidity risk (Continued)

#### 52.3.3 Cash flows of derivative financial instruments

Derivatives settled on a gross basis

The Group's derivatives that will be settled on a gross basis include foreign exchange forward contracts. The table below analyses the Group's derivative financial instruments that will be settled on a gross basis into relevant maturity groupings based on the remaining period at 31 December 2021 and 31 December 2020 to the contractual maturity date. The figures disclosed in the table are the contractual undiscounted cash flows.

|                        |               |               | 3 months to |              |              |             |
|------------------------|---------------|---------------|-------------|--------------|--------------|-------------|
| As at 31 December 2022 | Up to 1 month | 1 to 3 months | 1 year      | 1 to 5 years | Over 5 years | Total       |
| Foreign exchange       |               |               |             |              |              |             |
| derivatives            |               |               |             |              |              |             |
| – Outflow              | (554,952)     | (276,083)     | (1,257,513) | -            | -            | (2,088,548) |
| – Inflow               | 535,429       | 277,386       | 1,290,183   | -            | -            | 2,102,998   |
| Total                  | (19,523)      | 1,303         | 32,670      | -            | -            | 14,450      |
|                        |               |               |             |              |              |             |
|                        |               |               | 3 months to |              |              |             |
| As at 31 December 2021 | Up to 1 month | 1 to 3 months | 1 year      | 1 to 5 years | Over 5 years | Total       |
| Foreign exchange       |               |               |             |              |              |             |
| derivatives            |               |               |             |              |              |             |
| – Outflow              | (2,207,611)   | (136,330)     | (328,889)   | -            | -            | (2,672,830) |
| – Inflow               | 2,209,935     | 135,397       | 321,993     | -            | -            | 2,667,325   |
| Total                  | 2,324         | (933)         | (6,896)     | _            | _            | (5,505)     |

Derivative financial instruments with net settlement

|                           |                 | :             | 3 months to |              |              |       |
|---------------------------|-----------------|---------------|-------------|--------------|--------------|-------|
| As at 31 December 2022    | Up to 1 month 1 | to 3 months   | 1 year      | 1 to 5 years | Over 5 years | Total |
| Interest rate derivatives | 174             | 125           | 115         | 549          | -            | 963   |
|                           |                 |               | 3 months to |              |              |       |
| As at 31 December 2021    | Up to 1 month   | 1 to 3 months | 1 year      | 1 to 5 years | Over 5 years | Total |
| Interest rate derivatives | 166             | (432)         | 1,083       | (70)         | -            | 747   |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

## **52.3** Liquidity risk (Continued)

#### 52.3.4 Maturity analysis

The table below analyses the Group's net assets and liabilities into relevant maturity groupings based on the remaining periods at the balance sheet date to the contractual maturity date.

|                                      | Repayable on  |               |               |                |               |              |           |            |                 |
|--------------------------------------|---------------|---------------|---------------|----------------|---------------|--------------|-----------|------------|-----------------|
| As at 31 December 2022               | demand        | Up to 1 month | 1 to 3 months | 3 to 12 months | 1 to 5 years  | Over 5 years | Overdue   | Indefinite | Total           |
| Cash and balances with central bank  | 36,514,787    | 39,486        | -             | -              | -             | -            | -         | 68,139,337 | 104,693,610     |
| Deposits with banks and other        |               |               |               |                |               |              |           |            |                 |
| financial institutions               | 10,459,533    | 50,015        | 80,024        | 130,040        | -             | -            | -         | -          | 10,719,612      |
| Placements with banks and other      |               |               |               |                |               |              |           |            |                 |
| financial institutions               | -             | 705,377       | 6,026,594     | 13,963,415     | -             | -            | -         | -          | 20,695,386      |
| Derivative financial assets          | -             | 2,058         | 5,338         | 45,086         | 77,200        | -            | -         | -          | 129,682         |
| Financial assets held under resale   |               |               |               |                |               |              |           |            |                 |
| agreements                           | -             | 12,658,904    | -             | -              | -             | -            | -         | -          | 12,658,904      |
| Loans and advances to customers      | -             | 73,090,000    | 42,918,403    | 163,219,822    | 137,965,284   | 315,156,793  | 2,448,073 | -          | 734,798,375     |
| Financial investments                |               |               |               |                |               |              |           |            |                 |
| – financial assets at fair value     |               |               |               |                |               |              |           |            |                 |
| through profit or loss               | 74,593,805    | 2,399,432     | 2,829,798     | 11,684,461     | 18,759,712    | 5,293,630    | 5,646,480 | 1,747,982  | 122,955,300     |
| – financial assets at fair value     |               |               |               |                |               |              |           |            |                 |
| through other comprehensive          |               |               |               |                |               |              |           |            |                 |
| income                               | -             | 5,585,124     | 11,667,470    | 13,006,923     | 79,508,339    | 29,881,464   | -         | 292,117    | 139,941,437     |
| – financial assets at amortised cost | -             | 10,416,601    | 10,966,217    | 33,603,616     | 158,252,287   | 121,364,174  | 178,978   | -          | 334,781,873     |
| Finance lease receivables            | -             | 2,833,915     | 3,414,285     | 14,854,661     | 36,606,317    | 98,171       | 109       | -          | 57,807,458      |
| Other financial assets               | -             | 595,548       | 110,640       | 359,582        | 353,800       | 50           | 78,406    | -          | 1,498,026       |
| Total assets                         | 121,568,125   | 108,376,460   | 78,018,769    | 250,867,606    | 431,522,939   | 471,794,282  | 8,352,046 | 70,179,436 | 1,540,679,663   |
| Borrowings from central bank         | (28)          | (24,235,351)  | (8,105,050)   | (50,567,345)   | -             | -            | -         | -          | (82,907,774)    |
| Deposits from banks and other        |               |               |               |                |               |              |           |            |                 |
| financial institutions               | (6,172,532)   | (9,311,420)   | (12,208,711)  | (83,843,974)   | (12,074,602)  | -            | -         | -          | (123,611,239)   |
| Placements from banks and other      |               |               |               |                |               |              |           |            |                 |
| financial institutions               | -             | (7,491,671)   | (5,296,000)   | (29,075,022)   | (2,000,000)   | -            | -         | -          | (43,862,693)    |
| Derivative financial liabilities     |               | (22,906)      | (4,972)       | (12,047)       | (77,060)      | -            | -         | -          | (116,985)       |
| Financial assets sold under          |               |               |               |                |               |              |           |            |                 |
| repurchase agreements                | -             | (37,212,678)  | (3,241,400)   | (14,022,347)   | -             | -            | -         | -          | (54,476,425)    |
| Deposits from customers              | (360,383,779) | (40,850,171)  | (54,335,522)  | (190,533,537)  | (259,724,507) | (6,948,611)  | -         | -          | (912,776,127)   |
| Debt securities issued               | -             | (9,838,433)   | (53,983,666)  | (122,557,023)  | (17,484,267)  | (14,138,744) | _         | -          | (218,002,133)   |
| Other financial liabilities          | -             | (3,971,113)   | (2,020)       | (21,334)       | (659,595)     | (275,018)    | -         | -          | (4,929,080)     |
| Total liabilities                    | (366,556,339) | (132,933,743) | (137,177,341) | (490,632,629)  | (292,020,031) | (21,362,373) | -         | -          | (1,440,682,456) |
| Net liquidity gap                    | (244,988,214) | (24,557,283)  | (59,158,572)  | (239,765,023)  | 139,502,908   | 450,431,909  | 8,352,046 | 70,179,436 | 99,997,207      |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

## **52.3** Liquidity risk (Continued)

#### **52.3.4 Maturity analysis** (Continued)

|                                      | Repayable on  |               |               |                |               |               |            |            |                 |
|--------------------------------------|---------------|---------------|---------------|----------------|---------------|---------------|------------|------------|-----------------|
| As at 31 December 2021               | demand        | Up to 1 month | 1 to 3 months | 3 to 12 months | 1 to 5 years  | Over 5 years  | Overdue    | Indefinite | Total           |
| Cash and balances with central bank  | 18,630,236    | 31,978        | -             | -              | -             | -             | -          | 62,668,392 | 81,330,606      |
| Deposits with banks and other        |               |               |               |                |               |               |            |            |                 |
| financial institutions               | 12,424,979    | 120,053       | 70,031        | 130,058        | -             | -             | -          | -          | 12,745,121      |
| Placements with banks and other      |               |               |               |                |               |               |            |            |                 |
| financial institutions               | -             | 607,321       | 4,522,716     | 9,911,275      | -             | -             | -          | -          | 15,041,312      |
| Derivative financial assets          | -             | 6,322         | 7,104         | 6,144          | 137,187       | -             | -          | -          | 156,757         |
| Financial assets held under resale   |               |               |               |                |               |               |            |            |                 |
| agreements                           | -             | 3,382,587     | 99,987        | 1,969,881      | -             | -             | -          | -          | 5,452,455       |
| Loans and advances to customers      | -             | 64,440,500    | 42,729,027    | 151,007,754    | 99,612,129    | 267,182,166   | 3,334,122  | -          | 628,305,698     |
| Financial investments                |               |               |               |                |               |               |            |            |                 |
| – financial assets at fair value     |               |               |               |                |               |               |            |            |                 |
| through profit or loss               | 45,450,687    | 3,275,736     | 4,307,114     | 17,626,910     | 22,265,297    | 3,046,549     | 26,996,270 | -          | 122,968,563     |
| – financial assets at fair value     |               |               |               |                |               |               |            |            |                 |
| through other comprehensive          |               |               |               |                |               |               |            |            |                 |
| income                               | -             | 4,792,647     | 5,484,150     | 14,825,492     | 70,101,488    | 22,500,735    | -          | 225,367    | 117,929,879     |
| – financial assets at amortised cost | -             | 6,271,927     | 5,407,006     | 27,990,749     | 182,345,705   | 79,989,992    | 304,688    | -          | 302,310,067     |
| Finance lease receivables            | -             | 2,326,816     | 2,870,407     | 13,176,877     | 35,621,886    | 19,790        | -          | -          | 54,015,776      |
| Other financial assets               | -             | 1,361,813     | 228,050       | 200,646        | 367,022       | 39,753        | 238,299    | -          | 2,435,583       |
| Total assets                         | 76,505,902    | 86,617,700    | 65,725,592    | 236,845,786    | 410,450,714   | 372,778,985   | 30,873,379 | 62,893,759 | 1,342,691,817   |
| Borrowings from central bank         | -             | (5,801,547)   | (4,832,332)   | (50,835,588)   | -             | (3,910,894)   | -          | -          | (65,380,361)    |
| Deposits from banks and other        |               |               |               |                |               |               |            |            |                 |
| financial institutions               | (7,008,658)   | (570,128)     | (29,905,988)  | (78,454,607)   | (21,045,758)  | -             | -          | -          | (136,985,139)   |
| Placements from banks and other      |               |               |               |                |               |               |            |            |                 |
| financial institutions               | -             | (7,779,695)   | (6,895,000)   | (27,724,500)   | (825,500)     | -             | -          | -          | (43,224,695)    |
| Derivative financial liabilities     | -             | (2,921)       | (6,260)       | (6,049)        | (135,386)     | -             | -          | -          | (150,616)       |
| Financial assets sold under          |               |               |               |                |               |               |            |            |                 |
| repurchase agreements                | -             | (23,349,574)  | (1,863,470)   | (13,285,725)   | -             | -             | -          | -          | (38,498,769)    |
| Deposits from customers              | (356,927,105) | (15,805,113)  | (31,241,805)  | (86,282,525)   | (180,300,120) | (113,256,723) | -          | -          | (783,813,391)   |
| Debt securities issued               | -             | (1,996,129)   | (51,529,690)  | (101,679,223)  | (13,544,205)  | (14,138,744)  | -          | -          | (182,887,991)   |
| Other financial liabilities          | -             | (3,735,716)   | (644)         | (16,269)       | (636,497)     | (290,406)     | -          | -          | (4,679,532)     |
| Total liabilities                    | (363,935,763) | (59,040,823)  | (126,275,189) | (358,284,486)  | (216,487,466) | (131,596,767) | -          | -          | (1,255,620,494) |
| Net liquidity gap                    | (287,429,861) | 27,576,877    | (60,549,597)  | (121,438,700)  | 193,963,248   | 241,182,218   | 30,873,379 | 62,893,759 | 87,071,323      |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### **52.3** Liquidity risk (Continued)

#### 52.3.5 Off-balance sheet items

The Group provides guarantees and letters of credit to customers based on their credit ratings and amounts of cash collaterals. Usually, customers will not withdraw the amount committed by the Group in the guarantees or letters of credit in full, and therefore, funds provided for guarantees and letters of credit are commonly lower than other commitments of the Group. Meanwhile, the Group may be discharged of its obligations due to overdue or termination of the commitments. As a result, the contractual amounts for credit commitments do not represent the actual funds required.

| As at 31 December 2022                                       | Within 1 year                          | 1 to 5 years            | Over 5 years      | Total                                  |
|--|--|-------------------------|-------------------|--|
| Bank acceptance  | 66,038,457                             | -                       | _                 | 66,038,457                             |
| Letters of credit  | 24,247,898                             | -                       | -                 | 24,247,898                             |
| Letters of guarantee   | 27,156,099                             | 11,407,208              | 300               | 38,563,607                             |
| Loan commitments   | 705,532                                | 70,000                  | -                 | 775,532                                |
| Unused credit card lines                                     | 3,031,097                              | 38,845,785              | 3,460             | 41,880,342                             |
| Total  | 121,179,083                            | 50,322,993              | 3,760             | 171,505,836                            |
|  |  |                         |                   |  |
|  |  |                         |                   |  |
| As at 31 December 2021                                       | Within 1 year                          | 1 to 5 years            | Over 5 years      | Total                                  |
| As at 31 December 2021 Bank acceptance                       | Within 1 year 50,258,964               | 1 to 5 years<br>–       | Over 5 years      | Total<br>50,258,964                    |
|  | ,                                      | 1 to 5 years<br>-<br>-  | Over 5 years      |  |
| Bank acceptance  | 50,258,964                             | 1 to 5 years  9,655,829 | Over 5 years  500 | 50,258,964                             |
| Bank acceptance<br>Letters of credit                         | 50,258,964<br>22,182,617               | -<br>-                  | -<br>-            | 50,258,964<br>22,182,617               |
| Bank acceptance<br>Letters of credit<br>Letters of guarantee | 50,258,964<br>22,182,617<br>21,633,893 | -<br>-<br>9,655,829     | -<br>-            | 50,258,964<br>22,182,617<br>31,290,222 |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 52.4 Fair value of financial assets and liabilities

#### (a) Fair value hierarchy

IFRS 7 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources; unobservable inputs reflect the Group's market assumptions. These two types of inputs have created the following fair value hierarchy:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities. This level
  includes listed equity securities and debt.
- Level 2 Inputs other than quoted prices included within Level 1 that are observable for the asset
  or liability, either directly (that is, as prices) or indirectly (that is, derived from prices). This level
  includes the majority of the OTC derivative contracts and issued structured debt in the interbank
  market. The sources of input parameters like LIBOR yield curve or counterparty credit risk are
  Thomson Reuters, Bloomberg and China Bond.
- Level 3 Inputs for the asset or liability that are not based on observable market data (unobservable
  inputs). This level includes equity investments and debt investments with significant unobservable
  inputs.

#### (b) Financial instruments not measured at fair value

Fair value estimates are made in accordance with relevant market information and information related to various financial instruments at a particular point in time. The fair value of all kinds of financial instruments is based on the following methods and assumptions:

- (i) Balances with central bank, deposits and placements with banks, financial assets held under resale agreements, deposits and placements from banks, financial assets sold under repurchase agreements, other assets and other liabilities
  - Since these financial instruments are short-term or under floating interest rates linked to market interest rate, their carrying value approximates to the fair value.
- (ii) Loans and advances to customers at amortized cost
  - Since most loans and advances to customers are repriced at least annually according to market interest rates, their carrying value approximates to the fair value.

#### (iii) Deposits from customers

The fair value of a checking account, a savings account and a short-term money market deposit shall be the amount currently payable to customers. The fair value of a time deposit is calculated based on the discounted cash flow method, and the discount rate is the current rate of a time deposit of which the term is similar to the remaining term of the time deposit being valued. At the end of the reporting period, the carrying value of deposits from customers approximates to the fair value.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### **52.4** Fair value of financial assets and liabilities (Continued)

#### **(b)** Financial instruments not measured at fair value (Continued)

#### (iv) Finance lease receivables

The balance of finance lease receivables is calculated based on the effective interest rate method. Since the actual interest rate of a financial leasing is timely adjusted to the interest rates that the PBOC stipulates, the carrying value approximates to the fair value.

## (v) Financial assets and bonds issued at amortized cost

The table below summarizes the carrying amounts and the fair values of those financial assets and liabilities not presented at their fair value on the Group's balance sheet date.

|                        |                | As at                    | 31 December 2022 | 2       |               |  |  |
|------------------------|----------------|--------------------------|------------------|---------|---------------|--|--|
|                        | Carrying value | arrying value Fair value |                  |         |               |  |  |
|                        |                | Level 1                  | Level 2          | Level 3 | Total         |  |  |
| Financial assets       |                |                          |                  |         |               |  |  |
| Financial investments  |                |                          |                  |         |               |  |  |
| – financial assets at  |                |                          |                  |         |               |  |  |
| amortised cost         | 334,781,873    | -                        | 338,812,983      | -       | 338,812,983   |  |  |
|                        |                |                          |                  |         |               |  |  |
| Financial liabilities  |                |                          |                  |         |               |  |  |
| Debt securities issued | (218,002,133)  | _                        | (215,982,460)    | -       | (215,982,460) |  |  |
|                        |                |                          |                  |         |               |  |  |
|                        |                | As at                    | 31 December 2021 |         |               |  |  |
|                        | Carrying value |                          | Fair valu        | e       |               |  |  |
|                        |                | Level 1                  | Level 2          | Level 3 | Total         |  |  |
| Einancial accets       |                |                          |                  |         |               |  |  |

|                        |               | Levei i | Level 2       | Level 3 | Total         |
|------------------------|---------------|---------|---------------|---------|---------------|
| Financial assets       |               |         |               |         |               |
| Financial investments  |               |         |               |         |               |
| – financial assets at  |               |         |               |         |               |
| amortised cost         | 302,310,067   | -       | 303,142,489   | -       | 303,142,489   |
| Financial liabilities  |               |         |               |         |               |
| Debt securities issued | (182,887,991) | -       | (181,716,668) | -       | (181,716,668) |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### **52.4** Fair value of financial assets and liabilities (Continued)

#### **b)** Financial instruments not measured at fair value (Continued)

- (v) Financial assets and bonds issued at amortized cost (Continued)
  - (i) Financial assets at amortized cost

Financial assets at amortised cost whose fair value is based on active market prices are included in level 1. As for financial assets at amortised cost, when such information is not available and the estimated fair value represents the discounted amount of estimated future cash flows expected to be received based on observable yield curves or quoted market prices for products with similar credit, maturity and yield characteristics are used where applicable, the fair value measurement will be included in level 2 or level 3.

#### (ii) Debt securities in issued

If the fair value is based on active market prices, the fair value measurement will be included in level 1. When the fair value of debt securities issued is determined by valuation techniques and all significant inputs required to fair value are observable, it is included in level 2.

The other financial instruments not measured at fair value in the consolidated financial statements are calculated as the present value of the estimated future cash flows based on observable yield curves. Due to their short duration or the floating rate which is mark to market, the difference between carrying value and fair value of these financial assets is not significant.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

# **52.4** Fair value of financial assets and liabilities (Continued)

#### (c) Financial instruments measured at fair value

| As at 31 December 2022                 | Level 1    | Level 2     | Level 3 | Total       |
|--|------------|-------------|---------|-------------|
| Financial assets at fair value through |            |             |         |             |
| profit or loss                         |            |             |         |             |
| <ul><li>Debt securities</li></ul>      | -          | 25,905,138  | -       | 25,905,138  |
| - Interbank certificates of deposit    | -          | 196,078     | -       | 196,078     |
| - Asset management schemes by          |            |             |         |             |
| securities firms or trust companies    | 29,336,639 | 60,588,537  | -       | 89,925,176  |
| - Wealth management products           | -          | 4,541,600   | -       | 4,541,600   |
| – Equity investment                    | 993,250    | -           | -       | 993,250     |
| Derivative financial assets            | -          | 129,682     | -       | 129,682     |
| Financial assets at fair value through |            |             |         |             |
| other comprehensive income             |            |             |         |             |
| – Debt securities                      | -          | 137,067,205 | -       | 137,067,205 |
| – Equity securities                    | -          | 292,117     | -       | 292,117     |
| Loans and advances to customers        |            |             |         |             |
| at fair value through other            |            |             |         |             |
| comprehensive income                   |            |             |         |             |
| – Discounted bills                     | -          | 43,509,833  | -       | 43,509,833  |
| Total assets                           | 30,329,889 | 272,230,190 | -       | 302,560,079 |
| Derivative financial liabilities       | -          | (116,985)   | -       | (116,985)   |
| Total liabilities                      | -          | (116,985)   | -       | (116,985)   |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### **52.4** Fair value of financial assets and liabilities (Continued)

#### (c) Financial instruments measured at fair value (Continued)

| As at 31 December 2021                          | Level 1    | Level 2     | Level 3 | Total       |
|---|------------|-------------|---------|-------------|
| Financial assets at fair value through          |            |             |         |             |
| profit or loss                                  | _          | 20,122,771  | _       | 20,122,771  |
| <ul><li>Debt securities</li></ul>               | _          | 545,705     | _       | 545,705     |
| - Interbank certificates of deposit             | 29,324,492 | 57,316,203  | -       | 86,640,695  |
| <ul> <li>Asset management schemes by</li> </ul> |            |             |         |             |
| securities firms or trust companies             | _          | 14,006,731  | -       | 14,006,731  |
| <ul> <li>Wealth management products</li> </ul>  | 693,187    | -           | _       | 693,187     |
| Derivative financial assets                     | _          | 156,757     | -       | 156,757     |
| Financial assets at fair value through          |            |             |         |             |
| other comprehensive income                      |            |             |         |             |
| <ul><li>Debt securities</li></ul>               | _          | 115,301,407 | -       | 115,301,407 |
| <ul> <li>Equity securities</li> </ul>           | -          | 225,367     | -       | 225,367     |
| Loans and advances to customers                 |            |             |         |             |
| at fair value through other                     |            |             |         |             |
| comprehensive income                            |            |             |         |             |
| – Discounted bills                              | _          | 49,484,165  | _       | 49,484,165  |
| Total assets                                    | 30,017,679 | 257,159,106 | -       | 287,176,785 |
| Derivative financial liabilities                | _          | (150,616)   | _       | (150,616)   |
| Total liabilities                               | _          | (150,616)   | _       | (150,616)   |
|   |            |             |         |             |

The Group uses valuation techniques to determine the fair value of financial instruments when open quotation in active markets is not available.

Financial assets at fair value through profit or loss, financial assets at fair value through other comprehensive income and derivative financial instruments are stated at fair value by reference to the quoted market prices when available. If quoted market prices are not available, the fair values will be estimated using the discounted cash flow or pricing models. For debt securities, the fair values are determined based on the valuation results provided by China Central Depository Trust & Clearing Co., Ltd., which are determined based on a valuation technique for which all significant inputs are observable market data.

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 52.5 Capital management

The Group takes sufficient measures of capital management to prevent inherent risks associated with the Group's business for the purpose of meeting external regulators' requirements and shareholders' expectation on returns. Capital management is also aimed to stimulate the expansion of capital scale and to improve risk management.

The Group prudently sets the objective of the capital ratio, taking into account regulatory requirements and the risk situation the Group faces. The Group takes a variety of actions, limit management for example, to ensure the realization of the objectives and proactively adjust its capital structure in line with economic development and risk characteristics. Generally, the measure of capital structure adjustment includes the modification of the dividend distribution plan, raising new capital and issuance of new bonds.

Starting 1 January 2013, the Group implemented "The Trial Measures for Capital Management of Commercial Banks" which were promulgated by the CBRC on 7 June 2012.

The table below summarizes the Capital Adequacy Ratios of the Group as at 31 December 2022:

|   |     | As at            | As at            |
|---|-----|------------------|------------------|
|   |     | 31 December 2022 | 31 December 2021 |
| Common Equity Tier-one Capital Adequacy Ratio         | (a) | 8.60%            | 8.45%            |
| Tier-one Capital Adequacy Ratio                       | (a) | 9.53%            | 9.54%            |
| Capital Adequacy Ratio                                | (a) | 12.02%           | 12.23%           |
| Common Equity Tier-one Capital                        | (b) | 111,852,410      | 100,638,857      |
| Common shares   |     | 13,889,801       | 13,889,801       |
| Capital reserve                                       |     | 16,130,725       | 16,758,475       |
| Surplus reserve and General reserve                   |     | 33,002,142       | 28,711,774       |
| Undistributed profits                                 |     | 46,585,163       | 39,204,123       |
| Eligible portion of minority interests                |     | 2,244,579        | 2,074,684        |
| Deductible Items from Common Equity Tier-one Capital  | (c) | (16,529,307)     | (20,333,247)     |
| Net Common Equity Tier-one Capital                    |     | 95,323,103       | 80,305,610       |
| Additional Tier-one Capital                           | (d) | 10,289,343       | 10,273,089       |
| Net Tier-one Capital                                  |     | 105,612,446      | 90,578,699       |
| Tier-two capital                                      | (e) | 27,540,773       | 25,554,352       |
| Tier 2 capital instruments issued and related premium |     | 14,000,000       | 14,000,000       |
| Excess loan loss provisions                           |     | 12,949,689       | 11,008,618       |
| Eligible portion of non-controlling interests         |     | 591,084          | 545,734          |
| Net capital   |     | 133,153,219      | 116,133,051      |
| Risk-weighted Assets                                  | (f) | 1,107,824,126    | 949,831,158      |



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

#### 52 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### 52.5 Capital management (Continued)

Pursuant to the "Capital Rules for Commercial Banks (Provisional)":

- (a) The scope of consolidation related to the calculation of the Group's Capital Adequacy Ratios includes Institutions and affiliated financial subsidiaries specified in the Regulation. The Common Equity Tier-one Capital Adequacy Ratio is calculated as Net Common Equity Tier-one Capital divided by Risk-weighted Assets. The Tier-one Capital Adequacy Ratio is calculated as Net Tier-one Capital divided by Risk-weighted Assets. The Capital Adequacy Ratio is calculated as Net Capital divided by Risk-weighted Assets.
- (b) The Group's Common Equity Tier-one Capital includes: ordinary share capital, capital reserve (subject to regulatory limitations), surplus reserve, general reserve, retained earnings and, non-controlling interests, to the extent permitted in the Common Equity Tier-one Capital under the Regulation.
- (c) The Group's Deductible Items from Common Equity Tier-one Capital include: other intangible assets (excluding land-use rights), and Common Equity Tier-one Capital investments made in financial institutions over which the Group has control but are outside the regulatory consolidation scope for the Capital Adequacy Ratios calculation.
- (d) The Group's Additional Tier-one Capital includes preference shares, perpetual bonds and non-controlling interests (to the extent permitted in the Additional Tier-one Capital definition under the Regulation).
- (e) The Group's Tier-two Capital includes: Tier-two capital instruments and related premium (to the extent allowed under the Regulation), excessive allowance for loan losses, and minority interests (to the extent permitted in the Tier-two Capital definition under the Regulation).
- (f) Risk-weighted Assets include Credit Risk-weighted Assets, Market Risk-weighted Assets and Operational Risk-weighted Assets.

#### 52.6 Fiduciary activities

The Group provides custodian and trustee services to third parties. These assets arising thereon are excluded from the consolidated financial statements. The Group also grants entrusted loans on behalf of third-party lenders, which are not included in the consolidated financial statements either.

|                                      | As at            | As at            |
|--------------------------------------|------------------|------------------|
|                                      | 31 December 2022 | 31 December 2021 |
| Entrusted loans                      | 35,487,178       | 33,856,814       |
| Entrusted wealth management products | 168,644,606      | 225,225,006      |

For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

## 53 SUBSEQUENT EVENTS

#### 53.1 Profit distributions

On 30 March 2023, the Board of the Bank held a meeting and passed a resolution to postpone the consideration of a resolution in relation to the 2022 profit distribution plan, as it is required to further study the 2022 profit distribution plan. The Bank is expected to hold a separate Board meeting before 30 April 2023 to consider the resolution in relation to the 2022 profit distribution plan. After considering and approving the resolution in relation to the 2022 profit distribution plan, the Board will submit it to the 2022 annual general meeting for approval.

Except for the above matters, the Group has no significant subsequent events.



For the year ended 31 December 2022 (All amounts expressed in thousands of RMB unless otherwise stated)

The attachments do not form one part of the audited financial statements.

(All amounts expressed in thousands of RMB unless otherwise stated)

According to Hong Kong Listing Rules and disclosure requirements of the banking industry, the Group discloses the following supplementary financial information:

#### 1 LIQUIDITY RATIOS

|   | As at 31      | As at            |
|---|---------------|------------------|
|   | December 2022 | 31 December 2021 |
| RMB current assets to RMB current liabilities                           | 71.94%        | 58.63%           |
| Foreign currency current assets to foreign currency current liabilities | 98.43%        | 182.25%          |

#### 2 CURRENCY CONCENTRATIONS

|                           | USD         | EUR         | Other     | Total        |
|---------------------------|-------------|-------------|-----------|--------------|
| As at 31 December 2022    |             |             |           |              |
| Spot assets               | 5,152,753   | 3,042,196   | 84,755    | 8,279,704    |
| Spot liabilities          | (8,499,285) | (60,371)    | (45,375)  | (8,605,031)  |
| Forward purchases         | 246,304     | 42,472      | -         | 288,776      |
| Forward sales             | (1,274,455) | (45,948)    | (481,442) | (1,801,845)  |
| Net long/(short) position | (4,374,683) | 2,978,349   | (442,062) | (1,838,396)  |
| As at 31 December 2021    |             |             |           |              |
| Spot assets               | 8,192,130   | 2,201,248   | 108,295   | 10,501,673   |
| Spot liabilities          | (9,520,674) | (21,323)    | (867,905) | (10,409,902) |
| Forward purchases         | 212,908     | 19,956      | _         | 232,864      |
| Forward sales             | (218,042)   | (2,187,258) | (26,112)  | (2,431,412)  |
| Net long/(short) position | (1,333,678) | 12,623      | (785,722) | (2,106,777)  |

#### 3 INTERNATIONAL CLAIMS

International claims are the sum of cross-border claims in all currencies and local claims in foreign currencies. The Group is principally engaged in business operations within Chinese Mainland, and regards all the claims on third parties outside Chinese Mainland as cross border claims.

International claims include balances with central bank, deposits with banks and other financial institutions, placements with and loans to banks and other financial institutions, financial assets held for trading, financial assets designated at fair value through profit or loss, loans and advances to customers, financial assets held under resale agreements, financial assets at fair value through other comprehensive income and financial assets at amortised cost.

International claims are disclosed based on different countries or regions. A country or region is reported where it constitutes 10% or more of the aggregate amount of international claims, after taking into account any risk transfers. Risk transfer is only made if the claims are guaranteed by a party in a country which is different from that of the counterparty or if the claims are on an overseas branch of a bank whose head office is located in another country.



(All amounts expressed in thousands of RMB unless otherwise stated)

## 3 INTERNATIONAL CLAIMS (CONTINUED)

|   | Banks and other financial | Non-bank<br>private |           |
|---|---------------------------|---------------------|-----------|
|   | institutions              | institutions        | Total     |
| As at 31 December 2022                  |                           |                     |           |
| Asia Pacific excluding Chinese mainland | 26,780                    | 1,742,259           | 1,769,039 |
| – Hong Kong                             | 21,983                    | 1,742,259           | 1,764,242 |
| Europe                                  | 31,023                    | -                   | 31,023    |
| North and South America                 | 522,162                   | -                   | 522,162   |
| Oceania                                 | 14,686                    | _                   | 14,686    |
| Total                                   | 594,651                   | 1,742,259           | 2,336,910 |
| As at 31 December 2021                  |                           |                     |           |
| Asia Pacific excluding Chinese mainland | 52,231                    | 137,244             | 189,475   |
| – Hong Kong                             | 51,299                    | 137,244             | 188,543   |
| Europe                                  | 4,102                     | _                   | 4,102     |
| North and South America                 | 638,769                   | _                   | 638,769   |
| Oceania                                 | 1,987                     | _                   | 1,987     |
| Total                                   | 697,089                   | 137,244             | 834,333   |

## 4 LOANS AND ADVANCES TO CUSTOMERS

#### 4.1 Overdue loans and advances to customers

Total amount of overdue loans and advances to customers:

|  | As at            | As at            |
|--|------------------|------------------|
|  | 31 December 2022 | 31 December 2021 |
| Total loans and advances to customers which have been overdue: |                  |                  |
| Within 3 months  | 3,716,763        | 3,804,892        |
| Within 3 to 6 months   | 1,193,123        | 1,864,177        |
| Within 6 to 12 months  | 1,440,316        | 1,046,977        |
| Over 12 months   | 6,851,439        | 6,002,025        |
| Total  | 13,201,641       | 12,718,071       |
| By percentage:   |                  |                  |
| Within 3 months  | 28.15%           | 29.92%           |
| Within 3 to 6 months   | 9.04%            | 14.66%           |
| Within 6 to 12 months  | 10.91%           | 8.23%            |
| Over 12 months   | 51.90%           | 47.19%           |
| Total  | 100.00%          | 100.00%          |

(All amounts expressed in thousands of RMB unless otherwise stated)

## 4 LOANS AND ADVANCES TO CUSTOMERS (CONTINUED)

## 4.1 Overdue loans and advances to customers (Continued)

Total amount of overdue loans and advances to customers and allowance assessment by geographic segment:

|   | Anhui       | Jiangsu     |             |              |
|---|-------------|-------------|-------------|--------------|
|   | Province    | Province    | Other       | Total        |
| As at 31 December 2022                  |             |             |             |              |
| Overdue loans and advances to customers | 9,587,917   | 1,439,776   | 2,173,948   | 13,201,641   |
| Individually assessed                   | (7,377,519) | (1,307,715) | (1,946,082) | (10,631,316) |
| As at 31 December 2021                  |             |             |             |              |
| Overdue loans and advances to customers | 7,861,721   | 1,402,581   | 3,453,769   | 12,718,071   |
| Individually assessed                   | (6,248,247) | (1,260,258) | (1,769,069) | (9,277,574)  |

Fair value of collateral against overdue loans and advances to customers:

|                             | As at            | As at            |
|-----------------------------|------------------|------------------|
|                             | 31 December 2022 | 31 December 2021 |
| Fair value of collateral    |                  |                  |
| Corporate loans             | 9,112,492        | 14,548,128       |
| Personal loans and advances | 2,176,992        | 1,519,009        |
| Total                       | 11,289,484       | 16,067,137       |

### 4.2 Identified impaired loans and advances

|  | Anhui       | Jiangsu     |             |              |
|--|-------------|-------------|-------------|--------------|
|  | Province    | Province    | Others      | Total        |
| As at 31 December 2022                     |             |             |             |              |
| Identified impaired loans and advances for |             |             |             |              |
| which allowance is:                        | 7,585,934   | 1,718,128   | 2,056,870   | 11,360,932   |
| Individually assessed                      | (7,172,097) | (1,757,473) | (1,983,624) | (10,913,194) |
| As at 31 December 2021                     |             |             |             |              |
| Identified impaired loans and advances for |             |             |             |              |
| which allowance is:                        | 6,793,172   | 1,410,588   | 3,455,909   | 11,659,669   |
| Individually assessed                      | (6,370,372) | (1,390,661) | (1,889,839) | (9,650,872)  |



(All amounts expressed in thousands of RMB unless otherwise stated)

Huishang Bank Co., Ltd. makes a supplementary disclosure of the following information in accordance with CBIRC:

#### 1. SIGNIFICANT RELATED PARTY TRANSACTIONS APPROVED BY THE BOARD OF DIRECTORS

In 2022, Huishang Bank Co., Ltd. has reviewed the proposals for significant related transactions according to the "Administrative Measures on Related Transactions of Banking and Insurance Institutions" with related parties defined in the document (hereinafter referred to as "CBIRC"), and the details are as follows:

| Approved by  | pproved by New credit limit                          |  |                     |         |
|--------------|--|--|---------------------|---------|
| the board of |  |  | (including low risk |         |
| directors    |  | Content  | limit)              | Remarks |
| 2022/1/27    | The 40th Meeting<br>of the 4th board of<br>directors | Proposal on the approval of related party transactions between Huishang Bank and Wuhu Construction Investment Co., Ltd. with the companies related.                  | 2,041,000           |         |
|              | The 41st Meeting                                     | Proposal on the approval of related party<br>transactions between Huishang Bank<br>and Wuhu Airport Economic Zone  | 200,000             |         |
| 2022/3/30    | of the 4th board of<br>directors                     | Proposal on the approval of related party<br>transactions between Huishang Bank<br>and Anhui Guarantee Assets<br>Management Co., Ltd.                                | 1,950,000           |         |
| 2022/4/19    | The 42nd Meeting<br>of the 4th board of              | Proposal on the approval of related party transactions between Huishang Bank and Anhui Provincial Communications Holding Group Co., Ltd. with the companies related. | 10,233,000          |         |
|              | directors  | Proposal on the approval of related party<br>transactions between Huishang Bank<br>and Chery Automobile Co., Ltd. with<br>the companies related                      | 14,530,000          |         |

# Appendix I – Unaudited Supplementary Financial Information (All amounts expressed in thousands of RMB unless otherwise stated)

# SIGNIFICANT RELATED PARTY TRANSACTIONS APPROVED BY THE BOARD OF DIRECTORS (CONTINUED)

| Approved by  |  |  | New credit limit |   |
|--------------|--|--|------------------|---|
| the board of | (including low risk                                  |  |                  |   |
| directors    |  | Content  | limit)           | Remarks   |
|              |  | Proposal on the approval of related party transactions between Huishang Bank and Hefei Urban Construction Beicheng Real Estate Co., Ltd.                                     | 400,000          |   |
|              |  | Proposal on the approval of related party<br>transactions between Huishang Bank<br>and Huishang Bank Financial Leasing<br>Co., Ltd.  | 10,000,000       |   |
| 2022/6/9     | The 44th Meeting<br>of the 4th board of<br>directors | Proposal on the approval of related party<br>transactions between Huishang Bank<br>and Chery Huiyin Motor Finance Service<br>Co., Ltd.                                       | 3,000,000        |   |
|              |  | Proposal on the approval of related party<br>transactions between Huishang Bank<br>and Hefei Xingtai Guaranteed Assets<br>Management Co., Ltd.                               | 100,000          |   |
|              |  | Proposal on change of the repayment plan of the fixed assets loan of Anhui Fuyou Health Industry Co., Ltd.   | -                | The credit limit is not increased, only involves the change of credit conditions. |
|              | The 45th Meeting                                     | Proposal on the approval of related party<br>transactions between Huishang Bank<br>and China Vanke Co., Ltd. with the<br>companies related                                   | 2,600,000        |   |
| 2022/7/27    | of the 4th Board of<br>Directors                     | Proposal on the approval of related party<br>transactions between Huishang Bank<br>and Hefei Xingtai Guaranteed Assets<br>Management Co., Ltd. with the<br>companies related | 1,759,400        |   |



(All amounts expressed in thousands of RMB unless otherwise stated)

# 1. SIGNIFICANT RELATED PARTY TRANSACTIONS APPROVED BY THE BOARD OF DIRECTORS (CONTINUED)

| Approved by  |  |  | New credit limit |         |
|--------------|--|--|------------------|---------|
| the board of | (including low risk                                  |  |                  |         |
| directors    |  | Content  | limit)           | Remarks |
|              |  | Proposal on the approval of<br>related party transactions between<br>Huishang Bank and Anhui Guoyuan<br>Shareholdings (Group) Co., Ltd.    | 2,000,000        |         |
|              | The 46th Meeting                                     | Proposal on the approval of related party transactions between Huishang Bank and Anhui Development Investment Co., Ltd.                    | 2,600,000        |         |
| 2022/8/30    | of the 4th board of<br>directors                     | Proposal on the approval of related party transactions between Huishang Bank and Mengshang Bank Co., Ltd.                                  | 1,000,000        |         |
|              |  | Proposal on the approval of related party transactions between Huishang Bank and Anhui Provincial Communications Holding Group Co., Ltd.   | 4,202,000        |         |
| 2022/10/31   | The 47th Meeting<br>of the 4th Board of<br>Directors | Proposal on the approval of related party<br>transactions between Huishang<br>Bank and Anhui Gaoxin Real Estate<br>Development Co., Ltd.   | 1,000,000        |         |
| 2022/12/28   | The 48th Meeting<br>of the 4th Board of<br>Directors | Proposal on the approval of related party<br>transactions between Huishang Bank<br>and Hefei Xing Tai Financial Holding<br>Group Co., Ltd. | 11,541,160       |         |

In addition, the Bank held the 41st meeting of the 4th board of directors on 30 March 2022, at which it reviewed and approved Huishang Bank's 2022 Daily Related Party Transaction Business Plan, and formulated the annual related party transaction plan on the funds, bills, bonds, investments, etc.

(All amounts expressed in thousands of RMB unless otherwise stated)

#### 2. IMPLEMENTATION OF SIGNIFICANT RELATED PARTY TRANSACTIONS

As of the end of 2022, the significant related transactions between Huishang Bank Co., Ltd. and the related parties under the CBIRC's definition are as follows:

#### 2.1 Transactions with a single related party accounting for more than 1% of the net capital in aggregate

#### (1) Huiyin Financial Leasing Co., Ltd

| Related party     | Transaction type | Amount    | Remarks                                    |
|-------------------|------------------|-----------|--|
| Huishang Bank     | Interbank        | 1,500,000 | There were eight transactions of interbank |
| Financial Leasing | borrowing        |           | borrowings, including one transaction      |
| Co., Ltd.         |                  |           | over 1% of \$1.5 billion, which had        |
|                   |                  |           | matured at year-end.                       |

#### 2.2 Transactions with a single related party accounting for more than 5% of the net capital in aggregate

#### (1) Hefei Xing Tai Financial Holding Group Co., Ltd. and its related companies

| Related party   | Transaction type                           | <b>Amount</b> 125,000 | Remarks |
|---|--|-----------------------|---------|
| Hefei Xing Tai Financial Holding<br>Group Co., Ltd.     | Investment in bonds                        |                       |         |
|   | Floating capital loans                     | 463,000               |         |
| And with the state Fire and state and a state of Carlot | Domestic letter of credit                  | 262,000               |         |
| Anhui Xingtai Financial Leasing Co., Ltd.               | Investment in bonds                        | 120,000               |         |
|   | Charge underwriting fees                   | 1,620                 |         |
| Hefei Xingtai Asset Management<br>Co., Ltd.             | Floating capital loans                     | 80,000                |         |
| Hefei Xingtai Commercial Factoring<br>Co., Ltd.         | Floating capital loans                     | 100,000               |         |
| Anhui Xingtai Financing Guarantee                       | Kuai e-Loan Guarantee Fee                  | 2                     |         |
| Group Co., Ltd.   | E-bidding guarantee                        | 12,180                |         |
| Hefei Xingtai Technology Credit<br>Guarantee Co., Ltd.  | Time deposit                               | 45,225                |         |
|   | Management fee of asset<br>management plan | 303                   |         |
| CCDT 1.C 11.1   | Interest of interbank deposit              | 9,933                 |         |
| CCB Trust Co., Ltd.                                     | Cash bond trading                          | 470,000               |         |
|   | Rent                                       | 4,489                 |         |
|   | Trustee fee of trust scheme                | 3,151                 |         |



(All amounts expressed in thousands of RMB unless otherwise stated)

## 2. IMPLEMENTATION OF SIGNIFICANT RELATED PARTY TRANSACTIONS (CONTINUED)

- **2.2** Transactions with a single related party accounting for more than 5% of the net capital in aggregate (Continued)
  - (1) Hefei Xing Tai Financial Holding Group Co., Ltd. and its related companies (continued)

| Transaction type               | Amount  | Remarks  |
|--------------------------------|---|--|
| Interest of reverse repurchase | 1,413   |  |
| Fund management fee            | 1,760   |  |
| Cash bond trading              | 350,000   |  |
| Trustee fee of fund products   | 1,183   |  |
| Intermediate income            | 9   |  |
| Interest of repurchase         | 5   |  |
| Interest of interbank deposit  | 4,051   |  |
| Management fee of asset        | 5,809   |  |
| management plan                |   |  |
| Interest of reverse repurchase | 5,544   |  |
| Interest of interbank deposit  | 97,651  |  |
| Cash bond trading              | 3,560,000   |  |
| Trustee fee of fund            | 3,443   |  |
| Time deposit                   | 1,200,000   |  |
| Interest of repurchase         | 28  |  |
| Cash bond trading              | 430,000   |  |
| Cash bond trading              | 60,000  |  |
| Cash bond trading              | 160,000   |  |
| E-bidding guarantee            | 287,649   |  |
| Separate letter of guarantee   | 554,138   |  |
| Time deposit                   | 75,231  |  |
| Fixed assets loan              | 266,460   |  |
| Domestic forfaiting under      | 1,392   |  |
| letter of credit               |   |  |
|                                | Interest of reverse repurchase Fund management fee Cash bond trading Trustee fee of fund products Intermediate income Interest of repurchase Interest of interbank deposit Management fee of asset management plan Interest of reverse repurchase Interest of interbank deposit Cash bond trading Trustee fee of fund Time deposit Interest of repurchase Cash bond trading Cash bond trading Cash bond trading E-bidding guarantee Separate letter of guarantee Time deposit Fixed assets loan Domestic forfaiting under | Interest of reverse repurchase Fund management fee 1,760 Cash bond trading Trustee fee of fund products Intermediate income 9 Interest of repurchase Interest of interbank deposit Interest of reverse repurchase Interest of interbank deposit Interest of interbank deposit Interest of reverse repurchase Interest of interbank deposit Interest of reverse repurchase Interest of reverse repurchase Interest of reverse repurchase Interest of r |

(All amounts expressed in thousands of RMB unless otherwise stated)

# 2. IMPLEMENTATION OF SIGNIFICANT RELATED PARTY TRANSACTIONS (CONTINUED)

# **Transactions with a single related party accounting for more than 5% of the net capital in aggregate** (Continued)

## (1) Hefei Xing Tai Financial Holding Group Co., Ltd. and its related companies (Continued)

| Related party  | Transaction type                                     | Amount        | Remarks |
|--|--|---------------|---------|
| Anhui Amber Property Service Co., Ltd.                     | Property management fees                             | 227           |         |
| Anhui Public Resources Trading Group<br>Co., Ltd.          | Time deposit   | 260,000       |         |
| Anhui Zhengcai Project Management<br>Consulting Co., Ltd.  | Bidding service charge                               | 5             |         |
| Anhui Public Resources Project<br>Management Co., Ltd.     | Bidding service charge                               | 151           |         |
| Hefei Property Rights Trading Center                       | Collection/Payment of charges<br>Bid deposits charge | 465<br>120    |         |
| Suzhou Security Service Co., Ltd.                          | Security expense                                     | 2,810         |         |
| Chizhou Security Guard Service Co., Ltd.                   | Security expense                                     | 2,101         |         |
| Hefei Security Group Co., Ltd.                             | Security expense                                     | 21,394        |         |
| Ma'anshan MCC Hi Tech Construction<br>Co., Ltd.            | Fixed assets loan                                    | 323,650       |         |
| Hefei Xingtai Commercial Assets<br>Operation Co., Ltd.     | Time deposit   | 22,622        |         |
| Changfeng County Sme Credit Guarantee<br>Center            | Time deposit   | 6,025         |         |
| Hefei Tongka Co., Ltd.                                     | Time deposit Collection/Payment of charges           | 80,000<br>200 |         |
| Hefei Big Data Asset Operation Co., Ltd.                   | Operating service charge                             | 37            |         |
| Hefei Digital Traffic Operation Co., Ltd.                  | Project commissioning fee                            | 1,980         |         |
| Hefei Xingtai Guaranteed Assets<br>Management Co., Ltd.    | Floating capital loans                               | 50,000        |         |
| Hefei Urban Construction Beicheng<br>Real Estate Co., Ltd. | Real estate project loans                            | 228,500       |         |
| China Construction Bank Corporation                        | Interbank deposits                                   | 1,798         |         |
|  |  |               |         |



(All amounts expressed in thousands of RMB unless otherwise stated)

#### 3. RELATED PARTY TRANSACTIONS WITH RELATED NATURAL PERSONS

The identities of related natural persons of the Bank (in accordance with the "Administrative Measures on Related Transactions of Banking and Insurance Institutions") mainly include: (1) Natural person controlling shareholders and actual controllers of banking and insurance institutions, and their concerted actions and ultimate beneficiaries; (2) Natural persons who hold or control more than 5% of the equity of a bank or insurance institution, or who hold less than 5% but have significant influence on the operation and management of a bank or insurance institution; (3) Directors, supervisors, senior management of the head office and important branches of banks and insurance institutions, as well as personnel with the authority to approve or make decisions on core business such as large credit facilities, asset transfers, and insurance fund utilization; (4) Spouse, parents, adult children and siblings of related parties listed in items (1) to (3) of this Article; (5) Directors, supervisors and senior management of the related parties listed in Article 7 (1) (2) of these Measures. The Bank's natural person shareholders hold or control less than 5% of the equity, and the Bank has no major natural person shareholders.

By the end of 2022, the credit balance of related party transactions of related natural persons of the Bank was RMB122,283 thousand, mainly for personal housing, personal comprehensive consumption revolving loan and credit card overdraft; Other related transactions such as fixed-term deposits amounted to RMB217,807 thousand. All related transactions with related natural persons are general related transactions.