

**G**FS GF SECURITIES CO., LTD. (A joint stock company incorporated in the People's Republic of China with limited liability) (Stock Code: 1776)





## **Definition**

Term	Term Definition
Reporting Period, the Year	Year 2022 (January 1, 2022 to December 31, 2022)
The Company, Company, parent company, GF Securities	GF Securities Co., Ltd.
The Group, Group	the Company and its subsidiaries which fall within the scope of the consolidated financial statements
GF Foundation	GF Securities Social Charity Foundation of the Guangdong Province (廣東省廣發証券社會公益 基金會)
GF Fund	GF Fund Management Co., Ltd. (廣發基金管理有限公司)
GFHK	GF Holdings (Hong Kong) Corporation Limited (廣發控股(香港)有限公司)
GF Futures	GF Futures Co., Ltd. (廣發期貨有限公司)
GF Xinde	GF Xinde Investment Management Co., Ltd. (廣發信德投資管理有限公司)
GF Qianhe	GF Qianhe Investment Co., Ltd. (廣發乾和投資有限公司)
GF Asset Management	GF Securities Asset Management (Guangdong) Co., Ltd. (廣發証券資產管理(廣東)有限公司)
GFFL	Guangfa Financial Leasing (Guangdong) Co., Ltd. (廣發融資租賃(廣東)有限公司)
E Fund	E Fund Management Co., Ltd. (易方達基金管理有限公司)
A Share(s)	domestic shares of the Company with a nominal value of RMB1.00 each, which are listed on the SZSE and traded in Renminbi
H Share(s)	foreign shares of the Company with a nominal value of RMB1.00 each, which are listed on the Hong Kong Stock Exchange and traded in Hong Kong dollars
Hong Kong Stock Exchange	The Stock Exchange of Hong Kong Limited
SSE	the Shanghai Stock Exchange
SZSE	the Shenzhen Stock Exchange
BSE	the Beijing Stock Exchange
CSRC	the China Securities Regulatory Commission
SFC	the Securities and Futures Commission of Hong Kong
SAC	Securities Association of China
Guangdong CSRC	Guangdong Regulatory Bureau of the China Securities Regulatory Commission (中國證券監督 管理委員會廣東監管局)
WIND	Wind Information Co., Ltd, a financial terminal which provides the customers with financial data and analytic tools
ESG	Environmental, Social and Governance

## **Notes on Reporting**

#### Overview of the Report

This report gives a true view of the performance of GF Securities Co., Ltd. ("GF Securities", "the Company", "Company", or "we") in fulfilling its social responsibility to promote ESG (Environmental, Social and Governance), other environmental, social and governance issues and key performance indicators that reflect the Company's significant impact on the environment and society, or the assessment and decision-making of the Company's shareholders in 2022.

#### Reporting Period

Unless otherwise specified, this report covers the period between January 1, 2022 and December 31, 2022.

#### Reporting Cycle

This report is prepared on an annual basis. The Company has published social responsibility reports (currently known as the "Social Responsibility and Environmental, Social and Governance (ESG) Report") for 13 consecutive years since 2011.

#### Entities Covered by This Report

Unless otherwise specified, this report covers the parent company, 25 branches and 313 securities brokerage branches of GF Securities Co., Ltd.; six tier-1 wholly-owned subsidiaries (including GF Futures, GFHK, GF Asset Management, GF Xinde, GF Qianhe and GFFL) and one controlled subsidiary (GF Fund).

#### Basis of Data

Financial information herein is extracted from the Company's 2022 annual audited financial statements prepared in accordance with the PRC Generally Accepted Accounting Principles/the International Financial Reporting Standards, as audited by Ernst & Young Hua Ming LLP (Special General Partnership) and Ernst & Young respectively, details of which are set out in the 2022 Annual Report of GF Securities Co., Ltd. Other information is mainly for the year of 2022, most of which is derived from the Company's internal statistics. Unless otherwise specified, all monetary figures stated in this report are in Renminbi (RMB).

#### **Basis of Preparation**

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Principal basis: Environmental, Social and Governance Reporting Guide in Appendix 27 to the Rules Governing the Listing of Securities on the Hong Kong Stock Exchange, the Listed Companies Self-Regulatory Guidance No.1 "Guidelines on Standardized Operation of Listed Companies" and the Listed Companies Self-Regulatory Guidance No.1 "Business Handling(2023 Amendment)" on the Main Board of the SZSE. References: The Sustainability Reporting Guidelines (GRI-standards) and the Supplementary Guidelines on Financial Services issued by Global Reporting Initiative, and the Guidelines on Preparation of CSR Reports of Chinese Enterprises (CASS-CSR4.0) issued by the Chinese Academy of Social Sciences, the Guidelines on Environmental Information Disclosure (JR/T 0227-2021)issued by People's Bank of China.

#### Compliance with the Environmental, Social and Governance Reporting Guide

This report has been prepared in compliance with the requirements of Environmental, Social and Governance Reporting Guide in Appendix 27 to the Rules Governing the Listing of Securities on the Hong Kong Stock Exchange and complied with the "comply or explain" provisions. The report has followed the reporting principles of Materiality, Quantitative, Balance and Consistency. The Board of the Company assumes full responsibility for the Company's ESG strategy and reporting.

#### Report Assurance

This report is currently released on a self-publishing basis, and third-party verification will be done in due course.

#### Availability

Electronic version of this report is available on the websites of CNINFO (www.cninfo.com.cn), the Hong Kong Stock Exchange HKEXnews (www.hkexnews.hk) and the Company (www.gf.com.cn).

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## **CHAIRMAN'S STATEMENT**

The year 2022 was a milestone in the history of the Communist Party of China (CPC) and our country. Facing the complex international environment and domestic reform and development tasks, the whole country fully implemented the concept of new development and adhered to the general principle of pursuing progress while maintaining stability, China's development made new major achievements. During the year, the Company proactively served and integrated into the overall national strategy, committed to serving the high-quality development of the real economy; focused on the goal of carbon peak and carbon neutrality to actively facilitate the construction of green and low-carbon industries; deeply participated in rural revitalization and continued to improve ESG, to achieve mutual coordination between the Company's economic benefits and social benefits, their own development and social development. The Company realized social contribution value of RMB23.902 billion for the year, representing social contribution of RMB3.81 per share. The Company recorded national taxes in an aggregate of RMB3.282 billion for the year. During the year, the Group's public welfare expenditures amounted to RMB49.878 million.

In 2022, the Company unswervingly implemented the new development concept of "innovation, coordination, green, openness and sharing", focused on the main responsibility and main business, and promoted the sustainable development of the Company, the environment and the society. First of all, the Company underwrote and issued 8 tranches of green bonds and 3 tranches of low-carbon transition linked bonds during the year, with an issue size of RMB121 billion, effectively guiding social funds to invest in green industries such as low-carbon and environmental protection. Secondly, the Company implemented the concept of ESG responsible investment. During the year, the Company invested RMB11.476 billion in environmental-related corporate bonds and RMB5.096 billion in green bonds (including carbon-neutral bonds). With excellent professionalism and flexible and efficient service

capabilities, the Group provided financial resources for a green and low-carbon economy. Thirdly, the Company carried out extensive research and practice in the ESG field. GF Fund, a subsidiary of the Company, steadily developed ESG strategies and solidly promoted the establishment of ESG rating system and sustainable investment management system.

In 2022, inheriting the spirit of poverty alleviation, the Company actively engaged in rural revitalization and supports poverty alleviation areas to enhance their endogenous development capabilities. Firstly, the Group expanded the "One Company, One County" support initiative, and added support to Antu County and Longjing City of Jilin Province and Nankang District of Jiangxi Province. We supported the development of a number of agricultural industry projects in the assisted regions. Secondly, we will deepen rural revitalization in Zhen'an town, and comprehensively promote the "five revitalization" in rural industries, talents, culture, ecology and organization, and provide comprehensive assistance and support in the same direction.

In 2022. The Company strictly complied with the requirements of laws, administrative regulations and regulatory documents of domestic and overseas listing places, continued to improve the management of ESG affairs, and continuously improved social recognition and public reputation. The Board of Directors of the Company participates in the review and decision-making of major ESG issues, and assumes full responsibility for ESG strategies and reporting. Through the ESG committee and working group, it carries out specific work such as ESG information disclosure, risk and opportunity assessment, and continuously promotes the integration of the concept of social responsibility and business development. In September 2022, based on its rich practice in the ESG field, the Company's share was included in constituent stock of the Hang Seng Corporate Sustainable Development Index series by Hang Seng Index Co., Ltd., and it is one of the few financial institutions selected in the relevant series of indices.

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In 2022, GF Foundation will show concern to livelihood, play an active role in public welfare, and continue to improve people's livelihood and well-being and promote common prosperity by focusing on helping students and promoting education and poverty alleviation. GF Foundation has successively carried out the United Nations Sustainable Development Goals Model Village (聯合國可持續發展目標 示範村), the Micro-entrepreneurship Campaign for College Students of GF Securities (廣發証券大學生微創業行動), the Man Tian Xing Rural Children's Reading Program of GF Securities (廣發証券滿天星鄉村兒童閱讀計劃), the GF Love Basketball Court (廣發愛心籃球場), "Free Breathing" Fund for Children with Severe Pneumonia ("自由呼吸"重症肺炎兒童救助 基金), "Mimosa Discovery" Thoracic Deformity Children's Care Fund ("發現含羞草"胸廓畸形兒童關愛基金) and GF Securities Nursing Professional Orientation Class (廣發証券護理專業定向 班). As of the end of 2022, the total public welfare expenditure was approximately RMB225 million.

A great vision, simple and pure, requires credible actions. The year of 2023 is the first year to fully implement the spirit of the 20th CPC National Congress of the Communist Party of China. Opportunities and challenges coexist. The Company will firmly establish a customer-centric business philosophy, and actively implement the mission of optimizing the financing structure of the securities industry, stimulating economic vitality and

Chairman and general manager of GF Securities Co., Ltd. Lin Chuanhui Chairman and general manager of GF Securities Co., Ltd. Lin Chuanhui



cultivating innovation momentum. We will implement the requirements of high-quality development and continuously improve the level of ESG governance. Adhere to the responsibility of "serving the national strategy, serving the real economy, serving residents wealth management and fulfilling social responsibilities", the Company will deepen reform and opening up in an all-round way with vigor and dedication, fulfill the corporate social responsibilities of financial institutions with practical actions, and move forward in the tide of high-quality development!



## **Company Profile**

April 9, 1991	With the approval of the People's Bank of China, Guangdong Development Bank (廣東發展銀行) (currently known as China Guangfa Bank Co., Ltd.) established a securities department on April 9, 1991. On May 21, 1993, the Guangdong Administration for Industry and Commerce approved the due establishment of the Securities Department of Guangdong Development Bank (廣東發展銀行證券業務部). On January 25, 1994, the Company was converted into Guangdong Guangfa Securities Company (廣東廣發証券公司) whose capital was contributed by Guangdong Development Bank with its own funds.
On December 26, 1996	The Company was converted into a limited liability company and its name was changed to Guangfa Securities Limited Liability Company (廣發証券有限責任公司). On August 26, 1999, the Company was spun off from Guangdong Development Bank as required by the sectoral regulations applicable to the financial industries under the PRC laws. On July 25, 2001, the Company was converted into a joint stock company and its name was changed to GF Securities Co., Ltd. (廣發証券股份有限公司) (the "Original Guangfa").
On February 12, 2010	The Company became listed on the SZSE by completing a reverse takeover of Yan Bian Road Construction Co., Ltd. (延邊公路建設股份有限公司) ("Yan Bian Road"), a company listed on the SZSE with the stock code of 000776 (the "Reverse Takeover"). The key steps of the Reverse Takeover were as follows:
	◇ The repurchase by Yan Bian Road of 84,977,833 shares from one of its then shareholders, Jilin Aodong Pharmaceutical Group Co., Ltd. (吉林敖東藥業集團股份有限公司);
	<ul> <li>The issuance of 2,409,638,554 shares by Yan Bian Road to shareholders of the Original Guangfa in exchange for all the then existing shares of the Original Guangfa;</li> </ul>
	<ul> <li>As a result of the Reverse Takeover, the Original Guangfa transferred all of its assets and employees to Yan Bian Road and was deregistered on February 10, 2010.</li> </ul>
	As part of the Reverse Takeover, the name of Yan Bian Road was changed to "GF Securities Co., Ltd."
As of December 31, 2022	The registered capital of the Company was RMB7,621,087,664, the total assets of consolidated statement were RMB617,256 million, the equity attributable to shareholders of the Company was RMB120,146 million. The consolidated statement on the total revenue and other income realized for 2022 was RMB 33,256 million, and the net profit attributable to shareholders of the Company was RMB 7,929 million.
As of December 31, 2022	There were 25 branch companies and 313 securities brokerage branches of the Company, ranking ahead among peers, and covering 31 provinces, municipalities and autonomous regions across China with a focus on the Pearl River Delta, Yangtze River Delta, Bohai Rim and other developed economic regions.
As of the end of the reporting period	Then Company had six wholly-owned subsidiaries (including GF Futures, GF Xinde, GF Qianhe, GF Asset Management, GFFL and GFHK), one controlled subsidiary (GF Fund), one associated company (E Fund, as the equal-largest shareholder) and one indirect wholly-owned subsidiaries (GF Financial Markets (UK) Limited).

## Major Awards & Recognitions in 2022



**Red Cross of China** China Red Cross Humanitarian Medal "Fraternity" Plaque

Leading Group for Rural Work of the Guangdong Provincial Committee of the Communist Party of China Gold Cup of Hongmian Cup for Poverty Alleviation in Guangdong

**Shanghai Securities News** Best Social Responsibility Organization No. 1

#### **China Securities Journal**

Golden Bull Award of Social Responsibility of Securities Companies Golden Bull Award for Culture Construction of the Securities Industry

China Rural Development Foundation Outstanding Contribution Award for Poverty Alleviation

**China Charity Festival** Public Welfare Practice Award Corporate Social Responsibility Model Award

**China Investment Network** Outstanding Social Responsibility Enterprise

21st Century Business Herald Outstanding ESG Securities Company of the Year



The Company won the Public Welfare Practice Award of China Public Welfare Festival and the Model Award of Social Responsibility Industry, and won 19 public welfare awards throughout the year



#### **CSR** Awards

- National Business Daily China Golden Tripod Award for Best Rural Revitalization CBN
- China Corporate Social Responsibility List Sustainable Financial Innovation Award
- the website of Finance Outstanding Public Welfare Enterprise Award
- Xinkuaibao Annual Rural Revitalization Support Award Best Financial Charity Brand of the Year
- Guangzhou Finance Association Excellent Case of Serving Rural Revitalization Excellent case of "I do practical things for the masses"
- Office of the Organizing Committee of the China Guangzhou International Finance EXPO Lingnan Financial Culture Enlightenment Award
- China Central Depository & Clearing Co.,Ltd Public Welfare Practice Award Corporate Social Responsibility Model Award

## **Product & Service Awards**

#### January 2022

SSE

#### Sina Finance

Top 10 APP of the Year (Yitaojin) Best Functional Innovation App (Yitaojin) Best Video Operation Team Award (Yitaojin) Best Hong Kong-US Stock Brokerage APP (Yitaojin International APP)

China Central Depository & Clearing Co.,Ltd Top 100 Proprietary Clearing

#### SZSE

Top 10 Brokers for Stock Option Expansion Excellent ETF Liquidity Service Provider Outstanding Stock Option market maker

#### June 2022

#### Guangdong Securities and Futures Association

First Prize of Outstanding Investment and Education Activities

The Listed Companies Association of Guangdong First Prize of Outstanding Investment and Education Activities

#### **Guangdong Asset Management Association**

National Interbank Lending Centre

China Association for Public Companies

Interbank Local Currency Market

Shanghai Clearing House

Standard Bonds of the Year

Issuance)

First Prize of Outstanding Investment and Education Activities

#### October 2022

Market Innovation Award (Brokerage Short Term Loan

Outstanding Forward Proprietary Liquidation Award of

30 Best Practices of Supervisory Board of Listed Companies

#### **November 2022**

Annual Risk Monitoring Theory Innovation Institution

Excellent Participating Institution of Bond Pledge Tripartite

ESeptember 2022

Insurance Asset Management Association of China

Most Popular Securities Research Services for Insurers

Most Popular Securities Institutions for Insurers

Outstanding Bond Broker of the Year

Outstanding Option Market Maker

Best Commodity ETF Market Maker

Outstanding Fund Market Maker of the Year

Outstanding Public Offering REITs Market Maker

Repurchase of the Year

Outstanding Bond Broker

Top 10 Option Brokers

#### National Business Daily

Top 4 Listed Companies in China's Securities Industry by Brand Value Most Popular App of the Year (Yitaojin) Best Securities Clearing Fund Service Provider of the Year Most Comprehensive Wealth Management Broker of the Year Best Equity Product of the Year (Guangfa Asset

Sina Finance Best Industry Research Institution

Management Balance Selection)

## Most Honorable Research Institution

## December 2022

Securities Times

Owners Brokers

#### China Association for Public Companies Best Practices of Directors Office of

Listed Companies Hong Kong Ta Kung Wen Wei Media Group Limited The Listed Companies Association

#### of Beijing

Chinese Financial Association of Hong Kong

Best Public Company Best Investor Relations Management Outstanding Securities Service Agency (GF Hong Kong)

#### China Investment Network

Golden Jubilee Award · 2022 Greater Bay Area Special Contribution Award

#### Gelonghui (格隆匯)

Beijing Business Today

Annual Financial Innovation Award

Digital Finance Transformation Award

Jiemian News Securities Company of the Year

Research Center)

Jingbao

CBN Sustainable Finance Innovation Award

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#### SZSE

Third Prize of Annual Outstanding Topic Award (Exploration and Practice of Artificial Intelligence Technology in the Digital Transformation of Investment Banks)

#### China Academy of Information and Communications Technology

Top Ten Cases of Fintech Innovation and Application (GF Securities Wealth Management Digital Investment Research Platform)

Excellent Case of Fintech Innovation and Application (Governance Platform for Blockchain Integrated Services of GF Securities)

#### SSE, IT R&D Center (Shanghai) of Securities Industry

First Prize of Industry Joint Research Topics (Research and Application Demonstration of Intelligent Investment Research Technology Oriented to Fixed Income Investment Research Scenarios)

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## $\frac{(\bigstar)}{2}$ Product & Service Awards

- Junding Award for Almighty Wealth Broker in China Securities Industry Junding Award for China Securities
- Junding Award for Investment Advisory Team of China Securities Industry

#### China Securities Journal

- Golden Bull Securities Company Golden Bull Wealth Management Team Financial Technology Golden Bull Award for Securities Company TOP 5 Golden Bull Research Institutions (GF Securities Development
- Best Securities Dealer for Investor Education of the Year

#### CaiLianPress

Best Fintech Innovation Award of the Year

#### China Fund

Yinghua Award for Outstanding Wealth Management Brokerage Yinghua Award for Outstanding Fund Sales Brokerage of the Year Yinghua Award for Outstanding Investment Advisory Team Yinghua Award for Outstanding Brokerage APP

#### Finance

Outstanding Wealth Management Award Outstanding Innovation Model Award Outstanding Investor Education Award Outstanding Public Welfare Enterprise Award

#### China Foreign Exchange Trade System and National Interbank **Funding Centre**

Core Dealer Bond Market Dealers Derivatives Market Dealer Market Innovation Award

#### **Research Awards**

#### Guangzhou Municipal Science and Technology Bureau

Guangzhou Scientific and Technological Achievements (Intelligent Processing Project of Electronic Records of GF Securities)

#### SSE. SZSE

First Prize of the Research Topic of Exchange Bond Market (Risk warning and prevention of urban investment enterprises in the post-cyclical era of real estate - Based on the perspective of government fund budget income over the coverage of urban investment debt interest)

#### ক্ষি **Other Awards**

#### 1. GF Securities' share was included in constituent stock of the Hang Seng Corporate Sustainable **Development Index series**

On September 5, 2022, according to the latest index review results of Hang Seng Indexes Limited, GF Securities' share (000776.SZ) was included in constituent stock the Hang Seng Corporate Sustainability Index Series (including the Hang Seng A-Share Corporate Sustainability Index, Hang Seng Mainland China and Hong Kong Corporate Sustainability Index and the Hang Seng A-Share Corporate Sustainability Benchmark Index).



## Hang Seng Corporate Sustainability Index Series Member 2022-2023

GF Securities was included in constituent stock of the Hang Seng Corporate Sustainable Development Index series

#### 2. 2022 Team Awards of GF Securities granted in "the 20th New Fortune Best Analyst Selection"

Team Awards	Ranking
New Fortune the Most Influential Research Institution	No.1
New Fortune Best Local Research Team	No.2
New Fortune Best ESG Practice Research Institution	No.4

#### 3. 2022 Best Industry Research Team Awards of GF Securities granted in "the 20th New Fortune Best Analyst Selection"

Team Research Awards	Ranking
Technology	No.1
Finance	No.2
Consumption	No.3
Manufacturing	No.3
Energy and Materials	No.7



GF Securities won the 2022 New Wealth Best Analyst Series Awards

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Selection"

#### Team Research Awards

Macro Economy; Real Estate; Electronics; Communication and C Non-bank Finance; Machinery; Non-metallic Building Materia Husbandry and Fisheries

Fixed Income Research; Automobiles & Components; Appliances Strategy Research; Computer

Bank; Food and Drink; National Defence and Military Industry; L

#### ŝ Major Awards and Recognitions of Subsidiaries

#### Awards of GF Fund in 2022

#### China Securities Journal

Golden Bull Fund Management Company Oversea Investment Golden Bull Fund Company

#### Securities Times Top 10 Star Fund Company



## **Other Awards**

#### 4. 2022 Industry Research Team Awards of GF Securities granted in "the 20th New Fortune Best Analyst

	Ranking
Culture; Environmental Protection	No.1
als; Agriculture, Forestry, Animal	No.2
es	No.3
	No.4
ight Industry and Textile Clothing	No.5

#### Shanghai Securities News

Gold Fund Stock Investment Return Fund Management Company Award

Gold Fund ESG Fund Award



## <sup>(O)</sup> Major Awards and Recognitions of Subsidiaries

#### Awards of GF Futures in 2022

#### **China Financial Futures Exchange**

Platinum Award for Outstanding Member Risk Management Service Award (Treasury Bond Futures Category) Marketing & Promotion Award

#### Dalian Commodity Exchange

Gold Award for Outstanding Member Outstanding OTC Market Development Award Excellent Technology Progress Award Outstanding Rural Revitalization Award

Shanghai Futures Exchange Gold Award for Outstanding Member Silver Award for Market Making Business

Shanghai International Energy Exchange Outstanding Member

Hong Kong Stock Exchange Chinese-funded Model Futures Broker

#### Awards of GFHK in 2022

China Securities Golden Bauhinia Awards Outstanding Securities Service Agency Award

Zhitongcaijing, Tonghuashun "Best Wealth Management Award" in the Golden Central Award Zhengzhou Commodity Exchange Outstanding Member

Guangdong Bureau of the CSRC Excellent Rating of Securities and Futures Investor Education Base in Guangdong

China (Guangzhou) International Finance Expo Outstanding Award for Serving Rural Revitalization

#### Singapore Exchange

Top Annual Chinese-funded Futures Broker (Iron Ore Category)

#### WIND

The 3rd WIND Gold Futures Research List: Most Popular Research Institutions

#### Futures Daily, Securities Times

A Total of 26 Awards in the 15th China's Best Futures Business Institution and Best Futures Analyst Selection

Sina Finance Best Hong Kong and U.S. Stock Brokerage APP

ETnet News Agency Outstanding Securities Online Trading Platform

## Major Awards and Recognitions of Subsidiaries

#### Awards of GF Xinde in 2022

#### Zero2IPO Group

Fifteenth Place in Private Equity Investment Institutions in China

Top 30 Chinese Advanced Manufacturing Field

Investment Institutions

Top 30 Chinese Healthcare Field Investment Institutions

#### Awards of GF Asset Management in 2022

#### China Fund

Yinghua Award for Chinese Securities Asset Management Agency - Quantitative Investment of GF Asset Management Convertible Bonds (One-year Quantitative Asset Management Products of Securities Agency)

#### **China Securities Journal**

Golden Bull Award in Securities Industry of China - One-year FOF Golden Bull Asset Management Plan: GF Asset Management Lingjun No. 1 FOF Collective Asset Management Plan

#### **Securities Times**

Junding Award for Innovative Asset Management Plan in Securities Industry of China - GF Asset Management Lingjun No. 1 FOF

Junding Award for Public Equity Products in Securities Industry of China - GF Asset Management Balance Selection

Junding Award for Fixed Income + Asset Management Plan in Securities Industry of China - GF Asset Management Chuangxinli Series

#### Awards of GF Qianhe in 2022

#### Zero2IPO Group

Top 100 Private Equity Investment Institutions in China

#### **Chinese Venture**

TOP100 Best Private Equity Investment Institutions in China

- China Venture Capital Research Institute, Golden Investment Award Fourteenth Place in Influential Investment Institutions in China China Securities Journal
- Best IPO Investment Institution Golden Bull Award Chinese Venture
- Top 20 Private Equity Investment Institutions in China

#### ChinaVenture

- TOP 100 Best Private Equity Investment Institutions in China
- TOP 50 Best Chinese-funded Private Equity Investment Institutions in China
- TOP10 Best Investment Cases in Semiconductor and IC Industry in China
- TOP10 Best Investment Cases in Internet Industry in China



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## **Corporate Culture Outline of GF Securities**



## **ESG Statement of the Board of Directors** of **GF** Securities

In 2022, the Company continuously improved its ESG governance structure and ensured the continuous and effective implementation of social responsibility work by integrating the concept of social responsibility into its development strategy and daily operations. The Board of Directors of the Company participated in the consideration and decision-making of major issues relating to ESG of the Company, and assumed full responsibility for the ESG strategy and reporting, and the ESG Committee and Working Taskforce of the Company were responsible for the concrete implementation of ESG matters while strictly complying with the Environmental, Social and Governance Reporting Guide of the Hong Kong Stock Exchange and the Self-Regulatory Guidelines No. 1 for Companies Listed on the SZSE - Standardized Operation of Companies Listed on the Main Board of the SZSE.

During the Reporting Period, the ESG Committee of the Company guided and supervised the ESG work of the Company and formulated the ESG report and disclosure document of the Company. The ESG Working Taskforce of the Company takes charge of the organization and preparation of disclosure materials for ESG reports of the Company, organizes internal and external stakeholder communications and conducts risk and opportunity assessments in accordance with laws and regulations, regulatory rules and requirements, and assists in carrying out the interpretation and training in respect of ESG regulations. The Company actively adapts to and implements the overall national strategies, focusing on the goal of "carbon peaking and carbon neutrality", and adhering to the concept that lucid waters and lush mountains are invaluable assets, and is committed to promote the high-quality development of the real economy and the construction of green and low-carbon industries; insists on customer-centric, adheres to the core values of client focus and teamwork, and realizes the common growth of the Company and customers through high-guality customer service; attaches great importance to investor protection and shareholder return, and builds a standardized corporate governance structure. The Company is staff-oriented, pays attention to the health and safety of staff, and establishes a sound protection system of employees' rights and interests to promote staff development. The Company continues to improve ESG governance, consolidate the results in poverty alleviation, comprehensively promote rural revitalization, actively respond to the concerns of stakeholders, and effectively coordinate the Company's economic and social benefits, as well as its own development and social development.

The details of the above-mentioned matters related to environmental, social and governance are set out in the 2022 Social Responsibility and Environmental, Social and Governance (ESG) Report of GF Securities, which has been reviewed and approved by the Board of Directors of the Company on March 30, 2023. In 2023, the Company will continue to deepen the ESG management, and enhance the Company's ESG governance capability through assessment, measurement, monitoring, response and reporting.

## **Overview of GF Foundation**

GF Foundation was co-sponsored by GF Securities Co., Ltd., GF Fund, GF Futures and GF Xinde, approved by Department of Civil Affairs of Guangdong Province, and was established on January 2011, with the original fund of RMB43 million. GF Foundation is the first foundation in China that takes securities dealers as its main sponsors and has been assessed as the highest level - 5A class foundation by social organizations.

GF Foundation focuses on education and teaching aid, poverty alleviation, and has successively launched a number of social welfare projects, including the "UN Sustainable Development Goals Model Village", GF Securities University Graduates' Micro-Entrepreneurship Action, GF Securities Rural Children's Reading Program, GF Basketball Court Donations, the "Free Breathing" Relief Fund for Children with Severe Pneumonia, the "Mimosa Discovery" Care Fund for Children with Thoracic Deformity, and GF Securities Nursing Professional Orientation Course, with cumulative public welfare expenditures amounted to approximately RMB225 million as of the end of 2022.

#### Mission of GF Foundation

Observing the Constitution, laws, regulations and national policies of PRC, practicing the core values of socialism, abiding by social morality and promoting the spirit of patriotism. showing concern to livelihood; playing an active role in public welfare, poverty relief, education and environmental protection; promoting the construction of a harmonious society; and contributing to sustainable development.

#### **Operations of GF Foundation**

GF Foundation has the legal person capacity with its property and income completely independent from other entities or individuals. Each year GF Securities donates to and operates through GF Foundation, to carry out activities such as charity and rural revitalization. With a sound and standardized organization, system and governance structure, GF Foundation operates in strict accordance with the Charity Law, Regulations on Management of the Foundation and Other Rules. Each year, an accounting firm is engaged to conduct audit on the GF Foundation's operations. Meanwhile, an annual review is made by the Department of Civil Affairs of Guangdong Province.

In 2022, the donations received and amounts donated by GF Foundation were as follows:

-	Donations Received and Amounts Donated by GF Foundation	Unit	
	Total donations received for the year	RMB10,000	
	Total amounts donated during the year	RMB10,000	

Note: Some total figures may be slightly deviated in the last digit from the sum of direct aggregation of all amounts. Such discrepancy is due to the rounding up calculation of decimal places.





with cumulative public welfare expenditures amounted to approximately 225 million

Amount 5,046.84 2,968.23



Total donations received for the year 50.4684 million

Total amounts donated during the year 29.6823 million

## **Communication with Stakeholders**

In collaboration with third-party ESG consulting agencies, GF Securities has identified its stakeholders according to the actual situation of the Company and industry characteristics, including government and regulators, investors, employees, customers, suppliers and partners, environment and communities, and actively responded to the demands of stakeholders.

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Stakeholder		Expectations and Demands	Way of Communication	
<u>.`≿`.</u> ≣≣∭≣	Government	<ul> <li>Serving the national economic development strategy and promoting the development of China's securities industry</li> </ul>	<ul><li>Policy documents</li><li>Work meetings</li><li>Information distribution</li></ul>	
9	Regulatory Bodies	<ul> <li>Operating in compliance with the law</li> <li>Keeping the bottom line of risk</li> <li>Maintaining the stability and security of the financial system</li> </ul>	<ul> <li>Regulatory policy</li> <li>Survey and research visits</li> <li>Submission of materials</li> <li>Work request and report</li> </ul>	
	Shareholders and investors	<ul><li>Strict risk control</li><li>Satisfactory return on earnings</li><li>Smooth information communication</li></ul>	<ul> <li>Shareholder meeting</li> <li>Investor roadshows</li> <li>Shareholder hotline</li> <li>the "Easy Interaction" platform of the SZSE</li> </ul>	
	Customers	<ul><li>Detailed information on financial products</li><li>High quality and safe financial services</li><li>Financial education for inclusion</li></ul>	<ul><li>Service hotline</li><li>On-site research</li></ul>	
	Employees	<ul> <li>Reasonable remuneration and benefits</li> <li>Good career development</li> <li>Satisfactory working environment</li> <li>Protection of employees' legitimate rights and interests</li> </ul>	<ul><li>Workers' congress</li><li>Seminar</li><li>Questionnaire</li><li>Visits</li></ul>	
	Suppliers and partners	<ul><li>Long-term sound cooperation</li><li>Timely Feedback and quality of materials</li><li>Fair and good cooperation opportunities</li></ul>	<ul><li>Phone, Email</li><li>Bidding</li><li>Contract, Agreement</li><li>Negotiation</li></ul>	
¢¢°	Environment	<ul><li>Development of responsible investment, green finance</li><li>Promotion of green office</li></ul>	<ul> <li>Investment in environmental protection industry</li> <li>Promotion of green finance leasing</li> <li>Green and low-carbon operations</li> </ul>	
	Community	<ul><li>Engaging in community development</li><li>Commitment to social harmony</li><li>Promotion of financial literacy</li></ul>	<ul> <li>Visits</li> <li>Charitable activities</li> <li>Financial literacy promotion activities</li> </ul>	

#### **Identification and Analysis of Material Issues**

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In 2022, the Company cooperated with third-party ESG consulting agencies to conduct an assessment of material issues by distributing stakeholder questionnaires. After the identification, evaluation and sorting of issues, 18 material issues including risk management, rural revitalization and public welfare activities, investor education, customer satisfaction, green finance, etc were determined as priority areas for the Company's social responsibility management efforts and were highlighted in this report.

#### **Importance Issues Matrix**



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# 02 Value Growth:

Adhering to Compliant Operations, Strengthening Integrity Building and Maintaining Shareholders' Rights and Interests

#### 22 Value Growth

- 23 Equity of Shareholders
- 24 Information Disclosure and Investor Relations Management
- 25 Risk and Audit Work Management
- 28 Anti-money Laundering and Integrity Building
- 28 Intellectual Property Protection and Brand Building
- 29 Effectiveness of Responsible Procurement

The Company has always regarded compliant operations and risk management as important works, optimized supply chain management, protected intellectual property rights, and committed to enhancing our corporate governance, in a bid to achieve long-term and stable value growth. As an A+H listed company, the Company attached particular attention to the protection of the interests of small and mediumsized investors, timely and fair information disclosure, continuous improvement of investor relations management, effectively fulfilling its responsibilities to shareholders and other stakeholders.

# **Value Growth**

The Company has always adhered to operation principles of steady development and constant innovation. Against the complex industry environment with fierce competition, the Company endeavored to make progress and strived for excellence, and withstood various major challenges in the industry and gradually becoming one of the most influential securities companies in China. The total assets, net assets, net capital, operating revenue, net profit and other main operating indicators of the Company have top rankings in the industry for consecutive years. The details of the operating performance indicators are as follows:

#### Main Performance Indicators of the Company in the Past Three Years (from Consolidated Financial Statements)

Operating results	Year 2022	Year 2021	Year 2020
Total revenue and other income (RMB in millions)	33,256	41,915	35,983
Profit before income tax (RMB in millions)	10,388	14,964	13,599
Net profit attributable to shareholders of the Company (RMB in millions)	7,929	10,854	10,038
Return on weighted average net assets	7.23%	10.67%	10.60%







Return on weighted average net assets



## **Equity of Shareholders Dividend Distribution Policy**

The Company treasures and makes good use of every share of capital, treats every shareholder equally, continuously improves the corporate governance structure of the Company, promotes a continuous growth of the Company's corporate values, and enables shareholders to obtain satisfactory returns. The Company has established a dividend distribution system with well-regulated procedures, decision-making process and clear rules. The Company clearly stipulated in its Articles of Association the procedures and decision-making process for dividend distribution and clearly stated the cash dividend ratio: "In the event of no significant investment plans or significant cash expenditure, etc., profits accumulatively distributed in cash for each of three consecutive years should be no less than 30% of the average annual distributable profits realized in the three years". The Board of Directors of the Company and the management firmly implemented the dividend distribution policy and system of the Company. Such implementation of the dividend distribution policy and shareholder return plan and the decision-making procedures are all subject to the supervision by the Supervisory Committee of the Company.

#### Shareholder Returns

Over the years, the Company has continued to distribute dividends to shareholders in accordance with internal policies and external regulations. On May 20, 2022, the Company held the 2021 annual general meeting to consider and approve the 2021 Profit Distribution Plan of GF Securities. According to the 2021 Profit Distribution Plan of the Company, based on the number of shares held as at the record date, a cash dividend of RMB5.00 (tax inclusive) for every 10 shares was distributed to all shareholders by the Company during the Reporting Period. Based on the Company's total share capital of 7,621,087,664 shares, deducting 15,242,153 shares held in the Company's special securities account for repurchase, the total cash dividend would be RMB3.802.922.755.50.

#### Protecting the Rights of Small and Medium Investors

In strict accordance with the requirements of the Guidelines on Articles of Association of Listed Companies, the Company convened general meetings and provided an







the total cash dividend would be 3,802,922,755.50

## Information Disclosure and Investor **Relations Management**

#### Standardization of Information Disclosure Practice

As a responsible listed company, the Company earnestly protects the rights of shareholders to fully ensure their rights to know and the fairness of the information disclosure. The Company successively made a number of rules and regulations including GF Securities Management System for Information Disclosure, GF Securities Management Measures for Knowers of Inside Information and GF Securities Management Procedures for the Registration of Knowers of Inside Information, etc. The Company appointed the Secretary to the Board and Representative in Securities Matters to take charge of information disclosure, and the Board of Directors' office is the specific executive body for information disclosure of the Company.

During the Reporting Period, the Company convened 2 general meetings, 7 board meetings, 7 supervisory board meetings, 2 annual review work session meetings of independent non-executive directors, 1 meeting of the Strategy Committee, 3 meetings of the Nomination Committee, 1 meeting of the Remuneration and Appraisal Committee, 5 meetings of the Audit Committee and 2 meetings of the Risk Management Committee, for a total of 30 meetings. During the Reporting Period, a total of 233 A-share announcements and 246 H-share announcements were disclosed by the Company, and there was no administrative penalty imposed by the securities regulatory commissions or criticisms notified by the stock exchanges of the places where shares of the Company were listed due to non-compliant information disclosure. The Company obtained A-level information disclosure rating (highest level) on the SZSE and the information disclosure of the Company has strictly met the requirements of the laws and regulations of both the domestic and Hong Kong regimes.

#### **Investor Relations Management**

The Company attaches great importance to investor relations management, and maintains smooth interaction with institutional investors and individual investors by means of telephone, email, website of the Company or the SZSE, regular or irregular referral conference or roadshow, interviews and research.

In 2022, the Company held three large-scale results announcement/explanation meetings, all of which were led by the chairman of the Board of Directors, and each with over 60 domestic and overseas institutional investors and analysts attended. The management of the Company has in-depth interaction with analysts from well-known institutions such as Goldman Sachs, Morgan Stanley and Bank of America Securities, maintaining a long-term good relationship between the Company and the market. As of December 31, 2022, the Company organised 27 surveys with more than 200 participants in total; responded to approximately 80 questions and answers from Easy Interaction platform of SZSE; answered more than 1,000 telephone enquiries on the investor hotline; disclosed nearly 30 relevant documents including investor relations records. In December 2022, the Company was awarded the Best Investor Relations Management Award at the 12th China Securities Golden Bauhinia Awards.





27 surveys

participants in total

## **Risk and Audit Work Management**

#### **Risk Management System**

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The Company's risk management organizational structure consists of four levels: The Board of Directors and the Risk Management Committee under the Board, senior management and related professional committees (Risk Control Committee, Investment Banking Kernel Management Committee and Asset Allocation Committee), various control and support departments, and various business departments. Each business department, the control and support departments such as the Compliance and Legal Affairs Department and the Risk Management Department, and the Audit Department constitute the three lines of defence for the Company's risk management, jointly performing the functions of identification and prevention in advance, monitoring and control during the process, and supervision and evaluation afterwards, and collaborating with each other to monitor and manage the various risks faced by the Company in a layered, multifaceted and continuous manner. In 2022, the Company continued to improve the comprehensive risk management system and further improved the systematic level of risk management. The effectiveness of risk management in various businesses has been significantly improved.

As the first line of defence of the Company's risk management, each business department of the Company performs its direct risk management responsibilities and assumes the primary responsibility for risk management of the department. The personnel in charge of each business department shall fully understand and fully consider various risks related to the business in decisionmaking process, and identify, assess, respond to and report on relevant risks in a timely manner, and assume direct responsibility for the effectiveness of risk management.

The Compliance and Legal Affairs Department and the Risk Management Department of the Company, as the main functional departments of the second line of risk management of the Company, coordinates the management of relevant risks within the scope of their division of responsibilities and professional expertise to ensure the consistency and effectiveness of the Company's risk management policies.

The Audit Department of the Company performs the duties of the third line of defence for risk management, by inspecting, supervising and evaluating the Company's internal control, risk management, governance procedures and operational management performance, and conducting relevant internal audit consultation.





#### Major Risk Management Measures and the Effectiveness thereof

Risk Management Categories	Specific Measures for Risk Management
Policy risk management	The company pays close attention to all kinds of policy changes, makes timely responses to the latest policies and makes corresponding adjustments, so as to minimize the impact of policy risks on the company's business activities.
Liquidity risk management	The Company implements a prudent liquidity risk preference management strategy, and ensures that the company has sufficient liquidity reserve and financing capacity under normal and stress conditions through scientific asset and liability management and fund management, multi-level liquidity reserve, effective liquidity emergency disposal and liquidity risk indicator monitoring and early warning, etc. And incorporate the liquidity risks of subsidiaries into the unified management and control of the Group to prudently prevent the liquidity risks of the group.
Market risk management	The company follows the principle of active management and quantitative orientation. Based on its own risk preference and market risk tolerance, as well as the actual needs of each business line, the company adopts a top-down and bottom-up approach to formulate and refine the market risk limits of the group, parent company and each business unit, and adopts risk identification, evaluation, measurement, monitoring, reporting and disposal measures. To ensure that the level of market risk borne by the company is within the risk tolerance range.
Credit risk management	By means of effective risk identification, prudent risk assessment and decision-making, dynamic risk measurement and monitoring, timely risk reporting and response, the Company implements the whole process management of credit risk, so as to effectively prevent or avoid the occurrence of risk events, reduce the losses caused by risk events to the group and maximize the risk-adjusted returns within the acceptable scope of credit risks.
Compliance risk management	The company strictly abides by external legal provisions and regulatory requirements, and continuously strengthens various compliance management work such as system construction, compliance audit consultation, compliance monitoring and inspection, employee practice behavior, anti-money laundering management and wall management.
Operational risk management	The company mainly realizes the management of operational risks by improving the authorization mechanism and post responsibilities, formulating and improving the system and process, improving the construction of IT system, strictly regulating the operation discipline, strengthening the control in advance and the supervision and inspection after the event.
Information technology risk management	In 2022, relying on the three lines of "business continuity guarantee, security guarantee and quality guarantee" and the three bases of "data platform, hybrid cloud platform and two places and three centers basic platform", the company will realize the effective management and control of information technology risks before, during and after the event. The company increases investment in information technology, continuously standardizes operation process, strengthens compliance risk control and management, further improves the security management level of information system construction and operation, guarantees the safe, reliable and stable operation of the company's information system, and effectively supports the standardized development of the company's business.
Reputational risk management	The Company continues to establish and improve the company's reputation risk management system and a whole-process control mechanism including identification, evaluation, control, monitoring, response and reporting, according to the Guidelines on Reputation Risk Management for Securities Companies issued by the Securities Association of China and the Measures for GF Securities' Reputation Risk Management and other system requirements. Timely identification and dynamic monitoring of reputation risks through effective means of public opinion monitoring; Regularly assess the company's overall reputation risk, maintain and manage media relations; Coordinate all units of the company to deal with reputational risk events in a timely manner; Promote the construction of official platforms, and use various media forms to promote the active dissemination of positive and objective information of the company; Organize the implementation of reputation risk training, cultivate the awareness of reputation risk prevention of all staff, require all staff to take the initiative to maintain, consolidate and improve the company's reputation, promote the steady development of various businesses



#### **Internal Auditing Work Mechanism**

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In 2022, facing the complex and changing external environment, the Company conducted risk-orientated internal audits such as regular audit, follow-up audit, special audit and off-office auditing to strengthen the comprehensive coverage of audits. At the same time, taking into account the requirements of internal and external systems, the Company focused on the inspection of the construction and implementation of the internal control mechanism of investor suitability management, integrity practices, reputation risk and cultural construction to strengthen the supervision of audit, promote the establishment and improvement of long-term internal control mechanism and improve the effectiveness of investor rights protection.

During the reporting period, the Company optimized internal management structure, established a special working group and strengthened the application of scientific and technological means in audit work to expand the depth and breadth of audit, improve work efficiency and promote the improvement of audit quality and efficiency. Meanwhile, taking into account the strategic direction, the Company conducted timely and in-depth inspection and evaluation of important and innovative businesses and related management fields to promote the further optimization and improvement of the systems, control mechanism and management process, improve the overall internal control level of the Company and protect the legitimate rights and interests of investors.

	Control	Key Initiatives
	Establishment of	In order to strengthen the review and e
	the Auditing System	management and prevent and control
	for Evaluating the	Effectiveness of Compliance Managem
	Effectiveness Compliance	Implementation Measures for Evaluatin
	Management	which clearly stipulated the organization
		The Company formulated the Operation
	Development of the Audit	Management of GF Securities, which c
	System for Reputation	and methods, and strengthened the ins
	Risk Management	management and the implementation of
		reputation risk management level.
		The Company revised or formulated a
	Continuous Update and	for the Off-office Auditing of GF Securit
	Improvement of the Audit	Internal Audit of GF Securities, the Ope
	System	of GF Securities and the Operational G
		Business of GF Securities.
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evaluation of the effectiveness of the Company's compliance compliance risks, based on the Guidelines for Evaluating the nent of Securities Companies, the Company formulated the ng the Effectiveness of Compliance Management of GF Securities, on form, content, procedures and methods of evaluation.

onal Guidelines for the Internal Audit of Reputation Risk clarified the specific requirements on the content, process nspection and supervision of the Company's reputation risk of relevant work, so as to promote the Company to improve its

a number of audit systems, including the Management Measures rities, the Implementation Rules on Anti-money Laundering perational Guidelines for the Internal Audit of Integrity Practices Guidelines for Internal Audit of Asset Custody and Fund Services

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## **Anti-money Laundering and Integrity Building**

**Anti-Money Laundering Measures and Results** 



#### Construction and Update of Anti-Money Laundering Rules and Regulations

In 2022, the Company revised the Management Regulations on Suspicious Transaction Reporting of GF Securities, which specified the starting time of the relevant work records and data retention period of suspicious transaction reporting. At the same time, the approval procedures for general suspicious transaction reports and key suspicious transaction reports were distinguished, and the levels of approval for key suspicious transaction reports were increased to further improve the analysis and submission process of suspicious transaction reports.



#### **Anti-money Laundering Training**

The Company offered anti-money laundering training to compliance personnel on a quarterly and annual basis, and organized various anti-money laundering training and publicity activities to enhance the anti-money laundering awareness of investors and the public. In accordance with regulatory requirements, the Company conducted identity verification of specific customers and due diligence and management of high-risk customers.

#### **Anti-Commercial Bribery and Integrity Building**

In 2022, the Company continued to ensure the implementation of integrity practices requirements through special or routine inspections, improvement of business agreements and compliance training. The Company has included the inspection of integrity practices in its routine compliance inspections and required all departments to add anti-commercial corruption clauses to the agreement templates in principle. The Company cooperated with local securities regulatory bureau to carry out special self-inspection on the integrity of securities companies, and gave feedback on and reported risk incidents or clues related to the Company and its personnel's violation of integrity practices to the local securities regulatory bureau on a quarterly basis. The Company timely reported to the local securities regulatory bureau and the China Securities Association on internally and externally accountability of employees for violating relevant regulations on integrity practices. The Company also carried out anti-corruption training to supervise relevant departments to perform their duties and implement the requirements of integrity practices.

The Company organized training and examinations on integrity practices for all employees. The training status, results and participation rates were recorded in the system, kept on file and included in annual compliance assessment. The Company carried out special training on integrity practices in retail business lines for compliance management personnel of its branches, and publicized and delivered the requirements of Guangdong Securities Regulatory Bureau, Shanghai Securities Regulatory Bureau and other regulatory authorities on strengthening the construction of a integrity culture and implementing the regulations on integrity practices throughout the Company.

## Intellectual Property Protection and Brand Building

#### **The Effectiveness of Intellectual Property Protection**

The Company has strictly abided by the Trademark Law of the People's Republic of China, the Patent Law of the People's Republic of China, the Copyright Law of the People's Republic of China, the Regulations for the Protection of Computer Software and other relevant laws and regulations, and strictly regulated the management of intellectual property rights. During the Reporting Period, the Company focused on strengthening brand protection, filed trademark applications and fine arts copyright registration according to its business expansion requirements, and declared the main trademarks of the Company to the List of Key Trademarks in Guangdong Province for 2022. The Company also strengthened the management of the use of the Company's portrait rights, works infringement and self-media by issuing documents and formulating agreement templates.

### Invention Patent and Copyright

In 2022, the Company had in aggregate applied for 12 invention patents and 8 software copyrights; and obtained 3 invention patents, 1 utility model patent and 8 software copyrights.

#### **Company Brand Building**

#### Improving brand image continuously

During the Reporting Period, the Company proactively disseminated contents that served national strategies, real economy, residents' wealth management and actively assumed social responsibilities to enrich the brand connotation. The Company continued to disseminate high-quality development models such as the research empowerment and technology leadership, as well as its characteristic corporate culture to create a professional image. The Company also enhanced its brand vitality through digital collections, Financial Blind Words Talk Show and other innovative activities.

## Improving reputation risk management continuously

During the Reporting Period, the Company revised and issued the Measures for the Management of Reputational Risk of GF Securities and the Measures for the Management of News Release of GF Securities to improve the whole-process management of reputation risk and press release.

#### **Building brand landmark**

In 2022, the Company used the external lighting of GF Securities Tower to actively promote urban culture and social responsibility. During the reporting period, the Company completed nearly 30 urban cultural publicity and nearly 20 public welfare publicity including World Children's Day. The light shows of the Company appeared on China Central Television (CCTV) and other mainstream medias as a Guangzhou landmark many times.

## **Effectiveness of Responsible Procurement**

The Company formulated the Regulations on the Administration of Suppliers in Centralized Procurement of GF Securities, which stipulated that suppliers shall meet basic conditions including the provision of goods in compliance with national safety and environmental standards, and should comply with environmental protection, employee occupational health and safety management and other requirements when participating in the Company's procurement activities.

In 2022, according to the procurement plan, the Company carried out centralized procurement by consolidating similar projects to save resources and improve procurement efficiency. At present, the Company has fully adopted electronic procurement system platform to implement centralized procurement, and all bidding documents were submitted in electronic form and managed in a paperless manner.





Investor education public welfare publicity in GF Securities Building in 2022

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## Serving with Heart:

Customer-Centric, Practicing the Concept of High-Quality Development and Enhancing the Building of Capabilities

#### 34 Professional Platform Empowerment to Enhance Comprehensive Customer Satisfaction

- 36 Strengthen IT Security to Protect Customers' Privacies and Investors' Interests
- 37 Overall Implementation of Investor Education

The Company combined financial technology innovation and humanistic care, adhered to the service concept of "Your Attentive, Professional and Dedicated Business Partner, continuously enhanced the construction of digital platform and staff capability training, promoted the wide application of financial technology, and strived to improve customers' various service experiences and overall satisfaction. Through comprehensive risk management and customer suitability management, the Company has strengthened investor communication, provided professional financial services to customers, protected investors' interests and prevented financial risks.





## **Professional Platform Empowerment** to Enhance Comprehensive Customer **Satisfaction**

#### **Development of Digital Innovation Service Platforms**

In 2022, the Company continued to use financial technology to empower its business development and actively promoted the innovation of financial technology application.

• In terms of wealth management	• the Company continuously optimized the Yitaojin APP centered full-process accompanying wealth management platform, and launched individual pension investment funds and introduced third-party fund investment advisory services to continuously enrich product portfolio and it also strengthened product research to provide customers with better products.
In terms of trading and institutional business	the Company established an institutional integrated service portal, to build a 1+N digital system for institutional services. "Guangfa Touyitong" takes the lead in launching the institutional "Fund Mall" in the industry, and through integrating the "War Heart" investment and research system, integrating the ability of the intermediate department of investment and research, building the institutional comprehensive trading platform of "investment and research + trading + operation" integration.
In terms of OTC derivatives	• the Company improved the Titans-centered OTC derivatives investment management platform system to promote the rapid development of OTC derivatives business.
• In terms of investment banking	the Company comprehensively improved the quality of investment banking practice and risk management and control through the construction of investment banking system with multiple touch points.



Leading the new era of digital economy, the Company appeared at the 11th Golden Fair

#### **Improvement of the Overall Customer Satisfaction**

The Company insists on being customer-centric, understanding customer needs, focusing on customer expectations, and striving to maximize customer benefits; adheres to putting "customer first" in mind and in action. The Company understands that customers as capital market participants are the cornerstone of market, whose trust is the basis for our survival and development. The Company takes care of every customer and provides professional solution to meet their needs.

In 2022, our 95575 service hotline serviced customers 386,695 times, including 23 rational complaints from customers of brokerage business. All complaints were followed up through acceptance, investigation and handling, feedback and return visit. The satisfaction rate in return visit reached 96.02%, up 4.54 percentage points from 2021; there were 386,695 participants (person-time) in the customer satisfaction survey and 50.11% respondents provided feedbacks, which accounted for 2.65% of total customers of our brokerage business. The satisfaction rate of participants for our customer service reached 99.27%, up 0.04 percentage point from 2021.

#### **Brokerage Business Customer Rational Complaints**

Year	Number of rational complaints	Satisfaction rate in return visits
2020	189	98.67%
2021	81	91.48%
2022	23	96.02%

Number of rational complaints

Satisfaction rate in return visits







The Company won the "Junding Award for Top 10 Apps" and other awards for the digital transformation of China's securities industry





#### **Brokerage Business Customer Satisfaction** Survey

Year	Number of participants (person-time)	Percentage in total customers	Satisfaction rate of participants
2020	339,120	2.81%	99.26%
2021	257,816	1.82%	99.23%
2022	386,695	2.65%	99.27%

Number of participants (person-time) Satisfaction rate of participants 99.26% 99.23% 99.27% 386.695 339,120 257.816 2020 2021 2022 2020 2021 2022

GF Hong Kong won the 12th Golden Bauhinia Outstanding Securities Service Institution

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## Strengthen IT Security to Protect Customers' **Privacies and Investors' Interests**

In 2022, the Company strictly complied with the Cyber Security Law of the People's Republic of China, the Data Security Law of the People's Republic of China, the Securities Law of the People's Republic of China, the Measures for the Administration of Information Technology of Securities and Fund Operating Institutions and other associated national laws, regulations, policies and systems to prohibit illegal collection and illegal use of customer information. To protect customer information, the Company continued to improve its information technology protection and data management system. During the Reporting Period, the Company formulated or revised the Implementation Rules for the Administration of Cyber Security of GF Securities, the Implementation Rules for the Data Classification and Hierarchy of GF Securities and the Regulations on the Management of Change Processing Procedures of Information System of GF Securities and other systems to further regulate the security management requirements in system development, operation and maintenance, cyber security and data governance.

#### Information Security Assurance



The Company conducted cyber security awareness training in 2022

In 2022, the Company continued to increase its investment in improving information security and network financial security and improved its network security in-depth defense system through basic security construction projects to enhance its detection and defense capabilities for detecting hacker intrusions and provide security threat intelligence data for the digitalization and security operations of the Company. By combining system construction with security technology application, the Company continued to promote data security management, and improved its data security management through data classification and hierarchy, data desensitization process and remote development desktop to protect customer data and corporate data asset security.

#### Protection of Customers' Privacies

In 2022, the Company commissioned external agencies to conduct security and privacy compliance testing on five APPs of the Company, and adopted various measures to prevent the leakage of sensitive information, such as minimizing the transmission path of customer sensitive information, clearing up unnecessary sensitive information transmission and enhancing client authentication mechanisms, and strengthened the security protection of terminal information at various levels to effectively improve the ability to protect customer privacy.

GF Fund, a subsidiary of the Company, continued to carry out personal information protection in APPs in accordance with the requirements of the Personal Information Protection Law of the People's Republic of China. During the year, the GF Fund Online Trading Privacy Policy Statement and Emergency Handling Reminders was revised seven times to further improve the reminders about the scope of personal information and access permissions collected and used by APPs.

#### Practice inclusive design

With the rapid growth of the elderly population in China, many elderly people encounter problems such as complex entry and unclear fonts when using mobile applications. In order to narrow the "digital divide" faced by the elderly and provide them with more comprehensive, considerate and direct facilitation services, the company will launch Yituangjin "Elder Care Edition" in 2022. It allows the Yitaojin APP to switch to "elder care mode" with one click, with more focused functions, clearer fonts and more convenient operation. Meanwhile, the overall visual design of the APP is optimized for elderly investors, so as to provide them with better experience.

## **Overall Implementation of Investor Education**

In 2022, adhering to the original intention of "serving investors", the Company's investor education team consolidated investors' "knowledge" and "practice" and made the following new attempts in investor education services:



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While actively holding various investor education activities, the Company simultaneously carried out online promotion of financial and wealth management knowledge. The Company published more than 2,300 issues of investor education articles, comics and short videos through the Company's national internet investor education base and other platforms with a total of approximately 160 million views.



The Company carried out extensive investor education activities



Screenshot of an IP DreamWorks investor education video

we emphasized on both accuracy and practicality and insisted on both fun and innovation to create a new media communication ecosystem. With the help of video accounts, corporate WeChat and other tools, the "GF IP DreamWorks" project was launched to reach investors in multiple dimensions by various means such as short videos and live

we launched online Wealth Management Classes for Newbies and Today's Planning, Future Comfortable Personal Elderly Care Classes for zero-foundation investors; experiential financial and business interactive game classes for children aged 7-12 and held more than 170 activities during the year, covering about 52,000 people; successively established strategic partnerships with a number of colleges and universities to carry out activities to promote financial knowledge into 100 schools; and conducted over 190 community seminars on prevention of illegal securities activities and anti-fraud for middleaged and elderly people, serving approximately 12,000 community residents.

we launched more than 1,300 original posters, long pictures and videos such as "New Customers Must Know" and "Daily Calendar" online, and further carried out more than approximately 1,700 investor education activities under "Shareholders", "Pension" and "Understanding Reports of Listed Companies" and other themes, serving more than

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Taking advantage of important timings such as "3 · 15" International Consumer Rights Day, "5 · 15" National Investor Protection Publicity Day, Financial Knowledge Popularization Month and World Investors' Week, the Company continued to carry out investor protection theme activities focusing on publicizing the knowledge about the hazards and identification methods of illegal securities activities and the protection of investors' rights and interests to enhances investors' risk prevention awareness.



Investor education public welfare publicity in GF Securities Building in 2022

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In 2022, the Company hold "Celebrating the 20th NCPC, Investor Education Public Welfare Travel" activities by taking into account the learning needs of different groups such as teenagers, middle-aged and elderly people and small and medium-sized investors to carry out nearly 400 investor education activities in many places across the country, such as Children's Financial and Business Interactive Classes, Prevention of Illegal Securities Activities Entering The Community and Entering Into Listed Companies, covering 80,000 people.

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The Company held "Approaching Investors by Beijing Stock Exchange", "Infrastructure Public Offering REITs", "Convertible Bond Investor Education", "Offline Investor Special Education", "New Varieties of Shenzhen Stock Options", "Investor Protection During Delisting", "Embracing Registration System, Sharing High-Quality" and other themed investor education activities to interpret various business rules and risk knowledge, deepen investors' understanding of relevant businesses and investment products and guide investors to form a rational investment philosophy of "learning before investing".

## 

The company actively implemented the requirement of "promoting investor education into national education" and held more than 60 financial knowledge lectures in colleges and universities, primary and secondary schools, covering more than 21 schools and 25,200 students, including organizing experts to give lectures on Securities Market Practice at South China University of Technology and Sun Yat-Sen University, establishing strategic partnerships with a number of universities, entering into Southwestern University of Finance and Economics to carry out college student investment and wealth management competitions and entering into primary and secondary schools to carry out children's financial and business activities.

#### 

In order to provide services catering to the elderly, the Company completed the construction of the page and content of "The Elderly School" in the age-appropriate function modification of the Yitaojin APP, and published a total of 11 risk education videos, long pictures and articles for the elderly in two sub-columns.



## Case

In order to better link offline investor education to help investors improve their financial management literacy and build rational investment thinking, the Company's holding subsidiary, GF Fund, built the GF Fund Internet Investor Education Base (hereinafter referred to as "Investor Education Base") in combination with the relevant requirements of regulatory authorities with the short-term goal of building a national investor education base and the long-term goal of establishing a benchmark brand for investor education in the industry. According to the wealth management life cycle of investors and the key and difficult issues in their investment process, it planned a multi-level investor education system covering pre-investment, mid-investment and post-investment and took customers as the center to provide investors with professional, diverse and entertaining investor education works.





# Green Development:

Serving Green Finance, Actively Addressing Climate Change and Marching towards the Goal of Sustainable Development

#### 42 Serving Green Finance and the Real Economy

- 44 Performing Green Operation
- 47 Addressing Climate Change

Currently, the construction of ecological civilization in China has entered a critical period in which carbon reduction is the key strategic direction and the quality of ecological environment shifts from quantitative improvement to qualitative improvement. In 2022, the Company had always been committed to responding to the country's major strategic decision of "carbon peaking and carbon neutrality" with financial services and unswervingly insisted on the new development concept of "innovation, coordination, green, openness and sharing" by implementing green operation throughout the operation and management process, practicing the ESG responsible investment philosophy, continually promoting green operation, striving to reduce the impact of business activities on the environment and taking the initiative to address climate change to make its contributions to promoting the construction of ecological civilization and achieving the goal of "carbon peaking and carbon neutrality".

# Groon Einance and the P

# Serving Green Finance and the Real Economy

# Bond financing services supporting the development of green economy and real economy

Against the backdrop of "carbon peaking and carbon neutrality" and "one belt and one road" strategies, bond financing, as a direct financing channel, has played an active role in optimizing the social financing structure and reducing social financing costs. The Company actively responded to the call of national policies by serving clients in key industries such as transportation, aviation, construction and public resources and underwriting the issuance of bonds including renewable bonds, green bonds, low-carbon transformation-linked bonds, scientific and technological innovation bonds and special financial bonds for small and micro enterprise loans, the proceeds of which were applied in the policy-oriented fields such as new energy development, capacity upgrading and public facilities, making significant contributions to promoting the development of green economy and real economy.

In 2022, the Company underwrote the issuance of 8 tranches of green bonds and 3 tranches of low-carbon transition linked bonds with a total issuance size of RMB121 billion, helping enterprises improve their capital assets and energy industry structure and take the path of interconnection, green and low-carbon and common development. Meanwhile, the Company effectively guided social funds to invest in environmental governance, energy conservation, emission reduction, low-carbon and environmental protection and other green industries, making GF's contributions to promoting the construction of ecological civilization and supporting the development of green industries.

# Practicing ESG responsible investment philosophy

Since China proposed the strategic goal of "carbon neutrality and carbon peaking", the green financial system has been further improved. Since June 2018, A shares have been officially included in the MSCI Emerging Markets Index and MSCI Global Index, strengthening international investors' awareness of China's capital market.

In 2022, the Company made additional investments of RMB11.476 billion in environmental protection-related corporate bonds covering several fields such as new energy development, waste treatment, solid waste processing, environmental governance, clean energy, energy conservation and emission reduction, efficient energy storage and smart energy and additional investments of RMB5.096 billion in green bonds, the proceeds of which were specially used in green projects such as energy conservation and environmental protection, pollution prevention and control, resource conservation and recycling, including additional investments of were RMB1.510 billion in carbon-neutral bonds as a sub-type of green debt financing instrument, the proceeds of were specially used in green projects with carbon emission reduction benefits.

made additional investments of RMB11.476

billion in environmental protection-related corporate bonds



#### **GF Fund**

In 2022, GF Fund, a holding subsidiary of the Company, kept abreast of the global trend, actively practiced the ESG concept, solidly promoted the construction of the Company's ESG rating system and sustainable investment management system, steadily developed the ESG strategies and effectively fulfilled the social responsibilities of a financial institution. Specific measures include:

In respect of equity, under of environmental, social ar levels to complete the ESC based on the existing exter transformation and improv ESG development status, bond issuers in the market
In respect of structure, C which is responsible for investment, and set up s according to the business of system, the Company risk management system
GF completed the rese quantitative and fixed inc product as an example, strategy, supplemented shareholder rights. In 20 public and non-public ES financial institution with ES

#### **GF Qianhe**

In 2022, GF Qianhe focused on its deployment in several fields such as advanced manufacturing, healthcare, new consumption, hard technology, soft technology and special opportunity investment. GF Qianhe invested in various enterprises in the carbon peaking and carbon neutrality field with its own funds and actively supported the development of green environmental protection enterprises. During the Reporting Period, GF Qianhe consistently pursued the strategic goal of sustainable development and invested in additional four related enterprises with an accumulative investment of RMB264 million.

#### **GF Xinde**

In 2022, GF Xinde continued to be deeply rooted in the field of private equity investment, devoting to serving key industries in relation to the national "14th Five-Year Plan" such as scientific and technological innovation, high-end manufacturing, green environmental protection, healthcare and consumption upgrading, and directly served the real economy through capital support and enabling post-investment management to effectively promote the industrial transformation. During the Reporting Period, the funds managed by GF Xinde invested in a number of enterprises related to the new energy industry.

#### **Conducting ESG research**

In 2022, the Company released 18 ESG-related topics and special research reports such as the "Double-carbon New Cycle" Series Report (《"雙碳新週期"系列報告》) and the Carbon Neutralization Series Deep Report (《碳中和系列深度報告》), 201 industry research reports and 233 company research reports. The Company were invited by the SSE and other regulatory authorities to give theme speeches to promote the research results of "carbon peaking and carbon neutralization and ESG-related research results.



r the ESG evaluation indicator framework based on three pillars and governance, GF set several specific indicators at different GG rating of all A-share companies. In respect of fixed income, ternal ESG underlying data, the Company carried out localized overnent in combination with China's national conditions and and completed the ESG evaluation of approximately 4,000 at.

GF set up the sustainable investment business committee, implementing the work deployment related to sustainable several professional working groups under the committee is development and assignment of responsibilities; in respect y formulated relevant sustainable investment guidelines and in to provide guarantee at the system level.

earch and development of strategies for active equity, acome ESG products. Taking the strategy for active equity e, it focuses on positive screening and ESG integration d by the negative list principle, and actively exercising 022, GF promoted the preparation and launch of several SG-themed products to fulfill the social responsibilities of a ESG investment. The Company strictly complies with the Environmental Protection Law of the People's Republic of China, the Energy Conservation Law of the People's Republic of China and other laws and regulations, consistently integrates the green management philosophy into the entire operation and management process, strives to respond to the country's major strategic decision of "carbon peaking and carbon neutrality" with financial services, unswervingly insists on the new development concept of "innovation, coordination, green, openness and sharing", practices the ESG responsible investment philosophy, takes the initiative to address climate change and emphasizes on the business philosophy of green and environmental protection in all aspects of business to achieve sustainable growth, the organic combination of social, environmental and economic benefits and make contributions to promoting the construction of ecological civilization and achieving the goal of "carbon peaking and carbon neutrality".

#### Case: Energy Saving Measures

- Patrol security staff of GF Securities Building patrolled the office area of the building every night and closed the lighting system in the office area to reduce the lighting energy consumption.
- The Company recycled 80 air purifiers and 150 fans etc., in the public area and idle office area of GF Securities Building.
- The Company organized to carry out the refined management of energy consumption and controlled the disorders in the on-site energy consumption by formulating relevant operation requirements and standards, imposing responsibilities on specific posts, placing on-site management signs and conducting staff training, which effectively reduced energy consumption rate and avoided the waste of materials.

#### Case: Water-saving Measures

 The Company organized to adjust water tap outlet pressure at all pantries and restrooms and replace all water supply hoses at all pantries and restrooms to prevent water leakage caused by aged equipment.

#### Case: Waste Reduction Measures

- Outsourced printing services
- · Recycled and reused papers for office meetinas
- Uniformly recycled waste batteries at all floors according to national regulations

#### Key Performance Indicators on Environment of the Group in 2022

During the Reporting Period, the Company achieved results in energy conservation and waste management through the refined energy consumption management as compared to last year.

In terms of resource consumption, the total comprehensive energy consumption decreased by 2.48% as compared to last year, of which the consumption of direct energy (mainly consumption of fossil fuels) decreased by 14.18% as compared to last year.; generated volume of non-hazardous waste was 86.48 tonnes, decreased by 15.17% as compared to last year; total generated volume of hazardous waste was 1.81 tonnes, decreased by 12.75% as compared to last year. Environmental key performance indicator management has been improved.

2.48% as compared to last year

the total comprehensive energy consumption decreased by

Water consumption per employee decreased by 9.81% as compared to last year

total generated volume of hazardous waste decreased by 5% as compared to last year

#### Resource Consumption and Other Key Performance Indicators of the Group in 2022

## **Resource** Co 1. Energy consumption Total energy consumption<sup>(1)(2)</sup> (Mwh) Direct energy consumption (Mwh) Indirect energy consumption (Mwh) Total energy consumption per employee (Mwh/employee) 2. Water consumption<sup>(3)</sup> Total water consumption (m<sup>3</sup>)

Water consumption per employee (m<sup>3</sup> /employee)

#### Emissions

#### 1. Greenhouse Gas (GHG)

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Total GHG emissions<sup>(4)</sup> (scope 1 and 2)<sup>(5)</sup> (tonnes)

Direct GHG emissions (scope 1) (tonnes)

Indirect GHG emissions (scope 2) (tonnes)

Total GHG emissions (scope 1 and 2) per employee (tonnes/employee)

2. Non-hazardous wastes<sup>(6)</sup>

Total production of non-hazardous wastes (tonnes)

Production of electronics wastes (tonnes)

Production of paper wastes (tonnes)

Paper wastes recycled<sup>(7)</sup> (tonnes)

Production of hazardous wastes per employee (kg/ employee)

3. Hazardous wastes

Total production of hazardous wastes (tonnes)

Toner and ink cartridges wastes (tonnes)

Fluorescent tube wastes (tonnes)

Toner and ink cartridges wastes recycled (tonnes)

Production of hazardous wastes per employee (kg/ employee)



onsumption					
2022	2021	Year-on-year changes (%)			
37,806.22	38,769.34	-2.48%			
10,485.23	12,217.91	-14.18%			
27,320.99	26,551.43	2.90%			
2.55	2.94	-13.12%			
153,256.08	151,287.93	1.30%			
10.35	11.48	-9.81%			

17,506.67	17,468.64	0.22%
2,684.02	2,987.68	-10.16%
14,822.66	14,480.96	2.36%
1.18	1.33	-11.07%
86.48	101.94	-15.17%
39.75	46.44	-14.42%
46.73	55.49	-15.79%
5.50	7.58	-27.45%
5.84	7.74	-24.52%
1.81	2.08	-12.75%
1.47	1.60	-8.10%
0.34	0.48	-28.47%
0.62	0.50	24.10%
0.12	0.16	-23.39%

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- (1) The direct energy consumed by the Group mainly includes gasoline and diesel; indirect energy is mainly purchased electricity. The scope of energy consumption statistics covers the self-use floors of the parent company and its subsidiaries in the GF Securities Building, as well as the offices premises of each branch and other subsidiaries within the scope of consolidated statements;
- (2) Total energy consumption represents the direct and indirect energy consumption, which is calculated based on the conversion factors as stipulated in the General Principles for Calculation of the Comprehensive Energy Consumption (《 綜合能耗計算通則 》) (GB/T2589-2020) issued by the national standard of the People's Republic of China:
- (3) Due to its business nature, water resources of GF Securities are all derived from municipal water supply, and the water consumption mainly represents the domestic water used by the staff of GF Securities during office hours;
- (4) Due to its business nature, the significant air emissions of GF Securities are the GHG emissions, arising mainly from the use of electricity and fuels derived from fossil fuels. The GHG inventory includes carbon dioxide, methane, and nitrous oxide. GHG emissions data is presented as CO2 equivalent and calculated based on the 2006 IPCC Guidelines for National Greenhouse Gas Inventories (2019 Refinement) and the Sixth Assessment Report published by the Intergovernmental Panel on Climate Change (IPCC), of which the mainland China region will make reference to the "Emission Factors of China's Regional Power Grid Baseline of 2019 Reduction Project" (《2019年度減排項目中國區域電網基準線排放因子》) issued by the Ministry of Ecology and Environment of the People's Republic of China and the Hong Kong region will make reference to the CLP Power Hong Kong Limited 2021 Sustainability Report;
- (5) GHG scope 1 represents GHG emissions generated directly from the operations of the Group; GHG scope 2 represents the "indirect energy" GHG emissions arising from the power consumed (purchased or acquired) internally by the Group;
- (6) Non-hazardous waste and hazardous waste (such as waste papers) are both disposed or recycled by a qualified third party or supplier;
- (7) The Group's recycling management on paper wastes was handed over to qualified third parties or suppliers for disposal or recycling in 2022.

#### 2023 Annual Energy Conservation and Emissions Reduction **Targets and Measures**

In 2023, the Company plans to save 1,000 m<sup>3</sup> of water and 250,000 kwh of public electricity as compared to 2022. Specific control measures are as follows:



In terms of public energy management, energy-saving measures will be taken primarily for elevators, use process, such as optimal use of green drip irrigation and fog irrigation on the ground floor, recovery of air-conditioning condensate water, recycling of rainwater, use of water-saving toilets and faucets, optimization of elevator algorithm, automated lighting control and on-site management and other



In terms of data room, air conditioning temperature of data room, UPS room and floor wiring room

#### Setting and Planning of Goals for e-Waste

The Company has a complete life cycle management system and implementation mechanism for electronic equipment, so that the equipment can be used reasonably and electronic waste can be minimized; laptops and desktops with high, medium and low-level configurations will be allocated to employees for use according to their needs; office equipment not entering retirement period will be revitalized according to the actual needs of employees to avoid waste of resources; and the retirement of computer equipment shall be examined for approval at different levels based on the net asset value and the original value of the asset in order to maximize the benefits of computer equipment.

## Addressing Climate Change

#### Measures on Energy Conservation and Carbon Reduction in 2022

#### Case

The Company held a waste battery recycling activity, where employees can exchange 20 waste batteries for succulent green plants, to call on employees to protect environment and properly dispose of hazardous waste. Through such activity, 858 waste batteries and 2 notebook computer batteries were successfully collected, which had been recycled by Guangzhou Tianhe District Xiancun Comprehensive Security Centre.

#### Addressing Major Climate Change-induced Risks

Addressing climate changes is a global issue that mankind is facing. In September 2020, President Xi Jinping delivered an important speech at the General Debate of the 75th United Nations General Assembly, stating that "China will increase its national independent contribution, endeavour to reach a peak in carbon dioxide emissions by 2030, and strive to achieve carbon neutrality by 2060". Achieving "carbon peaking and carbon neutrality" is a major strategic decision made by the Party Central Committee with comrade Xi Jinping as its core after careful consideration and China's solemn commitment to the international community. We shall base ourselves on China's energy and resource endowment, adhere to the principle of seeking progress while maintaining stability and promote the "double carbon" work to a new level.

As a listed securities, the Company has formed a financial group structure and faces opportunities and risks arising from major climate change, mainly including:





The waste classification management was implemented for GF Securities Building. In 2022, approximately 7 tons of domestic waste, 3.60 tons of kitchen waste and 10 tons of recyclable waste (including recyclable waste such as paper waste, water bottles and aluminum cans) were collected and transported.

Reduced the unnecessary use of company vehicles and tried to arrange green travel for employees. Reasonably adjusted the use of employees' shuttle buses, reduced emissions, encouraged employees to travel with low carbon and endeavoured to choose public transport.

With the introduction of relevant policies such as "carbon neutralization and carbon peaking" and green finance, there may be market demand for ESG-friendly products or services, which will have a direct impact on the business development of the Company and its customers. For example, environmental policies may lead to increased regulation of specific industries, which may lead to changes in risks and opportunities in the portfolio.

The sudden and severe climate change, such as drought, cold wave, flood, typhoon, volcanic eruption and other extreme weather or natural disasters, may affect the normal operation of the Company and its customers' offices and production sites, and thus affect

The Company's customers may be subject to the risks of legal liability in accordance with the law, regulatory measures, disciplinary actions, property damage or business reputation loss due to failure to comply with environmental and climate related policies or laws.

The company is fully aware of the impact of climate change on the global economy and the urgency of actions to address climate change, and continues to promote green operations to reduce the environmental impact of business activities. By actively serving green industries such as environmental protection, energy conservation and clean energy, the Company guides and encourages more social funds to invest in the green economy and helps to achieve the goal of "carbon neutralization and carbon peaking" (see "Serving green finance and real economy" and "Performing green operation" in this section for details).



# **People-oriented:**

Strengthening Corporate Culture Development and Insisting on Stafforiented Initiatives for the Dream of Serving the Country with Financial Services

50	Safeguarding	<b>Employees'</b>	<b>Rights</b>
	and Interests		

54	Focusing on Employees' Health	h
	and Safety	

- 55 Training Employee Skills
- 56 Developing Corporate Culture

We adhere to the staff-oriented principle and proactively support staff growth through a variety of measures, paths and conditions. Under a talent development plan with well-defined direction, tasks and objectives, we maintain a core talent growth plan which is designed to facilitate rapid growth of core talents through systematic training and supports. Training and introduction are combined to consolidate the talent reserves under a well-established and longeffect talent cultivation system, thus promoting employee growth to underpin business development and realize the dream of serving the country with financial services.

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## **Safeguarding Employees' Rights and** Interests

#### **Sound Protection of Employees' Rights and Interests**

In strict compliance with the relevant labor laws and regulations, the Company has established a sound human resources management system, including the Administrative Measures on Labor Contracts, the Administrative Measures on Employee Remuneration, the Administrative Measures on Employee Benefits Leave and the Administrative Measures on Employee Welfares. In 2022, the Company strictly implemented and effectively protected the rights and interests of employees in labor protection, labor conditions, wage payment, social insurance, working hours and leave, promotion and protection of the rights and interests of female employees.

The Company is committed to establishing an effective compensation incentive and restraint mechanism, fully motivating the enthusiasm and creativity of all employees and recruiting and retaining key core talents. The basic principles of the Company's remuneration management include, among others, performance-oriented, synergy and win-win, external competitiveness, risk matching and diversified incentives. In 2022, the Company implemented new measures, including (i) active implementation of the Guidelines for Securities Companies to Establish a Robust Compensation System (《證券公司建立穩健薪酬制度指引》), optimization and improvement of the relevant internal policies, and optimization of the salary deferred payment mechanism; and (ii) optimization of the remuneration structure to develop a relatively balanced salary structure with fixed salary, current bonus, long-term incentive and welfare reflecting the internal management orientation of put more remuneration resources to junior employees.

The remuneration of the Company's employees primarily consists of three parts: fixed salary, performance bonus and welfare. Fixed salary is the relatively stable remuneration that employees can obtain when they meet the requirements of their job duties and work normally, reflecting the basic security and safety. Performance bonus is a variable remuneration set for the purpose of motivating and retaining employees, which is comprehensively determined according to various factors such as company performance, department performance, personal performance, personal ability, compliance performance and external compensation market competitiveness. Benefits include the payment of various statutory insurance and housing provident funds for employees in accordance with external laws and regulations and internal policies, as well as employee benefits, labor protection fees and labor union benefits, which are inclusive benefits.

#### Labor Contract and Social Security Coverage of the Company's Employees

\* Statistical caliber: parent company (excluding labor dispatch employees and brokers)



#### **High Quality Team of Professionals**

The Company recruits talents based on its development needs and the principles of open recruitment, fair competition and merit selection; when recruiting talents, the Company emphasizes not only profession and ability, but also quality and morality; based on the differences between different recruits and job requirements, the Company has comprehensively adopted internal referral, external recruitment, on-campus recruitment, headhunting, and other recruitment methods and channels, to supplement its talents at all levels; the Company encourages its internal employees to recommend talents to the Company and encourages subordinate units to recommend talents to higher-level units; when recruiting and hiring employees, the Company adheres to the principle of avoiding relatives; when signing labor contracts, labor contracts with different terms shall be signed according to the requirements of different posts; the company implements the probation period system for new employees, and assesses them after the probation period expires. Either of the Company or employees can terminate the labor contracts by consensus; the resignation tendered by an employee for personal reason shall be approved according to the authority of human resources management.

In 2022, the Company recruited 2,037 new employees, including 1,406 new employees with experiences and 631 fresh graduates. During the Reporting Period, the Company actively provided internship positions to cultivate the ability of fresh graduates. The headquarter of the Company accepted a total of 2,028 interns. After the interns take their posts, the practical level of the fresh graduates was improved through the methods of "post practice" and "apprenticeship". Based on the assessment results of the interns, we signed labor contracts with 631 fresh graduates.

The diversity of employment during the Reporting Period is set out below:

#### Number of Employees, Professional Composition and Education Level in 2022

Number of employees of the parent company as at the en	d of the Reporting Period (person)	12,572
Number of employees of principal subsidiaries as at the end of the Reporting Period (person)		2,230
Total number of employees as at the end of the Reporting	Period (person)	14,802
Total number of employees on the payroll for the Reporting	g Period (person)	14,802
	By function	
Category	Number of Employees (person)	Percentage
Principal business	11,584	78.26%
Compliance/risk control/audit/internal control	641	4.33%
Т	927	6.26%
Others	1,650	11.15%
Total	14,802	100.00%
By e	ducation background	
Category	Number (person)	Percentage
Doctorate	171	1.16%
Master degree	4,509	30.46%
Undergraduate	9,074	61.30%
Junior college or below	1,048	7.08%
Total	14,802	100.00%
	By age	
Age group	Number (person)	Percentage
Aged 30 or below	4,479	30.26%
Aged 31 – 40	6,868	46.40%
Aged 41 – 50	2,461	16.63%
Aged 51 or above	994	6.72%
Total	14,802	100.00%

Note 1: Statistical caliber includes labor dispatch employees, brokers, of which 580 are internally retired employees;

Note 2: There were no retired employees for whom the Company is required to pay additional costs;

Note 3: Type of employment: Full-time;

Note 4: The total number of employees according to the registered address of the parent company and the first-level holding subsidiary: Mainland China: 14,490, Hong Kong Special Administrative Region: 312.



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#### **Total Number of Management Personnel and Gender Ratio in 2022**

Item(s)	Unit	Number
Total number of employees	person	12,572
Total number of female employees	person	5,796
Total number of female management personnel	person	155
Female management personnel as a percentage of the total number of management personnel	%	24.07
Total number of male employees	person	6,776
Total number of male management personnel	person	489
Male management personnel as a percentage of the total number of management personnel	%	75.93

\* Statistical caliber: parent company

#### Employee Injuries and Work-related Deaths of the Company in 2022

Item(s)	Unit	Number
Lost days due to work injury in three consecutive years from 2020 to 2022	day	607
Cumulative number of work-related accidents and work-related fatalities in three consecutive years from 2020 to 2022	case, person	18 cases (no fatalities)
Number of work-related deaths	person	0
Percentage of work-related deaths	%	0

\* Statistical caliber: parent company

During the Reporting Period, based on the number of employees of the parent company excluding marketing staff, the turnover of employees was 4.54%, of which female employees accounted for 48.33% of the total number of employee turnover, and male employees accounted for 51.67% of the total number of employee turnover.



#### The Company's Turnover of Employees and as a Percentage of Each Age Group in 2022

Item(s)	Unit	Number
Number of employee turnover	person	300
Turnover of employees	%	4.54
Among which:		
Number of female employee turnover	person	145
Percentage of female employee turnover	%	48.33
Number of male employee turnover	person	155
Percentage of male employee turnover	%	51.67
Number of employee turnover aged 30 or below	person	112
Turnover rate of employees aged 30 or below	%	1.68
Number of employee turnover aged 31–40	person	153
Turnover rate of employees aged 31-40	%	2.29
Number of employee turnover aged 41–50	person	29
Turnover rate of employees aged 41–50	%	0.43
Number of employee turnover aged 51 or above	person	9
Turnover rate of employees aged 51 or above	%	0.13

\* Statistical caliber: parent company excluding marketing staff. Employee turnover rate divided by the parent company and the region where the registered address of each first-level holding subsidiary is located: Mainland China: 4.54%, Hong Kong Special Administrative Region: 17.41%.

#### Labor Outsourcing

During the Reporting Period, certain departments and branches of our corporate headquarter outsourced non-core, sundry and supporting work to the labor outsourcing agents. The Company signs service agreements with them and regulates their service quality according to the requirements of laws and regulations including the Contract Law.







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# Focusing on Employees' Health and Safety

#### Diversity, anti-discrimination, prevention of child labor or forced labor

The Company's employment is in strict compliance with the requirements of laws and regulations such as the Labor Law, the Labor Contract Law, the Employment Promotion Law, and the Provisions on the Prohibition of the Use of Child Labor. The Company actively provides various employment positions for the society. The recruitment process of the Company is fair, equal and non-discriminatory, and the Company hires candidates of different gender and nationality on an equal basis; the Company has never used child labor and forced labor.

The Company adheres to the diversified employment policies, actively fulfills its social responsibility and provides employment opportunities for the disabled. The Company ensures that the site of the business department is clean, the office building is equipped with elevators, the ground is smooth and non-skid, and the warning signs are set at the glass doors, staircases and passageways with bright colors to meet the basic requirements of the safety, accessibility, availability and convenience of the facilities for the disabled.

The Company provides the following benefits to female employees according to law: they enjoy maternity leave and nursing leave according to law; they have half a day off on Women's Day and holiday activities are arranged for them; healthcare expenses are paid to female employees every month; female employees during pregnancy, childbirth and lactation shall be paid according to the original standard; if a pregnant female employee carries out prenatal examination according to regulations during working hours; the examination time shall be deemed as working hours; and corresponding physical examination items are arranged when organizing physical examination according to the physiological characteristics of female employees.

#### Effectively protecting the safety and health of employees at work

The Company provides employees with working conditions and environment in line with the national labor health standards, sets up a medical clinic and provides employees with a free physical examination once a year as well as labor protection supplies, grants subsidies for heatstroke prevention and heating and provides all kinds of rest and leave for employees according to law to effectively protect the safety and health of employees at work. In 2022, according to the relevant laws and regulations, the Company revised the Management Measures for Employee Welfare Leave (《員工福利假管理辦法》) to add parental leave and nursing leave for one-child parents.

In 2022, in order to strengthen the work safety of the Company, popularize the fire safety knowledge of employees, improve the safety awareness of employees and effectively eliminate potential safety hazards, the Company organized fire safety training for all employees, including the popularization of fire safety and escape and self-rescue skills in 18 industrial places such as office premises and high-rise buildings with a total of 13,171 employees completing the fire safety knowledge training.

Safety knowledge promotion such as Safety Production Month, National Safety Day, Fire Safety Day, anti-fraud, flood prevention and typhoon prevention was carried out throughout the Company through the Company's internal learning system, OA system, elevator car broadcasting and leaflets. Various forms of safety training were provided to achieve the expected publicity effect.



# **Training Employee Skills**

The Company regards employees as the most precious asset and attaches great importance to talent training and it is committed to realizing the effective unity of business development and employee career development through systematic and targeted training and development system.

#### **Training management system and process**

The Company has set up and improved a total of 14 rules and regulations in four categories (namely staff training management, training project management, learning platform management, and branches and subsidiaries guidance on the training), including the Administration Measures on On-the-job Training for Employees of GF Securities (《廣發証券員工在職培訓管理辦法》), the Management Rules for Training Lecturers of GF Securities (《廣發証券培訓講師管理細則》), the Management and Implementation Rules for Training for Employees of GF Securities (《廣發証券新員工培訓管理實施細則》), and the Management and Implementation Rules for Training for New Employees of GF Securities (《廣發証券新員工培訓管理實施細則》), and has established a sound training management system. In 2022, in order to further strengthen the construction of internal lecturers and improve the operation quality of key learning projects, the Company revised and issued the new version of the Management Rules for Training for New Employees of GF Securities (《廣發証券培訓講師管理細則》) and the Management Rules for Training for New Employees of GF Securities (《廣發証券新員工培訓管理實施細則》), so the operation quality of key learning projects, the Company revised and issued the new version of the Management Rules for Training Lecturers of GF Securities (《廣發証券培訓講師管理細則》) and the Management and Implementation Rules for Training for New Employees of GF Securities (《廣發証券培訓講師管理細則》).

#### Major training projects and programs

The Company took training centers as the carrier. In terms of the design and operation of learning projects, the Company closely focused on the strategic transformation direction of its customer-centric approach, empowered the organization and employees by building an effective learning operation mechanism, and assisted the organization to improve its strategic development capabilities and sustainable operation capabilities. In terms of extracting organizational wisdom and cultural heritage, the Company integrated internal resources through learning projects, extracted and disseminated organizational wisdom and culture, promoted mutual empowerment, and created an atmosphere conducive to guiding employees to learn and share independently. In terms of construction and operation of learning platform, through the operation of four major online learning and social work collaboration platforms such as Guangfa Aixue APP, the Company provided efficient technical support and abundant online learning resources for employees, and flexibly coordinated the learning needs of employees in various scenarios, and guide employees to learn independently, actively share and precipitate in time.

#### Anti-corruption training of the Company

In 2022, the Company launched a total of 51 learning activities related to "Integrity Practice (廉潔從業)" for employees at all levels, with a total of 16,231 participants, recorded a total of 12,362 hours of study. Among which, from September to October 2022, the Company organized all employees to carry out the collective learning project of "Integrity Practice Training in 2022", and the employees' course completion rate reached 100%.

#### **Highlights of Training Work in 2022**

Firstly, relying on learning projects, the Group promoted mutual empowerment across business lines and strived to improve the comprehensive customer service capabilities. Secondly, the Group combined online and offline empowerment of key businesses and key populations. Thirdly, the Group actively used advanced technologies to optimize learning experience and facilitated independent learning of the employees. Fourthly, the Group focused on opening up, sharing and communication, and contributed to the construction of learning organizations for the industry and society.

In 2022, the Company's wealth management transformation training project won the award of the "Brand Learning Program (品牌 學習項目)" by the "Training" magazine under Xinhua Newspaper Media Group (新華報業傳媒集團), an authoritative organization in the domestic training field. In February 2023, the Company won the "2022-2023 ATD Best Award最佳學習型企業獎" of the Best Learning Enterprise Award from the Association for Talent Development (ATD) based on its rich practice in talent cultivation and learning organization construction, and became the first brokerage firm to win this award in China in the field of international talent development in the past 20 years since the establishment of the award.



#### **Employee Training Performance of the Company in 2022**

Employee Training Indicator	Unit	Last year
Number of training for the year	time(s)	3,421
Number of training participants for the year	person-time	144,035
Percentage of female staff under training (number of female staff under training/ total number of female staff)	%	100
Percentage of male staff under training (number of male staff under training/total number of male staff)	%	100
Percentage of operation managerial staff under training (number of operation managerial staff under training/total number of operation managerial staff)	%	100
Percentage of other managerial staff under training (number of other managerial staff under training/total number of other managerial staff)	%	100
Percentage of non-managerial staff under training (number of non-managerial staff under training/total number of non-managerial staff)	%	100
Training hours of all employees of the parent company for the year (including online hours)	hours	1,658,548
Total training hours of male staff of the parent company for the year (including online hours)	hours	907,350
Total training hours of female staff of the parent company for the year (including online hours)	hours	751,198
Training hours per employee for the year	hours/person	138.93
Of which: operation managerial staff	hours/person	74.76
Other managerial staff	hours/person	117.04
Non-managerial staff	hours/person	140.24
Number of internally certified lecturers	persons	320
Amount of training expenditure	RMB10,000	3,709.10
Pass rate of employees participating in the qualification examination (this indicator refers to the proportion of the total number of employees who have passed the national qualification examination as at the end of the Reporting Period to the total number of employees at the end of the Reporting Period)	%	99.20

\* Notes:

1. The data in this table was sourced from the Company's LMS (Learning Management System) training system;

2. "Training hours per employee for the year" in this table represented the data of the training hours completed by employees who were subject to the Company's assessment requirements on training hours.

## **Developing Corporate Culture**

The Company has strengthened the integration of corporate culture construction with social responsibility work, and implemented and reflected corporate culture in specific activities.

The Company is committed to improve the sense of happiness and belonging of employees by advocating a work-life balance, a harmonious and healthy style of work and life. In 2022, the Company organised the "Sports Together, Enjoy the Future (齊運 動、享未來)" fitness-for-all season, and held the first "GF Securities Cup (廣發証券杯)" Men's Eight-a-side Football Competition in Guangdong-Hong Kong-Macao Greater Bay Area, providing an opportunity and a platform for employees from different regions and different business lines to interact and communicate; carried out the "Fuhu Shengwei, Good Luck" online public welfare lottery to welcome the Chinese New Year in order to expand the channels for employees to participate in public welfare activities; held the "Fancy (Fa) Birthday Party(花(Fa)式生日會)" celebration activity on the anniversary of the Company to share the joy of the Company's celebration; held activities such as collection of talent works of employees, painting and calligraphy competition for employees' children, and flower art making for Mid-Autumn Festival in conjunction with the Party's 20th CPC National Congress, the Women's Day, the Children's Day, the Army Building Day, etc.; established hobby clubs for employees at the headquarter for 16 consecutive years, and built a platform for cultural and sports activities to cultivate and give play to the interests of employees and promote communication and collaboration.

### **Basic Information of Labor Union of the Company**

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In order to protect the legal rights and interests of employees in accordance with the law, the Company established the labor union in August 1994. As of December 31, 2022, the labor union has 31 branch labor unions with more than 14,000 members, and both the coverage rate and membership rate of the labor union are 100%.

#### Basic Information of Labor Union of the Company in 2022 (Group Caliber)

Indicator	Unit	2022
Labor Union		
Members of Labor Union	persons	more than 14,000
Number of Labor Union Branches	/	31
Number of Labor Union Groups	/	353
Labor Union Expenses for the Year	RMB10,000	4,193.59
Number of Activities held by Labor Union	time(s)	378
Club		
Number of Club	/	23
Operating Expenses for the Activities of the Year	RMB10,000	207.49
Number of Club Activities	time(s)	215
Number of Club Activity Participants	persons	2,469

#### Offer Care and Assistance for Employees in Need

In 2022, the Company has conducted in-depth investigation and research at the foundation-level institutions, grasped the situation of employees in time, and offered them care and warmth. The Company has granted subsidies to employees in difficulty to solve their urgent needs in a timely manner. During the year, the Company handled 28 person-times of subsidies for difficulties and granted RMB383,400 as condolence payments. Labor unions at all levels have strengthened their care and condolences to employees and their families, and provided assistance within their capacity.

#### Holding Labor Union Seminars to Empower Employees in Work and Life

In 2022, the Company held labor union seminars online and offline to empower employees in their work and life, and organized 17 lectures on topic knowledge throughout the year, covering various aspects such as image management, stress management, family relations, parent-child interaction and parenting and health care.

#### Extend Festival Care and Visitation

On the eve of the Spring Festival of 2022, the Company distributed New Year benefits such as rice and oil to more than 10,000 people-times. During festivals such as the Dragon Boat Festival, Mid-Autumn Festival, National Day, labor unions at all levels have been organized to carry out various holiday condolence activities, and continuously express condolences for employees' birthdays, weddings, childbirth, hospitalization and etc.

#### **Organize and Carry out Various Forms of Employee Cultural and Sports Activities**

In 2022, the Company strengthened the integration of corporate culture construction with social responsibility work, and implemented corporate culture in cultural and sports activities.





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the "Fancy (Fa) Birthday Party (花(Fa)式生日會)" celebration activity of the Company



the IT branch labor union of the Company held the first "Benyue Cup (犇月杯)" Badminton Match

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the Company's labor union held the "GF Securities Cup (廣發証券杯)" Men's Eight-a-side Football Competition in Guangdong-Hong Kong-Macao Greater Bay Area, in which nearly 300 players from 13 labor unions in the Bay Area participated









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#### Spread Corporate Culture through Company Dynamics and Culture **Focus Columns**

During the year, the Company compiled and published 540 internal publicity articles and published two special issues of GF newsletter, which effectively enhanced the coverage of the Company's cultural publicity.



"Celebrating the CPC 20th National Congress, Striving for a New Journey (喜迎二十大奮進新征程)" Staff Calligraphy Works Selection



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"Celebrating the CPC 20th National Congress, Striving for a New Journey (喜迎二十大奮進新征程)" Staff Paintings Selection



"Celebrating the CPC 20th National Congress, Striving for a New Journey (喜迎二十大奮進新征程)" Staff Photography Works Selection



# 06 Giving back to the Society:

Devotion to Charity Work, Support Rural Revitalization, Contributing to the Society with Practical Action 64 Social and Economic Contributions
65 Devotion to Charity Work and
Community investment
67 Support Rural Revitalization

The Company actively shoulders the mission of "serving the country with finance" and combines its own characteristics and industry advantages to support rural revitalization, devote to charity work, and give back to society with practical actions.

According to Article 175 of the Articles of Association, the Board's scope of authority for external donation is matters related to external donation by the Company within one financial year in an amount between RMB50 million and RMB100 million. The Company has fulfilled its review procedures and information disclosure obligations regarding donations. During the Reporting Period, the Group had public welfare expenditures totalled RMB49.878 million.

## **Social and Economic Contributions**

The Company contributed a total tax including income tax expense and tax and surcharges of RMB4.936 billion, RMB5.423 billion and RMB3.282 billion, respectively from 2020 to 2022. The Company achieved a social contribution per share of RMB3.81 in 2022.

#### Social and Economic Contributions of the Company in the Past **Three Years**

Social and Economic Development Contributions	2022	2021	2020
Income Tax Expense (RMB ten thousand)	148,978.51	290,893.95	282,840.23
Tax and Surcharges (RMB ten thousand	179,257.32	251,402.45	210,743.67
Cash Dividend Distributed/Planned to be Distributed (RMB ten thousand)	266,204.59	380,292.28	342,948.94
Interest Expense (RMB ten thousand)	875,402.96	872,815.08	744,440.47
Interest on Perpetual Bonds Attributable to This Year (RMB ten thousand)	19,857.94	1,266.16	-
Securities and Futures Investor Protection Funds (RMB ten thousand)	7,477.87	14,582.30	10,313.54
Donations (RMB ten thousand)	4,987.80	6,393.20	3,560.95
Staff Costs (RMB ten thousand)	888,026.20	1,093,068.59	902,982.95
Total (RMB ten thousand)	2,390,193.19	2,910,714.02	2,497,830.76
Social Contribution Per Share (RMB)	3.81	4.74	4.15

Note 1: Cash dividend distributed/planned being data from the parent company, all the other data listed above are from the consolidated financial statements;

- Note 2: The weighted average number of ordinary shares used in the calculation of the social contribution per share from 2020 to 2022 is 7,621,087,664 shares, 7.621.087.664 shares and 7,612,196,408 shares, respectively;
- Note 3: Formula for calculating the social contribution per share: social contribution per share = earnings per share (RMB1.02) + added value per share (RMB2.79). Of which: added value per share = (tax revenue created for the state within the year + salaries to employees + borrowing interest paid to creditors + corporate donations + securities and futures investor protection funds - other social costs resulting from environmental pollution, etc.)/number of shares. In addition, tax created for the state within the year includes income tax expense (including income tax of the current period and deferred income tax), tax and surcharges (including VAT and other tax and surcharges) on the accrual basis. Staff costs include salary, bonus, welfare expenses, housing funds and other staff cost. For details, please refer to the Annual Report. Interests paid to creditors include interest expense on customers' deposits and interest expenses on interbank borrowing, bond repurchase and issuance of bonds. For details, please refer to the Annual Report, No significant environmental pollution events occurred in 2022. And "other social costs resulting from environmental pollution, etc." is zero.



## **Devotion to Charity Work and Community** investment

#### United Nations Sustainable Development Demonstration Village (聯 合國可持續發展目標示範村)

GF Charity Foundation donated US\$1 million to cooperate with the Ministry of Agriculture and Rural Affairs and the Food and Agriculture Organization of the United Nations to carry out the "Sustainable Development Demonstration Village" project from 2019 to 2022. The project focused on "eradicating poverty and hunger" and "responsible consumption and production" in the United Nations Sustainable Development Goals, selected national poverty alleviation counties for pilot projects in Longshan County of Hunan Province, Laifeng County of Hubei Province, Meigu County of Sichuan Province and Baisha Li Autonomous County of Hainan Province to provide all-round assistance through the "Internet + Agriculture + Finance" model by carrying out farmer field school training and integrating e-commerce platforms for selling agricultural products, to create a model sample.

By the end of 2022, the project has invited external experts such as the Ministry of Agriculture and Rural Affairs, Chinese Academy of Agricultural Sciences and the Chinese Academy of Tropical Agricultural Sciences, as well as chairmen of cooperatives and entrepreneurial leaders to give lectures and trainings to 400 person-times, developed more than 30 course modules including green production, e-commerce sales and intelligent agriculture, and has trained a total of 300 rural grassroots counselors, benefiting 3,000 villagers; it has helped pilot villages such as Nanya Village in Baisha Li Autonomous County, Hainan Province to set up e-commerce from villages to cities demonstration sites to promote the sales of local specialties; and it has introduced Academy of Arts & Design, Tsinghua University to help design special logos and packaging for agricultural products, and provided them to local cooperatives and enterprises free of charge.





Village Project



#### Small-scale Startup Support for University Students of GF Securities (廣發証券大學生微創業行動)

In order to implement the national innovation and entrepreneurship policy and promote and support small-scale startup actions of university students, GF Charity Foundation set up a roadshow platform for venture capital institutions to negotiate with entrepreneurial youths, and co-organized the "2022 Small-scale Startup Support for University Students of GF Securities" with China Youth Daily, encouraging more young students to actively participate in innovation and entrepreneurship projects that face the world's technological frontiers, the main economic battlefield and the major needs of the state, and promoting the integrated development of production, education and research

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## **Support Rural Revitalization**

Achievements in Supporting Rural Revitalization of the Company in 2022

Indicator	Unit	Amount/Progress		
			1.	D 2
Expenditures on Rural Revitalization	RMB10,000	2,223.24	2.	D
			3.	D
			4.	С
				S
Number of participants	person-time	approximately 25,000	Emj	plo

#### GF Securities Rural Children's Reading Program • STARS (廣發証券 滿天星鄉村兒童閱讀計劃)

The Company established a public welfare library of GF Securities • STARS in the No. 2 Primary School in Zhen'an Town, Yun'an District, Yunfu City, Guangdong Province. The library is equipped with bookshelves, reading tables and chairs that are convenient for children to access books, and has more than 3,000 books, and carries out bibliographic research, reading curriculum development, rural teacher training and other activities in the operation of the library.

#### **Co-sponsored the Establishment of the "Xinjiang Cotton Futures** Public Welfare Special Fund (新疆棉花期貨公益專項基金)"

In 2022, GF Charity Foundation and China Futures Association co-sponsored the establishment of the "Xinjiang Cotton Futures Public Welfare Special Fund (新疆棉花期貨公益專項基金)" to give full play to the function of the financial market and carry out public welfare projects of cotton futures for agriculture, so as to ensure the stable income and increase income of cotton farmers and promote the high-quality development of Xinjiang's cotton industry.

#### the "Nursing Classes of GF Securities (廣發証券護理班)"

In 2022, GF Charity Foundation distributed RMB1 million of bursaries to 100 poor students in the "Nursing Classes of GF Securities" of Jiangyang Urban Construction Vocational College in Sichuan. From the establishment of the Nursing Classes of GF Securities in 2020 to the end of the Reporting Period, the project supported a total of 620 poor students to help alleviate the financial burden of the target families.



RMB

project supported a total of distributed 620 poor students million of bursaries



GF Charity Foundation distributed bursaries to 100 poor students in the "Nursing Classes of GF Securities" of Jiangyang Urban Construction Vocational College in Sichuan



consumption assistance of RMB7.51 million through the labor union system of the Company

#### Expand the "One Company, One County" Pairing Assistance and **Consolidate Achievements of Poverty Alleviation**

In 2022, the Company added paired assistance in Antu County and Longjing City in Jilin Province and Nankang District in Jiangxi Province. To promote the revitalization and development of the region, the Company donated RMB4 million to support Antu County, Longjing City and Tumen City of Jilin Province to carry out the industrial projects including medicinal materials planting, cold-pressed soybean oil processing and beef cattle breeding; distributed dividends of RMB489,600 for hairy mountain fig planting base in Baisha Li Autonomous County, Hainan Province, covering 163 households with 660 persons out of poverty; donated a total of RMB722,400 in tuition and miscellaneous fees to the "GF encouragement classes" in the Hainan Health Management Vocational College, benefiting 84 students; supported sales of agricultural products in Nankang District, Hainan Province and Lingao County, Hainan Province, and the consumption assistance amounted to RMB2 million.



Coverage

Donation of RMB10 million to Guangdong Poverty Alleviation Day in 2022

Donation of RMB4 million to rural revitalization projects in Antu County, Longjing City and Tumen City, Jilin Province

Donation of RMB722,400 to the "GF encouragement classes" in Hainan Consumption assistance of RMB7.51 million through the labor union svstem

oyees of the Company participated in consumption assistance twice

#### **Deepen the Effectiveness of the Stationed Assistance for Rural Revitalization in Zhen'an Town, with Three-dimensional Assistance** and Efforts in the Same Direction

In order to promote the development of rural industries, the Company donated RMB180,000 to build a cinnamon nursery with 450,000 seedlings per year, which helped Zhen'an Town to increase its annual revenue by RMB100,000; extended the industrial chain of pitaya cultivation and built a production workshop for dried pitaya slices, which helped village collectives and povertystricken households to increase their annual revenue by RMB70,000; improved rural infrastructure, improved public service standards, and solved urgent and worrying problems, and promoted the hardening of nearly 6 kilometers of rural roads and built soil slopes to facilitate the travel of more than 7,000 villagers; donated sports fields and a library to the Zhen'an Town No. 2 Central Primary School to improve school conditions; supported the stable income increase of poverty-stricken households, and distributed production materials to and purchases agricultural products from poverty-stricken households, and adopted one policy for each household to help them increase labor income; continued to carry out caring and condolences, grant condolences and education grants, and help to purchase cooperative medical insurance.





the Company promoted the hardening of nearly 6 kilometers of rural roads and built soil slopes to facilitate the travel of more than 7,000 villagers



the Company donated RMB180,000 to build a cinnamon nursery with 450,000 seedlings per year, which helped the village collective to increase its annual revenue by RMB100,000



the Company established a public welfare library of GF Securities • STARS in the No. 2 Primary School in Zhen'an Town, Yun'an District, Guangdong Province

#### Subsidiaries of the Company Actively Carried out Rural **Revitalization Work Such as Teaching and Learning Assistance**

During the Reporting Period, while serving the national strategies and creating value for customers, GF Fund, a holding subsidiary of the Company, never forgot to benefit the society, devoted itself to social welfare, and helped realize the vision of the era of common prosperity. The Company actively carries out social public welfare projects in the fields of teaching and learning assistance, rural revitalization, emergency disaster relief, etc., and donated nearly RMB5 million during the year.

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During the Reporting Period, GF Fund carried out the Reading Marathon Project• STARS. The "Reading Marathon" project was a public welfare activity combining online and offline reading activities. As a caring enterprise, GF Fund supported the development of the project. On the one hand, it encouraged children and teenagers to check in online to form reading habits, and on the other hand, it donated funds to support the construction of offline public welfare libraries.

During the Reporting Period, GF Futures, a wholly-owned subsidiary of the Company, carried out a total of 13 "insurance + futures" projects with a total amount of premium of about RMB13,564,900. GF Futures gave full play to the characteristics of the futures industry, supported regional development plans of the aided areas, and provided strong services and support for the implementation of the rural revitalization strategy. GF Futures was awarded as the "Excellent Case of Serving Rural Revitalization (服務鄉村振興優秀案例獎)" at the award ceremony of the practical activity of "Do Practical Things for People (我為群眾辦實事)" in Guangdong financial industry.







"Excellent Case of Serving Rural Revitalization (服務鄉村振興優秀 案例獎)" at the award ceremony of the practical activity of "Do Practical Things for People (我為群眾辦實 事)" in Guangdong financial industry



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# 07 Prospects:



Reviewing 2022 and Looking into 2023

- 74 Summary and Improvement of Fulfilling Social Responsibilities in 2022
- 75 Social Responsibility Goals for 2023

## Summary and Improvement of Fulfilling **Social Responsibilities in 2022**

The Company reviews and summarizes its social responsibility work, identifies and finds key areas that can be further improved and continuously takes improvement measures in respect of them to practice corporate social responsibility every year.

#### Summary I:

In recent years, the CSRC, SZSE and Hong Kong Stock Exchange have continuously strengthened the information disclosure requirements for the environment, society and governance of listed companies, and kept raising their expectations for ESG-related work of listed companies. Global investors have paid more attention to ESG indicators year by year. The performance of corporate social responsibility and environmental performance has gradually become one of the bases for investors to judge the investment value of a company, and ESG has gradually become an important part of a company's competitiveness. The Company attaches great importance to environmental protection and ecological development, practices the philosophy of green management and actively contributes to the sustainable development of the society. However, against the background of the ever-changing ESG concept, there is still room for further coordination and improvement in the Company's ESG affairs management.

#### Improvement measures and their effectiveness during the Reporting Period:

In 2022, the Company continued to improve its social responsibility management structure in order to ensure the continuous and effective development of social responsibility work by integrating the social responsibility concept into its development strategy and daily operations. During the Reporting Period, in order to comply with the ESG regulatory rules and requirements of listed companies, the Company continued to improve its ESG management system and social responsibility mechanism, enhanced its core competitiveness and promoted its sustainable development together with the environment and society. Through its Environmental, Social and Governance (ESG) Committee and working teams, the Company continued to deepen its management capabilities of ESG issues, and continuously strengthened the management and control of ESG issues and improved its ESG governance capabilities through assessment, measurement, monitoring, response and reporting.

#### Summary II:

The Company has always adhered to and actively implemented the "customer-centric" service philosophy and is committed to providing customers with high-quality services. Meanwhile, the Company realizes that there is still a large room for its improvement in providing financial technology innovation services to customers.

#### Improvement measures and their effectiveness during the Reporting Period:

In 2022, the Company focused on the research and development of its core business systems, which has strongly supported the development of various businesses and enhanced the core competitiveness of its business. Yitaojin, exchangetraded option market-making, speed trading, derivatives, investment banking and other certain systems have attained the advanced level in the industry, of which the number of Yitaojin users was nearly 40 million, the exchange-traded marketmaking business remained among the top three in the market in terms of comprehensive ranking, the scale of over-the-counter derivatives business was 4 times over that of last year, and the investment bank paper system has added scores to the classified evaluation of the Company for two consecutive years. The Company and its relevant platforms have successively won over 10 technology awards including the "Golden Bull Award for Financial Technology of Securities Companies" for 2022. the "Most Popular APP of the Year 2022" of Golden Tripod Award, and the second prize of 2022 Financial Technology Development Award of the People's Bank of China.

#### Summary III:

In terms of participating in public welfare and facilitating rural revitalization, we have obtained phased achievements. While continuously improving the effectiveness of its own support work, the Company can further implement industry advantages it possessed into the rural revitalization and share the Company's wisdom and experience in rural revitalization with the whole society.

#### Improvement measures and their effectiveness during the Reporting Period:

In 2022, the Company took the initiative to give full play to its professional advantages in finance to expand the scope of the one company, one county" pairing assistance, consolidate the achievements of poverty alleviation, promote common prosperity in high-quality development and demonstrate the value of "corporate citizenship". Inheriting the spirit of poverty alleviation, the Company deepened the effectiveness of supporting rural revitalization in Zhen'an Town with threedimensional assistance and efforts in the same direction; cooperated with the Ministry of Agriculture and Rural Affairs and the Food and Agriculture Organization of the United Nations to promote the "United Nations Sustainable Development Demonstration Village" agricultural industry development project which focused on the sustainable development goals of the United Nations to provide an allround assistance under the mode of "Internet + agriculture + finance" to set up a demonstration model.

#### Summary IV:

Restricted by some management procedures and limited by statistical means, there is still potential for further improvement for extraction, summary and disclosure of some environmental protection and energy consumption data compared with advanced peers.

#### Improvement measures and their effectiveness during the Reporting Period:

During the Reporting Period, the Company continuously conducted a group-wide collection and compilation of statistics of environmental indicators, engaged independent third-party institutions to provide consultation services, and provided trainings on report preparation to all units in the system, ensuring that the 2022 Corporate Social Responsibility and Environmental, Social and Governance (ESG) Report was prepared and disclosed in strict compliance with applicable requirements such as the Environmental, Social and Governance Reporting Guide of the Hong Kong Stock Exchange and the Self-Regulatory Guidelines No.1 for Listed Companies- Standardized Operation of Companies Listed on the Main Board of the SZSE. Subsequently, the Company will enhance its training, extend the frequency and scope of statistics, improve the verifiability of the data, and employ third party to audit the report in due time so as to increase the fairness and verifiability of the reported data.

## Social Responsibility Goals for 2023

Goal 1: To firmly establish and practice the "customer-centric" operation philosophy. focus on the theme of high-guality development and enhance comprehensive service capabilities

Under the background of major changes unseen in the current century, the establishment of a new development pattern based on domestic circulation, along with the mutual promotion of domestic and international dual circulation, is accelerating. The financial industry is required to adhere to the direction of serving the real economy, and vigorously increase the proportion of direct financing to facilitate the high-quality development of China's economy. It is emphasized in the report of the 20th CPC National Congress that the capital market's functions shall be improved and the proportion of direct financing shall be increased. Under the background of the increasing importance of the capital market in serving the real economy, the all-round registration-based IPO system has been officially implemented, the securities industry will shoulder greater responsibilities and missions and usher in a favorable period of strategic development. In 2023, the Company will firmly establish and practice the "customer-centric" operation philosophy, accelerate the pace of pursuit, focus on the theme of high-quality development, continuously strengthen customer base, optimize business structure and improve comprehensive service capabilities.

Goal 2: To adhere to stable operation, strictly keep the lifeline for risk management and the bottom line for compliance and provide returns to shareholders with satisfactory performance

Compliance operation has always been an insurmountable bottom line of the Company's survival and development, and the risk control capability is the key to ensuring the longterm and healthy development of the Company. In 2023, the Company will strictly keep the bottom line for compliance, firmly practice compliance culture, and comprehensively improve the quality of practice; make full use of new tools and master new methods to continuously improve the level of risk research, judgment and control, and build a safety barrier for the steady development of the Company's various businesses: promote the transformation and upgrading of business model, and contribute value to shareholders.

Goal 3: To give full play to the advantages of financial expertise, uphold the charity spirit of "Gathering the Love from the Bottom of Heart" and actively facilitate rural revitalization

In 2023, the Company will continue to give full play to its advantages of financial expertise, consolidate the achievements of rural revitalization and take it as its responsibility to promote the development of capital market and the progress of the financial industry to better demonstrate the "corporate citizen" values of actively fulfilling social responsibilities and the sense of mission of "fulfilling the dream of serving the country with finance through value creation". In addition, the Company will resolutely implement the requirements of the 20th CPC National Congress on consolidating achievements of poverty alleviation and comprehensively promoting the rural vitalization strategy and make its own contribution in the new journey of building a modern socialist country in an all-round way.

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Goal 4: To actively address climate change, adhere to energy conservation and carbon reduction, improve the Company's environmental performance in an all-round way and contribute to the construction of ecological civilization

The Company has always integrated green business philosophy into the whole process of operation and management, make continuous efforts to achieve sustainable development goals, actively responded to climate change and move towards the goal of ecological civilization construction and the realization of "carbon peaking and carbon neutrality".

In 2023, the Company will continue to practice the concept of green operation and adopt a variety of means towards energy conservation and carbon reduction to reduce the negative effects of the Company's operations on the environment and natural resources. The Company intends to save 1,000 cubic meters of water and 250,000 kwh of public electricity on the basis of 2022. The Company will continue to promote green financial product development and innovation, actively support the development of environmental protection industry and green transformation of traditional industries, practice the concept of ESG responsible investment, provide comprehensive financial services for environmental protection, energy conservation and emission reduction for the country and enterprises and contribute positively to the sustainable development of society.

#### Goal 5: To actively serve and integrate into the overall national strategy, focus on the essence of finance serving the real economy and demonstrate the vales of corporate citizenship

In 2023, the Company will actively serve and integrate into the overall national strategy, focus on the essence of finance serving the real economy, strongly support the green economy and high-quality innovative enterprise projects, promote real economic development, contribute to scientific and technological innovation and industrial transformation and upgrading, guide the investment of social funds in green industries such as environmental governance, energy conservation, emission reduction and low-carbon environmental protection, thereby contributing to the development of ecological civilization and green industries.

## Appendix I. Hong Kong Stock Exchange, **SZSE Required Content Index**

**Content Index to the "Environmental, Social and Governance Reporting Guide" of the Hong Kong Stock Exchange** 

Level	Requirements of the Hong Kong Stock Exchange	Relevant Section/Paragraph	
	General Disclosure		
A1 Emissions	Information relating to air and greenhouse gas emissions, discharge into water and land, and generation of hazardous and non- hazardous waste on:		
	(a) policies; and	IV. Green Development: Serving Green Finance, Actively	
	(b) compliance with relevant laws and regulations that have a significant impact on the issuer.	Addressing Climate Change and Marching towards the Go of Sustainable Development	
	A1.1 The type of emissions and respective emissions data.	(II) Performing Green Operation Key Performance Indicators on Environment of the Group in	
	A1.2 Direct and energy indirect greenhouse gas emissions and, where appropriate, intensity.	2022	
	A1.3 Total hazardous waste produced and, where appropriate, intensity.		
	A1.4 Total non-hazardous waste produced and, where appropriate, intensity.		
	A1.5 Description of the emissions targets set and steps taken to achieve them.	<ul> <li>IV. Green Development: Serving Green Finance, Actively Addressing Climate Change and Marching towards the Goal of Sustainable Development</li> <li>(III) Addressing Climate Change Measures on Carbon Reduction in 2022</li> </ul>	
	A1.6 Description of how hazardous and non-hazardous wastes are handled and a description of the reduction targets set and the steps taken to achieve them.	IV. Green Development: Serving Green Finance, Actively Addressing Climate Change and Marching towards the Goal of Sustainable Development (II) Performing Green Operation Setting and Planning of Goals for e-Waste	
	General Disclosure		
	Policies on the efficient use of resources, including energy, water and other rawmaterials.	IV. Green Development: Serving Green Finance, Actively	
	A2.1 Direct and/or indirect energy consumption by type in total and intensity.	Addressing Climate Change and Marching towards the Goal of Sustainable Development	
	A2.2 Water consumption in total and intensity.	(II) Performing Green Operation Key Performance Indicators on Environment of the Group in	
A2 Use of Resources	A2.3 Description of energy use efficiency targets set and steps taken to achieve them.	2022 GF Securities 2023 Annual Energy Conservation and Emissions Reduction Targets and Measures	
	A2.4 Description of whether there is any issue in sourcing water that is fit for purpose, water efficiency targets set and steps taken to achieve them.		
	A2.5 Total packaging material used for finished products and, if applicable, with reference to per unit produced.	Due to its business nature, the Company's main products were commercial services and it therefore did not engage in the production of physical finished products and the use of packaging materials. Thus this requirement does not apply.	
A3 Environment and Natural Resources	General Disclosure	Due to its business nature, the Company's main operations	
	Policies on minimizing the issuer's significant impact on the environment and natural resources.	were office-related activities. Therefore, the impact on environment and natural resources was primarily brought by the emissions and the use of resources in the course of the	
	A3.1 Description of the significant impacts of activities on the environment and natural resources and the actions taken to manage them.	Company's operations. There was no significant impact on the environment and natural resources; The Company brou positive impact to the protection of environment and natura resources through its green financial services. IV. Green Development: Serving Green Finance, Actively Addressing Climate Change and Marching towards the Go of Sustainable Development (I) Serving Green Finance and the Real Economy	

Level	Requirements of the Hong Kong Stock Exchange	Relevant Section/Paragraph	
A4 Climate Change	General Disclosure		
	Policies on identification and mitigation of significant climate-related issues that have impacted and those may have impact, the issuers.	IV. Green Development: Serving Green Finance, Actively Addressing Climate Change and Marching towards the Goa of Sustainable Development	
	A4.1 Description of significant climate-related issues that have impacted, and those which may have impact on, the issuers, and the actions taken to manage them.	(III) Addressing Climate Change Addressing Major Climate Change-induced Risks	
B1 Employment	General Disclosure		
	Information relating to compensation and dismissal, recruitment and promotion, working hours, rest periods, equal opportunity, diversity, anti-discrimination and other benefits and welfare on:	V. People-oriented: Strengthening Corporate Culture	
	(a) policies; and	Development and Insisting on Staff-oriented Initiatives for th Dream of Serving the Country with Financial Services (I) Safeguarding Employees' Rights and Interests Sound Protection of Employees' Rights and Interests High Quality Team of Professionals	
	(b) compliance with relevant laws and regulations that have a significant impact on the issuer.		
	B1.1 Total workforce by gender, employment type, age group and geographical region.		
	B1.2 Employee turnover rate by gender, age group and geographical region.		
	General Disclosure		
	Information relating to providing a safe working environment and providing employees from occupational hazards:		
	(a) policies; and	V. People-oriented: Strengthening Corporate Culture	
B2 Health and Safety	(b) compliance with relevant laws and regulations that have a significant impact on the issuer.	Development and Insisting on Staff-oriented Initiatives for the Dream of Serving the Country with Financial Servi	
Calloty	B2.1 Number and rate of work-related fatalities occurred in each of the past three years, including the reporting year.	<ul><li>(I) Safeguarding Employees' Rights and Interests</li><li>(II) Focusing on Health Safety</li></ul>	
	B2.2 Lost days due to work injury.		
	B2.3 Description of occupational health and safety measures adopted, how they are implemented and monitored.		
	General Disclosure		
B3 Development	Policies of improving employees' knowledge and skills for discharging duties at work. Description of training activities.	V. People-oriented: Strengthening Corporate Culture Development and Insisting on Staff-oriented Initiatives for the Dream of Serving the Country with Financial Servin (III) Training Employee Skills Employee Training Performance of the Company in 2022	
and Training	B3.1 The percentage of employees trained by gender and employee category.		
	B3.2 The average training hours completed per employee by gender and employee category.	Employee training Penormance of the Company in 2022	
	General Disclosure		
	Information relating to the preventing child and forced labor:		
	(a) policies; and	V. People-oriented: Strengthening Corporate Culture	
B4 Labor Standards	(b) compliance with relevant laws and regulations that have a significant impact on the issuer.	Development and Insisting on Staff-oriented Initiatives for Dream of Serving the Country with Financial Services (I) Safeguarding Employees' Rights and Interests	
	B4.1 Description of measures to review employment practices to avoid child and forced labor.	Sound Protection of Employees' Rights and Interests	
	B4.2 Description of steps taken to eliminate such practices when discovered.		
B5 Supply Chain Management	General Disclosure		
	Policies on management of environment and social risks of the supply chain.		
	B5.1 Number of suppliers by geographic region.		
	B5.2 Description of practices relating to engaging suppliers, number of suppliers where the practices are being implemented, how they are implemented and monitored.	II. Value Growth: Adhering to Compliant Operations, Strengthening Integrity Construction and Maintaining Shareholders' Rights and Interests (VII) Effectiveness Performance of Responsible Procuremen	
	B5.3 Description of practices used to identify environmental and social risks along the supply chain, and how they are implemented and monitored.		
	B5.4 Description of practices used to promote environmentally preferable products and services when selecting suppliers, and how they are implemented and monitored.		

Level	Requirements of the Hong Kong Stock Exchange	Relevant Section/Paragraph	
	General Disclosure		
	Information relating to health and safety, advertising, labeling and privacy matters relating to products and services provided and methods of redress on:	III. Serving with Heart: Customer-Centric, Practicing the Concept of High-Quality Development and Enhancing Core	
	(a) policies; and	Capacity Building	
	(b) compliance with relevant laws and regulations that have a significant impact on the issuer.		
	B6.1 Percentage of total products sold or shipped subject to recalls for safety and health reasons.	Due to its business nature, the Company's main products were commercial services and it therefore was not involved in any return of products by reason of safety and health issues.	
	B6.2 Number of products and services related complaints received and how they are dealt with.	<ul> <li>III. Serving with Heart: Customer-Centric, Practicing the Concept of High-Quality Development and Enhancing Core Capacity Building</li> <li>(I) Professional Platform Empowerment to Enhance Comprehensive Customer Satisfaction Improvement of the Overall Customer Satisfaction</li> </ul>	
B6 Product Responsibility	B6.3 Description of practices relating to observing and protecting intellectual property rights.	II. Value Growth: Adhering to Compliant Operations, Strengthening Integrity Construction and Maintaining Shareholders' Rights and Interests (VI) Intellectual Property Protection and Brand Building	
	B6.4 Description of quality assurance process and recall procedures.	Due to its business nature, the Company's main products were commercial services. III. Serving with Heart: Customer-Centric, Practicing the Concept of High-Quality Development and Enhancing Core Capacity Building (III) Improvement of Suitability Management (IV) Overall Implementation of Investor Education	
	B6.5 Description of consumer data protection and privacy policies, how they are implemented and monitored.	<ul> <li>II. Value Growth: Adhering to Compliant Operations, Strengthening Integrity Construction and Maintaining Shareholders' Rights and Interests</li> <li>(IV) Risk and Audit Work Management</li> <li>III. Serving with Heart: Customer-Centric, Practicing the Concept of High-Quality Development and Enhancing Core Capacity Building</li> <li>(II) Strengthen IT Security to Protect Customers' Privacies and Investors' Interests</li> <li>Protection of Customers' Privacies</li> </ul>	
	General Disclosure		
	Information relating to bribery, extortion, fraud and money laundering on:	II. Value Growth: Adhering to Compliant Operations, Strengthening Integrity Construction and Maintaining	
	(a) policies; and	Shareholders' Rights and Interests (V) Anti-money Laundering and Integrity Construction	
B7 Anticorruption	(b) compliance with relevant laws and regulations that have a significant impact on the issuer.	(v) Anti-money Laundening and integrity construction	
	B7.1 Number and concluded legal cases regarding corrupt practices brought against the issuer or its employees during the Reporting Period and the outcomes of the cases.	There was no concluded litigations in respect of corruptions filed against the Company or by its employees during the Reporting Period.	
	B7.2 Description of preventive measures and whistle-blowing procedures, how they are implemented and monitored.	II. Value Growth: Adhering to Compliant Operations, Strengthening Integrity Construction and Maintaining	
	B7.3 Description of anti-corruption training provided to directors and staff.	Shareholders' Rights and Interests (V) Anti-money Laundering and Integrity Construction	
	General Disclosure		
B8 Community Investment	Policies on community engagement to understand the needs of the communities where the issuer operates and to ensure its activities take into consideration of the communities' interests.	VI. Giving Back to the Society: Serving the Real Economy for Rural Revitalization, Contributing to the Society with Practical Action (I) Social and Economic Contributions	
	B8.1 Focus areas of contribution (e.g. education, environmental concerns, labour needs, health, culture, sport).	(II) Devotion to Charity Work and Community investment (III) Serve the Rural Revitalization	
	B8.2 Resources contributed to the focus area.		

#### Content Index to Annex 1 "Disclosure Requirements for Social Responsibility Reports of Listed Companies" of the Guidelines for Self-Regulatory Supervision of Listed Companies No. 1 – Business Handling issued by SZSE

#### Content

#### 1.General

A brief description of the tenet and philosophy of the company in fulfilling social re A description of the system building and organizational arrangement to ensure the of its social responsibilities as well as the thoughts and plan of the company in ful responsibilities, etc. A description of main activities, work and results achieved in responsibilities, the awards and recognitions from relevant institutions or authoritie Company in respect of fulfilling social responsibilities, etc., and the implementation year's work plan in the current year.

#### 2. Fulfillment of social responsibilities

According to the specific provisions on social responsibility, to provide detailed in protection of interests of employees, protection of interests of suppliers, custome public relation, social charity work and targeted poverty alleviation, etc., which she

#### (1) Protection of interests of shareholders and creditors.

Focus on explaining the protection of the rights and interests of minority sharehol the appropriateness of the procedures for convening shareholders' general meeti whether there is selective information disclosure, profit distribution, investor relation and etc.

#### (2) Protection of interests of employees.

Clarify whether the employment system complies with the requirements of the La Contract Law and other laws and regulations. Whether the national regulations ar been strictly implemented in terms of labor safety and health system and social si failing to meet the relevant requirements and standards should be truthfully stated specific measures and improvements taken by the company in respect of protect interests, safe production, vocational training, employee benefits and etc.

#### (3) Protection of interests of suppliers, clients, and consumers.

Focus on explaining the company's specific measures and methods for anti-com If problems are found in anti-commercial bribery, such problems should be truthfu Explain the specific measures taken by the company in terms of product quality a If a major product quality and safety accident occurs, it should be truthfully explai

#### (4) Environmental protection and sustainable development.

Explain the specific measures taken by the company in environmental protection technology development, construction and operation of environmental protection of energy consumption, pollutant discharge, waste recycling and comprehensive and compare with national standards, industry levels and previous indicators, etc numerical indicators to illustrate the current situation and the effect of improveme failure to meet the standard, it should be truthfully stated.

Listed companies or their major subsidiaries that are included in the key pollutant announced by environmental protection authorities shall disclose pollutant discha (including but not limited to the names of major pollutants and characteristic pollu methods, number and distribution of discharge outlets, discharge concentration a excessive discharge, implemented pollutant discharge standards and approved to construction and operation of pollution prevention and control facilities, environment assessment of construction projects, and other environmental protection adminis emergency plans for environmental emergencies, environmental self-monitoring p environmental information that should be disclosed in accordance with relevant la and department rules.

Listed companies or their major subsidiaries that have other major social security disclose the problems and the impact and rectification thereof; if they are adminis during the reporting period, they shall disclose the subject matter of the punishme measures and the impact and rectification thereof. Companies that do not have na protection or other major social security issues shall clearly disclose that "the com have major environmental protection or other major social security issues". 79

	Relevant Section/Paragraph
responsibilities. he fulfillment ulfilling social n fulfilling social ties won by the on of the previous	Major Awards & Recognitions in 2022 I. Responsible Management: Improvement of ESG Governance Structure and Practice of Corporate Social Responsibility (I) Corporate Culture Outline of GF Securities (II) ESG Governance Structure of GF Securities (III) Introduction of GF Charity Foundation
	on of interests of shareholders and creditors, nvironmental protection and sustainable development, t extent the following:
olders, including tings, online voting, ions management	II. Value Growth: Adhering to Compliant Operations, Strengthening Integrity Construction and Maintaining Shareholders' Rights and Interests (I) Value Growth (II) Equity of Shareholders (III) Information Disclosure and Investor Relations Management
abor Law, the Labor and standards have security. Those ed. Explain the ction of employees'	V. People-oriented: Strengthening Corporate Culture Development and Insisting on Staff-oriented Initiatives for the Dream of Serving the Country with Financial Services (I) Safeguarding Employees' Rights and Interests (II) Focusing on Employee Well-being and Safety (III) Training Employee Skills (IV) Developing Corporate Culture
nmercial bribery. fully explained. and safety control. ained.	II. Value Growth: Adhering to Compliant Operations, Strengthening Integrity Construction and Maintaining Shareholders' Rights and Interests (VII) Effectiveness Performance of Responsible Procurement III. Serving with Heart: Customer-Centric, Practicing the Concept of High-Quality Development and Enhancing Core Capacity Building (I) Professional Platform Empowerment to Enhance Comprehensive Customer Satisfaction (II) Strengthen IT Security to Protect Customers' Privacies and Investors' Interests (III) Overall Implementation of Investor Education
n investment and n facilities, reduction e utilization, etc., c. Use specific ent. If there is any it discharging units arge information lutants, discharge and total amount, total discharge), nental impact istrative permits, plans, and other laws and regulations y problems shall istratively punished nent, punishment major environmental mpany does not	IV. Green Development: Serving Green Finance, Actively Addressing Climate Change and Marching towards the Goal of Sustainable Development (I) Serving Green Finance and the Real Economy (II) Performing Green Operation (III) Addressing Climate Change

Content	Relevant Section/Paragraph
(5) Public relation and social charity work. Focus on the works done by the company in disaster relief, donation and post-disaster reconstruction during the reporting period, and explain whether the review procedures and information disclosure obligations in relation to donations have been performed.	<ul> <li>VI. Giving Back to the Society: Serving the Real Economy, Supporting Rural Revitalization, Contributing to the Society with Practical Action</li> <li>(I) Social and Economic Contributions</li> <li>(II) Devotion to Charity Work and Community investment</li> <li>(III) Service for Rural Revitalization</li> </ul>
(6) Encourage the company to actively disclose the specific details of, among others, achievements in consolidating and expanding poverty alleviation, overcoming difficulties and rural revitalization.	<ul> <li>VI. Giving Back to the Society: Serving the Real Economy, Supporting Rural Revitalization, Contributing to the Society with Practical Action</li> <li>(I) Social and Economic Contributions</li> <li>(II) Devotion to Charity Work and Community investment</li> <li>(III) Service for Rural Revitalization</li> </ul>
3. The problems and rectification plans of the Company in the implementation of social respon	sibility
(1) Explaining the progress of the settlement in the light of the above-mentioned failure, including falling to meet the requirements and standards of national laws and regulations, the emergence of major environmental protection and safety accidents, the inclusion of the list of serious polluting enterprises in the environmental protection department, and the punishment by the environmental protection, labor and other departments.	N/A
(2) Explain other major problems in the implementation of the Company's social responsibility and the impact on its operations and sustainable development, and put forward specific improvement plans and measures.	VII. Prospects: Reviewing 2022 and looking into 2023 (I) Summary and Improvement of Fulfilling Social Responsibilities in 2022
4. Industry-specific disclosure requirements	
Companies in biopharmaceutical and food and beverage industries shall disclose the product quality management system, after-sales service system and the construction and implementation of the product recall system; explain whether the company has major product quality liability accidents during the reporting period, the impact and damage caused, and the countermeasures and improvement measures taken.	N/A
Companies in heavily polluting industries (including metallurgy, chemical, petrochemical, coal, thermal power, building materials, papermaking, brewing, pharmaceuticals, fermentation, textiles, tanning, mining and etc.) shall disclose whether the pollutant discharge meets the national or local standards, the investment in and operation of environmental protection facilities, and the prevention and control of employees' occupational diseases; explain whether there are major environmental accidents in the company during the reporting period, the impact and damage caused, and the countermeasures and improvement measures taken.	N/A
Companies prone to major production safety accidents, such as companies engaged in mining and construction, shall disclose the investment in production safety and the education and training of employees in production safety; explain whether there are major production safety accidents during the reporting period, the impact and damage caused, and the countermeasures and improvement measures taken.	N/A
If problems arising from the performance of social responsibilities by the company have been reported and queried by public media, the company that disclosed the social responsibility report should respond clearly in the report, and should explain clearly the rectification status and measures if actual problem exists as mentioned by media report.	N/A
The reporting period of the Social Responsibility Report shall coincide with the reporting period of the Annual Report, clear explanation should also be given on events that occurred after the reporting period with significant impact on social responsibilities. The company should state clearly year in the Social Responsibility Report the overall goals and specific plans of social responsibility work to be carried out in the next, the status of improvement for key issues raised in the preceding year, and the implementation status of work plans mentioned in the preceding year.	VII. Prospects: Reviewing 2022 and looking into 2023 (I) Summary and Improvement of Fulfilling Social Responsibilities in 2022 (II) Social Responsibility Goals for 2023