



Monthly Return for Equity Issuer and Hong Kong Depositary Receipts listed under Chapter 19B of the Exchange Listing Rules on Movements in Securities

For the month ended: 31 March 2023

Status: New Submission

To : Hong Kong Exchanges and Clearing Limited

Name of Issuer: Manulife Financial Corporation

Date Submitted: 04 April 2023

I. Movements in Authorised / Registered Share Capital

1. Type of shares	Ordinary shares	Class of shares	Not applicable	Listed on SEHK (Note 1)	Yes	
Stock code	00945	Description	Common Shares - Unlimited and no par value			
		Number of authorised/registered shares		Par value		Authorised/registered share capital
Balance at close of preceding month						
Increase / decrease (-)						
Balance at close of the month						

2. Type of shares	Preference shares	Class of shares	Other class (specify in description)	Listed on SEHK (Note 1)	No	
Stock code	N/A	Description	Class 1 Preferred Shares - Unlimited and no par value			
		Number of authorised/registered shares		Par value		Authorised/registered share capital
Balance at close of preceding month		80,200,000				
Increase / decrease (-)		0				
Balance at close of the month		80,200,000				

3. Type of shares	Preference shares	Class of shares	Class A	Listed on SEHK (Note 1)	No	
Stock code	N/A	Description	Unlimited and no par value			

	Number of authorised/registered shares	Par value	Authorised/registered share capital
Balance at close of preceding month	26,000,000		
Increase / decrease (-)	0		
Balance at close of the month	26,000,000		

4. Type of shares	Preference shares	Class of shares	Class B	Listed on SEHK (Note 1)	No
Stock code	N/A	Description	Unlimited and no par value		
	Number of authorised/registered shares	Par value	Authorised/registered share capital		
Balance at close of preceding month	0				
Increase / decrease (-)	0				
Balance at close of the month	0				

Total authorised/registered share capital at the end of the month: _____

II. Movements in Issued Shares

1. Type of shares	Ordinary shares	Class of shares	Not applicable	Listed on SEHK (Note 1)	Yes	
Stock code	00945	Description	Common Shares - Unlimited and no par value			
Balance at close of preceding month			1,857,336,662			
Increase / decrease (-)			-7,183,174			
Balance at close of the month			1,850,153,488			

2. Type of shares	Preference shares	Class of shares	Other class (specify in description)	Listed on SEHK (Note 1)	No	
Stock code	N/A	Description	Class 1 Preferred Shares - Unlimited and no par value			
Balance at close of preceding month			80,200,000			
Increase / decrease (-)			0			
Balance at close of the month			80,200,000			

3. Type of shares	Preference shares	Class of shares	Class A	Listed on SEHK (Note 1)	No	
Stock code	N/A	Description	Unlimited and no par value			
Balance at close of preceding month			26,000,000			
Increase / decrease (-)			0			
Balance at close of the month			26,000,000			

4. Type of shares	Preference shares	Class of shares	Class B	Listed on SEHK (Note 1)	No	
Stock code	N/A	Description	Unlimited and no par value			
Balance at close of preceding month			0			
Increase / decrease (-)			0			
Balance at close of the month			0			

III. Details of Movements in Issued Shares

(A). Share Options (under Share Option Schemes of the Issuer)

1. Type of shares issuable	Ordinary shares	Class of shares	Not applicable	Shares issuable to be listed on SEHK (Note 1)	Yes		
Stock code of shares issuable (if listed on SEHK) (Note 1)		00945					
Particulars of share option scheme	Number of share options outstanding at close of preceding month	Movement during the month		Number of share options outstanding at close of the month	No. of new shares of issuer issued during the month pursuant thereto (A)	No. of new shares of issuer which may be issued pursuant thereto as at close of the month	The total number of securities which may be issued upon exercise of all share options to be granted under the scheme at close of the month
1). Executive Stock Option Plan	19,289,387	Exercised	-401,026	18,888,361	401,026	19,289,387	19,289,387
General Meeting approval date (if applicable)		04 May 2000					
2). 1999 Long Term Stock Incentive Plan	0			0	0	0	0
General Meeting approval date (if applicable)		14 May 2001					

Total A (Ordinary shares): 401,026

Total funds raised during the month from exercise of options: CAD 8,915,074

(B). Warrants to Issue Shares of the Issuer which are to be Listed Not applicable

(C). Convertibles (i.e. Convertible into Issue Shares of the Issuer which are to be Listed) Not applicable

(D). Any other Agreements or Arrangements to Issue Shares of the Issuer which are to be listed, including Options (other than Share Options Schemes)

1. Type of shares issuable	Ordinary shares	Class of shares	Not applicable	Shares issuable to be listed on SEHK (Note 1)	Yes	
Stock code of shares issuable (if listed on SEHK) (Note 1)		00945				
Description			General Meeting approval date (if applicable)	No. of new shares of issuer issued during the month pursuant thereto (D)	No. of new shares of issuer which may be issued pursuant thereto as at close of the month	
1).	Stock Plan for Non-Employee Directors Deferred Share Units settled in Common Shares		04 May 2000	0	0	
2).	Executive Stock Option Plan Deferred Share Units settled in Common Shares		04 May 2000	0	0	
3).	Dividend Reinvestment and Share Purchase Plan Dividends reinvested in Common Shares and Common Share purchases		07 May 2009	0	0	

Total D (Ordinary shares): 0

(E). Other Movements in Issued Share

1. Type of shares issuable (Note 5 and 6)	Ordinary shares	Class of shares	Not applicable	Shares issuable to be listed on SEHK (Note 1, 5 and 6)	No		
Stock code of shares issuable (if listed on SEHK) (Note 1, 5 and 6)							
Type of Issue		At price (if applicable)		Issue and allotment date (Note 5 and 6)	General Meeting approval date (if applicable)	No. of new shares of issuer issued during the month pursuant thereto (E)	No. of new shares of issuer which may be issued pursuant thereto as at close of the month
		Currency	Amount				
1).	Repurchase of shares			31 March 2023		-754,200	-754,200

Total E (Ordinary shares): -754,200

Total increase / decrease (-) in Ordinary shares during the month (i.e. Total of A to E) 401,026

Total increase / decrease (-) in Ordinary shares during the month (i.e. Total of A to E) -754,200

IV. Information about Hong Kong Depositary Receipt (HDR) Not applicable

V. Confirmations

We hereby confirm to the best knowledge, information and belief that, in relation to each of the securities issued by the issuer during the month as set out in Part III and IV which has not been previously disclosed in a return published under Main Board Rule 13.25A / GEM Rule 17.27A, it has been duly authorised by the board of directors of the listed issuer and, insofar as applicable:

(Note 2)

- (i) all money due to the listed issuer in respect of the issue of securities has been received by it;
- (ii) all pre-conditions for listing imposed by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited under "Qualifications of listing" have been fulfilled;
- (iii) all (if any) conditions contained in the formal letter granting listing of and permission to deal in the securities have been fulfilled;
- (iv) all the securities of each class are in all respects identical (Note 3);
- (v) all documents required by the Companies (Winding Up and Miscellaneous Provisions) Ordinance to be filed with the Registrar of Companies have been duly filed and that compliance has been made with other legal requirements;
- (vi) all the definitive documents of title have been delivered/are ready to be delivered/are being prepared and will be delivered in accordance with the terms of issue;
- (vii) completion has taken place of the purchase by the issuer of all property shown in the listing document to have been purchased or agreed to be purchased by it and the purchase consideration for all such property has been duly satisfied; and
- (viii) the trust deed/deed poll relating to the debenture, loan stock, notes or bonds has been completed and executed, and particulars thereof, if so required by law, have been filed with the Registrar of Companies.

Submitted by: Scott MacIntosh

Title: Assistant Corporate Secretary

(Director, Secretary or other Duly Authorised Officer)

Notes

1. SEHK refers to Stock Exchange of Hong Kong.
2. Items (i) to (viii) are suggested forms of confirmation which may be amended to meet individual cases. Where the issuer has already made the relevant confirmations in a return published under Main Board Rule 13.25A / GEM Rule 17.27A in relation to the securities issued, no further confirmation is required to be made in this return.

3. "Identical" means in this context:
 - . the securities are of the same nominal value with the same amount called up or paid up;
 - . they are entitled to dividend/interest at the same rate and for the same period, so that at the next ensuing distribution, the dividend/interest payable per unit will amount to exactly the same sum (gross and net); and
 - . they carry the same rights as to unrestricted transfer, attendance and voting at meetings and rank pari passu in all other respects.
4. If there is insufficient space, please submit additional document.
5. In the context of repurchase of shares:
 - . "shares issuable to be listed on SEHK" should be construed as "shares repurchased listed on SEHK"; and
 - . "stock code of shares issuable (if listed on SEHK)" should be construed as "stock code of shares repurchased (if listed on SEHK)"; and
 - . "type of shares issuable" should be construed as "type of shares repurchased"; and
 - . "issue and allotment date" should be construed as "cancellation date"
6. In the context of redemption of shares:
 - . "shares issuable to be listed on SEHK" should be construed as "shares redeemed listed on SEHK"; and
 - . "stock code of shares issuable (if listed on SEHK)" should be construed as "stock code of shares redeemed (if listed on SEHK)"; and
 - . "type of shares issuable" should be construed as "type of shares redeemed"; and
 - . "issue and allotment date" should be construed as "redemption date"