

# 畅捷通 Chanjet

暢捷通信息技術股份有限公司  
CHANJET INFORMATION  
TECHNOLOGY COMPANY LIMITED

(a joint stock company incorporated in the  
People's Republic of China with limited liability)  
Stock Code: 1588

Cloud

好业财

好会计  
会计转型就用好会计

2022  
Annual Report

好生意

易代账



# Contents

<b>Corporate Information</b>	<b>2</b>	<b>Independent Auditor's Report</b>	<b>101</b>
<b>Corporate Profile</b>	<b>4</b>	<b>Consolidated Statement of Profit or Loss</b>	<b>108</b>
<b>Summary of Financial Information</b>	<b>5</b>	<b>Consolidated Statement of Comprehensive Income</b>	<b>109</b>
<b>Chairman's Statement</b>	<b>6</b>	<b>Consolidated Statement of Financial Position</b>	<b>110</b>
<b>Management Discussion and Analysis</b>	<b>10</b>	<b>Consolidated Statement of Changes in Equity</b>	<b>112</b>
<b>Biographies of Directors, Supervisors and Senior Management</b>	<b>26</b>	<b>Consolidated Statement of Cash Flows</b>	<b>115</b>
<b>Report of Directors</b>	<b>38</b>	<b>Notes to Financial Statements</b>	<b>118</b>
<b>Report of Supervisory Committee</b>	<b>71</b>	<b>Definitions</b>	<b>224</b>
<b>Corporate Governance Report</b>	<b>73</b>		





# CORPORATE INFORMATION

## DIRECTORS

### Non-executive Directors

Wang Wenjing (*Chairman*)

Wu Zhengping

### Executive Director

Yang Yuchun (*President*)

### Independent Non-executive Directors

Chen, Kevin Chien-wen

Lau, Chun Fai Douglas

Wu Xiaoqing<sup>Note 1</sup>

## SUPERVISORS

### Shareholder Representative Supervisors

Guo Xinping (*Chairman*)

Zhang Peilin<sup>Note 2</sup>

### Independent Supervisors

Ruan Guangli

Ma Yongyi

### Employee Representative Supervisors

Ren Jie

Xia Yuhan

*Note 1:* Mr. Chen Shuning has tendered his resignation as an independent non-executive Director, chairman of nomination committee of the Board, member of remuneration and appraisal committee of the Board and strategic committee of the Board in order to devote more time to handle other matters. As approved by the shareholders' meeting of the Company, Ms. Wu Xiaoqing has been appointed as an independent non-executive Director since 26 July 2022 in place of Mr. Chen Shuning. On the same day, Ms. Wu Xiaoqing has been appointed as the chairman of nomination committee of the Board, a member of remuneration and appraisal committee of the Board and strategic committee of the Board in place of Mr. Chen Shuning. For details, please refer to the announcements of the Company dated 20 June 2022 and 26 July 2022 respectively, and the circular of the Company dated 8 July 2022.

*Note 2:* Mr. Xu Zhoujin has resigned from the position as a shareholder representative Supervisor due to job transfer with effect from 6 May 2022. As approved by the shareholders' meeting of the Company, Mr. Zhang Peilin has been appointed as a shareholder representative Supervisor since 26 July 2022 in place of Mr. Xu Zhoujin. For details, please refer to the announcements of the Company dated 6 May 2022, 20 June 2022 and 26 July 2022 respectively, and the circular of the Company dated 8 July 2022.

## AUDIT COMMITTEE

Chen, Kevin Chien-wen (*Chairman*)

Wu Zhengping

Lau, Chun Fai Douglas

## NOMINATION COMMITTEE

Wu Xiaoqing (*Chairman*)<sup>Note 1</sup>

Wang Wenjing

Chen, Kevin Chien-wen

## REMUNERATION AND APPRAISAL COMMITTEE

Lau, Chun Fai Douglas (*Chairman*)

Yang Yuchun

Wu Xiaoqing<sup>Note 1</sup>

## STRATEGIC COMMITTEE

Wang Wenjing (*Chairman*)

Yang Yuchun

Wu Xiaoqing<sup>Note 1</sup>

## JOINT COMPANY SECRETARIES

Bao Jie

Ngai Wai Fung



## CORPORATE INFORMATION (CONTINUED)

### **AUTHORIZED REPRESENTATIVES**

Yang Yuchun  
Ngai Wai Fung

### **AUDITORS**

#### **International Auditor**

Ernst & Young  
*Registered PIE Auditor*

#### **PRC Auditor**

Ernst & Young Hua Ming LLP

### **LEGAL ADVISERS**

As to Hong Kong law:  
DLA Piper Hong Kong  
As to PRC law:  
Tian Yuan Law Firm

### **REGISTERED OFFICE AND HEADQUARTER**

Floor 3, Building 3  
Yard 9, Yongfeng Road, Haidian District  
Beijing, the PRC

### **PRINCIPAL PLACE OF BUSINESS IN HONG KONG**

40th Floor, Dah Sing Financial Centre  
No. 248 Queen's Road East  
Wanchai, Hong Kong

### **H SHARE REGISTRAR**

Computershare Hong Kong Investor Services Limited  
Shops 1712-1716, 17th Floor, Hopewell Centre  
183 Queen's Road East  
Wanchai, Hong Kong

### **STOCK CODE**

1588

### **COMPANY WEBSITE**

[www.chanjet.com](http://www.chanjet.com)

### **CONTACT INFORMATION FOR INVESTORS**

Tel: (8610) 6243 4214  
Email: [IR@chanjet.com](mailto:IR@chanjet.com)



## CORPORATE PROFILE

As a subsidiary of Yonyou Network Technology Co., Ltd. (用友網絡科技股份有限公司), the Company was established in March 2010 and was listed on the Main Board of the Hong Kong Stock Exchange on 26 June 2014 (Stock code: 1588). Taking “facilitating MSEs’ development in operation and management through creativity and technology” as its mission, striving for the vision of becoming “a worldwide leading provider of cloud services and software for MSEs” and “a platform for partners and employees enjoying work, making achievements and sharing success”, the Company is committed to providing platform services, application services, data-based value-added services for MSEs in the PRC, with a focus on financial and business management cloud services.

The Company is a council member of China Association of Small and Medium Enterprises, a member of the China Software Industry Association and a member of the Beijing Software and Information Service Industry Association. It has been regarded as the “Key Software Enterprises under the National Planning Layout (國家規劃佈局內重點軟件企業)” as well as “High and New Technology Enterprises (高新技術企業)” for consecutive years. In 2021, the Company was successfully selected into the “National Public Service Demonstration Platform for Small-and-Medium-sized Enterprises (國家中小企業公共服務示範平台)” by the Ministry of Industry and Information Technology of China, and the list of “Specialized and Sophisticated” Small and Medium-sized Enterprises that Produce New and Unique Products in Beijing (北京市「專精特新」中小企業認定名單).

According to the “2022 Research Report on Cloud Finance and Taxation Industry for MSEs in China (《2022中國小微企業雲財稅行業研究報告》)” released by iResearch, Chanjet ranked first in the China’s MSEs cloud finance and taxation providers in terms of market share in 2021, took the lead in product foresight and full industry coverage, and ranked high in the leading quadrant of China’s MSEs cloud finance and taxation provider matrix. In addition, according to the “2022 Special Analysis on Cloud Finance and Taxation Market for MSEs in China (《中國小微企業雲財稅市場專題分析2022》)” released by Analysys, Chanjet ranked first in the MSEs finance and taxation and cloud service market in terms of market share, and maintained first in the industry in terms of cloud service growth. As for cloud finance and taxation product ratings, Chanjet Good Accountant(暢捷通好會計) ranked first for three consecutive years in terms of comprehensive score, with outstanding performance in the indicators such as adaptability, stability and richness. Chanjet also ranked first in terms of customer satisfaction. Chanjet was accredited as “Customer Satisfaction Enterprise of Beijing (北京市用戶滿意企業)” and “Beijing Enterprise with Commitment to Integrity Operation (北京市誠信經營承諾企業)” in 2022 by Beijing Social Enterprise Quality Association (北京社會企業質量協會).



## SUMMARY OF FINANCIAL INFORMATION

	For the year ended 31 December				
	2022 RMB'000	2021 RMB'000	2020 RMB'000	2019 RMB'000	2018 RMB'000
Revenue	680,149	590,324	509,418	463,402	428,941
Gross profit	413,608	410,352	425,984	420,243	398,942
(Loss)/profit before tax	(211,955)	(193,228)	23,619	90,861	110,208
(Loss)/profit for the year	(212,095)	(185,070)	33,392	92,418	106,812
In which: (Loss)/profit for the year attributable to owners of the parent	(212,095)	(185,070)	33,392	92,418	106,812
Basic (loss)/earnings per share (RMB cents/share) <sup>Note</sup>	(70.8)	(62.2)	10.4	28.8	34.0

	As at 31 December				
	2022 RMB'000	2021 RMB'000	2020 RMB'000	2019 RMB'000	2018 RMB'000
Total assets	1,518,777	1,624,344	1,610,023	1,597,448	1,510,333
Total liabilities	806,464	700,955	343,922	278,560	200,098
Total equity	712,313	923,389	1,266,101	1,318,888	1,310,235
In which: Equity attributable to owners of the parent	712,313	923,389	1,266,101	1,318,888	1,310,235
Net assets per share (RMB/share) <sup>Note</sup>	2.4	3.1	3.9	4.1	4.2

Note: Basic (loss)/earnings per share and net assets per share were based on weighted average share capital during the Reporting Period, and the data from 2018 to 2020 was adjusted accordingly based on the Company's Capitalization Issue completed in 2021.



## CHAIRMAN'S STATEMENT



### Wang Wenjing

Chairman

Dear honorable Shareholders,

On behalf of the Board, I hereby present the Shareholders with the 2022 annual report of the Group and report the 2022 results and the business prospects of the Group for the Shareholders' perusal.

During the Reporting Period, the Group continued to focus on the two major fields of digital intelligent finance and taxation and digital intelligent business for MSEs against the backdrop of repeated occurrence of the Pandemic in the PRC and increasing economic downward pressure. Adhering to the principle of customer success, the Group made continuous efforts to enhance its product competitiveness, expand its sales channels and pursue ecological co-prosperity. In addition, the Group further enhanced its market coverage and strengthened customer success operations, thereby maintaining high growth in SaaS subscription revenue and achieving sustained growth in total revenue. During the Reporting Period, the revenue of the Group was RMB680.15 million, representing a year-on-year increase of 15%. In particular, the revenue from SaaS subscription was RMB381.14 million, representing a year-on-year increase of 47%. As at the end of the Reporting Period, the accumulated paying enterprise users of the cloud service business of the Group reached 503,000.



## CHAIRMAN'S STATEMENT (CONTINUED)

During the Reporting Period, at the product level, the Group accelerated the innovation and iteration of product applications in the fields of “new finance and taxation, new commerce, new retail, new manufacturing and new service” (“**Five-New**”), so as to further expand its product application scenarios and continuously enhance its product competitiveness. In the field of digital intelligent finance and taxation, in addition to full support for All-electronic Invoice processing with its product lines, the Group continued to enhance the bank-enterprise interconnection capabilities, significantly strengthened the ecological open integration capabilities, and supported the business expansion for more ecological cooperation scenarios, thereby further enhancing the advantages of products integrating the invoice, finance, tax, fee, bank and filing. In the field of digital intelligent business, the Group optimized product development in the fields of new commerce, new retail, new manufacturing and new service. In response to the industry-specific characteristics of our customers, the Group strived to improve its industry adaptability and enhance its large-scale delivery capabilities. While successfully consolidating the strengths of the products in the field of digital intelligent finance and taxation, the Group also achieved rapid improvement in the competitiveness of the products in the field of the digital intelligent business.

During the Reporting Period, at the marketing level, adhering to the philosophy of achieving win-win development with diversified partners, the Group made further efforts to accelerate the coverage of the national channel system and speeded up the penetration into county-level markets. Upholding the concept of ecological co-prosperity, the Group maintained its leading sales performance for SaaS products in Alibaba Cloud market and Huawei Cloud market by strengthening ecological cooperation. Coupled with integration cooperation with ISV partners such as banks, tax invoice cloud vendors and industry CRM vendors, the Group further expanded its coverage in the end market. In addition, the Group made continuous efforts to strengthen the development of its direct sales business, establishing its user marketing strategies of large-scale customer acquisition, in-depth demand exploration, consultant-style sales conversion and membership-style customer retention. Meanwhile, the Group conducted scenario-based marketing in accordance with user needs and behavioral characteristics, effectively improving its online sales conversion capability and conversion efficiency, and thereby achieving rapid growth in the direct sales business. In terms of customer success operations, the Group continued to enrich content operations, finance and taxation training and business scenario applications as well as helping customers to deeply apply products and achieve success by sharing exemplary cases.

### PROSPECTS

Looking forward to 2023, the Pandemic prevention and control in the PRC will enter a new stage with improvements in the overall performance of Pandemic prevention and control across the country. Against the favorable background of various government support policies for stabilizing the economy and promoting development, the Group will continue to focus on the two major fields of digital intelligent finance and taxation and digital intelligent business for MSEs, with an aim to establishing the leading position in the finance and taxation cloud service market for MSEs and seizing the leading position in the cloud service





## CHAIRMAN'S STATEMENT (CONTINUED)

market for MSEs. Adhering to the principle of customer success, the Group will make continuous efforts to improve product competitiveness, pursue ecological co-prosperity from application services to ecological platforms, promote the large-scale development of businesses, enhance operating efficiency and improve profitability, thereby achieving high-quality development.

**(I) The Group will strengthen its absolute leadership in digital intelligent finance and taxation by leveraging on the core advantages of relevant products, enhance the competitive advantages of digital intelligent business products and improve the comprehensive competitiveness of business-finance integration products**

The Group will continue to accelerate product innovation and development and enhance the advantages of digital intelligent finance and taxation products integrating the invoice, finance, tax, fee, bank and filing by virtue of the advancement of “Golden Tax Phase IV (金税四期)”. It will optimize the development of products in new commerce, new retail, new manufacturing and new service, so as to improve its industry adaptability and enhance its large-scale delivery capabilities. Efforts will be also made to improve the low-code platform and ecological open integration capabilities, thereby accelerating the development towards ecological platforms. Besides, the Group will adopt a “three-pronged driving (三輪驅動)” approach of providing the SaaS application services, intelligent finance and taxation services and data value-added services for MSEs, with an aim to promote the rapid development of its businesses.

**(II) Enhancing customer value and achieving win-win cooperations with partners by expanding channels and broadening coverage**

By promoting the wide application of cloud finance and taxation and the digital and intelligent transformation of operation driven by its All-electronic Invoices and business-finance integration scenarios, the Group will be committed to assisting MSEs to realize cloud adoption and cloud migration, so as to make a breakthrough in the large-scale customer acquisition. In terms of channel operations, the Group will make every endeavor to accelerate the channel penetration into county-level markets by expanding business footholds, and increase the density and breadth of regional coverage according to regional characteristics. The Group will continue to promote the industrialization and application scenario-based marketing strategies in the “Five-New” fields by building a regional base for a model of digital intelligence of MSEs. It is expected to improve large-scale sales capabilities by drawing reference from the product promotion experience of exemplary cases. In addition, the Group will make constant efforts to explore the ISV ecological partners in the industry with the integration and convergence of business and finance by further enriching its product matrix, covering more customer application scenarios and enhancing product value. Continuous efforts will be also made to upgrade the customer success system and strengthen customer operations, so as to improve the life cycle value of customers.



## CHAIRMAN'S STATEMENT (CONTINUED)

### (III) Accelerating the development of direct sales business

In terms of direct sales channels, the Group will continue to carry out its inbound marketing model by optimizing search engine placement strategies and improving the input-output ratio. With high emphasis and improvement on content marketing, short video marketing and community marketing, the Group will strive to build a private domain traffic pool, to be in a better position to monetize business opportunities. In addition, the Group will step up efforts to broaden its customer acquisition channels by improving the operation of stores on e-commerce platforms, strengthening cooperation with resource platforms such as online social training schools, DingTalk, WeCom and Feishu as well as establishing a long-term mechanism for online direct sales growth. Besides, it will carry out industrialized marketing by highlighting the advantages of product capabilities, focusing on business management weaknesses and scenarios of customers in the industry and deeply exploring the industrial application needs of customers. By formulating product marketing strategies based on the management characteristics of customers in the industry, the Group will make continuous efforts to improve its online delivery capabilities and enhance the conversion efficiency of direct sales customers and the sales contribution of single customer.

### (IV) Building a strong team by strengthening capabilities, cultivating talents and improving staff efficiency

The Group will continue to monitor input-output ratios and staff efficiency improvement based on the development stages of its various product and business lines, so as to facilitate dynamic investment in human resources. The Group will also step up efforts to improve its professional talent development system based on the qualification system and promote a hierarchical empowerment system of the combination of practice and training, with priorities being given to speeding up the capability enhancement of cadres, talents in key positions and their team members. In addition, it is expected that full play will be given to the guiding role of performance rewards and punishments and long-term incentive mechanisms according to different businesses and position sequences, so as to ensure the retention of core talents. The Group will also continuously promote the practice of its corporate cultural values to secure the sound development of the Group in the long run.

On behalf of the Board of the Company, I sincerely express my gratitude to all Shareholders and investors for their support, and my appreciation to the management and all employees of the Company for their dedicated efforts and contributions to the development of the Group.

**Wang Wenjing**

*Chairman*

23 March 2023



# MANAGEMENT DISCUSSION AND ANALYSIS

## BUSINESS REVIEW

### Development Trend of the Industry

According to the data of the National Bureau of Statistics, 29.08 million new market players were registered nationwide in 2022, and an average of 24,000 new enterprise entities were registered per day; the total number of market players amounted to nearly 170 million nationwide. The number of market players maintained steady growth.

During the Reporting Period, the Chinese government increased tax incentives for MSEs, which facilitated the gradual recovery of the vitality of the national economy. The National Development and Reform Commission, the Ministry of Industry and Information Technology, the Ministry of Finance and other relevant departments jointly issued the Certain Policies on Promoting Steady Growth in the Industrial Economy (《關於促進工業經濟平穩增長的若干政策》) and Several Policies for Promoting the Recovery and Development of Hard-hit Industries in the Service Sectors (《關於促進服務業領域困難行業恢復發展的若干政策》), while the Ministry of Finance and the State Administration of Taxation published the Announcement on Further Implementing “Six Local Taxes and Two Fees” Reduction and Exemption Policies for Micro and Small Enterprises (《關於進一步實施小微企業「六稅兩費」減免政策的公告》). Favorable policies and measures are expected to play an important role in the rapid recovery of MSEs.

During the Reporting Period, a plan to facilitate the development of the digital economy during the 14th Five-Year Plan period (《「十四五」數字經濟發展規劃》) issued by the State Council proposed that the digital economy will enter a period of comprehensive expansion; and the added value of the core industries of the digital economy will account for 10% of GDP by 2025. The Plan includes implementing special actions to empower the digital transformation of small and medium-sized enterprises and supporting small and medium-sized enterprises to carry out all-business and full-process digital transformation and extension from the point to the whole. It also encourages and supports internet platforms and industry leaders to help traditional enterprises and small and medium-sized enterprises realise digital transformation. In addition, the Plan promotes inclusive services of “migrating to cloud, using digital tools and enabling intelligence” to encourage companies to migrate to the cloud and platforms. It also aims to cultivate professional digital solution providers tailored to the characteristics and needs of micro, small and medium-sized enterprises, so as to promote the development of lightweight, easy-to-maintain, low-cost and one-stop digital solutions. The Ministry of Industry and Information Technology and the Ministry of Finance jointly issued the Notice on Launching the Pilot Program of Providing Financial Support for the Digital Transformation of Small and Medium-sized Enterprises (《關於開展財政支持中小企業數字化轉型試點工作的通知》), which aims to create a series of small, rapid, lightweight and precise digital system solutions and products by carrying out the pilot program of digital transformation of small and medium-sized enterprises with the support of central fiscal funds at the local level. Driven by the strategic opportunities of the rapid development of the digital economy, MSEs have actively sought business transformation, and accordingly, the demand will further increase for using digital and intelligent approaches to increase revenue, reduce costs and enhance operational efficiency.



## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

During the Reporting Period, China officially launched the “Golden Tax Phase IV” with a focus on electronization of invoice involving all fields, processes and elements, with an aim to promote innovation and business transformation in terms of tax law enforcement, service and regulation systems, and improve the tax collection administration efficiency and governance in an all-round manner. The “Golden Tax Phase IV” All-electronic Invoice had been piloted in many places across the country, and the pilots of issuing such invoice include Guangdong Province (excluding Shenzhen), Shanghai, Inner Mongolia Autonomous Region, Sichuan Province and Xiamen. The pilots of accepting the All-electronic Invoice have expanded to 36 provinces, autonomous regions, municipalities and planned municipalities nationwide. With the full-scale rapid promotion of All-electronic Invoices, the digitization and electronization of invoices will be greatly improved. Meanwhile, the tax collection administration will shift from “invoice-based tax administration” to classified and precise regulation featuring “data-based tax governance”, and the demand for products integrating the invoice, finance and tax and business-finance integration products will continue to increase among MSEs.

The above development trends of the industry have played a positive role in promoting the development of the Group in the fields of digital intelligent finance and taxation, and digital intelligent business for MSEs, and have provided a broad market space for the Group to grow in the long run.

### Major Risks and Uncertainties

The major risks and uncertainties faced by the Group in its business operations include: (1) the foundation of China’s economic recovery has not yet stabilized after optimizing the Pandemic prevention and control measures, which may have an adverse impact on the informatization investment of MSEs; (2) intensified competition in the cloud services market for MSEs may pose a risk to the Group in consolidating and enhancing the competitive advantages of its products if such products fail to meet the ever-changing needs of MSEs customers in a timely manner; (3) risks of network viruses and hacker intrusions, or system interruption affecting its products and services; and (4) intensified competition for talents with core competitiveness in the enterprise cloud services industry, with increased difficulties in attracting and retaining core talents and rising costs.

To address the above major risks and uncertainties, the Group will continue to enhance its product competitiveness by maintaining its absolute leadership in digital intelligent finance and taxation leveraging on the core advantages of relevant products, enhancing the competitive advantages of digital intelligent business products and improving the comprehensive competitiveness of business-finance integration products. Adhering to pursuing ecological co-prosperity through diversified channels, the Group will further enhance the depth and breadth of market coverage and strengthen customer success operations with the customer success principle in mind. While maintaining its rapid business development, the Group will strive to safeguard user information and privacy security with high standards and requirements and continuously strengthen information security and promote customer security awareness and implementation, so as to continuously provide MSEs with reliable and safe cloud services. In terms of talent retention and employee incentives, the Group will continue to improve employer brand and cultural construction by creating a good working and development environment, implementing long-term incentive measures and encouraging the enthusiasm and creativity of its management team members and core cadres.



# MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

## Principal Business and Operating Conditions

During the Reporting Period, the Group continued to focus on the two major fields of digital intelligent finance and taxation and digital intelligent business for MSEs, and accelerated the innovation and iteration of product applications in the “Five-New” fields, so as to continuously enhance its product competitiveness. The Group actively expanded its sales channels and constantly enhanced its channel penetration into low-tier markets. Upholding the concept of ecological co-prosperity, the Group strengthened its ecological cooperation and direct sales business, thereby further expanding its market coverage. Adhering to the principle of customer success, the Group continued to enrich content operations, finance and taxation training and business scenario applications as well as helping customers to deeply apply products and achieve success by sharing exemplary cases.

During the Reporting Period, the Group recorded revenue of RMB680.15 million, representing an increase of 15% as compared with last year, of which revenue generated from SaaS subscriptions was RMB381.14 million, representing an increase of 47% as compared with last year. Revenue generated from SaaS subscriptions accounted for 56% of the total revenue of the Group. As of the end of the Reporting Period, contract liabilities from SaaS subscriptions were RMB428.86 million, representing an increase of 21% from the end of the previous year. The loss attributable to owners of the parent was RMB212.10 million, representing an increase of 15% as compared with the loss of RMB185.07 million for last year. The basic loss per share of the Group was RMB0.708, while that of last year was RMB0.622.

During the Reporting Period, the number of new paying enterprise users of the Group’s cloud service business reached 106,000. As of the end of the Reporting Period, the number of accumulated paying enterprise users of cloud service business reached 503,000.



# MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

## 1. *Development of products*

### (1) *Digital intelligent finance and taxation consolidated the leading advantages of cloud finance and taxation*

In the field of digital intelligent finance and taxation, in addition to full support for All-electronic Invoice processing with its product lines, the Group continued to enhance the bank-enterprise interconnection capabilities and significantly strengthened the ecological open integration capabilities, thereby further enhancing the advantages of products integrating the invoice, finance, tax, fee, bank and filing. Under the guidance of the “Golden Tax Phase IV”, its products supported various management issues of All-electronic Invoices as well as the diverse collection, recording, taxation and filing management. The function of one-click tax declaration has been further strengthened, providing robust support for one-click tax declaration in multiple regions and taxes and improving the efficiency of accounting personnel. Efforts were also made to further expand the scope of cooperative banks for bank-enterprise interconnection, so as to synchronize bank transaction data in real time, allow the automatic generation of journal vouchers from bank statements and support the payment processing of bank-enterprise cloud integration, thereby further enhancing the comprehensive capability of products integrating the invoice, finance, tax, fee, bank and filing.

During the Reporting Period, digital intelligent finance and taxation continued to strengthen its ecological cooperation. Chanjet Good Accountant strengthened open integration capabilities for platform vendors, supporting the expansion of business in more ecological cooperation scenarios. Through in-depth cooperation in combination with scenarios, it improved the competitiveness of products and increased footholds in ecological channels. Chanjet Easy Accounting Agent (暢捷通易代賬) focused on strengthening the integration with WeCom to effectively improve the customer service capabilities of account agencies.



## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

(2) *Digital intelligent business strengthened the comprehensive advantage of business-finance integration*

In the field of digital intelligent business, the Group optimized the development of products in new commerce, new retail, new manufacturing and new service areas. In response to the industry-specific characteristics of customers, the Group strived to improve its industry adaptability and enhance its large-scale delivery capabilities, with the digital intelligent business segment developing rapidly and subscription revenue increasing by 51% over the previous year. In terms of new retail, in response to the digital transformation of enterprises in the fresh food, convenience store and casual food industries, especially the business needs of retail enterprises during the Pandemic, the Group strengthened the relevant characteristics of intra-city ecommerce and community group purchases, released the applications of multi-online stores in connection with offline stores, improved the franchise model and expanded the connection with hardware, payment, logistics and other related ecologies to further meet the needs of MSEs for online transformation. In terms of new commerce, by collaborating with brands to achieve connection and synergy through BC integration at the front end, the Group further improved the efficiency of the industrial chain; and by strengthening WMS warehousing management and TMS logistics and distribution management at the back end, the Group helped commercial enterprises reduce operating costs. In terms of new manufacturing, the Group increased its support for industries such as electronics, machinery, hardware, auto parts and food, strengthened the requirements of production quality management in the whole process, provided synergistic tools for upstream suppliers and downstream customers as well as offered efficiency optimization solutions for the digital intelligence transformation of MSEs in the manufacturing industry. In terms of new service, the Group strengthened its socialization, automation, intelligence and scenario-based features, continued to enhance the project management functions in industries such as construction installation, engineering installation, information technology and business services, realized the integrated project management covering project progress, contract management, material management, cost control and financial and taxation management and strengthened the whole process management and control of project budget as well as improving the industry adaptability through no-code free forms, thereby producing effective support to the development of enterprises in the productive service industry.



## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

(3) *The Open Platform accelerated the development of ecological open integration capabilities*

During the Reporting Period, the ecological open integration capabilities of Chanjet's Open Platform were further improved. Applications created by ISV partners were integrated with the Group's core SaaS products T+Cloud, Good Business and Finance (好業財), Good Business (好生意), Good Accountant and Easy Accounting Agent, etc., which connected a total of 50 vertical classified industry application scenarios. In particular, the low-code platform lowered the barrier of secondary development for products, improved the efficiency of application development, provided support for personalized management needs of enterprises, helped MSEs quickly realize flexible construction of form processes and diversified statement generation, thereby greatly enhancing the responsiveness towards the innovation needs of users and meeting the personalized management needs of enterprises. The continuous enhancement of the ecological open integration capabilities of the Open Platform further enriched the product portfolios and functions, thereby effectively enhancing the competitiveness of the Group's SaaS products and expanding revenue sources. During the Reporting Period, the turnover of the ISV products on the Open Platform exceeded RMB10 million.

(4) *The information security management of cloud service continued to escalate*

While maintaining its rapid business development, the Group has always safeguarded user information and privacy security with high standards and requirements, so as to provide MSEs with reliable and safe information technology services. As of the end of the Reporting Period, the Group has obtained several authoritative certifications in information security management, including Trusted Cloud Security Standard Evaluation (可信雲安全標準評估), National Information Security Protection Level III Certification (國家信息安全等級保護三級認證), ISO27001 Information Security Management System (ISMS) Certification, ISO27701 Privacy Information Management System Certification, ISO27018 Certification of Identifiable Personal Information Protection Management System in Public Cloud, and ISO27017 Cloud Service Information Security Management System Certification. The Company's "MSEs one-stop service platform project (小微企業一站式服務平台項目)" has passed the official evaluation of the "Research, Development and Operation Integration (DevOps) Capability Maturity Model (研發運營一體化 (DevOps) 能力成熟度模型)" security and risk management (DevSecOps standard) of the China Academy of Information and Communications Technology. The "Identity Authorization Governance on Chanjet Cloud Platform (暢捷通雲平台身份權限治理)" deployed by the Company has successfully been selected as an "Outstanding Innovation Case" in the field of technology governance in the annual selection event of "2022 GOLF+IT New Governance Leadership Forum (2022年GOLF+IT新治理領導力論壇)" hosted by the China Academy of Information and Communications Technology.





# MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

## 2. *Development of business operations*

During the Reporting Period, adhering to the concept of achieving win-win development with diversified partners, the Group made further efforts to accelerate the coverage of national channel system and speeded up the penetration into county-level markets, with 174 new county-level footholds and 131 new districts and counties. It continued to strengthen the capability of channel partners to develop cloud businesses, with an aim to promote the transformation of traditional channel partners to digital intelligence value-added service providers. The Group strived to promote service providers to carry out industrial marketing in the “Five-New” fields, so as to build a model regional base for digital intelligence of MSEs. In addition, it carried out a series of marketing initiatives for MSEs with the themes of digital marketing, new fiscal and tax policies, All-electronic Invoice application, final settlement and payment of income tax and enterprise tax risk prevention and control, and provided safety inspection activities for MSEs to assist them to realize cloud integration and cloud migration.

In terms of the ecological cooperation channel, the sales of the Group’s SaaS products in Alibaba Cloud market and Huawei Cloud market continued to take the lead in the industry. Besides, the Group carried out integrated cooperation with banks, such as “CCB Huidongni (建行惠懂你)”, “Home of Minsheng Small Business (民生小微之家)” and “Cloud of Industrial Universal (興業普惠雲)”, and conducted various integration cooperation with ISV partners including several tax invoice cloud vendors and industry CRM vendors, which further expanded the terminal market coverage.

In the direct sales channel, the Group continued to strengthen the development of its direct sales business by establishing its user growth centre and formulating its user marketing strategy of large-scale customer acquisition, in-depth demand exploration, consultant-style sales conversion and membership-style customer retention. The Group strengthened the customer acquisition marketing and operation, carried out its inbound marketing model and enhanced the operational capabilities of various channels such as search engine channels, short video channels and traffic cooperation channels. By attracting users through content marketing, the Group built private domain traffic pools through community marketing and accelerated payment conversions through activity marketing. It also provided one-stop practical training business solutions through in-depth cooperation with social finance and taxation training institutions. In addition, the Group carried out scenario-based marketing in accordance with user needs and behavioral characteristics and developed a full life-cycle marketing chain of “online customer acquisition, business opportunity exploration, sales conversion and customer success”, effectively improving its online sales conversion capability and conversion efficiency, and thereby achieving rapid growth in the direct sales business.

In terms of the operation of customer success, the Group detailed operational activities of customer application scenarios, constantly shared and pushed customers’ successful application cases and helped customers to deeply apply products, so as to improve the recovery of customers’ activity and retention rate.



## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

### 3. *Development of brand and market*

According to the “2022 Research Report on Cloud Finance and Taxation Industry for MSEs in China (《2022中國小微企業雲財稅行業研究報告》)” released by iResearch, Chanjet ranked first in the China’s MSEs cloud finance and taxation providers in terms of market share in 2021, took the lead in product foresight and full industry coverage, and ranked high in the leading quadrant of China’s MSEs cloud finance and taxation provider matrix. According to the “2022 Special Analysis on Cloud Finance and Taxation Market for MSEs in China (《中國小微企業雲財稅市場專題分析2022》)” released by Analysys, Chanjet ranked first in the MSEs finance and taxation and cloud service market in terms of market share, and maintained first in the industry in terms of cloud service growth. As for cloud finance and taxation product ratings, Chanjet Good Accountant ranked first for three consecutive years in terms of comprehensive score, with outstanding performance in the indicators such as adaptability, stability and richness. Chanjet also ranked first in terms of customer satisfaction.

During the Reporting Period, the Exclusive Service Package for Specialized and Sophisticated Enterprises that Produce New and Unique Products in Industrial Internet (工業互聯網「專精特新」專屬服務包) (Chanjet T+Cloud manufacturing and management solution (暢捷通T+Cloud生產製造管理解決方案)) submitted by the Company was successfully included into the Service and Product Catalogue of Specialized and Sophisticated Small and Medium-sized Enterprises that Produce New and Unique Products (《專精特新中小企業服務產品目錄》) issued by China Academy of Information and Communications Technology of the Ministry of Industry and Information Technology. At the “2022 National Conference on Digital Transformation of Small and Medium-sized Enterprises (2022全國中小企業數字化轉型大會)” jointly hosted by the Ministry of Industry and Information Technology and the People’s Government of Shandong Province, the Company was successfully selected as a service provider in the “National Digital Service Festival for Small and Medium-sized Enterprises (全國中小企業數字化服務節)”. The Company was awarded the “2022 Huawei Cloud Outstanding Ecological Solution Award for Specialized and Sophisticated Enterprises that Produce New and Unique Products (2022華為雲專精特新優秀生態解決方案獎)” and “Huawei Cloud Outstanding Software Partner (華為雲優秀Software Partner)”; and the Company was awarded the “Outstanding Contribution Award” of Alibaba Cloud Product Eco-partners at the “2022 Apsara Conference”. The Company was accredited as “Customer Satisfaction Enterprise of Beijing (北京市用戶滿意企業)” and “Beijing Enterprise with Commitment to Integrity Operation (北京市誠信經營承諾企業)” in 2022 by Beijing Social Enterprise Quality Association, respectively. At the 2022 China Developer Impact Ceremony and CSDN Enterprise Ecological Hub (中國開發者影響力盛典暨CSDN企業生態匯), the Company was awarded “Digital Innovation Enterprise of the Year (年度數字化創新企業)” and meanwhile Chanjet Good Business and Finance (暢捷通好業財) won the award of “Innovative Product and Solution of the Year (年度創新產品與解決方案)”. In addition, Chanjet T+Cloud was awarded the “Innovation Achievement of Digital Economy Industry (數字經濟產業創新成果)” at the 2022 Global Digital Economy Conference.



# MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

## FINANCIAL REVIEW

	For the year ended 31 December		Change in amount RMB'000	Percentage change %
	2022 RMB'000	2021 RMB'000		
Revenue	<b>680,149</b>	590,324	89,825	15
Cost of sales and services provided	<b>(266,541)</b>	(179,972)	(86,569)	48
Gross profit	<b>413,608</b>	410,352	3,256	1
Gross profit margin	<b>61%</b>	70%	(9)%	
Other income and gains, net	<b>59,691</b>	61,930	(2,239)	(4)
R&D costs	<b>(271,725)</b>	(242,557)	(29,168)	12
Selling and distribution expenses	<b>(308,116)</b>	(304,462)	(3,654)	1
Administrative expenses	<b>(86,312)</b>	(88,403)	2,091	(2)
Impairment losses of financial assets	<b>(2)</b>	(522)	520	(100)
Other expenses	<b>(15,484)</b>	(26,637)	11,153	(42)
Finance costs	<b>(2,131)</b>	(610)	(1,521)	249
Share of loss of an associate	<b>(1,484)</b>	(2,319)	835	(36)
Loss before tax	<b>(211,955)</b>	(193,228)	(18,727)	10
Income tax (charge)/credit	<b>(140)</b>	8,158	(8,298)	(102)
Loss for the year	<b><u>(212,095)</u></b>	<u>(185,070)</u>	<u>(27,025)</u>	15
Attributable to:				
Owners of the parent	<b><u>(212,095)</u></b>	<u>(185,070)</u>	<u>(27,025)</u>	15



# MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

## Operating Results

During the Reporting Period, the Group recorded a revenue of RMB680.15 million, representing an increase of 15% as compared to last year. Loss for the year and loss attributable to owners of the parent of the Group were both RMB212.10 million, representing an increase of 15% as compared to the loss of RMB185.07 million last year. The basic loss per share of the Group was RMB0.708, while the basic loss per share was RMB0.622 last year.

Loss for the year of the Group increased as compared to last year, which was mainly due to (i) disruption in some marketing and promotional activities as affected by the Pandemic, resulting in revenue growth falling short of expectations; and (ii) the continued increase in investment in R&D and the increase in the contract operation costs related to channel service providers and eco-partners to maintain product and market leadership in the fields of digital intelligent finance and taxation and digital intelligent business for MSEs. In the future, the Company will attach greater importance to improve its input-output efficiency and achieve the advantages of large-scale operation.

## Revenue

For the year ended 31 December 2022, the revenue of the Group was RMB680.15 million, representing an increase of 15% as compared to last year. In particular, revenue from SaaS subscriptions was RMB381.14 million, representing an increase of 47% as compared to last year, and its proportion in the total revenue accounted for 56%.

## Cost of Sales and Services Provided

For the year ended 31 December 2022, the Group's cost of sales and services provided was RMB266.54 million, representing a year-on-year increase of 48%, which was mainly due to an increase of RMB83.49 million in contract operation costs of cloud service business.



## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

The following table sets forth a breakdown of cost of sales and services provided of the Group by nature:

	For the year ended 31 December				Change in amount RMB'000	Percentage change %
	2022 RMB'000	%	2021 RMB'000	%		
Contract operation costs	<b>209,870</b>	<b>79</b>	126,380	70	83,490	66
Labour costs	<b>21,717</b>	<b>8</b>	20,329	11	1,388	7
Operation and maintenance costs	<b>14,046</b>	<b>5</b>	10,500	6	3,546	34
Service costs	<b>8,924</b>	<b>3</b>	10,322	6	(1,398)	(14)
Amortisation of intangible assets	<b>7,177</b>	<b>3</b>	7,177	4	0	0
Software development and production costs	<b>2,178</b>	<b>1</b>	2,692	2	(514)	(19)
Other costs	<b>2,629</b>	<b>1</b>	2,572	1	57	2
Cost of sales and services provided	<b><u>266,541</u></b>	<b><u>100</u></b>	<u>179,972</u>	<u>100</u>	<u>86,569</u>	<u>48</u>

### Gross Profit and Gross Profit Margin

For the year ended 31 December 2022, the Group achieved a gross profit of RMB413.61 million, representing an increase of 1% as compared to last year. The gross profit margin of the Group was 61%, representing a decrease of 9 percentage points as compared to last year, which was mainly attributable to the rapid increase of contract operation costs of cloud service business.

### Other Income and Gains, Net

For the year ended 31 December 2022, the Group's other income and gains, net were RMB59.69 million, representing a decrease of 4% as compared to last year, mainly due to the increase in exchange gains of RMB6.77 million as a result of exchange rate changes, offset by a decrease of RMB11.87 million in interest income and gains from bank deposits and wealth management products.



# MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

## **R&D Costs**

For the year ended 31 December 2022, R&D costs of the Group amounted to RMB271.73 million, representing an increase of 12% as compared to last year, which was mainly attributable to the increase of RMB25.36 million in labour costs.

## **Selling and Distribution Expenses**

For the year ended 31 December 2022, the selling and distribution expenses of the Group were RMB308.12 million, representing an increase of 1% as compared to last year, which was mainly attributable to the increase in labour costs of RMB7.44 million, which was offset by a reduction in relevant business travel and offline promotion expenses due to the disruption in some marketing and promotional activities as affected by the Pandemic.

## **Administrative Expenses**

For the year ended 31 December 2022, the administrative expenses of the Group was RMB86.31 million, representing a decrease of 2% as compared to last year, which was mainly attributable to the decrease of RMB4.57 million in labour costs.

## **Other Expenses**

For the year ended 31 December 2022, other expenses of the Group were RMB15.48 million, which mainly included a provision for impairment of RMB14.95 million made by the Group in respect of the investment in Chanjet Payment, an associate of the Company. The provision for impairment made by the Group on Chanjet Payment was mainly attributable to the relevant business transformation of Chanjet Payment that fell short of expectations.

## **Income Tax Expense**

For the year ended 31 December 2022, the income tax expense of the Group was RMB0.14 million, which was mainly the income tax expense arising from the recognized deferred income tax liabilities.



# MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

## Loss Attributable to Owners of the Parent

For the year ended 31 December 2022, the loss attributable to owners of the parent of the Group was RMB212.10 million, and the loss attributable to the owners of the parent last year was RMB185.07 million. The Point Scheme, Employee Share Ownership Scheme and Long-term Incentive Bonus Scheme (together the “**Long-term Incentive Schemes**”) of the Group were included in the profit or loss for the period of approximately RMB74.73 million as compared to that of approximately RMB84.21 million last year. After deducting the effect of the expenses of the above Long-term Incentive Schemes, the loss attributable to owners of the parent was approximately RMB137.37 million as compared to the loss of approximately RMB100.86 million last year.

## Liquidity

### Condensed cash flow statement

	For the year ended 31 December		Change in amount RMB'000
	2022 RMB'000	2021 RMB'000	
Net cash flows used in operating activities	(159,115)	(90,732)	(68,383)
Net cash flows from investing activities	519,935	364,258	155,677
Net cash flows used in financing activities	(7,182)	(27,835)	20,653

### Net cash flows used in operating activities

For the year ended 31 December 2022, net cash flows used in operating activities of the Group was RMB159.12 million, representing an increase of RMB68.38 million compared to net cash flows used in operating activities of the Group for the last year, which was mainly due to the increase in cash paid to and for the benefit of employees and contract operation costs paid by the Group for cloud service business.

### Net cash flows from investing activities

For the year ended 31 December 2022, net cash flows from investing activities of the Group was RMB519.94 million, which was mainly due to the fact that some of the Group's time deposits and bank wealth management products matured during the Reporting Period.



# MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

## ***Net cash flows used in financing activities***

For the year ended 31 December 2022, net cash flows used in financing activities of the Group was RMB7.18 million, which was mainly due to the payment of lease principal and interest under the application of “IFRS 16 – Lease”.

## **Capital Structure and Financial Resources**

	<b>As at 31 December</b>	
	<b>2022</b>	2021
Cash and bank balances (RMB'000)	<b>1,169,225</b>	1,196,100
Current ratio	<b>209%</b>	257%
Gearing ratio	<b>0%</b>	0%

As at 31 December 2022, the cash and bank balances of the Group was RMB1,169.23 million (31 December 2021: RMB1,196.10 million). The decrease in cash and bank balances was mainly due to the increase in cash paid to and for the benefit of employees and contract operation costs paid by the Group for cloud service business. Cash and bank balances of the Group was mainly denominated in RMB, with certain amount denominated in Hong Kong dollars and small amount denominated in United States dollars, details of composition of the currency form are set out in note 22 to the financial statements. Cash and bank balances of the Group was mainly used for business development and daily operations, acquisitions and capital expenditure, dividend payments and so on. With accumulated funds from previous operations and stable cash inflows generated from the daily business operations, the Group has sufficient resources for future development.

The Funds Management Policy of the Group is to maintain the continuity of funding and maintain an optimal capital structure to reduce the cost of capital and ensure the sustainable operation of the Group with an aim to provide returns for shareholders and benefits for other stakeholders.

The current ratio (calculated based on total current assets divided by total current liabilities) of the Group as at 31 December 2022 was 209% (31 December 2021: 257%). The decrease in current ratio was mainly due to a decrease in current assets as a result of the decrease in the Group's financial assets at fair value through profit or loss and cash and bank balances, together with an increase in current liabilities resulting from the increase in the contract liabilities brought by the advance receipts from the cloud services business.





## MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

The Group had no interest-bearing liabilities (other than lease liabilities), as at 31 December 2022, the Group's gearing ratio was nil. Gearing ratio was calculated based on the total interest-bearing liabilities (other than lease liabilities) divided by total equity.

### Capital Expenditure

For the year ended 31 December 2022, the capital expenditure of the Group mainly included the additional expenditure on property, plant and equipment of RMB3.33 million (2021: RMB8.19 million), and the additional expenditure on right-of-use assets (mainly refers to leased office buildings) of RMB17.45 million (2021: RMB2.32 million).

### Contingent Liabilities

As at 31 December 2022 and 31 December 2021, the Group did not have any contingent liabilities, nor did it have any proposal on contingent liabilities issue.

### Charges on Assets

As at 31 December 2022 and 31 December 2021, the Group did not have any charges on assets.

### Significant Investments

During the Reporting Period, the Group did not have any significant investment. The Board did not approve any major investment or plan on acquisition of capital assets as at the Latest Practicable Date.

### Material Acquisition and Disposal of Subsidiaries, Associates and Joint Ventures

During the Reporting Period, the Group did not have any material acquisition and disposal in relation to subsidiaries, associates and joint ventures.



# MANAGEMENT DISCUSSION AND ANALYSIS (CONTINUED)

## **The Impact of the Novel Coronavirus Pandemic on Business Operation**

During the Reporting Period, some marketing and promotional activities of the Group were disrupted due to the negative impact of the Pandemic, resulting in revenue growth falling short of expectations and an increase in loss for the year as compared to the previous year. The Group continued to focus on the two major fields of digital intelligent finance and taxation and digital intelligent business for MSEs against the backdrop of repeated occurrence of the Pandemic in the PRC and increasing economic downward pressure. Adhering to the principle of customer success, the Group made continuous efforts to enhance its product competitiveness, expand its sales channels and pursue ecological co-prosperity. In addition, the Group further enhanced its market coverage and strengthened customer success operations, thereby maintaining high growth in SaaS subscription revenue and achieving sustained growth in total revenue. With the accumulated funds from past operations and stable cash inflow from daily business operations, the Group was in a good liquidity position with relatively sufficient working capital. The management, having made a comprehensive assessment, considered that although the Pandemic had caused a short-term negative impact on the Group's business operations in 2022, the market is expected to gradually recover and the Group will rapidly promote business development to increase income and improve efficiency with the optimization and adjustment of the Pandemic prevention and control policies in the PRC in 2023.

## **Foreign Exchange Fluctuation Risks**

The Group conducted its domestic business primarily in RMB, which was also its functional currency. Chanjet U.S., a subsidiary of the Company, settled in US dollars. No currency hedging arrangement has been made by the Group. The Group, mainly through closely focusing on the foreign exchange fluctuation, conducted foreign exchange settlement and foreign exchange for the balance of proceeds raised when appropriate to alleviate foreign exchange fluctuation risks.

## **Interest Rate Risks**

The Group did not assume any debt obligations with a floating interest rate, and thus there was no interest rate risk related to the Group.

## **Subsequent Events**

As at the approval date of this report, the Group had no significant events after the Reporting Period which need to be disclosed.



# BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

## DIRECTORS

### Non-executive Directors

**Mr. Wang Wenjing (王文京)**, aged 58, has been the Chairman of the Board and a non-executive Director since 19 March 2010. He is primarily responsible for providing guidance and supervision regarding the business and operation of our Group. Mr. Wang is one of the co-founders of Yonyou, which is the controlling Shareholder. He has over 30 years of working experience in the PRC software industry and has extensive experience in corporate management and business operation. Mr. Wang served as the Chairman of the Board of Yonyou since December 1988. Mr. Wang has been the Chairman of the Board of Yonyou Auto since July 2010, the Chairman of the Board of Yonyou Fintech since July 2012, the Chairman of the Board of Seentao Technology from June 2015 to January 2018 and from October 2019 to January 2021, and has only been a director of Seentao Technology since January 2021. Mr. Wang was elected as a member of the 9th to 12th session of the NPC for a term from March 1998 to March 2018 and served as the vice chairman of the 10th All-China Federation of Industry & Commerce (中國全國工商業聯合會) and China Software Industry Association. Mr. Wang is currently the vice chairman of the Internet Society of China (中國互聯網協會), China Enterprise Confederation (中國企業聯合會), China Enterprise Directors Association (中國企業家協會), etc.. Mr. Wang graduated from Jiangxi University of Finance and Economics (formerly known as Jiangxi College of Finance and Economics) with a bachelor's degree in economics in July 1983.

**Mr. Wu Zhengping (吳政平)**, aged 58, has been a non-executive Director since 19 March 2010. He is primarily responsible for providing strategic advice to the business and operation of the Group. He has over 30 years of working experience in the PRC software industry and has extensive experience in corporate management and business operation. Mr. Wu worked for China Building Materials Academy (中國建築材料科學研究總院) from August 1983 to May 1992, and he has been a director of Yonyou since 1992. Mr. Wu has also been a director of Yonyou Fintech since July 2012 and a director of Yonyou Auto since June 2015. Mr. Wu was a member of the 6th and 7th sessions of the Chinese People's Political Consultative Conference of Haidian District, Beijing from January 1999 to December 2006. Mr. Wu graduated from China Europe International Business School with a master's degree in business administration in September 2007.



## BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

### Executive Director

**Mr. Yang Yuchun (楊雨春)**, aged 50, has been the President since 9 January 2017 and an executive Director since 18 May 2017. He is mainly responsible for the overall management of business operation of the Group. Mr. Yang has over 25 years of working experience in the PRC software industry. Mr. Yang joined Yonyou in August 1997, where he has served different positions at the financial accounting software development department, product management headquarter and small-scale management software department. Mr. Yang was the vice president of the Company and the general manager of the Company's research and development center from March 2010 to August 2012. From August 2012 to December 2013, Mr. Yang was the senior vice president of the Company, while he continued to serve as the general manager for the research and development center during the period, served as the executive director and manager of Chanjet Yunhui since April 2019 and served as the director and CEO of Chanjet U.S. since March 2020. Mr. Yang served as both the assistant president of Yonyou as well as the general manager of Yonyou's business planning and development department from January 2014 to January 2016. From January 2016 to January 2017, he served as the vice president of Yonyou and continued to serve as the general manager of Yonyou's business planning and development department. Mr. Yang graduated from Shi Jia Zhuang University of Economics in July 1996 and obtained his bachelor's degree in economics. He graduated from Peking University in July 2003 and obtained a bachelor's degree in management. Later, he obtained his EMBA from Guanghua School of Management at Peking University in July 2012.

### Independent Non-executive Directors

**Mr. Chen, Kevin Chien-wen (陳建文)**, aged 68, has been an independent non-executive Director since 8 September 2011. He is primarily responsible for providing independent opinion and judgment to our Board, particularly with regard to the financial aspects of our Group. Mr. Chen has been a professor in accounting since July 1999 and head of Department of Accounting of the Hong Kong University of Science and Technology from July 2007 to June 2016 and was reappointed from August 2017 to July 2020. Mr. Chen has been an independent non-executive director of Landsea Green Life Service Company Limited, a company listed on the Hong Kong Stock Exchange (Stock Code: 1965), since June 2021. In addition, he served as a member of the Review Panel of the Financial Reporting Council of Hong Kong. Mr. Chen graduated from the University of Illinois at Urbana-Champaign with a PhD degree in accounting in May 1985. Mr. Chen passed the examination for Chartered Accountant of Taiwan in August 1976.



## BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

**Mr. Lau, Chun Fai Douglas (劉俊輝)**, aged 50, has been an independent non-executive Director since 8 September 2011. He is primarily responsible for providing independent opinion and judgment to the Board, particularly with regard to the financial aspects of the Group. Mr. Lau joined Ernst & Young in March 1993 and served as an audit partner of Ernst & Young from July 2004 to June 2009. He then served as the regional director of Greater China of The Institute of Chartered Accountants in England and Wales from November 2010 to September 2012. Mr. Lau has been serving as an independent non-executive director of Ausnutria Dairy Corporation Ltd, a company listed on the Hong Kong Stock Exchange (Stock Code: 1717), from January 2015 to April 2022 and an independent non-executive director of GME Group Holdings Limited, a company listed on the Hong Kong Stock Exchange (Stock Code: 8188), since February 2017. Mr. Lau graduated from the University of New South Wales in Sydney, Australia with a bachelor degree of Commerce in accounting and finance in October 1993. He is a fellow member of the Hong Kong Institute of Certified Public Accountants, a member of the Institute of Chartered Accountants in England and Wales, a member of the Australian Society of Certified Practising Accountants and a member of the Institute of Chartered Accountants in Australia.

**Ms. Wu Xiaoqing (吳小慶)**, aged 69, has been an independent non-executive Director since 26 July 2022 and is primarily responsible for providing independent opinion and judgment to the Board. She has long been engaged in the field of financial and accounting management and has extensive experience in financial management and accounting for large central enterprises and is familiar with accounting standards and relevant laws and regulations on corporate tax. Ms. Wu successively worked in the finance division of the Government Offices Administration of the State Council and the finance department of Sinosteel Raw Materials Corporation\* (中國鋼鐵爐料總公司) from September 1982 to January 1995. From January 1995 to December 1999, Ms. Wu successively served as the deputy head and the head of the finance department of China Sinosteel Group Corporation (中國中鋼集團公司) ("**Sinosteel**"). Ms. Wu served as the deputy chief accountant of Sinosteel and a director of Sinosteel Assets Management Co., Ltd.\* (中鋼資產管理有限責任公司) ("**Sinosteel Assets Management**") from December 1999 to September 2005, and served as the deputy chief accountant of Sinosteel and the chairman of the board of directors of Sinosteel Assets Management from September 2005 to October 2008. After her retirement in October 2008, Ms. Wu served as an independent non-executive director of China CITIC Bank Corporation Limited (a company listed on the Hong Kong Stock Exchange and the Shanghai Stock Exchange with stock code 00998 and 601998) from October 2012 to September 2018 and has been an independent non-executive director of PICC Health Insurance Company Limited (中國人民健康保險股份有限公司) since March 2022. Ms. Wu is also a director of CICC Charity Foundation (北京中金公益基金會), a supervisor of China Arts Foundation (北京中藝藝術基金會) and a director of Dandelion School (北京市大興區蒲公英中學) (a non-profit organization). Ms. Wu is a non-practicing Chinese certified public accountant and a senior accountant. She graduated from the Faculty of Finance of Renmin University of China in July 1982 with a bachelor's degree in economics majoring in finance and accounting.



# BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

## SUPERVISORS

**Mr. Guo Xinping (郭新平)**, aged 59, has been the Chairman of the Supervisory Committee and a shareholder representative Supervisor since 8 September 2011. Mr. Guo worked for MOF from August 1985 to July 1989, and has been a director of Yonyou from November 1999, the Chairman of the Supervisory Committee of Yonyou Auto since June 2015, and a director of Yonyou Fintech since May 2016. Mr. Guo served as an independent non-executive director of CCID Consulting Company Limited (賽迪顧問股份有限公司), a company listed on the Hong Kong Stock Exchange (Stock Code: 2176) from May 2002 to January 2022. He has been an independent director of Glodon Company Limited (廣聯達科技股份有限公司), a company listed on the Shenzhen Stock Exchange (Stock Code: 002410), since April 2017. Mr. Guo graduated from The Hong Kong University of Science and Technology with a master's degree in business administration in November 2007. He is a senior accountant recognized by the Personnel Department of Hubei Province in January 1998.

**Mr. Zhang Peilin (章培林)**, aged 58, has been a member of the Supervisory Committee and a shareholder representative Supervisor since 26 July 2022. Mr. Zhang joined Yonyou in 2001 and has successively served at different positions in Yonyou, including vice general manager from January 2001 to December 2002, vice president from January 2003 to April 2005, senior vice president from April 2005 to July 2012, executive vice president and chief financial officer from July 2012 to March 2014, executive president from March 2014 to January 2016, chief financial officer from January 2016 to April 2020 and chairman of the Supervisory Committee since April 2020. Mr. Zhang served as a shareholder representative supervisor of the Company from April 2013 to January 2014 and from May 2016 to September 2020. Mr. Zhang is also the supervisor of numerous subsidiaries of Yonyou, including the chairman of the supervisory committee of Yonyou Fintech since May 2016 and a director of Seentao Technology from February 2018 to October 2019. Mr. Zhang graduated from Tsinghua University in July 1992 with a master's degree in management engineering.

**Mr. Ruan Guangli (阮光立)**, aged 75, has been a member of the Supervisory Committee and an independent Supervisor since 27 April 2014. Mr. Ruan served as the head of production and finance department and deputy head of finance bureau of China National Nuclear Company (中國核工業總公司) (later reorganized as China National Nuclear Corporation (中國核工業集團公司)) from April 1988 to July 1999 as well as the director of finance and audit department and then finance and accounting department at China National Nuclear Corporation from July 1999 to March 2008. Mr. Ruan retired in March 2008 and was rehired as an executive commissioner of science and technology committee at China National Nuclear Corporation from 2008 to 2015. Mr. Ruan has also been a supervisor of Seentao Technology since June 2015. Mr. Ruan graduated from Fudan University majoring in industry economics in July 1976. He is a senior accountant recognized by the human resources bureau of China National Nuclear Company in December 1994. Mr. Ruan also received the special government allowance from the State Council in 2007.



## BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

**Mr. Ma Yongyi (馬永義)**, aged 58, has been a member of the Supervisory Committee and an independent Supervisor since 27 April 2014. Mr. Ma has been working successively as the director of the distance education centre, the director of the academic department and the director of teacher management committee of Beijing National Accounting Institute (北京國家會計學院) since February 2004. He has been an independent director of Beijing Spaceflight Hongtu Information Technology Co., LTD (北京航天宏圖信息技術股份有限公司), a company listed on the Shanghai Stock Exchange (Stock Code: 688066) since May 2017, an external supervisor of China Development Bank Financial Leasing Co., Ltd. (國銀金融租賃股份有限公司), a company listed on the Hong Kong Stock Exchange (Stock Code: 1606) since February 2018 and an independent non-executive director of CIFI Ever Sunshine Services Group Limited (旭輝永升服務集團有限公司), a company listed on the Hong Kong Stock Exchange (Stock Code: 1995) since November 2018, an independent director of Yunnan Jinggu Forestry Co., LTD (雲南景谷林業股份有限公司), a company listed on the Shanghai Stock Exchange (Stock Code: 600265) from February 2019 to December 2020 and an independent director of Glodon Company Limited (廣聯達科技股份有限公司), a company listed on the Shenzhen Stock Exchange (Stock Code: 002410) since April 2020. Mr. Ma has been granted recognition of professor by the MOF since October 2009. He has also been a director of the Accounting Society of China (中國會計學會) since March 2014. Mr. Ma obtained a PhD degree in management from Central University of Finance and Economics (中央財經大學) in July 2003.

**Ms. Ren Jie (任潔)**, aged 44, has been a member of the Supervisory Committee and an employee representative Supervisor since 20 April 2018. Ms. Ren joined the Group in May 2013 and has been engaged in the human resources related work. She served as the recruitment manager and the human resources business partner (HRBP) of the human resources department of the Company from May 2013 to December 2015 and from January 2016 to December 2017, respectively, and has served at the human resource department of the Company since January 2018. Prior to joining the Group, Ms. Ren served as a mental health teacher at Hebei Shacheng Middle School (河北沙城中學) from July 2004 to June 2005, the chief of human resources at Yangguang Xinling Education Technology Co., Ltd. (陽光心靈教育科技有限公司) from July 2005 to June 2008, a human resources manager at Talenty International Education (蓋倫國際教育) from July 2008 to March 2011 and a project manager and headhunter consultant at Beijing Wen Hui Yong Ye Management Consultancy Co., Ltd. (北京文輝永業管理諮詢有限公司) from April 2011 to May 2013. Ms. Ren Jie obtained her bachelor's degree in science from Harbin Normal University (哈爾濱師範大學) in July 2004.



## BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

**Ms. Xia Yuhan (夏玉晗)**, aged 43, has been a member of the Supervisory Committee and an employee representative Supervisor since 8 September 2020. Ms. Xia joined the Group in December 2011 and has been engaged in human resources related work. She served as an officer of the human resources department from December 2011 to December 2013, the training and corporate culture manager of the human resources department from January 2014 to February 2017, the human resources general manager of the human resources administration department from December 2018 to December 2019, the human resources business partner (HRBP) of the human resources administration department from December 2019 to December 2021, and has been serving as the manager of the human resources department since January 2022 to present. Ms. Xia graduated from Beihang University (北京航空航天大學) in September 2017 and obtained a bachelor's degree in management.

### SENIOR MANAGEMENT

**Mr. Yang Yuchun (楊雨春)**, for details of Mr. Yang please refer to the biographies set out in the "Executive Director" of this section.

**Mr. Sun Guoping (孫國平)**, aged 54, has been a senior vice president of the Company since 8 September 2011. At present, he is primarily responsible for the channel operations centre of the Group. Mr. Sun joined Yonyou in March 1995 and served as various positions including general manager of Yonyou Hangzhou branch from December 1997 to December 2001, manager of the sales and management department (銷售管理部) of Yonyou from January 2002 to December 2003, manager of the financial management department (財務通業務部) of Yonyou from January to December 2004, deputy general manager and sales manager of the small management software department of Yonyou from January 2005 to December 2006, deputy general manager of the small management software department and assistant president of Yonyou from January 2007 to December 2009. Mr. Sun joined our Group on 19 March 2010 and served as our vice president from 19 March 2010 to 7 September 2010. Mr. Sun graduated from Beijing Union University majoring in computer science in July 1990 and China Europe International Business School with a master's degree in business administration in October 2011.





## BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

**Ms. Gao Jin (高瑾)**, aged 50, has been a senior vice president and the chief financial officer of the Company since 28 May 2018. She is primarily responsible for the overall planning, budgetary and financial affairs of the Group. Ms. Gao worked as a senior auditor at Ernst & Young Hua Ming from August 1997 to September 2002. Ms. Gao joined Yonyou as the financial manager of the North China Division in October 2002; she served as the chief financial officer of Beijing Yonyou Government Affairs Software Limited (北京用友政務軟件有限公司) (currently known as Beijing Yonyou Government Affairs Software Co., Ltd., hereinafter referred to as “**Yonyou Government Affairs**”) from August 2004 to May 2007; she served as the chief financial officer of Beijing Wecoo E-Commerce Limited (北京偉庫電子商務科技有限公司) from June 2007 to December 2011; she served as the deputy general manager of the financial department of Yonyou from January 2012 to June 2012; she served as a senior vice president and the chief financial officer of Yonyou Government Affairs from July 2012 to April 2018. Ms. Gao graduated from Beijing Institute of Business (currently known as Beijing Technology and Business University) with a bachelor’s degree in economics in June 1997.

**Ms. Zhang Hong (張紅)**, aged 47, has been a senior vice president of the Company since 23 March 2018. She is primarily responsible for overall product planning of the Company. Ms. Zhang served as an engineer of the information department of Beijing Urban-Rural Trade Centre (北京城鄉貿易中心) from September 1996 to August 1998, and the product director of Beijing Sinovatech Network Technology Co., Ltd. (北京炎黃新星網絡科技有限公司) from December 1999 to February 2003, the product director of the northern region of Zhuhai Wanjiada Technology Co., Ltd. (珠海萬佳達科技有限公司) from February 2003 to September 2005. Ms. Zhang joined Yonyou in October 2005 and served as the product manager of the product management department under the small management software division of Yonyou from October 2005 to December 2007, and then as the department manager of the product management department under the small management software division of Yonyou from January 2008 to December 2009. Ms. Zhang joined the Group on 19 March 2010 and has been the product director of the Company since March 2010. She served as the vice president of the Company from 2 February 2015 to 23 March 2018. Ms. Zhang Hong graduated from China Europe International Business School with a master’s degree in business administration in July 2017.



## BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

**Mr. Liu Zhidong (劉志東)**, aged 44, has been a senior vice president of the Company since 27 March 2020. At present, he is primarily responsible for the sales and management department of the Company. Mr. Liu joined Changsha Yonyou Software Development Co., Ltd. (長沙用友軟件開發有限公司) as the manager of the management department of its subsidiary and branch in September 2002, and served as the manager of the channel marketing department of Yonyou Hunan Branch from March 2004 to January 2005. He was transferred to the small management software division of Yonyou in January 2005 and held various positions successively. Mr. Liu served as the general manager of the Company's Hunan representative office from March 2010 to January 2012, the general manager of the Company's Central China Division from January 2012 to January 2015, the assistant president of the Company and the general manager of the Central China Division from January 2015 to January 2016, the assistant president of the Company and the general manager of the West China Division from January 2016 to January 2017, and the vice president of the Company from March 2017 to March 2020. Mr. Liu graduated from business administration department of Hunan University of Commerce (now known as Hunan University of Technology and Business) with a bachelor's degree in management in June 2001.

**Ms. Xiong Xiaoxiao (熊瀟瀟)**, aged 41, has been a senior vice president of the Company since 18 March 2022. She is primarily responsible for the work of the user growth centre and the user operations centre of the Company. Ms. Xiong worked at the department of training of Beijing Huicong Network Technology Co., Ltd. (北京慧聰網絡技術有限公司) from July 2004 to January 2005. Ms. Xiong joined Yonyou in August 2005, and successively served as the department manager of the small business unit service department, the department manager of the department of service and development and the department manager of the department of customer management. Ms. Xiong joined the Company in April 2010 and successively served as the department manager of the department of service and development, the department manager of the department of service management, the department manager of service support headquarters administration department and the department manager of the department of customer support and served as the assistant president from January 2017 to March 2019 and a vice president of the Company from March 2019 to March 2022, primarily responsible for the user service centre and the user operations centre of the Company. Ms. Xiong graduated from Beijing Forestry University in July 2004 with a bachelor's degree of management and graduated from Beijing Normal University in June 2016 with a master's degree of business administration.



## BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

**Mr. Wang Xuejun (王學軍)**, aged 47, has been a vice president of the Company since 23 March 2018. At present, he is primarily responsible for the digital intelligent business unit of the Company. Mr. Wang joined Yonyou as the implementation director of the Central and Southern China Division of Yonyou U8 in June 2005 and joined the small management software department of Yonyou as the support director in January 2008. He held various positions in the Company, including the general manager of the small-sized enterprise division and the general manager of T+ business of the Company from March 2010 to December 2015, the director of strategic cooperation of the Company from January 2016 to June 2017, the general manager of the Cloud Operation Centre of the Company from July 2017 to December 2017, the general manager of the cloud-based financial operation centre of the Company from January 2018 to December 2018, and he was successively responsible for ecological cooperation and operation, Good Business (好生意) development, channels capacity development and T+ business unit from January 2019 to December 2022. Mr. Wang obtained master's degree in management from the Australian National University.

**Mr. Liu Shuwei (劉書偉)**, aged 43, has been a vice president of the Company since 27 March 2020. At present, he is mainly responsible for the digital intelligent finance and taxation business unit of the Company. Mr. Liu worked at the Baoji Yiyou Software Co., Ltd. (寶雞市益友軟件有限責任公司) from March 2001 to December 2005. Mr. Liu joined Yonyou in January 2006, and successively served as the first line employee of the small business unit in Northwest District and the first line department manager of the small business unit in Shaanxi-Ningxia Office. Mr. Liu joined the Company in April 2010 and served as the department manager of Shaanxi-Ningxia Office from April 2010 to December 2013, the department manager of the department of Sales and Management from January 2014 to December 2014, the department manager of the department of Organization and Sales and Management from January to December 2015, the general manager for the management department of Beijing-Tianjin-Hebei Division from January to December 2016, the assistant president and the general manager of the management department of the North China Division from January 2017 to December 2018, the general manager of the management department of the Southwest China Division from January to December 2019, and the general manager of the management department of the West China Division from January to December 2020 and was responsible for T+ business unit from January to December 2021 and channel marketing from January to December 2022. Mr. Liu graduated from Xi'an University of Technology with a college degree in financial accounting and computerization in July 2002.



## BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

**Mr. Xiao Mingxiao (肖明曉)**, aged 43, has been a vice president of the Company since 27 March 2020, mainly responsible for channel marketing. Mr. Xiao joined Yonyou in July 2001, and successively served as the U8 Consulting Implementation Project Manager of the Jinan Branch of Yonyou, Senior Support Manager and Senior Channel Manager of Yonyou Small Management Software Division. Mr. Xiao joined the Company in April 2010, and served as the department manager of Qingdao Office, Jinan Office and Shandong Representative Office from February 2011 to December 2015, respectively, the manager of the management department of the Central China Division from January to December 2016, the assistant president and the general manager of the management department of the Central China Division from January to December 2017 and the general manager of the management department of East China Division from January 2018 to December 2020, and was responsible for channel business development from January to December 2021. Mr. Xiao graduated from Shandong University of Finance and Economics with a bachelor's degree in management in September 2007.

**Mr. Wang Yunbo (王雲波)**, aged 44, has been a vice president of the Company since 30 June 2020. He is mainly responsible for research and development centre of the Company. He joined Yonyou in July 2001, and worked successively in various departments such as NC product department (NC產品本部), NC industry development department (NC行業開發部), U8 cloud business department (U8 cloud事業部) and YonSuite business department (YonSuite事業部). He joined the Company in March 2020, served as a assistant general manager of research and development centre, a general manager of research and development centre since June 2020. Mr. Wang Yunbo graduated from Northeastern University in July 2001 with a bachelor's degree in management.

**Ms. Bao Jie (鮑潔)**, aged 43, has been the secretary to the Board and the joint company secretary of the Company since 14 September 2021. She is primarily responsible for organizing Board meetings and Shareholders' meetings, investor relations, information disclosure and general compliance work. Ms. Bao joined the Company since August 2014 as the manager of the securities department. Prior to joining the Company, Ms. Bao worked in China National Materials Group Corporation (中國中材集團有限公司) from July 2002 to August 2007, and served as the deputy director of the office of the board of directors of China National Materials Company Limited (中國中材股份有限公司) from August 2007 to August 2014. Ms. Bao graduated from Renmin University of China in July 2002 with a bachelor's degree in history.



## BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

**Mr. Jiang Peng (江鵬)**, aged 41, has been a vice president of the Company since 18 March 2022. He is mainly responsible for human resources system construction, corporate governance and administrative work of the Company. Mr. Jiang joined Yonyou in October 2009 and successively served as sales manager of Yonyou Beijing Branch, secretary of chairman and senior human resources manager of human resources department of Yonyou. Mr. Jiang joined the Company in January 2018 and has served as human resources administrative director since then and an assistant president from January 2019 to March 2022. Mr. Jiang has studied electronic information engineering at University of Science and Technology Beijing and business management at the Robert Gordon University.

**Mr. Fan Peng (樊鵬)**, aged 42, has been a vice president of the Company since 23 March 2023. He is mainly responsible for the ecological operation centre of the Company. Mr. Fan joined Yonyou in September 2004 and has served as the channel support manager of Yonyou Shaanxi Branch, the chief business representative of the Shaanxi, Gansu, Ningxia and Qinghai channel of the small business unit, the department manager of the Northwest Office and department manager of the Shanghai Office. Mr. Fan joined the Company in April 2010 and successively served as the department manager of the Shanghai Office, Jiangsu Great Region and Shaanxi-Ningxia Business Representative Office from April 2010 to December 2015, the department manager of strategic development department from January 2018 to December 2019, and the assistant president from January 2020 to March 2023. Mr. Fan also successively served as the department manager of corporate payment business department, the department manager of industry development department I, the senior business development manager and project delivery department manager of Chanjet Payment from January 2016 to December 2017. Mr. Fan graduated from Jiangxi Normal University in June 2021 with a bachelor's degree in administration and management.

**Ms. Li Xiao (李曉)**, aged 40, has been a vice president of the Company since 23 March 2023. She is primarily responsible for the strategic partner operation department, intelligent finance and taxation business department and marketing headquarters of the Company. Ms. Li joined the Company in January 2016 and has served as the assistant president until March 2023. Prior to joining the Company, Ms. Li worked at the Hebei Communications Administration (河北省通信管理局) from July 2002 to December 2004, and served as the marketing manager of Beijing CCTV Information Technology Co., Ltd. (北京央視資訊科技有限公司) from July 2005 to October 2011. From November 2011 to October 2012, she was the public relations manager of ChinaCache Network Technology (Beijing) Co., Ltd. (藍汛網絡科技(北京)有限公司). From November 2012 to June 2014, she was the director of marketing department of Beijing Kingsoft Cloud Network Technology Co., Ltd. (北京金山雲網絡技術有限公司), and from June 2014 to April 2015, she was the director of marketing department of Beijing Wisdom Media Holding Co., Ltd. (北京智美傳媒股份有限公司). Ms. Li graduated from Hebei University of Science and Technology in June 2002 with a bachelor's degree in computer management.



# BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT (CONTINUED)

## JOINT COMPANY SECRETARIES

**Ms. Bao Jie (鮑潔)** has been appointed as the joint company secretary of the Company on 14 September 2021. For Ms. Bao Jie's biographical details, please refer to the biographies set out in the "SENIOR MANAGEMENT" of this section.

**Dr. Ngai Wai Fung (魏偉峰)**, aged 61, was appointed as a joint company secretary of our Company on 15 November 2011. Dr. Ngai currently is the director of SWCS Corporate Services Group (Hong Kong) Limited and chief executive officer of the group. Dr. Ngai has over 30 years of professional practice and senior management experience including acting as the executive director, chief financial officer and company secretary, most of which are in the areas of finance, accounting, internal control, risk management and regulatory compliance, corporate governance and company secretarial work for listed issuers including major red chip companies. Dr. Ngai is a fellow of The Hong Kong Chartered Governance Institute (formerly known as The Hong Kong Institute of Chartered Secretaries), a fellow of The Chartered Governance Institute (formerly known as The Institute of Chartered Secretaries and Administrators), a member of The Hong Kong Institute of Certified Public Accountants, a fellow of The Association of Chartered Certified Accountants in the United Kingdom and a member of The Chartered Institute of Arbitrators. Dr. Ngai holds a master's degree in business administration from Andrews University of the United States, a bachelor's degree (Honours) in Law from the University of Wolverhampton, the United Kingdom, a master's degree in corporate finance from the Hong Kong Polytechnic University and a doctorate degree of economics (majoring in finance) from the Shanghai University of Finance and Economics.



# REPORT OF DIRECTORS

The Board hereby presents the annual report for the year ended 31 December 2022, together with the audited consolidated financial statements of the Group for the year ended 31 December 2022.

## PRINCIPAL BUSINESS

The principal business of the Group is to provide platform services, application services, value-added data-based services for MSEs in the PRC, with a focus on financial and business management cloud services. Details of businesses of the major subsidiaries of the Company are set out in note 1 to the financial statements.

## RESULTS

The results of the Group for the year ended 31 December 2022 and the financial information of the Group as at 31 December 2022 are set out in the audited consolidated financial statements of this report.

## BUSINESS REVIEW

Business review during the Reporting Period and discussion on the future business development of the Group are set out in the Chairman's Statement and the Management Discussion and Analysis of this annual report. Description of principal risks and uncertainties that the Group may be confronted with and the policy responses and potential opportunities of the Group are set out in the "Major Risks and Uncertainties" of the Management Discussion and Analysis and in "PROSPECT" of the Chairman's Statement, while financial risk management objectives and policies of our Group are set out in the note 37 to the financial statements. The significant events of the Group after the Reporting Period and performance analysis of the Group within the year based on key financial performance indicators are set out in the Management Discussion and Analysis. Policy and performance in relation to environmental protection of the Group are contained in this Report of Directors and the 2022 Environmental, Social and Governance Report of the Company. Information related to investor relationship are set out in the Corporate Governance Report, and compliance with relevant laws and regulations that have a significant impact on the Group are set out in this Report of Directors. Explanation on the relationship between the Company and its employees, customers, suppliers and those who have a significant impact on the Company are set out in the "EMPLOYEE AND ORGANIZATION GUARANTEE", "REMUNERATION POLICY", "PENSION SCHEME", "EMPLOYEE TRUST BENEFIT SCHEME", "LONG-TERM EMPLOYEE INCENTIVE POINT SCHEME", "EMPLOYEE SHARE OWNERSHIP SCHEME", "LONG-TERM INCENTIVE BONUS SCHEME" and "MAJOR CLIENTS AND SUPPLIERS" of this Report of Directors as well as the 2022 Environmental, Social and Governance Report of the Company.



## REPORT OF DIRECTORS (CONTINUED)

### SHARE CAPITAL, ISSUE OF NEW SHARES AND DEBENTURES

The share capital structure of the Company as at 31 December 2022 is as follows:

<b>Class of Shares</b>	<b>Number of Shares</b>	<b>Approximate percentage of the total issued share capital</b>
Domestic Shares	243,272,499	74.68%
H Shares	<u>82,500,000</u>	<u>25.32%</u>
Total	<u><u>325,772,499</u></u>	<u><u>100%</u></u>

The Company did not issue any new shares or debentures for the year ended 31 December 2022.

### DIVIDEND POLICY AND DIVIDENDS

Reference is made to the announcement of the Company dated 15 March 2019, in relation to the adoption of dividend policy as approved by the Board on 15 March 2019. The payment of the dividend by the Company shall be subject to the Company Law, the Listing Rules, the Articles of Association and any restrictions under any other applicable laws, rules and regulations. The Company shall seek opinions of the shareholders of the Company, in particular, the minority shareholders, and independent non-executive Directors as sufficiently as possible, prioritize a reasonable return to the investors while giving full consideration to the sustainable development of the Company. In deciding whether to propose a dividend and in determining the dividend amount, the Company shall mainly take into account, inter alia:

- (1) the Group's operating conditions and market environment;
- (2) the Group's general financial position;
- (3) the actual and future operating and liquidity capital of the Group;
- (4) after-tax profit and the distributable profits of the Company and the Group;
- (5) the Group's development plans and expected working capital requirements;
- (6) the expectations of the Shareholders and investors of the Company and the industry practices;
- (7) the continuity and stability of the dividend distribution policy; and
- (8) any other factors that the Board of the Company deems appropriate.





## REPORT OF DIRECTORS (CONTINUED)

The Board did not recommend the distribution of any final dividend for the year ended 31 December 2022 (2021: Nil).

During the Reporting Period, there is no arrangement made by any Shareholder on waiving or agreeing to waive any dividend.

### TAXATION

As stipulated by the Notice on Issues relating to Enterprise Income Tax Withholding over Dividends Distributable to Their H-share Shareholders who are Overseas Non-resident Enterprises by Chinese Resident Enterprises (Guoshuihan [2008] No. 897) (《關於中國居民企業向境外H股非居民企業股東派發股息代扣代繳企業所得稅有關問題的通知》(國稅函[2008]897號)) published by the State Administration of Taxation, when Chinese resident enterprises distribute annual dividends for the year 2008 and years thereafter to their H-share shareholders who are overseas non-resident enterprises, enterprise income tax shall be withheld at a uniform rate of 10%. According to this, the Company is required to withhold corporate income tax at the rate of 10% before distributing the final dividend to overseas non-resident enterprise Shareholders as appeared on the H Share register of members of the Company. Any shares registered in the name of the non-individual registered Shareholders, including HKSCC Nominees Limited, other nominees, trustees or other groups and organizations, will be treated as being held by non-resident enterprise shareholders and therefore their dividends receivables will be subject to the withholding of the corporate income tax.

Pursuant to the applicable provisions of the PRC Individual Income Tax Law (《中華人民共和國個人所得稅法》) and its implementation regulations and provisions relating to the Announcement of the State Administration of Taxation in relation to the Administrative Measures on Preferential Treatment Entitled by Non-residential Taxpayers under Tax Treaties (Announcement issued by State Administration of Taxation 2019 No. 35) (《國家稅務總局關於發佈〈非居民納稅人享受協定待遇管理辦法〉的公告》(國家稅務總局公告2019年第35號)) (“**Notice of Tax Treaty**”), the Company will implement the following arrangements in relation to the withholding of individual income tax for the individual shareholders of H Shares:

For individual shareholders of H Shares who are Hong Kong or Macau residents or whose country (region) of domicile is a country (region) which has entered into a tax treaty with the PRC stipulating a tax rate of 10%, the Company will withhold individual income tax at the rate of 10% on behalf of the individual shareholders of H Shares in the distribution of final dividend;



## REPORT OF DIRECTORS (CONTINUED)

For individual holders of H Shares whose country (region) of domicile is a country (region) which has entered into a tax treaty with the PRC stipulating a tax rate of less than 10%, the relevant shareholders shall file, report according to the provisions of the Notice of Tax Treaty and enjoy treaty benefits as well as retain the relevant materials for future reference. If the information submitted is complete, the Company will withhold and pay individual income tax in accordance with the provisions of PRC tax laws and the Notice of Tax Treaty. If the relevant individual H Shareholders do not submit the information or the information submitted is not complete, the Company will withhold and pay individual income tax for individual holders of H Shares at a tax rate of 10%;

For individual holders of H Shares whose country (region) of domicile is a country (region) which has entered into a tax treaty with the PRC stipulating a tax rate of over 10% but less than 20%, the Company shall withhold individual income tax at the agreed actual rate in accordance with the relevant tax treaty on behalf of such individual shareholders of H Shares in the distribution of final dividend; and

For individual holders of H Shares whose country (region) of domicile is a country (region) which has entered into a tax treaty with the PRC stipulating a tax rate of 20%, or which has not entered into any tax agreement with China, or otherwise, the Company shall withhold the individual income tax at a rate of 20% on behalf of such individual shareholders of H Shares in the distribution of final dividend.

The Company will implement the above-mentioned arrangements in relation to the withholding of individual income tax for the individual shareholders of H Shares, subject to arrangements as otherwise required by tax authorities.

### **PUBLIC FLOAT**

As at the Latest Practicable Date, based on the available public information of the Company, so far as the Directors are aware of, the Company has met the requirements of public float under the Rule 8.08 of the Listing Rules.



# REPORT OF DIRECTORS (CONTINUED)

## DIRECTORS AND SUPERVISORS

The table below sets out certain information of Directors and Supervisors during the Reporting Period and as at the Latest Practicable Date:

<b>Name</b>	<b>Position</b>
Wang Wenjing (王文京)	Chairman, non-executive Director
Wu Zhengping (吳政平)	Non-executive Director
Yang Yuchun (楊雨春)	Executive Director, President
Chen, Kevin Chien-wen (陳建文)	Independent non-executive Director
Lau, Chun Fai Douglas (劉俊輝)	Independent non-executive Director
Wu Xiaoqing (吳小慶) <i>Note 1</i>	Independent non-executive Director
Guo Xinping (郭新平)	Chairman of the Supervisory Committee, Shareholder representative Supervisor
Zhang Peilin (章培林) <i>Note 2</i>	Shareholder representative Supervisor
Ruan Guangli (阮光立)	Independent Supervisor
Ma Yongyi (馬永義)	Independent Supervisor
Ren Jie (任潔)	Employee representative Supervisor
Xia Yuhan (夏玉晗)	Employee representative Supervisor

The personal information of Directors and Supervisors is set out in the section headed “BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT”.

*Note 1:* Mr. Chen Shuning has tendered his resignation as an independent non-executive Director, chairman of nomination committee of the Board, member of remuneration and appraisal committee of the Board and strategic committee of the Board in order to devote more time to handle other matters. As approved by the shareholders’ meeting of the Company, Ms. Wu Xiaoqing has been appointed as an independent nonexecutive Director since 26 July 2022 in place of Mr. Chen Shuning. On the same day, Ms. Wu Xiaoqing has been appointed as the chairman of nomination committee of the Board, a member of each of remuneration and appraisal committee of the Board and strategic committee of the Board in place of Mr. Chen Shuning. For details, please refer to the announcements of the Company dated 20 June 2022 and 26 July 2022 respectively, and the circular of the Company dated 8 July 2022.

*Note 2:* Mr. Xu Zhoujin has resigned from the position as a shareholder representative Supervisor due to job transfer with effect from 6 May 2022. As approved by the shareholders’ meeting of the Company, Mr. Zhang Peilin has been appointed as a shareholder representative Supervisor since 26 July 2022 in place of Mr. Xu Zhoujin. For details, please refer to the announcements of the Company dated 6 May 2022, 20 June 2022 and 26 July 2022 respectively, and the circular of the Company dated 8 July 2022.



## REPORT OF DIRECTORS (CONTINUED)

### DISCLOSURE OF INTERESTS

#### Interests and short positions of Directors, Supervisors and the chief executive in the Shares, underlying Shares and debentures of the Company and its associated corporations

As at 31 December 2022, the interests or short positions of the Directors, Supervisors and the chief executive in the Shares, underlying Shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO) which will be required to be notified to the Company and the Hong Kong Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO) or which will be required, pursuant to section 352 of the SFO, to be entered in the register referred to therein, or which will be required, pursuant to the Model Code to be notified to the Company and the Hong Kong Stock Exchange are as follows:

Name of Directors/Supervisors	Nature of interest	Relevant corporation (including associated corporation)	Number and class of shares of the relevant corporation (including associated corporation) held <sup>(1)</sup>	Approximate percentage of shareholdings in the total share capital of the Company/ relevant corporation (including associated Corporation) <sup>(2)</sup>	Approximate percentage of shareholdings in the relevant class of share capital of the Company <sup>(3)</sup>
<b>Directors</b>					
Mr. Wang Wenjing	Interest in a controlled corporation <sup>(4)</sup>	The Company	215,301,391 Domestic Shares (L)	66.09%	88.50%
	Interest in a controlled corporation <sup>(4)</sup>	Yonyou <sup>(5)</sup>	1,421,079,511 shares (L)	41.39%	N/A
	Interest in a controlled corporation	Happiness Investment <sup>(6)</sup>	N/A <sup>(6)</sup>	60% <sup>(6)</sup>	N/A
Mr. Wu Zhengping <sup>(6)</sup>	Interest in a controlled corporation	Yonyou Up <sup>(7)</sup>	N/A <sup>(7)</sup>	100% <sup>(7)</sup>	N/A
	Beneficial owner	Yonyou <sup>(5)</sup>	1,867,450 shares (L)	0.05%	N/A
	Interest in a controlled corporation	Yonyou <sup>(5)</sup>	80,361,271 shares (L)	2.34%	N/A
	Beneficial owner	Happiness Investment <sup>(6)</sup>	N/A <sup>(6)</sup>	15% <sup>(6)</sup>	N/A
<b>Supervisors</b>					
Mr. Guo Xinping <sup>(9)</sup>	Interest in a controlled corporation	Yonyou <sup>(5)</sup>	128,080,000 shares (L)	3.73%	N/A
Mr. Zhang Peilin	Beneficial owner	Yonyou <sup>(5)</sup>	1,629,589 shares (L)	0.05%	N/A



## REPORT OF DIRECTORS (CONTINUED)

### Notes:

- (1) (L) – long position.
- (2) The calculation was based on the total number of 325,772,499 Shares in issue of the Company as at 31 December 2022.
- (3) The calculation was based on the total number of 243,272,499 Domestic Shares in issue of the Company as at 31 December 2022.
- (4) Mr. Wang Wenjing is the beneficial owner of 100%, 85.15% and 79.64% equity interest of Beijing Yonyou Technology Co., Ltd. (北京用友科技有限公司), Shanghai Yonyou Consultant Co., Ltd. (上海用友科技諮詢有限公司) and Beijing Yonyou Enterprise Management Research Co., Ltd. (北京用友企業管理研究所有限公司), respectively, which in turn holds approximately 26.83%, 11.42% and 3.14% of the issued shares of Yonyou, respectively. Therefore, Mr. Wang Wenjing is deemed to be interested in the Shares held by Yonyou.
- (5) Yonyou is the holding company of the Company and therefore an associated corporation of the Company. As at 31 December 2022, Yonyou directly and indirectly held 215,301,391 Domestic Shares of the Company, which accounted for approximately 66.09% of the total share capital of the Company.
- (6) Happiness Investment is a limited liability company incorporated in the PRC with a registered capital of RMB10.00 million and does not have any issued shares under the PRC laws. As the shareholding percentage of Yonyou in Happiness Investment was 60%, Happiness Investment is deemed as a controlled corporation of Mr. Wang Wenjing. In addition, the shareholding percentage of Mr. Wu Zhengping in Happiness Investment was 15%. Happiness Investment holds 1,006,176 Domestic Shares of the Company, representing approximately 0.31% of the total share capital of the Company.
- (7) Yonyou Up Information Technology Co., Ltd (用友優普信息技術有限公司) (“**Yonyou Up**”) is a limited liability company incorporated in the PRC with a total registered capital of RMB200.00 million and does not have any issued shares under the PRC laws. Yonyou Up is a wholly-owned subsidiary of Yonyou, and Yonyou holds 100% interests of Yonyou Up. Therefore, Yonyou Up is deemed as a controlled corporation of Mr. Wang Wenjing. Yonyou Up holds 12,815,578 Domestic Shares of the Company, representing approximately 3.93% of the total share capital of the Company.
- (8) Mr. Wu Zhengping directly holds 0.05% of the issued shares of Yonyou. Meanwhile, Gongqingcheng Youfu Investment Management Partnership Enterprise (LLP) (共青城優富投資管理合夥企業(有限合夥)) (“**Gongqingcheng Youfu**”) holds 2.34% of the issued shares of Yonyou. Mr. Wu Zhengping is the beneficial owner of 80% equity interest of Gongqingcheng Youfu. Therefore, Mr. Wu Zhengping is deemed to be interested in the shares of Yonyou held by Gongqingcheng Youfu.
- (9) Shanghai Yibei Management Consulting Co., Ltd. (上海益倍管理諮詢有限公司) (“**Shanghai Yibei**”) holds 3.73% of the issued shares of Yonyou. Mr. Guo Xinping is the beneficial owner of 90% equity interest of Shanghai Yibei. Therefore, Mr. Guo Xinping is deemed to be interested in the shares of Yonyou held by Shanghai Yibei.



## REPORT OF DIRECTORS (CONTINUED)

### **Directors' and Supervisors' rights in the subscription of Shares or debentures**

As at 31 December 2022, Mr. Yang Yuchun, a Director, had trust benefit units under the Employee Trust Benefit Scheme and held 2,141,574 Domestic Shares through the Shareholding Platform under the Employee Share Ownership Scheme. For details, please refer to the announcement of the Company dated 5 June 2017 and the "EMPLOYEE TRUST BENEFIT SCHEME" and the "EMPLOYEE SHARE OWNERSHIP SCHEME" in this Report of Directors.

Save as disclosed above, no right to subscribe for the Shares in or debentures of the Company or other corporations was granted by the Company, subsidiaries of the Company, the parent Company and/or its subsidiaries to any Director, Supervisor of the Company or their respective spouses or children aged under 18, and no such rights to subscribe the above Shares or debentures were exercised by them.

### **Interests and short positions of the Substantial Shareholders in the Shares and underlying Shares of the Company**

As at 31 December 2022, as indicated on the register of interests and/or short positions required to be maintained pursuant to Section 336 of Part XV of the SFO, the substantial Shareholders (other than Directors, Supervisors and the chief executive of the Company) had the following interests and/or short positions in the Shares or underlying Shares of the Company:



## REPORT OF DIRECTORS (CONTINUED)

Name of Shareholders	Number and class of Shares held <sup>(1)</sup>	Nature of interest	Approximate percentage of shareholdings in the total share capital of the Company <sup>(2)</sup>	Approximate percentage of shareholdings in the relevant class of Share of the Company <sup>(3)</sup>
Yonyou <sup>(4)</sup>	201,479,637 Domestic Shares (L)	Beneficial owner		
	13,821,754 Domestic Shares (L)	Interest in a controlled corporation		
	Total: 215,301,391 Domestic Shares (L)		66.09%	88.50%
UBS Group AG	15,610,749 H Shares (L)	Interest in a controlled corporation	4.79%	18.92%
	1,743,000 H Shares (S)	Interest in a controlled corporation	0.54%	2.11%
Gaocheng Fund I, L.P. <sup>(5)</sup>	8,250,000 H Shares (L)	Beneficial owner	2.53%	10.00%
Gaocheng Holdings GP, Ltd <sup>(5)</sup>	8,250,000 H Shares (L)	Interest in a controlled corporation	2.53%	10.00%
Tsing Young Holding Limited <sup>(5)</sup>	8,250,000 H Shares (L)	Interest in a controlled corporation	2.53%	10.00%
Hong Jing (洪婧) <sup>(5)</sup>	8,250,000 H Shares (L)	Interest in a controlled corporation	2.53%	10.00%

As far as the Company is aware, the above number of Shares represents the respective Shareholders' interests and short positions as at the end of the Reporting Period, but the relevant number of Shares and information may be different from the summary of DI Forms submitted to the Hong Kong Stock Exchange by relevant Shareholders. This is mainly because the Company made the calculation based on public information disclosed such as summary of DI Forms and the register of members of the Company as well as the issuance of five (5) Shares for every ten (10) Shares in accordance with the Capitalization Issue completed in October 2021.



## REPORT OF DIRECTORS (CONTINUED)

*Notes:*

- (1) (L) – long position; (S) – short position.
- (2) The calculation was based on the total number of 325,772,499 Shares of the Company in issue as at 31 December 2022.
- (3) The calculation was based on the number of 243,272,499 Domestic Shares in issue and 82,500,000 H Shares in issue as at 31 December 2022, respectively.
- (4) As at 31 December 2022, Yonyou directly held 201,479,637 Domestic Shares and indirectly held 13,821,754 Domestic Shares through Happiness Investment and Yonyou Up, respectively. As Happiness Investment and Yonyou Up were both controlled corporations of Yonyou, Yonyou was deemed to be interested in the Domestic Shares held by Happiness Investment and Yonyou Up.
- (5) As at 31 December 2022, Gaocheng Fund I, L.P. held 8,250,000 H Shares, which accounted for approximately 2.53% of the total share capital of the Company. Gaocheng Holdings GP, Ltd, held Gaocheng Fund I, L.P. as to 1.58% as its general partner. Gaocheng Holdings GP, Ltd is wholly-owned by Tsing Young Holding Limited, which is in turn wholly-owned by Hong Jing. Therefore, Hong Jing, Tsing Young Holding Limited and Gaocheng Holdings GP, Ltd are all be deemed to be interested in the 8,250,000 H Shares held by Gaocheng Fund I, L.P..

Save as disclosed above, as at 31 December 2022, so far as the Directors, Supervisors and the chief executive of the Company are aware of, no other persons have any interests and/or short positions in the Shares or underlying Shares of the Company which were required, pursuant to Section 336 of Part XV of the SFO, to be recorded in the register kept under such provisions.





## REPORT OF DIRECTORS (CONTINUED)

### MAJOR CLIENTS AND SUPPLIERS

As the consolidated turnover from the five largest clients of the Group was no more than 30% of the total turnover of the Group in 2022, the Group is not subject to the risk of relying on major clients. Except for a few of the clients who are granted an average trade credit term around 90 days by the Group, the majority of the Group's clients are required to make payments in advance. For Strategic and key clients, the Group's trading credit terms could be extended appropriately.

For the year ended 31 December 2022, the total purchases made by the Group from the five largest suppliers was no more than 30% of the total purchases of the year.

### USE OF PROCEEDS

The Company's H Shares were listed and commenced trading on the Hong Kong Stock Exchange on 26 June 2014, from which the Company raised proceeds totaling HK\$900.90 million. After deducting relevant expenses of issuance, the net proceeds was HK\$854.96 million. The Company disclosed in the Prospectus that the net proceeds raised from the listing had been planned to be used for the following purposes within two years. To the extent that the net proceeds are not immediately applied to the purposes below, the Company intends that such proceeds will be placed in short-term interest-bearing instruments or money market funds with licensed banks or financial institutions in the PRC or Hong Kong.

According to the intended use of proceeds disclosed in the Prospectus of the Company, the actual usage and intended timetable for the use of the unutilized proceeds as at 31 December 2022 are detailed as follows:



## REPORT OF DIRECTORS (CONTINUED)

Planned use	Budgeted	Amount used	Accumulated	Unutilized	Intended
	amount	during the	amount used	amount	timetable
	HK\$	Reporting Period	HK\$	HK\$	for use of
			HK\$	HK\$	the unutilized
					amount
For the R&D and marketing of the T+ series software products	Approximately 290.69 million	Approximately 4.46 million	Approximately 285.80 million	Approximately 4.89 million	On or before 31 December 2023
For the R&D of our cloud platform and innovative application products	Approximately 194.08 million	–	Approximately 194.08 million	–	N/A
To support the marketing and operation of our cloud services	Approximately 199.21 million	Approximately 6.84 million	Approximately 199.21 million	–	N/A
To acquire relevant business and assets compatible with our business strategies	Approximately 85.49 million	–	Approximately 4.66 million	Approximately 80.83 million	On or before 31 December 2025 and subject to the identification of target(s) by the Company <sup>Note</sup>
To fund our general working capital	Approximately 85.49 million	–	Approximately 85.49 million	–	N/A
<b>Total</b>	<b>Approximately 854.96 million</b>	<b>Approximately 11.30 million</b>	<b>Approximately 769.24 million</b>	<b>Approximately 85.72 million</b>	

*Note:* The Company has not yet identified businesses and assets compatible with the Company's business strategy, resulting in the use of funds for the acquisition of businesses and assets compatible with the Company's business strategy not as the intended timetable, therefore, the intended timetable for the use of this unutilized proceeds changed from on or before 31 December 2022 to on or before 31 December 2025, subject to the identification of target(s) by the Company.



## REPORT OF DIRECTORS (CONTINUED)

As at 31 December 2022, the balance of the net unutilized proceeds of the Company has been deposited into the reputable banks in Hong Kong and the PRC, and the Company will continue to utilize it in accordance with the abovementioned intended timetable.

### **PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES**

For the year ended 31 December 2022, neither the Company nor any of its subsidiaries purchased, sold or redeemed any listed securities of the Company.

### **PROPERTY, PLANT AND EQUIPMENT**

For the year ended 31 December 2022, the new property, plant and equipment of the Group amounted to RMB3.33 million (2021: RMB8.19 million). Details of the movements are set out in note 13 to the financial statements.

### **DISTRIBUTABLE RESERVES**

Details of the Company's reserves are set out in note 38 to the financial statements. As at 31 December 2022, the Company had no retained earnings (31 December 2021: nil) as reserves available for distribution to Shareholders.

### **EMPLOYEE AND ORGANIZATION GUARANTEE**

As at 31 December 2022, the Group had 1,207 employees in total (31 December 2021: 1,289 employees). During the Reporting Period, in order to support the rapid development of the cloud services business, the Group continued to optimize its organizational structure, create a marvelous team and improve staff efficiency, thereby comprehensively building and enhancing organizational capabilities. The Group also strengthened the construction and cultivation of a senior talent team of cadres and experts and core talents in key positions, implemented corresponding cultivation programmes and created an empowerment system in the form of practical skill training, thereby comprehensively improving the ability of employees. In terms of talent retention and employee motivation, by improving the talent development system for each position sequence and implementing various measures such as longterm incentive, remuneration and benefit reform and cultural construction, the Group stimulated the enthusiasm and creativity of the members of management team and core backbone employees, so as to continuously improve their organizational competitiveness.



## REPORT OF DIRECTORS (CONTINUED)

### TRAINING PROGRAMS

In pursuance with Chanjet Training Employees Management System (暢捷通員工培訓管理制度), Chanjet Lecturers and Course Management Measures (暢捷通講師與課程管理辦法), the Group has established and implemented an annual training plan. By taking into account the applicability of the training needs, the Group has communicated with each department on the training needs in a timely manner, and established a matching training course system based on those needs. Through the development mechanism of double channels of cadres and experts, training projects are produced alternately to meet the training needs of employees at each department, level and different development channels.

The Group regarded employee development as the foundation of the Company's development, and constantly improved the professionalism and comprehensive skills of employees to help employees better realize their own value at work. During the Reporting Period, the Group focused on the improvement of leadership of cadres, general competence of employees and professional ability of experts. In accordance with the established hierarchical training programme, the Group launched its online training courses of "Workplace Exploration (職場探能)" general competence enhancement for employees of different positions, departments and levels. The Group also carried out the "Starfire Plan (星火計劃)" initial leadership training programme for new cadres; the comprehensive capability enhancement training projects such as "Samurai Camp (虎賁營)" and "Elite Hub (菁英匯)" for core cadres of the marketing and operation sectors; and the "Star Plan (星宿計劃)" professional ability enhancement training project for cadres of the research and development sector. In addition, the Group introduced excellent external training courses together with online and offline training methods to empower employees in a comprehensive manner. The Group valued training results and issued training satisfaction questionnaires after each training. Through analyzing the questionnaires and listening to employees' feedbacks, we continuously improved the training system.



# REPORT OF DIRECTORS (CONTINUED)

## REMUNERATION POLICY

A Remuneration and Appraisal Committee was established under the Board, which is mainly responsible for reviewing the appraisal on and remuneration of the Directors and senior management, and providing advice and recommendations. Directors (other than independent non-executive Directors) and supervisors (other than independent Supervisors) do not receive any remuneration from the Company for their directorships or supervisorships. Mr. Yang Yuchun (an executive Director), Ms. Ren Jie and Ms. Xia Yuhan (the employee representative Supervisors) are in charge of management or business of the Company and receive remuneration from the Company for their positions of management or business leader of the Company. The allowances of independent non-executive Directors and independent Supervisors are determined by taking into account, among other things, the remuneration paid by similar companies, time commitment and responsibilities and determined at the general meeting of the Company. Each independent non-executive Director is entitled to receive an allowance of RMB150,000 (tax inclusive) per year while each independent Supervisor is entitled to receive an allowance of RMB80,000 (tax inclusive) per year. The Remuneration and Appraisal Committee will consider the remuneration policy of senior management and then proposed to the Board for approval. Such remunerations are determined mainly based on the position value, remuneration condition in the market, individual ability as well as the operating results and performance target of the Company.

The Group has developed market-based, competitive and performance-oriented compensation policies with reference to market standards, employee performance and contributions. Remuneration of the staff of the Group is determined by taking into consideration their respective rank of positions, segment, business line, region, etc. Remuneration of the staff includes basic salary, performance-based bonus and allowance. In particular, basic salary is payable monthly while performance-based bonus is payable in appropriate forms based on each appraisal period and specific management requirements of the Company pursuant to the relevant laws and regulations of the PRC. Allowance comprises work allowance, public welfare and statutory welfare, etc. The Group has paid housing fund and social insurance for its employees on a monthly basis in compliance with relevant national and local laws and regulations regarding labor and social insurance which includes pension insurance, medical insurance, unemployment insurance, maternity insurance and occupational injury insurance, etc. During the Reporting Period, details of the remuneration of the staff charged of the Group were set out in the note 6 to the financial statements. In order to attract, retain and motivate key talents needed for the achievement of the Company's strategic objectives, the Company has adopted the Employee Trust Benefit Scheme, the Point Scheme, the Employee Share Ownership Scheme and the Long-term Incentive Bonus Scheme. For details, please refer to "EMPLOYEE TRUST BENEFIT SCHEME", "LONG-TERM EMPLOYEE INCENTIVE POINT SCHEME", "EMPLOYEE SHARE OWNERSHIP SCHEME" and "LONG-TERM INCENTIVE BONUS SCHEME" in the Report of Directors.



## REPORT OF DIRECTORS (CONTINUED)

### PENSION SCHEME

Details of pension scheme of the Group are set out in note 2.4 and note 6 to the financial statements.

### EMPLOYEE TRUST BENEFIT SCHEME

The Company adopted the Employee Trust Benefit Scheme at the annual general meeting convened on 8 June 2015, and amended the scheme at the annual general meeting convened on 18 May 2016. The Employee Trust Benefit Scheme is a long-term incentive scheme designed for the scheme participants of the Company and its subsidiaries, with Domestic Shares and/or H Shares as target shares, trust beneficial right subject to effective conditions as incentive tool and trust benefit units determined by the trustees as unit of measurement. For details about the specific terms of and amendments to the Employee Trust Benefit Scheme, please refer to the announcements of the Company dated 13 April 2015, 8 June 2015, 31 March 2016 and 18 May 2016, and the circulars of the Company dated 23 April 2015 and 29 April 2016. Capitalized terms used in this section shall have the same meanings as those defined in the above announcements and circulars.

#### 1. Summary of the Employee Trust Benefit Scheme

##### (1) Purposes

Through the establishment of the Employee Trust Benefit Scheme, (i) the Company intends to combine the remuneration income of mid-level and senior management, experts and core personnel with the operation target of the Company, to align the work performance of the Scheme Participants with the strategic goal of the Company, so as to speed up the realization and fast development of such strategic goal; (ii) the Company intends to closely link the benefit of the Shareholders with that of the Scheme Participants in order to maximize the value of the Company; (iii) through the improvement of the incentive constraint mechanism, the Company, by providing competitive remuneration package, intends to attract, retain and inspire the mid-level and senior management, experts and core personnel, who are essential for the Company in realizing its strategic goal.

##### (2) Participants

The Scheme Participants under the Employee Trust Benefit Scheme are employees of the Company and its subsidiaries including mid-level and senior management, experts and core personnel who are essential for realizing the strategic goal of the Company.



## REPORT OF DIRECTORS (CONTINUED)

### **(3) Total Number of Target Shares**

The total number of the Target Shares involved under the Employee Trust Benefit Scheme shall be 10% of the total share capital of the Company in issue as at the date of the approval of the Employee Trust Benefit Scheme at the annual general meeting (i.e. 8 June 2015), being 21,718,166 shares out of 217,181,666 shares and is subject to relevant adjustments. The Employee Trust Benefit Scheme does not involve the issuance of shares.

### **(4) Purchase price and its determination basis**

In order to implement the Employee Trust Benefit Scheme, the Company entrusted the Trustees to establish trusts holding Domestic Shares and/or H shares. The Trustees shall purchase the Target Shares from the Domestic Shareholders (for the Domestic Shares) and/or from the secondary market (for the H Shares). The H Shares to be purchased by the Trustees under the Employee Trust Benefit Scheme shall be at the then market price. Each of the price of the Domestic Shares shall be the average closing price of the H Shares of ninety trading days preceding the execution date of the respective share transfer agreements.

### **(5) Consideration**

The Scheme Participants does not need to pay any consideration for applying for or accepting the total Trust Benefit Units.

### **(6) Cap of the Trust Benefit Units that can be granted**

There is no cap on the number of the Trust Benefit Units that can be granted to each Scheme Participant under the Employee Trust Benefit Scheme.

### **(7) Grant Date, Lock-up Period and Unlocking Dates, Exercise Period**

According to the Employee Trust Benefit Scheme, the Trust Benefit Units shall be granted to the Scheme Participant through Initial Grant, Subsequent Grant(s) and Re-grant(s). For each Grant, there are three Unlocking Dates, being the expiry dates of the first anniversary, second anniversary and third anniversary of the Grant Date, subject to the Unlocking Conditions and upon expiry of which, 30%, 30% and 40% of the Trust Benefit Units granted to each Scheme Participant shall be unlocked. The Lock-up Period is from the Grant Date to each of the aforesaid Unlocking Dates, during which the disposal of the Trust Benefit Units is prohibited. The details of the Grant Date and Unlocking Dates of the Trust Benefit Units under the Employee Trust Benefit Scheme are as follows:



## REPORT OF DIRECTORS (CONTINUED)

No. of Grant	Grant Date	First Unlocking Date (unlock 30%)	Second Unlocking Date (unlock 30%)	Third Unlocking Date (unlock 40%)
Initial Grant	16 June 2015	16 June 2016	16 June 2017	16 June 2018
Subsequent Grant(s)				
<i>Second Grant</i>	31 March 2016	31 March 2017	31 March 2018	31 March 2019
<i>Third Grant</i>	6 December 2016	6 December 2017	6 December 2018	6 December 2019
Re-grant(s)				
<i>Fourth Grant</i>	5 June 2017	5 June 2018	5 June 2019	5 June 2020

Upon satisfaction of the Unlocking Conditions, the Trust Benefit Units granted to the Scheme Participants shall take effect and be unlocked. The Scheme Participants may apply for exercise of the unlocked Trust Benefit Units within the Exercise Period and achieve the benefit. The Exercise Period for the Scheme Participants excluding Directors, Supervisors and senior management of the Company is within three years after the Unlocking Date. The Scheme Participants who are Directors, Supervisors and senior management of the Company can apply for exercising the Trust Benefit Units from the Unlocking Date to the date of liquidation of the trusts as prescribed in the trust deeds between the Company and the Trustees.

### **(8) Rest of the validity period**

The validity period of the Employee Trust Benefit Scheme is eight years from the date of approval of the Scheme at the annual general meeting convened on 8 June 2015, and thus the validity period shall end on 7 June 2023.

## **2. Details of Grant and Unlocking of the Trust Benefit Units during the Reporting Period**

As of 5 June 2020, the Company has fully completed the grant and unlocking of the Trust Benefit Units under the Employee Trust Benefit Scheme. Relevant Scheme Participants may apply for the corresponding exercise of Scheme Participants during the Exercise Period. Therefore, during the Reporting Period, there was no situation related to the grant, unlocking, cancellation or lapse of Trust Benefit Units under the Employee Trust Benefit Scheme.

## **3. Others**

As at the date of approval of this annual report, the subject shares held in trust by the trustee under the Employee Trust Benefit Scheme amounted to 8,239,600 shares, representing approximately 2.53% of the total number of shares of the Company in issue. As at the end of the Reporting Period, the accumulated amount of proceeds used by the Company for the Employee Trust Benefit Scheme was approximately HK\$74.93 million.





## REPORT OF DIRECTORS (CONTINUED)

### LONG-TERM EMPLOYEE INCENTIVE POINT SCHEME

In order to motivate the enthusiasm and creativity of the management team members and the core and key employees of the Company, promote the strategic transformation of the Company, and build a global leading financial and management service platform for MSEs, the Board has approved the adoption of the Point Scheme on 29 March 2019. In order to give a full play to realise the continuous incentivise of the Point Scheme, the Board has, pursuant to the Point Scheme, considered and approved the resolution on 25 May 2020 to amend a term of the Point Scheme in relation to the limit on the number of points to be granted. According to the amended Point Scheme, a certain number of points will be granted by the Company to the participants annually over a three-year period during the validity period of the Point Scheme. After the effective conditions for the points have been satisfied, the number of points actually becoming effective shall be determined in accordance with annual performance, the point proceeds shall be calculated, the points shall be redeemed in cash and the point proceeds shall be distributed to the participants in installments. The total number of points that can become effective after being granted during the validity period of the Point Scheme shall not exceed 150,000 points. For details about the specific terms of and amendments to the Point Scheme, please refer to the announcements of the Company dated 29 March 2019 and 25 May 2020, respectively.

In light of the adoption of the Employee Share Ownership Scheme and the Long-term Incentive Bonus Scheme by the Company on 28 December 2020, the Board considered and approved the cancellation of the granting of points to the participants in 2021 (the “**Cancellation of 2021 Point Grant**”). Please refer to the announcement of the Company dated 28 December 2020 for relevant details. The Cancellation of 2021 Point Grant will not affect the validity of the points granted pursuant to the Point Scheme. For the 60,655 points granted under the 2019 Initial Point Grant and the 2019 Supplemental Point Grant which have become effective, and the 49,174.28 points granted under the 2020 Initial Point Grant and the 2020 Supplemental Point Grant which have become effective, the corresponding point proceeds that are not yet distributed shall continue to be distributed to the participants in installments in accordance with the provisions of the Point Scheme.



# REPORT OF DIRECTORS (CONTINUED)

## EMPLOYEE SHARE OWNERSHIP SCHEME

The Company adopted the Employee Share Ownership Scheme at the extraordinary general meeting held on 28 December 2020. For details of the Employee Share Ownership Scheme, please refer to the announcements of the Company dated 23 November 2020, 28 December 2020 and the circular of the Company dated 10 December 2020. Capitalized terms used in this section shall have the same meanings as those defined in the above announcements and circular.

### 1. Summary of the Employee Share Ownership Scheme

#### (1) Purposes

The purposes of the Employee Share Ownership Scheme are as follows: (i) to facilitate the alignment of the understanding of the employees and the Company in relation to the medium and long-term strategic goals and the capital plan of the Company and jointly promote sustainable, healthy and rapid growth of the business of the Company; (ii) to motivate the initiative, enthusiasm and creativity of the existing employees of the Company, and to enhance the sense of responsibility, commitment and cohesiveness of the operation management team and the key personnel of the Company on the development of the Company; and (iii) to improve the incentive constraint mechanism of the Company to attract, retain and inspire the mid-level and senior management and key personnel, who are essential for the Company in realizing its strategic goal.

#### (2) Participants

The Employee Share Ownership Scheme Participants are full-time mid to senior level management personnel, experts and other key personnel of the Company and its subsidiaries.

#### (3) Total number of the Incentive Shares

On 28 December 2020, the Board has considered and approved the grant of the Incentive Shares under the Employee Share Ownership Scheme, being 15,412,716 Domestic Shares, representing approximately 7.10% of the Company's total issued share capital as at 28 December 2020, to 158 Employee Share Ownership Scheme participants. The Incentive Shares come from the transfer of the Controlling Shareholder. The Employee Share Ownership Scheme does not involve the issuance of shares.



## REPORT OF DIRECTORS (CONTINUED)

### **(4) Purchase price and its determination basis**

The Incentive Shares were transferred to the Shareholding Platform by the controlling shareholder, Yonyou on 23 November 2020 at a price of RMB9.16 per share (which is equivalent to 90% of the closing price of the H Shares on the trading day immediately prior to the date of the proposed adoption by the Board of the Employee Share Ownership Scheme), and were subject to the lock-up provisions under the Employee Share Ownership Scheme. According to the provisions of the Employee Share Ownership Scheme, the funds involved in the holding of the Incentive Shares shall be contributed in cash and paid in one lump sum by the Employee Share Ownership Scheme Participants at the aforementioned price of RMB9.16 per share, and the source of which shall be their lawful salaries, self-raised funds and other methods as permitted under the laws and regulations. The Scheme Participants does not need to pay other fees for applying for or accepting the Incentive Shares.

### **(5) Grant Date and cap of the Incentive Shares that can be granted**

The Grant Date of the Employee Share Ownership Scheme is 28 December 2020. There is no cap on the number of the Incentive Shares that can be granted to each Scheme Participant under the Employee Share Ownership Scheme.

### **(6) Lock-up period and Unlocking Dates, Exercise Period**

The lock-up period of the Incentive Shares shall be two years from the Grant Date, during which the Incentive Shares (including any Shares derived therefrom as a result of capitalization issues, bonus issue and any shares issued in other circumstances) shall not be transferred, gifted, pledged for guarantee or used for repayment of debts. The Incentive Shares shall be unlocked in three tranches on the respective unlocking date. The unlocking dates are the first trading day after the expiry of the second anniversary, third anniversary and fourth anniversary of the grant date (i.e. 28 December 2022, 28 December 2023 and 30 December 2024), upon which and subject to the satisfaction of the unlocking conditions, 40%, 30% and 30% of the Incentive Shares shall be unlocked. There was no limitation under the Employee Share Ownership Scheme on the maximum period of time for holding the unlocked Incentive Shares by the Employee Share Ownership Scheme Participants through the Shareholding Platform.

### **(7) Rest of the validity period**

Except for the Incentive Shares that cannot be unlocked due to failure to meet the unlocking conditions, all Incentive Shares under the Employee Share Ownership Scheme shall have been unlocked on 30 December 2024.



## REPORT OF DIRECTORS (CONTINUED)

### 2. Details of Grant and Unlocking of the Incentive Shares during the Reporting Period

The Company completed the grant of all Incentive Shares under the Employee Share Ownership Scheme on 28 December 2020 and therefore there was no new grants of Incentive Shares under the Employee Share Ownership Scheme during the Reporting Period. Further details of the Incentive Shares granted by the Company under the Employee Share Ownership Scheme on 28 December 2020 are set out as follows:

No.	Name	Position	Number of the Incentive Shares granted on 28 December 2020	Number of the Incentive Shares granted after Capitalization Issue <sup>(a)</sup>	Approximate percentage of the number of the Incentive Shares granted to the total issued share capital of the Company as at 28 December 2020	Number of the lapsed Incentive Shares as of 1 January 2022 (%)	Number of the locked Incentive Shares as of 1 January 2022	Number of the lapsed Incentive Shares in 2022	Number of the Incentive Shares unlocked in 2022	Accumulated number of the lapsed Incentive Shares as of 31 December 2022	Number of the Incentive Shares to be unlocked as of 31 December 2022
1.	<b>Director and Supervisor</b> Yang Yuchun	Executive Director and President	1,427,716	2,141,574	0.66	-	2,141,574	-	856,630	-	1,284,944
2.	<b>The four highest paid employees in 2022 (other than Yang Yuchun)</b>		2,290,000	3,435,000	1.05	-	3,435,000	-	1,374,000	-	2,061,000
3.	<b>Other Scheme Participants (mid to senior level management personnel, experts and key personnel of the Company)</b>		11,695,000	17,542,500	5.38	360,000	17,182,500	285,000	6,759,000	645,000	10,138,500
<b>TOTAL</b>			<b>15,412,716</b>	<b>23,119,074</b>	<b>7.10</b>	<b>360,000</b>	<b>22,759,074</b>	<b>285,000</b>	<b>8,989,630</b>	<b>645,000</b>	<b>13,484,444</b>

*Note:* The Company completed the Capitalization Issue by way of the transfer from capital reserve to share capital in October 2021, issuing five (5) capitalization shares to all shareholders of the Company for every ten (10) shares being held, therefore the number of the Incentive Shares granted above increased correspondingly.

On 28 December 2022, the Board and the Remuneration Committee of the Board considered and passed a resolution in relation to unlocking of the first tranche of Incentive Shares granted under the Employee Share Ownership Scheme. Pursuant to the resolution, 28 December 2022 is the date of unlocking of the first tranche of Incentive Shares. The business performance of the Company for the year 2021 has reached the appraisal targets set by the Board. Except for some scheme participants who have terminated or rescinded their labor contracts with the Company (the total 645,000 Incentive Shares granted to such persons do not meet the Unlocking Conditions), the remaining scheme participants have met the individual performance Unlocking Conditions as stipulated in the Employee Share Ownership Scheme, as approved by the President Office. 40% of the total number of Incentive Shares, being 22,474,074 Domestic Shares held by the above scheme participants who have satisfied the unlocking conditions for the first tranche of Incentive Shares have been unlocked in accordance with the provisions as stipulated in the Employee Share Ownership Scheme. Save for the total of 645,000 Incentive Shares above that did not meet the Unlocking Conditions (among which a total of 285,000 shares were the Incentive Shares that have lapsed in 2022), no Incentive Shares under the Employee Share Ownership Scheme were cancelled or lapsed as of 31 December 2022.



## REPORT OF DIRECTORS (CONTINUED)

### LONG-TERM INCENTIVE BONUS SCHEME

In order to improve the incentive constraint mechanism of the Company to attract, retain and inspire the mid-level and senior management and key personnel, who are essential for the Company in realizing its strategic goal, to motivate the initiative, enthusiasm and creativity of the existing employees of the Company, and to facilitate the alignment of the understanding of the employees and the Company in relation to the medium and long-term strategic goals and the capital plan of the Company and jointly promote sustainable, healthy, rapid growth of the business of the Company and realize the comprehensive transformation of cloud business, to achieve the planned strategic goal, the Company approved and adopted a Long-term Incentive Bonus Scheme at the extraordinary general meeting of the Company held on 28 December 2020. For details of the Long-term Incentive Bonus Scheme, please refer to the announcements of the Company dated 23 November 2020, 28 December 2020 and the circular of the Company dated 10 December 2020.

On 28 December 2020, the Board has considered and approved the list of the participants under the Long-term Incentive Bonus Scheme, which comprises Mr. Yang Yuchun, the executive Director and the President of the Company, and 157 other mid to senior level management personnel, experts and key personnel of the Group. The Bonus shall be awarded in three tranches within three months after each Appraisal Date upon satisfaction of the corresponding Appraisal Conditions. The Appraisal Dates are the first working day after the expiry of the second anniversary, third anniversary and fourth anniversary of the date of determining the Longterm Incentive Bonus Scheme Participants. The amount of the Bonus payable for the corresponding tranche shall be calculated according to the corresponding proportion of bonuses determined by the Board.

On 28 December 2022, the Board considered and passed a resolution in relation to awarding of the first tranche of Bonus under the Long-term Incentive Bonus Scheme. Pursuant to the resolution, 28 December 2022 is the date for the appraisal of awarding of the first tranche of Bonus. The business performance of the Company for the year 2021 have reached the appraisal targets set by the Board. Except for some scheme participants who have terminated or rescinded their labor contracts with the Company and withdrawn from the Long-term Incentive Bonus Scheme, the remaining scheme participants have met the individual performance Appraisal Conditions as stipulated in the Long-term Incentive Bonus Scheme, as approved by the President Committee. Based on the business performance of the Company for the year 2021, the Board considered and determined that the appropriation ratio for the first tranche of Bonus shall be approximately 8.19%, and the total amount of this tranche of Bonus to be awarded to the scheme participants shall be approximately RMB41.40 million (tax inclusive).



## REPORT OF DIRECTORS (CONTINUED)

### REMUNERATION OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

Details of the remunerations of Directors, Supervisors and the chief executive of the Company are set out in note 8 to the financial statements. The remuneration of other persons who served as the senior management of the Company during the Reporting Period was within the following ranges:

	<i>person(s)</i>
RMB1 million to RMB2 million (inclusive)	2
RMB2 million to RMB3 million (inclusive)	5
RMB3 million to RMB4 million (inclusive)	1
RMB4 million to RMB5 million (inclusive)	2
RMB5 million to RMB6 million (inclusive)	<u>1</u>
Total	<u><u>11</u></u>

The abovementioned remunerations are inclusive of the allocated/granted bonus under the Long-term Incentive Bonus Scheme, points under the Point Scheme, trust benefit units and incentive shares under the Employee Share Ownership Scheme, which should be included in the current remuneration of such person for their contribution to the Group. For details, please refer to “EMPLOYEE TRUST BENEFIT SCHEME”, “LONG-TERM EMPLOYEE INCENTIVE POINT SCHEME”, “EMPLOYEE SHARE OWNERSHIP SCHEME” and “LONG-TERM INCENTIVE BONUS SCHEME” in the Report of Directors and notes 26 and 29 to the financial statements.

### SERVICE CONTRACTS WITH DIRECTORS AND SUPERVISORS

The Company has entered into service contracts with all Directors and Supervisors, with the maximum term of three years. No service contract that cannot be terminated by the Group within one year without paying any compensation (other than the statutory compensation) was entered or is to be entered into between Directors or Supervisors and members of the Group.



## REPORT OF DIRECTORS (CONTINUED)

### DIRECTORS' AND SUPERVISORS' INTERESTS IN TRANSACTION, ARRANGEMENT OR CONTRACTS

Save as disclosed in the section headed “CONNECTED TRANSACTIONS” in this Report of Directors and note 34 to the financial statements, no material transactions, arrangements or contracts relating to the business of the Group, to which the Company or any of its subsidiaries was a party and in which Directors and/or Supervisors of the Company (or entities connected to such Directors and/or Supervisors) still had or has had material interest, either directly or indirectly, subsisted at the end of the year or at any time during the year.

### MANAGEMENT CONTRACTS

During the Reporting Period, the Company did not enter into nor had any contracts in relation to the management of the entire or substantial business of the Company.

### CONTROLLING SHAREHOLDERS' INTERESTS IN MATERIAL CONTRACTS

Save as disclosed in the “CONNECTED TRANSACTIONS” in this Report of Directors, during the Reporting Period, neither the Company nor any of its subsidiaries has entered into any material contract with the controlling Shareholders (as defined in the Listing Rules) or any of its subsidiaries. And there is no entering into of any material contract in respect of the services provided by the controlling Shareholders or any of its subsidiaries to the Company or any of its subsidiaries.

### PERMITTED INDEMNITY PROVISIONS

During the Reporting Period and as at the Latest Practicable Date, save as disclosed below, no permitted indemnity provision which benefits any of the Directors or Supervisors of the Company was in force or is currently in force (whether made by the Company or otherwise) or the Directors or Supervisors of an associated corporation of the Company (if made by the Company).

The Company has arranged appropriate liability insurance for Directors and Supervisors concerning the relevant legal action they may be faced with. Such insurance was in force during the Reporting Period and remained effective as of the Latest Practicable Date.

### DONATIONS

During the Reporting Period, no donation was made by the Company (2021: nil).



## REPORT OF DIRECTORS (CONTINUED)

### NON-COMPETITION UNDERTAKINGS

Independent non-executive Directors have reviewed the compliance of the Non-Competition Agreement and its supplemental agreement by Yonyou, the controlling Shareholder of the Company, and Mr. Wang Wenjing (collectively, the “**Covenantors**”) as well as the compliance of the Confirmation (defined as below) and the amended Confirmation by Yonyou and its associates (other than the Company and its subsidiaries).

Independent non-executive Directors have confirmed that, the Covenantors have been in compliance with the terms of such agreements from 1 January 2022 to 31 December 2022, details of which are set out as follows:

#### **Non-Competition Agreement and its supplemental agreement**

In order to protect the interests of the Company and its Shareholders as a whole, the Covenantors and their respective associates (other than the Company and its subsidiaries) made the following declarations to the Company:

1. The Covenantors entered into the Non-Competition Agreement with the Company in favor of the Company on 17 February 2014, pursuant to which, including but not limited to (among other things), save for the exceptions stipulated in the Non-Competition Agreement, the Covenantors will not and will use their best endeavors to procure their associates shall not, directly or indirectly, at any time during the relevant period, carry out, be engaged in, invest in, participate in, attempt to participate in, render any services to, provide any financial support to or otherwise be involved in or interested in, whether alone or jointly with other persons and whether directly or indirectly or on behalf of or to assist or act in concert with any other person, any business in competition or will compete or may compete, directly or indirectly, with the restricted business. In addition, for the existing and future restricted businesses, the Covenantors will provide the Company with pre-emptive rights and the options for acquisition;
2. The Covenantors and the Company entered into the supplemental non-competition agreement on 21 October 2016 (approved at the extraordinary general meeting of the Company held on 30 December 2016), pursuant to which, the payment service business shall be excluded from the scope of restricted business under the Non-Competition Agreement;
3. The Covenantors confirmed that, from 1 January 2022 to 31 December 2022, the Covenantors and their respective associates (other than the Company and its subsidiaries) strictly complied with and implemented the provisions of the Non-Competition Agreement and its supplemental agreement, and did not infringe any provisions of the Non-Competition Agreement and its supplemental agreement under any circumstances; and





## REPORT OF DIRECTORS (CONTINUED)

4. The Covenantors have provided all necessary information to the independent non-executive Directors of the Company for their inspection on the implementation of the Non-Competition Agreement and its supplemental agreement.

### Confirmation

In order to guarantee the interests of the Company and its Shareholders as a whole, Yonyou and its associates (other than the Company and its subsidiaries) made the following declarations to the Company:

1. In order to avoid any existing or potential competition, on 11 April 2014, Yonyou issued a written confirmation (the “**Confirmation**”) in relation to cloud service business and payment business that (i) neither Yonyou nor any of its associates (other than through the Company) invest in, is engaged in, operate or participate in, or will be engaged in, operate or participate in, directly or indirectly, the public cloud platform and cloud services designed for MSEs; and (ii) neither Yonyou nor any of its associates (other than through the Company and its subsidiary, Chanjet Payment) invest in, is engaged in, operate or participate in, or will engage in, operate or participate in, directly and indirectly, any business that competes or may compete with the payment services of non-financial institutions as defined under the Measures for the Administration of Payment Services of Non-Financial Institutions (《非金融機構支付服務管理辦法》), as amended from time to time;
2. On 21 October 2016, Yonyou amended the Confirmation to the effect that payment service business shall be excluded from the relevant undertakings made by Yonyou under the Confirmation, and such amendments were approved at the extraordinary general meeting of the Company held on 30 December 2016;
3. Yonyou confirmed that from 1 January 2022 to 31 December 2022, Yonyou and its associates (other than the Company and its subsidiaries) strictly complied with and implemented the provisions of the Confirmation, and did not infringe any provisions of the Confirmation under any circumstances; and
4. Yonyou has provided all necessary information to the independent non-executive Directors of the Company for their inspection on the implementation of the Confirmation.

The Board has received annual declarations from the Covenantors for their compliance and execution of Non-Competition Agreement and its supplemental agreement, and Yonyou and its associates (excluding the Company and its subsidiaries) for their compliance and execution of the Confirmation.



# REPORT OF DIRECTORS (CONTINUED)

## CONNECTED TRANSACTIONS

### 1. Non-exempt connected transactions

#### ***Sale of Domestic Shares for the implementation of the Employee Trust Benefit Scheme***

To implement the Employee Trust Benefit Scheme of the Company, the Company entrusted the trustee to sell to or purchase from, domestic shareholders or secondary market, on the Target Shares.

As certain Employee Trust Benefit Scheme participants applied for exercising their trust beneficial rights, on 20 June 2022, National Trust, entrusted by the Company, entered into an equity transfer agreement with Yonyou Up, pursuant to which National Trust agreed to sell 400,000 Domestic Shares of the Company held by National Trust to Yonyou Up at an aggregate consideration of RMB2,444,000, being RMB6.11 per Domestic Shares, which was determined according to the average closing price of the H Shares of ninety (90) trading days preceding the execution date of such equity transfer agreement as set out in the relevant terms of the Employee Trust Benefit Scheme; on 20 June 2022, Hwabao Trust, entrusted by the Company, entered into an equity transfer agreement with Yonyou Up, pursuant to which Hwabao Trust agreed to sell 55,000 Domestic Shares of the Company held by Hwabao Trust to Yonyou Up at an aggregate consideration of RMB336,050, being RMB6.11 per Domestic Shares, which was determined according to the average closing price of the H Shares of ninety (90) trading days preceding the execution date of such equity transfer agreement as set out in the relevant terms of the Employee Trust Benefit Scheme;

To implement the Employee Trust Benefit Scheme, the Company has entrusted Hwabao Trust and National Trust to set up the trust. Yonyou Up is a subsidiary of Yonyou, the controlling Shareholder of the Company. It is therefore a connected person of the Company. The above equity transfer agreements were entered into between the trust institutions entrusted by the Company and Yonyou Up. Accordingly, the above equity transfer transactions constitute connected transactions of the Company pursuant to the Listing Rules.

For details of the above transactions, please refer to the announcement of the Company dated 20 June 2022.



# REPORT OF DIRECTORS (CONTINUED)

## 2. Continuing connected transactions

### 2.1 *Connected persons*

Pursuant to Rule 14A.07 of the Listing Rules, Yonyou, the controlling Shareholder of the Company and its associates are connected persons of the Company. Accordingly, the continuing transactions between the Group and Yonyou and/or its associates constitute continuing connected transactions under Chapter 14A of the Listing Rules.

### 2.2 *Non-exempt continuing connected transactions*

#### *Property Leasing Framework Agreement*

According to the demands for the Group's business development, on 6 December 2021, the Company re-entered into the Property Leasing Framework Agreement with Yonyou, pursuant to which Yonyou Group agreed to continue to lease the property of Yonyou Group to the Group. The term of the Property Leasing Framework Agreement shall take effective from 1 January 2022 and expire on 31 December 2024. Both parties agreed that the expected annual rent payable in respect of the transactions under the Property Leasing Framework Agreement for the three years ending 31 December 2024 shall not exceed RMB10,214,500, RMB10,762,500 and RMB14,631,700 respectively.

According to "IFRS 16 – Leasing" adopted by the Group since 1 January 2019, the leasing transactions under the Property Leasing Framework Agreement consist of Long-term Leases and Short-term Leases. Long-term Leases are leases with a lease term of over 12 months and to which the Group applies a single method for recognition and measurement approach of right-of-use assets and lease liabilities, and Short-term Leases are leases with a lease term of 12 months or less.

For Long-term Leases under the Property Leasing Framework Agreement, according to "IFRS 16 – Leasing", the Group shall recognize the right-of-use assets and lease liabilities for leases made by the Group as a lessee, which are measured at the present value of the lease payments, discounted using the lessee's incremental borrowing rate. Accordingly, the Group shall set annual caps on the total value of the right-of-use assets relating to Long-term Leases expected to be made by the Group as a lessee and Yonyou Group under the Property Leasing Framework Agreement. For the three years ending 31 December 2024, the annual caps of such right-of-use assets are as follows:



## REPORT OF DIRECTORS (CONTINUED)

	For the year ended/ending 31 December		
	<b>2022</b>	<b>2023</b>	<b>2024</b>
	(RMB)	(RMB)	(RMB)
Annual caps of newly-added right-of-use assets	21,979,000	1,514,000	4,360,400

In addition, for Short-term Leases under the Property Leasing Framework Agreement, the rent of Short-term Leases will be recognized as the Group's expenses pursuant to "IFRS 16 – Leasing". For each of the three years ending 31 December 2024, the annual rental expense of Short-term Leases under the Property Leasing Framework Agreement of the Group is expected to fall below the de minimis threshold for exemption under the Rule 14A.76(1) (c) of the Hong Kong Listing Rules. Therefore, the Short-term Leases under the Property Leasing Framework Agreement may be fully exempted from the reporting, announcement, annual review and independent shareholders' approval requirements under Chapter 14A of the Hong Kong Listing Rules.

For details of the above transactions, please refer to the announcement of the Company published on 6 December 2021 (the "**Announcement**") .

According to the Property Lease Framework Agreement, the annual cap of the newly-added right-of-use assets involved in the long-term lease entered into between the Group (as the lessee) and Yonyou Group is RMB21,979,000 in 2022, and the actual newly-added right-of-use assets in 2022 is approximately RMB15,996,036.

The Company has confirmed that the specific implementation of the aforesaid continuing connected transactions during the Reporting Period has followed the pricing principles of such continuing connected transactions.



## REPORT OF DIRECTORS (CONTINUED)

### **2.3 Confirmation from independent non-executive Directors and the auditor of the Company**

The independent non-executive Directors have reviewed the aforesaid continuing connected transactions and confirmed that:

- (i) such transactions were entered into on normal commercial or better terms;
- (ii) such transactions were entered into in the ordinary course of business of the Group; and
- (iii) such transactions were conducted pursuant to the agreements, the terms and conditions of which are fair and reasonable, and in line with the overall development strategy of the Group and in the interests of the Company and the Shareholders as a whole.

The auditor of the Company has performed certain agreed procedures in relation to the aforesaid continuing connected transactions, and issued a letter to the Board, stating that:

- (i) nothing has come to its attention that may cause it to believe that the aforesaid continuing connected transactions have not been approved by the Board;
- (ii) the transaction in relation to the provision of goods and services by the Group, nothing has come to its attention that may cause it to believe that the transaction was not carried out, in all material respects, in accordance with the pricing policy of the Group;
- (iii) nothing has come to its attention that may cause it to believe that the aforesaid continuing connected transactions were not carried out, in all material respects, pursuant to relevant agreements regulating such transactions; and
- (iv) nothing has come to its attention that may cause it to believe that the aforesaid continuing connected transactions have exceeded their respective annual caps for the year ended 31 December 2022 as set out in the Announcement.



## REPORT OF DIRECTORS (CONTINUED)

Details of related party transactions entered into in the ordinary course of business of the Group during the Reporting Period are set out in note 34 to the financial statements. Save as disclosed above, no related party transactions set out in note 34 to the financial statements constitute disclosable connected transactions or continuing connected transactions under the Listing Rules. The Company has complied with the disclosure requirements under Chapter 14A of the Listing Rules in respect of its connected transactions and continuing connected transactions.

### PRE-EMPTIVE RIGHTS

According to the laws of the PRC and the Articles of Association, there are no provisions on the preemptive rights to offer new Shares by the Company to its existing Shareholders on a pro rata basis.

### MATERIAL LEGAL MATTERS

So far as the Board is aware of, as at 31 December 2022, the Group was not involved in any material litigation or arbitration, and there was no legal litigation or claims pending or may be raised which might significantly threaten the Group.

### COMPLIANCE WITH LAWS AND REGULATIONS

The Group has formulated compliance procedures to ensure compliance with applicable laws, rules and regulations with a significant impact on it. The Group maintains strict review procedures in the process of decision-making on investment and M&A, strategic adjustment, listing compliance, asset restructuring of major business, research and development of key products, development of national market, brand and intellectual property protection and other material events. The Company has also engaged Hong Kong and PRC legal advisers to provide legal advice for the Company and ensure compliance with laws, regulations and rules. In addition, relevant employees of the Group will be informed of any changes in applicable laws, regulations and rules from time to time.

The Group has complied with all laws and regulations that have significant impact on it in relation to copyright of computer software, operation of telecommunication business, protection of Internet information and users' personal information and online trading, and has not been subject to any material penalty in respect of the above aspects by any regulatory department.

In order to protect its intellectual properties, the Group has registered its domain name, and registered or applied for a number of trademarks, patents and software copyrights for multiple categories in the PRC and other relevant jurisdictions and taken all appropriate measures as required for safeguarding its intellectual properties.



# REPORT OF DIRECTORS (CONTINUED)

## ENVIRONMENTAL POLICIES AND PERFORMANCE

During the Reporting Period, in strict compliance with the relevant laws and regulations on environmental protection, energy-saving and emission-reduction, the Group improved the emissions management system, identified any potential type of emissions generating in the course of production and operation and studied to determine emissions disposal methods, so as to reduce waste emissions. During the Reporting Period, there were no material non-compliance accidents in terms of environment protection for the Group. The Group is committed to promoting environmental knowledge and advocating green life. The Group called on all the employees to build up the concept of environmental protection and energy saving, and strictly follow relevant laws and regulations in relation to environmental protection and energy saving; and it had prepared an Environmental Protection and Energy Saving Manual (環保節能手冊) and produced the bulletin boards themed “Energy Saving Propaganda” on a regular basis, in order to guide and supervise environmental protection and energy saving by all the employees. Meanwhile, the Group enhanced its energy management to create green office, based on the effect of its own offices on environment and by using information technology. There were no emissions of Ozone Depleting Substances (ODS) and other air pollutants regulated by laws and regulations during the production course of the Group. The Group would reduce the use of packaging under the Policy on Distinguishing Sales of Cloud Encryption Products and Packaging (雲加密產品與包裝區分銷售政策), and has undertaken that, its business activities would not have any material effect on the environment and natural resources.

The above measures are designed to reduce resource consumption and environmental pollution, and in line with the Group’s strategy to cut operating cost. For further details of the environmental policies and performance of the Group, please refer to the 2022 Environmental, Social and Governance Report of the Company.

## AUDITORS

At the 2021 annual general meeting of the Company held on 10 May 2022, the Company re-appointed Ernst & Young as the international auditor of the Company for the year ended 31 December 2022 and appointed Ernst & Young Hua Ming LLP as the PRC auditor of the Company for the year ended 31 December 2022. Ernst & Young has audited the accompanying financial statements which were prepared in accordance with the IFRSs. Ernst & Young was the reporting accountant of the Company during the listing period and the Company has not changed its auditors since the Listing Date.

On behalf of the Board

**Wang Wenjing**

*Chairman*

23 March 2023



## REPORT OF SUPERVISORY COMMITTEE

During the Reporting Period, all members of the Supervisory Committee of the Company earnestly safeguarded the interest of the Company and Shareholders as a whole, and prudently and honestly performed their duties in compliance with requirements of Company Law of the PRC, relevant regulations and the Articles of Association; Supervisors of the Company attended all the Board meetings held in the year and supervised operating activities and financial condition of the Company as well as the performance of duties of Directors and senior management of the Company, thereby promoting the Company's standard operation and healthy development.

During the Reporting Period, the Supervisory Committee paid close attention to the major activities of operation and management. The Supervisory Committee convened regular meetings to consider resolutions in relation to the financial reports of the Company and supervised the financial tasks and financial condition of the Company in a timely manner. Employee representative Supervisors attended the monthly President's office meetings of the Company held in 2022, effectively performed their duties in supervising the operation and management and procedures of the Company.

During the Reporting Period, a total of three meetings were convened by the Supervisory Committee. At the first meeting of the fourth session of the Supervisory Committee for the year 2022 convened on 18 March 2022, the 2021 Annual Report, 2021 Final Financial Accounts, 2021 Internal Control Review Report, 2021 Report of the Supervisory Committee, 2021 Report of the Board and the Resolution on the Statutory Surplus Reserves Loss Compensation Plan (《關於法定盈餘公積彌補虧損的議案》) were considered and approved; at the second meeting of the fourth session of the Supervisory Committee for the year 2022 convened on 20 June 2022, the Resolution on the Nomination of Zhang Peilin as the Candidate for Shareholder Representative Supervisor of the Fourth Session of the Supervisory Committee of the Company (《關於提名章培林為公司第四屆監事會股東代表監事候選人的議案》) was considered and approved; at the third meeting of the fourth session of the Supervisory Committee for the year 2022 convened on 19 August 2022, the 2022 Interim Report was considered and approved. All Supervisors attended the above meetings. During the Reporting Period, the Supervisory Committee supervised the convening procedures and resolutions of the general meetings and the Board meetings of the Company, the implementation of resolutions approved at the general meetings by the Board, senior management's performance of their duties and implementation of the management system of the Company in accordance with requirements of relevant laws and regulations of the PRC as well as the Articles of Association. Given the supervisory work mentioned above, the Supervisory Committee is of the view that the Company has established a comprehensive corporate governance structure and internal control system; the Company operated strictly in accordance with the standards stipulated in the laws and regulations of the PRC and the Articles of Association, while the convening procedures of general meetings and the Board meetings, rules of procedures and resolution procedures were lawful and valid; It is not aware of any breaches of laws and regulations of the PRC and the Articles of Association or prejudice to the Company's interests by any Directors and senior management when performing their duties for the Company. The relatively sound internal control system of the Company promoted the legal operation of the Company, and ensured the asset safety and operation efficiency of the Company.





## REPORT OF SUPERVISORY COMMITTEE (CONTINUED)

During the Reporting Period, the Supervisory Committee examined the financial structure and financial condition of the Company in a serious and careful manner and considered that the Company maintained healthy financial condition in 2022. The standard unqualified audit report issued by Ernst & Young and Ernst & Young Hua Ming LLP and their opinions on the matters involved were objective and fair. The financial report of the Company for the year 2022 gave a true picture of the financial condition and operating results of the Company.

During the Reporting Period, members of the Supervisory Committee attended the Board meetings of the Company. The Supervisory Committee had no objections to the contents of reports and resolutions proposed by the Board at the general meetings. The Supervisory Committee supervised the implementation of resolutions approved at the general meetings and considered that the Board had duly performed relevant resolutions approved at the general meetings.

On behalf of the Supervisory  
Committee

**Guo Jinping**

*Chairman of the Supervisory  
Committee*

23 March 2023

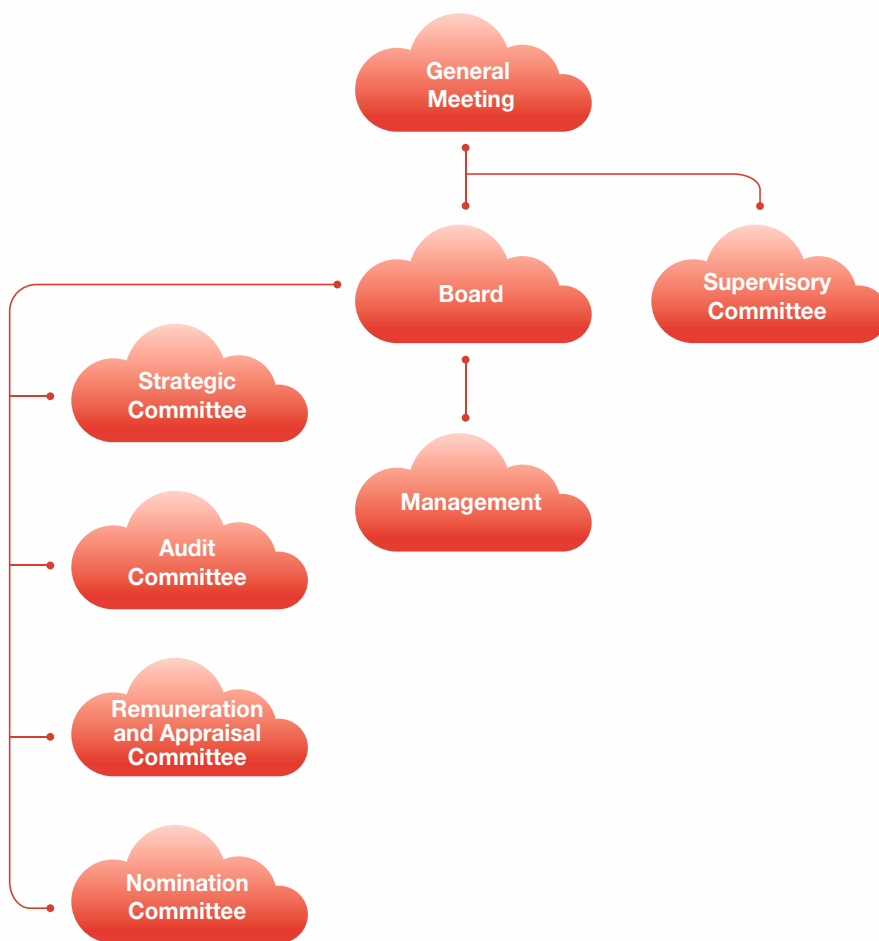


# CORPORATE GOVERNANCE REPORT

## CORPORATE GOVERNANCE

During the Reporting Period, the Company strictly complied with requirements under the Company Law of the PRC, the Securities Law of the PRC and other laws and regulations, and requirements stipulated by domestic and overseas regulatory institutions to establish a standard and sound corporate governance structure while continuously committed to maintaining the corporate governance at a high level to improve the long-term value for Shareholders.

## CORPORATE GOVERNANCE STRUCTURE





# CORPORATE GOVERNANCE REPORT (CONTINUED)

## CORPORATE GOVERNANCE DOCUMENTS

At present, the regulatory documents on corporate governance of the Company include but are not limited to the followings:

1. Articles of Association;
2. Rules of Procedure of General Meeting;
3. Rules of Procedure of Board;
4. Rules of Procedure of Supervisory Committee;
5. Working Rules of Strategic Committee;
6. Working Rules of Audit Committee;
7. Working Rules of Remuneration and Appraisal Committee;
8. Working Rules of the Nomination Committee;
9. Working System for Independent Directors;
10. Working Rules of President;
11. Board Diversity Policy;
12. Shareholders Communications Policy; and
13. Dividend Policy.



## **CORPORATE GOVERNANCE REPORT (CONTINUED)**

The Board has reviewed the above-mentioned documents in relation to corporate governance adopted by the Company, and considered that such documents have met the requirements of all code provisions of the Corporate Governance Code as set out in Appendix 14 to the Listing Rules. The corporate governance code adopted by the Company is more stringent than the code provisions set out in the Corporate Governance Code in the following aspects:

1. Apart from the Audit Committee, Remuneration and Appraisal Committee and Nomination Committee, the Company has also established the Strategic Committee.
2. Independent non-executive Directors are required to review the information in relation to the compliance and implementation of the Non-Competition Undertakings information provided by the controlling Shareholder at least once a year.

### **CORPORATE GOVERNANCE CODE**

During the Reporting Period and as at the Latest Practicable Date, the Company has fully complied with all the code provisions of the Corporate Governance Code set out in Appendix 14 to the Listing Rules.

### **SECURITIES TRANSACTIONS BY DIRECTORS AND SUPERVISORS**

The Company has adopted the Model Code set out in Appendix 10 to the Listing Rules, and requires Directors and Supervisors to deal with securities in accordance with the Model Code. The Model Code is also applicable to the senior management of the Company. After making specific enquiries by the Company, all Directors and Supervisors confirmed that they had fully complied with the Model Code during the Reporting Period.



# CORPORATE GOVERNANCE REPORT (CONTINUED)

## BOARD

The composition of the Board and the relevant information during the Reporting Period and as at the Latest Practicable Date are set out as follows:

Director	Age	Position	Term of office
Mr. Wang Wenjing (王文京先生)	58	Non-executive Director, Chairman	From 8 September 2020 to 7 September 2023
Mr. Wu Zhengping (吳政平先生)	58	Non-executive Director	From 8 September 2020 to 7 September 2023
Mr. Yang Yuchun (楊雨春先生)	50	Executive Director, President	From 8 September 2020 to 7 September 2023
Mr. Chen, Kevin Chien-wen (陳建文先生)	68	Independent non-executive Director	From 8 September 2020 to 7 September 2023
Mr. Lau, Chun Fai Douglas (劉俊輝先生)	50	Independent non-executive Director	From 8 September 2020 to 7 September 2023
Mr. Chen Shuning (陳淑寧先生) <sup>Note</sup>	59	Independent non-executive Director	From 8 September 2020 to 26 July 2022
Ms. Wu Xiaoqing (吳小慶女士) <sup>Note</sup>	69	Independent non-executive Director	From 26 July 2022 to 7 September 2023

*Note:* Mr. Chen Shuning has tendered his resignation as an independent non-executive Director. As approved by the shareholders' meeting of the Company, Ms. Wu Xiaoqing has been appointed as an independent non-executive Director since 26 July 2022 in place of Mr. Chen Shuning.



## CORPORATE GOVERNANCE REPORT (CONTINUED)

The Board currently consists of six members, three of whom are independent non-executive Directors. According to the Articles of Association, the functions and powers of the Board include, amongst others:

- being responsible for convening the general meetings and reporting on work to the general meetings;
- implementing the resolutions of the general meetings;
- determining the business plan and investment proposal of the Company;
- formulating the annual financial budgets and final financial accounts of the Company;
- formulating the profit distribution schemes and loss remedy plans of the Company;
- formulating the plans for increasing or decreasing registered capital and the issuance of corporate bonds or other securities as well as the listing scheme of the Company;
- preparing plans for merger, spin-off, dissolution or transformation of the Company;
- preparing plans for major acquisitions and repurchase of the shares of the Company;
- determining such matters as the external investments, purchase/sale of assets, asset pledges, external guarantees, entrusting wealth management and connected transactions of the Company within the scope authorized by the general meetings;
- deciding on the Company's internal management structure;
- deciding on the structure of the special committees of the Board, appointing or dismissing the chairman (convenor) of special committees of the Board;
- appointing or dismissing the president, secretary to the Board, company secretary of the Company; based on the nomination by the president, appointing or dismissing senior management including vice president and chief financial officer of the Company and determining their remuneration;
- formulating the basic management system of the Company;
- formulating the amendments to the Articles of Association;



## CORPORATE GOVERNANCE REPORT (CONTINUED)

- formulating share incentive schemes of the Company;
- managing the information disclosure of the Company;
- proposing the appointment or replacement of the accounting firm that provides audit services for the Company at the general meeting;
- listening to the work report made by the president and reviewing the work performance by the president of the Company;
- considering and approving the provision by the Company of any external guarantee other than those to be approved by the general meeting in accordance with the Articles of Association;
- formulating and reviewing the Company's corporate governance policy and practices;
- reviewing and supervising policies and practices regarding the compliance of laws and regulatory requirements;
- reviewing and supervising the training and continuing occupational development for the Directors and senior management;
- reviewing the Company's compliance with the Corporate Governance Code in the Listing Rules and disclosure in the Corporate Governance Report;
- deciding on other major matters and administrative affairs other than those specified in the laws, administrative regulations, regulations of the competent authorities, listing rules of the place(s) where the company's shares are listed and the Articles of Association to be determined at the general meeting and execution of other important agreements; and
- performing other powers and duties authorized by the laws, administrative regulations, and regulations of authorities, listing rules of the place(s) where the Company's shares are listed, the Articles of Association and other duties entrusted at the general meeting.



## CORPORATE GOVERNANCE REPORT (CONTINUED)

It is the responsibility of the Board to prepare the financial statements for each fiscal year to give a true and fair view of the financial condition of the Company and the results and cash flow during the relevant period. When preparing the financial statements for the year ended 31 December 2022, the Board selected and applied appropriate accounting policies and made prudent, fair and reasonable judgment and estimate to prepare the financial statements on a going concern basis. The Board is responsible for properly maintaining the accounting records of the financial information of the Company and disclosing the same reasonably and accurately at any time.

The Company's management comprises one president, several vice presidents and a chief financial officer. The president is responsible to the Board and shall mainly perform the following functions:

- being in charge of the production, operation and management of the Company and reporting to the Board;
- organizing the implementation of the resolutions of the Board;
- organizing the implementation of the annual business plan and investment program of the Company formulated by the Board;
- preparing plans for the establishment of the internal management structure of the Company;
- preparing plans for the establishment of the branches bodies of the Company;
- preparing basic management systems of the Company;
- formulating specific rules and regulations of the Company;
- proposing the appointment or dismissal of the vice presidents and the chief financial officer of the Company to the Board;
- appointing or dismissing other management personnel other than those required to be appointed or dismissed by the Board;
- determining the salaries, benefits, rewards and punishment for the staff of the Company, and making decisions on the appointment and dismissal of the Company's staff; and
- other functions and powers conferred by the Articles of Association or the Board.





## CORPORATE GOVERNANCE REPORT (CONTINUED)

During the Reporting Period, Mr. Wang Wenjing, a non-executive Director, served as Chairman of the Board of the Company and Mr. Yang Yuchun, an executive Director, served as the President of the Company. The Chairman and the President are two different positions which are clearly delineated. The Chairman shall not concurrently serve as the President. The responsibilities between the Chairman and the President shall be clearly separated and defined in written form. The Chairman is responsible for managing the operation of the Board while the President is responsible for the business operation of the Company. The Articles of Association sets out in detail the respective responsibilities of the Chairman and the President. Senior management of the Company, other than the Directors and the Supervisors, are responsible for the daily business operation of the Company. Their positions are set out in the section of “BIOGRAPHIES OF DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT” in this report.

All Directors are required to declare any direct or indirect interest involved in any matter or transaction to be considered at Board meetings, and the interested Directors shall abstain from the meeting when appropriate.

A total of four Board meetings were convened during 2022. The Directors' attendance rate is as follows:

<b>Directors</b>	<b>Number of Attendance in Person</b>	<b>Number of Attendance by Proxy</b>	<b>Attendance Rate</b>
Wang Wenjing	4	–	100%
Wu Zhengping	4	–	100%
Yang Yuchun	4	–	100%
Chen, Kevin Chien-wen	4	–	100%
Lau, Chun Fai Douglas	4	–	100%
Chen Shuning <sup>Note</sup>	2	–	100%
Wu Xiaoqing <sup>Note</sup>	2	–	100%



## CORPORATE GOVERNANCE REPORT (CONTINUED)

A total of two general meetings were convened during 2022. The attendance rate of the Directors is as follows:

<b>Directors</b>	<b>Number of Attendance in Person</b>	<b>Number of Attendance by Proxy</b>	<b>Attendance Rate</b>
Wang Wenjing	2	–	100%
Wu Zhengping	2	–	100%
Yang Yuchun	2	–	100%
Chen, Kevin Chien-wen	2	–	100%
Lau, Chun Fai Douglas	2	–	100%
Chen Shuning <sup>Note</sup>	2	–	100%
Wu Xiaoqing <sup>Note</sup>	–	–	N/A

*Note:* Mr. Chen Shuning has tendered his resignation as an independent non-executive Director. As approved by the shareholders' meeting of the Company, Ms. Wu Xiaoqing has been appointed as an independent non-executive Director since 26 July 2022 in place of Mr. Chen Shuning.

During the Reporting Period and as at the Latest Practicable Date, the Board has been complying with Rule 3.10(1) of the Listing Rules, which requires a minimum of three independent non-executive Directors, Rule 3.10A of the Listing Rules, which requires independent non-executive Directors representing at least one-third of the Board, and Rule 3.10(2) of the Listing Rules, which requires that at least one of the independent non-executive Directors must have appropriate professional qualifications or accounting or related financial management expertise.

In accordance with the requirements of the Listing Rules, the Company made the following confirmation as to the independence of the independent non-executive Directors: the Company has received the annual confirmation letter of independence given by each of the independent non-executive Directors and confirms their compliance with the independence requirements as set out in Rule 3.13 of the Listing Rules. The Company is of the view that all the independent non-executive Directors are independent.

Each of the independent non-executive Directors shall have the same term of office of three years as other Directors, and may be re-appointed upon expiry of the term of office provided that the consecutive terms shall be in compliance with relevant requirements under the relevant laws, regulations or regulatory rules of the place(s) where the Company's shares are listed. Independent non-executive Directors shall not be removed without reasonable ground prior to the expiry of their terms of office. The Company shall make special disclosure for any early removal of any independent non-executive Director.



## CORPORATE GOVERNANCE REPORT (CONTINUED)

Other than their duties in the Company, the Directors, the Supervisors and senior management of the Company do not have any relationship among themselves in financial, business, family or other material aspects.

During the Reporting Period, all Directors proactively participated in continuous professional training and developed and updated their knowledge and skills in a move to ensure that their contribution to the Board remained completely informed and relevant. The continuous professional training attended by Directors during the Reporting Period is summarized as follows:

Directors	Scope				Director's responsibilities/ the Group's business
	Laws and regulations	Corporate governance	Anti-corruption		
Wang Wenjing	✓	✓	✓		✓
Wu Zhengping	✓	✓	✓		✓
Yang Yuchun	✓	✓	✓		✓
Chen, Kevin Chien-wen	✓	✓	✓		✓
Lau, Chun Fai Douglas	✓	✓	✓		✓
Chen Shuning <sup>Note</sup>	–	–	–		✓
Wu Xiaoqing <sup>Note</sup>	✓	✓	✓		✓

*Note:* Mr. Chen Shuning has resigned as an independent non-executive Director. With the approval of the general meeting of the Company, Ms. Wu Xiaoqing was appointed as an independent non-executive Director to replace Mr. Chen Shuning, with effect from 26 July 2022.

The Company has established the Strategic Committee, the Audit Committee, the Remuneration and Appraisal Committee and the Nomination Committee.

The Company has established a number of mechanisms to ensure that the Board can obtain independent views and opinions to promote the steady development of the Group. The relevant mechanisms are set out in the Articles of Association, the Working System of Independent Directors (《獨立董事工作制度》) and the Rules of Procedure of the Board (《董事會議事規則》) of the Company, and the Board will review these mechanisms from time to time to ensure their reasonableness and effectiveness.



## CORPORATE GOVERNANCE REPORT (CONTINUED)

With regard to the structure, number and composition of the Board, the Company has stipulated the minimum proportion and number of independent non-executive Directors among the members of the Board to ensure an ongoing balance of the composition of executive Directors, non-executive Directors and independent non-executive Directors of the Company, and therefore the Board has maintained a fairly strong independence element in its composition. The Company has assessed the independence, professional qualifications and prior experience of independent non-executive Directors to ensure that independent non-executive Directors have enough talent, vision and opportunities to express influential and independent opinions. In order to ensure the diversity of perspectives of the Board in decision-making, it has also been required that independent non-executive Directors shall not appoint non-independent non-executive directors to attend meetings on their behalf.

The Company has also developed a security mechanism for Directors to perform their duties, creating favourable conditions for Directors to obtain independent views and opinions. The Company has required Directors to attend meetings in person or by proxy and imposes a limit on the number of times a Director may fail to attend meetings, so as to ensure that they perform their duties. The notice of the Board meeting and the meeting documents shall be served on all Directors and Supervisors in advance, so as to allow time for Directors to understand the contents of the meeting and form independent opinions. To effectively preserve the inclusion of a diversified range of opinions, the secretary to the Board shall, as needed, seek independent and professional advice for Directors regarding the needs of performing their corporate responsibilities. For independent non-executive Directors, the relevant provisions also include the independent non-executive directors' right to information; the Company shall not remove independent non-executive Directors without cause; and the Company shall pay independent non-executive Directors appropriate remuneration, among others, removing barriers for independent non-executive Directors to provide independent and objective views.

In addition, independent non-executive Directors play a very important role in matters to be considered or approved by the Board. If there is a significant conflict of interest of a substantial Shareholder or Director in a matter to be considered by the Board, the Company requires that a Board meeting shall be convened on such matter and that independent non-executive Directors who have no material interest in the matter shall attend the Board meeting and relevant Directors who have an interest shall abstain from voting. To protect the overall interests of the Company, a major connected transaction shall be subject to the approval of independent non-executive Directors before being submitted to the Board for consideration. Independent non-executive Directors may also express their independent opinions to the Board on a number of matters, including the appointment and dismissal of Directors and senior managers, their remuneration and external guarantee of the Company, etc.



## CORPORATE GOVERNANCE REPORT (CONTINUED)

During the Reporting Period, the Board reviewed the above mechanism relating to the independence of the Board and considered that the Board was able to obtain independent views and opinions thanks to its balanced structure, the Directors' efficient and transparent deliberation and performance of their duties, the remuneration and guarantee of performance of non-executive Directors together with the conflict management mechanism of transactions, and that the implementation of the independence mechanism of the Board was properly implemented and effective.

### **Strategic Committee**

As at the end of the Reporting Period and as at the Latest Practicable Date, the Strategic Committee consisted of Mr. Wang Wenjing, a non-executive Director, Mr. Yang Yuchun, an executive Director, and Ms. Wu Xiaoqing, an independent non-executive Director, among whom, Mr. Wang Wenjing was the chairman of the committee.

The primary duties of the Strategic Committee include:

- reviewing and making recommendations to the Board on the plans for strategic development of the Company;
- reviewing and making recommendations to the Board on planning, feasibility studies, external negotiations, due diligence, intent to cooperate and the execution of contracts in relation to new major investment by the Company, in light of the plans for the strategic development of the Company;
- reviewing and making relevant recommendations to the Board on major financing, capital operation and assets management, including the issuance of shares or corporate bonds of the Company;
- reviewing and making relevant recommendations to the Board on mergers, divisions, liquidation of the Company and other material matters which will affect the development of the Company; and
- monitoring and supervising, and proposing adjustment to as necessary, the implementation of the above matters upon approval by the Board.



## CORPORATE GOVERNANCE REPORT (CONTINUED)

One meeting of the Strategic Committee was convened to consider and approve the resolution on the 2022 Work Plan of the Company during the Reporting Period. The attendance rate of the committee members is as follows:

<b>Members</b>	<b>Number of Attendance in Person</b>	<b>Number of Attendance by Proxy</b>	<b>Attendance Rate</b>
Wang Wenjing	1	–	100%
Yang Yuchun	1	–	100%
Chen Shuning <sup>Note</sup>	1	–	100%
Wu Xiaoqing <sup>Note</sup>	–	–	N/A

*Note:* Mr. Chen Shuning has tendered his resignation as an independent non-executive Director, chairman of nomination committee of the Board, member of remuneration and appraisal committee of the Board and strategic committee of the Board. As approved by the shareholders' meeting of the Company, Ms. Wu Xiaoqing has been appointed as an independent nonexecutive Director since 26 July 2022 in place of Mr. Chen Shuning. On the same day, Ms. Wu Xiaoqing has been appointed as the chairman of nomination committee of the Board, a member of each of remuneration and appraisal committee of the Board and strategic committee of the Board in place of Mr. Chen Shuning.

### Audit Committee

During the Reporting Period and as at the Latest Practicable Date, the Audit Committee consisted of Mr. Chen, Kevin Chien-wen, an independent non-executive Director, Mr. Wu Zhengping, a non-executive Director, and Mr. Lau, Chun Fai Douglas, an independent non-executive Director, among whom, Mr. Chen, Kevin Chien-wen was the chairman of the committee.

The primary duties of the Audit Committee include:

- making recommendations to the Board on appointing and replacing external auditors;
- being responsible for the communication between the internal audit department of the Company and external auditors as the representative of the Company and external auditors;
- developing and implementing policy on the provision of non-audit services by external auditors according to work demands;
- reviewing financial information of the Company and its disclosures;



## CORPORATE GOVERNANCE REPORT (CONTINUED)

- discussing any queries raised by the independent auditor after reviewing the half-year accounts and auditing the annual accounts of the Company;
- reviewing the Company's financial policies, internal auditing system, internal control and risk management systems and proposing opinions and suggestions on improvement;
- reviewing the following arrangements made by the Company: employees of the Company can raise concerns in confidence about possible improprieties in financial reporting, risk management, internal control or other matters;
- establishing relevant procedures to ensure fair and independent investigation and settlement of complaints in relation to accounting, risk management, internal control, audit or others and ensuring the confidentiality thereof;
- finishing other works assigned by the Board; and
- fulfilling other responsibilities conferred by regulatory institutions including the Hong Kong Stock Exchange and the Securities and Futures Commission of Hong Kong.

The Company has fully complied with the requirements of the Rule 3.21 of the Listing Rules during the Reporting Period.

A total of three meetings of the Audit Committee were convened during the Reporting Period. The 2021 annual report of the Company, the 2021 Internal Control Review Report of the Company, the 2021 Report on Corporate Risk Assessment of the Company and the audited financial statements for the year ended 31 December 2021 prepared by the Company according to the CASBE as well as the resolutions in relation to the engagement of auditor of the Company on the 2022 financial statements, the statutory surplus reserves loss compensation plan, 2022 interim report, audit plan for 2022 annual consolidated financial statements, 2022 annual auditor remuneration and update of whistle-blowing management system were considered and approved. The attendance rate of the members is as follows:

<b>Members</b>	<b>Number of Attendance in Person</b>	<b>Number of Attendance by Proxy</b>	<b>Attendance Rate</b>
Chen, Kevin Chien-wen	3	–	100%
Wu Zhengping	3	–	100%
Lau, Chun Fai Douglas	3	–	100%



## CORPORATE GOVERNANCE REPORT (CONTINUED)

The Audit Committee had reviewed the accounting principles and practices adopted by the Group and discussed and reviewed the matters on, among others, risk management and the internal control, enterprise risk assessment, financial statements and the effectiveness of the internal audit function, including the review of audited annual results and annual report for the year of 2022, on which they had no dissenting opinion.

The Audit Committee has recommended to the Board that Ernst & Young and Ernst & Young Hua Ming LLP be retained as the Company's auditors for the year 2023, subject to the shareholders' approval at the forthcoming 2022 annual general meeting.

### **Remuneration and Appraisal Committee**

As at the end of the Reporting Period and as at the Latest Practicable Date, the Remuneration and Appraisal Committee consisted of Mr. Lau, Chun Fai Douglas, an independent non-executive Director, Mr. Yang Yuchun, an executive Director, and Ms. Wu Xiaoqing, an independent non-executive Director, among whom, Mr. Lau, Chun Fai Douglas was the chairman of the committee. The Remuneration and Appraisal Committee is mainly responsible for examining the appraisal and remuneration of Directors and senior management and giving its advice and recommendations thereon.

The primary duties of the Remuneration and Appraisal Committee include:

- studying and reviewing the remuneration policies, proposals and structure for the Directors and senior management and establishing standard and transparent procedures of the remuneration policies and making recommendations to the Board on remuneration policies;
- examining the proposed remunerations to the management according to the corporate goals and objectives developed by the Board from time to time;
- recommending to the Board on the remuneration packages offered to individual executive Directors and senior management, including non-monetary income, pension and compensation (including compensation payable for loss or termination of office or position);
- making recommendations to the Board concerning remuneration packages offered to non-executive Directors;
- examining the performance of duties of the Directors and senior management of the Company and to appraise their annual performance;





## CORPORATE GOVERNANCE REPORT (CONTINUED)

- supervising the implementation of the remuneration system of the Company;
- considering and/or approving matters relating to the share scheme as mentioned in Chapter 17 of the Listing Rules; and
- other matters authorized by the Board.

A total of two meetings of the Remuneration and Appraisal Committee were convened during the Reporting Period. The resolutions in relation to the remuneration of senior management in 2021 and the remuneration plan for 2022 of the Company as well as the unlocking of the first tranche of Incentive Shares granted under the 2020 Employee Share Ownership Scheme (please refer to the Employee Share Ownership Scheme under the REPORT OF DIRECTORS for details) and the awarding of the first tranche of Bonus under the 2020 Long-term Incentive Bonus Scheme were considered and approved. The attendance rate of the members is as follows:

<b>Members</b>	<b>Number of Attendance in Person</b>	<b>Number of Attendance by Proxy</b>	<b>Attendance Rate</b>
Lau, Chun Fai Douglas	2	–	100%
Yang Yuchun	2	–	100%
Chen Shuning <sup>Note</sup>	1	–	100%
Wu Xiaoqing <sup>Note</sup>	1	–	100%

*Note:* Mr. Chen Shuning has tendered his resignation as an independent non-executive Director, chairman of nomination committee of the Board, member of remuneration and appraisal committee of the Board and strategic committee of the Board. As approved by the shareholders' meeting of the Company, Ms. Wu Xiaoqing has been appointed as an independent nonexecutive Director since 26 July 2022 in place of Mr. Chen Shuning. On the same day, Ms. Wu Xiaoqing has been appointed as the chairman of nomination committee of the Board, a member of each of remuneration and appraisal committee of the Board and strategic committee of the Board in place of Mr. Chen Shuning.



# CORPORATE GOVERNANCE REPORT (CONTINUED)

## Nomination Committee

As at the end of the Reporting Period and as at the Latest Practicable Date, the Nomination Committee consisted of Ms. Wu Xiaoqing, an independent non-executive Director, Mr. Wang Wenjing, a non-executive Director, and Mr. Chen, Kevin Chien-wen, an independent non-executive Director, among whom, Ms. Wu Xiaoqing was the chairman of the committee.

The primary duties of the Nomination Committee include:

- considering the criteria and procedures for selecting Directors, the president and other senior management and making recommendations thereon to the Board. Factors to be considered include but not limited to gender, age, culture, educational background, and professional experience;
- advising the Board on the appointment or re-appointment of Directors and the succession plan for Directors, in particular the Chairman and the President, and ensuring that the candidates for Directors have the skills, experience and diverse perspectives required for the operations of the Company;
- examining and making suggestions on the candidates for the President and other senior management of the Company;
- reviewing the structure, size and composition of the Board (including skills, knowledge and experience) at least annually and making recommendations on any proposed changes to the Board to complement the Company's corporate strategy;
- monitoring the implementation of the Board diversity policy, to review the policy in due course and to present proposals to the Board on any requisite amendments;
- reviewing the independence of the independent non-executive Directors; and
- other matters authorized by the Board.



## **CORPORATE GOVERNANCE REPORT (CONTINUED)**

The Nomination Committee shall be responsible for the specific implementation of the policy on nominating Directors of the Company. Our Company's directors nomination policy consists of the procedures of nominating Directors, the key criteria and principles to be considered when nominating Directors.

The procedures of nominating Directors are as follows: the Nomination Committee submits a list of candidates for Directors which will then be submitted by the Nomination Committee to the Board for consideration and to the general meeting for approval.

The procedures for reviewing the candidates for Directors include: (1) collecting or requiring relevant departments of the Company to collect and understand information on the occupation, educational background, title, detailed working experience and all part-time experience of the candidates, and preparing written materials accordingly; (2) seeking the opinions of the candidates for Directors and obtaining their written consent; (3) convening meetings of the Nomination Committee to review the candidates' qualifications pursuant to the requirements of Directors, make suggestions and recommend appointments by way of proposals; and (4) carrying out other follow-up works in accordance with the decisions or feedback of the Board.

The Company's key criteria and principles to be considered in nomination of Directors include: (1) considering the criteria and procedures for selecting Directors and making recommendations thereon to the Board. Factors to be considered include but not limited to gender, age, culture, educational background, and professional experience; (2) ensuring that the candidates for Directors have the skills, experience and diverse perspectives required for the operations of the Company; and (3) reviewing the structure, size and composition of the Board (including skills, knowledge and experience) at least annually and making recommendations on any proposed changes to the Board to complement the Company's corporate strategy.



## CORPORATE GOVERNANCE REPORT (CONTINUED)

A total of three meetings of the Nomination Committee were convened during the Reporting Period. The resolutions in relation to (1) the appointment of senior management, i.e. the re-designation of Ms. Xiong Xiaoxiao from the vice president to the senior vice president of the Company, and the appointment of Mr. Jiang Peng as the vice president of the Company; (2) the nomination of Ms. Wu Xiaoqing as the candidate for independent non-executive Director of the fourth session of the Board of the Company and the change of members of special committee of the fourth session of the Board of the Company, i.e. the proposed appointment of Ms. Wu Xiaoqing as an independent non-executive Director of the fourth session of the Board as well as the chairman of nomination committee of the Board, a member of each of remuneration and appraisal committee of the Board and strategic committee of the Board of the Company in place of Mr. Chen Shuning who has resigned; and (3) the amendments to the Board Diversity Policy were considered and approved. The attendance rate of the members is as follows:

<b>Members</b>	<b>Number of Attendance in Person</b>	<b>Number of Attendance by Proxy</b>	<b>Attendance Rate</b>
Chen Shuning <sup>Note</sup>	2	–	100%
Wu Xiaoqing <sup>Note</sup>	1	–	100%
Wang Wenjing	3	–	100%
Chen, Kevin Chien-wen	3	–	100%

*Note:* Mr. Chen Shuning has tendered his resignation as an independent non-executive Director, chairman of nomination committee of the Board, member of remuneration and appraisal committee of the Board and strategic committee of the Board. As approved by the shareholders' meeting of the Company, Ms. Wu Xiaoqing has been appointed as an independent nonexecutive Director since 26 July 2022 in place of Mr. Chen Shuning. On the same day, Ms. Wu Xiaoqing has been appointed as the chairman of nomination committee of the Board, a member of each of remuneration and appraisal committee of the Board and strategic committee of the Board in place of Mr. Chen Shuning.



# CORPORATE GOVERNANCE REPORT (CONTINUED)

## BOARD AND EMPLOYEE DIVERSITY

### BOARD DIVERSITY

The Board adopted the following board diversity policy:

With a view to achieving a sustainable and balanced development, the Company believes increasing diversity of the Board is an essential element in supporting the attainment of its strategic objectives and sustainable development. All the appointments made by the Board will be based on meritocracy, and candidates will be adequately considered with reference to objective criteria, together with the benefit brought to the Board by adoption of board diversity. Selection of Board members will be based on a range of diversity perspectives, including but not limited to gender, age, cultural and educational background, professional experience, skills, knowledge and length of service. The ultimate decision will be based on the specific demand for talents of the various stages in the business development and strategic planning of the Company, and also the merits and contribution to be made by the selected candidates. The composition of the Board (including gender, age and length of service) will be disclosed in the Corporate Governance Report annually. The following table shows the diversity profile of the Board as at 31 December 2022:

<b>Types of director</b>	Non-executive Director	Executive Director	Independent non-executive Director
	2	1	3
<b>Gender</b>	Male Directors		Female Director
	5		1
<b>Age group</b>	Aged no more than 50	Aged 51 to 60	Aged equal to or above 61
	2	2	2
<b>Terms of office</b>	Below 5 years	5 to 9 years	Above 9 years
	1	1	4

In order to facilitate the Board diversity, at least one female director will be appointed among the Directors of the Company. The Company has appointed a female Director during the Reporting Period. The Board will gradually increase the proportion of female Directors by taking the opportunity to identify and recommend suitable successors for Directors. The Board will make reference to international and local recommended best practices to ensure a proper balance in the gender diversity of the Board, so as to achieve the long-term strategic goal of sustainable and balanced development of the Group.



# CORPORATE GOVERNANCE REPORT (CONTINUED)

## EMPLOYEE DIVERSITY

As at 31 December 2022, the total number of employees of the Group was 1,207, including 831 male employees and 376 female employees, which accounted for 69% and 31%, respectively. The Group has implemented the employment principle of “openness, fairness and justice”, and practiced merit-based recruitment and best-fit talent deployment in the recruitment process without any gender discrimination. The Group will make continuous efforts to improve the representation of female employees with reference to the expectations of Shareholders and the recommended best management, with an aim to achieve a proper balance in gender diversity.

## CORPORATE GOVERNANCE FUNCTIONS

During the Reporting Period, the Board had performed the following corporate governance functions:

- formulating and reviewing the Company’s policies and practices on corporate governance;
- reviewing and monitoring the Company’s policies and practices on compliance with legal and regulatory requirements;
- reviewing and monitoring the training and continuous professional development of Directors and senior management;
- reviewing the Company’s compliance with the Corporate Governance Code in the Listing Rules and disclosure in the Corporate Governance Report.

## AUDITOR’S REMUNERATION

Ernst & Young and Ernst & Young Hua Ming LLP were appointed as the international auditor and the PRC auditor of the Company for 2022, respectively. The service fees charged to the Group by Ernst & Young and Ernst & Young Hua Ming LLP for the year ended 31 December 2022 were as follows: the negotiated procedures fee of the IFRS Interim Financial Statements amounting to RMB0.34 million, the fee for annual audit of the IFRS Financial Statements amounting to RMB1.02 million (including the fee for annual verification of the non-exempt continuing connected transactions); the fee for annual audit of the financial statements of the Company in respect of CASBE amounting to RMB0.08 million.



# CORPORATE GOVERNANCE REPORT (CONTINUED)

## JOINT COMPANY SECRETARIES

Ms. Bao Jie and Mr. Ngai Wai Fung were appointed as joint company secretaries of the Company. Ms. Bao Jie, the secretary to the Board and joint company secretary of the Company, serves as the primary contact person between Mr. Ngai Wai Fung and the Company. During the Reporting Period, Ms. Bao Jie and Mr. Ngai Wai Fung have attended relevant professional trainings for not less than 15 hours.

## FINANCIAL REPORTING

The management provides members of the Board with updated financial reporting information on a monthly basis, setting out relevant accounts data, financial position and achievement of operation budget of the Group. This is to ensure Directors have sufficient information and knowledge about the Group's affairs to effectively fulfill their responsibilities and obligations. The Directors acknowledged their responsibility for preparation of financial statements which shall give a true and fair view of the Group's financial position, results of operations and cash flows for the year.

In preparing the financial statements in the Reporting Period, the Directors have selected suitable accounting policies and adopted appropriate accounting standards. Based on judgments and estimates that are prudent and reasonable, the Directors had ensured that the accounts are prepared on the going concern basis. The Directors confirm that the preparation of the financial statements of the Group is in accordance with statutory requirements and applicable accounting standards.

The Directors are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the ability of the Company to continue as a going concern. The statement of auditors about their reporting responsibilities on the financial statements is set out in the "Report of the Independent Auditor" in this report.

The Board recognizes the importance of good corporate governance, transparency and its accountability to shareholders. It shall present a balanced, clear and understandable assessment in annual and interim reports of the Company and other financial disclosures as required to be disclosed under the Listing Rules, and reports to regulators as well as to information required to be disclosed pursuant to statutory requirements.



# CORPORATE GOVERNANCE REPORT (CONTINUED)

## RISK MANAGEMENT AND INTERNAL CONTROL

In order to fulfill the relevant regulatory requirements of the place where the Company is listed and strengthen the risk management and internal control management of the Company, the Company has established a range of risk management and internal control management systems, including documents such as “Administrative Measures for Information Disclosure”, “Administrative Measures for Connected Transactions”, “Administrative System for Financial Reports”, “Financial Reimbursement System”, “Funds Management System”, “Administrative System for Procurement”, “Administrative System for Budget”, “Administrative Measures for External Investment”, “Internal Audit System”, “Risk Management System” and “Whistle-blowing Management System”, thus establishing the risk management and internal control systems.

The Board shall be responsible for the risk management and internal control systems of the Group, and has the responsibility to review the effectiveness of such systems. Such systems are designed based on the specific needs and risks of the Group, aiming at managing rather than eliminating the risk of failing to meet the business goals, and providing reasonable rather than absolute warranties as to the absence of any material misstatements or losses.

The Company implements comprehensive risk management by integrating specific requirements of risk management into daily management and business processes, and has established a risk control matrix for major business processes and designating the personnel responsible for business as the first responsible person for risk management to monitor the implementation of risk response measures. Meanwhile, the Company’s management conducts a regular comprehensive assessment of enterprise risks annually, to identify and evaluate the major risks in all aspects of the Company, formulates risk response measures and prepares an assessment report on enterprise risks. The Board and the Audit Committee of the Company review the risk assessment report, discuss with management on major risks the Company is exposed to, and urge the management to cope with risk.

The Board has conducted a review of the effectiveness of the risk management and internal control systems of the Company during the Reporting Period according to the Corporate Governance Code. Upon the examination and review for all material aspects of the risk management and internal systems, the Board was of the opinion that the risk management and internal control systems of the Company were effective and adequate. The above review covered all important control aspects of the Company, including financial control, operation control and compliance control, and risk (including environmental, social and governance risks) management function control. Meanwhile, the Company appointed SHINEWING Risk Services Limited as the independent internal control advisor to review the risk management and internal control in material aspects of the Company for 2022 and issued the risk management and internal control review report. The report was considered and approved by the Audit Committee and the Board.





## **CORPORATE GOVERNANCE REPORT (CONTINUED)**

The Board shall comprehensively supervise and review the implementation of internal audit of the Company. The Company has set up the audit and supervision department which is responsible for the work of internal audit and performing internal audit function of the Company. The audit and supervision department shall be responsible to and report work to the Audit Committee. The Audit Committee of the Company is responsible for supervising the work of the audit and supervision department and making advice and recommendations on the appraisal and change of the person-in-charge of the audit and supervision department.

In case significant risk management and internal control deficiencies are identified in the course of the review of the above risk management and internal control systems of the Company, the audit and supervision department of the Company will urge responsible person to rectify them within limited time and will report to the Board and the Audit Committee of the results of the rectification upon confirmation of such rectification by the independent internal control advisor.

The Company has formulated the Administrative Measures for Information Disclosure, which has provided guidance on the management, protection and proper disclosure of information that has not already been made to the public. The Directors, Supervisors, management and employees of the Company should strictly adhere to the statutory requirement, rules, regulations and in-house inside information requirements of the Company relating to their responsibilities of keeping information confidential.

No material risk management and internal control defects has been identified within the Company and its subsidiaries.

### **SHAREHOLDERS' RIGHT**

As the owners of the Company, Shareholders are entitled to the various rights stipulated by laws, administrative rules and regulations and the Articles of Association. The general meeting is the supreme authority of the Company, through which Shareholders exercise their power. During the Reporting Period, the Company held two general meetings.

The Board and senior management of the Company understand that they are representing the interests of all the Shareholders of the Company and their first priority is to maintain the stable and continuous growth of Shareholders' investment returns in the long run and enhance the competitiveness of the business.



## CORPORATE GOVERNANCE REPORT (CONTINUED)

The procedures for Shareholders to convene a general meeting are as follows:

Shareholders severally or jointly holding more than 10% of shares of the Company shall be entitled to request the Board to convene an extraordinary general meeting or class meeting upon signing one or several written requests with the same content and format, and stating the subject of the meeting. If the Board agrees to convene the extraordinary general meeting or class meeting, it shall issue a notice of general meeting within 5 days upon the decision is made by the Board. If the Board disagrees to convene the extraordinary general meeting or class meeting, or does not reply within 10 days upon receipt of the proposal, Shareholders severally or jointly holding more than 10% of the shares of the Company are entitled to request the Supervisory Committee in writing to hold an extraordinary general meeting or class meeting. If the Supervisory Committee agrees to convene the extraordinary general meeting or class meeting, it shall issue a notice of general meeting within 5 days upon receipt of the proposal. If the Supervisory Committee does not issue the notice of general meeting within the prescribed period, it shall be deemed as the Supervisory Committee not convening and not holding the general meeting. After more than 90 consecutive days the Shareholders who severally or jointly hold more than 10% of the shares of the Company may convene and hold the meeting themselves.

The procedures for proposing suggestions by relevant Shareholders at the general meeting are as follows:

Shareholder(s) severally or jointly holding more than 3% shares of the Company may submit written provisional proposals through the Email as set out in the section headed “Corporate Information” in this annual report to the convener 10 days before a general meeting is convened. The convener shall serve a supplementary notice of general meeting to other Shareholders within 2 days upon receipt of such proposals and announce the contents of provisional proposals.

The procedures for enquiry from Shareholders to the Board are as follows:

Shareholders may make enquiries to the Board through contact information for investors set out in the section headed “CORPORATE INFORMATION” of this annual report.



# CORPORATE GOVERNANCE REPORT (CONTINUED)

## INVESTOR RELATIONS AND COMMUNICATION WITH SHAREHOLDERS

During the Reporting Period, the Company had highly valued investor relations and communicated with its investors and Shareholders in a pro-active, honest and open manner through a number of formal channels including general meetings, results teleconference, roadshows, in-house visits for investors and by way of telephone and emails for inquiry. The Board has formulated shareholders communications policy to ensure investors and Shareholders to access the public information of the Company that is comprehensive, identical and easy to understand in due course. The main channels for Shareholders to communicate with the Company are as follows:

### 1. Shareholders' Enquiries

- 1.1 Shareholders may direct their questions about their shareholdings to the Company's share registrar.

Computershare Hong Kong Investor Services Limited

Shops 1712-1716, 17/F., Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong

Tel: (852) 2862 8555

Fax: (852) 2865 0990

- 1.2 Shareholders and the investment community may at any time make a request for the Company's information to the extent such information is publicly available.

- 1.3 Shareholders and the investment community shall be provided with the contact information (including addresses, telephone number and email addresses) of the Company in order to enable them to make any query in respect of the Company.

Securities Department of Chanjet Information Technology Company Limited

Address: Floor 3, Building 3, Yard 9, Yongfeng Road, Haidian District, Beijing, the PRC

Tel: (8610) 6243 4214

Email: [ir@chanjet.com](mailto:ir@chanjet.com)



# CORPORATE GOVERNANCE REPORT (CONTINUED)

## 2. Corporate Communication \*

- 2.1 Corporate communication will be provided to Shareholders in both English and Chinese versions to facilitate Shareholders' understanding.
- 2.2 Subject to the Listing Rules of the Stock Exchange, the Company may choose to send or provide corporate communication to the Shareholders of the Company by electronic means or by publishing information on the websites of the Company and the Stock Exchange, in lieu of sending corporate communication to Shareholders by hand or by postage prepaid mail.

\* "Corporate Communication" refers to any document issued or to be issued by the Company for the information or action of holders of any of its securities, including, but not limited to, the annual report, interim report, notice of meeting, circular and proxy form.

## 3. Corporate Website

- 3.1 Information such as notices, notices of meetings and circulars released by the Company is available on the HKEXnews website ([www.hkexnews.hk](http://www.hkexnews.hk)) of the Stock Exchange.
- 3.2 Information released by the Company to the Stock Exchange is also posted on the dedicated "Investor Relations" section of the Company's website ([www.chanjet.com](http://www.chanjet.com)) immediately thereafter.

## 4. Shareholders' Meetings

- 4.1 Relevant Shareholders may propose to convene a general meeting in accordance with the procedures stipulated in the Articles of Association of the Company.
- 4.2 Relevant Shareholders may submit proposals to the general meeting in accordance with the procedures stipulated in the Articles of Association of the Company.
- 4.3 Shareholders are encouraged to participate in general meetings or to appoint proxies to attend and vote at meetings for and on their behalf if they are unable to attend the meetings.
- 4.4 Appropriate arrangements for the annual general meetings shall be in place to encourage Shareholders' participation.



## **CORPORATE GOVERNANCE REPORT (CONTINUED)**

- 4.5 The Company will monitor the process of the general meeting and, if necessary, follow the statutory procedures to make changes in accordance with the Articles of Association and relevant laws and regulations to ensure that Shareholders' needs are best served.
- 4.6 Board members, in particular, either the chairmen of Board committees, major senior management and external auditors shall attend annual general meetings to answer Shareholders' questions.
- 4.7 Shareholders are encouraged to attend shareholders' activities organised by the Company so as to keep abreast of the latest information of the Company.

### **5. Investment Market Communications**

- 5.1 The Company maintains communications with Shareholders and investors through analyst briefings, investor meetings and performance roadshows, and actively responds to inquiries from Shareholders and investors.
- 5.2 The Directors and employees of the Company shall comply with the Listing Rules and the Company's information disclosure requirements when contacting or communicating with investors, analysts, media or other relevant external parties.

During the Reporting Period, the Board reviewed the implementation and effectiveness of the shareholder communication policy and considered that the shareholder communication policy of the Company had been properly implemented and effective after taking into account the actual situation of various existing shareholders communication channels and shareholders' participation in communication.

### **AMENDMENTS TO THE ARTICLES OF ASSOCIATION**

During the Reporting Period, the Company did not make amendments to the Articles of Association.



# INDEPENDENT AUDITOR'S REPORT



27/F, One Taikoo Place      Tel: +852 2846 9888  
979 King's Road              Fax: +852 2868 4432  
Quarry Bay, Hong Kong      ey.com

## To the shareholders of Chanjet Information Technology Company Limited

*(Established in the People's Republic of China with limited liability)*

### OPINION

We have audited the consolidated financial statements of Chanjet Information Technology Company Limited (the “**Company**”) and its subsidiaries (the “**Group**”) set out on pages 108 to 223, which comprise the consolidated statement of financial position as at 31 December 2022, and the consolidated statement of profit or loss, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2022, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (“**IFRSs**”) issued by the International Accounting Standards Board (“**IASB**”) and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### BASIS FOR OPINION

We conducted our audit in accordance with International Standards on Auditing (“**ISAs**”) issued by the International Auditing and Assurance Standards Board. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Group in accordance with the *Code of Ethics for Professional Accountants* (the “**Code**”) issued by the Hong Kong Institute of Certified Public Accountants, and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



## INDEPENDENT AUDITOR'S REPORT (CONTINUED)

### KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

Key audit matters	How our audit addressed the key audit matters
<b><i>Assessment of impairment for internally generated intangible assets of cloud application and platform</i></b>	
<p>The carrying amount of internally generated intangible assets of cloud application and platform amounted to RMB4,186,000 as at 31 December 2022. The Company performed an impairment test on the internally generated intangible assets for those with impairment indicator according to the requirements of the accounting standards. The determination of the recoverable amount for each cash-generating unit to which the intangible assets was allocated was highly dependent on estimates and assumptions, such as estimated future cash flows, the long-term growth rate and the discount rate. The use of different estimates and assumptions could result in significantly different impairment testing results.</p> <p>The accounting policies and disclosures for the impairment test for intangible assets are included in notes 2.4, 3 and 15 to the financial statements.</p>	<p>Our audit procedures included, among others, obtaining an understanding of the process of estimating the future cash flows, assessing the 2023 budget approved by management and the cash flow projections for 2024 to 2027, evaluating management's main assumptions including the long-term growth rate and discount rate, checking the pricing strategy of each product, examining the differences between cash flow projections and actual cash flows, and checking cash flow projections by comparing to the industry trend analysis. Furthermore, we involved internal valuation experts to assist us in evaluating the long-term growth rate and the discount rate. We also performed a sensitivity analysis with respect to the key assumptions, especially the expected growth rate of the number of end users per product. We also assessed whether the disclosures in the financial statements meet the requirements of the financial reporting framework applicable to the Group.</p>



## INDEPENDENT AUDITOR'S REPORT (CONTINUED)

Key audit matters	How our audit addressed the key audit matters
<b><i>Assessment of impairment of an investment in an associate</i></b>	
<p>As at 31 December 2022, the Group held an investment in an associate, Beijing Chanjet Payment Technology Co., Ltd. (“<b>Chanjet Payment</b>”), under the equity method of accounting amounting to RMB67,334,000. The Group recognised provision for impairment amounting to RMB51,058,000 at 31 December 2022. The carrying amount of the investment after provision for impairment was RMB16,276,000.</p> <p>An investment in an associate is subject to impairment assessments when there is an indication of impairment. The recoverable amount of the investment in Chanjet Payment was determined by management. Significant management judgements and estimates were required to determine the expected future cash flows and the assumptions used, including growth rates and discount rates applied.</p> <p>Disclosures about accounting policies, significant accounting judgements and estimates and the investment in associate is included in notes 2.4, 3 and 16 to the financial statements.</p>	<p>Our audit procedures included, among others, evaluating the assessments made by management on the existence of impairment indication on the investment in Chanjet Payment, obtaining an understanding of the process of estimating the future cash flows. Furthermore, we involved internal valuation experts to assist us in evaluating the long-term growth rates and the discount rates. We also evaluated the expected cash flow projection prepared by management by reference to the historical data, budget, available market information, etc. We also assessed whether the disclosures in the financial statements meet the requirements of the financial reporting framework applicable to the Group.</p>





## INDEPENDENT AUDITOR'S REPORT (CONTINUED)

### OTHER INFORMATION INCLUDED IN THE ANNUAL REPORT

The directors of the Company are responsible for the other information. The other information comprises the information included in the Annual Report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### RESPONSIBILITIES OF THE DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs issued by the IASB and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors of the Company are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors of the Company either intend to liquidate the Group or to cease operations or have no realistic alternative but to do so.

The directors of the Company are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.



## INDEPENDENT AUDITOR'S REPORT (CONTINUED)

### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Our report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.



## INDEPENDENT AUDITOR'S REPORT (CONTINUED)

### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



## INDEPENDENT AUDITOR'S REPORT (CONTINUED)

### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

The partner in charge on the audit resulting in this independent auditor's report is Tsang Pang Sum Joe.

**Ernst & Young**

*Certified Public Accountants*

Hong Kong

23 March 2023



# CONSOLIDATED STATEMENT OF PROFIT OR LOSS

Year ended 31 December 2022

	Notes	2022 RMB'000	2021 RMB'000
<b>Revenue</b>	5	<b>680,149</b>	590,324
Cost of sales and services provided	6	<u>(266,541)</u>	<u>(179,972)</u>
<b>Gross profit</b>		<b>413,608</b>	410,352
Other income and gains, net	5	<b>59,691</b>	61,930
Research and development costs	6	<b>(271,725)</b>	(242,557)
Selling and distribution expenses		<b>(308,116)</b>	(304,462)
Administrative expenses		<b>(86,312)</b>	(88,403)
Impairment losses on financial assets		<b>(2)</b>	(522)
Other expenses		<b>(15,484)</b>	(26,637)
Finance costs	7	<b>(2,131)</b>	(610)
Share of loss of an associate	16	<u>(1,484)</u>	<u>(2,319)</u>
<b>Loss before tax</b>	6	<b>(211,955)</b>	(193,228)
Income tax (expense)/credit	10	<u>(140)</u>	<u>8,158</u>
<b>Loss for the year</b>		<u><b>(212,095)</b></u>	<u>(185,070)</u>
<b>Attributable to:</b>			
Owners of the parent	12	<u><b>(212,095)</b></u>	<u>(185,070)</u>
<b>Loss per share attributable to ordinary equity holders of the parent</b>			
Basic (RMB cents)	12	<u><b>(70.8)</b></u>	<u>(62.2)</u>
Diluted (RMB cents)	12	<u><b>(71.0)</b></u>	<u>(62.2)</u>



# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Year ended 31 December 2022

	<b>2022</b> <b>RMB'000</b>	2021 RMB'000
<b>Loss for the year</b>	<b><u>(212,095)</u></b>	<u>(185,070)</u>
<b>Other comprehensive income/(loss)</b>		
Other comprehensive income/(loss) that may be reclassified to profit or loss in subsequent periods:		
Exchange differences:		
Exchange differences on translation of foreign operations	<u>209</u>	(58)
<b>Other comprehensive income/(loss) for the year, net of tax</b>	<b><u>209</u></b>	<u>(58)</u>
<b>Total comprehensive loss for the year</b>	<b><u>(211,886)</u></b>	<u>(185,128)</u>
<b>Attributable to:</b>		
Owners of the parent	<b><u>(211,886)</u></b>	<u>(185,128)</u>



# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

31 December 2022

	Notes	2022 RMB'000	2021 RMB'000
<b>Non-current assets</b>			
Property, plant and equipment	13	6,775	7,578
Right-of-use assets	14	12,804	2,037
Intangible assets	15	5,307	12,973
Investment in an associate	16	16,276	32,710
Equity investments at fair value through profit or loss	17	30,014	42,222
Deferred tax assets	27	18,347	18,485
Prepayments, other receivables and other assets	20	67,012	60,806
Total non-current assets		156,535	176,811
<b>Current assets</b>			
Inventories	18	815	723
Trade receivables	19	45,373	45,188
Prepayments, other receivables and other assets	20	146,829	104,904
Financial assets at fair value through profit or loss	21	–	100,618
Cash and bank balances	22	1,169,225	1,196,100
Total current assets		1,362,242	1,447,533
<b>Current liabilities</b>			
Trade payables	23	20,074	18,198
Contract liabilities	24	331,515	274,341
Other payables and accruals	25	293,304	270,178
Lease liabilities	14	6,567	1,055
Total current liabilities		651,460	563,772
<b>Net current assets</b>		710,782	883,761
<b>Total assets less current liabilities</b>		867,317	1,060,572



# CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONTINUED)

31 December 2022

	Notes	2022 RMB'000	2021 RMB'000
<b>Non-current liabilities</b>			
Lease liabilities	14	6,185	906
Contract liabilities	24	109,957	97,596
Long-term liabilities	26	<u>38,862</u>	<u>38,681</u>
Total non-current liabilities		<u>155,004</u>	<u>137,183</u>
<b>Net assets</b>		<u><b>712,313</b></u>	<u>923,389</u>
<b>Equity</b>			
<b>Equity attributable to owners of the parent</b>			
Issued capital	28	325,772	325,772
Treasury shares held under the employee trust benefit scheme and employee share ownership scheme	29	(113,228)	(169,700)
Reserves	30	<u>499,769</u>	<u>767,317</u>
<b>Total equity</b>		<u><b>712,313</b></u>	<u>923,389</u>

**Wang Wenjing**  
Director

**Yang Yuchun**  
Director





# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Year ended 31 December 2022

	Attributable to owners of the parent								
	Issued capital RMB'000	Capital reserve (i) RMB'000	Statutory reserve (ii) RMB'000	Treasury shares held under the employee trust benefit scheme and employee share ownership scheme (iii) RMB'000	Merge reserve RMB'000	Share-based payment reserve (iv) RMB'000	Exchange fluctuation reserve RMB'000	Retained profits RMB'000	Total equity RMB'000
<b>At 1 January 2021</b>	217,182	916,974	76,815	(28,519)	(4)	7,869	1,685	74,099	1,266,101
Loss for the year	-	-	-	-	-	-	-	(185,070)	(185,070)
Other comprehensive loss for the year:									
Exchange differences on translation of foreign operations	-	-	-	-	-	-	(58)	-	(58)
Total comprehensive loss for the year	-	-	-	-	-	-	(58)	(185,070)	(185,128)
Final 2020 dividend declared	-	-	-	-	-	-	-	(17,232)	(17,232)
Capitalisation of capital reserve	108,590	(108,590)	-	-	-	-	-	-	-
Share-based payments (note 29)	-	-	-	-	-	829	-	-	829
Shares purchased for employee share ownership scheme (note 29)	-	-	-	(141,181)	-	-	-	-	(141,181)
<b>At 31 December 2021</b>	<u>325,772</u>	<u>808,384*</u>	<u>76,815*</u>	<u>(169,700)</u>	<u>(4)*</u>	<u>8,698*</u>	<u>1,627*</u>	<u>(128,203)*</u>	<u>923,389</u>



# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONTINUED)

Year ended 31 December 2022

	Attributable to owners of the parent								
	Issued capital	Capital reserve(i)	Statutory reserve (ii)	Treasury shares held under the employee trust benefit scheme and employee share ownership scheme (iii)	Merge reserve	Share-based payment reserve (iv)	Exchange fluctuation reserve	Retained profits	Total equity
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
<b>At 1 January 2022</b>	<b>325,772</b>	<b>808,384</b>	<b>76,815</b>	<b>(169,700)</b>	<b>(4)</b>	<b>8,698</b>	<b>1,627</b>	<b>(128,203)</b>	<b>923,389</b>
Loss for the year	-	-	-	-	-	-	-	(212,095)	(212,095)
Other comprehensive income for the year:									
Exchange differences on translation of foreign operations	-	-	-	-	-	-	209	-	209
Total comprehensive loss for the year	-	-	-	-	-	-	209	(212,095)	(211,886)
Share-based payments (note 29)	-	-	-	-	-	810	-	-	810
Share-vested under the employee trust benefit scheme (note 29)	-	(55,598)	-	56,472	-	(874)	-	-	-
Statutory surplus reserve compensation	-	-	(76,374)	-	-	-	-	76,374	-
<b>At 31 December 2022</b>	<b>325,772</b>	<b>752,786*</b>	<b>441*</b>	<b>(113,228)</b>	<b>(4)*</b>	<b>8,634*</b>	<b>1,836*</b>	<b>(263,924)*</b>	<b>712,313</b>

\* These reserve accounts comprise the consolidated reserves of RMB499,769,000 (2021: RMB767,317,000) in the consolidated statement of financial position.



# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONTINUED)

Year ended 31 December 2022

Notes:

- (i) Capital reserve represents the amount in excess of the par value paid by investors. On 27 September 2021, pursuant to capitalisation issue proposal approved at the extraordinary general meeting, Chanjet Information Technology Company Limited (the “**Company**”) issued shares to all shareholders by way of capitalisation of capital reserve, on the basis of five(5) capitalisation shares for every ten(10) existing shares. After the capitalisation issue, the total issued shares of the Company increased from 217,181,666 shares to 325,772,499 shares.
- (ii) On 10 May 2022, pursuant to the statutory surplus reserves loss compensation plan approved at the annual general meeting, the Company’s statutory reserve was used to recover the accumulated loss, with a total amount of RMB76,373,544.
- (iii) Treasury shares held under employee trust benefit scheme (the “**Employee Trust Benefit Scheme**”) represent the shares held by the trustees for the implementation of the Employee Trust Benefit Scheme which the Company entrusted the trustees to successively purchase from domestic shareholders or open market. Treasury shares held under employee share ownership scheme (the “**Employee Share Ownership Scheme**”) represent the shares held by the limited partnerships for the implementation of the Employee Share Ownership Scheme.
- (iv) The share-based payment reserve represents the cost of equity-settled transactions under the schemes, which are described in note 29 to the financial statements.



# CONSOLIDATED STATEMENT OF CASH FLOWS

Year ended 31 December 2022

	Notes	2022 RMB'000	2021 RMB'000
<b>Operating activities</b>			
Loss before tax		(211,955)	(193,228)
Adjustments for:			
Finance costs	7	2,131	610
Exchange (gains)/losses, net	5/6	(6,769)	3,445
Share of loss of an associate	16	1,484	2,319
Interest income	5	(33,870)	(42,536)
Fair value losses, net	5	7,895	6,866
Share-based payment expense	6/29	810	829
Depreciation of property, plant and equipment	6/13	3,980	2,730
Depreciation of right-of-use assets	6/14	6,545	6,017
Amortisation of intangible assets	6/15	7,764	8,637
Gains on disposal of property, plant and equipment		(91)	(228)
Impairment of prepayments, other receivables and other assets	20	-	39
Impairment of trade receivables	19	2	483
Impairment of an investment in an associate	16	14,950	22,598
		(207,124)	(181,419)
(Increase)/decrease in inventories		(92)	172
Increase in trade receivables		(187)	(40,487)
Increase in prepayments, other receivables, other assets and interest receivables		(47,833)	(96,696)
Increase in trade payables		1,876	11,007
Increase in contract liabilities		69,535	138,591
Increase in other payables and accruals		23,021	36,312
(Decrease)/increase in long-term liabilities		(1,284)	37,873
Cash used in operations		(162,088)	(94,647)
Interest received		2,975	2,729
Income taxes refunded		3	1,203
Income taxes paid		(5)	(17)
Net cash flows used in operating activities		(159,115)	(90,732)



# CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)

Year ended 31 December 2022

	<b>2022</b> <b>RMB'000</b>	2021 RMB'000
<b>Investing activities</b>		
Purchases of items of property, plant and equipment	<b>(3,332)</b>	(9,098)
Proceeds from disposal of items of property, plant and equipment	<b>242</b>	409
Purchases of intangible assets	<b>(98)</b>	(545)
Refund of non-pledged time deposits with original maturity of more than three months when acquired and time deposits restricted from being used	<b>400,718</b>	350,782
Interest on non-pledged time deposits with original maturity more than three months when acquired	<b>17,368</b>	16,160
Purchases of financial investments	<b>(50,000)</b>	(295,000)
Proceeds from disposal of financial investments	<b>150,000</b>	295,000
Gains on financial investments	<b>1,898</b>	6,550
Repayment of equity investments at fair value through profit or loss	<b>3,139</b>	—
	<hr/> <b>519,935</b>	<hr/> 364,258
Net cash flows from investing activities		
<b>Financing activities</b>		
Principal portion of lease payments	<b>(6,516)</b>	(6,256)
Interest paid of lease payments	<b>(666)</b>	(207)
Dividends paid	—	(17,375)
Payment for the initial public offering related fee	—	(3,997)
	<hr/> <b>(7,182)</b>	<hr/> (27,835)
Net cash flows used in financing activities		



# CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)

Year ended 31 December 2022

	Notes	2022 RMB'000	2021 RMB'000
<b>Net increase in cash and cash equivalents</b>		<b>353,638</b>	245,691
Cash and cash equivalents at the beginning of year		<b>539,433</b>	295,283
Effect of foreign exchange rate changes, net		<u>6,669</u>	<u>(1,541)</u>
<b>Cash and cash equivalents at the end of year</b>		<b><u>899,740</u></b>	<b><u>539,433</u></b>
<b>Analysis of balances of cash and cash equivalents</b>			
Cash and bank balances as stated in the statement of financial position	22	<b>1,169,225</b>	1,196,100
Non-pledged time deposits with original maturity of more than three months when acquired	22	<b>(232,329)</b>	(378,833)
Restricted cash and bank balances and interest receivables	22	<b>(9)</b>	(253,916)
Unrestricted interest receivables	22	<u>(37,147)</u>	<u>(23,918)</u>
<b>Cash and cash equivalents as stated in the statement of cash flows</b>		<b><u>899,740</u></b>	<b><u>539,433</u></b>



# NOTES TO FINANCIAL STATEMENTS

31 December 2022

## 1. CORPORATE AND GROUP INFORMATION

The Company, formerly known as Chanjet Software Company Limited, was established in the People's Republic of China (the "PRC") as a company with limited liability on 19 March 2010. The Company became a joint stock company with limited liability on 8 September 2011 in the PRC and changed its name to Chanjet Information Technology Company Limited. The Company's H shares were listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") on 26 June 2014. The registered office of the Company is located at Floor 3, Building 3, Yard 9, Yongfeng Road, Haidian District, Beijing, the PRC.

During the year, the Group was involved in the technical development, consulting, transfer, service and training of computer software, hardware and external devices, the sale of typing paper, computer consumables, computer software and hardware and external devices, and the provision of database service; design, manufacturing, agency and publication of advertisement; internet information service; agency bookkeeping.

In the opinion of the directors, the holding company of the Company is Yonyou Network Technology Co., Ltd. ("Yonyou"), which was established in the PRC, and the ultimate controlling party of the Company is Wang Wenjing.

### Information about subsidiaries

Particulars of the Company's subsidiaries are as follows:

Name	Place and date of incorporation/registration and place of operations	Nominal value of registered capital	Percentage of equity attributable to the Company		Principal activities	Legal category
			Direct	Indirect		
Chanjet Information Technology Corporation ("Chanjet U.S.") <i>(note (a))</i>	California, the United States 5 November 2012	USD15,500,000	100.00	-	Technical development of computer software	Limited liability corporation
Beijing Chanjet Yunhui Information Technology Co., Ltd. ("Chanjet Yunhui") <i>(note (b))</i>	Beijing, China 12 April 2019	RMB10,000,000	100.00	-	Technical development, transfer and service of computer software	Limited liability corporation

### Notes:

(a) The paid-in capital of Chanjet U.S. as at 31 December 2022 was USD10,300,000.

(b) The paid-in capital of Chanjet Yunhui as at 31 December 2022 was RMB1,500,000.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES

### 2.1 Basis of preparation

These financial statements have been prepared in accordance with International Financial Reporting Standards (“**IFRSs**”) (which include all International Financial Reporting Standards, International Accounting Standards (“**IASs**”) and Interpretations) issued by the International Accounting Standards Board (“**IASB**”) and accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance. They have been prepared under the historical cost convention, except for wealth management products and equity investments which have been measured at fair value. These financial statements are presented in Renminbi (“**RMB**”) and all values are rounded to the nearest thousand except when otherwise indicated.

#### *Basis of consolidation*

The consolidated financial statements include the financial statements of the Group for the year ended 31 December 2022. A subsidiary is an entity (including a structured entity), directly or indirectly, controlled by the Company. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee (i.e., existing rights that give the Group the current ability to direct the relevant activities of the investee).

Generally, there is a presumption that a majority of voting rights results in control. When the Company has, directly or indirectly, less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (a) the contractual arrangement with the other vote holders of the investee;
- (b) rights arising from other contractual arrangements; and
- (c) the Group’s voting rights and potential voting rights.

The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies. The results of subsidiaries are consolidated from the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.





# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.1 Basis of preparation (continued)

#### *Basis of consolidation (continued)*

Profit or loss and each component of other comprehensive income are attributed to the owners of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control described above. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises (i) the assets (including goodwill) and liabilities of the subsidiary, (ii) the carrying amount of any non-controlling interest and (iii) the cumulative translation differences recorded in equity; and recognises (i) the fair value of the consideration received, (ii) the fair value of any investment retained and (iii) any resulting surplus or deficit in profit or loss. The Group's share of components previously recognised in other comprehensive income is reclassified to profit or loss or retained profits, as appropriate, on the same basis as would be required if the Group had directly disposed of the related assets or liabilities.

### 2.2 Changes in accounting policies and disclosures

The Group has adopted following revised IFRSs for the first time for the current year's financial statements.

Amendments to IFRS 3	<i>Reference to the Conceptual Framework</i>
Amendment to IAS 16	<i>Property, Plant and Equipment: Proceeds before Intended Use</i>
Amendment to IAS 37	<i>Onerous Contracts – Cost of Fulfilling a Contract</i>
Annual Improvements to IFRSs 2018-2020	<i>Amendments to IFRS 1, IFRS 9, Illustrative Examples accompanying IFRS 16, and IAS 41</i>



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.2 Changes in accounting policies and disclosures (continued)

The nature and the impact of the revised IFRSs that are applicable to the Group are described below:

- (a) Amendments to IFRS 3 replace a reference to the previous *Framework for the Preparation and Presentation of Financial Statements* with a reference to the *Conceptual Framework for Financial Reporting* (the “Conceptual Framework”) issued in March 2018 without significantly changing its requirements. The amendments also add to IFRS 3 an exception to its recognition principle for an entity to refer to the Conceptual Framework to determine what constitutes an asset or a liability. The exception specifies that, for liabilities and contingent liabilities that would be within the scope of IAS 37 or IFRIC 21 if they were incurred separately rather than assumed in a business combination, an entity applying IFRS 3 should refer to IAS 37 or IFRIC 21 respectively instead of the Conceptual Framework. Furthermore, the amendments clarify that contingent assets do not qualify for recognition at the acquisition date.

The Group has applied the amendments prospectively to business combinations that occurred on or after 1 January 2022. As there were no business combinations during the year, the amendments did not have any impact on the financial position and performance of the Group.

- (b) Amendments to IAS 16 prohibit an entity from deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognises the proceeds from selling any such items, and the cost of those items as determined by IAS 2 *Inventories*, in profit or loss.

The Group has applied the amendments retrospectively to items of property, plant and equipment made available for use on or after 1 January 2021. Since there was no sale of items produced prior to the property, plant and equipment being available for use, the amendments did not have any impact on the financial position or performance of the Group.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.2 Changes in accounting policies and disclosures (continued)

- (c) Amendments to IAS 37 clarify that for the purpose of assessing whether a contract is onerous under IAS 37, the cost of fulfilling the contract comprises the costs that relate directly to the contract. Costs that relate directly to a contract include both the incremental costs of fulfilling that contract (e.g., direct labour and materials) and an allocation of other costs that relate directly to fulfilling that contract (e.g., an allocation of the depreciation charge for an item of property, plant and equipment used in fulfilling the contract as well as contract management and supervision costs). General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract.

The Group has applied the amendments prospectively to contracts for which it has not yet fulfilled all its obligations at 1 January 2022 and no onerous contracts were identified. Therefore, the amendments did not have any impact on the financial position or performance of the Group.

- (d) *Annual Improvements to IFRSs 2018-2020* sets out amendments to IFRS 1, IFRS 9, Illustrative Examples accompanying IFRS 16, and IAS 41. Details of the amendments that are applicable to the Group are as follows:

- *IFRS 9 Financial Instruments*: clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf.

The Group has applied the amendment prospectively from 1 January 2022. As there was no modification or exchange of the Group's financial liabilities during the year, the amendment did not have any impact on the financial position or performance of the Group.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

#### 2.3 Issued but not yet effective International Financial Reporting Standards

The Group has not applied the following new and revised IFRSs, that have been issued but are not yet effective, in these financial statements.

Amendments to IFRS 10 and IAS 28	<i>Sale or Contribution of Assets between an Investor and its Associate or Joint Venture<sup>3</sup></i>
Amendments to IFRS 16	<i>Lease Liability in a Sale and Leaseback<sup>2</sup></i>
IFRS 17	<i>Insurance Contracts<sup>1</sup></i>
Amendments to IFRS 17	<i>Insurance Contracts<sup>1, 4</sup></i>
Amendments to IFRS 17	<i>Initial Application of IFRS 17 and IFRS 9 – Comparative Information<sup>5</sup></i>
Amendments to IAS 1	<i>Classification of Liabilities as Current or Non-current (the “2020 Amendments”)<sup>2</sup></i>
Amendments to IAS 1	<i>Non-current Liabilities with Covenants (the “2022 Amendments”)<sup>2</sup></i>
Amendments to IAS 1 and IFRS Practice Statement 2	<i>Disclosure of Accounting Policies<sup>1</sup></i>
Amendments to IAS 8	<i>Definition of Accounting Estimates<sup>1</sup></i>
Amendments to IAS 12	<i>Deferred Tax related to Assets and Liabilities arising from a Single Transaction<sup>1</sup></i>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2023

<sup>2</sup> Effective for annual periods beginning on or after 1 January 2024

<sup>3</sup> No mandatory effective date yet determined but available for adoption

<sup>4</sup> As a consequence of the amendments to IFRS 17 issued in June 2020, IFRS 4 was amended to extend the temporary exemption that permits insurers to apply IAS 39 rather than IFRS 9 for annual periods beginning before 1 January 2023.

<sup>5</sup> An entity that chooses to apply the transition option relating to the classification overlay set out in this amendment shall apply it on initial application of IFRS 17.

Further information about those IFRSs that are expected to be applicable to the Group is described below.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.3 Issued but not yet effective International Financial Reporting Standards (continued)

Amendments to IFRS 10 and IAS 28 address an inconsistency between the requirements in IFRS 10 and in IAS 28 in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The amendments require a full recognition of a gain or loss resulting from a downstream transaction when the sale or contribution of assets between an investor and its associate or joint venture constitutes a business. For a transaction involving assets that do not constitute a business, a gain or loss resulting from the transaction is recognised in the investor's profit or loss only to the extent of the unrelated investor's interest in that associate or joint venture. The amendments are to be applied prospectively. The previous mandatory effective date of amendments to IFRS 10 and IAS 28 was removed by the IASB in December 2015 and a new mandatory effective date will be determined after the completion of a broader review of accounting for associates and joint ventures. However, the amendments are available for adoption now.

Amendments to IFRS 16 specify the requirements that a seller-lessee uses in measuring the lease liability arising in a sale and leaseback transaction to ensure the seller-lessee does not recognise any amount of the gain or loss that relates to the right of use it retains. The amendments are effective for annual periods beginning on or after 1 January 2024 and shall be applied retrospectively to sale and leaseback transactions entered into after the date of initial application of IFRS 16 (i.e., 1 January 2019). Earlier application is permitted. The amendments are not expected to have any significant impact on the Group's financial statements.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

#### 2.3 Issued but not yet effective International Financial Reporting Standards (continued)

Amendments to IAS 1 *Classification of Liabilities as Current or Non-current* clarify the requirements for classifying liabilities as current or non-current, in particular the determination over whether an entity has a right to defer settlement of the liabilities for at least 12 months after the reporting period. Classification of a liability is unaffected by the likelihood that the entity will exercise its right to defer settlement of the liability. The amendments also clarify the situations that are considered a settlement of a liability. In 2022, the IASB issued the 2022 Amendments to further clarify that, among covenants of a liability arising from a loan arrangement, only those with which an entity must comply on or before the reporting date affect the classification of that liability as current or non-current. In addition, the 2022 Amendments require additional disclosures by an entity that classifies liabilities arising from loan arrangements as non-current when it has a right to defer settlement of those liabilities that are subject to the entity complying with future covenants within 12 months after the reporting period. The amendments are effective for annual periods beginning on or after 1 January 2024 and shall be applied retrospectively. Earlier application is permitted. An entity that applies the 2020 Amendments early is required to apply simultaneously the 2022 Amendments, and vice versa. The Group is currently assessing the impact of the amendments and whether existing loan agreements may require revision. Based on a preliminary assessment, the amendments are not expected to have any significant impact on the Group's financial statements.

Amendments to IAS 1 *Disclosure of Accounting Policies* require entities to disclose their material accounting policy information rather than their significant accounting policies. Accounting policy information is material if, when considered together with other information included in an entity's financial statements, it can reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements. Amendments to IFRS Practice Statement 2 provide non-mandatory guidance on how to apply the concept of materiality to accounting policy disclosures. Amendments to IAS 1 are effective for annual periods beginning on or after 1 January 2023 and earlier application is permitted. Since the guidance provided in the amendments to IFRS Practice Statement 2 is non-mandatory, an effective date for these amendments is not necessary. The Group is currently revisiting the accounting policy disclosures to ensure consistency with the amendments.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.3 Issued but not yet effective International Financial Reporting Standards (continued)

Amendments to IAS 8 clarify the distinction between changes in accounting estimates and changes in accounting policies. Accounting estimates are defined as monetary amounts in financial statements that are subject to measurement uncertainty. The amendments also clarify how entities use measurement techniques and inputs to develop accounting estimates. The amendments are effective for annual reporting periods beginning on or after 1 January 2023 and apply to changes in accounting policies and changes in accounting estimates that occur on or after the start of that period. Earlier application is permitted. The amendments are not expected to have any significant impact on the Group's financial statements.

Amendments to IAS 12 narrow the scope of the initial recognition exception in IAS 12 so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences, such as leases and decommissioning obligations. Therefore, entities are required to recognise a deferred tax asset (provided that sufficient taxable profit is available) and a deferred tax liability for temporary differences arising from these transactions. The amendments are effective for annual reporting periods beginning on or after 1 January 2023 and shall be applied to transactions related to leases and decommissioning obligations at the beginning of the earliest comparative period presented, with any cumulative effect recognised as an adjustment to the opening balance of retained profits or other component of equity as appropriate at that date. In addition, the amendments shall be applied prospectively to transactions other than leases and decommissioning obligations. Earlier application is permitted. The amendments are not expected to have any significant impact on the Group's financial statements.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies

#### *Investments in associates*

An associate is an entity in which the Group has a long term interest of generally not less than 20% of the equity voting rights and over which it is in a position to exercise significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

The Group's investments in associates are stated in the consolidated statement of financial position at the Group's share of net assets under the equity method of accounting, less any impairment losses. Adjustments are made to bring into line any dissimilar accounting policies that may exist.

The Group's share of the post-acquisition results and other comprehensive income of associates is included in the consolidated statement of profit or loss and consolidated other comprehensive income, respectively. In addition, when there has been a change recognised directly in the equity of the associate, the Group recognises its share of any changes, when applicable, in the consolidated statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and its associates are eliminated to the extent of the Group's investments in the associates, except where unrealised losses provide evidence of an impairment of the assets transferred. Goodwill arising from the acquisition of associates is included as part of the Group's investments in associates.

If an investment in an associate becomes an investment in a joint venture or vice versa, the retained interest is not remeasured. Instead, the investment continues to be accounted for under the equity method. In all other cases, upon loss of significant influence over the associate, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognised in profit or loss.

When an investment in an associate is classified as held for sale, it is accounted for in accordance with IFRS 5 *Non-current Assets Held for Sale and Discontinued Operations*.





# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Fair value measurement*

The Group measures its equity investments at fair value at the end of each reporting period. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability, or in the absence of a principal market, in the most advantageous market for the asset or liability. The principal or the most advantageous market must be accessible by the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### ***Fair value measurement (continued)***

Level 1 – based on quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2 – based on valuation techniques for which the lowest level input that is significant to the fair value measurement is observable, either directly or indirectly

Level 3 – based on valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

#### ***Impairment of non-financial assets***

Where an indication of impairment exists, or when annual impairment testing for an asset is required (other than inventories, contract assets, deferred tax assets and financial assets), the asset's recoverable amount is estimated. An asset's recoverable amount is the higher of the asset's or cash-generating unit's value in use and its fair value less costs of disposal, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs. In testing a cash-generating unit for impairment, a portion of the carrying amount of a corporate asset is allocated to an individual cash-generating unit if it can be allocated on a reasonable and consistent basis or, otherwise, to the smallest group of cash-generating units.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Impairment of non-financial assets (continued)*

An impairment loss is recognised only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to profit or loss in the period in which it arises in those expense categories consistent with the function of the impaired asset.

An assessment is made at the end of each reporting period as to whether there is an indication that previously recognised impairment losses may no longer exist or may have decreased. If such an indication exists, the recoverable amount is estimated. A previously recognised impairment loss of an asset other than goodwill is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined (net of any depreciation/amortisation) had no impairment loss been recognised for the asset in prior years. A reversal of such an impairment loss is credited to the statement of profit or loss in the period in which it arises, unless the asset is carried at a revalued amount, in which case the reversal of the impairment loss is accounted for in accordance with the relevant accounting policy for that revalued asset.

#### *Related parties*

A party is considered to be related to the Group if:

- (a) the party is a person or a close member of that person's family and that person
  - (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or of a parent of the Group;

or



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

#### 2.4 Summary of significant accounting policies (continued)

##### *Related parties (continued)*

- (b) the party is an entity where any of the following conditions applies:
- (i) the entity and the Group are members of the same group;
  - (ii) one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or fellow subsidiary of the other entity);
  - (iii) the entity and the Group are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group;
  - (vi) the entity is controlled or jointly controlled by a person identified in (a);
  - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity); and
  - (viii) the entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the parent of the Group.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Property, plant and equipment and depreciation*

Property, plant and equipment, are stated at cost less accumulated depreciation and any impairment losses. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Expenditure incurred after items of property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to profit or loss in the period in which it is incurred. In situations where the recognition criteria are satisfied, the expenditure for a major inspection is capitalised in the carrying amount of the asset as a replacement. Where significant parts of property, plant and equipment are required to be replaced at intervals, the Group recognises such parts as individual assets with specific useful lives and depreciates them accordingly.

Depreciation is calculated on the straight-line basis to write off the cost of each item of property, plant and equipment to its residual value over its estimated useful life. The principal annual rates used for this purpose are as follows:

Motor vehicles	16.2%
Office equipment, furniture and fittings	19.4%-33.3%
Leasehold improvements	33.3%

Where parts of an item of property, plant and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately. Residual values, useful lives and the depreciation method are reviewed, and adjusted if appropriate, at least at each financial year end.

An item of property, plant and equipment including any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognised in the statement of profit or loss in the year the asset is derecognised is the difference between the net sales proceeds and the carrying amount of the relevant asset.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Intangible assets (other than goodwill)*

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is the fair value at the date of acquisition. The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are subsequently amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each financial year end.

#### *Software copyrights and licences*

Purchased software copyrights and licences are stated at cost less any impairment losses and are amortised on the straight-line basis over their estimated useful lives of 10 years.

#### *Research and development costs*

All research costs are charged to profit or loss as incurred.

Expenditure incurred on projects to develop new products is capitalised and deferred only when the Group can demonstrate the technical feasibility of completing the intangible asset so that it will be available for use or sale, its intention to complete and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete the project and the ability to measure reliably the expenditure during the development. Product development expenditure which does not meet these criteria is expensed when incurred.

Deferred development costs are stated at cost less any impairment losses and are amortised using the straight-line basis over the commercial lives of the underlying products of five years, commencing from the date when the products are put into commercial production.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Leases*

The Group assesses at contract inception whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### *Group as a lessee*

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

#### (a) Right-of-use assets

Right-of-use assets are recognised at the commencement date of the lease (that is the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and any impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease terms and the estimated useful lives of the assets as follows:

Office buildings	1-3 years
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If ownership of the leased asset transfers to the Group by the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Leases (continued)*

##### *Group as a lessee (continued)*

#### (b) Lease liabilities

Lease liabilities are recognised at the commencement date of the lease at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for termination of a lease, if the lease term reflects the Group exercising the option to terminate the lease. The variable lease payments that do not depend on an index or a rate are recognised as an expense in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in lease payments (e.g., a change to future lease payments resulting from a change in an index or rate) or a change in assessment of an option to purchase the underlying asset.

#### (c) Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases of office buildings and other equipment (that is those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the recognition exemption for leases of low-value assets to leases of other equipment and laptop computers that are considered to be of low value. Lease payments on short-term leases and leases of low-value assets are recognised as an expense on a straight-line basis over the lease term.





# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Investments and other financial assets*

##### *Initial recognition and measurement*

Financial assets are classified, at initial recognition, as subsequently measured at amortised cost, fair value through other comprehensive income, and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient of not adjusting the effect of a significant financing component, the Group initially measures a financial asset at its fair value, plus in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient are measured at the transaction price determined under IFRS 15 in accordance with the policies set out for "Revenue recognition" below.

In order for a financial asset to be classified and measured at amortised cost or fair value through other comprehensive income, it needs to give rise to cash flows that are solely payments of principal and interest ("SPPI") on the principal amount outstanding. Financial assets with cash flows that are not SPPI are classified and measured at fair value through profit or loss, irrespective of the business model.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

#### 2.4 Summary of significant accounting policies (continued)

##### *Investments and other financial assets (continued)*

##### *Initial recognition and measurement (continued)*

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both. Financial assets classified and measured at amortised cost are held within a business model with the objective to hold financial assets in order to collect contractual cash flows, while financial assets classified and measured at fair value through other comprehensive income are held within a business model with the objective of both holding to collect contractual cash flows and selling. Financial assets which are not held within the aforementioned business models are classified and measured at fair value through profit or loss.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

##### *Subsequent measurement*

The subsequent measurement of financial assets depends on their classification as follows:

##### *Financial assets at amortised cost (debt instruments)*

Financial assets at amortised cost are subsequently measured using the effective interest method and are subject to impairment. Gains and losses are recognised in the statement of profit or loss when the asset is derecognised, modified or impaired.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Investments and other financial assets (continued)*

##### *Subsequent measurement (continued)*

##### *Financial assets at fair value through profit or loss*

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognised in the statement of profit or loss.

This category includes equity investments which the Group had not irrevocably elected to classify at fair value through other comprehensive income. Dividends on equity investments classified as financial assets at fair value through profit or loss are also recognised as other income in the statement of profit or loss when the right of payment has been established, it is probable that the economic benefits associated with the dividend will flow to the Group and the amount of the dividend can be measured reliably.

#### ***Derecognition of financial assets***

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Group's consolidated statement of financial position) when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Derecognition of financial assets (continued)*

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risk and rewards of ownership of the asset. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of the Group continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### *Impairment of financial assets*

The Group recognises an allowance for expected credit losses (“ECLs”) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

#### *General approach*

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12 months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Impairment of financial assets (continued)*

##### *General approach (continued)*

At each reporting date, the Group assesses whether the credit risk on a financial instrument has increased significantly since initial recognition. When making the assessment, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition and considers reasonable and supportable information that is available without undue cost or effort, including historical and forward-looking information.

The Group considers a financial asset in default when contractual payments are 90 days past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

Financial assets at amortised cost are subject to impairment under the general approach and they are classified within the following stages for measurement of ECLs except for trade receivables and contract assets which apply the simplified approach as detailed below.

- Stage 1 – Financial instruments for which credit risk has not increased significantly since initial recognition and for which the loss allowance is measured at an amount equal to 12-month ECLs
- Stage 2 – Financial instruments for which credit risk has increased significantly since initial recognition but that are not credit-impaired financial assets and for which the loss allowance is measured at an amount equal to lifetime ECLs
- Stage 3 – Financial assets that are credit-impaired at the reporting date (but that are not purchased or originated credit-impaired) and for which the loss allowance is measured at an amount equal to lifetime ECLs



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### ***Impairment of financial assets (continued)***

##### *Simplified approach*

For trade receivables that do not contain a significant financing component or when the Group applies the practical expedient of not adjusting the effect of a significant financing component, the Group applies the simplified approach in calculating ECLs. Under the simplified approach, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

#### ***Financial liabilities***

##### *Initial recognition and measurement*

Financial liabilities are classified, at initial recognition, as payables, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of payables, net of directly attributable transaction costs.

The Group's financial liabilities include trade and other payables and an amount due to the ultimate holding company.

##### *Subsequent measurement*

The subsequent measurement of financial liabilities depends on their classification as follows:



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### ***Financial liabilities (continued)***

##### *Financial liabilities at amortised cost*

After initial recognition, financial liabilities at amortised cost are subsequently measured at amortised cost, using the effective interest rate method unless the effect of discounting would be immaterial, in which case they are stated at cost. Gains and losses are recognised in the statement of profit or loss when the liabilities are derecognised as well as through the effective interest rate amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in finance costs in the statement of profit or loss.

#### ***Derecognition of financial liabilities***

A financial liability is derecognised when the obligation under the liability is discharged or cancelled, or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and a recognition of a new liability, and the difference between the respective carrying amounts is recognised in the statement of profit or loss.

#### ***Offsetting of financial instruments***

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### ***Treasury shares***

Own equity instruments which are reacquired and held by the Company or the Group (treasury shares) are recognised directly in equity at cost. No gain or loss is recognised in the statement of profit or loss on the purchase, sale, issue or cancellation of the Group's own equity instruments.

#### ***Inventories***

Inventories are stated at the lower of cost and net realisable value. Cost is determined on the first-in, first-out basis and, in the case of work in progress and finished goods, comprises direct materials, direct labour and an appropriate proportion of overheads. Net realisable value is based on estimated selling prices less any estimated costs to be incurred to completion and disposal.

#### ***Cash and cash equivalents***

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash on hand and demand deposits, and short term highly liquid investments that are readily convertible into known amounts of cash, are subject to an insignificant risk of changes in value, and have a short maturity of generally within three months when acquired, less bank overdrafts which are repayable on demand and form an integral part of the Group cash management.

For the purpose of the consolidated statement of financial position, cash and cash equivalents comprise cash on hand and at banks, including term deposits, and assets similar in nature to cash, which are not restricted as to use.





# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### ***Provisions***

A provision is recognised when a present obligation (legal or constructive) has arisen as a result of a past event and it is probable that a future outflow of resources will be required to settle the obligation, provided that a reliable estimate can be made of the amount of the obligation.

When the effect of discounting is material, the amount recognised for a provision is the present value at the end of the reporting period of the future expenditures expected to be required to settle the obligation. The increase in the discounted present value amount arising from the passage of time is included in finance costs in the statement of profit or loss.

#### ***Income tax***

Income tax comprises current and deferred tax. Income tax relating to items recognised outside profit or loss is recognised outside profit or loss, either in other comprehensive income or directly in equity.

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period, taking into consideration interpretations and practices prevailing in the countries in which the Group operates.

Deferred tax is provided, using the liability method, on all temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Income tax (continued)*

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- when the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, and associates, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, and the carryforward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carryforward of unused tax credits and unused tax losses can be utilised, except:

- when the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries and associates, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### ***Income tax (continued)***

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that sufficient taxable profits will be available to allow all or part of the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and deferred tax liabilities are offset if and only if the Group has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

#### ***Government grants***

Government grants are recognised at their fair value where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the costs, for which it is intended to compensate, are expensed.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Revenue recognition*

##### *Revenue from contracts with customers*

Revenue from contracts with customers is recognised when control of goods or services is transferred to the customers at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services.

When the consideration in a contract includes a variable amount, the amount of consideration is estimated to which the Group will be entitled in exchange for transferring the goods or services to the customer. The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognised will not occur when the associated uncertainty with the variable consideration is subsequently resolved.

When the contract contains a financing component which provides the customer with a significant benefit of financing the transfer of goods or services to the customer for more than one year, revenue is measured at the present value of the amount receivable, discounted using the discount rate that would be reflected in a separate financing transaction between the Group and the customer at contract inception. When the contract contains a financing component which provides the Group with a significant financial benefit for more than one year, revenue recognised under the contract includes the interest expense accreted on the contract liability under the effective interest method. For a contract where the period between the payment by the customer and the transfer of the promised goods or services is one year or less, the transaction price is not adjusted for the effects of a significant financing component, using the practical expedient in IFRS 15.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Revenue recognition (continued)*

##### *Revenue from contracts with customers (continued)*

(a) Sales of products

The Group's contracts for sales of software commonly involve the delivery of software as well as post-contract support services ("PCS"). Software is a right to use license because the software has standalone functionality and the customer can use the software as it is available at a point in time. Licenses are typically delivered by providing the customer an activation code with access to download the software. Contracts for bundled sales of software and PCS are comprised of two performance obligations because the promises to transfer the software and provide PCS are capable of being distinct and separately identifiable. Accordingly, the transaction price is allocated based on the relative standalone selling prices of the software and PCS. Revenue from the sales of products is recognised at the point in time when control of the asset is transferred to the customer, generally on delivery of the software while revenue from PCS is recognised over time.

(b) Rendering of services

The Group provides cloud services. Revenue from cloud services is recognised over time, using an input method to measure progress towards complete satisfaction of the service, because the customer simultaneously receives and consumes the benefits provided by the Group. The input method recognises revenue on the basis of the service period expended relative to the total service period to complete the service.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

#### 2.4 Summary of significant accounting policies (continued)

##### ***Revenue recognition (continued)***

##### ***Other income***

Interest income is recognised on an accrual basis using the effective interest method by applying the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument or a shorter period, when appropriate, to the net carrying amount of the financial asset.

Dividend income is recognised when the shareholders' right to receive payment has been established, it is probable that the economic benefits associated with the dividend will flow to the Group and the amount of the dividend can be measured reliably.

##### ***Contract assets***

A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Group performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognised for the earned consideration that is conditional. Contract assets are subject to impairment assessment, details of which are included in the accounting policies for impairment of financial assets.

##### ***Contract liabilities***

A contract liability is recognised when a payment is received or a payment is due (whichever is earlier) from a customer before the Group transfers the related goods or services. Contract liabilities are recognised as revenue when the Group performs under the contract (i.e., transfers control of the related goods or services to the customer).



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### **Contract costs**

Other than the costs which are capitalised as intangible assets, costs incurred to fulfil a contract with a customer are capitalised as an asset if all of the following criteria are met:

- (a) The costs relate directly to a contract or to an anticipated contract that the entity can specifically identify.
- (b) The costs generate or enhance resources of the entity that will be used in satisfying (or in continuing to satisfy) performance obligations in the future.
- (c) The costs are expected to be recovered.

The capitalised contract costs are amortised and charged to the statement of profit or loss on a systematic basis that is consistent with the transfer to the customer of the goods or services to which the asset relates. Other contract costs are expensed as incurred.

#### **Share-based payments**

The Group operates an employee trust benefit scheme and the employee share ownership scheme for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group's operations. Employees (including directors) of the Group receive remuneration in the form of share-based payments, whereby employees render services in exchange for equity instruments ("**equity-settled transactions**").

The cost of equity-settled transactions with employees is measured by reference to the fair value at the date at which they are granted. The fair value is determined using the Black-Scholes Model, the Monte Carlo method and the closing prices of the H shares, further details of which are given in note 29 to the financial statements.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

#### 2.4 Summary of significant accounting policies (continued)

##### *Share-based payments (continued)*

The cost of equity-settled transactions is recognised in employee benefit expense, together with a corresponding increase in equity, over the period in which the performance and/or service conditions are fulfilled. The cumulative expense recognised for equity-settled transactions at the end of each reporting period until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. The charge or credit to the statement of profit or loss for a period represents the movement in the cumulative expense recognised as at the beginning and end of that period.

Service and non-market performance conditions are not taken into account when determining the grant date fair value of awards, but the likelihood of the conditions being met is assessed as part of the Group's best estimate of the number of equity instruments that will ultimately vest. Market performance conditions are reflected within the grant date fair value. Any other conditions attached to an award, but without an associated service requirement, are considered to be non-vesting conditions. Non-vesting conditions are reflected in the fair value of an award and lead to an immediate expensing of an award unless there are also service and/or performance conditions.

For awards that do not ultimately vest because non-market performance and/or service conditions have not been met, no expense is recognised. Where awards include a market or non-vesting condition, the transactions are treated as vesting irrespective of whether the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

Where the terms of an equity-settled award are modified, as a minimum an expense is recognised as if the terms had not been modified, if the original terms of the award are met. In addition, an expense is recognised for any modification that increases the total fair value of the share-based payments, or is otherwise beneficial to the employee as measured at the date of modification.





# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Share-based payments (continued)*

Where an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. This includes any award where non-vesting conditions within the control of either the Group or the employee are not met. However, if a new award is substituted for the cancelled award, and is designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

The dilutive effect of treasury shares acquired for the schemes is reflected as additional share dilution in the computation of earnings per share.

#### *Other employee benefits*

##### *Pension scheme*

The employees of the Company and its subsidiary which operate in Mainland China are required to participate in a central pension scheme operated by the local municipal government. The Company and its subsidiary are required to contribute a certain percentage of their payroll costs to the central pension scheme. The contributions are charged to profit or loss as they become payable in accordance with the rules of the central pension scheme.

The employee of Chanjet U.S participates in the applicable defined contribution plan in accordance with relevant local laws and regulations. Chanjet U.S. is required to contribute a certain percentage of their payroll costs to the defined contribution plan. The contributions are charged to profit or loss as they become payable in accordance with the rules of the defined contribution plan.

##### *Termination benefits*

Termination benefits are recognised at the earlier of when the Group can no longer withdraw the offer of those benefits and when the Group recognises restructuring costs involving the payment of termination benefits.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### ***Dividends***

Final dividends are recognised as a liability when they are approved by the shareholders in a general meeting. Proposed final dividends are disclosed in note 11 to the financial statements.

#### ***Foreign currencies***

These financial statements are presented in RMB, which is the Company's functional currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Foreign currency transactions recorded by the entities in the Group are initially recorded using their respective functional currency rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency rates of exchange ruling at the end of the reporting period. Differences arising on settlement or translation of monetary items are recognised in the statement of profit or loss.

Differences arising on settlement or translation of monetary items are recognised in the statement of profit or loss with the exception of monetary items that are designated as part of the hedge of the Group's net investment of a foreign operation. These are recognised in other comprehensive income until the net investment is disposed of, at which time the cumulative amount is reclassified to the statement of profit or loss. Tax charges and credits attributable to exchange differences on those monetary items are also recorded in other comprehensive income.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. The gain or loss arising on translation of a non-monetary item measured at fair value is treated in line with the recognition of the gain or loss on change in fair value of the item (i.e., translation difference on the item whose fair value gain or loss is recognised in other comprehensive income or profit or loss is also recognised in other comprehensive income or profit or loss, respectively).



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 2. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### 2.4 Summary of significant accounting policies (continued)

#### *Foreign currencies (continued)*

In determining the exchange rate on initial recognition of the related asset, expense or income on the derecognition of a non-monetary asset or non-monetary liability relating to an advance consideration, the date of initial transaction is the date on which the Group initially recognises the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, the Group determines the transaction date for each payment or receipt of the advance consideration.

The functional currencies of certain overseas subsidiaries are currencies other than RMB. As at the end of the reporting period, the assets and liabilities of these entities are translated into RMB at the exchange rates prevailing at the end of the reporting period and their statements of profit or loss are translated into RMB at the exchange rates that approximate to those prevailing at the dates of the transactions.

The resulting exchange differences are recognised in other comprehensive income and accumulated in the exchange fluctuation reserve. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in the statement of profit or loss.

For the purpose of the consolidated statement of cash flows, the cash flows of an overseas subsidiary are translated into RMB at the exchange rates ruling at the dates of the cash flows. Frequently recurring cash flows of an overseas subsidiary which arise throughout the year are translated into RMB at the weighted average exchange rate for the year.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of the Group's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and their accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future.

#### **Judgements**

In the process of applying the Group's accounting policies, management has made the following judgements, apart from those involving estimations, which have the most significant effect on the amounts recognised in the financial statements:

#### ***Significant judgement in determining the lease term of contracts with renewal options***

The Group has several lease contracts that include extension and termination options. The Group applies judgement in evaluating whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate the lease.

#### **Estimation uncertainty**

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below.

#### ***Leases – Estimating the incremental borrowing rate***

The Group cannot readily determine the interest rate implicit in a lease, and therefore, it uses an incremental borrowing rate (“**IBR**”) to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group “would have to pay”, which requires estimation when no observable rates are available (such as the Group that does not enter into financing transactions). The Group estimates the IBR using observable inputs (such as market interest rates) when available.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

#### **Estimation uncertainty (continued)**

##### ***Impairment of non-financial assets (other than goodwill)***

The Group assesses whether there are any indicators of impairment for all non-financial assets (including the right-of-use assets) at the end of each reporting period. Other non-financial assets are tested for impairment when there are indicators that the carrying amounts may not be recoverable. An impairment exists when the carrying value of an asset or a cash-generating unit exceeds its recoverable amount, which is the higher of its fair value less costs of disposal and its value in use. The calculation of the fair value less costs to disposal is based on available data from binding sales transactions in an arm's length transaction of similar assets or observable market prices less incremental costs for disposing of the asset. When value in use calculations are undertaken, management must estimate the expected future cash flows from the asset or cash-generating unit, and choose a suitable discount rate in order to calculate the present value of those cash flows.

##### ***Deferred tax assets***

Deferred tax assets are recognised for unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies. The carrying value of deferred tax assets relating to recognised tax losses at 31 December 2022 was RMB19,693,000 (2021: RMB21,288,000). The amount of unrecognised tax losses at 31 December 2022 was RMB595,557,000 (2021: RMB253,870,000). Further details are contained in note 27 to the financial statements.

##### ***Fair value of unlisted equity investments***

The unlisted equity investments have been valued based on a market-based valuation technique as detailed in note 36 to the financial statements. The valuation requires the Group to determine the comparable public companies (peers) and select the price multiple. In addition, the Group makes estimates about the discount for illiquidity and size differences. The Group classifies the fair value of these investments as Level 3. The fair value of the unlisted equity investments at 31 December 2022 was RMB30,014,000 (2021: RMB42,222,000). Further details are included in note 17 to the financial statements.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

#### Estimation uncertainty (continued)

##### *Useful life of an intangible asset*

The useful life of software is estimated based on historical experience, which includes the actual useful lives of similar assets and changes in technology.

##### *Share-based payments*

The Group measures the cost of equity-settled transactions with employees by reference to the fair value of the equity instruments at the date at which they are granted. Estimating fair value requires determining the most appropriate valuation model for a grant of equity instruments, which is dependent on the terms and conditions of the grant. This also requires determining the most appropriate inputs to the valuation model including the expected life, volatility and dividend yield and making assumptions about them. Continuous estimation is required for the calculation of the cumulative share-based payment cost at each reporting date until vesting, including estimate of the number of incentive shares that will vest. Details of share-based payments are contained in note 29 to the financial statements.

### 4. OPERATING SEGMENT INFORMATION

During the year ended 31 December 2021, for management purposes, the Group was organised into business units based on their products and services and had two reportable operating segments as follows:

- Software business segment engages in the sales of software, and the provision of post-contract support services; and
- Cloud service business segment engages in the rendering of cloud services.

Management monitors the results of the Group's operating segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on reportable segment profit, which is a measure of adjusted profit before tax.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 4. OPERATING SEGMENT INFORMATION (CONTINUED)

During the year ended 31 December 2022, the cloud service business constituted a significant part of the Group's operation. Resource allocation and performance assessment are managed on a group basis.

Therefore, for management purposes, the Group's operating activities are attributable to a single reportable segment, and no analysis by operating segment is presented.

### Geographical information

Since most of the Group's revenue was in Mainland China and 99% of the Group's identifiable non-current assets were located in Mainland China, no geographical information in accordance with IFRS 8 *Operating Segments* is presented.

### Information about a major customer

Since no revenue amounting to 10% or more of the Group's revenue was derived from sales to a single customer during the year, including sales to a group of entities which are known to be under common control with any customer, no information about a major customer in accordance with IFRS 8 *Operating Segments* is presented.

## 5. REVENUE, OTHER INCOME AND GAINS, NET

An analysis of revenue is as follows:

	<b>2022</b>	2021
	<b>RMB'000</b>	RMB'000
Revenue from contracts with customers		
Sale of products	<b>173,093</b>	230,252
Rendering of services	<b>504,784</b>	358,215
Sale of purchased goods	<b>2,272</b>	1,857
	<b>680,149</b>	590,324



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 5. REVENUE, OTHER INCOME AND GAINS, NET (CONTINUED)

#### Revenue from contracts with customers

##### (i) Disaggregated revenue information

	<b>2022</b> <i>RMB'000</i>	2021 <i>RMB'000</i>
<b>Types of goods or services</b>		
Sale of products	<b>173,093</b>	230,252
Rendering of services	<b>504,784</b>	358,215
Sale of purchased goods	<b>2,272</b>	1,857
Total revenue from contracts with customers	<b>680,149</b>	590,324
<b>Geographical market</b>		
Mainland China	<b>680,149</b>	590,324
Total revenue from contracts with customers	<b>680,149</b>	590,324
<b>Timing of revenue recognition</b>		
Goods/services transferred at a point in time	<b>268,209</b>	288,816
Services transferred over time	<b>411,940</b>	301,508
Total revenue from contracts with customers	<b>680,149</b>	590,324

Set out below is the reconciliation of the revenue from contracts with customers to the amounts disclosed:

	<b>2022</b> <i>RMB'000</i>	2021 <i>RMB'000</i>
<b>Revenue from contracts with customers</b>		
External customers	<b>680,149</b>	590,324
Total revenue from contracts with customers	<b>680,149</b>	590,324





# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 5. REVENUE, OTHER INCOME AND GAINS, NET (CONTINUED)

### Revenue from contracts with customers (continued)

#### (i) Disaggregated revenue information (continued)

The following table shows the amounts of revenue recognised in the current reporting period that were included in the contract liabilities at the beginning of the reporting period and recognised from performance obligations satisfied in previous periods:

	<b>2022</b>	2021
	<b>RMB'000</b>	RMB'000
Revenue recognised that was included in contract liabilities at the beginning of the reporting period:		
Rendering of services	<u><b>221,941</b></u>	<u>128,399</u>

#### (ii) Performance obligations

Information about the Group's performance obligations is summarised below:

##### *Sale of products*

The performance obligation is satisfied upon delivery of products and payment in advance is normally required. No contract provides customers with a right of return which gives rise to variable consideration subject to constraint.

##### *Rendering of services*

The performance obligation is satisfied over time as services are rendered and payment in advance is normally required.

The amount of contract liabilities included in the current portion is approximately RMB331,515,000 (2021: RMB274,341,000). The amounts expected to be recognised as revenue within one year are affected when the end customer starts to use.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 5. REVENUE, OTHER INCOME AND GAINS (CONTINUED)

#### Revenue from contracts with customers (continued)

An analysis of other income and gains, net is as follows:

	<b>2022</b> <b>RMB'000</b>	2021 RMB'000
<b>Other income</b>		
Value-added tax refunds	<b>21,076</b>	24,392
Additional deduction of input value-added tax	<b>1,750</b>	–
Government grants	<b>2,849</b>	616
Interest income	<b>33,870</b>	42,536
Others	<b>674</b>	781
	<b>60,219</b>	68,325
<b>Gains, net</b>		
Fair value losses, net:		
Financial assets at fair value through profit or loss	<b>(7,895)</b>	(6,866)
Exchange gains, net	<b>6,769</b>	–
Others	<b>598</b>	471
	<b>(528)</b>	(6,395)
	<b>59,691</b>	61,930



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 6. LOSS BEFORE TAX

The Group's loss before tax is arrived at after charging/(crediting):

	Notes	2022 RMB'000	2021 RMB'000
Cost of software sold		2,212	2,692
Cost of services provided		262,762	176,126
Cost of purchased goods sold		<u>1,567</u>	<u>1,154</u>
Cost of sales and services provided		<u>266,541</u>	<u>179,972</u>
Depreciation of property, plant and equipment	13	3,980	2,730
Depreciation of right-of-use assets	14	6,545	6,017
Amortisation of intangible assets (note 1)	15	7,764	8,637
Lease payments not included in the measurement of lease liabilities	14	2,888	2,985
Research and development costs (note 2)		271,725	242,557
Auditor's remuneration		1,440	1,440
Employee benefit expenses (including directors', supervisors' and chief executive's remuneration):			
Wages and salaries		483,983	460,389
Equity-settled share-based payment expense		810	829
Pension scheme contributions (note 3)		<u>41,614</u>	<u>35,564</u>
		<u>526,407</u>	<u>496,782</u>
Foreign exchange differences, net		(6,769)	3,445
Impairment of an investment in an associate	16	14,950	22,598
Impairment of financial assets		2	522
Fair value losses, net:			
Financial assets at fair value through profit or loss	5	7,895	6,866



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 6. LOSS BEFORE TAX (CONTINUED)

*Note 1:* During the year ended 31 December 2022, amortisation of intangible assets of approximately RMB7,177,000 (2021: RMB7,177,000) was included in “Cost of sales and services provided” in the consolidated statement of profit or loss.

*Note 2:* During the year ended 31 December 2022, research and development costs of approximately RMB252,356,000 (2021: RMB226,995,000) were included in employee benefit expenses.

*Note 3:* There are no forfeited contributions that may be used by the Group as the employer to reduce the existing level of contributions.

### 7. FINANCE COSTS

An analysis of finance costs is as follows:

	<b>2022</b> <b>RMB'000</b>	2021 RMB'000
Interest on lease liabilities	666	207
Others	<u>1,465</u>	<u>403</u>
	<u><b>2,131</b></u>	<u>610</u>



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 8. DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVE'S REMUNERATION

Directors', supervisors' and chief executive's remuneration for the year, disclosed pursuant to the Listing Rules, section 383(1)(a), (b), (c) and (d) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation, is as follows:

	<b>2022</b> <b>RMB'000</b>	2021 <i>RMB'000</i>
Fees <sup>1</sup>	<b>610</b>	610
Other emoluments:		
Salaries, allowances and benefits in kind	<b>2,245</b>	1,960
Performance related bonuses	<b>7,912</b>	8,633
Social security contributions other than pension <sup>2</sup>	<b>225</b>	198
Equity-settled share-based payment expense	<b>77</b>	78
Pension scheme contributions <sup>3</sup>	<b>161</b>	139
	<b>11,230</b>	11,618

<sup>1</sup> Directors and supervisors, except for independent non-executive directors and independent supervisors, did not receive any remuneration for their services in the respective capacities as directors and supervisors. During the years ended 31 December 2022 and 2021, no remuneration was paid by the Group to any directors, supervisors and the chief executive as an inducement to join or upon joining the Group or as compensation for loss of office.

<sup>2</sup> The social security contributions other than pension represented the Group's statutory contributions directly to the PRC government, and are determined based on a certain percentage of the salaries of the directors, supervisors and the chief executive.

<sup>3</sup> The pension scheme contributions represented the Group's statutory contributions to a defined contribution pension scheme organised by the PRC government, and are determined based on a certain percentage of the salaries of the directors, supervisors and the chief executive.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 8. DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVE'S REMUNERATION (CONTINUED)

On 28 December 2020, a director was granted incentive shares, in respect of his service to the Group, under the employee share ownership scheme of the Company. Further details are set out in note 29 to the financial statements. The fair value of such incentive shares, which has been recognised in the statement of profit or loss over the vesting period, was determined as at the date of grant and the amount included in the financial statements for the reporting period is included in the above directors' and chief executive's remuneration disclosures.

As of 31 December 2022 and at any time during the reporting period, save as set out in note 34 to the financial statements, there were no material interests of directors or supervisors in the transactions, arrangements or contracts entered into by the Company or the Group.

#### (a) Independent non-executive directors

The fees paid to independent non-executive directors during the year were as follows:

	<b>2022</b> <b>RMB'000</b>	2021 RMB'000
Mr. Chen, Kevin Chien-wen	<b>150</b>	150
Mr. Lau, Chun Fai Douglas	<b>150</b>	150
Mr. Chen Shuning <sup>4</sup>	<b>87</b>	150
Ms. Wu Xiaoqing <sup>4</sup>	<b>63</b>	—
	<b>450</b>	450

<sup>4</sup> Mr. Chen Shuning has tendered his resignation as an independent non-executive director, and Ms. Wu Xiaoqing has been appointed as an independent non-executive director since 26 July 2022 in place of Mr. Chen Shuning.

There were no other emoluments payable to the independent non-executive directors during the year (2021: Nil).



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 8. DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVE'S REMUNERATION (CONTINUED)

#### (b) Executive directors and non-executive directors

The Company's board of directors ("Board") was comprised of one (2021: one) executive director whose name was Mr. Yang Yuchun and two (2021: two) non-executive directors whose names were Mr. Wang Wenjing and Mr. Wu Zhengping. Directors' and chief executive's remuneration for the year is as follows:

2022	Fees RMB'000	Salaries, allowances and benefits in kind RMB'000	Performance- related bonuses RMB'000	Social security contributions other than pension <sup>2</sup> RMB'000	Equity-settled share-based payment expense RMB'000	Pension scheme contributions <sup>3</sup> RMB'000	Total RMB'000
Non-executive directors:							
Mr. Wang Wenjing	-	-	-	-	-	-	-
Mr. Wu Zhengping	-	-	-	-	-	-	-
Executive director:							
Mr. Yang Yuchun	-	1,506	7,623	80	77	58	9,344
	<u>-</u>	<u>1,506</u>	<u>7,623</u>	<u>80</u>	<u>77</u>	<u>58</u>	<u>9,344</u>
2021	Fees RMB'000	Salaries, allowances and benefits in kind RMB'000	Performance- related bonuses RMB'000	Social security contributions other than pension <sup>2</sup> RMB'000	Equity-settled share-based payment expense RMB'000	Pension scheme contributions <sup>3</sup> RMB'000	Total RMB'000
Non-executive directors:							
Mr. Wang Wenjing	-	-	-	-	-	-	-
Mr. Wu Zhengping	-	-	-	-	-	-	-
Executive director:							
Mr. Yang Yuchun	-	1,436	8,236	76	78	53	9,879
	<u>-</u>	<u>1,436</u>	<u>8,236</u>	<u>76</u>	<u>78</u>	<u>53</u>	<u>9,879</u>

There was no arrangement under which a director or the chief executive waived or agreed to waive any remuneration during the year.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 8. DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVE'S REMUNERATION (CONTINUED)

#### (c) Chief executive

Mr. Yang Yuchun was also the chief executive of the Company.

#### (d) Supervisors

2022	Salaries, allowances and benefits		Performance-related bonuses	Social security contributions other than pension <sup>2</sup>	Pension scheme contributions <sup>3</sup>	Total
	Fees RMB'000	in kind RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Shareholder representative supervisors:						
Mr. Guo Xiping	-	-	-	-	-	-
Mr. Xu Zhoujin <sup>5</sup>	-	-	-	-	-	-
Mr. Zhang Peilin <sup>5</sup>	-	-	-	-	-	-
Independent supervisors:						
Mr. Ruan Guangli	80	-	-	-	-	80
Mr. Ma Yongyi	80	-	-	-	-	80
Employee representative supervisors (as the employees of the Company):						
Ms. Xia Yuhan	-	331	206	73	52	662
Ms. Ren Jie	-	408	83	72	51	614
	<u>160</u>	<u>739</u>	<u>289</u>	<u>145</u>	<u>103</u>	<u>1,436</u>





## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 8. DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVE'S REMUNERATION (CONTINUED)

#### (d) Supervisors (continued)

2021	Fees RMB'000	Salaries, allowances and benefits in kind RMB'000	Performance- related bonuses RMB'000	Social security contributions other than pension <sup>2</sup> RMB'000	Pension scheme contributions <sup>3</sup> RMB'000	Total RMB'000
Shareholder representative supervisors:						
Mr. Guo Xiping	-	-	-	-	-	-
Mr. Xu Zhoujin	-	-	-	-	-	-
Independent supervisors:						
Mr. Ruan Guangli	80	-	-	-	-	80
Mr. Ma Yongyi	80	-	-	-	-	80
Employee representative supervisors (as the employees of the Company):						
Ms. Xia Yuhan	-	284	216	65	46	611
Ms. Ren Jie	-	240	181	57	40	518
	<u>160</u>	<u>524</u>	<u>397</u>	<u>122</u>	<u>86</u>	<u>1,289</u>

<sup>5</sup> Mr. Xu Zhoujin has resigned from the position as a shareholder representative supervisor of the Company due to job transfer with effect from 6 May 2022. As approved by the shareholders' meeting of the Company, Mr. Zhang Peilin has been appointed as a shareholder representative supervisor of the Company since 26 July 2022 in place of Mr. Xu Zhoujin.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 9. FIVE HIGHEST PAID EMPLOYEES

The five highest paid employees during the year included one director (2021: one), Mr. Yang Yuchun, details of whose remuneration are set out in note 8 above. Details of the remuneration for the year of the remaining four (2021: four) highest paid employees who are not a director, a supervisor, or chief executive of the Company are as follows:

	<b>2022</b>	2021
	<b>RMB'000</b>	RMB'000
Salaries, allowances and benefits in kind	<b>3,957</b>	3,702
Performance-related bonuses	<b>13,673</b>	16,461
Social security contributions other than pension	<b>325</b>	308
Equity-settled share-based payment expense	<b>124</b>	125
Pension scheme contributions	<b>231</b>	210
	<b><u>18,310</u></b>	<u>20,806</u>

During the years ended 31 December 2022 and 2021, no remuneration was paid by the Group as an inducement to the five highest paid individuals for joining or upon joining the Group. During the years ended 31 December 2022 and 2021, no remuneration was paid by the Group as a compensation to the five highest paid individuals for loss of office. None of the five highest paid individuals has waived any remuneration during the years ended 31 December 2022 and 2021.

The number of non-director, non-supervisor and non-chief executive highest paid employees whose remuneration fell within the following bands is as follows:

	<b>Number of employees</b>	
	<b>2022</b>	2021
HK\$4,000,001 to HK\$4,500,000	<b>1</b>	–
HK\$4,500,001 to HK\$5,000,000	–	1
HK\$5,000,001 to HK\$5,500,000	<b>1</b>	–
HK\$5,500,001 to HK\$6,000,000	<b>1</b>	–
HK\$6,000,001 to HK\$6,500,000	<b>1</b>	2
HK\$7,500,001 to HK\$8,000,000	–	1
	<b><u>4</u></b>	<u>4</u>



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 9. FIVE HIGHEST PAID EMPLOYEES (CONTINUED)

On 28 December 2020, incentive shares were granted to non-director and non-chief executive highest paid employees in respect of their services to the Group. Further details are included in the disclosures in note 29 to the financial statements. The fair value of such incentive shares, which has been recognised in the statement of profit or loss over the vesting period, was determined as at the date of grant and the amount included in the financial statements for the reporting period is included in the above non-director and non-chief executive highest paid employees' remuneration disclosures.

### 10. INCOME TAX

	<b>2022</b> <i>RMB'000</i>	2021 <i>RMB'000</i>
Current tax	<b>2</b>	(1,187)
Deferred tax	<b>138</b>	(6,971)
Total tax charge/(credit) for the year	<b>140</b>	(8,158)

Pursuant to the relevant laws and regulations in the PRC, the statutory enterprise income tax rate of 25% was applied to the Company and its subsidiary which is in Mainland China for the years ended 31 December 2022 and 2021.

The Company was subject to income tax at the rate of 15% as a qualified high and new technology enterprise and entitled to deduct qualifying research and development expense from taxable profit during the years ended 31 December 2022 and 2021.

The subsidiary incorporated in the United States was subject to income tax at the rate of 21% for the years ended 31 December 2022 and 2021.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 10. INCOME TAX (CONTINUED)

A reconciliation of the income tax expense/credit applicable to loss before tax at the respective applicable rates for the Group to the income tax charge/(credit) at the effective tax rate is as follows:

2022	Mainland China		USA		Total	
	RMB'000	%	RMB'000	%	RMB'000	%
Loss before tax	<u>(211,769)</u>		<u>(186)</u>		<u>(211,955)</u>	
Tax at the applicable tax rate	(52,942)	25.0	(39)	21.0	(52,981)	25.0
Effect of different income tax rates (note 1)	(92)	0.1	-	-	(92)	0.1
Effect of tax incentives (note 2)	(47,995)	22.7	-	-	(47,995)	22.6
Loss attributable to an associate	371	(0.2)	-	-	371	(0.2)
Expenses not deductible for tax (note 3)	15,375	(7.3)	5	(2.7)	15,380	(7.3)
Tax losses and deductible temporary differences not recognised	85,421	(40.3)	39	(21.0)	85,460	(40.3)
Others	-	-	(3)	1.6	(3)	-
Tax charge at the Group's effective rate	<u>138</u>	<u>(0.1)</u>	<u>2</u>	<u>(1.1)</u>	<u>140</u>	<u>(0.1)</u>



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 10. INCOME TAX (CONTINUED)

2021	Mainland		USA		Total	
	China					
	RMB'000	%	RMB'000	%	RMB'000	%
Loss before tax	<u>(192,946)</u>		<u>(282)</u>		<u>(193,228)</u>	
Tax at the applicable tax rate	(48,237)	25.0	(59)	20.9	(48,296)	25.0
Effect of different income tax rates (note 1)	4,648	(2.4)	-	-	4,648	(2.4)
Effect of tax incentives (note 2)	(35,857)	18.6	-	-	(35,857)	18.6
Loss attributable to an associate	580	(0.3)	-	-	580	(0.3)
Expenses not deductible for tax (note 3)	10,362	(5.4)	5	(1.8)	10,367	(5.4)
Tax losses and deductible temporary differences not recognised	61,532	(31.9)	59	(20.9)	61,591	(31.9)
Others	<u>(1,191)</u>	<u>0.6</u>	<u>-</u>	<u>-</u>	<u>(1,191)</u>	<u>0.6</u>
Tax credit at the Group's effective rate	<u>(8,163)</u>	<u>4.2</u>	<u>5</u>	<u>(1.8)</u>	<u>(8,158)</u>	<u>4.2</u>

#### Notes:

(1) The effect of different income tax rates represented the reduced amount of tax payment due to income tax exemption in the year. The Company was subject to a 15% income tax rate for the years ended 31 December 2022 and 2021.

(2) The effect of tax incentives represented income tax benefits on research and development expenditure. High and new technology enterprises were also entitled to deduct qualifying research and development expenses from taxable profits.

During the year of 2021 and the first three quarters of 2022, the Company was entitled to an additional 75% of deduction of research and development expenditure for tax declaration. During the fourth quarter of 2022, the Company was entitled to an additional 100% of deduction of research and development expenditure for tax declaration.

(3) The expenses not deductible for tax mainly comprised entertainment expenses exceeding the deductible limit and non-deductible share-based payment expenses and other non-qualified deductible expenses.

The share of tax attributable to an associate amounting to RMB371,000 (2021: RMB580,000) is included in "Share of loss of an associate" in the consolidated statement of profit or loss.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 11. DIVIDENDS

The Board did not recommend the distribution of any final dividend for the year ended 31 December 2022 (2021: Nil).

### 12. LOSS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of the basic loss per share amount is based on the loss for the year attributable to ordinary equity holders of the parent, and the weighted average number of ordinary shares of 299,710,962 (2021: 299,637,075) in issue during the year, as adjusted to reflect the target shares purchased by the trustees and target shares vested under the Employee Trust Benefit Scheme and Employee Share Ownership Scheme.

The calculation of the diluted loss per share amount is based on the loss for the year attributable to ordinary equity holders of the parent, and the weighted average number of ordinary shares, which includes the weighted average number of ordinary shares in issue during the year, as used in the basic loss per share calculation, and the weighted average number of ordinary shares assumed to have been issued at no consideration on the deemed exercise of all dilutive potential ordinary shares into ordinary shares.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 12. LOSS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT (CONTINUED)

The calculations of basic and diluted loss per share are based on:

	<b>2022</b>	2021
	<b>RMB'000</b>	RMB'000
<b>Loss</b>		
Loss attributable to ordinary equity holders of the parent used in the basic and diluted loss per share calculation	<b>(212,095)</b>	(185,070)
Adjustment of the dividend for the holders of target shares under the Employee Share Ownership Scheme	<u>-</u>	<u>(1,233)</u>
Adjusted loss attributable to ordinary equity holders of the parent	<u><b>(212,095)</b></u>	<u>(186,303)</u>
<b>Number of shares</b>		
	<b>2022</b>	2021
<b>Shares</b>		
Weighted average number of ordinary shares in issue during the year used in the basic loss per share calculation	<b>299,710,962</b>	299,637,075
Adjustment for the Employee Share Ownership Scheme	<u><b>(1,102,390)</b></u>	<u>-</u>
Weighted average number of ordinary shares for the purpose of the diluted loss per share calculation	<u><b>298,608,572</b></u>	<u>299,637,075</u>



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 13. PROPERTY, PLANT AND EQUIPMENT

	Office equipment, furniture and fittings <i>RMB'000</i>	Motor vehicles <i>RMB'000</i>	Leasehold improvements <i>RMB'000</i>	Total <i>RMB'000</i>
<b>Cost:</b>				
At 1 January 2022	19,215	1,080	1,195	21,490
Additions	3,160	-	172	3,332
Disposals	(6,726)	-	-	(6,726)
Exchange realignment	-	23	-	23
	<u>15,649</u>	<u>1,103</u>	<u>1,367</u>	<u>18,119</u>
At 31 December 2022	<u>15,649</u>	<u>1,103</u>	<u>1,367</u>	<u>18,119</u>
<b>Accumulated depreciation:</b>				
At 1 January 2022	(12,689)	(1,047)	(176)	(13,912)
Charge for the year	(3,553)	-	(427)	(3,980)
Disposals	6,570	-	-	6,570
Exchange realignment	-	(22)	-	(22)
	<u>(9,672)</u>	<u>(1,069)</u>	<u>(603)</u>	<u>(11,344)</u>
At 31 December 2022	<u>(9,672)</u>	<u>(1,069)</u>	<u>(603)</u>	<u>(11,344)</u>
<b>Net book value:</b>				
At 31 December 2022	<u>5,977</u>	<u>34</u>	<u>764</u>	<u>6,775</u>





## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 13. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

	Office equipment, furniture and fittings RMB'000	Motor vehicles RMB'000	Leasehold improvements RMB'000	Total RMB'000
<b>Cost:</b>				
At 1 January 2021	25,109	1,086	-	26,195
Additions	6,994	-	1,195	8,189
Disposals	(12,888)	-	-	(12,888)
Exchange realignment	-	(6)	-	(6)
At 31 December 2021	<u>19,215</u>	<u>1,080</u>	<u>1,195</u>	<u>21,490</u>
<b>Accumulated depreciation:</b>				
At 1 January 2021	(22,841)	(1,054)	-	(23,895)
Charge for the year	(2,554)	-	(176)	(2,730)
Disposals	12,706	-	-	12,706
Exchange realignment	-	7	-	7
At 31 December 2021	<u>(12,689)</u>	<u>(1,047)</u>	<u>(176)</u>	<u>(13,912)</u>
<b>Net book value:</b>				
At 31 December 2021	<u>6,526</u>	<u>33</u>	<u>1,019</u>	<u>7,578</u>



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 14. LEASES

#### The Group as a lessee

The Group has lease contracts for various items of office buildings and other equipment used in its operations. Leases of office buildings generally have lease terms between 1 and 3 years. Other equipment generally has lease terms of 12 months or less and/or is individually of low value. Generally, the Group is restricted from assigning and subleasing the leased assets outside the Group. There are several lease contracts that include extension and termination options, which are further discussed below.

#### (a) Right-of-use assets

The carrying amounts of the Group's right-of-use assets and the movements during the year are as follows:

	<b>Office buildings RMB'000</b>
As at 1 January 2022	<b>2,037</b>
Additions	<b>17,453</b>
Adjustment	<b>(141)</b>
Depreciation charge	<b>(6,545)</b>
	<hr/>
As at 31 December 2022	<b>12,804</b>
	<hr/>
As at 1 January 2021	5,740
Additions	2,320
Adjustment	(6)
Depreciation charge	(6,017)
	<hr/>
As at 31 December 2021	2,037
	<hr/>



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 14. LEASES (CONTINUED)

#### The Group as a lessee (continued)

##### (b) Lease liabilities

The carrying amount of lease liabilities and the movements during the year are as follows:

	<b>2022</b>	2021
	<b>RMB'000</b>	RMB'000
Carrying amount at 1 January	<b>1,961</b>	5,903
New leases	<b>17,453</b>	2,320
Adjustment	<b>(146)</b>	(6)
Accretion of interest recognised during the year	<b>666</b>	207
Payments	<b>(7,182)</b>	(6,463)
	<b><u>12,752</u></b>	<u>1,961</u>
Carrying amount at 31 December		
Analysed into:		
Current portion	<b>6,567</b>	1,055
Non-current portion	<b><u>6,185</u></b>	<u>906</u>

The maturity analysis of lease liabilities is disclosed in note 37 to the financial statements.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 14. LEASES (CONTINUED)

#### The Group as a lessee (continued)

(c) *The amounts recognised in profit or loss in relation to leases are as follows:*

	<b>2022</b>	2021
	<b>RMB'000</b>	RMB'000
Interest on lease liabilities	<b>666</b>	207
Depreciation charge of right-of-use assets	<b>6,545</b>	6,017
Expense relating to short-term leases (included in administrative expenses and selling and distribution expenses)	<b>2,247</b>	2,352
Expense relating to leases of low-value assets (included in administrative expenses)	<b>641</b>	633
Total amount recognised in profit or loss	<b>10,099</b>	9,209

#### (d) *Extension and termination options*

The Group has several lease contracts that include extension and termination options. These options are negotiated by management to provide flexibility in managing the leased-asset portfolio and they are aligned with the Group's business needs. There are no period following the exercise date of extension and termination options that are not included in the lease terms.

#### (e) *Total cash outflow for leases*

The total cash outflow for leases included in the statement of cash flows is as follows:

	<b>2022</b>	2021
	<b>RMB'000</b>	RMB'000
Within operating activities	<b>2,888</b>	2,985
Within financing activities	<b>7,182</b>	6,463
	<b>10,070</b>	9,448



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 15. INTANGIBLE ASSETS

	Software copyrights and licenses RMB'000	Cloud application and platform RMB'000	Others RMB'000	Total RMB'000
At 1 January 2022	1,143	11,363	467	12,973
Additions	-	-	98	98
Transfer	(139)	-	139	-
Amortisation	(252)	(7,177)	(335)	(7,764)
At 31 December 2022	<u>752</u>	<u>4,186</u>	<u>369</u>	<u>5,307</u>
At 31 December 2022:				
Cost	3,888	180,312	1,691	185,891
Accumulated amortisation	(3,136)	(176,126)	(1,322)	(180,584)
<b>Net carrying amount</b>	<u>752</u>	<u>4,186</u>	<u>369</u>	<u>5,307</u>
At 1 January 2021	1,101	19,229	735	21,065
Additions	298	-	247	545
Amortisation	(256)	(7,866)	(515)	(8,637)
At 31 December 2021	<u>1,143</u>	<u>11,363</u>	<u>467</u>	<u>12,973</u>
At 31 December 2021:				
Cost	4,027	180,312	1,454	185,793
Accumulated amortisation	(2,884)	(168,949)	(987)	(172,820)
<b>Net carrying amount</b>	<u>1,143</u>	<u>11,363</u>	<u>467</u>	<u>12,973</u>



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 16. INVESTMENT IN AN ASSOCIATE

On 1 September 2017, Chanjet Payment ceased to be a subsidiary of the Company and has been treated as an investment in an associate in the consolidated statement of financial position of the Group.

	<b>2022</b>	2021
	<b>RMB'000</b>	RMB'000
Investment in an associate	<u>67,334</u>	<u>68,818</u>
Provision for impairment	<u>(51,058)</u>	<u>(36,108)</u>
	<u><b>16,276</b></u>	<u>32,710</u>

The Group had no trade receivable and payable balances with the associate. The Group's contract liability balance with the associate is disclosed in note 34 to the financial statements.

Particulars of the associate is as follows:

Name	Nominal value of registered share capital	Place of incorporation/ registration and business	Percentage	Principal activities
			of ownership interest attributable to the Group	
Chanjet Payment	RMB200,000,000	Beijing, China	19.28	Internet payment, bank card receipt and technical development

The Group's shareholding in the associate comprises equity shares held by the Company.

The amounts of current assets, non-current assets, current liabilities and net assets as at 31 December 2022 of Chanjet Payment adjusted for any differences in accounting policies and reconciled to the carrying amounts in the consolidated financial statements were RMB370,249,000 (2021: RMB425,961,000), RMB730,000 (2021: RMB1,664,000), RMB259,587,000 (2021: RMB309,867,000) and RMB111,392,000 (2021: RMB117,758,000), respectively.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 16. INVESTMENT IN AN ASSOCIATE (CONTINUED)

As at 31 December 2022, the Group's share of net assets of the Chanjet Payment was RMB21,476,000 (2021:RMB22,704,000) and the carrying amount of the investment after the fair value adjustments made at the time of disposal and provision for impairment was RMB16,276,000 (2021: RMB32,710,000).

The amount of revenue for the year ended 31 December 2022 of Chanjet Payment adjusted for any differences in accounting policies and reconciled to the carrying amount in the consolidated financial statements was RMB111,574,000 (2021: RMB296,896,000).

The share of Chanjet Payment's loss and total comprehensive loss for the year ended 31 December 2022 were RMB1,484,000 (2021: RMB2,319,000) and RMB1,484,000 (2021: RMB2,319,000), respectively.

### 17. EQUITY INVESTMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

	<b>2022</b>	2021
	<b>RMB'000</b>	RMB'000
<b>Unlisted equity investments, at fair value</b>		
Beijing Yonyou Happiness Yunchuang Entrepreneurship Investment Centre (Limited Partnership)	<b>1,775</b>	11,628
Yonyou Mobile Telecommunications Technology Service Co., Ltd. (" <b>Yonyou Mobile</b> ")	<b>26,811</b>	28,918
Xi'an Rongke Telecommunications Technology Co., Ltd.	<b>1,428</b>	1,676
	<b>30,014</b>	42,222

The above equity investments as at 31 December 2022 were classified as financial assets at fair value through profit or loss as the Group has not elected to recognise the fair value gain or loss through other comprehensive income.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 18. INVENTORIES

	<b>2022</b> <b>RMB'000</b>	2021 RMB'000
Raw materials	<b>552</b>	637
Purchased software	<b>5,921</b>	5,744
	<b>6,473</b>	6,381
Impairment	<b>(5,658)</b>	(5,658)
	<b>815</b>	723

### 19. TRADE RECEIVABLES

	<b>2022</b> <b>RMB'000</b>	2021 RMB'000
Trade receivables	<b>45,858</b>	45,671
Impairment	<b>(485)</b>	(483)
	<b>45,373</b>	45,188

Except for a few of the clients who are granted an average trade credit term around 90 days by the Group, main customers are required to make payments in advance. For Strategic and key customers, the Group's trading credit terms could be extended appropriately. The Group seeks to maintain strict control over its outstanding receivables. In view of the aforementioned and the fact that the Group's trade receivables relate to diversified customers, there is no significant concentration of credit risk. The Group does not hold any collateral or other credit enhancements over its trade receivable balances. Trade receivables are non-interest-bearing. Amounts included in trade receivables were denominated in RMB.





## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 19. TRADE RECEIVABLES (CONTINUED)

An ageing analysis of the trade receivables as at the end of the reporting period, based on the invoice date and net of loss allowance, is as follows:

	<b>2022</b> <b>RMB'000</b>	2021 RMB'000
0 to 90 days	<b>31,148</b>	32,860
91 days to 180 days	<b>10,849</b>	8,786
181 days to 1 year	<b>1,072</b>	3,542
Over 1 year	<b>2,304</b>	—
	<b><u>45,373</u></b>	<u>45,188</u>

The movements in the loss allowance for impairment of trade receivables are as follows:

	<b>2022</b> <b>RMB'000</b>	2021 RMB'000
At beginning of the year	<b>(483)</b>	—
Impairment losses	<b>(2)</b>	(483)
At end of year	<b><u>(485)</u></b>	<u>(483)</u>

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due for groupings of various customer segments with similar loss patterns (i.e., by geographical region, product type, customer type and rating, and coverage by letters of credit or other forms of credit insurance). The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. Generally, trade receivables are written off if they past due for more than three years and are not subject to enforcement activity.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 19. TRADE RECEIVABLES (CONTINUED)

Set out below is the information about the credit risk exposure on the Group's trade receivables using a provision matrix:

#### As at 31 December 2022

	Within 1 year	Over 1 year	Total
Expected credit loss rate	0.82%	5.33%	1.06%
Gross carrying amount (RMB'000)	43,424	2,434	45,858
Expected credit losses (RMB'000)	355	130	485

#### As at 31 December 2021

	Within 1 year	Over 1 year	Total
Expected credit loss rate	1.06%	–	1.06%
Gross carrying amount (RMB'000)	45,671	–	45,671
Expected credit losses (RMB'000)	483	–	483



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 20. PREPAYMENTS, OTHER RECEIVABLES AND OTHER ASSETS

	2022 <i>RMB'000</i>	2021 <i>RMB'000</i>
Staff advances	643	322
Share purchase fund and dividend held by the trustee for share-based payments ( <i>notes 1 and 2</i> )	6,615	6,318
Prepayments	106,598	101,292
Contract costs	92,131	46,251
Deposits, other receivables and other assets	<u>8,145</u>	<u>11,793</u>
	214,132	165,976
Impairment allowance	<u>(291)</u>	<u>(266)</u>
	213,841	165,710
Less: Non-current portion		
Share purchase fund and dividend held by the trustee for share-based payments ( <i>notes 1 and 2</i> ): Long-term receivables	6,615	6,318
Prepayments	23,158	27,582
Contract costs	37,239	21,465
Other assets	<u>-</u>	<u>5,441</u>
	67,012	60,806
Current portion	<u><u>146,829</u></u>	<u><u>104,904</u></u>



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 20. PREPAYMENTS, OTHER RECEIVABLES AND OTHER ASSETS (CONTINUED)

Notes:

- (1) The share purchase fund held by the trustee for share-based payments was paid to Hwabao Trust Co., Ltd. in order to purchase the target shares under the Employee Trust Benefit Scheme. As at 31 December 2022, the share purchase fund has been deposited with an agreed deposit rate and will be collected when the Employee Trust Benefit Scheme expires and the trust is liquidated.
- (2) The dividend paid for the forfeited shares held by the trustees under the Employee Trust Benefit Scheme will be collected by the Group when the Employee Trust Benefit Scheme expires, and the trust is liquidated.

Deposits and other receivables mainly represent rental deposits and deposits with suppliers. Where applicable, an impairment analysis is performed at each reporting date by considering the probability of default of comparable companies with published credit ratings. In the situation where no comparable companies with credit ratings can be identified, expected credit losses are estimated by applying a loss rate approach with reference to the historical loss record of the Group. The loss rate is adjusted to reflect the current conditions and forecasts of future economic conditions, as appropriate. The credit risk exposure and expected credit losses for the amount due from the share purchase fund held by the trustee for share-based payments and deposits and other receivables were immaterial as at 31 December 2022 and 2021.

The financial assets included in the above balances relate to other receivables for which there was no recent history of default and past due amounts. As at 31 December 2022 and 2021, the loss allowance was assessed to be minimal.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 21. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	<b>2022</b>	2021
	<b>RMB'000</b>	RMB'000
Wealth management products	<u>-</u>	<u>100,618</u>

The Group purchases various wealth management products issued by banks in Mainland China. As at 31 December 2022, all wealth management products were matured and proceeds upon maturity were received by the Group. As at 31 December 2021, the Group purchased wealth management products with the cost of RMB100,000,000 from commercial banks. They were mandatorily classified as financial assets at fair value through profit or loss as their contractual cash flows are not solely payments of principal and interest.

The details and breakdown of the financial assets at fair value through profit or loss as at the 31 December 2021 are as follows:

Name of bank	Nature of products	Commencement date	Expiry date	Principal amount of deposit investment RMB'000	Carrying value RMB'000
Industrial and Commercial Bank of China Limited	Structured deposits	6 July 2021	6 January 2022	50,000	50,346
Bank of Ningbo	Structured deposits	30 November 2021	31 May 2022	<u>50,000</u>	<u>50,272</u>
				<u>100,000</u>	<u>100,618</u>



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 22. CASH AND BANK BALANCES

	<b>2022</b> <b>RMB'000</b>	2021 RMB'000
Cash on hand	<b>18</b>	18
Bank balances	<b>118,910</b>	165,535
Time deposits	<b>1,043,732</b>	1,021,699
Cash equivalents	<b>6,565</b>	8,848
Cash and bank balances	<b>1,169,225</b>	1,196,100
Less: Non-pledged time deposits with original maturity of more than three months when acquired	<b>232,329</b>	378,833
Cash and bank balances and interest receivables restricted from being used	<b>9</b>	253,916
Unrestricted interest receivables	<b>37,147</b>	23,918
Cash and cash equivalents as stated in the consolidated statement of cash flows	<b>899,740</b>	539,433

Cash at banks earns interest at floating rates based on daily bank deposit rates. Time deposits are made for varying periods depending on the immediate cash requirements of the Group, and earn interest at the respective time deposit rates. The bank balances are mainly deposited with creditworthy banks with no recent history of default. The carrying amounts of the cash and bank balances approximate to their fair values.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 22. CASH AND BANK BALANCES (CONTINUED)

Cash and bank balances and interest receivables included restricted deposits related with Baoshang Bank Co., Ltd. (“**Baoshang Bank**”), the details of which are as follows:

	<b>31 December 2022 RMB'000</b>	31 December 2021 RMB'000
Guaranteed ( <i>note</i> )	<b>342,080</b>	334,723
Less: Cash and bank balance unrestricted	<u><b>342,080</b></u>	<u>80,816</u>
Restricted balance	<u><u><b>-</b></u></u>	<u><u>253,907</u></u>

*Note:*

The deposits were guaranteed by the People’s Bank of China (the “**PBoC**”), China Banking and Insurance Regulatory Commission and Deposit Insurance and Fund Management Company Limited subsequent to the takeover of Baoshang Bank by various government authorities since May 2019. As at 31 December 2022, the transition of the deposits from Baoshang Bank to Huishang Bank Co., Ltd and Mengshang Bank Co., Ltd has been completed and the guaranteed deposits in Huishang Bank and Mengshang Bank are not restricted for use. On 17 August 2022, the guaranteed deposits in Huishang Bank were due and recovered.

The Group’s cash and bank balances are denominated in the following currencies:

	<b>2022 RMB'000</b>	2021 RMB'000
RMB	<b>1,086,404</b>	1,120,522
HK\$	<b>76,689</b>	69,797
US\$	<u><b>6,132</b></u>	<u>5,781</u>
	<u><u><b>1,169,225</b></u></u>	<u><u>1,196,100</u></u>

The RMB is not freely convertible into other currencies, however, under Mainland China’s Foreign Exchange Control Regulations and Administration of Settlement, Sale and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for other currencies through banks authorised to conduct foreign exchange business.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 23. TRADE PAYABLES

An ageing analysis of the trade payables as at the end of the reporting period, based on the invoice date, is as follows:

	<b>2022</b> <b>RMB'000</b>	2021 RMB'000
0 to 90 days	<b>16,686</b>	15,470
91 days to 1 year	<b>2,528</b>	1,371
Over 1 year	<b>860</b>	1,357
	<b><u>20,074</u></b>	<u>18,198</u>

Trade payables are non-interest-bearing and are normally settled on 90-day terms.

### 24. CONTRACT LIABILITIES

Details of contract liabilities are as follows:

	<b>2022</b> <b>RMB'000</b>	2021 RMB'000
Rendering of services	<b><u>441,472</u></b>	<u>371,937</u>
Analysed into:		
Current portion	<b>331,515</b>	274,341
Non-current portion	<b><u>109,957</u></b>	<u>97,596</u>





## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 25. OTHER PAYABLES AND ACCRUALS

	<b>2022</b>	2021
	<b>RMB'000</b>	RMB'000
Tax payable (other than income tax)	<b>12,520</b>	19,043
Staff payroll and welfare payables	<b>109,069</b>	72,140
Advances from customers	<b>13,914</b>	16,278
Treasury shares repurchase obligation (note)	<b>141,181</b>	141,181
Other payables	<b>16,620</b>	21,536
	<b>293,304</b>	270,178

Other payables and accruals are non-interest-bearing and have no fixed terms of repayment.

*Note:* Treasury shares repurchase obligation arises from the Employee Share Ownership Scheme. Further details of the Employee Share Ownership Scheme are set out in note 29 to the financial statements.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 26. LONG-TERM LIABILITIES

	2022 RMB'000	2021 RMB'000
Accrued bonus	<u>38,862</u>	<u>38,681</u>

On 28 December 2020, the Board approved the adoption of the long-term incentive bonus scheme (the “**Bonus Scheme**”) to motivate the enthusiasm and creativity of the management team members and the core and key employees of the Company.

The appraisal dates are the first working day after the expiry of the second anniversary, third anniversary and fourth anniversary of the date of determination of the Bonus Scheme participants. Subject to the satisfaction of the appraisal conditions, the Bonus Scheme participants shall receive the bonus. The bonus shall be paid in three tranches within three months after the respective appraisal dates.

On 28 December 2020, the Board has considered and approved the list of the Bonus Scheme participants under the Bonus Scheme, which comprises Mr. Yang Yuchun, the executive director and the president of the Company, and 157 members of other mid to senior level management personnel, experts and key personnel of the Group.

During the year ended 31 December 2022, the total amount of the long-term incentive bonus expenses recognised in profit or loss under the Bonus Scheme was RMB41,577,000 (2021: RMB38,276,000).

In accordance with the provisions of the Bonus Scheme, 28 December 2022 is the date for the appraisal of awarding of the first tranche of Bonus. The business performance of the Company for the year 2021 have reached the appraisal targets set by the Board, except for some scheme participants who have terminated or rescinded their labor contracts with the Company and exited the Long-term Incentive Bonus Scheme, the remaining scheme participants have met the individual performance Appraisal Conditions as stipulated in the Long-term Incentive Bonus Scheme, as approved by the President Committee. Based on the business performance of the Company for the year 2021, the Board considered and determined that the appropriation ratio for the first tranche of Bonus shall be approximately 8.19%, and the total amount of this tranche of Bonus to be awarded to the scheme participants shall be approximately RMB41,396,000 (tax inclusive), which has been recognised in staff payroll and welfare payables.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 27. DEFERRED TAX

The movements in deferred tax liabilities and assets during the year are as follows:

#### Deferred tax liabilities

2022	Right-of-use assets RMB'000	Fair value adjustments of equity investments at fair value through profit or loss RMB'000	Total RMB'000
At 1 January 2022	306	3,640	3,946
Deferred tax charged/(credited) to profit or loss during the year	<u>1,615</u>	<u>(1,453)</u>	<u>162</u>
Gross deferred tax liabilities at 31 December 2022	<u><u>1,921</u></u>	<u><u>2,187</u></u>	<u><u>4,108</u></u>

#### Deferred tax assets

2022	Losses available for offsetting future taxable profits RMB'000	Lease liabilities RMB'000	Impairment of assets RMB'000	Total RMB'000
At 1 January 2022	21,288	294	849	22,431
Deferred tax credited/(charged) to profit or loss during the year	<u>(1,595)</u>	<u>1,619</u>	<u>-</u>	<u>24</u>
Gross deferred tax assets at 31 December 2022	<u><u>19,693</u></u>	<u><u>1,913</u></u>	<u><u>849</u></u>	<u><u>22,455</u></u>



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 27. DEFERRED TAX (CONTINUED)

#### Deferred tax liabilities

2021	Right-of-use assets RMB'000	Fair value adjustments of equity investments at fair value through profit or loss RMB'000	Total RMB'000
At 1 January 2021	861	5,575	6,436
Deferred tax credited to profit or loss during the year	<u>(555)</u>	<u>(1,935)</u>	<u>(2,490)</u>
Gross deferred tax liabilities at 31 December 2021	<u>306</u>	<u>3,640</u>	<u>3,946</u>

#### Deferred tax assets

2021	Losses available for offsetting future taxable profits RMB'000	Lease liabilities RMB'000	Depreciation and amortisation RMB'000	Equity-settled share-based payment and accrued wages and salaries RMB'000	Impairment of assets RMB'000	Discount on long-term receivables and long-term liabilities RMB'000	Total RMB'000
At 1 January 2021	10,452	885	225	895	5,408	85	17,950
Deferred tax credited/(charged) to profit or loss during the year	<u>10,836</u>	<u>(591)</u>	<u>(225)</u>	<u>(895)</u>	<u>(4,559)</u>	<u>(85)</u>	<u>4,481</u>
Gross deferred tax assets at 31 December 2021	<u>21,288</u>	<u>294</u>	<u>-</u>	<u>-</u>	<u>849</u>	<u>-</u>	<u>22,431</u>



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 27. DEFERRED TAX (CONTINUED)

For presentation purposes, certain deferred tax assets and liabilities have been offset in the statement of financial position. The following is an analysis of the deferred tax balances of the Group for financial reporting purposes:

	<b>2022</b> <b>RMB'000</b>	2021 <i>RMB'000</i>
Net deferred tax assets recognised in the consolidated statement of financial position	<u>18,347</u>	<u>18,485</u>

Deferred tax assets have not been recognised in respect of the following item:

	<b>2022</b> <b>RMB'000</b>	2021 <i>RMB'000</i>
Deductible temporary differences	<b>31,607</b>	31,424
Tax losses	<u>595,557</u>	<u>253,870</u>
	<u><b>627,164</b></u>	<u>285,294</u>

The Group has tax losses arising in Mainland China of RMB687,490,000 (2021: RMB356,623,000) that will expire in one to ten years for offsetting against future taxable profits, which is mainly caused by operating loss.

The Group has tax losses arising from a subsidiary in the United States of approximately RMB39,354,000 (2021: RMB39,168,000), of which RMB21,436,000 expires in years 2036 through 2037, and RMB17,918,000 is available indefinitely for offsetting against future taxable profits of the this subsidiary in which the losses arose.

Deferred tax assets have not been recognised in respect of these losses arising in such parent and subsidiary since management considers that it is not probable that taxable profits will be available against which the above items can be utilised.

There are no income tax consequences attaching to the payment of dividends by the Company to its shareholders.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 28. ISSUED CAPITAL

The number of shares of the Company and their nominal values as at 31 December 2022 and 2021 are as follows:

	31 December 2022		31 December 2021	
	Number of shares '000 shares	Nominal value RMB'000	Number of shares '000 shares	Nominal value RMB'000
Registered, issued and fully paid:				
Domestic shares of RMB1.00 each	243,272	243,272	243,272	243,272
H shares of RMB1.00 each	<u>82,500</u>	<u>82,500</u>	<u>82,500</u>	<u>82,500</u>
	<u><b>325,772</b></u>	<u><b>325,772</b></u>	<u>325,772</u>	<u>325,772</u>

Note:

On 27 September 2021, pursuant to capitalisation issue proposal approved at the extraordinary general meeting, the Company issued shares to all shareholders by way of capitalisation of capital reserve, on the basis of five(5) capitalisation shares for every ten(10) existing shares. After the capitalisation issue, the total issued shares of the Company increased from 217,181,666 shares to 325,772,499 shares.

### 29. SHARE-BASED PAYMENT

The Company operates the Employee Share Ownership Scheme for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group's operations. Eligible participants of the Employee Share Ownership Scheme include the Company's directors and other employees of the Group. The Employee Share Ownership Scheme became effective on 28 December 2020.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 29. SHARE-BASED PAYMENT (CONTINUED)

The total number of incentive shares to be granted under the Employee Share Ownership Scheme shall not exceed 15,412,716 domestic shares, representing approximately 7.10% of the Company's total issued share capital as at the date of the proposed adoption by the board of directors of the Employee Share Ownership Scheme. The entitlement of the number of the incentive shares of participants of the Employee Share Ownership Scheme (the "**Employee Share Ownership Scheme Participants**") shall be determined in accordance with the position, ranking, performance appraisal result and other relevant factors. The specific allocation criteria and proposal shall be proposed by the president committee of the Company (the "**President Committee**") and approved by the board of directors.

The offer of a grant of incentive shares may be accepted upon payment of RMB9.16 for each incentive share by the grantee. The price is equivalent to 90% of the closing price of the H shares on the trading day immediately prior to the date of the proposed adoption by the board of the Employee Share Ownership Scheme (calculated based on the central parity rate of RMB against HK\$ announced by the People's Bank of China on the trading day immediately prior to the date of the proposed adoption by the board of directors of the Employee Share Ownership Scheme).

The unlocking dates of the incentive shares are the first trading day after the expiry of the second anniversary, third anniversary and fourth anniversary of the grant date, upon which and subject to the satisfaction of the unlocking conditions for the corresponding assessment year, being (a) the business performance target of the Company determined and assessed by the board of directors; and (b) the performance appraisal result of the Employee Share Ownership Scheme participant determined by the President Committee, and 40%, 30% and 30% of the incentive shares shall be unlocked respectively.

On 28 December 2022, the Board considered and passed a resolution in relation to unlocking of the first tranche of incentive shares granted under the Employee Share Ownership Scheme. Pursuant to the resolution, except for some scheme participants who have terminated or rescinded their labor contracts with the Company (the Incentive Shares granted to such persons do not meet the Unlocking Conditions), 40% of the total number of incentive shares, being 22,474,074 domestic shares held by the remaining scheme participants who have satisfied the unlocking conditions for the first tranche of incentive shares have been unlocked in accordance with the provisions as stipulated in the Employee Share Ownership Scheme.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 29. SHARE-BASED PAYMENT (CONTINUED)

#### The Employee Share Ownership Scheme

#### Particulars and movements of the target incentive shares under the Employee Share Ownership scheme

##### 2022

Date of grant	Note	Fair value per share (RMB)	As at 1 January	Forfeited during the year	Vested during the year	As at 31 December
28 December 2020	(a)	<u>6.21</u>	<u>22,759,074</u>	<u>(285,000)</u>	<u>(8,989,630)</u>	<u>13,484,444</u>

##### 2021

Date of grant	Note	Fair value per share (RMB)	As at 1 January	Increased due to capitalisation issue	Forfeited during the year	Vested during the year	As at 31 December
28 December 2020	(a)	<u>6.21</u>	<u>15,412,716</u>	<u>7,706,358</u>	<u>(360,000)</u>	<u>-</u>	<u>22,759,074</u>

Note:

- (a) Pursuant to capitalisation issue completed in 2021, the number of incentive shares and fair value per share were adjusted in accordance with the relevant provisions of the Employee Share Ownership Scheme.

During the year ended 31 December 2022, 285,000 target shares (2021:360,000) under the Employee Share Ownership Scheme forfeited due to the vesting conditions not being fulfilled under the Employee Share Ownership Scheme.





## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 29. SHARE-BASED PAYMENT (CONTINUED)

The fair value of the share ownership units granted at the date was calculated based on the market price of the Company's shares at the grant date. The fair value of share ownership units granted under the grant was RMB2,247,000.

During the year ended 31 December 2022, the total amount of share-based payment expense was RMB810,000 (2021: RMB829,000), which was recognised in profit or loss.

### 30. RESERVES

The amounts of the Group's reserves and the movements therein for the years are presented in the consolidated statement of changes in equity on pages 112 to 114 of the financial statements.

### 31. NOTE TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

During the year, the Group had non-cash additions to right-of-use assets and lease liabilities of RMB17,453,000 (2021: RMB2,320,000) and RMB17,453,000 (2021: RMB2,320,000), respectively, in respect of lease arrangements for office buildings and other equipment. The total cash outflow for leases is set out in note 14.

### 32. CONTINGENT LIABILITIES

As at 31 December 2022 and 2021, the Group did not have any significant contingent liabilities.

### 33. COMMITMENTS

At the end of the reporting period, the Group did not have any significant commitments.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 34. RELATED PARTY TRANSACTIONS

### (a) Transactions with related parties

During the years ended 31 December 2022 and 2021, the Group entered into the following transactions with related parties:

	2022 RMB'000	2021 RMB'000
<i>Purchases of goods and services from</i>		
<b>The holding company*</b>		
Yonyou	<b>3,013</b>	3,672
<b>Associates of the holding company</b>		
Beijing Xi Ma Guo Zheng Technology Co., Ltd. ("Xi Ma Guo Zheng") (北京西瑪國正科技發展有限公司)	<b>371</b>	270
Execution (Beijing) Network Technology Co., Ltd. ("Execution (Beijing)") (執行力(北京)網絡科技有限公司)	<b>379</b>	410
Suirui Group Co., Ltd. (隨銳科技集團股份有限公司)	<b>25</b>	24
Sinotone (Beijing) Consulting Co., Ltd. ("Sinotone Consulting") (漢唐信通(北京)諮詢股份有限公司)	<b>216</b>	37
<b>Fellow subsidiaries*</b>		
Yonyou Mobile	<b>2</b>	5
Shanghai Dayee Cloud Computing Co., Ltd. (上海大易雲計算有限公司)	<b>61</b>	85
Yonyou Fintech Information Technology Co., Ltd. (用友金融信息技術股份有限公司)	-	425
UFIDA (Nanchang) Industrial Base Development Co., Ltd. ("UFIDA (Nanchang)") (用友(南昌)產業基地發展有限公司)	<b>249</b>	231
Shanghai Yonyou Government Affairs Software Co., Ltd. ("Shanghai Yonyou Government Affairs") (上海用友政務軟件有限公司)	-	10



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 34. RELATED PARTY TRANSACTIONS (CONTINUED)

### (a) Transactions with related parties (continued)

	2022 RMB'000	2021 RMB'000
<b>Companies of which a director of the Company is the ultimate controlling party*</b>		
Beijing Red Mansion Culinary Culture Co., Ltd. (北京紅邸餐飲文化有限公司)	110	144
Beijing Hongju Catering Culture Co., Ltd. (北京紅局餐飲文化有限公司)	84	65
<b>A company controlled by the ultimate controlling party*</b>		
Huaguori Wine (Beijing) Co., Ltd. (花果日葡萄酒(北京)有限公司)	154	57
<b>Subsidiaries of the associate of the holding company</b>		
Sinotone (Beijing) Technology Co., Ltd. ("Sinotone Tech") (漢唐信通(北京)科技有限公司)	<u>6</u>	<u>91</u>
	<u><b>4,670</b></u>	<u><b>5,526</b></u>
<i>Sales of goods and services to</i>		
<b>Associates of the holding company</b>		
Xi Ma Guo Zheng	297	404
ZhongGuanCun Bank Ltd. ("ZhongGuanCun Bank") (北京中關村銀行股份有限公司)	-	79
Sinotone Consulting	345	108
<b>Subsidiary of the associate of the holding company</b>		
Sinotone Tech	55	188



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 34. RELATED PARTY TRANSACTIONS (CONTINUED)

#### (a) Transactions with related parties (continued)

	<b>2022</b>	2021
	<b>RMB'000</b>	RMB'000
<b>Fellow subsidiaries*</b>		
Chongqing Yonyou Software Co., Ltd. ("Chongqing Yonyou Software") (重慶用友軟件有限公司)	<b>525</b>	–
<b>Associates of the company*</b>		
Chanjet Payment	<u><b>370</b></u>	–
	<u><b>1,592</b></u>	<u>779</u>

In addition, during the year ended 31 December 2022, the Company signed an agreement with Yonyou to sell the Company's cloud products to Tencent Cloud Computing (Beijing) Co., Ltd ("Tencent Cloud") via Yonyou. Yonyou's selling price to Tencent Cloud is consistent with the purchase price from the Company. During the year ended 31 December 2022, the revenue of the Company's cloud products under the above agreement was RMB56,000.

During the year ended 31 December 2022, the Group recognised interest income of RMB7,313,000 (2021: RMB7,313,000) from deposits placed with ZhongGuanCun Bank.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 34. RELATED PARTY TRANSACTIONS (CONTINUED)

#### (a) Transactions with related parties (continued)

##### *Rental of office buildings from related parties\**

During the years ended 31 December 2022 and 2021, the Group rented office buildings from Yonyou. After the adoption of IFRS 16, the carrying amounts of the Group's right-of-use assets and lease liabilities, and the movement during the year are as follows:

	<b>Right-of-use assets RMB'000</b>	<b>Lease liabilities RMB'000</b>
<b>As at 1 January 2022</b>	<b>1,546</b>	<b>1,593</b>
Addition	<b>13,041</b>	<b>13,041</b>
Depreciation charge	<b>(5,056)</b>	–
Interest expense	–	<b>540</b>
Payments	–	<b>(5,369)</b>
	<hr/>	<hr/>
<b>As at 31 December 2022</b>	<b><u>9,531</u></b>	<b><u>9,805</u></b>

	Right-of-use assets RMB'000	Lease liabilities RMB'000
As at 1 January 2021	4,318	4,502
Addition	2,141	2,141
Depreciation charge	(4,913)	–
Interest expense	–	171
Payments	–	(5,221)
	<hr/>	<hr/>
As at 31 December 2021	<b><u>1,546</u></b>	<b><u>1,593</u></b>

In addition to the lease of office buildings shown in the table above, the Group recognised the rental expenses in profit or loss from short-term leases of RMB514,000 from Yonyou for the year ended 31 December 2022 (2021: RMB380,000).



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 34. RELATED PARTY TRANSACTIONS (CONTINUED)

#### (a) Transactions with related parties (continued)

##### *Rental of office buildings from related parties\* (continued)*

During the years ended 31 December 2022 and 2021, the Group rented office buildings from UFIDA (Nanchang), a fellow subsidiary. After the adoption of IFRS 16, the carrying amounts of the Group's right-of-use assets and lease liabilities, and the movement during the year are as follows:

	<b>Right-of-use assets RMB'000</b>	<b>Lease liabilities RMB'000</b>
<b>As at 1 January 2022</b>	-	-
Addition	<b>2,955</b>	<b>2,955</b>
Depreciation charge	<b>(823)</b>	-
Interest expense	-	<b>92</b>
Payments	-	<b>(931)</b>
	<b>2,132</b>	<b>2,116</b>
	Right-of-use assets RMB'000	Lease liabilities RMB'000
As at 1 January 2021	686	718
Depreciation charge	(686)	-
Interest expense	-	16
Payments	-	(734)
As at 31 December 2021	-	-

In addition to the lease of office buildings shown in the table above, the Group recognised the rental expenses in profit or loss from short-term leases of RMB460,000 from UFIDA (Nanchang) for the year ended 31 December 2022 (2021: RMB600,000).

The above related party transactions were conducted on mutually agreed terms.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 34. RELATED PARTY TRANSACTIONS (CONTINUED)

### (b) Outstanding balances with related parties

An analysis of the balances with related parties is as follows:

#### *Due from related parties*

	<b>As at 31 December</b>	
	<b>2022</b>	2021
	<b>RMB'000</b>	RMB'000
<b>Trade related:</b>		
<b>Associates of the holding company</b>		
ZhongGuanCun Bank	–	5
Xi Ma Guo Zheng	114	225
Sinotone Consulting	247	–
<b>Fellow subsidiaries</b>		
Chongqing Yonyou Software	521	–
UFIDA (Nanchang)	39	–
Shanghai Bingjun Network Technology Co., Ltd. (上海秉鈞網絡科技有限公司)	6	6
Shanghai Yonyou Government Affairs	1	–
	<u>928</u>	<u>236</u>

#### *Deposits placed with*

	<b>As at 31 December</b>	
	<b>2022</b>	2021
	<b>RMB'000</b>	RMB'000
<b>Associate of the holding company</b>		
ZhongGuanCun Bank	<u>150,002</u>	<u>150,003</u>

As at 31 December 2022, the Group had interest receivables of RMB30,672,000 due from ZhongGuanCun Bank (2021: RMB23,360,000).

The amounts due from related parties were unsecured, interest-free and repayable on demand.



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 34. RELATED PARTY TRANSACTIONS (CONTINUED)

### (b) Outstanding balances with related parties (continued)

#### Due to related parties

	<b>As at 31 December</b>	
	<b>2022</b>	2021
	<b>RMB'000</b>	RMB'000
<b>Trade related:</b>		
<b>The holding company</b>		
Yonyou	1,097	2,038
<b>Associate of the Company</b>		
Chanjet Payment	650	1,020
<b>Associates of the holding company</b>		
Execution (Beijing)	-	106
Xi Ma Guo Zheng	462	400
Sinotone Consulting	259	296
<b>Fellow subsidiaries</b>		
Shanghai Yonyou Government Affairs	-	9
<b>A company controlled by the ultimate controlling party</b>		
Shenzhen Yifax Financial Services Co., Ltd. (深圳友金所金融服務有限公司)	38	38
<b>Subsidiary of the associate of the holding company</b>		
Sinotone Tech	60	111
<b>A company of which the ultimate controlling party of the company is a shareholder with significant influence</b>		
Shangzhuangyuan (Beijing) Technology Co., Ltd. (北京商狀元科技有限公司)	14	14
<b>Other payables:</b>		
<b>The holding company</b>		
Yonyou	20	-
<b>Associates of the holding company</b>		
Xi Ma Guo Zheng	10	10
Execution (Beijing)	-	80
	<u>2,610</u>	<u>4,122</u>





## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 34. RELATED PARTY TRANSACTIONS (CONTINUED)

#### (c) Compensation of key management personnel of the Group

	<b>2022</b>	2021
	<b>RMB'000</b>	RMB'000
Short term employee benefits	<b>44,672</b>	48,090
Pension scheme contributions	<b>783</b>	717
Equity-settled share-based payment expense	<b>332</b>	343
Total compensation to key management personnel	<b><u>45,787</u></b>	<u>49,150</u>

The key management personnel mentioned above contain directors, supervisors, the chief executive and other key management personnel. Further details of directors', supervisors' and the chief executive's emoluments are included in note 8 to the financial statements.

In 2020, incentive shares were granted to the above certain key management personnel, excluding non-executive directors, independent non-executive directors and supervisors, in respect of their services under the Employee Share Ownership Scheme of the Group, further details of which are set out in note 29 to the financial statements.

\* The related party transactions also constitute connected transactions or continuing connected transactions as defined in Chapter 14A of the Listing Rules.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 35. FINANCIAL INSTRUMENTS BY CATEGORY

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows:

	<b>31 December 2022 RMB'000</b>	31 December 2021 RMB'000
<b>Financial assets</b>		
<b>Financial assets at amortised cost</b>		
Trade receivables	<b>45,373</b>	45,188
Financial assets included in prepayments, other receivables and other assets (exclude long-term receivables)	<b>4,669</b>	2,002
Long-term receivables	<b>6,615</b>	6,318
Cash and bank balances	<b>1,169,225</b>	1,196,100
Financial assets at fair value through profit or loss	–	100,618
Equity investments at fair value through profit or loss	<b>30,014</b>	42,222
	<b><u>1,255,896</u></b>	<u>1,392,448</u>
<b>Financial liabilities</b>		
<b>Financial liabilities at amortised cost</b>		
Trade payables	<b>20,074</b>	18,198
Financial liabilities included in other payables and accruals	<b>157,801</b>	162,717
	<b><u>177,875</u></b>	<u>180,915</u>



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 36. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS

The carrying amounts and fair values of the Group's financial instruments, other than those with carrying amounts that reasonably approximate to fair values, are as follows:

	Carrying amounts		Fair values	
	2022	2021	2022	2021
	RMB'000	RMB'000	RMB'000	RMB'000
<b>Financial assets</b>				
Financial assets at fair value through profit or loss:				
Equity investments at fair value through profit or loss	<b>30,014</b>	42,222	<b>30,014</b>	42,222
Financial assets at fair value through profit or loss	-	100,618	-	100,618
	<b><u>30,014</u></b>	<b><u>142,840</u></b>	<b><u>30,014</u></b>	<b><u>142,840</u></b>

The Group did not have any financial liabilities measured at fair value as at 31 December 2022 and 31 December 2021.

Management has assessed that the fair values of cash and cash equivalents, trade receivables, trade payables, financial assets included in prepayments, other receivables and other assets, and financial liabilities included in other payables and accruals approximate to their carrying amounts largely due to the short-term maturities of these instruments.

The Group's finance department headed by the finance manager is responsible for determining the policies and procedures for the fair value measurement of financial instruments. The finance manager reports directly to the chief financial officer and the audit committee. At each reporting date, the finance department analyses the movements in the values of financial instruments and determines the major inputs applied in the valuation. The valuation is reviewed and approved by the chief financial officer. The valuation process and results are discussed with the audit committee twice a year for interim and annual financial reporting.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 36. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (CONTINUED)

The fair values of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values:

The fair values of unlisted equity investments classified as financial assets at fair value through profit or loss have been estimated using a market-based valuation technique based on assumptions that are not supported by observable market prices or rates. The valuation requires the directors to determine comparable public companies (peers) based on industry, size, leverage and strategy, and to calculate an appropriate price multiple, such as price to sales (“**P/S**”) and price to earnings (“**P/E**”) multiple, for each comparable company identified. These multiple is calculated by dividing the market capitalisation of the comparable company by its total sales and net assets over a designated period. The trading multiple is then discounted for considerations such as illiquidity and size differences between the comparable companies based on company-specific facts and circumstances. The discounted multiple is applied to the corresponding earnings measure of the unlisted equity investments to measure the fair value. The directors believe that the estimated fair values resulting from the valuation technique, which are recorded in the consolidated statement of financial position, and the related changes in fair values, which are recorded in profit or loss, are reasonable, and that they were the most appropriate values at the end of the reporting period.

The Group also invests in wealth management products issued by banks in Mainland China. The Group has estimated the fair value of these wealth management products by using a discounted cash flow valuation model based on the market interest rates of instruments with similar terms and risks.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 36. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (CONTINUED)

Below is a summary of significant unobservable inputs to the valuation of financial instruments together with a qualitative sensitivity analysis as at 31 December 2022 and 2021:

	<b>Valuation technique</b>	<b>Significant unobservable input</b>	<b>Range</b>	<b>Correlation of fair value to the input</b>
Unlisted equity investments	Market approach-valuation multiples	Average P/S multiple of peers	2022: 4.0x to 5.3x (2021: 4.7x to 6.3x)	Positive correlation
		Average P/E multiple of peers	2022: 50.7x (2021: 89.2x)	Positive correlation
		Discount for lack of marketability	2022: 16.0% to 27.3% (2021: 16.0% to 28.1%)	Negative correlation

The discount for lack of marketability represents the amounts of premiums and discounts determined by the Group that market participants would take into account when pricing the investments.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 36. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (CONTINUED)

#### Fair value hierarchy

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

#### Assets measured at fair value:

#### As at 31 December 2022

	Fair value measurement using			Total RMB'000
	Quoted prices in active markets (Level 1) RMB'000	Significant observable inputs (Level 2) RMB'000	Significant unobservable inputs (Level 3) RMB'000	
Financial assets at fair value through profit or loss:				
Equity investments at fair value through profit or loss	-	-	30,014	30,014

#### As at 31 December 2021

	Fair value measurement using			Total RMB'000
	Quoted prices in active markets (Level 1) RMB'000	Significant observable inputs (Level 2) RMB'000	Significant unobservable inputs (Level 3) RMB'000	
Financial assets at fair value through profit or loss:				
Equity investments at fair value through profit or loss	-	-	42,222	42,222
Financial assets at fair value through profit or loss	-	100,618	-	100,618
	-	100,618	42,222	142,840



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 36. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (CONTINUED)

#### Fair value hierarchy (continued)

##### *Liabilities measured at fair value:*

The Group did not have any financial liabilities measured at fair value as at 31 December 2022 and 31 December 2021.

During the year, there were no transfers of fair value measurements between Level 1 and Level 2 and no transfers into or out of Level 3 for both financial assets and financial liabilities (2021: Nil).

##### *Assets for which fair values are disclosed:*

#### As at 31 December 2022

	Fair value measurement using			Total RMB'000
	Quoted prices in active markets (Level 1) RMB'000	Significant observable inputs (Level 2) RMB'000	Significant unobservable inputs (Level 3) RMB'000	
Long-term receivables	-	6,615	-	6,615

#### As at 31 December 2021

	Fair value measurement using			Total RMB'000
	Quoted prices in active markets (Level 1) RMB'000	Significant observable inputs (Level 2) RMB'000	Significant unobservable inputs (Level 3) RMB'000	
Long-term receivables	-	6,318	-	6,318



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 37. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's principal financial instruments comprise cash and term deposits. These financial instruments are mainly held for the purpose of supporting the daily operations of the Group. The Group has various other financial assets and liabilities such as trade receivables and trade payables, which arise directly from its operations.

The main risks arising from the Group's financial instruments are credit risk, liquidity risk and foreign currency risk. The board of directors reviews and agrees policies for managing each of these risks and they are summarised below:

#### (a) Credit risk

The Group trades only with recognised and creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis and the Group's exposure to bad debts is not significant. For transactions that are not denominated in the functional currency of the relevant operating unit, the Group does not offer credit terms.

#### ***Maximum exposure and year-end staging***

The tables below show the credit quality and the maximum exposure to credit risk based on the Group's credit policy, which is mainly based on past due information unless other information is available without undue cost or effort, and year-end staging classification as at 31 December. The amounts presented are net carrying amounts for financial assets.





# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 37. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### (a) Credit risk (continued)

#### Maximum exposure and year-end staging (continued)

As at 31 December 2022

	12-month	Lifetime ECLs			Total
	ECLs	Stage 1	Stage 2	Stage 3	
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Trade receivables*	-	-	-	45,373	45,373
Financial assets included in prepayments, other receivables and other assets					
- Normal**	4,669	-	-	-	4,669
- Doubtful**	-	-	-	-	-
Cash and bank balances					
- Not yet past due	1,169,225	-	-	-	1,169,225
	<u>1,173,894</u>	<u>-</u>	<u>-</u>	<u>45,373</u>	<u>1,219,267</u>

As at 31 December 2021

	12-month	Lifetime ECLs			Total
	ECLs	Stage 1	Stage 2	Stage 3	
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Trade receivables*	-	-	-	45,188	45,188
Financial assets included in prepayments, other receivables and other assets					
- Normal**	2,002	-	-	-	2,002
- Doubtful**	-	-	-	-	-
Cash and bank balances					
- Not yet past due	1,196,100	-	-	-	1,196,100
	<u>1,198,102</u>	<u>-</u>	<u>-</u>	<u>45,188</u>	<u>1,243,290</u>



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 37. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### (a) Credit risk (continued)

##### *Maximum exposure and year-end staging (continued)*

- \* For trade receivables to which the Group applies the simplified approach for impairment, information based on the provision matrix is disclosed in note 19 to the financial statements.
- \*\* The credit quality of the financial assets included in prepayments, other receivables and other assets is considered to be “normal” when they are not past due and there is no information indicating that the financial assets had a significant increase in credit risk since initial recognition. Otherwise, the credit quality of the financial assets is considered to be “doubtful”.

Since the Group trades only with recognised and creditworthy third parties, there is no requirement for collateral. The majority of the Group’s customers are required to make payments in advance, and only a very small portion of the Group’s customers could enjoy the credit policy. In view of the aforementioned and the fact that the Group’s trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk.

Further quantitative data in respect of the Group’s exposure to credit risk arising from trade receivables are disclosed in note 19 to the financial statements.

#### (b) Liquidity risk

The Group monitors its risk to a shortage of funds using a recurring liquidity planning tool. This tool considers the maturity of both its financial instruments and financial assets (e.g., trade receivables) and projected cash flows from operations.

The Group’s objective is to maintain a balance between continuity of funding. The Group’s financial liabilities mainly comprise trade payables, other payables and lease liabilities, which arise directly from its operations that are usually repayable within three months. Their carrying values are equal to their fair values. The Group’s management monitors the working capital position to ensure that there is adequate liquidity to meet with all the financial obligations when they become due and to maximise the return of the Group’s financial resources.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 37. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### (b) Liquidity risk (continued)

The maturity profile of the Group's financial liabilities and lease liabilities as at the end of the reporting period, based on the contractual undiscounted payments, is as follows:

	1 to 3 months <i>RMB'000</i>	3 to less than 12 months <i>RMB'000</i>	1 to 2 years <i>RMB'000</i>	2 to 3 years <i>RMB'000</i>	Total <i>RMB'000</i>
<b>31 December 2022</b>					
Trade payables	20,074	-	-	-	20,074
Lease liabilities	1,599	5,375	6,177	122	13,273
Financial liabilities included in other payables and accruals	<u>157,801</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>157,801</u>
	<u>179,474</u>	<u>5,375</u>	<u>6,177</u>	<u>122</u>	<u>191,148</u>
<b>31 December 2021</b>					
Trade payables	18,198	-	-	-	18,198
Lease liabilities	392	727	745	186	2,050
Financial liabilities included in other payables and accruals	<u>162,717</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>162,717</u>
	<u>181,307</u>	<u>727</u>	<u>745</u>	<u>186</u>	<u>182,965</u>



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 37. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### (c) Foreign currency risk

Foreign currency risk means the risk of fluctuations in the fair value or future cash flows of financial instruments which arise from changes in exchange rates. The Group's foreign currency risk mainly arises from sales or purchases by operating units in currencies other than the units' functional currencies and from net investments in foreign operations.

The Group's businesses are mainly located in Mainland China and are transacted and settled in RMB. As at 31 December 2022, except for RMB76,689,000 denominated in Hong Kong dollars (2021: RMB69,797,000) and RMB6,132,000 denominated in United States dollars (2021: RMB5,781,000) included in cash and bank balances, all assets and liabilities were denominated in RMB.

Management believes that the fluctuation of the exchange rates of foreign currencies against RMB will not affect the Group's results of operations.

The following table demonstrates the sensitivity at the end of the reporting period to a reasonably possible change in the Hong Kong dollar and RMB exchange rate, with all other variables held constant, of the Group's profit after tax and the Group's equity.

	<b>Increase/ (decrease) in Hong Kong dollar/ RMB rate %</b>	<b>Increase/ (decrease) in profit after tax RMB'000</b>	<b>Increase/ (decrease) in equity RMB'000</b>
<b>2022</b>			
If the RMB weakens against the Hong Kong dollar	<b>3%</b>	<b>1,956</b>	<b>1,956</b>
If the RMB strengthens against the Hong Kong dollar	<b>(3%)</b>	<b>(1,956)</b>	<b>(1,956)</b>
<b>2021</b>			
If the RMB weakens against the Hong Kong dollar	3%	1,780	1,780
If the RMB strengthens against the Hong Kong dollar	(3%)	(1,780)	(1,780)



# NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

## 37. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### (d) Capital management

The primary objectives of the Group's capital management are to safeguard the Group's ability to continue as a going concern and to maintain healthy capital ratios in order to support its business and maximise shareholders' value.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Group is not subject to any externally imposed capital requirements. No changes were made in the objectives, policies or processes for managing capital during the years ended 31 December 2022 and 31 December 2021.

The Group monitors capital using a gearing ratio, which is net debt divided by total equity. Net debt was calculated as the total amount of interest-bearing liabilities less cash and bank balances. The Group's gearing ratio was nil as at 31 December 2022 and 31 December 2021.



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 38. STATEMENT OF FINANCIAL POSITION OF THE COMPANY

Information about the statement of financial position of the Company at the end of the reporting period is as follows:

	<b>2022</b>	2021
	<b>RMB'000</b>	RMB'000
<b>Non-current assets</b>		
Property, plant and equipment	<b>6,767</b>	7,570
Right-of-use assets	<b>12,804</b>	2,037
Intangible assets	<b>5,307</b>	12,973
Investment in a subsidiary	<b>3,793</b>	2,793
Investment in an associate	<b>7,827</b>	9,311
Equity investments at fair value through profit or loss	<b>30,014</b>	42,222
Deferred tax assets	<b>18,347</b>	18,485
Prepayments, other receivables and other assets	<b>65,025</b>	58,847
Total non-current assets	<b>149,884</b>	154,238
<b>Current assets</b>		
Inventories	<b>815</b>	723
Trade receivables	<b>45,806</b>	45,188
Prepayments, other receivables and other assets	<b>146,595</b>	104,666
Financial assets at fair value through profit or loss	<b>–</b>	100,618
Cash and bank balances	<b>1,166,132</b>	1,193,357
Total current assets	<b>1,359,348</b>	1,444,552



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 38. STATEMENT OF FINANCIAL POSITION OF THE COMPANY (CONTINUED)

	2022 RMB'000	2021 RMB'000
<b>Current liabilities</b>		
Trade payables	20,074	18,198
Contract liabilities	331,206	274,149
Other payables and accruals	292,903	269,810
Lease liabilities	<u>6,567</u>	<u>1,055</u>
Total current liabilities	<u>650,750</u>	<u>563,212</u>
<b>Net current assets</b>	<u>708,598</u>	<u>881,340</u>
<b>Total assets less current liabilities</b>	<u>858,482</u>	<u>1,035,578</u>
<b>Non-current liabilities</b>		
Lease liabilities	6,185	906
Contract liabilities	109,957	97,596
Long-term liabilities	<u>38,862</u>	<u>38,681</u>
Total non-current liabilities	<u>155,004</u>	<u>137,183</u>
<b>Net assets</b>	<u>703,478</u>	<u>898,395</u>
<b>Equity</b>		
Issued capital	325,772	325,772
Treasury shares held under the employee trust benefit scheme	(169,700)	(169,700)
Reserves (note)	<u>547,406</u>	<u>742,323</u>
<b>Total equity</b>	<u>703,478</u>	<u>898,395</u>



## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

31 December 2022

### 38. STATEMENT OF FINANCIAL POSITION OF THE COMPANY (CONTINUED)

Note:

A summary of the Company's reserves is as follows:

	Capital reserve RMB'000	Merger reserve RMB'000	Share- based payment reserve RMB'000	Statutory reserve RMB'000	Retained profits RMB'000	Total RMB'000
<b>At 1 January 2021</b>	901,381	(4)	10,029	76,374	41,826	1,029,606
Total comprehensive loss for the year	-	-	-	-	(162,147)	(162,147)
Final 2020 dividend declared	-	-	-	-	(17,375)	(17,375)
Capitalisation of capital reserve	(108,590)	-	-	-	-	(108,590)
Share-based payments	-	-	829	-	-	829
<b>At 31 December 2021 and 1 January 2022</b>	<b>792,791</b>	<b>(4)</b>	<b>10,858</b>	<b>76,374</b>	<b>(137,696)</b>	<b>742,323</b>
Total comprehensive loss for the year	-	-	-	-	(195,727)	(195,727)
Statutory surplus reserve compensation	-	-	-	(76,374)	76,374	-
Share-vested under the employee trust benefit scheme	874	-	(874)	-	-	-
Share-based payments	-	-	810	-	-	810
<b>At 31 December 2022</b>	<b>793,665</b>	<b>(4)</b>	<b>10,794</b>	<b>-</b>	<b>(257,049)</b>	<b>547,406</b>

The share-based payment reserve comprises the fair values of trust benefit units and incentive shares granted which are yet to be exercised, as further explained in the accounting policy for share-based payments in note 2.4 to the financial statements. The amount will either be transferred to the capital reserve account when the related trust benefit units and incentive shares are vested, or be transferred to retained profits should the related trust benefit units and incentive shares be forfeited.

### 39. APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements were approved and authorised for issue by the board of directors on 23 March 2023.





## DEFINITIONS

*In this report, unless the context otherwise requires, the following words and expressions shall have the following meanings.*

“All-electronic Invoice”	the comprehensive digital electronic invoice
“Articles of Association”	the articles of association of the Company, as amended from time to time
“Board” or “Board of Directors”	the board of directors of the Company
“Capitalization Issue”	the issue of five (5) capitalization shares for every ten (10) shares to all Shareholders by way of capitalization of capital reserve by the Company in October 2021
“CASBE”	The latest Accounting Standards for Business Enterprises issued by MOF and the related application guidance, interpretations and other related requirements
“Chairman”	the chairman of the Board
“Chanjet Payment”	Beijing Chanjet Payment Technology Co., Ltd. (北京暢捷通支付技術有限公司), a company with limited liability established in the PRC on 29 July 2013 and held by the Company as to 19.28%
“Chanjet U.S.”	Chanjet Information Technology Corporation, a company incorporated in California on 5 November 2012 under the laws of the State of California of the United States, and a wholly-owned subsidiary of the Company
“Chanjet Yunhui”	Beijing Chanjet Yunhui Information Technology Co., Ltd. (北京暢捷雲匯信息技術有限公司), a company with limited liability established in the PRC on 12 April 2019 and a wholly-owned subsidiary of the Company
“Company” or “our Company”	Chanjet Information Technology Company Limited (暢捷通信息技術股份有限公司), a joint stock limited company incorporated in the PRC, whose H shares are listed and traded on the Hong Kong Stock Exchange
“Company Law”	the Company Law of the People’s Republic of China



## DEFINITIONS (CONTINUED)

“Director(s)”	member(s) of the Board, including all executive, non-executive and independent non-executive directors of the Company
“Domestic Share(s)”	the ordinary share(s) in the share capital of the Company with a nominal value of RMB1.00 each, which are subscribed for and paid up in RMB and are unlisted shares which are not currently listed or traded on any stock exchange
“Employee Share Ownership Scheme”	the 2020 employee share ownership scheme adopted by the Company on 28 December 2020
“Employee Trust Benefit Scheme”	the employee trust benefit scheme of the Company adopted on 8 June 2015 and amended on 18 May 2016
“Group”	the Company and its subsidiaries (or the Company and any one or more of its subsidiaries, as the context may require)
“H Shares”	overseas listed foreign invested ordinary shares in the share capital of the Company with a nominal value of RMB1.00 each, which are listed and traded on the Hong Kong Stock Exchange
“Happiness Investment”	Happiness Investment Co., Ltd. (北京用友幸福投資管理有限公司), a company established in the PRC with limited liability on 12 May 2010 and one of the promoters of the Company and a holding subsidiary of Yonyou, in which Yonyou holds 60% of shares
“HK\$” or “HK dollars” or “Hong Kong dollars”	Hong Kong dollars, the lawful currency of Hong Kong
“Hong Kong” or “HK”	the Hong Kong Special Administrative Region of the PRC
“Hong Kong Stock Exchange”	The Stock Exchange of Hong Kong Limited
“Hwabao Trust”	Hwabao Trust Co., Ltd. (華寶信託有限責任公司), a company established in the PRC with limited liability in September 1998
“IFRSs”	International Financial Reporting Standards promulgated by the International Accounting Standards Board (“IASB”). IFRSs include the International Accounting Standards and their interpretations



## DEFINITIONS (CONTINUED)

“Independent Third Party(ies)”	an individual(s) or a company(ies) who/which is/are independent of and not connected with (within the meaning of the Listing Rules) any of Directors, Supervisors, chief executives or Substantial Shareholders (as defined in the Listing Rules) of the Company, its subsidiaries or any of their respective associates
“Listing Date”	26 June 2014, being the date on which the Company’s H Shares were listed on the main board of the Hong Kong Stock Exchange
“Listing Rules”	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, as amended, supplemented or otherwise modified from time to time
“Latest Practicable Date”	13 April 2023, being the latest practicable date prior to the printing of this annual report for the purpose of ascertaining certain information contained herein
“Model Code”	the Model Code for Securities Transactions by Directors of Listed Issuers set out in Appendix 10 to the Listing Rules
“MOF”	the Ministry of Finance of the People’s Republic of China (中華人民共和國財政部)
“MSE(s)”	micro and small scale enterprise(s)
“National Trust”	National Trust Co., Ltd. (國民信託有限公司), a company established in the PRC with limited liability in January 1987
“NPC”	the National People’s Congress of the People’s Republic of China (中華人民共和國全國人民代表大會)
“Pandemic”	the novel coronavirus (COVID-19) epidemic
“PRC” or “China” or the “People’s Republic of China”	the People’s Republic of China and, except where the context otherwise requires, for the purpose of this report excludes Hong Kong, the Macau Special Administrative Region of the PRC or the region of Taiwan
“President”	the president of the Company



## DEFINITIONS (CONTINUED)

“Prospectus”	the prospectus published by the Company on 16 June 2014
“Reporting Period”	the year ended 31 December 2022
“Renminbi” or “RMB”	Renminbi, the lawful currency of the PRC
“Point Scheme”	the long-term employee incentive point scheme approved and adopted by the Company on 29 March 2019
“Seentao Technology”	Seentao Technology Co., Ltd. (新道科技股份有限公司), a subsidiary of Yonyou, the shares of which are listed on the National SME Share Transfer System (Stock Code: 833694)
“SFO” or “Securities and Futures Ordinance”	the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time
“Share(s)”	share(s) of the Company with nominal value of RMB1.00 each
“Shareholder(s)”	holder(s) of the Share(s) of the Company
“Shareholding Platform”	Five limited partnerships established by the Employee Share Ownership Scheme Participants, including Tianjin Binhai New Area Huiyun Hongchuang Technology Partnership (limited partnership)* (天津濱海新區慧雲宏創科技合夥企業(有限合夥)), Tianjin Binhai New Area Yundao Tongsheng Technology Partnership (limited partnership)* (天津濱海新區雲道同盛科技合夥企業(有限合夥)), Tianjin Binhai New Area Yunzhi Jietong Technology Partnership (limited partnership)* (天津濱海新區雲智捷通科技合夥企業(有限合夥)), Tianjin Binhai New Area Yunda Xiangsheng Technology Partnership (limited partnership)* (天津濱海新區雲達祥晟科技合夥企業(有限合夥)) and Tianjin Binhai New Area Yuntongjuxin Technology Partnership (limited partnership)* (天津濱海新區雲通聚新科技合夥企業(有限合夥)), for the purpose of implementing the Employee Share Ownership Scheme
“State Council”	State Council of the People’s Republic of China
“Substantial Shareholder(s)”	has the meaning ascribed to it in the Securities and Futures Ordinance



## DEFINITIONS (CONTINUED)

“Supervisor(s)”	the member(s) of the Supervisory Committee
“Supervisory Committee”	the supervisory committee of the Company
“US\$” or “U.S. dollars”	United States dollars, the lawful currency for the time being of the United States
“Yonyou”	Yonyou Network Technology Co., Ltd. (用友網絡科技股份有限公司), a joint stock limited company incorporated in the PRC on 18 January 1995, the shares of which are listed and traded on the Shanghai Stock Exchange (上海證券交易所) (Stock Code: 600588), a controlling Shareholder of the Company
“Yonyou Fintech”	Yonyou Fintech Information Technology Co., Ltd. (用友金融信息技術股份有限公司), the shares of which are listed and traded on the National SME Share Transfer System (Stock Code: 839483) and a subsidiary of Yonyou
“Yonyou Group”	Yonyou and its subsidiaries (other than the Group)
“Yonyou Auto”	Yonyou Auto Information Technology (Shanghai) Co., Ltd. (用友汽車信息科技(上海)股份有限公司), the application of A-share public offering of which has been approved by the Shanghai Stock Exchange and approved for registration by the China Securities Regulatory Commission and its shares is to be issued and listed, a subsidiary of Yonyou
“Yonyou Up”	Yonyou Up Information Technology Co., Ltd. (用友優普信息技術有限公司), a limited company incorporated in the PRC on 25 February 2014, a wholly-owned subsidiary of Yonyou
“%”	percent