



JIA YAO HOLDINGS LIMITED

嘉耀控股有限公司

(Incorporated in the Cayman Islands with Limited Liability)
Stock Code : 01626

ANNUAL REPORT
2022







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FINANCIAL HIGHLIGHTS

The board (the "Board") of directors (the "Directors") of Jia Yao Holdings Limited (the "Company") is pleased to announce the annual results of the Company and its subsidiaries (collectively, the "Group") for the year ended 31 December 2022 (the "Year") together with the comparative figures for the corresponding period in 2021.

- Revenue for the year ended 31 December 2022 increased by approximately 40.6% or RMB279.4 million to approximately RMB968.4 million as compared with the same period in 2021.
- Gross profit for the year ended 31 December 2022 increased by approximately 112.0% or RMB72.8 million to approximately RMB137.9 million as compared with the same period in 2021.
- Gross profit margin for the year ended 31 December 2022 increased by approximately 4.8% from approximately 9.4% to approximately 14.2% as compared with the same period in 2021.
- Profit attributable to owners of the Company was approximately RMB5.5 million for the year ended 31 December 2022 as compared to loss attributable to owners of the Company was approximately RMB26.2 million for the year ended 31 December 2021.
- Average trade and notes receivable turnover days decreased from approximately 52 days for the year ended 31 December 2021 to approximately 52 days for the year ended 31 December 2022.
- Average trade and notes payable turnover days increased from approximately 184 days for the year ended 31 December 2021 to approximately 209 days for the year ended 31 December 2022.
- Average inventory turnover days decreased from approximately 104 days for the year ended 31 December 2021 to approximately 92 days for the year ended 31 December 2022.
- The Board recommended the payment of a final dividend for the year ended 31 December 2022 of HKD0.056 per share (for the year ended 31 December 2021: nil).

Notes:

- (i) Gross profit margin were calculated based on gross profit for the year divided by the revenue for the year.
- (ii) Average trade and notes receivable turnover days were calculated as the average of the beginning and ending of trade and notes receivable balance of the year end divided by the revenue for the year and multiplied by the number of days for the year (365 days for the year ended 31 December 2022 (for the year ended 31 December 2021: 365 days)).
- (iii) Average trade and notes payable turnover days were calculated as the average of the beginning and ending of trade and notes payable balance of the year end divided by the cost of sales for the year and multiplied by the number of days for the year (365 days for the year ended 31 December 2022 (for the year ended 31 December 2021: 365 days)).
- (iv) Average inventory turnover days were calculated as the average of the beginning and ending of inventories balance of the year end divided by the cost of sales for the year and multiplied by the number of days for the year (365 days for the year ended 31 December 2022 (for the year ended 31 December 2021: 365 days)).

CORPORATE INFORMATION



Board of Directors

Executive Director

Mr. Yang Yoong An (*Chairman*)

Non-executive Directors

Mr. Feng Bin

Mr. Yang Fan

Independent Non-executive Directors

Mr. Gong Jinjun

Mr. Zeng Shiquan

Mr. Wang Ping

Company Secretary

Mr. Wu Hung Wai (*HKICPA*)

Registered Office

Third Floor, Century Yard, Cricket Square, P.O. Box 902,
Grand Cayman, KY1-1103,
Cayman Islands

Headquarter and Principal Place of Business in the PRC

No. 6 Qingdao Road
Dongshan Economic Developing District
Yichang, Hubei

Principal Place of Business in Hong Kong

Suite 3212, 32nd Floor, Tower One, Times Square
No. 1 Matheson Street, Causeway Bay
Hong Kong

Audit Committee

Mr. Wang Ping (*Chairman*)

Mr. Gong Jinjun

Mr. Zeng Shiquan

Remuneration Committee

Mr. Gong Jinjun (*Chairman*)

Mr. Yang Fan

Mr. Wang Ping

Nomination Committee

Mr. Yang Yoong An (*Chairman*)

Mr. Zeng Shiquan

Mr. Gong Jinjun

Corporate Website

www.jiayaoholdings.com

Authorised Representatives

Mr. Yang Fan

Mr. Wu Hung Wai

Principal Bankers

China Merchants Bank Yichang Branch

Hubei Bank Corporation Yichang Branch

Principal Share Registrar and Transfer Office

Tricor Services (Cayman Islands) Limited
Third Floor, Century Yard, Cricket Square, P.O. Box 902,
Grand Cayman, KY1-1103,
Cayman Islands

Hong Kong Branch Share Registrar and Transfer Office

Union Registrars Limited
Suites 3301-04, 33/F.
Two Chinachem Exchange Square
338 King's Road
North Point
Hong Kong

Legal Adviser as to Hong Kong Laws

Loong & Yeung
Room 1603, 16th Floor, China Building
29 Queen's Road Central
Central, Hong Kong

Auditor

PricewaterhouseCoopers
Certified Public Accountants and Registered PIE Auditor
22/F., Prince's Building
Central, Hong Kong



CHAIRMAN'S STATEMENT

Dear Shareholders,

On behalf of the Board, I am pleased to present the annual report of the Company for the year ended 31 December 2022.

The year of 2022 was a difficult one for China as Coronavirus Disease 2019 ("COVID-19" or "the pandemic") posed new threats to a country already tested by strict pandemic curbs and suffering a property market slump. Gross domestic product (GDP) growth for the year dropped to just 3% due in large part to months of widespread lockdowns. However, thanks to government policy support for infrastructure investment and credit expansion, and the relaxation of "zero-COVID" measures towards the end of the year, China's economy withstood the pressures and showed signs of stabilising.

Despite the impact of the pandemic, tobacco industry enjoyed steady growth throughout the year, with a gradual recovery in profitability and a positive contribution to higher national and local fiscal revenues and economic development.

Multiple pressures weighed on the economy, but the tobacco industry was a key contributor to growth. Seizing market opportunities, the Group stepped up efforts to optimise its business strategies during the year through proactive strategic tendering, accelerating the development of its e-cigarette business, and introducing new products and designs, and we are pleased to have achieved progress in most aspects of our business. During the year, the Group's total revenue increased 40.6% to RMB968.4 million. Thanks to the concerted efforts of all Jia Yao staff, the contribution of our e-cigarette business, and effective cost control, the Group successfully achieved a business turnaround, with financial results that were an improvement on those of the previous year.

Deploying enhanced technology, the Group demonstrated its capacity to meet its customers' most specific requirements. We strategically shifted our focus to value-added products through introducing own branded e-cigarette products with excellent design. These efforts, alongside our control of materials costs, enabled the Group to deliver an improved performance in the e-cigarette segment and stable growth in overall revenue.

During the year, the Group took a thorough approach to the strategic configuration of its e-cigarette business, and achieved breakthroughs that included supplying products to several overseas markets, which was prominent contribution to the Group's results. Cognisant of the low penetration rate in the e-cigarette market, the Group has directed its efforts to developing an industry chain in the e-cigarette industry. The expansion has enabled the Group to further enhance its e-cigarette and peripheral product manufacturing capabilities. Leveraging its technological expertise and the networks in the tobacco industry, the Group expects to bolster its presence in the e-cigarette market, accelerating the expansion of the segment and further diversifying its tobacco-related business. Furthermore, the Group has intensive experience in tobacco industry with extensive business network that the Group is able to modify the business strategy in time following by the change of regulation in e-cigarette industry.

Benefiting from growing market acceptance, proactive marketing, and innovation by e-cigarette manufacturers, the e-cigarette market continues to grow globally. In China, the government implemented strict supervision measures and regulations for the industry in 2022, which the Group believes will promote the long-term, sustained development of the tobacco industry. The Group will continue to take a prudent, pragmatic approach to its business and will exercise heightened vigilance with respect to the ever-changing regulatory landscape, making ongoing efforts when it comes to product development, seeking to fortify its market leadership, and fostering the sustainable development of the segment.

CHAIRMAN'S STATEMENT



China's economy is set to rebound in 2023 as mobility and economic activity resume after the lifting of pandemic-related restrictions. As consumer confidence improves, demand for cigarettes is expected to grow in 2023, which will boost the market for high-end cigarette brands and products. As an upstream enterprise supporting the tobacco industry, Jia Yao is cautiously optimistic about the prospects of its paper cigarette packaging business and will continue to pursue improved product innovation and design capabilities to better meet clients' expectations. Alongside continuing to implement cost control measures, the Group will seize potential business opportunities by submitting tenders to explore the full potential of the market, enhancing marketing resources to further expand its sales channels.

To increase its market share, the Group will continue to expand its e-cigarette related business. In addition to exporting overseas, the Group will take an attention approach to China's domestic e-cigarette industry. Mindful of regulatory , it will closely observe market dynamics and remain responsive to evolving conditions in order to craft effective business strategies.

Thanks to its healthy financial position and sound business fundamentals, the Group's management believes that Jia Yao is well on the way to further growth in the years ahead, and that the e-cigarette business will progressively become a major revenue driver in the medium to long term.

I would like to take this opportunity to express my gratitude for the continuous support of all our shareholders, investors and customers. The Group's management team and all staff members will continue to make every effort to deliver a sustainable business performance and maximise shareholder returns.

YANG Yoong An

Chairman of the Board and Executive Director

Hong Kong, 30 March 2023



MANAGEMENT DISCUSSION AND ANALYSIS

Market Review

Global economic activity decelerated sharply in 2022, with inflation higher than in several decades. Alongside the cost-of-living crisis, tightening financial conditions in most regions, the uncertainty of geopolitical stability and the lingering Coronavirus Disease 2019 (“COVID-19” or “the pandemic”), the world economy continued to face growing headwinds. Global trade has slowed since the second half of 2022, according to the latest Global Trade Update published by the United Nations Conference on Trade and Development. The ongoing tightening of financial conditions has further increased pressure on highly indebted governments, amplifying vulnerabilities and negatively affecting investment and international trade flows.

In China, the economy remained mired in uncertainty throughout the year due to the continued instability associated with the pandemic and a series of closure measures under the central government’s “zero-COVID” policy. Nevertheless, the country’s economy has begun to recover amid a gradual opening since Q3 2022. In addition, the National Health Commission announced 20 new measures in early November 2022 to further optimise COVID-19 control measures, signalling a clear, progressive approach to reopening. According to data released by the National Bureau of Statistics (NBS), China’s economy grew 3% to reach a record RMB121 trillion in 2022, with a gradual improvement in growth momentum and amid ongoing overall resilience.

Data released by the NBS showed that from January to October 2022, China’s cigarette production reached approximately 2.15 trillion units, up by 1.4% year on year. From March 2020 to October 2022, China’s monthly cigarette production totalled 5.24 trillion units. A report on global e-cigarette industry development trends through 2021-22 by data mining and analysis firm iMedia Research has shown that China’s domestic market for e-cigarettes grew at an estimated rate of 76.0% in 2022, reaching RMB25.5 billion. The Chinese e-cigarette industry’s export market also maintained growth momentum at an estimated rate of 63.4% in 2022, reaching approximately RMB165.9 billion. The report said that amid progressive improvements in domestic e-cigarette regulation, the industry could be a significant contributor to the economy and society.

According to the latest study by Grand View Research, the global e-cigarette and vape market size was valued at USD22.45 billion in 2022 and is expected to grow at a compound annual growth rate (CAGR) of 30.6% from 2023 to 2030, coupled with the growing awareness of public that e-cigarettes is safer than traditional cigarettes, the desire for substantially less hazardous e-cigarettes has grown, which prompted the global uptake of e-cigarettes. In view of the growth in e-cigarettes, an increasing number of mergers and acquisitions between traditional cigarette and e-cigarette manufacturers is trending in the market, to collaborate for product development and improve presence in the market, indicating that the traditional cigarette enterprises are shifting strategies to adapt the emerging market.

In March 2022, the State Tobacco Monopoly Administration (STMA) issued a regulation on licence management for e-cigarette production. The regulation was implemented two months later, and e-cigarettes sales channel management is to be put in place via an e-cigarette trading management platform to standardise sales. The move signifies the determination of China’s tobacco industry to promote high-quality sustainable development and ongoing structural optimisation. In addition, the Ministry of Finance, the General Administration of Customs and the State Administration of Taxation issued a notice on the imposition of consumption tax on electronic cigarettes in late October 2022, which included e-cigarettes in the scope of consumption tax at a rate of 36% for production (imports) and 11% for wholesale. The new tax arrangement was implemented on 1 November 2022. The launch of the regulations shows that the e-cigarette industry will officially enter a new era of standardised development, and that the upstream and downstream e-cigarette industry chain may soon see a reconfiguration. Guosheng Securities believes that leading enterprises can rely on multiple

MANAGEMENT DISCUSSION AND ANALYSIS



advantages, such as scale, automation and strong bargaining power, to smooth the impact of the tax. As small unqualified enterprises exit the market, increased industry concentration is likely. As a result, the implementation of the tax policy is expected to boost e-cigarette enterprises' export business.

Capitalising on its reputable brand image and expertise, Jia Yao's tobacco packaging business remained on track during the year, and its e-cigarette business has made a clear breakthrough in its development and opportunities. In face of rising costs, the Group has taken effective cost control measures through process optimisation, materials optimisation and production efficiency improvements to fulfil customer demand for product preservation.

Business Review

Jia Yao is primarily engaged in the design, production and sales of paper cigarette packages and electronic cigarettes. For the paper cigarette packages segment, the Group is providing paper cigarette packaging services for key cigarette brands designated by the STMA. The Group's subsidiary, Hubei Golden Three Gorges Printing Industry Co., Ltd.* (湖北金三峡印務有限公司) ("Hubei Golden Three Gorges"), has been operating in China for more than two decades. For the electronic cigarettes segment, the Group increased its investment in production and the development of own branded product in order to grasp the opportunity of rapid growth of electronic cigarette market in recent years. In additions to the production and development of own branded product, the Group also focused to develop the business to the OEM and ODM production of e-cigarette related products with comprehensive e-cigarette supply chain for several international e-cigarette brands. It is foreseeable that the electronic cigarettes segment will become the major revenue and profit growth drivers of the Group in the future.

Sales and Distribution

Maintaining solid, stable business relationships with customers has always been Jia Yao's mission, as the Group believes that this is the key to excelling and outperforming its peers in the cigarette industry. By adopting advanced technologies, the Group aims to provide high value-added, distinct and differentiated products for its customers, with the ultimate goal of forging committed, long-term business partnerships with them.

In the paper cigarette packaging segment, the Group serves customers with a presence across China, including major provincial tobacco companies and non-provincial tobacco companies operating under the China Tobacco Industry Development Center* (中國煙草實業發展中心), with operations and production centres in Hubei, Sichuan, Yunnan and other provinces. During the reporting year, the Group secured more orders than during the previous year through competitive tendering and new product development. Alongside its ongoing efforts to strengthen communication and cooperation with customers, and to increase the proportion of its proprietary business, the Group introduced new suppliers, optimising processes and materials, and improving production efficiency to achieve sustainable, long-term comprehensive benefits.

In the e-cigarette business, since the concentrate on expansion of business in year 2022, the Group has aimed to expand its footprint in the e-cigarette peripheral product space and its penetration and development of the segment. The segment generated revenue of RMB217.0 million for the Group during the reporting year, approximately 22.4% of its total revenue.

Despite the fact that short-term Chinese e-cigarette demand may be somewhat affected by a series of restrictive government measures, the Group believes that standardised management is conducive to the orderly development of the industry, given that its penetration rate is still relatively low, indicating room for further development. Moreover, the Group's e-cigarette products are made mainly for export, underlining the fact that the inclusion of e-cigarettes in the scope of consumption tax has no significant impact on its business.

* For identification purpose only



MANAGEMENT DISCUSSION AND ANALYSIS

Product Development and Design

Throughout the years, the Group has consistently driven itself to innovate. Capitalising on its technological expertise and development, including its advanced production lines and state-of-the-art production facilities, the Group has aimed to fully utilise its capacity to manufacture mid-range and high-end products, enabling it to maintain its status as a market leader.

In order to further improve the efficiency of the production lines of electronic cigarette, it is necessary to consider the needs of automated production prior to the product design stage. During the reporting year, the Group reviewed the product development technology, which fully considers the requirements of product manufacturing and importing automation equipment at the stage of product design and improves the manufacturability and automation feasibility of products.

Technology Development and Quality Control

Advocating the concept of “management innovation, system leadership”, the Group has always adhered to a policy of pursuing refinement, specialisation and standardisation to bolster its solid reputation for quality products. During the reporting year, the Group continued to step up efforts in the research and development of core technologies and the improvement of management capability. The Group launched its own branded electronic cigarette to the markets with high safety performance and better user experience, which has been recognized by numerous clients in a fast manner and achieved outstanding sales growth during the reporting year. The Group has also taken a proactive approach to environmental protection. It implements strict environmental protection metrics, controlling inputs of all raw and auxiliary materials, and manufacturing processes to provide customers with high-quality, safe, environment-friendly products.

Cost Control

The Group has always sought to consolidate its core business and maximise efforts to control costs. Taking into account increases in the prices of raw materials, which have been a major factor affecting manufacturing industries, the Group adopted a series of measures during the reporting year to reduce those costs.

It introduced strategies including process and materials optimisation, productivity enhancement, and the introduction of new suppliers and competitive negotiations. The Group also strengthened its control of production processes through measures such as rolling stock preparation, consolidating production orders to increase lot sizes, reducing manufacturing costs and preventing inefficiencies brought about by secondary loading due to insufficient deliveries. These strategies achieved remarkable results, yielding an improvement in gross profit margin on the previous year.

Financial Review

Revenue

For the year ended 31 December 2022, the revenue of the Group was approximately RMB968.4 million, representing an increase of approximately 40.6% over the same period in 2021, among which revenue from paper cigarette packages segment, social product paper packages segment and electronic cigarettes segment accounted for approximately 76.7%, 0.9% and 22.4%, respectively. The increase in sales was primarily attributable to steady increase in sales order of paper cigarette packages segment and the outstanding contribution to the Group’s revenue from the electronic cigarettes segment with rapid growth rate during the year ended 31 December 2022.

MANAGEMENT DISCUSSION AND ANALYSIS



The following table sets forth the breakdown of the Group's revenue for the year ended 31 December 2022:

	For the year ended 31 December		
	2022 RMB'000	2021 RMB'000	Change [%] (approximate)
Paper cigarette packages segment	742,324	681,549	+8.9%
Social product paper packages segment	9,032	7,395	+22.1%
Electronic cigarettes segment	217,007	-	N/A

Gross Profit

The Group's gross profit increased by approximately 112.0% from approximately RMB65.0 million for the year ended 31 December 2021 to approximately RMB137.9 million for the year ended 31 December 2022. The Group's gross profit margin increased by approximately 4.8% from approximately 9.4% to approximately 14.2% as compared with the same period in 2021. The increase in gross profit was mainly attributed from the prominent contribution from the electronic cigarettes segment with higher profit margin during the year ended 31 December 2022.

Distribution Costs

For the year ended 31 December 2022, distribution costs comprise: (i) delivery expenses for transportation of our products to customers; (ii) staff costs and benefits relating to our Group's sales and marketing personnel; (iii) expenses incurred in customer hospitality activities during our normal course of business; (iv) travelling expenses of our staff incurred for sales and distribution activities; (v) administrative expenses; and (vi) other selling and distribution related expenses. The Group's distribution costs increased by approximately 47.5% from approximately RMB27.8 million for the year ended 31 December 2021 to approximately RMB41.1 million for the year ended 31 December 2022. The increase was mainly due to the increase in staff costs and promotion expense on the own developed product of electronic cigarettes during the year ended 31 December 2022.

Administrative Expenses

For the year ended 31 December 2022, administrative expenses consist of (i) staff costs and benefits relating to our Group's administrative personnel; (ii) travelling expenses of administrative staff; (iii) depreciation expenses arising from daily operation; (iv) entertainment expenses of administrative staff; (v) research and development expenses; (vi) office expenses; (vii) regulatory expenses; and (viii) other expenses incurred in relation to our administrative operations. The expenses increased by approximately 31.1% from approximately RMB60.6 million for the year ended 31 December 2021 to approximately RMB79.5 million for the year ended 31 December 2022. The increase was mainly due to the increase in staff costs and research and development costs during the year ended 31 December 2022.



MANAGEMENT DISCUSSION AND ANALYSIS

Other Income

Other income mainly consists non-recurring government grant. The Group's other income increased by approximately RMB1.4 million to approximately RMB2.4 million during the year. The increase was mainly due to the increase of government grants during the year ended 31 December 2022.

Other Gains/(Losses)

For the year ended 31 December 2022, other gains/(losses) was mainly consist of gains on written-off the payables, loss on disposal of raw materials and loss on disposal of property, plant and equipment. The Group recorded other gains of approximately RMB1.0 million for the year ended 31 December 2022 as compared to other losses of approximately RMB2.6 million for the year ended 31 December 2021. The change was mainly due to the decrease of loss on disposal of raw materials and property, plant and equipment during the year ended 31 December 2022.

Finance Costs — net

For the year ended 31 December 2022, net finance costs primarily consist of interest income on bank deposits, interest payments on interest-bearing obligations and bank charges. The net finance costs decreased by approximately 78.9% from approximately RMB4.9 million for the year ended 31 December 2021 to approximately RMB1.0 million for the year ended 31 December 2022. Decrease of the net finance costs was mainly due to decrease of interest on bank borrowings because of the decrease of bank borrowings during the year ended 31 December 2022.

Income Tax Expense

The Group's income tax expense increased by approximately RMB6.4 million from approximately RMB0.8 million for the year ended 31 December 2021 to approximately RMB7.2 million for the year ended 31 December 2022. Increase of income tax expense was mainly due to the increase of net profit generated by the subsidiaries in China during the year ended 31 December 2022.

Profit/(loss) Attributable to Owners of the Company

As a result of the foregoing, the group's profit attributable to owners of the Company was approximately RMB5.5 million for the year ended 31 December 2022 as compared to the group's loss attributable to owners of the Company was approximately RMB26.2 million for the year ended 31 December 2021.

Trade and Other Receivables

Trade and other receivables increased by approximately 75.1% from approximately RMB122.3 million as at 31 December 2021 to approximately RMB214.2 million as at 31 December 2022. The increase was mainly attributable to (i) the increase of trade receivables from approximately RMB92.1 million as at 31 December 2021 to approximately RMB145.4 million as at 31 December 2022; and (ii) increase of deposits from approximately RMB9.8 million as at 31 December 2021 to approximately RMB32.1 million as at 31 December 2022.

Trade and Other Payables

Trade and other payables increased by approximately 31.9% from approximately RMB434.5 million as at 31 December 2021 to approximately RMB573.2 million as at 31 December 2022. The increase was mainly attributable to the increase of trade payables from approximately RMB238.9 million as at 31 December 2021 to approximately RMB314.9 million as at 31 December 2022 and increase of notes payable from approximately RMB173.6 million as at 31 December 2021 to approximately RMB223.7 million as at 31 December 2022.

MANAGEMENT DISCUSSION AND ANALYSIS



Liquidity and Financial Resources

The Group recorded net current assets of approximately RMB206.6 million as at 31 December 2022, compared with net current assets of approximately RMB12.7 million as at 31 December 2021. The Group maintained a healthy liquidity position during the year ended 31 December 2022. The Group's operations were principally financed by internal resources and interest-bearing borrowings during the year.

As at 31 December 2022, the Group's cash and cash equivalents, which were held mainly in Renminbi and Hong Kong dollars, were approximately RMB266.6 million, compared with approximately RMB65.8 million as at 31 December 2021.

Borrowings and Gearing Ratio

The Group's interest-bearing borrowings was approximately RMB65.0 million as at 31 December 2022 (as at 31 December 2021: approximately RMB101.1 million). The decrease was mainly due to the decrease of bank borrowings in order to reduce the interest expense. The Group's interest-bearing borrowings were mainly denominated in Renminbi. The Group's interest-bearing borrowings was repayable within 1 year. This ratio is calculated as net debt divided by total capital. The gearing ratios are as follows:

	As at 31 December	
	2022	2021
	RMB'000	RMB'000
Total borrowings	65,000	101,080
Less: cash and cash equivalents	266,575	(65,844)
Net (cash)/debt	(201,575)	35,236
Total equity	382,412	206,340
Total capital	N/A	241,576
Gearing ratio (%)	N/A	15%

It is the policy of the Group to adopt a consistently prudent financial management strategy. Sufficient liquidity is maintained with appropriate levels of borrowings to meet the funding requirements of the Group's investments and operations.

Capital Expenditure

During the year ended 31 December 2022, the Group's total capital expenditure amounted to approximately RMB15.0 million (2021: approximately RMB30.7 million), which was mainly used in purchase of machineries.



MANAGEMENT DISCUSSION AND ANALYSIS

Treasury Policies

The Group adopted a prudent strategy towards the treasury and funding policies, and attached high importance to the risk control and transactions directly related to the Group's principal business. Funds, primarily denominated in Renminbi and Hong Kong dollars, are normally placed with banks in short or medium term deposits for working capital of the Group.

Assets pledged as security

The carrying amounts of assets pledged as security for notes payable and borrowings are as follows:

	2022 RMB'000	2021 RMB'000
Land use rights	11,027	12,131
Investment property	7,509	6,933
Property, plant and equipment	32,301	22,599
Trade receivables	53,864	39,905
Restricted cash	193,648	148,717
	298,349	230,285

Significant Investments, Material Acquisitions and Disposals of Subsidiaries and Associated Companies

There are no significant investments, material acquisition and disposal of subsidiaries, associates and joint ventures by the Group for the year ended 31 December 2022 (2021: nil).

Contingent Liabilities

As at 31 December 2022, the Group did not have any significant contingent liabilities (as at 31 December 2021: nil).

Foreign Exchange Risks

The Group's transactions were mainly conducted in RMB, the functional currency of the Group, and the major receivables and payables are denominated in RMB. The Group's exposure to foreign currency risk related primarily to certain bank balances and cash, trade receivables, contract liabilities and other payables maintained in Hong Kong Dollars and United States Dollars. The Group did not use derivative financial instruments to hedge against the volatility associated with foreign currency transactions and other financial assets and liabilities arising in the ordinary course of business during the year ended 31 December 2022.

Human Resources and Remuneration

As at 31 December 2022, the Group employed 1,275 employees (as compared with 750 employees as at 31 December 2021) with total staff cost of approximately RMB111.0 million incurred for the year ended 31 December 2022 (as compared with approximately RMB60.9 million for the year ended 31 December 2021). The Group's remuneration packages are generally structured with reference to market terms and individual merits.

MANAGEMENT DISCUSSION AND ANALYSIS



Rights Issue

References are made to the Company's announcements dated 5 August 2022, 20 September 2022 and 25 October 2022, the circular dated 5 September 2022, and the prospectus dated 3 October 2022. Capitalized terms used in this report shall have the same meanings stated in the above announcements and circular. The Company implemented the Rights Issue on the basis of every one (1) Rights Share for every one (1) ordinary share in issue at the Subscription Price of HK\$0.60 per Rights Share to raise up to HK\$180.0 million (before expenses) by way of issuing 300,000,000 Rights Shares. The Rights Shares are rank pari passu in all respects among themselves and with the Shares in issue on the date of allotment and issue of the Rights Shares. The aggregate nominal value of the Rights Shares is HK\$3,000,000. The reasons for the Rights Issue were it could provide immediate funds to the Company for the relocation and establishment of the new production facilities and the business development of the electronic cigarette segment, which will in return further improve the Group's operational efficiency and provide sustainable development of the Group's business.

The Rights Issue was completed on 26 October 2022, and 300,000,000 fully paid Rights Shares were allotted and issued accordingly. The net proceeds from the Rights Issue (after deducting expenses) are approximately HK\$176.0 million. The net price per Rights Share is approximately HK\$0.59. The closing price per Share on 5 August 2022 (being the date on which the terms of Rights Issue were fixed) is HK\$0.700.

As of 31 December 2022, the intended use and actual use of the net proceeds from the Rights Issue, as well as the unutilized net proceeds therefrom are as follows:

	Intended use of proceeds from the Rights Issue	Actual use of net proceeds as at 31 December 2022	Unutilized net proceeds as at 31 December 2022	Expected timeline for the intended use
	HK\$' million	HK\$' million	HK\$' million	
Business expansion of Hubei Golden Three Gorges	119.34	59.67	59.67	Up to 30 September 2023
Brand development and market expansion of Shenzhen Haohan	29.25	27.49	1.76	Up to 30 November 2023
Business development of e-cigarettes	23.40	23.40	-	N/A
General working capital	4.01	2.12	1.89	Up to 31 October 2023
Total	176.00	112.68	63.32	



MANAGEMENT DISCUSSION AND ANALYSIS

Adequacy of Public Float

Based on the information that is publicly available to the Company and within the knowledge of the Directors as at the date of this annual report, the Group maintained adequate public float throughout the year ended 31 December 2022.

Future Outlook

The reopening of China's economy after Beijing abandoned its strict COVID-19 restrictions, coupled with more resilient global demand in the United States and Europe and slowing inflation, has seen the International Monetary Fund (IMF) forecast global economic growth of 2.9% in 2023 and 3.1% in 2024. Think tank The Conference Board expects global real GDP to grow 2.2% in 2023, with an outsized contribution from China that it predicts will be driven mainly by a rebound in domestic economic activity.

Economists participating in a Bloomberg survey have predicted that China is likely to achieve growth of more than 5% in 2023 as the effects of COVID-19 wane and the real estate sector recovers amid increased positive market sentiment and a rebound in consumption.

The Tobacco Industry Outlook Report forecasts that the aggregate profit of major industrial enterprises in China's tobacco sector is expected to reach RMB117 billion in 2023 and that the cigarette label market is expected to be worth around RMB34 billion. The tobacco packaging market is expected to maintain steady growth as demand for tobacco packaging products, especially paper products, is likely to increase thanks to booming retail sales, higher levels of online sales and a rise in the number of smokers. The Group will nevertheless maintain a prudent approach to the paper cigarette packaging segment due to fierce market competition.

Since the implementation of China's E-cigarette Management Measures in May 2022, the STMA has established a nationwide unified management platform for e-cigarette commerce, meaning that e-cigarette products that have not passed technical reviews will not be listed for sale. Data mining and analysis firm iMedia Research believes that with clearer policies and regulations, the e-cigarette industry will gain greater scope for development, and that the Chinese e-cigarette market will be worth RMB295.27 billion in 2023. The official release of national standards for e-cigarettes by China's government marks an important milestone in the development of the industry in the country, not only contributing to its orderly development, but also ushering in thresholds for market access and national mandatory quality rules.

According to the latest study by Grand View Research, the global e-cigarette and vape market size was valued at USD22.45 billion in 2022 and is expected to grow at a compound annual growth rate (CAGR) of 30.6% from 2023 to 2030, coupled with the growing awareness of public that e-cigarettes is safer than traditional cigarettes, the desire for substantially less hazardous e-cigarettes has grown, which prompted the global uptake of e-cigarettes. In view of the growth in e-cigarettes, an increasing number of mergers and acquisitions between traditional cigarette and e-cigarette manufacturers is trending in the market, to collaborate for product development and improve presence in the market, indicating that the traditional cigarette enterprises are shifting strategies to adapt the emerging market.

MANAGEMENT DISCUSSION AND ANALYSIS



Jia Yao is confident about the development of its e-cigarette business, and dedicated to exploring further opportunities to expand its range of products as it seeks to increase market penetration. The Group will continue to nurture both its cigarette packaging and e-cigarette businesses, with an increased focus on the e-cigarette business in the coming years amid growing opportunities, particularly those presented by overseas markets. The Group will continue to allocate more resources on the e-cigarette business especially on research and development of own branded product. It will remain alert to changes in the market and manage e-cigarette operations prudently and pragmatically, with the aim of becoming a leading one-stop manufacturer and supplier of e-cigarettes. The Group expects the segment to grow its income stream and become core business in the medium to long term.

In terms of business development, Jia Yao will continue to upgrade and innovate with its products, while maintaining strict compliance with national regulations. To bolster the quality, innovation and productivity of its operations, the Group will increase capital investment to upgrade its equipment and machinery, and continue to employ a holistic approach to delivering a wider range of products and innovations to cater for customer requirements. With its proven track record, reputable brand image and extensive experience in the cigarette packaging industry, the Group is confident in its prospects for maintaining close ties with its clients and reinforcing its leading market position to expand the development of the e-cigarette business, with the ultimate goal of delivering sustainable, long-term value for its shareholders.



BIOGRAPHIES OF DIRECTORS AND SENIOR MANAGEMENT

Executive Director

Mr. Yang Yoong An (楊詠安) (formerly known as **Yang An (楊安)**), aged 60, was first appointed as a Director on 5 August 2013, and was redesignated as our executive Director from 24 March 2014 to 17 March 2017, as a non-executive Director from 17 March 2017 to 18 February 2019, and as an executive Director since 18 February 2019. Mr. Yang was the Chairman of our Company up to 17 March 2017 and has been the Chairman of our Company again since 18 February 2019. Mr. Yang is primarily responsible for overall management and formulation of business strategy of our Group.

Mr. Yang had engaged in various businesses since the 1980s such as trading of fishery products and cigarette-related accessories products.

With the acquisition of the equity interests in Hubei Golden Three Gorges in 2001, Mr. Yang developed the business of production of cigarette packages in the PRC. In 2010, Mr. Yang became the chairman of Hubei Golden Three Gorges and he has been responsible for the overall day to day management of Hubei Golden Three Gorges.

Since 2012, Mr. Yang Yoong An has been the vice president of the Hubei Province Guangdong Chamber of Commerce (湖北省廣東商會). Mr. Yang Yoong An has brought over 10 years of extensive business and management experience in commercial business to the management team of the Company. He currently serves as a director of the subsidiaries of the Company including Giant Harmony Limited, Creative Data Limited, Flying Success Global Limited, Park Linker Limited, King Gather Limited, Easy Creator Limited, Hubei Golden Three Gorges and 當陽金三峽聯通印務有限公司 (Dangyang Liantong Printing Industry Co., Ltd.*) (“Dangyang Liantong”). Mr. Yang Yoong An is the father of Mr. Yang Fan, a non-executive Director of the Company.

As at the date of this annual report, Mr. Yang is the beneficial owner of the entire issued capital of Spearhead Leader Limited, which in turn holds 418,724,000 shares representing approximately 69.79% of the issued share capital of the Company.

Non-executive Directors

Mr. Feng Bin (豐斌), aged 52, was appointed as an executive Director of the Company on 24 March 2014 and resigned on 17 March 2017. On 18 February 2019, Mr. Feng Bin was appointed as a non-executive Director of the Company. Mr. Feng Bin is primarily responsible for overseeing the general corporate, financial and compliance affairs of the Group.

Mr. Feng Bin graduated from the Southwestern University of Finance and Economics (西南財經大學) majoring in accounting in June 1992 through higher education self-taught examination. An accountant qualification was conferred on him by Ministry of Finance of the PRC in October 1994. In June 2008, Mr. Feng obtained a self-study undergraduate certificate (Adult Higher Education) in accounting from the Zhongnan University of Economics and Law (中南財經政法大學). In January 2011, Mr. Feng obtained a part-time master degree (professional degree) in executive management business administration from the Tsinghua University (清華大學). Mr. Feng has more than 15 years of experience in the cigarette packaging trading field. From June 1996 to February 2001, Mr. Feng worked at 四川省德昌縣菸葉複烤廠 (Sichuan Dechang Tobacco Redrying Factory*) as a factory manager. From October 2005 to June 2008, Mr. Feng served as deputy general manager of 成都今辰科技發展有限公司 (Chengdu Jinchen Sci-Tech. Development Co., Ltd.*). Mr. Feng joined Hubei Golden Three Gorges in March 2001 and was appointed as the chief financial officer and was the deputy general manager when he left Hubei Golden Three Gorges in 2005. Mr. Feng re-joined Hubei Golden Three Gorges in July 2008 as the deputy general manager and has been the general manager of Hubei Golden Three Gorges from February 2012 to December 2016.

* For identification purpose only

BIOGRAPHIES OF DIRECTORS AND SENIOR MANAGEMENT



As at the date of this annual report, Mr. Feng Bin is the beneficial owner of the entire issued capital of Star Glide Limited, which in turn holds 15,676,000 shares, representing approximately 2.61% of the issued share capital of the Company.

Mr. Yang Fan (楊帆), aged 36, was appointed as a non-executive Director of the Company on 24 March 2014 and resigned on 17 March 2017. On 18 February 2019, Mr. Yang Fan was appointed as a non-executive Director of the Company. Mr. Yang Fan is primarily responsible for overseeing the general corporate, financial and compliance affairs of the Group.

Mr. Yang Fan obtained a Bachelor of Arts degree in economics from the University of Cambridge in June 2012. In August 2013, he obtained a Master of Science degree in financial economics from the University of Oxford.

Mr. Yang Fan is the son of Mr. Yang Yoong An, the executive director of the Company. He currently serves as a director of the subsidiaries of the Company including Summer Day Developments Limited, Silver Knight Group Limited, Eastern Magic Group Limited, Jia Jing Limited, Jia Wai Limited, Mark Bell Limited, West Holy Limited and Hubei Golden Three Gorges and a non-executive director of Tian Yuan Group Holdings Limited (Stock Code: 6119).

Independent non-executive Directors

Mr. Gong Jinjun (龔進軍), aged 66, was appointed as an independent non-executive Director on 5 June 2014, a member of the audit committee on 17 March 2017, the chairman of the remuneration committee and a member of the nomination committee on 6 June 2014. Mr. Gong is primarily responsible for overseeing the management independently.

Mr. Gong obtained a bachelor degree in economics and geography from Peking University (北京大學) in July 1982. He was accredited as an engineer by 中華人民共和國建設部 (The Ministry of Construction of People's Republic of China*) in March 1988. He was also accredited as a senior architectural engineer by 廣東省深圳建築工程技術人員高級職務評審委員會 (Constructional Engineering Technician Senior Title Evaluating Committee of Shenzhen, Guangdong Province*) in December 1994. In April 2001, Mr. Gong received the second class prize of the 廣東省科學技術獎勵 (Guangdong Province Science and Technology Achievements Award*) presented by the 廣東省人民政府 (People's Government of Guangdong Province*).

Prior to joining our Group, Mr. Gong was a civil servant of the PRC. He was appointed as an engineer by 中華人民共和國建設部 (The Ministry of Construction of People's Republic of China*) from March 1988 to December 1989. He was then appointed as a researcher of 深圳市規化與國土資源局地質礦產處 (Shenzhen Municipality Geology and Mineral Resources Department*) in August 2003 and was then appointed as a researcher of 深圳市國土資源和房產管理局物業監管處 (Shenzhen Municipality Land Resources and Housing Administrative Bureau*) in June 2004. Mr. Gong retired in 2006.

Mr. Zeng Shiquan (曾石泉), aged 75, was appointed as an independent non-executive Director on 5 June 2014 and a member of the audit and nomination committees on 5 June 2014. Mr. Zeng is primarily responsible for overseeing the management independently.

Mr. Zeng graduated from the department of economics of Wuhan University (武漢大學) in July 1970. He graduated from Sun Yat-sen University (中山大學) as a postgraduate in political economy in December 1981. He was accredited as a senior economist by 深圳市職稱改革領導小組 (Shenzhen City Job Title Reform Leadership Unit*) in February 1993. Mr. Zeng passed the Training Course for Independent Directors of Listed Companies (上市公司獨立董事培訓班) jointly held by The Securities Association of China (中國證券業協會) and the School of Management, Fudan University (復旦大學管理學院) in July 2003.

* For identification purpose only



BIOGRAPHIES OF DIRECTORS AND SENIOR MANAGEMENT

Mr. Zeng has been appointed as an independent non-executive Director of StarGlory Holdings Company Limited (榮暉控股有限公司) (formerly known as New Wisdom Holding Company Limited (新智控股有限公司)), shares of which are listed on the GEM of the Stock Exchange (stock code: 08213) since March 2018.

Mr. Wang Ping (王平), aged 52, was appointed as our independent non-executive Director on 5 June 2014, the chairman of the audit committee and a member of the remuneration committee on 6 June 2014. Mr. Wang is primarily responsible for overseeing the management independently.

Mr. Wang studied at Nanjing University (南京大學) and received a self-study undergraduate diploma in economic management in December 1993. Mr. Wang obtained a master degree in Business Administration from Sun Yat-Sen University (中山大學) in June 2004. He is a fellow non-practising member of the Chinese Institute of Certified Public Accountants and has over 20 years of experience in corporate finance, audit, accounting and taxation.

Mr. Wang worked at Deloitte Touche Tohmatsu CPA Ltd. from September 1999 to August 2002 where he joined as a senior accountant and was later promoted to manager at the audit department. From February 2004 to March 2007, Mr. Wang was employed by China Jishan Holdings Limited (中國稽山控股有限公司), the shares of which are listed on the main board of Singapore Stock Exchange, as the chief financial officer. Mr. Wang worked for EV Capital Pte Ltd. (萬嘉資本私人有限公司) from May 2007 to March 2010 as the vice president. In December 2010, Mr. Wang joined Guang Da (China) Automotive Components Holdings Limited (光大(中國)車輛零部件控股有限公司), a subsidiary of China Vehicle Components Technology Holdings Limited as a senior vice president. Mr. Wang was an executive director and chief financial officer of China First Capital Group Limited (formerly known as China Vehicle Components Technology Holdings Limited), a company listed on the Main Board of the Stock Exchange (stock code: 01269) from April 2014 to December 2015 and from March 2012 to December 2015, respectively.

Mr. Wang was or has been appointed as an independent non-executive director of following companies whose shares are listed on the Main Board of the Hong Kong Stock Exchange: (a) China Hanking Holdings Limited (Stock code: 03788) since February 2011; (b) China Tianrui Group Cement Company Limited (Stock code: 01252) since December 2012; and (c) China Sinostar Group Limited (華星集團有限公司) (formerly known as Shihua Development Company Limited (實華發展有限公司)) (Stock code: 00485) from July 2014 to May 2020. Mr. Wang has been appointed as a non-executive director of Sanergy Group Limited (昇能集團有限公司) (stock code: 02459) since October 2019.

Further, Mr. Wang was or has been appointed as an independent non-executive director of following companies whose shares are listed on the Shenzhen Stock Exchange: (a) Shenzhen Fuanna Bedding and Furnishing Co. Ltd. (深圳市富安娜家居用品股份有限公司) (Shenzhen Exchange stock code: 002327) from December 2013 to September 2017 and October 2021 to present; (b) Shenzhen Zowee Technology Co., Ltd. (深圳市卓翼科技股份有限公司) (Shenzhen Exchange stock code: 002369) from July 2016 to January 2020; and (c) Yunnan Energy New Material Co., Ltd. (雲南恩捷新材料股份有限公司) (Shenzhen Exchange stock code: 002812) from April 2017 to April 2020. Mr. Wang also has been appointed as non-executive director of Chongyi Zhangyuan Tungsten Co., Ltd. (崇義章源鎢業股份有限公司) (Shenzhen Exchange stock code: 002378) whose shares are listed on the Shenzhen Stock from May 2017 to May 2020.

BIOGRAPHIES OF DIRECTORS AND SENIOR MANAGEMENT



Senior Management

Mr. Li Shaoan (李少安), aged 50, is the finance director of Hubei Golden Three Gorges since 17 May 2013 and is responsible for overall financial management. Mr. Li graduated from Hubei College of Finance and Economics (湖北財經高等專科學校, formerly known as 中南財經大學湖北財政分校) majoring in taxation in July 1994. Mr. Li completed the Global Capital Operation Programme held by School of Continuing Education, Tsinghua University (清華大學繼續教育學院) in December 2008. In July 2009, Mr. Li obtained a graduation certificate in accounting from Dongbei University of Finance and Economics (東北財經大學) through online course. Mr. Li became a PRC certified tax agent in November 2008 and a non-practising member of Hubei Institute of Certified Public Accountants (湖北省註冊會計師協會) in December 2009. Mr. Li has over 10 years of experience in the printing industry. Before joining our Group, Mr. Li worked at the finance department of Yichang Xiarun Cooperation Co. Ltd. (宜昌峽潤合作有限公司) from October 1998 to June 2004. Mr. Li held a number of positions at Hubei Golden Three Gorges including the finance manager and deputy finance director from July 2004 to May 2013.

Mr. Wu Hung Wai (吳鴻偉), aged 41, has been the chief financial officer and company secretary of our Company since June 2014, responsible for compliance and financial management of the Group. Mr. Wu obtained a bachelor degree in business from the University of Technology, Sydney in October 2003. Mr. Wu is a member of Hong Kong Institute of Certified Public Accountants. Mr. Wu has over 15 years of experience in auditing, management accounting, financial reporting and company secretarial management.

* For identification purpose only



CORPORATE GOVERNANCE REPORT

Overview

Our Directors recognise the importance of good corporate governance in management and internal procedures so as to achieve effective accountability. The corporate governance duties of the Board have been set out in the terms of reference of the Board on corporate governance functions which are available on the website of the Company. We have complied with the Corporate Governance Code (the “Code”) as set out in Appendix 14 to the Rules Governing the Listing of Securities on the Stock Exchange (“Listing Rules”). The Board considered that the Company had complied with all the applicable code provisions of the Code for the year ended 31 December 2022.

Corporate Governance Practice

In December 2021, the Hong Kong Stock Exchange published the conclusions to its consultation on Review of Corporate Governance Code, Appendix 14 of the Listing Rules and the associated Listing Rules. Most of the amendments are applicable for financial year commencing on or after 1 January 2022. A good part of the new requirements under the amended Corporate Governance Code have long been adopted by the Group as our corporate governance practices over the years.

(1) Paragraph J of the mandatory disclosure requirement

Gender diversity targets at board level and across workforce: Board level — to set and disclose numerical targets and timelines for achieving gender diversity. Workforce level — to disclose and explain the gender ratio (including senior management), any plans or measurable objectives the company has set for achieving gender diversity.

The Board currently has no female director. The Board would continue to take initiatives to identify suitable candidates so as to appoint at least one female director on the Board no later than 31 December 2024. Gender diversity at workforce levels is disclosed in this annual report.

(2) Paragraph L of the mandatory disclosure requirement

Communications with shareholders and annual review.

The Company has established several channels to communicate with the shareholders: (i) corporate communications such as annual reports, interim reports and circulars are issued in printed form and are available on the Stock Exchange’s website at www.hkexnews.hk and the Company’s website; (ii) periodic announcements are made through the Stock Exchange and published on the respective websites of the Stock Exchange and the Company; (iii) corporate information is made available on the Company’s website; (iv) annual and extraordinary general meetings provide a forum for the shareholders to make comments and exchange views with the Directors and senior management; and (v) the Hong Kong branch share registrar of the Company serves the shareholders in respect of share registration, dividend payment and related matters.

The Board is committed to assessing the independence of the independent non-executive directors annually and ensuring that independent views and input are made available to the Board.

CORPORATE GOVERNANCE REPORT



(3) Code provision A.1.1

Align the company's culture with its purpose, values and strategy.

The Group strives to maintain high standards of business ethics and corporate governance across all our activities and operations. The Directors, management and staff are all required to act lawfully, ethically and responsibly, and the required standards and norms are explicitly set out in the training materials for all new staff and embedded in various policies such as the Group's employee handbook (including therein the Group's code of conduct), the anti-corruption policy and the whistleblowing policy of the Group. Trainings are conducted from time to time to reinforce the required standards in respect of ethics and integrity. The Group believes that the culture of commitment to workforce development, workplace safety and health, diversity, and sustainability is one where people have a feeling of commitment and emotional engagement with the Group's mission. This sets the tone for a strong, productive workforce that attracts, develops, and retains the best talent and produces the highest quality work. Moreover, the Company's strategy in the business development and management are to achieve long-term, steady and sustainable growth, while having due considerations from environment, social and governance aspects.

(4) Code provisions B.1.3 and B.1.4

Annually review the board diversity policy; and disclose the mechanism(s) to ensure independent views and input are available to the board, and annual review of the implementation and effectiveness of such mechanism(s).

The Group's Board diversity policy is subjected to annual review by the nomination committee. The diversity policy formally recognises the practice of ensuring that independent views and input are made available to the Board.

(5) Introductory paragraph in the Corporate Governance Code, Principle D.2, Code Provisions D.2.2 and D.2.3

Elaborate the linkage between corporate governance and ESG.

The linkage is shown in the section of "environmental, social and governance report".

(6) Code Provision D.2.6

Establish whistleblowing policy and system.

Employees could whistle-blow to the supervisor for the suspected bribery, extortion, fraud and money laundering issues. Any convicted cases will be reported to the Board.

(7) Code Provision D.2.7

Establish policy(ies) and system(s) that promote and support anti-corruption laws and regulations.

For details, please refer to the section of "environmental, social and governance report".



CORPORATE GOVERNANCE REPORT

Model Code for Securities Transactions by Directors of Listed Issuers

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the “Model Code”) set out in Appendix 10 to the Listing Rules as the code of conduct regarding directors’ securities transactions. Having made specific enquiry of all Directors, all Directors confirmed that they have complied with the code of conduct and the required standard set out in the Model Code regarding directors’ securities transactions for the year ended 31 December 2022.

The Board of Directors

As at the date of this annual report, the Board consists of six Directors, comprising one executive Director, two non-executive Directors and three independent non-executive Directors. The following table sets forth certain information relating to our Directors during the reporting period and up to the date of this annual report:

Name	Age	Position	Date of appointment as Director	Date of resignation/ redesignation	Roles and responsibilities	Relationship with the other Directors
<i>Executive Director</i>						
Mr. Yang Yoong An (楊詠安) (Note 1)	60	Chairman and executive Director	N/A	Re-designated as executive Director on 18 February 2019	Serves on the nomination committee; overall management and formulation of business strategy of our Group	Father of Mr. Yang Fan
<i>Non-executive Directors</i>						
Mr. Feng Bin (豐斌)	52	Non-executive Director	18 February 2019	N/A	Overseeing the general corporate, financial and compliance affairs of the Group	N/A
Mr. Yang Fan (楊帆)	36	Non-executive Director	18 February 2019	N/A	Serves on the remuneration committee; overseeing the general corporate, financial and compliance affairs of the Group	Son of Mr. Yang Yoong An

CORPORATE GOVERNANCE REPORT



Name	Age	Position	Date of appointment as Director	Date of resignation/ redesignation	Roles and responsibilities	Relationship with the other Directors
<i>Independent non-executive Directors</i>						
Mr. Gong Jinjun (龔進軍)	66	Independent non-executive Director	5 June 2014	N/A	Serves on the audit, remuneration and nomination committees; responsible for overseeing the management independently	N/A
Mr. Zeng Shiquan (曾石泉)	75	Independent non-executive Director	5 June 2014	N/A	Serves on the audit and nomination committees; responsible for overseeing the management independently	N/A
Mr. Wang Ping (王平)	52	Independent non-executive Director	5 June 2014	N/A	Serves on the audit and remuneration committees; responsible for overseeing the management independently	N/A

Note:

1. Mr. Yang Yoong An redesignated from a non-executive Director to an executive Director, and appointed as the chairman of the Company with effect from 18 February 2019.

The biographical details of the Directors are set out in the section entitled “Biographies of Directors and Senior Management” in this annual report. Mr. Yang Fan is the son of Mr. Yang Yoong An, save as disclosed above, there are no relationship (including financial, business, family or other material/relevant relationship(s)) among members of the Board.

The term of appointment of the non-executive Director is three years commencing from his date of appointment and thereafter maybe extended for such period as the Company and he agrees in writing.

Mr. Yang Yoong An and Mr. Zeng Shiquan will retire from office as Directors at the forthcoming annual general meeting (the “AGM”) of the Company to be held on 16 June 2023, Mr. Yang Yoong An, being eligible, offer himself for re-election pursuant to the articles of association of the Company (the “Articles of Association”). Mr. Zeng Shiquan has informed the Company that he will not be seeking re-election at the AGM and will therefore retire at the conclusion of the AGM.



CORPORATE GOVERNANCE REPORT

In compliance of Rule 3.10(1) of the Listing Rules, the Board currently comprises three independent non-executive Directors representing more than one-third of the Board. Each of the independent non-executive Directors has confirmed by annual confirmation that he has complied with the independence criteria set out in Rule 3.13 of the Listing Rules. The Directors consider that all three independent non-executive Directors are independent under these independence criteria and are capable to effectively exercise independent judgement. Amongst the three independent non-executive Directors, Mr. Wang Ping has the appropriate professional qualifications and accounting and related financial management expertise required under Rule 3.10(2) of the Listing Rules.

The Board is responsible for the leadership and control of the Company and overseeing the Group's businesses, strategic decisions and performance. The day-to-day management, administration and operation of the Company are delegated to the senior management of the Company. The delegated functions and work tasks are periodically reviewed. Approvals must be obtained from the Board prior to any significant transactions entered into by the aforesaid officers.

The Board is responsible for performing the corporate governance functions set out in code provision A2.1 of the Code. As at the date of this annual report, the Board has reviewed and monitored: (a) the Company's corporate governance policies and practices, (b) training and continuous professional development of directors and senior management, (c) the Company's policies and practices on compliance with legal and regulatory requirements, (d) the Company's code of conduct and (e) the Company's compliance with the Code disclosures requirements.

The Board has delegated various responsibilities to the Board committees including the audit committee (the "Audit Committee"), the remuneration committee (the "Remuneration Committee") and the nomination committee (the "Nomination Committee") (collectively, the "Board Committees"). Further details of these committees are set out below.

The Chairman also held annual meeting with the Independent Non-executive Directors without the presence of other Directors.

Continuous Professional Development

Newly appointed Directors will receive a comprehensive, formal and tailored induction on the first occasion of their appointment so as to ensure that they have appropriate understanding of the business of the Company and the obligation and responsibility of being a director. Directors' training is an ongoing process. During the Year, Directors received regular updates and presentations on changes and developments to the Group's business and to the legislative and regulatory environments in which the Group operates. All Directors are also encouraged to attend relevant training courses at the Company's expenses.

Below is a summary of the training the Directors had received during the year under review:

Name of Directors	Type of trainings
Mr. Yang Yoong An	A & B
Mr. Feng Bin	A & B
Mr. Yang Fan	A & B
Mr. Zeng Shiquan	A & B
Mr. Gong Jinjun	A & B
Mr. Wang Ping	A & B

A: attending seminars/workshops/forums

B: reading newspapers, journals and updates relating to the economy, tobacco industry or director's duties and responsibilities etc.

CORPORATE GOVERNANCE REPORT



Board Meetings

Six Board meetings were held during the year ended 31 December 2022. Ad-hoc meetings will also be convened if necessary to discuss the overall strategy as well as the operation and financial performance of the Group. Notice of Board meeting was sent to all Directors at least 14 days prior to a regular Board meeting. Reasonable notices will be given to the Directors for ad-hoc Board meetings. Directors may participate either in person or through electronic means of communications.

All relevant materials were sent to all the Directors relating to the matters brought before the meetings. All the Directors have been provided with sufficient resources to discharge their duties, and, upon reasonable request, the Directors will be able to seek independent professional advice in appropriate circumstances, at the Company's expenses. All Directors will have the opportunity to include matters in the agenda for Board meetings.

The members and attendance of the Board meeting are as follows:

Attendance/Board meetings held during the year ended 31 December 2022

Mr. Yang Yoong An	6/6
Mr. Feng Bin	6/6
Mr. Yang Fan	6/6
Mr. Zeng Shiquan	6/6
Mr. Gong Jinjun	6/6
Mr. Wang Ping	6/6

One general meeting, being the annual general meeting was held during the year ended 31 December 2022. The members and attendance of the general meeting are as follows:

Attendance/General meeting held during the year ended 31 December 2022

Mr. Yang Yoong An	1/1
Mr. Feng Bin	1/1
Mr. Yang Fan	1/1
Mr. Zeng Shiquan	1/1
Mr. Gong Jinjun	1/1
Mr. Wang Ping	1/1

The forthcoming annual general meeting will be held on 16 June 2023.



CORPORATE GOVERNANCE REPORT

Directors' Service Contract

The executive Director has entered into a service agreement with the Company for a term of three years commencing from 18 February 2022, subject to the termination provision therein. The executive Director or the Company may terminate the appointment by giving the other party not less than two months' prior notice in writing.

Each of the non-executive Directors has entered into a service agreement with the Company for a term of three years commencing from 18 February 2022, subject to the termination provision therein. Each of the non-executive Directors or the Company may terminate the appointment by giving the other party not less than two months' prior notice in writing.

Each of the independent non-executive Directors has renewed the service agreement with the Company as an independent non-executive Director for a term commencing on 24 June 2022 and ending on the conclusion of the 2022 annual general meeting of the Company to be held in 2023. Each of the independent non-executive Directors or the Company may terminate the appointment by giving the other party not less than two months' prior notice in writing.

No Director has entered into any service agreement with any member of the Group which is not determinable by the employer within one year without payment of compensation (other than statutory compensation).

Remuneration of Directors and Senior Management

Particulars regarding Directors' remuneration and the five highest paid employees as required to be disclosed pursuant to Appendix 16 to the Listing Rules are set out in Note 10 and Note 34 to the consolidated financial statements in this annual report.

Board Committees

The Board has established (i) Audit Committee, (ii) Remuneration Committee, and (iii) Nomination Committee with defined terms of reference. The terms of reference of the Board Committees, which explain their respective role and the authority delegated to them by the Board, are available on the websites of the Company and the Stock Exchange. The Board Committees are provided with sufficient resources to discharge their duties and, upon reasonable request, are able to seek independent professional advice and other assistance under appropriate circumstances, at the Company's expenses.

Audit Committee

The Company has established the Audit Committee on 6 June 2014 with written terms of reference in compliance with Rule 3.21 of the Listing Rules and paragraph D.3 of the Code on Corporate Governance Practices as set out in Appendix 14 to the Listing Rules. As at the date of this annual report, the Audit Committee consists of three independent non-executive Directors, namely Mr. Wang Ping (as Chairman), Mr. Zeng Shiquan and Mr. Gong Jinjun. The primary duties of the Audit Committee are, inter alia, to assist the Board in providing an independent view of the effectiveness of the financial reporting system, internal control procedures and risk management system, to oversee the audit process and to perform other duties and responsibilities as assigned by the Board.

CORPORATE GOVERNANCE REPORT



During the year ended 31 December 2022, the Audit Committee mainly performed the following duties:

- reviewed the Group's audited final results for the year ended 31 December 2021, unaudited interim results for the six months ended 30 June 2022, met with the external auditor to discuss such results without the presence of the Company's management, and was of the opinion that the preparation of the relevant financial statements complied with the applicable accounting standards and requirements and that adequate disclosure has been made.
- reviewed the appropriateness and effectiveness of the risk management and internal control systems of the Group and made recommendations to the Board on the improvement of internal control, credit control and risk management of the Group.

During the year ended 31 December 2022, two meetings were held by the Audit Committee. The attendance record of each member of the Audit Committee at the meeting of the Audit Committee is set out below:

Name of Director	Attendance/Number of Audit Committee meeting(s)
Mr. Wang Ping	2/2
Mr. Gong Jinjun	2/2
Mr. Zeng Shiquan	2/2

There had been no disagreement between the Board and the Audit Committee during the year ended 31 December 2022.

Remuneration Committee

The Company has established the Remuneration Committee on 6 June 2014 with written terms of reference in compliance with Rule 3.25 of the Listing Rules and paragraph E.1 of the Code on Corporate Governance Practices as set out in Appendix 14 to the Listing Rules. As at the date of this annual report, the Remuneration Committee consists of two independent non-executive Directors, namely Mr. Gong Jinjun (as Chairman) and Mr. Wang Ping, and one non-executive Director, namely Mr. Yang Fan. The primary duties of the Remuneration Committee are, inter alia, (1) to determine the remuneration policy of all Directors, to assess the performance of the Directors, to approve the terms of service contracts of the Directors, to review and approve the management's remuneration proposals with reference to the Board's corporate goals and objectives, to make recommendations to the Board on the remuneration packages of individual executive Directors and senior management, to make recommendations to the Board on the remuneration of the non-executive Director(s), (2) consider salaries paid by comparable companies, time commitment and responsibilities and employment conditions elsewhere in the group to review and approve compensation arrangements relating to dismissal or removal of Directors for misconduct to ensure they are consistent with relevant contractual terms and are otherwise reasonable and appropriate, (3) to review and approve compensation payable to executive Director and senior management for any loss or termination of office or appointment to ensure that it is consistent with contracted terms and is otherwise fair and not excessive, and (4) to ensure that no Director or any of his associates is involved in deciding his own remuneration.



CORPORATE GOVERNANCE REPORT

During the year ended 31 December 2022, one meeting was held by the Remuneration Committee. The attendance record of each member of the Remuneration Committee is set out below:

Name of Director	Attendance/ Number of Remuneration Committee meeting(s)
Mr. Gong Jinjun	1/1
Mr. Wang Ping	1/1
Mr. Yang Fan	1/1

During the year ended 31 December 2022, the Remuneration Committee mainly performed works including reviewing and making recommendation to the Board regarding of the Directors' remuneration for the year ending 31 December 2022 and assessing performance of executive directors.

There had been no disagreement between the Board and the Remuneration Committee during the year ended 31 December 2022.

Nomination Committee

The Company has established the Nomination Committee on 6 June 2014 with written terms of reference in compliance with paragraph B.3 of the Code on Corporate Governance Practices as set out in Appendix 14 to the Listing Rules. As at the date of this annual report, the Nomination Committee consists of two independent non-executive Directors, namely Mr. Zeng Shiquan and Mr. Gong Jinjun, and one executive Director, Mr. Yang Yoong An (as Chairman). The primary functions of the nomination committee are, inter alia, to review the structure, size and composition (including the skills, knowledge and experience) of the Board at least annually and make recommendations on any proposed changes to the Board to complement the Company's corporate strategy, to identify individuals suitably qualified to become Board members and select or make recommendations to the Board on the selection of individuals nominated for directorships, to assess the independence of independent non-executive Directors, and to make recommendations to the Board on the appointment or re-appointment of Directors in particular the chairman and the chief executive officer and succession planning for Directors.

During the year ended 31 December 2022, one meeting was held by the Nomination Committee. The attendance record of each member of the Nomination Committee is set out below:

Name of Director	Attendance/ Number of Nomination Committee meeting(s)
Mr. Yang Yoong An	1/1
Mr. Zeng Shiquan	1/1
Mr. Gong Jinjun	1/1



There had been no disagreement between the Board and the Nomination Committee during the year ended 31 December 2022. During the year ended 31 December 2022, the Nomination Committee mainly performed works including:

- identified suitable candidates for directorships and made recommendations to the Board;
- assessed the independence of independent non-executive Directors;
- made recommendations to the Board on the appointment or re-appointment of Directors; and
- reviewed and assessed the implementation of the diversity policy of the Company.

Board Diversity Policy

The Company recognises and embraces the benefits of having a diverse Board to enhance the quality of its performance and hence the purpose of the Board Diversity Policy aims to build and maintain a Board with a diversity of directors, in terms of skills, experience, knowledge, expertise, culture, independence, age and gender. These differences will be taken into account in determining the optimum composition of the Board. The Nomination Committee will discuss the measurable objectives for implementing diversity on the Board from time to time and recommend them to the Board for adoption. The Nomination Committee will report annually on the composition of the Board under diversified perspectives, and monitor the implementation of this policy to ensure the effectiveness of this policy. It will also discuss any revisions that may be required, and recommend any such revisions to the Board for consideration and approval.

Nomination Policy

The objectives of the Policy are to provide formal, clear and transparent procedures, process and criteria for the Nomination Committee to nominate and recommend a suitable candidate to the Board of the Company either to fill a causal vacancy or as an addition to the Board; or stand for election by shareholders at the general meetings of the Company and to ensure the Board has a balance of skill, experience and diversity of perspectives appropriate to the requirements of the Company's businesses.

The Board is responsible for approving the Policy and any subsequent changes proposed to be made thereto. Nomination Committee is responsible for monitoring and reviewing the Policy and recommend any changes thereto to the Board for its adoption as and when necessary in order to ensure that the Policy remains relevant to the Company's needs and reflects both current regulatory requirements and good corporate governance practice. The ultimate responsibility for selection and appointment of directors rests with the Board.

Nomination Committee and the Board may consider the following factors, which are neither exhaustive nor decisive, when assessing the suitability of a proposed candidate: (1) personal ethics, reputation and integrity; (2) professional qualifications, skills, knowledge and experience that are relevant to the Company's businesses and corporate development and strategy; (3) willingness and ability to devote adequate time to discharge the duties as a director and to make required commitments; (4) the "Board Diversity Policy" adopted by the Company for achieving diversity on the Board with reference to the Company's business model and specific needs, including but not limited to gender, age, educational background and work — profile; and (5) applicable legal and regulatory requirements.



CORPORATE GOVERNANCE REPORT

For filling a causal vacancy or appointing an additional director to the Board in accordance with the Articles of Association of the Company, Nomination Committee shall make recommendation for the Board's consideration and approval. For proposing candidates to stand for election at a general meeting, Nomination Committee shall make recommendation to the Board for consideration and approval. Shareholder(s) may nominate a candidate to stand for election as a director at a general meeting. The nomination proposal should include the candidate's biographical information and other information as required to be disclosed under the Listing Rules and the candidate's signed written consent to be appointed as a director and to the publication of his/her personal data on any documents or the relevant websites for the purpose of or in relation to their standing for election as a director. If considered necessary, Nomination Committee may request the candidate to provide additional information and documents. Nomination Committee shall consider the nomination proposal, evaluate such candidate based on the selection criteria and review the structure, size and diversity of the Board to determine whether such candidate is suitable for recommending to the Board. A circular with the candidate information such as the name, brief biography (including qualifications and relevant experience), proposed remuneration, independence and any other information, as required pursuant to the applicable laws, rules and regulations will be provided to shareholders before the general meeting and within the prescribed period as required under Listing Rules. The Board shall have the final decision on all matters relating to the recommendation of a candidate to stand for election at a general meeting.

Dividend Policy

This policy aims to provide shareholders of the Company with stable dividends and sets out the guidelines for the Board of the Company to determine whether dividends are to be declared and paid, and the level of dividend to be paid to the shareholders of the Company.

It is the policy of the Company to allow its shareholders to participate in the Company's profits whilst to retain adequate reserves for future growth. Normally, the Company pays dividends twice a year, which are the interim dividend and final dividend. The Board may declare special dividends in addition to such dividends as it considers appropriate.

In determining the frequency, amount and form of any dividend in any financial year/period, the Board shall consider the following factors: (1) the actual and expected financial results of the Company and its subsidiaries (the "Group"); (2) economic conditions and other internal or external factors that may have an impact on the business or financial performance and position of the Group; (3) the Group's business strategies, including future cash commitments and investment needs to sustain the long — term growth aspect of the business; (4) the current and future operations, liquidity position and capital requirements of the Group; and (5) any other factors that the Board deems appropriate. The dividend payout ratio will vary from year to year. There is no assurance that dividends will be paid in any particular amount for any given period.

Directors' Responsibility for the Financial Statements

The Directors are responsible for the preparation of the financial statements which give a true and fair view of the state of affairs of the Group, in accordance with accounting principles generally accepted in Hong Kong. The statement by the auditor of the Company about their responsibilities for the financial statements is set out in the independent auditor's report contained in this annual report.

CORPORATE GOVERNANCE REPORT



External Auditor's Remuneration

The Company engaged PricewaterhouseCoopers as its external auditor for the year ended 31 December 2022. There was no disagreement between the Board and the Audit Committee on the selection, appointment, resignation or dismissal of the external auditor. Details of the fees paid/payable to PricewaterhouseCoopers during the year are as follows:

	RMB
Audit services	1,880,000

Risk Management and Internal Controls

The Board is responsible for the risk management and internal control of the Group and for reviewing their effectiveness. Procedures have been designed to ensure maintenance of proper accounting records for the provision of reliable financial information for internal use or for publication, ensure compliance of applicable laws, rules and regulations. The risk management and internal control systems are designed to provide reasonable, but not absolute, assurance against material misstatement or loss, and to manage rather than eliminate risks of failure in the Group's operational systems and in the achievement of the Group's business objectives.

Procedures have been set up for safeguarding assets against unauthorized use or disposition, controlling over capital expenditure, maintaining proper accounting records and ensuring the reliability of financial information used for business and publication. Qualified management of the Group maintains and monitors the risk management and internal control systems on an ongoing basis. The Board has conducted a review of the effectiveness of the risk management and internal control system of the Group and is satisfied that the Group has fully complied with the Code in respect of risk management and internal controls during the year ended 31 December 2022.

The procedures of the Group's risk management and internal control systems are as follows:

For risk management:

- Identification: Identify ownership of risks, business objectives and risks that could affect the achievement of objectives.
- Evaluation: Analyze the likelihood and impact of risks and evaluate the risk portfolio accordingly.
- Management: Consider the risk responses, ensure effective communication to the Board and on-going monitor the residual risks.



CORPORATE GOVERNANCE REPORT

For internal control:

- **Control Environment:** A set of standards, processes and structures that provide the basis for carrying out internal control across the Group.
- **Risk Assessment:** A dynamic and iterative process for identifying and analyzing risks to achieve the Group's objectives, forming a basis for determining how risks should be managed.
- **Control Activities:** Action established by policies and procedures to help ensure that management directives to mitigate risks to the achievement of objectives are carried out.
- **Information and Communication:** Internal and external communication to provide the Group with the information needed to carry out day-today controls.
- **Monitoring:** Ongoing and separate evaluations to ascertain whether each components of internal control is present and functioning.

Regarding the code provision on internal audit function which took effect in January 2016, the Company has internal audit function which has been revised and monitored by the Audit Committee as to its effectiveness during the Year.

The Company has its inside information policy and dissemination procedure has regularly reminded its Directors and employees about due compliance with all policies regarding the inside information. Pursuant to the relevant procedures, after an employee is aware of any information which may constitute an inside information, he/she should report to his/her department head or the management of the Group. Upon the Directors and management of the Group having confirmed such information is an inside information, they shall ensure such inside information be kept confidential until the disclosure of such information is appropriately approved, and the dissemination of such information should be efficiently and consistently made. The Company keeps its Directors and employees apprised of the latest regulatory updates in order to ensure the compliance with the regulatory requirements.

The principal risks and uncertainties for the Group can be found in the section entitled "Management Discussion and Analysis" and Note 3 to the consolidated financial statements in this annual report.

Company Secretary

The company secretary of the Company is Mr. Wu Hung Wai, whose biography details are set out in the section headed "Biographies of Directors and Senior Management" in this annual report.

Mr. Wu Hung Wai has been informed of the requirement of the Rule 3.29 of the Listing Rules, and he confirmed that he had attained no less than 15 hours of relevant professional training during the year ended 31 December 2022.

Constitutional Documents

There had been no change in the constitutional documents of the Company during the year ended 31 December 2022.

CORPORATE GOVERNANCE REPORT



Procedures by which Enquiries may be Put to the Board

Shareholders may send their enquiries and concerns to the Board by addressing them to the company secretary of the Company by mail at Suite 3212, 32nd floor, Tower One, Times Square, no. 1 Matheson Street, Causeway Bay, Hong Kong. The company secretary of the Company is responsible for forwarding communications relating to matters within the Board's direct responsibilities to the Board and communications relating to ordinary business matters, such as suggestions and inquiries, to the chief executive officer of the Company.

Procedures for Convening General Meetings by Shareholders

Pursuant to Article 64 of the Articles of Association, the Board may whenever it thinks fit call extraordinary general meetings. Extraordinary general meetings shall also be convened on the requisition of one or more Shareholders holding, at the date of deposit of the requisition, not less than one-tenth of the paid up capital of the Company having the right of voting at general meetings. Such requisition shall be made in writing to the Board or the company secretary of the Company by mail at Suite 3212, 32nd floor, Tower One, Times Square, no. 1 Matheson Street, Causeway Bay, Hong Kong for the purpose of requiring an extraordinary general meeting to be called by the Board for the transaction of any business specified in such requisition. Such meeting shall be held within 2 months after the deposit of such requisition. If within 21 days of such deposit, the Board fails to proceed to convene such meeting, the requisitionist(s) himself (themselves) may do so in the same manner, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to the requisitionist(s) by the Company.

Procedures for Putting Forward Proposals at Shareholders' Meeting

Shareholders are requested to follow Article 64 of the Articles of Association for including a resolution at an extraordinary general meeting. The requirements and procedures are set out above in the paragraph headed "Procedures for convening general meetings by shareholders".

Pursuant to Article 113 of the Articles of Association, no person (other than a retiring Director) shall be eligible for election to the office of Director at any general meeting unless a notice in writing of the intention to propose that person for election as a Director and notice in writing by that person of his willingness to be elected shall have been lodged at the Head Office or at the Registration Office no earlier than the day after the dispatch of the notice of the general meeting appointed for such election and end no later than 7 days prior to the date of such general meeting and the minimum length of the period during which such notices to the Company may be given will be at least 7 days.



ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

REPORTING SCOPE, MATERIALITY AND PERIOD

This Environmental, Social and Governance (“ESG”) report (“ESG Report”) is prepared by the Company. This ESG Report is published in accordance with the Environmental, Social and Governance Reporting Guide (the “ESG Reporting Guide”) as set out in Appendix 27 to the Listing Rules and the “comply or explain” provisions contained therein. The reporting period of the information contained in this ESG Report is from 1 January 2022 to 31 December 2022 (“the Reporting Period”).

Publication Cycle and Versions of and Access to the Report

This ESG Report is an annual report, which is available in both English and traditional Chinese. An electronic version of the Report can be downloaded from the website of the Stock Exchange as well as the official website of the Group (www.jiayaoholdings.com). In the event of any conflicts or inconsistencies between the English and Chinese versions, the English version shall prevail.

Contact Us

The Group welcomes and values opinions from every stakeholder. We promise to adopt their opinions as appropriate to promote sustainable development. Should you have any opinions regarding this ESG Report or ESG approach and performance of the Group, please contact us through email to jjayao@anli.com.hk.

Reporting Principle and Scope

This ESG Report covers our strategies, accomplishments and ongoing measures to enhance our ESG performance, while identifying ESG risks and challenges that induce significant impacts to our operations and are of the greatest interest or concern to stakeholders. In this regard, this ESG report contains qualitative and quantitative information about our approaches, initiatives and priorities in achieving our ESG objectives and managing relevant risks.

This qualitative and quantitative information covers mainly the Group’s principal business operations of manufacture of paper cigarette and social product paper packages and manufacture of electronic cigarettes during the Reporting Period. These businesses are mainly operated in the Group’s headquarters and production facility for cigarette packaging products in Hubei Province, the production facility and offices in Guangdong Province and Hong Kong office. This ESG Report was prepared by the management and employees of the Group. All information contained herein comes from official documents or statistical reports of the Group. This report has been reviewed and approved by the Board of Directors.

Regarding the corporate governance structure of the Group and other relevant information, please refer to the Corporate Governance Report on page 20 to 33 in this annual report.

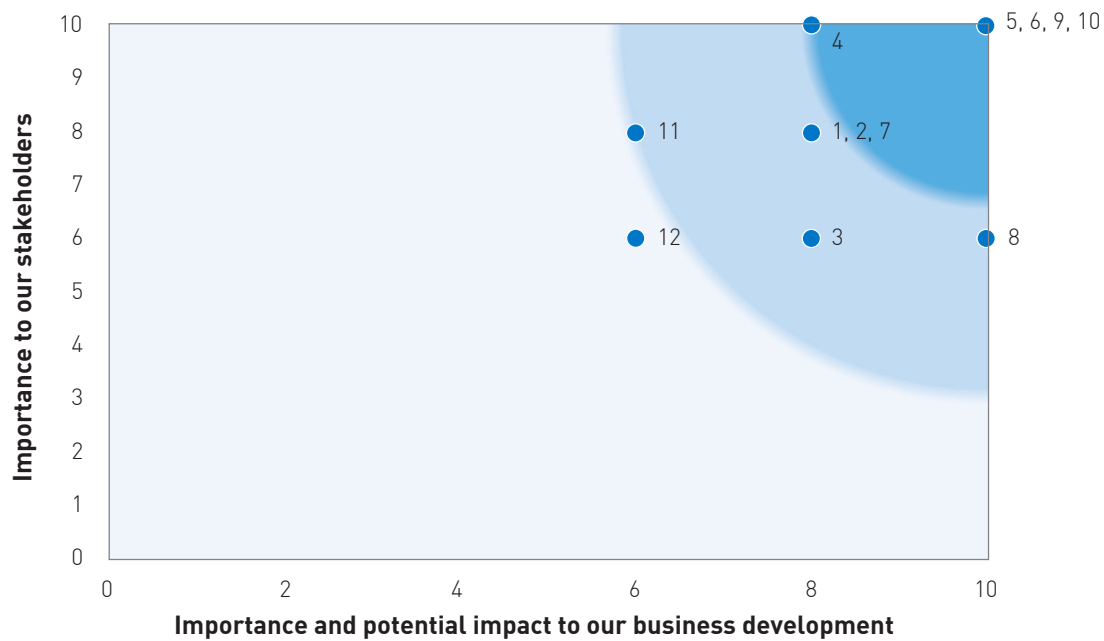
ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT



Materiality Assessment

This ESG report serves as an important channel to communicate our ESG approaches with our stakeholders. Hence, we have conducted a materiality assessment which examines the importance of various issues to our stakeholders as well as the potential impact to our business development. The findings and results of the materiality assessment were set out below in the materiality matrix:

		Stakeholders	Company
1	Employee development	8	8
2	Reward to employee	8	8
3	Employee rights and equal opportunities	6	8
4	Occupational health and safety	10	8
5	Corporate governance	10	10
6	Product and service quality	10	10
7	Supply chain management	8	8
8	Financial performance	6	10
9	Customer privacy/intellectual property rights	10	10
10	Business ethics and anti-corruption	10	10
11	Environmental policy and impact	8	6
12	Community investment	6	6



- Issues that are of most critical and material to our stakeholders and with greatest impact on our business success
- Issues that are important to both our stakeholders and our business development
- Issues that are relatively less important to both our stakeholders and our business development



ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Stakeholder Groups, Their Concerns and How We Engage with Them

We understand that stakeholder engagement plays a pivotal role to our continuous effort in improving our ESG standard. Therefore, we have built and maintained for our shareholders, customers, employees, suppliers, other stakeholders and all interested parties various communication channels. We also endeavour to provide our stakeholders with clear information about our approaches to business operation and ESG issues. These include, but are not limit to, statutory announcements, circulars, financial reports, shareholders' meetings, corporate websites and electronic correspondence.

Stakeholder groups	Key topics of interest	How we engage
Employees	Labour rights; Employee engagement; Promotion and development opportunities; Health and safety	Staff newsletter; Staff training; Staff appraisal and survey
Shareholders and investors	Financial performance; Corporate governance; Compliance and ESG performance	Results announcement and financial reports; Shareholders' meeting/investor meeting
Customers	Quality and pricing of services and products; Protection of data privacy and intellectual property	After-sales survey and follow-up communication; Promotional and marketing materials
Suppliers/business partners	Responsible supply chains; Business continuity and conduct; Product specifications and quality expectations	Supplier visits and meeting; Feedback on service and products
Governments and regulators	Governance; Relevant regulated information; Labour rights; Economic contributions; Environmental impact and compliance	Financial reports; Disclosure in accordance with relevant regulations
Non-government organisations and local communities	Environmental protection commitment; Community support and engagement	Meeting and call with relevant organisations

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT



ENVIRONMENTAL ASPECTS

The Group understands and has always been aware of the increasing awareness of environmental protection from both the government and the customers and therefore pays close attention to ensure that operations comply with the environmental protection laws and regulations in the PRC. The Directors are also of the view that our production process does not generate hazardous wastes that will cause any significant adverse impact on the environment. The Group also endeavours to implement more cost-effective and environmentally friendly printing technology and to comply with the environmental protection laws and regulation. During the Reporting Period, the Group has complied with the relevant laws and regulations relating to air and greenhouse gas emissions, discharges into water and land, and generation of hazardous and non-hazardous wastes that have a significant impact on the Company in all material respects.

Emission

During the Reporting Period, the Group has complied with relevant laws and regulations that have significant impacts on the Group relating to air and greenhouse gas emissions, discharges into water and land, and generation of hazardous and non-hazardous waste. These laws and regulations include, but not limited to, the Environmental Protection Law of the People's Republic of China《中華人民共和國環境保護法》, Law of the People's Republic of China on Prevention and Control of Pollution From Environmental Noise《中華人民共和國環境噪聲污染防治法》, Law of the People's Republic of China on Appraising of Environment Impacts《中華人民共和國環境影響評價法》, Law of the People's Republic of China on the Prevention and Control of Environmental Pollution by Solid Wastes《中華人民共和國固體廢物污染環境防治法》 and Decision of the State Council on Several Issues Concerning Environmental Protection《國務院關於環境保護若干問題的決定》.

Greenhouse Gas and Exhaust Gas Emissions

The Group has formulated a stringent production control system, with an aim to minimising direct and indirect greenhouse gas emissions and reducing energy consumption. The Group's ongoing initiatives include and are not limited to enhancing production and energy efficiency, upgrading production technology, adopting building design that provides better natural lighting, as well as stepping up reforestation efforts and so on. In addition, we pay close attention to the environmental risks along our supply chain as we attach the same importance to the production environment of our suppliers and business partners. Through ways such as daily communication and site visit, we gain a better understanding and assurance of their environmental control levels. Suitable arrangements are made for the delivery of raw materials from our suppliers and delivery of products to our customers, including optimising travelling routes and regular check of vehicles, so as to minimise exhaust gas emissions produced during the delivery process.

Sewage Discharge

With the wastewater and pollutant discharge permit for our operations in Hubei Province and Guangdong Province, the domestic and industrial wastewater produced during operation is allowed to be discharged to the municipal wastewater system after being treated through grease trap and septic tank. In manufacturing base, during the manufacturing procedures, a small amount of wastewater is produced after the cleaning of equipment. The wastewater is also treated in our wastewater treatment facilities before discharge. All these procedures meet the requirements stipulated by relevant national laws and regulations.



ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Waste Treatment

Our approach to minimising waste and waste to landfill associated with our business operations largely focused on reduction, reuse and recycle of waste from our products, packaging and production process through improving relevant manufacturing processes. Waste is classified by types. While we try to reuse paper and other reusable waste, scrap metal, toner cartridges and ink cartridges, large water bottles and other non-reusable waste are collected and handled by third-party qualified organisation, or are disposed of at area as designated by the property management office of the office premises. We regularly monitor our resource consumption level to avoid unnecessary wastage. Under reasonable circumstances, we will use raw materials that are more environmental-friendly and make products that are reusable or degradable, so that we are able to reduce wastes associated with our products. Our philosophy is to gradually put reusable value to ocean waste and landfill materials, and raise awareness of environmental protection and responsible disposal of waste, with a view to making contribution to waste reduction.

Performance indicator of emissions		2022 data
Greenhouse gas	Direct emission fuel consumption (ton)	2,012.0
	Indirect emission electricity consumption (ton)	100.0
Emission	Total carbon dioxide emission (CO ₂) (ton)	2,112.0
	Total nitric oxides NO _x emission (ton)	1.8
	Total greenhouse gases emission per million RMB of goods sold (ton)	2.5
Hazardous waste	Solid and liquid hazardous from production and water treatment (ton)	208.4
	Total hazardous waste produced per million RMB of goods sold (ton)	0.3
Non-hazardous waste	Non-hazardous waste (ton) (office waste, paper, plastic not suitable for recycle, household waste from canteen and dormitories)	45.8
	Total non-hazardous waste produced per million RMB of goods sold (ton)	0.085

Use of Resources

In order to promote saving on utilisation of energy and resources in the factories and minimising the impact of the Group on the environmental and natural resources, the Group promotes various practices to staff are as follows:

Water resources control

- (1) The Group is committed to the guarantee of water supply installation and maintenance, and to ensuring that water supply is at its optimal working condition. When leakage is discovered, it will be repaired timely; and
- (2) The Group educates each employee to save water, and to encourage the reuse of water in order to reduce water consumption, so as to reduce sewage from the source.

Electricity control

- (1) Lights and electronic appliances in living area or workplace must be turned off when not in use;
- (2) The use of electricity in production must strictly comply with Electricity Law of the PRC to ensure normal production with adherence to the principles of power saving, safety first, high efficiency and low consumption;
- (3) To ensure no unnecessary use of resources at production lines; and
- (4) Every staff must turn off the power for each department's computers, photocopy machines, printers and facsimile machines when they are off duty or on leave.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT



Office consumables consumption management

- (1) Other than formal documents materials that require the use of papers, each department is advised to handle documents electronically. When the use of paper is required, each paper must be printed double-sided. Single-sided printing is strictly prohibited (except for confidential documents); and
- (2) No printing and photocopying of materials unrelated to work.

Energy consumption and use of resources		2022 data
Energy	Fuel and Gas (Mwh)	1,176,507.9
	Electricity (Mwh)	465,569
	Energy consumed per million RMB of goods sold (Mwh)	3,711.7
Water	In M ³ (Consumption by production, canteen and dormitory)	125,340.0
	Water consumed per million RMB of goods sold (M ³)	227.4
Paper	Total paper consumed by production (ton)	20,148.4
E-liquid	Total E-liquid consumed by production (ton)	61.2
Nicotine	Total Nicotine consumed by production (kg)	970.0
Batteries	Total batteries consumed by production (ton)	121.2
Bucket	Total bucket consumed by production (PCS)	4,700.0
Packaging material	Packaging materials are mainly nylon tape and PP shrinkage film (ton)	90.0
	Packaging materials consumed per million RMB of goods sold (ton)	0.106

Raising Awareness

We believe that it is critical that our employees share the same values to protect our environment. Hence, we have stepped up our efforts in promoting environmental awareness among our employees. We often put up various notices to remind them of our environmental protection measures and provide updates and information about environmental issues and the Group's latest environmental initiatives. We have also codified and drawn up a set of safety and environmental protection manual for employees to heighten their awareness, and arranges relevant training and emergency drill regularly.

Climate Change

In 2022, climate change was overshadowed by the COVID-19 Outbreak and other political issues, but it did not become less relevant. We saw a greater need to protect ecosystems and biodiversity and recognise that climate change has emerged as one of the biggest threat facing our planet Earth. It creates major risks and potential impact on our community and operations. These risks include extreme weather events, which occur more frequently in recent years and are able to paralyse transportation and road systems, resulting supply shortage of water or other resources, and suspension or hindrance of our business operations. We also believe that the pressing importance of addressing climate change will prompt future changes in regulations, technological requirements and market responses to our operations. For instance, we expect new greenhouse gas emission limit, stricter laws to hold companies accountable for damaging environment, requirement to adopt renewable energy in the future. All of these imply financial and social impact to our business and wide-scale of changes in operational structure.



ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Therefore, we have a duty to helping the world better manage climate risk and improve resilience against it. We must reinforce our internal governance by reviewing our environmental policies from time to time, and minimise our environmental impacts throughout our value chain. In future, we will proactively explore the use of clean energy when feasible, and reduce our reliance on traditional fossil fuel, thereby lower our indirect greenhouse gas and exhaust gas emissions. We will maintain close communication with our suppliers and work together to develop contingency solutions for supply chain disruption or other relevant issues. We also keep a watchful eye on any changes in environmental regulations while acquiring new knowledge and technology.

Social Aspects

Employment Data	Unit	Quantity		Turnover rate	
		2022	2021	2022	2021
Total employees	no. of people	1,275	750	16.2%	17.5%
By gender	percentage				
– Male		48.9	64.2	13.3%	14.7%
– Female		51.1	35.8	19.1%	19.9%
By employment type	percentage				
– Permanent		77.3	76.4	16.1%	16.5%
– Full-time contracted		22.7	23.6	17.8%	17.9%
By rank	percentage				
– Senior executives and executives		16.9	15.3	8.2%	5.1%
– Others		83.1	84.7	16.9%	17.3%
By age	percentage				
– 16–25		12.1	11.2	18.1%	17.8%
– 26–35		38.4	36.0	15.9%	16.1%
– 36–45		39.5	41.2	15.2%	16.3%
– 46 or above		10.0	11.6	11.5%	12.6%
By geographical region	percentage				
– Hubei Province		64.5	72.1	16.6%	17.0%
– Guangdong Province		35.4	27.5	13.0%	10.0%
– Hong Kong		0.1	0.4	0%	0%

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT



People are our most important asset to a business. They enable us to achieve our goals and deliver for our customers. In times of great change and transformation under the threat of pandemic, the skills, diverse perspectives and experience of our employees are in particular crucial to innovation. Our people philosophy is about helping our employees to grow the right, necessary skills to deliver what our customers need, making sure that they feel valued in their role in our company, and equipping them with the mindsets and skills for their career development.

Recruitment and Remuneration Policies

The Group endeavours to provide a fair, safe and respectful workplace environment for our staff. The Group has formulated and strictly implemented a set of comprehensive human resources management system, which is in compliance with the Employment Ordinance (Chapter 57 of the Laws of Hong Kong) 《僱傭條例》, the Minimum Wage Ordinance (Chapter 608 of the Laws of Hong Kong) 《最低工資條例》, the Employees' Compensation Ordinance (Chapter 282 of the Laws of Hong Kong) 《僱員補償條例》, the PRC Labour Law 《中華人民共和國勞動法》, the PRC Labour Contract Law 《中華人民共和國勞動合同法》 and other prevailing laws and regulations.

As regards staff recruitment, the Group, based on the principle of fairness and market condition for human resources, generally takes into account its business needs and candidates' experiences as main considerations. Except for special causes such as positions which are too physically demanding that we do not deem them the suitable roles for female employees and we want to avoid risks of occupational injuries, the Group does not decline to hire candidates or intends to dismiss any employees for their gender, family status or other unreasonable grounds.

The Group determines employees' starting salaries, welfare packages and their remuneration adjustments according to job nature, qualifications and performance as well as market conditions, with reference to his/her performance appraisal. We also encourage internal promotion to provide fair and sufficient opportunities for promotion and salary increment as the recognition and reward of the employee's performance.

The Group also pays social insurance and housing provident fund for its staff and provides commercial insurance and supplemental medical benefit, as well as offers employees with annual leave and determines working hours in accordance with the applicable laws and industrial practice of the region.

Equal opportunity, inclusion and diversity

We embrace diversity and inclusion. Given our business nature and geographical location of our operations, we do not encounter relevant issues and do not see potential risks that have a significant bearing to our business. However, we reiterate that we ensure that no specific requirements or conventions on gender, age and race are set for our recruitment and staff promotion process.

The Group also ensures that all employees share equal opportunities, and no employee will suffer from any discrimination or be deprived of any treatment due to gender, age, race, disability, marital and family status, sexual orientation or any other reasons. If employees encounter discrimination or mistreatment at work, the Group will pursue internal investigation and take rectifying measures.



ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Dismissal Policy

In situations where an employee violates the Group's regulations or consistently performs his or her duties below an acceptable level, or any serious misconduct, changes in the Group's human resources structure, our human resources department will follow a series of procedures to terminate his or her employment contract. Terms and conditions relating to dismissal are enumerated in employment contract and other employment policy manual and would be done according to the relevant labour laws and regulations.

Staff Communication

We care for our employees and believe that harmonious employment relationship is conducive to the stable development of the Company. We do our best to maintain open dialogue with them to have a better understanding of and track progress against their career goals. Staff is required to participate in the annual performance appraisal, thereby building a platform for employees to be clear about how they intend to achieve the career objectives and how their performance should be recognised.

During the Reporting Period, there was no incident of non-compliance with the relevant laws and regulations that have a significant impact on the Group relating to compensation and dismissal, recruitment and promotion, working hours, rest periods, equal opportunity, diversity, anti-discrimination and other benefits and welfare.

Occupational Health and Safety

The Group manages the hygiene and safety of its plants in accordance with the relevant laws and regulations of occupational health and safety. It also holds safe production and fire safety training on a regular basis, in order to raise the safety awareness of its employees. The Group provides its employees in the PRC with labor protection supplies such as gloves, masks and work uniforms, etc., so as to ensure the safety and health of the employees. Should the employees suffer from any illness or debilitating condition or are considered by the Group to be in need of health protection based on their health inspection results, the Group will limit their job duties, redesignate their post temporarily, applying treatment and other health care measures.

During the Reporting Period, we had not experienced any material or prolonged stoppages of production due to equipment failure and we had not experienced any severe accidents during our production process. We have also complied with all relevant laws and regulations that have significant impacts on the Group relating to the provision of a safe working environment and the protection of our employees from occupational hazards. The Group achieved zero work related fatality in each of the past three years including the reporting year. It was 7 days lost due to work injury during the Reporting Period.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT



Development and Training

Training statistics	Unit	Quantity	
		2022	2021
Total number of employees trained	no. of people	1,230	728
Trained employees as a percentage of total number of employees	percentage	96.5	97.1
Total training hours	no. of hours		
By gender			
– Male		701	911
– Female		767	515
Average training hours	no. of hours		
By gender			
– Male		1.1	1.9
– Female		1.2	1.9
Total training hours	no. of hours		
By position			
– Executives		395	409
– Others		1,073	1,017
Average training hours	no. of hours		
By position			
– Executives		3.1	3.7
– Others		1.5	1.7

Realising the potential of our most talented people is integral to our long-term success. We are committed to creating a culture where everyone is able to take control of their career development as we support our employees to develop their potentials and enhance their capabilities. We provide trainings or support our employees to join external trainings on production techniques, industry knowledge, regulatory requirements, operation management, and so on. We believe that, by continuing to invest in developing our staff, the Group is able to build a sustainable business with next generation of business leaders. These training programmes are connected with our employee development and reward policies, which are designed to develop, motivate, reward and retain high calibre employees to deliver business success. Although participating and completing our training programme does not automatically guarantee immediate career progression, we offer ample opportunities for promotion and a significantly enhanced role, given the continued growth of the Group.



ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Labour Standard

Our policy is to respect the dignity, wellbeing and human rights of our employees, the workers in our supply chain and the communities in which we operate. We believe acting ethically and responsibly is the right thing to do for our business. Child labour, forced labour and modern slavery are not acceptable in our company. This principle underpins our employment policy. The Group is in strict compliance with the Employment Ordinance (Chapter 57 of the Laws of Hong Kong) and Regulations on Labour Security Supervision issued by the State Council of the PRC, and takes reference to international labour standards in formulating internal guidance and labour system. All recruitment procedures and promotions are strictly supervised by the Group's human resources management system.

We have set guidelines detailing our position and what we consider as best practices, and strictly monitor all employees (including directors and all levels of staff) to eradicate all violations. Employees' rights are clearly described in employee manual and employment contracts as they are encouraged to speak out if they are exploited or forced to work unethically against their will. The Group will conduct investigations, punishment or dismissal of employees who violate our policy. If necessary, the Group will further improve the labour mechanism against illegal behaviours.

We also work closely with our suppliers and business partners to avoid any practices that might contravene human rights. These malpractices include involuntary relocation of local communities, inappropriate use of force, providing unfair remuneration and so on.

In addition, the Group is committed to protecting its staff from any humiliation, intimidation, threatening and harassment and bullying in any other forms at workplace. In case of violation, the Group will promptly conduct investigation, as well as dismiss and punish employees in breach of such policy, whilst improving its labour system to address the issues. During the Reporting Period, there was no incident of non-compliance with the relevant laws and regulations that have a significant impact on the Group relating to child and forced labour.

The Group strictly complies with Prohibition of Child Labour Provisions 《禁止使用童工規定》 of the People's Republic of China and other laws and regulations on labour standards. Background check was conducted for every new employee during the recruitment process to ensure compliance with laws and regulations in Mainland China and Hong Kong. During the Reporting Period, there are no major violations of laws and regulations in relation to child labour and forced labour.

During the Reporting Period, there were no violations of child labor and forced labor. If such a violation is found, we will immediately organize human resources to verify it, properly handle the relevant personnel, and strictly prevent the recurrence of this situation.

Supply Chain Management

We want to ensure that sustainability is an integral part of our sourcing and procurement activities. We aim to make a positive social, environmental and ethical impact through our procurement practices. That idea extends to the products and services we purchase, contractual agreements that we enter into, and business partners that we work with. We strive to ensure minimum standards, such as acceptable labour conditions, compliance with environmental laws, and transparency related to health and safety, and data security.

We choose suppliers based on their business records, products and services quality, cost, after-sale services and transportation and other factors. We periodically invite suppliers to provide us samples for pre-assessment and our procurement department maintains a list of qualified suppliers which have passed our internal assessment as potential suppliers for future purchases.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT



For the purpose of selecting a supplier for procurement of raw materials, we typically invite our pre-assessed suppliers to participate in a fair, just and open tendering procedure and we assess the tenders based on their quality, price and our purchasing history. Once a supplier is selected after the close of a tender, we typically enter into a fair and reasonable supply contract with the supplier to avoid any exploitation before placing orders to procure the raw materials we require. In addition, provisions for environmental protection are incorporated into certain contracts, requesting contractors and/or suppliers to strictly observe the requirements of environmental protection. In addition to assessing our suppliers on environmental performances, we also closely monitor the quality, cost, service and delivery of their products, as well as their commitments to high moral standards, when performing their contractual obligations. In case our suppliers fail to comply with any applicable laws and regulations or are unable to fulfill their contractual obligations, we will replace them and take legal actions for any related losses when necessary. The major suppliers of the Group are as follows: 1 supplier at Fujian, 104 suppliers at Guangdong, 3 suppliers at Jiangxi, 1 supplier at Heilongjiang, 31 suppliers at Hubei, 1 supplier at Hunan, 3 suppliers at Jiangsu, 3 suppliers at Shandong, 1 supplier at Shanxi, 7 suppliers at Shanghai, 1 supplier at Sichuan, 6 suppliers at Yunnan, 9 suppliers at Zhejiang and 1 supplier at Chongqing.

Product Social Responsibility

The products delivered by the Company are all formulated with internal control standards in line with national standards. All production operators need to undergo technical training, so that the operators can master the technical requirements of the process and operate only after they are qualified. The Group was engaged in regulated operations in strict compliance with ISO9000 quality system standards. The total products sold or shipped do not require to be recalled for safety and health reasons during the Reporting Period.

The Group have a production quality verification process. Once a complaint is received, the Group should organize manpower to investigate the situation immediately, and the responsible staff should go to the site in the first time and assign someone to implement the investigation records, actively communicate and coordinate with the parties concerned to solve the problem, and take the corresponding measures. The Group had no complaint regarding its products during the Reporting Period.

Products quality should be monitored in the whole process of production, with ensuring real-time quality monitoring, raw materials, processing products, finished products should also be inspected in strict accordance with company's inspection procedures. The sale department is responsible for investigating and handling customer complaints regarding after-sale services and product delivery and giving feedback on the rectification measures. Products that have been approved to be returned are temporarily placed in a designated area, marked and isolated by the production workshop, which will notify the quality management department for re-inspection.

Privacy and Intellectual Property Policies

We fully understand the importance of intellectual property rights. Our core production technology and critical production processes are crucial to our continued success and development. Any infringement of our intellectual rights may seriously affect our business and reputation. Therefore, we aspire to protect our patents, brand, trademark and other intellectual property rights and eradicate all infringement of our intellectual property rights. We also ensure that our business operation processes are in compliance with the Trademark Law of the PRC 《中華人民共和國商標法》, the Implementation Rules of the PRC Patent Law 《中華人民共和國商標法實施條例》, the Contract Law of the PRC 《中華人民共和國合同法》, the Intellectual Property Law of the PRC 《中華人民共和國知識產權法》, the Anti-unfair Competition Law 《反不正當競爭法》 and other relevant laws, administrative regulations, national standards and industrial standards.



ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

We have a privacy policy, pursuant to which all personal and corporate data must be collected in compliance with all relevant privacy laws. We requested our staff to protect our customers' privacy and handle all commercially sensitive or confidential information in strict confidence. When cooperating with other companies, the Group enters into corresponding confidentiality agreements, whereby collection, use, storage and deletion of data including third-party patent technology are regulated, while the scope within which such confidential information can be informed of is delimited, in order to prevent any misuse or leaks.

Anti-corruption

In the staff handbook, one of the most important rules that the Group requires all members of staff to observe is that they must maintain honesty, refuse corruption, refuse to accept kickbacks, and they must not misappropriate the Group's funds and properties, must not abuse power for own interests, and that all gifts received must be handed to the Company. Employees could whistle-blow to the supervisor for the suspected bribery, extortion, fraud and money laundering issues. Once discovered, it will be reported to police for prosecution. The Group provided anti-corruption training for directors and staff every year. There was no any legal case regarding corrupt practices brought against the Group or its employees during the year ended 31 December 2022. During the Reporting Period, the Group has complied with the relevant laws and regulations that have a significant impact on the Company relating to bribery, extortion, fraud and money laundering in all material respects.

Community Involvement

We seek to create and contribute to social value in the communities through bringing positive social and economic benefits that are generated by our core business. We aspire to build meaningful long-term relationships with the communities where we operate in. When we can, we employ local people and purchase local goods and services through our supply chains. Besides, the Group actively explores options in coordinating charitable activities and collaborating with other organisations in different areas, such as education, culture, poverty relief, and so on. We aim to demonstrate positive influence of corporate values by raising employees' awareness of caring for the community and mutual help.

During the year, the Group actively communicated with different institutions in the community where it located, understands their situation, organises and participates in various community activities. We will take their view into consideration when planning for our business operations. We also encourage our staff to actively participate in community activities and promote the relationship between our employees and community.

DIRECTORS' REPORT



The Directors are pleased to present to the Shareholders this annual report and the audited consolidated financial statements for the year ended 31 December 2022 (the "Year").

Principal Activities

The principal business activity of the Company is investment holding. The principal activities and other particulars of the Company's subsidiaries are set out in Note 11 to the consolidated financial statements in this annual report.

Results

The results of the Group for the Year are set out in the consolidated statement of comprehensive income on page 61 of this annual report.

Final Dividend

The Board recommended the payment of a final dividend for the year ended 31 December 2022 of HKD0.056 per share (2021: nil). The final dividend is intended to be paid out of the share premium account.

The register of members will be closed from 26 June 2023 to 28 June 2023, both days included. The final dividend will be paid in Hong Kong dollars on or about Thursday, 6 July 2023 to the Shareholders whose name appear on the register of members of the Company on Wednesday, 28 June 2023, subject to the Shareholders' approval at the forthcoming annual general meeting. In order to be qualified for the proposed final dividend, shareholders shall deliver share certificates together with transfer documents to the Company's Branch Share Registrar in Hong Kong, Union Registrars Limited at Suites 3301-04, 33/F., Two Chinachem Exchange Square, 338 King's Road, North Point, Hong Kong for registration no later than 4:00 p.m. on Friday, 23 June 2023.

Closure of Register of Members

The annual general meeting is scheduled to be held on Friday, 16 June 2023.

For the purpose of determining shareholders who are entitled to attend and vote at the annual general meeting, the register of members of the Company will be closed from Tuesday, 13 June 2023 to Friday, 16 June 2023, both days inclusive. In order to qualify for the right to attend and vote at the annual general meeting, all transfers accompanied by the relevant share certificates must be lodged with the Company's Branch Share Registrar in Hong Kong, Union Registrars Limited at Suites 3301-04, 33/F., Two Chinachem Exchange Square, 338 King's Road, North Point, Hong Kong for registration no later than 4:00 p.m. on Monday, 12 June 2023.

Major Customers and Suppliers

The information in respect of the Group's sales and purchases attributable to the major customers and suppliers respectively during the Year is as follows:

	Percentage of the Group's total	
	sales	purchases
The largest customer	15.8%	
Five largest customers in aggregate	56.0%	
The largest supplier		17.5%
Five largest suppliers in aggregate		41.5%



DIRECTORS' REPORT

None of the Directors, their close associates or any Shareholders to the Company (which, to the best knowledge of the Directors, own more than 5% of the Company's shares) had any interests in the Group's five largest customers or suppliers.

Property, Plant and Equipment

Details of movements in the property, plant and equipment of the Group during the Year are set out in Note 14 to the consolidated financial statements in this annual report.

Bank Borrowings

Details of bank borrowings of the Group as at 31 December 2022 are set out in Note 28 to the consolidated financial statements in this annual report.

Summary Financial Information

A summary of the published results and assets, liabilities of the Group for the last five financial years, as extracted from the audited financial statements in this annual report and the prospectus, is set out on page 120. This summary does not form part of the consolidated financial statements in this annual report.

Share Capital

Details of the Company's share capital for the Year are set out in Note 21 to the consolidated financial statements in this annual report.

Pre-Emptive Rights

There are no provisions for pre-emptive rights under the Articles of Association or the laws of Cayman Islands.

Purchase, Sale or Redemption of the Company's Listed Securities

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the listed securities of the Company on the Stock Exchange or any other stock exchange, by private arrangement or by general offer throughout the year ended 31 December 2022.

Reserves

Movements in the reserves of the Group and the Company during the year are set out in Note 22 and Note 35 to the consolidated financial statements in this annual report.



Directors

As at the date of this annual report, the Directors are:

Executive Director

Mr. Yang Yoong An

Non-executive Directors

Mr. Feng Bin

Mr. Yang Fan

Independent non-executive Directors

Mr. Zeng Shiquan

Mr. Gong Jinjun

Mr. Wang Ping

In accordance with Article 108(a) of the Articles of Association, at each annual general meeting, one-third of the Directors for the time being will retire from office by rotation. However, if the number of Directors is not a multiple of three, then the number nearest to but not less than one third shall be the number of retiring Directors. The Directors who shall retire in each year will be those who have been longest in the office since their last re-election or appointment but as between persons who become or were last re-elected Directors on the same day those to retire will (unless they otherwise agree among themselves) be determined by lot.

Directors' Service Agreements

The executive Director has entered into a service agreement with the Company for a term of three years commencing from 18 February 2022, subject to the termination provision therein. The executive Director or the Company may terminate the appointment by giving the other party not less than two months' prior notice in writing.

Each of the non-executive Directors has entered into a service agreement with the Company for a term of three years commencing from 18 February 2022, subject to the termination provision therein. Each of the non-executive Directors or the Company may terminate the appointment by giving the other party not less than two months' prior notice in writing.

Each of the independent non-executive Directors has renewed the service agreement with the Company as an independent non-executive Director for a term commencing from 24 June 2022 and ending on the conclusion of the 2022 annual general meeting of the Company to be held in 2023. Each of the independent non-executive Directors or the Company may terminate the appointment by giving the other party not less than two months' prior notice in writing.

No Director proposed for re-election at the forthcoming annual general meeting has an unexpired service contract which is not determinable by the Company or any of its subsidiaries within one year without payment of compensation, other than normal statutory obligations.

Biographies of Directors and Other Senior Management

The biographical details of Directors and other senior management are disclosed in the section headed "Biographies of Directors and Senior Management" on pages 16 to 19 of this annual report.



DIRECTORS' REPORT

Emolument Policies and Directors' Remuneration

The Directors' remuneration is subjected to shareholders' approval at general meetings with reference to the recommendation of the Group's Remuneration Committee. The Group's emolument policies are formulated based on the performance of individual employees and are reviewed regularly. Subject to the Group's profitability, the Group may also provide a discretionary bonus to its employees as an incentive for their contribution to the Group. The primary goal of the remuneration policy with regard to the remuneration packages of the Group's executive Directors is to enable the Group to retain and motivate executive Directors by linking their compensation with performance as measured against corporate objectives achieved.

None of the Director waived his/her emoluments nor has agreed to waive his/her emoluments for the year ended 31 December 2022.

Directors' Interests in Contracts

There was no transaction, arrangement or contracts of significance to which the Company or any of its subsidiaries was a party and in which a Director had a material interest (either directly or indirectly) subsisted as at 31 December 2022 or at any time during the year ended 31 December 2022.

Controlling Shareholders' Interests in Contracts

No transaction, arrangement or contract of significance has been entered into between the Company or any of its subsidiaries and the controlling Shareholders or any of their subsidiaries at any time during the year ended 31 December 2022.

Management Contracts

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the year ended 31 December 2022.

Permitted Indemnity Provisions

Pursuant to the Articles of Association, the Directors, managing Directors, alternate directors, the auditor, secretary and other officers for the time being of the Company shall be indemnified and secured harmless out of the Company from and against all actions, costs, charges, losses, damages and expenses which they or any of them shall or may incur or sustain by or about the execution of their duty in their offices or in relation thereto. Such provisions were in force during the year ended 31 December 2022 and as of the date of this report.

Retirement Benefits Schemes

The Group participates in a state-managed retirement scheme operated by the PRC government which covers the Group's eligible employees in the PRC and a defined contribution Mandatory Provident Fund Scheme for the employee in Hong Kong.

Distributable Reserves

Pursuant to the relevant rules of the Cayman Islands, the Company's distributable reserves as at 31 December 2022 amounted to approximately RMB183.3 million (as at 31 December 2021: approximately RMB25.2 million).



Directors' and Chief Executives' Interests and Short Positions in Shares, Underlying Shares and Debentures of the Company or Any of the Associated Corporations

As at 31 December 2022, the interests and short positions of the Directors or chief executive of the Company in the shares, underlying shares and debentures of the Company or any of the associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) which have been notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including any interests which they are taken or deemed to have under such provisions of the SFO) or which, pursuant to section 352 of the SFO, have been entered in the register referred to therein, or have been, pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers in the Listing Rules on the Stock Exchange, notified to the Company and the Stock Exchange were as follows:

(i) Long positions in the shares of the Company

Name	Capacity/Nature of interest	No. of ordinary shares held	Percentage of interest (Note 3)
Mr. Yang Yoong An ("Mr. Yang")	Interest of a controlled corporation (Note 1)	418,724,000	69.79%
Mr. Feng Bin ("Mr. Feng")	Interest of a controlled corporation (Note 2)	15,676,000	2.61%

(ii) Long position in the ordinary shares of associated corporation

Name	Name of associated corporation	Capacity/Nature of interest	No. of ordinary shares held	Percentage of interest
Mr. Yang	Spearhead Leader Limited	Beneficial owner	1	100%

Notes:

- Mr. Yang beneficially owns the entire issued share capital of Spearhead Leader Limited. Therefore, Mr. Yang is deemed, or taken to be, interested in 418,724,000 shares of the Company held by Spearhead Leader Limited for the purpose of the SFO. Mr. Yang is the sole director of Spearhead Leader Limited.
- Mr. Feng beneficially owns the entire issued share capital of Star Glide Limited. Therefore, Mr. Feng is deemed, or taken to be, interested in 15,676,000 Shares held by Star Glide Limited for the purpose of the SFO. Mr. Feng is the sole director of Star Glide Limited.
- Calculated on the basis of 600,000,000 shares of the Company in issue as at 31 December 2022.



DIRECTORS' REPORT

Interests of Substantial Shareholders in Shares and Underlying Shares of the Company

So far as is known to the Directors, as at 31 December 2022, the following persons (not being a Director or chief executive of the Company) had interests or short positions in shares or underlying shares of the Company which fell to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO or as recorded in the register required to be kept by the Company pursuant to section 336 of the SFO:

Long positions in the shares of the Company

Name of shareholders	Capacity/Nature of interest	No. of ordinary shares held/interested	Percentage of shareholding (Note 2)
Spearhead Leader Limited	Beneficial owner	418,724,000	69.79%
Ms. Cai Yaohui ("Ms. Cai")	Interest of spouse (Note 1)	418,724,000	69.79%
First Shanghai Securities Limited	Underwriter	75,000,000	12.50%

Notes:

- Ms. Cai is the spouse of Mr. Yang. Accordingly Ms. Cai is deemed, or taken to be, interested in all shares of the Company in which Mr. Yang is interested in for the purpose of the SFO.
- Calculated on the basis of 600,000,000 shares of the Company in issue as at 31 December 2022.

Save as disclosed above, as at 31 December 2022, the Company had not been notified by any persons (other than Directors or chief executive of the Company) who had interests or short positions in the shares or underlying shares of the Company which fell to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO or which were recorded in the register required to be kept by the Company pursuant to section 336 of the SFO.

Share Option Scheme

The Company adopted a share option scheme (the "Share Option Scheme") pursuant to a shareholders' resolution passed on 6 June 2014. The purpose of the Share Option Scheme is to attract and retain the best available personnel, to provide additional incentive to employees (full-time and part-time), directors, consultants, advisers, distributors, contractors, suppliers, agents, customers, business partners or service providers of the Group and to promote the success of the business of the Group. The total number of shares in respect of which options may be granted under the Share Option Scheme is not permitted to exceed 30,000,000 shares, being 5% of the shares of the Company in issue as at the date of this annual report, without prior approval from the Company's shareholders. The number of shares issued and to be issued in respect of which options granted and may be granted to any individual in any 12-month period is not permitted to exceed 1% of the shares of the Company in issue at any point in time, without prior approval from the Company's shareholders. Options granted to substantial shareholders, independent non-executive Directors, or any of their respective associates (including a discretionary trust whose discretionary objects include a substantial shareholders, independent non-executive Directors, or any of their respective associates) in any 12-month period in excess of 0.1% of the Company's issued share capital in aggregate or with an aggregate value in excess of HKD5,000,000 must be also approved by the Company's shareholders.

DIRECTORS' REPORT



The subscription price of share in respect of options granted under the Share Option Scheme shall be solely determined is determinable by the Board, but may not be less than the higher of (i) the Stock Exchange's closing price of the Company's shares on the date of the grant of the share options which must be a business day; (ii) the average Stock Exchange's closing price of the Company's shares for the five business days immediately preceding the date of the grant; and (iii) the nominal value of a share of the Company.

The Share Option Scheme will remain in force for a period of ten years commencing on the date on the adoption date (i.e. 6 June 2014) and shall expire at the close of business on the business day immediately preceding the tenth anniversary thereof unless terminated earlier by the Shareholders in general meeting. An offer for the grant of options must be accepted within seven days inclusive of the day on which such offer was made. The amount payable by the grantee of an option to the Company on acceptance of the offer for the grant of an option is HKD1. An option may be exercised in accordance with the terms of the Share Option Scheme at any time during a period as the Board may determine which shall not exceed ten years from the date of grant subject to the provisions of early termination thereof.

A summary of the principal terms and conditions of the Share Option Scheme is set out in Appendix V to the prospectus of the Company dated 17 June 2014.

On 7 December 2022, the Company granted a total of 30,000,000 share options to a total of 21 selected employees of the Group to subscribe for a total of 30,000,000 ordinary shares of HK\$0.01 each in accordance with the share option scheme adopted on 6 June 2014. For details, please refer to the announcement of the Company dated 7 December 2022.

The following table discloses the movements in the Company's share options during the period ended 31 December 2022:

Grantees	As at 1 January 2022	Granted during the year	Exercised during the year	Lapsed/ cancelled during the year	Outstanding as at 31 December 2022	Date of grant	Exercisable period	Exercise price
Mr. Li Shaoan (李少安)	-	3,600,000	-	-	3,600,000	7 December 2022	From the Vesting Date to 6 December 2032	HK\$1.00
Mr. Wu Hung Wai (吳鴻偉)	-	100,000	-	-	100,000	7 December 2022	From the Vesting Date to 6 December 2032	HK\$1.00
Other employees	-	26,300,000	-	-	26,300,000	7 December 2022	From the Vesting Date to 6 December 2032	HK\$1.00
Total	-	30,000,000	-	-	30,000,000			

Notes:

- Subject to the vesting conditions as stated in the offer letter (including performance targets), the Options shall be vested to the Grantees after publication of the audited financial results of the Company for the year ending 31 December 2025 (the "Vesting Date"). If the vesting conditions are not fulfilled by the Vesting Date, the Company reserves the right to cancel the Options granted to the Grantees.
- As for the share option granted on 7 December 2022, the closing price of the shares on the Stock Exchange immediately before the date on which the options were granted was HK\$0.90.



DIRECTORS' REPORT

Competing Business and Conflicts of Interests

None of the Directors is engaged in any business which competes or is likely to compete with the business of the Group, and none of them has any other conflicts of interests with the Group.

Corporate Governance

Our Directors recognise the importance of good corporate governance in management and internal procedures so as to achieve effective accountability. The Company has complied with the Corporate Governance Code as set out in Appendix 14 to the Listing Rules for the year ended 31 December 2022.

Environmental Policies and Performance

As a responsible corporation, the Group strives to ensure minimal environmental impacts by carefully managing our energy consumption, water usage and waste production. At office level, the Company has implemented green initiatives and encourage staff to attend related training. For further details, please refer to the environmental, social and governance report of this annual report.

Compliance with laws and regulations

The Group recognises the importance of compliance with regulatory requirements and the risk of non-compliance with relevant requirements could lead to adverse impact on business operation and financial position of the Group. The Group has been allocating staff resources to ensure ongoing compliance with rules and regulations and to maintain cordial working with relevant authorities effectively through effective communications. To the best of knowledge of the management, the Group has complied with relevant laws and regulations that have significant impact on the operations of the Group during the year ended 31 December 2022.

Audit Committee

The Company has an Audit Committee with terms of reference aligned with the provision of the Code as set out in Appendix 14 to the Listing Rules for the purpose of reviewing and providing supervision on the financial reporting process and internal controls of the Group. The Audit Committee consists of three independent non-executive Directors, namely Mr. Wang Ping (as Chairman), Mr. Zeng Shiquan and Mr. Gong Jinjun. This annual report and the financial results for the year ended 31 December 2022 have been reviewed by the Audit Committee.

Business Review

Further discussion and analysis of the business of the Company, including a discussion of the principal risks and uncertainties facing the Group and an indication of likely future developments in the business of the Group, can be found in the section headed "Management Discussion and Analysis" as set out on pages 6 to 15 of this annual report. These discussions form part of this Directors' Report.

Charitable Donations

No charitable donations was made by the Group during the year ended 31 December 2022 (2021: nil).



Confirmation of Independence

The Company has received from the independent non-executive Directors confirmations of independence (including an annual confirmation from each of the independent non-executive Directors) pursuant to Rule 3.13 of the Listing Rules and considers that all the independent non-executive Directors are independent of the Company under the Listing Rules.

Auditor

PricewaterhouseCoopers have been appointed as auditor of the Company for the year ended 31 December 2022.

PricewaterhouseCoopers will retire at the forthcoming annual general meeting.

A resolution will be proposed to the forthcoming annual general meeting to re-appoint PricewaterhouseCoopers as auditor of the Company.

On behalf of the Board

Yang Yoong An

Chairman

Hong Kong, 30 March 2023

INDEPENDENT AUDITOR'S REPORT



羅兵咸永道

To the Shareholders of Jia Yao Holdings Limited

(incorporated in the Cayman Islands with limited liability)

Opinion

What we have audited

The consolidated financial statements of Jia Yao Holdings Limited (the "Company") and its subsidiaries (the "Group"), which set out on pages 61 to 119, comprise:

- the consolidated balance sheet as at 31 December 2022;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include significant accounting policies and other explanatory information.

Our opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2022, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

Basis for Opinion

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSA") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code.

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INDEPENDENT AUDITOR'S REPORT



Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

The key audit matter identified in our audit is related to revenue recognition.

Key Audit Matter

How our audit addressed the Key Audit Matter

Revenue recognition

Refer to Note 2.24 and Note 5 to the Group's consolidated financial statements.

During the year ended 31 December 2022, the Group has recognised revenue from sales of goods amounted to approximately RMB968 million.

Revenue for the sales of goods is recognised when the Group transfers the control of goods to the customer and no longer reserved any right to continue to manage and implement effective control which often associated with the ownership of the goods, and costs incurred or to be incurred can be measured reliably.

We identified revenue recognition as a key audit matter due to the significant volume of revenue transactions, thus significant time and resource were devoted in this area.

We understood, evaluated and validated management's key internal controls in respect of the Group's sales transactions from sales contracts, customer orders, goods delivery, sales invoices, sales recording, reconciliation of cash receipts and sales records.

We checked the sales contracts, on a sample basis, and analysed and evaluated the Group's revenue recognition accounting policy of sales of goods based on the interview with management, understanding of the Group's business and our audit experience.

We conducted testing of revenue recorded covering different customers, using sampling techniques, by examining the relevant supporting documents including sales contracts, customer orders, goods delivery notes and sales invoices. In addition, we confirmed customers' balances on a sample basis, by considering the amount, nature and characteristics of those customers.

Furthermore, we tested sales transactions that took place shortly before and after the balance sheet date, by reconciling recognised revenue with sales invoices and goods delivery notes, to assess whether revenue was recognised in the correct reporting periods.

Based on the work performed, we found the Group's revenue from sales of goods being tested were recognised in a manner consistent with the Group's revenue recognition accounting policy.



INDEPENDENT AUDITOR'S REPORT

Other Information

The directors of the Company are responsible for the other information. The other information comprises all of the information included in the annual report other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Directors and the Audit Committee for the Consolidated Financial Statements

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Audit Committee is responsible for overseeing the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSA's will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

(Continued)

As part of an audit in accordance with HKSAAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.



INDEPENDENT AUDITOR'S REPORT

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

(Continued)

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Au Chi Ho.

PricewaterhouseCoopers

Certified Public Accountants

Hong Kong, 30 March 2023

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2022

Year ended 31 December

	Note	2022 RMB'000	2021 RMB'000
Revenue	5	968,363	688,944
Cost of sales	9	(830,502)	(623,923)
Gross profit		137,861	65,021
Distribution costs	9	(41,050)	(27,828)
Administrative expenses	9	(79,478)	(60,612)
(Net impairment losses)/reversal of loss allowance on financial assets		(1,370)	1,048
Other income	6	2,352	1,069
Other gains/(losses)	7	990	(2,576)
Operating profit/(loss)		19,305	(23,878)
Finance income	8	2,252	1,559
Finance costs	8	(3,292)	(6,496)
Finance costs — net	8	(1,040)	(4,937)
Profit/(loss) before income tax		18,265	(28,815)
Income tax expense	12	(7,245)	(809)
Profit/(loss) for the year		11,020	(29,624)
Profit/(loss) attributable to:			
– Owners of the Company		5,496	(26,223)
– Non-controlling interests		5,524	(3,401)
		11,020	(29,624)
Other comprehensive income			
Currency translation differences		670	489
Total comprehensive income/(loss) for the year		11,690	(29,135)
Total comprehensive income/(loss) for the year attributable to:			
– Owners of the Company		6,166	(25,734)
– Non-controlling interests		5,524	(3,401)
		11,690	(29,135)
Earnings/(loss) per share attributable to owners of the Company			
– Basic earnings/(loss) per share	13	0.01	(0.07)
– Diluted earnings/(loss) per share	13	0.01	(0.07)

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

CONSOLIDATED BALANCE SHEET

As at 31 December 2022



		As at 31 December	
	Note	2022	2021
		RMB'000	RMB'000
ASSETS			
Non-current assets			
Property, plant and equipment	14	134,713	117,194
Intangible assets	15	4,367	4,852
Right-of-use assets	16	55,079	48,778
Investment properties	17	7,929	8,421
Deferred income tax assets	24	571	4,148
Prepayment for property, plant and equipment		221	12,535
		202,880	195,928
Current assets			
Inventories	19	194,766	222,985
Trade and other receivables	18	214,231	122,342
Restricted cash	20	194,337	148,884
Cash and cash equivalents	20	266,575	65,844
		869,909	560,055
Total assets		1,072,789	755,983

CONSOLIDATED BALANCE SHEET

As at 31 December 2022



		As at 31 December	
	Note	2022	2021
		RMB'000	RMB'000
EQUITY			
Equity attributable to the owners of the Company			
Share capital	21	5,120	2,382
Share premium	21	183,318	25,200
Other reserves	22	145,721	144,711
Accumulated losses	23	(6,386)	(11,882)
		327,773	160,411
Non-controlling interests		54,639	45,929
Total equity		382,412	206,340
LIABILITIES			
Non-current liabilities			
Lease liabilities	16	6,064	1,114
Deferred income tax liabilities	24	1,384	1,213
Deferred income	26	19,580	-
		27,028	2,327
Current liabilities			
Trade and other payables	27	573,185	434,486
Contract liabilities		15,460	8,530
Income tax payable		4,767	1,895
Borrowings	28	65,000	101,080
Lease liabilities	16	4,937	1,325
		663,349	547,316
Total liabilities		690,377	549,643
Total equity and liabilities		1,072,789	755,983

The above consolidated balance sheet should be read in conjunction with the accompanying notes.

The financial statements on pages 61 to 119 were approved by the board of directors of the Company on 30 March 2023 and were signed on its behalf by:

Yang Yoong An
Director

Yang Fan
Director

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2022

	Attributable to the owners of the Company						
	Share capital RMB'000 (Note 21)	Share premium RMB'000 (Note 21)	Other reserves RMB'000 (Note 22)	Retained profits/ accumulated losses RMB'000 (Note 23)	Subtotal RMB'000	Non-controlling interests RMB'000	Total equity RMB'000
Balance at 1 January 2021	2,382	25,200	144,222	14,341	186,145	43,275	229,420
Loss for the year	-	-	-	(26,223)	(26,223)	(3,401)	(29,624)
Other comprehensive income	-	-	489	-	489	-	489
Total comprehensive income	-	-	489	(26,223)	(25,734)	(3,401)	(29,135)
Transactions with owners							
Acquisition of a subsidiary	-	-	-	-	-	6,055	6,055
Balance at 31 December 2021	2,382	25,200	144,711	(11,882)	160,411	45,929	206,340
Balance at 1 January 2022	2,382	25,200	144,711	(11,882)	160,411	45,929	206,340
Profit for the year	-	-	-	5,496	5,496	5,524	11,020
Other comprehensive income	-	-	670	-	670	-	670
Total comprehensive income	-	-	670	5,496	6,166	5,524	11,690
Transactions with owners							
Issue shares in connection with rights issue (Note 21)	2,738	158,118	-	-	160,856	-	160,856
Employee share option scheme (Note 25)	-	-	340	-	340	-	340
Acquisition of a subsidiary (Note 32)	-	-	-	-	-	3,186	3,186
Balance at 31 December 2022	5,120	183,318	145,721	(6,386)	327,773	54,639	382,412

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2022

Year ended 31 December

	Note	2022 RMB'000	2021 RMB'000
Cash flows from operating activities			
Cash generated from operations	31(a)	82,894	38,997
Interest received		2,252	1,559
Interest paid	31(b)	(3,025)	(6,297)
Income tax paid		(1,585)	(40)
Net cash generated from operating activities		80,536	34,219
Cash flows from investing activities			
Purchase of property, plant and equipment		(14,729)	(18,161)
Prepayments of property, plant and equipment		(221)	(12,535)
Proceeds from disposal of property, plant and equipment		21	1,529
Net cash and cash equivalent acquired from acquisition of a subsidiary	32	5,516	1,999
Proceeds for government grant related to purchase of land use rights and property, plant and equipment		19,580	–
Proceeds from sale of financial assets at fair value through profit and loss		10	–
Payment for deposit of acquisition		(18,000)	–
Net cash used in investing activities		(7,823)	(27,168)
Cash flows from financing activities			
Proceeds from rights issue	21	164,272	–
Payments for transaction costs of rights issue	21	(3,416)	–
Capital contribution from non-controlling interests		6,000	–
Proceeds from borrowings	31(b)	65,000	325,380
Repayments of borrowings	31(b)	(101,080)	(336,380)
Payments of lease liabilities	31(b)	(3,637)	(717)
Net cash generated from/(used in) financing activities		127,139	(11,717)
Net increase/(decrease) in cash and cash equivalents			
Effect of foreign exchange rate changes		879	328
Cash and cash equivalents at beginning of the year		65,844	70,182
Cash and cash equivalents at end of the year	20	266,575	65,844

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

1 General information

Jia Yao Holdings Limited (the “Company”) was incorporated as an exempted company with limited liability in the Cayman Islands under the Companies Law of the Cayman Islands on 5 August 2013.

The Company and its subsidiaries (together, the “Group”) are engaged in the design, production and sales of paper cigarette packages, social product paper packages, electronic cigarettes, and other electronic cigarettes products in the People’s Republic of China (the “PRC”).

The Company’s registered office is located at Third Floor, Century Yard, Cricket Square, P.O. Box 902, Grand Cayman KY1-1103, Cayman Islands.

The Company’s ordinary shares were listed on the main board of The Stock Exchange of Hong Kong Limited on 27 June 2014.

The consolidated financial statements are presented in Renminbi (“RMB”), unless otherwise stated.

These consolidated financial statements were approved for issue by the board of directors (the “Board”) of the Company on 30 March 2023.

2 Summary of significant accounting policies

This note provides a list of the significant accounting policies adopted in the preparation of these consolidated financial statements. These policies have been consistently applied to all the years presented, unless otherwise stated.

2.1 Basis of preparation

(i) *Compliance with HKFRS and HKCO*

Compliance with Hong Kong Financial Reporting Standards (“HKFRSs”) and Hong Kong Companies Ordinance (Cap. 622)

The consolidated financial statements of the Group have been prepared in accordance with HKFRSs and the disclosure requirements of the Cap. 622.

(ii) *Historical cost convention*

The consolidated financial statements have been prepared under the historical cost convention.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



2 Summary of significant accounting policies *(Continued)*

2.1 Basis of preparation *(Continued)*

(iii) Amended standards adopted by the Group

The Group has applied the following amendments for the first time for their annual reporting period commencing 1 January 2022:

- HKFRS 3 (Amendments) "Reference to the Conceptual Framework"
- HKAS 16 (Amendments) "Property, Plant and Equipment: Proceeds before Intended Use"
- HKAS 37 (Amendments) "Onerous Contracts — Cost of Fulfilling a Contract"
- Amendments to HKFRS 1, HKFRS 9, HKFRS 16 and HKAS 41 "Annual improvements to HKFRS standards 2018-2020"
- Revised Accounting Guideline 5 "Merger Accounting for Common Control Combination"

The amendments listed above did not have material impact on the consolidated financial statements of the Group.

(iv) New standards and amendments to standards relevant to the Group have been issued but are not effective

Certain new accounting standards, amendments to accounting standards and interpretations have been published that are not mandatory for 31 December 2022 reporting periods and have not been early adopted by the Group. These standards, amendments or interpretations are not expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

		Effective for annual periods beginning on or after
HKAS 1 (Amendment)	Classification of Liabilities as Current or Non-current	1 January 2024
Hong Kong Interpretation 5	Presentation of Financial Statements — Classification by the Borrower of a Term Loan that Contains a Repayment on Demand Clause	1 January 2023
HKFRS 17	Insurance Contract	1 January 2023
HKAS 1 and HKFRS Practice Statement 2 (Amendment)	Disclosure of Accounting Policies	1 January 2023
HKAS 8 (Amendment)	Definition of Accounting Estimates	1 January 2023
HKAS 12 (Amendment)	Deferred Tax related to Assets and Liabilities arising from a Single Transaction	1 January 2023
HKFRS 10 and HKAS 28 (Amendment)	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	To be determined

These standards are not expected to have material impact on the Group.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

2 Summary of significant accounting policies *(Continued)*

2.2 Subsidiaries

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated statement of comprehensive income, consolidated balance sheet and consolidated statement of changes in equity respectively.

2.3 Business combinations

Business combinations not under common control

The acquisition method of accounting is used to account for all business combinations not under common control, regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of a subsidiary comprises the:

- fair values of the assets transferred,
- liabilities incurred to the former owners of the acquired business,
- equity interests issued by the Group,
- fair value of any asset or liability resulting from a contingent consideration arrangement, and
- fair value of any pre-existing equity interest in the subsidiary

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date. The Group recognizes any non-controlling interest in the acquired entity on an acquisition-by-acquisition basis either at fair value or at the non-controlling interest's proportionate share of the acquired entity's net identifiable assets.

Acquisition-related costs are expensed as incurred.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



2 Summary of significant accounting policies *(Continued)*

2.3 Business combinations *(Continued)*

Business combinations not under common control (Continued)

The excess of the:

- consideration transferred,
- amount of any non-controlling interest in the acquired entity, and
- acquisition-date fair value of any previous equity interest in the acquired entity

Over the fair value of the net identifiable assets acquired is recorded as goodwill. If those amounts are less than the fair value of the net identifiable assets of the business acquired, the difference is recognized directly in profit or loss as a bargain purchase.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as of the date of exchange. The discount rate used is the entity's incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions. Contingent consideration is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognized in profit or loss.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date. Any gains or losses arising from such remeasurement are recognized in profit or loss.

2.4 Separate financial statements

Investments in subsidiaries are accounted for at cost less impairment. Cost includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

Impairment testing of the investments in subsidiaries is required upon receiving a dividend from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the year the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.

2.5 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

2 Summary of significant accounting policies *(Continued)*

2.6 Foreign currency translation

(a) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in Renminbi (RMB), which is the Group's presentation currency.

(b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are generally recognised in profit or loss. They are deferred in equity if they relate to qualifying cash flow hedges and qualifying net investment hedges or are attributable to part of the net investment in a foreign operation.

Foreign exchange gains and losses that relate to borrowings are presented in the consolidated statement of comprehensive income, within finance costs. All other foreign exchange gains and losses are presented in the consolidated statement of comprehensive income on a net basis within other gains/ (losses).

Non-monetary items that are measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined. Translation differences on assets and liabilities carried at fair value are reported as part of the fair value gain or loss. For example, translation differences on non-monetary assets and liabilities such as equities held at fair value through profit or loss are recognised in profit or loss as part of the fair value gain or loss and translation differences on non-monetary assets such as equities classified as fair value through other comprehensive income are recognised in other comprehensive income.

(c) Group companies

The results and financial position of foreign operations (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- income and expenses for each consolidated statement of comprehensive income are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and
- all resulting currency translation differences are recognised in other comprehensive income.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



2 Summary of significant accounting policies *(Continued)*

2.6 Foreign currency translation *(Continued)*

(c) Group companies (Continued)

On consolidation, exchange differences arising from the translation of any net investment in foreign entities, and of borrowings and other financial instruments designated as hedges of such investments, are recognised in other comprehensive income. When a foreign operation is sold or any borrowings forming part of the net investment are repaid, the associated exchange differences are reclassified to profit or loss, as part of the gain or loss on sale.

Goodwill and fair value adjustments arising on the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the closing rate.

2.7 Property, plant and equipment

All property, plant and equipment are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Cost may also include transfers from equity of any gains or losses on qualifying cash flow hedges of foreign currency purchases of property, plant and equipment.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognised when replaced. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

Depreciation is calculated using the straight-line method to allocate their cost or revalued amounts, net of their residual values, over their estimated useful lives or, in the case of leasehold improvements and certain leased plant and equipment, the shorter lease term as follows:

• Buildings	20–40 years
• Machinery	10–15 years
• Vehicles	3–5 years
• Furniture, fittings and equipment	3–5 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in profit or loss. When revalued assets are sold, it is Group policy to transfer any amounts included in other reserves in respect of those assets to retained earnings.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

2 Summary of significant accounting policies *(Continued)*

2.8 Intangible assets

The patent includes e-cigarette vaping and other technologies acquired in a business combination are recognised at fair value at the acquisition date. The patent is carried at costs less accumulated amortisation and impairment, if any. Amortisation is calculated using the straight-line method to allocate the cost of patent over its estimated useful life of 10 years.

2.9 Investment properties

Investment properties, principally freehold office buildings, and lands are held for long-term rental yields or for capital appreciation or both and are not occupied by the Group. Investment property is initially measured at cost, including related transaction costs and where applicable borrowing costs. The Group adopts the cost model for subsequent measurement for investment properties.

Depreciation or amortisation is calculated using the straight-line method to allocate their cost or revalued amounts, net of their residual values, over their estimated useful lives as follows:

• Land use rights	50 years
• Buildings	40 years
• Machinery	10–15 years
• Furniture, fittings and equipment	5 years

The Group transferred a property to investment property when, and only when, there is a change in use. A change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use.

2.10 Share-based payments

Share-based compensation benefits are provided to employees via the Employee Option Plan. Information relating to these schemes is set out in note 25.

The fair value of options granted under the Employee Option Plan is recognised as an employee benefits expense with a corresponding increase in equity. The total amount to be expensed is determined by reference to the fair value of the options granted:

- including any market performance conditions
- excluding the impact of any service and non-market performance vesting conditions, and
- including the impact of any non-vesting conditions.

The total expense is recognised over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied. At the end of each period, the entity revises its estimates of the number of options that are expected to vest based on the non-market vesting and service conditions. It recognises the impact of the revision to original estimates, if any, in profit or loss, with a corresponding adjustment to equity.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



2 Summary of significant accounting policies *(Continued)*

2.11 Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

2.12 Investments and other financial assets

(a) Classification

The Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income (OCI), or through profit or loss), and
- those to be measured at amortised cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

For assets measured at fair value, gains and losses will either be recorded in profit or loss or OCI. For investments in equity instruments that are not held for trading, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income (FVOCI).

The Group reclassifies debt investments when and only when its business model for managing those assets changes.

(b) Recognition and derecognition

Regular way purchases and sales of financial assets are recognised on trade-date, the date on which the Group commits to purchase or sell the asset. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

2 Summary of significant accounting policies *(Continued)*

2.12 Investments and other financial assets *(Continued)*

(c) Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss (FVPL), transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVPL are expensed in profit or loss.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

Debt instruments

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the cash flow characteristics of the asset. There are three measurement categories into which the Group classifies its debt instruments:

- **Amortised cost:** Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in profit or loss and presented in other losses, together with foreign exchange gains and losses. Impairment losses are presented as separate line item in the consolidated statement of comprehensive income.
- **FVOCI:** Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at FVOCI. Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and recognised in other losses. Interest income from these financial assets is included in finance income using the effective interest rate method. Foreign exchange gains and losses are presented in other losses and impairment expenses are presented as separate line item in the consolidated statement of comprehensive income.
- **FVPL:** Assets that do not meet the criteria for amortised cost or FVOCI are measured at FVPL. A gain or loss on a debt investment that is subsequently measured at FVPL is recognised in profit or loss and presented net within other losses in the period in which it arises.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



2 Summary of significant accounting policies *(Continued)*

2.12 Investments and other financial assets *(Continued)*

(c) Measurement (Continued)

Equity instruments

The Group subsequently measures all equity investments at fair value. Where the Group's management has elected to present fair value gains and losses on equity investments in OCI, there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investment. Dividends from such investments continue to be recognised in profit or loss as other income when the Group's right to receive payments is established.

Changes in the fair value of financial assets at FVPL are recognised in other losses in the consolidated statement of comprehensive income as applicable. Impairment losses (and reversal of impairment losses) on equity investments measured at FVOCI are not reported separately from other changes in fair value.

(d) Impairment

The Group assesses on a forward-looking basis the expected credit losses ("ECL") associated with its debt instruments carried at amortised cost and FVOCI. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

For trade receivables, the Group applies the simplified approach permitted by HKFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables, see Note 2.15 for further details.

2.13 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount is reported in the balance sheet where the Group currently has a legally enforceable right to offset the recognised amounts, and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The Group has also entered into arrangements that do not meet the criteria for offsetting but still allow for the related amounts to be set off in certain circumstances, such as bankruptcy or the termination of a contract.

2.14 Inventories

Raw materials and stores, work in progress and finished goods are stated at the lower of cost and net realisable value. Cost comprises direct materials, direct labour and an appropriate proportion of variable and fixed overhead expenditure, the latter being allocated on the basis of normal operating capacity. Costs are assigned to individual items of inventory on the basis of weighted average costs. Costs of purchased inventory are determined after deducting rebates and discounts. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

2 Summary of significant accounting policies *(Continued)*

2.15 Trade receivables

Trade receivables are amounts due from customers for goods sold or services performed in the ordinary course of business. Trade receivables are generally due for settlement within one year and therefore are all classified as current. The carrying amount of trade receivables is presented after net of the expected credit losses.

Trade receivables are recognised initially at the amount of consideration that is unconditional unless they contain significant financing components, when they are recognised at fair value. The Group holds the trade receivables with the objective to collect the contractual cash flows and therefore measures them subsequently at amortised cost using the effective interest method. See Note 18 for further information about the Group's accounting for trade receivables and Note 2.12(d) for a description of the Group's impairment policy.

2.16 Cash and cash equivalents

For the purpose of presentation in the statement of cash flows, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities in the balance sheet.

2.17 Share capital

Ordinary shares and non-redeemable participating preference shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

2.18 Trade and other payables

These amounts represent liabilities for goods and services provided to the Group prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition. Trade and other payables are presented as current liabilities unless payment is not due within 12 months after the reporting period. They are recognised initially at their fair value and subsequently measured at amortised cost using the effective interest method.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



2 Summary of significant accounting policies *(Continued)*

2.19 Borrowings

Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in profit or loss over the period of the borrowings using the effective interest method. Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a prepayment for liquidity services and amortised over the period of the facility to which it relates.

Preference shares, which are mandatorily redeemable on a specific date, are classified as liabilities. The dividends on these preference shares are recognised in profit or loss as finance costs.

Borrowings are removed from the consolidated balance sheet when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss as other income or finance costs.

Where the terms of a financial liability are renegotiated and the entity issues equity instruments to a creditor to extinguish all or part of the liability (debt for equity swap), a gain or loss is recognised in profit or loss, which is measured as the difference between the carrying amount of the financial liability and the fair value of the equity instruments issued.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period.

2.20 Borrowing costs

General and specific borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalised during the period of time that is required to complete and prepare the asset for its intended use or sale. Qualifying assets are assets that necessarily take a substantial period of time to get ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation. Other borrowing costs are expensed in the period in which they are incurred.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

2 Summary of significant accounting policies *(Continued)*

2.21 Current and deferred income tax

The income tax expense or credit for the period is the tax payable on the current period's taxable income based on the applicable income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

Current income tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period in the countries where the Company's subsidiaries and associates operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation and considers whether it is probable that a taxation authority will accept an uncertain tax treatment. The group measures its tax balances either based on the most likely amount or the expected value, depending on which method provides a better prediction of the resolution of the uncertainty.

Deferred income tax

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill. Deferred income tax is also not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in foreign operations where the Company is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Current and deferred tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



2 Summary of significant accounting policies *(Continued)*

2.22 Employee benefits

(a) Short-term obligations

Liabilities for wages and salaries, including non-monetary benefits and accumulating sick leave that are expected to be settled wholly within 12 months after the end of the period in which the employees render the related service are recognised in respect of employees' services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. The liabilities are presented as current employee benefit obligations in the consolidated balance sheet.

(b) Pension obligations

The Group entities in mainland China participate in defined contribution retirement benefit plans organised by relevant government authorities for its employees in mainland China and contribute to these plans based on certain percentage of the salaries of the employees on a monthly basis, up to a maximum fixed monetary amount, as stipulated by the relevant government authorities. The government authorities undertake to assume the retirement benefit obligations payable to all existing and future retired employees under these plans and the Group has no further obligation for post-retirement benefits beyond the contributions made. The contributions to these plans are recognised as employee benefit expenses when incurred.

2.23 Provisions

Provisions for legal claims, service warranties and make good obligations are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the end of the reporting period. The discount rate used to determine the present value is a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognised as interest expense.

2.24 Revenue recognition

The Group recognises revenue when (or as) a performance obligation is satisfied, i.e. when "control" of the goods underlying the particular performance obligation is transferred to customers. Control of the goods is transferred at a point in time.

Revenue is measured at the fair value of the consideration received or receivable, and represents amounts receivable for goods supplied, stated net of discounts returns and value added taxes.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

2 Summary of significant accounting policies *(Continued)*

2.24 Revenue recognition *(Continued)*

Sales of goods

Revenue for sales of goods is recognised when the Group transfers the control of goods to the customer and no longer reserves any right to continue to manage and implement effective control which often associated with the ownership of the goods, and costs incurred or to be incurred can be measured reliably. The revenue for the sales of good is recognised on prices received or receivable from the customer according to the contract or agreement. As receivable is recognised when the goods are delivered as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due.

2.25 Interest income

Interest income is recognised using the effective interest method. When a receivable is impaired, the Group reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument, and continues unwinding the discount as interest income. Interest income on impaired loans is recognised using the original effective interest rate.

2.26 Leases

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the group.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable
- variable lease payment that are based on an index or a rate, initially measured using the index or rate as at the commencement date
- amounts expected to be payable by the Group under residual value guarantees
- the exercise price of a purchase option if the Group is reasonably certain to exercise that option, and
- payments of penalties for terminating the lease, if the lease term reflects the Group exercising that option.

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



2 Summary of significant accounting policies *(Continued)*

2.26 Leases *(Continued)*

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the Group, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the Group:

- where possible, uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received
- uses a build-up approach that starts with a risk-free interest rate adjusted for credit risk for leases held by the Group, which does not have recent third party financing, and
- makes adjustments specific to the lease, for example, term, country, currency and security

The group is exposed to potential future increases in variable lease payments based on an index or rate, which are not included in the lease liability until they take effect. When adjustments to lease payments based on an index or rate take effect, the lease liability is reassessed and adjusted against the right-of-use asset.

Lease payments are allocated between principal and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability
- any lease payments made at or before the commencement date less any lease incentives received
- any initial direct costs, and
- restoration costs



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

2 Summary of significant accounting policies *(Continued)*

2.26 Leases *(Continued)*

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

Payments associated with short-term leases and leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less.

Lease income from operating leases where the Group is a lessor is recognised in income on a straight-line basis over the lease term. Initial direct costs incurred in obtaining an operating lease are added to the carrying amount of the underlying asset and recognised as expense over the lease term on the same basis as lease income. The respective leased assets are included in the consolidated balance sheet based on their nature. The Group did not need to make any adjustments to the accounting for assets held as lessor as a result of adopting the new leasing standard.

2.27 Dividends distribution

Provision is made for the amount of any dividend declared, being appropriately authorised and no longer at the discretion of the entity, on or before the end of the reporting period but not distributed at the end of the reporting period.

2.28 Government grants

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the Group will comply with all attached conditions.

Government grants relating to costs are deferred and recognised in the consolidated statement of comprehensive income over the period necessary to match them with the costs that they are intended to compensate.

Government grants relating to property, plant and equipment and right-of-use assets are included in non-current liabilities as deferred income and are credited to the consolidated statement of comprehensive income on a straight-line basis over the expected useful lives of the related assets.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



3 Financial risk management

The Group's activities expose it to a variety of financial risks: market risk (including foreign currency risk, fair value and cash flow interest rate risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance. The Group currently does not use any derivative financial instruments to hedge certain risk exposures.

3.1 Financial risk factors

(a) Market risk

(i) Foreign exchange risk

The Group mainly operates in the PRC with most of the transactions denominated and settled in RMB. However, the Group has also certain bank deposits, trade and other receivables, contract liabilities and trade and other payables that are denominated in currencies other than RMB (majority in Hong Kong dollars ("HKD"), and United States dollars ("USD")).

Management will monitor closely the foreign exchange risk exposure and will consider hedging significant foreign currency exposure should the need arise.

As at 31 December 2022, if RMB had strengthened/weakened by 5% against the USD and HKD, the Group's profit before income tax for the year would have been higher/lower by approximately RMB2,169,000, mainly as a result of foreign exchange gains/losses arising from the translation of USD-denominated and HKD-denominated cash and cash equivalents, receivables and payables balances.

(ii) Cash flow and fair value interest rate risk

The Group's income and operating cash flows are substantially independent of changes in market interest rates, as the Group has no significant interest-bearing assets and liabilities other than its bank deposits and borrowings. Bank deposits and borrowings at fixed rates expose the Group to fair value interest-rate risk. The Group has not hedged its cash flow and fair value interest rate risk. Details of the Group's bank deposits and borrowings have been disclosed in Note 20 and Note 28 respectively.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

3 Financial risk management *(Continued)*

3.1 Financial risk factors *(Continued)*

(b) Credit risk

Credit risk arises from restricted cash, cash and cash equivalents and trade and other receivables. The carrying amounts or the undiscounted nominal amounts, where applicable, of each class of these financial assets represent the Group's maximum exposure to credit risk in relation to the corresponding class of financial assets.

(i) Restricted cash, cash and cash equivalents

For deposits with banks and financial institutions (including restricted cash and cash and cash equivalents), the Group has limited its credit exposure by restricting their selection of banks and financial institutions on reputable international banks, major financial institutions in the PRC and PRC listed banks or state-owned banks.

(ii) Trade receivables

The Group applies the simplified approach to provide for ECL prescribed by HKFRS 9, which permits the use of the lifetime expected losses provision for trade receivables.

For customers with specific credit risks or credit ratings, the Group assesses the credit quality of the customers, taking into account of their financial positions, past experience and other factors. The loss allowance provision for the trade receivables was determined as follows. The ECL below also incorporated forward looking information.

31 December 2022	Gross carrying amount RMB'000	Loss allowance RMB'000	Net carrying amount RMB'000
Group 1	106,230	(35)	106,195
Group 2	13,545	(586)	12,959

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



3 Financial risk management *(Continued)*

3.1 Financial risk factors *(Continued)*

(b) Credit risk (Continued)

(ii) Trade receivables (Continued)

For trade receivables that share same risk characteristics with others, management calculates the expected credit loss using the roll rate model. The model first groups the customers based on their different risk characteristics, and then recalculates their respective historical credit loss information. The model further incorporates economic policies, macroeconomic conditions, industry risks and forward-looking adjustments to reflect management's forecasts of macroeconomic factors in different scenarios, as this affects the customers' ability to settle the receivables. The loss allowance as at 31 December 2022 was determined as follows:

31 December 2022	Less than 90 days	More than 90 days past due	More than 180 days past due	More than 270 days past due	More than 1 years past due	Total
Group 3						
Gross carrying amount (RMB'000)	22,960	1,054	1,341	1,693	196	27,244
Expected loss rate	1.63%	7.21%	8.13%	13.59%	98.47%	
Loss allowance (RMB'000)	(374)	(76)	(109)	(230)	(193)	(982)
Net carrying amount	22,586	978	1,232	1,463	3	26,262

(iii) Note receivables

Notes receivable are mostly to be settled by reputable banks or state-owned banks and therefore the management considers that they will not expose the Group to any significant credit risk.

(iv) Other receivables

The Group assessed the credit quality of the counterparties by taking into account their financial position, credit history and other factors including forwardlooking information. Management also makes periodic collective assessments as well as individual assessment on the recoverability of these receivables and follows up the disputes or amounts overdue, if any.

As at 31 December 2022, the loss allowance provision for the other receivables was RMB656,000.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

3 Financial risk management *(Continued)*

3.1 Financial risk factors *(Continued)*

(c) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash, the availability of funding through an adequate amount of committed credit facilities, discounting bank acceptance notes to banks and the ability to close out market positions. The Group's objective is to maintain adequate committed credit lines to ensure sufficient and flexible funding is available to the Group.

The amounts disclosed in the table are the contractual undiscounted cash flows.

(i) Maturities of financial liabilities

	Less than 1 year RMB'000	1–2 years RMB'000	2–5 years RMB'000	Over 5 years RMB'000	Total RMB'000
At 31 December 2022					
Non-derivatives					
Borrowings	65,903	–	–	–	65,903
Lease liabilities	5,102	3,284	2,831	–	11,217
Trade and other payables (excluding salary payables and other tax payables)	552,819	–	–	–	552,819
	623,824	3,284	2,831	–	629,939
At 31 December 2021					
Non-derivatives					
Borrowings	104,274	–	–	–	104,274
Lease liabilities	1,510	568	663	–	2,741
Trade and other payables (excluding salary payables and other tax payables)	423,344	–	–	–	423,344
	529,128	568	663	–	530,359

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



3 Financial risk management *(Continued)*

3.2 Capital management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

Consistent with others in the industry, the Group monitors capital based on the gearing ratio. This ratio is calculated as net debt divided by total capital. Total capital is calculated as "equity" as shown in the consolidated balance sheets plus total debt.

The gearing ratios are as follows:

	2022 RMB'000	2021 RMB'000
Total borrowings	65,000	101,080
Less: cash and cash equivalents	(266,575)	(65,844)
Net (cash)/debt	(201,575)	35,236
Total equity	382,412	206,340
Total capital	Not Applicable	241,576
Gearing ratio (%)	Not Applicable	15%

3.3 Fair value estimation

The carrying amount of the Group's financial assets (including trade and other receivables, cash and cash equivalents and restricted cash) and financial liabilities (including trade and other payables and borrowings) are assumed to approximate their fair values due to their short-term maturities.



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

4 Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

Income taxes

Judgement is required in determining the amount of the provision for taxation and timing of payment of the related taxations, the tax rate that would be applicable when related temporary difference that gives rise to deferred income tax are recycled for those group entities currently entitling preferential tax rate, and super deduction research and development expenses when calculate the income tax. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

Deferred income tax assets relating to certain temporary differences and tax losses are recognised when management considers it is likely that future taxable profits will be available against which the temporary differences or tax losses can be utilised. When the expectations are different from the original estimates, such differences will impact the recognition of deferred income tax assets and income tax charges in the period in which such estimates have been changed.

5 Segment information

(a) Description of segments and principal activities

The Group manages its businesses by divisions. In a manner consistent with the way in which information is reported internally to the Group's most senior executive management, being the chief operation decision maker, for the purposes of resource allocation and performance assessment, the Group's reportable and operating segments are as follows:

- Paper cigarette packages — design, printing and sales of paper cigarette packages
- Electronic cigarettes — technology research and development, production and sales of e-cigarettes, e-cigarettes vaping devices and other electronic products
- Social product paper packages - design, printing and sales of social product paper packages (e.g. packages for alcohol, medicines and food)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



5 Segment information *(Continued)*

(b) Segment revenue

Sales between segments are carried out at arm's length and are eliminated on consolidation. The revenue from external parties is measured in the same way as in the consolidated statement of comprehensive income.

The segment results for the year ended 31 December 2022:

	Year ended 31 December 2022			Total RMB'000
	Paper cigarette packages RMB'000 <i>Note</i>	Electronic cigarettes RMB'000	Social product paper packages RMB'000	
Revenue	742,324	217,007	9,032	968,363
Gross profit	94,637	42,453	771	137,861
Distribution costs	(33,936)	(6,893)	(221)	(41,050)
Segment results	60,701	35,560	550	96,811
Administrative expenses				(79,478)
Net impairment losses on financial assets				(1,370)
Other income				2,352
Other gains				990
Finance costs — net				(1,040)
Profit before income tax				18,265

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

5 Segment information *(Continued)*

(b) Segment revenue *(Continued)*

The segment results for the year ended 31 December 2021:

	Year ended 31 December 2021			Total RMB'000
	Paper cigarette packages RMB'000	Social product paper packages RMB'000	Electronic cigarettes RMB'000	
Revenue	681,549	7,395	–	688,944
Gross profit	64,471	550	–	65,021
Distribution costs	(27,465)	(363)	–	(27,828)
Segment results	37,006	187	–	37,193
Administrative expenses				(60,612)
Net reversal of loss allowance on financial assets				1,048
Other income				1,069
Other losses				(2,576)
Finance costs — net				(4,937)
Loss before income tax				(28,815)

(c) Segment assets by location

The total of non-current assets other than deferred income tax assets, a breakdown by location of the assets, is shown as follows:

	2022 RMB'000	2021 RMB'000
Mainland China	201,246	191,780
Hong Kong	1,063	–
	202,309	191,780

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



5 Segment information *(Continued)*

(d) Information about major customers

Revenues from the top five customers of the Group are as follows:

	2022 RMB'000	2021 RMB'000
Customer A	152,928	147,805
Customer B	122,757	112,611
Customer C	102,196	69,770
Customer D	92,842	54,979
Customer E	71,472	71,491
	542,195	456,656

(e) Other segment information

Depreciation of property, plant and equipment

	2022 RMB'000	2021 RMB'000
Paper cigarette packages	12,256	11,747
Electronic cigarettes	375	-
Social product paper packages	11	11
	12,642	11,758

Amortisation of intangible assets and right-of-use assets

	2022 RMB'000	2021 RMB'000
Paper cigarette packages	1,106	1,044
Electronic cigarettes	2,372	-
Social product paper packages	13	11
	3,491	1,055

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



6 Other income

Other income mainly represented unconditional government grants related to income received.

7 Other gains/(losses)

	2022 RMB'000	2021 RMB'000
Gains on written-off the payables	1,169	-
Gains from bargain purchase <i>(Note 32)</i>	434	-
Loss on disposal of raw materials	(606)	(1,423)
Loss on disposal of property, plant and equipment	(10)	(466)
Others	3	(687)
	990	(2,576)

8 Finance costs — net

	2022 RMB'000	2021 RMB'000
Interest income on bank deposits	(2,252)	(1,559)
Interest on bank and other borrowings	2,827	6,297
Others	465	199
	1,040	4,937

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



9 Expenses by nature

	2022 RMB'000	2021 RMB'000
Operating profit/(loss) for the year has been arrived at after charging:		
Raw materials and consumables used	789,272	638,991
Changes in inventories of finished goods and work in progress	(44,479)	(58,731)
Employee benefits expenses (Note 10)	111,045	60,911
Transportation cost	20,637	20,711
Impairment of property, plant and equipment	-	149
Social promotion expense	19,030	10,351
Energy and water expense	16,414	15,210
Depreciation (Note 14(a))	13,451	11,758
Amortisation	4,153	1,718
Real estate tax, stamp duties and other taxes	4,018	2,513
Provision of inventories	3,470	-
Office expense	2,780	1,559
Auditors' remuneration	1,880	1,102
Professional service expense	1,763	1,355
Operating lease rentals in respect of rented premises	1,176	1,321
Other operating expenses	6,420	3,445
Total cost of sales, distribution costs and administrative expenses	951,030	712,363

10 Employee benefit expense

	2022 RMB'000	2021 RMB'000
Wages and salaries	99,431	54,025
Welfare, medical and other expenses	11,274	6,886
Share-based payment expense	340	-
Total employee benefit expense	111,045	60,911

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

10 Employee benefit expense *(Continued)*

(a) Five highest paid individuals

The five individuals whose emoluments were the highest in the Group for the year include three (2021: three) directors whose emoluments are reflected in the analysis shown in Note 34. The emoluments payable to the remaining two (2021: two) individuals during the year are as follows:

	2022 RMB'000	2021 RMB'000
Basic salaries, housing allowances, other allowances and benefits in kind	1,188	1,096
Contribution to pension scheme	48	21
	1,236	1,117

Each of their emoluments for the year ended 31 December 2022 and 2021 was within HKD1,000,000.

11 Subsidiaries

The Group's principal subsidiaries at 31 December 2022 are set out below. Unless otherwise stated, they have share capital consisting solely of ordinary shares that are held directly by the Group, and the proportion of ownership interests held equals the voting rights held by the Group. The country of incorporation or registration is also their principal place of business.

Name of entity	Place of incorporation and kind of legal entity	Nominal value of issued share capital or registered capital	Ownership interest held by the Group		Principal activities and place of operation
			2022 %	2021 %	
Hubei Golden Three Gorges Printing Industry Co., Ltd.* ("Hubei Golden Three Gorges") 湖北金三峽印務有限公司	The PRC, limited liability company	RMB78,782,100	82.86	82.86	Packages production and retail in the PRC
Dangyang Golden Three Gorges Printing Industry Co., Ltd.* 當陽金三峽聯通印務有限公司	The PRC, limited liability company	RMB15,000,000	87.15	87.15	Packages production and retail in the PRC
Hubei Golden Three Gorges Cultural Industry Co., Ltd.* 湖北金三峽文化產業發展有限公司	The PRC, limited liability company	RMB10,000,000	82.86	82.86	Investment holding in the PRC

* For identification purpose only

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



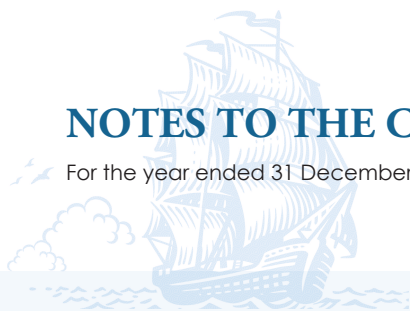
11 Subsidiaries (Continued)

Name of entity	Place of incorporation and kind of legal entity	Nominal value of issued share capital or registered capital	Ownership interest held by the Group		Principal activities and place of operation
			2022 %	2021 %	
Hubei Jiayao Supply Chain Management Co., Ltd.* 湖北嘉耀供應鏈管理有限公司	The PRC, limited liability company	RMB1,500,000	100.00	100.00	Trading of goods in the PRC
Giant Harmony Limited	BVI, limited liability company	RMB118,612,148	100.00	100.00	Investment holding in BVI
Summer Day Developments Limited	BVI, limited liability company	USD100	100.00	100.00	Investment holding in BVI
Park Linker Limited 柏滙有限公司	Hong Kong, limited liability company	HKD1	100.00	100.00	Investment holding in Hong Kong
King Gather Limited 帝寶有限公司	Hong Kong, limited liability company	HKD100	100.00	100.00	Investment holding in Hong Kong
Easy Creator Limited 宜佳有限公司	Hong Kong, limited liability company	HKD1	100.00	100.00	Investment holding in Hong Kong
Jia Jing Limited 嘉精有限公司	Hong Kong, limited liability company	HKD1	100.00	100.00	Investment holding in Hong Kong
Shenzhen Haohan Yangtian Technology Co., Ltd.* ["Shenzhen Haohan Yangtian"] 深圳浩瀚陽天科技有限公司	The PRC, limited liability company	RMB20,000,000	70.00	70.00	Electronic cigarette production and retail in the PRC
Shenzhen Jiayao Biotechnology Co., Ltd.* 深圳市嘉耀生物科技有限公司	The PRC, limited liability company	RMB10,000,000	100.00	100.00	Investment holding in PRC
Shenzhen Jiayao New Technology Co., Ltd.* 深圳市嘉耀新型科技有限公司	The PRC, limited liability company	RMB10,000,000	100.00	100.00	Investment holding in PRC
Shenzhen Nobel Technical Research Co., Ltd.* 深圳市諾貝技術研究有限公司	The PRC, limited liability company	RMB10,000,000	100.00	100.00	Investment holding in PRC
Flying Success Global Limited	BVI, limited liability company	USD1	100.00	Not Applicable	Investment holding in BVI

* For identification purpose only

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For the year ended 31 December 2022



11 Subsidiaries (Continued)

Name of entity	Place of incorporation and kind of legal entity	Nominal value of issued share capital or registered capital	Ownership interest held by the Group		Principal activities and place of operation
			2022 %	2021 %	
Creative Data Limited	BVI, limited liability company	USD1	100.00	Not Applicable	Investment holding in BVI
Jia Wai Limited 嘉華有限公司	Hong Kong, limited liability company	HKD100	100.00	Not Applicable	Investment holding in Hong Kong
Shenzhen Nobel Bioengineering Co., Ltd.* 深圳諾貝生物工程有限公司	The PRC, limited liability company	RMB15,000,000	100.00	Not Applicable	Investment holding in PRC
Shenzhen Coconut New Technology Co., Ltd.* 深圳市椰子新型科技有限公司	The PRC, limited liability company	RMB10,000,000	100.00	Not Applicable	Investment holding in PRC
Shenzhen Coconut Biotechnology Co., Ltd.* ["Shenzhen Coconut Biotech"] 深圳市椰子生物科技有限公司	The PRC, limited liability company	RMB10,000,000	70.00	Not Applicable	Electronic cigarette production and retail in the PRC
Silver Knight Group Limited	BVI, limited liability company	USD1	100.00	Not Applicable	Investment holding in BVI
Mark Bell Limited 瑪凱有限公司	Hong Kong, limited liability company	HKD100	100.00	Not Applicable	Investment holding in Hong Kong
Eastern Magic Group Limited	BVI, limited liability company	USD1	100.00	Not Applicable	Investment holding in BVI
West Holy Limited 西鑫有限公司	Hong Kong, limited liability company	HKD100	100.00	Not Applicable	Investment holding in Hong Kong
Henan Puta Printing Co., Ltd.* 河南普大印務有限公司	The PRC, limited liability company	RMB10,000,000	82.86	Not Applicable	Packages production and retail in the PRC

* The English name of these subsidiaries represents the best effort by the management of the Group in translating their Chinese names as they do not have an official English name.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



12 Income tax expense

	2022 RMB'000	2021 RMB'000
Current income tax (i)		
– PRC corporate income tax	3,103	–
– Hong Kong profits tax	–	–
	3,103	–
Deferred income tax		
– PRC corporate income tax	4,142	809
	7,245	809

(i) Current income tax

The Company is not subject to any taxation in the Cayman Islands.

The subsidiaries incorporated in Hong Kong are subject to Hong Kong profits tax at the rate of 16.5% (2021: 16.5%).

Hubei Golden Three Gorges has been qualified as a High New Tech Enterprises according to the Corporate Income Tax Law of the PRC and subject to a reduced corporate income tax ("CIT") rate of 15% in 2022 (2021: 15%).

The remaining subsidiaries established in the mainland China are subject to the PRC CIT rate of 25% (2021: 25%).

(ii) PRC withholding income tax

Under relevant tax laws and regulations, dividends distributed from the PRC subsidiaries to non-PRC tax resident Group entities shall be subject to the withholding income tax at 10%.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

12 Income tax expense *(Continued)*

(iii) The tax charge for the year can be reconciled to the profit/(loss) before tax per consolidated statement of comprehensive income as follows:

	2022 RMB'000	2021 RMB'000
Profit/(loss) before tax	18,265	(28,815)
Tax calculated at applicable tax rates of the group entities	5,038	(3,627)
Tax losses and temporary differences for which no deferred income tax asset was recognised	4,632	6,987
Cost and expenses not deductible for taxation purposes	1,931	1,547
Additional deduction for research and development expenditures	(4,356)	(4,098)
	7,245	809

13 Earnings/(loss) per share

(a) Basic earnings/(loss) per share

Basic earnings/(loss) per share is calculated by dividing the profit/(loss) attributable to the owners of the Company by the weighted average number of ordinary shares in issue during the year.

	2022	2021 (After rights issue adjustment)	2021 (Before rights issue adjustment)
Profit/(loss) attributable to the owners of the Company (RMB'000)	5,496	(26,223)	(26,223)
Number of ordinary shares as at 1 January ('000)	300,000	300,000	300,000
Effect of the rights issue	108,658	60,000	-
Weighted average number of ordinary shares in issue ('000)	408,658	360,000	300,000
Basic earnings/(loss) per share (RMB)	0.01	(0.07)	(0.09)

In October 2022, the Company offered rights issue to its existing shareholders at price less than its fair value (Note 21). There was bonus element for the rights issue and the weighted average number of ordinary shares were adjusted accordingly for both years.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



13 Earnings/(loss) per share *(Continued)*

(b) Diluted earnings/(loss) per share

Diluted earnings/(loss) per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company's dilutive potential ordinary shares consist of share options. For the share options, a calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Company's shares) based on the monetary value of the subscription rights attached to outstanding share options. The number of shares calculated as above is compared with the number of shares that would have been issued assuming the exercise of the share options.

	2022	2021 (After rights issue adjustment)	2021 (Before rights issue adjustment)
Profit/(loss) attributable to the owners of the Company (RMB'000)	5,496	(26,223)	(26,223)
Weighted average number of ordinary shares ('000)	408,658	360,000	300,000
Adjustment for share options (i)	-	-	-
Weighted average number of ordinary shares for diluted earnings per share ('000)	408,658	360,000	300,000
Diluted earnings/(loss) per share (RMB)	0.01	(0.07)	(0.09)

- (i) The share options granted and remained unexercised are not included in the calculation of diluted earnings per share because they are antidilutive for the year ended 31 December 2022. These options could potentially dilute basic earnings per share in the future.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



14 Property, plant and equipment

	Buildings	Machinery	Vehicles	Furniture, fittings and equipment	Construction in progress	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Year ended 31 December 2021						
Opening net book amount	6,214	97,006	447	1,678	5,039	110,384
Additions	-	-	-	-	20,174	20,174
Internal transfer	5,852	11,996	-	361	(18,209)	-
Acquisition of a subsidiary	-	478	-	60	-	538
Disposal	-	(1,955)	-	(40)	-	(1,995)
Depreciation	(897)	(10,156)	(165)	(540)	-	(11,758)
Impairment	(149)	-	-	-	-	(149)
As at 31 December 2021	11,020	97,369	282	1,519	7,004	117,194
At 31 December 2021						
Cost	24,327	279,675	10,884	1,612	7,004	323,502
Accumulated depreciation	(11,225)	(159,281)	(10,602)	(93)	-	(181,201)
Impairment provision	(2,082)	(23,025)	-	-	-	(25,107)
Net book amount	11,020	97,369	282	1,519	7,004	117,194
Year ended 31 December 2022						
Opening net book amount	11,020	97,369	282	1,519	7,004	117,194
Additions	907	3,415	18	1,176	23,652	29,168
Internal transfer	16,488	13,487	-	681	(30,656)	-
Acquisition of a subsidiary (Note 32)	-	776	256	801	-	1,833
Disposal	(5)	(22)	-	(4)	-	(31)
Depreciation	(1,352)	(11,457)	(119)	(523)	-	(13,451)
As at 31 December 2022	27,058	103,568	437	3,650	-	134,713
At 31 December 2022						
Cost	41,717	297,331	11,158	4,266	-	354,472
Accumulated depreciation	(12,577)	(170,738)	(10,721)	(616)	-	(194,652)
Impairment provision	(2,082)	(23,025)	-	-	-	(25,107)
Net book amount	27,058	103,568	437	3,650	-	134,713

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



14 Property, plant and equipment *(Continued)*

(a) Depreciation expenses have been charged to the consolidated income statements

	2022 RMB'000	2021 RMB'000
Cost of sales	12,642	9,760
Administrative expenses	770	1,966
Distribution costs	39	32
	13,451	11,758

15 Intangible assets

	Total RMB'000
As at 1 January 2021	–
Acquisition of a subsidiary	4,852
As at 31 December 2021	4,852
As at 1 January 2022	4,852
Amortisation	(485)
As at 31 December 2022	4,367

The intangible assets represented patent identified from acquisition of a subsidiary.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



16 Leases

(a) Amounts recognised in the consolidated balance sheet

	2022 RMB'000	2021 RMB'000
Right-of-use assets		
Land use rights	45,164	46,226
Office and plant leasing	9,915	2,552
Total right-of-use assets	55,079	48,778
Lease liabilities		
Current	4,937	1,325
Non-current	6,064	1,114
Total lease liabilities	11,001	2,439

(b) Amounts recognised in the consolidated statement of comprehensive income

	2022 RMB'000	2021 RMB'000
Amortisation charge of right-of-use assets		
Land use rights	1,061	1,055
Office and plant leasing	2,607	663
	3,668	1,718
Interest expense (included in finance cost)	198	160
Expense relating to short-term leases	1,176	1,321

The total cash outflow for leases in 2022 was RMB4,813,000.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



17 Investment properties

	2022 RMB'000	2021 RMB'000
Cost		
As at 1 January	26,013	26,013
As at 31 December	26,013	26,013
Accumulated depreciation		
As at 1 January	(17,527)	(16,851)
Depreciation	(492)	(676)
As at 31 December	(18,019)	(17,527)
Impairment losses		
As at 1 January	(65)	(65)
As at 31 December	(65)	(65)
Net book value		
As at 31 December	7,929	8,421
As at 1 January	8,421	9,097

The fair value of the investment properties as at 31 December 2022 was RMB19,043,000.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



18 Trade and other receivables

	2022 RMB'000	2021 RMB'000
Trade receivables	147,019	93,253
Less: loss allowance for trade receivables	(1,603)	(1,153)
	145,416	92,100
Notes receivable	22,985	12,251
Deposits	32,121	9,756
Advance to employees	6,094	1,747
Others	4,284	4,087
Less: loss allowance for other receivables	(656)	-
	41,843	15,590
Payments in advance	3,987	2,401
	214,231	122,342

(a) Trade receivables by aging

The Group's credit sales to customers are mainly entered into on credit terms of not more than 90 days.

The ageing analysis of the trade receivables based on invoice date is as follows:

	2022 RMB'000	2021 RMB'000
0 to 90 days	141,784	90,389
91 to 180 days	2,004	2,340
181 to 360 days	3,035	1
Over 360 days	196	523
	147,019	93,253

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



18 Trade and other receivables *(Continued)*

(b) Impairment of trade and other receivables

Movements in the provision for impairment of trade and other receivables are as follows:

	2022 RMB'000	2021 RMB'000
At 1 January	1,153	796
Provision/(reversal) for loss allowance	1,370	(1,048)
Loss allowance recognised on acquisition	558	1,405
Receivables written off	(822)	–
At 31 December	2,259	1,153

19 Inventories

	2022 RMB'000	2021 RMB'000
Raw materials and packaging materials	79,236	62,976
Finished goods	95,955	136,616
Work in progress	19,575	23,393
	194,766	222,985

(a) Assigning costs to inventories

The costs of individual items of inventory are determined using weighted average costs. The cost of inventories recognised as expenses and included in 'cost of sales' amounted to RMB827,032,000 for the year ended 31 December 2022.

(b) Amounts recognised in consolidated statement of comprehensive income

Write-downs of inventories to net realisable value amounted to RMB3,470,000 (31 December 2021: nil). These were recognised as an expense during the year ended 31 December 2022 and included in 'cost of sales' in the consolidated statement of comprehensive income.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



20 Cash and cash equivalents and restricted cash

	2022 RMB'000	2021 RMB'000
Cash at bank and on hand	460,912	214,728
Less: restricted cash	(194,337)	(148,884)
Cash and cash equivalents	266,575	65,844

	2022 RMB'000	2021 RMB'000
Cash at bank and on hand		
– Denominated in RMB	428,410	214,255
– Denominated in HKD	32,428	406
– Denominated in other currencies	74	67
	460,912	214,728

The conversion of RMB denominated balances into foreign currencies and the remittance of such foreign currencies denominated bank balances and cash out of the PRC are subject to relevant rules and regulation of foreign exchange control promulgated by the PRC government.

21 Share capital and share premium

	Number of shares	Share capital		Share premium
		HKD'000	RMB'000	RMB'000
Issued and fully paid:				
As at 31 December 2021	300,000,000	3,000	2,382	25,200
Issue shares in connection with rights issue	300,000,000	3,000	2,738	158,118
As at 31 December 2022	600,000,000	6,000	5,120	183,318
Issued and fully paid:				
As at 31 December 2021 and 31 December 2020	300,000,000	3,000	2,382	25,200

On 26 October 2022, the Company completed the rights issue after inviting its shareholders to subscribe to a rights issue of 300,000,000 ordinary shares at an issue price of HK\$0.60 per share on the basis of 1 rights share for every 1 existing share held on 30 September 2022. The issue was fully subscribed. The gross proceeds from the rights issue were approximately RMB164,272,000. The net proceeds after deducting transaction costs of approximately RMB3,416,000 were approximately RMB160,856,000.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



22 Other reserves

The following table shows a breakdown of the consolidated balance sheet line item 'other reserves' and the movements in these reserves during the year. A description of the nature and purpose of each reserve is provided below the table.

	Employee share option reserve RMB'000	Statutory reserves RMB'000	Foreign currency translation RMB'000	Special reserves RMB'000	Total RMB'000
At 1 January 2021	–	52,012	(2,202)	94,412	144,222
Currency translation differences	–	–	489	–	489
At 31 December 2021	–	52,012	(1,713)	94,412	144,711
Currency translation differences	–	–	670	–	670
Employee share option scheme <i>(Note 25)</i>	340	–	–	–	340
At 31 December 2022	340	52,012	(1,043)	94,412	145,721

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

23 Accumulated losses

	2022 RMB'000	2021 RMB'000
As at 1 January	(11,882)	14,341
Net profit/(loss) for the year	5,496	(26,223)
Transfer to statutory reserve (Note (a))	-	-
As at 31 December	(6,386)	(11,882)

(a) Statutory reserves

The PRC laws and regulations require companies registered in the PRC to provide for certain statutory reserves, which are to be appropriated from the net profit (after offsetting accumulated losses from prior years) as reported in their respective statutory financial statements, before profit distributions to equity holder. All statutory reserves are created for specific purposes. PRC companies are required to appropriate 10% of statutory net profits to statutory surplus reserves, upon distribution of their post-tax profits of the current year. A company may discontinue the contribution when the aggregate sum of the statutory surplus reserve is more than 50% of its registered capital. The statutory surplus reserves shall only be used to make up losses of the companies, to expand the companies' production operations, or to increase the capital of the companies. In addition, a company may make further contribution to the discretionary surplus reserve using its post-tax profits in accordance with resolutions of the board of directors of the Company.

24 Deferred income tax

The analysis of deferred income tax is as follows:

	2022 RMB'000	2021 RMB'000
Deferred income tax assets	571	4,148
Deferred income tax liabilities	(1,384)	(1,213)
	(813)	2,935

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



24 Deferred income tax *(Continued)*

Deferred income tax	Impairment losses for property, plant and equipment	Depreciation allowance	Provisions	Fair value adjustments arising from acquisition of a subsidiary	Lease liabilities	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
At 1 January 2021	4,419	-	394	-	-	4,813
(Charged)/credit to the consolidated statement of comprehensive income	(652)	-	(13)	-	-	(665)
Acquisition of a subsidiary	-	-	-	-	(1,213)	(1,213)
At 31 December 2021	3,767	-	381	(1,213)	-	2,935
At 1 January 2022	3,767	-	381	(1,213)	-	2,935
(Charged)/credit to the consolidated statement of comprehensive income	(3,767)	(292)	(219)	121	15	(4,142)
Acquisition of a subsidiary <i>(Note 32)</i>	213	-	139	-	42	394
At 31 December 2022	213	(292)	301	(1,092)	57	(813)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

25 Employee share option scheme

On 7 December 2022, the Company has conditionally offered to grant options to subscribe for a total of 30,000,000 ordinary shares to a total of 21 selected employees of the Group, subject to acceptance of the Grantees and the payment of HKD1.00 by the Grantees upon acceptance of the Options, under the share option scheme of the Company adopted on 6 June 2014.

Each option shall entitle the holder of the option to subscribe for one share upon exercise of such option at an exercise price of HKD1.00 per Share. Subject to the vesting conditions include revenue and profit target, the options shall be vested to the grantees after publication of the audited financial results of the Company for the year ending 31 December 2025. The validity period of the options is ten years from the date of grant, i.e. from 7 December 2022 to 6 December 2032.

Set out below are summaries of options granted under the scheme:

	2022	
	Average exercise price per share option	Number of options
As at 1 January	-	-
Granted on 7 December 2022	HKD1.00	30,000,000
As at 31 December	HKD1.00	30,000,000
Vested and exercisable at 31 December	HKD1.00	30,000,000

No options expired during the period covered by the above tables.

The fair value of options granted on 7 December 2022 determined using the Binomial option-pricing model was approximately RMB13,600,000.

The total expenses recognised in the consolidated statement of comprehensive income for share options granted to employees is RMB340,000 for the year ended 31 December 2022.

26 Deferred income

	2022	2021
	RMB'000	RMB'000
Government grants	19,580	-

During the year ended 31 December 2022, the Group received government grants amounting to RMB19,580,000 which are related to property, plant and equipment and right-of-use assets. These grants are recognised as deferred income and would be credited to the consolidated statement of comprehensive income when attached conditions are fulfilled.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



27 Trade and other payables

	2022 RMB'000	2021 RMB'000
Trade payables — due to third parties <i>(Note (a))</i>	314,943	238,875
Notes payable	223,728	173,590
Salary payables	18,289	10,950
Other tax payables	2,077	192
Others	14,148	10,879
	573,185	434,486

(a) Trade payables are mainly with maturity period of 30 to 90 days.

The ageing analysis of trade payables based on invoice date is as follows:

	2022 RMB'000	2021 RMB'000
Up to 6 months	305,516	236,630
6 months to 1 year	5,970	1,107
1 year to 2 years	3,457	1,138
	314,943	238,875

28 Borrowings

	2022 RMB'000	2021 RMB'000
Short-term bank borrowings — secured	65,000	101,080

The effective interest rates on the Group's borrowings were as follows:

	2022	2021
Fixed-rate borrowings	4.67%	5.01%

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

29 Dividend

A final dividend of HKD0.056 per share for the year ended 31 December 2022, totalling HKD33,600,000 have been proposed by the Board of the Company and are subject to the approval of the forthcoming annual general meeting to be held on 16 June 2023. These dividend will be distributed out of the Company's share premium. These consolidated financial statements have not reflected the proposed dividend payable.

30 Assets pledged as security

The carrying amounts of assets pledged as security for notes payable and borrowings are as follows:

	2022 RMB'000	2021 RMB'000
Current		
Restricted cash	193,648	148,717
Trade receivables	53,864	39,905
	247,512	188,622
Non-current		
Property, plant and equipment	32,301	22,599
Land use rights	11,027	12,131
Investment properties	7,509	6,933
	50,837	41,663
	298,349	230,285

As at 31 December 2022, restricted cash, trade receivables, property, plant and equipment, land use rights and investment properties have been pledged as security for bank borrowings of the Group amounting to RMB65,000,000 (31 December 2021: RMB99,000,000) (Note28) and for notes payable of the Group amounting to RMB223,728,000 (31 December 2021: RMB173,590,000) (Note27), respectively.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



31 Notes to the consolidated statements of cash flow

(a) Reconciliation of profit/(loss) before income tax to net cash used in operations

	<i>Note</i>	2022 RMB'000	2021 RMB'000
Profit/(loss) before income tax		18,265	(28,815)
Adjustments for:			
Depreciation of property, plant and equipment	14	13,451	11,758
Amortisation of right-of-use assets	16	3,668	1,718
Amortisation of intangible assets	15	485	–
Depreciation of Investment properties	17	492	676
Loss on disposal of property, plant and equipment	7	10	466
Finance costs	8	1,040	4,937
Net allowance for/(reversal of) impairment losses on financial assets	18	1,370	(1,048)
Provision of inventories, net	19	3,470	–
Impairment of property, plant and equipment	14	–	149
Non-cash employee benefits expense – share based payments	22	340	–
Net exchange differences		(209)	–
Gains from bargain purchase	7	(434)	(128)
Gains on written-off the payables	7	(1,169)	–
Decrease/(increase) in inventories	19	36,251	(62,770)
(Increase)/decrease in trade and other receivables		(107,449)	7,830
Increase in trade and other payables		113,313	104,224
Cash generated from operations		82,894	38,997

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

31 Notes to the consolidated statements of cash flow (Continued)

(b) Net cash/(debt) reconciliation

This section sets out an analysis of net cash/(debt) and the movements in net cash/(debt) for each of the years presented.

Net cash/(debt)	2022 RMB'000	2021 RMB'000
Cash and cash equivalents	266,575	65,844
Borrowings — fixed interest rates	(65,000)	(101,080)
Lease liabilities	(11,001)	(2,439)
Net cash/(debt)	190,574	(37,675)

	Liabilities from financing activities			Total RMB'000
	Cash RMB'000	Borrowings RMB'000	Leases RMB'000	
Net cash/(debt) as at 1 January 2021	70,182	(110,000)	(822)	(40,640)
Cash flows	(6,665)	11,000	717	5,052
New leases	-	-	(1,437)	(1,437)
Interest expense	-	(6,137)	(160)	(6,297)
Interest payments (presented as operating cash flows)	-	6,137	160	6,297
Foreign exchange impact	328	-	-	328
Acquisition of a subsidiary	1,999	(2,080)	(897)	(978)
Net cash/(debt) as at 31 December 2021	65,844	(101,080)	(2,439)	(37,675)
Net cash/(debt) as at 1 January 2022	65,844	(101,080)	(2,439)	(37,675)
Cash flows	194,336	36,080	3,637	234,053
New leases	-	-	(6,890)	(6,890)
Interest expense	-	(2,827)	(198)	(3,025)
Interest payments (presented as operating cash flows)	-	2,827	198	3,025
Foreign exchange impact	879	-	-	879
Acquisition of a subsidiary (Note 32)	5,516	-	(5,309)	207
Net cash/(debt) as at 31 December 2022	266,575	(65,000)	(11,001)	190,574

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



32 Business combination

During the year ended 31 December 2022, the Group acquired 70% equity interests of Shenzhen Coconut Biotech, and the details of the consideration and the net assets acquired are as follows:

	As at acquisition date
	RMB'000
Purchase consideration	
— Cash paid	—
— Consideration payable	7,000
Total purchase consideration	7,000
Recognized amounts of identifiable assets acquired and liabilities assumed	RMB'000
Right-of-use assets	4,983
Property, plant and equipment	1,833
Deferred income tax assets	394
Inventories	11,502
Trade and other receivables	26,530
Financial assets at fair value through profit or loss	10
Cash and cash equivalents	5,516
Trade and other payables	(25,835)
Contract liabilities	(7,650)
Lease liabilities	(5,309)
Income tax payable	(1,354)
Total identifiable net assets	10,620
Less: non-controlling interests	(3,186)
Identifiable net assets acquired	7,434
Gains from bargain purchase <i>(Note 7)</i>	434

(i) Net cash inflow arising from the acquisition:

	RMB'000
Cash consideration paid	—
Cash and cash equivalents acquired	5,516
Net cash inflow on acquisition date	5,516

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

32 Business combinations *(Continued)*

(ii) Revenue and profit contribution

The acquired businesses of Shenzhen Coconut Biotech contributed total revenue of RMB14,956,000 and net profit of RMB2,320,000 to the Group for the period from the acquisition date to 31 December 2022.

Had Shenzhen Coconut Biotech been consolidated from 1 January 2022, the consolidated statements of comprehensive income for the year ended 31 December 2022 would show pro-forma revenue of RMB1,037,619,000 and net profit of RMB12,621,000.

No contingent liability has been recognized for the business combination.

33 Related-party transactions

As at 31 December 2022, the Company's immediate holding company is Spearhead Leader Limited, which held 69.79% shares of the Company in issue and is wholly owned by Mr. Yang Yoong An.

(a) Transactions with related parties

The following transactions are carried out by the Group with related parties:

(i) Key management compensation

	2022 RMB'000	2021 RMB'000
Key management compensation	1,494	1,527

(ii) Balance due to the immediate holding company

	2022 RMB'000	2021 RMB'000
Spearhead Leader Limited	4,645	1,880

Balance with related parties was unsecured, interest free and repayable in accordance with agreed terms with related parties.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



34 Benefits and interests of directors

Directors, supervisors and chief executives' emoluments

The remuneration of every director, the chairman and the independent non-executive directors of the Company for the year ended 31 December 2022 and 2021 is set out below:

Name	For the year ended 31 December							
	2022				2021			
	Fees RMB'000	Salaries RMB'000	Retirement benefits RMB'000	Total RMB'000	Fees RMB'000	Salaries RMB'000	Retirement benefits RMB'000	Total RMB'000
Chairman								
Mr. Yang Yoong An	515	-	-	515	498	-	-	498
Non-executive directors								
Mr. Feng Bin	309	-	-	309	299	-	-	299
Mr. Yang Fan	309	-	-	309	299	-	-	299
Independent non-executive directors								
Mr. Gong Jinjun	103	-	-	103	100	-	-	100
Mr. Zeng Shiquan	103	-	-	103	100	-	-	100
Mr. Wang Ping	155	-	-	155	149	-	-	149
	1,494	-	-	1,494	1,445	-	-	1,445

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



35 Balance sheet and reserve movement of the Company

	As at 31 December 2022 RMB'000	2021 RMB'000
ASSETS		
Non-current assets		
Investment in subsidiaries	201,234	191,120
Current assets		
Amounts due from subsidiaries	59,416	6,687
Cash and cash equivalents	51,178	110
	110,594	6,797
Total assets	311,828	197,917
EQUITY		
Equity attributable to the owners of the Company		
Share capital	5,120	2,382
Share premium	183,318	25,200
Reserves	189,473	195,752
Accumulated losses	(80,625)	(75,612)
	297,286	147,722
LIABILITIES		
Current liabilities		
Other payables	5,927	3,357
Amounts due to subsidiaries	8,615	46,838
	14,542	50,195
Total equity and liabilities	311,828	197,917

The balance sheet of the Company was approved by the Board of Directors on 30 March 2023 and was signed on its behalf:

Yang Yoong An
Director

Yang Fan
Director

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022



35 Balance sheet and reserve movement of the Company (Continued)

	Employee share option reserve RMB'000	Special reserve RMB'000	Accumulated losses RMB'000	Translation reserve RMB'000	Total RMB'000
Balance at 1 January 2021	-	194,228	(70,360)	326	124,194
Loss for the year	-	-	(5,252)	-	(5,252)
Other comprehensive income	-	-	-	1,198	1,198
Balance at 31 December 2021	-	194,228	(75,612)	1,524	120,140
Balance at 1 January 2022	-	194,228	(75,612)	1,524	120,140
Employee share option scheme	340	-	-	-	340
Loss for the year	-	-	(5,013)	-	(5,013)
Other comprehensive income	-	-	-	(6,619)	(6,619)
Balance at 31 December 2022	340	194,228	(80,625)	(5,095)	108,848

36 Subsequent Events

As from 31 December 2022 to the date of this report, save as disclosed in this report, the Board is not aware of any significant events requiring disclosure that have occurred.

FIVE-YEAR FINANCIAL SUMMARY

For the year ended 31 December 2022

Consolidated Results

	2022 RMB'000	2021 RMB'000	2020 RMB'000	2019 RMB'000	2018 RMB'000
Revenue	968,363	688,944	576,244	581,257	567,126
Gross profit	137,861	65,021	73,697	126,004	122,481
Profit/(Loss) for the year	11,020	(29,624)	(30,250)	7,450	16,602

Consolidated Assets, Liabilities and Equity

	2022 RMB'000	2021 RMB'000	2020 RMB'000	2019 RMB'000	2018 RMB'000
31 December					
Assets					
Current assets	869,909	560,055	425,232	461,851	587,540
Non-current assets	202,880	195,928	172,651	182,472	195,430
Total assets	1,072,789	755,983	597,883	644,323	782,970
Liabilities					
Current liabilities	663,349	547,316	368,349	383,721	529,496
Non-current liabilities	27,028	2,327	114	832	-
Total liabilities	690,377	549,643	368,463	384,553	529,496
Equity					
Total equity	382,412	206,340	229,420	259,770	253,474