
GLOSSARY OF TECHNICAL TERMS

The following is a glossary of certain terms used in this Document in connection with us and/or our business. As such, these terms and their meanings may not correspond to standard industry meanings or usage of these terms.

“ADHD”	attention deficit hyperactivity disorder, a common neurodevelopmental disorder
“AI”	artificial intelligence
“average revenue contribution per registered physician”	total revenue divided by the number of registered physicians in a given year
“CAGR”	compound annual growth rate
“CDISC”	Clinical Data Interchange Standards Consortium, a global non-profit organization dedicated to developing standards for medical research data
“chronic disease(s)”	refer to non-communicable chronic disease(s) that last one year or more and require ongoing medical attention or limit activities of daily living or both
“Content and Technology Center”	refer to the infrastructural of our IT system built upon various academic medical contents on our <i>MedSci</i> platform as well as technology utilized in our solution offerings including, among others, AI algorithms and big data capabilities
“CRF”	case report form, a paper or electronic questionnaire specifically used in clinical trial research
“CRO”	contract research organization, a company that provides the initial support services or a wide range of clinical, central laboratory and analytical services to satisfy pharmaceutical and medical device companies’ demand for product research and development on a contract basis
“CTMS”	the essential set of tools and project management application to effectively plan, manage and track clinical study portfolio
“EBM”	evidence-based medicine, a medical practice that focuses on generating and sharing best medical evidence available in assisting making medical decisions about the care of individual patients

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“EDC system”	an electronic data capture system designed for the collection and assessment of clinical data in electronic form for use mainly in clinical trials
“experienced physician user”	physician user on our <i>MedSci</i> platform with the titles of associate-chief physician and above
“IIT”	investigator initiated trials, a clinical trial in which the investigator conceives the medical study, develops the protocol and serves as sponsor investigator
“innovative drug[s] and medical device[s]”	novel drugs and medical devices that are approved under Category 1.1 of Provision for Drug Registration or in-licensed novel drugs and medical devices with generic names registered in the PRC for the first time
“IVD”	in vitro diagnostics, test that can detect disease, conditions and infections
“KOL”	key opinion leader
“MAUs”	number of unique registered users that accessed our platform in a given month; “average MAUs” for a particular period is the average of the MAUs in each month during that period; we count a registered user as an active user only when such user accesses our platform at least once in a given month; multiple logins through one account will be consolidated when determining the number of active users
“MNC”	multinational corporations
“MSL”	medical science liaisons, also known as medical specialists who are seasoned in certain therapeutic areas and capable of communicating medical knowledge information with KOLs and answering their questions; we did not serve as a contract MSL organization as the term MSL is used only to motivate our relevant medical specialists to uphold high professional standards as an MSL would do in similar circumstances
“natural language processing”	a subfield of linguistics, computer science, information engineering, and artificial intelligence concerned with the interactions between computers and human (natural) languages, in particular how to program computers to process, understand and analyze large amounts of natural language data
“NBSC”	National Bureau of Statistics of China

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“RCT”	randomized controlled trials, a form of scientific experiment used to control factors not under direct experimental control.
“registered physician users”	include all registered users on <i>MedSci</i> platform who indicated their career as physician during user registration regardless of whether identity can be verified from any public source, but excludes other healthcare professionals such as nurses and pharmacists
“registered users”	registered users on <i>MedSci</i> platform
“RTMS”	randomization tools and applications designed to support clinical studies
“RWE”	real-world evidence, the clinical evidence regarding usage and potential benefits or risks of a medical product derived from RWS
“RWS”	real-world study, a systematic collection of data generated from drugs and medical devices in real clinical settings and clinical application scenarios, and research using evidence-based medicine and clinical epidemiology methods
“SaaS”	software as a service, a cloud-based software licensing and delivery model on a subscription basis with centrally hosted associated data
“STAR Market”	the Shanghai Stock Exchange Science and Technology Innovation Board
“the fifth set of listing standards”	a set of listing standard that requires an applicant applying for listing on STAR Market to have an estimated market value of no less than RMB4.0 billion and to meet certain other indicators
“subscribing users”	registered users who pay periodic membership fees for our products or services in a given period
“top 20 global pharmaceutical and medical device companies”	top 20 global pharmaceutical and medical device companies based on the ranking of pharmaceutical and medical device companies in terms of revenue in 2021 based on Frost & Sullivan Report
“top 50 global pharmaceutical and medical device companies”	top 50 global pharmaceutical and medical device companies based on the ranking of pharmaceutical and medical device companies in terms of revenue in 2021 based on Frost & Sullivan Report
“UGC”	user-generated content

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“VBM”	value-based medicine, a practice that emphasizes the value of EBM and the value perceived by receiving patients
“VR diagnosis”	the use of virtual reality technology for medical diagnosis