



JOY SPREADER

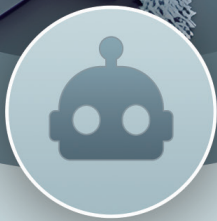
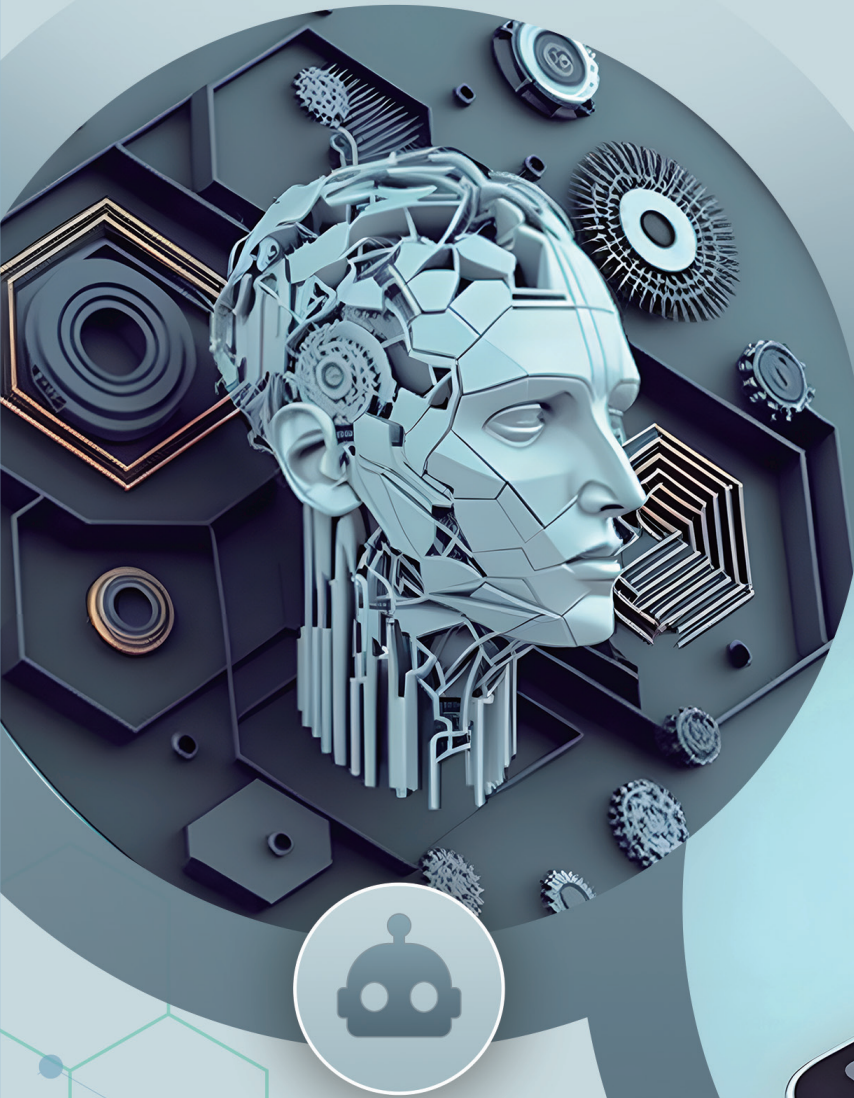
乐享集团

JOY SPREADER GROUP INC.

樂享集團有限公司

(Incorporated in the Cayman Islands with limited liability)

Stock Code : 6988



2022

ANNUAL REPORT

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CORPORATE INFORMATION

BOARD OF DIRECTORS

Executive Directors

Mr. Zhu Zinan (朱子南)
(Chairman of the Board, Chief Executive Officer)

Mr. Cheng Lin (成林)

Ms. Qin Jiaxin (秦佳鑫)

Non-executive Directors

Mr. Hu Qingping (胡慶平)

Mr. Hu Jiawei (胡家瑋)

Independent Non-executive Directors

Mr. Tang Wei (唐偉)

Mr. Fang Hongwei (房宏偉)

Mr. Huang Boyang (黃博揚) (appointed as an independent non-executive Director on March 31, 2023)

Mr. Xu Chong (徐翀) (resigned as an independent non-executive Director on March 31, 2023)

AUDIT COMMITTEE

Mr. Tang Wei (唐偉) *(Chairman)*

Mr. Hu Qingping (胡慶平)

Mr. Huang Boyang (黃博揚)

Mr. Xu Chong (徐翀) (resigned as a member of the Audit Committee on March 31, 2023)

REMUNERATION COMMITTEE

Mr. Fang Hongwei (房宏偉) *(Chairman)*

Mr. Cheng Lin (成林)

Mr. Huang Boyang (黃博揚)

Mr. Xu Chong (徐翀) (resigned as the chairman of the Remuneration Committee on March 31, 2023)

NOMINATION COMMITTEE

Mr. Zhu Zinan (朱子南) *(Chairman)*

Mr. Fang Hongwei (房宏偉)

Mr. Huang Boyang (黃博揚)

Mr. Xu Chong (徐翀) (resigned as a member of the Nomination Committee on March 31, 2023)

AUTHORISED REPRESENTATIVES

Mr. Zhu Zinan (朱子南)

Mr. Zhang Mengchi (張夢弛)

REGISTERED OFFICE

Office of Sertus Incorporations (Cayman) Limited
Sertus Chambers

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Cayman Islands

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Deloitte Touche Tohmatsu

Certified Public Accountants and Registered PIE Auditor

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88 Queensway

Hong Kong

JOINT COMPANY SECRETARIES

Ms. Qin Jiaxin (秦佳鑫)
Mr. Zhang Mengchi (張夢弛)

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HONG KONG SHARE REGISTRAR

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WEBSITE

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STOCK CODE

6988

CHAIRMAN'S STATEMENT

Dear Shareholders,

2022 has been an unusual, extraordinary and difficult year. Facing adverse external factors such as repeated domestic pandemic, economic downturn and international turmoil, the industry where we operate has been undergoing dramatic changes under the unprecedented social changes. Through our accurate prediction over the macro situation and our timely adjustment of the strategic layout, the Group has solidified its domestic business, fully expanded its overseas business and steadily promoted its culture business, achieving remarkable results in its strategy adjustment.

This year saw a deep development in the application of artificial intelligence ("AI") technology. As the United States and other developed countries benefit from the digital economy, more countries have started the digital revolution, especially the production mode of using AI technology to automatically generate content (AIGC), which has been widely used in images, video, voice, code, robot movements and other forms of content generation, setting off a new wave of artificial intelligence technology. China has successively issued a number of favorable policies to accelerate the development of the digital economy and support platform enterprises to play a major role in leading development, creating value and international competition. Under the background of technological changes in the industry and the support of national policies, enterprises engaging in digital economy-related industries, including the Group, are facing significant historical development opportunities.

By assessing the situation, deeply understanding and accurately grasping this significant historical opportunity, we have timely adjusted our strategic layout from improving industry efficiency to creating more business value. The Group closely followed the wave of AI technology, continuously increased investment in research and development, and optimized and upgraded algorithm technology to maintain strong algorithm and research and development capabilities and consolidate its development base. At the same time, we took overseas E-commerce business as the main direction of strategic layout and applied domestic mature algorithm marketing mode to the overseas to actively expand overseas E-commerce business and quickly seize market space. The Group has grown rapidly in its business scale in Southeast Asia, laying a solid foundation for the Group to build an independent overseas E-commerce platform. Based on our outstanding advantages in the field of big data and algorithms, we carried out the layout of high-quality traffic and provided technical and commercial support for the digital operation of digital assets.

In 2022, the Board of Directors and senior management of the Group resolutely implemented the established strategy and led employees to pursue progress in difficulties, with diligence and ensuring. From business perspective, the overseas E-commerce business has achieved significant breakthrough and reached the standard of becoming an important strategic development direction of the Group in the future in terms of revenue scale, team size and development potential. The mixed reform of the Group and the subsidiary of Poly Culture Group, a cultural central enterprise, has entered the stage of substantial development. Poly Joy Spreader Digi-Entertainment (Beijing) Co., Ltd. (保利樂享文娛科技(北京)有限公司), a mixed-ownership reform company, has become the only cultural entertainment technology company in China with mixed reform of central enterprises. On November 1, 2022, "Kong Jian (空兼)", a digital asset service platform for film and television culture and entertainment contents launched by Poly Joy Spreader Digi-Entertainment, was officially put into operation, marking that Joy Spreader Group officially entered the Web3.0 era. Despite the strict regulatory approval of game license by the state and the impact of the pandemic on the Group's domestic E-commerce business, logistics, warehousing and other industrial chains, the domestic business maintained a considerable revenue and profit scale.

It is not easy for the Group to obtain such achievements but its prospects remain bright. The Group started in the traditional internet era, grew in the mobile internet era, and now devotes itself to the digital era with a new mission. In 2023, standing at a new historical starting point and seizing significant historical opportunities, we will continue to carry forward the character of facing difficulties, maintain the entrepreneurial spirit, forge ahead, work hard together, empower more customers with digital technology, provide more value to users, and share the long-term growth of the Company with a large number of Shareholders supporting us.

Mr. Zhu Zinan
Chairman and Chief Executive Officer

FINANCIAL HIGHLIGHTS

The audited consolidated annual results of the Group for the year ended December 31, 2022 together with comparative figures for the corresponding period in 2021 are as follows:

FINANCIAL RESULTS HIGHLIGHTS

| | For the year ended December 31, | | Year-on-year |
|--|---|----------|------------------------------------|
| | 2022 | 2021 | changes Increase/ (Decrease) |
| | <i>(HK\$ in millions, except for percentages)</i> | | |
| Revenue | 3,724.81 | 1,395.89 | 166.84% |
| Gross profit | 436.96 | 451.85 | (3.30)% |
| (Loss)/profit for the year attributable to owners of the Company | (339.45) | 244.64 | N/A |
| Net (loss)/profit margin | (9.11)% | 17.53% | (26.64)% ⁽¹⁾ |
| (Loss)/earnings per Share | | | |
| – Basic (HK cents) | (15.03) | 11.30 | N/A |
| – Diluted (HK cents) | (15.03) | N/A | N/A |

Note:

(1) Changes in percentage points.

FINANCIAL HIGHLIGHTS

Highlights of the Group's operational results for the year ended December 31, 2022, together with comparative figures for the corresponding period in 2021, are as follows:

OPERATIONAL RESULTS HIGHLIGHTS

| | As of December 31 or for the year ended December 31, | | Year-on-year changes Increase (Decrease) |
|--|--|----------|--|
| | 2022 | 2021 | |
| Overseas sales of E-commerce goods business⁽¹⁾ | | | |
| Sales (HK\$ million) | 3,104.61 | 147.87 | 1,999.55% |
| Sales volume (units) | 2,793,265 | 132,966 | 2,000.74% |
| Algorithm-based marketing business | | | |
| GMV of domestic short video platform | | | |
| E-commerce marketing (HK\$ million) | 721.48 | 1,041.29 | (30.71)% |
| Number of paid actions of interactive entertainment products marketing ⁽²⁾ ('000) | 139,195 | 447,413 | (68.89)% |
| Average revenue per paid action (HK\$) | 2.37 | 2.14 | 10.75% |
| R&D Investments | | | |
| R&D expenditure (HK\$ million) | 52.77 | 71.79 | (26.49)% |
| Number of data models (sets) | 190 | 178 | 6.74% |

Notes:

(1) Overseas sales of E-commerce goods business commenced in the fourth quarter of 2021;

(2) Referring to the total number of paid actions, including click, download and installation, top-up, etc.

FIVE YEAR FINANCIAL SUMMARY

A summary of selected items of the results and of the assets, liabilities and equity of the Group for the last five financial years is set out below.

| HK\$'000 | Year ended December 31, | | | | |
|---|-------------------------|-----------|---------|---------|---------|
| | 2022 | 2021 | 2020 | 2019 | 2018 |
| Revenue | 3,724,806 | 1,395,894 | 923,916 | 538,001 | 310,876 |
| Gross profit | 436,964 | 451,853 | 301,557 | 132,858 | 78,313 |
| (Loss) profit before taxation | (331,888) | 241,720 | 133,357 | 79,744 | 54,456 |
| (Loss) profit for the year attributable to owners of the Company | (339,450) | 244,642 | 138,679 | 76,526 | 53,877 |
| Total comprehensive (expense) income for the year attributable to owners of the Company | (570,215) | 309,269 | 254,104 | 71,105 | 43,076 |

| HK\$'000 | As at December 31, | | | | |
|-------------------------|--------------------|-----------|-----------|---------|---------|
| | 2022 | 2021 | 2020 | 2019 | 2018 |
| Non-current assets | 423,088 | 155,621 | 89,580 | 44,887 | 30,844 |
| Current assets | 2,375,233 | 2,304,654 | 2,191,073 | 466,415 | 247,832 |
| Current liabilities | 309,740 | 138,322 | 106,228 | 53,317 | 29,929 |
| Non-current liabilities | 74,300 | 3,724 | 15,463 | 8,511 | 6,132 |
| Total equity | 2,414,281 | 2,318,229 | 2,158,962 | 449,474 | 242,615 |

CORPORATE PROFILE

- **Overview**

Joy Spreader Group is a mobile internet marketing group serving full industrial chain, consisting of interest-based content recommendation algorithm-based marketing business in China (hereinafter referred to as “**algorithm-based marketing business**”), overseas independent electronics E-commerce platform business (hereinafter referred to as “**overseas sales of E-commerce goods business**”), culture and entertainment technology business – Web3.0, AIGC, film and television culture and entertainment production, MCN and 1P Traffic (hereinafter referred to as “**culture and entertainment technology business**”).

Interest-based content recommendation algorithm-based marketing business in China

- Principal businesses:

Our Interest-based content recommendation algorithm-based marketing business in China is based on advanced interest-based content recommendation algorithm technology to carry out algorithm-based marketing business in mobile internet social platforms and short video platforms. We provide customers with China’s leading algorithm-based marketing solutions, and resolve the issues about matching efficiency between goods and media through technology and algorithm to help customers increase sales volume, downloads and activity.

- Profit model:

The Group earns revenues from service fees, such as cost per sales, downloads and the improvement of activity. Our major costs are the costs of acquisition of traffic.

- Main services:

Distribution of interactive entertainment product over mobile internet, selling goods through E-commerce platforms, APP downloads and marketing activity etc.

- Main service area: Mainland China.

- Main marketing channels: Well-known internet social networking platforms and short video platforms in mainland China.

Overseas independent consumer electronics vertical E-commerce platform business

With the continuous consolidation of domestic business, the Group has accumulated extensive marketing experience in E-commerce sales on well-known short-video platforms in China. After stockpiling good supplying resources and integrating a relatively mature supply chain, the Group commenced its overseas sales of E-commerce goods business through Joy Spreader International in 2021, and built our own E-commerce platform, MARTOP, relying on trend of domestic brands and traffic platforms going overseas, with a view to building one of the largest vertical E-commerce platforms in the electronic consumer products in Southeast Asia.

- Principal businesses:

Joy Spreader International makes full use of the famous overseas short video platforms as the major marketing channels, and, based on the Group's mature and advanced recommendation algorithm as a tool to acquire traffic, creates an independent vertical E-commerce platform – MARTOP, relying on a mature and stable supply chain as a complete chain from the product source to the end consumer.

- Main products for sales: 3C electronic consumer products
- Main service targets: Distributors (B-end small and medium customers) and customers of electronic consumer products
- Main service area: ASEAN countries
- Main marketing channels: famous overseas short video platforms

Culture and entertainment technology business (Web3.0, AIGC, film and television culture and entertainment production, MCN and 1P Traffic businesses)

Joy Spreader Group's cooperation with Poly Culture Group Corporation Limited (保利文化集团股份有限公司) (hereinafter referred to as "**Poly Culture Group**", a central state-owned culture enterprise) and Poly Film Investment Co., Ltd. (保利影業投資有限公司) (hereinafter referred to as "**Poly Film**") has entered into a substantive stage, and Poly Joy Spreader Digi-Entertainment (Beijing) Co., Ltd. (保利樂享文娛科技(北京)有限公司) (hereinafter referred to as "**Poly Digi-Entertainment**"), a mixed-ownership reform company, has been established in the first half of 2022.

Relying on Poly Digi-Entertainment, our culture and entertainment technology business will develop Web3.0, AIGC, film and television culture and entertainment production, MCN and 1P Traffic businesses.

CORPORATE PROFILE

- Principal businesses:

1. Web3.0 business

Based on proprietary blockchain technology, we have built “Kong Jian (空兼)”, a digital asset service platform for film and television culture and entertainment contents provides blockchain services for application scenarios in different industries, such as culture and art, judicial evidence preservation and consumer goods. As a leading digital algorithm technology group, Joy Spreader Group is the sole middle platform operator of “Kong Jian”, leveraging its outstanding advantages in big data and interest-based content recommendation algorithm, and provides support for the market-oriented operation of digital assets;

2. MCN business

Taking advantage of the unique background of the central state-owned culture enterprise, we actively develop customers which are state-owned or central enterprises, undertake national key film and television projects, and establish the first national leading central state-owned enterprise MCN (Multi-Channel Network), to focus on creating short video contents and talents in line with the general direction of national ideology. Joy Spreader Group will leverage its first mover advantages in data scale and interest-based content recommendation model to become the sole support company for this MCN organization;

3. Film and television culture and entertainment production business

Through Poly Film’s full industry chain layout in the film industry, Poly Digi-Entertainment focuses on the diversified development of film and television business and digital business, and actively explores the presentation, distribution and production of film and television works. Our culture and entertainment technology business will take advantage of the mechanism to participate in the production and distribution of film and television works, create and enrich the Joy Spreader Group’s own IP, and form 1P Traffic cluster of the Joy Spreader Group by culture empowering the industry;

4. Based on the data algorithm ability of Joy Spreader Group and relying on Poly Culture Group’s high-quality digital original content and IP resources, we carried out AIGC application-based business through access to large AI platforms, such as the open-source OpenAI and ERNIE Bot, including but not limited to: the exploration and research and development of short video AIGC, AI videolised script of film and TV works, AIGC post-production and other areas.

- Main service area: Mainland China.

The industry where we operate

1. Internet marketing segment

The major service component of the algorithm-based marketing business is to help customers conduct sales and marketing services on mobile internet platform through recommendation algorithms technology. This is the income source of algorithm-based marketing business.

We are one of the first companies to explore in internet interest-based algorithms marketing. Internet marketing is based on the interest-based content recommendation algorithm, which aims to carry out online marketing in the large and scattered medium and long tail traffic. The way of delivering content according to the real-time needs and interests of the users has greatly improved the use efficiency and satisfaction of the users, thus promoting the rapid growth of the user scale and time users spend on new media applications, which are widely recognized by users.

2. Big data segment

The interest-based content recommendation algorithm technology of algorithm-based marketing business is based on sufficient accumulation, selecting and iteration of the huge marketing data and content data of the mobile internet, and automatically generates marketing strategy by leveraging self-developed recommendation algorithms model, thus serving the target customers. We are one of the first technology companies in China to use big data in the field of mobile internet marketing.

The digital economy with big data as its core continues to receive the support and attention of policy, and building a digital China is an important engine for advancing Chinese modernization in the digital era and a powerful support for building new advantages in national competition. It is expected that by 2025, the size of China's digital economy will exceed RMB60 trillion.

3. SaaS segment

The service form of the algorithm-based marketing business is to provide customers with a free and automated SaaS marketing platform. SaaS marketing is a service system for lead discovery, lead nurturing and lead management through the integration of advertising and marketing technologies, with the ultimate goal of helping enterprises improve the efficiency of the acquisition of customer and sales.

4. Concept of Tencent

The promotion of interactive entertainment in Algorithm-based marketing business focuses on the download of game, literature and application, mainly on the channels of Tencent official account and video account.

CORPORATE PROFILE

5. Concept of short video

The main channels of E-commerce marketing business in Algorithm-based marketing business and E-commerce marketing business in overseas sales of E-commerce goods business are focused on domestic and overseas famous short video platforms.

Currently, short video has become the dominant form of information dissemination and short video platforms are the new hot-spot of mobile internet traffic. The online time spent by mobile internet users watching short video continuously increases to generate more marketing opportunities and assist the establishment of matured value chain for the commercialization of Joy Spreader Group's short video.

6. Concept of E-commerce

Algorithm-based marketing business is mainly focused on sales of E-commerce, and overseas sales of E-commerce goods business is mainly focused on self-establishment of E-commerce platform, targeting the E-commerce customers on domestic and overseas famous short video platforms.

Short video E-commerce market is growing continuously in China with trillion-RMB market potential. On the other hand, the commercialization of famous overseas short video platforms is at the start-up period, and overseas short video E-commerce is entering the blue ocean market stage with significant future growth potential against the trillion-RMB domestic short video E-commerce market.

7. Concept of Web3.0

Culture and entertainment technology business relies on the Web3.0 business of Poly Digi-Entertainment to launch the middle platform operation, IP incubation, distribution and other business of "Kong Jian" ("空兼") which is a digital asset service platform for film and television culture and entertainment contents.

Web3.0 is committed to creating a user-led and decentralized network ecosystem based on blockchain technology. Web3.0 ecosystem is formed in the process of user interaction and value circulation and its core value factor is digital assets. Employing copyright protection technology and digital authentication technology, it distributes digital assets in the fields of film and television, culture and entertainment to users in an open, transparent and tamper-resistant form.

8. Concept of AIGC

The presentation and production of cultural and entertainment products of culture and entertainment technology business will comprehensively use open-source AI platform to conduct the exploration and development of AIGC application layers, heavily invest in AIGC business layout facing vertical scenario application market, continue to carry forward to explore and research and develop innovation business in virtual human, virtual voice business, graphic output, short video AIGC, AI video scenario for film and television works, AIGC post-production editing and other fields through AIGC.

9. Film and television entertainment segment

Culture and entertainment technology business relied on Poly Digi-Entertainment to launch the production business of film and television entertainment products, IP incubation of artists and internet celebrities and brokerage business.

Film and television cultural and entertainment content can attract a large amount of user traffic on mobile internet platforms, and there is great potential for promotion and distribution, commercialization of contents, film and game linkage, as well as other businesses based on film and television cultural and entertainment content.

• Our Business

Currently, the Group's principal business is divided into three major segments, namely the algorithm-based marketing business, the overseas sales of E-commerce goods business and the culture and entertainment technology business. All the three business segments are backed by a common underlying technology system, which is implemented in line with the unified logic of data analysis, label matching, algorithm-driven recommendation and transaction facilitation.

(I) Overseas sales of E-commerce goods business

"Traffic + supply chain = Gross Merchandise Volume (GMV)" is the underlying logic of our overseas sales of E-commerce goods platform.

With unprecedented opportunity brought by the commercialization of a famous overseas short video platform, we have expanded the domestic mature algorithm-based marketing model to overseas market with the rapid development of overseas short video platforms. For overseas sales of E-commerce goods segment, Joy Spreader Group has built its own standalone website to accurately obtain traffic by using the overseas short video platform. We have built a complete overseas supply chain and online and offline payment system through cooperation to complete orders and product delivery finally on our standalone website, thus helping domestic consumer electronics to be sold overseas.

In the fourth quarter of 2021, upon preliminary completion of a series of preparatory work such as supply chain, standalone website, traffic acquisition and transformation model, technical interface, payment of margin and prepayment of traffic costs, the Group took the lead in the industry to launch the standalone website E-commerce business based on a famous overseas short video platform. In 2022, we continued to expand our business scale and improve our supply chain system, and recorded sales volume of 2,793,265 units and sales revenue of HK\$3,104.61 million.

We have full confidence in the overseas development of interest-based content recommendation algorithm E-commerce, as well as our domestic consumer electronics. We are committed to helping domestic companies to expand overseas sales channels that are more efficient and economical than traditional E-commerce platforms, reaching consumers directly. We are making efforts to develop Joy Spreader Group's E-commerce platform into a globally competitive vertical E-commerce platform of consumer electronics.

(II) Culture and entertainment technology business

The culture and entertainment technology business is a new business segment developed by Joy Spreader Group in the first half of 2022, which is currently at the materialization stage. For the culture and entertainment technology business segment, we successfully participated in the mixed ownership reform of a central state-owned culture enterprise in March 2022, and became a strategic shareholder of Poly Digi-Entertainment, a subsidiary of Poly Culture Group.

1. Application of Web 3.0 in vertical scenarios

By working together with central enterprises, we jointly explore the creation of digital assets platform and the development of high-quality 1P Traffic. On November 1, 2022, “Kong Jian”, a digital asset service platform for film and television culture and entertainment contents launched and independently operated by Poly Digi-Entertainment with independent intellectual property, was officially put into operation. At present, the major function of “Kong Jian” is to provide digital asset services, including but not limited to customer value-added and consumption probing. Employing copyright protection technology and digital authentication technology, it distributes digital assets in the fields of film and television, culture and entertainment to users in an open, transparent and tamper-resistant form. In the future, “Kong Jian” will serve as a multi-scenario and multi-level integrated digital service platform. In addition to digital asset services, it will also expand a series of digital businesses such as virtual human and meta-universe, allowing a wider range of digital asset application scenarios accessible to users.

On February 21, 2023, Poly Digi-Entertainment Chain (保利文娱科技鏈) (Jing Wang Xin Bei No. 11010522595327680023) was granted a recordation number as one of the 11th batch of the domestic blockchain-based information service providers by the Cyberspace Administration of China. Poly Digi-Entertainment Chain, being jointly created by Poly Digi-Entertainment and JDT (京東科技集團), supports the state cryptographic algorithm, has the advantages of flexible deployment and low threshold of use, and can realize extensive functional scenarios such as supply chain traceability, digital storage, business-end and customer-end innovative applications. Based on the leading blockchain underlying technology, Poly Digi-Entertainment may provide all kinds of efficient, flexible and secure blockchain technical products and solutions for various users such as governments and enterprises.

As a middle platform operator of the platform, Joy Spreader Group will be fully responsible for the actual operation of the platform, including IP introduction, customer acquisition, platform promotion and other specific business.

2. Accumulation of 1P Traffic

We are committed to using high-quality Intellectual Property (IP) and content incubation, together with PGC brokerage and PGC content, to cultivate our 1P Traffic for our new media commercialization business. We believe that new media platforms are built on content, especially high-quality professional content. As a digital algorithm technology company, Joy Spreader Group has been trying and waiting for the opportunity to cultivate its 1P Traffic based on high-quality IP and content. It will reduce our costs of external procurement of traffic, while providing customized content to our customers and improving transformation of marketing.

In 2022, we have successively invested in many key film and television productions in the country, including “The Tipping Point” 《掃黑行動》, “To Our Dreamland of Ice” 《冰雪之名》 and “Ping Pong” 《中國乒乓》, and signed with several well-known artists with positive influence.

3. Commercialization of AIGC service

“Commercialization of AIGC Service” is the objective of Joy Spreader Group to expand into the new culture business. Following PGC and UGC, AIGC is a new AI-enabled production method for automatic content generation, which can break through the limitation of manpower, improve the efficiency and diversification of content production, and significantly reduce the cost of digital content production.

Referring to the trending topics, Poly Digi-Entertainment has also made its first attempt in the technology of conversational language modelling. In February 2023, it became one of the first-batch ecological partners of RNIE Bot (an AI project launched by Baidu) to apply Baidu’s cutting-edge technological achievements made in intelligent conversation to digital original content, virtual human, digital art, traditional offline culture scenarios.

Joy Spreader Group is accelerating the research and development of its AIGC project, which covers the digital human field of visual interaction, audio service field of auditory interaction and design service field of graphic output. In the future, we will try to use AIGC to support content creation (including code script, novel creation, script shooting, etc.), industrial design services, creative design services, smart city construction, cultural and tourism industry digital scenario application, etc., allowing our culture and entertainment technology business to benefit from the digital era.

CORPORATE PROFILE

(III) Algorithm-based marketing business

For algorithm-based marketing business segment, Joy Spreader Group conducts short video platform E-commerce marketing business on Douyin platform, and conducts digital distribution of online products business on WeChat official accounts platform and Douyin platform. After years of iterative development, the domestic algorithm-based marketing business is currently in a mature stage of development.

“Customized content and products” is a summary of the algorithm-based marketing business of Joy Spreader Group. In short, new media platforms recommend personalized content to internet users, and Joy Spreader Group recommends personalized products to internet users on this basis. Joy Spreader Group uses our private data analysis system to analyze products, content and users and establish modeling for them, form data labels, and use recommendation algorithms and middle platform technology to accurately recommend products to consumers on new media platforms and bill customers based on transformation effectiveness.

In 2022, for the short video platform E-commerce marketing business, we helped customers sell goods amounting to HK\$721.48 million aggregately on Douyin platform; and for the digital distribution of online products business, we helped customers achieve effective paid actions of 139.20 million throughout 2022, including top-up, download, installation, etc.

70% of our employees are research and development, technical and operation personnel in Joy Spreader Group. We have developed 190 sets of data models for different products and media, and 2,823 data labels were applied to the algorithm models. This reflects the technology gene of Joy Spreader Group, which are also our valuable assets.

Our Revenue and Cost Model

According to different business types, the Group’s revenue can be mainly categorized into “cost per sale (i.e. CPS)”, “cost per action (i.e. CPA)” and “revenue from sales of goods”, as shown in the table below:

| Business type | Main implementation platforms | Main revenue model |
|--|---|-----------------------------|
| Algorithm-based Marketing | | |
| • Short video platform E-commerce marketing | Douyin | CPS |
| • Interactive entertainment and digital products marketing | WeChat and Douyin | CPS or CPA |
| Overseas sales of E-commerce goods | A famous overseas short video platform and Joy Spreader’s standalone E-commerce website | Revenue from sales of goods |

- **Our Core Technologies**

The Group has accumulated long-term and substantial project data relating to domestic and overseas E-commerce and interactive entertainment through business practices, which has enabled the Group to build a technology platform combined with valid data collection capabilities, strong data analysis capabilities and highly automated middle platform implementation capabilities. As a technology-driven company with data and algorithms as its core competencies, the Group is able to analyze and conduct information structure processing on data of products, new media content and anonymous behavior of user groups through an automated platform to recommend such products distribution and marketing strategies as tailored to the new media commercial activities of our customers and ensure the effect and efficiency of such commercial activities.

The implementation of our business is highly automated through various technical aspects such as data analysis, tagging and portrait, algorithm matching, programmatic placement and performance monitoring, under the guidance of project management and technical staff. Through our own database and new media platform tools, we analyze commercial activity-related data on the product and media sides and form portrait and tagging, match the product tags with the media tags with the help of our algorithm engine, automatically monitor the conversion performance and make optimization adjustments as necessary to achieve the best conversion results.

To ensure the execution performance of the Group's business, we make investment in R&D based on our business development needs. Especially when entering new business markets and exploring new forms of media, we will need to enhance efforts on R&D to ensure the rapid implementation of business and achieve more favorable marketing performance. In the first half of 2022, in view of the rapid development of overseas sales of E-commerce goods business, we increased our R&D investment in standalone website, overseas short video contents, user portraits and overseas supply chain digitization. With the reduction of the domestic businesses and milestone R&D results in the overseas sales of E-commerce goods business, the Group has adjusted the corresponding R&D investments since the second half of 2022. For the year ended December 31, 2022, the Group's total R&D expenses amounted to HK\$52.77 million. Of these, HK\$29.65 million or 56.19% was incurred by the overseas sales of E-commerce goods business, mainly for overseas marketing data procurement and data model building. Such data models are expected to play an important role in the marketing of the overseas sales of E-commerce goods business in the future, and subsequently with continuous refinement to be used for the establishment of the overseas sales of E-commerce goods platform, releasing great value in product interest recommendation and user experience improvement.

- **Our Strengths and Barriers**

- (I) **Clear industry prospects and vast market space**

The digital economy-related industry in which the Group is engaged has clear industry prospects and vast market space. With the implementation of a digital economy strategy in China and the launch of kinds of encouragement and support policies by the government at various levels, the domestic and overseas E-commerce, interactive entertainment, digital assets and other businesses begin to flourish in a more regulated market environment and have long-term growth potential. In particular, Southeast Asia has become one of the fastest growing E-commerce regions in the world due to the favorable macro environment and various positive market factors, providing a unique historical opportunity for technology companies with data algorithm capabilities to go abroad and expand their business overseas.

In response to the current development stage and future trends of both domestic and overseas market, we notice that:

- (a) **The Southeast Asia consumer electronics market is growing tremendously**

Southeast Asia has a high population density and a large number of young people. Its GDP growth is higher than the average level of the world. The young consumers group emerges to drive shopping demand. The internet penetration rate there is also higher than the global average. Meanwhile, marketing, payment, logistics and other sectors is gradually improving in Southeast Asia. In addition, various favorable factors, such as the cultural characteristics of Southeast Asia similar to China and the formal implementation of the Regional Comprehensive Economic Partnership (RCEP) Agreement, give Chinese products an obvious advantage in exporting to Southeast Asia. In particular, there are obvious “effects of generation gap” between the consumer electronics in China and the consumer electronics in Southeast Asia. During the period when 4G and 5G are becoming more popular and consumption upgrades in the context of GDP growth in Southeast Asia, the consumer electronics in China have notable advantages in terms of production capacity and quality;

- (b) **The famous overseas short video platform has a large user base and is entering a rapid commercialization phase**

The overseas short video new media platform, with a large base of users and diversified contents, is in the accelerating stage of commercialization and have huge commercial value and development potential. Meanwhile, China’s huge export size of consumer electronics requires to expand new sales channels by leveraging overseas short video traffic;

(c) **China's short video platform E-commerce market is just flourishing, potentially with a trillion RMB-level market size**

Major short video platforms are striving to improve content quality, infrastructure and commercialization functions, intensify investment in private domain business functions and increase support for private domain traffic to facilitate the development of commercial ecosystems for the respective platform;

(d) **Artificial intelligence technology is developing at a high speed**

The production method for automatic content generation using Artificial Intelligence (AI) technology has been able to learn and understand human language and engage in dialogue with humans. Following UGC and PGC, it is a new production method using AI technology to automatically generate content, providing new opportunities for film and television culture and entertainment and other business areas to gain a competitive edge in the digital upgrading of culture industry; and

(e) **Digital industry is undergoing upgrades**

Given the government's great efforts to develop the digital economy, "Kong Jian", a digital asset service platform for film and television culture and entertainment contents of Poly Digi-Entertainment has a huge potential for development in areas like digital upgrading of real economies and digital assets distribution, and is able to provide more market opportunities for businesses related to the commercial operation of digital assets. As the only middle platform service provider, Joy Spreader Group will work with Poly Digi-Entertainment to support the launch and implementation of its digital business.

(II) **First-mover advantages of data and model algorithm to give a heavy blow in overseas market**

The Group started to conduct the R&D of data and model algorithm on the WeChat official accounts platform early in 2013 and did the same on Douyin platform since 2018, and in the fourth quarter of 2021, the Group firstly applied interest-based content recommendation model to a famous overseas short video platform and realized sales revenue from standalone E-commerce website. As a first-mover, we have accumulated data of industry-leading scale (also as to extensive time dimension). Data accumulation has a decisive impact on model construction and model effectiveness, which has also built a competitive barrier for the Group's leading position in the industry. Richly-structured, large-scale, time-spanning and real-time interactive data helps us better test, build and improve our algorithm models, and ensure our marketing performance and improve our services continuously.

(III) Leveraging on the advantages of mixed ownership reform of a central enterprise to expand into business areas not readily accessible to private enterprises

With, among others, the country's further regulation on macro economy, the tightened supervision and control over the culture and entertainment industry, and the demand of state-owned and central enterprises for business digital upgrade, private enterprises may not understand and implement national policies and regulations as effectively as state-owned and central enterprises, and it is also not easy for them to engage in some businesses that need to be carried out by state-owned and central enterprises. The mixed ownership reform of Joy Spreader Group and a central enterprise enables Joy Spreader Group to enter the areas like Web3.0, block chain, and culture and entertainment content production under the guidance and management of the central enterprise, and effectively broaden and develop its customer base and business portfolio of Joy Spreader Group.

At the end of March 2022, the Group successfully participated in the mixed-ownership reform of Poly Digi-Entertainment, a subsidiary of Poly Culture Group (a central state-owned culture enterprise), and became a strategic shareholder of Poly Culture and Entertainment Technology to establish in-depth business cooperation. On November 1, 2022, "Kong Jian", a digital asset service platform for film and television culture and entertainment contents launched by Poly Digi-Entertainment was officially put into operation and achieved a milestone progress. Projects related to the development of quality traffic and digital assets has been steadily progressing.

As a professional central enterprise engaged in the culture industry, our partner is not only a professional PGC institution, but also has unique advantages in terms of industrial resources, and risk control and compliance. In the future, we will leverage the PGC content and stars conform to domestic policies, as well as MCN network content and celebrities under the cooperation framework to cultivate our 1P Traffic and fans and facilitate our new business expansion.

MANAGEMENT DISCUSSION AND ANALYSIS

- **Overview of Results for the Year**

- a. **Revenue grew significantly with intensified efforts to expand overseas sales of E-commerce goods market**

The revenue of the Group increased by 166.84% from HK\$1,395.89 million in 2021 to HK\$3,724.81 million in 2022. The increase was mainly attributable to the significant increase in revenue from the Group's overseas sales of E-commerce goods business during the year, which was in a rapid market capture stage with growing business scale and market share, coupled with the Group's increased investment, especially the rapid growth of business scale in Southeast Asia.

- b. **Subsidy in kind saw significant effect and loss was incurred to scale sales rapidly**

In terms of profitability, in order to expand the overseas sales of E-commerce goods business, scale sales and seize market share at a faster pace, the Group provided in-kind subsidies overseas of HK\$322.96 million, resulting in loss for the year of HK\$339.12 million in 2022, compared with profit for the year of HK\$244.64 million in 2021.

- c. **Domestic business remained profitable**

Due to the impact of the pandemic and the regulation on new-game license in China, revenue from the domestic business decreased by 50.31% year-on-year to HK\$620.20 million, but remained profitable. With the gradual recovery of the domestic economy, the development space of the domestic business is expected to increase accordingly.

- **Progress of Business for the Year**

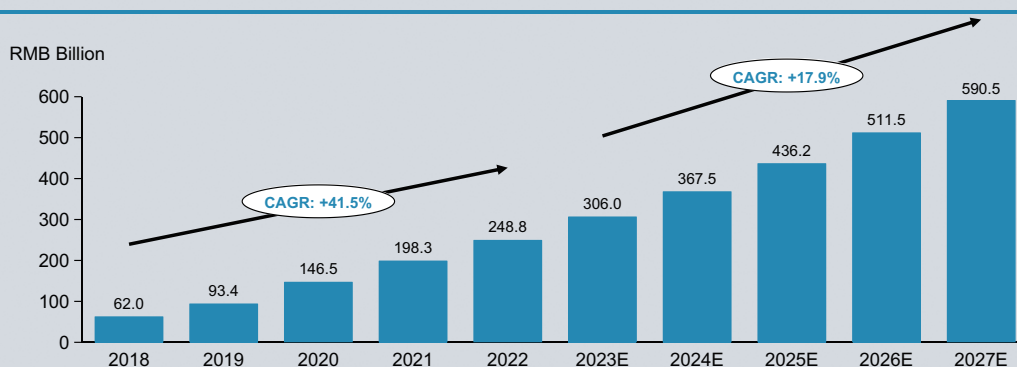
- **Overseas sales of E-commerce goods Business**

In 2022, the Group recorded sales of HK\$3,104.61 million from overseas sales of E-commerce goods business, with sales volume of 2,793,265 units. The substantial increase in revenue from overseas sales of E-commerce goods business in 2022 was due to the continuously increased business scale, especially in Southeast Asia region, as the business was in a rapid market capture stage. In 2022, the Group recorded gross profit from the sale of overseas E-commerce goods of HK\$187.75 million, maintaining the gross profit from overseas sales of E-commerce goods at a stable level.

According to Frost & Sullivan, in terms of transaction value, the consumer electronics e-commerce retail market of Southeast Asia increased from RMB62.0 billion in 2018 to RMB248.8 billion in 2022, with a CAGR of 41.5%. And the segment is expected to further increase to RMB590.5 billion in 2027, with a CAGR of 17.9% from 2023 to 2027. The market is driven by the growing demand of people in SEA countries for smartphones, TVs, digital cameras and other ecommerce devices, as well as the improvement in network infrastructure in Southeast Asia.

MANAGEMENT DISCUSSION AND ANALYSIS

Market Size of Consumer Electronics E-commerce Retail Market (by transaction value), Southeast Asia, 2018-2027E



Source: Frost & Sullivan

- **Algorithm-Based Marketing Business**
 - **Interactive Entertainment and Digital Product Marketing**

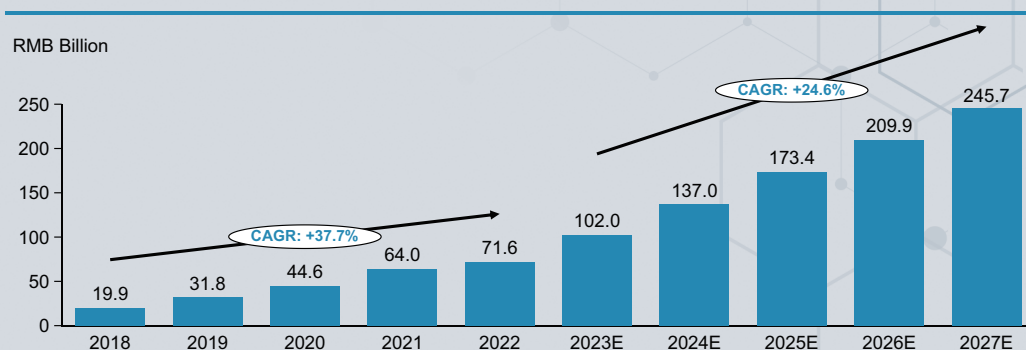
In 2022, the Group recorded revenue of HK\$311.06 million from interactive entertainment and digital product performance-based marketing services, representing a decrease of 67.59% as compared with HK\$959.67 million of the same period last year, of which, revenue from game products amounted to HK\$110.12 million, representing a decrease of 81.57% as compared with HK\$597.41 million in 2021, and online literature products realized revenue of HK\$60.09 million, representing a decrease of 48.36% as compared with HK\$116.37 million in 2021, which was due to the tightened regulatory approval of new-game license and paid literature products in China since the second half of 2021, which led to restricted new products to market under the business, thereby affecting the revenue of the business; applications and other products realized revenue of HK\$140.85 million, representing a decrease of 42.72% as compared with HK\$245.89 million in 2021, which was due to the fact that in 2022, customers generally lowered their budgets for product placement under the macro environment featuring slowdown in domestic economy, resulting in a decrease in the revenue from this business as compared to last year.

- **Short Video Platform E-Commerce Marketing**

In 2022, the Group achieved GMV of domestic short video platform E-commerce marketing of HK\$721.48 million, representing a decrease of 30.71% as compared with HK\$1,041.29 million in 2021; in particular, revenue from domestic E-commerce products marketing of HK\$307.08 million was recorded in 2022, representing a slight increase from HK\$288.35 million in 2021.

With regard to the industry, the market size of the mobile new media performance-based marketing market in China increased from RMB 19.9 billion in 2018 to RMB 71.6 billion in 2022, representing a CAGR of 37.7%. The market size is expected to further increase from RMB 102.0 billion in 2023 to RMB 245.7 billion in 2027, representing a CAGR of 24.6%. The development of the market is expected to be mainly driven by the increasing user base of social media platforms, the development of technologies, as well as the advancement in mobile network.

Market Size of Mobile New Media Performance-based Marketing Market (by revenue), China, 2018-2027E



Source: Frost & Sullivan

According to Frost & Sullivan, we are the largest mobile new media performance-based marketing service provider in the PRC in 2022. In 2022, we takes around 0.7% market share of the mobile new media performance-based marketing market.

- **Progress on R&D**

To ensure the execution performance of the Group's business, we will make investment in R&D based on our business development needs. Especially when entering new business markets and exploring new forms of media, we need to enhance efforts on R&D to ensure the rapid implementation of business and achieve favorable marketing performance. In the first half of 2022, in view of the rapid development of overseas sales of E-commerce goods business, we increased our R&D investment in standalone website, overseas short video contents, user portraits and overseas supply chain digitization. With reduction of the domestic businesses and milestone R&D results in the overseas sales of E-commerce goods business, the Group has adjusted the corresponding R&D investments since the second half of 2022. In 2022, the Group invested a total of HK\$52.77 million in R&D expenses, which was mainly applied to data analysis, algorithm modeling and the E-commerce business on a famous overseas short video platform.

The data models of the Group based on various product categories amounted to 190 sets as of December 31, 2022, representing an increase of 6.74% as compared with 178 sets as of December 31, 2021. Data labels adopted by intelligent recommendation coupling model amounted to 2,823, representing an increase of 5.18% as compared with 2,684 as of December 31, 2021. The improvement of data models and enhancement of algorithm capability have made a solid foundation for the Group to improve its marketing business and expand new business categories in the future.

The Group is one of the first Chinese companies to launch performance-based marketing business on a famous overseas short video platform, and we are optimistic about the tremendous business opportunities that lie on its platform. At the early stage of overseas sales of short video E-commerce goods business, we will continue to invest in R&D, accumulate experience and expand our sales of goods business scale and improve service capabilities.

MANAGEMENT DISCUSSION AND ANALYSIS

• STRATEGIC DECISIONS OF THE GROUP'S MANAGEMENT FOR 2022 AND 2023

a. Expand New Business Fields and Market Share with the Supporting of Central Enterprise in China

As an important direction of the Group's strategic development, we will keep the deep and comprehensive cooperation with strategic partners, Poly Culture Group and Poly Film which both are central state-owned culture enterprises. Under the guidance of national "14th Five-Year Plan" and "Digital Economy Development Strategy", we jointly expand new business cooperation and empower industrial development.

(1) Expand high-quality 1P Traffic

We will carry forward steadily the implementation of business with central enterprises as strategic partners, and committed to cultivating high-quality self-owned content and traffic through multiple channels to enhance the Group's customer service capabilities and profitability. In addition to the new media cooperation on film and television contents with central enterprises as strategic partners, we also continue to cultivate new media accounts, 1P content and traffic that have in-depth cooperation with the Group by means of strategic alliance, investment and incubation, and provide tailor-made new media content for the Group's customers to improve consumption conversion and further reduce the traffic cost. We have commenced to consecutively implement the cooperative projects in the incubation of film and television culture and entertainment contents, online publicity, digital asset-related business, digitalization of E-commerce product of state-owned and central enterprise and related businesses, clarified the investment and production of national key film and television projects, creating the first MCN of central enterprises and other cooperative direction.

(2) Increase the investment in AIGC and Web3.0 application end research

Poly Digi-Entertainment, a company co-founded by us with Poly Culture Group, a central state-owned culture enterprise, has jointly developed the digital asset business with JD.com, completed the launch of "Kong Jian", a digital asset service platform for film and television culture and entertainment contents and realized commercial operation. We also will continue to enhance the construction of Web3.0 infrastructure and develop customers as state-owned and central enterprises by digital capabilities.

We also will increase the investment in AIGC application end research and try to use the new generation method by artificial intelligence to automatically generate content (AIGC) to improve the production efficiency and richness of content and significantly reduce the production cost of digital content.

b. Continue to increase the investment overseas to improve revenue scale and seize the market share

The E-commerce business based on the interest-attracted traffic of an overseas famous short video platform is one of the strategic priorities of the Group. Currently, it has passed our model verification and we have made significant breakthroughs in revenue scale, team scale and development layout and other aspects. In the 2023 and beyond, we will gradually improve the technology model and service system focusing on our independent E-commerce platform by reference to the characteristics of overseas sales of E-commerce goods and the market environment, speed up the improvement of layout of online mall and customer end on the technology end and increase our user base of our own data and platforms; we continue to intensify our analysis on new media platform traffic and user portraits in different countries and regions on the traffic side, and upgrade the data model of recommendations algorithm. On the supply side, we will further expand product lines, optimize logistics and payment processes, and improve user experience.

The overseas sales of E-commerce goods business of the Group has been launched in many countries in Southeast Asia. Now we have focused on the vertical sectors of E-consumer and deeply cultivate in Southeast Asia market. We will formulate more flexible and efficient business strategy, increase in-kind subsidies, expand sales network, enlarge revenue scale, strengthen supply chain system, and extend the whole industrial chain from the product side to the sales side. In the next five years, we will strive to be the largest E-commerce platform in vertical sectors of consumer electronics.

• Discussion and Analysis of Financial Statement

Revenue

The revenue of the Group increased by 166.84% from HK\$1,395.89 million in 2021 to HK\$3,724.81 million in 2022. The increase was mainly attributable to the significant increase in revenue from the Group's overseas sales of E-commerce goods business during the year, which was in a rapid market capture stage with growing business scale and market share, coupled with the Group's increased investment, especially the rapid growth of business scale in Southeast Asia. In addition, the Group's overseas sales of E-commerce goods business based on a famous overseas short video platform successfully launched in the fourth quarter of 2021, contributing revenue of HK\$147.87 million and HK\$3,104.61 million to the Group in 2021 and 2022 respectively.

MANAGEMENT DISCUSSION AND ANALYSIS

The following table sets forth a breakdown of our revenue by product type for the periods indicated:

| | For the years ended December 31, | | | |
|--|---|----------------|----------|------------|
| | 2022 | Percentage | 2021 | Percentage |
| | <i>(HK\$ million, except for percentages)</i> | | | |
| Marketing revenue from interactive entertainment and digital products | 311.06 | 8.35% | 959.67 | 68.75% |
| Games | 110.12 | 2.96% | 597.41 | 42.80% |
| Online literature | 60.09 | 1.61% | 116.37 | 8.34% |
| Apps and others | 140.85 | 3.78% | 245.89 | 17.61% |
| Marketing revenue from domestic E-commerce products | 307.08 | 8.24% | 288.35 | 20.66% |
| Sales revenue from overseas E-commerce goods | 3,104.61 | 83.35% | 147.87 | 10.59% |
| Revenue from other products | 2.06 | 0.06% | – | – |
| Total revenue | 3,724.81 | 100.00% | 1,395.89 | 100.00% |

Cost of Revenue

The cost of revenue of the Group was mainly comprised of purchase cost of traffic on project placement platform and purchase cost of goods. The cost of revenue increased by 248.27% from HK\$944.04 million in 2021 to HK\$3,287.84 million in 2022, which was primarily attributable to the significant increase in the cost of sales incurred during the rapid growth of the scale of the overseas sales of E-commerce goods business.

Gross Profit and Gross Profit Margin

The Group achieved a gross profit of HK\$436.96 million in 2022, representing a decrease of 3.30%, as compared with HK\$451.85 million in 2021. The slight decrease in gross profit was mainly attributable to the following: (i) the scale of the Group's domestic interactive entertainment business and E-commerce business declined due to the tightened regulatory approval of game license in China since the second half of 2021 and the impact of the pandemic, which in turn led to a decrease in gross profit; and (ii) in order to improve market share and expand more marketing and distribution channels during its aggressive expansion of the overseas sales of E-commerce goods business, the Group implemented a preferential strategy in favour of distributors, which led to a smaller contribution to the Group's gross profit.

MANAGEMENT DISCUSSION AND ANALYSIS

The following table sets forth a breakdown of our gross profit by product type for the periods indicated:

| | For the years ended December 31, | | | |
|---|---|----------------|--------|------------|
| | 2022 | Percentage | 2021 | Percentage |
| | <i>(HK\$ million, except for percentages)</i> | | | |
| Marketing gross profit from interactive entertainment and digital products | 97.34 | 22.28% | 290.87 | 64.38% |
| Games | 28.64 | 6.55% | 163.32 | 36.14% |
| Online literature | 21.49 | 4.92% | 42.13 | 9.32% |
| Apps and others | 47.21 | 10.81% | 85.42 | 18.92% |
| Marketing gross profit from domestic E-commerce products | 149.93 | 34.31% | 151.84 | 33.60% |
| Gross profit from overseas sales of E-commerce goods | 187.75 | 42.97% | 9.14 | 2.02% |
| Gross profit from other products | 1.94 | 0.44% | – | – |
| Total gross profit | 436.96 | 100.00% | 451.85 | 100.00% |

The gross profit margin of the Group decreased from 32.37% in 2021 to 11.73% in 2022. The decrease in gross profit margin was mainly attributable to the higher proportion of the performance of the overseas sales of E-commerce goods business with lower gross profit, which led to a decrease in the overall gross profit margin.

Other Gains and Losses

The other gains and losses of the Group changed from losses of HK\$32.76 million in 2021 to gains of HK\$30.05 million in 2022, which was mainly due to (i) an exchange gain of HK\$43.04 million in 2022 as compared with an exchange loss of HK\$30.75 million in 2021; and (ii) impairment recognized in respect of intangible assets and investment in film and television dramas of HK\$8.16 million in 2022.

Distribution and Selling Expenses

For the year ended December 31, 2022, the distribution and selling expenses of the Group amounted to approximately HK\$523.29 million, representing a substantial increase as compared with HK\$41.32 million in 2021, which was mainly due to the increase in the promotion expenses of the overseas sales of E-commerce goods business and the new subsidy provided for the business during the year.

MANAGEMENT DISCUSSION AND ANALYSIS

Administrative Expenses

The administrative expenses of the Group increased by 152.76% from HK\$75.47 million in 2021 to HK\$190.76 million in 2022, primarily due to: (i) the recognition of share-based payment in respect of the Share Award Scheme of approximately HK\$70.66 million; (ii) the increase in staff costs and professional service fees in line with the business expansion of the Group; and (iii) the significant increase in depreciation and amortization and office-related expenses as compared to last year.

R&D Expenses

R&D expenses of the Group decreased by 26.49% from HK\$71.79 million in 2021 to HK\$52.77 million in 2022, which was mainly due to that (i) in the first half of 2022, in view of the rapid development of overseas sales of E-commerce goods business, we increased our R&D investment in standalone website, overseas short video contents, user portraits and overseas supply chain digitization; and (ii) since the second half of 2022, the Group has adjusted the corresponding R&D expenses due to the contraction of its domestic business and the significant phased R&D achievement of its overseas sales of E-commerce goods business.

Finance costs

For the year ended December 31, 2022, the finance costs of the Group were interest expenses of lease liabilities arising from leasing properties during the Reporting Period. The Group had no bank loans during the Reporting Period.

Inventories

As of December 31, 2022, the balance of the inventories of the Group amounted to HK\$40.25 million, which was due to the addition of overseas E-commerce goods inventories during the year.

Trade and Other Receivables and Deposits

The Group had trade and other receivables and the balance of deposits of HK\$452.04 million as of December 31, 2021 and HK\$1,268.50 million as of December 31, 2022, respectively.

As of December 31, 2022, the balance of trade receivables of the Group amounted to HK\$274.17 million, representing a decrease of 36.99% as compared to HK\$435.12 million as of December 31, 2021, which was mainly attributable to the decrease in the corresponding trade receivables due to decreased revenue from performance-based marketing services in 2022.

Other receivables and deposits are deposits paid to suppliers to expand the overseas sales of E-commerce goods business, receivables of income from investments in films and television dramas, employee petty cash and rental deposits, etc. As of December 31, 2021 and as of December 31, 2022, the balance of other receivables and deposits amounted to HK\$16.92 million and HK\$994.34 million, respectively, which was primarily because the Group reached an agreement with a traffic procurement service provider in May 2022 to transfer part of the prepaid traffic payment into the deposits paid to platforms to expand the overseas sales of E-commerce goods business and the new deposit of HK\$204.00 million was paid in the second half of the year.

MANAGEMENT DISCUSSION AND ANALYSIS

Loan Receivables

The Group had loan receivables of HK\$18.35 million and HK\$26.31 million as of December 31, 2021 and as of December 31, 2022, respectively. The increase was mainly due to the grant of loan receivables.

Prepayments

The Group had the balance of prepayments of HK\$1,188.93 million and HK\$706.75 million as of December 31, 2021 and as of December 31, 2022, respectively. The decrease in balance was primarily because the Group reached an agreement with a traffic procurement service provider in May 2022 to transfer part of the prepaid procurement traffic payment into the deposits paid to platforms to expand the overseas sales of E-commerce goods business.

Equity Instruments at Fair Value through Other Comprehensive Income

The Group had balance of equity instruments of HK\$39.14 million and HK\$27.97 million at fair value through other comprehensive income as of December 31, 2021 and as of December 31, 2022, respectively. The decrease was mainly due to the fair value decrease as a result of the investment.

Bank Deposits/Bank Balances and Cash

The Group had bank deposits/bank balances and cash balances of HK\$619.04 million and HK\$572.93 million as of December 31, 2021 and as of December 31, 2022, respectively. The decrease in balances was mainly due to the comprehensive impact of increase in net cash used in operating activities and increase in net cash from financing activities.

Trade and Other Payables

Trade and other payables of the Group primarily consist of (i) payables for the purchase of data traffic; (ii) payables for the purchase of goods; and (iii) other payables, primarily representing accrued listing expenses, tax payables and compensation payable to employees.

The balance of trade payables of the Group increased by 273.58% from HK\$67.25 million as of December 31, 2021 to HK\$251.23 million as of December 31, 2022, which was mainly due to the significant growth in the scale of the Group's overseas sales of E-commerce goods business in 2022.

The balance of other payables of the Group decreased by 22.59% from HK\$55.68 million as of December 31, 2021 to HK\$43.10 million as of December 31, 2022, which was mainly attributable to the decrease in the listing underwriting fees payable in March 2022.

Lease Liabilities

Lease liabilities of the Group increased by 150.76% from HK\$17.18 million as of December 31, 2021 to HK\$43.08 million as of December 31, 2022, primarily due to the new property leases entered into during the year.

MANAGEMENT DISCUSSION AND ANALYSIS

Liquidity and Capital Resources

The following table sets forth a summary of our cash flows for the periods indicated:

| | For the year ended December 31, | |
|--|---------------------------------|----------|
| | 2022 | 2021 |
| | <i>HK\$ million</i> | |
| Net cash used in operating activities | (526.29) | (342.25) |
| Net cash used in investing activities | (91.95) | (78.87) |
| Net cash from (used in) financing activities | 587.17 | (168.74) |
| Net decrease in cash and cash equivalents | (31.07) | (589.86) |
| Cash and cash equivalents at the beginning of the year | 619.04 | 1,210.45 |
| Effect of foreign exchange rate changes | (54.02) | (1.55) |
| Cash and cash equivalents at the end of the year, represented by bank balances and cash | 533.95 | 619.04 |

As of December 31, 2021 and as of December 31, 2022, cash and cash equivalents were mainly denominated in Renminbi, United States dollars and Hong Kong dollars.

Cash Flow from Operating Activities

Our cash inflows from operating activities primarily consist of collection of sales revenue from the provision of mobile new media performance-based marketing services and overseas sales of E-commerce goods business to customers. Our cash outflow from operating activities mainly consist of purchase cost of traffic, purchase cost of goods, distribution and selling expenses, R&D expenses and administrative expenses.

For the year ended December 31, 2022, our net cash used in operating activities was HK\$526.29 million (for the year ended December 31, 2021: HK\$342.25 million), which is mainly due to the comprehensive impact of the significant increase in business volume due to expansion of business scale, resulting in an increase in various operating expenses, and the increase in prepayments in 2022.

Cash Flow from Investing Activities

Our cash used in investing activities mainly consists of purchase of fixed assets, purchase of financial assets at FVTPL, investments in associates, investments in films and television dramas, grant and recovery of loan receivables, and purchase and redemption of term deposits.

For the year ended December 31, 2022, our net cash used in investing activities was HK\$91.95 million (for the year ended December 31, 2021: HK\$78.87 million), primarily attributable to purchase of fixed assets, grant and recovery of loan receivables, and purchase and redemption of term deposits.

MANAGEMENT DISCUSSION AND ANALYSIS

Cash Flow from Financing Activities

Our cash inflow from financing activities primarily related to the placement of Shares in June 2022.

For the year ended December 31, 2022, our net cash from financing activities was HK\$587.17 million (for the year ended December 31, 2021: net cash used in financing activities of HK\$168.74 million), primarily attributable to the proceeds from the placement of Shares in June 2022.

Capital Expenditures

The principal capital expenditures of the Group primarily consist of fixed assets, right-of-use assets and intangible assets. The following table sets forth our net capital expenditures for the periods indicated:

| | For the year ended December 31, | |
|---------------------|---------------------------------|-------|
| | 2022 | 2021 |
| | <i>HK\$ million</i> | |
| Fixed assets | 35.10 | 41.25 |
| Right-of-use assets | 47.65 | 1.56 |
| Intangible assets | – | 2.17 |
| Total | 82.75 | 44.98 |

Significant Investments, Material Acquisitions and Disposals of Subsidiaries and Associates

During the Reporting Period, the Group did not hold any significant investments or have any material acquisitions or disposals of subsidiaries or associated companies.

Future Plans for Material Investments or Capital Assets

Save as disclosed under the section headed “Future Plans and Use of Proceeds” in the Prospectus, the Group does not have any other plans for material investments or capital assets.

Indebtedness

Bank Borrowings

As of December 31, 2021 and December 31, 2022, the Group did not have any bank borrowings.

Contingent Liabilities, Charges of Assets and Guarantees

Contingent Liabilities

As of December 31, 2021 and December 31, 2022, the Group was not involved in any material legal, arbitration or administrative proceedings that, if adversely determined, and did not have any contingent liabilities, that, we expected would materially adversely affect our business, financial position or results of operations.

MANAGEMENT DISCUSSION AND ANALYSIS

Charge of Assets and Guarantees

As of December 31, 2021 and December 31, 2022, the Group did not have any outstanding mortgages, charges, debentures, other issued debt capital, bank overdrafts, borrowings, liabilities under acceptance or other similar indebtedness, any guarantees or other material contingent liabilities.

Gearing Ratio

Gearing ratio is calculated using total liabilities divided by total assets and multiplied by 100%. As of December 31, 2022, the gearing ratio of the Group was 13.72% (as of December 31, 2021: 5.77%).

Current Ratio

Current ratio represents current assets divided by current liabilities. The current ratio of the Group decreased from 16.66 times as of December 31, 2021 to 7.67 times as of December 31, 2022.

Treasury Policy

We adopt a prudent financial management approach for our treasury policy to ensure that our liquidity structure is able to always meet our capital requirements.

Foreign Exchange Risk and Hedging

Foreign currency risk refers to the risk of loss resulting from changes in foreign currency exchange rates. Several subsidiaries of the Company have foreign currency sales and purchase, bank balances, trade and other receivables and deposits, trade and other payables which expose the Group to foreign currency risk.

The Group currently does not have a foreign exchange hedging policy. However, the management of the Group monitors foreign exchange exposure and will consider hedging significant foreign exchange exposure should the need arise.

Employees and Remuneration Policies

As of December 31, 2022, we had 120 full-time employees, the majority of whom were based in the PRC. As of December 31, 2022, over 70% of our employees were in the positions of R&D, technical and operation.

In terms of employee benefits and security, the Group complies with the minimum working age and minimum wage prescribed by law and provides employees with five national statutory social insurances in accordance with the relevant laws and regulations. The Group strictly guarantees that employees have their rights to various holidays, such as public holidays, paid annual leave, sick leave, wedding leave and maternity leave. Additionally, the Group also provides employees with employee accident insurance, reimbursement of transportation expenses for overtime and other benefits and safeguard measures. Moreover, we organize team building activities quarterly and physical examinations annually for our employees.

The Group recruits our personnel through professional search firms and recruiting websites. The Group has established effective employee incentive schemes to correlate the remuneration of our employees with their overall performance, and has established a performance-based remuneration awards system. Employees are promoted not only in terms of position and seniority. On June 21, 2021, the Group has adopted the Share Award Scheme to recognize the contributions of the certain directors, employees, consultants and advisers of the Group in order to incentivize them to retain with the Group, and to motivate them to strive for the future development and expansion of the Group.

We provide professional training programs for new employees we hired. We also customize in accordance to the needs of the employees in different departments, and provide regular and professional training both online and offline.

Share Award Scheme

The Company has adopted the Share Award Scheme on June 21, 2021 (the “**Adoption Date**”) to recognize the contributions of the certain directors, employees, consultants and advisers of the Group in order to incentivize them to retain with the Group, and to motivate them to strive for the future development and expansion of the Group. The summary of the Share Award Scheme is as follows:

(I) Duration and termination of the Share Award Scheme

Unless terminated earlier by the Board in accordance with the Share Award Scheme rules, the Share Award Scheme is valid and effective for a term of 10 years commencing from the Adoption Date. The Share Award Scheme shall terminate on the earlier of (i) the 10th year from the Adoption Date; and (ii) such date of early termination as determined by the Board provided that such termination shall not affect any subsisting rights of any selected participant. Upon termination, (i) no further grant of award Shares may be made under the Share Award Scheme; (ii) all award Shares and the related income shall become vested in the selected participant so referable on such date of termination; and (iii) net sale proceeds (after making appropriate deductions) of the returned Shares and such non-cash income together with the residual cash and such other funds remaining in the trust shall be remitted to the Company forthwith after the sale.

(II) Share Award Scheme limit

The Board shall not make any further award of award Shares in case that the award of the Shares by the Board under the Share Award Scheme will result in the nominal value of such Shares exceeding ten per cent of the issued share capital of the Company from time to time.

The maximum number of Shares which may be awarded to any selected participant under the Share Award Scheme shall not exceed one per cent of the issued share capital of the Company from time to time in any 12-month period.

(III) Administration of the Share Award Scheme

The Share Award Scheme is subject to the administration of the Board and the trustee in accordance with the terms stated in the Share Award Scheme rules and the terms of the trust deed.

MANAGEMENT DISCUSSION AND ANALYSIS

(IV) Voting rights of the Award Shares

Notwithstanding that the trustee is the legal registered holder of the Shares held upon trust pursuant to the trust deed, the trustee shall not exercise the voting rights attached to such Shares.

(V) Operation of the Share Award Scheme

The Board may, in respect of the Share Award Scheme and after having regard to the requirement under the Share Award Scheme, determine the number of Shares to be purchased as scheme Shares, and cause to be paid the purchase price for the scheme Shares and the related expenses to the trustee who will purchase the scheme Shares. The trustee shall apply the entire amount without deduction (except for transaction levy, stamp duty and other statutory fees) towards the purchase of the maximum number of board lots of Shares at the prevailing market price.

The Board may, from time to time, at its absolute discretion select any director, employee, consultant and adviser of the Group (other than any person who is resident in a place where the award and/or the vesting and transfer of the award Shares is not permitted under the laws and regulations of such place or where compliance with applicable laws and regulations in such place makes it necessary to exclude such person) for participation in the Share Award Scheme as a selected participant and determine the award Shares for each of them.

Upon receipt of the instruction from the Board as to the name of selected participant(s) and the number of award Shares to be granted to the selected participant(s), the trustee shall make relevant arrangement to convert the scheme Shares to the award Shares for the relevant selected participant(s).

(VI) Vesting and lapse of the Share Award Scheme

When the selected participant(s) has(have) satisfied all vesting conditions specified by the Board at the time of making the award and becomes entitled to the Shares forming the subject of the award, the trustee shall transfer the relevant award Shares to the selected participant(s) or their nominee(s). The vesting date shall be on any business day at the end of the month specified by the Company of any year, but in any event not later than 12 months after the reference date.

An award lapses when (i) the relevant selected participant ceases to be an employee of the Group; or (ii) any fraud or serious misconduct, violation of laws or regulations, or damage to the interests of the Company by selected participant; or (iii) an order for the withdrawal of Listing and the winding-up of the Company is made or a resolution is passed for the voluntary winding-up of the Company (otherwise than for the purposes of, and followed by, an amalgamation or reconstruction in such circumstances that substantially the whole of the undertaking, assets and liabilities of the Company pass to a successor company), the award shall automatically lapse forthwith and the award Shares shall not vest on the relevant vesting date but shall become returned Shares for the purposes of the Share Award Scheme.

During the year ended December 31, 2022, a total of 2,752,000 Shares of the Company were purchased by the trustee from the market, with an aggregate consideration of HK\$7,280,000. 52,240,000 Shares were granted to eligible employees pursuant to the Share Award Scheme during the year ended December 31, 2022. At the end of the Reporting Period, 2,500,000 Shares were held by the trustee.

For details of the Share Award Scheme, please refer to the Company's announcement dated June 21, 2021.

MANAGEMENT DISCUSSION AND ANALYSIS

Details of the award shares granted by the Group during the year ended December 31, 2022 are set out below

| Name of grantees | Type of grantees | Time of grant | As of January 1, 2022 | Number of award shares | | | Unvested as of December 31, 2022 |
|----------------------|------------------|---------------------------------|-----------------------|-------------------------------------|------------------------------------|---|----------------------------------|
| | | | | Granted during the Reporting Period | Vested during the Reporting Period | Lapsed/ Cancelled during the Reporting Period | |
| Ms. Qin Jiaxin | Director | October 23, 2022 | 0 | 4,400,000 | 4,400,000 | 0 | 0 |
| Other ⁽¹⁾ | Employee | Reporting Period ⁽²⁾ | 0 | 47,840,000 ⁽³⁾ | 45,340,000 | 0 | 2,500,000 |

Notes:

- (1) Including three employees, none of whom are Directors and each of the three employees is one of the five highest paid individuals of the Group during the Reporting Period;
- (2) Three employees were granted award shares on October 21, 2022, November 16, 2022, and December 27, 2022, respectively;
- (3) The total number of award shares granted to the three employees.
- (4) The closing price of the Shares immediately before the date of grant on October 21, 2022, October 23, 2022, November 16, 2022 and December 27, 2022 was HK\$1.44, HK\$1.4, HK\$1.48 and HK\$1.83 respectively. The weighted average fair value of the awarded shares was HK\$1.42 at the date of grant. The weighted average closing price of the Shares immediately before the dates on which the awarded shares were vested during the Reporting Period was HK\$1.45.

DIRECTORS AND SENIOR MANAGEMENT

DIRECTORS

Executive Directors

Mr. Zhu Zinan (朱子南), aged 42, is our founder, Chairman, executive Director, chief executive officer and the chairman of the Nomination Committee. He is responsible for the overall management, strategic planning and decision-making of the Group. He has been the chief executive officer at Beijing Joyspreader since June 2012 and was appointed as an executive director and the chief executive officer at Beijing Wuyou Technology Co, Ltd (伍遊(北京)科技有限公司) in July 2014.

Mr. Zhu has over 13 years of experience in the online marketing industry. Mr. Zhu served as secretary of director at the science and research department in National Education Examinations Authority (國家教育部考試中心) from October 2004 to August 2005. From August 2005 to April 2007, he was the vice president at Molong International Co., Ltd. (魔龍國際有限責任公司), a company that is principally engaged in the development and production of mobile games. From April 2007 to June 2012, he worked as a general manager at the business department of Phoenix Online (Beijing) Information Technology Co., Ltd (鳳凰在線(北京)信息技術有限公司), a company that principally engages in providing premium new media contents and services for the mainstream Chinese community on a seamless platform across internet, mobile and TV network. In December 2017, Mr. Zhu was selected as one of the “Top Ten Most Outstanding People in China’s Gaming Industry” (中國遊戲產業十大新銳人物) at the China Game Industry Annual Conference (中國遊戲年會).

Mr. Zhu graduated from Beijing Administration for Industry and Commerce School (北京市工商管理學校) majoring in industrial and commercial administration in June 2000, and obtained a bachelor’s degree.

Mr. Cheng Lin (成林), aged 40, joined the Group in January 2014, is an executive Director, vice president of the Company and the member of the Remuneration Committee. He is responsible for overseeing our sales and marketing, maintaining the relationship between marketers and content publishers and assisting in the overall management of the Group. He is currently the chief operating officer, director and vice president of Beijing Joyspreader.

Mr. Cheng has over 17 years of experience in sales, marketing and operation. Prior to joining the Group, Mr. Cheng served as a business supervisor in Sony Ericsson Mobile Communications (China) Co., Ltd (索尼愛立信移動通信產品(中國)有限公司) from 2005 to 2008. From 2009 to 2011, he worked as a business supervisor in Beijing Potevio Communication Technology Co., Ltd (北京普天太力通信科技有限公司), a mobile communication products distributor and service provider. He then served as chief operating officer in Beijing Yuancai Technology Co., Ltd (北京源彩科技有限公司), an application service provider, from 2011 to 2013. He later assumed the role of the operation director in Beijing Huiqun Zhidi Technology Co., Ltd from April 2013 to December 2013.

Mr. Cheng obtained an associate degree from Shenyang University (瀋陽大學) in July 2005, majoring in computer application and maintenance. In July 2010, Mr. Cheng obtained his undergraduate diploma (part-time) in business administration from the same institute.

DIRECTORS AND SENIOR MANAGEMENT

Ms. Qin Jiaxin (秦佳鑫), aged 33, was appointed as an executive Director with effect from March 22, 2021. She concurrently serves as the secretary of the Board and joint company secretary of the Company. Ms. Qin joined the Group in January 2017 as the secretary of the Board. She is responsible for the information disclosure and the supervision and inspection in relation to legal compliance, investor relations management, investment, financing and capital operation of the Group. She also assists in the coordination and organisation of the Board and Shareholders' meetings.

Prior to joining the Group, she served as the assistant to the president of Beijing Qianhe Capital Investment Management Co., Ltd. (北京千和資本投資管理有限公司) from May 2014 to December 2014. Ms. Qin Jiaxin joined Beijing Opportune Technology Development Co., Ltd. (北京正辰科技發展股份有限公司) in April 2015 and served as the chairman of its board of supervisors until October 2016.

Ms. Qin Jiaxin received a master's degree in international finance and management and a bachelor of arts degree in international business from the University of Central Lancashire in November 2013 and September 2012, respectively. Ms. Qin Jiaxin passed the qualification examination and received the board secretary certificate from the Shanghai Stock Exchange in November 2017, from the Shenzhen Stock Exchange in November 2016 and from the National Equities Exchange and Quotations (全國中小企業股份轉讓系統) ("NEEQ") in April 2017. She also obtained the independent director qualification from the Shenzhen Stock Exchange in December 2017 and from the Shanghai Stock Exchange in June 2018.

DIRECTORS AND SENIOR MANAGEMENT

Non-executive Directors

Mr. Hu Qingping (胡慶平), aged 45, was appointed as a non-executive Director with effect from December 27, 2019 and is responsible for participating in formulating the Company corporate and business strategies. He was appointed as a member of the Audit Committee with effect from December 10, 2021. Mr. Hu Qingping worked at China Telecommunications Corporation (Shenzhen) branch (中國電信深圳分公司) from June 2004 to January 2006. From January 2006 to August 2012, he worked in China Mobile Communications Group Co., Ltd (Guangdong) (中國移動通信集團廣東有限公司). Mr. Hu Qingping later served as operations director in People.cn Co., Ltd (人民網股份有限公司) from June 2013 to August 2014. From August 2014 to December 2015, he acted as director of the operations department in TCL Communication Technology (NB) Holdings Limited (TCL 通訊科技控股有限公司). Mr. Hu Qingping has been acting as the managing director in Shenzhen Co-win Asset Management Co., Ltd., (深圳同創偉業資產管理股份有限公司), a company that is principally engaged in management of investment projects, since July 2016.

Mr. Hu Qingping graduated from Huazhong University of Science and Technology (華中科技大學) (formerly known as 華中理工大學), in June 1999, majoring in biochemistry and minoring in English for science and technology. In June 2004, he obtained a master's degree in computer architecture from the same university. He then received his doctorate degree in management science and engineering from Beijing University of Posts and Telecommunications (北京郵電大學) in June 2017.

Mr. Hu Jiawei (胡家璋), aged 35 and formerly named as Hu Wei (胡威), was appointed as a non-executive Director with effect from March 22, 2021 and is responsible for participating in formulating the Company corporate and business strategies.

Mr. Hu Jiawei has been working at Nanjing Pingheng Capital since May 2016 and is currently the deputy general manager thereof, responsible for leading and managing equity investment and funds operation, as well as leading such work as fundraising, investment, post-investment management and disinvestment. He makes investment projects in industries of the advanced manufacturing, health care, culture and education. From March 2013 to April 2016, he was the investment manager of Jiangsu Hi-tech Venture Capital Management Co., Ltd. (江蘇高新創業投資管理有限公司), responsible for project investment and post-investment management. From September 2011 to December 2012, he served as an auditor at Deloitte Touche Tohmatsu Limited in China.

Mr. Hu Jiawei also holds the directorship in several listed companies, including (i) a director of Jiangsu Jiayi Education Technology Co., Ltd. (whose shares were listed on the NEEQ (stock code: 833142) and delisted in February 2018) since July 2016; (ii) a director of Nanjing Xiyue Technology Co., Ltd. (whose shares were listed on the NEEQ (stock code: 836403) and delisted in April 2019) since December 2017; (iii) a director of Beijing Ecosystem Technology Co., Ltd. (whose shares are listed on the NEEQ (stock code: 832204)) since January 2017; and (iv) a director of Jiangsu Ruifeng Information Technology Co., Ltd. (whose shares are listed on the NEEQ (stock code: 871949)) from November 2019 to November 2021.

Mr. Hu Jiawei received a bachelor's degree in accounting from Nanjing University of Finance and Economics (南京財經大學) in June 2009 and later obtained a master's degree in accounting and finance from University of Exeter, the United Kingdom in January 2011.

Independent Non-executive Directors

Mr. Xu Chong (徐翀), aged 47, was appointed as our independent non-executive Director with effect from August 26, 2020. He also serves as the chairman of the Remuneration Committee and the member of the Audit Committee and Nomination Committee and is primarily responsible for providing independent opinion and judgment to our Board. Mr. Xu Chong has resigned as an independent non-executive Director on March 31, 2023. Mr. Xu tendered his resignation due to his other personal pursuits and business commitments.

Mr. Xu Chong has over 20 years of experience in corporate finance and financial management. Prior to joining the Group, Mr. Xu Chong held managerial positions in various companies, including a manager at BOC International Holdings Limited (中銀國際控股有限公司) from July 2001 to August 2003; a chief financial officer at SinoMedia Holding Limited (a company listed on the Stock Exchange, stock code: 0623) from June 2004 to February 2006 and a vice president of Asia region in Cazenove Asia Limited from March 2006 to July 2007, where he was primarily responsible in corporate finance. He re-joined SinoMedia Holdings Limited in July 2007 and acted as the chief financial officer until May 2010. From March 2011 to July 2011, Mr. Xu Chong took the role of the vice president in Huakang Insurance Agency Co., Ltd (華康保險代理有限公司). He later acted as a financial advisor and chief financial officer in Shanghai Zhaogangwang Information Technology Corporation Limited (上海找鋼網信息科技股份有限公司) from June 2012 to June 2014. From October 2014 to April 2023, he has been the chief financial officer and the executive director of Babytree Group (寶寶樹集團) (a company listed on the Stock Exchange, stock code: 1761).

Mr. Xu Chong received his bachelor's degree in international economic law from Nanjing University (南京大學) in July 1998 and a master's degree in international law from Renmin University of China (中國人民大學) in July 2001.

Mr. Tang Wei (唐偉), aged 47, was appointed as an independent non-executive Director of the Company with effect from August 26, 2020. He serves as the chairman of the Audit Committee. Mr. Tang Wei is responsible for providing independent opinion and judgment to our Board.

Prior to joining the Group, Mr. Tang Wei had served several positions, including an assistant vice president of the investment banking department of Bank of China International Holdings Limited from December 2000 to August 2006, an associate of the corporate finance department in Goldman Sachs Gaohua Securities Company Limited (高盛高華證券有限公司) from September 2006 to September 2008 and as a deputy general manager of investment banking department in China International Capital Corporation Limited (中國國際金融股份有限公司) from October 2008 to January 2010. He later returned to the corporate finance department in Goldman Sachs Gaohua Securities Company Limited and worked as executive director and vice president from January 2010 to October 2014. From June 2015 to January 2016, Mr. Tang Wei acted as an investment director of CNIC Corporation Limited (國新國際(中國)投資有限公司) where he primarily advised on offshore investments. From March 2016 to September 2018, he joined NavInfo Co., Ltd (四維圖新科技股份有限公司) (a Shenzhen Stock Exchange listed company, stock code: 002405), where he took the role of the chief financial officer and deputy general manager. Since October 2019, he has been serving as the chief financial officer and secretary to the board in Primarius Shanghai Electronic Co., Ltd. (上海概倫電子股份有限公司) (a company listed on the Sci-Tech Innovation Board of the Shanghai Stock Exchange, stock code: 688206). Currently, he is an independent non-executive director of Weimob Inc. (微盟集團) (a company listed on the Stock Exchange, stock code: 2013).

Mr. Tang Wei received a bachelor's degree in international business and financial administration from China University of Petroleum (中國石油大學(北京)) in July 1998. He later obtained a master's degree in business administration from the University of International Business and Economics (對外經濟貿易大學) in June 2001. He is a fellow member of the Association of Chartered Certified Accountants (UK) and a member of the Chinese Institute of Certified Public Accountants.

DIRECTORS AND SENIOR MANAGEMENT

Mr. Fang Hongwei (房宏偉), aged 42, was appointed as an independent non-executive Director of the Company with effect from August 26, 2020. He is a member of the Nomination Committee and Remuneration Committee. Mr. Fang Hongwei is primarily responsible for providing independent opinion and judgment to our Board.

From February 2009 to February 2016, Mr. Fang Hongwei served as the secretary of the board of directors and legal affairs director at Beijing Jinhe Network Company Limited (北京金和網絡股份有限公司) (a former NEEQ listed company, stock code: 430024). He joined Jingci Material Science Co., Ltd. (京磁材料科技股份有限公司) (a former NEEQ listed company, stock code: 836299) in March 2016 and he is currently a director, the deputy general manager and the secretary to the board there. He is primarily responsible for securities investment and financing, legal compliance affairs, internal control and public relation matters of the company.

Mr. Fang Hongwei received a graduation certificate from China University of Labor Relations (中國勞動關係學院) in July 2004 majoring in laws. He is a qualified independent non-executive director on the Shanghai Stock Exchange and a certified secretary to the board of directors on the NEEQ and Shenzhen Stock Exchange.

Mr. Huang Boyang (黃博揚), aged 35, was appointed as an independent non-executive Director of the Company with effect from March 31, 2023. He is a member of the Nomination Committee, Audit Committee and Remuneration Committee. Mr. Huang Boyang is primarily responsible for providing independent opinion and judgment to our Board.

Mr. Huang Boyang joined the international business department of China Credit Trust Co., Ltd. (中誠信託有限責任公司) in 2013, and was responsible for US and Hong Kong stock-related products. From 2016 to 2017, he worked in the corporate business department of Founder Securities Co., Ltd. (方正證券股份有限公司) responsible for M&A and equity financing and other related businesses. Since 2018, he has been a long-term senior consultant of Vechain, a leading global blockchain enterprise application service platform, where he helped the company reach cooperation with a number of internationally renowned enterprises. Since 2020, he has been deeply involved in the field of Web3.0, and has managed two funds and focused on the investment of Web3.0 projects at the same time.

Mr. Huang Boyang received a master's degree in international trade from Frankfurt School of Finance and Management in 2013.

SENIOR MANAGEMENT

Our senior management is responsible for the day-to-day management and operation of our business. The executive Directors, namely Mr. Zhu Zinan, Mr. Cheng Lin and Ms. Qin Jiaxin, also hold senior management positions of the Group. Please refer to the paragraphs above for their respective biographies.

Mr. KOT Man Tat (葛文達), aged 51, was appointed as the chief financial officer of the Company in May 2021 and was primarily responsible for the financial management and treasury operations of the Group. Mr. Kot has over twenty years' experience in accounting and financial management. Mr. Kot graduated from the Chinese University of Hong Kong in 1996 with the degree of bachelor in business administration. He had worked with KPMG and Ernst & Young auditing division, and served as head of corporate finance with Zhongsheng Group Holdings Limited (a company listed on the Stock Exchange, stock code: 881). Prior to joining the Group, Mr. Kot was the chief financial officer of China Zhongwang Holdings Limited (中國忠旺控股有限公司) (a company listed on the Stock Exchange, stock code: 1333) from June 2016 to May 2021, Since April 2022, Mr. Kot has been serving as an independent non-executive director of Xiabuxiabu Catering Management (China) Holdings Co., Ltd. (呷哺呷哺餐飲管理(中國)控股有限公司) (a company listed on the Stock Exchange, stock code: 520).

CORPORATE GOVERNANCE REPORT

Aiming to create wealth for a large number of Shareholders, the Group recruits talents, leads all employees of the Group to empower more customers with digital technology and provides more value to users, building the Group into a mobile internet marketing group for full industrial chain and creating values for customers relying on digital technology, with the aim of serving the development of digital economy at home and abroad and sharing the long-term growth of the Company with a large number of Shareholders supporting us.

The Group is committed to maintaining high standards of corporate governance to protect the interests of its Shareholders, improve the corporate values, set the business strategies and policies as well as improve its transparency and accountability. The Company has adopted the principles and code provisions under the Corporate Governance Code as its own corporate governance code.

The Board is of the view that for the year ended December 31, 2022, the Company has complied with all applicable code provisions under the Corporate Governance Code, except for the deviation from code provision C.2.1. The roles of Chairman and chief executive officer of the Company are not separate and both are acted by Mr. Zhu Zinan. In view of Mr. Zhu's experience, personal profile and his roles in the Group as mentioned above and that Mr. Zhu has assumed the role of chief executive officer of our Group since the Group's incorporation, the Board considers it beneficial to the business prospect and operational efficiency of our Group for Mr. Zhu acting as the Chairman of the Board and continuing to act as the chief executive officer of the Company. The Board believes that this structure will not impair the balance of power and authority between the Board and the management of the Company, given that: (i) decision to be made by our Board requires approval by at least a majority of our Directors, and we believe that there is sufficient check and balance in the Board; (ii) Mr. Zhu and other Directors are aware of and undertake to fulfill their fiduciary duties as Directors, which require, among other things, that they act for the benefit and in the best interests of the Company and will make decisions for the Group accordingly; and (iii) the balance of power and authority is ensured by the operations of the Board which comprises experienced and high caliber individuals who meet regularly to discuss issues affecting the operations of the Company. Moreover, the overall strategies and other key business, financial, and operational policies of our Group are made collectively after thorough discussion at both Board and senior management levels. The Board will continue to review the effectiveness of the corporate governance structure of the Group in order to assess whether separation of the roles of Chairman of the Board and chief executive officer is necessary. The Directors strive to achieve a high standard of corporate governance (which is of critical importance to our development) to protect the interest of the Shareholders.

The Board will continue to review and monitor the Group's corporate governance practices to ensure compliance with the Corporate Governance Code and maintain a high standard of corporate governance.

BOARD OF DIRECTORS

The Board of Directors is in charge of supervising all material issues of the Company and guiding and supervising its issues through senior management. The Board exercises other power, functions and duties under the Articles of Association and all applicable laws and regulations (including the Listing Rules). The Board delegates the authority of daily operation and management to the management of the Company, who will implement the strategies and guidance determined by the Board.

The Board has appropriate skills and experience required by the business of the Company. The Company has also adopted the board diversity policy (the "**Board Diversity Policy**") which sets out the objectives and approaches to achieve Board diversity.

CORPORATE GOVERNANCE REPORT

The main corporate governance duties of the Board include:

- (a) to develop and review the Company's policies and practices on corporate governance;
- (b) to review and monitor the training and continuous professional development of the Directors and senior management;
- (c) to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements;
- (d) to develop, review and monitor the code of conduct and compliance issues of employees and Directors; and
- (e) to review the Company's compliance with the Corporate Governance Code and disclosure in the corporate governance report.

As of the date of this report, the Board comprises three executive Directors, two non-executive Directors and three independent non-executive Directors. A balanced mix of executive Directors and non-executive Directors (including independent non-executive Directors) on the Board ensures the independent components of the Board. Non-executive Directors and independent non-executive Directors can effectively exercise independent judgment in Board meetings and Board Committee meetings.

As at the date of this report, the Board consists of:

Executive Directors

Mr. Zhu Zinan (Chairman, executive Director)
Mr. Cheng Lin
Ms. Qin Jiaxin

Non-executive Directors

Mr. Hu Qingping
Mr. Hu Jiawei

Independent non-executive Directors

Mr. Tang Wei
Mr. Fang Hongwei
Mr. Huang Boyang (appointed on March 31, 2023)

Biographies of the Directors are set out on pages 36 to 40 of this annual report.

As of December 31, 2022, the Company has complied with the Rules 3.10(1), 3.10(2) and 3.10A of the Listing Rules and appointed at least three independent non-executive Directors (representing at least one-third of the Board), including at least one with appropriate professional qualifications or knowledge in accounting or financial management related fields.

None of the members of the Board has relationship with other members of the Board and chief executive officer of the Company.

During the year ended December 31, 2022, the total emoluments payable to the Directors (including fees, salaries, contributions to pension scheme, discretionary bonus, housing and other allowances and other benefits-in-kind) amounted to approximately HK\$13.47 million.

The emoluments of the Directors and senior management are determined after taking into account of salaries paid by comparable companies, the time of commitment and duties of the Directors as well as the Group's results. Details of the emoluments of Directors (including any senior management who also serve as a Director), chief executive and employees, and emoluments of key management personnel for 2022 are set out in Note 14 and Note 42 to the consolidated financial statements. In addition, pursuant to code provision E.1.5 of the Corporate Governance Code, the emoluments of the members of senior management of the Company (who are not the Directors) by band for the year ended December 31, 2022 are set out below:

| Emoluments of senior management by band | Number of senior management |
|---|-----------------------------|
| HK\$7,000,000-HK\$7,500,000 | 1 |
| Total | 1 |

During the year ended December 31, 2022, the Company has three independent non-executive Directors, which was in compliance with the Listing Rules, which requires that the numbers of independent non-executive Directors shall account for at least one-third of the members of the Board and no less than three people.

Pursuant to Rule 3.13 of the Listing Rules, the Company has received the written confirmation of independence of each independent non-executive Director and considered all of them to be independent.

The Directors can be rendered service by the company secretary to guarantee the compliance of the Board procedures.

JOINT COMPANY SECRETARIES

As of December 31, 2022, Ms. Qin Jiaxin (秦佳鑫) and Mr. Zhang Mengchi (張夢弛) were the joint company secretaries of the Company. From January 1, 2022 to January 17, 2022, Mr. Lei Kin Keong (李健強) (from an external secretarial service provider) acted as a joint company secretary of the Company and has tendered his resignation as (i) joint company secretary of the Company; (ii) authorised representative of the Company under Rule 3.05 of the Listing Rules; and (iii) authorised representative of the Company for accepting service of process and notices on the Company's behalf in Hong Kong under Part 16 of the Companies Ordinance (Chapter 622 of the Laws of Hong Kong) on January 17, 2022, with effect from that date.

Since January 17, 2022, Mr. Zhang Mengchi (from an external secretarial service provider) has been appointed as joint company secretary, authorised representative and the process agent. Ms. Qin Jiaxin will continue to serve as the other joint company secretary. Mr. Zhang Mengchi will assist Ms. Qin Jiaxin in discharging his functions as a joint company secretary and in gaining the "relevant experience" as required under Rule 3.28 of the Listing Rules. For the details of the waiver granted to the Company by the Stock Exchange from strict compliance of Rules 3.28 and 8.17 of the Listing Rules in respect to the eligibility of Ms. Qin Jiaxin to act as the joint company secretary of the Company, please refer to the announcement of the Company dated January 17, 2022. Ms. Qin Jiaxin is the main corporate associate of Mr. Zhang Mengchi, the other joint company secretary.

CORPORATE GOVERNANCE REPORT

Pursuant to Rule 3.29 of the Listing Rules, during the year ended December 31, 2022, Ms. Qin Jiaxin and Mr. Zhang Mengchi have all taken not less than fifteen hours of relevant professional training.

BOARD MEETINGS/GENERAL MEETINGS AND ATTENDANCE OF DIRECTORS

The code provision C.5.1 of the Corporate Governance Code stipulated that the Board should hold at least four meetings (roughly one for a quarter) involving active participation, either in person or through electronic means of communication, of a majority of Directors.

During the year ended December 31, 2022, the Board held a total of 19 meetings, reviewing and approving issues such as the unaudited interim results of the Company and its subsidiaries for the six months ended June 30, 2022, the announcements of business update and financial position and the changes of the members of the Board.

During the Reporting Period, one general meeting was held.

The table below sets out the details of attendance of the Directors at the Board meetings and general meetings during the year ended December 31, 2022.

| | Attendance at board meetings/board meetings held | Attendance at general meeting/general meeting held |
|---|---|---|
| Executive Directors | | |
| Mr. Zhu Zinan (Chairman of the Board and Chief Executive Officer) | 19/19 | 1/1 |
| Mr. Cheng Lin | 19/19 | 1/1 |
| Ms. Qin Jiaxin | 19/19 | 1/1 |
| Mr. Sheng Shiwei (resigned as an executive Director on November 30, 2022) | 18/18 ⁽¹⁾ | 1/1 |
| Non-executive Directors | | |
| Mr. Hu Qingping | 19/19 | 1/1 |
| Mr. Hu Jiawei | 19/19 | 1/1 |
| Independent Non-executive Directors | | |
| Mr. Xu Chong (resigned as an independent executive Director on March 31, 2023) | 19/19 | 1/1 |
| Mr. Tang Wei | 19/19 | 1/1 |
| Mr. Fang Hongwei | 19/19 | 1/1 |
| Mr. Huang Boyang (appointed as an independent non-executive Director on March 31, 2023) | N/A ⁽²⁾ | N/A |

Notes:

- (1) Mr. Sheng Shiwei resigned as an executive Director on November 30, 2022. He shall attend 18 Board meetings when he was in office during the Reporting Period.
- (2) Mr. Huang Boyang was appointed as an independent non-executive Director on March 31, 2023.

During the year ended December 31, 2022, there was one meeting between the Chairman and the independent non-executive Directors of the Company without the presence of the other Directors.

CORPORATE GOVERNANCE FUNCTIONS

The Board is responsible for performing the functions set out in code provision A.2.1 of the Corporate Governance Code and determining the corporate governance policies of the Company accordingly. The Board has reviewed the Company's corporate governance policies and practices, the training and continuous professional development of the Directors and senior management, the Company's policies and practices in compliance with the legal and regulatory requirements, standard code and written staff manual and code as well as the disclosure in this corporate governance report.

BOARD COMMITTEES

The Company has established three main Board committees (the "**Board Committees**"), namely the Audit Committee, Nomination Committee and Remuneration Committee. Each Board Committee operates based on its terms of reference. The terms of reference of Board Committees are available on the Company's website and the Stock Exchange's website.

The Board Committees are provided with sufficient resources to discharge their duties, and may seek independent professional advice in appropriate circumstances (upon reasonable request) at the Company's expenses.

Audit Committee

The Company has established the written terms of reference in compliance with Rule 3.21 of the Listing Rules and paragraph D.4 of the Corporate Governance Code as set out in Appendix 14 of the Listing Rules.

The Audit Committee consists of three members, namely, the independent non-executive Directors Mr. Tang Wei, Mr. Huang Boyang and non-executive Director Mr. Hu Qingping. Mr. Tang Wei, an independent non-executive Director, is the chairman of the committee and holds the appropriate qualifications or relevant financial management expertise as required by Rule 3.10(2) of the Listing Rules.

The primary duties of the Audit Committee are, including but not limited to: (i) to review and supervise the financial reporting, risk management and internal control systems of the Group; (ii) to provide advice and opinions to our Board; (iii) to perform other duties and responsibilities as may be assigned by our Board; (iv) to audit the financial statements of the Company; (v) to oversee the audit process; (vi) to review and approve connected transactions; and (vii) to perform the corporate governance functions of the Company as to comply with the disclosure requirement of corporate governance report as set out in the Corporate Governance Code and the Appendix 14 of the Listing Rules.

CORPORATE GOVERNANCE REPORT

During the year ended December 31, 2022, three Audit Committee meetings were held and the attendance record of the members of the Audit Committee is as follows:

| Directors | Attendance/ attendance as required |
|---|--|
| Mr. Tang Wei (chairman) | 3/3 |
| Mr. Xu Chong (resigned as a member of the Audit Committee on March 31, 2023) | 3/3 |
| Mr. Hu Qingping | 3/3 |
| Huang Boyang (appointed as a member of the Audit Committee on March 31, 2023) | N/A ⁽¹⁾ |

Note:

(1) Mr. Huang Boyang was appointed as a member of the Audit Committee on March 31, 2023.

The Audit Committee has reviewed the financial reporting system, compliance procedures, internal control (including the adequacy of resources, staffs' qualifications and experience, the training plan and budget of the accounting and financial reporting departments of the Company), risk management system and procedure, the placement of Shares under general mandates as well as re-appointment of external auditors. The Board did not deviate from any recommendations proposed by the Audit Committee in respect of the selection, appointment, resignation or dismissal of external auditors.

The Audit Committee also reviewed the interim and final results of the Company and its subsidiaries for interim period and the financial year, as well as the audit report prepared by the external auditors in respect of the accounting issues and key investigation results.

Nomination Committee

The Company has established the written terms of reference in compliance with paragraph B.3 of the Corporate Governance Code as set out in Appendix 14 of the Listing Rules. The Nomination Committee currently consists of three members, namely, executive Director Mr. Zhu Zinan and independent non-executive Directors Mr. Huang Boyang and Mr. Fang Hongwei. Mr. Zhu Zinan is the chairman of the committee.

The primary duties of the Nomination Committee are, including but not limited to: (i) to review the structure, size and composition (including the skills, knowledge, experience and diversity perspectives) of the Board at least annually and make recommendations on any proposed changes to the Board to complement the Company's corporate strategies; (ii) to identify individuals suitably qualified to become Board members and select or make recommendations to the Board on the selection of, individuals from relevant departments nominated for directorships; (iii) to assess the independence of the independent non-executive Directors; (iv) to make recommendations to the Board on the appointment or re-appointment of Directors and succession planning for Directors (in particular the Chairman or chairlady of the Board and the chief executive officer); (v) to review the Board Diversity Policy and any measurable objectives for implementing such Board Diversity Policy as may be adopted by the Board from time to time and to review the progress on achieving the objectives; and (vi) to make recommendations to our Board on the appointment and removal of Directors and senior management and on matters of succession planning.

Pursuant to the nomination policy adopted by the Company, the Nomination Committee is responsible for the nomination of Directors and candidates with respect to succession planning for Directors (hereinafter referred to as “**Director Candidates**”) to the Board of the Company. Taking account of the appointment, reappointment or re-election of Directors, the Nomination Committee and the Board will continue to perform the appointment of Directors in accordance with the selection criteria and nomination procedures in the nomination policy.

Our Nomination Committee is delegated by our Board to be responsible for compliance with relevant codes governing board diversity under the Corporate Governance Code. Our Nomination Committee will continue to review the Board Diversity Policy from time to time to ensure its continued effectiveness.

Director Nomination System

According to the Articles of Association, the Board shall have power from time to time and at any time to appoint any person as a Director either to fill a casual vacancy or as an addition to the Board, but any Director so appointed shall hold office only until the next general meeting of the Company and shall then be eligible for re-election at the meeting. Subject to provisions under the Articles of Association and the Companies Act, the Company may appoint any person as a Director by an ordinary resolution either to fill a casual vacancy or as an addition to the Board. According to the Articles of Association, the Company may by ordinary resolution at any time remove any Director (including a Managing Director or other executive Director) before the expiration of his period of office notwithstanding anything in the Articles of Association or in any agreement between the Company and such Director and may by ordinary resolution elect another person in his stead. Any person so elected shall hold office during such time only as the Director in whose place he is elected would have held the same if he had not been removed.

Selection and Recommendation Criteria

The below is the selection and recommendation criteria adopted by the Nomination Committee during the Reporting Period:

- (a) to assess ethics, integrity and reputation of relevant Director Candidates (including but not limited to conduct appropriate background checks and other verification processes on such candidate);
- (b) to take into account the structure, size and composition of the Board, with reference to the Board diversity policy, and the Company’s corporate strategy, with due regard for the benefits of the Board diversity and also the candidate’s potential contributions thereto;
- (c) in case of a candidate for an independent non-executive Director, to assess: (i) the independence of such candidate with reference to, among others, the independence criteria as set out in Rule 3.13 of the Listing Rules; and (ii) the guidance and requirements relating to independent non-executive Directors set out in code provision B.3.4 of Appendix 14 to the Listing Rules and in the Guidance for Boards and Directors; and
- (d) to consider any other relevant factors as determined by the Nomination Committee or the Board from time to time.

CORPORATE GOVERNANCE REPORT

Nomination Procedures

The below is the nomination procedures adopted by the Nomination Committee during the Reporting Period:

- (a) All Directors and the Nomination Committee may recommend Director Candidates to the Company for the Nomination Committee's consideration;
- (b) The joint secretaries of the Company shall undertake due diligence on the background of the Director Candidates, obtain their academic qualifications and work certificates, as well as other information and documents required by the Company for the Director Candidates;
- (c) In the context of the appointment of Director Candidates, the joint secretaries of the Company shall convene a meeting for the Nomination Committee, and may consider inviting the Director Candidates to participate in the meeting and answer questions raised by the Nomination Committee regarding the appointment;
- (d) In the context of re-appointment of any existing member(s) of the Board, the Nomination Committee shall propose and make recommendations to the Board for its consideration, and the Director Candidates shall stand for re-election at the forthcoming general meeting; and
- (e) The Board shall have final decision on all matters concerning the recommendations of Director Candidates for election at the general meetings.

During the year ended December 31, 2022, two Nomination Committee meetings were held and the attendance record of the members of the Nomination Committee is as follows:

| Directors | Attendance/ attendance as required |
|--|--|
| Mr. Zhu Zinan (chairman) | 2/2 |
| Mr. Xu Chong (resigned as a member of the Nomination Committee on March 31, 2023) | 2/2 |
| Mr. Fang Hongwei | 2/2 |
| Mr. Huang Boyang (appointed as a member of the Nomination Committee on March 31, 2023) | N/A ⁽¹⁾ |

Note:

(1) Mr. Huang Boyang was appointed as a member of the Nomination Committee on March 31, 2023.

For the year ended December 31, 2022, the Nomination Committee has reviewed the nomination policies and the Board Diversity Policy; assessed the independence of the independent non-executive Directors; and made recommendations to the Board in respect of the resignation of Mr. Sheng Shiwei as an executive Director of the Company.

The Nomination Committee has conducted annual assessment on the independence of each independent non-executive Director.

Remuneration Committee

The Company has established the Remuneration Committee and its written terms of reference in compliance with Rule 3.25 of the Listing Rules and the Corporate Governance Code. The Remuneration Committee consists of three members, namely the independent non-executive Director Mr. Fang Hongwei, executive Director Mr. Cheng Lin and the independent non-executive Director Mr. Huang Boyang. Mr. Fang Hongwei, the independent non-executive Director, was appointed as the chairman of the Remuneration Committee.

The primary duties of our Remuneration Committee are, including but not limited to: (i) to make recommendations to the Board on the policy and structure of the Company for remuneration of all Directors and senior management and on the establishment of a formal and transparent procedure for developing remuneration policy; (ii) to review and approve the management's remuneration recommendations with reference to the Board's corporate goals and objectives; (iii) to determine, with delegated responsibility, the remuneration packages of individual executive Directors and senior management; which should include benefits in kind, pension rights and compensation payments, including any compensation payable for loss or termination of their office or appointment; (iv) to make recommendations to the Board on the remuneration of non-executive Directors; (v) to consider salaries paid by comparable companies, time commitment and responsibilities and employment conditions elsewhere in the group; (vi) to review and approve the compensation payable to executive Directors and senior management for any loss or termination of office or appointment to ensure that it is consistent with contractual terms and is otherwise fair and not excessive; (vii) to review and approve compensation arrangements relating to dismissal or removal of Directors for misconduct to ensure that they are consistent with contractual terms and are otherwise reasonable and appropriate; and (viii) to ensure that no Director or any of his associates is involved in determining his own remuneration.

The Remuneration Committee has adopted the standards set out in code provision E.1.2 of the Corporate Governance Code within its terms of reference.

CORPORATE GOVERNANCE REPORT

The Remuneration Committee has reviewed and approved the grant of share award under the Share Award Scheme and under the Articles of Association and relevant Listing Rules.

For the year ended December 31, 2022, two Remuneration Committee meetings were held and the attendance record of the members of the Remuneration Committee is as follows:

| Directors | Attendance/ attendance as required |
|--|--|
| Mr. Fang Hongwei (appointed as the chairman of the Remuneration Committee on March 31, 2023) | 2/2 |
| Mr. Cheng Lin | 2/2 |
| Mr. Xu Chong (resigned as the chairman of the Remuneration Committee on March 31, 2023) | 2/2 |
| Mr. Huang Boyang (appointed as a member of the Remuneration Committee on March 31, 2023) | N/A ⁽¹⁾ |

Note:

(1) Mr. Huang Boyang was appointed as a member of the Remuneration Committee on March 31, 2023.

The Remuneration Committee has discussed and reviewed the service agreements, appointment letters and remuneration policy of the Directors and senior management of the Company, and made recommendations to the Board on the service agreements, appointment letters and remuneration policy of individual executive Directors and senior management in accordance with the requirement in code provision E.1.2(c)(ii) in Part 2 of the Corporate Governance Code.

MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code as its code of conduct regarding securities transactions by Directors. The provisions of the Listing Rules relating to compliance with the code of conduct regarding securities transactions by Directors have been applicable to the Company since the Listing Date.

Having made specific enquiry by the Company, all Directors confirm that they have complied with the Model Code during the year ended December 31, 2022.

DIRECTORS' CONTINUOUS PROFESSIONAL DEVELOPMENT

Each newly appointed Director is provided with the necessary induction and information to ensure that he/she has a proper understanding of the Company's operations and businesses as well as his/her responsibilities under the relevant statutes, laws, rules and regulations. The Company also arranges seminars regularly to provide the Directors with updates on the latest development and changes in the Listing Rules and other relevant legal and regulatory requirements. The Directors are provided with updated information on the Company's performance, position and prospects, enabling the Board as a whole and each Director to discharge their duties.

All Directors are encouraged to participate in continuous professional development trainings to develop and update their knowledge and skills. The joint company secretaries of the Company update and provide the Directors with electronic training materials of their roles, functions and duties from time to time.

CORPORATE GOVERNANCE REPORT

Based on the information provided by the Directors, a summary of training received by the Directors during the year ended December 31, 2022 is as follows:

| | Nature of continuous professional development |
|--|---|
| Mr. Zhu Zinan | A, B, C and D |
| Mr. Cheng Lin | A, C and D |
| Ms. Qin Jiabin | A, C and D |
| Mr. Sheng Shiwei (resigned as an executive Director on November 30, 2022) | A, C and D |
| Mr. Hu Qingping | A, C and D |
| Mr. Hu Jiawei | A, C and D |
| Mr. Xu Chong (resigned as an independent non-executive Director on March 31, 2023) | A, C and D |
| Mr. Tang Wei | A, C and D |
| Mr. Fang Hongwei | A, C and D |

Notes:

- A: Attend meetings and/or briefings
- B: Made speech at meetings and/or briefings
- C: Participate in trainings of Directors provided by the law firms
- D: Read documents on various topics, including corporate governance, Directors' duties, Listing Rules, anti-corruption and other relevant laws

BOARD DIVERSITY POLICY

We have adopted the Board Diversity Policy which sets out the objective and approach to achieve and maintain diversity of our Board in order to enhance the effectiveness of our Board. This policy aims to set out the basic principles to ensure that the members of the Board achieve an appropriate balance of diversification in skills, experience and perspectives, so as to enhance the effective operation of the Board and maintain a high standard of corporate governance.

The nomination and appointment of Board members will continue to be on a merit competence basis, based on daily business needs, and taking into account of the benefits of diversity of Board members.

CORPORATE GOVERNANCE REPORT

Pursuant to the Board Diversity Policy, the selection of candidates will be based on a series of diversified categories, with reference to the company's business model and specific needs, including but not limited to gender, race, language, cultural background, educational background, industry experience and professional experience.

The Company recognises and embraces the benefits of having a diverse Board and see increasing diversity at the Board level, including gender diversity, as an essential element in maintaining the Company's competitive advantage and enhancing its ability to attract, retain and motivate employees from the widest possible pool of available talent. We have also taken, and will continue to take steps to promote gender diversity at all levels of the Company, including but not limited to our Board and the senior management levels. Currently, one of our Directors is female, demonstrating that we have realized gender diversity in our Board. We recognise that the gender diversity at our Board level can be improved given the majority of our Directors is male, and we will continue to ensure gender diversity in the recruitment of middle and senior staff so that our management includes a wide range of genders, thereby allowing a diverse group of potential successors to succeed our Board in due course. As of December 31, 2022, the Group had eight Directors, of whom seven (87.5%) were male and one (12.5%) was female, and the Group had four senior executives, of whom three (75%) were male and one (25%) was female. As at December 31, 2022, the Group had 120 employees of which 59 (49.17%) were male and 61 (50.83%) were female. The Board believes that the Company has achieved gender diversity among its employees and it has set an ultimate goal of achieving gender balance. The Company will continue to implement its diversity policy.

Our Directors have a balanced mix of knowledge and skills, including in management, strategic and business development, research and development, sales and marketing, legal compliance and corporate finance. Our Nomination Committee will review and assesses the composition of the Board and make recommendations to the Board on appointment of members of the Board. Meanwhile, our Nomination Committee will consider the benefits of all aspects of diversity, including without limitation, professional experience, skills, knowledge, education background, age, gender, culture and ethnicity and length of service, in order to maintain an appropriate range and balance of talents, skills, experience and diversity of perspectives on the Board.

MECHANISM(S) THAT INDEPENDENT VIEWS AND INPUT ARE AVAILABLE TO THE BOARD

The Company has appointed the independent non-executive Directors in accordance with the independence criteria as set out the Listing Rules and has proactively organized our independent non-executive Directors to join in each of the professional committees under the Board, to make sure that the Board and the professional committees under the Board can obtain independent opinions. Same as other Directors, the independent non-executive Directors have the rights to seek for further data and documents from the management of the Company in respect of the issues discussed at the Board meeting, to facilitate their adequate evaluation and then propose constructive independent views. The Board has annually evaluated the independence of all our independent non-executive Directors in accordance with the independence criteria as set out the Listing Rules to make sure that they can constantly exercise independent judgement.

The Company has engaged an independent third party to give independent opinions on internal control report, ESG report and other matters, so as to enable the board of directors of the Company to make better judgement. The affiliated Directors of the Company have abstained from voting on the matter of granting award Shares to the executive Directors under the Share Award Scheme, so as to make sure the independence of the Board in making decisions.

The Board of the Company will review the implementation and effectiveness of the abovementioned mechanism(s) on an annual basis.

EXTERNAL AUDITOR

For the year ended December 31, 2022, the Company has appointed Deloitte Touche Tohmatsu as its external auditor. A statement on the reporting responsibility for the financial statements issued by Deloitte Touche Tohmatsu is set out in the independent auditor's report in this annual report.

Details of the fees paid/payable in respect of the audit and non-audit services provided by Deloitte Touche Tohmatsu for the year ended December 31, 2022 are set out in the table below:

| Services provided | (HK\$ million) |
|---|----------------|
| Audit services: | |
| Annual audit of the Group's consolidated financial statements | 3.30 |
| Non-audit services: | |
| Interim review of the Group's consolidated financial statements | 1.14 |

ACCOUNTABILITY AND AUDIT

The Directors are responsible for overseeing the preparation of financial statements, which should give a true and fair view of the state of affairs of the Group and of the results and cash flow for the Reporting Period. The independent auditor's report on the financial statements is set out on pages 107 to 111 in this annual report. In preparing the financial statements for the year ended December 31, 2022, the Directors have selected suitable accounting policies and have applied them consistently, made judgments and estimates that are prudent, fair and reasonable, and have prepared the financial statements on a going concern basis. There were no events or conditions relating to any material uncertainties that might cast significant doubt upon the Company's ability to continue as a going concern.

INTERNAL CONTROL AND RISK MANAGEMENT

Risk management and internal control

Adequate and effective risk management and internal control systems are indispensable and important guarantees for the realization of the long-term goals of the Group. They help ensure the effective conduct of the Group's business activities, the authenticity and accuracy of accounting records, and the Group's compliance with relevant laws, regulations and policies.

The Board confirms that it has the ultimate responsibility for ensuring and maintaining sound and effective systems of risk management and internal control to safeguard the Group's assets and Shareholders' rights and interests, and has the responsibility to continuously review the effectiveness of such systems. The Audit Committee, on behalf of the Board, reviews the management's work on the design, implementation and supervision of risk management and internal control systems at least on an annual basis, including the effectiveness of these systems. The Board will also be responsible for overseeing the risks faced by the Group, as well as analyzing, evaluating and determining the level of risk the Group expects and can withstand, and thereby continuously reviewing and improving such systems, implementing policies and formulae that are most suitable for the Group's business, and establishing and maintaining a robust risk management and internal control system. Such risk management and internal control systems are designed to manage rather than eliminate the risk of failure to achieve performance goals, and only provide reasonable but not absolute assurance against material misstatement or loss.

CORPORATE GOVERNANCE REPORT

1.1 Risk management organizational structure

The Group is committed to continuously improving the risk management system and organizational structure, and improving the overall risk management and control capabilities through standardised risk management procedures, thereby ensuring the achievement of business objectives and sustainable development. The Group has established the “Risk Control System” and the “Comprehensive Risk Management System”, in which the “Three Lines of Defense” risk management model has been established, and the responsibilities of each related party in risk management, risk management related policies and reporting process have been clearly divided and defined. In order to ensure the effectiveness of risk management and internal control systems, the Group has established a risk management structure covering all departments in accordance with the actual situation of the Company under the guidance and supervision of the Board.

1.2 Five guiding principles of our risk management system

Principle of comprehensiveness

- Internal control shall cover various businesses, departments and positions, as well as all the links including decision-making, implementation, supervision and feedback, etc.

Principle of continuity

- Each business department shall implement continuous risk control, continuously identify and evaluate the risks in the business, and take corresponding control measures in a timely manner.

Principle of prudence

- The core of internal control is to effectively prevent various risks. All decisions of the Company shall take risk prevention and prudent operation as the starting point.

Principle of mutual checks and balances

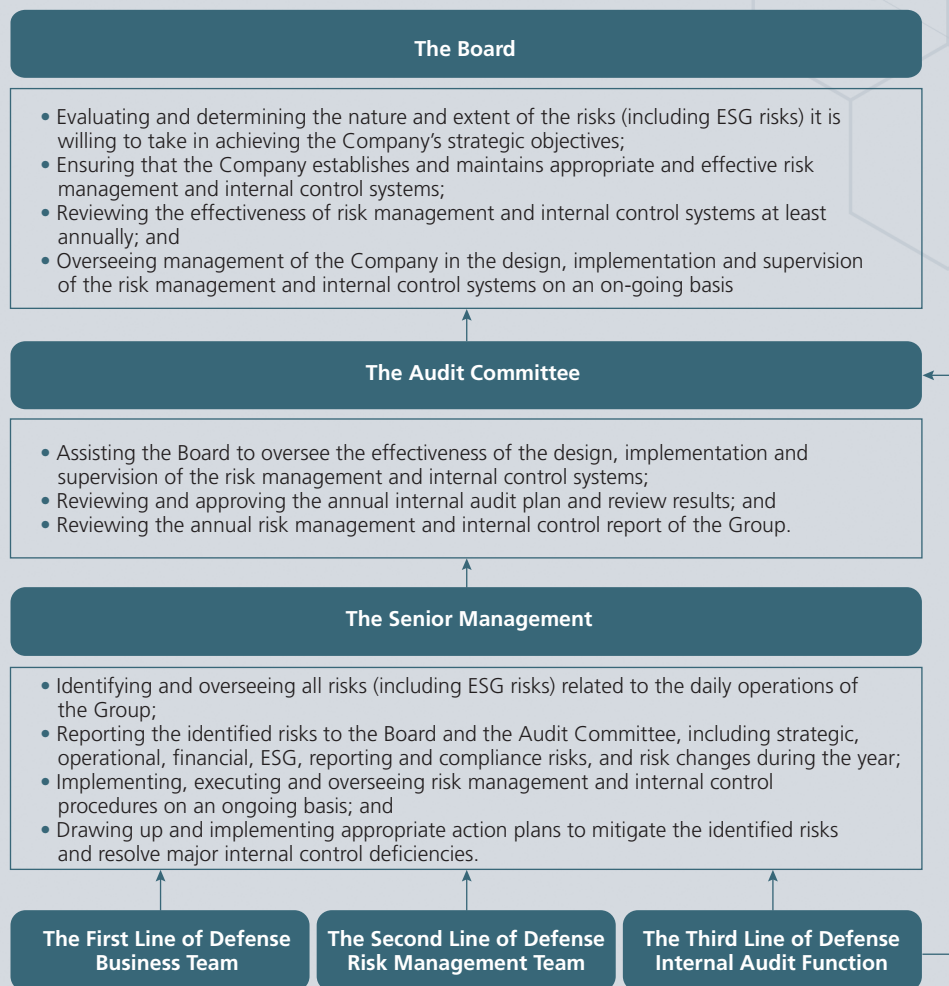
- The Company’s internal organizational structure shall be designed to form mutual checks and balances mechanism, and reduce the occurrence of risks through checks and balances among different positions.

Principle of cost-effectiveness

- The Company uses scientific management methods to reduce operating costs, improve economic efficiency, and maximize the effectiveness of risk control with reasonable cost control.

1.3 Our Group’s “Three Lines of Defense” risk management model

Clear responsibilities and sound monitoring measures are essential to managing risks. We have conducted a review of the Group’s risk management structure in the past, strengthened the risk management structure based on the results of the review, and handled, allocated and coordinated the Group’s risk management and internal control issues through a sound risk management model, thereby deepening and strengthening the Group’s internal control ability. The risk management structure of the Group is set out below:



CORPORATE GOVERNANCE REPORT

1.4 Risk management procedures

The Group's risk management procedures include defining procedures for identifying, assessing, responding to and overseeing risks and their changes. The management of the Group regularly communicates and discusses with each business department, regularly collects the risks identified by each department at the daily operation level, and strengthens their understanding of risk management at the strategic level of the Group to promote two-way communication. The management collects views on risks from different angles and formulates risk coverage so that the risks related to the Group can be identified. Risk identification is a continuous and interactive process that communicates the relevant main risks between the low-level and high-level.



Significant risks are classified into one of the following five categories: strategic risks, operational risks, ESG risks, financial risks as well as reporting and compliance risks. After identifying all relevant risks, the management evaluates the potential impacts and possibility of these risks and handles them in order of importance, and then formulates appropriate internal control measures to mitigate the risks, as well as continuously oversees the effectiveness of the internal control measures and their changes. The management also communicates with the Board and the Audit Committee so that they can oversee at a high level.

The Board has conducted an annual review of the above risks and considers that the current mechanism is effective.

1.5 Internal audit function

The Board secretariat and finance department of the Company are responsible for the internal audit function of the Group. They are responsible for evaluating and monitoring the effectiveness of risk management and internal control systems, and performing a comprehensive review of all aspects of the Group's activities and systems to review all aspects of the Group's supervision and governance. The Audit Committee reviews and approves the prepared internal audit plan each year. The scope of the review of the plan includes financial information auditing, fixed and intangible asset auditing, contract management auditing, information system auditing, routine internal control program auditing, and emergencies or temporary auditing work, the purposes of which are to assess the reasonableness, compliance and timeliness of the internal control systems of the Group, and to conduct a comprehensive evaluation and test of the Group's internal control environment, operational risks, control activities, etc. The Board secretariat and finance department conduct audits every year according to the approved work plan and report to the Audit Committee the review of the risk management and internal control systems during the year, put forward suggestions for improving the effectiveness of the Group's risk management and internal control systems, and report the main audit findings and the implementation of relevant rectification suggestions.

On the other hand, in order to further strengthen the internal control of the Group, it has also appointed an independent professional consultant ("**Internal Control Consultant**") to conduct an annual review on the effectiveness of the risk management and internal control system for the year ended December 31, 2022. The Internal Control Consultant has reported the findings and improvement suggestions to the Audit Committee, and the management of the Group will continue to closely follow up the relevant rectification measures to ensure that the improvement suggestions are implemented within a reasonable time.

The internal audit function, as one of the important lines of defense of the Group's risk management structure, makes objective assessments of the Group's risk management and internal control systems and reports to the Audit Committee in a timely manner.

The Audit Committee (on behalf of the Board) continuously reviews the Company's risk management and internal control systems, reviews related work reports and key performance indicator information, and discusses major risks with the senior management of the Company. The Board believes that the Company's risk management and internal control systems are effective and adequate during the Reporting Period. In addition, the Board also believes that the internal audit, accounting, financial reporting and other functions of the Group have been performed by employees with appropriate qualifications and experience, and such employees have received appropriate and adequate training and development activities.

1.6 Disclosure of inside information policy

In order to ensure timely, fair, accurate and complete disclosure of inside information and compliance with applicable laws and regulations, the Group has formulated a comprehensive inside information disclosure policy. The Group also implemented the control procedures to ensure the timely handling and release of inside information disclosure, which provides comprehensive work guidelines for Directors, senior management and relevant employees of the Group. At the same time, the Group has also implemented strict internal control procedures to prohibit Directors, senior management and relevant employees from unauthorised access and use of inside information.

CORPORATE GOVERNANCE REPORT

Communication with Shareholders and Investors

The Company believes that effective communication with Shareholders and investors will enable a better understanding toward the Group's business and strategies. The Company will continue to provide Shareholders and investors with information disclosure in a high degree of transparency and timely manner so that they can obtain relevant information to make the best investment decisions.

Convening of Extraordinary General Meetings by Shareholders of the Company

Pursuant to article 12.3 of the Articles of Association, the Board may, whenever it thinks fit, convene an extraordinary general meeting. General meetings shall also be convened on the written requisition of any two or more Shareholders deposited at the principal office of the Company in Hong Kong or, in the event the Company ceases to have such a principal office, the registered office specifying the objects of the meeting and signed by the requisitionists, provided that such requisitionists held not less than one-tenth of the paid up capital of the Company which carries the right of voting at general meetings of the Company as at the date of deposit of the requisition. General meetings may also be convened on the written requisition of a Shareholder which is a recognized clearing house (or its nominee(s)) deposited at the principal office of the Company in Hong Kong, specifying the objects of the meeting and signed by the requisitioner, provided that such requisitioner held not less than one-tenth of the paid up capital of the Company which carries the right of voting at general meetings of the Company as at the date of deposit of the requisition.

If the Board does not proceed duly within 21 days from the date of deposit of the requisition to convene the meeting that should be held within a further 21 days from the date of deposit of the requisition, the requisitioner(s) themselves or any of them representing more than one-half of the total voting rights of all of them, may convene the general meeting in the same manner, as nearly as possible, as that in which meetings may be convened by the Board provided that any meeting so convened shall not be held after the expiration of three months from the date of deposit of the requisition, and all reasonable expenses incurred by the requisitioner(s) as a result of the failure of the Board shall be reimbursed to them by the Company.

Propose Resolutions at General Meetings

There are no provisions in the Companies Act or the Articles of Association that allow the Shareholders to propose new resolutions at general meetings. However, the Shareholders who wish to propose a resolution at a general meeting may do so by convening an extraordinary general meeting in accordance with the procedures set out in the paragraph above.

Enquiries to the Board and Contact Information

Inquiries about the Company can be submitted to the Board by contacting the Company or directly raise questions at the annual general meeting or extraordinary general meeting.

The above enquiries and requisitions can be made by the Shareholders by following means:

Address: 27/F, Wangjing Jinhui Building, Chaoyang District, Beijing

Tel.No.: (+86) 010-87726988

Email: investment@joyspreader.com

Shareholders of the Company could directly contact the Company's Hong Kong branch registrar, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong for enquiry of shareholdings.

Communication with Shareholders and Investors Relations

The Company considers that effective communication with Shareholders is essential for enhancing investor relations and investor understanding of the Group's business performance and strategies. The Company endeavours to maintain an ongoing dialogue with Shareholders. Directors will meet Shareholders and answer their enquiries through annual general meetings and other general meetings.

In order to promote the effective communication with Shareholders and investors, the Company maintains a website (<http://www.joyspreader.com>), where the Company's business update and operations, financial information, corporate governance practices and policies and other information are available for public access.

The Board has considered the above-mentioned shareholder communication policy of the Company and is satisfied that there are effective channels for shareholders to communicate with and be concerned about the Company.

In addition, the Company has established various channels of communication with its Shareholders, investors and other stakeholders to enhance investor relations and allow them to understand the Group's results and strategies. Such channels include (i) the publication of annual reports and/or dispatch of circulars, notices and other announcements; (ii) annual general meetings or extraordinary general meetings which provide a forum for Shareholders to present their advices to and exchange views with the Board; (iii) updates and key information of the Group which are available on the Company's website and the website of the Stock Exchange; (iv) the Company's website which provides a channel of communication between the Company and its stakeholders; and (v) the Company's share registrar in Hong Kong which provides services to Shareholders for the registration of all share transfers.

The Company has annually reviewed the shareholder communication policy of the Company on a regular basis, and is of the opinion that the current shareholder communication policy is appropriate and effective.

CORPORATE GOVERNANCE REPORT

DIVIDEND POLICY

Subject to the Companies Act and the Articles of Association of the Company, the Shareholders may approve any declaration of dividends in a general meeting, which must not exceed the amount recommended by the Board.

Any dividends the Company pays will be determined at the absolute discretion of the Board, taking into account factors including the Company's general business conditions, financial position, cash requirements and availability, expected working capital requirements and future expansion plans, legal, regulatory and other contractual restrictions, and other factors that the Board deems to be appropriate.

CONSTITUTIONAL DOCUMENTS

The Board proposed the adoption of the third amended and restated memorandum and articles of association of the Company (the "Amended and Restated Memorandum and Articles") on April 29, 2022 in order to conform to the core standards of shareholder protection as provided in the amended Appendix 3 to the Listing Rules under the new listing regime for foreign issuers (the "New Listing Regime") which took effect on 1 January 2022. The proposed adoption of the Amended and Restated Memorandum and Articles was approved by the Shareholders by way of a special resolution at the annual general meeting of the Company held on June 17, 2022 and the Amended and Restated Memorandum and Articles took effect from June 17, 2022 and is available on the respective websites of the Stock Exchange and the Company.

Save as disclosed above, there are no changes to the Company's constitutional documents for the year ended December 31, 2022.

CORPORATE GOVERNANCE PRACTICES

The Company strives to achieve a high standard of corporate governance to protect the interest of its Shareholders, enhance corporate value, formulate its business strategies and policies, and enhance its transparency and accountability. The Company has adopted the principles and code provisions of the corporate governance Code. The Board is of the view that, for the year ended December 31, 2022, except for the deviation from code provision C.2.1 of the Corporate Governance Code, the Company has been complying with all applicable code provisions of the Corporate Governance Code.

Code provision C.2.1 of the Corporate Governance Code requires that the roles of chairman and chief executive should be separate and should not be performed by the same individual. Mr. Zhu Zinan is the Chairman of the Board and the chief executive officer of the Company. Mr. Zhu Zinan has always been a key leader of the Group in the history of the Company's business. He mainly participated in the Group's strategic development, overall operational management and major decision-making. Taking into account the continuous implementation of the Company's business plan, the Directors believe that at the current development stage of the Group, Mr. Zhu Zinan's concurrent post of Chairman and chief executive officer is beneficial to and is in the interest of our Company and the Shareholders as a whole. The Board will review the existing structure from time to time, make necessary changes when appropriate and notify Shareholders accordingly. The Group will continue to review and oversee its corporate governance practices to ensure compliance with the Corporate Governance Code.

RESPONSIBILITY OF THE BOARD

The Board is responsible for the overall leadership of the Group, overseeing the strategic decisions as well as business and performance of the Group. The Board has delegated to the senior management of the Group the powers and responsibilities for the daily management and operation of the Group. In order to oversee specific fields of the Company's affairs, the Board has established three Board Committees, including the Audit Committee, the Remuneration Committee and the Nomination Committee. The Board has delegated the responsibilities contained in the terms of reference to the Board Committees.

All Directors (including non-executive Directors and independent non-executive Directors) bring extensive valuable business experience, knowledge and expertise to the Board, enabling it to operate efficiently and effectively. Independent non-executive Directors are responsible for maintaining a high level of regulatory reporting, achieving a balanced Board and making effective independent judgments on corporate actions and operations.

All the Directors must ensure that they act in good faith, comply with applicable laws and regulations and the Listing Rules, and perform their duties in the interests of the Company and its Shareholders at all times.

The Company has arranged appropriate insurance coverage for liabilities arising from legal proceedings against the Directors and will review such insurance coverage annually.

DIRECTORS' REPORT

The Board is pleased to present the annual report together with the audited consolidated financial statements of the Group for the year ended December 31, 2022.

PRINCIPAL ACTIVITIES

The Company was incorporated in the Cayman Islands on February 19, 2019 as an exempted company with limited liability under the Companies Act of the Cayman Islands. Shares of the Company were listed on the Main Board of the Stock Exchange on September 23, 2020. The Group is a leading mobile new media performance-based marketing technology company in China.

A list of the Company's subsidiaries and consolidated affiliated entities, together with their places of establishment or incorporation, principal activities and details of their issued shares/paid up capital, is set out in note 44 to the consolidated financial statements of this annual report.

BUSINESS REVIEW

Review and Performance of the Year

A review of the Group's business during the year, a discussion on and analysis of the Group's future business development and the financial and operating key performance indicators used by the Directors in measuring the Group's business performance are set out in the sections headed "Financial Highlights" on pages 5 to 7, "Corporate Profile" on pages 8 to 20 and "Management Discussion and Analysis" on pages 21 to 35 of this annual report.

Environment Policies and Performance

The Group shall comply with the national and local laws and regulations on environment, health and safety in China. The Group has established detailed internal rules on environmental protection. As far as the Group is aware, during the year ended December 31, 2022, the Group complied with relevant environmental and occupational health and safety laws and regulations in China, and no incidents or complaints occurred during the Reporting Period that had a material adverse effect on our business, financial condition or results of operations.

Compliance with Relevant Laws and Regulations

For the year ended December 31, 2022, the Group has established compliance procedures to ensure compliance with applicable laws, rules and regulations that have a significant impact on the Group. The Board and senior management, within their respective scope of responsibilities, together with internal and external professional advisers, monitor policies and practices relating to the Group's compliance with laws and regulations. Changes, if any, in applicable laws, rules and regulations that have a significant impact on the Company will be brought to the notice of relevant employees and relevant business units from time to time. During the Reporting Period, the work of the Board and senior management complied with relevant applicable laws and regulations, the Articles of Association of the Company, charters of the Board Committees, internal policies and the relevant provisions of various internal control systems. Decision-making procedures of the Company are legitimate and effective. Directors and senior management of the Company have performed in a diligent and responsible manner and the resolutions of the Board meetings are implemented faithfully. Meanwhile, the Company has timely performed its disclosure obligations which are in strict compliance with the requirements of the Listing Rules and the Model Code.

The Group provides and establishes (including but not limited to) pension insurance, mandatory provident funds, basic medical insurance, injury insurance and other statutory benefits for employees in accordance with the laws, regulations and relevant policies of China and other regions in which the Group operates.

As far as the Group is aware, employees of the Group and the Group have complied with all relevant rules and regulations that have a significant impact on the Group for the year ended December 31, 2022.

Key Relationships with Stakeholders

The Group recognizes different stakeholders, including customers, suppliers, Shareholders, employees and other business partners, as the key to the success of the Group. The Group strives to maintain contact and cooperation and establish stable relationship with them to achieve sustainable development of the enterprise.

The Group believes that attracting, recruiting and retaining quality employees is essential. In order to maintain the quality, know-how and skills of the Group's employees, the Group provides regular training to employees, including induction training for new employees, technical training, professional and management training and health and safety training. The Group believes that it maintains a good relationship with its employees and has not experienced any significant labor disputes or difficulties in recruiting employees for its business operations.

Major Risks and Uncertainties and Risk Management

There are certain risks relating to our business and industry, relating to our Contractual Arrangements, relating to doing business in China and in connection with the Global Offering (as defined in the Prospectus), many of which are beyond our control. We believe the most significant risks we face include but are not limited to the following:

- (i) we may fail to retain existing marketers and we-media publishers or attract new marketers and we-media publishers;
- (ii) we may be unable to innovate, adapt and respond timely and effectively to rapidly-changing technologies and new market trends in the performance-based we-media marketing services market;
- (iii) the performance-based we-media marketing services industry may fail to continue to develop, or develops or grows at a slower pace than expected;
- (iv) our algorithms for assessing and predicting potential target audience may be or become flawed or ineffective, and our performance-based marketing may fail to deliver satisfactory results;
- (v) we may face limitations on our data collection, or challenges to our right to collect and use such data, which could significantly diminish the value of our services and cause us to lose marketers and we-media publishers; and
- (vi) the data that we collect from marketers and we-media publishers may be inaccurate or fraudulent.

The Company believes that risk management is essential to the efficient and effective operation of the Group. The management of the Company assists the Board in assessing major risks arising inside and outside the Group's business, including operation risks, financial risks, regulatory risks, etc., and actively establishes appropriate risk management and internal control systems in daily management. The financial risk management objectives and policies of the Group are set out in note 39 to the consolidated financial statements of this annual report.

DIRECTORS' REPORT

Events After the Reporting Period

On March 31, 2023, Mr. Xu Chong tendered his resignation as an independent non-executive Director of the Company due to his other personal pursuits and business commitments, and with effect from March 31, 2023, Mr. Huang Boyang has been appointed as an independent non-executive Director. For details, please refer to the Company's announcement dated March 31, 2023.

Save as disclosed above and elsewhere in this annual report, there are no material events that affected the Group after December 31, 2022.

DIRECTORS

The Board currently comprises three executive Directors, two non-executive Directors and three independent non-executive Directors.

The Directors up to the date of this annual reports are:

Executive Directors

Mr. Zhu Zinan (*Chairman, executive Director*)

Mr. Cheng Lin

Ms. Qin Jiaxin

Non-executive Directors

Mr. Hu Qingping

Mr. Hu Jiawei

Independent non-executive Directors

Mr. Huang Boyang (appointed on March 31, 2023)

Mr. Tang Wei

Mr. Fang Hongwei

In accordance with Article 16.2 of the Articles of Association, the Board shall have power from time to time and at any time to appoint any person as a Director either to fill a casual vacancy or as an addition to the Board. Any Director so appointed shall hold office only until the next following general meeting of the Company and shall then be eligible for re-election at that meeting. In accordance with Article 16.3 of the Articles of Association, the Company may from time to time in general meeting by ordinary resolution increase or reduce the number of Directors but so that the number of Directors shall not be less than two. Subject to the provisions of these articles and the Companies Act, the Company may by ordinary resolution elect any person to be a Director either to fill a casual vacancy or as an addition to the existing Directors. Any Director so appointed shall hold office only until the next following general meeting of the Company and shall then be eligible for re-election.

In accordance with Article 16.18 of the Articles of Association, at every annual general meeting of the Company one-third of the Directors for the time being (or, if their number is not three or a multiple of three, then the number nearest to, but not less than, one-third) shall retire from office by rotation provided that every Director (including those appointed for a specific term) shall be subject to retirement by rotation at least once every three years. Any Director appointed pursuant to Article 16.2 or Article 16.3 shall not be taken into account in determining the number of Directors and which Directors are to retire by rotation. A retiring Director shall retain office until the close of the meeting at which he retires and shall be eligible for re-election thereat. The Company at any annual general meeting at which any Directors retire may fill the vacated office by electing a like number of persons to be Directors.

In accordance with Article 16.18 of the Articles of Association, Mr. Cheng Lin, Mr. Hu Jiawei and Mr. Fang Hongwei shall retire from office at the AGM. Such retiring Directors, being eligible, will offer themselves for re-election at the AGM.

In accordance with Article 16.2 of the Articles of Association, Mr. Huang Boyang, who was appointed on March 31, 2023, shall hold office until the next annual general meeting and shall then be eligible for re-election. Mr. Huang Boyang, being eligible, will offer himself for reelection at the AGM.

No Director proposed for re-election at the AGM has an unexpired service contract which is not determinable by the Company or any of its subsidiaries within one year without payment of compensation, other than under normal statutory obligations.

Biography of Directors and Senior Management of the Group

The biographical details of Directors and senior management of the Group is set out in the section headed "Directors and Senior Management" in this annual report.

Changes on Directors' Information

On November 30, 2022, Mr. Sheng Shiwei ("**Mr. Sheng**") resigned as an executive Director.

On March 31, 2023, Mr. Xu Chong resigned as an independent non-executive Director.

On March 31, 2023, Mr. Huang Boyang was appointed as an independent non-executive Director.

Mr. Sheng Shiwei and Mr. Xu Chong have confirmed that they have no disagreement with the Board, and that there are no other matters in respect of their resignation that needs to be brought to the attention of the Stock Exchange and the Shareholders of Company.

Directors' Service Contracts

Each of Mr. Zhu Zinan and Mr. Cheng Lin in the three executive Directors, has entered into a service agreement with the Company with an initial term of three years commencing from the Listing Date, and is subject to termination in certain circumstances as stipulated in the relevant service agreements. Ms. Qin Jiaxin as the other executive Director has entered into a service agreement with the Company with effect from March 22, 2021, and has been re-elected at the annual general meeting of the Company held on June 30, 2021 with a term of three years.

DIRECTORS' REPORT

Each of our non-executive Directors and independent non-executive Directors has entered into a letter of appointment with the Company. The terms and conditions of each of such letters of appointment are similar in all material aspects.

Each of our executive Directors (except for Ms. Qin Jiaxin), non-executive Directors (except for Mr. Hu Jiawei) and independent non-executive Directors (except for Mr. Huang Boyang) is appointed with an initial term of three years commencing from the Listing Date subject to termination in certain circumstances as stipulated in the relevant letters of appointment. Ms. Qin Jiaxin and Mr. Hu Jiawei have entered into a service agreement or appointment letter with the Company, respectively, with effect from March 22, 2021, and have been re-elected at the annual general meeting of the Company held on June 30, 2021 with a term of three years. Mr. Huang Boyang have entered into a service agreement or appointment letter with the Company with effect from March 31, 2023, and his term of appointment commenced from March 31, 2023 and shall hold office until the next general meeting of the Company and shall then be eligible for re-election at that meeting.

Remuneration of the Directors and Five Highest Paid Individuals

Details of the remuneration of the Directors and five highest paid individuals of the Group are set out in note 14 and note 42 to the consolidated financial statements of this annual report.

During the year ended December 31, 2022, none of the Directors has waived or agreed to waive any emoluments.

Employees and Remuneration Policies

A review of the Group's employees and remuneration policies during the year is set out in the section headed "Management Discussion and Analysis" on pages 21 to 35 of this annual report.

The Independence of Independent Non-Executive Directors

The Company has received an annual confirmation of independence from each of the independent non-executive Directors in accordance with Rule 3.13 of the Listing Rules. The Company believes that all independent non-executive Directors are independent under the guidance of the Listing Rules.

The Directors' Interests in Competing Business

As at December 31, 2022, none of the Directors or their respective associates was engaged in or had an interest in any business which competes or might compete with the business of the Group.

The Directors' Interests in Transactions, Arrangements or Contracts of Significance

Save as disclosed in this annual report, no transactions, arrangements or contracts of significance in which a Director or his connected entities had a material interest, whether directly or indirectly, subsisted during the Reporting Period or at the end of the Reporting Period.

Connected Transactions

No related party transactions disclosed in note 42 to the consolidated financial statements constituted as a connected transaction or continuing connected transaction which should be disclosed pursuant to the Listing Rules.

Save as disclosed below in this annual report, during the year ended December 31, 2022, the Company had no connected transactions or continuing connected transactions which fell to be disclosed in accordance with the provisions under Chapter 14A of the Listing Rules in relation to the disclosure of connected transactions and continuing connected transactions.

CONTRACTUAL ARRANGEMENT

The Group has entered into the Contractual Arrangements with WFOE, Beijing Joyspreader and the Registered Shareholders, to enable us to, among other things, (1) obtain substantially all of the economic benefits from Beijing Joyspreader in consideration for the management and consultation services provided by the Company in this regard; (2) exercise effective control over Consolidated Affiliated Entities; and (3) hold an exclusive option to purchase all or any part of equity interests in Beijing Joyspreader where permitted by PRC laws. Accordingly, through the Contractual Arrangements, our Consolidated Affiliated Entities' results of operations, assets and liabilities, and cash flows will be consolidated into the Company's financial statements.

I. The Specific Agreements that Constitute the Contractual Arrangements

A brief description of the specific agreements that constitute the Contractual Arrangements is as follows:

1. Exclusive Management and Consultation Service Agreement

Pursuant to the exclusive management and consultation service agreement entered into by Beijing Joyspreader and WFOE on December 11, 2019 (the "**Exclusive Management and Consultation Service Agreement**"), WFOE agreed to be engaged by Beijing Joyspreader as its exclusive provider of management and consultation services, including:

- (1) to formulate the management mode and operation plan of the Consolidated Affiliated Entities;
- (2) to facilitate the construction of enterprise standardization and information management system of the Consolidated Affiliated Entities;
- (3) to formulate market expansion plan of the Consolidated Affiliated Entities;
- (4) to provide services in relation to market research, market survey, research consultation and judgment, and to provide market information to the Consolidated Affiliated Entities;
- (5) to assist the Consolidated Affiliated Entities in establishing complete management of business process;
- (6) to provide management and consultant services in relation to daily operation, finance, investment, asset, credit and debt, human resource, internal informatization, and other management and consultant services;
- (7) to provide management, development, upgrading, renewal and maintenance services of office application system and network system to the Consolidated Affiliated Entities;

DIRECTORS' REPORT

- (8) to formulate client maintenance plan for the Consolidated Affiliated Entities and assist them in maintaining the relationships with clients;
- (9) to provide advice and suggestion in relation to asset and business operation of the Consolidated Affiliated Entities;
- (10) to provide advice and suggestion in relation to the negotiation, execution and implementation of material contracts;
- (11) to provide advice and suggestion in relation to acquisitions and mergers and other expansion plan of the Consolidated Affiliated Entities;
- (12) to provide management of technical support;
- (13) to provide training on staff of the Consolidated Affiliated Entities and to help improve their professional skills; and
- (14) to provide other services from time to time based on the actual business requirement and its capacity.

Pursuant to the Exclusive Management and Consultation Service Agreement, the service fee shall be equivalent to the total consolidated profit after tax of Beijing Joyspreader, after offsetting the prior-year loss (if any) and statutory reserve funds (if applicable). Notwithstanding the foregoing, WFOE may adjust the level of the service fee based on the actual service scope and with reference to the operating conditions and expansion needs of the Consolidated Affiliated Entities and send the service fee invoice (“**WFOE’s invoice**”) to Beijing Joyspreader within 10 days after receiving the fiscal documents. Beijing Joyspreader has agreed to pay the service fee within 7 days after receiving WFOE’s invoice. The service fee shall be paid annually under the direction of WFOE. Although there is payment arrangement contained in the Exclusive Management and Consultation Service Agreement, WFOE shall have the right to adjust the payment schedule and payment terms. Beijing Joyspreader agreed to accept any relevant adjustments.

In addition, pursuant to the Exclusive Management and Consultation Service Agreement, without the prior written approval from WFOE, Beijing Joyspreader shall not, and shall procure the other Consolidated Affiliated Entities not to, accept the same or any similar services provided by any third party and shall not establish cooperation relationships similar to that formed by the Exclusive Management and Consultation Service Agreement with any third party.

The Exclusive Management and Consultation Service Agreement also provides that (i) all intellectual property rights developed or created by the Consolidated Affiliated Entities during the performance of the Exclusive Management and Consultation Service Agreement, or those intellectual property invented, developed or authorised to be invented by Beijing Joyspreader based on services provided by WFOE or from any other means belong to WFOE; and (ii) WFOE is entitled to authorize the Consolidated Affiliated Entities to use such intellectual property rights; (iii) WFOE is authorised to use all existing intellectual property rights owned by Beijing Joyspreader and the Consolidated Affiliated Entities on or before the execution of the Exclusive Management and Consultation Service Agreement for free.

The Exclusive Management and Consultation Service Agreement shall remain effective unless being terminated (a) in writing by both parties; or (b) all the equity interest and/or assets of Beijing Joyspreader has been legally transferred to WFOE or the nominee(s) designated by WFOE. Nonetheless, WFOE shall always have the right to terminate this agreement by giving a prior written notice of termination 30 days in advance.

2. Exclusive Option Agreement

Pursuant to the exclusive option agreement entered into by WFOE, Beijing Joyspreader and the Registered Shareholders on December 11, 2019 (the **"Exclusive Option Agreement"**), WFOE shall have the rights to require the Registered Shareholders to transfer any or all their equity interests in Beijing Joyspreader to WFOE and/or a third party designated by it, in whole or in part at any time and from time to time, at a minimum purchase price permitted under PRC laws and regulations. If not explicitly specified in PRC laws and regulations, the transfer price shall be the nominal price, i.e. RMB1.00. The Registered Shareholders have also undertaken that, subject to the relevant PRC laws and regulations, if the consideration is over RMB1.00, they will return to WFOE any consideration that over RMB1.00 they receive in the event that WFOE exercises the options under the Exclusive Option Agreement to acquire the equity interests and/or assets in Beijing Joyspreader.

Pursuant to the Exclusive Option Agreement, the Registered Shareholders and Beijing Joyspreader have undertaken to perform certain acts or refrain from performing certain other acts unless they have obtained prior approval from WFOE, including but not limited to the following matters:

- (1) Without the prior written consent of WFOE, Beijing Joyspreader shall not in any manner supplement, change or alter its constitutional documents or increase or decrease its registered capital or change the structure of its registered capital in other manner;
- (2) Beijing Joyspreader shall prudently and effectively operate its business and transactions in accordance with the good financial and business standards to avoid its liquidation, dissolution and bankruptcy;
- (3) Beijing Joyspreader shall not sell, transfer, create encumbrances or otherwise dispose of any assets, business, legal or beneficial interest of its income or allow any guarantee or security to be created on its assets;
- (4) Beijing Joyspreader shall not terminate or procure the management team to terminate the Contractual Agreements entered into with WFOE, or enter into any contracts or agreements that conflict with the Contractual Agreements without WFOE's prior written consent;
- (5) Beijing Joyspreader shall not incur, take up, guarantee or allow any indebtedness other than those in the ordinary course of business and having been disclosed to and consented by WFOE in writing;
- (6) Beijing Joyspreader shall operate its business in order to maintain its asset value or not allow any acts or omission which adversely affects its business or assets value;

DIRECTORS' REPORT

- (7) Without the prior written consent of WFOE, Beijing Joyspreader shall not enter into any material contracts with a value above RMB10 million, except the contracts executed in the ordinary course of business;
- (8) Without the prior written consent of WFOE, the Consolidated Affiliated Entities shall not incur, take up, guarantee any form of indebtedness to any third party nor pledge or allow the encumbrance thereon of any security interest on the shares or any asset of the Consolidated Affiliated Entities;
- (9) Beijing Joyspreader and its affiliates shall provide its labor, operation and financial information to WFOE or its designated person upon WFOE's request;
- (10) when necessary, Beijing Joyspreader and its affiliates shall only purchase insurances from insurance companies that WFOE recognizes, and the amounts and categorizes of the insurances shall maintain the same with the companies having similar businesses or assets in the same field;
- (11) Beijing Joyspreader and its affiliates shall not separate, or merge, or enter into joint operation agreements with other entities, or acquire or be acquired by other entities, or invest in any entities;
- (12) Beijing Joyspreader shall immediately inform WFOE if its assets, business or income involved in any disputes, litigations, arbitrations or administrative proceedings, and take all necessary measures upon WFOE's requests;
- (13) Beijing Joyspreader shall sign all necessary and appropriate documents, take all necessary and proper acts, bring up all necessary and proper requests, or provide necessary and proper defenses against claims to maintain Beijing Joyspreader and its affiliates' ownership for all the assets;
- (14) if the Registered Shareholders or Beijing Joyspreader fails to perform the tax obligations under applicable laws and results in obstacles for WFOE to exercise its exclusive option right, Beijing Joyspreader or the Registered Shareholders shall pay the taxes or pay the same amount to WFOE so WFOE may pay the taxes instead; and
- (15) Beijing Joyspreader shall not distribute any dividend to its shareholders without WFOE's written consent. Each Registered Shareholder shall inform and transfer all distributable dividends, capital dividend and other asset receivable by him at nil consideration to his designated WFOE or a third party within 3 days of receiving such interests.

The Exclusive Option Agreement commenced on December 11, 2019, being the date of the agreement, until it is terminated (i) in writing by all parties, or (ii) upon the transfer of the entire equity interests held by the Registered Shareholders and/or the transfer of all the assets of Beijing Joyspreader to WFOE or its designated person. Nonetheless, WFOE shall always have the rights to terminate this agreement by giving a prior written notice of termination 30 days in advance.

3. Equity Pledge Agreement

Pursuant to the equity pledge agreement entered into by WFOE, Beijing Joyspreader and the Registered Shareholders on December 11, 2019 (the "**Equity Pledge Agreement**"), each of the Registered Shareholders agreed to pledge all of their respective equity interests in Beijing Joyspreader to WFOE as a security interest to guarantee the performance of contractual obligations and the payment of outstanding debts under the Contractual Arrangements.

Under the Equity Pledge Agreement, Beijing Joyspreader represents and warrants to WFOE that appropriate arrangements have been made to protect WFOE's interests in the event of death, bankruptcy or divorce of the Registered Shareholders to avoid any practical difficulties in enforcing the Equity Pledge Agreement and shall procure any successors of the Registered Shareholders to comply with the same undertakings as if they were parties to the Equity Pledge Agreement. If Beijing Joyspreader declares any dividend during the term of the pledge, WFOE is entitled to receive all such dividends, bonus issue or other income arising from the pledged equity interests, if any. If any of the Registered Shareholders or Beijing Joyspreader breaches or fails to fulfill the obligations under any of the aforementioned agreements, WFOE, as the pledgee, will be entitled to dispose of the pledged equity interests, entirely or partially and WFOE will be paid in priority with the equity interests based on the monetary valuation that such equity interests are converted into or from the proceeds from auction or sale of the equity interests upon notice to the Registered Shareholders. In addition, pursuant to the Equity Pledge Agreement, each of the Registered Shareholders has undertaken to WFOE, among other things, not to transfer his equity interests in Beijing Joyspreader and not to create or allow any pledge thereon that may affect the rights and interest of WFOE without its prior written consent.

The registration of the Equity Pledge Agreement as required by the relevant laws and regulations has been completed in accordance with the terms of the Equity Pledge Agreement and PRC laws and regulations.

The Equity Pledge Agreement takes effect upon the execution date and shall remain valid until (i) all the obligations under the Contractual Arrangements (other than the Equity Pledge Agreement) have been fulfilled; (ii) each of the Registered Shareholders has transferred his equity interests in Beijing Joyspreader in accordance with the Exclusive Option Agreement; (iii) all the agreements underlying the Contractual Arrangements have been terminated; (iv) Beijing Joyspreader has transferred all of its assets in accordance with the Exclusive Option Agreement; and (v) the Equity Pledge Agreement has been unilaterally terminated by WFOE with a prior written notice of termination 30 days in advance.

4. Shareholders' Rights Proxy Agreement

Pursuant to the shareholders' rights proxy agreement entered into by each of Beijing Joyspreader, the Registered Shareholders and WFOE on December 11, 2019 (the "**Shareholders' Rights Proxy Agreement**"), each Registered Shareholder irrevocably appoints WFOE or its designated person, as his attorney-in-fact to exercise such shareholder's rights in Beijing Joyspreader, including but not limited to the following matters:

- (1) to attend shareholders' meetings of Beijing Joyspreader and to execute any and all written resolutions and meeting minutes in the name and on behalf of such shareholder;
- (2) to prompt appointed directors to attend board meetings of Beijing Joyspreader and to execute any and all written resolutions and meeting minutes;

DIRECTORS' REPORT

- (3) to exercise all shareholder's rights and shareholder's voting rights in accordance with law and articles of association of Beijing Joyspreader;
- (4) to sell and transfer the equity interests of Beijing Joyspreader held by Beijing Joyspreader Registered Shareholders and to execute and take any action necessary for such sale or transfer;
- (5) to dispose any or all of the assets in Beijing Joyspreader;
- (6) to nominate or appoint directors and supervisors of Beijing Joyspreader;
- (7) to determine and take actions for winding-up and dissolution of Beijing Joyspreader;
- (8) exercise other shareholders' rights as specified in other applicable laws and regulations and the articles of association of Beijing Joyspreader (and its amendments from time to time).

The Shareholders' Rights Proxy Agreement have an indefinite term and will be terminated in the event that (1) the Shareholders' Rights Proxy Agreement is unilaterally terminated by all parties in writing; or (2) all the equity interest or assets has been legally and effectively transferred to WFOE and/or a third party designated by it. Nonetheless, WFOE shall always have the rights to terminate this agreement by giving a prior written notice of termination.

Each Registered Shareholder of Beijing Joyspreader has irrevocably appointed WFOE and/or its designated person as his proxy in accordance with the corresponding Shareholders' Rights Proxy Agreement dated December 11, 2019, with effect from the same date until the date of terminating the Shareholders' Rights Proxy Agreement.

5. Spousal Consent Letters and Undertakings from the Registered Shareholders

The spouse of each of the Registered Shareholders, where applicable, has signed an undertaking (the "**Spousal Consent Letter**") to support the Contractual Arrangements and to the effect that (i) he/she acknowledges and consents that the respective Registered Shareholders enter into the Contractual Arrangements and the amendments and termination of the Contractual Arrangements do not require his/her further consents under the Contractual Arrangements; (ii) he/she has no right to or control over such interests of the respective Registered Shareholder and will not have any claim on such interests of the respective Registered Shareholders and Contractual Arrangements; and (iii) he/she undertakes to be bound by the agreements under the Contractual Arrangements (as amended from time to time) in the event that he/she for any reason obtains any equity interests in Beijing Joyspreader as the relevant Registered Shareholder's spouse.

Each of the Registered Shareholders undertakes to WFOE that, in the event of death, divorce, bankruptcy, liquidation or other circumstances regarding the Registered Shareholders which may affect the exercise of its/his/her direct or indirect equity interests in Beijing Joyspreader, the Registered Shareholder's respective spouse, successor, liquidator, and any other person/entity which may as a result of the above events obtain the equity interest or relevant rights directly or indirectly shall not prejudice or hinder the enforcement of the Contractual Arrangements.

As of the date of this annual report, we had not encountered any interference or encumbrance from any PRC governing bodies in operating our business through our Consolidated Affiliated Entities under the Contractual Arrangements.

II. Grounds for the Contractual Arrangements

Pursuant to the List of Special Management Measures for the Market Entry of Foreign Investment (2019 Version) (《外商投資准入特別管理措施(負面清單)》(2019 年版)), our business of analyzing, optimizing and distributing internet culture products operated through the Consolidated Affiliated Entities and their respective subsidiaries falls within the definition of internet culture business and subjects to foreign investment restrictions. Since the foreign investments in certain business fields which we currently operate subject to the applicable PRC laws and regulations nowadays, according to the opinion of our PRC Legal Advisors (as defined in the Prospectus), we confirm that the Company cannot hold the Consolidated Affiliated Entities directly through equity ownership.

The Consolidated Affiliated Entities are Beijing Joyspreader and its subsidiaries, each of which was established under PRC laws. Under the Contractual Arrangements, the Restricted Businesses (as defined in the Prospectus) are conducted by the Consolidated Affiliated Entities, while WFOE in turn asserts management control over the business operations of each of the Consolidated Affiliated Entities and derives the economic benefits from the Consolidated Affiliated Entities. Each of Beijing Joyspreader, Beijing Wuyou Technology Co., Ltd (伍遊(北京)科技有限公司), Horgos Wuyou Internet Technology Co., Ltd (霍爾果斯伍遊網絡科技有限公司), Horgos Yaoxi Internet Technology Co., Ltd (霍爾果斯耀西網絡科技有限公司) and Zhipu Shulian Internet Technology Co., Ltd (霍爾果斯智普數聯網絡科技有限公司) has obtained the Internet Culture Operation License, which is essential to the operation of our business.

Our Directors (including the independent non-executive Directors) are of the view that the (i) Contractual Arrangements and the transactions contemplated therein are fundamental to our Group's legal structure and business operations, (ii) those transactions have been and will be entered into in the ordinary and usual course of business of our Group, are on normal commercial terms and are fair and reasonable and in the interests of our Company and our Shareholders as a whole, and (iii) many other companies can use similar arrangements to achieve the same purpose.

III. The Development of PRC Foreign Investment Law

On March 15, 2019, the PRC Foreign Investment Law 《中華人民共和國外商投資法》 was approved at the Second Session of the 13th Standing Committee of the National People's Congress, and took effect on January 1, 2020. The Foreign Investment Law replaced the Sino-foreign Equity Joint Venture Enterprise Law 《中外合資經營企業法》, the Sino-foreign Cooperative Joint Venture Enterprise Law 《中外合作經營企業法》 and the Wholly Foreign-invested Enterprises Law 《外資企業法》 to become the legal foundation for foreign investment in the PRC. The Foreign Investment Law stipulated three forms of foreign investment, but does not explicitly stipulate the Contractual Arrangements as a form of foreign investment. The Foreign Investment Law specially stipulated three forms of foreign investment, namely: (1) foreign investors set up foreign invested enterprises in China severally or jointly with other investors; (2) foreign investors acquire shares, equity, properties or other similar interests in PRC domestic enterprise; and (3) foreign investors invest in new projects in China severally or jointly with other investors.

DIRECTORS' REPORT

The Foreign Investment Law does not explicitly stipulate the Contractual Arrangements as a form of foreign investment. If no other laws, administrative regulations, departmental rules or other regulatory documents concerning the Contractual Arrangements are issued and promulgated, the Foreign Investment Law itself will not have any significant adverse operational and financial impact on the legality and effectiveness of the Contractual Arrangements of the Company.

Notwithstanding the above, the Foreign Investment Law stipulates that foreign investment includes “a foreign investor makes investment in any other way stipulated by laws, administrative regulations or provisions of the State Council”. Therefore, there are possibilities that future laws, administrative regulations or provisions of the State Council may stipulate whether our Contractual Arrangements will be recognised as foreign investment, whether our Contractual Arrangements will be deemed to be in violation of the foreign investment access requirements and how our Contractual Arrangements will be handled are uncertain. The Company will disclose the relevant updated information as soon as possible if the change in the Foreign Investment Law will have a material and adverse impact on it.

IV. Risks Relating to the Contractual Arrangements

There are certain risks relating to the Contractual Arrangements, including:

- If the PRC government finds that the agreement on setting up a business operation structure in China does not comply with applicable PRC laws and regulations, or if these regulations or their interpretations change in the future, we could be subject to severe consequences, including the nullification of the Contractual Arrangements and the relinquishment of our interest in our Consolidated Affiliated Entities.
- Our Contractual Arrangements may not be as effective in providing operational control as direct ownership and Beijing Joyspreader or their Shareholders may fail to perform their obligations under the Contractual Arrangements. We may lose the ability to use and enjoy assets held by the PRC Operational Entities (as defined in the Prospectus) that are important to the operation of our business if any of the PRC Operational Entities declares bankruptcy or becomes subject to a dissolution or liquidation proceeding.
- The ultimate shareholder of Beijing Joyspreader may potentially have a conflict of interest with us, which could materially and adversely affect our business.
- If we exercise the option to acquire equity ownership and asset of Beijing Joyspreader, the ownership and asset transfer may subject us to certain limitations and substantial costs.
- Substantial uncertainties exist with respect to the interpretation and implementation of the Foreign Investment Law and how it may impact the viability of our current corporate structure, corporate governance and business operations.

Our Group has adopted measures to ensure the effective operation of the Group with the implementation of the Contractual Arrangements and compliance with the Contractual Arrangements, including:

- (1) major issues arising from the implementation and compliance with the Contractual Arrangements or any regulatory enquiries from government authorities will be submitted to the Board, if necessary, for review and discussion on an occurrence basis;
- (2) the Board will review the overall performance of and compliance with the Contractual Arrangements at least once a year;
- (3) our Company will disclose the overall performance and compliance with the Contractual Arrangements in our Company's annual reports; and
- (4) our Company will engage external legal advisers or other professional advisers, if necessary, to assist the Board to review the implementation of the Contractual Arrangements, review the legal compliance of WFOE and the Consolidated Affiliated Entities to deal with specific issues or matters arising from the Contractual Arrangements.

V. Listing Rules Implications

The highest applicable percentage ratios under the Listing Rules in respect of the transactions associated with the Contractual Arrangements are expected to be more than 5%. As such, the transactions will be subject to the reporting, annual review, announcement and independent Shareholders' approval requirements under Chapter 14A of the Listing Rules.

VI. The Waiver Granted by the Stock Exchange

Pursuant to Rule 14A. 102 and Rule 14A. 105 of the Listing Rules, the Stock Exchange has granted a waiver that the Company, during the period of its Shares listed on the Stock Exchange, (i) strict compliance with the announcement, circular and independent Shareholders' approval requirements under Chapter 14A of the Listing Rules in respect of the transactions under the Contractual Arrangements; (ii) setting an annual cap for the transactions under the Contractual Arrangements; and (iii) fixing the term of the Contractual Arrangements to three years or less, for so long as subject to the certain conditions. If any terms of the Contractual Arrangements are amended or we enter into a new agreement with any connected person in the future, we shall comply with Chapter 14A of the Listing Rules to obtain a waiver from the Stock Exchange. These conditions including:

- (1) no changes shall be made without the approval of the independent non-executive Directors;
- (2) no changes shall be made without the approval of the independent Shareholders;
- (3) the Contractual Arrangements shall continue to enable our Group to receive the economic benefits derived by the Consolidated Affiliated Entities;

DIRECTORS' REPORT

- (4) upon the expiry of the existing arrangements or in relation to any existing or new wholly foreign-owned enterprise or operating company (including branch company) engaging in the same business as that of our Group which our Group might wish to establish when justified by business expediency, the Contractual Arrangements may be renewed and/or reproduced without obtaining the approval of the Shareholders, on substantially the same terms and conditions of Contractual Arrangements; and
- (5) The Group will disclose details relating to the Contractual Arrangements on an ongoing basis.

VII. Confirmation from Independent Non-Executive Directors

The independent non-executive Directors have reviewed the Contractual Arrangements and confirmed that (i) the transactions carried out during the year ended December 31, 2022 have been entered into in accordance with the relevant provisions of the Contractual Arrangements, (ii) during the year end December 31, 2022, no dividends or other distributions have been made by Consolidated Affiliated Entities to the holders of its equity interests which are not otherwise subsequently assigned or transferred to our Group, (iii) during the year end December 31, 2022, the Group has not entered into, renewed or reproduced any new contracts with Consolidated Affiliated Entities, and (iv) Contractual Arrangements have been entered into in the ordinary and usual course of business of the Group on normal commercial terms or better, which are fair and reasonable and in the interests of the Company and the Shareholders as a whole.

VIII. Confirmation from Auditor of the Company in Relation to the Continuing Connected Transactions

Deloitte Touche Tohmatsu, the Company's auditor, was engaged to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised), "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 (Revised) "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. Deloitte Touche Tohmatsu has issued its unqualified letter containing their findings and conclusions in respect of the continuing connected transactions in connection with the Equity Pledge Agreement and the Exclusive Management and Consultation Service Agreement for the year ended December 31, 2022 in accordance with Main Board Listing Rules 14A.56, with an emphasis of matter paragraph in relation to the fact that the Company is not required to establish and announce an annual cap in respect of the continuing connected transactions in connection with the Equity Pledge Agreement and the Exclusive Management and Consultation Service Agreement for the year ended December 31, 2022. A copy of the auditor's letter has been provided by the Company to the Stock Exchange.

IX. Non-exempted Continuing Connected Transactions

During the Year, the Group carried out the following transactions which constituted continuing connected transactions under Chapter 14A of the Listing Rules and were subject to annual review.

| Transactions | Parties involved | Continuing connected transactions in relation to | Continuing connected transactions amount for the year ended December 31, 2022 | Annual cap for the year ended December 31, 2022 |
|---|--|--|---|---|
| Equity Pledge Agreement entered into among Beijing Joy Spreader, WFOE and Registered Shareholders | Consolidated Affiliated Entities and the holders of equity interests of the Consolidated Affiliated Entities, including WFOE | Dividends or other distributions made by Consolidated Affiliated Entities to the holders of equity interests of Consolidated Affiliated Entities | Nil | Not applicable |
| Exclusive Management and Consultation Service Agreement entered into between Beijing Joyspreader and WFOE | Consolidated Affiliated Entities and WFOE | Management and consultation service provided by WFOE to Consolidated Affiliated Entities. | Nil | Not applicable |

DIRECTORS' REPORT

THE DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY OR ITS ASSOCIATED CORPORATIONS

As at December 31, 2022, the interests and short positions of the Directors and chief executives of the Company in the Shares, underlying Shares and debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept pursuant to Section 352 of the SFO; or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code were as follows:

Interests in Shares or Underlying Shares of the Company

| Name of Director | Nature of interest | Number of Shares/ underlying Shares ⁽¹⁾ | Approximate percentage of shareholding interest |
|---------------------|---|--|---|
| Mr. Zhu | Interest in controlled corporation ⁽²⁾ | 833,409,400 (L) | 35.14% |
| ZZN. Ltd. | Beneficial owner | 747,298,300 (L) | 31.51% |
| Laurence mate. Ltd. | Beneficial owner | 86,111,100 (L) | 3.63% |
| Ms. Qin Jiaxin | Beneficial owner | 4,400,000 (L) | 0.19% |

Notes:

- (1) The letter "L" denotes the person's long position in the Shares and the underlying Shares of the Company.
- (2) 747,298,300 Shares and 86,111,100 Shares of the Company are held by ZZN. Ltd. and Laurence mate. Ltd. respectively. Mr. Zhu held 100% interests of ZZN. Ltd. and 90% interests of Laurence mate. Ltd., and therefore Mr. Zhu is deemed to be interested in the Shares held by ZZN. Ltd. and Laurence mate. Ltd. under the SFO.

Interests in Shares or Underlying Shares of Beijing Joyspreader

| Name of Director | Nature of interest | Number of shares of Beijing Joyspreader ⁽¹⁾ | Approximate percentage of shareholding interest in Beijing Joyspreader |
|------------------|---|--|--|
| Mr. Zhu | Beneficial owner | 7,472,983 (L) | 45.81% |
| | Interest in controlled corporation ⁽²⁾ | 1,111,111 (L) | 6.81% |

Notes:

- (1) The letter "L" denotes the person's long position in the Shares and the underlying Shares of the Company.
- (2) Mr. Zhu held 90% equity interests of Beijing Zinan and Friends, which in turn held 1,111,111 shares of Beijing Joyspreader, and therefore Mr. Zhu is deemed to be interested in the shares held by Beijing Zinan and Friends in Beijing Joyspreader under the SFO.

Save as disclosed above, as at December 31, 2022, so far as it was known to the Directors or chief executives of the Company, none of the Directors or chief executives of the Company had interests or short positions in the Shares, underlying Shares and debentures of the Company or its associated corporations which were required, pursuant to Section 352 of the SFO, to be recorded in the register referred to therein; or were required to be notified to the Company and the Stock Exchange pursuant to the Model Code.

THE DIRECTOR'S RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Save as otherwise disclosed in this annual report, at no time during the Reporting Period was the Company or its subsidiaries a party to any arrangement that would enable the Directors to acquire benefits by means of acquisition of Shares in or debentures of the Company or any other body corporate, and none of the Directors or their spouses or children under the age of 18 were granted any right to subscribe for the share capital or debt securities of the Company or any other body corporate, or had exercised any such right.

SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN THE SHARES AND UNDERLYING SHARES OF THE COMPANY

As at December 31, 2022, so far as it was known to the Directors or chief executives of the Company, the following persons (other than the Directors and chief executives of the Company) had interests and/or short positions in the Shares or underlying Shares as recorded in the register required to be kept by the Company under section 336 of the SFO.

Interests in Shares or Underlying Shares of the Company

| Name of Shareholder | Nature of interest | Number of Shares/ underlying Shares ⁽¹⁾ | Approximate percentage of shareholding interest |
|----------------------------|---|--|---|
| Mr. Zhu | Interest in controlled corporation ⁽²⁾ | 833,409,400 (L) | 35.14% |
| ZZN.Ltd. | Beneficial owner ⁽³⁾ | 747,298,300 (L) | 31.51% |
| Laurence mate. Ltd. | Beneficial owner ⁽⁴⁾ | 86,111,100 (L) | 3.63% |
| Shenzhen Nanhai Growth | Beneficial owner ⁽⁵⁾ | 104,110,400 (L) | 4.39% |
| NT Balance Capital Ltd. | Beneficial owner ⁽⁶⁾ | 114,135,300 (L) | 4.81% |
| Balance Capital Group Ltd. | Beneficial owner ⁽⁷⁾ | 60,727,100 (L) | 2.56% |

Notes:

- (1) The letter "L" denotes the person's long position in the Shares and the underlying Shares of the Company.
- (2) Mr. Zhu held 100% interests of ZZN. Ltd. and 90% interests of Laurence mate. Ltd.
- (3) ZZN. Ltd. is a limited liability company incorporated in the BVI and wholly owned by Mr. Zhu.
- (4) Laurence mate. Ltd. is owned as to 90% by Mr. Zhu and 10% by Mr. Zhang Zhidi.
- (5) Each of Shenzhen Nanhai Chengzhangtongying (sole shareholder of Shenzhen Nanhai Growth), Cowin Jinxiu Capital Firm (深圳同創錦繡資產管理有限公司) (general partner of Shenzhen Nanhai Chengzhangtongying), Shenzhen Cowin Asset Management Co., Ltd (深圳同創偉業資產管理股份有限公司) (sole shareholder of Cowin Jinxiu Capital Firm), Shenzhen Cowin Venture Capital Co., Ltd. (深圳市同創偉業創業投資有限公司) (holding approximately 35.01% equity interests of Shenzhen Cowin Asset Management Co., Ltd.), Mr. Zheng Weihe (鄭偉鶴) (holding 45% equity interests of Shenzhen Cowin Venture Capital Co., Ltd.) and Ms. Huang Li (黃荔) (holding 55% equity interests of Shenzhen Cowin Venture Capital Co., Ltd.) is deemed to be interested in the Shares held by Shenzhen Nanhai Growth under the SFO.

DIRECTORS' REPORT

- (6) Each of Nantong Pinghengchuangye (sole shareholder of NT Balance Capital Ltd.), Nantong Pingheng Capital Management Center (Limited Partnership) (南通平衡資本管理中心(有限合夥)) ("Nantong Pingheng Capital", general partner of Nantong Pinghengchuangye), Nanjing Pingheng Capital (general partner of Nantong Pingheng Capital), Mr. Lv Xueqiang (呂學強, general partner of Nanjing Pingheng Capital), Nantong Luhai Tongchou Growth Fund Co., Ltd (南通陸海統籌發展基金有限公司) (limited partner holding 40% equity interests of Nantong Pinghengchuangye) and Nantong Finance Bureau (holding 75% equity interest of Nantong Luhai Tongchou Growth Fund Co., Ltd) is deemed to be interested in the Shares held by NT Balance Capital Ltd. under the SFO.
- (7) Each of Nanjing Pingheng Capital (sole shareholder of Balance Capital Group Ltd.) and Mr. Lv Xueqiang (呂學強, general partner of Nanjing Pingheng Capital) is deemed to be interested in the Shares held by Balance Capital Group Ltd. under the SFO. Mr. Lv Xueqiang is also the ultimate controller of NT Balance Capital Ltd.

Save as disclosed above, as at December 31, 2022, the Directors and chief executives of the Company were not aware of any other person (other than the Directors or chief executives of the Company) who had an interest or short position in the Shares or underlying Shares of the Company as recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO.

CONTROLLING SHAREHOLDERS' INTERESTS IN MATERIAL CONTRACTS

Save as disclosed in this annual report, none of the controlling shareholders of our Group or their subsidiaries had a material interest, directly or indirectly, in any material contract during the Reporting Period for the provision of services to the Company or the Group to which any of its subsidiaries belongs or other reasons.

MAJOR CUSTOMERS AND SUPPLIERS

Major Customers

The Group's sales to its five largest customers accounted for 48.65% of the Group's total revenue for the year ended December 31, 2022 and 33.68% for the year ended December 31, 2021. Sales to the Group's largest customer accounted for 23.58% of the Group's total revenue, compared to 8.50% for the year ended December 31, 2021.

Major Suppliers

The purchase attributable to the Group's five latest suppliers accounted for 100.00% of the Group's total purchases for the year ended December 31, 2022 and 95.24% for the year ended December 31, 2021. The purchase attributable to the Group's largest supplier accounted for 88.72% of the Group's total purchases for the year ended December 31, 2022, as compared to 73.91% for the year ended December 31, 2021.

For the year ended December 31, 2022, none of the Directors or any of their close associates or Shareholders, which to the knowledge of the Directors owned more than 5% of the Company's issued Shares, had an interest in any of the five largest customers and the five largest suppliers of the Group.

MANAGEMENT CONTRACTS

During the Reporting Period, the Company did not enter into any contract with any individual, firm or body corporate to manage or administer the whole or any substantial part of any business of the Group.

EQUITY-LINKED AGREEMENT

Save as disclosed in this annual report, there was no equity-linked agreement entered into by the Company during the year ended December 31, 2022.

PERMITTED INDEMNITY OF DIRECTORS

According to the Articles of Association, every Director or other officer of the Company shall be indemnified out of the assets of the Company against all actions, costs, charges, losses, damages and expenses incurred or sustained by him in the performance of his duties or in the execution of his duties on trust or otherwise incurred or sustained. For the year ended December 31, 2022, the Company has arranged appropriate liability insurance for the Directors of the Group.

RESULTS

The Group's loss for the year ended December 31, 2022 and the Group's financial position as at that date are set out in the consolidated financial statements on pages 112 to 115.

DIVIDENDS

The Board does not recommend the payment of any final dividend for the year ended December 31, 2022.

SHARE CAPITAL

Details of the movements in the share capital of the Company during the Reporting Period are set out in note 34 to the consolidated financial statements of this annual report.

BONDS ISSUED

During the year ended December 31, 2022, the Company has not issued any bonds and convertible bonds.

BANK LOANS AND OTHER BORROWINGS

As of December 31, 2022, the Group did not have any bank loans and other borrowings.

DIRECTORS' REPORT

LOAN AGREEMENT WITH COVENANTS RELATING TO SPECIFIC PERFORMANCE OF THE CONTROLLING SHAREHOLDERS

As of the date of this annual report, the Company has not entered into any loan agreement which contains covenants requiring specific performance of the Controlling Shareholders.

MATERIAL LITIGATION

The Company was not involved in any material litigation or arbitration during the year ended December 31, 2022. To the best knowledge of Directors, there was also not any material litigation or claims that were pending or threatened against the Group during the year ended December 31, 2022.

FUTURE PLAN FOR MATERIAL INVESTMENTS AND CAPITAL ASSETS

Save as disclosed in this annual report, we did not have any plan for material investments and capital assets.

RESERVES

Details of the movements in reserves of the Group and the Company during the year are set out in the consolidated statement of changes in equity and note 45 to the consolidated financial statements of this annual report.

As at December 31, 2022, the Company's reserves available for distribution to Shareholders of the Company amounted to HK\$1,791,818,000.

CHARITABLE DONATIONS

During the Reporting Period, charitable and other donations made by the Group were HK\$408,000.

PROPERTY, PLANT AND EQUIPMENT

Details of the movements in property, plant and equipment of the Group during the Reporting Period are set out in note 18 to the consolidated financial statements of this annual report.

USE OF PROCEEDS FROM LISTING

The Company was successfully listed on the Main Board of the Stock Exchange on September 23, 2020. According to the relevant disclosures as set out in the Prospectus and the Announcement of Allotment Results, after deducting underwriting fees, commissions and related expenses payable by the Company, the net proceeds obtained by the Company from the Global Offering (the “**Original Net Proceeds from the Listing**”) amounted to approximately HK\$1,498.83 million (including the net proceeds from partial exercise of the Over-allotment Option).

The utilization of Original Net Proceeds from the Listing of the Group as of August 31, 2022 is analyzed as follows:

| The intended use of the net proceeds from the Listing as described in the Prospectus | Original Net Proceeds from the Listing (including net proceeds from the exercise of the Over – allotment Option) (HK\$ million) | Approximate percentage of Original Net Proceeds from the Listing (%) | Utilized Original Net Proceeds from the Listing as of August 31, 2022 (HK\$ million) | Unutilized Original Net Proceeds from the Listing as of August 31, 2022 (HK\$ million) |
|--|--|---|---|---|
|--|--|---|---|---|

To develop our short-form video mobile new media monetization business, the net proceeds from the listing:

| | | | | |
|---|--------|--------|--------|-------|
| (1) Will be used to invest in developing our self-owned user traffic; | 511.11 | 34.10% | 492.28 | 18.83 |
| (2) Will be used to expand our team; | 61.45 | 4.10% | 35.36 | 26.09 |
| (3) Will be used to further develop our short-form video technology infrastructure; | 37.47 | 2.50% | 28.37 | 9.10 |
| (4) Will be used to procure high quality copyrights or ownership of high quality interactive entertainment products or license-in high quality interactive entertainment products; and | 265.29 | 17.70% | 233.13 | 32.16 |
| (5) Will be used to continuously develop and optimize our algorithms and data collection capabilities to increase the effectiveness of recommendation algorithms for short-form videos. | 23.98 | 1.60% | 22.52 | 1.46 |

To continue to strengthen our capabilities in performance-based mobile new media marketing services, the net proceeds:

| | | | | |
|---|--------|-------|-------|-------|
| (1) Will be used for potential investments in, or acquisitions of suitable licensed or large agents of top mobile we-media platforms; | 106.42 | 7.10% | 36.21 | 70.21 |
| (2) Will be used for upgrading and optimizing our technologies, platforms and algorithms; | 46.46 | 3.10% | 24.40 | 22.06 |
| (3) Will be used to expand our interactive entertainment product offerings; and | 121.41 | 8.10% | 35.64 | 85.77 |
| (4) Will be used to increase and diversify our collaboration with licensed or large agents of popular mobile new media platforms in order to capture high-quality mobile new media resources. | 22.48 | 1.50% | - | 22.48 |

DIRECTORS' REPORT

| The intended use of the net proceeds from the Listing as described in the Prospectus | Original Net Proceeds from the Listing (including net proceeds from the exercise of the Over – allotment Option) (HK\$ million) | Approximate percentage of Original Net Proceeds from the Listing (%) | Utilized Original Net Proceeds from the Listing as of August 31, 2022 (HK\$ million) | Unutilized Original Net Proceeds from the Listing as of August 31, 2022 (HK\$ million) |
|---|--|---|---|---|
| To finance our international expansion, the net proceeds: | | | | |
| (1) Will be used to establish an overseas office in South Korea or countries in Southeast Asia and to establish an international sales and marketing team; | 61.45 | 4.10% | – | 61.45 |
| (2) Will be used for exploring potential investments and acquisitions, including talent trainee agency companies with strong talent resources in South Korea and Southeast Asia; | 38.97 | 2.60% | – | 38.97 |
| (3) Will be used for procuring user traffic from overseas mobile new media platforms or their agents that provide traffic resources to extend our performance-based mobile new media marketing services to overseas platforms for both domestic marketers and foreign marketers that seek to market their products on overseas short-video platforms; and | 29.98 | 2.00% | 15.18 | 14.80 |
| (4) Will be used to develop overseas versions of our technology platforms. | 22.48 | 1.50% | 14.82 | 7.66 |
| | <u>149.88</u> | <u>10.00%</u> | <u>126.38</u> | <u>23.50</u> |
| For our working capital and general corporate purposes | | | | |
| | <u>149.88</u> | <u>10.00%</u> | <u>126.38</u> | <u>23.50</u> |
| Total | <u>1,498.83</u> | <u>100.00%</u> | <u>1,064.29</u> | <u>434.54</u> |

On March 8, 2022, after arm's length negotiations after taking into consideration of other business arrangement, the Company entered into a debt exemption agreement with one of the International Underwriters in the Global Offering, pursuant to which, such International Underwriter has exempted approximately HK\$21.84 million of the underwriting fee payable to such International Underwriter by the Company under the International Underwriting Agreement. The exemption resulted in a decrease in the total underwriting fee payable by the Company, and the net proceeds from the Listing of the Company increased by approximately HK\$21.84 million (the **"Increased Net Proceeds from the Listing"**) to approximately HK\$1,520.67 million (the **"Updated Net Proceeds from the Listing"**) accordingly. For details, please refer to the Company's announcement dated March 8, 2022.

Due to the reasons set out in the paragraph headed "Reasons for and Benefits of the Change in the Use of Proceeds from the Listing" below, the Board has passed a resolution on August 31, 2022 to determine that the unutilized Original Net Proceeds from the Listing and the Increased Net Proceeds from the Listing (the **"Unutilized Proceeds from the Listing"**) are reallocated as follows:

| The intended use of the net proceeds from the Listing as described in the Prospectus | Original Net Proceeds from the Listing (including net proceeds from the exercise of the Over-allotment Option) | Approximate percentage of Original Net Proceeds from the Listing | Unutilized Original Net Proceeds from the Listing as of August 31, 2022 | Reallocated Updated Net Proceeds from the Listing | Unutilized Proceeds from the Listing upon reallocation | Utilized proceeds from the listing upon reallocation from September 1, 2022 to December 31, 2022 | Unutilized proceeds from the listing upon reallocation as of December 31, 2022 | Expected timetable for the use of Unutilized Proceeds from the Listing |
|--|--|--|---|---|--|--|--|--|
| | (HK\$ million) | (%) | (HK\$ million) | (HK\$ million) | (HK\$ million) | (HK\$ million) | (HK\$ million) | |

To develop our short-form video mobile new media monetization business, the net proceeds:

| | | | | | | | | | |
|-----|---|--------|--------|-------|---|-------|------|-------|------------------------------------|
| (1) | Will be used to invest in developing our self-owned user traffic; | 511.11 | 34.10% | 18.83 | – | 18.83 | 8.10 | 10.73 | over the next two and a half years |
| (2) | Will be used to expand our team; | 61.45 | 4.10% | 26.09 | – | 26.09 | – | 26.09 | over the next two and a half years |
| (3) | Will be used to further develop our short-form video technology infrastructure; | 37.47 | 2.50% | 9.10 | – | 9.10 | 2.03 | 7.07 | over the next two and a half years |
| (4) | Will be used to procure high quality copyrights or ownership of high quality interactive entertainment products or license-in high quality interactive entertainment products; and | 265.29 | 17.70% | 32.16 | – | 32.16 | – | 32.16 | over the next two and a half years |
| (5) | Will be used to continuously develop and optimize our algorithms and data collection capabilities to increase the effectiveness of recommendation algorithms for short-form videos. | 23.98 | 1.60% | 1.46 | – | 1.46 | – | 1.46 | over the next two and a half years |

DIRECTORS' REPORT

| The intended use of the net proceeds from the Listing as described in the Prospectus | Original Net Proceeds from the Listing (including net proceeds from the exercise of the Over-allotment Option) | Approximate percentage of Original Net Proceeds from the Listing | Unutilized Original Net Proceeds from the Listing as of August 31, 2022 | Reallocated Updated Net Proceeds from the Listing | Unutilized Proceeds from the Listing upon reallocation | Utilized proceeds from the listing upon reallocation from September 1, 2022 to December 31, 2022 | Unutilized proceeds from the listing upon reallocation as of December 31, 2022 | Expected timetable for the use of Unutilized Proceeds from the Listing |
|--|--|--|---|---|--|--|--|--|
| | (HK\$ million) | (%) | (HK\$ million) | (HK\$ million) | (HK\$ million) | (HK\$ million) | (HK\$ million) | |

To continue to strengthen our capabilities in performance-based mobile new media marketing services, the net proceeds:

| | | | | | | | | |
|---|--------|-------|-------|--------|-------|---|-------|------------------------------------|
| (1) Will be used for potential investments in, or acquisitions of suitable licensed or large agents of top mobile we-media platforms; | 106.42 | 7.10% | 70.21 | – | 70.21 | – | 70.21 | over the next two and a half years |
| (2) Will be used for upgrading and optimizing our technologies, platforms and algorithms; | 46.46 | 3.10% | 22.06 | – | 22.06 | – | 22.06 | over the next two and a half years |
| (3) Will be used to expand our interactive entertainment product offerings; and | 121.41 | 8.10% | 85.77 | -40.00 | 45.77 | – | 45.77 | over the next two and a half years |
| (4) Will be used to increase and diversify our collaboration with licensed or large agents of popular mobile new media platforms in order to capture high-quality mobile new media resources. | 22.48 | 1.50% | 22.48 | – | 22.48 | – | 22.48 | over the next two and a half years |

| The intended use of the net proceeds from the Listing as described in the Prospectus | Original Net Proceeds from the Listing (including net proceeds from the exercise of the Over-allotment Option) | Approximate percentage of Original Net Proceeds from the Listing | Unutilized Original Net Proceeds from the Listing as of August 31, 2022 | Reallocated Updated Net Proceeds from the Listing | Unutilized Proceeds from the Listing upon reallocation | Utilized proceeds from the listing upon reallocation from September 1, 2022 to December 31, 2022 | Unutilized proceeds from the listing upon reallocation as of December 31, 2022 | Expected timetable for the use of Unutilized Proceeds from the Listing |
|---|--|--|---|---|--|--|--|--|
| | (HK\$ million) | (%) | (HK\$ million) | (HK\$ million) | (HK\$ million) | (HK\$ million) | (HK\$ million) | |
| To finance our international expansion, the net proceeds: | | | | | | | | |
| (1) Will be used to establish an overseas office in South Korea or countries in Southeast Asia and to establish an international sales and marketing team; | 61.45 | 4.10% | 61.45 | - | 61.45 | - | 61.45 | over the next two and a half years |
| (2) Will be used for exploring potential investments and acquisitions, including talent trainee agency companies with strong talent resources in South Korea and Southeast Asia; | 38.97 | 2.60% | 38.97 | -38.97 | - | - | - | over the next two and a half years |
| (3) Will be used for procuring user traffic from overseas mobile new media platforms or their agents that provide traffic resources to extend our performance-based mobile new media marketing services to overseas platforms for both domestic marketers and foreign marketers that seek to market their products on overseas short-video platforms; and | 29.98 | 2.00% | 14.80 | +10.92 | 25.72 | - | 25.72 | over the next two and a half years |
| (4) Will be used to develop overseas versions of our technology platforms; | 22.48 | 1.50% | 7.66 | +10.92 | 18.58 | - | 18.58 | over the next two and a half years |
| (5) Will be used to expand overseas sales of E-commerce goods business | - | - | - | +18.97 | 18.97 | 12.15 | 6.82 | over the next two and a half years |
| The net proceeds to develop our culture business: | - | - | - | +60.00 | 60.00 | - | 60.00 | over the next two and a half years |
| For our working capital and general corporate purposes | 149.88 | 10.00% | 23.50 | - | 23.50 | 8.58 | 14.92 | over the next two and a half years |
| Total | 1,498.83 | 100.00% | 434.54 | 21.84 | 456.38 | 30.86 | 425.52 | |

DIRECTORS' REPORT

REASONS FOR AND BENEFITS OF THE CHANGE IN THE USE OF PROCEEDS FROM THE LISTING

The Board is of the opinion that, it is necessary for the Group to further intensify its investment in culture business and overseas sales of E-commerce goods business. The Board believes that the change in the use of gross proceeds from the Listing is beneficial for the Group to satisfy its current operational requirements, and is therefore in the best interests of the Group and the Shareholders as a whole.

USE OF PROCEEDS FROM THE PLACING

On June 6, 2022, the Company, ZZN. Ltd (the "**Top-up Vendor**") and Goldman Sachs (Asia) L.L.C. (the "**Placing Agent**") entered into the Placing and Subscription Agreement, pursuant to which, (i) the Top-up Vendor agreed to sell, and the Placing Agent agreed, as agent of the Top-up Vendor, to procure on a best effort basis purchasers to purchase, 192,000,000 Shares (the "**Placing Shares**") held by the Top-up Vendor (the "**Vendor Placing**") at a price of HK\$3.14 per Placing Share (the "**Placing Price**"); and (ii) the Top-up Vendor conditionally agreed to subscribe for (the "**Subscription**"), and the Company conditionally agreed to issue, 192,000,000 Shares (the "**Subscription Shares**") at the price, which is equivalent to the Placing Price. Completion of the Vendor Placing and the Subscription took place on June 9, 2022 and June 16, 2022, respectively. The Company received total net proceeds of approximately HK\$592.3 million from the Subscription, net of all applicable costs and expenses including commissions, professional fees and out-of-pocket expenses. For details, please refer to the Company's announcements dated June 7, 2022 and June 16, 2022. As of December 31, 2022, the Company has utilized HK\$448.34 million of the proceeds from the placing, and HK\$143.96 million remains unutilized.

The Company intends to apply the net proceeds to support the rapid development of the Group's overseas sales of E-commerce goods business for expanding the scale and consolidating its market position. The Company intends to fully utilize the net proceeds received from the Subscription within the next five years. This expected timeline is based on the best estimation of future market conditions and business operations made by the Company, and remains subject to change based on current and future development of market conditions and actual business needs.

ANNUAL GENERAL MEETING AND CLOSURE OF THE REGISTER OF MEMBERS

For determining the entitlement to attend the AGM of the Company to be held on June 30, 2023, the register of members of the Company will be closed from June 27, 2023 (Tuesday) to June 30, 2023 (Friday), both days inclusive, during which period no transfer of Shares of the Company will be effected. In order to be entitled to attend the AGM, all share transfer documents accompanied by the relevant Share certificates must be lodged for registration with the Company's share registrar in Hong Kong, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong not later than 4:30 p.m. on June 26, 2023.

PURCHASE, SALE OR REDEMPTION OF THE SECURITIES OF THE COMPANY

For the year ended December 31, 2022, the Company has not purchased any Shares. As of the date of this annual report, the Company cancelled 5,341,000 Shares which were repurchased by the Company in 2021 on April 26, 2022.

SUFFICIENCY OF PUBLIC FLOAT

Based on publicly available information and to the knowledge of the Directors, the Company has maintained the public float as required by the Listing Rules as at the date of this annual report.

TAX RELIEF AND EXEMPTION

To the best knowledge of the Directors, none of the Shareholders is entitled to any tax relief and exemption by reason of their holding of the Company's listed securities.

PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Articles of Association, or the law of Cayman Islands being the jurisdiction in which the Company is incorporated under which the Company would be obliged to offer new Shares on a pro-rata basis to existing Shareholders.

AUDITOR

The Company did not change its auditor since its Listing. The Company has appointed Deloitte Touche Tohmatsu as the auditor of the Company for the year ended December 31, 2022. A resolution for the re-appointment of Deloitte Touche Tohmatsu as the auditor of the Company will be proposed at the forthcoming AGM for the approval of Shareholders.

By order of the Board
Joy Spreader Group Inc.
Zhu Zinan
Chairman

Beijing, China
March 31, 2023

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

About this Report

Summary

Joy Spreader Group Inc. (the “**Company**”, together with its subsidiaries, the “**Group**”, “**our Group**”, “**we**”, “**us**”, or “**our**”) is pleased to issue its environmental, social and governance report (the “**Report**”) for 2022 and disclose the Group’s ideas and practices in environmental, social and governance (“**ESG**”) in order to deepen stakeholders’ understanding of our progress and development direction in the issue of sustainability.

Reporting Scope

The time range of this Report is from January 1, 2022 to December 31, 2022 (the “**Reporting Period**”), which is in line with the financial year covered by the 2022 Annual Report of the Group. The Report covers the Company and its subsidiaries.

Reporting Standards

The Report is prepared in accordance with the Environmental, Social and Governance Reporting Guide (the “**ESG Guide**”) in Appendix 27 to the Rules Governing the Listing of Securities (the “**Listing Rules**”) on The Stock Exchange of Hong Kong Limited (the “**Stock Exchange**”) and has complied with the “comply or explain” provisions in the ESG Guide.

Contact Information

If you have any questions or suggestions about the content or format of this report, please contact us through:

- Tel: 010-87726988
- Email: investment@joyspreader.com

Corporate Profile

Joy Spreader Group is a mobile internet marketing group for full industrial chain consisting of interest-based content recommendation algorithm-based marketing business in China, overseas independent electronics E-commerce platform business, culture and entertainment technology business – Web3.0, AIGC, film and television culture and entertainment production, MCN and 1P Traffic.

ESG Management System

The Group is well aware of the importance of ESG governance to the environment, the society and its own long-term development. Therefore, the Group has incorporated ESG factors into its corporate strategic plans and daily operation.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

The Group has established the ESG Management System to clarify the ESG management responsibilities and functions at all levels and assist the Board in understanding the Group's risk management strategies and measures in time. The following sets forth the structure illustrations of the Group's ESG Management System.

| Level | Role | Responsibility |
|-------|---------------------------------|---|
| L1 | the Board | <ul style="list-style-type: none"> - comprehensively supervise the Group's ESG management matters - review ESG report |
| L2 | the ESG task force of the Group | <ul style="list-style-type: none"> - identify the Group's major ESG risks - develop work plan for ESG management - develop ESG goals - carry on ESG performance appraisal |
| L3 | the departments of the Group | <ul style="list-style-type: none"> - specifically implement ESG policies and strategies - collect the Group's ESG data, policies and other relevant information |

Stakeholder Engagement

The stakeholders of the Group include groups such as staff, customers, shareholders and investors, suppliers, governments, communities and the general public. The Group has established close contact with stakeholders via various communication mechanisms to ensure that all issues concerned by the stakeholders are timely understood. The following sets forth an overview of the communication channels between the Group and major stakeholders.

| Stakeholder | Focus of concern | Communication channel |
|-------------|---|---|
| Staff | <ul style="list-style-type: none"> - benefits and welfare - equal promotion opportunities - career development - health and safety | <ul style="list-style-type: none"> - internal email - staff training - staff meeting - staff activities |
| Customers | <ul style="list-style-type: none"> - product safety and quality - customer services - business ethics and integrity - customer information safety | <ul style="list-style-type: none"> - the Group's website - annual report - customer services hotline and email |

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

| Stakeholder | Focus of concern | Communication channel |
|----------------------------|---|---|
| Shareholders and investors | <ul style="list-style-type: none"> - investment return - risk control - corporate governance - consultation transparency | <ul style="list-style-type: none"> - shareholders' meeting - the group's website - annual report |
| Supplier | <ul style="list-style-type: none"> - fair purchase - business ethics and integrity - win-win Cooperation | <ul style="list-style-type: none"> - suppliers' evaluation - meetings and calls concerning business |
| Governments | <ul style="list-style-type: none"> - operate in accordance with laws - pay taxes in accordance with laws - support local development | <ul style="list-style-type: none"> - apply for approval - supervise and inspect |
| Communities and the public | <ul style="list-style-type: none"> - Community Involvement - Job Opportunities - Supporting Community Development | <ul style="list-style-type: none"> - charity and public welfare activities - social recruitment |

1. Environmental impact

The Group understands that environmental protection is a social responsibility for an enterprise and a global trend. As a technology company engaged in the operation of mobile new media intelligent effect marketing business and standalone e-commerce website business overseas, the Group's business was mainly operated in the office during the Reporting Period. Due to the nature of this business, the Group did not generate hazardous waste, and the emissions, greenhouse gases, non-hazardous waste and consumption of natural resources from other operating activities did not have any significant impact on the environment. The Group is committed to minimizing the consumption of environmental resources and striving to create more value with less impact on the environment in a sustainable manner.

The Group paid attention to and fully complied with laws and regulations relating to environmental protection such as the Environmental Protection Law of the People's Republic of China (《中華人民共和國環境保護法》), the Law of the People's Republic of China on the Prevention and Control of Environment Pollution Caused by Solid Wastes (《中華人民共和國固體廢物污染環境防治法》), and the Atmospheric Pollution Prevention and Control Law of the People's Republic of China (《中華人民共和國大氣污染防治法》). The Group did not have any event in violation of relevant laws and regulations in respect of environmental protection during the Reporting Period.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

1.1 Emissions

In terms of emissions from operations, the Group does not generate any emissions from fuel combustion as it does not engage in any industrial production activities. The emissions of the Group are mainly from the use of its own vehicles. During the Reporting Period, due to the expansion of business, the Group added offices in Sichuan province in addition to its existing offices in Beijing, and expanded the number of employees. Therefore, the kilometers travelled of the Group's own vehicles increased significantly as compared to the previous Reporting Period, and the volume of emission of the Group's major emissions increased accordingly. The breakdown of the Group's major emissions by type and volume is set out in the table below:

| Major Emissions | Unit | Volume of emission | |
|-----------------------|----------|--------------------|-------|
| | | 2022 | 2021 |
| Nitrogen oxides (NOx) | Kilogram | 18.2 | 3.0 |
| Sulfur oxides (SOx) | Kilogram | 0.1 | 0.005 |
| Particulate matter | Kilogram | 1.7 | 0.2 |

In terms of the Group's greenhouse gas emissions, direct greenhouse gas emissions are mainly from the use of the Group's own vehicles and indirect greenhouse gas emissions are mainly from the electricity consumption in offices. During the Reporting Period, the Group's direct GHG emissions increased due to the increase in the number of the Group's own vehicles due to business expansion, while the Group's indirect GHG emissions also increased due to the increase in the number of offices and employees. The breakdown of the Group's major GHG emissions and emission intensity is set out in the table below:

| Greenhouse gas emissions | Unit | Volume of emission | |
|--|--------------|--------------------|-------|
| | | 2022 | 2021 |
| Total greenhouse gas emissions | Ton | 257.9 | 133.4 |
| Scope 1: direct greenhouse gases emissions | Ton | 11.3 | 0.9 |
| Scope 2: indirect greenhouse gases emissions | Ton | 246.7 | 132.5 |
| Density of greenhouse gases emissions | Ton/employee | 2.1 | 1.7 |

The Group does not generate or discharge any hazardous waste in the course of its business operations. Non-hazardous waste mainly comes from domestic waste and waste paper, of which domestic waste mainly consists of office waste and food residues. The Group is aware that waste management is a major issue in environmental protection and has introduced and implemented waste management measures to clarify the responsibilities of various departments to collect waste generated in the course of operation and transfer it to professional waste disposal facilities for onward transfer to refuse transfer stations for disposal in accordance with national treatment standards. During the Reporting Period, the breakdown of waste generation and density of the Group is set out in the table below:

| Waste generation | Unit | Volume of emissions | |
|--|---------------|---------------------|------|
| | | 2022 | 2021 |
| Volume of non-hazardous waste generation | Ton | 12.0 | 12.2 |
| Non-hazardous waste generation density | Ton/employees | 0.1 | 0.2 |

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

The Group is aware of its ethical responsibility to reduce emissions of all kinds and has been striving to make its operations more sustainable by implementing a series of environmental management measures. In early 2022, with the expansion of the Group's corporate scale and the expansion of its workforce, the Group set a target of less than 300.0 tons of greenhouse gas emissions. In view of the fact that most of the Group's GHG emissions come from indirect GHG emissions generated by the electricity consumption of the Group's offices, the Group requires its employees to turn off all power, lighting and air-conditioning systems after work each night, reminding them to use energy reasonably and allowing them to work from home, thereby reducing GHG emissions from the Group's operations. As a result, the Group's greenhouse gas emissions in 2022 were 257.9 tons, which was 14.0% lower than the target. In addition, in 2022, we set a target of generating less than 15.0 tons of non-hazardous waste. To achieve this target, we encouraged our employees to use duplex printing and black and white printing to reduce paper consumption, thereby reducing the amount of waste generated. In the end, the actual amount of non-hazardous waste generated by the Group in 2022 was 12.0 tons, which met the target set by and was 20.0% less than the target.

1.2 Use of Resources

The Group aims at rational use of electricity, water and other resources, incorporates and implements the concept of energy saving and emission reduction in the Group's business development and operations, actively implements various energy saving measures and fulfills its commitment to green operations in its actions. A breakdown of the Group's electricity and water consumption during the Reporting Period is set out in the table below:

| Electricity consumption | Unit | Consumption | |
|---------------------------------|-----------------------|--------------|-------|
| | | 2022 | 2021 |
| Electricity consumption | Thousand KWh | 254.8 | 136.9 |
| Electricity consumption density | Thousand KWh/employee | 2.1 | 1.8 |

| Water consumption | Unit | Consumption | |
|---------------------------|--------------|----------------|---------|
| | | 2022 | 2021 |
| Water consumption | Ton | 1,168.0 | 1,177.0 |
| Water consumption density | Ton/employee | 9.7 | 15.1 |

During the Reporting Period, actual electricity and water consumption increased in 2022 compared to 2021 due to an increase in the number of office locations and the fact that most of the Group's employees worked from home in 2021, but the water consumption and water consumption density in 2022 showed a significant decrease due to the joint efforts of the group and employees.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

The Group has attached great importance to the management of rational use of resources. In 2022, the Group has set a target of less than 300.0 thousand kWh of electricity consumption and 1,200.0 tons of water consumption. In order to achieve the targets, the Group implemented a number of energy saving measures, such as enhancing employees' awareness of electricity and water conservation in the Ethics and Code of Conduct for Employees. In addition, the Group requires its employees to turn off all power, lighting and air-conditioning systems after work each day in order to reduce unnecessary electricity consumption in the daily operation of the office. In the end, the electricity and water consumption targets set by the Group in 2022 were achieved.

The Group has a stable source of water supply and does not have problems in obtaining suitable water sources.

The Group is not involved in the manufacturing of any products in the course of its operations and therefore does not use or produce any packaging materials.

1.3 Environment and Natural Resources

During the Reporting Period, the Group's operations were mainly conducted in office premises and did not have any significant impact on Environment and Natural Resources. Nevertheless, the Group has always been committed to minimize its impacts on Environment and Natural Resources through various energy saving and waste reduction measures in a bid to fulfill its social responsibilities.

1.4 Climate change

During the Reporting Period, the Group's operations were mainly conducted within office premises and did not have a significant impact on climate change. Meanwhile, there were no significant climate-related issues affecting the Company's business.

2. Social Impact

The Group firmly believes that talents are the most valuable asset of the Group. Based on this philosophy, the Group recruits talents widely through multiple channels, respects and protects the legitimate rights and interests of each employee, and strives to create an equal, safe and humanistic working environment for its employees and provide them with detailed talent development programs, so that they can progress and grow together with the Group.

The Group continues to promote sustainable development among enterprises in all segments of the supply chain and continuously strengthens the control of environmental and social risks related to supply chain management. Meanwhile, the Group actively undertakes the Group's governance responsibilities and strictly prevents any incidents of bribery, extortion, fraud and money laundering.

The Group keeps abreast of the needs of the community where it operates and actively assumes social responsibility so as to bring positive influence on the development of the community, with the Group's Chairman, Mr. Zhu Zinan, serving as the new chairman of the Supervisory Committee of the Quzheng Charity Foundation.

2.1 Employment

The Group regards its employees as the most important business partners for the growth of the Group and advocates growing together with them to achieve a win-win cooperation. Based on this philosophy, the Group has established and implemented a set of human resources management policies to respect and protect the legitimate rights and interests of the Group's employees and to provide them with a career platform where they can fully utilize their talents.

In respect of recruitment of talents, The Group strictly abides by relevant laws and regulations such as the Labor Law of the People's Republic of China (《中華人民共和國勞動法》), the Labor Contract Law of the People's Republic of China (《中華人民共和國勞動合同法》), the Employment Promotion Law of the People's Republic of China (《中華人民共和國就業促進法》), the Labor Dispute Mediation and Arbitration Law of the People's Republic of China (《中華人民共和國勞動爭議調解仲裁法》), as well as the local labor laws and regulations of Beijing, Chengdu and Xinjiang Uygur Autonomous Region in China when recruiting and hiring employees. The Group's Human Resources Department is responsible for the centralized organization and implementation of recruitment matters. The Group adheres to the principle of open and fair recruitment of talents and conducts comprehensive assessment of candidates and selects the best candidates for employment. During the Reporting Period, the Group actively enhanced its recruitment efforts, mainly through professional headhunters, online recruitment platforms and internal staff promotion mechanisms, as well as other diversified channels to attract a wide range of talents, infusing fresh blood into the Group continuously.

In term of employee benefits and security, the Group strictly abides by relevant laws and regulations such as Labor Law of the People's Republic of China, Regulations of Paid Annual Leave of Employees (《職工帶薪年休假條例》), Provisions of Beijing Municipality on Wage Payment (《北京市工資支付規定》) and Implementation Rules of the Labor Insurance Regulations (《勞動保險條例實施細則》), and has established a competitive remuneration incentive and staff welfare mechanism. The Group provides employees with employee accident insurance, social security supplemental medical insurance, etc., and strictly protects employees' enjoyment of various types of holidays such as public holidays, paid annual leave, sick leave, wedding leave and maternity leave, and provides overtime taxi reimbursement, medical check-ups, regular group building and other welfare and protection measures to enhance employees' sense of belonging and happiness to the Group. Meanwhile, the Group complies with the minimum working age and minimum wage requirements stipulated by the laws, and provides employees with five national statutory social insurance policies in accordance with Beijing Social Insurance Ordinance to protect the legitimate rights and interests of employees.

In terms of equal employment, the Group strictly complies with the Labor Law of the People's Republic of China and other laws and regulations, and integrates the concept of equality and non-discrimination into the recruitment, induction, training, promotion and termination of employment of its employees, treating each employee equally, regardless of gender, religion, race, nationality and marital status, creating a diversified, equal and anti-discriminatory working environment. Meanwhile, for female employees during pregnancy, childbirth and breastfeeding, the Group provides them with pregnancy leave and breastfeeding leave in accordance with the relevant laws and regulations. During the Reporting Period, the Group did not have any cases of discrimination.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

As at the end of the Reporting Period, the Group had 120 full-time employees. A breakdown of the Group's employees by gender, age, employee category and geographical location is set out in the table below:

| Classification | | Number of employees | Employee turnover rate | Number of employees | Employee turnover rate |
|-----------------------|----------------------------------|---------------------|------------------------|---------------------|------------------------|
| | | 2022 | | 2021 | |
| Gender | Male | 59 | 15.0% | 44 | 15.9% |
| | Female | 61 | 10.0% | 34 | 20.6% |
| Age | Under 30 | 56 | 10.8% | 34 | 26.5% |
| | 31-40 | 54 | 10.0% | 39 | 10.3% |
| | 41-50 | 9 | 4.2% | 5 | 20.0% |
| | Over 50 | 1 | 25.0% | 0 | 0.0% |
| Employee category | Senior Management | 4 | – | 5 | – |
| | Middle Management | 22 | – | 16 | – |
| | General employees | 94 | – | 57 | – |
| Geographical location | Beijing | 110 | – | 75 | – |
| | Chengdu, Sichuan Province | 7 | – | 0 | – |
| | Xinjiang Uygur Autonomous Region | 3 | – | 3 | – |

2.2 Health and Safety

The Group strictly complies with the Labor Law of the People's Republic of China, the Law on Prevention and Control of Occupational Diseases of the People's Republic of China, the Work Injury Insurance Ordinance and other national laws and regulations, and puts the protection of the health and safety of all employees in the first place, and always strives to provide a healthy and safe working environment for its employees.

In order to effectively manage the health condition of employees and prevent the occurrence of occupational diseases, the Group organizes pre-employment medical checkups and annual on-the-job medical checkups for employees and establishes an occupational health guardianship file to monitor the occupational health and safety of employees in the course of employment. In addition, the Group regularly inspects office equipment and fire-fighting equipment to maintain a safe and comfortable working environment for its employees. Meanwhile, the Company encourages all employees to actively report any safety hazards found in the workplace to raise their awareness of participation and supervision in safety and security, so as to prevent and reduce the occurrence of accidents.

In 2022, the work and life of our employees were still affected by COVID-19 epidemic. In response to COVID-19 epidemic, the Group strictly complied with the national epidemic prevention and control policy and actively carried out regular epidemic prevention and control work, delivered the epidemic prevention and control notices to employees through announcements and content forwarding, and provided employees with supporting protective facilities such as health code inquiry before joining the Company, office disinfection, nucleic acid testing and body temperature measurement.

During the Reporting Period, the Group had no work-related injuries or work-related fatalities.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

2.3 Development and Training

The Group recognizes that the staff’s development plays a key role in the growth of the Group’s business and attaches great importance to talents cultivation. Hence, the Group has formulated specific talents training plan to improve staff’s professional abilities and support their career development and personal growth. Meanwhile, the Group provides professional orientation training for new employees, customizes the relevant training plans and offers regular and professional training according to the demand of employees in different departments to enhance the competency of staff.

During the Reporting Period, the training activities organized by the Group, by type, primarily include:

- General system: new employees’ induction training, attendance management training
- Working skills: payment reimbursement process training, seal application process training
- Professional knowledge: financial training, compliance training

The Group also encourages its staff to actively participate in internal and external training. During the Reporting Period, the Group organized staff to participate in trainings for director training, financial software, ESG and company secretary.

The following is a breakdown of the percentage of trained employees and average training hours by gender and employee category during the Reporting Period:

| By Gender | Percentage of trained employees | Average training hours (hours/employee) | Percentage of trained employees | Average training hours (hours/employee) |
|-----------|---------------------------------|---|---------------------------------|---|
| | 2022 | 2022 | 2021 | 2021 |

| | | | | |
|--------|------|----|------|----|
| Male | 100% | 28 | 100% | 30 |
| Female | 100% | 32 | 100% | 30 |

| By employee category | Percentage of trained employees | Average training hours (hours/employee) | Percentage of trained employees | Average training hours (hours/employee) |
|----------------------|---------------------------------|---|---------------------------------|---|
| | 2022 | 2022 | 2021 | 2021 |

| | | | | |
|-------------------|------|----|------|----|
| Senior Management | 100% | 25 | 100% | 30 |
| Middle Management | 100% | 30 | 100% | 30 |
| General employees | 100% | 32 | 100% | 30 |

2.4 Labor Standards

The Group strictly complies with relevant laws and regulations such as the Labor Law of the People's Republic of China and the Provisions on the Prohibition of Using Child Labor and strictly prohibits any use of child labor or forced labor.

The Group complies with relevant local laws and regulations in the recruitment process and requires employees to register and verify their ID card information through an interview registration form prior to employment to ensure that they meet the local minimum working age requirements. During the employment induction process, the Group will again confirm the actual age of the candidates by checking their ID documents to ensure that they meet the legal employment age. In addition, the Group has established and implemented an overtime working management system to prohibit involuntary overtime work by employees. Meanwhile, the Group enters into labor contracts with all employees on a voluntary basis and is firmly against forced labor.

During the Reporting Period, the Group did not have any cases of use of child labor or forced labor.

2.5 Supply Chain Management

The major suppliers of the Group are mobile new media relevant resources providers. The Group strives to achieve win-win cooperation with suppliers while strengthening its concerns on the environmental and social risks in supply chains and establishing comprehensive supply chains management mechanism.

As of 2022, the Group has cooperated with 62 suppliers and the breakdown of the Group's cooperating suppliers by geographical location is shown in the table below:

| By geographical location | Number of suppliers |
|--------------------------|---------------------|
| Beijing | 58 |
| Xiamen | 1 |
| Shanghai | 1 |
| Langfang | 2 |

When engaging suppliers, the Group has established a strict supplier management system and set up a dedicated procurement team to select at least three suppliers to provide quotations. The procurement team conducts horizontal comparisons in terms of product price, product quality and service quality to ensure fair competition among suppliers so as to screen out the best quality partners.

The Group is aware of the importance of suppliers to the Group's ability to deliver excellent products and achieve a good reputation. Therefore, in the selection of suppliers, the Group will conduct investigation and evaluation on potential suppliers, including evaluating their goodwill in the industry, customers served in the past, their qualifications, knowing about their channel agency ability and whether the supplier complied with relevant laws and regulations in the past cooperation, participated in bribery, corruption and other prohibited business methods and violated relevant local and national laws and regulations. If the supplier is found to be in breach of the relevant laws or contractual provisions, the Group will immediately terminate the cooperation with that supplier in the future.

In selecting suppliers, the Group gives priority to environmental friendly products and services in order to encourage suppliers to work together to build a green supply chain. Meanwhile, the Group will continue to recommend all suppliers to use environmental friendly products in the process of cooperation.

2.6 Product Responsibility

The Group continues to provide quality mobile new media intelligent performance-based marketing service as well as overseas standalone e-commerce website operation service, and always be committed to improving customers satisfactory. The Group strictly abides with laws and regulations involving product safety, advertisement and customer privacy, such as the Cyber Security Law of the People's Republic of China (《中華人民共和國網絡安全法》), the Advertising Law of the People's Republic of China (《中華人民共和國廣告法》), the Cyber Security Law of the People's Republic of China (《中華人民共和國網絡安全法》), the Copyright Law of the People's Republic of China (《中華人民共和國著作權法》), the Patent Law of the People's Republic of China (《中華人民共和國專利法》) and the Trademark Law of the People's Republic of China (《中華人民共和國商標法》).

The Group keeps track of the quality of products sold or shipped to avoid losses to customers. During the Reporting Period, the Group did not have any incidents of product recalls for safety and health reasons.

The Group attaches great importance to each customer's request and continuously strives to improve the quality of customer services. During the Reporting Period, the Group did not receive any complaints about its products or services.

In respect of the protection of intellectual property rights, the Group attaches great importance to the protection of intellectual property rights and fully implements the management of intellectual property rights both internally and externally. For intellectual property rights that may have a significant impact on the Group's business, such as trademark, patent and copyright, the Group will engage professional agents to make applications in the first instance to protect the interests of the Group to the maximum extent. In the course of cooperation with other entities or individuals, the Group has also formulated detailed rules and entered into relevant legal documents regarding the ownership, scope of use, duration and distribution of subsequent research and development results of intellectual property rights.

In terms of quality assurance process and product recall procedures, the Group has placed great emphasis on strict control of product quality. After receiving the relevant product launching request, the Group's digital marketing department will review the content of the product material to ensure that it complies with China's laws and regulations, and then upload it to the advertising platform, which will further review the quality of the product. For products that do not pass the audit, the advertising platform will send them back to the Group's digital marketing department and notify them the reasons why they have not passed the audit. The staff of digital marketing department will make revision and resubmission the products until they pass the audits.

The Group attaches great importance to information security and customer privacy, and has dedicated staff to keep records of customer information. Access to customer information requires the approval of the department head and general manager.

2.7 Anti-corruption

The Group strictly complies with relevant laws and regulations, including the Criminal Law of the People's Republic of China (《中華人民共和國刑法》), the Company Law of the People's Republic of China (《中華人民共和國公司法》) and Anti-Money Laundering Law of the People's Republic of China (《中華人民共和國反洗錢法》), to strictly eliminate any bribery, extortion, fraud and money laundering incidents.

During the Reporting Period, the Group was not subject to any cases relating to bribery, extortion, fraud and money laundering.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

To prevent any bribery, extortion, fraud and money laundering, the Group required all staff to enter into Letter of Commitment on Non-benefit Transfer by All Employees (《全體員工關於無利益輸送事宜之承諾函》), which clarifies that all staff shall not provide loans or guarantees for units who have business contact with them under the Company's name without its permissions; they shall not privately obtain loans from or with the assistance of business units (other than normal loans from financial institutions); they shall not directly or indirectly hold shares in any form (other than public market stock investment), hold an office, take a part – time job or obtain other benefits in any business units; they shall not accept any articles of value including but not limited to rebates, cash, benefits in kind, securities and coupons, directly or indirectly provided by the business units, or accept and engage in travel, high-grade business dinner and other activities provided by the business units which may affect impartial performance of duties; they shall not conduct any insider transaction or benefits transfer. In case of any of the above circumstances, the Group has the right to make relevant punishments on the employee according to the provisions of laws and regulations, the Group's articles of association and internal management system, and reserves the right to prosecute/charge. In addition, in order to strengthen the Group's internal control and ensure the stable, healthy and sustainable development of the Company, the Group has established and implemented the Provisional Anti-Fraud Rules, which strictly regulate the professional conduct of the Group's senior and middle management and other employees under the guidance of the Group's Anti-fraud Whistle-blowing Acceptance Department (the office of Secretary of the Board). If there is a fraud case, relevant reports may be forwarded through the Company's established phone, reporting box, email, letter, and other channels for whistle-blowing. After the Whistle-blowing Acceptance Department has established a case, it will be transferred to other relevant departments to establish an investigation team for investigation and processing. The Group shall pursue the responsibility of the personnel responsible for the fraud in accordance with the relevant national laws and regulations and the relevant regulations of the Company. If the relevant personnel have violated the laws, the Group will refer them to the judicial authorities for handling in accordance with the laws.

During the Reporting Period, the Group provided anti-corruption training such as "Practical Guide to Integrity for Directors " and "Integrity Management for Success – A Handbook for Managers" to the Group's directors and other Group employees, aiming to regulate and strengthen the anti-corruption awareness of the Group's directors and other Group employees through training contents such as anti-corruption laws and directors' integrity practices.

2.8 Community Investment

The Group firmly believes that the sustainable development of the Group's business cannot be achieved without the support of good community relations. Therefore, the Group has always been committed to corporate social responsibility, understanding the needs of the communities in which it operates, actively participating in community development, promoting joint development between the communities and the Group through diversified community activities, and working together to build a harmonious society.

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Health care is one of the areas where the Group focuses on contributing. In December 2022, Mr. Zhu Zinan, Chairman of the Board of the Group, started to serve as the new Chairman of the Supervisory Committee after the decision of the general meeting of the Board of Directors and the first meeting of the 3rd Board of Directors held online by Quzheng Charity Foundation, with the aim of benefiting more children and families in need and promoting the better development of children’s health. In addition, the Group encourages its employees to actively participate in community welfare and contribute to their communities by devoting their skills and time, thereby bringing positive impact to community development.

| Serial Number | Awards Won by the Group in 2022 | Attachment |
|---------------|---|---|
| 1 | On 30 August 2022, the Group was ranked in the “Dark Horse Emerging Partners List (黑馬新銳合作夥伴榜)” in the annual list of the first half of 2022 published by Star Xingtu (巨量星圖). |  |
| 2 | On 16 December 2022, the Group was awarded the “Small and Mid Cap Social Responsibility Award of the Year (年度中小市值社會責任獎)” in the “Best Listed Companies in Greater China (大中華區最佳上市公司評選)” at the 7th GLH Global Investment Carnival (格隆匯全球投資嘉年華). |  |
| 3 | The Group was awarded the “Best Small and Mid Cap Company Award” in the “7th Zhitong Financial Listed Companies Awards (智通財經上市公司評選)” on 19 December 2022. |  |
| 4 | In 2022, the Group was awarded the “2021 Wenjing Jiahua Supporting Enterprise Award (文菁嘉華支持企業獎)” by the Beijing Dongcheng District Cultural Promotion Bureau. |  |

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INDEPENDENT AUDITOR'S REPORT



TO THE SHAREHOLDERS OF JOY SPREADER GROUP INC.

(Incorporated in the Cayman Islands with limited liability)

OPINION

We have audited the consolidated financial statements of Joy Spreader Group Inc. (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 112 to 203, which comprise the consolidated statement of financial position as at 31 December 2022, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2022, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board (the "IASB") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSA") issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

| Key audit matter | How our audit addressed the key audit matter |
|---|---|
| <p><i>Revenue recognition from sales of E-commerce goods</i></p> <p>We identified occurrence of revenue recognition from contracts with customers in respect of sales of E-commerce goods as a key audit matter because:</p> <ul style="list-style-type: none"> (i) the Group derived its revenue from sales of E-commerce goods amounting to HK\$3,104,605,000 for the year ended 31 December 2022, which is significant to the consolidated statement of profit or loss and other comprehensive income for the year ended 31 December 2022, and represented 83% of the total revenue; (ii) revenue from sales of E-commerce goods increased significantly compared with the year ended 31 December 2021; (iii) it involves critical judgement when the Group considers acting as principal or agent in the transactions of sales of E-commerce goods; and (iv) it is a key performance indicator of the Group and therefore there is a high inherent risk of misstatement; | <p>Our procedures in relation to revenue recognition from contracts with customers in respect of sales of E-commerce goods included:</p> <ul style="list-style-type: none"> • Evaluating the key internal controls relevant to revenue recognition from contracts with customers in respect of sales of E-commerce goods; • Examining, on a sample basis, the key terms set out in the Group's contracts with its customers governing the performance obligations, the associated revenue recognition and the principal versus agent consideration; • Obtaining confirmations for the revenue generated from the Group's major customers; • Inspecting, on a sample basis, the recorded revenue transactions by examining the underlying supporting evidences such as delivery notes and other supporting documents; • Obtaining confirmation for the purchase of goods from the major supplier. |

Details of revenue from sales of E-commerce goods are set out in note 6 to the consolidated financial statements.

INDEPENDENT AUDITOR'S REPORT

OTHER INFORMATION

The directors of the Company are responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

RESPONSIBILITIES OF DIRECTORS AND THOSE CHARGED WITH GOVERNANCE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs issued by the IASB and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As part of an audit in accordance with HKSA's, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

INDEPENDENT AUDITOR'S REPORT

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in the independent auditor's report is Yam Siu Man.

Deloitte Touche Tohmatsu

Certified Public Accountants

Hong Kong

31 March 2023

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 31 December 2022

| | NOTES | Year ended 31 December | |
|--|-------|------------------------|------------------|
| | | 2022 HK\$'000 | 2021 HK\$'000 |
| Revenue | 6 | 3,724,806 | 1,395,894 |
| Cost of revenue | | <u>(3,287,842)</u> | <u>(944,041)</u> |
| Gross profit | | 436,964 | 451,853 |
| Other income | 8 | 37,099 | 15,408 |
| Other expenses | 9 | (16,895) | – |
| Other gains and losses | 10 | 30,054 | (32,762) |
| Impairment losses under expected credit loss model, net of reversal | 11 | (50,956) | (3,271) |
| Distribution and selling expenses | | (523,288) | (41,320) |
| Administrative expenses | | (190,764) | (75,468) |
| Research and development expenses | | (52,771) | (71,786) |
| Share of results of associates | | 445 | 71 |
| Finance costs | 12 | <u>(1,776)</u> | <u>(1,005)</u> |
| (Loss) profit before taxation | 13 | (331,888) | 241,720 |
| Income tax (expense) credit | 15 | <u>(7,232)</u> | <u>2,922</u> |
| (Loss) profit for the year | | <u>(339,120)</u> | <u>244,642</u> |
| (Loss) profit for the year attributable to: | | | |
| Owners of the Company | | (339,450) | 244,642 |
| Non-controlling interests | | <u>330</u> | <u>–</u> |
| | | <u>(339,120)</u> | <u>244,642</u> |

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (Continued)

For the year ended 31 December 2022

| | NOTE | Year ended 31 December | |
|---|------|------------------------|------------------|
| | | 2022 HK\$'000 | 2021 HK\$'000 |
| Other comprehensive (expense) income | | | |
| <i>Items that will not be reclassified to profit or loss:</i> | | | |
| Exchange differences on translation from functional currency to presentation currency | | (210,714) | 63,740 |
| Fair value (loss) gain on equity instruments at fair value through other comprehensive income | | (11,671) | 165 |
| Income tax relating to item that will not be reclassified | | 1,751 | (25) |
| | | <u>(220,634)</u> | <u>63,880</u> |
| <i>Item that may be reclassified subsequently to profit or loss:</i> | | | |
| Exchange differences arising on translation of foreign operations | | (10,461) | 747 |
| Other comprehensive (expense) income for the year, net of income tax | | <u>(231,095)</u> | <u>64,627</u> |
| Total comprehensive (expense) income for the year | | <u>(570,215)</u> | <u>309,269</u> |
| Total comprehensive (expense) income for the year attributable to: | | | |
| Owners of the Company | | (570,545) | 309,269 |
| Non-controlling interests | | 330 | – |
| | | <u>(570,215)</u> | <u>309,269</u> |
| Basic (loss) earnings per share (HK cents) | 16 | <u>(15.03)</u> | <u>11.30</u> |
| Diluted (loss) earnings per share (HK cents) | 16 | <u>(15.03)</u> | <u>N/A</u> |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 December 2022

| | NOTES | As at 31 December | |
|---|-------|-------------------|------------------|
| | | 2022 | 2021 |
| | | HK\$'000 | HK\$'000 |
| NON-CURRENT ASSETS | | | |
| Property, plant and equipment | 18 | 65,987 | 52,005 |
| Right-of-use assets | 19 | 41,916 | 11,325 |
| Intangible assets | 20 | 3,833 | 8,666 |
| Interests in associates | 21 | 35,198 | 36,764 |
| Deferred tax assets | 22 | – | 4,787 |
| Rental deposits | 25 | 5,487 | 2,931 |
| Financial assets at fair value through profit or loss | 28 | 5,597 | – |
| Equity instruments at fair value through other comprehensive income | 23 | 27,970 | 39,143 |
| Prepayments | 27 | 237,100 | – |
| | | 423,088 | 155,621 |
| CURRENT ASSETS | | | |
| Inventories | 24 | 40,254 | – |
| Trade and other receivables and deposits | 25 | 1,263,017 | 449,108 |
| Loan receivables | 26 | 26,308 | 18,346 |
| Prepayments | 27 | 469,649 | 1,188,931 |
| Financial assets at fair value through profit or loss | 28 | 3,077 | 5,383 |
| Investments in films and television dramas | 29 | – | 23,850 |
| Bank deposits | 30 | 38,984 | – |
| Bank balances and cash | 30 | 533,944 | 619,036 |
| | | 2,375,233 | 2,304,654 |
| CURRENT LIABILITIES | | | |
| Trade and other payables | 31 | 294,332 | 122,932 |
| Contract liabilities | | 1,207 | – |
| Lease liabilities | 32 | 13,298 | 14,404 |
| Income tax payable | | 903 | 986 |
| | | 309,740 | 138,322 |
| NET CURRENT ASSETS | | 2,065,493 | 2,166,332 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | 2,488,581 | 2,321,953 |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (Continued)

At 31 December 2022

| | <i>NOTES</i> | As at 31 December | |
|---|--------------|-------------------------|------------------|
| | | 2022 | 2021 |
| | | HK\$'000 | HK\$'000 |
| NON-CURRENT LIABILITIES | | | |
| Lease liabilities | 32 | 29,779 | 2,775 |
| Obligation arising from a forward contract with non-controlling interests | 33 | 42,676 | – |
| Deferred tax liabilities | 22 | 1,845 | 949 |
| | | <u>74,300</u> | <u>3,724</u> |
| NET ASSETS | | <u>2,414,281</u> | <u>2,318,229</u> |
| CAPITAL AND RESERVES | | | |
| Share capital | 34 | 24 | 22 |
| Reserves | 35 | 2,413,927 | 2,318,207 |
| Equity attributable to owners of the Company | | 2,413,951 | 2,318,229 |
| Non-controlling interests | | <u>330</u> | <u>–</u> |
| TOTAL EQUITY | | <u>2,414,281</u> | <u>2,318,229</u> |

The consolidated financial statements on pages 112 to 203 were approved and authorised for issue by the board of directors on 31 March 2023 and are signed on its behalf by:

Zhu Zinan
Director

Qin Jiaxin
Director

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2022

| | Attributable to owners of the Company | | | | | | | | | | Total HK\$'000 |
|--|---------------------------------------|--------------------------------|------------------------------|--|--|----------------------------------|------------------------------------|----------------------------------|----------------------|--|-------------------|
| | Share capital HK\$'000 | Treasury stocks HK\$'000 | Share premium HK\$'000 | Share- based payments reserve HK\$'000 | Fair value through other comprehensive income reserve HK\$'000 | Statutory reserve HK\$'000 | Translation reserve HK\$'000 | Retained earnings HK\$'000 | Subtotal HK\$'000 | Non- controlling interests HK\$'000 | |
| At 1 January 2021 | 22 | - | 1,745,119 | - | 21,073 | 33,034 | 78,130 | 281,584 | 2,158,962 | - | 2,158,962 |
| Profit for the year | - | - | - | - | - | - | - | 244,642 | 244,642 | - | 244,642 |
| Changes in fair value of equity instruments | - | - | - | - | 140 | - | - | - | 140 | - | 140 |
| Exchange differences on translation from functional currency to presentation currency | - | - | - | - | - | - | 63,740 | - | 63,740 | - | 63,740 |
| Exchange differences arising on translation of foreign operations | - | - | - | - | - | - | 747 | - | 747 | - | 747 |
| Other comprehensive income for the year | - | - | - | - | 140 | - | 64,487 | - | 64,627 | - | 64,627 |
| Profit and total comprehensive income for the year | - | - | - | - | 140 | - | 64,487 | 244,642 | 309,269 | - | 309,269 |
| Purchase of shares under share award scheme (note 36) | - | (138,052) | - | - | - | - | - | - | (138,052) | - | (138,052) |
| Purchase of shares pending for cancellation | - | (11,950) | - | - | - | - | - | - | (11,950) | - | (11,950) |
| Appropriation of statutory reserve | - | - | - | - | - | 130,730 | - | (130,730) | - | - | - |
| At 31 December 2021 | 22 | (150,002) | 1,745,119 | - | 21,213 | 163,764 | 142,617 | 395,496 | 2,318,229 | - | 2,318,229 |

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (Continued)

For the year ended 31 December 2022

| | Attributable to owners of the Company | | | | | | | | | | Total HK\$'000 |
|--|---------------------------------------|-----------------------------|---------------------------|--|---|-------------------------------|---------------------------------|-------------------------------|----------------------|---------------------------------------|-------------------|
| | Share capital HK\$'000 | Treasury stocks HK\$'000 | Share premium HK\$'000 | Share-based payments reserve HK\$'000 | Fair value through other comprehensive income reserve HK\$'000 | Statutory reserve HK\$'000 | Translation reserve HK\$'000 | Retained earnings HK\$'000 | Subtotal HK\$'000 | Non-controlling interests HK\$'000 | |
| At 1 January 2022 | 22 | (150,002) | 1,745,119 | - | 21,213 | 163,764 | 142,617 | 395,496 | 2,318,229 | - | 2,318,229 |
| (Loss) profit for the year | - | - | - | - | - | - | - | (339,450) | (339,120) | 330 | (339,120) |
| Changes in fair value of equity instruments | - | - | - | - | (9,920) | - | - | - | (9,920) | - | (9,920) |
| Exchange differences on translation from functional currency to presentation currency | - | - | - | - | - | - | (210,714) | - | (210,714) | - | (210,714) |
| Exchange differences arising on translation of foreign operations | - | - | - | - | - | - | (10,461) | - | (10,461) | - | (10,461) |
| Other comprehensive expense for the year | - | - | - | - | (9,920) | - | (221,175) | - | (231,095) | - | (231,095) |
| (Loss) profit and total comprehensive (expense) income for the year | - | - | - | - | (9,920) | - | (221,175) | (339,450) | (570,545) | 330 | (570,215) |
| Issue of shares (note 34) | 2 | - | 602,878 | - | - | - | - | - | 602,880 | - | 602,880 |
| Transaction costs attributable to issue of shares (note 34) | - | - | (21,833) | - | - | - | - | - | (21,833) | - | (21,833) |
| Cancellation of shares (note 34) | - | 11,950 | (11,950) | - | - | - | - | - | - | - | - |
| Purchase of shares under share award scheme (note 36) | - | (7,280) | - | - | - | - | - | - | (7,280) | - | (7,280) |
| Reduction of share issuance costs in connection with the listing of the shares (note 31) | - | - | 21,841 | - | - | - | - | - | 21,841 | - | 21,841 |
| Recognition of equity-settled share-based payment expenses (note 36) | - | - | - | 70,659 | - | - | - | - | 70,659 | - | 70,659 |
| Vesting of shares (note 36) | - | 138,377 | (68,130) | (70,247) | - | - | - | - | - | - | - |
| Capital contribution from non-controlling interests | - | - | - | - | - | - | - | - | - | 40,294 | 40,294 |
| Obligation arising from a forward contract with non-controlling interests (note 33) | - | - | - | - | - | - | - | - | - | (40,294) | (40,294) |
| Appropriation of statutory reserve | - | - | - | - | - | 13,963 | - | (13,963) | - | - | - |
| At 31 December 2022 | 24 | (6,955) | 2,267,925 | 412 | 11,293 | 177,727 | (78,558) | 42,083 | 2,413,951 | 330 | 2,414,281 |

CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2022

| | Year ended 31 December | |
|---|------------------------|-----------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| OPERATING ACTIVITIES | | |
| (Loss) profit before taxation | (331,888) | 241,720 |
| Adjustments for: | | |
| Interest income | (12,744) | (8,907) |
| Income from films and television dramas | (17,734) | – |
| Share of results of associates | (445) | – |
| Depreciation of property, plant and equipment | 15,567 | 8,274 |
| Depreciation of right-of-use assets | 12,749 | 9,403 |
| Amortisation of intangible assets | 1,935 | 2,477 |
| Amortisation of investments in films and television dramas | 16,895 | – |
| Impairment losses, net of reversal | | |
| – financial assets and under expected credit loss model | 50,956 | 3,271 |
| – intangible assets | 2,330 | – |
| – investments in films and television dramas | 5,826 | – |
| Finance costs | 1,776 | 1,005 |
| Share-based payment expense | 70,659 | – |
| Loss on disposal of property, plant and equipment, net | 2 | 198 |
| Loss on fair value changes of financial assets at fair value through profit or loss | 1,925 | 3,595 |
| Loss on fair value changes of obligation arising from a forward contract with non-controlling interests | 2,375 | – |
| Foreign exchange (gains) losses, net | (56,592) | 26,802 |
| Operating cash flows before movements in working capital | (236,408) | 287,838 |
| Increase in trade and other receivables and deposits | (121,902) | (109,300) |
| Increase in prepayments | (391,165) | (551,722) |
| Increase in inventories | (40,254) | – |
| Increase in trade and other payables | 262,306 | 31,106 |
| Increase in contract liabilities | 1,207 | – |
| Cash used in operations | (526,216) | (342,078) |
| Income tax paid | (77) | (176) |
| Net cash used in operating activities | (526,293) | (342,254) |

CONSOLIDATED STATEMENT OF CASH FLOWS (Continued)

For the year ended 31 December 2022

| | Year ended 31 December | |
|---|------------------------|-----------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| INVESTING ACTIVITIES | | |
| Purchase of property, plant and equipment | (35,099) | (40,124) |
| Purchase of financial assets at fair value through profit or loss | (5,847) | (8,572) |
| Purchase of equity instruments at fair value through other comprehensive income | (3,691) | – |
| Increase in loan receivables | (45,116) | (18,071) |
| Repayment of loan receivables | 26,474 | 37,950 |
| Acquisition of a subsidiary (note 37) | – | (1,128) |
| Interest received | 12,744 | 8,907 |
| Investments in films and television dramas | – | (23,624) |
| Investments in associates | (1,230) | (36,213) |
| Proceeds from disposal of property, plant and equipment | 393 | 2,010 |
| Placement of bank deposits with original maturity of more than three months when acquired | (40,574) | – |
| Net cash used in investing activities | (91,946) | (78,865) |
| FINANCING ACTIVITIES | | |
| Capital contribution from non-controlling interests | 40,294 | – |
| Purchase of shares under share award scheme | (7,280) | (138,052) |
| Repurchase of shares pending for cancellation | – | (11,950) |
| Repayment of lease liabilities | (17,117) | (5,977) |
| Interests paid | (1,776) | (1,005) |
| Proceeds from issue of shares | 593,005 | – |
| Payment of shares issue costs | (19,958) | (11,755) |
| Net cash from (used in) financing activities | 587,168 | (168,739) |
| Net decrease in cash and cash equivalents | (31,071) | (589,858) |
| Cash and cash equivalents at beginning of the year | 619,036 | 1,210,447 |
| Effect of foreign exchange rate changes | (54,021) | (1,553) |
| Cash and cash equivalents at end of the year, represented by bank balances and cash | 533,944 | 619,036 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

1. GENERAL INFORMATION

Joy Spreader Group Inc. (the “Company”) was incorporated and registered in the Cayman Islands on 19 February 2019 as an exempted company with limited liability under the Companies Act of the Cayman Islands and its shares are listed on The Stock Exchange of Hong Kong Limited (“Stock Exchange”) on 23 September 2020. The addresses of the registered office and principal place of business of the Company are disclosed in the corporate information section to the annual report. The principal activities of the Company and its subsidiaries (hereinafter collectively referred to as the “Group”) are provision of digital marketing business and the relevant services and sales of E-commerce goods.

On 30 June 2021, a special resolution was passed by the annual general meeting of the Company that the English name of the Company was changed from “Joy Spreader Interactive Technology. Ltd” to “Joy Spreader Group Inc.”, while the Chinese name of the Company was changed from “乐享互动有限公司” to “樂享集團有限公司” simultaneously. On 7 July 2021, the Registrar of Companies in the Cayman Islands issued a certificate of incorporation on change of name to the Company.

The ultimate holding company and immediate holding company of the Company are ZZN. Ltd. and Laurence mate. Ltd., respectively, which were incorporated in the British Virgin Islands, and are ultimately controlled by Mr. Zhu Zinan, the chairman and chief executive officer of the Company (the “Ultimate Controlling Shareholder”).

The consolidated financial statements are presented in Hong Kong Dollars (“HK\$”), which is different from the Company’s functional currency of Renminbi (“RMB”) and all values are rounded to the nearest thousand (‘000) except when otherwise indicated. The Company’s shares are listed on Stock Exchange, for the convenience of the users of the financial statements, the directors of the Company (the “Directors”) adopted HK\$ as the presentation currency of the Company.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

2. BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS

The Group conducts its business through Beijing Joy Spreader Interactive Network Technology Co., Ltd (“Beijing Joyspreader”) and its subsidiaries, which were established in the People’s Republic of China (the “PRC”) (collectively, the “Consolidated Affiliated Entities”) due to regulatory restrictions on foreign ownership in the Internet cultural business industry in the PRC. Beijing Joyspreader was owned by the Ultimate Controlling Shareholder and other shareholders (collectively referred to as “Joy Spreader Shareholders”). Beijing Joy Spreader Interactive Technology Co., Limited, a wholly-owned subsidiary of the Company established in the PRC (“Joy Spreader WFOE”), has entered into contractual arrangements with Beijing Joyspreader and the Joy Spreader Shareholders on 11 December 2019 (the “Contractual Arrangements”). Pursuant to the Contractual Arrangements, Joy Spreader WFOE is able to:

- exercise effective financial and operational control over the Consolidated Affiliated Entities;
- exercise equity holders’ voting rights of the Consolidated Affiliated Entities;
- receive substantially all of the economic returns generated by the Consolidated Affiliated Entities in consideration for the business support, technical and consulting services provided by Joy Spreader WFOE;
- obtain an irrevocable and exclusive right to purchase all or part of equity interests in the Consolidated Affiliated Entities from the respective equity holders at a minimum purchase price permitted under the PRC laws and regulations. Joy Spreader WFOE may exercise such options at any time until they have acquired all equity interests and/or all assets of the Consolidated Affiliated Entities. In addition, the Consolidated Affiliated Entities are not allowed to sell, transfer, pledge or dispose of any assets, or make any distributions to their equity holders without prior consent of Joy Spreader WFOE; and
- obtain a pledge over the entire equity interest of the Consolidated Affiliated Entities from their equity holders as collateral security for payments of the Consolidated Affiliated Entities due to Joy Spreader WFOE and to secure performance of the Consolidated Affiliated Entities’ obligations under the Contractual Arrangements.

The Group does not have any equity interest in the Consolidated Affiliated Entities. However, as a result of the Contractual Arrangements, the Group has power over the Consolidated Affiliated Entities, has rights to variable returns from its involvement with the Consolidated Affiliated Entities, has the ability to affect those returns through its power over the Consolidated Affiliated Entities and is considered to have control over the Consolidated Affiliated Entities. Consequently, the Company regards the Consolidated Affiliated Entities as indirect subsidiaries. The Group has consolidated the assets, liabilities, revenue, income and expenses of the Consolidated Affiliated Entities in the consolidated financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

3. APPLICATION OF AMENDMENTS TO INTERNATIONAL FINANCIAL REPORTING STANDARDS (“IFRSs”)

Amendments to IFRSs that are mandatorily effective for the current year

In the current year, the Group has applied the following amendments to IFRSs issued by the International Accounting Standards Board (the “IASB”) for the first time, which are mandatorily effective for the annual period beginning on 1 January 2022 for the preparation of the consolidated financial statements:

| | |
|------------------------------|--|
| Amendments to IFRS 3 | Reference to the Conceptual Framework |
| Amendment to IFRS 16 | Covid-19-Related Rent Concessions beyond 30 June 2021 |
| Amendments to IAS 16 | Property, Plant and Equipment – Proceeds before Intended Use |
| Amendments to IAS 37 | Onerous Contracts – Cost of Fulfilling a Contract |
| Amendments to IFRS Standards | Annual Improvements to IFRS Standards 2018-2020 |

The application of the amendments to IFRSs mentioned above in the current year has had no material impact on the Group’s financial positions and performance for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

New and amendments to IFRSs in issue but not yet effective

The Group has not early applied the following new and amendments to IFRSs that have been issued but are not yet effective:

| | |
|---|--|
| IFRS 17 | Insurance Contracts ¹ |
| Amendments to IFRS 10 and IAS 28 | Sale or Contribution of Assets between an Investor and its Associate or Joint Venture ² |
| Amendments to IFRS 16 | Lease Liability in a Sale and Leaseback ³ |
| Amendments to IAS 1 | Classification of Liabilities as Current or Non-current ³ |
| Amendments to IAS 1 | Non-current Liabilities with Covenants ³ |
| Amendments to IAS 1 and IFRS Practice Statement 2 | Disclosure of Accounting Policies ¹ |
| Amendments to IAS 8 | Definition of Accounting Estimates ¹ |
| Amendments to IAS 12 | Deferred Tax related to Assets and Liabilities arising from a Single Transaction ¹ |

¹ Effective for annual periods beginning on or after 1 January 2023.

² Effective for annual periods beginning on or after a date to be determined.

³ Effective for annual periods beginning on or after 1 January 2024.

The Directors anticipate that the application of the above new and amendments to IFRSs will have no material impact on the consolidated financial statements in the foreseeable future.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

4. SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements have been prepared in accordance with IFRSs issued by the IASB. For the purpose of preparation of the consolidated financial statements, information is considered material if such information is reasonably expected to influence decisions made by primary users. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on Stock Exchange and by the Hong Kong Companies Ordinance.

The consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments that are measured at fair values at the end of each reporting period, as explained in the accounting policies set out below.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of IFRS 2 *Share-based Payment*, leasing transactions that are accounted for in accordance with IFRS 16 *Leases* and measurements that have some similarities to fair value but are not fair value, such as net realisable value in IAS 2 *Inventories* or value in use in IAS 36 *Impairment of Assets*.

For financial instruments which are transacted at fair value and a valuation technique that unobservable inputs are to be used to measure fair value in subsequent periods, the valuation technique is calibrated so that at initial recognition the results of the valuation technique equals the transaction price.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Group can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities (including structured entities) controlled by the Company and its subsidiaries. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Group gains control until the date when the Group ceases to control the subsidiary.

Profit or loss and each item of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

Non-controlling interests in subsidiaries are presented separately from the Group's equity therein, which represent present ownership interests entitling their holders to a proportionate share of net assets of the relevant subsidiaries upon liquidation.

Business combinations or asset acquisitions

Optional concentration test

The Group can elect to apply an optional concentration test, on a transaction-by-transaction basis, that permits a simplified assessment of whether an acquired set of activities and assets is not a business. The concentration test is met if substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets. The gross assets under assessment exclude cash and cash equivalents, deferred tax assets, and goodwill resulting from the effects of deferred tax liabilities. If the concentration test is met, the set of activities and assets is determined not to be a business and no further assessment is needed.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Business combinations or asset acquisitions (Continued)

Asset acquisitions

When the Group acquires a group of assets and liabilities that do not constitute a business, the Group identifies and recognises the individual identifiable assets acquired and liabilities assumed by allocating the purchase price first to financial assets/financial liabilities at the respective fair values, the remaining balance of the purchase price is then allocated to the other identifiable assets and liabilities on the basis of their relative fair values at the date of purchase. Such a transaction does not give rise to goodwill or bargain purchase gain.

Investments in associates

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

The results and assets and liabilities of associates are incorporated in these consolidated financial statements using the equity method of accounting. The financial statements of associates used for equity accounting purposes are prepared using uniform accounting policies as those of the Group for like transactions and events in similar circumstances. Appropriate adjustments have been made to conform the associate's accounting policies to those of the Group. Under the equity method, an investment in an associate is initially recognised in the consolidated statement of financial position at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associate. Changes in net assets of the associate other than profit or loss and other comprehensive income are not accounted for unless such changes resulted in changes in ownership interest held by the Group. When the Group's share of losses of an associate exceeds the Group's interest in that associate (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate.

An investment in an associate is accounted for using the equity method from the date on which the investee becomes an associate. On acquisition of the investment in an associate, any excess of the cost of the investment over the Group's share of the net fair value of the identifiable assets and liabilities of the investee is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of the investment, after reassessment, is recognised immediately in profit or loss in the period in which the investment is acquired.

The Group assesses whether there is an objective evidence that the interest in an associate may be impaired. When any objective evidence exists, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with IAS 36 as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs of disposal) with its carrying amount. Any impairment loss recognised is not allocated to any asset, including goodwill, that forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognised in accordance with IAS 36 to the extent that the recoverable amount of the investment subsequently increases.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investments in associates (Continued)

When a group entity transacts with an associate of the Group, profits and losses resulting from the transactions with the associate are recognised in the consolidated financial statements only to the extent of interests in the associate that are not related to the Group.

Revenue from contracts with customers

The Group recognises revenue when (or as) a performance obligation is satisfied, i.e. when “control” of the goods or services underlying the particular performance obligation is transferred to the customer.

A performance obligation represents a good or service (or a bundle of goods or services) that is distinct or a series of distinct goods or services that are substantially the same.

Control is transferred over time and revenue is recognised over time by reference to the progress towards complete satisfaction of the relevant performance obligation if one of the following criteria is met:

- the customer simultaneously receives and consumes the benefits provided by the Group’s performance as the Group performs;
- the Group’s performance creates or enhances an asset that the customer controls as the Group performs; or
- the Group’s performance does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date.

Otherwise, revenue is recognised at a point in time when the customer obtains control of the distinct good or service.

A contract liability represents the Group’s obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer.

Services

The Group’s main services are provision of performance-based we-media marketing services for various types of products (including mobile applications, mobile games, online literature, branding and activities, etc.). The Group normally acquires the advertising traffic of different online platforms from the suppliers (which are we-media publishers including WeChat official accounts and information flow platforms). By analysing the products provided by the customers and the potential we-media publisher’s content and follower base using the Group’s proprietary algorithms, the Group is able to identify and distribute tailored product portfolio to targeted subscribers through the acquired advertising traffic from suitable we-media publishers.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue from contracts with customers (Continued)

Services (Continued)

The Group recognises revenue at a point in time when specific services are provided based on the results of the advertising display on relevant we-media platforms which are confirmed with the customers monthly.

Sale of goods

Revenue from the sale of goods is recognised when control of the goods has been transferred based on the terms of the sale contracts.

In most cases, the control of goods has been transferred upon delivery when the goods have been shipped at the Group's leased warehouse.

Variable consideration

For contracts that contain variable consideration, the Group estimates the amount of consideration to which it will be entitled using either (a) the expected value method or (b) the most likely amount, depending on which method better predicts the amount of consideration to which the Group will be entitled.

The estimated amount of variable consideration is included in the transaction price only to the extent that it is highly probable that such an inclusion will not result in a significant revenue reversal in the future when the uncertainty associated with the variable consideration is subsequently resolved.

At the end of each reporting period, the Group updates the estimated transaction price (including updating its assessment of whether an estimate of variable consideration is constrained) to represent faithfully the circumstances present at the end of the reporting period and the changes in circumstances during the reporting period.

Principal versus agent

When another party is involved in providing goods or services to a customer, the Group determines whether the nature of its promise is a performance obligation to provide the specified goods or services itself (i.e. the Group is a principal) or to arrange for those goods or services to be provided by the other party (i.e. the Group is an agent).

The Group is a principal if it controls the specified good or service before that good or service is transferred to a customer.

The Group is an agent if its performance obligation is to arrange for the provision of the specified good or service by another party. In this case, the Group does not control the specified good or service provided by another party before that good or service is transferred to the customer. When the Group acts as an agent, it recognises revenue in the amount of any fee or commission to which it expects to be entitled in exchange for arranging for the specified goods or services to be provided by the other party.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Leases

Definition of a lease

A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

For contracts entered into or modified on or after the date of initial application of IFRS 16 or arising from business combinations, the Group assesses whether a contract is or contains a lease based on the definition under IFRS 16 at inception, modification date or acquisition date, as appropriate. Such contract will not be reassessed unless the terms and conditions of the contract are subsequently changed.

The Group as lessee

Allocation of consideration to components of a contract

For a contract that contains a lease component and one or more additional lease or non-lease components, the Group allocates the consideration in the contract to each lease component on the basis of the relative stand-alone price of the lease component and the aggregate stand-alone price of the non-lease components.

The Group applies practical expedient not to separate non-lease components from lease component, and instead account for the lease component and any associated non-lease components as a single lease component.

Short-term leases

The Group applies the short-term lease recognition exemption to leases of buildings that have a lease term of 12 months or less from the commencement date and do not contain a purchase option. Lease payments on short-term leases are recognised as expense on a straight-line basis or another systematic basis over the lease term.

Right-of-use assets

The cost of right-of-use assets includes:

- the amount of the initial measurement of the lease liability;
- any lease payments made at or before the commencement date; and
- any initial direct costs incurred by the Group.

Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities.

Right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term.

The Group presents right-of-use assets as a separate line item on the consolidated statement of financial position.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Leases (Continued)

The Group as lessee (Continued)

Lease liabilities

At the commencement date of a lease, the Group recognises and measures the lease liability at the present value of lease payments that are unpaid at that date. In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable.

The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable.

After the commencement date, lease liabilities are adjusted by interest accretion and lease payments.

The Group presents lease liabilities as a separate line item on the consolidated statement of financial position.

Lease modifications

The Group accounts for a lease modification as a separate lease if:

- the modification increases the scope of the lease by adding the right to use one or more underlying assets; and
- the consideration for the leases increases by an amount commensurate with the stand-alone price for the increase in scope and any appropriate adjustments to that stand-alone price to reflect the circumstances of the particular contract.

For a lease modification that is not accounted for as a separate lease, the Group remeasures the lease liability, less any lease incentives receivable, based on the lease term of the modified lease by discounting the revised lease payments using a revised discount rate at the effective date of the modification.

The Group accounts for the remeasurement of lease liabilities by making corresponding adjustments to the relevant right-of-use asset.

Foreign currencies

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recognised at the rates of exchanges prevailing on the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on the retranslation of monetary items, are recognised in profit or loss in the period in which they arise.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Foreign currencies (Continued)

For the purposes of presenting the consolidated financial statements, the assets and liabilities of the Group's foreign operations are translated using exchange rates prevailing at the end of the reporting period. Income and expenses items are translated at the average exchange rates for the year, unless exchange rates fluctuate significantly during the year, in which case, the exchange rates prevailing at the dates of transactions are used. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in equity under the heading of translation reserve (attributed to non-controlling interests as appropriate).

On the disposal of a foreign operation (that is, a disposal of the Group's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation, or a partial disposal of an interest in a joint arrangement or an associate that includes a foreign operation of which the retained interest becomes a financial asset), all of the exchange differences accumulated in equity in respect of that operation attributable to the owners of the Company are reclassified to profit or loss.

In addition, in relation to a partial disposal of a subsidiary that does not result in the Group losing control over the subsidiary, the proportionate share of accumulated exchange differences are re-attributed to non-controlling interests and are not recognised in profit or loss. For all other partial disposals (i.e. partial disposals of associates that do not result in the Group losing significant influence), the proportionate share of the accumulated exchange differences is reclassified to profit or loss.

Exchange differences relating to the retranslation of the Group's net assets in RMB to the Group's presentation currency (i.e. HK\$) are recognised directly in other comprehensive income and accumulated in translation reserve. Such exchange differences accumulated in the translation reserve are not reclassified to profit or loss subsequently.

Borrowing costs

All borrowing costs are recognised in profit or loss in the period in which they are incurred.

Government grants

Government grants are not recognised until there is reasonable assurance that the Group will comply with the conditions attaching to them and that the grants will be received.

Government grants related to income that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Group with no future related costs are recognised in profit or loss in the period in which they become receivable. Such grants are presented under "other income".

Employee benefits

Retirement benefit costs

Payments to the retirement funds scheme managed by local social security bureau in accordance with the government regulations in the PRC, are recognised as an expense when employees have rendered service entitling them to the contributions.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Employee benefits (Continued)

Short-term employee benefits

Short term employee benefits are recognised at the undiscounted amount of the benefits expected to be paid as and when employees rendered the services. All short-term employee benefits are recognised as an expense unless another IFRS requires or permits inclusion of the benefit in the cost of an asset.

A liability is recognised for benefits accruing to employees (such as wages and salaries and annual leave) after deducting any amount already paid.

Share-based payments

Equity-settled share-based payment transactions

Shares granted to employees

Equity-settled share-based payments to employees and others providing similar services are measured at the fair value of the equity instruments at the grant date.

The fair value of the equity-settled share-based payments determined at the grant date without taking into consideration all non-market vesting conditions is expensed on a straight-line basis over the vesting period, based on the Group's estimate of equity instruments that will eventually vest, with a corresponding increase in equity (share-based payments reserve). At the end of each reporting period, the Group revises its estimate of the number of equity instruments expected to vest based on assessment of all relevant non-market vesting conditions. The impact of the revision of the original estimates, if any, is recognised in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to the share-based payments reserve. For shares that vest immediately at the date of grant, the fair value of the shares granted is expensed immediately to profit or loss.

When shares granted are vested, the amount previously recognised in share-based payments reserve will be transferred to treasury stocks and the difference between the amount previously recognised in share-based payments reserve and the cost for repurchasing the shares will be transferred from treasury stocks to share premium.

Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from (loss) profit before taxation because of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Taxation (Continued)

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. In addition, deferred tax liabilities are not recognised if the temporary difference arises from the initial recognition of goodwill.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries and interests in associates, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rate (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

For the purposes of measuring deferred tax for leasing transactions in which the Group recognises the right-of-use assets and the related lease liabilities, the Group first determines whether the tax deductions are attributable to the right-of-use assets or the lease liabilities.

For leasing transactions in which the tax deductions are attributable to the lease liabilities, the Group applies IAS 12 *Income Taxes* requirements to right-of-use assets and lease liabilities separately. Temporary differences on initial recognition of the relevant right-of-use assets and lease liabilities are not recognised due to application of the initial recognition exemption. Temporary differences arising from subsequent revision to the carrying amounts of right-of-use assets and lease liabilities, resulting from remeasurement of lease liabilities and lease modifications, that are not subject to initial recognition exemption are recognised on the date of remeasurement or modification.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Taxation (Continued)

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied to the same taxable entity by the same taxation authority.

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively.

In assessing any uncertainty over income tax treatments, the Group considers whether it is probable that the relevant tax authority will accept the uncertain tax treatment used, or proposed to be used by individual group entities in their income tax filings. If it is probable, the current and deferred taxes are determined consistently with the tax treatment in the income tax filings. If it is not probable that the relevant taxation authority will accept an uncertain tax treatment, the effect of each uncertainty is reflected by using either the most likely amount or the expected value.

Property, plant and equipment

Property, plant and equipment including furniture, fixtures and equipment, vehicles and leasehold improvement are tangible assets that are held for use in the production or supply of goods or services, or for administrative purposes. Property, plant and equipment are stated in the consolidated statement of financial position at cost less subsequent accumulated depreciation and subsequent accumulated impairment losses, if any.

Depreciation is recognised so as to write off the cost of assets less their residual values over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

Intangible assets

Intangible assets acquired separately

Intangible assets with finite useful lives that are acquired separately are carried at costs less accumulated amortisation and any accumulated impairment losses. Amortisation for intangible assets with finite useful lives is recognised on a systematic basis over their estimated useful lives. The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Intangible assets (Continued)

Research and development expenditure

Expenditure on research activities is recognised as an expense in the period in which it is incurred.

Where no internally-generated intangible asset can be recognised, development expenditure is recognised in profit or loss in the period in which it is incurred.

Impairment of property, plant and equipment, right-of-use assets and intangible assets

At the end of each reporting period, the Group reviews the carrying amounts of its property, plant and equipment, right-of-use assets and intangible assets with finite useful lives to determine whether there is any indication that these assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the relevant asset is estimated in order to determine the extent of the impairment loss (if any).

The recoverable amount of property, plant and equipment, right-of-use assets and intangible assets are estimated individually. When it is not possible to estimate the recoverable amount individually, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

In testing a cash-generating unit for impairment, corporate assets are allocated to the relevant cash-generating unit when a reasonable and consistent basis of allocation can be established, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be established. The recoverable amount is determined for the cash-generating unit or group of cash-generating units to which the corporate asset belongs, and is compared with the carrying amount of the relevant cash-generating unit or group of cash-generating units.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset (or a cash-generating unit) for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or a cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or a cash-generating unit) is reduced to its recoverable amount. For corporate assets or portion of corporate assets which cannot be allocated on a reasonable and consistent basis to a cash-generating unit, the Group compares the carrying amount of a group of cash-generating units, including the carrying amounts of the corporate assets or portion of corporate assets allocated to that group of cash-generating units, with the recoverable amount of the group of cash-generating units. In allocating the impairment loss, the impairment loss is allocated first to reduce the carrying amount of any goodwill (if applicable) and then to the other assets on a pro-rata basis based on the carrying amount of each asset in the unit or the group of cash-generating units. The carrying amount of an asset is not reduced below the highest of its fair value less costs of disposal (if measurable), its value in use (if determinable) and zero. The amount of the impairment loss that would otherwise have been allocated to the asset is allocated pro rata to the other assets of the unit or the group of cash-generating units. An impairment loss is recognised immediately in profit or loss.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Impairment of property, plant and equipment, right-of-use assets and intangible assets (Continued)

Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit or a group of cash-generating units) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or a cash-generating unit or a group of cash-generating units) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

Investments in films and television dramas

The Group has certain investments in films and television dramas projects which entitle the Group to share certain percentage of income to be generated from the related films/television dramas based on the proportion of investment amounts as specified in respective investment agreements.

The investments are carried at cost less any accumulated impairment losses (if any). The costs of investments are recognised as expenses upon the entitlement of income in accordance with respective agreements on revenue-based method.

The Group reviews and revises estimates of total projected revenue at the end of each reporting period. If estimates are revised, the Group adjusts the amount of total projected revenue (denominator) from the period when such changes in estimates take place and re-calculated the ratio for amortisation of the investments in films and television dramas. The effect from changes in estimates is recognised on a prospective basis.

At the end of each reporting period, both internal and external market information is considered when assessing whether there is any indication that investments in films and television dramas are impaired. If any such indication exists, the carrying amounts of such assets are assessed and where relevant, impairment losses are recognised to reduce the asset to its estimated recoverable amounts. Such impairment losses are recognised in profit or loss.

Cash and cash equivalents

For the purposes of the consolidated statement of cash flows, cash and cash equivalents consist of:

- (a) cash, which comprises of cash on hand and demand deposits, excluding bank balances that are subject to regulatory restrictions that result in such balances no longer meeting the definition of cash; and
- (b) cash equivalents, which comprises of short-term (generally with original maturity of three months or less), highly liquid investments that are readily convertible to a known amount of cash and which are subject to an insignificant risk of changes in value. Cash equivalents are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Inventories

Inventories are stated at the lower of cost and net realisable value. Costs of inventories are determined on a first-in, first-out method. Net realisable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale. Costs necessary to make the sale include incremental costs directly attributable to the sale and other necessary costs which the Group must incur to make the sale.

Financial instruments

Financial assets and financial liabilities are recognised when a group entity becomes a party to the contractual provisions of the instrument. All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the market place.

Financial assets and financial liabilities are initially measured at fair value except for trade receivables arising from contracts with customers which are initially measured in accordance with IFRS 15 *Revenue from Contracts with Customers*. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets or financial liabilities at fair value through profit or loss ("FVTPL")) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at FVTPL are recognised immediately in profit or loss.

The effective interest method is a method of calculating the amortised cost of a financial asset or financial liability and of allocating interest income and interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts and payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset or financial liability, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Financial assets

Classification and subsequent measurement of financial assets

Financial assets that meet the following conditions are subsequently measured at amortised cost:

- the financial asset is held within a business model whose objective is to collect contractual cash flows; and
- the contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

All other financial assets are subsequently measured at FVTPL, except that at initial recognition of a financial asset the Group may irrevocably elect to present subsequent changes in fair value of an equity investment in other comprehensive income if that equity investment is neither held for trading nor contingent consideration recognised by an acquirer in a business combination to which IFRS 3 *Business Combinations* applies.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Financial instruments (Continued)

Financial assets (Continued)

Classification and subsequent measurement of financial assets (Continued)

A financial asset is held for trading if:

- it has been acquired principally for the purpose of selling in the near term; or
- on initial recognition it is a part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

(i) Amortised cost and interest income

Interest income is recognised using the effective interest method for financial assets measured subsequently at amortised cost. Interest income is calculated by applying the effective interest rate to the gross carrying amount of a financial asset, except for financial assets that have subsequently become credit-impaired (see below). For financial assets that have subsequently become credit-impaired, interest income is recognised by applying the effective interest rate to the amortised cost of the financial asset from the next reporting period. If the credit risk on the credit-impaired financial instrument improves so that the financial asset is no longer credit-impaired, interest income is recognised by applying the effective interest rate to the gross carrying amount of the financial asset from the beginning of the reporting period following the determination that the asset is no longer credit-impaired.

(ii) Equity instruments designated as at fair value through other comprehensive income ("FVTOCI")

Investments in equity instruments at FVTOCI are subsequently measured at fair value with gains and losses arising from changes in fair value recognised in other comprehensive income and accumulated in the fair value through other comprehensive income reserve; and are not subject to impairment assessment. The cumulative gain or loss will not be reclassified to profit or loss on disposal of the equity investments, and will continue to be held in the FVTOCI reserve.

Dividends from these investments in equity instruments are recognised in profit or loss when the Group's right to receive the dividends is established, unless the dividends clearly represent a recovery of part of the cost of the investment. Dividends are included in the "other income" line item in profit or loss.

(iii) Financial assets at FVTPL

Financial assets that do not meet the criteria for being measured at amortised cost or FVTOCI or designated as FVTOCI are measured at FVTPL.

Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any fair value gains or losses recognised in profit or loss. The net gain or loss recognised in profit or loss excludes any dividend or interest earned on the financial asset and is included in the "other gains and losses" line item.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Financial instruments (Continued)

Financial assets (Continued)

Impairment of financial assets subject to impairment assessment under IFRS 9

The Group performs impairment assessment under expected credit loss (“ECL”) model on financial assets (including trade and other receivables and deposits, loan receivables, bank deposits and bank balances), which are subject to impairment assessment under IFRS 9. The amount of ECL is updated at each reporting date to reflect changes in credit risk since initial recognition.

Lifetime ECL represents the ECL that will result from all possible default events over the expected life of the relevant instrument. In contrast, 12-month ECL (“12m ECL”) represents the portion of lifetime ECL that is expected to result from default events that are possible within 12 months after the reporting date. Assessments are done based on the Group’s historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current conditions at the reporting date as well as the forecast of future conditions.

The Group always recognises lifetime ECL for trade receivables. The ECL on these assets are assessed collectively using a provision matrix with appropriate groupings except that significant balances or credit-impaired are assessed individually.

For all other instruments, the Group measures the loss allowance equal to 12m ECL, unless there has been a significant increase in credit risk since initial recognition, in which case the Group recognises lifetime ECL. The assessment of whether lifetime ECL should be recognised is based on significant increases in the likelihood or risk of a default occurring since initial recognition.

(i) Significant increase in credit risk

In assessing whether the credit risk has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition. In making this assessment, the Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort.

In particular, the following information is taken into account when assessing whether credit risk has increased significantly:

- an actual or expected significant deterioration in the financial instrument’s external (if available) or internal credit rating;
- significant deterioration in external market indicators of credit risk, e.g. a significant increase in the credit spread, the credit default swap prices for the debtor;

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Financial instruments (Continued)

Financial assets (Continued)

Impairment of financial assets subject to impairment assessment under IFRS 9 (Continued)

(i) Significant increase in credit risk (Continued)

- existing or forecast adverse changes in business, financial or economic conditions that are expected to cause a significant decrease in the debtor's ability to meet its debt obligations;
- an actual or expected significant deterioration in the operating results of the debtor;
- an actual or expected significant adverse change in the regulatory, economic, or technological environment of the debtor that results in a significant decrease in the debtor's ability to meet its debt obligations.

Irrespective of the outcome of the above assessment, the Group presumes that the credit risk has increased significantly since initial recognition when contractual payments are more than 30 days past due, unless the Group has reasonable and supportable information that demonstrates otherwise.

The Group regularly monitors the effectiveness of the criteria used to identify whether there has been a significant increase in credit risk and revises them as appropriate to ensure that the criteria are capable of identifying significant increase in credit risk before the amount becomes past due.

(ii) Definition of default

For internal credit risk management, the Group considers an event of default occurs when information developed internally or obtained from external sources indicates that the debtor is unlikely to pay its creditors, including the Group, in full (without taking into account any collaterals held by the Group).

Irrespective of the above, the Group considers that default has occurred when a financial asset is more than 90 days past due unless the Group has reasonable and supportable information to demonstrate that a more lagging default criterion is more appropriate.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Financial instruments (Continued)

Financial assets (Continued)

Impairment of financial assets subject to impairment assessment under IFRS 9 (Continued)

(iii) Credit-impaired financial assets

A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. Evidence that a financial asset is credit-impaired includes observable data about the following events:

- (a) significant financial difficulty of the issuer or the borrower;
- (b) a breach of contract, such as a default or past due event;
- (c) the lender(s) of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession(s) that the lender(s) would not otherwise consider;
- (d) it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
- (e) the disappearance of an active market for that financial asset because of financial difficulties.

(iv) Write-off policy

The Group writes off a financial asset when there is information indicating that the counterparty is in severe financial difficulty and there is no realistic prospect of recovery, for example, when the counterparty has been placed under liquidation or has entered into bankruptcy proceedings. Financial assets written off may still be subject to enforcement activities under the Group's recovery procedures, taking into account legal advice where appropriate. A write-off constitutes a derecognition event. Any subsequent recoveries are recognised in profit or loss.

(v) Measurement and recognition of ECL

The measurement of ECL is a function of the probability of default, loss given default (i.e. the magnitude of the loss if there is a default) and the exposure at default. The assessment of the probability of default and loss given default is based on historical data and forward-looking information. Estimation of ECL reflects an unbiased and probability-weighted amount that is determined with the respective risks of default occurring as the weights. The Group uses a practical expedient in estimating ECL on trade receivables using a provision matrix taking into consideration historical credit loss experience, adjusted for forward-looking information that is available without undue cost or effort.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Financial instruments (Continued)

Financial assets (Continued)

Impairment of financial assets subject to impairment assessment under IFRS 9 (Continued)

(v) Measurement and recognition of ECL (Continued)

Generally, the ECL is the difference between all contractual cash flows that are due to the Group in accordance with the contract and the cash flows that the Group expects to receive, discounted at the effective interest rate determined at initial recognition.

Lifetime ECL for certain trade receivables are considered on a collective basis taking into consideration past due information and relevant credit information such as forward-looking macroeconomic information.

For collective assessment, the Group takes into consideration the following characteristics when formulating the grouping:

- Past-due status;
- Nature, size and industry of debtors; and
- External credit ratings where available.

The grouping is regularly reviewed by the management of the Group to ensure the constituents of each group continue to share similar credit risk characteristics.

Interest income is calculated based on the gross carrying amount of the financial asset unless the financial asset is credit-impaired, in which case interest income is calculated based on amortised cost of the financial asset.

The Group recognises an impairment gain or loss in profit or loss for all financial instruments by adjusting their carrying amount, with the exception of trade and other receivables and deposits and loan receivables where the corresponding adjustment is recognised through a loss allowance account.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Financial instruments (Continued)

Financial assets (Continued)

Derecognition of financial assets

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity.

On derecognition of a financial asset measured at amortised cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in profit or loss.

On derecognition of an investment in equity instruments which the Group has elected on initial recognition to measure at FVTOCI, the cumulative gain or loss previously accumulated in the fair value through other comprehensive income reserve is not reclassified to profit or loss, and will continue to be held in the FVTOCI reserve.

Financial liabilities and equity

Classification as debt or equity

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument.

Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recognised at the proceeds received, net of direct issue costs.

Repurchase of the Company's own equity instruments is recognised and deducted directly in equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Company's own equity instruments.

Financial liabilities

All financial liabilities are subsequently measured at amortised cost using the effective interest method or at FVTPL.

Financial liabilities at FVTPL

Financial liabilities are classified as at FVTPL when the financial liability is (i) contingent consideration of an acquirer in a business combination to which IFRS 3 applies, (ii) held for trading or (iii) it is designated as at FVTPL.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

4. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Financial instruments (Continued)

Financial liabilities and equity (Continued)

Financial liabilities at FVTPL (Continued)

A financial liability is held for trading if:

- it has been acquired principally for the purpose of repurchasing it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative, except for a derivative that is a financial guarantee contract or a designated and effective hedging instrument.

Obligation arising from a forward contract on shares of a subsidiary entered with non-controlling shareholders

The gross financial liability arising from the forward contract is recognised when contractual obligation to repurchase the shares in a subsidiary from non-controlling interests is established. The liability for the share redemption amount is initially recognised and measured at present value of the estimated repurchase price with the corresponding debit to the non-controlling interests. In subsequent periods, the changes in the carrying amount of obligation under the forward contract with non-controlling interests are recognised in profit or loss.

Financial liabilities at amortised cost

Financial liabilities including trade and other payables are subsequently measured at amortised cost, using the effective interest method.

Derecognition of financial liabilities

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

5. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in note 4, the Directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Critical judgements in applying accounting policies

The followings are the critical judgements, apart from those involving estimations (see below) that the Directors have made in the process of applying the Group's accounting policies and that have the most significant effect on the amounts recognised in the consolidated financial statements.

Consolidation of the Consolidated Affiliated Entities

The Group obtained control of the Consolidated Affiliated Entities by entering into a series of Contractual Arrangements. Nevertheless, the Contractual Arrangements and other measures may not be as effective as direct legal ownership in providing the Group with direct control over the Consolidated Affiliated Entities and uncertainties presented by the PRC legal system could impede the Group's beneficiary rights of the results, assets and liabilities of the Consolidated Affiliated Entities. The Directors, based on the advice of its legal counsel, consider that the Contractual Arrangements are in compliance with the relevant PRC Laws and are legally enforceable. Therefore, the Group has control over the Consolidated Affiliated Entities as a result of the Contractual Arrangements and accordingly, the Group has consolidated the Consolidated Affiliated Entities.

Principal versus agent consideration

The Group engages in trading of E-commerce goods. The Group concluded that the Group acts as the principal for such transactions as it controls the specified good before it is transferred to the customer after taking into consideration indicators such as the Group is primarily responsible for fulfilling the promise to provide the goods and has inventory risk. When the Group satisfies the performance obligation, the Group recognises trading revenue in the gross amount of consideration to which the Group expects to be entitled as specified in the contracts.

During the year ended 31 December 2022, the Group recognised revenue relating to trading of E-commerce goods of HK\$3,104,605,000 (2021: HK\$147,868,000).

Key sources of estimation uncertainty

The followings are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that may have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

5. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (Continued)

Key sources of estimation uncertainty (Continued)

Provision of ECL for trade receivables

Trade receivables with significant balances or credit-impaired are assessed for ECL individually by reference to aging, past default experience and current past due exposure of the debtor, and an analysis of the debtor's current financial position.

In addition, the Group uses practical expedient in estimating ECL on trade receivables which are not assessed individually by using a provision matrix. The provision rates are based on aging of debtors as groupings of various debtors taking into consideration the Group's historical default rates and forward-looking information that is reasonable and supportable available without undue costs or effort. At every reporting date, the historical observed default rates are reassessed and changes in the forward-looking information are considered.

The provision of ECL is sensitive to changes in estimates. The information about the ECL and the Group's trade receivables are disclosed in notes 39(b) and 25.

Fair value measurement of equity instruments at FVTOCI

As at 31 December 2022, certain of the Group's unlisted equity securities amounting to HK\$24,612,000 (2021: HK\$39,143,000) were measured at FVTOCI categorised within Level 3 of the fair value hierarchy with fair value being determined based on significant unobservable inputs using valuation techniques. Judgement and estimation are required in establishing the relevant valuation techniques and the relevant inputs thereof. Changes in assumptions relating to these factors could result in material adjustments to the fair value of these instruments. See note 39(c) for further disclosures.

Impairment of investments in films and television dramas

The Group assesses at the end of the reporting period whether there is any indication for impairment of investments in films and television dramas and further assesses if they have suffered any impairment. Such assessment is performed on film-by-film and drama-by-drama for television at the end of the reporting period. The management of the Group determined the provision for impairment of investments in films and television dramas based on the estimation of future cash flow. The information about the investments in films and television dramas is disclosed in note 29.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

6. REVENUE

(i) Disaggregation of revenue from contracts with customers

| | Year ended 31 December | |
|--|------------------------|-----------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Types of goods or services | | |
| Provision of performance-based we-media marketing services | | |
| Interactive entertainment and digital products marketing | 311,056 | 959,674 |
| E-commerce products marketing | 307,078 | 288,352 |
| | 618,134 | 1,248,026 |
| Sales of E-commerce goods | 3,104,605 | 147,868 |
| Others | 2,067 | – |
| | 3,724,806 | 1,395,894 |
| Timing of revenue recognition | | |
| A point in time | 3,724,806 | 1,395,894 |

(ii) Performance obligations for contracts with customers

Sales of E-commerce goods

The Group engages in sales of E-commerce goods. The Group concludes that the Group acts as the principal for such transactions as it controls the specified good before it is transferred to the customer after taking into consideration indicators such as the Group is primarily responsible for fulfilling the promise to provide the goods and has inventory risk. When the Group satisfies the performance obligation, being at the point the goods are delivered to the customers, the Group recognises trading revenue in the gross amount of consideration to which the Group expects to be entitled as specified in the contracts. Normally, the Group receives prepayments from customers and the transaction price received by the Group is recognised as a contract liability until the goods have been delivered to the customer.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

6. REVENUE (Continued)

(ii) Performance obligations for contracts with customers (Continued)

Provision of performance-based we-media marketing services

The Group is engaged in the provision of performance-based we-media marketing services for various types of products (including E-commerce goods, mobile applications, mobile games, online literature, etc.). Performance-based we-media marketing refers to the form of marketing which is displayed on we-media, which are mainly online accounts registered by their users by using the traffic to publish marketing products (including text, pictures, audio or games or video contents) to the public. The Group normally acquires the advertising traffic of different online platforms from the suppliers and places the marketing products provided by the customers in the appropriate we-media platforms (such as WeChat and Douyin) which can target the interests of their subscribers.

The Group mainly acts as the principal to all contracts with customers as it controls the specified advertising traffic resources and the specified marketing services before it is displayed to the target users and therefore recognises revenue earned and costs incurred related to the transactions on a gross basis, taking into consideration indicators that the Group is primarily responsible for fulfilling the promise to provide the specified service and is responsible for (i) identifying and contracting with individual customers and negotiating with them the contract price; (ii) identifying and contracting with suppliers (normally the Group made prepayments to suppliers for the advertising traffic to be used for a future period, for example nine months); and (iii) bearing sole responsibility for fulfillment of the services. Such revenue is recognised at a point in time when specific services were provided based on different pricing models (for example, cost per action, cost per click or cost per sale for performance-based marketing services to marketing agencies as a result of the advertising display of marketing products on relevant we-media platforms). Normally, the payment terms for the contract is 90 days after the number of the specified actions is agreed with the customers monthly.

(iii) Transaction price allocated to the remaining performance obligation for contracts with customers

All sales of E-commerce goods and provision of performance-based we-media marketing services are for periods of one year or less. As permitted under IFRS 15, the transaction price allocated to these unsatisfied contracts is not disclosed.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

7. SEGMENT INFORMATION

Information reported to the Group's chief executive officer, being the chief operating decision maker ("CODM"), for the purposes of resource allocation and assessment of segment performance focuses on types of goods or services delivered or provided.

Specifically, the Group's operating and reportable segments under IFRS 8 *Operating Segments* are as follows:

- "Provision of performance-based we-media marketing services" segment mainly comprises the provision of these marketing services to help marketing customers direct to consumer, acquire new users and sales orders, and realise product promotion on a diverse we-media network; and
- "Sales of E-commerce goods" segment comprises the sales of E-commerce goods on an online basis.

The "Others" segment mainly comprises the provision of the culture related services.

No operating segments have been aggregated in arriving at the reportable segments of the Group.

Segment revenue and results

The following is an analysis of the Group's revenue and results by reportable and operating segments:

For the year ended 31 December 2022

| | Provision of performance- based we-media marketing services HK\$'000 | Sales of E-commerce goods HK\$'000 | Others HK\$'000 | Consolidated HK\$'000 |
|---|---|---|--------------------|--------------------------|
| Segment revenue from external customers | <u>618,134</u> | <u>3,104,605</u> | <u>2,067</u> | <u>3,724,806</u> |
| Segment profit (loss) | <u>74,563</u> | <u>(376,857)</u> | <u>(27,974)</u> | <u>(330,268)</u> |
| Share of results of associates | | | | 445 |
| Unallocated corporate expenses | | | | <u>(9,297)</u> |
| Loss for the year | | | | <u>(339,120)</u> |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

7. SEGMENT INFORMATION (Continued)

Segment revenue and results (Continued)

For the year ended 31 December 2021

| | Provision of performance- based we-media marketing services HK\$'000 | Sales of E-commerce goods HK\$'000 | Others HK\$'000 | Consolidated HK\$'000 |
|---|---|---|--------------------|--------------------------|
| Segment revenue from external customers | <u>1,248,026</u> | <u>147,868</u> | <u>–</u> | <u>1,395,894</u> |
| Segment profit (loss) | <u>318,567</u> | <u>(8,990)</u> | <u>–</u> | <u>309,577</u> |
| Unallocated corporate expenses | | | | <u>(64,935)</u> |
| Profit for the year | | | | <u>244,642</u> |

The accounting policies of the operating and reportable segments are the same as the Group's accounting policies described in note 4. Segment profit/(loss) represents the profit earned by/loss from each segment without allocation of share of results of associates, and corporate expenses including central administration costs, directors' emoluments, foreign exchange losses and loss from changes in fair value of financial assets at FVPTL. This is the measure reported to the CODM for the purposes of resource allocation and performance assessment.

Segment assets and liabilities

The CODM makes decisions according to operating results of each segment. No analysis of segment asset and segment liability is presented as the CODM does not regularly review such information for the purposes of resources allocation and performance assessment. Therefore, only segment revenue and segment results are presented.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

7. SEGMENT INFORMATION (Continued)

Other segment information

For the year ended 31 December 2022

| | Provision of performance- based we-media marketing services HK\$'000 | Sales of E-commerce goods HK\$'000 | Others HK\$'000 | Consolidated HK\$'000 |
|--|---|---|--------------------|--------------------------|
|--|---|---|--------------------|--------------------------|

Amounts included in the measure of
segment profit (loss):

| | | | | |
|---|--------------|----------|----------|--------------|
| Depreciation and amortisation | 25,693 | 311 | 4,247 | 30,251 |
| Impairment losses recognised (reversed) in profit or loss in respect of: | | | | |
| – intangible assets | 2,330 | – | – | 2,330 |
| – investments in films and television dramas | – | – | 5,826 | 5,826 |
| – trade and other receivables and deposits | 35,732 | (63) | 6,548 | 42,217 |
| – loan receivables | 8,739 | – | – | 8,739 |
| | <u>8,739</u> | <u>–</u> | <u>–</u> | <u>8,739</u> |

Amounts regularly provided to the CODM:

| | | | | |
|---------------------------------|---------------|---------------|---------------|---------------|
| Addition to non-current assets* | <u>29,590</u> | <u>11,144</u> | <u>43,685</u> | <u>84,419</u> |
|---------------------------------|---------------|---------------|---------------|---------------|

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

7. SEGMENT INFORMATION (Continued)

Other segment information (Continued)

For the year ended 31 December 2021

| | Provision of performance- based we-media marketing services HK\$'000 | Sales of E-commerce goods HK\$'000 | Others HK\$'000 | Consolidated HK\$'000 |
|--|---|---|--------------------|--------------------------|
|--|---|---|--------------------|--------------------------|

Amounts included in the measure of
segment profit (loss):

| | | | | |
|--|--------------|------------|----------|--------------|
| Depreciation and amortisation | 20,154 | – | – | 20,154 |
| Impairment losses on trade and other receivables and deposits recognised in profit or loss | <u>3,128</u> | <u>143</u> | <u>–</u> | <u>3,271</u> |

Amounts regularly provided to the CODM:

| | | | | |
|---------------------------------|---------------|----------|----------|---------------|
| Addition to non-current assets* | <u>81,198</u> | <u>–</u> | <u>–</u> | <u>81,198</u> |
|---------------------------------|---------------|----------|----------|---------------|

* Non-current assets excluded financial assets and deferred tax assets.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

7. SEGMENT INFORMATION (Continued)

Geographical information

The Group's operations are located in the Mainland China and Hong Kong. Information about the Group's revenue from external customers is presented based on the location of the operations.

| | Year ended 31 December | |
|----------------|------------------------|------------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Mainland China | 620,201 | 1,248,026 |
| Hong Kong | 3,104,605 | 147,868 |
| | <u>3,724,806</u> | <u>1,395,894</u> |

The Group's non-current assets (excluding deferred tax assets and financial assets) are all located in Mainland China.

Information about major customers

Revenue from customers for the corresponding year contributing for 10% or more of the total revenue of the Group are as follows:

| | Year ended 31 December | |
|-------------------------|------------------------|------------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Customer A | 878,224 | N/A ² |
| Customer B ¹ | 529,241 | N/A ² |

¹ Customer B represents two customers under the control of the same shareholder.

² The corresponding revenue did not contribute over 10% of the total revenue of the Group.

The above revenue represents revenue from sales of E-commerce goods.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

8. OTHER INCOME

| | Year ended 31 December | |
|--|------------------------|---------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Interest income on bank deposits | 9,754 | 7,987 |
| Interest income on loan receivables | 2,990 | 920 |
| Income from investments in films and television dramas | 17,734 | – |
| Government grants (note) | 6,621 | 6,501 |
| | <u>37,099</u> | <u>15,408</u> |

Note: According to 《財政部、稅務總局、海關總署關於深化增值稅改革有關政策的公告》(財政部稅務總局海關總署公告2019年第39號), the Group was qualified to have an additional 10% deduction of the input value-added tax since 1 April 2019.

9. OTHER EXPENSES

| | Year ended 31 December | |
|--|------------------------|----------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Amortisation of investments in films and television dramas | <u>16,895</u> | <u>–</u> |

10. OTHER GAINS AND LOSSES

| | Year ended 31 December | |
|---|------------------------|---------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Impairment loss recognised in respect of: | | |
| – intangible assets | 2,330 | – |
| – investments in film and television dramas | 5,826 | – |
| Loss on disposal of property, plant and equipment, net | 2 | 198 |
| Foreign exchange (gains) losses, net | (43,036) | 30,752 |
| Loss on fair value changes of financial assets at FVTPL | 1,925 | 3,595 |
| Loss on fair value changes of obligation arising from a forward contract with non-controlling interests | 2,375 | – |
| Others | 524 | (1,783) |
| | <u>(30,054)</u> | <u>32,762</u> |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

11. IMPAIRMENT LOSSES UNDER EXPECTED CREDIT LOSS MODEL, NET OF REVERSAL

| | Year ended 31 December | |
|---|------------------------|--------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Net impairment losses recognised in respect of: | | |
| trade receivables | 31,836 | 861 |
| other receivables | 10,381 | 2,410 |
| loan receivables | 8,739 | – |
| | <u>50,956</u> | <u>3,271</u> |

Details of impairment assessment are set out in note 39(b).

12. FINANCE COSTS

| | Year ended 31 December | |
|---------------------------------------|------------------------|--------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Interest expense on lease liabilities | <u>1,776</u> | <u>1,005</u> |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

13. (LOSS) PROFIT BEFORE TAXATION

(Loss) profit before taxation has been arrived at after charging:

| | Year ended 31 December | |
|---|------------------------|----------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Depreciation of property, plant and equipment | 15,567 | 8,274 |
| Depreciation of right-of-use assets | 12,749 | 9,403 |
| Amortisation of intangible assets (included in administrative expenses) | 1,935 | 2,477 |
| Total depreciation and amortisation | 30,251 | 20,154 |
| Staff costs (including Directors' remuneration as set out in note 14): | | |
| Salaries and other benefits-in-kind | 38,401 | 20,053 |
| Contributions to retirement benefits scheme | 3,544 | 2,436 |
| Discretionary bonus | 5,537 | 8,184 |
| Equity-settled share-based expense | 70,659 | – |
| Total staff costs | 118,141 | 30,673 |
| Auditors' remuneration | 4,440 | 3,679 |
| Cost of inventories recognised as an expense | 2,916,856 | 138,728 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

14. DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' EMOLUMENTS

a. Directors' and Chief Executive's Emoluments

Details of the emoluments paid or payable to the Directors and chief executive officer of the Company during the year are as follows:

| | Fees HK\$'000 | Salaries and other benefits- in-kind HK\$'000 | Contributions to retirement benefits scheme HK\$'000 | Discretionary bonus (note (a)) HK\$'000 | Equity-settled share-based expense HK\$'000 | Total HK\$'000 |
|-------------------------------------|------------------|---|--|--|--|-------------------|
| <u>Year ended 31 December 2022</u> | | | | | | |
| Executive directors | | | | | | |
| Zhu Zinan | - | 400 | 64 | 545 | - | 1,009 |
| Cheng Lin | - | 705 | 63 | 198 | - | 966 |
| Qin Jiaxin | - | 792 | 30 | 189 | 6,160 | 7,171 |
| Sheng Shiwei (ii) | - | 868 | 12 | 3,095 | - | 3,975 |
| Subtotal | - | 2,765 | 169 | 4,027 | 6,160 | 13,121 |
| Non-executive directors | | | | | | |
| Hu Qingping (note (b)) | - | - | - | - | - | - |
| Hu Jiawei (note (b)) | - | - | - | - | - | - |
| Subtotal | - | - | - | - | - | - |
| Independent non-executive directors | | | | | | |
| Xu Chong | 117 | - | - | - | - | 117 |
| Tang Wei | 117 | - | - | - | - | 117 |
| Fang Hongwei | 117 | - | - | - | - | 117 |
| Subtotal | 351 | - | - | - | - | 351 |
| Total | | | | | | <u>13,472</u> |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

14. DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' EMOLUMENTS (Continued)

a. Directors' and Chief Executive's Emoluments (Continued)

| | Fees HK\$'000 | Salaries and other benefits- in-kind HK\$'000 | Contributions to retirement benefits scheme HK\$'000 | Discretionary bonus (note (a)) HK\$'000 | Equity-settled share-based expense HK\$'000 | Total HK\$'000 |
|-------------------------------------|------------------|--|--|--|--|-------------------|
| <u>Year ended 31 December 2021</u> | | | | | | |
| Executive directors | | | | | | |
| Zhu Zinan | - | 413 | 65 | 115 | - | 593 |
| Zhang Zhidi (iv) | - | 221 | 36 | 43 | - | 300 |
| Cheng Lin | - | 480 | 64 | 458 | - | 1,002 |
| Qin Jiabin (i) | - | 785 | 48 | 277 | - | 1,110 |
| Sheng Shiwei (ii) | - | 1,197 | 12 | 444 | - | 1,653 |
| Subtotal | - | 3,096 | 225 | 1,337 | - | 4,658 |
| Non-executive directors | | | | | | |
| Guo Sijia (v) | 73 | - | - | - | - | 73 |
| Hu Qingping (note (b)) | - | - | - | - | - | - |
| Chen Yuanyuan (v, note (b)) | - | - | - | - | - | - |
| Hu Jiawei (iii, note (b)) | - | - | - | - | - | - |
| Subtotal | 73 | - | - | - | - | 73 |
| Independent non-executive directors | | | | | | |
| Xu Chong | 120 | - | - | - | - | 120 |
| Tang Wei | 120 | - | - | - | - | 120 |
| Fang Hongwei | 120 | - | - | - | - | 120 |
| Yap Jin Meng Bryan (vi) | 113 | - | - | - | - | 113 |
| Subtotal | 473 | - | - | - | - | 473 |
| Total | | | | | | <u>5,204</u> |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

14. DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' EMOLUMENTS (Continued)

a. Directors' and Chief Executive's Emoluments (Continued)

- (i) Qin Jiaxin was appointed as an executive director of the Company on 22 March 2021.
- (ii) Sheng Shiwei was appointed as an executive director of the Company on 22 March 2021 and resigned as an executive director of the Company on 30 November 2022.
- (iii) Hu Jiawei was appointed as a non-executive director of the Company on 22 March 2021.
- (iv) Zhang Zhidi resigned as an executive director of the Company on 30 September 2021.
- (v) Guo Sijia and Chen Yuanyuan resigned as non-executive directors of the Company on 22 March 2021.
- (vi) Yap Jin Meng Bryan resigned as an independent non-executive director on 10 December 2021.

The executive directors' and chief executive's emoluments shown above were mainly for their services in connection with the management affairs of the Company and the Group.

The non-executive directors' emoluments shown above were for their services as directors of the Company and its subsidiaries, if applicable.

The independent non-executive directors' emoluments shown above were for their services as directors of the Company.

Notes:

- (a) The discretionary bonus is determined based on the performance of the Directors and the Group.
- (b) Certain non-executive directors agreed to waive their remuneration during the years ended 31 December 2021 and 2022.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

14. DIRECTORS', CHIEF EXECUTIVE'S AND EMPLOYEES' EMOLUMENTS (Continued)

b. Employees' Emoluments

The five highest paid employees of the Group during the year included two (2021: three) directors, details of whose remuneration are set out above. Details of the remuneration for the year of the remaining three (2021: two) highest paid employees who are neither a director nor chief executive of the Company are as follows:

| | Year ended 31 December | |
|---|------------------------|------------------|
| | 2022 HK\$'000 | 2021 HK\$'000 |
| Salaries and other benefits-in-kind | 3,066 | 2,287 |
| Contributions to retirement benefits scheme | 178 | 51 |
| Discretionary bonus (note) | 753 | 865 |
| Equity-settled share-based expense | 64,499 | – |
| | <u>68,496</u> | <u>3,203</u> |

The number of the highest paid employees who are not the Directors whose remuneration fell within the following bands is as follows:

| | 2022 Number of employees | 2021 |
|----------------------------------|-----------------------------|----------|
| HK\$1,000,001 to HK\$1,500,000 | – | 1 |
| HK\$1,500,001 to HK\$2,000,000 | – | 1 |
| HK\$7,000,001 to HK\$7,500,000 | 1 | – |
| HK\$29,500,001 to HK\$30,000,000 | 1 | – |
| HK\$31,500,001 to HK\$32,000,000 | 1 | – |
| | <u>3</u> | <u>2</u> |

Note: The discretionary bonus is determined based on the performance of the employees and the Group.

During the year, except for certain non-executive directors mentioned above, none of the Directors and chief executive officer of the Company had waived any emoluments and no emoluments had been paid by the Group to any of the Directors or chief executive officer or the five highest paid individuals as an inducement to join or upon joining the Group or as compensation for loss of office.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

15. INCOME TAX EXPENSE (CREDIT)

| | Year ended 31 December | |
|-------------------------------|------------------------|----------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Current enterprise income tax | 77 | 122 |
| Deferred tax (note 22) | 7,155 | (3,044) |
| | <u>7,232</u> | <u>(2,922)</u> |

Income tax expense (credit) for the year can be reconciled to the (loss) profit before taxation per the consolidated statement of profit or loss and other comprehensive income as follows:

| | Year ended 31 December | |
|--|------------------------|----------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| (Loss) profit before taxation | <u>(331,888)</u> | <u>241,720</u> |
| Tax at the applicable tax rate of 25% (2021:25%) | (82,972) | 60,430 |
| Tax effect of share of results of associates | (111) | (18) |
| Tax effect of expenses not deductible for tax purpose | 20,364 | 4,319 |
| Tax effect of income not taxable for tax purpose | (11,281) | (5,685) |
| Tax effect of tax exemptions granted | (53,522) | (62,853) |
| Tax effect of additional deduction of research and development expenses | (1,278) | (1,852) |
| Tax effect of different tax rate resulting from subsidiaries entitling as High-New Technology Enterprises ("HNTE") | – | (1,403) |
| Tax effect of tax losses not recognised | 114,099 | 4,140 |
| Tax effect of deductible temporary differences not recognised | 14,778 | – |
| Tax effect of reversal of tax losses and deductible temporary differences previously recognised | 7,155 | – |
| Tax expense (credit) | <u>7,232</u> | <u>(2,922)</u> |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

15. INCOME TAX EXPENSE (CREDIT) (Continued)

Under the current laws of the Cayman Islands, the Company is an exempted entity and is not subject to tax on income or capital gains.

The Company's subsidiaries incorporated in Hong Kong are subject to a two-tiered income tax rate on its taxable income generated from operations in Hong Kong effective on 1 April 2018. The first HK\$2 million of profits earned by its subsidiaries incorporated in Hong Kong will be taxed at half the current tax rate (i.e., 8.25%) while the remaining profits will continue to be taxed at the existing 16.5% tax rate.

Under the Law of the PRC on Enterprise Income Tax (the "EIT Law") and Implementation Regulation of the EIT Law, the tax rate applicable for PRC group entities is 25% for both years.

Beijing Joyspreader, one of the Group's subsidiaries, was qualified as a HNTE and was subject to a preferential income tax rate of 15% for three years starting from 1 January 2021.

Beijing Wuyou Technology Co., Ltd, one of the Group's subsidiaries, was qualified as a HNTE and was subject to a preferential income tax rate of 15% for three years starting from 1 January 2019, and the HNTE status was approved to extend for another three years starting from 1 January 2022 on 1 December 2022.

According to "關於新疆喀什霍爾果斯兩個特殊經濟開發區企業所得稅優惠政策的通知" (Caishui [2011] 112) and "關於新疆困難地區及喀什、霍爾果斯兩個特殊經濟開發區新辦企業所得稅優惠政策的通知" (Caishui [2021] 27) issued by the State Administration of Taxation and the Ministry of Finance of the PRC, two of the Group's subsidiaries, Horgos Yaoxi Internet Technology Co., Ltd and Horgos Wuyou Internet Technology Co., Ltd, which were established in 2017 and located in Horgos city in the PRC, were exempted from income tax for five years starting from 1 January 2017. According to the latest preferential policy, these two subsidiaries were exempted from the 40% proportion of the income tax attributable to the local government for five years starting from 1 January 2022, and were subject to an income tax rate of 25% for the 60% proportion of the income tax attributable to the central government.

Horgos Zhipu Shulian Internet Technology Co., Ltd and Horgos Joyspreader Interactive Technology Co., Ltd, which were established in 2020 and located in Horgos city in the PRC, were exempted from income tax for five years starting from 1 January 2020.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

16. (LOSS) EARNINGS PER SHARE

The calculation of the basic and diluted (loss) earnings per share attributable to owners of the Company is based on the following data:

(Loss) earnings figures are calculated as follows:

| | Year ended 31 December | |
|--|------------------------|----------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |

| | | |
|--|------------------|----------------|
| (Loss) profit for the year attributable to owners of the Company | <u>(339,450)</u> | <u>244,642</u> |
|--|------------------|----------------|

Number of shares:

| | Year ended 31 December | |
|--|------------------------|------|
| | 2022 | 2021 |
| | '000 | '000 |

| | | |
|---|------------------|------------------|
| Weighted average number of ordinary shares for the purpose of basic (loss) earnings per share | <u>2,258,375</u> | <u>2,164,260</u> |
|---|------------------|------------------|

The weighted average number of ordinary shares for the purpose of calculating basic loss per share for the year ended 31 December 2022 has been arrived at after deducting shares held by share award scheme under the trust as set out in note 36.

The weighted average number of ordinary shares for the purpose of calculating basic earnings per share for the year ended 31 December 2021 has been arrived at after deducting shares held by share award scheme under the trust as set out in note 36 and shares repurchased by the Company pending for cancellation.

The computation of diluted loss per share for the year ended 31 December 2022 does not consider the effect of non-vested shares under the share award scheme as it would result in a decrease in loss per share. During the year ended 31 December 2021, there was no potential ordinary share outstanding.

17. DIVIDENDS

No dividend was paid or proposed for ordinary shareholders of the Company during the years ended 31 December 2021 and 2022.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

18. PROPERTY, PLANT AND EQUIPMENT

| | Furniture, fixtures and equipment HK\$'000 | Vehicles HK\$'000 | Leasehold improvement HK\$'000 | Total HK\$'000 |
|---------------------------------------|---|----------------------|--------------------------------------|-------------------|
| COST | | | | |
| At 1 January 2021 | 1,796 | 18,522 | 3,122 | 23,440 |
| Additions | 1,958 | 34,563 | 3,603 | 40,124 |
| Acquisition of a subsidiary (note 37) | – | 1,128 | – | 1,128 |
| Disposals | (19) | (3,855) | – | (3,874) |
| Exchange realignment | 81 | 1,029 | 147 | 1,257 |
| At 31 December 2021 | 3,816 | 51,387 | 6,872 | 62,075 |
| Additions | 8,821 | 12,428 | 13,850 | 35,099 |
| Disposals | (311) | (418) | – | (729) |
| Exchange realignment | (657) | (4,825) | (1,124) | (6,606) |
| At 31 December 2022 | 11,669 | 58,572 | 19,598 | 89,839 |
| DEPRECIATION | | | | |
| At 1 January 2021 | 921 | 2,346 | – | 3,267 |
| Provided for the year | 628 | 5,429 | 2,217 | 8,274 |
| Eliminated on disposals | (18) | (1,648) | – | (1,666) |
| Exchange realignment | 37 | 126 | 32 | 195 |
| At 31 December 2021 | 1,568 | 6,253 | 2,249 | 10,070 |
| Provided for the year | 1,366 | 11,255 | 2,946 | 15,567 |
| Eliminated on disposals | (275) | (59) | – | (334) |
| Exchange realignment | (176) | (969) | (306) | (1,451) |
| At 31 December 2022 | 2,483 | 16,480 | 4,889 | 23,852 |
| CARRYING VALUES | | | | |
| At 31 December 2022 | 9,186 | 42,092 | 14,709 | 65,987 |
| At 31 December 2021 | 2,248 | 45,134 | 4,623 | 52,005 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

18. PROPERTY, PLANT AND EQUIPMENT (Continued)

The above items of property, plant and equipment are depreciated on a straight-line basis, taking into account their residual values, at the following rates per annum:

| | |
|-----------------------------------|---|
| Furniture, fixtures and equipment | 31.67% |
| Vehicles | 9.50%-19.00% |
| Leasehold improvement | Over the shorter of the expected life of leasehold improvement and the lease term |

19. RIGHT-OF-USE ASSETS

For both years, the Group leases certain buildings for its operations. The average lease term varies from 2 to 5 years.

The Group does not have the option to purchase the buildings at the end of the lease term.

| | Buildings HK\$'000 |
|----------------------|-----------------------|
| CARRYING VALUES | |
| At 1 January 2021 | 18,732 |
| Addition | 1,564 |
| Depreciation charge | (9,403) |
| Exchange realignment | 432 |
| | <hr/> |
| At 31 December 2021 | 11,325 |
| | <hr/> |
| Addition | 47,645 |
| Lease modification | (2,058) |
| Depreciation charge | (12,749) |
| Exchange realignment | (2,247) |
| | <hr/> |
| At 31 December 2022 | 41,916 |

The Group regularly entered into short-term leases for buildings. During the current year, expenses relating to short-term leases of buildings amounting to HK\$535,000 (2021: HK\$341,000) were recognised. As at 31 December 2022 and 2021, the portfolio of short-term leases is similar to the portfolio of short-term leases to which the short-term lease expense disclosed above.

During the current year, the total cash outflow for leases was HK\$19,428,000 (2021: HK\$7,323,000).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

19. RIGHT-OF-USE ASSETS (Continued)

Restrictions or covenants on leases

Lease liabilities of HK\$43,077,000 are recognised with related right-of-use assets of HK\$41,916,000 as at 31 December 2022 (2021: lease liabilities of HK\$17,179,000 and related right-of-use assets of HK\$11,325,000). The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor. Leased assets may not be used as security for borrowing purpose.

Rent concessions

During the year ended 31 December 2022, lessors of the relevant buildings provided rent concessions to the Group through rent reductions ranging from 58% to 66% (2021: nil) over a six months period.

These rent concessions were not within the scope of Covid-19-related rent concessions. The Group concluded the changes in lease payments constitute lease modifications. The reduction of the Group's lease liabilities of HK\$2,058,000 (2021: nil) and a corresponding adjustment of the same amount to the right-of-use assets were recognised.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

20. INTANGIBLE ASSETS

| | Software HK\$'000 | Others HK\$'000 | Total HK\$'000 |
|------------------------|----------------------|--------------------|---------------------|
| COST | | | |
| At 1 January 2021 | 16,597 | 2,376 | 18,973 |
| Additions | 2,169 | – | 2,169 |
| Exchange realignment | 520 | 70 | 590 |
| | <u>19,286</u> | <u>2,446</u> | <u>21,732</u> |
| At 31 December 2021 | 19,286 | 2,446 | 21,732 |
| Exchange realignment | (1,634) | (207) | (1,841) |
| | <u>17,652</u> | <u>2,239</u> | <u>19,891</u> |
| At 31 December 2022 | 17,652 | 2,239 | 19,891 |
| AMORTISATION | | | |
| At 1 January 2021 | 10,251 | – | 10,251 |
| Provided for the year | 2,477 | – | 2,477 |
| Exchange realignment | 338 | – | 338 |
| | <u>13,066</u> | <u>–</u> | <u>13,066</u> |
| At 31 December 2021 | 13,066 | – | 13,066 |
| Provided for the year | 1,935 | – | 1,935 |
| Impairment | – | 2,330 | 2,330 |
| Exchange realignment | (1,182) | (91) | (1,273) |
| | <u>13,819</u> | <u>2,239</u> | <u>16,058</u> |
| At 31 December 2022 | 13,819 | 2,239 | 16,058 |
| CARRYING VALUES | | | |
| At 31 December 2022 | <u>3,833</u> | <u>–</u> | <u>3,833</u> |
| At 31 December 2021 | <u>6,220</u> | <u>2,446</u> | <u>8,666</u> |

All of the Group's intangible assets were acquired from independent third parties and have finite useful lives.

Software is amortised on a straight-line basis over 3 to 5 years.

Other intangible assets are amortised on a systematic basis over its useful life.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

21. INTERESTS IN ASSOCIATES

| | As at 31 December | |
|--|-------------------|----------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Cost of investments in associates | 37,443 | 36,213 |
| Share of post-acquisition profits and other comprehensive income | 516 | 71 |
| Exchange realignment | (2,761) | 480 |
| | 35,198 | 36,764 |

Details of the Group's associates at the end of the reporting period are as follows:

| Name of entities | Country of incorporation/ principal place of business | Proportion of ownership interest and voting rights held by the Group As at 31 December | | Principal activities |
|--|---|---|-------|---|
| | | 2022 | 2021 | |
| | | % | % | |
| 揚州平衡數字文化產業發展基金 (有限合夥) Yangzhou Pingheng Digital Cultural Industry Development Fund (Limited Partnership) ("Pingheng Fund") (i) | PRC | 30.30 | 30.30 | Investment in digital marketing/Internet culture industries |
| 保利樂享文娛科技(北京)有限公司 Poly Joy Spreader Digi-Entertainment (Beijing) Co., Limited ("Poly Joy Spreader") (i) | PRC | 10.00 | – | Artist management and film production |

(i) The English translation of the name is for reference only. The official name of this entity is in Chinese.

The Group is able to exercise significant influence over Pingheng Fund because it has the power to appoint one out of the five committee members of Pingheng Fund's investment decision committee which direct the relevant activities of Pingheng Fund according to the partnership agreement.

The Group is able to exercise significant influence over Poly Joy Spreader because it has the power to appoint one out of five directors of Poly Joy Spreader under the articles of association of Poly Joy Spreader.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

21. INTERESTS IN ASSOCIATES (Continued)

Summarised financial information of the material associate

Summarised financial information in respect of the Group's material associate is set out below. The summarised financial information below represents amounts shown in the associate's financial statements prepared in accordance with IFRSs.

The associate is accounted for using the equity method in the consolidated financial statements.

Pingheng Fund

| | As at 31 December | |
|--------------------|-------------------|----------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Current assets | <u>54,498</u> | <u>121,323</u> |
| Non-current assets | <u>57,094</u> | <u>–</u> |

| | Year ended 31 December | |
|---------------------|------------------------|------------|
| | 2022 | 2021 |
| | HK'000 | HK'000 |
| Revenue | <u>–</u> | <u>–</u> |
| Profit for the year | <u>567</u> | <u>234</u> |

Reconciliation of the above summarised financial information to the carrying amount of the interest in the associate recognised in the consolidated financial statements:

| | As at 31 December | |
|---|-------------------|----------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Net assets of Pingheng Fund | <u>111,592</u> | <u>121,323</u> |
| Proportion of the Group's ownership interest in Pingheng Fund | <u>30.30%</u> | <u>30.30%</u> |
| Carrying amount of the Group's interest in Pingheng Fund | <u>33,816</u> | <u>36,764</u> |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

21. INTERESTS IN ASSOCIATES (Continued)

Information of associate that is not individually material

| | Year ended 31 December | |
|--|------------------------|----------|
| | 2022 | 2021 |
| | HK'000 | HK'000 |
| The Group's share of profit | <u>273</u> | <u>–</u> |
| Carrying amount of the Group's interest in the associate | <u>1,382</u> | <u>–</u> |

22. DEFERRED TAXATION

For the purpose of presentation in the consolidated statement of financial position, certain deferred tax assets and liabilities have been offset. The following is the analysis of the deferred tax balances for financial reporting purposes:

| | As at 31 December | |
|--------------------------|-------------------|--------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Deferred tax assets | – | 4,787 |
| Deferred tax liabilities | <u>(1,845)</u> | <u>(949)</u> |
| | <u>(1,845)</u> | <u>3,838</u> |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

22. DEFERRED TAXATION (Continued)

The deferred tax assets and liabilities recognised by the Group and the movements thereon during the current and prior years are as follows:

| | Fair value gain on equity instruments at FVTOCI HK\$'000 | Impairment loss on receivables HK\$'000 | Tax losses HK\$'000 | Total HK\$'000 |
|--------------------------------------|---|--|---------------------------|-------------------|
| At 1 January 2021 | (3,718) | 2 | 4,443 | 727 |
| Credit to profit or loss | – | 69 | 2,975 | 3,044 |
| Charge to other comprehensive income | (25) | – | – | (25) |
| Exchange realignment | (110) | 1 | 201 | 92 |
| At 31 December 2021 | (3,853) | 72 | 7,619 | 3,838 |
| Charge to profit or loss | – | (69) | (7,086) | (7,155) |
| Credit to other comprehensive income | 1,751 | – | – | 1,751 |
| Exchange realignment | 257 | (3) | (533) | (279) |
| At 31 December 2022 | (1,845) | – | – | (1,845) |

At the end of the reporting period, the Group has unused tax losses of HK\$517,402,000 (2021: HK\$63,081,000) available for offset against future profits. Deferred tax assets have been recognised in respect of HK\$41,457,000 (2022: nil) of such losses as at 31 December 2021. No deferred tax asset has been recognised in respect of the remaining HK\$517,402,000 (2021: HK\$21,624,000) due to the unpredictability of future profit streams. Included in unrecognised tax losses are losses of HK\$517,402,000 (2021: HK\$12,634,000) with expiry dates as disclosed in the following table. Other tax losses may be carried forward indefinitely.

| | As at 31 December | |
|------|-------------------|---------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| 2025 | 42,263 | 5,064 |
| 2026 | 11,828 | 7,570 |
| 2027 | 63,172 | – |
| | 117,263 | 12,634 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

22. DEFERRED TAXATION (Continued)

At the end of the reporting period, the Group has deductible temporary differences of HK\$78,809,000 (2021: HK\$24,044,000). No deferred tax asset has been recognised in relation to such deductible temporary differences of HK\$78,809,000 (2021: HK\$23,567,000) because it is arisen from the Group's subsidiaries located in Horgos city in the PRC which are exempted from income tax or it is not probable that taxable profits will be available against which the deductible temporary differences can be utilised.

Under the EIT Law of PRC, withholding tax is imposed on dividends declared in respect of profits earned by PRC subsidiaries from 1 January 2008 onwards. Deferred taxation has not been provided for in the consolidated financial statements in respect of temporary differences attributable to accumulated profits of the PRC subsidiaries amounting to HK\$738,527,000 (2021: HK\$513,579,000) as the Group is able to control the timing of the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future. The corresponding unrecognised deferred tax liabilities as at 31 December 2022 were HK\$73,853,000 (2021: HK\$51,358,000).

23. EQUITY INSTRUMENTS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

| | As at 31 December | |
|--|-------------------|----------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |

Unlisted:

| | | |
|----------------------|---------------|---------------|
| – Equity investments | <u>27,970</u> | <u>39,143</u> |
|----------------------|---------------|---------------|

Equity instruments at FVTOCI as at 31 December 2021 represented the Group's 19.916% equity interests in 北京影瀾視界科技有限公司("Yingyi Technology"), an unlisted company established in the PRC.

During the year ended 31 December 2022, the Group newly acquired 10% equity interests in 海南全民聚星文化傳媒有限公司("Hainan Juxing"), an unlisted company established in the PRC for a cash consideration of HK\$3,691,000.

The Directors have elected to designate these investments in equity instruments as at FVTOCI as they believe that the investments are not held for trading and not expected to be sold in the foreseeable future. Details of the fair value measurement are disclosed in note 39(c).

24. INVENTORIES

| | As at 31 December | |
|--|-------------------|----------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |

| | | |
|------------------|---------------|----------|
| E-commerce goods | <u>40,254</u> | <u>–</u> |
|------------------|---------------|----------|

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

25. TRADE AND OTHER RECEIVABLES AND DEPOSITS

| | As at 31 December | |
|---|-------------------|----------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Trade receivables | 323,693 | 455,810 |
| Less: Allowance for credit losses | (49,527) | (20,692) |
| | <u>274,166</u> | <u>435,118</u> |
| Deposits for expanding overseas E-commerce markets (note) | 954,000 | – |
| Receivables of income from investments in films and television dramas | 17,039 | – |
| Deposits paid to suppliers | 2,351 | 2,446 |
| Rental and other deposits | 6,127 | 3,224 |
| Other receivables | 27,871 | 14,603 |
| Less: Allowance for credit losses | (13,050) | (3,352) |
| | <u>994,338</u> | <u>16,921</u> |
| Total trade and other receivables and deposits | <u>1,268,504</u> | <u>452,039</u> |
| Analysis as | | |
| Non-current | 5,487 | 2,931 |
| Current | <u>1,263,017</u> | <u>449,108</u> |
| | <u>1,268,504</u> | <u>452,039</u> |

Note: In May 2022, the Group entered into several agreements with the largest traffic supplier, pursuant to which, the Group changed the intended use of the prepayments for purchases of traffic to deposits for expanding overseas E-commerce markets amounting to HK\$750,000,000 (see note 27). In July 2022, the Group entered into another agreement with the largest traffic supplier, pursuant to which, the Group deposited HK\$230,000,000 for expanding overseas E-commerce markets. These deposits consist of separate deposits for certain countries in Southeast Asia and other continents. During the term of 12 months of these agreements, the Group has the right to claim for a full refund if the Group decides not to operate business in the respective countries or continents.

During the year ended 31 December 2022, the Group decided not to operate business in certain countries, and deposits amounting to HK\$26,000,000 was refunded to the Group. Subsequent to the end of the current year, deposits amounting to HK\$104,000,000 was refunded to the Group up to 28 February 2023.

As at 1 January 2021, trade receivables from contracts with customers amounted to HK\$320,874,000.

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For the year ended 31 December 2022

25. TRADE AND OTHER RECEIVABLES AND DEPOSITS (Continued)

The Group usually allows a credit period of 15 to 120 days to its customers with no collateral. Aging of trade receivables net of allowance for credit losses, is prepared based on invoice dates, which approximated the respective revenue recognition dates, are as follows:

| | As at 31 December | |
|-----------------|-------------------|----------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Within 3 months | 141,117 | 234,844 |
| 3-6 months | 42,255 | 128,732 |
| 7-12 months | 46,016 | 71,542 |
| 1-2 years | 44,778 | – |
| | <u>274,166</u> | <u>435,118</u> |

As at 31 December 2022, included in the Group's trade receivables balance are debtors with aggregate carrying amounts of HK\$133,049,000 (2021: HK\$186,262,000) which are past due as at that date. Out of the past due balance, HK\$30,045,000 (2021: HK\$71,542,000) has been past due 90 days or more and is not considered as in default because the amount is due from a number of independent reputable customers by considering the background of the debtors and historical payment arrangement. The Group does not hold any collateral or other credit enhancement over these balances. Details of impairment assessment of trade and other receivables and deposits are set out in note 39(b).

26. LOAN RECEIVABLES

| | As at 31 December | |
|--|-------------------|---------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Fixed-rate loan receivables, matured within one year | 34,704 | 18,346 |
| Less: Allowance for credit losses | <u>(8,396)</u> | <u>–</u> |
| | <u>26,308</u> | <u>18,346</u> |

As at 31 December 2022, included in the Group's loan receivables balance is one debtor with carrying amount of HK\$8,396,000 (2021: nil) which has been past due within 30 days.

Details of impairment assessment are set out in note 39(b).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

26. LOAN RECEIVABLES (Continued)

The range of effective interest rates (which are equal to contractual interest rates) on the Group's loan receivables is as follows:

| | As at 31 December | |
|-----------------------------|-------------------|----------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Fixed-rate loan receivables | 6%-14% | 6% |

27. PREPAYMENTS

| | As at 31 December | |
|--------------------------------------|-------------------|------------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Prepayments for purchases of traffic | 684,893 | 1,182,368 |
| Prepayments for consulting services | 18,428 | – |
| Other prepayments | 3,428 | 6,563 |
| | 706,749 | 1,188,931 |
| Analysis as | | |
| Non-current | 237,100 | – |
| Current | 469,649 | 1,188,931 |
| | 706,749 | 1,188,931 |

The following table shows the movements in prepayments for purchases of traffic for the year ended 31 December 2022:

| | Prepayments for purchases of traffic HK\$'000 |
|--------------------------------|--|
| At 1 January 2022 | 1,182,368 |
| Newly prepaid | 819,121 |
| Utilised | (487,310) |
| Transfer to deposits (note 25) | (750,000) |
| Exchange realignment | (79,286) |
| At 31 December 2022 | 684,893 |

Subsequent to the end of the current year, prepayments for purchases of traffic amounting to HK\$47,158,000 in aggregate were utilised up to 28 February 2023.

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For the year ended 31 December 2022

28. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

| | As at 31 December | |
|-------------------------------------|-------------------|--------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Non-current assets | | |
| Financial assets at FVTPL: | | |
| – Private fund (note a) | <u>5,597</u> | <u>–</u> |
| Current assets | | |
| Listed securities held for trading: | | |
| – Listed equity securities (note b) | <u>3,077</u> | <u>5,383</u> |

Notes:

- a. During the year ended 31 December 2022, the Group newly invested in a private fund focusing on angel investments for long term purpose.
- b. Amount represented the Group's investment in a private fund, through which the Group invested in JD Logistics, Inc., a company listed on the Stock Exchange.

Details of the fair value measurement are disclosed in note 39(c).

29. INVESTMENTS IN FILMS AND TELEVISION DRAMAS

| | HK\$'000 |
|----------------------|----------------|
| CARRYING VALUES | |
| At 1 January 2021 | – |
| Additions | 23,624 |
| Exchange realignment | <u>226</u> |
| At 31 December 2021 | 23,850 |
| Amortised | (16,895) |
| Impairment | (5,826) |
| Exchange realignment | <u>(1,129)</u> |
| At 31 December 2022 | <u>–</u> |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

29. INVESTMENTS IN FILMS AND TELEVISION DRAMAS (Continued)

During the year ended 31 December 2022, an impairment loss amounting to HK\$5,826,000 (2021: nil) was recognised in profit or loss based on the management's estimation of expected future cash flows arising from the distribution of the film.

30. BANK DEPOSITS/BANK BALANCES AND CASH

| | As at 31 December | |
|--|-------------------|----------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Bank balances and cash | 533,944 | 619,036 |
| Bank deposits | 38,984 | – |
| | 572,928 | 619,036 |
| Bank deposits and bank balances and cash denominated in: | | |
| – RMB | 191,060 | 529,542 |
| – HK\$ | 42,024 | 31,179 |
| – US Dollar (“US\$”) | 336,894 | 58,315 |
| – Other currencies | 2,950 | – |
| | 572,928 | 619,036 |

Cash and cash equivalents included demand deposits and short-term deposits with original maturity of three months or less for the purpose of meeting the Group's short term cash commitments, which carry interest at market rates ranging from 0.01% to 4.05% (2021: 0.01% to 2.50%) per annum.

Bank deposits represented term deposits with original maturity of more than three months. The balances carried interest rate of 4.5% per annum as at 31 December 2022.

Details of impairment assessment of bank deposits and bank balances are set out in note 39(b).

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For the year ended 31 December 2022

31. TRADE AND OTHER PAYABLES

| | As at 31 December | |
|---|-------------------|----------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Trade payables | 251,231 | 67,246 |
| Employee compensation payable | 11,927 | 12,538 |
| Other tax payable | 2,013 | 613 |
| Accrued listing expense/shares issue costs (note) | 4,478 | 35,170 |
| Payables for intangible assets | 2,015 | 2,202 |
| Other payables and accruals | 22,668 | 5,163 |
| | <u>294,332</u> | <u>122,932</u> |

Note: On 8 March 2022, the Company completed its negotiations and entered into an agreement with one of the international underwriters in connection with the listing of the shares of the Company on the Main Board of Stock Exchange, pursuant to which, the underwriting fee was reduced by HK\$21,841,000. Such direct issue costs decreased was credited to share premium.

The following is an aged analysis of trade payables by age presented based on the invoice date.

| | As at 31 December | |
|-----------------|-------------------|---------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Within 3 months | 249,023 | 64,834 |
| Over 1 year | 2,208 | 2,412 |
| | <u>251,231</u> | <u>67,246</u> |

The average credit period on purchases of goods or services is 90 days.

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For the year ended 31 December 2022

32. LEASE LIABILITIES

| | As at 31 December | |
|-------------|-------------------|---------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Non-current | 29,779 | 2,775 |
| Current | 13,298 | 14,404 |
| | 43,077 | 17,179 |

Maturity analysis

| | As at 31 December | |
|--|-------------------|---------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| No later than 1 year | 13,919 | 15,042 |
| Later than 1 year but not longer than 2 years | 12,580 | 2,833 |
| Later than 2 years but not longer than 5 years | 20,872 | – |
| | 47,371 | 17,875 |
| Less: future finance charges | (4,294) | (696) |
| | 43,077 | 17,179 |

The weighted average incremental borrowing rate applied to lease liabilities was 5% as at 31 December 2022 (2021: 5%).

33. OBLIGATION ARISING FROM A FORWARD CONTRACT WITH NON-CONTROLLING INTERESTS

In May 2022, a subsidiary of the Group, Joy Spreader (Nanjing) Interactive Technology Co., Ltd (“Joy Spreader Nanjing”) and Pingheng Fund, an associate of the Group, entered into a series of agreements (the “Agreements”), pursuant to which, Joy Spreader Nanjing and Pingheng Fund established Yangzhou Joy Spreader Huayue Culture Technology Ltd (“Yangzhou Huayue”) in May 2022. Joy Spreader Nanjing holds 70% equity interests and Pingheng Fund holds 30% equity interests in Yangzhou Huayue. During the year ended 31 December 2022, RMB84,000,000 (equivalent to HK\$94,037,000) and RMB36,000,000 (equivalent to HK\$40,294,000) were injected to Yangzhou Huayue as capital injection by Joy Spreader Nanjing and Pingheng Fund, respectively.

According to the Agreements, Joy Spreader Nanjing has agreed to buy, and Pingheng Fund has agreed to sell, 30% equity interests in Yangzhou Huayue, being the entire equity interest of Yangzhou Huayue held by Pingheng Fund, before the end of a term of 36 months since the signing date of the Agreements, and the final date of repurchase is at the main discretion of Joy Spreader Nanjing. The consideration of repurchase shall be determined at the higher of (i) the sum of the investment principal and interests at a fixed interest rate of 9% per annum, less any dividend received from Yangzhou Huayue; and (ii) the proportion of the net assets value of Yangzhou Huayue at the date of repurchase.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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33. OBLIGATION ARISING FROM A FORWARD CONTRACT WITH NON-CONTROLLING INTERESTS (Continued)

At initial recognition, the obligation arising from the forward contract with non-controlling interests represents the present value of the obligation to deliver the share redemption amount amounting to HK\$40,294,000. This amount has been recognised in the consolidated statement of financial position with a corresponding debit to the non-controlling interests at initial recognition.

As at 31 December 2022, fair value of the obligation arising from a forward contract with non-controlling interests was HK\$42,676,000.

34. SHARE CAPITAL

| | Number of shares | Share capital HK\$ |
|---|--------------------------|-----------------------|
| Ordinary shares of HK\$0.00001 each | | |
| Authorised | | |
| At 1 January 2021 and 31 December 2021 and 2022 | <u>5,000,000,000</u> | <u>50,000</u> |
| Issued and fully paid | | |
| At 1 January 2021 and 31 December 2021 | 2,185,268,200 | 21,853 |
| Cancellation of shares (note a) | (5,341,000) | (53) |
| Issue of shares (note b) | <u>192,000,000</u> | <u>1,920</u> |
| At 31 December 2022 | <u>2,371,927,200</u> | <u>23,720</u> |
| | As at 31 December | |
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Presented as | <u>24</u> | <u>22</u> |

Notes:

- a. The Company repurchased 5,341,000 ordinary shares with a consideration of HK\$11,950,000 in 2021 pending for cancellation. These shares were all cancelled during the year ended 31 December 2022.
- b. Upon the completion of all conditions as stated in a placing and subscription agreement entered into by the Company, ZZN. Ltd. ("ZZN"), the Company's ultimate holding company, and a placing agent dated 6 June 2022, (1) a total of 192,000,000 shares of the Company held by ZZN were placed at HK\$3.14 per share to not less than six placees on 6 June 2022; and (2) a total of 192,000,000 new shares of the Company were subscribed by ZZN at HK\$3.14 per share on 16 June 2022. Net proceeds of approximately HK\$593,005,000, after deducting the underwriting fee of HK\$9,875,000, were received by the Company. Total issuance cost, including the underwriting fee, amounting to HK\$21,833,000 was deducted from share premium. Details of the placing and subscription are set out in the announcements published by the Company dated 6 June 2022 and 16 June 2022.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

35. RESERVES

The principal reserves of the Group consist of the following:

Share premium

Share premium represents the difference between the total amount of the par value of shares issued and the proceeds from issuance of shares and the difference between the amount previously recognised in share-based payments reserve and the cost for repurchasing the shares when shares under share award scheme are vested.

Share-based payments reserve

Share-based payments reserve arises from granting of shares of the Company to its management and staff under the Company's share award scheme.

FVTOCI reserve

Gains and losses arising from changes in fair value of investments in equity instruments designated at FVTOCI are recognised in FVTOCI reserve. The cumulative gain or loss will not be reclassified to profit or loss on disposal of the equity investments, and will continue to be held in the FVTOCI reserve.

Statutory reserve

Pursuant to the relevant PRC rules and regulations, the Company's subsidiaries established in the PRC are required to transfer no less than 10% of its profits after taxation, after offsetting any prior years' loss as determined under the relevant accounting policies and financial regulations applicable to entities established in the PRC, to the statutory reserve until the reserve balance reaches 50% of the registered capital of the respective subsidiaries. The transfer to this reserve must be made before the distribution of a dividend to shareholders of these PRC subsidiaries (including Consolidated Affiliated Entities). Statutory reserve is non-distributable other than in liquidation and can be used to make good previous years' losses, if any, and may be converted into paid-in capital in proportion to the existing interests of equity owners, provided that the balance after such conversion is not less than 25% of the registered capital of the relevant subsidiaries.

Translation reserve

Exchange differences relating to the translation of the Group's foreign operations are recognised directly in other comprehensive income and accumulated in the translation reserve. Such exchange differences accumulated in the translation reserve are reclassified to profit or loss upon the disposal of the foreign operations.

Exchange differences relating to the retranslation of the Group's net assets in RMB to the Group's presentation currency of HK\$ are recognised directly in other comprehensive income and accumulated in the translation reserve. Such exchange differences accumulated in the translation reserve are not reclassified to profit or loss subsequently.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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36. SHARE BASED PAYMENT TRANSACTIONS

The Company has adopted a share award scheme pursuant to the board resolution of the Company dated 21 June 2021 (the "Share Award Scheme").

Pursuant to the Share Award Scheme, the Company had contracted with a trustee (the "Trustee") to establish a trust (the "Trust") on 21 June 2021. The board of directors (the "Board") may from time to time during the effective period of the Share Award Scheme (a term of 10 years commencing on the adoption of this scheme or early terminated) contribute funds to the Trust and instruct the Trustee to purchase shares of the Company on the Stock Exchange. Shares purchased and held by the Trust are transferrable and have voting rights, however, the Trustee shall not exercise the voting rights. Shares will be granted to the selected directors, employees, consultants and advisers of the Group (the "Selected Participants") pursuant to the terms and trust deed of the Share Award Scheme. Vesting of the shares granted to the Selected Participants is conditional upon the fulfilment of vesting conditions as specified by the Board.

During the year ended 31 December 2022, the Trustee purchased a total of 2,752,000 shares of the Company (2021: 49,488,000 shares) with a consideration of HK\$7,280,000 (2021: HK\$138,052,000). The cost of the shares purchased was recognised in equity as treasury stocks.

During the year ended 31 December 2022, 4 participants (2021: nil) were selected as the Selected Participants, and 52,240,000 shares (2021: nil) had been granted and 49,740,000 shares (2021: nil) had been vested immediately at the date of grant with an exercise price of zero. The remaining 2,500,000 shares should be vested on 31 December 2023 with an exercise price of zero without any other vesting conditions.

As at 31 December 2022, 2,500,000 shares of the Company (2021: 49,488,000 shares) were held by the Trustee.

The following table discloses details of the awarded shares held by the grantees and movements in such holdings under the Share Award Scheme during the current year:

| | Outstanding at 1 January 2022 | Granted during the year | Vested during the year | Forfeited during the year | Outstanding at 31 December 2022 |
|--------------------|----------------------------------|----------------------------|---------------------------|------------------------------|---------------------------------------|
| Shares granted to: | | | | | |
| Director | - | 4,400,000 | (4,400,000) | - | - |
| Employees | - | 47,840,000 | (45,340,000) | - | 2,500,000 |
| Total | - | 52,240,000 | (49,740,000) | - | 2,500,000 |

The Group recognised share-based payment expenses of HK\$70,659,000 during the year ended 31 December 2022 in respect of these awarded shares (2021: nil). The weighted average fair value of the awarded shares is HK\$1.42 at the date of grant. The fair values for these awarded shares granted were calculated using the fair value of the Company's ordinary shares on the date of grant.

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For the year ended 31 December 2022

37. ACQUISITION OF ASSETS THROUGH ACQUISITION OF A SUBSIDIARY

In March 2021, the Group acquired 100% of the equity interest in Beijing Anxin Teling Biotechnology Limited ("Beijing Anxin") from an independent third party for a consideration of HK\$1,194,000. The acquisition was accounted for as acquisition of assets as Beijing Anxin has not carried out any business. Beijing Anxin changed its name to "Beijing Lexiang Yisheng Culture Technology Co., Ltd" on 6 December 2021.

Consideration transferred

| | HK\$'000 |
|------|--------------|
| Cash | <u>1,194</u> |

Assets acquired recognised at the date of acquisition are as follows:

| | HK\$'000 |
|-------------------------------|--------------|
| Bank balances and cash | 66 |
| Property, plant and equipment | <u>1,128</u> |
| | <u>1,194</u> |

Net cash outflow on acquisition of Beijing Anxin

| | HK\$'000 |
|---|--------------|
| Cash consideration paid | 1,194 |
| Less: cash and cash equivalents balances acquired | <u>66</u> |
| | <u>1,128</u> |

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For the year ended 31 December 2022

38. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern with maximising the return to shareholders through the optimisation of the debt and equity balance. The Group's overall strategy remains unchanged during the year.

The capital structure of the Group consists of net debt, which include lease liabilities and obligation arising from a forward contract with non-controlling interests as disclosed in notes 32 and 33, net of bank balances and cash, and equity attributable to the owners of the Company, comprising share capital, retained earnings and reserves as disclosed in notes 34 and 35.

The management of the Group reviews the capital structure on a regular basis. As part of this review, the management of the Group considers the cost of capital and the risks associated with the capital. Based on recommendations of the management of the Group, the Group will balance its overall capital structure through raising of new capital, issue of new debt or the redemption of the existing debt.

39. FINANCIAL INSTRUMENTS

a. Categories of financial instruments

| | As at 31 December | |
|---|-------------------|-----------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Financial assets | | |
| Financial assets at amortised cost | 1,867,740 | 1,089,421 |
| Financial assets at FVTPL | 8,674 | 5,383 |
| Equity instruments at FVTOCI | 27,970 | 39,143 |
| Financial liabilities | | |
| Financial liabilities at amortised cost | 280,392 | 109,781 |
| Obligation arising from a forward contract with non-controlling interests | 42,676 | – |

b. Financial risk management objectives and policies

The Group's major financial instruments consisted of trade and other receivables and deposits, loan receivables, bank deposits, bank balances and cash, financial assets at FVTPL, equity instruments at FVTOCI, trade and other payables, obligation arising from a forward contract with non-controlling interests and lease liabilities. Details of the financial instruments are disclosed in respective notes. The risks associated with these financial instruments include market risk (interest rate risk, currency risk, and other price risk), credit risk and liquidity risk.

The policies on how to mitigate these risks are set out below. The management of the Group manages and monitors these exposures to ensure appropriate measures are implemented in a timely and effective manner.

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39. FINANCIAL INSTRUMENTS (Continued)

b. Financial risk management objectives and policies (Continued)

Market risk

(i) Interest rate risk

The Group is exposed to fair value interest rate risk in relation to fixed-rate lease liabilities, obligation arising from a forward contract with non-controlling interests, fixed-rate loan receivables and term deposits. The Group is also exposed to cash flow interest rate risk in relation to variable-rate bank balances due to the fluctuation of the prevailing market interest rate.

The Group currently does not have interest rate hedging policy. However, the management of the Group will consider hedging significant interest rate exposure should the need arise.

No sensitivity analysis is presented as the management of the Group considers that the exposure of cash flow interest rate risk arising from variable-rate bank balances is insignificant.

(ii) Currency risk

The carrying amounts of the Group's foreign currency denominated monetary assets and liabilities (including intra-group balances) at the end of the reporting periods are as follows:

| | As at 31 December | |
|---------------------------------------|-------------------|----------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| US\$ denominated monetary assets | 467,716 | 95,182 |
| HK\$ denominated monetary assets | 1,193,635 | 31,179 |
| US\$ denominated monetary liabilities | – | (53,702) |
| HK\$ denominated monetary liabilities | (149) | (29,820) |

The Group currently does not have a foreign exchange hedging policy. However, the management of the Group monitors foreign exchange exposure and will consider hedging significant foreign exchange exposure should the need arises.

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39. FINANCIAL INSTRUMENTS (Continued)

b. Financial risk management objectives and policies (Continued)

Market risk (Continued)

(ii) Currency risk (Continued)

Sensitivity analysis

The sensitivity analysis below has been determined based on the exposure to exchange rates of US\$ and HK\$ against RMB. For a 5%, 10%, 15% weakening of US\$ and HK\$ against RMB, the effect on the Group's (loss) profit after taxation are as follows:

| | Year ended 31 December | |
|-------------------------|---|----------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| | Increase in loss after taxation/ decrease in profit after taxation | |
| <u>US\$ against RMB</u> | | |
| Weakening | | |
| – 5% | (24,069) | (1,581) |
| – 10% | (48,138) | (3,162) |
| – 15% | (72,207) | (4,743) |
| <u>HK\$ against RMB</u> | | |
| Weakening | | |
| – 5% | (57,277) | (67) |
| – 10% | (114,554) | (134) |
| – 15% | (171,831) | (201) |

For a 5%, 10%, 15% strengthening of US\$ and HK\$ against RMB, there would be an equal and opposite impact on the (loss) profit after taxation.

(iii) Other price risk

The Group is exposed to other price risk through its investments measured at FVTPL and FVTOCI. The Group invested in certain private fund and listed equity security which had been measured at FVTPL. In addition, the Group invested in certain unquoted equity securities for investees operating in short-form video making or film production industry sectors for long term strategic purpose which had been designated as FVTOCI. The Group monitors the price risk and will consider hedging the risk exposure should the need arise.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

39. FINANCIAL INSTRUMENTS (Continued)

b. Financial risk management objectives and policies (Continued)

Market risk (Continued)

(iii) *Other price risk (Continued)*

Sensitivity analysis

The sensitivity analyses have been determined based on the exposure to price risk of financial assets at FVTPL at the reporting date. Sensitivity analyses for unquoted equity securities with fair value measurement categorised within Level 3 were disclosed in note 39(c).

If the prices of the respective instruments had been 5% (2021: 5%) higher/lower, the post-tax loss for the year ended 31 December 2022 would decrease/increase by HK\$437,000 (2021: post-tax profit increase/decrease by HK\$265,000) as a result of the changes in fair value of financial assets at FVTPL.

Credit risk and impairment assessment

At the end of the reporting period, the Group's maximum exposure to credit risk which will cause a financial loss to the Group is due to failure to discharge an obligation by the counterparties for the carrying amounts of the financial assets at amortised cost.

The Group mainly conducts transactions with customers with good quality and long term relationship, when accepting new customers, the Group considers the reputation of the customer before contract is signed. In order to minimise the credit risk, the management of the Group continuously monitors the credit quality and financial conditions of the debtors to ensure that follow-up action is taken to recover overdue debts.

To manage risk arising from receivable balances, the Group has policies in place to ensure that credit terms are made to counterparties with an appropriate credit history and the management of the Group performs ongoing credit evaluations of its counterparties. The credit period granted to the customers and the credit quality of these customers is assessed, which takes into account their financial position, past experience and other factors.

The Group has concentration of credit risk as 15% of the total trade receivables was due from the Group's largest customer as at 31 December 2022 (2021: 15%), and 48% of the total trade receivables was due from the Group's five largest customers as at 31 December 2022 (2021: 46%). In addition, the Group has concentration of credit risk as 96% of the total other receivables and deposits was due from the Group's largest debtor as at 31 December 2022 (2021: 21%).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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39. FINANCIAL INSTRUMENTS (Continued)

b. Financial risk management objectives and policies (Continued)

Credit risk and impairment assessment (Continued)

Trade receivables arising from contracts with customers

The Group always recognises lifetime ECL for trade receivables arising from contracts with customers. The ECL on these assets are individually assessed for debtors with significant balances or credit-impaired and collectively using a provision matrix with appropriate groupings for the remaining balance. As part of the Group's credit risk management, the Group uses the debtors' aging to assess the impairment for its customers because these debtors consist of a large number of customers which share common risk characteristics that are representative of the customers' abilities to pay all amounts due in accordance with the contractual terms. The estimated loss rates are estimated on historical observed default rates over the expected life of the debtors and are adjusted for forward-looking information that is available without undue cost or effort. The grouping and assessment are regularly reviewed by the management of the Group to ensure relevant information about specific debtors is updated.

Loan receivables and other receivables and deposits

Before granting the loan receivables, the management of the Group has obtained an understanding to the credit background of the debtors and undertaken an internal credit approval process. The management of the Group has taken into account the economic outlook of the industries in which the debtors operate and reviewed the recoverability of each loan receivable at the end of the reporting period based on historical settlement records, past experience, and also quantitative and qualitative information that is reasonable and supportive forward-looking information.

For other receivables and deposits and loan receivables, the Group measures the loss allowance equal to 12m ECL, unless there has been a significant increase in credit risk since initial recognition, in which case the Group recognises lifetime ECL. The assessment of whether lifetime ECL should be recognised based on significant increases in the likelihood or risk of a default occurring since initial recognition. For the purpose of internal risk management, the Group uses past due information to assess whether credit risk has increased significantly since initial recognition.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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39. FINANCIAL INSTRUMENTS (Continued)

b. Financial risk management objectives and policies (Continued)

Credit risk and impairment assessment (Continued)

Bank deposits and bank balances

The Group mainly transacts with banks with high credit ratings. The credit risk for bank deposits and bank balances is considered as not material as such amount is placed in reputable banks. The Group assessed 12m ECL on these balances by reference to probability of default and loss given default and concluded that the ECL are insignificant and thus no impairment loss was recognised.

The tables below detail the credit risk exposures of the Group's financial assets, which are subject to ECL assessment:

| 31 December 2022 | Notes | External rating credit | Internal rating credit | 12m or lifetime ECL | Average loss rate | Gross carrying amount HK\$000 |
|---|-------|---------------------------|---------------------------|--|----------------------|--|
| Financial assets at amortised cost | | | | | | |
| Trade receivables – goods and services | 25 | N/A | (note a) | Lifetime ECL (not credit-impaired and assessed individually) | 1.0% | 92,443 |
| | | | | Lifetime ECL (provision matrix) | 0.8% | 122,874 |
| | | | | Lifetime ECL (credit-impaired and assessed individually) | 43.9% | 108,376 |
| Loan receivables | 26 | N/A | (note b) | 12m ECL | – | 17,912 |
| | | | | Lifetime ECL (credit-impaired) | 50.0% | 16,792 |
| Other receivables and deposits | 25 | N/A | (note b) | 12m ECL | – | 988,205 |
| | | | | Lifetime ECL (not credit-impaired) | 12.8% | 797 |
| | | | | Lifetime ECL (credit-impaired) | 70.4% | 18,386 |
| Bank deposits | 30 | AAA | – | 12m ECL | – | 38,984 |
| Bank balances | 30 | AAA | – | 12m ECL | – | <u>533,850</u> |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

39. FINANCIAL INSTRUMENTS (Continued)

b. Financial risk management objectives and policies (Continued)

Credit risk and impairment assessment (Continued)

Bank deposits and bank balances (Continued)

| 31 December 2021 | Notes | External rating credit | Internal rating credit | 12m or lifetime ECL | Average loss rate | Gross carrying amount HK\$000 |
|---|-------|---------------------------|---------------------------|---|----------------------|--|
| Financial assets at amortised cost | | | | | | |
| Trade receivables – goods and services | 25 | N/A | (note a) | Lifetime ECL (not credit-impaired and assessed individually) | 1.5% | 177,647 |
| | | | | Lifetime ECL (provision matrix) | 0.6% | 261,868 |
| | | | | Lifetime ECL (credit-impaired and assessed individually) | 100.0% | 16,295 |
| Loan receivables | 26 | N/A | (note b) | 12m ECL | – | 18,346 |
| Other receivables and deposits | 25 | N/A | (note b) | 12m ECL | – | 9,976 |
| | | | | Lifetime ECL (not credit-impaired) | 7.3% | 3,224 |
| | | | | Lifetime ECL (credit-impaired) | 44.1% | 7,073 |
| Bank balances | 30 | AAA | – | 12m ECL | – | <u>618,268</u> |

Notes:

- For trade receivables, the Group has applied the simplified approach in IFRS 9 to measure the loss allowance at lifetime ECL. Except for receivables with significant balances or credit-impaired, the Group determines the ECL on these items using a provision matrix grouped by the debtors' aging.
- For loan receivables and other receivables and deposits, the Group has applied the 12m ECL, unless there has been a significant increase in credit risk since initial recognition, in which case the Group recognises lifetime ECL.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

39. FINANCIAL INSTRUMENTS (Continued)

b. Financial risk management objectives and policies (Continued)

Credit risk and impairment assessment (Continued)

Bank deposits and bank balances (Continued)

The following table provides information about the exposure to credit risk for trade receivables which are assessed based on provision matrix within lifetime ECL (not credit-impaired).

| | At 31 December 2022 | | |
|--------------------------|---------------------|-----------------------------------|---------------------------------------|
| | Average loss rate | Gross carrying amount HK\$'000 | Impairment loss allowance HK\$'000 |
| Trade receivables | | | |
| Within 3 months | 0.09% | 85,742 | 76 |
| 3-6 months | 0.80% | 22,840 | 182 |
| 7-12 months | 4.95% | 14,292 | 707 |
| | | <u>122,874</u> | <u>965</u> |

| | At 31 December 2021 | | |
|--------------------------|---------------------|-----------------------------------|---------------------------------------|
| | Average loss rate | Gross carrying amount HK\$'000 | Impairment loss allowance HK\$'000 |
| Trade receivables | | | |
| Within 3 months | 0.16% | 121,880 | 195 |
| 3-6 months | 0.54% | 93,977 | 505 |
| 7-12 months | 1.93% | 46,011 | 888 |
| | | <u>261,868</u> | <u>1,588</u> |

In addition, ECL on debtors with significant outstanding balances or credit-impaired with gross carrying amount of HK\$200,819,000 as at 31 December 2022 (2021: HK\$193,942,000) were assessed individually. Impairment allowance of HK\$48,562,000 was made on debtors with significant balances or credit-impaired as at 31 December 2022 (2021: HK\$19,104,000).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

39. FINANCIAL INSTRUMENTS (Continued)

b. Financial risk management objectives and policies (Continued)

Credit risk and impairment assessment (Continued)

Bank deposits and bank balances (Continued)

The following table shows the movements in lifetime ECL that have been recognised for trade receivables.

| | Lifetime ECL (not credit- impaired) HK\$'000 | Lifetime ECL (credit- impaired) HK\$'000 | Total HK\$'000 |
|--|---|---|----------------------|
| At 1 January 2021 | 2,095 | 17,157 | 19,252 |
| Changes due to financial instruments recognised as at 1 January 2021: | | | |
| – Impairment losses reversed | (2,095) | (1,346) | (3,441) |
| New financial assets originated | 4,302 | – | 4,302 |
| Exchange realignment | 95 | 484 | 579 |
| At 31 December 2021 | <u>4,397</u> | <u>16,295</u> | <u>20,692</u> |
| Changes due to financial instruments recognised as at 1 January 2022: | | | |
| – Transfer to credit-impaired | (398) | 398 | – |
| – Impairment losses reversed | (3,028) | – | (3,028) |
| – Impairment losses recognised | – | 33,648 | 33,648 |
| New financial assets originated | 1,216 | – | 1,216 |
| Exchange realignment | (286) | (2,715) | (3,001) |
| At 31 December 2022 | <u>1,901</u> | <u>47,626</u> | <u>49,527</u> |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

39. FINANCIAL INSTRUMENTS (Continued)

b. Financial risk management objectives and policies (Continued)

Credit risk and impairment assessment (Continued)

Bank deposits and bank balances (Continued)

The following table shows the reconciliation of loss allowance that has been recognised for other receivables and deposits.

| | Lifetime ECL (not credit- impaired) HK\$'000 | Lifetime ECL (credit- impaired) HK\$'000 | Total HK\$'000 |
|--|---|---|-------------------|
| At 1 January 2021 | 228 | 654 | 882 |
| Changes due to financial instruments recognised as at 1 January 2021: | | | |
| – Impairment losses reversed | (228) | – | (228) |
| – Impairment losses recognised | – | 1,273 | 1,273 |
| New financial assets originated | 230 | 1,135 | 1,365 |
| Exchange realignment | 5 | 55 | 60 |
| At 31 December 2021 | <u>235</u> | <u>3,117</u> | <u>3,352</u> |
| Changes due to financial instruments recognised as at 1 January 2022: | | | |
| – Impairment losses reversed | (135) | – | (135) |
| – Impairment losses recognised | – | 3,595 | 3,595 |
| New financial assets originated | – | 6,921 | 6,921 |
| Exchange realignment | (15) | (668) | (683) |
| At 31 December 2022 | <u>85</u> | <u>12,965</u> | <u>13,050</u> |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

39. FINANCIAL INSTRUMENTS (Continued)

b. Financial risk management objectives and policies (Continued)

Liquidity risk

In the management of liquidity risk, the management of the Group monitors and maintains a level of cash and cash equivalents deemed adequate by the management of the Group to finance the Group's operations and mitigate the effects of fluctuations in cash flows.

The following tables detail the Group's remaining contractual maturity for its financial liabilities and lease liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities and lease liabilities based on the earliest date on which the Group can be required to pay. The tables include both interest and principal cash flows. To the extent that interest flows are floating rate, the undiscounted amount is derived from the interest rate curve at the end of the reporting period.

| | Weighted average interest rate | Less than 1 year HK\$'000 | More than 1 year but less than 2 years HK\$'000 | More than 2 years but less than 5 years HK\$'000 | Total undiscounted cash flows HK\$'000 | Total carrying amount HK\$'000 |
|--|--------------------------------------|---------------------------------|--|---|---|---|
|--|--------------------------------------|---------------------------------|--|---|---|---|

At 31 December 2022

Non-derivative financial liabilities

| | | | | | | |
|---|-------|----------------|---------------|---------------|----------------|----------------|
| Trade and other payables | | 280,392 | - | - | 280,392 | 280,392 |
| Obligation arising from a forward contract with non-controlling interests | 9.00% | - | - | 51,183 | 51,183 | 42,676 |
| | | <u>280,392</u> | <u>-</u> | <u>51,183</u> | <u>331,575</u> | <u>323,068</u> |
| Lease liabilities | 5.00% | <u>13,919</u> | <u>12,580</u> | <u>20,872</u> | <u>47,371</u> | <u>43,077</u> |

| | Weighted average interest rate | Less than 1 year HK\$'000 | More than 1 year but less than 2 years HK\$'000 | More than 2 years but less than 5 years HK\$'000 | Total undiscounted cash flows HK\$'000 | Total carrying amount HK\$'000 |
|--|--------------------------------------|---------------------------------|--|---|---|---|
|--|--------------------------------------|---------------------------------|--|---|---|---|

At 31 December 2021

Non-derivative financial liabilities

| | | | | | | |
|--------------------------|-------|---------------|--------------|----------|---------------|---------------|
| Trade and other payables | | 109,781 | - | - | 109,781 | 109,781 |
| Lease liabilities | 5.00% | <u>15,042</u> | <u>2,833</u> | <u>-</u> | <u>17,875</u> | <u>17,179</u> |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

39. FINANCIAL INSTRUMENTS (Continued)

c. Fair value measurements of financial instruments

Financial instruments carried at fair value

The Group measures its following financial instruments at fair value at the end of the reporting period on a recurring basis:

| | Fair value as at 31 December 2022 HK\$000 | Fair value hierarchy | Valuation technique(s) and key input(s) | Significant unobservable input(s) | Inputs as at 31 December 2022 | Relationship of unobservable inputs to fair value |
|---|--|-------------------------|--|--|-------------------------------------|---|
| Financial assets | | | | | | |
| Unlisted equity securities – Yingyi Technology | 24,612 | Level 3 | Income approach – the discounted cash flow method was used to capture the present value of the expected future economic benefits, to be derived from the ownership of this investee, based on an appropriate discount rate | Long-term revenue growth rate Discount rate | 2.5% 18.0% | The higher the long term revenue growth rate, the higher the fair value, vice versa (note a) The higher the discount rate, the lower the fair value, vice versa (note b) |
| Unlisted equity securities – Hainan Juxing | 3,358 | Level 2 | Market approach | Recent transaction price | N/A | N/A |
| Investment in private fund – for angel investments | 5,597 | Level 2 | Market approach | Recent transaction price | N/A | N/A |
| Investment in private fund – for JD Logistics | 3,077 | Level 1 | Quoted bid prices in an active market | N/A | N/A | N/A |
| Financial liabilities | | | | | | |
| Obligation arising from a forward contract with non-controlling interests | 42,676 | Level 2 | Reference to the higher of the sum of the investment principal and interests at a fixed rate of 9% per annum and the unaudited net asset value of Yangzhou Huayue | N/A | N/A | N/A |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

39. FINANCIAL INSTRUMENTS (Continued)

c. Fair value measurements of financial instruments (Continued)

Financial instruments carried at fair value (Continued)

| Financial assets | Fair value as at 31 December 2021 HK\$000 | Fair value hierarchy | Valuation technique(s) and key input(s) | Significant unobservable input(s) | Inputs as at 31 December 2021 | Relationship of unobservable inputs to fair value |
|---|--|-------------------------|--|--|-------------------------------------|---|
| Unlisted equity securities – Yingyi Technology | 39,143 | Level 3 | Income approach – the discounted cash flow method was used to capture the present value of the expected future economic benefits, to be derived from the ownership of this investee, based on an appropriate discount rate | Long-term revenue growth rate Discount rate | 2.5% 17.0% | The higher the long term revenue growth rate, the higher the fair value, vice versa (note a) The higher the discount rate, the lower the fair value, vice versa (note b) |
| Investment in private fund – for JD Logistics | 5,383 | Level 1 | Quoted bid prices in an active market | N/A | N/A | N/A |

Notes:

- a. A 1% increase/decrease in the long-term growth rate holding all other variables constant would increase/decrease the carrying amount of unlisted equity securities by HK\$1,017,000 as at 31 December 2022 (2021: HK\$1,800,000).
- b. A 1% increase/decrease in the discount rate holding all other variables constant would decrease/increase the carrying amount of unlisted equity securities by HK\$1,666,000 as at 31 December 2022 (2021: HK\$1,676,000).

The fair value of the unlisted equity securities of Yingyi Technology as at 31 December 2022 and 2021 has been arrived based on a valuation carried out by an independent valuer.

There were no transfers between Level 1, level 2 and level 3 during the year ended 31 December 2022.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

39. FINANCIAL INSTRUMENTS (Continued)

c. Fair value measurements of financial instruments (Continued)

Reconciliation of level 3 measurements

The following table represents the reconciliation of level 3 measurements throughout the year.

| | Unlisted equity securities HK\$'000 |
|--|---|
| At 1 January 2021 | – |
| Transfer from level 2 to level 3 | 38,556 |
| Net gain in other comprehensive income | 165 |
| Exchange realignment | 422 |
| | <hr/> |
| At 31 December 2021 | 39,143 |
| Net loss in other comprehensive income | (11,671) |
| Exchange realignment | (2,860) |
| | <hr/> |
| At 31 December 2022 | 24,612 |

Fair values of financial instruments carried at other than fair value

The Directors consider that the carrying amounts of financial assets and financial liabilities recorded at amortised cost in these consolidated financial statements approximate their fair values.

40. RETIREMENT BENEFIT SCHEME

The employees of the Group are members of a state-managed retirement benefits scheme (the "Retirement Benefits Scheme") operated by the PRC Government. The Group is required to contribute a 16% of the total monthly basic salaries of its current employees to the Retirement Benefits Scheme to fund the benefits. The only obligation of the Group with respect to the Retirement Benefits Scheme is to make the specified contributions.

During the years ended 31 December 2022 and 2021, there is no forfeited contribution available for the Group to reduce its existing level of contributions. There were also no forfeited contributions available at 31 December 2022 and 2021 under such scheme which may be used by the Group to reduce the contribution payable in future years.

The total cost charged to the consolidated statement of profit or loss and other comprehensive income of HK\$3,544,000 (2021: HK\$2,436,000) represented contributions paid and/or payable to the scheme by the Group for the year ended 31 December 2022.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

41. MAJOR NON-CASH TRANSACTIONS

During the current year, the Group entered into new lease agreements for buildings with a lease term of 2 to 5 years and recognised right-of-use assets of HK\$47,645,000 (2021: HK\$1,564,000) and lease liabilities of HK\$47,645,000 (2021: HK\$1,564,000), respectively.

42. RELATED PARTY TRANSACTIONS

Compensation of key management personnel

| | Year ended 31 December | |
|---|------------------------|--------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| Fees | 351 | 546 |
| Salaries and other benefits-in-kind | 5,322 | 6,009 |
| Contributions to retirement benefits scheme | 240 | 341 |
| Discretionary bonus | 4,839 | 2,450 |
| Equity-settled share-based expense | 6,160 | – |
| | <u>16,912</u> | <u>9,346</u> |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

43. RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

The table below details changes in the Group's liabilities arising from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are those for which cash flows were, or future cash flows will be, classified in the Group's consolidated statement of cash flows as cash flows from financing activities.

| | Lease liabilities HK\$'000 | Accrued share issue costs* HK\$'000 | Obligation arising from a forward contract with non-controlling interests HK\$'000 | Total HK\$'000 |
|---|-------------------------------|--|---|-------------------|
| At 1 January 2021 | 21,042 | 42,194 | – | 63,236 |
| New lease entered | 1,564 | – | – | 1,564 |
| Financing cash flows | (6,982) | (11,755) | – | (18,737) |
| Finance costs | 1,005 | – | – | 1,005 |
| Exchange realignment | 550 | 1,062 | – | 1,612 |
| At 31 December 2021 | 17,179 | 31,501 | – | 48,680 |
| New lease entered | 47,645 | – | – | 47,645 |
| Lease modification | (2,058) | – | – | (2,058) |
| New share issue costs | – | 11,958 | – | 11,958 |
| Reduction of share issue costs payable (note 31) | – | (21,841) | – | (21,841) |
| Financing cash flows | (18,893) | (19,958) | 40,294 | 1,443 |
| Finance costs | 1,776 | – | – | 1,776 |
| Loss on fair value changes of obligation arising from a forward contract with non-controlling interests | – | – | 2,375 | 2,375 |
| Exchange realignment | (2,572) | (541) | 7 | (3,106) |
| At 31 December 2022 | 43,077 | 1,119 | 42,676 | 86,872 |

* The accrued share issue costs are included in "Accrued listing expense/shares issue costs" as set out in note 31.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

44. PARTICULARS OF SUBSIDIARIES OF THE COMPANY

At the end of the reporting period, the Company has direct and indirect interests in the following subsidiaries, particulars of which are set out below:

| Name of subsidiaries | Legal form | Place and date of establishment/ incorporation and operation | Issued share capital/paid up registered capital | Proportion of interest and voting power held by the Group At 31 December | | Principal activities |
|---|---------------------------------|---|---|--|-----------|--|
| | | | | 2022 % | 2021 % | |
| Directly held: | | | | | | |
| Joy Spreader Interactive Technology (HK) Limited | Limited liability company | Hong Kong 28 March 2019 | HK\$1 | 100 | 100 | Investment holding |
| Joy Spreader Entertainment Group Limited | Limited liability company | Hong Kong 13 September 2022 | – | 100 | N/A | Investment platform in Television & Film and Entertainment |
| Indirectly held: | | | | | | |
| 北京樂享互動科技有限公司 Joy Spreader WFOE | Wholly-foreign owned enterprise | PRC 22 May 2019 | RMB289,212,200 | 100 | 100 | Investment holding |
| Joy Spreader Interactive (HK) Limited | Limited liability company | Hong Kong 25 October 2019 | HK\$10,000 | 100 | 100 | Trading business |
| 北京宏成興隆商貿有限公司 Beijing Hongcheng Xinglong Commerce and Trading Co., Ltd (i) | Limited liability company | PRC 01 March 2004 | RMB1,000,000 | 100 | 100 | Trading business |
| 霍爾果斯樂享互動網絡科技有限公司 Horgos Joyspreader Interactive Technology Co., Ltd (i) (iii) | Limited liability company | PRC 24 March 2020 | RMB200,000,000 | 100 | 100 | Digital marketing business and the relevant services |
| 樂享互動(南京)投資有限公司 Joy Spreader (Nanjing) Investment Co., Ltd (i) | Wholly-foreign owned enterprise | PRC 17 November 2020 | US\$35,010,429 | 100 | 100 | Investment holding |
| 樂享互動(南京)網絡科技有限公司 Joy Spreader (Nanjing) Interactive Technology Co., Ltd (i) (iv) | Limited liability company | PRC 23 November 2020 | RMB227,608,245 | 100 | 100 | Digital marketing business and the relevant services |
| 北京樂享易盛文化科技有限公司 Beijing Lexiang Yisheng Culture Technology Co., Ltd (i) (ii) | Limited liability company | PRC 06 January 2003 | RMB1,000,000 | 100 | 100 | Digital marketing business and the relevant services |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

44. PARTICULARS OF SUBSIDIARIES OF THE COMPANY (Continued)

| Name of subsidiaries | Legal form | Place and date of establishment/ incorporation and operation | Issued share capital/paid up registered capital | Proportion of interest and voting power held by the Group At 31 December | | Principal activities |
|--|---------------------------------------|---|---|--|-----------|---|
| | | | | 2022 % | 2021 % | |
| 成都樂享互動網絡科技有限公司 Chengdu Joy Spreader Interactive Network Technology Limited Co., Ltd (i) | Limited liability company | PRC 22 July 2022 | RMB10,000,000 | 100 | N/A | Trading business |
| 揚州樂享華悅文化科技有限公司 Yangzhou Huayue (i) | Limited liability company | PRC 7 May 2022 | RMB120,000,000 | 70 | N/A | Investment platform in Television & Film and Entertainment |
| Consolidated Affiliated Entities: | | | | | | |
| 北京樂享互動網絡科技股份集團有限公司 Beijing Joyspreader (i) | Joint stock limited liability company | PRC 9 October 2008 | RMB16,312,632 | 100 | 100 | Digital marketing business and the relevant services and investment holding |
| 伍遊(北京)科技有限公司 Beijing Wuyou Technology Co., Ltd (i) | Limited liability company | PRC 30 July 2014 | RMB10,000,000 | 100 | 100 | Digital marketing business and the relevant services |
| 霍爾果斯耀西網絡科技有限公司 Horgos Yaoxi Internet Technology Co., Ltd (i) | Limited liability company | PRC 19 March 2017 | RMB10,000,000 | 100 | 100 | Digital marketing business and the relevant services |
| 霍爾果斯伍遊網絡科技有限公司 Horgos Wuyou Internet Technology Co., Ltd (i) | Limited liability company | PRC 20 March 2017 | RMB10,000,000 | 100 | 100 | Digital marketing business and the relevant services |
| 霍爾果斯智普數聯網絡科技有限公司 Horgos Zhipu Shulian Internet Technology Co., Ltd (i) | Limited liability company | PRC 7 January 2020 | RMB10,000,000 | 100 | 100 | Digital marketing business and the relevant services |
| 海南樂享互動國際科技有限公司 Hainan Joy Spreader International Technology Ltd (i) | Limited liability company | PRC 20 July 2021 | – | 100 | 100 | Internet information and Internet cultural business and the relevant services |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

44. PARTICULARS OF SUBSIDIARIES OF THE COMPANY (Continued)

| Name of subsidiaries | Legal form | Place and date of establishment/ incorporation and operation | Issued share capital/paid up registered capital | Proportion of interest and voting power held by the Group At 31 December | | Principal activities |
|---|---------------------------------|---|---|--|--------|---|
| | | | | 2022 % | 2021 % | |
| 北京樂享華悅文化科技有限公司 Beijing Joy Spreader Huayue Culture Technology Ltd (i) | Limited liability company | PRC 18 August 2021 | RMB9,700,000 | 100 | 100 | Internet information and Internet cultural business and the relevant services |
| 樂享株式會社 Joy Spreader Co., Ltd (i) | Limited liability company | Japan 26 November 2021 | JPY50,000,000 | 100 | 100 | Internet information business and the relevant services |
| 霍爾果斯樂享華悅文化科技有限公司 Horgos Lexiang Huayue Culture Technology Co., Ltd (i) | Limited liability company | PRC 31 December 2021 | – | 100 | 100 | Internet information and Internet cultural business and the relevant services |
| Joy Spreader Interactive Development Inc. (i) | Limited liability company | Canada 18 July 2022 | – | 100 | N/A | Internet information business and the relevant services |
| 北京樂享互動電子商務有限公司 Beijing Joy Spreader Interactive E-commerce Limited (i) | Wholly-foreign Owned Enterprise | PRC 8 August 2022 | RMB5,000,000 | 100 | N/A | Trading business |
| 成都樂享互動電子商務有限公司 Chengdu Joy Spreader Interactive E-commerce Limited (i) | Wholly-foreign Owned Enterprise | PRC 27 September 2022 | RMB5,000,000 | 100 | N/A | Trading business |

(i) The English translation of the names is for reference only. The official names of these entities are in Chinese.

(ii) In March 2021, the Group acquired 100% of the equity interest in Beijing Lexiang Yisheng Culture Technology Co., Ltd from an independent third party as set out in note 37.

(iii) On 13 September 2022, Horgos Joyspreader Interactive Technology Co., Ltd increased its paid-up registered capital to RMB200,000,000.

(iv) On 23 May 2022, Joy Spreader (Nanjing) Interactive Technology Co., Ltd increased its paid-up registered capital to RMB227,608,245.

None of the subsidiaries had issued any debt securities at the end of the year.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

45. STATEMENT OF FINANCIAL POSITION AND RESERVES OF THE COMPANY

| | As at 31 December | |
|---------------------------------------|-------------------------|------------------|
| | 2022 | 2021 |
| | HK\$'000 | HK\$'000 |
| NON-CURRENT ASSET | | |
| Interests in subsidiaries | <u>1,183,671</u> | <u>904,735</u> |
| | 1,183,671 | 904,735 |
| CURRENT ASSETS | | |
| Financial assets at FVTPL | 3,077 | 5,383 |
| Bank deposits | 38,984 | – |
| Bank balances and cash | 340,116 | 388,088 |
| Other receivables | 14,994 | 3,307 |
| Amount due from a subsidiary | <u>188,795</u> | <u>–</u> |
| | 585,966 | 396,778 |
| CURRENT LIABILITIES | | |
| Other payables | 335 | 31,322 |
| Amount due to a subsidiary | <u>22,839</u> | <u>16,221</u> |
| | 23,174 | 47,543 |
| NET CURRENT ASSETS | <u>562,792</u> | <u>349,235</u> |
| TOTAL ASSETS LESS CURRENT LIABILITIES | <u>1,746,463</u> | <u>1,253,970</u> |
| CAPITAL AND RESERVES | | |
| Share capital | 24 | 22 |
| Reserves | <u>1,746,439</u> | <u>1,253,948</u> |
| TOTAL EQUITY | <u>1,746,463</u> | <u>1,253,970</u> |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2022

45. STATEMENT OF FINANCIAL POSITION AND RESERVES OF THE COMPANY (Continued)

Movements in the Company's reserves

| | Treasury stocks HK\$'000 | Share premium HK\$'000 | Translation reserve HK\$'000 | Accumulated losses HK\$'000 | Share-based payments reserve HK\$'000 | Total HK\$'000 |
|--|--------------------------------|------------------------------|------------------------------------|-----------------------------------|--|-------------------|
| As at 1 January 2021 | – | 1,455,378 | 55,708 | (116,815) | – | 1,394,271 |
| Loss and total comprehensive income (expense) for the year | – | – | 37,849 | (28,170) | – | 9,679 |
| Purchase of shares under Share Award Scheme (note 36) | (138,052) | – | – | – | – | (138,052) |
| Purchase of shares pending for cancellation | (11,950) | – | – | – | – | (11,950) |
| At 31 December 2021 | (150,002) | 1,455,378 | 93,557 | (144,985) | – | 1,253,948 |
| Loss and total comprehensive expense for the year | – | – | (132,393) | (41,381) | – | (173,774) |
| Issue of shares | – | 602,878 | – | – | – | 602,878 |
| Transaction costs attributable to issue of shares | – | (21,833) | – | – | – | (21,833) |
| Cancellation of shares (note 34) | 11,950 | (11,950) | – | – | – | – |
| Purchase of shares under Share Award Scheme (note 36) | (7,280) | – | – | – | – | (7,280) |
| Reduction of share issuance costs in connection with the listing of the shares | – | 21,841 | – | – | – | 21,841 |
| Recognition of share-based payment expense (note 36) | – | – | – | – | 70,659 | 70,659 |
| Vesting of shares (note 36) | 138,377 | (68,130) | – | – | (70,247) | – |
| At 31 December 2022 | (6,955) | 1,978,184 | (38,836) | (186,366) | 412 | 1,746,439 |

DEFINITIONS

| | |
|------------------------------------|--|
| “1P Traffic” | first-party traffic |
| “AIGC” | artificial intelligence generated content |
| “AGM” | the annual general meeting of the Company to be held on June 17, 2022 |
| “app” | mobile application |
| “Articles of Association” | the current memorandum and articles of association of the Company, being the second amended and restated memorandum and articles of association |
| “Audit Committee” | the audit committee of the Board |
| “Beijing Daoyoudao” | Daoyoudao Technology Group Co., Ltd. (道有道科技集團股份有限公司, formerly known as 道有道(北京)科技股份有限公司), a company listed on the NEEQ with stock code 832896, established under the laws of the PRC on June 12, 2007 |
| “Beijing Joyspreader” | Beijing Joy Spreader Interactive Network Technology Group Co., Ltd (北京樂享互動網絡科技股份集團有限公司), a company established under the laws of the PRC with limited liability on October 9, 2008, and by virtue of the Contractual Arrangements, accounted for as our subsidiary |
| “Beijing Zinan and Friends” | Beijing Zinan and his Friends Cultural Centre (Limited Partnership) (北京子南和他的小夥伴們文化中心(有限合夥)), a limited partnership set up under the laws of the PRC on July 6, 2016 which is directly owned as to 90% by Mr. Zhu and 10% by Mr. Zhang Zhidi (張之的) |
| “Board” | the board of Directors |
| “CAGR” | compound annual growth rate |
| “Corporate Governance Code” | the Corporate Governance Code as set out in Appendix 14 to the Listing Rules |
| “Chairman” | the chairman of the Board |
| “China” or “the PRC” | the People’s Republic of China, excluding, for the purpose of this annual report, Hong Kong, Macau Special Administrative Region and Taiwan |
| “Companies Act” | the Companies Act, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands as amended, supplemented or otherwise modified from time to time |
| “Consolidated Affiliated Entities” | the entities we control through the Contractual Arrangements, namely Beijing Joyspreader and its subsidiaries |

DEFINITIONS

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|--|--|
| “Contractual Arrangements” | the series of contractual arrangements entered into by, among others, WFOE, Beijing Joyspreader and the Registered Shareholders |
| “Director(s)” | the director(s) of the Company |
| “ESG” | environmental, social and governance |
| “Frost & Sullivan” | Frost & Sullivan International Limited |
| “Foreign Investment Law” | the PRC Foreign Investment Law 《中華人民共和國外商投資法》 |
| “FVTPL” | fair value through profit or loss |
| “FVTOCI” | fair value through other comprehensive income |
| “GDP” | gross domestic product |
| “GMV” | gross merchandise volume |
| “Group”, “the Group”, “Joy Spreader Group”, “we” or “us” | our Company, its subsidiaries and the consolidated affiliated entities at the relevant time or, where the context so requires, in respect of the period before our Company became the holding company of its present subsidiaries, the subsidiaries of our Company or the businesses operated by its present subsidiaries (as the case may be) |
| “Joy Spreader International” | Joy Spreader International (HK) Limited (樂享國際有限公司), formerly known as Joy Spreader Interactive Group (HK) Limited, a company incorporated in Hong Kong on October 25, 2019 as a limited liability company and a wholly-owned subsidiary of us |
| “Hong Kong” or “HK” | the Hong Kong Special Administrative Region of the PRC |
| “Hong Kong dollars” or “HK\$” | Hong Kong dollars, the lawful currency of Hong Kong |
| “interactive entertainment product(s)” | interactive entertainment product(s), primarily comprising games and internet literature, etc. |
| “Joy Spreader”, “Company”, or “We” | Joy Spreader Group Inc. (樂享集團有限公司) (formerly known as Joy Spreader Interactive Technology. Ltd (乐享互动有限公司)), a company incorporated in the Cayman Islands on February 19, 2019 as an exempted company with limited liability |
| “Listing” | the listing of the Shares on the Main Board on September 23, 2020 |
| “Listing Date” | September 23, 2020, being the date on which the Shares were listed on the Main Board |

DEFINITIONS

| | |
|-----------------------------|---|
| “Listing Rules” | the Rules Governing the Listing of Securities on the Stock Exchange, as amended or supplemented from time to time |
| “Main Board” | the Main Board of the Stock Exchange |
| “MCN” | multi-channel network, a product form of multi-channel network, is a new operation mode of internet celebrity economy |
| “Model Code” | the Model Code for Securities Transactions by Directors of Listed Issuers contained in Appendix 10 to the Listing Rules |
| “Nanjing Pingheng Capital” | Nanjing Balance Capital Management Centre (General Partnership) (南京平衡資本管理中心(普通合夥)), a general partnership set up under the laws of the PRC on March 6, 2013 |
| “Nantong Pinghengchuangye” | Nantong Pinghengchuangye Venture Capital Investment Centre (Limited Partnership) (南通平衡創業投資基金中心(有限合夥)), a limited partnership set up under the laws of the PRC on June 11, 2015 |
| “Nomination Committee” | the nomination committee of the Board |
| “Mr. Zhu” | Mr. Zhu Zinan (朱子南), our Chairman, executive Director, chief executive officer and one of our Controlling Shareholders |
| “Over-allotment Option” | has the meaning ascribed thereto in the Prospectus |
| “Prospectus” | the prospectus issued by the Company dated September 10, 2020 |
| “PGC” | professional generated content |
| “R&D” | research and development |
| “Registered Shareholder(s)” | being Mr. Zhu Zinan, Shenzhen Nanhai Chengzhangtongying, Nantong Pinghengchuangye, Beijing Zinan and Friends, Jiaxing Baozheng Investment Partnership (Limited Partnership) (嘉興寶正投資合夥企業(有限合夥)), Beijing Daoyoudao, Nanjing Pingheng Capital, Mr. Zhang Zhidi, Mr. Chen Liang, Shanghai Jinjia, Mr. Guo Zhiwei, Ms. Zhang Yue, Ms. Zhang Wenyan, Ms. Xue Xiaoli, Ms. Zhu Xifen, Mr. Xiong Chi and Ms. Huang Huijuan, who are shareholders of Beijing Joyspreader |
| “Remuneration Committee” | the remuneration committee of the Board |

DEFINITIONS

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|--------------------------------------|---|
| “Renminbi” or “RMB” | Renminbi Yuan, the lawful currency of China |
| “Reporting Period” | the twelve months period from January 1, 2022 to December 31, 2022 |
| “SFO” | the Securities and Futures Ordinance |
| “Shareholder(s)” | holder(s) of Shares |
| “Share(s)” | ordinary shares in the share capital of our Company with the nominal value of HK\$0.00001 each |
| “Shanghai Jinjia” | Shanghai Jinjia Asset Management Co., Ltd. (上海今嘉資產管理有限公司), a company established under the laws of the PRC with limited liability on February 6, 2016 |
| “Shenzhen Nanhai Chengzhangtongying” | Shenzhen Nanhai Growth Win-win Private Equity Investment Fund (Limited Partnership) (深圳南海成長同贏股權投資基金(有限合夥)), a limited partnership set up under the laws of the PRC on July 20, 2017 |
| “Shenzhen Nanhai Growth” | Shenzhen Nanhai Growth Win-win Limited, a limited liability company incorporated in the BVI on March 26, 2019 |
| “Share Award Scheme” | the share award scheme adopted by the Board on June 21, 2021 |
| “State Council” | State Council of the PRC (中華人民共和國國務院) |
| “Stock Exchange” | The Stock Exchange of Hong Kong Limited |
| “UGC” | user generated content |
| “WFOE” | Beijing Joy Spreader Interactive Technology Co., Ltd (北京樂享互動科技有限公司), a limited liability company established in the PRC on May 22, 2019 and a wholly-owned subsidiary of us |
| “Yingyi Technology” | Shenzhen Yingyi Vision Technology Co., Ltd. (深圳影漪視界科技有限公司), a non-listed company established under the laws of the PRC with limited liability on September 14, 2020 |

In this annual report, the terms “associate”, “connected person”, “controlling shareholder” and “subsidiary” shall have the meanings given to such terms in the Listing Rules, unless the context otherwise requires.