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2023 FIRST QUARTERLY REPORT

IMPORTANT NOTICE

The board of directors (the "Board"), the supervisory committee of Guangzhou Baiyunshan Pharmaceutical Holdings Company Limited (the "Company") and its directors, supervisors and senior management collectively and individually accept full responsibility for the truthfulness, accuracy and completeness of the information contained in this quarterly report and confirm that there are no false information, misleading statements or material omissions in this quarterly report.

Mr. Li Chuyuan (chairperson of the Board), Ms. Liu Fei (deputy financial officer) and Ms. Wu Chuling (deputy director of the Financial Department) declared that they warranted that the financial reports contained in this quarterly report were true, accurate and complete.

The first quarterly financial reports were audited.

☐ Yes ✓ No

This quarterly report is prepared in both English and Chinese. In the event that different interpretation occurs, the Chinese version shall prevail.

1. PRINCIPAL FINANCIAL DATA

1.1 Principal accounting data and financial indicators

			Increase/(Decrease)
			during the
			Reporting Period
			as compared with
		The Reporting	the corresponding
Items		Period	period of 2022
		(Unaudited)	(%)
Income from operations (RMB'000)		21,628,521	5.31
Net profit attributable to the shareholde	ers of the Company		
(RMB'000)		1,908,600	5.70
Net profit attributable to the shareholde	ers of the Company		
after deducting non-recurring items (A	RMB'000)	1,827,436	3.57
Net cash flow from operating activities	(RMB'000)	(2,838,882)	(409.22)
Basic earnings per share (RMB/Share)		1.174	5.70
Diluted earnings per share (RMB/Share))	1.174	5.70
Ratio of weighted average return on net	t assets (%)	5.78	A decrease of 0.25
			percentage point
			Increase/
			Increase/ (Decrease) as at
			(Decrease) as at
	As at the	As at the end	(Decrease) as at the end of the
	As at the end of the	As at the end of 31 December	(Decrease) as at the end of the Reporting Period
Items			(Decrease) as at the end of the Reporting Period compared with
Items	end of the	of 31 December	(Decrease) as at the end of the Reporting Period compared with 31 December
Items Total assets (RMB'000)	end of the Reporting Period	of 31 December 2022	(Decrease) as at the end of the Reporting Period compared with 31 December 2022
	end of the Reporting Period (Unaudited)	of 31 December 2022 (Audited)	(Decrease) as at the end of the Reporting Period compared with 31 December 2022 (%)
Total assets (RMB'000)	end of the Reporting Period (Unaudited)	of 31 December 2022 (Audited)	(Decrease) as at the end of the Reporting Period compared with 31 December 2022 (%)

Notes: (1) "**Reporting Period**" refers to the three months period from the beginning of this quarter to the end of this quarter and the same meaning applies to the contents below.

⁽²⁾ The above financial data and indicators are computed based on the figures on consolidated statements.

1.2 Non-recurring items and amount

Items	Amount of 1 January 2023 – 31 March 2023 (RMB'000)	Notes
Gain/(Loss) on disposal of non-current assets	6,245	
Government subsidies included in the profit or loss for the current period except for the government subsidies that are closely related to enterprise's normal business and is enjoyed by the Company continuously in quota or by the quantity of unified national standards in accordance with the national policy	36,754	This is the amount of government subsidies received by the Company and its subsidiaries which was transferred to non-operating income and other income.
Except for effective hedging business related to normal business of the Company, profit or loss from change of fair value from financial assets and liabilities held for trading, and investment income from disposal of financial assets and liabilities held for trading and available-forsale financial assets	47,269	
Write-off provision for impairment of accounts receivable undergoing independent test	5,406	
Other non-operating income and expenses excluding the above items	2,250	
Less: Income tax effect	15,339	
Effect on minority interest (after tax)	1,421	
Total	81,164	

Description of non-recurring profit or loss items listed in the Explanatory Announcement No. 1 on Information Disclosure by Public Issuers-Non-Recurring Profit or Loss Items (《公開發行證券的公司信息披露解釋性公告第1號—非經常性損益》) being defined as recurring profit or loss items

☐ Applicable ✔ Not applicable

1.3	Changes in m reasons for ch	ajor accounting data and anges	financial	indicators	of the	Company	and	the
	✔ Applicable	□ Not Applicable						

Net cash flow from operating activities

Items

(409.22) (1) As the Spring Festival came earlier in 2023 than in 2022, Guangzhou WLJ Great Health Industry Co., Ltd. (廣州王老吉大健康產業 有限公司), a wholly owned subsidiary of the Company, stocked up and collected accounts receivable mostly in late 2022 resulting in a decrease in net cash flow from operating activities during the Reporting Period; (2) The cash received from sales of goods and rendering labor services by subsidiaries of the Company decreased year-on-year; (3) The cash paid for goods and services increased year-on-year due to an increase in the purchase volume of subsidiaries of the Company.

Fluctuation Reasons for fluctuation

(%)

2. INFORMATION OF SHAREHOLDERS

The total number of shareholders holding ordinary shares, the number of shareholders holding preferred shares whose voting rights are restored and the shareholdings of the top ten shareholders of the Company

The total number of shareholders holding ordinary shares as at the end of the Reporting Period

The number of shareholders
holding preferred shares

86,846 whose voting rights are
restored as at the end of the
Reporting Period(if any)

The top ten shareholders of the Company

			Approximate percentage of the		Number of shar marked or	
	Nature of	Number of	total issued share	Number of shares subject		Number of
Shareholders	shareholders	shares held	capital	to selling restrictions	Shares status	shares
		(share)	(%)	(share)		(share)
Guangzhou Pharmaceutical Holdings Limited	State-owned	732,305,103	45.04	0	Nil	0
	legal person					
HKSCC Nominees Limited	Others	219,769,290	13.52	0	Nil	0
Guangzhou China Life Urban Development Industry Investment	Others	73,313,783	4.51	0	Nil	0
Enterprise (Limited Partnership)						
China Securities Finance Corporation Limited	Others	47,277,962	2.91	0	Nil	0
Hong Kong Securities Clearing Company Limited	Others	46,497,775	2.86	0	Nil	0
Guangzhou Industrial Investment and Capital Operation Holding	State-owned	32,235,400	1.98	0	Nil	0
Group Ltd.	legal person					
China AMC - Agricultural Bank - Huaxia China Securities	Others	8,795,136	0.54	0	Nil	0
Financial Asset Management Plan						
Zhongou AMC – Agricultural	Others	8,680,636	0.53	0	Nil	0
Bank - Zhongou China Securities Financial Asset Management Plan						
Boshi AMC – Agricultural Bank – Boshi China Securities Financial Asset Management Plan	Others	8,662,836	0.53	0	Nil	0
Dacheng AMC – Agricultural Bank – Dacheng China Securities Financial Asset Management Plan	Others	8,657,836	0.53	0	Nil	0

The top ten shareholders of the Company not subject to selling restrictions

	Number of shares	Class and number	of shares
	without selling		Number of
Shareholders	restrictions	Class of shares	shares
	(share)		(share)
Guangzhou Pharmaceutical Holdings Limited	732,305,103	Domestic shares denominated in RMB	732,305,103
HKSCC Nominees Limited	219,769,290	H shares	219,769,290
Guangzhou China Life Urban Development Industry Investment	73,313,783	Domestic shares	73,313,783
Enterprise (Limited Partnership)		denominated in RMB	
China Securities Finance Corporation Limited	47,277,962	Domestic shares denominated in RMB	47,277,962
Hong Kong Securities Clearing Company Limited	46,497,775	Domestic shares denominated in RMB	46,497,775
Guangzhou Industrial Investment and Capital Operation Holding Group Ltd.	32,235,400	Domestic shares denominated in RMB	32,235,400
China AMC – Agricultural Bank – Huaxia China Securities Financial Asset Management Plan	8,795,136	Domestic shares denominated in RMB	8,795,136
Zhongou AMC – Agricultural Bank – Zhongou China Securities Financial Asset Management Plan	8,680,636	Domestic shares denominated in RMB	8,680,636
Boshi AMC – Agricultural Bank – Boshi China Securities Financial Asset Management Plan	8,662,836	Domestic shares denominated in RMB	8,662,836
Dacheng AMC – Agricultural Bank – Dacheng China Securities Financial Asset Management Plan	8,657,836	Domestic shares denominated in RMB	8,657,836
Explanation on the connection or parties acting in concert among the above	(1) According to t	he information provided by	HKSCC
shareholders	Nominees Limbehalf of sever	ited, the H shares held by it ral clients.	were held on
		was not aware of any conne ten shareholders, or whether	•

Explanation on the participation in margin trading and refinancing business of the top ten shareholders and the top ten shareholders not subject to selling restrictions of the Company(if any)

Not applicable

parties acting in concert as provided in the "Rules for the

acquisition of listed companies".

3. OTHER MATTERS

Other important information about the operation of the Company during the Reporting Period that investors should be reminded of

☐ Applicable ✓ Not applicable

4. THE QUARTERLY FINANCIAL REPORTS

4.1 Type of Audit Opinion

☐ Applicable ✔ Not applicable

4.2 Financial Report

Consolidated Balance Sheet

As at 31 March 2023

(All amounts in Renminbi yuan unless otherwise stated)

Items	31 March 2023 (Unaudited)	31 December 2022 (Audited)
Current assets:		
Cash at bank and on hand	20,245,924,699.78	22,499,552,770.75
Settlement provisions	_	_
Funds lent	_	_
Financial assets held for trading	56,872,680.00	56,872,680.00
Derivative financial assets	-	_
Notes receivable	1,251,284,015.63	1,127,351,252.18
Accounts receivable	15,951,358,882.70	14,857,591,768.49
Accounts receivable financing	4,657,749,437.36	3,182,767,002.04
Advances to suppliers	503,399,299.05	836,054,949.33
Premiums receivable	_	_
Cession insurance premiums receivable	-	_
Provision for insurance contracts	_	_
Other receivables	1,180,528,174.86	917,243,401.47
Including: Interest receivable	-	_
Dividend receivable	218,766,959.00	218,766,959.00
Financial assets purchased under resale agreements	_	_
Inventories	8,945,104,669.54	10,671,572,518.76
Contract assets	-	_
Classified as assets held for sale	_	_
Current portion of non-current assets	556,081,251.66	653,115,558.10
Other current assets	2,088,861,277.49	2,262,189,612.17
Total current assets	55,437,164,388.07	57,064,311,513.29

Items	31 March 2023 (Unaudited)	31 December 2022 (Audited)
Non-currents assets:		
Entrusted loans and advances	_	_
Debt investment	3,810,712,104.24	3,164,498,751.59
Other debt investment	_	_
Long-term receivables	_	_
Long-term equity investment	1,477,174,749.82	1,584,063,326.22
Other equity instrument investment	110,508,545.58	109,569,842.38
Other non-current financial assets	1,052,799,187.16	1,038,818,757.16
Investments properties	204,386,354.00	206,705,464.62
Fixed assets	3,778,120,791.81	3,709,183,725.56
Construction in progress	2,066,424,331.13	2,108,326,591.35
Bearer biological assets	2,367,712.50	2,455,065.00
Oil and gas assets	_	_
Right-of-use assets	777,860,341.33	750,159,146.25
Intangible assets	2,570,156,695.05	2,585,098,403.38
Development expenditure	252,326,588.25	240,668,063.93
Goodwill	829,473,066.90	829,473,066.90
Long-term prepaid expenses	168,197,800.47	166,798,201.40
Deferred tax assets	892,498,601.72	865,338,772.26
Other non-current assets	228,128,917.53	239,830,085.45
Total non-current assets	18,221,135,787.49	17,600,987,263.45
Total Assets	73,658,300,175.56	74,665,298,776.74

Items	31 March 2023 (Unaudited)	31 December 2022 (Audited)
Current liabilities:		
Short-term borrowings	8,621,019,016.11	8,538,065,161.82
Borrowings from central banks	0,021,019,010.11	0,550,005,101.62
Deposits funds	_	_
Financial liabilities held for trading	_	_
Derivative financial liabilities	_	_
Notes payable	3,454,181,211.74	3,760,482,808.87
Accounts payable	11,090,426,568.87	11,200,347,828.21
Advances from customers	_	_
Contract liabilities	1,784,586,675.33	5,644,201,576.24
Financial assets sold under repurchase agreements	_	_
Deposits from customers and interbank	_	_
Funds received as agent of stock exchange	_	_
Funds received as stock underwrite	_	_
Employee benefits payable	987,004,614.51	1,009,349,656.60
Taxes payable	542,666,926.35	375,710,536.16
Other payables	5,216,648,039.28	4,834,860,628.52
Including: Interest payable	_	_
Dividends payable	54,409,701.36	54,681,191.50
Handling charges and commissions payable	-	_
Cession insurance premiums payable	_	_
Liabilities held for sales	_	_
Current portion of non-current liabilities	684,042,672.29	706,731,706.03
Other current liabilities	508,395,277.21	1,325,366,108.82
Total current liabilities	32,888,971,001.69	37,395,116,011.27
Non-current liabilities:		
Insurance contract reserve		
Long-term borrowings	3,136,584,449.64	1,639,203,064.38
Bonds payable	_	_
Including: Preferred stock	_	_
Perpetual bond	-	_
Lease liabilities	579,671,187.73	545,843,252.45
Long-term payables	20,371,964.60	20,396,504.60
Long-term employee benefits payable	311,858.33	304,247.44
Provisions	44,035,336.15	47,783,187.15
Deferred income	930,763,260.60	930,926,291.01
Deferred tax liabilities	402,904,267.59	394,588,189.23
Other non-current liabilities	53,735,795.89	53,279,949.99
Total non-current liabilities	5,168,378,120.53	3,632,324,686.25
Total Liabilities	38,057,349,122.22	41,027,440,697.52

Items		31 March 2023 (Unaudited)	31 December 2022 (Audited)
Shareholders' equity:			
Share capital		1,625,790,949.00	1,625,790,949.00
Other equity instruments		_	_
Including: Preferred stock		_	_
Perpetual bond		_	_
Capital surplus		10,105,714,430.90	10,105,714,430.90
Less: Treasury shares		-	_
Other comprehensive income		(18,781,137.14)	(12,900,928.58)
Special reserve		-	_
Surplus reserve		2,084,386,972.83	2,084,386,972.83
General risk provision		-	_
Undistributed profits		20,170,733,807.44	18,262,133,346.76
Total equity attributable to the of the parent Company	Shareholders	33,967,845,023.03	32,065,124,770.91
Minority interest		1,633,106,030.31	1,572,733,308.31
Total Shareholders' Equity		35,600,951,053.34	33,637,858,079.22
Total Liabilities and Shareholde	ers' Equity	73,658,300,175.56	74,665,298,776.74
Person in charge of the Company Mr. Li Chuyuan	Principal in charge of accounting Ms. Liu Fei	Head of accoudepartment Ms. Wu Chul	

Consolidated Income Statement

1 January-31 March 2023

(All amounts in Renminbi yuan unless otherwise stated)

Items		1 January- 31 March 2023 (Unaudited)	1 January- 31 March 2022 (Unaudited)
1. Total o	perating income	21,628,521,022.04	20,538,508,775.79
Includin	g: Operating income	21,628,521,022.04	20,538,508,775.79
	Interest Income	_	_
	Premiums earned	_	_
	Fees and commissions income	_	_
2. Total of	perating costs	19,332,774,093.08	18,312,100,904.61
Includin	g: Operating cost	16,593,366,201.91	15,701,019,867.11
	Interest expense	_	_
	Fees and commissions expense	_	_
	Surrenders	_	_
	Net claims paid	_	_
	Net reserves for insurance contracts	_	_
	Policyholder dividends	_	_
	Reinsurance expenses	-	_
	Taxes and surcharges	100,261,750.14	102,233,884.60
	Selling and distribution expenses	1,865,673,250.72	1,873,082,844.24
	General and administrative expenses	629,334,887.26	524,180,872.42
	R&D expenses	179,389,510.16	238,880,428.92
	Financial expenses	(35,251,507.11)	(127, 296, 992.68)
	Including: Interest expense	111,727,637.25	106,441,405.14
	Interest income	149,245,404.98	236,015,526.83
Add:	Other income	36,713,302.61	21,572,818.22
	Investment income ("-" for loss)	81,726,749.54	20,904,237.60
	Including: Income from investments		
	in associates and joint ventures Gains on termination of financial assets measured at amortized	36,227,844.71	30,349,989.03
	cost ("-" for loss)	-	_
	Exchange gains and losses ("-" for loss)	-	_
	Gains on hedging of net exposure ("-" for loss)	_	_
	Gains from changes in fair value ("-" for loss)	13,980,430.00	24,082,983.95
	Impairment losses in respect of credit		
	("-" for loss)	(74,266,339.38)	(24,148,285.10)
	Impairment losses in respect of assets		
	("-" for loss)	(1,505,892.70)	(6,010,368.67)
	Gains from disposal of assets ("-" for loss)	363,929.38	8,634.68

Items	1 January- 31 March 2023 (Unaudited)	1 January- 31 March 2022 (Unaudited)
3. Operating profit ("-" for loss)	2,352,759,108.41	2,262,817,891.86
Add: Non-operating income Less: Non-operating expenses 4. Total profit ("-" for loss)	4,901,173.74 2,673,630.78 2,354,986,651.37	4,833,987.79 3,865,166.02 2,263,786,713.63
Less: Income tax expenses 5. Net profit ("-" for loss)	385,931,726.05 1,969,054,925.32	372,240,793.57 1,891,545,920.06
 (1) Classified by the continuity of operations A. Net profit from continuing operations ("-" for loss) B. Net profit from discontinued operations ("-" for loss) (2) Classified by ownership of the equity 	- 1,969,054,925.32 - -	- 1,891,545,920.06 - -
 A. Net profit attributable to the parent company's shareholders ("-" for loss) B. Minority interest ("-" for loss) 6. Other comprehensive income, net of tax Other comprehensive income, net of tax attributable to 	1,908,600,460.68 60,454,464.64 (5,961,951.20)	1,805,640,645.96 85,905,274.10 (1,463,452.46)
the parent company's shareholders (1) Other comprehensive income that will not be reclassified to profit or loss	(5,880,208.56) (1,320,385.45)	(1,123,941.08) 381,703.19
A. Changes arising from the remeasurement of defined benefit obligationB. Other comprehensive income that will not be	-	-
reclassified to profit or loss under equity method C. Changes in fair value of other equity instrument investments D. Change in fair value of the company's own credit risk	(1,320,385.45) -	381,703.19
 (2) Other comprehensive income that may be reclassified into profit or loss A. Other comprehensive income that may be reclassified to profit or loss under equity method 	(4,559,823.11)	(1,505,644.27)
B. Change in fair value of other debt investments C. The amount of financial asstes reclassified into other comprehensive income	(3,703,872.01)	(1,027,528.98)
D. Provision for credit loss of other debt investmentsE. Cash flow hedge reserveF. Difference arising from the translation of foreign currency financial statements	2,884,998.31 - (3,740,949.41)	(133,469.23) - (344,646.06)
G. Others Other comprehensive income, net of tax attributable to minority shareholders	(81,742.64)	(339,511.38)

Items	1 January- 31 March 2023 (Unaudited)	1 January- 31 March 2022 (Unaudited)
7. Total comprehensive income	1,963,092,974.12	1,890,082,467.60
Total comprehensive income attributable to shareholders of the parent company Total comprehensive income attributable to minority	1,902,720,252.12	1,804,516,704.88
shareholders	60,372,722.00	85,565,762.72
8. Earnings per share	-	-
(1) Basic earnings per share	1.174	1.111
(2) Diluted earnings per share	1.174	1.111

If business combination happened under the same control during the Reporting Period, the combined party recognized the net profit of RMB 0 and 0 before combination and the corresponding period last year, collectively.

Mr. Li Chuyuan	Ms. Liu Fei	Ms. Wu Chuling
Company	accounting	department
Person in charge of the	Principal in charge of	Head of accounting

Consolidated Cash Flow Statement

1 January-31 March 2023

(All amounts in Renminbi yuan unless otherwise stated)

Items	1 January- 31 March 2023 (Unaudited)	1 January- 31 March 2022 (Unaudited)
1. Cash flows from operating activities		
Cash received from sale of goods and rendering of services	14,885,230,848.04	18,073,311,096.13
Customer deposits and interbank net increase in deposits	_	_
Net increase in borrowings from central banks	-	-
Borrowing funds from other financial institutions net increase	_	_
Receipt of the original insurance contract cash	_	_
Net cash received from reinsurance business	_	_
Net increase in policyholders' deposits and investments	_	_
Charge interest, fees and commissions	_	_
Net increase in placements from banks and the financial		
institutions	_	_
Net increase in repo operations funds	_	_
Net cash received from customer brokerage deposits		
Refund of taxes and surcharges	1,237,966.81	532,246.85
Cash received relating to other operating activities	274,667,378.55	440,598,854.52
Sub-total of cash inflows	15,161,136,193.40	18,514,442,197.50
Cash paid for goods and services	14,928,154,953.29	14,244,031,658.19
Net increase in loans and advances to customers	_	_
Central banks and interbank deposits cash	_	_
Pay the original insurance contract paid in cash		
Net increase in loans to banks and other financial		
institutions	-	_
Payment of interest, fees and commissions	_	-
Commissions on insurance policies paid	-	_
Cash paid to and on behalf of employees	1,665,413,999.81	1,598,583,029.29
Payments of taxes and surcharges	1,006,065,170.89	817,071,799.61
Cash paid relating to other operating activities	400,384,290.74	936,691,870.13
Sub-total of cash outflows	18,000,018,414.73	17,596,378,357.22
Net cash flows from operating activities	(2,838,882,221.33)	918,063,840.28

Items	1 January- 31 March 2023 (Unaudited)	1 January- 31 March 2022 (Unaudited)
2. Cash flows from investing activities Cash received from disposal of investments Cash received from returns on investments Net cash received from disposal of fixed assets, intangible	209,682,151.58 73,923,454.29	73,500,000.00 444,776.53
assets and other long-term assets Net cash received from sales of subsidiaries and other business units	399,949.39	651,232.64
Cash received from other investing activities	29,737.89	7,363.81
Sub-total of cash inflows	284,035,293.15	74,603,372.98
Cash paid to acquire fixed assets, intangible assets and other long-term assets Cash paid to acquire investments Net increase in loans Net cash paid for acquire subsidiaries and other business units Cash paid relating to other investing activities	234,831,809.21 687,259,088.65 - -	274,643,186.16 227,259,088.75 - 1,900,000.00
Sub-total of cash outflows	922,090,897.86	503,802,274.91
Net cash flows from investing activities	(638,055,604.71)	(429,198,901.93)
3. Cash flows from financing activities Cash received from capital contributions Including: Cash received from capital contributions by minority shareholders to subsidiaries Cash received from borrowings Cash received relating to other financing activities	5,295,217,433.39 1,473,207,172.92	3,925,940,041.52 819,145,166.25
Sub-total of cash inflows	6,768,424,606.31	4,745,085,207.77
Cash repayments of borrowings Cash payments for interest expenses and distribution of	3,634,536,690.08	2,985,020,026.22
dividends or profits Including: Cash payments for dividends or profit to minority shareholders of subsidiaries	89,940,946.25 271,490.14	92,949,763.74 4,850,087.12
Cash payments relating to other financing activities	1,472,510,416.19	818,477,505.12
Sub-total of cash outflows	5,196,988,052.52	3,896,447,295.08
Net cash flows from financing activities	1,571,436,553.79	848,637,912.69

Items		1 January- 31 March 2023 (Unaudited)	1 January- 31 March 2022 (Unaudited)
4. Effects of foreign exchange rate changes on cash and cash equivalents		1,797,473.74	(561,642.03)
5. Net increase in cash and cash equivalents Add: Cash and cash equivalents at the beginning of		(1,903,703,798.51)	1,336,941,209.01
the period		20,804,699,012.64	21,013,364,042.22
6. Cash and cash equivalents at the end of the period		18,900,995,214.13	22,350,305,251.23
Person in charge of the Company Mr. Li Chuyuan	Principal in charge of accounting Ms. Liu Fei	Head of accounting department Ms. Wu Chuling	

4.3 The adjustments to relevant items in financial statements at the beginning of the year upon initial implementation year of new Revenue Standards and new Leases Standards since 2023

☐ Applicable ✔ Not applicable

The Board of Guangzhou Baiyunshan Pharmaceutical Holdings Company Limited

Guangzhou, the PRC, 27 April 2023

As at the date of this report, the Board comprises Mr. Li Chuyuan, Mr. Yang Jun, Ms. Cheng Ning, Ms. Liu Juyan, Mr. Zhang Chunbo, Mr. Wu Changhai and Mr. Li Hong as executive directors, and Mr. Wong Hin Wing, Ms. Wang Weihong, Mr. Chen Yajin, and Mr. Huang Min as independent non-executive directors.