



**HUNG FOOK TONG**

**Hung Fook Tong Group Holdings Limited**  
**鴻福堂集團控股有限公司**

(Incorporated in the Cayman Islands with limited liability)

(於開曼群島註冊成立的有限公司)

Stock Code 股份代號 : 1446



**2022** 年報  
Annual Report

# 鴻福堂

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## PLACE OF INCORPORATION

Cayman Islands

## BOARD OF DIRECTORS

### Executive Directors

Mr. TSE Po Tat (*Chairman*)  
Dr. SZETO Wing Fu (*Chief Executive Officer*)  
Ms. WONG Pui Chu

### Independent Non-executive Directors

Mr. KIU Wai Ming  
Prof. SIN Yat Ming  
Mr. Andrew LOOK

## AUDIT COMMITTEE

Mr. Andrew LOOK (*Chairman*)  
Mr. KIU Wai Ming  
Prof. SIN Yat Ming

## REMUNERATION COMMITTEE

Prof. SIN Yat Ming (*Chairman*)  
Mr. KIU Wai Ming  
Ms. WONG Pui Chu

## NOMINATION COMMITTEE

Mr. KIU Wai Ming (*Chairman*)  
Dr. SZETO Wing Fu  
Mr. Andrew LOOK  
Prof. SIN Yat Ming

## STRATEGY AND DEVELOPMENT COMMITTEE

Dr. SZETO Wing Fu (*Chairman*)  
Ms. WONG Pui Chu

## AUTHORISED REPRESENTATIVES

Dr. SZETO Wing Fu  
Mr. LAU Siu Ki

## COMPANY SECRETARY

Mr. LAU Siu Ki

## AUDITOR

**PricewaterhouseCoopers**  
*Certified Public Accountants and  
Registered Public Interest Entity Auditor*  
22/F, Prince's Building  
Central, Hong Kong

## REGISTERED OFFICE

Cricket Square, Hutchins Drive  
P.O. Box 2681  
Grand Cayman KY1-1111  
Cayman Islands

## PRINCIPAL PLACE OF BUSINESS IN HONG KONG

11 Dai King Street  
Tai Po Industrial Estate  
Tai Po, New Territories  
Hong Kong

## PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE IN THE CAYMAN ISLANDS

**Conyers Trust Company (Cayman) Limited**  
Cricket Square, Hutchins Drive  
P.O. Box 2681  
Grand Cayman KY1-1111  
Cayman Islands

## HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

**Tricor Investor Services Limited**  
17th Floor, Far East Finance Centre  
16 Harcourt Road  
Hong Kong



### PRINCIPAL BANKERS

**The Hongkong and Shanghai Banking Corporation Limited**

1 Queen's Road Central

Hong Kong

**Bank of China (Hong Kong) Limited**

Bank of China Tower

1 Garden Road

Central

Hong Kong

**Hang Seng Bank Limited**

83 Des Voeux Road Central

Central

Hong Kong

### COMPANY WEBSITE

[www.hungfooktong.com](http://www.hungfooktong.com)

### STOCK CODE

1446





## JAN - FEB



Opened new shops at Hung Hom MTR Station and Hong Kong Science Park



## MAR - APR



Supported the Community Chest Skip Lunch Day for 13 consecutive years



Donated anti-pandemic packs and Detox and Heat Relief Drinks to different community groups



Opened new shops at Kowloon Commerce Centre and University MTR Station



Launched Hung Fook Tong x Le Petit Prince® product collaboration

## MAY - JUN



Opened a new shop at Exhibition Centre MTR Station

Launched sugar-free herbal tea series



Installed solar panels at Kaiping factory



Partnered with PARKnSHOP Supermarket to roll out co-branded bottled beverages



Opened a new shop at Lei Tung Shopping Centre



Organised a tree planting event with Grace Youth Camp of the Evangelical Lutheran Church of Hong Kong







SEP - OCT

JUL - AUG



Launched a series of art-theme special edition bottled drinks



Enhanced the Group's family-friendly work policies to create a harmonious workplace



Adopted rPET materials in the production of some beverage bottles to reduce carbon emissions



Received the Q-Mark Elite Brand Awards from The Federation of Hong Kong Industries



Opened a HFT Life store at Hong Kong University of Science and Technology



Partnered with Tamjai Yunnan Mixian to launch a special drink



Received two recognitions in HKMA Best Annual Reports Awards 2022

NOV - DEC



Worked with social enterprises to host a staff bazaar promoting sustainability and green living



Received the Hong Kong Awards for Environmental Excellence 2021: Shops and Retailers – Silver Award



Introduced cakes and desserts directly imported from Japan and freshly baked pastries at HFT Life stores



Visited FoodCycle+ which collects part of HFT's food waste for upcycling





# RETAIL BUSINESS

Accounted for **75.3%** of total revenue.



**120** shops, including **10** "HFT Life" café concept stores – remains the largest Chinese herbal retailer in Hong Kong.



New **sugar-free herbal tea** series, the **chicken essence** series and the new **Premium Stewed Pork Trotter and Ginger in Sweet Vinegar** (至尊豬腳小黃薑醋) were highly popular among customers.

**JIKA**  
自家 ON!



In respect of increasing memberships and driving digitalisation,

- Over **1,258,000** JIKA CLUB members.
- **13%** year-on-year rise in average spending per transaction by JIKA CLUB members.
- Over **30%** of total member transactions were completed through the Hung Fook Tong mobile application.





# WHOLESALE BUSINESS



## Hong Kong

- Wholesale operation achieved **5.8%** year-on-year revenue growth, on the back of new beverage product launches.

## Mainland China

- The Group's beverage products were available at supermarkets and convenience stores in Guangzhou, Dongguan, Shenzhen, Shanghai, etc.
- Greater promotion efforts on online platforms and social media platforms.

## Overseas Market

- Sales from overseas markets began a gradual recovery. Particularly favourable sales growth was experienced in Malaysia and the United Kingdom.



## Product Highlights

- Tapped various exciting cross-brand collaborations to drive growth.
- Launched a series of art-theme special edition bottled drinks.



POISED TO ADVANCE SUPPORTED BY  
A PRUDENT MARKET-DRIVEN STRATEGY  
AND GREATER PRODUCT EXPOSURE

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**Mr. Tse Po Tat**  
*Chairman and Executive Director*

**To our stakeholders,**

On behalf of the board (the "Board") of directors (the "Directors"), I hereby present the annual results of Hung Fook Tong Group Holdings Limited (the "Company") and its subsidiaries (collectively, the "Group") for the year ended 31 December 2022.

During the last financial year, business conditions in Hong Kong declined even further, deteriorating from what was experienced in 2020 and 2021. Specifically, the fifth wave of COVID-19 infections that erupted in early 2022 severely curbed consumer sentiment. Despite the gradual relaxation of social distancing measures in the latter half year, a swift recovery in consumer sentiment did not materialise. In Mainland China, the situation was also bleak as strict COVID-19 restrictions were in place for much of the year, which directly impacted the economy.



With respect to the Group, the weaker than expected consumer sentiment, compounded by rising costs inevitably affected our profitability. Even in the face of strong headwinds, we persisted with our plans to advance different facets of operation so as to maintain the Group's market leading position. Consequently, the Group remained the largest herbal retailer in Hong Kong based on network size, operating a store network of 120 as at 31 December 2022. This included 10 "HFT Life" café concept stores. HFT Life stores feature a wider selection of food options, including baked goods and specialty coffees, as well as a more sophisticated image for appealing to the young and health-conscious segments of society.

Separately, we launched a number of products to capitalise on the health and wellness trend among the general public as well as the stay-at-home lifestyle prompted by the pandemic. The launches, complemented by our effective marketing and loyalty initiatives, resulted in an increase in average spending per transaction by JIKA CLUB members.

Amid the highly challenging business conditions, we have also sought to leverage ties with different partners to mitigate the impact of the said conditions and derive mutual benefits. For example, our respective link-up with PARKnSHOP Supermarket and Tamjai Yunnan Mixian have resulted in the launch of co-branded beverage products and more sales locations during the year. As for our partnership with DCH Foods, the collaboration has enabled an array of the Group's products to enter the store network of the food mart chain. We have also established ties with banks and non-governmental organisations, which, in the case of the former have given rise to joint promotions, while for the latter, have resulted in the bulk purchase of products for worthwhile causes as well as encouraged us to introduce more long shelf-life products.

On the technological front, the Group has continued to achieve meaningful progress on its path to digitalisation. Through effective incentive programmes, we witnessed an appreciable increase in the download and use of the Hung Fook Tong mobile application ("APP"). Likewise, the "JIKA ON!" online marketplace that we launched in late 2021 to capitalise on the rising e-commerce trend has enjoyed increased member registrations on the back of an expanded choice of products, and by leveraging the existing JIKA CLUB member base.

Despite the trying conditions during the last financial year, the Group still managed to record a profit attributable to owners of the Company of HK\$7.5 million. The Board has resolved to recommend a final dividend of HK0.34 cent and a special dividend of HK0.28 cent per ordinary share respectively, totalling HK0.62 cent per ordinary share, as a means of expressing the Group's gratitude for the unwavering support of its shareholders.

### **NO TIME TO DROP OUR GUARD**

Even though many COVID-19 restrictions have been lifted and the borders with Mainland China reopened, we believe that the retail sector is not yet out of the woods. Concerns about inflation leading to escalating logistic, raw material and labour costs; rising interest rates; and potential global economic slowdown, will directly impact consumer sentiment and businesses as a whole.

Going forward, our overriding concern will therefore be on managing all facets of operation in a prudent manner. In view of the persistently high raw material and operating costs, we will implement a number of cost control measures for optimising supply chain and facilitating business process reengineering. We will also utilise capital expenditure judiciously while pursuing business opportunities.





We do, however, believe that downside risks brought by the pandemic will diminish over time, and the trend towards pursuing personal wellness and a healthy lifestyle is here to stay. Therefore, while remaining highly cautious and prudent, the Group will adhere to the “3H” business model, comprising the three pillars of “Health”, “Herbal” and “Home”. This approach will enable it to capture consumer demand, which will be paramount in underpinning the Group’s long-term growth. Correspondingly, we will assist the public in their pursuit of better health by expanding our retail network of Hung Fook Tong shops and HFT Life stores. We will also explore cross-brand partnerships and collaborative online and offline opportunities that increase customer access to our products. Aligning with such efforts will be the roll out of more healthy products that enable us to also enter new market and customer segments.

To both promote memberships and expedite our digitalisation, we will roll out exclusive incentives and appealing shopping experiences for JIKA CLUB members, including promotions that encourage the use of e-coupons and the “JIKA Pay” e-Card via our APP. Our “JIKA ON!” platform will likewise receive our attention as we seek to bolster memberships and product offerings, which go hand in hand.

### EYES ON MARKET EXPANSION TO DRIVE GROWTH

With regard to our wholesale operation, expanding business outside of Hong Kong will be crucial for the long-term development of the Group. We are positive that the Mainland China business will improve as many of the pandemic control measures have been lifted near the end of 2022. We will continue to strengthen ties with key accounts in Mainland China, including with a major distributor, which will facilitate entry of a greater number of our fresh drinks and long shelf-life beverages to more channels. Such efforts will be supplemented by promotions via online and social media platforms that remain the focus of our marketing strategy. Also, part of our development plan will be to increase market penetration, hence we will examine important locations within the Guangdong-Hong Kong-Macao Greater Bay Area.

Internationally, we expect our overseas business to improve gradually in tandem with the recovery of the respective local economies. We will nonetheless expand our footprint prudently, including setting up new wholesale operations in Asia-Pacific while strengthening our foothold in markets such as the United Kingdom and Australia where demand has been encouraging.

### APPRECIATION

The Group clearly possesses the capabilities, experience and resilience to navigate through diverse challenges. With our strong brand equity, operational flexibility and market knowledge, we remain in a strong position to meet the demand for healthy food and beverages once the market begins its revival.

I wish to take this opportunity to express my appreciation to the entire Hung Fook Tong family for their hard work and perseverance over the past year. I would also like to extend my appreciation to all our customers, business partners and shareholders for their support and trust. We are determined to leverage our competitive strengths to drive the Group beyond the present headwinds and create long-term value for our stakeholders.

**Tse Po Tat**

*Chairman and Executive Director*

Hong Kong, 27 March 2023



## BUSINESS REVIEW

Over the 2022 financial year, the Group was confronted by weak consumer demand both in Hong Kong and Mainland China resulting from protracted COVID-19 control measures. The business conditions were in fact more challenging than what was experienced in 2021 and even 2020. Against a highly difficult macro environment, the Group strived to maintain a relatively stable sales performance overall.

During the year ended 31 December 2022, the Group's revenue amounted to HK\$686.7 million (2021: HK\$696.0 million), down 1.3% year-on-year. Gross profit slipped by 2.6% to HK\$406.3 million (2021: HK\$417.3 million), and gross profit margin edging downwards to 59.2% (2021: 60.0%), mainly due to the decline in revenue and rise in raw material costs and utility expenses. Consequently, profit attributable to owners of the Company decreased by 9.1% to HK\$7.5 million (2021: HK\$8.2 million).

The Group remains in a healthy financial position and has stable operating cash flows. It holds sufficient cash and cash equivalents as well as unutilised banking facilities, amounting to approximately HK\$103.9 million and HK\$64.2 million, respectively, as at 31 December 2022 (31 December 2021: HK\$116.7 million and HK\$72.2 million, respectively).

In appreciation of shareholders' support for the Group, the Board has resolved to recommend a final dividend and a special dividend of HK0.34 cent and HK0.28 cent per ordinary share, respectively, totalling HK0.62 cent per ordinary share (2021: final dividend of HK0.37 cent per ordinary share and special dividend of HK0.31 cent per ordinary share).

## BUSINESS SEGMENT ANALYSIS

### Hong Kong Retail

The Hong Kong retail business, which is the Group's largest revenue contributor, generated HK\$517.4 million (2021: HK\$525.1 million) in revenue during the financial year – down 1.5% year-on-year, and accounted for 75.3% of the Group's total revenue. Store traffic and same-store sales experienced a decline, as rigorous social distancing measures were introduced in early 2022, and they remained impacted despite the gradual lifting of COVID-19 restrictions during the year. At the same time, numerous physical exhibitions and corporate sales booths were also suspended during the fifth wave of the pandemic. Still, segment profit slightly increased by 0.6% year-on-year to HK\$31.3 million (2021: HK\$31.1 million), mainly due to the securing of rental concessions, and the receipt of more government grants from pandemic relief measures compared with 2021, comprising funds from the Employment Support Scheme and the Catering Business Subsidy Scheme.

The Group has maintained its standing as the largest herbal retailer in Hong Kong based on retail network size, with 120 self-operated shops as at 31 December 2022, including 10 HFT Life stores which are positioned for attracting a young demographic. During the financial year, the Group opened a total of seven new shops, including three HFT Life café concept stores at Hong Kong Science Park, Hong Kong University of Science and Technology and a shopping mall, respectively, as well as four Hung Fook Tong shops in MTR stations and a shopping mall. In combating the challenging retail conditions, the Group was able to secure rental concessions, as well as more preferable terms for the majority of its lease renewals.

Moreover, to specifically address the decline in number of transactions during the pandemic, the Group ramped up its marketing efforts and launched new products to promote spending, resulting in a 13% rise in average spending per transaction by JIKA CLUB (自家 CLUB) members as compared with 2021.



With health and wellbeing a major concern among consumers since COVID-19, the Group has sought to address this concern by introducing more healthy product options. Its new sugar-free herbal tea series was among the highlights of the year, proving highly popular among customers. The Group has also continued to be a trusted friend of new mothers by offering an expanded collection of food items for those who are pregnant or in postpartum confinement, such as the Chicken Essence Series and the new Premium Stewed Pork Trotter and Ginger in Sweet Vinegar (至尊豬腳小黃薑醋).

Separately, to capitalise on the Chinese holiday seasons, an array of festive delicacies was introduced including a brand-new organic turnip cake, specialty mooncake and Lunar New Year dishes, i.e. Buddha's Temptation (極品鮑魚遼參佛跳牆) and Pun Choi, to tap the gift giving market.

With respect to the Group's HFT Life café concept stores, the brand has enhanced its product offerings to bolster its appeal among aspirational young consumers. This has included a series of cakes and desserts directly imported from Japan as well as other handmade pastries. Moreover, a new line of specialty coffees, pour over coffees and special handmade drinks have been introduced.

On the marketing front, the Group took advantage of the disbursement of consumption vouchers by the Hong Kong Government in April, August and October to introduce an attractive combination of offers that proved popular among customers. Also achieving satisfactory results were joint promotions initiated with banking institutions and other partners. As social distancing measures were gradually relaxed in the second half year, the Group participated in a number of physical exhibitions and expositions such as the Hong Kong Brands and Products Expo and the HKTDC Food Expo, in addition to online expos with resellers and business partners. During the first half year, the Group also adjusted the price of certain products in order to partly offset the higher production costs.

As always, the Group has been dedicated to acquiring and engaging with members while concurrently driving digitalisation. During the financial year, the Group presented a variety of exclusive discount offers and privileges to attract and retain members. Such efforts enabled the JIKA CLUB to increase its membership numbers to over 1,258,000 as at 31 December 2022 – equating to an increase of around 99,000 members during the financial year. On the digitalisation front, the Group rolled out a number of incentives, including electronic discount coupons launched in the third quarter to promote the download and use of the Hung Fook Tong mobile application ("APP"). Towards the same objective, it also promoted the use of e-coupons and the "JIKA PAY" e-Card via the APP. This strategy to accelerate digitalisation clearly paid off, as the number of APP downloads increased by 42% year-on-year, and over 30% of total member transactions were completed through the APP.

As for the new "JIKA ON!" (自家 ON!) online marketplace – launched at the end of 2021, the Group has dedicated effort towards boosting member registration and promoting spending as well as expanding its product offerings. To realise the first two objectives, it sought to attract JIKA CLUB members and other consumers to register via special offers and promotions at shops, expos and online channels. For expanding its product range, the Group introduced healthy food and supplements, imported food and pet products that appeal to health-conscious and family-oriented customers.





## Wholesale

The wholesale segment recorded revenue of HK\$169.3 million (2021: HK\$170.9 million), dipping by 0.9% year-on-year, due to a decline in business in Mainland China which was impacted by the pandemic, as well as the absence of a one-off financial income as recorded in 2021. Owing to the revenue decline and the rise in production costs, segment profit retreated 13.1% to HK\$20.6 million (2021: HK\$23.7 million).

## Hong Kong

In Hong Kong, the Group's wholesale operation managed to overcome generally lacklustre demand to achieve 5.8% year-on-year revenue growth to HK\$142.9 million (2021: HK\$135.0 million). This was achieved through higher sales from key accounts on the back of new beverage product launches, as well as the securing of bulk commercial orders. Its partnership with DCH Foods, struck during the financial year, enabled the Group to gain access to an expanded sales channels spanning a number of DCH Finest or DCH Foods outlets. The Group leveraged the opportunity to introduce its herbal drinks, soup packs and tortoise plastron jellies at these outlets.

The Group has also tapped various exciting cross-brand collaborations to drive growth. Its partnership with PARKnSHOP Supermarket led to the launch of a series of new co-branded herbal drinks, which are able to cater for the diverse needs of customers. In addition, an extended variety of products such as ambient temperature soup packs, stewed pork trotter and ginger, and tortoise plastron jellies were introduced to PARKnSHOP stores, resulting in satisfactory sales. Similarly, Hung Fook Tong partnered with TamJai Yunnan Mixian to roll out a special drink (解辣山楂酸棗茶) to raise brand awareness and promote sales.

In terms of product packaging, the Group launched a series of art-theme special edition bottled drinks in July. Featuring different visual and cultural elements, the new packaging designs added to the appeal of drinks already favoured by customers, thus reinforcing the Group's brand equity.

## Mainland China

Owing to stringent COVID-19 control measures, consumer sentiment in Mainland China was severely impacted during the financial year. In addition, there was a one-off financial income recorded in 2021 of approximately HK\$5.5 million that did not recur in the latest financial year. Due to the aforementioned, revenue in Mainland China contracted by 26.3% to HK\$26.4 million (2021: HK\$35.9 million).

Despite the headwinds encountered, the Group sought to strengthen its presence in the Mainland China market, particularly Southern China, by leveraging its partnership with a national distributor. Consequently, the Group's products were available at supermarkets and convenience stores in Guangzhou, Dongguan, Shenzhen, Shanghai, etc. including at Ole' Supermarket, FamilyMart, 7-Eleven, C-store, Bailihui, and Polison convenience stores. In addition, the Group penetrated second-tier cities in Guangdong Province such as Yang Jiang and Shan Wei in 2022.

Fully aware of the growing importance of online sales channels, the Group continued to promote its products via online platforms, such as JD.com, Taobao, Tmall and Meituan. This has been underpinned by greater promotions on increasingly popular social media platforms such as Douyin and Xiao Hong Shu.



## Other Markets

The Group strived to capture opportunities from overseas markets in view of weak local sentiment. Sales from markets such as the United States, Canada and Australia began a gradual recovery as the impact of the COVID-19 pandemic started to recede respectively. Of note, particularly favourable sales growth was experienced in Malaysia and the United Kingdom. In view of the potential that overseas markets hold, the Group will continue to prudently expand into new markets while reinforcing existing markets; remaining mindful of the lingering effects of COVID-19 and high logistics costs.

## Doubles Down on Sustainability

Fully aware of the growing importance of sustainability, the Group has intensified efforts at devising sustainable development strategies and rolled out a number of Environmental, Social and Governance (“ESG”) measures during the financial year. To promote work-life balance among employees and create a more welcoming workplace, the Group enhanced its family-friendly work policies, which included allowing office staff to work from home for one day per week and extending its flexible working hours arrangement, along with other family-friendly measures, all of which have been well received by staff.

With regard to environmental sustainability, the Group began using rPET (“Recycled Polyethylene Terephthalate”) in the production of certain beverage bottles since 2022 so as to reduce carbon emissions. The Group has also commenced the gradual phasing out of plastic tableware at all of its 120 stores – switching to wooden or paper counterparts starting from 1 January 2023. This new measure aims to cut plastic consumption at the source, and in fact will allow the Group to reduce the use of single-use plastics by an estimated 40 tonnes in 2023. The Group trusts that the effort will resonate with customers, encouraging them to pursue a sustainable lifestyle.

## PROSPECTS

While the 2023 year has started positively with Hong Kong lifting most of its COVID-19 restrictions in late December 2022, and its borders with Mainland China have been gradually opening in phases from January, the Group remains highly cautious about its retail performance in the coming first half year. According to a forecast by the Hong Kong Retail Management Association, a sharp rise in retail sales from inbound visitors is unlikely to materialise until the second half of 2023 at the earliest. Moreover, retailers must not ignore the uncertainties brought by rising geopolitical tensions, inflationary cost pressure, higher interest rates and the looming possibility of a global economic recession.

In line with the management’s prudence towards the market, the Group will stay vigilant as it navigates through market uncertainties under the “New Normal”. It will leverage its stringent cost controls, such as the streamlining of its supply chain and cost structures, to maintain a healthy financial position.

The Group will also focus on strengthening its market presence and penetration efforts to tap new revenue streams. It will do so via product development, sales channel expansion and geographical expansion such as in Mainland China and overseas markets.



## Hong Kong Retail

With the reopening of borders, a gradual recovery in overall consumer sentiment is expected. To maintain the Group's market leadership, it will be reinforcing its robust store network with the opening of approximately eight new stores in 2023, including at least one HFT Life, potentially at a shopping mall. The openings will complement a strategically sound retail network, which includes the recently reopened stores at Lok Ma Chau and Lo Wu MTR stations. While strengthening its shop presence, the Group will at the same time continue negotiating with landlords for favourable rental terms so that its presence is financially sound.

The Group will also bolster its product portfolio by introducing more herbal teas with low-sugar or sugar-free formulas in view of their encouraging sales performance. Furthermore, the Group will develop more long shelf-life ambient products, as well as a larger selection of meal options for those in postpartum confinement. At the same time, to add to the appeal of HFT Life, the Group will be rolling out more bakery and dessert items in view of positive feedback, as well as special coffees and drinks.

In respect of memberships, the Group will continue to implement its strategy for increasing JIKA CLUB members, building loyalty and accelerating digitalisation. The Group will be providing exclusive offers and joint promotions for members, as well as employing referral programmes to recruit new members. Moreover, customised promotions will be extended to members via the APP to encourage their patronage while accelerating the APP's download. Similarly, to boost registration and the use of the JIKA ON! online platform, the Group will introduce new offerings, including more healthy food and ready-to-eat options.

## Wholesale

### Hong Kong

Exploring more cross-brand partnerships and introducing new products will be among the objectives of the Hong Kong wholesale operation in the coming year. The partnership arrangements will include product development and marketing, as evidenced by the rollout of two more flavours of Hung Fook Tong x PARKnSHOP Supermarket drinks in the first quarter of 2023. The Group will also introduce a new array of herbal drinks or existing products that feature new packaging with special themes.

Going forward, the Group will continue to negotiate with partners so as to tap more sales channels, including physical and online sales points, to further penetrate the local market.

### Mainland China

As Mainland China has been lifting many of its pandemic control measures near the end of 2022, consumer sentiment and shop traffic are expected to improve in 2023. It is therefore the correct time to double down on sales and marketing efforts to capture opportunities. The Group will continue to work closely with a national distributor to efficiently introduce more long shelf-life beverage products. In addition, it will nurture ties with key accounts to increase penetration of the Group's fresh beverage products in convenience stores and supermarkets. Moreover, greater resources will be allocated to boosting online platform sales, which will be supported by promotions on online and social media platforms.





## Other Markets

More emphasis will be placed on tapping overseas markets as the Group seeks new revenue streams. With the shadow of the pandemic gradually lifting from many of the Group's overseas markets, it expects sales to pick up in 2023. To drive sales growth, particularly in the United Kingdom where there has been growing demand for the Group's health drinks and products, it aims to establish more sales channels in the country. The Group will also work on further penetrating the Australia market. In addition, the Group will be eyeing new markets, such as South Korea, Japan and Thailand, where discussions with relevant distributors have already commenced.

## CONCLUSION

Looking ahead, Hung Fook Tong will continue to sharpen its competitive edges by leveraging the Group's ability to tap new markets and introduce high-quality products, with the ultimate objective of generating long-term sustainable returns for its shareholders.

## FINANCIAL REVIEW

### Revenue

For the year ended 31 December 2022, the Group's revenue amounted to HK\$686.7 million, representing a decrease of 1.3% from HK\$696.0 million in 2021 due to negative impact of COVID-19 control measures in both Hong Kong and Mainland China. Revenue from Hong Kong retail operation decreased to HK\$517.4 million, representing a decrease of 1.5% from HK\$525.1 million in 2021. Revenue from wholesale business has also decreased to HK\$169.3 million, representing a decrease of 0.9% from HK\$170.9 million in 2021.

### Cost of Sales

For the year ended 31 December 2022, the Group's cost of sales amounted to HK\$280.4 million, representing an increase of 0.6% from HK\$278.7 million in 2021. As a percentage of revenue, cost of sales was 40.8% and 40.0% in 2022 and 2021 respectively.

### Gross Profit and Gross Profit Margin

For the year ended 31 December 2022, the Group's gross profit amounted to HK\$406.3 million, representing a decrease of 2.6% from HK\$417.3 million in 2021. The Group's gross profit margin decreased by 0.8 percentage point to 59.2% as compared to 60.0% in 2021. The decline was mainly due to higher raw material costs and utility expenses.

### Staff Costs

For the year ended 31 December 2022, the Group's staff costs amounted to HK\$196.5 million, representing a decrease of 6.0% from HK\$208.9 million in 2021. The decrease was mainly due to the receipt of government grants from the Employment Support Scheme in 2022. The staff costs-to-revenue ratio was 28.6% as compared to 30.0% in 2021.



## Rental Expenses

For the year ended 31 December 2022, rental expenses in relation to its retail shops in Hong Kong (being the aggregate of lease rental in respect of retail outlets, depreciation of right-of-use assets for shop properties and the interest expense arisen from lease liabilities) amounted to HK\$97.3 million, representing a decrease of 1.5% from HK\$98.7 million in 2021 as a result of rental concessions granted by certain landlords. Rental expenses-to-revenue ratio for the Hong Kong retail shops was 18.8% in both 2022 and 2021.

## Depreciation

For the year ended 31 December 2022, the depreciation of property, plant and equipment of the Group amounted to HK\$38.1 million, representing an increase of 5.0% from HK\$36.3 million in 2021. The increase was mainly due to the depreciation of leasehold improvements for opening new shops and revamping existing retail shops. This accounted for 5.5% and 5.2% respectively in percentage to revenue in 2022 and 2021.

## Profit Attributable to Owners of the Company

Profit attributable to owners of the Company for the year ended 31 December 2022 was HK\$7.5 million, representing a decrease of 9.1% from HK\$8.2 million in 2021. The net profit margin (calculated as profit attributable to owners of the Company for the period as a ratio of revenue) for the year ended 31 December 2022 was 1.1%, as compared to 1.2% in 2021.

Earnings per share for profit attributable to owners of the Company for the year ended 31 December 2022 amounted to HK1.14 cents, as compared to HK1.25 cents in 2021.

## Capital Expenditure

During the year ended 31 December 2022, capital expenditure amounted to HK\$28.7 million (2021: HK\$30.6 million). This amount was mainly used for the opening of new shops, revamping of existing retail shops, acquisition of production facilities in Tai Po plants and construction of the production plant in Kaiping City, Mainland China.

## Liquidity and Financial Resources Review

As at 31 December 2022, the Group had bank deposits and cash balance amounted to HK\$103.9 million (31 December 2021: HK\$116.7 million).

As at 31 December 2022, the gearing ratio of the Group was 0.53 (31 December 2021: 0.56), which was calculated based on total debts including bank borrowings and lease liabilities divided by equity attributable to owners of the Company. Excluding the lease liabilities from total debts, the gearing ratio was 0.11 (31 December 2021: 0.12).

As at 31 December 2022, the Group had total banking facilities of HK\$103.2 million (31 December 2021: HK\$113.7 million) of which HK\$39.0 million (31 December 2021: HK\$41.5 million) had been utilised.



As at 31 December 2022, the Group's current liabilities exceeded its current assets by HK\$108.1 million (31 December 2021: HK\$123.9 million). Included in current liabilities are receipts in advance relating to sales of prepaid coupons and credits to customers in Hong Kong of HK\$164.6 million (31 December 2021: HK\$177.0 million) which will reduce gradually over the time of each redemption by customers and are not expected to be settled by cash under normal business circumstances. Excluding the aforementioned receipts in advance, the Group would have net current assets of HK\$56.5 million (31 December 2021: HK\$53.1 million) and current ratio of 1.27 (31 December 2021: 1.25).

We aim to maintain flexibility in funding by keeping sufficient bank balances, committed credit lines available and interest bearing borrowings which enable us to continue our business in a manner consistent with the short-term and long-term financial strategies of the Group.

## Foreign Currency Risk

Our Group operates mainly in Hong Kong and Mainland China and conducts our business primarily in Hong Kong dollars and renminbi ("RMB"). We are exposed to foreign exchange risk arising from various currency exposures, primarily with respect to RMB. The Group will continue to take proactive measures and monitor closely of its exposure to such currency movement.

## Material Acquisitions, Disposals and Significant Investments

There were no material acquisitions, disposals and significant investments during the financial year ended 31 December 2022.

## Contingent Liabilities

Taclon Industries Limited, a wholly-owned subsidiary of the Company, has several pending litigations and claims with its former employees which the Directors consider an outflow of resources is not probable.

## Human Resources

As at 31 December 2022, the Group employed approximately 901 employees. Remuneration was based on market price, individual qualification and experience, and there was discretionary bonus based on years of service and performance appraisal.

During the year ended 31 December 2022, various training activities, such as orientation on retail shop and back office operations, customer services and sales skills, product knowledge and retail operations, have been conducted to improve the quality of frontline services, as well as enhance customer experience and to ensure the smooth and effective operation of the Point-of-Sales ("POS") system. A supervisor trainee program was also implemented to attract production talents, enhancing the leadership skills of the participants including their professional and managerial techniques as well as their knowledge in machinery monitoring and production processes.



Even though COVID-19 continued to have a tight grip on industries and society in 2022, the Group maintained its efforts in environmental, social and governance (“ESG”), supporting different stakeholders through various means. Besides the endeavours outlined in this section, additional information can be obtained from the Group’s 2022 ESG Report, which will be published in April 2023.

### ENVIRONMENTAL

As a staunch supporter of environmental protection, the Group has sought to curb carbon emissions and reduce waste through a number of means. In respect of reducing carbon emissions specifically from bottle production, Hung Fook Tong has started using rPET (“Recycled Polyethylene Terephthalate”) in the production of certain beverage bottles since 2022. It is estimated that 3.2 tonnes of carbon emissions can be cut with every tonne of rPET used versus the use of new plastics. Also on the plastics front, the Group continues to promote plastic beverage bottles recycling. It has installed reverse vending machines (“RVM”) at two of its shops, encouraging customers to clean and recycle plastic beverage bottles. Furthermore, the Group has partnered with a local green social enterprise V Cycle to place plastic bottle recycling bins at three selected retail shops. More than 280 kg of plastic beverage bottles have been recycled through these means in 2022.

With regard to food waste recycling, the Group has continued to achieve zero food waste disposal in landfills in 2022, thus reducing its carbon footprint. The majority of food waste generated at the Tai Po factory has been delivered to the Organic Resources Recovery Centre Phase 1 (O ·PARK 1) for recycling and conversion into biogas and compost. The Group has also recycled some of its herbal tea residue via the green social enterprise FoodCycle+ for the local production of organic compost, known as “MixO’ Plus” (加樂泥). MixO’ Plus is used in organic farms, schools and rooftop farming, leading to more greenery and reduced greenhouse gas emissions. For the review year, the Group’s food recycling initiatives have resulted in the recycling of approximately 957 tonnes of food waste (2021: 1,360 tonnes), which translates to a reduction of approximately 204 tonnes of carbon dioxide equivalent (“CO<sub>2</sub>-e”) of greenhouse gas emissions (2021: 290 tonnes). Yet another means of reducing food waste has been the Group’s partnership with food banks, including People Service Centre, which collects surplus food at selected retail stores and factory, and redistributes it to people in need. During 2022, over 114,000 food and drink items were collected.

Beyond recycling, the Group has promoted a green lifestyle among its employees. A food waste upcycling site visit to FoodCycle+ was organised. Also, the Group partnered with Grace Youth Camp of The Evangelical Lutheran Church of Hong Kong to support its “Planting on the Mine” scheme (植樹在礦山 – 郊野公園植林優化計劃). Consequently, more than 20 tree seedlings were planted at Ma On Shan by the Hung Fook Tong volunteer team in summer 2022.

Another initiative that the Group wholeheartedly supports is renewable energy. During the financial year, the solar panels installed on the rooftop of its Tai Po factory generated approximately 195 MWh of renewable energy. In 2022, the Group has also installed solar panels (approximately 25,000m<sup>2</sup>) at its Kaipang factory. The installation is expected to generate about 3,100 MWh of clean energy annually.





## SOCIAL

As at 31 December 2022, the Group had a workforce of approximately 901, comprising roughly 713 employees in Hong Kong and some 188 employees in Mainland China. To promote professional development, the Group conducted about 3,100 hours of staff training during the financial year, involving about 572 employees.

Fully appreciative of the contributions made by staff, the Group has continued to promote a family-friendly corporate culture through the development and implementation of relevant policies. The policies include allowing office staff to work from home one day per week. The existing flexible working hours scheme is also enhanced to provide greater freedom for staff to adjust the workday to best fit their lifestyle. There is also a “Summer Vacation at the Office” programme that allows employees to bring their children to the office at their discretion during summer holiday. Furthermore, for staff who are “pawrents”, they too have the option of bringing their furry friends to the workplace on the “PAWsome Pet-friendly Day”.

As a company that is inextricably linked with society, Hung Fook Tong fully recognises the importance of giving back to the community. One such means has been by making available its “HFT Life” café concept stores as public venues. During 2022, a series of small-group workshops covering both physical wellbeing and mental health were held, including singing bowl workshop, parent-child art workshop, and workshop introducing specially designed care apparels for the elderly and disabled etc. These activities were mainly organised in partnership with social enterprises and non-governmental organisations (“NGO”), such as Hong Kong Family Welfare Society and Fullness Social Enterprises Society.

The Group has also sought to protect the health and wellbeing of the community. In the wake of the fifth wave of COVID-19 during early 2022, the Group has been providing sponsorships of anti-pandemic packs (including rapid antigen test kits and healthy food products) to needy families, the elderly and patients with chronic illness via various NGOs such as The Boys’ and Girls’ Clubs Association of Hong Kong, Hong Kong Young Women’s Christian Association and The Hong Kong Society for Rehabilitation.



In 2022, the Group continued to embrace its obligations as a responsible corporate citizen. In contributing to the industry and society as well as the wellbeing and advancement of staff members, it has been honoured with a number of accolades, as listed below:

	Award	Issuer of Award
<b>In Recognition of Brand Management and Customer Service</b>		
1.	2022 Hong Kong Top Brand	Hong Kong Brand Development Council & The Chinese Manufacturers' Association of Hong Kong
2.	The Hong Kong Q-Mark Service Scheme & Q-Mark Elite Brand Awards 2021	Federation of Hong Kong Industries
3.	GS1 Consumer Caring Scheme 10 Years Award	GS1 Hong Kong
4.	Outlet Anti-epidemic Measures Recognition	Hong Kong Retail Management Association
5.	Health Partnership Award 2022 – Outstanding Chinese Herbal Products Corporation with a Modern Wellness Concept	ET Net Limited
6.	PARKnSHOP Super Brands Award 2021	PARKnSHOP Supermarket
7.	2022 Outstanding Sales Performance Awards within a category – Beverages	7-Eleven
8.	“Meet the Heroes” Top Brand Awards: Top Favourite Brands – Beverages	Wellcome (Hong Kong)
9.	Trusted Brands 2022 – Gold Award (Chinese Soup/Herbal Tea)	Reader's Digest
<b>In Recognition of Environmental and Governance Efforts</b>		
10.	Hong Kong Awards for Environmental Excellence 2021: Shops and Retailers – Silver Award	Environmental Campaign Committee
11.	Hong Kong Green Organisation	
12.	Green Office 5+ Label	World Green Organisation
13.	Eco-Healthy Workplace Label 2022	
14.	CarbonCare® Star Label	CarbonCare InnoLab
15.	CarbonCare® ESG Label (Level 4)	
16.	HKMA Best Annual Reports Awards 2022: Best New Entry – “General” Category	The Hong Kong Management Association
17.	HKMA Best Annual Reports Awards 2022: Certificate of Excellence in Environmental, Social and Governance Reporting	
<b>In Recognition of Community Investment</b>		
18.	15 Years Plus Caring Company Logo 2006-2022	The Hong Kong Council of Social Service
19.	Social Capital Builder Logo Award 2020-2022	Labour and Welfare Bureau – Community Investment and Inclusion Fund
20.	2021/2022 Award of Merit	The Community Chest
21.	Social Enterprise Supporter 2022	Fullness Social Enterprises Society
<b>In Recognition of Talent Development</b>		
22.	Happiness-at-Work Promotional Scheme – Happy Company 10 Years	Promoting Happiness Index Foundation
23.	ERB Manpower Developer Award Scheme: Manpower Developer (2011-2022)	Employees Retaining Board
24.	Sport-Friendly Action – Awarded Corporate	Chinese YMCA of Hong Kong



### EXECUTIVE DIRECTORS

**Mr. TSE Po Tat**, aged 69, is the chairman and an executive Director of our Company and currently a director of various subsidiaries of the Company. Mr. Tse is one of our founders and responsible for our overall direction, business strategy and corporate communication. He has over 36 years of experience in commerce and the herbal drinks industry. After joining our Group in November 1988, he developed our central production facilities and product delivery logistics and managed our procurement of production equipment and the leasing and renovation of retail shops. Mr. Tse currently is the president of the Hong Kong Federation of Restaurants and Related Trades Limited, a member of executive committee of Group 8: Food, Beverages and Tobacco of the Federation of Hong Kong Industries, an elected member of General Committee and a member of Strategic Development Committee of Hong Kong Brand Development Council, a sub-committee member of Quality Tourism Services (QTS) of Hong Kong Tourism Board as well as a member of Food Business and Related Services Task Force under the Business Facilitation Advisory Committee. Mr. Tse had obtained "2016 Honorary Fellow" from The Professional Validation Council of Hong Kong Industries in 2016.

**Dr. SZETO Wing Fu**, aged 61, is the chief executive officer and an executive Director of our Company, a member of Nomination Committee and the chairman of Strategy and Development Committee. Dr. Szeto currently serves as a director of various subsidiaries of the Company. He is responsible for the day-to-day management of the Group's business, recommending strategies to the Board, and setting and implementing corporate and operational decisions. Prior to joining our Group in October 1999, Dr. Szeto was a deputy manager at Ka Wah Bank Limited and had been an associate professor of the department of business administration of Hong Kong Shue Yan University over 15 years. Dr. Szeto is currently a member of the Hong Kong Tourism Board, a member of the Hospital Governing Committee of MacLehose Medical Rehabilitation Centre, a member of executive committee of the Hong Kong Retail Management Association, the vice-chairperson of the executive committee and the chairperson of the committee on Social Enterprise and Employment of The Hong Kong Society for Rehabilitation, and a professor of practice (finance) and a member of Center for Economic Sustainability and Entrepreneurial Finance Advisory Committee of the School of Accounting and Finance in The Hong Kong Polytechnic University. Dr. Szeto graduated from Hong Kong Shue Yan College with a diploma in economics and obtained a doctor of philosophy in education administration from the University of Southern Mississippi. Dr. Szeto is currently a Fellow FCPA (Aust.) of CPA Australia.

**Ms. WONG Pui Chu**, aged 63, is an executive Director of our Company, and a member of both Remuneration Committee and Strategy and Development Committee. Ms. Wong currently serves as a director of various subsidiaries of the Company. She is one of our founders and responsible for our market research, retail business development, product development and also oversees production and quality control. She has over 36 years of experience in the herbal drinks industry. After joining our Group in March 1989, she developed our POS system and employee incentives programme and managed our leasing and retail shop operations, then she managed our administration, human resources, staff training, financial management and investment strategy. Ms. Wong is the daughter of the late Mr. Wong Jing Fat who established the first herbal tea shop under "Hung Fook Tong" brand in Kwai Chung, Hong Kong.



### INDEPENDENT NON-EXECUTIVE DIRECTORS

**Mr. KIU Wai Ming**, aged 74, was appointed as an independent non-executive Director on 11 June 2014. In addition, he is also the chairman of Nomination Committee, as well as a member of both Audit Committee and Remuneration Committee. Mr. Kiu has extensive experience in retail, banking and finance. Mr. Kiu was an executive director and chief executive officer of Vestate Group Holdings Limited (stock code: 1386), an executive director and the chief executive officer of China Smarter Energy Group Holdings Limited (stock code: 1004), a director, deputy general manager and alternate chief executive of Industrial and Commercial Bank of China (Asia) Limited, a director of Dah Sing Financial Holdings Limited (stock code: 440) and a director and alternate chief executive of Dah Sing Bank Limited, an independent non-executive director of Man Sang International Limited (stock code: 938). Mr. Kiu obtained a Bachelor of Science from Louisiana State University and Agricultural and Mechanical College.

**Prof. SIN Yat Ming**, aged 67, was appointed as an independent non-executive Director on 11 June 2014. In addition, he is the chairman of Remuneration Committee, and a member of both Audit Committee and Nomination Committee. Prof. Sin had been a member of the Faculty of Business Administration of The Chinese University of Hong Kong ("CUHK") for 35 years. He was a professor of CUHK and an associate director of CUHK's Center for Hospitality and Real Estate Research. He is an advisor to the Hong Kong Institute of Marketing, the Honorary Institute Fellow of The Asia-Pacific Institute of Business and adjunct professor of Department of Management of CUHK Business School, CUHK. Prof. Sin obtained a Doctor of Philosophy in Business Administration from the University of British Columbia, Master of Business Administration from the University of Texas at Arlington and a Bachelor of Business Administration from CUHK. Prof. Sin is currently an independent non-executive director of Bossini International Holdings Limited (stock code: 592).

**Mr. Andrew LOOK**, aged 58, was appointed as an independent non-executive Director on 11 June 2014. In addition, he is the chairman of Audit Committee and a member of Nomination Committee. Mr. Look holds a bachelor of commerce degree from the University of Toronto and has over 25 years of experience in the equity investment analysis of Hong Kong and China stock markets. Mr. Look served in Union Bank of Switzerland ("UBS") as the head of Hong Kong research, strategy and product. He was rated as the best Hong Kong strategist and best analyst by the Asiamoney magazine, a leading monthly financial and capital markets publication for corporate and finance readers and investors, in 2001, 2002, 2003, 2005, 2006 and 2007. Mr. Look is currently an independent non-executive director of Ka Shui International Holdings Limited (stock code: 822), Citic Resources Holdings Limited (stock code: 1205), EC Healthcare (stock code: 2138, formerly Union Medical Healthcare Limited) and L.K. Technology Holdings Limited (stock code: 558). He was an independent non-executive director of TCL Communication Technology Holdings Limited (a company delisted on the Hong Kong Stock Exchange on 30 September 2016), Man Sang Jewellery Holdings Limited (stock code: 1466), Cowell e Holdings Inc. (stock code: 1415) and the chief investment officer of the asset management business of Tou Rong Chang Fu Group Limited (stock code: 850, company name changed to Long Well International Holdings Limited in January 2020 and delisted on the Hong Kong Stock Exchange on 28 May 2021).



### SENIOR MANAGEMENT

**Ms. TULL Shuk Ching**, aged 60, is the general manager of retail operations and management division, and is responsible for the division's business development, operations and staff training. She has over 29 years of experience in business operations and administration. Prior to joining our Group in December 1998, Ms. Tull was an operation manager at Gialitti Gelato and Foods (China) Ltd and Wellco Enterprises Ltd. Ms. Tull obtained a Bachelor of Law from Peking University and a Bachelor of Arts from the National Cheungchi University. She also obtained a postgraduate certificate in business administration from The Open University of Hong Kong and passed the 5-S lead auditor training course held by Hong Kong Baptist University Business Research Centre and Hong Kong 5-S Association. She also obtained various qualifications in Chinese medicine, including a Certificate in the Foundations of Acupuncture, Advanced Diploma in the Foundations of Chinese Medicine and Diploma in Chinese Medicine for Beauty Studies from the Hong Kong University School of Professional and Continuing Education, and a Certificate in Dispensing (Practicum) in Chinese Medicine and Foundation Certificate in Chinese Medicine from Hong Kong Baptist University.

**Ms. POON Chi Nga**, aged 52, is the general manager of bottled drinks development division, and is responsible for the division's business development, and sales and marketing. She has over 29 years of experience in the food and beverage industry. Prior to joining our Group in August 2004, she was a business development manager at RBT International Limited; a product manager and category manager at Swamex Food Service Ltd (formerly known as Lam Soon Food Supply Co. Ltd.); an operations and administration manager at Lucullus Food and Wines Co. Ltd. Ms. Poon obtained a Master of Business Administration from the University of Leicester and a Higher Diploma in Hotel and Catering Management from The Hong Kong Polytechnic University.

**Mr. LO Chi Wang**, aged 45, is the group financial controller and assistant general manager of financial service division and Hong Kong factory. Mr. Lo joined the Group in 2015. He focused on promoting profitability and creating long-term value for the Group, and has been leading and overseeing the Group's financial management and reporting, investment and risk management strategies, treasury management, investor relations as well as coordinating and managing the work of procurement, factory operations and maintenance, quality management and logistics departments. Mr. Lo has over 19 years of experience in financial services sector. Mr. Lo's experience in auditing and tax advisory services was gained from his various positions in Deloitte Touche Tohmatsu. Mr. Lo was the financial controller of Sino Grandness Food Industry Group Limited (stock code: T4B, a company listed on the Singapore Stock Exchange) and has participated in the preparation of initial public offering project in the private sector.

Mr. Lo received a degree of Bachelor of Arts (Honour) in Accounting from Manchester Metropolitan University in Manchester, United Kingdom. He is a fellow member of the Association of Chartered Certified Accountants ("ACCA"), the Hong Kong Institute of Certified Public Accountants ("HKICPA"), and CPA Australia. He was a committee member of Qualification and Examinations Board ("QEB") of HKICPA and a co-opted member of Moderation Sub-groups under QEB.

Mr. Lo is currently an independent non-executive director of Novacon Technology Group Limited (stock code: 8635, a company listed on Growth Enterprise Market Board of the Stock Exchange), an independent non-executive director of Easy Smart Group Holdings Limited (stock code: 2442, a company which is planned to list on Main Board of the Stock Exchange in round May 2023) and was an independent non-executive director of Dragon Rise Group Holdings Limited (stock code: 6829, a company listed on Main Board of the Stock Exchange).





**Mr. LEE Bang Lau**, aged 65, is the general manager of PRC production division, and responsible for the management of production facilities in Mainland China. Prior to his current position within our Group, he had worked in our logistics, plant production and procurement departments. He has over 34 years of experience in factory management in China. Prior to joining our Group in October 2005, he worked as a production manager at Top Express Telecommunication (China) Ltd, a factory manager and management representative at Yaodong Plastic and Metal Product Co. Ltd, a production manager at Newtech Computer (HK) Ltd, a production manager and production supervisor at Wincotime Co. Ltd, and a production supervisor at Shenzhen Shajing Practical Hardware Factory.

**Mr. LEUNG Tat Wing**, aged 58, is the assistant general manager of director's office, and is responsible for facilitating and coordinating all matters involving treasury, production, trademark, legal and compliance. He has over 26 years of experience in finance and accounting field. Prior to joining our Group in June 1999, he held various finance related positions in other organizations in the commercial field.

**Ms. CHOU Siu Wai, Vivian**, aged 46, is the assistant general manager of group marketing division, and is responsible for marketing, advertising, visual merchandising and corporate public relations. Ms. Chou has over 19 years of experience in fast-moving consumer goods marketing. Prior to joining our Group in December 2010, she was a senior product manager at Amoy Food Limited. She was a senior marketing executive and assistant product manager at Campbell Soup Asia Limited and a marketing executive at Swire Coca-Cola HK Limited. Ms. Chou obtained a Master of Science in Managerial Leadership from Edinburgh Napier University, a Bachelor of Arts in Language Information Science from City University of Hong Kong and a certification of project management from the International Association of Project and Programme Management.

**Ms. TSANG Tsz Yee, Sonia**, aged 46, is the assistant general manager of organization and people development division, and is responsible for human resource management, people development and administration. Ms. Tsang has over 23 years of experience in human resource management and people development. Prior to joining our Group in March 2007, she was a human resources and training officer at Laws group. She was an officer II in the training and development department of Christian Action and a counsellor of Hong Kong Church of Christ Company Limited. She has been a fully qualified and accredited administrator of the Myers-Briggs Type Indicator suite of instruments. Ms. Tsang obtained a Bachelor of Business in Management from RMIT University and a Higher Diploma in Manufacturing Engineering from Hong Kong Technical College.

**Mr. SUN Man Lung**, aged 47, is the senior manager of business development division, and responsible for customer relationship management and institutional sales. Mr. Sun has over 24 years of experience in the marketing of fast-moving consumer goods and health products, and customer relationship management. Prior to joining our Group in April 2007, he worked as an assistant customer relationship manager at Healthy International Limited, and also worked as a marketing supervisor at Maxion International Group Limited and Open Fortune Community (HK) Ltd., and as a sales executive at Longain Watches Manufacturing Ltd. and Ceba Precision Co., Ltd.. Mr. Sun obtained a Professional Diploma in Marketing from Chinese University of Hong Kong and a Certificate in Customer Relationship Management from Hong Kong Baptist University's School of Continuing Education.

### COMPANY SECRETARY

**Mr. LAU Siu Ki**, aged 64, is the company secretary of the Group and was appointed in May 2015. He has over 15 years of experience in the corporate secretarial field providing professional corporate services to Hong Kong listed companies. He is currently the company secretary of Yeebo (International Holdings) Limited (stock code: 259, a company listed on Main Board of the Stock Exchange) and Expert Systems Holdings Limited (stock code: 8319, a company listed on Growth Enterprise Market Board of the Stock Exchange). Mr. Lau is a fellow member of both the ACCA and the HKICPA.



The Board of Directors of the Company is pleased to present to the shareholders of the Company their report together with the audited financial statements of the Company and its subsidiaries for the year ended 31 December 2022.

## PRINCIPAL ACTIVITIES

The principal activity of the Company is investment holding. The Group is principally engaged in the production and sales of Chinese herbal drinks and other drink products, Chinese-style soups, herbal tortoise plastron jelly and other food products under Hung Fook Tong brand. The principal activities of the subsidiaries and a joint venture of the Company are set out in Note 14 and Note 15 to the consolidated financial statements. The segment information of the operations of the Group for the year ended 31 December 2022 is set out in Note 5 to the consolidated financial statements.

## BUSINESS REVIEW

In accordance with schedule 5 of the Companies Ordinance (Cap 622 of the laws of Hong Kong), a fair review of the Group's business and the analysis of the Group's performance for the year ended 31 December 2022 as well as outlook/prospects of the Group's business are provided in the sections "Chairman's Statement" on pages 8 to 10 and "Management Discussion and Analysis" on pages 11 to 18 of this Annual Report.

## Principal risks and uncertainties

There are a number of factors affecting the results and business operations of the Group, some of which are inherent in the market and some are due to external environment. Major risks and uncertainties are summarised as follows:

- Outbreak of Novel Coronavirus may affect the spending behaviours of customers

In view of growing public concern over health and hygiene amidst the outbreak of the Novel Coronavirus, the Group recognises the need to remind its customers of the benefits and importance of a healthy diet. Communications will therefore focus on guiding customers and members on how to strengthen their health, including their immune system, with the Group's nutritious herbal drinks, soups and food products. Moreover, with work from home and stay at home now a common practice, the Group will bolster its online shopping and delivery services still further so as to serve customers whenever they may be. In addition, the Group will continue to observe rigorous hygiene standards at our shops, factories and workplaces, hence protect the well-being of customers and staff alike.

- Intense competition in food and beverages industry and in the retail market in Mainland China and Hong Kong

In order to satisfy the high-end customers in Mainland China and Hong Kong in their favour for unique and healthy drinks, the Group is launching more flavours to cope with the changing consumer preference and hence enhance the competitiveness. Meanwhile, as a means of reaching out to its customers, the Group has developed the loyalty program – "JIKI CLUB" which attracts and retains the members through offering them various promotions and discounts. As at 31 December 2022, there are over 1,258,000 JIKI Club members among which included Platinum Members who are highly brand loyal and have significant spending power.



- Volatility of economic climate in Mainland China and Hong Kong, in particular in the midst of the trade disputes between China and the United States of America, which is closely related to consumption sentiment thereto.

In order to mitigate such impact, the Group is continuing to expand the wholesales business in Taiwan and overseas. The Group continues to take a cautious approach in steering its way forward, and recognises the need to sustain retail sales momentum.

## Particulars of important events

No important events affecting the Group have occurred during and subsequent to the end of the financial year under review.

## Financial key performance indicators

Certain financial key performance indicators which complement and supplement the financial disclosures are set out in the "Consolidated Financial Statements" and "Financial Review" on pages 59 to 137 and 16 to 18, respectively, of this Annual Report.

## Environmental policies and performance, and compliance with relevant laws and regulations

The Group takes its corporate social responsibility to heart, and is fully committed to making a difference for its staff, the community and the common good. During the year under review, there are a wide range of activities and campaigns held to treasure the staff, community and the environment. A brief review is set out in "Environmental, Social and Governance" on pages 19 and 20 of this Annual Report and further details will be disclosed in our 2022 Environmental, Social and Governance ("ESG") Report to be published in April 2023 under the requirements as set out in Appendix 27 of the Listing Rules.

The Group's operations are mainly carried out by the Company's subsidiaries in Hong Kong and Mainland China while the Company itself was incorporated in the Cayman Islands and is listed on the Main Board of the Stock Exchange.

During the year ended 31 December 2022 and up to the date of this Directors' Report, the Group has complied with all relevant laws and regulations in the above-mentioned jurisdictions.

## Relationships with its key stakeholders including employees, customers and suppliers

### Employees

Recognising that human resources are one of the greatest assets of the Group, the Group provides a variety of benefits, talent trainings and development for employees. The Group also strives to provide a safe working environment for all its staff members, which is particularly important amidst the outbreak of the Novel Coronavirus.

### Customers

It is the Group's mission to satisfy different customers' needs and continue to contribute to the wellbeing of the public by preserving and sharing traditional Chinese herbal culture, as well as promoting modern wellness concepts. In addition, the Group treasures its JIKA Club members and various promotions and discounts have been offered to them during the year. The Group also promoted the use of the Hung Fook Tong mobile application to enhance members' convenience.



## Key suppliers

The Group has developed long-standing relationships with a number of suppliers and taken great care to ensure that they share our belief in good quality and ethics.

As we strive to produce healthy, nutritious and delicious products with quality natural ingredients and without addition of any artificial preservatives, artificial colouring or Monosodium Glutamate ("MSG"), we make effort in the selection of raw materials from suppliers and pay attention as to whether any artificial additives are added to such raw materials. The Group prudently selects suppliers and requires all of them to comply with our social and environmental responsibility guidelines.

Details of the above are set out in "Chairman's Statement", "Management Discussion and Analysis", "Environmental, Social and Governance" and "Corporate Governance Report" on pages 8 to 10, 11 to 18, 19 to 20 and 38 to 50, respectively, of this Annual Report, further details will be disclosed in our 2022 ESG Report to be published in April 2023.

## RESULTS AND DIVIDENDS

The results of the Group for the year ended 31 December 2022 are set out in the consolidated statement of comprehensive income on pages 59 to 60 of this Annual Report.

The Board has resolved not to declare any interim dividend for the six months ended 30 June 2022.

A final dividend in respect of the year ended 31 December 2022 of HK0.34 cent per ordinary share has been proposed by the Board. In addition, to reward the continuous support of our shareholders the Board proposed a special dividend of HK0.28 cent per ordinary share. The proposed final and special dividends amounted to a total of HK\$4,067,000 with dividend payout ratio of 0.55 will be paid out of the Company's share premium account and have to be approved by shareholders in the forthcoming annual general meeting ("AGM") to be held on 1 June 2023. These proposed dividends are not reflected as dividend payable in the consolidated statement of financial position as at 31 December 2022, but will be reflected as an appropriation of share premium for the year ending 31 December 2023.

Subject to the approval of the shareholders at the forthcoming AGM, the final dividend and special dividend will be payable on or about Friday, 7 July 2023 to the shareholders whose name appears on the Register of Members of the Company at the close of business on Friday, 9 June 2023.

## RESERVES

Movements in the reserves of the Company and of the Group during the year are set out in Note 26 to the consolidated financial statements and the consolidated statement of changes in equity on page 63 of this Annual Report.

## DISTRIBUTABLE RESERVES

As at 31 December 2022, the Company's reserves available for distribution to shareholders amounted to approximately HK\$301.1 million comprising share premium of approximately HK\$192.2 million, other reserves of approximately HK\$108.0 million and retained earnings of HK\$0.9 million.

Under the Companies Law of the Cayman Islands, subject to the provisions of Articles of Association of the Company, the Company's share premium account may be applied to pay distributions or dividends to shareholders provided that immediately following the date of distribution or dividend is proposed to be paid, the Company is able to pay its debts as they fall due in the ordinary course of business.



## CLOSURE OF REGISTER OF MEMBERS

For determining the entitlement to attend and vote at the AGM to be held on Thursday, 1 June 2023, the register of members of the Company will be closed from Monday, 29 May 2023 to Thursday, 1 June 2023, both days inclusive, during which period no transfer of shares of the Company will be registered. In order to be eligible to attend and vote at the above meeting, all transfer forms accompanied by the relevant share certificates must be lodged with the Branch Share Registrar of the Company in Hong Kong, Tricor Investor Services Limited, at 17th Floor, Far East Finance Centre, 16 Harcourt Road, Hong Kong for registration no later than 4:30 p.m. on Thursday, 25 May 2023.

For determining the entitlement to the proposed final dividend and special dividend (subject to the approval of the shareholders at the AGM), the register of members of the Company will be closed from Thursday, 8 June 2023 to Friday, 9 June 2023, both days inclusive, during which period no transfer of shares will be registered. In order to qualify for the proposed final dividend and special dividend as stated, all transfers of shares, accompanied by the relevant share certificates, must be lodged with the Branch Share Registrar of the Company in Hong Kong, Tricor Investor Services Limited, at 17th Floor, Far East Finance Centre, 16 Harcourt Road, Hong Kong for registration no later than 4:30 p.m. on Wednesday, 7 June 2023.

## FINANCIAL SUMMARY

A summary of the audited consolidated results and the assets, equity and liabilities of the Group for the last five financial years is set out on page 138 of this Annual Report.

## PROPERTY, PLANT AND EQUIPMENT

Details of the movements in property, plant and equipment of the Group during the year are set out in Note 17 to the consolidated financial statements.

## SHARE CAPITAL

Details of the movements in share capital of the Company during the year are set out in Note 25 to the consolidated financial statements.

## BANK BORROWINGS

Details of the bank borrowings of the Group as at 31 December 2022 are set out in Note 33 to the consolidated financial statements.

## PRE-EMPTIVE RIGHTS

There is no provision for pre-emptive rights under the Articles of Association of the Company or the laws of Cayman Islands which would oblige the Company to offer new shares on a pro rata basis to existing shareholders.

## PURCHASE, SALE OR REDEMPTION OF SHARES

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the year ended 31 December 2022.



## DONATIONS

Charitable donations made by the Group during the year ended 31 December 2022 amounted to HK\$199,000.

## MAJOR CUSTOMERS AND SUPPLIERS

For the year ended 31 December 2022, the aggregate sales attributable to the Group's five largest customers were less than 30%. The aggregate purchases attributable to the Group's five largest suppliers during the year were less than 30%.

None of the Directors or any of their close associates or any shareholders of the Company (who to the knowledge of the Directors own more than 5% of the Company's issued share capital) had an interest in any of the five largest suppliers or customers of the Group.

## TAX RELIEF AND EXEMPTION TO HOLDERS OF LISTED SECURITIES

The Directors are not aware of any tax relief or exemption available to the shareholders of the Company by reason of their holdings of the Company's securities.

## DIRECTORS

The Directors at the date of this Report are as follows:

### Executive Directors:

Mr. TSE Po Tat (*Chairman*)  
Dr. SZETO Wing Fu (*Chief Executive Officer*)  
Ms. WONG Pui Chu

### Independent Non-Executive Directors:

Mr. KIU Wai Ming  
Prof. SIN Yat Ming  
Mr. Andrew LOOK

Pursuant to Article 84(1) and (2) of the Articles of Association, one-third of the Directors for the time being (or, if their number is not a multiple of three, the number nearest to but not less than one-third) shall retire by rotation at each AGM. A retiring Director shall be eligible for re-election and shall continue to act as a Director throughout the meeting at which he/she retires. The Directors to retire by rotation shall include any Director who wishes to retire and not to offer himself/herself for re-election. In addition, code provision ("Code Provision") B.2.2 of the Corporate Governance Code (the "CG Code") stipulates that each Director should be subject to retirement by rotation at least once every three years. Mr. Tse Po Tat and Mr. Andrew Look shall retire by rotation at the forthcoming AGM and, being eligible, offer themselves for re-election.

The Company has received annual confirmation of independence from the three independent non-executive Directors in accordance with Rule 3.13 of the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") and considers them to be independent.





## BIOGRAPHIES OF DIRECTORS AND SENIOR MANAGEMENT

Biographical details of the Directors and the senior management of the Group are set out on pages 22 to 25 of this Annual Report.

## DIRECTORS' SERVICE CONTRACTS/LETTERS OF APPOINTMENT

Each of the executive Directors has respectively entered into a renewed service contract commencing from 11 June 2020 with the Company for a further term of three years. The service contracts may be terminated in accordance with the respective terms of the service contracts.

The three independent non-executive Directors were appointed pursuant to the respective renewed letter of appointment for a further term of three years commencing from 11 June 2020. The letters of appointment may be terminated in accordance with the respective terms of the letters of appointment.

None of the Directors of the Company has entered or has proposed to enter into any service contract with the Company or any of its subsidiaries other than contracts expiring or terminable by the Company within one year.

## PERMITTED INDEMNITY PROVISION

During the financial year and up to date of this Report, the Company has in force indemnity provisions as permitted under the relevant statutes for the benefit of the Directors of the Company. The permitted indemnity provisions are provided according to the Company's Articles of Associations and the Company has maintained the directors and officers liability insurance in respect of potential liability and costs associated with legal any proceedings which may be brought against the Directors of the Company.

## DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 31 December 2022, the interests and short positions of the Directors of the Company and their associates in any shares, underlying shares or debentures of the Company or any of its associated corporations within the meaning of Part XV of the Securities and Futures Ordinance ("SFO") which had been notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and/or short positions of which they were taken or deemed to have under provisions of the SFO), or which were required to be entered in the register maintained by the Company pursuant to Section 352 of the SFO or which were required to be disclosed, under the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules (the "Model Code") and the "Code of Conduct for Securities Transactions by Directors of the Company" adopted by the Company (the "Code of Conduct") were as follows:



Name of Director	Capacity/Nature of interest	Number of ordinary shares of the Company ("Shares")	Approximate percentage of total issued Shares (%)
Ms. Wong Pui Chu (Notes 1, 2, 3 & 4)	Interests held jointly with other persons; beneficial owner; interest of controlled corporation	404,052,600 (Long position)	61.59
Mr. Tse Po Tat (Notes 1, 5 & 6)	Interests held jointly with other persons; interest of controlled corporation	404,052,600 (Long position)	61.59
Dr. Szeto Wing Fu (Notes 7 & 8)	Beneficial owner; interest of controlled corporation	26,554,600 (Long position)	4.04

Notes:

- Pursuant to the Deed of Confirmation dated 27 March 2014 executed by Ms. Wong Pui Chu, Mr. Tse Po Tat, the late Mr. Kwan Wang Yung (collectively referred to as the "Controlling Shareholders"), the Controlling Shareholders have agreed to jointly control their respective interests in the Company and decisions as to the business and operations of the Group shall be made in accordance with their unanimous consent. Each of the Controlling Shareholders shall exercise their respective voting rights in the Company in the same way. Hence, each of the Controlling Shareholders is deemed to be interested in all the Shares held by the Controlling Shareholders in aggregate by virtue of the SFO.
- The Company was directly owned as to 1.02% (being 6,706,000 Shares) by Ms. Wong Pui Chu.
- The Company was directly owned as to 29.21% (being 191,638,200 Shares) by Think Expert Investments Limited ("Think Expert"). By virtue of her 100% shareholding of Think Expert, Ms. Wong Pui Chu is deemed to be interested in the same number of Shares held by Think Expert.
- The Company was directly owned as to 0.83% (being 5,500,000 Shares) by Action Rich Investment Limited ("Action Rich"). By virtue of her 60% shareholding of Action Rich, Ms. Wong Pui Chu is deemed to be interested in the same number of Shares held by Action Rich.
- The Company was directly owned as to 16.63% (being 109,122,400 Shares) by YITAO Investments Limited ("YITAO"). By virtue of his 100% shareholding of YITAO, Mr. Tse Po Tat is deemed to be interested in the same number of Shares held by YITAO.
- The Company was directly owned as to 0.83% (being 5,500,000 Shares) by Action Rich. By virtue of his 40% shareholding of Action Rich, Mr. Tse Po Tat is deemed to be interested in the same number of Shares held by Action Rich.
- The Company was directly owned as to 0.28% (being 1,850,000 Shares) by Dr. Szeto Wing Fu.
- The Company was directly owned as to 3.76% (being 24,704,600 Shares) by Aolong Limited ("Aolong"). By virtue of his 100% shareholding of Aolong, Dr. Szeto Wing Fu is deemed to be interested in the same number of Shares held by Aolong.

Save as disclosed above, as at 31 December 2022, none of the Directors nor chief executive of the Company had any interests or short positions in the shares, underlying shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) which are required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO), or are required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code and the Code of Conduct.



## SUBSTANTIAL SHAREHOLDERS' INTERESTS IN SHARES AND UNDERLYING SHARES

As at 31 December 2022, so far as the Directors are aware, the following persons (other than the Directors or chief executive of the Company), were directly or indirectly, interested in 5% or more of the shares or short positions in the shares and the underlying shares of the Company, which are required to be disclosed under provisions of Divisions 2 and 3 of Part XV of the SFO, or which will be required, pursuant to Section 336 of the SFO, to be entered in the register referred to therein:

Name of shareholder	Capacity/Nature of interest	Number of Shares	Approximate percentage of total issued Shares (%)
Prestigious Time Limited ("Prestigious Time") (Note 1)	Interests held jointly with other persons; beneficial owner	404,052,600 (Long position)	61.59
Think Expert (Note 2)	Interests held jointly with other persons; beneficial owner	404,052,600 (Long position)	61.59
YITAO (Note 3)	Interests held jointly with other persons; beneficial owner	404,052,600 (Long position)	61.59
Ms. Chan Suk Hing Comita (Note 4)	Interest of spouse	404,052,600 (Long position)	61.59
Mr. Kwan Wang Yung (deceased)	Interests held jointly with other persons; interest of controlled corporation	404,052,600 (Long position)	61.59
Mrs. Kwan Chan Lai Lai (Note 5)	Interest of spouse	404,052,600 (Long position)	61.59

Notes:

- (1) The Company was directly owned as to 13.88% (being 91,086,000 Shares) by Prestigious Time. By virtue of his 100% shareholding of Prestigious Time, the late Mr. Kwan Wang Yung (the former managing Director and an executive Director of the Company) is deemed to be interested in the same number of Shares held by Prestigious Time.
- (2) The interest of Think Expert was disclosed as the interest of Ms. Wong Pui Chu in the above section headed "Directors' Interests and Short Positions in Shares and Underlying Shares".
- (3) The interest of YITAO was disclosed as the interest of Mr. Tse Po Tat in the above section headed "Directors' Interests and Short Positions in Shares and Underlying Shares".
- (4) Ms. Chan Suk Hing Comita is the spouse of Mr. Tse Po Tat and is therefore deemed to be interested in the Shares that Mr. Tse Po Tat is interested in under the SFO.
- (5) Mrs. Kwan Chan Lai Lai is the spouse of the late Mr. Kwan Wang Yung and is therefore deemed to be interested in the Shares that the late Mr. Kwan Wang Yung is interested in under the SFO.



Save as disclosed above, as at 31 December 2022, the Directors had not been notified of any other corporation or individual (other than the Directors or chief executive of the Company) who had interests or short positions in the shares or underlying shares of the Company, which are required to be recorded in the register required to be kept pursuant to Section 336 of the SFO.

### DIRECTORS' RIGHT TO ACQUIRE SHARES OR DEBENTURES

Save as disclosed in this Annual Report, at no time during the year ended 31 December 2022 were rights to acquire benefits by means of the acquisition of shares in or debentures of the Company granted to any Director or their respective associates nor was the Company and any of its subsidiaries a party to any arrangement to enable the Directors or their respective associates to acquire such rights in any other body corporate.

### SHARE OPTION SCHEME

The Company has adopted a share option scheme (the "Share Option Scheme") on 11 June 2014. As at the date of this Annual Report, the total number of shares which may be issued upon exercise of all options to be granted under the Share Option Scheme shall not in aggregate exceed 63,200,000 Shares, being 10% of the total number of Shares in issue at the time dealings in the Shares first commence on the Stock Exchange. The total number of Shares issued and to be issued upon the exercise of the options granted or to be granted to each eligible participant (Note 1) under the Share Option Scheme and any other schemes of the Company (including exercised, cancelled and outstanding options) in any 12-month period up to the date of grant shall not exceed 1% of the Shares in issue as at the date of grant.

The purpose of the Share Option Scheme is to enable the Company to grant options to the eligible participants to (1) motivate the eligible participants to optimise their performance and efficiency for the benefit of the Group; and (2) attract and retain or otherwise maintain ongoing business relationship with the eligible participants whose contributions are, will or expected to be beneficial to the Group. The Board may, at its discretion, grant an option to the eligible participants to subscribe for the shares of the Company at an exercise price (Note 2) and subject to the other terms of the Share Option Scheme.

The Share Option Scheme will remain in force for a period of ten years from its effective date (i.e. will expire on 10 June 2024). Subject to certain restrictions contained in the Share Option Scheme, an option may be exercised in accordance with the terms of the Share Option Scheme and the terms of grant thereof at any time during the applicable option period, which is not more than ten years from the date of grant of option. There is no general requirement on the minimum period for which an option must be held or the performance targets which must be achieved before an option can be exercised under the terms of the Share Option Scheme. However, at the time of granting any option, the Board may, on a case by case basis, make such grant subject to such conditions, restrictions or limitations including but not limited to those in relation to the minimum period of the options to be held and/or the performance targets to be achieved as the Board may determine in its absolute discretion.



The Board confirms that the Share Option Scheme is in compliance with Chapter 17 of the Listing Rules. As at 31 December 2022, no option had been granted, exercised, cancelled or lapsed under the Share Option Scheme. A total of 63,200,000 Shares are available for issue under the Share Option Scheme, representing approximately 9.63% of the total issued capital of the Company as at 31 December 2022.

Notes:

1. "Eligible Participant" includes: (i) any Director, employee, consultant, professional, customer, supplier, agent, partner or adviser of or contractor to our Group or a company in which our Group holds an interest or a subsidiary of such company ("Affiliate"); or (ii) the trustee of any trust the beneficiary of which or any discretionary trust the discretionary objects of which include any Director, employee, consultant, professional, customer, supplier, agent, partner or adviser of or contractor to our Group or an Affiliate; or (iii) a company beneficially owned by any Director, employee, consultant, professional, customer, supplier, agent, partner or adviser of our contractor to the Group or an Affiliate.
2. The exercise price for any Share under the Share Option Scheme shall be a price determined by the Board and notified to each grantee and shall be not less than the highest of (i) the closing price of a Share as stated in the Stock Exchange's daily quotations sheet on the date of grant of the relevant option, which must be a business day, (ii) an amount equivalent to the average closing price of a Share as stated in the Stock Exchange's daily quotation sheets for the five business days immediately preceding the date of grant of the relevant option, and (iii) the nominal value of a Share on the date of grant. The exercise price shall also be subject to any adjustments made in a situation contemplated under effects of alterations to capital.

## DIRECTORS'/CONTROLLING SHAREHOLDERS' INTERESTS IN CONTRACTS OF SIGNIFICANCE

No contracts of significance to which the Company or any of its subsidiaries was a party and in which any Director (or an entity connected with any Director) or Controlling Shareholder (or any of its subsidiaries) of the Company had a material interest, whether directly or indirectly, subsisted at the end of the financial year ended 31 December 2022 or at any time during the year.

## DIRECTORS' INTERESTS IN COMPETING BUSINESS

As at 31 December 2022, none of the Directors and directors of the Company's subsidiaries, or their respective associates had interests in businesses, other than being a director of the Company and/or its subsidiaries and their respective associates, which compete or are likely to compete, either directly or indirectly, with the businesses of the Company and its subsidiaries as required to be disclosed pursuant to the Listing Rules.





## REMUNERATION FOR DIRECTORS

In compliance with the Corporate Governance Code as set out in Appendix 14 to the Listing Rules, the Company has established a Remuneration Committee to formulate remuneration policies. Directors' remuneration are subject to shareholders' approval at general meetings. Other emoluments are determined by the Board with reference to Directors' duties and responsibilities, the recommendations of the remuneration committee and the performance and results of the Group. Details of the remuneration of the Directors are set out in Note 39 to the consolidated financial statements.

## SUFFICIENCY OF PUBLIC FLOAT

The Company has maintained a sufficient public float as required under the Listing Rules throughout the year ended 31 December 2022.

## DEED OF NON-COMPETITION

Mr. Tse Po Tat and Ms. Wong Pui Chu, have confirmed to the Company of their compliance with the non-competition undertakings provided to the Company under a deed of non-competition dated 13 June 2014. The independent non-executive Directors have reviewed the status of compliance and confirmed that all the undertakings under the deed of non-competition have been complied with by the Controlling Shareholders and duly enforced during the year ended 31 December 2022.

## CORPORATE GOVERNANCE

The Company's corporate governance principles and practices are set out in the "Corporate Governance Report" on pages 38 to 50 of this Annual Report.

## AUDITOR

PricewaterhouseCoopers will retire at the conclusion of the forthcoming AGM of the Company and be eligible to offer themselves for re-appointment. A resolution will be proposed at the AGM to be held on Thursday, 1 June 2023 to re-appoint PricewaterhouseCoopers as the Company's auditor until the conclusion of the next AGM and to authorise the Board to fix their remuneration.

## RELATED PARTY TRANSACTIONS

Details of related party transactions undertaken in the normal course of business of the Group are provided under Note 34 to the consolidated financial statements.

Save for the transactions with Concentric (HK) Food Limited as set out in more details in the section "Continuing Connected Transaction" below, none of these related party transactions constitutes a connected transaction as defined under the Listing Rules that is required to be disclosed.

## CONTINUING CONNECTED TRANSACTION

During the year ended 31 December 2022, the Group had the following continuing connected transaction, details of which are disclosed in compliance with the requirement of Chapter 14A of the Listing Rules.



On 9 June 2021, Taclon Industries Limited (an indirect wholly-owned subsidiary of the Company, "Taclon") entered into the 2021-2023 Framework Agreement with Concentric (HK) Food Limited (a company incorporated in Hong Kong wholly-owned by Mr. Chan Hiu Cheuk, being the son of Ms. Wong Pui Chu, an executive Director and a controlling shareholder of the Company, "Concentric"), pursuant to which Taclon will, from time to time, engage Concentric as a supplier of original equipment manufacturer (OEM) products to the Group during the term from 9 June 2021 to 31 December 2023 subject to the following annual caps:

9 June 2021 to 31 December 2021	HK\$9,500,000
1 January 2022 to 31 December 2022	HK\$9,500,000
1 January 2023 to 31 December 2023	HK\$9,500,000

For the year ended 31 December 2022, the Group did not have any transaction with Concentric under the 2022 Framework Agreement. Hence the annual cap for the year has not been exceeded.

Further details of the above continuing connected transaction were disclosed in the announcement of the Company dated 9 June 2021.

Pursuant to Rule 14A.53 of the Listing Rules, the independent non-executive Directors have reviewed the above continuing connected transaction and confirmed that such transaction entered into during the year ended 31 December 2022, if any, has been entered into:

- (i) in the ordinary and usual course of business of the Group;
- (ii) on normal commercial terms or better; and
- (iii) according to the agreements governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

The Directors confirmed that the Company has complied with the disclosure requirements in accordance with Chapter 14A of the Listing Rules during the year under review.

The Company's auditor was engaged to report on the above continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 (Revised) "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the HKICPA. The auditor has issued its unqualified letter containing its findings and conclusions in respect of the above continuing connected transactions in accordance with Rule 14A.56 of the Listing Rules.

On behalf of the Board

**Tse Po Tat**

*Chairman and Executive Director*

Hong Kong, 27 March 2023



## CORPORATE GOVERNANCE PRACTICES

The Board is committed to maintaining the highest possible standards of corporate governance, and strives to maintain transparent, responsible and value-driven management practices that will enhance and safeguard the interests of shareholders. The Board believes that effective and high quality corporate governance is an essential platform for creating value for shareholders. It is committed to continuously reviewing and improving the Group's corporate governance practices, and maintaining the highest standards of ethical corporate behaviour within the Group.

The Company has adopted the code provisions set out in the Corporate Governance Code ("CG Code") as set out in Appendix 14 of the Listing Rules. The corporate governance principles of the Company emphasise a quality board, sound internal control and risk management systems and transparency and accountability to all the shareholders.

In the opinion of the Directors, the Company has complied with all the code provisions set out in the CG Code throughout the year ended 31 December 2022.

## DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted a code of conduct (the "Code of Conduct") governing securities transactions by its Directors based generally on the Model Code. The Board believes that the code adopted by the Company is equivalent in its effects to the Model Code.

The Company requires any Director wishing to deal in the Company's shares to make a specific written declaration of that intention, and to obtain approval from the Chairman. If the Chairman declares an intention of dealing in the Company's shares, he must first obtain approval from one of the Directors of the Company.

The Company has made specific enquiry of all Directors, and each Director has confirmed that he/she has complied with the standard set out in the Code of Conduct and the Model Code throughout the year ended 31 December 2022.

## BOARD OF DIRECTORS

### Responsibilities of the Board

The Board has multiple responsibilities to the Company, including setting strategic goals, establishing long term strategies, and ensuring that the necessary financial and human resources are in place for the Group to meet its business objectives. It is also tasked with establishing a framework of effective controls for managing risks, with the particular aim of safeguarding the Group's assets and the interests of shareholders. Furthermore, the Board is responsible for reviewing the performance of the Group's management and, more generally, setting and consolidating the Company's values and standards. Directors take decisions objectively in the interests of the Company.

The Board reserves for its decision all major matters relating to policy matters, strategies and budgets, risk management and internal control, material transactions (in particular those that may involve conflict of interests), financial information and other significant operational matters of the Company. Responsibilities relating to implementing decisions of the Board, directing and co-ordinating the daily operation and management of the Group are delegated to the management.



## Chairman and Chief Executive Officer

The positions of chairman of the Board (the “Chairman”) of the Company is Mr. Tse Po Tat (“Mr. Tse”) and chief executive officer (“CEO”) of the Company is Dr. Szeto Wing Fu (“Dr. Szeto”). Mr. Tse provides leadership and is responsible for effective functioning and leadership of the Board, while Dr. Szeto continues to focus on the Company’s business development and daily management and operations generally. There is a clear division of responsibilities in ensuring that there is a balance of power and authority.

## Board members

As at the date of this Annual Report, the Board comprises six members, made up of three executive Directors and three independent non-executive Directors. The current Board members are as follows:

Name of Directors	Position
Mr. Tse Po Tat	Chairman and executive Director
Dr. Szeto Wing Fu	CEO and executive Director
Ms. Wong Pui Chu	Executive Director
Mr. Kiu Wai Ming	Independent non-executive Director
Prof. Sin Yat Ming	Independent non-executive Director
Mr. Andrew Look	Independent non-executive Director

Detailed biographies of the Directors are shown on pages 22 and 23 of this Annual Report. All Directors are elected for a term of three years, subject to retirement by rotation and re-election at the Company’s AGM.

The Directors bring a good balance of skills and experience to the Company. They have been made fully aware of their collective and individual responsibilities to shareholders.

## Independent non-executive Directors

The Company has three independent non-executive Directors, who between them bring a wide range of business and financial experience to the Board. By their active participation in Board and committee meetings and by their services on various Board committees, the independent non-executive Directors contribute in important ways to the effective direction and strategic decision-making of the Group. All of the Company’s independent non-executive Directors meet the Listing Rules guidelines for assessing independence, and each of them had signed a declaration confirming independence for the year ended 31 December 2022. Throughout the year under review, the Board at all times fulfilled the requirements of Rules 3.10(1) and 3.10(2) and 3.10A of the Listing Rules relating to the sufficient number of independent non-executive Directors with at least one independent non-executive Director with appropriate professional qualifications or accounting or related financial management expertise.

## Directors’ induction and continuous professional development

Directors keep abreast of responsibilities as a Director of the Company and of the conduct, business activities and development of the Company.

Every newly appointed Director will receive formal, comprehensive and tailored induction on appointment to ensure appropriate understanding of the business and governance policies and operations of the Group and full awareness of Director’s responsibilities and obligations under the Listing Rules and relevant statutory requirements. This understanding is deepened and continued by the Directors’ participation in Board meetings and their work on various committees.



During the year ended 31 December 2022, all Directors received regular briefings and updates on the Group's business, operations, risk management, internal controls, corporate governance matters and relevant laws and regulations. Relevant reading materials were provided to the Directors. They also attended courses and seminars organised by external professional bodies on topics relevant to the duties and responsibilities of a director. All Directors have provided the Company with their respective training records pursuant to the CG Code.

## Board meetings and attendance

The Company holds at least four Board meetings per year, with special Board meetings being scheduled as required to determine the overall strategic directions and objectives of the Group and approve interim and annual results and other significant matters. Formal notice of at least 14 days will be given in respect of a regular meeting, while for special Board meetings, notice within reasonable time will be given. The Directors' attendance at board meetings and general meeting of the Company during the year ended 31 December 2022 are listed below:

Name of Directors	Board Meetings		General Meeting	
	Number of meetings held during the year	Number of meetings attended	Number of meeting held during the year	Number of meeting attended
Mr. Tse Po Tat	4	4	1	1
Dr. Szeto Wing Fu	4	4	1	1
Ms. Wong Pui Chu	4	4	1	1
Mr. Kiu Wai Ming	4	4	1	1
Prof. Sin Yat Ming	4	3	1	1
Mr. Andrew Look	4	4	1	1

Apart from the regular Board meetings, the Chairman has also held a meeting with all independent non-executive Directors without the presence of other Directors during the year.

The Company has in place effective mechanisms to ensure independent views and input are available to the Board. The Board has conducted an annual review on such mechanisms in 2022 and is of the view that the mechanisms have been properly implemented and are effective. In particular, the Company plans Board and Board committees meeting schedules well in advance and provides remote facilities for attendance, so as to facilitate active attendance and participation in the meetings. Board members, especially independent non-executive Directors, are welcome and are encouraged to raise enquiries, suggestions and views during the meetings. The Board process as stated above, including agenda setting and provision of meeting information, facilitates effective and active participation by all Directors. The Board and each Director, upon reasonable request, have access to independent professional advice to assist them in performing their duties to the Company, at the Company's expense.

## BOARD COMMITTEES

The Board has established certain Board committees to oversee specific aspects of the Company's affairs and help it in the execution of its responsibilities. These committees have specific written terms of reference which clearly outline the committees' authority and duties, and which require the committees to report back on their decisions or recommendations to the Board. The committees are described individually below. Independent non-executive Directors play an important role in these committees, ensuring that independent and objective views are expressed.





## Audit Committee

The Audit Committee consists of Mr. Andrew Look (Chairman), Mr. Kiu Wai Ming and Prof. Sin Yat Ming, all of whom are independent non-executive Directors.

The role of the Audit Committee is to make recommendations to the Board on the appointment, reappointment and/or removal of the external auditor; review and monitor the external auditor's independence and objectivity and the effectiveness of the audit process; review the Company's financial statements; provide the Board with material advice in respect of financial reporting; oversee the Group's financial reporting system, risk management and internal control systems; coordinate with internal and external auditors to ensure the adequacy of resources to internal audit and review and monitor its effectiveness, and oversee the Company's corporate governance functions including reviewing and monitoring the Company's policies and practices on compliance with legal and regulatory requirements.

The latest version of the terms of reference of the Audit Committee is accessible on the websites of the Stock Exchange and the Company respectively.

The Audit Committee shall meet at least twice a year, and the external auditors may request a meeting if they consider that one is necessary. The secretary of the Audit Committee shall be the company secretary of the Company or his appointed delegate. During the year under review, the committee held three meetings and the attendance of the committee members at the meetings is listed below:

Name of Directors	Number of meetings held during the year	Number of meetings attended
Mr. Andrew Look	3	3
Mr. Kiu Wai Ming	3	3
Prof. Sin Yat Ming	3	2

At the meetings, the Audit Committee had performed the followings:

- reviewed the audited annual financial statements for the year ended 31 December 2021;
- reviewed the unaudited interim financial statements for the six months ended 30 June 2022;
- made recommendations to the Board for approval of the above-mentioned financial statements;
- reviewed and approved the internal audit plans and reviewed reports prepared by the independent internal control consultants engaged by the Company;
- reviewed and approved the audit service memorandum presented by the external auditor;
- discussed with the management and the external auditors on the issues concerning accounting policies and practices which may affect the Group, along with financial reporting matters;
- reviewed the risk management and internal control systems;
- determined the interim review and annual audit fees of the external auditors; and
- reviewed the terms of reference of the committee to consider if any proposed changes that deemed appropriate or advisable.

Apart from the regular Audit Committee meetings, the committee has also held a meeting with external auditors without the presence of the management during the year.



## Remuneration Committee

The Remuneration Committee consists of three members, two of whom are independent non-executive Directors, namely Prof. Sin Yat Ming (Chairman) and Mr. Kiu Wai Ming; and the other member is an executive Director, Ms. Wong Pui Chu.

The role of the Remuneration Committee is to establish a formal and transparent procedure for developing remuneration policy, and in particular to formulate and recommend to the Board policies and structures for the remuneration of Directors and senior management. Specifically, this involves the periodic reviewing and making recommendations to the Board on remuneration packages and discretionary bonuses for Directors and senior management, in the light of remuneration offered by comparable companies in the industry and other relevant factors, and considered different aspects of remuneration with reference to the information and documents provided from time to time by the Company's human resources department.

The latest version of the terms of reference of the Remuneration Committee is accessible on the websites of the Stock Exchange and the Company respectively.

The Remuneration Committee shall meet at least once a year and at such other times as its Chairman shall require. During the year under review, the Remuneration Committee held one meeting, which was attended by all of its members. At the meeting, the Remuneration Committee has reviewed the remuneration policy of executive Directors and senior management; assessed performance of executive Directors and senior management; reviewed the composition of Directors and senior management; discussed and recommended the remuneration packages of the Directors and senior management for the Board's approval; and reviewed the terms of reference of the committee to consider if any proposed changes that deemed appropriate or advisable.

Based on recommendations from the Remuneration Committee, members of senior management (excluding Directors) were remunerated within the following salary bands:

Annual salary bands	Number of individuals
Below HK\$1,000,000	3
HK\$1,000,001 to HK\$1,500,000	5

The details of the fees and other emoluments paid or payable to the Directors are set out in Note 39 to the consolidated financial statements.

## Nomination Committee

The Nomination Committee consists of four members, three of whom are independent non-executive Directors, namely Mr. Kiu Wai Ming (Chairman), Prof. Sin Yat Ming and Mr. Andrew Look; and the other member is an executive Director, Dr. Szeto Wing Fu.

The primary role of the Nomination Committee is to make recommendations to the Board regarding candidates to fill vacancies on the Board according to the policies. As part of this process, the Nomination Committee is obligated to:

- annually review the structure, size and composition including its mix of skills, knowledge and experience and diversity of perspectives (including but not limited to gender, age, cultural, educational background, profession and industry experience, skills, knowledge and experience) of the Board;



- make recommendations on proposed changes to the Board to complement the Company's corporate strategy;
- make recommendations to the Board on the appointment or re-appointment of Directors;
- assess the independence of independent non-executive Directors;
- implement and review the director nomination policy ("Director Nomination Policy"), including the nomination procedures and the process and criteria adopted by the Nomination Committee to select and recommend candidates for directorship and make recommendations to the Board on the same if any; and
- oversee and review the implementation of the Company's written board diversity policy ("Board Diversity Policy") to ensure diversity of Directors.

The latest version of the terms of reference of the Nomination Committee is accessible on the websites of the Stock Exchange and the Company respectively.

The Nomination Committee shall meet at least once a year and at such other times as its Chairman shall require. During the year under review, the Nomination Committee held one meeting and the attendance of the committee members at the meeting is listed below:

Name of Directors	Number of meetings held during the year	Number of meetings attended
Mr. Kiu Wai Ming	1	1
Dr. Szeto Wing Fu	1	1
Mr. Andrew Look	1	1
Prof. Sin Yat Ming	1	1

At the meeting, the Nomination Committee has reviewed policies, procedures and criteria adopted for the nomination of Directors, assessed the independence of the independent non-executive Directors, recommended to the Board on the re-election of Directors, reviewed the existing structure, size and composition (including the skills, knowledge, experience and diversity of perspectives) of the Board, and reviewed the terms of reference of the committee to consider if any proposed changes that deemed appropriate or advisable.

## Strategy and Development Committee

As at the date of this Annual Report, the Strategy and Development Committee consists of two members, both of them are Executive Directors, namely Dr. Szeto Wing Fu (Chairman) and Ms. Wong Pui Chu.

The role of the Strategy and Development Committee is to analyse market trends and help to formulate the Group's business strategies and plans from time to time, and make appropriate recommendations to the Board.

During the year under review, the Strategy and Development Committee held one meeting which both members attended. During the meeting, strategies concerning business development and plans relating to the daily operations of the Group and proposed amendments on the terms of reference of the committee were discussed and reviewed.



## DIRECTOR NOMINATION POLICY

The Company has adopted the Director Nomination Policy which supplements the terms of reference of the Nomination Committee. The Director Nomination Policy aims at setting out the criteria and process in the nomination and appointment of Directors; ensuring that the Board has a balance of skills, experience and diversity of perspectives appropriate to the Company; and ensuring the Board continuity and appropriate leadership at Board level. The policy applies to the Directors and where applicable, senior management with the aim of promoting to the Board positions under the succession planning of the Company.

The Board has delegated its responsibilities and authority for selection of Directors to the Nomination Committee of the Company.

The content of the policy is summarised as follows:

### Selection Criteria

In evaluating and selecting any candidate for directorship, the following criteria should be considered:

- character and integrity;
- qualifications including professional qualifications, skills, knowledge and experience and diversity aspects under the Board Diversity Policy that are relevant to the Company's business and corporate strategy;
- any measurable objectives adopted for achieving diversity on the Board;
- requirement for the Board to have independent directors in accordance with the Listing Rules and whether the candidate would be considered independent with reference to the independence guidelines set out in the Listing Rules;
- any potential contributions the candidate can bring to the Board in terms of qualifications, skills, experience, independence and diversity of perspectives;
- willingness and ability to devote adequate time to discharge duties as a member of the Board and/or Board committee(s) of the Company; and
- such other perspectives that are appropriate to the Company's business and succession plan that may be adopted and/or amended by the Board and/or the Nomination Committee from time to time for nomination of Directors and succession planning.





## **Nomination Process**

### **Appointment of New Director**

- The Nomination Committee and/or the Board should, upon receipt of the proposal of appointment of new Director and the biographical information (or relevant details) of the candidate, evaluate such candidate based on the criteria as set out therein to determine whether such candidate is qualified for directorship.
- If the process yields one or more desirable candidates, the Nomination Committee and/or the Board should rank them by order of preference based on the needs of the Company and reference check of each candidate (where applicable).
- The Nomination Committee should then recommend to the Board to appoint the appropriate candidate for directorship, as applicable.
- For any person that is nominated by a shareholder for election as a Director at the general meeting of the Company, the Nomination Committee and/or the Board should evaluate such candidate based on the criteria as set out above to determine whether such candidate is qualified for directorship.
- Where appropriate, the Nomination Committee and/or the Board should make recommendation to shareholders in respect of the proposed election of Director at the general meeting.

### **Re-election of Director at General Meeting**

- The Nomination Committee and/or the Board should review the overall contribution and service to the Company of the retiring Director and the level of participation and performance on the Board.
- The Nomination Committee and/or the Board should also review and determine whether the retiring Director continues to meet the criteria as set out above.
- The Nomination Committee and/or the Board should then make recommendation to shareholders in respect of the proposed re-election of Director at the general meeting.
- Where the board proposes a resolution to elect or re-elect a candidate as Director at the general meeting, the relevant information of the candidate will be disclosed in the circular to shareholders and/or explanatory statement accompanying the notice of the relevant general meeting in accordance with the Listing Rules and/or applicable laws and regulations.

The Nomination Committee will conduct regular review on the structure, size and composition of the Board and the policy and where appropriate, make recommendations on changes to the Board to complement the Company's corporate strategy and business needs.

The policy has been published on the Company's website for public information.



## Board Diversity Policy

The Company recognises and embraces the benefits of having a diverse Board to enhance the quality of its performance. The Company has an official written policy, the Board Diversity Policy, relating to the diversity of Board members, which aims to set out the approach to achieve diversity on the Board.

Pursuant to the policy, board diversity has been considered from a number of aspects including but not limited to gender, age, cultural and educational background, ethnicity, professional experience, skills, knowledge and length of service. All Board appointments will be based on meritocracy, and candidates will be considered against objective criteria, having due regard for the benefits of perspectives of diversity within the Board. Selection of candidates will be based on a range of diversity perspectives appropriate to the requirements of the Company's business operations and environment as well as the industry in which the Company operates. The ultimate decision will be based on merit and contribution that the selected candidates will bring to the Board.

In accordance with the requirements under the CG Code, the Company has set an initial target that each gender should account for at least 10% of the total members of the Board.

Regarding the Board's current composition, the Board comprises five male and one female Directors which represent 83% and 17%, respectively, of the total members of the Board, with different age, experience, background and diversity perspectives, which have been disclosed in biographical information shown in "Directors and Senior Management" on pages 22 to 25 of this Annual Report.

As at 31 December 2022, the overall workforce of the Group consisted of approximately 26% male and 74% female employees. At the senior management level there were four male and four female members. The Group has in place a mechanism to support diversity across all facets including but not limited to gender diversity. The Group treats every employee equally, adheres to equal pay for equal work and equal opportunities for different genders. For further details of the diversity of the workforce of the Group, please refer to the Group's 2022 ESG Report which will be published in April 2023.

The Nomination Committee will continuously monitor and review the implementation and operation of this policy and the progress towards achieving the measurable objectives, and also review this policy to ensure its effectiveness from time to time, as appropriate. The Nomination Committee reports to the Board annually and recommends any revisions that may be required for the Board's consideration and approval.

The policy has been published on the Company's website for public information.

## Corporate Governance Functions

The Board is responsible for reviewing the Company's corporate governance policies and practices, ensuring adequate and proper training and continuous professional development of Directors and senior management, reviewing the Company's policies and practices on compliance with legal and regulatory requirements, the Code of Conduct, Model Code and CG Code and ensuring the proper disclosure in this Corporate Governance Report.



## Risk Management and Internal Control

The Board is responsible for maintaining adequate risk management and internal control systems to safeguard shareholders' investments and the Group's assets, and reviewing its effectiveness annually through the Audit Committee. The Audit Committee reports to the Board on any material issues and makes recommendations to the Board. Procedures have been put in place to safeguard the Group's assets against unauthorised use or disposal, to ensure proper accounting records are kept so that reliable financial information can be provided when required, and to ensure compliance with all applicable laws and regulations. These procedures have been based on industry norms and are designed to provide reasonable assurance and protection against errors, losses and fraud.

The Company has established an internal audit department whose job is to conduct regular risk assessment and internal audits of the Group. These are risk-based audits designed to review the effectiveness of the Group's risk management and material internal controls so as to provide assurance that key business and operational risks are identified and managed, and to ensure that the risk management and internal control measures are carried out appropriately and are functioning as intended. During the year, the Company has appointed a firm of independent internal control consultants to work closely with the internal audit department to achieve the above mentioned objectives. The independent internal control consultants reports its findings to the Audit Committee and the Board and makes recommendations to optimise the risk management and internal control systems of the Group.

The Group has also established a set of risk management policies and measures, which have been codified in its policies and adopted by it. Such policies and measures are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable but not absolute assurance against material misstatement or loss. The ultimate goal of the Group's risk management policies and measures is to bring focus and effort to the issues in its business operations that create impediments to the Group's success. The Group's risk management process starts with identifying the major risks associated with its business, industry and market in the ordinary course of business. Depending on the likelihood and potential impacts of the relevant risks exposed to the Group, the management will prioritise the risks and will either take immediate mitigating action, devise contingency plan or conduct periodic review in accordance with the contingency plan.

All operating departments are responsible for identifying and analysing the risks associated with their respective function, preparing risk mitigation plans, measuring effectiveness of such risk mitigation plans and reporting status of risk management. Assisted by the independent internal control consultants, the internal audit department is responsible for coordinating and advising on matters in relation to risk management and corporate governance matters of the Group, while the Audit Committee and ultimately the Board will supervise the implementation of the Group's risk management policies and measures.

The management has confirmed to the Board and the Audit Committee that based on a review of the risk management and internal control systems of the Group performed during the year ended 31 December 2022, they are considered to be effective and adequate. The Board has also reviewed the adequacy of resources, qualifications and experience of staff of the Group's accounting, internal audit and financial reporting functions, and their training programmes and budget and considered that the Group had adequate staff resources with the competence, qualifications and experience necessary for the effective performance of its accounting, internal audit and financial reporting functions.

The Group also has a formal written whistle-blowing policy to enable staff members to communicate their concerns about any aspect of risks and internal operations.



In relation to the handling and dissemination of inside information in accordance with the Listing Rules and the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong), the Group has adopted measures including raising awareness of confidentiality in the Group, issuing notices regarding “black-out” period and restrictions on dealings to Directors and employees on a regular basis to ensure compliance when handling and disclosing inside information.

## Auditor’s Remuneration

The remuneration paid or payable to PricewaterhouseCoopers, independent auditor of the Company, in respect of interim review for the six months ended 30 June 2022 and the audit services for the year ended 31 December 2022 amounted to approximately HK\$2.9 million.

Save as disclosed above, no fee has been paid or was payable for non-audit service provided by PricewaterhouseCoopers for the year ended 31 December 2022.

## Directors’ and Auditor’s Responsibilities for the Financial Statements

The Directors acknowledge their responsibility for the preparation of financial statements of the Group which give a true and fair view. In preparing the consolidated financial statements which give a true and fair view, it is fundamental that appropriate accounting policies are selected and applied consistently. The statement of the external auditor about its reporting responsibilities on the consolidated financial statements is set out in the independent auditor’s report on pages 51 to 58 of this Annual Report.

## Company Secretary

Mr. Lau Siu Ki (“Mr. Lau”) of Hin Yan Consultants Limited, an external service provider, has been engaged by the Company as the company secretary. The primary contact person at the Company, whom Mr. Lau contacts for all matters relating to the duties and responsibilities of the company secretary, is Dr. Szeto Wing Fu, Chief Executive Officer and executive Director. During the year under review, Mr. Lau confirmed that he had taken no less than 15 hours of relevant professional training.

## Investor Relations and Shareholders’ Rights

The Company is committed to maintaining effective and timely dissemination of the Company’s information to its shareholders and the market, and ensuring that shareholders and prospective investors have the available information reasonably required to make informed assessments of the Company’s strategy, operations and financial performance. The Company has established a shareholders’ communication policy in relation to communicating with its shareholders and potential investors and providing regular communications to its shareholders.

During the year under review, the Company organised various investor relations programs aiming at increasing the transparency of the Company, enhancing communication with shareholders and investors, increasing their understanding and confidence of the Group’s business and promoting market recognition of and support to the Company. Moreover, the annual shareholders’ meeting and other shareholders’ meeting(s) of the Company are also forum for communication by the Company with its shareholders, and for shareholder participation. The Company encourages and supports shareholders’ participation in shareholders’ meetings. In addition, the Company’s website ([www.hungfooktong.com](http://www.hungfooktong.com)) contains extensive company information which is easily accessible for investors and shareholders. Mechanisms for enabling shareholder participation will be reviewed on a regular basis by the Board to encourage the highest level of participation.



The Board has reviewed its prevailing shareholders' communication policy during the year, and believes that, in light of the multiple channels of communication and engagement in place as stated above, the current shareholders' communication policy of the Company has been properly implemented during 2022 and is effective.

As one of the measures to safeguard shareholders' interest and rights, separate resolutions are proposed at shareholders' meetings on each substantial issue, including the election of individual Directors, for shareholders' consideration and voting. All resolutions put forward at shareholders' meeting will be voted by poll pursuant to the Listing Rules and the poll voting results will be published on the websites of the Stock Exchange and the Company after the relevant meeting.

## Dividend Policy

The Company has adopted a dividend policy (the "Dividend Policy"), which aims at setting out the principles and guidelines that the Company intends to apply in relation to the declaration, payment or distribution of its net profits as dividends to the shareholders of the Company. Under the policy, in recommending or declaring dividends, the Company shall maintain adequate cash reserve for meeting its working capital requirements and future growth as well as its shareholder value.

A summary of Dividend Policy is disclosed as below:

The Company does not have any pre-determined dividend payout ratio.

The Board has the discretion to declare and distribute dividends to the shareholders of the Company, subject to the Articles of the Association of the Company and all applicable laws and regulations and the various factors stipulated.

Regarding the declaration and payment of dividends, the Board considers the Group's financial condition, results of operation and level of cash; statutory and regulatory restrictions; future prospects and any other factors that the Board may consider relevant. Depending on the financial conditions of the Company and the Group and the conditions and factors as set out above, interim dividend, final dividend, special dividend and any distribution of net profits that the Board may deem appropriate may be proposed and/or declared by the Board for a financial year or period.

Any final dividend for a financial year will be subject to shareholders' approval.

The Company may declare and pay dividends by way of cash or scrip or by other means that the Board considers appropriate.

Any dividend unclaimed shall be forfeited and shall revert to the Company in accordance with the Company's Articles of Association.

The Board will review the Dividend Policy as appropriate from time to time.

The Dividend Policy has been published on the Company's website for public information.





## Convening an Extraordinary General Meeting by Shareholders

In accordance with Article 58 of the Articles of Association of the Company, an extraordinary general meeting can be convened at the requisition of any one or more shareholders holding, at the date of deposit of the requisition, not less than one-tenth of the paid up capital of the Company having the right of voting at general meetings. Such requisition shall be made in writing to the Board or the company secretary, and such meeting for the transaction of any business specified in such requisition shall be held within two months after the deposit of such requisition.

## Procedures for Making Proposals at Shareholders' Meetings and Putting Forward Enquiries to the Board

There are no provisions in the Articles of Association or the Companies Law of the Cayman Islands for shareholders to move new resolutions at general meetings. Shareholders who wish to move a resolution may request the Company to convene a general meeting in accordance with the procedures set out in the preceding paragraph.

Shareholders can also send enquiries and proposals putting forward for shareholders' consideration at shareholders' meetings to the Board in writing to the Hong Kong office of the Company whose address is as follows or directly by raising questions at the general meetings of the Company.

Address: Hung Fook Tong Group Holdings Limited  
11 Dai King Street  
Tai Po Industrial Estate  
Tai Po, New Territories  
Hong Kong  
(For the attention to Directors' office)

Telephone: (852) 3651 2000

For the avoidance of doubt, shareholders must deposit and send the original duly signed written requisition, notice or statement, or enquiry (as the case may be) to the above address and provide their full name, contact details and identification in order to give effect thereto. Shareholders' information may be disclosed as required by law.

## Articles of Association

In order to provide flexibility to give shareholders the option of attending general meetings remotely through electronic means if necessary or appropriate, the Company adopted a revised set of Memorandum and Articles of Association ("New Articles") during the year ended 31 December 2022. The adoption of New Articles was approved as a special resolution by Shareholders at the 2022 AGM. The New Articles is available on the websites of the Company and the Stock Exchange. Details of the major changes brought about by the adoption of New Articles are set out in the circular of the Company dated 26 April 2022.



羅兵咸永道

**Independent Auditor's Report**  
**To the Shareholders of Hung Fook Tong Group Holdings Limited**  
*(incorporated in the Cayman Islands with limited liability)*

## OPINION

### What we have audited

The consolidated financial statements of Hung Fook Tong Group Holdings Limited (the "Company") and its subsidiaries (the "Group"), which are set out on pages 59 to 137, comprise:

- the consolidated statement of financial position as at 31 December 2022;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include significant accounting policies and other explanatory information.

### Our opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2022, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

## BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSA") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code.

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*PricewaterhouseCoopers, 22/F Prince's Building, Central, Hong Kong*  
*T: +852 2289 8888, F: +852 2810 9888, www.pwchk.com*



## KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters identified in our audit are summarised as follows:

- Impairment assessment of trade receivables; and
- Revenue recognition for the sales of goods through pre-paid coupons and credits

Key Audit Matters	How our audit addressed the Key Audit Matters
<p><b>Impairment assessment of trade receivables</b></p> <p>Refer to note 3.1(b), note 4(d) and note 22 to the consolidated financial statements.</p> <p>The Group's trade receivables principally derived from its wholesale and distribution of bottled drinks in Hong Kong and other parts of the People's Republic of China (the "PRC").</p> <p>As at the year end, the Group's gross trade receivables amounted to HK\$59.3 million, of which over 51% was past due. The Group is therefore exposed to a risk of default in respect of trade receivables, in particular, those past due and long-aged trade receivable balances.</p> <p>Management applied the HKFRS 9 simplified approach to measure expected credit losses which uses a lifetime expected loss allowance for all trade receivables. In developing the loss allowances of trade receivables, management used judgement in making the assumptions about the risk of default and expected credit loss rate.</p>	<p>We obtained an understanding of the management's internal control and assessment process of expected credit losses of trade receivables and assessed the inherent risk of material misstatement by considering the degree of estimation uncertainty and level of other inherent risk factors such as significant judgements involved in determining collectability of trade receivables and selecting data for the calculation of loss allowance.</p> <p>We evaluated and tested management's key controls in respect of management's assessment of expected credit losses of trade receivables, including ageing analysis, review and regular assessment performed on collectability of the receivable balances.</p> <p>We assessed the appropriateness of the impairment methodology in determining the provision for credit loss allowance.</p> <p>We evaluated the outcome of prior period assessment of the estimation of expected credit losses in respect of trade receivables to assess the effectiveness of management's estimation process.</p>



## KEY AUDIT MATTERS (Continued)

Key Audit Matters	How our audit addressed the Key Audit Matters
<p><b>Impairment assessment of trade receivables (Continued)</b></p> <p>The trade receivables were grouped based on business segments, geographical locations and credit risk characteristics, and individually and collectively assessed for likelihood of recovery, taking into consideration their credit rating, general industrial default rates and historical credit loss experience. The expected credit loss rates were determined based on default rates and were adjusted to reflect forward-looking information on macroeconomic factors.</p> <p>In addition, for receivables related to customers with known financial difficulties or significant doubt in collection of receivables, specific provision was made based on the estimated amount, taking into consideration of the relationship with customers, credit history, business performance and financial capability of those customers and other relevant factors.</p> <p>We focused on this area due to the inherent risk in relation to the estimation of expected credit losses in respect of trade receivables is considered significant due to significant judgements involved in determining collectability of trade receivables and selecting data for the calculation of loss allowance.</p>	<p>We assessed the appropriateness of market data used in the credit loss model in determining the default rates.</p> <p>We challenged management for the use of forward-looking information in adjusting the credit loss rates by comparing to external market data or public available information.</p> <p>We independently assessed the recoverability of a sample of accounts receivable balances, focusing on long overdue balances. We assessed the collectability of the balances by checking the supporting evidence, including subsequent settlements, credit history, business performance and financial capability of these customers.</p> <p>Based on the procedures performed, we considered that the risk assessment of the expected credit losses of trade receivables remained appropriate and the impairment methodology and key data used by management in the assessment of the expected credit losses were supported by the available evidence and procedures performed.</p>



## KEY AUDIT MATTERS (Continued)

Key Audit Matters	How our audit addressed the Key Audit Matters
<p><b>Revenue recognition for the sales of goods through pre-paid coupons and credits</b></p> <p>Refer to note 2.27(a), note 4(g), note 6 and note 32 to the consolidated financial statements</p> <p>Revenue mainly represents income from the sales of goods.</p> <p>Revenue is recognised when control of goods is transferred to a customer and at the amount to which the entity expects to be entitled.</p> <p>As part of the Group's ordinary activities for the retail business, pre-paid coupons and credits are issued, sold and granted to customers, and the receipts in respect of which are deferred and recognised as 'receipts in advance' on the consolidated statement of financial position.</p> <p>Pre-paid coupons and credits are non-refundable and customers may not utilise all of their contracted rights before the expiry. Such unutilised coupons and credits are referred as "breakage". An expected amount of breakage with respect to pre-paid coupons is estimated by management based on historical experience and is recognised as revenue in proportion to the pattern of coupons redeemed by customers.</p> <p>Any unutilised prepayments are fully recognised in the consolidated statement of comprehensive income upon their expiry.</p>	<p>We understood, evaluated and tested management's key controls in respect of revenue recognition for the sales of goods through pre-paid coupons and credits, including the recording of proceeds received from the sales of pre-paid coupons and credits as receipts in advance, the recognition of revenue based on the number of pre-paid coupons and credits redeemed and the recognition of revenue upon the expiry of the pre-paid coupons and credits.</p> <p>We, with the assistance of our internal specialists over information technology ("IT") system, identified and evaluated the relevant IT systems and the design, implementation and operating effectiveness of key automated controls over the recognition of revenue, with particular attention to the controls over capturing and recording transactions for pre-paid coupons and credits.</p> <p>We conducted substantive testing of pre-paid coupons and credits redeemed and expired during the year, on a sample basis, with reference to the underlying records. We also inspected, on a sample basis, cash receipts from customers during the year from pre-paid coupons and credits with reference to the underlying records.</p>





## KEY AUDIT MATTERS (Continued)

Key Audit Matters	How our audit addressed the Key Audit Matters
<p><b>Revenue recognition for the sales of goods through pre-paid coupons and credits (Continued)</b></p> <p>During the year ended 31 December 2022, revenue recognised in the consolidated statement of comprehensive income from the sales of goods through pre-paid coupons and credits relating to the Hong Kong retail business amounted to HK\$344,060,000. As at 31 December 2022, the Group had receipts in advance of HK\$164,584,000 relating to the Hong Kong retail business.</p> <p>We focused on this area due to the estimation of the breakage and utilisation pattern of pre-paid coupons is inherently subjective and requires significant judgement and estimation which increase the risk of error or potential management bias.</p>	<p>We checked the calculation of revenue recognised related to the utilised portion of prepaid coupons and credits by examining the underlying records on a sample basis.</p> <p>We obtained an understanding of the management's internal control and assessment process of the estimation of breakage with respect to pre-paid coupons and assessed the inherent risk of material misstatement by considering the degree of estimation uncertainty and level of other inherent risk factors such as subjectivity and the significant judgement and estimation by management.</p> <p>We evaluated the outcome of prior period assessment of the estimation of breakage to assess the effectiveness of management's estimation process.</p> <p>We assessed the reasonableness of the expected breakage estimated by management with reference to the Group's historical data for utilisation of pre-paid coupons.</p> <p>Based upon the above, we found that management had taken reasonable judgements that were supported by the available evidence in respect of the revenue recognition for sales of goods through pre-paid coupons and credits.</p>



## OTHER INFORMATION

The directors of the Company are responsible for the other information. The other information comprises all of the information included in Hung Fook Tong Group Holdings Limited 2022 Annual Report but does not include the consolidated financial statements and our auditor's report thereon, which we obtained prior to the date of this auditor's report, and the Environmental, Social and Governance Report, which is expected to be made available to us after that date.

Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the Environmental, Social and Governance Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to Audit Committee and take appropriate action considering our legal rights and obligations.

## RESPONSIBILITIES OF DIRECTORS AND THE AUDIT COMMITTEE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The Audit Committee is responsible for overseeing the Group's financial reporting process.



## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSA's will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSA's, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.



# INDEPENDENT AUDITOR'S REPORT



We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Lai Pui Ling, Sandra.

**PricewaterhouseCoopers**  
*Certified Public Accountants*

Hong Kong, 27 March 2023

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME



FOR THE YEAR ENDED 31 DECEMBER 2022

	Note	Year ended 31 December	
		2022 HK\$'000	2021 HK\$'000
<b>Revenue</b>	5,6	<b>686,718</b>	695,996
Cost of sales	8	<b>(280,406)</b>	(278,723)
<b>Gross profit</b>		<b>406,312</b>	417,273
Other income, net	7	<b>4,657</b>	7,398
Selling and distribution costs	8	<b>(58,629)</b>	(62,998)
Administrative and operating expenses	8	<b>(343,740)</b>	(347,908)
(Provision for)/reversal of impairment loss on financial assets	8	<b>(934)</b>	625
<b>Operating profit</b>		<b>7,666</b>	14,390
Finance income	10	<b>67</b>	87
Finance costs	10	<b>(4,557)</b>	(4,972)
Finance costs, net	10	<b>(4,490)</b>	(4,885)
Share of losses of a joint venture accounted for using the equity method	15	<b>–</b>	(6)
<b>Profit before income tax</b>		<b>3,176</b>	9,499
Income tax expense	11	<b>(5,103)</b>	(2,357)
<b>(Loss)/profit for the year</b>		<b>(1,927)</b>	7,142
<b>Profit/(loss) attributable to:</b>			
Owners of the Company		<b>7,472</b>	8,223
Non-controlling interests		<b>(9,399)</b>	(1,081)
		<b>(1,927)</b>	7,142





# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME



FOR THE YEAR ENDED 31 DECEMBER 2022

	Note	Year ended 31 December	
		2022 HK\$'000	2021 HK\$'000
<b>Other comprehensive (loss)/income:</b>			
<i>Item that may be reclassified to profit or loss</i>			
– Currency translation differences		(14,986)	6,302
<i>Item that will not be reclassified to profit or loss</i>			
– Change in fair value of financial assets at fair value through other comprehensive income (“FVOCI”)		(5,000)	–
<b>Other comprehensive (loss)/income, net of tax</b>		<b>(19,986)</b>	<b>6,302</b>
<b>Total comprehensive (loss)/income for the year</b>		<b>(21,913)</b>	<b>13,444</b>
<b>Total comprehensive (loss)/income attributable to:</b>			
Owners of the Company		(12,338)	14,459
Non-controlling interests		(9,575)	(1,015)
		<b>(21,913)</b>	<b>13,444</b>
<b>Earnings per share for profit attributable to owners of the Company</b>			
– Basic and diluted (HK cents)	12	<b>1.14</b>	<b>1.25</b>

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION



AS AT 31 DECEMBER 2022

		As at 31 December	
	Note	2022	2021
		HK\$'000	HK\$'000
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	17	285,637	306,324
Right-of-use assets	19(a)	177,173	193,454
Financial asset at fair value through other comprehensive income	16	–	5,000
Intangible assets	18	2,707	2,604
Investment in a joint venture	15	–	30
Prepayments and deposits	23	21,311	29,334
Deferred income tax assets	28	7,210	12,207
		<b>494,038</b>	<b>548,953</b>
<b>Current assets</b>			
Inventories	20	55,064	53,482
Trade receivables	22	58,426	46,345
Prepayments, deposits and other receivables	23	39,751	42,691
Prepaid tax		8,168	5,919
Cash and cash equivalents	24	103,906	116,676
		<b>265,315</b>	<b>265,113</b>
<b>Total assets</b>		<b>759,353</b>	<b>814,066</b>
<b>EQUITY</b>			
<b>Equity attributable to owners of the Company</b>			
Share capital	25	6,559	6,559
Reserves	26	316,237	330,642
		<b>322,796</b>	<b>337,201</b>
<b>Non-controlling interests</b>		<b>(14,208)</b>	<b>(2,240)</b>
<b>Total equity</b>		<b>308,588</b>	<b>334,961</b>



# CONSOLIDATED STATEMENT OF FINANCIAL POSITION



AS AT 31 DECEMBER 2022

		As at 31 December	
	Note	2022	2021
		HK\$'000	HK\$'000
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Lease liabilities	19(b)	55,927	59,028
Provision for reinstatement costs	31	6,024	4,616
Deferred income tax liabilities	28	8,106	8,804
Bank borrowings	33	7,323	17,631
		<u>77,380</u>	<u>90,079</u>
<b>Current liabilities</b>			
Trade payables	29	41,101	36,782
Accruals and other payables	30	56,403	57,541
Provision for reinstatement costs	31	3,356	3,469
Receipts in advance	32	164,584	177,021
Lease liabilities	19(b)	77,549	90,521
Bank borrowings	33	28,867	22,069
Taxation payable		1,525	1,623
		<u>373,385</u>	<u>389,026</u>
<b>Total liabilities</b>		<u>450,765</u>	<u>479,105</u>
<b>Total equity and liabilities</b>		<u>759,353</u>	<u>814,066</u>
<b>Net current liabilities</b>		<u>(108,070)</u>	<u>(123,913)</u>
<b>Total assets less current liabilities</b>		<u>385,968</u>	<u>425,040</u>

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.

The consolidated financial statements on pages 59 to 137 were approved by the Board of Directors on 27 March 2023 and were signed on its behalf.

**Tse Po Tat**  
Director

**Wong Pui Chu**  
Director

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY



## FOR THE YEAR ENDED 31 DECEMBER 2022

	Attributable to owners of the Company										
	Share capital (Note 25) HK\$'000	Share premium HK\$'000	Capital reserve (Note 26) HK\$'000	Share based compensation reserve HK\$'000	Other reserves HK\$'000	Financial asset at FVOCI reserve HK\$'000	Exchange reserve HK\$'000	Retained earnings (Note 26) HK\$'000	Total HK\$'000	Non-controlling interests HK\$'000	Total equity HK\$'000
<b>For the year ended 31 December 2022</b>											
Balance at 1 January 2022	6,559	196,632	8,123	5,421	-	-	10,672	109,794	337,201	(2,240)	334,961
<b>Comprehensive income/(loss)</b>											
Profit/(loss) for the year	-	-	-	-	-	-	-	7,472	7,472	(9,399)	(1,927)
<b>Other comprehensive loss</b>											
Currency translation differences	-	-	-	-	-	-	(14,810)	-	(14,810)	(176)	(14,986)
Change in fair value of financial asset at FVOCI	-	-	-	-	-	(5,000)	-	-	(5,000)	-	(5,000)
<b>Total comprehensive (loss)/income for the year</b>	-	-	-	-	-	(5,000)	(14,810)	7,472	(12,338)	(9,575)	(21,913)
<b>Transaction with owners</b>											
2021 final and special dividends (Note 13)	-	(4,461)	-	-	-	-	-	-	(4,461)	-	(4,461)
Gain on partial disposal of a subsidiary (Note 14(b))	-	-	-	-	2,394	-	-	-	2,394	(2,393)	1
<b>Total transactions with owners</b>	-	(4,461)	-	-	2,394	-	-	-	(2,067)	(2,393)	(4,460)
<b>Balance at 31 December 2022</b>	<b>6,559</b>	<b>192,171</b>	<b>8,123</b>	<b>5,421</b>	<b>2,394</b>	<b>(5,000)</b>	<b>(4,138)</b>	<b>117,266</b>	<b>322,796</b>	<b>(14,208)</b>	<b>308,588</b>
<b>For the year ended 31 December 2021</b>											
Balance at 1 January 2021	6,559	209,489	8,123	5,421	-	-	4,436	101,571	335,599	(991)	334,608
<b>Comprehensive income/(loss)</b>											
Profit/(loss) for the year	-	-	-	-	-	-	-	8,223	8,223	(1,081)	7,142
<b>Other comprehensive income</b>											
Currency translation differences	-	-	-	-	-	-	6,236	-	6,236	66	6,302
<b>Total comprehensive income/(loss) for the year</b>	-	-	-	-	-	-	6,236	8,223	14,459	(1,015)	13,444
<b>Transaction with owners</b>											
2020 final dividend (Note 13)	-	(12,857)	-	-	-	-	-	-	(12,857)	-	(12,857)
Dividend paid to a non-controlling interest	-	-	-	-	-	-	-	-	-	(234)	(234)
<b>Total transactions with owners</b>	-	(12,857)	-	-	-	-	-	-	(12,857)	(234)	(13,091)
<b>Balance at 31 December 2021</b>	<b>6,559</b>	<b>196,632</b>	<b>8,123</b>	<b>5,421</b>	<b>-</b>	<b>-</b>	<b>10,672</b>	<b>109,794</b>	<b>337,201</b>	<b>(2,240)</b>	<b>334,961</b>

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.



# CONSOLIDATED STATEMENT OF CASH FLOWS



FOR THE YEAR ENDED 31 DECEMBER 2022

	Note	Year ended 31 December	
		2022 HK\$'000	2021 HK\$'000
<b>Cash flows from operating activities</b>			
Cash generated from operations	35(a)	126,247	142,700
Income tax paid		(3,033)	(6,043)
Net cash generated from operating activities		123,214	136,657
<b>Cash flows from investing activities</b>			
Purchase of property, plant and equipment and intangible assets		(23,307)	(29,352)
Proceeds from disposal of property, plant and equipment	35(b)	6	63
Reinstatement costs paid for shop and office premises		(1,021)	(208)
Refund of capital from a joint venture upon deregistration	15	30	–
Investment in an associate		–	(5,000)
Repayment from a related party		–	690
Interest received	10	67	87
Net cash used in investing activities		(24,225)	(33,720)
<b>Cash flows from financing activities</b>			
Payment for lease liabilities (including interest)	19(b)	(101,084)	(106,010)
Proceeds from bank borrowings		65,000	10,000
Repayment of bank borrowings		(68,510)	(11,899)
Dividend paid to the Company's shareholders	13	(4,461)	(12,857)
Dividend paid to a non-controlling interest		–	(234)
Interest paid on borrowing	10	(964)	(581)
Net cash used in financing activities		(110,019)	(121,581)
<b>Net decrease in cash and cash equivalents</b>			
Effect of currency translation difference		(1,740)	415
Cash and cash equivalents at beginning of year		116,676	134,905
<b>Cash and cash equivalents at end of year</b>	24	<b>103,906</b>	<b>116,676</b>

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.



## 1 GENERAL INFORMATION

Hung Fook Tong Group Holdings Limited (the “Company”) was incorporated in the Cayman Islands on 10 January 2014 as an exempted company with limited liability under the Companies Law, Cap 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands. The address of its registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands.

The Company is an investment holding company. The Company and its subsidiaries (together the “Group”) are principally engaged in the retail, wholesale and distribution of bottled drinks, other herbal products, soups and snacks in Hong Kong and other parts of the People’s Republic of China (“PRC” for the purpose of this set of consolidated financial statements).

The Company’s shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited.

These consolidated financial statements are presented in Hong Kong dollars (“HK\$”), unless otherwise stated and have been approved for issue by the Board of Directors on 27 March 2023.

## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### 2.1 Basis of preparation

The consolidated financial statements of the Company have been prepared in accordance with Hong Kong Financial Reporting Standards (“HKFRSs”) issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”) and requirements of the Hong Kong Companies Ordinance (Cap. 622). They have been prepared under the historical cost convention, except for certain financial instruments that are measured at fair values at the end of each reporting period.

The preparation of the consolidated financial statements in conformity with HKFRSs requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group’s accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to consolidated financial statements, are disclosed in note 4.

The Group’s current liabilities exceeded its current assets by HK\$108,070,000 as at 31 December 2022 (31 December 2021: HK\$123,913,000). The directors of the Company have reviewed the Group’s cash flow projections, which cover a period of 12 months from 31 December 2022. The directors are of the opinion that, taking into account the anticipated cash flows generated from the Group’s operations as well as the possible changes in its operating performance and the continued availability of the Group’s banking facilities, the Group will have sufficient working capital to fulfil its financial obligations as and when they fall due in the coming 12 months from 31 December 2022. Accordingly, these consolidated financial statements have been prepared on a going concern basis.





## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.2 Summary of significant accounting policies

(a) **Amended standards, improvements and accounting guidance adopted by the Group**

The Group has applied the following amendments to standards, improvements and accounting guidance for the first time for their annual reporting period commencing 1 January 2022:

Annual Improvements Project HKFRS 3, HKAS 16 and HKAS 37 (Amendments)	Annual Improvements to HKFRSs 2018-2020 cycle Narrow-scope amendments
Accounting Guideline 5 (Amendments)	Merger Accounting for Common Control Combinations

The above newly adopted amendments to existing standards, improvements and accounting guidance did not have any material impact on the results and financial position of the Group.

(b) **New and amended standards and interpretation not yet adopted**

The following new standard, amendments to existing standards and interpretation have been issued but are not effective for the financial year beginning on or after 1 January 2022 and have not been early adopted:

		Effective for annual periods beginning on or after
HKAS 1 and HKFRS Practice Statement 2 (Amendments)	Disclosure of Accounting Policies	1 January 2023
HKAS 8 (Amendments)	Definition of Accounting Estimates	1 January 2023
HKAS 12 (Amendments)	Deferred Tax related to Assets and Liabilities arising from a Single Transaction	1 January 2023
HKFRS 17	Insurance Contracts	1 January 2023
HKAS 1 (Amendments)	Classification of Liabilities as Current or Non-current	1 January 2024
HKAS 1 (Amendments)	Non-current Liabilities with Covenants	1 January 2024
HKFRS 16 (Amendments)	Lease Liabilities in a Sale and Leaseback	1 January 2024
Hong Kong Interpretation 5 (Revised)	Presentation of Financial Statements – Classification by the Borrower of a Term Loan that Contains a Repayment on Demand Clause	1 January 2024
HKFRS 10 and HKAS 28 (Amendments)	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	To be determined by the HKICPA

The Group will adopt the above new standard, amendments to existing standards and interpretation when they become effective. The Group has already commenced an assessment of the related impact of adopting the above new standard, amendments to existing standards and interpretation, none of which is expected to have material impact on the Group in the current or future reporting periods and on foreseeable future transactions.



## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.3 Principles of consolidation and equity accounting

#### 2.3.1 Subsidiaries

Subsidiaries are all entities over which the Group has control. The Group controls an entity where the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases. The acquisition method of accounting is used to account for business combinations by the Group (refer to note 2.4).

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated statement of comprehensive income, statement of financial position and statement of changes in equity respectively.

#### 2.3.2 Joint arrangement

Under HKFRS 11 Joint Arrangements, investments in joint arrangements are classified as either joint operations or joint ventures. The classification depends on the contractual rights and obligations of each investor, rather than the legal structure of the joint arrangement. The Group has a joint venture only.

Investment in a joint venture is accounted for using the equity method (see note 2.3.3 below), after initially being recognised at cost in the statement of financial position.

#### 2.3.3 Equity method

Under the equity method of accounting, the investment is initially recognised at cost and adjusted thereafter to recognise the Group's share of the post-acquisition profits or losses of the investee in profit or loss, and the Group's share of movements in other comprehensive income of the investee in other comprehensive income. Dividends received or receivable from a joint venture is recognised as a reduction in the carrying amount of the investment.

Where the Group's share of losses in an equity-accounted investment equals or exceeds its interest in the entity, including any other unsecured long-term receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the other entity.

Unrealised gains on transactions between the Group and its joint venture are eliminated to the extent of the Group's interest in this entity. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of equity accounted investees have been changed where necessary to ensure consistency with the policies adopted by the Group. The carrying amount of equity-accounted investments is tested for impairment in accordance with the policy described in note 2.11.



## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.3 Principles of consolidation and equity accounting (Continued)

#### 2.3.4 Changes in ownership interests

The Group treats transactions with non-controlling interests that do not result in a loss of control as transactions with equity owners of the Group. A change in ownership interest results in an adjustment between the carrying amounts of the controlling and non-controlling interests to reflect their relative interests in the subsidiary. Any difference between the amount of the adjustment to non-controlling interests and any consideration paid or received is recognised in a separate reserve within equity attributable to owners of the Company.

When the Group ceases to consolidate or equity account for an investment because of a loss of control, joint control or significant influence, any retained interest in the entity is remeasured to its fair value with the change in carrying amount recognised in the consolidated statement of comprehensive income. This fair value becomes the initial carrying amount for the purposes of subsequently accounting for the retained interest as a joint venture or a financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss or transferred to another category of equity as specified/permitted by applicable HKFRSs.

If the ownership interest in a joint venture is reduced but joint control or significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income are reclassified to profit or loss where appropriate.

### 2.4 Business combinations

The acquisition method of accounting is used to account for all business combinations, regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of a subsidiary comprises the:

- fair values of the assets transferred
- liabilities incurred to the former owners of the acquired business
- equity interests issued by the Group
- fair value of any asset or liability resulting from a contingent consideration arrangement, and
- fair value of any pre-existing equity interest in the subsidiary.



## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.4 Business combinations (Continued)

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date. The Group recognises any non-controlling interest in the acquired entity on an acquisition-by-acquisition basis either at fair value or at the non-controlling interest's proportionate share of the acquired entity's net identifiable assets.

Acquisition-related costs are expensed as incurred.

The excess of the:

- consideration transferred,
- amount of any non-controlling interest in the acquired entity, and
- acquisition-date fair value of any previous equity interest in the acquired entity

over the fair value of the net identifiable assets acquired is recorded as goodwill. If those amounts are less than the fair value of the net identifiable assets of the business acquired, the difference is recognised directly in profit or loss as a bargain purchase.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as at the date of exchange. The discount rate used is the entity's incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions. Contingent consideration is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognised in profit or loss.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date. Any gains or losses arising from such remeasurement are recognised in profit or loss.

### 2.5 Separate financial statements

Investments in subsidiaries are accounted for at cost less impairment. Cost includes direct attributable costs of investment. The results of subsidiaries are accounted for by the Company on the basis of dividend received and receivable.

Impairment testing of the investments in subsidiaries is required upon receiving a dividend from these investments if the dividend exceeds the total comprehensive income of the subsidiary in the period the dividend is declared or if the carrying amount of the investment in the separate financial statements exceeds the carrying amount in the consolidated financial statements of the investee's net assets including goodwill.



## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.6 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the executive directors of the Group who make strategic decisions.

### 2.7 Foreign currency translation

#### (a) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The consolidated financial statements are presented in Hong Kong dollars, which is the Company's functional and Group's presentation currency.

#### (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are generally recognised in profit or loss.

All foreign exchange gains and losses are presented in the consolidated statement of comprehensive income within 'other income, net'.

#### (c) Group companies

The results and financial position of foreign operations (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of that statement of financial position;
- income and expenses for each statement of comprehensive income are translated at average exchange rates (unless this average is not a reasonable approximation of cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and
- all resulting currency translation differences are recognised in other comprehensive income.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Currency translation differences arising are recognised in other comprehensive income.



## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.8 Property, plant and equipment

Property, plant and equipment is stated at historical cost less accumulated depreciation and accumulated impairment loss. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognised when replaced. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

Construction in progress is stated at cost less accumulated impairment losses. Direct and indirect costs relating to the construction in progress, including borrowing costs during the construction period, are capitalised as the costs of the assets. Cost on completed construction work is then transferred to appropriate category of property, plant and equipment.

Depreciation of property, plant and equipment is calculated using the straight-line method to allocate their costs, net of their residual values, over their estimated useful lives as follows:

Buildings	50 years or over the unexpired period of lease, whichever is shorter
Leasehold improvements	5 to 10 years or remaining period of the lease, whichever is shorter
Furniture and fixtures	5 to 10 years
Plant and machinery	2 to 14 years
Motor vehicles	3 to 10 years
Office and computer equipment	2 to 10 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (note 2.11).

Gains and losses on disposals are determined by comparing proceeds with carrying amount of the relevant asset. These are included in 'other income, net' in the consolidated statement of comprehensive income.

### 2.9 Leasehold land and land use rights

The leasehold land and land use rights have finite useful life and are carried at cost less accumulated amortisation. Amortisation are calculated using the straight-line method to allocate the costs of leasehold land over their terms. Leasehold land and land use rights are presented as right-of-use assets in the consolidated statement of financial position.





## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.10 Intangible assets

Intangible assets that are acquired by the Group are stated at cost less accumulated amortisation (where the estimated useful life is finite) and impairment losses. Directly attributable costs that are capitalised as part of the software include employee costs.

Intangible assets not yet available for intended use which comprises costs incurred for purchase of software and employee costs are stated at cost less any impairment losses. No amortisation is provided in respect of intangible assets not yet available for intended use until it is completed and ready.

Amortisation of intangible assets with finite useful lives is charged to the consolidated statement of comprehensive income on a straight-line basis over the assets' estimated useful lives. The following intangible asset with finite useful lives is amortised from the date it is available for use and its estimated useful lives is as follows:

Software	5 years
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Both the period and method of amortisation are reviewed annually.

### 2.11 Impairment of non-financial assets

Assets that are subject to depreciation or amortisation are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

### 2.12 Investments and other financial assets

#### (a) Classification

The Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income or through profit or loss), and
- those to be measured at amortised cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.



## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.12 Investments and other financial assets (Continued)

#### (a) Classification (Continued)

For assets measured at fair value, gains and losses will either be recorded in profit or loss ("FVPL") or other comprehensive income ("FVOCI"). For investments in equity instruments that are not held for trading, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at FVOCI.

The Group reclassifies debt investments when and only when its business model for managing those assets changes.

#### (b) Recognition and derecognition

Regular way purchases and sales of financial assets are recognised on trade-date, the date on which the Group commits to purchase or sell the asset. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.

#### (c) Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at FVPL, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVPL are expensed in the consolidated statement of comprehensive income.

##### *Debt instruments*

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the cash flow characteristics of the asset.

The Group classifies all of its debt instruments to be measured at amortised cost. Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in the consolidated statement of comprehensive income and presented in 'other income, net' together with foreign exchange gains and losses.

##### *Equity instruments*

The Group subsequently measures all equity investments at fair value. Where the Group's management has elected to present fair value gains and losses on equity investments in other comprehensive income, there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investment. Dividends from such investments continue to be recognised in the consolidated statement of comprehensive income as "other income" when the Group's right to receive payments is established.



## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.12 Investments and other financial assets (Continued)

#### (d) Impairment

The Group assesses on a forward-looking basis the expected credit losses associated with its debt instruments carried at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk. For trade receivables, the Group applies the simplified approach permitted by HKFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables, see note 3.1(b) for further details.

### 2.13 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the consolidated statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the company or the counterparty. There is no offsetting of financial instruments as at 31 December 2022 and 2021.

### 2.14 Inventories

Inventories, comprise of raw materials, work-in-progress and finished goods, are stated at the lower of cost and net realisable value. Cost is determined using the weighted-average method. The cost of finished goods comprises direct materials, direct labour and an appropriate proportion of variable and fixed overhead expenditure, the latter being allocated on the basis of normal operating capacity. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

### 2.15 Trade and other receivables

Trade receivables are amounts due from customers for goods sold or services performed in the ordinary course of business. If collection of trade and other receivables is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Trade and other receivables are recognised initially at the amount of consideration that is unconditional unless they contain significant financing components, when they are recognised at fair value. The Group holds the trade receivables with the objective to collect the contractual cash flows and therefore measures them subsequently at amortised cost using the effective interest method. See note 2.12 for further information about the Group's accounting for trade and other receivables and note 3.1(b) for a description of the Group's impairment policies.

### 2.16 Cash and cash equivalents

For the purpose of presentation in the consolidated statement of cash flows, cash and cash equivalents includes cash on hand and deposits held at call with banks and other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.



## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.17 Share capital

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

### 2.18 Trade and other payables

Trade and other payables represent liabilities for goods and services provided to the Group prior to the end of financial year which are unpaid. Trade and other payables are presented as current liabilities unless payment is not due within 12 months after the reporting period. They are recognised initially at their fair value and subsequently measured at amortised cost using the effective interest method.

### 2.19 Borrowings and borrowing costs

Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the consolidated statement of comprehensive income over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

Borrowings are removed from the consolidated statement of financial position when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in the consolidated statement of comprehensive income.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period.

General and specific borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalised during the period of time that is required to complete and prepare the asset for its intended use or sale. Qualifying assets are assets that necessarily take a substantial period of time to get ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

Other borrowing costs are expensed in the period in which they are incurred.



## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.20 Deferred revenue

Deferred revenue represents outstanding customer loyalty credits, which are accounted for as a separate component of the sales transaction in which they are granted. A portion of the fair value of the consideration received is allocated to the expected award credits redeemed and deferred. This is then recognised as revenue over the period that the award credits are redeemed or upon the expiry date.

### 2.21 Current and deferred income tax

The income tax expense or credit for the period is the tax payable on the current period's taxable income based on the applicable income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

#### (a) Current income tax

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period in the countries where the Company and its subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation and considers whether it is probable that a taxation authority will accept an uncertain tax treatment. The Group measures its tax balances either based on the most likely amount or the expected value, depending on which method provides a better prediction of the resolution of the uncertainty.

#### (b) Deferred income tax

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill. Deferred income tax is also not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss and does not give rise to equal taxable and deductible temporary differences. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in foreign operations where the Company is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.



## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.21 Current and deferred income tax (Continued)

#### (b) Deferred income tax (Continued)

Deferred tax assets and liabilities are offset where there is a legally enforceable right to offset current tax assets and liabilities and where the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Current and deferred tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

### 2.22 Employee benefits

#### (a) Employee leave entitlements

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the end of the reporting period.

Employee entitlements to sick leave and maternity leave are not recognised until the time of leave.

#### (b) Retirement benefit obligations

The employees of the Group's subsidiaries which operate in the PRC are required to participate in central pension schemes operated by the local municipal government. The subsidiaries are required to contribute certain percentage of the payroll costs to the central pension schemes. The contributions to the defined contribution retirement scheme are charged in the consolidated statement of comprehensive income as they become payable in accordance with the rules of the central pension schemes.

The subsidiaries of the Group in Hong Kong elected to contribute to the Mandatory Provident Fund Scheme ("MPF Scheme"). The MPF Scheme is a defined contribution retirement benefit plan administered by independent trustees. Under the MPF Scheme, both the employer and employees are required to contribute 5% of the employee's monthly salaries (capped at HK\$30,000). Contributions from the employer equivalent to the contribution as specified at the rules of the MPF Scheme are 100% vested as soon as they are paid to the relevant MPF Scheme but all benefits derived from the mandatory contributions must be preserved until the employee reaches the age of 65, subject to a few exceptions. As to the employer's contribution in excess of the portion vested in the MPF Scheme the employees are entitled to 100% of it after 10 years of completed service or at a reduced scale after completion of 3 to 9 years' service. No forfeited contributions for the Group is available to reduce the contribution payment in the future years.

The contributions to both schemes are not reduced by contributions forfeited by those employees who leave the fund prior to vesting fully in the contributions.

The assets of the fund are held separately from those of the Group in the independently administered fund.





## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.22 Employee benefits (Continued)

#### (c) Profit-sharing and bonus plans

The Group recognises a liability and an expense for bonuses and profit-sharing, based on a formula that takes into consideration the profit attributable to the owners of the Company after certain adjustments. The Group recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

#### (d) Termination benefits

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or when an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits at the earlier of the following dates: (a) when the Group can no longer withdraw the offer of those benefits; and (b) when the entity recognises costs for a restructuring that is within the scope of HKAS 37 and involves the payment of terminations benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to present value.

### 2.23 Share based payments

The Group operates an equity-settled, share based compensation plan, under which the Group receives services from employees as consideration for equity instruments (options) of the Group. The fair value of options granted is recognised as an employee benefits expense with a corresponding increase in equity. The total amount to be expensed is determined by reference to the fair value of the options granted:

- including any market performance conditions (for example, an entity's share price);
- excluding the impact of any service and non-market performance vesting conditions (for example, profitability, sales growth targets and remaining an employee of the entity over a specified time period); and
- including the impact of any non-vesting conditions (for example, the requirement for employees to save).

The total expense is recognised over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied. At the end of each period, the Group revises its estimates of the number of options that are expected to vest based on the non-market vesting and service conditions. It recognises the impact of the revision to original estimates, if any, in the consolidated statement of comprehensive income, with a corresponding adjustment to equity.

In addition, in some circumstances employees may provide services in advance of the grant date and therefore the grant date fair value is estimated for the purposes of recognising the expense during the period between service commencement period and grant date.



## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.23 Share based payments (Continued)

When the options are exercised, the Company issues new shares. The proceeds received net of any directly attributable transaction costs are credited to share capital (and share premium).

The grant by the Company of options over its equity instruments to the employees of subsidiary undertakings in the Group is treated as a capital contribution. The fair value of employee services received, measured by reference to the grant date fair value, is recognised over the vesting period as an increase to investment in subsidiary undertakings, with a corresponding credit to equity in the parent entity accounts.

### 2.24 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the end of the reporting period. The discount rate used to determine the present value is a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognised as interest expense.

### 2.25 Provisions for reinstatement cost

Provision for reinstatement cost represents the present value of the estimated cost for the restoration work of the Group's leased retail shops agreed to be carried out upon the expiry of the relevant leases using a risk-free pre-tax interest rate. The provision has been determined by the directors based on their best estimates. The related reinstatement costs, upon initial recognition, have been included as right-of-use assets in the consolidated statement of financial position (see note 2.28).

### 2.26 Contract liabilities

A contract liability is an entity's obligation to transfer goods or services to a customer for which the entity has received consideration. Contract liabilities comprise of "receipts in advance" and "deferred revenue" in the consolidated statement of financial position.



## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.27 Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable, and represents amounts receivable for goods supplied, stated net of rebates and discounts. Rebates and discounts granted to customers are classified as a reduction of revenue. The Group recognises revenue when the amount of revenue can be reliably measured; when it is probable that future economic benefits will flow to the entity; and when specific criteria have been met for each of the Group's activities as described below.

#### (a) Sales of goods – retail

The Group operates a chain of retail stores in Hong Kong selling bottled drinks and other herbal products, soups and snacks. Revenue from the sale of goods is recognised when the Group sells a product to the customer.

Payment of the transaction price is due immediately when the customer purchases the products. As part of the Group's ordinary activities for the retail business, pre-paid coupons and credits are issued, sold and granted to customers, and the receipts in respect of which are deferred and recognised as 'receipts in advance' on the consolidated statement of financial position. Any non-redeemed pre-paid coupons and credits are referred to as breakage. An expected breakage amount in receipts in advance is determined by historical experience and is recognised as revenue in proportion to the pattern of redemption by the customers.

#### (b) Sales of goods – wholesale

The Group is engaged in the wholesale and distribution of bottled drinks in Hong Kong and the PRC. Sales are recognised when control of the products has transferred, being when the products are delivered to the wholesaler, the wholesaler has full discretion over the channel and price to sell the products, and there is no unfulfilled obligation that could affect the wholesaler's acceptance of the products.

The Group has various sales rebates and discounts programmes with third party customers and wholesalers in Hong Kong and the PRC. Sales rebates and discounts are estimated and reassessed at the end of each reporting period with reference to the latest available sales contracts and accumulated experience, using the most likely amount method, and revenue is only recognised to the extent that it is highly probable that a significant reversal will not occur. Sales rebates and discounts granted to customers are deducted from gross sales in arriving at revenue.

#### (c) Sales of goods – customer loyalty programme

The Group operates a loyalty programme where retail customers accumulate points for purchases made which entitle them to discount on future purchases. Revenue from the award points is recognised when the points are redeemed or when they expire after the initial sale.

A contract liability is recognised until the points are redeemed or expire, which is included in "accruals and other payables" on the consolidated statement of financial position.



## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.28 Leases

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Group.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable;
- variable lease payment that are based on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable by the Group under residual value guarantees;
- the exercise price of a purchase option if the Group is reasonably certain to exercise that option; and
- payments of penalties for terminating the lease, if the lease term reflects the Group exercising that option.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the Group, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the Group:

- where possible, uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received;
- uses a build-up approach that starts with a risk-free interest rate adjusted for credit risk for leases held by the Group, which does not have recent third-party financing; and
- makes adjustments specific to the lease.

If a readily observable amortising loan rate is available to the individual lessee (through recent financing or market data) which has a similar payment profile to the lease, then the group entities use that rate as a starting point to determine the incremental borrowing rate.

Lease payments are allocated between principal and finance cost. The finance cost is charged to the consolidated statement of comprehensive income over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.



## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.28 Leases (Continued)

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability;
- any lease payments made at or before the commencement date less any lease incentives received;
- any initial direct costs; and
- any restoration cost.

Right-of-use assets are generally depreciated over the shorter of their useful life or the lease term on a straight-line basis. If the Group is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying asset's useful life.

Payments associated with short-term leases of equipment and vehicles and all leases of low-value assets are recognised on a straight-line basis as an expense in the consolidated statement of comprehensive income. Short-term leases are leases with a lease term of 12 months or less without a purchase option. Low-value assets comprise vending machines and small items of office furniture.

The Group accounts for a lease modification as a separate lease if:

- the modification increases the scope of the lease by adding the right to use one or more underlying assets; and
- the consideration for the leases increases by an amount commensurate with the stand-alone price for the increase in scope and any appropriate adjustments to that stand-alone price to reflect the circumstances of the particular contract.

For a lease modification that is not accounted for a separate lease, the Group remeasures the lease liability based on the lease term of the modified lease by discounting the revised lease payments using a revised discount rate at the effective date of the modification.

The Group accounts for the remeasurement of lease liabilities by making corresponding adjustments to the relevant right-of-use assets.



## 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### 2.29 Interest income

Interest income on financial assets at amortised cost calculated using the effective interest method is recognised in the consolidated statement of comprehensive income as interest income.

Interest income is presented as finance income where it is earned from financial assets that are held for cash management purposes. Any other interest income is included in "other income, net".

Interest income is calculated by applying the effective interest rate to the gross carrying amount of a financial asset except for financial assets that subsequently become credit-impaired. For credit-impaired financial assets the effective interest rate is applied to the net carrying amount of the financial asset (after deduction of the loss allowance).

### 2.30 Dividend distribution

Provision is made for the amount of any dividend declared, being appropriately authorised and no longer at the discretion of the entity, on or before the end of the reporting period but not distributed at the end of the reporting period.

### 2.31 Government grant

Grants from the government are recognised at their fair value when there is a reasonable assurance that the grant will be received and the Group will comply with all attached conditions.

Government grants relating to costs are deferred and recognised in the consolidated statement of comprehensive income over the period necessary to match them with the costs that they are intended to compensate.





## 3 FINANCIAL RISK MANAGEMENT

### 3.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk and cash flow interest rate risk), credit risk and liquidity risk. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

Financial risk management is carried out by the finance department under the supervision of the board of directors. The board provides principles for overall risk management.

#### (a) Market risk

##### (i) Foreign exchange risk

The Group operates mainly in Hong Kong and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to Renminbi ("RMB"). Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities denominated in a currency that is not the entity's functional currency.

As at 31 December 2022, if RMB had strengthened/weakened by 5% (2021: 5%) against Hong Kong dollar with all other variables held constant, post-tax loss (2021: post-tax profit) for the year would have been approximately HK\$204,000 lower/higher (2021: HK\$221,000 higher/lower) mainly as a result of foreign exchange gains/losses on translation of RMB denominated bank deposits and cash and cash equivalents.

##### (ii) Cash flow interest rate risk

The Group's cash flow interest rate risk arises from bank balances and bank borrowings at floating interest rates.

As at 31 December 2022, if interest rates had been 50 basis points higher/lower and all other variable were held constant, the Group's post-tax loss (2021: post-tax profit) for the year would have been approximately HK\$302,000 higher/lower (2021: HK\$355,000 lower/higher) mainly attributable to the Group's exposure to interest rates on its variable rate bank balances and bank borrowings.

#### (b) Credit risk

The credit risk of the Group mainly arises from trade receivables, deposits and other receivables and cash and cash equivalents.

##### (i) Risk management

Management considers that the Group has limited credit risk with its banks which are leading and reputable with investment grade credit rating (Moody's: Baa3 or above; Standard & Poor's: BBB- or above; Fitch: BBB- or above). The Group has not incurred significant loss from non-performance by these parties in the past and management does not expect so in the future. Therefore, expected credit loss rate of cash at bank is assessed to be close to zero and no provision was made as at 31 December 2022.



### 3 FINANCIAL RISK MANAGEMENT (Continued)

#### 3.1 Financial risk factors (Continued)

##### (b) Credit risk (Continued)

###### (i) Risk management (Continued)

Majority of the Group's revenue is received from individual customers in relation to sales of bottled drinks and other herbal products, soups and snacks for the retail business and are transacted in cash or credit cards. The Group's trade receivables arise primarily from sales of bottled drinks to wholesalers and distributors. As at 31 December 2022, top five customers of the Group accounted for approximately 50% (2021: 53%) to the total trade receivables of the Group. The Group has set up long-term cooperative relationship with these customers.

In view of the history of business dealings with the customers and the collection history of these receivables due from them, management believes that there is no material credit risk inherent in the Group's outstanding receivable balance due from these customers saved for the debtor related to the impaired trade receivable disclosed below. Management makes periodic assessment on the recoverability of trade and other receivables based on historical payment records, the length of the overdue period, the financial strength of the debtors, relationship with counterparties, and whether there are any disputes with the debtors. The Group's historical experience in collection of trade and other receivables falls within the recorded allowances and the directors are of the opinion that adequate provision for uncollectible receivables has been made in these consolidated financial statements.

###### (ii) Impairment of financial assets

The Group has three main types of financial assets that are subject to the expected credit loss model:

- trade receivables;
- cash and cash equivalents; and
- other financial assets measured at amortised costs (including deposits and other receivables).

While cash and cash equivalents are also subject to the impairment requirements of HKFRS 9, the identified impairment loss was immaterial.



## 3 FINANCIAL RISK MANAGEMENT (Continued)

### 3.1 Financial risk factors (Continued)

#### (b) Credit risk (Continued)

##### (ii) Impairment of financial assets (Continued)

###### *Trade receivables*

The Group applies the HKFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables. Trade receivables are grouped by business segments, geographical locations and credit risk characteristics. The Group measures the expected credit losses of respective groups on a combination of both individual basis and collective basis for likelihood of recovery, taking into consideration their credit rating, general industrial default rates and historical credit loss experience.

The Group divided trade receivables into four categories. Category 1 is for customers conducting wholesale business in the Hong Kong and other regions; Category 2 is for customers conducting wholesale business in PRC; Category 3 is for corporate customers in Hong Kong retail segment; and Category 4 is for receivables from electronic payment service providers in Hong Kong retail segment. With different types of customers, the Group calculated the expected loss rate respectively.

###### *Measurement of expected credit loss – individual basis*

To measure the expected credit losses, the management assessed the credit risk of listed customers individually with reference to the credit rating report in the market and also the default history of the customers. The loss rates are further adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group has identified the gross domestic product growth and the money supply in Hong Kong and gross domestic product growth and merchandise trade balance in PRC to be the most relevant forward-looking factors, and accordingly adjust the default rate based on expected changes in these factors. As those customers are classified as investment grade with credit rating between Baa3 and Aaa with reference to the Moody's credit agency report, the Directors of the Company are of the opinion that the expected credit loss of these customers is not significant.

In addition to the individual assessment of the listed customers, receivables relating to customers with known financial difficulties or significant doubt on collection of receivables are assessed individually for separate provision for impairment allowance.

###### *Measurement of expected credit loss – collective basis*

To measure the expected credit losses, the management assessed the credit risk of non-listed customers collectively with reference to the general industrial default risk and also the default history of those customers. The loss rates are further adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group has identified the gross domestic product growth and the money supply in Hong Kong and gross domestic product growth and merchandise trade balance in PRC to be the most relevant forward-looking factors, and accordingly adjust the default rate based on expected changes in these factors.



### 3 FINANCIAL RISK MANAGEMENT (Continued)

#### 3.1 Financial risk factors (Continued)

##### (b) Credit risk (Continued)

##### (ii) Impairment of financial assets (Continued)

##### Trade receivables (Continued)

The loss allowance in respect of individual and collective basis are summarised as follows:

	Lifetime expected credit loss rate HK\$'000	Gross carrying amount HK\$'000	Lifetime expected credit loss HK\$'000	Net carrying amount HK\$'000
<b>31 December 2022</b>				
<i>Customers conducting wholesales business in Hong Kong and other regions:</i>				
Provision for individual basis	0%	22,141	–	22,141
Provision for collective basis	2.6%	13,882	(361)	13,521
<i>Customers conducting wholesales business in PRC</i>				
Provision for collective basis	2.3%	3,014	(70)	2,944
<i>Corporate customers in Hong Kong retail segment</i>				
Provision for individual basis	0%	6,992	–	6,992
Provision for collective basis	4.8%	9,699	(467)	9,232
<i>Receivable from electronic payment service providers in Hong Kong retail segment</i>				
Provision for individual basis	0%	3,596	–	3,596
Total		59,324	(898)	58,426
<b>31 December 2021</b>				
<i>Customers conducting wholesales business in Hong Kong and other regions:</i>				
Provision for individual basis	0%	21,463	–	21,463
Provision for collective basis	2.8%	9,634	(273)	9,361
<i>Customers conducting wholesales business in PRC</i>				
Provision for collective basis	2.4%	2,909	(70)	2,839
<i>Corporate customers in Hong Kong retail segment</i>				
Provision for individual basis	0%	6,465	–	6,465
Provision for collective basis	3.8%	5,210	(200)	5,010
<i>Receivable from electronic payment service providers in Hong Kong retail segment</i>				
Provision for individual basis	0%	1,207	–	1,207
Total		46,888	(543)	46,345

Movements on the Group's provision for impairment of trade receivables are disclosed in note 22.



### 3 FINANCIAL RISK MANAGEMENT (Continued)

#### 3.1 Financial risk factors (Continued)

##### (b) Credit risk (Continued)

##### (ii) Impairment of financial assets (Continued)

##### Trade receivables (Continued)

Trade receivables are written off where there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, amongst others, the failure of a debtor to engage in a repayment plan with the Group, and a failure to make contractual payments for a period.

Impairment losses on trade receivables are presented as net impairment losses within operating profit. Subsequent recoveries of amounts previously written off are credited against the same line item.

##### Other financial assets at amortised costs

For the year ended 31 December 2022, management assessed that there was a significant increase in credit risk of the receivable from a related party and recorded a specific provision for impairment of approximately HK\$579,000 accordingly. Movements on the Group's provision for impairment of other receivables are disclosed in note 23.

Management considers that the credit risk of other financial assets have not increased significantly since initial recognition with reference to the counterparty historical default rate and current financial position. The impairment provision is determined based on the 12-month expected credit loss which is close to zero.

##### (c) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and bank balances, the availability of funding from an adequate amount of committed credit facilities from leading banks and the ability to close out market positions.

The Group maintains liquidity by a number of sources including orderly realisation of short-term financial assets, receivables and certain assets that the Group considers appropriate and long term financing including long-term borrowings are also considered by the Group in its capital structuring. The Group aims to maintain flexibility in funding by keeping sufficient bank balances, committed credit lines available and interest bearing borrowings which enable the Group to continue its business for the foreseeable future.

Maturity Analysis – Bank borrowings with cash settlement subject to repayment on demand clauses based on scheduled repayments including interest payables.

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
Within one year	23,675	22,544
Between 1 and 2 years	9,371	18,046
Between 2 and 5 years	4,543	–
	<b>37,589</b>	<b>40,590</b>



### 3 FINANCIAL RISK MANAGEMENT (Continued)

#### 3.1 Financial risk factors (Continued)

##### (c) Liquidity risk (Continued)

Maturity Analysis – Undiscounted cash outflow

The table below analyses the non-derivative financial liabilities of the Group into relevant maturity groupings based on the remaining period at the end of the reporting period to the contractual maturity date. The amounts disclosed in the table were the contractual undiscounted cash flows and the earliest date the Group can be required to pay.

For the borrowings which contain a repayment on demand clause which can be exercised at the bank's sole discretion, the analysis shows the cash outflow based on the earliest period in which the Group can be required to pay, that is if the lenders were to invoke their unconditional rights to call the loans with immediate effect.

	On demand or within 1 year HK\$'000	Between 1 and 2 years HK\$'000	Between 2 and 5 years HK\$'000	Total HK\$'000
<b>As at 31 December 2022</b>				
Trade payables	41,101	–	–	41,101
Accruals and other payables	33,674	–	–	33,674
Bank borrowings	29,921	7,668	–	37,589
Lease liabilities	79,927	41,598	15,383	136,908
	<u>184,623</u>	<u>49,266</u>	<u>15,383</u>	<u>249,272</u>
<b>As at 31 December 2021</b>				
Trade payables	36,782	–	–	36,782
Accruals and other payables	34,330	–	–	34,330
Bank borrowings	22,544	18,046	–	40,590
Lease liabilities	92,793	46,935	12,996	152,724
	<u>186,449</u>	<u>64,981</u>	<u>12,996</u>	<u>264,426</u>



## 3 FINANCIAL RISK MANAGEMENT (Continued)

### 3.2 Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. The Group uses bank borrowings to finance its operations.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

Consistent with others in the industry, the Group monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is defined as total debts which include bank borrowings and lease liabilities, less cash and cash equivalents. Total capital is calculated as 'equity' as shown in the consolidated statement of financial position, plus net debt, where applicable.

The Group's strategy was to maintain optimal gearing ratio which the gearing ratio is not higher than 60% as at each balance sheet date.

The gearing ratios at 31 December 2022 and 2021 were as follows:

	2022 HK\$'000	2021 HK\$'000
Bank borrowings (Note 33)	36,190	39,700
Lease liabilities (Note 19(b))	133,476	149,549
Less: Cash and cash equivalents (Note 24)	(103,906)	(116,676)
Net debt	65,760	72,573
Total equity	308,588	334,961
Total capital	374,348	407,534
Gearing ratio	17.6%	17.8%





### 3 FINANCIAL RISK MANAGEMENT (Continued)

#### 3.3 Fair value estimation

(i) **Financial instruments not measured at fair value**

The carrying values of the Group's financial assets, including trade receivables, deposits and other receivables and cash and cash equivalents, and financial liabilities, including trade payables, accruals and other payables, lease liabilities and bank borrowings, approximate their fair values.

(ii) **Financial instruments measured at fair value**

The fair value of financial assets and liabilities with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market prices.

*Fair value hierarchy*

The table below analyses the Group's financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- quoted prices (unadjusted) in active markets for identical assets and liabilities (level 1);
- inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (level 2); and
- inputs for the asset or liability that are not based on observable market data (unobservable inputs) (level 3).

The following table presents the Group's financial asset that is measured at fair value as of 31 December 2022 and 2021.

	Level 1 HK\$'000	Level 2 HK\$'000	Level 3 HK\$'000	Total HK\$'000
<b>As at 31 December 2022</b>				
Financial asset at fair value through other comprehensive income	–	–	–	–
<b>As at 31 December 2021</b>				
Financial asset at fair value through other comprehensive income	–	–	5,000	5,000

There were no transfers between levels 1, 2 and 3 during the year (2021: Nil). There are no changes in valuation techniques during the year (2021: Nil).



### 3 FINANCIAL RISK MANAGEMENT (Continued)

#### 3.3 Fair value estimation (Continued)

##### (ii) Financial instruments measured at fair value (Continued)

###### *Information about Level 3 fair value measurement*

Financial asset at FVOCI comprise an unlisted equity investment which was valued by AVISTA Valuation Advisory Limited, an independent firm of professional valuer, using market approach to determine the fair value as at 31 December 2021. Due to investee's cessation of business, the fair value of the investment has become nil, see note 16 for further details.

The following table shows the significant unobservable inputs used in the valuation model as at 31 December 2021.

Financial instruments	31 December 2021 HK\$'000	Valuation technique	Significant unobservable inputs	Range of unobservable inputs	Relationship of unobservable inputs to fair value
Unlisted equity investment	5,000	Market approach	Enterprise value to sales multiple	0.5 to 5.5 times	The higher of sales multiple, the higher of fair value

The movements of Level 3 instruments during the year are as follows:

	2022 HK\$'000	2021 HK\$'000
<b>At 1 January</b>	<b>5,000</b>	–
Addition (Note 16)	–	5,000
Change in fair value recognised in other comprehensive income (Note 16)	<b>(5,000)</b>	–
<b>At 31 December</b>	<b>–</b>	<b>5,000</b>



## 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

### (a) Useful lives and depreciation and amortisation of property, plant and equipment and intangible assets

Management determines the estimated useful lives and depreciation and amortisation charges for the Group's property, plant and equipment and intangible assets. Management will revise the depreciation and amortisation charges where useful lives are different to previous estimated, or it will write-off or write-down technically obsolete or non-strategic assets that have been abandoned or sold.

### (b) Impairment of non-financial assets

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount of an asset or a cash generating unit is determined based on the higher of an asset's fair value less costs of disposal and value-in-use calculations prepared on the basis of management's assumptions and estimates.

### (c) Net realisable value of inventories

Net realisable value of inventories is the estimated selling price in the ordinary course of business, less estimated costs of completion and selling expenses. These estimates are based on the current market condition and the historical experience of selling products of similar nature. It could change significantly as a result of changes in customer taste and competitor actions in response to severe industry cycle. Management reassesses these estimates at each statement of financial position date.

### (d) Provision for impairment of trade and other receivables

The Group follows the guidance of HKFRS 9 to determine when trade and other receivables are impaired. This determination requires significant judgement and estimation based on assumptions about risk of default and expected loss rates. In making this judgement and estimation, the Group evaluates, among other factors, the duration of receivables and the financial health and collection history of individual debtors and expected future change of credit risks, including the consideration of factors such as general economy measure, changes in macroeconomic indicators etc. Details of the assumptions and inputs used are discussed in note 3.1(b).



## 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (Continued)

### (e) Income taxes

The Group is subject to income taxes in Hong Kong and in the PRC. Significant judgement is required in determining the provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current and deferred income tax assets and liabilities in the period in which such determination is made.

Deferred income tax assets relating to temporary differences and tax losses are recognised when management considers it is likely that future taxable profits will be available against which the temporary differences or tax losses can be utilised. When the expectations are different from the original estimates, such differences will impact the recognition of deferred income tax assets and income tax charges in the period in which such estimates have been changed.

### (f) Provision for reinstatement costs

Provision for reinstatement costs is estimated and reassessed at the end of each reporting period with reference to the recent actual reinstatement cost incurred for shops of similar attributes and latest available quotation from independent contractors. Estimation based on current market information may vary over time and could differ from the actual reinstatement cost upon closures or relocation of existing premises.

### (g) Estimation of breakage with respect to pre-paid coupons

Revenue recognition on sales of goods through pre-paid coupons is dependent on the estimation of the breakage and utilisation pattern of coupons. Based on the Group's historical experience, the Group makes estimates of an expected amount of breakage. Actual breakage and utilisation may be higher or lower than those estimated at the end of each reporting period, which would affect the revenue and profit recognised in future year.

## 5 SEGMENT INFORMATION

Management has determined the operating segments based on the reports reviewed by the chief operating decision-maker that are used to making strategic decisions. The chief operating decision-maker is identified as the executive directors of the Company. The executive directors consider the business from a customer perspective and assess the performance of the operating segments based on the segment assets, segment revenue and segment results for the purposes of allocating resources and assessing performance. These reports are prepared on the same basis as these consolidated financial statements.

Management has identified two reportable segments based on the Group's business model, namely the (1) Hong Kong Retail and (2) Wholesale.

Segment assets consist primarily of property, plant and equipment, right-of-use assets, intangible assets, inventories, trade receivables, prepayments, deposits and other receivables and cash and cash equivalents. They exclude investment in a joint venture, financial asset at FVOCI, prepaid tax, deferred income tax assets and assets used for corporate functions.

Capital expenditure comprises additions to property, plant and equipment and intangible assets for the years ended 31 December 2022 and 2021.

Geographically, management considers the distribution of bottled drinks, other herbal products, soups and snacks through retail and wholesale channels are mainly located in Hong Kong and the PRC, which the revenue and segment results are determined by the nature of the business. The assets are determined based on where the assets are located. Information relating to segment liabilities is not disclosed as such information is not regularly reported to the chief operating decision-maker.

Unallocated corporate expenses, share of losses of a joint venture accounted for using the equity method, reversal of impairment on loan to an associate, finance income and costs and income tax expense are not included in segment results.



## 5 SEGMENT INFORMATION (Continued)

The segment information provided to the executive directors for the years ended 31 December 2022 and 2021 is as follows:

	Year ended 31 December 2022		
	Hong Kong Retail HK\$'000	Wholesale HK\$'000	Total HK\$'000
<b>Segment revenue</b>	<b>530,549</b>	<b>174,402</b>	<b>704,951</b>
Less: Inter-segment revenue	(13,132)	(5,101)	(18,233)
<b>Revenue from external customers</b>	<b>517,417</b>	<b>169,301</b>	<b>686,718</b>
<b>Segment results</b>	<b>31,285</b>	<b>20,556</b>	<b>51,841</b>
Corporate expenses (Note (a))			(44,175)
Finance costs, net			(4,490)
Profit before income tax			3,176
Income tax expense			(5,103)
<b>Loss for the year</b>			<b>(1,927)</b>
<b>Other segment items:</b>			
Capital expenditure	18,811	9,901	28,712
Depreciation and amortisation (excluding depreciation of right-of-use assets)	26,182	12,471	38,653
Depreciation of right-of-use assets	94,272	2,555	96,827
Losses on disposal of property, plant and equipment	84	–	84



## 5 SEGMENT INFORMATION (Continued)

	Year ended 31 December 2021		
	Hong Kong		Total
	Retail HK\$'000	Wholesale HK\$'000	HK\$'000
<b>Segment revenue</b>	534,656	179,030	713,686
Less: Inter-segment revenue	(9,532)	(8,158)	(17,690)
<b>Revenue from external customers</b>	<u>525,124</u>	<u>170,872</u>	<u>695,996</u>
<b>Segment results</b>	31,090	23,668	54,758
Corporate expenses (Note (a))			(40,993)
Share of losses of a joint venture accounted for using the equity method			(6)
Reversal of impairment on loan to an associate			625
Finance costs, net			<u>(4,885)</u>
Profit before income tax			9,499
Income tax expense			<u>(2,357)</u>
<b>Profit for the year</b>			<u>7,142</u>
<b>Other segment items:</b>			
Capital expenditure	22,311	8,316	30,627
Depreciation and amortisation (excluding depreciation of right-of-use assets)	24,894	11,400	36,294
Depreciation of right-of-use assets	94,012	3,131	97,143
Losses on disposal of property, plant and equipment	<u>127</u>	<u>10</u>	<u>137</u>



## 5 SEGMENT INFORMATION (Continued)

The segment assets as at 31 December 2022 and 2021 are as follows:

	Hong Kong Retail HK\$'000	Wholesale HK\$'000	Elimination HK\$'000	Total HK\$'000
<b>As at 31 December 2022</b>				
<b>Segment assets</b>	<b>490,114</b>	<b>246,691</b>	<b>(513)</b>	<b>736,292</b>
Prepaid tax				8,168
Deferred income tax assets				7,210
Corporate assets (Note (b))				7,683
<b>Total assets</b>				<b>759,353</b>
<b>As at 31 December 2021</b>				
<b>Segment assets</b>	<b>501,114</b>	<b>271,449</b>	<b>(392)</b>	<b>772,171</b>
Investment in a joint venture				30
Financial asset at fair value through other comprehensive income				5,000
Prepaid tax				5,919
Deferred income tax assets				12,207
Corporate assets (Note (b))				18,739
<b>Total assets</b>				<b>814,066</b>

Notes:

- (a) Corporate expenses mainly included employee benefit expenses, depreciation of right-of-use assets and property, plant and equipment of headquarter office and auditors' remuneration for the year ended 31 December 2022 and 2021.
- (b) Corporate assets mainly included cash and cash equivalents, prepayment, deposits and other receivables, and right-of-use assets and property, plant and equipment of headquarter office as at 31 December 2022 and 2021.

The eliminations between the reportable segments are intercompany receivables and payables between the operating segments.

The Company is domiciled in the Cayman Islands while the Group operates its business primarily in Hong Kong and the PRC. For the year ended 31 December 2022, no revenue was generated from the Cayman Islands and no assets were located in the Cayman Islands (2021: Nil).





## 5 SEGMENT INFORMATION (Continued)

The Group's revenue by geographical locations (as determined by the area or country in which the customer is operated) is analysed as follows:

	Year ended 31 December	
	2022	2021
	HK\$'000	HK\$'000
Hong Kong	647,272	649,114
The PRC	26,439	35,861
Overseas countries	13,007	11,021
	<b>686,718</b>	<b>695,996</b>

There is no single external customer contributing more than 10% to the Group's revenue for the years ended 31 December 2022 and 2021.

The following is an analysis of the carrying amounts of the Group's segment assets analysed by geographical area in which the assets are located:

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
Hong Kong	536,663	555,269
The PRC	199,629	216,902
	<b>736,292</b>	<b>772,171</b>

Non-current assets, other than deferred income tax assets, investment in a joint venture and financial asset at FVOCI, by geographical areas are as follows:

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
Hong Kong	331,258	355,561
The PRC	155,570	176,155
	<b>486,828</b>	<b>531,716</b>



## 6 REVENUE

The Group's revenue recognised at point in time during the year is as follows:

	Year ended 31 December	
	2022	2021
	HK\$'000	HK\$'000
Sale of goods	686,718	695,996

### (a) Revenue recognition in relation to contract liabilities

As at 31 December 2022 and 2021, contract liabilities included receipts in advance and deferred revenue amounting to HK\$164,584,000 (2021: HK\$177,021,000) and HK\$3,459,000 (2021: HK\$1,765,000) respectively.

The following table shows how much of the revenue recognised in the current reporting period relates to carried-forward receipts in advance and deferred revenue:

	2022	2021
	HK\$'000	HK\$000
Revenue recognised that was included in the receipts in advance and deferred revenue balance at the beginning of the year	178,786	160,309

There is no revenue recognised during the current year (2021: same) related to performance obligations that were satisfied in prior year.

### (b) Unsatisfied long-term contracts

The Group selected to choose a practical expedient and omit disclosure of remaining performance obligations as all related contracts have a duration of one year or less.

## 7 OTHER INCOME, NET

	Year ended 31 December	
	2022	2021
	HK\$'000	HK\$'000
Government grants (Note (a))	1,880	1,400
Insurance claim	37	216
Management income from an associate (Note 34(b))	–	723
Service income (Note (b))	594	4,267
Exchange difference	313	(146)
Losses on disposal of property, plant and equipment (Note 35(b))	(84)	(137)
Others	1,917	1,075
Total other income	4,657	7,398



## 7 OTHER INCOME, NET (Continued)

Notes:

- (a) Government subsidies of HK\$1,880,000 (2021: HK\$1,400,000) were granted from the Catering Business Subsidy Scheme under Anti-Epidemic Fund launched by the Government of the Hong Kong Special Administrative Region. The Group has complied all attached conditions before the respective year end date and recognised in the consolidated statement of comprehensive income.
- (b) The Group has entered into a cooperation agreement with an independent third party for the provision of marketing distribution services for the year ended 31 December 2021 at HK\$4,000,000. The service income is recognised when the related services are rendered.

## 8 EXPENSES BY NATURE

	Note	Year ended 31 December	
		2022 HK\$'000	2021 HK\$'000
Cost of inventories sold		220,197	215,666
Lease rental in respect of retail outlets (Note (a))			
– Contingent rental		516	447
Lease rental in respect of storage spaces and office premises (Note (a))		12,361	11,688
Advertising and promotional expenditure		12,059	19,627
Depreciation of property, plant and equipment	17	38,093	36,294
Depreciation of right-of-use assets	19(a)	96,827	97,143
Amortisation of intangible assets	18	560	–
Communication and utilities		32,196	29,193
Employee benefit expenses (including directors' emoluments)	9	196,476	208,935
Provision for/(reversal of) obsolete inventories	20	434	(19)
Reversal of impairment on loan to an associate		–	(625)
Provision for impairment on financial assets		934	–
Provision for impairment on right-of-use assets	19(a)	880	–
Legal and professional fees		4,845	4,418
Auditors' remuneration			
– Audit services		2,907	2,861
Tools, repair and maintenance expenses		10,675	11,300
Transportation and distribution expenses		32,347	31,716
Others		21,402	20,360
Total cost of sales, selling and distribution costs, administrative and operating expenses and provision for/(reversal of) impairment loss on financial assets		683,709	689,004



## 8 EXPENSES BY NATURE (Continued)

Note:

- (a) These expenses included short-term leases expenses of HK\$1,030,000 (2021: HK\$1,112,000), variable leases payment expenses of HK\$1,699,000 (2021: HK\$2,226,000), and other rental-related expenses of HK\$10,148,000 (2021: HK\$8,797,000) for the year ended 31 December 2022.

## 9 EMPLOYEE BENEFIT EXPENSES (INCLUDING DIRECTORS' EMOLUMENTS)

	Year ended 31 December	
	2022	2021
	HK\$'000	HK\$'000
Wages, salaries and bonuses (Note)	180,182	192,382
Medical and other employee benefits	8,746	9,148
Retirement benefit costs – defined contribution plans	7,548	7,405
	<b>196,476</b>	<b>208,935</b>

Note:

For the year ended 31 December 2022, wage subsidies of HK\$15,566,000 granted from the Employment Support Scheme under Anti-Epidemic Fund for the use of paying wages of employees from May to July 2022 has been received. The amounts of HK\$1,577,000 and HK\$13,989,000 were recognised in “cost of sales” and “administrative and operating expenses”, respectively, and had been offset against with employee benefit expenses.

### (a) Five highest paid individuals

For the year ended 31 December 2022, the five individuals whose emoluments were the highest in the Group include three directors (2021: three directors), whose emoluments are reflected in the analysis shown in note 39. The emoluments paid/payable to the remaining two individuals (2021: two individuals) are as follows:

	Year ended 31 December	
	2022	2021
	HK\$'000	HK\$'000
Wages, salaries and bonuses and benefits in kind	2,434	2,419
Bonuses	343	940
Retirement benefit costs – defined contribution plans	36	36
	<b>2,813</b>	<b>3,395</b>

No emoluments were paid by the Group to these individuals as an inducement to join or upon joining the Group, or as compensation for loss of office.



## 9 EMPLOYEE BENEFIT EXPENSES (INCLUDING DIRECTORS' EMOLUMENTS) (Continued)

### (a) Five highest paid individuals (Continued)

The emoluments of these two highest paid individuals fall within the following band:

	Number of individuals	
	2022	2021
<b>Emolument band</b>		
HK\$1,000,001 to HK\$1,500,000	2	–
HK\$1,500,001 to HK\$2,000,000	–	2

## 10 FINANCE COSTS, NET

	Year ended 31 December	
	2022 HK\$'000	2021 HK\$'000
<b>Finance income:</b>		
– Interest income	67	87
<b>Finance costs:</b>		
– Interest expenses on borrowings	(964)	(581)
– Interest and finance charges paid/payable for lease liabilities (Note 19(b))	(3,593)	(4,391)
	<b>(4,557)</b>	<b>(4,972)</b>
<b>Finance costs, net</b>	<b>(4,490)</b>	<b>(4,885)</b>

## 11 INCOME TAX EXPENSE

### Hong Kong Profits Tax

Hong Kong profits tax has been provided at the rate of 16.5% on the estimated assessable profits arising in Hong Kong for the year, except for one subsidiary of the Group which is a qualifying entity under the two-tiered profits tax rates regime. The first HK\$2 million of estimated assessable profits of this subsidiary is taxed at 8.25% and the remaining estimated assessable profits are taxed at 16.5% (2021: Same).

### PRC Corporate Income Tax

Group entities incorporated in the PRC are subject to Corporate Income Tax ("CIT") in accordance with the Law of the PRC on Corporate Income Tax (the "CIT Law"). Under the CIT Law, the income tax rate applicable to these subsidiaries is 25% (2021: 25%).



## 11 INCOME TAX EXPENSE (Continued)

The amount of income tax expense represents:

	Year ended 31 December	
	2022	2021
	HK\$'000	HK\$'000
<b>Current tax:</b>		
PRC CIT for the year	559	1,207
Under/(over)-provision in prior years	257	(987)
<b>Deferred income tax:</b>		
Derecognition of unutilised tax loss	2,176	–
Other temporary differences	2,111	2,137
<b>Income tax expense</b>	<b>5,103</b>	<b>2,357</b>

The tax on the Group's profit before income tax differs from the theoretical amount that would arise using the enacted tax rate of the Group's subsidiaries as follows:

	Year ended 31 December	
	2022	2021
	HK\$'000	HK\$'000
Profit before income tax	3,176	9,499
Tax calculated at 16.5% (2021: 16.5%)	524	1,567
Effect of different tax rates applicable to subsidiaries in the respective locations	601	455
Income not subject to tax	(2,910)	(484)
Expenses not deductible for tax purposes	435	985
Tax loss not recognised	4,256	855
Utilisation of previously unrecognised tax loss	(236)	(34)
Derecognition of unutilised tax loss	2,176	–
Under/(over)-provision of income tax expense in prior years	257	(987)
<b>Income tax expense</b>	<b>5,103</b>	<b>2,357</b>



## 12 EARNINGS PER SHARE

	Year ended 31 December	
	2022	2021
Profit attributable to owners of the Company (HK\$'000)	7,472	8,223
Weighted average number of ordinary shares for the calculation of basic earnings per share (thousands)	655,944	655,944
Earnings per share for profit attributable to owners of the Company		
– Basic earnings per share (HK cents)	1.14	1.25
– Diluted earnings per share (HK cents)	1.14	1.25

### (a) Basic

Basic earnings per share is calculated by dividing the profit attributable to owners of the Company by the weighted average number of ordinary shares in issue during the year.

### (b) Diluted

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. Diluted earnings per share for the year ended 31 December 2022 and 2021 equal basic earnings per share as there were no potentially dilutive ordinary shares as at both years end.

## 13 DIVIDENDS

	2022 HK\$'000	2021 HK\$'000
Dividends attributable to the year		
Proposed final dividend of HK0.34 cent (2021: HK0.37 cent) per ordinary share	2,230	2,427
Proposed special dividend of HK0.28 cent (2021: HK0.31 cent) per ordinary share	1,837	2,033
	<b>4,067</b>	<b>4,460</b>
Dividends paid during the year		
2020 final dividend of HK1.96 cents per ordinary share	–	12,857
2021 final and special dividends totalling HK0.68 cent per ordinary share	4,461	–
	<b>4,461</b>	<b>12,857</b>

A final dividend and a special dividend of HK0.34 cent and HK0.28 cent per ordinary share, respectively amounting to a total of HK\$4,067,000 were proposed by the Board of Directors which have to be approved by shareholders in the forthcoming annual general meeting. These proposed dividends are not reflected as a dividend payable in the consolidated statement of financial position as at 31 December 2022, but will be reflected as an appropriation of share premium for the year ending 31 December 2023.





## 14 SUBSIDIARIES

The Group's principal subsidiaries at 31 December 2022 are set out below.

Name of entity	Place and date of incorporation and kind of legal entity	Principal activities and place of operation	Issued and paid up/ registered capital	Ownership interest held by the Group		Ownership interest held by non-controlling interests	
				2022	2021	2022	2021
<b>Directly held by the Company</b>							
Hung Fook Tong Group Limited	British Virgin Islands, 17 January 2014, limited liability company	Investment holding, Hong Kong	US\$1	100%	100%	-	-
<b>Indirectly held by the Company</b>							
Apac Logistics and Supply Company Limited (dissolved on 4 February 2022)	Hong Kong, 4 May 2017, limited liability company	Logistics and trading, Hong Kong	HK\$10,000	-	60%	-	40%
Speedy Pro Supply Chain Limited	Hong Kong, 17 December 2020, limited liability company	Logistics and trading, Hong Kong	HK\$10,000	60%	60%	40%	40%
Hung Fook Tong Holdings Limited	Hong Kong, 6 May 1993, limited liability company	Investment holding, Hong Kong	HK\$8,103,111	100%	100%	-	-
Hung Fook Tong Franchise System Management Limited	Hong Kong, 19 November 1992, limited liability company	Wholesaling and retailing of herbal products, Hong Kong	HK\$10,000	100%	100%	-	-
Hung Fook Tong (Herbal Tea) Limited	Hong Kong, 13 January 1989, limited liability company	Manufacturing and trading of snacks, Hong Kong	HK\$300,000	100%	100%	-	-
Hung Fook Tong Trading Company Limited	Hong Kong, 23 May 2006, limited liability company	Trading of bottled drinks, Hong Kong	HK\$1	100%	100%	-	-
Hung Fook Tong (China) Development Limited	Hong Kong, 29 April 1993, limited liability company	Importing, wholesaling and distribution of bottled herbal drinks, Hong Kong	HK\$6,000,000	100%	100%	-	-
Hung Fook Tong Property Leasing Limited	Hong Kong, 20 April 1993, limited liability company	Administration of group rental leases, Hong Kong	HK\$2	100%	100%	-	-
Hung Fook Tong Online Limited	Hong Kong, 20 April 1993, limited liability company	E-commerce, Hong Kong	HK\$2	100%	100%	-	-



## 14 SUBSIDIARIES (Continued)

Name of entity	Place and date of incorporation and kind of legal entity	Principal activities and place of operation	Issued and paid up/ registered capital	Ownership interest held by the Group		Ownership interest held by non-controlling interests	
				2022	2021	2022	2021
<b>Indirectly held by the Company (Continued)</b>							
Hung Fook Tong Herbal Tea Holdings Limited	Hong Kong, 10 January 2007, limited liability company	Investment holding, Hong Kong	HK\$100	100%	100%	-	-
Quality of Life Products Company Limited	Hong Kong, 21 July 1992, limited liability company	Wholesaling of coupons and catering, Hong Kong	HK\$10,000	100%	100%	-	-
Hung Fook Tong Management Institute Limited	Hong Kong, 17 December 2005, limited liability company	Provision of training courses, Hong Kong	HK\$1	100%	100%	-	-
Hong Kong Hung Fook Tong Herbal Tea Holdings Limited	Hong Kong, 24 December 2007, limited liability company	Inactive	HK\$1	100%	100%	-	-
Hung Fook Hong Health Food (Shenzhen) Company Limited 鴻福行保健食品(深圳)有限公司*	PRC, 3 November 1998, limited liability company	Manufacturing of bottled drinks, PRC	HK\$20,100,000	100%	100%	-	-
Hung Fook Tong (Guangzhou) Trading Company Limited 鴻福堂(廣州)貿易有限公司*	PRC, 9 December 2011, limited liability company	Trading of bottled drinks, PRC	RMB8,500,000	100%	100%	-	-
Hung Fook Tong Services Limited	Hong Kong, 4 October 1994, limited liability company	Licence holding for Hung Fook Tong (Herbal Tea) Limited and Hung Fook Tong Franchise System Management Limited, Hong Kong	HK\$3	100%	100%	-	-
Gold Work Limited	Hong Kong, 1 April 2010, limited liability company	Investment holding, Hong Kong	HK\$10,000	100%	100%	-	-
Goldmark Plastic Bottle Manufacturing Limited	Hong Kong, 11 October 2002, limited liability company	Investment holding, Hong Kong	HK\$1,222,000	51%	51%	49%	49%
Gaoda Plastic Bottle (Dongguan) Company Limited 高達塑膠瓶(東莞)有限公司*	PRC, 3 May 2012, limited liability company	Manufacturing of plastics bottles, PRC	HK\$8,000,000	51%	51%	49%	49%



## 14 SUBSIDIARIES (Continued)

Name of entity	Place and date of incorporation and kind of legal entity	Principal activities and place of operation	Issued and paid up/ registered capital	Ownership interest held by the Group		Ownership interest held by non-controlling interests	
				2022	2021	2022	2021
<b>Indirectly held by the Company (Continued)</b>							
Gao Bi Da Plastic Bottle (Kaiping) Co., Limited 高必達塑膠瓶(開平)有限公司#	PRC, 15 March 2018, limited liability company	Manufacturing of plastics bottles, PRC	RMB10,000,000	51%	51%	49%	49%
Hung Fook Tong International Limited	Hong Kong, 20 July 1993, limited liability company	Investment holding, Hong Kong	HK\$10,000	100%	100%	-	-
Hung Fook Tong Herbal Tea (Guangdong) Company Limited 鴻福堂涼茶(廣東)有限公司#	PRC, 13 March 2008, limited liability company	Wholesaling and retailing of herbal products, PRC	RMB13,000,000	100%	100%	-	-
Taclon Industries Limited	Hong Kong, 15 December 1972, limited liability company	Manufacturing & wholesaling of herbal products and lease of a production facility at Tai Po Industrial Estate, Hong Kong	HK\$100,700,100	100%	100%	-	-
Hung Fook Tong Food (Suzhou) Co. Limited 鴻福堂食品(蘇州)有限公司#	PRC, 6 August 2014, limited liability company	Wholesaling, import and export of food products, PRC	RMB10,000,000	100%	100%	-	-
Luck Access Investment Development Limited	Hong Kong, 3 December 2013, limited liability company	Holding company of the joint venture business in Shanghai, Hong Kong	HK\$1	100%	100%	-	-
Gold Medal Development Limited	Hong Kong, 20 December 2013, limited liability company	Shop operations management for retail shop business in Shanghai, Hong Kong	HK\$6,500,000	100%	100%	-	-
Hung Fook Tong (Kaiping) Health Food Company Limited 鴻福堂(開平)保健食品有限公司#	PRC, 7 November 2016, limited liability company	Manufacturing & wholesaling of herbal products and snacks, PRC	RMB130,000,000	100%	100%	-	-
Handmade Bakery Development Co., Limited	Hong Kong, 13 July 2018, limited liability company	Manufacturing & retailing of bakery products, Hong Kong	HKD510,000	51%	75%	49%	25%

The English names of certain subsidiaries represent the best effort by the management of the Company in translating their Chinese names as they do not have official English names.

# wholly foreign-owned enterprise established in the PRC.



## 14 SUBSIDIARIES (Continued)

### (a) Non-controlling interests

The total non-controlling interests as at 31 December 2022 are related to Goldmark Plastic Bottle Manufacturing Limited and its wholly-owned subsidiaries, including Gaoda Plastic Bottle (Dongguan) Company Limited and Gao Bi Da Plastic Bottle (Kaiping) Co., Limited, Speedy Pro Supply Chain Limited ("Speedy Pro") and Handmade Bakery Development Co., Limited ("Handmade Bakery"). Set out below is summarised financial information for each subsidiary that has non-controlling interests that are material to the Group. The amounts disclosed for each subsidiary are before inter-company eliminations.

Summarised statement of financial position	Speedy Pro As at 31 December		Handmade Bakery As at 31 December	
	2022 HK\$'000	2021 HK\$'000	2022 HK\$'000	2021 HK\$'000
<b>Current</b>				
Assets	3,648	5,301	4,240	1,622
Liabilities	(10,681)	(5,427)	(29,774)	(9,754)
Total current net liabilities	(7,033)	(126)	(25,534)	(8,132)
<b>Non-current</b>				
Assets	561	65	4,433	6,381
Liabilities	–	–	(1,737)	(3,198)
Total non-current net assets	561	65	2,696	3,183
Net liabilities	(6,472)	(61)	(22,838)	(4,949)
Accumulated non-controlling interests	(2,589)	(24)	(11,190)	(1,355)



## 14 SUBSIDIARIES (Continued)

### (a) Non-controlling interests (Continued)

Summarised statement of comprehensive income	Speedy Pro		Handmade Bakery	
	Year ended 31 December		Year ended 31 December	
	2022	2021	2022	2021
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Revenue	24,303	16,497	33,597	8,672
Loss before tax	(6,411)	(69)	(17,893)	(3,765)
Income tax credit	–	–	5	5
Loss and total comprehensive loss	(6,411)	(69)	(17,888)	(3,760)
Loss allocated to non-controlling interests	(2,564)	(28)	(7,443)	(940)
Dividend paid to non-controlling interests	–	–	–	–

Summarised statement of cash flows	Speedy Pro		Handmade Bakery	
	Year ended 31 December		Year ended 31 December	
	2022	2021	2022	2021
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Cashflow (used in)/generated from operating activities	(2,746)	4,256	(16,412)	(1,744)
Cashflow used in investing activities	(556)	(87)	(105)	(1,160)
Cashflow generated from financing activities	–	10	17,909	2,568
Net (decrease)/increase in cash and cash equivalents	(3,302)	4,179	1,392	(336)

### (b) Transaction with non-controlling interests

As at 31 December 2021, the Group owned 75% equity interest in Handmade Bakery. On 9 May 2022, the Group disposed of its 24% equity interest in Handmade Bakery to the minority shareholders for a consideration of HK\$960. Accordingly, the corresponding accumulated loss was transferred to the non-controlling interests, resulting in a decrease in non-controlling interests of HK\$2,393,000 and an increase in equity attributable to owners of the Company of HK\$2,394,000.



## 15 INVESTMENT IN A JOINT VENTURE

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
Investment in a joint venture	–	30

	Year ended 31 December	
	2022	2021
	HK\$'000	HK\$'000
<b>As 1 January</b>	<b>30</b>	<b>36</b>
Capital injection	–	5,000
Share of losses of a joint venture	–	(6)
Return of capital from a joint venture upon deregistration (Note (a))	(30)	–
Transfer to financial asset at FVOCI (Note 16)	–	(5,000)
<b>As 31 December</b>	<b>–</b>	<b>30</b>

The joint venture is considered not material to the Group. The summarised financial information for the joint venture is set out below:

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
Total assets	–	90
Total liabilities	–	(11)

	Year ended 31 December	
	2022	2021
	HK\$'000	HK\$'000
Total profits less losses	–	(16)

Notes:

- The Group held 37.5% shareholding interests in Nova FinTech Limited as at 31 December 2021 which was dissolved on 17 June 2022.
- The Group's joint venture is an unlisted corporate entity whose quoted market price is not available.
- There are no contingent liabilities relating to the Group's investment in the joint venture and this entity also had no material contingent liabilities.



## 16 FINANCIAL ASSET AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

### Equity investment at fair value through other comprehensive income

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
Unlisted equity investment	–	5,000

  

	Year ended 31 December	
	2022	2021
	HK\$'000	HK\$'000
<b>At 1 January</b>	<b>5,000</b>	–
Transfer from investment (Note 15)	–	5,000
Change in fair value recognised in other comprehensive income	<b>(5,000)</b>	–
<b>At 31 December</b>	<b>–</b>	<b>5,000</b>

At the beginning of the year ended 31 December 2021, the Group had an investment in an associate namely HomePlus (Hong Kong) Limited. On 4 May 2021, the Group's representative resigned from the board of directors of the investee, and management confirmed to the co-investors and the co-investors acknowledged that the Group will not appoint any replacement after the resignation of its representative. In addition, the Group exercised its rights of dilution and elected not to subscribe to the second subscription. Management considered that the Group ceased to have significant influence over the investee and the investment is not held for trading, the Group has irrevocably elected to recognise the investment as FVOCI since 4 May 2021.

The Group has engaged AVISTA Valuation Advisory Limited, an independent professional qualified valuer, to assist management to determine the fair value of the equity investment as at 4 May 2021, being the date of initial recognition, and 31 December 2021. The fair value of the financial assets at FVOCI was measured at level 3 of fair value hierarchy, see note 3.3 for details.

During the year ended 31 December 2022, the investee issued and allotted 120,000,000 ordinary shares to the existing shareholders. The Group did not subscribe any shares and hence, its equity interests have been diluted from 5% to 2.27%.

The business operations of the investee gradually scaled back in the second half of 2022. In late December 2022, members of the investee have decided to cease the business operations in March 2023 which is approved by a written resolution. Considering its financial position and minimal operations before the cessation of business in early 2023, the valuation of the investee is assessed to be nil as at 31 December 2022.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 17 PROPERTY, PLANT AND EQUIPMENT

	Buildings HK\$'000	Construction in progress HK\$'000	Leasehold improvements HK\$'000	Furniture and fixtures HK\$'000	Plant and machinery HK\$'000	Motor vehicles HK\$'000	Office and computer equipment HK\$'000	Total HK\$'000
<b>Year ended 31 December 2022</b>								
Opening net book amount	187,916	6,078	26,405	5,525	71,308	1,748	7,344	306,324
Additions	-	5,339	11,774	2,162	5,944	720	2,110	28,049
Disposals (Note 35(b))	-	-	-	-	(82)	(8)	-	(90)
Transfer	3,395	(3,423)	25	-	-	-	3	-
Depreciation (Note 8)	(7,635)	-	(11,417)	(1,301)	(13,987)	(619)	(3,134)	(38,093)
Exchange difference	(6,317)	(326)	(38)	(22)	(3,699)	(18)	(133)	(10,553)
<b>Closing net book amount</b>	<b>177,359</b>	<b>7,668</b>	<b>26,749</b>	<b>6,364</b>	<b>59,484</b>	<b>1,823</b>	<b>6,190</b>	<b>285,637</b>
<b>At 31 December 2022</b>								
Cost	222,399	7,668	140,021	18,981	171,052	6,316	33,154	599,591
Accumulated depreciation and impairment	(45,040)	-	(113,272)	(12,617)	(111,568)	(4,493)	(26,964)	(313,954)
<b>Net book amount</b>	<b>177,359</b>	<b>7,668</b>	<b>26,749</b>	<b>6,364</b>	<b>59,484</b>	<b>1,823</b>	<b>6,190</b>	<b>285,637</b>
<b>Year ended 31 December 2021</b>								
Opening net book amount	172,140	22,423	22,482	4,487	78,368	2,616	7,832	310,348
Additions	-	4,710	14,022	2,206	5,111	-	1,974	28,023
Disposals (Note 35(b))	-	-	-	(60)	(130)	-	(10)	(200)
Transfer	21,038	(21,727)	-	-	295	-	394	-
Depreciation (Note 8)	(7,289)	-	(10,091)	(1,121)	(14,009)	(879)	(2,905)	(36,294)
Exchange difference	2,027	672	(8)	13	1,673	11	59	4,447
<b>Closing net book amount</b>	<b>187,916</b>	<b>6,078</b>	<b>26,405</b>	<b>5,525</b>	<b>71,308</b>	<b>1,748</b>	<b>7,344</b>	<b>306,324</b>
<b>At 31 December 2021</b>								
Cost	225,841	6,078	128,503	17,072	171,883	5,536	31,443	586,356
Accumulated depreciation and impairment	(37,925)	-	(102,098)	(11,547)	(100,575)	(3,788)	(24,099)	(280,032)
<b>Net book amount</b>	<b>187,916</b>	<b>6,078</b>	<b>26,405</b>	<b>5,525</b>	<b>71,308</b>	<b>1,748</b>	<b>7,344</b>	<b>306,324</b>

Depreciation of HK\$11,950,000 (2021: HK\$11,747,000) has been charged in 'cost of sales' and HK\$26,143,000 (2021: HK\$24,547,000) in 'administrative and operating expenses' for the year ended 31 December 2022.





## 18 INTANGIBLE ASSETS

	Software HK\$'000
<b>Year ended 31 December 2021</b>	
Opening net book amount	–
Addition	2,604
<b>Closing net book amount</b>	<b>2,604</b>
<b>At 31 December 2021</b>	
Cost	2,604
Accumulated amortisation	–
<b>Net book amount</b>	<b>2,604</b>
<b>Year ended 31 December 2022</b>	
Opening net book amount	2,604
Addition	663
Amortisation (Note 8)	(560)
<b>Closing net book amount</b>	<b>2,707</b>
<b>At 31 December 2022</b>	
Cost	3,267
Accumulated amortisation	(560)
<b>Net book amount</b>	<b>2,707</b>

Amortisation of HK\$560,000 (2021: Nil) has been charged in 'administrative and operating expenses' for the year ended 31 December 2022.



## 19 LEASES

### (a) Right-of-use assets

	Leasehold land and land use rights HK\$'000	Store properties and office HK\$'000	Total HK\$'000
<b>At 1 January 2021</b>	54,514	159,057	213,571
Inception of lease contracts	–	89,833	89,833
Depreciation (Note 8) (included in administrative and operating expenses)	(1,674)	(95,469)	(97,143)
Modification of lease contracts	–	(13,647)	(13,647)
Exchange difference	840	–	840
<b>At 31 December 2021</b>	<b>53,680</b>	<b>139,774</b>	<b>193,454</b>
<b>At 1 January 2022</b>	<b>53,680</b>	<b>139,774</b>	<b>193,454</b>
Inception of lease contracts	–	90,967	90,967
Depreciation (Note 8) (included in administrative and operating expenses)	(1,654)	(95,173)	(96,827)
Modification of lease contracts	–	(7,545)	(7,545)
Provision for impairment (Note 8)	–	(880)	(880)
Exchange difference	(1,996)	–	(1,996)
<b>At 31 December 2022</b>	<b>50,030</b>	<b>127,143</b>	<b>177,173</b>

The Group leases various offices, warehouses and retail stores. Rental contracts are typically made for fixed periods of 1 to 3 years. The Group also obtained the leasehold land and land use rights through lease contracts with local governments in Hong Kong and the PRC with 50 years term.

Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor. Leased assets may not be used as security for borrowing purposes.

Some of the property leases which the Group is the lessee contain variable lease payment terms that are linked to sales generated from the leased stores. Variable lease terms are used to link lease payments to store cash flows and reduce fixed cost. The Group's lease expenses (see note 8) are primarily for short-term leases and low-value leases; expenses relating to variable lease payments are relatively insignificant. The Group expects this pattern to remain stable in future years. The variable lease payments depend on sales and consequently on the overall economic development over the next few years. Taking into account the development of sales expected over the next few years, variable lease payments are expected to continue to present a similar proportion of store sales in future years.



## 19 LEASES (Continued)

### (b) Lease liabilities

	2022 HK\$'000	2021 HK\$'000
<b>At 1 January</b>	<b>149,549</b>	175,782
Inception of lease contracts	88,963	89,033
Interest expenses on lease liabilities (Note 10) (included in finance costs)	3,593	4,391
Payment for lease liabilities (including interest)	(101,084)	(106,010)
Modification of lease contracts	(7,545)	(13,647)
<b>At 31 December</b>	<b>133,476</b>	149,549

	2022 HK\$'000	2021 HK\$'000
Amount due for settlement within 12 months (shown under current liabilities)	77,549	90,521
Amount due for settlement after 12 months	55,927	59,028
<b>As at 31 December</b>	<b>133,476</b>	149,549

The total cash outflow for leases, including the payments made in relation to lease liabilities and expenses relating to short-term lease, variable lease and other rental-related payments during the year ended 31 December 2022 was HK\$113,961,000 (2021: HK\$118,145,000).

The maturity analysis of lease liabilities is disclosed in note 3.1(c).

### (c) Short-term leases, low-value leases and not yet commenced lease

As at 31 December 2022, the total future lease payments for short-term leases and low value leases amounted to HK\$412,000 (2021: HK\$394,000). As at 31 December 2022, leases committed but not yet commenced are relatively insignificant (2021: same).



## 20 INVENTORIES

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
Raw materials	19,868	20,026
Work in process	3,761	3,667
Finished goods	32,270	30,190
	55,899	53,883
Less: Provision for obsolete inventories	(835)	(401)
	55,064	53,482

Movements on the Group's provision for impairment of inventories are as follows:

	2022	2021
	HK\$'000	HK\$'000
At 1 January	401	420
Provision for/(reversal of) obsolete inventories (Note 8)	434	(19)
At 31 December	835	401

The cost of inventories recognised as expenses and included in 'cost of sales' amounted to HK\$214,470,000 (2021: HK\$210,728,000) during the year ended 31 December 2022.



## 21 FINANCIAL INSTRUMENTS BY CATEGORIES

The Group holds the following financial instruments:

	Note	As at 31 December 2022 HK\$'000	2021 HK\$'000
<b>Financial assets</b>			
Financial assets at amortised cost			
– Trade receivables	22	58,426	46,345
– Deposits and other receivables (excluding prepayments and value-added tax recoverable)		42,075	46,541
– Cash and cash equivalents	24	103,906	116,676
Financial asset at fair value through other comprehensive income	16	–	5,000
<b>Financial liabilities</b>			
Liabilities at amortised cost			
– Trade payables	29	41,101	36,782
– Accruals and other payables (excluding non-financial liabilities and accruals for employee benefit expenses)		33,674	34,330
– Bank borrowings	33	36,190	39,700
– Lease liabilities	19(b)	133,476	149,549

The Group's exposure to various risks associated with the financial instruments is discussed in note 3. The maximum exposure to credit risk at the end of the reporting period is the carrying amount of each class of financial assets mentioned above.

## 22 TRADE RECEIVABLES

	As at 31 December 2022 HK\$'000	2021 HK\$'000
Trade receivables from third parties	58,896	46,512
Trade receivables from a related party	428	376
	59,324	46,888
Less: Provision for impairment of trade receivables	(898)	(543)
Trade receivables, net	58,426	46,345



## 22 TRADE RECEIVABLES (Continued)

The Group's credit terms granted to wholesale customers generally ranged from 30 to 105 days (2021: 30 to 105 days). As at 31 December 2022 and 2021, the ageing analysis of the trade receivables, based on invoice date, is as follows:

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
Less than 30 days	19,413	19,001
31-90 days	30,517	23,280
Over 90 days	8,496	4,064
	<b>58,426</b>	<b>46,345</b>

The Group applies the simplified approach to provide for expected credit losses prescribed by HKFRS9, which permits the use of the lifetime expected loss provision for trade receivables. The trade receivables are grouped based on the business segments, geographical locations and credit risk characteristics to provide the expected credit losses. Receivables relating to customers with known financial difficulties or significant doubt on collection of receivables are assessed individually for separate provision for impairment allowance.

Movements on the Group's provision for impairment of trade receivables are as follows:

	2022	2021
	HK\$'000	HK\$'000
<b>At 1 January</b>	543	3,241
Provision for impairment of trade receivables	355	–
Receivables written off during the year as uncollectible	–	(2,698)
<b>At 31 December</b>	<b>898</b>	<b>543</b>

The Group does not hold any collateral as security.

The carrying amounts of the trade receivables are denominated in the following currencies:

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
HK\$	55,231	43,598
RMB	3,195	2,747
	<b>58,426</b>	<b>46,345</b>



## 23 PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
<b>Non-current portion</b>		
Prepayments for property, plant and equipment	4,416	9,409
Rental and other deposits	16,895	19,925
Total	21,311	29,334
<b>Current portion</b>		
Prepayments	7,948	7,930
Rental and other deposits	18,853	19,214
Value-added tax recoverable	6,623	8,145
Receivable from a related party	349	1,428
Other receivables	5,978	5,974
Total	39,751	42,691

Movements on the Group's provision for impairment of other receivables are as follows:

	2022	2021
	HK\$'000	HK\$'000
<b>At 1 January</b>	–	–
Provision for impairment of other receivables	579	–
<b>At 31 December</b>	579	–

The Group does not hold any collateral as security.

The carrying amounts of the Group's deposits and other receivables are denominated in the following currencies:

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
HK\$	40,697	44,892
RMB	1,378	1,649
	42,075	46,541



## 24 CASH AND CASH EQUIVALENTS

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
Cash at bank and cash on hand	<b>103,906</b>	116,676

As at 31 December 2022, cash and cash equivalents of HK\$13,610,000 (2021: HK\$9,564,000) are held in the PRC and are subject to local exchange control regulations. These local exchange control regulations provide for restrictions on exporting capital from the PRC, other than through normal dividends. Under the regulations, the Group is also permitted to exchange RMB in the PRC for other currencies through banks authorised to conduct foreign exchange business in the PRC.

The carrying amounts of the Group's cash and cash equivalents are denominated in the following currencies:

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
HK\$	<b>84,028</b>	101,096
USD	<b>616</b>	21
RMB	<b>18,508</b>	14,860
Others	<b>754</b>	699
	<b>103,906</b>	116,676

## 25 SHARE CAPITAL

	Number of shares	Nominal value of ordinary shares HK\$'000
<b>Authorised:</b>		
At 1 January 2021, 31 December 2021 and 31 December 2022	<b>1,000,000,000</b>	<b>10,000</b>

	Number of shares	Nominal value of ordinary shares HK\$'000
<b>Issued and fully paid:</b>		
At 1 January 2021, 31 December 2021 and 31 December 2022	<b>655,944,000</b>	<b>6,559</b>





## 26 RESERVES

### Capital reserve

Capital reserve of the Group represents the difference between the share capital of the subsidiaries acquired pursuant to the reorganisation over the nominal value of the share capital of the Company issued in exchange thereof.

### Statutory surplus reserve

According to the provisions of the Articles of Association of the Group's subsidiaries located in the PRC ("PRC subsidiaries"), the PRC subsidiaries shall first set aside 10% of its profit attributable to equity holders after tax as indicated in their statutory financial statements for the statutory surplus reserve (except where the reserve has reached 50% of the entity's registered share capital) in each year. The PRC subsidiaries may also make appropriations from its profit attributable to shareholders to a discretionary surplus reserve, provided it is approved by a resolution passed in a shareholders' general meeting. These reserves cannot be used for purposes other than those for which they are created and are not distributable as cash dividends without the prior approval obtained from the shareholders in a shareholders' general meeting under specific circumstances.

When the statutory surplus reserve is not sufficient to make good for any losses of the PRC subsidiaries from previous years, the current year profit attributable to the equity holders shall be used to make good the losses before any allocations are set aside for the statutory surplus reserve. The statutory surplus reserve, the discretionary surplus reserve and the share premium of the PRC subsidiaries account may be converted into share capital of the PRC subsidiaries provided it is approved by a resolution passed in a shareholders' general meeting and meets other regulatory requirements with the provision that the ending balance of the statutory surplus reserve does not fall below 25% of the registered share capital amount.

As at 31 December 2022, retained earnings included statutory reserves fund amounting to HK\$1,751,000 (2021: HK\$1,733,000).

## 27 SHARE BASED PAYMENTS

A share option scheme was approved on 11 June 2014 by the shareholders of the Company. The subscription price per share shall be determined by the Board of Directors and notified to the grantee at the time of offer of the option. The scheme shall be valid and effective for a period of 10 years from the 11 June 2014, being the date which the scheme was conditionally approved and adopted. There was no share option granted during the year ended 31 December 2022 (2021: Nil), and there was no outstanding share option as at 31 December 2022 (2021: Nil).



## 28 DEFERRED INCOME TAX

The analysis of deferred income tax assets and deferred income tax liabilities is as follows:

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
Deferred income tax assets		
– to be recovered after more than 12 months	29,118	32,822
– to be recovered within 12 months	141	3,364
	<u>29,259</u>	<u>36,186</u>
Deferred income tax liabilities		
– to be recovered after more than 12 months	30,155	32,783

Deferred income tax assets and liabilities are offset when taxes related to the same taxation authority and where offsetting is legally enforceable. The analysis of deferred income tax assets and deferred income tax liabilities after offsetting is presented in the consolidated statement of financial position as follows:

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
Deferred income tax assets – net	<u>7,210</u>	<u>12,207</u>
Deferred income tax liabilities – net	<u>8,106</u>	<u>8,804</u>

The net movement on the deferred income tax account is as follows:

	HK\$'000
<b>At 1 January 2021</b>	5,434
Charged to the consolidated statement of comprehensive income (Note 11)	(2,137)
Exchange difference	<u>106</u>
<b>At 31 December 2021</b>	<u>3,403</u>
<b>At 1 January 2022</b>	3,403
Charged to the consolidated statement of comprehensive income (Note 11)	(4,287)
Exchange difference	<u>(12)</u>
<b>At 31 December 2022</b>	<u>(896)</u>



## 28 DEFERRED INCOME TAX (Continued)

The gross movement in deferred income tax assets and liabilities during the financial years, without taking into consideration the offsetting of balances within the same tax jurisdiction, is as follows:

### Deferred income tax assets

	Decelerated tax depreciation HK\$'000	Lease liabilities HK\$'000	Tax losses HK\$'000	Total HK\$'000
At 1 January 2021	5,340	29,004	7,614	41,958
Credited/(charged) to the consolidated statement of comprehensive income	405	(4,328)	(1,955)	(5,878)
Exchange difference	–	–	106	106
At 31 December 2021	5,745	24,676	5,765	36,186
At 1 January 2022	5,745	24,676	5,765	36,186
Credited/(charged) to the consolidated statement of comprehensive income	462	(2,652)	(4,725)	(6,915)
Exchange difference	–	–	(12)	(12)
At 31 December 2022	6,207	22,024	1,028	29,259

### Deferred income tax liabilities

	Right-of-use assets HK\$'000	Accelerated tax depreciation HK\$'000	Total HK\$'000
At 1 January 2021	(26,116)	(10,408)	(36,524)
Credited to the consolidated statement of comprehensive income	3,176	565	3,741
At 31 December 2021	(22,940)	(9,843)	(32,783)
At 1 January 2022	(22,940)	(9,843)	(32,783)
Credited to the consolidated statement of comprehensive income	2,032	596	2,628
At 31 December 2022	(20,908)	(9,247)	(30,155)

Deferred income tax assets are recognised for tax losses carry forward purposes only to the extent that realisation of the related tax benefits through future taxable profit is probable.

The Group did not recognise deferred income tax assets of HK\$13,059,000 (2021: HK\$8,572,000) as at 31 December 2022 in respect of tax losses in Hong Kong and in the PRC.



## 28 DEFERRED INCOME TAX (Continued)

The Group has unrecognised tax losses of HK\$40,102,000 (2021: HK\$12,707,000) as at 31 December 2022, to carry forward against future profit in Hong Kong. These tax losses afore-mentioned are subject to final approval by the Inland Revenue Department in Hong Kong and can be carried forward indefinitely.

The Group has unrecognised tax losses of HK\$25,769,000 (2021: HK\$25,901,000) as at 31 December 2022, to carry forward against future profit in the PRC. These tax losses expire in the following years:

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
Expiry in year:		
2022	–	378
2023	6,734	7,292
2024	14,577	15,784
2025	1,004	1,917
2026	490	530
2027	2,964	–
	<b>25,769</b>	<b>25,901</b>

As at 31 December 2022, management is of the view that undistributed earnings of certain subsidiaries in the PRC totalling HK\$3,769,000 (2021: HK\$3,303,000) are for re-investment in the PRC and not for distribution. Accordingly, deferred income tax liabilities of HK\$188,000 (2021: HK\$165,000) have not been recognised as at 31 December 2022 for the withholding tax that would be payable on the undistributed profits of subsidiaries in the PRC.

The Group is able to control the timing of reversal of the temporary differences and the temporary differences are not expected to be reversed in the foreseeable future.

## 29 TRADE PAYABLES

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
Trade payables	<b>41,101</b>	<b>36,782</b>



## 29 TRADE PAYABLES (Continued)

As at 31 December 2022 and 2021, the ageing analysis of the trade payables based on invoice date is as follows:

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
0 to 30 days	17,886	19,082
31 to 60 days	15,940	10,502
61 to 90 days	4,519	4,469
Over 90 days	2,756	2,729
	<b>41,101</b>	<b>36,782</b>

The carrying amounts of the trade payables are denominated in the following currencies:

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
HK\$	26,427	21,380
RMB	14,674	15,402
	<b>41,101</b>	<b>36,782</b>

## 30 ACCRUALS AND OTHER PAYABLES

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
Accruals for employee benefit expenses	17,542	17,898
Accruals for marketing and promotional expenses	2,281	2,256
Refund liabilities for sales rebate	1,728	3,548
Rental and related expenses payable	1,926	2,917
Office and utilities expenses payable	4,048	3,539
Deferred revenue	3,459	1,765
Consideration payable for property, plant and equipment acquired	7,302	6,890
Accruals for transportation and delivery charges	2,147	2,571
Accruals for audit fee	2,264	2,287
Other accruals and other payables	13,706	13,870
	<b>56,403</b>	<b>57,541</b>



### 30 ACCRUALS AND OTHER PAYABLES (Continued)

The carrying amounts of the Group's accruals and other payables are denominated in the following currencies:

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
HK\$	44,115	43,923
RMB	12,288	13,618
	<b>56,403</b>	<b>57,541</b>

### 31 PROVISION FOR REINSTATEMENT COSTS

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
<b>Non-current</b>		
Provision for reinstatement costs	6,024	4,616
<b>Current</b>		
Provision for reinstatement costs	3,356	3,469
	<b>9,380</b>	<b>8,085</b>

Movements on the Group's provision for reinstatement costs are as follows:

	2022	2021
	HK\$'000	HK\$'000
<b>At 1 January</b>	<b>8,085</b>	<b>7,705</b>
Additional provision during the year	2,004	800
Utilisation	(709)	(420)
<b>At 31 December</b>	<b>9,380</b>	<b>8,085</b>

### 32 RECEIPTS IN ADVANCE

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
Receipts in advance	164,584	177,021



### 32 RECEIPTS IN ADVANCE (Continued)

Movements on the Group's receipts in advance are as follows:

	2022 HK\$'000	2021 HK\$'000
<b>At 1 January</b>	<b>177,021</b>	157,298
Receipts from sales of pre-paid coupons and credits during the year	<b>331,623</b>	376,238
Revenue recognised upon the redemption of products by customers	<b>(344,060)</b>	(356,515)
<b>At 31 December</b>	<b>164,584</b>	177,021

### 33 BANK BORROWINGS

	As at 31 December	
	2022 HK\$'000	2021 HK\$'000
Unsecured bank borrowings:		
Portion due for repayment within 1 year or on demand	<b>28,867</b>	22,069
Portion due for repayment after 1 year but within 5 years without repayment on demand clause	<b>7,323</b>	17,631
	<b>36,190</b>	39,700

Bank loans due for repayment, based on the scheduled repayment dates set out in the loan agreements are as follows:

	As at 31 December	
	2022 HK\$'000	2021 HK\$'000
Unsecured bank borrowings:		
Within 1 year	<b>23,000</b>	22,069
Between 1 and 2 years	<b>8,923</b>	17,631
Between 2 and 5 years	<b>4,267</b>	–
	<b>36,190</b>	39,700

The carrying amounts of bank borrowings approximate their fair values.

The weighted average interest rate is 2.5% as at 31 December 2022 (2021: 1.4%).

The carrying amounts of the Group's bank borrowings are denominated in HK\$.



### 34 RELATED PARTIES BALANCES AND TRANSACTIONS

The Company is controlled by Think Expert Investments Limited, Prestigious Time Limited and YITAO Investments Limited (all incorporated in the British Virgin Islands), which collectively owns 61.59% (2021: 60.76%) of the Company's shares as at 31 December 2022. The remaining 38.41% (2021: 39.24%) of the shares are widely held. The ultimate controlling parties of Think Expert Investments Limited, Prestigious Time Limited and YITAO Investments Limited are Ms. Wong Pui Chu, the late Mr. Kwan Wang Yung (deceased on 1 October 2018) and Mr. Tse Po Tat, respectively.

For the purposes of these consolidated financial statements, parties are considered to be related to the Group if the party has the ability, directly or indirectly, to exercise significant influence over the Group in making financial and operating decisions. Related parties may be individuals (being members of key management personnel, significant shareholders and/or their close family members) or other entities and include entities which are under the significant influence of related parties of the Group where those parties are individuals. Parties are also considered to be related if they are subject to common control.

The directors are of the view that the following companies were related parties that had transactions and/or balances with the Group as at and for the years ended 31 December 2022 and 2021:

- HomePlus (Hong Kong) Limited
- Concentric (HK) Food Limited

#### (a) Amount due from a related party

The amount due from a related party is unsecured, interest-free and repayable on demand.

The Group had the following material balance due from a related party, net of impairment allowances:

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
Trade and other receivables	510	1,804

The amount due from a related party are denominated in HK\$.





### 34 RELATED PARTIES BALANCES AND TRANSACTIONS (Continued)

#### (b) Transactions with related parties

The following is a summary of transactions with related parties, which were carried out in the normal course of the Group's business at price and terms mutually agreed by the respective parties:

	Year ended 31 December	
	2022	2021
	HK\$'000	HK\$'000
Sales of goods	428	551
Purchase of goods	–	165
Management income	–	723
Service income	594	–
Purchase of original equipment manufacturer (OEM) products	–	8,891

#### (c) Key management compensation

Key management includes directors (executive and non-executive) and the senior management of the Group. The compensation paid or payable to key management for employee services is shown below:

	Year ended 31 December	
	2022	2021
	HK\$'000	HK\$'000
Fees	774	774
Salaries, allowances and benefits in kind	17,316	20,108
Pension costs	247	180
	18,337	21,062



### 35 NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

#### (a) Reconciliation of profit before income tax to cash generated from operations

	Note	Year ended 31 December	
		2022 HK\$'000	2021 HK\$'000
<b>Profit before income tax</b>		<b>3,176</b>	9,499
Adjustments for:			
Interest income	10	(67)	(87)
Interest expenses	10	4,557	4,972
Losses on disposal of property, plant and equipment	35(b)	84	137
Depreciation of property, plant and equipment	17	38,093	36,294
Depreciation of right-of-use assets	19(a)	96,827	97,143
Provision for/(reversal of) reinstatement costs		312	(212)
Provision for/(reversal of) obsolete inventories	20	434	(19)
Provision for impairment on right-of-use assets	19(a)	880	–
Amortisation charges of intangible assets	18	560	–
Share of losses of a joint venture accounted for using the equity method		–	6
Provision for/(reversal of) impairment loss on financial assets	8	934	(625)
		<b>145,790</b>	147,108
Changes in working capital:			
Increase in inventories		(3,551)	(6,789)
Increase in trade receivables		(12,669)	(3,834)
Decrease/(increase) in prepayments, deposits and other receivables		4,177	(5,980)
Increase in trade payables		5,492	7,320
(Decrease)/increase in accruals and other payables and receipts in advance		(12,992)	4,875
<b>Cash generated from operations</b>		<b>126,247</b>	142,700



## 35 NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

(Continued)

### (b) Disposal of property, plant and equipment

	Note	Year ended 31 December	
		2022	2021
		HK\$'000	HK\$'000
<b>Property, plant and equipment</b>			
Net book value	17	90	200
Losses on disposal of property, plant and equipment	7	(84)	(137)
<b>Proceeds from disposal of property, plant and equipment</b>		<b>6</b>	<b>63</b>

### (c) Net debt reconciliation

This section sets out an analysis of net debt and the movements in net debt for each of the periods presented.

Net debt	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
Cash and cash equivalents	103,906	116,676
Borrowings – repayable within one year	(28,867)	(22,069)
Borrowings – repayable after one year	(7,323)	(17,631)
Lease liabilities	(133,476)	(149,549)
<b>Net debt</b>	<b>(65,760)</b>	<b>(72,573)</b>
Cash and liquid investments	103,906	116,676
Gross debt – variable interest rates	(36,190)	(39,700)
Gross debt – fixed interest rates	(133,476)	(149,549)
<b>Net debt</b>	<b>(65,760)</b>	<b>(72,573)</b>



## 35 NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

(Continued)

### (c) Net debt reconciliation (Continued)

	Other assets		Liabilities from financing activities		
	Cash HK\$'000	Borrowing due within 1 year HK\$'000	Borrowing due after 1 year HK\$'000	Lease liabilities HK\$'000	Total HK\$'000
<b>Net cash/(debt) as at 1 January 2021</b>	134,905	(33,386)	(8,213)	(175,782)	(82,476)
Non-cash movement on leases – net	–	–	–	(75,386)	(75,386)
Reclassification	–	9,418	(9,418)	–	–
Cash flows	(18,644)	1,899	–	101,619	84,874
Foreign exchange adjustments	415	–	–	–	415
<b>Net cash/(debt) as at 31 December 2021</b>	<b>116,676</b>	<b>(22,069)</b>	<b>(17,631)</b>	<b>(149,549)</b>	<b>(72,573)</b>
Non-cash movement on leases – net	–	–	–	(81,418)	(81,418)
Reclassification	–	(8,343)	8,343	–	–
Cash flows	(11,030)	1,545	1,965	97,491	89,971
Foreign exchange adjustments	(1,740)	–	–	–	(1,740)
<b>Net cash/(debt) as at 31 December 2022</b>	<b>103,906</b>	<b>(28,867)</b>	<b>(7,323)</b>	<b>(133,476)</b>	<b>(65,760)</b>

## 36 CONTINGENT LIABILITIES

Taclon Industries Limited, a wholly-owned subsidiary of the Company, has several pending litigations and claims with its former employees which the directors consider an outflow of resources is not probable.

## 37 COMMITMENTS

### Capital commitments

Significant capital expenditure contracted for at the end of the reporting period but not recognised as liabilities is as follows:

	As at 31 December	
	2022 HK\$'000	2021 HK\$'000
Contracted but not provided for:		
Property, plant and equipment	13,017	7,986



## 38 STATEMENT OF FINANCIAL POSITION AND RESERVE MOVEMENT OF THE COMPANY

### Statement of Financial Position of the Company

	As at 31 December	
	2022	2021
	HK\$'000	HK\$'000
<b>ASSETS</b>		
<b>Non-current assets</b>		
Investment in a subsidiary	31,927	31,927
Amounts due from subsidiaries	281,102	285,988
	<u>313,029</u>	<u>317,915</u>
<b>Current assets</b>		
Prepayments, deposits and other receivables	258	258
Cash and cash equivalents	1,000	208
	<u>1,258</u>	<u>466</u>
<b>Total assets</b>	<u>314,287</u>	<u>318,381</u>
<b>EQUITY</b>		
Share capital	6,559	6,559
Reserves (Note 38(a))	306,541	310,909
<b>Total equity</b>	<u>313,100</u>	<u>317,468</u>
<b>LIABILITIES</b>		
<b>Current liabilities</b>		
Accruals and other payables	1,187	913
<b>Total equity and liabilities</b>	<u>314,287</u>	<u>318,381</u>

The statement of financial position of the Company was approved by the Board of Directors on 27 March 2023 and were signed on its behalf.

**Tse Po Tat**  
Director

**Wong Pui Chu**  
Director



### 38 STATEMENT OF FINANCIAL POSITION AND RESERVE MOVEMENT OF THE COMPANY (Continued)

Note:

(a) Reserve movement of the Company

	Share premium HK\$'000	Capital reserve HK\$'000	Share based compensation reserve HK\$'000	Retained earnings HK\$'000	Total HK\$'000
At 31 December 2020 and 1 January 2021	209,489	107,992	5,421	916	323,818
<b>Total comprehensive loss</b>					
Loss for the year	-	-	-	(52)	(52)
<b>Transaction with owners</b>					
2020 final dividend	(12,857)	-	-	-	(12,857)
At 31 December 2021	196,632	107,992	5,421	864	310,909
At 31 December 2021 and 1 January 2022	196,632	107,992	5,421	864	310,909
<b>Total comprehensive income</b>					
Profit for the year	-	-	-	93	93
<b>Transaction with owners</b>					
2021 final and special dividends	(4,461)	-	-	-	(4,461)
At 31 December 2022	192,171	107,992	5,421	957	306,541



## 39 BENEFITS AND INTERESTS OF DIRECTORS

### (a) Directors' emoluments

The remuneration of the Directors is set out below respectively:

For the year ended 31 December 2022

	Emoluments paid or receivable in respect of a person's services as a Director, whether of the Company or its subsidiaries undertaking:				
	Fees HK\$'000	Basic salaries, housing allowances, other allowances and benefit- in-kind HK\$'000	Discretionary bonuses HK\$'000	Employer's contribution of a retirement benefit scheme HK\$'000	Total HK\$'000
<b>Executive directors</b>					
Ms. Wong Pui Chu	–	2,138	293	18	2,449
Mr. Tse Po Tat	–	2,565	352	68	2,985
Dr. Szeto Wing Fu	–	2,915	400	18	3,333
	–	7,618	1,045	104	8,767
<b>Independent non-executive directors</b>					
Mr. Kiu Wai Ming	258	–	–	–	258
Prof. Sin Yat Ming	258	–	–	–	258
Mr. Andrew Look	258	–	–	–	258
	774	–	–	–	774



### 39 BENEFITS AND INTERESTS OF DIRECTORS (Continued)

#### (a) Directors' emoluments (Continued)

The remuneration of the Directors is set out below respectively:

For the year ended 31 December 2021

	Emoluments paid or receivable in respect of a person's services as a Director, whether of the Company or its subsidiaries undertaking:				
	Fees HK\$'000	Basic salaries, housing allowances, other allowances and benefit- in-kind HK\$'000	Discretionary bonuses HK\$'000	Employer's contribution of a retirement benefit scheme HK\$'000	Total HK\$'000
<b>Executive directors</b>					
Ms. Wong Pui Chu	–	2,036	784	18	2,838
Mr. Tse Po Tat	–	2,443	941	–	3,384
Dr. Szeto Wing Fu	–	2,776	1,070	18	3,864
	–	7,255	2,795	36	10,086
<b>Independent non-executive directors</b>					
Mr. Kiu Wai Ming	258	–	–	–	258
Prof. Sin Yat Ming	258	–	–	–	258
Mr. Andrew Look	258	–	–	–	258
	774	–	–	–	774

There was no arrangement during the years ended 31 December 2022 and 2021 under which a Director waived or agreed to waive any remuneration, and no emoluments were paid by the Group to the Directors as an inducement to join or upon joining the Group, or as compensation for loss of office.





## 39 BENEFITS AND INTERESTS OF DIRECTORS (Continued)

### (b) Directors' termination benefits

None of the Directors received any termination benefits during the years ended 31 December 2022 and 2021.

### (c) Consideration provided to third parties for making available directors' services

During the years ended 31 December 2022 and 2021, the Company did not pay consideration to any third parties for making available Directors' services.

### (d) Information about loans, quasi-loans and other dealings in favour of directors, bodies corporate controlled by and entities connected with such directors

As at 31 December 2022 and 2021, there are no loans, quasi-loans and other dealing arrangements in favour of directors, bodies corporate controlled by and entities connected with such Directors.

### (e) Directors' material interests in transactions, arrangements or contracts

No significant transactions, arrangements and contracts in relation to the Group's business to which the Company was a party and in which a Director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the 31 December 2022 and 2021 or at any time during the years ended 31 December 2022 and 2021.



# FIVE-YEAR FINANCIAL SUMMARY



A summary of the results and of the assets, equity and liabilities of the Group for the last five financial years is as follows.

## RESULTS

	Year ended 31 December				
	2022 HK\$'000	2021 HK\$'000	2020 HK\$'000	2019 HK\$'000	2018 HK\$'000
Revenue	<b>686,718</b>	695,996	702,473	775,789	783,383
Profit before income tax	<b>3,176</b>	9,499	66,776	13,670	9,857
Income tax (expense)/credit	<b>(5,103)</b>	(2,357)	(5,463)	(3,268)	2,888
(Loss)/profit for the year from continuing operations	<b>(1,927)</b>	7,142	61,313	10,402	12,745
Loss for the year from discontinued operation	<b>–</b>	–	–	–	(4,437)
(Loss)/profit for the year	<b>(1,927)</b>	7,142	61,313	10,402	8,308
Profit/(loss) attributable to:					
Owners/equity holders of the Company	<b>7,472</b>	8,223	62,530	10,012	9,374
Non-controlling interests	<b>(9,399)</b>	(1,081)	(1,217)	390	(1,066)
	<b>(1,927)</b>	7,142	61,313	10,402	8,308

## ASSETS AND LIABILITIES

	As at 31 December				
	2022 HK\$'000	2021 HK\$'000	2020 HK\$'000	2019 HK\$'000	2018 HK\$'000
<b>Assets</b>					
Non-current assets	<b>494,038</b>	548,953	575,424	549,299	384,330
Current assets	<b>265,315</b>	265,113	259,103	239,823	252,987
Total assets	<b>759,353</b>	814,066	834,527	789,122	637,317
<b>Equity and liabilities</b>					
Total equity	<b>308,588</b>	334,961	334,608	271,767	271,694
Non-current liabilities	<b>77,380</b>	90,079	104,015	134,591	62,531
Current liabilities	<b>373,385</b>	389,026	395,904	382,764	303,092
Total liabilities	<b>450,765</b>	479,105	499,919	517,355	365,623
Total equity and liabilities	<b>759,353</b>	814,066	834,527	789,122	637,317



**HUNG FOOK TONG**

**Hung Fook Tong Group Holdings Limited**  
**鴻福堂集團控股有限公司**

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