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China Tourism Group Duty Free Corporation Limited

中國旅遊集團中免股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability)

(stock code: 1880)

FIRST QUARTERLY REPORT OF 2023

This announcement is made pursuant to the Inside Information Provisions under Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) and Rule 13.09(2) and Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The board of directors (the “**Board**”) of China Tourism Group Duty Free Corporation Limited (the “**Company**”) published the first quarterly report for the three months ended March 31, 2023 (the “**Reporting Period**”) of the Company and its subsidiaries (the “**Group**”), the financial information contained in which is prepared in accordance with China Accounting Standards for Business Enterprises and has not been audited.

IMPORTANT NOTICE

The board of directors, the supervisory committee, directors, supervisors and the senior management of the Company warrant that there are no misrepresentations or misleading statements contained in or material omissions from this quarterly report, and accept joint and several legal responsibility for the truthfulness, accuracy and completeness of the content of this quarterly report.

Person in charge of the Company, person in charge of accounting function and the head of accounting department (the person in charge of the accounting) warrant the truthfulness, accuracy and completeness of the financial information in this quarterly report.

I. BUSINESS REVIEW

Since 2023, the Company has seized the opportunities arising from the full recovery of consumption and the relaxation of entry and exit policies, adhered to the concept of “trusted business operation and excellent services”, continuously optimised goods supply and improved service quality, and took multiple measures to release the potential of duty-free consumption, so as to provide consumers with more convenient and high-quality duty-free shopping services.

During the Reporting Period, the Company’s offline store sales showed a significant rebound. In the first quarter of 2023, the Company achieved an operating revenue of RMB20.769 billion, increasing by 23.76% year-on-year and 37.83% quarter-on-quarter. In addition, since April 1, the implementation of the policy on delivery methods of “delivery upon guarantee” and “delivery upon purchase” has been launched, which will provide shopping passengers with more convenient and diversified choices to better meet their real-time shopping needs, enhance their experience in duty-free shopping, and also help the Company further reduce logistics costs and relieve the pressure of offshore pick-up points.

II. SHAREHOLDERS INFORMATION

As at the end of the Reporting Period, the total number of ordinary shareholders of the Company was 233,121, and there were no holders of preference shares have reinstated voting rights.

As at the end of the Reporting Period, the shareholdings of the top 10 shareholders are set out below:

Unit: Share

Name of shareholders	Nature of shareholder	Number of shareholding	Shareholding ratio (%)	Number of shares held subject to trading moratorium	Shares pledged, marked or frozen Status of shares	Number
China Tourism Group Co., Ltd.	State-owned legal person	1,040,642,690	50.30	0	None	
Hong Kong Securities Clearing Company Limited	Overseas legal person	225,473,810	10.90	0	Unknown	
HKSCC Nominees Limited	Overseas legal person	116,374,990	5.63	0	Unknown	
China Securities Finance Corporation Limited	Other	58,442,931	2.82	0	Unknown	
Industrial and Commercial Bank of China Limited – Jingshun Great Wall Emerging Growth Hybrid Securities Investment Fund (景順長城新興成長混合型證券投資基金)	Unknown	19,613,794	0.95	0	Unknown	
LIANG Ruian (梁瑞安)	Unknown	13,563,552	0.66	0	Unknown	
China Life Insurance Company Limited – Traditional – General Insurance Products – 005L – CT001 Hu (中國人壽保險股份有限公司 – 傳統 – 普通保險產品 – 005L – CT001 滬)	Unknown	12,178,463	0.59	0	Unknown	
Central Huijin Asset Management Ltd.	State-owned legal person	11,848,153	0.57	0	Unknown	

Name of shareholders	Nature of shareholder	Number of shareholding	Shareholding ratio (%)	Number of shares held subject to trading moratorium	Shares pledged, marked or frozen Status of shares	Number
Bank of China Limited – Jingshun Great Wall Dingyi Hybrid Securities Investment Fund (LOF) (景順長城鼎益混合型證券投資基金(LOF))	Unknown	8,650,436	0.42	0	Unknown	
Industrial and Commercial Bank of China – SSE 50 Traded Open-ended Index Securities Investment Fund (上證 50 交易型開放式指數證券投資基金)	Unknown	7,691,800	0.37	0	Unknown	

As at the end of the Reporting Period, the shareholdings of the top 10 shareholders without selling restrictions are set out below:

Unit: Share

Name of shareholders	Number of shares without selling restrictions	Class and number of shares	
		Class	Number
China Tourism Group Co., Ltd.	1,040,642,690	RMB-denominated ordinary shares	1,040,642,690
Hong Kong Securities Clearing Company Limited	225,473,810	RMB-denominated ordinary shares	225,473,810
HKSCC Nominees Limited	116,374,990	Overseas-listed foreign shares	116,374,990
China Securities Finance Corporation Limited	58,442,931	RMB-denominated ordinary shares	58,442,931
Industrial and Commercial Bank of China Limited – Jingshun Great Wall Emerging Growth Hybrid Securities Investment Fund (景順長城新興成長混合型證券投資基金)	19,613,794	RMB-denominated ordinary shares	19,613,794
LIANG Ruian (梁瑞安)	13,563,552	RMB-denominated ordinary shares	13,563,552
China Life Insurance Company Limited – Traditional – General Insurance Products – 005L – CT001 Hu (中國人壽保險股份有限公司 – 傳統 – 普通保險產品 – 005L – CT001滬)	12,178,463	RMB-denominated ordinary shares	12,178,463
Central Huijin Asset Management Ltd.	11,848,153	RMB-denominated ordinary shares	11,848,153
Bank of China Limited – Jingshun Great Wall Dingyi Hybrid Securities Investment Fund (LOF) (景順長城鼎益混合型證券投資基金(LOF))	8,650,436	RMB-denominated ordinary shares	8,650,436
Industrial and Commercial Bank of China – SSE 50 Traded Open-ended Index Securities Investment Fund (上證 50 交易型開放式指數證券投資基金)	7,691,800	RMB-denominated ordinary shares	7,691,800

Description of connected relationships or concerted actions of the above shareholders

The Company is not aware of any related party relationship among the above – mentioned shareholders or whether they are parties acting in concert as defined in the Measures for the Administration of the Takeover of Listed Companies (《上市公司收購管理辦法》).

Description of the top 10 shareholders and top 10 shareholders not subject to trading moratorium participating in margin trading and refinancing business (if any)

Shareholder LIANG Ruian (梁瑞安) holds 936,400 shares of the Company through the ordinary securities account and 12,627,152 shares through the credit securities account, totaling 13,563,552 shares.

Notes:

1. The holdings of H-share shareholders were counted according to the number of shares in the register of members of the Company as maintained by the H-share registrar;
2. HKSCC Nominees Limited is the nominal holder of shares held by non-registered holder(s) of H shares of the Company; and
3. Hong Kong Securities Clearing Company Limited is the nominal holder of shares of the Company under the Shanghai Stock Connect.

III. MAJOR FINANCIAL INFORMATION

Set out below is a summary of the unaudited financial information of the Group for the three months ended March 31, 2023 together with comparative changes of the corresponding period or at the end of last year:

(1) Major accounting data and financial indicators

Items	Reporting Period RMB	Increase/decrease at the Reporting Period as compared to the corresponding period of last year (%)
Operating income	20,769,431,440.61	23.76
Net profit attributable to shareholders of the Company	2,300,772,308.42	-10.25
Net profit attributable to shareholders of the Company, net of non-recurring profit and loss	2,295,632,710.18	-10.27
Net cash flow from operating activities	7,424,636,587.15	N/A
Basic earnings per share (RMB/share)	1.1121	-15.29
Diluted earnings per share (RMB/share)	1.1121	-15.29
Return on weighted average on net assets (%)	4.64	Decreased by 3.67 percentage points

(1) Major accounting data and financial indicators (Continued)

Items	As at the end of the Reporting Period <i>RMB</i>	As at the end of last year <i>RMB</i>	Increase/decrease at the end of the Reporting Period as compared to the end of last year (%)
Total assets	79,864,008,423.34	75,907,603,880.98	5.21
Owner's equity attributable to shareholders of the Company	50,570,090,130.48	48,573,400,985.54	4.11

(2) Non-recurring profit and loss items and amounts

Items	Amount of the Reporting Period <i>RMB</i>
Profit/loss on disposal of non-current assets	-196,594.07
Government grants included in the current profit and loss, except those are closely related to the Company's ordinary operations, conforming to the national policies and regulations, and those enjoyed persistently in line with certain standard ratings or rations	4,335,304.76
Non-operating income and expenses other than above items	2,170,834.52
Less: Amount impacted by income tax	276,640.14
Affected amount of minority interest (after tax)	893,306.83
Total	<u>5,139,598.24</u>

IV. FINANCIAL STATEMENTS

Consolidated balance sheet

As at March 31, 2023

Items	March 31, 2023 <i>RMB</i>	December 31, 2022 <i>RMB</i>
Current assets:		
Monetary funds	32,067,291,940.81	26,891,700,248.67
Deposit reservation for balance		
Lending funds		
Held-for-trading financial assets		
Derivative financial assets		
Notes receivables		
Accounts receivable	141,837,434.18	151,301,004.74
Receivables financing		
Prepayments	513,978,757.28	398,168,967.53
Premium receivable		
Reinsurance receivables		
Reinsurance contract reserves receivable		
Other receivables	960,495,264.05	862,360,771.43
Of which: Interest receivable		
Dividend receivable	1,500,000.00	1,500,000.00
Holding for sale assets		
Inventories	26,138,864,881.84	27,926,480,059.82
Contract assets		
Assets held for sales		
Non-current assets due within one year		
Other current assets	891,113,170.14	975,469,345.23
Total current assets	<u>60,713,581,448.30</u>	<u>57,205,480,397.42</u>

Consolidated balance sheet (continued)

As at March 31, 2023

Items	March 31, 2023 <i>RMB</i>	December 31, 2022 <i>RMB</i>
Non-current assets:		
Loans and advances to customers		
Debt investment		
Other debt investments		
Long-term receivables		
Long-term equity investment	1,983,355,911.83	1,970,098,942.80
Investment in other equity instruments		
Other non-current financial assets		
Investment properties	1,231,128,451.37	1,387,127,403.08
Fixed assets	5,377,256,765.23	5,434,009,081.35
Construction in progress	2,167,370,849.32	1,852,282,200.57
Productive biological assets		
Oil and gas assets		
Right-of-use assets	2,361,776,795.21	2,086,545,797.42
Intangible assets	2,447,193,796.00	2,458,039,051.77
Development costs	1,858,301.89	1,883,125.11
Goodwill	822,460,130.18	822,460,130.18
Long-term unamortized expenses	1,119,777,927.75	1,101,649,543.44
Deferred income tax assets	1,070,226,473.61	1,017,809,092.32
Other non-current assets	568,021,572.65	570,219,115.52
Total non-current assets	<u>19,150,426,975.04</u>	<u>18,702,123,483.56</u>
Total assets	<u><u>79,864,008,423.34</u></u>	<u><u>75,907,603,880.98</u></u>

Consolidated balance sheet (continued)

As at March 31, 2023

Items	March 31, 2023 <i>RMB</i>	December 31, 2022 <i>RMB</i>
Current liabilities:		
Short-term borrowings	1,929,681,030.80	1,932,230,516.44
Borrowings from the Central Bank		
Borrowings from other banks and other financial institutions		
Held-for-trading financial liabilities		
Derivative financial liabilities		
Notes payable	1,553,226.29	18,837,660.14
Accounts payable	8,440,926,529.24	7,659,783,744.36
Advances from customers	6,977,008.91	13,107,915.47
Contract liabilities	1,457,856,496.36	1,506,148,726.58
Financial assets sold for repurchase		
Deposits from customers and inter-banks		
Accounts payable to brokerage customers		
Proceeds from underwriting securities received on behalf of customers		
Employee benefits payable	513,092,895.92	408,975,837.49
Taxes payable	3,666,141,059.26	2,785,280,077.37
Other payables	2,172,560,146.70	2,453,942,799.80
Including: Interest payable		
Dividends payable	2,098,825.30	2,098,825.30
Handling charges and commissions payable		
Dividend payable for reinsurance		
Liabilities held for sale		
Non-current liabilities due within one year	727,258,221.61	675,351,319.83
Other current liabilities	15,443,219.12	26,665,642.47
Total current liabilities	<u>18,931,489,834.21</u>	<u>17,480,324,239.95</u>

Consolidated balance sheet (continued)

As at March 31, 2023

Items	March 31, 2023 <i>RMB</i>	December 31, 2022 <i>RMB</i>
Non-current liabilities:		
Reserve fund for insurance contracts		
Long-term borrowings	2,593,553,732.32	2,508,975,000.00
Bonds payable		
Of which: Preferred shares		
Perpetual bonds		
Lease liabilities	2,003,865,658.89	1,737,678,893.82
Long-term payables		
Long-term employee benefits payable	1,090,000.00	1,090,000.00
Estimated liabilities		
Deferred income	3,683,325.64	3,615,876.62
Deferred income tax liabilities	47,205,601.47	48,508,138.38
Other non-current liabilities		
Total non-current liabilities	4,649,398,318.32	4,299,867,908.82
	23,580,888,152.53	21,780,192,148.77
Total liabilities	23,580,888,152.53	21,780,192,148.77
Owners' equity (or shareholders' equity):		
Paid-in capital (or share capital)	2,068,859,044.00	2,068,859,044.00
Other equity instruments		
Of which: Preferred shares		
Perpetual bonds		
Capital reserve	17,486,404,857.73	17,486,404,857.73
Less: Treasury shares		
Other comprehensive income	214,572,954.35	518,656,117.83
Special reserves		
Surplus reserves	1,050,985,921.87	1,050,985,921.87
General risk provision		
Retained earnings	29,749,267,352.53	27,448,495,044.11
Total owners' equity (or shareholders' equity) attributable to parent company	50,570,090,130.48	48,573,400,985.54
Minority interests	5,713,030,140.33	5,554,010,746.67
Total owners' equity (or shareholders' equity)	56,283,120,270.81	54,127,411,732.21
	79,864,008,423.34	75,907,603,880.98
Total liabilities and owners' equity (or shareholders' equity)	79,864,008,423.34	75,907,603,880.98

Consolidated statements of profit
For the three months ended March 31, 2023

Items	The first quarter of 2023 (January-March) <i>RMB</i>	The first quarter of 2022 (January-March) <i>RMB</i>
I. Total operating income	20,769,431,440.61	16,782,285,504.31
Including: Operating income	20,769,431,440.61	16,782,285,504.31
Interest income		
Earned premium		
Fee and commission incomes		
II. Total operating cost	17,492,996,518.67	13,376,935,984.37
Including: Operating cost	14,745,671,554.00	11,075,712,648.98
Interest expenditures		
Fee and commissions expenses		
Cash surrender amount		
Net payments for insurance claims		
Net provision for insurance liability reserves		
Policy dividend expenses		
Reinsurance expenses		
Taxes and surcharges	562,351,078.55	488,303,087.75
Selling expenses	2,048,129,485.11	1,461,486,905.95
Administrative expenses	446,461,550.86	431,041,822.07
Research and development expenses	699,056.60	
Financial expenses	-310,316,206.45	-79,608,480.38
Including: Interest expenses	63,240,172.35	58,401,174.57
Interest income	144,447,086.93	68,787,608.77
Add: other incomes	4,335,304.76	4,712,583.16
Investment income (loss is indicated with “-”)	13,256,969.03	46,019,420.16
Including: Income from investment in associates and joint ventures	13,256,969.03	46,019,420.16
Income from derecognition of financial assets at amortized cost		
Exchange gain (loss is indicated with “-”)		
Net exposure hedging income (loss is indicated with “-”)		
Income from change of fair value (loss is indicated with “-”)		
Credit impairment loss (loss is indicated with “-”)	-1,005,644.41	245,699.08
Asset impairment loss (loss is indicated with “-”)	-138,967,909.32	45,243,323.91
Incomes of assets disposal (loss is indicated with “-”)	-196,594.07	820,775.24

Consolidated statements of profit (continued)

For the three months ended March 31, 2023

Items	The first quarter of 2023 (January-March) <i>RMB</i>	The first quarter of 2022 (January-March) <i>RMB</i>
III. Operating profit (loss is indicated with “-”)	3,153,857,047.93	3,502,391,321.49
Add: non-operating income	3,399,514.89	1,445,697.03
Less: non-operating expenses	1,228,680.37	21,902.82
IV. Total profit (total loss is indicated with “-”)	3,156,027,882.45	3,503,815,115.70
Less: income tax expenses	690,056,280.91	587,178,791.61
V. Net profit (net loss is indicated with “-”)	2,465,971,601.54	2,916,636,324.09
(I) Classified by operating continuity		
1. Net profit from continuing operations (net loss is indicated with “-”)	2,465,971,601.54	2,916,636,324.09
2. Net profit from discontinuing operations (net loss is indicated with “-”)		
(II) Classified by ownership		
1. Net profits attributable to the shareholders of the parent company (net loss is indicated with “-”)	2,300,772,308.42	2,563,490,485.10
2. Gains or losses of minority interests (net loss is indicated with “-”)	165,199,293.12	353,145,838.99
VI. Other comprehensive income, net of tax	-303,893,062.94	-93,806,186.71
(I) Other comprehensive income attributable to owners of parent company, net of tax	-304,083,163.48	-96,268,060.17
1. Other comprehensive income that cannot be reclassified into profit or loss		
(1) Changes arising from re-measurement of the defined benefit plan		
(2) Other comprehensive income that cannot be reclassified into profit or loss under the equity method		
(3) Changes in fair value of other equity instrument investments		
(4) Changes in fair value of the enterprise’s credit risk		

Consolidated statements of profit (continued)

For the three months ended March 31, 2023

Items	The first quarter of 2023 (January-March) <i>RMB</i>	The first quarter of 2022 (January-March) <i>RMB</i>
2. Other comprehensive income that will be re-classified into profit or loss	-304,083,163.48	-96,268,060.17
(1) Other comprehensive income that can be reclassified into profit or loss under the equity method		
(2) Changes in fair value of other debt investments		
(3) Amount of financial assets reclassified into other comprehensive income		
(4) Provision for impairment of credit in other debt investments		
(5) Cash flow hedging reserve		
(6) Exchange differences from translation of financial statements denominated in foreign currencies	-304,083,163.48	-96,268,060.17
(7) Others		
(II) Other comprehensive income attributable to minority interests, net of tax	190,100.54	2,461,873.46
VII Total comprehensive income	2,162,078,538.60	2,822,830,137.38
(I) Total comprehensive income attributable to owners of parent company	1,996,689,144.94	2,467,222,424.93
(II) Total comprehensive income attributable to minority shareholders	165,389,393.66	355,607,712.45
VIII Earnings per share:		
(I) Basic earnings per share (RMB/share)	1.1121	1.3129
(II) Diluted earnings per share (RMB/share)	1.1121	1.3129

In case of business combinations involving enterprises under common control for the Reporting Period, the combined enterprises' net profit realized before the combination date was RMB0, and its net profit realized for the previous period was RMB0.

Consolidated cash flow statement

For the three months ended March 31, 2023

Items	The first quarter of 2023 (January – March) <i>RMB</i>	The first quarter of 2022 (January – March) <i>RMB</i>
I. Cash flows from operating activities:		
Cash received from sales of goods or rendering of services	21,404,541,362.49	17,486,027,651.92
Net increase in deposits from customers and placements from banks and other financial institutions		
Net increase in borrowings from the central bank		
Net increase in placements from other financial institutions		
Cash received for receiving premium of original insurance contract		
Net cash received from reinsurance business		
Net increase in deposits of the insured and investment		
Cash received from interests, fees and commissions		
Net increase in placements from banks and other financial institutions		
Net increase in funds from repurchase business		
Net cash received from acting sale of securities		
Tax refunds received	178,463,254.28	29,659,925.92
Other cash receipts related to operating activities	1,313,721,573.03	233,317,774.70
Sub-total of cash inflows from operating activities	22,896,726,189.80	17,749,005,352.54
Cash paid for goods purchased and services received	12,131,685,333.51	13,969,380,210.70
Net increase in loans and advances to customers		
Net increase in deposits in the central bank and other financial institutions		
Cash paid for claim settlements on original insurance contract		
Net increase in placements to banks and other financial institutions		
Cash paid for interests, fees and commissions		
Cash paid for policy dividends		
Cash paid to and for employees	783,299,342.79	635,604,785.22
Payments of all types of taxes	1,469,112,914.90	2,645,355,818.75
Other cash paid relating to operating activities	1,087,992,011.45	1,731,920,628.99
Sub-total of cash outflows from operating activities	15,472,089,602.65	18,982,261,443.66
Net cash flow from/used in operating activities	7,424,636,587.15	-1,233,256,091.12

Consolidated cash flow statement (continued)

For the three months ended March 31, 2023

Items	The first quarter of 2023 (January – March) RMB	The first quarter of 2022 (January – March) RMB
II. Cash flows from investment activities:		
Cash received from the recovery of investments		
Cash received from acquisition of investment income		
Net amount of cash received from disposal of fixed assets, intangible assets and other long-term assets	109,481.25	32,400.00
Net cash received from disposal of subsidiaries and other business units		
Other cash received relating to investing activities		
Subtotal of cash inflows from investment activities	109,481.25	32,400.00
Cash paid for acquisition of fixed assets, intangible assets and other long-term assets	408,268,709.75	580,519,489.73
Cash paid for investments		
Net increase in pledge loans		
Net cash paid for acquisition of subsidiaries and other business units		
Other cash paid relating to investment activities		
Subtotal of cash outflows from investment activities	408,268,709.75	580,519,489.73
Net cash flows from/used in investment activities	-408,159,228.50	-580,487,089.73
III. Cash flows from financing activities:		
Cash received from absorption of investments		
Including: Cash received from subsidiaries absorbing investments from minority shareholders		
Cash received from borrowings	84,578,732.32	
Other cash received relating to financing activities		
Subtotal of cash inflows from financing activities	84,578,732.32	
Cash payments for settlement of debts		
Cash paid for distributing dividends and profits or paying interests	34,494,510.03	683,094,073.23
Including: Dividends and profits paid to minority shareholders by subsidiaries	6,370,000.00	681,243,753.34
Other cash payments relating to financing activities	144,515,709.64	179,094,266.85
Sub-total of cash outflows from financing activities	179,010,219.67	862,188,340.08
Net cash flows from/used in financing activities	-94,431,487.35	-862,188,340.08

Consolidated cash flow statement (continued)

For the three months ended March 31, 2023

Items	The first quarter of 2023 (January – March) RMB	The first quarter of 2022 (January – March) RMB
IV. Effect of changes in foreign exchange rate on cash and cash equivalents	-617,894,179.16	-18,040,622.19
V. Net increase in cash and cash equivalents	6,304,151,692.14	-2,693,972,143.12
Add: opening balance of cash and cash equivalents	25,762,143,186.64	16,656,542,375.48
VI. Closing balance of cash and cash equivalents	32,066,294,878.78	13,962,570,232.36

This announcement is prepared in both Chinese and English. If there is any inconsistency or conflict between the English version and the Chinese version of this announcement, the Chinese version shall prevail.

By Order of the Board
China Tourism Group Duty Free Corporation Limited
Mr. LI Gang
Chairman

Hong Kong, April 27, 2023

As at the date of this announcement, the board of directors comprises Mr. LI Gang, Mr. CHEN Guoqiang and Mr. WANG Xuan as executive directors, and Mr. ZHANG Rungang, Mr. WANG Bin, Ms. LIU Yan and Mr. GE Ming as the independent non-executive directors.