

# 星盛商業管理股份有限公司 E-STAR COMMERCIAL MANAGEMENT COMPANY LIMITED

(Incorporated in the Cayman Islands with limited liability) Stock Code: 6668



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## **GROUP INTRODUCTION**

E-Star Commercial Management Company Limited ("**E-Star**" or the "**Company**") and its subsidiaries, together the ("**Group**") is a leading commercial property operational service provider in the Greater Bay Area with a national presence. As of 31 December 2022, the Group entered into contracts to provide services for 65 commercial property projects (including 13 consultancy services projects) located in 24 cities in the People's Republic of China ("**China**" or "**PRC**"), with an aggregate contracted gross floor area ("**GFA**") of approximately 3.700 million square meters ("**sq.m.**") (excluding the area under 13 consultancy services projects), 60.0% of which was developed or owned by independent third parties. Among them, 26 retail commercial properties have been opened with an aggregate opened GFA of approximately 1.908 million sq.m..

The Group owns a comprehensive and highly-recognised brand system, primarily including "COCO Park" for city shopping centers (城市型購物中心) targeting consumers in the city, "COCO City" and "iCO" for regional shopping centers (區域型 購物中心) targeting consumers within a five-kilometer radius from such shopping centers, "COCO Garden" for community shopping centers (社區型購物中心) targeting consumers within a one-to-three-kilometer radius from such shopping centers and "Top Living (第三空間)" for its high-end home furnishing shopping center. In addition, the Group owns various brands for themed shopping areas (主題館) within commercial properties, covering home living, family and children, women and fashion, sports and fitness, as well as catering and socialising scenarios.

The Group has been widely recognised in the market for its brand system and operating strength and also received various honours. According to the China Index Academy, the Group was ranked 10th among the "2022 Top 100 Commercial Property Companies in China" in terms of overall strength, and awarded the "2022 China Top 10 Commercial Property Operator" (2022年中國商業地產運營十強企業), the "2022 Remarkable Brand for Commercial Property Operation in China" (2022中國商業地產運營優秀品牌) and the "2022 Top 10 Commercial Property Companies in China in Terms of Brand Value" (2022中國商業地產公司品牌價值Top10); the COCO Park brand was also awarded the "2022 Top10 Commercial Property Project in China in Terms of Brand Value" (2022中國商業地產項目品牌價值Top10). With great market expansion capabilities and stable business operation capacities, the Group was awarded the "2022 Pioneer • Enterprise with Excellent Influence in Digital and Intelligent Operation" (2022年度引光者•數智化運營卓越影響力企業) by Winshang.com in 2022; Shenzhen Futian Galaxy COCO Park (深圳福田星河COCO Park) was also awarded the "Annual Landmark Project for Night Economy" (年度夜經濟地標項目) in Golden Censer Prize for Commercial Properties in China (中國商業地產金鼎獎).

On a mission to "build prosperous cities with business acumen (以商業智慧構築城市繁榮)", the Group will be forward-looking, decisive, aggressive and creative with a high starting point, focus on the business opportunities and development concerned by customers, provide competitive products and services and continue to create outstanding value for consumers, partners, and shareholders.

# **CORPORATE INFORMATION**



## **DIRECTORS**

### **Executive Directors**

Mr. Huang De-Lin Benny *(Chairman)* Mr. Tao Muming *(Chief Executive Officer)* 

Mr. Niu Lin (resigned on 30 September 2022)

Ms. Wen Yi

#### **Non-executive Directors**

Mr. Guo Limin

Mr. Huang De'An Tony

## **Independent non-executive Directors**

Mr. Zhang Liging

Mr. Guo Zenali

Mr. Tse Yat Hong

## **AUDIT COMMITTEE**

Mr. Tse Yat Hong (Chairman)

Mr. Guo Limin

Mr. Guo Zengli

#### **REMUNERATION COMMITTEE**

Mr. Guo Zengli (Chairman)

Mr. Guo Limin

Mr. Tse Yat Hong

#### **NOMINATION COMMITTEE**

Mr. Huang De-Lin Benny (Chairman)

Mr. Guo Zengli

Mr. Zhang Liqing

## **COMPANY SECRETARY**

Mr. Wong Kai Hing (resigned on 10 June 2022)

Ms. Xu Jing (appointed on 10 June 2022)

## **AUTHORISED REPRESENTATIVES**

Mr. Wong Kai Hing (resigned on 10 June 2022)

Ms. Wen Yi

Ms. Xu Jing (appointed on 10 June 2022)

## **REGISTERED OFFICE**

71 Fort Street

PO Box 500

George Town

Grand Cayman

KY1-1106

Cayman Islands

### PLACE OF BUSINESS IN HONG KONG

1201-02, 12th Floor

Agricultural Bank of China Tower

50 Connaught Central

Hong Kong

# PRINCIPAL PLACE OF BUSINESS IN THE PRC

32nd Floor, Building A

Galaxy World

1 Yabao Road

Longgang District, Shenzhen

**Guangdong Province** 

PRC

## PRINCIPAL SHARE REGISTRAR

Appleby Global Services (Cayman) Limited

71 Fort Street

PO Box 500

George Town

Grand Cayman

KY1-1106

Cayman Islands

## HONG KONG BRANCH SHARE REGISTRAR

Tricor Investor Services Limited 17/F, Far East Finance Centre

16 Harcourt Road

Hong Kong

#### **PRINCIPAL BANKS**

China CITIC Bank, Shenzhen Branch

China Construction Bank, Shenzhen Jianshe Road Branch

Bank of China, Shenzhen Zhongxin Branch

## **AUDITOR**

Deloitte Touche Tohmatsu

Registered Public Interest Entity Auditors

35th Floor, One Pacific Place

88 Queensway

Hong Kong

## **COMPLIANCE ADVISOR**

China Securities (International) Corporate Finance

Company Limited

18th Floor, Two Exchange Square

8 Connaught Place

Central

Hong Kong

### COMPANY'S HONG KONG LEGAL ADVISOR

Sidley Austin

#### **COMPANY'S WEBSITE**

www.g-cre.com

# **AWARDS**

## **AWARDS AND RECOGNITIONS**

The table below sets forth a selection of the notable awards and accreditations we received:









(2)











(4)



**(6)** 



- 2022 "2022 Top 100 Commer
  - "2022 Top 100 Commercial Property Companies in China" (10th)

(China Index Academy)

- 2022
  - "2022 China Top 10 Commercial Property Operators" (6th)

(China Index Academy)

- (3) 2022
  - "2022 Top 10 Commercial Property Companies in China in Terms of Brand Value" (4th)

(China Index Academy)

- **4** 2022
  - "2022 Remarkable Brand of Commercial Property Operation in China"

(China Index Academy)

- **(5)** 2022
  - "Excellent Commercial Property Enterprise 2021-2022"

(Winshang.com)

- 6 2022
  - "Annual TOP 100 List of Retail Commercial Property Enterprises in Terms of Comprehensive Strength"

(Winshang.com)

- 7 2022
  - "2022 China TOP 20 Real Estate Commercial Management in Terms of Comprehensive Strength"

(CRIC Asset Management (克而瑞●資管))

# **AWARDS**







8













(11)



(13)



8 2022

"2022 Pioneer•Enterprise with Excellent Influence in Digital and Intelligent Operation"

(Winshang.com)

9 2022

"Most Valuable Real Estate and Property Company"

(Zhitong Finance and Royal Flush Finance)

(10) 2022

"Best Digital Investor Relations Award"

(Excellent IR (卓越IR))

(11) 2022

"Growth Value Award of the Year"

(Gelonghui.com)

(12) 2022

COCO Park,
"2022 Top 10 Commercial Property Projects in
China in Terms of Brand Value" (4th)

(China Index Academy)

(13) 2022

Shenzhen Futian Galaxy COCO Park, "'Annual Landmark Project for Night Economy' in Golden Censer Prize for Commercial Properties in China"

(Winshang.com)

(14) 2022

Shenzhen Futian Galaxy COCO Park, "2021 Star List of New Renovation Shopping Malls (2021年度新調改購物中心星秀榜)"

(Mall China (中購聯))

## CHAIRMAN'S STATEMENT

#### **2022 REVIEW**

2022 was proved to be a stormy year, with the black swan effect lingering as we entered the third year of the COVID-19 pandemic. Although China managed to contain the spread of the pandemic in the early stages of the outbreak and keep the economy running in a normal way, with the outbreak of the Omicron mutant strain, the lockdown measures were restarted in several major cities in China, putting the economic recovery under multiple pressures in 2022. In the commercial real estate market, the historic low of customer traffic and the increasing difficulties in brand network expansion also made 2022 a real dilemma for the industry.

In response to the recuring outbreaks of COVID-19 and the complex and dynamic internal and external environment, we adopted corresponding strategies in a timely manner and made every effort to explore a breakthrough path to meet the new requirements, including further improving our market expansion, tenant sourcing and organizational structure, so as to reduce the impact on operating results and performance.

As a sector heavily associated with human well-being, shopping centers are becoming increasingly prominent in the urban business landscape. Adhering to the mission of "building prosperous cities with business acumen" (以商業智慧構築城市繁榮), the Group has launched various commercial spaces and lifestyle contents integrating comprehensive service capabilities. In 2022, the Group's earnings per share attributable to shareholders achieved RMB15.15 per share. The board of directors of the Company resolved to declare a final dividend of HK\$0.07 per share, representing a payout ratio of approximately 62% for the year after taking into account the interim dividend (2022 interim dividend: HK\$0.035 per share).

Adhering to the expansion strategy of "deepening the development of the Greater Bay Area, developing the Yangtze River Delta and expanding into the central and western regions", in 2022, the Group entered into commercial operation service contracts in respect of five third party projects, including Maoming Xinyi Galaxy COCO City (茂名信宜星河COCO City), Jining Galaxy COCO City (濟寧星河COCO City), Jining Galaxy iCO (濟寧星河iCO), Shanshui Outlets - Liu'an Galaxy COCO City (山水奥萊·六安星河COCO City) and Zhuhai Lai Lai Galaxy COCO City (珠海來來星河COCO City). As at 31 December 2022, the Group's contracted GFA reached 3.70 million sq.m., 60.0% of which were third party projects, reflecting the Group's marketability and industry recognition.

Meanwhile, in 2022, the Group successfully ushered in the grand opening of four projects, including Enshi Galaxy COCO City (恩施星河COCO City), Jiaxing Galaxy COCO City (嘉興星河COCO City), Guannan Hengji Galaxy COCO City (灌南恆基星河COCO City) and Guangzhou Dachong Galaxy COCO Garden (廣州大涌星河COCO Garden), unleashing business appeal of "COCO" in different cities.

## CHAIRMAN'S STATEMENT



#### **2023 OUTLOOK**

Looking forward, opportunities and challenges will coexist in the market in 2023. Regarding the future development of E-Star, I also have some thoughts that I would like to share with you. In general, there are three key aspects as follows:

## I. Move with consumers and "play" to create the future

It is fundamental to have a "customer mindset" to do business, which means to be people-oriented, to break through the fixed and self-conscious thinking and stereotype, and act in consumers' position. Given the huge consumer market and increasingly diversified consumer scenarios, as an operator of shopping centers, we must always identify consumer needs, listen to customer voices, study customer behaviors, take content as priority to meet the spiritual needs of customers and create one reason after another for them to visit our shops.

More importantly, we must establish deeper emotional bonds with consumers by constantly exploring content co-creation, providing appropriate content and services at different stages and moving with consumers, allowing consumers to feel at home. In respect of the consumer market in China, the "Generation Z" is gradually becoming the major driver of future consumption trends. As a commercial property operator, we are constantly digging deeper into what young people of "Generation Z" like, and getting to know what to play, how to play and how to play well, so that we can "play" to create the future together with consumers.

#### II. Data-driven, open and empowering

In order to achieve precise project positioning and secure the targeted customer base, we are committed to the establishment of a digital business platform. We hope that E-Star can become a data-driven, open and empowering asset-light operation platform in the future.

We are going to use data as a gripper to drive the brand to match consumers' needs, identify communication touchpoints for and facilitate the conclusion of transactions between the two sides. Identifying the most suitable, instead of the best, is vital for doing business; and doing business cannot be based on experience only, but also on data-assisted decision-making. Only by leveraging the intelligence to empower business development can we better follow the trend and realize more accurate marketing.

For example, we will continue to perform real-time monitoring in respect of sales data and customer traffic data by using digital operation systems to lay a foundation for the refined operation of shopping centers and provide timely support to shops; and also develop the new operation model of intelligent business via on-line and digitalized consumer profiling, enabling intelligentized omni-scenario data management, business mix restructuring and targeted marketing, thus improving the overall operational efficiency.

## CHAIRMAN'S STATEMENT

## III. Continuous operation for maximum value

Throughout history, we have experienced countless epidemics and disasters, none of which have stopped our aspiration for a better life; looking ahead, business is associated with people's livelihood and well-being, and as long as people's aspiration for a better life remains unchanged, business will always have a chance. Opportunities are always structural, and for enterprises, whenever there is a challenge, there is also an opportunity. In the current environment, in comparison with size and speed, resilience becomes a more valuable quality for companies.

Shopping centers are always changing and being diversified, and we are proud to be able to move forward on this path with determination, witnessing and experiencing the development of the commercial real estate market in China. Shenzhen Futian Galaxy COCO Park (福田星河COCO Park) has opened a new chapter of park-like shopping centers in China. With nearly 20 years of exploration and accumulation, and from multiple locations in Shenzhen to multiple locations nationwide, we have developed "COCO Park", "COCO City", "iCO", "COCO Garden" and other core brands to proactively explore more possibilities of commercial space, people and cities. Each "COCO" is a symbol of our passion for urban development and pursuit of a better life.

Focusing on a larger market, securing leading resources and improving quality put forward higher requirements on the basics of a company. Therefore, we must operate and develop in a sustainable and resilient manner in order to create maximum value. As a commercial management company operating the largest number of shopping centers in Shenzhen, we have the advantage of scale and experience in operating benchmark projects in the core cities of the Greater Bay Area, and in the future, we will also focus on "big operations" by generating synergies among multiple projects based on cross-regional brand collaboration and promoting the true implementation of joint brand development strategies. We will also continue to enhance our digital operation capabilities through in-depth integration with various business scenarios to provide customers with a high-quality shopping experience, tenants with effective management services and landlords with substantial operating income. In the coming years, we will continue to work hard step by step and improve our comprehensive strength to make us better every day.

Last but not least, I would like to express my gratitude to the shareholders and investors of E-Star for their continuous support and trust, as well as their willingness to accompany our growth, and give us space for development and courage to forge ahead. Though 2023 is still full of challenges, on behalf of E-Star, I hereby undertake that we will do our best to live up to everyone's expectations.

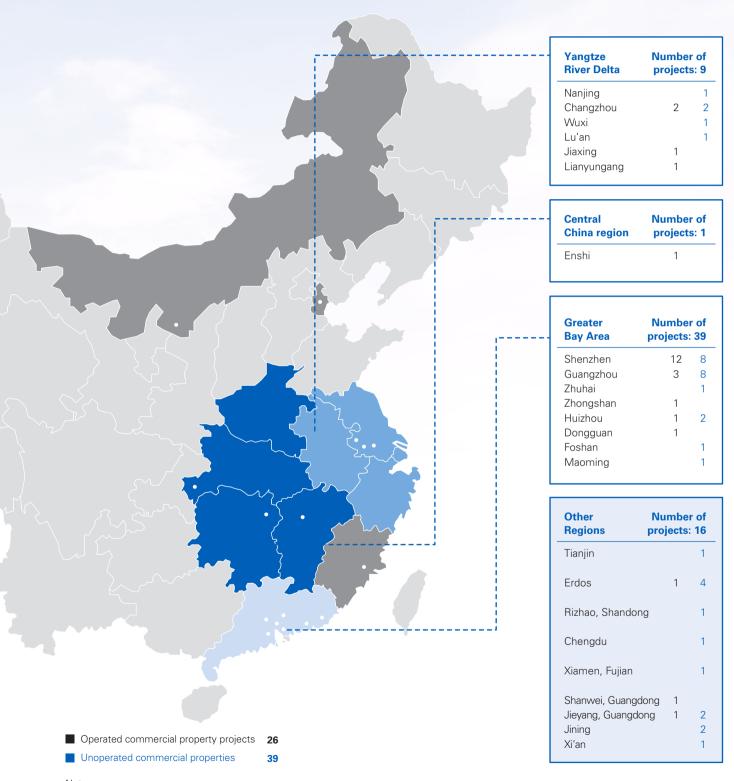
**Huang De-Lin Benny** 

Chairman

30 March 2023

# **OVERVIEW OF BUSINESS**

As of 31 December 2022, the Group entered into contracts to provide services for 65 commercial property projects located in 24 cities in China



# Note:

<sup>1.</sup> Operated area and contracted area do not include the GFA of 13 consultancy service projects



## **BUSINESS REVIEW**

The Group is a commercial property operational service provider focusing on improving the results of operations of commercial properties, primarily shopping centers, shopping streets and commercial complex, for property owners through its professional management. Its commercial property operational services comprise:

- positioning, construction consultancy and tenant sourcing services: primarily including market positioning, business planning consultancy, design and construction consultancy and tenant sourcing services;
- operational management services: primarily including formulating operation strategies, conducting marketing and promotional events, tenant management services, property management services and rent collection services;
- property leasing services: including sublease of commercial spaces in the commercial properties managed under the sublease service model to tenants; and
- value-added services: primarily including management of common areas in the shopping centers which customers can rent for a short period for pop-up shops and promotional settings, and management of advertising spaces, such as LED boards and interior and exterior facades of the shopping centers.

The Group provides commercial property operational services under three operational models, namely, the entrusted management service model, the brand and management output service model and the sublease service model. Under different operational models, the Group has different levels of involvement in the management of commercial properties and provides different combinations of services to different customer groups:



## **Entrusted management service model**

Under this model, it was entrusted by the property owners with full authority to manage the commercial properties. The Group employs the entire management team, including the general project manager and members of functional departments.

- Services: The Group provides (i) positioning, construction consultancy and tenant sourcing services, (ii) operational management services and (iii) value-added services.
- Customers: The Group's customers include (i) property owners, (ii) tenants and (iii) relevant customers in respect of value-added services.
- Revenue sources: The Group's revenue sources include (i) fixed fees for market positioning, design and construction
  consultancy and tenant sourcing services from property owners, (ii) a pre-agreed percentage of the revenue or
  profit, and/or a fixed fee, for operational management services from property owners, (iii) management fees for
  operational management services from tenants and (iv) common area use fees for valued-added services from
  relevant customers.
- Cost structure: The Group bears the operating costs of managing the commercial property.

The entrusted management service model offers the Group a higher level of autonomy in managing the project, which it believes that it can achieve better operating results and increase its revenue, and limits its credit risk as certain cash flows may pass through.



## Brand and management output service model

Under this model, the Group, as professional managers, manages commercial properties for the property owners. It only employs the core management team to the projects, usually consisting of the general project manager and/or heads of certain functional departments. The property owner is responsible for employing most of the project personnel. The core management team assigned by the Group will lead and supervise the project personnel employed by property owners in managing the project.

- Services: The Group's services include (i) market positioning, design and construction consultancy and tenant sourcing services and (ii) operational management services.
- Customers: The Group's customers only include property owners.
- Revenue sources: The Group's revenue sources include (i) fixed fees for positioning, construction consultancy and tenant sourcing services from property owners and (ii) a pre-agreed percentage of the revenue and/or profit, and/or a fixed fee, for operational management services from property owners.
- Cost structure: The Group only bears its staff costs related to the projects, a portion of which will be reimbursed by the property owners, and the property owners bear the operating costs of managing the commercial properties.

Under this model, the Group does not need to inject substantial capital and human resources, which results in a generally higher gross profit margin as compared to the other two models and facilitates its fast geographic expansion.



## Sublease service model

Under this model, the Group leases the commercial property from the property owner and subleases commercial spaces within the commercial property to tenants. The Group is solely responsible for the management and operating results of the commercial property, and employs the entire management team of the project.

- Services: The Group's services include (i) property leasing services, (ii) operational management services and (iii) value-added services.
- Customers: The Group's customers include (i) tenants and (ii) relevant customers in respect of value-added services.
- Revenue sources: The Group's revenue sources include (i) rent from tenants, (ii) management fees for operational
  management services from tenants and (iii) common area use fees for value-added services from relevant
  customers.
- Cost structure: The Group bears the operating costs of managing the commercial properties and pays rent to the property owner periodically.

Under the sublease service model, the Group may offer to renovate or decorate the commercial property in accordance with the lease agreement with the property owner. The sublease service model can maximise the Group's income from a project, which at the same time exposes it to higher risks. As a result, the Group takes a very prudent approach in adopting the sublease service model and consider adopting such model for projects with high growth potential.

With reference to the evaluation on the projects and requirements of the property owners, the Group flexibly chooses diversified cooperation models, such as entrusted management, brand and management output and sublease service, during its cooperation with the related parties and third parties, and has achieved good operating results. In 2022, the related parties of the Group contributed a new contracted area of 32,000 sq.m. to the Group. Meanwhile, the Group further expands its project portfolio in the market in an active manner. A total of 5 commercial operation service agreements in relation to third-party projects were entered into throughout the year, contributing a new contracted area of 408,000 sq.m..

The table below sets forth new projects in relation to which commercial operation service contracts were entered into by the Group during the year ended 31 December 2022.

	Commercial property	Location	Property owner	Operational model	Date of contract	Shopping mall (000' sq.m.)	Car park (000' sq.m.)	Total GFA in operation (000' sq.m.)
Galax	y Holding Group Co., Ltd. ("Galaxy Holding") a	nd its associat	es					
1	Asian Financial Center (亞洲金融中心)	Guangzhou	Galaxy Holding and its associates	Brand and management output	November 2022	31	1	32
						31	1	32
Indep	endent Third Party Property Developers							
1	Xinyi Galaxy COCO City (信宜星河COCO City)	Maoming	Independent Third Party property developers	Brand and management output	January 2022	80	-	80
2	Jining Galaxy COCO City (濟寧星河COCO City)	Jining	Independent Third Party property developers	Entrusted management	March 2022	77	-	77
3	Jining Galaxy iCO (濟寧星河iCO)	Jining	Independent Third Party property developers	Entrusted management	March 2022	67	-	67
4	Shanshui Outlets ● Lu'an Galaxy COCO City (山水奥萊 • 六安星河COCO City)	Lu'an	Independent Third Party property developers	Brand and management output	June 2022	76	-	76
5	Zhuhai Lailai Galaxy COCO City (珠海來來星河COCO City)	Zhuhai	Independent Third Party property developers	Brand and management output	September 2022	68	40	108
						368	40	408
Total						399	41	440

The table below sets forth the breakdown of the Group's total contracted GFA and number of commercial properties as at the dates by operational model for the years indicated:

	As of 31 Dece	ember 2022	As of 31 December 2021		
	Number of properties	Contracted GFA	Number of properties	Contracted GFA	
		(000'sq.m.)		(000'sq.m.)	
Entrusted management service	13	965	18	1,182	
Brand and management output service	45	2,323	63	2,491	
Sublease service	7	412	3	227	
Total	65	3,700	84	3,900	

#### Note:

- (1) Contracted GFA as of 31 December 2022 and 31 December 2021 excluded the GFA of 13 and 32 consultancy service projects, respectively. The decrease of 19 consultancy projects was primarily due to the decrease in the Group's preliminary consultancy service projects as impacted by the real estate market.
- (2) In 2022, through negotiation with the related parties, the Group changed the operation model of 4 projects in preparation (i.e. Shenzhen Galaxy WORLD COCO Park Phase II (深圳星河WORLD COCO Park二期), Shenzhen Guangming Galaxy COCO City (深圳光明星河COCO City), Nanjing Galaxy COCO City (南京星河COCO City), and Jiangyin Galaxy COCO City (江陰星河COCO City)) from "entrusted management service" to "sublease service" and calculated the sublease rental by way of percentage rental (without fixed rental).
- (3) In 2022, the Company adjusted its strategy in a timely manner with changes in the real estate industry. Conducting an in-depth survey on all projects and based on comprehensive assessment from the perspective of its interests as a whole, the Company took the initiative to negotiate with the owners of 6 projects (i.e. Zhanjiang Galaxy COCO City (湛江星河COCO City), Nanchang Boneng Galaxy iCO (南昌博能星河iCO), Nanchang Shanglian Galaxy COCO Park (南昌商聯星河COCO Park), Shanghai Bowan Lanyun Galaxy COCO City (上海博萬蘭韻星河COCO City), Putian Galaxy COCO Park (莆田星河COCO Park) and Ningxiang Galaxy COCO City (寧鄉星河COCO City)) and completed the rescission of contracts. Focusing more resources on the development and improvement of quality projects will facilitate the Company's high-quality and sustainable development.

As of 31 December 2022, the Group provided services to 65 commercial property projects (including 13 consultancy service projects), with a contracted GFA of approximately 3.700 million sq.m. (excluding the area under 13 consultancy service projects). The reserve of consultancy service projects lays the foundation for the subsequent transformation into sustainable operation projects, and also provides continuous impetus for the stable growth of the Group.

The table below sets forth a breakdown of the Group's total contracted GFA as at the dates, and total revenue from its continuing operations by geographic region for the years indicated:

	As of/for the year ended December 31,							
		2022			2021			
		contracted				contracted		
		GFA <sup>(5)</sup>	Revenue			GFA <sup>(5)</sup>	Revenu	е
	No. of				No. of			
	properties	sq.m.	RMB	%	properties	sq.m.	RMB	%
	(in thousands, except for numbers of properties and percentages)							
Greater Bay Area <sup>(1)</sup>	39	1,803	457,541	81.4	57	1,587	494,707	86.5
- Shenzhen	20	836	421,090	74.9	21	845	423,177	74.0
Yangtze River Delta <sup>(2)</sup>	9	540	55,186	9.8	9	531	36,784	6.4
Central China region <sup>(3)</sup>	1	142	14,690	2.6	4	413	10,285	1.8
Other regions(4)	16	1,215	34,437	6.2	14	1,369	30,433	5.3
Total	65	3,700	561,854	100.0	84	3,900	572,209	100.0

#### Notes:

- (1) Include Shenzhen, Guangzhou, Zhongshan, Huizhou, Foshan, Zhuhai, Dongguan and Maoming.
- <sup>(2)</sup> Include Shanghai, Nanjing, Changzhou, Wuxi, Jiaxing, Lianyungang and Lu'an.
- (3) Include Nanchang, Enshi and Changsha.
- (4) Include Shanwei, Jieyang, Tianjin, Putian, Xi'an, Ordos, Chengdu, Rizhao, Xiamen, Zhanjiang and Jining.
- (5) Contracted GFA as of 31 December 2022 and 31 December 2021 excluded the GFA of 13 and 32 consultancy service projects, respectively.

The table below sets forth average occupancy rate and GFA in operation of retail commercial property that commenced operation as at 31 December 2022.

	4	. (1)	As at 31 December 2022 Area of
	As at 31 D		shopping 
	Average occ	upancy rate	centers in
Product category	2022	2021	operation
	%	%	(000′ sq.m.)
COCO Park	96.0	98.3	208
COCO City and iCO	91.1	92.4	976
Others	94.8	95.0	268
Total	92.5	94.0	1,452(2)

The occupancy rate is based on internal records and is calculated by dividing the actual leased area of retail commercial properties at the end of each relevant period by the available leased area. The occupancy rate is only applicable to retail commercial properties that the Group has provided tenant solicitation services, and the occupancy rate may fluctuate in different periods within a year.

The area excludes car parking.



# **Projects in Operation**

The table below sets forth the opened retail commercial property projects of the Group during the year ended 31 December 2022:

						Total		
	Commercial property	Location	Opening date	Shopping Mall	Car Park	GFA in operation	Operational model	Property owner
			(Month-Year)	(sq.m.)	(sq.m.)	(sq.m.)		
1.	Shenzhen Futian Galaxy COCO Park (North) (深圳福田星河COCO Park(北區))	Shenzhen	September 2006	45,987	21,658	67,645	Entrusted management service	Galaxy Holding and its associates
2.	Shenzhen Galaxy Top Living (深圳星河第三空間)	Shenzhen	May 2007	27,988	-	27,988	Entrusted management service	Galaxy Holding and its associates
3.	Shenzhen Longgang Galaxy COCO Park (深圳龍崗星河COCO Park)	Shenzhen	September 2012	79,506	94,871	174,377	Entrusted management service	Galaxy Holding and its associates
4.	Shenzhen Longhua Galaxy COCO City (深圳龍華星河COCO City)	Shenzhen	November 2014	45,182	123,222	168,404	Entrusted management service	Galaxy Holding and its associates
5.	Shenzhen Galaxy WORLD • COCO Park (深圳星河WORLD • COCO Park)	Shenzhen	September 2018	39,721	-	39,721	Entrusted management service	Galaxy Holding and its associates
6.	Shenzhen Futian Galaxy COCO Park (South) (深圳福田星河COCO Park (南區))	Shenzhen	July 2020	43,239	-	43,239	Entrusted management service	Galaxy Holding and its associates
7.	Shenzhen Galaxy Legend Project (深圳星河傳奇項目)	Shenzhen	August 2020	17,316	-	17,316	Entrusted management services	Galaxy Holding and its associates
8.	Shenzhen Galaxy Center (深圳星河中心)	Shenzhen	April 2008	72,605	-	72,605	Brand and management output service	Galaxy Holding and its associates
9.	Shenzhen Longhua Galaxy iCO (深圳龍華星河iCO)	Shenzhen	December 2015	54,037	-	54,037	Brand and management output service	Independent Third Party property developers
10.	Changzhou Galaxy International Phase III Project (常州星河國際三期項目)	Changzhou	August 2016	16,990	-	16,990	Brand and management output service	Galaxy Holding and its associates
11.	Guangzhou Nansha Jinzhou Galaxy COCO Garden (廣州南沙金洲星河COCO Garden)	Guangzhou	October 2016	10,812	-	10,812	Brand and management output service	Galaxy Holding and its associates
12.	Huizhou Galaxy COCO Garden (惠州星河COCO Garden)	Huizhou	September 2017	32,899	9,135	42,034	Brand and management output service	Galaxy Holding and its associates
13.	Puning Galaxy COCO City (普寧星河 COCO City)	Jieyang	October 2017	284,100	-	284,100	Brand and management output service	Independent Third Party property developers
14.	Ordos Galaxy COCO City (鄂爾多斯星河COCO City)	Ordos	October 2017	81,522(1)	-	81,522	Brand and management output service	Independent Third Party property developers
15.	Shanwei Galaxy COCO City (汕尾星河COCO City)	Shanwei	February 2018	74,800	65,000	139,800	Brand and management output service	Independent Third Party property developers
16.	Shenzhen Longgang Galaxy iCO (深圳龍崗星河iCO)	Shenzhen	December 2018	33,370	-	33,370	Brand and management output service	Independent Third Party property developers
17.	Shenzhen Smart-Convergence Galaxy COCO Garden (深圳智薈星河COCO Garden)	Shenzhen	June 2019	19,930	-	19,930	Brand and management output service	Galaxy Holding and its associates
18.	Shenzhen Shajing Galaxy COCO Garden (深圳沙井星河COCO Garden)	Shenzhen	August 2020	8,557	-	8,557	Brand and management output service	Galaxy Holding and its associates
19.	Zhongshan Tianyi Galaxy COCO City (中山天奕星河COCO City)	Zhongshan	November 2020	86,938	64,790	151,728	Brand and management output service	Independent Third Party property developers
20.	Dongguan Galaxy COCO Garden (東莞星河COCO Garden)	Dongguan	October 2021	10,901	-	10,901	Brand and management output service	Galaxy Holding and its associates

	Commercial property	Location	Opening date (Month-Year)	Shopping Mall (sq.m.)	Car Park (sq.m.)	Total GFA in operation (sq.m.)	Operational model	Property owner
21.	Enshi Galaxy COCO City (恩施星河COCO City)	Enshi	May 2022	91,000	51,000	142,000	Brand and management output service	Independent Third Party property developers
22.	Guangzhou Nansha Dachong Galaxy COCO Garden (廣州南沙大涌星河COCO Garden)	Guangzhou	October 2022	18,029	-	18,029	Brand and management output service	Galaxy Holding and its associates
23.	Guannan Hengji Galaxy COCO City (灌南恆基星河COCO City)	Lianyungang	October 2022	100,000	26,000	126,000	Brand and management output service	Independent Third Party property developers
24.	Asian Financial Center Project (亞洲金融中心項目)	Guangzhou	November 2022	31,301	938	32,239	Brand and management output service	Galaxy Holding and its associates
25.	Changzhou Wujin Hutang Galaxy COCO City (常州武進湖塘星河COCO City)	Changzhou	August 2016	43,632	-	43,632	Sublease service	Galaxy Holding and its associates
26.	Jiaxing Galaxy COCO City (嘉興星河 COCO City)	Jiaxing	July 2022	81,504	-	81,504	Sublease service	Independent Third Party property developers
	Total			1,451,866	456,614	1,908,480		

#### Notes:

(1) The phase I of Ordos Galaxy COCO City (鄂爾多斯星河COCO City) was temporarily closed due to an accident, which caused a decrease in GFA in operation of 48,000 sq.m..

#### **WORK PLAN FOR 2023**

In 2023, against the creation of the "year of operation", the Group will focus on the dual improvement of quality and efficiency, in order to achieve the high-quality development of the Group. As such, the core focus of the Group in 2023 will be on the following three aspects:

### I. To insist on operation for a long run and to create the "year of operation"

The Group has always insisted on its operation for a long run and will be committed to creating the "year of operation" in 2023.

- 1. Many measures to stabilize and support business will be carried out to improve the occupancy rate of projects: in 2023, the Group will further identify strategic collaboration opportunities and reinforce the "one for more (一 帶多)" capability of the brand to provide brand reserve and support for projects in preparation. Meanwhile, the Group will make great efforts to promote the introduction of new brands and innovative forms of business so as to achieve the target occupancy rate of not less than 95%.
- 2. The needs of consumers will be further identified to pave a solid foundation for the competitiveness of products: in 2023, the Group will continue to follow the hot spots in the industry to create product features. The Group will adhere to its principle of "one policy for one store" and it will refine its investigation and research on consumers, so as to breakthrough in product innovation. At the same time, the Group will pursue good balance between innovative design and cost control and ensure high quality of projects built, in order to enhance consumers' experience and loyalty.

3. Return to the essence of operation and carry out operation in a refinement manner: from the perspective of "altruistic thinking", "user thinking" and "craftsmanship spirit", the Group will, on one hand, achieve standardization in areas such as communication mechanics, digital operation and smart operation to lay a foundation of efficient operation. On the other hand, the Group will enhance the value of the members' management system to make it the "cornerstone" for ensuring the performance of shopping malls. Meanwhile, the Group will return to the essence of operation and help projects to conclude and solidify their own operational highlights so as to form operational characteristics, create benchmark commercial tenants such as "million yuan stores" and "ten million yuan stores" in various projects, and enable performance improvement.

# II. To conduct the "high-quality opening of projects" through win-win collaboration with the priority of efficiency

In 2023, the Group plans to complete the grand openings of 5 to 7 projects. For such purpose, the Group will continue to secure the opening of the projects in preparation as scheduled through the working mechanism of "dedicating a specified team responsible for opening-related matters".

Putting priority on efficiency, the Group promotes collaboration in three levels of "headquarters, region and project". Meanwhile, leveraging on the synergy effect from the cooperation across various functions and starting with preliminary services such as project positioning, design consultation and engineering consultation, the Group targets to maintain the novelty of project design and the rationality of engineering layout from the source. Through the strategy of "one policy for one store", the Group achieves "local operation" of projects and secures the accuracy of project positioning, which facilitates precise tenant sourcing and could eventually achieve high-quality opening of the projects in preparation.

# III. To achieve the "high-quality expansion" in a focused and orderly manner with the priority of quality.

Taking into account the combined effect of the ranking of commercial charm of cities, the management radius of the Company and the strategic layout, the Group conducts optimized classification of the first-tier and second-tier cities previously determined and designates 4 "breakthrough cities" in the first tier, 23 "cities for further development" in the second tier and 8 "reserve cities".

In 2023, under the development strategy of the "priority of quality", the Group will focus on the first-tier and second-tier cities previously determined to continue to acquire premium projects. It will focus on core cities and achieve high-quality expansion. For cities other than the first-tier and second-tier cities at a lower administrative level but with a high potential, the Group will seek cooperation with local projects with unique location advantages to seize market opportunities in a rapid and precise manner. Through forward-looking positioning, tenant sourcing and operation, the Group is expected to develop local projects with first-mover advantages and influence.

All in all, during 2023, the Group will implement all works at our pace as scheduled through above-mentioned measures, committed to developing a batch of benchmarking projects with strong influence in the cities or regions where such projects are located, and ultimately form a healthy development that "one project will be successful should it commence and the next will be better than the last".

#### **FINANCIAL REVIEW**

#### Revenue

During the year ended 31 December 2022, the Group's revenue amounted to approximately RMB561.9 million, representing a year-on-year decrease of approximately 1.8%.

The table below sets forth the breakdown of the Group's total revenue by revenue model for the years indicated:

	Year ended 31 December				
	2022		2021		
	RMB'000	%	RMB'000	%	
Entrusted management services	381,701	67.9	351,650	61.5	
Brand and management output services	137,904	24.6	198,495	34.7	
Sublease services	42,249	7.5	22,064	3.8	
Total	561,854	100.0	572,209	100.0	

- Entrusted management services: For the year ended 31 December 2022, revenue from entrusted management services amounted to approximately RMB381.7 million, representing a year-on-year increase of approximately 8.5%, accounted for approximately 67.9% of the Group's total revenue. The revenue from entrusted management service was increased due to the increase in the revenue from positioning, construction consultancy and tenant sourcing services provided as a result of the increase in the revenue from commercial operational management services of projects in operation and the increase in the number of projects under entrusted management during the preparation stage.
- Brand and management output services: For the year ended 31 December 2022, revenue from brand and management output services amounted to approximately RMB137.9 million, representing a year-on-year decrease of approximately 30.5%, accounted for approximately 24.6% of the Group's total revenue. The decrease in revenue from brand and management output services was primarily attributable to the decrease in the number of preliminary consultation services projects of the Group as affected by the real estate market, which caused the decrease in the revenue from positioning, construction consultancy and tenant sourcing services provided.
- Sublease services: For the year ended 31 December 2022, revenue from sublease services amounted to approximately RMB42.2 million, representing a year-on-year increase of approximately 91.5%, accounted for approximately 7.5% of the Group's total revenue. The increase in revenue from sublease services was mainly due to the increase in operating income as a result of the grand opening of Jiaxing Galaxy COCO City (嘉興星河 COCO City) in July 2022.

#### **Cost of Services**

For the year ended 31 December 2022, the Group's cost of services amounted to approximately RMB248.8 million, representing a year-on-year increase of approximately 2.9%, which was primarily attributable to the increase in operating cost as a result of the grand opening of the sublease projects of Jiaxing Galaxy COCO City (嘉興星河COCO City) in July 2022 and the increase in the depreciation of right-of -use assets recognised in accordance with HKFRS 16.



## **Gross Profit and Gross Profit Margin**

As a result of the foregoing, for the year ended 31 December 2022, the Group's gross profit amounted to approximately RMB313.0 million, representing a year-on-year decrease of approximately 5.3%.

The table below sets forth the gross profit contribution by each operational model for the Group's commercial property operational services and the respective gross profit margins for the years indicated:

	Year ended 31 December				
	2022		2021		
		<b>Gross profit</b>		Gross profit	
	<b>Gross profit</b>	margin	Gross profit	margin	
	RMB'000	%	RMB'000	%	
Entrusted management services	205,686	53.9	172,559	49.1	
Brand and management output services	101,134	73.3	148,820	75.0	
Sublease services	6,219	14.7	9,053	41.0	
Total/Overall	313,039	55.7	330,432	57.7	

For the year ended 31 December 2022, the Group's gross profit margin amounted to 55.7%, representing a decrease of approximately 2.0 percentage points as compared with 57.7% for the year ended 31 December 2021, primarily attributable to the decrease in revenue contribution from brand and management output services with relatively higher gross profit margin for the year ended 31 December 2022 and the decrease in gross profit margin of the sublease projects affected by the pandemic and newly opened projects.

- Entrusted management services: For the year ended 31 December 2022, the gross profit margin amounted to 53.9%, representing an increase of 4.8 percentage points as compared with approximately 49.1% for the same period of 2021. The increase in the gross profit margin was mainly due to (1) the higher gross profit margin as a result of the increase in the revenue from operational management services of projects in operation, coupled with effective cost controls; and (2) the higher gross profit margin as a result of the increase in the revenue from the preliminary positioning, construction consultancy and services during the preparation stage resulting from the increase in the number of projects in preparation in the first half of the year.
- Brand and management output services: For the year ended 31 December 2022, the gross profit margin remained relatively stable as compared with the same period of 2021.
- Sublease services: For the year ended 31 December 2022, the gross profit margin amounted to approximately 14.7%, representing a decrease of approximately 26.3 percentage points as compared with approximately 41.0% for the same period of 2021, the decrease in the gross profit margin was primarily due to the implementation of the merchant support plan and reduction in rentals during the outbreak of COVID-19 pandemic, as well as the rentfree operating period granted to merchants in the newly opened Jiaxing Galaxy COCO City (嘉興星河COCO City) and relatively stable leasing costs, resulting a decrease in gross profit margin.

#### Other Income

For the year ended 31 December 2022, other income amounted to approximately RMB40.0 million, representing a year-on-year increase of approximately 28.5%, primarily attributable to the increased bank interest income as a result of the increase in the average balance of deposits in banks.

#### Other Gains and Losses

For the year ended 31 December 2022, other gains amounted to approximately RMB15.5 million, mainly represents foreign currency exchange gains.

## Impairment Losses under Expected Credit Loss Model, Net of Reversal

For the year ended 31 December 2022, the Group's impairment losses under expected credit loss model, net of reversal amounted to approximately RMB21.4 million, representing a year-on-year increase of approximately 108.0%, primarily attributable to the increase in the provision for expected credit loss in some projects by the Group given that the increased liquidity risk in real estate industry.

#### **Selling Expenses**

For the year ended 31 December 2022, the Group's selling expenses amounted to approximately RMB12.0 million, representing a year-on-year increase of approximately of 41.4%, primarily due to the opening of the sublease project of Jiaxing Galaxy COCO City (嘉興星河COCO City) and the increase in marketing and promotional expenses for such project.

#### **Administrative Expenses**

For the year ended 31 December 2022, the Group's administrative expenses amounted to approximately RMB82.6 million, representing a year-on-year increase of approximately 16.1%, primarily due to the increase in the expenses incurred during the preparation stage of the sublease projects, such as the increase in the depreciation of right-of-use assets recognised in accordance with HKFRS 16 in respect of the sublease projects of Jiaxing Galaxy COCO City (嘉興星河COCO City) and Xiamen Galaxy COCO Park (廈門星河COCO Park) for the period.

#### **Finance Costs**

The Group's finance costs represent interest expense on lease liabilities recognized pursuant to HKFRS 16 in respect of sublease projects. For the year ended 31 December 2022, the Group's finance costs amounted to approximately RMB23.3 million, representing a year-on-year increase of approximately of 503.3%, primarily attributable to the increase in interest expense on lease liabilities recognized in respect of the delivery of sublease projects of Jiaxing Galaxy COCO City (嘉興星河COCO City) and Xiamen Galaxy COCO Park (廈門星河COCO Park) during the year.

## **Share of Result of a Joint Venture**

For the year ended 31 December 2022, the Group's share of result of a joint venture recorded a loss of approximately RMB20.9 million, which was mainly caused by the delivery of the sublease project of Guangzhou Health Port Galaxy COCO Park (廣州健康港星河COCO Park), the expenses incurred during the preparation stage as well as the depreciation of right-of-use assets and the interest expense on lease liabilities recognized pursuant to HKFRS 16 by Guangzhou Kaixing Business Management Co., Ltd\*. (廣州凱星商業管理有限公司), a joint venture invested by the Group pursuant to the joint venture agreement entered into by the Group dated 28 July 2021.

#### **Income Tax Expenses**

For the year ended 31 December 2022, the Group's income tax expenses amounted to approximately RMB59.5 million, representing a year-on-year decrease of approximately of 13.2%. This decrease was primarily attributable to the decrease in profit before tax.



#### **Profit for the Year**

For the year ended 31 December 2022, the Group's profit for the year was approximately RMB148.9 million, representing a decrease of approximately 19.1% as compared with the profit for the year of approximately RMB183.9 million for the year ended 31 December 2021. Profit attributable to the owners of the Company amounted to approximately RMB154.3 million, representing a decrease of approximately 16.6% as compared with approximately RMB184.9 million for the year ended 31 December 2021.

#### Core Profit Attributable to the Owners of the Company

According to HKFRS 16, the Group recognizes the right-of-use assets and lease liabilities upon the delivery of the sublease projects, and commences to provide for the depreciation of the right-of-use assets and recognize the interest expense on lease liabilities. However, the actual projects still take time for decoration, preparation and tenant sourcing before they are officially put into operation and generate revenue. Therefore, the management believes that the performance excluding the influence of leasing standards will better reflect the operating results of the Company during the current period, thus the Group takes the profit attributable to the owners of the Company plus the depreciation of right-of-use assets provided and the interest expense on lease liabilities recognized, after deducting the current rent costs according to the lease contracts as core profit attributable to the owners of the Company. Core profit attributable to the owners of the Company amounted to approximately RMB198.9 million, representing an increase of approximately 6.0% as compared with approximately RMB187.6 million for the year ended 31 December 2021.

#### **Trade and Other Receivables**

The Group's trade and other receivables primarily arise from commercial property operational services within the shopping centers, shopping streets and commercial complexes. As at 31 December 2022, the Group's current portion of trade and other receivables were approximately RMB46.3 million, representing an increase of approximately 1.0% as compared with that of approximately RMB45.8 million as at 31 December 2021, primarily attributable to the increase in trade receivables of the Group.

## Financial assets at fair value through profit or loss

As at 31 December 2022, the Group had no financial assets at fair value through profit or loss as the financial products acquired in 2021 were fully redeemed during the year ended 31 December 2022.

## Trade and other payables

The Group's trade and other payables primarily represent amounts due to suppliers/subcontractors as well as related parties for the purchase of services and goods, receipts on behalf of tenants, deposits received from tenants, payroll payables and construction cost payables and others. As at 31 December 2022, the Group's trade and other payables amounted to approximately RMB208.1 million, representing a year-on-year increase of approximately 21.0% as compared with approximately RMB172.0 million as at 31 December 2021, which was mainly due to the increase in decoration project payable for sublease projects.

## **Investment properties**

The Group's investment properties refer to the leased assets recognised in accordance with HKFRS 16 in respect of subleased projects. As at 31 December 2022, the Group's investment properties amounted to approximately RMB767.5 million, representing a year-on-year increase of approximately 1,515.0% as compared with approximately RMB47.5 million as at 31 December 2021, which was mainly due to additional leased assets recognised in accordance with HKFRS 16 during the current period, namely Jiaxing Galaxy COCO City (嘉興星河COCO City) and Xiamen Galaxy COCO Park (廈門星河COCO Park).

#### **Charge of assets**

As of 31 December 2022, none of the assets of the Group were being charged.

## **Contingent liabilities**

As of 31 December 2022, the Group did not have any material contingent liabilities.

#### Liquidity and capital resources

The Group has maintained stable financial position and sufficient liquidity and bank balances. As at 31 December 2022, the Group's bank balances and cash amounted to approximately RMB482.8 million, representing an increase of approximately 8.2% as compared with that of approximately RMB446.3 million as at 31 December 2021. This was primarily attributable to the increase in the proceeds from operation of the Group for the year ended 31 December 2022, which was partly offset by decoration expenses of the sublease projects and cash dividend payments. The management believes that the Group's financial resources and future revenue will be sufficient to support the current working capital requirement and future expansion of the Group.

#### Bank loans and other borrowings

There are no bank loans and other borrowings of the Group as at 31 December 2022 (31 December 2021: Nil).

## **Gearing ratio**

Gearing ratio is calculated based on total liabilities as at 31 December 2022 divided by total assets as at 31 December 2022. As at 31 December 2022, gearing ratio was approximately 44.9%, representing a substantial increase as compared with approximately 20.5% as at 31 December 2021. This was primarily attributable to the recognition of significant amount of lease assets and lease liabilities upon the delivery of sublease projects of Jiaxing Galaxy COCO City (嘉興星河 COCO City) and Xiamen Galaxy COCO Park (廈門星河COCO Park) during the year ended 31 December 2022.

## Foreign exchange risk

The Group primarily operates in the PRC and its businesses are principally conducted in RMB. As at 31 December 2022, assets and liabilities denominated in currencies other than RMB were mainly cash and cash equivalents dominated in Hong Kong dollars or United States dollars. The Group did not enter into any forward exchange contract to hedge against foreign exchange risk, but the management will continue to monitor foreign exchange risk and adopt a prudent approach to reduce the foreign exchange risk.

### **Net Proceeds from the Listing and Over-allotment**

A total of 270,640,000 ordinary shares of HK\$0.01 each in the share capital of the Company (the "Share(s)") were issued at HK\$3.86 per Share in connection with the listing (the "Listing") of the Shares on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 26 January 2021 (the "Listing Date"), including the Overallotment Option (as defined in the prospectus of the Company dated 14 January 2021 (the "Prospectus")), with a total net proceeds of RMB841.8 million (the "Net Proceeds") raised.

By using the allocations basis as stated in the Prospectus, the Group intended to use the Net Proceeds as follows: (i) approximately 55%, or approximately RMB463 million, for pursuing strategic acquisition of and investment in other small to mid-sized commercial property operational service providers in order to scale up its commercial property operational service business and expand its commercial property operational service portfolio (the "Intended Acquisitions"); (ii) approximately 20%, or approximately RMB168.4 million, for renovation of retail commercial properties under the sublease service model; (iii) approximately 10%, or approximately RMB84.2 million, for making minority equity investment in the project companies which own quality commercial properties; (iv) approximately 5%, or approximately RMB42 million, for upgrading internet-based and information systems to raise its management service quality, reduce labour costs and improve internal control; and approximately 10%, or approximately RMB84.2 million, for its general business purpose and working capital.

Despite the Company has been actively identifying potential acquisition targets for the Intended Acquisitions, the changes in market circumstances including the market downturn of the real estate industry in the PRC from the fourth quarter of 2021 and the resurgence of the pandemic since the beginning of 2022, the Company became aware since the second quarter of 2022 that the number of acquisition targets which may be suitable for the Intended Acquisitions had substantially decreased.

Therefore, on 25 August 2022, the Board resolved to change the proposed use of the Net Proceeds in the following manner: (i) the original proposed allocation of approximately 55% of the Net Proceeds for the Intended Acquisitions will be re-allocated for lease expenses and renovation of retail commercial properties under the sublease service model; and (ii) the original proposed use of Net Proceeds for renovation of retail commercial properties under the sublease service model will be expanded to cover also lease expenses of retail commercial properties under the sublease service model (collectively, the "Intended Renovations"). For details, please refer to the interim results announcement of the Company dated 25 August 2022 (the "Announcement") and the 2022 interim report of the Company.

As of 31 December 2022, an analysis of the utilisation of Net Proceeds is as follows:

		Utilised N	et Proceeds		
Revised use of Net Proceeds as set out	Approximate amount of Net Proceeds after	Unutilised Net Proceeds as at 1 January	For the twelve months ended	Unutilised Net Proceeds as at 31 December	Expected time
in the Announcement	reallocation	2022	2022	2022	of full utilisation
For lease expenses and renovation of retail commercial properties under the sublease service model	(RMB million) 631.4	(RMB million) 614.3(1)	(RMB million)	(RMB million) 534.6	by end of 31 December 2024
To make minority investment in the project companies which own quality commercial properties	84.2	60.2	-	60.2	by end of 31 December 2024
To upgrade information technology systems to raise the Group's management service quality, reduce labor costs and improve internal control, among which:					
<ul> <li>to enhance intelligent operation data center, which includes real time remote onsite monitoring, tenant's business data analysis, operational early-warning and tenant mix optimization based on tenant's business data analysis</li> </ul>	21.0	20.2	0.6	19.6	by end of 31 December 2024
- to improve customers services	21.0	19.4	1.4	18.0	by end of 31 December 2024
For general business purpose and working capital	84.2	-	-	-	by end of 31 December 2024
Total	841.8	714.1	81.7	632.4	

(1) Opening balance being restated in accordance with the reallocation of Net Proceeds as stated in the Announcement.

As of 31 December 2022, save as disclosed above, the Directors are not aware of any material change in the planned use of the Net Proceeds. The remaining Net Proceeds which had not been utilized were deposited with licensed financial institution. The unutilised Net Proceeds and the above timeline of intended utilization will be applied in the manners disclosed by the Company. However, the expected timeline for the unutilised Net Proceeds is based on the Directors' best estimation barring unforeseen circumstances, and would be subject to change based on the future development of the Group's business and the market conditions.

### NUMBER OF EMPLOYEES AND REMUNERATION POLICIES

As at 31 December 2022, the total number of employees of the Group was 826 (2021: 436). The significant increase was mainly due to the increase in the self-managed property services and projects in preparation. Employees are remunerated according to their qualifications and experience, job nature and performance, and under the pay scales aligned with market conditions. Other benefits to employees include medical scheme, insurance coverage, retirement schemes, share option scheme and award of restricted share units under the restricted share unit scheme adopted by the Company on 4 November 2021.

# **FUTURE PLANS FOR MATERIAL INVESTMENTS AND CAPITAL ASSETS**

The Company did not have other plans for material investments or capital assets as at the date of this report.

# SIGNIFICANT INVESTMENTS HELD, MATERIAL ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES

The Company has no significant investments held and no material acquisitions or disposals of subsidiaries, associates and joint ventures during the year ended and as at 31 December 2022.



As of the date of this annual report, the Board consists of three executive directors of the Company (the "**Directors**"), two non-executive Directors and three independent non-executive Directors.

## **DIRECTORS**

#### **Executive Directors**

Mr. Huang De-Lin Benny (黃德林), aged 39, was appointed as the Director on 13 September 2019 and was redesignated as the executive Director and the chairman of the Board on 20 December 2019. He is also the chairman of the nomination committee of the Company. He is primarily responsible for the overall business development, formulation and implementation of business strategies of the Group. He joined the Group in October 2014 as the deputy general manager of Shenzhen Galaxy Commercial Property Group Co., Ltd.\* (深圳市星河商置集團有限公司) ("Galaxy Commercial Property Group"), where he has been primarily responsible for assisting the day-to-day operation, as well as in charge of the investment department and corporate planning department of the Group.

Prior to joining the Group, from August 2008 to September 2014, Mr. Huang De-Lin Benny worked as an assistant to general manager in Shenzhen Galaxy Suhuo Park Industrial Co., Ltd.\* (深圳市星河蘇活公園實業有限公司) ("Galaxy Suhuo Park Industrial"), a property developer founded and controlled by Mr. Huang, the ultimate controlling shareholder of the Company, where he was primarily responsible for assisting the day-to-day operation of such company. Since February 2015, Mr. Huang De-Lin Benny has also been working in Galaxy Holding Group Co., Ltd.\* (星河控股集團有限公司) ("Galaxy Holding"), a comprehensive investment group controlled by Mr. Huang, with his current position as vice president to the director and was primarily responsible for assisting in daily operation of Galaxy Holding.

Mr. Huang De-Lin Benny has been the vice chairman of Shenzhen Chaoshan Junior Chamber of Commerce (深圳市潮汕青年商會) since November 2019. He obtained a bachelor's degree in business administration from York University in Canada in June 2008. He also obtained a master's degree in enterprise management from Peking University HSBC Business School (北京大學匯豐商學院) in the People's Republic of China ("**PRC**") in July 2016.

Mr. Huang De-Lin Benny is the brother of Mr. Huang De'An Tony, the non-executive Director.

**Mr. Tao Muming** (陶慕明), aged 62, was appointed as the executive Director and president on 20 December 2019 and is primarily responsible for overseeing business development, implementation of business strategies and the day-to-day operations of the Group. He joined the Group in October 2014 as the general manager of Galaxy Commercial Property Group and subsequently served as a director in May 2016, where he was primarily responsible for the day-to-day operations of the Group.

Prior to joining the Group, from September 1993 to January 2012, he worked in Shenzhen China Merchants Real Estate Co., Ltd. (深圳招商房地產有限公司), a property development company, with his last position as a general manger in commercial property center. From January 2012 to June 2012, he worked in Shenzhen China Merchants Commercial Property Investment Co., Ltd. (深圳招商商置投資有限公司), a property management company, with his last position as deputy general manager. From July 2012 to September 2014, Mr. Tao worked as a general manager at Galaxy Suhuo Park Industrial, a property developer, where he was primarily responsible for overall management of such company.

Mr. Tao was awarded various honors and awards, including 2013 Chinese Commercial Real Estate Influential Person (2013年度中國商業地產風雲人物) by Chinese Commercial Real Estate Golden Awards Evaluation Committee (中國商業地產金座標獎評選委員會) in 2013, China Commercial Property Influential Person (中國商業地產影響力人物) by China Commercial Real Estate Summit (中國商業地產行業發展論壇) in 2016, Times Person (時代人物) by China Experience Commercial Real Estate Development Forum (中國體驗式商業地產發展論壇) in October 2018, Mall China Golden Mall Awards 2019 Professional Leader Award (中購聯2019年度購物中心行業專業領袖獎) by China Shopping Center Development Association of Mall China (中購聯購物中心發展委員會) in 2019 and Chinese Commercial Real Estate Industry Development Award (中國商業地產行業發展推動獎) by China Commercial Real Estate Summit in April 2019.

Mr. Tao obtained a bachelor's degree in electrical engineering and automation from Nanchang University (南昌大學) (formerly known as Jiangxi Institute of Technology (江西工學院)) in the PRC in January 1982. He also obtained Engineer Certification recognized by the Bureau of Jiangxi Electricity and Industry (江西省電力工業局) in September 1989.

Ms. Wen Yi (文藝), aged 54, an executive Director and the general manager of financial management center, was appointed as the executive Director, deputy general manager and financial director on 20 December 2019 and is primarily responsible for the overall accounting management, information technology systems management, legal affairs and contract management of the Group. She joined the Group as the director of financial management department of Galaxy Commercial Property Group in October 2014 and has held senior positions within the Group, including the assistant to general manager, deputy general manager and director.

Prior to joining the Group, from March 1987 to December 1997, Ms. Wen worked in the financial department of Hunan Dong'an Department Store Textile Group Co., Ltd. (湖南省東安縣百貨紡織品集團有限公司), a department store. From December 2002 to August 2004, Ms. Wen worked in Shenzhen Minrun Agriculture Product Delivery Chain Commercial Co., Ltd. (深圳市民潤農產品配送連鎖商業有限公司), a supermarket chain, where she was primarily responsible for financial management. From August 2004 to July 2005, Ms. Wen worked as a director of financial management department settlement center in Shenzhen Yihaojia Commercial Chain Co., Ltd. (深圳易好家商業連鎖有限公司), a home appliance chain, where she was primarily responsible for financial settlement management. From August 2005 to March 2007, Ms. Wen worked as financial director in Shenzhen Lilian Sun Department Store Co., Ltd. (深圳市利聯太陽百貨有限公司), a department store, where she was primarily responsible for financial management. From April 2007 to May 2012, Ms. Wen worked in Galaxy Suhuo Park Industrial with her last position as a vice director of the financial department and was primarily responsible for financial management. From May 2012 to September 2012, Ms. Wen worked as a director of the financial department in Sanya Ocean Sonic Group Co., Ltd. (三亞海韻集團有限公司), a commercial service company where she was primarily responsible for financial management. In September 2012, Ms. Wen rejoined Galaxy Suhuo Park Industrial with her last position as chief of the financial management department and was primarily responsible for financial management.

Ms. Wen obtained a diploma in computerized accounting from Hunan Radio and TV University (湖南廣播電視大學) in the PRC in June 2000. She also obtained a master's degree in business administration from the University of Wales in Britain in November 2013. She obtained the qualification of accountant recognized by Ministry of Finance of the PRC (中華人民 共和國財政部) in May 1997.

## **Non-executive Directors**

**Mr. Guo Limin (**郭立民), aged 60, was appointed as the non-executive Director on 20 December 2019. He is also a member of the audit committee and remuneration committee of the Company. Mr. Guo is primarily responsible for providing guidance for the overall development of the Group.

From August 1998 to January 2003, Mr. Guo worked as a deputy director of Development and Reform Commission of Shenzhen Municipality (深圳市發展和改革委員會) (formerly known as Development and Planning Bureau of Shenzhen Municipality (深圳市發展計畫局)), a governmental department coordinating the economic and social development of Shenzhen, where he was primarily responsible for the daily operation of the department. From January 2003 to April 2004, Mr. Guo worked as the chairman of Shenzhen Airport (Group) Co., Ltd. (深圳市機場(集團)有限公司), an airport company, where he was primarily responsible for the decision-making and the overall management. From May 2003 to May 2004, Mr. Guo worked as the chairman of Shenzhen Airport Co., Ltd. (深圳市機場股份有限公司), a subsidiary of Shenzhen Airport (Group) Co., Ltd., whose shares are listed on the Shenzhen Stock Exchange (stock code: 000089), where he was primarily responsible for the decision-making and the overall management. In April 2004, Mr. Guo was appointed as the chairman of State-owned Assets Supervision and Administration Commission of the People's Government of Shenzhen Municipal (深圳市人民政府國有資產監督管理委員會), a governmental department supervising the state-owned assets, where he was primarily responsible for the daily operation of the department. From August 2009 to February 2012, Mr. Guo worked as a chairman of the board in Shum Yip Group Ltd. (深業集團有限公司), a real estate development company, where he was primarily responsible for the decision-making and the overall management. From February 2012 to August 2017, Mr. Guo worked as a director of the Bureau of Industry and Information Technology of Shenzhen (深圳市工業和信息化局) (formerly known as Economy, Trade and Information Commission of Shenzhen Municipal (深圳市經濟貿易和信息化委員會)), a governmental department providing development strategies and policy for industrial and information technology industry, where he was primarily responsible for the daily operation of the department.

Factorial Section 1

Mr. Guo obtained a bachelor's degree in chemical engineering from Beijing University of Chemical Technology (北京化工大學) in the PRC in July 1985. He also obtained a master's degree in international trade from Hunan University (湖南大學) in the PRC in December 1999 and an executive master of business administration (EMBA) degree from The Hong Kong University of Science and Technology (香港科技大學) in Hong Kong in June 2012. He also obtained the qualification of senior engineer granted by Central Research Institute of China Chemical Science and Technology (化學工業部科學技術研究總院).

Mr. Huang De'An Tony (黃德安), aged 41, was appointed as the non-executive Director on 20 December 2019. Mr. Huang De'An Tony is primarily responsible for providing guidance for the overall development of the Group. From February 2008 to January 2023, he has been serving in Galaxy Holding as executive vice president, where he has been primarily responsible for assisting the overall operation management of Galaxy Holding. Since January 2023, he has served in Galaxy Holding as president, fully presiding over the day-to-day operation of Galaxy Holding.

Mr. Huang De'An Tony obtained a bachelor's degree in architecture from Ryerson University in Canada in June 2005. He obtained a master's degree in business administration from Sun Yat-sen University (中山大學) in the PRC in December 2010. He also obtained an executive master of business administration (EMBA) degree from Cheung Kong Graduate School of Business in the PRC in September 2014.

Mr. Huang De'An Tony is the brother of Mr. Huang De-Lin Benny, the executive Director.

## **Independent non-executive Directors**

**Mr. Zhang Liqing** (張禮卿), aged 59, was appointed as the independent non-executive Director on 21 December 2020. He is also a member of the nomination committee of the Company. Mr. Zhang is primarily responsible for providing independent advice on the operations and management to the Board.

Since July 1987, he has been engaged in teaching and research in Central University of Finance and Economics (中央 財經大學) (formerly known as Central Institute of Banking and Finance (中央財政金融學院)) in the PRC. He became an associate professor and professor in Central University of Finance and Economics in 1994 and 1999, respectively.

Mr. Zhang has been a consultant of PricewaterhouseCoopers China since January 2020. He has also been an external supervisor of China Minsheng Bank Corp., Ltd. (中國民生銀行股份有限公司), a commercial bank in the PRC whose shares are listed on the Stock Exchange (stock code: 1988) and the Shanghai Stock Exchange (stock code: 600016) since October 2020. From February 2008 to September 2015, Mr. Zhang served as an independent director in Chongqing Three Gorges Bank Co., Ltd. (重慶三峽銀行股份有限公司), a commercial bank in Chongqing. From December 2008 to April 2015, Mr. Zhang served as an independent non-executive director in CSC Financial Co., Ltd. (中信建投證券股份有限公司), a full-service investment bank in the PRC whose shares are listed on the Stock Exchange (stock code: 6066) and the Shanghai Stock Exchange (stock code: 601066). From March 2011 to September 2018, Mr. Zhang also served as an independent director in Poly Real Estate Group Co., Ltd. (保利發展控股集團股份有限公司), a real estate development company whose shares are listed on the Shanghai Stock Exchange (stock code: 600048). From September 2016 to August 2021, Mr. Zhang served as an independent non-executive director in Gome Finance Technology Co., Ltd. (國美金融科技有限公司), a financial factoring and financial leasing company whose shares are listed on the Stock Exchange (stock code: 0628). Mr. Zhang was an independent director of Zhejing Shaoxing Ruifeng Rural Commercial Bank Co., Ltd. (浙江紹興瑞豐農村商業銀行股份有限公司), a commercial bank, from April 2016 to December 2021.

Mr. Zhang obtained a bachelor's degree in global economics, a master's degree in economics and a doctor's degree in global economics from Renmin University of China (中國人民大學) in July 1984, November 1988 and January 2003, respectively. He is an executive member of the fifth executive council of the China International Finance Society (中國國際金融學會) and China Urban Financial Society (中國城市金融學會) and a vice president of China Society of Global Economics (中國世界經濟學會).

**Mr. Guo Zengli** (郭增利), aged 53, was appointed as the independent non-executive Director on 21 December 2020. He is also the chairman of the remuneration committee of the Company and a member of the audit committee and nomination committee of the Company. Mr. Guo is primarily responsible for providing independent advice on the operations and management to the Board.

From July 1992 to March 1994, Mr. Guo worked at Chinese Academy of business scientific. From March 1994 to March 2001, Mr. Guo worked at Ministry of Internal Trade of the PRC (中華人民共和國國內貿易部) with his last position as a commissioner of commercial development center management department. From April 2001 to April 2008, Mr. Guo worked as a general manager in Beijing Xundian Technology Co., Ltd. (北京訊典科技有限公司), where he was primarily responsible for the industry research of the shopping center websites. Since April 2008, Mr. Guo has worked as a general manager in Beijing Mall China Information Technology Co., Ltd. (北京中購聯信息技術有限公司), a shopping center industry service company, where he is primarily responsible for the overall management and operation of such company.

Mr. Guo obtained an associate's degree in economics management from Beijing Youth Politics College (比京青年政治學院) in July 1992. He also obtained a master's degree in economics from Party School of the Central Committee of the Communist Party of China (中共中央黨校) in the PRC in July 2002. He obtained the qualification certificate of speciality in intermediate commercial economic management granted by MOHRSS. Currently, he is a vice president of China Shopping Center Development Association of Mall China and a vice president of China Federation of Urban Commercial Outlets Construction Administration (中國城市商業網點建設管理聯合會).

Mr. Tse Yat Hong (謝日康), aged 53, was appointed as the independent non-executive Director on 21 December 2020. He is also the chairman of the audit committee of the Company and a member of the remuneration committee of the Company. Mr. Tse is primarily responsible for providing independent advice on the operations and management to the Board.

From January 1994 to May 2000, Mr. Tse worked in an international accounting firm. From June 2000 to May 2019, Mr. Tse worked as the chief financial officer in Shenzhen International Holdings Limited (深圳國際控股有限公司), whose shares are listed on the Stock Exchange (stock code: 0152), where he was primarily responsible for the overall financial management and capital market operation of such company. From August 2000 to March 2008, Mr. Tse also worked as the company secretary of Shenzhen International Holdings Limited. From September 2004 to September 2007, Mr. Tse worked as a joint company secretary of Shenzhen Expressway Company Limited (深圳高速公路股份有限公司).

Mr. Tse is currently an independent non-executive director of China Bohai Bank Co., Ltd. (渤海銀行股份有限公司) (stock code: 9668), Radiance Holdings (Group) Company Limited (金輝控股(集團)有限公司) (stock code: 9993), China Huirong Financial Holdings Limited (中國匯融金融控股有限公司) (stock code: 1290), whose shares are all listed on the Stock Exchange. Mr. Tse served as a non-executive director of Shenzhen Expressway Company Limited from January 2009 to December 2017, whose shares are listed on the Stock Exchange (stock code: 0548) and the Shanghai Stock Exchange (stock code: 600548). Mr. Tse also served as an independent non-executive director of Sky Light Holdings Limited from December 2017 to November 2022, whose shares are listed on the Stock Exchange (stock code: 3882).

Mr. Tse obtained a bachelor's degree in science from Monash University in Australia in April 1992. He is a Fellow of the Hong Kong Institute of Certified Public Accountants (HKICPA) and a FCPA of CPA Australia.



#### **SENIOR MANAGEMENT**

Ms. Li Li (李莉), aged 46, an assistant president of the Company and Galaxy Commercial Property Group, is in charge of merchants center and operation management center.

Prior to joining the Group, she served as the head of human resources department of Shenzhen Friendship Shopping Center Co., Ltd. (深圳友誼商廈有限公司) from July 1999 to July 2001, head of the customer service department of American President Lines from July 2001 to June 2003, and the assistant president of Maoye International Holdings Limited and its related companies (a company listed on the Stock Exchange, stock code: 00848.HK) from June 2003 to October 2021, primarily responsible for the operation and management of commercial projects. From July 2016 to July 2018, she served as a director of Maoye Commercial Co., Ltd. (a related company of Maoye International Holdings Limited and a company listed on the Shanghai Stock Exchange, Stock Code: 600828).

Ms. Li obtained a bachelor's degree in international economics and trade from Nankai University (南開大學) in June 1999. In November 2017, she obtained a master's degree of business administration at China Europe International Business School (中歐國際工商學院). And in September 2017, she obtained the qualification certificate of board secretary issued by the Shanghai Stock Exchange.

**Mr. Lan Yong (**蘭勇), aged 45, an assistant president and the general manager of the product management center, is in charge of the product management center.

Prior to joining the Group, from June 2002 to June 2006, Mr. Lan served as a project architect at Dalian Architectural Design Institute (大連市建築設計院), responsible for project design management. From July 2006 to November 2020, Mr. Lan served as the project leader of Wanda Commercial Planning Institute (萬達集團商業規劃院), the head of Wanda Cinema Design Department (萬達院線設計部), the head of technical management department of Wanda Hotel Design Institute (萬達酒店設計院), the deputy director of the chief engineer office and the director of the building office of Wanda Commercial Planning Institute, the deputy general director of the general health and wellness department and the head of the design team of Wanda Medical Industry Group (萬達醫療產業集團), the director of cultural tourism building office of Wanda Cultural Tourism Planning Institute (萬達文旅規劃院) of Wanda Cultural Tourism Group (萬達文旅集團), the executive deputy general manager of the design department, the deputy general manager of the Commercial Planning Center and head of the design department of Wanda Commercial Management Group (萬達商業管理集團).

Mr. Lan obtained a five-year bachelor's degree in architecture from Huazhong University of Science and Technology (華中科技大學) in July 2002.

Mr. Ling Yun (凌雲), aged 49, the general manager of the investment development center, was appointed as the deputy general manager in March 2018 and is primarily responsible for the external projects development of the Group. Mr. Ling joined the Group as the assistant to deputy general manger of Galaxy Commercial Property Group in January 2016.

Prior to joining the Group, from October 1999 to May 2002, Mr. Ling worked as a project manager in Walmart China (Investment) Co., Ltd. (沃爾瑪中國(投資)有限公司), an investment company, where he was primarily responsible for assisting to develop new projects. From November 2004 to February 2006, Mr. Ling worked in China Resources Vanguard Co., Ltd. (華潤萬家有限公司), a retail corporation that operates supermarket chains of China Resources and a subsidiary of China Resources Beer (Holdings) Co., Ltd. (華潤啤酒(控股)有限公司), whose shares are listed on the Stock Exchange (stock code: 291), where he was primarily responsible for assisting to develop new supermarkets in South China. From April 2006 to June 2010, Mr. Ling worked in Shenzhen Jiuzhou Prospect Real Estate Co., Ltd. (深圳九洲遠景置業有限 公司), a commercial property operational service company, where he was primarily responsible for the positioning and consulting of the commercial property operational projects. From September 2012 to February 2013, Mr. Ling worked as a deputy general manager of Shenzhen Huaqiang Commercial Management Co., Ltd. (深圳華強商業管理有限公司), a real estate development and operation company and is a subsidiary of Shenzhen Huaqiang Industrial Co., Ltd. (深圳華強實業 股份有限公司), whose shares are listed on the Shenzhen Stock Exchange (stock code: 000062), where he was primarily responsible for assisting the management of such company. From July 2013 to March 2015, Mr. Ling worked in Shanghai Aegean Commercial Group Co., Ltd. (上海愛琴海商業集團) (formerly known as Shanghai Red Star Macalline Group Corporation Co., Ltd. (上海紅星美凱龍商業管理有限公司)), a commercial property operational service company focusing on shopping centers.

Mr. Ling obtained a bachelor's degree in public business management from Southwest University (西南大學) in the PRC in January 2006.

Ms. Li Xiaoqin (李小琴), aged 45, the deputy general manager of human resources administration center, was appointed as the assistant to the general manager in February 2018 and is primarily responsible for the management of human resources and administrative department of Galaxy Commercial Property Group. Ms. Li joined the Group as the director of Galaxy Commercial Property Group in November 2013.

Prior to joining the Group, from November 1999 to March 2005, Ms. Li worked as a director of human resources department in Shenzhen Galaxy Smart Living Co., Ltd. (深圳星河智善生活股份有限公司) (formerly known as Shenzhen Galaxy Property Management Co., Ltd. (深圳星河物業管理有限公司)), a property management company whose shares are quoted on National Equities Exchange and Quotations Co., Ltd. (stock code: 836397) which is also controlled by Mr. Huang, one of the controlling shareholder of the Company, where she was primarily responsible for the administration and human resources management. From March 2005 to July 2008, Ms. Li worked as a director of human resources department in Shenzhen Galaxy Real Estate Development Co., Ltd. (深圳星河房地產開發有限公司), where she was primarily responsible for the human resources management. From August 2008 to September 2014, Ms. Li worked in Galaxy Suhuo Park Industrial with her last position as the manager of the human resources department, where she was primarily responsible for the human resources management.

Ms. Li obtained a bachelor's degree in human resources management from South China Normal University (華南師範大學) in the PRC in December 2005. She also obtained the Certificate of Assistant Human Resources Manager recognized by Ministry of Human Resources and Social Security of the PRC (中華人民共和國人力資源和社會保障部) in November 2003.

# **CORPORATE GOVERNANCE REPORT**



The Company's ordinary shares of par value of HK\$0.01 each (the "Shares") were listed (the "Listing") on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 26 January 2021 (the "Listing Date") following the completion of issue of 250,000,000 new Shares at the offer price of HK\$3.86 per Share. The Board is pleased to present the corporate governance report for the Company for the year ended 31 December 2022.

### **CORPORATE GOVERNANCE PRACTICES**

The Company recognizes the importance of incorporating elements of good corporate governance in the management structures and internal control procedures of the Group so as to achieve effective accountability.

During the year ended 31 December 2022, the Company has applied the principles of good corporate governance and complied with the code provisions as set out in Part 2 of the Corporate Governance Code (the "CG Code") contained in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules"). The Company is committed to the establishment of good corporate governance practices and procedures with a view to enhancing investors' confidence in the Company and the Company's accountability. The Company therefore strives to attain and maintain effective corporate governance practices and procedures.

## COMPLIANCE WITH MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "**Model Code**") as set out in Appendix 10 to the Listing Rules as the code for dealing in securities of the Company by the Directors. Having made specific enquiry by the Company to all the Directors, the Directors confirmed that they were in compliance with the required standard as set out in the Model Code during the year ended 31 December 2022.

### **BOARD OF DIRECTORS**

The Company is committed to the view that the Board should include a balanced composition of executive Directors and independent non-executive Directors so that there is a strong independent element on the Board, which can effectively exercise independent judgment. As at 31 December 2022, the Board comprises three executive Directors, two non-executive Directors and three independent non-executive Directors.

The composition of the Board is as follows:

#### **Executive Directors**

Mr. Huang De-Lin Benny (Chairman of the Board)

Mr. Tao Muming (Chief Executive Officer)

Mr. Niu Lin (resigned on 30 September 2022)

Ms. Wen Yi

#### **Non-executive Directors**

Mr. Guo Limin

Mr. Huang De'An Tony

### **Independent non-executive Directors**

Mr. Zhang Liqing

Mr. Guo Zengli

Mr. Tse Yat Hong

The biographical details of the Directors are set out in the section headed "Directors and Senior Management" on pages 27 to 32 of this annual report.

# **CORPORATE GOVERNANCE REPORT**

Mr. Huang De-Lin Benny is brother of Mr. Huang De'An Tony.

Except as disclosed above, there is no other relationship (including financial, business, family or other material/relevant relationship(s)) between the Board members.

### **CHAIRMAN AND CHIEF EXECUTIVE OFFICER**

Code provision C.2.1 of Part 2 the CG Code stipulates that the roles of chairman and chief executive should be separate and should not be performed by the same individual.

Under the current organisation structure of the Company, Mr. Huang De-Lin Benny is the chairman of the Board and Mr. Tao Muming is the chief executive officer of the Company.

## **DIRECTORS' AND SENIOR MANAGEMENT'S LIABILITY INSURANCE AND INDEMNITY**

The Company has arranged appropriate liability insurance to indemnify the Directors and senior management of the Company for their liabilities arising out of corporate activities. The insurance coverage will be reviewed on an annual basis.

#### **BOARD MEETINGS AND COMMITTEE MEETINGS**

Code provision C.5.1 of Part 2 the CG Code stipulates that Board meetings should be held at least four times a year at approximately quarterly intervals with active participation of the majority of the Directors, either in person or through electronic means of communications.

The Board held six meetings during the year ended 31 December 2022. A summary of the attendance record of the Directors at Board meetings and committee meetings is set out below:

# Number of meeting(s) attended/number of meeting(s) held up to 31 December 2022

Name of Director	Board	Audit Committee	Remuneration Committee	Nomination Committee
Executive Directors				
Mr. Huang De-Lin Benny (Chairman of the Board)	6/6	N/A	N/A	2/2
Mr. Tao Muming (Chief Executive Officer)	6/6	N/A	N/A	N/A
Mr. Niu Lin (resigned on 30 September 2022)	4/4	N/A	N/A	N/A
Ms. Wen Yi	6/6	N/A	N/A	N/A
Non-executive Directors				
Mr. Guo Limin	6/6	4/4	1/1	N/A
Mr. Huang De'An Tony	6/6	N/A	N/A	N/A
Independent non-executive Directors				
Mr. Zhang Liqing	6/6	N/A	N/A	2/2
Mr. Guo Zengli	6/6	4/4	1/1	2/2
Mr. Tse Yat Hong	6/6	4/4	1/1	N/A

# CORPORATE GOVERNANCE REPORT



#### **GENERAL MEETING**

During the year ended 31 December 2022, two general meetings were held.

A summary of the attendance record of the Directors at general meetings is set out in the following table below:

Number of general meeting(s) attended/number of general meeting(s) held for the year ended 31 December 2022

Name of Director	the year ended 31 December 2022
Executive Directors	
Mr. Huang De-Lin Benny (Chairman of the Board)	2/2
Mr. Tao Muming (Chief Executive Officer)	2/2
Mr. Niu Lin (resigned on 30 September 2022)	1/1
Ms. Wen Yi	2/2
Non-executive Directors	
Mr. Guo Limin	2/2
Mr. Huang De'An Tony	2/2
Independent non-executive Directors	
Mr. Zhang Liqing	2/2
Mr. Guo Zengli	2/2
Mr. Tse Yat Hong	2/2

#### INDEPENDENT NON-EXECUTIVE DIRECTORS

The Board has received from each of the independent non-executive Directors a written annual confirmation of his independence pursuant to Rule 3.13 of the Listing Rules and considers each of them to be independent.

## **APPOINTMENT AND RE-ELECTION OF DIRECTORS**

Each of the executive Directors has entered into a service contract with the Company for an initial term of 3 years with effect from the Listing Date.

Each of the non-executive Directors and independent non-executive Directors has signed a letter of appointment with the Company for an initial term of 3 years with effect from the Listing Date.

All the Directors are subject to retirement by rotation and re-election at annual general meeting of the Company. Pursuant to the memorandum and articles of association of the Company (the "Articles of Association"), one-third of the Directors for the time being (or, if their number is not three or a multiple of three, then the number nearest to, but not less than, one-third) shall retire from office and be eligible for re-election at each annual general meeting of the Company, provided that every Director is subject to retirement by rotation at least once every 3 years. In addition, any new Director appointed to fill a casual vacancy or as an addition to the Board shall hold office only until the next following general meeting of the Company and shall then be eligible for re-election at that meeting.

## RESPONSIBILITIES, ACCOUNTABILITIES AND CONTRIBUTIONS OF THE BOARD AND MANAGEMENT

The Board is the primary decision making body of the Company and is responsible for overseeing the Group's businesses, strategic decisions and performance and is collectively responsible for promoting the success of the Company by directing and supervising its affairs. The Board makes decisions objectively to safeguard in the interests of the Company and its shareholders (the "**Shareholders**"). The Board has delegated the authority and responsibility for day-to-day management and operation of the Group to the senior management of the Group. Before entering into any significant transactions or commitments on behalf of the Company, senior management should obtain prior approval and authorization from the Board.

All Directors, including independent non-executive Directors, have brought a wide spectrum of valuable business experience, knowledge and professionalism to the Board for its efficient and effective functioning.

The Board has also established mechanisms to ensure independent views are available to the Board, including providing the Directors with sufficient resources to perform its duties and shall seek, at the Company's expense, independent professional advice to perform its responsibilities if necessary. The Board shall at all times comprise at least three independent non-executive Directors that represent at least one-third of the Board, such that there is always a strong element of independence on the Board which can effectively exercise independent judgment. All the Directors, including the independent non-executive Directors, are given equal opportunity and channels to communicate and express their views to the Board and have separate and independent access to the management of the Group in order to make informed decisions. The chairman of the Board will hold meetings with the independent non-executive Directors without the involvement of other Directors at least annually to discuss any issues and concerns. Any Director or his/her associate who has a conflict of interest in a matter to be considered by the Board will be dealt with by a physical Board meeting rather than by written resolutions. Such Director will be required to declare his/her interests before the meeting and abstain from voting and not counted towards the quorum on the relevant resolutions. Independent non-executive Directors who, and whose associates, have no interest in the matter should attend the Board meeting. The Board has reviewed and considered that the mechanisms are effective in ensuring that independent views and input are provided to the Board during the year ended 31 December 2022.

#### **BOARD COMMITTEES**

The Board has established three committees, namely, the audit committee (the "Audit Committee"), the remuneration committee (the "Remuneration Committee") and the nomination committee (the "Nomination Committee"), for overseeing particular aspects of the Company's affairs. Each of these committees is established with defined written terms of reference. The terms of reference of each of these committees are available on the websites of the Company and the Stock Exchange.

#### **Audit Committee**

The Company has established the Audit Committee in compliance with Rule 3.21 of the Listing Rules and the CG Code. The primary duties of the Audit Committee include, but not limited to (i) review and supervise the financial reporting precess and internal control system of the Group, risk management and internal audit; (ii) provide advice and comments to the Board; and (iii) perform other duties and responsibilities as may be assigned by the Board.

The Audit Committee comprises two independent non-executive Directors, namely Mr. Guo Zengli and Mr. Tse Yat Hong, and one non-executive Director, namely Mr. Guo Limin. Mr. Tse Yat Hong is the chairman of the Audit Committee.

For the year ended 31 December 2022, the Audit Committee held four meetings during the year to review the Group's policies on corporate governance and discussed the same with the Board, to review the Company's financial reporting system, compliance procedures, internal control and risk management systems (including operation, tenant sourcing, procurement and cost, financial control and risk management) and associated processes, and discussed the reappointment of the external auditor. The Audit Committee also reviewed the annual results announcement and annual report of the Company for the year ended 31 December 2021 and the interim results announcement and the interim report of the Company for the six months ended 30 June 2022 and the 2022 annual audit plan.



The attendance record of the Audit Committee members during the year ended 31 December 2022 is set out below:

Directors	Attended in person/ Eligible to attend
Ms. Tse Yat Hong (Chairman)	4/4
Mr. Guo Limin	4/4
Mr. Guo Zengli	4/4

During the year ended 31 December 2022, the Board had not deviated from any recommendation given by the Audit Committee on the selection, appointment, resignation or dismissal of external auditor.

There are proper arrangements for employees, in confidence, to raise concerns about possible improprieties in financial reporting, internal control and other matters.

#### **Remuneration Committee**

The Company established the Remuneration Committee in compliance with Rule 3.25 of the Listing Rules and the CG Code. The primary duties of the Remuneration Committee include, but not limited to (i) establishing, reviewing and providing advices to the Board on the policy and structure concerning remuneration of the Directors and senior management and on the establishment of a formal and transparent procedure for developing policies concerning such remuneration; (ii) determining the terms of the specific remuneration package of each Director and senior management; (iii) reviewing and approving performance-based remuneration by reference to corporate goals and objectives resolved by the Directors from time to time; and (iv) reviewing and/or approving matters relating to share schemes under Chapter 17 of the Listing Rules.

The Remuneration Committee comprises two independent non-executive Directors, namely Mr. Guo Zengli and Mr. Tse Yat Hong, and one non-executive Director, namely Mr. Guo Limin. Mr. Guo Zengli is the chairman of the Remuneration Committee.

For the year ended 31 December 2022, the Remuneration Committee held one meeting during the year to discuss and review the remuneration policy for the Directors and senior management of the Company, to assess performance of the executive Directors, and make recommendations to the Board on the remuneration packages of individual executive Directors and senior management.

The attendance record of the Remuneration Committee members during the year ended 31 December 2022 is set out below:

Directors	Attended in person/ Eligible to attend
Mr. Guo Zengli (Chairman)	1/1
Mr. Guo Limin	1/1
Mr. Tse Yat Hong	1/1

Details of the remuneration payable to each Director for the year ended 31 December 2022 are set out in Note 11 to the Consolidated Financial Statements.

The remuneration of the members of senior management by band for the year ended 31 December 2022 is set out below:

Remuneration bands (HKD)	Number of persons
1,500,001 to 2,000,000	1
2,000,001 to 2,500,000	2
3,000,001 to 3,500,000	1
Total	4

#### **Nomination Committee**

The Company has established the Nomination Committee in compliance with the CG Code. The primary duties of the Nomination Committee include, but not limited to (i) review the structure, size and composition of the Board on a regular basis and make recommendations to the Board regarding any proposed changes to the composition of the Board; (ii) identify, select or make recommendations to the Board on the selection of individuals nominated for directorship, and ensure the diversity of the Board members; (iii) assess the independence of the independent non-executive Directors; and (iv) make recommendations to the Board on relevant matters relating to the appointment, re-appointment and removal of the Directors and succession planning for the Directors.

The Nomination Committee comprises one executive Director, namely Mr. Huang De-Lin Benny, and two independent non-executive Directors, namely Mr. Guo Zengli and Mr. Zhang Liqing. Mr. Huang De-Lin Benny is the chairman of the Nomination Committee.

For the year ended 31 December 2022, the Nomination Committee held two meeting during the year to review and discuss the policy, procedures and criteria for nomination of the Directors, review and discuss the Board diversity policy and to discuss all measurable objectives set for implementing the policy and the progress made towards meeting the measurable objective in the policy, assessed the independence of independent non-executive Directors, considered the re-appointment of the retiring Directors, and reviewed the time commitment required from the Directors.

The attendance record of the Nomination Committee members during the year ended 31 December 2022 is set out below:

Directors	Attended in person/ Eligible to attend
Mr. Huang De-Lin Benny (Chairman)	2/2
Mr. Guo Zengli	2/2
Mr. Zhang Liqing	2/2

#### **Nomination Policy**

The Company has adopted a nomination policy (the "**Nomination Policy**") which sets out the selection criteria and procedures to nominate board candidates. The Nomination Policy aims to nominate suitable candidates to the Board.

Pursuant to the Nomination Policy, the Nomination Committee shall identify suitable board candidates and make recommendation to the Board, after assessing a number of factors of a candidate, including, but not limited to, reputation for integrity, accomplishment and experience, commitment in respect of available time and attention on relevant matters, independence of proposed independent non-executive Directors and diversity in all aspects. The Board shall have the final decision in relation to its nomination of any candidates to stand for election at a general meeting.

The Nomination Committee will review the Nomination Policy, as appropriate, and recommend revision to the Board for consideration and approval.



#### **Dividend Policy**

The Company has adopted a dividend policy (the "**Dividend Policy**") which aims to increase or maintain the value of dividends per share of the Company, to provide reasonable return in investment of investors, and to allow Shareholders to assess its dividend payout trend and intention.

Pursuant to the Dividend Policy, any declaration and payment as well as the amount of dividends will be subject to the Company's constitutional documents and the relevant laws. The Board intends to recommend at the relevant Shareholders' meetings an annual dividend of no less than 30% of the profits available for distribution generated in each financial year beginning from the year ended 31 December 2020. The recommendation of the payment of dividend is subject to the absolute discretion of the Board, and any declaration of final dividend for the year will be subject to the approval of the Shareholders.

The Board will continue to review and amend the Dividend Policy as appropriate and from time to time.

#### **Board Diversity Policy**

The Company has adopted a board diversity policy (the "**Diversity Policy**") which sets out the approach to achieve diversity of the Board. The Company recognizes the benefits of having a diversified Board.

The Company has adopted the Diversity Policy with the aim of achieving an appropriate level of diversity among Board members according to the circumstances of the Group from time to time. In summary, the Diversity Policy sets out that when considering the nomination and appointment of a Director, with the assistance of the Nomination Committee, the Board would consider a range of diversity of perspectives, including but not limited to the skills, knowledge, professional experience and qualifications, cultural and educational background, age, gender and the potential contributions that the candidate is expected to bring to the Board, in order to better serve the needs and development of the Company. All Board appointments will be based on merits and candidates will be considered against objective criteria, having due regard to the benefits of diversity to the Board.

As at 31 December 2022, the Board comprises of eight members, including one female executive Director. The Board will continue to take opportunities to increase the proportion of female members over time when selecting and making recommendations on suitable candidates for Board appointments. Going forward and with a view to developing a pipeline of potential successors to the Board that meets the gender diversity ratio target of having at least one female seat on the Board, the Company will (i) continue to make appointments based on merits with reference to board diversity as a whole; (ii) take steps to promote gender diversity at all levels of the Group by recruiting staff of different gender; (iii) consider the possibility of nominating female management staff who has the necessary skills and experience to the Board; and (iv) provide career development opportunities and more resources in training female staff with the aim of promoting them to the senior management or Board so that the Board will have a pipeline of female senior management and potential successors to the Board in a few years' time. Taking into account the business model and specific needs as well as the presence of one female Director out of a total of eight Board members, the Board considered that the composition of the Board satisfies the Diversity Policy. The Board targeted to keep the current level of at least 10% female representative in the Board. Nevertheless, the Nomination Committee will use its best efforts to identify and recommend female candidates to the Board for consideration for appointment as Directors from time to time.

The Nomination Committee will review the Diversity Policy from time to time to ensure its continued effectiveness.

#### CORPORATE GOVERNANCE FUNCTION

The Board has delegated the functions set out in code provision A.2.1 of Part 2 the CG Code to the Audit Committee.

The Audit Committee would review the Company's corporate governance policies and practices, training and continuous professional development of the Directors and senior management, the Company's policies and practices on compliance with legal and regulatory requirements, review and monitor the code of conduct and compliance manual applicable to employees and directors and the Company's compliance with the CG Code and disclosure in its Corporate Governance Report.

The Directors are encouraged to participate in continuous professional development to develop and refresh their knowledge and skills. The company secretary of the Company may from time to time and as the circumstances require provide updated written training materials relating to the roles, functions and duties of a director of a company listed on the Stock Exchange.

#### DIRECTORS' RESPONSIBILITY IN RESPECT OF THE FINANCIAL STATEMENTS

The Directors acknowledge their responsibility for preparing the financial statements of the Company for the year ended 31 December 2022.

The Directors are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern.

#### CONTINUOUS PROFESSIONAL DEVELOPMENT OF DIRECTORS

Directors shall keep abreast of the responsibilities as a Director and of the conduct, business activities and development of the Company.

The Company acknowledges the importance of directors participating in appropriate continuous professional development to develop and refresh their knowledge and skills to ensure that their contribution to the Board remains informed and relevant internally-facilitated briefings for the Directors have been arranged and reading material on relevant topics would be issued to the Directors where appropriate. They are encouraged to attend relevant training course at the Company's expenses.

For all newly appointed Directors, the Company would arrange a comprehensive, formal and tailored induction session on his/her appointment to ensure he/she would have a proper understanding of the Company's businesses and operations as well as his/her responsibilities under relevant statues, laws, rules and regulations as a director of a listed company. The Company will arrange regular seminars to provide Directors with updates on latest development and changes in the Listing Rules and other relevant legal and regulatory requirements from time to time. The Directors are also provided with regular updates on the Company's performance, position and prospects to enable the Board as a whole and each Director to discharge their duties.

During the year ended 31 December 2022, all of the Directors, namely, Mr. Huang De-Lin Benny, Mr. Tao Muming, Mr. Niu Lin (resigned on 30 September 2022), Ms. Wen Yi, Mr. Guo Limin, Mr. Huang De'An Tony, Mr. Zhang Liqing, Mr. Guo Zengli and Mr. Tse Yat Hong have complied with the code provision C.1.4 of Part 2 the CG Code and participated in continuous professional development including attended training relating to the Group's businesses, Listing Rules, legal and regulatory requirements and corporate governance practices, and read relevant materials to keep themselves abreast of regulatory developments and changes, to develop and refresh their knowledge and skills.



#### **AUDITOR'S RESPONSIBILITY AND REMUNERATION**

The Company appointed Deloitte Touche Tohmatsu, Certified Public Accountants, Hong Kong as the external auditor for the year ended 31 December 2022. A statement by Deloitte Touche Tohmatsu about their reporting responsibilities for the financial statements is included in the section headed "Independent Auditor's Report" of this annual report. The non-audit services provided by the Auditor mainly include professional services on interim review of financial statement, assurance service rendered in connection with continuing connected transactions and advisory on environmental, social and governance reporting requirements.

Details of the fees paid/payable in respect of the audit and non-audit services provided by Deloitte Touche Tohmatsu for the year ended 31 December 2022 are set out in the table below:

Services rendered	(RMB'000)
Auditor of the Company	1,486
Other auditor	363
Non-audit matters	539
	2,388

#### **RISK MANAGEMENT AND INTERNAL CONTROLS**

The Board acknowledges its responsibility for overseeing the Company's risk management and internal control systems and reviewing their effectiveness at least annually. The Audit Committee, on behalf of the Board, regularly reviews the scope and quality of the risk management framework and effectiveness of the internal control systems. The risk management and internal control systems are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable but not absolute assurance against material misstatement or loss.

The Group has adopted a three-tier risk management approach to identify, assess and manage different types of risks. As the first line of defense, business units are responsible for identifying, assessing and monitoring risk associated with each business or transaction. The management, as the second line of defense, defines rule sets and models, provides technical support, develops new systems and oversees portfolio management. It ensures that risks are within an acceptable range and that the first line of defense is effective. As the final line of defense, the internal audit function (either in-house or outsourced) assists the Audit Committee to review the first and second lines of defense.

The Audit Committee and management together monitor the implementation of the risk management policies (the "**Risk Management Policies**") on an ongoing basis to ensure the policies and implementation are effective and sufficient. The Group is committed to the identification, evaluation and management of significant risks including operation, tenant sourcing, procurement and cost, financial control and risk management through ongoing assessment of a risk register, by considering the likelihood and impact of each identified risk. The Company's management, under the supervision of the Board or a committee of the Board, takes reasonable steps to (i) monitor compliance with the Risk Management Policies, and (ii) when appropriate, impose and enforce appropriate disciplinary measures for violations of the Risk Management Policies.

The Group has engaged an independent internal audit consultant as an internal audit function to assist the Board and the Audit Committee in identifying and monitoring the Group's risks and internal control issues and recommend proposals for improvement. Significant risk management and internal control deficiencies will be reported to the Audit Committee and the Board on a timely basis to ensure prompt remedial actions are taken. Management and staff will execute the agreed remedial actions to mitigate the significant risk identified and to resolve material internal control defects. The internal control function will also conduct follow-up reviews regarding the implementation of the remedial actions for the correction of the internal control defects.

Through the Audit Committee, the Board has conducted a review of the effectiveness of the risk management and internal control systems of the Company in respect of the year ended 31 December 2022 covering all material controls, including financial, operational and compliance control. The Audit Committee has reviewed the adequacy of resources, staff qualifications and experience, training programmes and budget of the accounting, internal audit and financial reporting functions on an annual basis. No significant control failings or weaknesses had been identified during the reporting period. The Board considers that the existing risk management and internal control systems are reasonably effective and adequate.

The Company also maintains strict anti-corruption policies to recognize and deal with bribery and corruption and to handle corporate donation and sponsorship activities of the Group, which applies to all employees and related third parties who deal with the Group. The Company has a whistle-blowing policy that serves the purpose of establishing whistle-blowing procedures for its employees and other relevant external parties, in order to report and escalate any suspicious misconducts. In accordance with the policy, all whistle-blowers are protected from any kind of retaliation. All the information provided by the whistle-blowers will be kept strictly confidential.

#### DISCLOSURE OF INSIDE INFORMATION

The Group has in place a framework for the disclosure of inside information by reference to the Guidelines on Disclosure of Inside Information issued by the Securities and Futures Commission. The framework sets out the procedures and internal controls for the handling and dissemination of inside information in an appropriate and timely manner, such as steps to ascertain sufficient details, conduct an internal assessment of the matter and its likely impact on the Company, seek professional advice where required and verification of the facts. Before the information is fully disclosed to the public, any persons who possess the knowledge of such information must ensure strict confidentiality and must not deal in any of the Company's securities.

#### **COMPANY SECRETARY**

The company secretary of the Company (the "Company Secretary") provides advice and services to the Board in relation to the compliance with all the Board procedures and all applicable rules and regulations. The Company Secretary notifies the Board of rule amendments and updates in respect of corporate governance practices, to assist the Directors to fulfill their responsibilities.

The Company Secretary has sufficient relevant professional training during the year ended 31 December 2022 as required under Rule 3.29 of the Listing Rules.

#### SHAREHOLDERS' RIGHTS

### Convening of EGM by Shareholders

Pursuant to article 64 of the Articles of Association, the Board may, whenever it thinks fit, convene an extraordinary general meeting ("**EGM**"). General meetings shall also be convened on the written requisition of any one or more members holding together, as at the date of deposit of the requisition, shares representing not less than one-tenth of the paid up capital of the Company which carry the right of voting at general meetings of the Company. The written requisition shall be deposited at the principal office of the Company in Hong Kong or, in the event the Company ceases to have such a principal office, the registered office of the Company, specifying the objects of the meeting and signed by the requisitionist(s).

If the Board does not within 21 days from the date of deposit of the requisition proceed duly to convene the meeting, the requisitionist(s) themselves may convene the general meeting in the same manner, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to them by the Company.

#### Putting forward proposals at Shareholders' meetings

There are no provisions in the Articles of Association for the Shareholders to put forward proposals at general meetings. Shareholders who wish to put forward proposals may request the Company to convene an EGM in accordance with the procedures set out in the above paragraph headed "Convening of EGM by Shareholders".



#### **Putting Forward Enquiries to the Board and Contact Details**

For putting forward any enquiries to the Board, Shareholders may send written enquiries to the Company will not normally deal with verbal or anonymous enquiries.

Shareholders may send their enquiries or requests as mentioned above to the following:

Address: Room 1201-02, 12th Floor, Agricultural Bank of China Tower, 50 Connaught Road Central, Hong Kong

Telephone: (852) 3643 1525 E-mail address: info@chngalaxy.com

#### COMMUNICATION WITH SHAREHOLDERS AND INVESTORS RELATIONS

The Company considers that effective communication with Shareholders is essential for enhancing investor relations and investor understanding of the Group's business performance and strategies. The Company endeavours to maintain an on-going dialogue with Shareholders and the Company has established various communication channels with Shareholders, including general meeting, annual results and interim results, annual and interim reports, announcements and circulars and performance conference. To facilitate the communication between the Company and investors, the Company holds meetings, briefings and roadshows with investors and analysts from time to time. At the forthcoming annual general meeting, Directors (or their delegates as appropriate) will be available to meet Shareholders and answer their enquiries. Shareholders may also make enquires with the Company through other channels mentioned above, and provide comments and recommendations to the Directors or managements at any time. Upon receipt of written enquiries from Shareholders, the Company will make responses to the shareholders as soon as possible. In addition, the Company updates its website from time to time to keep the Shareholders updated of the recent development of the Company. The Company considers the implementation of the Shareholders' communication policy during 2022 was effective.

#### **CHANGES IN CONSTITUTIONAL DOCUMENTS**

During the year ended 31 December 2022, the Company made certain amendments to the Articles of Association to, among others, (i) bring the constitutional documents of the Company in line with the amendments made to the applicable laws of the Cayman Islands and the Listing Rules; and (ii) introduce corresponding and house-keeping changes For details, please refer to the announcement of the Company dated 16 November 2022 and the circular of the Company dated 28 November 2022. The up-to-date version of the Articles of Association is available on the respective website of the Stock Exchange and the Company.

The Board of the Company is pleased to present this annual report of Directors together with the consolidated financial statements of the Group for the year ended 31 December 2022.

#### **DIRECTORS**

The Directors who held office during the year ended 31 December 2022 and up to the date of this annual report are:

#### **Executive Directors**

Mr. Huang De-Lin Benny (Chairman of the Board)

Mr. Tao Muming (Chief Executive Officer)

Mr. Niu Lin (resigned on 30 September 2022)

Ms. Wen Yi

#### **Non-executive Directors**

Mr. Guo Limin

Mr. Huang De'An Tony

#### **Independent non-executive Directors**

Mr. Zhang Liqing

Mr. Guo Zengli

Mr. Tse Yat Hong

Biographical details of the Directors and senior management of the Company are set out in the section headed "Directors and Senior Management" on pages 27 to 32 of this annual report.

#### **GLOBAL OFFERING**

The Company was incorporated in the Cayman Islands on 13 September 2019 as an exempted limited liability company. The Shares were listed on the Main Board of the Stock Exchange on 26 January 2021.

#### **PRINCIPAL ACTIVITIES**

The Group is a leading commercial operational service provider in China with principal business lines including:

- positioning, construction consultancy and tenant sourcing services: primarily including market positioning, business
  planning consultancy, design and construction consultancy and tenant sourcing services;
- operational management services: primarily including formulating operation strategies, conducting marketing and promotional events, tenant management services, property management services and rent collection services;
- property leasing services: including sublease of commercial spaces in the commercial properties managed under the sublease service model to tenants; and
- value-added services: primarily including management of common areas in the shopping centers which customers
  can rent for a short period for pop-up shops and promotional settings, and management of advertising spaces, such
  as LED boards and interior and exterior facades of the shopping centers.

Analysis of the principal activities of the Group during the year ended 31 December 2022 is set out in the section headed "Management Discussion and Analysis" of this annual report.

#### **BUSINESS REVIEW**

A fair review of the business of the Group including an analysis of the Group's financial performance and an indication of likely future developments in the Group's business is set out in the section headed "Management Discussion and Analysis" of this annual report. These discussions form part of the Report of the Directors. The Group's key relationship with its stakeholders (including employees, customers and suppliers) who have a significant impact on the Group and on which the Group's success depends, is set out in this annual report. Events affecting the Group that have occurred since the end of the financial year ended 31 December 2022 is set out in the section headed "Important Events After The Reporting Period" in this annual report.



#### PRINCIPAL RISKS AND UNCERTAINTIES

The following list is a summary of certain principal risks and uncertainties facing the Group:

- changes in the PRC's economic conditions in general and the real estate market in particular;
- changes in disposable personal income in the PRC;
- changes in government regulations;
- changes in the supply of and demand for retail commercial operational services;
- the ability to generate sufficient liquidity internally and obtain external financing;
- the ability to recruit and train competent employees;
- the ability to select and work with suitable third-party subcontractors and suppliers;
- the ability to understand the needs of tenants in the commercial properties where we provide commercial operational services;
- the ability to adapt to new markets where we have no prior experience and in particular, whether we can adapt to the administrative, regulatory and tax environments in such markets;
- the ability to leverage our brand names and to compete successfully in new markets, particularly against the incumbent players in such markets who might have more resources and experience than we do; and
- the ability to improve our administrative, technical, operational and financial infrastructure.

However, the above is not an exhaustive list. Investors are advised to make their own judgment or consult their own investment advisors before making any investment in the Shares.

#### **ENVIRONMENTAL POLICIES AND PERFORMANCE**

The Group is committed to operate its business in compliance with applicable environmental protection laws and regulations and has implemented relevant environmental protection measures in compliance with the required standards under applicable PRC laws and regulations.

Further details of the Group's environmental policies and performance will be disclosed in the environmental, social and governance report of the Company for the year ended 31 December 2022 which will be available on the websites of the Company and the Stock Exchange.

### **COMPLIANCE WITH THE RELEVANT LAWS AND REGULATIONS**

As far as the Board and management are aware, the Group has complied in all material aspects with the relevant laws and regulations that have a significant impact on the business and operation of the Group. During the year ended 31 December 2022, there was no material breach of, or non-compliance, with applicable laws and regulations by the Group.

### **HUMAN RESOURCES AND REMUNERATION POLICY**

The Group believes that the expertise, experience and professional development of the employees contribute to the growth of the Group. The human resources department of the Group manages, trains and hires employees. As at 31 December 2022, the Group had 826 (2021: 436) employees.

The Group encourages gender diversity across its workplace. To achieve diversity at workforce level (including senior management), the Group has put in place appropriate recruitment and selection practices such that a diverse range of candidates with different age, gender and experiences are considered. As at 31 December 2022, the Company has a ratio of 65:35 males to females across its workforce. The Group is committed to achieve diversity at workforce level. It has established talent management and training programs to provide career development guidance and promotion opportunities to develop a broad and diverse pool of skilled and experienced employees.

Employees and Directors are remunerated according to their qualifications and experience, job nature and performance, and under the pay scales aligned with market conditions. The Group believes in the importance of attraction, recruitment and retention of quality employees in achieving the Group's success. Our success depends on our ability to attract, retain and motivate qualified personnel. As part of our retention strategy, we offer employees performance-based cash bonuses and other incentives in addition to base salaries including medical scheme, insurance coverage, retirement schemes, share option scheme and award of restricted share units under the restricted share unit scheme adopted by the Company on 4 November 2021. The total remuneration expenses, for the year ended 31 December 2022 were RMB182.3 million, representing an increase of 15.9% as compared to the previous year. The Group also participates in various employee social security plans for its employees, including housing provident fund, pension, medical insurance, social insurance and unemployment insurance.

#### RETIREMENT BENEFIT SCHEME

The employees of the PRC subsidiaries are members of the state-managed retirement benefits scheme operated by the PRC government. There are no provisions under the scheme whereby forfeited contributions may be used to reduce existing and future contributions. The employees of the PRC subsidiaries are required to contribute a certain percentage of their payroll to the retirement benefits scheme to fund the benefits. The only obligation of the Group with respect to this retirement benefits scheme is to make the required contributions under the scheme.

The Group also operates pension scheme under the rules and regulations of the Mandatory Provident Fund Scheme Ordinance (the "MPF Scheme") for all its qualifying employees in Hong Kong. The assets of the scheme are held separately from those of the Group, in funds under the control of trustees. Under the rule of the MPF Scheme, the employer and its employees are each required to make contributions to the scheme at rate specified in the rules. There are no provisions under the scheme whereby forfeited contributions may be used to reduce the existing level of contributions.

Details of the pension obligations of the Group are set out in Note 28 to the consolidated financial statements in this annual report.

#### CONTINUING CONNECTED TRANSACTIONS

The following transactions constituted continuing connected transactions of the Group for the year ended 31 December 2022, which are subject to the reporting and annual review requirements under Chapter 14A of the Listing Rules:

#### 1. Tenant Management Services

On 22 December 2020, the Company entered into a tenant management services framework agreement (the "Tenant Management Services Framework Agreement") with Mr. Huang Chu-Long ("Mr. Huang"), pursuant to which the Group agreed to provide (i) operational management services, including but not limited to commercial property operational management and property management services to stores and cinemas owned or operated by associates of Mr. Huang ("Mr. Huang's Companies") and located in the shopping centers managed by the Group; and (ii) management services in respect of common area of shopping centers managed by the Group to Mr. Huang's Companies for marketing and promotion activities (the "Tenant Management Services"). The Tenant Management Services Framework Agreement has a term commencing from the Listing Date to 31 December 2022.

The maximum annual amounts of service fee payable by Mr. Huang's Companies in relation to the Tenant Management Services for the year ended 31 December 2022 shall not exceed RMB18.5 million. The annual fee paid/payable by Mr. Huang's Companies in relation to the Tenant Management Services for the year ended 31 December 2022 is RMB15.8 million, which is within the aforesaid annual cap.

As the Tenant Management Services Framework Agreement was due to expire on 31 December 2022, and the Company would continue to conduct the transactions contemplated thereunder, on 17 October 2022, the Company and Mr. Huang entered into a new tenant management services framework agreement (the "New Tenant Management Services Framework Agreement"), pursuant to which the Group shall engage Mr. Huang's Companies to provide the Tenant Management Services. In addition, Mr. Huang's Companies will pay rental to the Group for the leasing of stores located at the sublease projects of the Group (the "Rental Income"). For details, please refer to the announcement of the Company dated 17 October 2022 and the circular of the Company dated 28 November 2022.

The annual caps under the New Tenant Management Services Framework Agreement for the three years ending 31 December 2025 are set out below:

	For the year ending 31 December		
	2023 RMB'000	2024 RMB'000	2025 RMB'000
Tenant Management Services	24,300	28,700	33,800
Rental Income	1,500	4,800	6,300
Total	25,800	33,500	40,100



### 2. Commercial Property Operational Services

On 22 December 2020, the Company entered into a commercial property operational services framework agreement (the "Commercial Property Operational Services Framework Agreement") with Mr. Huang, pursuant to which the Group agreed to provide to Mr. Huang's Companies commercial property operational services with respect to shopping centers and commercial complexes owned by Mr. Huang's Companies, including but not limited to (i) site selection consultancy, land sourcing assistance, construction consultancy, positioning, layout design and tenant sourcing services prior to the opening of such properties; (ii) operational management services after the opening of such properties; and (iii) licensing the Group's trademarks which will be used in the commercial properties managed by the Group with a term commencing from the Listing Date to 31 December 2022.

The maximum annual fee payable by Mr. Huang's Companies under the Commercial Property Operational Services Framework Agreement (as revised by the supplemental agreement dated 20 October 2021, details of which are set out in the announcement of the Company dated 20 October 2021 and circular of the Company dated 10 November 2021) for the year ended 31 December 2022 shall not exceed RMB236.288 million. The annual fee paid/payable by Mr. Huang's Company under the Commercial Property Operational Services Framework Agreement for the year ended 31 December 2022 is RMB158.4 million, which is within the aforesaid annual cap.

As the Commercial Property Operational Services Framework Agreement was due to expire on 31 December 2022, and the Company would continue to conduct the transactions contemplated thereunder, on 17 October 2022, the Company and Mr. Huang entered into a new commercial property operational services framework agreement (the "New Commercial Property Operational Services Framework Agreement"), pursuant to which the Group shall provide commercial property operational services to Mr. Huang's Companies with respect to shopping centers and commercial complexes owned by Mr. Huang's Companies, including but not limited to (i) positioning, design, tenant sourcing services and consultancy services (including land sourcing assistance, site selection, engineering management, marketing strategy and other consultancy services); (ii) operational management services after the opening of such properties; and (iii) licensing the Group's trademarks which will be used in the commercial properties managed by the Group. For details, please refer to the announcement of the Company dated 17 October 2022 and the circular of the Company dated 28 November 2022.

The annual caps under the New Commercial Property Operational Services Framework Agreement for the three years ending 31 December 2025 are set out below:

	For the year ending 31 December			
	2023	2024	2025	
	RMB'000	RMB'000	RMB'000	
Positioning, design, tenant sourcing and				
consultancy services	112,100	128,600	164,900	
Operational management services	116,500	153,100	185,500	
Total	228,600	281,700	350,400	

#### 3. Master Services Procurement

On 22 December 2020, the Company entered into a master services procurement agreement (the "Master Services Procurement Agreement") with Mr. Huang, pursuant to which the Group agreed to engage Mr. Huang's Companies to provide services, including but not limited to (i) property management services for properties managed or operated by the Group provided by Shenzhen Galaxy Smart Living Co., Ltd. and its subsidiaries and associates ("Galaxy Smart Living Group"); (ii) catering services to employees of the Group as the Group's employee benefits provided by Galaxy Smart Living Group; and (iii) hotel accommodation services to the Group for its employees or its clients during their business trips provided by Galaxy Holding and its associates (the "Purchased Services"). The Master Services Procurement Agreement has a term commencing from the Listing Date to 31 December 2022.

The maximum annual caps of service fee payable by the Group in relation to the Purchased Services for the year ended 31 December 2022 shall not exceed RMB23.6 million. The annual fee paid/payable by the Group in relation to the Purchased Services for the year ended 31 December 2022 is RMB4.3 million, which is within the aforesaid annual cap.

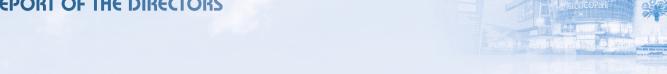
As the Master Services Procurement Agreement was due to expire on 31 December 2022, and the Company would continue to conduct the transactions contemplated thereunder, on 17 October 2022, the Company and Mr. Huang entered into a new master services procurement agreement (the "New Master Services Procurement Agreement"), pursuant to which the Group shall engage Mr. Huang's Companies to provide services, including but not limited to (i) catering and accommodation (including hotel or housing) services; and (ii) car rental services for employees or clients of the Group. In addition, the Group will lease certain premises from Mr. Huang's Companies for office use (the "Office Leasing"), all of which are expected to be short-term leases within one year. For details, please refer to the announcement of the Company dated 17 October 2022 and the circular of the Company dated 28 November 2022.

The annual caps under the New Master Services Procurement Agreement for the three years ending 31 December 2025 are set out below:

	For the year ending 31 December		
	2023	2024	024 2025
	RMB'000	RMB'000	RMB'000
Catering, accommodation and car rental services	4,600	6,000	7,700
Office Leasing and related expenses	7,400	8,200	9,300
Total	12,000	14,200	17,000

#### 4. Sales Referral Services

On 17 October 2022, the Company entered into a sales referral services framework agreement (the "Sales Referral Services Framework Agreement") with Mr. Huang, pursuant to which the Group shall provide sales referral services to Mr. Huang's Companies in respect of properties owned by Mr. Huang's Companies such as stores, office buildings and/or residential properties (the "Sales Referral Services") which allows the Group to earn revenue by leveraging on its accumulated commercial market information, quality customer resources and other commercial strengths to promote the sale of properties of Mr. Huang's Companies. The Sales Referral Services Framework Agreement has a term commencing from the 1 January 2023 to 31 December 2025. For details, please refer to the announcement of the Company dated 17 October 2022 and the circular of the Company dated 28 November 2022.



The annual caps under the Sales Referral Services Framework Agreement for the three years ending 31 December 2025 are as follows:

	For the year ending 31 December		
	2023	2024	2025
	RMB'000	RMB'000	RMB'000
Sales Referral Services	19,000	22,700	27,300

#### 5. **Sublease Services**

On 28 April 2022, the Company and Mr. Huang also entered into a sublease framework agreement (the "Sublease Framework Agreement") for a term ending on 31 December 2022, which constituted a fully exempted connected transaction under Rule 14A.76(1) of the Listing Rules. As the Sublease Framework Agreement was due to expire on 31 December 2022, and the Company would continue to conduct the transactions contemplated thereunder, on 17 October 2022, the Company and Mr. Huang entered into a new sublease framework agreement (the "New Sublease Framework Agreement"), pursuant to which the Group shall lease shopping centers and commercial complexes owned by Mr. Huang's Companies and thus pay rental fees to Mr. Huang's Companies (the "Sublease Rental").

In addition, for all new sublease agreements to be entered into with Mr. Huang's Companies pursuant to the New Sublease Framework Agreement, the Group aims to negotiate for a profit compensation clause, i.e. in the event the profit derived falls below the agreed level, Mr. Huang's Companies shall compensate the shortfall to the Company (the "Profit Compensation").

For details, please refer to the announcement of the Company dated 17 October 2022 and the circular of the Company dated 28 November 2022.

The annual caps under the New Sublease Framework Agreement for the three years ending 31 December 2025 are as follows:

	For the yea	ir ending 31 Decemb	er
	2023	2024	2025
	RMB'000	RMB'000	RMB'000
Sublease Rental to be paid to			
Mr. Huang's Companies	16,100	41,800	107,100
Profit Compensation to be received by the Group	19,300	83,600	84,900

Mr. Huang is a controlling shareholder of the Company and is therefore a connected person of the Company under the Listing Rules. Accordingly, the transactions contemplated under each of the (i) Tenant Management Services Framework Agreement, (ii) Commercial Property Operational Services Framework Agreement and (iii) Master Services Procurement Agreement (collectively, the "Agreements") constituted continuing connected transactions of the Group under Chapter 14A of the Listing Rules with effect from the Listing Date to 31 December 2022. The transactions contemplated under each of the (i) New Tenant Management Services Framework Agreement, (ii) New Commercial Property Operational Services Framework Agreement; (iii) New Master Services Procurement Agreement; (iv) Sales Referral Services Framework Agreement; and (v) New Sublease Framework Agreement will also constitute continuing connected transactions of the Group under Chapter 14A of the Listing Rules with effect from 1 January 2023.

#### **Confirmation from Independent Non-executive Directors**

Pursuant to Rule 14A.55 of the Listing Rules, the independent non-executive Directors have reviewed the Agreements, and confirmed the transactions conducted thereunder have been entered into:

- (a) in the ordinary and usual course of business of the Group;
- (b) on normal commercial terms or better; and
- (c) according to the Agreements governing them on terms that are fair and reasonable and in the interests of the Shareholders as a whole.

#### **Confirmations from the Company's Independent Auditor**

In accordance with Rule 14A.56 of the Listing Rules, the Group has engaged its auditor to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditor has issued its unqualified letter containing its findings and conclusions in respect of the aforesaid continuing connected transactions conducted by the Group for the year ended 31 December 2022 confirming that nothing has come to its attention that causes it to believe that the continuing connected transactions:

- (a) have not been approved by the Board;
- (b) were not, in all material respects, in accordance with the pricing policies of the Group if the transactions involve the provision of goods or services by the Group;
- (c) were not entered into, in all material respects, in accordance with the relevant agreement governing the transactions; and
- (d) have exceeded the cap.

A copy of the auditor's letter has been delivered by the Company to the Stock Exchange.

#### **RELATED PARTY TRANSACTIONS**

Details of the related party transactions of the Group for the year ended 31 December 2022 are set out in Note 31 to the consolidated financial statements.

The related party transactions set out in Note 31 to consolidated financial statements include related party transactions disclosed under accounting standards and related party transactions which also constitute continuing connected transactions of the Company under Chapter 14A of the Listing Rules. The related party transactions in respect of the remuneration of directors and chief executives of the Company constitute continuing connected transactions as defined in Chapter 14A of the Listing Rules. However, these transactions are fully exempt from the requirements under Chapter 14A of the Listing Rules. The related party transactions in respect of the remuneration of key management personnel (other than directors and chief executives) of the Company did not fall under the definition of connected transactions or continuing connected transactions as defined in Chapter 14A of the Listing Rules. Save as the transactions conducted under the Agreements, the Directors confirmed that all other related party transactions set out in Note 31 to the consolidated financial statements do not fall within the definition of "connected transactions" or "continuing connected transactions" under Chapter 14A of the Listing Rules (as the case may be). The Directors confirmed that they have complied with the disclosure requirements in Chapter 14A of the Listing Rules for the year ended 31 December 2022.

#### ARRANGEMENTS TO PURCHASE SHARES OR DEBENTURES

At no time during the year ended 31 December 2022 was the Company, its holding company, or any of its subsidiaries, a party to any arrangement to enable the Directors to acquire benefits by means of the acquisition of shares in, or debt securities including debentures of, the Company or any other body corporate.



#### **MAJOR CUSTOMERS AND SUPPLIERS**

Our customers primarily consist of property developers and tenants.

For the year ended 31 December 2022, the revenue amounts from the Group's five largest customers accounted for 36.4% (2021: 34.7%) of the Group's total revenue and the revenue amount from the Group's single largest customer, accounted for 31.0% (2021: 29.4%) of the Group's total revenue.

None of the Directors, Shareholders, members of senior management, the close associates of the aforementioned or any other member of the Group who owned more than 5% of the Company's issued share capital held any interest in any of the Group's five largest customers other than the Galaxy Holding and its related companies. For the year ended 31 December 2022, revenue derived from Galaxy Holdings and its related companies amounted to RMB174.2 million, accounted for 31.0% of the Group's total revenue (2021: RMB168.0 million, accounted for 29.4% of the Group's total revenue in 2021).

The Group's suppliers include companies providing comprehensive or specific property management services and property owners under our sublease service model.

For the year ended 31 December 2022, the purchases amount from the Group's five largest suppliers accounted for 14.9% (2021: 28.4%) of the Group's total purchases and the purchases amount from the Group's single largest supplier, accounted for 8.4% (2021: 17.7%) of the Group's total purchases.

None of the Directors, supervisors, their close associates or any Shareholders who, to the knowledge of the Directors, owned more than 5% of the Company's issued share capital, had any interest in any of the Group's five largest suppliers.

#### **FINANCIAL SUMMARY**

A summary of the audited consolidated results and the assets and liabilities of the Group for the last five financial years, as extracted from the audited consolidated financial statements, is set out on page 144 of this Annual Report. This summary does not form part of the audited consolidated financial statements.

#### **PRE-EMPTIVE RIGHTS**

There are no provisions for pre-emptive rights under the Articles of Association or the laws of the Cayman Islands which would oblige the Company to offer new shares on a pro-rata basis to the existing Shareholders.

#### TAX RELIEF AND EXEMPTION OF HOLDERS OF LISTED SECURITIES

The Company is not aware of any tax relief or exemption available to the Shareholders by reason of their respective holding of the Company's securities.

#### **SUBSIDIARIES**

Particulars of the Company's subsidiaries are set out in Note 35 to the consolidated financial statements.

#### PROPERTY AND EQUIPMENT

Details of movements in the property and equipment of the Company and the Group during the year ended 31 December 2022 are set out in Note 15 to the consolidated financial statements.

#### **INVESTMENT PROPERTIES**

Investment properties are mainly lease assets recognized pursuant to HKFRS 16 in respect of sublease projects (Changzhou Galaxy COCO City, Jiaxing Galaxy COCO City and Xiamen Galaxy COCO Park).

Details of the sublease projects, Jiaxing Galaxy COCO City and Xiamen Galaxy COCO Park, are as follows:

Sublease project	Location	Status	(Expected) Opening date	Shopping mall (sq.m.)	Car Park (sq.m.)	Total GFA	% of the Group's interest
Jiaxing Galaxy COCO City	Changshui Road, Nanhu District, Jiaxing City Portman Wealth Center Commercial Complex,	Opened	July 2022	81,504	-	81,504	100%
Xiamen Galaxy COCO Park	Zhanhong Road, Siming District, Xiamen City	Under preparation	Year of 2023	73,507	28,834	102,341	70%

#### SHARE CAPITAL AND SHARES ISSUED

Details of movements in the share capital of the Company for the year ended 31 December 2022 and details of the Shares issued during the year ended 31 December 2022 are set out in Note 26 to the consolidated financial statements.

#### SUFFICIENCY OF PUBLIC FLOAT

According to the information that is publicly available to the Company and within the knowledge of the Board, as at all times in the year and up to the latest practicable date prior to the issue of this annual report, the Company has maintained the public float as required under the Listing Rules.

#### **DONATION**

During the year ended 31 December 2022, the Group did not make any charitable donations.

#### **DEBENTURE ISSUED**

The Group did not issue any debenture during the year ended 31 December 2022.

#### **EQUITY-LINKED AGREEMENTS**

Other than the Share Option Scheme and RSU Scheme mentioned below, no equity-linked agreements were entered into by the Group or existed during the year ended 31 December 2022.

### **RESULTS AND DIVIDENDS**

The consolidation results of the Group for the year ended 31 December 2022 are set out on page 67 of consolidated statement of comprehensive income.

Subsequent to the end of the reporting period, the Board recommended the payment of a final dividend of HK\$0.07 per ordinary share for the year ended 31 December 2022, in an aggregate amount of approximately HK\$71,339,000. Such dividend is subject to approval by the Shareholders at the forthcoming annual general meeting of the Company (the "2023 AGM") to be convened and held on 8 June 2023. These consolidated financial statements do not reflect this dividend payable.

There is no arrangement that a shareholder of the Company has waived or agreed to waive any dividend.

#### **PERMITTED INDEMNITY**

Pursuant to the Articles of Association and subject to the applicable laws and regulations, every Director shall be indemnified and secured harmless out of the assets and profits of the Company against all actions, costs, charges, losses, damages and expenses which they or any of them may incur or sustain in or about the execution of their duty in their offices.

Such permitted indemnity provision has been in force for the year ended 31 December 2022. The Company has taken out liability insurance to provide appropriate coverage for the Directors.

#### **RESERVES**

Details of the movements in the reserves of the Group and of the Company during the year ended 31 December 2022 are set out in the consolidated statement of changes in equity and Note 37 to the consolidated financial statements. In respect of the Company, there is no reserves available for distribution under the Company Laws of the Cayman Islands as at 31 December 2022.



#### **BANK LOANS AND OTHER BORROWINGS**

There are no bank loans and other borrowings of the Group as at 31 December 2022.

#### **DIRECTORS' SERVICE CONTRACTS AND APPOINTMENT LETTERS**

Each of the executive Directors has entered into a service contract with the Company for an initial term of 3 years with effect from 11 January 2021.

Each of the non-executive Directors and independent non-executive Directors has signed a letter of appointment with the Company for an initial term of 3 years with effect from 11 January 2021.

None of the Directors has a service contract with members of the Group that is not terminable by the Group within one year without payment of compensation, other than statutory compensation.

## DIRECTORS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS OF SIGNIFICANCE

Save for the Agreements as set out under the section headed "Continuing Connected Transactions" contained in this annual report, none of the Directors nor any entity connected with the Directors had a material interest, either directly or indirectly, in any transactions, arrangements or contracts of significance to which the Company, its holding company, or any of its subsidiaries or fellow subsidiaries was a party subsisting during or at the end of the year ended 31 December 2022.

#### **DIRECTORS' INTERESTS IN COMPETING BUSINESS**

During the year, none of the Directors or their respective close associates (as defined in the Listing Rules) had any interest in a business that competed or was likely to compete, either directly or indirectly, with the business of the Group, other than being a director of the Company and/or its subsidiaries.

#### COMPENSATION OF DIRECTORS AND SENIOR MANAGEMENT

The emoluments of the Directors and senior management of the Group are decided by the Board with reference to the recommendation given by the Remuneration Committee, having regard to their skills and knowledge, their job responsibilities, level of their involvement in the Group's affairs, their individual performance and comparable market statistics.

Details of the Directors' emoluments and emoluments of the five highest paid individuals (included three directors) in the Group are set out in Note 11 and Note 12 to the consolidated financial statements.

There are no director fees for the executive Directors and the non-executive Directors. The director fee for each of the independent non-executive Directors is RMB300,000 per annum.

For the year ended 31 December 2022, no emoluments were paid by the Group to any Director or any of the five highest paid individuals as an inducement to join or upon joining the Group or as compensation for loss of office. None of the Directors has waived or agreed to waive any emoluments for the year ended 31 December 2022.

Except as disclosed above, no other payments have been made or are payable, for the year ended 31 December 2022, by the Group to or on behalf of any of the Directors.

#### CONTRACTS WITH CONTROLLING SHAREHOLDERS

Other than disclosed in the sections headed "Continuing Connected Transactions", "Related Party Transactions" and "Management Discussion and Analysis" and Note 31 to the consolidated financial statements contained in this annual report, no contract of significance was entered into between the Company or any of its subsidiaries and the controlling shareholders of the Company or any of its subsidiaries during the year ended 31 December 2022 or subsisted at the end of the year and no contract of significance for the provision of services to the Company or any of its subsidiaries by a controlling shareholder of the Company or any of its subsidiaries was entered into during the year ended 31 December 2022 or subsisted at the end of the year.

#### **DEED OF NON-COMPETITION**

On 12 January 2021, Mr. Huang entered in to a deed of non-competition (the "**Deed of Non-competition**") in favor of the Company, pursuant to which, Mr. Huang has, among other things, irrevocably and unconditionally undertaken to the Company that he will not, and will procure his close associates not to compete with the Group's business. Details of the Deed of Non-competition are set out in the section headed "Relationship with our Controlling Shareholders – Deed of Non-Competition" in the Prospectus.

Mr. Huang confirmed that he and his close associates have complied with the Deed of Non-competition for the year ended 31 December 2022. The independent non-executive Directors have conducted such review for the year ended 31 December 2022 and also reviewed the relevant undertakings and are satisfied that the Deed of Non-competition has been fully complied with.

#### **RELATIONSHIP WITH STAKEHOLDERS**

The Group recognizes that employees, customers and business partners are keys to its sustainable development. The Group is committed to establishing a close and caring relationship with its employees, providing quality services to its customers and enhancing cooperation with its business partners. The Company provides a fair and safe workplace, promotes diversity to its staff, provides competitive remuneration and benefits and career development opportunities based on their merits and performance. The Group also puts ongoing efforts to provide adequate trainings and development resources to the employees so that they can keep abreast of the latest development of the market and the industry and, at the same time, improve their performance and self-fulfillment in their positions. Further details in relation to the development and remuneration of the Group's employees are set out in the paragraph headed "Human Resources" in this annual report.

The Group understands that it is important to maintain good relationship with customers and provide the products in a way that satisfies needs and requirements of the customers. The Group enhances the relationship by continuous interaction with customers to gain insight on the changing market demand for the products so that the Group can respond proactively. The Group has also established procedures in place for handling customers' complaints to ensure customers' complaints are dealt with in a prompt and timely manner.

The Group is also dedicated to developing good relationship with suppliers and contractors as long-term business partners to ensure stability of the Group's business. The Group reinforces business partnerships with suppliers and contractors by ongoing communication in a proactive and effective manner so as to ensure quality and timely delivery.

#### **MANAGEMENT CONTRACTS**

No contract, concerning the management and administration of the whole or any substantial part of the business of the Company was entered into or existed during the year ended 31 December 2022.

#### **AUDITOR**

There has been no change in auditors since the Listing Date. The consolidated financial statements for the year ended 31 December 2022 have been audited by Deloitte Touche Tohmatsu, Certified Public Accountants, who are proposed for reappointment at the 2023 AGM.

#### **ANNUAL GENERAL MEETING**

The 2023 AGM will be convened and held on Thursday, 8 June 2023. A circular containing the notice of the 2023 AGM and information regarding, inter alia, the re-election of the retiring Directors and the granting of the general mandates to the Directors to issue new shares and to repurchase shares will be published and despatched to the shareholders of the Company in due course.



#### **CLOSURE OF THE REGISTER OF MEMBERS**

The register of members of the Company will be closed during the following periods:

#### (a) Attending the 2023 AGM

For the purpose of determining the shareholders' rights to attend and vote at the 2023 AGM, the register of members of the Company will be closed from Monday, 5 June 2023 to Thursday, 8 June 2023, both days inclusive, during which period no transfer of Shares will be registered.

For the purpose of determining the entitlement to attend and vote at the 2023 AGM, all transfer document accompanied by the relevant share certificates must be lodged with the Company's branch share registrar in Hong Kong, Tricor Investor Services Limited, at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong for registration no later than 4:30 p.m. on Friday, 2 June 2023.

#### (b) Payment of the proposed final dividend

For the purpose of determining the shareholders' entitlement to the proposed final dividend for the year ended 31 December 2022, the register of members of the Company will be closed from Thursday, 15 June 2023 to Friday, 16 June 2023, both days inclusive, during which period no transfer of shares of the Company will be registered.

For the purpose of determining the entitlement to the proposed final dividend for the year ended 31 December 2022, all transfer documents accompanied by the relevant share certificates must be lodged with the Company's branch share registrar in Hong Kong, Tricor Investor Services Limited, at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong for registration no later than 4:30 p.m. on Wednesday, 14 June 2023.

## DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES AND DEBENTURES OF THE COMPANY OR ANY OF ITS ASSOCIATED CORPORATIONS

As at 31 December 2022, the interests and short positions of the Directors or chief executives of the Company in the Shares, underlying Shares and debentures of the Company or its associated corporation (within the meaning of Part XV of the SFO), as recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code as contained in Appendix 10 to the Listing Rules were as follows:

### **Interest in the Company**

Name of Director	Nature of interest	Number of Shares <sup>(2)</sup>	Approximate percentage of shareholding <sup>(1)</sup>
Mr. Huang De-Lin Benny	Beneficial owner	86,000	
	Interest in a controlled corporation <sup>(3)</sup>	150,000,000 (L)	14.71%
Mr. Huang De'An Tony	Beneficial owner	1,791,000 (L)	0.18%

#### Notes:

- (1) The calculation is based on the total number of 1,020,039,000 Shares in issue as at 31 December 2022.
- (2) The letter "L" denotes the person's long position in the Shares.
- (3) Such Shares are held by Virtue Investment Development Limited (德瑞投資發展有限公司) ("Virtue Investment"), which is beneficially wholly-owned by Mr. Huang De-Lin Benny, who was entrusted by Mr. Huang to hold such Shares for the purpose of a share incentive scheme to be adopted after Listing.

Save as disclosed above, as at 31 December 2022, none of the Directors or the chief executives of the Company had, or were deemed to have, any interests or short positions in the Shares, underlying Shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) which (a) were recorded in the register required to be kept by the Company pursuant to section 352 of the SFO; or (b) were required to be notified to the Company and the Stock Exchange pursuant to the Model Code.

## INTERESTS AND SHORT POSITIONS OF PERSONS OTHER THAN DIRECTORS AND CHIEF EXECUTIVES OF THE COMPANY IN SHARES AND UNDERLYING SHARES

As at 31 December 2022, so far as the Directors are aware, the following persons (other than the Directors or chief executives of the Company) and companies had interests or short positions in the Shares or underlying Shares which would fall to be disclosed to the Company under Divisions 2 and 3 of Part XV of the SFO or which were recorded in the register required to be kept by the Company pursuant to section 336 of the SFO:

### (i) Long position in Shares

Name of Shareholder	Capacity/Nature of interest	Number of Shares <sup>(2)</sup>	Approximate percentage of holding <sup>(1)</sup>
Mr. Huang <sup>(3)(4)</sup>	Settlor and protector of a trust and interest in a controlled corporation	750,000,000 (L)	73.53%
TMF (Cayman) Ltd (" <b>TMF (Cayman)</b> ") <sup>(3)</sup>	Trustee of a trust	600,000,000 (L)	58.82%
Long Harmony Holding Limited ("Long Harmony")(3)	Interest in a controlled corporation	600,000,000 (L)	58.82%
Go Star Investment Holding Limited ("Go Star")	Beneficial owner	600,000,000 (L)	58.82%
Virtue Investment	Beneficial owner	150,000,000 (L)	14.71%

#### Notes:

- 1. The calculation is based on the total number of 1,020,039,000 Shares in issue as at 31 December 2022.
- 2. The letter "L" denotes a long position in the Shares.
- 3. The entire issued share capital of Go Star is held by Long Harmony, a company incorporated in the BVI by TMF (Cayman), the trustee of the family trust, which is a discretionary trust established by Mr. Huang as the settlor and protector. The beneficiaries of the family trust are Mr. Huang's family members. Accordingly, each of Mr. Huang, TMF (Cayman) and Long Harmony is deemed to be interested in the Shares held by Go Star under the SFO. Mr. Huang De'An Tony is also a director of Go Star.
- 4. The entire issued share capital of Virtue Investment is held by Mr. Huang De-Lin Benny, who was entrusted by Mr. Huang to hold such Shares for the purpose of a share incentive scheme to be adopted after the Listing. Pursuant to the confirmation letter signed by Mr. Huang De-Lin Benny and Mr. Huang, Mr. Huang De-Lin Benny will exercise the voting rights in Virtue Investment or exercise the voting rights in the Company through Virtue Investment in accordance with the instructions of Mr. Huang. Therefore, each of Mr. Huang and Mr. Huang De-Lin Benny is deemed to be interested in the Shares held by Virtue Investment under the SFO.

Save as disclosed above, as at 31 December 2022, the Directors were not aware of any interests or short positions owned by any persons (other than the Directors or chief executives of the Company) in the shares or underlying shares of the Company which would fall to be disclosed to the Company under Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under section 336 of the SFO.

#### SHARE INCENTIVE SCHEME

For the purpose of implementing the share incentive scheme to retain talent, promote the long-term sustainable development of the Group and achieve mutual gain for the Company, employees and Shareholders, on 1 August 2019, Virtue Investment. was incorporated in the BVI as a special purpose vehicle to hold shares to be granted to eligible grantees under a share incentive scheme to be adopted at least six months after the Listing.

As at the date of this annual report, the detailed terms of the employee share incentive scheme has not been confirmed and has not yet been adopted.



#### **SHARE OPTION SCHEME**

The Company adopted a share option scheme (the "Share Option Scheme") on 21 December 2020 for the purpose of providing incentives and rewards to eligible participants for the contribution they had or may have made to the Group so as to encourage them to participate in the long-term development of the Group and to share common interests and objectives with the Group and/or to enable the Group to recruit and retain high calibre employees and attract human resources that are valuable to the Group.

#### (1) Eligible Participants to the Share Option Scheme

The Directors may, at their absolute discretion, invite any eligible participants (the "SOS Eligible Participants"), to take up options (the "Options") to subscribe for Shares at a price calculated in accordance with paragraph (7) below for such number of Shares as it may determine in accordance with the terms of the Share Option Scheme.

Any individual, being an employee, executive, director, officer, consultant, advisor, distributor, customer, supplier of the Group or such other person who the Board considers, in their sole discretion, to have contributed or will contribute to the Group is entitled to be offered and granted options.

#### (2) Maximum Number of Shares Available for Exercise

- (a) The maximum number of Shares to be issued upon exercise of all outstanding Options granted and yet to be exercised under the Share Option Scheme and any other share option schemes of the Company must not in aggregate exceed 30 per cent of the total number of Shares in issue from time to time.
- (b) The total number of Shares which may be issued upon exercise of all Options to be granted under the Share Option Scheme and any other share option schemes of the Company must not in aggregate exceed 100,000,000 Shares (the "General Scheme Limit"), representing 10 per cent of the Shares in issue on which trading of the Shares commences on the Stock Exchange, representing approximately 9.8% of the total Shares in issue as at the date of this annual report.
- (c) Subject to paragraph (a) above and without prejudice to paragraph (d) below, the Company may seek approval of the Shareholders in general meeting to refresh the General Scheme Limit provided that the total number of Shares which may be issued upon exercise of all Options to be granted under the Share Option Scheme and any other share option schemes of the Company must not exceed 10 per cent of the Shares in issue as at the date of approval of refreshing the General Scheme Limit. For the purpose of calculating the General Scheme Limit, Options previously granted (including those outstanding, cancelled, lapsed or exercised in accordance with the Share Option Scheme and any other share option schemes of the Company) will not be counted.
- (d) Subject to paragraph (a) above and without prejudice to paragraph (c) above, the Company may issue a circular to the Shareholders and seek separate Shareholders' approval in general meeting to grant Options beyond the General Scheme Limit or, if applicable, the limit referred to in paragraph (c) above to the SOS Eligible Participants specifically identified by the Company before such approval is sought.

#### (3) Maximum Entitlement of each SOS Eligible Participant

The total number of Shares in issue and which may fall to be issued upon exercise of the Options granted under the Share Option Scheme and any other share option schemes of the Company (including exercised, cancelled and outstanding Options) to each SOS Eligible Participant in any 12 month period shall not exceed 1 per cent of the total number of the relevant class of shares of the Company (the "Individual Limit"). Any further grant of Options in excess of the Individual Limit in any 12 month period up to and including the date of such further grant, shall be subject to the issue of a circular to the Shareholders and the Shareholders' approval in general meeting of the Company with such SOS Eligible Participant and his associates abstaining from voting.

#### (4) Grant of Options to Connected Persons

(a) Any grant of Options under the Share Option Scheme to a Director, chief executive or substantial shareholder of the Company or any of their respective associates must be approved by independent non-executive Directors (excluding any independent non-executive Director who is the grantee of the Options).

Where any grant of Options to a substantial shareholder or an independent non-executive Director, or any of their respective associates, would result in the Shares issued and to be issued upon exercise of all Options already granted and to be granted (including Options exercised, cancelled and outstanding) to such person in the 12 month period up to and including the date of such grant:

- representing in aggregate over 0.1 per cent of the total number of Shares in issue on the date of offer of the Options;
- (ii) having an aggregate value on the closing price of the Shares at the date of each grant, in excess of HK\$5 million;

such further grant of Options must be approved by the Shareholders. The Company must send a circular to the Shareholders. The grantee, his associates and all core connected persons of the Company must abstain from voting in favour at such general meeting. Voting at the meeting to approve the grant of such Options must be taken on a poll.

#### (5) Time of Acceptance and Exercise of an Option

An offer of grant of an Option may be accepted by a SOS Eligible Participant within 30 days from the date of the offer of grant of the Option. A consideration of HK\$1.00 is payable on acceptance of the offer of grant of an Option.

An option may be exercised in accordance with the terms of the Share Option Scheme at any time during a period to be determined and notified by the Directors to each grantee, which period may commence on the date on which the offer for the grant of Options is made but shall end in any event not later than 10 years from the date of grant of the Option. No minimum period for which the Option has to be held before it can be exercised is specified in the Share Option Scheme.

#### (6) Performance Targets

Unless otherwise determined and stated by the Directors in the offer of the grant of Options to a SOS Eligible Participant, a SOS Eligible Participant is not required to achieve any performance targets before any Options granted under the Share Option Scheme can be exercised. The vesting schedule (if any) will also be determined in the offer of the grant of Options.

#### (7) Subscription Price for Shares

The subscription price for Shares under the Share Option Scheme shall be a price determined by the Directors, but shall not be less than the highest of (i) the closing price of Shares as stated in the Stock Exchange's daily quotation sheet on the date of the offer of grant, which must be a trading day; (ii) the average closing price of Shares as stated in the Stock Exchange's daily quotation sheets for the five business days immediately preceding the date of the offer of grant; and (iii) the nominal value of a Share (if applicable).



#### (8) Restrictions on the Time of Grant of Options

A grant of Option under the Share Option Scheme shall not be made after inside information has come to the knowledge of the Company until the information has been announced. In particular, no Option should be granted during the period commencing one month immediately preceding the earlier of (i) the date of the Board meeting (as such is first notified to the Exchange in accordance with the Listing Rules) for approval of the Company's results for any year, half year, quarterly or any other interim period (whether or not required under the Listing Rules); and (ii) the deadline for the Company to publish an announcement of its results for any year or half year under the Listing Rules, or quarterly or any other interim period (whether or not under the Listing Rules).

The Directors may not grant any Option to a SOS Eligible Participant who is a Director during the periods or times in which Directors are prohibited from dealing in the Shares pursuant to the Model Code or any corresponding code or securities dealing restrictions adopted by the Company.

#### (9) Period of the Share Option Scheme

The Share Option Scheme will remain in force for a period of 10 years commencing on the Listing Date. As at the date of this annual report, the remaining life of the Share Option Scheme is approximately 7 years and 9 months.

As at the date of this annual report, no Options have been granted, while the number of Options available for grant under the Share Option Scheme as at 1 January 2022 and 31 December 2022 was 100,000,000.

#### RESTRICTED SHARE UNIT ("RSU") SCHEME ("RSU SCHEME")

The Board adopted the RSU Scheme on 4 November 2021 (the "Adoption Date"). For details, please refer to the announcement of the Company dated 4 November 2021. A summary of principal terms of the RSU Scheme is set out below:

#### **Purposes**

The purpose of the RSU Scheme is to recognize and acknowledge the contributions which Eligible Participants (as defined below) have made or may make to the Group and to reward the Eligible Participants who have achieved outstanding performance.

#### **Term**

Subject to any termination of the RSU Scheme as determined by the Board in accordance with the RSU Scheme rules, the RSU Scheme shall be valid and effective for ten years commencing on the Adoption Date. No RSUs have been granted under the RSU Scheme as at the date of this annual report. As at the date of this annual report, the remaining life of the RSU Scheme is approximately 8 years and 7 months.

## Termination

The RSU Scheme shall terminate on the earlier of (i) the date the last of the RSUs has been vested and the last of the RSU Shares or cash amount referable to the RSU Shares transferred or paid to the relevant grantee or the last of the RSUs has lapsed in accordance with the RSU Scheme rules; and (ii) such other date as determined by the Board provided that such termination shall not affect any subsisting rights of any grantee.

RSU Shares will be held under a trust (the "**Trust**") set up for the purpose of the RSU Scheme. Upon termination of the RSU Scheme, all the Shares held under the Trust and all such non-cash income remaining in the trust fund of the Trust shall be sold by the trustee and all net proceeds (after deducting the relevant expenses) will be remitted to the Company.

#### Administration

The RSU Scheme shall be subject to the administration of the Board, whose decisions (save as otherwise provided herein) shall be final and binding on all parties.

#### **Maximum Limit**

The maximum number of Shares in respect of which RSUs may be granted under the RSU Scheme may not exceed 5% of the issued share capital of the Company as at the Adoption Date (being 51,001,950 Shares, representing approximately 5% of the issued share capital of the Company as at the date of this annual report) and the number of Shares awarded to each grantee under the RSU Scheme shall not exceed 1% of the issued share capital of the Company as at the Adoption Date. Such 5% scheme limit and 1% individual limit are applicable throughout the ten years term of the RSU Scheme, with no annual limit contemplated.

#### **Eligible Participants (the "Eligible Participants")**

The Eligible Participants shall include directors, senior management and employees of the Group determined by the Board to be eligible to participate in the RSU Scheme.

#### **Operations of the RSU Scheme**

Pursuant to the RSU Scheme rules, the Board may, from time to time and at its sole discretion, choose the Eligible Participants to participate in the RSU Scheme and determine the number of RSUs to be awarded with any conditions, restrictions or limitations before the award could be vested as it thinks fit, such as vesting date and conditions of the RSUs.

Pursuant to the RSU Scheme, existing Shares may be purchased or new Shares may be subscribed to satisfy the RSUs upon vesting and such Shares shall be transferred or the cash amount referable to such Shares shall be paid to the grantee when such RSUs are vested with the grantee in accordance with the RSU Scheme rules and the conditions of the award of such RSUs (if any).

A grant letter setting out, among others, the number, vesting conditions (if any) and vesting date of the RSUs to be granted will be issued by the Board to an Eligible Participant. The Eligible Participant may accept the grant of the award in such manner as set out in the grant letter. Upon acceptance, the Eligible Participant becomes a grantee in the RSU Scheme. The consideration payable (if any) and the vesting price (if any) of each RSU will be determined in such grant letter.

#### Vesting

Pursuant to the RSU Scheme, a grantee shall be entitled to receive the RSU Shares or cash amount referable to the RSU Shares upon satisfaction of the vesting conditions set out in the grant letter.

#### **Voting Rights**

The trustee of the Trust shall not exercise any voting rights in respect of any Shares held under the Trust.

#### **COMPLIANCE WITH THE RELEVANT LAWS AND REGULATIONS**

As far as the Board and management are aware, the Group has complied in all material aspects with the relevant laws and regulations that have a significant impact on the business and operation of the Group. During the year ended 31 December 2022, there was no material breach of, or non-compliance, with applicable laws and regulations by the Group.



By the shareholders' resolution passed by the shareholder of the Company at the annual general meeting of the Company held on 10 June 2022, the Directors were granted a general mandate to buy back up to 102,003,900 Shares, representing 10% of the total number of issued Shares as at 10 June 2022.

For the year ended 31 December 2022, the Company had repurchased a total of 915,000 Shares on the Stock Exchange for an aggregate consideration of approximately HK\$1.35 million excluding expenses. The above-mentioned repurchased Shares were cancelled on 17 January 2023. The Company considered the repurchases could enhance the net asset value per Share and earnings per Share, therefore, the repurchases were in the best interest of the Company and its shareholders as a whole.

Details of the Shares repurchased during the year ended 31 December 2022 are as follows:

Date of repurchases	No. of ordinary shares	Highest price paid per share (HK\$)	Lowest price paid per share (HK\$)	Aggregate Consideration (HK\$)
4 November 2022	100,000	1.19	1.19	119,000
8 November 2022	45,000	1.25	1.24	56,169
9 November 2022	200,000	1.28	1.25	255,180
16 November 2022	82,000	1.67	1.67	136,940
17 November 2022	100,000	1.71	1.62	167,380
18 November 2022	120,000	1.69	1.58	195,048
22 November 2022	100,000	1.55	1.51	153,424
23 November 2022	68,000	1.58	1.53	105,491
24 November 2022	100,000	1.64	1.60	162,740
	915,000			1,351,372

Save as disclosed above, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities during the year ended 31 December 2022.

#### **AUDIT COMMITTEE AND REVIEW OF FINANCIAL STATEMENTS**

The Audit Committee has reviewed with the management and the Company's auditor the accounting principles and practices adopted by the Group and discussed auditing, financial reporting process and internal control matters including a review of the annual results of the Group for the year ended 31 December 2022.

#### IMPORTANT EVENTS AFTER THE END OF THE REPORTING PERIOD

Up to the date of this annual report, the Group had no important events after the balance sheet date which needs to be disclosed.

(\* For identification purposes only)

On behalf of the Board

#### **Huang De-Lin Benny**

Chairman

Hong Kong, 30 March 2023

# Deloitte.

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TO THE SHAREHOLDERS OF

E-STAR COMMERCIAL MANAGEMENT COMPANY LIMITED

星盛商業管理股份有限公司

(incorporated in Cayman Islands with limited liability)

#### **OPINION**

We have audited the consolidated financial statements of E-Star Commercial Management Company Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 67 to 143, which comprise the consolidated statement of financial position as at 31 December 2022, the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2022, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

#### **BASIS FOR OPINION**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("**HKSAs**") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants (the "**Code**"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Key audit matter

#### How our audit addressed the key audit matter

## Impairment assessment of trade receivables in respect of contracts with customers

We identified the impairment assessment of trade receivables in respect of contracts with customers (the "Trade Receivables") as a key audit matter due to the estimation uncertainty associated with determining the expected credit losses ("ECL") on the Trade Receivables.

The Group's Trade Receivables primarily arise from the services rendered under the brand and management output service model. As set out in note 19 to the consolidated financial statements as at 31 December 2022, the Trade Receivables amounted to RMB31,650,000 (net of accumulated allowance for credit losses of RMB38,885,000), out of which, trade debtors with aggregate carrying amount of RMB21,632,000 were past due.

As further disclosed in note 30 to the consolidated financial statements, the Group measured ECL on the Trade Receivables individually by applying internal credit rating for each of its trade debtors, which are primarily the owners of commercial properties managed by the Group, under this model and were assessed with reference to past default experience, current past due exposure of the trade debtors and, where applicable, an analysis of current financial information of the relevant commercial properties managed by the Group. In calculating the ECL, the loss rates were estimated based on internal creditrating of trade debtors, comparable probability of default and recovery rates quoted from an international creditrating agency and were adjusted for forward-looking information, including but not limited to the reviving economic condition in the People's Republic of China (the "PRC") without undue cost or effort. During the year ended 31 December 2022, an impairment loss of RMB24,816,000 and a reversal of impairment loss of RMB3,401,000 under ECL model were recognised for the Trade Receivables.

Our procedures in respect of impairment assessment of the Trade Receivables included:

- Obtaining an understanding of key controls relating to the management of the Group's determination of ECL on the Trade Receivables;
- Testing, on a sample basis, the integrity of information used by the management of the Group by checking settlement records of the trade debtors and checking probability of default and recovery rates used in the ECL against the industry's corporate default rate forecast and defaulted corporate bond and loan recoveries respectively published by an international credit-rating agency;
- Challenging the management of the Group's basis and judgment in application of its internal credit rating over the trade debtors and, in particular, their identification of credit-impaired Trade Receivables by evaluating trade debtors' background through company searches and their repayment history;
- Evaluating the management of the Group's assessment on the existing market conditions and forward-looking information, which form part of the determination of estimated loss rates, with reference to our understanding of the general economy in the PRC obtained through market research on publicly available information.

#### **OTHER INFORMATION**

The directors of the Company are responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## RESPONSIBILITIES OF DIRECTORS AND THOSE CHARGED WITH GOVERNANCE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors of the Company determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors of the Company are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors of the Company either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As part of an audit in accordance with HKSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors of the Company.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in the independent auditor's report is Chow Tsz Ki.

**Deloitte Touche Tohmatsu** 

Certified Public Accountants

Hong Kong, 30 March 2023

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 31 December 2022

	_		
		2022	2021
	NOTES	RMB'000	RMB'000
Revenue	5	561,854	572,209
Cost of services		(248,815)	(241,777)
Gross profit		313,039	330,432
Other income	6	40,031	31,141
Other gains and losses		15,473	(5,147)
Impairment losses under expected credit loss model, net of reversal	8	(21,415)	(10,294)
Selling expenses		(11,972)	(8,468)
Administrative expenses		(82,595)	(71,141)
Finance costs	7	(23,342)	(3,869)
Listing expenses		_	(8,281)
Share of result of a joint venture		(20,874)	(1,977)
Profit before tax		208,345	252,396
Income tax expense	9	(59,463)	(68,474)
Profit and total comprehensive income for the year	10	148,882	183,922
Profit (loss) for the year attributable to:			
– Owners of the Company		154,275	184,924
<ul> <li>Non-controlling interests</li> </ul>		(5,393)	(1,002)
		148,882	183,922
Earnings per share	14		
- Basic (RMB cents)		15.15	18.48
- Diluted (RMB cents)		15.15	18.46

## **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

As at 31 December 2022

		2022	2021
	Notes	RMB'000	RMB'000
Non-current assets			
Property and equipment	15	4,501	4,469
Investment properties	16	767,451	47,524
Rental deposits	19	10,542	5,542
Deposits paid for acquisition of property and equipment		2,620	16,546
Finance lease receivables	17	6,042	6,646
Deferred tax assets	23	21,600	9,279
Interest in a joint venture	18	-	7,023
Loan to a joint venture	18	1,149	15,000
Restricted bank balances	21	5,000	_
		818,905	112,029
Current assets			
Finance lease receivables	17	604	542
Trade and other receivables	19	46,300	45,837
Financial assets at fair value through profit or loss ("FVTPL")	20	-	1,990
Amounts due from related parties	31	4,090	1,387
Restricted bank balances	21	-	10,000
Short-term bank deposits	21	780,365	814,212
Bank balances and cash	21	482,835	446,349
		1,314,194	1,320,317
Assets classified as held-for-sale	34	8,758	-
		1,322,952	1,320,317
Current liabilities			
Trade and other payables	22	208,054	171,953
Lease liabilities	24	28,321	5,373
Contract liabilities	25	19,090	11,378
Amounts due to related parties	31	1,700	1,069
Tax payable		31,321	40,570
		288,486	230,343
Liabilities associated with assets classified as held-for-sale	34	4,335	_
		292,821	230,343
Net current assets		1,030,131	1,089,974

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2022

	_		
		2022	2021
	Notes	RMB'000	RMB'000
Capital and reserves			
Share capital	26	8,533	8,533
Reserves		1,145,864	1,112,615
Equity attributable to owners of the Company		1,154,397	1,121,148
Non-controlling interests		26,306	17,501
Total equity		1,180,703	1,138,649
Non-current liabilities			
Deferred tax liabilities	23	6,123	_
Lease liabilities	24	662,210	63,354
		668,333	63,354
		1,849,036	1,202,003

The consolidated financial statements on pages 67 to 143 were approved and authorised for issue by the Board of Directors on 30 March 2023 and are signed on its behalf by:

Huang De-Lin Benny	Wen Yi
Director	Director

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2022

#### Attributable to owners of the Company

	Share capital/paid in capital RMB'000	Share premium RMB'000	Share redemption reserve RMB'000	Shares held for share award scheme RMB'000	Statutory reserve RMB'000 (note (i))	Other reserve RMB'000 (note (ii))	Accumulated profits RMB'000	<b>Total</b> RMB'000	Non- controlling interests RMB'000	<b>Total</b> RMB'000
At 1 January 2021	_*	-	-	-	37,006	(1,088)	123,834	159,752	3,503	163,255
Profit (loss) and total comprehensive income (expense)										
for the year	-	-	-	-	-	-	184,924	184,924	(1,002)	183,922
Capitalisation issue (Note 26)	6,275	(6,275)	-	-	-	-	-	-	-	-
Capital contribution from a non-controlling interest upon										
establishment of a subsidiary	-	-	-	-	-	-	-	-	15,000	15,000
Repurchase of shares under share award scheme	-	-	-	(3,937)	-	-	-	(3,937)	-	(3,937)
Issuance of shares upon listing (Note 26)	2,091	805,193	-	-	-	-	-	807,284	-	807,284
Issuance of shares upon exercise										
of over-allotment options (Note 26)	172	66,186	-	-	-	-	-	66,358	-	66,358
Transaction costs attributable to issuance of shares	-	(40,627)	-	-	-	-	-	(40,627)	-	(40,627)
Dividends recognised as distributions (Note 13)	-	(50,574)	-	-	-	-	-	(50,574)	-	(50,574)
Repurchase and cancellation of shares	(5)	(2,032)	5	-	-	-	-	(2,032)	-	(2,032)
Transfer	-	-	-	-	16,695	-	(16,695)	-	-	-
At 31 December 2021	8,533	771,871	5	(3,937)	53,701	(1,088)	292,063	1,121,148	17,501	1,138,649
Profit (loss) and total comprehensive income (expense) for the year  Capital contribution from a non-controlling interest upon	-	-	-	-	-	-	154,275	154,275	(5,393)	148,882
establishment of a subsidiary	_	_	_	_	_	_	_	_	15,000	15,000
Repurchase of shares under share award scheme	_	_	_	(1,517)	_	_	_	(1,517)	· -	(1,517)
Dividends recognised as distributions (Note 13)	_	(118,252)	_	_	_	_	_	(118,252)	_	(118,252)
Dividends paid to non-controlling interests of subsidiaries	_	_	_	_	_	_	_	-	(802)	(802)
Repurchase of shares	_	(1,233)	_	_	_	_	_	(1,233)	_	(1,233)
Transaction cost related to repurchase of shares	_	(15)	_	(9)	_	_	_	(24)	_	(24)
Transfer	-	-	-	-	15,783	-	(15,783)	-	-	-
At 31 December 2022	8,533	652,371	5	(5,463)	69,484	(1,088)	430,555	1,154,397	26,306	1,180,703

<sup>\*</sup> Less than RMB1,000.

#### Notes:

- (i) Pursuant to the relevant laws in the People's Republic of China (the "PRC"), a company established in the PRC is required to transfer 10% of its profit after tax to the statutory surplus reserve. Contribution to the statutory surplus reserve is discretionary when the reserve balance reaches 50% of the registered capital of the respective company and can be used to make up for previous years' losses or, expand the existing operations or can be converted into additional capital of the company.
- (iii) The other reserve represents the difference between the fair value of the consideration paid and the paid-in capital of 深圳市星河商置集團有限公司 (Shenzhen Galaxy Commercial Property Group Co. Ltd.#) ("Galaxy Commercial Property Group") acquired from the then shareholders of Galaxy Commercial Property Group and was accounted for as a deemed distribution to the then shareholders.
- \* The English name of this company is translated from its registered Chinese name for identification purpose only.

## **CONSOLIDATED STATEMENT OF CASH FLOWS**

For the year ended 31 December 2022

	2022	2021
	RMB'000	RMB'000
OPERATING ACTIVITIES		
Profit before tax	208,345	252,396
Adjustments for:		
Depreciation of property and equipment	4,686	4,101
Depreciation of investment properties	22,669	3,230
Impairment losses under expected credit loss model, net of reversal	21,415	10,294
Finance income on the net investment in the lease	(274)	(292)
Interest income	(36,356)	(27,112)
(Gain) loss on fair value changes of financial assets at FVTPL	(28)	920
(Gain) loss on disposal of property and equipment	(20)	23
Share of result of a joint venture	20,874	1,977
Listing expenses	_	8,281
Finance costs	23,342	3,869
Operating cash flows before movements in working capital	264,653	257,687
Increase in trade and other receivables	(30,884)	(18,578)
Increase in contract liabilities	7,886	7,996
(Decrease) increase in trade and other payables	(3,333)	10,194
(Increase) decrease in amounts due from related parties	(2,703)	918
Increase (decrease) in amounts due to related parties	631	(2,373)
Decrease in finance lease receivables	542	484
Cash generated from operations	236,792	256,328
Income tax paid	(75,139)	(56,863)
Finance income on the net investment in the lease	274	292
NET CASH FROM OPERATING ACTIVITIES	161,927	199,757
INVESTING ACTIVITIES		
Redemption of financial assets at FVTPL	2,018	185,000
Interest received	29,623	9,306
Withdrawal of short-term bank deposits	417,576	-
Withdrawal of restricted bank deposits	5,000	-
Placement of short-term bank deposits	(376,995)	(796,406)
Purchase of property and equipment	(1,471)	(665)
Payment for investment properties	(70,576)	-
Deposits paid for acquisition of property and equipment	(2,620)	(16,546)
Proceeds on disposal of property and equipment	165	-
Deposits received from disposal of subsidiaries	2,114	-
Loan advance	(4,050)	-
Loan to a joint venture	_	(15,000)
Payment for rental prepayments and deposits	(5,000)	(13,804)
Increase of restricted bank deposits	_	(10,000)
Capital contribution to a joint venture	_	(9,000)
NET CASH USED IN INVESTING ACTIVITIES	(4,216)	(667,115)

## **CONSOLIDATED STATEMENT OF CASH FLOWS**

For the year ended 31 December 2022

		l
	2022	2021
	RMB'000	RMB'000
FINANCING ACTIVITIES		
Proceeds from issue of shares	_	873,642
Capital contribution from a non-controlling interest		
upon establishment of a subsidiary	15,000	15,000
Repayment to a related party	_	(1,439)
Dividend paid	(118,252)	(50,574)
Dividend paid to non-controlling interests of subsidiaries	(802)	-
Payment of issue costs	(646)	(50,060)
Repayment of lease liabilities	(9,532)	(4,684)
Repurchase of shares under the share award scheme	(1,517)	(3,937)
Interest paid	(1,166)	(3,869)
Repurchase of shares	(1,233)	(2,032)
Transaction cost related to repurchase of shares	(24)	-
NET CASH (USED IN) FROM FINANCING ACTIVITIES	(118,172)	772,047
NET INCREASE IN CASH AND CASH EQUIVALENTS	39,539	304,689
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE YEAR	446,349	141,660
CASH AND CASH EQUIVALENTS AT END OF THE YEAR		
represented by bank balances and cash	485,888	446,349
Analysis of cash and cash equivalents as at 31 December,		
represented by bank balances and cash held by		
- the Group	482,835	446,349
- the disposal group held-for-sale	3,053	-
	485,888	446,349

For the year ended 31 December 2022

#### 1. GENERAL INFORMATION

E-Star Commercial Management Company Limited (the "Company") was incorporated as an exempted company with limited liability in the Cayman Islands under the Companies Law, Cap 22 on 13 September 2019 and its shares were listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 26 January 2021 (the "Listing"). The addresses of the Company's registered office and principal place of business are disclosed in the section headed "Corporate Information" in the annual report.

The immediate holding company and the ultimate holding company of the Company are Go Star Investment Holding Limited ("Go Star") and Long Harmony Holding Limited ("Long Harmony") respectively. Go Star was incorporated in the British Virgin Islands ("BVI") with limited liability. Long Harmony was incorporated in the BVI by TMF (Cayman) Ltd., the trustee of the family trust. The family trust is a discretionary trust established on 4 December 2019 by Mr. Huang Chu-Long (hereinafter referred to as "Mr. Huang" or the "Ultimate Controlling Shareholder") as the settlor, with TMF (Cayman) Ltd. acting as the trustee, and Mr. Huang acting as the protector. The beneficiaries of the family trust are Mr. Huang's family members.

The Company is an investment holding company and the subsidiaries of the Company (collectively referred to as the "**Group**") are principally engaged in provision of commercial property operational services to either owners or tenants in respect of commercial properties, which include shopping centers, shopping streets, commercial complexes, and leasing commercial spaces to tenants in the PRC.

The functional currency of the Company is Renminbi ("RMB"), which is the same as the presentation currency of the consolidated financial statements.

## 2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs")

#### Amendments to HKFRSs that are mandatorily effective for the current year

In the current year, the Group has applied the following amendments to HKFRSs issued by the Hong Kong Institute of Certified Public Accountants ("**HKICPA**") for the first time, which are mandatorily effective for the Group's annual period beginning on 1 January 2022 for the preparation of the consolidated financial statements:

Amendments to HKFRS 3

Reference to the Conceptual Framework

Amendments to HKAS 16

Property, Plant and Equipment – Proceeds before Intended Use

Amendments to HKAS 37

Onerous Contracts – Cost of Fulfilling a Contract

Amendments to HKFRSs

Annual Improvements to HKFRSs 2018-2020

The application of the amendments to HKFRSs in the current year has had no material impact on the Group's financial positions and performance for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

For the year ended 31 December 2022

# 2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Continued)

#### New and amendments to HKFRSs in issue but not yet effective

The Group has not early applied the following new and amendments to HKFRSs that have been issued but are not yet effective:

HKFRS 17 (including the October 2020 and February 2022 Amendments to

HKFRS 17)

Amendments to HKFRS 10

and HKAS 28

Amendments to HKAS 16

Amendments to HKAS 1

Amendments to HKAS 1
Amendments to HKAS 1 and
HKFRS Practice Statement 2
Amendments to HKAS 8

Amendments to HKAS 8

Amendments to HKAS 12

Insurance Contracts<sup>1</sup>

Sale or Contribution of Assets between an Investor and

its Associate or Joint Venture<sup>2</sup>

Lease Liability in a Sale and Leaseback<sup>3</sup>

Classification of Liabilities as Current or Non-current and related amendments to Hong Kong Interpretation 5 (2020)<sup>3</sup>

Non-current Liabilities with Covenants<sup>3</sup> Disclosure of Accounting Policies<sup>1</sup>

Definition of Accounting Estimates<sup>1</sup>

Deferred Tax related to Assets and Liabilities arising from

a Single Transaction<sup>1</sup>

- <sup>1</sup> Effective for annual periods beginning on or after 1 January 2023.
- <sup>2</sup> Effective for annual periods beginning on or after a date to be determined.
- Effective for annual periods beginning on or after 1 January 2024.

Except for the amendments to HKFRSs mentioned below, the directors of the Company anticipate that the application of all other new and amendments to HKFRSs will have no material impact on the consolidated financial statements in the foreseeable future.

For the year ended 31 December 2022

## 2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") (Continued)

New and amendments to HKFRSs in issue but not yet effective (Continued)

Amendments to HKAS 12 "Deferred Tax related to Assets and Liabilities arising from a Single Transaction"

The amendments narrow the scope of the recognition exemption of deferred tax liabilities and deferred tax assets in paragraphs 15 and 24 of HKAS 12 "Income taxes" ("**HKAS 12**") so that it no longer applies to transactions that, on initial recognition, give rise to equal taxable and deductible temporary differences.

As disclosed in Note 3 to the consolidated financial statements, for leasing transactions in which the tax deductions are attributable to the lease liabilities, the Group applies HKAS 12 requirements to the relevant assets and liabilities as a whole. Temporary differences relating to relevant assets and liabilities are assessed on a net basis.

Upon the application of the amendments, the Group will recognise a deferred tax asset (to the extent that it is probable that taxable profit will be available against which the deductible temporary difference can be utilised) and a deferred tax liability for all deductible and taxable temporary differences associated with the right-of-use assets and the lease liabilities.

The amendments are effective for annual reporting period beginning on or after 1 January 2023 with early application permitted. As at 31 December 2022, the carrying amounts of lease liabilities and right-of-use assets (including leased property as set out in Note 15 and investment properties as set out in Note 16), which are subject to the amendments amounted to RMB690,531,000 and RMB643,468,000 respectively, in which the Group will recognise the related deferred tax assets and deferred tax liabilities of RMB172,633,000 and RMB160,867,000 respectively. The cumulative effect of initially applying the amendments will be recognised as an adjustment to the opening balance of retained profits at the beginning of the earliest comparative period presented.

For the year ended 31 December 2022

## 3. BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES

#### Basis of preparation of consolidated financial statements

The consolidated financial statements have been prepared based on the accounting policies set out below which conform with HKFRSs issued by the HKICPA. For the purpose of preparation of the consolidated financial statements, information is considered material if such information is reasonably expected to influence decisions made by primary users. In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") and by the Hong Kong Companies Ordinance.

The consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments that are measured at fair values at the end of each reporting period, as explained in the accounting policies set out below.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of HKFRS 2 "Share-based Payment", leasing transactions that are accounted for in accordance with HKFRS 16 "Leases" ("HKFRS 16"), and measurements that have some similarities to fair value but are not fair value, such as value in use in HKAS 36 "Impairment of Assets" ("HKAS 36").

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity
  can access at the measurement date:
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

For the year ended 31 December 2022

## 3. BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Significant accounting policies

#### **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the entities controlled by the Company and its subsidiaries. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Group gains control until the date when the Group ceases to control the subsidiary.

Profit or loss and each item of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statement of subsidiaries to bring their accounting policies in line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

Non-controlling interests in subsidiaries are presented separately from the Group's equity therein, which represent present ownership interests entitling their holders to a proportionate share of net assets of the relevant subsidiaries upon liquidation.

For the year ended 31 December 2022

## 3. BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Significant accounting policies** (Continued)

#### Investment in a joint venture

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The results and assets and liabilities of joint ventures are incorporated in these consolidated financial statements using the equity method of accounting. The financial statements of joint ventures used for equity accounting purposes are prepared using uniform accounting policies as those of the Group for like transactions and events in similar circumstances. Under the equity method, an investment in a joint venture is initially recognised in the consolidated statement of financial position at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the joint venture. When the Group's share of losses of a joint venture exceeds the Group's interest in that joint venture (which includes any long-term interests that, in substance, form part of the Group's net investment in the joint venture), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of joint venture.

An investment in a joint venture is accounted for using the equity method from the date on which the investee becomes a joint venture. On acquisition of the investment in a joint venture, any excess of the cost of the investment over the Group's share of the net fair value of the identifiable assets and liabilities of the investee is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of the investment, after reassessment, is recognised immediately in profit or loss in the period in which the investment is acquired.

The Group assesses whether there is an objective evidence that the interest in a joint venture may be impaired. When any objective evidence exists, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with HKAS 36 as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs of disposal) with its carrying amount. Any impairment loss recognised is not allocated to any asset, including goodwill, that forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognised in accordance with HKAS 36 to the extent that the recoverable amount of the investment subsequently increases.

When a group entity transacts with a joint venture of the Group, profits and losses resulting from the transactions with the joint venture are recognised in the consolidated financial statements only to the extent of interests in the joint venture that are not related to the Group.

#### Non-current assets held-for-sale

Non-current assets (and disposal groups) are classified as held-for-sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the asset (or disposal group) is available for immediate sale in its present condition subject only to terms that are usual and customary for sales of such asset (or disposal group) and its sale is highly probable. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

When the Group is committed to a sale plan involving loss of control of a subsidiary, all of the assets and liabilities of that subsidiary are classified as held-for-sale when the criteria described above are met, regardless of whether the Group will retain a non-controlling interest in the relevant subsidiary after the sale.

Non-current assets (and disposal groups) classified as held-for-sale are measured at the lower of their previous carrying amount and fair value less costs to sell.

For the year ended 31 December 2022

## 3. BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Revenue from contracts with customers**

The Group recognises revenue when (or as) a performance obligation is satisfied, i.e. when "control" of the services underlying the particular performance obligation is transferred to the customer.

A performance obligation represents a service (or a bundle of services) that is distinct or a series of distinct services that are substantially the same.

Except for granting of a license (i.e. trademark and logo of the Group) that is distinct from other promised services, control is transferred over time and revenue is recognised over time by reference to the progress towards complete satisfaction of the relevant performance obligation if one of the following criteria is met:

- the customer simultaneously receives and consumes the benefits provided by the Group's performance as the Group performs;
- the Group's performance creates or enhances an asset that the customer controls as the Group performs; or
- the Group's performance does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date.

Otherwise, revenue is recognised at a point in time when the customer obtains control of the distinct service.

For granting of a license (i.e. trademark and logo of the Group) that is distinct from other promised services, the nature of the Group's promise in granting a license is a promise to provide a right to access the Group's intellectual property if all of the following criteria are met:

- the contract requires, or the customer reasonably expects, that the Group will undertake activities that significantly affect the intellectual property to which the customer has rights;
- the rights granted by the license directly expose the customer to any positive or negative effects of the Group's activities; and
- those activities do not result in the transfer of a good or a service to the customer as those activities occur.

If the criteria above are met, the Group accounts for the promise to grant a license as a performance obligation satisfied over time. Otherwise, the Group considers the grant of license as providing the customers the right to use the Group's intellectual property and the performance obligation is satisfied at a point in time at which the license is granted.

A contract liability represents the Group's obligation to transfer services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer.

#### Contracts with multiple performance obligations (including allocation of transaction price)

For contracts that contain more than one performance obligations, the Group allocates the transaction price to each performance obligation on a relative stand-alone selling price basis.

The stand-alone selling price of the distinct service underlying each performance obligation is determined at contract inception. It represents the price at which the Group would sell a promised service separately to a customer. If a stand-alone selling price is not directly observable, the Group estimates it using appropriate techniques such that the transaction price ultimately allocated to any performance obligation reflects the amount of consideration to which the Group expects to be entitled in exchange for transferring the promised services to the customer.

For the year ended 31 December 2022

## 3. BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Revenue from contracts with customers** (Continued)

Over time revenue recognition: measurement of progress towards complete satisfaction of a performance obligation

The progress towards complete satisfaction of a performance obligation is measured based on output method, which is to recognise revenue on the basis of direct measurements of the value of the services transferred to the customer to date relative to the remaining services promised under the contract, that best depict the Group's performance in transferring control of services.

As a practical expedient, if the Group has a right to consideration in an amount that corresponds directly with the value of the Group's performance completed to date, the Group recognises revenue in the amount to which the Group has the right to invoice.

#### Variable consideration

For contracts that contain variable consideration, the Group estimates the amount of consideration to which it will be entitled using either (a) the expected value method or (b) the most likely amount, depending on which method better predicts the amount of consideration to which the Group will be entitled.

The estimated amount of variable consideration is included in the transaction price only to the extent that it is highly probable that such an inclusion will not result in a significant revenue reversal in the future when the uncertainty associated with the variable consideration is subsequently resolved.

At the end of each reporting period, the Group updates the estimated transaction price (including updating its assessment of whether an estimate of variable consideration is constrained) to represent faithfully the circumstances present at the end of the reporting period and the changes in circumstances during the reporting period.

#### **Principal versus agent**

When another party is involved in providing goods or services to a customer, the Group determines whether the nature of its promise is a performance obligation to provide the specified services itself (i.e. the Group is a principal) or to arrange for those services to be provided by the other party (i.e. the Group is an agent).

The Group is a principal if it controls the specified service before that service is transferred to a customer.

The Group is an agent if its performance obligation is to arrange for the provision of the specified service by another party. In this case, the Group does not control the specified service provided by another party before that service is transferred to the customer. When the Group acts as an agent, it recognises revenue in the amount of any fee or commission to which it expects to be entitled in exchange for arranging for the specified services to be provided by the other party.

#### Leases

#### **Definition of a lease**

A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

For contracts entered into or modified on or after the date of initial application or arising from business combinations, the Group assesses whether a contract is or contains a lease based on the definition under HKFRS 16 at inception, modification date or acquisition date, as appropriate. Such contract will not be reassessed unless the terms and conditions of the contract are subsequently changed.

For the year ended 31 December 2022

## 3. BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Leases (Continued)

The Group as a lessee

Short-term leases

The Group applies the short-term lease recognition exemption to leases of office premises that have a lease term of 12 months or less from the commencement date and do not contain a purchase option. Lease payments on short-term leases are recognised as expense on a straight-line basis or another systematic basis over the lease term.

#### Right-of-use assets

The cost of right-of-use assets includes:

- the amount of the initial measurement of the lease liability; and
- any initial direct costs incurred by the Group.

Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities.

Right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term.

The Group presents right-of-use assets that do not meet the definition of investment property in "property and equipment", the same line item within which the corresponding underlying assets would be presented if they were owned. Right-of-use assets that meet the definition of investment property are presented within "investment properties". Leasehold improvement, which is in connection with the right-of-use assets under sublease service model is presented within "investment properties". The leasehold improvement is measured at cost less subsequent accumulated depreciation over term of the lease and any subsequent impairment losses.

### Refundable rental deposits

Refundable rental deposits paid are accounted under HKFRS 9 "Financial Instruments" ("**HKFRS 9**") and initially measured at fair value. Adjustments to fair value at initial recognition are considered as additional lease payments and included in the cost of right-of-use assets.

#### Lease liabilities

At the commencement date of a lease, the Group recognises and measures the lease liability at the present value of lease payments that are unpaid at that date. In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable.

The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, if any.

After the commencement date, lease liabilities are adjusted by interest accretion and lease payments.

The Group remeasures lease liabilities (and makes a corresponding adjustment to the related right-of-use assets) whenever the lease term has changed, in which case the related lease liability is remeasured by discounting the revised lease payments using a revised discount rate at the date of reassessment.

The Group presents lease liabilities as a separate item on the consolidated statement of financial position.

For the year ended 31 December 2022

## 3. BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Leases (Continued)

The Group as a lessee (Continued)

Lease modifications

The Group accounts for a lease modification as a separate lease if:

- the modification increases the scope of the lease by adding the right to use one or more underlying assets; and
- the consideration for the leases increases by an amount commensurate with the stand-alone price for the increase in scope and any appropriate adjustments to that stand-alone price to reflect the circumstances of the particular contract.

For a lease modification that is not accounted for as a separate lease, the Group remeasures the lease liability, less any lease incentives receivables, based on the lease term of the modified lease by discounting the revised lease payments using a revised discount rate at the effective date of the modification.

The Group accounts for the remeasurement of lease liabilities by making corresponding adjustments to the relevant right-of-use asset.

When the modified contract contains a lease component and one or more additional lease or non-lease components, the Group allocates the consideration in the modified contract to each lease component on the basis of the relative stand-alone price of the lease component and the aggregate stand-alone price of the non-lease components.

For the year ended 31 December 2022

## 3. BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Leases (Continued)

The Group as a lessee (Continued)

Covid-19-related rent concessions

In relation to rent concessions that occurred as a direct consequence of the Covid-19 pandemic, the Group has elected to apply the practical expedient not to assess whether the change is a lease modification if all of the following conditions are met:

- the change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change;
- any reduction in lease payments affects only payments originally due on or before 30 June 2022; and
- there is no substantive change to other terms and conditions of the lease.

A lessee applying the practical expedient accounts for changes in lease payments resulting from rent concessions the same way it would account for the changes applying HKFRS 16 if the changes are not a lease modification. Forgiveness or waiver of lease payments are accounted for as variable lease payments. The related lease liabilities are adjusted to reflect the amounts forgiven or waived with a corresponding adjustment recognised in the profit or loss in the period in which the event occurs.

#### The Group as a lessor

Classification and measurement of leases

Leases for which the Group is a lessor are classified as finance or operating leases. Whenever the terms of the lease transfer substantially all the risks and rewards incidental to ownership of an underlying asset to the lessee, the contract is classified as a finance lease. All other leases are classified as operating leases.

Amounts due from lessees under finance leases are recognised as receivables at commencement date at amounts equal to net investments in the leases, measured using the interest rate implicit in the respective leases. Interest income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Group's net investment outstanding in respect of the leases.

Rental income from operating leases is recognised in profit or loss on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset, and such costs are recognised as an expense on a straight-line basis over the lease term. Variable lease payments for operating leases that depend on an index or a rate are estimated and included in the total lease payments to be recognised on a straight-line basis over the lease term. Variable lease payments that do not depend on an index or a rate are recognised as income when they arise. When a lease contract contains a specific clause that provides for rent reduction or suspension of rent in the event that the underlying assets (or any part thereof) are affected by adverse events beyond the control of the Group and the lessee so as to render the underlying assets unfit or not available for use, the relevant rent reduction or suspension of rent resulting from the specific clause is accounted for as part of the original lease and not as a lease modification. Such rent reduction or suspension of rent is recognised in profit or loss in the period in which the event or condition that triggers those payments to occur.

Rental income which is derived from the Group's ordinary course of business is presented as revenue.

For the year ended 31 December 2022

## 3. BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Leases (Continued)

The Group as a lessor (Continued)

Allocation of consideration to components of a contract

When a contract includes both leases and non-lease components, the Group applies HKFRS 15 "Revenue from Contracts with Customers" ("**HKFRS 15**") to allocate consideration in a contract to lease and non-lease components. Non-lease components are separated from lease component on the basis of their relative stand-alone selling prices.

#### Refundable rental deposits

Refundable rental deposits received are accounted for under HKFRS 9 and initially measured at fair value. Adjustments to fair value at initial recognition are considered as additional lease payments from lessees.

#### Sublease

When the Group is an intermediate lessor, it accounts for the head lease and the sublease as two separate contracts. The sublease is classified as a finance or operating lease by reference to the right-of-use assets arising from the head lease, not with reference to the underlying asset.

#### Lease modification

Changes in considerations of lease contracts that were not part of the original terms and conditions are accounted for as lease modifications, including lease incentives provided through forgiveness or reduction of rentals.

The Group accounts for a modification to an operating lease as a new lease from the effective date of the modification, considering any prepaid or accrued lease payments relating to the original lease as part of the lease payments for the new lease.

For rent concession under which the Group legally releases the lessee from its obligation to make specifically identified lease payment, of which some of these lease payments are contractually due but not paid and some of them are not yet contractually due, the Group accounts for the portions which have been recognised as operating lease receivables (i.e. the lease payments which are contractually due but not paid) by applying the ECL and derecognition requirements under HKFRS 9 and applies lease modification requirements for the forgiven lease payments that the Group has not recognised (i.e. the lease payments which are not yet contractually due) as at the effective date of modification.

For the year ended 31 December 2022

# 3. BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Foreign currencies

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recognised at the rates of exchanges prevailing on the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on the retranslation of monetary items, are recognised in profit or loss in the period in which they arise.

#### **Government grants**

Government grants are not recognised until there is reasonable assurance that the Group will comply with the conditions attaching to them and that the grants will be received.

Government grants are recognised in profit or loss on a systematic basis over the periods in which the Group recognises as expenses the related costs for which the grants are intended to compensate. Specifically, government grants whose primary condition is that the Group should purchase, construct or otherwise acquire non-current assets are recognised as deferred income in the consolidated statement of financial position and transferred to profit or loss on a systematic and rational basis over the useful lives of the related assets.

Government grants related to income that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Group with no future related costs are recognised in profit or loss in the period in which they become receivable. Such grants are presented under "other income".

#### **Retirement benefit costs**

Payments to the state-owned retirement benefit schemes and the Mandatory Provident Fund Scheme ("MPF Scheme") are recognised as an expense when employee have rendered service entitling them to the contributions.

#### **Short-term employee benefits**

Short-term employee benefits are recognised at the undiscounted amount of the benefits expected to be paid as and when employees rendered the services. All short-term employee benefits are recognised as an expense unless another HKFRS requires or permits the inclusion of the benefit in the cost of an asset.

A liability is recognised for benefits accruing to employees (such as wages and salaries, annual leave and sick leave) after deducting any amount already paid.

#### **Share-based payments**

### **Equity-settled share-based payment transactions**

Equity-settled share-based payments to employees and others providing similar services are measured at the fair value of the equity instruments at the grant date.

For the year ended 31 December 2022

## 3. BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Share-based payments** (Continued)

Shares awarded to employees

For share award scheme, the fair value of services received, determined by reference to the fair value of awarded shares granted at the grant date, is expensed on a straight-line basis over the vesting period, with a corresponding increase in share award reserve. The cost of acquisition of the Company's shares held for the share award scheme is recorded as shares held for share award scheme. At the time when the awarded shares are vested, the amount previously recognised in share award reserve and the amount of the relevant treasury shares will be transferred to retained profits.

At the end of each reporting period, the Group revisits its estimate of the number of awarded shares that are expected to ultimately vest based on assessment of all relevant non-market vesting conditions. The impact of the revision of the original estimates, if any, is recognised in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to the share award reserve.

#### **Taxation**

Taxation represents the sum of the income tax expense currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from "profit before tax" as reported in the consolidated statement of profit or loss and other comprehensive income because of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of each reporting period.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profits. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of each reporting period.

The measurement of deferred tax assets and liabilities reflects the tax consequences that would follow from the manner in which the Group expects, at the end of each reporting period, to recover or settle the carrying amount of its assets and liabilities.

For the year ended 31 December 2022

## 3. BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Taxation (Continued)

For the purposes of measuring deferred tax for leasing transactions in which the Group recognises the right-of-use assets and the related lease liabilities, the Group first determines whether the tax deductions are attributable to the right-of-use assets or the lease liabilities.

For leasing transactions in which the tax deductions are attributable to the lease liabilities, the Group applies HKAS 12 requirements to the leasing transaction as a whole. Temporary differences relating to right-of-use assets and lease liabilities are assessed on a net basis. Excess of depreciation on right-of-use assets over the lease payments for the principal portion of lease liabilities resulting in net deductible temporary differences.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied to the same taxable entity by the same taxation authority.

Current and deferred tax are recognised in profit or loss.

#### **Property and equipment**

Property and equipment are tangible assets that are held for use in the supply of services, or for administrative purposes. Property and equipment are stated in the consolidated statement of financial position at cost less subsequent accumulated depreciation and subsequent accumulated impairment losses, if any.

Depreciation is recognised so as to write off the cost of assets less their residual values over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

#### **Investment properties**

Investment properties are properties held to earn rentals.

Investment properties also include leased properties which are being recognised as right-of-use assets and subleased by the Group under operating leases.

Investment properties are initially measured at cost, including any directly attributable expenditure. Subsequent to initial recognition, investment properties are stated at cost less subsequent accumulated depreciation and any accumulated impairment losses. Depreciation is recognised so as to write off the cost of investment properties over their estimated useful lives and after taking into account of their estimated residual value, using the straight-line method.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposal. A leased property which is recognised as a right-of-use asset is derecognised if the Group as intermediate lessor classifies the sublease as a finance lease. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period in which the property is derecognised.

For the year ended 31 December 2022

## 3. BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Impairment on property and equipment and right-of-use assets

At the end of the reporting period, the Group reviews the carrying amounts of its property and equipment and right-of-use assets to determine whether there is any indication that these assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the relevant asset is estimated in order to determine the extent of the impairment loss, if any.

The recoverable amount of property and equipment and right-of-use assets is estimated individually. When it is not possible to estimate the recoverable amount individually, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

In testing a cash-generating unit for impairment, corporate assets are allocated to the relevant cash-generating unit when a reasonable and consistent basis of allocation can be established, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be established. The recoverable amount is determined for the cash-generating unit or group of cash-generating units to which the corporate asset belongs, and is compared with the carrying amount of the relevant cash-generating unit or group of cash-generating units.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset (or a cash-generating unit) for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or a cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or a cash-generating unit) is reduced to its recoverable amount. For corporate assets or portion of corporate assets which cannot be allocated on a reasonable and consistent basis to a cash-generating unit, the Group compares the carrying amount of a group of cash-generating units, including the carrying amounts of the corporate assets or portion of corporate assets allocated to that group of cash-generating units, with the recoverable amount of the group of cash-generating units. In allocating the impairment loss, the impairment loss is allocated first to reduce the carrying amount of any goodwill (if applicable) and then to the other assets on a prorata basis based on the carrying amount of each asset in the unit or the group of cash-generating units. The carrying amount of an asset is not reduced below the highest of its fair value less costs of disposal (if measurable), its value in use (if determinable) and zero. The amount of the impairment loss that would otherwise have been allocated to the asset is allocated pro rata to the other assets of the unit or the group of cash-generating units. An impairment loss is recognised immediately in profit or loss.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit or a group of cash-generating units) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or a cash-generating unit or a group of cash-generating units) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

For the year ended 31 December 2022

## 3. BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Cash and cash equivalents

Cash and cash equivalents presented on the consolidated statement of financial position include (i) cash, which comprises of cash on hand and demand deposits, excluding bank balances that are subject to regulatory restrictions that result in such balances no longer meeting the definition of cash; and (ii) cash equivalents, which comprises of short-term (generally with original maturity of three months or less), highly liquid investments that are readily convertible to a known amount of cash and which are subject to an insignificant risk of changes in value. Cash equivalents are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

For the purposes of the consolidated statement of cash flows, cash and cash equivalents consist of cash and cash equivalents as defined above.

#### **Financial instruments**

Financial assets and financial liabilities are recognised when a group entity becomes a party to the contractual provisions of the instrument. All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the market place.

Financial assets and financial liabilities are initially measured at fair value except for trade receivables arising from contracts with customers which are initially measured in accordance with HKFRS 15. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets or financial liabilities at FVTPL) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at FVTPL are recognised immediately in profit or loss.

The effective interest method is a method of calculating the amortised cost of a financial asset or financial liability and of allocating interest income and interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts and payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset or financial liability, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

For the year ended 31 December 2022

## 3. BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Financial instruments** (Continued)

Financial assets

Classification and subsequent measurement of financial assets

Financial assets that meet the following conditions are subsequently measured at amortised cost:

- the financial asset is held within a business model whose objective is to collect contractual cash flows; and
- the contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets that meet the following conditions are subsequently measured at fair value through other comprehensive income ("FVTOCI"):

- the financial asset is held within a business model whose objective is achieved by both selling and collecting contractual cash flows; and
- the contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

All other financial assets are subsequently measured at FVTPL.

A financial asset is held for trading if:

- it has been acquired principally for the purpose of selling in the near term; or
- on initial recognition it is a part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

In addition, the Group may irrevocably designate a financial asset that are required to be measured at the amortised cost or FVTOCI as measured at FVTPL if doing so eliminates or significantly reduces an accounting mismatch.

For the year ended 31 December 2022

## 3. BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Financial instruments** (Continued)

Financial assets (Continued)

Amortised cost and interest income

Interest income is recognised using the effective interest method for financial assets measured subsequently at amortised cost. Interest income is calculated by applying the effective interest rate to the gross carrying amount of a financial asset except for financial assets that have subsequently become credit-impaired (see below). For financial assets that have subsequently become credit-impaired by applying the effective interest rate to the amortised cost of the financial asset from the next reporting period. If the credit risk on the credit-impaired financial instrument improves so that the financial asset is no longer credit-impaired, interest income is recognised by applying the effective interest rate to the gross carrying amount of the financial asset from the beginning of the reporting period following the determination that the asset is no longer credit-impaired.

#### Financial assets at FVTPL

Financial assets that do not meet the criteria for being measured at amortised cost or FVTOCI or designated as FVTOCI are measured at FVTPL.

Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any fair value gains or losses recognised in profit or loss. The net gain or loss recognised in profit or loss excludes any dividend or interest earned on the financial asset and is included in the "other gains and losses" line item, if any.

Impairment of financial assets and other items subject to impairment assessment under HKFRS 9

The Group performs impairment assessment under expected credit loss ("**ECL**") model on financial assets (including trade and other receivables, amounts due from related parties, bank balances, restricted bank balances and cash, short-term bank deposits and loan to a joint venture), and other items (operating and finance lease receivables), which are subject to impairment assessment under HKFRS 9. The amount of ECL is updated at each reporting date to reflect changes in credit risk since initial recognition.

Lifetime ECL represents the ECL that will result from all possible default events over the expected life of the relevant instrument. In contrast, 12-month ECL ("12m ECL") represents the portion of lifetime ECL that is expected to result from default events that are possible within 12 months after the reporting date. Assessments are done based on the Group's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current conditions at the reporting date as well as the forecast of future conditions.

For the year ended 31 December 2022

## 3. BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Financial instruments** (Continued)

Financial assets (Continued)

Impairment of financial assets and other items subject to impairment assessment under HKFRS 9 (Continued)

The Group always recognises lifetime ECL for trade receivables and lease receivables (both operating and finance lease). The ECL on these assets are assessed individually.

For all other instruments, the Group measures the loss allowance equal to 12m ECL, unless when there has been a significant increase in credit risk since initial recognition, in which case the Group recognises lifetime ECL. The assessment of whether lifetime ECL should be recognised is based on significant increases in the likelihood or risk of a default occurring since initial recognition.

#### (i) Significant increase in credit risk

In assessing whether the credit risk has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition. In making this assessment, the Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort.

In particular, the following information is taken into account when assessing whether credit risk has increased significantly:

- an actual or expected significant deterioration in the financial instrument's external (if available) or internal credit rating;
- significant deterioration in external market indicators of credit risk, e.g. a significant increase in the credit spread, the credit default swap prices for the debtor;
- existing or forecast adverse changes in business, financial or economic conditions that are expected to cause a significant decrease in the debtor's ability to meet its debt obligations;
- an actual or expected significant deterioration in the operating results of the debtor;
- an actual or expected significant adverse change in the regulatory, economic, or technological environment of the debtor that results in a significant decrease in the debtor's ability to meet its debt obligations.

Irrespective of the outcome of the above assessment, the Group presumes that the credit risk has increased significantly since initial recognition when contractual payments are more than 30 days past due, unless the Group has reasonable and supportable information that demonstrates otherwise.

The Group regularly monitors the effectiveness of the criteria used to identify whether there has been a significant increase in credit risk and revises them as appropriate to ensure that the criteria are capable of identifying significant increase in credit risk before the amount becomes past due.

For the year ended 31 December 2022

## 3. BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Financial instruments** (Continued)

Financial assets (Continued)

Impairment of financial assets and other items subject to impairment assessment under HKFRS 9 (Continued)

(ii) Definition of default

For internal credit risk management, the Group considers an event of default occurs when information developed internally or obtained from external sources indicates that the debtor is unlikely to pay its creditors, including the Group, in full (without taking into account any collaterals held by the Group).

Irrespective of the above, the Group considers that default has occurred when a financial asset is more than 90 days past due unless the Group has reasonable and supportable information to demonstrate that a more lagging default criterion is more appropriate.

#### (iii) Credit-impaired financial assets

A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. Evidence that a financial asset is credit-impaired includes observable data about the following events:

- (a) significant financial difficulty of the issuer or the borrower;
- (b) a breach of contract, such as a default or past due event;
- (c) the lender(s) of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession(s) that the lender(s) would not otherwise consider; or
- (d) it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation.

### (iv) Write-off policy

The Group writes off a financial asset when there is information indicating that the counterparty is in severe financial difficulty and there is no realistic prospect of recovery, for example, when the counterparty has been placed under liquidation or has entered into bankruptcy proceedings. Financial assets written off may still be subject to enforcement activities under the Group's recovery procedures, taking into account legal advice where appropriate. A write-off constitutes a derecognition event. Any subsequent recoveries are recognised in profit or loss.

For the year ended 31 December 2022

## 3. BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Financial instruments** (Continued)

Financial assets (Continued)

Impairment of financial assets and other items subject to impairment assessment under HKFRS 9 (Continued)

(v) Measurement and recognition of ECL

The measurement of ECL is a function of the probability of default, loss given default (i.e. the magnitude of the loss if there is a default) and the exposure at default. The assessment of the probability of default and loss given default is based on historical data and forward-looking information. Estimation of ECL reflects an unbiased and probability-weighted amount that is determined with the respective risks of default occurring as the weights.

Generally, the ECL is estimated as the difference between all contractual cash flows that are due to the Group in accordance with the contract and the cash flows that the Group expects to receive, discounted at the effective interest rate determined at initial recognition. For a lease receivable, the cash flows used for determining the ECL is consistent with the cash flows used in measuring the lease receivable in accordance with HKFRS 16.

Interest income is calculated based on the gross carrying amount of the financial asset unless the financial asset is credit-impaired, in which case interest income is calculated based on amortised cost of the financial asset.

The Group recognises an impairment gain or loss in profit or loss for all financial instruments by adjusting their carrying amount, with the exception of trade receivables and lease receivables (both operating and finance lease) where the corresponding adjustment is recognised through a loss allowance account.

#### Derecognition of financial assets

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire.

On derecognition of a financial asset measured at amortised cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in profit or loss.

#### Financial liabilities and equity

Classification as debt or equity

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

#### Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recognised at the proceeds received, net of direct issue costs.

Repurchase of the Company's own equity instruments is recognised and deducted directly in equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Company's own equity instruments.

#### Financial liabilities

All financial liabilities are subsequently measured at amortised cost using the effective interest method.

For the year ended 31 December 2022

## 3. BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Financial instruments** (Continued)

Financial assets (Continued)

Financial liabilities at amortised cost

Financial liabilities including trade and other payables and amounts due to related parties are subsequently measured at amortised cost, using the effective interest method.

#### Derecognition of financial liabilities

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

## 4. CRITICAL ACCOUNTING JUDGMENT AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in Note 3, the directors of the Company are required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

#### **Key sources of estimation uncertainty**

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that may have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### Impairment assessment of trade receivables in respect of contracts with customers

The Group's trade receivables in respect of contracts with customers primarily arise from the services rendered under the brand and management output service model. As set out in Note 30 to the consolidated financial statements, the Group measured ECL on trade receivables in respect of contracts with customers individually by applying internal credit rating for each of its trade debtors, under this model and were assessed with reference to past default experience, current past due exposure of the trade debtors and, where applicable, an analysis of current financial information of the relevant internal credit ratings of the trade debtors and commercial properties managed by the Group. In calculating the ECL, the loss rates were estimated based on internal credit ratings of the trade debtors, comparable probability of default and recovery rates quoted from an international credit-rating agency and were adjusted for forward-looking information, including but not limited to the economic condition and consumption level in the PRC and the expected consumer traffic of the relevant commercial properties managed by the Group without undue cost or effort.

For the year ended 31 December 2022

### 5. REVENUE AND SEGMENT INFORMATION

The Group generates revenue primarily from provision of commercial property operational services to either owners or tenants in respect of the commercial properties in the PRC under three commercial property operational models as described below:

- Entrusted management service model;
- Brand and management output service model; and
- Sublease service model.

#### A. Revenue

Revenue from commercial property operational services by type of operational model

	2022 RMB'000	2021 RMB'000
Entrusted management services	381,701	351,650
Brand and management output services	137,904	198,495
Sublease services	42,249	22,064
	561,854	572,209
Comprise of:		
<ul> <li>Revenue from contracts with customers</li> </ul>	540,330	559,155
- Revenue from leases	21,524	13,054
	561,854	572,209

For the year ended 31 December 2022

### 5. REVENUE AND SEGMENT INFORMATION (Continued)

#### A. Revenue (Continued)

Revenue from commercial property operational services by type of operational model (Continued)

(i) Disaggregation of revenue from contracts with customers:

	2022 RMB'000	2021 RMB'000
Commercial property operational services:		
- Market positioning, design and construction consultancy and		
tenant sourcing services	94,382	143,549
<ul> <li>Operational management services</li> </ul>	359,489	334,125
<ul><li>Value-added services (note)</li></ul>	86,459	81,481
	540,330	559,155
Timing of revenue recognition:		
– Over time	525,270	551,238
– A point in time	15,060	7,917
	540,330	559,155
Type of customers:		
-Property owners	238,651	270,559
-Tenants and other customers	301,679	288,596
	540,330	559,155

The Group acts as a principal for all of the services rendered except for certain portion of revenue generated from value-added services.

Note: Included in the value-added services, there is an amount of RMB444,000 (2021: RMB518,000) where the Group acts as an agent.

For the year ended 31 December 2022

#### 5. REVENUE AND SEGMENT INFORMATION (Continued)

#### A. Revenue (Continued)

#### Revenue from commercial property operational services by type of operational model (Continued)

(ii) Performance obligations for contracts with customers

Entrusted management service model

The contracts under entrusted management service model represent property related management services rendered in respect of commercial properties owned by related parties or independent third parties. The services under this model comprise (i) consultancy services provided to property owners; (ii) tenant sourcing services provided to property owners; (iii) operational management services provided to property owners; (iv) operational management services provided to tenants; and (v) value-added services provided to tenants and/or other customers.

#### Brand and management output service model

The contracts under brand and management output service model represent property related management services rendered in respect of commercial properties owned by related parties or independent third parties. The operating costs of managing the commercial properties are borne by the property owners instead of the Group. The services under this model comprise (i) consultancy services provided to property owners; (ii) tenant sourcing services provided to property owners; (iii) operational management services provided to property owners (without rent collection); (iv) value-added services provided to tenants and/or other customers; (v) land sourcing assistance; and (vi) use of the Group's trademark and logo.

#### Sublease service model

The contracts under sublease service model represent leasing of commercial spaces within a commercial property to tenants (as described below in note (iv)) and property related management services in respect of commercial spaces leased by tenants. The services under this model comprise (i) operational management services provided to tenants and (ii) value-added services provided to tenants and/or other customers. The commercial property is leased from a property owner, who is a related party of the Group, and subleased to the tenants.

The details of each service and revenue recognition process are set out below:

- 1. Consultancy services, such as market positioning, business planning consultancy services and design and construction consultancy services, provided to property owners. The transaction price is fixed for each service and the revenue is recognised overtime in rendering of these services based on the progress of services using output method. The transaction price received before providing consultancy services to property owners is recognised as contract liabilities and released over the period of service.
- 2. Tenant sourcing services provided to property owners. The Group charges a pre-agreed amount in respect of each lease agreement entered and the revenue is recognised at a point in time when a tenant enters into a lease agreement with the property owner.
- 3. Operational management services provided to property owners, such as overall business operation management and rent collection. The Group charges an operational management fee based on a pre-agreed percentage of revenue and/or profit from property owners. The revenue is recognised over time as the customers simultaneously receive and consume the benefits in relation to services provided by the Group.

For the year ended 31 December 2022

#### 5. REVENUE AND SEGMENT INFORMATION (Continued)

#### A. Revenue (Continued)

#### Revenue from commercial property operational services by type of operational model (Continued)

- (ii) Performance obligations for contracts with customers (Continued)
  - Sublease service model (Continued)
  - 4. Operational management services provided to tenants, such as property management and marketing and promotion. The Group charges an operational management fee based on a per sq.m. basis or a pre-agreed fixed fee from tenants. The revenue is recognised over time as the customers simultaneously receive and consume the benefits in relation to services provided by the Group.
  - 5. Value-added services provided to tenants and/or other customers, primarily including management of common areas and advertising spaces in the shopping centers. The Group charges a fixed fee for the use of these common areas and advertising spaces and the revenue is recognised over time as the tenants and/or other customers simultaneously receive and consume the benefits in relation to services provided by the Group. The transaction price received before providing value-added services to tenants and/or customers is recognised as contract liabilities and released on a straight-line basis over the period of service.
  - 6. Land sourcing assistance services provided to customers. The Group charges monthly service fees for provision of such services and the revenue is recognised over time as the customers simultaneously receive and consume the benefits in relation to the services provided by the Group. Depending on the terms set out in each land sourcing assistance contract entered into with the customer, it may include a consideration where the amount and the payment depend on the occurrence of a future event. The recognition of such revenue, which is subject to constrained as detailed above, is according to the Group's accounting policy set out in Note 3 under the heading "variable consideration".
  - 7. Right of using the Group's trademark and logo granted to property owners. The Group charges a fixed annual fee for use of these trademark and logo and the revenue is recognised over time.
- (iii) Transaction price allocated to the remaining performance obligations

The Group has elected to apply the practical expedient under HKFRS 15 for not to disclose the information of remaining performance obligations which are part of a contract that has an original expected duration of one year or less; or from satisfaction of which the Group recognises revenue in the amount that corresponds directly with the value to the customers of the Group's performance completed to date which the Group has the right to invoice. The transaction price allocated to the remaining performance obligations where the aforementioned practical expedients are not applicable is approximately RMB632 million (2021: RMB892 million) as at 31 December 2022 and is expected to recognise as revenue within 18 years (2021: 11 years) as at 31 December 2022.

For the year ended 31 December 2022

#### 5. REVENUE AND SEGMENT INFORMATION (Continued)

#### A. Revenue (Continued)

#### Revenue from commercial property operational services by type of operational model (Continued)

(iv) Leases

The revenue from leases arises from the lease agreements entered into between the Group and tenants under sublease service model. The Group enters into a lease agreement with the property owner of a commercial property and subleases the commercial spaces within the commercial property to tenants.

	2022	2021
	RMB'000	RMB'000
For operating leases:		
Lease payments that are fixed	15,585	9,520
Variable lease payments	5,665	3,242
	21,250	12,762
For finance leases:		
Finance income on the net investment in the lease	274	292
Total revenue arising from leases	21,524	13,054

Included in the operating lease income there is a contingent rental of RMB5,665,000 (2021: RMB3,242,000) for the year ended 31 December 2022.

#### B. Segment information

The Group's operations are solely derived from provision of commercial property operational services in the PRC. For the purposes of resources allocation and performance assessment, the chief operating decision maker (i.e. the chief executive of the Group) reviews the overall results and financial position of the Group as a whole prepared based on same accounting policies set out in Note 3. Accordingly, the Group has only one single operating segment and no further analysis of this single segment is presented.

#### **Geographical information**

No geographical segment information is presented as the Group's operation is mainly in the PRC and all its non-current assets are situated in the PRC. All of the Group's revenue from external customers is attributable to the group entities' place of domicile (i.e. the PRC).

For the year ended 31 December 2022

#### 5. REVENUE AND SEGMENT INFORMATION (Continued)

#### B. Segment information (Continued)

Information about major customers

Revenue from customers contributing over 10% of the Group's total revenue during both years are as follows:

	2022	2021
	RMB'000	RMB'000
Customer A (note)	174,239	167,975

Note: Customer A represents a group of related parties of the Group and associates of Mr. Huang. Details of the transactions with these related parties are set out in Note 31(b).

#### 6. OTHER INCOME

	2022	2021
	RMB'000	RMB'000
Interest income from bank deposits	36,356	27,112
Government grants (note)	2,200	2,958
Compensation and penalty received from tenants	1,475	1,071
	40,031	31,141

Note: The government grants refer to unconditional subsidies granted by the government authorities in the PRC.

#### 7. FINANCE COSTS

	2022 RMB'000	2021 RMB'000
Interest on lease liabilities	23,342	3,869

### 8. IMPAIRMENT LOSSES UNDER EXPECTED CREDIT LOSS MODEL, NET OF REVERSAL

	2022 RMB'000	2021 RMB'000
Net impairment losses recognised on trade receivables	21,415	10,294

Details of impairment assessment are set out in Note 30.

For the year ended 31 December 2022

### 9. INCOME TAX EXPENSE

	2022 RMB'000	2021 RMB'000
PRC Enterprise Income Tax (" <b>EIT</b> ")		
- Current year	67,571	71,816
- (Overprovision) underprovision in prior year	(1,681)	295
Current tax charge	65,890	72,111
Deferred tax (Note 23)	(6,427)	(3,637)
	59,463	68,474

#### **Hong Kong**

Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profit for both years.

#### PRC

Under the Law of the PRC on EIT (the "**EIT Law**") and Implementation Regulation of the EIT Law, the tax rate of the entities operating in the PRC is 25% for both years, except for as set out below.

One subsidiary established in the PRC located in the Qianhai Shenzhen-Hong Kong Modern Service Industry Cooperation Zone, enjoying the preferential enterprise income tax rate of 15% for four consecutive calendar years from 2022 to 2025.

The income tax expense for the year can be reconciled to the profit before tax per the consolidated statement of profit or loss and other comprehensive income as follows:

	2022 RMB'000	2021 RMB'000
Profit before tax	208,345	252,396
Tax at PRC EIT rate of 25%	52,086	63,099
Share of result of a joint venture	5,218	494
Tax effect of expense not deductible for tax purpose	2,362	3,436
Tax effect of income not taxable for tax purpose	(3,084)	(1,662)
Tax effect of tax losses not recognised	8,141	2,582
Effect of different tax rates of subsidiaries operating in other jurisdiction	(1,088)	230
Income tax at concessionary rate	(2,481)	_
(Overprovision) underprovision in prior year	(1,681)	295
Utilisation of tax losses previously not recognised	(10)	_
Income tax expense	59,463	68,474

For the year ended 31 December 2022

### 10. PROFIT FOR THE YEAR

	2022 RMB'000	2021 RMB'000
Profit for the year has been arrived at after charging (crediting):		
Auditor's remuneration:		
- Auditor of the Company	1,486	1,418
– Other auditors	363	298
- Non-audit services	539	_
	2,388	1,716
Depreciation of property and equipment	4,686	4,101
Depreciation of investment properties	22,669	3,230
Staff costs (including directors' emoluments as disclosed in Note 11): Salaries and other benefits Retirement benefits schemes contributions	163,379 18,943	144,054 13,191
Total staff costs	182,322	157,245
(Gain) loss on fair value changes of financial assets at FVTPL (included in other gains and losses) (Gain) loss on disposal of property and equipment	(28)	920
(included in other gains and losses)	(20)	23
Gross rental income from investment properties Less: direct operating expenses incurred for	21,250	12,762
investment properties during the year	(27,878)	(5,312)
	(6,628)	7,450

For the year ended 31 December 2022

### 11. DIRECTORS' AND CHIEF EXECUTIVE'S EMOLUMENTS

The emoluments paid or payable to each of the nine (2021: nine) directors of the Company, including the chief executive during both years are as follows:

For the year ended 31 December 2022

	Directors' fee RMB'000	Salaries and other benefits RMB'000	Performance related bonus RMB'000	Retirement benefit schemes contributions RMB'000	Total RMB′000
Executive directors					
Huang De-Lin Benny (note i)	_	_	_	_	_
Tao Muming	_	2,188	975	_	3,163
Niu Lin (note ii)	_	1,491	44	74	1,609
Wen Yi	_	1,472	1,353	-	2,825
Non-executive directors					
Guo Limin	_	_	_	_	_
Huang De-An Tony	_	_	-	_	-
Independent non-executive directors					
Zhang Liqing ("Mr. Zhang")	300	_	_	_	300
Guo Zengli (" <b>Mr. Guo</b> ")	300	_	_	_	300
Tse Yat Hong (" <b>Mr. Tse</b> ")	300	_	_	_	300
Total emoluments	900	5,151	2,372	74	8,497

For the year ended 31 December 2022

## 11. DIRECTORS' AND CHIEF EXECUTIVE'S EMOLUMENTS (Continued)

For the year ended 31 December 2021

				Retirement	
		Salaries	Performance	benefit	
		and other	related	schemes	
	Directors' fee	benefits	bonus	contributions	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Executive directors					
Huang De-Lin Benny (note i)	_	_	_	_	_
Tao Muming	-	2,183	788	24	2,995
Niu Lin	_	2,055	479	87	2,621
Wen Yi	-	1,551	363	22	1,936
Non-executive directors					
Guo Limin	_	_	_	_	_
Huang De-An Tony	-	-	-	-	-
Independent non-executive					
directors					
Zhang Liqing ("Mr. Zhang")	291	_	_	_	291
Guo Zengli (" <b>Mr. Guo</b> ")	291	_	_	_	291
Tse Yat Hong (" <b>Mr. Tse</b> ")	291	_	_	_	291
Total emoluments	873	5,789	1,630	133	8,425

#### Notes:

<sup>(</sup>i) Mr. Huang De-Lin Benny is also the chief executive of the Company and his emoluments disclosed above included those for services rendered by him as the chief executive.

<sup>(</sup>ii) Mr. Niu Lin resigned as the executive director on 30 September 2022.

For the year ended 31 December 2022

### 11. DIRECTORS' AND CHIEF EXECUTIVE'S EMOLUMENTS (Continued)

The executive directors' emoluments shown above were for their services in connection with the management of the affairs of the Company and the Group.

No director's emolument was paid or payable by the Company to the non-executive directors for their services in both years ended 31 December 2022 and 2021.

The independent non-executive directors' emoluments shown above were for their services as directors of the Company.

The performance related bonus are determined by reference to the individual performance.

No remuneration was paid by the Group to the directors of the Company as an inducement to join or upon joining the Group or as compensation for loss of office. None of the directors of the Company has waived any remuneration during both years.

#### 12. FIVE HIGHEST PAID EMPLOYEES

Of the five individuals with the highest emoluments in the Group, two (2021: three) of them were the directors of the Company for the year ended 31 December 2022. Details of their emoluments are included in Note 11. The emoluments of the remaining three (2021: two) individuals for the year ended 31 December 2022 as follows:

	2022	2021
	RMB'000	RMB'000
Salaries and other benefits	6,441	3,514
Performance related bonus	1,315	721
Retirement benefit schemes contributions	217	145
	7,973	4,380

Their emoluments are within the following bands:

	2022	2021
HK\$2,000,001 to HK\$2,500,000	1	2
HK\$2,500,001 to HK\$3,000,000	1	-
HK\$3,000,001 to HK\$3,500,000	1	2
HK\$3,500,001 to HK\$4,000,000	2	1

During the year, no emoluments were paid by the Group to the five highest paid individuals as an inducement to join or upon joining the Group or as compensation for loss of office.

For the year ended 31 December 2022

### 13. DIVIDENDS

	2022 RMB'000	2021 RMB'000
Dividends recognised as distribution during the year:		
2022 interim dividend of HK3.5 cents (2021: nil) 2021 final dividend of HK10 cents	31,187	-
(2021: 2020 final dividend of HK4.5 cents per share)	87,065	37,930
2020 special dividend of HK1.5 cents	_	12,644
	118,252	50,574

Subsequent to the end of the reporting period, a final dividend in respect of the year ended 31 December 2022 of HK\$7 cents per share, in an aggregate amount of approximately HK\$71,339,000, has been proposed by the directors of the Company and is subject to approval by the shareholders in the forthcoming annual general meeting.

#### 14. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share from operations attributable to the owners of the Company is based on the following data:

### **Earnings**

	2022 RMB'000	2021 RMB'000
Earnings for the purpose of basic and diluted earnings per share:  Profit for the year attributable to owners of the Company	154,275	184,924

#### **Number of shares**

	2022 ′000	2021 '000
Weighted average number of ordinary shares for the purpose of calculating basic earnings per share  Effect of dilutive potential ordinary shares:	1,018,009	1,000,534
Over-allotment option	_	1,300
	1,018,009	1,001,834

The weighted average number of ordinary shares for the purpose of basic earnings per share for the years ended 31 December 2022 and 2021 has been adjusted for the repurchase of shares.

For the year ended 31 December 2022

#### 15. PROPERTY AND EQUIPMENT

	Machine and	Motor	Electronic	Office	Other	Leased	
	equipment RMB'000	vehicles RMB'000	equipment RMB'000	equipment RMB'000	equipment RMB'000	property RMB'000 (note)	<b>Total</b> RMB'000
COST							
At 1 January 2021	139	1,801	2,126	1,286	1,930	8,742	16,024
Additions	_	-	531	131	3	_	665
Disposals	-	_	(305)	(226)	-	-	(531)
At 31 December 2021	139	1,801	2,352	1,191	1,933	8,742	16,158
Additions	-	8	1,039	269	155	-	1,471
Lease modification (note)	-	-	-	-	-	3,392	3,392
Disposals	-	(15)	(181)	(21)	-	-	(217)
At 31 December 2022	139	1,794	3,210	1,439	2,088	12,134	20,804
DEPRECIATION							
At 1 January 2021	71	1,246	1,935	1,022	929	2,893	8,096
Provided for the year	14	341	231	138	453	2,924	4,101
Eliminated on disposals	-	_	(291)	(217)	-	-	(508)
At 31 December 2021	85	1,587	1,875	943	1,382	5,817	11,689
Provided for the year	14	212	512	117	415	3,416	4,686
Eliminated on disposals	-	(14)	(40)	(18)	-	-	(72)
At 31 December 2022	99	1,785	2,347	1,042	1,797	9,233	16,303
CARRYING AMOUNTS							
At 31 December 2022	40	9	863	397	291	2,901	4,501
At 31 December 2021	54	214	477	248	551	2,925	4,469

Note: During the year ended 31 December 2022, the Group renewed the lease contracts of two office premises from a related party and extended the lease term to 2023. Accordingly, the Group recognised right-of-use assets and lease liabilities of RMB3,392,000. The lease agreement does not impose any covenants (other than the security interest in the leased asset that is held by the lessor). The leased asset may not be used as a security for borrowing purpose.

The cash outflows for the leases for the year ended 31 December 2022 is RMB3,884,000 (2021: RMB3,544,000).

The above items of property and equipment are depreciated on a straight-line basis at the following rates per annum:

Machine and equipment	10%
Motor vehicles	20%
Electronic equipment	33%
Office equipment	20%
Other equipment	20%

Leased property Over the lease term

For the year ended 31 December 2022

#### 16. INVESTMENT PROPERTIES

	Investment properties RMB'000
COST	
At 1 January 2021 and 31 December 2021	63,989
Additions	742,596
At 31 December 2022	806,585
DEPRECIATION	
At 1 January 2021	13,235
Provided for the year	3,230
At 31 December 2021	16,465
Provided for the year	22,669
At 31 December 2022	39,134
CARRYING VALUES	
At 31 December 2022	767,451
At 31 December 2021	47,524

#### The Group as a lessee

The Group leased a commercial property in Changzhou of the PRC from a property owner, which is a related party of the Group, in April 2016 for a fixed term of 20 years. The Group has an option to extend the lease beyond the initial agreed period, but it is subject to the mutual agreement between the Group and the property owner. The leases met the definition of investment property held by a lessee as a right-of-use asset. When recognising the investment properties, the Group applied the incremental borrowing rate of the relevant group entity. The incremental borrowing rate applied at lease commencement date was 5.64%.

The Group leased commercial properties in Jiaxing and Xiamen of the PRC from independent property owners, in May 2022 for a fixed term of 20 years. The Group has an option to extend the lease beyond the initial agreed period, but it is subject to the mutual agreement between the Group and the property owner. The leases met the definition of investment property held by a lessee as right-of-use assets. When recognising the investment properties, the Group applied the incremental borrowing rate of the relevant group entity. The incremental borrowing rate applied at lease commencement date was 5.64%.

The lease agreement does not impose any particular covenants except for pre-approval from the property owner is required for, among others, the change of use or structure of the property.

Expenses relating to short-term leases with lease terms end within 12 months were RMB421,000 for year ended 31 December 2022 (2021: RMB332,000).

For the year ended 31 December 2022

#### 16. INVESTMENT PROPERTIES (Continued)

#### The Group as a lessee (Continued)

The Group regularly entered into short-term leases for office premises. At the end of reporting periods, the portfolio of short-term leases was similar to the portfolio of short-term leases to which the short-term lease expenses disclosed in this note above.

During the year ended 31 December 2022, the Group entered into four new leases for operating the commercial property operational services business that have not yet commenced with non-cancellable period of 20 years. The rents of these four new leases are variable lease payment.

During the year ended 31 December 2021, the Group entered into one new lease for operating the commercial property operational services business that have not yet commenced with non-cancellable period of 20 years, the total future undiscounted cash flows over the non-cancellable period amounted to RMB1,212 million.

#### The Group as a lessor

The Group leased out retail stores of commercial properties in Changzhou, Jiaxing and Xiamen of the PRC as described above under subleasing arrangements to receive rental income. The leases typically run for an initial period of 1 to 15 years and the lessees have the option to extend the lease beyond initial agreed period but it is subject to mutual agreement between the Group and the lessees. The extension option is subject to market review clauses in the event the lessee exercises the option.

Leases of retail stores are either with only fixed lease payments or contain variable lease payments that are based on pre-agreed percentage of sales recognised by the tenants and the minimum annual lease payment that are fixed over the lease term.

The Group is not exposed to foreign currency risk as a result of the lease arrangements, as all leases are denominated in RMB which is the functional currency of the respective group entity. The lease contracts of the head lease and sublease do not contain residual value guarantee nor lessee's option to purchase the property at the end of lease term.

Total cash outflows for the leases, including the leased properties disclosed in Note 15, for year ended 31 December 2022 are RMB11,959,000 (2021: RMB8,937,000) which includes RMB8,075,000 (2021: RMB5,393,000) paid for leased properties under sub-leases. The income from subleasing of properties for both years are set out in Note 5A(iv).

The fair value of the Group's investment properties as at 31 December 2022 was RMB1,286,000,000 (2021: RMB157,000,000). The fair value as at 31 December 2022 and 2021 has been arrived at based on the determination of the management of the Group who made reference to the valuation carried out by Ravia Global Appraisal Advisory Limited (2021: Jones Lang LaSalle Corporate Appraisal and Advisory Limited) (the "Valuer"), independent valuers not connected with the Group, on these investment properties as at 31 December 2022 and 2021.

The fair value of the Group's investment properties was determined based on the income approach, where the market rentals of all lettable units of the properties are assessed and discounted at the market yield expected by investors for this type of properties. The market rentals are assessed by reference to the rentals achieved in the lettable units of the properties as well as other lettings of similar properties in the neighbourhood. The discount rate is determined by reference to the yields derived from analysing the sales transactions of similar commercial properties in the PRC and adjusted to take into account the market expectation form property investors to reflect factors specific to the Group's investment properties. There has been no change from the valuation technique used in the previous years.

For the year ended 31 December 2022

#### 16. INVESTMENT PROPERTIES (Continued)

#### The Group as a lessor (Continued)

In estimating the fair value of the Group's investment properties, the highest and best use of the properties is their current use.

Details of the Group's investment properties and information about the fair value hierarchy as at the end of the reporting period are as follows:

	2022		202	21
	Fair value			Fair value
	Carrying	at Level 3	Carrying	at Level 3
	amount	hierarchy	amount	hierarchy
	RMB'000	RMB'000	RMB'000	RMB'000
Commercial property located in Changzhou	44,293	174,000	47,524	157,000
Commercial property located in Jiaxing	467,422	626,000	N/A	N/A
Commercial property located in Xiamen	255,736	486,000	N/A	N/A

The above investment properties are depreciated on a straight-line basis over the lease term.

#### 17. FINANCE LEASE RECEIVABLES

The Group entered into a finance lease contract as a lessor for certain units located in a commercial property, which was leased by the Group from a property owner as disclosed in Note 16. The term of the finance lease entered into is 15 years starting from August 2016. The interest rate inherent in the lease is fixed at the contract date over the lease term.

	Minimum Iease	Present value of minimum lease
	payments	payments
	2022	2022
	RMB'000	RMB'000
Finance lease receivables comprise:		
Within one year	856	604
In the second year	900	671
In the third year	944	741
In the fourth year	991	817
In the fifth year	1,041	898
After five years	3,121	3,364
	7,853	7,095
Gross investment in the lease	7,853	N/A
Less: unearned finance income	(758)	N/A
Present value of minimum lease payment receivable	7,095	7,095
Less: Allowance for credit losses		(449)
		6,646
Analysed as:		
Non-current		6,042
Current		604
		6,646

For the year ended 31 December 2022

# 17. FINANCE LEASE RECEIVABLES (Continued)

		Present value
	Minimum	of minimum
	lease	lease
	payments	payments
	2021	2021
	RMB'000	RMB'000
Finance lease receivables comprise:		
Within one year	816	542
In the second year	856	604
In the third year	900	671
In the fourth year	944	741
In the fifth year	991	817
After five years	4,162	4,262
	8,669	7,637
Gross investment in the lease	8,669	N/A
Less: unearned finance income	(1,032)	N/A
Present value of minimum lease payment receivable	7,637	7,637
Less: Allowance for credit losses		(449)
	_	7,188
Analysed as:	_	
Non-current		6,646
Current	_	542
		7,188

As at 31 December 2022, the interest rate implicit in the above finance lease was approximately 0.3% (2021: 0.3%) per month.

For the year ended 31 December 2022

#### 18. INTEREST IN A JOINT VENTURE/LOAN TO A JOINT VENTURE

	2022 RMB'000	2021 RMB'000
Cost of unlisted investment in a joint venture Share of post-acquisition losses	9,000 (9,000)	9,000 (1,977)
	_	7,023
Loan to a joint venture Share of post-acquisition losses	15,000 (13,851)	15,000 –
	1,149	15,000

The joint venture was set up during the year ended 31 December 2021. The Group paid RMB9,000,000 as capital injection and advanced a loan of RMB15,000,000 to the joint venture, which is interest-free and without repayment date. The loan to a joint venture is considered as long-term interests that, in substance form part of the Group's net investments in the joint venture.

Details of impairment assessment of loan to a joint venture for the year ended 31 December 2022 is set out in Note 30.

Name of company	Form of business structure	Place of incorporation/ principal place of business	Percentage of ownership interest and voting rights held by the Group		Principal activities
			<b>2022</b> %	2021 %	
廣州凱星商業管理 有限公司 Guangzhou Kaixing Commercial Management Co., Ltd* (" <b>GZKX</b> ")	Joint venture	The PRC	30	30	Commercial property operational services

<sup>\*</sup> The English name of this company is translated from its registered Chinese name for identification purpose only.

Under the relevant shareholders' agreement, decisions on relevant activities of GZKX require unanimous consent from both joint venture partners. Accordingly, neither the Group nor the another venture partner has the ability to control GZKX unilaterally and it is considered as jointly controlled by the Group and the joint venture partner.

#### Summarised financial information of the joint venture

Summarised financial information in respect of the joint venture is set out below. The summarised financial information below represents amounts shown in the joint venture's financial statements prepared in accordance with HKFRSs.

The joint venture is accounted for using the equity method in these consolidated financial statements.

	2022 RMB'000	2021 RMB'000
Revenue	456	-
Loss and total comprehensive expense for the year	(69,579)	(6,591)

For the year ended 31 December 2022

# 18. INTEREST IN A JOINT VENTURE/LOAN TO A JOINT VENTURE (Continued) Summarised financial information of the joint venture (Continued)

	31.12.2022 RMB'000	31.12.2021 RMB'000
Current assets	14,835	78,330
Non-current assets	602,952	569,627
Current liabilities	50,808	49,907
Non-current liabilities	613,149	574,640

Reconciliation of the above summarised financial information to the carrying amount of the interest in the joint venture recognised in the consolidated financial statements:

	31.12.2022	31.12.2021
	RMB'000	RMB'000
Net (liabilities) assets	(46,170)	23,410
Proportion of the Group's ownership interest in the joint venture	30%	30%
	(13,851)	7,023
Other adjustments (note)	15,000	15,000
Carrying amount of the Group's net investment interest in the joint venture	1,149	22,023

Note: Amount represents the loan to the joint venture which is considered as long-term interest.

For the year ended 31 December 2022

# 19. TRADE AND OTHER RECEIVABLES

	2022	2021
	RMB'000	RMB'000
Trade and other receivables		
- Trade receivables	32,660	29,139
- Other receivables	24,182	22,240
	56,842	51,379
Analysed as:		
Current	46,300	45,837
Non-current	10,542	5,542
	56,842	51,379
Trade receivables		
Contracts with customers		
- Third parties	70,266	47,520
- Related parties (note)	269	6
Less: Allowance for credit losses	(38,885)	(18,387)
	31,650	29,139
Operating lease receivables – third parties	1,010	_
	32,660	29,139

Note: The related parties are companies under the common control of the Ultimate Controlling Shareholder.

As at 1 January 2021, the trade receivables in respect of contracts with customers and lease receivables, net of allowance for credit losses, amounted to RMB25,073,000 in total.

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#### 19. TRADE AND OTHER RECEIVABLES (Continued)

The Group grants credit terms of 10 to 30 days to its customers from the date of invoices. The following is an ageing analysis of the trade receivables in respect of contracts with customers, net of allowance of credit losses, presented based on the invoice date at the end of each reporting period:

	2022	2021
	RMB'000	RMB'000
0 - 10 days	8,999	10,288
11 – 30 days	2,029	2,578
31 – 60 days	4,432	2,324
61 – 90 days	2,690	1,696
Over 90 days	14,510	12,253
	32,660	29,139

The following is an ageing analysis of the lease receivables, presented based on the revenue recognition date at the end of each reporting period:

	2022	2021
	RMB'000	RMB'000
0 – 10 days	1,010	-

Included in the Group's trade receivables in respect of contracts with customers as at 31 December 2022 are past due debtors with aggregate carrying amount of RMB21,632,000 (2021: RMB16,273,000), of which an amount of RMB9,809,000 (2021: RMB6,186,000) were past due 90 days or more and not considered as in default. The Group rebutted the presumption of default under expected credit loss model for the trade receivables in respect of contracts with customers past due over 90 days as the trade debtors had no significant change in credit quality after assessing their trade debtors' background, good repayment records, continuous business relationship with the Group and were adjusted for forward-looking information, including but not limited to the reviving economic condition and consumption level in the PRC and the expected consumer traffic of the relevant commercial properties managed by the Group without undue cost or effort. The Group does not hold any collateral over these balances.

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#### 19. TRADE AND OTHER RECEIVABLES (Continued)

	2022 RMB'000	2021 RMB'000
Other receivables		
Receivables from third-party payment platforms (note (i))	2,561	2,624
Payments on behalf of tenants (note (ii))	772	630
Advance to employees (note (iii))	269	15
Rental prepayment (note (iv))	682	8,262
Rental deposits (note (iv))	10,542	5,542
Other tax recoverable	8,029	1,284
Deposits	298	3,266
Prepayment	807	572
Others	222	45
	24,182	22,240

#### Notes:

- (i) Customers usually pay the bills of tenants through third-party payment platforms in the commercial properties managed by the Group. The third party payment platforms normally settle the amounts received, net of handling charges, within a week after trade date. The Group will hold the money on behalf of tenants and repay to them upon monthly settlement. All receivables from third-party payment platforms were aged within one month and not past due.
- (ii) The Group may pay the utilities expenses on behalf of tenants before their commencement of operations. These amounts have no specific repayment terms and will normally be settled when the tenants commence their operations.
- (iii) The amount represents advancements to employees for the Group's daily operation.
- (iv) The amount represents rental prepayment and rental deposits under sublease service model, which includes RMB5,000,000 (2021: nil) paid to a related party of the group.

Details of impairment assessment of trade and other receivables are set out in Note 30.

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#### 20. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	2022 RMB'000	2021 RMB'000
Current assets		
Investment in listed bonds	_	1,990
	_	1,990

The financial assets at FVTPL are listed bonds issued by China Development Bank through a commercial bank which carry a fixed interest rate of 3.23% per annum and have a maturity date on 10 January 2025. In the opinion of the management of the Group, the bonds may be disposed of in the market for acceptable return at any time prior to maturity and therefore, they are classified as current assets as at 31 December 2021. During the year ended 31 December 2022, the group redeemed all the listed bonds.

# 21. BANK BALANCES AND CASH/SHORT-TERM BANK DEPOSITS/RESTRICTED BANK BALANCES

Bank balances held by the Group are with maturity of three months or less and carry interest at prevailing market rates ranging from 0.01% to 2.00% (2021: 0.30% to 1.00%) per annum at 31 December 2022.

The short-term bank deposits carry prevailing market interest rates ranging from 2.45% to 3.90% (2021: 1.55% to 3.90%) per annum.

Restricted bank deposits carry prevailing market interest rates of 3.20% (2021: ranging from 1.69% to 3.20%) per annum. The restricted bank deposit as at 31 December 2022 will mature on 17 December 2024 and classified as non-current asset.

All of the Group's bank balances and cash, short-term bank deposits and restricted bank balances are denominated in RMB and Hong Kong Dollars.

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#### 22. TRADE AND OTHER PAYABLES

	2022	2021
	RMB'000	RMB'000
Trade and other payables		
- Trade payables	20,851	24,493
– Other payables	187,203	147,460
	208,054	171,953
	2022	2021
	RMB'000	RMB'000
Trade payables		
Contracts with suppliers		
- Third parties	18,799	22,481
– Related parties (note)	2,052	2,012
	20,851	24,493

Note: The related parties are companies under the common control of the Ultimate Controlling Shareholder.

The credit period granted by suppliers of the Group normally ranges between 30 to 90 days. The following is an ageing analysis of trade payables based on the invoice date at the end of each reporting period:

	2022	2021
	RMB'000	RMB'000
0 – 30 days	14,048	21,375
31 – 60 days	2,375	1,968
61 – 90 days	690	636
Over 90 days	3,738	514
	20,851	24,493

	2022 RMB'000	2021 RMB'000
Other payables		
Receipts on behalf of tenants (note (i))	59,721	73,017
Deposits received (note (ii))	39,266	29,239
Construction payables (note (iii))	42,127	_
Salary payables	32,309	32,237
Accruals	6,223	6,239
Accrued listing expenses	_	646
Deposit received regarding disposal of subsidiaries	2,114	_
Other tax payables	5,443	6,082
	187,203	147,460

#### Notes:

- (i) The balance represents the funds received centrally in the commercial properties on behalf of the tenants when they carry out the business activities in the commercial properties and the balance is returned to tenants monthly.
- (ii) The balance mainly represents security deposits received from tenants and suppliers and rental deposits from lessees.
- (iii) The amount represents accrued construction payables for the leased commercial properties in Jiaxing and Xiamen as set out in Note 16.

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#### 23. DEFERRED TAX ASSETS/LIABILITIES

For the purpose of presentation in the consolidated statement of financial position, certain deferred tax assets and liabilities have been offset. The following is the analysis of the deferred tax balances for financial reporting purposes:

	2022	2021
	RMB'000	RMB'000
Deferred tax assets	21,600	9,279
Deferred tax liabilities	(6,123)	-
	15,477	9,279

The following are the major deferred tax assets and liabilities recognised and movements thereon during both years:

	Timing difference on recognition of revenue from leases RMB'000	Accrued interest income	ECL provision RMB'000	<b>Leases</b> RMB'000	<b>Other</b> RMB'000	<b>Total</b> RMB'000
At 1 January 2021	(466)	_	2,136	4,202	(230)	5,642
Credit to profit or loss	466	-	2,573	368	230	3,637
At 31 December 2021	_	_	4,709	4,570	_	9,279
(Charge) credit to profit or loss	(187)	(5,936)	5,354	7,196	_	6,427
Included in assets classified as held-for-						
sale	-	-	(229)	-	-	(229)
At 31 December 2022	(187)	(5,936)	9,834	11,766	-	15,477

As at 31 December 2022, the Group had the unrecognised tax losses of RMB46,588,000 (2021: RMB12,275,000) which were related to subsidiaries operating continuously and no deferred tax assets were recognised due to the unpredictability of its future profit stream.

Under the EIT Law of PRC, withholding tax is imposed on dividends declared in respect of profits earned by PRC subsidiaries from 1 January 2008 onwards. Deferred taxation has not been provided for in the consolidated financial statements in respect of temporary differences attributable to accumulated profits of the PRC subsidiaries as the Group is able to control the timing of the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future. As at 31 December 2022, the accumulated profits of the PRC subsidiaries of the Group are RMB483,820,000 (2021: RMB361,774,000).

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# **24. LEASE LIABILITIES**

	2022 RMB'000	2021 RMB'000
Lease liabilities:	111112 000	2 000
Within one year	28,321	5,373
More than one year but less than two years	34,657	2,297
More than two years but less than five years	100,744	8,818
More than five years	526,809	52,239
	690,531	68,727
Minimum lease payment due:		
Within one year	30,940	9,018
More than one year but less than two years	39,757	5,721
More than two years but less than five years	129,001	18,215
More than five years	1,028,577	67,520
	1,228,275	100,474
Less: future finance charge	(537,744)	(31,747)
Present value of lease liabilities	690,531	68,727
	2022	2021
	RMB'000	RMB'000
Current	28,321	5,373
Non-current	662,210	63,354
	690,531	68,727

Lease liabilities amounting to RMB66,777,000 (2021: RMB68,727,000) were due to related parties of the Group.

The incremental borrowing rates applied to lease liabilities range from 5.64% to 5.70% (2021: 5.64% to 5.70%) per annum during the year ended 31 December 2022.

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#### 25. CONTRACT LIABILITIES

	2022 RMB'000	2021 RMB'000
Market positioning and design and construction consultancy services		
and others	16,762	4,400
Sublease service	1,412	-
Value-added services (note)	916	6,978
	19,090	11,378

As at 1 January 2021, contract liabilities amounted to RMB3,382,000.

Note: Included in the balance, contract liabilities of the Group mainly arose from the advance payments made by the customers while the underlying services are yet to be provided. The amounts to be received from customers prior to the performance of services are negotiated with customers on contract by contract basis.

Included in the balance of contract liabilities as at 31 December 2022, an amount of RMB2,740,000 (2021: nil) was from companies under the common control of the Ultimate Controlling Shareholder and nil (2021: RMB1,887) from a joint venture.

For the contract liabilities as at 1 January 2022 and 2021, the entire balances were recognised as revenue in the profit or loss during the years ended 31 December 2022 and 2021 respectively.

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#### **26. SHARE CAPITAL**

Details of the Company's shares are disclosed as follows:

	Number of shares	Share capital HK\$'000	Share capital RMB'000
Ordinary shares of HK\$0.01 each			
Authorised			
At 1 January 2021	38,000,000	380	340
Increase	1,962,000,000	19,620	16,415
At 31 December 2021 and 2022	2,000,000,000	20,000	16,755
Issued and fully paid			
1 January 2021	1,000	_ ^	- *
Capitalisation issue (note (i))	749,999,000	7,500	6,275
Issuance of ordinary shares (note (ii))	250,000,000	2,500	2,091
Issuance of ordinary shares upon exercise of			
over-allotment options (note (iii))	20,640,000	206	172
Repurchase and cancellation of shares (note (iv))	(601,000)	(6)	(5)
At 31 December 2021 and 2022 (note (iv))	1,020,039,000	10,200	8,533

<sup>^</sup> Less than HK\$1,000

#### Notes:

- (i) Pursuant to the resolutions of the Company's shareholders passed on 21 December 2020, the Company allotted and issued a total of 749,999,000 shares by way of capitalisation of the sum of HK\$7.5 millions standing to the credit of the share premium account of the Company (the "Capitalisation Issue"), credited as fully paid at par to the shareholders as appearing on the register of members of the Company on 26 January 2021.
- (ii) On 26 January 2021, the Company issued 250,000,000 ordinary shares of HK\$0.01 each pursuant to the global offering of the shares of the Company at the price of HK\$3.86 per share for a total gross cash consideration of approximately HK\$928.8 millions (equivalent to approximately RMB777.0 millions) and the Company's shares were listed on the Stock Exchange on the same date. The shares allotted and issued rank pari passu with the existing shares in all respects.
- (iii) On 18 February 2021, the over-allotment option was fully exercised and the Company issued additional 20,640,000 ordinary shares at the price of HK\$3.86 per share for a total gross cash consideration of approximately HK\$77.8 millions (equivalent to approximately RMB64.8 millions) on 23 February 2021. The shares allotted and issued rank pari passu with the existing shares in all respects.
- (iv) The Company repurchased its own shares through the Stock Exchange as follows:

	No. of ordinary shares of	Price per	share	Aggregate consideration paid		
Month of repurchase	HK\$0.01 each	Lowest	Highest			
		HK\$	HK\$	HK\$000	RMB'000	
August 2021	601,000	3.89	4.20	2,440	2,032	
November 2022	915,000	1.19	1.67	1,351	1,233	

The ordinary shares repurchased in August 2021 were cancelled upon repurchase and the ordinary shares repurchased in November 2022 were cancelled in January 2023 subsequently.

<sup>\*</sup> Less than RMB1,000

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# 27. SHARE INCENTIVE SCHEME Share Option Scheme

The Company adopted a share option scheme (the "**Share Option Scheme**") on 21 December 2020 for the purpose of providing incentives and rewards to eligible participants for their contribution or would be contribution to the Group so as to encourage them to participate in the long-term development of the Group and to share common interests and objectives with the Group and/or to enable the Group to recruit and retain high calibre employees and attract human resources that are valuable to the Group. Any individual, being an employee, executive, director, officer, consultant, advisor, distributor, customer, supplier of the Group or such other person who the board of directors of the Company considers, in their sole discretion, to have contributed or will contribute to the Group is entitled to be offered and granted options.

Without prior approval from the Group's shareholders, (i) the total number of shares in respect of which options may be granted under the Share Option Scheme is not permitted to exceed 10% of the shares in issue on which trading of the share commences on the Stock Exchange; (ii) the number of shares issued and to be issued in respect of which options granted and may be granted to any individual in any twelve-month period is not permitted to exceed 1% of the shares of the Company in issue at any point in time; and (iii) options in excess of 0.1% of the total number of shares of the Company in issue and with a value in excess of HK\$5 million may not be granted to substantial shareholders or independent non-executive directors or any of their respective associates, in the twelve-month period up to and including the date of such grant.

Options are exercisable over the vesting periods to be determined by the board of directors of the Company, but in no case after the tenth anniversary of the date of grant. The exercise price is determined by the board of directors of the Company, and will not be less than the highest of (i) the closing price of the Company's shares on the date of grant; (ii) the average closing price of the shares for the five business days immediately preceding the date of grant; and (iii) the nominal value of the Company's share.

An option may be exercised in accordance with the terms of the Share Option Scheme at any time during a period to be determined and notified by the board of directors of the Company to each grantee, which period may commence on the date on which the offer for the grant of options is made but shall end in any event not later than 10 years from the date of grant of the options. No minimum period for which the Option has to be held before it can be exercised is specified in the Share Option Scheme.

During the years ended 31 December 2022 and 2021, no options have been granted.

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# 27. SHARE INCENTIVE SCHEME (Continued) Restricted Share Unit Scheme

The Company adopted the Restricted Share Unit Scheme ("RSU Scheme") on 4 November 2021 ("Adoption Date"). The objective of the RSU Scheme is to recognise the contributions by certain persons, including directors, senior management and employees of the Group determined by the board of directors of the Company (the "Eligible Participants") and to provide incentives to recognise and acknowledge the their contributions and reward the eligible participants who have achieved outstanding performance. The RSU Scheme became effective on 4 November 2021 and, unless otherwise terminated or amended, will remain in force for 10 years.

Without prior approval from the Group's shareholders, (i) the total number of shares in respect of which restricted share unit ("**RSUs**") may be granted under the RSU Scheme may not exceed 5% of the issued share capital of the Company as at Adoption Date; and (ii) the number of share awarded to each Eligible Participants under the RSU Scheme shall not exceed 1% of the issued share capital of the Company as at the Adoption Date. Such 5% scheme limit and 1% individual limit are applicable throughout the ten years term of the RSU Scheme, with no annual limit contemplated.

The board of directors of the Company may, from time to time and at its sole discretion, choose the Eligible Participants to participate in the RSU Scheme and determine the number of RSUs to be awarded with any conditions, restrictions or limitations before the award of RSUs could be vested as it thinks fit, such as vesting date and conditions of the RSUs.

Existing shares may be purchased or new shares may be subscribed to satisfy the RSUs upon vesting and such Shares shall be transferred or the cash amount referable to such Shares shall be paid to the grantee when such RSUs are vested with the grantee in accordance with the RSU Scheme Rules and the conditions of the award of such RSUs (if any).

The board of directors of the Company will issue a grant letter setting out, among others, the number, vesting conditions (if any) and vesting date of the RSUs to an Eligible Participant to be granted. The Eligible Participant may accept the grant of the award of RSUs in such manner as set out in the grant letter. Upon acceptance, the Eligible Participant becomes a grantee in the RSU Scheme. Grantee shall be entitled to receive the RSUs or cash amount referable to the RSUs upon satisfaction of the vesting conditions set out in the grant letter.

The Company has purchased 564,000 shares (2021: 1,373,000 shares) for RSU Scheme during the year ended 31 December 2022.

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#### 28. RETIREMENT BENEFITS SCHEMES

In accordance with the rules and regulations in the PRC, the PRC based employees of the Group participate in various defined contribution retirement benefit plans organised by the relevant municipal and provincial governments in the PRC under which the Group and the PRC based employees are required to make monthly contributions, which are calculated as a percentage of the employees' salaries, to these plans. The Group also operates a MPF Schemes for all its qualifying employees in Hong Kong. The assets of the scheme are held separately from those of the Group, in funds under the control of trustees. Under the rule of the MPF Schemes, the employer and its employees are each required to make contributions to the scheme at rate specified in the rules.

The municipal and provincial governments undertake to assume the retirement benefit obligations of all existing and future PRC based employees' payable under the plans described above. Other than the monthly contributions, the Group has no further obligation for the payment of retirement and other post-retirement benefits of its employees. The Group's contributions to the defined contribution retirement schemes (as set out in Note 10) are recognised as an expense when employees have rendered services entitling them to the contributions as incurred.

#### 29. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that entities within the Group will be able to continue as a going concern while maximising the return to owners through the optimisation of the debt and equity balance. The overall strategy remains unchanged during both years.

The capital structure of the Group consists of net debt, which includes lease liabilities as disclosed in Note 24, net of cash and cash equivalents and equity attributable to owners of the Company, comprising share capital, share premium, accumulated profits and other reserves.

Management of the Group reviews the capital structure regularly taking into account the cost of capital and the risk associated with the capital. The Group will balance its overall capital structure through issuance of new shares and the raise of borrowings.

#### **30. FINANCIAL INSTRUMENTS**

#### (a) Categories of financial instruments

	2022	2021
	RMB'000	RMB'000
Financial assets at amortised cost	1,333,604	1,328,209
Financial assets at FVTPL	_	1,990
Financial liabilities at amortised cost	164,136	129,097

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#### 30. FINANCIAL INSTRUMENTS (Continued)

#### (b) Financial risk management objectives and policies

The Group's major financial instruments include trade and other receivables, financial assets at FVTPL, bank balances and cash, finance lease receivables, loan to a joint venture, restricted bank balances, short-term bank deposits, trade and other payables, amounts due from/to related parties and lease liabilities. The risks associated with these financial instruments and the policies on how to mitigate these risks are set out below. The management of the Group manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner.

#### Interest rate risk

The Group is exposed to fair value interest rate risk in relation to the Group's lease liabilities and short-term bank deposits as at 31 December 2022 and 2021. Details of the lease liabilities and short-term bank deposits are set out in Notes 24 and 21 respectively.

The Group is also exposed to cash flow interest rate risk in relation to variable-rate bank balances as at 31 December 2022 and 2021. Details are set out in Note 21.

The Group currently does not have interest rate risk hedging policy. However, management of the Group closely monitors its exposure to future cash flow interest rate risk as a result of change on market interest rate and will consider hedging changes in market interest rates should the need arise.

No sensitivity analysis is provided on bank balances as the management of the Group considered that the interest rate fluctuation on bank balances is minimal.

#### Other price risk

The Group is exposed to instrument price risk arising from changes in the fair value of its financial assets at FVTPL.

No sensitivity analysis on other price risk is presented for the financial assets at FVTPL as the management of the Group considered that a reasonable possible change to the fair value of these financial instruments will not have a significant effect to the Group's profit or loss.

#### Credit risk and impairment assessment

The Group's credit risk is primarily attributable to its trade and other receivables, amounts due from related parties, loan to a joint venture, bank balances, restricted bank balances, short-term bank deposits and lease receivables (including operating and finance lease receivables).

The Group's maximum exposure to credit risk which will cause a financial loss to the Group due to failure to discharge an obligation by the counterparties is arising from the carrying amount of the respective recognised financial assets and lease receivables (including operating and finance lease receivables) as stated in the consolidated statement of financial position. The Group does not hold any collateral or other credit enhancement to cover its credit risks associated with its financial assets.

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#### 30. FINANCIAL INSTRUMENTS (Continued)

#### (b) Financial risk management objectives and policies (Continued)

**Credit risk and impairment assessment** (Continued)

Trade receivables in respect of contracts with customers and lease receivables

The Group does not have concentration of credit risks with exposure spread over a number of counterparties. In order to minimise the credit risk, the management of the Group has delegated a team responsible for determination of credit limits and credit approvals. Before accepting any new customer, the Group uses an internal credit scoring system to assess the potential customer's credit quality and defines credit limits by customer. Other monitoring procedures are in place to ensure that follow-up action is taken to recover overdue debts. In this regard, the management of the Group considers that the Group's credit risk is significantly reduced.

In addition, the Group performs impairment assessment under ECL model on trade receivables in respect of contracts with customers and lease receivables individually. Details of the quantitative disclosures are set out below in this note.

The Group's trade receivables in respect of contracts with customers primarily arise from services rendered under the brand and management output service model. The Group applies simplified approach on the trade receivables in respect of contracts with customers to assess for lifetime ECL prescribed by HKFRS 9. To measure ECL of the trade receivables in respect of contracts with customers at amortised cost, the Group applies internal credit rating for each of its trade debtors, which are primarily the owners of the commercial properties managed by the Group, under this model and are assessed with reference to past default experience, current past due exposure of the trade debtors and, where applicable, an analysis of current financial information of the relevant commercial properties managed by the Group. In calculating the ECL, the loss rates are estimated based on internal credit ratings of the trade debtors, comparable probability of default and recovery rates quoted from an international credit-rating agency and are adjusted for forward-looking information, including but not limited to reviving economic condition and consumption level in the PRC and the expected consumer traffic of the relevant commercial properties managed by the Group without undue cost or effort. Such forward-looking information is used by the management of the Group to assess both the current and the forecast direction of conditions at the end of each reporting period.

The ECL loss rate is determined on debtor by debtor basis. The trade receivables in respect of contracts with customers which were credit-impaired have been provided to the extent of the amount that are expected to be unrecoverable.

The Group applies the simplified approach on lease receivables, both operating and finance leases, as prescribed by HKFRS 9, which uses the lifetime ECL provision. To measure ECL of the operating and finance lease receivables, the Group applies internal credit rating for each of its trade debtors, which are primarily the tenants of the commercial properties leased by the Group, under sublease service model and are assessed with reference to past default experience and current past due exposure of the trade debtors. In calculating the ECL, the loss rates are estimated based on internal credit ratings of the trade debtors, comparable probability of default and recovery rates quoted from an international credit-rating agency and are adjusted for forward-looking information, including but not limited to reviving economic condition and consumption level in the PRC and the expected customers traffic of the relevant commercial properties managed by the Group without undue cost or effort. Such forward-looking information is used by the management of the Group to assess both the current and the forecast direction of conditions at the end of each reporting period.

Based on the assessment performed by the management of the Group, it is considered that the loss rate for the lease receivables was not more than 1% as at 31 December 2022 (2021: not more than 1%). The ECL of lease receivables is determined on debtor by debtor basis and is considered to be insignificant at the end of each reporting period.

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#### 30. FINANCIAL INSTRUMENTS (Continued)

# (b) Financial risk management objectives and policies (Continued)

#### **Credit risk and impairment assessment** (Continued)

Other receivables and amounts due from related parties

For other receivables and amounts due from related parties, the management of the Group makes periodic individual assessment on the recoverability of these amounts based on historical settlement records, past experience, and also quantitative and qualitative information that is reasonable and supportive forward-looking information. The management of the Group believes that there is no significant increase in credit risk of these amounts since initial recognition and the management assessed the loss allowance based on 12m ECL, and considered them to have low credit risk, and thus no loss allowance was recognised.

#### Loan to a joint venture

The directors review the recoverable amount at the end of reporting period to ensure that adequate impairment losses under ECL model are made for irrecoverable amounts.

#### Bank balances, restricted bank balances and short-term bank deposits

Credit risk on bank balances, restricted bank balances and short-term bank deposits are limited because the counterparties are reputable banks and/or have high credit ratings assigned by credit agencies. The Group assessed 12m ECL for bank balances, restricted bank balances and short-term bank deposits by reference to information relating to probability of default and loss given default of the respective credit rating grades published by external credit rating agencies. Based on the average loss rates, the 12m ECL on bank balances, restricted bank balances and short-term bank deposits are considered to be insignificant.

The Group's internal credit risk grading assessment comprises the following categories:

Internal credit rating	Description	Trade receivables and lease receivables	Other financial assets at amortised cost
Low risk	The counterparty has a low risk of default.  The balance has not been past-due or has been past-due but frequently repaid after due dates and usually settled in full	Lifetime ECL – not credit-impaired	12m ECL
Watch list	Debtor does not frequently repay at due dates but usually settle in full	Lifetime ECL – not credit-impaired	12m ECL
Doubtful	There have been significant increases in credit risk since initial recognition through information developed internally or external resources	Lifetime ECL – not credit-impaired	Lifetime ECL – not credit-impaired
Loss	There is evidence indicating that the asset is credit-impaired	Lifetime ECL – credit-impaired	Lifetime ECL – credit-impaired
Write-off	There is evidence indicating that the debtor is in severe financial difficulty and the Group has no realistic prospect of recovery	Amount is written off	Amount is written off

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# 30. FINANCIAL INSTRUMENTS (Continued)

# (b) Financial risk management objectives and policies (Continued)

**Credit risk and impairment assessment** (Continued)

The tables below detail the credit risk exposures of the Group's financial assets and lease receivables which are subject to ECL assessment:

	Notes	External credit rating	Internal credit rating	12-month or lifetime ECL	As at 31 December 2022 Gross carrying amounts RMB'000	As at 31 December 2021 Gross carrying amounts RMB'000
Financial assets at amortised cost						
Trade receivables in respect of contracts with customers	19	N/A	Low risk	Lifetime ECL (not credit- impaired)	12,049	4,489
datamera		N/A	Watch list	Lifetime ECL (not redit- impaired)	13,595	8,864
		N/A	Doubtful	Lifetime ECL (not credit-impaired)	-	9,567
		N/A	Loss	Lifetime ECL (credit-impaired)	44,891	24,606
Other receivables and deposits	19	N/A	Low risk	12m ECL (not credit-impaired)	14,664	12,122
Amounts due from related parties	31	N/A	Low risk	12m ECL (not credit-impaired)	4,090	1,387
Bank balances	21	A3-Aa3	N/A	12m ECL (not credit-impaired)	482,835	446,349
Restricted bank balances	21	А3	N/A	12m ECL (not credit-impaired)	5,000	10,000
Short-term bank deposits	21	A3-Aa3	N/A	12m ECL (not credit-impaired)	780,365	814,212
Loan to a joint venture	18	N/A	Low risk	12m ECL (not credit-impaired)	15,000	15,000
Other items Finance lease receivables	17	N/A	Low risk	Lifetime ECL (not credit- impaired)	7,095	7,637
Operating lease receivables	19	N/A	Low risk	Lifetime ECL (not credit-impaired)	1,010	-

For the year ended 31 December 2022

#### 30. FINANCIAL INSTRUMENTS (Continued)

#### (b) Financial risk management objectives and policies (Continued)

**Credit risk and impairment assessment** (Continued)

As part of the Group's credit risk management, the Group applies internal credit rating for its customers in relation to its customers. The following table provides information about the exposure to credit risk for trade receivables.

Gross carrying amount

	202	2	202	1
	Average	Trade	Average	Trade
	loss rate	receivables	loss rate	receivables
	RMB′000	RMB'000	RMB'000	RMB'000
Low risk	8%	12,049	6%	4,489
Watch list	10%	13,595	8%	8,864
Doubtful	N/A	–	25%	9,567

The estimated loss rates are estimated based on historical observed default rates over the expected life of the debtors and are adjusted for forward-looking information that is available without undue cost or effort.

The following table shows the movement in lifetime ECL that has been recognised for trade receivables in respect of contracts with customers and lease receivables under the simplified approach.

	Lifetime ECL (not credit- impaired) RMB'000	Lifetime ECL (credit-impaired) RMB'000	<b>Total</b> RMB'000
At 1 January 2021	1,402	6,691	8,093
Changes due to financial instruments recognised as at 1 January 2021:			
<ul> <li>Impairment losses reversed</li> </ul>	(541)	(2,880)	(3,421)
New financial assets originated	3,963	9,752	13,715
At 31 December 2021	4,824	13,563	18,387
Changes due to financial instruments recognised as at 1 January 2022:			
– Transfer to credit-impaired	(759)	759	_
<ul> <li>Impairment losses recognised</li> </ul>	114	8,205	8,319
<ul> <li>Impairment losses reversed</li> </ul>	(2,077)	(1,324)	(3,401)
New financial assets originated	2,178	14,319	16,497
Included in assets classified as held-for-sale	(917)	_	(917)
At 31 December 2022	3,363	35,522	38,885

As at 31 December 2022, the allowance of credit loss for finance lease receivables is RMB449,000 (2021: RMB449,000).

During the year ended 31 December 2022, the Group recognised an impairment loss of RMB24,816,000 (2021: RMB13,715,000) and a reversal of impairment loss of RMB3,401,000 (2021: RMB3,421,000) for trade receivables in respect of contracts with customers and no impairment loss is recognised (2021: no impairment loss is recognised) for lease receivables.

For the year ended 31 December 2022

#### 30. FINANCIAL INSTRUMENTS (Continued)

#### (b) Financial risk management objectives and policies (Continued)

#### **Liquidity risk**

In the management of the liquidity risk, the Group monitors and maintains a level of cash and cash equivalents deemed adequate by the management of the Group to finance the Group's operations and mitigate the effects of unexpected fluctuations in cash flows.

The following table details the Group's remaining contractual maturity for its non-derivative financial liabilities. The table has been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay.

The table includes both interest and principal cash flows. To the extent that interest flows are floating rate, the undiscounted amount is derived from interest rate at the end of each reporting period.

	Weighted average effective interest rate %	On demand or within three months RMB'000	More than three months but less than one year RMB'000	More than one year but less than two years RMB'000	More than two years but less than five years RMB'000	More than five years RMB'000	Total undiscounted cash flows	Total carrying amount RMB'000
As at 31 December 2022								
Trade payables	N/A	17,113	1,265	272	2,201	-	20,851	20,851
Other payables	N/A	141,585	-	_	-	-	141,585	141,585
Amounts due to related parties	N/A	907	621	95	77	-	1,700	1,700
		159,605	1,886	367	2,278	-	164,136	164,136
Lease liabilities	5.64	3,152	27,788	39,757	129,001	1,028,577	1,228,275	690,531
As at 31 December 2021								
Trade payables	N/A	23,979	514	-	-	-	24,493	24,493
Other payables	N/A	103,535	-	-	-	-	103,535	103,535
Amounts due to related parties	N/A	831	107	100	31	-	1,069	1,069
		128,345	621	100	31	-	129,097	129,097
Lease liabilities	5.64	2,207	6,811	5,721	18,215	67,520	100,474	68,727

#### Fair value of the Group's financial assets and financial liabilities that are measured at amortised cost

The management of the Group considers that the carrying amounts of the financial assets and financial liabilities of the Group recorded at amortised cost in the consolidated financial statements at the end of each reporting period approximate their fair values. Such fair values have been determined in accordance with generally accepted pricing models based on discounted cash flow analysis.

#### Fair value of the Group's financial assets that are measured at fair value on a recurring basis

Certain of the Group's financial assets are measured at fair value at the end of each reporting period. The following table gives information about how the fair values of these financial assets are determined (in particular, the valuation technique and inputs used).

For the year ended 31 December 2022

#### 30. FINANCIAL INSTRUMENTS (Continued)

# (b) Financial risk management objectives and policies (Continued)

Fair value of the Group's financial assets that are measured at fair value on a recurring basis (Continued)

#### Fair value at

Financial assets	31 December 2022	31 December 2021	Fair hierarchy	Valuation technique value and key impacts
Financial assets at	Investments in listed	Investments in listed	Level 1	Quoted bid prices in an
FVTPL	bonds: Nil	bonds: RMB1,990,000	)	active market

#### 31. RELATED PARTY DISCLOSURES

#### (a) Related party balances

#### (i) Amounts due from related parties

Details of amounts due from related parties are stated as follows:

Nature of related parties	2022 RMB'000	2021 RMB'000
Fellow subsidiaries (note)	4,090	1,387

Note: The related parties are companies under the common control of the Ultimate Controlling Shareholder.

The entire balance of amount due from related parties are non-trade in nature. Details of impairment assessment of this balance are set out in Note 30.

#### (ii) Amounts due to related parties

Nature of related parties	2022 RMB'000	2021 RMB'000
Fellow subsidiaries (note)	1,700	1,069
	1,700	1,069

Note: The related parties are companies under common control of the Ultimate Controlling Shareholder. The balances are trade in nature and mainly represent the rental and other deposits paid by the fellow subsidiaries with respect to usage of common areas in the shopping centers and payable to fellow subsidiaries for reimbursements of staff welfare expenses incurred by the Group.

For the year ended 31 December 2022

#### 31. RELATED PARTY DISCLOSURES (Continued)

#### (b) Related parties transactions

In addition to the transactions or information disclosed elsewhere in these consolidated financial statements, the Group entered into the following material transactions with related parties, which are fellow subsidiaries under the common control of the Ultimate Controlling Shareholder and a joint venture.

	2022 RMB'000	2021 RMB'000
Related parties		
Revenue:		
- Commercial property operational and related services (note (i))	158,433	157,188
– Tenant management services (note (ii))	15,806	10,787
Expense:		
- Property management and related services (note (iii))	4,256	6,711
– Expenses relating to short-term leases for office and other premises	421	332
- Interest expenses on lease liabilities (note (iv))	3,677	3,869
A joint venture		
Revenue:		
- Commercial property operational and related services (note (i))	2,629	1,077

#### Notes:

- (i) This category includes market positioning, design and construction consultancy and tenant sourcing services, operational management and property leasing services.
- (ii) This category includes operational management services and value-added services.
- (iii) This category includes property management services, catering services and hotel accommodation services.
- (iv) The lease repayments of RMB9,018,000 (2021: RMB8,553,000) were made for the year ended 31 December 2022. Included in the lease repayments there were interests paid of RMB1,132,000 (2021: RMB3,869,000) for the year ended 31 December 2022.

Under the entrusted management service model, the Group has used three offices in the shopping centers for free owned by fellow subsidiaries, during both years.

For the year ended 31 December 2022

### 31. RELATED PARTY DISCLOSURES (Continued)

#### (b) Related parties transactions (Continued)

#### Compensation of key management personnel

The remuneration of the senior management of the group entities prior to becoming directors of the Company and other members of key management of the Group during both years were as follows:

	2022 RMB'000	2021 RMB'000
Salaries and other benefits	11,592	10,176
Performance related bonuses	3,687	2,351
Retirement benefits schemes contributions	291	278
	15,570	12,805

The remuneration of directors and key executives is determined having regard to the performance of individuals and market trends. The remuneration of directors for the years ended 31 December 2022 and 2021 are set out in note 11.

#### 32. RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

The table below details changes in the Group's liabilities arising from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are those for which cash flows were or future cash flows will be, classified in the Group's consolidated statement of cash flows as cash flows from financing activities.

				Amount	
	Accrued	Dividend	Lease	due to a	
	issue costs	payable	liabilities	related party	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
At 1 January 2021	9,120	_	73,411	1,439	83,970
Financing cash flows (note)	(50,060)	(50,574)	(8,553)	(1,439)	(110,626)
Finance costs	_	_	3,869	-	3,869
Dividend paid	_	50,574	_	_	50,574
Issue costs accrued	41,586	-	-	-	41,586
At 31 December 2021	646	-	68,727	-	69,373
Financing cash flows (note)	(646)	(119,054)	(10,698)	_	(130,398)
Finance costs	_	_	23,342	_	23,342
Additions due to new lease					
agreements	_	_	609,160	_	609,160
Dividend paid (note 13)	_	118,252	_	_	118,252
Dividend paid to non-controlling					
interests of subsidiaries					
(note 36)	_	802	_	_	802
At 31 December 2022	_	_	690,531	_	690,531

Note: The financing cash flows include repayment of lease liabilities and interest, payments of dividend and accrued issue costs and advances from a related party.

For the year ended 31 December 2022

#### 33. CAPITAL COMMITMENTS

	2022 RMB'000	2021 RMB'000
Capital expenditure in respect of acquisition of property and		
equipment contracted for but not provided in		
the consolidated financial statements	33,544	30,153

#### 34. ASSETS/LIABILITIES ASSOCIATED WITH ASSETS CLASSIFIED AS HELD-FOR-SALE

On 18 November 2022, the Group entered into equity transfer agreement (the "**S&P Agreements**") with上海厚佑企業管理有限公司("**上海厚佑**"), an independent third party, in relation to disposal of all equity interests in the Group's non-wholly owned subsidiaries上海星聯商業管理有限公司,上海星恒蘭韻商業管理有限公司and南昌市星恒商業管理有限公司("**Shanghai Xinglian and its subsidiaries**") at a cash consideration of RMB2,114,000. According to the terms set out in the S&P Agreements, completion of such disposal would take place within 60 business days following settlement of the S&P Agreements (the "**Completion**"). Following the Completion, the Group would lose control on Shanghai Xinglian and its subsidiaries.

The Company was exempted from obtaining approval from its independent shareholders pursuant to the Listing Rules. Given the disposal was not completed as at 31 December 2022, the assets and liabilities in relation to Shanghai Xinglian and its subsidiaries were reclassified to assets and liabilities classified as held-for-sale respectively in the consolidated statement of financial position. The disposal is completed in February 2023.

The major classes of assets and liabilities of Shanghai Xinglian and its subsidiaries classified as held-for-sale as at 31 December 2022 are as follows:

	RMB'000
Deferred tax asset	229
Trade and other receivables	1,426
Loan receivable (note)	4,050
Bank balances and cash	3,053
Total assets classified as held-for-sale	8,758
Trade and other payables	4,161
Contract liability	174
Total liabilities associated with assets classified as held-for-sale	4,335

Note: The amount represents loan receivable advanced to上海厚佑which bears interest at 6% per annum, unsecured and will be matured on 21 November 2024, which is lent to a third party.

For the year ended 31 December 2022

# 35. PARTICULARS OF SUBSIDIARIES

Particulars of the Company's subsidiaries at the date of these consolidated financial statements are as follows:

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			Registered/	As at	31 December	2022	As a	t 31 December :	2021		
	Place and date		issued and	The Group's	Held		The Group's	Held			
	of incorporation/	Place of	full paid	effective	by the	Held by	effective	by the	Held by	Principal	
Name of subsidiaries	establishment	operation	share capital	interest	Company	a subsidiary	interest	Company	a subsidiary	activities	Notes
Sincerity Commercial Management Limited	BVI/ 17 October 2019	Hong Kong	US\$100	100%	100%	N/A	100%	100%	N/A	Investment holding	(d)
Luxuriant Commercial Management Limited	Hong Kong/ 12 November 2019	Hong Kong	HK\$100	100%	N/A	100%	100%	N/A	100%	Investment holding	(e)
深圳市星瀚實業投資有限公司 Shenzhen Xinghan Industrial Investment Co., Ltd *	The PRC/ 12 December 2019	Shenzhen	HK\$650,000,000	100%	N/A	100%	100%	N/A	100%	Investment holding	(c)
深圳市星河商置集團有限公司 Galaxy Commercial Property Group*	The PRC/ 18 November 2013	Shenzhen	RMB300,000,000	100%	N/A	100%	100%	N/A	100%	Commercial property operational services	(f)
深圳市星河商業管理有限公司 Shenzhen Galaxy Commercial Management Co., Ltd.*	The PRC/ 14 November 2014	Shenzhen	RMB5,000,000	100%	N/A	100%	100%	N/A	100%	Commercial property operational services	(f)
廣州市星通商業管理有限公司 Guangzhou Xingtong Commercial Management Co., Ltd.*	The PRC/ 23 July 2015	Guangzhou	RMB19,000,000	100%	N/A	100%	100%	N/A	100%	Commercial property operational services	(f)
常州市星河商業管理有限公司 Changzhou Galaxy Commercial Management Co., Ltd.*	The PRC/ 5 May 2016	Changzhou	RMB3,000,000	100%	N/A	100%	100%	N/A	100%	Commercial property operational services	(f)
上海星聯商業管理有限公司 Shanghai Xinglian Commercial Management Co., Ltd.*	The PRC/ 24 June 2019	Shanghai	RMB5,000,000	41%	N/A	41%	41%	N/A	41%	Commercial property operational services	(a), (f)
南昌星恒商業管理有限公司 Nanchang Xingheng Commercial Management Co., Ltd.*	The PRC/ 12 November 2019	Nanchang	RMB2,000,000	41%	N/A	100%	41%	N/A	100%	Commercial property operational services	(b), (f)
南京市星恒商業管理有限公司 Nanjing Xingheng Commercial Management Co. Ltd.	The PRC/ 9 November 2020	Nanjing	RMB5,000,000	100%	N/A	100%	100%	N/A	100%	Commercial property operational services	(f)

For the year ended 31 December 2022

#### 35. PARTICULARS OF SUBSIDIARIES (Continued)

Proportion of ownership interest											
			Registered/	As at	t 31 December	2022	As at	31 December :	2021		
Name of subsidiaries	Place and date of incorporation/ establishment	Place of operation	issued and full paid share capital	The Group's effective interest	Held by the Company	Held by a subsidiary	The Group's effective interest	Held by the Company	Held by a subsidiary	Principal activities	Notes
星盛深南(廈門)商業管理有限公司 Xingsheng Shennan (Xiamen) Commercial Management Co., Ltd.*	The PRC/ 11 August 2021	Xiamen	RMB100,000,000	70%	N/A	70%	70%	N/A	70%	Commercial property operational services	(f)
嘉興市星盛商業管理有限公司 Jiaxing Commercial Management Co., Ltd.*	The PRC/ 5 August 2021	Jiaxing	RMB60,000,000	100%	N/A	100%	100%	N/A	100%	Commercial property operational services	(f)
深圳市星盛商業管理有限公司 Shenzhen E-Star Commercial Management Co., Ltd.*	The PRC/ 11 October 2022	Shenzhen	RMB1,000,000	100%	N/A	100%	N/A	N/A	N/A	Commercial property operational services	(f)

#### Notes:

- (a) Shanghai Xinglian is accounted for as a subsidiary of the Company because Galaxy Commercial Property Group owns 53% of the voting rights in Shanghai Xinglian pursuant to a voting rights assignment agreement entered into between Galaxy Commercial Property Group and 深圳市星協成企業管理諮詢合夥企業 (Shenzhen Xingxiecheng Corporate Management Consulting Partnership (Limited Partners)\*) which is a non-controlling shareholder of Shanghai Xinglian.
- (b) Nanchang Xingheng is 100% owned by Shanghai Xinglian, as explained in note (a).
- (c) This company was established in the PRC in the form of a wholly-owned foreign enterprise.
- (d) This company was established in the BVI in the form of a limited liability company.
- (e) This company was incorporated in Hong Kong in the form of a limited liability company.
- (f) This company was established in the PRC in the form of a limited liability company.
- \* The English name of this company is translated from its registered Chinese name for identification purpose only.

None of the subsidiaries of the Company had any debt securities subsisting at the end of the reporting period or at any time during the year.

For the year ended 31 December 2022

# 36. DETAILS OF A NON-WHOLLY OWNED SUBSIDIARY THAT HAS MATERIAL NON-CONTROLLING INTERESTS

The table below shows details of a non-wholly subsidiary of the Group that has material non-controlling interests at the end of the reporting period:

			rtion of and voting				
Name of subsidiaries	Place of operation	rights held for non-controlling interests			allocated to ing interests		ing interests
		2022	2021	2022	2021	2022	2021
Shanghai Xinglian and its subsidiaries	Shanghai and Nanchang, the PRC	59%	59%	519	(611)	2,609	2,892
Xingsheng Shennan	Xiamen, the PRC	30%	30%	(5,912)	(391)	23,697	14,609

Summarised financial information in respect of each of the Group's subsidiary that has material non-controlling interests is set out below.

The summarised financial information below represents amounts shown in Shanghai Xinglian's consolidated financial statements prepared in accordance with HKFRSs and before intragroup eliminations.

# Shanghai Xinglian and its subsidiaries

	2022 RMB'000	2021 RMB'000
Non-current assets	229	200
Current assets	8,528	7,691
Current liabilities	4,335	2,989
Equity attributable to owners of the Company	1,813	2,010
Non-controlling interests of Shanghai Xinglian	2,609	2,892
Revenue Expenses	2,562 (1,682)	3,543 (4,578)
Profit (loss) for the year before dividend distribution	880	(1,035)
Profit (loss) for the year attributable to:  – Owners of the Company  – Non-controlling interests of Shanghai Xinglian	361 519	(424) (611)
	880	(1,035)
Net cash inflow from operating activities  Net cash outflow used in investing activities  Net cash outflow used in financing activities (note)	2,261 (4,050) (1,360)	2,366 - -
Net cash (outflow) inflow	(3,149)	2,366

Note: Included in the cash outflow used in financing activities for the year ended 31 December 2022, an amount of RMB558,000 (2021: nil) was paid to owners of the Company and RMB802,000 (2021: nil) was paid to non-controlling interests.

For the year ended 31 December 2022

# 36. DETAILS OF A NON-WHOLLY OWNED SUBSIDIARY THAT HAS MATERIAL NON-CONTROLLING INTERESTS (Continued) Xingsheng Shennan

	2022 RMB'000	2021 RMB'000
Non-current assets	249,698	-
Current assets	95,154	49,130
Current liabilities	8,727	434
Non-current liabilities	257,135	_
Equity attributable to owners of the Company (note (i))	55,293	34,087
Non-controlling interests of Xingsheng Shennan (note (ii))	23,697	14,609
Revenue	476	-
Expenses	(20,182)	(1,304)
Loss for the year	(19,706)	(1,304)
Loss and total comprehensive expense for the year attributable to:  – Owners of the Company  – Non-controlling interests of Xingsheng Shennan	(13,794) (5,912) (19,706)	(913) (391) (1,304)
Net cash outflow used in operating activities  Net cash outflow used in investing activities  Net cash inflow from financing activities	(4,979) (35,140) 47,481	(1,339) - 50,000
Net cash inflow	7,362	48,661

#### Notes:

<sup>(</sup>i) During the year ended 31 December 2022, the Company made a capital contribution of RMB35,000,000 to Xingsheng Shennan.

<sup>(</sup>ii) During the year ended 31 December 2022, the non-controlling shareholder made a capital contribution of RMB15,000,000 to Xingsheng Shennan.

For the year ended 31 December 2022

# 37. STATEMENT OF FINANCIAL POSITION AND RESERVES OF THE COMPANY

	2022 RMB'000	2021 RMB'000
Non-current assets		
Investment in a subsidiary	_*	-*
Amounts due from subsidiaries	581,266	535,012
	581,266	535,012
Current assets		
Other receivables	1,252	1,774
Bank balances and cash	118,058	224,327
	119,310	226,101
Current liabilities		
Other payables	1,650	3,277
Amounts due to subsidiaries	37,630	38,170
	39,280	41,447
Net current assets	80,030	184,654
Total assets less current liabilities	661,296	719,666
Capital and reserves		
Share capital	8,533	8,533
Reserves	652,763	711,133
	661,296	719,666

<sup>\*</sup> Less than RMB1,000

For the year ended 31 December 2022

# 37. STATEMENT OF FINANCIAL POSITION AND RESERVES OF THE COMPANY (Continued) Movement in the Company's reserves

	Share premium RMB'000	Shares redemption reserve RMB'000	Accumulated (loss) profits RMB'000	Share held for share award scheme RMB'000	<b>Total</b> RMB'000
At 1 January 2021	-	-	(29,143)	_	(29,143)
Loss and total comprehensive					
expense for the year	_	_	(27,663)	_	(27,663)
Capitalisation issue (Note 26)	(6,275)	_	_	_	(6,275)
Issuance of shares upon listing					
(Note 26)	805,193	_	_	_	805,193
Issuance of shares upon exercise of					
over-allotment options (Note 26)	66,186	_	_	_	66,186
Transaction costs attributable					
to issuance of shares	(40,627)	_	_	_	(40,627)
Dividends recognised as					
distributions	(50,574)	_	_	_	(50,574)
Repurchase of shares under share					
award scheme	_	_	-	(3,937)	(3,937)
Repurchase of shares	(2,032)	5	-	-	(2,027)
At 31 December 2021	771,871	5	(56,806)	(3,937)	711,133
Profit and total comprehensive					
income for the year	_	_	62,656	_	62,656
Dividends recognised as					
distributions	(118,252)	_	_	_	(118,252)
Repurchase of shares under share					
award scheme	_	_	_	(1,517)	(1,517)
Repurchase of shares	(1,233)	_	_	_	(1,233)
Transaction cost related to					
repurchase of shares	(15)	_	_	(9)	(24)
At 31 December 2022	652,371	5	5,850	(5,463)	652,763

For the year ended 31 December 2022

# 38. OPERATING LEASING ARRANGEMENTS

# The Group as lessor

As at 31 December 2022, all of the properties held for rental purposes have committed lessees for the next 1 to 19 years (2021: 1 to 10 years).

Minimum lease payments receivable on leases are as follow:

	2022 RMB'000	2021 RMB'000
Within one year	29,184	10,714
In the second year	25,191	6,956
In the third year	17,218	3,475
In the fourth year	10,414	1,555
In the fifth year	8,065	993
After five years	18,705	4,621
	108,777	28,314

# **FIVE-YEAR FINANCIAL SUMMARY**

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

As at 3	31 D	ecem	her

	2022 RMB'000	2021 RMB'000	2020 RMB'000	2019 RMB'000	2018 RMB'000
Assets					
Non-current assets	818,905	112,029	72,208	69,824	65,321
Current assets	1,322,952	1,320,317	368,972	225,509	392,189
Total assets	2,141,857	1,432,346	441,180	295,333	457,510
EQUITY AND LIABILITIES Total equity	1,180,703	1,138,649	163,255	35,669	218,607
Liabilities					
Non-current liabilities	668,333	63,354	69,423	67,582	56,695
Current liabilities	292,821	230,343	208,502	192,082	182,208
Total liabilities	961,154	293,697	277,925	259,664	238,903
Total equity and liabilities	2,141,857	1,432,346	441,180	295,333	457,510

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	Year ended 31 December				
	2022 RMB'000	2021 RMB'000	2020 RMB'000	2019 RMB'000	2018 RMB'000
Continuing operations:					
Revenue Cost of services	561,854 (248,815)	572,209 (241,777)	441,953 (193,318)	387,314 (186,711)	328,694 (158,712)
Gross profit	313,039	330,432	248,635	200,603	169,982
Other income	40,031	31,141	11,582	18,807	13,512
Other gains and losses	15,473	(5,147)	825	5,040	48
Impairment losses under expected credit loss	(04.445)	(10.004)	(0.050)	(4.045)	
model, net of reversal	(21,415) (11,972)	(10,294) (8,468)	(3,652) (5,663)	(4,245) (5,321)	(5,592)
Selling expenses Administrative expenses	(82,595)	(71,141)	(56,775)	(69,074)	(60,971)
Finance costs	(23,342)	(3,869)	(4,145)	(3,150)	(3,261)
Listing expenses	(20,042)	(8,281)	(15,672)	(13,718)	(0,201)
Share of result of a joint venture	(20,874)	(1,977)	_	_	_
Profit before tax	208,345	252,396	175,135	128,942	113,718
Income tax expense	(59,463)	(68,474)	(47,549)	(33,342)	(28,660)
Profit and total comprehensive income for the year from continuing operations	148,882	183,922	127,586	95,600	85,058
Discontinued operation: Loss for the year/period from discontinued operation	_	_	-	-	(7,263)
Profit for the year/period	148,882	183,922	127,586	95,600	77,795
Profit (loss) for the year/period attributable to owners of the Company					
<ul><li>Continuing operations</li><li>Discontinued operation</li></ul>	154,275 –	184,924 –	126,839 –	84,632 –	73,367 (7,117)
· · · · · · · · · · · · · · · · · · ·	154,275	184,924	126,839	84,632	66,250
Profit (loss) for the year/period attributable to non-controlling interests					
<ul> <li>Continuing operations</li> </ul>	(5,393)	(1,002)	747	10,968	11,691
<ul> <li>Discontinued operation</li> </ul>	_	_	_	_	(146)
	(5,393)	(1,002)	747	10,968	11,545
	148,882	183,922	127,586	95,600	77,795

