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# ISDN HOLDINGS LIMITED

億仕登控股有限公司 (Incorporated in the Republic of Singapore with limited liability) (Hong Kong stock code: 1656) (Singapore stock code: 107.SI)

# **OVERSEAS REGULATORY ANNOUNCEMENT**

# MINUTES OF ANNUAL GENERAL MEETING OF THE COMPANY HELD ON 28 APRIL 2023

This overseas regulatory announcement is issued pursuant to Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

Please refer to the attached announcement which has been published by ISDN Holdings Limited (the "**Company**") on the website of the Singapore Exchange Securities Trading Limited on 19 May 2023.

By Order of the Board **ISDN HOLDINGS LIMITED Teo Cher Koon** President and Managing Director

Hong Kong, 19 May 2023

As at the date of this announcement, the board of directors of the Company comprises Mr. Teo Cher Koon and Mr. Kong Deyang as executive directors of the Company; Mr. Toh Hsiang-Wen Keith as non-executive director of the Company; and Mr. Lim Siang Kai (Chairman), Mr. Soh Beng Keng and Mr. Tan Soon Liang as independent non-executive directors of the Company.

# **ISDN Holdings Limited**

(Incorporated in the Republic of Singapore) (Company Registration Number 200416788Z) (the "**Company**")

#### **Minutes of Annual General Meeting**

Date	:	Friday, 28 April 2023
Time	:	9.30 a.m.
Place	:	No. 101 Defu Lane 10 Singapore 539222
Present	:	As per Attendance List maintained by the Company
Chairman	:	Mr Lim Siang Kai

#### INTRODUCTION

The Chairman greeted and welcomed the shareholders to the Annual General Meeting ("**AGM**" or "**Meeting**") of the Company. The Chairman introduced himself and the Board of Directors and the Chief Financial Officer.

#### QUORUM

As the quorum was present, the Chairman declared the AGM open.

#### **NOTICE OF THIS MEETING**

The Chairman stated that the 2022 Annual Report, Notice of this Meeting and ancillary announcements have been circulated to Shareholders via publication on the websites of the SGX-ST, the HKEX and the Company.

The Chairman proposed that the Notice be taken as read.

#### VOTING BY POLL

The Chairman stated that pursuant to Rule 13.39(4) of the HKEX Listing Rules and Rule 730A(2) of the SGX-ST Listing Manual, all the proposed resolutions set out in the Notice of AGM and put to the vote of the Meeting must be decided by way of poll.

The Chairman stated that in accordance with Regulation 58(A) of the Company's Constitution, the proposed resolutions put to vote at the AGM were decided on a poll.

#### VOTING BY PROXY

Reliance 3P Advisory Pte. Ltd. had been appointed as the Company's Scrutineer and Boardroom Corporate Advisory Services Pte. Ltd. had been appointed as the Company's polling agent.

The voting instructions in relation to voting by proxy have been circulated together with the proxy form prior to this meeting.

The Proxy Forms lodged have been checked by the Company's Scrutineers and are found to be in order.

#### **QUESTIONS FROM SHAREHOLDERS**

The Chairman stated that shareholders were given the opportunity to submit questions relating to the resolutions in the AGM by 9.30 a.m. on Friday, 14 April 2023.

The Chairman stated that the Company has received some questions from shareholders, which have been addressed by the Company in its announcement released on SGXNet, HKEXnews and the Company's website on Friday, 21 April 2023.

The Chairman stated that the Shareholders will have the opportunity to ask questions in the course of the AGM.

#### **ORDINARY BUSINESS**

#### 1. ORDINARY RESOLUTION 1: DIRECTORS' STATEMENT AND AUDITED CONSOLIDATED FINANCIAL STATEMENTS

The Meeting proceeded to receive and adopt the Directors' Statement and the Audited Consolidated Financial Statements of the Company and its subsidiaries for the financial year ended 31 December 2022 together with the External Auditors' Report thereon.

The Chairman stated that the Directors' Statement and the Audited Consolidated Financial Statements were set out on pages 122 to 276 of the Annual Report.

As there were no questions from shareholders relating to the Directors' Statement and Audited Consolidated Financial Statements, Ms Ho Ting Wai Christine ("**Ms Christine**") proposed the motion which was seconded by Mr Lau Choon Guan ("**Mr Lau**").

The Chairman stated that there were 198,938,060 shares voting "FOR" the motion representing 99.998% of the votes submitted, and 4,000 shares voting "AGAINST" the motion representing 0.002% of the votes submitted, and 532,200 shares abstained from voting on the motion. Accordingly, the Chairman declared that this Ordinary Resolution 1 be carried by a majority vote.

It was resolved:

"That the Directors' Statement and the Audited Consolidated Financial Statements of the Company and its subsidiaries for the financial year ended 31 December 2022 together with the External Auditors' Report thereon be and are hereby received and adopted."

#### 2. ORDINARY RESOLUTION 2: FIRST AND FINAL TAX-EXEMPT (ONE TIER) DIVIDEND

The Directors recommended the payment of a first and final tax-exempt (one-tier) dividend of 0.80 Singapore cents (equivalent to 4.70 Hong Kong cents) per ordinary share for the financial year ended 31 December 2022.

The dividend, if approved, would be paid on Friday, 25 August 2023.

As there were no questions from shareholders relating to the recommendation of the payment of a first and final tax-exempt (one tier) dividend, Mr Lau proposed the motion which was seconded by Mr Lee Han Seng.

The Chairman stated that there were 199,470,260 shares voting "FOR" the motion representing 99.998% of the votes submitted, and 4,000 shares voting "AGAINST" the motion representing 0.002% of the votes submitted, and there were no shares abstained from voting on the motion. Accordingly, the Chairman declared that this Ordinary Resolution 2 be carried by a majority vote.

It was resolved:

"That a first and final tax-exempt (one-tier) dividend of 0.80 Singapore cents (equivalent to 4.70 Hong Kong cents) per ordinary share for the financial year ended 31 December 2022 be and is hereby declared payable on 25 August 2023 to members whose names appear on the register of members of the Company on 7 July 2023.

# 3. ORDINARY RESOLUTION 3: DIRECTORS' FEES

The Chairman stated that Ordinary Resolution 3 was to approve the payment of Directors' fees of S\$215,985 for the financial year ending 31 December 2023.

The Chairman stated that subject to shareholders' approval, the Directors recommend the payment of a sum of S\$215,985 as Directors' fees for the financial year ending 31 December 2023 (2022: S\$215,985).

As there were no questions from shareholders relating to the payment of Directors' fees, Ms Christine proposed the motion which was seconded by Mr Chean Fong Hong.

The Chairman stated that there were 199,470,260 shares voting "FOR" the motion representing 99.998% of the votes submitted, and 4,000 shares voting "AGAINST" the motion representing 0.002% of the votes submitted, and there were no shares abstained from voting on the motion. Accordingly, the Chairman declared that this Ordinary Resolution 3 be carried by a majority vote.

It was resolved:

"That the payment of Directors' fees of S\$215,985 for the financial year ending 31 December 2023 be and is hereby approved."

# 4. ORDINARY RESOLUTIONS 4 AND 5 - RE-ELECTION OF DIRECTORS

The Chairman informed that Mr Toh Hsiang-Wen Keith and Mr Soh Beng Keng would be retiring by rotation at the AGM and were eligible for re-election. Both of them have expressed their willingness to stand for re-election.

# 4.1 ORDINARY RESOLUTION 4: RE-ELECTION OF MR TOH HSIANG-WEN KEITH

The meeting noted that Mr. Toh Hsiang-Wen Keith, will, upon re-election as a Non-Executive Director, remain as a Non-Executive Director of the Company.

The motion was put to vote by way of a poll.

Mr Ooi Wei Soon Steven (Huang Wei Shun Steven) ("**Mr Steven**") queried on how Novo Tellus Capital Partners' ("**Novo Tellus**") system engagement translates in the Company.

Mr. Toh Hsiang-Wen Keith ("Mr Keith") responded that Novo Tellus is satisfied with its quality of the partnership with the Company. Mr Keith informed that Novo Tellus had

invested in the Company in 2019 and the share prices have more than doubled since then despite a very pronounced downcycle in China across the industry. Mr Keith informed that one of the key considerations in system engagement with the Company are the factors that can and cannot be controlled. For example, Mr Keith informed that the macroeconomic cycle in China or the Covid-19 pandemic are out of Novo Tellus's control, but the factors that can be controlled includes the build-up of the Company's capabilities. Mr Keith informed that the industry's direction is headed towards the convergence between machines, intelligence, software control, and in the future, artificial intelligence, all of which falls under Industry 4.0. Mr Keith informed that the Company is making good progress and commitment towards that direction. In addition, Mr Keith informed that the Company has forward components and plans to evolve the business model. Mr Keith highlighted that the Company's new businesses compliments the existing businesses in terms of stabilising earnings.

As there were no further questions from shareholders relating to the re-election of Mr Toh Hsiang-Wen Keith, Mr Robert Ronald ("**Mr Robert**") proposed the motion which was seconded by Mr Steven.

The Chairman stated that there were 196,774,260 shares voting "FOR" the motion representing 98.646% of the votes submitted, and 2,700,000 shares voting "AGAINST" the motion representing 1.354% of the votes submitted, and there were no shares abstained from voting on the motion. Accordingly, the Chairman declared that this Ordinary Resolution 4 be carried by a majority vote.

It was resolved:

"That Mr Toh Hsiang-Wen Keith, who retires in accordance with the Company's Constitution and being eligible for re-election, be and is hereby re-elected as a Non-Executive Director of the Company."

# 4.2 ORDINARY RESOLUTION 5: RE-ELECTION OF MR SOH BENG KENG

The meeting noted that Mr. Soh Beng Keng will upon re-election as an Independent Non-Executive Director, remain as the Chairman of the Nominating Committee, a member of the Audit Committee, the Risk Management Committee and the Remuneration Committee, and will be considered independent for the purposes of Rule 704(8) of the Listing Manual.

The motion was put to vote by way of a poll.

Mr Robert presented the following queries to Mr Soh Beng Keng ("Mr Soh"):

- 1. Whether the Company would consider adjusting the branding of the business such that customers can easily associate the Company with its current business;
- 2. Whether there is a plan to consolidate the subsidiaries in the event of succession planning; and
- 3. Mr Soh's perspective of the Company in terms of the businesses and the future.

Mr Soh responded that as he is a non-executive director and is thus not involved in the day-to-day operations of the Company, there is a limit to his responses. Mr Soh informed that the Company has a good planning ahead in relation to its future development and growth, and with Novo Tellus's support, the Company will continue to grow including its share price.

As there were no further questions from shareholders relating to the re-election of Mr Soh , Mr Robert proposed the motion which was seconded by Mr Lau.

The Chairman stated that there were 195,537,160 shares voting "FOR" the motion representing 98.026% of the votes submitted, and 3,937,100 shares voting "AGAINST" the motion representing 1.974% of the votes submitted, and there were no shares abstained from voting on the motion. Accordingly, the Chairman declared that this Ordinary Resolution 5 be carried by a majority vote.

It was resolved:

"That Mr. Soh Beng Keng, who retires in accordance with the Company's Constitution and being eligible for re-election, be and is hereby re-elected as an Independent Non-Executive Director of the Company."

# 5. ORDINARY RESOLUTION 6: RE-APPOINTMENT OF AUDITORS

The Chairman stated that Ordinary Resolution 6 was to re-appoint the auditors for the financial year ending 31 December 2023 and to authorise the Directors to fix their remuneration.

Moore Stephens LLP, who are the auditors of the Company, had expressed their willingness to continue in office.

The Meeting noted that the Board had agreed to the recommendation of the Audit Committee for the re-appointment of Moore Stephens LLP as the auditors to hold office until the conclusion of the next annual general meeting of the Company.

As there were no questions from shareholders relating to the re-appointment of auditors, Ms Christine proposed the motion which was seconded by Mr Robert.

The Chairman stated that there were 199,470,260 shares voting "FOR" the motion representing 99.998% of the votes submitted, and 4,000 shares voting "AGAINST" the motion representing 0.002% of the votes submitted, and there were no shares abstained from voting on the motion. Accordingly, the Chairman declared that this Ordinary Resolution 6 be carried by a majority vote.

It was resolved:

"That Moore Stephens LLP be re-appointed as external auditor of the Company for the financial year ending 31 December 2023 and the Directors of the Company be authorised to fix their remuneration."

#### SPECIAL BUSINESS

# 6. ORDINARY RESOLUTION 7: GENERAL MANDATE TO ISSUE NEW SHARES

The Chairman stated that Ordinary Resolution 7 was to authorise the Directors to allot and issue new shares in the capital of the Company pursuant to Section 161 of the Companies Act, the SGX-ST Listing Manual and the Hong Kong Listing Rules.

The Chairman stated that the text of the resolution was set out in the Notice convening the Meeting.

As there were no questions from shareholders relating to the general mandate to issue new shares, Mr Lau proposed the motion which was seconded by Mr Steven.

The Chairman stated that there were 184,902,216 shares voting "FOR" the motion representing 92.695% of the votes submitted, and 14,572,044 shares voting "AGAINST" the motion representing 7.305% of the votes submitted, and there were no shares abstained from voting on the motion. Accordingly, the Chairman declared that this Ordinary Resolution 7 be carried by a majority vote.

It was resolved:

"That pursuant to Section 161 of the Companies Act 1967 of Singapore (the "Act"), the listing manual (the "SGX-ST Listing Manual") of the Singapore Exchange Securities Trading Limited (the "SGX-ST"), the Rules Governing the Listing of Securities (the "Hong Kong Listing Rules") on The Stock Exchange of Hong Kong Limited ("SEHK") and the constitution of the Company, authority be and is hereby given to the Directors of the Company to:

- (a) (i) allot and issue new shares in the capital of the Company ("**Shares**"), whether by way of rights, bonus or otherwise; and/or
  - (ii) make or grant offers, agreements or options (collectively "Instruments" and each, an "Instrument") that might or would require Shares to be allotted and issued, during the continuance of such authority or thereafter, including but not limited to the creation, allotment and issue of (as well as adjustments to) warrants, debentures or other instruments convertible into Shares,

at any time and upon such terms and conditions and for such purposes and to such persons as the Directors of the Company may, in their absolute discretion, deem fit; and

(b) allot and issue new Shares in pursuance of any Instrument made or granted by the Directors of the Company while this Resolution was in force (notwithstanding that such allotment and issue of Shares in pursuance of any Instrument may occur after the authority conferred by this Resolution may have ceased to be in force),

**PROVIDED ALWAYS THAT** subject to any applicable regulation as may be prescribed by the SGX-ST and the SEHK:

- (A) the aggregate number of Shares to be allotted and issued pursuant to this Resolution (including Shares to be allotted and issued in pursuance of Instruments made or granted pursuant to this Resolution) does not exceed 50% of the total number of issued Shares excluding treasury shares and subsidiary holdings in the capital of the Company (as calculated in accordance with sub-paragraph (B) below), of which the aggregate number of Shares to be allotted and issued other than on a pro rata basis to shareholders of the Company (including Shares to be allotted and issued in pursuance of Instruments made or granted pursuant to this Resolution) does not exceed 20% of the total number of issued Shares excluding treasury shares and subsidiary holdings in the capital of the Company (as calculated in accordance with sub-paragraph (B) below);
- (B) (subject to such manner of calculation as may be prescribed by the SGX-ST and the SEHK) for the purpose of determining the aggregate number of Shares that may be allotted and issued under sub-paragraph (A) above, the percentage of the total number of issued Shares excluding treasury shares and subsidiary holdings shall be based on the total number of issued Shares excluding treasury shares and subsidiary holdings in the capital of the Company at the time of the passing of this Resolution, after adjusting for:
  - (I) new Shares arising from the conversion or exercise of the Instruments or any convertible securities;

- (II) new Shares arising from exercising share options or vesting of share awards, provided the options or awards were granted in compliance with the rules of the Listing Manual of the SGX-ST and the Hong Kong Listing Rules; and
- (III) any subsequent bonus issue, consolidation or subdivision of Shares;

Any adjustments made in accordance with sub-paragraph (B)(I) and (B)(II) above shall only be made in respect of new Shares arising from convertible securities and Instruments which were issued and outstanding and/or subsisting at the time of the passing of this Resolution.

- (C) in exercising the authority conferred by this Resolution, the Company shall comply with the provisions of the Act, the SGX-ST Listing Manual (unless such compliance has been waived by the SGX-ST), the Hong Kong Listing Rules (unless such compliance has been waived by the SEHK) and the constitution of the Company; and
- (D) the authority conferred by this Resolution shall continue in force until the earlier of:
  - (I) the conclusion of the next annual general meeting of the Company;
  - (II) the date by which the next annual general meeting of the Company is required by law to be held; and
  - (III) the revocation or variation of the authority conferred by this Resolution by ordinary resolution passed by shareholders of the Company in general meeting."

# 7. ORDINARY RESOLUTION 8: ANNUAL MANDATE TO ISSUE NEW SHARES UNDER THE ISDN PSP

The Chairman stated that Ordinary Resolution 8 is to authorise the Directors to grant awards pursuant to the ISDN PSP and to allot and issue shares pursuant to the vesting of the share awards under the ISDN PSP.

The Chairman stated that the text of the resolution was set out in the Notice convening the Meeting.

As there were no questions from shareholders relating to the annual mandate to issue new shares under the ISDN PSP, Mr Robert proposed the motion which was seconded by Mr Steven.

The Chairman stated that there were 39,533,801 shares voting "FOR" the motion representing 70.887% of the votes submitted, and 16,236,444 shares voting "AGAINST" the motion representing 29.113% of the votes submitted, and 143,689,015 shares abstained from voting on the motion. Accordingly, the Chairman declared that this Ordinary Resolution 8 be carried by a majority vote.

It was resolved:

"That subject to and conditional upon the passing of Ordinary Resolution 7 contained in this Notice of Annual General Meeting (the "**General Share Issue Mandate**") and the Singapore Exchange Securities Trading Limited (the "**SGX-ST**")<sup>1</sup> granting the listing of, and permission to deal in, such number of new shares in the capital of the Company ("**Shares**") which may be allotted and issued under the performance share plan of the Company (the "**ISDN PSP**"):

<sup>&</sup>lt;sup>1</sup> SGX-ST has provided the in-principle approval for the PSP on 11 October 2022. The announcements and the circular for the proposed adoption of the ISDN PSP were released on 12 October 2022, 20 December 2022 and 22 December 2022 respectively. The ISDN PSP was approved and adopted by the Shareholders on 31 January 2023.

- (a) the aggregate number of new Shares underlying all PSP Awards granted by the Directors of the Company pursuant to this Resolution (excluding PSP Awards that have lapsed or been cancelled in accordance with the rules of the ISDN PSP) shall not exceed 3% of the total number of issued Shares excluding treasury shares and subsidiary holdings in the capital of the Company as at the date of the passing of this Resolution;
- (b) authority be and is hereby given to the Directors of the Company to grant PSP Awards, allot and issue new Shares, procure the transfer of and otherwise deal with Shares under the ISDN PSP during the Relevant Period (as defined under sub-paragraph (c) below); and
- (c) for the purposes of this Resolution, "**Relevant Period**" means the period from the passing of this Resolution until the earlier of:
  - (i) the conclusion of the next annual general meeting of the Company;
  - (ii) the date by which the next annual general meeting of the Company is required by law to be held; and
  - (iii) the revocation or variation of the authority conferred by this Resolution by ordinary resolution passed by shareholders of the Company in general meeting.

For the avoidance of doubt, the aggregate number of new Shares issued under the General Share Issue Mandate and this Resolution shall not exceed 50% of the total number of issued Shares as at the date of the passing of the resolutions relating to the General Share Issue Mandate and this Resolution, of which the aggregate number of Shares to be allotted and issued other than on a pro rata basis to shareholders of the Company shall not exceed 20% of the total number of issued Shares as at the date of the passing of the resolutions relating to the General Share Issue Mandate and this Resolution."

#### ANY OTHER BUSINESS

The Chairman stated that no notice of any other business had been received by the Company Secretary.

# FY2022 RESULTS PRESENTATION

Mr Teo Cher Koon ("Mr Teo") led the meeting through the results presentation for FY2022.

Mr Teo informed that in addressing Mr Robert's earlier query, the brand ISDN stands for International Servo Dynamics Network and was set up in 1987 called Servo Dynamics. Over the years, the Company set up many subsidiaries that were grouped them together for public listing in 2005.

Mr Teo informed that the Company is an industrial automation solution provider and has diversified into renewable energy. Mr Teo informed that in the past 36 years, the Company has seen a rapid growth especially in the China market. However, Mr Teo informed that the direction of growth has shifted to South East Asia ("**SEA**") despite certain setbacks. Mr Teo informed that the Company can capitalise on the growth in SEA and invest in green energy.

Mr Teo informed that since the incorporation of the business and the Company, the Company has always been profitable. Mr Teo informed that the drop in revenue in the past year was due to China being affected by Covid-19 as well as the trade war between the United States ("**USA**") and China. Nevertheless, Mr Teo informed that the Company's equity grew by more than 150%. Mr Teo highlighted that while the Company started out as a component distributor, it is now a component manufacturer. In certain aspects that the Company can do better and more competitively, the Company will strive to do

so. Otherwise, the Company will collaborate with their business partner to form the best possible solutions for their end customer or equipment maker. The Company progresses from sub-system to comprehensive solutions, and it is always keeping the customer's best interests in mind to offer the best value for money.

Mr Teo noted that the Company currently has more than 10,000 customers, more than 1,000 employees, and 65 offices. Mr Teo informed that while there are many subsidiaries, the Company is consolidating them over time. For example, in China, the Company used to have subsidiaries in Beijing, Shenzhen and headquarter in Suzhou, which the Company consolidated them in 2019 and completed this consolidation in 2022.

Mr Teo informed that in the long term, he is positive that the Company is on a growing path, but is dependent on shareholders' patience as to whether they will be able to witness the realising of the Company's growth. Mr Teo informed that the hydropower business has been generating revenue and have enhanced cash flow.

Mr Teo informed that with the re-opening of China's economy, there is an increase in the momentum of the economy but more time is required due to the current world issues that are affecting the economy. However, Mr Teo highlighted that China is the biggest consumer of semiconductor.

Mr Teo informed that while *prima facie*, the Company's revenue performance fell, 99% is cyclical due to semiconductors and the standstill in China's economy in 2022. As such, Mr Teo informed that 108% of the decline is due from China. Mr Teo informed that the loss was partially offset by the gains made in economies outside of China.

Mr Teo informed that there will be more opportunities arising from the Chinese economy due to automation, as well as the aging population in China coupled by its plan to move up the value chain to produce more precise equipment.

Mr Teo informed that since Novo Tellus has joined the Company in 2020, the Company had started to regroup its business into motion control, system solutions, precision manufacturing, software, and renewable energy. Mr Teo informed that the Company sees a strong growth in renewable energy and energy storage which gives the Company recurring income and consistent growth.

Mr Teo informed that the Company has been proactive in its business in Asia and predicts that there is a potential for the Company to provide solutions and venues.

Mr Teo informed of the sustainable future opportunity in Asia.

Mr Teo informed of the background of the Company's hydropower plants projects including the challenges that the Company overcame. Mr Teo informed that despite all the challenges, the Company managed to commercialise one of the hydropower plat projects, and 2 more projects have been commissioned, and the Company is still working on it to commercialise them. Mr Teo informed that the Company has 2 projects that are commencing construction.

Mr Teo suggested that if shareholders are interested in taking a tour of the hydropower plants, the Company can organise such a tour.

Mr Teo informed of the large potential in the renewable energy industry. Mr Teo informed that it is a different investment as compared to the Company's industrial automation which has a higher rate of return and a steady returning income. Mr Teo informed that financing has been procured with a beneficial leverage.

Mr Teo informed that in relation to the long-term growth for industrial automation, it is difficult to manufacture parts, but require simple solutions. Mr Teo further stated that the energy that is supplied by coal and diesel will be replaced by renewable energy.

Mr Teo informed that the large demand from the Chinese market will contribute to the growth in the Company's business. Mr Teo informed that as the Company has been conducting business since 1995, the Company thus have an advantage as there are good relations with the locals, as well as having an industrial park that will be undergoing construction this year for another building to cater to the Company's growth.

Mr Teo informed that the business in ASEAN has been increasing due to the trade war between China and the USA, and the Company can expect to generate up to \$600 million a year of manufacturing output. Mr Teo informed that while the opportunity is present, it is up to the ASEAN countries as to how they seize the opportunity.

Mr Teo informed that the Company is still focussed on the restructuring in the Chinese market and wishes to take advantage of this opportunity and capitalise on it.

Mr Chean Fong Hong ("**Mr Chean**") queried whether the Company has the capability to take on automation deals of large value. Mr Teo responded that the Company tends to avoid project-based businesses due to the fluctuations in revenue and is currently focused on producing its own components that have been supplied to many companies. Mr Teo informed that the Company is currently cooperating with many energy storage to cope with the demand for enclosure. Mr Teo further informed that the Company also has a subsidiary that manufactures hinges and locks and are now trying to move up the value chain to add value to and stabilise the Company's existing businesses.

Mr Chean queried whether the Company will explore any project-based businesses in the future. Mr Teo responded in the negative as it is too cyclical and has too high of a risk.

Mr Chean queried on why the industrial computing revenue is mainly in Singapore and not in China.

Mr Teo responded that it is the reason behind the incorporation of Nanjing software company that has 26 engineers. Mr Teo responded that to be successful in China, the Company needs to localise and as such the software company is incorporated to capture the market by releasing their own software.

In response to a query posed by Mr Leong Seng Kei @ Tan Beng Guan, Mr Teo responded that the Company would prefer to maximise returns for shareholders regardless of the method of doing so. Mr Teo informed that through the learning curve and experiences from the past, the Company is able to cut short development. Mr Teo further informed that the Company had performed many in depth research in terms of the geography and hydrology before building and designing the hydropower plants.

Mr Steven queried on (i) whether the renewable energy business output can reach gigawatts; and (ii) how big the software business can be and whether it is possible for the Company to become an industry leader in ASEAN.

Mr Teo responded that just to achieve 100 megawatt, it requires an investment of between \$200 million to \$300 million. Mr Teo informed that the Company initially had 3 projects, and after overcoming various challenges, they only began commissions in the previous year. Mr Teo further informed that with the 4<sup>th</sup> project, the Company has been very selective with financing and has acquired one with many beneficial leverages. However, Mr Teo informed that such a business requires time to develop given the limited resources available, and to speed up the process, the Company would require double the equity which is a lot of risk that shareholders would have to be responsible for. As such, Mr Teo highlighted that the Company is trying to mitigate all such unnecessary risks.

Mr Teo informed that in terms of the software, the Company produces its own proprietary software. Mr Teo informed that the Company has many projects with conglomerates, however for small medium enterprise ("**SMEs**"), they are unable to afford such costly solutions. As such, Mr Teo informed that the Nanjing software company is set up to provide solutions to SMEs.

# **CONCLUSION**

The Chairman stated that the minutes of the AGM would be published on SGX-ST, HKEX and the Company's website within one month after the AGM.

There being no other business, the Chairman thanked all shareholders for their attendance at the AGM. The Chairman declared the Meeting closed.

Certified as a True Record of Minutes

Lim Siang Kai Chairman of Meeting