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Dimmi DIMMI LIFE HOLDINGS LIMITED 迪米生活控股有限公司

(formerly known as Milestone Builder Holdings Limited 進階發展集團有限公司) (Incorporated in the Cayman Islands with limited liability) (Stock Code: 1667)

ANNOUNCEMENT OF ANNUAL RESULTS FOR THE YEAR ENDED 31 MARCH 2023

RESULTS HIGHLIGHTS

- Revenue for the year ended 31 March 2023 was approximately HK\$109.3 million, representing a decrease of 9.3% from approximately HK\$120.5 million for the year ended 31 March 2022.
- Gross profit for the year ended 31 March 2023 was approximately HK\$6.6 million (31 March 2022: approximately HK\$2.4 million).
- Administrative expenses for the year ended 31 March 2023 were approximately HK\$29.9 million (31 March 2022: approximately HK\$33.2 million).
- Loss for the year attributable to owners of the Company was approximately HK\$26.6 million (31 March 2022: approximately HK\$60.5 million).

FINANCIAL RESULTS

The board of directors (the "Board" or the "Directors") of Dimmi Life Holdings Limited (the "Company") hereby announces the consolidated results of the Company and its subsidiaries (collectively the "Group" or "our Group" or "we" or "our") for the year ended 31 March 2023 together with comparative figures for the previous financial year ended 31 March 2022, as follows:

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 31 March 2023

| | | 2023 | 2022 |
|---|-------|-----------|-----------|
| | Notes | HK\$'000 | HK\$'000 |
| REVENUE | 4 | 109,332 | 120,521 |
| Cost of sales | _ | (102,768) | (118,086) |
| Gross profit | | 6,564 | 2,435 |
| Other income and gains, net | 5 | 17,074 | 25,435 |
| Selling and marketing expenses | | (3,971) | _ |
| Administrative expenses | | (29,866) | (33,205) |
| Fair value gains on investment properties | 10 | 378 | 142 |
| Other expenses | | (6,255) | (38,658) |
| Finance costs | _ | (10,602) | (10,731) |
| LOSS BEFORE TAX | 6 | (26,678) | (54,582) |
| Income tax credit/(expense) | 7 | 36 | (5,913) |
| LOSS FOR THE YEAR ATTRIBUTABLE TO OWNERS OF | | | |
| THE COMPANY | _ | (26,642) | (60,495) |

| | Note | 2023 HK\$'000 | 2022 HK\$'000 |
|---|------|--------------------------|------------------|
| | 1000 | πικφ σσσ | $MK\phi$ 000 |
| OTHER COMPREHENSIVE (LOSS)/INCOME | | | |
| Item that may be reclassified to profit or loss in subsequent periods | | | |
| Exchange differences on translation of foreign operations | | (1,012) | 124 |
| | | | |
| OTHER COMPREHENSIVE (LOSS)/INCOME FOR THE | | (1 012) | 124 |
| YEAR, NET OF TAX | | (1,012) | 124 |
| TOTAL COMPREHENSIVE LOSS FOR THE YEAR | | | |
| ATTRIBUTABLE TO OWNERS OF THE COMPANY | | (27,654) | (60,371) |
| | | | |
| | | HK cents | HK cents |
| | | per share | per share |
| | | | |
| Loss per share attributable to the owners of the Company: Basic | 9 | (2 , 79) | (6.20) |
| Dasic | 9 | (2.78) | (6.30) |
| | 0 | (2.79) | ((20)) |
| Diluted | 9 | (2.78) | (6.30) |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 March 2023

| | Notes | 2023 HK\$'000 | 2022 HK\$'000 |
|---|-------|------------------|------------------|
| NON-CURRENT ASSETS | | | |
| Investment properties | 10 | 11,155 | 11,788 |
| Property, plant and equipment | | 44,673 | 46,082 |
| Right-of-use assets | | 7,803 | 1,551 |
| Patents | | 2,757 | - |
| Rental deposits | 11 _ | 613 | |
| Total non-current assets | _ | 67,001 | 59,421 |
| CURRENT ASSETS | | | |
| Amounts due from joint ventures | | 1,354 | 702 |
| Amount due from a related party | | 1,440 | _ |
| Trade and other receivables, deposits and prepayments | 11 | 26,965 | 21,712 |
| Contract assets | 12 | 206,062 | 220,793 |
| Inventories | | 4,354 | - |
| Tax recoverable | | 582 | 726 |
| Cash and bank balances | _ | 13,888 | 10,174 |
| Total current assets | _ | 254,645 | 254,107 |
| CURRENT LIABILITIES | | | |
| Amounts due to related parties | | 11,312 | _ |
| Contract liabilities | 12 | 14,558 | 13,868 |
| Trade and other payables and accruals | 13 | 64,302 | 68,209 |
| Bank and other borrowings | 14 | 841 | 11,231 |
| Lease liabilities | _ | 2,913 | 1,925 |
| Total current liabilities | _ | 93,926 | 95,233 |
| NET CURRENT ASSETS | _ | 160,719 | 158,874 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | _ | 227,720 | 218,295 |

| | | 2023 | 2022 |
|--|------|----------|----------|
| | Note | HK\$'000 | HK\$'000 |
| NON-CURRENT LIABILITIES | | | |
| Amounts due to related parties | | 576 | _ |
| Other borrowings | 14 | 90,861 | 87,201 |
| Loans from a shareholder | 14 | 118,941 | 98,210 |
| Lease liabilities | | 5,140 | _ |
| Deferred tax liabilities | _ | 1,945 | 1,373 |
| Total non-current liabilities | - | 217,463 | 186,784 |
| Net assets | = | 10,257 | 31,511 |
| EQUITY | | | |
| Equity attributable to owners of the Company | | | |
| Share capital | | 96,000 | 96,000 |
| Reserves | _ | (85,743) | (64,489) |
| Total equity | - | 10,257 | 31,511 |

NOTES

1.1 CORPORATE AND GROUP INFORMATION

The Company was incorporated in the Cayman Islands as an exempted company with limited liability under the Companies Law (as revised) of the Cayman Islands. The address of the Company's registered office is 3rd Floor, Century Yard, Cricket Square, P.O. Box 902, Grand Cayman KY1-1103, Cayman Islands. The principal place of business of the Company is located at Unit 1701, 17th floor, Office Tower 1, the Harbourfront, 18 Tak Fung Street, Kowloon.

Pursuant to a special resolution at the special general meeting of the Company held on 24 February 2023 and approved by the Registrar of Companies in the Cayman Islands and Hong Kong on 7 March 2023 and 4 April 2023, respectively, the name of the Company has changed from "Milestone Builder Holdings Limited" to "Dimmi Life Holdings Limited" and the dual foreign name of the Company has been changed from "進階發展集團有限公司" to "迪米生活控股有限公司".

The Company is an investment holding company and its subsidiaries (together the "Group") provide:

- (a) Construction and engineering services principally engaged in the provision of (i) building construction services; (ii) alteration, addition, fitting-out works and building services; and (iii) repair and restoration of historic buildings in Hong Kong;
- (b) Property development and investment principally engaged in the property development and investment business in Hong Kong and Japan; and
- (c) Development, marketing and sale of intelligent consumer products in personal life care sector ("**lifestyle products**") in the mainland ("**Mainland China**") of the People's Republic of China (the "**PRC**").

The Company's shares were listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

1.2 BASIS OF PRESENTATION

Despite the Group was loss making of HK\$27 million during the year ended 31 March 2023, the Directors have assessed the Group's cash flow projection prepared by management, which covers a period of not less than twelve months from 31 March 2023. In the opinion of the Directors, taking into account the anticipated cash flows to be generated from the Group's operations and the shareholder's loan facility available to the Group, the Group will have sufficient working capital to finance its operations in the next twelve months from 31 March 2023. Accordingly, the Directors are satisfied that it is appropriate to prepare the Group's consolidated financial statements on a going concern basis.

2.1 BASIS OF PREPARATION

These financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards ("**HKFRSs**") (which include all Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("**HKASs**") and Interpretations) issued by the Hong Kong Institute of Certified Public Accountants ("**HKICPA**"), accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance. They have been prepared under the historical cost convention, except for investment properties which have been measured at fair value.

These financial statements are presented in Hong Kong dollars and all values are rounded to the nearest thousand except when otherwise indicated.

2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

The Group has adopted the following revised HKFRSs for the first time for the current year's financial statements.

| Amendments to HKFRS 3 | Reference to the Conceptual Framework |
|---|---|
| Amendments to HKAS 16 | Property, Plant and Equipment: Proceeds before Intended Use |
| Amendments to HKAS 37 | Onerous Contracts – Cost of Fulfilling a Contract |
| Annual Improvements to HKFRSs 2018–2020 | Amendments to HKFRS 1, HKFRS 9, Illustrative Examples |
| | accompanying HKFRS 16, and HKAS 41 |

The nature and the impact of the revised HKFRSs that are applicable to the Group are described below:

- (a) Amendments to HKFRS 3 replace a reference to the previous Framework for the Preparation and Presentation of Financial Statements with a reference to the Conceptual Framework for Financial Reporting (the "Conceptual Framework") issued in June 2018 without significantly changing its requirements. The amendments also add to HKFRS 3 an exception to its recognition principle for an entity to refer to the Conceptual Framework to determine what constitutes an asset or a liability. The exception specifies that, for liabilities and contingent liabilities that would be within the scope of HKAS 37 or HK(IFRIC)-Int 21 if they were incurred separately rather than assumed in a business combination, an entity applying HKFRS 3 should refer to HKAS 37 or HK(IFRIC)-Int 21 respectively instead of the Conceptual Framework. Furthermore, the amendments clarify that contingent assets do not qualify for recognition at the acquisition date. The Group has applied the amendments prospectively to business combinations that occurred on or after 1 April 2022. As there were no contingent assets, liabilities and contingent liabilities within the scope of the amendments arising in the business combination that occurred during the year, the amendments did not have any impact on the financial position and performance of the Group.
- (b) Amendments to HKAS 16 prohibit an entity from deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognises the proceeds from selling any such items, and the cost of those items as determined by HKAS 2 *Inventories*, in profit or loss. The Group has applied the amendments retrospectively to items of property, plant and equipment made available for use on or after 1 April 2021. Since there was no sale of items produced prior to the property, plant and equipment being available for use, the amendments did not have any impact on the financial position or performance of the Group.
- (c) Amendments to HKAS 37 clarify that for the purpose of assessing whether a contract is onerous under HKAS 37, the cost of fulfilling the contract comprises the costs that relate directly to the contract. Costs that relate directly to a contract include both the incremental costs of fulfilling that contract (e.g., direct labour and materials) and an allocation of other costs that relate directly to fulfilling that contract (e.g., an allocation of the depreciation charge for an item of property, plant and equipment used in fulfilling the contract as well as contract management and supervision costs). General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract. The Group has applied the amendments prospectively to contracts for which it has not yet fulfilled all its obligations at 1 April 2022 and no onerous contracts were identified. Therefore, the amendments did not have any impact on the financial position or performance of the Group.

- (d) Annual Improvements to HKFRSs 2018–2020 sets out amendments to HKFRS 1, HKFRS 9, Illustrative Examples accompanying HKFRS 16, and HKAS 41. Details of the amendments that are applicable to the Group are as follows:
 - HKFRS 9 *Financial Instruments*: clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. The Group has applied the amendment prospectively from 1 April 2022. As there was no modification or exchange of the Group's financial liabilities during the year, the amendment did not have any impact on the financial position or performance of the Group.

3. OPERATING SEGMENT INFORMATION

For management purposes, the Group is organised into business units based on their products and services and has three reportable operating segments as follows:

- (a) Construction and engineering services principally engaged in the provision of (i) building construction services; (ii) alteration, addition, fitting-out works and building services; and (iii) repair and restoration of historic buildings in Hong Kong;
- (b) Property development and investment principally engaged in the property development and investment business in Hong Kong and Japan; and
- (c) Development, marketing and sale of lifestyle products in the PRC.

The Group's revenue from external customers from each operating segment is set out in note 4 to this announcement.

Management monitors the results of the Group's operating segments separately for the purpose of making decisions about resource allocation and performance assessment. The management assesses the performance of the operating segments based on a measure of adjusted earnings before interest expense, taxes, depreciation and amortisation ("EBITDA")/loss before interest expense, taxes, depreciation and amortisation ("LBITDA") excluding fair value gains on investment properties.

| | Construction and engineering services HK\$'000 | Property development and investment <i>HK\$'000</i> | Lifestyle products HK\$'000 | Total <i>HK\$'000</i> |
|--|--|---|-----------------------------------|---|
| Year ended 31 March 2023 | | | | |
| Segment revenue (note 4) | 101,843 | 3,662 | 3,827 | 109,332 |
| Segmental EBITDA/(LBITDA) (excluding fair value gains on investment properties) Depreciation and amortisation Fair value gains on investment properties | (17,114) (2,100) - | (2,491) (1,201) 378 | 130 (598) - | (19,475) (3,899) 378 |
| Segment results | (19,214) | (3,314) | (468) | (22,996) |
| Reconciliation: Bank interest income Finance costs Gain on a bargain purchase Waiver of accrued directors' fees in prior years Loss before tax Income tax credit Loss for the year attributable to owners of the Company | | | | 4 (10,602) 2,250 4,666 (26,678) 36 (26,642) |
| Other segment information: Gain on disposal of items of property, plant and equipment, net Waiver of a loan from a related party Impairment gain/(losses) recognised in profit or loss, net Capital expenditure* | 263 - (2,795) 9,539 | _ _ 1,647 _ | 5,879 (18) 4,669 | 263 5,879 (1,166) 14,208 |
| As at 31 March 2023 Segment assets | 244,711 | 53,462 | 23,473 | 321,646 |
| Segment liabilities | (291,717) | (1,358) | (18,314) | (311,389) |

| | Construction and engineering services <i>HK\$'000</i> | Property development and investment <i>HK\$'000</i> | Total <i>HK\$'000</i> |
|---|---|---|---------------------------------|
| Year ended 31 March 2022 Segment revenue (note 4) | 119,442 | 1,079 | 120,521 |
| Segmental LBITDA (excluding fair value gains on investment properties) Depreciation Fair value gains on investment properties | (39,660) (2,679) | (5,019) (1,352) <u>142</u> | (44,679) (4,031) 142 |
| Segment results | (42,339) | (6,229) | (48,568) |
| Reconciliation: Discount at initial recognition on interest-free loans Finance costs Gain on disposal of a financial asset at fair value through profit or loss | | _ | 4,491 (10,731) 226 |
| Loss before tax Income tax expense | | _ | (54,582) (5,913) |
| Loss for the year attributable to owners of the Company | | _ | (60,495) |
| Other segment information: Gain on disposals of investment properties Waiver of a loan from former shareholders Impairment losses recognised in profit or loss Capital expenditure* | 460 | 20,000 (17,476) – | 460 20,000 (33,752) 12 |
| As at 31 March 2022 Segment assets | 253,197 | 60,331 | 313,528 |
| Segment liabilities | 182,383 | 99,634 | 282,017 |

* Capital expenditure consists of additions to property, plant and equipment, right-of-use assets, investment properties and patents including assets from the acquisition of a subsidiary.

Information provided to management is measured in a manner consistent with that of the consolidated financial statements. These assets and liabilities are allocated based on the operations of the segment.

Geographical information

(a) Revenue from external customers

| | 2023 HK\$'000 | 2022 HK\$'000 |
|--------------------------------------|--------------------------------|------------------|
| Hong Kong Japan Majaland China | 101,843 3,662 | 119,695 826 |
| Mainland China | <u>3,827</u> <u>109,332</u> | 120,521 |

The revenue information above is based on the locations of the customers.

(b) Non-current assets

| | 2023 HK\$'000 | 2022 HK\$'000 |
|--------------------------------------|--------------------------|------------------|
| Hong Kong Japan Mainland China | 3,849 53,916 8,623 | 1,551 57,870 |
| | 66,388 | 59,421 |

The non-current asset information above is based on the locations of the assets and excludes financial instruments and deferred tax assets.

Information about major customers

For the year ended 31 March 2023, there were 3 (2022: 3) customers from the construction and engineering services operating segment, which individually contributed over 10% of the Group's total revenue. During the years ended 31 March 2023 and 2022, the revenue from each of these customers was as follows:

| | 2023 HK\$'000 | 2022 HK\$'000 |
|------------|------------------|------------------|
| Customer A | 13,421 | N/A |
| Customer B | 13,359 | N/A |
| Customer C | 12,523 | 14,398 |
| Customer D | N/A | 22,246 |
| Customer E | N/A | 18,347 |

4. **REVENUE**

An analysis of revenue is as follows:

| | 2023 HK\$'000 | 2022 HK\$`000 |
|--|------------------|------------------|
| Revenue from contracts with customers: | | |
| Provision of construction and engineering services | | |
| - Building construction services | 11,164 | 10,134 |
| - Alteration, addition, fitting-out works and building services | 81,777 | 101,535 |
| Repair and restoration of historic buildings | 8,902 | 7,773 |
| Sale of lifestyle products | 3,827 | |
| | 105,670 | 119,442 |
| Revenue from other sources: | | |
| Property development and investment | | |
| - Gross rental income from investment property operating leases | - | 253 |
| – Gross rental income from a hotel | 3,662 | 826 |
| | 3,662 | 1,079 |
| | 109,332 | 120,521 |

5. OTHER INCOME AND GAINS, NET

An analysis of the Group's other income and gains, net, is as follows:

| | 2023 HK\$'000 | 2022 HK\$'000 |
|--|------------------|------------------|
| Other income | | |
| Bank interest income | 4 | - |
| Discount at initial recognition on interest-free loans from | | |
| former shareholders (note (i)) | - | 4,491 |
| Government grants (note (ii)) | 1,788 | 60 |
| Others | 454 | 186 |
| | 2,246 | 4,737 |
| Gains, net | | |
| Gains on disposal of items of property, plant and equipment, net | 263 | - |
| Gain on disposals of investment properties, net | - | 460 |
| Gain on disposal of a financial asset as fair value through profit or loss | - | 226 |
| Waiver of a loan from a related party | 5,879 | 20,000 |
| Waiver of accrued directors' fees in prior years | 4,666 | - |
| Gain on early termination of a lease | 123 | 12 |
| Gain on a bargain purchase | 2,250 | - |
| Reversal of impairment of property, plant and equipment | 1,647 | |
| | 14,828 | 20,698 |
| | 17,074 | 25,435 |

Notes:

- (i) During the year ended 31 March 2022, income of approximately HK\$4,491,000 represented the discount at initial recognition of interest-free loans from former shareholders of HK\$91,975,000 using the prevailing market interest rate of 3.0%.
- (ii) Government grants recognised were related to anti-epidemic fund and on-the-job training allowance for the construction industry. There were no unfulfilled conditions and other contingencies attached to the receipts of those grants.

6. LOSS BEFORE TAX

The Group's loss before tax is arrived at after charging:

| | 2023 HK\$'000 | 2022 HK\$`000 |
|---|------------------|------------------|
| Construction cost recognised in cost of sales# | 97,887 | 116,242 |
| Direct operating expenses (including repair and maintenance) arising from | | |
| rental-earning investment properties [#] | 2,798 | 1,844 |
| Cost of the lifestyle products sold [#] | 2,083 | _ |
| Depreciation of property, plant and equipment | 1,330 | 1,374 |
| Depreciation of right-of-use assets | 2,426 | 2,657 |
| Amortisation of patents | 143 | |
| Depreciation of right-of-use assets | 2,426 | , |

[#] The amounts are included in "Cost of sales" in the consolidated statement of profit or loss and other comprehensive income.

7. INCOME TAX

No provision for Hong Kong profits tax has been made as the Group did not generate any assessable profits arising in Hong Kong during the year ended 31 March 2023 (2022: Nil).

The income tax provisions in respect of operations in Mainland China and other countries are calculated at the applicable tax rates on the estimated assessable profits for the year based on existing legislation, interpretations and practices in respect thereof.

| | 2023 HK\$'000 | 2022 HK\$`000 |
|--|------------------|------------------|
| Current tax Hong Kong Mainland China | - - | - |
| Deferred | (36) | 5,913 |
| Income tax (credit)/expense | (36) | 5,913 |

8. **DIVIDENDS**

10.

The directors of the Company did not recommend the payment of a dividend for the year ended 31 March 2023 (2022: Nil).

9. LOSS PER SHARE ATTRIBUTABLE TO OWNERS OF THE COMPANY

The calculation of the basic loss per share amount is based on the loss for the year attributable to the owners of the Company, and the weighted average number of ordinary shares of 960,000,000 (2022: 960,000,000) in issue during the year.

The Group had no potentially dilutive ordinary shares in issue during the years ended 31 March 2023 and 2022.

The calculations of the basic and diluted loss per share are based on:

| | 2023 HK\$'000 | 2022 HK\$'000 |
|---|------------------|------------------|
| Loss | | |
| Loss attributable to the owners of the Company, used in the basic and diluted loss per share calculation | (26,642) | (60,495) |
| | Number of sl | hares |
| | 2023 '000 | 2022 '000 |
| Shares | | |
| Weighted average number of ordinary shares in issue during the year used in the basic loss per share calculation | 960,000 | 960,000 |
| INVESTMENT PROPERTIES | | |
| | 2023 | 2022 |
| | HK\$'000 | HK\$'000 |
| At beginning of the year | 11,788 | 35,595 |
| Fair value gains on investment properties, net | 378 | 142 |
| Disposals | _ | (22,820) |
| Exchange realignment | (1,011) | (1,129) |
| Carrying amount at 31 March | 11,155 | 11,788 |

11. TRADE AND OTHER RECEIVABLES, DEPOSITS AND PREPAYMENTS

| | 2023 HK\$'000 | 2022 HK\$'000 |
|--|------------------|------------------|
| Trade receivables | 11,826 | 11,332 |
| Impairment on trade receivables | (1,561) | (1,703) |
| | 10,265 | 9,629 |
| Prepayments, deposits and other receivables: | | |
| Prepayments | 12,094 | 8,808 |
| Deposits | 3,262 | 2,969 |
| Other receivables | 6,211 | 4,540 |
| Impairment on other receivables | (4,254) | (4,234) |
| | 17,313 | 12,083 |
| | 27,578 | 21,712 |
| Portion classified as current assets | (26,965) | (21,712) |
| Non-current portion | 613 | |

Note: The Group's trade receivables arise from contract works and sale of lifestyle products. The various group companies have different credit policies, depending on the requirements of their markets in which they operate and the businesses they engage in. The Group's payment terms with its contract work customers are stipulated in the relevant contracts and payments are normally due within 30 days from the date of issuance of the payment certificate. Sale of lifestyle products income is received in accordance with terms of the agreements.

An ageing analysis of trade receivables as at the end of the reporting period, based on the payment certificate date and invoice date and net of loss allowance, is as follows:

| | 2023 HK\$'000 | 2022 HK\$'000 |
|-------------------|------------------|------------------|
| | HK\$ 000 | ΠΚ\$ 000 |
| Less than 30 days | 8,684 | 7,456 |
| 31 to 60 days | 690 | 821 |
| 61 to 90 days | 516 | 103 |
| Over 90 days | 375 | 1,249 |
| | 10,265 | 9,629 |

12. CONTRACT ASSETS/(LIABILITIES)

| | 31 March 2023 <i>HK\$'000</i> | 31 March 2022 <i>HK\$'000</i> | 1 April 2021 <i>HK\$`000</i> |
|---|-------------------------------------|-------------------------------------|------------------------------------|
| Unbilled revenue relating to construction contracts | 190,404 | 200,638 | 203,117 |
| Retention receivables of construction contracts | 25,414 | 26,976 | 28,491 |
| | 215,818 | 227,614 | 231,608 |
| Impairment | (9,756) | (6,821) | (2,256) |
| | 206,062 | 220,793 | 229,352 |
| Contract liabilities relating to construction contracts | (14,558) | (13,868) | (16,481) |

13. TRADE AND OTHER PAYABLES AND ACCRUALS

| | 2023 HK\$'000 | 2022 HK\$'000 |
|---|------------------|------------------|
| Trade payables Other payables and accruals | 56,906 7,396 | 57,719 10,490 |
| | 64,302 | 68,209 |

Note: Credit terms granted to the Group by its suppliers and subcontractors vary from contract to contract. The Group's suppliers and subcontractors, on average, grant the Group a credit period of mostly 30 days to 60 days upon the issuance of an invoice.

An ageing analysis of the trade payables as at the end of the reporting period, based on the invoice date, is as follows:

| | 2023 HK\$'000 | 2022 HK\$'000 |
|-------------------|------------------|------------------|
| Less than 30 days | 28,875 | 29,151 |
| 31 to 60 days | 1,682 | 773 |
| 61 to 90 days | 1,267 | 399 |
| Over 90 days | 25,082 | 27,396 |
| | 56,906 | 57,719 |

14. BANK AND OTHER BORROWINGS AND LOANS FROM A SHAREHOLDER

| | 2023 HK\$'000 | 2022 HK\$'000 |
|---|------------------|------------------|
| Bank borrowings Other borrowings | 841 90,861 | 5,231 93,201 |
| | 91,702 | 98,432 |
| Current portion | (841) | (11,231) |
| Non-current portion | 90,861 | 87,201 |
| Loans from a shareholder Non-current portion | 118,941 | 98,210 |

15. LEASES

The Group as a lessor

The Group leased its investment properties (note 10) under operating lease arrangement upon the disposal during the year ended 31 March 2022. The terms of the leases generally also require the tenants to pay security deposits and provide for periodic rent adjustments according to the then prevailing market conditions. Rental income recognised by the Group during the year ended 31 March 2022 was HK\$253,000, details of which are included in note 4 to this announcement.

At 31 March 2023, no undiscounted lease payments receivable by the Group in future periods under non-cancellable operating leases with its tenants (2022: Nil).

16. CONTINGENT LIABILITIES

At 31 March 2023 and 2022, the Group's contingent liabilities were as follows:

| | 2023 HK\$'000 | 2022 HK\$`000 |
|--------------|------------------|------------------|
| Surety bonds | 1,520 | 2,410 |

As at 31 March 2023, the Group provided guarantees of surety bonds in respect of 1 (2022: 3) construction contracts of the Group in its ordinary course of business. The surety bonds are expected to be released in accordance with the terms of the respective construction contracts.

17. EVENT AFTER THE REPORTING PERIOD

There is no material subsequent event undertaken by the Company or by the Group after 31 March 2023 and up to the date of this announcement.

MANAGEMENT DISCUSSION AND ANALYSIS

Business and Financial Review

The Group is an investment holding company principally engaged in three segments of:

- (a) Construction and engineering services principally engaged in the provision of (i) building construction services; (ii) alteration, addition, fitting-out works and building services; and (iii) repair and restoration of historic buildings in Hong Kong;
- (b) Property development and investment principally engaged in the property development and investment business in Hong Kong and Japan; and
- (c) Development, marketing and sale of lifestyle products in the PRC.

Business Review

The following table sets out a breakdown of our total revenue during the year ended 31 March 2023 (the "**Year**") and the comparative year according to our four major types of services:

| | Year ended 31 March | | | |
|--|---------------------|-------|----------|-------|
| | 2023 | | 2022 | |
| | HK\$'000 | % | HK\$'000 | % |
| Building construction services | 11,164 | 10.2 | 10,134 | 8.4 |
| Alteration, addition, fitting-out works and building services | 81,777 | 74.9 | 101,535 | 84.3 |
| Repair and restoration of historic buildings | 8,902 | 8.1 | 7,773 | 6.4 |
| Sale of lifestyle products | 3,827 | 3.5 | 1,115 | - 0.4 |
| Property development and investment | 3,662 | 3.3 | 1,079 | 0.9 |
| Total | 109,332 | 100.0 | 120,521 | 100.0 |

As at 31 March 2023, there were 1, 11 and 2 on-going projects in progress, pertaining to (i) building construction services, (ii) alteration, addition, fitting-out works and building services, and (iii) repair and restoration of historic buildings, respectively.

As at 31 March 2023, the aggregate amount of revenue expected to be recognised after 31 March 2023 of our on-going projects was approximately HK\$118.4 million.

The following table sets out our completed contracts during the year ended 31 March 2023 with contract sum of HK\$3 million or above:

| Particulars of project | Main category of works | Expected project period ^(Note 1) | |
|--|--|---|---------|
| Lei Yue Mun Waterfront enhancement project | Building construction services | December 2020 to April 2022 | MSB-359 |
| Modifications of atrium roof for an university in Clear Water Bay | Alteration, addition, fitting-out works and building services | April 2021 to June 2022 | MSB-364 |
| Fitting-out works for The Hong Kong Buddhist Association Sha Tin Centre | Alteration, addition, fitting-out works and building services | November 2021 to March 2022 | MSB-383 |
| Re-roofing for a study centre of an university in Tseung Kwan O | Alteration, addition, fitting-out works and building services | December 2021 to May 2022 | MSB-386 |
| Alteration and addition works for a residential building in Yuen Long | Alteration, addition, fitting-out works and building services | August 2018 to August 2019 | MSB-306 |
| Fitting-out works for a Care & Attention Home for the Elderly in Kwun Tong | Alteration, addition, fitting-out works and building services | June 2021 to December 2021 | MSB-372 |
| Enhanced reinstatement works at the waterfront areas in Tin Hau | Alteration, addition, fitting-out works and building services | July 2022 to October 2022 | MSB-396 |

Note:

1. Expected project period generally refers to the period in the original work programme of the project or the period stated in the contract or letter of acceptance or tender or order to commence or architects instruction and is subject to changes in the course of works.

The following table sets out brief details of our projects in progress as at 31 March 2023 with contract sum of more than HK\$3 million:

| Particulars of project | Main category of works | Expected project period ^(Note 1) | |
|---|--|---|------------|
| Residential development in Ting Kau | Building construction services | September 2018 to December 2019 | MSB-313 |
| Refurbishment of public toilet in Tsuen Wan | Alteration, addition, fitting-out works and building services | August 2021 to March 2022 | MSB-375 |
| Plumbing and drainage installation work for an office development project in North Point | Alteration, addition, fitting-out works and building services | June 2021 to November 2022 | SP(008_21) |
| Construction of ramp outside a hospital in Causeway Bay | Alteration, addition, fitting-out works and building services | June 2022 to June 2023 | MSB-394 |
| Alteration and addition works for a commercial centre in Lai Chi Kok | Alteration, addition, fitting-out works and building services | July 2022 to November 2022 | MSB-397 |
| Main contract works for a DSS school in Shatin | Alteration, addition, fitting-out works and building services | November 2022 to December 2022 | MSB-400 |
| Refurbishment of public toilet in Cheung Chau | Alteration, addition, fitting-out works and building services | October 2022 to July 2023 | MSB-405 |
| Provision of pet garden at Pok Fu Lam Road | Alteration, addition, fitting-out works and building services | January 2023 to January 2024 | MSB-413 |

| Particulars of project | Main category of works | Expected project period ^(Note 1) | |
|--|--|---|---------|
| Main contract works for a Proposed Farming and Fishery Education Centre in Tin Shui Wai | Alteration, addition, fitting-out works and building services | February 2023 to August 2023 | MSB-419 |
| Refurbishment of garden in Central | Alteration, addition, fitting-out works and building services | February 2023 to February 2024 | MSB-421 |
| Refurbishment of toilet in Kennedy Town | Alteration, addition, fitting-out works and building services | February 2023 to April 2024 | MSB-424 |
| Provision of lighting facilities for a Sitting-out Area in Happy Valley | Alteration, addition, fitting-out works and building services | March 2023 to May 2024 | MSB-426 |
| Restoration works for a Buddhist temple in Happy Valley | Repair and restoration of historic buildings | August 2020 to August 2021 | MSB-348 |
| Renovation of Bishop's House in Central | Repair and restoration of historic buildings | November 2022 to June 2023 | MSB-410 |

Note:

1. Expected project period generally refers to the period in the original work programme of the project or the period stated in the contract or letter of acceptance or tender or order to commence or architects instruction and is subject to changes in the course of works.

Major Licenses, Qualifications and Certifications

As at 31 March 2023, our Group has obtained the following major licenses, qualifications and certifications in Hong Kong:

| Relevant authority/ organisation | Relevant list/category | License | Holder | Date of first grant/ registration | Expiry date for existing license | Authorised contract value |
|--|---|--|---|---|----------------------------------|--|
| WBDB ¹ | Approved Contractors for Public Works – Buildings Category | Group A (probation) ² | Milestone Builder Engineering Limited (" Milestone Builder ") | 2 May 2012 | Not Applicable | Contracts of value up to HK\$100 million |
| WBDB | Approved Suppliers of Materials and Specialist Contractors for Public Works – Repair and Restoration of Historic Buildings Category ³ | _ | Milestone Builder | 4 June 2013 | Not Applicable | Not Applicable |
| WBDB | Approved Suppliers of Materials and Specialist Contractors for Public Works – Repair and Restoration of Historic Buildings Category ³ | _ | Milestone Specialty Engineering Limited | 7 September 2017 | Not Applicable | Not Applicable |
| WBDB | Approved Suppliers of Materials and Specialist Contractors for Public Works – Electrical Installation Category | Group II of Electrical Installation (probation) | Speedy Engineering & Trading Company Limited (" Speedy Engineering") | 21 June 2016 | Not Applicable | Contracts/ sub-contracts of value up to HK\$5.7 million |

| Relevant authority/ organisation | Relevant list/category | License | Holder | Date of first grant/ registration | Expiry date for existing license | Authorised contract value |
|--|---|---|-----------------------|---|----------------------------------|--|
| WBDB | Approved Suppliers of Materials and Specialist Contractors for Public Works – Plumbing Installation Category | Group I of Plumbing Installation | Speedy Engineering | 25 May 2017 | Not Applicable | Contracts/ sub-contracts of value up to HK\$2.3 million |
| Buildings Department | Certificate of Registration of General Building Contractor ⁴ | _ | Milestone Builder | 29 October 2008 | 14 October 2023 | Not Applicable |
| Buildings Department | Certificate of Registration of Registered Minor Works Contractor ^{5,6} | Type A–D, E, F, G (Class I, II, III) ^{7, 8} | | 2 September 2011 | 2 September 2023 | Not Applicable |
| Buildings Department | Certificate of Registration of Specialist Contractor ⁹ | Site Formation Works ¹⁰ | Milestone Builder | 27 September 2006 | 10 September 2024 | Not Applicable |
| Buildings Department | Certificate of Registration of Registered Minor Works Contractor | Type A, B, D, E, F, G (Class II & III) | Speedy Engineering | 7 March 2013 | 7 March 2025 | Not Applicable |
| Buildings Department | Certificate of Registration of General Building Contractor ⁴ | - | Speedy Engineering | 28 February 2019 | 30 January 2025 | Not Applicable |

1. WBDB refers to the Works Branch Development Bureau (發展局工務科) of the Government. The Development Bureau has maintained the Contractor List and the Specialist List to monitor the eligibility of a contractor to tender for Government contracts.

2. A Group A (probation) contractor may tender for any number of Group A contracts (i.e. contracts of value up to HK\$100 million) in the same category, provided the total value of works in the Group A contracts that it already holds and the Group A contract being procured under the same category does not exceed HK\$100 million.

- 3. A Repair and Restoration of Historic Buildings Category contractor is eligible to tender for Government contracts relating to repair and restoration of historic buildings and structures.
- 4. Registered general building contractors (RGBC) may carry out general building works and street works which do not include any specialised works in the designated categories.
- 5. Minor Works Contractors are eligible to carry out various types of minor works.
- 6. Minor works are classified into three classes according to their scale, complexity and risk to safety and are subject to different degree of control. Minor works are grouped into seven types (i.e. Types A, B, C, D, E, F and G) according to their nature.
- 7. Type A (Alteration and Addition Works); Type B (Repair Works); Type C (Works relating to Signboards); Type D (Drainage Works); Type E (Works relating to Structures for Amenities); Type F (Finishes Works); and Type G (Demolition Works).
- 8. Class I (High degree of complexity and risk with 44 minor works items); Class II (Medium degree of complexity and risk with 40 minor works items); and Class III (Low degree of complexity and risk with 42 minor works items).
- 9. Registered specialist contractors may carry out specialised works in their corresponding categories in the sub-registers in which they have been entered. There are five categories of works designated as specialised works: demolition works, foundation works, ground investigation field works, site formation works and ventilation works.
- 10. All site formation works are specialised works of the site formation category save for the circumstances specified by the Buildings Department.

Development of the Group

The Group is an investment holding company principally engaged in three segments of:

- (a) Construction and engineering services principally engaged in the provision of (i) building construction services; (ii) alteration, addition, fitting-out works and building services; and (iii) repair and restoration of historic buildings in Hong Kong;
- (b) Property development and investment principally engaged in the property development and investment business in Hong Kong and Japan; and
- (c) Development, marketing and sale of lifestyle products in the PRC.

Financial Review

Revenue

Revenue for the year ended 31 March 2023 was approximately HK\$109.3 million, representing a decrease of 9.3% from approximately HK\$120.5 million for the year ended 31 March 2022. The decline in our revenue was mainly attributable the decrease in revenue in relation to construction and engineering business from approximately HK\$119.4 million during the year ended 31 March 2022 to approximately HK\$101.8 million during the year ended 31 March 2023; and, on the other hand, the increase in revenue in relation to property development and investment business from approximately HK\$826,000 during the year ended 31 March 2022 to approximately HK\$3,662,000 during the year ended 31 March 2023 due to the improvement of the tourism market in Japan following its reopening; and the revenue in relation to the newly acquired lifestyle products business of approximately HK\$3,827,000 during the period from 1 January to 31 March 2023.

Gross Profit

The Group's gross profit for the year ended 31 March 2023 was approximately HK\$6.6 million (31 March 2022: approximately HK\$2.4 million). The increase in gross profit was mainly due to the increase in gross profit in relation to construction and engineering business from approximately HK\$3,424,000 during the year ended 31 March 2022 to approximately HK\$3,956,000 during the year ended 31 March 2023; the turnaround of gross profit in relation to property development and investment business from gross loss of approximately HK\$989,000 during the year ended 31 March 2022 to gross profit of approximately HK\$864,000 during the year ended 31 March 2023 due to the improvement of the tourism market in Japan following its reopening; and the gross profit in relation to the newly acquired lifestyle products business of approximately HK\$1,744,000 during the period from 1 January to 31 March 2023.

Selling and Marketing Expenses

The selling and marketing expenses amounted to approximately HK\$3,971,000 during the year ended 31 March 2023 are all from the newly acquired lifestyle products business.

Administrative Expenses

The Group's administrative expenses decreased from approximately HK\$33.2 million during the year ended 31 March 2022 to approximately HK\$29.9 million during the year ended 31 March 2023. The decrease of administrative expenses was mainly due to the significant decrease of rental expenditure due to the replacement to smaller office for construction and engineering business; and the wavier of the whole or part of the director's fees by two Directors.

Loss before Tax and Loss for the Year Attributable to Owners of the Company

During the year ended 31 March 2023, the Group reported loss before tax of approximately HK\$26.7 million (31 March 2022: approximately HK\$54.6 million).

Loss for the Year attributable to owners of the Company for the year ended 31 March 2023 was approximately HK\$26.6 million (31 March 2022: approximately HK\$60.5 million).

DEBTS AND CHARGES ON ASSETS

As at 31 March 2023, the total interest-bearing borrowings of the Group, including bank and other borrowings, loans from a shareholder and lease liabilities, was approximately HK\$121.2 million (31 March 2022: approximately HK\$106.6 million). Borrowings were denominated mainly in Hong Kong dollars and interest rates of bank and other borrowings were charged at 2.8%–6.0% (2022: 2.8%–6.0%) per annum. The Group currently does not have an interest rate hedging policy while the Group will monitor the interest rate risks continuously.

As at 31 March 2023 and 2022, no assets of the Group were pledged to secure the Group's bank and other borrowings.

Save as disclosed elsewhere in this announcement, we did not have, at the closure of business on 31 March 2023, any loan capital issued nor any outstanding or agreed to be issued, bank overdrafts, loans or other similar indebtedness, liabilities under acceptances or acceptance credits, debentures, mortgages, charges, lease commitments, guarantees or other material contingent liabilities.

LIQUIDITY, FINANCIAL RESOURCES AND CAPITAL STRUCTURE

The Group has normally funded the liquidity and capital requirements primarily through loans from shareholders, bank and other borrowings and net cash generated from the operating activities.

As at 31 March 2023, the Group had cash and bank balances of approximately HK\$13.9 million (31 March 2022: approximately HK\$10.2 million). The Group's gearing ratio and current ratio are as follows:

| | As at 31 | As at 31 March | |
|---------------|----------|----------------|--|
| | 2023 | 2022 | |
| Current ratio | 2.7 | 2.7 | |
| Gearing ratio | 95% | 86% | |

Current ratio is calculated based on the total current assets divided by the total current liabilities.

Gearing ratio is calculated based on the net debt (net debt including loans from a shareholder, lease liabilities, bank and other borrowings, less cash and bank balances) divided by total capital (summation of equity plus net debt).

The financial resources presently available to the Group include bank and other borrowings and loans from a shareholder, and we have sufficient working capital for our future requirements.

PROSPECTS

Looking forward, various external and domestic factors that exacerbated the cyclical slowdown in global economic activities in 2021/22 might continue to influence our economic performance. However, the Directors believe that the post-epidemic customs clearance around the world and the signs of stabilization in the Hong Kong economy, coupled with the stimulus packages from the HKSAR Government, will help to cushion the hit from adverse impacts on the macroeconomic condition. On the other hand, the performance of Japanese hotels for the Group has improved significantly with the recovery of the Japanese tourism industry. The Directors consider that the Group is able to overcome the challenges by taking advantage of future opportunities and keeping competitive, by

- (i) tendering with lower risk strategy;
- (ii) taking intense cost control measures;
- (iii) expanding the customer base; and
- (iv) broadening of servicing scopes.

FOREIGN EXCHANGE EXPOSURE

As at 31 March 2023 and for the year ended 31 March 2023, most of the income and expenditures of the Group are denominated in Hong Kong dollars, being the functional currency of the Group, and hence, the Group does not have any material foreign exchange exposure. The Group has not implemented nor entered into any types of instruments or arrangements to hedge against currency exchange fluctuations.

There were no significant investments held, material acquisitions or disposals of subsidiaries and associated companies during the Year.

CAPITAL COMMITMENTS

As at 31 March 2023, the Group had no material capital commitments.

CONTINGENT LIABILITIES

Save as disclosed in note 16 to this announcement, the Group had no other contingent liabilities as at 31 March 2023.

EVENT AFTER THE REPORTING PERIOD

There is no material subsequent event undertaken by the Company or by the Group after 31 March 2023 and up to the date of this announcement.

EMPLOYEES AND REMUNERATION POLICY

As at 31 March 2023, the Group had 98 employees, including 88 staff and 10 workers (31 March 2022: 57 employees, including 36 staff and 21 workers). The increase in headcount is mainly due to the addition of headcounts from the acquisition of a subsidiary. The remuneration policy and package of the Group's employees were periodically reviewed. Apart from Mandatory Provident Fund, salaries increment and discretionary bonuses may be awarded to employees according to the assessment of individual performance. The staff cost incurred by the Group during the year ended 31 March 2023 was approximately HK\$24.3 million (31 March 2022: approximately HK\$32.3 million).

SHARE OPTION SCHEME

A share option scheme (the "**Scheme**") was conditionally adopted pursuant to a shareholders' written resolution of the Company passed on 13 March 2017 for the purpose of recognising and motivating the contributions that the eligible participants have made or may make to the Group.

No share options have been granted, exercised or cancelled under the Scheme since its adoption date and up to the date of this announcement and the total number of shares available for grant under the Scheme was 80,000,000 shares of the Company, representing 10% of the issued share capital of the Company as at the adoption date of the Scheme.

OTHER INFORMATION

Dividends

The Board does not recommend the payment of a dividend for the year ended 31 March 2023 (31 March 2022: Nil).

Closure of Register of Members

For determining the entitlement to attend and vote at the forthcoming annual general meeting of the Company to be held on Thursday, 29 September 2023 (the "2023 AGM"), the register of members of the Company will be closed from Tuesday, 26 September 2023 to Friday, 29 September 2023, both days inclusive, during which period no transfer of shares of the Company will be registered. In order to be eligible to attend and vote at the 2023 AGM, unregistered holders of shares of the Company shall ensure that all transfer documents accompanied by the relevant share certificates must be lodged with the Company's branch share registrar in Hong Kong, Union Registrars Limited, at Suites 3301–04, 33/F, Two Chinachem Exchange Square, 338 King's Road, Hong Kong, for registration not later than 4:00 p.m. on Monday, 5 September 2023.

Compliance with the Corporate Governance Code

Throughout the year ended 31 March 2023, the Company has complied with the applicable code provisions as set out in the Corporate Governance Code (the "CG Code") contained in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

Compliance with the Model Code for Securities Transactions

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules. All the Directors have confirmed that they have complied with the required standard set out in the Model Code throughout the year ended 31 March 2023 in response to the specific enquiry made by the Company.

The Board has established written guidelines no less exacting than the Model Code for relevant employees in respect of their dealings in the securities of the Company as required under the CG Code.

No incident of non-compliance of such guidelines by the relevant employees was noted by the Company.

Purchase, Sale or Redemption of Listed Securities

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities during the year ended 31 March 2023.

Audit Committee

The Company has established an audit committee (the "Audit Committee") which currently consists of three independent non-executive Directors with written terms of reference which deals clearly with its authority and duties.

The Audit Committee has discussed and reviewed with the Group's management, the accounting principles and policies adopted by the Group, the financial information of the Group and the annual results of the Group for the year ended 31 March 2023.

Scope of Work of Ernst & Young

The figures in respect of the Group's consolidated statement of financial position, consolidated statement of profit or loss and other comprehensive income and the related notes thereto for the year ended 31 March 2023 as set out in the preliminary announcement have been agreed by the Company's auditors to the amounts set out in the Group's draft consolidated financial statements for the year. The work performed by the Company's auditors in this respect did not constitute an assurance engagement and consequently no opinion or assurance conclusion has been expressed by the Company's auditors on the preliminary announcement.

Publication of Annual Report

The annual report for the year ended 31 March 2023 containing all relevant information required by the Listing Rules will be despatched to shareholders of the Company and published on the website of the Stock Exchange (www.hkexnews.hk) and the Company's website (www.milestone.hk) in due course.

By Order of the Board Dimmi Life Holdings Limited Ge Zhang Chairperson and Executive Director

Hong Kong, 29 June 2023

As at the date of this announcement, the Board comprises Mr. Ge Zhang, Ms. Hou Lingling, and Mr. Liu Ning as executive Directors and Mr. Ho Siu Keung, Mr. Chu Kin Ming and Mr. Ho Wing Sum as independent non-executive Directors.