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SOUTHEAST ASIA PROPERTIES & FINANCE LIMITED

華信地產財務有限公司

(Incorporated in Hong Kong with limited liability) (Stock Code: 252)

ANNUAL RESULTS FOR THE YEAR ENDED 31 MARCH 2023

The board of directors (the "Board") of Southeast Asia Properties & Finance Limited (the "Company") is pleased to announce the audited consolidated results of the Company and its subsidiaries (hereby collectively referred to as the "Group") for the year ended 31 March 2023 as below:

CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the year ended 31 March 2023

	Notes	2023 HK\$	2022 HK\$
Revenue	5	238,533,661	274,414,996
Cost of sales	-	(169,036,681)	(191,901,750)
Gross profit		69,496,980	82,513,246
Other revenue and other income		13,387,663	3,129,628
Gain arising from change in fair value of			
investment properties		1,925,436	18,709,722
(Loss)/Gain arising from financial assets at fair	8	$(1 \ 177 \ 200)$	1 520 066
value through profit or loss ("FVTPL") Selling and distribution expenses	0	(4,477,300) (8,116,069)	4,529,966 (10,002,284)
Administrative expenses		(55,196,500)	(10,002,204) (49,915,403)
Provision for expected credit loss ("ECL")		(33,170,300)	(+),)15,+05)
allowance of trade and other receivables and loan			
receivables		(6,093,807)	(1,734,448)
Other operating expenses		(143,615)	(991,051)
Finance costs	6	(9,752,381)	(9,016,277)
Gain on deemed disposal of interests in an associate	14	30,991,916	_
Share of results of associates		(9,199,220)	(696,348)
Reversal of/(Provision for) impairment loss recognised in respect of amount due from an			
associate	14	10,734,295	(5,579,857)
Profit before income tax		33,557,398	30,946,894
Income tax expense	7	(3,056,975)	(4,209,278)
Profit for the year	8	30,500,423	26,737,616
Profit for the year attributable to:			
Owners of the Company		29,221,316	26,512,717
Non-controlling interests		1,279,107	224,899
		30,500,423	26,737,616
Earnings per share attributable to owners			
of the Company			
Basic and diluted (HK cents)	10	13.0	11.8

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 March 2023

	Note	2023 HK\$	2022 <i>HK\$</i>
Profit for the year	8	30,500,423	26,737,616
Other comprehensive (expense)/income: Items that will be reclassified subsequently to profit or loss Exchange differences on translation of foreign operations		(9,186,600)	5,186,444
Items that will not be reclassified subsequently to profit or loss Financial assets at fair value through other comprehensive income ("FVOCI") (non-recycling) – net movement in fair value reserves (non-recycling)		(7,390,491)	1,236,002
Other comprehensive (expense)/income for the year		(16,577,091)	6,422,446
Total comprehensive income for the year		13,923,332	33,160,062
Total comprehensive income attributable to: Owners of the Company Non-controlling interests		13,355,114 568,218	32,639,636 520,426
		13,923,332	33,160,062

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 March 2023

	Notes	2023 HK\$	2022 HK\$
ASSETS AND LIABILITIES			
Non-current assets			
Property, plant and equipment		170,571,154	164,552,045
Right-of-use assets		14,169,103	14,222,233
Investment properties		839,931,540	827,435,164
Interests in associates	14	33,391,765	13,340,173
Intangible assets		3,501,501	3,501,501
Other assets		2,700,000	2,700,000
Financial assets at FVOCI (non-recycling)		65,219,287	73,132,554
Loan receivables	11	38,769,716	41,883,085
Deferred tax assets		1,197,210	3,389,741
		1,169,451,276	1,144,156,496
Current assets			
Inventories		45,774,572	60,643,963
Trade and other receivables	12	96,587,097	154,769,751
Deposits and prepayments		5,553,968	5,114,367
Tax recoverable		1,482,423	2,000,686
Restricted cash		4,100,000	4,100,000
Financial assets at FVTPL		29,009,000	34,600,000
Trust accounts of shares dealing clients		78,733,321	88,603,357
Cash and cash equivalents		98,218,450	83,536,258
		359,458,831	433,368,382

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONTINUED) As at 31 March 2023

	Note	2023 HK\$	2022 <i>HK\$</i>
Current liabilities Trade and other payables Contract liabilities Bank loans Amount due to an associate Lease liabilities Tax payable	13	117,408,933 1,258,759 224,665,518 - 1,373,898 1,990,246 346,697,354	145,006,871 1,228,797 337,169,106 1,490,170 1,062,992 287,594 486,245,530
Net current assets/(liabilities)		12,761,477	(52,877,148)
Total assets less current liabilities		1,182,212,753	1,091,279,348
Non-current liabilities Bank loans Lease liabilities Amount due to an associate Amount due to a non-controlling interest Deferred tax liabilities		56,025,821 1,059,254 29,474,443 3,320,000 10,958,278	- - 3,270,000 13,795,122
		100,837,796	17,065,122
Net assets		1,081,374,957	1,074,214,226
EQUITY Share capital Reserves		245,062,941 825,411,864	245,062,941 818,819,351
Equity attributable to owners of the Company Non-controlling interests		1,070,474,805 10,900,152	1,063,882,292 10,331,934
Total equity		1,081,374,957	1,074,214,226

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

1. GENERAL INFORMATION

Southeast Asia Properties & Finance Limited (the "Company") is a limited liability company incorporated and domiciled in Hong Kong. The address of its registered office is Units 407–410, 4th Floor, Tower 2, Silvercord, No. 30 Canton Road, Tsimshatsui, Kowloon, Hong Kong and, its principal place of business is Hong Kong and the People's Republic of China (the "PRC"). The Company's shares are listed on The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

The principal activities of the Company and its subsidiaries (the "Group") include investment holding, property investment, development and leasing, hotel operation, manufacturing and distribution of plastic packaging materials and securities broking and margin financing.

The consolidated financial statements are presented in Hong Kong dollars ("HK\$"), which is also the functional currency of the Company.

These consolidated financial statements for the year ended 31 March 2023 were approved for issue by the board of directors on 29 June 2023.

2. ADOPTION OF NEW AND AMENDED HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs")

Amended HKFRSs that are effective for annual period beginning on 1 April 2022

In the current year, the Group has applied for the first time the following amended HKFRSs issued by the HKICPA, which are relevant to the Group's operations and effective for the Group's consolidated financial statements for the annual period beginning on 1 April 2022:

Amendments to HKFRS 3	Reference to the Conceptual Framework
Amendments to HKAS 16	Property, Plant and Equipment – Proceeds before Intended Use
Amendments to HKAS 37	Onerous Contracts – Cost of Fulfilling a Contract
Amendments to HKFRSs	Annual Improvements to HKFRS Standards 2018–2020
Accounting Guideline 5 (Revised)	Merger Accounting for Common Control Combination

The adoption of the amended HKFRSs had no material impact on how the results and financial position for the current and prior periods have been prepared and presented.

3. STATEMENT OF COMPLIANCE

The consolidated financial statements have been prepared in accordance with HKFRSs issued by the HKICPA and the accounting principles generally accepted in Hong Kong. In addition, the consolidated financial statements include the applicable disclosures requirements of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Listing Rules") and comply with the applicable requirements of the Companies Ordinance.

4. SEGMENT INFORMATION

The executive directors of the Company, being the chief operating decision makers, have identified the following operating segments of the Group.

Property investment, development and leasing/hotel operation	Provision of hotel services in Hong Kong and investing, developing and leasing properties in Hong Kong and the PRC
Manufacturing and distribution of plastic packaging materials	Manufacturing and distribution of plastic packaging materials
Broking and securities margin financing	Provision of stock and futures broking and provision of securities margin financing

Hotel operation business in Hong Kong was temporarily suspended from 1 June 2020 for alteration and addition works.

These operating segments are monitored and strategic decisions are made on the basis of adjusted segment operating results.

I) Segment revenue and results

The following is an analysis of the Group's revenue and results by reportable segment:

	Property in developm leasing/hote 2023 HK\$	nent and	distributio	turing and on of plastic g materials 2022 <i>HK</i> \$	Broking an margin f 2023 HK\$		Conso 2023 HK\$	lidated 2022 HK\$
Segment revenue – from external customers	11,314,631	12,339,775	213,271,190	242,646,651	13,947,840	19,428,570	238,533,661	274,414,996
Segment results	(2,392,870)	(10,110,061)	21,209,215	22,410,100	(9,958,993)	10,643,097	8,857,352	22,943,136
Gain on deregistration of a subsidiary Gain arising from change in fair value of	-	603,630	-	-	-	-	-	603,630
investment properties	1,925,436	18,709,722	-	-	-	-	1,925,436	18,709,722
	(467,434)	9,203,291	21,209,215	22,410,100	(9,958,993)	10,643,097	10,782,788	42,256,488
Unallocated finance costs							(9,752,381)	(5,033,389)
Gain on deemed disposal of interests in an							(),,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(0,000,007)
associate							30,991,916	-
Share of results of associates							(9,199,220)	(696,348)
Reversal of/(Provision for) impairment loss recognised in respect of amount due								
from an associate							10,734,295	(5,579,857)
Profit before income tax							33,557,398	30,946,894
Income tax expense							(3,056,975)	(4,209,278)
Profit for the year							30,500,423	26,737,616

II) Geographical segment

The Group's revenues from external customers and its non-current assets (other than financial instruments and deferred tax assets) are divided into the following geographical areas. The geographical location of customers is based on the location at which the services were provided or the goods delivered. The geographical location of the non-current assets is based on the physical location of the assets in case of property, plant and equipment, right-of-use assets and investment properties, the location of operation to which they are allocated in case of intangible assets, and the location of operation in case of interests in associates.

	Revenue	e from		
	external cu	istomers	Non-curre	ent assets
	2023 2022		2023	2022
	HK\$	HK\$	HK\$	HK\$
Hong Kong (domicile)	57,403,498	73,614,489	958,944,707	931,808,792
PRC	59,450,747	68,813,446	84,278,136	91,159,642
Japan	50,196,717	49,629,054	-	_
Oceania	41,161,437	47,577,905	-	_
North America	16,507,997	21,131,400	-	_
Europe	13,813,265	13,648,702		
	238,533,661	274,414,996	1,043,222,843	1,022,968,434

5. **REVENUE**

6.

The Group's revenue recognised during the year is as follows:

	2023 HK\$	2022 <i>HK</i> \$
Revenue from contracts with customers		
Sales of goods	213,271,191	242,646,652
Brokerage commission	5,266,612	8,175,032
	218,537,803	250,821,684
Revenue from other sources		
Rental and related income	11,314,631	12,339,775
Interest income received from clients	6,848,633	9,592,350
Dividend income from listed equity securities	1,832,594	1,661,187
	19,995,858	23,593,312
Total revenue	238,533,661	274,414,996
FINANCE COSTS		
	2023	2022
	HK\$	HK\$
Interest expenses on:		
Bank loans	9,315,155	4,693,899
Other borrowings	83,921	20,678
Finance charges on loans to a private company		
(Note 11(a))	-	3,982,888
Finance charges on lease liabilities	23,960	11,564
Bank charges	329,345	307,248
	9,752,381	9,016,277

7. INCOME TAX EXPENSE

	2023 HK\$	2022 HK\$
Hong Kong Profits Tax		
– Current tax	2,721,084	3,450,326
– (Over)/Under provision in prior years	(65,819)	347,089
– Tax concession	(24,000)	(18,663)
	2,631,265	3,778,752
PRC Enterprise Income Tax ("EIT")		
– Current tax	696,355	502,510
– Under provision in prior years	373,668	41,689
	1,070,023	544,199
Deferred tax credit	(644,313)	(113,673)
Total income tax expense	3,056,975	4,209,278

The provision for Hong Kong Profits Tax for 2023 is calculated at 16.5% (2022: 16.5%) of the estimated assessable profits for the year, except for one subsidiary of the Group which is a qualifying corporation under the two-tiered profits tax rates regime. Under the two-tiered profits tax rates regime, the first HK\$2,000,000 of profits of qualifying entities are taxed at 8.25%, and the profits above HK\$2,000,000 are taxed at 16.5%. The provision for Hong Kong Profits Tax for this subsidiary was calculated at the same basis in 2022.

The provision for Hong Kong Profits Tax for the year ended 31 March 2023 takes into account a reduction granted by the Hong Kong Government of 100% of the tax payable for the year of assessment 2022/23 subject to a maximum reduction of HK\$10,000 for each business (2022: a maximum reduction of HK\$10,000 was granted for the year of assessment 2021/22 and was taken into account in calculating the provision for the year ended 31 March 2022).

Under the Law of the PRC on Enterprise Income Tax (the "EIT Law") and Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiaries is 25% for both years.

8. PROFIT FOR THE YEAR

Profit for the year is arrived at after charging/(crediting):

	2023 HK\$	2022 HK\$
Cost of inventories sold Direct operating expenses for generating rental income	139,756,081 2,390,599	159,132,069 2,282,499
Auditors' remuneration: – Audit services	805,859	925,172
Depreciation: – Property, plant and equipment – Right-of-use assets	8,908,935 1,895,241	10,042,238 1,869,280
	10,804,176	11,911,518
Gain on disposal of financial assets at FVTPL	-	(51,426)
Loss/(Gain) arising from change in fair value of financial assets at FVTPL	4,477,300	(4,478,540)
	4,477,300	(4,529,966)
(Reversal of)/Provision for impairment loss recognised in respect of amount due from an associate Impairment loss recognised in respect of intangible	(10,734,295)	5,579,857
assets Provision for ECL allowance of trade and other	-	201,205
receivables and loan receivables Bad debt written off	6,093,807 2,256,268	1,734,448
Bad debt recovered	(48,000)	(48,000)
Gain on disposal of property, plant and equipment	(92,078)	_
Gain on deemed disposal of interests in an associate Gain on deregistration of a subsidiary	(30,991,916)	(603,630)
Write-off of property, plant and equipment	-	(003,030) 1,859
Exchange loss, net	57,796	471,618

9. **DIVIDENDS**

(a) Dividends attributable to the year:

	2023 HK\$	2022 <i>HK\$</i>
Proposed final dividend of HK3 cents per ordinary share (2022: HK3 cents)	6,762,601	6,762,601

The final dividend proposed after the end of the reporting period is subject to approval of the shareholders at the forthcoming annual general meeting of the Company and has not been recognised as a liability at the end of the reporting period, but reflected as an appropriation of retained profits for the year ended 31 March 2023.

(b) Dividends attributable to the previous financial year, approved and paid during the year:

	2023 HK\$	2022 HK\$
Final dividends in respect of the previous year, of HK3 cents per ordinary share		
(2022: HK3 cents)	6,762,601	6,762,601

10. EARNINGS PER SHARE ATTRIBUTABLE TO OWNERS OF THE COMPANY

The calculation of the basic and diluted earnings per share is based on profit attributable to owners of the Company of HK\$29,221,316 (2022: HK\$26,512,717) and on the weighted average number of 225,420,034 (2022: 225,420,034) ordinary shares in issue during the year.

The diluted earnings per share for the years ended 31 March 2023 and 2022 were the same as basic earnings per share as there were no dilutive potential ordinary shares in existence for both years.

11. LOAN RECEIVABLES

	2023 HK\$	2022 HK\$
Loans to a private company (<i>note a</i>) Loans to an independent borrower (<i>note b</i>) Loans to a staff (<i>note c</i>) Less: ECL allowance	31,568,232 5,107,516 4,551,560 (2,457,592)	32,224,009 5,107,516 4,551,560
	38,769,716	41,883,085

Notes:

- (a) The balance represents shareholder loans with principal amount of RMB29,400,000 (equivalent to HK\$36,207,000) to a private company, Dongguan Hanju Shiye Investment Company Limited which are unsecured, interest-free and not repayable within the next 12 months from the end of the reporting period.
- (b) The balance represents loans to an independent borrower which bear fixed interest rate at 10% per annum, repayable on the respective maturity dates in 2026 and the balance of HK\$4,462,471 was secured by a borrower's property in Hong Kong.
- (c) The balance represents loans to a staff which bear fixed interest rate at 10% per annum, repayable on the respective maturity dates in 2026 and the balance of HK\$3,978,350 was secured by a staff's property in Hong Kong.

12. TRADE AND OTHER RECEIVABLES

The Group's trade receivables arose from (i) property investment, development and leasing, (ii) manufacturing and distribution of plastic packaging materials, and (iii) broking and securities margin financing.

	2023 HK\$	2022 <i>HK</i> \$
Trade receivables from broking and securities margin financing:		
 Clearing house and cash clients 	17,772,399	19,380,042
– Secured margin clients	59,175,973	97,211,651
Less: ECL allowance	(4,676,230)	(301,404)
	72,272,142	116,290,289
Trade receivables from sales of goods and leasing	22,222,337	37,910,827
Less: ECL allowance	(703,584)	(1,975,431)
	21,518,753	35,935,396
Other receivables	3,329,438	2,544,066
Less: ECL allowance	(533,236)	
	2,796,202	2,544,066
	96,587,097	154,769,751

The directors of the Group consider that the fair values of trade and other receivables are not materially different from their carrying amounts because these balances have short maturity periods on their inception.

The Group allows a credit period up to the respective settlement dates for securities transactions (normally two business days after the respective trade date for cash clients). Each secured margin client has a credit limit.

At 31 March 2023, trade receivables from cash clients and secured margin clients of HK\$14,051,314 (2022: HK\$6,079,234) were due from the key management personnel.

Trade receivables of manufacturing and distribution of plastic packaging materials fall into the general credit term ranged from 0–90 days except for a credit period mutually agreed between the Group and the customers.

Aging analysis

The following is an aging analysis of trade receivables of the Group arose from sales of goods and leasing, presented based on the invoice date, which approximates the respective revenue recognition dates and net of ECL allowance:

	2023	2022
	HK\$	HK\$
0–30 days	17,743,002	20,220,121
31–60 days	1,108,187	3,850,182
61–90 days	1,602,337	4,965,430
91–120 days	4,165	4,454,483
121–365 days	969,287	2,320,914
Over 365 days	91,775	124,266
	21,518,753	35,935,396

Margin loans due from margin clients are repayable on demand. Margin loans are required to be secured by clients' listed securities held by the Group as collateral and bear interest at 8.5% (2022: 8.5%) per annum for the year ended 31 March 2023. The amount of credit facilities granted to margin clients is determined by the discounted market value of the collateral securities accepted by the Group. At 31 March 2023, the total market value of securities pledged as collateral by the customers in respect of the loans to margin clients was HK\$224,802,360 (2022: HK\$196,129,716).

No aging analysis of receivables from cash clients and loans to margin clients is disclosed as in the opinion of the directors, the aging analysis does not give additional value in view of the nature of business.

13. TRADE AND OTHER PAYABLES

The Group's trade payables arose from (i) manufacturing and distribution of plastic packaging materials and (ii) broking and securities margin financing.

	2023	2022
	HK\$	HK\$
Trade payables to:		
– Clearing house and cash clients	75,317,698	79,119,457
- Secured margin clients	10,220,147	18,120,061
– Other creditors	8,575,215	17,379,069
	94,113,060	114,618,587
Accrued salaries	7,268,936	8,037,576
Accrued employee benefits	3,673,039	4,195,990
Accrued development expenditure of properties	1,894,320	5,502,720
Other accrued expenses	6,857,344	9,621,585
Rental deposits received	2,803,455	2,447,784
Advanced payment received from tenants	798,779	582,629
	23,295,873	30,388,284
	117,408,933	145,006,871

Trade payables to other creditors represents trade payables in respect of purchases of materials and supplies.

The credit period granted by other creditors is generally within 30 days. The following is an aging analysis of trade payables to other creditors based on invoice dates:

	2023	2022
	HK\$	HK\$
0–30 days	8,142,160	16,208,524
31–60 days	3,038	595,159
61–90 days	-	_
91–120 days	-	_
121–365 days	216,519	9,666
Over 365 days	213,498	565,720
	8,575,215	17,379,069

All amounts are short term and hence the carrying values of the Group's trade and other payables are considered to be a reasonable approximation of fair value.

14. INTERESTS IN ASSOCIATES

	2023 HK\$	2022 <i>HK\$</i>
Cost of investments in associates Amounts due from associates (<i>note a</i>)	6,664,312 34,788,818	6,664,312 46,786,701
Share of post-acquisition profits/(losses) and other comprehensive income/(expense), net of	0 1,700,010	10,700,701
dividends received Less: impairment loss recognised on amounts due from	8,385,233	(12,929,947)
associates (note b)	(16,446,598)	(27,180,893)
	33,391,765	13,340,173

Notes:

(a) The balances are unsecured, interest-free and have no fixed repayment terms.

(b) At 31 March 2023 and 2022, the directors assessed the recoverable amounts of the amounts due from associates by considering profitability, cash flow position, financial position, forecast business development and future prospects of the associates. Based on these assessments, the directors concluded that reversal of impairment loss of HK\$10,734,295 (2022: Provision for impairment loss of HK\$5,579,857) was recognised. The following list contains only the particulars of associates, all of which are unlisted corporate entities whose quoted market prices are not available, which in the opinion of the directors principally affected the results or net assets of the Group as at 31 March 2023 and 2022.

			Proportio ownership i		
	Country/Place of	Issued and	held by the	Group	
	incorporation/	fully paid	2023	2022	Principal
Name of associates	operation	share capital	%	%	activities
Wisestar Holdings Limited ("Wisestar") (note 1)	Hong Kong	HK\$2	47.70	47.70	Dormant
Ongoing Investments Limited ("Ongoing Investments")	British Virgin Islands/PRC	US\$100	20.00	20.00	Property investment
Sequin Developments Limited ("Sequin Developments")	British Virgin Islands/PRC	US\$100	20.00	20.00	Property investment
Titan Dragon Properties Corporation ("Titan Dragon") (note 2)	Philippines	Peso\$1,030,000,000 (2022: Peso\$80,000,000)	33.22	49.00	Property investment

Notes:

- (1) Wisestar was wound up by Court order on 17 July 2019 and in progress of deregistration as at reporting date. The Group's interest in Wisestar was fully impaired in prior years.
- (2) During the year ended 31 March 2023, the Group's equity interest in Titan Dragon was diluted from 49.00% to 33.22% by capital injection from an independent third party. Therefore, the investment in Titan Dragon was deemed disposed, resulted in a gain on deemed disposal of interests in an associate of HK\$30,991,916 recognised in the consolidated statement of profit or loss.

All associates have a reporting date of 31 March.

The Group has not incurred any contingent liabilities or other commitments relating to its investments in associates.

Set out below are the summarised financial information of each of the material associate which are accounted for using the equity method:

(i) Ongoing Investments

	2023 HK\$	2022 <i>HK\$</i>
Current assets	152,423	1,948,833
Non-current assets	46,237,330	43,481,273
Current liabilities	(4,636,602)	(10,408,142)
Non-current liabilities	(7,188,137)	(5,719,000)
Net assets	34,565,014	29,302,964
Revenue	7,014,785	2,282,030
Total expenses	(1,752,735)	(4,290,967)
Profit/(Loss) and total comprehensive income/ (expense) for the year	5,262,050	(2,008,937)

Reconciliation of the above summarised financial information to the carrying amount of the interest in Ongoing Investments is set out below:

	2023 HK\$	2022 HK\$
Net assets of Ongoing Investments Proportion of the Group's ownership interest in	34,565,014	29,302,964
Ongoing Investments	20%	20%
Amount due from Ongoing Investments	6,913,003 156,027	5,860,593
Carrying amount of the Group's interest in Ongoing Investments	7,069,030	5,860,593

For the year ended 31 March 2023, Ongoing Investments did not declare any dividend (2022: nil).

(ii) Sequin Developments

	2023 HK\$	2022 <i>HK\$</i>
Current assets Non-current assets Current liabilities Non-current liabilities	3,686,980 45,046,310 (943,066) (7,107,513)	5,787,625 42,361,247 (5,171,966) (5,992,415)
Net assets	40,682,711	36,984,491
Revenue Total expenses	7,856,087 (1,770,287)	2,751,292 (4,224,096)
Profit/(Loss) and total comprehensive income/ (expense) for the year	6,085,800	(1,472,804)
Dividends received from Sequin Developments	477,516	_

Reconciliation of the above summarised financial information to the carrying amount of the interest in Sequin Developments is set out below:

	2023 HK\$	2022 HK\$
Net assets of Sequin Developments Proportion of the Group's ownership interest	40,682,711	36,984,491
in Sequin Developments	20%	20%
	8,136,542	7,396,898
Amount due from Sequin Developments	171,303	82,682
Carrying amount of the Group's interest in Sequin Developments	8,307,845	7,479,580

(iii) Titan Dragon

	2023 HK\$	2022 HK\$
Current assets Non-current assets Current liabilities Non-current liabilities	30,343,899 62,025,980 (9,130,376) (92,163,867)	2,700,598 5,005,307 (222,010) (139,278,834)
Net liabilities	(8,924,364)	(131,794,939)
Revenue Total expenses	(36,233,605)	(13,142,604)
Loss and total comprehensive expense for the year	(36,233,605)	(13,142,604)

Note: The Group shared 49%, 40.83% and 33.22% of loss amounted to HK\$2,938,587, HK\$7,781,394 and HK\$748,809 for period from April to August 2022, September 2022 to February 2023 and in March 2023 respectively.

Reconciliation of the above summarised financial information to the carrying amount of the interest in Titan Dragon is set out below:

	2023 HK\$	2022 HK\$
Net liabilities of Titan Dragon	(8,924,364)	(131,794,939)
Proportion of the Group's ownership interest in Titan Dragon	33.22%	49%
Amount due from Titan Dragon, net of provision	_ 	
Carrying amount of the Group's interest in Titan Dragon	18,014,890	

Unrecognised losses for the year ended 31 March 2023 was HK\$2,964,674 (2022: HK\$6,439,876) for Titan Dragon. The accumulated losses not recognised were HK\$2,964,674 as at 31 March 2023 (2022: HK\$38,392,394).

For the year ended 31 March 2023, Titan Dragon did not declare any dividend (2022: nil).

Note: A piece of land located in the Philippines was acquired by Titan Dragon in 1989 and held for development purposes (the "Subject Property").

The Regional Trial Court ("RTC") made its decision on 21 October 2016 and its Writ of Execution on 24 April 2017 ruled in favour of a specific performance claim filed in 2015 by Ms. Veloso-Galenzoga ("Galenzoga"), who claimed that Titan Dragon had sold the Subject Property to her in 1997. Then Titan Dragon had filed Motion for Reconsideration to appeal. The Court of Appeals of the Philippines made its decision on 1 June 2018 and its Resolution on 26 February 2019 dismissing Titan Dragon's Petition for Certiorari and denying Titan Dragon's Motion for Reconsideration of said dismissal, respectively, and asserting that Titan Dragon utilised the wrong remedy of certiorari and should have filed a Petition for Annulment of Judgement. Titan Dragon's Petition for Certiorari sought the annulment of the proceedings in a Philippines civil court which ruled in favour of Galenzoga. Titan Dragon had filed for a review of the court's decision as well as made a criminal complaint in relation to Galenzoga's purported forgery of various documents to implement her fraudulent scheme to unlawfully take possession of the Subject Property. The Court of Appeals' Decision and Resolution were reached in spite of the fact that the advices of the Philippine lawyers of Titan Dragon were that the arguments raised by Titan Dragon had merits. Although Titan Dragon has filed its Petition for Review on Certiorari before the Supreme Court of the Philippines and, in the opinion of the Philippine lawyers of Titan Dragon, the arguments raised by Titan Dragon in its Petition for Review have merit and its position is strong, it is considered prudent that Titan Dragon should meanwhile fully impair the carrying amount of the Subject Property as it is difficult to predict how the Supreme Court will rule on the issues raised in the Petition for Review.

As a result, Titan Dragon had fully impaired the investment in the land and an impairment loss allowance of Peso\$1,379,134,000 (equivalent to approximately HK\$206,111,576) was recognised in the financial statements of Titan Dragon in 2019.

In 2022, the Supreme Court ruled that the decision dated 21 October 2016 of RTC and the Writ of Execution dated 24 April 2017 are null and void. Thus, the issuance of transfer certificate of title of the Subject Property under Galenzoga's name and her subsequent possession thereof which were made pursuant to the said issuances of the RTC are likewise null and void. Thus, title over the Subject Property and possession thereof must be reverted to the Company as if no proceeding was conducted before the RTC. Galenzoga has filed Motion for Reconsideration while it was officially denied by the Supreme Court in 2023. The Supreme Court's decision was final and conclusive upon entry of the decision in the book of entries of judgments on 30 January 2023.

The legal action to revert title over the Subject Property and possession is currently underway.

MANAGEMENT DISCUSSION AND ANALYSIS

Financial and Business Review

For the year ended 31 March 2023, the Group recorded revenue of HK\$238.5 million, representing a decrease of HK\$35.9 million, or 13.1% as compared with HK\$274.4 million for the year ended 31 March 2022. The Group recorded profit for the year attributable to owners of the Company of HK\$29.2 million, representing an increase of HK\$2.7 million, or 10.2% as compared to a profit of HK\$26.5 million in the last financial year.

Property Investment, Development and Leasing/Hotel Operation

This segment comprises property investment, development and leasing in Hong Kong and the PRC and operating a hotel in Hong Kong. For the year ended 31 March 2023, this segment recorded revenue of HK\$11.3 million, representing a decrease of HK\$1.0 million or 8.3% as compared with HK\$12.3 million for the year ended 31 March 2022. Loss from operations was HK\$2.4 million, representing a decrease in loss of HK\$7.7 million, or 76.3% as compared with HK\$10.1 million for the year ended 31 March 2022. The decrease in loss was mainly attributable to the addition of imputed interest income of HK\$7.7 million in current financial year.

(i) Property Investment, Development and Leasing

Most of the Group's investment properties were leased out to generate steady rental income for the Group. For the year ended 31 March 2023, the total rental income and rental related income amounted to HK\$11.3 million, representing a decrease of HK\$1.0 million, or 8.3% as compared with HK\$12.3 million for the year ended 31 March 2022. It was mainly attributable to the decrease in rental income of 5 floors at Everglory Centre for the conversion of serviced office units.

(ii) Hotel Operation

Our hotel operation was suspended since 1 June 2020 for alteration and addition works. No revenue was generated from either shops or hotel accommodation for the years ended 31 March 2023 and 2022.

Manufacturing and Distribution of Plastic Packaging Materials

For the year ended 31 March 2023, this segment recorded a revenue of HK\$213.3 million, a decrease of 12.1% as compared with HK\$242.6 million in the preceding year. The segment profit was HK\$21.2 million, representing a decrease of 5.4% from the preceding year of HK\$22.4 million.

During the year, global economy continues to take a hit from high inflation, a slowdown in China caused by virus-mitigation measures and ongoing fallout from Russia's war in Ukraine. Furthermore, the global transition towards an environmental friendly economy has a significant implication to the plastics industry. More countries within the EU formulated their own policies to phase out single use plastic (SUP) products; Hong Kong increased its plastic bag levy from HK\$0.5 to HK\$1 and scrapped some exemptions from 31 December 2022. Both are just some of the many examples taken to curb plastic pollution.

Broking and Securities Margin Financing

During the reporting period, the securities business is still facing tough time due to the low overall market turnover, the average daily turnover was about HK\$128 billion. Hong Kong stock market fluctuated fiercely; Hang Seng Index dropped to its lowest point of 14,597 on October 2022 and has a retaliatory rebound to reach its highest point of 22,700 by the end of January 2023, which has a variance of 8,000 points approximately.

As the Covid-19 prevention and control measures have been optimized, the economic recovery is expected to accelerate in 2023, with the hope that investors' confidence will resume gradually. Amid with China's economy will likely show some sign of resurgence and its GDP is forecasted to reach 5% year-on-year in 2023. But due to the soft global demand, manufacturing sector activities is still relatively sluggish. Meanwhile, the collapse of some American banks in March this year would demise the market to spark widen banking crisis and lead to a substantial economic recession.

For the year ended 31 March 2023, our business was in a loss under a difficult business environment with a decrease of 35.6% in brokerage commission to HK\$5.3 million as compared with HK\$8.2 million in the last financial year. Meanwhile, interest income from our margin client had a drop of 28.6% to HK\$6.8 million as compared with HK\$9.6 million in the last financial year as margin client inclined to hold stock when market atmosphere is uncertain. Additionally, this segment had an provision for ECL allowance of trade and other receivables and loan receivables at HK\$6.1 million during the year. As a result, loss from operation was HK\$10.0 million (2022: profit from operation of HK\$10.6 million).

Strategic and Prospects

Looking ahead, as the instability and the volatility of global environment and the evolving global pandemic are predicted to persist, our businesses may be adversely affected. To cope with the uncertainties, we will cautiously review and adjust our business strategies from time to time.

Property Investment, Development and Leasing/Hotel Operation

(i) Property Investment, Development and Leasing

Though Hong Kong property market impacted by factors including inflation and high interest rates for the near term and an oversupply of apartments, there is no more stringent anti-COVID measures as well as the return of mainland Chinese following the reopening of the border, together with selected central banks have showed signs of slowing interest rate hikes. This gives Hong Kong's real estate market reason to be cautiously optimistic across both the leasing and investment sectors.

Marketed under the brand of WorkCave Hong Kong, the Phase 3 Development Project in Everglory Centre involves the conversion of 5 conventional office floors into serviced office units, packaging with co-working spaces and prestige corporate services tailored for small and medium enterprises. It can better meet the needs of start-ups and young companies than traditional commercial buildings. At the same time, it is more flexible than pure open space to meet the expansion needs of companies. The new floors were launched in May 2023, which will significantly increase the revenue generated by the building.

In August 2019, Gainful Sky Hong Kong Limited ("GSHK"), a subsidiary of the Company has submitted a S12A rezoning application of No. 1 Lei Muk Road, Kwai Chung to rezone the site from "Open Space" to Other Specified Uses annotated "Buildings with Historical and Architectural Interests Preserved for Social Welfare Facility Use" to the Town Planning Board ("TPB"). The application was partially approved by TPB in October 2020.

Subsequent to current financial year, GSHK has submitted an application for Land Sharing Pilot Scheme for redeveloping the site into a residential development cum Residential Care Home for the Elderly in May 2023 to the Development Bureau (DEVB) for vetting. It is proposed that the overall plot ratio of the redevelopment shall be approximately at 6.3 with domestic gross floor area of about 60,000 square meters and 1,212 additional housing units, and no less than 70% of the increased domestic gross floor area are set aside for public housing or Starter Homes development.

Seeing the instability during the year and in the near future, the Group had taken a cautious approach in its business development to mitigate the risks and maintain healthy growth. The Group will monitor the market closely and consider different opportunities and strategies in order to make use of our property portfolio to generate favourable return.

(ii) Hotel Operation

Hotel Benito is carrying out a major alteration and addition works. The foundation works of the alteration and addition works were completed in October 2022, followed by the superstructure works started in October 2022. Target completion of superstructure including obtaining Occupation Permit for the building is in April 2024.

Manufacturing and Distribution of Plastic Packaging Materials

As quarantine-free travel resumes for both domestically and internationally, global economy is finally seeing some light at the end of the tunnel. However, more regulations for plastic packaging are down the pipeline with EU proposing a mandatory use of post-consumer recycled (PCR) material under the Packaging and Packaging Waste Regulation (PPWR) to reduce packaging pollution and help build a circular economy for packaging by 2030 and Hong Kong implementing Municipal Solid Waste (MSW) Charging scheme to reduce overall waste disposal at landfills by 2024.

In face with the global transition towards an environmentally friendly economy, we will upgrade our manufacturing facilities and processing technology to facilitate with the increase in uptake of recycle plastics, bio-based plastics and biodegradable materials.

Broking and Securities Margin Financing

Looking forward to 2023, investment's environment of the first half year is still challenging. There are multiple negative factors including gloomy global economic prospects, a tendency of de-globalization and continue geopolitical conflicts. Due to rising protectionism, many countries implement trade containment measures against China. Moreover, to cope with inflation, The Federal Reserve continues to increase in interest rate, it is afraid that it would affect the earning of the entrepreneurs adversely and also lead to economic recession.

Recently, the restructure of some China's enterprises drive up the market momentum in technology sectors.

As our business performance is highly correlated with the external factors and the overall turnover of the market, we might perform better until the global circumstances become stable and calm. It is expected that the investment situation would improve in the second half of the year.

Liquidity and Financial Resources

The Group takes a consistent capital management strategy, providing adequate liquidity to meet the requirement of the Group's developments and operations and monitors its capital on the basis of net debt to equity ratio.

As at 31 March 2023, the Group's net current assets was HK\$12.8 million (2022: net current liabilities of HK\$52.9 million). The Group changed from a net current liabilities position to net current assets position mainly because the Group secured a new instalment loan from a bank in June 2022 for the amount of HK\$60.0 million, to be repayable in 240 months.

As at 31 March 2023, cash and cash equivalents were HK\$98.2 million (2022: HK\$83.5 million) and trade and other receivables were HK\$96.6 million (2022: HK\$154.8 million). Trade and other payables were HK\$117.4 million (2022: HK\$145.0 million).

As at 31 March 2023, the Group's bank loans were HK\$280.7 million (2022: HK\$337.2 million), in which the short term borrowings amounted to HK\$224.7 million (2022: HK\$337.2 million) and long term borrowings amounted to HK\$56.0 million (2022: nil). The Group's current year net debt to equity ratio was 16.9% (2022: 23.6%), calculated on the basis of the Group's total debts less restricted cash and cash and cash equivalents divided by total equity attributable to owners of the Company. The net debt to equity ratio decreased compared to last year due to decrease in bank loans and increase in cash and cash equivalents during the year.

Capital Structure

As at 31 March 2023, the total equity attributable to owners of the Company amounted to HK\$1,070.5 million (2022: HK\$1,063.9 million). The Group's consolidated net assets per share was HK\$4.8 (2022: HK\$4.8).

Foreign Exchange Exposure

The Group operates in Hong Kong and the PRC and majority of transactions are denominated in HK\$, United States dollar ("US\$") and Renminbi ("RMB"). Foreign exchange risk arises from commercial transactions, recognised assets and liabilities, which are denominated in a currency that is not the functional currency of the Group entities.

The Group currently does not have a foreign currency hedge policy. In order to mitigate the foreign currency risk, management closely monitors such risks and will consider hedging significant foreign currency exposure should the need arise.

The Group is not exposed to significant foreign exchange risk in respect of HK\$ against the US\$ as long as this currency is pegged.

Material Acquisitions and Disposals

During the year ended 31 March 2023, a new investor exercised a share option to subscribe for new shares of Titan Dragon. With the new share issues of Titan Dragon, the Group's interest in Titan Dragon was reduced from 49% as at 31 March 2022 to 33.22% as at 31 March 2023. These transactions have resulted in the deemed partial disposal of the Group's investment in Titan Dragon, and resulted in a deemed disposal gain of HK\$31.0 million mainly because of the increase in the net asset value per share of Titan Dragon immediately after subscription of shares by the new investor.

Other than as disclosed above, the Group did not have any material disposals of subsidiaries and associated companies during the year ended 31 March 2023.

During the year ended 31 March 2022, there was no material acquisitions or disposals of subsidiaries or associated companies.

Employees and Remuneration Policies

The Group had 270 employees as at 31 March 2023 (2022: 278 employees). Employees were remunerated according to nature of the job and market trend.

DIVIDENDS

The Board has recommended the payment of a final dividend of HK3 cents per ordinary share (2022: HK3 cents per ordinary share) in respect of the year ended 31 March 2023 to all Shareholders of the Company whose name appear on the register of members of the Company on 1 September 2023. Subject to the approval of shareholders at the forthcoming annual general meeting (the "AGM"), the payment of the final dividend will be made on 6 October 2023.

ANNUAL GENERAL MEETING

The AGM will be convened to be held on Friday, 25 August 2023. The Notice of AGM will be published on the websites of the Company and Stock Exchange and sent to the shareholders of the Company, together with the Company's 2022/23 Annual Report, in due course.

CLOSURE OF REGISTER OF MEMBERS FOR AGM

The register of members of the Company will be closed from Tuesday, 22 August 2023 to Friday, 25 August 2023, both days inclusive, during which period no share transfers can be registered. In order to be eligible to attend and vote at the AGM, all transfer, accompanied by the relevant share certificates, must be lodged with the Company's Share Registrar,

Union Registrars Limited at Suites 3301–04, 33/F, Two Chinachem Exchange Square, 338 King's Road, North Point, Hong Kong, not later than 4:00 p.m. on Monday, 21 August 2023.

CLOSURE OF REGISTER OF MEMBERS FOR FINAL DIVIDEND

The register of members of the Company will be closed from Thursday, 31 August 2023 to Friday, 1 September 2023, both dates inclusive, during which period no share transfers can be registered. In order to qualify for the proposed final dividend, all transfers, accompanied by the relevant share certificates, must be lodged with the Company's Share Registrar, Union Registrars Limited at Suites 3301–04, 33/F, Two Chinachem Exchange Square, 338 King's Road, North Point, Hong Kong, not later than 4:00 p.m. on Wednesday, 30 August 2023.

PURCHASE, SALE OR REDEMPTION OF SHARES

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's shares during the year.

COMPLIANCE WITH THE CODE ON CORPORATE GOVERNANCE PRACTICES

During the year, the Company has complied with all those code provisions set out in the Code on Corporate Governance Practices ("Code") contained in Appendix 14 of the Listing Rules except the following deviations:

Pursuant to Code A.2.1, the roles of chairman and chief executive officer should be performed by different individuals. Currently, the two roles are performed by the same individual. After reviewing the management structure, the Board is of the opinion that Board decisions are collective decisions of all Directors made by way of voting and not decisions of the Chairman of the Board alone. Further, there is a clear division of responsibilities with independent operations between the Board members and the management of the day-to-day business of the Company. As such, the power of management of the Company is not concentrated in any one individual. The Board considers that the present structure will not impair the balance of power and authority between the Board and the management of the Group.

Pursuant to Code Provision A.2.7, the chairman should at least annually hold meetings with the independent non-executive directors without the presence of other directors. During the year ended 31 March 2023, a formal meeting could not be arranged between the chairman and the independent non-executive directors without the presence of other directors due to the tight schedules of the chairman and the independent non-executive directors. Although such meeting was not held during the year, the chairman has delegated the company

secretary of the Company to gather any concerns and/or questions that the independent non-executive directors might have and report to him for setting up follow-up meetings, whenever necessary.

Pursuant to Code A.6.7, independent non-executive directors and non-executive directors, as equal board members, should attend general meetings of the Company. During the year, a non-executive director and an independent non-executive director were unable to attend the annual general meeting of the Company held on 26 August 2022 as they had other business engagements.

COMPLIANCE WITH THE MODEL CODE FOR DIRECTORS' DEALING IN SECURITIES

The Company has adopted the "Model Code for Securities Transactions by Directors of Listed Issuers" ("Model Code") as set out in Appendix 10 of the Listing Rules as the code of conduct regarding securities transactions by Directors of the Company. The Company has made specific enquiry of all Directors and all the Directors have complied with the required standard laid down in the Model Code.

AUDIT COMMITTEE

The audit committee, comprising four independent non-executive directors of the Company, and two non-executive directors of the Company, has reviewed the financial reporting process, risk management and internal control system of the Group. The annual results of the Group for the year ended 31 March 2023 have been reviewed by the Audit Committee, prior to their approval by the Board.

REVIEW BY AUDITOR

The figures in respect of the preliminary announcement of the Group's results for the year ended 31 March 2023 have been agreed by the Company's auditor, Grant Thornton Hong Kong Limited, to the amounts set out in the Group's audited consolidated financial statements for the year. The work performed by Grant Thornton Hong Kong Limited in this respect did not constitute an assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagements issued by the Hong Kong Institute of Certified Public Accountants and consequently no assurance has been expressed by the Grant Thornton Hong Kong Limited on the preliminary announcement.

PUBLICATION OF FINANCIAL INFORMATION

This results announcement is available for viewing on the website of the Stock Exchange at www.hkexnews.hk and on the website of the Company at www.seapnf.com.hk. The Company's annual report for 2022/2023 will be despatched to the Shareholders of the Company and available on the above websites in due course.

On behalf of the Board Southeast Asia Properties & Finance Limited Chua Nai Tuen Chairman and Managing Director

Hong Kong, 29 June 2023

As at the date of this announcement, the Board comprises: (1) Mr. Chua Nai Tuen, Mr. Nelson Junior Chua and Mr. Richard Sy Tan as executive directors; (2) Mr. Chan Man Hon, Eric, Mr. Jimmy Siy Tiong, Mr. Tsai Han Yung and Ms. Vivian Chua as non-executive directors; and (3) Mr. Chan Siu Ting, Mr. James L. Kwok, Mr. Tsui Ka Wah and Dr. Luk Siu Chuen as independent non-executive directors.