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## XPeng Inc. 小鵬汽車有限公司\*

(A company controlled through weighted voting rights and incorporated in the Cayman Islands with limited liability)

(Stock Code: 9868)

## **VOLUNTARY ANNOUNCEMENT**

## VEHICLE DELIVERY RESULTS FOR JULY 2023

The board of directors of XPeng Inc. (the "Company" or "XPENG") is pleased to announce its vehicle delivery results for July 2023.

In July 2023, XPENG recorded monthly deliveries of 11,008 Smart EVs, a 28% increase over the prior month, marking its sixth consecutive month of delivery growth.

XPENG's G6 Ultra Smart Coupe SUV commenced mass deliveries across 110 cities nationwide in July after its market launch in late June 2023. In July 2023, total G6 deliveries reached more than 3,900 units. The strong sales momentum of G6 has led to a surge in showroom visits, which, in turn, has increased customers' enthusiasm for other XPENG Smart EV models and the advanced smart technology equipped within. The Company is focused on ramping up the G6's production with its manufacturing facilities running at its full load. The Company also increased dedicated logistics resources to ensure the speed of G6 deliveries.

On July 26, 2023, XPENG and Volkswagen Group have announced a long-term strategic partnership in China to jointly develop two B-class battery electric vehicle models under the Volkswagen brand.

The two companies will leverage their respective core competencies, with XPENG providing its G9 platform and connectivity and ADAS (Advanced Driver Assistance System) software. The partnership is expected to create synergies across multiple dimensions, including cost efficiency in the supply chain, development of new vehicle models, and the application of innovative technologies, highlighting the strengths of both companies and their commitment to advancing the EV industry in China.

Shareholders and potential investors of the Company are advised to exercise caution when dealing in the securities of the Company.

By order of the Board **XPeng Inc. Xiaopeng He** *Chairman* 

Hong Kong, Tuesday, August 1, 2023

This announcement contains forward-looking statements. Forward-looking statements involve inherent risks and uncertainties. A number of factors could cause actual results to differ materially from those contained in any forward-looking statement, including but not limited to the following: the Company's goals and strategies; the Company's expansion plans; the Company's future business development, financial condition and results of operations; the trends in, and size of, China's EV market; the Company's expectations regarding demand for, and market acceptance of, its products and services; the Company's expectations regarding its relationships with customers, contract manufacturers, suppliers, third-party service providers, strategic partners and other stakeholders; general economic and business conditions; and assumptions underlying or related to any of the foregoing. All information provided in this announcement is as of the date of this announcement, and the Company does not undertake any obligation to update any forward-looking statement, except as required under applicable law.

As at the date of this announcement, the board of directors of the Company comprises Mr. Xiaopeng He as an executive director, Mr. Yingjie Chen, Mr. Ji-Xun Foo and Mr. Fei Yang as non-executive directors, and Mr. Donghao Yang, Ms. Fang Qu and Mr. HongJiang Zhang as independent non-executive directors.

<sup>\*</sup> For identification purpose only