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**Gaush Meditech Ltd**

**高视医疗科技有限公司**

*(Incorporated in the Cayman Islands with limited liability)*

**(Stock Code: 2407)**

## **INTERIM RESULTS ANNOUNCEMENT FOR THE SIX MONTHS ENDED JUNE 30, 2023**

### **INTERIM RESULTS HIGHLIGHTS**

Revenue of the Group was RMB700.7 million for the six months ended June 30, 2023, representing an increase of 21.2% as compared to the revenue of RMB577.9 million in the same period in 2022.

Net profit of the Group was RMB110.4 million for the six months ended June 30, 2023, as compared to the net loss of RMB53.3 million recorded in the same period in 2022, representing an increase of 22.0% as compared to the adjusted net profit (non-IFRS measure)<sup>(1)</sup> of RMB90.5 million in the same period in 2022.

The Group's basic earning per share was RMB0.75 for the six months ended June 30, 2023 as compared to the basic loss per share of RMB0.54 in the same period in 2022.

The Group's research and development expenses were RMB26.1 million, representing an increase of 16.5% as compared to the research and development expenses of RMB22.4 million in the same period in 2022. The Group's research and development expenses amounted to 3.9% and 3.7% of its revenue for the six months ended June 30, 2022 and 2023, respectively, remained at a relatively stable and high level.

The Board did not recommend the payment of an interim dividend for the six months ended June 30, 2023.

*Note:*

- (1) The Group defines the adjusted net profit (non-IFRS measure) for the six months ended June 30, 2022 as net loss adding back the fair value losses and foreign exchange losses on the Preferred Shares, and the listing expenses.

## SUMMARY OF UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

	For the six months ended June 30,	
	2023	2022
	<i>RMB'000</i>	<i>RMB'000</i>
	(Unaudited)	(Audited)
<b>REVENUE</b>	<b>700,703</b>	577,874
Cost of sales	<u>(345,096)</u>	<u>(296,633)</u>
<b>Gross profit</b>	<b>355,607</b>	281,241
Other income and gains	21,761	13,940
Selling and distribution expenses	(120,888)	(90,119)
Administrative expenses	(62,525)	(69,791)
Finance costs	(23,683)	(20,699)
Research and development expenses	(26,105)	(22,416)
Fair value changes of convertible redeemable preferred shares	—	(36,099)
Other expenses	<u>(1,938)</u>	<u>(88,204)</u>
<b>PROFIT/(LOSS) BEFORE TAX</b>	<b>142,229</b>	(32,147)
Income tax expenses	<u>(31,808)</u>	<u>(21,117)</u>
<b>PROFIT/(LOSS) FOR THE PERIOD</b>	<b><u>110,421</u></b>	<b><u>(53,264)</u></b>

## MANAGEMENT DISCUSSION AND ANALYSIS

### OPERATION OVERVIEW

The Group is principally engaged in the R&D, production and distribution of a broad spectrum of ophthalmic medical equipment and consumables, and the provision of ancillary technical services to end customers. As of the date of this announcement, the Group has established a “Global 4+2” R&D layout, with seven R&D and production platforms in four cities in the PRC, namely Shenzhen, Suzhou, Wuxi and Wenzhou, and two R&D and production platforms overseas in the Netherlands and Germany. At the same time, the Group has a sales network covering 51 countries and regions around the world, and has 129 technicians which makes the Group capable of providing 7\*24 hours technical support services for its equipment. Since the beginning of 2023, with the complete lifting of the COVID-19 pandemic (the “**Pandemic**”) control measures, the Group’s operating activities in the PRC have gradually resumed, the construction layout of the Group’s R&D bases, as well as its offline marketing and sales activities, have been carried out normally.

As of June 30, 2023, the Group (i) co-operated with 19 overseas brand partners, of which 17 had entered into exclusive distribution arrangements with the Group in respect of their products, two of which were new exclusive partners during the Reporting Period; (ii) had a further enriched product portfolio of 148 products; (iii) had its products sold to 51 countries and regions worldwide, and had over 4,000 end customers (including over 1,200 Class III hospitals and 1,500 Class II hospitals in China); (iv) continued to invest in R&D and appointed Dr. Alexey Nikolaevich Simonov as the Group’s chief technology officer; and (v) generated revenue from sales of Proprietary Products of RMB193.9 million during the Reporting Period, accounting for 32.7% of the Group’s revenue from sales of products and reaching a record-high level.

For the six months ended June 30, 2023, the revenue of the Group was RMB700.7 million, representing an increase of 21.2% as compared with the same period of last year. For the six months ended June 30, 2023, the gross profit of the Group was RMB355.6 million, representing an increase of 26.5% as compared with the same period of last year.

Net profit of the Group was RMB110.4 million for the six months ended June 30, 2023, as compared to the net loss of RMB53.3 million recorded in the same period in 2022, representing an increase of 22.0% as compared to the adjusted net profit (non-IFRS measure) of RMB90.5 million in the same period in 2022.

The following table sets forth the breakdown of the Group's revenue by product and service types for the periods indicated:

	<b>For the six months ended June 30,</b>	
	<b>2023</b>	<b>2022</b>
	<b><i>RMB'000</i></b>	<b><i>RMB'000</i></b>
Sales of ophthalmic medical equipment	<b>337,863</b>	274,509
Sales of ophthalmic medical consumables	<b>255,370</b>	206,139
Technical services	<b>103,325</b>	89,708
Others	<b>4,145</b>	7,518
	<hr/>	<hr/>
<b>Total</b>	<b><u>700,703</u></b>	<b><u>577,874</u></b>

### **Products of the Group**

As of June 30, 2023, the Group had a product portfolio of 148 products in total, which included the Proprietary Products, being products developed and manufactured by the Group, and the Distribution Products, being the products of its brand partners, which covers seven major ophthalmology sub-specialties where ophthalmic medical devices are utilized for their diagnosis, treatment or surgery, being the vitreoretinal diseases, cataracts, refractive surgery, glaucoma, ocular surface diseases, optometry and pediatric ophthalmology. To be specific, the Group's products include diagnostic equipment, treatment and surgical instrument to high-value disposables and general consumables.

## **Proprietary Products**

As a result of its “Global 4+2” R&D layout and continuous investment in R&D, the Group’s portfolio of Proprietary Products continued to expand, mainly including intraocular lens, ophthalmic scalpel products and ophthalmic examination equipment. For the six months ended June 30, 2023, the revenue contribution of the Group’s Proprietary Products amounted to RMB193.9 million, accounting for 32.7% of the Group’s revenue from sales of products, representing a slight increase as compared with the ratio of revenue contribution of the Proprietary Products to the Group’s revenue from sales of products in the same period in 2022 and an increase of 36.5% as compared with the revenue from the Proprietary Products of RMB142.0 million in the same period in 2022. For the six months ended June 30, 2023, the revenue contribution of the Group’s intraocular lens under the Proprietary Products amounted to RMB162.7 million, accounting for 83.9% of the Group’s revenue from Proprietary Products, representing an increase of 30.3% as compared with the revenue from intraocular lens of RMB124.9 million in the same period in 2022.

## **Distribution Products**

As of June 30, 2023, the Group had co-operated with 19 overseas brand partners, 17 of which had entered into exclusive distribution arrangements with the Group, including Heidelberg, Schwind, Optos and two new exclusive partners during the Reporting Period. For the six months ended June 30, 2023, the revenue contribution of the Distribution Products amounted to RMB399.4 million, accounting for 67.3% of the Group’s revenue from sales of products, representing an increase of 17.9% as compared with the revenue from the Distribution Products of RMB338.7 million in the same period in 2022.

## **The Group’s Technical Services Business**

The Group has strong technical service capability, as of the date of this announcement, the Group has a technical service team comprising 129 technicians. The Group’s technical service network covered all provincial administrative regions in China, and the Group sets up a total of 13 technical service centers, including in Hong Kong, to provide 7\*24 hours technical services. The Group’s technical service team and nationwide service network provide various kinds of services related to the products to the Group’s customers, such as operating environment assessment, installation, after-sales support, repair and maintenance. Ophthalmic medical devices are highly sophisticated, which need substantial technical support and after-sales maintenance. In the first half of 2023, the Group’s technical service team responded to 13,110 service requests. The network services also present a great opportunity for the Group to interact with its customers, build brand loyalty and gain first-hand insights into market demands and unmet market needs. For the six months ended June 30, 2023, the revenue contribution from the Group’s technical services accounted for 14.7% of its total revenue. Revenue from technical services increased by 15.2% as compared with that in the same period in 2022.

## **The Group’s R&D and Production Layout**

As of June 30, 2023, the Group had already established a “Global 4+2” R&D layout through organic growth and acquisitions and had 211 R&D and production personnel, with an average industry experience of more than 10 years. The Group’s manufacturing facilities have a total gross floor area of over 14,000 square meters, and the Group has made significant investments in the R&D of intraocular lens and OK-Lens, rigid gas permeable corneal contact lenses (“RGP”), ophthalmic surgical consumables, ophthalmic electrophysiological equipment and ancillary consumables, ophthalmic scalpels, optometry equipment, and diagnostic devices for dry eyes. The Group’s domestic facilities are located in four cities in the PRC, namely Shenzhen, Suzhou, Wenzhou and Wuxi, and its overseas manufacturing facilities are located in the Netherlands and Germany. The Group also engaged Bernardus Franciscus Maria Wanders, the founder of Teleon, as the Group’s R&D consultant and appointed Dr. Alexey Nikolaevich Simonov, who has over 20 years of entrepreneurial and corporate R&D experience in the optical device industry (ophthalmic optics), as the Group’s chief technology officer in March 2023. During the Reporting Period, the Group’s research and development expenses amounted to RMB26.1 million, accounting for 3.7% of the Group’s revenue, increased by 16.5% as compared to that of RMB22.4 million in the same period in 2022.

**Shenzhen Base:** It consists of three R&D and production platforms, mainly focusing on the layout of products such as intraocular lens, ophthalmic electrophysiological equipment and intraoperative consumables for vitrectomy. Among which, (i) in respect of the R&D of intraocular lens, it is expected to receive the registration certificates for three mono-focal intraocular lens starting from the fourth quarter of 2024; and (ii) in respect of the ophthalmic electrophysiological equipment R&D project, the first batch of R&D prototypes has been completed and internal testing has been conducted.

**Suzhou Base:** It consists of two R&D and production platforms, mainly focusing on the layout of products such as OK-Lens, RGP and ophthalmic scalpels. Among which, (i) three ophthalmic scalpels products for paracentesis, secondary incision and tunneling have obtained Class II medical device registration certificates in July 2022; (ii) patient enrollment for the clinical trials of OK-Lens project has completed partially, while all clinical centers have started operations. We expect to receive the product registration certificates by the end of 2025 or early 2026; and (iii) the registration application of RGP has entered the stage of preparing supplemental documents, and the certificate is expected to be obtained.

**Wenzhou Base:** It has product registration certificates for fundus photographic imaging machines, digital slit lamp microscopes, contrast sensitivity testers, retinal vision testers and corneal topography. During the Reporting Period, it mainly focused on the R&D of three products, namely phoropters, optical biometers and fully automatic fundus cameras. Among which, the phoropter has entered the registration stage and we expect to receive the product registration certificate within 2023. The optical biometer has overcome the major hindrance in terms of technologies and started the assembling and debugging of prototypes. The fully automatic fundus camera has a prominent competitive advantage in terms of imaging quality and focusing accuracy, and is now upgrading and optimizing its hardware and software in response to the feedback from customers and the market, which is expected to complete the updates and enter the market within 2023.

**Wuxi Base:** The decoration design has already been completed and the decoration work is currently in progress. The next step will be the domestic production of two diagnostic devices for dry eyes, namely Gaush iDea and OS1000 Topographer, according to the cooperation agreement with our upstream partner, SBM in Italy.

## **Expansion of the Group's Distribution Products**

The Group attaches great importance to the long-term cooperation and continuous expansion with upstream partners. During the Reporting Period, the Group cooperated with two new exclusive partners, increasing the number of exclusive upstream partners to 17. In March 2023, the Group was officially authorized to be the exclusive partner in mainland China for the sales and technical services of the entire range of diagnostic equipment of the Haag-Streit Group, including No. 900 slit lamp microscopes and slit lamp microscope imaging modules, LENSTAR 900 optical biometers, Octopus 900/600 perimeters, Goldmann tonometer and other compliments. In addition, the existing upstream partners have also been continuously advancing their R&D or iterative computing upgrades, and gradually launching new products to further enrich the Group's Distribution Product portfolio. The highly anticipated products primarily include:

**New Generation Navigational Femtosecond Corneal Refractive Surgery System ATOS:** Product registration of ATOS is still in process according to the approval requirements.

**Ophthalmic Multimodal Anterior Segment Imaging Platform ANTERION:** The Group is in the process of organizing the supplementary materials for acceptance, completing the preparation of supplementary materials to submit for acceptance.



## **Discussion and Analysis of Future Development**

### **Development Strategy**

Adhering to the mission of “Technology Creates Bright Vision”, the Group is committed to becoming a leader in the global ophthalmic medical device industry. The Group will continue to increase its investment in R&D, launch its Proprietary Products and increase the revenue contribution from its Proprietary Products; maintain its leading position in diagnostic products so as to prioritize and increase its investment in surgical and therapeutic products; deepen its cooperation with upstream partners and efficiently promote the domestic production of products; diversify and improve its product lines through a combination of internal growth and mergers and acquisitions; continue to optimize and enhance management capabilities and improve its operational efficiency; strengthen the Group’s brand building and talent building, and practice the Group’s core values.

### **Business Plan**

In the second half of 2023, the Group will continue to further maximize synergies in R&D, production, sales and technical services, enhance operational efficiency, further expand market space and continuously improve core competitiveness.

In the second half of 2023, the Group will focus on facilitating the approval of the registration certificates of RGP products, promoting the enrollment of patients for clinical studies of OK-Lens of the Suzhou Base, advancing the CE approval progress of the monofocal enhanced astigmatism intraocular lens of the Netherlands Base, advancing the progress of the assembly of prototypes of diagnostic devices for dry eyes and the registration of the products of the Wuxi Base, and advancing the progress of product registration of ATOS, a new generation of navigational femtosecond corneal refractive surgery system. In terms of marketing, the Group will continue to pay attention to the changes in the policies relating to the bulk procurement of intraocular lenses and medical insurance payment, and capitalize on the Group’s advantages in its abundant product line and branding to formulate a scientific bidding strategy, so as to ensure that the Group’s intraocular lens series products could obtain good bidding results. Leveraging the Group’s advantage brought along by its sales and technical service network, the Group will continue to make efforts in equipment sales and increase the market share of each product line.

## FINANCIAL REVIEW

### Revenue

During the Reporting Period, the Group mainly generated its revenue from (i) sales of products, including ophthalmic medical equipment and consumables; and (ii) provision of technical services.

The Group's revenue increased by 21.2% from RMB577.9 million for the six months ended June 30, 2022 to RMB700.7 million for the six months ended June 30, 2023, which was mainly attributable to (i) revenue generated from sales of ophthalmic medical equipment increased by RMB63.4 million, (ii) revenue generated from sales of ophthalmic medical consumables increased by RMB49.2 million, and (iii) revenue generated from technical services increased by RMB13.6 million. Since the beginning of 2023, with the full release of the control measures for the Pandemic, the Company's operating activities have gradually resumed. Meanwhile, the Company continued to analyze the market demand and competition landscape, adjusted its marketing strategy and product portfolio in a timely manner, so as to better meet the market demand and generate an increased revenue of the Group.

The table below sets forth the breakdown of revenue of the Group by business segments for the periods indicated:

	<b>For the six months ended June 30,</b>	
	<b>2023</b>	<b>2022</b>
	<b><i>RMB'000</i></b>	<b><i>RMB'000</i></b>
Sales of ophthalmic medical equipment	<b>337,863</b>	274,509
Sales of ophthalmic medical consumables	<b>255,370</b>	206,139
Technical services	<b>103,325</b>	89,708
Others	<b>4,145</b>	7,518
<b>Total</b>	<b><u>700,703</u></b>	<b><u>577,874</u></b>

## Cost of Sales

During the Reporting Period, the Group's cost of sales mainly consisted of costs of goods sold and costs related to technical services. The Group's cost of sales increased by 16.4% from RMB296.6 million for the six months ended June 30, 2022 to RMB345.1 million for the six months ended June 30, 2023. During the Reporting Period, the increase in the cost of sales of the Group is lower than that of the revenue, primarily due to the increased revenue contribution of the sales of ophthalmic medical equipment with an improved gross profit margin during the Reporting Period.

## Gross Profit and Gross Profit Margin

The Group's gross profit increased by 26.5% from RMB281.2 million for the six months ended June 30, 2022 to RMB355.6 million for the six months ended June 30, 2023. The increase in the gross profit of the Group for the Reporting Period exceeded that of the revenue. The Group's gross profit margin increased from 48.7% for the six months ended June 30, 2022 to 50.8% for the six months ended June 30, 2023. Such increase was mainly because (i) new product portfolio changed in 2023 as compared to that of 2022, reflecting the Group's continuous efforts to optimize its product portfolio; (ii) the increase in revenue of ophthalmic medical equipment in the first half of 2023 as compared to that of the same period of 2022 exceeded that of the cost of sales, with an increased proportion of revenue contribution from sales of ophthalmic medical equipment; (iii) the sales volume and revenue of the Proprietary Products increased while the Group improved its manufacturing capacity, resulting in lower unit costs and the successive increase in the gross profit margin of Proprietary Products.

The following table sets forth the breakdown of gross profit and gross profit margin of the Group by business segments for the periods indicated:

	For the six months ended June 30,			
	2023		2022	
	Gross profit	Gross profit	Gross profit	Gross profit
	margin	margin	margin	margin
	<i>RMB'000</i>	%	<i>RMB'000</i>	%
Sales of ophthalmic medical equipment	164,570	48.7	125,935	45.9
Sales of ophthalmic medical consumables	139,648	54.7	113,282	55.0
Technical services	48,763	47.2	43,267	48.2
Others	2,626	63.4	(1,243)	(16.5)
<b>Total</b>	<b>355,607</b>	<b>50.8</b>	<b>281,241</b>	<b>48.7</b>

## **Other Income and Gains**

During the Reporting Period, the Group's other income and gains primarily consisted of (i) bank interest income; (ii) government grants; (iii) investment income and gains from financial products at fair value through profit or loss; and (iv) foreign exchange gains (the Group's transactions with many brand partners and loan at fair value through profit or loss are denominated in foreign currencies).

The Group's other income and gains increased from RMB13.9 million for the six months ended June 30, 2022 to RMB21.8 million for the six months ended June 30, 2023. Such increase was mainly attributable to the change in the foreign exchange gains as a result of the fluctuation in exchange rates during the Reporting Period. The Group recorded foreign exchange gains of RMB7.3 million in the first half of 2023 while the Group recorded foreign exchange losses of RMB84.6 million (included in other expenses) in the same period of 2022.

## **Selling and Distribution Expenses**

During the Reporting Period, the Group's selling and distribution expenses primarily consisted of (i) salaries and remuneration of the Group's sales and marketing personnel; (ii) marketing expenses for organizing marketing events and promotion of the Group's products; and (iii) transportation and travel expenses incurred in the course of the Group's marketing activities.

The Group's selling and distribution expenses increased by 34.2% from RMB90.1 million for the six months ended June 30, 2022 to RMB120.9 million for the six months ended June 30, 2023, which was primarily because the Group has fully resumed its offline marketing and sales related activities with the adjustment of the control policies for the Pandemic, resulting in an increase in the marketing expenses for organizing marketing and sales related activities and product promotion, as well as an increase in the marketing-related travel and business expenses. In addition, due to the adjustment of its organizational structure, the management and daily work of certain senior management were further concentrated on marketing and sales activities, thus increasing the corresponding staff costs included in selling and distribution expenses. As a percentage of revenue, the selling and distribution expenses increased from 15.6% for the six months ended June 30, 2022 to 17.3% for the six months ended June 30, 2023.

## **Administrative Expenses**

During the Reporting Period, the Group's administrative expenses primarily consisted of (i) salaries and remuneration of administrative staff; (ii) consulting services fees, which includes IT and other service expenses procured to support corporate operations; (iii) transportation and travel expenses incurred in the course of administration; and (iv) depreciation of right-of-use assets.

The Group's administrative expenses decreased by 10.5% from RMB69.8 million for the six months ended June 30, 2022 to RMB62.5 million for the six months ended June 30, 2023, primarily as there was no listing expenses incurred in the first half of 2023 after the Listing of the Company on December 12, 2022.

## **Finance Costs**

During the Reporting Period, the Group's finance costs primarily consisted of interest expenses on bank and other borrowings and lease liabilities. The Group's finance costs increased slightly from RMB20.7 million for the six months ended June 30, 2022 to RMB23.7 million for the six months ended June 30, 2023. Such increase was mainly attributable to (i) the increase in interest expenses of the domestic enterprises' revolving loans as compared to the same period of last year; and (ii) the increase in interest expenses of Senior Facility Loan due to the exchange rate fluctuation between RMB and Euro during the Reporting Period.

## **Research and Development Expenses**

During the Reporting Period, the Group's research and development expenses increased from RMB22.4 million for the six months ended June 30, 2022 to RMB26.1 million for the six months ended June 30, 2023, primarily as the Group continuously expanded its R&D team and upgraded its R&D center. As of the date of this announcement, Wuxi Gaoth Innovation has completed the renovation design and is currently conducting the renovation work to implement the R&D of the domestic production of SBM equipment and Geuder consumables. The increase in research and development expenses reflected the Group's commitment as to R&D of the Proprietary Products (currently including optometric products (namely optometry units, optical biometers and automatic ocular fundus cameras), OK-Lens, intraocular lens and related products and technology (namely quantum crystal, hydrophilic and hydrophobic materials, and molding technology), as well as consumable products for phaco and electrophysiological diagnostic equipment products). The Group expects that the research and development expenses will increase steadily because the Group will continuously expand its R&D team and upgrade its R&D center.

## **Fair Value Changes of Convertible Redeemable Preferred Shares**

As the Preferred Shares were automatically converted into ordinary shares of the Company when the shares of the Company were listed on the Hong Kong Stock Exchange on December 12, 2022, the Group did not record any fair value changes for the convertible redeemable preferred shares during the Reporting Period.

## **Other Expenses**

During the Reporting Period, the Group's other expenses primarily consisted of foreign exchange losses, asset impairment losses and credit impairment losses.

The Group's other expenses decreased significantly from RMB88.2 million for the six months ended June 30, 2022 to RMB1.9 million for the six months ended June 30, 2023, primarily as the convertible redeemable preferred shares of the Company were automatically converted into the ordinary shares of the Company when the shares of the Company were listed on the Stock Exchange on December 12, 2022 and, upon the conversion, the Group would no longer record foreign exchange losses for the convertible redeemable preferred shares of the Company.

## **Income Tax Expenses**

The Group's income tax expenses increased by 50.7% from RMB21.1 million for the six months ended June 30, 2022 to RMB31.8 million for the six months ended June 30, 2023, primarily attributable to the increase in taxable profits for the year and the interest expenses arising from the Senior Facility Loan which could not be fully deducted according to the Dutch local tax law.

## **Profit/(Loss) for the Period**

For the foregoing reasons, the Group recorded a net profit of RMB110.4 million for the six months ended June 30, 2023, as compared to a net loss of RMB53.3 million for the six months ended June 30, 2022.

## **Non-IFRS Measure — Adjusted Net Profit**

To supplement the Group's consolidated financial statements, which are presented in accordance with the IFRS, the Company also uses adjusted net profit for the period, which are not required by, or presented in accordance with, the IFRS. The Group defines adjusted net profit (non-IFRS measure) for the six months ended June 30, 2022 as net loss adding back (i) fair value losses and foreign exchange losses on Preferred Shares and (ii) listing expenses. Fair value losses and foreign exchange losses on Preferred Shares are non-cash in nature and do not result in cash outflow, and given that Preferred Shares have been converted into ordinary shares of the Company upon Listing, the Group will not record such losses after the Listing. Listing expenses are expenses relating to the Global Offering. The Group believes the exclusion of fair value losses and foreign exchange losses on Preferred Shares and listing expenses provides Shareholders, investors and the management with a greater visibility as to the underlying performance of the Group's business operations and facilitates the comparison of its operating performance for the six months ended June 30, 2023 and the same period of last year. However, the Group's presentation of adjusted net profit may not be comparable to similarly titled measures presented by other companies. The use of this measure has limitations as an analytical tool. As such, it should not be considered in isolation from, or as a substitute for analysis of, the Group's operating results or financial condition as reported under the IFRS. The Group recorded a net profit of RMB110.4 million for the six months ended June 30, 2023, representing an increase of 22.0% when compared with the adjusted net profit (non-IFRS measure) of RMB90.5 million for the six months ended June 30, 2022, primarily as (i) the Group would no longer incur any fair value losses and foreign exchange losses on convertible redeemable preferred shares upon the Listing; and (ii) the increased revenue and the higher gross profit margin of the Group offset the increase in selling and distribution expenses and research and development expenses.



The table below sets forth a reconciliation of net loss for the period to adjusted net profit (non-IFRS measure) for the period indicated:

	<b>For the six months ended June 30, 2022 RMB'000</b>
Loss for the year	<u><u>(53,264)</u></u>
Add:	
Fair value losses on Preferred Shares	36,099
Foreign exchange losses on Preferred Shares	88,709
Listing expenses	<u>18,913</u>
Adjusted net profit (non-IFRS measure)	<u><u>90,457</u></u>

## **FINANCIAL POSITION**

### **Financial Assets at Fair Value Through Profit or Loss**

The Group's financial assets at fair value through profit or loss mainly represented funds purchased from certain financial institutions to improve cash utilization efficiency. The Group's financial assets at fair value through profit or loss increased from RMB2.1 million as of December 31, 2022 to RMB176.8 million as of June 30, 2023, primarily as the Group invested in certain funds as a supplemental means to improve utilization of its idle cash on a short-term basis.

As of June 30, 2023, the Group's financial assets at fair value through profit or loss include (i) the funds purchased from Future Vision Fund SPC with a fair value of RMB96.8 million; and (ii) the funds purchased from Alpha Generation Fund SPC with a fair value of RMB80.0 million. The expected rate of return of such funds ranging from 2.5% to 4.5% per annum.

### **Inventories**

The Group's inventories consisted of finished goods, goods in transit, raw materials and work-in-progress. Under the inventory control policy, the Group regularly monitors and analyzes its historical procurement, production and sales statistics and adjusts its inventories to meet the demand of customers in a timely manner without causing inventory accumulation. The Group's inventories increased from RMB281.1 million as of December 31, 2022 to RMB305.3 million as of June 30, 2023, primarily due to the Group's period-end balance of finished goods varied in line with the Group's sales plan and the lead time of the Group's products, which were volatile in response to the market conditions.

The Group's inventory turnover days was 157 days for the six months ended June 30, 2023, which was relatively stable when compared with 155 days throughout 2022, indicating that the Group's inventories were generally utilized or sold within six months. The inventory turnover days are calculated by dividing the arithmetic mean of the opening and ending carrying amount of inventories in that period by cost of sales for the corresponding period and then multiplying by the number of days.

### **Trade Receivables**

The Group's trade receivables represented outstanding amounts due from its customers. The Group's trade receivables were RMB166.4 million and RMB158.9 million as of December 31, 2022 and June 30, 2023, respectively. The decrease in the Group's trade receivables was primarily as the Group devoted more efforts to strengthening and improving our management over the collection of trade receivables.

The Group's trade receivable turnover days for the year ended December 31, 2022 was 51 days, and decreased to 43 days for the six months ended June 30, 2023. Such decrease was primarily as the Group devoted more efforts to strengthening and improving our management over the collection of trade receivables. The Group's trade receivable turnover days were generally in line with the Group's credit term policies between one to three months.

### **Trade Payables**

The Group's trade payables primarily represented payments due to suppliers for importing the Distribution Products. The Group's trade payables increased from RMB68.7 million as of December 31, 2022 to RMB96.6 million as of June 30, 2023, primarily as a result of our practice to stock in advance in view of the complete lifting of restriction measures for the Pandemic, and the newly centralized stocking of Haag-Streit Group and SBM products.

### **Prepayments, Other Receivables and Other Assets**

The Group's prepayments, other receivables and other assets primarily consisted of (i) prepayment to customs for importing the Distribution Products; (ii) prepayment to other suppliers; (iii) deposits that the Group paid to its customers as product quality assurance deposits; and (iv) deposits for participating in public tenders. The Group's prepayments, other receivables and other assets increased from RMB75.4 million as of December 31, 2022 to RMB91.2 million as of June 30, 2023, primarily as the Company conducted more marketing activities and participated in more bidding projects in the first half of 2023.

### **Goodwill**

Goodwill arose mainly from acquisitions of the Group's subsidiaries including Teleon and Roland, of which, the carrying amounts of Roland and Teleon asset group were denominated in Euro. The Group's goodwill slightly increased from RMB906.9 million as of December 31, 2022 to RMB960.9 million as of June 30, 2023, primarily attributable to the exchange rate fluctuation between RMB and Euro. The Group did not record any goodwill impairment during the Reporting Period.

## **Intangible Assets**

The Group's intangible assets (other than goodwill) mainly represented the software the Group purchased and used in the ordinary course of business as well as the patents and trademarks identified as a result of business combinations. The Group's intangible assets slightly increased from RMB278.9 million as of December 31, 2022 to RMB280.7 million as of June 30, 2023, primarily attributable to the purchase of client management software and other management software by Teleon.

## **CAPITAL STRUCTURE, LIQUIDITY AND FINANCIAL RESOURCES**

The Company's Shares were successfully listed on the Main Board of the Stock Exchange on December 12, 2022. The Company issued 35,500 ordinary Shares at HK\$51.40 each upon the partial exercise of the over-allotment option during the Reporting Period. As of June 30, 2023, the issued share capital of the Company was USD14,797, and the number of issued Shares of USD0.0001 each was 147,970,369.

In the first half of 2023, the Group used internal resources to fund its liquidity. As the Group's business can generate stable cash inflow, together with the proceeds from Listing and abundant cash and bank balances, the Group has sufficient liquidity and financial resources to satisfy its daily operation and working capital needs, as well as to support its expansion plan. The Group regards monetary fund management as an essential part in financial management, and incorporates it to the key items of financial inspection and internal audit, and has formulated corresponding internal control management systems, including the "currency fund management system", to strengthen its monetary fund management, ensure the security of its monetary fund, and reduce the utilization costs and financial risks of its monetary fund. As of June 30, 2023, the Group continued to maintain a solid financial position, with cash and cash equivalents balance amounting to RMB642.5 million, representing a decrease of 10.9% from RMB721.5 million as of December 31, 2022, primarily due to its investment in financial assets held for trading with residual funds from its operation with an aim for higher interest income as compare to demand deposits with banks. The Group's cash is mainly in the form of bank deposit balances and deposited with reputable financial institutions and mature within one year. As of June 30, 2023, all cash and cash equivalents of the Group were denominated in RMB, HKD, Euro and US dollars.

The Group's anticipated cash needs primarily include costs associated with the R&D of its products and business operations. The Group expects to fund its future working capital and other cash requirements with cash generated from its operations and, when necessary, bank and other borrowings.

The Group's interest-bearing bank and other borrowings represented current and non-current bank loans. As of June 30, 2023, the Group's interest-bearing bank and other borrowings amounted to RMB705.0 million, among which, including short-term borrowings of RMB537.9 million and long-term borrowings of RMB167.1 million. Except for the Senior Facility Loan, all of which bore fixed interest rates. Currently, the Company's main borrowing is the long-term loan borrowed from a Swiss bank when it acquired Teleon, and the Group repaid a total of EUR5.63 million of such part of loan during the Reporting Period. As of June 30, 2023, all of the Group's bank and other borrowings were denominated in RMB or Euro.

As of June 30, 2023, the effective annual interest rates of the Group's bank and other borrowings ranged from 1.50% to 7.00% (as of December 31, 2022: 1.50% to 7.00%), and the term of the outstanding loans ranged from within one year to three years. The Group will repay the above borrowings in due course on maturity.

## **CAPITAL EXPENDITURE**

The Group's capital expenditure for the six months ended June 30, 2023 amounted to RMB9.4 million, representing a decrease of 43.4% as compared to that of RMB16.6 million for the six months ended June 30, 2022, primarily due to the decrease in manufacturing related equipment used for production and daily decoration expenses of the Group's domestic manufacturing companies during the Reporting Period.

## **GEARING RATIO**

Gearing ratio represented total interest-bearing borrowings divided by net assets as of the end of the period and multiplied by 100%. Interest-bearing borrowings included interest-bearing bank borrowings and other borrowings, lease liabilities, and loans at fair value through profit and loss. As of June 30, 2023, the Group's gearing ratio was 46.1%. As of December 31, 2022, the Group's gearing ratio was 50.9%.

## **PLEDGE OF ASSETS**

As of June 30, 2023, the Group did not have any pledged assets.

## **CONTINGENT LIABILITIES**

As of June 30, 2023, the Group did not have any outstanding debt securities, mortgages, charges, debentures or other loan capital (issued or agreed to be issued), bank overdrafts, liabilities under acceptance or acceptance credits or other similar indebtedness, lease and finance lease commitments, hire purchase commitments, guarantees or other material contingent liabilities.

## **FINANCIAL RISKS**

### **Foreign Currency Risk**

Foreign currency risk is the risk of loss resulting from changes in foreign currency exchange rates. Fluctuations in exchange rates between RMB and other currencies in which the Group conducts business may affect the financial position and results of operations of the Group. The Group purchases products from brand partners in many countries around the world. Therefore, the Group exposes to foreign currency risk from transactions denominated in different currencies. For example, changes in currency exchange rates may affect the Group's costs of goods sold and competitiveness against its domestic competitors or competitors who are multinational companies whose international operations provide a natural hedge to currency fluctuation risk. The Group predominantly purchases its products in US dollars and Euro. The Group sells the goods to distributors and hospitals and clinics in China in RMB. Currently, the Group does not have any foreign currency hedging policy. Our management will continue to monitor the Group's foreign exchange exposure and will consider the adoption of prudent measures in due course. The Group seeks to limit its exposure to foreign currency risk by minimizing its net foreign currency position. Exchange differences on translation of foreign operations represents the difference arising from the translation of the financial statements of companies within the Group that have a functional currency of Euro, which is different from the functional currency of RMB for the financial statements of the Company. For the six months ended June 30, 2023, the exchange differences on translation of foreign operations amounted to a gain of RMB36.7 million, primarily due to the fluctuation of exchange rate of Euro during the period.

## **Credit Risk**

The Group trades on credit terms only with recognized and creditworthy third parties. It is the Group's policy that all traders who wish to trade on credit terms are subject to credit verification procedures. In addition, the Group monitors the receivable balances on an ongoing basis.

## **SIGNIFICANT INVESTMENT HELD**

As of June 30, 2023, the Group did not have any significant investment.

## **MATERIAL ACQUISITION AND DISPOSAL**

The Group had no material acquisition or disposal of subsidiaries, associates and joint ventures for the six months ended June 30, 2023.

## **FUTURE PLANS FOR MATERIAL INVESTMENT AND CAPITAL ASSETS**

Save as disclosed in this announcement and the Prospectus, the Group did not have any other future plans for material investment and capital assets as of the date of this announcement.

## **EMPLOYEES AND REMUNERATION POLICIES**

As of June 30, 2023, the Group had a total of 821 employees (December 31, 2022: 790). For the six months ended June 30, 2023, the total costs for the Group's employees amounted to RMB169.6 million (for the six months ended June 30, 2022: RMB143.8 million). "Diligence and Capability" is the core value of the Group. The Group attaches great importance to employee's competence training and continuously establishes a comprehensive training management system according to the Company's development needs. Through new employee induction training, general skills training for all positions, business training and external learning, the Group keep on providing its employees with professional and management knowledge and skills required for different fields, levels and positions, with an aim to help the employees achieve their career plan and development direction, effectively implement the overall strategic planning of human resources, and build sufficient talent reserves for the Group to achieve long-term high-quality development.

The Group adheres to the principles of fairness, justice and reasonable remuneration and provides its employees with competitive remuneration and benefits. The remuneration package of employees mainly includes basic salary and performance-based bonus. The performance targets of employees are primarily determined according to their positions and departments, and regular performance review will be conducted, and salaries, bonus and promotion appraisals will be determined based on such appraisal results.

## **SUBSEQUENT EVENTS AFTER THE REPORTING PERIOD**

Save as disclosed in this announcement, as of the date of this announcement, there was no subsequent event after the Reporting Period which has material impact to the Group.



## USE OF PROCEEDS FROM THE GLOBAL OFFERING

The Shares were listed on the Main Board of the Stock Exchange on December 12, 2022. On January 9, 2023, an additional of 35,500 Shares were issued by the Company at the price of HK\$51.40 each pursuant to the partial exercise of the over-allotment option, which resulted in additional net proceeds of approximately HK\$1.77 million. The net proceeds raised from the Global Offering and the partial exercise of the over-allotment option, after deduction of the underwriting fees and commissions and other estimated expenses payable by the Company in connection with the Global Offering and the partial exercise of the over-allotment option, amounted to approximately HK\$286.48 million (the “**Net Proceeds**”).

As of the date of this announcement, there was no change in the intended use of Net Proceeds and the expected timeline as previously disclosed in the section headed “Future Plans and Use of Proceeds” in the Prospectus. The following table sets forth a summary of the utilization of the Net Proceeds as of June 30, 2023:

Purposes	% of the Net Proceeds	Amount available for utilization	Net Proceeds (HK\$ in million)			Expected timeline for full utilization of the remaining Net Proceeds
			Utilized amount up to December 31, 2022	Actual amount of Net Proceeds utilized during the Reporting Period	Unutilized amount as of June 30, 2023	
Improve the R&D capability of the Group and accelerate the commercialization of the Group’s patents	38.2%	109.43	0.01	2.82	106.60	December 11, 2024
Improve the production capacity and strengthen the manufacturing capabilities of the Group	29.0%	83.08	2.08	1.63	79.37	December 11, 2024
Expand the Group’s sales and marketing	9.5%	27.22	0.01	0.84	26.37	December 11, 2024
For working capital and general corporate purposes	10.6%	30.37	30.18	0.19	—	Not applicable
Repay the interest-bearing borrowings of the Group	12.7%	36.38	36.16	0.22	—	Not applicable
<b>Total</b>	<b>100%</b>	<b>286.48</b>	<b>68.44</b>	<b>5.70</b>	<b>212.34</b>	

As of June 30, 2023, the remaining Net Proceeds of approximately HK\$212.34 million have been deposited into the bank account(s) maintained by the Group. The Group will gradually utilize the Net Proceeds in accordance with the intended purposes set out in the Prospectus.

## **INTERIM DIVIDEND**

The Board did not recommend the payment of an interim dividend for the six months ended June 30, 2023.

## **CORPORATE GOVERNANCE**

The Group is committed to maintaining high standards of corporate governance to safeguard the interests of the Shareholders and to enhance corporate value and accountability. The Company has adopted the CG Code as its own code of corporate governance. Save as disclosed in this announcement, the Company has, to the best knowledge of the Board, complied with all applicable code provisions of the CG Code during the Reporting Period.

Pursuant to code provision C.2.1 of the CG Code, the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. During the Reporting Period, Mr. Gao Tieta (“**Mr. Gao**”) is the Chairman and the Chief Executive Officer. While this constitutes a deviation from code provision C.2.1 of the CG Code, the Board believes that, in view of Mr. Gao’s experience, personal profile and his roles in the Company, Mr. Gao has extensive understanding of the Group’s business as the Chief Executive Officer and is therefore the best suited Director to identify strategic opportunities and the focus of the Board. The combined role of Chairman and Chief Executive Officer by the same individual can promote the effective execution of strategic initiatives and facilitate the flow of information between the management of the Company and the Board, which would be beneficial to the business prospect and operational efficiency of the Group. The Board believes that this arrangement will not impact on the balance of power and authorizations between the Board and the management of the Company, given that: (i) Mr. Gao and the other Directors are aware of and undertake to fulfill their fiduciary duties as Directors, which require, among other things, that each of them acts for the benefit and in the best interests of the Company; (ii) there is sufficient check and balance in the Board, which comprises experienced and high caliber individuals, and decision to be made by the Board requires approval by at least a majority of the Directors; and (iii) the overall strategic and other key business, financial and operational policies of the Group are and will be made collectively after thorough discussion at both the Board and senior management levels.

The Company will continue to review and monitor its corporate governance practices to ensure compliance with the CG Code.

## **MODEL CODE FOR SECURITIES TRANSACTIONS**

The Company has adopted the Model Code as its own code of conduct regarding Directors' securities transactions. The Company has made specific enquiries of all the Directors and each of the Directors has confirmed that he has complied with the required standards as set out in the Model Code during the Reporting Period.

During the Reporting Period, the Company has also adopted its own code of conduct regarding employees' securities transactions on terms no less exacting than the standard set out in the Model Code for the compliance by its relevant employees who are likely to be in possession of unpublished inside information of the Company in respect of their dealings in the Company's securities.

## **PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES**

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities during the Reporting Period.

## **AUDIT COMMITTEE**

The Company has established the Audit Committee with written terms of reference in compliance with the requirements under the Listing Rules. As of the date of this announcement, the Audit Committee comprises two independent non-executive Directors, namely, Mr. Chan Fan Shing and Mr. Feng Xin, and a non-executive Director, Dr. David Guowei Wang. The chairman of the Audit Committee is Mr. Chan Fan Shing. The primary functions of the Audit Committee are to review and supervise the financial reporting process, internal control and risk management system of the Group, oversee the audit process, provide advice and comments to the Board, perform other duties and responsibilities as may be assigned by the Board, and review and oversee the risk management of the Company.

The Audit Committee had, together with the management and external auditor of the Company, reviewed the accounting standards and practices adopted by the Group and the interim condensed consolidated financial statements of the Group for the six months ended June 30, 2023. The Audit Committee considered that the interim condensed consolidated financial statements of the Group for the six months ended June 30, 2023 are in compliance with the applicable accounting standards, laws and regulations, and the Company has made appropriate disclosures thereof.

## **SCOPE OF WORK OF THE COMPANY’S AUDITOR**

The Group’s interim condensed consolidated financial information for the six months ended June 30, 2023 is unaudited, but has been reviewed by the Company’s auditor, Ernst & Young, in accordance with Hong Kong Standard on Review Engagements 2410 “Review of Interim Financial Information Performed by the Independent Auditor of the Entity”, issued by the Hong Kong Institute of Certified Public Accountants.

## **PUBLICATION OF INTERIM RESULTS AND INTERIM REPORT**

This interim results announcement is published on the websites of the Stock Exchange ([www.hkexnews.hk](http://www.hkexnews.hk)) and the Company ([www.gaush.com](http://www.gaush.com)), and the interim report of the Company for the six months ended June 30, 2023 containing all the information required by the Listing Rules will be despatched to the Shareholders and published on the respective websites of the Stock Exchange and the Company in due course.

The Board is pleased to announce the condensed consolidated interim results of the Group for the six months ended June 30, 2023 together with the comparative figures for the same period in 2022 as follows:

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the six months ended 30 June 2023

	<i>Notes</i>	<b>2023</b> <b>(Unaudited)</b> <b>RMB'000</b>	2022 (Audited) RMB'000
<b>REVENUE</b>	4	<b>700,703</b>	577,874
Cost of sales		<u><b>(345,096)</b></u>	<u>(296,633)</u>
Gross profit		<b>355,607</b>	281,241
Other income and gains		<b>21,761</b>	13,940
Selling and distribution expenses		<b>(120,888)</b>	(90,119)
Administrative expenses		<b>(62,525)</b>	(69,791)
Research and development expenses		<b>(26,105)</b>	(22,416)
Fair value changes of convertible redeemable preferred shares		—	(36,099)
Other expenses		<b>(1,938)</b>	(88,204)
Finance costs		<u><b>(23,683)</b></u>	<u>(20,699)</u>
<b>PROFIT/(LOSS) BEFORE TAX</b>	5	<b>142,229</b>	(32,147)
Income tax expense	6	<u><b>(31,808)</b></u>	<u>(21,117)</u>
<b>PROFIT/(LOSS) FOR THE PERIOD</b>		<u><b>110,421</b></u>	<u>(53,264)</u>
Attributable to:			
Owners of the parent		<b>111,296</b>	(51,134)
Non-controlling interests		<u><b>(875)</b></u>	<u>(2,130)</u>
		<u><b>110,421</b></u>	<u>(53,264)</u>
<b>EARNINGS/(LOSS) PER SHARE</b>	8		
<b>ATTRIBUTABLE TO ORDINARY</b>			
<b>EQUITY HOLDERS OF THE PARENT</b>			
Basic			
For profit/(loss) for the period ( <i>in RMB</i> )		<u><b>0.75</b></u>	<u>(0.54)</u>
Diluted			
For profit for the period ( <i>in RMB</i> )		<u><b>0.75</b></u>	<u>NA</u>

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six months ended 30 June 2023

	2023 (Unaudited) RMB'000	2022 (Audited) RMB'000
<b>PROFIT/(LOSS) FOR THE PERIOD</b>	<b><u>110,421</u></b>	<b><u>(53,264)</u></b>
<b>OTHER COMPREHENSIVE INCOME/(LOSS)</b>		
<b>Other comprehensive income/(loss) that may be reclassified to profit or loss in subsequent periods</b>		
Exchange differences:		
Exchange differences on translation of foreign operations	<u>36,749</u>	<u>(12,022)</u>
<b>TOTAL COMPREHENSIVE INCOME/(LOSS) FOR THE PERIOD</b>	<b><u>147,170</u></b>	<b><u>(65,286)</u></b>
<b>Attributable to:</b>		
Owners of the parent	148,045	(63,156)
Non-controlling interests	<u>(875)</u>	<u>(2,130)</u>
	<b><u>147,170</u></b>	<b><u>(65,286)</u></b>

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

30 June 2023

	<i>Notes</i>	<b>30 June 2023 (Unaudited) RMB'000</b>	31 December 2022 (Audited) RMB'000
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment		73,229	72,019
Right-of-use assets		48,439	54,735
Goodwill		960,897	906,869
Intangible assets		280,731	278,884
Long-term prepayments and other receivables		24,483	22,983
Contract assets		2	—
Deferred tax assets		72,552	56,266
		<hr/>	<hr/>
Total non-current assets		<b>1,460,333</b>	1,391,756
<b>CURRENT ASSETS</b>			
Financial assets at fair value through profit or loss	9	176,793	2,095
Inventories		305,253	281,120
Trade receivables	10	158,870	166,397
Contract assets		1,410	2,247
Cash in transit for an investment		—	90,540
Prepayments, other receivables and other assets		66,750	52,463
Term deposits		28,253	—
Pledged deposits		8,034	9,949
Cash and cash equivalents	11	642,505	721,523
		<hr/>	<hr/>
Total current assets		<b>1,387,868</b>	1,326,334
<b>CURRENT LIABILITIES</b>			
Trade payables	12	96,581	68,703
Other payables and accruals		93,014	123,175
Tax payable		17,602	13,581
Interest-bearing bank and other borrowings	13	537,853	131,880
Contract liabilities		116,886	136,049
Lease liabilities		16,406	19,235
		<hr/>	<hr/>
Total current liabilities		<b>878,342</b>	492,623

	<i>Notes</i>	<b>30 June 2023 (Unaudited) RMB'000</b>	31 December 2022 (Audited) RMB'000
<b>NET CURRENT ASSETS</b>		<b>509,526</b>	833,711
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<b>1,969,859</b>	2,225,467
<b>NON-CURRENT LIABILITIES</b>			
Interest-bearing bank and other borrowings	<i>13</i>	<b>167,142</b>	569,708
Contract liabilities		<b>24,359</b>	26,891
Deferred tax liabilities		<b>70,970</b>	71,951
Other payables and accruals		<b>39,124</b>	35,053
Lease liabilities		<b>32,861</b>	35,179
Total non-current liabilities		<b>334,456</b>	738,782
<b>Net assets</b>		<b>1,635,403</b>	1,486,685
<b>EQUITY</b>			
Equity attributable to owners of the parent			
Share capital	<i>14</i>	<b>102</b>	102
Other reserves		<b>1,619,048</b>	1,469,455
		<b>1,619,150</b>	1,469,557
Non-controlling interests		<b>16,253</b>	17,128
Total equity		<b>1,635,403</b>	1,486,685



## 1. BASIS OF PREPARATION

The interim condensed consolidated financial information for the six months ended 30 June 2023 has been prepared in accordance with IAS 34 *Interim Financial Reporting*. The interim condensed consolidated financial information does not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group’s annual consolidated financial statements for the year ended 31 December 2022.

The interim condensed consolidated financial information is presented in Renminbi (“**RMB**”) and all values are rounded to the nearest thousand (RMB’000) except when otherwise indicated.

## 2. CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

The accounting policies adopted in the preparation of the interim condensed consolidated financial information are consistent with those applied in the preparation of the Group’s annual consolidated financial statements for the year ended 31 December 2022, except for the adoption of the following new and revised International Financial Reporting Standards (“**IFRSs**”) for the first time for the current period’s financial information.

IFRS 17	<i>Insurance Contracts</i>
Amendments to IFRS 17	<i>Insurance Contracts</i>
Amendment to IFRS 17 Comparative Information	<i>Initial Application of IFRS 17 and IFRS 9 — Comparative Information</i>
Amendments to IAS 1 and IFRS Practice Statement 2	<i>Disclosure of Accounting Policies</i>
Amendments to IAS 8	<i>Definition of Accounting Estimates</i>
Amendments to IAS 12	<i>Deferred Tax related to Assets and Liabilities arising from a Single Transaction</i>
Amendments to IAS 12	<i>International Tax Reform — Pillar Two Model Rules</i>

The nature and impact of the new and revised IFRSs that are applicable to the Group are described below:

- (a) Amendments to IAS 1 require entities to disclose their material accounting policy information rather than their significant accounting policies. Accounting policy information is material if, when considered together with other information included in an entity's financial statements, it can reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements. Amendments to IFRS Practice Statement 2 provide non-mandatory guidance on how to apply the concept of materiality to accounting policy disclosures. The Group has applied the amendments since 1 January 2023. The amendments did not have any impact on the Group's interim condensed consolidated financial information but are expected to affect the accounting policy disclosures in the Group's annual consolidated financial statements.
- (b) Amendments to IAS 8 clarify the distinction between changes in accounting estimates and changes in accounting policies. Accounting estimates are defined as monetary amounts in financial statements that are subject to measurement uncertainty. The amendments also clarify how entities use measurement techniques and inputs to develop accounting estimates. The Group has applied the amendments to changes in accounting policies and changes in accounting estimates that occur on or after 1 January 2023. Since the Group's policy of determining accounting estimates aligns with the amendments, the amendments did not have any impact on the financial position or performance of the Group.
- (c) Amendments to IAS 12 *Deferred Tax related to Assets and Liabilities arising from a Single Transaction* narrow the scope of the initial recognition exception in IAS 12 so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences, such as leases and decommissioning obligations. Therefore, entities are required to recognise a deferred tax asset (provided that sufficient taxable profit is available) and a deferred tax liability for temporary differences arising from these transactions. Since the Group elected to early adopt the amendments from 1 January 2018, the amendments did not have any impact on the financial position or performance of the Group.

- (d) Amendments to IAS 12 *International Tax Reform — Pillar Two Model Rules* introduce a mandatory temporary exception from the recognition and disclosure of deferred taxes arising from the implementation of the Pillar Two model rules published by the Organisation for Economic Co-operation and Development. The amendments also introduce disclosure requirements for the affected entities to help users of the financial statements better understand the entities' exposure to Pillar Two income taxes, including the disclosure of current tax related to Pillar Two income taxes separately in the periods when Pillar Two legislation is effective and the disclosure of known or reasonably estimable information of their exposure to Pillar Two income taxes in periods in which the legislation is enacted or substantively enacted but not yet in effect. Entities are required to disclose the information relating to their exposure to Pillar Two income taxes in annual periods beginning on or after 1 January 2023, but are not required to disclose such information for any interim periods ending on or before 31 December 2023. The Group has applied the amendments retrospectively. Since the Group did not fall within the scope of the Pillar Two model rules, the amendments did not have any impact to the Group.

### 3. OPERATING SEGMENT INFORMATION

Six months ended 30 June 2023 (Unaudited)	Proprietary products <i>RMB'000</i>	Distribution products <i>RMB'000</i>	Technical services <i>RMB'000</i>	Others <i>RMB'000</i>	Total <i>RMB'000</i>
External sales	193,868	399,365	103,325	4,145	700,703
Intersegment sales	54,641	—	—	4,343	58,984
Total	<u>248,509</u>	<u>399,365</u>	<u>103,325</u>	<u>8,488</u>	<u>759,687</u>
Elimination of intersegment sales					(58,984)
Segment revenue	193,868	399,365	103,325	4,145	700,703
Segment cost	74,100	214,915	54,562	1,519	345,096
Segment gross profit	119,768	184,450	48,763	2,626	355,607
Six months ended 30 June 2022 (Audited)	Proprietary products <i>RMB'000</i>	Distribution products <i>RMB'000</i>	Technical services <i>RMB'000</i>	Others <i>RMB'000</i>	Total <i>RMB'000</i>
External sales	141,991	338,657	89,708	7,518	577,874
Intersegment sales	80,844	—	—	70	80,914
Total	<u>222,835</u>	<u>338,657</u>	<u>89,708</u>	<u>7,588</u>	<u>658,788</u>
Elimination of intersegment sales					(80,914)
Segment revenue	141,991	338,657	89,708	7,518	577,874
Segment cost	59,153	182,278	46,441	8,761	296,633
Segment gross profit	82,838	156,379	43,267	(1,243)	281,241

## Geographical information

### (a) Revenue from external customers

	Six months ended 30 June	
	2023 (Unaudited) RMB'000	2022 (Audited) RMB'000
Greater China	556,024	453,427
Asia Pacific (excluding Greater China)	31,279	25,187
Germany	74,116	56,399
Europe (excluding Germany)	22,076	25,239
Americas (including Canada)	6,140	6,701
Oceania	7,121	7,283
Others	3,947	3,638
	<b>700,703</b>	<b>577,874</b>

The revenue information above is based on the locations of the customers.

### (b) Non-current assets

	30 June	31 December
	2023 (Unaudited) RMB'000	2022 (Audited) RMB'000
Greater China	109,269	116,233
Germany	17,987	17,723
Netherlands	1,259,034	1,197,055
	<b>1,386,290</b>	<b>1,331,011</b>

The non-current asset information above is presented based on the locations of the assets and excluded financial instruments and deferred tax assets.

## 4. REVENUE

An analysis of revenue is as follows:

### Revenue from contracts with customers

#### *Disaggregated revenue information*

Segments	Six months ended 30 June	
	2023 (Unaudited) RMB'000	2022 (Audited) RMB'000
<b>Types of goods or services</b>		
Sale of ophthalmic medical devices	337,863	274,509
Sale of ophthalmic medical consumables	255,370	206,139
After-sales services*	103,325	89,708
Others	4,145	7,518
Total revenue from contracts with customers	<u>700,703</u>	<u>577,874</u>
<b>Geographical markets**</b>		
Greater China	554,223	456,222
Germany	67,942	57,074
Netherlands	78,538	64,578
Total revenue from contracts with customers	<u>700,703</u>	<u>577,874</u>
<b>Timing of revenue recognition</b>		
Goods transferred at a point in time	595,739	483,630
Services transferred over time	104,964	94,244
Total revenue from contracts with customers	<u>700,703</u>	<u>577,874</u>

\* After-sales services include repair and maintenance services, which are either sold separately or bundled together with the sale of ophthalmic medical devices to customers.

\*\* Revenue is allocated by the geographical location of entities.

## 5. PROFIT/(LOSS) BEFORE TAX

The Group's profit/(loss) before tax is arrived at after charging/(crediting):

	<b>Six months ended 30 June</b>	
	<b>2023</b>	2022
	<b>(Unaudited)</b>	(Audited)
	<b>RMB'000</b>	RMB'000
Cost of inventories sold	<b>289,015</b>	241,431
Cost of services provided	<b>56,081</b>	55,202
Cost of sales	<b><u>345,096</u></b>	<u>296,633</u>
Depreciation of property, plant and equipment*	<b>8,001</b>	4,100
Depreciation of right-of-use assets*	<b>10,594</b>	9,518
Amortisation of intangible assets*	<b>18,323</b>	17,235
Research and development expenses	<b>26,105</b>	22,416
Lease payments not included in the measurement of lease liabilities	<b>311</b>	540
Listing expenses (including auditor's remuneration)	<b>—</b>	18,913
Employee benefit expenses (including directors' and chief executive's remuneration)**:		
Wages and salaries and pension scheme contributions	<b>169,610</b>	143,797
Foreign exchange (gains)/losses, net	<b>(7,337)</b>	84,599
(Reversal of impairment)/impairment of trade receivables, net	<b>(526)</b>	1,098
(Reversal of impairment)/impairment of contract assets, net	<b>(8)</b>	10
(Reversal of impairment)/impairment of other receivables, net	<b>(228)</b>	48
Write-down of inventories to net realisable value	<b>2,690</b>	1,868
Fair value (gains)/losses, net:		
Preferred shares	<b>—</b>	36,099
Derivative financial instruments	<b>—</b>	74
Financial assets at fair value through profit or loss	<b>(1,150)</b>	—
Loans at fair value through profit or loss	<b>—</b>	(61)
Bank interest income	<b>(2,953)</b>	(1,782)
Investment income from financial assets at fair value through profit or loss	<b>(578)</b>	—
(Gain)/loss on disposal of property, plant, and equipment	<b>(1)</b>	6

- \* Depreciation and amortisation are included in “Cost of sales”, “Selling and distribution expenses”, “Research and development expenses” and “Administrative expenses” in the interim condensed consolidated statement of profit or loss.
- \*\* Employee benefit expenses of approximately RMB48,467,000 (2022: RMB44,297,000) is included in “Cost of sales” in the interim condensed consolidated statement of profit or loss for the six months ended 30 June 2023. Employee benefit expenses of approximately RMB15,085,000 (2022: RMB10,139,000) is included in “Research and development expenses” in the interim condensed consolidated statement of profit or loss for the six months ended 30 June 2023.

## 6. INCOME TAX

### *Income tax for the Cayman Islands and the British Virgin Islands*

Pursuant to the rules and regulations of the Cayman Islands and the British Virgin Islands, the Group is not subject to any income tax in the Cayman Islands and the British Virgin Islands. As such, the operating results reported by the Company are not subject to any income tax.

### *Hong Kong profits tax*

Hong Kong profits tax has been provided at the two-tiered profits tax rates on the estimated assessable profits arising in Hong Kong. The first HKD2,000,000 of assessable profits are taxed at 8.25% and the remaining assessable profits are taxed at 16.5%. Taxes on profits assessable elsewhere have been calculated at the rates of tax prevailing in the countries or jurisdictions in which the Group operates.

### *Corporate income tax for Mainland China*

Under the Law of the PRC on Enterprise Income Tax (the “**EIT Law**”) and the Implementation Regulation of the EIT Law, the EIT rate for PRC subsidiaries is 25% unless those subsidiaries are subject to tax exemption as set out below.

The Group’s subsidiary, Wenzhou Gaus Raymond Photoelectric Technology Co., Ltd., was accredited as a “High and New Technology Enterprise” in 2020 for a term of three years, therefore the subsidiary was entitled to a preferential EIT rate of 15% for the six months ended 30 June 2023. “High and New Technology Enterprise” qualification is subject to review by the relevant tax authority in the PRC for every three years.



### *Income tax for other jurisdictions*

The Group's tax provision in respect of other jurisdictions has been calculated at the applicable tax rates in accordance with the prevailing practices of the jurisdictions in which the Group operates.

Subsidiaries established in Germany were subject to corporate income tax at the rate of 15.825%. Furthermore, subsidiaries established in Germany were also subject to trade tax at trade tax rates of 14.35% and 16.63%, depending on the locations of the respective subsidiaries.

From 1 January 2022, subsidiaries established in the Netherlands were subject to corporate income tax at the rate of 15% for taxable amount of EUR395,000 or less and at the rate of 25.8% for the portion exceeding EUR395,000. From 1 January 2023, the Dutch statutory tax rate remains at 25.8%, and the corporate income tax rate for taxable amount of EUR200,000 or less is 19%. Management expects that Teleon Holding B.V., a subsidiary of the Company, together with its Dutch subsidiaries should qualify for the innovation box. A reduced tax rate of 9% applies to activities covered by the innovation box, which provides tax relief to encourage innovative research. Qualifying profits earned from qualifying innovative activities are taxed at this special rate. Due to changes in law, the ruling with Dutch tax authorities has expired and will be renegotiated.

An analysis of the provision for tax in the financial statements is as follows:

	<b>Six months ended 30 June</b>	
	<b>2023</b>	2022
	<b>(Unaudited)</b>	(Audited)
	<b>RMB'000</b>	<b>RMB'000</b>
Current — Hong Kong	7,564	4,744
Current — Mainland China	32,712	19,166
Current — Other jurisdictions	11,104	6,909
Deferred	<u>(19,572)</u>	<u>(9,702)</u>
 Total tax charge for the period	 <u><b>31,808</b></u>	 <u>21,117</u>

A reconciliation of the tax expense applicable to profit/(loss) before tax at the statutory rate for the jurisdiction in which the Company and the majority of its subsidiaries are domiciled to the tax expense at the effective tax rate, is as follows:

	<b>Six months ended 30 June</b>	
	<b>2023</b>	2022
	<b>(Unaudited)</b>	(Audited)
	<b>RMB'000</b>	<b>RMB'000</b>
Profit/(loss) before tax	<u><b>142,229</b></u>	<u>(32,147)</u>
 Tax at the statutory tax rate	 <b>25,696</b>	 21,616
Lower tax rates for specific jurisdictions or enacted by local authority	<b>(5,169)</b>	(2,628)
Tax losses utilised from previous periods	<b>(964)</b>	(1,063)
Expenses not deductible for tax	<b>4,259</b>	779
Super Deduction for research and development expenses*	<b>(2,938)</b>	(2,986)
Unrecognised temporary differences and tax losses	<b>8,464</b>	5,910
Adjustments in respect of current tax of previous period	<b>1,465</b>	(583)
Other items	<u><b>995</b></u>	<u>72</u>
 Tax charge at the Group's effective rate	 <u><b>31,808</b></u>	 <u>21,117</u>

- \* According to the relevant laws and regulations promulgated by the State Council of the People's Republic of China that were effective from 2008 onwards, enterprises engaging in research and development activities were entitled to claim 150% of their research and development expenses so incurred as tax deductible expenses when determining their assessable profits for that year (“**Super Deduction**”). The State Taxation Administration of The People's Republic of China announced in September 2018 that enterprises engaging in research and development activities would be entitled to claim 175% of their research and development expenses as Super Deduction from 1 January 2019 to 31 December 2021. Starting from 1 January 2021, the rate of deduction for research and development expenses of manufacturing enterprises increased from 75% to 100%. For the enterprises entitled to the current weighted pre-tax deduction ratio of 75% for research and development expenses, such ratio is raised to 100% during the period from 1 October 2022 to 31 December 2022. On 26 March 2023, the Ministry of Finance of the People's Republic of China and State Taxation Administration jointly released the “Announcement No.7,” confirming that the deduction ratio is raised to 100% for all eligible companies, and would be implemented retroactively from 1 January 2023, with no end date. The Group has made its best estimate for the Super Deduction to be claimed for the Group's entities in ascertaining their assessable profits during the years of 2021 and 2022.

## **7. DIVIDENDS**

No dividends have been declared and paid by the Company for the six months ended 30 June 2023 (for the six months ended 30 June 2022: Nil).

## **8. EARNINGS/(LOSS) PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT**

The calculation of the basic earnings per share amounts is based on the profit/(loss) for the period attributable to ordinary equity holders of the parent, and the weighted average number of ordinary shares of 147,968,604 (2022: 94,146,939) in issue during the period, as adjusted to reflect the rights issue during the period.

The calculation of the diluted earnings per share amounts is based on the profit for the period attributable to ordinary equity holders of the parent. The weighted average number of ordinary shares used in the calculation is the number of ordinary shares in issue during the period, as used in the basic earnings per share calculation, and the weighted average number of ordinary shares assumed to have been issued at no consideration on the deemed conversion of all dilutive potential ordinary shares into ordinary shares within the validity period of the over-allotment option.

The calculations of basic and diluted earnings/(loss) per share are based on:

	<b>Six months ended 30 June</b>	
	<b>2023</b>	2022
	<b>(Unaudited)</b>	(Audited)
	<b>RMB'000</b>	RMB'000
<b>Earnings:</b>		
Profit/(loss) attributable to ordinary equity holders of the parent, used in the basic and diluted earnings/(loss) per share calculation	<b><u>111,296</u></b>	<u>(51,134)</u>
<b>Shares:</b>		
Weighted average number of ordinary shares in issue during the period, used in the basic earnings per share calculation	<b>147,969</b>	94,147
Effect of dilution — weighted average number of ordinary shares:		
Over-allotment option*	<u>108</u>	<u>—</u>
	<b><u>148,077</u></b>	<u>94,147</u>

- \* The Company grants the over-allotment option to the international underwriters, exercisable by the overall coordinators and the joint global coordinators at any time up to 30 days after the last date for the lodging of applications under the Hong Kong public offering, pursuant to which the Company may be required to allot and issue up to an aggregate of 1,960,200 additional shares representing no more than 15.0% of the initial offer shares, at the same price per offer share under the international offering. On 9 January 2023, the Company issued 35,500 ordinary shares for HKD51.40 per share due to the exercise of the over-allotment option. The Company was listed on the Main Board of the Stock Exchange on 12 December 2022, and the over-allotment option expired on 11 January 2023. The over-allotment option had dilution effect.

## 9. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	<b>30 June 2023 (Unaudited) RMB'000</b>	31 December 2022 (Audited) RMB'000
Value Investment Fund SP	<b><u>176,793</u></b>	<b><u>2,095</u></b>

The financial assets at fair value through profit or loss as at 30 June 2023 amounted to RMB176,793,000 (31 December 2022: RMB2,095,000) are the funds purchased from Future Vision Fund SPC and Alpha Generation Fund SPC with expected rate of return ranging from 2.5% to 4.5% per annum (31 December 2022: from 2.5% to 3.0% per annum). The funds were classified as financial assets at fair value through profit or loss as it was held for trading.

## 10. TRADE RECEIVABLES

	<b>30 June 2023 (Unaudited) RMB'000</b>	31 December 2022 (Audited) RMB'000
Trade receivables	<b>163,171</b>	171,696
Impairment	<b><u>(4,301)</u></b>	<u>(5,299)</u>
	<b><u>158,870</u></b>	<b><u>166,397</u></b>

The Group's trading terms with its customers are mainly on payment in advance, except for some transactions which are traded on credit. The credit period is generally one or three months. The Group seeks to maintain strict control over its outstanding receivables and has a credit control department to minimise credit risk. Overdue balances are reviewed regularly by senior management. In view of the aforementioned and the fact that the Group's trade receivables relate to a large number of diversified customers, there is no significant concentration of credit risk. The Group does not hold any collateral or other credit enhancements over its trade receivable balances. Trade receivables are non-interest-bearing.

An ageing analysis of the trade receivables as at the end of the Reporting Period, based on the invoice date and net of loss allowance, is as follows:

	<b>30 June 2023 (Unaudited) RMB'000</b>	31 December 2022 (Audited) RMB'000
Within 1 year	<b>136,801</b>	149,309
1 to 2 years	<b>17,959</b>	14,016
2 to 3 years	<b>3,693</b>	2,628
3 to 4 years	<b>380</b>	398
4 to 5 years	<b>37</b>	46
Over 5 years	<b>—</b>	—
	<b><u>158,870</u></b>	<b><u>166,397</u></b>

## 11. CASH AND CASH EQUIVALENTS

	<b>30 June 2023 (Unaudited) RMB'000</b>	31 December 2022 (Audited) RMB'000
Cash and bank balances	<b><u>642,505</u></b>	<b><u>721,523</u></b>

The Group's cash and cash equivalents were denominated in the following currencies:

	<b>30 June 2023 (Unaudited) '000</b>	31 December 2022 (Audited) '000
RMB	<b>421,709</b>	388,268
USD	<b>2,372</b>	13,479
EUR	<b>24,621</b>	24,054
HKD	<b>9,263</b>	68,126

The RMB is not freely convertible into other currencies, however, under Mainland China's Foreign Exchange Control Regulations and Administration of Settlement, and Sale and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for other currencies through banks authorised to conduct foreign exchange business.

Cash and cash equivalents earn interest at floating rates based on daily bank deposit rates. The bank balances are deposited with creditworthy banks with no recent history of default.

## 12. TRADE PAYABLES

An ageing analysis of the trade payables as at the end of each of the Reporting Period, based on the invoice date, is as follows:

	<b>30 June 2023 (Unaudited) RMB'000</b>	31 December 2022 (Audited) RMB'000
Within 3 months	<b>94,729</b>	65,816
3 to 6 months	<b>114</b>	607
6 months to 1 year	<b>943</b>	1,520
Over 1 year	<b>795</b>	760
	<b><u>96,581</u></b>	<u>68,703</u>

## 13. INTEREST-BEARING BANK AND OTHER BORROWINGS

	As at 30 June 2023		
	Effective interest rate (%)	Maturity	RMB'000
<b>Current</b>			
Bank loans — secured	<b>1.50–3.10</b>	<b>2024</b>	<b>49,600</b>
Senior facility loan — secured	<b>3.00–4.20</b>	<b>2024</b>	<b>464,376</b>
Vendor loan — secured	<b>7.00</b>	<b>2024</b>	<b>23,877</b>
			<b><u>537,853</u></b>
<b>Non-current</b>			
Vendor loan — secured	<b>7.00</b>	<b>2025</b>	<b>167,142</b>
			<b><u>167,142</u></b>

	As at 31 December 2022		
	Effective interest rate (%)	Maturity	<i>RMB'000</i>
<b>Current</b>			
Bank loans — secured	1.50–3.10	2023	45,287
Senior facility loan — secured	3.00–4.20	2023	<u>86,593</u>
			<u><u>131,880</u></u>
<b>Non-current</b>			
Senior facility loan — secured	3.15–4.20	2024	389,702
Vendor loan — secured	7.00	2024–2025	<u>180,006</u>
			<u><u>569,708</u></u>

## 14. SHARE CAPITAL

### Shares

	<b>30 June 2023 (Unaudited) <i>RMB'000</i></b>	31 December 2022 (Audited) <i>RMB'000</i>
Issued and fully paid:	<u><u>102</u></u>	<u><u>102</u></u>



A summary of movements in the Company's share capital is as follows:

	<b>Number of shares in issue</b>	<b>Share capital RMB'000</b>
At 1 January 2022 (Audited)	94,146,939	65
Conversion of preferred shares into ordinary shares (i)	46,405,930	32
Issuance of ordinary shares (ii)	7,382,000	5
	<hr/>	<hr/>
At 31 December 2022 and 1 January 2023	147,934,869	102
Issuance of ordinary shares (iii)	35,500	—
	<hr/>	<hr/>
At 30 June 2023 (Unaudited)	<u>147,970,369</u>	<u>102</u>

- (i) All convertible redeemable preferred shares were automatically converted into ordinary shares on an one for one basis upon the successful IPO of the Company on 12 December 2022. As a result, the financial liabilities for convertible redeemable preferred shares were derecognised and recorded as share capital and share premium.
- (ii) In connection with the Company's IPO on 12 December 2022, 7,382,000 new ordinary shares were issued at an offer price of HKD51.40 per share.
- (iii) The Company grants the over-allotment option to the international underwriters, exercisable by the overall coordinators and the joint global coordinators at any time up to 30 days after the last date for the lodging of applications under the Hong Kong public offering, pursuant to which the Company may be required to allot and issue up to an aggregate of 1,960,200 additional shares representing no more than 15.0% of the initial offer shares, at the same price per offer share under the international offering. On 9 January 2023, the Company issued 35,500 ordinary shares for HKD51.40 per share due to the exercise of the over-allotment option. Calculated at a nominal price of USD0.0001 per share, an additional share capital of RMB24.23 was added due to the exercise of over-allotment option.

## DEFINITIONS AND GLOSSARIES

In this announcement, the following expressions have the meanings set out below unless the context otherwise requires:

“Audit Committee”	the audit committee of the Company
“Board”	the board of Directors of the Company
“cataract”	a dense, cloudy area that forms in the lens of the eye which begins when proteins in the eye form clumps that prevent the lens from sending clear images to the retina
“CG Code”	the Corporate Governance Code as set out in Appendix 14 to the Listing Rules
“Chairman”	the chairman of the Board
“Chief Executive Officer”	the chief executive officer of the Company
“China” or “PRC”	the People’s Republic of China, but for the purpose of this announcement and for geographical reference only and except where the context requires otherwise, references herein to “China” and the “PRC” do not include Hong Kong, Macau and Taiwan
“Class III hospital”	a top-level hospital in China, as China’s hospitals are categorized as Class I hospitals, Class II hospitals and Class III hospitals according to, among other factors, the hospital’s size, technical level, medical equipment, management expertise and service quality, and Class III hospitals are at the highest level
“Company”	Gaush Meditech Ltd 高视医疗科技有限公司, an exempted company incorporated under the laws of the Cayman Islands with limited liability on November 1, 2017, the Share of which are listed on the Main Board of the Stock Exchange
“Director(s)”	the director(s) of the Company

“Distribution Products”	products of the brand partners which the Group distributes
“EUR” or “Euro”	the lawful currency of the European Union
“electrophysiological equipment”	electrophysiological equipment uses an objective and non-invasive diagnostic technique, which can evaluate visual disorder by measuring electrical signals produced by the visual system
“Geuder”	Geuder AG, a company established in Germany
“glaucoma”	a group of eye diseases that are usually characterized by progressive structural and functional changes of the optic nerve, which is caused by fluid building up in the front part of the eye
“Global Offering”	the Hong Kong Public Offering and the International Offering (both as defined in the Prospectus)
“Group”	the Company and all of its subsidiaries or, where the context so requires, in respect of the period before the Company became the holding company of its present subsidiaries, the businesses operated by such subsidiaries or their predecessors (as the case may be)
“HK\$” or “HKD”	Hong Kong dollars and cents respectively, the lawful currency of Hong Kong
“Hong Kong”	the Hong Kong Special Administrative Region of the PRC
“intraocular lens”	an artificial replacement for the lens of human eye removed during cataract surgery
“Listing”	the listing of the Shares on the Main Board of the Stock Exchange on December 12, 2022
“Listing Rules”	the Rules Governing the Listing of Securities on the Stock Exchange, as amended or supplemented from time to time

“Main Board”	the stock exchange (excluding the option market) operated by the Stock Exchange which is independent from and operates in parallel with the GEM of the Stock Exchange
“Model Code”	the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules
“OK-Lens”	orthokeratology lenses, also known as orthokeratology, is a non-surgical method to eliminate the refractive error of the eye and improve the naked vision by changing the geometry of the cornea within the pressure of the eyelids during sleep which is placed on the upper surface of the cornea when wearing
“Preferred Shares”	the convertible redeemable preferred shares of the Company, which were converted into Shares and recorded as share capital upon the Listing
“Proprietary Products”	products that the Group develops and manufactures
“Prospectus”	the prospectus of the Company dated November 30, 2022
“refractive error”	eye disorder caused by irregularity in the shape of the eye, which makes patient difficult for the eyes to focus images clearly
“R&D”	research and development
“Reporting Period”	for the six months ended June 30, 2023
“RMB”	the lawful currency of the PRC
“Roland”	Roland Consult Stasche & Finger GmbH, a limited liability company (Gesellschaft mit beschränkter Haftung) duly incorporated under the laws of Germany and founded on November 29, 1995 and an indirect subsidiary of the Company which it holds 80% equity interest
“SBM”	SBM Sistemi S.r.l., a company established in Italy

“Senior Facility Loan”	the secured loan granted by Credit Suisse and other lenders to Gaush Netherlands pursuant to a senior facility agreement of EUR75 million dated December 30, 2020 which will mature in 2024
“Share(s)”	ordinary shares in the share capital of the Company with a par value of US\$0.0001 each
“Shareholder(s)”	holder(s) of the Share(s)
“Stock Exchange” or “Hong Kong Stock Exchange”	The Stock Exchange of Hong Kong Limited
“subsidiary(ies)”	has the meaning ascribed thereto under section 15 of the Companies Ordinance of Hong Kong
“Teleon”	collectively, Teleon Holding B.V., Teleon Surgical B.V., Teleon IP B.V., Teleon Surgical Vertriebs GmbH and Teleon Surgical GmbH
“United States”	the United States of America, its territories, its possessions and all areas subject to its jurisdiction
“US dollars”, “USD” or “US\$”	United States dollars, the lawful currency of the United States
“vitreoretinal diseases”	diseases that develop from the back surface of the eye and the vitreous fluid around it, with the most representative vitreoretinal diseases being wet age-related macular degeneration (wAMD), diabetic macular edema (DME), retinal vein occlusion (RVO) and myopic choroidal neovascularization (mCNV)

“Wuxi Gaush Innovation”

Gaoshi Innovation Technology Co., Ltd\* (高視創新科技有限公司), a company with limited liability incorporated under the laws of the PRC on February 15, 2023 and an indirect wholly-owned subsidiary of the Company

“%”

per cent

By order of the Board  
**Gaush Meditech Ltd**  
**Mr. Gao Tieta**  
*Chairman and Executive Director*

Hong Kong, August 24, 2023

*As of the date of this announcement, the Board comprises Mr. Gao Tieta as Chairman and executive Director, Mr. Liu Xinwei, Mr. Zhao Xinli and Mr. Zhang Jianjun as executive Directors, Dr. David Guowei Wang and Mr. Shi Long as non-executive Directors, and Mr. Feng Xin, Mr. Wang Li-Shin and Mr. Chan Fan Shing as independent non-executive Directors.*

\* *For identification purpose only*