

2023

INTERIM REPORT



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联华超市股份有限公司

LIANHUA SUPERMARKET HOLDINGS CO.,LTD.

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Directors

Executive Director

Mr. Chong Xiao-bing

Non-executive Directors

Mr. Pu Shao-hua (*Chairman*)

Mr. Shi Xiao-long (*Vice Chairman*)

Mr. Xu Pan-hua (Retired on 15 June 2023)

Ms. Hu Xiao

Ms. Zhang Shen-yu

Mr. Dong Xiao-chun

Mr. Wong Tak Hung

Independent Non-executive Directors

Mr. Xia Da-wei

Mr. Lee Kwok Ming, Don

Mr. Chen Wei

Mr. Zhao Xin-sheng

Board Committees

Audit Committee

Mr. Lee Kwok Ming, Don (*Chairman*)

Mr. Xia Da-wei

Mr. Zhao Xin-sheng

Mr. Dong Xiao-chun

Remuneration and Appraisal Committee

Mr. Xia Da-wei (*Chairman*)

Mr. Shi Xiao-long

Mr. Chen Wei

Mr. Zhao Xin-sheng

Strategic Committee

Mr. Pu Shao-hua (*Chairman*)

Mr. Shi Xiao-long

Mr. Xu Pan-hua (Retired on 15 June 2023)

Ms. Hu Xiao

Mr. Chong Xiao-bing

Ms. Zhang Shen-yu

Nomination Committee

Mr. Pu Shao-hua (*Chairman*)

Mr. Chen Wei

Mr. Xia Da-wei

Mr. Zhao Xin-sheng

Environmental, Social and Governance (ESG) Committee

Mr. Chong Xiao-bing (*Chairman*)

Ms. Zhang Shen-yu

Mr. Lee Kwok Ming, Don

Mr. Chen Wei

Supervisors

Mr. Li Feng (*Chairman*)

Ms. Tang Hao

Ms. Tian Ying-jie (Retired on 15 June 2023)

Mr. Luo Yang-hong

Joint Company Secretaries

Ms. Xu Xiao-yi

Ms. Leung Shui Bing (Resigned on 2 July 2023)

Authorized Representatives

Mr. Chong Xiao-bing

Ms. Xu Xiao-yi

International Auditor

Deloitte Touche Tohmatsu

Registered Public Interest Entity Auditors

Legal Advisors to the Company

As to Hong Kong laws

Baker & McKenzie

As to People's Republic of China ("PRC") laws

Grandall Law Firm (Shanghai)

Investors and Media Relations Consultant

Christensen China Limited



Principal Bankers

Industrial and Commercial Bank of China
Pudong Development Bank
China Merchants Bank

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Share Information

Listing Place

The Stock Exchange of Hong Kong Limited
("Stock Exchange" or "SEHK")

Listing Date

27 June 2003

SEHK Stock Code

980

Number of H Shares Issued

372,600,000 H shares

Financial Year-end Date

31 December



Management Discussion and Analysis

Operating Environment

In the first half of 2023, China's macro-economy stabilized and picked up, with its Gross Domestic Product (GDP) arriving at approximately RMB59.3 trillion, representing a year-on-year growth of 5.5%, while the pace of recovery varied from sector to sector. During the period, the Ministry of Commerce of China meticulously implemented its strategic deployment which prioritized the restoration and promotion of consumption by organizing a series of activities under the theme of the "Year of Consumption Enhancement 2023", aiming to restore and promote consumption in cooperation with all the relevant parties. However, as it takes time for the recuperating macro-economy to conduct its sway on the improvement in employment and income of the residents, there is still room for further release of their power of and confidence in consumption. Particularly, the catering industry, which suffered relatively larger losses previously, benefited from the recovery of the offline consumption and achieved positive growth, while the supermarket and retail sector met with a decline in sales due to intensified competition in the channel. In the first half of 2023, among the retailers on or above the limit, retail sales in convenience stores increased by 8.2% year on year, while that in supermarkets decreased by 0.4% year on year.

Financial Review

Revenue

During the period under review, the Group's revenue was approximately RMB11,772 million, representing a year-on-year decrease of approximately RMB1,813 million, or approximately 13.3%. During the static control and management period of the pandemic in Shanghai and surrounding areas in the corresponding period of last year, the Group actively organized forces and took measures to ensure supply, and the sales for ensuring supplies contributed more than RMB1 billion to the current sales. During the period under review, due to the slow recovery of the supermarket industry after the pandemic, the number of store visitors decreased compared with that before the pandemic. At the same time, due to the impact of the pandemic at the beginning of the year on the peak-sale season of the Spring Festival, the revenue decreased year on year.

Gross Profit

During the period under review, the Group's gross profit was approximately RMB1,487 million, representing a year-on-year decrease of approximately RMB312 million, or approximately 17.3%. The overall gross profit margin of the Group was approximately 12.63%, representing a decrease of approximately 0.61 percentage point as compared with the gross profit margin of 13.24% for the corresponding period of last year, which was mainly due to the low loss of fresh produce in which the sales for ensuring commodities supply accounted for a large proportion in the same period last year.

Other Revenue

During the period under review, the Group's other revenue was approximately RMB1,040 million, representing a year-on-year increase of approximately RMB29 million, or approximately 2.8%. During the period under review, the Group actively carried out merchant solicitation after the pandemic while optimizing and adjusting the layout of shops. The occupancy rate of shops has been gradually increasing, and our revenue from merchant solicitation increased by approximately RMB54 million compared with the same period last year. In addition, due to the decline in revenue, related income from suppliers decreased by approximately RMB24 million compared with the same period last year.

Other Income and Other Gains and Losses

During the period under review, the Group's other income and other gains and losses amounted to approximately RMB257 million, representing a year-on-year increase of approximately RMB41 million, or approximately 18.8%. During the period under review, the Group's interest income and the income of wealth management products and other funds increased by approximately RMB42 million year on year.

Distribution and Selling Expenses

During the period under review, the Group's distribution and selling expenses amounted to approximately RMB2,181 million, representing a year-on-year decrease of approximately RMB141 million, or approximately 6.1%. The Group continued to strengthen comprehensive budget management and standardised control over the entire process of expenses in all business sectors, and the operation expenses continued to decline. Distribution and selling expenses accounted for approximately 18.53% of revenue, representing a year-on-year increase of approximately 1.44 percentage points.

Administrative Expenses

During the period under review, the Group's administrative expenses amounted to approximately RMB398 million, representing a year-on-year increase of approximately RMB21 million, or approximately 5.5%. Administrative expenses accounted for approximately 3.38% of revenue, representing a year-on-year increase of approximately 0.60 percentage point.

Other Expenses

During the period under review, the Group's other expenses amounted to approximately RMB2 million, representing a year-on-year decrease of approximately RMB26 million, or approximately 94.4%. In the same period last year, an impairment provision was made due to the closure plan of certain stores, and there was no such expenditure during the period under review.

Share of Results of Associates

During the period under review, the Group's share of losses of associates amounted to approximately RMB76 million, representing a year-on-year increase in losses of approximately RMB53 million. During the period under review, Shanghai Carhua Supermarket Co., Ltd., an associate of the Group, recorded a loss of approximately RMB175 million, mainly due to the provision for impairment of assets related to store closures and various compensation payments. The Group recognised an investment loss of approximately RMB79 million on a basis of proportion of investment, representing a year-on-year increase in investment loss of approximately RMB57 million.

Profit before Tax

During the period under review, the Group's profit before tax amounted to approximately RMB9 million, representing a year-on-year decrease in profit of approximately RMB122 million.

Income Tax

During the period under review, the Group's income tax expense was approximately RMB80 million, representing a year-on-year increase of approximately RMB10 million.

Loss Attributable to Shareholders of the Company

During the period under review, the Group's loss attributable to shareholders of the Company (the "Shareholder(s)") amounted to approximately RMB116,461 thousand, representing a year-on-year decrease in profit of approximately RMB130,865 thousand. During the period under review, the net loss rate was approximately 0.99%. Based on the 1,119.6 million shares issued by the Company, the basic loss per share was approximately RMB0.10.

Liquidity and Financial Resources

As at 30 June 2023, the Group's cash and cash equivalents and term deposits amounted to approximately RMB8,159,919 thousand. During the period under review, the net inflow of the Group's cash and cash equivalents and term deposits amounted to approximately RMB569,289 thousand, which was mainly the cash inflows from operating activities.

For the six months ended 30 June 2023, the accounts payable turnover period of the Group was 58 days, and the inventory turnover period was approximately 43 days.

During the period under review, the Group did not use any financial instrument for hedging purposes. As at 30 June 2023, there were no arbitrage financial instruments in issue by the Group.



Gearing Ratio

As at 30 June 2023, the gearing ratio of the Group (the gearing ratio is calculated by dividing total interest-bearing liabilities by total equity) was 0.0% (31 December 2022: 0.0%).

Business Review of Each Retail Business

Hypermarkets

During the period under review, the revenue of the hypermarket segment amounted to approximately RMB5,251 million, representing a year-on-year decrease of approximately RMB1,892 million, or 26.5%, and accounting for approximately 44.6% to the Group's revenue. Due to the impact of guaranteed supply and sales in the corresponding period of last year and the closure of certain outlets because of the expiration of the leases during the period under review, the revenue decreased year on year.

During the period under review, the hypermarket segment recorded a gross profit of approximately RMB733 million, representing a year-on-year decrease of approximately RMB223 million. Gross profit margin increased by approximately 0.58 percentage point year on year to 13.96%. During the period under review, the layout of product categories was adjusted and investment in marketing and promotion optimized, resulting in an increase in gross profit margin. Benefiting from the increase in the store occupancy rate due to the adjustment of outlets and the layout of stores, the rental income of hypermarkets was approximately RMB184 million, representing a year-on-year increase of approximately RMB24 million. During the period under review, the hypermarkets recorded a comprehensive income of approximately RMB1,523 million, a year-on-year decrease of approximately RMB210 million, and the consolidated income margin increased by 4.74 percentage points year on year.

During the period under review, the aggregate of distribution and selling expenses and administrative expenses of the hypermarket segment amounted to approximately RMB1,319 million, representing a year-on-year decrease of approximately RMB147 million. The rationalization of outlets and the whole-process standardized process helped to effectively reduce operating expenses. The hypermarket segment recorded an operating profit of approximately RMB122 million, representing a year-on-year decrease of approximately RMB18 million. Operating profit margin increased by 0.37 percentage point year on year to 2.33%.

	As at 30 June	
	2023	2022
Gross Profit Margin (%)	13.96	13.38
Consolidated Income Margin (%)	29.00	24.26
Operating Profit Margin (%)	2.33	1.96

Supermarkets

During the period under review, the supermarket segment targeted fresh food supermarkets in selected communities, and strived to increase customer adhesion by focusing on community services and enriching marketing activities in line with consumer needs. The supermarket segment recorded a revenue of approximately RMB5,650 million, representing an increase of approximately RMB97 million or approximately 1.8% year on year, and accounting for approximately 48.0% of the Group's revenue.

During the period under review, the supermarket segment recorded a gross profit of approximately RMB659 million, representing a year-on-year decrease of approximately RMB96 million or 12.7%. During the period under review, the loss of fresh produce in the supermarket segment increased while the efforts made in marketing and promotion activities were stepped up, and the gross profit margin decreased by 1.94 percentage points year on year to 11.66%. The Group developed the merchant solicitation business in the supermarket segment to reduce the vacancy rate, and the rental income was approximately RMB50 million, an increase of approximately RMB30 million or 146.5% year on year. During the period under review, the supermarket segment recorded a consolidated income of approximately RMB1,109 million, representing a decrease of approximately RMB51 million year on year. The consolidated income margin decreased by 1.25 percentage points year on year.

During the period under review, the supermarket segment recorded an operating profit of approximately RMB65 million, representing a decrease of approximately RMB59 million year on year. The operating profit margin decreased by 1.08 percentage points to approximately 1.15%.

	As at 30 June	
	2023	2022
Gross Profit Margin (%)	11.66	13.60
Consolidated Income Margin (%)	19.63	20.88
Operating Profit Margin (%)	1.15	2.23

Convenience stores

During the period under review, the convenience store segment focused on strengthening the fresh produce function of stores and opening up the circulation link of cold chain products to speed up the refresh rate. During the epidemic period in the same period last year, the convenience store segment in Shanghai was under prevention and control and closed for a long time, and the income was affected to a certain extent. The convenience store segment recorded a revenue of approximately RMB823 million, representing an increase of approximately RMB118 million or approximately 16.7% year on year, and accounting for approximately 7.0% of the Group's revenue.

During the period under review, the convenience store segment recorded a gross profit of approximately RMB84 million, basically the same as the same period last year. Affected by the lower gross profit of fresh produce and the increase in marketing and promotional activities, the gross profit margin decreased by 1.67 percentage points to 10.26%. The convenience store segment recorded a consolidated income of approximately RMB120 million, representing a year-on-year increase of approximately RMB5 million, and the consolidated income margin decreased by 1.66 percentage points year on year to 14.59%.

During the period under review, the operating loss of the convenience store segment was approximately RMB5 million, representing a year-on-year decrease in losses of approximately RMB7 million from the same period of last year, and the operating profit margin increased by 1.09 percentage points to -0.65%.

	As at 30 June	
	2023	2022
Gross Profit Margin (%)	10.26	11.93
Consolidated Income Margin (%)	14.59	16.25
Operating Profit Margin (%)	-0.65	-1.74



Capital Structure

As at 30 June 2023, the Group's cash and cash equivalents were mainly held in Renminbi. The Group had no other bank borrowings.

During the period under review, the equity attributable to owners of the Group decreased from approximately RMB863,443 thousand to approximately RMB746,982 thousand, which was primarily due to the loss attributable to owners of the Group of approximately RMB116,461 thousand recorded in the period.

Details of the Group's Pledged Assets

As at 30 June 2023, the Group did not pledge any assets.

Foreign Exchange Risks

Most of the incomes and expenditures of the Group are denominated in Renminbi. During the period under review, the Group did not experience any material difficulties or negative effects on its operations or liquidity as a result of fluctuation in exchange rates. The Group neither entered into any agreements nor purchased any financial instruments to hedge its foreign exchange risk. The directors of the Company (the "Directors") believe that the Group is able to meet its foreign exchange demands.

Share Capital

As at 30 June 2023, the issued share capital of the Company was as follows:

Class of Shares Issued	Number of	
	Shares	Percentage
Domestic Shares	715,397,400	63.90
Unlisted Foreign Shares	31,602,600	2.82
H Shares	372,600,000	33.28
Total	1,119,600,000	100.00

Contingent Liabilities

As at 30 June 2023, the Group did not have any material contingent liabilities.

Segment Transformation and Improvement

During the period under review, the Group maintained its focus on the core regions while striving to expand the accomplishment of its transformation, landing milestone breakthroughs in both the transformation of its hypermarkets and iterative innovation of its supermarkets. In the first half of 2023, the two of our major business segments, i.e. the hypermarkets and supermarkets, continued to lock in advantageous network resources in the region which, coupled with the accelerated rollout of closely-franchised stores, resulted in steady progress in the opening of new stores and renewal of existing stores. In the first half of 2023, the Group opened a total of 141 new stores, including 46 directly-operated stores and 95 franchised stores. Among the newly opened stores, 97 were located in the Yangtze River Delta, accounting for 68.79% of the total. On the other hand, the Group adapted to the changes in the market environment, and continued to prudently streamline its stores and improve the overall quality of its physical outlets by shutting down 131 stores, including 33 directly-operated stores and 98 franchised stores.

During the period under review, our hypermarkets accelerated their paces of transformation and determined the direction known as “miniaturization of hypermarket” featuring streamlined manpower and carefully-selected categories to create “small and gorgeous” Hypermarkets 2.0 with a full range of product offerings catering to people’s daily life. By strengthening brand building, we used high-quality chain stores as the engine to drive the adjustment of the merchant zone, with increased proportion of famous brand names, thereby significantly improving customer flow and operational stability. By reorganizing the structure of room-temperature commodities and introducing fresh food sections, together with packaged fruits and vegetables, a complete range of fresh commodities including aquatic products, pork, beef and mutton, poultry, groceries and pre-prepared dishes, the Group strove to create an integrated community support center to meet the needs of local consumers for their daily lives.

During the period under review, our supermarkets continued their innovation in business transformation by introducing Supermarket 3.0, which is positioned as a selected community-based fresh food supermarket, representing a new round of iteration and experimentation in Lianhua’s transformation. We have not only adjusted the product list in accordance with the sales results, but also updated the key categories with whole new products introduced. Our Super Partnership Stores (Food Market Model) further optimized the supermarket partnership mechanism by benefiting, delegating and empowering our partners to ignite their enthusiasm, while adjusting the layout of the supermarkets and focusing on operational results enhancement.

During the period under review, our closely-franchised outlet network was also transformed in an orderly manner. After a series of iterative developments, our closely-franchised model has experienced orderly adjustments in key aspects such as hardware upgrading, image renovation, layout adjustment and merchandise structure optimization. Through the optimization of the merchandise supply chain and empowerment of management experience, the core competitiveness of our closely-franchised stores has been significantly enhanced, with our outlet development model growing more and more sophisticated.

In the first half of 2023, China’s consumer market recovered moderately, while the pace of recovery of the supermarket sector was much slower than that of the overall consumption. During the period under review, the Group continued its exploration and innovation whereby, on the one hand, we actively restructured and innovated the existing business segments, and on the other hand, we proactively stepped up the deployment of new stores by developing potential stores in the city, filling in the gaps in the high-quality vacant areas, and fostering capable franchised stores in other provinces and cities. As at 30 June 2023, the Group had a total of 3,362 stores, with approximately 84.47% of them located in Eastern China.



	Hypermarkets	Supermarkets	Convenience Stores	Total
Direct operation	131	798	341	1,270
Franchise operation	–	1,525	567	2,092
Total	131	2,323	908	3,362

Note: Data as at 30 June 2023.

Category Optimization

During the period under review, the Group focused on category optimization and continued to enhance the competitiveness of its products, brands, categories and displays by accelerating product turnover, optimizing product mix and upgrading brand quality. Taking into account the changes in customers' shopping preference, we assiduously explored new products through various channels, digging for advantageous hot-sellers, and rapid introduced missing items and social media celebrated brands. To cater to the preferences of young customers, we have accelerated the changes in the categories of imported products and introduction of new products, while exploring co-branded operation, aiming to enhance the creativity and freshness of our products. We enhanced our support to the strategic categories by focusing on the development of our own proprietary products, and clarified the price grades of our own products against comparable brands, so as to provide our customers with a genuine value-for-money experience and reshape the competitiveness of our own proprietary products in the market. We continued to promote the construction of our fresh food bases by closely monitoring seasonal products, re-launching major single products, emphasizing new products and promoting processed products. We also continuously polished and enriched the bakery and short-term fresh food category to make up for the lack thereof.

System Upgrade

During the period under review, the Group continued to enhance its digitization efficiency and accelerated the iteration and improvement of its digital system. In 2023, after a prudent analysis of the existing business systems and requirements, the Group identified four major modules, namely enhancement of merchandise digitization, optimization of internal supply chain, integration of logistics system and upgrade of financial digitization system, as key tasks for implementation of its digital transformation project in 2023. The Group used digital tools to empower its daily inspections and improve the efficiency of store operation and management; our central warehouse system has go through the survey and confirmation process of automatic replenishment requirements, with an automatic replenishment model as well as replenishment parameters and specifications, and system processes and rules established, laying a solid foundation for the pilot implementation of centralized automatic replenishment at the headquarters in the second half of the year; in terms of the upgrade of the financial system, we have optimized and improved the business-finance middle office from the perspective of the business-finance integration, aiming to achieve closed-loop management of the entire financial control process.

Employment, Training and Development

As at 30 June 2023, the Group had a total of 26,749 employees, a decrease of 1,952 employees during the period under review and staff costs amounted to approximately RMB1,127,909 thousand.

During the period under review, the Group further consolidated the overall organizational structure of its headquarters while continuing to focus on business operations, optimizing its internal core business processes and continuously enhancing its operational and management efficiency. The Group further strengthened the centralization advantages of its headquarters by putting regional investment promotion and finance functions under the unified management of the headquarters; we have optimized the functions of the management structure and adjusted the overall structure of the Food and General Merchandise Business Division; strengthened the staffing structure and continued to build a service-oriented and high-performance headquarters; and further optimized the frontline processes, streamlined operations and enhanced the operational efficiency of the stores by leveraging on the measures of the ongoing transformation of the digitalized stores. The Group constantly optimized the staffing standards of its hypermarkets and supermarkets, and continued to increase the proportion of flexible workers, aiming to achieve the objectives of improving manpower efficiency and lowering the labor cost rate.

During the period under review, the Group introduced the contract-based management for core positions which featured dynamic adjustments to the staffing level, aiming to place the suitable and capable candidates in the right positions. We continuously optimized the incentive system for superior performance and fully implemented the system across the Group, aiming to create value, share value and achieve a win-win outcome together with our employees. We have optimized the remuneration management system for front-line employees in stores and deepened the operation of our partnership mechanism by activating multi-modal iteration of our partners, i.e. introducing new partners in the fresh produce category while expanding the scope of partnership, aiming to strengthen our ability to open up new sources of income and cut down on expenses; we also tried out a new management mode known as store consignment, which will help us improve operating performance through the separation of ownership and operation rights. We also optimized the compensation assessment and incentive system for our staff in stores, aiming to enhance the income of our frontline staff. We further deepened the business model transformation by steadily advancing the implementation of our strategic projects, and setting up the Company's key project assessment program to encourage our managers and employees to share and achieve their goals together.



During the period under review, the Group increased its investment in talent acquisition and cultivation. By leveraging its advantages in coordination, the Group has established a platform for the exchange and sharing of talent recruitment information and gradually achieved a balanced allocation of surplus human resources to meet the shortfall among its subordinate enterprises; we insisted on recruitment of management trainees for our stores and headquarters, which will lay a solid foundation for the back-up of core positions at our headquarters and frontline stores; we selected young talents to participate in specialized training and development programs and projects, aiming to empower and cultivate them; we insisted on the post rotation mechanism, and determinedly appointed those who rendered outstanding performance in the appraisal, so as to accelerate the buildup of young managers; we conducted in-depth investigation into the reserve of management of our subordinate enterprises to overcome the challenges we faced together and gradually reshaped a new talent echelon, aiming to optimize our whole-chain cultivation approach covering “selection, cultivation, utilization, and retention”.

Overall Marketing Capability Enhancement

During the period under review, the Group endeavored to consolidate resources from various parties to increase the Group’s brand influence and enhance the overall performance of its marketing and promotion activities. In the first half of 2023, the Group launched thematic marketing campaigns such as the “20th Anniversary of Bailian” (百聯二十周年慶), “May 5th Shopping Carnival” (五五購物節), “Lighting Up Dream Dinner (Season 4)” (點亮夢想晚餐(第四季)), and “New Product Showcase in Central Store” (中環店新品推薦會) to tap into the different needs of various types of consumers in respect of the scenarios, categories and promotion methods, with a view to refining and expanding the operational mindset. The brand exposure and reputation of Lianhua was strengthened by linking up with Bailian Omni-channel, posting invitations through various platforms of self-media and communities, and attracting traffic through social hotspots and online and offline interaction. The number of readers of hot topics exceeded 1,000,000, and the exposure of the brand’s media communication exceeded 69,550,000 with an increasing number of consumers perceiving Lianhua’s new products, gaining a better understanding of and developing a greater affinity for the Lianhua brand.

Development and Merchant Solicitation Guarantee

During the period under review, the Group maintained its existing outlets scale and continued to improve its store transformation model. On the basis of sorting out the overall network footprint and stabilizing its scale, the Group has reshaped its network layout to focus on creating a “15-minute community living circle” around market gaps. The Group has innovated its store expansion approach by creating the sixth Fresh Living (生活鮮) store, perfecting the Chongming village store (崇明鄉村店) model, piloting medium-sized supermarkets, and continuing to replicate and iterate on the close-knit franchise model. During the period under review, the Group proactively launched its merchant solicitation business while optimizing and adjusting the layout of the stores, the merchants’ occupancy rate gradually increased, and the revenue from merchant solicitation increased by 29% as compared with the pandemic period in 2022.

Internal Supply Chain Optimization

During the period under review, the Group strengthened its internal supply chain construction and enhanced its logistics arrival and fill rate. The supply chain coordination platform clarified demand, visualized inventory and orders, and enhanced the operation and fulfillment capability of home delivery products. The Group has adopted optimized order allocation and volume collection methods for seasonal switching of core merchandise, adjusted the new products introduction status, tracked the missing core merchandise, and optimized the automatic replenishment system in stores to enhance the arrival and fill rate. The Group optimized its inventory management methods, established inventory clearance practices, sorted out the inventory of the Jiangqiao logistics warehouse and each segment, and carried out inventory clearance based on the life cycle of commodities to shorten the inventory turnover cycle.

Strategy and Planning

Looking ahead to the second half of 2023, the outlook for global economic recovery remains bleak, monetary policies in developed economies are expected to continue to tighten, and China’s economic development faces various external challenges. Nevertheless, China’s economy is characterized by strong resilience, great potential and vitality, and its long-term positive fundamentals have not changed. Driven by policies to promote consumption, infrastructure and investment in high-tech industries, China’s economy is expected to remain within a reasonable range.

In the second half of 2023, the Group will continue to build the upgrade model of the supermarket segment 2.0, and to replicate the Supermarket 3.0 iterative process to enhance the overall performance of the Company by adopting a store-by-store, step-by-step transformation strategy around the 15-minute community living circle. At the same time, targeting the essential needs and lifestyles of the living circle and family life consumption, we will reorganize the commodities, and fully launch the pilot project of selected supermarkets to form the precise commodity planning and category organization capability of different segments; in terms of the four major scenes around fresh food, namely, baking, light baked goods, deli pasta, and the fruit island, to form a solid module of the successful experience and mode, according to the existing store items and conditions of the business circle, to carry out targeted local empowerment; in terms of marketing, to identify the positioning of the future consumers of Lianhua brand, and to change from the single price marketing system into a bidirectional mode of content operation plus experience for the layout of the marketing operation in a one-stop store.



In the second half of 2023, the Group will focus on category optimization of the ambient supply chain, and combine horizontal and vertical efforts to reshape the category structure of its main segments by focusing on new products, imported products and its own products. At the same time, the Group will strengthen the fresh food supply chain, reduce procurement costs through internal and external integration, enhance self-operating capability through store system empowerment, integrate marketing resources, highlight the selection of seasonal, landmark and pop-up products, and enhance brand exposure. In terms of procurement process, through the adjustment of procurement organization, re-engineering of procurement process, establishment of the 3R department to connect with the latest market dynamics, and piloting the full life cycle management of shopping districts, we have established a highly efficient, convenient, economical, reliable and energetic supply chain network system, and through automatic replenishment to enhance competitiveness to build up the corporate barriers and improve the competitiveness of Lianhua.

In the second half of 2023, the Group will definitely focus on the three aspects of “loss reversal, high-quality development, organization and talent” as its “top priority”. The Group will focus on improving business efficiency, reducing costs and increasing efficiency, deepening the “loss reversal and restructuring” plan, optimizing and adjusting the management structure of the headquarters, focusing on the development and restructuring of a number of stores and regions, and closing down stores and regions that have suffered losses for a long period of time. In terms of merchant solicitation, the Group will push forward the development of grid-like network, enhance the coverage of store services, and at the same time increase the proportion of branded merchants, in order to strive for the return of the vacancy rate to the pre-epidemic level by the end of the year.

In the second half of 2023, the Group will continue to leverage the digitalization empowerment to push forward the implementation of the four key projects of digital transformation in 2023, complete the system pilot of merchandise digitization enhancement and internal supply chain optimization project, accomplish the integration of logistics WMS system and financial system upgrade project, and push forward the implementation of the data governance and data platform construction project in Lianhua. Through system upgrading, process optimization and digital empowerment, an efficient, convenient, economical, reliable and dynamic supply chain network system has been established to facilitate the Group’s high-quality development and sustainable growth. In terms of manpower, the Group will increase the number of piece-rate workers and improve manpower efficiency through flexible employment. The Group will strengthen its talent pool through organizational consolidation and streamlining of the positions, and realize the plan of strengthening the talent pool of Lianhua through contractual management and transparent appraisal.

In this regard, in the second half of 2023, the Group will adhere to the annual work focus of “3+1: business transformation and upgrading, category optimization, system upgrade, and talent development and incentives”, deepen its business development strategy, focus on business efficiency enhancement, and implement detailed measures to ensure the implementation of the five major support and guarantee systems, namely, “development and merchant solicitation guarantee”, “internal supply chain optimization”, “overall marketing capability enhancement”, “comprehensive budget management and management efficiency enhancement”, and “headquarter capacity and strong execution guarantee”, so as to ensure that the strategies are put into practice, the objectives are translated into actions, and the output is achieved at a high level of quality, thereby realizing breakthroughs in the overall performance of the Group.

Future Plans for Material Investments or Capital Assets

As at the date of this interim report, Hangzhou Lianhua Huashang Group Co., Ltd., a subsidiary of the Company, planned to enter into a new agreement with Shanghai Securities Co., Ltd. (上海證券有限責任公司) to renew the transactions in relation to the investment and wealth management cooperation. It is expected that the maximum daily investment balance will not exceed RMB1.4 billion. Such proposed material investment is still in the process of discussion and the relevant terms are subject to further negotiation. Details of which please refer to the announcement of the Company dated 7 September 2023.

Save as disclosed above, there were no other plans for material investments or capital assets as at the date of this interim report.

Disclosure of Interests

Directors, Supervisors and Chief Executive of the Company

As at 30 June 2023, none of the Directors, supervisors or chief executive of the Company had any interests or short positions in the shares, underlying shares and/or debentures (as the case may be) of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including any interests and short positions which they are regarded or deemed to have under such provisions of the SFO), or which were required, pursuant to section 352 of the SFO, to be entered in the register referred to therein, or which were required to be notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules").

Substantial Shareholders of the Company

So far as the Directors are aware, as at 30 June 2023, the following persons (not being a Director, chief executive or supervisor of the Company) had interests in the shares of the Company as recorded in the register required to be kept under section 336 of the SFO:

Name of Shareholders	Class of shares	No. of domestic shares/unlisted foreign shares/H shares	Approximate percentage of total voting rights of the Company	Approximate percentage of voting rights of domestic shares and unlisted foreign shares	Approximate percentage of voting rights of H shares	Capacity of Interest
Shanghai Bailian Group Co., Limited (Note 1)	domestic shares	224,208,000	20.03%	30.01%	—	Beneficial owner
Alibaba Group Holding Limited (Note 2)	domestic shares	201,528,000	18.00%	26.98%	—	Interest of corporation controlled
Taobao Holding Limited (Note 2)	domestic shares	201,528,000	18.00%	26.98%	—	Interest of corporation controlled
Taobao China Holding Limited (Note 2)	domestic shares	201,528,000	18.00%	26.98%	—	Interest of corporation controlled
Taobao (China) Software Co., Ltd. (Note 2)	domestic shares	201,528,000	18.00%	26.98%	—	Interest of corporation controlled
Alibaba (China) Technology Co., Ltd. (Note 2)	domestic shares	201,528,000	18.00%	26.98%	—	Beneficial owner
Bailian Group Co., Ltd. (Note 1)	domestic shares	513,869,400	45.90%	68.79%	—	Beneficial owner/Interest of corporation controlled
China Galaxy International Asset Management (Hong Kong) Co., Limited (Note 3)	H shares	54,588,000(L)	4.88%	—	14.65%(L)	Investment manager
China Galaxy International SPC (acting for and on behalf of China Galaxy Value Fund I SP) (Note 3)	H shares	54,588,000(L)	4.88%	—	14.65%(L)	Interest of corporation controlled
Xu Zi-zuo	H shares	53,357,000(L)	4.77%	—	14.32%(L)	Beneficial owner
Coronation Global Fund Managers (Ireland) Ltd.	H shares	37,130,454(L)	3.32%	—	9.97%(L)	Investment manager
Julius Baer International Equity Fund	H shares	12,191,558(L)	1.09%	—	5.89%(L)	Beneficial owner

(L) = Long position

(S) = Short position

(P) = Lending pool

Notes:

1. As at 30 June 2023, Bailian Group Co., Ltd. (“Bailian Group”) directly and indirectly holds approximately 53.16% of the shares in Shanghai Bailian Group Co., Limited (“Shanghai Bailian”). As at 30 June 2023, Shanghai Bailian held 224,208,000 shares of the Company. Thus, Bailian Group directly and indirectly holds 513,869,400 shares of the Company, or 45.90% in proportion.

As at 30 June 2023, (i) Mr. Pu Shao-hua, the Chairman and a non-executive Director, is the president and deputy secretary of the Party Committee of Bailian Group; (ii) Mr. Shi Xiao-long, the Vice Chairman and a non-executive Director, is the executive director of the economic operation department of Bailian Group; (iii) Ms. Zhang Shen-yu, a non-executive Director, is a director and the general manager of Shanghai Bailian; (iv) Mr. Dong Xiao-chun, a non-executive Director, is a director of Shanghai Bailian; (v) Mr. Li Feng, a supervisor and the chairman of the supervisory committee of the Company, is the senior director of the auditing centre of Bailian Group, a supervisor of Shanghai Bailian and the chairman of the supervisory committee of Shanghai First Pharmaceutical Co., Ltd. (上海第一醫藥股份有限公司); and (vi) Mr. Luo Yang-hong, a supervisor of the Company, is the deputy general manager of finance of Shanghai Bailian.

2. Alibaba Group Holding Limited holds 100% of the shares in Taobao Holding Limited, Taobao Holding Limited holds 100% of the shares in Taobao China Holding Limited, Taobao China Holding Limited holds 100% of the shares in Taobao (China) Software Co., Ltd., Taobao (China) Software Co., Ltd. holds 57.59% of the shares in Alibaba (China) Technology Co., Ltd., Alibaba (China) Technology Co., Ltd. holds 201,528,000 shares of the Company, representing 18% of the total share capital of the Company. Thus, Alibaba Group Holdings Limited, Taobao Holding Limited, Taobao China Holding Limited and Taobao (China) Software Co., Ltd. are all deemed to be interested in the shares in the Company held by or deemed to be interested by Alibaba (China) Technology Co., Ltd.
3. China Galaxy International Asset Management (Hong Kong) Co., Limited holds 100% of the shares in China Galaxy International SPC (acting for and on behalf of China Galaxy Value Fund I SP). China Galaxy International SPC (acting for and on behalf of China Galaxy Value Fund I SP) held 54,588,000 shares of the Company. Thus, China Galaxy International Asset Management (Hong Kong) Co., Limited directly and indirectly holds approximately 54,588,000 shares of the Company, or approximately 4.88% in proportion.
4. As the Company issued 8 additional shares to the Shareholders whose names appeared on the register of members of the Company on the record date, i.e. 28 June 2011, for every 10 shares held by them by way of capitalization of the capital reserve fund on 8 September 2011, the number of H shares of the Company held as at 30 June 2023 by holders of H shares has been adjusted accordingly, if necessary.

Save as disclosed above, the Directors are not aware of any persons holding any interests or short positions in the shares or underlying shares of the Company which were required to be recorded in the register pursuant to section 336 of the SFO as at 30 June 2023.



Subsequent Events

From 1 July 2023 to the date of this interim report, there was no non-financial event that may cause material effects on the results of the Company.

Interim Dividend

The board of Directors of the Company (the “Board”) does not recommend the distribution of interim dividend for the six months ended 30 June 2023.

Purchase, Sale or Redemption of Shares

For the six months ended 30 June 2023, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the listed securities of the Company.

Audit Committee

The audit committee of the Company (the “Audit Committee”) has considered and reviewed the accounting principles and practices adopted by the Group and has discussed matters in relation to internal control and financial reporting with the management, and has reviewed the unaudited condensed interim accounts of the Group for the six months ended 30 June 2023. The Audit Committee has no disagreement with the accounting principles and practices adopted by the Group.

Compliance with the Model Code

The Company has adopted the Model Code as the code of conduct for securities transactions by all the Directors, supervisors and relevant employees of the Company. After specific enquiries to the Directors, supervisors and relevant employees of the Company, the Board is pleased to confirm that all the Directors, supervisors and relevant employees of the Company have fully complied with the provisions under the Model Code during the period under review.

Compliance with the Corporate Governance Code in Appendix 14 to the Listing Rules

The Board is pleased to confirm that except for the matters as set out below, the Company has complied with all the code provisions in the “Corporate Governance Code” (the “Code”) as set out in Part 2 of Appendix 14 to the Listing Rules during the period under review. Apart from the following deviations, none of the Directors is aware of any information that would reasonably indicate that the Company is not or was not for any time of the period under review in compliance with the Code. Details of the deviations are set out as follows:

Provision B.2.2 of the Code requires that every director (including those appointed for a specific term) of a listed issuer shall be subject to retirement by rotation at least once every three years. The Articles of Association provide that each director shall be appointed at the general meeting of the Company and for a term of not more than three years, and is eligible for re-election. Having taken into account the continuity of the implementation of the Company’s operation and management policies, the Articles of Association of the Company (“Articles of Association”) contain no express provision for the mechanism of directors’ retirement by rotation, thus deviating from the aforementioned provision of the Code.

For Provision C.1.6 of the Code in respect of the non-executive directors’ regular attendance and active participation in Board meetings and attendance to general meetings:

Ms. Zhang Shen-yu, a non-executive Director, and Mr. Xia Da-wei, an independent non-executive Director, were unable to attend the thirteenth meeting of the seventh session of the Board convened on 28 March 2023 by the Company due to their other work duties.

Ms. Hu Xiao, a non-executive Director, was unable to attend the second meeting of the eighth session of the Board convened on 29 August 2023 by the Company due to her other work duties.

After receiving the relevant materials for the Board meeting, they have authorized other Directors to attend the meetings and vote on their behalf. The relevant matters were considered at the Board meeting and all the resolutions were passed smoothly. The Company had sent the related minutes to all Directors after the Board meeting so any Director who was unable to attend the meeting was able to understand the resolutions passed at the meeting.

In addition, Mr. Xu Pan-hua, the then non-executive Director, was unable to attend the 2022 annual general meeting of the Company (“Annual General Meeting”) convened on 15 June 2023 due to his other work duties. The Company has provided the relevant materials relating to the Annual General Meeting to all Directors before the meeting. All resolutions were passed smoothly at the Annual General Meeting. The Company had sent the related minutes to all Directors after the Annual General Meeting so any Director who was unable to attend the meeting was able to understand the resolutions passed at the Annual General Meeting.

Change in Information of Directors and Supervisors of the Company

The changes in information of Directors and supervisors of the Company up to the date of this report are set out below:

Name of Directors and Supervisors of the Company	Details of Changes
Mr. Xu Pan-hua	Retired as a non-executive Director on 15 June 2023
Ms. Hu Xiao	Appointed as a non-executive Director on 15 June 2023
Ms. Tian Ying-jie	Retired as a supervisor of the Company on 15 June 2023
Mr. Luo Yang-hong	Appointed as a supervisor of the Company on 15 June 2023

Please see the circular of the Company dated 26 April 2023 and the announcement of the Company dated 15 June 2023 for the biographical details of the relevant Directors and supervisors of the Company. Save for the information disclosed above, there is no other information required to be disclosed pursuant to Rule 13.51B(1) of the Listing Rules.

By Order of the Board
Mr. Pu Shao-hua
Chairman

Shanghai, PRC, 29 August 2023



Deloitte.

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TO THE SHAREHOLDERS OF LIANHUA SUPERMARKET HOLDINGS CO., LTD.

(a joint stock limited company incorporated in the People's Republic of China with limited liability)

INTRODUCTION

We have reviewed the condensed consolidated financial statements of Lianhua Supermarket Holdings Co., Ltd. (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 21 to 44, which comprise the condensed consolidated statement of financial position as of 30 June 2023 and the related condensed consolidated statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the six-month period then ended, and certain explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 "Interim Financial Reporting" ("HKAS 34") issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA"). The directors of the Company are responsible for the preparation and presentation of these condensed consolidated financial statements in accordance with HKAS 34. Our responsibility is to express a conclusion on these condensed consolidated financial statements based on our review, and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

SCOPE OF REVIEW

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the HKICPA. A review of these condensed consolidated financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the condensed consolidated financial statements are not prepared, in all material respects, in accordance with HKAS 34.

Deloitte Touche Tohmatsu

Certified Public Accountants

Hong Kong

29 August 2023

Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the six months ended 30 June 2023

	NOTES	Six months ended 30 June	
		2023 (Unaudited) RMB'000	2022 (Unaudited and restated) RMB'000
Revenue	3	11,771,962	13,585,003
Cost of sales		(10,284,780)	(11,786,043)
Gross profit		1,487,182	1,798,960
Other revenue	3	1,040,460	1,011,654
Other income and other gains and losses	5	256,927	216,343
Distribution and selling expenses		(2,181,390)	(2,322,341)
Administrative expenses		(397,607)	(377,057)
Impairment losses under expected credit loss ("ECL") model, net of reversal	18	(843)	(5,606)
Other expenses	6	(1,557)	(27,866)
Share of results of associates		(75,627)	(22,643)
Finance costs	7	(118,354)	(140,137)
Profit before tax	8	9,191	131,307
Income tax expense	9	(80,177)	(69,900)
(Loss) profit and total comprehensive (expense) income for the period		(70,986)	61,407
(Loss) profit and total comprehensive (expense) income for the period attribute to:			
Owners of the Company		(116,461)	14,404
Non-controlling interests		45,475	47,003
		(70,986)	61,407
(Loss) earnings per share – basic	11	RMB(0.104)	RMB0.013



Condensed Consolidated Statement of Financial Position

At 30 June 2023

	NOTES	30 June 2023 (Unaudited) RMB'000	31 December 2022 (Audited and restated) RMB'000
Non-current assets			
Property, plant and equipment	12	3,339,985	3,463,791
Construction in progress	12	7,298	4,330
Right-of-use assets	12	5,329,647	5,738,461
Goodwill	12	148,017	148,017
Intangible assets	12	122,900	123,005
Interests in associates		516,939	592,814
Financial assets at fair value through profit or loss ("FVTPL")	13	52,287	42,319
Finance lease receivables-non-current		160,410	188,758
Term deposits	14	3,801,260	2,605,420
Deferred tax assets	15	72,085	69,380
Other non-current assets	16	89,391	82,115
		13,640,219	13,058,410
Current assets			
Inventories		2,110,016	3,036,797
Finance lease receivables-current		46,879	47,895
Prepaid rental		5,392	4,727
Trade receivables	17	228,945	242,853
Deposits, prepayments and other receivables		527,535	696,646
Financial assets at FVTPL	13	717,018	867,164
Amount due from an ultimate holding company	19	8,008	8
Amounts due from fellow subsidiaries	19	35,186	48,633
Amounts due from an associate	20	419	363
Term deposits	14	1,830,965	1,786,265
Cash and cash equivalents		2,527,694	3,198,945
		8,038,057	9,930,296
Total assets		21,678,276	22,988,706

Condensed Consolidated Statement of Financial Position

At 30 June 2023

	NOTES	30 June 2023 (Unaudited) RMB'000	31 December 2022 (Audited and restated) RMB'000
Capital and reserves			
Share capital	21	1,119,600	1,119,600
Reserves		(372,618)	(256,157)
Equity attributable to owners of the Company		746,982	863,443
Non-controlling interests		424,841	382,828
Total equity		1,171,823	1,246,271
Non-current liabilities			
Deferred tax liabilities	15	131,274	148,272
Lease liabilities		4,696,218	5,108,859
		4,827,492	5,257,131
Current liabilities			
Trade and bills payables	22	4,332,626	4,525,669
Tax payable		156,455	149,412
Other payables and accruals	23	1,573,762	1,963,901
Lease liabilities		879,074	896,096
Contract liabilities		8,663,877	8,928,208
Amount due to an ultimate holding company	19	–	6,814
Amounts due to fellow subsidiaries	19	72,026	14,051
Amounts due to associates	20	1,141	1,153
		15,678,961	16,485,304
Total liabilities		20,506,453	21,742,435
Net current liabilities		(7,640,904)	(6,555,008)
Total equity and liabilities		21,678,276	22,988,706
Total assets less current liabilities		5,999,315	6,503,402



Condensed Consolidated Statement of Changes in Equity

For the six months ended 30 June 2023

	Attributable to owners of the Company							Total RMB'000
	Share capital RMB'000	Capital reserve RMB'000 (note a)	Other reserve RMB'000 (note b)	Statutory common reserve fund RMB'000 (note c)	Accumulated losses RMB'000	Total attributable to owners of the Company RMB'000	Non- controlling interests RMB'000	
At 1 January 2022 (audited)	1,119,600	258,353	(235,497)	559,800	(672,368)	1,029,888	224,509	1,254,397
Adjustments	-	-	-	-	40,082	40,082	13,089	53,171
At 1 January 2022 (restated)	1,119,600	258,353	(235,497)	559,800	(632,286)	1,069,970	237,598	1,307,568
Total comprehensive income for the period (restated)	-	-	-	-	14,404	14,404	47,003	61,407
Dividends to non-controlling shareholders	-	-	-	-	-	-	(22,069)	(22,069)
Acquisition of a subsidiary	-	-	-	-	-	-	105,343	105,343
At 30 June 2022 (unaudited)	1,119,600	258,353	(235,497)	559,800	(617,882)	1,084,374	367,875	1,452,249
At 1 January 2023 (audited)	1,119,600	258,353	(235,497)	559,800	(884,115)	818,141	367,270	1,185,411
Adjustments	-	-	-	-	45,302	45,302	15,558	60,860
At 1 January 2023 (restated)	1,119,600	258,353	(235,497)	559,800	(838,813)	863,443	382,828	1,246,271
Total comprehensive (expense) income for the period	-	-	-	-	(116,461)	(116,461)	45,475	(70,986)
Dividends to non-controlling shareholders	-	-	-	-	-	-	(3,462)	(3,462)
At 30 June 2023 (unaudited)	1,119,600	258,353	(235,497)	559,800	(955,274)	746,982	424,841	1,171,823

notes:

- (a) Capital reserve of the Company represents share premium arising from issue of H shares net of share issuance expenses.
- (b) Other reserve of the Group mainly represents:
- i. the fair value difference of a subsidiary's net assets, arising from a business combination in 2005, and the Group's original equity interest in that subsidiary;
 - ii. the financial impact of adopting merger accounting to account for the acquisition of subsidiaries during the year ended in 2009 and 2011;
 - iii. acquisition of additional equity interests in subsidiaries; and
 - iv. share of the other comprehensive income of the associates.
- (c) Pursuant to the relevant regulations of the People's Republic of China (the "PRC") and the Articles of Association of the companies within the Group, each of the companies within the Group is required to transfer 10% of its profit, as determined under the PRC accounting regulations, to statutory common reserve fund until the fund aggregates to 50% of its registered capital. The transfer to this reserve must be made before distribution of dividends to shareholders. No further transfer is required when the fund has reached 50% of the registered capital of the subsidiaries registered in the PRC.

The statutory common reserve fund shall only be used to offset previous years' losses, to expand its operations, or to increase its capital. The statutory common reserve fund may be converted into the capital, provided the balance of the reserve fund after such conversion is not less than 25% of the registered capital.

No transfer has been made to the statutory common reserve fund in respect of the net profit for the six months ended 30 June 2023 and 2022 as such transfer will be made, upon directors' approval, at the year-end date based on the annual profit.

Condensed Consolidated Statement of Cash Flows

For the six months ended 30 June 2023

	Six months ended 30 June	
	2023 (Unaudited) RMB'000	2022 (Unaudited) RMB'000
Net cash from operating activities	702,387	1,586,891
Investing activities		
Proceeds on disposal of interest in an associate	–	1,289
Placement of unrestricted term deposits	(1,580,000)	(1,935,000)
Withdrawal of unrestricted term deposits	240,000	1,335,000
Payments for purchase of property, plant and equipment and construction in progress	(84,561)	(101,079)
Payments for purchase of intangible assets	(16,631)	(1,357)
Payment for rental deposits	(2,114)	–
Refund of rental deposits	1,855	–
Proceeds on disposal of financial assets at FVTPL	315,007	204,297
Purchase of financial assets at FVTPL	(150,000)	(200,000)
Proceeds from disposal of property, plant and equipment and intangible assets	10,520	50,794
Payment for acquisition of a subsidiary	–	(60,527)
Net cash used in investing activities	(1,265,924)	(706,583)
Financing activities		
Dividends paid to non-controlling shareholders	(3,582)	(120,344)
New bank borrowing raised	–	400,000
Repayment of bank borrowing	–	(800,000)
Proceeds from discounting of bills receivables	493,205	–
Repayments of lease liabilities	(597,337)	(461,116)
Net cash used in financing activities	(107,714)	(981,460)
Net decrease in cash and cash equivalents	(671,251)	(101,152)
Cash and cash equivalents at 1 January	3,198,945	2,193,456
Cash and cash equivalents at 30 June	2,527,694	2,092,304



Notes to the Condensed Consolidated Financial Statements

For the six months ended 30 June 2023

1. BASIS OF PREPARATION

The condensed consolidated financial statements have been prepared in accordance with Hong Kong Accounting Standard 34 (HKAS 34) *Interim Financial Reporting* issued by the Hong Kong Institute of Certified Public Accountants (the “HKICPA”) as well as with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Listing Rules”).

As of 30 June 2023, the Group has net current liabilities of RMB7,640,904,000 (31 December 2022: RMB6,555,008,000). Taking into account of the Group’s ability to withdraw the non-current unrestricted term deposits of RMB2,780,000,000 (31 December 2022: RMB1,885,000,000), the historical settlement and addition pattern of the coupon liabilities (included in contract liabilities), the directors of the Company consider the liquidity risk has been effectively monitored and the Group is able to be continued as a going concern.

The condensed consolidated financial statements are presented in Renminbi (the “RMB”), which is also the functional current of the Company and its subsidiaries.

2. PRINCIPAL ACCOUNTING POLICIES

The condensed consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments, which are measured at fair values, as appropriate.

Other than changes in accounting policies resulting from application of new and amendments to Hong Kong Financial Reporting Standards (“HKFRSs”), the accounting policies and methods of computation used in the condensed consolidated financial statements for the six months ended 30 June 2023 are the same as those presented in the Group’s annual consolidated financial statements for the year ended 31 December 2022.

Application of amendments to HKFRSs

In the current interim period, the Group has applied the following new and amendments to HKFRSs issued by the HKICPA, for the first time, which are mandatorily effective for the Group’s annual period beginning on or after 1 January 2023 for the preparation of the Group’s condensed consolidated financial statements:

HKFRS 17 (including the October 2020 and February 2022 Amendments to HKFRS 17)	Insurance Contracts
Amendments to HKAS 8	Definition of Accounting Estimates
Amendments to HKAS 12	Deferred Tax related to Assets and Liabilities arising from a Single Transaction

Except as described below, the application of the other new and amendments to HKFRSs in the current period has had no material impact on the Group’s financial positions and performance for the current and prior periods and/or on the disclosures set out in these condensed consolidated financial statements.

2. PRINCIPAL ACCOUNTING POLICIES (Continued)

2.1 Impacts and changes in accounting policies on application of Amendments to HKAS 12 Deferred Tax related to Assets and Liabilities arising from a Single Transaction

2.1.1 Accounting policies

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit and at the time of the transaction does not give rise to equal taxable and deductible temporary differences. In addition, deferred tax liabilities are not recognised if the temporary difference arises from the initial recognition of goodwill.

For leasing transactions in which the tax deductions are attributable to the lease liabilities, the Group applies HKAS 12 *Income Taxes* ("HKAS12") requirements to the lease liabilities and the related assets separately. The Group recognises a deferred tax asset related to lease liabilities to the extent that it is probable that taxable profit will be available against which the deductible temporary difference can be utilised and a deferred tax liability for all taxable temporary differences.

2.1.2 Transition and summary of effects

As disclosed in the Group's annual financial statements for the year ended 31 December 2022, the Group previously applied the HKAS 12 requirements to assets and liabilities arising from a single transaction separately and temporary differences on initial recognition on the relevant assets and liabilities were not recognised due to application of the initial recognition exemption. In accordance with the transition provision:

- (i) the Group has applied the new accounting policy retrospectively to leasing transactions that occurred on or after 1 January 2022;
- (ii) the Group also, as at 1 January 2022, recognised a deferred tax asset (to the extent that it is probable that taxable profit will be available against which the deductible temporary difference can be utilised) and a deferred tax liability for all deductible and taxable temporary difference associated with right-of-use assets and lease liabilities.

The details of the impacts on each financial statement line item and (loss) earnings per share arising from the application of the amendments are set out under "Impacts of application of amendments to HKFRSs on the condensed consolidated financial statements" in this Note. Comparative figures have been restated.



Notes to the Condensed Consolidated Financial Statements

For the six months ended 30 June 2023

2. PRINCIPAL ACCOUNTING POLICIES (Continued)

2.1 Impacts and changes in accounting policies on application of Amendments to HKAS 12 Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Continued)

2.1.2 Transition and summary of effects (Continued)

Impacts of application of amendments to HKFRSs on the condensed consolidated financial statements

The effects of the changes in accounting policy as a result of application of amendments to HKAS 12 Deferred Tax related to Assets and Liabilities arising from a Single Transaction on the condensed consolidated statement of profit or loss and other comprehensive income and (loss) earnings per share, are as follows:

	Six months ended 30 June	
	2023 RMB'000	2022 RMB'000
<i>Impact on (loss)profit and other comprehensive (expense) income for the period</i>		
Impact in income tax expense	3,194	1,281
Impact in (loss)profit and total comprehensive (expense) income for the period attributable to:		
Owners of the Company	2,275	704
Non-controlling interests	919	577

	Six months ended 30 June	
	2023 RMB'000	2022 RMB'000
<i>Impact on basic (loss)earnings per share</i>		
Basic (loss)earnings per share before adjustments	(0.106)	0.012
Net adjustments arising from change in accounting policy in relation to deferred tax impact on leasing transactions	0.002	0.001
Reported basic (loss)earnings per share	(0.104)	0.013

2. PRINCIPAL ACCOUNTING POLICIES (Continued)

2.1 Impacts and changes in accounting policies on application of Amendments to HKAS 12 Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Continued)

2.1.2 Transition and summary of effects (Continued)

Impacts of application of amendments to HKFRSs on the condensed consolidated financial statements (Continued)

The effects of the changes in accounting policy as a result of application of amendments to HKAS 12 Deferred Tax related to Assets and Liabilities arising from a Single Transaction on the condensed consolidated statement of financial position as at the end of the immediately preceding financial year, i.e. 31 December 2022, are as follows:

	31 December 2022 (Original stated)	Adjustment	31 December 2022 (Restated)
Deferred tax assets	8,520	60,860	69,380
Non-controlling interests	367,270	15,558	382,828
Reserves	(301,459)	45,302	(256,157)
Total effects on equity	1,185,411	60,860	1,246,271

The effect of the changes in accounting policy as a result of application of amendments to HKAS 12 Deferred Tax related to Assets and Liabilities arising from a Single Transaction on the condensed consolidated statement of financial position as at the beginning of the comparative period, i.e. 1 January 2022, is as follows:

	1 January 2022 (Original stated)	Adjustment	1 January 2022 (Restated)
Deferred tax assets	8,045	53,171	61,216
Non-controlling interests	224,509	13,089	237,598
Reserves	(89,712)	40,082	(49,630)
Total effects on equity	1,254,397	53,171	1,307,568



Notes to the Condensed Consolidated Financial Statements

For the six months ended 30 June 2023

2. PRINCIPAL ACCOUNTING POLICIES (Continued)

2.2 Impacts on application of Amendments to HKAS 12 Income Taxes International Tax Reform-Pillar Two model Rules

In July 2023, the HKICPA issued the amendments to HKAS 12 to add the exception to recognising and disclosing information about deferred tax assets and liabilities that are related to tax law enacted or substantively enacted to implement the Pillar Two model rules published by the Organisation for Economic Co-operation and Development (the “Pillar Two legislation”). The amendments require that entities shall apply the amendments immediately upon issuance. The amendments also require that entities shall disclose separately its current tax expense/income related to Pillar Two income taxes, and the qualitative and quantitative information about its exposure to Pillar Two income taxes in periods in which the Pillar Two legislation is enacted or substantially enacted but not yet in effect in annual reporting periods beginning on or after 1 January 2023.

The Group is yet to apply the temporary exception during the current interim period because the Group’s entities are operating in jurisdictions which the Pillar Two legislation has not yet been enacted or substantially enacted. The Group will disclose known or reasonably estimable information that helps users of financial statements to understand the Group’s exposure to Pillar Two income taxes in the Group’s annual consolidated financial statements in which the Pillar Two legislation has been enacted or substantially enacted and will disclose separately current tax expense/income related to Pillar Two income taxes when it is in effect.

2.3 Impacts on application of Amendments to HKAS 1 and HKFRS Practice Statement 2 Disclosure of Accounting Policies

In addition, the Group will apply Amendments to HKAS 1 and HKFRS Practice Statement 2 Disclosure of Accounting Policies which are mandatorily effective for the Group’s annual period beginning on 1 January 2023 for the preparation of the Group’s consolidated financial statements for the year ending 31 December 2023.

HKAS 1 is amended to replace all instances of the term “significant accounting policies” with “material accounting policy information”. Accounting policy information is material if, when considered together with other information included in an entity’s financial statements, it can reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements.

The amendments also clarify that accounting policy information may be material because of the nature of the related transactions, other events or conditions, even if the amounts are immaterial. However, not all accounting policy information relating to material transactions, other events or conditions is itself material. If an entity chooses to disclose immaterial accounting policy information, such information must not obscure material accounting policy information.

HKFRS Practice Statement 2 Making Materiality Judgements (the “Practice Statement”) is also amended to illustrate how an entity applies the “four-step materiality process” to accounting policy disclosures and to judge whether information about an accounting policy is material to its financial statements. Guidance and examples are added to the Practice Statement.

The application of the amendments in the current period had no material impact on the condensed consolidated financial statements but is expected to affect the disclosures of the Group’s accounting policies in the Group’s annual consolidated financial statements for the year ending 31 December 2023.

3. REVENUE AND OTHER REVENUE

The Group is principally engaged in the operation of chain stores for hypermarkets, supermarkets and convenience stores. Analysis of the Group's revenue recognised during the period is as follows:

(i) Disaggregation of revenue from contracts with customers

Type of Revenue

	Six months ended 30 June	
	2023 (Unaudited) RMB'000	2022 (Unaudited) RMB'000
Revenue		
Sales of merchandise	11,771,962	13,585,003
Services		
Income from suppliers (service income)	784,263	807,917
Franchising income from franchised stores	20,542	19,207
Commission income on coupon redemption at other retail shops	201	3,120
	805,006	830,244
	12,576,968	14,415,247

Timing of revenue recognition

At a point in time	11,772,163	13,588,123
Over time	804,805	827,124
	12,576,968	14,415,247

Set out below is the reconciliation of revenue from contracts with customers with the amounts disclosed in the segment information.

	Six months ended 30 June	
	2023 (Unaudited) RMB'000	2022 (Unaudited) RMB'000
Revenue from contracts with customers – sales of merchandise	11,771,962	13,585,003
Other revenue from contracts with customers – services	805,006	830,244
Rental income from leasing of shop premises	235,454	181,410
	1,040,460	1,011,654
Total revenue and other revenue	12,812,422	14,596,657



Notes to the Condensed Consolidated Financial Statements

For the six months ended 30 June 2023

3. REVENUE AND OTHER REVENUE (Continued)

(ii) Leases

	Six months ended 30 June	
	2023 (Unaudited) RMB'000	2022 (Unaudited) RMB'000
For operating leases:		
Fixed lease payments	226,615	170,402
For finance leases:		
Finance income on the net investment in the lease	8,839	11,008
Total revenue arising from leases	235,454	181,410

4. SEGMENT INFORMATION

The following is an analysis of the Group's revenue (including revenue and other revenue) and results by reportable and operating segments, which the Group's General Manager, being the Group's chief operating decision maker (the "CODM"), reviews when making decisions about allocating resources and assessing performance:

	Segment revenue		Segment results	
	Six months ended 30 June		Six months ended 30 June	
	2023 (Unaudited) RMB'000	2022 (Unaudited) RMB'000	2023 (Unaudited) RMB'000	2022 (Unaudited) RMB'000
Hypermarkets	5,873,177	7,773,972	122,472	139,985
Supermarkets	6,038,883	5,905,912	64,766	123,618
Convenience stores	852,375	729,720	(5,319)	(12,250)
Other operations	47,987	187,053	(4,626)	326
	12,812,422	14,596,657	177,293	251,679

A reconciliation of the total segment results to consolidated profit before tax is as follows:

	Six months ended 30 June	
	2023 (Unaudited) RMB'000	2022 (Unaudited) RMB'000
Segment results	177,293	251,679
Share of results of associates	(75,627)	(22,643)
Unallocated interest income	10,147	15,332
Unallocated gain (loss) on change in fair value of financial assets at FVTPL	9,969	(6,987)
Unallocated expenses	(112,591)	(106,074)
Profit before tax	9,191	131,307

4. SEGMENT INFORMATION (Continued)

All of the segment revenue reported above is from external customers.

All of the Group's revenue and segment results are attributable to customers in the PRC.

Segment results did not include share of results of associates, allocation of headquarter income and expenses (including certain interest income relating to funds centrally managed) and unallocated gain (loss) on change in fair value of financial assets at FVTPL. This is the measure reported to the CODM for the purposes of resource allocation and assessment of segment performance.

Information on segment assets and liabilities is not disclosed since these information are not used by CODM in assessing the performance of reportable segments.

5. OTHER INCOME AND OTHER GAINS AND LOSSES

	Six months ended 30 June	
	2023 (Unaudited) RMB'000	2022 (Unaudited) RMB'000
Interest income on bank balances and term deposits	137,337	125,207
Government grants (Note i)	18,174	19,753
Gain (loss) on change in fair value of financial assets at FVTPL	24,829	(5,283)
Gain on disposal of property, plant and equipment	1,717	3,707
Net gain on termination of right-of-use assets and lease liabilities	23,419	24,848
Salvage sales	8,476	13,284
Income from breakage (Note ii)	6,408	8,826
Coupon charges	5,326	5,563
Penalty income	17,928	4,400
Membership income	2,531	2,428
Others	10,782	13,610
Total	256,927	216,343

Notes:

- (i) The Group received unconditional grants of RMB18,174,000 (30 June 2022: RMB18,842,000) from the PRC local government as an encouragement for operation of certain subsidiaries in certain regions of the PRC.
- (ii) The Group recognises the amount of breakage at expected redemption rate, which is formulated by reference to the ratio derived from historical information on proportion of coupons issued by the Group but not yet utilised by the customers for certain period of time. The breakage amounts are recognised as revenue from contract liabilities according to HKFRS 15.



Notes to the Condensed Consolidated Financial Statements

For the six months ended 30 June 2023

6. OTHER EXPENSES

	Six months ended 30 June	
	2023 (Unaudited) RMB'000	2022 (Unaudited) RMB'000
Impairment losses on right-of-use assets	–	12,766
Store closure expenses	1,363	9,210
Others	194	5,890
	1,557	27,866

7. FINANCE COSTS

	Six months ended 30 June	
	2023 (Unaudited) RMB'000	2022 (Unaudited) RMB'000
Interest expense on lease liabilities	111,559	126,530
Interest expense on a bank borrowing and loan from a fellow subsidiary	–	10,244
Others	6,795	3,363
	118,354	140,137

8. PROFIT BEFORE TAX

	Six months ended 30 June	
	2023 (Unaudited) RMB'000	2022 (Unaudited) RMB'000
<i>Profit before tax has been arrived at after charging (crediting):</i>		
Amortisation and depreciation		
Amortisation of intangible assets (Note 12)	16,736	11,617
Depreciation of property, plant and equipment (Note 12)	168,037	178,826
Depreciation of right-of-use assets (Note 12)	488,348	507,203
Total amortisation and depreciation	673,121	697,646
Cost of inventories recognised as an expense	10,285,566	11,786,043
Impairment losses on right-of-use assets recognised (included in other expenses) (Note 6)	–	12,766
Impairment losses under ECL model, net of reversal	843	5,606
Staff costs	1,127,909	1,194,152
(Reversals of write down) write-down of inventories	(786)	500
Share of results of associates		
Share of loss before tax	74,639	21,958
Share of income tax expense	988	685
	75,627	22,643

9. INCOME TAX EXPENSE

	Six months ended 30 June	
	2023 (Unaudited) RMB'000	2022 (Unaudited and restated) RMB'000
Current tax on the PRC Enterprise Income Tax ("EIT")	99,868	92,556
Under (over) provision in prior years	12	(437)
Deferred tax credit	(19,703)	(22,219)
	80,177	69,900

No provision for taxation in Hong Kong has been made as the Group's income neither arises in, nor is derived from, Hong Kong.

Under the Law of the PRC on EIT ("EIT Law") and Implementation Regulation of the EIT Law, the EIT tax rate of the PRC subsidiaries is 25% up to 2023. Certain subsidiaries are entitled to EIT at preferential rate of 15% as those entities are located in the western China. In addition, certain subsidiaries which are identified as small low-profit enterprises are entitled to enjoy preferential EIT rate ranging from 5% to 10%.

10. DIVIDEND

The directors do not recommend the payment of an interim dividend for both interim periods.

11. (LOSS) EARNINGS PER SHARE – BASIC

The calculation of the basic (loss) earnings per share attributable to owners of the Company is based on the following data:

	Six months ended 30 June	
	2023 (Unaudited) RMB'000	2022 (Unaudited and restated) RMB'000
<i>(Loss) Earnings</i>		
(Loss) Profit for the period attributable to owners of the Company	(116,461)	14,404

	Six months ended 30 June	
	2023 (Unaudited)	2022 (Unaudited)
<i>Number of shares</i>		
Weighted average number of ordinary shares for the purpose of basic (loss) earnings per share	1,119,600,000	1,119,600,000

No diluted (loss) earnings per share is presented as there was no dilutive potential ordinary shares in issue for both periods.



Notes to the Condensed Consolidated Financial Statements

For the six months ended 30 June 2023

12. MOVEMENTS IN PROPERTY, PLANT AND EQUIPMENT, CONSTRUCTION IN PROGRESS, RIGHT-OF-USE ASSETS AND INTANGIBLE ASSETS

	Property, plant and equipment	Construction in progress	Right-of- use assets	Goodwill	Intangible assets
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Opening carrying amount as at 1 January 2022	3,341,988	9,740	6,386,548	127,953	127,336
Additions	88,884	3,247	284,047	-	1,357
Acquisition of a subsidiary	284,178	-	41,744	21,985	-
Transfers	2,402	(2,402)	-	-	-
Disposals/ Termination	(44,760)	-	(201,905)	-	(2,328)
Depreciation/ amortisation charge (note 8)	(178,826)	-	(507,203)	-	(11,617)
Impairment (note a)	-	-	(12,766)	-	-
Closing carrying amount as at 30 June 2022 (unaudited)	3,493,866	10,585	5,990,465	149,938	114,748
Opening carrying amount as at 1 January 2023	3,463,791	4,330	5,738,461	148,017	123,005
Additions	47,028	8,974	232,017	-	16,631
Transfers	6,006	(6,006)	-	-	-
Disposals/ Termination	(8,803)	-	(152,483)	-	-
Depreciation/ amortisation charge (note 8)	(168,037)	-	(488,348)	-	(16,736)
Closing carrying amount as at 30 June 2023 (unaudited)	3,339,985	7,298	5,329,647	148,017	122,900

Note:

- (a) The management of the Group conducts a review of the Group's leasehold improvements and operating and office equipment on a periodic basis to determine if there are any indications of impairment.

During the current interim period, the management of the Group conducted an impairment review of the Group's property, plant and equipment including construction in progress, right-of-use assets and intangible assets and no impairment was recognised.

13. FINANCIAL ASSETS AT FVTPL

	30 June 2023 (Unaudited) RMB'000	31 December 2022 (Audited) RMB'000
<i>Non-current</i>		
Unlisted equity instruments	797	797
Equity securities listed in Shanghai Stock Exchange	51,490	41,522
Total	52,287	42,319
<i>Current</i>		
Equity securities listed in Shanghai Stock Exchange	1,408	1,994
Unlisted financial products (Note)	715,610	865,170
Total	717,018	867,164

Note:

Unlisted financial products investments are managed by licensed financial institutions in the PRC to invest principally in certain financial assets including bonds, trusts, cash funds or unlisted equity investments in the PRC in accordance with the entrusted agreements entered into between the parties involved. The gain on change in fair value of RMB15,440,000 (six months ended 30 June 2022: loss on change in fair value of RMB922,000) is credited to "other income and other gains and losses".

14. TERM DEPOSITS

	30 June 2023 (Unaudited) RMB'000	31 December 2022 (Audited) RMB'000
<i>Non-current:</i>		
Restricted term deposits	1,021,260	720,420
Other non-current unrestricted term deposits	2,780,000	1,885,000
	3,801,260	2,605,420
<i>Current:</i>		
Restricted term deposits	700,665	1,100,965
Other current unrestricted term deposits	1,130,300	685,300
	1,830,965	1,786,265

Term deposits are placed with banks in the PRC and denominated in RMB. Deposits with a maturity period over 3 months but within 1 year are presented as current assets whilst deposits with a maturity period over 1 year but not exceeding 5 years are presented as non-current assets.

Restricted term deposits are term deposits placed by the Group to certain banks as a security for coupons issued to customers and are not available for other use by the Group.



Notes to the Condensed Consolidated Financial Statements

For the six months ended 30 June 2023

15. DEFERRED TAX ASSETS AND LIABILITIES

The followings are the major deferred tax liabilities and assets recognised and movements thereon during the current and preceding interim periods:

	Fair value adjustments RMB'000	ECL provision and inventory allowances RMB'000	Accrued expenses RMB'000	Accrued income RMB'000	Lease liabilities RMB'000	Right-of-use assets RMB'000	Total RMB'000
As at 1 January 2022 (audited)	(33,023)	2,228	817	(82,336)	-	-	(112,314)
Adjustments	-	-	-	-	1,426,012	(1,372,841)	53,171
As at 1 January 2022 (restated)	(33,023)	2,228	817	(82,336)	1,426,012	(1,372,841)	(59,143)
Acquisition of a subsidiary	(36,642)	-	-	-	-	-	(36,642)
Credit (charge) to profit or loss (restated)	4,756	1,021	187	14,974	(90,885)	92,166	22,219
As at 30 June 2022 (restated)	(64,909)	3,249	1,004	(67,362)	1,335,127	(1,280,675)	(73,566)
Credit (charge) to profit or loss	2,075	(855)	123	(13,077)	(51,906)	58,314	(5,326)
As at 31 December 2022 (restated)	(62,834)	2,394	1,127	(80,439)	1,283,221	(1,222,361)	(78,892)
(Charge) credit to profit or loss	(3,577)	170	(716)	20,632	(89,016)	92,210	19,703
As at 30 June 2023	(66,411)	2,564	411	(59,807)	1,194,205	(1,130,151)	(59,189)

For the purposes of presentation in the condensed consolidated statement of financial position, certain deferred tax assets and liabilities have been offset. The following is the analysis of the deferred tax balances for financial reporting purposes:

	30 June 2023 (Unaudited) RMB'000	31 December 2022 (Audited and restated) RMB'000
Deferred tax assets	72,085	69,380
Deferred tax liabilities	(131,274)	(148,272)
	(59,189)	(78,892)

At the end of the current interim period, the Group has unused tax losses of RMB3,644,260,000 (31 December 2022: RMB3,219,278,000) available for offset against future profits. No deferred tax asset has been recognised in respect of the unused tax losses due to the unpredictability of future profit streams. Included in unrecognised tax losses are losses of RMB608,336,000 (31 December 2022: RMB696,194,000) that will expire in 2023. Other losses may be carried forward indefinitely.

16. OTHER NON-CURRENT ASSETS

	30 June 2023 (Unaudited) RMB'000	31 December 2022 (Audited) RMB'000
Interest receivable on term deposits	89,391	82,115

Note: This amount represents the interest receivable on term deposit with maturity over 1 year.

17. TRADE RECEIVABLES

	30 June 2023 (Unaudited) RMB'000	31 December 2022 (Audited) RMB'000
Trade receivables – contracts with customers	235,614	250,030
Less: allowance for credit losses	(6,669)	(7,177)
	228,945	242,853

The aging analysis of the trade receivables net of allowance for credit losses at the end of the reporting period, arising principally from sales merchandise to wholesalers with credit terms ranging from 30 to 60 days (31 December 2022: 30 to 60 days), presented as follows:

	30 June 2023 (Unaudited) RMB'000	31 December 2022 (Audited) RMB'000
0 – 30 days	221,156	229,386
31 – 60 days	2,465	3,554
61 – 90 days	3,009	3,468
91 days – one year	2,315	6,445
	228,945	242,853

The aging is determined from the date on which the control of the goods or services is transferred to the customers till the end of the reporting period.



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For the six months ended 30 June 2023

18. IMPAIRMENT LOSSES UNDER ECL MODEL, NET OF REVERSAL

	Six months ended 30 June	
	2023 (Unaudited) RMB'000	2022 (Unaudited) RMB'000
Impairment loss recognised on:		
Trade receivables	(508)	5,322
Other receivables	1,351	284
	843	5,606

The basis of determining the inputs and assumptions and the estimation techniques used in the condensed consolidated financial statements for the six months ended 30 June 2023 are the same as those followed in the preparation of the Group's annual financial statements for the year ended 31 December 2022.

19. AMOUNTS DUE FROM/TO AN ULTIMATE HOLDING COMPANY/FELLOW SUBSIDIARIES

Amounts due from (to) ultimate holding company/fellow subsidiaries was trade in nature, unsecured, interest free, with credit terms ranging from 30 to 90 days (31 December 2022: 30 to 90 days). As at 30 June 2023, balances of amounts due from (to) fellow subsidiaries are all aged within 90 days (31 December 2022: 90 days).

20. AMOUNTS DUE FROM (TO) ASSOCIATES

Amounts due from (to) associates represent balances arising from expenses incurred by the Group and purchases of merchandise from associates respectively. Balances are all aged within 90 days (31 December 2022: 90 days) and the credit terms of the trade balances range from 30 to 90 days (31 December 2022: 30 to 60 days). Such balances with associates are unsecured and interest free.

21. SHARE CAPITAL

	Number of share RMB1.00 each	Share capital RMB'000
Ordinary shares of RMB1.00 each		
Registered, issued and fully paid:		
As at 1 January 2022, 30 June 2022, 31 December 2022 and 30 June 2023	1,119,600,000	1,119,600

22. TRADE AND BILLS PAYABLES

	30 June 2023 (Unaudited) RMB'000	31 December 2022 (Audited) RMB'000
Trade payables	2,832,626	3,525,669
Bills payables	1,500,000	1,000,000
	4,332,626	4,525,669

The aging analysis of trade payables at the end of the reporting period, arising mainly from purchase of merchandise with credit terms ranging from 30 to 60 days (31 December 2022: 30 to 60 days), is as follows:

	30 June 2023 (Unaudited) RMB'000	31 December 2022 (Audited) RMB'000
0 – 30 days	901,198	1,342,254
31 – 60 days	487,712	704,211
61 – 90 days	280,436	427,381
91 days – one year	1,163,280	1,051,823
	2,832,626	3,525,669

Note: The aging is determined from the date on which the control of the goods or services is transferred to the Group till the end of the reporting period.

23. OTHER PAYABLES AND ACCRUALS

	30 June 2023 (Unaudited) RMB'000	31 December 2022 (Audited) RMB'000
Payroll, staff welfare and other staff cost payable	244,033	334,645
Value added tax and other payable	110,006	92,593
Deposits from lessees, franchisees and other third parties	312,738	318,352
Amount payable to other retailers upon customers' redemption of coupon issued by the Group	4,614	5,341
Prepayments received from franchisees and other third parties	440,860	734,136
Payables for acquisition of property, plant and equipment and low value consumables	84,394	115,345
Store closure provision	131,627	147,676
Accruals	229,673	206,214
Dividend payable to non-controlling interests	–	120
Other miscellaneous payables	15,817	9,479
	1,573,762	1,963,901



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For the six months ended 30 June 2023

24. CAPITAL COMMITMENTS

	30 June 2023 (Unaudited) RMB'000	31 December 2022 (Audited) RMB'000
Capital expenditure in respect of acquisition of property, plant and equipment, construction of buildings and land use rights: – contracted for but not provided in the condensed consolidated financial statements	35,815	43,878

25. RELATED PARTY TRANSACTIONS

Save as elsewhere disclosed in the condensed consolidated financial statements, the Group also entered into the following significant related party transactions during the current interim period:

(i) Related party transactions

	Six months ended 30 June	
	2023 (Unaudited) RMB'000	2022 (Unaudited) RMB'000
Sales to fellow subsidiaries	316,159	274,500
Sales to other related parties	595	–
Purchases from associates	1,439	2,083
Purchases from an ultimate holding company and fellow subsidiaries	86,679	81,934
Rental income from fellow subsidiaries	28,397	13,116
Commission income arising from the redemption of coupon liabilities with a fellow subsidiary	2,936	2,319
Commission charges arising from the redemption of coupon liabilities with a fellow subsidiary	4,112	3,300
Interest expenses on lease liabilities charged by fellow subsidiaries	1,645	3,167
Property management fee charged by fellow subsidiaries	5,355	6,349
Interest income earned from a fellow subsidiary	1,687	5,914
Interest expenses charged by a fellow subsidiary	–	10,244
Platform usage fee charged by fellow subsidiaries	31,185	18,419
Logistics resource leasing fee charged by fellow subsidiaries	1,068	1,308
Logistics and delivery service fee charged by fellow subsidiaries	88	88
Logistics and delivery services income from fellow subsidiaries	2,599	1,662
Logistics and delivery services fee charged by other related parties	229	2,692
Service and platform usage fee charged by other related parties	13,869	14,857
Transaction amounts transferred from the Group's relevant account into a fellow subsidiary's settlement account	8,693	10,023
Transaction amounts transferred from a fellow subsidiary's settlement account into the Group's relevant account upon redemption of membership points by the customers	4,476	3,600

Other related parties refer to the fellow subsidiaries of the substantial shareholder of the Group.

Detail terms of related party transactions during the current interim period are the same as those presented in the Group's annual financial statements for the year ended 31 December 2022.

25. RELATED PARTY TRANSACTIONS (Continued)**(ii) Related party balances**

The Group entered into a financial services agreement with a fellow subsidiary controlled by Bailian Group, pursuant to which the fellow subsidiary agreed to provide the Group the deposit and loan services at a rate equal to or more favourable than those offered by other major commercial banks in the PRC in respect of comparable deposits and loans. The summary of cash and cash equivalents, unrestricted term deposits, investment made in a fellow subsidiary is set out below:

	30 June 2023 (Unaudited) RMB'000	31 December 2022 (Audited) RMB'000
Cash and cash equivalents in a fellow subsidiary	511,342	713,666
Investment and wealth management cooperation with a fellow subsidiary	715,610	865,170
The summary of lease liabilities to related parties is as follows: Lease liabilities	87,779	121,879

(iii) Transactions/balances with other government related entities in the PRC

The Group operates in an economic environment currently predominated by entities directly or indirectly owned or controlled, jointly controlled or significantly influenced by the PRC government ("Government Related Entities") including Bailian Group. Apart from the transactions with fellow subsidiaries disclosed above, the Group has also entered into various transactions, including sales, purchase, deposits placement, and bank borrowing with other Government Related Entities.

In view of the nature of the retail business operated by the Group, the directors of the Company are of the opinion that it is impracticable to identify the identities of the counterparties from the sales of merchandise as to whether they are Government Related Entities.

During both periods, significant amounts of the Group's purchase were from Government Related Entities and most of the Group's deposits and bank borrowing are placed and advanced from banks which are also Government Related Entities.

(iv) Compensation of key management personnel

The remuneration of directors and other members of key management during the period was as follows:

	Six months ended 30 June	
	2023 (Unaudited) RMB'000	2022 (Unaudited) RMB'000
Salaries and other short-term employee benefits	5,255	5,309
Post-employment benefits	213	193
Other long-term benefits	288	245
	5,756	5,747

The remuneration of directors and key management is determined by the remuneration and appraisal committee having regard to the performance of individuals and market trends.



Notes to the Condensed Consolidated Financial Statements

For the six months ended 30 June 2023

26. FAIR VALUE MEASUREMENTS OF FINANCIAL INSTRUMENTS

Some of the Group's financial assets are measured at fair value at the end of each reporting period. The following table gives information about how the fair values of these financial assets are determined (in particular, the valuation technique(s) and inputs used), as well as the level of the fair value hierarchy into which the fair value measurements are categorised (levels 1 to 3) based on the degree to which the inputs to the fair value measurements is observable.

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active market for identical assets or liabilities;
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Financial assets	Fair value as at		Fair value hierarchy	Valuation technique(s) and key input(s)	Significant unobservable input(s)
	30/06/2023 RMB'000	31/12/2022 RMB'000			
1) Investments in unlisted financial products which are managed by licensed financial institutions in the PRC classified as financial assets at FVTPL	715,610	865,170	Level 2	Discounted cash flows method, estimated based on expected return and market interest rate	Not applicable
2) Investment in equity shares listed in Shanghai Stock Exchange classified as financial assets at FVPTL	52,898	43,516	Level 1	Quoted bid prices in an active market	Not applicable
3) Unquoted equity investments classified as financial assets at FVTPL	797	797	Level 3	Discounted cash flow. Future cash flows are estimated based on expected applicable yield of the underlying investment portfolio, discounted at a rate that reflects the credit risk of various counterparties	Expected yield of the underlying investment portfolio and the discount rate

Fair value measurements and valuation process

The Chief Financial Officer ("CFO") of the Group determines the appropriate valuation techniques and inputs for fair value measurements.

In estimating the fair value, the Group uses market-observable data to the extent it is available, and if appropriate, the Group will engage third party qualified valuers to perform the valuation. The CFO works closely with the qualified external valuers to establish the appropriate valuation techniques and inputs to the model. The CFO reports the findings, if any, to the board of directors of the Company at the end of each reporting period to explain the cause of fluctuations in the fair value.

27. AUTHORISATION FOR THE ISSUE OF THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

These unaudited condensed consolidated financial statements were authorised for issue by the Company's board of directors on 29 August 2023.