Guanze Medical Information Industry (Holding) Co., Ltd.

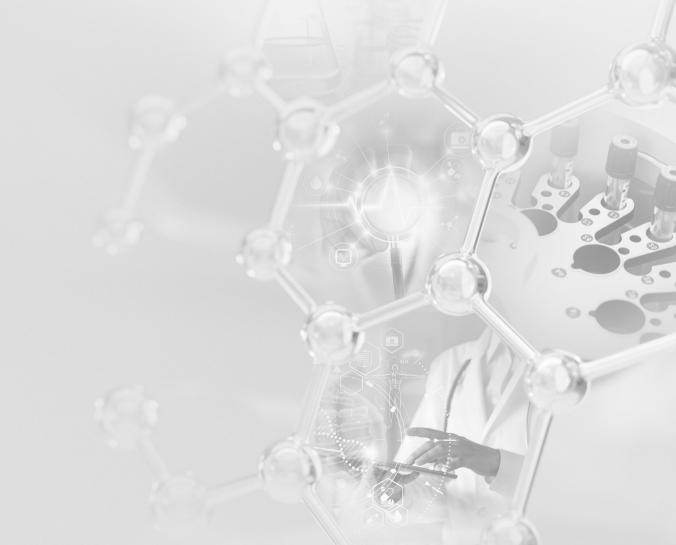
(Incorporated in the Cayman Islands with limited liability)

Stock Code: 2427



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Corporate Information

BOARD OF DIRECTORS

Executive Directors

Mr. Meng Xianzhen (Chairman and Chief Executive Officer)

Mr. Guo Zhenyu

Non-executive Director

Ms. Meng Cathy

Independent non-executive Directors

Dr. Zhao Bin

Dr. Chang Shiwang

Dr. Wong Man Hin Raymond

BOARD COMMITTEES

Audit Committee

Dr. Wong Man Hin Raymond (Chairman)

Dr. Zhao Bin

Dr. Chang Shiwang

Remuneration Committee

Dr. Chang Shiwang (Chairman)

Mr. Meng Xianzhen

Dr. Zhao Bin

Nomination Committee

Mr. Meng Xianzhen (Chairman)

Dr. Zhao Bin

Dr. Chang Shiwang

COMPANY SECRETARY

Mr. Zhang Senguan

AUTHORISED REPRESENTATIVES

Mr. Meng Xianzhen

Mr. Zhang Senquan

HONG KONG LEGAL ADVISOR

Jingtian & Gongcheng LLP

COMPLIANCE ADVISOR

Yue Xiu Capital Limited

(A licensed corporation to carry on type 6 (advising on corporate finance) regulated activity under the SFO)

Room 17-37, 49/F

Sun Hung Kai Centre

30 Harbour Road

Wanchai, Hong Kong

PLACE OF LISTING AND STOCK CODE

The Stock Exchange of Hong Kong Limited

Stock Code: 2427

COMPANY'S WEBSITE

www.guanzegroup.com

HEAD OFFICE IN THE PEOPLE'S REPUBLIC OF CHINA

Room 501-A, Block 10

Strategic Emerging Industry Base

Jinan High-tech Zone

No. 2966 Chunhui Road

Jinan High-tech Zone

Shandong Province

PRC

PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Unit A, 16/F.,

Kingswell Commercial Tower,

171 Lockhart Road,

Wanchai,

Hong Kong

REGISTERED OFFICE

The offices of Vistra (Cayman) Limited

P.O. Box 31119 Grand Pavilion

Hibiscus Way

802 West Bay Road

Grand Cayman KY1-1205

Cayman Islands

AUDITOR

Ernst & Young

Certified Public Accountants

Registered Public Interest Entity Auditor

27/F, One Taikoo Place

979 King's Road

Quarry Bay

Hong Kong

CAYMAN ISLANDS PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Vistra (Cayman) Limited

P.O. Box 31119 Grand Pavilion

Hibiscus Way

802 West Bay Road

Grand Cayman KY1-1205

Cayman Islands

HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Computershare Hong Kong Investor Services Limited

Shops 1712-1716, 17th Floor

Hopewell Centre

183 Queen's Road East

Wanchai

Hong Kong

PRINCIPAL BANKER

Industrial and Commercial Bank of China Limited (Shanghai Waigaoqiao Free Trade Zone Sub-branch)

Management Discussion and Analysis

The board (the "Board") of directors (the "Directors") of Guanze Medical Information Industry (Holding) Co., Ltd. (the "Company") is pleased to announce the unaudited condensed consolidated interim results of the Company and its subsidiaries (the "Group") for the six months ended 30 June 2023 (the "Period" or the "Review Period").

SUMMARY

The Company is a comprehensive medical imaging solutions provider, principally engaged in providing medical imaging film products and medical imaging cloud services in Shandong Province of the People's Republic of China ("China" or the "PRC", excluding Hong Kong, Macau and Taiwan for purpose of this report). The Company is a holding company of the Group which was incorporated in the Cayman Islands as an exempted company with limited liability on 11 December 2020. The shares of the Company (the "Shares") were listed on the main board (the "Main Board") of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 29 December 2022. We are the only provider in Shandong Province which provides medical imaging film products together with medical imaging cloud services.

BUSINESS REVIEW

We have been the distributor of international medical imaging film products since 2016. Leveraging on our established customer base in the medical imaging market in Shandong Province and with a view to increasing our profitability, we have provided our self-branded medical imaging film products to our customers in Shandong Province since 2018. Having established a market position in the medical imaging film products market in Shandong Province and by riding on the increasing demand for medical imaging informatisation and medical imaging cloud platform, we have been tapping into the medical imaging cloud services market by providing hospitals and healthcare institutions with medical imaging cloud services since 2017.

1. Sales of medical imaging film products

We are engaged in the sales of (i) medical imaging films procured from international brands; and (ii) medical imaging films under our own "冠澤慧醫" (Guanze Huiyi) brand to hospitals and healthcare institutions. In the course of the sales of medical imaging films, depending on our customers' needs, we will provide the corresponding self-service film output printer and/or medical image printer to them and our customers are not charged for the corresponding equipment. Occasionally, we also provide medical image data distribution system (including CDs) without charging our customers. The types of medical imaging films distributed or provided by us primarily include medical dry laser films, thermal films and medical printing films.

During the Period, the revenue from the sales of medical imaging film products was RMB67.9 million. The level of revenue represented a decrease of 26.8% as compared to the corresponding period of last year (For the six months ended 30 June 2022: RMB92.8 million). The decrease was mainly attributable to the decrease in revenue generated from sales of medical imaging film products due to the shift in customers' preference from third-party international brand to our own self-branded medical films. In spite of this, through the efforts of all staff and cost savings, we maintained an increase in net profit. Meanwhile, it is worth noting that (i) the gross profit increased due to a significant decrease in the cost of sales; and (ii) the self-branded "Guanze Huiyi" was recognised by more customers, accounting for a percentage of the total revenue of medical imaging film products of 50.3% for the Period as compared with 31.6% for the same period of last year. The increase in the revenue of Guanze Huiyi's medical imaging film and its percentage of total revenue was due to (i) our active development of our self-branded medical imaging products manufacturers to purchasing our self-branded medical dry laser film from other medical imaging products manufacturers to purchasing our self-branded medical dry laser film for higher cost effectiveness.

2. Provision of medical imaging cloud services

We offer four types of medical imaging cloud services including (i) digital medical imaging cloud storage platform; (ii) digital medical image platform; (iii) regional imaging diagrams platform; and (iv) PACS system, in the course of the sales of medical imaging films. We procure software which offer the above services from our software suppliers. We also engage our software suppliers for updates on the software including adding new functions and clearing bugs for at least four times a year. Our Group is responsible for installing the software to the existing information technology systems of our customers. To connect the software and the existing information technology systems of our customers, we are also required to (i) formulate an application programme interface (API) and (ii) install a hard drive called frontend processor on-site.

During the Period, the revenue from provision of medical imaging cloud services increased 11.6% to approximately RMB6.5 million from approximately RMB5.8 million for the same period of last year. The increase in revenue is due to the increased demand for the functions of the medical imaging cloud services of the existing customers.

OUR STRATEGIES

We intend to adopt the following strategies to further develop our business:

- expand our customer base and further consolidate our market presence in Shandong Province by expanding to the eastern part of Shandong Province;
- enhance the delivery of our medical imaging cloud services through strategic acquisition, obtaining the medical device registration certificate and upgrade of our hardware and software;
- horizontally expand our value chain by broadening our product offerings;
- continue to promote our brands and increase market awareness by participating in exhibitions; and
- upgrade our information technology systems.

IMPACT OF POLICY AND UNCERTAINTIES

Our business operation, financial results and our cashflow may be adversely affected if the "Two Invoice System" is fully implemented in medical imaging films industry in Shandong Province. As part of the measures for the PRC healthcare system reform, the State Council together with seven other central government departments (including the NHFPC and the State Administration of Food and Drug) jointly issued the Notice on Opinions on the Implementation of the Two Invoice System in Drug Procurement by Public Medical Institutions (for Trial Implementation) (《關於在公立醫療機構藥品採購中推行兩票制的實施意見(試行)》) on 26 December 2016. Pursuant to the above notice, public medical institutions are required to implement the "Two Invoice System" for drug procurements gradually and encourage other medical institutions to promote the same with an aim to promote the "Two Invoice System" across the nation by 2018.

OUTLOOK

It is expected that the medical imaging cloud services will bring business growth to the Group in terms of the following:

- (a) with the rapid development of the medical imaging market in China, the use of digital medical imaging film supported by medical imaging cloud services will also be a development trend in the future. Because of the rapid popularisation of internet and the continuous information technological development, an increasing number of hospitals and healthcare institutions in China are deploying medical imaging cloud services for improving efficiency and to enhance convenient image reading, resulting in the continuous growth of the market size from approximately RMB0.7 billion in 2016 to approximately RMB3.5 billion in 2021 at a CAGR of 36.6%. Driven by the needs of larger storage capacity due to the improvement in imaging devices and significant increase in medical image volume, cloud platform has become a more cost-efficient way for information storage than traditional local storage. Coupled with the needs of information and data sharing within regions and between hospitals and healthcare institutions, the market size of medical imaging cloud services industry in China is expected to further grow from approximately RMB3.5 billion in 2021 to approximately RMB18.9 billion in 2030 with a CAGR of 20.6%.
- (b) having benefited from the abundant medical resources, rapid informatisation development and huge demand for medical diagnosis and treatment in Shandong Province, the market size of the medical imaging cloud services industry in Shandong Province increased rapidly from less than RMB0.06 billion in 2016 to approximately RMB0.30 billion in 2021 at a CAGR of approximately 40.5%, and it is expected to grow continuously and reach approximately RMB1.63 billion in 2030 with a CAGR of approximately 20.5%.
- (c) the development of digital healthcare has created a rare historical opportunity for the further implementation of medical alliances. As the only solution provider in Shandong Province which provides medical imaging film products together with medical imaging cloud services, we have worked closely with healthcare institutions in Shandong Province since we commenced our business, and we have accumulated extensive business experience and been striving to improve our service quality. At the same time, we will actively participate in the reform of the medical industry in China, and use our experience and global resources to accelerate technological innovation in core areas.

THE GROUP'S BUSINESS DEVELOPMENT STRATEGY

As a listed medical imaging solution provider, we must be vigilant of the current situation that we face. We will seize opportunities to overcome challenges and improve the equipment of related medical devices at the same time. We endeavour to recognise the situation clearly and be open to transformation so as to formulate effective development strategies. In summary, we are committed to the followings:

(a) Strengthening operational risk management

Firstly, we will strengthen the business training for relevant staff to enable a good awareness of risk management, and supervise all processes such as storage, sales, and installation of medical devices. Secondly, the medical device recall system must be prepared in advance, and corresponding preventative strategies must be in place. We must carry out risk management at the institutional level to improve the overall mechanism and the response mechanism for issues;

(b) Creating a strong brand strategy

Brand strategy is an inseparable focus of marketing activities and business operations, and an intangible asset. Branding can provide businesses and customers with more value than the products.

(c) Strengthening financial risk control

We will focus on capital operation risk control, including inventory management, based on sales. When preparing production budgets, we will evaluate and analyze market conditions and sales conditions to avoid increasing inventory backlogs due to blind production. We will guard ourselves against capital recovery risks and strengthen working capital risk management and control, etc.

Our Directors believe that there is ample opportunity for our Group to capture the medical imaging cloud services market and the allocation of approximately 37.3% of the net proceeds from the listing of the Shares on the Main Board of the Stock Exchange on 29 December 2022 (the "Listing") to upgrade and enhance its medical imaging cloud services will further facilitate market penetration and enhance our Group's competitiveness. According to China Insights Industry Consultancy Limited ("CIC"), the market of Tier–2 distributors medical imaging film products and the medical imaging cloud services market in East Shandong are fragmented. Our Directors believe that our self-branded products can tap into the market in East Shandong taking into consideration the following factors:

- (a) the unit selling price of our self-branded medical imaging film is generally lower than the unit selling price of international medical imaging film products. Proven by our track record, certain hospitals and healthcare institutions may change their preference to our self-branded products;
- (b) our management team and sales and marketing team are familiar with the procurement process of the hospitals and healthcare institutions in Shandong Province;
- (c) we are the only provider in Shandong Province which provides both medical imaging film products and medical imaging cloud services, which in turn may facilitate the hospitals and the medical practitioners to adapt to the shift from traditional medical imaging films to medical imaging cloud films; and
- (d) our solid and established relationship with various deliverers would be beneficial to our Group in expanding our customer network in East Shandong as a result of their delivery channel.

Technological Innovation

The healthcare systems in developed countries have begun to shift from traditional medical imaging films to digital films over the past two decades, and digitisation in medical imaging has since gradually become a global trend. The shift to digital films is mainly aimed at facilitating digital storage, access, and transmission of medical imaging data for purposes such as remote consultation and diagnosis. Presently, medical imaging results along with other patient information are usually stored in medical institutions database and could be accessed online by physicians and patients through patient portal, where the patients can still request hard copies of their medical imaging examination results for purposes such as transferring between medical institutions.

According to "Opinions of the General Office of the State Council on Promoting the Development of "Internet + Medical Health" (國務院辦公廳關於促進「互聯網+醫療健康」發展的意見) promulgated by the General Office of the State Council in 2018 and "Notice on Accelerating the Mutual Recognition of the Examination Results" (國家衛生健康委辦公廳關於加快推進檢查檢驗結果互認工作的通知) (the "**Notice**") published by the National Health Commission in 2021, the PRC government called for the construction of the national and regional health platform, through the establishment of medical institutions examination database including "medical imaging cloud films" serving as the source of database, in order to promote the sharing of examination data, and to achieve the interconnection and mutual recognition of examination data between medical institutions in the same region.

The Group has strong research and development capabilities, following the trend of growing demand for medical imaging informatisation and medical imaging cloud services, and has chosen to vigorously develop medical imaging cloud services business in face of the immense market opportunities while traditional medical imaging films is being transformed. Currently, the business has shown a good momentum of development. As cloud computing technology further matures and the continuous improvement of healthcare institutions' acceptance of cloud computing, medical imaging cloud will maintain rapid growth in the next few years, and medical core business systems will gradually migrate to the cloud. In the future, we will strive to help the medical imaging centers of cooperative healthcare institutions to realise functions such as image cloud storage, remote consultation, quality control, multi-disciplinary consultation, and big data applications, so that the general public can enjoy high-quality examinations and accurate diagnoses. We believe that our research and development capabilities are the cornerstone of our long-term competitiveness and the driving force for our future growth and development.

FINANCIAL REVIEW

During the Period, the Group's operating results were contributed by the: (i) sales of medical imaging film products; and (ii) provision of medical imaging cloud services in Mainland China.

Revenue

Revenue decreased by 24.5% to approximately RMB74.4 million during the Period (for the six months ended 30 June 2022: RMB98.6 million), mainly attributable to the decrease in revenue generated from sales of medical imaging film products:

(i) Sales of medical imaging film products

Revenue generated from sales of medical imaging film products decreased by approximately RMB24.9 million, or 26.8%, to approximately RMB67.9 million during the Period (for the six months ended 30 June 2022: RMB92.8 million). The decrease was primarily attributable to the gradual shift in customers' demand from third-party international brand films to our self-branded medical films.

(ii) Provision of medical imaging cloud services

Revenue generated from the provision of medical imaging cloud services increased by approximately RMB0.7 million, or 11.6%, to approximately RMB6.5 million during the Period (for the six months ended 30 June 2022: RMB5.8 million).

Cost of Sales

Cost of sales decreased by 47.1% to approximately RMB31.2 million during the Period (for the six months ended 30 June 2022: RMB59.0 million), which was mainly due to the lower cost of self-branded films as compared to international brand films. While the Group was further expanding the sales percentage by self-branded films, the overall cost of sales decreased.

Gross Profit and Gross Profit Margin

Gross profit increased by RMB3.6 million to approximately RMB43.2 million during the Period (for the six months ended 30 June 2022: RMB39.6 million), which was primarily due to the significant decrease in cost of sales for the reasons set out in the sub-paragraph headed "Cost of Sales" above.

Gross profit margin increased by approximately 17.9 percentage points to approximately 58.1% during the Period (for the six months ended 30 June 2022: 40.2%), which was primarily attributable to (i) the increase of approximately 18.2 percentage points in gross profit margin from sales of medical imaging film products to approximately 56.2% (for the six months ended 30 June 2022: 37.9%) because of the gradual shift in customers' demand from third-party international brand films to self-branded medical films, which had a higher gross profit margin; and (ii) the increase to approximately 8.8% of the percentage of revenue contributed from the provision of medical imaging cloud services, which had a higher gross profit margin as compared to the sales of medical imaging film products (for the six months ended 30 June 2022: 5.9%).

Other Income and Gains

Other income and gains increased by approximately RMB0.4 million, or 23.4%, to approximately RMB2.0 million during the Period (for the six months ended 30 June 2022: RMB1.6 million). The increase was mainly attributable to the increase by approximately RMB0.6 million to approximately RMB0.7 million in the foreign exchange gain during the Period (for the six months ended 30 June 2022: RMB0.1 million).

Selling and Distribution Expenses

Selling and distribution expenses increased by approximately RMB1.0 million, or 8.5%, to approximately RMB13.3 million during the Period (for the six months ended 30 June 2022: RMB12.3 million), which was mainly attributable to the increase of labor cost and relevant travel and promotion expenses for business expansion during the Period.

Administrative Expenses

Administrative expenses decreased slightly by 0.1% to approximately RMB6.5 million during the Period (for the six months ended 30 June 2022: RMB6.6 million), which was primarily attributable to the offset of the decrease in agency services fee against the increase in labor cost and other administrative expenses.

Finance costs

Finance costs decreased by approximately RMB0.3 million, or 38.8%, to approximately RMB0.4 million during the Period (for the six months ended 30 June 2022: RMB0.7 million), which was primarily attributable to the decrease by RMB0.2 million to RMB0.1 million in the interest on discount of bills receivable during the Period (for the six months ended 30 June 2022: RMB0.3 million).

Income tax expense

Due to the increase in profit before tax, income tax expenses increased by approximately RMB0.6 million, or 9.7%, to approximately RMB6.7 million during the Period (for the six months ended 30 June 2022: RMB6.1 million) as a result of an increase in effective tax rate to approximately 29.3% during the Period (for the six months ended 30 June 2022: 28.3%). The increase of effective tax rate was primarily attributable to the increase of non-deductible expenses.

Profit for the Period and Net Profit Margin

As a result of the cumulative effect of the above factors, the Group's profit increased by approximately RMB0.7 million, or 4.7%, to approximately RMB16.1 million during the Period (for the six months ended 30 June 2022: RMB15.4 million). Net profit margin increased to approximately 21.7% during the Period (for the six months ended 30 June 2022: 15.6%).

Liquidity and Financial Resources

As at 30 June 2023, the Group recorded net current assets of approximately RMB214.6 million (31 December 2022: RMB226.1 million). Cash and cash equivalents balances increased by approximately RMB41.8 million to approximately RMB71.2 million (31 December 2022: RMB29.4 million).

Net cash outflow generated from operating activities was approximately RMB0.4 million during the Period (for the six months ended 30 June 2022: net outflow of RMB2.3 million). The decrease in net cash outflow was mainly attributable to the substantial decrease in trade and bills receivables, which was partially offset by the increase in prepayments, other receivables and other assets and the decrease in other payables and accruals. The cash generated from operating activities was mainly from profit from operations during the Period.

The net cash used in investing activities was approximately RMB5.1 million during the Period (for the six months ended 30 June 2022: RMB12.5 million). The net cash used in investing activities was mainly attributable to the purchase and prepayment of property, plant and equipment. The net cash generated from financing activities was approximately RMB47.3 million during the Period (for the six months ended 30 June 2022: RMB9.4 million). The net cash generated from financing activities was mainly attributable to receipt of approximately RMB82.4 million from the Listing.

As at 30 June 2023, the Group maintained a healthy liquidity position. The Board expects that the bank loans will be settled by funding from internal resources or extended as it becomes due. All principal banks will continue to provide funding to the Group for its business operation.

Bank Borrowings

As at 30 June 2023, the Group had outstanding interest-bearing bank borrowings of RMB30.8 million (31 December 2022: RMB25.5 million). Our bank loans bear interest at rates ranging from 3.65% to 4.45% per annum.

Contingent Liabilities

As at 30 June 2023, the Group had no significant contingent liabilities (31 December 2022: nil).

Capital Commitments

As at 30 June 2023, the Group had no significant capital commitments (31 December 2022: nil).

Foreign Exchange Exposure

The sales and purchases of the Group were denominated in Renminbi. The cash and cash equivalents of the Group were mainly denominated in Renminbi and Hong Kong dollars. The borrowings are denominated in Renminbi. Since the Group's exposure to fluctuations in foreign exchange rates was not significant, the Group has not implemented any foreign currency hedging policy at the moment. However, the management will closely monitor the foreign exchange exposure of the Group and will consider hedging the foreign exchange exposure if it becomes significant to the Group.

Pledge of Assets

As at 30 June 2023, certain of the Group's buildings with a net carrying amount of approximately RMB5.3 million were pledged to secure some of the Group's interest-bearing bank borrowings (31 December 2022: RMB5.4 million).

Gearing Ratio

As at 30 June 2023, the Group's gearing ratio increased by 2.1% to approximately 11.9% (31 December 2022: 9.8%), which was mainly due to the increase in interest-bearing bank borrowings. The gearing ratio is calculated by dividing total debt (including interest-bearing bank and other borrowings) by total equity at the end of the respective period.

Material Investments

During the Period, the Group did not make any significant investments (including any investment in an investee company with a value of 5% or more of the Group's total assets as of 30 June 2023).

Material Acquisitions and Disposals

During the Period, the Group did not have any material acquisitions or disposals of subsidiaries, consolidated affiliated entities or associated companies or future plans for material investments or capital assets as at the date of this report.

Dividend

On 28 March 2023, the Board declared an annual dividend of HK2.1 cents per ordinary share for the year ended 31 December 2022, amounting to a total dividend of approximately HK\$20.0 million.

The Board does not recommend the payment of an interim dividend for the six months ended 30 June 2023 (for the six months ended 30 June 2022: nil).

Employees and Remuneration Policies

The Group had a total of 49 (31 December 2022: 43) employees as at 30 June 2023. The Group's remuneration policies were in line with relevant legislation, market conditions and the performance of our employees. The remuneration of employees was determined based on their performance, skills, knowledge, experience and market trend. The Group reviews the remuneration policies and packages on a regular basis and will make necessary adjustment commensurate with the pay level in the industry.

Pension Scheme

The Group participates in the central pension schemes as defined by the laws of the countries in which it has operations. The subsidiaries established and operating in Mainland China are required to provide certain staff pension benefits to their employees under existing regulations of the PRC. Pension scheme contributions are provided at rates stipulated by PRC regulations and are made to a pension fund managed by government agencies, which are responsible for administering the contributions for the subsidiaries' employees. During the Period, there is no forfeited contribution (by the Group on behalf of its employees who leave the Group prior to vesting fully in such contributions) available to be utilised by the Group to reduce the contributions payable in the future years or to reduce the Group's existing level of contributions to the defined contribution retirement plan.

RECENT DEVELOPMENT AND EVENTS AFTER THE PERIOD

Subsequent to the Period and up to the date of this report, we have continued to focus on our medical imaging film products and medical imaging cloud services business and there had not been any material change to our business model, revenue structure and cost structure. We continue to explore opportunities for our business through participating in different exhibitions.

Our Directors confirmed that, after the Period and up to the date of this report,

- (a) there had been no material adverse change in the market conditions or the industry and environment in which we operate that materially and adversely affect our financial or operating position;
- (b) there was no material adverse change in the operation and financial position or prospects of our Group; and
- (c) no event had occurred that would materially and adversely affect the information shown in the interim condensed consolidated financial statements set out in this report.

Corporate Governance and Other Information

USE OF NET PROCEEDS FROM THE LISTING

The Company issued 192,850,000 Shares in the global offering at a price of HK\$0.53 per Share which were listed on the Main Board of the Stock Exchange on 29 December 2022. The net proceeds from the Listing received by the Company amounted to approximately HK\$76.8 million, which was equivalent to approximately RMB68.6 million.

There has been no change in the intended use of net proceeds from the Listing as disclosed in the prospectus of the Company dated 15 December 2022 (the "**Prospectus**"). A summary of the net proceeds as well as the expected timeline for utilisation is set out below:

	Approx. % of the net proceeds from the Listing	Net proceeds from the Listing RMB' million	Utilised amount up to 30 June 2023 RMB' million	Unutilised amount at 30 June 2023 RMB' million	Expected timeline for full utilisation
Expanding customer base and					
consolidating market presence	46.4%	31.8	_	31.8	December 2025
Enhancing medical imaging cloud services	37.3%	25.6	1.3	24.3	December 2025
Broadening product offerings	2.7%	1.9	_	1.9	December 2025
Promoting brands and increasing					
market awareness	2.5%	1.7	_	1.7	December 2025
Upgrading information technology systems	2.5%	1.7	_	1.7	December 2025
Working capital and other general					
corporate purposes	8.6%	5.9	5.9		December 2023
Total	100.0%	68.6	7.2	61.4	

As at 30 June 2023, the amount of unutilised net proceeds amounted to approximately RMB61.4 million. The unutilised net proceeds were placed in interest-bearing deposits with authorised financial institutions or licensed banks in Hong Kong and the PRC.

Up to 30 June 2023, the utilised net proceeds were applied in accordance with the planned use as previously disclosed in the Prospectus and the remaining net proceeds are expected to be used as planned. The remaining unutilised net proceeds are expected to be utilised on or before 31 December 2025.

PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

During the Review Period, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities.

SHARE SCHEME

Neither the Company nor its subsidiaries had adopted any share scheme during the Review Period.

Corporate Governance and Other Information (continued)

DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS IN SHARES

As at 30 June 2023, the interests and short positions of the Directors and the chief executive and their associates in the Shares, underlying shares and debentures and share options of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) which had been notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have taken under such provisions of the SFO), or which were recorded in the register maintained by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers as contained in Appendix 10 of the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules") (the "Model Code"), were as follows:

Long position in the Company

		Percentage of the
	Number of Shares	issued share capital
Nature of interest	held/interested	of the Company (Note 2)
Interest in a controlled	712,099,575	74.96%
		Nature of interest held/interested Interest in a controlled 712,099,575

Notes:

- (1) Mr. Meng Xianzhen directly owns the entire issued share capital of Meng A Capital Limited ("Meng A Capital") which in turn owns 712,099,575 Shares, representing 74.96% of the Company's issued share capital. Therefore, Mr. Meng Xianzhen is deemed to be interested in all the Shares held by Meng A Capital for purpose of SFO.
- (2) The percentage is calculated on the basis of 950,000,000 Shares in issue as at 30 June 2023.

Long position in the associated corporation

			Percentage of interest
	Name of associated		in associated
Name of Director	corporation	Nature of interest	corporation
Mr. Meng Xianzhen	Shandong Guanze (Note 1)	Beneficial owner (Note 2)	1.10%

Notes:

- (1) Shandong Guanze refers to Guanze Zhihui Medical Technology (Shandong) Co., Ltd.* (冠澤智慧醫療科技 (山東) 有限公司).
- (2) Mr. Meng Xianzhen owns 1.10% of Shandong Guanze which owns 99% of Guanze International Trading (Shanghai) Co., Ltd.* (冠澤國際貿易 (上海)有限公司) ("Shanghai Guanze").
- (3) Shanghai Guanze owns 100% of Jinan Guanze Medical Equipment Co., Ltd.* (濟南冠澤醫療器材有限公司) ("Jinan Guanze").
- (4) Shandong Guanze, Shanghai Guanze and Jinan Guanze are indirect non-wholly owned subsidiaries of the Company.
- * for identification purposes only

Corporate Governance and Other Information (continued)

Save as disclosed above, as at 30 June 2023, none of the Directors, chief executive and their associates had any interests or short positions in any Shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) that was required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have taken under such provisions of the SFO), or required to be recorded in the register required to be kept under Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 30 June 2023, the register of substantial shareholders of the Company (the "**Shareholders**") maintained by the Company pursuant to Section 336 of the SFO showed that other than the interests disclosed above in respect of certain Directors and chief executive, the following Shareholders had interests or short positions in the Shares or underlying Shares which fall to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO or which are recorded in the register required to be kept by the Company pursuant to section 336 of the SFO:

Long positions in Shares

Name of Shareholder	Capacity/ nature of interest	Number of Shares held	Percentage of the issued share capital of the Company (Note 3)
Meng A Capital (Note 1)	Beneficial owner	712,099,575	74.96%
Ms. Yang Duanling	Interest of spouse (Note 2)	712,099,575	74.96%

Notes:

- (1) Meng A Capital is a company incorporated in the British Virgin Islands and directly wholly-owned by Mr. Meng Xianzhen.
- (2) Ms. Yang Duanling is the spouse of Mr. Meng Xianzhen, who is interested in 712,099,575 Shares. Therefore, Ms. Yang Duanling is deemed to be interested in all Shares in which Mr. Meng Xianzhen is interested for the purpose of the SFO.
- (3) The percentage is calculated on the basis of 950,000,000 Shares in issue as at 30 June 2023.

Save as disclosed above, as at 30 June 2023, the Directors are not aware of any other person or corporation (who were not Directors or chief executives of the Company) having an interest or short position in the Shares or the underlying Shares of the Company or its associated corporation(s) which would fall to be disclosed to the Company and the Stock Exchange under provision of Divisions 2 and 3 of Part XV of the SFO or which would be required to be recorded in the register maintained by the Company pursuant to Section 336 of the SFO.

CORPORATE GOVERNANCE PRACTICES

The Company is committed to maintaining a high standard of corporate governance. The Directors recognise that sound corporate governance practices are crucial for the long-term growth of the Company and for safeguarding the interests of Shareholders. The Company has adopted the code provisions set out in the Corporate Governance Code contained in Appendix 14 to the Listing Rules (the "CG Code") as its own code of corporate governance. To the best knowledge of the Directors, the Company has complied with the code provisions as set out in the CG Code during the Review Period save and except for code provision C.2.1 of the CG Code.

Corporate Governance and Other Information (continued)

Code provision C.2.1 of the Corporate Governance Code stipulates that the roles of the chairman and the chief executive should be separate and not be performed by the same individual. Nonetheless, in view of Mr. Meng Xianzhen's crucial role in the Group and its historical development and Mr. Meng Xianzhen's extensive experience in the industry, we consider that it is beneficial to the business development of the Group that Mr. Meng Xianzhen acts as both the Chairman and the Chief Executive Officer of the Group. This provides a strong and consistent leadership to the Group and allows for more effective planning and management to the Group. The balance of power and authority is ensured by the operation of the Board, which comprises experienced and diverse individuals. The Board currently comprises two executive Directors (including Mr. Meng Xianzhen), one non-executive Director and three independent non-executive Directors, and therefore has a strong independent element in its composition.

MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code as its own code of conduct for the Directors in their dealings in the Company's securities. Having made specific enquiry to all the Directors of the Company, all the Directors confirmed that they had complied with the Model Code throughout the Review Period.

UPDATE ON DIRECTORS' INFORMATION

There is no change in information of the Directors since 31 December 2022 pursuant to Rule 13.51B of the Listing Rules.

REVIEW OF INTERIM RESULTS

The Company has established the audit committee in compliance with rule 3.21 of the Listing Rules and code provision D.3 of the CG Code for the purpose of reviewing and supervising the Group's financial reporting system, risk management and internal control systems. The audit committee of the Company, comprising three independent non-executive Directors, namely Dr. Wong Man Hin Raymond, Dr. Zhao Bin and Dr. Chang Shiwang, and chaired by Dr. Wong Man Hin Raymond, has reviewed the results (including the unaudited interim condensed consolidated financial statements) of the Group for the six months ended 30 June 2023

In addition, the unaudited interim condensed consolidated financial statements of the Group for the six months ended 30 June 2023 have been reviewed by our auditors, Ernst & Young, in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants.

BOARD OF DIRECTORS

As at the date of this report, the Board of the Company comprises Mr. Meng Xianzhen and Mr. Guo Zhenyu as the executive Directors, Ms. Meng Cathy as the non-executive Director, Dr. Zhao Bin, Dr. Chang Shiwang and Dr. Wong Man Hin Raymond as the independent non-executive Directors.

By Order of the Board

Guanze Medical Information Industry (Holding) Co., Ltd.

Meng Xianzhen

Chairman PRC, 24 August 2023

Independent Review Report



Ernst & Young 27/F, One Taikoo Place, 979 King's Road, Quarry Bay, Hong Kong 安永會計師事務所 香港鰂魚涌英皇道979號 太古坊一座27樓 Tel 電話: +852 2846 9888 Fax 傳真: +852 2868 4432

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To the board of Guanze Medical Information Industry (Holding) Co., Ltd.

(Incorporated in the Cayman Islands with limited liability)

INTRODUCTION

We have reviewed the interim financial information set out on pages 17 to 32, which comprises the condensed consolidated statement of financial position of Guanze Medical Information Industry (Holding) Co., Ltd. (the "Company") and its subsidiaries (the "Group") as at 30 June 2023 and the related condensed consolidated statements of profit or loss and other comprehensive income, changes in equity and cash flows for the six-month period then ended, and explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 Interim Financial Reporting ("HKAS 34") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). The directors of the Company are responsible for the preparation and presentation of this interim financial information in accordance with HKAS 34. Our responsibility is to express a conclusion on this interim financial information based on our review. Our report is made solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

SCOPE OF REVIEW

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410 Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the HKICPA. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the interim financial information is not prepared, in all material respects, in accordance with HKAS 34.

Ernst & Young

Certified Public Accountants
Hong Kong

24 August 2023

Interim Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the six months ended 30 June 2023

		Six months ended 30 June			
	Notes	2023 RMB'000 (Unaudited)	2022 RMB'000 (Audited)		
REVENUE	5	74,413	98,621		
Cost of sales		(31,184)	(58,995)		
Gross profit	7	43,229	39,626		
Other income and gains	5	2,024	1,640		
Selling and distribution expenses		(13,300)	(12,253)		
Administrative expenses		(6,544)	(6,552)		
Research and development costs		(734)	(185)		
Impairment losses on trade receivables		(1,374)	(124)		
Finance costs		(403)	(658)		
Other expenses	<u> </u>	(89)			
PROFIT BEFORE TAX	6	22,809	21,494		
Income tax expense	7	(6,683)	(6,092)		
PROFIT AND TOTAL COMPREHENSIVE INCOME FOR THE PERIOD		16,126	15,402		
Attributable to:					
Owners of the parent		15,948	15,316		
Non-controlling interests		178	86		
		16,126	15,402		
EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY					
EQUITY HOLDERS OF THE PARENT	9				
Basic and diluted		RMB0.02	RMB0.02		

Interim Condensed Consolidated Statement of Financial Position

30 June 2023

	Notes	30 June 2023 RMB'000	31 December 2022 RMB'000
		(Unaudited)	(Audited)
NON-CURRENT ASSETS			
Property, plant and equipment	10	38,883	29,979
Right-of-use assets		4,959	4,385
Intangible assets		154	169
Deferred tax assets		457	113
Total non-current assets		44,453	34,646
CURRENT ASSETS			
Inventories		12,481	15,405
Trade and bills receivables	11	147,561	154,951
Prepayments, other receivables and other assets		33,146	93,353
Cash and cash equivalents	12	71,214	29,368
Total current assets		264,402	293,077
CURRENT LIABILITIES			
Trade payables	13	1,217	2,291
Contract liabilities	5	3,565	1,585
Other payables and accruals		4,332	29,219
Interest-bearing bank borrowings		30,805	25,535
Due to the controlling shareholder		-	1,376
Lease liabilities		288	50
Dividends payable		139	_
Tax payables		9,466	6,930
Total current liabilities		49,812	66,986
NET CURRENT ASSETS		214,590	226,091
TOTAL ASSETS LESS CURRENT LIABILITIES		259,043	260,737
NON-CURRENT LIABILITIES			
Contract liabilities	5	96	_
Lease liabilities		485	96
Total non-current liabilities		581	96
Net assets		258,462	260,641
EQUITY			
Equity attributable to owners of the parent			
Share capital		8,576	8,576
Reserves		249,203	251,560
		257,779	260,136
Non-controlling interests		683	505
Total equity		258,462	260,641

Meng Xianzhen

Guo Zhenyu *Director*

Director

Interim Condensed Consolidated Statement of Changes in Equity

For the six months ended 30 June 2023

Attributable to owners of the parent									
					Statutory			Non-	
		Share	Share	Capital	surplus	Retained		controlling	Total
	Notes	capital RMB'000	premium RMB'000	reserve RMB'000	reserve RMB'000	earnings RMB'000	Total RMB'000	interests RMB'000	equity RMB'000
At 1 January 2023 (Audited)		8,576	78,067	46,634	10,040	116,819	260,136	505	260,641
Profit and total comprehensive income						45.040	45.040	450	46.426
for the period		-	-	-	-	15,948	15,948	178	16,126
Transfer to statutory surplus reserve		-	-	-	1,192	(1,192)		-	-
Final 2022 dividend declared	8	-	-	-	-	(18,305)	(18,305)	-	(18,305)
At 30 June 2023 (Unaudited)		8,576	78,067	46,634	11,232	113,270	257,779	683	258,462
At 1 January 2022 (Audited)				53,482	7,757	101,158	162,397	163	162,560
Profit and total comprehensive income									
for the period		_	_	_	_	15,316	15,316	86	15,402
Transfer to statutory surplus reserve		-	-	_	943	(943)	-	-	- -
At 30 June 2022 (Audited)		_	-	53,482	8,700	115,531	177,713	249	177,962

Interim Condensed Consolidated Statement of Cash Flows

For the six months ended 30 June 2023

Six months ended 30 June					
	Notes	RMB'000	2022 RMB'000		
	Notes	(Unaudited)	(Audited)		
CASH FLOWS FROM OPERATING ACTIVITIES					
Profit before tax		22,809	21,494		
Finance costs		403	658		
Interest income	5	(112)	(25)		
Impairment of trade receivables	6	1,374	124		
Depreciation of items of property, plant and equipment	6	2,448	1,990		
Depreciation of right-of-use assets	6	136	155		
Amortisation of intangible assets	6	15	418		
Purchase rebate of property, plant and equipment		(6,265)			
		20,808	24,814		
Decrease in inventories		2,924	9,143		
Decrease/(increase) in trade and bills receivables		6,016	(29,736)		
Increase in prepayments, other receivables and other assets		(22,194)	(2,907)		
Decrease in trade payables		(1,074)	(2,783)		
Increase in contract liabilities		2,076	2,790		
(Decrease)/increase in other payables and accruals		(4,191)	1,513		
Cash generated from operations		4,365	2,834		
Interest received		112	25		
Interest paid		(385)	(653)		
Income tax paid		(4,491)	(4,484)		
Net cash flows used in operating activities		(399)	(2,278)		
CASH FLOWS FROM INVESTING ACTIVITIES					
Purchases of items of property, plant and equipment		(5,087)	(4,462)		
Increase in due from a controlling shareholder		_	(8,000)		
Net cash flows used in investing activities		(5,087)	(12,462)		
CASH FLOWS FROM FINANCING ACTIVITIES					
Repayment to the controlling shareholder		(1,376)	(4,582)		
Principal portion of lease payments		(101)	(40)		
New bank loans		22,865	17,052		
Repayment of bank loans		(17,595)	(3,000)		
Distribution to shareholders		(18,166)	_		
Proceeds from issuance of shares		82,401	_		
Share issue expenses		(20,696)			
Net cash flows generated from financing activities		47,332	9,430		
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS		41,846	(5,310)		
Cash and cash equivalents at beginning of period		29,368	20,235		
CASH AND CASH EQUIVALENTS AT END OF PERIOD		71,214	14,925		

30 June 2023

1. CORPORATE AND GROUP INFORMATION

Guanze Medical Information Industry (Holding) Co., Ltd. is a limited liability company incorporated in the Cayman Islands on 11 December 2020. The registered address of the Company is the offices of Vistra (Cayman) Limited, P.O. Box 31119 Grand Pavilion, Hibiscus Way, 802 West Bay Road, Grand Cayman, KY1-1205, Cayman Islands.

The Company is an investment holding company. During the period, the Company's subsidiaries were involved in the following principal activities in the People's Republic of China (hereafter, the "**PRC**"):

- Sales of medical imaging film products
- Provision of medical imaging cloud services

The shares of the Company were listed on the Main Board of the Stock Exchange of Hong Kong Limited (the "**Stock Exchange**") on 29 December 2022.

2. BASIS OF PREPARATION

The interim condensed consolidated financial information for the six months ended 30 June 2023 has been prepared in accordance with HKAS 34 Interim Financial Reporting. The interim condensed consolidated financial information does not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual consolidated financial statements for the year ended 31 December 2022. The Interim Financial Information is presented in Renminbi ("RMB"), and all values are rounded to the nearest thousand (RMB'000) except when otherwise indicated.

3. CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

The accounting policies adopted in the preparation of the interim condensed consolidated financial information are consistent with those applied in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2022, except for the adoption of the following revised Hong Kong Financial Reporting Standards ("**HKFRSs**") for the first time for the current period's financial information.

Amendments to HKFRS 17 Initial Application of HKFRS 17 and HKFRS 9 — Comparative Information

Amendments to HKAS 1 and Disclosure of Accounting Policies

HKFRS Practice Statement 2

Amendments to HKAS 8 Definition of Accounting Estimates

Amendments to HKAS 12 Deferred Tax related to Assets and Liabilities arising from a Single Transaction

The nature and the impact of the revised HKFRSs that are applicable to the Group are described below:

(a) Amendments to HKAS 1 require entities to disclose their material accounting policy information rather than their significant accounting policies. Accounting policy information is material if, when considered together with other information included in an entity's financial statements, it can reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements. Amendments to HKFRS Practice Statement 2 provide non-mandatory guidance on how to apply the concept of materiality to accounting policy disclosures. The Group has applied the amendments since 1 January 2023. The amendments did not have any impact on the Group's interim condensed consolidated financial information.

30 June 2023

3. CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (continued)

- (b) Amendments to HKAS 8 clarify the distinction between changes in accounting estimates and changes in accounting policies. Accounting estimates are defined as monetary amounts in financial statements that are subject to measurement uncertainty. The amendments also clarify how entities use measurement techniques and inputs to develop accounting estimates. The Group has applied the amendments to changes in accounting policies and changes in accounting estimates that occur on or after 1 January 2023. Since the Group's policy of determining accounting estimates aligns with the amendments, the amendments did not have any impact on the financial position or performance of the Group.
- (c) Amendments to HKAS 12 Deferred Tax related to Assets and Liabilities arising from a Single Transaction narrow the scope of the initial recognition exception in HKAS 12 so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences, such as leases and decommissioning obligations. Therefore, entities are required to recognise a deferred tax asset (provided that sufficient taxable profit is available) and a deferred tax liability for temporary differences arising from these transactions. The Group has applied the amendments on temporary differences related to leases as at 1 January 2023, with any cumulative effect recognised as an adjustment to the opening balance of retained profits or other component of equity as appropriate at that date. In addition, the Group has applied the amendments prospectively to transactions other than leases that occurred on or after 1 January 2023. The amendment did not have any impact on the financial position or performance of the Group.

4. OPERATING SEGMENT INFORMATION

For management purpose, the Group has only one reportable operating segment and the measurement of segment results is based on the profit before tax as presented in the interim condensed consolidated statements of profit or loss and other comprehensive income.

As the Group generated all of its revenues in the PRC and its non-current assets were located in the PRC during the period, no geographical segments are presented.

Information about major customers

Revenue from operations of approximately RMB74.4 million and RMB98.6 million for the six months ended 30 June 2023 and 2022, respectively, was derived from sales of medical imaging film products and the provision of medical imaging cloud services. Revenue from the sales of medical imaging film products and the provision of medical imaging cloud services accounted for approximately 91% and 9% of the total revenue of the six months ended 30 June 2023, respectively. (six months ended 30 June 2022: 94% and 6%).

Revenue derived from sale to individual customers which accounted for over 10% of the total revenue of the Group during the period is as follows:

	Six months ended 30 June		
	2023 202		
	RMB'000	RMB'000	
	(Unaudited)	(Audited)	
Customer A	10,673	12,508	
Customer B	7,850	N/A	
Customer C	7,515	N/A	
Customer D	N/A	9,774	
	26,038	22,282	

30 June 2023

5. REVENUE, OTHER INCOME AND GAINS

(a) An analysis of revenue is as follows:

	Six months er	nded 30 June
	2023 RMB'000 (Unaudited)	2022 RMB'000 (Audited)
Revenue from contracts with customers by types of goods or services		
Sales of medical imaging film products	67,885	92,770
Provision of medical imaging cloud services	6,528	5,851
	74,413	98,621
Timing of revenue recognition		
Goods transferred at a point in time	67,885	92,770
Services transferred over time	6,528	5,851
Total revenue from contracts with customers	74,413	98,621

(b) Contract liabilities

	30 June	31 December
	2023	2022
	RMB'000	RMB'000
	(Unaudited)	(Audited)
Contract liabilities	3,661	1,585

Contract liabilities represented the obligations to provide services to a customer for which the Group has received consideration.

(i) Revenue recognised in relation to contract liabilities

The following table shows the revenue recognised during the period that was included in the contract liabilities at the beginning of the period.

	Six months ended 30 June		
	2023	2022	
	RMB'000	RMB'000	
	(Unaudited)	(Audited)	
Revenue recognised that was included in the contract liabilities			
balance at the beginning of the period	887	586	

(c) Performance obligations

Information about the Group's performance obligations is summarised below:

Sales of medical imaging film products

The performance obligation is satisfied upon acceptance of consumables when the control of goods is transferred, and the transaction is completed. Payment is generally due within 90 to 365 days from acceptance by customers, except for new customers, where payment in advance is normally required.

30 June 2023

5. REVENUE, OTHER INCOME AND GAINS (continued)

(c) Performance obligations (continued)

Provision of medical imaging cloud services

The performance obligation of medical imaging cloud services is satisfied over time as services are rendered. As the services are provided together with the medical imaging film products to customers, payments are made in advance with the payment for medical consumables.

The transaction prices allocated to the remaining performance obligations (unsatisfied or partially unsatisfied) as at 30 June 2023 and 31 December 2022 are as follows:

	30 June	31 December
	2023	2022
	RMB'000	RMB'000
	(Unaudited)	(Audited)
Within one year	65,862	25,960
Over one year	8,910	1,998
	74,772	27,958

(d) An analysis of other income and gains is as follows:

		Six months ended 30 June		
		2023	2022	
1	Note	RMB'000	RMB'000	
		(Unaudited)	(Audited)	
Other income				
Interest on bank deposits		112	25	
Gains				
Government grants	(1)	1,202	1,520	
Others		710	95	
Total		2,024	1,640	

⁽¹⁾ The government grants mainly represent subsidies received from the local governments for the purpose of rewarding the Group for its financial contribution. There are no unfulfilled conditions and other contingencies attached to the receipts of those subsidies. There is no assurance that the Group will continue to receive such subsidies in the future.

30 June 2023

6. PROFIT BEFORE TAX

The Group's profit before tax is arrived at after charging:

	Six months ended 30 June	
	2023 RMB'000 (Unaudited)	2022 RMB'000 (Audited)
Cost of inventories sold	29,753	57,567
Cost of services provided	1,018	952
Employee benefit expenses	4,354	2,298
— Wages, salaries and allowances	3,585	1,837
— Social insurance and housing fund	724	438
— Welfare and other expenses	45	23
Research and development costs	734	185
Listing expenses	-	3,707
Depreciation of items of property, plant and equipment	2,448	1,990
Impairment of trade receivables	1,374	124
Depreciation of right-of-use assets	136	155
Amortisation of intangible assets	15	418

7. INCOME TAX

The Group is subject to income tax on an entity basis on profits arising in or derived from the jurisdictions in which members of the Group are domiciled and operate.

The income tax expense of the Group for the period is analysed as follows:

	Six months ended 30 June		
	2023	2022	
Note	RMB'000	RMB'000	
	(Unaudited)	(Audited)	
Current — Mainland China	7,027	6,123	
Deferred tax	(344)	(31)	
Total tax charge for the period	6,683	6,092	

^{*} In Mainland China, the current income tax has been provided based on the statutory rate of 25% of the assessable profit of the subsidiaries of the Group in Mainland China as determined in accordance with the PRC Corporate Income Tax Law which was approved and became effective on 1 January 2008.

30 June 2023

8. DIVIDENDS

	Six months ended 30 June		
	2023	2022	
	RMB'000	RMB'000	
	(Unaudited)	(Audited)	
Final declared — HK2.1 cents (2022: nil) per ordinary share	18,305	-	
	18,305	-	

On 28 March 2023, the board of directors declared a final dividend in respect of 31 December 2022 of HK2.1 cent (six months ended 30 June 2022: Nil) per ordinary share, amounting to a total of approximately HK\$19,950,000 (six months ended 30 June 2022: Nil).

9. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

For the purpose of computing basic and diluted earnings per share, the number of ordinary shares has been adjusted retrospectively for the effect of the issue of capital as if the issue of capital had been completed on 1 January 2022.

The calculation of the basic earnings per share amount is based on the profit for the six months ended 30 June 2023 attributable to ordinary equity holders of the parent of RMB15.9 million (six months ended 30 June 2022: RMB15.3 million), and the weighted average number of ordinary shares of 950,000,000 (six months ended 30 June 2022: 757,150,000) in issue during the periods.

No adjustment has been made to the basic earnings per share amount presented for the six months ended 30 June 2023 and 2022 in respect of a dilution as the Group had no potential dilutive ordinary shares in issue during the periods.

The calculation of basic and diluted earnings per share is based on:

	Six months ended 30 June		
	2023	2022	
	RMB'000	RMB'000	
	(Unaudited)	(Audited)	
Earnings			
Profit for the period attributable to ordinary equity holders of the parent,			
used in the basic and diluted earnings per share calculation	15,948	15,316	
	15,948	15,316	

30 June 2023

9. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT (continued)

	Number of shares Six months ended 30 June		
	2023 202		
	(Unaudited)	(Audited)	
Shares			
Weighted average number of ordinary shares in issue during the period			
used in the basic and diluted earnings per share calculation	950,000,000	757,150,000	
	950,000,000	757,150,000	

10. PROPERTY, PLANT AND EQUIPMENT

During the six months ended 30 June 2023, the Group acquired assets at a cost of RMB11,353,000 (Unaudited) (31 December 2022: RMB9,329,000 (Audited)). The net book value of property, plant and equipment as at 30 June 2023 is RMB38,883,000 (unaudited) (31 December 2022: RMB29,979,000 (audited)).

11. TRADE AND BILLS RECEIVABLES

	30 June	31 December
	2023	2022
	RMB'000	RMB'000
Trade receivables	144,279	145,277
Bills receivable	5,132	10,150
Impairment losses	(1,850)	(476)
Trade and bills receivables, net	147,561	154,951

An ageing analysis of the trade receivables at the end of each period, based on the invoice date of the trade receivables and net of provisions, is as follows:

	30 June	31 December
	2023	2022
	RMB'000	RMB'000
	(Unaudited)	(Audited)
Within 1 year	140,171	142,249
1 to 2 years	2,258	2,552
	142,429	144,801

30 June 2023

11. TRADE AND BILLS RECEIVABLES (continued)

The movements in the loss allowance for impairment of trade receivables are as follows:

	30 June	31 December
	2023	2022
	RMB'000	RMB'000
At beginning of period	476	276
Impairment losses (Note 6)	1,374	200
At end of period	1,850	476

An impairment analysis is performed at the end of each period using an expected credit loss ("**ECL**") model to measure expected credit losses ("**ECLs**"). The ECL rates are based on days past due for groupings of various customer segments with similar loss patterns. The measurement of ECLs reflects a probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. Generally, trade receivables are written off if past due for over two periods or when there is information indicating that the counterparty is in severe financial difficulty and there is no realistic prospect of future recovery.

Set out below is the information about the credit risk exposure on the Group's trade receivables using a provision matrix:

As at 30 June 2023

	Past due				
		Within	1 to 2	Over	
	Current	1 year	years	2 years	Total
Expected credit loss rate	0.30%	0.89%	11.35%	100.00%	
Gross carrying amount (RMB'000)	114,865	25,880	2,547	987	144,279
Expected credit losses (RMB'000)	344	230	289	987	1,850

As at 31 December 2022

		Past due			
		Within	1 to 2	Over	
	Current	1 year	years	2 years	Total
Expected credit loss rate	0.12%	0.24%	5.31%	100.00%	
Gross carrying amount (RMB'000)	121,129	21,316	2,695	137	145,277
Expected credit losses (RMB'000)	145	51	143	137	476

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12. CASH AND CASH EQUIVALENTS AND PLEDGED DEPOSITS

	30 June	31 December
	2023	2022
	RMB'000	RMB'000
	(Unaudited)	(Audited)
Cash and bank balances	71,214	29,368
Denominated in RMB	29,920	19,457
Denominated in HKD	41,175	9,801
Denominated in USD	119	110
	71,214	29,368

13. TRADE PAYABLES

An ageing analysis of the trade payables as at the end of each period, based on the invoice date, is as follows:

	30 June	31 December
	2023	2022
	RMB'000	RMB'000
	(Unaudited)	(Audited)
Within 1 year	1,217	2,291
	1,217	2,291

The trade payables are non-interest-bearing.

14. SHARE CAPITAL

Shares

	30 June	31 December
	2023	2022
	RMB'000	RMB'000
	(Unaudited)	(Audited)
Issued and fully paid:		
950,000,000 Ordinary shares	8,576	8,576

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15. RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions.

Name of related party	Relationship with the Company
Mr. Meng Xianzhen	Controlling shareholder

(a) Outstanding balances with related parties:

	30 June	31 December
	2023	2022
Note	RMB'000	RMB'000
	(Unaudited)	(Audited)
Due to the controlling shareholder:		
Mr. Meng Xianzhen (i)	-	1,376
	-	1,376

⁽i) The outstanding balance as at 31 December 2022 mainly represented the loans which were unsecured, non-interest-bearing and repayable on demand, and the loans were settled in 2023.

16. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS

The carrying amounts and fair values of the Group's financial instruments, other than those with carrying amounts that reasonably approximate to fair values, are as follows:

As at 30 June 2023

	Carrying amounts 30 June 2023 RMB'000 (Unaudited)	Fair values 30 June 2023 RMB'000 (Unaudited)
Financial assets		
Debt instruments at fair value through other comprehensive income	5,132	5,132

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16. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (continued)

As at 31 December 2022

	Carrying	
	amounts	Fair values
	31 December	31 December
	2022	2022
	RMB'000	RMB'000
	(Audited)	(Audited)
Financial assets		
Debt instruments at fair value through other comprehensive income	10,150	10,150

Management has assessed that the fair values of cash and cash equivalents, trade receivables, trade payables, financial assets included in prepayments, other receivables and other assets, and financial liabilities included in other payables approximate to their carrying amounts largely due to the short-term maturities of these instruments.

The Group's finance department headed by the finance manager is responsible for determining the policies and procedures for the fair value measurement of financial instruments. The finance manager reports directly to the chief executive officer. At each reporting date, the finance department analyses the movements in the values of financial instruments and determines the major inputs applied in the valuation. The valuation is reviewed and approved by the chief executive officer.

The fair values of the financial assets are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values:

The fair values of the debt instruments have been calculated by discounting the expected future cash flows using rates currently available for instruments with similar terms, credit risk and remaining maturities. The fair values have been assessed to be approximated to their carrying amounts.

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16. FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (continued) Fair value hierarchy

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments:

Assets measured at fair value:

As at 30 June 2023

	Fair value measurement using			
	Quoted prices	Significant	Significant	
	in active	observable	unobservable	
	markets	inputs	inputs	
	(Level 1)	(Level 2)	(Level 3)	Total
	RMB'000	RMB'000	RMB'000	RMB'000
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Debt instruments designated at fair value				
through other comprehensive income	-	5,132	-	5,132
	-	5,132	-	5,132

As at 31 December 2022

	Fair value measurement using			
	Quoted prices	Significant	Significant	
	in active	observable	unobservable	
	markets	inputs	inputs	
	(Level 1)	(Level 2)	(Level 3)	Total
	RMB'000	RMB'000	RMB'000	RMB'000
	(Audited)	(Audited)	(Audited)	(Audited)
Debt instruments designated at fair value				
through other comprehensive income		10,150		10,150
	_	10,150	_	10,150

17. EVENTS AFTER THE REPORTING PERIOD

There is no material subsequent event undertaken by the Group after 30 June 2023.

18. APPROVAL OF THE INTERIM FINANCIAL INFORMATION

The unaudited interim condensed consolidated financial information was approved and authorised for issue by the board of directors on 24 August 2023.